American Federation of Television and Radio Artists (AFTRA) and NBC, ABC and CBS, which would allow talent to handle technical functions if they were removed from NABET jurisdiction. With talent adding technical work to their existing responsibilities, NABET jobs would likely be lost, Kennedy added.

NABET is seeking to limit prospective job losses by retaining the minimum two-person crews on news assignments, unless the assignment allows a single crew member additional time and control to complete the work.

Daily hires are also expected to be another major negotiating issue in next month's talks. NBC's proposal calls for allowing hiring, in any job category, of daily employes not protected by the bulk of the contract's clauses. The current contract restricts daily hires to certain distant newsgathering assignments, Kennedy said.

The network is also seeking to extend the period during which an employe is considered "temporary" and remains unprotected under the contract, from three months to one year.

McGuire defended the two proposals against NABET opposition, arguing daily hiring is used "throughout our industry. It's very, very common." One-year temporary employes, he added, would allow the company "more flexibility in staffing [during] peak and valley" periods when work loads fluctuate.

Among other areas of disagreement are likely to be contrasting proposals over NABET jurisdiction in new business areas, such as direct broadcast satellite operations, cable television, subscription or home video and teletext or videotex.

Several hundred newswriters also covered under the pact are also facing jurisdictional changes in the NBC contract proposals, with the network seeking to allow management or supervisory personnel to write and edit, or do film or tape news editing.

Economics of the new contract were not discussed in the preliminary exchange of proposals, but may also emerge as a subject of contention.

The NBC negotiating team will be led by Day Krolik, vice president of labor relations, and will include Mac McGill of New York technical operations, Bob Corwin of West Coast technical operations, Paul Beavers representing owned-station news, Tom Wolzien of news, Duffy Sasser of the TV stations division, Doug Skene of sports, John Bailie of radio and several others.

NABET negotiators include Kennedy, Art Kent of New York (representing the largest single group, 1,382), and representatives of locals in Burbank, Washington, Chicago, Cleveland and San Francisco. □

Leaning tower problems in Dallas

Dallas stations WFAA-TV and KDFW-TV expect this week to have completed preliminary repairs to shore up a co-owned broadcast tower that was struck by a Navy F-4 jet Jan. 21, but still do not know whether the 35-

Fifth Estate Earnings

Company	Quarter	Revenue (000)	% change *	Earnings (000)	% change *	EPS **
A.H. Belo Corp.	Fourth	$397,233	3	$20,268	-14	$1.80
	Year	$108,141	—	$8,098	-18	$0.74
Dow Jones & Co.	Fourth	$311,985	12	$46,498	14	$0.48
	Year	$1,134,867	9	$183,362	32	$1.89
Harris Corp.	Second	$525,203	-7	$20,125	39	$0.49
LIN Broadcasting	Fourth	$57,580	43	$29,328	182	$1.05
	Year	$195,340	38	$66,240	85	$2.37
Meredith Corp.	Second	$152,462	18	$4,249	-69	$0.22
Park Comm.	Fourth	$38,313	19	$5,318	2	$0.30
	Year	$136,938	20	$14,923	-2	$1.08
Robert Halmi	Second	$11,413	602	$2,115	NM	$0.10
Rogers of Am.	First	$23,644	-11	($1,240)	NM	($0.09)
Rogers Comm.	Second	$113,374	14	$1,510	-96	$1.37
Aaron Spelling	First	$30,243	-20	$5,886	16	$0.32
Telecrafter	First	$2,798	91	$162	NM	$0.10
Time	Fourth	$1,029,000	9	$12,000	-77	$0.20
	Year	$3,762,000	11	$376,000	88	$5.95

A.H. Belo said results were influenced by "general economic conditions in its principal markets...(and) increased television programing costs." Net income for fourth quarter and full year included after-tax gain of $13.8 million on sale of two radio stations and $12.8-million charge for early debt retirement. Broadcasting revenue was up 8% in fourth quarter, to $50.5 million, and 7% for year, to $175.6 million. ■ Net income for **Dow Jones & Co.**, in both fourth quarter and full year, included gain of $31.5 million from sale of two million shares of Continental Cablevision. Operating income for company was up 9% in both quarter and year, to $73.1 million and $263.6 million, respectively. ■ **Robert Halmi** had net loss of $425,000 in second quarter of previous year. Company said first-half revenue, totalling $17.4 million, included three network television movies, 20 episodes of 24-part, first-run series and foreign distribution of television movies. President Robert Halmi Jr. said company expected to double revenue in current fiscal year. ■ Fourth-quarter and year-end net income of **LIN** included $10.6-million gain from sale of radio stations. Company expects sale of remaining stations to be recognized in first half of this year, with resulting gain "exceeding $30 million." Operating income was $26 million in fourth quarter, up 59%, and $64.6 million for year, up 13%. Company also said that "broadcast orders for the first quarter of 1987 are running below those of the prior year," but that first-quarter results would be helped by lower tax rates and move into profitability by cellular operations. ■ Second-quarter results for **Meredith Corp.** included pre-tax loss of $7.8 million for "sale of Star CATV Investment Corp. cable properties." Operating income was up 9% to $21.3 million. ■ **Park Communications** attributed full-year net income decline to increased interest, depreciation and amortization costs associated with $70 million in acquisitions made in 1986 (including WPAT-AM-FM New York). Operating cash flow for company was up 17% in fourth quarter, to $8.4 million, and 15% for full year, to $25.9 million. ■ **Rogers Cablesystems of America** had net loss of $1.6 million in previous first quarter. Basic subscribers as of Nov. 30 totalled 332,000, with 373,000 pay subscribers. Operating income before depreciation and amortization was $8.8 million. ■ **Rogers Communications** said operating cash flow was up 18% to $42.8 million. Net income included $3.7-million tax benefit from loss-carryforward. Prior first quarter included $41-million gain from partial sale of shares in Rogers Cablesystems of America. ■ **Aaron Spelling Productions** had operating income in first quarter of $9.9 million, up 28%. Company said revenue was down because fewer hours were being produced for network television, and because comparable period last year included initial syndication revenue from *Matt Houston*. ■ **Telecrafter Corp.** had net loss of $124,000 in previous first quarter. Most recent results include $76,000 loss-carryforward benefit. Operating income rose 115%, to $152,040. Company said transfer of interest in X*PRESS cable-based information service, from general partnership to limited partnership, meant that company does not have to record losses of service. ■ **Time Inc.** had operating income of $308 million for year, down 21%, and $54 million for fourth quarter, down 44%. Three out of four groups showed decline, except cable television subsidiary, ATC. Operating income for programing group, primarily HBO and Cinemax, was off 8% for year, to $111 million, on 13% increase in revenue, to $886 million. Respective numbers for fourth quarter were $14 million, down 13%, and $221 million, up 9%. Company attributed fourth-quarter earnings drop "primarily from a fourth-quarter reduction in equity earnings from USA Network, although the cable service's full-year results were slightly higher than for 1985." Subscribers at year end for HBO were 15 million, up 400,000 from count of 12 months ago, and for Cinemax 4.1 million, up same amount. Time said that ATC had basic subscribers of 3.4 million and pay subscribers numbering 2.8 million. Company also said that profits for Sami/Burke "were down...mainly because of developmental costs of its Scan America joint venture and the expansion of its SAMSCAN service." Results saw several special charges, include $352-million gain on sale of ATC stock, $63-million charge for job eliminations, and $50-million charge for relocation of data processing and subscription fulfillment operations.