

GRAMMYS: a good night for the BRITS as Radiohead lead the way in the UK's haul of six awards Radiohead victory 3



BADIO: Music Week gets a first-hand look inside RADIO ONE'S all-important weekly playlist meeting Playlist preview



running high for as the trip hón ninneare return



EVERYONE IN THE BUSINESS OF MUSIC

iusic

Hole quits Warner for Universal role

Warner UK chairman Rob Dickins has taken the reins at East West following the departure of MD Max Hole to a global role at

The long-serving MD, who has been with Warners for 16 years, has been named as senior vicepresident, marketing and A&R for Universal Music Internation-al. Reporting to UMI president Jorgen Larsen, from May 1 Hole takes responsibility for the company's global artist marketing activities outside the US.

"They wanted to put a music person in a very senior role, someone artist-friendly, partly to act as a magnet for perhaps major artists and label opportu-nities," says Hole. "I am very excited about the job, but very sad to be leaving East West."

The 46-year-old executive's departure from Warner comes after a period of speculation about his future with the company, which he joined as an A&R manager in 1982. In 1987 he was named MD of WEA's UK divi sion and then-helped launch East West in 1990. The past seven



Larsen (left) and Hole

years have seen notable successes with artists such as Simply Red, Chris Rea, Jimmy Nail and Tori Amos, but the com pany has recently been experiencing a lean spell. "It was time for a change," he says. Hole's boss and close friend Dickins describes his departure as a wrench, but adds, "I believe It's the right move for everybody

"We've had some great times and been over some rocky roads

colleague and is a great record executive. Universal will get great benefit from having him, Dickins, who adds he will be running East West for the immediate

Hole's move reunites him with Universal's worldwide chief Doug Morris, who was previously at Warner. "We enjoyed a lot of success together when he was at Atlantic and we remain good friends," says Hole.

Meanwhile, Universal has announced that Tim Bowen, who has been overseeing the compainternational marketing activities alongside his role as senior vice president, business affairs has been given a reshaped role with the title senior vice president, business affairs and general manager business development. *Tim has played a crucial role in UMI's rapid expansion over the past four years, during which time we grew from four to 34 companies this year," says Larsen. "Having more than doubled in size, we are now simply too big for Tim to wear several

hats at once

Spice Girls kicked off their world tour in Dublin last week, playing in front of 12,000 fans at two sold-out shows. The tour continues today (2) in Zurich. then moves on to Frankfurt Rologna Rome and other European cities before arriving in the UK on April 4 at Glasgow SECC. The UK tour also

takes in Manchester, London and

Birmingham before the quintet leave for America, where they will play a series of dates in June, July and August, See First Night review.

HMV sale to net £600m as EMI looks to reinvest

EMI is expecting the sale of HMV to a new joint venture company to produce a £600m windfall for reinvesting in its music operations. announced last

The deal

Wednesday (25), will see EMI selling the retail chain for up to £500m to the newly-formed HMV Media Group which it has set up with private equity group Advent International Corporation, in addition, the new group has agreed conditionally to buy Waterstone's for £300m from WH Smith, although this awaits a Smiths shareholders meeting on March

EMI and Advent, which both control 42.5% of the company with 9% owned by management and 6% held for management incentives, are confident the two ecquisitions will be completed by March 31.

Chairing HMV Media will be

Waterstone's founder Wateretone while current Waterstone's MD Alan Giles and Stuart McAllister, presently HMV Group chief executive, will be joint



Stuart McAllister

New acts remain top of R1 agenda

Andy Parfitt has vowed he will continue supporting a new music poli-cy at Radio One following his promotion to controller last week.

Parfitt, formerly deputy con replaces Bannister who has stepped down after five years to concentrate on his role as director of BBC Radio.

As controller, Bannister made sweeping changes at the station. "A new music policy is funda mental to Radio One's position," says Parfitt, "The schedule place now is the one I put in as deputy controller and absolutely continue with

Stability is what is required."

america's favourite



ERIC GLAPTON RETURNS ON MARCH 9TH WITH HIS FIRST NEW STUDIO ALBUM OF ORIGINAL MATERIAL SINGE 1989. INCLUDING THE WONDERFUL TRACKS 'MY FATHER'S EYES', 'RIVER OF TEARS' AND 'GIRCUS', 'PILGRIM' IS CLAPTON AT HIS BEST AND IS DESTINED TO BECOME A CLASSIC.



PILERIM ERIC BLAFTION

THE NEW STUDIO ALBUM - MARCH 9TH

GRIFFITHS HIRES IX AS CONSULTANT In one of his first moves as the new head of BMG UK and central Europe Richard Griffiths is hiring

Jonathan King as a consultant. King, who recently took up a similar advisory role at the

UK breakthrough artists* **scoop Grammy honours**

UK music's increasing success in

America is being underpinned by first-time Grammy wins for Jamiroqual, Radiohead and the Chemical Brothers Parlophone signings Radiohead,

who missed out on a Brit award last month despite four nominations, took the prize for best alternative music performance for OK Computer in a category which was completely filled by British or UKsigned nominated acts.

Virgin's Chemical Brothers whose album Dig Your Own Hole last spring became the first electronica release to make the US top won best rock instrumental performance for Block Rockin's Beats, while Sony S2's Jamiroqual scooped the best pop performance by a duo or group with vocal for Virtual Insanity

Steve Brown, A&R manager for the Chemical Brothers, believes

One Little Indian is lining un what is destined to herome one of the hottest album releases of Björk greatest hits package. The label's managing director Angus Margerison says the Best Of project, the first for the Icelandic singer, is currently at the embryonic stage and is as yet untitled. The release is expected to annear in the autumn Meanwhile, OLI is poised to move from its south London base to new 11.000 sq ft headquarters in Camden



and Radiohead are further proof of British music breaking through in America. "The Grammys are the grand-daddy of music awards and

it's great to see music like this winning," he says. Sony S2's managing directo Muff Winwood says he is thrilled with the Jamiroquai win which follows a haul of four prizes for the same track at the MTV Awards in America last September, "This is

Best male pop vocal performance: Elton John for Candle In The Wind 1997

Best pop performance by a duo or group with vocal: Jamiroquai for irtual Insanity Best pop collaboration with vocals: Van Morrison for Don't Look Rack (collaboration with John

recognised them, but so far they've never won anything in Britain," he says,

Mercury's Elton John, who spent 14 weeks at number one in the US with Candle In The Wind 1997, won the best male pop vocal performance category, while Polydor's UK-signed Van Morrison shared honours with John Lee Hooker in the best pop collabora tion with vocals section for their recording Don't Look Back.

Lee Hooker)

Best rock instrumental performance: Chemical Brothers Riock Rockin' Reats Best alternative music performance: Radiohead for OK Computer Best opera recording: Sir Georg Solti, conducting Wagner's Die Meistesinger Von Nurnberg

mous award as conductor of the best opera recording for Wagner's Meistersinger Von Nurnberg, but the UK missed out in the pres

tigious alloum of the year category. Parlophone managing director Tony Wadsworth notes the three first-time Brit Grammy winners are all groups with a fairly lengthy his "With the exception of the Spice Girls it does seem it takes at least three allows to make that breakthrough into North America. You have to be patient," he says,

Richard and De Burgh ioin Di tribute concert

Cliff Richard and Chris De Burgh are to be among a host of contem porary and classical artists per-forming at a tribute concert for Diana, Princess of Wales in June

The concert, to be staged in the Deer Park at Althorp on June 27, also features Wet Wet, Jimmy Nail, opera artists Lesley Garrett and Andrea Bocelli, the Chicken Shed Theatre Company, the New College Choir from Oxford, the Royal Academy of Music. Soweto String Quartet, plus cellist Julian Lloyd Webber.

Other acts will be announced soon. Profits will go to the Diana, Princess of Wales Memorial Fund.



Sean Bye, V2's head of marketing, died last Tuesday after losing his battle against cancer. Bye. 31, who joined the tabel in March last year, started his career in the music business as a press officer at Jive before joining Phonogram and MCA. He is survived by his wife Javnie and son Archie. V2 general manager David Steele says the label is setting up a trust fund for Bye's one-year-old son, "Sean was a fantastic guy and a great marketing man. We all loved him here and are going to miss him

STUDY URGES RADIO DEREGINATION Current digital radio regulation

should be reviewed to boost its growth and help fund investment ays a new report on the future of commercial radio. The National Economic Research Accordates study commissioned by the Commercial Radio Companies Association. suggests a relaxation of ownership controls, licence periods being lengthened and the privatisation of Radios One and Two to be reconsidered.

RA EXAMINES MELODY TAKEOVER

Emap is awaiting the approval of the Radio Authority before being allowed to proceed with its £25m gronosed takeover of Melody FM from Hanson. The RA will conduct a public interest test into the bid because Emap owns another London FM station, Kiss 100. To fall within radio ownership limits, Emap will dispose of Cardiff-based Red Dragon/Touch Radio.



MTV pushes UK profile with radio-style plans MTV is making its biggest com-THE CHANGES

mitment yet to UK programming series of scheduling changes to be rolled out over the coming weeks.

They include the introduction of regular live shows at the weekends, taking shows out on the road, additional repeat slots for popular programmes and new time schedules for several others. Christine Boar, head of pro-

gramming and production, says the changes are designed to drum home the fact it is a UK station and will build on previous regionalisation across Europe. "I think we're still perceived as MTV Europe by our audience. I want to break that mould," adds Boar.

From the beginning of this month the channel's live jukebox show Select MTV will be extended to the weekend, going out at 1-3pm both days. 'This will be the first time MTV has gone live regularly at the weekend. We're make ing it more like radio," says Boar, who joined MTV from Radio One

Liek - additional reneat close

Dancefloor Chart, Partyzone and Dance Anthems - move to early evenings or very early morning Dancefloor - goes on location Amour - gets makeover

Up for It - moves to evening slot Hot - Eddy Temple-Morris, Sarah Cox, Armstrong & Miller, and Richard Blackwood all become regular members of the team

Lick the new R&R show fronted by DJ Trevor Nelson, will be going out four times a week from March nstead of twice. Dancefloor Chart, Partyzone and Dance Anthems all move to early evening or very early morning slots, while Dancefloor leaves the studio to go on location at UK clubs. Amoun has also been revamped and will go out an hour later on Friday at 11nm-12am This week's MTV playlists, p24

Fifield future uncertain after boardroom move Despite last week's "business as

usual" stance, EMI Music's president and ceo Jim Fifield is expected to leave the group when his contract expires in March 1999 or possibly before. The turnaround follows the

board's surprise decision not to ratify Fifield's appointment as suc-cessor to EMI Group chairman Sir Colin Southgate.

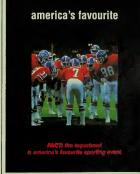
Fifield had been preparing to take on a chief executive's role at a board meeting on February 20. But the move, which would have seen Southgate move into a non executive chairman's role, was unexpectedly blocked.

unexpectedly blocked.

According to US reports, Fifield has ruled himself out of the job because he was unhappy at the amount of control Southgate was ared to hand him

A US spokesman didn't deny the reports about Fifield, but refused to elaborate. EMI's London HQ also declined to comment.

With Fifield out of the running, Ken Berry, president of EMI Recorded Music, is a likely candidate for the role of group chief



M W COMMENT

THE NEW-LOOK MUSIC WEEK: WE HOPE YOU LIKE IT... Every week the top of the front page of Music

Week states that we are "for everyone in the business of music". Those seven words sum up our

responsibility to serve the industry - the whole industry - and it is a responsibility we take very seriously.

This week we unveil a new look which we believe will help us to fufill our role more effectively than ever before. Helping the industry spread the word about new talent is our number one priority - which is why we are devoting more space to reviews and packing more acts onto the talent pages - but quality data is also key and we've got plenty of it.

As well as a more user-friendly format for the charts which tell us about the hits which have already happened, our new package has several additions to help the industry pinpoint the higgest hits of the future. We are running the playlists of Radio One, The Box and MTV UK, as well as a chart showing which records are getting most support in the UK's colleges. Alongside the extended commentaries for the CIN singles and albums charts, we have improved our specialist charts service, which is now entirely "live" as a result of our investment into getting every chart to you as soon as is

humanly possible But Music Week is about more than charts, it is about keeping the industry informed of every new development which could affect it - both now and in the future. Which is why we have introduced a regular fortnightly New Media

The one thing the changes have in common is that they are all geared to giving our readers the best possible service Selina Webb

PAUL'S QUIRKS

THE PROBLEM OF PARALLEL IMPORTS

UK distributors are finding themselves under increasing pressure from legal parallel imports which are now available either direct from wholesalers in Europe or from various sources within the UK. The strength of the pound and current FC regulations make the deals look particularly attractive and for the first time in years smaller retailers can benefit from reduced dealer prices on a par with the file discount they often believe some major retailers receive.

The problem is that UK suppliers are understandably getting concerned that their sales, marketing and advertising budgets are just helping to fuel the sale of imports rather than their own product.

The more aware distributors are working hard to counter the import threat by offering some excellent deals on catalogue, but sometimes the substantial price difference can be just too much to beat.

One suggestion might be to add an extra track or two to the UK CDs or enhance the covers, but if that's not possible, then gentle persuasion and constructive discussion might be more effective than veiled threats if the distributors want to keep their customers satisfied.

LMW: RETAILERS, BE THERE

The Retail Day at London Music Week (Thursday, April 30) should be the most important date in retailers' diaries since December 24. BMG, which is sponsoring the day, and Warner Music are both planning to use the event to present their future release schedule to retailers and many other companies will be there. For retailers who feel that they often miss out on product presentations, artist playbacks and a free beer, this is a big opportunity to meet, mix and make new contacts.

If you really are serious about music, then you've just got to be there.

Paul Quirk's column is a personal view

Smith to act over benefit plan fears

by Robert Ashton The impact of the government's New Deal for the young unemployed has caused such alarm in the music business that a Labour cabinet minister is offering to set up a special meeting with industry representatives.

Culture secretary Chris Smith opened the door for the music industry to table its concerns on the plight of musicians under the government's New Deal policy at last Monday's inaugural meeting of the Music Industry Forum (MIF)

The move to convene a tonlevel meeting between two government ministers and music industry figures, recent misgivings over the impact of the Welfare To Work policy on the creative community. Creation president Alan McGee, who was unable to attend the first MIF meeting, has strongly criticised the Welfare To Work policy for its implications for musicians and two weeks ago declined an invitation by employment minister Andrew Smith to meet and "ensure that the New Deal nurtures talent in the MiF chairman John Glover also

expressed his fears at Monday's meeting that the New Deal, which requires people to move into employment, voluntary work or full-time education, would disad-vantage musicians. The concern



raised prompted Smith to suggest a one-off meeting between self, Andrew Smith, McGee, Glover and Planet 24's managing director and Creative Industries Task Force member Waheed Alli. No date has vet been set for the meeting, but it is envisaged they will disci implications of the New Deal and other issues concerning musicians. Future meetings outside the MIF are also possible.

The proposed meeting was welcomed by McGee, who says he is now prepared to meet Andrew Smith

"I have good reason to believe the Denartment

Employment are taking this issue extremely seriously and there are strong indications that the govern ment is prepared to look again at the potential problems that musicians will face under the Welfare to Work scheme," he says Other topics raised at Monday's

two-hour meeting included copyright, piracy and education issues and among some of the ideas put forward was a suggestion by Mick Hucknall that village halls should be equipped with music equipment to enable their use by local bands for rehearsal space.

The next MiF meeting is planned for April 20

BMG brokers world deal for V2 publishing

worldwide administration deal with BMG Music Publishing International - its first international agreement

Under the long-term association, BMG Music will represent V2 Music's catalogue worldwide with the exception of the UK, which it inisters itself, and Australasia. which is handled by Mushroom. The link-up was brokered by

Andrew Jenkins, vice president of BMG Music's London-based international office, who spent 15 months chasing and negotiating the deal, "They were swamp with offers so there was a lot of woolng," says Jenkins. "I think they've got a very interesting artist roster with acts such as Mulu, Fluke and Addict and are also looking for artists who will not only have hits and a long-term career, but will work well commer

cially in areas such as advertising Jenkins says with BMG's international headquarters located in London, the deal provides V2 with a "one-stop shop" for dealing with Its 43 offices in 33 countries. "We also believe we have a very good administrative system," he adds.



London gets new venue in Millennium complex

Mandelson, the minister in charge of the project, gave the go-ahead for a new "baby" dome to serve as a major London concert venu Work is expected to begin on the 6,000-seat capacity baby dome in the

summer and in addition to its function as a meeting point and information centre for visitors to the main dome, it will host large rock, opera. classical and comedy events

Ross Cook, broadcasting officer for the dome's operating group, the New Milliannium Experience Company, says it is hoped the baby dome will become a venue for some of London's biggest pop and rock events as its capacity far exceeds that of many of the capital's existing venues. "We're already in contact with major promoters, who I'm sure will see this as the venue to play at," he says. "They will be able to close the baby dome for the day for rehearsals and to set things up for the evening. When the under ground link is complete it will only be 10 minutes from Waterloo, so we expect it to become one of London's premier venues."

UK release [™] for The Artist via Pinnacle

tion rights for Crystal Ball, the four-CD set of unreleased tracks by The Artist Formerly Known As

Prince.
Released on March 9, the album has a dealer price of £28.95 and appears on NPG Records via Pinnacle Imports. It comprises three CDs of archive material from the past 13 years, as well as The Truth an acquetic album recorded

at the end of last year. Pinnacle chairman Steve Mason struck the deal for the album with Los Angeles-based BC Records which controls overseas rights. "As far as I can tell, he manufactured the album himself with the initial alm of selling it direct to fans in the

US," says Mason Details of the album first emerged last summer on The web site (www.love4 oneanother.com/groove.htm) and it has subsequently been distrib uted in the US to retailers, including 400 Blockbuster music stores, as part of a deal coordinated by the Minneapolis-based Best Buys chain

Crystal Ball is The Artist's first album since the end of his deal with EMI US, with whom he one album. poorly-received triple-CD

Emancipation. He was signed by EMI in 1996 after falling out with his previous

label Warner Meanwhile, Mason has also overseen another deal to distribute a new release from an established

On May 18, Pinnacle will release Photographs & Memories, the first album from Julian Lennon in seven years, it appears on the artist's new label, From Another Room, which he has set up with Steve Weltman, who signed Lennon to Charlsma Records in the early

Eighties. It will be trailed by the single Day After Day on May 4.

Asda to bypass EUK for direct approach

Asda is understood to be on the verge of ending its distribution deal

with EUK to source all of its music product directly from record companies decision means

Kingfisher-owned group could lose around £65m worth of business a year. Asda claims around 8% of all eindles cales and 6% of the allume market and is the biggest supermar-

It would be the first time a super market has sourced its product directly from record companies and follows a similar shift in buying poli cy on video by Asda which, until last year, bought all product except Disney videos through EUK, By spring it will be 80% supplied by

video companies Asda's decision will come as a blow to EUK which presently our plies around a third of all music product sold in the UK. "This is a

EUK'S MAIN MUSIC CUSTOMERS

Safeway

The company's total sales were £414m for the year ending February 2 1997, a 16.5% year-

£100m music turnover which will be a big hole in its business and certainly reduce its buying power," says a source close Asda, which is understood to be currently finalising deals with record companies

The supermarket hopes to have and is believed to be in discussions another distributor which would act as a third party to handle

Woolworths, as both EUK and the chain are owned by Kingfisher. It also feels dealing direct will further strengthen its relationships with If the deal does go ahead, it will

very likely represent the last deci-sion made by Steve Gallant at Asda before he quits as category controller of entertainment to join around April or May.

says the move will be welcomed by the industry as it will ston large dis counts going to EUK. *EUK go around demanding huge discounts from everybody, but they've got their comeuppance," he says.

A spokesman for EUK says it is company policy not to discuss any of its trading relationships Asda meanwhile, says the move is

> Jeff Buckley's final appear on a two-CD set singer-songwriter's death. Sketches (For My Sweetheart The Drunk), which Columbia has scheduled for a May 11 Ilk release has been nut together with the assistance of his family and will include producer Tom Verlaine and four-track home recordings. "His second album was weetheart The Drunk title of where it was at." says Columbia



In May, a year after the songs he recorded with so this is a very honest product manager Paul Bursche.

FIRST NIGHT... SPICE GIRLS

To boldly go into Spiceworld is an amazing experience. But a gig? Not as we know it.

It is hard to believe there are many Music Week readers who would genuinely enjoy the 80-date Spice Girls tour which made its debut at Dublin's Point Depot last Tuesday night, writes Steve Redmond.

It wasn't that it was particularly flawed: on the contrary, by the standards of much family entertainment, it was pretty close to being state of the art. And there is little doubt that the sell-out audience of 6,000 went home very satisfied indeed.

The point is that the Spice Girls in concert is as far away from what most of us would describe as a "gig" as it is possible to get.

How could it be otherwise? While the notion of gigging is traditionally about building a career and "paying your dues", these first proper concerts of the Spice Girls come after they have already sold 36m

And then there is the audience. We have all seen teen acts with teen audiences. But when was the last time you saw an act whose audience averages age seven or eight,

and certainly goes as low as four? Occasionally this leads to unintentional comedy. For

while a four-year-old's shriek is certainly as piercing as a 13-year-old's, sadly it doesn't have the stamina. After the first few songs, many of the kids had simply run out of scream.

And while two-and-a-quarter hour shows may be unexceptional for us, the younger kids were clearly

flagging after an hour, and by the end of the 10.15 encore many of them were in the Land of Nod. While it is difficult to fight the temptation to be cynical

(it is tempting to question precisely how much of the vocals are live), we should do so.

On its own terms, the Spice Girls show is a triumph of showwomanship. All the hits are there. The costumes are suitably stunning. It successfully treads the line between wholesome fun (Geri rollerskating across the stage) and naughtiness (the girls appearing "naked" during

And it provides a choice of five aspirational role models for the pre-teen girl.

Take your daughter. She'll enjoy it.

newsfile

ARISE SIR ELIUM
SIF Elton John received his
knighthood from the Queen at
Buckingham Palace last
Tuesday (24) in recognition of
his services to music and his services to music and charity. The award, which follows the 33m record-torsking sales of his single Something About The Way You Look Tonight/Candle in The Wind 1997, comes two years after he was awarded a CBE.

LACK OF ACTS POSTDONES IRMAS Irmas, have been nostnoned

because of the unavailability of The show, which was due to take place on March 17, is organised by broadcaster RTF with industry association Irm In a joint statement issued last week, the two organisations said, "This decision was taken in the belief that a more suitable date could be found which would accommodate the staging of a show to better reflect the status of the

KELLER BACK AT 1ST AVENUE EMI International marketing manager Myles Keller is returning to 1st Avenue Records after a two-year spel with the major. Keller, who left 1st Avenue in 1993, will take up the newly-created position of director of artist development on March 2. He will be responsible for managing 1st Avenue/EMI artist Michelle Gavie. Thunderbugs and 1st Avenue/Sony/Higher Ground signing Johnson

GATEAGHER OHITS FANTARIA Andrew Gallagher has quit dance label Fantazia after six ears to set up his own independent marketing company, The Lost Generation. The former label manager's stay at Fantazia concluded with the album British Anthems which was released to coincide with the Brit Awards and last week had climbed to number two on the compilation

KEM BACKS EXCLUSIVE CONCERTS Xfm is to highlight its new music credentials with a series music credentials with a series of concerts being staged around forthcoming releases. A gig in London by Space this Wednesday (4) will mark the start of an initial run of 10 free performances over the next four months which will be exclusively previewed on the station and backed by Virgin

ALL SAINTS

All Saints' forthcoming single Under the Bridge is due to be released on April 20 and not as

CELINE HITS PLATINUM FORM

Celine Dion's Let's Talk
Celine Dion's Let's Talk
About Love was
Certified four times
platinum by the BPI last week
while single My Heart Will Go on was awarded a platinum disc. A double-platinum award went to Lightning Seeds' Like You Do – The Best Of, while Kiss Smooth Grooves 98 and Cornershop's Brimful Of Asha single turned gold.

dotmusic

DANCE POWERS THE REBIRTH OF JIVE

An active A&R policy and some bullish business deals have seen Jive emerge as one of the leading indies

a series of smart business moves have a series of smart business moves and led to a turnaround in the fortunes of

Last year. Jive was one of the UK's too indies, claiming five singles in the year-end Top 100. Its share of the singles market increased year-on-year to 3.1% from 0.8%, largely on the back of the R Kelly number one, I Believe I Can Fly, and three Backstreet Boys hits, while the album Backstreet's Back helped quadruple its share in the albums market to 0.8%

The start to 1998 has been equally strong. Already there has been a number two single with Backstreet Boys' All I Have To Give, the album Backstreet's Back has gone double platinum. Will Mellor's debut single When I Need You entered the chart at number five and Steps' debut single, 5.6.7.8 has so far sold more than 275.000 units and is the biggest selling single in the Nineties not to have made Top 10 Meanwhile, Solid HarmoniE's debut sir I'll Be There For You, has hit the Top 20, and Joe, Kaleef and Tupac Shakur have also each had Top 30 success.

Jive's recent performance is in stark contrast to its profile in the early Nineties. when its name was associated with back catalogue, the odd hit including Boom Boom Shake The Room by Fresh Prince & Jazzy Jeff (number one in 1993) and budget-priced compilation releases uring some of its early Eighties hits

The turnsround follows a series of changes at Jive, not least a renewed determination to break artists. R Kelly's She's Got That Vibe single was released four times before peaking at number three in 1994 and the artist has now had five Too 20 hite

live has also struck a joint venture deal with Pete Waterman's PWL production company. Signed 18 months ago, the deal has already resulted in hits from Solid HarmoniE, Will Melfor and Steps



live talking: Scott McLaughlin (left) and Steve Jenkins

Jive managing director Steve Jenkins says. "I predicted the current explosion in pop music two years ago when I signed the deal with Pete and I reckon it will be around for another two years at least."

Other changes include taking an international approach to A&R and producing US acts, including Backstreet Boys, across Europe. A new management structure has also emerged following the

'I predicted the current explosion in pop music two years ago and I reckon it will be around for

> vears at lenst' Steve

another two

Jenkins

appointment of four new heads of

department -- Adam Fisher (promotions) Peter Berry (press), Hans Griffiths (sales nd marketing) and Scott McLaugh (A&R), who joins from dance label Multiply where he was involved with acts including Sash! [see breakout]. Jenkins, who joined Jive in 1989 from

impulse, says, "We're not bothered by how others view Jive or how much market share

live dancin'

When Scott McLaughlin signed up with Jive in January as head of A&R it was a clear sign of a new focus for a label which is already well-established in the R&B/hip hop and pop arenas.

McLaughlin immediately made his impact felt with the launch of the Pepper dance label and plans to release 10-12 ngles before the end of the year.

McLaughlin was attracted to Jive because it is an independent with a global structure and has A&R contacts worldwide, including head of European A&R Martin Dodd in Benelux and Konrad von Loehneysen in Germany.

