# **MUSIC WEEK**



£2.00 U.S.\$3.50

ISSN 0265-1548 enon - Bonc

22



## Music feeds the world...again

A NEW tragedy is producing a new charitable response from the music industry. As famine begins to take hold in Ethiopia, everybody from record companies to retailer is rallying around the re-launch of gle which started a phenom-— Band Aid's Do They Know

Much more music, but

guess who's buying?

Time and resources are being Time and resources are being given free to the project at studios, factories, record companies and distributors as the industry seeks to re-kindle the support which, five years ago, made the song the UK's biggest-selling single.

## **Step into** the 90s with MW at Midem

MARKING THE new decade a Midem, Music Week is staging two business-oriented seminars which home in on some of the key topics which will affect the music industry throughout the Nineties. Under the umbrella title Into The

Nineties, the seminars will take place at the Palais des Festivals on place at the Palais des Festivals on the afternoons of Monday and Tuesday (January 22 and 23). The first session — Music Means Busi-ness — will cover the funding of new artists, the changing face of Europe in the Ninettes and the value (and expense!) of good legal advice and the new role of lawyer

TO PAGE FOUR

MORE MUSIC is being bought by mare people than ever before — but the largest and fastest-growing age-group is still not being fully ex-ploited.

Older buyers are making a huge contribution to the record industry's continuing growth yet large numbers of them are unaware of some of the UK's main music outlets, cording to a new survey. (Further analysis p3).

Questioned by market rese company Euromonitor, only half the sample knew HMV and Our Drive cold music composed with 45 per cent for Virgin, 63 per cent for Readers Digest and 61 per cent for Readers Digest and 61 per cent for John Menzies. Among the sample of 2,164 people aged between eight and 74, virtually everybady was aware of Woolworth's and W H Smith's record departments. Commenting on the findings, study designer Adrian Wistreich says: "The public is buying more ow in auanth's and style, across

now, in quantity and style, across a wider age range than ever be-fore. Considering the opportunity in this market, it surprises me that the retailers aren't making more ef fort to meet consumers' needs

"It is evident that age groups previously ignored by the music in

the growth of profit for the busi-

The survey indicates that the single most popular form of music in the UK is easy listening, with 26

in the UK is easy listening, with 26 per cent of the population saying they prefer it to any other style. However, among the under-34s — traditionally the target audience for the vast majority of the record industry — mainstream pop is still the most popular style, particularly so with adults with children under 10 at home.

Says Wistreich: "It's interesting how catholic musical tastes are be

TO PAGE FOUR

## Virgin/WEA lead the pack with **BPI** nominations

VIRGIN AND WEA are taking the ion's share of nominations fo year's British Record Industry Awards. It is RCA's Eurythmics though, that lead the artists in the quest for honours.

quest for honours. There are 17 record companies represented in the line-up for the 1990 event, including four inde-pendents, and Virgin and WEA

Also this year, some of the artists who just missed out on nominations are being mentioned to avoid any upset or disappointment. The full

ith eight nomina-

list of nominees is Best British male artist — Phil Collins, Roland Gift, Van Morrison, TO PAGE FOUR

JIVE BUNNY exists - by official JIVE BUNNY exits — by official decision of the BPI. A top-level becaused on Friday agreed that Jive Bunny — The Albums Top 75 instead of the compilations listing. Telstor has consistently argued that the oct of mixing and editing

existing tracks is a creativ exising tracks is a creative process and gives Jive Bunny the status of performing artist. The BPI was forc-ed to formally consider the prop-osition, though, after receiving a complaint following the decision to include the album in last week's





## New bill backs people's radio

THE GOVERNMENT'S proposals for a radical shake-up of the broadcasting industry are intended to make radio stations reflect more to make radio stations reflect more closely the tastes of the recordclosely the tastes of the record-buying public, according to Home Officer minister David Mellor. Speaking at the launch of the Broadcasting Bill last week, he said:

"It must be good that radio can better serve the interests of those who want more of their particular kind of music."

The document makes no men tion, though, of Phonographic Per-formance Limited, the record com-panies' needletime collection organisation. However, allied provisions are expected soon and these are anticipated to address the whole question of the needletime system. Details next week



Jive Bunny lives — OK

TO PAGE FOUR >

#### AWARD CATEGORIES REQUIRING NOMINATIONS

Bert Sleve Design Avard Bert Music Work Advertisennent Avard Bert Consumer Press Advertisennent Avard Best British Music Promo Video Avard The Marketing Avard For Recardy, Cassetters & CD; CLOSING DATE FOR RECEIPT OF KOMUNATIONS: FRIDAT 27/201D DECEMBER

#### AWARD CATEGORIES NOT REQUIRING NOMINATIONS

The Market Share Awards Top Album Award Too Single Award Top Dance Album Award Top Dance Single Award Top Indie Distribution Album Award Top Indie Distribution Single Award Top Compilation Album Award \*Ton U.K. Recording Studio Award Too Publisher (Individual) Award Top Publisher (Corporate) Award \*Top Producer (Albums) Award \*Ton Producer (Singles) Award Ton Musir Video Award Top Sell-through Video Award Top Full Price Classical Album Award Top Mid-price/Budget Classical Album Award Top Crossover Clossics Album Award Top Country Album Award The Strat Award For Exemplary Service To The Music Industry SPECIAL VOTING ARRANGEMENTS

The Leelle Perrin Award for PR (judged by a panel of music journalists – PRs notified by the editory Plugger Of The Yore (Radio) Award (special pol of radio producers) Best Record Distributor Award (special pol for realists) "Best Recording Engineer (judging process coversees by Studio megazine) "Sets Recording Engineer (Judging process coversees by Studio megazine)

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# ANNOUNCING THE MUSIC WEEK A W A R D S

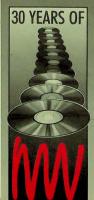
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### MONDAY 26 FEBRUARY 1990

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W R SMITH SOTO SOUND AUDIO MERCHAMOISERS STOY HAYWARD TERRY BLOOD DISTRIBUTION TINSITY ROBOR WOOLWORTNS JAMES YORKE



### What the customers thir HE ONLY problem worths is also perceived as RETAILER IMAGES -



think of music and the record industry is that they might just tell you things you did not particularly want to hear.

For instance, if you work at the cutting edge of fashionable music, it can be quite deflating to learn that more people like easy lis-



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and the second secon

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tening than anything else the music industry has to offer.

Market research company Euromonitor believes it has uncovered a range of just such enlightening facts with its survey of nearly 2,200 people aged be-tween eight and 74. The sample was biased towards younger ' age groups to allow for detailed analysis among the main recordbuying population but final totals were re-weighted to reflect the population as a

whole. These are some of the main findings:

#### Retailing

Four-in-10 music buyers use Woolworths regularly, and they are evenly spread across all age groups except the 15-19s. This group is most likely to use HMV and/or Our Price.

Those who do shop at Woolworths say it is top for Woolworths say it is top to low prices, value-for-money and — with HMV — equal top for ease of finding the desired product. However, Woolhaving staff with a poor knowl-edge of the market and is seen as boring and out-of-date compared with other stores. Yet it came top in terms of friendliness, but behind HMV and Virgin for quality of dis-

plays. Only one-in-20 music buy-ers see W H Smith as "lively" but the stores are also felt to but the stores are also tell to be relatively friendly. They scored poorly, though, for quality of displays, stocking new releases and staff knowledge. The chain was behind only Woolworths for being boring and out-of-date.

HMV came out top for staff knowledge, quality of displays and title selection. It is also seen as fashionable, noisy and lively but, in each of these areas, by fewer people than Virgin.

#### Musical tastes

More than one-third of the UK's teenagers claim to be fans of acid house. Nearly half of all 15-19s bought an average of three seven-inch singles November and one-third bought an average of three 12-inchers; 12-inchers; one-quarter bought compact disc singles. One-in-eight of the albums purchased by this age last month was acid house, a spending of £2.8m a month.

The single most popular style of music in the UK is easy listening with 26 per cent of the total population saying it is their fa-yourite. Among 45-54s, that figure rose to 46 per cent. Euromonitor asked people

how much music meant to them. The most involved group. who claim to listen to music whenever they get the chance, use it as a way of raising their spirits and like to keep up with the latest trends, tend to be soul and dance fans

#### Compact disc

The survey indicated that onein-eight people bought an al-bum on CD during 1989. Among the 20-to-24s, the figure rose to 28 per cent, more than twice the average for the population as a whole. Six per cent bought CDs for them-selves in November, average

2.4 in the month. CD is still more popular among professional people than manual workers and among men than women.

However, prices might be a reason why the majority of CD buyers have not switched to the format exclusively; they av-eraged six CDs out of the last 10 album purchases.

#### E W 0 D U C

A TOUR to support Jimmy Somerville's new London Records single Mighty Real, released on January 3, is being lined-up during February and March.
 Other artists on four to support

new releases include: Wrathchild — new album Delirium, on FM/Revolver, out now.

Onionhead - new EP out in Jan-

uary. Suzanne Vega — new album and tour in April.

THE SECOND phase of EMI's TV advertising campaign to back its The 80's compilation will hit Lon-don, TVS, Yorkshire and Tyne Tees this week . . . It features 32 number ones including Pink Floyd and The Pretenders.

Other EMI TV campaigns going notional this week include NOW 16 and It's Christmas.

 POLYDOR IS backing the re-lease of At Their Very Best by The Shadows with national TV advertising, including a co-op with Wool-

The campaign, which is national this week, includes radio and nathis week, includes radio and na-tional press ads as well as display material. Instore panels will be pro-moted with Woolworths and a window compaign with John Men-Ties

EUROMONITOR CLAIMS to be the second largest publisher of consumer analysis reports in the UK. Its work in the music market UK. Is work in the music market is overseen by Adrian Wistreich who was market research man-ager at PolyGram for two years from 1984. Witreich says the report par-tially reproduced here was con-ducted in conjunction with the BP! and a number of major record companies.

companies. Euromonitor is based at 87-88 Turnmill Street, London EC1M 5QU (01-251 8024).



TOTAL POPULATION

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#### More music FROM PAGE ONE

coming. Heavy rock fans also claim to like pop, soul and even popular classical, while those who like pop

classical, while those who like pop-best also go for dance, easy listen-ing and heavy rack." The survey olso shows what people think of where heav buy their music: Woolwarths is seen as good value but bad for staff knowledge and image while HMV is cited as best for quality of dis-plays, title selection and quality of artistance from staff

## **Band Aid**

#### FROM PAGE ONE

Woolworths and its supplier Enent UK are aiming to rai £50,000 for the appeal by donat-ing their profits from sales of the single after handling costs have heen deducted

been deducted. Polydor is providing its services free in marketing and manufactur-ing the single which was turned around from recording to pressing in five days. It is released this week on the PWU/Polydor label.

The idea of recording another ersion of the Band Aid song come from the mentor of the original project Bob Geldof, who contact-ed Pete Waterman and asked him

to organise the new recording. Two days later, the single had been recorded with 15 artists giving their services free. A video was shot by Medialab with directors Pete Cornish and Kevin Godley

Pete Cornish and Kevin Godley and was also provided free. More than 300,000 copies of the single were due to be shipped at the end of last week ofter being pressed at EMI, CBS, COPS and Damont. The single is available on seven-inch and cassette single

only. The dealer price is £1.21 and although retailers are not being asked to ed to waive margins, some h done so in aid of the appeal.

done so in aid of the appeal. Polydor marketing director John Waller comments: "The first time the Band Aid single was done everyone gave their services for free but I think it is impossible to get everyone to do that a second time.

"But although we have not ask ed anyone it is amazing how many people are working for the project free of charge or have made do-nations," says Waller, who hopes other retailers will follow suit with ent UK

Entertainment UK. He adds that the aim of Band Aid II is to raise £1m for the Ethio-pia Famine Appeal. All funds will be handled by the Disasters Emergency Committee

#### **MW at Midem** FROM PAGE ONE

in deal-making. The second session — Making Music Matters, staged in associ-ation with Music Week's sister pa-per Studio — will explore the vital - of the manufactor is realper Studio — will explore the vital role of the record producer in rec-onciling creativity with a budget, how artists can be helped to get the most out of new technology on offer and the myths about with-holding tax. Modem takes place in Cannes from January 21 to 25 and more information and the Jaint De Nisse.

information on the Into The Nine-ties seminars will feature in next week's Music Week.

# Interest rates squeeze tempers sales rise

RECORD SALES are still on the up — but the rate of growth of the market is beginning to slow down, according to the latest figures from the RPI

the BPI. The third-quarter trade delivery statistics indicate a 10 per cent rise in the album market during the year to September which compares with a 13 per cent increase in the year to lune

Says the BPI: "Sales appear to been slow in the second half

THE UK is now part of the most

THE UK is now part of the most lucrative record market in the world. For the first time since statis-tics began to be collated, during 1988 the EC produced more rev-

enue for record companies than

the US

EC 'the big one'

as income tops US

of the long, hot summer, but by September some of the impetus been restored.

"However, in the third quarter, vinyl LP shipments dipped signifi-cantly and the annual volume is measured at the rate of 44.8m units.

The growth in the cassette album market also slowed but nonethe-less finished at 85 1 m units for the year to September. Annual volume of compact discs is now running at

672m compared with 549m in

overall, the IFPI states, the world \$20,300m in 1988 which repre-sents an increase of 21.4 per cent on 1987.

ter, Soul II Soul, Lisa Stansfield and

ter, Soul II Soul, Lisa Mansheid and Stone Roses, Runners-up included Michael Ball, Sam Brawn, Coldcut, Dauble Trouble and the Rebel MC, Jive Bunny, Holly Johnson, Texas and The Wedding Present.

Black Box, Richerd More, Alyaon Williams and Syshery Glara Black Joson, Nearh Charry, Glara Black Joson, Nearh Charry, Glara Black Joson, Nearh Charry, Glara Black Black Carlis, Troy Cha-mon, Kyle Mragae, Deborh Hory, Bla José and Barbos Diessind. Nei Neisse, Black Black Mill Yanilli and Liz, Reinens-up includ-ed Aaroumh, Henhood Mise, Ineur Heit Sould Glark Sugarculas. Heit Josef Lissen, Baches, Henry Heit Lawn.

Her Lover. The awards will be made at London's Dominion Theatre on February 18 with television and radio coverage the fol-

**Conn** appeals

PROMOTER MERVYN Conn has been given an eight-week prison sentence after pleading guilty to in-decently assaulting a receptionist in

his London office. Conn, promoter of the Wembley country festivals, has been freed on

bail pending an appeal against

lowing day

Best international newcor Best international newcomer — Paula Abdul, Bobby Brown, Neneh Cherry, De La Soul and Guns 'N' Roses, Runners-up included Adeva, Black Box, Richard Marx, Alyson

36.6m units which, although dis-playing a less steep rise than in revious survey, is still up 49 per cent on 12 months aga. "It is thought that the main rea-sons for the slowdown in the rate of delivery for all album types is the effect of interest rate increases in forcing de-stocking of catalogue items by retailers," comments the BMI. "Indications from Gallup statistics are that sales out of shops re-mained at a reasonably high level during the third quarter."

The singles market, which is not affected by returns from shaps in the way albums are, was stable during the year to September and stands at 61.8m units. The BPI says terest in 12-inch vinyl and CD for-

The total value of trade deliv ies in the 12 months to September was £659.3m, a 15 per cent increate on the provinue year

## Arista axes six before relocation

ARISTA IS shedding six of its staff in preparation for the company's e to west London.

The staff, from various departments, are said to be surplus to re-quirements for the planned Christ-mas relocation and will not be re-

placed. The six are: product manager Phil Tompkins; A&R man Stuart Feeney; junior A&R man Dominic Simister; plugger Mark Parker; sec-retary to label manager Harry Magee, Mandy Hale and marketing di Willis department secretary Rachel

The remaining product manager Claire Dowds and Harry Magee will share Tompkins' duties. Arista's only official comment comes from BMG chairman John Preston: "Arista UK is currently going through its most successful period me time. Its creative part of our strategy. To that end, the recent changes have had to be

## Aberdeen joins bia venue league

ABERDEEN IS aiming for a share of the big gig market as the city's exhibition and conference centre is up-graded to a 4,000 capacity

Management at the centre says acoustics are being improved along with other facilities to put it

along with other tacilities to put if in the top echelon of halls. Sales manager Jim Francis com-ments: "This is a big step for us but unless we take it we will never be able to attract top pop events."



