

FCC Agenda: Ownership Rules

Two years after opening the duopoly flood gates, the FCC was set to rule on petitions for reconsideration of the national and local radio ownership rules at its open meeting Thursday (10/20).

FCC Mass Media Bureau Chief **Roy Stewart** hinted at last week's NAB Radio Show that some duopoly relief for small market stations might be included. He said NAB had requested that small market broadcasters be allowed to own 50% of the stations in their market, instead of the current "less than 50%," or three stations regardless of the number of stations in a market.

But Stewart questioned whether letting one broadcaster own three of four stations in a market would serve the FCC's goals of diversity and competition. The current 20/20 national radio ownership limits went into effect September 16, when duopoly ownership was legalized.

The Commission also was expected to issue its long-awaited radio ownership study at the meeting. Chairman **Reed Hundt** has said he wants to explore whether ownership restrictions advance competition and access and whether the FCC was headed in the right direction with its ownership policies.

Digital Royalties Set

Record companies and artists are about to receive their first royalty payments — \$350,000 in all — under the Audio Home Recording Act, enacted in 1992.

The U.S. Copyright Office has been collecting royalties on sales of digital audio recorders and blank digital tapes and placing the money in a Sound Recordings Fund. The Copyright Office plans to transfer the funds to the **Alliance Of Artists And Recording Companies** for distribution to artists and labels.

The royalties will also include a Musical Works Fund for songwriters and publishers that has not yet been settled.

TRANSACTIONS

Lincoln Group Forms Rochester Duopoly With \$5.5 Million WPXY-FM

■ **Black Crow Broadcasting grabs WEDG-FM/Daytona Beach for \$1.25 million**

Deal Of The Week

WPXY-FM/Rochester, NY

PRICE: \$5.5 million

TERMS: Duopoly deal; asset sale for cash

BUYER: Lincoln Group L.P., owned by **Albert Wertheimer** and **John Palvino**. They own **WHTK-AM & WHAM-AM & WVOR-FM/Rochester**, and two other stations, and they are selling one other. Phone (315) 478-5030

SELLER: **Pyramid Communications — Rochester FM Corp.**, represented by Exec. VP **Kenneth O'Keefe Jr.** It owns 12 other stations. Phone: (617) 396-1430

Alabama

Colonial Broadcasting Stations

PRICE: No cash consideration

TERMS: Duopoly deal; stock transfer

BUYER: **Robert Lowder** of Montgomery, AL, increasing his stock in Co-

lonial Broadcasting Company from 33.3% to 100%. Phone: (205) 240-9274
SELLER: **Colonial Company Inc.**, owned equally by **Robert Lowder** and his brothers, **James** and **Thomas Lowder**. Phone: (205) 240-9274

WLWI-AM & FM/Montgomery

FREQUENCY: 740 kHz; 92.3 MHz
POWER: 50kw day/173 watts night; 100kw at 1096 feet
FORMAT: Nostalgia; Country

WSYA-AM & WMXS-FM/

Montgomery
FREQUENCY: 950 kHz; 103.3 MHz
POWER: 1kw day/44 watts night; 100kw at 1096 feet
FORMAT: AC

WUSY-FM/Cleveland, TN (Chattanooga)

FREQUENCY: 100.7 MHz
POWER: 100kw at 1190 feet
FORMAT: Country

WAZK-FM/Trinity

PRICE: \$709,000

TERMS: Asset sale for cash

BUYER: **Griffith Broadcasting Inc.**, owned by **Thomas Griffith** and **R. Parker Griffith** of Huntsville, AL. They own two other stations. Phone: (205) 772-9825

SELLER: **Radio 92 Inc.**, headed by President **Victoria Coffey**. **Dorsey Newman**, who owns a 49% stock interest in Radio 92 Inc., also owns two other stations. Phone: (205) 544-7635

FREQUENCY: 92.5 MHz

POWER: 3.1kw at 423 feet

FORMAT: Classic Rock

California

KCQR-FM/Ellwood (Santa Barbara)

PRICE: \$1.2 million

TERMS: Asset sale for cash

BUYER: **Spectacular Broadcasting Inc.**, owned by **Richard E. Marsh** of San Marino, CA; **Richard C. Marsh** of Carpinteria, CA; and **James and Doreen Farr** of Santa Barbara. They own **KSPE-AM/Santa Barbara**. **James Farr** has an interest in two other stations. Phone: (805) 965-1490

SELLER: **South Coast Broadcasting Inc.**, headed by President **Susan Romaine**. Phone (805) 964-7670
FREQUENCY: 94.5 MHz
POWER: 850 watts at 2954 feet
FORMAT: Rock

