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**START OF A CENTURY** 

Who topped the charts of the decade? MW examines the turnaround in 10 years of sales

### FEATURES THIRTY YEARS OF THE BRITS MW looks back on

the thrills and spills of the UK's music awards show

### FEATURES **COUNTRY OF HONOUR**

South Africa's music industry decamps to Midem intent on reaping global recognition

XL celebrating the first of a clutch of big releases as Vampire Weekend album tops US chart

# Vampires get teeth stuck into US

### Sales

By Ben Cardew

**XL IS SET FOR ITS BIGGEST YEAR TO** DATE INTERNATIONALLY, with new albums from MIA and Adele to follow Vampire Weekend's charttopping Contra

The band's second album comprehensively led the US albums chart last week, selling 124,000 copies to Susan Boyle's I Dreamed A Dream's 77 000

The achievement means XL can chalk up the album as the label's first self-released US number one: while the UK indie label scored a US number one album with the Prodigy's Fat Of the Land in 1997, that was licensed through Maverick.

It is also the first time that a UK indie has topped the main US albums chart since 1991, when Virgin Records, then independent, reached number one with Spellbound by Paula Abdul

Contra also topped the albums charts in Canada, debuted at number two in Australia and number three in the UK. In addition, according to XL managing director Ben Beardsworth, it has recorded top 20 debut chart positions in "key European



territories" such as France, Germany Belgium and Norway

"I was surprised," says XL founder Richard Russell. "It has not been driven by a massive hit single. It's a culmination of a massive amount of hard work that they have done and the fact that they do something subtly special and different."

Russell also sees the result as a victory for the label's US operation, with dedicated XL staff working in the New York office of parent company Beggars since 2006.

"The band were initially found by Imran Ahmed in the UK office, then he and Kris Chen in the New York

office did it together," Russell says. "Imran worked here with me and it has been very much developed as a transatlantic team, which is a great thing to do. It is very gratifying that we are in a position to do that now."

Contra was unusual in that it recorded massive digital sales in the US: of its 124,192 first-week sales. 74,265 were digital, aided by a price promotion at Amazon MP3, frontpage coverage on iTunes and the buying habits of the band's fans.

"That [high percentage of digital sales] is down to the sort of people who are into Vampire Weekend being early adopters of new technology,"

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says Beardsworth. "In general we beat the market averages on digital?

Contra was trailed by a free download of Horchata, while a second song, Cousins, has been serviced to radio and is on the Radio 1 A-list. The band return to the UK for a tour in February, before heading out to Europe and the US. A new single will be released this summer

"The album is deep with singles. says Russell. "It is going to be a very long campaign

Beardsworth is also excited that Vampire Weekend's profile has stepped up hugely around the release. He adds. "We are yet to use

our two best singles, haven't done any major TV performances yet and the extensive touring doesn't begin until next month. So there is a very long way we can go with this campaign."

Added to this promising outlock will be new albums from two of the label's biggest stars MIA, who enjoyed a massive hit single in the US with Paper Planes, and Adele, who won two Grammy Awards in 2009.

MIA's new album, which is licensed through Interscope in the US, is set for a summer release while a new album from Adele, licensed through Columbia, is tentatively on the schedules for later in the year

"Number ones are a funny thing because they depend on what else is coming out," reflects Russell, when asked if he thinks the label will have more American chart toppers in 2010 "But it is a really exciting year for us in that territory.

Meanwhile, Beardsworth says that this success with Vampire Weekend will encourage the label to self-release more albums in the US. "I would have thought this would result in us licensing less stuff," he says. "XL over there is an evolving story and this is a bit of a landmark ben@musicweek.com

## Bedlam breaks out in Noughties albums bestsellers chart

UK AND UK-SIGNED ACTS were responsible for the 12 biggestselling albums of the Noughties, according to new figures from the Official Charts Company, with Robbie Williams the best-selling albums artist of the decade.

James Blunt's debut album Back To Bedlam (Atlantic) was the bestselling album of the decade, shifting 3.2m copies (see pages 16-17), followed by Dido's No Λngel (Arista).

Albums from Leona Lewis (Spirit): David Grav (White Ladder), The Beatles (1), Dido (Life For Rent), Coldplay (A Rush Of Blood To the Head), Keane (Hopes And Fears), UKsigned US act Scissor Sisters (Scissor Sisters), Take That (Beautiful World) and Coldplay (X&Y and Parachutes) complete the top 12.

Robbie Williams' highestplacing album in the decade rankings was Swing When You're Winning at 16. However, with four albums selling more than 2m copies and four shifting upwards of 500,000 in the decade, Williams easily topped the chart for bestselling albums artist of the decade, with 13.0m sales.

In this chart he was followed by one UK-signed Irish act - Westlife and two British bands, in the shape of Coldplay and Take That. Eminem was fifth and also tops the chart for best-selling singles artist of the decade, ahead of Westlife, Britney Spears, Black Eyed Peas and Girls Aloud.

Although 2009 ended with singles selling more than albums for the first time since 1967 with album sales on the slide due to piracy and the download market enabling consumers to cherry pick tracks, the Noughties actually

recorded the highest album sales of any decade, with 1.46bn sold in the UK.

The news comes as Music Week reveals that Susan Boyle's debut album achieved the highest overseas sales for a UK-signed act in a calendar year since Coldplay's X&Y in 2005 (see page 3).

BPI chief executive Geoff Taylor says that the figures are encouraging - but he warns the industry of complacence. "British acts are not just selling well at home - we are selling well abroad," he says. "Unfortunately all these sales are a lot lower than they should be because of various market factors.

"What that raises is longerterm concerns about if the market continues to decline, how long can we keep the creative engine going? Levels of investment in A&R have held up until now. But if you look at other markets that is not always the case.

Taylor concedes that 2009 was not as strong a year for UK talent abroad as 2007 and 2008. However. he says that he has high hopes for the likes of Florence + the Machine Ellie Goulding and Delphic in 2010.

## News

listen to and view the tracks below at www.musicweek.com/playlist

### The Plavlist



### AMY MACDONALD Don't Tell Me That It's Over Mercury

Classic guitar-driven pop that promises to get Macdonald's second album campaign off to a brilliant start. This has appeal that will stretch beyond the UK. (single, March 1)



### CHIDDY BANG The Opposite Of Adults

Parlophone C-listed at Radio 1, B-listed at 1Xtra and a record of the week for Fearne (otton, this tune sampling MGMI's Kids has the legs to last the distance. (single, February 22)



### DIANA VICKERS Опсе

RCA Co-written by Cathy Dennis and Eg White, this first taste of the X Factor finalist's debut is a bright, crispy debut ahead of the album, (single, April 12)



### **Remember December** Polydor

DEMI LOVATO

Taken from number one US album Here We Go Again, this is an energetic, pop song bound together with tight, punchy production. (single, February 15)



### **NEW YOUNG PONY CLUB** Chaos

The Numbers Like a funked-up disco Western, NYPC's first single proper from the new album is very Luscious Jackson, with rolling bass and distinctive vocals. (single, February 22)



### UNITED NATIONS OF SOUND Yes I'm Ready

Young God Records This first taste of Richard Ashcroft's new project features a wall-of-sound style production, providing the backdrop to Ashcroft's distinct vocal. (single, tbc)



### EGYPTIAN HIP HOP Wild Human Child Hit Club

That this sounds like it could fall apart at any moment is all part of its appeal. An urgent, fresh and inspiring introduction to the UK group. (single, February 1)



#### TUBELORD Stacey's Left Arm Hassle

The first single proper from the Kingston trio's debut album has won early Radio 1 specialist play and is gathering momentum elsewhere. (single, February 22)



### DETROIT SOCIAL CLUB **Kiss The Sun** Fiction

The lead track from DSC's debut EP sounds like the bastard child of Kasabian and Primal Scream with rolling rhythms and a wall of shuddering bass. (from EP, March 1)



### IMFAO La La La

For all A&R enquiries and demo submissions contact stuart@

Polydor Having enjoyed Top 10 success, LMFAO have another good-time party tune and tongue-in-cheek video that will lead into an album release in May. (single, March 1)



# **SIGN HERE**

Publishing,

that boasts

Absentee

Noisettes, Jeremy

Warmsley and

Two Door

Cinema Club MUSIC WEEK IS ROLLING OUT a series have become the of new elements to its website as part latest band to put of an overhaul of the content of pen to paper Musicweek com with Transgressive In a process beginning this week joining a roster

Digital

news will now be divided on the site into eight enhanced sections respectively covering A&R business and politics, digital, live, media, publishing, record labels and retail.

Each news section comes with a rejigged layout and, as well as being constantly updated with news sto ries, they will also house additional content to give an additional focus to the sector they cover.

The new elements are now starting to be rolled out and, for the digital section for example, will include the likes of regular profiles on new apps, devices or services. The media section will be enhanced by new features, including spotlights on key radio playlists, and the live section will include venue profiles and facts and figures about selected tours. The A&R section (pictured) will take in reports from our talent editor Stuart Clarke on gigs he has just witnessed or news about signings and new music as soon as he hears about them.

The news sections will be further boosted by guest columnists covering a range of issues from across the industry. Among the first of these, in the business and politics section PPL government relations director Dominic McGonigal offers an update on what is happening with the copyright term debate in Europe,



Musicweek.com launches ongoing content changes

Online overhaul for MW

while BPI director of international events and independent member services Julian Wall provides his thoughts on Midem in the record labels section

Another key new addition to the website is the launch this week of a section called How To in which experts from across the industry offer advice on a range of topics from how to run an independent label to how to get into concert promotion

A first set of articles is now live on Musicweek.com with the plan to reg ularly add more in the weeks and months ahead, building a library of information to guide newcomers and others through the music industry

Among the pieces now live in this newly-introduced section are: independent promoter and music

industry consultant Tony Moore on how to break into concert promotion: • PPL on how to register with and receive revenue from them:

• the Association of Independent Festival member and Shambala

### 'This is part of an increased focus digitally for MW..."

Festival founder Sidharth Sharma on how to set up a music festival.

• the Entertainment Retailers Association on how to open a music store: and

 Dominique Czopor, founder of independent venue association Wetlive and owner of Guildford's The Boileroom on setting up and running a small venue

Other changes to Musicweek com include the charts and data section being given a facelift to make it even easier and more user-friendly to access the wealth of information available including full and midweek OCC charts, Nielsen Media Control airplay charts. Tixdaq live countdowns, playlists from key radio stations and new release information

Music Week editor Paul Williams says. "The changes now evident on the website are just the start of an ongoing process to improve what we offer online. It is part of an increased focus digitally for the Music Week brand with the aim of giving more reasons to visit Musicweek com and more regularly. Not only are we expanding the news content, but the launch of the How To ... section shows we are widening the purpose of the site too so it much more becomes an information resource beyond just offering news stories, charts and data "

## Pop goes the UK... Sub Pop, that is

LEGENDARY US INDIE LABEL SUB POP has a British arm for the first time in more than a decade after employing former Full Time Hobby project manager Ryan Oxley as its UK label representative

In his new role Oxley oversees all day-to-day running of the label, which famously released Nirvana's debut album as well as music from The Shins and CSS.

Oxley says that the plan is to build the label's presence in the UK "slowly but steadily", establishing a small team and Sub Pop office. He explains that larger Sub Pop acts in the UK may plug into PIAS's Integral marketing service, as Flight Of The Conchords do in the UK.

He will work closely with PIAS on sales and distribution, overseeing PR and radio with the various outof-house teams. "I'm also working on making sure our artists are equipped and prepared when touring over here," he says. Oxley reports



directly into Sub Pop's international department in Seattle

Oxley says the label's smaller acts have sometimes suffered in the UK because of this lack of central administration. "For all the big acts like The Shins and CSS, there are three or four bands that they would put out records that you wouldn't know they existed because they weren't worked right." he says. "Now we are changing that."

The first releases that Oxley will work on include albums from Dum Dum Girls, who undertake their first UK tour in February. Avi Buffalo and Male Bonding, the only UK act signed to the label worldwide although the label does handle releases from British acts including Foals in the US.

Since closing the original UK office 13 years ago, Sub Pop's releases have been distributed by Shellshock and more recently by PIAS UK, with external PR representation.

Meanwhile, Sub Pop founder Jonathan Poneman has established a new sub-label devoted to world music. Next Ambiance, run in conjunction with Seattle radio station KEXP, currently only operates in North America, Australia and New Zealand



### **GIG OF** THE WEEK

Who: Marina And The Diamonds + Rox + Stricken City When: Tuesday, January 26 Where: Dingwalls, London Why: MTV has teamed up with Gift Music for this event, part of a series of exclusive live shows of the hest established

and emerging

talent

Susan Boyle success glosses over tough year internationally for UK talent

# Brits abroad suffer 2009 setback

### International By Ben Cardew

SUSAN BOYLE'S DEBUT ALBUM has achieved the highest annual global sales for a UK-signed act since Coldplay's X&Y five years ago, but also shone a light on the continuing problems in making ground in the international music market.

Boyle's Syco album I Dreamed A Dream, which topped the charts for six weeks in the US, sold 60m units outside the UK in 2009, despite being released in late November.

This figure comprehensively bests 2008's highest UK seller internationally, Coldplay's Viva la Vida, which sold 5.7m units outside of the UK in that calendar year. And it is only slightly shy of the 6.2m overseas sales that the same band's 2005 album X8:Y recorded

"People responded emotionally to this record," explains Sony UK international vice president Dave Shack. "Commentators in the US were saying they hadn't seen anything like this since Titanic. There is clearly life in the project yet - for example it has just topped the charts in Greece and Belgium for the first time, taking the global tally to 21 number one chart positions, and there is every chance that following a unique Oprah performance this week we will regain the summit in the US. "All these signs lead me to dream

that we could still aim for 10m albums globally and what an achievement in these times that would be."

Yet this positive news for the UK music industry was dampened by the yawning gap between I Dreamed A Dream and the rest of

the field, which demonstrates just how difficult it is to score big outside the domestic market.

There was a 3m-plus gap in sales between Boyle's debut and the second-placed album on the list, No Line On The Horizon by UKsigned Irish act U2

The U2 album sold 2.9m units internationally last year and, while still a respectable total, it falls way behind the second-placed album in 2008's chart, the Mamma Mia soundtrack, which sold 3.9m units internationally that year.

It was also some 200,000 units behind 2008's third biggest-selling UK album internationally, Amy Winehouse's Back To Black, underlining what was, by general consensus, a poor year for UK talent abroad

Pos	Artist Tille / Label	SALES
1	SUSAN BOYLE I Dreamed A Dream syro	6.0m
2	Uz No Line On The Horizon Verligo	2.9m
3	MUSE The Resistance Pelium (Warner Bros	1.4m
4	ROBBIE WILLIAMS Reality Killed The Video Star Virgin	1.3m
5	DEPECHE MODE Sounds Of The Universe Mule	1.1m
6	LILY ALLEN It's Not Me, It's You Regar	1 Om
7	ENYA The Very Best Of Enya warrer Bros	905 000
8	MIKA The Boy Who Knew Too Much Lasablanca/Island UK	794 000
9	CAST OF MAMMA MIA Mamma Mia! Movie Soundtrack Folydor	793.000
10	LEONA LEWIS Echo Syco	781.000

with few acts making an international breakthrough

"It was a tougher year for us," concedes Universal UK vice president of international marketing Hassan Choudhury. "We didn't have our strongest release schedule."

It was also a very tough year for the market generally: US albums sales fell 12.7% last year to 373.9m units, their ninth consecutive fall. while Sony's Shack says that it is now possible to secure a number one album in Germany with just 15,000 sales

Equally troubling for the UK industry is the lack of new talent within the top-selling albums internationally: Susan Boyle aside, there were no debut artist albums within the 2009 top 10 of UK international sales, in comparison to three last year - Leona Lewis's Spirit at four, Duffy's Rockferry at five and Amy Macdonald's This Is The Life at 10.

Duffy's Rockferry is the second best-selling debut artist album on the 2009 list, with 556,000 units sold, followed by debuts from Amy Macdonald and Adele, both of which were released in 2008

> Music's highestselling UK debut album released in 2009 internationally was Horehound by Anglo-American act The Dead Weather, which 84 000 sold ex-UK. while Universal's was La Roux's debut. which sold some

### 181.000 outside of the UK.

Choudhury says that the lack of debut talent in the poll is largely a result of the global economic downturn. "With the general economic climate last year, it was a tough year for everyone," he explains. "There was a lor less risk-raking across the board. This has had an effect in terms of media, touring, marketing, promotion. The market couldn't be as cavalier as it normally is."

Shack says that economic pressures mean that bands also have to





build up a very strong UK base before heading abroad. "We are keeping it until the right time," he explains. "We want the UK to be as strong as possible first.'

Shack says that his launch plans for many UK acts - including Alexandra Burke and Paloma Faith have been placed on hold until the busy Christmas period is over, which explains some absences from the list

"It's not that we tried in the US and failed with many acts, it's that we haven't tried yet," he adds.

Shack also explains that, for all the UK market's resilience, it was very hard to sell albums internationally in 2009. "If you were to compile the list looking at digital single sales, it would be very different," he says.

EMI UK and Ireland president Andria Vidler agrees, pointing out that there are "lots and lots of different ways of connecting artist to their fans" and, as such, album sales are not the only barometer of UK achievement.

This shift is illustrated by the 2009 success of Jay Sean in the US. Although the singer topped the US singles chart with Down, selling 2.5m downloads, parent album All Or Nothing has shifted a respectable if not chart-topping - 122,000 units there so far.

With most of the major world economies now out of recession - and the UK set to follow - 2010 has started more positively than 2009. For the UK music industry, too, promising fourth-quarter 2009 album sales figures, the rocketing digital market and the Susan Boyle effect have all helped to put a spring in people's steps.

Choudhury reflects this positivism. "We are going to be in a very good place by the end of the year," he says. "We are very, very confident that Cheryl Cole will be a global superstar by the end of 2010."

He also tips new albums from Scissor Sisters, Duffy, Jamiroquai, Keane. Take That. Kate Nash and Gabriella Cilmi (pictured) for global success in 2010.

Meanwhile, Vidler says she is confident that the new Gorillaz album Plastic Beach will be among the UK's biggest sellers of 2010, as will Robbie Williams' current album, and a new set from Corinne Bailey Rae.

"I still feel optimistic going forward." concludes Shack. "We rold people to stand down [from launching new acts internationally] over Christmas and save their money and now we are going for the push." ben@musicweek.com

All set for 2010: UK-signed Australi Gabriella Cilmi is hoping for US success





NEWS UNIVERSAL BANKS ON A BRITS BLITZ Nineteen nominated acts, and 25

nominations in total, for Universal

**MEDIA NEWS GORILLAZ JOIN THE Q** 

Illustrated cover a first for music mag

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#### LIVE NEWS **GOLDSMITH: SOMETHING'S** GOT TO GIVE

Я Harvey Goldsmith fires warning message to live industry

### **DIGITAL NEWS**

**AUTERCHE UP THE ANTE 10** 24-bit audio offered to avoid 'facsimile' of original recording

### **PUBLISHING NEWS**

**ROUGH RECOGNITION** 12 Rough Trace urges radio rethink after Animal Collective nominations



La La La single to blaze a trail for the Americans' Party Rock album

### FEATURES

CHART ANALYSIS: 2000s 16 Who topped the decade's charts? BRITS SPIRIT 20 Celebrating 30 years of the foremost event in the UK music calendar THE SOUTH IS RISING 28 South Africa's star is on the rise as it takes centre stage at Midem THE PERFECT PARTNER 36 Brand partnerships have thrown up legal ramifications for bancs seeking that type of collaboration HARMLESS FUN Fifteen years at the top of its game, MW looks back at how Harmless Records got there and stayed there

**VIVA LA EVOLUTION** A Grammy nomination for French band Phoenix is only the start of an all-conquering drive from across the Channel; plus FREE French CD

Apart from Susan Boyle, Sony "It's not that we tried in the US and failed with many acts, it's that we haven't tried yet ... " **DAVE SHACK**, **SONY UK** 

## News

### Editorial Paul Williams



### XL's US success is a triumph for the UK's independent sector

became a source of increasing frustration to Richard Branson that, despite some of his acts such as Culture Club and The Human League achieving huge popularity in the US, success there could only be realised by licensing to other labels because Virgin had no US operation His answer was to launch Virgin Records America, resulting in the

BACK IN THE EARLY EIGHTIES. it

company achieving a rare level of success in that market by a UK indie

Nearly two decades on from Virgin our independent sector has some new US success to reflect upon, after XL achieved the incredible feat last week of debuting at the top of the *Billboard* 200 with Vampire Weekend That really is some accomplishment by the Beggars-affiliated label because it is unusual enough for any indie to hit number one in the States, but for a UK independent it supposedly does not happen any more

any more.

The success clearly justifies the decision by XL to start handling some of its releases itself in the States, even though, like Virgin in its earlier days, it has done a pretty good job of hooking up with major US labels to put out releases by the likes of MIA and Adele.

Doing the job itself has placed XL at the top of the US albums chart, while providing further evidence of the increasing possibilities in the US of achieving real, meaningful success away from the majors. For starters, it is the second chart topper in little more than three months for the Alternative Distribution Alliance after it reached number one last autumn with Peal Jam. This is a remarkable achievement given that, before these two albums, only 10 other independently-distributed titles had topped the *Billboard* 200

XL's success also demonstrates how the growth of the digital market in the States is providing greater sales opportunities for indies that would probably not be achievable in the physical world. Around 60% of the Vampire Weekend album's first-week sales happened digitally, a vital component of it reaching number one.

While what XL has realised here is a real triumph for the UK's independ ent sector, it should be equally viewed as a great success story for the UK record industry as a whole and one particularly welcome after a year in which British talent generally – the likes of Susan Boyle and Jay Sean excepted – had a pretty dismal year across the Atlantic.

It is generally accepted that 2009 was not a vintage year for British music, but our market round-up of the last decade in this week's magazine provides a somewhat more encouraging picture for UK talent.

As our coverage shows, the decade's 12 biggest-selling albums were all by UK or UK-signed acts, while there was also a strong British contingent among the biggest-selling album acts of the past 10 years.

The singles market from a British perspective is harder to read, though. Statistically, it all looks pretty good, with nine out of the top 10 singles either by UK or UK-signed artists. But eight of these can be classified as reality TV, charity or novelty, artificially giving the impression that our acts are doing better in the singles market than they really are

The increasingly-important singles market seems to be slipping away from us Last year, non-UK acts claimed 62.5% of the 100 biggest sellers and that pattern has continued this year so far. While Florence + The Machine and Paolo Nurini headed the albums chart, there were no UK acts among the top eight singles sellers a week ago. That should be cause for concern, given consumers need more convincing than ever to buy an album and one of the biggest persuasive factors is the album housing a series of hit singles.

> Do you have any views on this column? Feel free to comment by emailing paul@musicweek.com

## Nineteen of the major's acts nominated for awards, with fla Universal rules the Brits

### Awards

By Ben Cardew

UNIVERSAL HAS PICKED UP ONE OF THE BEST Brits nominations hauls in its history with 25 nods from 19 acts across four labels.

Sony Music and EMI were joint second with 14 nods apiece (not including nominations for best Brits performance of the last 30 years), Warner had nine and the indies had eight between them.

For Universal UK chairman and CEO David Joseph the fact that four labels are represented is one of the most pleasing aspects of the result.

"It shows the company is working because of the spread of artists. Nineteen is an extraordinary number and with some strong performances on the night 1 hope we can translate a lot of those nominations into winners," says Joseph.

Another highlight for the Universal CEO is the performance of the company's three breakthrough acts, Florence + The Machine, Pixie Lott and Lady GaGa, who scored three nominations each.

Joseph acknowledges that Florence and Pixie Lott may have got off to a slightly slow start in terms of album sales – at least compared to GaGa – but says they are now picking up speed, with Florence + the Machine's Lungs recently topping the UK charts for the first time some six months after release.

"Each of those acts has gone differently," Joseph explains. "Lady GaGa took off very quickly after Poker Face and has improved her craftsmanship over the last year. Florence was much slower and Pixie Lott was in the single-track business last year. But the anticipation for each of their second records is huge.



It doesn't matter how they come about as long as we create a career."

One of the liveliest categories is likely to be best British album in which all four majors as well as the indies are represented, with Dizzee Rascal's Tongue N Cheek (Dirtee Stank), Florence's Lungs (Island), Kasabian's West Ryder Pauper Lunatic Asylum (Columbia). Lily Allen's It's Not Me It's You (Regal) and Paolo Nutini's Sunny Side Up (Atlantic' all nominated.

Columbia managing director Mike Smith notes Kasabian are up for the two biggest awards in the shape of British album and British group.

"It has been their year already." he adds. "They cleaned up on the live performances and 1 don't see any other British band out there garnishing support at the moment as they do."

"Paolo Nutini and Muse are two of the greatest British music exports of the last few years so we're very pleased to see they've both been



recognised in this year's nominations." says Warner Music UK CEO Christian Tattersfield.

"We're delighted to have nominees spanning such a broad range of artists from Michael Buble to Jay-Z - and combining both established and emerging talent and we wish all of them every success on the night."

Meanwhile. EMI UK and Ireland president Andria Vidler says she would love to see Lily Allen win. "I am proud that so many of our artists have been nominated," she adds.

Overall Florence + The Machine. Lily Allen: Pixie Lott Lady GaGa and JLS lead the nominations, with three apiece.

Nick Raphael, managing director of JLS's label Epic, says that, while he would love the act to win, simply being nominated can boost a band's sales.

"Any positive stuff that goes on around them will be used in pushing them inside and ourside the UK." he says. "The Brits is globally renowned and recognised by our peers around the world."

## AEG submits plans for 02 complex

AEG IS PROGRESSING its ambitions for a large Las Vegas-style hotel next to The 02 Arena with a planning application to Greenwich Council for a 450-bed, four-star complex which will include a "significant" events and banqueting centre.

"We are in the final stages of the application," confirms an AEG spokesperson.

The hotel will also require the thumbs-up from Mayor of London Boris Johnson's office, though this is being seen as something of a given since the



development is planned in a regeneration zone.

"We are encouraging ventures such as hotels," says a spokesman for the Mayor. "These will enhance Greenwich as a destination area for the 2012 Olympics and beyond, by which time the Games' legacy will have ensured that Greenwich has become a viable business and visitor district."

The hotel project, which has a budget of £200m, is in line with AEG's policy of staging Vegasstyle residencies and events such as the forthcoming Strictly Come Dancing tour at The 02 Arena. Not only will the new hotel provide accommodation for giggoers at the arena, but it will also house standalone musical and theatrical events in its banqueting suite.

### MUSICWEEK.COM READERS' POLL

LAST WEEK WE ASKED: Can Glee have the same impact in the UK that it has had in the US?

YES 52% NO 48%

Do you agree with the Forrester Research report which says that the cloud is the future for digital music delivery?

48% To vote, visit www.musicweek.com

### igship female stars snaring three apiece

; with 25 nods



k's launch event - have three nominatio ns apiece, while Ellie Goulding is 2010's Critics' Choice recipient. This page: Epic's JLS also recieved three Brit no

Notable achievements among indies include Dizzee Rascal, who records for the Dirtee Stank label set up by himself and his management. being nominated for British male solo artist and British album; XL's Friendly Fires receiving nods for British breakthrough and British group; and Domino's Animal Collective being nominated for international breakthrough and international album

Nominations were announced at a launch last Monday at the IndigO2 in North Greenwich, with organisers using the occasion to announce a new category of Brit Award - the Brit Class Act - which is open to British school students up to 19 years old, playing any genre of music. ben@musicweek.com

### Lily launchpad Universal 'keen' on Allen deal

A distribution deal is imminent for the new label being launched by triple Brits nominee Lily Allen.

According to an insider, Universal is understood to be "very keen" on reaching an agreement to distribute the label with the EMI-signed Allen, though other parties have also expressed interest.

"We are in negotiations with various interest ed parties," confirms a spokesman for the singer, who is currently on the Australian Big Day Out tour with Dizzee Rascal.

With signings yet to be announced, the A&R strategy of the as-yet-unnamed label is being developed by Allen and her friend, the DJ Crispin Firestarter.



# All's well with **IMPEL, says PRS**

### Societies Robert Ashtur

PRS FOR MUSIC HAS BECOME THE WORLD'S FIRST COLLECTING SOCI-ETY to offer a one-stop licensing shop for independent publishers after launching a pan-European licensing vehicle.

The Independent Music Publishers' European Licensing (IMPEL) is a groundbreaking move that initially gathers up eight leading indie publishers and enables licensees such as iTunes to simply contact PRS for Music for the online and mobile mechanical rights that they own.

Conexion Music, Fairwood Music (UK), Hornall Brothers Music. Kassner Associate Publishers, Music Sales, Proof Songs, Red Ink Music and Reverb Music have already signed up to IMPEL, with PRS for Music managing director broadcast. online and recorded media Andrew Shaw already talking to a number of other large indie publishers to join the group.

Whereas services wanting a pan-European licence have been able to go directly to bodies such as the PRS for Music/GEMA joint venture CELAS or SACEM to shop for the rights owned by major publishing groups such as EMI, Sony/ATV and Universal, they have been unable to do this with indies, who typically have local sub-publisher affiliations in different countries across Europe.

Shaw says with IMPEL he has effectively created a "mini collective" for indie publishers, which provides them with the concept of collective licensing. He also says IMPEL is the first vehicle that allows independent publishers to work together to take advantage of the EC crossborder recommendation on collective licensing

The PRS for Music executive adds there are obvious advantages for the licensee, who can now get all the repertoire in one place. And for publishers, Shaw promises delivering more of their music to European consumers, more accurate reporting and quicker payments of money.

He adds PRS for Music has a proven track record in securing new licensing deals. "IMPEL offers a valuable and practical solution to independent publishers looking to exploit their rights across Europe," he says.

Hornall Brothers managing director Stuart Hornall says pan-European online licensing can be complex and is a time-consuming

"By acting through IMPEL we can reduce the burden on music users and licensees and get paid sooner" **STUART HORNALL.** 

### **HORNALL BROS**

issue for independent publishers

He adds, "By acting collectively through IMPEL we can reduce the administrative burden on music users and licensees and ensure we get paid more accurately and sooner than if we'd gone through the subpublisher network.

Shaw adds that new indie publishers wanting to join will have to remove the online rights at sub-publishers they have agreements with and reassign them to PRS for Music. He says it is likely they will also have to "clean up" their copyright database to ensure "full visibility" robert@musicweek.com

### News in brief

New research from the BPI demonstrates that ISPs are exaggerating the financial hardship they will have to bear under measures proposed by the Digital Economy Bill The obligations on ISPs and rights holders to identify and notify copyright infringers will give rise to some costs. and how these should be apportioned between the two groups will form a major part of the discussion of the Bill, currently being debated in the House of Lords ISPs have long complained the costs will be disproportionate. However, a new report commissioned by the BPI from spe cialist technical consultancy Sweet Consulting shows that total costs incurred by ISPs in the first year under the new system could be as low as E13.85m. Meanwhile, publishers and collecting societies are becoming increasingly worried about the ramifications of Clause 42 of the Bill. This part of the Bill allows licensing bodies. to license material without prior knowledge of the copyright holder • Canadian folk singer Kate McGarrigle has died at the age of 63. McGarrigle, who performed with

her sister Anna for more than 30 years, had been suffering from can cer

EMLowner Terra Firma has seen profits fall 43% to £1.87m in the year to March 2009. The drop in profits, on revenues up slightly to £47.8m (£47.2m), was largely attributed to the decision to move offices from London to Guernsey.

• AIM's annual synchronisation licensing master class is to return to \_ondon next month with a host of top industry figures from the worlds of TV, film, advertising and games lined up to speak. The February 18 event will open with a presentation from Ruth Clarke and Franke Lampen of IMU, a company recently established to market independent artists and content to brands for use in marketing campaigns.

Ticketing hub Seatwave claims that its volume increased 87% last year, bolstered by the sale of 40,000 tickets for U2's 360 degree tour.

Dance music label Pure Silk Music is set to return after an absence of nearly 1C years. The label is being relaunched at Midem after signing an exclusive, worldwide deal with Absolute Marketing and Distribution • Music video site **Muzu.tv** has

struck video syndication deals with a number of major publishers including Drowned In Sound, Telegraph Media Group, Habbo Hotel, Virtual Festivals. The Fly and the Irish Independent. Warner Music UK has promoted. Raoul Chatteriee to the position of

SVP, commercial, Warner Music UK. • sland Records founder Chris Blackwell will receive an Outstanding Contribution to UK

Music Award at next month's Music Producers Guild Awards. Alphabeat are signed to Polydor

and not Island, as stated last week



## PIAS to target the consumer with artist stores

PIAS ENTERTAINMENT GROUP IS LAUNCHING a D2C offshoot providing the company's labels with their own artist stores.

The music and entertainment services provider has already wrapped up a series of deals with specialists and fulfillment houses to enable PIAS-related repertoire owners to sell everything from downloads to T-shirts.

Digital Animal will provide the front-end online artist stores. The stores will be feature-rich, including multi-territory billing, pre-orders, SMS payments and a full content

management system providing complete control of pricing and product offerings. The stores enable the sale of physical and digital audio products, together with merchandise and tickets.

The domestic and international fulfilment will be handled by a combination of PIAS's own Brussels-based warehouse and MAM Logistics.

Topspin Media has been lined up to enable the company and its labels to offer bespoke packages, such as bundles of T-shirts, albums and tickets

PIAS director of digital and business development Adrian Pope concedes that many labels already have stores, but PIAS D2C offers a "more professional, integrated solution'

Pope adds that he does not expect PIAS D2C to compete with HMV or iTunes, but it can offer consumers material that they cannot find on the high street.

"This is more about offering catalogue that is otherwise unavailable or fan-orientated products such as boxed sets," he adds. "Tickets and merchandise are becoming increasingly important to fans and D2C is a burgeoning opportunity."

He adds that PIAS-affiliated labels can get a better deal for their shops through the outfit because he has negotiated more competitive commercial deals. PIAS D2C can alse "dovetail" with other PIAS services such as digital marketing. Digital Animal founder and

director of business development

Chris Thompson says his deal with

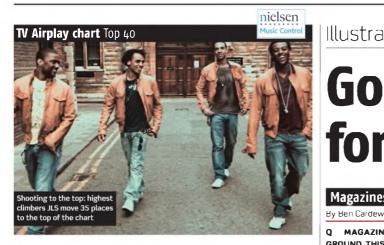
PIAS means being "able to offer

competitive direct to fan solutions

to Europe's most important inde-

pendent artists and labels"

# News media



This Wk	last	Artist Title Label	Flay
1	36	JLS One Shot / Epic	566
2	2	LADY GAGA Bad Romance / Interscope	534
3	S	IYAZ Replay / Reprise	531
4	1	ALEXANDRA BURKE Broken Heels / Syco	522
5	3	CHERYL COLE FEAT. WILL I AM 3 Words / Fascination	447
6	8	JAY-Z FEAT. MR HUDSON Young Forever / Atlantic	430
7	3	BLACK EYED PEAS Meet Me Halfway / Interscope	430
8	9	CHIPMUNK FEAT. TALAY RILEY Look For Me / Columbia	420
9	6	THE SATURDAYS Ego / Fascination/Geffen	417
10	11	30H13 FEAT. KATY PERRY Starstrukk / Asylum/Photo Finish	379
11	NEW	JAY SEAN FEAT. SEAN PAUL AND LIL JON Do You Remember / Island	374
12	7	SIDNEY SAMSON FEAT. WIZARD SLEEVE Riverside (Let's Go) / Data	365
13	19	RIHANNA FEAT. YOUNG JEEZY Hard / Def Jam	364
14	10	TIMBALAND FEAT. SOSHY & NELLY FURTADO Morning After Dark / Interscope	351
15	25	OWL CITY Fireflies / Island	348
16	12	KESHA Tik Tok / Columbia	344
17	28	PLAN B Stay Too Long / 679/Atlantic	316
18	13	N-DUBZ FEAT. MR HUDSON Playing With Fire / Universal TV	314
19	NEW	PITBULL FEAT. AKON Shut It Down / J	284
20	16	EXAMPLE Won't Go Quietly / Data	283
21	14	JASON DERULO Whatcha Say / Warner Brothers	278
22	23	JUSTIN BIEBER One Time / Def Jam	271
23	15	WILEY FEAT. CHEW FU Take That / Island	270
24	20	FLORENCE + THE MACHINE You Got The Love / Island	254
25	NEW	SUGABABES Wear My Kiss / Island	237
26	21	RIHANNA Russian Roulette / Def Jam	222
27	33	CALVIN HARRIS You Used To Hold Me / RCA	220
28	NEW	LEMAR The Way Love Goes / Epic	220
29	40	NE-YO & CASSANDRA STEEN Never Knew I Needed / Def Jam	217
30	24	LEONA LEWIS   See You / Syro	214
31	30	DRAKE FEAT. KANYE WEST, LIL WAYNE & EMINEM Forever / Interscope	212
32	25	JAY-Z FEAT. ALICIA KEYS Empire State Of Mind / Roc Nation	205
33	27	CHERYL COLE Fight For This Love / Fascination	202
34	17	JOE MCELDERRY The Climb / Syco	197
35	18	JAY SEAN FEAT. LIL WAYNE Down / Island	188
36	40	LOSTPROPHETS Where We Belong / Visible Noise	179
37	44	YOU ME AT SIX Underdog / Virgin	177
38	29	PIXIE LOTT Cry Me Out / Mercury	169
39	37	ALICIA KEYS Doesn't Mean Anything I	166
40	30	VAMPIRE WEEKEND Cousins / xi	165

TV airplay chart top 40 @ Nielsen Music Control. Compiled from data gathered from last Sunday to Saturday. The TV airplay chart is currently based on plays on the following stations: The Amp, B4, Bliss, Chart Show TV, Clubland TV, Fizz, Flaunt, Kerrang! TV, Kiss TV, Magic TV, MTV Base, MTV Dance, MTV Hits, MTV UK & Ireland, MTV2, NME TV Q TV, Scuzz, Smash Hits TV, The Box, The Hits, TMF, Vault, VH1 and VH2



### Illustrated cover a first for monthly music title

# **Gorillaz shore up** for Q cover exclusive

### Magazines

Q MAGAZINE BREAKS NEW **GROUND THIS WEEK** with a cover that grants the issue collectible status alongside an exclusive indepth preview of the concept behind the new Gorillaz album.

