United Business Media United Business Media STATE OF THE STATE OF TH

THE BUSINESS OF MUSIC www.musicweek.com

NEWS

HOUSE AMBITION

Industry mounts campaign to get producer Robin Millar into House of Lords



MASTERCLASS

SEYMOUR STEIN

Music entrepreneur and legendary co-founder of Sire speaks to MW

25.10.08 £4.85

FEATURES

GET READY FOR THE VOICE Russell Watson is reigniting his remarkable career

Geffen gets UK launch

Labels

By Ben Cardew

IN A BOLD MOVE BY UNIVERSAL MUSIC, Geffen Records is being launched in the UK for the first time with ambitious plans for the label to develop into a force in the wider entertainment industry.

The launch of the standalone label sees former Polydor copresident Colin Barlow take charge of the new imprint today (Monday) in the role of Geffen UK president.

Barlow is already assembling a team of around 15-20 staff to man the new UK label, which will sign and develop artists from a dedicated West London office, separate from the Universal HQ.

There are already impressive plans afoot to replicate the scale and influence of Geffen in the US, which was founded in 1980 by record executive and film producer David Geffen.

In his new role, Barlow will report to Universal Music UK chairman David Joseph, who was pivotal in Barlow's promotion to the new role.

Polydor is expected to respond to the managerial change "in the next few weeks", but in the interim Joseph will continue to oversee the label in the run-up to a packed pre-Christmas release schedule.

Barlow says that he intends to make Geffen an artist-led label that will prove "the hottest new company in the business". He



Former Polydor co-president Barlow to lead label

adds, "It is all about the quality of the people and the artists that you sign. I have lots of energy to go and create things. The A&R process at the moment is lacklustre at best: there are too many hig deals, chasing the same people. What I add is creativity. I am not scared to sign artists early."

But his ambitions do not start and stop at signing and developing new artists. Geffen UK will also house a TV production arm in addition to parallel publishing and artist management ventures.

"It is more than me doing a record label," Barlow explains, "I wanted to create an entertainment company. That is what David Geffen did"

"I wanted to play to Colin's strengths," Joseph explains of the decision to create such an allencompassing new business.

"I tried to create a company around his major skill set areas.

We have the right person to do that."

Geffen UK's launch roster will be confirmed shortly, although the label's first release will come from Vagabond at the start of 2009. Barlow promises a raft of signings will follow. "A lot of labels get complacent and rest on their laurels," Barlow says. "Geffen will be a broad label, artists with depth, great voices with great songs."

"I want this to be an A&R creative powerhouse," Joseph explains, adding that there will be further announcements to this end in the coming weeks.

Since taking his first job as a talent scout at CBS in 1984, Barlow has signed and developed a succession of global album-sellers, including Lighthouse Family (9m albums worldwide), Boyzone (15m) and James Morrison (2.6m).

He has also been at the A&R helm for Take That's comeback, which has seen their Beautiful World album shift more than 3.2m copies worldwide. Barlow has been with Polydor Records for 14 years, latterly as co-president.

"The UK marketplace continues to represent an enormous opportunity for our artists," says Universal Music Group chairman and CEO Doug Morris. "And there's no-one better to make the most of it for them than Colin. He is one of the most talented, aggressive and resourceful young executives and we are thrilled to have him take on this expanded role within Universal."

ben@musicweek.com

Bauer calls for pooling power

BAUER RADIO MANAGING DIRECTOR of national brands Mark Story is calling on commercial digital broadcasters to work closely together, after a traumatic couple of weeks for the sector.

Speaking to Music Week as part of our extensive Rajar feature (see p8-9), Story explains that he has been in discussions with fellow commercial digital broadcasters over the possibility of pooling advertising on digital radio.

"We probably need to hang together a bit as digital stations

and one of the ways might be to sell them a little bit more like the digital television channels do," he explains.

Bauer Radio is one of the five remaining partners in the 4 Digital Group, alongside BSkyB, UBC Media, UTV Radio and the Carphone Warehouse Group, after Channel 4 dramatically exited the sector earlier this month.

The future of 4 Digital was up for discussion last Friday at the Digital Radio Working Group, which met at the Department of Culture, Media and Sport in London.

The group - which was set up to discuss the future of digital radio - comprises key members of the digital radio industry, as well as representatives from the Government and Ofcom.

While Channel 4's shock decision led many commentators to question the future of the embattled digital radio sector, last week's quarter-three Rajar results proved encouraging: the platform's share of listening rose to an all-time high of 18.7%, up from 17.9% in quarter two.

2 Music Week 25.10.08 www.musicweek.com

News

THE PLAYLIST



MIDDLE CLASS RUT Busy Bein' Born

Bright Antenna/Kids

One of our favourite unearthings of the past few months, the first limited-edition release comes ahead of their November visit. (single, Nov. 17)



BOY CRISIS L'Homme

Chess Club

We first saw Boy Crisis in New York in March and it was this sex-charged early demo that won our hearts. Now scheduled as their limited-edition debut release. (single, Nov. 17)



HAUNTS Haunts

Black

The gloriously heavy debut from Haunts, to come out on the Black imprint. Dark, stylish and disarming. (album, Nov. 24)



BEYONCEIf I Were A Boy

Columbia

A consciously slow start for the Beyonce campaign as Columbia kicks things off with this killer, mid-paced pop song. lyrically and melodically, this drips class. (single, Nov. 10)



THE VERY BEST Mix Tape Vol. 1

Green Owl

The threesome collectively known as The Very Best release their debut mix tape, ahead of their album next year, and it's a cracker. MIA, Santogold and Michael Jackson all feature. (album, Dec. 1)



PARAMORE Decode

Fueled By Ramen

Ahead of their new studio album, Paramore's new song, a contribution to the Twilight soundtrack, is a slice of urgent, guitar-driven pop with a big hook. (single, Dec. 8)



HOWLING BELLS

Independiente

Pop with a dark heart, the first limitededition single from Howling Bell's forthcoming studio album showcases their growing ambitions. (single, Nov. 17)



GURU JOSH PROJECT Infinity 2008

Big City Beats

A-listed on Radio One, and viewed more than 7m times on YouTube, this reworking of Guru Josh's defining 1990 hit is one hot potato. (single, Dec. 1)



Listen to and view the tracks above at www.musicweek.com /playlist

TWO DOOR CINEMA CLUB Cigarettes In The Theatre

unsigned

Supporting Metronomy next month, this Irish group are writing songs that could elevate them from their indie roots.



SIGN HERE

Universal has secured the signature of 21-year-old singer/song-writer Claire Maguire. The UK artist was signed by Universal Music UK chairman David Joseph and Universal Music Group International chairman and CEO Lucian Grainge.

Sister Ray's Barton back in

Store founder Phil Barton saves Sister Ray following deal

Retail

By Ben Cardew

SISTER RAY IS GOING CAP IN HAND to the industry after founder Phil Barton saved the shop from bankruptcy.

Barton did a deal with administrators Tenon Recovery last week to create a new company – Sister Ray 08 Ltd – to buy back the independent retailer, which went out of business in July.

Critically, the new deal means that the store will retain its premises on London's Berwick Street and is trading normally. Also, there will be no further staff cuts in the immediate future, although two part-time and two full-time employees were made redundant while Sister Ray was in administration.

"There is definitely room for an independent of Sister Ray's size in [London's] West End," Barton says. "There are a lot of labels and distributors out there that will be happy about the news."

With the current economic climate Barton says bank loans were difficult to come by and he "scraped every penny together" to buy the store. He now plans to "steady the ship" – including rebuilding stock levels – as well as letting people know that the store has been sayed

Barton says the store needs



investment to help build the iconic brand, much in the same way Rough Trade has done. "I am very confident. I think that Sister Ray is a great brand and we should be doing other things," he says. "We have to look for money and not just through retail and the website. We need to get value out of a great brand like Sister Ray."

"In the long term we need more investment. There are people out there who maybe want to work with me on this. It is a great opportunity



GIG OF THE WEEK

Who: Buraka Som Sistema When: Tuesday, October 21 Where: Cargo, London Why: Portugal's biggest draw card will blow your socks off.

IMX shrugs off Iceland's economic chill

UNDER A RARE CLOUDLESS SKY IN REYKJAVIK the inaugural You Are In Control conference saw 200 music industry delegates last week defy rumours surrounding the effects of Iceland's crippled economy to descend on Europe's most northerly capital.

Organisers of the event, which focused on new methods of doing business, ensured that, unlike many music industry conferences, the panels consisted equally of male and female speakers and that the emphasis was on action rather than deliberation.

The conference, organised by Iceland Music Export (IMX) and timed to coincide with the 10th anniversary of the Iceland Airwaves Festival, involved representatives from across the industry, including local artists and senior industry figures such as Nettwerk founder Terry McBride.

Proceedings kicked off with a revealing presentation examining Warner Chappell's ground-breaking one-stop-shop licensing agreement for Radiohead's In Rainbows download initiative.

Warner Chappell senior vice president of international and business affairs Jayne Dyball outlined that, while she couldn't say whether it was "the business model of the future" and that working without collection societies meant leaving a "protective environment", it is the job of Warner Chappell, part of a service industry, to provide the best service possible to its artists.

Dyball was not prepared to reveal the average price of a download during the three-month initial pay-what-you-want initiative, although she did emphasise that In Rainbows sold 100,000 units of the deluxe boxed set via the band's website and that the album had generated more revenue prior to the mass-market CD release than the band's previous album Hail To The Thief.

Among the other panels at the conference, one of the most heated proved to be a session entitled Can We Control The Internet? involving outspoken executives including Freibank Publishing managing director Mark Chung

and Erikur Tomasson the managing director of the Icelandic Performing Society STEF.

While suing illegal downloaders was deemed by the panel as impractical and the push for ISPs to disconnect offending customers was hailed by some as "draconian", a voluntary licence between collection societies and ISPs, to retain a sense of "free" for consumers, was seen as a possible solution.

Despite a difficult few weeks, that saw organisers having to publicly reassure attendees that the conference would be going ahead whatever the economic news, IMX managing director and conference organiser Anna Hildur deemed the inaugural event a

"Iceland is an inspiring setting to hold discussions on new and innovative approaches to doing business in the music industry; the country has never had a major label infrastructure and has relied on creativity and entrepreneurial spirit with great results," she says.

25 10 08 Music Week 3 www.musicweek.com

l with administrator

to get involved in this business," he adds. "It is a leaner and meaner business going forward."

Neil Brown, who co-owned Sister Ray with Barton before the store's recent troubles, will continue to work at the store and Barton says he hopes Brown will be able to invest in the company at some point in the future.

While it was widely reported that high overheads - and more specifically West End rents - were to blame for the shop's troubles, Barton explains that numerous factors were to blame.

"It was like the perfect storm," he says. "But actually we didn't owe that much money. I am passionate about independent retail. As major retailers scale down their shops, it is the indies that will take up their slack. There is still a need for us. A healthy independent network is vital for the music industry."

Group chairman Martin Mills, himself a former retailer, gave Barton encouragement during Sister Ray's period in administration. He says, "It's really great news that Sister Ray is continuing - we need more like them, not less."

Sister Ray was Music Week's independent record store of the year in 2007

ben@musicweek.com

business Sony BMG bags exclusive AC/DC merchandise for album tie-in

SONY BMG IS TAKING ITS FIRST STEPS into band merchandise, via an exclusive AC/DC tie up.

The veteran band's new album Black Ice is released today (Monday) and to mark the occasion the major has been granted exclusive rights to several pieces of band merchandise by AC/DC's official merchandising company Anthill. These include the only official Black Ice T-shirt and several baseball caps.

Sony BMG will sell these to retailers at the same time as the new album and anticipates stores will rack the merchandise at front of house alongside the CD instead of piling it in the usual merchandising section.

Sony BMG vice president of commercial markets Pete Leggatt says that the idea is to build profile for the release, while increasing consumers' basket spend.

"AC/DC is one of the biggest bands in the world and they have a massive amount of merchandise available," Leggatt explains. "Our thinking was that we are missing a trick. When you go to a retailer with the new AC/DC album, it is going to get racked at the front of the store. But I wonder how much merchandising companies are in line with our release dates?

"As a record company we are much better placed to have that



conversation to ensure that the profile is as fantastic as it can be."

The move mirrors the strategy of retailers such as Zavvi, which used the release of the recent Metallica album Death Magnetic to push band merch to consumers, while Universal this summer announced plans for its Bravado merchandising arm to work closely with specialist music and entertainment

Leggatt says that, while Black Ice would have sold strongly in any case, merchandising can be used to boost sales under new chart rules that have relaxed the stance on bundling separate product with

"Now we can put the T-shirt and the CD together in a gift set, that is where the opportunity lies," he says. "That would be the next step, to have a gift set that had a range of merchandise with the album."

"In the longer term, if you were

to acquire merchandising rights then there would be opportunities there to make a decent amount of revenue," he adds.

Predictably, the reaction among retailers has been positive. "We've had a far stronger response from across retail than a dual approach will have had," explains Sony BMG senior vice president commercial sales group Nicola Tuer.

"Concentrating the retail opportunity for both the album and merchandise creates a more compelling customer offer in-store, which we've been able to utilise for the world's biggest-selling artist catalogue. It's a good model for us to work with."

"Working with Sony BMG on this project has opened the door to launching album-specific merchandise right alongside the release of the new album. The response has been terrific," concludes Steve Hatton of Anthill.

IN THIS ISSUE...



COALITION CHART

The OCC unveils plans for a new indie retail chart in collaboration with the Coalition

COPYRIGHT TERM

The EC's Legal Affairs Committee meets in Brussels on November 4 to discuss copyright term.

MEDIA NEWS

COMES WITH MUSIC

As Nokia's Comes With Music launches in the UK, Music Week examines the revolutionary free download service

LIVE NEWS NO HALF MEASURES



Teen-focused tour looks to capitalise on schools' half-term break

MUSIC PUBLISHING NEWS VIEWPOINT

EMI Music Publishing CEO Roger Faxon outlines what publishers must do to encourage the digital music market

MUSIC WEEK UNEARTHED

DAN BLACK

English-born, Parisian-based Dan Black is to spearhead the relaunch of A&M's dance imprint AM:PM, plus Dooley's Diary

FEATURES

LIVE SECTOR

Secondary ticketing business is win-

ning friends and influencing people **MASTERCLASS**

Seymour Stein on why he treats his

artists and their songs like royalty **RUSSELL WATSON**



album People Get Ready **MUSIC EDUCATION**

Industry employers, music-college graduates, teachers and students discuss the rise of music education

Music peers set to form House trio

Industry mounts campaign to get Robin Millar into House Of Lords

Government

By Robert Ashton

THE MUSIC INDUSTRY IS MOUNTING AN AUDACIOUS BID to get another voice at the top level of Government thinking by pushing for producer Robin Millar to be ennobled.

Millar has already been interviewed for the appointment to the House of Lords as a cross-bench peer and has been placed on a shortlist to, hopefully, join the only other two "music peers" Lord Levy and Andrew Lloyd-

Last week Millar relinquished his role as the industry's producer lobbyist as part of the Music Producers Guild, in readiness for his possible new role and also out of frustration.

A raft of senior executives, famous artists and others from the media are sponsoring the



Three lords a leaping? Will Robin Millar join Lord Levy and Andew Lloyd Webber?

move and already Sony Music Worldwide CEO Rob Stringer, IFPI CEO and chairman John Kennedy, PPL CEO and chairman Fran Nevrkla, Musicians' Union general secretary John Smith and George Michael have put their names to a supportive letter which will be forwarded to the

House of Lords appointments commission.

MPG chairman Mike Howlett says, "There is no doubt that having an articulate, fair and fiercely independent man such as Robin in the House of Lords will benefit far more people than simply those involved in the music industry. However, for our industry it would be a major advantage to know that there is one voice in the chamber that understands our concerns and has not only fought on behalf of the industry for many years, but will continue to do so for many years to come."

Millar says, "I want to be there because there is so much legislation coming up that affects the music business, such as copyright term. There is no one really in the House of Lords speaking up for us like for film, TV and theatre. Look at how Lord Puttnam has helped the film industry."

Also, he believes a producer is

the ideal industry person to have at the heart of Government because they don't take sides on issues. "We work for record companies and artists so I can represent all sides of the industry.'

Millar told Howlett he is stepping down from his role as the producers' representative within the industry after two decades of lobbying last week. Partly his mind was made up after the MPG was snubbed by the recently formed UKMusic, which was established to be the one voice of the industry.

Millar, who has represented producers at the music business group and PPL, says he is frustrated and "mystified" that he and the MPG were not invited to ioin UKMusic and describes the snub as a "low point".

The producer, who is a founder member of the MPG, will remain as Honorary Patron of the organisation he founded.

robert@musicweek.com

4 Music Week 25.10.08 www.musicweek.com

News

Editorial Robert Ashton



A generous spirit needs to keep flowing through music

BEGGARS BOSS MARTIN
MILLS THINKS INDIES - being
nimble and infinitely resourceful
- are better equipped than most
to deal with the tough economic
market. But they will need to
pull out every wily trick in the
book to see them through this
latest downturn - as will the
dwindling number of indie retail-

So the arrival of the new independent retail chart from the Official Charts Company is going to be a godsend and should be enthusiastically embraced by a sector feeling the pinch. It is a great marketing tool and can only help shift more CDs from "real indie" groups such as Liam Finn, Of Montreal and Fleet Foxes. It should also help indie stores to rediscover their cool

and encourage more punters through their doors on a Saturday afternoon.

Thankfully, Sister Ray founder Phil Barton has managed to save his Soho institution from closure and will be one of the first to pin up the new chart this week. But Barton still needs an injection of cash to keep the wolves from the door and the sector should be doing everything it can to rally around and help get the store back on its feet.

Sure, there is no room for sentiment in business and it would be foolish to throw money at something that can't be fixed. But Rough Trade East's success in London's Brick Lane shows there is still plenty of life left in the indie retail market if it is done right. The whole industry will be much poorer if another indie outlet is allowed to go out of business without a fight.

Help, financial or otherwise, is something that king of the indies Seymour Stein understands only too well. As he testifies in his Masterclass in this week's *Music Week*, Stein was helped on his way up by several key figures in his life, including Ahmet Ertegun and Syd Nathan. The efforts of those men - and others - helped shape one of the greats of the music business, who is still as vibrant today as he was when struggling to get Sire off the ground in the mid-Sixties.

Now Stein is only too happy to pass on his wisdom to help others. He is exceptionally generous with his time and encouragement: in the Seventies, when Rough Trade's Geoff Travis told him he was a fan of The Ramones, Stein offered to take him to New York's CBGB next time he was in town. When Travis told him he had never been to the Big Apple, Stein sent him an airline ticket. More recently, he sent tickets to Transgressive's Toby L and Tim Dellow to make the same trip.

He is also a regular at industry events (Sire was even hatched at an early San Remo music festival), always willing to share his experiences with a younger generation.

But Stein is worried. He believes there are fewer executives, in the mould of Factory's Tony Wilson or Mute's Daniel Miller, who are willing to help out youngsters. Mentoring might not be a thing of the past, but some executives these days are too focused on steering their own career paths to worry about the ones on the ladder below them.

However, it is only by seeking out and encouraging new blood that the future Steins, Erteguns and Nathans will choose a career in the industry and, hopefully, enrich it as Stein has done over the last four decades.

As the man himself declares, "Music is not a luxury, it is an absolute necessity." Keep it that way. Give generously.

Do you have any views on this column? Feel free to comment by emailing robert@musicweek.com

MUSICWEEK.COM READERS' POLL

LAST WEEK WE ASKED:

Is the digital radio sector dead in the water now Channel 4 has pulled the plug on its 4 Digital venture?

YES 54% NO 46%

THIS WEEK'S QUESTION:

Will the new Coalition chart help Sister Ray and other indie retailers to thrive?

To vote, visit ww.musicweek.com

Coalition of 26 UK retailers contribute to new chart reflec

'True' indie retail ch

Charts

By Ben Cardew

ALTERNATIVE MUSIC TASTES and the shape of independent retailing will become much clearer today (Monday) with the launch of the first Official Coalition Retail Charts.

The weekly charts count down singles and album sales and are compiled by the Official Charts Company from sales at the 26 independent record shops that form the Coalition. These include many of the UK's most high-profile indie retailers such as Edinburgh's Avalanche Records, London's Rough Trade and Manchester's Piccadilly.

Avalanche owner Kevin Buckle thinks the new charts show what is really happening from an independent music viewpoint. "We are very excited about how the albums chart looks," he says. "It was trialled in the summer and everyone is very happy and hoping it will become a market leader in the charts, in terms of people looking for what is really happening from an independent music viewpoint."



While the Coalition chart for week 41 (see right) shows many similarities with the Official UK Albums Chart for the same week – Oasis top both, followed by Kings Of Leon – Buckle explains that trials have shown "real differences" between the two charts.

"The albums chart shows how many independent shops see it," he says. "We don't see X Factor selling, for example."

The differences are underlined by OCC managing director Martin Talbot, who reveals that during testing, artists such as Fleet Foxes, The Hold Steady, "The albums chart shows how many independent shops see it. We don't see X Factor selling, for example"

Kevin Buckle. Avalanche

Beck, Sigur Ros and Joan As Policewoman all topped the Coalition charts.

Talbot adds, "The launch of this chart is great news for all alternative artists selling music in the UK, providing a fascinating shop window on alternative music tastes here."

Importantly, Talbot explains that the OCC has put in place measures that ensure record companies are not able to "hype" the new charts using targeted buying; a danger with a chart compiled from such a small number of named stores.

Following dad's Fab Four fo



Giles Martin is co-music director of the Apple/Cirque du Soleil production Love, which opened at The Mirage in Las Vegas in June 2006 and continues to run. A documentary on the making of the show entitled All Together Now is released on DVD today (Monday). Here, Martin talks about his recollections of that time, his work producing The Beatles' Love soundtrack album and his unintentional association with music of the Sixties.

What are your impressions, watching the documentary now?

It is funny for me. If you are in something, it is a bit like listening to your answerphone messages. But it made me realise that it [the creation of the show] was a much bigger thing than it really seemed at the time.

Are you still involved in the Love musical, two years into its run? I'm ongoing with them. Obviously the band performs the same thing every night, but I generally go back there every three or four months. The soundtrack was designed as a layered thing, like the back of an armadillo, so transitions between songs can vary from a minute to 30 seconds. We continually refine those processes, so actually the show gets shorter as it goes on. If it goes on another 10 years, the whole thing will only be three minutes long. The DVD will be the first time

The DVD will be the first time most people here have had a chance to see what the show is all about. Is there any chance of it going out on tour?

I wish there was. It is quite tempting to do something else that would tour, but this has to stay in

Las Vegas. Maybe one day we will do something in England, because it only seems right.

The Love album is the soundtrack for the show, but here it is the better-known part of the whole enterprise

That's right. And when the soundtrack album came out, I found myself having to excuse myself for certain things, but the reason they were done is because of the requirements of the show. That's the reason Kite starts with Blue Jay Way. It wasn't just a case of "let the boy just chop up some Beatles' songs". The album was a side-product of the show, though it is great that the album has become an entity in its own right. Apparently the surviving Beatles were inclined to be more far-out with the new versions than you often were yourself...

In concept, they weren't. But then after Within You, Without You/Tomorrow Never Knows, they were like, "Do that with every one". And of course you can't. But in a way, I was under huge pressure to do something different,

25 10 08 Music Week 5 www.musicweek.com

cting the independent market

art launches

COALITION ALBUMS CHART Dig Out Your Soul Big Brother Oasis Kings Of Leon Hand Me Down Only By The Night Bob Dylan Tell Tale Signs Columbia Seasick Steve Started Out With... Warner Bros TV On The Radio Dear Science Ninia Tuna Ninja Tune The Hawk Is Howling Wall Of Sound Mogwai Live At Shea Stadium The Clash Columbia Antony & The Johnsons Another World Rough Trade 10 Mercury Rev Snowflake Midnight Cooperative MusicN2

COALITION SINGLES CHART

PO9	ARTIST	TITLE	LABEL
1	Kaiser Chiefs	Never Miss A Beat	B Unique/Polydor
2	Oasis	The Shock Of The Lightning	Big Brother
3	Courteeners	That Kiss	A&M
4	Cage The Elephant	In One Ear	Relentless
5	Steve Marriott	Moments EP	Acid Jazz
6	Dananananaykroyd	Pink Sabbath	Best Before
7	Matt Helders/Nesreen Shah	Dreamer	Azuli
8	Foals	Olympic Airways	Transgressive
9	Pink	So What	LaFace
10	White Lies	Death	Fiction

The OCC and the Coalition retailers are currently in discussion with a range of media outlets over potential licensing of the charts, as well as the possible sponsorship of the chart run-

ben@musicweek.com

otsteps with Love



because obviously that is what they were paying me for.

The Beatles' remasters are said to be in the can now. Did you have access to those yourself, and do you have any idea when they might be coming out?

I don't have too much to do with it, to be honest. I hope everything comes out soon. The remasters would be the stereo mixes that have been repaired and made shiny, but when we were working on the Love album, I just had the bare tapes.

What else are you working on

I'm writing a show with [Love directorl Dominic Champagne and that is taking up a lot of my time. I have also been asked to work on a Brian Wilson project along the same kind of lines [as Love], which I'm thinking about doing. It is something to do with him and his catalogue, but I'll let you know. I seem to spend all my time working with songs from 45 years ago. There must be some young bands I could work with maybe the Bay City Rollers or someone like that.

November Brussels term talks approach

NO FIREWORKS ARE EXPECTED, but some industry executives are already blocking out early November in their diaries as the next critical date in the copyright term

The EC's Legal Affairs Committee (LAC) meets in Brussels on November 4 to discuss the issue, which has so far been exercising a number of working groups.

According to one insider, the LAC is then likely to draw up a draft report, which will be put before the European Parliament.

"The word from the working groups is that Holland and the UK are currently not supporting copyright term extension. But. if the UK is isolated, it will not insist on being difficult," he says. Poland was also thought to be against the extension of term, but another source suggests its ministers are sitting on the fence.

Once the European Parliament has looked at the work done by the LAC - and made its own amendments and readings - it will be sent down to the European Council for policy making.

But the source is worried that, with the EU presidency due to change next year, the timing is tight if the Parliament goes for a second reading. "I think we are talking about the Parliament working on it in January and February, but March is really the last month that Parliament can vote," he

Copyright term was given a new lease of life in July when Internal Markets commissioner Charlie McCreevy pushed through proposals to increase term to 95 years, coupled with a fund for session musicians. The Competitiveness Council is also likely to look at the work of the working groups and LAC in December.

However, while the debate continues in Europe, in the UK the managers community, record companies and the Musicians' Union, are still formulating a consensus paper on term that they can feed into the discussions.