He says, "I came to Jive to create a

dance sensibility. Even though we have a global infrastructure, we still operate on the scale of an indle." Managing director Steve Jenkins adds,

would like to see our dance area develop into an artist-led area. I think that in a couple of years Steve will be a great real A&R man discovering great bands.

we gain. Our priority is to make good records that people want to buy lenkins believes one of Jive's strengths is the fact it has not lost sight of its independent roots. "We still have the nentality of an independent here," he

I know what all our acts are up to anywhere in the world. I've already listened to the first three finished tracks off Robert's [R Kelty] new album which is due out in April," Jenkins adds.

Steps' manager Tim Byrne says, "It's been an incredible experience working with Jive. Everyone takes a personal interest which we wouldn't have got at a major. The majors might argue that last point, but few could knock the success Jive's new approach has delivered. Yinka Adegoke

DR MARTENS KICKS IN

Always associated with youth culture, only recently has the shoe maker fully explored its musical links

nof Dr Martens in The Who's heyday and proceeded to smash the living daylights out of a guitar on stage, the boots' bower-boy image has been embraced by a ccession of rock movements, be it punk, indie or grunge

But it wasn't until 1995 - 35 years after the first Dr Marten boot rolled off the production line - that the shoemaker dipped its toecaps in the music market. easing Unlaced, a branded compilation album featuring Blur, New Order and Suede among others. The move followed an approach from the

Music & Media Partnership which specialises in putting together joint venture packages between brand nam businesses and record companies. "Music is a great way for a brand such as Dr Martens to reach its target market," says Rick Blaskey who helped set up the deal. The album went Top 20 and sold more than This proved to be just the start of Dr

Martens' musical adventure and it has

20 compilations in countries such as the US, France and the UK. However, there has been an important change of emphasis, with stand-alone compilations sold over the counter being superseded by "gift with purchase" samplers being made available to buyers of the

ince put together more than

The most successful such ompilation was released in conjunction with Warners in America. And, following an advertising campaign in rock magazin like Spin. Dr Martens shipped 450.000

CDs within a month. "There's no way we would have shifted nearly half a million pairs of shoes in the space of a few weeks but for a promotion of that sort," says Karl Nielson, who plans the company's music strategy from its Covent Garden store. A similar joint venture compilation was

Shoe Pie, released in conjunction with 4AD and featuring label acts such as Lush,



Boot boy: Dr Martens' Karl Nielson

Throwing Muses and The Breeders, More than 80,000 copies were distributed in the UK. "Compilation CDs are an important promotional and sales tool - especially in America where "retail therapy" is big business," says Nielson.

But what do record companies like 4AD get out of such joint ventures? "It gives a small label such as ours a chance to reach a totally different market," says marketing manager Dan Coxon.

Dr Martens: potted history

1995: Unlaced, a compilation featuring Blur, New Order and Suede among others, is released in the UK. Goes Top 20

1996: Dr Martens sponsors a stage at the Phoenix and Reading festivals 1997: Shoe Pie, a branded compilation CD released in conjunction with 4AD, shifts 200,000 units in the US and a further 80,000 in the UK; sponsors the Glastonbury Festival and second stage of the Lollapalooza US tour; teams up with Xfm to promote gigs; sponsors a UK tour by Soul Coughing; sponsors a Christmas live recording of Logical Progression III

Samplers now make up just one strand in the shoemakers' increasingly complex musical strategy, however. It has also ventured into live music, sponsoring stages at the Reading and Phoenix festivals: linking up with the Glastonbury Festival: sponsoring a second stage at America's Lollapalooza event; and teaming up with Chris Parry's Xfm radio station to promote onthly gigs at the Barfly Club.

Despite all this promotional activity Nielson says, "We're not just in it to buy market share quickly. The Dr Martens philosophy is to be supportive of youth culture, especially through music, but not overtly commercial."

And if the frantic activity of the past two years is anything to go by, it looks as if the company's involvement with music is set to escalate. So long as record labels, artists and fans all benefit, such a move is surely to be welcomed. York Membery

MUSIC WEEK 7 MARCH 1998

america's favourite

matchbox 20



FACT: matchbox 20 are america's favourite new band.

WINNERS "best new band" rolling stone magazine reader's poll

4 MILLION SELLING debut album "yourself or someone like you"

currently biggest selling rock album in america

IN THE UK: debut single "push" released march 23rd on cd, cassette and 7" (AT0021/CD/C) debut album "yourself or someone like you" released april 13th on cd and cassette (7567-92721-2/4) ONLY LIVE DATE: london astoria march 25th



LYSIS - RADIO ONE PLAYLISI







ucers gather to select the records which will make up the next week's playlist under the auspices of Jeff Smith pictured centre in pics left, centre and above, right

PLAYLIST PREVIEW

A year after Jeff Smith's arrival at Radio One, MW got its chance to sit in on one of his new-style playlist meetings

could be argued that pluggers of a knowing exactly what goes on at a Radio One playlist meeting where the ancient process of consensus by committee makes choosing the following week's music a daunting task

For years, the weekly Thursday ritual was a mystery to many inside and outside the industry. However, the arrival of Radio One's new head of music policy Jeff Smith a year ago has ushered in a new era of openness, with even the unthinkable happening: pluggers have been invited to attend the meetings. Other changes have been made, too, notably the introduction of

the As Featured list to replace the old C-list. "Any song on this list will get one or two plays dates and consider when our a week if producers want to include it. We can even use As Featured to preview a song maybe two

months up front then give it a rest and bring it back nearer the ease date," says Smith

The As Featured list has not pleased everyone all of the time, however. "I do not fully understand the As Featured list," says Appearing managing director Scott Piering, "But there are more records on it than were on the old C-list. This can mean a dilution in the number of rotations. We have had up to 11 plays for some tracks, while others got just one.

Pierind dope however welcome As Featured as a way to get a foot in the Radio One door. "The industry should stop mouning about it," he says, "Radio One

cannot playlist everything it wants to." Piering's point was brought into focus when MW was invited to the February 12 playlist meeting which was chaired by Smith and music scheduler Alex Jones

The room where the make-or-break decisions are made is tirry and becomes even more cramped at 11.30am when as many as 15 producers and presenters

arrive, each armed with a pile of CDs The first task is to review last week's niavlist and decide which sones will remain on rotation. The first track to be discussed is the station's current number one song, Catatonia's Mulder & Scully, which had

received 30 plays in each of the previous 'We must work around release two weeks. Comments rando from "Has it got the listeners will be able to buy legs to remain on the A-list?" to "It could what we're playing'

go on the B3 list, but

that would halve ite - leff Smith plays and it is still a hit record". Eventually, it is decided that the track should remain on the A-list for at least another week. The same verdict is reached for Cornershop's Brimful Of Asha and Dandy Warhols' Every Day Should Be A Holiday. Among the tracks taken off the A-list is

Oasis's All Around The World while St Etienne's Sylvie is chopped from the B-list after it slipped from number 12 to 33 on the CIN sales chart.

The A-list usually consists of 25 tracks. which each receive between 25 and 32 plays a week, while the B-list comprises up to 24 songs allocated between 10 and 20 spins. The B3 list enables Radio One to

select, up to seven times a week, tracks that are not new enough to be on the main playlist but which the audience still occasionally wants to hear.

The playlist committee is aware of Radio One's role as a broadcaster of new music and in addition to the playlist producers are given a handful of free plays while many shows can select a record of the week. But Smith says the network cannot

exist in a vacuum "I remind producers of this when we are deciding how early to go with a track. We must work around release dates and consider when our listeners will be able to buy what we are playing. The maximum we

would usually go with a song is five weeks up front," he says. This thinking

is important committee chooses the new playlist, Smith

allows everyone at the meeting to nominate a new song or one rejected at previous meetings. Most tracks are played in full and then

everybody is invited to comment Breakfast show producer Barrie Kelly puts forward Montrose Avenue's Where Do Stand as a potential A-list track, but

Radio Network

others are not so sure. Smith pencils it on to the B-list, but it ultimately has to settle for being an As Featured song as it loses its place on the B-list to Candyskins' You'd Better Stop.

The next track is Pulp's six-minute This Is Hardcore brought to the meeting by

producer Fergus Dudley. Comments are again mixed, ranging from "really strong and "difficult for commercial radio to play", to "dull" and "a great album track if you a a real Pulo fan"

By the end of the meeting Smith has too many songs to include and uses his 30 minutes alone with Jones-Donelly to "mop up" what was said and make final decisions. By the time they have finished five tracks are replaced on the A-list, including Chumbawamba's Amnesia and Will Smith's Gettin' Jiggy With It. Among the

songs are Ocean Colour Scene's It's A Beautiful Thing and Run DMC vs Jason Nevins' It's Like That The Rillet has seven MW PUBLISHES FULL

new songs, including Five's When The Lights Go Out and Bernard Butler's Not Alone, while nine songs appear on the As Featured list for the first find them on p24 alongside playlists and time. These include Kylie charts from MTV, The Box and the Student Minogue's Breathe and Rialto's Dream Another Dream

Smith is convinced that, despite the fierce debate over some tracks, the modern day playlist meeting gives every new release a fair chance because there is no limit on the number of weeks that producers can nominate a song.

"When I first started coming to playlist meetings in the early Nineties everyone would put their hands up and vote. Now we try to get a majority view on most tracks

through healthy debate," he says

For the pluggers that are disappointed there is always next Thursday - if their nerves can stand the wait. Steve Hemsley

KEEP AN EYE ON THE FUTURE



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music week awards 98

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MAJORS DIP A TOE INTO ONLINE SELLING

by Tracey Snell

sland Records' decision to start selling music over the internet via its UK web site was groundbreaking for a major label but it mirrors experiments being carried out by others across the Atlantic.

EMI, Sony and Warner have all set up domestic mail-order facilities on label sites in the US, enabling consumers to browse through thousands of titles and buy them using a credit card.

The fact that they have chosen to pilot their home delivery services in the US rather than the UK reflects the greater penetration of computer usage in the US.

Jeremy Silver, VP of interactive media at EMI says, "We have chosen to learn from it in the largest internet market in the world." EMI's experiment has been under way for

about a year through Virgin Records
America. The site has a direct link to online
retailer Music Boulevard, which processes
the orders. In common with other majors,
Ellis reluctant to reveal much about its
online experience, apart from saying it
confirms an indirect relationship between
consumer and retailer.

Island UK managing director Marc Marc Island UK managing director Marc Marc dismisses fears that record companies are about to drive retailers out of business. He stresses that Island is not selling directly to consumers via its site (Island.co.uk) but using a third party online retailer — in this case IMVS — to fulfill the order.

Marot also points out that the primary aim of the site is to sell back catalogue not chart albums. "I'm not looking at this to be a moneyspinner. It's much more a learning curve to see what it can do for my back catalogue," he says. Also, once packaging, past and tax has been added, chart albums





...........

Fiven

and's online venture mirrors experiments by others such as EMI (top right)

bought from the site work out slightly more

sepensive than in the High Stroet.

Sony's service went live last summer and offers titles mainly featured on artists' web sites. Noc Koepke, vp of technology and media at Sony Europe, says, "We consider this as a service attachment to the US site." He refuses to be drawn on whether it will be extended to the IUK.

Warner, meanwhile, is conducting its online selling activity through a Time Warner site (www.thedave.com) which is also

offering merchandise from other companies in the group. Martin Craig, general manager of warner.esp, says there are no plans to

compelling

or warner.esp, asys mere are no pains to introduce such a service in the UK. Nevertheless, the fact that Warner, EMI and Sony are conducting trials at all is an indication of how important they believe the online retailing market could become. Should their experiments prove successful, the argument for rolling them out to other territories, including the UK, would be WEBSITE

AEGEAN RECORDS (www.gegegn.net)

George Michael has updated his web alto to include a mallocter service selling CDs and other merchandise. Visitors can now by Michael's Older altour men Wihami's greatest hist via the service, which is also by Michael's Older altour and Wihami's greatest hist via the service, which is also the service of the service of



NEW 5

written by Tracey Snell



BMG Publishing and MCA Music are hoping to drum up new business for their back catalogues by setting up services on the internet to help ad agencies and film companies identify suitable song titles for soundtracks.

BMG has developed a fully-searchable database containing details of 1,000 songs from its catalogue, which covers artists such as Paul Weller and Beck. The company will be sending out 2,000 copies of the database on computer disk to ad agencies and film companies over the next few weeks. Later it plans to publish the database on the Internet.

Meanwhile, MCA Music is planning to launch a web site later this year to synchronise its global film and TV activities. The site is expected to contain a "significant percentage" of its back catalogue and to include a search engine to help identify tracks.

BMG A&R director lan Ramage (pictured above) says titles in the BMG Song Database are organised into categories including music genres and can be searched by song title, writer, year, chart position and record label.

John Uttle, TV administrator at media agency Abbott Moad Vickers BBDO, says, *Agencles are heavily involved in buying music, and often creatives come in and ask for a particular style. Anything that can help us sort music out is brilliant."

mash Hits is backing a new interactive COR on which aims to teach children to he highs and lews of becoming a top-sening artist. Winnershot a Pup state has been greated through the process of auditorial state of the process of auditoring a band to be processed on the process of auditoring a band could be processed of auditoring a band could be processed on the processed of auditoring a band unimately getting a Foy 40 Nt. An Attica spokesman says. "Many teenagers want to be pop stars but few ever get that chances be pop stars but few ever get that chances are compared to the processed of the pro



on the program next month to coincide with its retail launch and will be running joint promotions with Attica. For more details call Attica on 01865-791346.

bey Road Interactive has prometed Christina Schoenleber to the newlyacreated position of web development and new business manager. Florusia Duggan, director of multimedia services, to whom Schoenleber will be reporting, says, "Christina fits the bill perfectly she'll be driving the web site and enhanced CD business, an area she knows inside out."



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IN THE STUDIO WITH ...

ALBARN, NYMAN & COWARD

amon Albarn and Michael Nyman last is week finished the final track for what is likely to be the most critically-acclaimed compilation since the War Child album, Twentieth Century Blues – The Songs of Neol Criwaria.

Their version of London Pride for the Red Hot Alds Charitable Trust's album on EMI joined an impressive list of contributions from the venerable (Paul McCartney, Elton John, Bryan Ferry) to the credible (Roxas, Shola Ama, Suede, Robble Williams) to the hysterical (Vic Reeves and David Arnold). (which bought the UK rights) over Easter at the same time as a three-part Arena documentary about Coward.

documentary about Coward.
The album's great strength is the fact each artist has brought something new their chosen sore, while retaining a vital conceptual thread to Coward himself. The Divine Cornely furned five Been is industrial technology and the strength of the st

big British songwriter. You can trace a line from Coward through to people such as Morrissey, Neil Tennant, Marc Almond... He could almost be considered the godfather of

Britpop."
It was the trust's director and project's instigator Simon Watney who first hit upon the idea of an album of modern

interpretations of Coward's work as a way of generating funds, it was also Watney who managed to persuade the Coward estate, publishers Warner Chappell, EMI and the plettors of stars – with Pet Shop Boy Tennant and Penna – to help make it

Attempts to get Black Grapes Shawn and closed by the outstanding Robble Tennet and Perina - to help make it "I think there is charity fatligue now, but it's a great album. It's almost incidental that it's a charity record. We never intended to go out guns blazing" - Penna

TRACK BY TRACK DAMON ALBARN & MICHAEL NYMAN: London Pride SHOLA AMA & CRAIG ARMSTRONG:

SHOLA AMA & CRAIG ARMSTRONG: Someday I'll Find You THE DIVINE COMEDY: I've Been To A Marvellous Party MARKANNE FAITHFULL: Mad About The Boy

DEBYAN FERRY: I I See You Again

BYAN FERRY: I I See You Again

PAUL MCCARTHEY: A Room With A View

PET SHOP BOYS: Sal Away

VIC REEVES: Mrs Worthington

SPACE: Mad Dogs & Englishmen

SPACE: Mad Dogs & Englishmen

SUEDE Feat. RAISSA: Poor Little Rich Girl

TEXAS: Parish Pierrot

ROBBIE WILLIAMS: Thore Are Bad Times

Just Around The Corner.

Ryder into the studio to record many people's favourite, Mad Dogs And Englishmen, unfortunately failed, leaving Space to exert their brand of kookiness on the classic. But it demonstrates the thought

the classic, but it demanstrates the though and passion with which co-executive producers Neil Tenant and Tris Penna have handled the project in the 12 months up to Friday's strict deadline for finished tracks. The Really Useful Records MD Penna says of the missed concrutify to per fixele

says of the missed opportunity to get Ryder and Space together, "It's just time considerations. It has to come out at Easter [April 13]." To maximise publicity on a minimum

budget, many artists also performed at a VIP_£300-eticket charity gala at the Park Lane Hotel in January in London, which was filmed by Beatles Anthology director Chips Chipperfield. It will be broadcast by the BBC



Are Bad Times Just Around The Corner.
Divine Comedy frontman Neil Hannon,
who was once described as Noel Coward's
heir apparent, says, "Our version is a

combination of a traditional and new sound. The original version was practically all dialogue, which made learning the lyrics one of the hardest things I've ever had to do." Their track will be released on March 30

as a double A-side with Shola Ama & Craig Armstrong's luxurious rendition of Someday I'll Find You, which would have made a stunning Bond film title track. The enthusiasm to recognise Coward —

who defined English style in the Twentles, was the highest paid author in the world between the wars and was a massive TV star in America during the Fifties – has beer relentless. Penna says, "He was the first

happen. To emphasise Coward's importance to British culture, Tennant suggested restricting contributions to British artists. That it's the most well-constructed charity

atum since War Child is probably just as well after the enormous public investment in the Princess Diana tribute album and single last year. Penna says, "I think there is charity fatigue, but it's a great album. It's almost incidental that it's a charity record. We rever intended to go out guns blazing, saying This album saves lives."

But, of course, that seems likely to be exactly what it will do. Shaun Phillips

Act: Various Label: EMI Project: single/album Songwriter: Noel Coward Executive producers: Neil Tennant & Tris Penna Publisher: Warner Chappell Studio: various Released: March 30/April 13

MAS

assive Attack have delivered a third album of such depth and intensity it is already being described at Virgin as their OK Computer.

their UK Computer.

And not only is Mezzanine set to receive numerous critical plaudits, it sets up the trip hop pioneers for a substantial breakthrough worldwide.

It won't hurt that their AAR man Ashley Newton has recently been promoted to copresident of Wign Records America. He again he has always been hands on for the beat, and always will be, even and will remains my favouring prompt and the trentains my favouring prompt from the more prompts from the more than the more prompts from the more than the more than the more prompts from the more than the more than the more prompts from the more than the more prompts from th

"Massive Attack should take some sort of comfort we are here handling the baton. But it's not just a question of spending marketing dollars. It's where to place the act, timing and keeping everyone focused in the weekly meetings."

Mezzanine (released on April 13) is Massive's most accomplished body of work to date and, contrary to its title's

to its title s suggestion, is likely to take them to another level.

The album shows that Grant Marshall (Daddy G), Robert Del Naja (3D) and Andrew Vowles (Mushroom) continue to form one of the continue to form

the influential acts of the Nineties. The trio produced the album themselves with Plastics' Is Neil Davidge and although they remain influenced by rap, dub and club culture, it has a defining live feel with an emphasis on guitar, an instrument until now they have hardly explored. Lonsterm collaborator forces Andy (a

signing to their Melankolic label) features as a vocalist on three tracks, while new vocalists include ex-Cocteau Twn Elizabeth Fraser, who adds a peppering of angelic relief on three tracks – including the single Tear Drop (out on April 27) – and, fresh from her appearances with the band like last year, Sara Jay, who features on Dissolved Gir.

Manager Marc Picken says, "They made the record they wanted to make. It's not the most commercial piece of work but as a complete piece of work it's the best."



STEVE LAMAGON A&R or of times this So are Feeder. However, If the feeling is that Minds Of Percention and Ir

ve lost count of the number of times this year that people have told me: "Rock is coming back in." Where has it been then? Has it been doing 18 months in the Scrubs for crimes against the Eighties? Did it get time off for good behaviour? I've got a nice image of Rock stepping out of the front gates of prison and being met by a huge limo which whisks it away to a late-night drinking den. "Welcome home, son. Things have changed a bit since you've been away. Those Oasis brothers have been taking liberties on our patch. Now it's payback time..." Far from being away, I think Rock employed a plastic surgeon and has been walking among us in disguise. I mean, the Foo Fighters, they're Rock. So are Skunk Anansie.

Rock is becoming "commercially valuable" again, then expect Rock signing galore — in all its various forms...Just to help start the ball rolling, here's one for you — Fifth Amendment, a four-pice a somewhere between Silverfish, Sneaker Pimps and Skunk Annanie. Pelying like at London's Monarch recently, they arrived on stage, thumping through a bolshy instrumental, before the singer — hood up and vaguely menacing — bounded on and smaked the drum kit around for a bit. Second song in and hood down, she has flaming red hair and a voice which sounds like an agitated Shitiey Manson chewing razorbiades. Bit scary for me, but the deem boasts two massive, in-yourface songs in

Minds Of Perception and Implants. Could do very well...A couple of days earlier I was at the Electric Sound Of Joy gig at the Highbury Garage. The Joy are one of my favourite new bands of '98 so far, and although they struggled with the sound, they were anything but a letdown. We played one of their singles, the gorgeous, clearcut soul of Total Turn on the Evening Session, but it was their Peel session booked on Pulp's recommendation - that has had people swinging from the chandeliers in excitement. Proof that the independent - not "indie" - guitar sound is alive and well and being dragged forcibly into a new dawn in '98. I tell you, gritty, British romantics are coming back in

I E attack



Although Massive Attack's first two albums, Blue Lines (April '91) and Protection (Sept '94) were released to critical acclaim - redefining the boundar of dance and the soundtrack-genre ahead of fellow Bristollans Tricky, Portishead and Roni Size - they were both slow burners which have only relatively recently gone platinum, in April 1997 and March 1996 respectively. Mezzanine is likely to sell much faster.

Recorded over 18 months and cut only last week, it is as moody as its predecessors and it follows the dark trend set by first single, Rising Son, which reached number 11 in July last year Massive's biggest hit to date. And, like Radiohead on OK Computer, Massive demonstrate their ability to reinvent themselves and work to their own agenda. Newton says, "They do like to be left alone, but hopefully I'm a mate. You're not drafted in as an A&R man to say you should do this and that and say you're not happy with the middle eight. You become a sounding board and encourage them when it's tough

"They had to be dragged into live work

The result is another landmark nions of music. The record sounds edgier, bigger and grander. A lot of this comes through them stretching themselves."

The album's release coincides with a world tour which eventually takes them to the States and includes a date at the Albert Hall in June and support slots from another

'They had to be dragged

into live work screaming.

The result is a landmark piece of music' - Newton

Melankolic signing, Alpha.

Del Naja describes talk of Mezzanine being their OK Computer as simply "funny" and he is unclear where this album is going to take them, "Fuck knows. We've got no plans. The thought of breaking America is

white rock band or R&B act. It's been hard to quantify and a lot of people just won't get it - because they are Americans.

But recently promoted UK head of marketing Mark Terry is determined this record should take them overground, "it's their quintessential album, which will turn a lot of people on to them," he says. "And that's the real agenda, talk of the band on a global scale

Terry adds that the entire campaign will be in black and white – "down to the staples that hold it together" - on the strength of a photo shoot by Nick Knight. Massive may not have benefited from a huge ad campaign before, but this one will include everything. And with the media everywhere from Belgium to Japan show interest, it's only a matter of time before America wakes up.

Artist: Massive Attack Label: Virgin Project: single/album Songwriter: Marshall, Del Naja, Vowles, Andy, Fraser & Jay Studio: Christchurch, Bristol Producer: Massive & Neil Davidge Publisher: Island

ONES TO WATCH



WITHESS

The name might not be familiar but up until now the band have been better known as Verve guitarist Nick McCabe's best mates Signed in December to a six-album deal at Island Records, Wigan-based Witness are currently in the throes of completing a nublishing deal The two guitarists had been "messing

about" in another band for five years before Witness was formed about 12 months ago. They've still to play in front of a live audience, although their front room sessions in Widan were enough to produce a three-track demo which got them picked up by Island six weeks later

Managed by Rob Partridge and Tim Vigon at Coalition (who handle the press for The Verve and were passed the tape by McCabe), they were signed by David Bedford, who expects their debut album. with Tim Buckley and Nick Drake-style songwriting, to speak for itself.

Their first releases will be a couple of low-key independent singles this spring.

ANNE CHRISTIAN All ears should be

pricked to V2 label Equipe Ecosse's new signing Annie Christian as label boss Ronnie Gurr was past two Brit Awards best newcomers, The

Stereophonics and Kula Shaker. The Edinburgh band were picked up after appearing at last summer's Plant Pop festival in Edinburgh for unsigned bands and are releasing their first single, Love This Life, on March 23. They picked up NME's accolade of best

new band at Glasgow's In The City in October, despite having only played in the competition when disqualified after their appearance at Planet Pop got them the deal with the semi-independent Scottish branch Described as having a Psychedelic Furs

meets Magazine-type sound, the four-piece are named after an obscure early Eighties

Set to make a splash in Britain with their upcoming Chrysalis single release, Best Days on March 30, are Copenhagen's Juice. Signed to EMI Denmark their self-titled debut album has hit the top five on the Danish album chart, and Best Days was a number one single in their home The female trio's songs are

a patchwork of sassy R&B grooves and smooth vocal harmonies, produced by Soulshock who has worked with Boyz II Men, Toni Braxton and Brownstone. The album, which is scheduled for release on June 15, has songwriting credits by Diane Warren and Cutfather & Joe. The trio will be supporting 911 on a UK tour beginning March 20.

surreal. I could never see us breaking PolyGram Released: April 27/April 13 screaming and then they really got into it. a camping trip in January last year Go! Beat managing director Ferdy Unger-Hamilton heard one noise coming from a tent next to him – but it wasn't as irritating as you might expect.

The noise was the sound of Des Murphy and Cass Browne jamming and, as Delakota, the duo subsequently became the first major signing to Go! Beat when it became a separate entity within PolyGram. Browne is the former drummer of Senseless Things, a role he found to limiting as he says he had no interest in being a virtuoso on any instrument. Instead Murphy, Browne and the rest of the band play a range of instruments and, according to Murphy, they'll use everything from horns to bagpipes to create their music, which ranges from vibey upbeat dance

The act caught the attention of Music Week when their limited edition one-sided white label C'mon Cincinnati became the hottest demo yet to arrive in the office this year. Their first commercial single release, The Rock, is due out in April with a limited 12-inch called Brothers preceding it in March. Manager Alex Noble says the act are free with Go! Beat to set their own pace on their projects. In fact, Delakota is the only project on the roster for Gol Beat until 1999.

The London-based duo have not yet played live as they are currently concentrating on recording their album at Trident Studios with Ritchie Fermle, who has programmed, produced and mixed 15 tracks.

For now a publishing deal is on hold while the album is finished; up until Christmas, three publishers - including companies from the US and Japan had deals on the table. More are certain to follow when that record is Ann Carmody

MUSIC WEEK 7 MARCH 1998

tracks to piano-based songs.

christine LEVINE

hen Boilerhouse Records duo Andy Dean and Ben Wolff first spotted Christine Levine tuning an unco-operative guitar at a Liverpool club. they thought she was going to get bottled by the laddish audience.