The Bauer Media title's March issue, which hirs newsstands on Wednesday (January 27), features an interview with the band's animated bass player Murdoc, in which he explains the ideas behind the new release.

The album. Plastic Beach, refers to a fictitious HQ that the character has built on a floating island of plastic waste in the Pacific Ocean. Murdoc also talks about working with Damon Albarn and Jamie Hewlett - the real-life duo behind the band - as well as the various guests on the record. including Lou Reed,

вовву Womack, Mos Def, Little Dragon and Kano. The magazine's cover is an exclusive gatefold image from Hewlett, featuring Plastic Beach itself and images

of several of the album's guests incorporated into a wave. Hewlett has also drawn pictures to accompany the feature and a picture for the Q contents page

The magazine coincides with the first single Stylo, featuring Bobby Womack and Mos Def, going to radio,

while the current issue of NME also features an interview with Murdoc.

Q editor in chief Paul Rees says he started talking to the band last autumn about the new Gorillaz record. Rees adds, "We mer Jamie Hewlett at their headquarters and he showed us the initial artwork, then we went to the studio with Damon where we heard seven or eight tracks. Our initial thought was we need a human face [for the cover]. But Jamie sent a sketch through and it worked."

Rees suggests that Gorillaz mastermind Albarn is "one of the most significant British musicians of the decade". "The last Gorillaz record, the longer you played it, the better it got," he adds. "Having heard this album, he seems to

push the envelope a lot more." And Rees believes that having this unique artwork throughout the magazine will give it a collectibility that online publications can-not rival. "It's the Rolls-Royce argument: if you do something beautifully packaged it is



more collectible," he says. "I think this issue is genuinely coll-ectible. It's a one-off - you won't get these pictures anywhere else."

In what is undoubtedly a difficult period for music magazines - the last ABC figures saw falls almost across the board Rees says that O's end-of-decade issue, released at the end of November, "did well", with its  $\overline{U}K$ newsstand sales one of the two biggest of 2009.

"There is a core constituency around O that thinks that the magazine only does guitar bands," he says. "But if you look back over the year we have had the Spice Girls, Melanie C, Shania Twain, Britney and Christina Aguilera on the cover, things that work within the pop format. And the Britney cover from 2003 was the best-selling issue of the last seven years.<sup>2</sup>

"If you only do predictable things you are damned for doing that," Rees concludes. "If you do things that sit outside that you are damned. This [Gorillaz] issue is something different again."

ben@musicweek.com

### Media news in brief

Simon Cowell and Sony Music

have created a new joint-venture company that will focus on the production and exploitation of music TV, film and digital content. The company, which will use the Syco name, will own all of the existing Syco TV and music assets, including The X Factor and ...Got Talent franchises as well as contracts with artists such as Susan Boyle and Leona Lewis. The new company, officially a joint venture between Sony and a firm controlled by Cowell in which he is the majority shareholder, will have offices in London and Los Angeles, where US executive David Gray operates as SVP of A&R. Sir Philip Green will act as an advisor to Cowell and is a shareholder

in Cowell's company that is a partner in the joint venture.

IPC Media is planning to bring back music title Melody Maker online. after seeing off a challenge over the title's name. Spanish company Nice Fashion & Music had tried to register the Melody Maker name with the UK's Intellectual Property Office. according to Press Gazette. But IPC saw off the challenge, claiming it had not abandoned the Melody Maker brand and was in fact planning to open up an online archive of back issues, funded by advertising.

### Hard Rock International is

teaming up with Absolute Radio to present monthly music nights at the



Hard Rock Café London Taking place today (Monday), Hard Rock Presents Absolute Radio Sessions will see Editors (pictured) take to the stage to kick off the new monthly event. which will be hosted by Absolute Radio DJ Geoff Lloyd. The gig will be broadcast on Thursday on the Geoff Lloyd Hometime Show on Absolute Radio from 7- 8pm. The gig will also be filmed and will be available to view alongside an exclusive interview on www.absoluteradio.co.uk

nielsen

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-13.33 279 0.81

-19.68

8.39

-11 23

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Audience increase Charts: colour code Highest new entry Highest climber Audience increase +50%

Radio playlists car now be found online at www.musicweek.com

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## Airplay analysis Alan Jones **Owl falls** foul of Bad Romance

Number 50 on both sales and radio airolay a fortnight ago. Owl City's Fireflies completes its journey to the top of the former list but is still one place away on the latter. Jumping 50 19 2 in the fortnight, Fireflies has the biggest increase in audience and plays on the radio chart for the second week in a row, but its audience of 50.33m is 9.37% short of the 55.05m that earns Lady GaGa's Bad Romance a third straight week at the summit.

Fireflies actually had fewer than half as many plays as Bad Romance last week - 1,285, compared to 2,764 - but earned a massive 71 60% of its audience from 19 plays on Radio 1 and 16 on Radio 2. Its top supporters were Cool FM and The Hits Radio (43 plays apiece), followed by Absolute (37)

The longest-running hit on the Top 20 of the TV airplay chart is Cheryl Cole's Fight For This Love, which has endured for 17 weeks in the top tier. Fight For This Love dips 10 18 this week, and may finally be on its way out but the track - which spent six weeks at number one - has comprehensively eclipsed follow-up 3 Words. The will i am collaboration charged 9-4 only a fortnight ago, to



**UK radio airplay chart** Top 50

Weeks Sales

secure its peak position, but has since freefallen first to number 27. then to number 44 A dozen stations aired Fight For This Love more than 30 times last week, while only seven stations did the same for 3 Words

Paulo Nutini's 10/10 reaches a new peak, climbing 8-4, with ar audience of nearly 49.31m despite a fairly small tally (for the Top 10) of 597 plays. That is because the track is a big favourite at both Radio 1 and Radio 2, securing the former station's top tally of 21.13m listeners from 21 plays, and the latter's second best audience of 2018m from 19 spins. Overall, its biggest supporter was Absolute, where it was aired 32 times - though for an audience of just 0.84m - just 1.7% of its total, compared to Radio 1's 42 85% and Radio 2's 40 92%

A fortnight after completing her hat trick of number one hits on the TV airplay chart, X Factor 2008 champion Alexandra Burke is dethroned by her runners up. ILS The quartet's One Shot rockets from number 36 to capture the title, with a total of 566 plays for its promotional videoclip on stations monitored by Music Control Alan Jones

WEEK		uil chart	chent		plays	~+01-	AUG (IL)
1	1	14	9	LADY GAGA Bad Romance Interscope	2764	3.52	55.05
2	19	3	1	OWL CITY Firefliesistand	1285	79.72	50.33
3	2	6	Z	IYAZ Replay Heprise	1693	14.01	49.6
4	8	4	64	PAOLO NUTINI 10/1C Attentic	597	10.76	49.3
5	6	4	E	ALEXANDRA BURKE Broken Heels Syco	1876	19.41	40.83
6	3	11	39	ROBBIE WILLIAMS YOU KNOW Me Vigin	2424	C.53	39.88
7	4	13	14	KESHA Tik Tok (olumbia	1698	5.44	38.05
в	9	12	27	PIXIE LOTT Cry Me Out Mercury	2503	C.83	37.16
9	11	4	4	30H13 FEAT. KATY PERRY Starstrukk Asylum/Photo Finish	500	1.47	35.01
10	5	13	25	RIHANNA Russian Roulette vervam	2141	19	34.73
11	13	4	20	BIFFY CIYRO Many Of Horror (When We Collide) warner	480	25.73	33.98
12	7	15	24	BLACK EYED PEAS Meet Me Halfvvay Interscope	2319	6.76	32.72
13	16	7	13	JAY-Z FEAT. MR HUDSON Young Forever Attentic	838	5.54	32.32
14	25	5	26	ONE REPUBLIC All The Right Moves land	610	44.21	32.24
15	12	7	5	SIDNEY SAMSON FEAT. WIZARD SLEEVE Riverside (Let's Co) Late	801	11.69	30.83
16	22	4	15	ALICIA KEYS Empire State Of Mind Part II FLA	1116	70.12	30.85
17	33	2	10	ILS One Shot forc		58.34	
18				N-DUBZ FEAT. MR HUDSON Playing With Fire Universal IV	1338		28.93
19	18	4	16		728	17.61	27.72
	10	20	37	CHERYL COLE Fight For This Love resonation	1980	12.16	26.85
20	15	8	11	THE SATURDAYS Ego Fascination/cellen	1513	-6.32	25.35
21	14	8	22	CHIPMUNK FEAT. TALAY RILEY LOOK FOR Me columbia	1115	8.57	25.01
22	29	8	.32	ALICIA KEYS Doesn't Mean Anything	1627	2.71	24.47
23	32	2		FYFE DANGERFIELD She Needs Me cetter	334	25.56	24.22
24	20	9	17	FLORENCE + THE MACHINE YOU GOT THE LOVE Island	1398	2.79	24.11
25	26	17	35	ALEXANDRA BURKE FEAT. FLO-RIDA Bad Boys Syco	168C	84	23.67
26	.30	22		WHITNEY HOUSTON Million Dollar Bill Arista	1339	10.43	22.7.3
27	23	20	45	MICHAEL BUBLE Haven't Met You Yet Keprise	1355	C.51	22.65
28	24	28	.31	BLACK EYED PEAS Gotta Feeling Interscope	1458	2.93	22.17
29	34	3	19	GIRLS CAN'T CATCH Echo Fascination	517	23.39	22.12
30	17	12	30	JASON DERULO Whatcha Say Warner Brothers	1143	10.56	22.0.3
31	36	17	21	JAY-Z FEAT. ALICIA KEYS Empire State Of Mind Foc Mation	891	5.71	21.45
32	28	19	56	JLS Everybody In Love Epic	1569	-14.73	20.55
33	NE	<b>W</b> 1	З	GLEE CAST Don't Stop Believ'n' Epic	322	0	20.08
34	46	3	18	PLAN B Stay Too Long ErgiAttentic	340	144.6	19.74
35	41	2		LITTLE BIG TOWN Fine Line wrasse	37	48	19.67
36	40	33	€Ω	KINGS OF LEON Sex On Fire Hand Me Lown	144¢	Ο	19.58
37	RE			EXAMPLE Won't Go Quietly Lata	456	0	18.65
38	44	3	54	VAMPIRE WEEKEND Cousins x	135	10.66	17.66
39	NE	<b>W</b> 1	23	JAY SEAN FEAT. SEAN PAUL AND LIL JON Do You Remember Island	468	0	17.56
40	45	12	E4	WESTLIFE What About Nows	1426	8.71	17.2
41	NE	<b>W</b> 1		TIMOTHY B SCHMIT Parachute universal	23	0	16.92
42	42	21	70	TAIO CRUZ Break Your Heart 4th & Broadway	1007	15.16	16.75
43	37	10	46	JAY SEAN FEAT. LIL WAYNE DOWN Bland	1123	10.66	16.67
44	27	8	29	CHERYL COLE FEAT. WILL I AM 3 Word's Fascination	1154	20.36	16.36
45	RE			KINGS OF LEON Use Somebody Hand Me Lown	1023	0	16.23
46	38	3	47	LOSTPROPHETS Where We Belong vible Moise	138	16.95	16.09
47	NE	<b>W</b> 1		MARINA AND THE DIAMONDS Hollywood erstat antic	230	0	15.81
48	NE			ELLIE GOULDING Starry Eyed Proyder	21.3	0	15.63
49	RE			DANIEL MERRIWEATHER Red	\$25	0	15.36



Hot Chip

Hot Chip will kick off their UK tour next month as the campaign for their new studio album One Life Stand gets under way.

Beginning at Glasgow's Academy on February 12, the band will traverse the country before wrapping up with two nights at the O2 Academy Brixton. They then take the live show to Europe for a string of dates in March.

The Grammy-nominated band's fourth studio album One Life Stand is their first for Parlophone. The major got the ball rolling late last year with the free download single Take It In.

This was quickly followed by first full single One Life Stand, which has

provided the group with their first A-listed track at Radio 1. A second single, entitled | Feel Better, will follow in April.

Parlophone VP of promotions and press Kevin McCabe says the Radio 1 support is a huge coup. "The A-list is a real breakthrough for the band. It feels like everything is ready to step up a gear and the band have delivered a record that has the singles to back it up."

The group are confirmed for a slot on Later... with Jools Holland when it returns in April, while sessions for Zane Lowe and Steve Lamaco on Radio 1 and 6 Music respectively will precede the album's release

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BETH NIELSEN CHAPMAN Even As It All Goes By BM

50 NEW

This week	Artist Title Label	Total audience (m)	
1	LITTLE BIG TOWN Fine Line / Wrasse	19 67	
2	TIMOTHY B SCHMIT Parachute / Universal	16 92	
3	MARINA AND THE DIAMONDS Hollywood / Gystaliantic	15.81	
4	ELLIE GOULDING Starry Eyed / Folydor	15.63	
5	BETH NIELSEN CHAPMAN Even As It All Goes By / BM	15.08	
6	LEMAR The Way Love Goes / Epic	13.92	
7	SHARLEEN SPITERI Xanadu / Mercery	13.15	
8	TIMBALAND FEAT. KATY PERRY If We Ever Meet Again / Folydor	12.94	
9	HOT CHIP One Life Stand / Farlophone	12.75	
10	TAKE THAT Hold Up A Light / Folydor	12.52	
11	OCEAN COLOUR SCENE Magic Carpet Days / cooking Vinyi	11.97	
12	AMY MACDONALD Don't Tell Me That It's Over / vertige	11.56	
13	JAMIE CULLUM Don't Stop The Music / Decre	11.52	
14	EMILY MAGUIRE I'd Rather Be / shake	11 27	
15	LEONA LEWIS   Got You / sym	11.16	
16	SUGABABES Wear My Kiss / sland	10.88	
17	YOU ME AT SIX Underdog / Virgin	10.05	
18	MUSE Resistance / Helium 31Warner Eros	10.01	
19	DIONNE BROMFIELD Ain't No Mountain High Enough / Island	10.01	
20	NERINA PALLOT Don't Want To Go Cut / Ecto	9.30	

## **News** live

Box Score Live events chart						
GROSS (£)	ARTIST/EVENT Venue	ATTENDANCE	PROMOTER			
818,440	FLEETWOOD MAC NIA, Birmingham	11,692	Live Nation			
719,390	FLEETWOOD MAC Sheffield Arena	10,277	Live Nation			
594,000	JAY-Z Alexandra Palace, London	10,250	Live Nation			
197,918	MICHAEL BOLTON Royal Albert Hall, London	5,760 3A	Entertainment			
70,300	BIFFY CIYRO Barrowland, Glasgow	3,800	DF Concerts			
49,377	PAUL POTTS Royal Albert Hall, London	2,009 3A	Entertainment			
42,594	BIFFY CIYRO Caird Hall, Dundee	2,301	DF Concerts			
34,000	CALVIN HARRIS 02 Academy, Glasgow	2,500	DF Concerts			
26,250	SEASICK STEVE Picture House, Edinburgh	1,500	DF Concerts			
26,660	SHINEDOWN 02 Academy, Glasgow	2,056	DF Concerts			

The Box Office Chart is compiled using data supplied to Music Week by promoters throughout the UK and Ireland and covers the period Nov 1-7, 2009. Given the timescales in which the grosses are reported, the chart will always be somewhat historic, but we will endeavour to print the most up-to-date information. Anyone wishing to include their box office data should contact gordon@musicweek.com

	<mark>xda</mark> Kot	<b>q</b> sales quantity cha	art		twis mar	<b>se</b> y ticketing chart
	.nct	sales quality en			inar <sub>.</sub>	y ticketing that
	prev	artist	dates	pos	prev	artist
	7	THE PRODIGY	9	1	1	LADY GAGA
	3	LADY GAGA	11	2	2	צונ
	1	X FACTOR FINALISTS	16	3	3	MICHAEL BUBLE
	6	WESTLIFE	18	4	NEW	YOU ME AT SIX
	2	BLACK EYED PEAS	4	5	4	ROD STEWART
	4	JLS	17	6	9	BLACK EYED PEAS
'	14	STEREOPHONICS	7	7	7	MUSE
1	11	LEONA LEWIS	10	8	5	PAOLO NUTINI
1	8	MUSE	3	9	11	PINK
0	10	VAMPIRE WEEKEND	10	10	Б	STEREOPHONICS
1	18	30 SECONDS TO MARS	3	11	10	FLORENCE + THE MACHINE
2	9	RIHANNA	5	12	NEW	PETER ANDRE
3	S	ROD STEWART	7	13	NEW	A DAY TO REMEMBER
4	19	ALICIA KEYS	4	14	18	THE PRODIGY
.5	13	BON JOVI	7	15	15	WESTLIFE
.6	16	KISS	5	16	19	VAMPIRE WEEKEND
17	33	WHITNEY HOUSTON	6	17	NEW	GREEN DAY
8	27	MICHAEL BUBLE	7	18	17	BIFFY (IYRO
9	NEW	BIFFY CIYRO	4	19	16	N-DUBZ
20	30	JAMIE T	6	20	NEW	PENDULUM

See more Tixdag and Hitwise charts at musicweek.com

### Greed and lack of cohesion causing problems says MD

# **Goldsmith to live industry:** 'Something's got to give'

### Executives By Paul Gorman

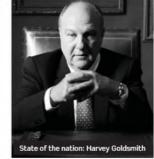
BRITISH RECORD COMPANIES AND MUSIC PUBLISHERS have "lost the plot" and failed to develop a new generation of world beating UK musicians and performers, according to one of the live sector's most high profile figures, Harvey Goldsmith.

In a "state of the live nation" address, the veteran promoter also blames the sharp escalation in ticket prices on "greedy" artists and pre dicts that this year will witness more live event closures, which will spark a further round of promoter collapses.

"The biggest problem we face is the lack of a coherent approach adopted by labels and publishers to this vital aspect of our business," declares Goldsmith, who delivered a keynote speech on his vision for the development of UK music at MidemNet yesterday (Sunday).

"There is not only a huge desire for new world-class artists from Britain's music fans but also a great need from our live sector," he adds. "These demands are just not being satisfied and that is creating problems across the entire industry

The proposed merger between Live Nation and Ticketmaster -



which is awaiting regulatory review in the US and Canada following approval in parts of the EU and the go ahead from the UK's Competition Commission - might offer a 360 degree solution to the predica ment, says Goldsmith, the managing director of Artiste Management Productions whose CV includes Live Aid. Pavarotti In Hyde Park and gigs for The Prince's Trust and Teenage Cancer Trust. as well as tours by such acts as The Rolling Stones, The Who, Bee Gees and Sting

"There are many ramifications from Live Nation and Ticketmaster joining forces," he adds. "Some may not be positive, but maybe together they will be able to deliver what everyone has been talking about for years: an all-round and integrated approach to developing the next gen eration of great British acts from infancy to the world's stages.

While he predicts overall buoyancy in the UK live sector this year Goldsmith identifies two areas of immediate concern: there are cur rently too many events and music fans are being "stuffed" by extra costs on the ticket price.

"A lot of promoters fell by the wayside last year and we can expect a whole bunch more this year." he says "This is a natural selection thing Simply put, there are too many music events and in particular too many festivals. Something's got to give '

And Goldsmith lays the blame for increasing ticket prices squarely at the door of performers.

"Hidden and extra costs are bumping up ticket prices, so promoters have a responsibility to introduce greater degrees of transparency." he admits.

"But the bottom line is that artists have to stop being so greedy The cost of talent has been driven through the roof and the live sector has been left with no alternative but to hike ticket prices accordingly. This has to stop and now "

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## **Borderline back after** makeover from Mama

MAMA GROUP REOPENED THE BORDERLINE LAST THURSDAY after a refurbishment of the central London venue to coincide with its 21st anniversary.

The relaunch party, headed by Mercury-nominated act The Invisible, provided gig-goers with an opportunity to view the changes at the basement club, which on opening in 1988 featured The Mission and Jane's Addiction and was subsequently the venue for gigs by the likes of REM, Oasis who made it the location of the video shoot for 1994 hit Cigarettes & Alcohol - and more recently Bloc Party and White Lies.

Mama says that sight-lines have been improved by the refurbishment - the first since The Borderline opened. An additional bar, a second dressing room and new toilets have been installed, the seating area at the rear of the venue has been enlarged and the cloak

room and green room have been relocated.

"Lovers of the well-worn aesthetic of The Borderline should not be too worried." says Steve Forster, managing director of Mama's live division. "We intend to make The Borderline the mustplay venue in central London for 2010. The redevelopment reflects what artists and customers have been saying for some time.'

The Borderline has also been the site of such enduring club nights as Creation Records' founder Alan McGee's God Save The Oueen, which also acted as a showcase for unsigned acts.

"We like to think of The Borderline as an institution that continues the tradition of providing a space for free thinkers and unique performers, all the while reflecting the charm of an intimate Soho basement venue,' adds Forster.

### to be Hac Peter Hook unveils FAC251



PETER HOOK'S NEW MANCHES-TER VENUE FAC251 is a partnership with Aaron Mellor, managing director of UK-wide promoter Tokyo Industries, which operates 14 clubs including Digital in Newcastle and Brighton and the Tokyo Mansion Party nights

The indie/dance venue, which opens on February 5, is based on three floors in the offices of Hook's former label Factory Records at 112 Princess Street.

The Factory connection extends beyond the site and the use of the label's catalogue number for its

name: the interior design is by Ben Kelly, who created the extraordinary look of Factory's club The Hacienda - which was a partnership between Factory and New Order

Hook published a book last year about his experiences at The Hacienda under the title How Not To Run A Club.

FAC251 will launch with a performance by a supergroup featuring Hook, fellow bassist Mani from The Stone Roses and Primal Scream, Happy Mondays' backing singer Rowetta and raconteur/ writer Howard Marks under the collective name The Light.

They will be playing rarely-performed Joy Division and New Order tracks, alongside material by Hook's other bands Monaco and Revenge as well as songs with new project Freebass.

Mani is to be FAC251's resident DJ on Wednesday nights and on Saturdays Tokyo Industries' Mellor will be reviving Stonelove, the indie night he operated at The Hacienda in the mid-Nineties.

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# **News** digital

### Digital news in brief

• EMLis the latest label after Universal to license its content to FreeAllMusic, which is currently in closed beta. Users can download 20 MP3s a month and choose which advertisers target them.

• Gartner states that Apple controlled 99.4% of the apps market in 2009, which was worth \$4.2bn (£2.6bn). This market is projected to grow in value to \$29bn (£17.8bn) by 2013.

• Spotify has confirmed it will launch in the Netherlands this year.

Spotify Harmonix and MTV are currently beta testing their new Rock Band

Network Store, It will allow artists to upload their own tracks to sell to other gamers. Vevo states it is currently deliv

ering 20m streams a day. Ad-supported music service

Guvera has raised \$20m (E12.3m) in second-round funding from AMMA Private Investment

 US satellite radio company Sirius added 257,000 new subscribers in the final quarter of 2009. It now has 18.8m subscribers in total

• Google has updated its Android mobile OS to allow click-through purchasing from the Amazon MP3 store in the UK

Yuza Mobile has launched SKAN - Private Label for the iPhone. It is a customisable augmented reality (AR) engine and content management system to help brands move into the growing AR markel

The founders of The Pirate Bay have opened their loredator VPN (virtual private network) that conceals a users internet traffic, including any use of illegal P2Ps and torrents. It costs €5 (£4.36) a month

### New services

• iTweetMyTunes running on Mac OS X, this posts on Twitter what users play on their iTunes. It can be set to update automatically every few minutes or be updated manually The service is free, but invites user donations

• Eyeball.fm currently in open beta, this is a hybrid of social net working, a digital locker and personalisable radio. Users can upload their iTunes or Last.fm playlists to stream online while the service also pulls in audio from YouTube videos for its streaming radio function

### Apps round-up

### • Ninja Tune Official (iPhone -£1.19)

The UK label's first app allows users to access audic and video content, read blogs, link to other fans through Facebook and iLike as well as upload gig photos to the Ninja communilly

### Bleep offers high-quality downloads to avoid 'a facsimile' of original recording

# Autechre up the ante with 24-bit audio

### Retail By Earnorin Forde

SPECIALIST DIGITAL RETAILER BLEEP will use the launch of Autechre's new album Oversteps to test a sales strategy that bundles high quality 24-bit WAV audio files with the physical album

Customers have the option to download the album as part of the package as 16-bit or 24-bit WAVs, with 70% of downloads so far being of the highest quality files.

Bleep marketing manager Raj Chaudhuri says, "This is a way of gauging consumer reaction to an offer like this. We were one of the first stores to offer DRM-free downloads and we really want to give customers more flexibility."

Sean Booth from Autechre savs they had planned to release such top end audio files for a number of years as they were frustrated with the quality of MP3 files. "A 320kbps MP3 is like a facsimile of a recording," he says. "You're not getting the wave forms at all - just a representation of them."

This, and more recent, albums were recorded in 24 bit so they felt it was logical to offer downloads. at the same quality

"We wanted to press the record on heavy vinyl because the recordings have a lot of dynamic range,"





explains Booth. "To do that, we had to manufacture it as a more expensive product. It made sense to bundle in the high-quality digital. We wanted to give people something that was equal to or better than the quality they get on CD."

Both retailer and band know this will be of niche interest to begin with, especially given that

Bleep total sa	les split
Full albums	90%
Single tracks	10%
Bleep sales by	r type
MP3 files	90%
WAV files	10%
	source: Bleep (Jan zor

MP3 players have no requirement to support 24-bit files, although a number of Apple devices do. They are, however, confident that as digital becomes more commonplace there will be growing consumer demand for improved audio quality.

Bleep, which was set up in 2004 and sells music from labels including Warp, Domino and Ninja Tune, has already seen significant uptake of the Autechre release. "We hope to trial more things like this with other artists and labels this year," says Chaudhuri

Bleep has also made its 100track "Best of 2009" download bundle available at the special price of £30. The bundle was designed to introduce customers to acts they might not normally have discovered

"After just a week we are seeing a direct sales impact," says Chaudhuri. "People who bought it then come back into the store to buy some of the albums that have tracks featured on the hundle? For a site where 90% of sales are of full albums, this is another strategy to ensure it remains a high-volume retailer in the age of cherrypicking

Booth believes that digital has been incredibly liberating for musicians and offering 24-bit downloads in symbolic of that.

"Physical formats have been pretty much designed and dictated by electronics companies," he says. "Now there are more digital releases, there is less of a strangleheld on what you can and can't do with formats. We could put out any quality of track we wanted and it could be any length. It gives us more freedom.3

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## Look to the cloud for survival, say analysts

TWO NEW ANALYST REPORTS CLAIM that the CD business is in terminal freefall but agree the migration to cloud-based subscription services offers the music industry its strongest lifeline.

The forecasts, by Forrester -US Music Forecast, 2009-2014 and eMarketer - Paid Music Content: The Answer Is Blowin' In The Wind - focus exclusively on the US, but are being seen as a bellwether for developments in other Western markets.

eMarketer senior analyst Paul Verna states that, beyond iTunes, "no digital music service has delivered enough revenue to create a healthy, well-balanced market". He adds that Apple holds an estimated 69% of the US digital market, with its nearest challenger Amazon a mere 8%.

The move into monetised subscriptions through the cloud will, he believes, finally give iTunes serious challengers. He does, however, admit Apple has presciently read the market and its acquisition of Lala has been taken as a definite move in this direction. Competition will come from MySpace Music, through its purchase of iLike, and Spotify's imminent arrival in the US

Against a slumping CD business, eMarketer believes à la carte downloads are flattening out and mobile will continue to underperform. This exacerbates the need to focus on cloud-based music services, especially given CD revenues are predicted to fall from \$4.32bn (£2.65bn) in 2009 to \$1bn (£0.6bn) by 2012.

While eMarketer believes digital revenues will overtake CDbased revenues this year, Forrester is more cautious, suggesting this tipping point will not happen until 2012. Unlike eMarketer, however, Forrester forecasts a small rise in download revenues this year before levelling off.

Forrester analyst Sonal Gandhi says, "Much of the growth in digital music will be the result of adding new buyers rather than significantly increasing spending per buyer."

Both reports are optimistic that the music industry can take the lessons of the past decade and use them to turn its fortunes around in the coming five years. Embracing new channels, notably the cloud, will be critical. "By

necessity," concludes eMarketer's Verna, "the new decade will usher in a period of bolder experimentation than we have seen in recent years."

Digital music	: bu	yers	<b>(m)</b>
	2010	2012	2014
Paying downloaders	69	91	114
Paying subscribers	3	4	5
	sourc	e: Forreste	er (Jan 16)

Digital and physical revenues 2008-14 (\$ millions)						
1000	2008	2010	2012	2014		
Digital	1,699	2,187	2,784	3,402		
Physical	5,540	3,656	2,673	2,046		
			source.	Forrester (Jan 1c)		

	2009	2011	2013	
PHYSICAL	4.32	2.18	0.96	
DIGITAL (total)	3.00	3.80	4.56	
online	2.22	3.07	3.82	
mobile	0.77	0.73	0.74	
TOTAL	7.31	5.98	5.52	
DIGITAL % OF TOTAL	41.0%	63.6%	82.6%	
			source: eMar	keter (Jan 1:)

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# **News** publishing

Indie approaches radio following Brit nominations

# Awards namecheck boosts Rough Trade

### Indies

### By Chas de Whalley

VETERAN INDEPENDENT ROUGH TRADE PUBLISHING is urging a rethink by radio programmers about its signings Animal Collective after the cult US psychedelic dance band claimed two Brits nominations.

The group have been shortlisted for the international breakthrough act and international album awards for their Domino Records-released album Merriweather Post Pavillion, which peaked at number 26 following its release last January and has subsequently sold nearly 50,000 copies.

"We got tremendous reviews but, although it topped HMV's annual poll and was named album of the year by all the leading music magazines, most people still haven't heard it because we couldn't get any

airplay," says RTP director Cathi Gibson who signed a worldwide deal with the band in 2004 and controls Merriweather Post Pavillion as well as two of its seven predecessors.

"So it was a very weird experience for us to see one of our artists up there beside GaGa and Black Eyed Peas," Gibson continues "It's only what the band deserve but we're so used to operating on the fringes we don't expect this sort of acclaim.

such major label names as Lady

"Of course, it would be great to win on February 16, but if we don't the nominations should give the album a fillip and make programmers think twice about taking a risk with what may initially sound out of step with what's in the charts but is really very high quality music."

Gibson and RTP partner Peter Walmsley formed the company following the collapse of the original Rough Trade Group in 1991 Although the publisher had acclaimed UK act The Tindersticks among its initial signings, RTP's active roster now consists almost entirely of staunchly

independent American and Canadian bands, such as Godspeed You Black Emperor (GSYBÉ), Do Make Say Think, A Silver Mount Zion, Lightning Dust and Cymbals Eat Guitats

"We have nothing to do with the original Rough Trade Music, which is now owned by Universal, but the name carries a huge cachet in North America," Gibson explains. "Acts gravitate towards us because they know what we stand for and because they've heard word-of-mouth reports about how passionate and painstaking we are "

Besides working hard to develop niche markets for underground acts in key overseas territories such as Australia, Germany and France Gibson points to a burgeoning demand among film directors like Danny Boyle and Mark Ruffalo not to mention Channel 4 shows like Skins - for the characteristically leftfield material in the RTP catalogue. Coincidentally, even before the Brits raised the Animal Collective profile, RTP was preparing a nine-track CD sampler to promote the band's work for syncs. But, despite their enhanced profile, it will not be mailed out to ad agencies.

"If I added up all the offers I've had for TV ads, we'd all be millionaires," says Gibson. "But this is a band which refuses to do them on principle."

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# Peermusic inks deal with US manager

**PEERMUSIC IS AIMING TO EXTEND** its penetration of the UK urban pop market following a publishing agreement with US artist manager Melvin Brown's new UK-focused venture So Star Entertainment

The new partnership with So Star Publishing is to be run from London by 20-year-old promoter Ed Swinburne and will concentrate on signing writer/ producers. Parent company So Star Entertainment already represents emerging US talent Just Blaze who has contributed to tracks by artists such as Jay-Z and Rihanna and will feature heavily on Eminem's forthcoming Relapse 2 album - and Atlanta. Georgiabased duo Dynamic Music Group whose You Don't Love Me is slated for Lemat's The Hits collection scheduled for release in March on Epic

Brown, whose past and present clients include Justin Timberlake Boyz II Men, Britney Spears and Akon, describes the venture as "the kind of set-up that can really benefit the writer/producer or artist on many different levels and I am excited to be working with a publisher with a great global reputation like Peermusic".

Swinburne adds. "On the one hand we are actively looking for new British talent which we can introduce to the American market. At the same time So Stat is in the business of signing other US writers for whom we can provide platforms over here."

Peermusic managing director Nigel Elderton says, "This is the second deal of this kind we've done "So Star is in the business of signing other US writers for whom we can provide platforms in the UK" **ED SWINBURNE, PEERMUSIC** 

in the last six months. The first was with Darren Platt, the owner of Sky's satellite music channel AKA (previously Channel U) – who has already developed Devlin up to the point where he was on the BBC's Sound 2010 long list and is about to sign with a major label.

"The way our agreement with So Star is structured is flexible. They can sign writers direct for the world or for specific territories or make sub-licensing or administration-only agreements depending on the circumstances '

Through its US offices, Peetmusic already controls tights to songs by newcomet Esther Dean as well as the tried-and-tested Tricky Stuart and the Redzone Production team, responsible for hits by Rihanna, Beyonce, Mariah Carey and Mary J Blige.

Elderton says these new agreements are designed not simply to provide the UK's R&B, hip hop and grime talent spotters with rock-solid back-office administration - and funding when required. "They also give us a real toehold on what's happening on the street in the UK which is something we've never really had before' he says

# Kano raises profile with Government TV ad

**BLUE MOUNTAIN MUSIC** is hoping that leading UK rapper Kano's career will receive a significant boost as a result of his appearance in a Government-backed TV campaign promoting its new Diploma qualification for 14- to 19 -year-olds.

The ad will also help lay the groundwork for Kano's new single More Than One Way, which has already won plaudits from Radio 1 DJs Tim Westwood and Zane Lowe. who has hailed it as the "hottest record in the world".

The initial idea for the commercial came from creatives at agency WCRS. It called for an artist who would write and record a song with the tirle There's More Than One Way To Success and then shoot



a video of it with Diploma students from around the UK called in to assist the production team.

According to Dominic Goodman, who supervised the project through Huge Music, "It was decided quire early that grime/rap would work best because. like folk music in the Sixties, it's a genre known for its social commentary.

"A very important part of the concept was that the artist would have total creative freedom over the track and the video," Goodman continues. "Authenticity was integral to the success of the project so the agency were forced into taking a back seat – which is something they are not used to doing.'

Kano was suggested for the job by Jemma Skidmore, sync and brand manager at PIAS which releases his Bigger Picture Music label recordings through its specialist marketing division Integral

"I knew there was a new album planned for May and so Kano seemed an ideal candidate." says Skidmore.

For publisher Blue Mountain, which has represented the Londonborn rapper since his debut album Home Sweet Home in 2005, the Diploma commercial could not have come at a better time. "Kano's credibility is already high, especially among other artists" says Blue Mountain sync licensing manager Ed Baille, pointing to past collaborations with Kate Nash, Damon Albarn, N-Dubz and Tinchy Stryder.

"His intention is to move more into the mainstream with this next album and so he's been recording with producers and co-writers like Hot Chip. Radioclit. Mikey J and Frasei T Smith.

"This Diploma project single. which he co-wrote with the Dutch drum & bass team Noisia, goes hand in hand with that Even though it's currently only available as a free download through the Diploma site, it's become part of a well co-ordinated plan."

### Sync survey December 2009 by Chas de Whalley

THE SYNC SECTOR'S INCREASING IMPORTANCE to contemporary artists' careers was emphasised in December, when three Top 10 acts made personal appearances in commercials that also featured their licensed tracks as soundbeds.

The Saturdays starred in a multi-platform cross-branding campaign mounted by Impulse to the tune of Forever Is Over, the August number two single from the girls' Wordshaker album penned by the joint EMI and Sony/ATV-signed team of Watters, Biancaniello and Bourne.

Meanwhile, Take That and Lily Allen explored the growing synergy between computer gaming and karaoke by lending their names, faces and filmed performances to TV ads promoting Sony PlayStation SingStar (Greatest Day) and Microsoft Xbox's Lips (The Fear) releases respectively. The Lips ad, which debuted during The X Factor final on December 13, was based on footage taken from filmed renditions of the song by thousands of fans on a nationwide promotional bus tour.