RONN. West German record companies have been denied control of compact disc rentals by the constitutional court here. A panel of judges has ruled that companies can-not forbid the rental of their not forbid the rental of their product nor are they entitled to claim a royalty on borrowed discs. The court passed judge-ment following an application by PolyGram claiming that record rental was unconstitu-

NEW YORK: WEA Interna-NEW YORK: WEA Interna-tional's increasing aggression in the classical market is being evidenced by its signing of the NVC Arts catalogue for world. Catalogue includes titles from the Royal Opera House, ta Scala, Grydebourne, the Bolshoi and Kirov. The agree-ment covers video cassette and the material wild be releas-ed through Teldec Classics In-ternational.

LOS ANGELES: Sony Classical LOS ANGELES: Sony Classical is to formally introduce its digi-tal audio tape product at the Consumer Electronics Show here next month. The company is planning a large-scale, high-profile launch.

NEW YORK: CBS Music Pub Isining will administer the So-lar Music catalogue, which in-cludes the work of writers/pro-ducers LA and Babyface, ac well as John Waite, Bonham, Danger Danger, Fetchin' Bones, Lil' Louis and Derrick Culler.

ATLANTA: W H Smith is selling ALDANTA: WIT Smith is selling its newspaper wholesaling op-eration based here for \$30m to leave its only US representa-tion its Wee Three and Richman Bros music stores and its 320 non-music outlets in air ports and hotels.

SYDNEY: The Australian music industry is gearing up to mount an assault on the pan-Euroan assault on the pan-turo-pean market next year. In a campaign co-ordinated by Ex-port Music Australia, the in-dustry body set up last year, the Australians plan to use Midem as a springboard for their activities.

MILAN: Dubbed "Italy's big-MILAN: Dubbed "Italy's big-gest international music contri-bution of the next 12 months", the official song of the 1990 World Cup is being recorded here. Titled Un Estate Italiana, it is being performed by Gianna Nannini and Edoardo Bennato and produced by Giorgio Moroder.

PAGE 4

## the US. According to figures just releas-ed by the IFPI, consumers in the 12 European community nations spent \$6,282.3m on music products last year compared with \$6,254.8m in the US However, the US remains nu

ber one for volume of units sold

Robert Palmer, Marti Pellow and Best British female artist — Kate

Best British femole artist — Kate Bush, Annie Lennox, Mica Paris, Liso Stansfield and Yazz, Runners-up included Sam Brown, Julia Fordham, Wendy James, Kirsty

Fordham, Wendy James, Kirsty MacColl, Dusty Springfield, Caron Wheeler and Kim Wilde.

Best British group - Erasure, Eu-

rythmics, Fine Young Cannibals, Simply Red, Soul II Soul and Tears For Fears. Runners-up included The

Beautiful South, The Cure, Deacon Blue, Jive Bunny, The Ralling Stanes, Transvision Vamp and Wet

Best British producer — Kate Bush, Coldcut, Peter Gabriel, Steve Lillywhite, David A Stewart and

Stock Altken Waterman. Best olbum by a British artist — We Too Are One by Eurythmics, The Raw And The Cooked by Fine Young Cannibals, A New Flame by Simply Red, Club Classical Vol 1 by Soul II Soul and The Seeds Of Lave

by Tears For Foors. Runners-up included The Sen-sual World by Kote Bush, Disinte-gration by The Cure, Wild by Eras-ure, New Light Through Old Win-dows by Chris Reo, Sacred Heart by Shakespear's Sister and Velvet-een by Transvision Vamp.

Best British newcomer - The eautiful South, Shakespear's Sis-

Stock Aitken Waterman

Tears For Fears.

Wet Wet

Within that total, singles sales were down 5.1 per cent on the previous year and vinyl album sales fell by 13.6 per cent. The success stories were com-pact disc and cassette albums which rose by 54 per cent and 21 per cent respectively year-on-year.

### Nominations FROM PAGE ONE Chris Rea and Cliff Richard. Run-ners-up included Andy Bell, Jason Donovan, Mick Hucknall, Morrisey,



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# **Business rates and you**

Your rates bill might not be the most interesting document in the world but, like all bills, it has to be paid and can make a big dont in your profits. Next year, a new system, the Uniform Business Rate, might make an even bigger dent. The introduction of this new method of payment has already been memod or payment has already been identified as a key industry issue — to indie retailers in particular — and to help you to understand it better, Frontline has asked lawyer and MP GREVILLE JANNER to guide us through its complexities. This is his analysis:

> ATES ARE taxes col-lected locally, but regulated nationally. For record shops, they are part of those unavoidable overheads which - if they are too heavy - can destroy a small business, and cause great harm even to a

> large one. On April 1, 1990, a "uni-form business rate" will be intraduced. In 1990, all non-domestic rating assessments will be revalued. So here is your outline of the changes now on

> First: England and Wales. The Local Government Finance Act 1988 established a uniform busi-

1990. The most significant effect for rotepayers will be a revaluation of property values. Present assess-ments were laid down by the 1973 Rating Revaluation: the last we had

The last in Scotland wales. The last in Scotland was in 1985. But the combined effect of revalu-But the combined effect of revolu-otion and what is described as a "national non-domestic rate poundage" will depend on the lo-cation and type of property. There are to be transitional ar-

rangements. Their aim — to limit annual increases in rate bills to 20 per cent in real terms — or 15 per cent for smaller properties - during the phasing-in period of at least five years. Conversely: reducrelative tions, where there are now over-payments in current bills, are to be limited to about 10 per cent, or 15 per cent for smaller properties.

ies. In Scotland there will also be a revaluation. The 1987 legislation abolishing domestic rating did not provide for a "uniform business rate" system.

rate" system. Rate increases are to be kept to no more than the rate of inflation. But the present system of local rat-ing — in terms of determination of the poundage level within the statutory maximum and retention of the revenue collected locally in place for the time being

South of the border, the non-do-mestic rate revenue collected lo-cally will be pooled on a national basis and redistributed to authorit-

basis and redistributed to authont-ies on a per capit basis. North of the border, revenue collected locally will be retained locally. And in Scatland, there will be transitional arrangements, failowing revaluation, similar to those in England and Wales.

in England and Wales. As a start, the transitional ar-rangements should ensure that no property will see its rate bill in-creased by more than 20 per cent a year in real terms, for each of the first five years of the new sys-tem at least. But that can be put

You may find that your rate bill will increase by 20 per cent a year in real terms, every year for the first five years — which could mean at five years — which could mean at least a doubling of the rate bill, in real terms, over the next five years. The Government's broad aim is

The Government's broad aim is that the total amount of rates paid in 1990 to 1991 by private sector businesses and nationalised indus-tries should be the same as for the year 1889/90 with adjustments for inflation and "buoyancy" — je the natural growth or decline in the yield by new properties coming in and old ones being removed.

and old ones being removed. However: there will be "signifi-cant changes in the rate bills for different properties", within that overall picture. Whether or not your property will see a reduction or an increase in its rate bill will

depend on two factors: First — its rental value as at April 1, 1988 — this will determine whether the relative increase in

rateable value as a result of the revaluation, is more or less than the average increase for non-domestic properties as a whole; and

Second - whether its local authority currently charges for 1989/90 a high or low rate poundage, relative to the national overage

So part of the answer to the question — how will your rates be affected — will depend on the change in the rateable value of your property; part on your locally determined rate poundage. The Inland Revenue survey sug-

gests that the new rateable values will be about seven-and-a-half times their present levels in England and about eight times their

land and about eight times their present levels in Woles. So to keep the total rates (the "yield") broadly constant in real terms, the increase in the average rateable values will be matched by a corresponding reduction in the rate poundage. The Inland Revenue reckons that

very few businesses will find their rate bills unchanged. More will face increases than reductions. But the total increases in rote bills should be matched by the total of reductions. Compared to present reductions. Compared to present rate bills, the percentage increase for the losers is greater than the percentage reduction for the gain-ers. The losers as a group have a substantially lower rate bill at presеп

So the better off you are for rates at the moment, the more you are likely to suffer from the change. For details on how to appeal see next week





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## A&R REISSUES

#### by Phil Hardy

PRC OF the month is undoubled) in the Beginning Acc CDCHD 2801 is collection of Specially re-2801 as collection of Specially retrained and the Special as the Sub-Stream Special data were to the Sub-Stream Special data were and better the humed to pop, His voice of Watty Avary My Tocobies and the submeanisment Could have the Sub-Stream Special to make your with you could be to make your with you could be to make your with you could be Countings and only in find a pop effort (under the informac Die Could make Could make the sub-Stream Special makes) and and the sub-Stream Special makes and the counting the other of these conting in the Count of the other of these conting in the Count of the other of these special makes were the sub-stream Special makes the special makes were the sub-stream Special makes the special makes were the sub-stream Special makes the special makes were the special makes t

For Little Richard that Jap, was from our sprace that the google coring more stranged. The google cocally Session (Area ABCXCD 1) or cally Session (Area ABCXCD 1) or the session of the ABCXCD 1 or the session of the session of the session of the session of the session (See all Session (Area ABCXCD 1) or the session of the session of the Good Gold, Man, Nolly, hard to Good Gold, Man, Nolly, hard to Good Gold, Man, Nolly, hard to the subscription of the session of 128) and Volume 2 (CDCHM 131) but for a changed perspective on Little Richard get the box set. For the fan, of course, it's essential. In keeping with its title, Trax's The Essential One & Only Jerry Lee Lewis (MODEM 1043) is alto-

Inkergenzy with it refl, Track The Determined State (1997) and the second state (MCDREN (1997) and the second state (1997) and the second stat

Though the end of Frankie Lymon, one of rock'n'roll's first drug casualties, was desperate to say the least, his records, 20 of which exe brought ogether or EMI/s Bast OF (CDP 93443 2) were in the most part innocenth broats, ber it the chanted Why Do Froats Fall In Love or the heartfel Im Not A Juvenile Delinquent More accludated and far more modern soundiary was the impossioned hatmanic of Little Anthcomy & The Importal surgely of Com the sensional simplicity of Toom the sensional simplicity of Spectorskie complexity of 1944 Spectorskie complexity of 1944

Also from EM, but descheller, die flags der Sterner auf der Bergener auf der Bergener Gewerk Berterfer (1994) Deum Ihn Gewerk Berterfer (1994) Deum Ihn die seinen Comp. Erenderbil von sonne Comp. Erenderbil von der Berter auf der Berter erenten sonne Sonne Berter erenten sonne Berter der Berter Berter von Vonde auf von der Berter von Vonde auf von der Berter der Gerter Fragereichen Mich. Der Von State Sonne Berter von Vonde auf von der Berter der Berter Berter der Vonde auf von der Berter berter Berter der Berter Berter der Vonde auf von der Berter berter Berter der Berter Berter der Vonde auf von der Berter berter Berter der Berter berter Berter der Berter d not The Six Teens, why?) are collected together on Blockbuster IRCA NL 74313)\*.

And there there i have heavy heavy the second second second second second loging flack schedules (1970-1987) (Verage 1828) 18-11, ord o remarkles storp in the second flack second flack second second

The best of the month's bloes ond soul resissos includes: Live Wra/Bloes Power (Stox CDSXE 2021), o fine live set Horn 1975 (by Primerov Ellimone: Audionum, Issaen: Bayes in Innoveting: Androtopping film soundrack Shafel (Stox SX2 021) and Multilla Jackson's I Hurts So Good (Southbound SEW O197), the filter Andro of Stab José (Stor 1997), which includes a dorkho ellipse; which includes a Misses such as Jammy Hughen (g), All Up To You and Derreil Bankar version of the soul dassi; I'm The One Who Laves You, Show It (SEWX 015)', a sampler of Seventies soul on Westand Southbound, and the lesser Cargic Preludes (Prelude 210 376)', a collection of Seventies and Eighter dance tracks from the likes of Bobby Thurston (Check Out The Grouvel)

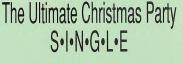
More substantial one The Greek Capital SIS and the C/ Marce Capital SIS Bar O Lanker Vandess (Fig. 4800 II) which have of Van draw's weet vace to perfection and include all bits might his and a set of the set of the and the set of the set of the and the set of the set of the and the set of the and the set of the set of

And to end with there's **Alexis Kerner's** Blues Incorporated (Line TACD 9.00634), a reminder that there was a time (1964) when Brittish R&B was for more open minded than it would quickly become, and a Best Of from **Joudy Carland** (Capital CDP 7.934438) a callection of (mostly re-recordings) of songe closely associated with Miss Over The Rainbow.

Reviews marked \* are vinyl only.



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	Records to be featured on this week's Top Of The Pops (WEEK 49)	
introducing	Panel sales compared to last week + 5%	LINDA RONSTADT
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## Dance

# Rap'n'roll swindle

#### by David Davies

WE WANT to be known as the tal rea me that specialises in supe stoopid, triple dope, cold, ignorant, underground, hip hop, humpty funk!" booms Digital Under-

underground, hip hop, "humpy" fund" booms Digital Under-ground's chief rapper, Shock G. As the purveyors of the year's funkiest slice of hip hop, Doowutchyolike, Digital Under-ground are the newest face of smort hip hop. Their laid-back Doowutchyolike ethic makes them a difficult interview proposition. Es-necindly after their areard thou of a difficult interview proposition Es-pecially differ their recent show at Brixton's fridge, where they were supported by Soull Soul's backing singers, Three Steps Ahead, But Shock G is keen to talk about the real story behind their forthcoming album, Sax Packets. "We've colled it Sax Packet to draw attention to Dr. Coak's dis-covery," explains Shock. "He origi-able desamed Say Packet for no-

covery," explains Shock. "He angi-nally designed Sex Packets for as-tronauts but the formula was leaked and now they're freely available in the Bay Area of San

And what is the effect of this new And what is the effect of this new drug? "Well, they're safer than masturbation and they give you a good orgasm every time," claims Shock. "We tried to bring them over but we couldn't get them there be the start through customs."

It seems that a great rap'n'roll swindle is in the making. But it does somewhat distract attention from the sheer sense behind Digital

the sheer sense behind Digital Underground's lyrics. "We've got this track called Gut Fest '89," says Shock, "and it's a softre an Beauly Pageants and how they make it very hard for black women to fit in." Not that this is laborious moralising. Digital Underground have a funky commitment to party-ion. Their stone show is a findulaus

have a funky commitment to party-ing. Their stage show is a fabulous departure from the usual pacing rapper set-up. Explosions, extrava-gant cartoon back-drops and crisps, condoms and whistles thrown into the audience are remicent of the ethics of Parliament's Mothership tour. "Yeah, that was a real influ

ence," admits Shack, "but we've al-ways done shows like this. Just actstupid on stage and drinking and being crazy. And we want to



be able to jump from style to style from bug shit to serious shit, and r'n'b and jazz-oriented shit, new school and old school."

With their second single, Humpty With their second single, Humpy, Dance, out in December and the mighty Sex Packets released in the new year, Digital Underground are puting some welcome fun into ng. Shock graps the mike to make his point real clear. "Nobody has come through in hip hap with the staying power of those Seventies funk bands and wa're gonna do what we like right through the Ninetes."