Once she started singing, however, what caught their attention also caught the imagination of the audience. there to see Smaller and the Real People. According to Dean, the crowd shut up and everyone, including the other hands met her with rapturous polause at the end of her set. Dean and Wolff, who had been tipped off by BMG

hooked Two years later, Levine is set to release her debut single. You Either Like It Or You Don't (due out at the end of March/early April), a title which sums up the approach of the Birkenhead

The 24-year-old's songs have a rootsy folk feel with a contemporary twist provided by Dean and Wolff.

The tracks on her album Awkward Angel (set for a summer release) were picked from seven years of work and were co-written with Dean and Wolff among The pair wrote Gabrielle's Give Me A Little More Time, the 600,000-selling top five single which was the second biggest radio single of 1996.

with, it must be Radiohead's Thom

But despite the clamour, he has chosen

to work with a band that has sold only

Drugstore

52,000 albums worldwide in three years and has yet to enjoy a Top 40 single -

After months of negotiations, the act

signed to independent rock label

collaboration on the first single,

likely hit. The Latino-tinged duet

Monteiro, set against a swirling

orchestral background, is due

Until now Drugstore have

effectively been in limbo since

months ago. A 13-track album

originally recorded for their old label, the Sixties melodies-

Lovers, will now get a worldwide

thanks to a licensing deal with

Devlin's newly-expanded role

of bringing in new artists and

already resulted in the recent

reflecting Roadrunner's aim to

reposition itself as a force in

signing of Baby Fox and new acts Stream and Junkie XL

PolyGram absorbed the trio's

former label Go! Discs 14

influenced White Magic For

release at the end of April,

PolyGram negotiated by

director Jimmy Devlin.

Roadrunner non-executive

labels internationally has

El Presidente, hands them a

between Yorke and kooky

for release in early April.

Brazilian frontwoman Isabel

Roadrunner two weeks ago and the

Dean, who says they gave Levine f there's one musician of the moment nost bands would give their eve teeth to

notential. A&R consultant Caroline Elleray, were

manager Kevin Brown adds, "The beauty of Christine is that she doesn't need packaging, We present her as she is. Christine is all about her passion and Individuality She sings about her real life. Levine's first video

was shot earlier this month in Poland, using first-time video director Jonathan Richardson, who is better known for his Channel Four film-

True to her image, it was shot in gritty documentary style and follows her down-to earth approach which seems set to gain her Ann Carmody

Artist: Christine Levine Project: single/ album Label: Boilerhouse Records/Arista Songwriters: Levine/Dean/Wolff/Barson/ Aggrey/Beckett/Carrington/Ford/Fletcher
Studios: Jacob's Studios Producer: Dean/Wolff Publisher: BMG Released: end March, early April/summer 198

in April 1995) and I honestly believe we can sell a million worldwide with this one Isabel's songwriting is even more mature and charming.

Monteiro, chief songwriter and bass player, guitarist and keyboard player, is excited by the deal – "Jimmy is like a force of nature. His enthuslasm is gigantic and I think it will be a brilliant partnership," she says - as well as the collaboration with Radiohead's Yorke.

Despite Yorke's involvement in the new

secret to the success of an artist is an immediately identifiable vocal, which is why they have not only chosen to work with Levine but also Gabrielle and Texas in the The States will simultaneously be plugged

along with Britain, as all thos involved with the project believe Levine has huge US Arista product

single and the inevitable press interest it will generate, Devlin says Roadrunner is not going to push the connection too far "Thorn and [Parlophone MD] Tony Wadsworth and JF (Cecillion, EMI Records UK & Ireland president] have been great but we won't be touting this single as 'Drugstore and Radiohead'," he says.

Due for worldwide release at the end of April, White Magic For Lovers, which the band recorded in five studios in 1996 with Clive Martin producing, has already been

received enthusiastically at retail and by Roadrunner's

international offices in the US, Australia, Japan, South America and throughout Europe, says Devlin,

It is the label's international status that particularly impressed Drugstore's manager Adrian Boss. *I'm ecstatic. Roadrunner have their own offices in every major territory. It gives us a huge advantage," he says. National and regional radio will be a key part of a substantial" marketing campaign, and Drugstore begin an 11-date UK tour in London on March 25, while a second single, the hook laden Sober, is due to be released in May. With Yorke's help, this time

round the world could be their oyster. Catherine Eade Artist: Drugstore Label: Roadrunner Project: singles/ album Songwriters: iro/Robinson/Chylinski

Producer: Clive Martin & Drugstore Studio: various (four in UK/one in Spain) Publisher: Complete Publishing/Gol Discs Music eleased: April 20/May 5



Merz - Many Weathers Apart (Lotus) Still enthralling and building interest after being used as the title music to Channel Four's Undressed - Fashion In The 20th (single, out now

B*Witched - C'est La Vie (Glow Worm) The first signing to Ray Hedges' new Sony venture are the first Irish hip hop girl band. And boy, do they swing (single, out May) Terry Callier - Time Peace (Talkin Loud) The 52-year-old just sounds too good to take off the stereo (album, out now) Steps - Last Thing On My Mind (Jive) The addictive follow-up to the blockbusting 5,6,7,8 is as nauseatingly brilliant and tips its cap to Abba (single, out April 6) Morcheeba - Big Calm (China) The mix of reggae, pop and country works better with every listen (album, out March 16) Divine Comedy - Marvellous Party (EMI) The stand-out track from Twentieth Century Blues - The Songs of Noel Coward is an

Underworldesque industrial techno stomper (cindle out March 20) Madonna - Ray Of Light (WEA) The LP's title track proves Ciccone is queen

of the dancefloor of the dancefloor (album, out March 2)
Prince Be & KY Mani - Gotta Be...Movin' On Up (Gee Street) PM Dawn's Prince Be duets with Bob Marley's son KY Mani on this Puffy-style rap track (import) Koop - Glomd (Colombe D'Or/

Universal) This atmospheric mix of beats and acoustic instruments from the Swedish act gets under your skin (single, out April) The Fifth Amendment - Implants/Models Of Perception (unsigned) One of the best isigned acts around prove they can deliver on record as well as live

ternative music as well as me to heavy rock bands. Devlin says, "I'm absolutely delighted it's come off because l loved Drugstore's first album [the self titled debut which charted just outside the Ton 30



sland's Lhooq couldn't be happier with their working relationship with Echo's A&R manager Ingrid Brandstatter -- her fear of flying prevents her visiting the act in their

Brandstatter is proving, as she says, "you don't have to fly to A&R someone" by developing one of the hottest new acts to emerge this year and one with a sound which MD Steve I ewis likens to somewhere between Portishead and Cornershop.

"It's been an interesting process making the record in Iceland. They've made a really, really, impressive debut," he says.

Their engrymouslytitled debut album demonstrates the act have trip hop leanings with crossover potential in their building of catchy elements and groow rhythms around juxtapositions of guitars, strings and their own samples. Not to

mention an outstanding vocal. I aurie eque "I'm a hin Portishead fan and there are noments when I really want to listen to them. But the thing with Lhoog is that I can play them at any time: late at night when I want to chill out and during the day when I find them exhilarating and un."

Their debut single, the spellbinding Losing Hand, is out on March 23, all exactly two years since they were signed after Brandstatter (back then about to leave One Little Indian for Echo) pulled out a demo tape from a bin in a spare moment.

It had an Icelandic stamp on it and I thought 'this is gonna be a laugh'. But it was brilliant. There was a spark and at the time there was nothing like it," she says. An e-mail and phone call led to a meeting in London and, before very long, a signing.

Co-songwriter Petur Halligrimsson nown to a select few as Kylie Minogue's guitarist - says, "Early on we thought Echo were best for us. They were into the music and what we wanted to achieve. We want to be more album orientated and think about

the long-term."

His counterpart, Johan Johannsson adds, "Steve Lewis talked about how he wanted the label to be and we fitted into it. W have a lot of ideas we

want to evolure Brandstatter says Lhoop fit perfectly into Echo's desire to work with quality acts long term. "I think they will cross over they'll appeal to everyone. Quite often

with a new band you just get a hardcore of fans, but this spreads right across the board," she says. Adding to the appeal, Lhoog - which is actually French slang for 'She's got a hot

Brandstatter adds that while their musi will be (unfairly) compared to (celand's bestknown export, her success has paved the

way for Lhoog. Articles are already lined up to run in the likes of NME, Boyz, Company, Top Of The Pops and Arena.
Lewis adds, "This is a building process.

We've had the best reaction from the press and in clubs at this point than with any other act we've worked with. Only the retailers don't know about them, and we're starting to build the story. It's not going to happen overnight. The first step will probably be the second single fout at the end of May, possibly I Don't Want To Know] and then we may go back to Losing Hand and keep working it like Cornershop.

The hand record in Iceland but mix the tracks for Brandstatter in

England. An impasse they had reached after working with various musicians last Audust has been kick-started by the creative-minded former Morrissey manager Mark Langthorne, brought in by Echo. "I

thought they had a great future. They wanted advice. But Steve (Lewis) trusts his A&R and artists to deliver." he says. To that end, the act themselves have been allowed to shoot the Losing Hand video, which is a take on the Raging Bull

film with Gumunsdottlr in the ring and motivated by the current ban on boxing in Iceland. And with the level of internal and external commitment to them, it seems it won't be long before Lhoog break Stephen Jones

Artist: Lhoog Label: Echo Project single/album Songwriters: Halligrimsson & Johannsson Studio: Nt&V, Iceland Producer: Lhoog/Andy Bradfield Publisher BMG Released: March 23/summer '98

'The demo had an Icelandic stamp and I

thought, "this is gonna be a laugh". But it was brilliant - there was a spark' - Brandstatter

> ass' taken from the signature on the spoof Mona Lisa with moustache painting - are three distinct personalities: the serious minded cinemaphile Johannsson who acts as the father-figure; the colourful, streetwise character Halligrimsson; and introspective vocalist, 17-year-old Sara Gumunsdottir, who tears tickets and cleans at a local theatre and allegedly erupts on stage

The act have only played two gigs as a trio - one as support to David Bowie in Revkiavik and the other as a warm-up the night before - but they are keen to perform They have deliberately fought to keep out of the limelight in their homeland, still refusing to do any interviews despite their record being all over the radio. They explain that anyone can be famous for 15 minutes in Iceland where everyone knows everyone else (a fact well demonstrated by Biork walking past the window of the bar during

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SINGIFS

CHART COMMENTARY



NUMBER ONE FACTFILE

Of Madonna's 44 hits, 11 were written by others, including three by Tim Rice and Andrew-Lloyd Webber, the only British songwriters she has previously patronised. Madonna's total of 40 Top 10 hits is far and away the highest tally for a solo woman. Diana Ross

and Kylie Minogue come a distant

second and third, with 17 and 16

respectively, their joint total still

THE CHART

proving inferior to Madonna's. Aside from Pat Leonard, Madonna has collaborated to write hits with 14 other writers - all men. Six of her hits were written with Shep Pettibone, and five with Stephen Bray. The only other woman to have a hand in writing a Madonna hit was Bjork, who collaborated with Nellee Hooper and DeVries to write Bedtime Story.

by ALAN JONES

ny thoughts that Madonna's Commercial senses might have been blunted by motherhood can be firmly laid to rest, as the estimable Ms. Ciccone debuts at number one with Frozen, her first chart topper since Vogue in 1990.

Frozen sold 197.000 copies last week, and is Madonna's eighth number one, spanning nearly 13 years. She wrote the song herself, with Patrick Leonard, who is her most regular collaborator. The pair have cowritten 10 of her 44 hits, starting in 1986 with Live To Tell. Altogether, Madonna has had a hand in writing 33 of her 44 hits, including all of her number

Another of Madonna's frequent partners, Stephen Bray, is no longer part of her circle, and reveals that her writing skills are usually limited to lyrics, though she has claimed sole authorship of two of her hits -1984's Lucky Star and Gambler from the following year

1998 is the 15th year in a row that Madonna has had a hit, and her tally of 40

> ALL I HAVE TO GIVE CLEOPATRA'S THEME

PERCENTAGE OF UK ACTS IN MARKET REPORT AT A GLANCE WEEKLY MARKET SHARES TOP 10 COMPANIES TOP CORPORATE GROUPS total sales of the Top 75; and corporate group SALES UPDATE YEAR TO DATE +40.0% WEEV. VERSUS LAST YEAR--6.0%

605 DC: SROW 20% Frozen with brand new material are Oueen Diana Ross, Frank Sinatra, Cliff Richard,

the Bee Gees and Don McLean. Madonna's arrival at the apex limits Cornershop's reign to just one wee

though it should be mentioned that it is still far and away the biggest hit to date for the Beggars Banquet label Willia handsomely beating the previous best, a number 46 peak last October for Sweetshop Avengerz by Bis. More remarkably, considering it is an indie, four different Beggars Banquet labels have claimed number one hit singles so far -4AD, XL Recordings. Wilija and Beggars Banquet, while a fifth – Situation 2 – has had a number one album. That's a haulmatched only by major companies,

The only single to spend more than a week at number one this year is Aqua's Doctor Jones, which survived for a fortnight. It's joined in the Top 10 this week by another Jones record - The Ballad Of Tom Jones by Space with Cervs of Catatonia. Keeping up with the Joneses is beyond any other chart family - they've been namechecked in eight hits, the others being by Kool & The Gang, the Supremes, Slade, Billy Paul, the Temptations and Michael Cox.

near eight years that separate Vogue and THE YEAR

TOP 20 SINGLES

MY REART WILL GO ON	CELINE DION	EF
NEVER EVER	ALL SAINTS	HONDO
DOCTOR JONES	AQUA	UNUVERS
ANGELS	ROBBIE WILLIAMS	CHRYSAL
TOGETHER AGAIN	JANET JACKSON	VIRG
HIGH	LIGHTHOUSE FAMILY	WILD CAR
BRIMFUL OF ASHA	CORNERSHOP	Will
YOU MAKE ME WANNA	USHER	LAFA
PERFECT DAY	VARIOUS ARTISTS	CHEYSAL
BAMBOOGIE	BAMBOD	VC BECORDING
ALL AROUND THE WORLD	DASIS	CREATIO
RENEGADE MASTER 98	WILDCHILD	30.10
GETTIN' JIGGY WIT IT	WILL SMITH	COLUMB
FROZEN	MADDNNA	MAVERIO
MULDER AND SCULLY	CATATONIA	BLANCO Y NEGR
TOO MILCH	corne crimin	

SHER	LAFACE
VEIOUS ARTISTS	CHRYSALIS
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ILL SMITH	COLUMBIA
ADDNNA	MAVERICK
ATATONIA	BLANCO Y NEGRO
PICE GIRLS	VIRGIN
ACKSTREET BOYS	JIVE
ATALIE IMBRUGLIA	RCA
EOPATRA	WEA
ACE	GUT

Top 10 hits is beaten only by Elvis Presley

are concerned, the only artists to return to

and Cliff Richard, As far as number ones

the summit after a longer break than the

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00	VC RECORDINGS	
	CREATION	10
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	14		TOGETHER AGAIN Junet Jackson	Virgin	34	*	WISH
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music week awards

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57 4 20 BARBIE GIRL #2 58 29 2 EVERY DAY SHOULD BE A HOLIDAY Capital COCL 797/ICCL 797 (E. 2017)

59 35 3 MUCH LOVE

60 NEW THAT'S WHY WE LOSE CONTROL Columbia 6851942/6851944 (SM) | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7.8 | 15.56.7 | 15.56.7 | 15.56.7 | 15.56.7 | 15.56.7 | 15.56.7 | 15.56.7 | 15.56.7 | 15.56.7

63 45 3IT'S LIKE THAT

64 40 2 HAND IN YOUR HEAD 65 NEW THE MAGNIFICENT

66 NEW NOT ABOUT US 67 4 3 ONLY THE STRONGEST WILL SURVIVE

68 NEW BEST WISHES

69 43 4 MEET HER AT THE LOVE PARADE

70 39 2 WHAT TIME IS IT? 71 NEW KEEP HOPE ALIVE

2 72 11 WIND BENEATH MY WINGS 73 50 7 ALL AROUND THE WORLD Oce

6 74 55 14 BABY CAN I HOLD YOU/SHOOTING STAR ●

75 14 LE DISC JOCKEY

Great British Song Contest

I'LL NEVER BE LONELY AGAIN

DISTRIBUTED BY WARNER MUSIC UK. A WARNER MUSIC GROUP COMPANY, ORDER FROM YOUR WARNER MUSIC

MUSIC WEEK 7 MARCH 1998

7 MARCH 1998

CHART COMMENTARY

by ALAN JONES

fready the biggest selling release on the Sony Classical label, James Horner's A Sony Classical label, James horner a Titanic soundtrack sold another 63,000 s last week, to sail majestically past the 300,000 sales mark after just seven eks in the shore

(Valbum of all-time, though it has a long way to go before it is the biggest soundtrack album in history. Actual figures for this are hard to find, although Grease, The Sound Of Music, South Pacific and Saturday Night Fever are all far ahead.

The success of the Titanic love them My Heart Will Go On, has pushed sales of Celine Dion's Let's Talk About Love in which it is also featured along with two other hit songs - past 1.1m after 15 weeks. It passed the million mark in less than 13 weeks, making it the Canadian star's fastest-selling album to date. After hit singles with Belissima, Free and

Planet Love, DJ Quicksliver has become on



YEAR TO DATE

VERSUS LAST

Positiva label, and the popularity of his distinctive instrumental singles has given the impossibly consistent singles label a much rarer taste of album chart

success, although it's only a week

VEDCINC I ACT

since BBE's Games allhum notched up a number 60 position

120 7%

Positiva's most successful album remains Reel 2 Real's 1994 collection Move ltf, which peaked at number eight but DJ

NEW ENTRY FACTFILE

If you were scratching your head to remember which Situation 2 band had a number one album (see singles chart mentary), wonder no more. It was commentary), wonder no more. It was the Charlatans, who had the cheek the dethrone the heavyweight trio of Pavarotti, Domingo and Carreras from the top of the album chart in 1990 – a narkable achievement considering they had had just two hits by then, the number nine The Only One I Know and its

TS IN THE CHART

109: 24:05

DK: 70.79 50%

70

40%

30%

900

slightly less successful follow-up Then. which peaked at 12. Five years later, they were at it again, replacing Boyzone umber one with an album entitled simply The Charlatans. Even though it was released the same week as an identically-titled album by an identicallynamed group (a US Sixties band) confusion seemed minimal. Their new album Melting Pot is a hits-plus collection which enters at number four.

Outckeliver makes a creditable album chart debut this week at number 26. An extra bonus for the mercurial man is that he is the first Turk ever to have a hit album in the UK. Born Orhan Terzi, he now makes his home in Germany, as do another 2m of his

The obvious hit potential of Under The Bridge, their upcoming single, and the never ending success of Never Ever continue to keep All Saints' self-titled debut album in the ton five

But the increasing attention given to Under The Bridge is also reflecting back on the Red Hot Chill Peppers, who wrote and sung the track on their 1991 album Blood Sugar Sex Magik and charted it as a single in both 1992 and 1994

Helped by its availability at mid-price, the album is selling steadily enough to command a place in the bottom half of the Top 75, and has now sold well over 300,000 copies - not bad for an albi that has never risen about number 25 in

the chart

COMPILATIONS

he compilation share of the overall album market has risen almost without pause ever since K-Tel, Arcade and Ronco - in that order - changed the market forever by licensing in tracks and advertising their hit-crammed albums on TV in 1972. Nowadays, the compilation's share of the market is approaching 30% but it's still a fairly anonymous area with dark corners which we hope this new column will help to illuminate.

The increased competition that the compilation's current market share brings is resulting in a fast and furious turnover even at the top of the chart, where this week's new arrival, Fantastic 80's! is the eighth number one already in 1998. The record it replaces at the top is Kiss Smooth Grooves 98, the fourth number one album

thus far in the partnership between London's number one dance station and PolyGram TV. The others: The Sound Of Kiss FM (one week at number one, 1994). Kiss In Ibiza '96 (four weeks) and Kiss In Ibiza '97 (one week).

Remaining steadfast while all around it have changed, The Full Monty soundtrack celebrates its half-birthday this week. So far, it has spent 18 of its 26 weeks in the Top 10, although it has never climbed higher than number three. The continuing box office success of the film - now the UK's biggest cinematic draw ever - and its upcoming release on video should ensure at it's quite a while before The Full Monty disappears from the chart, by which time it should have added considerably to its current sales total of more than 480,000

MARKET REPORT AT A GLANCE WEEKLY MARKET SHARES

TOP 10 COMPANIES TOP CORPORATE GROUPS rpanies by % of total sales of the Top 75; and corporate group as of the Top 75.

UPDATE VERSUS LAST 12 35 VERSUS LAST +11.6%



Bride

Estra

NEA

WEL

Reprise

480

Frank Parkerbone

Feariffertephene

COMPILATIONS AS

PERCENTAGE OF SALES

THE YEAR SO FAR... TOP 20 ALBUMS

FINLEY QUAYE

NATALIE IMBRUGLIA

BACKSTREET BOYS

UGHTNING SEEDS

HOT CHOCOLATE

JANET JACKSON

STANA

ETERNAL

- ALL SAINTS LIFE THRU A LENS TITANIC - OST POSTCARDS FROM REAVEN LET'S TALK ABOUT LOVE WHITE ON BLONDE SPICEWORLD
- OK COMPUTER AQUARIUM TRULY - THE LOVE SONGS MAVERICK A STRIKE LEFT OF THE MIDDLE
- BACKSTREET'S BACK CE YOU DO BEST OF THE BEST OF CREATEST WITE
- 18 BE HERE NOW THEIR GREATEST HITS THE VELVET ROPE
- ALL SAINTS ROBBIE WILLIAMS CHOYCALIE JAMES HORNER SONY CLASSICAL LIGHTHOUSE FAMILY WILD CARD CELINE DION SPICE GIRLS RADIDHEAD AUUA LIONEL BICKUE

UNIVERSAL BCA JME EPIC

MERCURY PARLOPHONE CREATION

14

HUT

LONDON

RADIO CHART

Reprise

Merron

Island

23

20

URRAN HYMNS TO YOU Hut/Kepin LIFE THRU A LENS Robbie Williams MAVERICK A STRIKE Fishey Gaspo Epic 1 4 MELTING POT The Charletons WHITE ON BLONDE Texas Mesquer LEFT OF THE MIDDLE National and WORD GETS AROUND Surrenchause OK COMPUTER Reciphond WHEN I WAS BORN FOR THE 7TH TIME Cornestop Willia INTERNATIONAL VELVET Commonia Binne & House UNFINISHED MONKEY BUSINESS to Drove Payder

STANLEY ROAD Paul Waller BE HERE NOW Decis LIKE YOU DO ... THE BEST OF Lightning S THE BENDS Radioband

15 THE DANCE Resoured Mac DIFFERENT CLASS Pulp THE GREATEST HITS HAS PABLO HONEY Radiohood MARCHIN' ALREADY Doose Colour Se YIELD Front tons PARKUFE Dist BLUR as

TRACY CHAPMAN Tracy Chapman BLOOD SUGAR SEX MAGK PHEND DISP.

25 25 WHAT'S THE STORY MORNING GLORY? Con

THE BLUE CAFE Chris fins FUTURE SIGNS Warm J PAINT THE SKY WITH STARS - THE BEST OF IN-THE SINGLES Pretendant

33 RUMOURS Re

THE GREAT ESCAPE Blur ** LENNON LEGEND - THE VERY BEST OF Jointe 35 CTE GREATEST HITS Cores

36 CON GREATEST HITS II Quine 27

THE VERY BEST OF SMATTER BALL 38 FECURRING EPEAM. - THE VERY BEST OF CO # GREATEST HITS Par 40 THE DARK SIDE OF THE MOON Fire Plays

MUSIC WEEK 7 MARCH 1998

7 MARCH 1998

	Thus	Last	Was	Title Label/CD (Distributor) Artist (Producer) Cess/Vinyl
•	1			TITANIC (OST) ★ Sony Classical SK 63213 (SM) James Homer (Hamer/Franglen) ST 63213-
١	2	2	22	The Verva (Youth/The Verve/Potter) HUTMC 45/HUTLP 45
	3	5	15	Celine Dion (Martin/Fostar/Waka/Menasiel/Homes/Hard) 4891554
	4	NE	_	MELTING POTBeggars Banquet BBQCD 198/BBQMC 198 (V) The Charletons (Charletons/HisgonWagle/Jones/Food) BBQLP 198
•	5	3		ALL SAINTS ★3 London 8289792 (F) All Saints (Various) 8289794
•	6	•		LIFE THRU A LENS ★ Chryselis CDCHR 6127 (E) Rothie Wifizms (Chembers/Power) TCCHR 6127/-
	7	7	23	MAVERICK A STRIKE ★ Epic 4887582 (SM) Firity Guaye (Guaye/Bacco/Guarmby) 4887584(4887581
*	8	6	17	AQUARIUM Universal UMD 85020 (BMG) Aque (Jem/Delgedu/Rested/Norroen/Various) UMC 85020/-
	9	8	19	Lighthouse Family (Peden) 5395152/5395164/-
	10	2	6	TRULY - THE LOVE SONGS Motown PolyGram TV 5308132 (F) Lional Richie (Richie/Carmichae/The Commodores/Levine) 5308434
	11	11	3	BIG WILLIE STYLE Columbia 4886622/4886624/4886621 (SM) Will Smith (Putf Cadoy/Trackmanners/Warren G/Oupris/Usary Jeff/Verious)
	12	10	14	Texas (Texas/Hedges/Stewert/Ree & Christian/Bollethouse Boys)
	13	17	14	LEFT OF THE MIDDLE ★ RCA 74321544412 (BMG) Natile Indrugia (ThomaticGoldenbergWingleTeoriesees) 34321544414
	14	14	17	, SPICEWORLD ★5 Virgin CDV 2850 (F) Spice Girls (Stannard/Rowe(Absolute) TCV 2850V 2850
	15	15	12	3 WORD GETS AROUND V2 VVR 1000438 (3MV/P) Stereophonics (Bird & Bush) VVR 1000434/VVR 1000431
	16	13		Radiohead (Godrich/Radiohead) TCNODATA 02/NODATA 02
	17	19		© WHEN I WAS BORN FOR THE 7TH TIME ● WEIG WULCO 1865 NATUSC) Comenstop (Singh-Various) WILLMC 1065/WILLP 1065X
	18	18		5 BLUE FOR YOU - THE VERY BEST OF Global Television (BMG) Nine Simone (Various) RADCO 84/RAOMC 84
	19	15		BACKSTREET'S BACK *2 Jive CHIP 186(HIPC 186/- (P) Backgreen Boys (Par) Marrin, London Scott, PM Daway Campbell Michigal Lange, Men)
	20) 20	-	4 INTERNATIONAL VELVET Blanco Y Negro 384208342 (W) Catatonia (Tommy D/Catatonia) 384208344/3984208341
	21	12	2	2 AARON CARTER Ultra Pop/Edel 0098572 ULT (P) Aaron Carter (Corolla) 0099574 ULT/-
	22	20	3 10	Lighthouse Family (Peden) 5223874/-
	23	3 3	1 2	THE STONE ROSES * Silvertone OREZCO 502 (P) The Stone Roses (Leckie) OREZC 502/OREZLP 502
	24	22	3	4 UNFINISHED MONKEY BUSINESS Polydor (F) lan Brown (Brown) \$355652/338464/\$389161