NEWS IN BRIEF

- UK Music's top-level connections within the Government will be bolstered today by the arrival of **Jo** Dipple, former strategic communica tions adviser to the Prime Minister. Dipple joins the organisation - a week before its official launch on October 27 - as policy advisor.
- Bertelsmann has launched its new BMG Rights Management business, promising tailor-made services for songwriters and performers who want support in "the creation, marketing and licensing, collection and accounting, as well as advance financing of their music repertoire"
- Estelle and Leona Lewis shared the spoils at the 2008 Mobo Awards in a night that saw UK talent flourish. Estelle won best UK female and best song for American Boy, while Lewis won best album for Spirit and best video for Bleeding Love.
- Dido was named songwriter of the year at the 2008 Ascap Awards. John Beck and Steve Chrisanthou won song of the year for Corinne Bailey Rae's Put Your Records On, while EMI Music Publishing managing director Guy Moot won publisher of the year
- Universal Music Group chairman and CEO Doug Morris has signed a new long-term deal with the major, while former Capitol chairman and CEO Jason Flom is said to be close to joining Universal in an A&R capacity.
- Play.com has moved into the secondary ticketing sector with the launch of a new service which the online retailer claims will save music
- Björk's Wanderlust won the video of the year award at the inaugural UK Music Video Awards last week. The clip also won best art direction in a video and best indie/alternative video
- Pete Simmons has been appointed



programme director at Bauer's Magic

- Reggae singer Alton Ellis (pictured), known as a pioneer of rocksteady, has died at the age of 70.
- Concert Live have won the O2 X Award For Music for their "instant live
- Primary Wave Music Publishing has created Thinkmusic.net a joint venture with Pulse Music that is being billed as "the most advanced music search function within the publishing and production music community".
- The Merlin Media Group has created The Merlin Music Company, which will be headed by Giles Baxendale. The roster of managed talent includes Russell Watson and Lee Mead.
- Sony/ATV Music Publishing has signed Peter Kay character **Geraldine** to a worldwide music publishing deal for his The Winners Song, co-written. by Sony/ATV's Gary Barlow.
- The Music Industry Trusts' Award Committee has announced two new sponsors for this year's MITS, Ingenious Media and Nokia.
- Bug Music and Kings Of Leon have entered into a publishing agreement and a joint-venture agreement that allows the band to pursue projects by signing and developing artists under the Bug Music umbrella.
- Leon Jackson's Don't Call This love was written by Carl Falk and Chris Braide and not as stated last week
- The former managing director of Global Chrysalis is called Tom Glagow and not as stated last week.



6 Music Week 25 10 08 www musicweek com

Media news

TV AIRPLAY CHART KINGS OF LEON Sex On Fire / RIHANNA Disturbia / Def Jam **LEONA LEWIS** Forgive Me / Syco SUGARARES Girls / Island PUSSYCAT DOLLS When I Grow Up / Interscope PINK So What I LaFace NE-YO Miss Independent / Def Jam GIRLS ALOUD The Promise I Fascination 367 12 BASSHUNTER Angel In The Night / Hardzbeat 9 363 **PLATNUM** Love Shy / Hard2beat 10 10 KATY PERRY | Kissed A Girl / Virgin 11 309 KANYF WEST Love Lockdown / Def lar GYM CLASS HEROES FEAT. THE DREAM COOKIE Jar / Decaydance/Fueled By Ramen 285 **13** 11 SNOW PATROL Take Back The City / Fiction 14 17 JORDIN SPARKS Tattoo / Jive **15** 18 MADCON Beggin / RCA 16 13 FALL OUT BOY | Don't Care / Mercury 17 26 **18** 16 JENNIFER HUDSON Spotlight / RCA **BEYONCE** If I Were A Boy I Columbia IGLU & HARTLY In This City / Mercury 235 21 22 SASH! FEAT. STUNT Raindrops (Encore Une Fois) / Hardabeat 233 JAMES MORRISON You Make It Real / Polydo 22 18 232 JACK WHITE & ALICIA KEYS Another Way To Die / RCA 23 21 **24** 18 KAISER CHIEFS Never Miss A Beat / B Unique/Polydor **25** 30 N-DUBZ Ouch / AATW ALESHA DIXON The Boy Does Nothing I Asylum 222 **27** 27 OASIS The Shock Of The Lightning I Big Brother 220 THE SATURDAYS Up / Fascination 28 29 JORDIN SPARKS FEAT. CHRIS BROWN No Air / Jive 29 15 30 NEW BRITNEY SPEARS Womanizer Live DIZZEE RASCAL FEAT. CALVIN HARRIS & CHROME Dance Wiv Me / Dirtee Stank **31** 14 LEMAR If She Knew / RCA/White Rabbit **33** 28 SCOOTER VS STATUS QUO Jump That Rock / AATW **LEON JACKSON** Don't Call This Love I Syco 34 NEW CHRIS BROWN Superhuman / Jive 35 NEW 186 THE TING TINGS Be The One / Columbia 36 36 184 THE SCRIPT Break Even / Phonogenic **37** 34 MIA Paper Planes / XL 38 38 33 **BOYZONE** I Love You Anyway / Polydor KATY PERRY Hot N Cold / Virgin

© Nielsen Music Control. Compiled from data gathered from last Sunday to Saturday. The TV airplay chart is currently based on plays on the following stations: The Amp, B4, Bliss, Chart Show TV, Clubland TV, Fizz, Flaunt, Kerrang! TV, Kiss TV, Magic TV, MTV Base, MTV Dance, MTV Hits, MTV UK & Ireland, MTV2, NME TV Q TV, Scuzz, Smash Hits TV, The Box, The Hits, TMF, Vault, VH1 and VH2

MusicWeek.com

25 RADIO AND TV AIRPLAY CHARTS ON www.musicweek.com

Radio charts include:

- Adult contemporary
- Rhythmic
- · Big City
- Kiss
- Xfm

PLUS the full playlists of nine leading radio stations

TV charts include:

- Kerrang!
- Kiss TV
- · MTV
- The Box
- 4 Music



Music Week road tests Nokia's new mobile service

Does Comes With Music deliver the goods?

By Ben Cardew

THE GENIUS OF NOKIA'S COMES WITH MUSIC lies in its back-of-a-fag-packet-simple marketing message: it offers free music to keep.

However, the success of the service, which launched to UK consumers last Thursday, will largely depend on how easy it is to use for a general public that has already been burned by confusion over DRM.

In short, while your Gran may be unlikely to ever use Comes

the service should be easy enough for even the technologyshy consumer to use straight out of the box

"It has to be as simple as the iPod." says Jupiter Research vice president and research director Mark Mulligan. "Otherwise it is a phone you just play some music on, rather than a music phone."

promises to be relatively simple. You start by installing to your PC (forget about Mac for the while) the Nokia Music software - an unflashy programme for ripping CDs and syncing your computer's music library with your phone.

After signing in using the Comes With Music code, you are taken to the Nokia Music Store front page where, rather excitingly, all of the prices have dropped off the music files.

It is a great introduction and one can understand why Nokia entertainment and communities executive vice president Tero Oiannera compared the moment to "the candy store opening" at a recent launch event.

first choice - and am awarded with the choice of four albums, none of which are exactly what I want (Dog Man Star). I decided to download Animal Nitrate, click the relevant button and it arrives in my computer music library in seconds. So far, so

When I try to play it, however, a message pops up claiming that the file is protected by Windows Media Player DRM and requires an update to Windows Media Player. This is hardly Nokia's fault - DRM is pretty essential in a service like Comes With Music - but is frustrating nonetheless, given the lengthy signup and installation procedure. I install the update and the Nokia music player duly crashes.

Annoyed but undeterred, I start up the store again and, to my great satisfaction, Animal Nitrate plays. Sound quality is reasonable - the track is a WMA file at iTunesstandard 192kbps - and the Nokia

I transfer Animal Nitrate to my

handset by dragging and dropping. It

takes seconds. Then I copy the file to

desktop and attempt to burn it to

CD. No dice. If I want to burn it I will

have to pay money to the Nokia

store. It won't play on a second

appeal of Comes With Music - when

it is finally up and running - is

becoming clear. Using the store via

PC means that I can download

anything I like to my computer,

speed is rapid - an album takes about

three minutes - meaning instant

gratification. Furthermore, there is

none of the worry of losing your

favourite tracks some day if you

forget to pay a continued

however, is a different matter. For a

start, data charges could prove a

barrier for over-the-air downloads,

something Nokia acknowledges in

Downloading straight to phone,

What is more with a healthy internet connection, the download

Despite this disappointment, the

computer, either.

completely gratis.

subscription.

the material that accompanies the handset. Interestingly, though, the service does not appear to be geared towards downloading to mobile - on the Comes With Music handset I try there is no obvious link to the online

So it is not all positive for Comes With Music. The store's search function (which surely needs to be particularly robust) is a bit confused: 'Belle And Sebastian" and "Belle & Sebastian", for example, give different results, which is frustrating.

What is more, on my random sampling the library seems a touch

"You are taken to the **Nokia Music Store** front page where, rather excitingly, all of the prices have dropped off the music files"

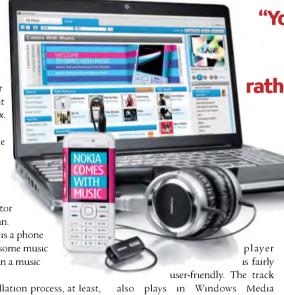
> limited. Dubstep artist Benga - hardly that obscure - is represented by only his Coki collaboration Night, which troubled the lower reaches of the chart. And the recommendation function doesn't throw up anything particularly appealing: Daft Punk leads to recommendations of Black Eyed Peas, Eminem and The White Stripes, which hardly inspires confidence.

> These may seem like minor gripes and, to an extent they are: the overall experience of Comes With Music is very positive. It is fun for a start (when you get past the arduous installation process), while the idea of being able to download whatever you want, and keep it, is thrilling.

> But it is important to remember that Comes With Music is competing not just against the DRM-ised appeal of iTunes and the high-street hassle of going to the shops to buy a CD. It is also up against the illegal services that, for all their moral dubiousness, do offer an incredible range of music, including many pre-release tracks in high-quality files that you can burn to CD

> That is tough competition. But one that it is vitally important for the music industry to face up to. Comes With Music, then, is far from perfect, but an audacious first step.

ben@musicweek.com



The installation process, at least,

I search for Suede - an easy-ish

25 10 08 Music Week 7 www musicweek com

AIRPLAY ANALYSIS with Alan Jones

AFTER TWO WEEKS AT NUMBER ONE, Sugababes' Girls slumps to number five, to be replaced at the radio airplay summit by Jennifer Hudson's Spotlight. The American Idol graduate and Broadway star's first UK hit has had a rollercoaster ride to the top, falling twice on its way to the summit as it progressed 22-25-18-6-7-3-1. But it is 18-6-7-3-1. But it is undoubtedly top on merit with an 11.1% margin on audience over nearest challengers Girls Aloud's The Promise, and 14.3% more monitored plays than second placed Rihanna's Disturbia. It is in the plays category that Spotlight most excels. It chalked up 2,701 spins last week – the highest tally of the year, and 318 plays up week-on-week. Spotlight secured 81 plays from top supporters Week-on-week. Spotlight secured 81 plays from top supporters The Hits, followed by 54 plays from RAM FM, and 52 from 95.8 Capital FM. But 17 plays on Radio Two delivered a larger slice of its audience (34.53%) than any other station. Sister station Radio One was less than committed to Spotlight's cause however, and aired it just twice last week.

After Chris Moyles at Radio One gave it its first airing last Monday (13th), Take That's new single Greatest Day quickly colonised radio, and ends its first week with more than 700 more than 30m and a debut position of number 15. It is the first track from the veteran boy band's upcoming album, The Circus, their second since they reconvened. Their last single, Rule The World topped the airplay chart exactly a year ago this week and has never dispared. this week and has never dipped out of the Top 100. Ditto Shine, which has been on the Top 100 continuously since

DDE DELEACE TOD OO

January 2007.

The Kings Of Leon's Sex On
Fire arrives at number one on
the TV airplay chart this week
after four straight weeks at
number three, ousting five-week
champ Rihanna's Disturbia. It as a close run thing though, was a close run thing though, with Sex On Fire drawing 492 airings, seven more than Disturbia. Half of the 30 TV stations monitored by Music Control played the video, with top tallies of 68 plays from MTV2, 56 from Bubble Hits and 51 from Q TV.

THE UK RADIO AIRPLAY CHART This Last Wissin Sales Artist Title Labe Total Plays Aud %wk chart chart %+or-Aud (m +01-JENNIFER HUDSON Spotlight / RCA 12 12.63 GIRLS ALOUD The Promise / Fascination 1613 16.82 54.86 18.56 NE-YO Miss Independent / per Jam 1927 7 29 53.52 17 01 PINK So What / Laface 4 1862 3.22 52.4 -5.36 SUGABABES Girls / Island 1975 -2.23 -25.45 SNOW PATROL Take Back The City / Fiction **6** 8 7 911 THE TING TINGS Be The One / Columbia 771 28 3.77 -3.23 44.96 **LEONA LEWIS** Forgive Me I syco 5183 1.67 37.16 -1.56 RIHANNA Disturbia / Def Jam 2363 2.69 35.82 28.93 4 10 8 10 JAMES MORRISON You Make It Real / Polydor 1977 -7.23 9 9 33 34.72 22.55 THE KILLERS Human / Vertigo 11 14 4 845 42.18 **12** 12 13 14 KATY PERRY | Kissed A Girl / Virgin 2045 -5.24 33.8 -12.98 13 11 6 18 BOYZONE I Love You Anyway / Polydor 1603 -22.47 -7.15 30.6 WILL YOUNG Changes / 19/RCA 14 10 12 35 1893 -7.86 30.41 -28.21 15 TAKE THAT Greatest Day / Polydor NEW 702 30.14 0 DIDO Don't Believe In Love / RrA 1287 10.28 29.47 23.46 17 16 7 IGLU & HARTLY In This City / Mercury 673 4.18 -1.48 **BEYONCE** If I Were A Boy I columbia 18 NEW 637 29.13 O RAZORLIGHT Wire To Wire / Vertigo 19 5 €.27 30 601 28.46 KAISER CHIEFS Never Miss A Beat / B Unique/Polydor 17 13 601 9.27 27.88 -0.99 MADCON Beggin / RCA 21 15 11 24 1493 12.09 26.53 -17.09 KEANE The Lovers Are Losing / Island 26 2 81 425 20.34 25.53 8.5 THE SCRIPT The Man Who Can't Be Moved / Phonogenic 23 20 16 22 2110 -1.03 -5.79 OASIS The Shock Of The Lightning / Big Brothe 603 81.65 21 19 32 JORDIN SPARKS FEAT. CHRIS BROWN No Air / Jive -4.14 1663 24.56 0.04 26 KINGS OF LEON Sex On Fire / Hand Me Down 18 10 4 772 -11.37 23.38 -14.08 LEMAR If She Knew / RCA/White Rabbit 27 28 2 1515 7.68 23.37 2.86 LEON JACKSON Don't Call This Love / Syco **28** 24 5 3 890 6.08 22.78 -4.65 GABRIELLA CILMI Sweet About Me / Island 29 23 27 53 1093 -6.31 21.74 -9.27 30 RE MGMT Kids / Columbia 247 21.46 ANASTACIA I Can Feel You / Mercury 992 35 21.38 16.26 32 31 32 49 SAM SPARRO Black & Gold / Island 1195 -0.5 20.25 -3.98 32 23 42 NE-YO Closer / Def Jam 33 1285 9.26 18.94 -8.24 **34** 39 40 **73** DUFFY Mercy / A&M 921 14.27 18.63 13.53 35 PENDULUM Granite / WEA 108 -7.79 36 THE KOOKS Sway / Virgin 454 37 22 1.8 39 COLDPLAY Viva La Vida / Parlophone -8.05 26.75 17.69 38 NEW THE GURU JOSH PROJECT Infinity 2008 / Maelstrom 329 17.66 0 39 JORDIN SPARKS Tattoo / Jive 47 2 905 24.28 17.27 15.6 GERALDINE The Winner's Song / Polydon 40 NEW 135 0 16.66 О PUSSYCAT DOLLS When I Grow IIn / Interscope 41 34 8 823 -2 01 16.19 -14.16 CHRISTINA AGUILERA Keeps Gettin' Better / RCA 1143 44 IDINA MENZEL Gorgeous / Warner Brothers 25 13.64 5.52 ERIC PRYDZ Pjanoo / Data **44** 36 14 44 -35.96 422 15.58 -9.84 45 RE THE SATURDAYS Up / Fascination 528 0 15.26 U TAKE THAT Rule The World / Polydor **46** 29 48 68 975 -8.28 15.23 -31.43 MIA Paper Planes / XL 47 RE 15.08 178 O 48 RE MARK RONSON FEAT. AMY WINEHOUSE Valerie / columbia 687 14.87 49 RE ADELE Make You Feel My Love / xi 92 138 0 14.72 C TOM JONES If He Should Ever Leave You I s-curve 50 NEW

Nie sen Music Control monitosi the following station 124 hours a day, seven days a wee?c 100.7 Heart EM, 100-102 Century EM, 103.4 Wish EM, 103.4 Dever EM, 103.4 Century EM, 103.4 Userster Sound EM, 106 Century EM, 106.3 3 ndge EM, 100.6 Liure EM - Liverpoor, 1xtra. 127.4 M. 7-Ean EM, 6 Music, 9.6 Gabra EM, 96 Fast E

This	Artist Title Label	Total audience
wk 1	GIRLS ALOUD The Promise / Fascination	54.86
2	LEONA LEWIS Forgive Me / Syco	37.16
3	THE KILLERS Human / vertigo	33.85
4	TAKE THAT Greatest Day / Pulydur	30.14
5	DIDO Don't Believe In Love / RCA	29.47
6	BEYONCE If I Were A Boy / Columbia	29.13
7	LEMAR If She Knew / Rea/white Rabbit	23.37
8	ANASTACIA I (an Feel You / Mercury	21.38
9	CHRISTINA AGUILERA Keeps Gettin' Better / RCA	16.13
10	IDINA MENZEL Gorgeous / Warner Bruthers	16.05
11	TOM JONES If He Should Ever Leave You / s-curve	14.67
12	DUFFY Rain On Your Parade / A&M	13.34
13	COLDPLAY LOS!! / Parluphune	12.09
14	PAUL CARRACK Don't Want To Hear Any More / Carrack UK	10.06
15	TAIO CRUZ I Just Wanna Know / Island	9.62
16	TI FEAT. RIHANNA Live Your Life / Atlantic	8.15
17	SCOUTING FOR GIRLS Wish Was James Bond / Epic	8.63
18	BLOC PARTY Talons / Wichita	7.55
19	RED LIGHT COMPANY Scheme Eugene / Lavolta	7.42
20	BRITNEY SPEARS Womanizer / Jive	7.02

RADIO PLAYLISTS

nielsen

Fall Out Boy | Don't Care: Girls Aloud The Promise: James Morrison You Make It Real: Kaiser Chiefs Never Miss A Beat: Keane The Lovers Are Losing; Kings Of Leon Sex On Fire; MGMT Kids; Miley Cyrus 7 Things; Ne-Yo Miss Independent; Oasis The Shock Of The Lightning; Pink So What; Razorlight Wire To Wire; Snow Patrol Take Back The City: Sugababes Girls: The Guru Josh Project Infinity 2008; The Kooks Sway; The Saturdays Up: Vampire Weekend A-Punk

B list:

Adele Make You Feel My Love; Beyonce If I Were A Boy; Bloc Party Talons; Jack White & Alicia Keys Another Way To Die: Jordin Sparks Tattoo: Kanve West Love Lockdown; Leona Lewis Forgive Me: Nickelback Gotta Be Somebody; Scouting For Girls | Wish | Was James Bond; T.I Feat. Rihanna Live Your Life: The Game Feat. Lil Wayne My Life: The Killers Human; The Last Shadow Puppets My Mistakes Were Made For You: The Script Break Even

Clist:

Alesha Dixon The Boy Does Nothing; Christina Aguilera Keeps Gettin' Better; Coldplay Lost!; Duffy Rain On Your Parade; Fightstar The English Way; Kardinal Offishall Feat. Akon Dangerous; Katy Perry Hot N (old: late Of The Pier Bathroom Gurgle; Red Light Company Scheme Eugene; Sigur Ros Meo Suo I Eyrum Vio Spilum Endalaust; Take That Greatest Day: The Brookes Brothers Tear You Down

A list:

Dido Don't Believe In Love; Girls Aloud The Promise; Glen Campbell Times Like These/Walls; Jennifer Hudson Spotlight: Keane The Lovers Are Losing; Leon Jackson Don't Call This Love; Razorlight Wire To Wire: Seal A Change Is Gonna Come: Snow Patrol Take Back The City: The Killers Human; Tom Jones If He Should Ever Leave You

B list:

Ac/Dc Rock N Roll Train; Adele Make You Feel My Love; Al Green No One Like You; Alesha Dixon The Boy Does Nothing: Anastacia I Can Feel You: Beyonce If I Were A Boy; Celine Dion My Love; Coldplay Lost!; Duffy Rain On Your Parade; James Blunt Love Love; Paul Carrak Feat. Timothy B. Schmit & Don Henley | Don't Want To Hear Any More

C list:

Gabriella Cilmi Sanctuary: Julie Fowlis Blackbird: Katie Melua Two Bare Feet; Leona Lewis Forgive Me: Noah & The Whale Shape Of My Heart: Scouting For Girls | Wish | Was James Bond; Stereophonics You're My Star; The Script Break

Capital

Anastacia I Can Feel You; Beyonce If I Were A Boy; Boyzone | Love You Anyway; Britney Spears Womanizer; Christina Aguilera Keeps Getting Better; Dizzee Rascal Feat. Calvin Harris & Chrome Dance Wiv Me: Duffy Rain On Your Parade: Girls Aloud The Promise: Jennifer Hudson Spotlight: Jordin Sparks Tattoo: Jordin Sparks Feat. Chris Brown No Air; Katy Perry | Kissed A Girl: Lemar If She Knew: Leona Lewis Forgive Me: Madcon Beggin; Ne-Yo Miss Independent; Pink So What; Pussycat Dolls When I Grow Up; Rihanna Disturbia: Take That Greatest Day: The Killers Human; The Script The Man Who Can't Be Moved

Charts: colour code

- Highest new entry
- Highest climber
 Audience increase

8 Music Week 25.10.08 www.musicweek.com

Media news

This	last	Artist Title / Label	Plays:	This	Last	Audience
1	16	MGMT Kids / Columbia		25	16	19804
2	4	IGLU & HARTIY In This City / Mercury		2.4	23	21553
3	1	PINK So What / Laface		23	27	1894
3	2	KAISER CHIEFS Never Miss A Beat / B Unique/Polydor		23	25	18992
3	11	OASIS The Shock Of The Lightning / Big Brother		23	1.8	19122
6	3	PENDULUM Granite / WEA		22	24	17400
6	5	SNOW PATROL Take Back The City I Fiction		22	22	18929
8	11	NE-YO Miss Independent / Def Jam		21	1.8	14190
9	7	KINGS OF LEON Sex On Fire / Hand Me Down		19	21	1537
10	24	GIRLS ALOUD The Promise / Fascination		18	11	14583
10	25	THE KOOKS Sway / Virgin		18	1.0	14179
12	16	MIA Paper Planes / xL		17	16	13175
13	20	RAZORLIGHT Wire To Wire / Vertigo		16	13	1346
14	11	SUGABABES Girls / Island		1.5	1.8	12608
14	25	THE KILLERS Human / Vertigo		15	10	1109
16	7	FALL OUT BOY Don't Care / Mercury		14	21	12879
16	9	THE TING TINGS Be The One / Columbia		14	20	12601
16	14	JAMES MORRISON You Make It Real / Polydor		14	17	872
19	10	KANYE WEST Love Lockdown / Def Jam		13	19	9196
19	41	THE GURU JOSH PROJECT Infinity 2008 / MagIstrom		1.3	E	12021

© Nielsen Music Control. Compiled from data gathered from last Sunday to Saturday.

RADIO TWO TOP 20 THE TING TINGS Be The SNOW PATROL Take Back The City / Fiction KEANE The Lovers Are Losing / Island JENNIFER HUDSON Spotlight / RCA GIRLS ALOUD The Promise / Fascination IDINA MENZEL Gorgeous / Warner Brothers SIA Soon We'll Be Found / Monkey Puzzle THE KILLERS Human / Vertigo LEON JACKSON Don't Call This Love / Syco DIDO Don't Believe In Love / RCA R RAZORLIGHT Wire To Wire / Vertigo TOM JONES If He Should Ever Leave You / S-Curve **BEYONCE** If I Were A Boy I Columbia NE-YO Miss Independent / Def Jam ANASTACIA I Can Feel You / Mercury 14 19 16 c1 PAUL CARRACK | Don't Want To Hear Any More / Carrack UK SUGABABES Girls / Island 17 17 ADELE Make You Feel My Love /xu **BOYZONE** I Love You Anyway / Polydor JULIE FOWLIS Ion-Dubh / Machair

 $\hbox{@}$ Nielsen Music Control. Compiled from data gathered from last Sunday to Saturday.

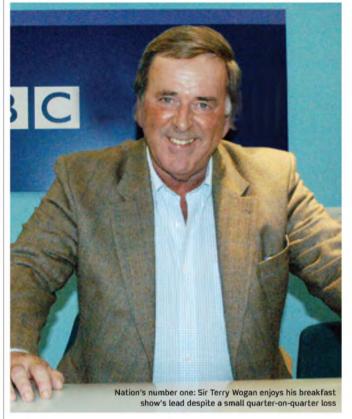
This	last	Artist Title / Label	Plays: This	test	Audience
1	1	JENNIFER HUDSON Spotlight / RCA	2617	2324	37899
2	2	RIHANNA Disturbia / Def Jam	2351	2270	33063
3	4	LEONA LEWIS Forgive Me / Syco	2142	2143	30082
4	5	THE SCRIPT The Man Who (an't Be Moved / Phonogenic	2046	2071	23645
5	3	KATY PERRY Kissed A Girl / Virgin	204C	215C	30671
6	6	JAMES MORRISON You Make It Real / Polydor	189C	2051	23182
7	8	SUGABABES Girls / Island	1876	1918	2608F
7	10	NE-YO Miss Independent / Def Jam	1876	1746	27318
9	S	PINK So What / LaFace	1834	1774	28767
10	7	WILL YOUNG Changes / 19/RCA	1831	1994	22920
11	11	JORDIN SPARKS FEAT. CHRIS BROWN No Air / Jive	1627	1694	22331
12	16	GIRLS ALOUD The Promise / Fascination	157€	1354	19890
13	13	BOYZONE I Love You Anyway / Polydor	1554	1671	17448
14	15	LEMAR If She Knew / RCA/White Rabbit	1499	1386	17893
15	12	MADCON Beggin / RCA	1485	1691	21266
16	14	COLDPLAY Viva La Vida / Parlophone	1425	1553	14826
17	19	NE-YO Closer / Def Jam	1282	1170	18432
18	22	DIDO Don't Believe In Love / RCA	1244	1149	13836
19	18	SAM SPARRO Black & Gold / Island	1189	1198	16611
20	20	CHRISTINA AGUILERA Keeps Gettin' Better / RCA	1142	1169	15746

© Nielsen Music Control. Compiled from data gathered from last Sunday to Saturday.

Key ■ Highest new entry ■ Highest climber

Commercial radio enjoys small percentage growth

Relaxed Ofcom regulations aid commercial resurgence



Radio

By Adam Woods

COMMERCIAL RADIO HAS MAINTAINED ITS FIGHTBACK against the BBC with a second successive quarter of strong Rajar results as Ofcom's relaxation of local radio regulation kicks in.

Against what can scarcely be called a collapse for the BBC, which traded a 55.5% share in the second quarter for 54.9% this time around, the commercial sector claimed 31.2m adult listeners and 43.1% of all listening – getting on towards a percentage point increase on the previous period.

"One share point might not sound like a lot, but in the battle against the BBC, it is a big leap," says Absolute Radio COO Clive Dickens. "There is only a hundred of them, so to go up by one is a lot of extra listening."

Strictly speaking, the increase was by 0.7%, but there was particular strength among the core 14–24-year-old market, which saw a third uplift in reach on the quarter,

NATIONAL AND REGIONAL BREAKFAST SHOWS

BAUER FLAGSHIP MAGIC 105.4

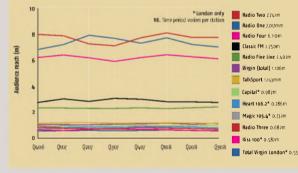
maintained its pre-eminence in London for a seventh successive quarter, though its strength appeared somewhat diminished.

