Album chart, 2 Singles, 23; Albums, 22; 21; New New Small Labels, 8: Retailing, 6.

February 16, 1981 VOLUME THREE Number 46

60p

# **BPI** raps Island tape series

an unprecedented and strongly-worded statement attacking the controversial 1 + 1 cassette marketing scheme

And it has called upon the retail trade to support the BPI in an all-industry stand against any move to extend the practice of issuing pre-recorded tape with a blank second side. It is understood Boots shops have already pledged their support.

The statement was released after the industry watchdog's council meeting last Wednesday when it is plain feelings were running high against Island's contentious move with Steve Winwood's Arc Of A Diver album

The 16 companies represented at the council meeting agreed they would not become involved in manufacturing or distributing any subsequent tapes under the 1 + 1 'one side music, one side

blank' banner. Said the statement: "The council unanimously expressed their abhorrence of the practice of providing blank

tape to music consumers in this manner. BPI director general will ask Island to cease this practice forthwith and to statement on 1 + 1.

# 'Home taping is gradually killing the Clark joins A&M

A&M HAS appointed Tony Clark as its new commercial director - a position that carries many of the responsibilities previously held by Glenn Simmons

Clark, who has for the past three years been executive assistant to the chairman of CBS Records, will take a seat on the A&M board and will handle finance, administration and commercial planning. Derek Green remains vice president and managing director.

THE BPI has blasted Island Records in music industry in this country and it particularly unfortunate that Island should embark on this venture at this

> "The record industry's campaign to impress upon the public, government and parliament that rights owners should be compensated for the theft of their property is reaching a critical

"All of the 16 companies represented at the meeting (which included Island's sales company Virgin and manufacturers and distributors EMI) undertook that they would not be involved in manufacturing and distributing of any subsequent tapes which incude preecorded music on one side but provide a blatent encouragement to copy on the

other side in contravention of the 1956 Copyright Act.

other retail organisations in order to secure their support for the industry's stand. There has already been a positive response from one major chain, and the



signed to WEA Records - may seem familiar in another guise. That's because several of them formed the nucleus of Dexy's Midnight Runners. The band is currently mixing its debut single 'Only For Sheep'. The band is pictured above with WEA UK production manager Stewart Till (third left). national promotion sales manager Mike Heap (fourth left), manager Dave Cork (extreme right) and a&r man Dave Walters (extreme bottom right)

convey the council's expectation that the company will support the record industry in its determination to preserve the livelihoods of singers, musicians, composers and the many thousands of others in a major creative industry.

"Representations will be made to the Island was intending to release a najor chains of retailers RAVRO and further 12 1 + 1 tapes before the end of March, and the future of these cassettes

now uncertain. Island chairman Martin Davis told RB: "We cannot pass comment until we have had time to study the BPI's

# **Haley discs** in demandfans mourn

BILL HALEY'S death last week started a consumer spending spree similar to that which followed John Lennon's and 5,000 copies of the classic 'Rock Around The Clock' (MCA 128) were ordered within two days of Haley's death

MCA carries the original mono Haley catalogue and as well as 'RATC worldwide sales estimated as more than 20 million - it has an EP 'Caledonia/ R.O.C.K./Piccadilly Rock/The Saints Rock n Roll' (MCA EP2) available in colour bag.

On the LP front MCA has Golden Greats (MCF 2555) and Bill Haley & His Comets Rock Around The Clock (CBL 8017). Ironically the company was preparing a compilation to be called 20 Golden Greats at the time of his death. This has now been extended to 24 tracks and will be released in April at latest with the title A Tribute To Bill Haley. Artwork will feature original Decca covers and the album will be released as a collector's item.

All his albums are available on cassette. Haley also features on several MCA compilations, the latest of which is The Age Of Rock n Roll on which two tracks are featured. This will be widely advertised on release in two weeks time.

Sonet is another company with Haley It has three albums catalogue. It has three albums R.O.C.K., Just Rock n Roll Music and Everyone Can Rock n Roll with catalogue numbers SNTF 710, 645 and 808 respectively.

In addition there are two single' 'Everyone Can Rock n Roll' (SON 2194) tribution plans should be announced and 'Hail Hail Rock n Roll' (SON 2188) or 12-inch (SONL 2188).

Another ironic release is Thumbs Up

# Gem label leaves RO

in conjunction with RCA has now parted company and for the present will be distributed by CBS

The first record affected by the change is 'Things Aren't What They Used To Be' by the VIPs and forthcoming singles by the UK Subs and Cosmic Cowboys will also go through CBS.

David Simone, md of Gem, said: "Obviously I am sad to be Jeaving RCA but am looking forward to the future

and I am delighted that our first new release is through CBS who have impressed us all with their total professionalism

Further details of Gem's future dis-

Gem was signed by RCA in America but the option to renew was left with Records' 'Rocket "88"/Tearstains On RCA UK, who decided against con-My Heart' (TU 103). This was Haley's tinuing the arrangement.



# **EMI restructures marketina**

staff cuts at EMI's Liberty UK label, the leigh, as will Capital, EMI America and company has restructured its British marketing operation with marketing director Peter Buckleigh taking on responsibility for all EMI's marketing

With the resignation of Liberty UK general manager Howard Berman, all Liberty UK product is to be merged into the EMI marketing divisions run by John Cavanagh and Rob Warr.

Product from licensed label RAK will also be handled by Cavanagh, while Motown general manager David

Liberty US general manager Martyn

The UA label is being gradually run down in preparation for the time when EMI loses rights to the name in 1983. Said Buckleigh this week: "We will continue to use the Liberty label for both established and new acts, and there is no danger of the artists currently on

Hughes will now report direct to Buck- the Liberty label suffering any loss of

EMI managing director Cliff Busby added: "We regret that a number of people employed in the Liberty UK division have unfortunately left the company as a result of this restructuring. I personally would like to pay tribute to them for their hard work and dedication during a trying and difficult



LEADING UK indie label Cherry Red has signed a series of European licence deals in the past few weeks, all with small label specialists. The agreements were reached with Virgin in France, Intercord in Germany, Sound Product in Holland, Planet in Scandinavia, Egidsa in Spain and Ariston in Italy. First releases under the deals will be the Dead Kennedys album and new signing Eyeless In Gaza, while April will see a European package tour featuring Eyeless In Gaza, Medium Medium and 5 or 6. Pictured above (left to right) are Cherry Red chief Iain McNay, Herbert Kollish of Intercord, and Cherry Red's Theo Chalmers signing the German deal.

# Attack again in 1981' is **CBS** spur to salesmen

CBS EXECUTIVES warned against complacency when they met for the company's mid-term sales conference in Slough, following the best ever quarter's business in the UK.

John Mair, sales director, set the scene when he opened the conference with the slogan 'opportunity and optimism'. "We no longer need to be on the defensive. In 1981 we attack again," he

Chairman Maurice Oberstein later talked of the enormous potential in CBS but warned that hard work was still necessary to achieve the maximum of, and for, each individual artist.

said that CBS was slowly towing Britain closer to Europe and was particularly enthusiastic about the success of the manufacturing link with Holland which provided albums for the British market when CBS's own Aylesbury pressing plant was at full stretch.

The company has made a substantial investment in delivering to the marketplace not what is adequate, but what is best. We are concerned with getting the best possible product and with the AMID CLAIMS that it will dominate worldwide growth of the company artists havve better prospects on CBS than our rivals," said Oberstein.

Introducing a note of caution he warned against type casting artists, mentally and in promotion. "Streisand never sold more than 80,000 as an MOR artist but she now generates enormous sales. We have to treat artists as individuals and fight the urge to categorise them in narrow bands.

The day began with the announcement of a new Best Of series of classical albums featuring Gershwin, Copland and others

CBS plan to release six TV advertised albums this year with two, by Englebert Humperdinck and Willie Nelson, due in March or April

# Motown & Stiff Cassingles

MOTOWN RECORDS releases its first cassette single with Stevie Wonder's 'Lately/If It's Magic' (TCTMG 1226) on February 23. The single and cassingle will carry full-colour pictures of Wonder and the latter will also feature the cover of Hotter Than July from which 'Lately' is taken.

 STIFF RECORDS also releases its formats, the majority of the Thorn-EMI first cassingle this month. Lene Lovich's 'New Toy' (BUY 97 and ZBUY 97) will be available both as a seven inch single and cassingle with the same dealer price (70p). The cassette version includes extended versions of the A and B side 'Cats Away' in addition to the two standard single versions. Stiff will be placing major advertisements in the consumer press and providing dealers with handbills and posters. Stiff is also pressing more copies of the Madness hit 'Return Of The Los Palmas 7 (BUYIT 108) to meet demand

# Thorn-EMI £1/2mTV push

the UK software market by mid-1981 with a 15 percent market share, Thorn-EMI Video Programmes has finally unveiled details of its new video cata-

Spearheaded by such blockbuster movies as The Deer Hunter, One Flew Over The Cuckoo's Nest, Convoy and Death On The Nile, the 100-strong catalogue will be backed by an unprecedented £500,000 TV advertising cam-

With distribution through EMI Records, the new catalogue will be available during the second week of March. Various movies in the catalogue have been available for some time, but over 30 new titles have been added

They include ten titles from Thames TV, which has appointed Thorn-EMI as its video distibutor. Included are such TV series as World At War, Botanic Man, Morecambe and Wise and The Best Of Benny Hill. New titles will be added regularly and a number of music videos are in the pipeline.

Television advertising begins mid-March and a further £500,000 TV campaign is planned for autumn 1981 Retailers ordering more than 100 units will receive a free dispenser unit and an extra five percent discount.

Available in both VHS and Beta catalogue will retail at £39.50, however a selection of the titles previously available have been significantly reduced in price

## Bill Haley. From Page One

first rock n roll recording and the man who made it, Dave Miller, had some time previously decided to release it on his Thumbs Up label. Its picture bag features a specially commissioned oil painting and the release has been brought forward only a matter of days. It is available through Spartan.

## Disc library decision soon IUDGEMENT IN the case

rought by the BPI against Preston dealer Philip Ames' record lending scheme was due as Record Business went to press. The case, which concerns Ames'

commercial disc library, was heard before Mr Justice Whitford in the High Court in London, on Wednesday, Thursday and Friday February 4-6. The judge reserved judgement until Friday 13 because of the long-term implications.

> A COLLECTOR'S SPECIAL LL HALE



VARNING: This is the only legal version of these performances.

TU-103 TU - 103



REGIONAL

THE SUCCESSION of ever wierder broadcasting bans on records by the IBA reached what many regard as a dizzy zenith last week when it took Dingles Records 'Metal Mickey' single off the air on the grounds that it featured a play-out line alleged to say: "Go and get your Metal Mickey magic kits." Dingles were understandably miffed, as the disc had been plugged on around 18 stations, that there is no such thing as a Metal Mickey Magic Kit, and anyway the lin actually reads "Go and get your Metal Mickey magic KIDS". Plug copies of the song were hastily edited and the line has been removed completely, so the dreaded robot is back on the air again . . . meanwhile reader Clive Tonkin of Kays Records & Tapes, Brislington writes to point out that the 'Tomorrow's World Theme' is selling well around his part of the world "All it needs now," he says, "is for the Beeb to mention it is available after the programme and for PRT to give it a push, say in a picture bag."

NEW LONDON consumer paper TRAX had the benefit of expert guidance when it came to 'English as she is written'. Much to the mirth of editorial staff Rocket press officer Laura Beggs returned their introductory letter complete with corrections in her schoolmarm's red biro . . . despite facelift and change of editor MM's circulation slide continues from 140,490 copies a week during July-December 79 to 119,588 copies in the last six months of 1980. At 216,666 copies, NME over 3,000 copies up on previous 12 months, according to latest ABC figures

to avoid confusion with Dolly Parton's hit, Sheena Easton's 'Nine To Five' single is out in the USA as 'My Baby Takes The Morning Train' and has shot into the charts there at 74 with Billboard, 65 with Record World and 64 on Cashbox. . among forthcoming tomes from Virgin Books are The Gimmix Book Of Records. "a lavish photographic momento of the more sensational gimmicks in the history of the gramophone record"; Popeye - The First 50 Years, and Michael Moorcock's expanded novel The Great Rock'n'Roll Swindle. All this and Sting's first venture into print with Message In A Bottle, with 25 colour illustrations and 44 bottle-shaped pages, a snip at £3.95 . . . Gary Numan and father Tony Berry now partners in Brian Adam's Rock City studio, label and publishing operation at Shepperton . . . after a spell in hospital suffering from complete exhaustion, Jeremy Thomas is back in harness, away from Criminal Records and intent on setting up an interesting record scheme as well as managing a couple of acts, working out of Chess Advertising's offices . . . veteran professional manager Geoff Morris joins the ranks of the unemployed after two years with Robert Kingston Music and can be contacted on 777 1855 . . . lost property departmentleft behind at the RB Video Awards - one shirt and two albums - owners please come and collect . . . BPI has been seeing presentations from ad agencies interested in taking on an industry promotion campaign.

LATEST IN the continuing story of Robert Stigwood's legal battles is that the mighty mogul is suing Filmways Inc for a modest 30 million dollars alleging that the company defaulted on its co-production deal for the Lauren Bacall film The Fan . . . following dealer protests, EMI looks set to scrap the idea of coding dealer prices on delivery notes in favour of giving retailers a price to work on - full details expected soon . . . Mike Beaton who went into record retailing after closure of Private Stock, now running a restaurant built on the side of his Yateley home. Known as Lanes, it is being highly recommended by industry gourmets who have sampled the cuisine . . . preparing to play to 400,000 people at only seven concerts in Brazil and Argentina (an event unequalled in the history of South American tours according to a gushing press release) Queen was revealed to be earning more from Queen Productions Ltd than the real monarch gets from the Civil List. The band's members are the highest paid executives in the UK earning between £660,000 and £697,000 each from their efforts - former BPI director general Geoffrey Bridge has been appointed a director of the British Institute of Recorded . Spartan (who coincidentally narrowly lost a darts match against the invincible RB team last Monday) have picked up manufacturing and distribution rights to the British darts team's official theme tune '180' on the Smile label



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# Ireland

# Chance missed for Irish sonas

WITH LAST year's Eurovision victory by Johnny Logan singing Shay Healy's 'What's Another Year' still fresh in many minds, one would have hoped that something special might have emerged in this year's Irish National Song Con-

After all, the Eurovision is on home ground. With that as a spur, we might have aimed at producing something which truly stood out in terms of quality and at the same time bore an unmistakeable stamp of Irishness. Shaun Davey, who has just seen his excellent 'Brendan Voyage' released in an album featuring Liam O'Floinn on Tara, is one example of the kind of writer who can work within a mainstream approach - witness his fine jingle for the National Dairy Council - and still produce something memorable and lasting, which is Irish in its roots and unmistakeably so

And there are others. The point being that for once there was the opportunity to go beyond the terrible limitations which are imposed by people's interpretation of the Eurovision imperative. Working from a position of strength, we could have ignored the general policy of basing our choice around the lowest common denominator that Europop has become. And, I believe, we would as a result have stood an even better chance of winning a second year running with something which wiped the floor with the opposition in musical terms.