Canadian rockers Daytona Lights were seen performing Lennon/ McCartney's All You Need Is Love in BlackBerry's holiday ad but were, ironically, not heard on screen. That honour went to un-named sessioners hired by Toronto-based sound design company Grayson Matthews.

The extent to which ad exposure in the run-up to Christmas can consolidate album sales is ultimately incalculable. So it is difficult to

gauge how much the inclusion of Paolo Nutini's 10/10 in DFS's January Sales Start Tomorrow clip was responsible for his Sunny Side Up jumping 14 places to the top of the first albums chart of 2010. But Sony Music, Sony/ATV and Universal Music Publishing certainly benefited from the sofa specialists' decision to reprise its 2008 Yuletide campaign and so help Mariah Carey's All I Want For Christmas Is You to yet another top 20 position, the fourth in the 15 years since the song she cowrote with Walter Afanasieff was first released in 1994.

The season's biggest winner came courtesy of John Lewis, who used Victoria Bergsman's semi-acoustic version of Guns N' Roses' Sweet Child O' Mine to great effect.



More traditional Great American Songbook titles – such as Björk's version of It's Oh So Quiet (Peermusic), Doris Day's It's A Great Feeling (Warner/Chappell) and Louis Armstrong's 'Zat You Santa Claus (Broude Music) were harnessed to ads for Sky Movies, Actimel and online retailer very.co.uk respectively.

Among the newcomers to sync success were Parlophone/Chrysalis Music's Bat For Lashes, who contributed an instrumental passage

from Moon And Moon to Barnado's moving helpline film Turn Around, and LA singer/songwriters Joey Ryan and Jess Penner, whose Kobalt-controlled Here Comes The Sunshine provided the soundtrack to a Jergens skin cream commercial.

Last but by no means least, Columbia's much-touted Miike Snow secured a place for Black and Blue underneath Sony Centre's eye-catching Christmas Make,Believe clip.

PRODUCT/BRAND	TITLE	COMPOSER	PUBLISHER	PERFORMER	RECORD CO.	AD AGENCY	SUPERVISOR
Actimel - Have You Had Yours Today?		Styne, Cahn	Warner/Chappell	Doris Day	Sony	Rainey Kelly	n/a
Andrex – Puppy Love Christmas	Merry Christmas Everyone		EMI	Shakin' Stevens	Epic	JWT	Brand Amp
Barnado's - Turn Around	Moon and Moon	Khan	Chrysalis	Bat For Lashes	Parlophone	ВВН	Huge Music
Blackberry - Love What You Do, Do What You Love	All You Need Is Love	Lennon/McCartney	Sony/ATV	Grayson Matthews	re-record	Leo Burnett USA	Leo Burnett USA
Carphone Warehouse - Christmas campaign	Sunshine & Clouds	Clap Your Hands Say Yeah	Fintage	Clap Your Hands Say Yeah	Fintage	(HI & Partners	Band & Brand Assoc.
DFS - Guaranteed Christmas Delivery	All I Want For Christmas	Carey/Afanasieff	Universal, Sony/ATV	Mariah Carey/Olivia Olsor	nR(A	Uber Agency	Soundlounge
DFS – January Sale Starts Tomorrow	10/10	Nutini	Warner/Chappell	Paolo Nutini	Atlantic	Uber Agency	The Sync Agency
Dior Homme Intense - London At Night	Shadowplay	Curtis, Hook, Morris, Sumner	Universal	The Killers	Universal	Dior	n/a
Hugo Boss Range - Black and Orange for Men	Clubbed To Death	Dougan	Universal	Rob Dougan	Island	Grey	Platinum Rye
Impulse – Hotel Room	Forever is Over	Watters/Biancaniello/Bourne	Sony/ATV, EMI	The Saturdays	Polydor	Unilever	BrandAmp
Jergens – Naturally Beautiful Skin Begins Here	Here Comes The Sunshine	Penner	Kobalt	Jess Penner	Recurrent	The PPC Company	Team Rushmore
John Lewis - Remember How Christmas Used To Feel?	Sweet Child O' Mine	Adler, McKagan, Stradlin, Rose, Slash	Universal, Warner/Chappel	l Taken By Trees	Rough Trade	Adam and Eve	Platinum Rye
Mastercard – Christmas Wishlist	Feels Like Home	Newman	Warner/Chappell	Randy Newman	Warner Nonesuch	McCann Ericson	Platinum Rye
Microsoft XBox – Lips: Number One Hits	The Fear	Allen, Kurstin	Universal, EMI	Lily Allen	EMI	Universal McCann	n/a
Sky Movies HD - Christmas More Magical	It's Oh So Quiet	Lang, Meder, Reisfeld	Peermusic	Björk	One Little Indian	WCRS	Huge Music
Sony Centre – Christmas Make.Believe	Black And Blue	Karlsson, Winnberg, Jonback, Juliette	Universal, CC	Miike Snow	Columbia	TBWA	N/A
Sony Playstation - Singstar Take That	Greatest Day	Barlow, Donald, Orange, Owen	Sony/ATV, Universal, EMI	Take That	Polydor	Sony Computer Enter	tainment Europe SCEE
Very.co.uk - Winter Fun	Zat You, Santa Claus?	Fox	Broude Brothers	Louis Armstrong	Universal Verve	VCCP	Aurotone
Waitrose – Only Place To be This Christmas	How Can I Keep From Singing	Kerslake, Hedges, Herbert	Universal, Chrysalis, cc	Camilla Kerslake	Universal Mercury	MCBD	Leland Music
Wrigleys Extra - Get Close (Hollyoaks ident)	Let You Go	Ryan	Mophonics	Joey Ryan	Mophonics	AMV/BBD0 Mop	honicSYNC, AMV.BBDO
Data compiled by Chas de Whalley (c.dewhalley@btopenworld.com)							

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# **News** diary

### **ON THE WEB** THIS WEEK

### LORD CLEMENT-JONES DIS-CUSSES HIS LIVE MUSIC BILL Pretty music: "Since the

changes caused by the Licensing Act, it has been difficult to perform and in many places that I used to sing in. they either closed or stopped having performances in the venue. There are now more duets to get around it. But sometimes the full band sound is required and some change is needed."

### DIGITAL NOW 27% OF GLOBAL LABEL REVENUES

Oxana: "Actually, copyright law itself is not that complex. The structure behind it is. Collecting societies, music publishers and record companies, who knows what they are doing?

Imagine you're a small artist who wants to be famous. Sign here, sign here and sign here. Before you know it you don't have any rights left, including income from gigs and merchandising. It used to be evident that we wanted to reward the creativity of people Nowadays, it's not that obvious anymore."

# LMFAO get the Party started

### UNEARTHED **LMFAO**

WITH THE RELEASE OF THEIR SEC-OND FULL SINGLE. La La La, on March 1, American duo LMFAO will begin promotion in earnest for the release of their debut album, Party Rock, scheduled to hit UK stores on May 31.

The band are signed to will Lam's Interscope imprint will.i.am Music Group in the US, where the album was released last year.

The album will be steered through Polydor in the UK, where the label can already boast a Top 10 hit for the group's debut single, I'm In Miami Bitch

The major is hoping for similar chart success for the follow-up and the duo were in the UK last week to get the ball rolling, taking part in a string of promotion that included a Live Lounge performance with Lostprophets on Radio 1 in which they covered the Jay Z/Alicia Keys hit Empire State Of Mind. The visit also included a one-off performance at London club Movida.

The duo will return to the UK in March to give the single a further sales push, followed by a major sup-



**Cast list** Rene McLean, **R**PM National press Chloe Melick,

Polydor

Laurence Pinkus, Polydor тν

**Online marketing** Stephen Hallowes Polydor Sales Gareth Evans Polydor

port slot in May around the album's release

Polydor marketing director John Leahy says that, with two sin gles to be released until the album's launch, the label is taking the time to ensure the duo build foundations across as broad a base as possible.

"We built some initial attention and awareness via the single collaboration with DJ Chucky at the end of 2009 [I'm In Miami Bitch] and have been working tracks hard at club and specialist," he explains "We've also been taking advantage of remixes by LMFAO for artists including Lady GaGa. Kanye West and Black Eved Peas"

A third single, titled Yes, will be released in May one week ahead of the album.

Stateside. Interscope has released three singles from the will Lam-produced Party Hard The album has already been nominated for a Grammy for best electronic/ dance album and now all focus is on breaking the band across the UK and Europe, where the duo signed an early publishing deal with Global Publishing. stuart@musicweek.com

**Dooley's** Diary

South of the river? This time of night? Well, it is the Brits after all...

THE BRITISH MUSIC INDUSTRY FINALLY CAST OFF ITS JANUARY BLUES last Monday night with the Brits Nominations Awards launch. which took place at the  $IndigO_2$ venue in north Greenwich. Packed inside the spaceship-esque – and rather dark – innards of the building were representatives from pretty much every company you'd care to mention, as well as the usual enthusiastic Brits School contingent, who supplied the requisite screams for La Roux, Ellie Goulding et al. The

Greenwich

excursion

venue provid ed a pleasant south of the river for the north Londonbiased industry – and we understand that it is only a matter of time before the Brits itself moves to The O2, now the event's

Court & Olympia, has said it is "exploring options" for the future of the site... One of the leading topics of conversation on the night was what the music industry is doing to aid rescue efforts in Haiti. We're pleased to report that there is a great deal going on: EMI and Sony

contract with Earls Court is up

and C&C, the owner of Farls

have both donated six-figure sums; Warner has given 10,000 units of merchandise, while money from 4AD's Dark Was The Night compilation is also going towards the cause. Then there's the Cowell charity single, various gigs and an intriguing Oxfam auction, where you can bid on items such as a recording of a bespoke piece of music written by Damon Albarn, the Fender Stratocaster played by Alex Turner in the Arctic Monkeys' | Bet You Look Good On The Dancefloor video and -

> our particular favourite the Magic Numbers playing an acoustic set in your house/garden, including never-beforeheard songs from their

new album... While the Brits School pupils were exemplarily behaved at the Brits Jaunch, sadly the same cannot be

said for the kids who attended Justin Bieber's HMV Westfield instore appearance they broke into the underground car park (pictured) and attacked his car. Charming. The previous Sunday, Bieber (inset) played the Science Museum in a fanonly event and apparently hundreds of screaming girls showed up, which has got to be nicer than a riot, frankly... With 2010 under way, our thoughts now turn to South Africa and the World Cup (with apologies to our Scottish, Irish and Welsh readers). Doubtless you were aghast as Ant and Dec to hear that the FA has no plans for an official England song this year. But don't despair. For indie label Cherry Red wants to hear your World Cup Songs for 2010. The best songs will be included on a download compilation of England World Cup songs, to be released to coincide with England's World Cup campaign this summer. So if, like us, you can't bear the thought of hearing 3 Lions bellowing from the terraces again this summer, get going and make 2010 more World in Motion and less We're On The Ball... Music promo night Bug was hot and heavy with bugged-up directors and

syncopated sync men scoping for new talent last Thursday. Caught supping Amstels were Florence + The Machine's man behind the lens Keith McCarthy and the man who puts music in ads, Sync Inc's Matt Kaleda. Dooley's fave was the animated vid for Spacious Thoughts feat Waits and Kool Keith. But the dark Knight behind the nights.

### David Knight, was tipping Tweak Bird for big things post-show,

although he was looking like he'd seen the insides of a pint of Teouila by then... Talking of promos, watch out for Jah Wobble's forthcoming short film shot in **Battersea**. The bass man, who recently reworked gangster tune Get Carter, is obvious ly in a Sixties groove promising a Blow Up-style extravaganza, Missoni threads and geezer grooves. Danielle Spencer played a showcase last Wednesday at Madame JoJo's, watched by none other than superstar producer Tony Visconti. Having produced her album Calling All Magicians in Australia, Visconti, pictured below with Spencer, flew in from NYC to support her at the launch and join her for some key interviews. Not present - although surely in Spencer's thoughts - was her husband, one Mr Russell Crowe.



Label Will.i am Music / Interscope/ Polydor Product m Matt White, Polydor National radi

Pulydu

**Regional radio** Gavin Hughes, Nicki Ross, Polydor Claire Mitchell



### Entry deadline Friday January 29 Deadline Extended

There's still time to enter the MWA 2010. You have to enter to win so shout about your achievements now!

To enter and for more information visit www.musicweekawards.com



# **Charts Noughties**

# REBIRTH OF THE EVERGREEN FORMAT

Written off as dead just five years ago, the single – or single-track – performed a spectacular U-turn throughout the Noughties, thanks in no small part to the digital revolution and TV talent shows

PICTURED RIGHT Idol boast: Will Young's Pop Idolwinning Anything Is Possible/ Evergreen withstood eight years of high-selling TV talent show winners to be crowned the decade's biggest single

### Analysis

### By Alan Jones

THE FIRST DECADE OF THE 21ST CENTURY was one of unprecedented change for the singles market, with the increasingly moribund format reviving in spectacular style, emerging from theoretical terminal decline to reach unprecedented levels of sales.

In a challenging climate, sales retreated from an 18year high of 87m sales in 1997 to just 30.89m - the lowest since records began in 1955 - six years later. But the digital age in general, and iTunes in particular, bought salvation for the format, which enjoyed six years of spectacular growth during the remainder of the decade, with annual sales topping the 150m mark for the first time in 2009.

Perhaps surprisingly, therefore, the biggest-selling single of the Noughties came from as early as 2002, when inaugural Pop Idol champion Will Young's debut single Anything Is Possible/Evergreen scorched to a decade- best first-week sale of 1,108,269 on its way to overall sales of 1,791,314. Although Anything Is Possible/Evergreen tops the list of individual biggest sellers, Young ranks only eighth on the overall artist rankings for the decade - 12 subsequent singles and individual track sales together came to a slightly lower figure than his debut, making his total sales 3,532,410 By the same token, although Eminem's biggest-selling single for the decade, Stan, is ranked only 21st, the

ing single for the decade, Stan, is ranked only 21st, the rapper's consistency makes him the decade's top singles attraction, with sales of 4,592,127.

We should at this point note that singles credits cause an ongoing and increasing headache when producing artist rankings. No method is completely satisfactory, but we have given Eminem full credit for all tracks listed by him solo or featuring another artist. On tracks where someone else was the lead artist and Eminem was featured, his sales have not been credited. If they were, guest spots on singles by Akon, Dr. Dre and Dream would increase his tally by a further 563,130 sales. His recordings with D12 sold a further 723,240 singles in the decade making him a worthy chart champ.

Six of 20 singles issued by Eminem in the decade reached number one. Westlife had 12 number ones from 23 chart entries in the Noughties but have to set-

### Top 10 Highest weekly sales

	SALES	SINGLE/ARTIST	DATE
1	1,108,269*	Anything is Possible/Evergreen WILL YOUNG	91312
2	850,535*	Unchained Melody GARETH GATES	30/3/2
3	742,180*	That's My Goal SHAYNE WARD	31/12/5
4	576,046*	Hallelujah ALEXANDRA BURKE	27/12/8
5	571,253*	A Moment Like This LEONA LEWIS	30/12/6
6	549,823*	Pure And Simple HEAR'SAY	24/3/1
7	502,672	Gilling In The Name RATM	26/12/9
8	450,838*	The Climb JOE MCELDERRY	26/12/9
9	377,074	Anything Is Possible/Evergreen WILL YOUNG	16/3/2
10	359,639	Can We Fix II. BOB THE BUILDER	23/12/0
* 1	ist-week sa	ales Date shown is MW publicatio	n date



tle for second place on the list, as their sales of 4,551,712 are more than 40,000 below Eminem's

Britney Spears and Black Eved Peas also sold more than 4m singles. Spears managed to take third place on the list despite failing to land one of the 100 higgest singles of the period - her highest ranking single, Oops!...I Did It Again comes in at 109th position with sales of 451,468, followed by Womanizer (146th. 395,765 sales) and Toxic (197th, 355,880 sales). Despite her well-publicised health problems, Spears was one of the decade's most consistent providers of hits, spending 272 weeks in the Top 75 - more than any other act and charting 23 different titles. The only act to have more new hits in the decade were Sugababes, who charted 24 songs, though catalogue activity netted Elvis Presley appearances with 37 different ditties. while Michael Jackson made 31 appearances solo, six more with The Jacksons/Jackson 5, and one apiece with Janet Jackson, Akon and will.i.am. Only seven acts had more Top 75 entries than Muse, but of their 19 hits. only three made the Top 10.

### Most weeks on Top 75

	ARTIST	WEEKS
1	BRITNEY SPEARS	272
2	SUGABABES	267
3	GIRLS ALOUD	255

### Most weeks on Top 10

	ARTIST	WEEKS
1	BLACK EYED PEAS	76
2	EMINEM	72
3	BRITNEY SPEARS	59

In the more rarefied atmosphere of the Top 10, Spears' tally of 59 weeks trailed only Eminem (62 weeks) and Black Eyed Peas (76). Thirty-seven of the latter act's Top 10 weeks and 52.84% of its decade sales of 4,224,350 came from 2009 alone, when it topped the chart with Boom Boom Pow!, I Gotta Feeling and Meet Me Halfway. I Gotta Feeling was the most persistent Top 10 entry not only of 2009 but of the decade as a whole, spending 17 weeks in the top tier, one more than closest rival, Hips Don't Lie by Shakira feat. Wyclef Jean.

It should be noted that while British acts are good at sprinting, overseas artists are better at the marathon. UK-signed talent secured nine of the 10 highest weekly sales and eight of the decade's 10 biggest-selling singles (nine if we count UK-based Kylie Minogue) but many of said acts are graduates of talent shows and typically have short chart careers. In the decade as a whole, three UK acts – Girls Aloud, Will Young and Sugal abes – are among the 10 biggest sellers.

Altogether 31 acts sold more than 2m singles in the decade. Lady GaGa was arguably the most impressive of these, with all of the 2,952,097 sales that earn her 15th place on the list coming in 2009 alone.

Physical sales accounted for 100% of the market at the start of the decade but only 2% at the end. With millions of singles thus available at the click of a mouse, catalogue singles sales have played an ever-increasing role, with buyers now cherry-picking their favourite songs, rather than buying albums. Some acts who have not had a single out in years achieved impressive sales as a result – Queen sold 1,118,445 singles, while Fleetwood Mac sold 358,377 and even MC Hammer sold 128,710 - but those who have held out against digital delivery fare less well, with The Beatles, for example, selling just 2,372 singles in the decade.

The entire shape of the singles chart has also changed in the decade. In 2000, average weekly sales of 1,071,067 included a contribution of 118,692 from the number one – an 11.08% share of the market. In 2009, the number one sold just 92,895 copies, a 3.22% share of weekly sales of 2,882,058.

Changes in chart regulations accentuate the effect further down the chart but it is surely better to have the number 200 single selling 2,070 copies, as it did in the 522nd and last week of the decade than the pitiful 49 copies that earned Westlife's Mandy the same accolade in November 2003. With higher sales the order of the day, and records no longer "starred out" (deleted from the chart after a period of decline), the number of songs charting has declined dramatically, with the total appearing in both the Top 75 and the Top 200 almost exactly halving between 2004 and 2009.

Typically, chartmakers were Brtish pop groups signed to Universal – UK acts had a superior 46.5% of chart action, while groups/duos nabbed .55% of chart placings, and pop held a 61% slice of the action, nearly three times that of its nearest challenger. Universal's 45% share of the Top 100 songs was more than closest rivals. Sony (28%) and EMI (10%) added together. Universal acts racked up most weeks on the Top 75 – a towering 11.181 weeks, compared to Sony's 9,127.





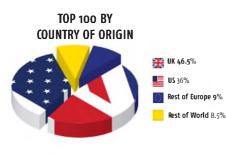
PICTURED ABOVE Ladies first: Britney Spears, Sugababes and Girls Aloud spent the most weeks in the OCC's singles chart throughout the Noughties

### The Noughties' Official UK Singles Chart Top 100

-			
_	Artist Inte / Label	-	
1	WILL YOUNG Anything Is Possible/Evergreen s	36	SHAKIRA Whenever Wherever Epic
2	GARETH GATES Unchained Melody s	37	JAMES BLUNT You're Beautiful Allantic
3	TONY CHRISTIE/PETER KAY (Is This The Way To) Amarillo umiv	38	ELVIS VS JXL A Little Less Conversation RCA
4	SHAGGY FT RIKROK It Wasn't Me MCA	39	GIRLS ALOUD Sound Of The Underground Payon
5	ALEXANDRA BURKE Hallelujah iyo Music	40	ROBBIE WILLIAMS Rock DJ trigens
6	BAND AID 20 Do They Know It's Christmas Menury	41	WHEATUS leenage Dirtbag tolumbia
7	KYLIE MINOGUE Can't Get You Out Of My Head Parlophone	42	BLACK EYED PEAS Where Is The Love AND
8	SHAYNE WARD That's My Goal Sylo Music	43	S CLUB 7 Never Had A Dream Come True Polydon
9	HEAR'SAY Pure And Simple Polydor	44	LEONA LEWIS Run Syco Music
10	BOB THE BUILDER Can We Fix It BEL Music	45	BLACK EYED PEAS BOOTH BOOTH POW Interace
11	LEONA LEWIS Bleeding Love Syco Music	46	SHAKIRA FT WYCLEF JEAN Hips Don't Lie tpic
12	GNARLS BARKLEY Crazy Warner Bros	47	SNOW PATROL Chasing Cars Inclum
13	ATOMIC KITTEN Whole Again Impoent	48	DUFFY Mercy AKM
14	KINGS OF LEON Sex On Fire Hand Me Down	49	EMINEM Lose Yourself Interscope
15	LADY GAGA Poker Face Interscope	50	LAS KETCHUP The Ketchup Song (Asereje) talentic
16	LEONA LEWIS A Moment Like This Syce Music	51	MICHAEL ANDREWS/GARY JULES Mad World Adverture
17	BLACK EYED PEAS I Gotta Feeling Intercope	52	SPILLER Groovejet (If This Ain't Love) Pusiliva
18	ENRIQUE IGLESIAS Hero Interscope	53	NICKELBACK Rockstar Roading mer
19	X FACTOR FINALISTS Hero Syco Music	54	SHAGGY FT RAYVON Angel MLA
20	DJ OTZI Hey Baby EMI	55	LEANN RIMES (an't Fight The Moonlight Curbitence
21	EMINEM Stan Interscope	56	BEYONCE If I Were A Boy toluntia
22	LADY GAGA Just Dance Intercope	57	TAKE THAT Patience Fulydor
23	NELIY FT KELLY ROWLAND Dilemma uriversal	58	EAMON F**K It (I Don't Want You Back) Jive
24	WESTLIFE Uptown Girl RCA	59	KATY PERRY   Kissed A Girl vign
25	S CLUB 7 Don't Stop Movin' Pulydur	60	ALEXANDRA BURKE FT FLO-RIDA Bad Boys Sycu Ma
26	CHERYL COLE Fight For This Love Fascination	61	GARETH GATES Anyone Of Us (Stupid Mistake) s
27	ALL SAINTS Pure Shores London	62	BLACK EYED PEAS Meet Me Halfway Interscope
28	BAHA MEN Who Let The Dogs Out rate	63	GARETH GATES FT THE KUMARS Spirit In The Sky
29	JOE MCELDERRY The Climb Syco Music	64	JAMES MORRISON/NELLY FURTADO Broken String
30	TAKE THAT Rule The World Polydon	65	MIKA Grace Kelly Casablar caliblance
31	KINGS OF LEON Use Somebody Hand Me Luwin	66	CRAZY FROG Axel F Gusto
32	RIHANNA FT JAY-Z Umbrella ver Jam	67	WILL YOUNG Leave Right Now s
33	LA ROUX In For The Kill Polydon	68	MADONNA Hung Up Warr er Bros
34	SONIQUE It Feels So Good Universal	69	TINCHY STRYDER FT N-DUBZ Number 1 ath & Broads
35	RAGE AGAINST THE MACHINE Killing In The Name Epic	70	EMINEM Without Meintenape
_			

### Best-selling artists of the Noughties Singles

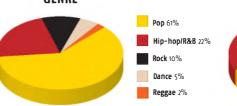
1	EMINEM
2	WESTLIFE
3	BRITNEY SPEARS
4	BLACK EYED PEAS
5	GIRLS ALOUD
6	MADONNA
7	RIHANNA
8	WILL YOUNG
9	SUGABABES
10	BEYONCE
11	LEONA LEWIS
12	ROBBIE WILLIAMS
13	PINK
14	KYLIE MINOGUE
15	LADY GAGA
16	S CLUB 7
17	MICHAEL JACKSON
18	OASIS
19	TAKE THAT
20	GARETH GATES
21	ATOMIC KITTEN
22	KINGS OF LEON
23	NELLY
24	COLDPLAY
25	AKON





21	CIVIS PRESIET
28	PUSSYCAT DOLLS
29	SHAGGY
30	CHRISTINA AGUILERA
31	MARIAH CAREY
32	SHAKIRA
33	JENNIFER LOPEZ
34	U2
35	KILLERS
36	RONAN KEATING
37	CRAIG DAVID
38	JAY-Z
39	ENRIQUE IGLESIAS
40	DESTINY'S CHILD
41	50 CENT
42	ALEXANDRA BURKE
43	JUSTIN TIMBERLAKE
44	NICKELBACK
45	MCFLY
46	LILY ALLEN
47	USHER
48	NELLY FURTADO
49	SHAYNE WARD
50	SNOW PATROL

TOP 100 BY	
GENRE	



71	DANIEL BEDINGFIELD Gotta Get Thru This relenters
72	SCISSOR SISTERS I Don't Feel Like Dancin' Folycer
73	AFROMAN Because   Got High envent
74	PUSSYCAT DOLLS FT BUSTA RHYMES Don't Cha ABM
75	MARK RONSON FT AMY WINEHOUSE Valette televitie
76	DJ SAMMY & YANOU FT DO HEaven Calaime
77	R KELLY Ignition Remix Ive
78	DIZZEE RASCAL/HARRIS/CHROME Dance Wiv Me Linke Storte
79	DANIEL BEDINGFIELD If You're Not The One However
10	KATY PERRY Hot N Cold Vigin
1	FLO-RIDA FT T-PAIN LOW Aller MICH
32	DAVID GUETTA FT AKON Sexy Chick Feature Winger
13	ESTELLE FT KANYE WEST American Boy Aller levelen extrael
4	THE KILLERS Human verige
5	S CLUB 7 Reach Publicu
16	RONAN KEATING If Tomorrow Never Comes Payeer
7	LIBERTY X Just A Little v
8	C AGUILERA/LIL' KIM/MYA/PINK Lady Marmalade Trenupe
9	TIMBALAND/ONEREPUBLIC ApcTcgize Bleckgroundilatescept
0	SAM SPARRO Black & Gold Mark
1	LEON JACKSON When You Believe Syco Ment
12	CRAIG DAVID Fill Me In wildster
ЭЭ	PINK So What Infect
34	BASSHUNTER/DJ MENTAL THEO NOW YOU'RE GOTIE FarGbeet
95	GORILLAZ (lint Eastwood Falling For E
6	LILY ALLEN The Feat Figs
7	GIRLS ALOUD The Promise Resumation
8	SUGABABES About You Now Island
99	OZZY & KELLY OSBOURNE Changes ser cleary







ICTURED ABOVE Noughtie boys: Unchained Melody by Will Young's TV rival Gareth Gates ended up the ecacie's secondiggest single. minem is the biggest-selling act as a whole, while Black Eyed Peas have spent most weeks in the OCC singles chart Top 10 since 2000

OMPANY	TOP 10	20	40	100
INIVERSAL	4	7	17	45
ONY	4	18	14	28
IMI	1	3	4	10
NARNER	0	1	3	8
NDIES	1	1	2	9

Official Charts Company 2010.

### Most weeks on Top 75 By record company

	COMPANY	WEEKS
1	UNIVERSAL	11,181
2	SONY	9,127.5
3	WARNER MUSIC	4,540.5

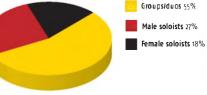
### ngles sales 2000-2009

OFFICIAL

sinales chart

YEAR	TOTAL		
2000	55,695,507	2005	47,882,180
2001	51,210,494	2006	66,843,844
2002	43,936,911	2007	86,562,355
2003	30,887,864	2008	115,139,176
2004	32,266,501	2009	152,749,077

## **TOP 100 BY TYPE OF ARTIST**



NOTE: All data is copyright the Official (harts (ompany. All tables and computations are courtesy of Alan Jones.

# **Charts Noughties**

# THE RISE AND FALL

The albums market ebbed and flowed throughout the Noughties, but there were plenty of big hitting efforts from million-selling solo stars, arena-filling indie crossovers and, of course, Abba

PICTURED RIGHT Male order: James

Blunt's Back To Bedlam was the decade's biggest seller, but with more than 13m sales under his belt Rubbie Williams sold more than any artist

### Analysis By Alan Jones

ALBUM AND SINGLES SALES IN THE 21st CENTURY have become distorted mirror images of each other, with singles sales declining every year until 2003 and rising at a rapid uninterrupted rate thereafter, whereas album sales rose every year until 2004, and have been falling – albeit more slowly – ever since.

The fortunes of the two media are undoubtedly linked, and the album's current fragile state has much to do with the single's present vitality. Gambling £10 for an album by a new artist makes little sense if you can legally acquire a download of the only track you are actually interested in for as little as 29p.

Sales finally crossed last year, with singles outselling albums for the first time since 1967 but in the noughties (2000-09) as a whole, album sales - at 1,464,783,592 were the highest in the format's history, and outsold singles by a margin of more than two to one.

During the surveyed period 147 artist albums and 14 compilations sold upwards of a million copies but only two passed the 3m mark Both were solo debut albums by British, twentysomething singer/songwriters - one female, the other male. Dido's No Angel reached the target first in August 2006, followed by James Blunt's Back To Bedlam in April 2007

Although second albums by both acts opened with sixfigure sales, their debuts made modest starts – No Angel debuted at number 50 with 4,459 takers, while Back To Bedlam sold 482 copies to debut at number 460, and did not enter the Top 75 for a further 22 weeks. They each made up for lost time spectacularly, with No Angel eventually spending seven weeks at number one, and Back To Bedlam spending 10 weeks in pole position. The latter run is the longest at number one for an album this century, tied with Dido's second album, Life For Rent.

No Angel had sold 2,900,764 copies before Back To Bedlam was even released, and remained at the top of the decade/century/millennium-to-date charts until May 2007. Since then, Back To Bedlam has opened up a big lead, and by the end of 2009 had sold 3,191,393 copies, compared to its rival's tally of 3,052,901 The albums rank 14th and 17th, respectively, in the all-time sales tables.

With only two albums from Blunt and three from

Dido neither appears in the Top 10 album artist list for

the Noughties - though Dido is the only artist to have two

of the top 10 albums of the decade. She places 11th, while

Williams, with sales of 13.065.783. Although Williams'

highest-placed album is number 16 (Swing When You're

Winning) he had four albums sell upwards of 2m copies

DATE

18/6/05

30/12/06

13/12/08

30/12/00

5/12/09

11/10/03

27/12/08

24/11/07

5/11/05

29/12/01

**Top 10** Highest weekly sales

443,070 Beautiful World TAKE THAT

411,820\* | Dreamed A Dream SUSAN BOYLE

373,832\* Intensive Care ROBBIE WILLIAMS

10 365,208 Swing When... ROBBIE WILLIAMS

\* first-week sales Date shown is MW publication date

432.490\* The Circus TAKE THAT

464,471\* X&Y COLDPLAY

422,042 1 THE BEATLES

400,351\* Life For Rent DIDO

381.650 The Circus TAKE THAT

375,872\* Spirit LEONA LEWIS

Leading the way, somewhat predictably, is Robbie



Blunt is 32nd

T

2

3

4

5

8

9

PICTURED ABOVE Huge hitters: Coldplay spent more weeks in the Top 75 in the Noughties than any other act; Dido's No Angel sold in excess of 3m copies



each, and four more with sales of more than 500,000 to romp to an easy victory, 23.01% ahead of closest rivals, Westlife Williams spent 898 weeks in the Top 200, a total beaten only by Queen (910 weeks), and 337 weeks in the Top 75, where the top tallies were 343 weeks for Michael Jackson and 394 for Coldplay.

The latter act sold 9,190,189 albums in the decade, a total heaten only by Williams and Westlife They had three albums among the top 12, including X & Y, which achieved the highest firs-week sale of the 21st century and the second highest in history (behind Casis' 1997 release Be Here Now) when it opened its account with 464,471 sales in June 2005

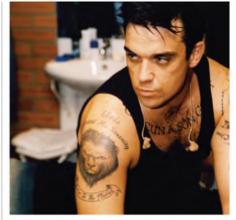
It is noticeable that all of the 12 biggest selling albums of the decade are by British acts or by acts signed in the UK. The album that makes the latter qualification necessary is Scissor Sisters' self-titled debut, a Polydor UK product from the US group that sold 2,707,567 copies to take ninth place. British acts also made a clean sweep of the Top 10 in the category of highest weekly sales. In fact, 22 of the 23 weekly sales of more than 300,000 came from UK acts, the only exception being Eminem's Curtain Call: The Greatest Hits, which logged 16th place, with a weekly sale of 314,553

Eminem was also the highest-placed American in the artist rankings, finishing fifth with 7,373,972, just ahead of the late Michael Jackson, whose sixth place on sales of 7,339,085 includes a contribution of nearly 3m sales from 2009 alone. The third and last American in the Top 10, Madonna, was the biggest selling female artist of the decade, shifting 6,938,889 albums despite having none among the 50 biggest sellers.

Irish-born but UK-signed Westlife's second place in the artist rankings was due to a succession of solid sales, with seven of their 10 albums reaching number one, and

### Top 75 Most weeks in chart

	ALBUM/ARTIST	WEEKS
1	Hot Fuss THE KILLERS	173
2	Gold – Greatest Hits ABBA	172
3	White Ladder DAVID GRAY	153
4	Parachutes COLDPLAY	137
5	Come Away With Me NORAH JONES	136
6	No Angel DIDO	133
7	Never Forget - The Ultimate Collection TAKE THA	T 124
8	A Rush Of Blood To The Head COLDPLAY	114
9=	Greatest Hits I, II & III QUEEN	111
9=	Eyes Open SNOW PATROL	111



the rest peaking at number two or number three. Despite this, their biggest seller - Unbreakable: The Greatest Hits Volume 1 - finished at number 42, with sales of 1,730,028.

They had more Top 10 albums than any other act, while The Beatles took the prize for most Top 75 entries. For a band that split up 40 years ago, that is a magnificent return, though it was obviously due largely to the stereo remastered versions which invaded the chart *en masse* in 2009. Said discs also helped swell the Fab Four's sales to more than 7m, enough for seventh place in the artist rankings, and pole position in the list of heritage acts.

The Beatles were also massively indebted to the 2000 compilation 1, which was the decade's top compilation – and fifth-ranked album overall - with sales of 2,867,152

The Beatles' tally of 24 Top 200 entries was beaten by two artists – both of them January 6 babies. David Bowie had 27 chart entries and Elvis Presley had 29. Presley – who also had the second most Top 200 singles (43, compared to Michael Jackson's 85) – had the edge on sales, too, finishing in 14th place with 5,728,071 sales, while Bowie is 50th with 3,390,394

Released in 1992, Abba's Gold – Greatest Hits set sold consistently throughout the decade, spending more than a year longer in the Top 200 (414 weeks) than any other album. Its page quickened on several occasions, most notably when the Mamma Mia movie was released. In the decade as a whole, it sold 1,995,170 copies – just over half of Abba's overall tally of 3,618,469 sales – to lift its career sales to 4,722,229. It is now the third biggest seller of alltime behind Queen's Greatest Hits and The Beatles' Sgt. Pepper. The Queen album is already past the 5m mark, and Sgt. Pepper is poised to get there soon, with sales of 4,985,331, including 496,283 in the decade

As a UK pop group - albeit a defunct one - The Beatles share the three most common characteristics for album acts, though their EMI affiliation is shared by only 19% of the Top 100 albums of the decade, compared to a top score of 35% by acts signed to Universal.

Ostensibly the biggest-selling compilation of the noughties – Now That's What I Call Music! 47 – recorded sales of 1,371,324, just shading Now! 50 (1,367,380) Now! albums filled 14 of the Top 20 slots. The highest-ranked album not in the Now! series is the Mamma Mia sound-track, which sold 1,320,357 copies to take fourth place. However, with the expanded Ultimate Dirty Dancing soundtrack ranked 11th (1,063,264 sales) and the original Dirty Dancing at number 34 (706,671 sales), it could he argued that Dirty Dancing was the number one compilation not only of the noughties but also of all-time, with sales in the decade of 1,769,935 and sales to date of just under 3m for the 1987 collection.