It recorded a 6% fall in reach quarter-on-quarter, which helped to narrow the gap with Global's Heart 106.2 to 104,000 listeners, down from 231,000 three months ago. Magic's share, meanwhile, tumbled from a mighty 7.4% to a distinctly human 5.8%.

Mark Story believes a reporting anomaly partially accounts for the uncharacteristic decline, which saw Magic dip well below 2m to report at 1.88m.

"We got a notice from Ipsos MORI saying that last time they got people who listened very heavily to Magic and this time they didn't," he says. "That doesn't mean they are not there, it just means they had to weight it up because they couldn't get enough people in the same demo."

The increased pressure on Magic injects fresh drama into the battle for the capital, where Heart (1.78m listeners), 95.8 Capital (1.59m) and Bauer's Kiss 100 (1.53m) are all strong



challengers, with solid-to-strong quarter-on-quarter performances.

Global occupies the two chasing places and Richard Park says there is more pressure to come, from Capital in particular.

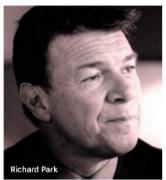
"Having returned it to a CHR station, I am delighted to see that progress has been made," he says. "But I wouldn't say it was strong. Getting the share back above 5% is decent, but there is a long, long way to go to fulfil ambitions."

Good gains from Kiss – up by 8.3% in reach quarter-on-quarter – and particularly from GMG's Smooth Radio, which piled on 100,000 listeners in the same period – a 23.1% gain – complete the overall London picture. In a significant boost to its spirits, Capital won back bragging rights at breakfast time in London, where Johnny Vaughan beat Magic's Neil Fox back down into third place. Vaughan had a weekly audience of 862,000 listeners between 6am and 9am. Jamie Theakston and Harriet Scott on Heart 106.2 averaged 768,000 listeners and Fox took 732,000 listeners.

Nationally, Chris Moyles's Radio One breakfast show lost 190,000 listeners – its second consecutive loss. Terry Wogan at Radio Two lost a handful quarter-on-quarter but gained year-on-year for an audience of 7.74m, leaving him still the nation's largest.

www.musicweek.com 25.10.08 Music Week 9





and among the 45-plus group, which has added almost 160,000 listeners since last year.

"Commercial radio seems to be coming back," says Bauer Radio managing director of national brands Mark Story (pictured top). "Certainly in its target demos, it is doing very well against the BBC now."

The BBC's share of listeners gave it its narrowest lead over commercial radio for a year. But both Radio One and Radio Two have made small audience gains since Q3 2007, claiming 10.9m and 13.1m listeners respectively this time. Both also grew their audiences quarter-on-quarter.

Among the BBC's other music services, Radio Three was static for the quarter and for the year with a 1.2% share. In a strong report for the embattled digital sector, 6 Music now averages 552,000 listeners and a 0.4% share, compared to 485,000 a year ago; 1Xtra has a 0.3% share and 600,000 listeners – 179,000 more than it claimed this time last year.

At corporate level, Global Radio reported for the first time as a combined entity, claiming 18.1m listeners and a 16.7% share to establish it as the largest commercial group by some significant distance.

"I think, from a Global point of view, this is a decent start," says Global director of broadcasting Richard Park (pictured above). "With Rajar, I have learned never to expect anything. I have had some good days and some bad days, but I would count this as a good day."

Among Global's stable of assets, Capital saw its reach in London climb back to 5.4% after a spell in the fours, while the Galaxy network recorded its best set of figures to date, by Park's reckoning, ahead of the launch of the new Galaxy

DIGITAL REACH NME RADIO HEADS TOWARDS 300,000 MARK

DAYS AFTER CHANNEL 4 BACKED OUT OF DIGITAL

RADIO, there were welcome signs of good heart in the market as the platform's share of listening rose to an all-time high of 18.7%, up from 17.9% in quarter two.

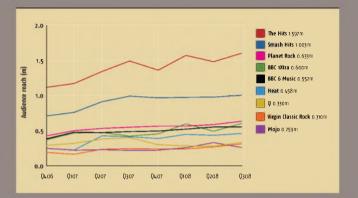
from 17.9% in quarter two.

DAB made up the largest digital
part of the pie, taking 11.3% of all
listening, but the arrival of NME
Radio, which logged its first Rajar
figure with an audience of
215,000, makes a case that DAB
is not an essential ingredient for
digital success

is not arress,
digital success.
The station, operated by DX
Media under licence from IPC and
run by Xfm founder Sammy Jacob,
is available only online and via Sky,
Virgin Media and Freesat.

Virgin Media and Freesat.

"We always expected to be ending year one at around the 300,000 mark, so we are two-



thirds of the way there," says Jacob.
"Of course it is important to increase
our availability, but I think this just
proves that what we are doing,
programming-wise, is sufficiently

Fellow digital soldier Planet Rock received its first full Rajar as an independent station, having been bought out from GCap by Malcolm Bluemel in June.

Remarkably, it has recorded audience growth in all 10 of its Rajars since launching in June 2006, and it now claims 633,000 listeners, up 48,000 since last time.

"The problem we have got with digital is that there aren't more Planet Rocks out there," says Bluemel. "The content is missing and that really needs to be addressed, but all the time the entry costs are so prohibitive, it is going to be a problem.

Meanwhile, Bauer's Mark Story

Meanwhile, Bauer's Mark Story says he has recently been in discussions with other commercial digital broadcasters, including Planet Rock, to talk about the possibility of pooling the digital advertising offer.

advertising offer.
"We probably need to hang together a bit as digital stations, and one of the ways might be to sell them a little bit more like the digital television channels do," he says.

ost 160,000 stations. Scotland and Galaxy South Coast

There was gloomier news for Classic FM and Xfm, however, the former having lost 300,000 listeners in a year to take it to 5.5m, the latter continuing to slide in London, where it has lost 17% of its reach both quarter-on-quarter and year-on-year.

Bauer Radio, the second-largest group, announced its best audience results to date, chalking up 12.5m listeners a week. Its 11.1% share was up from 10.7% last quarter and 10.5% a year ago, when the group was still in Emap hands.

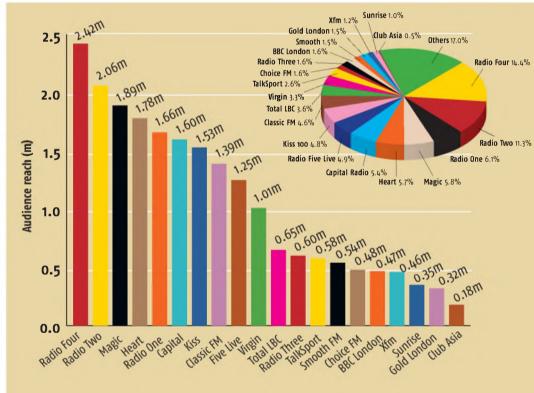
Bauer group highlights included another quarter at the top in London for Magic 105.4, a highest reach to date for Kiss and the Big City Network's highest reach for two years with 4.7m listeners.

In a time of unprecedented corporate upheaval in radio, there will be another notable new national addition to the Rajar list next time, Virgin Radio having presented its final set of results under its former brand.

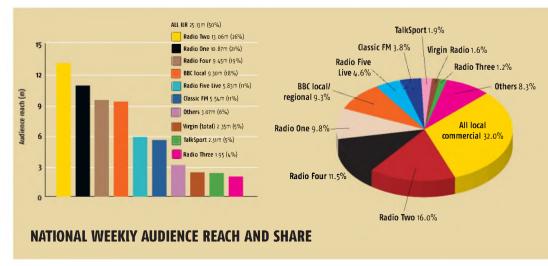
Now in the hands of Times of India Group and in the process of a high-profile rebrand, Virgin signed off with a small increase in total hours and a small decline in reach but held last quarter's 1.4% audience share as it moves into its new Absolute Radio incarnation.

"In terms of what this suggests for the future, there is nothing in here other than the fact that we go into the first Rajar as Absolute as a steady ship, rather than a wildly optimistic one or even a wildly pessimistic one," says Dickens.

"We are launching a new radio station, with an existing audience base, that is already number one," he adds, referring to the station's position among commercial stations in its target 15-44-year-old market.



LONDON REACH AND SHARE



10 Music Week 25.10.08 www.musicweek.com

News live

BOX SCORE CHART VARIOUS: HARD ROCK CALLING Hyde Park, London 57.561 Live Nation BON JOVI Twickenham Stadium, London 55.000 AEG Live BON JOVI F2 332 225 City of Manchester Stadium 60,000 AEG Live £2,077,356 BÓN JOVI Twickenham Stadium, London 55,000 BON JOVI Ricoh Arena, Coventry BOYZONE 37,000 E965,414 RDS Arena Dublin 19 506 MCD RADIOHEAD E952.894 24,748 DF Concerts NEIL DIAMOND E743.870 Wembley Arena, London BOYZONE Live Nation E664,073 Glasgow LINKIN PARK 21 428 3A Entertainment E437.581 RDS Arena, Dublin 9,575 MCD DEF LEPPARD E412.500 11,000 Live Nation DEE LEPPARD £412,500 Wembley Arena, London DEF LEPPARD 11,000 Live Nation E411.413 11.379 Live Nation DEF LEPPARD/WHITESNAKE £399,600 Wembley Arena, London 11,309 Live Nation £319,650 DEF LEPPARD 8.524 Live Nation ERIC CLAPTON £259,620 Trent FM Arena, Nottingham 5.605 3A Entertainment £161,168 Nottingham Arena 4.959 Live Nation £149,870 WESTLIFE Cardiff International Arena 4,710 Live Nation WESTLIFE £149.500 Cardiff CIA 4.600 Live Nation £139,337 JOHN MAYER Brixton Academy, London Live Nation

The Box Office Chart is compiled using data supplied to Music Week by promoters throughout the UK and Ireland and covers the week June 22-28. Given the timescales in which the grosses are reported, the chart will always be somewhat historic, but we will endeavour to print the most up-to-date information. Anyone wishing to include their box office data should contact gordon@musicweek.com

No Half Measures looks at earlier band playing times

Teen-focused tour hopes for Golden half term

Promoters

By Gordon Masson

PROMOTERS GOLDENVOICE ARE AIMING to capitalise on next week's half-term break by putting on a nine-date, multi-hand tour around the UK as part of a rolling programme of events aimed at teenagers

The No Half Measures Tour will feature five up-and-coming acts -The Holloways, Underground Heroes, Haunts, Regards and New York outfit Bear Hands (pictured below) - at venues with capacities of between 400 to 1.000.

The idea behind running



the venues earlier than they could if they were at school," explains Goldenvoice promoter Tom Hopewell. "Logistically that allows us to put on more than three bands. so we've put together a line-up of five acts who we know can do decent

Doors for the shows open as early as 5pm, with venues such as Newcastle Academy 2. Glasgow Garage, Leeds Faversham. Academy, Manchester Club Brighton Concorde 2, Birmingham Custard Factory, Oxford Zodiac, Sheffield Leadmill and London's ULU being used by Goldenvoice.

> The tour, which begins this Friday, marks the first significant . move Goldenvoice on this side of

the Atlantic. The company, which promotes the Coachella festival and other events in the US is part of AEG Live. With the UK operation only being in existence for a few months and with Hopewell and Sheffield-based promoter Rupert Dell at the helm Goldenvoice will become an integral part of



AEG Live's grass-roots strategy.

Hopewell says the tour, sponsored by energy drink Relentless and clothing brand Lowlife, has not been put together to make a profit, but rather to keep ticket costs to a minimum in an effort to entice a new generation of music fans to attend gigs. Tickets for the shows cost £12 except for London, which are priced

"Personally I would like to alleviate the booking fee altogether on tours such as this and that's something we'll be working to achieve in the future," continues Hopewell. "The idea is that we'll have three of these tours a year, one during each half-term break, so this month's tour should be the first of many"

gordon@musicweek.com

VIEWPOINT JOE COHEN, CEO and founder of Seatwave



GORDON MASSON'S ARTICLE 'Bond just the ticket for secondary reputation' (Music Week. October 11), reports that the Association of Secondary Ticketing Agents (ASTA) has announced a bonding scheme for all its members. Under this scheme, a Lloyds of Londonbacked insurance broker will insure every ticket purchased from an ASTA member. So, if an ASTA member fails to deliver the promised tickets or sells some duff tickets, the consumer gets a

100% refund - not exactly a solution to set hearts soaring. As it stands, fans are better protected if they buy from non-ASTA members such as Seatwave.

The reasons are simple. First.

fans want to do business with people who plan to deliver on their promises, not those who are making excuses before the sale even happens. Secondly, the proposed bond provides only £2m worth of cover for fans if a firm goes into liquidation, and recent events tell us that is simply not enough, Xclusive Leisure, the fraudulent company behind the Beijing Olympic ticket scam, collapsed earlier this year owing £4.5m of customer money - if it had been ASTA-bonded, fans would have been left out of pocket by £2.5m. Is ASTA also going to decide who gets their money back and who doesn't?

Looking beyond the inadequacies of the ASTA proposal, it is difficult to see how the organisation

Rogue traders are bad news for both fans and reputable outfits. Success in any business is determined by reputation among the people who matter most: fans

could ever be the vehicle to promote the reputation of the ticketing industry. With just 53 mostly anonymous members (no Ticketmaster, no eBay, no Seatwave), ASTA sits in the dark corner of the ticketing world. This is the organisation that was disinvited to the 'ticketing summits' organised by the Department of Culture, Media and Sport. According to the report of the Culture, Media and Sport Select Committee on Ticket Touting, "It

was not felt constructive to issue

further invitations to the Association of Secondary Ticket Agents following the first of these sessions."

ASTA chairman Graham Burns also claims to have introduced an important new criteria for mem-

bership whereby prospective members have to be sponsored by two existing members and have to be a 'known and respected ticketing agency' – by whose standards? This sounds more like a neighborhood social club than a trade organisation that fans can place their trust in.

ASTA may claim to be "a credible and highly-visible presence in the Secondary Ticket Industry" but there's a reason why Seatwave has gone it alone to offer what we think is a better

and higher level of consumer protection. What fans actually want, and what Seatwave offers, is:

1) a guarantee on every single transaction and:

2) a commitment to source alternative tickets as a last resort. Only this approach can give fans the peace of mind they deserve - remember they bought tickets for a reason in the first place - and ultimately promote the reputation of the ticket

Rogue traders such as Xclusive Leisure and the various outfits of Michael Rangos (Getmetickets, London Ticket Shop, etc) are bad news for both fans and reputable outfits like Ticketmaster and Seatwave. Success in any business is determined by reputation among the people who matter most: fans. ASTA's proposals, and indeed ASTA itself, are not a solution and only work to further confuse consumers in this traditionally fan-unfriendly market.

25.10.08 Music Week 11 www.musicweek.com

Kilimanjaro flares | Battersea gets over Hyde Park

Festivals

By Gordon Masson

THE FUTURE OWNERSHIP OF MUSIC FESTIVALS in London's Hyde Park is in the balance after an appeal has been lodged against the decision to award the contract to promoters Live Nation.

The contract to stage largescale music events in the park has been in the hands of Live Nation since 2005. But, earlier this year, custodians The Royal Parks put the deal for the site out to tender for 2009-2011.

That process again resulted in Live Nation being chosen for the next three years, but an appeal on that decision has now been lodged by rival promoters Kilimanjaro, who are apparently unhappy about The Royal Parks' criteria in selecting the winning

"The events programme went out to tender at the beginning of the year," a spokesperson for The Royal Parks tells Music Week.

"One of the organisations that was chosen as part of that process was Live Nation, but as part of the European tendering regulations there has to be a 10day period between the decision being made and the contract being awarded, so that unsuccessful parties can lodge an appeal. In this instance, one of the unsuccessful [bidders], Kilimanjaro, submitted an appeal and the appeal process has now started."

No timetable has been set for the appeal, which will be heard by Royal Parks CEO Mark Camley and a representative of the Department of Culture Media and Sport, but the spokesperson added that they hoped the matter would be reviewed "as soon as

possible."

The assessment criteria used by The Royal Parks to award events contracts include ticket pricing, health and safety arrangements, environmental impact and proof that the applicant has previous experience of managing similar events.

In addition to the prestige of staging concerts in the central London venue, the use of the iconic park is a lucrative money-spinner, with June's two-day Hard Rock Calling festival grossing £3.2m in ticket sales for Live Nation. Hyde Park currently has a licence from Westminster City Council to host up to 13 large scale (more than 5,000-capacity) events per year. This year the park hosted 11 such events.

A spokesman for Kilimanjaro said, "Royal Parks had a meeting with us to talk though the details of our bid and the winning bid and we felt the marking of the tenders was close enough to merit an appeal."

A spokesperson for Live Nation said the company is aware of the appeal situation, but would make no further comment.

gordon@musicweek.com

set for big freeze

THE ENEMY, CYPRESS HILL AND THE AUTOMATIC (pictured) are set to headline a music festival to accompany a World Cup Winter Sports Event in London's Battersea Power Station.

The Freesports on 4 Freeze event kicks off this Thursday and runs through to Sunday with a line-up of more than 20 acts across two stages, plus a number of DJs.

Sponsored by LG, the event will mark the first time that a high-profile winter sports event has been held in the capital, with organisers Sports Vision importing 500 tonnes of real snow to create a 30-metrehigh snow jump for the snowboard and ski competitors.

The music side of the event will take place in the 600-capacity Relentless Blizzard Bar, while the main stage will have a capacity of about 6,500.

"It's a difficult time to be launching a new festival, but Sports Vision are bringing a lot more to it than just your regular outdoor music festival," notes Katy Thomas of Truro-based SW1 Productions, which has booked the acts for the event.

"SW1 are regional promoters, but we've worked with Sports Vision on other extreme sports events such as Rip Curl Boardmasters in Newquay and Nassfest at the Bath and West Showground."

A late license go-ahead meant that SW1 had little time to book acts for the festival side of Freeze, but Thomas rose to the challenge.









"Sports Vision combine extreme sports with live music, so we know exactly the kind of acts that suit that audience and, even though we received the remit very late in the day and at a time when a lot of bands are on their own headline tours, we've put together a bill that will hopefully tick all the boxes," says Thomas.

"We want to have music for the core 15- to 30-year-old demographic who are into extreme sports, but we're also looking to appeal to families, so it's quite an eclectic line-up."

Among the other acts confirmed to perform at Freeze are The Cuban Brothers, The Holloways, Reverend And The Makers, Swav, The Anomalies, Underground Heroes, Cage The Elephant and The Cocknbullkid.

NEWS IN BRIEF

- Following the success of the inaugural Bestival Reunion Tour, founder Rob da Bank has organised another outing to take the Bestival vibe across the country. Acts including De La Soul, Mystery Jets. 808 State. Kentaro and Sombrero Sound System will embark on a seven-date tour, visiting Liverpool, Manchester, Glasgow, Leeds, Southampton Dublin and Birmingham. "We really want people in the regions to experience a slice of the Bestival magic," explains da Bank. "While this is intimate and indoors, I've personally selected all of the acts and, yes, I'm DJing on every single
- Madonna and Lenny Kravitz manager Guy Oseary (pictured) is joining the advisory board of secondary ticketing company Viagogo, where he will help the company continue its development of the secondary ticketing market and to offer unique solutions to artists, promoters and venues. Previously chairman of Maverick Records, Oseary's appointment to the board follows

Viagogo named the official premium and secondary ticketing partner of



Sticky & Sweet tour in Europe, excluding Germany and Italy. This is the first time an artist has signed a deal of this kind and it follows similar landmark deals that Viagogo has initiated with Warner Music and Live Nation. Viagogo CEO Eric Baker says, "It has long been our intention to work with the industry and Guy has an outstanding track record in the music and entertainment business. We intend to use his passion and knowledge to strengthen our offering to the millions of people who use our site." (see Viagogo feature, p15)

• Ticketmaster has signed a multi-year deal to provide ticketing services for the Aberdeen Exhibition and Conference Centre The company is installing its AccessManager system as part of the contract, allowing the venue's staff to scan each ticket's unique barcode, validating tickets in realtime and detering counterfeiters by identifying invalid tickets and denying access. The deal will allow the 200,000 music fans who visit the arena each year to use both the TicketFast and MobileTicket services, enabling consumers to print their own tickets at home or to opt for a barcoded ticket on their mobile

TIXDAQ TICKET SALES VALUE CHART

current	previous	artist	number of dates
I.	1	Oasis	18
2	6	The Killers	15
3	4	Coldplay	19
4	3	Kings Of Leon	13
5	7	Tina Turner	12
6	11	Leonard Cohen	12
7	NEW	Depeche Mode	1
8	10	Kanye West	8
9	16	Simply Red	12
10	8	James Blunt	7
11	NEW	Elbow	16
12	18	Elton John	6
13	9	Barry Manilow	4
14	5	Boyzone	8
15	15	Slipknot	9
16	20	Bryan Adams	10
17	NEW	Razorlight	9
18	13	The Courteeners	12
19	19	Will Young	19
20	NEW	Kaiser Chiefs	11

HITWISE PRIMARY TICKETING CHART

Current	Previous	Artist
1	16	The Killers
2	1	Oasis
3	2	Kings of Leon
4	NEW	Pussycat Dolls
5	NEW	Depeche Mode
6	NEW	Simply Red
7	Е	Coldplay
8	4	AC/DC
9	8	Tina Turner
10	NEW	Snow Patrol
11	11	Kayne West
12	NEW	Various
13	NEW	Enter Shikari
14	3	Razorlight
15	NEW	Barry Manilow
16	9	Boyzone
17	NEW	Fleetwood Mac
18	NEW	Bryan Adams
19	NEW	Chris Brown
20	NEW	Jonas Brothers

12 Music Week 25 10 08 www.musicweek.com

News publishing

PRS

PRS TOP 10: JUKEBOX PLAYS

- MERCY by Stephen Booker, Aimee Duffy / Bookerman/EMI/Universal
- STOP AND STARE by Ryan Tedder, Andrew Brown, Tim Myers, Zachary Filkins, Eddie Fisher / Sony ATV/Kobalt
- **HEARTBEAT** by Roy Stride / EMI
- BETTER IN TIME by Jonathan Rotem, Andrea Martin / 10/Sony ATV
- LOVE SONG by Sara Bareilles / Sony/ATV
- WARWICK AVE by Aimee Duffy, Francis White, James Hogarth / Dalmation/EMI/Universal
- AMERICAN BOY by Estelle Swaray, Kanye West / Chrysalis/Carlin/Cherry Lane/EMI
- APOLOGIZE by Ryan Tedder / Sony/ATV
- SWEET ABOUT ME by Miranda Cooper, Brian Higgins, Timothy Powell, Timothy Larcombe, Nicholas Coler, Gabriella Cilmi / EMI/Warner-Chappell
- 10 CHASING CARS by Gary Lightbody, Jonathan Quinn, Nathan Connolly, Paul Wilson, Tom Simpson / Big Life/Universal

Source: The Performing Right Society - www.prs.co.uk

DUFFY RULES THE PUB JUKEBOX



WITH HER MOTOWN-ESQUE ALBUM ROCKFERRY the year's biggest seller to date by a long chalk, it comes as little surprise that Duffy's Mercy tops the PRS jukebox chart, while recent single Warwick Avenue comes in at number six. Indeed, it is a rundown dominated by songs

originally sung by female vocalists - Leona Lewis,

Sara Bareilles, Estelle and Gabriella Cilmi all feature - suggesting the nation's pub-goers get misty eyed and soulful over their lager tops and a game of pool.

In-demand songwriter Ryan Tedder, who dominated a recent PRS chart of online plays, has also made his mark on this chart, which is based on data compiled by PRS from April to June 2008. Tedder has co-written two of the top 10 tracks, Stop And Stare by his own band One Republic and Apologize, by co-writer Timbaland Featuring One Republic.

Elsewhere, indie and alternative acts figure courtesy of Scouting For Girls' Heartbeat (surprisingly high at number three) and Snow Patrol's perennial Chasing Cars, one of the oldest songs in the chart at

VIEWPOINT Roger Faxon, EMI Music Publishing chairman/CEO



IT CAN'T HAVE ESCAPED ANYONE'S NOTICE that the digital music market in the UK and Europe has stalled. While the US feeds continued entrepreneurialism and innovation the market on this side of the pond does not have the same level of dynamism and growth. In spite of the recent launch of Nokia's Comes With Music, we are still not seeing the extent of new projects that will truly capture the imagination of European music fans.

The sad thing is that this digital music slowdown is, at least in part, a problem of the industry's own making.

Those people who seek to establish digital services in the UK and mainland Europe face a minefield of complexity and a punitive administrative burden. When faced with the need to acquire licenses for each different activity at different rates in every member state, it's not hard to understand why budding

shoulders and turn to a more accessible content stream instead.

As publishers and societies, it is our duty to create a vibrant market that fosters innovation and development. But the current system is resulting in the ineffective licensing of the rights of composers, a significant loss of revenues, and the encouragement of digital piracy.

There have certainly been initiatives attempting to get to grips with this problem. The European Commission has proposed an approach that empowers rights holders through a cross-border system which adopts the principle of competition in the provision of licensing services. And we at EMI Music Publishing have taken action in creating CELAS to bring together all of our digital rights, and license them on a pan-European basis.

However, there is still a resistance to change, and the biggest loser in this is the songwriter. Local-language songwriters are particularly affected given their inability to transfer their rights for licensing on a pan-European basis, but all songwriters suffer because the lack of flexible licensing is materially affecting the growth of the digital music market.

So how do we break this impasse. and ensure that we deliver the vibrant digital marketplace that songwriters and recording artists

We need to reaffirm our belief in the collective management of our rights, at the same time as encouraging greater interaction between rights holders and rights users to construct licensing regimes that are more reflective of the requirements of new services.

Licensees need to be able to access all rights more effectively and efficiently through better digital interchange of information from the information that exists within the society system already. And we must embrace the efficiency improvements that will come through greater competition as societies forge new relationships with each other.

Europe has incredible cultural diversity, and we must ensure that we do everything we can to incentivise its development. That means taking a forceful line on copyright protection, and it means seeking more effective ways to develop a more robust market.

Resistance to building new models and approaches only hastens the demise of the old models, and relying on the old assumptions and metrics leads the industry in the wrong direction. We have an opportunity ahead of us to speed the growth of the market for the benefit of songwriters, artists and all those who look to music as a revenue stream. Let's not allow fear to impede the development of a bright new future

24 Hours' songwriting team unveils the Future Cut of Jones's jib

A DESIRE TO MOVE AWAY CHARGED ANTHEMS typically thrown his way when whispers of a new Tom Jones album start circulating has led the Kobalt-published Welsh superstar to his most collaborative effort yet.

name among the first to see his name among the majority of the songwriting credits, has been largely shaped by a partnership with UK songwriting and production duo Future Cut.

production duo Future Cut.

"So often when you approach
people for songs from writers,
people that have never met Tom,
they will write material that fits
their image of who he is, and you
tend to get the same thing over
and over again – Sex Bomb part
two," says Jones' manager Mark
Woodward. "We knew on this
album we wanted to move away
from that, so looked for people
that Tom could form a
partnership with."

partnership with."

The key partnership came in the form of the aforementioned production duo, who flew to Los Angeles with a virtual suitcase of ideas, half-songs and beats that eas, half-songs and beats that ere then bent and twisted, with



other songwriters, into the that make up the album.

"I brought Future Cut to LA and they had a vision of involving Tom in the top line and the lyric writing," says Woodward, who believed having producers involved in the songwriting process from the start was important to keeping the momentum and spirit of the album moving in the same direction.

