

DEAL OF THE WEEK

- **Jacor/Nationwide swap \$45 million**
- **KOPA-AM & KSLX-FM/Phoenix**
- **KPOP-AM & KGB-FM/San Diego**

1996 DEALS TO DATE

- Dollars To Date: \$13,501,971,756**
(Last Year: \$5,133,000,501)
- This Week's Action: \$95,904,500**
(Last Year: \$48,975,000)
- Stations Traded This Year: 1941**
(Last Year: 1149)
- Stations Traded This Week: 39**
(Last Year: 21)

TRANSACTIONS AT A GLANCE

- Capstar Broadcasting acquisitions \$12 million (est.)
 - WMYM-AM & WLRQ-FM/Cocoa-Titusville
 - WMMB-AM & WGGD-FM/Melbourne-Titusville
 - WHKR-FM/Rockledge, FL
- Regional Radio Corp. \$15 million
 - WBHR-FM & WJXQ-FM/Jackson, MI
 - WWDX-FM/St. Johns, MI
- WAUD-AM/Auburn, AL \$200,000
- KLCX-FM/Indio (Palm Springs), CA \$1,135,000
- WWYZ-FM/Waterbury (Hartford), CT \$25.25 million
- WNCV-FM/Niceville, FL \$1.26 million
- WRBD-AM/Pompano Beach, FL \$1.5 million
- WAYL-FM/St. Augustine, FL \$247,500
- WALR-AM/Atlanta \$586,000
- KIDO-AM & KLTB-FM/Boise & KARO-FM/Caldwell, ID \$11 million
- KUQQ (FM CP)/Milford, IA \$98,000
- WAAI-FM/Hurlock & WTDK-FM/Federalsburg, MD \$900,000
- WAKX-FM/Holland, MI \$4.1 million
- KKLZ-FM/Las Vegas \$13 million
- WHRL-FM/Albany \$2,632,500
- WFAZ-FM/Thomasville, NC \$925,000
- WHMQ-FM/North Baltimore, OH \$1.02 million
- WSHP-AM/Shippensburg, PA \$500
- WHYS-AM/Bluefield, WBBY-FM & WBDY-FM/Cedar Bluff, VA \$1,135,000
- WKOY-AM/Bluefield & WKMY-FM/Princeton, WV \$675,000
- KTWO-AM & KWGW-FM/Casper, WY \$3 million (est.)
- KIMX-FM/Laramie, WY \$240,000

TRANSACTIONS

Swappin' In The Southwest

□ **Jacor trades Phoenix pair for Nationwide San Diego combo**

Deal of the Week

Jacor/Nationwide swap
EXCHANGE VALUE: \$45 million
COMMENT: Jacor Communications is swapping its KOPA-AM & KSLX-FM/Phoenix for Nationwide Communications' KPOP-AM & KGB-FM/San Diego. Nationwide has indicated that it will sell KOPA & KSLX to Sandusky Radio.
BROKER: Gary Stevens of Gary Stevens & Co.

KOPA-AM & KSLX-FM/Phoenix

TRADED TO: Nationwide Communications Inc., headed by President Steve Berger. It owns KZZP-FM/Phoenix. Phone: (614) 249-7676
FREQUENCY: 1440 kHz; 100.7 MHz
POWER: 5kw day/52 watts night; 100kw at 1841 feet
FORMAT: Classic Rock; Classic Rock

KPOP-AM & KGB-FM/San Diego

TRADED TO: Jacor Communications Inc., headed by President Randy Michaels. It owns XTRA-AM & FM & KHTS-FM/San Diego and has agreed to acquire KCBQ-AM, KOGO-AM, KSDO-AM, KIOZ-FM, KKBH-FM & KKLQ-FM/San Diego. Phone: (513)621-1300
FREQUENCY: 1360 kHz; 101.5 MHz