### The Noughties' Official UK Artist Albums Chart Top 100

_	Artist tille / Libet	_
1	JAMES BLUNT Back To Bedlam Atlantic	3
2	DIDO NO Angel Arista	з
3	LEONA LEWIS Spirit Syco Music	3
4	DAVID GRAY White Ladder tast west	3
5	THE BEATLES 1 Apple	4
5	DIDO Life For Rent theeky	4
7	COLDPLAY A Rush Of Blood To The Head Partograme	4
3	KEANE Hopes And Fears Island	4
9	SCISSOR SISTERS Scissor Sisters Polydor	4
LO	TAKE THAT Beautiful World Pulydor	4
11	COLDPLAY X&Y Partophone	4
12	COLDPLAY Parachutes Parlophone	4
13	NORAH JONES Come Away With Me Parlophone	4
L4	SNOW PATROL Eyes Open Fiction	4
L5	EMINEM The Marshall Mathers LP Intercope	5
L6	ROBBIE WILLIAMS Swing When You're Winning thysak	5
17	KINGS OF LEON Only By The Night Hand Me Down	5
18	ROBBIE WILLIAMS Greatest Hits chryselin	5
19	AMY WINEHOUSE Back To Black Island	5
20	ROBBIE WILLIAMS Sing When You're Winning threads	5
21	DUFFY Rockferry A&M	5
22	ROBBIE WILLIAMS Escapology chrysale	5
23	KAISER CHIEFS Employment B-Unique/Polydor	5
24	TAKE THAT The Circus Polydor	5
25	ABBA Gold – Greatest Hits Pulydor	6
26	THE KILLERS Hot Fuss vertige	6
27	GREEN DAY American Idiot Reprise	6
28	RED HOT CHILI PEPPERS By The Way warner Brus	6
29	CHRISTINA AGUILERA Stripped KA	6
30	MAROON 5 Songs About Jane A&M	6
31	JUSTIN TIMBERLAKE Justified Inve	6
32	TAKE THAT Never Forget – The Ultimate Collection HCA	6
33	TEXAS The Greatest Hits Mercury	6
34	KATIE MELUA Call Off The Search pramatico	6
35	CRAIG DAVID Born To Do It we	7

#### MICHAEL JACKSON Number Ones top 37 38 PINK Missundaztood Ansta 39 STEREOPHONICS Just Enough Education To Perform 40 AVRIL LAVIGNE Let GO Anste SNOW PATROL Final Stravy Fiction 41 WESTLIFE Unbreakable - The Greatest Hits - Volns 42 WILL YOUNG Friday's Childs 43 44 EVA CASSIDY Songbird Bix Street 45 GORILLAZ Demon Days katophore 46 KYLIE MINOGUE Fever Parlophone 47 WESTLIFE COast TO COast HLA QUEEN Greatest Hits I II & III Farlophon 48 49 WHITNEY HOUSTON The Greatest Hits Ansid REM In Time - The Best Of 1988-2003 Waller Bros 50 51 KT TUNSTALL Eye To The Telescope Refer tiess SUSAN BOYLE | Dreamed A Dream Syco Mus 52 DANIEL BEDINGFIELD Gotta Get Thru This Pulyeur 53 54 MADONNA MUSIC Mavenek 55 ROBBIE WILLIAMS Intensive Care chrysele BLACK EYED PEAS Elephunk AMM 56 57 RIHANNA Good Girl Gone Bad Let Jan MIKA Life In Cartoon Motion Casablan caliblant 58 59 EIVIS PRESLEY Elvis - 30 Number 1 Hits RCA 60 KELLY CLARKSON Breakaway KA 61 EMINEM The Eminem Show Intercope IL DIVO II DIVO Syca Musi 62 ENRIQUE IGLESIAS Escape interscope 63 JAMES MORRISON Undiscovered Folycon 64 65 RAZORLIGHT Razorlight vertigo JACK JOHNSON In Between Dreams Brushfine/Island 66 67 GUNS N' ROSES Greatest Hits celler ELTON JOHN Greatest Hits 1970-2002 Mercury 68

MOBY Play Nu

1	USHER Confessions And	
2	ROD STEWART The Story So Far - Very Best Of wares Bue	
3	LADY GAGA The Fame transport	
4	THE KOOKS Inside In/Inside Out we	
5	THE DARKNESS Permission To Land Mercentery	
6	BLUE One Love Immen	
7	GABRIELLE Dreams Can Come True - Greatest Hits cereat	
8	LINKIN PARK Hybrid Theory Warren Bios	
9	OASIS Stop The Clocks Big Frother	
0	FRANK SINATRA My Way - The Best Of Feptile	
1	RONAN KEATING ROMAN Polycur	
2	MADONNA Confessions On A Dance Floor waren free	
З	WESTLIFE Face To Face :	
4	ARCTIC MONKEYS Whatever People Say I Am Domino	
5	FAITHLESS Forever Faithless - The Greatest Hits creeky	
6	KATIE MELUA Piece By Piece Demaino	
7	EVANESCENCE Faller Epicovine-	
8	PINK I'm Not Dead Later	
9	EMINEM Curtain Call - The Hits Intersope	
0	COLDPLAY Viva La Vida or Death And All, Perlophone	
1	BLUE ALL RISE INDUENI	
2	TRAVIS The Mari Who Independiente	
З	RONAN KEATING 10 Years Of Hits Polycon	
4	FRANZ FERDINAND Franz Ferdinand Domino	
5	PUSSYCAT DOLLS P(D ABM	
6	GABRIELLE RISE CO BER	
7	U2 How To Dismantle An Atomic Bomb Mene	
8	TRAVIS The Invisible Band Incepenciente	
9	ANASTACIA Anastacia Epic	
00	DAVID GRAY A New Day At Midnight records	







### PICTURED ABOVE

m top: Leona wis's Spirit was most successalbum from the cacie's TV/reality genre: Abba's enduring appeal ensured Gold -Greatest Hits spent 172 weeks in the chart – a total pipped only by The Killers' Hot Fuss: Take That's comeback albums secured huge one week sales tallies

2	WESTLIFE	27
3	COLDPLAY	28
4	TAKE THAT	29
5	EMINEM	30
6	MICHAEL JACKSON	31
7	THE BEATLES	32
8	MADONNA	33
9	OASIS	34
10	U2	35
11	ROD STEWART	36
12	DIDO	37
13	RED HOT CHILI PEPPERS	38
14	ELVIS PRESLEY	39
15	DAVID GRAY	40

Best-selling artists of The Noughties Albums

DAVID GRAY	
STEREOPHONICS	
SNOW PATROL	
PINK	
QUEEN	
GREEN DAY	
THE KILLERS	
KYLIE MINOGUE	
KINGS OF LEON	
WILL YOUNG	
SUGABABES	
	STEREOPHONICS SNOW PATROL PINK QUEEN GREEN DAY THE KILLERS KYLIE MINDGUE KINGS OF LEON WILL YOUNG

### TOP 100 BY COUNTRY OF ORIGIN

**ROBBIE WILLIAMS** 

1



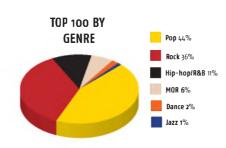


SCISSOR SISTERS Ta-Dah Polydor

THE KILLERS Sam's Town vertige

BOB DYLAN

26





OFFICIAL

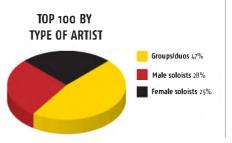
COMPANY	<b>TOP 10</b>	20	40	100
UNIVERSAL	3	6	13	35
SONY	3	4	10	27
EMI	2	8	10	19
WARNER	2	2	5	13
INDIES	0	0	2	6

Official Charts Company 2010.

Most weeks on Top 75 By artist			
	ARTIST	WEEKS	
1	COLDPLAY	394	
2	MICHAEL JACKSON	343	
3	ROBBIE WILLIAMS	337	

### **bums sales** 2000-2<u>009</u>

YEAR	TOTAL		
2000	134,695,507	2005	158,988,944
2001	144,910,940	2006	154,099,265
2002	149,178,638	2007	138,067,371
2003	159,277,740	2008	133,643,773
2004	163,405,658	2009	128,946,805



NOTE: All data is copyright the Official Charts Company. All tables and computations are courtesy of Alan Jones.

# Features at 100

# THE BRITS SPIRIT

Like most thirtysomethings, its beginnings were humble and unheralded, its teens troubled and awkward and its twenties fresh, dynamic and exciting. Now the Brits reaches 30 years of age as one of the biggest events and artist showcases in the music industry's calendar. MW chronicles its life...

### **Events**

### By Johnny Black

THE BRIT AWARDS, ABOUT TO CELEBRATE ITS 30TH ANNIVERSARY, has become a cherished national institution, a must-see annual celebration of the most successful, enduring and innovative music being made in Britain. The spectacular 30th Brits show will be transmitted live on February 16 from Earls Court, with a stellar line-up that includes Lady GaGa, Robbie Williams and Lily Allen to name but a few.

"Actually, though," points out Jonathan Morrish, director of PR and corporate communications at PPL, "it didn't become the Brit Awards until the 10th show, in 1990

He should know because he invented the name. Back then, Morrish's former boss, Paul Russell, was chairman of the British Record Industry Awards, and he asked Morrish to devise a snappy new monicker for the event. Aware that the Brit Trust had been founded in 1989 to oversee fund-raising for what would become the Brit School, Morrish felt "it was crucial to develop an umbrella name for the good works of the industry, so I suggested the Brits. My thinking was that it could tie everything together and would resonate much more with the public'

The story of the Brits, however, starts many years before it adopted the name now known to every music fan in the country.

ow the at last s successful

The seed that would grow into the Brits was planted on October 18, 1977. Called the British Record Industry Britannia Centenary Awards, it was staged in Wembley

Conference Centre on a £25,000 budget. Officially, this event was a double celebration, marking the centenary of Thomas Edison's invention of sound recording and also the Oueen's Silver Jubilee, but the organisers took the opportunity to hand out a bunch of awards and put on a live show that featured Cliff Richard, Procol Harum and, all the way from America, a briefly reunited Simon and Garfunkel

Morrish, as luck would have it, was there. "It allegedly took CBS in America a lot of effort to persuade Simon and Garfunkel to do the show," he recalls. "They had gone their separate ways and were not, it was widely believed, on the best of terms." The unhappy duo performed the song Old Friends, only to be asked to perform it again because ITV had not managed to get a good enough sound recording.

It was another five years before Chris Wright, founder of Chrysalis Records, initiated the next step. "I had been to the Grammys several times and I felt we really needed something like that in Britain," he says. Taking the Grammys as his model, Wright put together the first British Record Industry Awards event, which he describes as "a black-tie dinner in the Grosvenor House Hotel in Park Lane, with no live performers and no TV coverage" Awards were handed out to Cliff Richard, The Police, Human League, Adam And The Ants and others, and it was deemed sufficiently successful to do it again in 1983 and 1984, thus initiating the unbroken run which continues to this day

In 1985, still under the BRIA mantle, live performances were introduced. Tina Turner, Alison Moyet, Howard Jones and others entertained the crowd but Prince stole the night by striding up to accept his International Artist award flanked by two enormous bodyguards

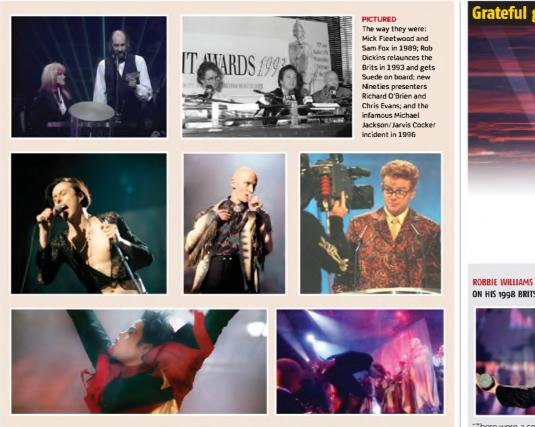
The late Eighties, first under the chairmanship of John Deacon and then Paul Russell, saw the BRIAs steadily increasing their TV ratings but, as Russell remembers, "The BBC, despite being incredibly supportive, couldn't or wouldn't pay hardly anything for the broadcast rights. Meanwhile the number of performers was growing, and production costs were growing so we needed more paying bums on seats.

Thus, in 1988, Russell took the plunge and moved the show from the Grosvenor House Hotel to the Royal Albert Hall. "We needed the UK's annual showcase musical event to be held at an instantly recognisable music venue," he explains. "We were starting to sell the TV show around the world, so having an internationally known venue helped.

In 1988, Russell (whose full-time job was managing director of Columbia) introduced a new award, the best international newcomer. "Everyone in

the industry was clamouring for our artist Terence Trent D'Arby to perform but he couldn't unless he won something. He couldn't possibly beat our own international artist Michael Jackson - so a new category was born and thereafter it stuck. And many great artists went on to win it – not least Nirvana."

Despite the participation of some impressive live performers in 1989, including Mark Knopfler, Def Leppard and Gloria Estefan, the



"We got incredible

reviews, ITV were

really happy and

suddenly a lot of

the past was

forgotten..."

**ROB DICKINS ON** 

THE 1993 BRITS

autocue malfunction that derailed presenters Mick Fleetwood and Sam Fox reduced the show to a farce. Lisa Anderson, later to become executive producer of the Brits, was in the audience and recalled, "I was thinking this is so awful for the record industry. At the time, the BBC paid nothing for the show and it was universally regarded as a joke."

Meanwhile, a new Government initiative was about to radically change the nature of Britain's annual music awards show.

John Deacon, present chair of governors at the Brit School, recalls, "In the late Eighties the Conservative Government was looking for people to sponsor specialist schools, known as City Technology Colleges, CTCs. They approached various entrepreneurs, Richard Branson among them."

Branson then approached the BPI and suggested they might like to get involved in a school for the performing arts. "The BPI deliberated and concluded it was a good idea," says Deacon. "I don't think we entirely knew what we were letting ourselves in for."

At the same time as plans for the school were taking shape, The Brit Trust was established with a remit to raise funds from record-industry sources which could help pay for the school. All profits from the Brit Awards, &Tm so far, go to the Trust, for onward transmission to the school and other charities, while a total of £13m has been donated by the Trust to various charities.

As John Craig, chairman of The Brit Trust, explains, "We have three strands of income, the MITs (Music Industry Trust Awards) the Brits and the Classical Brits. Apart from the Brit School, the main beneficiary of the Trust is Nordoff-Robbins Music Therapy, plus about 100 other worthwhile causes including things like Opera In Prison and Harry Shapiro's charity Drugscope."

The Brit School – Britain's only non-fee-paying Performing Arts School – opened in Croydon in October 1991, since when more than 8,000 students have passed through. "There's a couple of hundred new intake every year," says Deacon. "Right now we've got a total of 920."

As explained earlier, it was during Paul Russell's tenure as chairman of the BRIAs that the name of the event was finally changed to the Brits. "I take pride that in 1992 we were finally midweek primetime BBC at a music venue [Hammersmith Odeon] with a great brand called The Brits. I felt we had come a long way from the industry dinner at the Grosvenor House."

In 1993 Russell handed over the Brit Awards reins to Warner UK boss Rob Dickins whose first priority was to

move the 1V rights from the BBC to Carlton. "The BBC had never given us any money for the broadcast rights, so I went to Carlton and they came up with £75,000 which, at that time, was a major help to try and realign the show in the ways I envisaged."

Dickins felt that, despite the advances of the past, a radical shakeup was required. "I changed the venue to Alexandra Palace, changed the production staff and brought in Richard O'Brien from Rocky Hortor Show as a presenter to give it a bit more personality."

For his first show; Dickins' greatest challenge was to find major acts who were willing to appear on the Brits, which had never recovered its status in the wake of what he calls "the 1989 debacle".

By sweetening the deal with an Outstanding Contribution Award, Dickins convinced Rod Stewart to reform The Faces and close the show. He used his friendship with Madness to have them fill the opening slot and even convinced hip up-and-coming band Suede to take part. "We got incredible reviews, ITV were really happy, the response was fantastic and suddenly a lot of the past was forgotten," he declares.

Dickins was still holding the fort in 1995 when, with Britpop in the ascendant, Blur and Oasis went head to head in the battle for Brits honours. Tony Wadsworth, the current BPI chairman, was sitting with Blur in Alexandra Palace on that night. "There was almost a feeling of disbelief from them," he recalls. "They knew Parklife was likely to win something. They probably

### **Grateful grapefruits** Star turns at the Brits

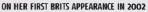


ROBBIE WILLIAMS ON HIS 1998 BRITS DUET WITH TOM JONES



"There were a couple of things, a couple of factors that led to me having this career. One obviously was the song (Angels), the other one was an interview on Parky and the big one was the duet with Tom Jones."

### **KYLIE MINOGUE** ON HER FIRST B



"It just seems like a lifetime ago, it really does. 2002, but a magical moment really. It was an honour to do it, I'm glad it worked, I'm glad it was considered memorable and, yeah, it was great!"

### DAMON ALBARN ON BLUR'S FOUR BRITS IN 1995





JUSTIN TIMBERLAKE ON HIS 2004 BRIT AWARDS

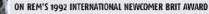
"They're very prestigious awards and it means something extra when you're not an actual Brit yourself."

### TINA TURNER



still like to win a Brit."

### PETER BUCK



"The Brit Awards tended to recognise us before the records actually started selling, which was real nice."











NELLY FURTADO ON HER 2007 BEST INTERNATIONAL FEMALE BRIT

"God I'm excited, I'm thrilled... I've always wanted one of these. Seriously."



"As Chairman of the BRIT Trust, I offer my heartfelt thanks to The BRIT Awards with MasterCard in raising over £11.2m over the past 30 years for charity. With our mission to 'support young people in music and education' we are delighted that so many worthy causes benefit. The BRIT Awards generosity grows every year with War Child and the Haiti campaign as 30th anniversary beneficiaries.

Good luck with the Show and here's to the next 30!"

John Craig OBE





imagined they might win one or two. As the night wore on it was gradually dawning on them that they were becoming a phenomenon. In the end, they won four Brits, more than anyone else in one year."

Wadsworth pauses for reflection, then adds, "That was also the night Prince walked up on stage with 'Slave' written on his face. Later, Dave Rowntree, Blur's drum mer, went up to collect their fourth award with 'Dave' written on his face. Blur obviously loved every second of it and that did start to change how the show was per ceived. Winning a Brit was no longer regarded as uncool."

The first Earls Court show took place in 1996 "We've held the show in many venues but Earls Court is perfect," says long time Brits event director Maggie Crowe "It's conveniently located in west London near a lot of the record labels; it's three tube stops from Parliament if we have any MPs or ministers along, and the building itself is like a blank canvas on which you can create whatever you want.'

Crowe goes on to point out that, "With 1,200 kids in the moshpit, which we have now, the artists are no longer playing in front of the stuffed penguins they once had to suffer, so they get a real response which spurs them on to a better performance."

That year also brought what many regard as the Brits moment to end them all, when Pulp's Jarvis Cocker decided to invade the stage while Michael Jackson was performing Earth Song, surrounded by children dressed in rags. Andy Prevezer, who was at that time the head of press for A&M Records, remembers, "We couldn't believe what we were seeing. Jarvis clambered on to the stage and started dancing around with his arms flailing. We were all

mouth-agape. The word started going round the tables nearby and everybody started looking, but really it all happened so fast that a lot of people didn't even see it."

For many it was a glorious moment of spontaneous humour, but Creation Records boss Alan McGee thought otherwise. "I think Jarvis decided to co-opt the entire Brits by going up and dancing onstage with Michael Jackson, knowing full well he

would get the biggest headlines of the entire Brits, which he did.

Running a close second to the Jacko-Jarvis fracas was the 1998 night on which Danbert Nobacon of Chumbawamba decided to leave Labour deputy prime minister John Prescott in no doubt about his feelings Rob Dickins was sharing a table with Prescott, his wife



Pauline and a personal friend who had bought himself a new suit specially for the occasion.

"Fleetwood Mac were on stage and they were bril liant," says Dickins. "You could see the Prescotts were having a great night. Suddenly, some-"It's time to start one picked up the ice bucket, stepped on my wife's thigh to get onto the being proud of our table, and threw the water, intending it to go over John Prescott but most of it went over my friend's new suit. John Let's be proud of just went completely bananas and they had to hold him back from attacking this bloke.'

> With the Brits continuing to grow in both global stature and in the sheer size of the event, it was decided in 2001

to exercise more control over the entire process by creating an in-house TV production unit, Brits TV, which is now headed up by Helen Terry, who first attracted public acclaim as a featured singer on early Culture Club hits. "I got into television because, when I was a singer, I had some very uncomfortable experiences of appearing on television," she reveals. "Musicians on TV are often treat-



ed as filler, but at the Brits we take the view that it's all about the artists

Current Brits chairman and Sony CEO. Ged Doherty points out that the event never stands still and that changes, such as the move back to live shows and the introduction of a critics' choice award, are aimed at keep ing it fresh and vital "Being 'live' again has brought back an important edge to the show, it adds a lot to the excite ment and build-up and makes it better for the audience," he reckons. "The critics' choice I'm very proud about - a chance to use the Brits platform to give a boost to a young artist's career. And it works - look at Florence + The Machine: critics' choice in 2009 to three main nominations in 2010 is a great achievement.

Career multiplier Florence + The Machine (left at the 2009 Brits) have gone from critics' choice to three-time nominees in a year while Kings Of Leon (pictured above with Brits chairman Ged Doherty) saw their sales and profile rocket after 2009's Brits performance

As well as exposing vibrant new acts, Doherty fully appreciates the Brits' role in boosting sales for more established artists. "I just need to look at one of my acts at Sony Music. Kings Of Leon had a big sales boost immediately after the 2009 show. We sold around 70.000 albums extra than we would have normally expected that week. Their fantastic performance on the night literally introduced them to a new, mainstream audience and the upside from that lasted all year and took them to superstar status. That's what the Brits can do. We sold a further million albums in 2009 after doing the same in 2008."

All of this is topped off with the Brits' contributions to charity, notably the Brit School which not only facilitates a path into music-related careers for hundreds of students but has even delivered up some genuine stars in the shape of former pupils including Katie Melua, Adele, Kate Nash and Leona Lewis, not to mention members of bands including The Kooks. The Feeling and Athlete.

"It's time to start being proud of our industry again," says Ged Doherty. "Let's be proud of the Brits."

### The glitz of the Brits Five key shows in Brits history

industry again.

the Brits..."

**GED DOHERTY** 

### 1977

The British Record Industry Britannia Centenary Awards, October 18



The first serious attempt to establish an annual celebrity-driven British music business awards event took place in Wembley Conference Centre, with awards for Cliff Richard, Simon & Garfunkel and

Procol Harum, all of whom performed live, and The Beatles, who didn't. Despite being judged a success, it would be another five years before the idea was tried again, this time under the name The British Record Industry Awards, at the Grosvenor House Hotel in London.

### 1985

The British Record Industry Awards, February 11



The first three BRIA events featured no live acts and were not broadcast, but things moved up a gear in 1985 when performances by Tina Turner, Howard Jones, Alison Moyet and others were

broadcast live to the nation by the BBC. Awards were won by Wham!, Prince, Sade and, to the chagrin of

Aunty Beeb, Frankie Goes To Hollywood, whose sexual ly-explicit chart-topper Relax had been banned by the corporation.

### 1993

The Brit Awards, February 16 With this show, climaxed by a live performance from a specially reformed Rod Stewart and The Faces, incoming Brits chairman Rob

Dickins radically revamped the format. switched broadcasters to Carlton and moved venue to Alexandra Palace. BBC viewing figures had declined after 1989 when 9.5m had tuned in and watched presenters Mick Fleetwood and Sam Fox fall foul of a broken autocue. With no script, the hapless pair ploughed on but could not salvage a show whose thread was comprehensively lost. Over the next couple of years the Brit Awards entered a doldrums from which it did not emerge until this 1993 triumph put it back on track.

### 1995

The Brit Awards, February 20 With Britpop in the ascendant, and the rivalry between Blur and Oasis growing, the 1995 Brits marked a turn-



ing point in the show's credibility when it became clear that both bands took winning their awards seriously. An event which, just a few years earlier, was being shunned by hip young acts had clearly now been taken to the hearts of the nation's two hippest bands and, as a consequence, to the hearts of their legions of fans. 1995 saw credibility further bolstered by the creation of a new, expanded



and more transparent voting system, the Voting Academy, comprising 500 individuals from all across the music business.

#### 2001

The Brit Awards, February 26



The formation of the BPI's own in-house TV production company, Brits TV, ushered in a new era in which the Brit Awards was finally in complete. control of the entire process of creating the show. The independent company Initial TV, founded by industry veteran Malcolm Gerrie, had done a fine job of producing the show for many years, but an in-house company offered not just tighter control but significant cost-savings and thus increased donations for the Brits charities





PICTURED Take That fly out of the Earls Court roof on a flying saucer during the 2009 Brits. All very well for the performer and viewers - but it certainly created something for the health and safety people to think about...

It's a night out for many, but for the Brits organisers that single evening takes a full year of preparation

# A YEAR IN THE LIFE



in 24 hours.



Behind the scenes Helen Terry of Brits TV and Nigel Nathan of Earls Court

"Take That elected to fly out of the roof. That brought on a flurry of risk assessments..." NIGEL NATHAN, EARLS COURT

**THE BRIT AWARDS** is, of course, a one-night-only affair. However, anyone paying attention to the ease with which the whole production flows, the clarity of the sound mix, the quality of the sets and the meticulouslyexecuted camera work, knows it did not all come together

In fact, work on the next show starts almost as soon as the previous one ends. "Every year we have a very thorough post-mortern," says BPI chairman Tony Wadsworth. "We basically tear the show to pieces and try to learn from anything that wasn't as good as it could be so that next time we can make it better."

"Me and my team work on it all year," says Brits event director Maggie Crowe. "Even through the summer we'll be cleaning databases."

Designer Mark Fisher of Stufish – the man behind stunning stage sets for The Rolling Stones, Pink Floyd and U2 – says, "Quite often, thinking about the design kicks off as soon as the previous show finishes but the 2010 one didn't really get going until last summer. Even then we had a bit of a false start, because we did an idea which seemed good at the time but then when we looked at it again in September we realised we must have been out of our fucking minds."

Come September, Brits TV producer Helen Terry starts mapping out the shape of the next show. "Before I even know who the artists will be, I spend two weeks doing the maths so I can put together a running order for the show, and that becomes the steel spine of the show. It dictates how long we will have between acts, how we will get things turned around... if you don't have that structure you can't get creative and have fun."

From September through to March/April things become more formalised as all interested parties attend a monthly Brits Committee planning meeting. "Every year there's lengthy debate in the Committee over who gets booked to play," laughs Crowe. "That's always fascinating. We have Ged Doherty in the chair, and the four majors are represented, plus Ben Beardsworth, MD of XL Recordings, and Julian Wall who represents the indie labels at the BPI. And when that's over we start deliberations about the host." "I made my first artist bookings for 2010 last October," says Helen Terry, "but it was January before we started having serious discussions about what equipment or set dressing they might like to bring with them." Some artists, inevitably, are more demanding and exacting than others, and Terry has to fend off those who want to bring, for example, their own desks. "We've got the best equipment and great people to run it," she insists.

Nor can artists simply pitch up on the day with exotic props. "If they want their own set dressing ideas, we have to construct it, because there are all sorts of health and safety and insurance provisions. We're responsible for every item that goes on that stage. So an artist can come to us with ideas and we will work with them to have those ideas fabricated."

Nigel Nathan, MD at Earls Court. recalls how, "Last year, Take That elected to fly out of the roof of Earls Court in a purpose-made flying saucer That brought on a flurry of risk assessments and paperwork from those who have to worry about such things – but there was no shortage of female volunteers to escort the band up to the roof for the start of their 'flight'."

Fisher had a revised design worked out by the end of November: "Then we produce visualisations of it which go to Helen Terry and then hopefully she approves it but, once that's done not much else can happen because they're still trying to pin down the acts and sort out the running order."

Then Fisher and his art director Nicoline Refsing bring in scenery builders – Blackfriars Studio in London and Steel Monkey in Bristol – who turn their drawings into real objects designed to fit into the existing structure at Earls Court. And the theme for this 30th anniversary set? Energy and time.

It is usually Christmas before Fisher s team can start talking to managers about what their artists are planning to do on stage. Show content begins to go public in early December when the Critics' Award winner is announced. followed by a period of intense frustration all round when the Christmas break slows progress to a halt. The new year sometimes brings a carefully controlled trickle of teasers and name-drops before the announcement of Brits nominations in mid-January

Payne and Gunter, the Brits' caterers' are gearing up by this point. "Timing is everything" states mobilisation manager John Jackson. "Timing and logistics." With a team of about 650 specialist staff – chefs, waiters, washers up and more – to recruit and truckloads of equipment and foodstuffs to deliver, Jackson runs his operation like a military exercise. "With about 4.000 covers' he explains, "The Brits is probably the biggest annual dinner held in this country. We'll use 12km of glasses if you laid them end to end Something on the order of 8,000 bottles of wine will be served. 7.500 kilos of ice for the bars, 3,500 eggs, a thousand mini-loaves of bread..."

As the transmission date approaches, explains Helen Terry, her team begins to expand with the addition of, for example, camera crew grips and catering "The core team though, is no more than eight," she says, adding, "Whereas the European Music Awards has 55."

As the big day approaches, the once empty shell of Earls Court begins to fill and literally hundreds of tradesmen, labourers and assorted techies swarm in through the doors. "We offer the only central London venue large enough to accept the Brits" 5 800m<sup>2</sup> terrace complete with 450 tables offering dinner to 4,500 guests. 1,000 standing in 'the pit', plus 4.800 seated on levels two and four, as well as its massive 1,600m<sup>2</sup> stage," says the cavernous venue s Nigel Nathan. "And then we still have the space and fleatbility to accommodate all the backstage elements including artist dressing rooms, lounge bar, outside broadcast vehicles, temporary kitchens and the after-show party."

This year the show will be hosted by Peter Kay, there will be a wacky Brit-style collaboration between Dizzee Rascal and Florence Welch (of The Machine fame), and appearances by Cheryl Cole, Lady GaGa, Kasabian, JLS Robbie Williams and Jay-Z.

And when it is all over. Helen Terry and her harassed crew will let their collective hair down at that aforementioned after-show. "No, that's what we don't do," she laughs. "We're like one big dysfunctional family and we tend to stick together. We'll just all have a drink together and then head for home "

To be followed shortly after by the post-mortem....

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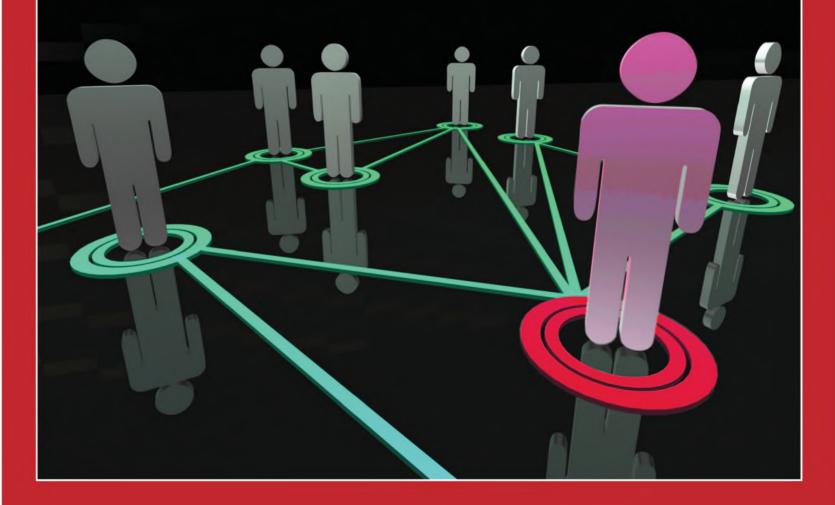


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# THE SOUTH IS RISING

As country of honour at this week's Midem, South Africa will be showcasing its national music industry and a burgeoning roster of homegrown talent. And with the 2010 FIFA World Cup providing another spotlight for South African music, the nation's artists are preparing for a big year



### International By Lloyd Gedye

THE GLOBAL ECONOMIC DOWNTURN may have hit the South African economy hard in 2009, but one sector that defied the downward sales trend during the last financial year was local music

Between December 1, 2008 and November 30, 2009 local music racked up 395m sales, a 3% increase on the previous year

While international music sales in South Africa were down by 7.4%, resulting in a net decrease of 2.9%, it is evident that the popularity of local South African music remains as strong as ever.

"In light of the recession and piracy, this is a terrific result," says Irving Schlosberg, the managing director of EMI South Africa and the former chairman of the Recording Industry of South Africa (Risa).

"Generally speaking the industry did better than what was anticipated in the current economic climate," says David DuPlessis, the head of Risa who adds that the South African Music Awards (SAMAs) have seen a record number of entries

However, the hard facts are that international music sales in South Africa have fallen by 18% since 2007 with piracy and the growing move towards digital sales hitting the hardest.

Industry figures including Sony Music South Africa director Sean Watson and Arthur Goldstuck of technology research company World Wide Worx believe the local success has remained high because of the incredibly low rate of broadband penetration in the country

Only 11% of South Africa's 5.3m population have internet access with the remainder facing a massive barrier to entry regarding the digital download market. And of digital sales in 2008, 85% of them were sold via mobile phone rather than online

Goldstuck argues that the reasons for this are twofold. He says South Africa's record labels have not had the vision to develop a viable download market and that instead the ringtone market in the country is a very mature and well-established industry

He points out that for a very long time, cassettes were the dominant technology in the South African music market because CD technology was too expensive for many users. The jump to CDs has occurred only recently and this has had a knock-on effect with the general slow migration to a digital market, while the established ringtone industry "has



Goldstuck. "The guys marketing and selling ringtones have refined their business model

Watson, who recently joined Sony Music SA after running the SAMAs for five years, says the bar for South African music is continually being raised as he witnessed from the increasing quality of the SAMA entries each

"South African music is now operating from a strong enough base to stay relevant internationally," he says.

Schlosberg is positive that 2010 is going to be a boom year for the South African music industry with the 2010 FIFA World Cup being held in the country while its role as country of honour at Midem is also set to turn the spotlight on local music.

Glenn Masokoane from the South African Department of Arts and Culture says the Midem role places South African music in its proper context as "a significant global player in the world's music industries'

Masokoane, who has been integral in preparing South

African involvement at Midem, says there will be a

been mature for over a decade now in South Africa", says 🕴 broad genre mix presented at the trade show. With local stars like Thandiswa Mazwai, Tidal Waves, Zulu Boy and DJ Black Coffee set to hit the stage at Midem, South Africa's star will be shining bright.

Business Arts South Africa CEO Michelle Constant says the country-of-honour status at Midem is a huge opportunity. "It shifts in a way the idea of what popmusic is perceived to be and that is kind of sexy," says Constant. "Pop music as it comes from Africa is a very different thing. Some of the greatest pop music comes from here

"Hopefully this showcase will dispel the myth that only world music and choirs come out of South Africa, says Karl Anderson, founder of leading independ-

ent label Just Music. "We also produce some wonderful rock, pop, urban and dance acts." Anderson's point is relevant, with two Just Music acts securing international deals in 2009: afro-rockers BLK JKS signing to Secretly Canadian and alternative-pop

outfit Dear Reader to City Slang Other local artists who have inked

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midem

international deals include DJ Mujava who put out a record on the Warp label in 2008 and Spoek Mathambo who has signed a deal with BBE for his debut solo album.

Anderson says his priority for Midem is to secure international licensing deals for his other South African acts, pop-rock band Zebra & Giraffe and electro outfit Flash Republic.

He believes the balance of power in South African music is shifting to the independent sector. "Many of South Africa's most successful artists such as The Parlotones, Zebra & Giraffe, aKing, Flash Republic and Kurt Darren are signed to independents," he says.

Essential Distribution director Nathan Adams agrees that South Africa offers up many opportunities in the music industry. "The influence of local record companies and artists/producers is already being felt overseas and can only grow through the exposure of this year's World Cup," says Adams.

Ghetto Ruff founder Lance Stehr is another ambitious independent label boss who is hoping to break his urban act Joži internationally.

"The urban market is where we need to compete; we need to be competing against the likes of Jay-Z, Beyoncé and Black Eyed Peas. That is where the money is going to flow into the country, not through winning a Grammy for a gospel choir," says Stehr.

Stehr is in the process of relocating Jozi to the US and has star producers

Pete Martin in the





"Local success has remained high because of the low rate of broadband penetration..." ARTHUR GOLDSTUCK WORLD WIDE WORX



UK and Gordon Williams in the States busy remixing some of Jozi's tracks.

"What we need here are the right producers to inter act with the right artists," says Stehr.

Carel Hoffman of Oppikoppi Productions says that there is no doubt that South Africa has the talent but breaking internationally is still tough.

"Overseas there are millions of people all trying to hit the same small target of success," says Hoffman "In some ways we have a bit of leeway in the fact that we have a different story to tell."

"Vusi Mahlasela, Hugh Masakela, Tidal Waves and The Parlotones are all touring and earning a decent income overseas," says Hoffman. "It is just expensive and tricky to get in."

Masokoane believes there is an abundance of talent in South Africa that is export ready.



"BLK JKS, Lira, Thandiswa Mazwai and the Gang of Instrumentals are all export-ready musicians, who are already doing the rounds in the international arena." says Masokoane. "On the whole, export-ready artists are those that provide world audiences with something that is distinctly South African."

"A lot of artists have started making inroads over seas." says Da LES from Johanneshurg hip hop outfit Jozi, who will be performing at Midem

Jozi toured the US last year and the incredible reception they received has fired them up to make the most of the opportunities they receive overseas.

Da L E.S. says the band plans to show the world what South African hip hop offers. "2010 is the year where there will be a lot of focus on South Africa." he says "Music wise, people will be interested to see what South Africa has to offer " PICTURED Indie promise: some of South Africa's hottest acts, from far left The Parlotones, aKing and Flash Republic

### Awesome Africa South African labels look to license acts to international industry at Midem

"Nothing short of awesomeness" is how Southern Pulse's Leon Retief describes South Africa's country-ofhonour status at Midem 2010.

