

RCA Inks Inga



Inga, former lead singer for two of Germany's top rock bands, Atlantis and Frumpy, has signed a solo recording contract with RCA Records. Her debut album, "Inga," produced by Richard T. Bear, will be released in October. A single from that LP, "It's Only Love" b/w "Pain In My Heart (Love And Pain)," will be released October 26. Pictured from left are Richard T. Bear, Inga and Robert Summer, president of RCA Records.

Phonogram U.K. Keeps Separate Pricing

By VAL FALLOON

■ LONDON — Phonogram will continue with its own policies of pricing and discounts, despite the January merger of the majors' sales forces with sister company Polydor.

Marketing director Barry Evans, speaking at Phonogram's annual sales conference, told delegates that the company felt flexibility was important in response to changes in market conditions. New product-oriented margin systems were planned for January 1980. Phonogram U.K. managing director Ken Maliphant will take part in a live video link-up with major cities so that

dealers can tune in direct and discuss points in the new scheme.

But the sting was that prices will be increased beginning November 19, bringing standard pop albums up to almost five pounds and deluxe LPs up to £5.65. Singles will be £1.15. Costs, said Evans, have risen 30 to 40 percent in the past six months.

Mail Order

To add to dealers' chagrin, Phonogram/Polydor mail order chief Chris Deadman told the conference that last year, more than 40 million pounds worth of product were sold through mail order.

England

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producer **Wally Ridley**, aged 66, is going solo, making him the last of the in-house team to do so (others were **Norman Newell**, **George Martin** and the late **Norrie Paramor**). Ridley will work from his home in Windsor; clients include the **Joe Loss Orchestra**, the **Black And White Minstrels** and **Semprini**. Ridley has a single poised for the carts—Iris Williams' version of "Cavatina" . . . As expected, CBS has signed Stiff Records for P and D, following the news last week that the indie had moved its sales from Island to Virgin . . . EMI not the only major surrounded by takeover rumours. Decca is rumoured to have been approached by Rascal, who have just disposed of their Plessey shares.

SIGNINGS: Heath Levy has signed **Loudon Wainwright's** publishing company, Snowdon Music, for the U.K. . . . RMO Music has penned former **Spencer Davis Group** lead singer **Eddie Hardin** worldwide . . . **Aaron Sixx** has signed Trapeze for the world for his Aura label with first LP "Hold On" released . . . First LP out from new Phonogram signing **Gallagher And Lyle** is "Lonesome No More," with single "Missing You." Show Time-London is once again echoing the American sound as the autumn concert boom gets under way. Recent visitors have been **Sister Sledge** and **Chic**, with naturally some duplication of material, though Sister Sledge had the edge for audience appeal despite Chic's slick and highly professional gig. Not so much luck for the **Three Degrees'** ambitious gala at the Royal Albert Hall with the Royal Philharmonic Orchestra. The girls had to battle with the acoustics of the hall and the long, tiring evening in front of BBC TV cameras, though the after-show party made the front page in the London press . . . Other visitors included **Dean Friedman** and **John Stewart** . . . Going the other way is **John Otway**, having a second go at breaking in the U.S. without a recording deal. Otway has gigs booked all over the U.S. and Canada, kicking off in New York. Full points for trying . . . Local artists on the road include **Queen**, the **Boomtown Rats**, and due in November are **ABBA**, with **Gladys Knight** here at the end of this month.

England's Top 25

Singles

- 1 MESSAGE IN A BOTTLE POLICE/A&M
- 2 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/Epic
- 3 VIDEO KILLED THE RADIO STAR BUGGLES/Island
- 4 DREAMIN' BLONDIE/Chrysalis
- 5 WHATEVER YOU WANT STATUS QUO/Vertigo
- 6 SINCE YOU BEEN GONE RAINBOW/Polydor
- 7 ONE DAY AT A TIME LENA MARTELL/Pye
- 8 EVERY DAY HURTS SAD CAFE/RCA
- 9 CARS GARY NUMAN/Beggars Banquet
- 10 IF I SAID YOU HAD A BEAUTIFUL BODY . . . BELLAMY BROTHERS/Warner/Curb
- 11 QUEEN OF HEARTS DAVE EDMUNDS/Swan Song
- 12 LOVE'S GOTTA HOLD ON ME DOLLAR/Carrere
- 13 EP KATE BUSH/EMI
- 14 ROCK AROUND THE CLOCK SEX PISTOLS/Virgin
- 15 CHOSEN FEW DOOLEYS/GTO
- 16 YOU CAN DO IT AL HUDSON & PARTNERS/MCA
- 17 STRUT YOUR FUNKY STUFF FRANTIQUE/Phila. Intl.
- 18 STAR EARTH, WIND & FIRE/CBS
- 19 THE PRINCE MADNESS/2 Tone
- 20 OK FRED ERROL DUNKLEY/Scope
- 21 SAIL ON COMMODORES/Motown
- 22 CRUEL TO BE KIND NICK LOWE/Radar
- 23 WHEN YOU'RE IN LOVE WITH A BEAUTIFUL WOMAN DR. HOOK/Capitol
- 24 DON'T BRING ME DOWN ELO/Jet
- 25 THE DEVIL WENT DOWN TO GEORGIA CHARLIE DANIELS BAND/Epic

Albums

- 1 REGGATTA DE BLANC POLICE/A&M
- 2 EAT TO THE BEAT BLONDIE/Chrysalis
- 3 THE LONG RUN EAGLES/Asylum
- 4 THE RAVEN STRANGLERS/United Artists
- 5 THE PLEASURE PRINCIPAL GARY NUMAN/Beggars Banquet
- 6 OFF THE WALL MICHAEL JACKSON/Epic
- 7 OUTLANDOS D'AMOUR POLICE/A&M
- 8 DISCOVERY ELO/Jet
- 9 OCEANS OF FANTASY BONEY M/Atlantic/Hansa
- 10 STRING OF HITS SHADOWS/EMI
- 11 DOWN TO EARTH RAINBOW/Polydor
- 12 PARALLEL LINES BLONDIE/Chrysalis
- 13 GREATEST HITS 10CC/Mercury
- 14 UNLEASHED IN THE EAST JUDAS PRIEST/CBS
- 15 ROCK & ROLL JUVENILE CLIFF RICHARD/EMI
- 16 I AM EARTH, WIND & FIRE/CBS
- 17 THE ADVENTURES OF THE HERSHAM BOYS SHAM 69/Polydor
- 18 REPLICAS TUBEWAY ARMY/Beggars Banquet
- 19 IN THROUGH THE OUT DOOR LED ZEPPELIN/Swan Song
- 20 BREAKFAST IN AMERICA SUPERTRAMP/A&M
- 21 ANOTHER KIND OF BLUES UK SUBS/Gem
- 22 MIDNIGHT MAGIC COMMODORES/Motown
- 23 STREET LIFE CRUSADERS/MCA
- 24 NIGHT OWL GERRY RAFFERTY/UA
- 25 VOULEZ-VOUS? ABBA/Epic

(Courtesy: Record Business)