

INSTRUCTIONS continued

R.E.I. in Fascinating K. C. at 3123 Gillham Rd., Kansas City, Mo. 64109. Call (816) WE 1-5444. Fully approved for Veterans Training.

R.E.I. in Delightful Glendale at 625 E. Colorado St., Glendale, California 91205. Call (213) 244-6777.

R.E.I. in Historic Fredericksburg at 809 Caroline St., Fredericksburg, Va. 22401. Call (703) 373-1441.

REI's new program-learning course for Radar and Micro-wave is so easy and it is guaranteed. Pay as you go and get your Radar endorsement at home. Write REI, 1336 Main St., Sarasota, Fla. 33577.

First Class license in four weeks or less at T.I.B. . . . tuition \$295.00. . . . results guaranteed.

T.I.B./Music City Veteran Approved. Next class starts January 12. Tennessee Institute of Broadcasting, 2106 A 8th Avenue South, Nashville, Tennessee 37204. 615-297-8084.

T.I.B./Miami . . . class starts January 12th. . . . Technical Institute of Broadcasting, 283 South Krome Avenue, Homestead, Florida. (305) 247-1135.

Broadcasters are passing their first phone exams in six to twelve weeks through tape recorded lessons at home, plus one week personal instruction. During 1964-69, one week sessions were held in Washington, Minneapolis, Los Angeles, Portland and Seattle. An outstanding success rate has brought expansion in 1970 to Chicago, Atlanta, Detroit and Boston. Our 17th year teaching FCC license courses. Bob Johnson Radio License Training, 1060 D Duncan, Manhattan Beach, Calif. 90266. Telephone 213-379-4461.

Chicago—one week first phone instruction, Feb. 27th to March 5th for our audio-visual students. Bob Johnson, 1060 D Duncan, Manhattan Beach, Calif. 90266.

Washington—one week first phone instruction, Feb. 19th-25th, for our audio-visual students. Bob Johnson, 1060 Duncan, Manhattan Beach, Calif. 90266.

See our Display ad under instruction on page 85. Don Martin School of Radio & TV, 1653 No. Cherokee, Hollywood, California. HO 2-3281.

RADIO—HELP WANTED

Technical

CHIEF ENGINEER

Wanted by KLIV in San Jose: a young man with some understanding for directional antenna systems with competence in all phases of studio maintenance and construction, with greater interest in potential for growing with a growing organization than for immediate high income. We think we can offer a fine opportunity here in the nation's most pleasant, most exciting community.

Box 995, San Jose, Calif. 95108

NEWS

Radio News Director

Knowledgeable, aggressive, news director wanted to head up large local radio news operation. Excellent, qualified staff, best facilities and equipment available. Present news director moving into new areas of responsibility for station. Man we need must have top flite record in major markets. A major group owned station (AM & FM). Please send resume, references in strict confidence. An Equal Opportunities Employer with exceptional employee benefits. Write:

Box M-161, Broadcasting.

NEWSMEN

Major market 50 kw building the finest, most tuned in news department in the country. Send tape, photo, and background to:

Box M-101, Broadcasting.

Programing, Production, Others

COPYWRITER

East Coast electronics manufacturer has an opening for a creative, seasoned copywriter who can originate fresh ideas and carry them through to completion, in such diverse areas as publication advertising, direct mail, sales support programs, trade shows, etc.

Minimum 5 years agency/industrial experience required. Ability to translate technical data into clear, persuasive writing is essential.

Excellent salary, working conditions, benefits.

Send resume of experience and education, including salary requirements, to:

Box M-141, Broadcasting.

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Attention Owners

Why not let our "head-hunters" find qualified executives, salesmen, and air talent for you!

We have helped hundreds of radio and television stations in all size markets coast to coast improve their ratings, sales and net profits by recruiting outstanding personnel.

Our fee is less than you would spend to do the same "search" work yourself. And, it's not so frustrating!

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Contact

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*Nationwide Broadcast
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Situations

Wanted

Management

AVAILABLE JANUARY 1!

Marlin D. Schlottman
General Sales Manager
WDGY (Storz) Mpls. 1963-68
WKYC (NBC) Cleveland 68-present
216-777-3462

Announcers

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Get a Columbia School of Broadcasting graduate to fill your next opening. It's a free service we provide to your station and to our graduate. We have 27 offices in the U. S. and Canada. The chances are we have just the man you're looking for, from your part of the country. Just call or write Dick Good and he'll send you a tape, resume and photo of a good graduate near you.



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of Broadcasting**

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(Not affiliated with CBS, Inc. or any other institution)

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Immediate openings in television equipment sales organization for aggressive, sales oriented individuals with strong technical knowledge of television equipment primarily transmitting systems. A leading broadcast equipment supplier is rapidly expanding into the television market and has the following positions available:

District Sales Managers—TV Products
TV Products Manager
TV Service Manager

For further information call collect or send resume to Robert T. Fluent, Assistant Personnel Manager, 123 Hampshire, (217) 222-8200.

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