As one of South Africa's respected artist management professionals, Retief has been instrumental in helping the country's premier reggae act Tidal Waves tour Europe on a regular basis.

Now Tidal Waves and numerous other talented artists such as Thandiswa Mazwai, Zuluboy and DJ Black Coffee will be showcasing their musical talents in Cannes. Over 15 different groups, bands and DJs will be performing on the opening night at the 44th Midem across two stages.

The opening-night party will include a live performance by legendary South African songwriter Vusi Mahlasela. Glenn Masokoane from the South African Department of Arts and Culture says that South Africa's showcase at Midem is aimed at providing a broad mix of genres and a taste of what South African music is all about.

Antos Stella, who runs SA independent label AS Entertainment and is also the project manager for the South African delegation to Midem, says that artists and young independent record labels will have a great opportunity to interact with the global music industry.

Numerous independent labels from South Africa are making the trip to try and license their artists internationally.

Lance Stehr from indie label Ghetto Ruff believes his band Jozi, who will be performing on the opening night, have a huge shot at making a global impact.

Just Music's Karl Anderson says Midem is vitally important to his label and this year he will be trying to

license three key South African acts in Zebra & Giraffe, Flash Republic and Locnville.

"There is an undertone of excitement currently because of the soccer World Cup and everyone hopes this brings recognition to their artists;" says Retief. "Government is also spending a rather large amount on SA music as the country of honour at Midem 2010."

Award-winning artist Thandiswa Mazwai is really excited about performing at Midem, but admits it must have been difficult to decide who would attend.

"There are a lot of great bands in South Africa, but I am glad to see that Tidal Waves are playing, they are one of my favourites," says Mazwai. "This is a

great opportunity for the world to see what South Africa is all about."

Mazwai along with Mahlasela, Themba Mkhize (right) and Angelique Kidjo (left) will be some of the artists that taking part in the Miriam Makeba tribute concert that will take place at the Carlton Hotel on January 26.

SOUTH AFRICA AT MIDEM

Sunday, January 24 Press Conference: Blue Lounge 11:00–12:00 Keynote Address by Minister of Arts and Culture Minister Ms.Lulu Xingwana

The Music Industry Conference: Auditorium K, Level 4 15:00–17:00

The SA Opening Night Party at the Martinez 20:00–23.30

ACOUSTIC STAGE Maletangwao Cultural Troupe Tidal Waves Lira

Wouter Kellerman Vusi Mahlasela (right)

BALLROOM STAGE



Themba Mkhize band and Zulu Boy Themba Mkhize band and the tribute to the legends Themba Mkhize band and Kurt Darren Themba Mkhize and Nothembi Jozi

The Parlotones Thandiswa Mazwai SA DJs will be playing in between sets

### Tuesday, January 26

Tribute to Miriam Makeba. Carlton Hotel at 20.00 Opening Song: Mngoma (Accapela) Themba Mkhize band and Thandiswa Mazwai Zenzi – three songs Themba Mkhize band,Vusi Mahlasela and Angelique Kidjo

## CAPE OF GOOD HOP E

Introducing a new breed of South African artists who stand on the brink of global recognition



WHILE SOUTH AFRICAN MUSIC may still be most often associated with legends like Hugh Masekela, Miriam Makeba and the Mahotella Queens, there is a new vibrant breed of young artists staking a claim for international attention

Creativity in South African music is at an all-time high and it is only a matter of time before South Africa's new generation of musical artists break into the global mainstream.

The signs are already there with afro-rockers BLK JKS touring the world to huge acclaim in 2009 and MC Ben Sharpa playing Glastonbury after being discovered by BBC Radio 1 DJ Mary Anne Hobbs.

So, with a new decade ahead of us, we present 10 South African acts to watch in the coming years.



### RIK IKS

South Africa's biggest music success story of the decade four young men (above) from Spruitview and Soweto playing a hybrid sound that incorporates psychedelic afrorock and dub-metal manage to garner attention overseas and end up signed to one of America's hippest independent labels, Secretly Canadian. The Mystery EP and debut album After Robots followed and have caused quite a stir at home and internationally, with the band touring the world to spread their message.

### **SPOEK MATHAMBO**



Spoek Mathambo is one of the most talented MCs to hail from South Africa. As a member of electro outfit Sweat X, Mathambo has toured around the world and collaborated with numerous producers. Back home he has launched a

new project named Playdoe with DJ Sibot and appeared on electro artists Joao Orrechia's new album Hands & Feet. At the moment he is busy working on his debut solo album, which will be released on international independent label BBE

#### ZULUBOY



Blending maskandi rhythms with socially-aware hip-hop. Zuluboy has generated a huge local following as well as international attention with tours to North America and Europe already under his belt. His second album iNqolobare, which

means "grain hut", features great performances from Afro-soul artist MXO and maskandi star Bhekumuzi Luthuli. Lyrics that talk about the plight of migrant workers and responsible parenthood are just some of Zuluboy's thoughts from the streets.

### THANDISWA MAZWAI



Earning her stripes in seminal kwaito outfit Bongo Muffin, Mazwai's star really began to burn bright when she released her debut solo album Zabalaza. On a pil-

grimage back to her Transkei birthplace, Mazwai married the traditional harmonies of Xhosa chants with genres such as jazz, gospel, kwaito and reggae. It earned her a SAMA in 2004 for best female artist and ever since she has been hailed as the new South African Miriam Makeba

### **BEN SHARPA**

Born in Soweto in 1979, Ben Sharpa relocated to Chicago with his family a few years later in a bid to escape Apartheid. Growing up in exile was tough but Sharpa took solace in hip hop. Returning to South Africa in 1993, just before the country's first

democratic elections, Sharpa established himself in the underground scene, forming popular acts like GroundWorks and AudioVisual. His rhymes speak of the social conditions that people endure to grind out a living. In 2007 after being touted by BBC Radio 1 DJ Mary Anne Hobbs. Sharpa toured the UK and played the annual Glastonbury festival. Signed to South African hip-hop label Pioneer Unit, Sharpa's star is on the rise

### DJ MUJAVA



DJ Mujava certainly does not lack talent or drive. When he began programming his own beats in the Atridgeville Township outside Pretoria, Mujava roped in South Africa's minibus taxi drivers to help spread the word by giving them free music to play while on the road. The result found people

pounding on his township door demanding more. The next move was to set up a production company and once he had met Cry, a gospel producer, House Therapy Productions was born. While producing local hip-hop and gospel records, Mujava put out five solo albums. Then through Sheer House he managed to get an international deal with Warp who released his Township Funk record in 2008

### TIDAL WAVES



Rallying behind their chant original music for original people", Tidal Waves are South Africa's premier reggae outfit. Blending roots-reggae, ska, dub and rock with tradi-

tional styles like maskandi and mbaqanga, Tidal Waves' music is a true reflection of the multi-cultural rainbow nation that is South Africa. Through hard work and constant touring, Tidal Waves soon made the jump to international act spending five to six months of the year touring Europe, particularly in Belgium, Holland and Italy. Tidal Waves' live act is something not to be missed and their new album Manifesto, released at the tail end of 2009, is among their best work to date. Catch them at Midem 2010.



### **DEAR READER**

Originally named Harris Tweed, the Johannesburg band (above) had to change names in between their debut album and their follow-up release after the Harris Tweed Authority in Scotland set lawyers upon them. However, the name change seemed wholly appropriate as the band's second album. Replace Why With Funny, produced by Brent Knopf of indie band Menomena, revealed a wholly new sound. A deal with City Slang followed and soon Dear Reader were touring Europe. Their sound, which is lush, adventurous, hookladen pop, has earned them many devoted fans in South Africa and abroad.

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Featuring legendary Prophets of Da City member and awardwinning R&B artist Ishmael, Jozi is at the forefront of South Africa's commercial hip-hop market. Joining him on stage is producer Bongani Fassie, son of the late Brenda Fassie. The

group is rounded up by two young talented vocalists in Les and Crazy Lu. Having toured the US last year, Jozi are looking to up the ante and are promising a spirited live showcase at Midem. Their new album Wildlife is receiving rave reviews back home, while Ishmael's solo album On The Edge has garnered some significant praise, too.

### **DJ BLACK COFFEE**



Kwazulu-Natal's Black Coffee began playing in 1994, while still at school. However, it was his participation in the 2003 Red Bull Music Academy, which gave him a leg up in Johannesburg. After he worked

as a producer and DJ, his hard work has paid off with a SAMA for the best dance album in 2006. Having crafted remixes for everyone from Thandiswa Mazwai to Busi Mhlongo, he could now be put in the running for further accolades through his new album. DJ Black Coffee will be showcasing his skills at Midem in 2010.

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**SOUTH AFRICA : Country of honour at MIDEM 2010** 

# A NEW FORM OF LIVE AID

Leading lights in South Africa's music industry are calling for bigger and better live-music venues



WHETHER IT IS THE PSYCHEDELIC AFRO-ROCK OF BLK JKS, the reggae groove of Tidal Waves, the Zulu blues of

Busi Mhlongo or the alternative pop of Dear Reader, South Africa has a lot to offer the curious live music fan. But the country has a shortage of quality live music venues with decent sound and many industry players interviewed by Music Week believe the lack of a live music infrastructure is holding back their country's music industry

There is a lot of optimism that the 2010 FIFA World Cup will deliver a whole range of new opportunities for South African musicians to showcase their music in a live setting, but most feel that a lot more investment is needed to fire up South Africa's live music scene.

RIGHT City limits: The Bassline is one of the few Johannesburg venues to cater for audiences of 1,000

Top priorities include upgrading PA systems in cur rent venues and investment in medium-sized venues (those catering for audiences of between 500 and 1,000 people). While Johannesburg has popular live venues such as 1,000-capacity The Bassline and the Coca-Cola Dome, which has a maximum capacity of 18,000, the majority of live-music venues in the city are built for crowds of 200 to 300.

"Johannesburg has several half-decent venues and a couple of larger spaces," says former venue owner and promoter Gil Hockman. "But in relation to its size and economic capacity it is profoundly under-developed.

Independent label owner Karl Anderson from Just Music agrees: "We desperately need some quality and



purpose-built 500-1,000-capacity live venues in Johannesburg, Cape Town and Durban," he says

Key Johannesburg venues include The Bohemian, Back 2 Basix, The Radium Beer Hall and House of Nsako. While all of these host live music throughout the week, they are generally a platform for up-and-coming artists rather than established South African acts

Hockman argues that Cape Town has a much better live-music circuit by comparison. "The only city with a half decent set up is Cape Town, where there are three dedicated venues and a handful of bars and restaurants which host live music, all within a 10-minute drive of each other." says Hockman.

Leading Cape Town venues include The Mercury Lounge, The Assembly and Zula Sound Bar (logo,

right). However, Hockman points out that Cape Town does lack a venue that can cater for a crowd between 1.000 and 3,000 people

As for the rest of the country, "you could probably count the number of venues without removing your other mitten," jokes Hockman

Carel Hoffman, founder of Oppikoppi, South Africa's premier music festival, says the "single glaring gap" is a solid live-music-venue network. "This really is the coalface of where bands and artists start to build their acts." says Hoffman

Business Arts South Africa CEO Michelle Constant agrees with Hoffman. "We don't have a proper circuit that deals with the different areas of growth for a band," she says. "Johannesburg has a severe shortage of small to medium live music venues. I think musicians and clubowners are swimming against the flow; they need more support.

"South Africa is a poorish country in relative terms which means the live music infrastructure has to be subsidised from somewhere." says Hoffman. "As government is not able to do this promoters and attists have to go look elsewhere

The result is ever-increasing corporate involvement in the South African live-music scene

Clothing brands such as Levis and Billabong, mobile phone companies including Vodacom and alcohol brands such as Jeigermeister, Windhoek and Hunters are regular



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mainstays of the national livemusic sector.

"The support is there because the significance of local culture has grown wide enough for it to become a viable engine for corporate marketing and pro-

motion, which is a great compliment for the scene as a whole," says Hockman.

And South Africa's festival market is thriving as a result, with new festivals popping up every year

Hoffman launched the Oppikoppi festival in 1993, and the three day event, which takes place every August on a farm in Northam Limpopo, now attracts between 10,000 and 15,000 fans

Added to that success, the UK's *Dai'y Mirror* ranked it fourth in its top 10 festivals taking place outside main land Britain.

These days OppiKöppi is run as a fully-fledged events company, with a very active booking and touring agency, sponsorship management divisions and a recently-initiated below the line advertising agency: all more or less focusing on the live-music scene.

Another thriving festival is Splashy Fen, held on a farm near Underberg in KwazuluNatal, which also attracts crowds in excess of 10,000. Formed by Durban's hippie folk community more than 20 years ago, Splashy Fen offers a more family-orientated festival experience set among the mountains and rivers of the lower Drakensberg

"These festivals are vital," says Southern Pulse's Leon Retief, a promoter and band manager in the country. "The bands are exposed to a lot more people that don't normally go to live music venues.

"If you can convince a large audience as a new band,



your career should take off immediately because cool festivals stay in the minds of punters for months. For a lot of bands, their most attainable means of success in South Africa is to be playing the big festivals," says Hockman. "At the same time the festivals themselves are important in their ability to channel and develop the live music scene. "They play a huge role as flagships for the whole scene and their tastes, efforts and attitudes have an impact beyond their actual running time."

As for the World Cup, almost everyone involved in South Africa's live sector has a plan up their sleeve to take advantage of the platforms provided by one of the world's biggest sporting events.

As Hockman says, "the circus is coming to town" and at all levels there will be opportunities. "The people who





will benefit the most in the short term will be those who

are either already connected or have the right sort of inge-

nuity to make good use of the opportunity.

MIDDLE

The circus comes to town: the live sector is hoping to exploit opportunities and platforms provided by this summer's football World Cup

### ABOVE & LEFT

The great outdcors: Splashy Fen (above) and OppiKoppi are examples of South Africa's thriving festival scene

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South African Music

MusicWeek

### A guide to our free CD featuring up-and-coming South African artists





### Tracklisting D. Blindin Lights - Captain Star 20. The Instrumy - Captain Star

Do. The california - Depict of 03. The Knife - Zaliro & Graffe 04. Tailater - Flash Republic 05. San In My Rocket - Jan Jeffinger 07. Mitheast The Ghette - Versa











### CAPTAIN STU

### Track on. Blindin Lights / Track oz. The Journey

Runner-up of the Road to V-Fest Competition as the best unsigned band in South Africa, Captain Stu, brings you a tightly-executed, energetic and eclectic blend of ska, funk, hip hop, rock and reggae with an African twist.

With two albums to their name (The Untold Tales in 2005 and The Adventures of Captain Stu in 2009), supporting Maroon 5 and One Republic, headlining at several of South Africa's major festivals and appearing on national radio and TV – plus three music videos and a few hundred rocking live shows in between – Captain Stu are a five-piece group of dedicated and professional musicians whose aim is to get you dancing. www.myspace.com/captainstuandthellamas

### ZEBRA & GIRAFFE

### Track 03. The Knife

South Africa's hottest new rock act is the pseudonym for singer, songwriter and multi-instrumentalist Greg Carlin and winner of the 2009 SAMA Award for Best Rock Album and the MTV MAMA Award for Best Alternative Act (beating Coldplay and Green Day). Zebra & Giraffe have supported The Killers, Oasis and Snow Patrol on their South African tours in 2009 playing to more than 100,000 people around the country. Their debut album Collected Memories has produced seven hit singles so far and sold more than 15,000 physical albums in South Africa. www.myspace.com/zebraandgiraffe

### FLASH REPUBLIC

#### Track 04. Twister

South Africa's leading dance act have had massive number-one singles on South African national radio with Twister and Star. And they can add two music-video airplay hits and international remixes from the likes of StoneBridge, Henry John Morgan, Thomas Gold, Prok & Fitch, Fonzerelli, Bellatrax and RainDropz to that package. In 2009 Flash Republic were included on various international compilations from superstar DJs including StoneBridge, Chuckie & Arno Cost. They also went Top 10 on Roger Sanchez's chart and were in the top 15 of the *Music Week* and DMC Club Charts with Star.

www.myspace.com/theflashrepublic

### LOCNVILLE

### Track 05. Sun In My Pocket

Locnville is the name of New York-born and South African-raised twins Andrew and Brian Chaplin – related to the late, great Charlie Chaplin. They describe their music as "…new age hip hop combined with elements of electro and organic synths". Their debut single Sun In My Pocket is already a Top 10 smash hit in national and regional radio stations across South Africa. International remixes are available courtesy of Lazee, Wez Clarke and StoneBridge. www.myspace.com/locnville

### JON DELINGER

### Track o6. Angels Unaware

Jon Delinger is an artist with a voice that will capture your mind and imagination with his amazing lyrics sung over beautiful acoustic melodies. Jon considers himself an outlaw in the music industry, just like John Dillinger, the American outlaw idolised by the public as a modern-day Robin Hood. Jon uses his amazing voice to sing music which has rock, blues and pop elements – a unique and powerful combination. Jon, a Malawian by origin, grew up in Zimbabwe and Mozambique respectively, and started playing the acoustic guitar from age seven. He has grown into a world-class artist who attracts listeners not just across Africa, but around the world as well. www.myspace.com/jondelinger

### VERAZ

### Track o7. Without The Ghetto

Born Werner Ferreira 23 years ago in Vereeniging, Veraz's father bought him his first guitar when he was 14 and he taught himself to play, influenced by the music of Bob Marley and UB40. His breakthrough came when he and Jon Delinger collaborated in a talent competition and producer Richard Nosworthy was so impressed that he introduced them to Storm Rekordz. Veraz's debut album From Joburg to Jamaica boasts nine of his own songs, a Bob Marley-medley and a song by Jimmy Cliff. He sings songs about ordinary life, xenophobia, love and nature and draws on the work of Don Fransisco, UB40, Eddie Grant and Bob Dylan.

www.myspace.com/verazreggae

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Essential have secured a worthy reputation for licensing a wide range of tracks for their compilations and currently looking for 80s hits for re-issue.

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#### DVD

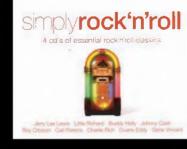
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# LOOKING FOR THE PERFECT PARTNER

With record labels seemingly no longer able to furnish their star signings with life-changing royalties, acts have embraced the previously no-go area of brand partnerships – a shift that has led to complex legal ramifications. We examine the contractual challenges of music and brand collaboration

PICTURED Branded a success: Take That's partnership with Marks & Spencer was a good example of how brands with similar demographics can be a perfect fit

#### Brands By Adam Woods

**TOM WAITS HAD IT RIGHT WHEN HE NOTED**, five years ago, that, "The highest compliment our culture grants artists nowadays is to be in an ad ideally, naked and purring on the hood of a new car."

Waits does not sign up to that view himself, of course, but as a veteran of lawsuits against General Motors, Levi's and corn-chip giant Frito-Lay, he does offer an implicit lesson for those artists who do accept the compliment, and it is this: when you're dealing with brands, bring the lawyers along

To see Take That swapping presents with the M&S girls, or The Saturdays larking around in a hotel room for Impulse, anyone might think an effective partnership required only compatible brand values and a cheque book.

But, according to the legal professionals who construct such deals, they are often the product of months of delicate contractual negotiation on all sides.

"The success of all these deals boils down to how they are formulated," says Simon Dixon, a partner at Bray & Krais, which acts for clients including Take That and Girls Aloud. "Some of them take a long, long time and it is usually a case of really trying to marry up everyone's ideas and sensibilities and considerations."

Gregor Pryor, a partner in the digital media practice at Reed Smith, shares a checklist of key points for celebrity talent negotiations. It begins with the term and the nature of the services contracted and then runs to a further 22 points, many of which feature further sub-divisions.

Where a commercial agreement stretches only to an appearance in an advert, the proposition can still be relatively straightforward. But where brands and artists share a will to extend the scope of deals into sync usage, music exploitation, live, merchandising and other areas, there is almost no limit to the complexity.

"It depends on the type of deal the artist is doing," says Lee McGuirk, an associate in the intellectual property and technology group of DLA Piper. "It might be a very limited sponsorship deal to appear in a particular brand's tent at festivals, or it might be a 360-degree deal, or a version of one. Years back, I was involved in the Jamie Oliver/Sainsbury's deal, and that took a good year of negotiations."

Many artists have only made their first jump into the brand pool in the last few years, but that does not mean this area of the law has not been moving on for decades in their absence.

"Celebrities have always been involved with branding," says McGuirk. "It has just hugely escalated as a concept in the music industry because brands are now providing money that record labels once were. For most artists, deals with brands were pretty much



dirty business in the past, but it is very different now."

The first priority in any negotiation between a brand and an artist. McGuirk points out, is to establish exactly what rights the artist is legally able to allocate. Some of them may be surprised at how little they actually have to offer, she suggests.

"These days, [record contracts] have a much broader remit than they used to have," she says. "An artist might have a traditional deal, in which case there is usually scope to go off and do things with brands, or they might have unwittingly signed up to a deal which prohibits them from doing these things at all "

Inevitably, there are significant differences in this regard between the contractual positions of newlysigned artists and those who have long since made it.

"You have this two-tier situation where the established artists are coming to the end of their deals and have some bargaining power, but newer artists are finding themselves in a 360-degree situation [with their record companies] unless they are either really properly represented or they have agreed to a cheaper deal," Pryor explains.

Bray & Krais acts for Groove Armada, whose 2008. post-Jive deal with Bacardi – incorporating numerous B-Live appearances, an EP and the launch of a musicsharing platform – still stands as a particular peak of brand/artist co-operation. It is fair to assume, then that it also called for some notably detailed contractual provisions.

"The minute you get brands disseminating music or music that is made particularly for that brand, you get more complications, much more back-and-forth in the negotiations," says Dixon

Whereas appearances and endorsements in old-style contracts, at least are usually the sole preserve of the artist and management, the introduction of music usage into a deal not only adds layers of fine print, it also introduces a record company into the negotiation, where there is still one on the scene.

"As a record label, you want to make sure that any exploitation is consistent with the exploitation of other rights at that time," says Dixon.

The term of the deal and the extent of the rights are obviously key areas, with particular care paid to digital usage. Brand exposure and upfront licensing fees have their virtues, but no such deal should be allowed to interfere with the ongoing marketing of an act's music in the long term

#### (I-r) Faces for television: Girls Aloud's K imberley Walsh models New Look's current fashion range; The Saturdays' Impulse partnership featured audio syncs, social networking content, an adfunded TV show and a branded live appearance

PICTURED BELOW

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### midem

The type of brand is also a key factor, and not just from a compatibility point of view. Some believe the involvement of alcohol brands in the sector may constitute a hidden risk, even for artists who own their own rights. If the anti-alcohol-advertising lobby manages to win a ban under a new government, for example, a band tied into a long-term deal with such a brand might find itself in a tricky position.

"In that sort of instance, I would imagine you are stuck in that deal." says McGuirk "An artist could find themselves prevented from exploiting the rights they have given away for two or three years, and that is something to consider."

For bands negotiating with a record company behind them, deals will inevitably be more promotional and less immersive. And although the fashionable picture is of a liberated artist and progressive management team thrashing out a deal directly with a brand and its ad agency, in practice, most high-profile deals still tend to involve a record company

Mark Krendel, head of business development at Universal Music UK, believes the major has had a hand in the lion's share of significant brand tie-ups in the past two years, ranging from the Take That and Saturdays deals to Kimberley Walsh/New Look and Sugababes/Microsoft

The value a record company offers, he suggests, is in its experience of structuring such partnerships and its ability to manage them after the ink has dried.

"All of the deals we are trying to piece together touch the band and the brand in multiple places," says Krendel. "To take The Saturdays' deal with Impulse as an example, the girls featured in three executions of the TV ad, we had the music synced in those ads and we drip-fed digital content into social networks and

"Celebrities have always been involved with branding, it has just escalated in the music industry because brands are providing money that record labels once were"

#### LEE MCGUIRK, DLA PIPER

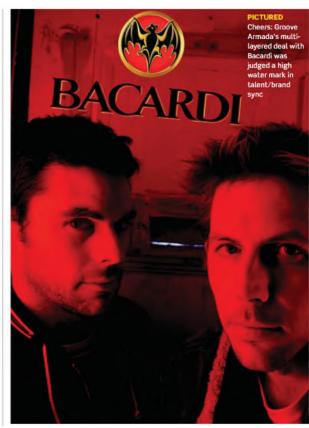
through the Impulse and Saturdays sites. Then there was an ad-funded TV programme and a show at the [HMV] Forum [in Kentish Town].

For an idea of the next place artist and brand partnerships are heading, Pryor says we need to look to the US, where the precedents for such behaviour are usually set

"As with all this kind of thing, America is streets ahead of us," he says. "One big trend we are seeing is celebrities becoming much more interested in the business model. It used to be they'd hold up a coffee cup and here's 200 grand; now it's moving much more towards, 'How many units are we selling? Because I will have a royalty, thanks."

And with terms like those on the table, can it really be all that long before we see Tom Waits naked and purring on the bonnet of that car?

What's that? Mr Waits declines to exploit his music and image for advertising under any circumstances? Still? Oh. Better get Bob Dylan then. adamiameswoods@btinternet.com



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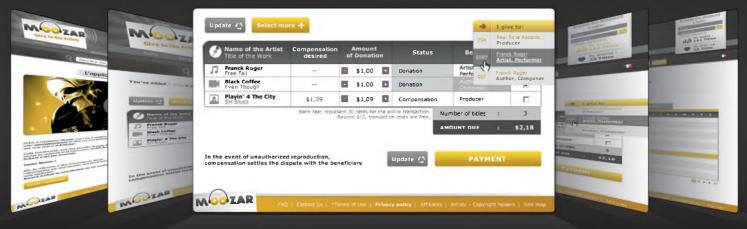
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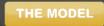
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# **15 YEARS OF HARMLESS FUN**

Music Week looks at how Harmless Records has remained at the top of its game in the compilation market since its launch in 1995, and finds out what it has in store for its anniversary year

### Labels

By Christopher Barrett

 PICTURED
 AT THE TAIL END OF 19

 Dance crazy:
 THE STREETS OF WATH

 (I-1) Harmless
 Records' seminal

 compilation series
 from the Nineties

 are being revisited,
 That label was Har

 including Pulp
 Was Quinton Scott, a L

 Fusion, Jumpin'
 Collegroup Large

and The Breaks

AT THE TAIL END OF 1995 A NEW LABEL EMERGED FROM THE STREETS OF WATFORD with a mission to decimate the widespread pretensions among the dance community and bring the finest sounds on the dancefloor to the ears of the many.

That label was Harmless and the man on a mission was Quinton Scott, a DJ and product manager at Music Collection International (MCI) who was growing increasingly frustrated by the rampant snobbery among DJs and collectors.

Fifteen years later and Harmless is still going strong as a Demon Music Group label with a line-up of releases that continue to mine a rich catalogue that embraces every corner of dance, from northern soul to breakbeat.

But, as Scott recalls, prior to the birth of Harmless, access to dance music was not always easy or affordable. "Harmless was supposed to be an ego-free label. It always wound me up that there was a lot of protectiveness around scenes and dance music, with DJs covering up records and all that kind of nonsense," says Scott.

"I was out in clubs a lot and there was so much snobbery; people buying Masters At Work Records and paying silly amounts of money just so they could say they had the latest music, I saw that there were an awful lot of people that liked the music, but it wasn't easy to get it – you either had to buy it on a very expensive 12-inch vinyl import or not at all "

<sup>6</sup>Quinton had an idea for a label that was different to anything MCI was doing at the time. During that period we were predominantly based in the budget and midpriced market and the vision for Harmless was that it was to be a genre-based label at full-price point. That was different and exciting for us," says Danny Keene, who back in 1995 was marketing director at MCI and the man Scott had to convince that the world needed another dance label.

At MCI at the time Scott was working on everything from Cajun music to Val Doonican and relished the opportunity to focus on his first love: dance music. With Harmless, Scott set about mirroring the efforts of labels such as Mastercuts and Street Sounds to produce eclectic compilations for a broad market.

"I think the important thing with Harmless is that there had been a lot of labels in the Eighties doing exactly what Harmless did, like Charly and Street Sounds, but I found that there was a new generation in clubland that wanted to discover the music but didn't have any way of doing it. So there was a major opportunity to explore different areas of music and market it."

The first step was to produce a brand that reflected Scott's vision for an accessible, unpretentious label. Referencing harmless fun, the Harmless moniker was



born. The logo was designed by Scott Parker and the name used inventively as the basis for much of the label's early marketing, with one of the first catalogue releases featuring a toy grenade on the cover.

"I didn't want to choose a name that was very knowing and based on an old record," says Scott. "Harmless was supposed to be a bit tongue-in-cheek and accessible to all."

Keene, who is now sales and marketing director of Harmless's parent company Demon, recalls an early marketing campaign featuring images of a diverse selection of people to emphasise that philosophy

"Quinton had some great ideas, not just about the product and the packaging but also the label name. He got a lot of photos of people, from all walks of life – everyone from an American cop to a road sweeper – holding up a boatd with the Harmless logo."

The first release to showcase the new brand and logo was Masters At Work - Masterworks - The Essential Kenlou House Mixes, a collection of their remixes up to that point that transcended the dance category by featuring tracks by acts including Saint Etienne and Björk. "That was the album that started it all." says Scott.

Following the success of the Masters At Work collection, Harmless set about doing a similar job with Roger Sanchez, while another early success for the fledgling label proved to be the collection DJ Pogo Presents The Breaks.

"The thinking behind that was the whole bootleg breakbeats series of original hip-hop breaks," says Scott, who recalls that no label had produced an official collection and licensed the tracks. He set about locating the original masters and he believes the result set the template for what Harmless is all about.

"A lot of the albums on Harmless are very much about tracing back the roots of hip-hop and dance music and relating it to the wider market. With DJ Pogo Presents The Breaks the press was great, it crossed over to broadsheets and cultural press and so to a crossover audience, not just hip-hop heads," he says.

Looking back at his four years at Harmless, Scott believes the label released a number of important albums, not least Joey Negro's Jumpin'. "It was one of the first underground disco collections that really crossed over to a club audience," he recalls.

Another landmark release for Harmless was the Pulp Fusion album that was released in 1997 and later developed into a perennially popular series for Harmless which the label continues to enjoy and exploit today.

"That was a matter of coming up with a concept for funky Seventies jazz; there were a lot of people that liked the music, so we created a crossover brand around the release of the film Pulp Fiction with a very retro Blaxploitation feel," recalls Scott.

Harmless soon achieved Scott's goal of successfully engaging a diverse audience ranging from core fans to the mainstream consumer, but he was nonetheless stunned one day to receive a call from the MCI reception saying that a Mr Afrika Bambaataa was waiting for him. The hip-hop legend had turned up unannounced to blag a copy of a Trouble Funk album. "I was amazed," says Scott.

But the reaction to Harmless's effort was not always so positive, with some collectors continu-

## **10 GREAT REASONS TO CELEBRATE THE HARMLESS 15th BIRTHDAY**





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### Features



PICTURED ABOVE Wealth of music knowledge: Harmless label manager lan Dewhirst began DJing in 1972 and has collected about 20,000 records and 10 000 CDs

PICTURED BELOW Crossover success:

Crossover success: Harmless moved away from the underground to a wider audience in the late Nineties, with series such as Mellow Mellow ing to raise somewhat absurd objections. "There are always people that will complain when you are making a compilation who'll say. Twe just spent a grand on that, this is my music, what do you think you are doing?"

There has also been the odd misjudged attempt to embrace and profit from the latest dance craze, one of which saw the release of a speedcore collection, something that Scott recalls with a shudder as being "horrible".

It may not all have been roses for Harmless but what the label has done successfully for the past 15 years is produce quality packages that aim not only to entertain but also inform

"The attention to detail on sleeve notes, packaging and photos was inherited from MCI," says Scott, who was intent on providing the history to the music alongside the music itself at an affordable price point.

"There were amazing stories behind those records and our efforts definitely raised the perceived value of what the label was all about. We worked with good journalists who knew their field and would write 3,000 words of interesting and inspiring copy for the sleeve notes and people definitely responded to that," Scott adds.

There have been a number of label managers at Harmless since the departure of Scott in 1999, but few can have been better qualified than Ian Dewhirst,

who joined the company last year. Dewhirst invented the Mastercuts compilation series in 1990 and has seen it shift 1m units over the first 20 releases. It is clear he is perfectly suited to handle the reins at Harmless.

Scott says, "Dewhirst broke the mould with Mastercuts; he was the missing link between Street Sounds and what we did."

Bertus

#### "Harmless has always released eclectic music that reflected the tastes of the label managers at the time... that's why it has evolved" IAN DEWHIRST

Dewhirst, who began DJing back in 1972, has collected no less than 20,000 records and 10,000 CDs. He has also amassed a wealth of knowledge in a myriad of genres of music. In his years behind the decks Dewhirst has introduced numerous dance fans to songs both old and new, with Marc Almond being an obvious beneficiary after Dewhirst introduced him to Gloria Jones' Tainted Love. Another notable introduction finessed by Dewhirst proved beneficial to his then employers EMI: when working as the label's head of club promotions and A&R he discovered the Pet Shop Boys.

Reflecting on his move to Demon and the top job at Harmless, Dewhirst explains that it is the wealth of catalogues that Demon controls, from the recently-deceased Teddy Pendergrass to Jean Carn and labels including Cream/Hi Records and Philly International, that attracted him to the role

"They are all within my area of expertise. Due to the fact I have been around so long and am so old I tend to know a lot of the catalogues backwards," laughs Dewhirst, who says that it is all music he has grown up with and loved

"I have always liked the attitude of Harmless. It has always released eclectic music that doubtless reflected the tastes of the label managers at the time and that is the reason it has constantly evolved over 15 years. It has forged its own ground while moving with the times," says Dewhirst.

"When the original Pulp Fusion albums came out they were the perfect balance of elements of rare groove, jazz and breakbeats; I think they are influential albums that embraced the tradition of the Mastercuts series and took it even further, they

dug deeper, used deeper repertoire, and found an audience for it."

Dewhirst believes that key to Harmless's success has been its ability to change and develop with the market. "The early releases were aimed fairly and squarely at the underground dance market but Harmless evolved to find wider audiences with Pulp Fusion, Mellow Mellow and The Breaks series. Then later on we had The Wonder Of Stevie and the Marvel of Marvin, great albums featuring Stevie Wönder and Marvin Gaye cover versions  $^{\circ}$ 

More recently Dewhirst sites the Big In The Game and Watch The Ride series as being examples of how Harmless has adapted to keep ahead of the game But unlike the mid-Nineties when Scott was allowed a free rein to experiment with the likes of speedcore. Dewhirst says the room for risk at Harmless is now close to non-existent.

"It is a lot more difficult now. We are at the point where we can't afford to do anything speculative anymore, everything is really very thoroughly researched.

"Harmless's remit is to ride the market as carefully as we can and our recent Disco Discharge series has performed incredibly well in a challenging marketplace."

Naturally the way Harmless markets its releases has changed dramatically over the years with the development of the digital market having hugely influenced the way consumers access, find and purchase music

With his Sunday afternoon radio show on starpointradio com and being very lively on a number of online forums. Dewhirst says it is essential to remain close to fans of the numerous dance genres that Harmless is involved in. "With more and more people on the internet you can actually target audiences relatively easily and directly," says Dewhirst. "The strategy is to go where the buyers are and establish a presence with the leading forums and online communities."

While vinyl was a key format when Harmless first burst into business, now, a decade-and-a-half on, the label naturally makes its releases available digitally, but licensing the tracks for both physical and digital release can be fraught with difficulties, says Dewhirst

"Sometimes we have to replace tracks for a digital edition as we have been unable to license a song for both physical and digital release," he laments. "It is just one of the complications of the business these days. There are so many more things you have to do for so many less sales."

Indeed, while the challenge for Harmless's founder back in mid Nineties was to make dance music more accessible and affordable to the masses, the masses now have internet access and therefore access to music for free.

"The music business has been hit by a perfect storm with the combination of the free download arena and more people getting technically savy. It is much easier to find something on a blog these days than hunting through the racks of a record store, which aren't there to hunt through any more," says Dewhirst.

But for 15 years now Harmless Records has remained at the top of its game while releasing a diverse array of lovingly compiled and researched compilations. The label continues to work with some of the industry's most talented DJs and producers and there is no questioning the commitment and passion of its staff. As it celebrates its crystal anniversary, Harmless looks like it could be in for another champagne year.

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# LONG LIVE THE COMPILATION!

Harmless Records is celebrating 15 years in the music business with a string of dance compilations and seminal re-releases, to remind music lovers how enjoyable a lovingly-compiled album can be

> AS HARMLESS CELEBRATES ITS 15TH ANNIVERSARY the stalwart outfit is set to highlight its impressive past with a string of Crystal Editions of previous releases, while also looking to the future with a brand new compilation series.

> Covering everything from northern soul, Eighties Chicago house, Seventies dancefloor anthems to garage and breakbeats, The Backbeats series will make its debut on February 1 when the first 10 editions are released.

> New multiple editions to the series will be released at regular intervals, with further titles scheduled for release throughout 2010.

Having set about locating and employing what it believes to be the most knowledgeable and experienced compilers in their respective specialist fields, Harmless has trawled the archives for an array of tracks. The first 10 Backbeat editions alone serve up everything from Teddy Pendergrass's seductive Close The Door to the infectious energy of Jackle Wilson's The Who Who Song and Parliament's funk-fuelled Come In Out Of The Rain. It is immediately apparent Harmless label manager Ian Dewhitst's musical knowledge gained over nearly 40 years as a DJ, is paying dividends.