POWER: 5kw day/1kw night; 50kw at 499 feet
FORMAT: Nostalgia; Classic Rock

Group Deal

Capstar Broadcasting acquisitions

PRICE: \$12 million (estimate)
BUYER: Capstar Broadcasting Partners, headed by President Steve Hicks. It owns WAXE-AM, WAVV-FM, WPAW-FM & WQOL-FM/Vero Beach, FL; WBBE-FM/Gifford, FL; WOSN-FM/Indian River Shores, FL; and WZZR-FM/Stuart, FL. Phone: (212) 593-2655
SELLER: Various companies (see station listings)
BROKER: Randall E. Jeffrey and Randall E. Jeffrey Jr. of Media Venture Partners

WMYM-AM & WLRQ-FM/Cocoa-Titusville

SELLER: EZ COM Inc., headed by President Jim Richards. Phone: (407) 636-4411
FREQUENCY: 1350 kHz; 99.3 MHz
POWER: 1kw; 50kw at 492 feet
FORMAT: AC; AC

WMMB-AM & WGGD-FM/Melbourne-Titusville

SELLER: City Broadcasting Co., headed by President David Franco. Phone: (407) 723-1240

FREQUENCY: 1240 kHz; 95.1 MHz
POWER: 1kw; 6kw at 210 feet
FORMAT: Misc.; Oldies

WHKR-FM/Rockledge, FL

SELLER: Roper Broadcasting Inc., headed by President Robert Rowland. Phone: (407) 639-1176
FREQUENCY: 102.7 MHz
POWER: 50kw at 492 feet
FORMAT: Country

Regional Radio Corp.

PRICE: \$15 million (estimate)
BUYER: 62nd Street Broadcasting, headed by principals Charles McLavy and Gregory Capogna. Phone: (517) 699-0111
SELLER: Regional Radio Corp., headed by Chairman Myron Patten. Phone: (517) 699-0111
BROKER: Richard Foreman of Richard A. Foreman Assoc.

WBHR-FM & WJXQ-FM/Jackson, MI

FREQUENCY: 94.1 MHz; 106.1 MHz
POWER: 40kw at 551 feet; 50kw at 489 feet
FORMAT: Country; Rock

WWDX-FM/St. Johns (Lansing), MI

FREQUENCY: 92.1 MHz
POWER: 6kw at 400 feet
FORMAT: Alternative

Alabama

WAUD-AM/Auburn

PRICE: \$200,000
BUYER: Tiger Communications Inc., headed by President Fred Hughey. It owns WACQ-AM & FM/Tallassee, AL. Phone: (334) 283-6888
SELLER: Auburn Broadcasting & Communications Co. Inc., headed by President Francis Dillard. Phone: (334) 821-4200

California

KLCX-FM/Indio (Palm Springs)

PRICE: \$1,135,000
BUYER: RM Broadcasting L.L.C., headed by President Robert Rivkin. It owns KPLM-FM/Palm Springs. Phone: (619) 320-4550
SELLER: Mirage Broadcasting Corp., headed by President Andrew Rermer. Phone: (619) 772-7171
FREQUENCY: 102.3 MHz
POWER: 600 watts at 587 feet
FORMAT: Classic Rock

Connecticut

WWYZ-FM/Waterbury (Hartford)

PRICE: \$25.25 million
BUYER: SFX Communications, headed by President Steve Hicks. It owns WPOP-AM, WHCN-FM, WKSS-FM & WMRQ-FM/Hartford-New Britain-Middleton. Phone: (512) 477-7338
SELLER: WATR Inc., headed by President Preston Gilmore. Phone: (203) 755-1121
FREQUENCY: 92.5 MHz
POWER: 17kw at 879 feet
FORMAT: Country
BROKER: Kevin Cox of Media Services Group

Florida

WNCV-FM/Niceville

PRICE: \$1.26 million
BUYER: Holladay Broadcasting Co. Inc., headed by President Clay

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