

DEAL OF THE WEEK

- **WCOM-FM, WCTA-FM, WIOA-FM, WIOB-FM, WIOC-FM, WOYE-FM, WZMT-FM & WZNT-FM/Ponce, PR \$90 million**

1999 DEALS TO DATE

Dollars To Date: \$3,350,924,500
(Last Year: \$8,088,813,969)

Dollars This Week: \$201,688,000
(Last Year: \$21,633,300)

Stations Traded This Year: 995
(Last Year: 1,678)

Stations Traded This Week: 60
(Last Year: 30)

TRANSACTIONS AT A GLANCE

- **KIT-AM, KMWX-AM, KATS-FM, KFFM-FM/Yakima & KQSN-FM/Toppenish (Yakima), WA; KKXL-AM & FM & KJKJ-FM/Grand Forks, ND; and KQHT-FM/Crookston & KSNR-FM/Thief River Falls (Grand Forks), MN \$19.71 million**
- **WPRN-AM & WKZB-FM/Butler (Meridian), AL Future cash consideration**
- **FM CP/Lenwood, CA \$430,000**
- **KRQK-FM/Lompoc (Santa Maria), CA \$1.3 million**
- **WRDW-AM/Augusta and WRFN-FM/Warrenton, GA \$800,000**
- **WGIA-AM/Blackshear, GA \$65,000**
- **WLET-AM/Toccoa, GA No cash consideration**
- **KNUQ-FM/Paauilo (Maui), HI \$1.3 million**
- **WGEN-AM/Geneseo and WHHK-FM/Galva (Davenport, IA), IL \$550,000**
- **WIRL-AM & WSWT-FM/Peoria (Bloomington-Normal), IL \$11.86 million**
- **WRCR-FM/Rushville, IN \$800,000**
- **WOOO-AM/Shelbyville (Indianapolis), IN \$250,000**
- **WTCJ-AM/Tell City, IN \$25,000**
- **FM CP/Veedersburg, IN \$135,000**
- **WZZY-FM/Winchester, IN \$300,000**
- **KWPC-AM & KWCC-FM/Muscataine (Davenport), IA \$2.2 million**
- **KKLO-AM/Leavenworth (Kansas City), KS \$1.3 million**
- **WCEI-AM & FM/Easton, MD \$4.2 million**
- **WODJ-FM/Greenville (Grand Rapids), MI \$6.5 million**
- **FM CP/Mackinaw City, MI \$108,000**
- **WRJH-FM/Brandon (Jackson), MS \$1.6 million**
- **WJYY-FM/Concord, WNHI-FM/Belmont and WRCI-FM/Hillsboro (Manchester-Nashua), NH \$3.6 million**
- **WXLQ-FM/Gorham, NH \$450,000**
- **WLIR-AM/Spring Valley (White Plains), NY \$270,000**
- **WFNC-AM & WQSM-FM/Fayetteville, WFNC-FM/Lumberton, WRCQ-FM/Dunn (Fayetteville) and WGNI-FM & WMNX-FM/Wilmington, NC \$47 million**
- **FM CP/Eik City, OK \$10,000**
- **KBCH-AM & KCRF-FM/Lincoln City, OR \$425,000**
- **WFIR-AM & WPVR-FM/Roanoke, VA \$6.5 million**

TRANSACTIONS

Chancellor Sells Puerto Rico Holdings

- **Eight stations go to SBS for \$90 million**

Deal Of The Week

WCOM-FM/Bayamon, WCTA-FM/San German, WIOA-FM & WZNT-FM/San Juan, WIOB-FM & WOYE-FM/Mayaguez and WIOC-FM & WZMT-FM/Ponce, PR

PRICE: \$90 million

TERMS: Asset sale for cash

BUYER: Spanish Broadcasting System Inc., headed by CEO Raul Alarcon Jr. It owns 13 other stations, including WDOY-FM, WEGM-FM & WMEG-FM/Puerto Rico. Phone: (305) 441-6901

SELLER: AMFM Inc., headed by President/CEO Radio Jim de Castro. It owns 450 stations. Phone: (214) 922-8700