6	N		QUICKSILVER DJ Ouisksilver (De Donatis/	Positiva 4934942 (E) Terzi) 4934944/-
7	21	8	MY WAY Usher (Dupri/Bebyfere,@io	LaFece/Arista 73036290432 (BMG) rl 7303250434/-
8	42	128	THE BENDS ★2 Radiohead (Leckie)	Parliophone CDPCS 7372 (E) TCPCS 7372/PCS 7372
9	22	28	MUCH LOVE Shala Ame (Labelle/Harris/I	Freskstreet/WEA 3384200202 (W) Pinfluence/WaTer) 3384200204/-
0	27	85	STANLEY ROAD *4 Paul Weller (Lynch/Weller)	GelDiscs 8286192 (F) 8286194(8286191
1	29	18	LIKE YOU DOTHE I	BEST OF ★2 Epic 4890342 (SM) be(Rogers/Guarnb)(Bacce) 4890344
2	28	5	DECKSANDRUMSANDROCKAT	
3	24	28	BE HERE NOW *6 Casis (Morris/Gallegher)	Creation CRECO 219 (3MV/V) CCRE 219/CRELP 219
4	32	6	MOON SAFARI O	Virgin CDV 2848 (E) TCV 2848/V 2848
5	51	24	MARCHIN' ALREAD	Y * MCA MCD 50048 (BMG) s/Doest Editor Scotal MCE 6054679/CA 50048
6	38	35	THE FAT OF THE LAND	
7	37	61	DIFFERENT CLASS	★3 Island CID 8041 (F)
8	45	71	PABLO HONEY *	Periophone CDP 7814092 (E) TCPCS 7360 PCS 7360
9	34	20	THE VELVET ROPE (Virgin CDV 2860 (E)
0	N	EW	FUTURE SIGNS Warm Jess (Warm Jess/Co	Island 5243542 (F)
1	33	2	BLUE SUEDE SHOE Elvis Presley (no credit)	
12	35	14	THE BEST OF ★2 Whem! (Michael/Brown/C	Epic 4890202 (SM)
13	33	9	THE DANCE O	Reprise 9362467022 (W
14	41	21	THE ODEATEST HIT	S ★ Mercury 5262302 (F.
15	43	104	DADIGUET 1	Food/Parlophone F00DCD 10 (E F00DTC 10/F00DLP to
16	47	94	FALLING INTO YOU	
17	50	96	MO CON OUI ADDITANT	★3 Elektra K 9607742 (W
18	45	49	DILLID	Food/Parlophone FOODCD 19 (E FOODTC 19/FOODLP 19
19	38	-	YIELD O Pearl Jam (O'BrieryPearl)	Epic 4893652 (SM
50	55	122	DARLANCE THE CTORNS LA	ORNING GLORY? *13Greeton (3M/d/) CRECO 183/CCRE 183/CRELP 18
51	54	21	FRESCO *	M People/BMG 74321524902 (BMG 743215249047432152490
			M People (M People)	1400 (204304 1405) (CANO
				Accordance because

	52	49	59	BLOOD SUGAR SEX MAGIK * Warr	er Bros 7599266812 (W) WX 441C/WX 441
	53	52	19	GREATEST HITS #2 1st Avenua/Et	W 8217382/5217984/- (E) sXingsFaccherGolden
٨	54	61	17	PAINT THE SKY WITH STARS - THE	
	55	56	29		87kin Loud 5345332 (F) 5349334/5349331
	56	43	6	THE BLUE CAFE O East	West 3984216882 (W)
	57	42	3	Chris Rea (Ree) GREATEST HITS	3334216884/- Capitol 8219142 (E)
	58	55	28	Richard Marx (Marx/Cole) EXIT PLANET DUST Junior B:	8219144/- s/s Over XDUSTCD 1 (E)
				The Chemical Brothers (Howlands/Sinon) HEAVENLY ()	XDUSTMC (XDUSTLP I
	59	53	_	adysmith Black Membezo (Shabalele)	5407904/-
۸	60	74	439	Opeen (Various)	ne CDP 7895042 (E) TCPCSD 141/EMTV 30
	61	B	E	The Stone Roses (Dawson/Schroeder)	n GED 24503 (BMG) GEC 24503/GEF 24503
	62	61	31	THE SINGLES Pretenders (Various)	WEA K 2422292 (W) WX 135C/WX 135
	63	F	Œ	GREATEST HITS II *5 Parlophi Queen (Richards/Queen)	one CDP 7979712 (E) TCPMTV 2/-
A	64	75	52	RECURRING DREAM - THE VERY BEST OF *4 Crowded House (Firm/Finn/Froom/Youth)	Capital CDESTX 2283 (E) TICEST 2283/EST 2283
	65	53	50		eprise 9362457952 (W) 9362455294/9362455291
	66		RE.	MOTHER NATURE CALLS *	Polydor 5375672 (F)
	67	_		Cast (Lackie) THE DARK SIDE OF THE MOON *7	5375674/5375671 EMI COEMD 1064 (E)
		_	_	Pink Royd (Pink Royd) THE GREAT ESCAPE ★3	TCEMD 1064/- Food/Parlophone (E)
	68	_		Bfur (Street) FOODCD N	Positiva 4934932 IE
	69	60		BBE (BBE)	4334534/453433
	70	63		SATURNZ RETURN Goldie (Goldie:)Playford)	ffrr 8289902 (F 8289904/8289901
	71	65	9	Reetwood Mec (Reetwood Mac/Dashus)	
	72	70	18	LENNON LEGEND - THE VERY BEST OF John Lennon (Lennon/Ong/Spector/Doug)	
	73	57	26	IT'S MY LIFE - THE ALBUM * Sashi (Tokapi/Sash)	Makiply MULTYCO I (W MULTYMC I/MULTYLP
	74	E	RE	DEFINITELY MAYBE *8	Creation (3MV/V) 169/CCRE 169/CRELP 16
	75	69	18	THE VERY BEST OF * Sing/The Police (Sing/Padgham/Gray/Th	A8M 5404282 (F
	P.J	TINES		COLD SELVER BY Invents are	made on combined unit sales o

* (200,000) * (100,000) * (66,000)

EMI CDP 7890682 (E) TCEMTV 73/EMTV 73

DESTRUCTOR BLACK WANGAZO

COMPILATIONS

His .	1981	Wha	Title Label/CD (Distrib Anist Cass)
1	N		FANTASTIC '80S! Columbia SONTV STODISONTV STANCE
2	3	2	KISS SMOOTH GROOVES 98 ● PolyGram TV 5555742/555574

25 25 31 THEIR GREATEST HITS ★

3 NEW CLUBLIFE Telster TV TTVCD 2946/TTVMC 2946/- (W) 4 2 3 FANTAZIA - BRITISH ANTHEMS

5 3 SPEED GARAGE ANTHEMS - VOLUME 2
Global Television RADICD SURADMIC 834-18MG

6 1 4 IN THE MIX 98 ● VirgityEMI VTDCD 174-VTDMC 174-(E) 7 6 26 THE FULL MONTY (OST) *
RCA VICTOR 09029888042(09029688044-(BMG

8 4 3 DROP DEAD GORGEOUS
Global Talesision RADCO 73/RADMC 731- (SMG)

9 8 5 THE SOUL ALBUM II O VERGINEMI VTDCD 165/VTDMC 165/-(E)

Ō	, ,	ULTIMATE CLUB MIX PolyGram TV 555096	
1	NEW	A LITTLE BLUES IN YOUR SOUL	

12 NEW CARIBBEAN UNCOVERED Winglive MI VTDCO 175/VTDMC 175/ (E)

13 10 3 PURE ROCK BALLADS O

14 THE BEST DISCO ALBUM IN THE WORLD...EVER!
Virgin/EMI VTDCD HAZVTDMC HAZV EM 15 NEW POWER OF A WOMAN
Talgosof/warmer.osp TTVCD 2950/TTVMC 2950- (W)

16 13 4 SIMPLY THE BEST LOVE SONGS 2 ●

17 12 15 NOW THAT'S WHAT I CALL MUSIC! 38
EMW/regic/PctyGram CONOW 38/TCNOW 38/- (E) 18 , LOVE

19 15 11 FUNKY DIVAS Global Television RADCO 77/RADMC 77/- (BMG) 20 11 5 THE BRIT AWARDS 1998
Columbia SONYTV 36CD/SONYTV 36MC/-(SMI)

	ARTIST	S A-Z
·	K	MPROPLE
EL SANTS		MARI, Robert
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3.H	A	OCEAN COLDUN SZENE
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MERCUA ROSS		1005
		1961
MDS05 Janes		MNETH
shot, picked		WARM LETS.
FARMA SCORTCO.		WELLER PAUL

B B C RADIO 1



MY HEART WILL GO ON Celine Dion

BRIMFUL OF ASHA Cornershop

THE BALLAD OF TOM JONES Space with Cerys of Catatonia Gut

TRULY MADLY DEEPLY Savage Garden

DOCTOR JONES Agua

HOW DO I LIVE LeAnn Rimes SHOW ME LOVE Robyn

Universal

BE ALONE NO MORE Another Level

Northwestside 10 WHO AM I Beenie Man

NEVER EVER All Saints

Columbia YOU'RE STILL THE ONE Shania Twain **GETTIN' JIGGY WIT IT Will Smith** THE UNFORGIVEN II Metallica ANGELS Robbie Williams

Vertigo Mercury VC Recordings YOUR LOVE GETS SWEETER Finley Quaye

WHEN I NEED YOU WILL Mellor

LET ME SHOW YOU Camisra

17 13 LEFT OF THE MIDDLE Natalie Imbruglia 16 15 WORD GETS AROUND Stereophonics 13 16 OK COMPUTER Radiohead 14 14 SPICEWORLD Spice Girls

Beggars Banque Wild Card/Polyc Motown/PolvGram 9 POSTCARDS FROM HEAVEN Lighthouse Family 3 LET'S TALK ABOUT LOVE Celine Dion 6 LIFE THRU A LENS Robbie Williams 7 MAVERICK A STRIKE Finley Quaye 10 TRULY - THE LOVE SONGS Lionel Richie 4 MELTING POT The Charlatans 2 URBAN HYMNS The Verve 5 ALL SAINTS All Saints 8 AQUARIUM Aqua

Hut/Virgi

Londo Chrysal Univers

BIG WILLIE STYLE WIII Smith

10 12 WHITE ON BLONDE Texas











Parloph



7 MARCH 1998

emap's gold show to take on pete tong

Dance radio and club DJ pirate radio in the early Graham Gold is to present a Eighties, Gold currently hosts Kiss's Saturday drive new three-hour dance show Friday Night Kiss, which will time slot between 4pm and 7pm. The new show will be broadcast on Friday nights across Emap Radio's feature only club-orientated network of 10 ILR stations music and will include all types of house, "I'm not The show, potentially the biggest dance show on going to compromise what I do but I think I can get the commercial radio, will be from 7pm and 10pm and will balance right," says Gold. go head-to-head with Radio "Obviously you need some familiarity. But Emap are One's key dance slots featuring Pete Tong and very forward-thinking and

they heard the demo I did and liked it," he says. Judge Jules. The show will be produced by Kiss 100 in London and will be branded The third hour of the show will feature a quest DJ in the with the Kiss name across mix. Big names such as the Emap network. "The David Morales, Frankie Knuckles, Roni Size and Paul Emap Radio Group has always held Kiss as the Oakenfold have already been 'jewel in its crown' and this move combines the power of lined up. The news has been the national Kiss brand with the strength of the Emap portfolio of radio stations. says a Kiss statement. The

The news has been welcomed by the promotions community. "It's an amazing opportunity," says Charley Byrnes, head of regional radio at Size Nine. "I'm really glad that Emap has come on board and done something like this. Graham's great and is very good with pluggers." Alex P & Brandon Block's

Friday night show on Kiss will move forward from 7pm-10pm to 4pm-7pm.

been with Kiss 100 since 1990 and before that worked for Capital and Radio London, as well as

Simon Dunmore looks set to continue his run of Simon Dummore looks set to continue his run of hits at AM.PM by winning the bidding war for MJ Cole's 'Sincere'. The underground garage track, currently on indie label Metric, has whetted the appetite of all the major dance labels but Insiders were putting their immore or AM.PM getting the rights. Dummore says he's been talking to Metric but nothing concrete has yet been agreed. "I think it is one of those records that could be like Bluebow when you hear it's lety times and it's in Bluebow when you hear it's lety times and it's in Bluebow when you hear it's lety times and it's in it is one of those records that could be like Blueboy when you hear it a few limes and it's in your head," he says. "But it remains to be seen whether they'll go with a major or release it themselves." AM:PM is currently lining up a trio of almost certain hits. Ultra Nate has promos out of 'Found A Cure', her follow-up to the massive 'Free'. The track is already being played on Radio One, Kiss and Capital on the strength of its Full Intention mixes alone. "It's strange we're on radio six weeks upfront of release and before we've

and Mood II Swing mizes will follow. The label is also expecting a Top 10 his Will Vales of Utils 'I The Word of Lote'. The shipped if 75 (MU. Its) all own that the Word of Lote'. The shipped if 75 (MU. Its) all own that the control of the Word of the Word of Lote and the Control of the Word of Lote and the Control of the Control of the Word of Lote and the Control of the Contro

[2] SEVEN DAYS IN DANCE: JAMES HORROCKS reveals what caught his attention this week [3] RADIO: the Top 40 Dance Airplay countdown; PETE TONG's playlist

14-61 HOT VINYL: all the tunes of the week, the latest reviews and DJ Tips 17) JOCKS ON THEIR BOX: THE BOOGIE KNIGHTS

ones

'ALL THAT MATTERS' Louise (1st Avenue/EMI) 08

COOL CUTS: 'FOUND A CURE' Ultra Nate (AM:PM)

mandalay

stations taking the show will include Metro FM in Newcastle, TFM in Teeside.

Hallam FM in Sheffield, Aire FM in Leeds, Viking FM in

Hull, Key 103 in Manchester, Rock FM in Lancashire,

Radio City in Liverpool and

Red Dragon in Cardiff.

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di culture exhibition DJ Culture will be expands for May 30/31 at The 1998 event year's debut event

G-Mez Centre in Manchester, Last over 2.800 and the

prognisers hope to double that figure this year Last year, a major draw was exhibition stands featuring DJ equipment from manufacturers such as Vestax, Gemini, Ecler, Roland and Technics. However, the organisers are anxious to make it clear that the event is not just about DJ gear, "The major part of DJ Culture is still the hardware but we feel it's portant to be not just about equipment. The format has expanded and this year we've pulled in a lot of big names," says Suzie Parrish, DJ Culture marketing manager. As well as exhibits of DJ equipment there will also be an area devoted to home recording equipment. Amongst the big-name DJs who are confirmed to be

Amongst the big-name UJs who are contirmed to be taking part in various workshops and judge the event's mixing competition will be Roger Sanchez, Mr C, Matt 'Jam' Lamont & Karl "Tuff Enuft" Brown, Phil Asher, Rob Tissera and Tim Lenoox. 'This year our target is to get! 5.000 but now we have big names we hope to go beyond that," says Parrish

The DJs will be taking part in workshops which will cover all areas of DJing and other related subjects. For example, the MCPS will be running a workshop on the law on sampling

An innovation this year will be a Vinyl Village and secord Market area. "There will be record stalls where people can delve through and find things they've been looking for and there will also be stalls with people from record companies who you can chat with," says

DJ Culture will be running from 11am to 6pm Tickets are £5 and available on 0171-385 8687.

[7 DAYS IN DANCE]

iames horrocks md of rea

"Monday: HXXXY breezed into the office to discuss volume four of our happy hardcore compilation 'Bonkers'. He's buying another BMW 3-series convertible. It's alright for some. My partner THOMAS FOLEY and I went to the local tandoori to discuss releases. DOUGAL came down from Northampton to discuss 'Bonkers 4'. He's got a custard-coloured BMW and girlfriend called Jenna. Spoke to BLU PETER who's in Australia playing at Mardi Gras. Had dinner with DAVE ANGEL in Swindon. Not a lot of choice in Swindon - thank God for Pizza Express, Wednesday: did interviews for an A&R job, Went record shopping in Sohn Choci's Choons, Tag, Plastic Fantastic and Mr Bongo. Then went to Camden to visit MRS 000 who's working on her new single with Kevin White. TRULOVE had their fifth birthday party at MADAME JO JO's which was very good. Thursday: crashed Thomas's meeting with our lawyer to discuss two big signings we've got coming up. It was BAI DOC's birthday so we all went go-carting. His girlfriend SJ was there and lots of industry people. Friday: went to the studio to check on SUNDANCE who are recording a new single with Sally Rogers from A Man Called Adam. That night I went to FRICTION at BAR RUMBA to see ADAM FREELAND. Saturday: met TRIS PENNER from the Really Useful Company and went shopping on Sloane Street and bought a Westwood shirt which I wore to the AVENLY SOCIAL that night. Sunday: KAY from React is in hospital and it was her birthday so we visited her. Then went to the ALPHABET BAR in Soho where DEBBIE GILES

Following Reenie Man's crossover success with 'Who Am I?' comes news that Sizzla, one of the other mostly holly-tipped new talents from the Jamaican reggae scene, has signed to Big Cat Records, a label connected to Richard Branson's V2 label. Sizzla has been termed a 'sing lay' for his style of half singing and half chatting his rasta-influenced lyrics which have elevated him to the top of the new generation of roots reggae stars that have emerged in recent years. Sizzla's biggest track to date has been last year's hit 'Black Woman And Child' which spawned an acclaimed album of the same name. Sizzla was signed by Big Cat owner



was having a drum & bass party. It was excellent."

and head of A&R Abbo "We're not going to try and change him," says noing to break out of the rennae scene because of his conscious message and the sheer quality of his music Last week saw Sizzla arrive in the UK for his debut UK show, on which he shared the bill with Luciano, the other current star of roots reggae, Sizzla's current I P on the Yterminator label, 'Praise Ye Jah', will be re-promoted via the Big Cat deal

this week are: WATERS (REMIXES)* Toucher (Quach •

"ANUNA" Andy Ling (Ruid) • "IT'S UKE THAT" Run DMC vs. Jason Nevins e) • 'DISCO BABES FROM OUTUR SPACE' Babo Instinct (Baboshka)
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'OTHERSIDE'/NAKED AND SACRED' TO TOMORROW Full House (3 Beat

bury st edmunds "UQUORICE FLAVAS" N"n"G (Swing City) "KEEP ON DANCIN" Perpetus 90 St Johns Street, Bury St Edmands, Suffelk 1933 1SQ, tel: 01284 756600

33 150, UE-01284 756800 Memon Access may 8 Vir sound which Survival and sound so the sound of the dependent chain's original entries. The original entries with government of the chain of the high sound with the chain of the part is growing stronger all the time. He sailly had my work could not link are not a be says. And/us specializes in ance must right across the board on all formath, and provides the



Alexia Uh la la la

Pop Chart No1 / Club Chart Smash / Mixology Smash. The #1 Pop Sensation, Mixes by Almighty & Fathers of Sound Formats: 2CDs & Cassette, Release date March 9th



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000

Deconstruction has delayed the release of the underground garage anthem Y TRIBE's 'Baby (You Bring Me Up)'. The track was originally to have heen released on March 9 but will now be coming out later in the spring...Andrew Gallagher, who for the past six years has been label manager at Fantazia's record tabel, has left the company to start his own independent marketing company

called THE LOST GENERATION. The Lost Generation can be contacted at Lost Generation, 198 Gloucester Road, Cheltenham, Gloucestershire GL51 8NR, tel: 01242 571400, fax: 01242 571400...PHUTURE TRAX FATT ROY and

VELOCITY will be holding a joint "meet'n'greet hospitality session" at the Winter Music Conference in Miami on Tuesday 10 March. The party will be held at a suite in the Fontainebleu Hilton with free food and drink served. To get on the quest list call Nicky, Luke or Colette on tel-0171-357 0004, fax: 0171-378 1181 or grab an

invite from them in Miami. Late additions to the live line-up for UNIVERSE 98 include Red Snapper, Floke, Headrillaz and Beck, Mercury press person DJ PAULETTE will be doing next weekend's Essential Mix on Radio One (Sunday 2am to

4am)....A correction from our Jock In The Box of a couple of weeks ago on IAN WILKIE. The artists Hydro and DBA record for the Engage label and not the Lakota label as stated...DIMITRI FROM PARIS

will join Tony Walker as guest DJ at Culture at Glub M, Tall Trees, Cleveland, alongside residents Kareem and Darren Bouthler, on March 7...

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on the airwaves

the caroline mossi

Another surefire hit smashes into the Dance Airplay 40 this week at nine, STEVE 'SILK' HURLEY makes a timely comeback as Voices Of Life with 'The Word Is Love', which is

building a huge buzz prior to its release on March 9. Radio promotion was started in-house at AM:PM with Kiss 100 first to go with the track. Size 9 took over on regional promotion, and plugger Charley Byrnes says that Galaxy 102's head of music Chris Buckley has really championed the track, with heavy support also coming from Galaxy 105 and Choice Birmingham, both of which put the track on their lists last week. Vibe FM has also been giving the track some spins, and other stations

Rock FM in Preston and Radio One, who've now JANET JACKSON has a new entry with 'I Get Lonely' which goes in at 12, six places below the

ely 'Together Again'. This is an unusual move in the Airplay 40 - most tracks have moved right down by the time a new release by the same artist comes along - and one that highlights Ms Jackson's staying power and radio-friendliness.

Another tune which looks like being around for some time is ALL SEEING I's 'Beat Goes On' which is relentlessly catchy and has been described to me as "this year's Blueboy". With an entry position of 16, its radio life is off to a good start

Further down the chart are two more new entries, MARIA NAYLER's 'Naked And Sacred'

and ALEXIA's "Uh La La La". Finally, two old airwave favourites re-enter the lower echelons of the chart: NOTORIOUS B.I.G.'s 'Mo Money Mo Problems' pops up again at 38 while one place below it is the return of TORI AMOS' Professional Widow', GINHWINE's 'Holler', out this week, is also back in, at 36

danceairplayforty

GETTIN' JUGGY WIT IT WILL Smith YOU MAKE ME WANNA Debag BRIMFUL OF ASHA Cornershop

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TINA MOORE 'AIN'T NOBODY BETTER' (DELIRIOUS) (GARAGE) Breakbeat garage seems in vogue at present, and there can possibly be no iner exponents of this style than Dem 2, who have been handed the task of nixing the follow-up to the massive 'Never Gonna Let You Go'. Needless to say, they pull this off brilliantly, creating so much depth and space allowing Tina Moore's sultry vocal to shine through. In massive demand already with



ALL SEEING I 'BEAT GOES ON' (EARTH)

(ALTERNATIVE)

Championed by Patrick Forge, subsequently hammered by Kiss and recently picked up by London, this Sonny & Cher-sampling, bossa big beat Latin rhythm track is so catchy with its laidback "Drums keep pounding a rhythm to the brain... la di da dee di, la di da dee da" vocal that several months down the line it will drive you mad. As infectious as Deee-Lije's 'Groove Is In The Heart', Crystal Waters' 'Gypsy Woman', Sub Sub's 'Ain't No Love (Ain't No Use)' and last year's 'Remember Me' by Blueboy, this has major hit written all over it.

SNIPER 'CROSSFADER DOMINATOR' (BULLION) A frenetic breakbeat tune with an attention-grabbing staccato vocal from this act that are currently being hotly pursued by the A&R fraternity. A recent Mary-Anne Hobbs single of the week and rightly so

MADONNA 'FROZEN' (WEA)

With its haunting ethereal hook, serene Craig Armstrong strings and an overall With its naturing emergin hook, series in Jary Arinstonia Strings and or over tush "electronica" gloss from William Orb., Madonna returns with her debut single from "Ray of Light". The combination of her recent Lottery appearance, super-splid taut production, a punchy remix from Stereo MCs and additional mixes from William Orbit will provide its commercial success. . .

PMFF 'FIGHT THE FIGHT' (WILDLIFE)

of "Nobody But You". . . .

(BEATS) Several indie/dance names have created this feisty track. The A-side mixes blustering beats, searing guitars and an urgent vocal to make an addictive tune

not too far removed from those of the Lo Fidelity Alistars or Environmental Science. More adventurous is the dubble 'Pmff Music' on the flip. BB

MULDER 'DON'T BELIEVE' (URBAN TAKEOVER) (DRIIM & RASS)

CONNER REEVES 'READ MY MIND (WILDSTAR)

(R&B) Conner Reeves is on a definite roll: "My ather's Son" was one of last year's finest Conner Reeves is on a definite roll: "My anners son was one or has year as singles, and after his success at the Brit awards this year he's all set to consolidate his success with this excellent new single. Once again, the song perfectly bridges pop and soul with another terrific vocal out front to carry. another of those melodies which nags at you. If that wasn't enough, the release comes complete with an awesome phat, unky and blissful Brooklyn Funk remix

DJ DIE & SUV 'MANKIND' (FULL CYCLE) (DRUM & BASS)

Die and Suv step out from behind Roni and Krust, to show everyone they can roll 'em out in the major drum & bass league Both cuts carry heavy jazz elements. The lead cut, 'Mankind', has off-beat bass and low-frequency stabs which go into slammin' rolling beats. On the flip the mood is stripped to bare essentials on 'Music First', built on a solid groove and plenty of bass hits.

