

CLASSIFIED AD RATE 35 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$10.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$203 Classified Advertisers (Outside USA add \$78 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of one full year, 52 consecutive weeks. You are allowed to change your Classified each week if you so desire. All words over 40 will be billed at the rate of 35¢ per word. Please count words carefully. Be sure your Classified Ad is sent to reach the Los Angeles publication office. 6363 Sunset Blvd., Los Angeles, CA 90028 by Tuesday, 12 noon, of preceding week to appear in the following week's issue.

Classified Ads Close TUESDAY

COIN MACHINES

FOR SALE — KARATE CHAMP \$1145, CHEYENNE \$1695, CROSSBOW \$1225, SUPER BASKETBALL (LIKE NEW CONVERTED FROM SLIGHTLY USED GAMES—GUARANTEED) \$1095, SUPER PUNCH OUT (ARM WRESTLING CONVERSION AVAILABLE SOON) 1265, LADY SHARPSHOOTER COCKTAIL TABLE FLIPPER (SLIGHTLY USED) 895, RIFLE RANGE (GREAT FOR ARCADES) 695, CAROUSELS (LIKE NEW) USED INDOORS OR OUTDOORS \$1195.

FOR SALE — Blue Chip Stock Market Wall Street tickettapes, Hi-flyers, Dixielands & uprights. We also carry a complete line of Bingo & Upright parts. Antique slots for legal areas. Call Wassick Dist., Morgantown, West Virginia (304) 292-3731.

FOR SALE — Hi-Lo Pokers, Winnercircles, Electronic Slots Bally Slots (Export), Bally Bingos, Electronic Bingos, Lucky Cranes, will exchange for — Quarter Horses, used AM! Rockolas, Wurlitzer and Seeburg — Call MONTIVIDEO, 1428 N. Broad St., Hillside, NJ 07205 — Tel. (201) 926-0700.

MATA HARI—\$695; Eval Knivel—\$495; Strikes & Spares—\$595; Airborne Avenger—\$295; Atarians—\$225; Dolly Parton, Getaway—\$395; Thunderbolt—\$395; Nugent—\$695; Hot Tip—\$495; Wheels II—\$395; Sheets—\$295; Racer—\$295; M-4—\$495; Anti Aircraft—\$295; MICKEY ANDERSON, INC. P. O. BOX 6369 ERIE, PA 16512 PHONE (814) 452-3207

DYNAMO POOL TABLES 4x8—\$1,000 each 1/3 deposit & balance C.O.D. I want to buy 22 Crownline Cig Machines in good condition. Henry Adams Amusement Co. 114 South 1st, P.O. Box 3644, Temple, TX 76501.

WANTED: Miss Pac Man Cocktails, Whac-a-mole, Skeeball, Lucky Craine. For Sale: Shopped Regular Pac Man \$395, Miss Pac Man \$800, Frogger \$295. Call Mike or Phil (717) 848-1846.

Payphones \$65 as extensions. Add kit to require coins \$96. Requiring coins with free 911, timed calls or not, genuinely FCC registered \$295 one (\$235 quantity). Expecting soon long-distance touch-call under \$400. Since '82 custom circuit board manufacturers for other payphone makers. Call 608-582-4124.

SERVICES

ACE LOCKS KEYED ALIKE: Send locks and the key you want them mastered to: \$1.50 each, 10% D/C in lots of 100 or more, RANDEL LOCK SERVICE, 61 Rockaway Ave., Valley Stream, N.Y. 11580. (516) 825-6216. Our 49th year in vending.

CIPE PROMOTIONS We offer what other promotions wish they had, plus quality service. 919-627-9109. No Collect Calls. 614A Washington St., Eden, NC 27288. We Don't Take On All Records. But We Promote ALL We Take On.

SONGWRITERS! Program your subconscious mind to write "Hit Songs" FAST with the all new totally non-hypnotic "SUBLIMINAL SONGWRITER'S SUCCESS TAPE." Send \$12.00 to: EXPRESSION MUSIC GROUP, 2554 Lincoln Blvd., Suite #398, Marina del Rey, CA. 90292.

PROFESSIONAL

NEEDED female Musicians, must be experienced. For Appointment Call (213) 466-0472.

RECORDS-MUSIC

The "Record Rack" — a patented and revolutionary designer record album storage system! Our designer series collection for '85/86 is a remarkable blend of form and function created to give you the ultimate in record album storage as well as style and flexibility. Modular in design, the "Record Rack" is quality crafted from solid hardwood and finished in beautiful birch veneer. This product is a *must* for all audio enthusiasts! For details write: Hillcrest Marketing 3211 Mayfield Rd. #236, Cleveland Hts., Ohio 44118.

JUKEBOX OPERATORS — We will buy your used 45's — John M. Aylesworth & Co., 9701 Central Ave., Garden Grove, Calif. 92644 (714) 537-5939.

FOR EXPORT: All labels of phonographic records, cartridges, cassettes. Also excellently priced selections of close-outs. Nearly 40 years of personalized service to importers world over. Wholesale only. DAPO EXPORTS, LTD. 1468 Coney Island Avenue, Brooklyn, NY 11230 Cable: EXPODARO, NEW YORK.

FREE CATALOG: New York's largest and most complete one-stop specializing in Oldies But Goodies - retail and chains only. Write to: Paramount Records Inc., Dept CB, 81 Sheer Plaza, Plainview, N.Y. 11803

EMPLOYMENT SERVICE

MUSIC INDUSTRY PLACEMENT SERVICE: A confidential referral service for employers and prospective employees of the music industry. Recording Industry Referrals, a division of Windy Holler Music, 816 18th Ave. So., Nashville, TN, 37203 (615) 254-7725.