"We needed to get Tom stimulated and that happens much better if there's a basic song, a beat or a bass line, already there," he adds.

the moment. Having entered the mainstream with their work on Lily Allen's debut, they have since had hand in songs for Dizzee Rascal, Mr

Tom Jones: 24 Hours

- I'M ALIVE by Tommy James/Peter Lucia [M] Longiude Music

 IF HE SHOULD EVER LEAVE YOU by Tom Jones/Nicole Morier/Darren Lewis/lyiola Babalola (Interpolation of I'll ver Let You Go by Gordon Mills, performed by Tom Jones by Universal) Published By Seconds Out/Kobal/Universal/Walley

 WE GOT LOVE by Jones/Lisa Greene/Darren Lewis/lyiola Babalola Seconds Out/Kobal/Warrer Chappel/Universal

 FEELS LIKE MUSIC by Jones/Lisa Greene/Darren Lewis/lyiola Babalola/Barrett Strong/Norman Whitfield Second

- GIVE A LITTLE LOVE by Jones/Kara DioGuardi/Darren Lewis/Iyiola Babalola & THE ROAD by Jones/Lisa Greene/Darren Lewis/Iyiola Babalola/Gene Lees/Ai

- 7 IN STYLE AND RHYTHM by Georg Hartwig/Thomas Wander Seconds Out Music/Koball
 8 SUGAR DADDY by Bono/The Edge/Simon Carmody Universal/Evolving Music Oc
 9 SEASONS by Jones/Lisa Greene/Darren Lewis/lyiola Babalola Seconds Out/Kobal/Warner Chappel/Universal
 10 NEVER by Kara DioGuardi/Darren Lewis/lyiola Babalola/Carl H Davis/ Willie Henderson/Floyd Smith
- 11 THE HITTER by Bruce Springsteen Bruce Springsteen Music by ASCAP
 12 SEEN THAT FACE by Jones/Nicole Morier/Darren Lewis/Iyiola Babalola

Hudson And The Library and Nicole Scherzinger from the Pussycat Dolls. Tracey Fox, owner of management and consultancy firm Good Groove who did the A&R on the new album, boasts a long history with Jones, having previously had A&R responsibilities for the singer's 1999 set Reload.

time so I'm always looking for s she says. "It's often quite a monumental task because of t type of songs that tend to get

submitted. This time around we thought, 'Let's think out of the box a bit.' Right from the beginning he hit it off with Future Cut."

One of the early collaborations on the set came from Warner/Chappell riter Lisa Greene, who has a hand in five of the album tracks. Greene was signed to Warner/Chappell by Fox previously and she says the writer proved a key part of the album.

"Lisa wrote a song called The

Road and 24 Hours, which is a lynchpin of the record," Fox explains



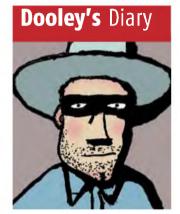


Fellow Kobalt writer Nicole Morier co-wrote two songs, while Kara DioGuardi appears on two songs.

Of the songs without credits for Jones, the first comes in the shape of album opener I'm Alive, by EMI-published duo Tommy James and Peter Lucia. Georg Hartwig and includes a cover of the Bru Springsteen hit, The Hitter.

www.musicweek.com 25.10.08 **Music Week** 13

News diary



Hurrah! A good old-fashioned A&R scrum...

AFTER ONE OF THE HOTTEST A&R RACES FOR SOME TIME,

Universal has secured the signature of 21-year-old singer/songwriter Claire Maguire. The signing was made personally by Universal Music bosses David Joseph and Lucian Grainge, who beat off competition from the likes of Warner Music chief Lyor Cohen and Rick Rubin. Phew... Now here are two unlikely bedfellows: Tom Jones and Pete Doherty pressed the flesh at a recent gathering for EMI UK, where the major put the re-organisation behind it and moved its focus to the future, with a presentation focused firmly on the first quarter of 2009. Performances at the event, which was held at Riverside Studios in London, came from Lily Allen as well as the aforementioned Mssrs Jones and Doherty. Pictured (I-r): EMI UK and Ireland chairman Ashley Unwin (or is that Enrique Iglesias), Doherty, Jones, president of A&R labels Nick Gatfield and Parlophone president



Miles Leonard... Columbia celebrated the platinum sales success of The Ting Tings' debut album recently, tying



in nicely with three sold-out gigs in London. Pictured backstage at the Shepherd's Bush Empire are (I-r): Stephen Taverner (manager), Katie White, Columbia managing director Mike Smith and Jules De Martino... Hearty congratulations to Universal Music UK's executive vice-president Clive Fisher, who is celebrating 30 years with the company - no small achievement in these troubled times. As part of his anniversary celebrations, Fisher was presented with 30 themed doughnuts reflecting his years with the company. What, sticky and full of holes? We think not. Congrats too, to up-and-coming London MC Chipmunk, who last week became the youngest artist to win a Mobo award, picking up best newcomer. Ever fancied meeting David Beckham? What do you mean "no"? Well, anyway, If you do, why not sign up to the David Beckham Academy Corporate Cup 2008, taking place at his London academy on December 22? Entry is a challenging £25,000, but you get a celebrity coach, a free kit and a party. Plus Becks will be on hand to present the wining trophy and it's all for charity. natch. "Music, football and charity are good friends," an organiser notes, wisely... If the events of the past few weeks have left you feeling a little downhearted, then Dooley can thoroughly recommend the new book from

former Auteurs/Black Box Recorder mainman Luke Haines, Bad Vibes: Britpop And My Part In Its Downfall, in which he lays waste to pretty much everyone involved in the British music scene in the Nineties. Frankly we're amazed most of it passed the libel lawyers, although if we were Haines, we'd avoid running into Damon Albarn, Justin Frischmann, Oasis, The Verve, the Boo Radleys, Kula Shaker and a whole bunch of others for a very, very long time. The only person he appears to have really liked in the period was Steve Albini, although Music Week gets grudging praise for our support for a PR stunt he pulled to launch solo side project Baader-Meinhof... Winter came early for Enya and Warner Music Europe president John Reid at the launch of Enya's new album And Winter Came. The event was held



at Two Temple Place and was attended by guests and media from around the world. A fake snow storm greeted people as they arrived, hence the surroundings... So who was the sales manager that introduced Jonathan Shalit to a colleague as Harvey Goldsmith at the Mobos last week? We're not sure who to feel sorry for... And finally, Dooley would like to wish his congratulations to Island Records Group co-president Ted Cockle and his partner Joanne, who gave birth to a baby girl called Thandie last week.

ON THE WEB THIS WEEK

The Mechanical-Copyright Protection Society (MCPS) has announced new rates for UK independent production companies using library music:

Stuart Roslyn: "Although it would appear that the royalty rate is being reduced, it could encourage more use of the music, as it's now more affordable. I am a composer and anything that encourages more use of music for broadcast is welcomed by me."

UK Festival Awards announces nominations shortlists:

John Christie: "I went to Standon Calling. The underwater disco was amazing. You couldn't hear the music outside whilst underwater the bass was pumping."

Bertelsmann announces details of BMG Rights Management:

Sir Harry Cowell: "BMG RM, might be on to something here Certainly better than the old tired format."

Lewis secures UK and Ireland vote for MTV:

Eon: "Vote for Leona. She truly deserves this."

www.musicweek.com

MUSIC WEEK UNEARTHED

Single from former The Servant member to become flagship release for newly-revived AM:PM label

DAN BLACK

DAN BLACK IS TO SPEAR-HEAD THE RELAUNCH of A&M's dance imprint AM:PM with the release of his first single with the label on December 1.

Yours will be released on a limited run of 12-inch singles under the AM:PM brand, with remixes from Black Devil Disco Club and Justus K, while standard CDs and digital formats will be released on A&M directly.

A&M's head of A&R James Oldham says the relaunch is in response to a sea-change in the current music environment.

"While everyone else is bogged down with guitar music, we are changing our focus," he says. "NME's circulation is falling rapidly, you can't get guitar bands played on Radio One, so we are changing our tack."

Following the release of Yours, each single from Black's forth-coming debut album will be accompanied by a run of 12-inch singles on AM:PM with additional mixes.

Dan Foat will oversee the running of the imprint, alongside his



Management
Ferdy Hall, Crown
A&R
James Oldham A&M
Marketing
Steve Warby,
Polydor
Press
Natasha Mann,
Toast
Publishing
Sony/ATV

Radio
Kate Burnett,
Rapture
Regional Radio
Gavin Hughes
Digital
Karen Piper,
RadarMaker
TV
Ruth Thompson,

existing responsibilities at legendary techno label, R&S.

The English born, Parisian-

The English born, Parisianbased Black gained his first taste of success via London rock band The Servant, through which he secured a publishing deal with Sony ATV and a record deal with Edel Records. But, it is the solo material recorded since leaving the group earlier this year that has been turning heads.

Hypntz, a cover/mash up of The Notorious B.I.G. classic Hypnotize, fuses the beat from Rihanna's Umbrella with samples from the film soundtrack of John Carpenter's Starman.

It secured record of the week support from Zane Lowe and Jo Whiley at Radio One and served as a catalyst for the media and industry scurry that followed, ultimately leading to him signing to A&M in September.

Yours will precede Black's debut album, which is due in 2009. The track boasts a video shot by Parisian production outfit Chic et Artistic.

"Dan is a chic, cool, cuttingedge pop artist and to us represents the direction music is going now," affirms Oldham.

Black will perform a 500capacity show in Paris next month, providing a selection of UK media with their first opportunity to see the artist

stuart@musicweek.com

25 10 08 Music Week 15 www.musicweek.com

Features

COMING IN FROM THE COLD

For so long the pariahs of the live sector, secondary ticketing businesses such as Viagogo are now winning over customers and clients alike and seem set for mainstream success in the UK

By Gordon Masson

AFTER YEARS SPENT IN MUSIC-INDUSTRY SIBERIA, there are signs that the secondary ticketing market is finally coming in from the cold by helping to eradicate online fraudsters and dodgy ticket touts.

Although the ability to exchange tickets has been enthusiastically embraced by consumers from the very start, the live music industry has been - to put it politely slow to accept the concept.

Many in the secondary ticketing business have been treated as pariahs. But, with the more responsible outfits driving out the less scrupulous dealers and with the European market expected to generate billions of pounds in revenues as the market opens up, many are now stripping off their flak jackets and finding new friends within

Viagogo founder Eric Baker is one of them. He is enjoying a record year through his company's rapid expansion in the continent and Baker has reasons for his bullish attitude in a sector of the market which was almost universally vilified when he first arrived in the UK.

"At the end of our first year of trading we were already bigger than StubHub was after its third year," reveals Baker. "In 2008 StubHub will sell well over \$1 billion worth of tickets just in the United States. Similarly we think we can do billions worth of turnover here.

From an initial hostile welcome to the UK, Baker and his team have gradually started to win over the industry on this side of the Atlantic, although a few dissenters remain. "In 2006 I opened the office here in Hammersmith and sat across the table from Harvey Goldsmith who told me in no uncertain terms that the secondary ticketing market would be outlawed, our company would be shut down, nobody would do business with us and I would probably have to swim back to the United States," recalls Baker.

"But here we are two short years later and what has happened? Well, the parliamentary select committee came out and said you should not outlaw secondary ticketing. The DCMS has said that they don't want legislation, so the government doesn't have a problem with us.

"Here in the UK I'm in business with the largest, most famous football club on the planet - Manchester United: Madonna who is the best-selling female artist of all time has endorsed us for secondary ticketing; and we're about to announce a huge deal in theatre. We have a growing, thriving business that is selling hundreds of millions of dollars worth of tickets annually."

"In fact, secondary ticketing has become so mainstream and legitimatised that even people like our friends at Ticketmaster have obviously found religion because not only are they no longer attacking what we do, but they decided to go out and acquire someone in the secondary ticketing market.

"So it appears that the minority of naysayers has dwindled so much that it may only number Harvey Goldsmith and one or two of his poker-playing friends."

The change in attitude, according to Baker, has much to do with his desire to drive rogue operators out of business. "Viagogo protects the punters from the unscrupulous touts on the street," claims Baker. "If you look at what happened with the festival market this summer, there are a lot of con artists and complete criminals trying to take the fans' hard-earned money and then leaving them high and dry. We're trying to solve that.

We want to drive these crooks out of business and that's what we're helping to do because fans before had no alternative but to take their chances with some guy on



the street corner. Now they know that if they go to Viagogo, they can actually get the ticket, guaranteed.'

Viagogo makes its money by taking a cut of the selling price of a ticket - 10% from the buyer and 15% from the seller. But the development of the company is taking it beyond that initial business model, with the likes of promoters Live Nation partnering with Viagogo on certain

The company already has a far-reaching agreement with Live Nation in the Netherlands and, earlier this summer, Baker struck a groundbreaking deal with the promoter and Madonna on the singer's Sticky and Sweet

"We're thrilled at the outcome of everything that went on with the Madonna deal with Live Nation, so it's great to get that vote of confidence," says Baker.

Explaining how the deal worked, he continues, "Madonna and Live Nation, when the tour goes out, may have official tour sponsors, official beer, official car or whatever it may be. We were the official premium ticketing and secondary ticketing partner and for that there was basically a sponsorship consideration - a flat fee. They did not participate in any percentage of the secondary sales or anything like that.

"But the Madonna deal was profitable for Viagogo, so it was not only a good thing for the artist and Live Nation, but it was a good deal for us, full stop.'

Baker believes that such deals are more about just the extra money that acts can make.

"Artists like it because they can protect fans against shady touts and there is an economic benefit in that they can make some money, but also it is a great marketing tool. With Madonna, it provided her with a great way of building her database to deal directly with her fans.'

The backing by such a high-profile artist has already helped generate a flood of enquiries from other acts and Baker notes, "Madonna over the years has often been the first to blaze a trail - she's rarely the last. We'd be thrilled to break new ground with any artist, but to do it with the best-selling female artist of all time and arguably the most famous female artist on the planet today, we are very, very



TOP 10 ROCK SHOWS ON VIAGOGO BY TOTAL **TICKETS TRADED**

	BAND	VENUE
1	Led Zeppelin	The O2 Arena
2	Muse	Wembley Stadium
3	Foo Fighters	Wembley Stadium
4	Metallica	Wembley Stadium
5	My Chemical	
	Romance	The O2 Arena
6	Nickelback	MEN Arena
7	Linkin Park	M Keynes Bowl
8	Sex Pistols	Brixton Acad.
9	Bon Jovi	Manchester Stad.
10	Iron Maiden	Twickenham



PICTURE S

viagogo

real tickets for real fans

Wake me up, Viagogo: Eric Baker (above), Viagogo CEO, has seen the secondary ticketing market legitimised courtesy of deals with the likes of Madonna/Live Nation (left) and expects the AC/DC tour (middle) to be the biggest rock show this year for the

happy with. It's opened the market up and there are a lot of exciting deals we'll be announcing soon with more artists and more people in the live performance space."

As for the future, Baker dismisses industry speculation that the secondary ticketing market might suffer in a global recession

He claims the resale market, and the ability it gives people to get their money back if they cannot use a ticket, is more important in tougher economic times

Baker adds, "The live music sector and people who work in it are in a better position than many other industries. There are a few reasons for that. One is that live music is something that has been around forever. It is also something that people are very passionate about and that people really love and find to be a diversion in difficult times. It's a sector of the economy that is as recession proof as any sector is going to be.'

The American founder of Viagogo has reason for his confidence, based on his experience as a founder of

StubHub, which became the leading secondary ticketing exchange in the US.

'StubHub's early years of 2001 to 2003, and certainly after September 11, is the closest parallel in terms of an economic shakeout I've seen. But even then we saw that live events were going strong because people are passionate about going."

As for the immediate future, Baker reveals that the forthcoming AC/DC tour is expected to be the biggest rock show on the secondary market this year.

"We have had more pre-sale enquiries for the AC/DC shows on Viagogo than any other concert in our history and we expect it to be the most

sought after rock ticket since Led Zep at The O2 last year. When tickets went on sale for the German dates on the weekend it was the biggest ticket we've ever seen on Viagogo and we expect demand in the UK to be even

"Live music... is a sector of the economy that is as recession proof as any sector is going to be..."

> Eric Baker. Viagogo

16 Music Week 25.10.08 www musicweek com

Features

Seymour Stein, the music entrepreneur and legendary co-founder of Sire Records who many credit with the birth of new wave, explains why treating artists, their songs and their music like royalty, has got him where he is today...

"MUSIC **DOESN'T KNOW ANY BOUNDARIES...**

PICTURE RIGHT

Pointing the way: Seymour Stein counts The Ramones Talking Heads, The Pretenders and Madonna among his most celebrated signings

Masterclass

By Robert Ashton

BORN IN BROOKLYN IN 1942, SEYMOUR STEIN ignored his parents' pleas to become a doctor or lawyer to make a career in music.

He started early - at 13 working at Billboard, before learning his trade with some of the legendary figures from the Fifties and Sixties, including Syd Nathan and George Goldner.

In his early twenties he co-founded Sire Records with Richard Gottehrer and a decade later had discovered The Ramones playing a dingy bar on the Bowery

After that, he quickly made Sire a who's who of punk and new-wave acts, signing Talking Heads and The Pretenders in quick succession. In 1982, fearing he might be pipped at the post, he signed Madonna.

He was inducted into the Rock and Roll Hall of Fame in 2005 and is still a vital part of the industry as president of Sire Records and also vice president of Warner.

In this exclusive masterclass interview, the man who launched new wave reveals the secrets of his success in a career stretching back to the 1950s.

My only vision was that I loved music. I was exposed to it at a very early age, my sister Ann was six years older than me and the radio was always playing in our house.

Those were the days just before rock 'n' roll with big stars such as my favourite Guy Mitchell, Patti Page, Nat "King" Cole, Jo Stafford, Eddie Fisher, Frankie Lane,

That was around 1950 when I was eight. Martin Block was my sister's favourite disc jockey on WNEW and later

> on WNEC and every Saturday morning he would run down the top 25 hits off the Billboard chart. That is how I first heard of the magazine.

> At the other end of radio dial, on stations like WOV and WNJB, I was exposed to rhythm and blues and in particular artists like Fats Domino, Chuck Berry, and doo wop favourites The Moon Glows, The Flamingos, The Harptones, Lee Andrews and The Hearts, The Heartbeats, and older groups like The Orioles and The Ravens.

Buying records, unless they were in the Top 40, was difficult and almost every week I would take the D train from Kings Highway up to 125th Street in Harlem and home to the Apollo theatre and great record stores like The Record Shack, Rainbow Records and Bobby's, run by Bobby Robinson owner of Fire and Fury Records. Even then, before I knew what it entailed, all I wanted was to be in and part of the record business. It was always at the front of my mind.



I have had at least six mentors since I was quite young and just breaking into the record business. They were Tom Noonan, Paul Ackerman, Syd Nathan, Jerry Wexler, George Goldner and Ahmet Ertegun.

There doesn't seem to be enough mentoring these days, certainly not in the US. However, the UK indies starting with Chris Blackwell at Island have always lent a helping hand. Of the UK indies that sprung up in the mid or late Seventies, Daniel Miller at Mute had the biggest heart and was a guiding light to many.

Martin Mills at Beggars Banquet shared his business

acumen with others and where would any of those indies be without Rough Trade and Geoff Travis in those early days of punk and new wave? Tony Wilson was always keen to share what he'd learned from his accomplishments as well as his mistakes. Today's indie entrepreneurs owe them and also Creation founder Alan McGee a great debt. Pioneers all.

My own mentoring started around 1956 when I went up to Billboard aged 13. It was in the historic building that housed the Palace Theatre, the crown jewel in vaudeville.

When I said I'd liked to do some research, Tom Noonan, Billboard's music chart editor, set me up at a desk. I would go through one bound volume at a time going back to 1939 and read about the big bands and write down the charts.

Paul Ackerman was the legendary music editor of Billboard. He came over one day and said, "You know there is a rock and roll show going on in Brooklyn. Would you like to review it?" It was probably an Alan Freed show and I think Chuck Berry and Fats Domino were headliners. My review appeared in Billboard and at the end of the week they gave me a cheque. I couldn't believe it. I took it



Love music

"Even before I knew what it entailed. all I wanted was to be in and part of the record business..."

www.musicweek.com 25.10.08 Music Week 17

home to my mother and said "Can you believe this? I should be paying them."

In those days the success of releases of singles depended on a strong review in *Billboard*. Record labels would come up to *Billboard*'s review sessions in the evening and hope to get their record spotlighted in the magazine. That is how I first met Ahmet Ertegun and Jerry Wexler. I also met Syd Nathan at a *Billboard* review session and he became my most important mentor. He was head of King Records and really taught me the business from the bottom up.

When Syd invited me to spend the summer in Cincinnati with his family I was 15. My parents wanted me to be what every good Jewish parent wanted back then; a doctor or a lawyer. I didn't want any of that

Syd came to New York to meet my parents and told them, "I hope you've got some money, because your son has shellac in his veins. This business is all he wants, if he doesn't do this he won't amount to anything and you will need the money to buy him a newspaper route."

I really learned a lot at King. I was basically Syd's assistant and he would move me about from one department to another. He even had me checking his promotion mens' expense accounts. He also had me pressing records, which was a little scary, working in the studio learning from the engineers and sitting in on sessions.

I spent over two years in Cincinnati working at King and when I returned to New York I was hired by George Goldner, another industry legend. George released one of the very first rock and roll records, Gee by The Crows. He also discovered Frankie Lymon and The Teenagers.

By the time I worked with him George had just gone into business with Jerry Leiber and Mike Stoller at Red Bird Records. George was not only a great music man. He knew how to get records on the radio. Their first release, Chapel of Love by the Dixie Cups, broke in a week and was number one in a month.

Red Bird became a very hot label, very quickly. The offices were on the ninth floor of the Brill Building. A floor above was FGG Productions with three young song-writer/producers – Bob Feldman, Jerry Goldstein and Richard Gottehrer. I got friendly with all of them, especially Richard.

It's all about relationships

I was 23 and my partner Richard Gottehrer was 25 when we started Sire Records. There was confident trust, it was a good relationship.

We started in 1966, but I knew that one of the things against us was the lack of money. I don't think we could have started Sire as robustly as we did if it were not for Tom Noonan. Richard and I put up \$25,000 each. Tom Noonan had left *Billboard* and moved over to CBS where he was running their Date Label. Tom helped us get an additional \$50,000 in overhead money plus free use of the Columbia studios around the world.

Also, Syd Nathan was winding down King Records and as a favour he rented us his New York office, a brownstone at 146 West 54th Street in the heart of everything. We had the parlour floor for \$325 a month.

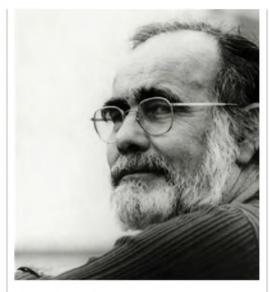
We had a great office almost rent free, which relieved a lot of pressure. We also developed a relationship with British Decca, our first international licensees and in particular with veteran A&R head Hugh Mendl. Hugh recognised the need for indie label deals and gave us recording budgets to sign acts in the UK that we owned in North America and Decca controlled throughout the rest of the world.

Not everybody can spot talent

Not being a musician myself or playing an instrument I felt something was lacking. But, I got over that.

I remember going to The Windsor Pop and Jazz Festival with producer Mike Vernon of Blue Horizon Records (Sire was partnered with Blue Horizon, home to Peter Green's Fleetwood Mac and Chicken Shack). Mike brought along his engineer, Gus Dudgeon.

There was a band managed by Chris Wright and Terry Ellis in the days before Chrysalis and I thought they were amazing. I couldn't wait to tell Mike to sign them to Blue Horizon. I said, "Mike, we have got to sign



them and you should produce them." But, he wasn't interested. So I turned to Gus for help, but he was dismissive too. He said, "They are shit, didn't you hear all the bad notes they hit?"

Gus told me it was obvious I didn't play an instrument so I wouldn't know. I told him, "It is only rock and roll - it's not meant to be perfect."

I am a fan, I have always been a fan. By the way, the band was Jethro Tull and that is how I got over my insecurity at not being able to play an instrument. Many producers, even the best of them – and Gus went on to produce Elton John – are not good A&R men.

Be courageous

If you believe in something, you have got to have the courage of your own convictions. I actually received death threats when I signed The Ramones.

"The most

important thing is

the songs... songs

are what people are

attracted to, songs

build memories...

It's all about

the songs..."

I remember Miles Copeland was managing [Sire acts] Renaissance and the Climax Blues Band and he said, "I don't want my artists on the same label as The Ramones.' He threatened to sue us and all that. Of course, a year later he had met up with Mark P [founder of punk fanzine Snifin' Glue and lead singer in Alternative TV] and got Step Forward Records and IRS Records going.

Did I know The Ramones would be the making of my label? Of course not. No more than I

knew Madonna would become the most successful female artist of the 20th century. If I told you that I would be a fucking liar. I loved what I heard. I also loved and liked a lot of stuff that never made it. But, taking chances is what it is all about. If you really believe in something, that doesn't mean you are right, but it means you should follow it through. You shouldn't allow anyone to talk you out of it.

Artists are king

It is the artist's music, it is their property. By the time I started Sire, in my mid-twenties, I had been around the music biz for 10 years. But not many artists last that long. It is almost like comparing a human life to a dog's life and I don't mean it in a bad way. I have always gone out of my way to respect artists because time is more precious to them.

Also, I couldn't offer the kind of money other companies could so I figured – at the very least – artistic freedom is what I could offer and wanted to offer. Let them get on with it

Songs are what matter

Producers, even the best, don't always make great A&R men. I think musicians look for perfection, I think musicianship is great if it's Eric Clapton, Jeff Beck or Jimmy



Page. It's fabulous. But the most important thing is the songs. If the artists don't have songs, then no matter how good the musicianship is they will be relegated to just being session musicians.

Songs are what people are attracted to, songs build memories. Sometimes, it might be by a one-hit wonder by a group you can't even remember. But you remember the song. Earth Angel by The Penguins or In The Still of The Night by The Five Satins are songs I will never forget. The Penguins didn't have another hit, but Earth Angel is a classic. It's all about the songs.

Hits come from anywhere

In the Sixties, I looked to England as a source of repertoire. Capitol rejected The Beatles not once, but twice. When they finally were able to get The Beatles they only took other Brian Epstein acts and ignored The Hollies,

The Animals, Herman's Hermits and many others.

Several years later I thought we could pick up some great British bands from EMI and we did. The Climax Blues Band, Renaissance and Barclay James Harvest From EMI's Dutch company Bovema I first heard an incredible guitarist Jan Akkerman. When he left the label and formed Focus we signed them and Focus gave Sire our first million selling album Moving

So hits can come from anywhere in the world. Music doesn't

know any boundaries. And today people should be looking at China, Russia, South Africa, Eastern Europe, Turkey, Indonesia, Egypt and India With 400m people, most of whom can either speak or at least understand English, India is high on my radar. Music is after all the lowest common denominator.

Don't follow the pack

After The Knack made it, there were some A&R men looking for bands with skinny ties. I mean it is ridiculous what people do. It is all about the music and the songs, that is the most important thing.

There are only two types of music - good and bad

Back when I was a fan growing up, there were three categories, pop, R&B and Country and Western. That was okay. Today with all the different categories it is it confusing. It also puts things in boxes, which is limiting.

I don't believe in labels, only good and bad. Good and bad music. It doesn't matter how bad something is. If it is bad, it is bad. But if it is good, then there are varying degrees of how good something can be. The only thing now is that something that was good enough to sign 10 or 15 years ago can't be signed today because the market has shrunk.

PICTURE ABOVE

Courage under fire: Stein has the courage of his convictions after getting death threats upon signing The Ramones

PICTURE ABOVE LEFT

Must-have mentors: one of Stein's early mentors was *Billboard* journalist and later legendary record producer Jerry Wexler who died in August www musicweek com 25 10 08 Music Week 19

Features

GET READY FOR THE VOICE

With his stratospheric rise to fame and two life-threatening illnesses to contend with over the past decade, it is no understatement to say the life of tenor Russell Watson has been quite a journey. On the eve of his new studio album People Get Ready, Music Week looks at his remarkable career

Profile

By Andrew Stewart

SCREENPLAY WRITERS IN SEARCH OF A WINNING STORYLINE could do worse than look at the biography of Russell Watson for inspiration

The 41-year-old tenor, known to millions simply as The Voice, would be an ideal candidate for a biopic on the strength of his career alone.