But looking at the list of songs, writers and performers who have been chosen for the final of the National Song Contest, this seems like a forlorn hope Without having heard the songs, it'd be wrong to be categorical. But the collection of titles and individuals involved conjures an impression of such unredeemed MOR that really it'll only be if someone transcends their track record that we'll be presented with anything truly worthwhile.

Within the accepted terms of Eurovision, we could, of course, be looking at



DAVID DUKE (left), general manager CBS Records, with new act Kari signing recording contract, watched by the artist's manager Peter Roche. A single 'Oh, Yes I Do' will be released in February.

strong material yet. Danny Ellis's Where Does That Love Come From will be worth keeping an eye on - it'll be sung by the Duskey sisters, Sandy, Barbara and Nina who have no background worth worrying about either way. There is however a natural instinct to suspect Irish female vocal trios which have a tendency to be gauche in the extreme. Every time I've seen them, Sheeba have been an unfortunate example - though they're sufficiently well thought of in RTE to be chosen again to sing 'Horoscopes' written by the proficient Joe Burkett and Jim Kelly in this

year's final. If the list of performers offers anything of note, it's the dominance of women - a strange development in a country sadly bereft of accomplished female performers working in the pop area. One can only assume that the feeling is that it's about time a woman won Eurovision again

In this context Nicola Kerr, who is a real professional and one with international experience, may prove a good bet. Her song 'The One In My Life' is by Ted O'Neill and Peter Reckett - so that one can at least assume a basic standard. however predictable the title sounds.

And finally for strangeness, there's unikely to be anything to match Karen Black's 'My Pet Parrot', Unfortunately we'll have to wait a while yet to find out what the hell it's all about.

Normally at this moment record companies would be sharpening up their pencils and going in for the kill - the game of course being to spot the likely winner in advance. But I can't see people falling over one another looking at this list. Nor would I blame the Irish music industry feeling that RTE has let them down yet again. May I be wrong on all counts and let

something amazing emerge on March 1st. At the very least, Ireland could well do with the few bob a win in the Eurovision generates NIALL STOKES

THE HOTTEST piece of news to come out of Scotland for some time involves Glasgow hand The Recognitions.

There has been much coming and going at their West End flat in recent weeks as various A&R persons attempted to lure them South. One singularly keen fellow even flew up from London to "audition" the band in their living

Spokesperson Paul McGuire claims the band have finally put pen to paper and will be in the studios next week to work on their first single - 'Too Much Fiction' McGuire would not reveal the identify of the company, which it seems, wishes to make the official announce-Virgin has signed West of Scotland

new wave rockers, The Cuban Hotels and part of the deal gives the band a distribution guarantee for their own Cuba Libre label . . . That's good news for former Zones front man, Willie Gardner and rockabillly trio The Shakin' Pyramids, both of whom have product out on Cuba Libre at the moment.

# Same terms for all let's think about it

diametrically opposed attitudes of record companies to last year's sales situation. RCA has implemented a price hike that has put its product somewhere close to the moon as far as buyers are concerned, while CBS has initiated an average 15 percent reduction on albums and extended its mid-priced range.

Following the commendable Christmas and post-Christmas performance, particularly with regard to product availability. I must give my wholehearted congratulations to CBS on its dynamic, far-sighted and challenging pricing policies. Watch out RCA, your dealer prices are approaching the CBS retail levels

I do hope that record company executives, as well as retailers, read that piece in the Daily Mail on Wednesday January 28, about our industry sliding down the drain. What Martin Davis, chairman of Island Records, was quoted as saving seemed pertinent, but having had difficulty obtaining some Island catalogue material this past few months, I wonder whether Island's house is as orderly as it should be.

# bservation

retail end of the business as well. A malaise which, in my view, has been aided and abetted by the freebies. selective special deals, bulk discounts and bulk take-backs that the record companies have either freely given or been blackmailed into undertaking, Simply, the specialist record shop has continued in decline and, despite an increase in the number of releases, fewer titles account for the majority of sales. Some companies have recognised this in a roundabout way. They have seen their back-catalogue sitting in the warehouses and have tried shifting it in a number of

Some, like CBS and WEA, have reduced the price of back catalogue across the board. Other, like EMI, seem to have given up and they delete their back catalogue willy-nitty - just look at the denuded state of their October '80 published catalogue. There is perhaps a fundamental answer to all this. Let product be distributed to retail outlets under the same terms for all - dealer price, settlement date, discount, returns allowed etc. Not as easy as it sounds because some major accounts might pull out of record retailing.

I doubt it though, because there is always somebody willing to fill a commercial gap (at the production end, reflect on the miriad of small labels) and, at best, it would be back on the record

companies' terms. (and by specialist I mean as much the knowledge behind the counter as the

me by my association with a programme on my local radio station. The presenter had the idea of asking listeners to write or phone in with problems they had experienced in obtaining records.

Their queries are coming in so fast that you wouldn't think there were any record shops in the area!

Returning to what the companies are up to, perhaps such a divergence of opinion in the industry - between putting prices up or down and between mid-pricing back-catalogue and deleting it - will be the best thing ever to happen to it. Let's hope that the next few months will result in commercial sanity in the record market place - to everybody's advantage.

Just to add that if WEA implements its thoughts on SOR, it could revolutionise the industry. If every company allowed retailers a selection, one or two copies per title, of new and catalogue material on SOR, their warehouses would be less full and the public would be confronted with a much wider choice even in the smallest outlet. And if the 'renegade hippies of the 60s' executives referred to by Island's Martin Davis would like to know how an SOR system could work, please don't hesitate to get in touch MARTIN ANSCOMBE

# **HMV** chain pioneers 'discs for lovers'

HMV RECORD stores this year pioneered a campaign to encourage people to give records as Valentine gifts with special packaging available to send albums through the post to loved ones.

With an ode to the durability of the record, as opposed to flowers, chocolates etc, HMV tried to encourage the sending of albums as gifts and the special envelope was on sale, priced 30p. throughout February.

HMV went as far as suggesting titles for the less imaginative suitor, but any album would have done. As HMV put it, 'Why say it with flowers - when you can say it with music'

# Dealershop window contest

RECORD DEALERS with an eye to designing attractive window displays could earn recognition for their efforts by entering the National Shop Window Display Competition.

Entry is free and shops should submit a 10×8 inch matt colour photograph of the display and entry form. These are available from Westbourne Exhibitions, Crown House, Morden, Surrey.

The closing date is Friday, May 15 That there is a dearth of specialists and the entries will be judged and displayed at the Shopex International '81, retail service exhibition at Olympia type of outlet) has been highlighted to from June 14-18.

# Wholesale & Import Round-up

abated with importers and specialist rock n roll wholesalers having a hectic time fulfilling demand.

Two-man Tonal Records in South London is doing extraordinary business in both albums and singles by artists like The Big Bopper, Jack Scott, Sid King, Janis Martin, Billy Briggs and, o course, the Blue Cats.

With the 'three cats' - Stray. Pole and Blue - leading the home produced market and plenty of material available from America and Europe, with good dealer margins, there is more rock n roll material available than for some time and the public interest is certainly there.

Swift Records, of Sussex, is another specialist importer enjoying success with rock n roll at present. They import the American Rolling Rock (Mac Curtis, Ray Campi), Solid Smoke (Johnny Burnette) Lee, Barrelhouse and Revival labels - both albums and singles. A big favourite at present is The Other Kings an album of Presley soundalikes. Swift also stock a wide range of English rock 'n' roll labels.

Other items of interest from the wholesalers are Glenn Miller Rare Performances (Rarities) which carries a dealer price of £2.90 + VAT. Three music paper backs also arrived last week Those Who Died Young' by Marianne Sinclair, 'Punk Rock' by Virginia Boston and 'No One Here Gets Out Alive' (the biography of The Doors' Iim Morrison) by Sugerman and Hopkins.

Pacific Records has just received copies of an American compilation of James White & The Contortions numbers entitled Second Chance (Ze/PVC) which will cost dealers £2.95 + VAT. From Australia comes a two-album anthology of The Easybeats songs called The Absolute Anthology (Albert) which includes a 12-page booklet and carries a dealer price of £5.65 + VAT

Stage One and Lugtons are both hoping for big things of the Nazareth debut album on NEMS which is receiving TV ads and an extensive campaign Stage One is kept very busy with British catalogue, its own product ranges and best sellers like Black Sabbath. The Immediate catalogue has just returned to them after a short stay with Virgin Records Lugtons is pressing the claims of



album The Fool Circle is receiving TV ads in the Thames area at present.

with Hear The Reatles Tell All (CRV 202) making an obvious leader. In addition there are albums from The Yardbirds, Animals, Graham Bond, Blue Cats, Carl Mann, Roy Orbison, Jerry Lee Lewis, Charlie Rich and Johnny Cash.

A new label for jazz enthusiasts is vailable through Lugtons, Called 'Jazz Vault' the label has released 16 midpriced albums with Count Basie, Duke Elington, Coleman Hawkins and Woody Herman among the artists. Each carries a dealer price of £1.50 + VAT

PolyGram subsidiary IMS will be bringing in German copies of the top RB import chart hit Fuse One starting in March and the dealer price will be £

Conifer Records, of West Drayton, have an exclusive deal with the New York DRG label and the latest offering from that tie-in is Walk On The Water (SL5194) by Gerry Mulligan & His Orchestra. This is the first album available featuring the orchestra which performed on last year's sell-out British tour. The album carries a dealer price of 63 07 + VAT

HR Taylor, of Birmingham, has just completed a licensing/distribution deal with Melodisc Records which means that the company will make available such Prince Buster classics as 'Al Capone' (BB 324), 'Ten Commandments Of Man' (BB 334) and 'Big Five (BP 1) and the album Greatest Hits (MS 1;. Also available is Swing Your Partners Authentic American Square Dances.

Wynd-Up Records, Manchester and Glasgow, is offering the entire Black Sabbath NEMS catalogue at just £1.45 + VAT to dealers in a special offer. Along with spartan, Wynd-Up has picked up distribution on the Vince liams & The BDO Chorus single '180' (Smile SRO 28) - the official theme of the British Darts Organisation which can be heard on BBC darts programmes.

(Now, 2 weeks) (5.49/5.49) 20 COUNTRY CLASSICS Geo K-MINE 1112 (CE 2112) Hamilton IV Warwick WW(4) 5101

HIT MACHINE Various (Now, 2 weeks) (5.49/5.49) K-tel NF 1113 (CF 2113) GRANADA HIT MACHINE Various (Now 2 weeks) (5.49/5.49) MAGIC OF Joan Baez K-tel NE 1113 (CE 2113)

K-tel NE 1114 (CE 2114) HTV VERY BEST OF Pat Boor (16, 2 weeks) (4.99/5.29) HIT MACHINE Various (Now. 2 weeks) (5.49/5.49)

K-tel NE 1113 (CE 2113) SCOTLAND HIT MACHINE Various (Now, 2 weeks) (5.49/5.49) K-tel NE 1113 (CE 2113)

TRIDENT HIT MACHINE (Now, 2 weeks) (5.49/5.49) LATE NIGHT AFFAIR Va K-tel NE 1113 (CE 2113) Ronco (4C)RTL 2054 WESTWARD

VERY BEST OF Pat Bo Warwick WWW. snep

# ALBUM REVIEWS

HEATWAVE: Candles (GTO GTI F 047) Prod: James Guthrie/Johnnie Wilder Jr

First album since Johnny Wilder's tragic injury and it's still an impressive album, kicked off by the current singles rest consists of modern funk with just a touch from the disco electronics department pointing up the sound, and one or two slower - and less appealing - tracks, Solid, danceable funk, this should make a reasonable chart nosi-

UK SUBS: Diminished Responsibility (GEMLP 112) Prod: Nicky Gar-

ratt/Mike Leander Red vinyl, 13 tracks and a full lyric sheet make the Subs third album an attractive proposition and the cover artwork is unusually subdued. Their market is fairly well established with a hard core of punks who refuse to admit that the style is dead and an ever vounger singles market. Guitars thrash along at 100 mph, drums exabove the din. At worst the numbers punks, Sex Pistols, Clash, Buzzcocks and Damned - whose Captain Sensi-Diminished Responsibility. So saying the Subs following has stayed loyal so far and is likely to bring the album

# Best of the rest

JEFFERSON STARSHIP: Red Octopus (RCA INTS 5069) Prod: Jefferson Starship/Larry Cox

The original and perhaps best Jefferson Starship line-up with their second album - now available on the midpriced RCA International label. Grace Slick does, of course, dominate and the album includes some strong material such as 'Play On Love' and 'There Will Be Love'. Starship at this point included Papa John Creach, Paul Kantner Marty Balin and David Freiberg and the San Francisco sound has rarely been heard better. Jefferson Starship and Airplane didn't enjoy the same success in Britain as they did in America but their following has been growing steadily.

Prod: Steve Katz

New mid-priced packaging of Lou Reed's best songs of six years ago plode and Charlie Harper chants recorded in performance in New York. The cover is almost identical to the sound like pale copies of the original original full-priced release and sound album lives up to that promise, sucquality is good. 'Walk On The Wild cessfully merging 60s beat with 80s Side', 'Vicious' and 'Satellite Of Love' new wave. The songs are intelligent, ble makes a keyboard contribution to are all versions of tracks on the sometimes witty and always inventive. successful Transformer album but which is not least due to the brilliant Reed live is very different from his drumming of Will Rigby. If the Beatles clinical studio work. Live also includes

and "Sad Song". Now that Reed has than overpowering and the band have re-signed for RCA perhaps we can enough ideas of their own to make this look forward to much more good a very impressive debut material like this.