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SHALLT TO THE TOP (FRANKIE KNUCKLES/CLUB GATHOUSTRY STANDARD/ROACH MOTEL MIXES) Fire Island Teat. Lalestin Holloway THE WORD IS LOVE (STEVE 'SILK' HURLEY/MOUSSE TKELLY G MIXES) Voice Of Life
IT'S LIKE THAT (JASON NEVINS MIXES) RUN-D.M.C. Vs. Jason Nevins
LOVE SHY (TUFF JAM/RHYTHM MASTERS/TOOD EDWARDS MIXES) Kristine Blond Smile LOVES MY CHARACTER LEAVE AND ASSESSED ASSESSED AND ASSESSED ASSES ANY BOINT TO DUM (100 CLOSHDAWNAND TREEDS OWN BANKSTHOUSER ON HUSWISISMUTIV 8 MIXES) ARRENTO & I UP ON THE BLUSS (YOUN OWNERMAGHUF & FERB MIXES) HOT & HETD TROUBLED BILL BORIS CLUGOSCH & MICHAEL LANGEWAY OUT WESTFLLL WITHTOWCON CARLOSMISTERS AT WORK MOES, Keen Banks Killer Bee HERE'S WHITE THE STORY ENDS (TIN TIN OUTSTANDAMY/MANSA MIXES) THE TIN OUT FOR A STORY ENDS (TIN TIN OUTSTANDAMY/MANSA MIXES) THE TIN OUT FOR A STORY ENDS (TIN TIN OUTSTANDAMY/MANSA MIXES) THE TIN OUT FOR A STORY ENDS (TIN OUTSTANDAMY/MANSA MIXES) THE TIN OUT FOR A STORY ENDS (TIN OUTSTANDAMY/MANSA MIXES) THE TIN OUT FOR A STORY ENDS (TIN OUTSTANDAMY/MANSA MIXES) MANSA MIXES (TIN OUTSTANDAMY/MANSA MIXES (TIN OUTSTANDAMY/MANSA MIXES) MANSA MIXES (TIN OUTSTANDAMY/MANSA MIXES (TIN OUTSTANDAMY/MANSA MIXES) MANSA MIXES (TIN OUTSTANDAMY/MANSA MIXES) MANSA MIXES (TIN OUTSTANDAMY/MANSA MIXES (TIN OUTSTANDAMY VC Recordings Fiernal M People FIND ME A LOVE (MR.PINK/KNUCKLEHEADZ/BASSCAMP/BURLEY MIXES) Basscamp Champion Multiply LA PRIMAVERAMEGAMIX Sacht

HIS SWOOMIN WHERE DO WE GO? (ARMAND VAN HELDEN/ORIGINAL MIXES) Warndue Project CLUB LONGLY (DEM 2/SERIOUS DANGER MOXES) Grove Connection 2 DARIES (BANANA REPUBLIC/TRICKY/O-NATION/DOPESKILLZ MIXES) Leena Conquest

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CRAZY (FLUI CREW/ROOKER T/MIAMI BASS MIXES) Awesome UH LA LA LA (A) MIGHTY/FARGETTA/FATHERS OF SOUND MIXES) Alexis THE DUB ADDICT EP: WAKE UP YOUR MIND/DANGEROUS/BONA BEATS T-Total

DON'T LEAVE ME HANGIN' Camille Douglas 0 36 LOVEBREAK Peach V Colucci THE PROMISE (SOL, BROTHERS/TONY DE VIT/SPACE BROTHERS MIXES) Essence CHASE (IALLI) & KANE/DJ QUICKSILVER MIXES) Trance-Allandic-Air Waves KEEP SLIPPIN' (DJ EFK/SHARP MIXES) Killa Green Budds 0 38 0 39 0 40 LIFT ME UP (ROKSTONEJION JULIES & STEVE MAC MIXES) Gems For Jem feat. Rachel McFarlane 0 41

THE FUTURE'S OVERBATED (ARTHUR BAKER/CLUB 69/PHIL DANE & MATT SMITH MIXES) MY SALIVA (AFKARNA MIX) Arkama RUDE BOY ROCK/BEST FOOT FORWARD/PUSH BUTTON COCKTAIL Lionrock MUSIC IN MY MINO (DEEP DISH MIXES) Adam F WITH YOU ISCIENCE FRICTION MIXIYELYING AWAY (STORM & TONI E. COSTA MIX) Smoke City

Crosstrax KEEP ON DANCING Perpetual Moon BRIMFUL OF ASHA (NORMAN COOK MIXES) Cornershop OFF THE HOOK (SOUL SOLUTION/MASTERS AT WORK MIXES) Judy Watley 54 O 48 BT KUNG-FU (187 LOCKDOWN/RAMSEY & FEMPRISONERS OF TECHNOLOGY & TMS 1 MIXES) 187 Lockdown Fast West Dance

GOTTA KEEP PUSHIN' (MIXES) Z Facto TELL ME WHAT YOU WANT (JAMES HAS KITTENS MIXES) Blu Peler 45 SINCERE MJ Cole at Recordings

MOTHER'S PRIDE (TALL PAUL/BIG C MIXES) Floribunda COMING BACK (BABY BLUE/DJ DADO MIXES) DJ Dado 34 FAILURE (DAVID HOLMES/MAGITONE MIXES) Skinny

O 55 Day DISTORTION Plancheadz DEAD HUSBAND/ALL YOU LADIES/THE WORLD IS MY ASHTRAY Deejay Punk-Rod 0 59 555

TUTTI FRUITTI JUMP Outla Order feat. Total Kaos & George Berson SILENTLY BAD MINDED (STEREO MC'SIPRESSURE DROP/ROMI SIZE MIXES) Pressure Drop 60 61 0 BE ALONE NO MORE (ANOTHER LEVEL/DUBMONSTERS/SCOTT GARCIA MIXES) Another Level

by alan iones Martha Wash, Jocelyn Br mingly tireless members of

the have-voice-will-travel club of veteran unappreciated in their US homeland, are highly venerated here, and make frequent

excursions into the club chart as vocalists on a large number of floor-fillers. This week, it's Loleatta Holloway's turn to shine, number one as featured vocalist on the new FIRE ISLAND single 'Shout To The Top'. A cover of the old Style Council hit.

their previous best performance in the Club Chart came exactly four years ago this week, when they peaked at number 11 with 'There But For The Grace Of God Go I' Shout To The Top' is only the fourth record

to debut at number one in the past two years, the others being JT Playaz' 'Just Playin', Todd Terry's 'Something Goin' On' and Sandy B's 'Make The World Go

Round', the latter title making its charttopping debut only five weeks ago. Shout To The Top' was lucky to join this charmed circle - it had less support from DJs last week than any of this year's number ones though it's fair to point out it probably has some growing still to do. It was also lucky in that all of the other records in the top six the chart - RUN-D.M.C. (6-3) and LOUISE

(7-6) have less support than they did a week and. By covering 'Shout To The Top' Fire Island's principals Pete Heller and Terry Farley are paying homage to a track which, in its original form, was a big hit at

Shoom, Future and all their early Boy's Own parties some 10 years ago. The success of the new version gives a hefty V2 company...Club Chart breakers this reck: BEENIE MAN, FUNKY GREEN DOGS. HUSTLERS CONVENTION, INNER

SANCTUM, DIRK DIGGLER, CJD, DJ KOOL SIZE QUEEN, CONNER REEVES, TINA MOORE, FUZZ TOWNSEND, SYLVIA POWELL STATE OF MIND, WISHBONE ASH, TZANT, SOFA SURFERS, DEFINITION OF SOUND, KID LOCO, BOWSER, JANET JACKSON, GEARWHORE, YVES DERUYTER, ARTFUL DODGER, FUSELAGE

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HOLLER
WHAT YOU WANT/WILL THEY DIE 4 U?
BE ALONE OM OMERE
WHAT AM I
WHERE YOU ARE

NOBODY'S BUSINESS NASTY BOY

YOU MAKE ME WANNA.

DA JONESEZ LADIES IF YOU'RE WITH ME

DON'T LEAVE ME HANGIN' WORLDWIDE

THE ROOF THE WEEKEND

IGGIN' ME BEEP ME 911 4,3,2,1/FATHER DO I QUALIFY?

REWIND MY BODY

EP PERFECT DAY

IF YOU WANT MEAWHEN YOU TOUCH ME THERE
MAN BEHIND THE MUSIC

THE WEEKEND TOD CLOSE DEJA YU (UPTOWN BABY) NICE & SLOW UP AND DOWN/PARADISE YOUNG SAD & BLUE/GHETTO SUPERSTAR

MT BUDY I DON'T EVER WANT TO SEE YOU AGAIN.CAN YOU FEEL IT FREAX (AND YOU KNOW IT) OFF THE HOOK SHOW ME LOVE RAP SCHOLAR

HAP SUNDAN LIGHTS OUT GETTIN' JIGGY WIT IT SAY WHAT YOU WANT (ALL DAY EVERYDAY) TURN IT UP/FIRE IT UP/FIHYMES GALORE

11

Destiny's Child Another Level Beenie Man Rahsoan Path Hinda Hicks Queen Pen Peace By Piece Natorious B.I.G Keni Burke

Lord Tarin & Peter Gunz Lysette/Joi Structure Bize

Phoebe One Chico DeBarna LL Cool J leat: Method Man, Redman, DMX, Canibus Lynden David Hall Funky DL feat. Ty

Adina Howard Das EFX feat, Redman Will Smith

Texas feat, Wu-Tang Clan Busta Rhymes Big Punisher Sylvia Powell

Enic Puff Daddy Satellite/Northwestside Greensleeves Universal

Interscope Blanco Y Negro Putt Daddy LaFace Expansion Columbia Tommy Boy Arista

Codeine LaFace East West Freeworld Universal Mecca Universal East West Def Jam

Cooltempo Rhythm Series/Parlophone (Utmost) Big Life East West East West East West Atlantic RCA East West

Props Mercury Elektra

Eternal Almighty M People

A rather unexciting chart this at number one.

TERSON jumps to six via Steve 'Silk Hurley's excellent Old Skool mix of There You Are'. Am I alone in thinking Universal should have used this for the basis of the radio edit?...Veteran KENI 'Rising To The Top' BURKE doesn't quite live up to his name this week, but manages a jump from

21 to 12 with 'I Need Your Love' ... Both ER and DAVID HOLLISTER go back up the chart to 11 and 13 respectively. Usher's also in the chart with his follow-up 'Nice & Slow', which features a not-so-slow Miamistyle B-Rock Basement mix which is gettion a lot of attention...Watch out for 702's 'Beep Me 911'.

the best track on her LP. Watch it rise Sony has sent out a couple of LP samplers. 2Pac's rapping partner FATAL has an LP. 'In The Line Of Fire', out imminently on

Relativity. A six-track sampler collects some of its more club-friendly moments. Meanwhile, CAPPADONNA has a three-track white label of tracks from his forthcoming LP 'The Pillage'. It's produced by RZA and on the Razor Sharp imprint. Apparently Cappadonna will be in the UK this week for 00 will be doing promotion...TIM WEST his NYC Rap Exchange US link-up on this Saturday's show (March 7, 9pm to 12pm) on Badio One, Guests will include Mike Tyson, Shaquille O'Neal, Nas, Queen Latifah and Funkmaster Flex.

[handbao]

ALL THAT MATTERS DISREMBRANCE 0000 MY HEART WILL GO ON ANGEL ST FROZEN HOW DO I LIVE WHATEVER 0 8 0 9 0 10 0 11 0 12 UH LA LA LA AIN'T GOIN' TO GOA 23 VICTIMS 14 EVOLUTION STARSHIP TROOPERS BRIMFUL OF ASHA DOWNTOWN 14 CHASE BABY (YOU BRING ME UP) THE PROMISE 0 17 0 18 19 19 18 0 20 181 0 21 181 0 22 181 0 23 22 0 24 24 25 20 0 26 181 0 27 30 0 28 15

TORN
I LIKE IT LIKE THAT
RESCUE ME
SUPERHERO
PLANET VIOLET COMING BACK IT'S RAINING MEN LA PRIMAVERA/MEGAMIX LET'S GET DOWN THE CROWN
BITTER SWEET SYMPHONY/THE DRUGS DON'T WORK

3

Dannii Deja Vu feat. Tasmin M People Madonna LeAnn Ri Curb/The Hit Labe Jackie '0' Alexia Alabama 3 One Little Indian Blande Ambilio Falima Rainey Sheryl Lee Ralph Universal Cilizen Federation feat, Sarah Brightman Cornershop Blue Dream Trance Atlantic Air Waves Y-Tribe Essence Natalle Browne Virgin Deconstruction Eterna Academy Street Daze Nalin I.N.C. Epic Logic DJ Dado ffrreedom Logic Martha Wash feat, RuPaul Sash! JT Playaz Multiply Playola Eternal Klone Daugrah

Manifesto AM:PM Saint George/Sony Music Sum

Outta Order feat. Total Kaos & George Bensor Fire Island feat. Leleatta Holloway Warner Bres. ior Boy's Own RCA

Stateside Indolent AM

It's a tight squeeze at the top of

the chart with water-thi margins separating the top five records of which could have ended up at number one In fact, it was LOUISE who managed to retain the title with 'All That Matters'. By hanging on Louise's last single 'Let's Go Round Again' which managed just a week at the summit The biggest gainer in the chart is L S' 'How Do I Live', which surges 33-6 while also winning a place in the Top 10 of the CIN chart. You will note that the record is shown on the Pop Tip chart as being still on promo, the reason being that the uptempo club chart placing appear only on the US import that has been serviced to DJs in this country. The domestic release has only the country/ballad version - all of which makes it

for new promos, with the highest new entry -ALLSTARS' I Like It Like That debuting at number 20, just ahead of veteran cots banshee KELLY MARIE with her cover of the old Fontella Bass hit 'Rescue Me'. Likely to prove a better long-term bet than either of them, SASH! debuts at number 26 with his upcoming single 'La Primavera'. His pop DJ following should send the record

very frustrating for punters...It's a quiet week

soaring next week, especially as it is backed which made him one of the hottest new acts



MY HEART

BRIMFUL

4

BALLAD **FRULY MAI**

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> 8 MOS MOS

ANGELS Ro **NEVER EVE** GETTIN', 12

YOU'RE STI 13 4

THE UNFOR **70UR LOVE** 5 9 MOU MOU

ET ME SH 17 ∞

19

The Boogle Knights are Mark Jones and Marc The budget language of Wall Of Sound. Mark & Lessner, co-owners of Wall Of Sound. Mark & Lessner, co control of an eclectic range of music Mark are userouses of an escentil range of music including soul, reggae, rock, hip hop, pop and film music. They see themselves as 'anti-DJs' but their knowledge and enthusiasm know no bounds

OCKS the boogie knights

top[10]

LOOKING AT THE FRONT DOOR MAIN SOURCE (WILD PITCH) a massive, massive hip hop tune. It's got great lyrics and moody production. It's the kind of record that you can play in any kind of set and it makes people dance." Mark

ON IT AGAIN' STEELY DAN (ABC) This is off the 'Can't Buy A Thrill

album. They're my favourite two songwriters. There's a lot of Steely Dan fans out there, including Alex from Propellerheads, I played it at Heavenly Social and lots of thirtysomethings went potty." Marc

THE BOOGIE KNIGHTS' STEAMIN' 10

WHEN DOVES CRY! Breakmer's during tabell

Cornershop (Wilija)
ODH LA LA The Wisecurs (Wall Of Sound)

'PMII' Howlin' Wolf (Cadet Concept)

TRIBUTE TO JAZZY J' Bronx Dogs (Contraband)

INIGHT AFFAIR' Sandra Wright (Respect)

TOWE HANDOVER' Diana Ross (Tamia Motoret)

ON THE LEFT SIDE (LES RHYTHMES DIGITALES MIX)

THE MUSIC FOR TAXI ORIVER' Remaid Horiman (Arista)

'MOVE ON UP' CURTIS MAYFIELD (CURTOM) "Curtis Mayfield is the most prolific

singer/songwriter/musician/producer there is in terms of soul music. His songs were positive, uplifting anthems for a generation in the Seventies. He's the guynor, he's the boss. This is an anthem, without a shadow of a doubt." Marc

'DR BEAT' MIAMI SOUND MACHINE (EPIC) "This is one of those records that if you tell someone you're going to drop it before you drop it they'll probably leave the room, but it's just a classic. The bassline is great and it's got phenomenal hooks. It's a great record and I don't care if they dance - I'm an anti-DJ. You have to time it right, put it that way." Mark

(SWAN SONG)

SHOUT TO THE TOP' STYLE COUNCIL (POLYDOR) This was a massive Shoom record from a loop time and and Farley & Heller have done a

cover of it which is currently topping the RM Cool Cuts chart. It's massive when the chorus kicks in. This is a great summer record, a feel-good, jumping record," Mark

TAKING OF PELHAM 123' DAVID SHIRE (WHITE LABEL) This is the theme music of the film and it never not commercially released it hest surfaced as a radio

promo and you can only get it on bootleg. It's been sampled by the Austrian act Sofa Surfers for their single The Plan' which will be

released in this country by Universal. I tove cinema and film music - people like Bertrand Herrman and Ennio Morricone, and Pelham was a fantastic film.

More

the greatest drummers in the world, unleashing one of the greatest breaks in the world, it's a good mood record. If you put it on just as a fight is breaking out it adds extra a great, powerful record,

it's literally physical

graffiti." Mark

John Ronham was one of

BEATLES (PARLOPHONE) " George Harrison used to write the most amazing guitar riffs, and there's some great production on tension to the moment. It's this record, the guitar sound is so fould in the mix. It's my favourite guitar tune to play out. It's simple but effective." Marc

AUGUSTUS PABLO & KING TUBBY MEET ROCKERS UPTOWN (ROCKERS) "This is the B-side of 'Baby I Love You So', It's got the same rhythm as 'You Don't Love Me (No. No.) by Dawn Penn. I like reggae from the Sixtles and Seventies - it's influenced by Curtis Mayfield, even Bob Marley & The Waiters." Marc

GOT TO HAVE LOVING! DON RAY (POLYDOR) 'PAPERRACK WRITER' THE "A classic disco record that Marc turned me

on to - as with many of the records in my collection. It's got an amazing vocal hook Somebody will cover this record, someone like Farley & Heller, and have a massive hit with it. A classic, classic record." Mark

COMPILED BY SARAH DAVIS. TEL: 0161-948 2320

[cv]

BEEJZY PUNK-ROC BEZO HUSBZNO



"Roc buries the dancefloor in an avalanche of premium quality old skool grooves - let's Roc!"

> "Master of more than one stylee

SINELE 9TH MARCH INCLUDES MIXES BY

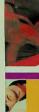
Mantronik, J Walk & Tsunami One











FOUND A CURE Ulta Nate (With mixes from Mood II Swing and Full Intention)

COOL CUTS HOTLINE

0891 515 585

AM:PM

	2	NEW	BAD BOY Wildchild (Featuring new mixes from Sneak, Mandrax, Tall Paul and Canny)	rulyuui	A COR8 - 18
	3	(1)	SHOUT TO THE TOP Fire Island (Cover of the Style Council classic with Loleatta Holloway on vocals)	JBO	☎ Code - 18
	4	(2)	FAILURE Skinny (Original dubby breakbeat tune destined to be huge)	Cheeky	☎Code - 18
	5	MAN	GOTTA BEMOVING ON UP Prince Be & Ky-Mani (Gotta behuge, with its 'Just An Illusion' riff)	Gee St	Code - 18
	6	May	THE ARC Arcane (Epic melodic trance)	Deconstruction	☎Code - 18
	7	MEW	WINDOWS S.I.L. (Club classic given an overhaul by Sharp, DEA and Victor Imbres)	Hooj Choons	184 - 184
	8	(6)	READY FOR A NEW DAY Todd Terry (With mixes from Rhythm Masters, Dillon & Dickins and Pete Avila)	Manifesto	☎Code - 183
	9	NEW	FUSION/SCORPIO'S MOVEMENT Sven Vath (Sven heads in a refreshingly original direction)	Virgin	Code - 18
	10	(7)	PRIX CHOC Etienne Crecy (Funky house with mixes from La Funk Mob and Roy Davis Jr)	Super Discount	☎Code - 18
	11	(13)	LOVE BUG Ramsey & Fen (Huge in the capital's garage scene)	Bug	☎Code-18
	12	VEV	FEAR OF FIRE EP Groovejet (Fearsome breakbeat trance)	Quad	2 Code - 18
	13	(8)	WHERE ARE YOU/ON MY WAY Rashaan Patterson (Classic garage with mixes from Steve 'Silk' Hurley)	Universal	☎Code - 18
	14	ZIW	TO THE WORLD Organ (Crossover trance with a sample from Pizzaman)	white label	☎Code - 18
	15	Ziavi	14 HOURS TO SAVE THE EARTH Tomski (Back with a new mix from Trouser Enthusiasts)	Xtravaganza	☎Code - 18
	16	Nav	MAMA USED TO SAY Azure (With mixes from Fathers Of Sound, Ramsey & Fen and Curtis & Moore)	white label	☎Code - 18
	17	MW	UNTIL THE DAY Janet Jackson (Jason Nevins pumps up Janet's latest single)	Virgin	☎Code - 18
	18	NEW	FORTUNES Dominion (Big progressive cut with vocals from Lilanne)	Whoop	☎Code - 18
١	19	1877	IT'S YOUR LOVE LZ Love (Skippy London garage with mixes from Banana Republic)	Phuture Trax	☎Code - 18
	20	MEW	UNTIL THE DAY Funky Green Dogs (With mixes from MAW, Club 69 and Low Pass)	Twisted	☎Code - 18
ı				Carl Same	



Til records present this forthcoming release

Hilbee Nation 'Life of Dance' featuring Inline Welsh and Kris Needs mixes by Matt Schwartz & Como Tu Te Llama

The Chemical Pilot 'Astral Dominoes' with mixes by Decoder, Profound Noize & Matt Schwartz

Wamdue Project Single 'Where Do We Go' the long awaited follow up to the Wamdue Kids album. Where Do We Go' has mixes from Armand Van Helden, Anthony Tossciele & WYCA Men

Look out for the exclusive Miami Winter Dance Conference Anthem "I am Miami" by the legendary Dave Beer from Back to Basics

















Out 2nd March

Out 16th March

Out 23rd March



CHART COMMENTARY

AIRPLAY FACTSHEET

to 32.

 M People got off to a fast start with the upcoming Angel Street single making its Top 50 debut at number 28. The group usually have a better time on the airwayes than in the shops. Their last three

hits, and chart peaks:

Itchycoo Park (six airplay, 11

sales), Just For You (one airplay, eight sales) and, most

recently, Fantasy Island (eight eirplay, 33 sales).

Despite debuting in the Top 10 of the sales chart, LeAnn Rimes' version of How Do I Live is finding airplay a tougher proposition. It entered the chart at 38 a fortnight ago, then slipped to 43 but has now bounced back

MARKET REPORT

AT A GLANCE WEEKLY MARKET SHARES TOP CORPORATE GROUPS TOP 10 COMPANIES Variet State Life ures show top 10 companies by % of total sales of the Top 75; and corporate group are by % of total sales of the Top 75.

by ALAN JONES

t debuted at number one on the CIN (sales) chart last week but Cornershop's climb to the top of the airplay chart has been less rushed though no less Impressive. After failing to reach the Top 100 of the chart when first released last year Brimful Of Asha entered the airclay listings almost as soon as it was serviced to radio this time around, and has spent seven weeks climbing. It arrives at the summit this week comfortably accounting for the former incumbent, Robbie Williams Angels, with the only looming threats to its

rity appearing to come from Celine Dion's My Heart Will Go On and Madonna's Frozen, both of which make substantial

gains this week. Also making the right moves, Sonnet the fourth single from the Verve's Urban

Hymns album - accelerates 17-14, even though its commercial release (today, 2) is limited to 5,000 12-inchers, which will give it a correspondingly low sales chart position. The three previous singles from Urban Hymns have all been huge successes at radio. The group's big breakthrough

Bitter Sweet Symphony reached number five, and was followed by The Drugs Don't Work (number two) and Lucky Man (number five) - not bad for a group who'd never previously reached the Top 50 of the airplay chart despite the impassioned pleas of their promotions men, who stickered

their 1995 release On Your Own with an optimistic message suggesting that everyone is talking about...this sumptuous ballad". Maybe they were, but they weren't buying it in any great numbers, and it peaked at number 28. Incidentally, even as

Tando

Vegla

Wildstan H-4

Monte

Sonnet climbs the chart, Bitter Sweet Symphony is making a renewed bid for airplay, soaring 64-34 this week, largely due to the Rest Assured single Treat Infamy reminding programmers its still worth a spin or two. By the way, adventurous programmers should venture beyond the first mix on the Rest Assured CD and allow their listeners to hear the gorgeous Alternative 7" Mix, which contains all the Verve elements and adds a full vocal (with an original melody line) from Shelley Nelson.

VIRGIN

Tele Aries BRIMFIEL OF ASHA Covershoo NEVER EVER AT Sales

AIN'T THAT JUST THE WAY Latricia Moneal

TREAT INFAMY for forund 8 BALLAD OF TOM JONES Space & Corys

9 ALL AROUND THE WORLD only 10 TOGETHER AGAIN Janes Jackson

RADIO BEGRADIO 2

VOLUME STILL THE ONE Sharin Tonin Mercand FROZEN Medoesa (Mosecick) -2 PM DEADY Same Advantages TRULY MADLY DEEPLY Savage Grades (Columbia) STOP Spice Cirts (Vegin)
MY HEART WILL GO ON Chine Dion (Spice) NOT ABOUT US Concess (Virgin)

HOW DO I LIVE Lanne Firms (Curb/The Hit Label) TROUBLED GIRL Yaves Families Missilestes/Missiles ALL I HAVE TO GIVE Backstreet Bays (Jine) HIGH Lighthouse Family (Wind Card Polydor)
FAR AWAY Spean Hardines (Polydor) -10

#10 IT'S A BEAUTIFUL THING Dean Color Score (Select)

ALL AROUND THE WORLD Come (E.