Here is a lad from Salford who won a pub talent contest, quit his job at a "nuts and bolts factory" the following week, landed a record contract with Universal and went on to dominate the UK classical

That Watson has twice faced death from a noncancerous pituitary brain tumour, discussed the experience publicly and returned to singing within weeks of finishing radiotherapy, makes his story stand out on human terms

Since the release of his debut album in 2000, Watson has sold more than 7m albums worldwide. He performed for George W. Bush at the White House, has serenaded prime ministers at home and overseas, and sang for Pope John Paul II.

It is a far cry from the Wigan Road Working Men's Club in Salford, although it was there that the singer first added Puccini's aria Nessun Dorma to his hitherto non-classical repertoire.

The piece registered an immediate hit with club members and paved Watson's road to Wembley, where he sang the national anthem before the 1999 Rugby League Challenge Cup final.

His performance after Manchester United's final game of the 1998-1999 Premiership season and a subsequent duet of Barcelona with Montserrat Caballé before the Red Devil's triumph over Bayern Munich in the UEFA Champions League final three weeks later helped turn Watson into a bankable commodity.

Watson's latest album, his seventh, is set for release through Universal's Decca label on November

17. People Get Ready represents a repertoire shift for the artist: one that might yet prove as ausincludes such soul hits as Me Was A Rolling Stone and New York State Of Mind.

People Get Ready was recordthrough" ed at Capitol Studios in Los Angeles, where Watson first dis- Russell Watson covered that he had a brain

tumour while preparing his fifth album. That's Life. in September 2006. The singer was playing tennis with producer Nick Patrick when he realised he was unable to see the ball. After a visit to the opticians he was directed immediately to hospital. Watson insisted on returning home to have treatment on the tumour.

Last October, while recording Outside In, Watson experienced multiple symptoms associated with his tumour's return. An MRI scan revealed that the growth was causing bleeding into his brain, requiring a three-hour emergency operation and subsequent

In May this year, Watson returned to public performance when he sang Land of Hope And Glory



before boxer Ricky Hatton's fight at the City Of Manchester Stadium. He has since performed on tour in the UK, was the subject of Sir Trevor McDonald's Tonight show on ITV1 and featured as a judge on

BBC1's

Saturday

primetime

show, Last

Choir

life-saving

surgery,

Watson bat-

tled with the

debilitating

After his

Standing.

"It's been a real boost to one that might yet prove as auspicious as his initial move into get back to singing and classical crossover. The tracklist being creative. That's And Mrs Jones, Georgia, Papa given me a real moral lift after what I've been

radiotherapy. The singer reported on the recovery process on his website and also kept a video diary. His experience, widely reported by the tabloid press, inevitably drew public interest and empathy. "I used to be the type of person who was always thinking about the future," Watson recalls. "One of the fundamental differences now with my life is that I'm living for now, for the moment,"

He adds that when he was taken ill for the second time, he almost gave up the fight. "It felt like my head was going to explode." Before entering the operating theatre, Watson tried to reassure his young daughters that all would be well, "But I didn't think I was going to be all right = not for a minute! I felt like it was going to be goodbye to the children."

Watson's innate focus and determination - qualities that had already propelled him from obscurity on the club circuit to international celebrity, were tested again by illness. The singer's punishing former schedule and wholehearted performing style have been tempered by experience. And yet he says he is looking for new challenges as a performer. People Get Ready stems from Watson's search.

"Russell is both adaptable and adventurous," observes Universal Classics and Jazz managing director Dickon Stainer. "He doesn't believe in avoiding risks, which is what makes him more interesting. His latest album represents a brand new direction and opens up the options on what he's going to do next. I'm sure he'll continue to be known as a classical crossover artist. But he has this incredible versatility and the ability to sing in a number of different styles. and I'm sure he will explore that potential in future.'

Production values for People Get Ready are of the highest order. The album was produced by Nick Patrick, who has worked with everyone from Roy Orbison and the Gypsy Kings to Katherine Jenkins and Havley Westenra.

Patrick, who produced Watson's debut album The Voice, brought together a combination of top-flight local session players and Amy Winehouse's band at Capitol Studios for the singer's latest project. The finishing touches were made after Watson's recovery.

"I got a real emotional lift from starting to sing again," the tenor recalls. "It's been a real boost for me PICTURE ABOVE Russell Watson's new album People Get Ready was recorded in Capitol Studios with help from Amy Winehouses's backing band

20 Music Week 25.10.08 www.musicweek.com

Features



The People's Tenor: A string of high-profile collaborations prime-time television appear ances have helped mould a unique place for Russell Watson in the public eve



to get back to work, to get back to singing and being creative. That's given me a real moral lift after what I've been through."

According to Stainer, People Get Ready "has every chance of being a very successful release". He points to the strength of public interest in the Russell Watson story and the related affection felt by fans for

believe in avoiding

what makes him

Classics And Jazz

more interesting"

Dickon Stainer, Universal

the artist. "What he has gone through really doesn't bear "Russell doesn't thinking about," Stainer reflects. "People have always been able to relate to Russell. been able to relate to Russell. He's a great communicator, able risks, which is to tell his story and touch people with it. There's a great deal of affection for him within our company, for example, because he's such a talented guy; very witty and always open. We've seen his ups and downs, and that has contributed to an extra

special relationship between individuals here at UCJ and Russell."

Although Andrea Bocelli and a few others, Lesley Garrett among them, were already making headway with classical crossover before The Voice came to market, Watson stands as the first British artist to draw a mass-market pop audience in the direction of classical music. Certainly, Watson spearheaded Universal's development of the classical crossover market in the early Naughties and has since helped define the genre.

"The scale of his early success was simply incredible," says Stainer. "He was the godfather, if you like, of mass-market classical crossover. Russell genuinely brought in a new audience."

Specialist critics and classical columnists have reasonably questioned tabloid descriptions of Watson as an opera singer, not least because the man has never appeared on stage in an opera production. Their point, however, is lost on readers of The Sun or Daily Mail, happy to accept Watson's self-styled description as "The People's Tenor" and clearly inter-

> ested in his life offstage. Four Classical Brit Awards and soldout stadium dates further testify to Watson's popular appeal.

"Leaving aside his illness, I think people know that Russell's career has not been plain sailing," explains Stainer. 'They know he's had his challenges. He's rolled with the punches to sustain what is already becoming a long career. That's one of the reasons people like him so much - they can

relate to him and he certainly can relate to them."

People Get Ready comes to market with the inevitable PR advantages generated by Watson's human interest story. It also rolls out on the back of a heavyweight television advertising campaign, targeted to reach the greatest audience of viewers north of the Watford Gap. Coronation Street, Emmerdale, The Paul O'Grady Show and daytime Channel 4 are in the mix for Watson ads before and after the album's release date.

"Television tends to be where the bulk of our spend goes on marketing Russell," explains UCJ marketing manager Buffie Du Pon. "We know that it really gets to his fanbase, which is largely northern in



25 10 08 Music Week 21 www.musicweek.com

demographic. It's a matter of focusing on the right regions and not focusing too much on Meridian and Carlton. The market and the desire for Russell albums are much stronger in the north than the south.

Du Pon adds that Manchester's Trafford Centre is running People Get Ready ads on the complex's own expects his core audience will welcome the album's

channel. "It's not something amazed if any other artist was TV-advertised there. We sents a new direction couldn't be nearer to the consumer's shopping experi-In addition to television special after the dark

marketing, People Get Ready months he's had" is set for a significant online campaign. Buffie Du Pon, Universal advertising Manchester-related websites will lead the way, with ads Classics and Jazz also appearing on the online

sites of Reader's Digest, Daily Telegraph and the Daily Mail. Du Pon admits that a fair percentage of Watson's older fans do not have easy access to the internet or email. Consequently, more traditional forms of marketing are important to the campaign

"We find press advertising in women's magazines is really effective with Russell," she notes. "Rather than doing blanket national or regional press advertising, it's a matter of knowing who we're aiming for and keeping things targeted to them. There are so many people who have supported Russell over the years, especially in the time of his ill health. We want to let them know that there is a new record and what's on it. They already know that it will be quality, so it's about letting as many of Russell's fans know about it as possible."

Du Pon adds that marketing People Get Ready represents both a challenge and an opportunity in terms of people's perceptions of Russell Watson. She

focus on soul; meanwhile. they do regularly. I would be "This new album repre- others who have not been attracted to the singer's classical crossover titles will be drawn to tenor's no-holdsbarred account of Me And Mrs Iones.

> "This new album represents a new direction for him and something special after the dark months he's had," Du Pon suggests. "Russell is the absolute master at conquering a new

genre of music and pulling it off to perfection. He completely nails these great soul songs, just as he nails Nessun Dorma or Vesti La Giubba. There are some lovely tracks on there, which no one would have expected from him a few years ago. It's something he's done for himself that his fans will love."

Watson was busy at the beginning of October with the album photoshoot and making the television ad in Manchester. "He takes great care with the creative process here and with how he comes across." explains Du Pon. "That's a great strength. Russell is very savvy in terms of his career and knows how he touches people. This album and the way it's being presented show that he's back to his best."

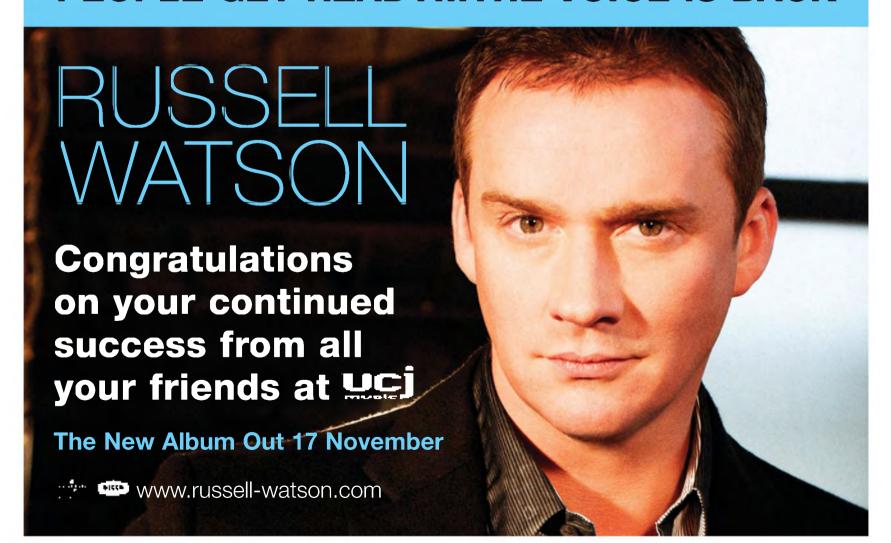


PICTURE Diversity: Watson has performed duets with such Ryder and Steps' Faye Tozer in the

RUSSELL WATSON'S ALBUM CAREER

ALBUM	TOP 75 PEAK	CLASSICAL PEAK	RELEASE DATE
The Voice	5	1	October 2000
Encore	6	1	November 2001
Reprise	13	1	November 2002
Amore Musica	10	1	November 2004
The Ultimate Collection	1 5	1	March 2006
That's Life	4	n/a	March 2007
Outside In	14	n/a	November 2007

PEOPLE GET READY...THE VOICE IS BACK



22 Music Week 25.10.08 www musicweek com

Features

MUCHO MOSHI MOSHI

UK independent label Moshi Moshi has won itself a reputation as a breeding ground for hot commercial talent over the past 10 years, thanks to its founders' shared belief in 'the right music'







PICTURED ABOVE

Acts to roll off the Moshi Moshi conveyor belt include Friendly Hot Chip and Bloc LARFIS

By Stuart Clarke

IT IS EXACTLY 10 YEARS SINCE Stephen Bass and Michael McClatchey, two label guys who shared a blind optimism that there was a place for some of their favourite new music outside of the major label infrastructure, decided to turn their extra curricular attentions into a record label of their own.

A decade on, Moshi Moshi has become one of the most respected independent names in the UK, sharing an involvement in the early careers of some of the biggest names in contemporary British music, from Hot Chip to Kate Nash. That the small, London-based indie has survived its first decade is an achievement in itself; that it remains at the forefront of new music today is testament to its abilities to survive in an increasingly testing industry.

"Moshi Moshi's success is really down to a real blind optimism," affirms Bass, a seasoned A&R man with history at both Island and Virgin. "From day one we've kept everything tight and sensible and, most importantly, worked with the right music. You have to work with music that you believe in, rather than just taking a punt on things, because you're

> always going to be better off that way. People smell it if you're taking a punt."

After spending six months trying to come up with a name, the duo decided on Moshi Moshi (it means "hello" in Japanese) after being told to say it down the phone in their quest to track down a Japanese DJ they had read about in Jockey Slut. "It seemed suitable," Bass explains. "It didn't mean anything to anyone, didn't say too much.'

Despite a growing ambition in

recent years that has seen Moshi Moshi branching into management and soon, publishing, the company remains a tight-knit team of just three people: Bass, McClatchey and Hannah Jones, who keeps dayto-day operations ticking over

Beginning life as a singles label, Moshi Moshi's first release came in the shape of Sukpatch's debut album Twenty Three, a release that secured the label its first mention in NME. This fuelled their confidence and demonstrated that they were doing the right thing "That was nice," says Bass. "It was reassuring to get that straight

More releases followed, including the Pedro Vs with music that you Kathryn Williams single Demons In Cases, from an believe in, rather than album that later earned just taking a punt on Williams a nomination for the Nationwide Mercury things. People smell it if Prize, further building the Prize, turther building the profile of the label and you're taking a punt." turning heads to its on-theStephen Bass, Moshi Moshi

However, it was Bloc

Party's second single, Banquet, that really started to put Moshi Moshi on the map. Released prior to the start of the band's relationship with Wichita, the single put Moshi Moshi firmly on the mainstream media radar, with the single proving an integral part of Bloc Party's ascent to indie rock royalty. Another discovery in the form of Hot Chip followed quick on

Bloc Party's heels, giving McClatchey the confidence to devote his attention to the label full-time

"We found Hot Chip quickly after the Bloc Party release and really focused a lot on them and really fought to get them as far as we could within our means. That was a big step and again it affirmed our belief in the label," says Bass.

Since then, the label's album release schedule has been bolstered with the launch of the Moshi Moshi singles club

in 2006, taking the label back to its roots and increasing its visibility in the market. The club has provided an early release platform for the likes of Kate Nash (Caroline's A Victim), Slow Club (Because We're Dead) and Florence And The Machine (Kiss With A Fist).

"We started the singles club a few years ago and it was really about going back to our

Bass. "It has

"You have to work

really enabled us to keep putting out things that we like and increased the amount of artists we can get involved with."

Earlier this year the label celebrated some of those artists from the singles club with the release of its first compilation album, Moshi Moshi Records: 2006-2008. Among the artists included are Kate Nash, Late of the Pier and Friendly Fires.

Meanwhile, the culmination of the label's 10-year

anniversary celebrations came last weekend with the Moshi Moshi 10th Birthday Party at Matter in London. The new O2housed venue, run by the owners of Fabric, hosted a star-studded line up of musical guests spanning the entire label back catalogue. Hot Chip topped a bill which also included Kate Nash, Florence And The Machine, Slow Club,

The Wave Pictures, Mae Shi, James Yuill and Tilly And The Wall, the latter of which just gave label its first Radio One playlist with the single Beat Control.

With 2,200 tickets sold, it marked the largest live event by the label to date, a significant step up from its monthly nights at the Hoxton Bar & Kitchen in East London.

Away from the label, which remains a whollyindependent operation, plugging into the Co-Operative network for distribution and marketing support across Europe, Moshi Moshi management has been an important part of operations for the past four years, providing a home to Metronomy and Slow Club.

Further expansion will see the launch of a publishing arm later this year, for which the indie is to partner with an existing publisher.

Bass says that having management and publishing interests creates an opportunity to get involved with more bands going forward.

"The publishing arm is a free-standing thing from Moshi Moshi records, and just enables us to work with as many great bands as we find and like as possible," he says.

"Some bands will be right for records, some will be better for publishing, some bands will be better to manage. The broader range of services we can offer, the more acts we can get involved with and continue working with. In the past we've been involved with acts and then had to wave them goodbye. It would be quite nice to keep working with them."

PICTURED BELOW

Stephen Bass and Michael McClatchey founded Moshi Moshi after discovering their shared belief in life away from major labels



THE MOSHI FAMILY, PAST AND PRESENT

BLOC PARTY HOT CHIP THE RAKES KATE NASH (RIGHT) ARCHITECTURE IN HELSINKI ALI REVOIR SIMONE TILLY AND THE WALL THE MAE SHI BREAKBOT FRIENDLY FIRES **CASIOKIDS** STILL FLYIN' LATE OF THE PIER

LYKKE LI

FLORENCE AND THE MACHINE **JAMES YUILL** THE WAVE PICTURES **SLOW CLUB** HOT CLUB DE PARIS **BEST FWENDS** LO-FI-FNK DANANANANACKROYD DNTEL MATES OF STATE **KATHRYN WILLIAMS V PEDRO MATT HARDING**

25 10 08 Music Week 23 www.musicweek.com

Features

THE MATURING OF MUSIC EDUCATION

The number of students starting music-related degrees has more than doubled in a decade. And



Education

By Anna Winston

THIS AUTUMN, MORE THAN 25,000 STUDENTS started the first term of their academic year in higher education studying a music or music-related degree - it

is more than double the number 10 years ago and the impact is being felt throughout the music industry.

Every major record label is now involved in music education in some form; giving talks at colleges, universities and schools, running internships or creating apprenticeship placements.

It has been a good year for music graduates too, with

artists such as Adele, The Kooks, The Feeling, Amy Winehouse, Newton Faulkner and Kate Nash making a big impact on the charts and at awards ceremonies.

Music education has also risen up the Government's agenda. In November 2007, in response to recommendations made by the Music Manifesto, a Government- and industry-led campaign, education secretary Ed Balls unveiled £332m of new funding for choirs, orchestras, live performances, instruments and free music lessons.

In February this year, the Department for Culture, Media and Sport and the Department for Children Schools and Families also unveiled a new £25m scheme called Find Your Talent, with the aim of giving every child five hours of arts or cultural activities a

week, encouraging them to learn musical instruments and get hands-on experience in the creative industries.

The programme includes a £110m investment in the Creative Partnerships scheme, which connects children with professionals in the creative industries for work placements and experience, as well as collaborative proj-

And last month the Creative and Cultural Skills Sector Skills Council launched the first officially recognised apprenticeship scheme for the music industry, which has been road-tested by companies including EMI and Universal (see profile of Mairin Gannon on p27).

The new minster for creative industries, Barbara Follett, says the Government is now committed to music

PICTURE AROVE

Good foundations: Kate Nash is one of a bevy of recent music graduates to have enjoyed chart success recognition

24 Music Week 25.10.08 www.musicweek.com

Features

PICTURE RIGHT

Musical youth: HKMusic CFO Feargal Sharkey at Nower Hill School Pinner, during its QuickStart Music Programme





PICTURE ABOVE Yes minister: new creative industries minister Barbara Follett underlines the Government's commitment to expanding music education

education. "There is a lot to be done in this area. We need to work with schools and industry on the recognition of the value of intellectual property and to make sure that young people have the opportunities they deserve to fulfill their musical ambitions," says Follett.

"Taking part in musical activities has a significant impact on young people - it gives them the chance to develop important life skills; inspires creativity and is very enjoyable.

We also know that it is important to encourage young people to pursue careers in the music industry. That is why the DCMS has been supporting the Young Enterprise QuickStart Music programme which offers groups of up to 50 students aged 13 to 15 the chance to run their own mini music enterprises in school."

QuickStart, which was piloted last year by Young Enterprise and British Music Rights, has enjoyed a considerable amount of success. It is going through its final pilot this term and is due to be rolled out across the country in January with the support of the newlyformed UKMusic group.

A change to the Key Stage Three curriculum, which requires the schools to include the role of music and musicians in society, the music industry and artists and intellectual property rights in lessons by September 2009, will also be supported by a new UKMusic initiative that was originally piloted by BMR.

Meanwhile Sound Rights, a free online resource for teachers and students, will offer module guidelines, lesson plans, podcasts, music streams, videos and sound junction composition software.

ment to projects like Sound Rights and support for the

especially in regards to promoting and supporting our young creators. Recent events have certainly highlighted

> "I know the industry is going through some strange times but the students are acting in a much more entrepreneurial fashion..."

Alan Fisher, University of Westminster

"UKMusic is a new organisation, but our commit-

Quickstart Music programme will remain as strong as ever," says UKMusic's CEO Feargal Sharkey. Education will underpin UKMusic's entire strategy

the UK's over-reliance on the financial services sector.

"It is vital that a new generation of songwriters and musicians is aware of how industries like the music business operate, the value they create and the potential career opportunities that are open to them."

At further and higher education levels, the colleges themselves are in the middle of a period of significant growth and change, with many expanding their brands beyond the shores of the UK.

After seven years of building a solid reputation for producing new talent in Brighton, the Brighton Institute of Modern Music (BIMM) has branched out with a new college in Bristol, a city currently enjoying something of a musical renaissance.

At the SAE Institute, which specialises in teaching audio engineering, the current interest in music-related education is seeing the organisation open colleges in Oxford, San Francisco, Istanbul and Tokyo,

Earlier this month, the Guildford-based music college ACM unveiled a new partnership with the University of Central Oklahoma in the USA to create the new ACM@UCO. There are plans for further colleges to be rolled out across America, with Scott Booker, manager of the Flaming Lips, as director.

"In the last year I think we've really established ourselves in the music industry's eyes as a centre of excellence for musicians, producers and business professionals," says ACM's commercial manager Julia Leggett.

That does have an influence on prospective students because they see that there is a credible route to the music industry through formal education," enthuses Leggett.

ACM is also planning to partner with a leading industry brand to launch a new course targeted specifically at

Over in the public sector, mergers and expansions are also making an impact. City College Manchester, with its own in-house record label RawFish run by Phil Ellis, has merged with its main rival to create Manchester College Europe's biggest FE college with an annual turnover exceeding £130m.

Manchester College is at the forefront of piloting the new creative diplomas for 16 to 18 year olds which aim to change the way music education is delivered. It has wrapped that programme around a European initiative called Leonardo that will see students building their own European music company.

"It's going to be an interesting year for us," says Ellis. "We've just increased our music industry management programme by another 80% this year, because it's seen as a real destination now. We've had to change some of our policies and make them tougher and we've had to be more responsive to the industry but there's a lot of creativity that's kicked in during the last year."

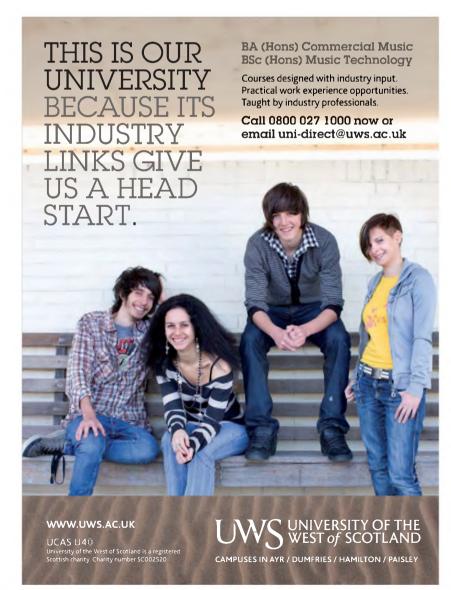
But, although 2008 has been a year of many positive changes, there are still challenges to overcome. Anecdotal evidence from university teachers and lecturers suggests that too many students are coming into further and higher education without the ability to read music or having never attempted to play an instrument.

There has been concern among our instrumental teachers recently that instrumental ability has dropped over the past couple of years," says Alan Dumbreck, head of music at the University of the West of Scotland and editor of the music education directory.

"It's not dramatic - we don't suddenly have legions of dullards coming over the horizon trying to get on to the course, but we are seeing standards dropping a little bit and we have to be careful how we handle that.

Student debt is also continuing to rise, with some students coming off a three-year degree course with debts in excess of £20,000. Nevertheless, the colleges and universities are realistic about what they can offer both their students and the industry. University of Westminster head of music Alan Fisher says that his students are more than ready for the challenges that face them.

"I know the industry is going through some strange times but the students are acting in a much more entrepreneurial fashion. They have a real sense of their place in the world and they're comfortable promoting themselves. It's pretty positive at the moment,"



25 10 08 Music Week 25 www.musicweek.com

MEET THE MUSIC SPECIALISTS..

Music Week talks to industry employers, music-school graduates, teachers and current students about the advantages of music education

MEET THE EMPLOYERS

Darren Henley



"Classic FM was a launch signatory of the Music Manifesto. Last year I was invited to chair the Music Manifesto Partnership and Advocacy Group, whose role is to inspire and drive the activities of the Manifesto's 1,500 signatories and act

as a watchdog on Government progress.

"Plato once said that music is a more potent instrument than any other for education'. Music education is vital not just to the music industry, but to society as a whole. Music has a role to play in the education of all children, not just those with the potential to become great professional musicians and composers.

"The Government has demonstrated its commitment

to music education. The Music Manifesto's role is to ensure that it remains on the agenda going forward.

"We work closely with a number of organisations on specific music education projects. Our partnership with the Royal Welsh College of Music and Drama gives music students a platform on air, while our sponsorship of Music For Youth and the Schools Prom offers an invaluable showcase for some of this country's brightest young musical talent. We also work closely with our orchestras the LSO, the RLPO, the RSNO, the Philharmonia and the orchestra of WNO - on projects that take music out into schools to give young people hands-on experience.

"Classic FM has a work-experience programme that offers graduates an opportunity to gain a valuable insight into the broadcasting industry. A number of these graduates have gone on to secure full-time roles with the station. We also engage with music colleges through a series of talks from key Classic FM staff."

Steve Proud

Junior A&R manager, 14th Floor Records "I've been to ACM's end-of-year review shows and I've been down to BIMM quite a few times. I've also been to the Brit School and the Institute of Contemporary Music performance in Kilburn.

"I have put bands together from students at those institutes and I think they are absolutely perfect for those sorts of requirements. There have been certain artists at all of those institutes that I've looked into on an original creative basis as well, singer-songwriters and a couple of bands.

"Anyone who works in the world of A&R and finding new talent would be a fool not to have look at these places and see what there is there. The students realise that it's not an easy route to being signed but it can be a very good starting point."



Steve Proud, 14th Floor Records

New Music

New Programmes

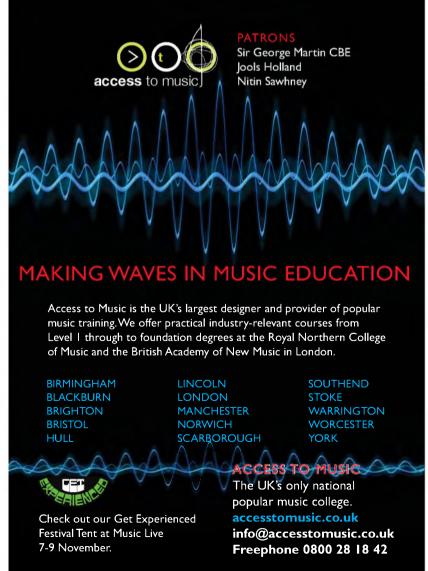


- BA (Hons) Commercial Music
- BA (Hons) Music Industry Management
- BA (Hons) Creative Music Technology

For more information on our programmes and on forthcoming open days please go to the University's **Broadstairs Campus Website.**



7-9 November. www.canterbury.ac.uk/broadstairs



www.musicweek.com 25.10.08 Music Week 27

Features

Mairin Gannon

Head of training and management, Universal

"My responsibility is management development but I'm also involved with the Chocolate Factory and the music apprentice scheme, which is my baby here at Universal,

and I'm involved in organising internships.