## Teen dream

#### by Barry Lazell

NICK PHILLIPS, the most recent signing to Profile Records, marks something of a departure for the dance-oriented label by also having a tailor-made teen media im ing a toilor-made teen media im-age which looks set to get him into the pages of *Smash Hils* and *No 1*. Even huge-selling labelmates like Run DMC have failed to penlike Run DMC have failed to pen-etrate that market to any degree and in anticipation Profile has brought Phillips into the UK on a rapid media round, with plenty of the all-important photo opportunit-

His debut single Is That Love (PROF 263), a solid pop-dance number with both airplay and club floor potential, has been launched rimultaneoutly

Phillips, a New Yorker in his mid-20s and the son of an orchestral



musician, looked set for a rock-oriented career, but his CBGB's-playing days with a punkish cover versions band became a creative versions band became a creative cul-de-sac. It was a sideways step into songwriting for progressive NY dance group New World which led him into contact with producer Dave Adams — who, in turn, encouraged Phillips' solo career leanings and eventually got him signed to Profile.

Adams, along with Justin Strauss at the remix desk, produced the Phillips-penned Is That Love, and the team have been quickly gratified by US dancefloor response to the track: it has steadily climbed Billboard's Hot Club Play chart for a month. With the UK's guicker response

patterns, and the almost inevitable patterns, and the almost inevitable crossover of commercial dance cuts in the current climate, the single could well reach our pop charts and Phillips will probably be in the teen glossies. If so, Profile will be in new, but potentially lurative, waters. And it will be interesting to to this internationally energetic

THE FUSION of ska rhythms THE FUSION of ska rhythms with kicking dance beats has al-ready been taken to the top of the pop charts by Double Trouble, while Longsy D's This Is Ska was one of the Summer's biggest dancefloor stompers. Now Beechwood Music is hop-

Now Beechwood Music is hop-ing the combination will continue to thrive with the release of an 11-track compilation, The Street Sound Of Freestyle Ska (SKACID 1). Artists featured on the album in-clude Longy D, Double Trouble, Roughneck, Rackit Allstar, Marcon Town, Jamaica Meantime, Child-ren Of The Night Featuring Rankin Roger, Ministry Of Ska, The Rude Boys and Flowers LTD & BMG.

#### Jamestamilt 1 M N C

STREAKING AWAY on import STREAKING AWAY on import (ahead of new year UK release) has been the wolling girt developed and Isping Byper wolling in the respect family developed for the respect for an import include the B-side hiddes percepted barshold unchanside's percussive brassily lurching semi-rap Pipe Dreams, undulating Donald Byrd Dominoes based chatted and crooned ORAN "JUICE" JONES To Be Immortal [US OBR 44 73120]; bland pop auys harmonised but also stuttery, d jerkily bounding IN-DEX Now You're Gone (US Bigshot Records VS 143); Smol Robinson flavoured briskly churning tuneful if repetitive house **STERLING VOID footwring Parls Brightless** Set Me Free (US DJ International Records DJ 994); tinkly keyboarded ainly jazzy HOUSE Kenny's Jazz (US Nugroove NG-030); girl bass bumbled by tal house POWER Indigitable for the set of the se

black pop than rap (and other slow), plaintive girl sung MICHEL'LE Michel'le (US Ruthless Records 91282-1). Albums out here include the fast selling deliberately What's Going On era Marvin Gaye inspired TASHAN On The Honzon (OBR 465521 1, via CBS); also selling (as including much reviously unknown ma VARIOUS ARTISTS The House Lahao (Hrr 828 1/3-1); interestingly varied and by no means all danceable (but hot for the 'phonecall overlaid War — Ii I Called U) LL COUIS & THE WORLD From The Mind Of Li Louis (Hrr 828 179-1); world clae excellent lush mellow UK soul BB excellent lush mellow UK soul RICK CLARKE Time Keeps Moving On (Raven Records RR LP 1, via 01-(Raven Records RR LP 1, via 01-790 0088): New York disco label's

classic and still influential (Lote Holloway's currently much sampled tracks included) oldies compiling (plus a megamix) 20 frack, four olbum baxed set rack, four album box riffs backed hip house FAST El Most Wanted (D.J. Internation Records 466024 1, via CBS); Records 460/24 1, via: CSS; pleasant longs/ development heakly usuals **BY ALL AREAS** Secolary SRP 124(), pleasant charter California rap **TOMMS M.C.** Stone Coll Krymmi **Daticsour** SRP 524(). **UNI 12**-sched SRP month **UNI 12**-sched SRP month **UNI 12**-sched SRP month **Charter** 64 **Charter** 65 **Charter** 64 **Charter** 65 **Charter** 64 **Charter**

appear to be re than sampled vocal trotting Italo house MACHINE Everydd episodi IE JAM a house T

MACHINE Everyday (de/Construction Records PT 43300); newly Frankle Bones remixed now fwittery ocidic fait talking UK hip house **NASH & M.D.EMM** Get Hip To This! [RePublic Records IICT 22X, via Rough Trade): routine though effective enough hip house **TYREE** footwing J.M.D. Move Your Body (DI International Records 655470 6, via CBS); girl and guy muttered simple repetitive littery PANDELLA This Way, That Way (Easy Street 12 EASY 101, via Viceray/The Total Record Company/BMG); recently warm a import typically uncluttered (in the Ontario based originating label **Biginot Records** house style) sometimes slightly acidic strading LANDLORD featuring Dex Dandair I Like It (Debut DEBTX 3084, via Pacific): Raul Orella y leaping ISAMAR a COMPANIA Amor Suave (Cygr Records CYGT 3, via The Total Record Company/BMG); Ultra Naté producing Basement Bo overly rambling SUBLEVEL Don Blame Me (Profile PROFT 261).



# TOPORAL SINGLES

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### TOP 10 BUBBLERS

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BOY Soho S&M/Sovoge 812/SAV103 (	P)
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DON'T TURN YOUR BACK ON ME Sax Featuring Elan Loud House - (WAR 063) (Im	2)
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# PUBLISHING



LIONEL BART: everything turned out all right in the end

# Happy ever after. . .

#### by Chris White

HE TITLE of Lionel Bart's debut hit record, Happy Endings, on EMI Records will hopefully be an appropriate one to climax the career of one of the UK's leading song composers, but one that has seen many ups and downs in the last 20 years.

The coreer of Lionel Bart needs listle chronicity pares Suffee to say that ofter writing a string of hugs West End successes including Lock Up Your Doughters, Fings Ain What They Used To Be, Blitz What They Used To Be, Blitz Maggie May and of course the ever perennel Oliver, the fortune of Bart taok a nosedive ofter the 1966 flop of his muscal Twang Which had been bosed on the

or liker hock a noiselve after they or liker hock a noiselve after they which had been brack on the vergreen stry of Robin Hock . The strength is a solution of the in the Sines, and which the ground at its aver part<sup>1</sup> over two results and and its aver part<sup>1</sup> over two results and its aver part<sup>1</sup> over two results and the brack strength and provincion un, Bart was foread to a toraber winn the Wey Ead. The ouderses strend coming in ball the distant of 1 weigh Ead. The ouderse strend years in the like Ead. The ouders of the Wey Ead. The ouders of the two is analoge benerghed loaded for and it a only in recent years that the tobber into the black. If our do be in the black is the dock is the black is the dock in the black is the dock is the dock is the black is the dock is the black is the dock is the dock is th

The source was a source of the source of the

greet more boost" A year caps bort was approached by an advertising agency and askel fithe would like to do a jingle for a proposed. IV advert for Asbey Nahandi. The retruiting commed inchuring. Biblick and white med inchuring. Biblick and white pience alongate host of frodilient jenne alongate host of frodilient cought the imagination of the publian and LNR accord in the face of competition from other companies signed up. Bart nered in this gare (Find) as a single. His last record: Find) as a single. His last record: ing endeavour was Don't Talk About II, Put It On The Table, a rapskyle single he did for the sincedemised Bronze Records label in the late Seventies (how about a reissue, Castle Communications?) which had been preceded by the Sixties novelly number Give Us A Kiss For Christmas on Decca.

"The TV ad looks spontaneous built took to for work, we spent about 11 hours filming, and in the end the kids were asking me, "Don" you know any other tunes than this are? If certainly wasn't plotted for Christmas but people kept coming up to me in the street and soying. "Doing Hoppy Endings gave me." "Doing Hoppy Endings gave me.

"Doing Happy Endings gave me the impetus to start writing new stuff and we're talking about a follow-up single and a new album. It has made me want to work again, and I know I'm writing well." One of the reasons for Bart's re-

One of the reasons to Earl's eluctions is write in recent years publishing deals he mode back in the States. He hold to sell the rights to Oliver Using before the film was contained on the state of the second values of the second the second table of the second the second the second the second the second the second the table of the second the se

with EMM Music Publishing which would be produce a twomodels and the second that we have become a 'Me, me, me' society as apposed to a caring one. However the show won't be just nostalgia and there are aspects of the show that will be brought right up to date."

nght up to date." Bort also celebrates 35 years in the music business in 1990 (he was are of Tammy Setelds original but songs) although he's unsure words, musik for being although words, musik for being altwelf he says wryty. "to be honest I fed bit of a fraud anyway celebrating 35 years in the business because Lard turk ates 15 years of it."



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A & R TALENT



# In the Kitty

#### by Dave Henderson

THERE'S SOMETHING about Lin angster's voice that makes the goosebumps on your spine go pop. In her thick Liverpool accent you can't believe it's the same perlike the passion in her vocal. She is central pivot in Kit, ably foiled by fellow songwriter Michelle

You either love it or hate it," Sangster admits when talking about her vocal style, "Yeah, people are always saying it's distinchive

But there's more to the Kit st But there's more to the Kit story than that. Formed almost four years ago by Sangster and Brown, they were four and have now sprouted to five since July. But, it was but a year ago when the first fruits of their labour were offered to a wider audience. After Sangster plied Debris editor Dave am with a cassette demo, Haslam with a cossette olemo, en-thusiasm became mutual and when Haslam's Play Hard label leopt from drawing board to pressing plant one of the first products was the roundly acclaimed Kit debut 45 My Design. "We decided to wait before re

leasing anything," Sangster ex-plains, "we played live a lot and wrote lots of songs."

wrote tots of songs." In fact, so many songs of quality began to flow from the Sangster/ Brown axis that their second re-lease, last month, was a four track EP Cheatin' My Heart, closely foi-lowed by their debut abum Un-shakeable Faith with not a single track being repeated. Having just done a Peel session, Kir's future is certified audio-friendly with new aterial already under producti

So productive are the duo, that they even declined the offer for a producer on their recent release opting to learn the process them-selves. The result, on both EP and LP, is a remarkable sparse sound which allows Sangster's voice to

which allows songsters voice to carry the action. "We learnt a lat doing the al-bum," Brown enthuses, "in fact, the praduction area of music is some-where we'd bath be keen to work in. There aren't enough women doing those kind of jobs, they could

offer so much." If any of Kir's existing releases are anything to go by, both Sangster and Brown have a healthy recording and studio co-reer ahead of them. In this time of northern chart dominance. Kill's breathy realism is a hangover cure for the trippy late Eighties. Kit stand ecade as one of the few white-eyed pop treats on the inde-pendent scene. And that voice?

## French miss

#### by Leo Finlay

WHAT HAVE the French ever done for rock'n'roll? Well Johnny Hallyday was always a bit of a laugh, Little Bob Storey packed out many a London pub in his heyday and Piaf inspired a generation chanteuses; but most people would still answer ... not a lot. Think still answer Think still answer ... not a lot. Think again. The delights of The Cramps and Tav Falco reach these shores via French indie New Rose, a label keen to promote young French tolent

Lively Art, a New Rose subsidi-Lively Art, a New Rose subsidi-ary was set up just over a year aga to advance the tolents of a bread less rackabily-inspired then on the mother label. Three of the French acts picked up. Little Nemo, Mary Goes Round and Asylum Party are all linked by the "Douching Pop" tog. Vincent, vocalist with Little Nemo, explains the term. "At first it was a way to win attention. French kids always seem to follow movements, and as the three bands were friends and had similar

builds were we decided to make up our own. We regret it a bit now." The Touching Pop sound is a mish-mash of Joy Division, The Cure and New Order with more than a dash of Sisters Of Mercy thrown in. It certainly appears to lack any Gallic feel and the band are surprisingly unanimous in their feelings on this matter. Asylum Party's Philip believes that "Ameriand UK bands traditionally play the best rock music" while Jer-ome from Mary Goes Round tes-tifies that "our Frenchness is not going to add anything important to

This when Les Negresses Ve are wooing UK crowds with a spunky blend of Gallic folk, world music and rock. They are too French, too traditional. We are all rock bands who happen to be Pa-

risians," notes Philip. So much for la difference. In an age where Front 242, Young Gods

and Les Negresses Vertes are pro-viding so much indie inspiration while drawing from their own con-

while drawing from their own colin tinental cultures it's distressing to see French hopes ignoring theirs. Little Nemo may have sold a re-spectable 5,000 copies of their debut LP and the others may follow debut LP and the others may follow suit, but it is hard to see any of them appealing to non-French crowds. As Vincent says: "I cannot see us doing well in Britain. Audiences there have heard it all before."

#### Hogan's heroes by lestyn George

ONE OF the unlikeliest pleasure of 1989 was stumbling across the sweeping melodies of Cactus Roin, third on the bill to The Band Of third on the bill to The Band Of Holy Joy at Dingwalls in August. The band was formed by Annie Hogan, formerly of Marc And The Mambas, who recruited jazz piorist Teddy Edwards and singer Frances Adie earlier this summer. Hogan also utilises the skills of mer Tonna Punn and bassis Tim Tucker to create a symphony of Fifties pastiche and improvis of infres pastiche and improvisa-tional keybaard work with a light dance feel, matched by the houn-ing vocals of Adie. Influences range fram Peggy Lee (who they cover in their live set) to the film soundtracks of Henry Mancini.

Hogan's work is published by Momentum Music, whose backing enabled her to record over 20 songs in demo form by the autumn. Sadly, these tapes were stolen and never recovered, but live perform ances supporting Voice Of The Beehive and Edwyn Collins have confirmed the startling potential that the band showed earlier in the year. Record company response to their recently recorded four song demo has yet to prove conclusive "They're a bit baffled at the mo "They're a bit battled at the mo-ment" comments Hagan, "they ob-viously don't know when they're on to a good thing, but they'll learn." Hesitation is understandable, but

it is inevitable that Cactus Rain's bi zorre mix of the kitsch and the class sical will soon

## Second city slickers

#### by David Davies

LOCAL MEDIA companies and Birmingham City Council have es-tablished a new organisation to attract music and media investment to the second city. The Media De-velopment Agency's newly-appointed director, Malcolm Allen says: "We will act as a sort of dat says: "We will act as a sort of dat-ing agency for people who want to get involved in Birmingham and for people in different media. "We will soon be in a position

to offer customised packages of in-centives, such as preferential prop-erty rates and business services. We're trying to create a media quarter here in Digbeth." One of the MDA directors, Fine

Young Cannibals and Inner City manager, John Mostyn, is leading the way in rejuvenating the inner city area by organising the re-opening of Digbeth Town Hall as a music venue called The Institute.

"Digbeth is looking pretty pissy at the moment," admits Allen, "but in five to 10 years time people who get in now are going to be sitting

very nicely. It will be like the jewellery quarter where property prices have risen spectacularly."

Allen's vision is of a creative nexus in the centre of Birmingham, vexus in the centre of Birmingham, with television, radio, film and mu-sic studios and companies all drawing from the "very rich vein of local talent".

But while the MDA is a collab-But while the MDA is a collab-oration between private enterprise and the council, Allen admits the main initiative for the new agency has come from the council. "They have been the leading player. They commissioned the reports in the forth class and come up with

They commissioned the reports in the first place and came up with most of the money," he explains. The MDA has begun its work by compiling a dolabase of contacts for all media and music companies and organizations. "We may well start off quite modestly," says Allen. "but as soon as we get the necess-ary staff we'll be firing on all

## Rockin' for a good cause

#### by Valerie Potter

ANOTHER CHRISTMAS, and charity single — but Rock-Aid Armenia's Smoke On The Water is Armenia's Smoke On The Water is the result of almost a year's careful planning and forms part of a struc-tured programme intended to raise funds for Life-Aid Armenia, a registered charity which seeks to alleviate the physical and mental trauma suffered by the victims of last year's Armenian Earthquake.