ANGELS Fabbe Witness (Depails

HICKY MAN To beautiful

AVENGING ANGELS Space Head

BACK TO YOU

COMMET

MILIDER & SCULLY Centrarie (Blance Y Negro)

YOUR LOVE GETS SWEETER Fisher Guege lifeich LEGEND OF A COWGIRL imon Coppele (Cohenhal)

HOW COULD I? (INSECURITY) Reachford (Columbia)

E E RADIO 1

-				405 1							
	26		Aud	No of	plays	ã	158	Title Actival I whell	Aud	Mo of p	plays
20	3	BRIMFUL OF ASHA Cornershop (Winis)	22265	32	1 40	a.	3	NEVER EVER 41 Suizes (London)	29896	1780	1700
- 1	1			32	31	2	1	MY HEART WILL GO ON Color Disp (Fele)		1661	1659
Z	1	IT'S LIKE THAT Run-D.M.C. Vs Jason Nevins (Smile Communications)	18480		30		2		33674		1636
3	5	TREAT INFAMY Rest Assured (Ffre/London)	16008	29		3	5	BRIMFUL OF ASHA Consershop (Willia)	38855	1363	
4	15	BALLAD OF TOM JONES Space (Gut)	14630	21	28	1 9	5	ANGELS Robbie Williams (Chrysolis)	36514	1585	1619
5	3	SOLOMON BITES THE WORM Bluetones (Superior Quality/A&M)	15418	31	26	5	4	TOGETHER AGAIN Janet Jackson (Virgin)	33832	1630	1505
6	15	RUDE BOY ROCK Licework (Concrete/Deconstruction)	13543	21	25	1 6	3	HIGH Lighthouse Family (Wild Cord/Polydox)	31770	1635	1443
147	3	SEXY BOY Air (Source)	15578	31	24	1	13	TRULY MADLY DEEPLY Savage Garden (Columbia)	28033	975	1171
=7	7	SAY WHAT YOU WANT (ALL DAY EVERY DAY) Tens Featuring We Tang Clan (Marcury)	14124	24	24	8	7	ALL I HAVE TO GIVE Backstreet Boys (Jive)	19582	1195	1165
9	-	THE WORD IS LOVE (SAY THE WORD) Valces Of Life (ABM)	11427	11	23	9	17	STOP Spice Girls (Virgle)	21653	715	1151
=10	13	YOU MAKE ME WANNA Usher (LaFace(Arista)	11346	22	22	10	20	FROZEN Madanna (Mayoric)	23826	677	1148
=10	13	FROZEN Madarna (Maverick)	9843	22	22	11	10	GETTIN' JIGGY WIT IT will Smith (Columbia)	24630	1115	1078
=12	21	STOP Spice Girls (Virgin)	13344	18	21	12	8	AIN'T THAT JUST THE WAY Latricia McNeel (Widstar)	24313	1124	977
=12	22	MOLLY Carrie (Island)	10339	17	21	13	- 11	YOU MAKE ME WANNA Ushar (Lafoce(Arista)	22441	1101	975
=12	24	SONNET The Verve (Hut)	9716	16	21	14	12	TORN Natalia Imbracia (RCA)	24209	1027	928
=15	10	LEGEND OF A COWGIRL Imeni Coppolir (Columbia)	11823	23	20	15	14	MULDER & SCULLY Cetatonia (Blanco Y Negra)	14958	913	916
=15	22	IT'S A BEAUTIFUL THING Ocean Colour Scene (Geffen)	10632	17	20	16		ALL AROUND THE WORLD Opsis (Creation)	14876	1121	891
=15	7	LOCAL BOY IN THE PHOTOGRAPH Stateophorics (VZ)	10563	24	20	17	29	BE ALONE NO MORE Another Level (Northwestride)	13927	497	864
=15	10	LET ME SHOW YOU Cernisra (VC Recordings)	10390	23	20	18	18	SONNET The Verve (Hut)	14227	788	815
=19	15	HAND IN YOUR HEAD Money Mark (A&M)	11913	21	19	19	23	IF YOU WANT ME Hinda Hicks (Island)	8754	580	726
=19	100	BE ALONE NO MORE Apother Level (Northwestside)	10481	9	19	≃20	21	SHOW ME LOVE Robyn (Ricochet)	15423	634	580
=19	12	SHE LEFT ME ON FRIDAY Shed Seven (Polydor)	8111	23	19	=20	28	TREAT INFAMY Rest Assured (First Control)	11847	513	680
22	15	EVERY DAY SHOULD BE A HOLIDAY Dandy Workels (Capital)	9742	21	18	22	100	YOU'RE STILL THE ONE Shanis Tweln (Marcory)	17599	428	638
23	28	IF YOU WANT ME Hinds Hicks (Island)	10866	13	17	23	15	AMNESIA Chumbawamba (EMII)	9437	906	601
=24	7	MULDER & SCULLY Catatonia (Blanco Y Negro)	10128	24	14	24	-	BIG MISTAKE Nation Introductio (RCA)		411	594
=24	222	HERE'S WHERE THE STORY ENDS To To Out IVC Recordings!	7996	10	14	25	19	BABY CAN I HOLD YOU TONIGHT Baycone (Polydor)	6338		588
=24		BIG MISTAKE Natalia Imbreglia (RCA)	7938	12	14	26	22	BAMBOOGIE Eamboo (VC Recordings)	15120	694	552
=24	100	TOGETHER AGAIN Janes Jackson (Virole)	7822	10	14	27	100	ANGEL ST M People (M People)BMG)	11681	612	519
=28	6	NANNY IN MANHATTAN Litra (Che)	8877	28	13	28	24	DOCTOR JONES Aqua (Universal)	14053	325	
=28	19	CLEOPATRA'S THEME Checoura (WEA)	8377	20	13	29	30	ALANE Was (Epic)	6543	539	474
=28	222	GETTIN' JIGGY WIT IT WIII Smith (Columbia)	8144	11	13	30	25	WISHING ON A STAP	13594	484	470
=28	900	NOT ALONE Remard Burler (Creation)	7775	8	13	1	**	WISHING ON A STAR Joy-Z Featuring Gwen Dickey (Roc-A-Fella/Northwestside)	13558	526	490
w28	100	CORPSES In Brown (Polydor)	7166	1	13	1					

THE OFFICIAL UK AIRPLAY CHART

7 MARCH 1997

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Total Plays Total Audience glays %+or- audience %+or- A-Z

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		Mostic Control UK
33	+29	montors these sta-
		tions 24 hours a day, seven days a
18	-2	
		Alpha 103.2 FM; Atlantic 252; 897
.09	-5	Atlantic 252; 897 FM; 88C Radio 1;
.78	+51	BBC Radio 2; 88C
.92	+33	Radio Scotland; 680
58	-3	Three Counties; BEC Solent; Beacon;
.78	-6	BRMB FM:
.60	-11	Broadland; Capital FM; Central FM;
43	-14	Dentury FM: Children: Choice FM:
53	+7	Choice FM
57	+50	Enningham; Classic FM; Clyde One FM;
62	-19	Essex: Fox: Forth
		FM; Galaxy: GLR; Great Horth Radio;
52	-25	CWR FM; Hallam
.06	+18	FM; Heart 106.2; Heart FM:
.44	+10	Horpina ICO FM:
.59	-15	Invicts FM; Key 103; Kies FM- Kies 102
.23	+71	Kiss FM; Kiss 102 FM; Kiss 105; KLFM;
.38	-23	Leicester Sound,
		Marcher Coast;
35	+91	Melody FM; Mercia; Metra FM; MFM
70	+49	1034/971; Minster
22	+35	FM; Mix 96; Northants FM:
.99	+23	Ocean FM; Orchard FM; Power FM; The
.37	+19	FM; Power FM; The Pulse; Q103 FM;
.33	-2	
		96.7; Ram FM; Red
1.79	+7	Dragos; Red Rose Rock FM; Scot FM;
1.50	+1	SGR bawich; Signal One; Signal
.46	-50	
1.82	+63	Wave FM: Southern
1.14	+33	FM: Spine FM: Stray FM: TFM: 2CR FM:
.44	+19	210 FM: Wking FM:
.12	-38	Virgin 1215; Wish 102:4FM.
.51	+13	N. Ireland: 1521; Coof; Otybest:
.37	+39	Dawstown: 880
.15	+77	Radio Utater.
89	-1	
.79	-4	
30	-20	
21	-15	
87	-13	
.72	-84	
.14	-22	
.10	-8	
.12	+30	
1.88	-15	
1.75	-2	
1.37	-11	

▲1 * 7 7 × 3	BRIMFUL OF ASHA	Cornershop	Wiiija	1883	+24	68.33	+29
2 1 2 14 12	ANGELS	Robbie Williams	Chrysalis	1787	+2	58.18	-2
3 2 1 17 11	NEVER EVER	All Saints	London	1835	-6	52.09	-5
A 4 H 34 J -	STOP	Spice Girls	Virgin	1270	+60	50.78	+51
▲ 5 11 12 4 1	FROZEN	Madonna	Maverick	1258	+68	47.92	+33
6 7 10 5 2	MY HEART WILL GO ON	Celine Dion	Enic	1770	n/c	46.58	-3
7 5 4 18 20	TOGETHER AGAIN	Janet Jackson	Virgin	1694	-11	45.78	-6
8 4 5 9 30	YOU MAKE ME WANNA	Usher	LaFace/Arista	1252	-11	44.60	-11
9 6 2 13 24	HIGH	Lighthouse Family	Wild Card/Polydor	1556	-13	42.43	-14
▲ 10 12 12 5 13	GETTIN' JIGGY WIT IT	Will Smith	Columbia	1342	-2	40.53	+7
A 11 n 2 4 5	TRULY MADLY DEEPLY	Savage Garden	Columbia	1239	+24	39.57	+50
12 1 11 7 29	MULDER & SCULLY	Catatonia	Blanco Y Negro	1061	-1	36.62	-19
13 1 6 7 28	ALL I HAVE TO GIVE	Backstreet Boys	Jive	1241	-4	35.52	-25
▲ 14 17 18 6 -	SONNET	The Verve	Hut	943	+6	34.06	+18
▲ 15 18 22 4 21	TREAT INFAMY	Rest Assured	Firr/London	839	+32	30.44	+10
16 12 9 21 -	TORN	Natalie Imbruglia	RCA	977	-11	29.59	-15
▲ 17 ° 0 7 5 H	YOU'RE STILL THE ONE	Shania Twain	Mercury	674	+46	29.23	+71
18 13 14 19 34 -	AIN'T THAT JUST THE WAY	Lutricia McNeal	Wildstar	1057	-17	27.38	-23
		- HIGHEST CLIMBER -					
▲ 19 × m 2 s	BE ALONE NO MORE	Another Level	Northwestside	1012	+65	26.35	+91
▲ 20 17 25 3 4	BALLAD OF TOM JONES	Space	Gut	509	+46	25.70	+49
▲ 21 xx 60 2 xx	IT'S A BEAUTIFUL THING	Ocean Colour Scene	Geffen	514	+30	25.22	+35
▲ 22 17 30 3 25	IF YOU WANT ME	Hinda Hicks	Island	869	+22	24.99	+23
▲ 23 m m s s	SHOW ME LOVE	Robyn	Ricochet	766	+8	23,37	+19
24 24 19 4 47	LEGEND OF A COWGIRL	Imani Coppola	Columbia	410	+22	22.33	-2
A 25 21 132 2 83	IT'S LIKE THAT	Run-D.M.C. Vs Jason Nevins	Smile Communications	219	+61	20.79	+7
▲ 25 × 29 12 40	BAMB00GIE	Bamboo	VC Recordings	651	-14	20.50	+1
27 15 13 11 73	ALL AROUND THE WORLD	Oasis	Creation	943	-27	20.46	-50
A 28 31 85 1 4	ANGEL ST	M People	M People/BMG	622	+53	19.82	+63
▲ 29 41 71 2 -	HERE'S WHERE THE STORY ENDS	Tin Tin Out	VC Recordings	281	+29	19.14	+33
▲ 30 44 to 2 -	BIG MISTAKE	Natalie Imbruglia	RCA	673	+37	18.44	+19
31 21 22 5 54	SOLOMON BITES THE WORM	Bluetones	Superior Quality/A&M	182	-71	18.12	-38
▲ 32 K3 28 2 2	HOW DO I LIVE	Leann Rimes	Curb/The Hit Label	400	+29	17.51	+13
▲ 33 55 e9 1 76	YOUR LOVE GETS SWEETER	Finley Quaye	Epic	392	+58	17.37	+39
▲ 34 N ES 16 -	BITTER SWEET SYMPHONY	The Verve	Hut	355	+56	17.15	+77
35 29 49 3 39	ALANE	Wes	Epic ·	531	n/c	16.89	-1
36 % 61 2 -	SAY WHAT YOU WANT (ALL BAY EVERY DAY)	Texas Featuring Wu Tang Clan	Mercury	143	+4	16.79	-4
37 30 20 17 74	BABY CAN I HOLD YOU TONIGHT	Boyzone	Polydor	607	-18	16.30	-20
38 34 45 5 42	SEXY BOY	Air	Source	99	-76	16.21	-15
39 23 24 4 19	CLEOPATRA'S THEME	Cleopatra	WEA	506	-18	15.87	-27
46 16 16 12 -	AVENGING ANGELS	Space	Gut	370	-53	15.72	-84
41 25 44 21 44	LOCAL BOY IN THE PHOTOGRAPH	Stereophonics	V2	189	-25	15.14	-22
42 41 76 7 52	WISHING ON A STAR	Jay-Z Featuring Gwen Dickey	Roc-A-Fella/Northwestside	547	-14	15.10	-8
A 43 si si i -	BUDE BOY ROCK	Lionrock	Concrete/Deconstruction	83	+5	14.12	+30
44 12 17 41 -	FREE	Ultra Nate	AM:PM/A&M	484	-8	13.88	-15
45 9 9 3 64	HAND IN YOUR HEAD	Money Mark	A&M	127	-6	13.75	-2
46 45 29 5 50	EVERY DAY SHOULD BE A HOLIDAY	Dandy Warhols	Capitol	150	-1	13.37	-11
▲ 47 ti to % -	I WANNA BE THE ONLY ONE	Eternal Featuring Bebe Winans		388	-2	13.32	+14
		BIGGEST INCREASE IN PLU BIGGEST INCREASE IN AUDI					
▲ 48 FF SQ Y -	THE WORD IS LOVE (SAY THE WORD)	Voices Of Life	A&M	142	+87	13.20	+117
49 0 00 4 5	DOCTOR JONES	Aqua	Universal	540	-11	12.94	-13
50 31 10 2 17	LET ME SHOW YOU	Camisra	VC Recordings	174	-31	12.76	-35
		a moderner forcers bound on bitset institutor Railer data.	Audience Secress Audience Secress 50% or more				

	TOP 10 GROWI	: K 5	
		Total	no, of plays
os,	Title Artist (Label)		
1	FROZEN Madonna (Maverick)	1258	511
2	STOP Spice Girls (Virgin)	1270	474
3	BE ALONE NO MORE Another Level (Northwestside)	1012	399
	BRIMFUL OF ASHA Cornershop (Wiiija)	1833	354
5	TRULY MADLY DEEPLY Savage Garden (Columbia)	1239	243
6	ANGEL ST M People (M People/BMG)	622	215
7	YOU'RE STILL THE ONE Shania Twein (Mercury)	674	211
		331	211
8	INSANE Texas (Mercury)	839	202
9	TREAT INFAMY Rest Assured (Ffrr/London)	673	182
10	BIG MISTAKE Natalie Imbruglia (RCA)	0,0	

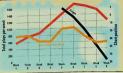
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		Stations	Stations
05.	Tise Artist (Label)	last neek	this veek
1	WHEN I NEED YOU WIT Mellor (Unity)	19 {	49
2	LEGEND OF A COWGIRL Imani Coppola (Columbia)	32	58
	ren a prayment Tunio Ocean Cales Come (Calles)	42	- 00

Tite Artist (Label)	last neek	this veek	
WHEN I NEED YOU WII Meller (Unity)	19	49	3
LEGEND OF A COWGIRL Imani Coppola (Columbia)	32	58	24
IT'S A BEAUTIFUL THING Ocean Colour Scene (Gelfen)	40	60	20
INSANE Texas (Mercury)	16	35	11
ALL THAT MATTERS Louise (1st Avenue)	9	26	17
SOMEDAY I'LL BE SATURDAY NIGHT Bon Jovi (Jamboo)	8	22	16
YOUR LOVE GETS SWEETER Finley Quaye (Epic)	33	48	15
LOVE II LOVE Damage (Big Life)	8	23	15
HOW DO I LIVE Leann Rimes (Curb/The Hit Label)	27	41	14
SMILE Supernaturals (Food/Parlophone)	4	18	14
and the second s			

EXPOSURE DOMESTICATION OF THE PROPERTY OF THE

TRACK OF THE WEEK

DASIS: ALL APOLIND THE WORLD



by STEVE HEMSLEY

II Around The World entered the airplay chart at number 14 in time for the December 27 Christmas chart, when it received the biggest increase in weekly plays of any song - up 300% to just under 600 a

Anglo Plugging had been working hard to ensure extensive radio coverage while head of TV Mike Mooney had secured an exclusive slot on the ITV Chart Show and other showings on Saturday morning's Live & Kickin and Channel Four's The Big

Breakfast.

By the new year radio airplay was touching 900 plays a week as Atlantic 252 playlisted the song early and rotations were above 30 a week on Virgin Radio and above 40 on Capital FM.

All Around The World entered the CIN sales chart on January 24 to become the

THE TOP 10 PLAYERS BEHIND ALL AROBNO THE WORLD



band's fourth number one single after selling more than 110,000 copies in

By this time, it was sitting at number four in the airplay chart with total plays of 1 400 and an audience of 55.9m, thanks largely to 28 spins on Radio One and continued heavy support on Virgin (30) and Atlantic (84),

The single's appearance in the sales chart had a dramatic effect on radio the following week as the song headed for the

Radio One top 30 with 32 plays. This was enough to take it to number one on the airplay chart with an audience of 63.2m. The previous Oasis track, D'You Know What I Mean, spent three weeks at the top of the airplay rundown last

The radio support also boosted sales of

the album Be Here Now which rose to number 13 while (What's The Story) Morning Glory? and Definitely Maybe also enjoyed a brief resurgence.

By February, Radio One's support had herun to tail off as the song's overall audience dipped below 50m. Nevertheless, rotation on Virgin and Atlantic continued to be high and the song made it to number one

on the Virgin chart with 39 plays Regional stations still awarding All Around The World big support included Power FM (50 spins in one week), Clyde 1 (44) and

96.9 Viking FM (43). By the end of February, the video for All Around The World had enloyed more than 260 plays on MTV UK and 36 on VH-1. The Box was also supportive and the track was still being selected more than 140 times a

Tale Arest 1 55 FROZEN Medonna

- 2 DE RECATHE Volin Minneye NEVER EVER All Spints GETTIN' JIGGY WIT IT Will Smith
- YOU MAKE ME WANNA Usher 6 IIII STOP Snice Girls
- REVOLUTION 909 Daft Punk
- R R IT'S LIKE THAT Ron DMC vo Josep Naving BRIMFUL OF ASHA Cornershop
- 15 TOTA SELVE BOY AL

fost played videos on MTV UK, w/e 27/2/98 curge: MTV UK

- MY HEART WILL GO ON Celine Dion DOCTOR JONES Anna
- IT'S LIKE THAT Run DMC vs Jason Nevins WHEN THE LIGHTS GO ON Five GOOD ENOUGH Milk Incorporated
- CLEOPATRA'S THEME Cleopatra Virgin ALL I HAVE TO GIVE Backstreet Boys Virgin STOP Spice Girls
- Profile Winte 10 9 EVERYBODY (BACKSTREET'S BACK) Bokstreet Boys

Most played videos on The Box, w/e 26/2/98 Source: The Box

STUDENT RADIO 1 DO THAT'S WHY WE LOSE CONTROL Young Offenders 2 TO REVOLVING Libido Profile THIS IS HARDCORE Pulc PCA WATCHING YOU Erhor Parlanhora Columbia Big Life

5 WHERE DO I STAND The Montrose Avenue 6 THE FUTURE'S OVERRATED Arkema LOCAL BOY IN THE PHOTOGRAPH Stereoghonics TRICOLORE Moves

9 W HERE WE GO Arab Strap 10 7 DESTINY CALLING James

Fire Island

WE

ASM

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LIST

Columbia

Decorrection

The Cachury Fuse Student Radio Notwork Chart is compiled from the playlists of more than 40 student radio students w/e 26/2/98 RADIO ONE PLAYLISTS

WEA

Jive

Virgin

Brimful of Asha Comershop: Your Love Gets Sweater Finitey Quaye: Who Am I Beenle Man: Stop Spice Girls; The Ballad Of Tom Jones Space and Carve: Show Ma Lava Bohary My Maget Will G Draft lineup for 6/3/98 programme

ITV CHART SHOW

Hurricane #1: Brimful of Asha Cornershop: Me nd I De La Soul: Rude Bay Rock Liomock; Tee all The Leveliers : Big Mistake Natalie Imbrugita; Marbles Black Grape: Your Love Gets Sweeter Finley Qurye; Angel Street M-People; Let Me Entertale You Robbie Witterns; Dream Another Dream Rigito; Unforgives If Metellica; Be Alone No More Another Level; The Bullad Of Tom Jones Space feat Cerys; Frazen Madonna Lineup for 28/2/98 programme

THE PEPSI CHART



with Tom Jones Droft line-up for 4/3/98 programme

LIST

RADIO 1 5 When The Lights Go Out All Seeing I Beat Goes On; Be Alone No More Another Level featuring Jay 2 Not Alone Bernard Butler: Molly Carrie: Brimful Of Asha Cornecsh Every Day Should Be A Holiday Dandy Warhots; Blg Mistake Natalis Imbourie: Rude Boy Rock Linnock: Father LL Cool J; Frezen Made Kiss The Rain Bille Myers; Found A Cure Ultra Nate; It's A Beautiful Thing ean Colour Scene; Whine & Grine Prince Buster, Treat Infamy Rest Assured; Show Me Love Robyn; It's Like That Run DMC vs. Jason Nevi She Left Me On Friday Shed Seven; The Ballad of Tom Jones Space with Cervs of Catatonia: Stop Spice Girls: Say What You Want (All Day Every Day)/Insane Texas featuring Wu-Tang Clan/Texas; Here's Where The Story Ends Tin Tin Out; Scenet The Verve;

All I Want Is You 911; Music In My Give Me Rhythm Black Connection Corpses Ian Brown: You'd Better Stop Candyskins: The Roof Mariah Carey: Welrd Hanson: If You Want Me Hinda Hicks; Destiny Calling James; Too Real Levellers; All That Matters Louise: Where Do I Stand? Montrose enue; This is Hardcore Pulp; Your Love Gots Sweeter Finley Quaye; Droam Another Dream Rialto; La Primavera Sash; Fallure Skinny; Church Of Noise Therapy?; How's It Going To Be Third Eye Blind; Look Who's Perfect New Transister; More Than Us Travis; Move On Up Trickster;

As Featured

"Ain't Goln' To Goa Alabama 3; Under The Bridge All Spints: Season Number 5 Bedlam Ago Go: Genevieve Per Blake: *Love Shy Kristine Blood: If ... uctones; The Promise Essence; Watching You Ether: Holler Girumine Belleve Goldie: Do I Quality? Lynden David Hall; I Get Lonely Janet Jackson *Ray Of Light Medonna; *Sex & Candy Mercy Playground; Breathe (Sash Club Mix Edit) Kylie Minogue *Blindfold Morcheeba; Angel Street People: Ladies If You're With Mo Phoebe One; *Read My Mind Conner Recess; Truly Madly Deeply Savage Garden; Watching Windows (Reni Size Vocal Remix Edit) Roni Sige

Asha Cornershop: Truly Madly Deeply Savada Garden: Frezen Madonna; Step Spice Girls HOT: Together Again Janet Jackson; High & live version Lighthouse Family: It's Like That Run DMC & Jasco Novi Gettin' Aggy Wit It Will Smith: You Make Me Wanna/Nice 'N Slow Usher; Show Mo Love Robyn; Big Mistake & Ilvo

version Natalie Imbruglia; It's A Beautiful Thing Ocean Colour Scene; Treat Infamy Rest Assured : The Ballad Of BUZZ BIN: Molly Carde; Man Behind The Music Queen Pen; Beep Me 911 Missy Elliot feat ...; Sex And Cardy Masty Playground; Here's Where The Story Ends Tin Tin

BREAKOUT EXTRA: Do I Quality Lyndon David Telefunkin' N-Tyce; Tell Me What You Want Mase feet. Total: The Roof Marian Carey; When The Lights Go Out Five BREAKERS: Aln't That Just The Way Lutricia McNe Music in My Mind Adam F; Solomon Bites The Warm The Bluetones; Mulder & Scully Catatonia: Hideaway Marion Miyako; Much Love Shola Ama; A Nanny is Manhettan Lilys: Say Something The Smiles: No, No, No Destiny's Child: She Left Me On Friday Shed Sever: Gone 'Til November Wyclef Jean: Breathe Kylie Minogue

The Word is Love (Say The Word)

7 MARCH 1998

AMERICAN CHARTWATCH

2

by ALAN JONES

More chart history for the Titanic soundtrack, which sold a further 562,000 units last week. It's the first album ever to sel more than balf a million copies five weeks in a row. It has been number one now for seven weeks, and has sold over 4m

copies since it was released 11 weeks ago. while rapper Silkk The Shocker debuts at three, after selling 284,000 units of his gangsta rap album Charge It 2 Da Game The Spice Girls' Spiceworld remains the

top British album, though it slips for the third week in a row, falling 5-8 while selling a further 95,000 copies. Spice is also down, but only a place to number 20, and has now been certified sextuple platinum for sales of 6m. That puts it in a tie with Bush's Sixteen Stone as the biggest-selling debut album ever by a British act in the US. Moving 26-9, after a 90-26 move the

week before, the soundtrack to The Wedding Singer sold 89,000 copies last week, an impressive 89% leap week-onweek. Ten of its 13 tracks are British hits of the Eighties, including How Soon Is Now by The Smiths, White Wedding by Billy Idol and Blue Monday by New Order. Billie Myers drops from one to nowhere on the Heatseekers chart - but that's good news nce her Growing, Pains album has climbed 103-93 on the Top 200, and the fact it's in



the Top 100 disqualifies it from the

Meanwhile, despite the slowing dov the progress of their single Life In Mono. up just one place to number 70 this week. British duo Mono debut on the album chart at number 180 with Formica Blues. And Radiohead's OK Computer climbs 75-57 even before the Grammy

results were known. On the singles chart, the Spice Girls stay illeted at 11, while Jimmy Ray (20-17) and All Saints (42-36) are still heading the right way. The Rolling Stones debut at number 94 with Saint Of Me, while there's no mor for Sting & The Police (82) or Olive (84) and falls for Billie Myers (18-21), Elton John (23-24), Chumbawamba (28-35) and

ACTS IN US AND UK ALBUM CHARTS

The Verve	_
Urban Hymns	33-27
Spice Girls	
Spiceworld	5-8
Radiohead	
OK Computer	75-57

David Bowle (92-97).

ARTIST PROFILE: THE PROPELLERHEADS

by PAUL WILLIAMS

Life might be a lot calmer now for Mark Jones if he'd given in to temptation and thrown his lot in with one of the majors. However, the Wall Of Sound founder is reaping the benefits of sticking firmly to his indie guns as he oversees the label's most successful act so far. The Propellerheads, moving with apparent ease from the UK Top 10 to a number of charts around the world

Just several weeks after their first album Decksandrumsandrockandroll debuted at six back home, the band are already starting to make impressive inroads overseas, entering at 13 with the release in Australia, while in Italy Jones notes the group's Shirley Bassey collaboration, History Repeating, has broken into the Top 20 simply on the back of import sales.

"It's going swimmingly," says the label head who points to this seemingly overnight success as the result of more than two years' hard work touring the band around Europe and beyond as part of Wall Of Sound package tours as well as carefully negotiating individual licensing deals in

most of the major territories. Linking up with Play It Again Sam in Austria, Benelux, France, Germany and Switzerland, Mushroom in Australasia. Dreamworks in North America and Virgin in southern Spain, he says he has taken great tion from the likes of YI who have



proved companies can be both independent and internationally successful. "The companies to really compare us to are XI and Beggars and Martin Mills who've had over 20 years' experience of doing this. We've been a label for four years with four people who work in this office and we've

been thrown in at the deep end," he says Though he is still seeking a deal for Japan and South East Asia, in America Interest appears to be really hotting up for The Propellerheads with Dreamworks set to release the first album around the end of April. The band will be touring there in March following their current European tour, with trips to Asia and Australasia in April, festival dates in the summer and a likely US return in the autumn

"Our aim is to have a good time and try to sell lots of records," says Jones, who is clearly more than living up to his label's rock 'n' roll philosophy

ALBUMWATCH THE PROPELLERHEADS

 Album 11 in New Zealand, 13 in Australia Top 40 in France, Germany, Ireland, Netherlands, Switzerland Single 11 on import in Italy

14.14

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	AUSTRAL	
B (3)	YOU SEXY THING	
	T-Shirt	WEA
3 (36	HOUM GOT	
	Spice Girls	Virgin
110	DAYATHINK FM SEXY?	
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	Chumbawamba	EMI
5 (18	I WANNA BETHEONLY O	NE
	Eternal	EMI
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Worlds Apart	EMI	
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All Saints	Barclay	
3 (20 TOO MUCH		3 (29
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2 (15) DAYATHINK I'M SI	DOY?
N-Trance/Red Stew	art Festival
3 (28) BREATHE	
Midge Ure	Arista
4 126 SUNCHYME	
Dario G	WEA
5 (30) TOO MUCH	
Spice Girls	Virgin

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4 (32	5,6,7,8				
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30 25 WHAT TIME IS IT?