"Universal Group International has interns in for a year and we also have other interns that come in on a less formal basis.

Last year the one-year internships were specifically targeted at organisations such as ACM in Guildford and Buckinghamshire College.

"The part of the creative apprenticeship programme that really appeals to us as an organisation is that it opens a new pool of potential employees. It has people doing real jobs and being paid a wage rather doing unpaid work experience. This is a way of getting people some real experience and that's important to us."

Adrian Maggs

HR co-ordinator, Warner Music

"Many of our interns find that coming here helps them land their first job in the industry or grow more focused in their career goals.



"The wide diversity of departments means we are regularly on the look out for graduates with a range of qualifications and skills. We work hard to ensure each graduate is placed in a department where they will learn and contribute the most, but we're also flexible so people do move around once

they are here.

"As a general rule, this industry is like any other and good qualifications always help to demonstrate how employable you are. However, practical experience is also extremely valuable. Working at a student radio station, managing a local band or promoting a club night can really help candidates to stick out."

Brian Mahoney

A&R co-ordinator, Sony/ATV

"The Brit School and ACM have really made a name for themselves with the success of their graduates in the last



"History shows that the greatest songwriters or guitar players were never taught. But sometimes creativity does need a channel to flow down and needs a focus; music colleges can really help.

"They teach a lot to do with the music business as a whole and in that respect I think it's really useful – these students understand what a record label is, what a publishing company is and what managers really do.

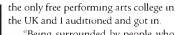
"They are a good resource for us - not just for new bands or new artists. They're really useful if you're dealing with a pop act and you need some really good, young session musicians. The students can instantly play what you ask them to."

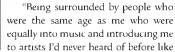
MEET THE GRADUATES

Katie Melua

Studied a BTEC and A-level in music at the Brit School $\,$

"I had never heard of the Brit School. A friend was going there to study media. She was the one who told me it was





Dylan and Joni Mitchell, that everyday social interaction was as valuable as the course itself

"Every week they had someone come in and hold an audition on Tuesday after school, whether it was producers, A&R men or people's managers looking for artists for specific projects. I'd go to them and most of the time would never hear about them again, but one week it happened to be my producer Mike Batt.

"Most A&R men do have an eye on places like the Brit School, LIPA in Liverpool, BIMM in Brighton. Going there won't suddenly make you better and it definitely won't suddenly make you famous. But it will help improve your skills and there is nothing wrong with getting training.

"Contemporary music, and especially rock, isn't meant to be controlled and I think that's why people find it so hard to understand that it can be taught. You go through education and then you end up creating music that's meant to be uncontrollable and shambolic. I don't think people will ever wear the name of their college like a hadge."

David Bass

Studied commercial music at Westminster University and is now a music manager for an advertising agency

"I enjoyed the course most of the time. Obviously there are a few modules you enjoy more than others – the sociology bits were a bit wanky – but the rest was fine.

"I work for an independent company called Stream, owned by ad agency TBWA, searching for music for adverts, licensing and then doing music exploitation.

"The fact that I'd been to uni helped get me my first work experience which helped me get my first job which led to this. I couldn't have done it without the work experience – I did about two years going in to Sony two days a week.

"I think some people just gave up looking for jobs in music, although some have done really well. I'm meeting people now in my professional life that I was on the course with, which is crazy. Having that network is a massive advantage."

Jim Tattersall

Cversees digital and marketing at Roadrunner Records, who took a commercial music course at Westminster University



"What I took from the course definitely made me a more employable candidate than if I hadn't gone.

"I knew that I wanted to work in music but I didn't have an idea of whereabouts in the industry I really wanted to be.

"I started off wanting to be a session guitarist but you're surrounded by really talented musicians and it gives you an idea of how good you actually need to be. It made me reassess my goals.

"The majority of the people that I studied with now work in music in one form or another so you leave and in a year you realise you're quite well connected. The first job I got at Gut Records was because a girl called Stacey, who was in the year above me, worked there and she recommended me."

Guy Katsav

Studied audio engineering at SAE and has since worked with artists including The Gossip, CSS and Sway. He has just opened his own studio in London's West End called The Gaff(e)



"Nobody [at SAE] feeds you with stuff – they give you access to lots of information and to studios and the door to a network of people that are doing things. So it's down to you really to utilise that.

"I came over to London from Israel so it was a door to the music industry for me because I met a lot of other people who were into music and film, working hard and paying attention to what was going on – one thing led to another.

"I loved the course. I brought a sleeping bag and food and I stayed there for a year, almost living there. That's also how I got my first job, I came down with a sleeping bag and lots of food – I came to stay."



Jesse Monroe

Studied for a contemporary vocals diploma at ACM. She now runs her own label, Your Mama Music, and featured on dance singles Summer's Gone and Sick Of Hearing Love Songs

"I had a friend who suggested ACM, and I wasn't doing much at the time. It wasn't something I had considered doing professionally until I went to the college, but I haven't looked back since.

"It was a practical course, rather than a how-to-survive-in-the-industry kind of course, but it was invaluable to my career.

"I started my own record label and released two dance singles, so I've set my life up around music. I wouldn't have done any of that if I hadn't been on the course.

"It prepared me for the practicalities of being a singer, but it didn't prepare me for the industry. That was a very unpleasant surprise that I had to discover on my own."

MEET THE TEACHERS

Mike Exarchos

Teaches production masters students at Westminster University and also performs as a hip-hop artist in Greece under the name Stereo Mike. He has recently been nominated for a

European MTV Video award



"I grew up in Greece and I was there until I was 18. I moved over to England to study and that got me into academia. At the same time I was working as a hiphop engineer for various studios in East London. I decided to record a Greek version of one of my works and that created a bit of a buzz in Greece. Ever since then I've taken performing

quite seriously alongside my academic career so I'm sort of living in two worlds at the same time.

"It works well, combining both sides. You can come back from a studio session and pass on new techniques and talk about relevant stuff that the students will be doing in the next few months.

"Teaching is similar to performing in many ways. Coming in to class, it's not just what you know and what you need to pass on, it's also winning the audience, winning your students and making them interested. Giving a three-hour lecture about something like analogue

"I've
set up
my life
around
music. I
wouldn't
have
done
that if
I hadn't
been
on the
course..."

Jesse Monroe www.musicweek.com 25.10.08 Music Week 29

Features

synthesis is also a bit of a performance.

"I have collaborated with many ex-students. A lot of them have engineered for me at some point or recorded vocals for me after they've graduated. So there's definitely a two-way interaction. Our students could be our colleagues in the next few months so we try and engage with them. There's a lot of talent in the courses.

"To see students do a course that is relevant to something they love and then coming out and practicing it, that's the greatest satisfaction for all of us involved in the MA"

Carlos Lellis

Head lecturer of audio engineering at the SAE college in London



"I'd been engineering for most of my life and am a musician also. I took a course at Berkley college and then I studied at SAE and I was invited to join the staff at the school.

"This job keeps me in touch with the changes in the industry. From an engineer's point of view, the more you are required to explain something to somebody else, the quicker the process for you when you're in the field again. The processes become more streamlined because you've thought about it so many different ways and you've had to rationalise it.

"I really do enjoy teaching, which is a bit surprising to some people, I suppose, because the teaching profession has a strange reputation. Everyone has heard the maxim those who can't, teach. But I think it's extremely rewarding."

Keith Mullen

A lecturer at LIFA and the lead guitarist for Liverpool-based band The Farm $\,$



"I fell into teaching really. In the Eighties when there was very little employment around I did a stint in a rehabilitation centre teaching guitar to schizophrenics who

had just been released from hospital. It was a really interesting job.

"Then The Farm happened, and after all that madness I started to get asked to do specific things in the community and it grew from there.

"You get to work with an exceptional amount of talented people. Seeing the development and the learning in progress gives you a significant amount of fulfillment. I really enjoy that side of it. I actually found I was good at something I didn't know I was good at.

"You have to make sure that you are training students for the industry that exists. We are going through a pretty momentous transitional phase in the music industry so it's a big challenge to ensure that you're relevant. And keeping up with Government legislation is a challenge too.

"You have to work hard for them - but the rewards are many."

Barak Schmool

Teaches at the Royal Academy of Music, Trinity College and is a visiting lecturer in African music at City University



"I've been teaching for 15 years. It's one of the modes of employment for musicians who are not playing to earn money all the time – who are picky about what they play

or who play 'poor' music like samba or traditional African music or jazz where you don't get paid much.

"The higgest reward in teaching music is the same as teaching in general – you're passing on knowledge which has been entrusted to you. But it's also about enabling others and it's an amazing reward when you see any student become competent at something. Other people's success gives you a feeling of success even though they've usually done the work themselves.

"Right now the biggest challenge in the places that I teach is probably the curve of ability within the students.

Only parents with spare cash can afford to give their kids one-on-one instrumental teaching."

Tamara Arom-Hobbs

A secondary school music teacher, working for the London Borough of Harrow and St Augustine's Church of England High School in Kilkurn, North West London



"I teach everything from year four to 13 (ages seven to 18) – a whole class of African music and dance with year four, steel pans in small groups across the whole age range, samba with highschool age students and as a contrast

to all of that, cello on a one-on-one basis.

"A lot of the styles of music I learnt whilst I was growing up – particularly steel pans and samba – are fundamentally oral traditions where the ways of learning are embedded in the style and the older a person gets the more they are encouraged to teach the less experienced people around them. This environment, balanced with the more rigid classical approach sparked my interest in teaching.

"Seeing children develop a sense of identity through music is the biggest reward. Keeping talented children who don't have support from home participating in music making can be difficult, but supportive music staff can make a big difference to keeping them involved."

MEET THE STUDENTS

Paul Sculler, 22

In his fourth year of a commercial music degree at the University of the West of Scotland. He has also promoted regular live music nights around Glasgow and been a scout for Island Records during his degree



"I was going to study architecture but at the last minute I decided I was going to do something that I enjoy.

"The course is great in terms of developing interpersonal skills like how to negotiate and deal with people

and not crumble under the pressure of dealing with managers and labels and venue owners.

"We had a class in second year called events management which was basically about putting on a gig. Our group decided to invite every record label to a venue that only holds 200. We only expected a small percentage of them to actually turn up but the idea was, wouldn't it be great if someone from Sony or Warner Brothers actually showed up and we couldn't let them in. The venue sold

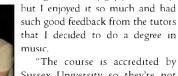
"I got an email a couple of weeks from someone at Universal saying, I heard about the night, would you like to meet up?" So we had a bit of an informal chat and he said Island were looking for a scout and I would be perfect and that's how I got the Island job. The amount of people I've got to meet from that in the last year is incredible.

"I'm thinking about deferring to take a permanent job that I've been offered with Keren McKean [artist manager]. Alan [Dumbreck, head of music] said that at the end of the day if someone's offered you a full-time job in the music industry you'd be out of your mind not to take it. You can see that little proud look in Alan's eye whenever someone gets a job in the industry."

Luke Rogers, 21

A singer in the final year of a three-year degree at BIMM, having completed a diploma and higher diploma in music also at BIMM. He is also currently planning a tour with his band Way Tangent

"I took music as something to do on my gap year initially,



"The course is accredited by Sussex University so they're not going to pass off any old degree. They make it quite academic which is good in a way because you get a top-quality degree but analysing such a practical thing as music can be quite difficult.

"The degree has prepared me to consider other areas of the industry if things don't work out with the band. I've done a module in session singing which I'm going to pursue. I've not got all my eggs in one basket as it were."

Michael Farrell, 26

Just started the second year of a two-year foundation music and new media-management degree at Manchester College



"I've worked full time since I was 17 and I worked in construction for eight years. Much as I love building and architecture, the paperwork side of the business is somewhat soul destroying.

"Tve always put on gigs though and I used to help out at music festivals. I thought, well, I'm not getting any younger so I'll give it a crack and go full-time doing what I actually love, so I gave up a very well-paid job and became a student.

"At the moment it's going brilliantly so I think I made the right choice. We went to South By South West last year and we've just promoted a sampler around Popkomm.

"The course equips you to do many things. It's about teaching you to be self-sufficient and run yourself as a business."

Christina Hizon, 16

Studying for her GCSEs at the Brit School, where she is also taking a BTEC in music

"My main instrument is my voice but I also play the cello, violin and guitar. We don't just learn about the perform-



ing side, we learn about other parts of the industry such as being a songwriter or producer. So if being a performer doesn't work out we always have a back-up plan.

"I like Alicia Keyes because she can write her own songs, accompany herself and she has an amazing voice. I think our school definitely encourages that approach.

"The teachers may be quite laid back but they have high expectations for us and they encourage creativity, especially composing our own material. They really push us. The name of the school will probably help me because of the publicity it gets but I don't want to rely on that. I'd like to make it with my own talent."

Rokhsan Heydari, 23

A singer-songwriter who has just finished a course in vocals and contemporary music at ACM. She has recently played at Glastonbury and Bestival on the BBC Introducing stage

"I started my degree at the Reading College of Art and Design, but it was discontinued after two years. When I first came to check out ACM, I was like, 'This is more like it'. Coming from Reading to here, it just seemed like it was so much more professional and they knew what they were doing. Everyone is so up for it here, they know what they want to try and achieve and everybody has the right attitude. It rubs off on you and it makes you want to try harder because there's so much competition. There's loads of involvement with the industry, which puts you right in it, so you know what to expect.

"Trying to choose the right music college is difficult – coming here after Reading I realised I'd wasted two years of my life."

"The course equips you to do so many things..."

Michael Farrell



"When
I first
came to
check
out ACM
I was
like, 'This
is more
like it..."

Rokshsan Heydari

Key releases

For full reviews, updated daily, visit www.musicweek.com/reviews. For a full list of new releases updated every Monday, go to www.musicweek.com

Out this week

Singles

 Christina Aguilera Keeps Gettin' Better (RCA)

Previous single (chart peak): Candyman (17)

• Bloc Party Talons (Wichita)

Previous single: Mercury (16)

- Girls Aloud The Promise (Fascination)
 Previous single: fan't Speak French (9)
- Keane The Lovers Are Losing (Island)
 Previous single: Spiralling (23)
- The Kooks Sway (Virgin)
 Previous single: Shine On (25)

Albums

AC/DC Black Ice (Columbia)

Previous album (first-week sales/total sales): Stiff Upper Lip (14,280/75,605)

 James Blunt All The Lost Souls (Deluxe) (Atlantic)

Previous album: All The Lost Souls (standard edition) (118,008/699,579)

- Mariah Carey The Ballads (Sony BMG)
 Previous album: E=M(2 (34, 778/106, 909)
- Leon Jackson Right Now (Syco)
- Katherine Jenkins Sacred Arias (UCJ)
 Previous album: Rejoice (50.767/358.161)
- Kaiser Chiefs Off With Their Heads (B-Unique/Polydor)

Previous album: Your Truly, Angry Mob

John Legend Evolver (RCA)

Previous album: Once Again (23,478/108,011)

 Sugababes Catfights & Spotlights (Island)

Previous album: (hange (53,558/493,348)

Out next week

Singles

- Adele Make You Feel My Love (XL)
- Anastacia I Can Feel You (Mercury)
- Bear Hands Golden (Guerrilla Music)
- Dido Don't Believe In Love (RCA)



- David Guetta & Chris Willis Feat.
 Tocadisco Tomorrow Can Wait (Positiva/Virgin)
- Late Of The Pier Bathroom Gurgle (Parlophone)
- **lykke Li** Little Bit (LL Recordings/Atlantic)
- Laura Marling Night Terror (Virgin)
- Eugene McGuinness Moscow State Circus (Domino)
- Katie Melua Two Bare Feet (Dramatico)
- Razorlight Wire To Wire (Vertigo)
- Scooter Vs Status Quo Jump That Rock (AATW)
- Robin Thicke Magic (Interscope)
- The View 5 Rebeccas (1965)

Albums

 Ryan Adams & The Cardinals Cardinology (Lost Highway)

- Anastacia Heavy Rotation (Mercury)
- Chairlift Does You Inspire You (Kanine)

This MGMT-endorsed trio with a panache for DIY electro-pop will be best known to UK audiences for the use of their album track Bruises on the recent iPod nano TV ads. Unfortunately, that extremely bright spark is as good as it gets on the band's debut album. While the cutesy Bruises fizzes and pops with an agreeable, simplistic chorus and an airy Saint Etienne-esque vibe, the remaining to songs suffer by comparison – just that little bit too stripped-down and introspective to make any lasting impact."

www.musicweek.com/reviews

- The Cure 4:13 Dream (Suretone/Geffen)
- Deerhunter Microcastle (4AD)

The third album from the Atlanta-based artrockers sees them hitting their stride, fusing an
impressive blast of experimentation with chugging
hooks. Never Stops is a standout, with surfy
touches and swooning vocals recalling
experimenters such as The Jesus And Mary Chain or
Pixies, with similar mass appeal. It is this pop
element that will ultimately make the band, and
will lift them out of the realm of hotly-tipped
bloggers' favourites and into the indie disco."

www.musicweek.com/reviews



- Celine Dion My Love: Essential Collection (Columbia)
- Jennifer Lopez Greatest Hits (Epic)
- Katie Melua The Katie Melua Collection (Dramatico)
- Pink Funhouse (LaFace)
- Plain White T's Big Bad World (Hollywood)
- Psapp The Camel's Back (Domino)
- Lou Reed Berlin: Live At St. Ann's Warehouse (Matador)
- The Saturdays Chasing Lights (Fascination)
- Snow Patrol A Hundred Million Suns (Fiction)
- Various Now That's What I Call 25 Years (EMI)
- Hayley Westenra River Of Dreams:
 Very Best Of (Decca)

November 3

Singles

- Tony Christie Born To Cry (Decca/Autonomy)
- Miley Cyrus 7 Things (Polydor)
- Jason Donovan Dreamboats & Petticoats (UMTV)
- Fall Out Boy | Don't Care (Mercury)
- Filthy Dukes Tupac Robot Club Rock (Fiction)
- David Jordan Only Living Soul (Mercury)
- Kardinal Offishall Feat. Akon Dangerous (Geffen)
- Chaka Khan Angel (Megafan)
- Leona Lewis Forgive Me (Syco)
- Madcon Liar (RCA)
- Scouting For Girls | Wish | Was James Bond (Epic)

- Stereophonics You're My Star (V2)
- Paul Weller Sea Spray/22 Dreams (Island)

Albums

 Brightblack Morning Light Motion To Rejoin (Matador)

At the core of BBML are two Alabama-born souls who are happy to live in isolated adobe huts and record psychedelic folk that lazily meanders around easy listening and deep southern musical traditions. Motion To Rejoin continues along the path they first forged with 2006's self-titled debut, but sees Rachel Hughes and Nathan Shineywater really cement their arrangements into more solid and coherent songs."

www.musicweek.com/reviews

- Chris Cornell Scream (Interscope)
- Death Vessel Nothing Is Precious Enough For Us (Sub Pop)
- Horse Feathers House With No Home (Kill Rock Stars)



- Grace Jones Hurricane (Wall Of Sound)
- Little Joy Little Joy (Rough Trade)
- Mia Vigar True Adventures Happen Inside Your Head (Hungry Audio)
- Of Montreal Skeletal Lamping (Polyvinyl)
- Razorlight Slipway Fires (Vertigo)
- Seal Soul (Warner Brothers)
- Status Quo Pictures 40 Years Of Hits (UMTV)
- Threatmantics Upbeat Love (Double Six)
 Various Sleepwalk: Optimo Selection
- (Domino)

DJs Twitch and Wilkes take time out from the uptempo joys of their near-legendary Optimo

(Espacio) Glasgow club nights with this eerily soothing collection of downtempo tracks. But don't be fooled by the word downtempo — with a selection including nounshing, rootsy liacks from Nitty Gritty Dirt Band, Mulatu Astatke and Karen Dalton sidling up to the outright disturbing sonic joys of Wall Of Voodoo, Nurse With Wound and Cluster, this album positions itself about as far as it could possibly get from the generic DI-mix chillout album. A heavy-lidded, slightly disturbed but endlessly enriching set, Sleepwalk is the perfect soundtrack for those pre-dawn moments of insomnia."

www.musicweek.com/reviews

 Various Michael Parkinson: My Life In Music (Warner Brothers)



Various Dreamcoats & Petticoats 2 (UMTV)

November 10

Singles

- The Automatic Magazines (B-Unique/Polydor)
- Beyonce If | Were A Boy (Columbia)
- James Blunt love Love love (Atlantic)
- Gabriella Cilmi Sanctuary (Island)
 Alesha Dixon The Boy Does Nothing

(Atlantic)
Already picking up plaudits from the likes of
Popjustice, this slice of Xenomania-produced soulpop is 8-listed at Radio Two and C-listed at Radio
One. It is the lead single from Dixon's forthcoming
album The Alesha Show, the first of her fouralbum deal with Asylum, which drops on

 Enya Trains & Winter Rains (Warner Brothers)

- Tom Jones If He Should Ever Leave You (S-Curve)
- N-Dubz Papa (AATW)
- Nickelback Gotta Be Somebody (Roadrunner)
- The Script Break Even (Phonogenic)
- Simply Red Go Now (Simplyred.Com)
- The Verve Rather Be (Parlophone)

Albums

- Christina Aguilera Keeps Getting Better – A Decade Of Hits (RCA)
- Jonathan Ansell Forever (UCJ)
- Castanets City Of Refuge (Asthmatic Kitty)
- Tracy Chapman Our Bright Future (Elektra)
- Tony Christie Made In Sheffield (Decca/Autonomy)
- Il Divo The Promise (Syco)
- Jason Donovan Let It Be Me (Decca/UMTV)
- Enya And Winter Came (Warner Brothers)
- The Flaming Lips Christmas On Mars (Warner Brothers)
- Foo Fighters Best Of (RCA)
 Enrique Iglesias Greatest Hits (Interscope)
- Stereophonics A Decade In The Sun –
 Best Of (Mercury)



- T-Pain Thras Ringz (live)
- Nancy Wallis Old Stories (Midwich)
- Wiley I See Clear (Asylum)

THE PANEL

Each week we bring together a selection of tips from specialist media tastemakers



BEN EAST (METRO) Broadcast 2000: Don't Weigh Me Down (Gronland) Picking a battered singer-

songwriter out from the crowd is increasingly difficult – and Joe Steer doesn't help by hiding behind the name Broadcast 2000. But this track is both lovely and impressive in the way it allies gently-picked guitar to subdued strings and a woozy, boozy singalong chorus.



CHRIS PARKIN (*11ME OUT*) Jesca Hoop: Kismet Acoustic (Last Laugh/Nettwerk) Endorsements from the likes

Endorsements from the likes of Tom Waits and Guy Garvey persuaded us to give Jesca Hoop a go, and she definitely didn't disappoint. Not at all like a lot of other hiccupping folk-pop songstrels around, Hoops' vaudeville style is fantastical and really engaging.



DAVID LUCAS (BOX TELEVISION) Chromeo: Momma's Boy (Back Yard)

Taken from the brilliant Fancy Footwork album, Momma's Boy is an unashamedly Eighties-influenced tune combining humorous lyrics with the singalong pop tones of Supertramp's Dreamer and the electro edge of Daft Punk's Robot Rock. An exciting, vibrant tune that has you grinning from start to finish.



PAUL REES (*t*) Joseph Arthur & The Lonely Astronauts: Faith (Fargo) Ever since I saw Joseph Arthur perform at the 100 Club a couple of years back, it's been clear to me that he is a great talent begging for a wider audience. His new album, Temporary People has been something of a fixture on the *Q* stereo for months, and his November dates are eagerly anticipated.

November 17

Singles

- Alphabeat What Is Happening (Virgin)
- Chris Brown Superhuman (Jive)



- Daniel Powter The Best Of Me (Warner Brothers)
- Craig David Insomnia (Warner Brothers)
- Duffy Rain On Your Parade (A&M)
- Estelle (ome Over (Atlantic)
- Christian Falk feat. Robyn Dream On (Data)
- it's a buffalo Marbles (aA)

Mancunian scamps it's a buffalo display a dexterity in their songwriting which continues to dazzle with Marbles, an unashamedly catchy song with big hooks thrown around in wild abandon. The quartet are busy recording their debut album due early 2009, and on the evidence here it is only a matter of time before they give up their day jobs for good, and join the likes of The Courteeners, whom they have been supporting on their UK tour.

www.musicweek.com/reviews

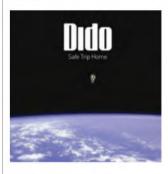
- Jonas Brothers Lovebug (Polydor)
- The Killers Human (Vertigo)

Brandon Flowers nicked the record reviewer's standard lazy comparison by declaring his band's first single from third studio album Day & Age (released November 24) as "like Johnny Cash meets the Pet Shop Boys". There's a slow intro to make room for some epic Flowers angst, then the vocals soar and the guitars jangle and – bang! – the early Nineties dance beat kicks in, the chorus ascends, and you find yourself tapping your feet and welcoming The Killers back to life with a warm smile.

www.musicweek.com/reviews

- George Pringle LCD, | Love You But...
 (Trouble)
- Santogold Say A-Ha (Atlantic)
- The Streets Heaven For The Weather (Sixsevenine)

Albums



- Dido Safe Trip Home (RCA)
- Fall Out Boy Folie A Deux (Mercury)
- The Fireman Electric Arguments (MPL)
- Tom Jones 24 Hours (S-Curve)
- Nickelback Dark Horse (Roadrunner)
- The Priests The Priests (Epic)
- Simply Red Greatest Hits 25 (Simplyred.Com)
- Rod Stewart Some The Guys Have All The Luck (Rhino)
- Wye Oak If Children (Affairs Of The Heart)

November 24

Singles

- Akon Right Now (Island)
- Bob The Builder Big Fish Little Fish (UMTV)
- Coldplay Prospeckt's March (Parlophone)
- Anthony Hamilton Im Cool (RCA)
- Nick Harrison Something Special
 (A&M)

 No print Time Pages (Applied)
- Ironik Tiny Dancer (Asylum)
- Little Boots Stuck On Repeat (Sixsevenine)
- Madonna Miles Away (Warner Brothers)
- Katy Perry Hot N (old (Virgin)

Katy Perry has been one of the year's biggest breakthrough artists and the follow up to her uber hit, I Kissed A Girl, looks set to further cement her standing with British audiences. This is an upbeat, slick production that further strengthens her fresh, colourful image. Pop with attitude and some huge

www.musicweek.com/reviews

hooks to boot

- Same Difference We R One (Syco)
- Solange Sandcastle Disco (Geffen)
- Britney Spears Womanizer (Jive)

The promo for Womanizer has already got the press in a lather, thanks to its somewhat saucy content. Thankfully, though, the song is strong enough to stand up to the story, tearing along at a fair old clip atop a Timbaland-esque beat – think Furtado's Maneater on +8 – and mysterious synth noises which are seemingly robbed from an old rave tune. While Spears' melodies are infectious, Womanizer is really all about the irresistible momentum."

www.musicweek.com/reviews

- T.I Feat. Rihanna Live Your Life (Atlantic)
- Take That Greatest Day (Polydor)

Alhums

Andrew Bain Modern (lassics (RCA)



- Craig David Greatest Hits (Warner Brothers)
- Alesha Dixon The Alesha Show (Atlantic)
- Haunts London's Burning (Black)
- Jay-Z Blueprint III (Def Jam)The Killers Day & Age (Vertigo)
- Lemar The Reason (Epic)
- Imelda May Love Tattoo (Absolute)
- Paramore The Final Riot (Fueled By Ramen)

■ The Police (ertifiable (A&M/Polydor)

• Kanye West 808S & Heartbreaks (Def Jam)

December 1

Singles

- Dan Black Yours (A&M)
- Pussycat Dolls | Hate This Part (A&M)
- Fields Are You Ready Yet? (Atlantic)
- Enrique Iglesias Sway (Interscope)
- Usher Trading Places (LaFace)

Albums



- Bob The Builder Never Mind The Breezeblocks (UMTV)
- Glasvegas tbc (Columbia)
- Anthony Hamilton The Point Of It All (RCA)
- Same Difference Pop (Syco)
- Britney Spears The Circus (Jive)
 Take That The Circus (Polydor)
- Take That The Circus (Polydor)

Greatest Day, the lead single from this set, is released a week earlier on November 24 and received its first radio play last Monday on Chris Moyles' Radio One show. It is this week's record of the week on Radio Two, and has been added to Radio One's C-list.