THE BOYS: Boys Only (Safari Boys 4) Prod: Nick Tauber

It's difficult to understand quite why bands like The Boys continue to make albums like Boys Only. They certainly make no pretence of exploring musical ideas or writing thought-provoking lyrics. Fair enough, but some of the tracks are positively offensive - for example it's obvious that the Boys don't think very much of girls. There's one about a 'Scrubber', one about a 'Poor Little Rich Girl' and one about a prostitute - 'Satisfaction Guaranteed'. The most emotional song on this album is about John Wayne.

THE dBs: Stands for deciBels (Albion ALB 105B) Prod: Alan Betrock

LOU REED: Live (RCA INTS 5071) Chris Stamey's dBs are one of the most interesting bands to emerge from the US (New York) recently. They contributed an outstanding track, 'Soul Kiss' to last year's American compilation Sharp Cuts and their first solo influence on Stands for deciBels is 'I'm Waiting For The Man', 'Oh Jim' easily discernible, it is pleasant rather

NASH THE SLASH: Children Of The Night (Dindisc did 9) Prod: Steve Hillage

The Bandaged One makes use of electric mandolin, electric violin, electronic percussion and keyboards ("there are no quitars") to interesting, if oppressive, effect, Standards like 'Dead Man's Curve' and '19th Nervous Breakdown' are transformed into eerie approximations of their former selves though strangely enough, echoes of the guitar-orientated Jan and Dean Stones and Deep Purple can be heard in Nash's own un-nerving composi-

THE BARRACUDAS: Drop Out With The Barracudas (Zonophone ZONO 103) Prod: Pat Moran/John David Sub-titled '4 great guys, 3 great chords, 14 great songs' we get a das are all about, and when they cut numbers like 'California Lament' and '(I Wish It Could Be) 1965 Again' the impression is reinforced that the band could be a kind of British Flamin Groovies. That's only half the truth however, for while the style might be described as Byrds or Beachboys with adrenalin, the lyrical content is a good deal more uneasy and up to date

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# Nems and Secret get together

NEMS HAS acquired a shareholding in the leading independent label Secret Records. Both companies will now be based at 31 Kings Road, London SW3. and Secret has terminated its distribution agreement mutually with Spartan with immediate effect. All future Secret product will be sold and distributed by Stage One. Martin Hooker, md and founder of Secret has also taken on additional responsibilities as a director of NEMS Records

This move will not affect the development of Secret which will continue to sign its own artists and retain its own identity, Commented Hooker: "NEMS has been watching the growth of the Secret label and the development of artists like Brian Brain and Temporary Title for some months. The deal will enable Secret to embark on a major programme of expansion while at the same time retaining its position as one of the UK's most aggressive independent labels

Forthcoming releases on Secret will include a new single and album from Temporary Title and a compilation of new acts

A BIRD IN THE HAND ....

# Briefs

A NEW LABEL, V-Tone Records, was launched last week by Vince Edwards and producer Tony Atkins. The first single is called 'Right Back Where We Started From' (Another Night) (V-Tone 1) by the Jay-Vees, originally a hit for Maxine Nightingale. The song is already picking up some regional airplay. V-Tone has no deal for distribution at the moment, but they can be contacted on 551 3578.

THE FAST Product distribution service now has exclusive distribution of the Glasgow label Static. It's two current releases are 'Passion' c/w 'Ghosts' by Positive Noise and 'Say Hello To The World Of Love' (EP) by Radio Ghosts

Due for release on February 20th is compilation album featuring Iamaican musicians Dobby Dobson and Rupie Edwards. Titled Lovers Roots, it contains old and new material from lover's rock to roots reggae, and includes Edwards hit 'Ire Feelings'. The album is distributed by Pinnacle.

A NEW band - the Pianos - on a new label, the Plaza Plastic Company, have released their first single 'Be A Fool For You'. The band is a five-piece featuring saxaphone player Gary Barnacle.



manning their MIDEM stand. Despite hassles with a local club and losing his passport, notice Howe's smile. This is because he concluded myriad deals for bands like Cuddly Toys, Dumb Blondes and Wilko Johnson,

released a 12-inch single 'Tell Me Easter's On Friday' (SIT 1/12) by the Associates. Distribution is through Rough Trade.

BELGIAN LABEL Les Disques du Crepuscule has recorded a single with Bill Nelson, his first since 'Do You Dream In Colour', called 'Rooms With Brittle Views'. It is being imported into the UK by Rough Trade and is available now

ROCK AND ROLL trio the Bopcats have their first album Rock 'n Roll Graffitti out on Magnum Force Records. The Bopcats are currently on a tour to support the album, ending on February 28th in Newhall, Notts.

Distributed by Spartan, the Songwriters Workshop has two releases out this month. They are 'Cowboys And Indians' (SW15) by Juice on the Loose and 'My World Is A Song' (SW14) by Steve Joseph.

RUSSIAN ROULETTE, a new independent label headed by Russian exile Seva, has signed reggae band Icarus on a long term deal. First single is 'Don't Put Reggae In A Bag' (RUR 01) out on February 27th. An album will

THE NEW Situation 2 label has follow shortly. To co-incide with the release, Icarus will be touring London during February.

SYNTHESISER ELECTRONIC Sound Projects (ESSP) - promoters and distributors of electronic music are revising their catalogue of recordings and publications. The company is also expanding the distribution and information service to include major

and independent record company releases and home studio 'cassette only' productions. A list of recordings and books specialising in electronic music is issued regularly in return for an SAE sent to PO Box 37b, East Mosely, Surrey KT8 9JB.

ARMAGEDDON RECORDS has completed a deal with Stage One Records for distribution of their entire catalogue, effective from February 6. In addition to all back catalogue, which includes the Soft Boys and Pylon, Stage One will be handling all new releases. The first of these will be a 10-inch four track EP (AEP 12004) by Pylon and a single, 'Urges' (AS 007) by Tom Dolby. New albums from Danny Adler, Blurt and Robyn Hitchcock are scheduled for Spring release.

The Armageddon switch from Spartan Distribution to Stage One was finalised at Midem last month.

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  CLOSER Joy Division Factory FACT 25
  LUBRICATE YOUR LIVING ROOM
  Fire Engines Accessory ACC-001
  UNKNOWN PLEASURES
- UNKNOWN PLEASURES
  Joy Division
  FRISH FRUIT FOR ROTTING VEGETABLES
  Dead Kennedys
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    6 CHAPPAQUIDICK BRIDGE
- 16 17 A FACTORY QUARTET
  Various

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  Scientist Greenseers.
  18 THE ROORDER
  THE ROORDER
  Pater Gabriel
  19 20 COLOSSAL YOUTH
  YOUNG Marble Glants
  ONLY Trade ROUGH 9
  20 19 INFLAMMABLE MATERIAL
  OUTLINE Fingers.
  ROOGH Trade ROUGH 1

### DISTRIBUTOR AND WHOLESALERS DIRECTORY 1981

SONET RECORDS AND PUBLISHING

121 Ledbury Road, London W11

Telephone: 01-229 7267 Contact: Dee Sparrow

Labels Distributed: Sonet, Specialty, Kicking Mule, Takoma, Titanic, Stone Alligator, (some)

Rounder, Grand Prix. Red Stripe. request and information from Sonet. Record orders from Pye order phone.

# Disco Dealer

THE TRIPLE CROWN for Freez. who this week top every disco chart available to them with 'Southern Freez'. Congratulations both to the hand and to Beggars Banquet for such a resounding success in a musical field which has previously been well outside the label's territory. Moreover, all the running in the remainder of the upper third of the chart is also being made by British discs, with the Rah Band soaring to 7, Spectrum and Powerline taking significant jumps to 11 and 20 respectively, and perhaps most not-ably (as predicted here last week), the Breakfast Band achieving a devastating first entry at 16

Wilton Felder's strong debut at 24 with 'Insight' seems largely due to a sudden and belated infusion of the 12-inch pressing, since the 7-inch Import Albums release has been hanging around for what seems like weeks without achieving very much. Wilton's Crusadermate Joe Sample has just started moving into the shops with 'Burnin Up The Carnival' (though availability still seemed very patchy whilst this chart was being compiled) and the two of them should be registering strongly together next week, although it re mains to be seen whether either record will have the strength to become a major seller for any period of time. At the moment, Sample is still cleaning up with album buyers, having finally crossed successfully from import to domestic sales.

Gene Dunlap's import set sold better than ever this week, taking the No. I slot on this chart in spite of the very strong challenge from Kleeer (who may have lost a few sales to the 7-inch Dicco Alban single version of 'Get Tough'). Still no sign of the Change album, though in its absence (the US release has now apparently been postponed too) a host of new imports have had a dramatic first week of sales. Most notable is Bernard Wright's 'Nard (Arista/GRP), already enjoying the sort of attention stablemate Tom Browne received with his first appearances on import. Also straight into the chart come Bob Iames' double live set All Around The Town (Tappan Zee), which is already scheduled for quick CBS release; Love Is (MCA) from One Way featuring Al Hudson; Denise LaSalle's Satisfacti Guaranteed (MCA); and Listen And Dance from Willie Mitchell, marking the return of the erstwhile mainstay of the Memphis Hi label via the unlikely auspices of Bearsville. Selling healthily too are Barbara Mason with A Piece Of My Life (Fantasy/WMOT); and Alicia from Alicia Myers (MCA); while B.B. King's There Must Be A Better World Somewhere (MCA) is also moving for a couple of shops. Meanwhile, Capital has plans to rush-release the Gene Dunlap set on the heels of a 12-inch release of the title track, and this should leave the top of the import chart wide open for one of these newcomers (or even Change!).

BARRY LAZELL

## **Breakers**

		Ray Carless E	isign (white label)
2	57	LAST CALL Crusaders	MCA
3	60	GOLDMINE David Bendeth	Ensign
n	50	BOOGIE BODY LAND Bar-Kay	Mercury
я	41	DANCE TO THE FUNKY GRO	OVE
8		Maurice Starr	RCA (import)
	44	HOT LOVE Kelly Marie	Calibre Plus
×	40	THE LOUDER Peter Jacques Ba	nd BCA
н	20	CHILL-OUT Free Expression	Salsoul (import)
9	38	CRUISIN'J-TOWN Hiroshima	
2	10	CHUISIN J-TOWN PEROSTIMA	Arista
ю	70	SOUL Frankie Valli	MCA
ш	49	BAND OF GOLD	
		Freda Payne Vin	tage Champagne
2	68	DANCIN' ME TO ECSTACY	
		Hot Cuisine	Kaleidoscope
3	63	SAM SALVADOR Azoto Ra	m's Horn (import)
4	64	GOLDEN TOUCH Rose Royce	Whitfield
5	-	SINGING Delegation	Ariola
e.	_	LOVE IS GONNA BE ON YOU	B SIDE 1
		Firefly Er	nergency (import)
7	53	ALL I WANT TO DO IS MAKE	LOVE TO YOU
	-	Chi-Lites	20th Century

1 2 IT'S JUST THE WAY I FEEL	
Gene Duniao	Capitol
2 3 LICENSE TO DREAM Kleeer	Atlantic
3 — 'NARD Bernard Wright	Arista/GRP
4 4 HOUSE OF MUSIC'T'S Monk	Mirage
5 5 SHARON REDD Sharon Redd	Prelude
3 — 'NARD Bernard Wright 4 4 HOUSE OF MUSIC T.S. Monk 5 5 SHARON REDD Sharon Redd 6 1 IN OUR LIFETIME Marvin Gays 7 7 JUMP ON IT-Ozone 8 9 FUSE ONE Fuse	Tamla
7 7 JUMP ON IT Ozone	Motown
8 9 FUSE ONE Fuse	CTI
9 - LOVE IS One Way	MCA
10 11 FRANK HOOKER & POSITIV	E PEOPLE
Frank Hooker & Positive People	Panorama
11 6 CALLIT WHAT YOU WANT BU	Summers MCA
12 - LISTEN AND DANCE Willie Mit	chell Bearsville
13 - ALL AROUND THE TOWN	
Bob James	Tappan Zee
14 - SATISFACTION GUARANTES	D
Denise LaSalle	MCA
15 17 I LIKE WHAT YOU'RE DOING	O TO ME
Young & Co	Brunswick
16 10 SKYYPORT Skyv	Salsout
17 20 GOOD BLACK IS HARD TO	CRACK
Esther Philips	- Metrucy
18 16 THE MAKLEY BAND Makley B.	and Accord
19 14 AWAKENING Reddings F	Belleve In A Dream
20 8 THE BOYS ARE BACK	

		300 MINUITIS	
1	1	SOUTHERN FREEEZ Freeez Beggars Banquet	
2	- 2	IMAGINATION Whispers Solar	
3	3	VOICES IN THE RAIN Joe Sample MCA	
- 4	5	HOTTER THAN JULY Stevie Wonder Molown	
5	-	CANDLES Heatwaye GTO	
- 6	4	MYSTERIES OF THE WORLD MESS TSOP	
7	8	WINELIGHT Grover Washington Jr Fleidra	
- 8	10	GOLDEN TOUCH Rose Royce Whitfield	
9	7	MOUNTAIN DANCE Dave Grusin Arista/GRP	
10	6	ROUND TRIP Light Of The World Ensign	
11	9	MAGIC Tom Browne Arista/GRP	
12	-	ALL-AMERICAN GIRLS Sister Sedge Atlantic	
13	-	NIGHT LIFE Various K-tel	
14	12	GIVE ME THE NIGHT	
	-	George Benson Warner Bros	
15	-	SOUL SYNDROMF James Brown BCA	

# Twelve Inchers

1	1	SOUTHERN FREEEZ Freeez L	Seggars Banquet
2		DON'T STOP THE MUSIC	
		Yarbrough & Peoples	Mercury
3	3	MYSTERIES OF THE WORLD M	FSB TSOP
4	6	DON'T STOP K.I.D.	Groove/EM
7	10	TAKIN' IT TO THE TOP	
	10	Spectrum	Record Shack
		L.A. 14 Breakfast Band	Disc Empire
~	70	GANGSTERS OF THE GROOV	E
	10	Heatways	GTC
			Chrysalis
8		RAPTURE Blondie	
9	8	(SOMEBODY) HELP ME OUT	40.075
		Beggar And Co	Ensign
10	7	BUAN RUBBER ON ME Gap Bar	nd Mercury
11	9	MR MACK Inversions	
12	17	SLIDE Rah Band	DUN
			Ein
14		ALL NIGHT LONG Cloud	UK Champagne
-	12	UNDERWATER Harry Thumann	Decca
10	15	TO PROVE MY LOVE Ned Dohe	CAS
10	32	HERE'S TO YOU New York Skry	Salsou
1/	15	A LITTLE BIT OF JAZZ Nick Stra	ker Band CRS
18	-	(YOU KNOW) YOU CAN DO I	
19	13		Mercury
		Central Line	Mercury

The notable LP success of the last two weeks has been Gene Dun lap's It's Just The Way I Feel (Capitol), hich has come quite out of the blue to challenge Marvin Gave at the import chart top, and seems quite likely to take over now that further imports of the Gave album are embargoed. Dunlap is a drummer with Roy Avers connections, though name which would have been expected to lead to automatic big sales, even in specialist circles. The fact that the album has sold so well can be attributed to some really enthusiastic dealer support, reminiscent of the way in which many dealers quickly got behind the (then) unknown Yarbrough And Peoples album when it was first or import a few months back BARRY LAZELL
BECORD BUSINESS February 9 1981 GENE DUNLAP It's Just The Way I Feel Price £3.07 SHIPPING NOW 12" Single 12 CL16183 JUST THE WAY I FEEL

Love Dancin'/Surest Things Can Change

# Singles Top 10

SALES RATING AIRPLAY RATING 100 = Strong No.1 Sales

The Record Business Top 100 is compiled from sales and airplay on a system adapted from the charts of the successful US trade paper Record

ful US trade paper Record World.