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HAND IN YOUR HEAD THE DALL AD DE TOM TOMES THAT'S WHY WE LOSE CONTROL KEEP HOPE ALIVE MONKEY ON YOUR BACK CORPSES SONNET SES AND CANDY IT'S LIKE THAT

17

(C) CIN

LITTLE HIDE THIS IS HARDCORE CHANSON SANS ISSUI SEASONS NO 6

Money Mark Space Feat. Cerys Younn Offenders Coystal Method lan Brown Marcy Playground Run-DMC vs Jason Nevins Consu Patrol Ballroom Pulo Autore De Lucie Bedlam Ana Go

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All Seeing I Metallica Full Sungretare Montrose Avenue Opean Colour Scene Finley Quave Imani Coppola Igny Pop Adam I Air Dandy Warhols Catatonia **Dust Junkys**

Fuzz Townsend

FFRR FCD334 (F) VERTIGO METCO17 (FI Persolay PROYETT (VI Columbia 665 6077 (SM) MCA MCSTD40157 (BMG) Concrete HARD31 (P) EPIC 6656062 (SM) COLUMBIA 6656012 (SM) VIRGIN VSCOTISES (F) POSITIVA CDE MOSTE VIDCIN VSCOTIGTS (SI CAPITOL COCL797 (E) BLANCO Y NEGRO NEGIOSCO (W) POLYDOR SERVERS (F

M2 MAID 1000420 (1881/P)

Exercha MOSH 180CD (V

One Little Indian TPLP 51CD (P

Fehn FCFCD 47 IP

INDEPENDENT SINGLES Space featuring Cerys Bernis Man

IFILI DE ASHA THE BALLAD OF TOM JONES WHOAMI WHEN I NEED YOU ALL I HAVE TO CIVE GOOD ENOUGH (LA VACHE) CRATY LITTLE PARTY GIRL HAND IN YOUR HEAD REST WISHES 9

WONDERWALL

10

All charts © CN

15 11

15

26

LOCAL BOY IN THE PHOTOGRAPH ONLY THE STRONGEST WILL SURVIVE SUFFOCATE THE WEEKEND BITTER SWEET SYMPHONY ALL ARGUND THE WORLD DELICIOUS 5.6.7.8 THE REAL BASS

Rankstroet Rove Jive JIVERCD 445 (P) Mik incorporated Malerky/Bin Life MLKD 5 (P) Stereophonics 1/2 LIVE S001263 (3MV/P) Aaron Cartes Ultra Pon/Edel 0099645 ULT (P) Money Mack Mo Wex MW 066CD (V) Hitroscord Node NUD 33CD (3MVA) Twisted featuring Stewart Who? It's Fabulous! ITSACO 06 (SRD) Humicane #1 Creation CRESCD 285 (3MV/V) Fooder Echo ECSCX 52 (V) Dave Hollister/Redman/E Sermon Tommy Boy TBCD 7437 (V) Klene/Rumour CDKLONE 50 (P) Carie Creation CRESCD 282 (3MV/V) Dani Hines featuring Don-E Mushroom MUSH 20CD (3MV/P) Steps Jim INFOD 438 (P) Club Tools (064389C) (1 (P) Creation CRESCO 215 (3MV/V)

INDEPENDENT ALBUMS Label (distribute Bengary Renguet RROCD 198 (V)

MELTING POT WORD GETS AROUND Stereophonics WHEN I WAS BORN FOR THE 7TH TIME Comershop The Stone Boses DECKSANDRUMSANDROCKANDROLI Propellerheads BACKSTREET'S RACK Backstreet Boys RE HERE NOW Oasis (WHAT'S THE STORY) MORNING GLORY? AARON CARTER Asson Carner DEFINITELY MAYDE Oasis DEBUT Biork 11 PARANOID & SUNRURNT Skunk Anansie 13 LADIES & GENTLEMEN WE ARE FLOATING IN SPACE Spiritualized HOMOGENIC 12 SPIDERS 20 Space THE COMPLETE The Stone Roses Uilab 16 LEVELLING THE LAND Lovellare FORMULAS FATAL TO THE FLESH Morbid Angel 10 POST/TELEGRAM Biork

Wijija WIJCD 1065 (V/DISC) Silvertone OREZCO 502 (P) Wall Of Sound WALLCO 015 (V) Jive CHIP 186 (P) Creation CRECO 219 (3MV/V) Creation CRECO 189 (3MV/V) Ultra Pop/Edel (099572 ULT (P) Creation CRECO 169 (3MV/V One Little Indian TPLP 31CDX (P) One Little Indian TPLP 55CD (P) Dedicated DEDCD 034 (V) One Little Indian TPLP 71COL (P) Cut GUTCD 1 (TI/P Silvertone ORECO 535 (P) ophonic Super 45s DS45 CD19 (V) China WOLCOL1022 (P)

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18

VIDEO REPORT

SPICE GIRLS TALK!

NUMBER ONE FACTFILE With Spice Girls' Live In Istanbul back in the top

third week running. Fox Video's hefty

naid off and retailers' continued

investment in TV advertising has clearly

commitment to spectacular displays is

helping to sustain hig business. But how

long the feature can hold out against the

onslaught of WHV's latest Friends releases

remains to be seen. Last year the series shifted more than 2.5m units and with 6m

people currently tuning in to the TV show it

seems destined to remain a retail

heavily in TV advertising, WHV has

sustained strong retailer support,

phenomenon. In addition to investing

slot for the second week, it seems that the 90 linute tape will swiftly catch up with the 750,000-plus sales its predecessor Spice Official Volume 1 achieved in 1997.

Although it got off to a much slower start when it was released at the beginning of last December, a combination of factors have recently powered it on to greater returns. Perhaps most significant was the girls' storming performance on the Brits TV show, followed by substantial airplay for the new single Stop - which is

MEW

released next week. Add to that a new world tour which rolls on to the US in the summer and there seems every possibility that Live in Istanbul will fulfil Virgin Records' prediction for a long and healthy shelf-life.

cted by David Barnard and produced by Mark Hurry, the video's launch campaign emphasised the excitement of a front seat at the group's first ever live concert. But its biggest selling point has proved its riotous behind-the-scenes footage and interviews which reveal what it's really like to be a Spice Girl.

> store item. Sales of the Friends Series 3 boxed set - exclusive to HMV - are building rapidly and many retailers are reporting a healthy knock-on effect for earlier

The re-released Disney blockbuster Peter Pan was toppled somewhat prematurely spending just one week at number one following its release on February 2

Its biggest competitor in the children's arket is currently Fox Video's Turbo - A Power Rangers Movie. This is the first wer Rangers movie since 1995 and continued high TV ratings are stoking

by KAREN FAUX

issing In Action has a hit on its hands with 2pac Shakur's Thug Immortal eleased as part of its new distribution deal with US black cinema label Xenon A wide-ranging national press campaign has hit the target market for this 90-minute feature that provides a no-holds-barred documentary about the life of the notorious ranger who was murdered in his prime High in-store profile in the likes of HMV, Virgin and Tower should ensure a continued presence near the top of the chart.

Meanwhile Pantera's third and most autrageous video is the week's other fastest newcomer. Fans have had to wait

\$ 1 mm SHOW ME LOVE

RE ALONE NO MORE

3 GETTIN' JIGGY WIT IT

CLEOPATRA'S THEME

MAN BEHIND THE MUSIC

YOU MAKE ME WANNA...

13 HOW COULD 1? (INSECURITY)

SOMEBODY ELSE'S GUY

SKY'S THE LIMIT

I'LL RE MISSING YOU

PRINCE IGOR

THE PRESSURE

WHAT YOU WANT

33 NICE & SLOW

Artist Tide

PETER DAM

ROMEO + JULIET

MAYBE I'M AMAZED

TOGETHER AGAIN

IF YOU WANT ME

NEVER EVER

10

11 TELEFUNKIN'

13 11 AIN'T THAT JUST

14 10 WISHING ON A STAR

15 9 MUCHLOVE

17 12 DELICIOUS

18

19

20

21

22

23

24

25 18 HAIL MARY

26 FFFI SO GOOD

27

28

16 000 THE WEEKEND

YOUR LOVE GETS SWEETER

six years for this latest offering from the Texan band and generous coverage in the heavy metal press has helped fuel demand. Despite being pushed down to number three, Michael Jackson's Ghosts is still flying from the racks. Available before Christmas as part of a limited edition boxed set, the 40-minute tape has found a new lease of life since being released individually with a £10.99 price tag, SMW's research reveals that the collectibility factor has ranked high with many Jackson

fans purchasing the video in both formats. In the mainstream video sector, Romeo

+ Juliet hangs on to its top position for the

R&B SINGLES

RCA 74321555032 / RMG1 Another Level Northwestside 74321551962 (BMG) Epic 6658065 (SM) Finlan Propue Will Smith Columbia 6655602 (SM) Island CID 689 (F) Hinda Hicks London CD:LONCO 407 (F) WEAWER 133CD DVI Cleopatra Janet Jackson Vicala VSCOG (638/F) Interscope INT 55562 (BMG) Outen Pen LaFace 74321560652 (BMG) N-Tyron Telstar CXSTAS 2944 (W) Polydor 5691492 (F) Lighthouse Family WORLDS COSTAS 2507 IWI Lutricia McNeal Jay-Z featuring Gwen Dickey Northwestside 74321552242 (BMG) WEAWEA 154CD1 (W) Shola Ama

Tommy Boy TBV 437 (V) Dave Hollister/Redman/E Sermon Mushroom MUSH 20T (3MW/P) Deni Hines featuring Don-E Columbia 6653452 (SM) Ce Ce Peniston AM-PM 5825112 (F) Pull Daddy & The Family Pull Daddy(Arista 74321561972 (BMG) IT'S ALL ABOUT THE BENJAMINS

The Notorious BIG featuring 112 Pull Daddy/Arista 74321961992 (BMG) Def Jam/Mercury 5749652 (F) Warren G featuring Sissel Puff Daddy & Faith Evens Puff Daddy/Arista 74321419102 (BMG) AM:PM 5824872 (F) Sounds Of Blackness Interscope IND 55575 (BMG) Malanai Puff Daddy/Arista 74321526442 (BMG) Mace

Rad Roy (import) Circa YBCD 128/EI Carleen Anderson LaFace (import) Puff Daddy & The Family Puff Daddy/Arista 74321539442 (BMG)

25 BEEN AROUND THE WORLD © CIN, Complied from data from a panel of independents and specialist multiples.

establishing Friends as an unmissable

MUSIC IN MY MIND TWISTED FROTEN JACK TO A KING LET ME SHOW YOU MAKE THE WORLD GO ROUND IT'S LIKE THAT

WHO AM I TREAT INFAMY DETAIL THE MACHIFICENT IF YOU WANT ME

GOTTA KEEP PUSHIN DISTORTION DVNAMICS

THE WEEKEND KEEP HOPE ALIVE

MEET HER AT THE LOVE PARADE NAKED AND SACRED MAN BEHIND THE MUSIC © CN

DANCE SINGLES

Positive 12F.L003 (F) Twisted featuring Stewart Who? No Enhalant ITSA1206 (SRII) Madesor Managirk W/0433T DVI DJ Hype True Playar TPR 12015 (VINYL) VC Recordings VCRT 31 (E) Champion CHAMP 12333 (3MV/BMG) Run-DMC Vs.Jason Navins Smile Communications SM9065 (P) Reenie Man Greensleaves GREDR 588 (SRD) firr FX 333 (F) Rest Assured

Workble-II Indelent/BCA DGGL 003T (BMG) Anget 06 Interna TEERN 002 (TRCAV) lieda Hicks Island 121S 689 (F) Her EV 220 (E) Z Factor Subliminal SUB 3 (Import) Planoheadz Trouble On Virryl TOV 12030 (SRD) D.I Rod

Manifesto FESX 39 (F Dave Hollister/Redman/E Serr Tommy Boy TBV 437 (V) Sony S2 CM 3 (SM) Crystal Method Maria Nayler Deconstruction 74321534241 (RMG) Overn Pen Interspone INT 95962 (RMG

DANCE ALBUMS

KISS SMOOTH GROOVES 58 FANTAZIA - BRITISH ANTHEMS MY WAY DOPE ON PLASTICS DECKSANDRUMSANDROCKANDROLL DESTINY'S CHILD BIG WILLIE STYLE SATURNZ RETURN Queen Pen 10 MY MELODY

Global Television -/BADMC 83 (BMG) Marious PolyGram TV -/5955744 (F) Fontaria JFRA 1MC (3MV/SM LaFace -/73008260434 (BMG) React REACTLP118/- (V) Well Of Sound WALLLP 015/WALLC 015 (V) Destiny's Child Goldin

Columbia -/4885354 (SM) Columbia 4585521/4885624 (SM) ffrr 8289901/8289904 IF Interscope CD:INTD 90151 (BMG

FRIENDS - SERIES 3 - EPISODES 1-4 FRIENDS - SERIES 3 - EPISODES 5-8

FRIENDS - SERIES 3 - EPISODES 9-12 TURBO - A POWER RANGERS MOVIE FRIENDS - SERIES 3 BOX SET PETES DRAGON SONG OF THE SOUTH THE SHAWSHANK REDEMPTION HEARTBEAT - CHANGING PLACES ONLY FOOLS & HORSES - A ROYAL FLUSH THE PRIGHTENERS

Free Video 4143WW Home Video S015772 Welt Disney 0202452 Warner Home Video Stri5773 Warner Home Video S015774 Fox Video 4181S Cultimbia Tristar (NTXIS12V Warner Home Video S016021 Walt Disney 0200102

Walt Disney 0201022

Walt Disney 0243682

CIC Video VHRS079

RRC BROVESSE

Video Collection VC3071

RMG Video 74321546263

THE BOCK SO DEAR TO MY HEART JERRY MAGUIRE CINDERELLA THE FINGLISH PATIENT FIV AWAY HOME SEVEN BEAVIS AND BUTT-HEAD DO AMERICA MISSION IMPOSSIBLE

TELETUBBIES - DANCE WITH THE TELETUBBIES 13 PREDATOR THE X FILES - FILE 9 - REDUX POWER RANGERS - THE MOVIE THE NUTTY PROFESSOR SEMARY CONLEY - ULTIMATE FAT BURNER

COLUM

and Pictures 0610067 Walt Disney 0213522 Columbia Trister DVT/8003 Walt Dispay 020U02 Miramax DS18415 Columbia Tristar CVFG1511 Ev EVS1714

CIC Victor VHR4488 CIC Video VirB4474 BBC 88CV6297 Fox Video 1515 Fra Virleo 2261C Fox Virteo 8901S CIC Video VHPESII Video Collection VCE513

MUSIC VIDEO

SPICE CIRIS Girl Power! - Live to Introduct Venin VICIN ZPACThug Invacrtal Mission in Action XENSON MICHAEL FLATLEYLOID OF The Dance ALAMS MORSSETTELINE Warner Music Vision 7,2638-799
PANTERA-Panters 3: Warner Music Vision 853848193 (W BADISTREET BYYS Backstreet's Back., Behind The Scenes Jun 2/07 CUFF NICHARD & CASTHeatholiff Video Collection VCAYS
UNICAST NICEARN Video Collection VCAYS BACKSTREET BOYS:Live In Concert FRAMK SINATRA-My Way

FRETWOOD MACTHE floor

DAME 0.000/EE: The Carpet Store - Circ From The Point Sign PCENTS 11 10

BILL WHELAN Finerfance-New Show Video Collection VIDEOS

SPICE GIBLS Spice-Official Video Volume 1 Virgin VIDOSO

MUSIC WEEK MARCH 7 1998

SINGLEreviews

ROBBIE WILLIAMS: Let Me Entertain You Me Entertain You (Chrysalis CDCHS a So80). Having initially seen Life Thru A Lens and the album chart staging

their own version of Brief Encounter, Robbie Williams suddenly cannot put a foot wrong. One huge hit single behind him (Angels) and he now finds himself a successful solo star - a nosition that will only be reinforced by this storming follow-up which opens with Pinball Wizard-style piano chords before an naline-filled Williams comes crashing in and hardly dares take a breath. On its own merits this would be a sizeable hit, but with the inclusion of his stunning Brits medley with Tom Jones on one of the formats, it should be unstoppable.

SKINNY: Failure (Cheeky CHEKCD023). This addictive pagan to selfpity marks a departure from Cheeky's familiar Faithless house sound towards a loping, Serge Gainsbourg-style groo Appropriately remixed by David Holmes it's reminiscent of the Irishman's recent work - albeit with Paul Herman's catchy. downbeat vocals. Failure never sounded so sweet. 55

KRISTINE BLOND: Love Shy (Beautiful Noise! BNOISE1CD). Danish 22-year-old Blond's distinctive voice is showcased by a variety of house, speed garage, disco and hin hon mixes aimed to please everyone. The Tuff Jam mix wins, serving up a slice of radio-friendly pop with enough groove to any crowd. It's been playlisted on Kiss FM for the past three months, so prepare for the past three months, so prepare for its naggingly familiar refrain to blare out from trannles everywhere. 20 4 AFTERLIFE: A Way (Ripe RIPEXD218). This chugging little techno-disco stomper.

originally released to a degree of acclaim in 1995, has been remixed by Matthew and Leon Roberts. Three years later the end result is nothing new, combining common-or-garden elements in an accomplished if unoriginal manner. The War Dance mix will get some play as a warm-up tune, but nothing in the five-mix package spells hit.

GOLDIE: Believe (ffrr FCD332). There is a ellow mood on this muted, horn-led almost disco - tune which acts as a showcase for Diane Charlamagne's vocal talents and Goldie's fluffier side. The anthemic quality and soulful delivery will win radio play, which will help broaden its appeal beyond the confines of Goldie's drum & bass constituency. THE AMALGAMATION OF SOUNDZ:

Keyvan's Paper (Filter FIL027), This slice of hypnotic, warm, laid-back breakbeat features the vibraphone talents of Roger Beaujolais. The main mix's infectious deep house groove ensures its status as a floorfilling favourite with your more discerning clubbers. It's perhaps not exactly Top 40 material, but consistent with the label's excellent output, and live appearances could raise TAOS's profile.



PULP This Is Hardcore (Island CID695/572 231-2/233-2). The subject of a massive marketing

campaign – March has been declared 'This Is Hardcore' month by Island Records – this moody anthemic single sees Jarvis and chums set the scene for a cracking return to form as did Help The Aged, which debuted at number eight in November but fell out of the chart two weeks later. The boy Jarvis longs to be in his very own



is a Hardcore remix, while CD2

DEEJAY PUNK-ROC: Dead Husband

(Independiente ISOM 9MS). This UK-based Brooklyn DJ spearheads Independente's hid for the Skint/Wall Of Sound market. The electro-fuelled Dead Husband is marked by a haunting flute line and jungle-style sub-bass which set it apart from the big beat pack. Low-key promi releases and a club tour should lay the indations for a May album release. 🖾 🛂 STATE OF MIND: This Is It (Sound Of Ministry MOSCDS123). The Ministry continues its reputation for classy. anthemic garage with this mass production underpinned by jazz fusion stylings. Powerful vocals by Michelle Douglas and big production mean it could repeat the Ministry's two Top 20 hits with Michelle Weeks. La



JANET JACKSON: I Get Lonely (Virgin VSCDT 1683). The out-and-out pop qualities of Together Again made it unquestionably The Velvet Roce's most

ious single. The fact it became such a big, long-running hit has only made the job of following it up an even harder task for Virgin, which has opted for a radically reworked version of the Jam & Lewis assisted I Get Lonely. Rather subdued in its album version, the track has been taken uptempo in a highly effective TNT remix which also adds Blackstreet to this loosely-constructed groove. Sales will be boosted by a half-hour O Zone special on lackson a week before release.

COMMANDER TOMSKI: 14 Hours To Save The Earth (Xtravaganza 0091515), This hot house track was the subject of a bidding war last November, in which Alex Gold's indie Xtravaganza emerged victorious. Its space-age electronic vocals

hint at Bowle, but end up more like Sarah Brightman's Starship Trooper (itself due for an imminent re-release). More satisfying are the instrumental vargions, which are effective epic trance suffused with nt synth washes.

MARIAH CAREY: THE ROOF (Columbia 6657274 2). For an artist used to one huge hit after another, Mariah Carey finds herself in unusual circumstances as she follows up her worst-performing single in the UK since 1991. Moving on from the more traditional-sounding ballad Butterfly. she reverts to the R&B flavour of its mo successful predecessor, Honey, with a cut that greater reflects the edgier feel of her current album. Though not one of her most memorable singles, the track is already in the RM Cool Cuts chart, its old-fashioned qualities further underlined by the ce of rap act Mobb Deep.

SMOKE CITY: With You (Jive CD447). Lifted from the superlative and consistent debut album Flying Away, this single has already been number one in Italy and must be Smoke City's biggest chance yet to score a second major hit since last year's Underwater Love which was used on a Levi's TV ad campaign. The single is again Brazilian-flavoured and diverse, with jazzy and infectious acoustic and string ments and delectable vocals. [7]

THE SMILES: Say Something (A&M 582 540 2), Following a period of inactivity since being signed, the debut single from the four-piece from Glasgow should certainly be one to watch. The track sets off at a pace and doesn't let up, exhibiting hazy guitars and an innovative approach to songwriting. This demands attention.

RADIATOR: Resistor (Chrysalis CHS5084). This is the debut single from a trio spawned in the East End who developed their sound at the Out Rea studios. A dark, heavy electro-rock beat workout with a glimpse of dawn, it will be likened to the Chemical Brothers for its energy and hedonistic approach. And white it leaves no breathing space, it will se them up as one of Chrysalis' gems.

IAN BROWN: Corpses (Polydor 5696547). The atmospheric, and surprisingly rootsy second solo single from Brown is possibly not as immediate as My Star (which reached number five), but that familiar echoey vocal combined with a superbly different arrangement is a great reminder of what made The Stone Roses great in the first place. Certainly it will

CRE289). This no-holds-barred pop hook tune from Butler has the same huge strings-and-guitar arrangement that helped make Yes, his most famous collaboration

proves that Butler can write a mightily catchy chorus, but increasingly he becomes Edwyn Collins and this hardly represents a development of his talent. Certainly worth a listen, but not yet o support of the successful debut Stay,



BEDLAM AGO GO: Season No.5 (Sony S2 BDLMP2). Currently playlisted by Radio One. Bediam Ago Go look set to break through with this atmospheric mix of

vocals and dub-style samples. Despite owing a large debt to Massive Attack -- not least in the muttered 3D-style rap - it has enough of its own personality to carry it off. A tour in March with Finley Quaye should add momentum. DON: How Free (London

LONCD405). The rock four-piece's debut London single is big, earnest and Dadrock-influenced, and with its catchy anthemic hook it largely succeeds in carrying off its epic production by Mike Hedges. If radio were to show more interest, it could reach the same heart-on-sleeve market as the Stereophonics. 215

THE DELGADOS: Everything Goes Around The Water (Chemikal Underground

PCHEM022). This fairly ambitious lo-fi ballad, featuring male and female vocal at different times, falls into that fev, delicate style popularised by the Delgados' fellow sensitive Scots Belle & Sebastian and The Posies. This may gain currency among fans of the new Scottish gentle-rock tradition but it is not attention-grabbing enough to attract a wider audience.

TRAVIS: More Than Us EP (Independiente ISOM11MS). Anne

Dudley's strings elegantly comple ment the delicate sentiments of the lead track, one of Good Feelings' highlights. A promising stab at Lennon's Give Me Some Truth (without the original's soaring guitar) and a live version of All I Wanna Do Is Rock (riddled with Noel Gallagher's laborious soloing) follow. Tim Simenon's Funny Thing remix closes the EP. It's the first Tra ase without a classic B-side. 23 UNCLE SAM: I Don't Ever Want To See

You Again (Epic XPCD 2237). Detroit-born Sam is the first artist to be signed to the new Epic label Stonecreek pioneered by Boyz II Men. This debut single is riding at number seven in the Billboard Hot 100 singles chart and has just turned platinum in the US. It's a soft ballad, sure to touch with the young female market. Sam's singing talent, combined with the Nathan Morris production and writing, will deliver a Top 40 hit, especially with Jermaine Dupri's So So Def Mix getting

(Eternal WEA153CD), The younger Minogue b new year with another track likely to do better than her sister. The follow-up to All I Wanna Do (number four) and Everything I Wanted (number 15) is an equally fast-paced, Europop hit - complete with uplifting chorus - worthy of a Eurovision Song Contest entrant. Produced by Flexifinger and with remixes by the same. Twyce As Nice and Trouser Enthusiasts, the hook isn't quite strong enough for it to hang around in the charts, but it will sell. 23

DANNII: Disremembrance

only help to reinforce Ian Brown's rehabilitation as a creative force. BERNARD BUTLER: Not Alone (Creation with David McAlmont, into a classic. It

ALLBUM of the week

MORCHEEBA: Big Calm (China TENO17CD) An album that just gets deeper under your skin the more you hear it, the Cheebs' second offering is a stunning pop/funk/dub outing, with singer Skye's vocals the sweetest you'll hear all year. A priority for china. Big Calm will have a stantial marketing campaign behind it, and the band's profile is higher than ever following the limited edition single The Sea, wh was playlisted on Radio One's As Featured list and has whotted



CASHI: La Primavera (Multinly

this bouncy, uplifting piano led track

appeal - as well as the inclusion of a

committed?) A month after the release of

Ferore's Le Disc-Jockey, Sash! returns with

featuring Italian vocals. Radio and pop DJ

megamix of Encore Une Fois, Ecuador and

Stay performed on the Christmas TOTP as

part of the package - should ensure exposure, as should an extensive radio ad

campaign, After Sashl's hat-trick of number

two singles in 1997, it's hard to see this debuting outside the Top 10.

Life (Equipe Ecosse/V2 EQE5001393).

Electric? riff, this pops and crackles with energy as it stomps along in an early

Eighties post-punk style reminiscent of early Icicle Works, The Skids, or even Teardrop Explodes, Strong vocals and

decent B-sides highlight a promising start for this Edinburgh quartet.

SPACE RAIDERS: Glam Raid (Skint Skint

latest Skint signings and the first release

on the label since the Sony deal. It's funk

Space Invaders arcade game and Kenny's The Bump. Their profile will rise with a

support slot on the forthcoming Lo-Fidelity Allstars tour, It's definitely the kind of

music to groove to in a spacesuit, but here

on Planet Earth the sample is kept too lo-fi for significant chart wanderings.

keyboards à la Charlatans and Deep Purple

sound into the mainstream. However, this

MAINSTREAM: Step Right Up (Nude

NUD34CD). Funky, heavy guitar and

and even a flute - lead the Nude hopefuls' attempt to drag their monste

with an appreciation of both the classic

32). This Middlesborough trio are the

Built around a bristling Are Friends

st and has wheted

abum. Skye's pregnancy coinciding with the recording of the album has also
dyent the band a presence in women's magazines. Big Caler may be a alov
burner like the debut album Who Do You Trast? But in time it looks like
a becoming a big international seller. Next single littleford, due in Agail, is an
infectious, hook-laden ballad which should send the album up the chart again.
275

sold much more four years ago. Their saving graces are that Radio One R-listed last track Privilege and that a pre-Christmas Radio One Evening Session gig was repeated recently. A 10-date tour wi also gain them further interest. But the stream is a long time coming. TRANSISTER: Look Who's Perfect Now (Virgin VSCDT1678/X1678), Placed on Parlin One's As Featured list ofter In

Whiley described it as a *moment of excellence", this is one of the more credible Garbage clones to emerge in recent years. Combining three LA-based musicians - an Englishwoman, a Scotsman and a Californian - this may well prove to be a taster to the US Interscope-signed, groovy, drum-looped, sampladelic world of Transister, but Garbage comparisons will be hard to escape. HANSON: Weird (Mercury

5685412). Despite being snubbed at the Brit Awards last month, Hanson continue to be the phenomenon that they were in 1997 when they earned three top five hits. This slow-tempo ballad might have been a better choice for their Christmas song than I Will Come To You, which made number five but did not last through the season. It's a dreamy affair, scooping in references to John Lennon, George Michael and Chris de Burgh, Luscious, 23 23

12TREE: Back In Town Again (Regal REG17CD). The funky and soulful party track from emerging hot producer Robin Twelftree may not be Blueboy but it is certainly a grower. The splicing of samples suggests a crazy scientist at work, even using the voice of the robot Tweaky fro Ruck Rodgers, Watch this space.