FREQUENCY: 94.7 MHz; 95.1 MHz; 99.9 MHz; 93.7 MHz; 97.5 MHz; 94.1 MHz; 105.1 MHz; 99.3 MHz

POWER: 31.9kw at 1,777 feet; 25kw at 1,970 feet; 50kw at 977 feet; 50kw at 259 feet; 50kw at 990 feet; 25kw at 1,958 feet; 50kw at 179 feet; 14.5kw at 226 feet

FORMAT: Spanish CHR; Tropical; Romantica; Tropical; Spanish Hits; Spanish CHR; Romantica; Spanish AC

Multistate Deal

KIT-AM, KMWX-AM, KATS-FM, KFFM-FM/Yakima & KQSN-FM/Toppenish (Yakima), WA; KKXL-AM & FM & KJKJ-FM/Grand Forks, ND; and KQHT-FM/Crookston & KSNR-FM/Thief River Falls (Grand Forks), MN

PRICE: \$19.71 million

TERMS: Asset sale for cash

BUYER: Clear Channel Communications Inc., headed by CEO Lowry Mays. It owns 511 stations. Phone: (210) 822-2828

SELLER: T&J Broadcasting & Iowa City Broadcasting, both headed by Tom Ingstad.

FREQUENCY: 1280 kHz; 1460 kHz; 94.5 MHz; 107.3 MHz; 92.9 MHz; 1440 kHz; 92.9 MHz; 107.5 MHz; 96.1 MHz; 100.3 MHz

POWER: 5kw day/1kw night; 5kw day/3.7kw night; 100kw at 909 feet; 100kw at 1,500 feet; 17kw at 843 feet; 1kw day/500 watts night; 63kw at 386 feet; 100kw at 446 feet; 100kw at 414 feet; 100kw at 564 feet

FORMAT: News/Talk/Sports; Oldies; Rock; CHR; AC; Nostalgia; CHR;

Classic Rock; Soft AC; Oldies
COMMENT: This deal was announced 8/30, but terms were filed with the FCC last week.

Alabama

WPRN-AM & WKZB-FM/Butler (Meridian)

PRICE: Future cash consideration; 10% of profits in excess of \$500,000 from future sale of station

TERMS: Transfer of control

BUYER: K. Darryl Jackson. He also owns WPRN-FM/Lisman. Phone: (770) 252-2620

SELLER: Debra Jackson, 51% owner of Butler Broadcasting.

FREQUENCY: 1330 kHz; 93.5 MHz

POWER: 5kw; 32kw at 610 feet

FORMAT: Country; Hot AC

California

FM CP/Lenwood

PRICE: \$430,000

TERMS: Asset sale for cash

BUYER: Lazer Broadcasting Corp., headed by President Alfredo Plascencia. It owns five other stations. Phone: (805) 240-2070

SELLER: Rita Bonilla. She has interests in two other stations. Phone: (619) 427-6323

KRQK-FM/Lompoc (Santa Maria)

PRICE: \$1.3 million

TERMS: Asset sale for cash

BUYER: American General Media, headed by President Anthony Brandon. It owns 25 stations. Phone: (410) 832-5870

SELLER: Padre Sierra Communications Inc., headed by President Jaime Valdez. It owns six other stations. Phone: (619) 427-6323

FREQUENCY: 100.3 MHz

POWER: 3.65kw at 863 feet

FORMAT: Reg. Mexican

BROKER: Miller & Associates

Georgia

WRDW-AM/Augusta and WRFN-FM/Warrenton

PRICE: \$800,000

TERMS: Asset sale for cash

BUYER: Beasley Broadcasting Group, headed by CEO George Beasley. It owns 30 stations, including WGAC-AM, WAJY-FM, WCHZ-FM & WGOR-FM/Augusta. Phone: (941) 263-5000

Continued on Page 8



THE MOST IMPORTANT
DATES IN TALK RADIO!

THE GRAND HYATT, WASHINGTON, D.C.

EARLY BIRD REGISTRATION \$385

WWW.RRONLINE.COM

FEBRUARY 24-26, 2000