The Top 30 is based on sales alone. Positions 31-100 are determined by the sales rating + 5% of the airplay rating.

300 shops report weekly sales, average reporting time being Thursday noon.

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CIC	00 = Str	ong r	VO. I	5816	S	100% = Top Of The Pops	Hecord Bu.	siness guide to last week's market strength	
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Meet	1	Chart	5	79	73			CHRYSALIS CHS (12)2481	F
-		2	5	77	84	WOMAN JOHN LENNON		GEFFEN K79195(M)	w
-	3 3		2	70	40			EPIC EPC 9518	C
_		3	5	54	70			VIRGIN VSK 102	C
*		9	4	43	60			POLYDOR POSP 221	F
_			10	34	29	ANTMUSIC ADAM AND THE ANTS	•	CBS 9352	С
*	7 1		4	30	72	THE RETURN OF THE LOS PALMAS 7 MADNESS		STIFF BUY(IT) 108	С
*			6	29	57	ROMEO & JULIET DIRE STRAITS		VERTIGO MOVIE 1	F
_			10	29	16	IMAGINE JOHN LENNON	•	APPLE R6009	E
+	10 1			27	57	OLDEST SWINGER IN TOWN FRED WEDLOCK		ROCKET XPRES 46	F
			10		67	FADE TO GREY VISAGE		POLYDOR POSP(X) 194	F
		6		27	72	RAPTURE BLONDIE	0	CHRYSALIS CHS (12)2485	F
*	13 3		2	26	71	ROCK THIS TOWN STRAY CATS	-	ARISTA (C)SCAT 2	F
			9	26	42	DON'T STOP THE MUSIC YARBROUGH & PEOPLES		MERCURY MER(X) 53	F
-	15 1			23	3	THAT'S ENTERTAINMENT JAM		METRONOME 0030 364	
	16 1		1	21	27	YOUNG PARISIANS ADAM & THE ANTS	-	DECCA F13803	F
	17 1		4	20	71	THE FREEZE SPANDAU BALLET		REFORMATION CHS (12)2486	F
*				19		WE'LL BRING THE HOUSE DOWN SLADE		CHEAPSKATE CHEAP 16	R
	19 1			19		A LITTLE IN LOVE CLIFF RICHARD		EMI 5123	E
	20 2			19		SGT.ROCK (IS GOING TO HELP ME) XTC		VIRGIN VS 384	С
*	21 3	1	3	16	62	I'M IN LOVE WITH A GERMAN FILM STAR PASSIONS		POLYDOR POSP 222	F
*			2	16		MESSAGE OF LOVE PRETENDERS		REAL ARE 15 (M)	W
	23 1			15		I AM THE BEAT THE LOOK		MCA 647	С
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	25 2			13		CARTROUBLE ADAM AND THE ANTS		DO IT DUN 10	М
	26 1			13		BURN RUBBER ON ME (WHY YOU WANNA HURT ME) GAP BAND		MERCURY MER(X) 52	F
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	29 2				63	THE ELEPHANTS GRAVEYARD (GUILTY) BOOMTOWN RATS		MERCURY BONGO 2	F
*			2	11	52	ONCE IN A LIFETIME TALKING HEADS		SIRE SIR 4048	W
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_*	35 3	7	5	9	57	THE BED'S TOO BIG WITHOUT YOU SHEILA HYLTON		ISLAND (12)WIP 6671	E
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111 DON'T STOP K.I.D. ((12) EMI 5143)
112 LET THEM FREE ANTI-PASTI (RONDELET ROUND 5)
113 YOU TAKE MY BREATH AWAY DOLLAR
114 BAND OF GOLD FREDA PAYNE (VINTAGE
CHAM, VAT(S) 301)
115 S.O.S. FOR LOVE DR.HOOK (MERCURY MER 58)
116 TAKE IT TO THE TOP CLOUD
(CHAMPAGNE FUNK(Y) 1)
117 GET UP AND USE ME FIRE ENGINES (CODEX CDX 1)
118 A LITTLE BIT OF JAZZ - THE LAST
GOODBYE NICK STRAKER BAND (CBS (13)9519)
119 GLAD ALL OVER SUZI QUATRO
(DREAMLAND DLSP 8) 120 LAST CALL CRUSADERS (MCA MCA(T) 657)
121 ANNIVERSARY SONG (OH HOW WE
DANCED) MIKE BERRY (POLYDOR POSP 231)
122 LUXURY NEW MUSIK (GTO GT 284)
123 KEEP YOUR HANDS OFF MY BABY KIRSTY MACCOLL (POLYDOR POSP 225)
124 TOO TIGHT CON FUNK SHUN (MERCURY
MER(X) 57)
125 POWER TO THE PEOPLE JOHN LENNON, YOKO ONO & PLASTIC ONO
BAND (APPLE R5892)
126 CAN YOU FEEL IT JACKSONS (EPIC EPC
127 'LIVE' NAZARETH (NEMS BSD 1)
128 THE BEST IS YET TO COME CLIFFORD T. WARD (WEA K 18426)
129 JONES VS JONES KOOL & THE GANG
(DE-LITE KOOL 11(12)) 130 WHAT BECOMES OF THE BROKEN
HEARTED DAVE STEWART & COLIN
BLUNSTONE (BROKEN BROKEN 1)

This Last Wks on Sales Airpley TITLE/ARTIST

SOX ACC CUSION REPRODUCTIONS

BE OFF THE REPORT IN THE REPORT IN THE PROPERTY OF THE PROPERTY

SHOTS SH SHIT STOP THE MUSIC JONAH ELLIS/LOANE SIMMONS SHADREL/LEGSORGI 14

HITSVELE U.K. BILL PRICE /CLASH INNECESS 71
HOT LOW STOW VOICE /PETER YELLOWSTONE (RED BUS/GRADE ONET OF STAND FOR IT STEVIE WONDER LIGHETE/BLACK

BACIDES CONCEDED BY TOKE ONLY PIECE OF COLUMN SCHOOL OF THE ART TOROGHT PIECE COLLINS/PAIGH PACGHAM INTERNATION OF THE ART TOROGH PIECE OF THE ART TO THE ART THE

SEAGE OF LOVE CHRIS THOMAS PHYNDE HOUSE OF HITS/ATV/

BRADE OF LOVE CHEST THOMAS PHYSIC RUSING OF RETAINANT ASSUMED. OF RETAINANT ASSUMED DESTRUCTION A KAPHOCOUCTION PUSSAY/AMPELL 7N
STERRES OF THE WOOLD () 41

COMBINE PARRIAMEN OF JULIANA/ADAM ANT (COPYRIGHT
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NEW FOUR TRACK 12" SINGLE OR DOUBLE-PACK 7" (at a special low price)

# **JONES vs JONES FUNKY STUFF** HOLLYWOOD SWINGING SUMMER MADNESS

12"-KOOL 1112 (£1-21+vat) double pack 7"-GANG 11 (£0.76+vat)

single 7"-KOOL 11 (£0.70+vat)









## RECORD BUSINESS RECORD BUSINESS RECORD BUSINESS

# Disco Top 50

3 SOUTHERN FREEEZ FREEEZ

			3	SOUTHERN PREEEZ PHEEEZ	Beggars Banquet BEG 51(1)
1		2	1	DON'T STOP THE MUSIC YARBROUGH & PEOPLES	Mercury MER(X) 53
-		3	2	RAPTURE BLONDIE	Chrysalis CHS (12) 2485
1		4	4	BURN RUBBER ON ME (WHY YOU WANNA HURT ME) GAP BAND	Mercury MER(X) 52
1		5	5	GANGSTERS OF THE GROOVE HEATWAVE	GTO GT (13)285
1		6	7	MYSTERIES OF THE WORLD MFSB	TSOP PIR (13) 9501
(	-	7	21	SLIDE RAH BAND	DJM DJS(DJR) 10964
1	,	8	8	(SOMEBODY) HELP ME OUT BEGGAR & CO	Ensign ENY(T) 201
1		9	10	DON'T STOP K.I.D.	Groove/EMI (12)EMI 5143
κl		10	6	ALL NIGHT LONG (RE-MIX)/TAKE IT TO THE TOP CLOUD	Champagne FUNK(Y) 1
	-	11	20	TAKIN' IT TO THE TOP SPECTRUM	Record Shack-SMJD 001
1		12	15	JUST WHEN I NEEDED YOU MOST BARBARA JONES	A-Side SON 2221/(GG 088)
1		13	13	THE BED'S TOO BIG WITHOUT YOU SHEILA HYLTON	Island (12)WIP 6671
1		14	14	UNDERWATER HARRY THUMANN	Decca (L)F 13901
8		15	11	MR MAC INVERSIONS	Groove Productions GP 106(T)
2	•	16	-	L.A. 14 BREAKFAST BAND	Disc Empire DEF 1
		17	9	TO PROVE MY LOVE NED DOHENY	CBS (13)9481
		18	12	(YOU KNOW) YOU CAN DO IT CENTRAL LINE	Mercury LINE (7)12
	•	19	35	WHAT'S ON YOUR MIND GEORGE BENSON	Warner Bros K17748T
<	•	20	33	JOURNEY/DOUBLE JOURNEY POWERLINE	Elite DAZZ 7
		21	18	HERE'S TO YOU NEW YORK SKYY	Excaliber EXCL 504
1		22	19	HANG TOGETHER ODYSSEY	RCA(T) 23
1		23	23	IT'S MY TURN DIANA ROSS	Motown TMG 1217
١	•	24	-	INSIGHT WILTON FELDER	MCA(T) 665
١	•	25	47	A LITTLE BIT OF JAZZ NICK STRAKER BAND	CBS (13)9519
(	-	26	46	LOVE MONEY FUNK MASTERS	Tania TAN 001
1		27	16	YOU'RE TOO LATE FANTASY	Epic EPC (13)9500
ı		28	17	I AIN'T GONNA STAND FOR IT STEVIE WONDER	Motown TMG 1215
ĸ		29	27	THE BOTTLE GIL SCOTT-HERON & BRIAN JACKSON	Vintage Champagne VAT(S) 302
١		30	26	ALL MY LOVE L.A.X.	Epic (12)EPC 9457
1		31	31	LATELY RUDY GRANT	Ensign ENY(T) 202
1	•	32	-	DON'T KNOW WHAT TO SAY BLACKBYRDS	Fantasy FTC(T) 194
1		33	37	IT'S A LIVE THING WHISPERS	(Solar YD 12154)
١		34	34	NIGHTS (FEELS LIKE GETTING DOWN) BILLY OCEAN	GTO GT (13)286
		35	32	I HAD TO SAY IT MILLIE JACKSON	Spring POSP(X) 223
×		36	36	GET YOURSELF TOGETHER MYSTIC TOUCH	(Reflection CBL 135)
	•	37	-	CAN YOU HANDLE IT SHARON REDD	Epic EPC (13)9572
		38	25	NEVER GONNA GIVE YOU UP (WON'T LET YOU BE) PATRICE RUSH	EN Elektra K12494(T)
		39	28	I HEAR MUSIC IN THE STREETS UNLIMITED TOUCH	Epic EPC (13)9477
		40		LOVE NO LONGER HAS A HOLD ON ME JOHNNY BRISTOL	Ariola/Hansa AHA(L) 567
		41		I SHOT THE SHERIFF LIGHT OF THE WORLD	Ensign ENY 46(12)
		42		RAPP PAYBACK JAMES BROWN	RCA(T) 28
Ĭ		43		MAGIC/MIDNIGHT INTERLUDE TOM BROWNE	Arista/GRP ARIST (12)387
		44		BON BON VIET.S. MONK	Mirage K11653(T)
		45		WATCHING YOU SLAVE	Atlantic K11645(T)
		46	_	ALL-AMERICAN GIRLS SISTER SLEDGE	Atlantic K11656(T)
		47		TOO TIGHT CON FUNK SHUN	Mercury MEB(X) 57
	1	48	39	BODY MUSIC ONE ON ONE	(Bonus BN 5551)
		49	-		(Allantic 3788)
		50	45	(FLYING ON THE) WINGS OF LOVE LEVEL 42	Polydor POSP(X) 200
	-				