The single, a cover of the Deep The single, a cover of the Deep Purple classic, was recorded over the summer, utilising the talents of the cream of heavy rock — partici-poing musicians include members of Deep Purple, Black Sabbath, Pink Floyd and Iron Maiden to nome but a few — and the time taken to prepare its lounch has en-used that if is of sufficient audity sured that it is of sufficient quality to compete against commercial product in the marketplace.

product in the marketplace. "In theory, the record should stand up in its own right, without someone saying, 'Buy it, because it's for Armenia'," explained Jon Dee, who is the moving force be hind Rock-Aid Armenia.

During the year, the organisers have fied up a major sponsorship deal with Harp Lager to cover staff salaries, co-ordinated worldwide releases and taken care of details like clearing the publishing, in order to maximise income and mini administration costs

A RAA video compilation will be released in December, to be fol-

lowed by an album compilation in lowed by an album compilation in January, and there is a half hour documentary on the making of Smoke...ready to be placed on TV. The follow-up single, a soulful version of What's Gaing On, will be released at the end of January and plans are afoot to record a "dance-oriented" cover of Free's All Right Now. All Right Now.

Dee comments: "The whole ide behind this is that the artists should enjoy themselves, but at the same time, it should be professional and the end result should be as good as any of their commercial records - and I think we've achieved

## Stage fright

#### by Dave Laing

DESPITE THE tepid resp nse of the London theatre critics, lan Dury's musical play Apples successfully completed its two month run last

One reason the connoisseurs o One reason the connoisseurs of Lloyd Webber may have been put off the show was that "it's half way between a rock gig and theatre" in Dury's words. He adds that it in Dury's words, he dats that it was important for the bond to be on stage rather than hidden from view. Ably led by his co-writer Mickey Gallagher the Apples band also included saxophonist Davey Payne and the finest of vocal trios, Kokomo.

Apples, also released as a Warners album, grew out of the Dury-Gallagher duo's involvement in Caryl Churchill's satire on the Big in Caryl Churchill's satire on the Big Bang, yuppies and all that, Serious Money. "We did two show-stop-pers for that, and Max Stafford-Clark and Simon Curtis of the Royal Court theatre asked us to do a musical."

The roots of the show lie in Dury's enduring fasci things cockney, dating from his Kil-burn & the High Roads days. More recently, he and Gallagher hod been preparing new songs and from these came the bulk of the from these came the bulk of the dozen that appear in Apples. They include one of his best list pieces, England's Glory that gets Mortimer Wheeler cheek-by-jowl with Christine Keeler and several duets be hine Keeler and several dues be-tween the young lovers of the show. In best Dury fashion, these manage both to be moving and funny. "The sexiest thing in the world is laughter," says the maes-

o sagely. After his film, TV and theatre ad-After his film, TV and theatre ad-ventures of recent years, Dury is in-tending to bring out a studio album in 1990, And the title? "Well I might call it The Dancing Durex".



CACTUS RAIN: 'From Peggy Lee to Henry Mancin.

## PERFORMANCE

## Right stuff

THE NEW, audience-friendly Wonder Stuff brought their UK tour to a climactic close at a pack-ed **Batton Academy** with a joy-ful display of perfect guitar pop-that confirmed the excellence of their second album, Hup, and the enduring excitement of the singles from their first. But he lime an exuberant crowd

By the time an exuberant crowd By the time on exuberant crowd loned in on backing vocals for the recent hit. Dan't Let Me Dawn, Gently, half-way through the show, a reserved, flu-ridden Wander Suff could simply do no wrong. They were carried along by the Reviews strength and commanding execution of a set which other cur-rent pop icons would be advised to study carefully. The inspirational embellishments

The inspirational embellishments of accessional fiddle player Martin Bell served to highlight the under-rated musicianship of the whole band, while the intimidatory front-stage proving of the Bass Thing, rooming guide histinarias of Mol-colm Treece and singer Miles Hund's accessional certair casted left to doubt that The Wonder Stuff elit bas to the horester and calour still retain the character and colour that helped win them the limelight

that helped win them the limelight. What suprises may remain in store were intriguingly hinted of with a change of mood en-gineered by a brand new song. Circle In The Square, and the ex-ecution of a cover of John Lennors Give Me Some Truth, both of which seemed to point to a new, more pensive side of The Wonder Stuff woiting somewhere in the wignal. in the wings.

DAVID ROBERTS

## Killer elite

IT IS 30 years since Jerry Lee is was jeered off stage on his Lewis was leared on solge on his first London oppearance, and hiree decades later he's still a pub-licit's nightmare. A one-off show at London's **Hammersmith** Odeon was always going to be a works in all expose of the darker.

a worst in all expose of the darker sides of the killer's reputation that the moviemakers made sure to leave on the cutting room floor. Arrogant as ever, he announced his anival by sunnering an stage and leaving a contrued band to follow and pick up the piaces of an intro he'd already begun. As he bashed at the piano keys like a clumsy, one-fingered typist and fixed a over on his athen face fixed a sneer on his ashen face there was only the odd vocal trick a little stammer or some re-invent-ed lyrics that showed he was still

Not the warmest welcome for Not the warmest versione for Yan Morrison, who soon wander-ed into the spotlight for a tug-of-war duet on Goodnight Irene, then straight into Ray Charles's classic Whard I Say, But the growling and istry of Morrison's vocal chards threw down the gauntlet and from mrew down the gauntlet and from then on there was no way Jerry's star was going to be eclipsed by the string of special guest appear-ances that followed.



MILES BETTER: The "Stuffies" Hup to it at the Brixton Academy

Soon the piano stool had been sent flying, and High School Confi-dential was as fresh, in every sense, as ever. A perfectly paced Great Balls Of fire and a storming Little Richard medley cozed more en

Richard medley aczed more en-ergy than anyone could expect from a veteran self-abuser who started singing Rocking My Life Away two decades ago. It wasn't a night for the country standards that rebuilt Lewis's ca-reer in the Seventies but a unique reworking of Kristofferson's Me & Bobby McGhee showed this great among stylists is still never content to play a song the same way twice. MATTHEW COLE

Past and present

NOT FOR the first time I was left NOT FOR the first time I was left wondering why more artist don't take advantage of the very pleas-ant surroundings and pleasing acoustics of London's **Queen Elizabeth Hell.** Seeing the venue full of almost every type of punter from those sporting new cuts to those sporting beards and wear-tion every sources. It ing spacious Arran sweaters, it would have been hard to imagine a friendlier or more interesting s

a menues ing. It's hardly surprising that **The Bartteffield Band** attract a fairly diverse crowd, for one of Scotland's premier acts are hard to colegorise. Certainly they draw heavily on folk traditions and im-bat to throw scophone agery, but to throw saxophone breaks in during a song such as Seacoalers, or to accompany an-other mining song, Johnny Miner,

on only piano is hardly the stuff of

on only piono is hardly the stuff of mere traditionalist. Also Alan Reid's keyboard and synthesize resistands defaulty at the front of the stage, providing both sensitive and sonorous ac-companiments to both his and Brian MCNell's powerful song, as well as lending on admospheric buch to Dauge Pracock's string bagpine period Alation Russell.

guitar work of Alstair Russell. A lengthy but guite beautiful sec-tion of the band's music written to accompany the televition series Held In Trust was aired, providing the audience with a respile from the obligatory and enthusiastic clapping and storping thout carried on throughout much of a mightily memorphic shaw. memorable show. Forward With The Past is the

Forward With The Past is the band's slogan, and judging by their considerable popularity they ought to be going forward to the future with great confidence. GARETH THOMPSON



IT WAS not a moment to be forgot-ten as hurricane Bob swept through London's **Astro-trie**. Yes, **Bob Mould** had no trouble proving that his debut solo album Workbook was more than just a dish of inspiration. The calm be-fore the storm was the instrumental swarpast followed by the adminibly

tore the storm was the instrumental Sunspots, followed by the almighty blast of Wishing Well. Spitting out lyrics with venom, Mould led his band through an au-ral onslaught of power and preci-sion that didn't let up until the sec-

ond encore. While on the album Mould's songs of hope and despair are tempered with the addition of the cello, live they were given space to work up a bit of a rage and give the embittered lyrics added weight.

and give the embilitered lyrics added weight. Mould's emotions varied from the pent-up anger of Wishing Well and Whichever Way The Wind Blows to the passive pleat of Sin-ners And Their Repentances. Many of the songs portrayed a bilter man but strong in conviction and inde-mendence — both no doubt a rependence — both no doubt a re-sult of the split of his former group Husker Du.

Mould's songwriting skills and his instinctive live performance allow-ed his feelings to come across passionately and convincingly. And for all the bitterness and angst and his turbulent Workbook

songs, Mould found room in the set to play three Husker Du songs —

to play three Husker Du songs — all done solo just to emphasise that this time ha's doing it his way. Support act **House Of Freelar**, a guidar and percussion due fram the US, also played a storming set that showcased their last UK-re-lease album Tantilla. Finding great range within what would seem restrictive instrument-

would seem restrictive instrument-ation, some of the melodies and ation, some of the melodies and vocals were strikingly fresh. With the addition of some clever washboard and spoon accom-paniment, House Of Freaks show-ed diversity is the key to their likely

NICK ROBINSON

## **Days and** confused

SOMETIMES EVERY com that needs to come together to ensure a band's success comensure a band's success com-bines in one moment lop produce something furly worthwhile. That was certainly the case with **Tsundor** who in one perform-ance at the **Marquee** showed just why ENI snapped them up. It took only a few numbers to confirm Thunder's intentions; sim-ply, to exploit their main qualities. Frontimo Danny Bowes is a su-

Frontman Danny Bowes is a su-perb singer with a heart of soul and a voice of power, while gui-tarist Luke Morley and drummer Gary James concentrate on their strengths, something that they were persuaded not to do in the latter days of their former group Terraplane. Bolstered by bassist Shake and

Bolstered by basis name one optimative/point learning of the second thewe, the emphasis is now plac-tion medoy instead of power. She is So Fine, Higher Ground and Unit My Dyrig. Days all allowed both Bowss and Morley scope to esplore new regions-while the gularat is moving into more bluesy areas. Gary Jomes showed that these south London Longa had least

Gary James showed that these south London chaps had lost none of their sense of humour with a quite ridic/lous solo rendi-tion of My Way, complete with blonde wig and acoustic guitar. The overwhelming message, however, was that the members have clearly learnt from their bund paraticehins and this

tough apprenticeships, and this

KIRK BLOWS

## Rolling Jones

A&R

THE AWKWARD silence which followed a wailing siren call for atten-Country support slot set the tone for an underpowered perform-ance from Steree MCa. A promis-ing line-up of twin DJs and drum-mer to support a gruff, gangling grouper was rapper was severely underexploited by an act who

underexploited by an act who have made their mark with one of this year's best rop albums. The quality of material being performed was never in doubt. But tracks like the excellent On 33 and What Is Soul were compromised on the night by an uncharacteristic showcase which degenerated into force when the drummer and one of the DJs tried to wade into the crowd in search of trouble hal way through a rap about "peace and "positive vibes".

Jesus Jones presented the other side of the coin, exemplifying e virtues of near constant touring with a finely-tuned, fired-up per formance; which paradoxically showed how far they still have to go to capture the energy and at-tack of them live on vinyl.

tack of them live on vinyl. A set punctuotion with pre-pro-grammed samples disguised its neat efficiency by making the most of a three-pronged guitar attack. It emphasised all its rawest aspects with crawd-stirring arch-backed threat theatrics of the first order. Uniformed in white sweat shirts like some latter-day hardcore Bay City Rollers, the band focused on creation of a soundtrack to a huge, chaotic party. DAVID ROBERTS

## **Del boy returns**

IN 1962 Texan singer Bruce Chan-nel toured the UK on the back of his number one hit Hey Baby. It owed much of its distinctiveness to

owed much of its distinctiveness to harmonica-player Delbert McClinton. The Beatles were the support act, and McClinton tought John Lennon a few gob-iron tricks for Love Me Do. But McClinton dian't bother to come back until 1989 when he

come back until 1989 when the and his six-piece band were enter-prisingly diverted from a European jount to London's **T&C2**. A master of tough Texan r'n'b, with a leather-lunged rosp rising

with a leather-lenged rasp rising above a band that packs a dan-gerous punch. McClinton can nevertheless sound convincingly tender on a confessional song like early-Eighties dossic from the al-bum that produced his only hit, foring it Up for Your Love. He never capitalised on that beackthrough, If was a long woil to Though not one to bother with between song pleatontries.

pleasantries between-song pleasa McClinton seemed to enjoy of considerable stamina, in fro ot considerable stamina, in tront of a full house that was almost an old school reunian from the halcyon days of London club and pub rock. One wouldn't want to wait an-

other 27 years for a night's music like this. A younger audience needs to know what real rock'n'roll is all about

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## A & R LP REVIEWS

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MARC ALMOND: Jacques. long-awaited tribute to Brel turns out to be well worth the delay. The rous yet sublime poetic powe of Brel has been lovingly arranged and translated, and the overall ef-fect is spellbinding. The fact that med listeners mistook this for a new LP of Almond's own composing is a tribute both to hi nd the spirit of Brel.

HUE AND CRY: Bitter Suite Circa HUE 6. A specially priced double set which offers a live perdouble set which offers a live per-formance of vocal/piano songs, occasionally aided by the sax of Tommy Smith and a dab of guitar. Bitter Suite presents the emotion-ally wracked side of H&C, With elly wracked side of frac, while versions of Scots anthem Mother Glasgow, Kate Bush's The Man With The Child In His Eyes and Costello and Singtra classics - as Costello and Sinatra classics — as well as their own material. Coming complete with the album Remote, this is an excellent insight into Hue And Cry, with Bitter Suite sounding like an event of classic proportion DEM



VARIOUS: Planet Pacific. Paci-fic, Planet LP 1. Pacific celebrates its recent successes with a de pilation that includes a batch of significant releases that set a few clubs alight over the past year. Declubs alight over the past year. De-sire Records contributes three tracks including Corporation Of One's Real Life and Double Trouble And The Rebel MCs first hit Just Keep Rockin'. Aside from nt house theme. MC e prede Martay And DJ DBM's excellent Beyond Control rap rounds off this quality double set.

QUEEN: At The Beeb. Band Of Joy BOJLP001. Featuring two sessions recorded for the BBC in 1973. At The Beeb comprises of seven songs that made it onto Queen's debut album of that year, and Ogre Battle (from Queen II). Overall, it successfully captures the essence of their early character, when mythological surrealism was the order of the day and their mu sic combined an early rawness with a sophisticated and grandiose style of writing. KB

GREAT WHITE: ...Twice shy, Live At The Marquee. Capitol ESTS 2096. A deserved re-promotion of the recently overlooked Twice Shy from US rockers Great White, this time nicely packaged with a sou-venir LP of their Marquee shows of two years ago, the latter neath avoiding the tracks on their previ-ous Live Recovery release. The live so sums up Great White album also sums up Great White at their best; purveyors of gutsy, hard driving rock that displays a natural feeling for the blues, with Face The Day and Rock Me par-ticular highlights. KB

WRATHCHILD: Delirium. FA Revolver WKFM LP 137. Long EM regarded as bit of a joke, stack heeled, hoir-spray heeled, hair-spray addict glamsters Wrathchild have latte oddicted seen themselves as a sort of UK equivalent of Poison but without the breaks. Their perseverance is starting to pay off though. Delirium representing a marked improvement on previous offerings. The make-up and lipstick stays in their handbags while they concentrate on delivering a more solid kind of Poison — like rock that benefits from losing the glam/trash associations.

VARIOUS/MAKE A DIFFER-VARIOUS/MARE A ENCE FOUNDATION: Stairway to Heaven/Highway To Hell. Mercury 842 093. A colourful ar-ray of heavy rock acts cover 12 classics from the genre and by simdatics from the genre and by sim-ply putting a little imagination into their efforts have come up with a cracking compilation. Gorky Park's reworking of Wy Generation and Skid Row's blast through Holidays in The Sun are some of the high-lights with only the predictable rack and roll medley jain telling the side down. Otherwise, a stering ef-tort.