KUKI-AM & FM/Ukiah

PRICE: \$200,000 for 60%

TERMS: Stock sale for a \$200,000 promissory note

BUYER: **John LaRue** of Stockton, CA and **Keith Bussman**, purchasing a 60% stock interest in **Ukiah Broadcasting Corp.** **Allied Communications Equipment Supply Company** owns the remaining 40% stock interest. Phone: (209) 948-2127

SELLER: **Strategic Products Corp.**, selling its 60% stock interest in **Ukiah Broadcasting Corp.** Phone: (209) 461-7600

FREQUENCY: 1400 kHz; 103.3 MHz

POWER: 1kw; 1.9kw at 1840 feet

FORMAT: News/Talk; Country

TRANSACTIONS AT A GLANCE

- Colonial Broadcasting Stations No cash consideration
 - WLWI-AM & FM/Montgomery, AL
 - WSYA-AM & WMXS-FM/Montgomery
 - WUSY-FM/Cleveland, TN (Chattanooga)
- WAZK-FM/Trinity, AL \$709,000
- KCQR-FM/Ellwood (Santa Barbara), CA \$1.2 million
- KUKI-AM & FM/Ukiah, CA \$200,000 for 60%
- KNBA-AM/Vacaville, CA \$250,000
- WKFL-AM/Bushnell, FL \$50,000
- WEDG-FM/Edgewater (Daytona Beach), FL \$1.25 million
- WTKX-AM/Pensacola, FL \$100,000
- KJEF-AM & FM/Jennings, LA \$350,000
- KURL-AM/Billings, MT \$300,000
- WSFL-AM/New Bern \$50,000
- KGFF-AM/Shawnee, OK \$50,000
- WDAI (FM CP)/Pawleys Island, SC \$425,000
- WYAK-AM/Surfside Beach, SC \$65,000
- KFXJ (FM CP) & KCLK-FM/Abilene-San Angelo, TX \$219,000
- KDSQ-FM/Dennison (Sherman), TX \$278,000
- KLDY-AM/Lacey, WA \$50,000

KNBA-AM/Vacaville

PRICE: \$250,000

TERMS: Stock sale for cash

BUYER: **Quick Broadcasting Inc.**, increasing its stock in **North Bay Broadcasting** from 50% to 100%. Phone: (707) 446-0200

SELLER: **Redwood Broadcasting Inc.**, selling its 50% stock interest in **North Bay Broadcasting**.

FREQUENCY: 95.3 MHz

POWER: 2850 watts at 207 feet

FORMAT: AC

Florida

WKFL-AM/Bushnell

PRICE: \$50,000

TERMS: Asset sale for \$50,000, an eight-year, \$40,000 promissory note at 0% interest, and \$1000 per month for the first five months

BUYER: **Henry Fehrmann** of Eustis, FL. Phone: (904) 589-9181

SELLER: **Starstrip Communications Inc.**, headed by President **Hugh Reams**. Phone: (813) 896-7171

FREQUENCY: 1170 kHz

POWER: 1kw daytimer

FORMAT: This station is dark.

WEDG-FM/Edgewater (Daytona Beach)

PRICE: \$1.25 million

TERMS: Asset sale for cash

BUYER: **Black Crow Broadcasting Inc.**, owned by **Mike** and **Nicole Linn**. They have an interest in one other station.

SELLER: **Edge Broadcasting**, headed by President **Reid Hughes**.

FREQUENCY: 93.1 MHz

POWER: 10kw at 479 feet

BROKER: **Hadden & Associates**

WTKX-AM/Pensacola

PRICE: \$100,000

TERMS: Asset sale for a 15-year, \$100,000 promissory note at 9% interest

BUYER: **Florida Information Radio Inc.**, owned by **Bonita** and **David McDonald** of Pensacola Beach and **Mark Oliver** of Pensacola Beach. Phone: (904) 934-4636

SELLER: **Southern Broadcasting of Pensacola Inc.**, owned by **Paul Stone**, **Charles Giddens**, and **Sanders Hickey**. They own **WTKX-FM/Pensacola**. **Stone** and **Giddens** own seven other stations and have an interest in one other.

FREQUENCY: 1230 kHz

POWER: 1kw

FORMAT: Travel info

Louisiana

KJEF-AM & FM/Jennings

PRICE: \$350,000

TERMS: Asset sale for cash

BUYER: **Cajun Country Broadcasting Inc.**, headed by President/Director **Gregory Marcantel** of Jennings. Phone: (318) 824-7380

SELLER: **Jennings Broadcasting Company Inc.**, headed by President **Clovis Bailey**. It owns one low-power TV station in Jennings. Phone: (318) 824-2934

FREQUENCY: 1290 kHz

POWER: 1kw day; 280 watts night

FORMAT: Country

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