December 8

Singles

- Attic Lights Light Night Sunshine (Island)
- Cold War Kids I've Seen Enough (V2)
- Kings Of Leon Use Somebody (Hand Me Down)
- Paramore Decode (Fueled By Ramen)

Pendulum Showdown (WFA)

Albums

- 50 Cent Before | Self Destruct (Interscope)
- Bow Wow Face Off (RCA)
- Brandy Human (Atlantic)
- Cat Power Dark End Of The Street (Matador)
- Ciara Fantasy Ride (LaFace)
- Neil Young Sugar Mountain (Reprise)

December 15 & beyond

Albums

- Lily Allen Stuck On The Naughty Step (Regal) (09/02)
- Animal Collective Merriweather

 Post Pavilion (Domino) (20/01)
- Post Pavilion (Domino) (20/01)

 Cut Off Your Hands You And I
- Sophie Ellis-Bextor tbc (Fascination) (19/01)

(Sixsevenine) (26/01)



- Franz Ferdinand Tonight: Franz Ferdinand (Domino) (26/01)
- Johnny Greenwood There Will Be Blood (Warner Brothers) (15/12)
- Hot Chip B-Sides And Outtakes
 (Moshi Moshi) (15/12)
 Lourn Jaihan Lat The Truth Be To
- Laura Izibor Let The Truth Be Told (Atlantic) (15/12)
- The Shaky Hands Lunglight (Memphis Industries) (05/01)
- The Virgins The Virgins (Atlantic)
 (30/03)
 Nancy Wallace Old Stories

SINGLE OF THE WEEK

Girls Aloud The Promise (Fascination)





The Guinness
World Recordbusting quintet
are back and
ready to sail into
the Top 10 for

the 19th time with this Xenomaniaproduced paean to the Sixties girl group sound. They performed this taster for their November 3released album Out Of Control on X Factor last Saturday, while they are also scheduled to appear on Friday Night With Jonathan Ross this Friday, with performances on GMTV and T4 to follow. And testimony to their continuing broad appeal, press coverage will include an Observer Magazine cover, The Sun's Weekend magazine, Attitude and Maxim. The song is A-listed on Radio One, Radio Two and the GCap Network.

ALBUM OF THE WEEK

AC/DC Black Ice (Columbia)





(Wichwood) (26/01)

There is no messing with the formula on AC/DC's riff-charged new studio album.

and thank God for that. The Aussie group's first studio effort in eight years boasts a collection of 15 new songs, each of which stay true to the band's past hits. Lead single, Rock N Roll Train sets the agenda early on, this is an album about dirty guitars, big rhythm sections, big vocals and lyrics that the egg-and-ham music fan can relate to - money, drinking, fighting, rock 'n' rolling. Produced by Brendan O'Brien at Warehouse studio in Vancouver, Black Ice is the follow-up to AC/DC's 2000 album, Stiff Upper Lip and will be backed with a gargantuan world tour in 2009. Get in!

32 Music Week 25 10 08 www.musicweek.com

Charts club charts



Back around: Milk & Sugar return to Upfront number one



Feeling success: Anastacia climbs to the top of Commercial Pop

COOL CUTS TOP 20

Pos	ARTIST Title
1	HERVE & KISSY SELL OUT Rikkalicious
2	BREEZY Get Drunk
3	MGMT Kids
4	MOBY Ooh Yeah
5	DANNY DOVE & STEVE SMART
Do	esn't Really Matter
6	NADASTROM Pussy EP
7	SIS Trompeta
8	CHICANE FEAT. KEANE Wake Up
9	CICADA Falling Rockets
10	BEN WATT Guinea Pig

12 SANTOGOLD Say A-Ha 13 TARANTELLA ligsaw 14 MICHAEL WOODS Natural High 15 GABRIELLA CILMI Sanctuary

11 LISA MISKOVSKY Still Alive

16 THE YOUNG PUNX Mashitur 17 PAUL HARRIS FEAT. CEVIN FISHER Deliver Me

18 MARK TROPHY Out Of My Mind 19 OVERUSH UK! Fountains Of Youth 20 TITO PUENTE JR FEAT. INDIA Oye Como

UPFRONT CLUB TOP 40 Wks ARTIST Tiller MILK & SUGAR PRESENTS MS2 Stay Around / AATW WAWA Traxx1: Forever/Time/Star Track / Wawa Traxx DENIS THE MENACE/BIG WORLD/PHILIPP V H VELD Show Me A Reason / Tuna/Nervous TONY DI BART The Real Thing / AATW ALPHABEAT What Is Happening / Virgin ANASTASIA I fan Feel You / Mercury 6

THE GURU JOSH PROJECT Infinity 2008 / Maelstrom TOKYOBLU Groove Tonight/Set Your Soul On Fire / Tokyoblu Digital DAMIEN WILSON FEAT. ANN BAILEY Take Me Away / CR2

SNEAKY SOUND SYSTEM Ufo / 14th Floor ROB MAYTH Heart To Heart / AATW 11 18

HONEY RYDER Fly Away / Honey Ryder 12 26 WEEKEND LOVERS FEAT. AMANDA WILSON Saturday / white label **13** 19 FARLEY JACKMASTER FUNK Love Can't Turn Around / Back Yard **14** 11

15 SASH! Best Of / Hardabeat LOVERUSH UK! FEAT. MOLIY BANCROFT Fountains Of Youth / Loverush Digital 33

17 WAWA & HERD The Right Way / J:Funk

BRIAN ANTHONY Worked Up / Sogril7 Entertainment 18 DAVID GUETTA & CHRIS WILLIS/TOCADISCO Tomorrow (an Wait / Positiva/Virgin 19 14

20 ALEX GAUDINO VS NARI & MILANI I'm A Dj / Rise

21 15 ENERGY 52 Cafe Del Mar / AATW 22 NEW

AVATAR ONE FEAT. ALEXANDRA GREENE Open Up / Loverush Digital **23** 17 DELINQUENT FEAT. K-CAT | Got U / Spoilt Rotten 24 16 PHATS FEAT. BEN OFOEDU (an't Stop / Data

CHRISTIAN FALK FEAT, ROBYN Dream On / Data 25 NEW **26** 9 SAM SMITH Bad Day All Week / Keystone 27 NEW CONSOUL TRAINING Stop / Strictly Rhythm

DAMIEN S FEAT. FEMKE Summerfeeling / Loverush Digita 13 5 KATHY BROWN VS THE WHITE KNIGHTS Sound Of The City / Champion

30 SUGABABES Girls / Island PICOTTO VS. PAPINI Gonna Get Ya / Big In Ibiza **31** 30

BIJ77 JUNKIES FEAT, ALISON LIMERICK Where Love Lives / AATW 32 24 **33** 25 9 AXWELLIB SINCLARIR CARROLL What A Wonderful World / Defected/Positiva

ERIC PRYDZ Pjanoo / Data 34

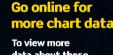
THE TING TINGS Be The One / Columbia **35** 29 6 ASTEROID GALAXY TOUR The Sun Ain't Shining No More / Cayenne/Small Giants

36 23 6 RIHANNA Disturbia / Def Jam **37** 34

STEVE MAC Paddy's Revenge / 3 Beat Blue **38** 36 10 39 STOCKHOLM SYNDROME Make You Whole / Super Superb/Nero

GABRIELLA CILMI Sanctuary / Island

MusicWeek.com



club chart entries, including listings of individual mixes, see our charts data pages

MusicWeek Charts & Data www.musicweek.com

COMMERCIAL POP TOP 30 Pos lást Wks ARTIST Title / Labe ANASTASIA

MILK & SUGAR PRESENTS MS2 Stay Around / AATW PINK So What / Laface 3 TONY DI BART The Real Thing / AATW

5 LEMAR If She Knew / Rca/white Rabbit LUIGI MASI Strobelight / Bunx 6

N-FORCE All My Life / AATW 14 8 THE SATURDAYS Up / Fascination

9 SASH! Best Of / Hardzbeat PIERRE Broken / Colonel Music 10

HONEY RYDER Fly Away / Honey Ryder 112 ALPHABEAT What Is Happening I virgin 12 NEW

ROBIN THICKE FEAT. MARY J. BLIGE Magic Touch / Interscope 13 3 SHARON WOOLF VS. BIMBO JONES Sweet Like Chocolate I white label 14 NEW

15 NEW JODIE AYSHA So Typical La La La I white label ROB MAYTH Heart To Heart / AATW 16

KARDINAL OFFISHALL FEAT. AKONDangerous / Geffen **17** 26 THE GAME FEAT. LIL WAYNEMy Life / Geffen/Interscope **18** 27

DMT Touch You / AATW 19 NEW FRANCESCA KIMBERLEY Chasing Cars / Blue Sheep 20 16

N-DUBZ Ouch / AATW 21 BOY GEORGE Yes We Can / Upside 22

23 18 SUGABABES Girls / Island 24 NEW PEACE MAKERZ FEAT. DANIELLE SENIOR Take It To The Dance Floor I AATW

ANEMO Musicbox / City Canyon 25 NEW NF-YO Miss Independent / not lar **26** 21

27 DAVID GUETTA/CHRIS WILLIS/TOCADISCO Tomorrow Can Wait / Positiva/Virgin 28 THE TING TINGS Be The One / Columbia

SIRENS Dreams / Kitchenware 29

30 NEW TINATIN Thinking Of Someone Else / white label

URBAN TOP 20

Pos	Last	Wks	ARTIST Title / Label
1	1	14	ROBIN THICKE Magic / Interscope
2	2	9	NE-YO Miss Independent / Def Jam
3	3	2	KARDINAL OFFISHALL FEAT. AKON Dangerous / Geffen
4	7	10	FLO-RIDA FEAT. WILL.I.AM In The Ayer / Atlantic
5	4	7	THE GAME FEAT. LIL WAYNE My Life / Geffen/Interscope
6	6	9	RIHANNA Disturbia / Def Jam
7	NEW	,	T.I FEAT. RIHANNA Live Your Life / Atlantic
8	11	13	PUSSYCAT DOLLS When I Grow Up / Interscope
9	8	2	LEMAR If She Knew / Rca/white Rabbit
10	14	8	GYM CLASS HEROES FEAT. THE DREAM COOKIE Jar / Decaydance/Fueled By Rame
11	9	6	BRICK & LACE Love Is Wicked / Kon Live/Geffen/Polydor

SWAY FEAT. LEMAR Saturday Night Hustle / Dcypha Productions T.I Whatever You Like / Atlantic

13 16 4 LIL' WAYNE FEAT. JAY Z Mr. Carter / Island 14

15 20 17 RAY J FEAT. YUNG BERG Sexy Can I / Koch 16 CHRIS BROWN FEAT. T-PAIN Kiss Kiss / Jive

SHAWYZE Buzzin' / Geffen 10 **ESTELLE** Pretty Please / Atlantic 18 19

NELLY FEAT. AKON & ASHANTI Body On Me / Island 19 25 IRONIK I Wanna Be Your Man / Asylum 20 24



Hear the Coolcuts chart every Thursday 4–6pm GMT on Paul "Radical" Ruiz – Anything Goes radio show on Ministry Of Sound Radio across the globe on www.ministryofsound.com/radio

@ Music Week. Compiled by DI feedback and data collected from the following stores, online sites and distributors: BMR Records, Know How, Fhonica, Fure Groove, Trax (London), Eastern Bloc (Manchester), 23rd Frecinct (Glasgow). 3 Beat (Everpool), The Disc (Bradford), Crash (Leeds), Global Groove (Stoke), Catapuit (Careliff), Hard To Find (Birmingham), Flastic Music (Brighton), Power (Wigan), Streetwise (Cambridge), The Disc (Bradford) Kahua (Middlesborough) Bassdivision (Belfast), XFressbeats/CD Fool, Beatport, Juno, Unique & Dynamic

Milk & Sugar return for another Stay in chart

IT IS TWO WEEKS SHY OF A YEAR since Michael 'Milk' Kronenberger and Steffen 'Sugar' Harning celebrated their 10th anniversary as a mixing and production team by topping the Upfront club chart with their most commercial cut yet in Stay Around, credited on promo to Milk & Sugar presents MS2. Kicking around in one form or another since 2004, its lengthy gestation was speeded up by

You, the introductory single from Heavy Rotation, the singer's first album for four years. The track is Anastacia's first release for new lab Mercury, following four successful albums for Epic, who have scheduled a new 'best of' set for release on 27 October – the same day that Heavy Rotation hits the shops

of the chart, retaining a small lead over Ne-Yo's Miss Independent.
Kardinal Off!Shall and Flo-Rida are gaining fast but the next big threat to Thicke could come from T.I. and Rihanna, whose Live Your Life

25 10 08 Music Week 35 www.musicweek.com

Charts predictive

CAMPAIGN FOCUS

WHEN APPROACHING THE RELEASE

OF Dido's long-awaited third studio album, Sony BMG knew it had to re-awaken he singer's global audience. To help achieve this, the major set about undertaking a global research campaign that took a team of four people to five continents to discover the buying habits, passions, hobbies and internet usage of fans. The research team also discovered how and where fans

The research results found striking similarities among Dido fans around the world and has played a key influence in shaping the marketing and promotional activity around Safe Trip Home, the follow up to Dido's multi-million selling second album Life For Rent.

'The research was global, qualitative and quantitative. With time on our side, we were able to have the most extensive research we'd done on an Arista act ever," says RCA marketing manager Paul McGhie. "The biggest insight was that, although Dido has an enormous amount of fans in most parts of the world, she is part of their lives, but not everything in their lives. Her music connects emotionally and touches people, but her fans aren't as avid as, say, a Pink fan."



Keen to bring those Dido fans from around the world together, RCA will launch a social networking site connecting them. "Just telling her audience there's a record

out is not enough, says McGhie. "We have to re-connect with them and their lifestyle on an emotional level.'

The site, located at safetriphome.com will

be launched on October 27, and fans will be able to communicate with other enthusiasts from around the world and upload their own content to the site

Meanwhile, a series of short films from locations around the world has been commissioned to accompany each of the album tracks. McGhie savs each will tell "a story about 'home' and what it means to them. This content will form a large part of our communication with her audience."

RCA got the ball rolling on the campaign with a free download of Look No Further in September. Safe Trip Home will be released in the UK by Cheeky/RCA on November 17. Recorded in Los Angeles and London, the album is produced by Jon Brion, Ark and Dido, and also includes a song co-written with Brian Eno.

The first single, Don't Believe In Love, is released as a download on October 26 and on CD the following week.

Dido's single White Flag, taken from her second album Life For Rent, was one of the most-played radio songs in 2003. It amassed a listening audience of more than 1.5bn during its time on UK radio and was in the airplay chart top three for four months.

stuart@musicweek.com

TOP 20 PLAY.COM **PRE-RELEASE**

1 SNOW PATROL A Hundred Million Suns Fiction

2 PINK Funhouse Laface

3 THE KILLERS Day & Age Vertigo

4 DIDO Safe Trip Home RCA

5 RAZORLIGHT Slipway Fires Vertigo

6 BLOC PARTY Intimacy Wichita

7 STEREOPHONICS Decade In The Sun Mercury

8 FALL OUT BOY Folie A Deux Mercury

9 IL DIVO The Promise Syco

1 O VARIOUS Now! 71 EMI TV/UMTV

11 NICKELBACK Dark Horse Roadrunner

12 TAKE THAT The Circus Polydor 13 ANASTACIA Heavy Rotation Mercury

14 GIRLS ALOUD Out Of Control Fascination

15 ST ETIENNE London Conversations Heavenly

16 BRITNEY SPEARS Circus Jive

17 THE CURE 4:13 Dream Suretone/Geffen

18 VARIOUS Doctor Who: Series 4 Silva Screen

19 CRADLE OF FILTH Godspeed... Roadrunner

20 RHYDIAN ROBERTS Rhydian syco

PLAY.COM

TOP 20 AMAZON PRE-RELEASE

1 SNOW PATROL A Hundred Million Suns Fiction

2 THE KILLERS Day & Age Vertigo

3 DIDO Safe Trip Home RCA 4 IL DIVO The Promise Syco

5 PINK Funhouse LaFace

6 MY BLOODY VALENTINE Loveless Sony

7 JOHN BARROWMAN Music, Music, Music Sony

8 VARIOUS Now! 71 EMI TV/UMTV

9 RAZORLIGHT Slipway Fires Vertigo 10 GENESIS Genesis: 1970 - 1975 Virgin

11 PAUL WELLER At the BBC Polydor

12 ANDREA BOCELLI Incanto uci

13 JONATHAN ANSELL Forever UC

14 THE CURE 4:13 Dream Suretone/Geffen

15 BLOC PARTY Intimacy Wichita

16 ANASTACIA Heavy Rotation Mercury

17 THE SMITHS Sound of The Smiths Warner

18 CRADLE OF FILTH Godspeed... Roadrunner 19 FALL OUT BOY Folie A Deux Mercury

20 HAYLEY WESTENRA River of Dreams UC

TOP 20 SHAZAM PRE-RELEASE

1 GURU JOSH PROJECT Infinity 2008 Maelstro

2 KID CUDI Day & Night Fools' Gold

3 T.I. FEAT. RIHANNA Live Your Life Atlantic

4 LEONA LEWIS Forgive Me Syco

5 THE KILLERS Human Vertigo

6 RAZORLIGHT Wire To Wire Vertigo

7 GIRLS ALOUD The Promise Fascination

8 CHRISTINA AGUILERA Keeps Gettin' Better RCA

9 MUJAVA Township Funk This Is Music

10 PALEFACE FEAT, KYLA Do You Mind Data

11 BRITNEY SPEARS Womanizer Jive 12 ROBIN THICKE Magic Interscope

13 T.I. Whatever You Like Atlantic

14 ANASTACIA | Can Feel You Mercury

15 DIDO Don't Believe In Love RCA

16 ADELE Make You Feel My Love XL 17 KEANE The Lovers Are Losing Island

18 THE SCRIPT Breakeven RCA 19 AKON Right Now Island

20 LADY GAGA Just Dance Interscope

(S) SHEZEM

TOP 20 LAST FM **HYPE CHART**

2 BRITNEY SPEARS Womanizer Jive

3 RISE AGAINST Re-Education Geffen

4 DIDO Don't Believe In Love RCA

5 MR. SCRUFF Kalimba Ninja Tune

6 SENSES FAIL Family Tradition Vagrant

7 KEANE The Lovers Are Losing Island

8 F FOR A FRIEND Kicking & Screaming Join Us

9 CHAIRLIFT Bruises Kanine

10 SENSES FAIL Wolves At The Door Vagrant

11 CHAIRLIFT Somewhere Around Here Kanine 12 CHAIRLIFT Garbage Kanine

13 CHAIRLIFT Planet Health Kanine

14 CHAIRLIFT Earwig Town Kanine

15 KATY PERRY Hot 'N' Cold Virgin

16 DOORS I Can't See Your Face In My Mind Bektra

17 THE RASMUS Livin' In A World... Playground

18 BOYZONE Love You Anyway Polydor

19 LAMBCHOP Oh! Ohio City Slang 20 CHAIRLIFT Territory Kanine

lost-fm

TOP 20 HMV.COM PRE-RELEASE

1 THE KILLERS Day & Age Vertigo

2 PINK Funhouse LaFace

3 SNOW PATROL A Hundred Million Suns Fiction

4 JOSH GROBAN A Collection Reprise

5 DIDO Safe Trip Home RCA

6 STEREOPHONICS Decade In The Sun Mercury

7 PAUL WELLER At The BBC Polydor

8 RAZORLIGHT Slipway Fires Vertigo

9 GIRLS ALOUD Out Of Control Fascination

10 BLOC PARTY Intimacy Wichita

11 CELINE DION My Love Columbia 12 THE CURE 4:13 Dream Suretone/Geffer

13 FALL OUT BOY Folie A Deux Island

14 BRITNEY SPEARS Circus Jive 15 IL DIVO The Promise svco

16 KATIE MEWA Collection Dramatico

17 THE SATURDAYS Chasing Lights Fascination 18 CRADLE OF FILTH Godspeed... Roadrunner

19 ANASTACIA Heavy Rotation Mercury

20 VARIOUS Now! 71 EMI TV/UMTV

Snow Patrol hit the ground running

WITH AC/DC's LONG-AWAITED BLACK ICE skating customers opting for Snow
Patrol's A Hundred Million Suns and HMV customers preferring
The Killers' Day & Age. All three
stores offer both albums within a

hop artists by Rolling Stone recently.
Last FM's Hype chart was
dominated by TV On The Radio
and The Kings Of Leon a fortnight
ago, but the entire chart has
changed, with Keane's Love Is The
End now in pole position and
rock's domination given a
welcome break by Britney Spears'
Womanizer, Dido's Don't Believe
In Love and Boyzone's Love You In Love and Boyzone's Love You Anyway.

36 Music Week 25 10 08 www.musicweek.com

Charts sales

MusicWeek

Incorporating fono, MBI, Future Hits, **Green** Sheet Hit Music, Promo, Record Mirror and Tours Report

United Business Media, First Floor, Ludgate House. 245 Blackfriars Road, London SE1 9UY Tel: (020) 7921 +ext (see below)



Fax: (020) 7921 8327



EDITOR Paul Williams (8303/paul) ASSOCIATE EDITOR Robert Ashton (8362/robert) FEATURES EDITOR Christopher Barrett (8349/chris) NEWS EDITOR Ben Cardew (8304/ben) TALENT EDITOR Stuart Clarke (8331/stuart) CONTRIBUTING EDITOR - LIVE Gordon Masson (non 756n Julia/gordon) CHART CONSULTANT Alan Jones

CHIEF SUB-EDITOR & DESIGN Ed Miller (8324/ed) SUB-EDITOR & DESIGN Simon Ward (8330/simon)
DATAFILE EDITOR/DATABASE MANAGER Owen Lawrence (8357/owen)

CHARTS/REVIEWS EDITOR Anita Awbi (8367/anita)

ADVERTISING MANAGER Billy Fahey (8365/billy) DEPUTY ADVERTISING MANAGER Archie Carmichael (8323/archie) DISPLAY SALES EXECUTIVE Sanj Surati (8341/sanj) CLASSIFIED SALES EXECUTIVE Sarah Walsh

For direct lines, dial (320) 7921 plus the extension listed. For emails, type in name as shown, followed by @musicweek.com, unless stated otherwise.

DIGITAL CONTENT MANAGER Tim Frost (tfrost@cmpi,biz) **GROUP SALES MANAGER** Steve Connolly (8316/sconnolly@cmpi.biz) CIRCULATION AND MARKETING MANAGER David Pagendam (8320/doagendam@cmpi.biz) AD PRODUCTION EXECUTIVE Nicky Hembra (8332/nicky)

BUSINESS SUPPORT MANAGER Lianne Davey (8401/lianne)

BUSINESS SUPPORT EXECUTIVE Martina Hopgood (8346/martina)

PUBLISHING DIRECTOR Joe Hosken (8336/ihosken@cmpi, biz)

© United Business Media 2008 VAT registration 238 6233 56 Company number 370721

All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means electronic or mechanical, including photocopying, recording or any information storage or retrieval system without the express prior written consent of the publisher. The contents of Music Week are subject to reproduction in information stora and retrieval systems. Registered at the Post Office as a newspaper,

Origination/printing by Headley Brothers, Invicta





Average weekly circulation: 1 July 2006 to 30 June 2007: 7,960

Member of Periodical Publishers' Association ISSN - 0265 1548

Subscription hotline: 01858 438816 Newstrade hotline: 020 7638 4666

Subscriptions, including free Music Week Directory every January, from Music Week Subscriptions

CMP Information, Tower House, Lathkill Street, Market Harborough, Leicestershire

Tel: 01858 438893 Fax: 01858 434958

UK £219; Europe £255; Rest Of World Airmail 1 £333; Rest Of World Airmail 2 £370.

Refunds on cancelled subscriptions will only be provided at the Publisher's discretion, unless specifically guaranteed within the terms of subscription offer.

To read all the news as it happens each day, log on to www.musicweek.com

HIT 40 UK

Artist Title / Labe

NEW GERALDINE The Winner's Song / Polydor

3 NEW LEON JACKSON Don't Call This Love / Syco

KINGS OF LEON Sex On Fire / Hand Me Down

NEW THE SATURDAYS Up / Fascination

18 SNOW PATROL Take Back The City / Fiction

NE-YO Miss Independent / Def Jam

RIHANNA Disturbia / Def Jam

NEW SASH! FEAT. STUNT Raindrops (Encore Une Fois) / Hard2beat

SUGABABES Girls / Island 10 3

JENNIFER HUDSON Spotlight / RCA 11 11

KATY PERRY | Kissed A Girl / Virgin 12

13 BOYZONE I Love You Anyway / Polydo

THE SCRIPT The Man Who Can't Be Moved / Papageauc PUSSYCAT DOLLS When I Grow Up / Interscope 15

KANYE WEST Love Lockdown / Def Jam 16 21

MADCON Beggin / RCA 17

KAISER CHIEFS Never Miss A Beat / 8 Unique/Polydon 18

JORDIN SPARKS FEAT. CHRIS BROWN No Air / Ive 19

WILL YOUNG Changes / 19/RCA 20

JAMES MORRISON You Make It Real / Purydur

22 GYM CLASS HEROES FEAT. THE DREAM COOKIE Jar / Decaydance/Fuelled By Ramen

IGLU & HARTIY In This City / Mercury 23 10

NE-YO Closer / Def Jam 24 2

25 LEONA LEWIS Forgive Me / Syco

PLATNUM Love Shy / Hard2beat 26

JORDIN SPARKS Tattoo / live 27

COLDPLAY Viva La Vida / Parlophone 28 24

SAM SPARRO Black & Gold / Island 29 2

GARRIELLA CILMI Sweet About Me / Island 30 26 DIZZEE RASCAL FEAT. CAIVIN HARRIS & CHROME Dance Wiv Me / Dirtee Stank **31** 29

32 NEW KATY PERRY Hot N Cold / Virgin

33 NEW THE TING TINGS Be The One / Columbia

34 34 MIA Paper Planes / xL

BASSHUNTER Angel In The Night / Hardzbeat 35

TAKE THAT Rule The World / Polydor 36 31

37 RE **KEANE** Spiralling / Island

KID ROCK All Summer Long / Atlantic 38 27

DUFFY Mercy / A&M 39

GIRLS ALOUD The Promise / Fascination

Official Charts Company 2008. Covers period from last Sunday to Saturday.

INDIE ALBUMS TOP 10

This Last Artist Title / Label (Distrib

NEW FUNERAL FOR A FRIEND Memory And Humanity / Ioin Us (PIAS)

3 NEW CHASE & STATUS More Than Alot / Ram (SRD)

OASIS Stop The Clocks / Big Brother (PIAS)

NEW BUENA VISTA SOCIAL CLUB At Carnegie Hall / World Grouit (TBC)

PENDUUM Hold Your Colour / Breakbeat Kaos (SRD)

YOU ME AT SIX Take Off Your Colours / Slam Dunk (WITHE) 8 SEASICK STEVE Dog House Music / Bronzerat (PIAS)

9 RE ADELE 19 / XL (PIAS)

10 NEW NITIN SAWHNEY London Undersound / (noking Vinyl (P)

Official Charts Company 2008. Covers period from last Sunday to Saturday.