# Indie Top 50

1	1	CARTROUBLE ADAM & THE ANTS	Do It DUN 10
2	2	ZEROX ADAM & THE ANTS	, Do It DUN 8
3	4	IT'S OBVIOUS/DIET AU PAIRS	Human OTO 4
4	35		Safari TOY 1
5	3	BULLSHIT DETECTOR VARIOUS	Crass 421984/4
6	-	TRANSMISSION JOY DIVISION	Factory FAC 13(.12)
7	8	DECONTROL DISCHARGE	Clay 5
8	33	LAST ROCKERS VICE SQUAD	Riot City RIOT 1
9	10	LET THEM FREE ANTI-PASTI	Rondelet ROUND 5
10	23	IS VIC THERE? DEPARTMENT S	Demon D 1003
11	5	ATMOSPHERE JOY DIVISION	Factory FACUS 2 UK
12	6	SIMPLY THRILLED HONEY ORANGE JUICE	Postcard 80/6
13	9	GET UP AND USE ME FIRE ENGINES	Codex Communications CDX 1
14	14	STOP THAT GIRL VIC GODARD & SUBWAY SECT	Rough Trade RT 068
15	7	ORIGINAL SIN THEATRE OF HATE	SS3
16	12	LOVE WILL TEAR US APART JOY DIVISION	Factory FAC 22
17	17	FOUR SORE POINTS (EP) ANTI-PASTI	Rondelet ROUND 2
18		WHAT BECOMESOF THE BROKEN HEARTEDDAVE STEWART/COLI	N BLUNSTONE Broken BROKEN 1
19	11	SEVEN MINUTES TO MIDNIGHT WAH! HEAT	Inevitable INEV 004
20	19	KILL THE POOR DEAD KENNEDYS	Cherry Red CHERRY 16
21	15	IT'S KINDA FUNNY JOSEF K	Postcard 80/5
22	22	CALIFORNIA UBER ALLES DEAD KENNEDYS	Fast FAST 12
23	13	HOLIDAY IN CAMBODIA DEAD KENNEDYS	Cherry Red CHERRY 13
24	29	WARDANCE/PSYCHE KILLING JOKE	Malicious Damage MD 540
25	41	TWENTY TENS (I'VE BEEN SMOKING ALL NIGHT) VIRGIN PRUNES	Baby BABY 001
26	16	DANCED TOYAH	Salari SAFE 32
27	24	BLUE BOY ORANGE JUICE	Postcard 80/2
28	32	EXPLOITED BARMY ARMY EXPLOITED	Exploited EXP 1002
29	18	TRY DELTA5	Rough Trade RT 061
30	30	REQUIEM/CHANGE KILLING JOKE	Malicious Damage EGMDX 1.00
31	-	STALIN WASN'T STALLING ROBERT WYATT	Rough Trade RT 046
32	45	DOLPHIN'S SPURT MINNY POPS	Factory FAC 31
33	21	POLITICS!/IT'S FASHION GIRLS AT OUR BEST	Record/Rough Trade RR2/RT 055
34	26	REALITY ASYLUM CRASS	Crass 19454U
35	28	TELEGRAM SAM BAUHAUS	4AD AD 17 (T)
36	20	BLOODY REVOLUTIONS CRASS	Crass 421984/1
37	36	FLIGHT A CERTAIN RATIO	Factory FAC 22
38	34	GUILTY HONEY BANE	HB 946
39		FEEDING OF THE 5.000 (SECOND SITTING) CRASS	Crass 621984
40	39	ARMY LIFE EXPLOITED .	Exploited EXP 1001
41	37	BETTER SCREAM WAHI HEAT	Inevitable INEV 001
42	50	JOURNEY OF THE SORCERER HITCH-HIKERS' GUIDE TO THE GALA	XY THEME Original ABO 5
43	38	RADIO DRILL TIME JOSEF K	Postcard 80/3
44		NIGHT SHIFT NAMES	Factory FAC 29
45		THE EARTH DIES SCREAMING/DREAM A LIE UB40	Graduate (12) GRAD 10
46		FADE AWAY NEW AGE STEPPERS	ONU ON-U 1
47	42	TOTALLY WIRED FALL	Rough Trade RT 055
48		SECONDS TOO LATE CABARET VOLTAIRE	Rough Trade RT 060
49	40		Factory FAC 32
50	-	FOR MY COUNTRY U.K. DECAY	Fresh FRESH 12
-	-		



**Airplay**Guide

AIRPLAY RATING

Dist 0

		/	75	1	19	19	~/	10/	4	4/	/	/	/	//	17	-/	7	1	1	6	4	1	4	4		w	80
	WOMAN JOHN LENNON	A	В	A	A.	A	*	A	A	A	N A	A	Α	Α	Α.	A A		A			Α				K79195		72
3	THE RETURN OF THE LOS PALMAS 7 MADNESS	A		A			* .		A			A				A	1 4	A	Α	В	Α	Α	A	A	BUY 108		72
9	ROCK THIS TOWN STRAY CATS	A		A	Α.	A	* .	A A	A	\ A	B	A			A.						Α	Α	Α	A	(C)SCAT 2		71
4	RAPTURE BLONDIE	A		A	Α.	A .	Α.	A A	A	\ A	N A				A			A			Α				CHS 2485		70
10	MESSAGE OF LOVE PRETENDERS	A		A	A.				A				Α	В	C .			A				Α			ARE 15		69
8	IN THE AIR TONIGHT PHIL COLLINS	A		Α					A				A					A	C	В	Α				VSK 102	C	69
7	THE FREEZE SPANDAU BALLET	A		A	A	A.	A	4 4	B	A	A			В											CHS 2486		68
6	TWILIGHT CAFE SUSAN FASSBENDER	Α				A .			A					В				A							CBS 9468	C	66
1	A LITTLE IN LOVE CLIFF RICHARD						* /					A								В	A				EMI 5123	E	65
13	SGT.ROCK (IS GOING TO HELP ME) XTC	A		A			* 1				A				Α.	A A		A	L		Α				VS 384	С	
1 24		A			A A			A		A				В			A.	A	L	В		*			SIR 4048	W	63
14	I'M IN LOVE WITH A GERMAN FILM STAR PASSIONS	A			A A		1		Α	A	В			В		1	V	Α			A				POSP 222		61
1 28	GUITAR MAN ELVIS PRESLEY				В			A A				Α		Α		A		Α	A	*			Α		RCA 43	R	
16	I SURRENDER RAINBOW	A		A	1		A /		A	Α				В.	Α.	A E	3 <i>F</i>	A		В	A	Α			POSP 221	F	60
₾ 65	SOUTHERN FREEEZ FREEEZ	A			AE		B			Α			Α				,	t			В				BEG 51	W	59
	STAR KIKI DEE	Α			BE			3 A				A		A				В							ARO 251	A	58
15	VIENNA ULTRAVOX	Α		A	1			A							A	1		A			Α				CHS 2481	F	58
	I MADE IT THROUGH THE RAIN BARRY MANILOW				A E		A /				A				Α,			A	Α		A				ARIST384/5	F	57
1 26	TAKE MY TIME SHEENA EASTON		C.	A			A A	A A		В				A						A				В	EMI 5135	E	57
19	OLDEST SWINGER IN TOWN FRED WEDLOCK		C			A		A						Α.				A	C		A		Α		XPRES 46	F	56
21	THE BED'S TOO BIG WITHOUT YOU SHEILA HYLTON	В					A				A			В		A		A				Α			WIP 6671	E	53
<b>☆</b> 60	BYE BYE NOW MY SWEET LOVE LEO SAYER			*		В	1		A					A				k A						Α	CHS 2498	F	52
5	IT'S MY TURN DIANA ROSS	В	В		A			A	A		A				A			A			A				TMG 1217	Е	52
☆ 39	SHADDAP YOU FACE JOE DOLCE	В		A		Α		1	A			A		C		Α		A			Α		Α	В		C	51
23	JUST WHEN I NEEDED YOU MOST BARBARA JONES			A		A			1	A				Α	A			AA			Α	В	Α		SON 2221	A	51
☆ 47	DO THE HUCKLEBUCK COAST TO COAST	Α		В		Α		В		A E			A				A		A		Α		Α		POSP 214	F	50
҈■	I CAN'T STAND IT ERIC CLAPTON	A		*				В				k A					В							*	RSO 74	F	50
☆ 32	WHAT'S ON YOUR MIND GEORGE BENSON	В		В	Α	В		Α.				A A	A	С	В			A A	A		A	*		Α	K17748	W	50
	9 TO 5 DOLLY PARTON	В			В	4		A.				A					A	+	1	A			Α		RCA 25	R	49
O 41	I LOVE A RAINY NIGHT EDDIE RABBITT	C		В	Α					×		A A			*	Α	A				A			В	K12498	W	49
18	ROMEO & JULIET DIRE STRAITS	A		A		A		Α				A A		В	ዞ			1				A		-	MOVIE 1	F	49
☆ 33	JEALOUS GUY ROXY MUSIC	В		A		Α	*		Α,		*		В					A	1			В			ROXY 2	F	49
☆ 35	GIVING IT UP FOR YOUR LOVE DELBERT MCCLINTON	A				В		В			В		В		Α		В			E		-		В	CL 16180	E	48
	THE ELEPHANTS GRAVEYARD BOOMTOWN RATS	В			Α	Α		Α			A	В	A				В			C E		В	+		BONGO 2	F	47
☆ 71	KIDS IN AMERICA KIM WILDE	A		В			*	В			В		В		C				A	E		1	1	A		E	45
☆ 48	HELLO AGAIN NEIL DIAMOND	C				В		Α	A		В	1	A B	C		Α	В	A	1	A	1	*	A	В		E	45
27	WHAT BECOMES DAVE STEWART & COLIN BLUNSTONE	A		В	В	*								1					4	4	4	-	-	١.	BROKEN 1	Н	45
30	WE'LL BRING THE HOUSE DOWN SLADE	A		L		A				В			1	В	-			н	4		1	1	-	A	CHEAP 16	R	43
☆ 46	DON'T GO DONKEYS	1		н			A			*		В	+	A		-				*	+	+	+	+	MCA 682	C	41
₫ 45	I'M IN LOVE WITH THE GIRL FRESHIES	F		A		В				A			+	1	A				A		+		1	١.	MCA 670	C	39
	CAN YOU FEEL IT JACKSONS	(		7		*	A	*		*		В	7	B			*		В			4			EPC 9554	C	36
☆ 81	MISTER SANDMAN EMMYLOU HARRIS			E			-	В	Α	Α		*		+	В	-	В	Α	В	A			3 /		K17758	W	36
☆ 62	TANGO IN MONO EXPRESSOS	A		E			1			Α			-	١.	1	-				-		A	1	1	K18431 DLSP 8	W	
36	GLAD ALL OVER SUZI QUATRO	E		E		L		В			В				C		-	A			В		+	+		F	36
	FIRST NIGHT IN NEW YORK CLAIRE HAMILL	(		,	4	В		В				Α	A	5	H	A	В	*		В	В.	B	+	1	0030 364	W	33
	THAT'S ENTERTAINMENT JAM	E		H	1		B	A		В	A		-	3 4	1			В		-	-	5	+	H	F13901	F	32
☆ 72	UNDERWATER HARRY THUMANN	E	3	1	C	1						C		3 /	C	1	В	R	В			4		-	F13901	1	32

B \* B

ACAA

\* A

ABAABAA

CCBBBC

В

☆ C

B \* B B

CB BABA

В

В

ı	Station
	Playlists
	RADIO 1
	A Heavy Play
	B Medium Play
	© Occasional Play
	RADIO 2
	A Heavy play
	B Medium pkry

C Occasional
LUXEMBOUN
A A List
B B List
C C List
\* Bullets CLYDE PICCADILLY Manchester

\* Priority Plays

A A List

B B List

C C List CITY

HALLAM Sheffield A Top 40 TRENT A A List B B List C Instrument ★ Hit Picks
METRO
Newcastle
A Sounds
B Singles
C Rock List
New Sound
FORTH
Edinburgh
A A List
B 8 List
★ Hit Picks
☆ Station Het

TEES A A List
B B List
C C List
BEACON
Wolverhamp
A A List
B B List
\* HE Picks
VICTORY Portsm A A List B B List \* New Peri ORWELL Ipper ich A Top 40 B Newplays SWANSEA SOUND A Playist B instrumentals + Hit Picks

13

19

21 23

32

42

43

45

50 1 91

51 1

52

61

63

65 1

40 OWN UP JOHN DUMMER & HELEN APRIL

44 IF YOU DON'T WANT MY LOVE ELAINE PAIGE

34 I AIN'T GONNA STAND FOR IT STEVIE WONDER

WHAT KIND OF FOOL BARBRA STREISAND & BARRY GIBE

SOMETHING 'BOUT YOU BABY I LIKE STATUS QUO

DON'T STOP THE MUSIC YARBROUGH & PEOPLES

56 () M DANCE THE NIGHT AWAY CLIMAX BLUES BAND SLIDE RAH BAND

**DEMOLITION MAN GRACE JONES** 

FROM A WHISPER ELVIS COSTELLO

CHILDREN OF PARADISE BONEY M

**GUILTY CLASSIX NOUVEAUX** 

HOT LOVE KELLY MARIE

66 S.O.S. FOR LOVE DR.HOOK

CRAZY LITTLE MAMA FREDDY FROGS

THE BEST OF TIMES STYX

49 1 POOR OLD MR. WOOGIE CHAS & DAVE

LUXURY NEW MUSIK

11 FADE TO GREY VISAGE

64 () DON'T GO JUDAS PRIEST

SAILING CHRISTOPHER CROSS

59 REWARD TEARDROP EXPLODES

56 PLANET EARTH DURAN DURAN

B REDS 009 P

TMG 1215

WIP 6673

AMS 8102 C 25

QU0 5

MER 53 F

XX 14

HER 2

A BP 388

A PLUS 5

MER 58

K11637

CBS 9520

B A A B A B CBS 9517

ВА

CABA

BB

ABA AB W 31

31

30

29

28

26

26

23

23

23

W 22

A 22

W 21

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21

BAA \* A A B C B A B A B

В

AAA

AAAA

AA

B A A B A A A A A B C B

The Airplay Guide features playlists which are in force in the current week (except for Radio Hallam which due to production deadlines is for last week). Playlists normally only affect daytime Monday-Friday shows.

NEW ADDITIONS TO PLAYLISTS ARE SHOWN IN BOLD TYPE

Basic Key A - Main Playlist/Chart B - Breakers /Climbers

C - Extras \*- Hit Picks

☆- Station Pick

Key To Station Playlists MERCIA SOUN Coventy A A List B B Ust \* HE Picks PENNINE Brad ford A A List B B&C Lists C D List \* HE Picks © Pennine Pick 2 Tennine Pick 2 Tennine Pick 2 Tennine Pick

# Hit Picks
PLYMOUTH SOUNE
A A List
B B List
# Hit Picks
Peoples Choice o Peoples Choice
CBC
Cardiff
A Too 30
B B Lst
+ HE Picks
BBC SCOTLAND
A A List
# HE Picks
- Single Of Week
HEREWARD
Pelarborough
A Playts
+ Sanon pick

ine Hadicactive sym-toi is awarded for a gain of at least 3% in the airplay rating – equivalent to one major or two or three minor ILR station playiists. Each playlist is weighted according to approximate frequency of play and audience reach as indicated by available published research.