GOVERNMENT HOMES from \$1 (U repair). Also delinquent tax property. Call 805-687-6000 Ext. GH-4415 for information.

MERCHANDISE

INDEPENDENT RECORD STORES. Our products are geared to your needs. Record sleeves (inner and outer), rock jewelry, pins, stickers and cut outs. You name it, we got it. SQUARE DFAL RECORDS, Box 1002, Dept. CB, San Luis Obispo, CA 93406.

THE SOURCE: for imprinted posters, buttons, pins, jewelry, calendars, jackets, caps, bandanas, ties, wallets, belt buckles, mugs, backstage passes. Thousands of stock or custom imprinted products. Best prices anywhere! Send for product classification & literature. State your needs. International Promotions, 2481 VanBuren, Ogden, UTAH 84401.

AC/DC In The Headlines

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capture happened on a Saturday so he couldn't quickly restock the record.

Stores reporting a sell out of the record were: Tower, Sunset; Music Plus, Hollywood; Target, Los Angeles (Vermont Ave.) among other locations.

It should be noted that most stores had less than ten pieces of the album in stock

and eight of the ten San Fernando Valley locations contacted reported no increase in the sales of the record.

Whether or not the band, the album or the song remain in the headlines is up to the police and the press, however one thing is certain — it was not just another weekend in Los Angeles for AC/DC, wherever they might be.

Home Video Promotions Launched

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pursues the sell-through concept, and that's one of the main reasons he, and this company, have been so successful. We're confident this campaign will work, and we feel October is the ideal time to launch it because of the substantial head start it gives us on Christmas."

Disney Home Video

Over at Walt Disney Home Video, meanwhile, a similar assault on the home entertainment marketplace is planned for November. Called "Making Your Dreams Come True," the campaign entails the offering of 21 select titles at the reduced price of \$29.95. Some of the films featured in the promotion are *Pinocchio*, *Mary Poppins*, *Robin Hood*, *The Love Bug* (and sequels), *Pete's Dragon*, *Tron* and *The Black Hole*. In addition, three Disney Christmas specials will be available.

Contributing to the potential success of the campaign will be *The Walt Disney*

Comedy and Magic Revue, a 30-minute compilation of humorous moments from several Disney films which will be sold on videocassette for \$9.95. The show was produced specially for the "Making Your Dreams Come True" promotion, and will only be sold to customers who purchase one of the 21 featured videocassettes.

Disney will undertake a vast, nationwide advertising campaign as well, which will utilize, among other promotional tools, a specially-produced television commercial for network and cable airing. Broad-based print ads in several national and local consumer magazines and newspapers will also support the campaign.

According to Ben Tenn, vice president of Walt Disney Home Video, "... *Pinocchio* at \$29.95 is clearly going to be the most exciting videocassette of the holiday season. Combined with the rest of our lineup ... *Pinocchio* will make dealers dreams come true ..."

No. California Indie Label

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enthusiastic and are able to help with some of the industry aspects which I have less experience in."

One of Graham's management reps, Arnie Postilnik remarked, "It is a little unusual that we should handle a label, but it really doesn't differ dramatically from what we would do with our individual clients. All the things that we would do with handling Santana and his label Columbia-marketing strategy, promotions, publicity, etc. — we will handle with Exit and A&M. In many ways we are filling in the blanks for Mary's label administration. But aside from any financial considerations, the fact of the matter is that we

heard a lot of talent coming from the label. There are some great songs on the albums that are already out, and some of those guys are terrific songwriters. I can't think of anyone on the roster who is not a force to be reckoned with in the future."

While the results from Exit's first major foray into the commercial marketplace are yet to be tallied, the product coming from this northern California musical co-op is impressive, with more to come. "All of the people we are involved with have basically come to me. We have had a meeting of heart and mind and things have worked out naturally, though not without a lot of hard work," Neely concluded.



TWILLEY SIGNS — Dwight Twilley recently visited Private I Records in Los Angeles to formally sign his new recording deal with the label. Pictured (l-r) are: Twilley's personal manager Robbie Randall, co-manager Rob Joyce, Dwight Twilley, Joe Isgro, chairman-Isgro Enterprises/Private I Records and David Chackler, president-Private I Records. Twilley is currently working with producer Val Garay on his upcoming album for the label.

Dire Straits' Rise To The Top

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Knopfler's ability to succeed with different musical styles. While it may not have gained the band hordes of new fans, existing Dire Straits' followers ate the project up.

Last year, the band released "Alchemy," a double live album that surprisingly was able to capture the band's energy and musical abilities. One of the highlights of the project is a smoking version of "Sultans Of Swing," which despite its length received some airplay from AOR outlets across the country.

And finally, in 1985, the band releases what was to become its first number one record in the U.S. — "Brothers In Arms."

The LP marks the departure of guitarist Lindes, leaving Illsley on bass, Clark on keyboards and Terry Williams on drums.

During the extensive North American and European tour now in progress, the band will be joined by guitarist Jack Sonni, Guy Fletcher on keyboards and saxophonist Chris White.

"It is the best Dire Straits lineup ever," said Knopfler.

It is also the most successful Dire Straits album ever. This week the LP remains in the top position on the *Cash Box* Top 200 LP chart. The single, "Money For Nothing," bullets to number two and is making a bid to take the top spot.

Julian Lennon Video

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& Chong's *Get Out Of My Room*. Based on the duo's new MCA album of the same name, *Get Out Of My Room* features four music clips (including the popular single, "Born In East L.A."), as well as what Peterson described as "mock documentary footage" a la *This Is Spinal Tap*. MCA

is highly confident about the videocassette's future, especially since "Cheech (who directed) and Chong are already very successful at the home video level due to the popularity of their films on videocassette."

Get Out Of My Room will be released in November and sell for \$29.95.