JEFFERSON AIRPLANE: Jeffer-JEFFERSON AIRPLANE: Jeffer-son Airplane. Epic 465659 1. As reunions go, this is better than most, especially if you remember the first time round. Even 20 years on, Balin and Slick can hold those baseline home entre and that is on, Balin and Sick can hold those keening harmonies and there's an admirable anthemic "up against the wall" feel to songs like solidar-ity and The Wheel, Even Summer Of Love, a non-nostalgic but affec-tionate look back, works well.

ROD STEWART: Storyteller Warner Bros. 925 987. Subtilled The Complete Anthology: 1964-1990, this seven album set tells a faithful tale of one of rock's ma stays. The spiky-haired Scot's rasping voice has established it-self over the past 20 years by tack-ling many styles whilst retaining its ling many styles whilst retaining its own unique character. Whether he's tackling soul standards (re-cordings from his first studio sessions are featured), raising a storm with some out-and-out rock storm with some out-and-out rock-ers (with the Faces), getting back to his Celtic roots (Maggie May) or making it rounchy (Da Ya Think I'm Sexy), Stewart's talents as a singer and a songwriter are fully represented.

VARIOUS: The House Sound Of Casa Lating ffrr/London 828 176. Flavour of firr/London 828 176. Flavour of the month in clubland at the mo-ment seems to be all things Latin and naturally London is in there at the start with this double compila-tion. Styles vary from the jozzy Stories by Lit to Action by Horn & Art which seems more realized to the current Italian house chart hits. Stand aut tark is the moniformat Stand out track is the magnificent

Tears For Fears-sampled Autumn

WEDDINGS PARTIES WEDDINGS, PARTIES, ANY-THING: Rearing Days. Cooking Vinyl. COOK 026, Distribution: Revolver/Cartel. After a mini-LP an utility. WEA pass again, so the robust Mellourner raconteurs' sec-and LP ends up with the guys who lounched the Cowbay Junkies. The Weds recall The Man Thay Couldn't Hana's semi-mount ANY. Weds recall The Man The Couldn't Hang's semi-acousti roots sound, sometimes on th stomp, other times reflective, but always see-sawing on harmonica, piano-accordion and feisty guitars with something of the spirit of Brogg and Springsteen in Michael Thomas' personal-political hom tales. 14 tr

TERMINAL CHEESECAKE: VCL Wiiija WIIIJLP Distribution: Southern. The Cheesecake make the kind of sprawling mutant the kind of sprawling mutant avant-noise that we thought only Americans like The Butthole Surfers knew how. Their second LP, VCL is even more confident, relentless is even more contident, retentiess and inventive, as it sways in mood, from electro-dub to psychedelic headrush to guitar holocaust, in-jecting wickedly funny samples and playing with your cranium throu



VARIOUS ARTISTS: Machin Gun Poetry. Fourth And Broad-way BRLP 541. An exhaustive way BRLP 541. An exhaustive body pumper from the lote Eighties rap and rhythm merchants. In a hime brimful of rap capyists, Ma-chine Gun Poetry offers the brand leaders from the West Caas's ag-gressive NWA and soulful Tone Loc to London's Cast End roboropper Overlord X and the exceptionally talented Stereo exceptionally talented Stereo MC's. A collection which reveals positive rap's most innovative

LINDISFARNE: Amigos. Black Crow CD 224: Distribution: Celt-ic Music. The annual Lindisforme IC Music. The annual Lindistarms Xmas tour is rolling into action, and the thousands who come to hear the old hits are to be augmented his year by viewers and listeners to profiles on the band. How many will go for these 12 new songs is another matter, but Alan Hull writes as well as ever, whether it's e Imagine-style utopianism of One World or friendly love songs like You're: The One. Guest artist is piper Kathryn Tickell and the album deserves generous radio play and healthy sales.

KIT: Unshakeable Faith. Play Hard. DEC 32. Distribution: Nine Mile/Cartel. There's nothing rad-ically different about Kit but the Liverpudian quintent stand right out, courtesy of taut melodies and guitars, a peppery trumpet, subtle (Northern) soul inflections, incisive lyrics and songwriter Lin Sangster's gargeous, plaintive warble. Defiitely ones to watch in 1990. MA

LAURA NYRO: Live At The Bot-tom Line. Cypress YLD 0128. Dis-tribution: Spartan. A double al-bum from a singer who retains a cult following despite the occasion-al character of her releases (the last was in 1984). She deserves more, really, since she has a Mitchellesaue flow to her singing and songs to motch. As well as the

golden oldies (Wedding Bell Blues, Stoned Soul Picnic, And When I Die), there are eight gleaming new ones here

THE VAYNES: Vayneglorious. Native NTVLP45. Distribution: Pacific Leeds-based quintet set to shake out the druggy Heart-breakers image with this succinct sub-rock soundtrack that adds a side-guidar, some melody ideas and a good deal of positive rack flurry to a generally flamboyant set of tunes. For a sleazy pop version of Fields Of The Nephilim you could do worse.

THE GAP BAND: Round Trip. Capitol EST 2116. Veteran funkters mixing and matching soul grooves. The Gap Band show their grooves. The Gap Band show their mettle from upbeat rhythms to sweeter, silkier arrangements. In-terminably aiming at the dance floor, Round Trip offers a bunch of streamlined songs played to the perfect beat. The Gap Band aren't as sleazy and sensual as they used to be, opting for a softer and safer sex funk

SAXON: Rock 'N' Roll Gypsies Roadrunner RR 9416 1. Recorded lie in Eastern Europe, these ten-acious survivors of the NWOBHM prove that there's plenty of kick-ass energy left in a b held in great affection by British rock fans, Will it refresh their career here in the way Live In Mos-cow did for Uriah Heep? Strange things have happened.

BLUE BLUD: The Big Noise. Mu-sic for Nations MFN 98. It's been long time since their exceller titled Liquor 'n' Poker, but here Blue Blud return with not so much a big noise, more a considered one Their brand of rock breaks no new ground but there's a strain of commerciality running throughout this set, with One More Night and Running Back prime examples of how they can salvage an average verse with an instant chorus, making for a satisfactory and, at times, a quiet pleasing mix of power and melody.

THE PRUNES: Nada. Baby Rec-ords BABYCD 13. Who would ands BABYCD 13. Who would have thought it? The Promes lose Cavin Friday, Guggi and their virginity and still come up with their best LP to date. Mary and Strongman are the two who risked scorn by carrying on the plum role but then they had as much right as anyone. Dave-Id lends a workle have two kut it is, Mary's yaon two tracks, but it is Mary's vo cals that most impress. Should appeal to all serious young men w silly haircuts.

GRANT HART: Intolerance. SST Records SST215. Distribution: Rough Trade. He may not have the same financial clout behind him as former portner, Bob Mould, but he hasn't lost the knack of penning a good tune. The range of style impresses, from the harmonica driven soft blues of Now That you Know Me to the rinky-dink psyche delia of Roller Rink, but it's the re sed version of the single 254 that most impresses.

ALRIGHT JACQUES Martin Aston, Kirk Blows, oo Finlay, Dave E Henders Dave Laing, Valerie Pottee Nick Robinson and



## Reviewed by David Giles

#### INGLEOF HEWEEK

ELECTRONIC: Getting Away With It. [Factory (12) FAC 257). The fair finito is a collaboration between New Order's Bernard Summer and Johnny Marr Ithal cou-gans will fair the fair harmen Li. Jogan is od ath sungwring skills and wice, and <u>Anne Duby</u> con-tubles andher of her maveliaus ating arrangement. The result – na surprising/~ sunds like New Order during their fraw faith per-iad. A might fine start.

d

NENEH CHERRY: Inna City Mamma. (Circa (12/T/CD) YR 42). At times, Cherry's work sounds 42). At times, Cherry's work sounds too much like a string of credible motifs — all style and no substance. This is a pretty straightforward soul single, complete with all the right "inner city" imagery to make it oppear street-sussed and sassy. bisected by a hip-hop interlude Too calculated an attempt to appeal to everyone, though that won't stop it from saturating the ainwave

TWIGGY: Winter Wonderlan (Object Enterprises (12) TWIG pecific Xmas releases have eit been appalling or totally unseasonal, at least Twiggy's ver-sion of this old chestnut injects a reath of festive spirit into the proceedings. However, it sounds so dated production-wise it could easily be a straight re-release of an old Seventies track

JIVE BUNNY & THE MASTERMIXERS: Let's Party. (Music Factory (12) MFD 003). Little more than a medley of pre-dictable Christmas hits (Slade, & Party dictable Christmas hits [Slade, Wizzard, Gary Gilter and so forth) interspersed with the horrendous March Of The Mods (also avail-able as a re-release). [If I describe it as "the perfect office party rec-ord" that is in no way intended as a compliment. Time for that rabbit

DIONNE WARWICK & IEEEPEY DIONNE WARWICK & JEFFREY OSBORNE: Take Good Care Of You And Me. (Arista (12) 112-894). Moderately enticing soul bal-lad duet of the kind normally fea-turing Lionel Ritchie. Melodically, there is one hook, that gets repeat-ed to death, to the effect that you find yourself impatient for the rec-ord to end.

PRIDE: Mercenary Man. (BBC (seven-inch only) RESL 238). Token from the TV series The Paradi Club, in which the action is set in a live music venue, thus acting as a showcase for "new talent". Pride are a Wigan duo, who seem deter mined to earn themselves the ad-jective "raunchy". There are a few promising guitar moments, but their overall flaky rock sound is better suited to nightclubs than the radio.

BROS: Sister. (CBS (12) ATOM 9). This is clearly intended to be the single that marks the Goss brothers' coming of age, where they moture from a teenybop band into a polished soul outfit. And in fact it's quite a good song: it's just a shame that Matt Gass equates histrionic screeching with notions



NENEH CHERRY: a lad calcu lated?

of "soul" and "passion". Less of that and Bros could well turn out to be one of the surprises of the Nineties



DE LA SOUL: The Magic Num-ber. (Big Life (12/T/CD) BLR 14). Delightful track taken from the 3 Feet High And Rising LP which shows why De La Soul have been hailed as the most innovative rap act of the year. The rapping itsel is indicative of a brain rapidly tick-ing over rather than a muscle flexing, and the samples and key boards pump the track full of col our, humour and vitality.

STAN RIDGWAY: Goin' South bound. (IRS (12) EIRS 122). Thoughtful blend of R&B and country elements with a slight hillbilly hoedown feel to it. Ridgway's busy vocal keeps the listener on tenterhooks, as does a furious sax to-wards the end. If this record survives Christmas, it could well sneak into chart contention in the New

SONIA: Listen To Your Heart. (PWL/Chrysaiis (12) CHS 3465). SAW have a habit of popping up with a fine song when you least ex-pect it, and this a a hundred times better than Sonia's ghady hit dur-ing the summer. The charas is stan-dard fore, but the verse simmers ricely. Sonia is destined to become the Bonnie Langford of the Nime-to-

BON JOVI: Living In Sin. (Ver-tigo/Phonogram (12/T/CD) JOV 7). Taken from the New Jersey LP, this is a fearfully lurgid romp through very familiar musical terri-tory — much bluesy howling, a lot tory — much bluesy howing, a lot of hot air, but precious little in the way of a song. The previously un-released B-side, Love Is War, is infi-nitely preferable. So why's it on the B-side?

HAPPY MONDAYS: Rave On Madchester, The Remixes. (Fac-tory (12) FAC 242R). Radical retory (12) FAC 2428), Radical re-mixes or crafty cash-in now that the original's slipping? The answer is: both, The Madchetter tracks have been transformed into standard dancefloor todder by Poul Ookenfold and friends. But the oc-costonal comical yelp of Shoun Ryder's voice is enough to reasure at hat there's life still lutring between the grooves.



petent and clever

### STOCKIT SYDNEY YOUNGBLOOD Sit

And Wait. (Circa (12) YR 40). Highly competent pop/soul tune from the singer's debut LP. Clever instrumentation and a strong song but reminiscent of bands like Spandau Ballet and Black rather than the soul heroes he abviously ospires to.

ALL ABOUT EVE: December. (Mercury/Phonogram (12/T/CD) EVEN 11). This single finds Julianne Regan's voice soaring to previous-ly unexplored heights as AAE finally unexplored heights as AAL that-ly make the record they/d been promising to all along. This is a first-rate song, and the production leaves it ingling with epic gran-deur. Even ever so slightly festive.

ICEHOUSE: Touch The Fire. (Chrysalis (12) CHS 3472). When this Australian quintet last brushed this Australian quintel last brushed the charts they were scored by many as Roxy Music copyists. Alas, it appears they listened to the critics, because this single doesn't have any of the excitement or fi-nesse of songs like Hey Little Girl and Street Carle. It's a conventional workout in the tradition of INXS on an off day.

GIPSY KINGS: Volare. (Dureco/A1 (12) A 1317), Breezy (Dureco/A1 (12) A 1317), stressy and infectious bit somehow lack-ing the classic feel of their debut P, suggesting moybe that their phenomenal success has driven them closer to MOR county. Har-ing said that, the live version of Varrous A Bailar, included on the T2-inch, is as full-blooded, intoxi-cating and brasy as anything thexive yet put on vinyl. they've yet put on



SCREAMING LORD SUTCH: SCREAMING LORD SUTCH: Creepy Christians Party. [Invita-tion (12)]. One of the better Chris-tians records of the period, despla socie, because it has a sense of ha-mour, the chorus has a fine mel-ady, it doesn't use excepts of any-body else's records and features Cynthin Payme on backing vocati-timey and be a bip as the Coldcul single, but I know which record I'd rather see out the old year to.