		6	40/	Q/	7	al.	2/2	100		-		-	1	$\rightarrow$	-	+									-	
71 55 1	DEAD MAN'S CURVE NASH THE SLASH	B										4	ш			4	1			Α	4	4		DIN 28	C	21
72 1 88	VIOLENT LOVE DR.FEELGOOD	В						ш	A	В								В	*	В		41	BE	BP 386	E	21
73 1 95	RIGHT FROM THE START RICHARD LEIGH	C			А	1		Α								A		В	A			1	BI	UP 638	E	20
	CAN YOU HANDLE IT SHARON REDD	C			С	*										П								EPC 9572		20
	YOUNG MAN DRIVES FAST THE QUICK	C		В											A	П								EPC 9466		20
76 76	CHE'S SO COOD! COMING MICH	В		Ĭ	Ĭ		В		-										個			-		GEMS 46		
76 76	SHE'S SO GOODLOOKING KNOX		н		н	-			-		*	A				۰			н	*	-	-				19
77 1 93	LATELY RUDY GRANT	C		*			В	A			×	- A	4		4	+	A	A	ш	*		4		ENY 202		19
78 🛈 📟	YOU BETTER YOU BET WHO	C			×			-								4	100				4	4		POSP		19
79 73 1	FOOL THAT I AM RITA COOLIDGE		В	В			80		A		A	A			A	Α	В		A	A	В.	AI	B	AMS 8103	C	18
80 75	COULD I BE DREAMIN' POINTER SISTERS	C		В	С	В	В		dill.		В				AB		B		C	A				K12505	W	18
	I'M ONLY HUMAN MICHAEL DES BARRES	C			В		A		A	-						T	В		В			7		DLSP 7		18
	HE CAN'T LOVE YOU MICHAEL STANLEY BAND	C	н		ř		-	1	В		В					*	-		Ĭ			4		EA 112		18
		C					-						-		-		-	Н								
	WASN'T LOVE STRONG ENOUGH DENNIS WATERMAN		В		С		4		A		В	-		Α	В	BA	-				В.	ΑI		EMI 5129		18
841	HIDING FROM LOVE ROSETTA STONE	C					CB			В				C		4	100	ш				4	- 1	LIMO 1		17
85 57	GAMES PEOPLE PLAY ALAN PARSONS PROJECT	C					BB	A	A			В		A	В		100			A	В		A	ARIST 386	F	17
86 🗎 🔤	RUN TO HIM LABI SIFFRE	C	C				-					В		100		a li	III			A		-	F	POSP 215	F	17
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	STRANGE WAY TONY KISHMAN	C			*			-	-				-				۳	t	-			7		RCA 38		13
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# Airlines

IN AN uncharactaristic moment of lightheartedness, the AIRC released the following statement to the press last week: "The Association of Independent Radio Contractors are proud to be able to announce that they have managed to entice media superstar Ricky T. Planning out of retirement in the south of Rumania to offer his invaluable advice to the delegates at the TV and Radio Conference in Monte Carlo on February 19th.

Planning was renowned for his unique 'Double Exposure' technique which he pioneered, the gist of which was his discovery that a 30-second TV spot projected at twice the usual speed could fit into a 15-second slot without losing the message

He was also famous for his 'Profit by Litigation' technique in which he registered soap powder as Brand X and proceeded to sue his competitors who

featured the brand in their advertising. During the seminar, Ricky will be talking about the challenge of radio in the 70s: a look ahead at past developments in radio. He will also be looking at the threat of the transistor and ask: "Will it ever overtake the valve?" All in all, this should be a speech which everyone interested in the power of radio should not fail to miss . . . Radio Victory have come up with a new jingle package which is based on the Pompey Chimes. Described by head of programmes Paul Brown as "deliberately orchestral and luscious" the package has been designed to compliment the station's move towards an easy listening format . . .

# New ad. house launched

A NEW advertising house called Radio Business, has been launched by Tony Hertz and Chris Nutbrown and is billed as the complete radio service consisting of creative concept and production through to media budget, planning and

airtime buying. According to Nutbrown "Radio Business is the first full service radio company and by full service we mean that we have no interest in any other medium. We work in the medium to provide advertisers with the most effective use of radio to sell their product or service and we do that by providing a with media planning."

The need for the service has grown out of the negative attitudes that so many advertisers have towards radio said Nutbrown. Most agencies simply avoid radio because they don't know how to use the medium effectively, or because buying radio time is such a complex business. Nutbrown feels that bringing together the best media facility available and the best creative facility we are offering a unique service for clients who wish to use radio successfully." The firm can be contacted at Media House, Morwalle St., London WC1, (01-637 7942).



GENESIS DRUMMER Phil Collins was a special guest on Capital Radio's Nicky Horne show recently when he previewed demos of his new album Face to Face, now released on Virgin.

During the hour-long interview Phil mentioned that Genesis were in the process of recording a new album and that a tour was in the offing in the near future. Perhaps the most suprising comment from Phil was that he could never work with a woman tape operator/producer because of nerves!

# Capital plans another jazz fest Hopkins, McCov Tyner and Bob Cros

plans for another jazz festival. Last year's fire at the Alexandra Palace meant that the event had to be cancelled at the last minute, but this year's concert should be an even bigger, more starstudded event combining some of the artists who weren't able to play last year with a host of new names

total service of writing and production

Capital has applied to the GLC for a license to hold the festival on Clapham Common on the weekends of July 18 and 19 and 25 and 26, with a series of other events in halls and venues on the days in between

While the station is waiting for the application for a license to hold the festival at Clapham, co-producer George Wein has been busy lining up more than 100 artists, among them Herbie Hancock, Chuck Berry, Chick Corea, Dizzy Gillespie, Lionel Hampton, Lightnin

by with the original Bobcats.

Capital will be recording the festival music for later broadcasting, and will be making the tapes available to ILR stations around the country, giving the festival a potential audience of some 18

# **Avonside radio training course**

BRISTOL ILR franchise, Radio Avonside, recently held a training course on independent local radio in which 60 people from the Bristol and Avon area took part. The week-long programme attracted nearly 200 applicants and was

the first of three sessions planned for 1981. Places were granted to "those judged most likely to profit from the blend of lectures and practical studios of ILR stations, Bristol's Hospital Radio Service and Bath Campus Radio

# Rockshow Report

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ARC OF A DIVER Winwood Island ILPS 967 WILD THE WILLING & THE INNOCEN

ADISE THEATRE ARM AMI K 36719 Styx

WOLF Chrysalis CHR 1293 Trevor Rabin 6 BORDERWAVE Charate CHR 1220

THE NATURE OF THE BEAST Marruny 6359 042 Boomtown Rats 10 MAKING MOVIES Vertigo 6359 042

CHRYSALIS records seems to be dominating the airwaves these days with UFO's The Wild The Willing and the Innocent making a strong challenge to Steve Winwood's top spot, and Trevor Rabin's Wolf and the Sir Douglas Quintet's Borderwave pulling in strong play around the country. As far as new adds are concerned, the company also has a hand in with Dance Craze on 2 Tone (distributed by Chrysalis) in at number six. This performance seems to more than make up for the rather lukewarm reception to Blondie's Autoamerican at the end of last year. As for the rest of this week's new adds Iron Maiden just made the top of the chart with Phil Collins running a close second. However, no prizes for guessing that Face Value will make a better showing on next week's Most Airplay

Virgin V2185 Ariota ARI, 5064 Krokus 4 SHADES J.J. Cale 5 THEMENINBLACK Shelter ISA 5021 Liberty LBG 30313 6 DANCE CRAZE Decca SKL5323 8 DIFFICULT TO CURE Polydor POLD 5036

Jeff Cooper at Clyde has introduced a new feature into his programme. Listeners are invited to spend 30 minutes in the studio to select and play their own music and provide reasons why they chose to play the records they did. According to Jeff: "The reaction has been very good and the contributions on air absolutely first class." Also on the subject of new features Simon Ward at 2CR now features a half hour of heavy metal on Monday evenings. The programme is called Iron Rations.

Mike Davies and Mick Wright at Beacon have come up with another one of their lists of 'useful imports'. This time they include Suicide Vocalist by Alan Vega; The Live Rise of Richard Strange; Grace Slick's The Wrecking Ball; Terry Allen's Smokin' The Dum my; and ex-Dwight Twilley man Phil Seymour's solo effort.

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AN IN-DEPTH look at the various music services and creative facilities AN IN-DEA on London's Shepperton area. By BRIAN MULLIGAN and PAUL CAMPBELL

# Shepperton Studiosa unique music business community

bulwark of British film production, has today assumed a new importance as a unique music community, offering service and creative facilities second to none. Its scope encompasses: 24-track recording studio and linked video studio, soundproof rehearsal stages large enough to erect a complete touring rig. lighting and p.a. equipment, the Rolling Stones mobile studio, holography, truck rental, record label and publishing company. It is also the home of BBC-2's Old Grey Whistle Test, which has been short at the TV Centre, he was "given produced at Shepperton since Septem-

ber 1979 The change of emphasis at Shepperton, where films are still produced from time to time, began seven years ago when The Who took over a substantial piece of the estate, including the old manor house, to use as a headquarters for their business enterprises. It was The Who's vision, and the late Keith Moon's in particular, that the site had tremendous potential to be developed as an all-embracing self-contained centre where all facilities could be located within easy reach of each other.

While their initiative still has some way to go to be completely fulfilled, their involvement certainly turned the spotlight on the centre. Other companies which have followed, like Rock City and Kadek Vision have also seen the potential of combining their individual strengths and may well succeed in leading the way in the future.

The time for a change was signalled at Shepperton back in 1974 when the film studio had reached a critical point in existence. It was a case either of moving in a new direction or closing down completely. The decision was taken to seek new customers to bring in business

and revenue. The first opportunity to be exploited was to make Shepperton's huge soundstage available as rehearsal stages for bands about to go out on tour. They had a unique appeal in that they were both soundproofed and large enough for the bands to set up all their p.a. equipment, some of which could easily have been provided by the Entec hire company, ne of the subsidiary companies of the Marquee operation, and a longtime resident of Shepperton. Other advantages included the ease of access for trucks and a working environment where familiar faces are taken for and are consequently not bothered by hoardes of curious hangers-

Subsequently Shepperton has become the normal starting point for any tour of real prestige, particularly since

ML Executives, one of the busiest trucking firms in the country

The Who recognised that Shepperton had the scope to become something more than just a rehearsal centre and they bought the elegant old manor house, with its wood-panelling and open log fires, and some of the vacant sound stages. It is on I-Stage that the Old Grey Whistle Test is taped each week

Mike Appleton, OGWT's producer, recalls that when studio space became an OB unit and told to find an outside studio," Shepperton provided the answer to his problems, by offering adequate sound insulation for the bands appearing on the show and meeting with the safety regulations required for the BRC's technicians. "It certainly meets with our requirements, even though it is a bit distant from TV Centre," commented Appleton, who will be taking OGWT back into a BBC studio in April, but is expecting to have to start his next series in October using outside facilities. Entec supplies the monitors used by OGWT, at a rate considerably cheaper than the norm, simply because the

equipment doesn't leave the site. One of the most interesting uses to which Shepperton has so far been put took place last night (15) when comedian Iim Davidson recorded his new album for Scratch Records, using Rock City's 24-track studio - without actually going into it. He recorded in a night club setting constructed on the adjacent M-stage, now linked for sound to Rock City's main studio. And to complete the total audio-visual concept, Scratch was hoping that it would be possible to secure permission to video record the album using facilities provided by Kadek Vision, with whose studio Rock City already has a cable link, with the aim of providing sound and video capability designed to the highest professional standards.

'We expect," says Rock City md Brian Adams," for this facility to be increasingly used in the future as video becomes a more important factor in home entertainment." He points out, too, that because Rock City isn't required to meet the high costs of a central London location, rates for studio hire are reduced accordingly. Daytime hire charges are £40 per hour and £45 after 6pm, with weekly rate open to negotia-

An interesting aspect of community co-operation is the on-site presence of Trident Audio Developments, makers of top quality recording equipment. Rock City has a Trident 32 into 24-track



TWO OF the people who have found Shepperton a profitable proposition -Dave Paramor of Performance Music and Brian Adams of Rock City

Trident desk installed, which means that servicing facilities are literally on the studio doorstep. And Trident is always happy to escort musicians visiting the site for whatever reason around its works and give them a demonstration

of its available equipment. The future development of Shepperton depends of the level of crossover which can be achieved by all the companies working down here," says Adams. "None of us are in direct competition and if you can't work with your neighbours what chance do you

"All the facilities that anybody in the rock business could ever need are all more than a few hundred yards to get to

# **Shepperton in** miniature at Rock City

ROCK CITY, two years on, company which embraces recording studios, record label, management, publishing, and equipment rental. Even in its most basic form, the concept reflects a high degree of vision and flair. but viewed more broadly Rock City may wel be the catalyst needed to expose Shepperton's true potential as a centre abundantly well equipped to cater for the needs of the music industry in the

The name was well chosen when the company moved into empty offices two years ago, possessed of an idealistic awareness that Shepperton's facilities, correctly harnessesd, could provide the basis for a unique music community. It took the Who to open people's eyes to Shepperton as being something more than a rundown film studio and it could well be Rock City that succeeds in turning the commercial spotlight on its music-video possibilities

Rock City was formed when Adams, who had been managing Five Hand Reel and Beggars Opera, got together with two former members of Manfred centred here and you don't have to walk Mann's Earth Band, drummer Colin

Continued over page

# ENTEC



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## FOCUS ON SHEPPERTON STUDIOS

Pattenden and drummer Chris Slade. They began by hiring out a 10 kw p.a. system and to do so formed a company called Dale PA. Needing somewhere to store the equipment Adams who once ran the music division for British Lion Films, then owners of Shepperton, was able to acquire a lease on about 1,000 square feet of space. This has been extended several times as Rock City has

grown into an entertainment complex. The management company Rock City Entertainments has Beggars Opera and Five Hand Reel among its clients, along with Jim Capaldi and Terra Nova, the Berlin Blondes and Denny Laine, and acts as a consultant to Alex Harvey.