SUNHOUSE: Monkey Dead (Independiente ISOM10MS). Written in a

screaming post-baggy track would have simple minds

SIMPLE MINDS: Néapolis (Chrysalis 49371200). This longawaited reincarnation of the Minds is an attempt at a return to the form they once showed in the mid-Eighties. But ultimately Neapolis shows few flashes of the talent and originality that once earned them huge popularity. It's been a long ourney from the original Johnny & The Self-Abusers in 1978 to the stadium pomp-rock of this effort and the years haven't been kind to Kerr's creativity. The Minds still have a strong fan-base, and a strong live reputation, based largely on old material. Strong promotion with TV and live appearances will mobilise a large fan-base in mainland Europe and the US. M

is week's reviewers: Simon Abbott, Dugald Baird, Catherine Eade, Tom FitzGerald, David Knight, Stephen Jones, Sophie Moss, Dean Patterson and Paul Williams

MARYAM MURSAL: The Journey garage in Burton On Trent, (Realworld CDRW70). The lead singer ey Dead is the lead track from Shane Meadow's ith traditional Somalian band Waaberi Mursal blends non influences with African acclaimed film

and Arabic music on her solo debut. Twentyfourseven as are the There's input from Peter Gabriel, who plays B-sides Crazy, Fallen Flower and Black Blood. Their first and sings backing vocals, and the project is produced by Simon Emmerson whose proper single on the label which brought us Travis is a System and Baaba Maal, It at times downbeat folky dreamscape ounds over-produced, to the detriment of of a tune reminiscent of Mursal's fine voice, but this is nonetheless Essential if a touch compelling listening. Even if your grasp of Somalian isn't up to par her voice **CECIL: The Most Tiring** nowerful and emotional punch. Day (Parlonhone SOUL SOCIETY FEAT. ROY AYERS CDR56490). The new single from the Liverpool

Smiling Faces (East West ME00682). Featuring an array of heavyweight guest musicians and vocalists such as Pee Wee Ellis and Lalomie Washburn, one can expect some quality soul/funk numbers. Classics are brought up to date with a isn't catchy enough to build fresh and funky sound, but at times sound a little overdone. Standout track is a wersion of Roy Ayers' jazz-funk classic Everybody Loves The Sunshine. Lack VARIOUS: Jackle Brown (Maverick/ A Band Apart 9362-46841-2). The

is a heady cocktail of Superfly-style funk grooves, surf guitars and funky snatches of dialogue. Seventies pimp grooves by Bobby Womack and Minnie Ripperton are joined by Johnny Cash's country and Foxy Brown's Nineties urban sass. The hype surrounding the film and reputation of the Top 10 Pulp Fiction OST should propel this towards chart success.

New scoring system

Our new scoring system gives two ratings: one for chart potential (in blue) and one for the MW verdict (in red). Ratings are from [3] (highest) to [3] lowest) in both cases.

City Delirious (Concrete HARD32). DJ Justin Robertson's second Lionrock LP contains the irresistible dance-ska radio hit Rude Boy Rock

A L B U M reviews

five-piece follows up the

accialmed punk rock track

Hostage In A Frock with a

more composed track that

as much attention. But

from March 8 the group embark on a 13-date tour supporting Mansun which edly win them friends. La [-1

and a lot more besides. Rap, jazz, techno and house are all harnessed to an eclectic dance soundtrack which is a welcome development from the dub techno of the first Lionrock album. City Delirious hits some exhitarating high spots and should strike home with a wide audience, clubbers to Cornershop converts. 23 23



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RETAIL FOCUS: ANDYS RECORDS

by Karen Faux

Shase revealed that Andys Records dance enthuslasts were its fastestgrowing group of customers it has been growing them aggressively. At the start of upar it launched its co-operative Dance Tio radio package as a means of building exposure for new dance singles each wee The headliner this week is Lynden David the nesumer time week is Lynden David Hal's Do I Qualify (Cooltempo) which is noised to grab up to 70 30-second slots on the gromotion's three designated stations -

Galaxy 102, 105 and Vibe FM *Over the past few weeks the promotion has really taken off, with the likes of BBE and Deni Hines selling extremely well throughout the chain." says marketing assistant Tamara

Radio single of the week is Simple Minds' Gitterball which will benefit from exposure on all if R stations in the North, Midlands and regions. The co-operative deal includes a 60-second slot after Sunday's Pepsi Chart Show followed by 10 30-second snots running throughout the week. "Post-



Andys Records: targeting dance fans with radio package

campaign analysis shows that our singles really do benefit," says Parnell, "For example DJ Oulcksilver was recently number 12 in the national chart but number three for us on the

back of the campaign. Press activity for the week includes a Mirror regional package for Michael Bolton's A proving part of Andry' marketing activity certains on its classification, view of most state \$6,200 numbers. The graph represents new members partied in 197 % © 30 46 65 10 10 POP SEN DANCE STA

DAST LISTENING THE 1477 1000

SPOKEN WORD AN

My Secret Passion. Covering a circulation of 1.6m it gives Andys the flexibility to target specific areas within the North, Central and Anglia radius and is used primarily for mainstream releases. In the classical department a co-op campaign is booked for

Benjamin Britten's Serenade For

ich is heing offered at £4 99. Ads are running in Classic FM and Classic CD magazines and there are dedicated FSDU and counter boxes in-store. Other classical ads include Hildegarde von Bingen in Gramophone and a Virgin Classics campaign in BBC Music magazine. Meanwhile, customers will be able to sample Michael Hedd and Robbie Robertson on listening

After this week the black and orange graphics for Andys' New Year sate will be coming down to make way for an EMI midprice campaign. "We're pretty pleased with the way the sale went," says Pernell. "We sustained momentum by drip-feeding new product into it and we've covered a very wide range of releases. Best-sellers have included Black Grape, Paul Weller and Michael

Next week there will also be an Anglia region TV advertising campaign for Spirit Of Tranquility, Given Andys' commitment to remaining a user-friendly store it should prove just the sort of release that keeps the tills ringing

IN-STORE THIS WEEK

And Records Radio single - Simple Minds; Windows - sale, seven tapes for £20; In-store and press ads - Michael Bolton, Mavericks, DJ Quicksilver, Renjamin Britten, Michael Hedd, Robble Robertson: Radio -Lynden David Hall

Singles - Natalie Imbruglia, Ginuwine. Shed Seven, Five, Lionrock, Simple Minds, James, Casualty, Albums -Madonna, Mavericks, Michael Bolton, Savage Garden, Ministry Of Sound Sessions Vol 9; Videos - The Full Monty,



Chart promotion with two CDs or videos for £22, Mother's Day promotion featuring free book with selected videos and CDs, Celine Dion, Robson & Jerome, Janet Jackson, Spice Girls, Nowl 38, Enya, Spice Girls, The Full Monty,

FARRINGDONS Windows - Titanic, Elgar's Third Symphony, Sophie Mutter; in-store - Elgar, Bruce Ford, Classics For Pleasure Promotion with two CDs for

Singles - Five, Symposium, Lionrock, Natalie Imbruglia, Portishead, Shed Seven; Windows - Madonna, The Full Monty, Teletubbies; In-store - 2Pac, Dope On Plastic 5, Twin

Town: Press ads - Groove Amada, Dust Junkys

Singles - Simple Minds, Casualty; WINZIES Windows - Madonna, sale; In-store Madonna, Madonna, Genesis

In-store - Candyskins; Selecta listening posts - Candyskins, Levellers, China

Shed Seven, Kylie Minogue, Natalie Imbruglia, Roni Size, Levellers, James, Third Eye Blind, Five; Albums -Madonna, Savage Garden, Joe Satriani, John Lee Hooker

OUPDICE Singles - Five, Natalie Imbruglia, Simple Minds, Lionrock, Lynden David Hall; Albums - Cornershop, Delicatessen Santa Cruz; Windows – Mavericks, Charlatans, Madonna, Five, Natalie Imbruglia, Shed Seven, Simple Minds, Lionrock; In-store – Kiss Smooth Grooves 98, Clubland



Simple Minds, Symposium. Levellers; Windows - Madonna, Bluetones, Eric Clapton, Charlatans; In-store - Eric Clapton, Charlatans, Ian Brown: Press ads - Charlatans, Ian Brown, James Taylor

MISCASTORISS Singles - No Authority, Lynden David Hall, Ginuvine, Simple Minds, Carrier, Mindows - Madonna, mid-price campaign; In-store - Oasis, mid-price promotion; Press ads - Therapy?, Carrie, Lionnock, Simple Minds, No Authority, Lynden David Hall, Natalie Imbruglia, Ginuwine

W H SMITH Singles - Casualty: Album - Titanic; Windows - A Little Bit Of Blues In Your Soul, Madonna.

WOOLWORTHS In store - The Brits 98, Fantazia Presents British Anthems, Romeo + Juliet, Fleetwood Mac promotion with discounted back catalogue, two nominated Brits albums for £22, over 100 Roses, CDs at £7.99: buy three and get one free, CDs for £5.99 or three for £15



BEHIND THE COUNTER

BOB KIRTON, manager, HMV Lancaster

"e been with this store since it opened 14 months ago and it has been very rewarding to see the business steadily

It's a medium-sized HMV and features the international design with vinyl flooring and lots of lighting. There's a great team here and morale is high. Our customers tend to be across the board and all of our specialist departments are quite evenly balanced in terms of space. We're big on inyl with a dedicated department and we

also rack it out with CDs. This week Madonna and Space have eclipsed everything else in the singles department. Madonna should go in at th top of the chart and prospects are looking extremely healthy for her forthcoming

Similarly, the upcoming album from Space should be a winner as they have a lot of fans among our substantial student MUSIC WEEK 7 MARCH 1998

We recently had a preview of The

Bluetones' new album - that's one we'll be backing all the way. Personally, I've been listening a lot to the new Kid Loco album A Great Love Story and it's selling pretty well We're currently devoting a generous

quota of display space to The Charlatans Best Of and cross-promoting it with th merchandise and back catalogue. So far it has sold reasonably well. HMV's exclusive box sets of Friends

Series 3 are storming out and our promotion for BBC Video's Red Dwarf reissues is also getting a lot of interest.

Next week promises to be lively when The Full Monty hits the racks. We'll be giving it big exposure in our windows and in-store and we might do an early opening for it. Judging by the number of pre-orders, demand is going to be massive."



ON THE ROAD

PETE WYLES, 3MV rep for West End of London

liaising with reps working in other regions and two days on the road servicing the multiples and large indies in the centre of London. Although I've been working with 3MV since the comp started I still get a real buzz out of the industry. The store buyers I deal with are very much on the case so I have to make sure I always have all the sales details to hand. They don't tend to move around very much like the regional buyers so it's

work three days in the office generally

possible to build up a good relationship. Response has been great so far this week to Deni Hines' new album Pay Attention which has all the singles on it and is set to benefit from the re-release of it's

ight later in the year.

Fantazia British Anthems is still going strong and the renewed burst of TV advertising should keep it motoring for some time to come.

Although it has been pretty quiet for new releases we're very busy with pre-sales for the middle of March We're looking for a high chart entry with

Bernard Butler's second single Not Alone and Rob Dougan's Furious Angels is looking hot. On the albums front, Llonrock should do the business on the back of next week's single which is receiving very strong support from radio and retail April is already shaping up nicely. We've

got the new Garbage single and album lined up and there is also Bernard Butler's album. One of the most hotly-anticipated releases is Ministry Of Sound's Dano Nation 5 - featuring Pete Tong and Boy

George - which is tipped to be one of the Personally I'm into all different sorts of music depending on the time of day and the kind of mood I'm in. If it's quality I'll enjoy

To maximise store space and to be fully prepared for any new retailing developments, today's record shop is finding a flexible approach to racking is paying dividends. By Yinka Adegoke

s music retailing continues to evolve A into home entertainment retailing. realise that running a successful business is no longer just a matter of stocking the latest CDs, cassettes and the odd musicrelated video.

Whether they be local independents or nart of a nationwide chain of Megastores and supermarkets, modern music shops must now include in their stock offer a wide variety of computer games, books, T-shirts, magazines, PC software and other items that fuel the latest leisure or youth craze. And with the prospect that newer formats such as MiniDisc (MD) and the keenly-anticipated Digital Video Disc (DVD) could challenge CD at some point in the not too distant future, many retailers planning to refurbish their display units are beginning to wonder whether they should be looking at flexible rather than dedicated

Andys Records is one of the few chains which still focuses mainly on music, although it has recently started to stock books as well. Operations director David lones explains that the stores all feature slaphoard fixtures, fitted by Huntingdonbased company International Displays, which can accept a range of fully compatible shelving.

*Even as far back as 1990 people were asking for flexible systems," says International Displays partner John Findlay, whose company has fitted out more than

keep it **FLEXIBLE**

1 000 UK entertainment retailers. "We believe it has to be the way forward because you're never sure what's round the corner

Virgin's retail strategy included creating defined book departments two years ago, with racking ranging from just 5m in its 372 sq m stores to as much as 120m in its 930 sq m-plus Megastores.

Traditionally it used to be a nightmare with books of varying sizes on CD racks, savs Virgin shop fitting manager Rick Saunders, who has equipped more than 120 Our Price and 50 Virgin stores, "But having the separate departments makes life easier for staff and customers alike.

Other large stores such as HMV and Tower Records are keeping an eye on changing formats and fads. "New technology coming through, such as DVD, is good but it does create problems particularly as we often have no idea how these new products will be packaged, let alone how they will perform," says HMV snokesman Gennaro Castaldo, "MiniDisc sales have started to pick-up suddenly and we've had to adapt to that."

Steve Lyttleton, Tower's general manager for retail in the UK, says the chain's racking is done in-store, with flexibility the key issue. "It's important for us to keep up with changing customer demand," he says.

In order to adapt to market trends, most suppliers now offer flexible fitting systems for music retailers, I:SYS has worked with



Coming to the UK: a Necchi merch

ground the corner'

Virgin Furone and Mertin of Denmari 'We've always been flexible," says I:SYS spokesperson Karen Ebanks, "Both our fitted wall systems and standalone browsers can be adapted to various formats just by using an Allen kev.

Newest kid on the UK block is Neochi which is the leading entertaining shopfitter in France, Spain and its home country, Italy. Its clients include Virgin Europe and Italy's Ricordi

Even as far back as Media, says UK managing director Chris Keegan. 1990 people were The beginning of the end of the cassette format about asking for flexible three years ago provided a good example of how quickly

the market can change," says Keegan. "Our syster are so flexible that if a way forward because retailer decided to become a you never know what's bookshop next week he could still use the same furniture." Leading UK shopfitter Lift

- John Findlay has launched the new Performance range with a view to providing stores with maximum llexibility. But, says managing director Robert Walker, the ultimate aim is always to help retailers increase customer sales

The way a product is merchandised is crucial to maximising sales," he says. But you have to be careful. If you redesign a store to make it flexible for the year 2010 you could lower the potential sales of today's products."

Sloane Group marketing director Jir Shields says the cost of racking is important to his customers, which include clients such as Asda and Woolworths. *Flexibility is fine but we also look at standardising shelving for each retailer

which can be adapted to their various formats to keep costs down," he says Flexibility is less of an issue for the larger Virgin stores compared with their smaller sister outlets Our Price, says Virgin's Saunders.

We try to build in as much flexibility as we can, but the two important things for us are functionality and affordability," he

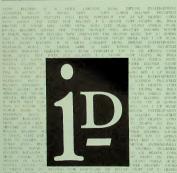
International Display's Findley is also concerned about functionality. "Flexible systems can sometimes lose storage capacity," he says.

*They definitely have their place but because it is systems. It has to be the important to display CD catalogue correctly and at a comfortable height, fixed CD browsers are also very important. For a flexib

system to do as good a job as a dedicated one it would take un a lot more space Developing fixtures with a lifespan beyond that of the

format they are originally designed to hold would seem to be a key issue for shopfitting suppliers. More radically, some retail businesses would like to encourage suppliers to fund the cost of the fixturing, as often happens in grocery and DIY stores.

"If record companies came on board with retailers to fund fixture development, it would enable stores to invest more and avoid write-off costs," says MVC store development manager Telford Wallace. It would also give labels a bigger say in how their product was presented to the public. And if that led to more sales, then everybody would benefit.



INTERNATIONAL DISPLAYS HEAD OFFICE - SHOWROOM STONEHILL STUKELEY MEADOWS INDUSTRIAL AREA HUNTINGDON CAMBRIDGESHIRE PEIS GEL TEE. 01480 414205 THE MUSIC SHOPPITTING SPECIALISTS

trumps

Trumps is an independent music retail chain with 10 stores dotted around Feeny Hertfordshire and Middlesex. Founded by anaging director Martin Wickham in Trumps opened a new 158 sq m 1980, Trumps opened a new 158 sq m store in the Harvey Centre in Harlow last December. The new outlet was completely reflitted by Lift Systems for around £40,000 and part-sponsored by the owners of the Harvey Centre, Great Portland Estates, who brought in West End design company Farmer McGirr to work on the research look and liferance. general look and signage.

Wickham is so pleased with the work of

both Farmer McGirr and Lift that he is planning to take the new look through the "We chose Lift because we believe they are the best and we'll be using them they are the best and we'll be using them to help get our stores spruced up for the millennium," he says.

For Trumps, which stocks mainly CDs and videos, flexibility in its racking

systems is the crucial point, Twelve-inch vinyl is still popular in some stores such as Harlow and there is a small but growing percentage of software such PlayStation games.

"With the changes in formats you have to be adaptable. For example, MiniDiscs are back two years after we decided to stop stocking them, Since Christmas there's been quite a pick-up in customers so we have had to sort out suitable space for them," says Wickham.

STANDING proud

They are free standing, assembled in minutes and can kick-start the sales of a whole range of products. Yinka Adegoke reports on FSDUs

M3D: able to supply

grouping product

customer's attention

and they encourage

impulse buys'

retail manager doubting the benefits ny retail manager doubting the benefit
of free-standing display units (FSDUs)
should talk to Adrian Rondeau, owner of one of the UK's largest intependent retailers. Adria wirkford Essex. The proud owner of a Beatles FSDU supplied by EMI originally for the Anthology releases, he says the stand has proved

a great success. We've had one more or less permanently in the shop for more than 18 months now because it's well-made and solid and it's boosted the sales of Beatles repertoire by at least 20%," he says. But FSDUs may not be suitable for every act and promotion. Rondeau admits "It worked for The Beatles. but it wouldn't do much for an act like The

Dubliners," he says

While FSDUs are a great favourite with frontlin video labels such as Walt Disney, many music companies prefer to make use of them more for low-priced lines in larger independent stores, supermarkets and other non-traditional

Mid to low-price catalogue company MCI supplies FSDUs free with stock to retailers such as Co-op and cash and carry

Specialist Maken "A lot of outlets such as these do not have the fixtures or space to stock back catalogue and our FSDUs help them sell product from their dead floor space," says deputy managing director Danny Keene. Asda category controller Steve Gallant believes FSDUs can help boost the profit per square foot in the entertainment department. 'Their impact is crucial to lume releases like Celine Dion or The Full Monty, where we shifted 100,000 units. We don't 'They're great for

have the racking to shift that amount of product efficiently and FSDUs do the job perfectly," he says.

Pete Gardiner, commercial anager at Carlton Home Entertainment which supplies FSDUs to stores like Poundstretcher and Asda, \$ays the units have three main advantages. "They're great for grouping product together, they grab the

customer's attention and they encourage impulse buys," he says. Not all retailers are convinced.

uperstore specialist Virgin believes that the cardboard fixtures do not fit with its in-store image. "We very occasionally use FSDUs and they do make a difference in sales, particularly when they're in a high traffic area of the store," says Virgin Our Price product controller for music Jim

Batchelor, "But they can also look tatty." Indeed, the sturdiness of units is a big issue for retailers. Rondeau says there are only about three or four

designs on the market and believes they all could be improved upon. "For something that is such a nowerful marketing tool more research needs to

ne done on their construction," he says Some record companies seem to he aware of this

PolyGram's narketing department is one which is currently looking into the use of materials other than cardboard for the manufacture of ts ESDUs. They might look

simple, but the actual process of making an straightforward Although the majority are made with various grades of cardboard, some use

economic runs of 200 FSDUs or handmade runs of as nations of acrylic od, plastic or even light One of the UK's largest suppliers of

FSDUs and other home entertainment packaging/printing is M3D, a division of London's CA Coutts & Co. "We tend to do mainly bespoke work but there are some fundamental designs which are favourites with most music companies," says divisional manager Jason Bold. The standard FSDU takes about 200 CDs, is

approximately 5ft high and 2ft wide, and costs between £10-£20. An economical run starts from about 200, although M3D can hand-make as few

as 10, says Bold, whose clients include MCI and BMG. M3D supplies its FSDUs flat-packed like most other manufacturers, and they can be assembled in the store in three steps. "We

pride ourselves that our FSDUs will last," he says, As the manufacturing together, they grab the process involves various specialist materials, printing and specialist finishing, many FSDUs are manufactured through print consultants who in turn use around three or

four suppliers of their own. West London's Printec supplies THE and PolyGram - Pete Gardiner among others.

Andy Tupper, senior account handler at Printec, remains bullish for the future for

*The FSDU market has been growing over the past couple of years and is also getting more complicated. Record companies request ever more clever designs and colours because they realise the positive impact these things can have on the customer in-store," he says.



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Cancellation Deadline: Wednesday 10 a.m. before publication Monday. To place an advertisement please contact Anne Jones, Music Week – Classified Department Miller Freeman plc, Fourth Floor, 8 Montague Close. idon SE1 9UR Tel: 0171-921 5937 Fax: 0171-921 5984

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And you thought the World Cup was the only major football event this year ...

If you haven't already entered the Music Week Five-A-Side Football Challenge, you could be missing out on the chance to pick up the ultimate music industry football trophy.

The heats will be held at the end of March, and the finalists will go on to play at the Match of the Day Live exhibition at the Birmingham NEC in April.

Each team can have a maximum of 8 players and all players must be employees of the same UK music company (artists are welcome!). Over 60 teams have already applied to enter so there will be some hot competition.

It's only £250 to enter, and £50 goes to charity, but if you want to play you must enter now. To make a late application for this tournament, call Active Entertainment now on tel: 0181 466 8959 and ask for an entry form for the Music Week Five A-Side Football Challenge.

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Remember where you heard it: Celebs of the rock 'n' roll variety don't normally appreciate being woken up at five in the morning, but - hey - when it's news of a shiny award those early alarm calls become suddenly joyous. Ready to do 10 rounds with daybreak last Thursday was Jamiroquai's main hatster, Jay Kay who was told on the blower he was the proud father of a Grammy...Ms Ciccone recently hit the light fantastic with toohot-to-handle promo director Chris cunningham, the man behind the lens on Maddy's Frozen vid. Fresh from her Interv appearance, the material girl stepped out to accompany young Chris to what the young people call a happening establishment at the back of Charing Cross. But because she forgot to leave her bouncers counting their toes back at the hotel there was a slight frisson outside. The physique of Mad's boys meant the puny staff working the club's door didn't dare lisp the old refrain, "You're not on the list". Our man on the spot, Dooley Don't Preach, can also reveal that Madonna was bowled over when the DIs cued up one of her own waxings from the days when Vogue was nothing more than a magazine... Island Records UK chief Marc Marot can youch for speedy delivery from his label's new online mail-order service after trying it out for himself. Marot didn't go for the soft option but ordered one of the more obscure titles from the label's back catalogue - Jimmy Cliff's Many Rivers









"So that's flour. Plain or raising? Yup. Brown sugar, on yeah and lemon juico. We got that. Thanks Wor mate. I owe you one. Big JAZIE B (1), host of last Tuesday's NORDOF-ROBBINS MUSIC THERAPY PANCAKE RACE in Berkeley Square, calls TV's top chef to make a last check on the necessary raw materials. And they roof (2), That's 14, ANDY POSITEIN/MITE of Commanght Building Designers, taking an early yard on number nine, that's AVRIL DONALDSOM, a trusty helper in the Nordof-Robbins office, But, look out Avril, the guy in the Daked waveater coming yet rast is formed China Black lead singer ERROL REID with 26 HERBERT MOHAMED ADRIH, a chef at World of the China Black lead singer ERROL REID with 26 HERBERT MOHAMED ADRIH, a chef at World of the China Black leads in the corresponding to the China Black leads in the China

To Cross. He placed the order at 3.27pm on Friday and by 9am Tuesday morning it had arrived, "It was very impressive," declares Marot...After coming to the rescue of John Prescott at the Brits, warner, esp's A&R supremo. Judd Lander now finds himself coming to the aid of a Casualty of a different kind. Lander is the man behind the new single Everlasting Love, which is performed by the cast of the BBC TV drama series and is released today through Warner and BBC Worldwide... Ex-Zomba boss Andy Richmond's new marketing and distribution outfit Recognition is proving so successful that it has started generating business

companies. A certain David Naylor of Recognition Express, a corporate ID firm, has been receiving calls intended for Mr Richmond after directory enquiries gave out

for other

his number instead.
"He's got two clients
out of it," says
Richmond, who has

clearly delighted Mr Navlor, For those seeking Mr Richmond, his number at Recognition is 01225-776907... Sadly. Sainted PR sinned after giving out the wrong phone number for its.newlyopened office. For all things Air, Daft Punk and Massive Attack you should ring Heather Finlay on 0181-969 1600...Unsheath your Big Bertha and swing your mallet head. The Music Business golf day is almost upon us. Castle Communications will be defending the trophy at Wimbledon Park Golf Club on March 19 with a donation going to the Nordoff-Robbins Music Therapy Centre, Call Mark Caswell at 0181-874 6715 for details.....



Detrich lookand-sound-allke UTE LEMPER didn't vant to be alone at a signing session for her latest album All That Jazz, The Best Of Ute Lemper.

Surrounded by

her adorting entourage from DECCA, the dame with the legs currently on view in the amash West End musical Chicago cruised into Tower recently to meet her public. Pictured from left are Decca press and promotions manager CHRISSIE WILD, Polytram Classics divisional director BILL MOLAND, Use, Decca product manager ANIALI KHANDUR, Polytram Classics national account manager PAUL SMITH and Decca head DICKON STAINER.

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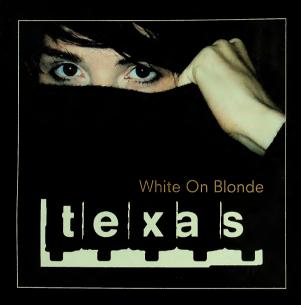
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