I		<b>JP · 20 ·</b>	SINGLES
1	1	FOOLS GOLD/WHAT THE WORLD IS	WAITING FOR Silventone ORE13 [F]
2	•	YOU SURROUND ME	Mate MUTERP (URT)
3	2	MADCHESTER RAVE ON (EP)	Fectory FAC142 (P)
4	4	PACIFIC	ZTLIWEA ZANGI (W)
5	3	I'LL SAIL THIS SHIP ALONE	Gol Discs GOD 38 (F)
6	7	COME HOME	Reagh Trade RT245 (J/RT)
7	•	ARC-LITE	Situation Two SITO64 (VRT)
8	6	MOVE Inspired Corpora	Cre DUNG4(I)
9	10	TOMBSTONE	Fiction FICS32(F)
10	8	OUIJA BOARD, OUIJA BOARD	HNEV POP1622 (8)
11		THE GIRL WHO WAVES AT TRAINS	Forderse LILACT (F)
12	11	HEAD ON The Jean And Mary Choin	Blanco Y Negro NEG42 (W)
13	15	ACROSS THE UNIVERSE	Mate MUTERI (URT)
14		A MAP OF MOROCCO	Silvertone ORE14 (P)
15	17	SPACE GLADIATOR Research Soundware	Mute MUTELO4 [L'RT]
16	14	GOLDEN GREEN/GET TOGETHER	Polyder GONE8(F)
17	5	I DON'T KNOW WHY I LOVE YOU Here Of Laws	Fortana/Phonogram HOL2 (F)
18	16	ANGEL	Shartone Old 11(1)
19	13	I WANT TO BE ADORED	Sive USA 1301130 (import)
20		OMEGA AMIGO	Ose Little ledion 307912 (J/NM)
-			

SINGLES A&R THE OTHER CHA

## CHART COMMENTARY

Not many Christmas special 45s justing for position of the top of the Other Chart, in fact here's only four new angles the weld, by supported by a re-entry for Schell acid-psycholiadic. The Stemen and their One Link Inform date in drain play of number Fersors and they only the on their new label Sharitism Two He Links Time's lighter angle prints and the sharitism the Wind Worrs AT Transit for the play on the play of the play Who Worrs AT Transit for the play of the play of the Who Worrs AT Transit for the play of the play of the word and the play of the play of the the world A Map Of Mo-ney and Sharitism and the play of the the world A Map Of Mo-ney and Sharitism and

rocco on Silvertone. Again, there's little movement in the album charts, but Manches-

And an analysis the recense to the allow charts but Marches-ter's Tables Research and the year allow the ther approximation Sciencing debut — and they're also topping the signal distribution in a for us is figured. The second science of the second science of the second science of the spectrame the conternation of the 17. First ensuing the second science of the second science of an advecting the second science of the second science of the second science of the spectrame the second science of the second science of the spectrame the second science of the second science of the second science of the second science of while screeping in all 20. If the Love And All The Hole Part Cree on kingle. on Jungle

## TOP . 20 . ALBUMS

1	3	STONE ROSES	Silvertone ORELPS02 (P)
2	1	WELCOME TO THE BEAUTIFUL SOUTH The Recently Seeth	Gal Discs ACOLPI6 [F]
3	2	WILD!	Nete STUMM75 (URT)
4		LIVE AND DIRECT	MCA MCL1900 (F)
5	5	CAPTAIN SWING	Cooking Virg/London 838781 (f)
6	9		Marcorp Phonegrous 8389651 (F)
1	4	VELVETEEN Transmission Yamp	MCA MCG050 [F]
8	10	BIZARRO The Wedding Freent	RCA PL74302 (BMG)
9	7	BUMMED Heppy Mondart	Foctory FACT220(P)
10	14	LIQUIDIZER	Food/EMI FOODLP3 [E]
11	6	HUP The Wender Suff	Polyder S411871 (F)
12		THE PERFECT PRESCRIPTION	Fire REFIRE (7)
13	11	FISH HEADS AND TALES Goodbys Mr. McKeepin	Cepital CAPS2001 (E)
14	8	DAYS OF MADNESS Releven And The Angel	Virgin V2598 (F)
15		ME AND A MONKEY ON THE MOON	El Racords ACMEDE (P)
16	13	QUADRASTATE	Creed STATEOOL (I)
17	18	TOTALLY RELIGIOUS	Elektra \$608591 (W)
18		PURE The Primitives	RCA PL74352 (BMG)
19		ON FIRE	Rough Touds BOUGH46 (1/81)
20		ALL THE LOVE AND ALL THE HATE (PART ONE)	Jungle FREUD33 (U/IU)
		Compiled by Music Week from G	allup Data

(100,000 units) (100,000 units) (100 NEW ENTRY IN RE-ENTRY	* * TRIPLE PLATINUM * * DOUBLE PLATINUM * PLA (\$90,000 units) (\$90,000 units) (\$90,000 units) (\$90,000 units)	34 29 Eurythmics on OVE A CO	33 20 DINGALOWOAWARTEARS VOL 2 © CO Mar Bygroves		3 2 GREATEST HITS • co average	30 19 THE HEART OF CHICAGO O CD Reprint/Worker Beak WX 128	29 40 THE TWELVE COMMANDMENTS OF DANCE * CD London Boys Tudde/WEAWX273	28 24 ALL OR NOTHING/2 X 2 ** cp Godwnpo/Chrynalis CTIP 11	27 30 MOSAIQUE • CD Gipsy Kings	26 37 THE SENSUAL WORLD * CO EW ENG 1810	25 21 ASPECTS OF LOVE • CD Really Useful Polydor \$111261	24 III The Shedows DEST CD Polydor \$115201	23 16 DECADE • C0 EW DDX 10	22 23 Wet Wet Wet BACK THE RIVER * CD Protion Org/Phonogram 5420111	21 26 WILD! * CD Muse STUMM 73	20 18 THE SEEDS OF LOVE * cb Fantona Phonogram \$337301	19 20 THE LOVE SONGS OF ANDREW LLOVD WEBBER • co Debine/Decce \$231751	18 15 Robert Palmer VOL 1 * co Idend NPS 944	17 22 Gloria Estefan WAYS ** co Epic 4631451	16 3) Fine Young Connibols Lordon 220091	15 17 Enic Clapton CD Dud/Reprise WX 322	Clift Richard EMI EMD 1012
20 16 THE RIGHT STUFF - REMIX 89 • co Sylar SME 94	19 DANCE DECADE - DANCE HITS OF THE 80'S or Development	17	19 THE PREMIERE COLLECTION +	GHTS • co		15 Various	12 II HE CLASSIC EXPERIENCE • CD ENEMPOIS	11 12 THAT LOVING FEELING CD Die DINTYS	10 10 HEAVEN AND HELL CD Teitas STAR 2361	9 v THE GREATEST LOVE 3 • cp TeinerSTAE 234	8 B GREATEST HITS OF 1989 • co Various TA8 2389	7 7 SMASH HITS PARTY '89 • co Deverichingsalis ADD 8	6 5 THE 80'S ALBUM OF THE DECADE • CD EMIEMTYD 48	5 4 DEEP HEAT 1989 • cb Telater STAR 2380	4 3 NO 1'S OF THE 80'S • CD Telser STAR 2382	3 6 IT'S CHRISTMAS CD EMIEMTV49	HITS @	No1 1 NOW 161 co EMI/Vegin/PolyGreen NOW16	OP 20 COMPILATIONS			
"The British Record Indexing Clarks, QJ BFL Compiled by Galays for BFL Marks Mark and BEL Trade publication rights Record and advances to Marks What beneficially rights to the BEL All rights reserved."	75 72 VELVETEEN * CD MCA.MCG.485	74 THE MIRACLE * CD Parkadowa MSD 10	73 THE LEGENDARY ROY ORBISON ** CD Theme State 200	59 HEART OF STONE • α	8	VIVALDI FOUR SEASONS @	CHRISTMAS WITH NAT KING COLE .	74 MAGIC MOMENTS (2)	AT THE BEEB CD	27 PRESTO CD	54 ADEVA • co	RE PHANTOM OF THE OPERA C	53 THE STONE ROSES • CD	41 SLIP OF THE TONGUE • co	69 JEFF WAYNE'S WAR OF THE WORLDS	A LIKE A PRAYER ** CD	57 CLASSIC ROCK THE LIVING YEARS CO	49	NINETY CD TTOWN	SCROSSROADS * co	55 Brok THE TIME CD	54 52 IHOUGHIS OF HOME CD Telder STAR227

# The high-flying Dutchman

Hein van der Ree's rise to prominence as Phonogram UK MD was generally perceived as a victory for a dark horse. But, as Dave Laing reports, he can now boast a successful two years at the top



UK's managing di-rector two years ago, it took most of the industry by surprise. Yet in his 35 years, he has experienced virtually every aspect of the business. The son of a Baam bookshop

owner, he left school with "no academic qualifications" and, tottow-ing a Christmas job at the local Phonogram warehouse doing telesales, did stock control for a year Next came promotion to the inter-national department of Phonogram in Amsterdam.

"My job was to sell Dutch music abroad," exploins van der Ree, "and I was very unsuccessful! In those days Focus and Golden Earring were the only rock bands any-one had heard of outside the Netherlands," Next he was moved Netherlands." Next he was maved to product manager for such UK artists as Genesis and the Boomtown Rats, travelling round with the artists on the Dutch leg of

when the arms on the Dotch leg of their European tours. In 1978, he moved to England, at first without a job, then an offer came from the publishing giant Chappell/Intersong, at that time shill owned by PolyGram. "I was made owned by PolyGram. "I was made a promotion assistant in the Lon-don office, working alongside Nick Firth (now head of BMG Music worldwide) and David Hockman (now chief of PolyGram's new publishing operation). My two years with Nick taught me what publish-

ing was all about." Hein van der Ree set about pro-moting Intersong copyrights around the world. Soon, however, There were foe Jackson and Albian Music, followed by The Curre for Europe and two he was especially proud of "1 signed Per-fect Songs and Frankie Goes To test Songs and Frankie Goes to when nachting was happening wah hem. And I grave Arthur Baker his them. And I gave Arthur Baker his first publishing deal." But then came PolyGram's deci-

sion to raise cash by selling the publishing company followed by lengthy negotiations with prospective purchasers. Morale among staff sunk and their drive and en usiasm was at an all-time low. But help was at hand. "At th

But help was at an all-time low. But help was at hand. "At the end of that year, Lionel Conway at Island Music offered me a great opportunity," recalls van der Ree "and at that erwert

opportunity, recalls van der Kee "and at that moment it was a great relief to get away from PolyGram." The opportunity and the chal-lenge was to "put Island Music on the map in the UK." And the con-trast with what he'd left behind was startling. "Island was like a bunch of pirates — there was a free spirit there which was terrific."

there which was terrific." Perhaps his most important achievement in three years at Is-land was to organise an interna-tional consortium of independent tional consortium of independent publishes to bid for top writers against the majors. It included Ricordi in Italy, Festival in Australia and Taiyo Music in Japan. "Our first deal was with Ashford & Simpton," soys van der Ree. "And there was Def Jam, with which I got to know Rick Rubin". Rubin later formed Def American, now distributed through Phonogram outside North America. In 1987, David Simone left

Phonogram to take the helm at Uni. Industry speculation on his successor was rife, but few expected Maurice Oberstein to pick on the head of a minor publishing firm. However, he already knew van der Ree — as an adversary.

"The first time I met Ol ie was "The first time T met Oble was in the negotiations about CD roy-alty rates between the BPI and the Mechanical Rights Society — on the opposite side of the table", says van der Rec. 'The record business is much more immediate than publishing. You know your turnover everyday. I enjoy that'

And, despite his youth, van der Ree had an impressive range of experience in the industry. He'd done selling, marketing, artist liaison, tal ent spotting, signing and contract negotiation. At Phonogram, he inherited a successful company and unlike some managers, was n tempted into a wholesale clearout of staff in favour of new people. "I'm a great believer in, 'If it ain't bro-

ken, don't fix it'," he emphasises. If van der Ree has a philosophy it's very much the "federal" ideal it's very much the "tederal" ideal propounded internationally by PolyGram president David Fine and in the UK by Oberstein, Just as PolyGram's three companies

os PolyGram's three companies ore given the maximum autonomy, so within Phonogram Itself, van der Ree encourges individual initiative. This is symbolised by the seven different labels on which this prod-uct is released, and by this innovat-ory method of acquing key foreign repertoirs. "I'm doing to be approximate sources in los Angeles and in Australia," he says. referring to Def American and rooArt, whose first UK releases come out next month. He points out that "these deals are not licens ing deals, they are long-term equity deals, joint ventures. Rick Rubin and Phonogram jointly own Def American outside North Amer-

Within the UK, van der Ree has set out to strengthen Phonogram's presence in the dance area and to move into jazz, through the ap pointment of respected DJ and al pointment of respected DJ and al-bum compiler Gilles Peterson. "I wanted to have a jazz label before meeting Gilles," says van der Ree, "and I know he'll be great". On the dance front, the key, according to the Phonogram MD, is also personnel: "getting the right personnel



HEIN VAN DER REE: backroom boy to frontline general

HEIN VAN DER KEL: bockroom be is a priority for having a successful label not just the add hit". To this end, DI Norman Jay has been ap-pointed to head up the new Global Village donce label. The team is now complete with Peterson and Jay joining Caroline Pead, Phono-gram's club promotions manager.

The main locomotive of the c pany, however, is "our own A&R department". And in that area, van der Ree has one of the industry's longest-serving A&R heads in Dave Bates. He sums up Bates's abilities by saying simply that in terms of signing acts, "whatever Bates wants, he can have".

Looking to the future, van der Ree sees great opportunities in the audio-visual side of the business The Phonogram promo-video de-partment is run by Rowland Hill but the company is also branching out into programme production with a Def Leppard documentary. "We fi-nanced it, sold it to Alan Yentob

at BBC2 and recently to US televi sion, but we retain video rights," explains van der Ree. An even more far-sighted plan is to film new acts in the early stages of their ca-reers. "With bands like Ruby Blue Slide and House Of Love, you a make footage of early gigs which will be very valuable when they're big in future years," reasons van der Ree. "We have also co-produced a Love And Money concert with BBC Scotland for a BBC2

with BBC. Scaltand for a BBC2 series, again retaining the rights." But while he believes that "you've got to retain a vision for the future", van der Ree thrives on the cut and thrust of the record business. Although sharing the misgivings of many about the "stupen-dous yo-yo effect" of the UK charts, he likes the fact that "the record business is much more im-mediate than publishing. You know your turnover every day. I enjoy that."



MIDEM

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BUSH, KATE This Woman's Work EMI	13	14	8	8	35	27	25
CHERRY, NENEH Into City Mamo Girco	8	-	-	-	44 24	37	50
CHIMES, THE Heaven CBS CHRISTIAN, ROGER Worlds Aport Island	-	6	-	-	16 26	20	68
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COCKER, JOE When The Night Corres Capital COLLINS, PHIL Another Day In Paradase Virgin	6 13		- 8	-	19	- 47	
COOPER, ALICE House Of Fire Epic	-	-	-	-	12	-	-
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ERASURE You Surround Ma Mate	22	15	A	8	42	34	16
ESTEFAN, GLORIA Get On Your Feel Epic FINE TOUNG CANNIBALS I'm Not The Man London	16	21 18	8	A	48 44	45	23
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HARRISON, GEORGE Cheer Down Dark Horse	9	5	-	-	26	-	-
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ICEHOUSE Touch The Fire Chronolis	-	-	-	-	17	22	-
INNER CITY Whetche Genne Do With My Lovin' 10 JWE BUNNY & MASTERVIZERS Let's Party Music Factory	9	19	-	٨	37	41	15
JOEL, BILLY Leningrod CBS	12	11	-	-	36	29	88
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MARILLION The Uninvited Guest EMI MARINES, THE Go Go Now CBS	-	-	-	-	12	-	
MILLI VANILLI Blame & On The Rain Cooltempo	9	8	8	8	38	33	52
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QUEEN The Marocle EMI	11	8	B	8	34	24	21
REA, CHRIS That's What They Always Say WEA RICH IN PARADISE Going Back To My Roots Unknown	13	12	-	3	42	36	87
BDGWAY, STAN Goin' Southbound MCA	5	-	-	-	-	-	-
ROB N' RAZ Got To Get Aristo RONSTADT, LINDA Doot Know Much Elektro	19	20 16	A		23 48	12 45	16 2
SIMPLE MINDS Sign 'O' The Times Virgin SINITTA Lay Me Down Basy Feefore	5	8	8		32 29	28	18
SOMERVILLE, JIMMY Convent Te Dire Adieu Londos	12	18	A	A	39	42	17
SONIA Listen To Your Heart Chrysells SOUL II SOUL Ger A Life 10	7	8 22	8		35 37	26	42
SPRINGFIELD, DUSTY in Private Parliaphone	20	18	A	8	46	41	19
STANSFIELD, LISA All Around The World Aristo STARDUST, ALVIN Christmas Unknown	9	17	-	8	43	44	10
STATUS QUO Little Dreamer Vertigo	-	5			14	14	76
STEWART, ANDY Donaid Where's Your Troosers Stone STONE ROSES, THE Fools Gold Silvertown	7	- 17	-		13 27	- 26	-
TEARSFOR FEARS Women in Choires Ensteine	12	15		A	33	39	28
TURNER, TINA I Don't Warner Lose You Capital UB40 Homely Girl DEP International	24 16	20 22	A A		4	45 21	6
ULTRA NATE I's Over Now Etempl/WEA	8	4	8	-	9 40	4	62
WAYNE, JEFF Eve Of The Wor (Ben Liebrand Remul) CB5 WET WET WET Broke Away The Precious Organisation	13	21	A	-	39	32	3
TOUNGBLOOD, SYDNEY St And Wat Circa	19	19	A		43	28	20

A more detailed playlist breakdown, tracking specific records, is available from the Research Department. For details of this weekly service, call Lynn Forey on OI 583 9199 exts 263. Records one eligible for the grid if they all one on the current Radio 1 playlist, or b) had 4 or more plays on Radio 1 last week as monitored by Radio 1's Romeo computer or c) are featured on 11 or mans current ILR Radioka (A. 8. B) land.

