

**ARIZONA****KCCF(AM) Phoenix****Price:** \$5.5 million**Buyer:** North American Broadcasting Co.

Inc. (Francis Battaglia, president)

**Seller:** Broadcast Development LLC (David C. Lincoln, president)**Broker:** Gary Stevens & Co.; Questcom Media Brokerage**KCCF(AM) Phoenix****Value:** \$4.6 million**Buyer:** Broadcast Development LLC (Ray Cox, principal/26.25% owner)**Seller:** Peter V. Gureckis**KCWW(AM) Tempe/Phoenix****Price:** \$5.85 million**Buyer:** Walt Disney Co./ABC Inc., Los Angeles/New York (Michael D. Eisner, chairman; Robert Iger, president, ABC Inc.; Robert Callahan, president, ABC Radio)**Seller:** Owens Broadcasting Co. (Michael L. Owens, principal)**Broker:** Media Venture Partners (buyer); Blackburn & Co. Inc. (seller)**ARKANSAS****KAAY(AM) Little Rock****Price:** \$5 million**Buyer:** Citadel Communications Corp.

(Lawrence R. Wilson, president/19.1% owner; ABRY Broadcast Partners II L.P., 37.2% owner)

**Seller:** Beasley Broadcasting Group (George Beasley, president)**Broker:** Bergner & Co.**CALIFORNIA****KAMP(AM) El Centro****Price:** \$2.5 million**Buyer:** Entravision Communications Co. LLC (Walter F. Ulloa, managing member/8.15% owner)**Seller:** KAMP Radio Inc. (Calvin J. Mandel, president)**Broker:** Media Venture Partners**KBET(AM) Los Angeles****Price:** \$3 million**Buyer:** Jacor Communications Inc.

(Samuel Zell, chairman; Randy Michaels, CEO; Zell/Chilmark Fund LP, 30% owner)

**Seller:** Saddleback Broadcasting Inc. (Carl Goodman, CEO)**Broker:** Jorgenson Broadcast Brokerage**KBLA(AM) Los Angeles****Price:** \$21 million**Buyer:** Radio Unica Corp. (Joaquini Blaya, chairman)**Seller:** Sinclair Broadcast Group Inc.

(David D. Smith, president/28.1% owner)

**Broker:** Serafin Bros. Inc.; Ted Hepburn Co.**KIEV(AM) Glendale/Los Angeles****Price:** \$33.4 million**Buyer:** Salem Communications Corp. (co-owners Edward G. Atsinger III [president], Stuart W. Epperson [chairman])**Seller:** Southern California Broadcasting

Co. (Fred and Ron Beaton, principals)

**Broker:** Blackburn & Co. Inc.**KMNY(AM) Pomona/Los Angeles****Price:** \$7.55 million**Buyer:** Multicultural Radio Broadcasting

Inc. (Arthur Liu, president)

**Seller:** Money Radio Inc./Spectrum Enterprises Inc. (Vera Gold, president)**Broker:** William B. Schultz Jr.**KAZN(AM) Pasadena****Price:** \$12 million**Buyer:** Multicultural Radio Broadcasting

Inc. (Arthur S. Liu, president/owner)

**Seller:** Pan Asia Broadcasting Inc. (Edward Kim, president)**KDIF(AM) Riverside****Price:** \$2.65 million**Buyer:** Jacor Communications Inc.

(Samuel Zell, chairman; Randy Michaels, CEO; Zell/Chilmark Fund LP, 30% owner)

**Seller:** Hispanic Radio Broadcasters (Gilberto Esquivel, principal)**Broker:** Jorgenson Broadcast Brokerage**KCKC(AM) San Bernardino****Price:** \$2.3 million**Buyer:** Jacor Communications Inc.

(Samuel Zell, chairman; Randy Michaels, CEO; Zell/Chilmark Fund LP, 30% owner)

**Seller:** All Pro Broadcasting (Willie Davis, president)**Broker:** McCoy Broadcast Brokerage**KIQI(AM) San Francisco****Price:** \$12 million**Buyer:** Radio Unica Corp. (Joaquin Blaya, president)**Seller:** Rene de La Rosa**KRRA(AM) West Covina****Price:** \$9 million**Buyer:** Multicultural Radio Broadcasting Inc. (Arthur S. Liu, president)**Seller:** El Dorado Communications Inc. (Thomas H. Castro, president)**Broker:** Ray Stanfield & Associates**COLORADO****KQXI(AM) and construction permit for expanded band KAYK(AM) Arvada****Price:** \$3.5 million**Buyer:** Walt Disney Co./ABC Inc., Los Angeles/New York (Michael D. Eisner, chairman; Robert Iger, president, ABC Inc.; Robert Callahan, president, ABC Radio)**Seller:** Radio Property Ventures (Burt Kaufman, principal)**Brokers:** William Moir (seller); Media Venture Partners (buyer)**FLORIDA****WLQY(AM) Hollywood/Fort Lauderdale****Price:** \$5.65 million**Buyer:** Z-Spanish Radio Network Inc. (Amador S. Bustos, president/72% owner)**Seller:** Genesis Communications II Inc. (Bruce Manduri, president; Starter Enterprises Inc., owner)**WCMQ(AM) and WNMA(AM) Miami****Price:** \$9 million**Buyer:** Radio Unica Corp. (Joaquin Blaya, president)**Seller:** Spanish Broadcasting System Inc. (Raul Alarcon Jr., president/59% owner)**WSUN(AM) Tampa/St. Petersburg****Price:** \$9.75 million**Buyer:** Concord Media Group (Mark Jorgenson, president)**Seller:** Cox Broadcasting Inc., Atlanta (Nicholas D. Trigony, president; Robert F. Neil, president, Cox Radio Inc.; 75% owner Cox Enterprises Inc. [James C. Kennedy, chairman])**Broker:** Media Venture Partners**GEORGIA****WERD(AM) East Point****Price:** \$2.4 million**Buyer:** Atlantic Area Broadcasting Inc.

(William E. Corey, president/owner)

**Seller:** Darrell Spann**Broker:** Cable Media**ILLINOIS****WMVP(AM) Chicago****Price:** \$21 million**Buyer:** Walt Disney Co./ABC Inc. (Michael D. Eisner, chairman; Robert Iger, president, ABC Inc.; Robert Callahan, president, ABC Radio)**Seller:** Chancellor Media Corp. (Thomas O. Hicks, chairman)**Broker:** Media Venture Partners**WTAQ(AM) La Grange/Chicago and****WTAU(AM) Zion/Chicago****Price:** \$20 million**Buyer:** Walt Disney Co./ABC Inc. (Michael D. Eisner, chairman; Robert Iger, president, ABC Inc.; Robert Callahan, president, ABC Radio)**Seller:** Lotus Communications (Howard Kalmenson, president)**Broker:** Media Venture Partners (buyer)**WYPA(AM) Chicago****Price:** \$8.3 million (forgiveless of debt)**Buyer:** TSG Associates II Inc. (Darryl Thompson, principal)**Seller:** Douglas Broadcasting Inc./Par Holdings Inc. (N. John Douglas, chairman; Duane E. Hill and Cleveland A. Christophe, principals)**MARYLAND****WNAV(AM) Annapolis****Price:** \$2.2 million**Buyer:** Sajak Broadcasting Corp. (Patrick L. Sajak, president/owner)**Seller:** Encore Broadcasting of Maryland (Jacob Einstein, executive vice-president)**MASSACHUSETTS****WNFT(AM) Boston****Price:** \$5 million**Buyer:** Mega Communications Inc. (Alfredo