Recent years have seen the compilations market hit hard by the rise of the internet with consumers increasingly choosing to cherry-pick single tracks rather than purchasing a whole compilation. But Harmless remains defiant and is determined to concentrate on producing quality releases. As its promotional material emphasises: "In this age of illegal downloading fileswapping and music stores closing, we intend to make a stand for the DISCO DISCHARGE, CLASSIC DISCO



beauty of the lovingly-compiled compilation format at an unbeatable price."

Retailing for around £4.99 for albums of up to 30 tracks that come complete with liner notes in eightpage booklets, it is clear that the Backbeat series is a compelling offer no matter what the impact of piracy and the changing nature of digital consumption

"The reason why I wanted to kick off with a budget series is because there is a gap in the budget market for quality compilations. Effectively what I have done is produce a superior quality mid-price compilation but at budget price. The only way I have been able to do that is because I have such a rich bank of repertoire to draw from and I have been able to pressure our licensees into accepting such a low dealer price. I am hoping it is going to be rewarded with brilliant sales," smiles Dewhirst.

# Happy Birthday Harmless

With love from **The Unknown** Designers for the new

generation of Harmless & Backbeats albums.



Visit the website to view our extensive portfolio www.the-unknown.co.uk

### Harmless label manager timeline



QUINTON SCOTT (1995-1998) Key releases: Masterworks -The Essential Kenlou Mixes (HURTCD001 1997). Pulp Fusion (HURTCD003 1997). Jumpin' 2 -Original Entli

(HURTCD003 1997). Jumpin' 2 -Original Full Length Classics From The Disco

Underground (HURTCD006 1998). Norman Jay Presents: Philadelphia: The Underground Anthems Of Philly Soul (HURTCD008 1998).

#### JOHNNY OCTOPUS (1998-2002) Key releases:



DJ Pogo Presents The Breaks (HURTCD012 1998). Mellow Mellow (HURTCD017 2000).

2000). Stand Up And Be

Counted – Soul Funk & Jazz From A Revolutionary Era (HURTCD020 2000). I'm A Good Woman – Funk Classics From The Sassy Soul Sisters (HURTCD021 2000).

#### DAN JORDAN (2002-2005) Key releases: Yo! Hot Latin Funk From El Barrio (HURTCD041 2003).

Lifestyles: Compiled By 4 Hero (HURTCD050 2003).



The Wonder Of Stevie (HURTCD051 2003). The Marvel Of Marvin (HURTCD057 2004).

#### JOEL DAVIES (2005-2006) Key releases:



We Can Work It Out: Covers & Cookies Of Lennon, McCartney & The Beatles (HURTCD060 2005). Lifestyles:

Compiled By Bugz In The Attic (HURTCD061 2005).



(2006-2009) Key releases: Gold Digging: As Sampled By Kanye West (HURTCD065 2006). Watch The Ride:

**GAVIN FRASER** 

Scratch Perverts (HURTCD069 2007). Big In The Game: Dubstep (HURTCD083 2009). Disco Discharge: Classic Disco (HURTCD084 2009).



The Backbeats series aims to offer the musical cream from some of the world's most respected independent labels over the last 50 years. "We will only use the full original 12" or album versions from the original artists, plus, with more than 75 minutes of music on each album, you can be assured of getting maximum musical value for relatively minimal outlay. Extraordinary on the ear, exceptional on the eye and easy on the pocket!" says Dewhirst.

To celebrate Harmless's history and anniversary, Dewhirst is also rolling out re-releases of some of the label's most successful and enduring compilations.

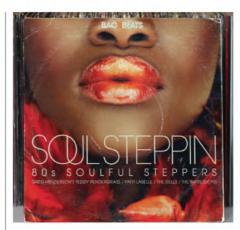
"Throughout the whole of this year we have scheduled what we call Crystal Editions, so we have Pulp Fusion, Mellow Mellow, Jumpin', The Breaks and Gold Digging Crystal Editions as well as The Wonder Of Stevie DISCO DISCHARGE, GAY DISCO & HI NRG



and Marvel Of Marvin special editions," says Dewhitst. Another new Harmless series is the Disco Discharge collection, which was launched on September 28 last year and has proved to be both a critical and commercial success for the label.

Compiled by disco authority Mr Pinks with sleeve notes penned by Alan Jones, co-author of the acclaimed book *Saturday Night Forever: The Story Of Disco*, the Disco Discharge series kicked off with the release of Classic Disco, Disco Ladies, Euro Disco and Gay Disco & Hi-NRG. Four more Disco Discharge sets will be unveiled in March and May, with the focus remaining on featuring 12-inch or full album versions of tracks beloved by disco fans.

Dewhirst and his team spent the best part of a year seeking out the tracks and licensing them prior to the



initial releases. And among the highlights on the first four editions are tracks that have never been available on CD before, including Nona Hendrix's Keep It Confidential and Sylvia Love's Extraterrestrial Lover.

"There is so much physical catalogue [at parent company Demon]. The Philadelphia International catalogue alone is phenomenal, then we have Cream/Hi, Philly Groove, Sam, Trax and Warlock, it's amazing,<sup>\*</sup> enthuses Dewhirst.

Indeed the catalogues contain the work of a truly impressive array of celebrated acts including Frankie Knuckles. Marshall Jefferson. The O'Jays, 'Leddy Pendergrass and Joyce Sims to name just a handful With that wealth of quality material and in-house expertise to draw on, Harmless is well placed to not only celebrate the past but enjoy the next 15 years

#### PICTURED

Quality comps: To mark 15 years in the business, Harmless Records is rolling out two compilation series, Backbeats and Disco Discharge, as well as re releasing its seminal titles from the Nineties



IAN DURY LEO SAYER T.REX ADEVA GILLAN AL GREEN JANIS IAN THE O'JAYS JACKIE WILSON FIRST CHOICE THE DELFONICS AVERAGE WHITE BAND THE CHI-LITES HOLLAND DOZIER HOLLAND SPACE THE FARM ROZALLA FRANKIE KNUCKLES TEDDY PENDERGRASS ASWAD TODD TERRY SUNSCREEM I MONSTER HELICOPTER GIRL 650+ UK AND US ORIGINAL HITS, 26.000+ ORIGINAL RECORDINGS

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## **Features**

# VIVA LA EVOLUTION

With French music in the ascendancy courtesy of Phoenix's Grammy nomination, the French Music Export Office is aiming to boost its country's international music credentials throughout 2010



#### ABOVE Phoenix rising:

US sync favourite and single 1901 has helped the band tweak the attention of the Grammy nominations committee

#### **RIGHT** The teen 'Cines:

The teen 'Cines: all-girl punk band Plastiscines are set to make waves

#### International By Kieron Tyler

**FRENCH MUSIC'S HUGE OVERSEAS POTENTIAL** has once again been demonstrated as Phoenix prepare to find out if they will walk away with a Grammy at the ceremony on January 31.

The act's nomination for best alternative music album follows a strong year for the band. Along with the Grammy nod, 2009 saw Phoenix sell out Brixton's 5,000capacity O2 Academy and shift more than 20,000 copies of the album Wolfgang Amadeus Phoenix.

Back in the US, the single 1901 has enjoyed primetime exposure as the sound bed for the Cadillac SRX TV ad and, at the time of writing, the band has notched up 4 Sm plays on their MySpace page.

Naturally Phoenix's UK team at Cooperative Music and V2 are aiming to build on that momentum throughout 2010, while the act continue to demonstrate that Gallic music need not be a minority interest beyond France's borders.

It is the ongoing aim of the London-based French Music Export Office to ensure that French music's profile remains high. And the part French governmentfunded, part French label-funded organisation has for the past decade supported a string of events and activties aimed at promoting French music in the UK As part of its ongoing activities the export office will be hosting a press conference at Midem as well as meeting labels and distributors.

The Office's project manager Ben Ling says that, aside from Phoenix, there was no shortage of success for French acts in 2009.

"David Guetta had an absolutely phenomenal year. EMI France got two number ones, their first since Charles Aznavour in 1970 House de Racket have done really well critically and are well regarded in the indie scene Also, as an office we're lucky to have people flying the flag for French music in the UK There's the Rockfort French music show on Resonance FM and the Rockfort website – that can only grow. With bands such as Phoenix and Air not shy about their influences, people are interested in their context and the history of French music, too. RPM International's Sylvie Vartan and Jacques Dutronc reissues got great reviews and sold well."

French music's international profile was also given a boost in 2009 by Sliimy. Born Yanis Sahraotti in Saint-Etienne, Sliimy's take on Britney Spears' Womanizer attracted the attention of Perez Hilton who duly signed him to his Warnerbacked Perezcious Music label.

"The press went wild for Sliimy," says Ling of the English-language performer "He's very attractive to the press. *Clash* did a six-page spread, *The Guardian* loved him and he supported Katy Perry."

The success aside, Ling was somewhat surprised that Sliimy did not make a bigger splash in the UK. "Although the album went to number two in France and you had in house Warner radio pluggers on it here, he didn't make the playlists. I wondered if it was his strong accent. He needs to build and will be recording his next album this year."

Ling is also expecting great things in the future from the all-girl Parisian punk four-piece Plastiscines, who are beginning to make waves. "The media are behind them here, we're very positive and it's looking great for here," enthuses Ling.

Plastiscines, who recorded their debut album for Virgin France in 2007 with an average age of just 16, have gone on to become the first signing to Nylon Records in the US, the label subsidiary of American style magazine Nylon.

Their appearance playing Bitch in the US teen TV drama Gossip Girl proved a major marketing coup, and French label Because has picked up their second album About Love for Europe.

Because UK-based head of marketing and A&R Jane Third acknowledges that, being four very attractive French girls, the Plastiscines certainly present a marketing angle, but that it can overshadow the fact that they write great pop songs "They are getting a lot of press here because they cover a lot of angles," says Third. "They got the cover of Artrocker, FHM want to cover them, teen mags such as Sugar want to write about them and the tabloids are fascinated. It's really picking up. Top Shop want them to be their next brand ambassadors. There's a Vodafone advert in Ireland that features [the single] Barcelona and there's a lot of small sync activity with Marie Claire and Top Shop podcasts. The UK is the focus territory for Europe and eventually the way they will go is being an NME-type band."

NME editor Krissi Murrison had been at Nylon and was the band's label rep. "[The Plastiscines] haven't had a lot in the NME, but there is so much coverage in other publications that we think the NME will come in," explainds Third.

Plastiscines. like Phoenix and Sliimy, sing in English. something Third believes helps their accessibility abroad. "We consider the artists Because works with in the UK to be international. All the barriers of nationality have been broken down by the internet. Plastiscines fit in much more with the UK and US musical landscape They don't hang out with French people."

But Jason Rackham, head of marketing at Pheonix's UK label Cooperative Music. is adamant that the band's nationality works in their favour. "Phoenix will always be seen as super-cool because of where they are from. They seem a little more exotic or fashionable than something homegrown."

He adds, "The fact that they're four albums in and have their biggest record would make them Elbow if they were British. They have that catalogue waiting to be discovered, which makes a good foundation?

As the year progresses. Ling predicts that more French artists will see their profiles raised in the UK. Indie dance outfit Naïve New Beaters have signed with Kitchenware and have strong PR behind them, while UK/French duo John and Jehn's album is out in 2010 on Naïve

In a reversal of the usual French/US relationship. Ling points out that US singer-songwriter Krystle Warren signing to Because will provide a boost for the label's standing worldwide. "She was booked on Later... with Jools Holland in late 2009 and it was an absolute smash," says Ling. "The album is having a full release early in the year and she's fantastic live."

Other recent French highlights issued here include Bella Union picking up Emily Loizeau's Pays Sauvage - a French Prix Constantin winner - which was well reviewed on its UK release. Naive has issued Benjamin Biolay's French-language La Superbe, while Blue Wrasse is releasing Emilie Simon's compelling, mostly Englishlanguage album Big Machine. Simon became a star in France after composing the original soundtrack to the film March Of The Penguins.

Ling and his colleagues at the French Music Export Office are also busy supporting festivals and tours including Brighton's recent Vive la France! festival featuring Naïve New Beaters and electro act Etienne Jaumet and, come April, there will be a second outing of the Oui Love tour [see breakour].

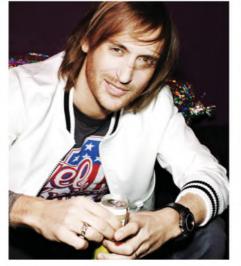
London's King's Place will host Partager: Paris/London/New York Jazz Festival in May, with high lights including saxophonist Emile Parisien's Quartet and Basque guitarist Sylvain Luc. Curator Patsy Craig, from the east London venue Charlie Wright's International has worked closely with the French Music Export Office to set it up.

Craig believes that the French export system is "brilliant", adding, "They really help musicians get out there into the world. The Office has helped with transport and accommodation and left it to me to decide on the acts. London has a great need to open its doors to foreign musicians it is an international city and should operate as one."

Ling says he wants to "get people together to show that coming to London isn't that hard". "We want to be a conduit between the two countries, getting people to work together."

Reflecting on the recent surge in interest in French music in the UK and beyond, Ling is confident that the French Music Export Office will help ensure that 2010 will be a vintage year for French musical exports.

"It did seem as though the doors were closed to French music, but it's very positive now, things can only get bigger."







#### ABOVE

David Guetta (left) and Sliimy (right) enjoyed success in 2009, while old favourites Air (left) remain at the forefront of the French music scene

### Entente cordiale Oui Love tour showcases French imports and UK locals at student venues



IN AN ASTUTE MOVE THAT HELPED RAISE THE PRO-FILE of both French and fledgling UK acts, last October saw London's French Music Export Office simultaneously bring French music to UK students while also providing a boost for local musicians.

While the debut Oui Love tour made its way to towns with large student populations such as Blackburn, Brighton, Bristol, Scarborough, Southend and Stafford, the gigs showcased French artists while also including local student bands on every bill – a plan designed to initiate a two-way exchange between France and the UK.

That first Oui Love tour took in small venues including Lincoln's Mezz bar and Manchester's Band On The Wall with the dates split into two sets of six shows. With four French acts overall, the first six gigs featured Fortune and Second Sex, while the second half dozen showcased Kid Bombardos and Nelson.

"We wanted the project to be an exchange between the UK and France, and also between students and professional musicians," says Oui Love co-ordinator Géraldine Noël of the thinking behind the tour's format. "The goal is to build awareness of young French artists amongst a young UK audience, but it is not a classic marketing project, it is also educational."

Although Noël was confident that attracting an audience to the gigs themselves was not going to be a problem, she was concerned that the tour should have a measurable ripple effect that could be built on in the future. "The support bands brought all their friends along," she says. "They are free gigs, with student audiences mainly, so it's easy to interest them in French music. Everything goes through the internet, allowing us to build a database of students, which is handy for promoting the young new French scene. The exchange makes it an innovative project."

Working on the project for London's French Music Export Office, Noël's initial strategy was that student involvement would come via an online community. This, in turn, led to support from the French Ministry of Foreign Affairs as it dovetailed with their digital strategy. The hub devised was

myspace.com/ouilovexchange, which went live in September 2009 alongside Facebook activity.

For the initial tour, the local bands came through Access To Music, the music training and education outfit, that works closely with further education colleges and schools.

Planned for April this year, the next Oui Love tour will see local bands selected from submissions made to the ouilovexchange site, with interest spurred by the enticement of a prize trip to Paris as well as the support slot on the tour. The competition will launch next month.

Another feature of ouilovexchange is the live chart of the UK's favourite French acts, which is updated daily. Registering on the site provides users with the chance to vote for French artists and get their hands on a copy of a Oui Love compilation CD including Phoenix, Shoes and Naïve New Beaters. While Air usually occupy the chart's peak, Phoenix and Daft Punk are rarely far behind.

The result of the initiative has provided the French Music Export Office with the details of a growing number of French music enthusiasts and, for Noël, the intention is to build Oui Love into a brand with longevity. "We have got lots of MySpace and Facebook friends and a substantial database. I'd definitely like to increase the number of students involved, [but] what was important at this stage was to get a good response to the online part of the project and we are happy with the results."

# **FOUR DE FORCE** To Africa by way of Air, taking in Parisian girl punk and France's answer to

The Strokes, there is a wealth of talent on Music Week's 20-track free CD

THIS WEEK'S MAGAZINE SEES THE INCLUSION of a Music Week French CD, providing an opportunity for talent to reach the industry and for A&Rs to check out fresh acts looking for recording and publishing deals. Enjov!

#### 1. AIR So Light Is Her Footfall

When Air's classic debut album Moon Safari them as the band that the whole world envies Ten years and five albums on, the situation remains the same, with their latest release Love 2 reminding the world of their peerless Gallic sophistication and melodic gifts. Contact Thibaut Casanova, EMI Email thibaut.casanova@emimusic.com

#### 2. NARCOLEPTIC DANCERS Not Evident



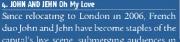
A duo, comprising a Dutch girl singer and a male French composer, Narcoleptic Dancers radiate charm and summery freshness that is redolent of both The Moldy Peaches' anti-folk and Psapp's twinkling pop. Should Juno ever be re-made in France, Contact Vincent Nayrolles, Bleep Machine Email bleep@bleepmachine.com

#### 3. COMING SOON Steel Wire

...and talking of which, Coming Soon first came to wider attention via a collaboration

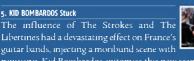
with Moldy Peaches' Kimya Dawson on the track Vampire, which was used on Juno's closing credits. The band's new album Ghost Train Tragedy is somewhat tougher, however, with a raucous bluesy edge. Contact Steve Travert, Kitchen Music Email steve@kitchen-music.com

#### 4. JOHN AND JEHN Oh My Love



capital's live scene, submerging audiences in their murky blues rock. While oft-compared to The Kills, Oh My Love shows there is far more to John and Jehn's sound, adding jazzy discordance and looming menace to the mix.

#### 5. KID BOMBARDOS Stuck



Libertines had a devastating effect on France's guitar bands, injecting a moribund scene with new verve. Kid Bombardos epitomise this new scene, combining the former band's New York cool with the latter's latent energy and throwing a dash of French élan into the

mix. Email stephane@soberandgentle.com

#### 6. PLASTISCINES Bitch



have come on in leaps and bounds, adding a pop nous to their punky spirit that is evident in their second album About Love. On top of winning support from The Observer and The Independent in the UK, they recently followed in the heels of Sonic Youth by appearing on cult US TV show Gossip Girl, performing Bitch, which features here

Contact Jane Third Email altdelrecs@yahoo.co.uk

#### 7. TURZI Baltimore

Turzi's psychedelic garage rock is little short of filth. Baltimore welds squalling guitars and electronics to stomping drums and a vacant vocal, that wouldn't sound out of place on Primal

#### Scream's XTRMNTR. Praise indeed Contact Stephane Elfassi, Record Makers Email stephane@recordmakers.com

#### 8. YOU I Hate You

In a similar vein. You sound much as you 2 might expect of a band with the balls to call a track I Hate You, ie nasty, mischievous and downright deranged. All of these are, of course, good things in a band, as are the clipped hip-hop beats, impassioned vocals and licentious guitars on display. Contact Matthieu Sibony, Kuskus Email matthieu@kuskus.fr

Dreamland, taken from fourth album The Big Machine, sees Emilie Simon add a surprisingly funky edge to her pastoral pop. coming across like an unlikely cross between Scissor Sisters and Kate Bush. It is a winning combination and with the album entirely in English, suggests considerable commercial potential

Contact Pierre Satge, Universal Email pierre.satge@umusic.com

#### 10. BENJAMIN BIOLAY La Superbe

Benjamin Biolay is one of the giants of modern French pop, renowned for his superb songwriting poetic lyrics and orchestral bent. La Superbe, from the album of the

cholic slice of hungover drama for the Francophile in all of us.

11. VICTOR DEME Djon' Maya Deme, now in his 40s, has spent more than 20 years singing in the clubs of his native

Burkina Faso, honing a wonderfully soulful voice of rare lucid intensity. On Djon' Maya, a simple acoustic guitar provides a beautifully simple setting for

### Contact Duncan Ballantyne Email duncan@kartelcreative.cc.uk

12. BALLAKE SISSOKO & VINCENT SEGAL Chamber Music Chamber Music, the new album from 以前 renowned kora player Ballake Sissoko, pits him against French classical musician

Vincent Segal. The result is a beautiful mixture of Western and African classical music that will stir the

#### Contact Thibaut Mullings, No Format Email tibe@nofermat.net

#### 13. MAYRA ANDRADE Storia Storia

Cape Verdean singer Maya Andrade took the world music community by storm with

her second album, Storia Storia, Andrade decided to track

Contact Alexandra Hegarty, Sony Email alexandra.hegarty@sonymusic.com

A recent Guardian review compared Zahra, a Paris-based Moroccan singer, to "a north African Patti Smith" - a remarkable claim for a singer who is relatively unknown on these shores. Billie Holiday is another frame of reference, thanks to Zahra's wonderfully wry voice, while her band has a touch of the Django Rheinhardt about them

Contact Thibaut Casanova, EMI Email thibaut.casanova@emimusic.com

#### 15. COEUR DE PIRATE Comme Des Enfants

Coeur De Pirate is the work of Quebecois singer songwriter Beatrice Martin, who - finding herself in something of a musical cul de sac after 10 years in bands and playing solo decided to write songs about what was happening around her. The result is an album of superbly realised orchestral pop that somehow traces a line from French chanson to Coldplay. ntact Pierre Satge, Universal Email pierre.satge@i



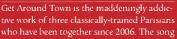
#### Warren, a Kansas City native signed to a French label, lists luminaries such as Cat



Power, St Vincent and Joan As Police Woman as modern influences, suggesting an emotional intensity and easy-going melodicism that Year End Issue easily delivers. Although relatively unknown in the UK, she has already appeared on BBC2's flagship music programme Later..., slotting in alongside Dizzee Rascal and Charlie Watts.

Contact Jenny Adlington Email jennyadlington@googlemail.com

#### 17. REVOIVER Get Around Town



has the instantly-recognisable sound of a great pop song, underscored by an understanding of classical musi structures, creating what the group themselves dub

Contact Thibaut Casanova. EMI Email thibaut.casanova@em

#### 18. GENERAL ELEKTRIKS Raid The Radio



with a nagging whistled hook. ontact Bruno Le Bolloch, Discograph Email bruno@discograph.co

#### 19. PONY PONY RUN RUN Hey You There is more than a touch of Phoenix about



the superfluously named Pony Pony Run Run something in the two bands' smooth Gallic stink to high heaven and propel it into pure pop gold. This is no bad thing, of course - Phoenix have had a hell of a year - but Pony Pony Run Run remain their own men, thanks to a smattering of disco funk.

ontact Bruno Lemonnier, Wagram Email brlem@wagram.fr

#### 20. SLIIMY Paint Your Face (Bob Sinclar mix)

Sliimy created waves last year when he became the first artist signed to Perez Hilton's



shows why the gossipy tastemaker was so taken with this young French talent, who fair bursts with pop exuberance. Antoine Gouiffes-Yan, Warner

Email antoine.gouiffes-yan@warnermusic.com



### 5 11 soul.

his vocals to soar.

her debut album Navega, winning best newcomer at the Radio 3 Awards For World Music. For put a renewed emphasis on percussion, the results of which can be heard in this delightfully propulsive title

14. HINDI ZAHRA Fascination

same name, is all this and more, a wonderfully melan-





9. EMILIE SIMON Dreamland







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#### Out this week

#### Singles

 Aggro Rhythm N Flow (Mercury) Debut si

 Bon Jovi Superman (Mercury) Previous single (chart peak): We Weren't Born to Follow (25)

 Jamie Cullum Don't Stop The Music (Derca)

Previous single: I'm All Over It (55) Deadmau5 Strobe (Maustrap/Virgin)

Previous single: Lack Of A Better Name (did nut chart)

 Editors You Don't Know Love (Kitchenware)

Previous single: Papillon (23)

Gucci Mane feat. Usher Spotlight (Usher)

Previous single: Wasted (did not chart) Matthew P Swimming (Polydor) Debut sing Miike Snow Silvia (Columbia)

Previous single: Black & Blue (64)

#### Albums

Animal Collective Campfire Songs (Paw Iracks) Previous album (first-week sales/total sales):

Merriweather Post Pavilion (7,353/49,001) Beach House Teen Dream (Bella

Union)

Previous album: Beach House (136/838) • First Aid Kit The Big Black & The Blue (Wichita)

Previous album: Drunken Trees (261/1.784)



Four Tet There is Love in You (Domino) Previous album: Everything Ecstatic (3,357/

19,001)

66 Now into his second decade of recording under the Four Tet moniker, Kieran Hebden has eased off the reinvention pedal that fuelled his recent releases, glanced over his shoulder and made an album that musically encompasses his career. There are the driving breaks his debut Dialogue heralded, the chiming crackly folk that helped spawn the folktronica sub-genre in the early Noughties and there is the weightless techno that his recent Ringer EP contained. What there isn't. thankfully, is the indulgence that began to creep into his work of late. Instead we have a fantasic album, one of his best in fact. containing a real warmth, soul and heartbreaking melodies. Lead single Love Cry's dancefloor nod aside, There Is Love In You concentrates on creating an ethereal, spacious atmosphere and succeeds. She Folds in particular is among the best songs Hebden has put his name to."

#### www.musicweek.com/reviews

Good Shoes No Hope, No Future (Brillé)

Previous album: Think Before You Speak

(4.001/19.856)

 Hadouken! For The Masses (Surface Noise)

Previous album: Music for an Accelerated Lulture (1,296/42,544) The Magnetic Fields Realism

(Noriesuch) Previous album: Distortion (1.619/4.964)

 Dolly Parton Live From London (Suny) Previous album: Backwoods Barbie (1,121/32,768)

 Tindersticks Falling Down A Mountain (440)

Previous album: The Hungry Saw (2,128/7,157) 66 Have any of the early Nineties' wave of indie hopefuls remained as intact and

unspoilt as findersticks? Releasing music to varying degrees of success since 1993, the Nottingham band have retained all the qualities that won them 'next big thing' status all those years ago: impeccable musicianship, real soul and an open mind.

www.musicweek.com/reviews White Rabbits It's Frightening (Mute)

Previous album: Fort Nightly (35/585)

#### Out next week

#### Singles

 Corinne Bailey Rae I'd Do It All Again (Virgin) Egyptian Hip Hop Wild Human

Child/Heavenly (Hit Club) • Empire Of The Sun Without You

(Virgin) • Fan Death A Coin For The Well

(Mercury) Lisa Hannigan Ocean And A Rock

(Hoop Recordings) Hot Chip One Life Stand (Parlophone) • I Blame Coco Caesar (Island)

Marina And The Diamonds Hollywood (679)

Mirrorkicks Anything (Fruit Pie)

• Scarlette Fever What Would You Do (Starfisch)

 Uffie MCs Can Kiss (Because/Ed Banger) Wolfmother White Feather (Modular)

#### Albums

• The Album Leaf A Chorus Of Storytellers (Sub Pup)

• Corinne Bailey Rae The Sea (Virgin) Mariah Carey Lovesongs (Sony)

 Hot Chip One Life Stand (Parlophone) Nick Jonas And The

Administration Who I Am (Hollywood) kd Lang Recollection (Nonesuch)

Los Campesinos! Romance Is Boring (Wichita)

• Tom McRae Alphabet Of Hurricanes (Cooking Vinyl)

 Midlake The Courage Of Others (Bella Inion)

Nemhain From The Ashes (Intergroove)

- Parachute Losing Sleep (Mercury) • The Postmarks Memoirs At The End Of The World (Unfiltered)

• The Soft Pack The Soft Pack

(Heavenly)

Ringo Starr Y Not (Polydor)

#### February 8

- Singles
- Arno Carstens Dreamer (Soriy)
- Europe New Love In Town (Earmusic)
- Fe-Nix Swagga (Genetic)

• Calvin Harris You Used To Hold Me (Columbia)

Honorebel Now You See It (Positiva) Kakuzi Sun Kissed Planet (Major G Recurds)

(A&M/Polydur)

Errors A Rumour In Africa (Rock

Demi Lovato Remember December

Muse Resistance (Felium 3/Warner Brus)

Party Dark Is That You (Champion)

• Stereophonics (ould You Be The

Timbaland feat. Katy Perry If We

Charlie Winston | Love Your Smile

Mike Batt The Mike Batt Music Cube

Field Music Field Music (Measure)

Peter Gabriel Scratch My Back (Virgin);

• Gucci Mane The State Vs Radric

Lightspeed Champion Life Is

Sweet! Nice To Meet You (Domino)

Recorced in the US with Beri Allen (Gnarls

Barkley, Animal Collective), the follow-up to

collection of 12 pop songs, two instrumental

intermissions and a piano etude. Lead single

a string of promotion this week

Scarlette Fever the (Starfisch)

Danielle Spencer Calling All

Magicians (Danielle Spencer Music)

Calling All Magicians is the cebut UK album

from Australian Canielle Spencer and its release follows a wealth of promotion across the capita

this month including a TV appearance on This

legendary Tony Viscort and is preceded by lead

Morning. The album was produced by the

single On Your Side, released February 7.

Marlene is released today (Monday). Lightspeed

Champion main man Dev Hynes is in London for

2008's Falling Off The Lavender Bridge is an epic

Snoop Dogg | Wanna Rock

Ever Meet Again (Interscope)

• Cobra Starship Hot Mess

(Decaydance/Eucled By Ramen)

(Memphis Industries)

Ikons (kons (Service)

Davis (Asylum)

Kasabian Vlad The Impaler

Reality

Actiun)

((olumbia)

(Hollywood)

(Parlophorie)

One  $(v_1)$ 

(Real Word)

Alhums

(Dramatico)

• Kassidy The Rubber Gum EP (Mercury) The Maccabees feat. Roots

Manuva Empty Vessels (Fiction) Ingrid Michaelson Everybody

(Warner Brothers) Seasick Steve Never Go West (Atlantic)

- The Soft Pack ('mon (Heaveniv)
- Danielle Spencer On Your Side (Danielle Spencer Music)

• Taylor Swift Today Was A Fairytale (Mercury)

You Me At Six Underdog (Virgin)

#### Albums

 Lisa Hannigan Sea Sew (Houp Recordings) Him Screamworks: Love In Theory & Practice (Warner Music) Barry Manilow The Great Love Songs Of All Time (Arista) Massive Attack Heligoland (Virgin)



• Fionn Regan The Shadow Of An Empire (Heavenly/Cooperative) Sade Soldier Of Love (RCA) Seasick Steve Songs For Elisabeth (Atlantic) • Yeasayer Odd Blood (Mute)

#### February 15

#### Singles

The Big Pink Velvet (4AD) • Cobra Starship Hot Mess (Decaydance/Fueled By Ramen)

JOHN EARLS (NEWS OF THE

OK GO: Of The Blue Colour

After two albums of staccato

Of The Sky (Parlophone)

new wave, New Yorkers

OK Go suddenly veer into

that's usually a disaster,

but their melodic suss

and Dave Fridmann's

production means they

trademark hypnotic

come away smiling.

funk. In lesser hands,

WORLD)

PANFL

#### MICHAEL PICKARD (WATFORD **OBSERVER**) Knock Twice: | Heart You

(Christopher Hall Studios) Harriet Telfer and Jeremy Williams, aka Knock Twice, have put their acting careers on hold to release I Heart You. Love is in the air for the duo, who will donate proceeds of this debut single to the British Heart Foundation.



from specialist media tastemakers

Each week we bring together a selection of tips

TODD HART (SUPER SUPER) Maria & the Mirrors: Omar (Parlour Records) Omar has all the things I love about Maria & the Mirrors: it's primal in every aspect - the beats, the noise and the chant-like singing. This is something really new and not just a fast food band that you find tasty but can't remember tomorrow. Catch their live show for their best talent.



TOM LEA (FACT) Emika: Drop the Other (Ninja Tune) This sultry debut from Berlin's Emika emerges at a crossroads between The xx's spacious pop and Scuba's snow-crunch dubstep. Scuba himself turns up for remix duty on this EP, trapping the track in a tunnel system of high ceiling-ed atmospherics and clocktower percussion.

The Courteeners You Overdid It Doll Thao and the Get Down Stav Down Know Better Learn Faster (Redeye) Enter Shikari Thumper (Ambush

key releases information can be emailed to isabelle@musicweek.com

#### February 22

#### Singles

(Pariophone)

Enemy (live)

(Positiva/Virgin)

(Work It/Cooking Vinvi)

IIS One Shot (Enic).

Telephone (interscope)

Records)

Lady GaGa feat. Beyonce

Pixie Lott Gravity (Mercury);

Rihanna Rude Boy (Cefliam)

Senadee My Fault (Frosumer)

Little Comets Joanna (Columbia)

Alexander Price In The City (Toy Boy)

Jay Sean feat. Sean Paul And Lil

Jon Do You Remember (2Pointy).ayded)

Brothers]

Laugh)

30 Seconds To Mars Happier (Virgin)

- Alphabeat Hole In My Heart (Eascination)
- Blood Red Shoes Light It Up (vzi (opperative)
- Brandi Carlile Dreams (RCA)
- The Cheek Biggest Mistake (Polydor) Chiddy Bang The Opposite Of Adults

Daisy Dares You Number One

Jason Derulo In My Head (Warrer

Girls Morning Light (Fantasytrashcan)

Ellie Goulding Starry Eyed (Polyder);

Gramophonedzie Why Don't You

Groove Armada Paper Romance

Jesca Hoop Feast Of The Heart (Last

LMFAO Yes (Interscope) (22/3)

By Ramen) (1974)

(22/3)

Albums

(Dremetico) (415)

(UMTV) (224)

Lisa Mitchell Oh! Hark (RCA) (5213)

Plan B She Said (6yg/At antic) (22/3)

Paramore The Only Exception (Fuerce)

Alan Pownall (hasing lime (Mercury))

Paul Weller Wake The Nation/No

Sarah Blasko As Day Follows Night

Chase & Status tbc (Mercury) (4/5)

Gabriella Cilmi Ten (Istand) (203)

Goldfrapp Head First (Mute) (22/3)

Jonsi CO (Parlophone) (4/5)

Adam Lambert For Your

Entertainment ()c/R(A) ()2/4)

Kesha Anima (Columbia) (12/4)

Music Go Music Excressions

Plan B The Defamation Of

Elli "Paperboy" Reed Come And

Serena-Maneesh S-M 2: Abyss In B

Maia Sharp Echo (Blix Street) (415)

Diana Vickers Diana Vickers

similar way that Grizzly Bear made

the jump into mainstram last year,

Beach House seem to have pulled

fantastic, accessible album. The US

duo contain echoes of Fleet Foxes

windswept sound but wrap the

package in a wash of woozy

everything into focus and delivered a

electronics, giving them a distinctively

new sound. Bella Union is prepared

to capitalise on the buzz surrounding

them, with a 13-date UK tour with

the above-mentioned Grizzly Bear

kicking off in mid-February, while

abundant press support has come

from Mcjo, NME, Dazed, Clash and

The Independent.