# R PIAV AIRWAVES

# **Concern grows as new** stations go 'out-cremental'

#### by Bob Tyler

CHOICE FM the South London in-cremental Radio contractor is to aim morning programming at a broader adult contemporary audience

Choice won an incremental contract last August to operate an eth-nic service in South London. The station had proposed to pro-gramme on output of black/dance style music. "However if the IBA decide that one of the Greater decide that one of the Greater London contracts goes to a black dance format we will not be able to compete sufficiently for a peak time audience," says Patrick Benry, managing director of Choice. "We would have no alternative other than to go for a wider format such as pop." This news comes in the wake of a completion from Cavital Partie

a complaint from Capital Radio about the pop music programming of West London ethnic station Sunrise. An IBA spokesman confirmed that ethnic stations had a right to

be able to broadcast 10 per cent of "non-ethnic" music, adding that it is up to the contractor how and

it is up to the contractor how and when they programme it. Berry estimates that he could of-fer five hours of adult contempor-ary programming at breakfast-time and mid-morning. "Taking into ac-count news, feature items and the sufficient amount of black music al-ter the sufficient amount of black music alter the sufficient amount of blac

blow to Capital, is that Choice's frequency is rumoured to close to Capital on the dial. Nigel Walmsley, managing director of Capital Radio again called for a clarification of the role of in-cremental radio stations. "We need to clarify the promise of performance of new as well as old sta-tions. We have always been a supporter of radio expansion, it's good for the listener and it's good for the industry, it's just that the role of radio o stations should be cleared

Birmingham's incremental sta-tion Buzz FM may also face com-plaints from its local ILR station MD Lindsay Reid says "although we are not designated an ethnic sta-tion we will be playing mainly tion we will be playing mainly black music. But we can't put our-selves out on a commercial limb, we will be offering a broader pro-gramme in the morning aimed at the people of the Birmingham insufficient amount of block music al-ready in the charts, i'm sure we could stretch 2.4 hours into five." What cauld offer an even worse blow to Capital, is that Choice's blow to Capital, is that Choice's

to be the latest station considering a similar tactic, but no comment was available at press time. Mike Shaft, MD of Manchester's Sunset Radio, which is already broadcasting, commented: "I am very disappointed to hear that stavery disappointed to hear that sta-tions are not sticking to what they set out to do, and widen the choice available. At the moment the top 40 closely resembles our kind of music anyway, but when it moves on to other kinds of music, we will not be following it. We are a black music station."

# Sound approach to the Eighties

PPM RADIOWAVES has produced a special feature series to cele-brate the end of the Eighties.

The series comprises six hour-long shows, each focusing on two years of the decade beginning with Margaret Thatcher's election

Each programme features news and film extracts as well as celeb-rity interviews with Sting, Malcolm McClaren, Boy George, Bob

The music featured is chart-based and evocative of the times, illustrating the moods and moments of the

decade. The final show comprises a re-view of the entire decade with a forecast for the Nineties. Hosted by Richard Allinson, the overview will be broadcast across

the Christmas week on at least 22 IR stations.

SURREY'S COUNTY Sound group has acquired the UK's largest discotheaue sound and light largest discotheque sound and light company, Piccadilly Squire, from Piccadilly Radio. The long-estab-lished company, which has prem-ises in London, Birmingham, Man-chester and Glasgow, will now trade under the name Squire Sound & Light. County Sound has also acquired a local sound and light unpaired. light supplier.

R 1 E F \$

DOWNTOWN RADIO, North ern Ireland's commercial radio sta ern Ireland's commercial radio sta-tion, is launching a new service early next year. Cool FM will broadcast on 97.4 MHz, aiming its service primarily at 18-35 year

#### S T A T 0 N P R 0 F T 1 E



JOINING DUBLIN'S Capital Radio JOINING DUBLIN'S Capital Kouse which began broadcosting in July and independent national station Century Radio which followed in September, comes 98FM, launched on November 10 as Dublin's ed on November 10 as Dubin's second new channel arising from the broadcasting legislation's pro-visions. Based in the city centre, 98FM is on air 24 hours a day seven days a week. As part of its launch and for those partial to neat presentation, the station produced an impressive advertising rate card designed as an album sleeve.

#### Music Policy

Providing an interesting approach in an Irish context, 98FM is the only station among its competitors to emphatically state that it is an "adult music station" catering for the 25-44 age group in the Great-

er Dublin area. It estimates that the bulk of listenership will be drawn from the 375,000 people in this cotegory. Stating that the station is audience-driven in that "it will not be mass-produced pop or obscure specialist music", 98FM promises to specialist music", 96PM promises to give the listener a chance "to choose the best songs from the Six-ties, Seventies, Eightes, and the present". Depending on prefer-ences, tuning into 96PM reveals a high quota of Dire Straits, Phil Collins, Tina Turner, Chris Rea, et al, blending with many golden oldies.

Presenters When 98FM managed to secure the services of former RTE present-the services of former it captured one the services of former RTE present-er Mark Cogney it copyured one at the hottest tolents in Irish radio over the last 10 years. Cogney, who built his reputation for quality programming and presentation on RTE's 2FM station, holds the philas-phy that "the secret of successful radio presentation is to talk to your radio presentation is to talk to your multimer and not at your andiaudience and not at your audi-ence". Alongside Cagney will be

three presenters who previously worked on some of Dublin's pre-legislation "illegal" stations, in ad-dition to a number of new voices on Dublin's airwaves. 98FM tends to take an involvement in la cal events as part of its promotion al activities as well as featuring gramming policy. PAUL O'MAHONY



98FM's star presenter, Mark Cagney

# Is there anybody out there listening?

#### by Stu Lambert

URRENT FORCASTS sugdiversity of the radio will more from double its where of all accertating in the next five years. The "hundreds of new staions" predicated by the IBA will all be fighting for their share, against aff competition from City-backed IR conglementes, so the figures by their medium of their station are wide to radio asthors' fortung.

are vido lo radio statistis fionnisis. JICRAR — Die accompri di file JICRAR – Die accompri di file addrettisig Research — issues the addrettisig Research — issues di versites is the prime function of the research — often = model: "The lunding there."

However, he adds: "The lunatic conservatism and secrecy of radia stations" is a major obstacle to fulfiling that function. Advertisers and medio bayers who depend on full and representative statistics to and representative statistics radio sales houses who promote radio sales houses who promote valion of statistics for programming evaluation and for statistics and the statistics for programming evaluation and comming the debacts of is value oble to establish what JICRAR figures represent:

A minimum sample of 500 respondents in a survey region fill in a "radio diary" for one week. The diary is divided into quarter-hour segments (half-hour between midnight and dam) and respondents note their listening to radio stolens within the survey area of the stowhin the survey area of the stowhin the survey area of the stothe diaries are being re-designed to accommodate 25 possible stofions.

The diary method has remained constant but the frequency of surveys, particularly during this decade, has often changed to the anguish of those who interpret the research to clients. Originally the sweep was carried out during a three-week period in spring, with another autumn sweep added later, but this led to suspicions that radio stations might hype the figures by mounting major promotions during the sweep. Since 1987, research has been

Since 1197 restortion to been model offered on eightweet were in each quarter, a franklan, were in each quarter, a franklan, were day water for 1990 and bevand wich have survey particle of 12 weets. The Association of Made which now controls the simmeddown RMB, term he ascond quarter which now controls the simmeddown RMB, term he ascond quarter with now controls the simmeddown RMB, term he ascond quarter all allottons who make returns every year should asold. Simpler sale toos may not carry au (2024) as a con cost 61.0000. All testions who a listenentia of over 1 mwill close a listenentia of over 1 mwill close in the fourth quarter.

ing the fourth quarter. The larger research period, while helping to smooth out peculianties and laying all rumous of hyping the research to rest, naturally brings its own problems. Noence is available until the end of the year. This makes the figures scapshot of the radio audience for scapshot of the radio audience for scapshot of the radio audience for regular and current information. The sometimes conflicting needs of programmers and radio sales houses form the core of most dis-

The sometimes coefficing needs or programmes out radies also putes about JICAAR figures. Terry description of the source of the source and the source of the source of the source points to the cortical relation of the decid Louenbourg to the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the arrange of the source of the source of the source of the arrange of the source of the arrange of the arrange of the arrange of the source of the source of the source of the arrange of the source of the source of the arrange of the ar

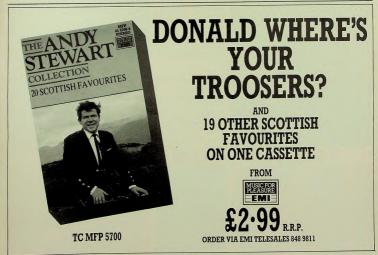
Galpin disputes sales houses' claims to any increased say in the shape of the research because they don't contribute to the cost. "We in radio spend between 0.5 and one per cent of out total revenue on research — far more than

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THE 'RADIO DIARY', listing stations listened to

TV or print media. TV and print needs. Search is part-finded by advertisers, but they make no contribution to audience research on radio." He continues: "Through their place on the JICRAR committee, advertisers get a forum for their requirements but don't help pay for the research." Debate is likely to be sharpenedbrat, whose particle local and ethtion whose particle local and ethit works may strict be research.

Debate is likely to be sharpened by the arrival of "incremental" stations, whose specific local and ethnic targets may stretch the research further, and by boundary-jumping Atlantic 252, perhops also by cable/satellite. For radio's statiscians like Galpin, the new challenges will be the largest yet.



#### 16 DECEMBER 1989

# TOP · 75 · ARTIST · ALBUMS

BUT SERIOUSLY ** Virgin V 2620 (7) Phil Collins (Phil Collins/Hugh Padgham) C.TCV 2620(CD/ 2620	
2 2 Jive BUNNY - THE ALBUM * Telster STAR 2390 (BMG)	
3 3 9 ENJOY YOURSELF * * * PWL HF 9 (M Kylie Minogue (Stock Aitken Waterman) C-HFC 9/CD-HFCD 9	
4 112 FOREIGN AFFAIR * Copinal ESTU 2103 (EI Tino Turner (Various) C.TCESTU 2103/CD.CDESTU 2103	
5 5 6 Chris Rea (Chris Rea/Jon Kelly) C/WX317C/CD-2462852	
6 4 3 AFFECTION * Arite 210379 (BMG) Liss Stansfield (Coldcut/Devaney/Marris) C-410379/CD-1340379	
7 6 4 Rod Stewart (Various) CWX314(W) CWX314C/CD/925042	
8 1332 TEN GOOD REASONS ** ** Jason Denovan (Stock/Aitken/Waterman) CHFC7/CD.HFCD7	
7 7 SPARK TO A FLAME - THE VERY BEST OF * A&M CDBLP 100 (F) Chris De Burgh (Various) C:CDBMC 100/CD:CDECD 100	
10 10 5 AFTER THE LAUGHTER ● Dever(Chryptis ADD 19 (C) Freddie Starr (Freddie Starr/Myles Seabrook) Oct 200 19 ACD. CCD 19	
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12 9 2 LABOUR OF LOVE II O DEPINT/Nigin LPDEP 14 (F) UB40 (UB40) CCADEP 14 CCD DEPONT	
13 14 5 LEVEL BEST * Polydor LEVTV 1 (F) CLEVTC //CD-841395-2	4
14 12 6 Cliff Richard (Various) C.TCEMD 1012/C.CDEMD 1012	-
15 17 5 DURNYMAN O Deck/Reprise W3 322 (W) Fric Clapton (Russ Titelman) C(WX 322C/CD-9240742	-
16 3144 THE RAW AND THE COOKED ** Looke S20091 [P] C:3286594/CD:2280492	
TT 22.20 CUTS BOTH WAYS ** Epic 4657451/CD Gloria Estelan (Estelan Jnr/Casas/Ostwold) C-4657454/CD:4657452	1000
18 15 6 Robert Palmer (Various) CitCT 944(D) CD 9944(P)	0000
19 20 4 THE LOVE SONGS OF ANDREW LLOYD WEBBER O Dephine/Oecce 8281751 (F Richard Clayderman (De Senneville/Toussaint) C:#281754/CD 4281752	1000
20 1811 THE SEEDS OF LOVE * Fostens/Photogrow 8387381 (F) Tears For Fears (Tears For Fears/David Bascombe) C+887306/CD-8387392	
21 26 8 WILD! * More STUMM 75 (VRT) Erosure (Gareth Jones/Mike Sounders/Frorure) C:CSTUMM 75/CD:CDSTUMM 75	
22 23 6 HOLDING BACK THE RIVER * Precious Org/Photogram 5420111 [F] C.5420116/CD-5420112	- OF
23 16 4 Deranduran (Various) EMI DOX 10 (E)	1444
24 THEIR VERY BEST Relyder #113201 (F) The Shadows (The Shadows) C.8415284/CD.8415282	) X X
25 2114 ASPECTS OF LOVE Original Cast (Andrew Lloyd Webber) Really Useful?Abyder 8111261/(P) C:8411264/(CD:8411262)	2000
26 32 8 THE SENSUAL WORLD * EMIEMO 1010 [E]	
27 30 4 MOSAIQUE O Telstor STAR 2398 (BMG) CISTAC 2398/CD/TCD 2398	
28 2414 ALL OR NOTHING/2X2 ** Coottemps/Chryselis CTLP 11 (C) Milli Vanilli (Frank Farian) Corte 11/CD) CCD 14/6	
29 4021 THE TWELVE COMMANDMENTS OF DANCE * Teldec/WEA WX 278 (M) London Boys (Rolf Rene Moue) C/WX 278C/CD:2440362	
30 19 4 THE HEART OF CHICAGO C Reprise/Warner Bros WX 328 (W) Chicogo (Various) C/WX 328C/CD.9261072	1
31 28 8 GREATEST HITS O Jime BOTY 1 (BMG) Billy Ocean (Various) C.BOTC 1/CD.BOCD 1	
32 25 7 RUNAWAY HORSES O Virgin V2599 (F)	
33 39 4 SINGALONGAWARYEARS VOL 20 Parkfield PMLP 5006 (BMG)	
34 2913 Eurythnics (David A Stewart/Jimmy Javine) C-PC74251 (IMG)	
35 48 3 WITH LOVE  Telstor STAR 2340 (BMG) Michael Crawford (Jeff Jorratt/Don Reedman) C:STAC 2340/CD:TCD 2340	
36 33 7 WELCOME TO THE BEAUTIFUL SOUTH Gol Discs AGOLP 16 (F) CZGOLP 16/CD:AGOLP 16 (F) CZGOLP 16/CD:AGOLP 16	
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38 34 43 Simply Red (Stewart Levine) CWX 242C/CD:2446892	1

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FOSTER & ALLEN'S	41
CHRISTMAS COLLECTION	42
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BAR AND BAR	46
	47
18 SEASONAL SONGS	48
O R D E R N O W ⊙SMR995 ⊟SMC995 (DSMD995	49
	50
ARTISTS' A-Z	51
BOB STATE 57 ORCHESTRA 59 ADEVA 55 LONGTHORNE, Joe 44 EXAUTIFUE SOUTH, The 36 MADONINA 60	52
BAUTIFUL SOUTH TH+ 35 MADONNA 60 BOS AATTICA 55 MALTICA 58 BOONN Bobby 41 MENOCULE Kyle 31 MENOVIN Bobby 41 MENOCULE Kyle 31	53
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	64
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Compiled by Gollup for the BPI. Music Week and RBC based as a sample of 500 conventional record auties. To quality for a chart packate UPs, Gasettes and CDs must have a feater price of 1220 or zeroe.	66 2
must have a dealer price of \$2.00 or more.	67
and the second	68 7
TITLE Lakel (P No. (Distributor) Artist (Producer) C. Cassette No./CD. Compact Disc No.	691
<ul> <li>Indicates panel sales increase of 50.99%.</li> <li>Indicates panel sales increase of 100% or more.</li> </ul>	70 4
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	72 5
SILVER (60,000 unit)     IPI environity are made for combined unit sales of LPs, Cosseries and CDs.     Percent and additionation of CP1 TB as before areas.	731
Records with a dealer price of (2.77 or below require twice the sales quantity qualled above to abhain an award.	74