It also boasts a flourishing publishing company Performance Music, headed by Dave Paramor, former assistant md of UA Music. In 18 months, Paramor, has built up a library of 500 master recorded copyrights and representation for 30 writers, among them Denny Laine, Ray Dorset, Duffo, Jim Capaldi, Peter Bennett, Lee Kerslake, the Wom bles' Jayman Music and the main attraction, Gary Numan's Numan Music

The aim, according to Adams, was not just to pick up copyrights for administration, but to use the studio to turn them into recordings which could be leased to companies worldwide. This worked well enough for a while, but it became obvious that the best way to develop on the recording front was to launch a label.

Scratch Records, for the first six

months, had a pressing and distribution deal with Pye. After releasing seven singles Scratch switched to a licensing arrangement with RCA. There are now four acts recording for Scratch - Denny Laine, Jackie Lynton, Jim Davidson and Beggers Opera

Adams admits that keeping the Rock City concept on an even keel in this period of recession has been no easy matter, particularly since all income had to be generated from earnings with no financial backing to lean on in difficult times. However, a recent development has eased the situation somewhat, for Gary Numan and his father Tony Webb have invested in Rock City and become equal shareholders. This has given the operation not just added financial stability, but the active involvement of a major name in the record world who can help promote the company and its facilities. Numan, for instance, corded his Telecom album in Rock City's

# Entec-lighting up Shepperton

24-track studio.

ONLY THE Who Group has been in Shepperton longer than Entec (Entertainments Technicians) the sound and lighting specialists.

The firm has room to store all its equipment on the rare occasions it is not in use and space to manufacture lighting

Entec has been in existence since the days of the liquid light wheel 15 years

It has operated from Shepperton for the past five years and will be renewing its lease soon, having found the studios a

With 125,000 watts of Martin Midas p.a. power available and 500K of lights, Entec is equipped for the largest job and recent hires of stage equipment range from Gillan, Tangerine Dream, Camel

and Stray Cats to Al Stewart and Leonard Cohen

In addition Entec specialises in outhas an office in New York catering for the North American market.

Installation of sound and light equipment in discoteques and leisure centres is another of Entec's services.

full-time members of staff with many more freelances taken on in the summer for outdoor promotions. John Denby admits that the com-

pany first found Shepperton 'remote' area and would find it a wrench to return to the city.

One of the most attractive features of Shepperton in Entec's view is the power available to firms. Films need a lot of available electricity and so does Entec. It canset up a complete p.a. and lighting rig for demonstrations and rehearsals, without having to hire in generating equipment

# Part of the Margquee operation, Classic concept from CHP

WITH TEN YEARS experience in publishing and music management to his credit, including two years in charge self-supporting community of interests. of the Who Group Ltd., Tony Pryor now controls probably the smallest company on the site.

His responsibility now is his own enterpise, Claude Hopper Productions, a highly successful unit with an offbeat name - suggested by a character in the Dandy comic - specialising in offbeat door festivals in Britain and Europe and productions. Pryor is the brains behind the Classic Rock series of albums released by K-tel in which contemporary pop themes are given a symphonic orchestral interpretation

Meanwhile K-tel had been mulling The firm employs more than 20 over the idea of spanning the listening tastes of rock and classical music fans with a concept album to be known s Classic Rock. However, the enormous cost of production frightened off the record company and Pryor was asked if but all the staff have since moved to the he was interested in undertaking the project

> The three albums so far have sold 2.3 million copies and a fourth collection is about to be released. Sales are continuing to increase abroad - the last album sold 400,000-plus in Germany and the next step is to take Classic Rock into the concert halls with a European tour under consideration September.

# **RECORDS LIMITED**

# ARE PROUD TO ANNOUNCE THEIR NEW LICENCING AGREEMENT WITH R.C.A. RECORDS.

### THEIR GROUP OF COMPANIES ARE:-

ROCK CITY STUDIOS - 24 TRACK STUDIO

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DALE P.A. HIRE - EQUIPMENT HIRE

BOCK CITY ENTS. - MANAGEMENT CO.

THATCH CROWN - MUSIC SHOP

MACHINE MUSIC - LIGHTING HIRE

SHEPPERTON STUDIO CENTRE MIDDLESEX: 09328 - 66531

TELEX NO. 929416 MOVIES G.

# Albums/Tapes Top 60

This wook	Last	Wks on	TITLE ARTIST		LP (cassette) No.	Dist.	Prices
*1	3	4	VIENNA ULTRAVOX	0	CHRYSALIS (Z)CHR 1296	F	3.04 (3.04)
2	1	14	KINGS OF THE WILD FRONTIFR ADAM AND THE ANTS	•	CBS (40)84549	C	2.74 (2.74)
3	2	13	DOUBLE FANTASY JOHN LENNON YOKO ONO	2	GEFFEN K(4)99134	W	3.04 (3.04)
*4		1	FACE VALUE PHIL COLLINS		VIRGIN V2185	C	3.04 (3.04)
*5	52	2	DANCE CHAZE SOUNDTRACK		2 TONE (Z)CHR TT 5004	F	3.04 (3.04)
*6		1	DIFFICULT TO CURE RAINBOW	=	POLYDOR POLD(C) 5036	F	3.25 (3.36)
7	6	17	MAKING MOVIES DIRE STRAITS	5	VERTIGO 6359 034 (7150 034)	F	3.44 (3.53)
8	4	6	THE VERY BEST OF DAVID BOWIE DAVID BOWIE		K-TEL NE 1111 (CE 2111)	G	5.49 (5.49)R
*9	12	4	VISAGE VISAGE	-	POLYDOR 2490 157 (3184 151)	F	3.25 (3.36)
10	7	10	MAGINE JOHN LENNON	=	APPLE (TG)PAS 10004	F	3.29 (3.29)
11	5	4	MAGINE JUHN LENNON	-	A&M AMLK (CKM) 63719	C	3.04 (3.04)
12	10	76	PARADISE THEATER STYX	ŵ	ARISTA ARTV(C) 2	-	3.05 (3.05)
*13	-	10		**	MERCURY 6337 160 (7140 160)	F	3.04 (3.14)
*14	21	14	MOVING PICTURES RUSH	_	CAPITOL (TC)EAST 12120	E	3.29 (3.29)
15	9	14		•	F-BEAT XXLP (XXC) 11	W	3.04 (3.04)
16	11		TRUST ELVIS COSTELLO & THE ATTRACTIONS	_	ARISTA DLART (TLART) 2	F	3.34 (3.34)
17		12		ů.		P	
18	8	5	MONDO BONGO BOOMTOWN RATS		MERCURY 6359 042 (7150 042)	_	3.44 (3.53)
	14	5	SHAVED FISH JOHN LENNON		APPLE (TC)PCS 7173	E	3.07 (3.07)
19	13	6	ARC OF A DIVER STEVE WINWOOD		ISLAND ILPS (ZCI) 9576	E	3.07 (2.43)
50	17	4	TAKE MY TIME SHEENA EASTON		EMI (TC)EMC 3354	€.	3.07 (3.07)
21	15	24	SIGNING OFF UB40	0	GRADUATE GRADLP(GRADC) 2		2.89 (2.89)
22	18	20	ABSOLUTELY MADNESS	ģ.	STIFF (Z)SEEZ 29	C	3.031/2 (2.43)
23	16	4	DIRK WEARS WHITE SOX ADAM AND THE ANTS		DO IT RIDE 3	M	2.89 (2.89)
<b>★24</b>		1	THE GOSPEL ACCORDING TO THE MENINBLACK STRANGLERS		LIBERTY LBG 30313	E	3.07 (3.07)
25	22	20	GUILTY BARBRA STREISAND	ù	CBS (40)86122	C	2.74 (2.74)
26	20	13	AUTOAMERICAN BLONDIE	Ŕ	CHRYSALIS (Z)CDL 1290	F	3.22 (3.22)
27	19	14	SUPER TROUPER ABBA	ò	EPIC EPC (40) 10022	C	3.45 (3.45)
28	24	16	HOTTER THAN JULY STEVIE WONDER		MOTOWN (TC)STMA 8035	E	3.29 (3.29)
29	26	5	THE WILD, THE WILLING AND THE INNOCENT U.F.O.		CHRYSALIS (Z)CHR 1307	F	3.04 (3.04)
<b>*30</b>	37	2	FAWLTY TOWERS ORIGINAL CAST		BBC REB (ZCF) 405	A	3.04 (3.03)
31	23	12		÷	CAPITOL (TC)E-ST 26037	E	3.26 (3.26)
32	28	20		÷	A&M AMLH (CAM) 64831	С	3.04 (3.04)
33	25	6	YESSHOWS YES	-	ATLANTIC K(4) 60142	W	3.04 (3.04)
34	27	12		•	POLYDOR POLD(C) 5035	F	3.25 (3.38)
35	30	37		٥	POLYDOR POLH(C) 2	F	3.50 (3.50)
36	31	3	NUDE CAMEL	-	DECCA SKL (KSKC) 5323	F	3.04 (3.20)
	29	10		•		E	3.07 (3.07)
37					CBS (40) 88510	C	4.25 (4.25)
38	38	18		•	SIRE SRK (SRC) 6095	w	3.04 (3.04)
★39	-	6	REMAIN IN LIGHT TALKING HEADS SOUTHERN FREEZ FREEZ	-	BEGGARS BANQUET BEGA 22	W	2.44 (2.44
★40	45	2		=	K-TEL NE 1105 (CE 2105)	G	5.49 (5.49)R
<b>★41</b>	50	2	THE ROGER WHITTAKER ALBUM ROGER WHITTAKER	-		W	
★42		- 1	EVANGELINE EMMYLOU HARRIS	-	WARNER BROS K(4) 55880	B B	3.04 (3.04
43	35	22		•	RCA BOWLP (BOWK) 2		3.34 (3.34)
*44		_ 1	HARDWARE KRCKUS	-	ARIOLA ARL 5064	A	3.05 (3.05
45	34	15		0	BBC REB (ZCF) 400	Α.	3.04 (3.03)
46	48	14	BAT OUT OF HELL MEAT LOAF	京	EPIC EPC (40) 82419	C	2.74 (2.74)
47	40	10		0	APPLE (TC)PCSP 717	E	4.87 (4.87)
48	39	54		÷	STIFF (Z)SEEZ 17	C	2.89 (3.00)
49	41	10		•	APPLE (TC)PCS 718	E	4,87 (4.87)
<b>*50</b>		1	CANDLES HEATWAVE		GTO GT LP (GT MC) 047	C	274 (2.74
51	36	16		•	2 TONE (ZICHR TT 5003	F	3.04 (3.04)
52	60	4	LIVE IN BELFAST ROWAN ATKINSON		ARISTA SPART (TCART) 1150	F	3.05 (3.05)
53	32	10	SANDINISTA CLASH		CBS (40) FSLN 1	C:	3.6415/3.6415
54	47	5	NIGHT LIFE VARIOUS		K-TEL NE 1107 (CE 2107)	G	5.49 (5.49)R
	44	17	MAKING WAVES NOLANS	•	EPIC EPC (40) 10023	С	3.44 (3.44)
55	55	90		Ġ.	WARNER BROS K(4)56344	W	2 44 (2 44)
56	56	24		•	WARNER BROS K(4)56823	W	3.04 (3.04)
57	43	34		W	ARIOLA ADSKY (ZCSKY) 2	A	4.55 (4.55)
58	51	B	THE HITCH-HIKERS' GUIDE TO THE GALAXY PART TWO SOUNDTRACK		ORIGINAL (T)ORA 54	S	3.34 (3.34)
59	- 51	1	HIT MACHINE VARIOUS		K-TEL NE 113(CE2113)	G	5.49 (5.49)R
60		-					

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ony Andersson Bjorn Ulvaeus 27 and The Anta Chris Hughes 2, Adam Anti Chris George Benson Quincy Jones 57 Heatwave James Gunnie Heatwave 50 Jam Vic Coppersmith-Heaven Jam 34 John Lenson John Lenson 10, John Len Abba Berd The Anti-Cross Nodes 2, Adam Anti-China Andrews 2, Adam Anti-China Nodes 2, Adam Anti-China Andrews 23 adam and 20 a

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S

THE in-vogue gimmick - the cassingle - continues to proliferate, with Stevie Wonder's 'Lately' (TMG 1226/ TCTMG 1226). Watch for upcoming ones from Lene Lovich and Kevin Peek, who debuts as a solo artist for Ariola (he is of course one of Sky's guitarists) with 'Sailplane' (ARO 255) in ordinary 7" format at present.

Quite naturally various companies reissue product from Bill Haley. MCA who own the rights to his earlier, and best, material repromote 'Rock Around The Clock' (MCA 128) and the 'Caledonia' (EP) (MCA EP 2), while Thumbs Up, who would like it known that their release was planned some time ago, and is in fact brought forward by a few weeks, issue 'Rocket 88' originally recorded in 1951.

The V.I.P.'s, who saw some chart action with 'The Quarter Moon', issue their new single 'Things Aren't What They Used To Be' (GEMS 47) which is a particularly apt title in this case as theirs is the first Gem release to be distributed by CBS in a recently signed deal. All previous Gem product remains with RCA.

As once again in terms of quantity the small labels dominate the market. several well known and less well known indie acts issue new material, on both major and indie labels. Athletico Spizz Energi 80 are now using the moniker Spizzles for their latest A&M single 'Risk' (AMS 8107). While the Stiffs, after a brief sojourn with Zonophone, end up at their rightful home -Stiff records with 'Goodbye My Love' (BUY 86) (judging by the catalogue number, it looks as if the record has been awaiting release for some time). MCA, doing well with their picking up of indie acts, notably the Freshies, take over Rhesus' Donkeys record 'Don't Go' (MCA 682). Their last record was picked up by Decca, but this one - currently scoring a fair amount of Radio 1 airplay action should fare better.

Watch for Depeche Mode - a much vaunted futurist act. Their 'Dreaming Of Me' is on the enterprising Mute label (MUTE 013); while that old indie fave from UK Decay 'The Black Cat' (EP) (PLAS 002) is re-pressed. Also note New Order who formerly were Joy Division, without Ian Curtis of course. Their single on Factory is 'Ceremony' (FAC 33).