Uffie Sex, Dreams & Denim Jeans

Victoria Legrand and Alex Scally

are certainly no

is their third album – but in a

newcomers – this

Strickland Banks (679) (4/5)

Get It (Parlophone) (415)

Minor (JAC) (223)

(Because) (2213)

(R(A) (26/4)

(Mercury) (2213)

Kid Sister Ultraviolet (Asylum) (29/3)

Clipse Til The Casket Drops (RCA) (29/3)

• Craig David Signed Sealed Delivered

James The Night Before (Mercury) (415)

Tears Left To Cry (Island) (415)

#### Some tracks below may already feature in the OCC singles chart as downloads, but these listings indicate their official release

Jack Splash | Could Have Loved You (Columbia)

Turin Brakes Sea Change (Looking Vinyl)

Two Door Cinema Club Undercover

Martyn (Kitsune)

 Yeti Lane First-Rate Pretender (Sonid (athedral)

#### Albums

 Johnny Cash American VI (Mercury) • Cold Wave Comp Compilation (Angular)

The Courteeners Falcon (A&M)

Falcon was recorded in Be gium's ICP Studios with producer Ed Buller (of Suede, Pulp, White Lies) over seven weeks and mixed at Electric Lady Studios in New York with Michael Brauer It is the follow-up to the band's debut album St lude, which reached number four on release in April 2008. Lead single You Overdid It Doll will precede the album's release. The band capped 2009 by playing the biggest gig of their career to date at Manchester Central, with all 10,000 tickets selling out in just five days. • David Byrne Here Lies Love

- (Nonesuch)
- Efterklang Magic Chairs (4AD) Eight Legs The Electric Kool-Aid (Lickoo Nest (Weekender)
- Enter Shikari Tribalism (Ambush Reality)

- Erik Hassle Pieces (Is and) David Holmes The Does Are
- Parading: The Best Of (UMC) Marina & the Diamonds Family

Jewels (679)

 Paolo Nutini Live From New Orleans (Atlantic)

#### Alan Pownall tbc (Mercury) Krystle Warren Circles (Because)

#### March 1

- Singles
- Black Eyed Peas Rock That Body (Interscope)
- Boyzone Gave It All Away (Polydor) • Cymbals Eat Guitars Wind Phoenix (Memphis Industries)
- Detroit Social Club Kiss The Sun (Fiction/Stranded Soldiers)
- First Aid Kit | Met Up With The King (Withita)
- Livvi Franc Automatik (Live)
- LMFAO Lalala (Interscope) Amy Macdonald Don't Tell Me That
- It's Over (Vertigo) OK Go This Too Shall Pass (Virgin)
- Tinie Tempah Pass Out (Parlophone) Wiley feat. Emeli Sande Never Be Your Woman (Relentless/Virgin)
- Albums
- A Fine Frenzy Bomb In A Birdcage (Virgin)
- Alphabeat The Spell (Fascination) Baby Dee Book Of Songs (Tin Angel) Blood Red Shoes Fire Like This
- (V2/foonerative) Jason Derulo Jason Derulo (Warner
- Brothers) Errors (ome Down With Me (Rock
- Action) Fun Lovin' Criminals Classic Fantastic (Kilohertz)
- Ellie Goulding Lights (Polydar) Groove Armada Black Light (Work
- It/Cooking Vinyl) Natalie Imbruglia Come To Life
- (Island) Laura Marling | Speak Because |
- Can (Virgin) New Young Pony Club The Optimist
- (The Numbers)
- Owl City Ocean Eyes (Island) • The Roots How | Got Over (Def Jam)
- Sharleen Spiteri The Great Movie
- Songbook (Mercury)
- Tinashe Mayday (Island)

#### SINGLE OF THE WEEK

Editors You Don't Know Love (Kitchenware)



This week's reviewers: Chris Barrett, Ben Cardew, Stuart Clarke, Ed Miller and Simon Ward

#### March 8

History (Kitsune)

#### Singles

Mary J Blige | Am (Geffen) Boys Like Girls Love Drunk (tolumbia)

Turin Brakes Outbursts (Cooking Vinyl)

Two Door Cinema Club Tourist

- Gabriella Cilmi On A Mission (Island) Delphic Halcyon (Chimeric)
- Fanfario Harold I Wilkins (Atlantic/(anvasback)
- Goldfrapp Rocket (Mute) Stevie Hoang No Coming Back
- (Mercury) Norah Jones Stuck (Blue Mute)
  - Beverley Knight Soul Survivor EP (Hurricane) McLean My Name (Asylum)
  - Joshua Radin I'd Rather Be With You (Warner Brothers)

#### Albums

 Boyzone Brother (Polydar) Jimi Hendrix Valleys Of Neptune (Sony)



- Andrew Llovd Webber Love Never Dies (Polydor)
- Amy Macdonald A Curious Thing
- (Vertigo) The Mission District Heartbreaker
- (Virgin)
- Usher Raymond Vs Raymond
  - (LaFace) • We The Kings Smile Kid (Virgin)

You Don't Know

Love is the econd single to

be lifted from

Editors' 2009

album In This

#### March 15

#### Singles

- Kris Allen Live Like We Are Dying (H(A)
- Chris Brown Crawl (live) Chervi Cole Parachute (Fascination)
- Craig David Standing in The
- Shadows (UMIV)
- Mr Hudson Anyone But Him (Euge Music)
- Jonsi The Go Do Ep (Parlophone)
- Kid Sister Daydreaming (Asylum)
- Ludacris How Low (Deflam) Music Go Music Light Of Love
- (Mercury) Tiffany Page Walk Away Slow
- (Mercury) Mica Paris Born Again (Rhythm Riders)
- Three 6 Mafia Vs. Tiesto Feat. Flo. Rida & Sean Kingston Feel It (Rea)

#### Alhums

- Diana Birch Bible Belt (Virgin) Boys Like Girls Love Drunk
- (Colurnbia) Mary J Blige Stronger With Each Tear (Cetter
- Ludacris Battle Of The Sexes (Det Jam) • The Mission District Youth Games (Virgin)

To Rococo Rot Speculation (Domino) Thomas White The Maximalist (Couking Vinyl)

#### March 22 and beyond

#### Singles

- Amerie Heard 'Em All (Mercury) (415)
- Biffy Clyro Bubbles (14th Floor) (26/4)
- Sarah Blasko We Won't Run
- (Dramatico) (22/3)
- Chase & Status (bc (Mercury) (29/3)) • Clipse I'm Good (R(A) (29/3)
- Miley Cyrus When I Look At You
- (Hollywood) (29/3)
- Eliza Doolittle Skinny Genes
- (Parlophone) (29/3)
- Goldhawks Where In The World (Mercury) (29/3)

(Roadrunner) (29/3)

Beach House Teen Dream (Bella Union)

ALBUM OF THE WEEK

Kids In Glass Houses Matters At All

# Key releases

# Lil's Rebirth gets ready for delivery



Top 20 Play.com

Pre-release chart

MASSIVE ATTACK Heligoland Virgin

DIANA VICKERS Diana Vickers RCA

AIRBOURNE No Guts, No Glory Roadrunner

MARINA & THE DIAMONDS Family ... 679

PETER GABRIEL Scratch My Back Virgin

THE COURTEENERS Falcon A&M/Polydor

11 OCEAN COLOUR SCENE Saturday Cooking Vinyl

14 NATALIE IMBRUGLIA Come To Life Island

18 MIDLAKE The Courage Of Others Bella Union

19 NICK JONAS Who I Am Hollywood

20 HOT CHIP One Life Stand Parlophone

15 CORINNE BAILEY RAE The Sea Virgin

SADE Soldier Of Love Sony

10 SUGABABES Sweet 7 Island

12 FEAR FACTORY Mechanize AFM

13 ELLIE GOULDING Lights Polydor

16 OWL CITY Ocean Eyes Island

17 KESHA Animal (olumbia

PLAY.COM

3 HIM Screamworks Warner Music

Pos ARTIST Title Labe

1

2

5

6

7

8

**UL' WAYNE** Rebi

#### release charts this week, with Lil Wayne's Rebirth continuing to rule the roost at HMV and Play and Sade's Soldier Of Love remaining king of the Amazon jungle. Soldier Of Love also improves 6-4 at HMV and 13-9 at Play but Rebirth remains stubbornly shy of the Amazon Top 20

Top 20 Amazon

Pre-release chart

2 CORINNE BAILEY RAE The Sea Virgin

MIDLAKE The Courage Of Others Bella Union

PETER GABRIEL Scratch My Back Virgin

MASSIVE ATTACK Heligoland Virgin

HOT CHIP One Life Stand Parlophone

11 NATALIE IMBRUGLIA Come To Life Island

12 MARINA & THE DIAMONDS Family... 679

14 BARRY MANILOW Greatest Love... Arista

15 JACK SAVORETTI Harder Than Easy De Angelis

17 OCEAN COLOUR SCENE Saturday Cooking Vinyl

13 JOHNNY CASH American Vi Mercury

16 NICK JONAS Who I Am Hollywood

20 ANGIE STONE Unexpected Decca

18 KESHA Animal Columbia

amazon.co.uk

19 UL' WAYNE Rebirth Island

GLEE CAST Glee OST Epic

SUGABABES Sweet 7 Island

10 ELLIE GOULDING Lights Polydor

ANDREW L WEBBER Love Never Dies Polydor

Pos ARTIST Title Label

SADE Sol

3

4

6

7

0

9

THERE IS NO CHANGE AT THE

SUMMIT of the top etailers' pre-

All three retailers find common ground in support for the upcoming (February 8) Massive Attack album, Heligoland, which progresses 5-2 at Play 7-3 at HMV and 17 5 at Amazon Although they have released a hits set and a soundtrack album in the interim, Heligoland is Massive Attack's first regular album since 100th Window, exactly seven years ear ier. That album topped

Top 20 Shazam

Pre-release chart

INNA HOT aReat Rive

TINIE TEMPAH Pass Out Parlophone

MARINA & THE DIAMONDS Hollywood 679

CHIDDY BANG Opposite Of AdultsParlophone

HOT CHIP One Life Stand Parlophone

ELLIE GOULDING Starry Eyed Polydor

GRAMOPHONEDZIE Why... Positiva/Virgin

RIHANNA Rude Boy Def Jam

MIIKE SNOW Silvia Columbia

10 ERIK HASSLE Hurtful sland

17 MARY J BLIGE | Am Geffen

(G) sнаzam

11 GUCCI MANE Spotlight Asylum

12 LADY GAGA Speechless Interscope

13 YOUNG MONEY Bedrock (ash Money

14 STEVE AOKI I'm In The House Data

15 WILEY Never Be Your Woman Relentless Mirgin

16 TIMBALAND If We Ever Meet Again Interscope

18 DAJSY DARES YOU Number One Enemy Jive

19 JASON DERULO In My Head Warner Brothers

20 MUMFORD & SONS The Cave Island

Pos ARTIST Title La

1

2

3

4

5

6

7

8

9

the chart and sold 216,000 copies, so expectations for Heligoland are high

Top 20 Last.fm

LADY GAGA Bad Roman

RORENCE/MACHINE Dog Days Are

FLORENCE/MACHINE You Got The

overall chart

Pos ARTIST Title Label

1

2

3

Tinie Tempah's debut Parlophone single Pass Out jumps 5.1 on Shazam's list of most tagged pre-releases. The grime/rap track is getting masses of play from London pirate stations, as well as Radio 1, 1Xtra and Kiss 100, with the resulting plays clearly leading to a barrage of

interrogations of Shazam's knuwledge base.

Florence + The Machine's surge up the sales chart with Lungs is reflected by Last fm's overall chart, where seven of its tracks reenter the Top 20, with Dog Days Are Over leading the list at number two. The only track to garner more plays there is Lady GaGa's Bad Romance

Alan Jones

Pos	ARTIST Title Laber
1	UL' WAYNE Rebirth Island
sland 2	NICK JONAS Who I Am Hollywood
sland 3	MASSIVE ATTACK Heligoland virgin
and 4	SADE Soldier Of Love sony
land 5	MARY J BUGE Stronger With Each Tear Geffen
6	SUGABABES Sweet 7 Island
7	EMINEM Relapse 2 Interscope
sland 8	G ARMADA Black Light Work Wooking Vinyl
tious 9	MY BLOODY VALENTINE LOVELESS Sony
10	KESHA Animal Columbia
11	HOT CHIP One Life Stand Parlophone
and 12	MARINA/DIAMONDS The Family Jewels 679
sland 13	OCEAN COLOUR SCENE Saturday Cooking Vinyl
14	CORINNE BAILEY RAE The Sea Virgin
15	BEASTIE BOYS Hot Sauce Comm. Parlophone
h XI 16	ROB ZOMBLE Hellbilly Deluxe 2 Roadrunner
sland 17	AIRBOURNE No Guts, No Glory Roadrunner
18	ELLIE GOULDING Lights Polydor
19	BOYZONE Brother Polydor
20	MIDLAKE The Courage Of Others Edit Union

### CATALOGUE REVIEWS

DAVID BOWIE: David Bowie (Deram/Universal 5317925)



his best - but it was one of his more fascinating, with flashes of the brilliance he was to display later. Newly remastered, this deluxe edition includes the mono and stereo versions of the 14-track album on CD one. while a second disc collects single mixes, BBC session versions, and new and alternate mixes, including a dozen previously unreleased tracks. Comparisons with Anthony Newley and Tommy Steele are valid but pointless: Bowie was finding his voice, and it is fascinating to hear him do so, with songs of variable quality, of which the best are the chirpy Love You 'Til Tuesday and The London Boys – and yes, The Laughing Gnome is among the bonus tracks.

**VARIOUS:** Philly Disco (Backbeats/ Harmless BACKB 003)/Back To My Place Baby (BACKB 008)



marking the 15th birthday of the Harmless label, which has consistently delivered compilations of quality since its 1995 inception. It is a value range, selling for around £5, but there is no stinting on quality or quantity, with upwards of 75 minutes of music on each. Philly Disco contains the glorious full versions of The O'Jays' I Love Music, McFadden & Whitehead's Ain't No Stoppin' Us Now and Harold Melvin & The Blue Notes Don't Leave Me This Way, while Back To My Place focuses on seductive soul, as exemplified by The Chi-Lites' Have You Seen Her, Al Green's I'm Still In Love With You and The Average White Band's super-smooth A Love Of Your Own

THE HOLLIES The Midas Touch - The Very Best Of The Hollies (EMI 6082272)



Roll Hall Of fame and embark on a UK tour, the time is ripe for another retrospective. This two (D. 48-track compilation focuses much of its attention on their classic Sixties and Seventies hits but also includes a smattering of more recent tracks. Attractive but basic early tracks like Just One Look and Stay soon gave way to polished pop gems like Yes I Will and Bus Stop, with the hits continuing via the psychedelic masterpiece King Midas In Reverse, the shimmering majesty of The Air That I Breathe and the touching poignancy of He Ain't Heavy, He's My Brother. Their playing was always superb but the production of their songs (mostly by Ron Richards) was impeccable

#### VARIOUS Nippon Girls: Japanese Pop. Beat & Bossa Nova 1966-1970 (Big Beat International



local cover of US songs but the influence of The Beatles and other British invasion stars resulted in a boom of locally-written material. Nippon Girls gathers together 25 of the best groovy girl pop tracks from the land of the rising sun, and adds extensive liner notes. the better to understand this fascinating phenomenon. It's an eclectic selection, ranging from Avumi Ishida's lavishl orchestrated beat ballad Taiyou Wa Naite Inu to Eiko Shuri's more primitive and basic Ye-Ye via Mari Atsumi's sensual Suki Yo Ai Shite. The standard of material is high and given a unique eastern twist – though local flavourings are diluted in this westernised Alan Jone



- Alicia Keys
- This JOURNEY Don't Stop Believin' / columbia (ARV)
  - MIA Paper Planes / xt (Plas

  - PLACEBO Running Up That Hill / Wirgin (E)
  - SNOW PATROL Chasing Cars / Fiction (ARV)
  - THE KILLERS Mr Brightside / Lizard King/Met
  - TAKE THAT Rule The World / Polydo- (ARV)
- MICHAEL JACKSON Man In The Mirror / Epic (ARV)
- ALICIA KEYS No One / I (ARV
- BASSHUNTER FEAT. DJ MENTAL THEOS Now You're Gone / Hardzheat (ARV)
- 10 WTHER VANDROSS Dance With My Father / I (ARV)
- SISQO Thong Song / Def Tam (ARV) 11
- 12 16 GOO GOO DOLLS ITIS / Warner Brothers (()
- LADY SOVEREIGN Love Me Or Hate Me / Island (ARV) 13 15
- RAGE AGAINST THE MACHINE Killing In The Name / Spic (ARV) 14 6
- 15 GUNS N' ROSES Sweet Child O' Mine / Geffen (ARV)
- EMINEM LOSE YOURSelf / Interscope (ARV 16
- 17 EVANESCENCE Bring Me To Life / Epidwind-up (E)
- SURVIVOR Eye Of The Tiger / Arista (ARV) 18
- MGMT Kids / Columbia (ARV 19 20
- FLO-RIDA FEAT, T-PAIN LOW / Atlantic (CIN) 20 18
- Official Charts Company 2010

4 FLORENCE/MACHINE Rabbit He 5 FLORENCE/MACHINE Kiss With A LADY GAGA Poker Face Interscop 6 VAMPIRE WEEKEND Cousins 7 8 FLORENCE/MACHINE Drumming S 9 TEMPER TRAP Sweet Disposition 10 KESHA Tik Tok(olumbia 11 VAMPIRE WEEKEND Horchata 12 FLORENCE & THE MACHINE Ho 13 MUMFORD & SONS Little Lion M

#### 14 VAMPIRE WEEKEND White Sky 15 LADY GAGA Paparazzi Interscope

- 16 VAMPIRE WEEKEND California E
- 17 RORENCE/MACHINE I'm Not Callin
- **18 VAMPIRE WEEKEND** Holiday x
- 19 VAMPIRE WEEKEND Taxi (ab x

#### 20 THE XX Crystalised Young Turks lost fm

hmv.com





8

# Charts clubs

#### Upfront club Top 40

Dec	Last	Wks	ARTIST Title/ Label
1	3	3	PAUL HARRIS V EURYTHMICS   Want You / Crzisony
2	12	5	CLEARCUT FEAT. TRIX Fireworks / Typecast
3	11	3	TJR FEAT. XAVIER Just Gets Better / Atsolute
4	24	2	STEVE AOKI FEAT. ZUPER BLAHQ I'm In The House / Data
5	20	3	HONOREBEL FEAT. PITBULL & JUMP SMOKERS Now You See It / Positiva/Virgin
6	18	5	LOLENE Sexy People / EMI/Capitol
7	15	3	ALPHABEAT Hole In My Heart / Polycor
8	2	3	REMADY No Superstar / Maelstrum
9	21	3	NOVENA When I'm With You / Alive Production
10	NEW		MUSE Resistance / Helium 3/Warner Bros
11	19	2	NIGHTSTYLERS FEAT. MAJURI NO MORE Lies / white label
12	26	3	VISAGE Fade To Grey / UMC/Pulydur
13	17	2	DANDY ANDY FEAT. CARMEN CASTRO My Lonely Valentine / Poplife/Islanc
14	23	3	LOVERUSH UK FEAT. CARLA WERNER Give Me Your Love / 525 LRU
15	NEW		BEBE ZAHARA BENET I'm The Sh*t / Blueplate
16	5	3	CHEW LIPS Play Together / Family
17	NEW		CALVIN HARRIS YOU Used To Hold Me / culumbia
18	1	4	MILK & SUGAR FEAT. AYAK You Got Me Burnin' / Milk & Sugar
19	7	4	SEAMUS HAJI V MARK KNIGHT & FUNKAGENDA Good Times / Misspelt
20	b	3	MEKKI MARTIN This Feeling / vibrate
21	NEW		NATALIE WILLIAMS Keep Me Holding On / Sound-Tribe
22	94	2	CLAIRE TCHAIKOWSKI Undone / Lander PR
23	9	3	THE TEMPER TRAP Fader / Infectious
24	28	3	JUS JACK & PHIL GARRANT FEAT. MATINI PARISI Smoke / Moda
25	31	4	ASH Space Shot / Atomic Heart
26	NEW		VEGAS BABY FEAT. KATY TIZZARD I Can't Help Myself / Helium ;/Warner Bros
27	36	2	EDITORS You Don't Know Love / Kitchenware
28	25	10	SIDNEY SAMSON FEAT. WIZARD SLEEVE Riverside (Let's Go) / Data
29	NEW		OWL CITY Fireflies / Island
30	16	5	MADONNA VS. DAVID GUETTA FEAT. LIL WAYNE Revolver / Warner Brothers
31	13	4	BEYONCE FEAT. LADY GAGA Video Phone / columbia
32	В	5	FUGATIVE Supafly / Hardzbeat
33	14	5	STEFANO NOFERINI Burundi / Deeperfect
34	27	8	EXAMPLE Won't Go Quietly / Data
35	22	5	PARTY DARK Is That You / Champion
36	4	5	SHARAM JEY FEAT. CORNELIA Army Of Men / King Kong
37	35	2	FREEDOM WILLIAMS Party Time (Get Up, Get Down) / S2S-LRD
38	99	3	GRAMOPHONEDZIE Why Don't You / Positiva/Virgin
	NEW		JULIAN PERRETTA If   Ever / Columbia
40	NEW		JACK SPLASH FEAT. MISSY ELLIOTT/J SULLIVAN I Could Have Loved You / Columbia

#### Commercial pop Top 30

	Last		
1	5	3	HONOREBEL FEAT. PITBULL/JUMP SMOKERS Now You See It / Positiva/Virgin
2	11	3	LIVVI FRANC Automatik / Jive
3	6	3	DANDY ANDY FEAT. CARMEN CASTRO My Lonely Valentine / Poplife/Islanc
4	17	4	LOLENE Sexy People / EMI/Capitol
5	13	3	ALPHABEAT Hole In My Heart / Polydor
5	12	ž	LADY GAGA FEAT. BEYONCE Telephone / Interscope
7	1	3	ALEXANDRA BURKE Broken Heels / Sycc
B	18	3	TJR FEAT. XAVIER Just Gets Better / Absolute
9	16	9	FUGATIVE Supafly / Hardzbeat
10	15	9	RODRIGO MORATTO Whatever, Whatever / MPA
11	24	2	CRAIG DAVID One More Lie (Standing In The Shadows) I AATWIUMTV
12	23	2	THREE 6 MAFIA VS. TIESTO FEAT. FLO RIDA/SEAN KINGSTON Feel It / RCA
13	NEW	1	STEVE AOKI FEAT. ZUPER BLAHQ I'm In The House / Data
14	NEW	1	PAUL HARRIS V EURYTHMICS   Want You / Crz/Sony
15	19	3	FE-NIX Swagga / Genetic
16	22	3	MICHAELA WRIGHT Never Gonna Give In / Cubit
17	27	2	NORTHERN ALLSTARS Don't Stop Believing / AATW
18	21	2	2PLAY FEAT. MAXI PRIEST That's What The Girls Like I Mojo
19	NEW	1	JIMMY SCREECH Know Better / MAP
20	NEW	1	GRAMOPHONEDZIE Why Don'f You / Positiva/Virgin
21	NEW	1	NAUGHTY BOY PRES. WILEY/EMELI SANDE Never Be Your Woman / Relentless/Mirgin
22	3	5	EXAMPLE Won't Go Quietly / Data
23	NEW	1	JLS One Shot / Epic
24	NEW	1	LEMAR The Way Love Goes / Epic
_	NEW		PITBULL FEAT. AKON Shut It Down / )
26	NEW	1	NOVENA When I'm With You / Alive Production
27		9	SIDNEY SAMSON FEAT. WIZARD SLEEVE Riverside (Let's Go) / Data
28	7	4	BEYONCE FEAT. LADY GAGA Video Phone / Columbia
29		3	PLATNUM Emotionally Tired / white label
30	NEW	1	KJ Without You / Savage Trax

# Vegas man strikes gold with Eurythmics classic



DIRTY VEGAS STAR PAUL HARRIS was one of the DIs who furnished mixes for Milk & Sugar's Upfront club chart topper You Got Me Burnin' last week and is now responsible for replacing that record at number one with his own hot new hit. I Want U. An anthemic reworking of Eurythmics' Love Is A Stranger, it is one of Pete Tong's current favourites and a runaway chart champ this week, finishing more than 22% ahead of runner-up Clearcut's Fireworks

Jumping 20-5 Upfront, 7-3 Urban and 5-1 on the Commercial Pop chart, Now You See It is a happening record across the board for the eclectic mix of Jamaican dancehall artist HonoRebel, rapper Pitbull and Chicago DJs, Jump Smokers. An electro club bangers, it looks like

Wks ARTIST Title/ Label

BEYONCE FEAT. LADY GAGA Video Phone / Columbia

IADY GAGA FEAT. BEYONCE Telephone / nterscope

CHIPMUNK FEAT. TALAY RILEY Look For Me / Jive

KC JOCKEY Rub Your Body / Sweet Sadies/Wobejon Ents. JAY SEAN FEAT. LIL WAYNE Down / Island

JASON DERULO Whatcha Say / Warner Brother

SEAN KINGSTON Face Drop / Beluga Heights/Ep.o

ALEXANDRA BURKE Broken Heels / Sycc

LADY GAGA Bad Romance / Interscope

TAID CRUZ No Other One / 4th & Broadway

SHONTELLE Superwoman / Island

JAMMER Party Animal / Big Daca

CHRIS BROWN FEAT. LIL' WAYNE I Can Transform Ya I live

50 CENT FEAT. NE-YO Baby By Me / Interscope

JASON DERULO In My Head / Warner Brothers GUCCI MANE FEAT. USHER Spotlight / Asy un

KARDINAL OFFISHALL Clear / Kon Live

LEMAR The Way Love Goes / Epic

KESHA Tik Tok / (olumbia

FE-NIX Swagga / Genetic

30 RE 12 DIZZEE RASCAL Dirtee Cash / Dirtee Stank

JLS One Shot / Epic

WILEY FEAT. CHEW FU Take That / Island

PITBULL FEAT. AKON Shut t Down / J

HONOREBEL FEAT. PITBULL/JUMP SMOKERS Now You See It / Positiva

TIMBALAND FEAT. SOSHY & NELLY FURTADO Morning After Dark / Inter

WILEY FEAT. EMELI SANDE Never Be Your Woman / Relentless/virgin

THREE 6 MAFIA VS. TIESTO FEAT. FLO RIDA/SEAN KINGSTON Feel It / RCA

JAY-Z FEAT. ALICIA KEYS Empire State Of Mind / Roc Nation

IYAZ

Urban Top 30

Pos

2

з

4

5

8 9

10 23 2

**13** 26 2

**15** 17 4

11 14

12 a 10

**14** 11

16 12 17 21

18 25

19 13

23 15

25 19

21 22 16 9

24 30

26

27

28 29

29 28

20 22 2

providing Nineties veteran HonoRebel with his big break

After four weeks atop the Urban chart, Beyonce and Lady GaGa's Video Phone fa ls to number two, with lyaz's OCC sales chart topper Replay taking a 21% lead.

#### **UPFRONT CLUB CHART**

BREAKERS: 1 Marina & The Diamonds: Hollywood 2 Scarlette Fever: What Would You Do 3 Livvi Franc: Automatik 4 Timothy Allan & Marcie: One Night Stand 5 Craig David: One More Lie 6 Sub Focus Could This Be Real 7 Three 6 Mafia/Liesto/Sean Kingston/Ho Rida: Feel It 8 TV Rock Vs Axwell: In The Air 9 Tiesto feat. Nelly Furtado: Who Wants To Be Alone 10 Lady GaGa feat. Beyonce: Telephone Alan Jones



finally be getting his big break afer topping the Commercial chart



Action Replay: Iyaz takes another chart crown, this time on the Urban list

լս	bol cuts lop 20
Pos	ARTIST Title
1	NAUGHTY BOY PRESENTS WILEY/
	EMELI SANDE Never Be Your Woman
2	PAUL HARRIS/EURYTHMICS   Want You
3	STEVE AOKI I'm In The House
4	CALVIN HARRIS You Used To Hold M
5	<b>GROOVE ARMADA</b> Paper Romance
6	SHARAM FEAT. ANOUSHEH KHALILI
	Don't Say A Word
7	TIESTO FEAT. NELLY FURTADO
	Who Wants To Be Alone
8	EDITORS You Don't Know Love
9	MANDY VS BOOKA SHADE Donut
10	HOT CHIP One Life Stand
11	X-PRESS 2 FEAT. JAMES YUILL Time
12	BODYROX FEAT. LUCIANA
	Shut Your Mouth
13	SEAMUS HAII V DINO PSARAS
	FFAT RIDI My Destiny

Co. I. C. A. T.

#### FEAT. RUDI My Destiny 14 ZINC Wile Out 15 VEGAS BABY | Can't Help Myself 16 JAPANESE POPSTARS Destroy 17 ALEX M.O.R.P.H Sunset Boulevard 18 SUGABABES Wear My Kiss **19 LEE MORTIMER & FOAMO** Superman **20 DEEJAY** Infatuation

Radio

Hear the Cool Cuts chart every Thursday 4-6pm GMT on Paul "Radical" Ruiz - Anything Goes radio show on Ministry Of Sound Radio across the globe on www.ministryofsound.com/radio

10 Music Week, Compiled by DI feedback and data collected from the following stores, online sites and distributors; BMR Records, Know How, Phonica, Pure Groove, Trax (London), Eastern Bloc (Manchester), 21to Precinct (G aspecty), 3 Feat (Liverpool), The Disc (Bradford), (rash (Leeds) Slobal Groove (Sloke), Sataput (Card H), Hard To Find (Birmingham), Plastic Music (Brighton), Power (Wigan), Streetwise (Cambridge), The Disc (Bradford) Kahua (Middlesborough) Eassd vision (Belfast) XPressbats/CD Pool, Eeatport, Juno, Unique & Dynamic

# **Charts analysis**

### Analysis Alan Jones



# **Fireflies burns** hot for the City

AFTER TAKING 28 WEEKS TO REACH NUMBER ONE, Florence + The Machine are in no mood to relinquish their album chart throne. but on the singles chart there is no replay for Iyaz, as Owl City swoops.

Ahead in early midweek flashes, Iyaz's Replay finally surrendered pole position to Owl City's Fireflies, thus failing in its quest to become the first single on the Reprise label to spend three weeks at number one since label founder Frank Sinatra's Strangers In The Night in 1966. Replay's sales dipped 22.1% to 67.601, while Fireflies' increased 21.3% to 71,865.

Fireflies is the introductory UK single of Owl City - 20-year-old Adam Young - though lead vocals on the track are handled by Matt Thiessen of the group Relient K. The track reached number one in the US in December, and has sold 3,002,553 copies there to date. Owl City's album Ocean Eyes is released here in four weeks

Glee Cast's Don't Stop Believin' rises 5-3 on sales of 51,621, a 31.8% increase week-on-week. Its cause was helped both by Channel 4's Sunday repeat screening of the series, which premiered on E4 the previous week.

and fast-growing airplay - it jun 149-33 on the radio airplay chart audience more than quintuples to 20

Without airplay, there are mixed fortunes for the other four Glee Cast tracks that made the Top 75 a week ago: Take A Bow climbs 43-36 (8,596 sales, 16.9% up), Gold Digger rises 49-44 (7,128 sales, 13.4% up), and Rehab moves 62-68 (4,047 sales. down 13.6%), while On My Own dips out of the Top 75, falling 73-87 (3.239 sales, 20.8% down). Only two new Glee Cast songs were released last week. Bust Your Windows, a cover of Jazmine Sullivan's 2008 number 31 US hit, debuts at number 57 (5,332 sales) but the other - Duffy cover Mercy - falls short of the Top 75, debuting at 94 (2.966 sales).

Meanwhile, Journey's original version of Don't Stop Believin' eases 6-7 (35,602 sales). I erroneously suggested last week that it was the biggest-selling download of a song originally issued before 2000. It is actually the biggest-selling download of a track from before 1990 - its 432,396 sales are impressive but well short of the 669,748 copies that Rage Against The Machine's Killing In The Name has sold digitally

Albums Price comparison chart							
ARTIST Album	Amazon	нму	Play.com	Tesco			
1 FLORENCE + THE MACHINE Lungs	€11.98	€6.99	€11.99	£5.98			
2 PAOLO NUTINI Sunny Side Up	€4.68	€4.99	€6.49	€7.95			
3 LOSTPROPHETS The Betrayed	£8.88	£8.99	£11.99	£8.90			
4 JUSTIN BIEBER My World	£5.98	€5.99	£9.49	£5.80			
5 LADY GAGA The Fame	£8.34	£8.99	£15.49	£5.99			

	or bearing of bearing of
	64th Top 10 hit of the century
	continues to prosper, it is joined in
	the top tier by its 65th. On its third
	week in the chart, Riverside (Let's
	Go) by Sidney Samson feat. Wizard
	Sleeve drifts 3-5 (43,826 sales) while
	Example's Won't Go Quietly debuts
	at number six (39,288 sales). Both
	tracks are on the Data label, source
nps	of 34 of those hits. The Ministry Of
tas	Sound thus increases its lead over
Jm	next most successful 21st century
xed	indie, Telstar, which racked up 26

ales statistics

Singles

3,029,142

3,143,555

Compilations

298,188

310,076

-3.8%

Single

9,458,731

8,866,491

Compilations

933,620

-29.9%

Compiled from sales data by Music Week

vs prev year 1,331,501

+6.8%

-3.6%

Artist albums

1,594,722

1,664,057

Total albums

1,892,910

1,974,133

Artist albums

4,933,007

6,008,978

-17.9%

Total albums

5,866,627

7,340,479

-20.1%

-4.1%

4.2%

last wee

prev week

% change

last week

prev week

% change

Year to date

vs prev year

% change

Year to date

% change

Sales

Sales

Sales

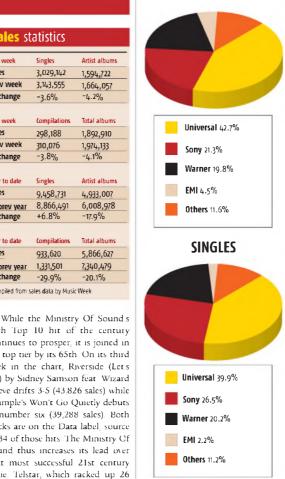
Sales

Top 10 hits before its 2004 demise. Jay Z and Alicia Keys' Empire State Of Mind drifts 20-21 (14,852 sales) on its 19th week in the Top 40. It is overtaken for the first time by Keys' solo "answer" to the track Empire State Of Mind (Part II) Broken Down, which climbs 23-15 (20,265 sales), helped by rapidlygrowing airplay and Keys performance of the track on Friday Night With Jonathan Ross. Parent album The Element Of Freedom falls 7-8; despite increasing sales by 12.5% last week to 20.626

Singles sales drift lower for the third time in a row, falling 3.64% week-on-week to 3.029,142 but are 17.47% above same-week 2009 sales of 2,578,689. Last week's total. incidentally, includes just 1,515-12inch sales - though that is an improvement on the 1,208 12-inch singles sold four weeks ago, the lowest tally recorded since the format was launched 34 years ago.

Welsh rockers Lostprophets fourth album The Betrayed topped the chart on early sales flashes but eventually debuted at number three on sales of 31,873 copies. Following the number 16 peak of introductory single It's Not The End Of The World But I Can See It From Here and the number 32 peak of followup Where We Belong, the album fails to match its predecessor. Liberation Transmission, which earned the band its maiden number one in 2006 on sales of 55,425 copies

#### **ARTIST ALBUMS**



Fifteen-year-old Canadian Justin Bieber has been in the UK promoting his debut album My World, which debuts strongly at number four on sales of 28,274 copies. following first single One Time's success. One Time has moved 14-11-12 since debuting a fortnight ago, and sold 25,494 copies last week. Bieber's new-found fans are busy downloading individual tracks from My World too - all seven of the other My World tracks are in the Top 200, led by One Less Lonely Girl (number 62, 4.795 sales). Love Me (number 71, 3.815 sales). and Favorite Girl (number 76, 3.556 sales)

Two other new albums secure enough sales to make Top 30 debuts this week: Eels\* 10th chart entry. End Times which debuts at number 21 (8.336 sales) and the soundtrack set Alvin & The Chipmunks 2: The Squeakquel which arrives at number 22 (8,300 sales). The Chipmunks have released at least 42 previous albums - but this is the first to chart, arriving more than 50 years after their first hit single Ragtime Cowboy Joe, and 38 years to the week after their creator and original voice. Ross Bagdasarian died

At the top of the chart. Florence + The Machine's Lungs had to operate at full capacity to fight off first Lostprophets, then Paclo Nutini Lostprophets' challenge faded throughout the week but Nutini's grew. In a photo finish Lungs is first past the post for the second week in a row, on sales of 42,359, defeating Nutini's Sunny Side Up by just 211 sales. Both albums are off week on week, with Lungs dipping 17% and Sunny Side Up ebbing 15% Florence's tally is the lowest for a number one album since Editors' In This Light And On This Evening topped 14 weeks ago on sales of 30.669.

Although it did not match the number one peak of her first two singles. Pixie Lott's third Cry Me Out, is holding on very nicely and stimulating sales of her album Turn It Up. Cry Me Out peaked at number 12 but has meandered 26-26-24-29 29-27 in the past few weeks.