CLASSICAL ALBUMS TOP 10

BRYN TERFEL Songs From

2 RE WILL MARTIN A New World / UCI (ARV)

RE HAYLEY WESTENRA PUTE / Decca (ARV)

RE BLAKE Blake / IKI (ARV)

5 RE KATHERINE JENKINS Living A Dream / UCJ (ARV)

6 LIBERA New Dawn / EMI Classics (E) RE

RUSSELL VVATSON The Voice - The Ultimate Collection (Special) / Decca (ARV)

ANDREA BOCELLI Viaggio Italiano / Philips (ARV)

9 RE KATHERINE JENKINS Serenade / UCI (ARV)

10 RE KATHERINE JENKINS Second Nature / UCI (ARV)

Official Charts Company 2008. Covers period from last Sunday to Saturday.

Highest new entry Highest climber

COMPILATION CHART TOP 20

This Last Artist Title / Label (Distributor)

VARIOUS Massive R&B - Winter 2008 / Universa

OST Mamma Mia / Polydor (ARV)

3 VARIOUS Classic Big Tunes / Hardzbeat (ARV)

4 VARIOUS Now That's What I Call Music 70 / EMI Vingin/UMTV (E)

VARIOUS Andrew Lloyd Webber - 60 / Po ydo: (ARV) 5 VARIOUS Floorfillers Clubmix / AATW/UMTV (ARV)

6 7 VARIOUS My Songs / Universal TV (ARV)

OST Camp Rock / Walt Disney (E 8

ORIGINAL TV SOUNDTRACK High School Musical / Walt Disney (E)

10 9 VARIOUS Kerrang - The Album '08 / Rhino (CINR)

VARIOUS The Girls / EMIZ/Sony BMG1/UMTV1 (E) 11 10

NEW VARIOUS Breakbeat Kaos Presents Stadium Drum And Bass / Breakbeat Kaos (SRD)

13 12 VARIOUS The Very Best Of While My Guitar Gently / Universal TV (ARV)

ORIGINAL TV SOUNDTRACK High School Musical 2 / Walt Disney (E)

15 15 VARIOUS Girls Night In / sony BMG (ARV)

VARIOUS The R&B Mixtage / Rhino (CINR) **16** 13

17 RE OST Dirty Dancing / RCA (ARV)

VARIOUS Essential R&B − Hit Selection / Rhīno/Sony BMG (ARV) **18** 19

19 RE VARIOUS (lubland (lassics / AATW/UM,TV (ARV)

20 11 VARIOUS 101 Fifties Songs / EMI Wirgin (E)

Official Charts Company 2008. Covers period from last Sunday to Saturday.

CATALOGUE STUDIO ALBUMS TOP 20

FAITH HILL There

2 SNOW PATROL Chasing Cars / Fiction

NICKELBACK Far Away / Roadrunner 3

THE KILLERS Mr Brightside / Lizard King 5

NEW CYNDI LAUPER True Colors / Epic IFFE RIICKLEY Halleluiah / Columbia

6

ISRAEL KAMAKAWIWO'OLE Somewhere Over The Rainbow / Big Boy

8 ERNIE K-DOE Here Come The Girls / Soul Jazz NEW OASIS Wonderwall / Big Brother

NICKELBACK Photograph / Roadrunner 10 8

IYNYRD SKYNYRD Sweet Home Alabama / MCA 11, 13

12 NEW CHRISTINA AGUILERA The Voice Within / RCA

13 16 AEROSMITHI Don't Want To Miss A Thing / Columbia

OUEEN Don't Stop Me Now / Parlophor 14 19 15 NEW DJ SAMMY & YANOU FEAT. DO Heaven / Data

16 11 BON JOVI Livin' On A Prayer / Mercury

17 NEW GOO GOO DOLLS Iris/Stay With You / Warner Brothers 18 18 METALLICA Enter Sandman / Vertigo

JAY-Z & LINKIN PARK Numb/Encore / WEA **19** 20

20 NEW JOURNEY Don't Stop Believin' / Columbia Official Charts Company 2008.

Catalogue reviews

COUNT BASIE: Basie On The Beatles (Groove Hut GH66711)



Basie On The Beatles was originally released in 1970 as a belated follow-up to the acclaimed 1966 album Basie's

Beatle Bag. It is a fine piece of work, with Basie and his hand's interpretations of Bob Florence's imaginative arrangements retaining the melodic roots of songs such as Hey Jude, Yesterday and Something while planting them firmly in the jazz idiom. The CD also includes the classic 1959 album The Atomic Mr. Basie, an incendiary collaboration with Neal 'Batman' Hefti that stands as one of the highlights of Basie's later career.

ETTA JAMES: Mystery Lady - Songs Of Billie Holiday (SPV Blue SPV305812)



The tragic life of Billie Holiday has obvious parallels with Etta James, who had drink and drugs problems and suffered marital woes, bankruptcy and

obesity by the time she got round to recording this tribute to Holiday in 1994. But she got her act together so well that Mystery Lady won her the Grammy for best jazz performance. James wisely chooses not to imitate Holiday, instead putting her own spin on songs such as The Man I love, I'll Be Seeing You and Lover Man, with clean, crisp arrangements. Digitally remastered here, it is arguably her best album release in 30 years.

THE ROKES: Let's Live For Today – The Rokes In English 1966-1968 (Rev-Ola (DREV262)



One of the most popular British beat groups of the Sixties... in Italy at least. The Rokes headed for the continent in 1963, and built themselves a considerable

career there. They released four albums, which included a selection of songs in their native tongue, which are anthologised here. They were actually a very good group, with clear influences from The Beatles and The Hollies apparent in their output, which ranges from charming beatera plodders to early psych rock and includes Let's Live For Today – a song they first cut in Italian, which eventually wound up as a US Top 10 hit for The Grassroots.

VARIOUS: The Big Top Records Story - Classic New York Pop 1958-1964 (Ace CDCHD1207)



Based in New York's iconic Brill Building, Big Top Records was successful publishers Hill & Range's imprint. Early successes such as Sammy Turner's

lavender Blue and Johnny & The Hurricane's Rockin' Goose gave the label a solid platform. while Del Shannon put together a string of hits including Runaway and Little Town Flirt. A young Phil Spector shows promise on songs by Karen Lake, Arlene Smith and Sammy Turner alongside Burt Bacharach protégé Lou Johnson's original recording of (There's) Always Something There To Remind Me.

www.musicweek.com 25 10 08 Music Week 37

Charts analysis

Keane score third number one album

Singles & Albums

By Alan Jones

ALL THREE OF OASIS' PREVIOUS NUMBER ONE ALBUMS in the 21st century have fallen from the chart summit after just one week, so it's no surprise that their latest, Dig Out Your Soul, does likewise, dipping to number two on sales of 56,650 - a 71.8% slide week-on-week. In their stead, Keane complete a hat-trick of number ones with their third studio album, Perfect Symmetry, which debuts in pole position on sales of 79,106 copies.

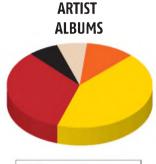
Four years ago, Keane's debut album Hopes And Fears entered the chart at number one on sales of 155,373, and in 2006 Under The Iron Sea debuted in pole position with sales of 222,297 copies, so first-week sales of Perfect Symmetry are somewhat disappointing, especially as it can be picked up for as little as £6.71 (Asda). It is hard to judge whether or not introductory single Spiralling has underachieved, as it was initially available for free from the band's website, a fact which doubtless had a negative impact on its subsequent paid sales. Surprisingly, however, although Spiralling initially peaked six weeks ago, it has enjoyed a resurgence recently, climbing 54-36-34-23 in the last three weeks to equal its previous chart peak, while increasing its paid-for sales to more than 52,000.

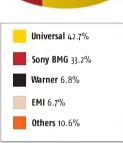
Boyzone had a longer run of number one albums - four in a row - than Keane but the muted response to their comeback single, I Love You Anyway, has rubbed off on their new Back Again: No Matter What hits set which debuts at number four on sales of 44,906 copies. Boyzone fanatics will have opted for the CD/DVD combination, which accounts for 2,464 of total sales of the package. They would also have shelled out for the live DVD of the same title, which enters the video chart at number 157on sales of 3.932 copies, and the B-Sides & rarities set, which enters the albums chart at number 34 on sales of 5,198 copies, helped by the fact it sells for £1.97 in Woolworth's when purchased with Back Again.

Of all 1960s hitmakers, **Dave Clark** has been the most sparing in licensing his copyrights, but was tempted to allow Universal to issue the new Dave Clark Five compilation The Hits last week. Only the third compilation Clark has approved in the past 30 years, it debuts at number 15 on sales of 10,565 copies beating the number 28 peak of the last such release, 1993's Glad All Over Again, but falling short of the number seven peak of 1978's 25 Thumping Great Hits.

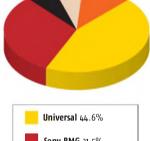
Drum & bass label Ram Records has been in existence since 1992 and has landed 14 Top 75 singles in that time. But it snares its first artist album chart entry this week, courtesy of its **Chase & Status** release, More Than Alot, which debuts at number 49 on sales of 3,234 copies. Just 12 albums from the drum & bass genre have made the Top 75 in the last decade, of which the most recent was Aussie band Pendulum's In Silico, which reached

Welsh rockers Funeral For A Friend reached number 12 with each of their first two albums, and the dizzy heights of number three with their third but their fourth, Memory And Humanity, falls short of them all, debuting at number 17 this week on sales of 9,626 copies. It is their first release on their own Join Us imprint, and they join a record number of current chart acts on self-funded indie labels as major company rosters get smaller, the others being Chicane on Modena, McFly on Super, Travis on









Sonv BMG 31.5% Warner 6.5% EMI 6.3% Others 11.1%

Red Telephone Box and You Me At Six on Slam Dunk.

There's a third Top 40 album this week for Ray Lamontagne, whose Gossip In The Grain debuts at number 23 on sales of 7,687 copies.

No change at the top of the singles chart, where Pink extends her own reign to three weeks and US supremacy to 12 weeks, with So What regaining some of the ground it lost last week, increasing sales by 2.1% to 44,982.

The battle for runners-up position intriguingly pitted latest X Factor winner Leon Jackson's second single Don't Call This Love against Peter Kay's fictional reality TV star Geraldine's debut single, The Winner's Song - and fiction won out over fact, with Geraldine powering to second place on sales of 39,564. Leon - a good enough sport to declare the whole thing "hilarious" on London's 95.8 Capital FM on Thursday - has to settle for a number three debut (32,404 sales). Jackson's debut single When You Believe raced to number one on first-week sales of 275,742 last Christmas but dropped off very quickly, and has thus far sold 477,567 copies. Both Jackson singles are on his debut album, Right Now, which was released today (Monday).

Although Girlhand and Bad Lashes are the first two casualties of the finals of this season's X Factor, the girl band genre is still healthy. Latest graduates, The Saturdays reached number eight in August with debut single If This Is Love. Follow-up Up fares even better, debuting at number five on sales of 26,593 copies this week.

Snow Patrol secure their fifth Top 10 hit, with Take Back The City, the introductory single from their upcoming album, A Hundred Million Suns. The track jumps 15-6, on sales of 18,460 copies.

The Ministry Of Sound's commercial dance offshoot Hard2Beat has done extremely well since its launch in January, and secures its seventh Top 10 single with Raindrops (Encore Une Fois) debuting at number nine on sales of 17,618 copies for Sash! Feat. Stunt. As its credits suggests, it is an updating of Sash!'s introductory 1997 hit, Encore Une Fois

The rest of the Top 10 is made up of fallers: The Kings Of Leon's Sex On Fire flickers 2-4 on sales of 32,330; Ne-Yo's Miss Independent ebbs 6-7 (18,315 sales); Rihanna's Disturbia declines 4-8 (17,748 sales); Sugababes' Girls fades 3-10 (16.947 sales).

The Ting Tings have really hit the ground running, and chalk up their fourth Top 40 single in just five months, with latest hit Be The One jumping 46-28 this week (7,070 sales). The band's debut hit That's Not My Name went all the way to number one, Great DJ reached number 33, and Shut Up And Let Me Go got to number six. The duo's debut album, We Started Nothing, number one in May, dipped as low as number 29 a fortnight ago but has since improved, first to number 20, and now to number 18 (9,277 sales). It passed the 300,000 sales mark last week and is the third higgestselling debut of 2008, behind Duffy's Rockferry and Adele's 19.

Despite the release of Keane's new set, album sales last week retreated 7.7% over the prior frame to 1,935,766. That's just 0.5% below same week 2007 sales of 1,945,037, when The Stereophonics' Pull The Pin debuted at number one on sales of 49,012 copies.

Singles sales, meanwhile, rack up their third straight week above the 2m mark - a record. They increased by 3.2% week-on-week to 2,078,093, their highest level for 41 weeks, and 38.95% above same week 2007 sales of 1,495,550. Although no single sold 50,000 copies, the top 19 singles each sold more than 10,000 copies, while 42 singles sold upwards of 5,000 copies.

MusicWeek.com

SEE NEXT WEEK'S CHARTS AS THEY UNFOLD!

www.musicweek.com



From Tuesday every week musicweek.com is the only destination to offer the brand new midweek singles and artist albums Top 40 charts, which are updated daily musicweek.com also provides the most extensive range of UK sales charts online:

- 11 singles charts eight of them only fully available online, including charts covering R&B, dance, physical, catalogue and realtones
- 17 albums charts 14 of them only fully available online, including charts covering catalogue, classical, dance, indie, jazz and blues, R&B and rock

Music DVD

ALBUMS PRICE COMPARISON CHART

Artist /Retailer	HMV	Zavvi	Woolworths	Tesco	Amazon
Keane	£10.99	£10.00	£9.97	£9.73	£7.98
Oasis	£9.99	£11.00	£9.97	£9 73	E8.98
	£10.99	£11.00	£10.97	£9.71	£7.98
Boyzone	£9.99	£10.00	£9.97	£9 73	E8.98
Ne-Yo	£10.99	£11.00	£5.00	£9.73	£8.98

SALES STATISTICS

Last week	Singles	Artist albums	Compilations	Total albums
Sales	2,078,093	1,578,096	357,669	1,935,765
vs prev week	2,013,916	1,714,603	381,758	2,096,361
% change	+3.2%	-8.0%	-6.3%	-7.7%
Year to date	Singles	Artist albums	Compilations	Total albums
Sales	79,474,898	68,027,190	20,455,751	88,482,941
vs prev year	48,891,474	73,795,628	19,930,170	93,725,798
% change	+62.5%	-7.8%	+2.6%	-5.6%

Compiled from sales data by Music Weel

38 Music Week 25.10.08 www.musicweek.com

Charts sales

The Official UK Singles and Albums Charts are produced by the Official Charts Company, based on a sample of more than 4,000 record outlets. They are compiled from actual sales last

The Official UK Singles Chart



Artist Title (Producer) Publisher (Writer) / Label / Catalogue number (Distributor) COLDPLAY Viva La Vida o **39** 29 18 (Coldplay/Eno/Dravs) Universal (Berryman/Buckland/Champion/Martin) / Parlopinone CATC0138291475 (E) KID ROCK All Summer Long (Clark) Universal/Warner Chappell/Kobalt/Imagem (King/Rossington/Van Zant/Shafer/Richie/Zevon/Mari) / Atlantic ATO315CD (CIN) THE KOOKS Swav 41 New +50% SALES INCREASE) Sony ATV (Pritchard) / Virgin VSCDT1978 (E) **42** 37 24 NE-YO (loser ... (Starga.e) EMI/Sony ATV/Image in (Sinith/Eriksen/Herinansen/Stray/Baite) / Def Jam 1776445 (ARV) **AKON** Right Now o +50% SALES INCREASE (Akon/Tuinfort) Sony ATV (Thiam/Tuinfort) / Island CATCO142999691 (ARV) **44** 32 8 ERIC PRYDZ Pjanoo 45 New WILEY Summertime Wiley) Sony ATV/CC (Woolf/Gosling/Cowie/ChristofBangalter) / Asylum ASYLUM5CDX (CIN) KARDINAL OFFISHALL FEAT. AKON Dangerous o (Dī Keino/Hazel) Sony ATV/EMI/Chrysalis/CC (Thiain/Harrow/Bahainomde/Sales) / Gaffen USUM70830921 (ARV) **47** 55 4 FALL OUT BOY | Don't Care o ATV/Warner Chappell/Great Honesty (Wentz/Stuinp/Hurley/Trohinan/Greenbauin) / Mercury 1789723 (ARV) SALES INCREASE **48** 38 4 KINGS OF LEON Use Somebody • (Petraglia/King) P&P Songs/Bug Music (Followill/Followill/Followill/Followill) / Hand Me Down USRC10800301 (ARV) **49** 33 31 SAM SPARRO Black & Gold (Rogg/Falson) FMI (Rogg/Falson) / Island 1766861 (ARV) JOHN LEGEND FEAT. ANDRE 3000 Green Light **50** 45 3 MalayiKp) Catalyst/Cherry tane/Chrysaliskiinian PG/CC (Stephens/Benjamin/Knowles/Greenall/Hc) / Columbia 88697378522 (ARV) **51** 42 11 TAIO CRUZ She's Like A Star (Cruz) In The Pocket/Kobalt (Cruz) / 4th & Broadway 1781907 (ARV) T.I Whatever You Like o **52** 47 5 (Junyin) Universal/Warner Chappel/ACC (Junes/Scherzinger/Garrett/Harris/Carter) / Atlantic CATCO141497301 (CIN) **53** 41 33 GABRIELLA CILMI Sweet About Me ia) EMI/Warner Chappell/Xenusungs (Cuuper/Higgins/Powell/Larcumbe/Culer/Cilmi) / Island 1764472 (ARV) **54** 40 9 **RIFFY CIYRO** Mountains Richardson) Universal/Good Soldier (Neil) / 14th Floor 14FLR32CD (CIN) **55** 58 4 THE GAME FEAT. LIL WAYNE My Life o (Cool & Dre) Sony ATV/Published By Patrick (Taylor/Lyon/Williams/Carter/Various) / Geffen USUM70826440 (ARV) GURU JOSH Infinity o **56** New (Walden) Eini Virgin Music (Walden) / Bmg GBA2L9100013 (ARV) **57** 44 6 (Perry) Universal (Fletcher) / Super CXSUPR2 (TBC) JONAS BROTHERS Burnin' Up/When You Look Me In The Eyes (Wells) Sony ATV (Jonas/Jonas/Jonas) / Hollywood CATC0142201822 (E) **58** 49 4 **59** 65 19 **ADELE** Hometown Glory SALES INCREASE (Abbiss) Universal (Adkins) / XI XI S374(D (PIAS) DUFFY Stepping Stone (Booker) Universal/IEMI (Duffy/Booker) / A&M 178-2731 (ARV) **60** 52 9 **61** 60 37 FLO-RIDA FEAT. T-PAIN LOW SALES INCREASE (T-Pain) Sony ATV/Imagem (Dillard/Humphrey/Roberson/Simmons) / Atlantic AT0302CD (CIN) CHAIRLIFT Bruises o **62** 50 2 (Pfenning/Polachek/Wimberly/Myers) CC (Pfenning/Polachek/Wimberly) / Kanine US28E0834204 (TBC) MILEY CYRUS 7 Things
(Fields) CC (Cyrus/Armato/Price) / Polydor D304232 (ARV) **63** 73 2 SALES INCREASE SNOW PATROL Chasing Cars o **64** 59 90 (Jackmife Lee) Universal (Lightbody/Connolly/Siinpson/Quinn/Wilson) / Fiction 1704397 (V/THE) **DUFFY** Warwick Avenue (Hogarth) Universal/EMI/Dalination (Hogarth/White/Duffy) / A&M 1766149 (ARV) U2 With Or Without You o 66 New +50% SALES (Eno/Lanois) Blue Mountain (Bono/Uz) / Island CATCD106369 (ARV) **67** 61 23 THE TING TINGS That's Not My Name (De Marino) Playwrite/Sony ATV/Warner Chappell (De Martino/White) / Columbia 88697293792 (ARV) TAKE THAT Rule The World (Shamks) EMI/Universal/Sony ATV (Owen/Barlow/Orange/Donald) / Polydor 1746285 (ARV) **69** 54 21 **CHRIS BROWN** Forever Polow Da Don) Universal/Sony ATV/CC (Jones/Brown/Seals/Merritt/Allen) / Jiva 88697330882 (ARV) 70 53 14 NOAH & THE WHALE 5 Years Time THE VERVE Love Is Noise (The Werve) Kobalt (Jones/Salisbury/Mccabe/Ashcroft) / Pariophone VERVEDD4 (E)

Official Charts Company 2008. Covers period from last Sunday to Saturday.

(Tbc) TBC (Tbc) / Phonogenic 88697418467 (ARV)

BASSHUNTER All | Ever Wanted

DUFFY Mercy (Booker) EMI/Universal (Duffy/Booker) / A&M 1761794 (ARV)

(Basshunter) EMI/Modest (Belval/Leroy/Dainian) / Hardzbeat HzBo8CDS (ARV)

(Potier/Elbow) Warner Chappell/Salvation (Elbow) / Fiction 1767730 (V/THE)

THE SCRIPT Break Even o

ELBOW One Day Like This

Titles A-Z
5 Years Time 70
7 Things 63
All I Ever Wanted 74
All Summer Long 40
Angel In The Night 21
Another Way To Die 27
Be The Dne 28
Berggin 24
Black & Gold 49
Break Even 72
Bruises 62
Burnin' LIJWHen You

Look Me In The Eyes 58 Changes 35 Chasing Cars 64 Closer 42 Cookie Jar 16 Dance Wiv Me 34 Dangerous 46 Disturbia 8 Don't Call This Love 3 Forever 69 Girls 10 Green Light 50 Handlebars 37 Hametown Glory 59 Hot N Cold 26 I Don't Care 47 I Kissed A Girl 14 I Love You Anyway 18 In This City 17 Infinity 56 Kids 25 Lies 57 Love Is Noise 71 Love Lockdown 11 Love Shy 19

Mercy 73
Miss Independent 7
Mountains 54
My Life 55
Never Miss A Beat 13
No Air 32
One Day Like This 75
Ouch 31
Paper Planes 20
Pjanoo 44
Raindrops (Encore Une fois) 9
Right Now 43

Rule The World 68 See You Again 38 Sex On Fire 4 She's Like A Star 51 So What 1 Spiralling 23 Spotlight 12 Stepping Stone 60 Summertime 45 Sway 41 Sweet About Me 53 Take Back The (ity 6 Tattoo 29 That's Not My Name 67
Tane Man Who Can't Be
Moved 22
The Shock Of The
Lightning 36
The Winner's Song 2
Lip 5
Use Somebody 48
Viva La Vida 39
Warwick Avenue 65
Whatever You Like 52
When I Grow Ulp 15
Wire To Wire 30

72 New

73 66 36

74 56 16

75 70 11

With Or Without You 66

Key★ Platinum (600,000)

■ Gold (400,000)

Silver (200,000)Physically unreleased to date

As used by Radio One

+50% SALES INCREASE

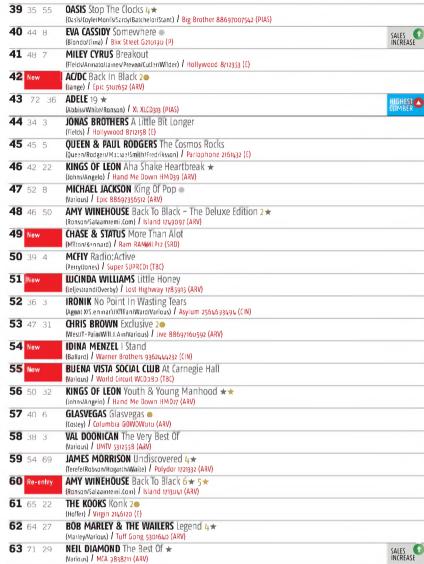
SALES INCREASE

BPI Awards Albina peat: Fascination (silver); Katy Perry: I Kissed A Giri (silver) www.musicweek.com 25.10.08 Music Week 39

Sunday to Saturday, incorporating seven-inch, 12-inch, CDs, LPs, digital bundles, download sales and cassettes. © Official Charts Company 2008.

The Official UK Albums Chart





Artist Title (Producer) / Label / Catalogue number (Distributor)

Official Charts Company 2008. Covers period from last Sunday to Saturday.

SEASICK STEVE Dog House Music

SNOW PATROL Eyes Open 7★ (Jackmife Lee) / Fiction 9852908 (VITHE)

PENDULUM Hold Your Colour 2

(Pendulum) / Breakbeat Kaos BBK202CD (SRD)

NITIN SAWHNEY London Undersound

Mia/Switch/Dipln/Morganics/Blaqstarr) / XL 8000965902 (PIAS)

MIKA Life In Cartoon Motion 5★ 3★
(Mika/Wells/Mart/Merchant) / Casablancallsland υυυ835202 (ARV)

THE LAST SHADOW PUPPETS The Age Of The Understatement

(Sawhney) / Cooking Vinyl 🕫 OSITIVIDEDI (P)

CASCADA Everytime We Touch ★ (Manian/Yannu) / AATW GLOBECD61 (ARV)

ABBA More Abba Gold (Andersson/Ulvaeus) / Polar 1724733 (TBC)

QUEEN Greatest Hits II 2*

MIA Kala

MICHAEL BUBLE Call Me Irresponsible - Special Edition 2★

MADONNA Hard Candy ★★
(Timberlake/Timbaland/The Nepumes/Danja/Madonna) / Warner Brothers 9362498686 (CIN)

Artists A-Z
Abba 33
Abba 36
Abba 71
Ac/Dc 42
Adele 43
Basshunter 11
Blake 32
Boyzone 4
Boyzone 34
Boyzone 34
Brown, Chris 53
Buble, Michael 66

Buena Vista Social

Club 55
Cascada 70
Cassidy, Eva 40
Cast Recording, Original 35
Chase & Status 49
Chicane 16
Coldplay 22
Cyrus, Miley 41
Dave Clark Five 15
Diamond, Neil 63
Dolls, Pussycat 20

Doonica, Val 58

Duffy 10
Dylan, Bob 29
Elbow 14,
Funaral For A Friend 17
Gilmour, David 26
Glasvegas 57
Hudson, Jennifer 21
Ironik 52
Jackson, Michael 47
Johnston, Andrew 19
Jonas Brothers 44
Keane 1
Kings Of Leon 3

Kings Of Leon 30 Kings Of Leon 46 Kings Of Leon 56 Kooks. The 61 Lamontagne, Ray 23 Last Shadow Puppets, The 73 Madonna 67 Marley, Bob & The Wailers 62 Mcfly 50 Menzel, Idina 54 Metallica 28 MGMT 27
Mia 69
Midler, Bette 8
Mikla 72
Morrison, James 9
Morrison, James 59
Ne-Yo 5
Oasis 2
Oasis 39
Pendulum 65
Perry, Katy 25
Queen 37
Queen 75

Queen & Paul Winehouse, Amy 48
Rodgers 45
Rihanna 7
Sawhney, Nitin 68
Script, The 13
Seasirk Steve 12
Seasirk Steve 12
Seasirk Steve 74
Snow Patrol 64
Spiteri, Sharlean 31
Ting Tings. The 18
Will Young 6

Williams, Lucinda 51

64 74 106

65 62 26

66 55 53

67 56 25

69 Re-entry

73 70 22

74 58 10

Key

★ Platinum (300,000)

Gold (100,000)

Silver (80,000)

★ Im European sales

BPI Awards
Batte Midler: The Best Bette
(gold); Prince: 1999
(platinum); Stipknot: Stipknot
(platinum)