On the disco front the Jacksons new single 'Can You Feel It' (EPC 9554/ 139554) should receive much 12" notice with an eight minute version of Shake Your Body (Down To The Ground)' on its flip. Jet Star and Pinnacle are importing Barbara Jones current smash 'Just When I Needed You Most' on GG Records (GG 088). Available in the 12" format only, Pinnacle has the exclusive rights to the red vinyl version.

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# New Albums

	**** CHART BUSTER - platinum album	** STEADY	- W0	rithwhile catalogue of	r speci	ialist all
	**** HOT - major album with silver or gold potential  *** UP-AND-COMING - strong release from established act or expected breakthrough	* STRICT	LY LIN	r potential or simply WITED - specialist y to boost album s	market ales	sales o
	ARTIST/TITLE (Label)	LP/Dealer of AVILH 64833	201	Cassette/Dealer price	C	St Relea
	*New outing from disco band					
	ATLANTIC STARR RADIANI (ASM)  *New ouling from disco band  BERNARD WIRDORT NARD (RPT)  *Funk jozz set initially out as a stokened import		3.34			FEB
	BILLY COMMODLY LIVE (Transatural c)  + *Pe: issue at mid price of old live material recorded at the Cit actions.					FEB 13
	BOB JAMES ALL AFOUND THE TOWN – LIVE (DSS)  *Live double set recorded at three New York versus over loar gigs Touchdown Guest musicians include Steve Gadd. Tem Scot.	CBS 88509 includes Carrier Richard Tee an	4 25 M We're it	40 88509 All Alone", Therre From st Longmise	125WC Tao &	FEB 2
	# 1954 product recorded for Staryville Records, Boston, Mass II:	SLM 51009 saturing Basic in	a small	band selling Production	n is by	FEB 12
	DB'S STANDS FOR DECIBELS (Mblon)  ++Debut UK album from New York psychodol cinew wave/pop album marketing includes consumer and leade ads. Casselle to per per young DECESTION (Admiss).	ALB 105 lour piece band	2.87 String p	CALB 105 I UK gigs starts on Feb	2 87 M 20 and	JAN 30
	attum markening includes consumer and vade acs. Casselle of DELEGATION (Anicla)  ** Newle from disco quifit is produced again by New Gold (of House.**	ARL 5062 Real Thing fam	3 06 e) and c	cetains current single	A	FEB 6
	DUBLINERS THE TOWN I LOVED SO WELL (Polydor)  * Mid-price re-issue of 1973 album originally listed 'Plain An	2384 119	1.80	3100 562	182 F	FEB
	★ Mid-price re-issue of 1973 album originally titled Plain An GEORGE JONES I AM WHAT I AM (Epic)	Simple Band EPC 84627	274	igland and Scotland Inc 43 84627	T Feb	21 to M. FEB 20
	#Now set from long-established C & W artist	LPU eval/	614	-, 01007	enc	· to 2
	JAMES BLOOD ULMER NO WAVE (Moers Music) *Blues set recorded in West Germany last year features Ulmer on	MM 01072 outlar and vocals	3 04 with 58	k bass and percussive s	LECOST M. Sven	FEB m.soa
	* * Self-produced set from man who has written many hits for Oil- non-MCR movids & to Calif Richard	via Neutron Born	274 oleatore	s entirely original materi	alia sto	-
	JOURNEY CAPTURED (CBS)  **Live set from U.S. rock band	CBS 88525	274		C	FEB 2
	JOURNEY CAPTURED (CBS)  **I've set hom U.S. nock band  JUDAS PRIEST POINT OF ENTRY (CBS)  ***New set from long-stablished heavy rock band include	CBS 84834 new single 'Di	2 74 on'l Ga			FEB 2
	KEVIN PEEK AWAXENING (Ariola)  ***Guitarist who ages rock ingredients to Sky with solo set co-co from set is "Sall Plane"	ARL 5055 imposed and co	3 05 groduce	ZCARL 5065 d with David Reilly Sing	3 05 A ple 1 Red	FEB 6
	LEIF GARRETT CAN'T EXPLAIN (Scott Bros) ★ ◆ Pop album features plenty of mid-60's songs from would	be leen idel @	3.04		W	FEB 6
	POLECATS CULT HEROES (Nervous)	NERO 1	261			P FEB I
	RALPH MCTELL STREETS OF LONDON (Transplantic)  **Re-issue of album first released in 1968 leatures the one	TRS 104 inal version of	Streets Streets	Of London recorded 6 yen years before his Re	200 R 178 Igrise VI	FEB 1
	RAY CONNIFF THE PERFECT TEN CLASSICS (CBS)	CBS 84533	274	40 84533	274 C	FEB 6
	REXY RUNNING OUT OF TIME (Alien)  * *New set from synthesised rock outlit is precided by a single- includes trade and consumer press ads	BEALIEN 2 and a promotion	2.64 al fieri-d	lisc initial marketing ca	тра gn	FEB 6
	RUPERT HINE IVMUNITY (ASA)	AMLH 68519	3.04	CAM 68519	3.04 C	FEB 27
	RUPERT HIME INVIDINTY (ASM)  **Solo set from massermind behind "Lone Ranger" hill by Duaniu- novel and unusual approach to pop music. Poet Jeanette Obst.	TJUTP Contain	s single to Hine	Wisplaced Love' and los compases ●	elures a	
	SCIENTIST SCIENTIST MEETS THE SPACE PROMISE THE SPACE PROMISE SCIENTIST SCIENTIST MEETS THE SPACE PROMISE (Greensterness)  *New regress of available from Spartur and Jector is support and available from Spartur and Jector is support and available from Spartur and Jector is supported by the space of the	5001 10	0.00			SER 2
	*New reggae set available from Spartan and Jetstar is suppor	led by Irade an	d black	press ads		700 2
	STEVE GIBBONS BAND STREET PARADE (RCA)  * * Cross RCA set was recorded a year and but release was colors	ICA LP 5005 of cuc to change	3.34 of recon	RCA K 5005 diabel Set is musically	3 34 R diverse	FEB 13
	but reveals the band's rock'n roll roots. Production is by Booby Pr	idden with the b	and and	material on the whole o	riginal	
	VARIOUS THE RECORDER (Brisiol Receiber)  + *Second Brisiol compilation includes tracks from Fish Food unreleased live tracks from one Peter Gabriel	88 02 Preference V Co	207 sts and	Welders plus three pre	В	FEB
ı			-		viously	_
	Phonogram mid-price cassette-only releas	es 7215 039	1.98		F	
	Phonogram mid-price cassette-only releas	es 7215 039	1.98		F	
	Phonogram mid-price cassette-only releas	es 7215 039	1.98		F	FEB 10
	Phonogram mid-price cassette-only releas 10 CH VULME I Herapy  ** Frace industria must in Lave: "Mil For Mr. 5 Sale and  DEMS ROUSSOS VOLME I (Philips)  ** Fraces incluse Fracer And Ever: "Verbell Mannage," Imp.  10 Eastyle Nur Seedly: "Bull Janeage (ans. 54) minute  800 STEWART VOLUME I (Microzy)  ** Fraces loaded Saled Rightes (Mar. "Narchaps And Gladage  ** Fraces loaded Saled Rightes (Mar. "Narchaps And Mar. "Narchaps And	People in Levi 7215 039 People in Levi 7206 079 illy Fascination 5 7145 099 5, Wandoline W	198 Runn 198 Widnigs	ing time is 55 minuted to its The Time I Need Yo sason To Believe' and 'G	F ou' and assline	FEB 10
	Phonogram mid-price cassette-only releasing to Co VVLUME 14/month and the C	People in Lew 7215 039 People in Lew 7206 079 Ny Fascination 5 7215 099 5 - Wandoline W 7215 040 Than Man . Th	198 Roman 198 Widnight 198 and Re 198 Family	ing time is 55 minutes to its The Time I Need You sesson To Believe' and 'G Ot Man. 'John Pecf. I	F assine Bartara	FEB 10
	Phonogram mid-price cassette-only releasing to Co VVLUME 14/month and the C	People in Lew 7215 039 People in Lew 7206 079 Ny Fascination 5 7215 099 5 - Wandoline W 7215 040 Than Man . Th	198 Roman 198 Widnight 198 and Re 198 Family	ing time is 55 minutes to its The Time I Need You sesson To Believe' and 'G Ot Man. 'John Pecf. I	F assine Bartara	FEB 10
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	Phonogram mid-price cassette-only relace  500 C (2014) Revolve  500 S (2014) Revolve  50	Per 7215 039 Peccele in Leve 7206 079 Peccele in Leve 7206 079 Peccele in Leve 7206 079 Peccele in Factorian Francisco Francis	198 s Runni 198 s Runni 198 s Runni 198 s Family 198 s Family 198 c Roll O 279 279 279	ing time is 55 minuted to the Interest of the Interest of Grant Interest of Grant Interest of Interest	F F assaine F F Grave F Grave M M M M M	FEB 12 FEB 27 FE
	Phonogram mid-price cassette-only relace  500 C (2014) Revolve  500 S (2014) Revolve  50	Per 7215 039 Percele in Lew 7205 039 Percele in Lew 7205 079 (19 Facchallon 1) F145 099 (19 Facchallon 1) F145 070 (19 Facchallon	158 Running 198 North Park 198	ing time is 55 minuted to the Interest of the Interest of Grant Interest of Grant Interest of Interest	F F Grave M M M M M M	FEB 17 FEB 17 FEB 27 FEB 27 FEB 27 FEB 27 FEB 27
	Phonogram mid-price casetie-only relace  500 REPUBLISHED TO SEE THE PART HE WAS THE THE PART HE WAS THE PART H	Per 7215 039 Percele in Lew 7205 039 Percele in Lew 7205 079 15 Percele in Lew 7205 079 15 Percele in Lew 7205 079 17215 040 1	158 s Runnin 198 s	ing time is 55 minuted to the Interest of the Interest of Grant Interest of Grant Interest of Interest	F F F F F F F F F F F F F F F F F F F	FEB 12 FEB 27 FE
	Phonogram mid-price cassette-only relace  500 C (2014) 19900 19900 1990 1990 1990 1990 1990 1	PS 7215-029 Pocole in Lew 7205-079 Virgonia Pocole in Lew 7205-079 Virgonia Pocole in Lew 7205-079 Virgonia Pocole in Lew 7215-070 Virgonia Pocole in Pocole	198	ing time is 55 minuted to the Interest of the Interest of Grant Interest of Grant Interest of Interest	F F F F F F F F F F F F F F F F F F F	FEB 12 FEB 27 FE
	Phonogram mid-price casetie-only relace  500 REPUBLISHED TO SEE THE PART HE WAS THE THE PART HE WAS THE PART H	Per 7215 039 Percele in Lew 7205 039 Percele in Lew 7205 079 15 Percele in Lew 7205 079 15 Percele in Lew 7205 079 17215 040 1	158 s Runnin 198 s	ing time is 55 minuted to the Interest of the Interest of Grant Interest of Grant Interest of Interest	F F F F F F F F F F F F F F F F F F F	FEB 17 FEB 17 FEB 17 FEB 17 FEB 27

# New Singles The Record Business Singles Marketing Guide III-Special bag (White)-Special Vine) ((1):49-Necumended I NEAT 07 DM 437 (Dut now) (N/A) MCA EP 2 MCA 128 TU 103 TWI 013 TMG 1224 DMX 437 GG 688 (E2 15) (Red whyt) SUSD 017 HOUSS TAKE DON'T PINC ANSIAN ABOS IN THE CONDON MOYTED SUN (Felich) INTERN BARTS TEAM WITH VINCE WILLIAMS & BOBBY GEORGE 150 808BY GEORGE ECCUY'S Thome (Smile) ICL SPRINGSTEIN SHEPRY DARLING BE TILE (CBS) 12 TMG 1224 AND THE PROPERTY OF THE PROPER CH4D 30 (F2 15) (N/A) MUTE 013 MCA 682 CONTROL OF A PRIM AND LOSS COST OWNERS (COST) CONTROL OF THE ARMATICAN TO ANALYZE AND A DECAMALISATION OF BANK CONTROL OF THE ARMATICAN TO ANALYZE AND A DECAMALISATION OF BANK CONTROL OF THE ARMATICAN TO ANALYZE AND A DECAMALISATION OF THE ARMATICAN TO A DECAMALISATI (Out row) CBS 9521 XX 14 12 EM 5137 FATAL 1 K11658 CHERRY 19 IN A) TANS 001 CAN DOS EPC 139554 (\$1.99) ■ MCAT 671 (£1.65) JGMD 8125 JB 026 12WIP 6675 (E1 99) CR 1 RCA 39 ARO 255 IN MET SEATANGE Seatons (August 1) ELEA THE EAST TO AUGUST IN THE COMMAN (AUGUST 1) ELEA THE EAST TO AUGUST IN THE COMMAN (AUGUST 1) ELEA THE EAST TO AUGUST 1 AUGUST 1 AUGUST 1 ELEA THE EAST TO AUGUST 1 AUGUST 1 AUGUST 1 AUGUST 1 AUGUST 1 ELEA THE TO SALLOW AUGUST 1 A MAMS 208 RL 007 CHS 2500 REWIND 9 CBS 9557 ■ Cus 122500 non ma THE RESIDENCE OF THE SECOND LOCKED TO THE SECOND SE CR 2 POSP 229 FAC 33 ARIST 396 E-N 2002 EPCA 1010 TREB 133 State 3 EPC 9551 DU 1 (N/A) AFANP AEP 12004 (\$1.96) (16-inct) (NIA) STATIC 2 ENY 204 ENI 5142 REOS 010 INVAI BANS 1 INVAI INVAI IMA 001 POP 2023 MCA 669 ANS \$106 BCAE 42 BEN 3 COED 40 PEN 3 A 1000 EPC 9555 ARST 394 MCA 674 SS 1 AMS 8107 GU 2 MCA 690 SW 14 TMG 1226 BUY 86 MC 4 AS 007 EMI 5140 GO 397 ARIST 12394 Continue TOTMS 1996 12EM 5140 ■ STATIC 1 (\$1.65) ■ MC3 VG 1003 CHAD 32 (£2 15) IFX 1063 (10 000) 12EA 120 # TF 1083 Aresca) EA 120 MELCOL 5 EXC 506

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