Meanwhile, the jury is still out on whether Alexandra Burke or JLS will complete their hat trick of number ones with their third singles. Burke seems unlikely to do it with Broken Heels improving only 10-8 (33,240 sales), but JLS One Shot is moving faster. climbing 32-10 (27.286 sales). For both artists, however, the singles have helped their debut albums to revive: Burke's Overcome rallies 28-19 (9,449 sales), while JLS' selftitled set climbs 30-20 (8.391 sales). Overcome has sold 513.833 copies to date, while JLS has sold 995 297

### International charts coverage Alar Starr lights up US charts with a little help from his co-stars

ARGUABLY THIRD BEHIND VAMPIRE WEEKEND'S NEW ALBUM Contral, and Lacy GaGa's The Fame in world sales last week. Susan Boyle's L Dreamed A Dream nevertheless continues to do remarkably well on its eighth frame. It has spent all of those eight weeks at number one in Australia - where it is now the longest running chart-topper since Pink's Funhouse was top for nine weeks in 2008 - and New Zealand. It is on its

third week at number one in South Africa, and its first in the Belgian region of Flanders - where it climbs 2-1 - and Greece, where the overall chart is currently suspended by the IFPI but. where it ranks number one on the International chart. Boyle's album slips in many territories, even departing the chart altogether in Poland and Russia. but it reaches new peaks in Hungary, where it jumps 7-4. Wallonia (10-7) and Denmark (4-2). It bounces 14-9 in

# Charts sales

Key Highest new entry Highest climber

#### Indie singles Top 20

This	Last	Artist Title / Label (Distributor)			
-	Last				
1	1	SIDNEY SAMSON FEAT. WIZARD SLEEVE Riverside (Let's Go) / Data (ARV)			
2	NEW	EXAMPLE Won't Go Quietly / Data (ARV)			
3	NEW	SUB FOCUS (ould this Be Real / Ram (Southern)			
4	4	LOSTPROPHETS Where We Belong / Visible Noise (ADA CIN)			
5	NEW	FUGATIVE Supafly / Hardzbeat (ARV)			
6	2	CHUCKIE & LMFAO Let The Bass Kick In Miami Girl / (2) (Prime Direct)			
7	3	VAMPIRE WEEKEND Cousins / xt (plas)			
B	5	THE TEMPER TRAP Sweet Disposition / Intectious (PIAS)			
9	NEW	SO SOLID Since You Went Away / Moga & Co (Nova Arvato)			
10	10	EXAMPLE Watch The Sun Come Up / Data (ARV)			
11	9	DIZZEE RASCAL FEAT. ARMAND VAN HELDEN BORKERS / Dirtee Stank (PIAS)			
12	7	MIA Paper Planes / xt (Plas)			
13	NEW	MIDNIGHT BEAST Tik Tok (Parody) / The Midnight Beast (AWAL)			
14	в	THE TEMPER TRAP Fader / Infectious (PIAS)			
15	12	DIZZEE RASCAL FEAT. CHROME Holiday / Dirtee Stank (PIAS)			
16	NEW	ASH Space Shot / Alomic Heart (ADA CIN)			
17	15	BASSHUNTER FEAT. DJ MENTAL THEOS NOW YOU'RE GOTIE / Hardzbeat (ARV)			
18	RE	LOSTPROPHETS It's Not The End Of The World / Visible Noise (ADA (IN)			
19	16	DIZZEE RASCAL Dirtee Cash / Dirtee Stank (PIAS)			
20	14	THE BIG PINK Dominos / LAD (PIAS)			

#### Indie albums Top 20

This	Last	Artist Title / Label (Distributor)
11	NEW	LOSTPROPHETS The Betrayed / Visible Noise (ADA CIN)
2	1	VAMPIRE WEEKEND Contra / XL (PIAS)
3	2	THE TEMPER TRAP Conditions / Infectious (PIAS)
4	3	DIZZEE RASCAL Tongue N Cheek / Dirtee Stank (PIAS)
5	5	ARCTIC MONKEYS Humbug / Domino (PIAS)
6	Э	THE XX XX / Young Turks (PIAS)
7	6	VAMPIRE WEEKEND Vampire Weekend / xl (Plas)
8	4	IAN DURY & THE BLOCKHEADS Sex & Drugs & Rock & Roll / DMG TV (SDU)
9	NEW	THE PRODIGY Invaders Must Die / Take Me To The Hospital (ADA CIN)
10	NEW	THESE NEW PURITANS Hidden / Angular (PIAS)
11	12	ARCTIC MONKEYS Whatever People Say I Am That's What I'm Not / Domino (PIAS)
12	10	FLEET FOXES Fleet FOXES / Bella Linion (ROM ARV)
13	NEW	FLORENCE RAVVLINGS A FOOI IN LOVE / Dramatico (ADA CIK)
14	11	BASSHUNTER Bass Generation / Hardzbeat (ARV)
15	17	JAY SEAN All Or Nothing / 2Point9/Jayded (AbsoluteArvato)
16	NEW	LOSTPROPHETS Liberation Transmission / Visible Koise (ADA CIN)
17	14	ANIMAL COLLECTIVE Merrivveather Post Pavilion / Domino (PIAS)
18	9	IMAGINED VILLAGE Empire And Love / Emmarson Cornerake (Proper Music)
19	15	THE STROKES Is This It / Rough Trade (PIAS)
20	NEW	LOSTPROPHETS Start Something / Visible Noise (ADA CIN)
_		
In	die	singles breakers Top 10
This		Artist Title / Label (Distributor)
<u>il</u>		SUB FOCUS Could This Be Real / Ram (Southern)
2	NEW	MIDNIGHT BEAST Tik Tok (Parody) / The Midnight Beast (AWAL)
-		

THE BIG PINK Dominos / 4AD (PIAS) 3 2 DUCK SAUCE Anyway / Data (ARV) 4 NEW EMILY BARKER & THE RED CLAY HALO Nostalgia / Everyone Sarg (Proper) 5 ALL TIME LOW Damned If | Do Ya (Damned If | Don't) / Hope Ass (ADA CIN) 6

#### SUB FOCUS Rock It/Follow The Light / Ram (Southern) 8 5 TRASHMEN Surfin Bird / Charly (Pinnacle) FRIENDLY FIRES Jump In The Pool / XL(PIAS) 9 12 **10** 9 NELL BRYDEN Not Like Loving YOU / Cooking Vinyl (ADA CIN)

i Jones

#### Compilation chart Top 20

This	Last		abel (Distributor)
1	1		Running Trax / Ministry (ARV)
2	3	VARIOUS	Now That's What I Call Music 74 / EMI Virgin/UMTV (E)
3	NEW	VARIOUS	Big Top 40 / Sony Music/UMTV (ARV)
4	2	VARIOUS	Anthems - Electronic 805 / EMI TVIMos (E)
5	4	VARIOUS	Pure Urban Essentials 2010 / Rhino/Sony (ARV)
6	6	VARIOUS	100 Garage Classics / Rhino (CIKR)
7	7	VARIOUS	Ultimate NRG Megamix / AATW/UMTV (ARV)
8	5	VARIOUS	Clubbers Guide – Electro / Ministry (ARV)
3	10	VARIOUS	R&B Collection / IMTV (ARV)
10	8	VARIOUS	Ministry Of Sound – One / EMI TWMOS (E)
11	g	VARIOUS	Clubland 16 / AATWIUMTV (ARV)
12	11	VARIOUS	Pop Party 7 / Universal TV (AKV)
13	13	VARIOUS	101 Running Songs / EMI Virgin/RCA (ARV)
14	14	VARIOUS	Floorfillers 2010 / AATWIUMTV (ARV)
15	16	VARIOUS	Radio 1's Live Lounge - Vol 4 / Sony Musiciumiv (ARV)
16	12	VARIOUS	The Annual 2010 / Emitvimos (E)
17	17	VARIOUS	The Best Sixties Album In The World 🖊 EM (WUMIV (ARV)
18	15	VARIOUS	Dreamboats And Petticoats 3 / EMI TWUMTV (ARV)
19	18	VARIOUS	Jackie – The Annual 2010 / EMITVIUMTV (ARV)
20	19	OST Twilig	ght / Atlantic (CINR)
-			

#### Classical albums Top 10

This	last	Artist Title / Label
1	1	ANDRE RIEU Forever Vienna / Decca (ARV)
2	NEW	ROYAL SCOTS DRAGOON GUARDS Spirit Of The Glen - Ultimate Collection
3	2	KATHERINE JENKINS The Ultimate Collection / Decca (ARV)
4	6	CAMILLA KERSLAKE Camilla Kerslake / Future Recurce (ARV)
5	NEW	ALL ANGELS Fly Away / Decca (ARV)
6	3	COLDSTREAM GUARDS Heroes / Decca (ARV)
7	4	THE PRIESTS Harmony / Epic (ARV)

- 7 RHYDIAN ROBERTS O Fortuna / Syco (ARV) 8
- KATHERINE JENKINS Second Nature / UCI (ARV) q
- THE PRIESTS The Priests / Epic (ARV) 10

#### Jazz/Blues albums Top 10

#### Last Artist Title / Label SEASICK STEVE Man From Another Time / Au

- JAMIE CULLUM The Pursuit / Decca (ARV)
- 2 SEASICK STEVE | Started Out With Nothin' And Still Got Most Of It Left / Warner ((IN)
- 3 MICHAEL BUBLE Call Me Irresponsible / Reprise ((IR)
- 4 MICHAEL BUBLE Michael Buble / Reprise (CIN) 5
- SEASICK STEVE Dog House Music / Bronzerat (PIAS) 6
- 7
- MICHAEL BUBLE It's Time / Reprise ((IN)
- MICHAEL BUBLE Come Fly With Me / Reprise (CIK) 8
- NORAH JONES The Fall / Blue Note (E) 9 8
- 10 RE MICHAEL BUBLE Caught In The Act / Reprise (CIN)

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/ Decca (ARV)

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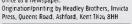
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Sweden, and 6-5 in Switzerland. It remains in the Top 10 in The Netherlands (1-2), Irelanci (4-7). Mexico (5-6), Austria (7-7). Canada (2-4) and the US (2-2), where Boyle's appearance on The Oprah Winfrey Show last Tuesday is expected to be enough to return I Dreamed A Dream to the top of the chart a week hence.

regular album in the US for 34 years, cebuting at number 58 with Y Not, his 14th Top 200 entry outside of The Beatles. The album - which features stellar assists from Joe Walsh, Dave Stewart. Joss Stone and Paul McCartney - debuts at number 75 in Canada.

Ringo Starr has his highest charting

While Starr's album was released early in North America, Welsh rockers Lostprophets' fourth album. The Betrayed, hit the Japanese market first. Arriving there five days before its UK release, it sold more than 9,000 copies, and debuts at number 17. As noted last week, The xx's self-

titled debut album is enjoying a second lease of life in many territories. It makes further gains this week. climbing 64-53 in The Netherlands, 86-63 in France, 96-67 in Irelanc. 96-95 in Canacia. 99-89 in Switzerland and 40-19 in Flanders. It returns to the charts. in Germany (number 85) and Wallonia. (number 65).

Adele's debut album 19 was a major success here, selling 576,000 copies and spending more than a year on the chart. Its last UK chart appearance was in March of last year, and the album now sells in the hundreds rather than the thousands weekly. It had a good run internationally too - especially in The Netherlands, where it clocks up its 100th straight week on the chart this week, more than any other current album. The album took 47 weeks to top the Dutch chart for the first time. and has spent eight weeks at number one in all. It leaps 16-8 this week. returning to the Top 10 for the first time in 18 weeks.

ABC







## **Charts sales**

The Official UK Singles and Albums Charts are produced by the Official Charts Company, based on a sample of more than 4,000 record outlets. They are compiled from actual sales last

### The Official UK Singles Chart

Inis	last	Wisin	Artist litle	tabel / Catalogue number (Vistributor)

inis wit	Last vvit	Wits in chait	Artist Title Label / Galogue number (Ulstributor) (Roduce) Papisner (Wilter)	
1	2	3	OWL CITY Fireflies Island CATCO157687536 (ARV) (Young) Universal (Young)	
2	1	3	IYAZ Replay Reprise CATCO152507377 (CIN)	
3	5	3	(Rotem) Sony AtVUlaiversauBug (Rotem)Andersonationes/Desrouleaux/thomas/thomas/ GLEE CAST Don't Stop Believin' Epic CatCo156352813 (ARV)	SALES
ŀ	4	6	(Andersi/AstromitMurphy) (QiSony AV (CainiFerry/Schon) 30H!3 FEAT. KATY PERRY Starstrukk Asylum/Photo Finish CATCO153477585 (CIN)	INCREASE
;	3	3	(squire) SMI (MotterForemanitames) SIDNEY SAMSON FEAT. WIZARD SLEEVE Riverside (Let's Go) Data DATA225(CX (ARV)	
	New		(Samson) Universat/MusicaliStars/Sky Sign/9ucks (Samson/Bailey/Barnet/LaiCanc/Lrev/Lullen/Newitt/Wallace) EXAMPLE Won't Gu Quietly Data DAIAzzeCDX (AKV)	
,			(Ine Fearless) Universal/Pure Gronve/Metrophonic/Carnaby (Gleave/Smith/Lendrum)	HIGHEST NEW ENTRY
	6	23	JOURNEY Don't Stop Believin' Columbia USSM1810016 (ARV) (Elson/Simae) IQ/Sony AIV (Cain/Ferry/Schina)	
1	10	6	ALEXANDRA BURKE Broken Heels syco 88697632832 (ARV) (Rednne) sony AIV/EMI/CC (krterha/khayatiHajji)	SALES
	7	13	LADY GAGA Bad Romance Interscope 2726752 (ARV)  (Redome) Sony AIV (Germannitarkhayat)	
0	32	2	JLS One Shot Epic GSARLogorgat (ARV) (soustinulivilia iin) Netti girliino iyalvisouvaageEni iisukivoodrisveetei Train HoneyiAtlantik xingsitaandan (xtakirkaitinWairenWitherHuirey	
1	14	8	THE SATURDAYS Ego Fascination/Getten CATCO157367613 (ARV)	SALES
2	11	3	(Mac) F&F songs/Rokstone/Peerimuna (MacWroldsen) JUSTIN BIEBER One Time ter Jam CATCO156365691 (ARV)	INCREASE
3	13	13	(Ib & Corron/Slewart) Universal/Feermusic (Slewart/Cnie/Bunton/Nichereanye) JAY-Z FEAT. MR HUDSON YOUNG FOREVER Roc Nation CATCO157489498 (CINR)	
_			(West) ImilCheisea Music (West/Carter/Gold/Mertens/Linyd)	SALES
	12	12	KESHA Tik Tok (olumbia 38697619042 (ARV) (Or luke) kabait (Sepert/lewin/Gottwald)	
5	23	5	ALICIA KEYS Empire State Of Mind Part II J CATCO157951829 (ARV) (Shux/Keys) SMIIGIopal Jalent/CCMQ (Keys/Shux/Carter/Sewell-Diepir/Humte/Keyes/Richinscin)	SALES
6	15	10	N-DUBZ FEAT. MR HUDSON Playing With Fire AATWIUMTV (CGLOBEI304 (ARV) (Rawsona) Sonay ALV (contristavios/contostavics/Rawsona/Moldowie)	
.7	8	21	FLORENCE + THE MACHINE You Got The Love Island 2726059 (ARV)	INCIGASE
8	9	2	(Hugall) truelrveilatersnag (Stevensi 3ellamy/HarristMaxwell) PLAN B Stay Too Long 679/Atlantic 679L174CP (CIN)	
9	New	,	(Epworth) Universal/Euro Grouve (Balance-Drew) GIRLS CAN'T CATCH EChD Fascination 2728244 (ARV)	
	38		(Nglish) Sony AlV/Frontine/IQ (Hansen/Kasiyre) BIFFY CLYRO Many Of Horror (When We Collide) Warner 14FLR4(D (CIN)	+ 50% SALES
			(Gg Garth) Universal/Good Soldier (Neil)	INCREASE
	20	19	JAY-Z FEAT. ALICIA KEYS Empire State Of Mind Roc Nation Ato350CD (CIN) (Shux) Global Talent/EMI/IQ (Shuckburgh/Hunte/Sewell/Carter/Keys/Keys/Robinson)	
2	15	10	CHIPMUNK FEAT. TALAY RILEY LOOK FOT ME Jive 88697632322 (ARV) (H-Money) Universal/Global/RI Productions/EMI April (rytterRiley/Samuels)	
3	52	2 2	JAY SEAN FEAT. SEAN PAUL AND LIL JON DO YOU REMEMBER Island CATCO158098487 (ARV) (I- Hemylisubibybass) EMI/Bucks/Suny AlVICC (Henriques/Cotter/Smith/Sean/Skaller/Larow/Storm)	
4	17	16	BLACK EYED PEAS Meet Me Halfway Interscope 2724544 (ARV)	(hand) and a
:5	19	g	(HainsWell Jam) Universalbowndown/ChrysiaisHeadphoneunlike/Enricalalysi/ChenyLanet() (Gordon/Adami/PinedalGenrez/Frigusor i/k uan eOroekki RIHANNA RTISSIAN ROTTEELE EPI Jam CATCO155429408 (ARV)	trase/zinner;
26	30	3	(Ne-Yoffarmony) EMI/Universal/Imagem (Harmon/Smith) ONE REPUBLIC All The Right Moves Intelescope CATCO157222522 (ARV)	
	29	12	(Tendrer) Senay ATV (Tendrer) PIXTE LOTT Cry Me Ott Meacuary CATCO1564:04169 (ARV)	SALES
			(Hauge/Thornalley) Scny ATV/Universal/Dalmatian (Thornalley/Hauge/Campsie/Lott)	SALES
	21	8	TIMBALAND FEAT. SOSHY & NELLY FURTADO Morning After Dark Interscope 2728036 (ARV) (Limbalandil-Rin) 3MG RightsiUniversali(( Washington/Mosley/Harmon/Spitein/Beil/Hilson/Maultsby/Fwitado)	
9	18	13	CHERYL COLE FEAT. WILL I AM 3 Word's fascination 2729724 (ARV) (Will LAm) SMIICallyst/(herry laner/Snuth Hudsnn/SiCubanc (Adams(Cnie/Fajon)	
0	22	10	JASON DERULO Whatcha Say warner Brothers CATCD149227243 (CIN) (Rotem) Universal/Sony AlWimagem (Deruild/Heap/Rotem/Anilerson)	
1	28	32	BLACK EYED PEAS   Gotta Feeling Intescope (ATC0151960369 (ARV) 🖈	
2	27	8	(Guetta) (atalyst/(herry laae/2Millsclase Runii/Lister/Shapiro Beta/tein8(o (Artams/Fineda/Gomes/Ferguspo/Guetta/Rieste ALICIA KEYS Doesn't Mean Anything J 88697621702 (ARV)	-ret)
3	24	3	(keys/Brothers) EMI (keys/Brothers) FLORENCE + THE MACHINE Dog Days Åre Över Island MOSHI71 (ARV)	
4	26	4	(Ford/Summers) Universal/Goldzeal (Welch/Summers) WILEY FEAT. CHEW FU Take That Island 2728893 (ARV)	
_	34		((new Fu) EMIRC (Convertigations) ALEXANDRA BURKE FEAT. FLO-RIDA Bad Boys Syco 88697590932 (ARV) *	
	43		(The Phantum Buy2) Universal/KobaltSury AMVC (Busbee/Summerville/Evans/James/Watscrit/Dillard) GLEE CAST Take A Bow Epic CATCO15721935 (ARV)	CALLS .
	33		(Anders/Astrom/Murphy) Sony ATV/EMI (Ericsen/Hermansen/Smith)	SALES
			CHERYL COLE Fight For This Love Fascination 272178 (ARV) (Wilkins) EMISony ADVIDATION (Compart/Wilkinst/Merritt)	
R	25	6	JOE MCELDERRY The Climb Syco 88697632942 (ARV) 🖈	

				<b>S</b> chart	
Ini: vik	Last wit	Wisin		3 CHUR	
_	31	11	ROBBIE WILLIAMS YOU Know Me Virgin VSCDT2002 (E)		
40	New	v	(Hiern) (hryselisharrelliAlpha Ecitions (Williams/AudiciAndrewshiarcy) PITBULL FEAT, AKON Shut It Down, Ecologystergy (ARV)		
41	Nev	v	(spansulj snizerifituali) sung AtVillaviersalieMut (Perestaarisstiniamutiriganoine) SUB FOCUS (ould This Be Real Kam KAMM88(U (sid)		
42	55	2	(Meanwine) USIKEIII (UBUWINE) RIHANNA FEAT, YOUNG JEEZY Hard Let Jam USUMMOStata (AKV)		
	36		(The-Dream/Stewart) Universal/EMUPeermusro/Warmer (happell (Lenkins/NashuStewark)/enty) 30 SECONDS TO MARS Kings And Queeris Vingin VUSCOV6 (E)	SALES UNCREASE	
	49		Glee CAST Gold Digger Epic CATCOmparize: (ARV)	•	
_	49		(AndersiAstrum/Murphy), EMIIIC (West/Richard (Narles)	SALES UNCREASE	
_			MICHAEL BUBLE Haven't Met You Yet Reprise CATO153174011 (CIN) (Rochstang) Universativernet (happelliscov AIV (Bublisthang/rester)		
_	37		JAY SEAN FEAT. LIL WAYNE COWN (slend 2724;)6 (ARV) (I-HenrylBubbybass) Warner ChappelliBlacksbufly AIV (semilikartentetten/skallentzicw)		
47	44	6.7	LOSTPROPHETS Where We Belong visible noise torméntiks (ARV) (Richardsum) (L (GazerWatkinstewisiRichardschuldweirRubin)		
48	New	۲	FUGATIVE Supafity Mardzbeat CATCO157658285 (ARV) (Da Seth) (C (Byartziane)		
49	48	E	LADY GAGA FEAT. BEYONCE Telephone Interscope USUMYOSOTY (ARV) (Terkins) Suny ATVERI (Germanutta/Terkinsi/Denielsi/Frendina/Knowles)		
50	42	7	DRAKE FEAT. KANYE WEST, III WAYNE & EMINEM FOTEVET Interscope CATCO155C14785 (ARV) (Bot-102) Sony ATVIDniverzilikheliszzemi (Westriczter/Mathers/Samuelis/Graham)		
51	59	2	III WAYNE FEAT. EMINEM Drop The World Island (AtCol:5755745 (ARV) De Bydliek Gallunesitika (Atarylin au Daya) Miktari Ekdena Miktariaforma (beforfagalon) Mika ta (atar) ana Mikan		
52	New	۲	The support of a convention of proceeding the support of the su	Inchest	
53	35	7	CHUCKIE & LMFAO Let The Bass Kick In Miami Girl (2 (CCarr (Frime Direct)		
54	39	2	(Imiteurhuckie) Universalititemrartilobali (Nereinitisianingsitürdyitüricy) VAMPIRE WEEKEND (OUSINS XI XISqir; (Plas)		
55	45	15	(Batmanglij) Imagem (Baic/Batmanglij)Kcenig/Thomson) PAOLO NUTINI Pencil Full Of Lead Atlandic Alukcşi(Li (Cink)		
56	47	12	(Nelson) Warner Chappel/Burlington (Foster/Nutrn/Duguic/Benkircok) JLS Everybody In Love tpic 8869756216; (ARV)		
57	New		(Rotem) Suny ANVITNIVERSEI Hiedeuriketem) GLEE CAST Bust Your Windows tpic catcols/12/24/8 (ARV)		
	46		Andersikatrom/Murphy) BMIIII (Velliven/em/) MILEY CYRUS Party In The Usa Hullywou?-Pelyder Csrcesz (ARV)		
	50	23	(Gottwald); Sony ATV/Warner (happeli/Kobalt (Cornish/Kelly/Gottwald);		
			THE TEMPER TRAP Sweet Disposition Indectious (RFEChos) (PIAS) (Abbs)		
	51		KINGS OF LEON Sex On Fire Hand Mc Lewin 8869752002 (ARV) (Petropliziking) BugilQ (Fellowillifellowillifellowill)		
61	New	۲	YOUNG MONEY FEAT. LLOYD Bedrock Islame USCM5050000 (AFV) (Ttr; UniversaliWerner (happelliEM) (Ichnison/Cameroni/CateriGiaham/MilliSiUliyiKeveniconi/Maraj)		
62	New	¥	JUSTIN BIEBER One Less Lonely Girl bet Jam CATCO154086/ge (ARV) (Ttr) Universitic (Lewis/Mehammac/Hamillon/Shin-Hyuk)		
63	56	53	LADY GAGA Poker Face Interscope 2703455 (ARV) *		
64	New	۷	PAOLO NUTINI 10/10 Atliantic CATCO14948451 (CINR) (Nutini/chins) Warner (happell (Nutini)		
65	54	24	DAVID GUETTA FEAT. AKON Sexy Chick Positiva/Wirgin CATCD152514635 (6) (Guetta; Suny AN/Stemca/Present Time/Bucks/Taljen/IMM Clefinitum/TimamiGuetta/Vee/Sindres;		
66	41	36	LA ROUX In For The Kill Polydor 2700304 (ARV) 🖈		
67	53	12	(LangmaidHackson) Big Life (LangmaidHackson) CHRIS BROWN FEAT. III' WAYNE I Can Transform Ya Jiwe CATCO155568757 (ARV)		
68	62	2	(Swizz Bealz) Universaliketing Hill/Warner (happel)/(( (Brewin/Dean/Bereal/Cater/Feeh/cen/cer/) GLEE CAST Rehab Epic CATCC1;635284; (ARV)		
69	57	11	(AndersiAstromi/Memphy) EMI (Winnelicuse) N-DUBZ   Need You AATW/UMTV CDGLOBE1281 (ARV)		
70	68	19	(Fawson) sony ATV ((ontostawles/contostavles/fawson) TAIO CRUZ Break Your Heart 4th & Broadway 27/7455 (ARV)		
71	New		(CrudFismith) (hysalis/EMI (CrewFismith) JUSTIN BIEBER LOVE ME cef Jam (ATCO1548280c3 (ARV)		
	New		CALVIN HARRIS You Used To Hold Me RCA GEARLOCCE CALL ARVA		
			(Harris', EMI (Wiles)		
	65		CHASE & STATUS FEAT. PLAN B End (redits vernge 272359; (ARV) (Kennard/Mitch, Umersal/Pure Giccve (Kennarci/Millcn/Drew)		
	72	19	PIXIE LOTT Boys And Girls <u>Mercury 21:487: (ARW)</u> (Haugenhornalley; Sony AlViUmiversitoDalmatian (cut/thornalleyiHauge)		
75	74	15	CHIPMUNK Oopsy Daisy Ave 88697588692 (ARV) (JamesiFerker) Universal/BMG Rights/Global Talentif( (fyffe/PetersiAbrahams/GrabiyiiRcbinson)		

Official Charts Company 2010.

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- toho 64 3 Words 29 All The Right Moves 26 Bad Boys 35 Bad Romance 9 Bedrock 61 Boys And Girls 74 Break Your Heart 70 Broken Heels 8 Bust Your Windows 57 Gouid This Be Real 41 Gousins 54 Cry Me Dut 77
- Do You Remember 23 Doesn't Mean Anything
   End (redits 73 Everybody in 1

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     I for The Kill 66
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     Kings And Queens 43
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Let The Bass Kick In

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Key ★ Platinum (600,000) ● Gnie (400,000) ■ Silver (200,000)

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Sunday to Saturday, incorporating seven-inch, 12-inch, CDs, LPs, digital bundles, download sales and cassettes. © Official Charts Company 2010.

### The Official UK Albums Chart

This wit	Last wit	Wisin chait	Artist, litre Label / Catalogue number (Ustributor) (Podouer)	
1	1	29	FLORENCE + THE MACHINE LUNgs Island 1797940 (ARV)	
2	2	34	(Epworth/Ford/MackerHugall/White) PAOLO NUTINI Summy Side Up Atlantic 2564688581 (CIN) 3★	
3	Nev	Y	(Nutini/Jones) LOSTPROPHETS The Betrayed Visible Nuise FORMENitgH (Ada Cin)	HIGHEST 🛆
4	Nev	,	(tichardson) JUSTIN BIEBER My World Det Jam 2/25523 (AKV)	NEW ENTRY
5	4	54	(Various)	
			LADY GAGA The Fame Interscope 1789138 (ARV) 4 * *	
S	6	4	ANDRE RIEU Forever Vienna Decca 5323875 (ARV) (Rieu)	SALES CO
7	10	19	PIXIE IOTT Turn It Up Mercury 2700146 (ARV) 🖈 (FT Smith/Hauge/Thurnalley/Kurstin/Gad/Jeberg/Zizzz/RedOne/Laubscher/Kutfather)	SALES
3	7	6	ALICIA KEYS The Element Of Freedom J 88657465712 (ARV) (Bhasker/Keys)Brothers/Gad/Swizz Beatz/Shux)	
9	3	2	VAMPIRE WEEKEND Contra XLXIC0429 (PIAS) (Batmangelli)	
LO	9	16	MUMFORD & SONS Sigh No More Island 2716532 (ARV)	
11	11	9	(Uravs) SUSAN BOYLE I Dreamed A Dream Syco 88697554542 (ARV) 7★	
12	14	14	(Mat) MICHAEL BUBLE Crazy LOVE Reprise 9362497077 (CIN) 3 ★	
	17		(Foster/Rock/Gatica/Chang) BIFFY CLYRO Only Revolutions 14th Ploor 5186561452 (CINR)	•
_	-		(GG Garth/Biffy (lyru)	SALES UNCREASE
	12		BLACK EYED PEAS The E.N.D. Interscope 2707969 (ARV) 4 ★ (Guetta/Harris/Buard/Api, De. Ap/Dj Replay)	
15	19	62	BEYONCE I AM Sasha Fierce Columbia 88697194922 (ARV) 4* (GadHedderHthe Uream/Stargate/Stewart/Variuus)	SALES
16	13	13	PALOMA FAITH DO YOU Want The Truth Or Something Beautiful Epic 88657543552 (ARV)  (syme/Mackithan/kdbson/Barter/HarcourtLovel/orgensen/kustmi/Mar/Noriega/Wei/s/Elofsson/Wester/Mind/saak/ Uix.n)	
17	15	19	MUSE The Resistance Helium 3/warner Bros 2564686625 (CINR) 🖈	
18	20	70	KINGS OF LEON Only By The Night Hand Me Down 88697327121 (ARV) 5 * *	
19	28	14	(Petraglia/King) ALEXANDRA BURKE Overcome Syco 88657460232 (ARV)	SALES
20	30	11	(Thephantomboy//Stargate/Ne-YorRedOnelBiancaniello/Watters/Jonsin/Love/E <sup>*</sup> ement/Wilkins/Step/Booke//Kennedy/Quiz&Larossi)	INCREASE
21	New		(MaciRotem/Hector/FTSmithi/cuz/Jeberg8(utlather/Metrophonic/Deekay/Sculshock/Karlin) EELS End Times (onperative/Vagrant WR728642 (rom arv)	SALES 1 INCREASE
			(iverett)	-
	New		ALVIN & THE CHIPMUNKS Alvin & The Chipmunks 2 - The Squeakquel Rhino 8122798175 (CIN (Inc)	K)
	22		SNOW PATROL UP TO NOW Fiction 2720709 (ARV) 2* (Jacknile Lee/McLielland/Lightbudy/Uougan/Brennan/Watson)	
24	16	3	EIVIS PRESLEY EIVIS 75 RCA 88697619482 (ARV) (Various)	
25	23	33	KASABIAN West Ryder Pauper Lunatic Asylum Columbia 88697518311 (ARV) ★ (PizzonoiDan The Automator)	
26	21	11	ROBBIE WILLIAMS Reality Killed The Video Star Virgin (DV3064 (E) 2*	
27	27	50	(Horn) LILY ALLEN It's Not Me It's YOU Regal €942752 (£) 2★	
28	8	2	(Kurstin) DELPHIC ACOLYTE Polydor (HIME3CD (ARV)	
_	New		(Pearson) ONE REPUBLIC Waking Up Interscope 2730932 (ARV)	
			(Tedder/Kutzle/Pritkett/Zancanella/Brown/Wells/Hughes)	
	34		RIHANNA Rated R Def Jam 2725950 (ARV) 🖈 (Chase & Status/Stargate/Stewart/Riddick/Harmony/Ne-Yo/Kennedy/Will J. Am/Free School/Eriksen/Timberlake/Knox/Harrisch)	SALES O
31	37	100	PAOLO NUTINI These Streets Atlantic 094634 (CINR) 3 ★ (Velson)	SALES 1
32	24	10	QUEEN Absolute Greatest Parlophone 3091952 (E) 2 ★ (Various)	
33	Nev	Y .	ROYAL SCOTS DRAGOON GUARDS Spirit Of The Gien - Ultimate Collection Decca 2716014 (ARV) (Cohen)	
34	29	26	LA ROUX Ta ROUX Polydor 1795991 (ARV)	
35	31	56	(LangmaidUackson) FLEETWOOD MAC The Very Best Of WSM 8122736352 (CIN) 3★	
36	18	10	(Vanous) WILL YOUNG The Hits 19 Recordings R865975R4302 (ARV) *	
37			(Magnusson/Kreuger/Einfssoniabsniute/Perent) psniit/Markichan/White/SlannakGHowesiRobot (Lub) THE SATURDAYS Wordshalker Escination/Geffen 27196/7 (ARV)	and the second second
			(Bian can iello/Watters/The Jam/Mar/En/sen/Magnusson/Kreuger/Braide/Elofsson/Westerlund/Quiz/Lamssi/Trugman/Gn*dstein) = 0.000%	
38	25	16	THE TEMPER TRAP Conditions Infectious INFECTIO2(D (PIAS)  (Abbiss)	

			all	oum chart
lhis wk	Last vill	Wits in chait	Anfist Titte - Jabel / Gralogue number (Distributer) (Auduer)	
39	33	10	N-DUBZ Against All Odds Aatwumtv 2715129 (ARV) ★	
40	26	15	CHIPMUNK I Am Chipmunk live 8865759462; (ARV) (Parter 8) amestriendiruttivaznizcukregetek EcytVII.org/WowProfesscriftizimunavINSG)	
41	5	2	YOU ME AT SIX Hold Me Down Virgin (UV307) (t)	
42	32	13	(Mithelinurgiady) CHERYL COLE 3 Word's fascimaticin 2721459 (ARV): ★	
43	40	65	(Will,LAndsylence/Wilkins/Kipine/Watters/Soulstack & Kellim#EEsritti/kow) PINK Fünhouse Laface 88697406492 (ARV) 3★	SALES
44	35	58	(Various) TAKE THAT The Circus polydor 1787444 (ARV) 7★2★	INCREASE
45	44	19	(Sneaks) JAYZ Blueprint III Roc Nation 7567895773 (CIN) ● (C-stealMeet/Nachtautiusted/houting/secondblacting is Rot (Cimits Rot (Cimits))	
46	36	26	((arter/West/Noid/Inay/Hunte/Shux/The Incredibles/Swizz Beatz/Timbaland/Iroc/Neptunes) NOISETTES Wild Young Fearl's Vertige 1792832 (ARV)	INCREASE
47	39	36	(Abisis) WHITNEY HOUSTON The Ultimate Collection Arista 88690177662 (ARV) ★	
48	53	36	(Various) TAYLOR SWIFT Fearless Mercury 1795298 (ARV)	
49	38	13	((napman/Swift) PARAMORE Brand New Eyes fueled by Famelin 75678958c4 (CIN) •	INCREASE
50	47	8	(Cavai Iol/Paramore) SEASICK STEVE Man From Another Time Atlantik 5186561582 (CINR)	
51	Re-	entry	(Word) KATHERINE JENKINS The Ultimate Collection; Decca 27C5882 (ARV)	
52	52	86	(FatrickFranglen(Robbins) LEONA LEWIS Spirit syco 88697185262 (ARV) 9★2★	
53	45	18	(Madkidem/Stagate/Teccer/Stenberg/Nove/Austin/Biancane/ToWkittes/Tinerunaways/Mani/OmTey/Tinetam/Wilkins/Binuke/Alanaseff/Hi CALVIN HARRIS Ready For The Weekend columnbia 88.697571911 (ARV)	idson/Ne-Yo/A"exancer;
54	42	11	(Harris) ROD STEWART SOUIDOOK # RRA637603432 (ARV)	
55	43	17	(lordz n/Tyrel Wentis) DIZZEE RASCAL Tongule N (heek Eittee Stank 12STANK007 (PIAS)	
56	41	R	Naa BelidenitarratelHarrisitage/Sty Ext012700 Fascal/FondsrefTrestin; TAKE THAT The Greatest Day: Take That Present The Circuis Live polydci 2723560 (ARV)	
57	65	80	(N/A) ELBOW The Seldom Seen Kid Fiction 1764098 (ARV) 2★	SALES ①
58	Re-	entry	(Potter) CAMILLA KERSLAKE (amilla Kerslake future Records 272584; (ARV)	INCREASE
59	50	10	(Heckes) LEONA LEVVIS Echo syce RR693570012 (ARV) 2★	
60	56	15	(Tedce:/Anthor/Kadoucs/Mason/BunettalFramiston/Micritin/Sinel/Back/ Rudo //Sisanks/Lundin/Robson/They s/Eizonco/Rutzie/ia ARCTIC MONKEYS Humbug Domine WiGC2220 (PIAS)	ncanella/ Muckalla;
61	46	12	(tonmetroid) FOO FIGHTERS Greatest Hits RCA 88697369211 (ARV)	
62	49	8	(Innes/Norton/Kaspe/BaskulineczWg) WESTLIFE Where We Are s 88697611272 (ARV) 2★	
63	71	54	(Robson/Branzaniello/Watters/Lonson/GuineBLaross/Terder/Anderson/Cutler/Preven/Kennerg/Terefe/Enolier/Kiriakou/W THE KILLERS Day & Age Vertigo 1785121 (ARV) 3★	SALES
64	64	7	(Price) 30 SECONDS TO MARS This Is War Virgin (DVUS259 (f)	INCREASE
65	Nev	N	(flood/üliywnite/zo Seconds To Mars) FYFE DANGERFIELD Fly Yellovy Moon Geffer 2727699 (ARV)	
66	59	33	(Noble/Builder) STEREOPHONICS A Decade In The Sun - Best Of V2 1786699 (ARV) 2★	
67	60	17	(Iones/Lowe) MADONNA (elebration Warner Brothers 7599395Rig (CIN) 🖈	
68	74	21	(Madonnal/Aamadza/29thbone/Timaer and/Timber zie/Danjately/beznik/amins/Rodgers/Erayleonard/Drhit/26tel/Austin/Kravtziuur ROD STEWART Some Guys Have All The Luck Warner Brothers 8122798823 (CIN) 🖈	sales
_	_	entry	(Jordan/Tyrell/Keniis) JAMIE CULLUM The Pursuit Decca 201300 (ARV)	INCREASE
70			Weik; THE SOLDIERS (oming Home Khing 2564685743 (CINR) 2★	
_	_	entry	(Parrick) THE XXX XX Young Turks YTraji(D) (Plas)	
72			(Smital/Arctionality) VAMPIRE WEEKEND Vampire Weekend xi xirct3ir8 (FIAS)	
73			(alimanaliji) IAN DURY & THE BLOCKHEADS Sex & Drings & Rock & Roll EMG IV EMGIVE3R (SEU)	
74			(enner/Wallion(Lahamiltankulanuk)     (enner/Wallion(Lahamiltankulanuk)     (THE PRODIGY Invaders Must Die take Me te the Hospital H0SPCDoot (Ada Cin) 2	
75			THEM CROOKED VULTURES Them (rooked Vultures RCA RAGSTASSA) (AFV)	
	00		(faem (moked Vallares)	

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