A NEW FLAME ****	Elektro WX 242 (W)	(WEEK 49)		
Simply Red (Stewart Levine)	C-WX 242C/CD 2446892	Panel sales compared to last week + 165		
TOP	· 20 ·	COMP		

39 36 6 A PORTRAIT OF DORIS DAY O	Stylus SMR 984 (STY) C:SMC 984/CD:SMD 984
40 38 B THE MAGIC OF FOSTER & ALLEN @ Foster & Allen (Earnon Campbell/Liam Hurley	Styles SMR 989 (STY) C:SMC 989/CD SMD 989
DANCEL YA KNOW ITLO	MCA MCG 6074 (F) C:MCGC 6074/CD:DMCG 6074
42 46 6 Luther Vandross (Vandross/Miller/Petrus)	OVE Alive/Epic 4658011 (C) C:46580114/CD:46580112
FOSTER AND ALLEN CHRISTMAS ALBUM	C146580114/CD:46580112 Stylus SMR 995 (STY) C15MC 995/CD:5MD 995
THE JOE LONGTHORNE CHRISTMAS AL	BUMTelator STAR 2385 (BMC)
Joe conginerae (Derra Pacity	C:STAC 2385/CD:TCD 2385 Telster STAR 2370 (BMG)
45 THE GREATEST HITS O Electric Light Orchastro (Jeff Lynne/Various)	CISTAC 2370/CD:TCD 2370 WIND O Elektro EKT (W)
40 43 6 Linda Ronstadt Feat. Aaron Neville (Peter Ash	Gree/Virgin CIRCA 6(F)
47 REB REMOTE O Hue And Cry (Goldberg/Biondolillo/Kane)	C:CIRC 6/CD.CIRCD 6 EMI EMDC 1001 [E]
	MDC 1001/CD.CDEMDC 1001
42 <sup>a</sup> Gladys Knight & The Pips (Various)	PolyGram TV GKTV 1 (F) C:GKTVC 1/CD:8420032
DU SI I/ Max Bygraves (Anthony Bygraves)	kfield Masic PMLP 5001 (BMG) C-PMMC 5010/CD-PMCD 5011
51 47 35 BEET HIGH AND RISING O Toe	nny Boy/Big Life DLSLP 1 (I/RT) C:DLSMC 1/CD:DLSCD 1
52 40 2 WICKED!	Fantore FARE 2 (P) C.FAREC 2/CD.FARECD 2
53 6435 Soul II Soul (Jazzie B/Nellie Hooper)	10/Virgin DIX 82 (F) C:CDIX 82/CD:DIXCD 82
54 52 8 THOUGHTS OF HOME Daniel O'Donnell (Various)	Telster STAR 2372 (BMG) C:STAC 2372/CD.TCD 2372
55 56 8 THE TIME Bros (Nicky Graham)	CBS 4659181 (C) C:4659184/CD:4659182
56 5010 CROSSROADS * Tracy Chapman (Kershenbaum/Chapman)	Elektro EKT 61 (W) C-EKT 61 C/CD /9608882
57 NINETY 808 State (808 State)	ZTT/Worner Bros ZTT 2 (W)
58 4914 MARTIKA (Michael Jay)	C:2TT 2C/CD:2464612 C85 4633551 [C]
	C-4633554/CD-4633552 CBS MOOD 9 (C) CMOODC 9/CD-MOODCD 9
	Sive WX 239 (W) C:WX 239C/CD:9258442
	CES CES96000 (C) C-4996000/CD:CD:CD:CB596000 EMI EMD 1013 (E)
THE STONE POSTS O	CEMD 1013/CD:CDEMD 1013 Silvertose ORELP 502 (P)
5320 The Stone Roses (John Leckie)	C.OREC 502/CD:ORECD 502
	ly Useful/Polydor POLH 33 (F) C.POLHC 33/CD:8312732
65 5415 ADEVA  Coc Adeva (Smack Prod./Paul Simpson)	ltempo/Chrysolis ICTLP 13 (C) C-ZCTLP 13/CD:CCDLP 13
66 27 2 PRESTO Rush (Rupert Hine/Rush)	Arlantic WX 327 (W) C:WX 327C/CD:7820402
Queen (Bernie Andrews)	and Of Joy/BBC BOJLP 001 (P) BOJMC 001/CD 80 JCD 001
68 74 5 MAGIC MOMENTS Brendon Shine (Various)	Stylus SMR 991 (STY) C-SMC 991/CD:SMD 991
69 CHRISTMAS WITH NAT KING COLE @ Not King Cole (Various)	Styles SMR 868 (STT) C:SMC 868/CD:SMD 868
70 62 6 VIVALDI FOUR SEASONS Nigel Kennedy/ECO (Andrew Keener)	EMI NIGE 2 (E) C:TCNIGE 2/CD:CDNIGE 2
7 66 2 READ MY LIPS O	London \$281661 (F) C.8281666/CD:8281662
72 5913 HEART OF STONE . Cher (Peter Asher)	Geffen WX 252 (W) C-WX 252C/CD-#242392
73 HI Roy Orbison (Verious)	Telstor STAR 2330 (BMG) C:STAC 2330/CD:TCD 2330
	Parlophone PCSD 107 (E) CPCSD 107/CD. CDPCSD 107
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1 D 7224 Transvision Vamp (Bridgeman/Held) C.4	ACGC 6050/CD DMCG 6050



1	1	3	NOW 16! Various (Various)	EMI/Virgin/PolyGram NOW16 (E CrTCNOW16/CD:CDNOW16
2	•2	3	MONSTER HITS Various (Various)	CBS/WEA/BMG HITS 11 (BMG C:HITSC 11/CD:CDHITS 11
3	6	2	IT'S CHRISTMAS Various (Various)	EMI EMTV 49 (E) C-TCEMTV 49/CD-CDEMTV 49
4	3	5	NO 1'S OF THE 80'S  Various (Various)	Telster STAR 2382 (BMG) C-STAC 2382/CD-TCED 2383
5	4	4	DEEP HEAT 1989  Various (Various)	Teister STAR 2380 (BMG) C:STAC 2380/CD:TCD 2380
6	5	5	THE 80'S ALBUM OF THE DECADE Various (Various)	EMJ EMTYD 46 (E) C:TCEMTVD 46/CD:CDEMTVD 46
7		8	SMASH HITS PARTY '89  Various (Various)	Down/Chryselis ADD B1C C-ZDD 8/CD CCD B
8	8	5	GREATEST HITS OF 1989  Various (Various)	Telessi STAR 2389 (BM/G) C/STAC 2389/CD/TCD 2389
9	9	6	THE GREATEST LOVE 3  Various (Various)	Telasor STAR 2184 (BMG C.STAC 2384/CD-TCD 2384
0			HEAVEN AND HELL	Telster STAR 2041 (BMG



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## Kay's ways pays Ind rides the Wave by Stan Britt

IT TAKES some courage to embark on a venture that entails the marketing of videos which specialise in jazz and blues,

But Dave Kay is an optimist and believer in hard graft to ensure that his ever-growing list of customers are kept satisfied. The fact that kay and devotee of the music of Stan-ley Newcombe Kenton — does help when problems arise.

help when problems anse. Says Kay: "I'm not one to sit around and mope. Determination will get you through. My motto was: Kay's Ways Pays."

It was that determination which enabled Kay to ease into the video business in 1983, though there were those who doubted he'd

"Inexperienced, yes, But I knew a little bit about jazz. I knew a little about electronics and I had the de-termination and the belief in the subject. Also, you've go to be deci-

Kay decided to manufacture the videos himself, by investing in the requisite machinery. In 1984 he launched his first five titles: Art Peplounched his first five titles: Arl Pep-per; Shelly Manne/Zoot Sims; Sun Ra: A Jayful Noise; Chicago Bluez; and John H Jeremy's justly cele-brated Barn To Swing, Initial prices were not cheap at £25:50 per cos-sette (£17:50 dealer price).

he customer reaction was swift to Kay's ads in Jazz Journal International and other jazz publi-cations. "Within a fortnight, I was cations. Within a tortnight, I was getting letters from all over Europe and, of course, from parts of the UK. Business really began to build up, and there were times a plenty when I've worked all night to fulfil the orders," he says. Kay kept its launch prices un-

Kay kept its taunch prices un-changed until 1988, when he de-cided to mark down costs. "I really do like to see jazz bought as cheaply as possible. But I do think that if a video is on sole

PAGE 30



PAPA JOHN Creach: one of the ding Kay Jazz catalogue

at £19.95 (dealer price: £15.95) of £19.75 (dealer price; £10.75) if's there for a reson. I brought everything down — even the 90-minute films — to the same price. And we sold more, although we didn't really feel the effect until two or three months later.

That decision was vindicated when Kay Jazz Productions racked up its best sales yet in September of this year.

To Kay, the future seems secure with jazz holding its popularity and jazz on video attracting new fans all the time

He is also confident that his latest venture into the comp disc market will also prove a v the compact

KJP's Status label is launched this NP's Status label is lounched this month with three CD-only issues. Stan Kenton, not surprisingly, leads the launch with Festival of Madern Music 1954; ... Live at the Rendez-Music 1954; ... Live at the Rendez-vous Ballroom vol 1(1957-1958); and Mellophonium Magic (1962). Kay promises further CD re-leases featuring Woody Hermon

and other big bands between Feb ruary and April 1990

VAVE RECORDS has neither a large cata ique nor does it susta a regular release schedule. Yet Peter Ind is justifiably proud of the quality of Wave product over the years.

However, the principal reas for the label's slowed rate growth is due to a lack of cash and he running costs of keeping Wave Studios going; as well as the over-heads of sustaining the Bass Clef Ind's friendly, respected jazz club Just where the ubiquitous Ind gets time to involve himself with all his myriad activities — including regular gigs at the Bass Clef and sewhere as one of Europe's premier bass-players - is hard to explain: He remains one of jazz's pron: the remains one of jazz's great enthusiasts. And it is this passionate dedication which led him to music recording and, ulti-mately, to the creation of Wave Records

His first involvement with record ing began shortly after he'd arriv ed in the US in 1951. The forme student of piano and harmony at Trinity College, Cambridge, and a gifted bassist, planned to start a new life. In the States, Ind worked with many distinguished jazz names, including Coleman Hawkins, Roy Eldridge, and Buddy Rich.

But it was his association with the legendary pianist-composer-teacher Lennie Tristano which was to exercise the most profound effect on Peter Ind's music.

Ind quickly responded to Tristano's experimental ideas. tat first recording was a trio date Lennie, Roy Haynes and me. We did just two tracks, and I was pleased with the results. When I started recording, tape was in its infancy, and the problem with tape was wow and flutter — in the early mochines this was very noticeable. But you learned." In fact, Ind learned so well that

 aside of regular gigs with Tristano and Warne Marsh and Lee Konitz — the British expatriate gradually began to build a reputa-SPECIALISTS'

TOP-10

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Aniles AN8745 (F) Nonmuch/WEA

AURA David

THE STOCKHOLM CONCERN

S NEW LIVE AT M. T.C. TOWN HAL

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7 NEW FOR HEAVEN'S SAN

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tion as a recording engineer. His services were sought and utilised by jazz labels such as Bethlehem, Prestige, MG and Warwick. He

Prestige, MG and Warwick He even opened his Peter Ind Studio based in Astoria, Queens. The appearance of Wave manifested itself with Looking Out, Ind's first IP. It comprised a series of remarkably good improvisations with pionists Sal Masca and an-other UK emigre Rannie Ball, as well as the extraordinary sincer well as the extraordinary singe Sheila Jordan, making her first ap pearance on record.

nce then Ind has expanded the Since then ind has expanded the label's catologue which now totals some 30 titles, including pioneer-ing albums featuring more of his impeccable solo playing. Both Im-provisation and Time For Improvistion - Wave's third and fourth - were also important for ssues heir technical expertise, inclu further examples of over-dubbing

As a UK jazz label, Wave began business at the start of the Seventies with a roster limited to "only seven or eight albums". But these included some fine mem-entoes from the States involving nist Morca tenorist Marth or

some talented locals: guitarists Martin Taylor and Louis Stewart; tenorist Chas Burchell; the Great Jazz Solos Revisited combo; and he new Paul Whiteman Orch (recorded live in London in 1975).

A reunion London concert fea-A reunion London concert fea-turing Ind, Konitz, Marsh, with drummer Al Levitt, taped at the 1976 Camden Jazz Festival, added further substance to Wave, as did another recording docu-French pionist menting French pianis Solal's first UK concert. Martial

More recently, the UK band District Six were taped at the Bass Clef. And, in 1989, Ind cut material for two LPs — one live, at the club, one at Wave's studios housed at the Bass Clef — with saxophonist Bill Perkins and fellow West Coast pianist Frank Strazzeri.

'I'd like to release one, or both but, as always, it's the money that's preventing me from doing so. Same with a Buddy DeFranco pro-

"We've recently produced our first CD release, featuring Kenny Wheeler and the Guildhall Jazz Band. I think it's got to be CDs and cassettes for the future." SB



tiny's Son selling strongly just outside the chart. Elsewhere, Lou Rawls re-enters while the specialist chart shows a spate of new entries from a range of independent labels. Among the only three survivors from last month's chart is New York avant-gardist John Zorn.

Compiled by Music Week from Callun d



American Music 1954 'mono'

1958 'stereo' - Vol 1

STCD 103 - Mellophonium Magic 1962 'stereo'

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## HAPPENIN

#### by Stan Britt

THE DECEMBER total of jazz releases thoses of decreate in particular horizing wrapped pericular horizing wrapped pericular horizing wrapped podies in November. Skill, abodies in November. Skill, et 1989 catalogue comprise in 1989 catalogue comprise indead, there is an unusually strong end-of-year callechan of jazzblues titles just making if incom the factorias.

For example, Koch International has an impressive array of jazz and blues all on CD, and covering a reasonably wide Christmas stackings they might discover at least one of Koch's latest CDs from the Black & Blue label - possibly tenorist Eddie Davis' hard hitting Jaws Strikes Again, or Buddy Tate, sharing to credits with organist Milt Buckner, on Them There Eyes, nicely complementing Teddy Wil son's Three Little Words, and the self-explanatory Nines '74. There's strong input, too, from

BABF black vonth, including, Jay McShems K. Soll-Em and Pinetop Perkins Boogie Moogie King, ... and even Moogie King. ... and even and the solution of the solution and solution of the solution gendory Sovey catalogue, among which the following solud attract the following solud attract the following solud attract the following categories and the following Categor

From Muse, Koch selects shrewdly, the pick of its sextel of CDs comprising **Ricky** Ford's Saxotic Stomp, Jack Walrath's Wholly Trinity, and Sheila Jordan's fascinating Old Time Feeling

.

,

One extra-special jozz-vocal elesse — the jozz-vocal elestor — the is undoubled] The Drive Sereh Yaugham: The Columbia Years 1949-1953. Available as a two-record, Iwo-cassete, two-CD presentation set (with fully anotated booket written bit gene Lees) it claims to typesent the best of Sossy for the set of Sossy infortal for -facted Duoler price. 54.99 for beth wing and cossets sets £7.49 for the CD box.



THE ELLINGTONS, Duke (left) and Mercer return on video and record

Not by any means a totally jazz-based release, but of real interest to both Crosby collectors and many followers of the artirer styles, is the similarly styled **Bing Crosby**: "The Croone" /The Columbia Years 1928-1934, his, though, comprises just a three-CD release. Dealer price: £11.99...

It's virtually all-CD fare provided by New Note for December. In fact, all but one release — pianist **Hal Galper**'s Portrait (Concord

Tazz, ovaliable in all three configurations — are CDs They originate from Bob Thiele's widely-respected impulse label and include two **Coltrame** sets (The John Coltrame (Ling Hendler) Coltrame (Ling Hendler) Hubbard, HeavySounds from Elvin Jones and Richard Devis, and the **Mill Jackson Rey Brown** Gamter informing us that Mare supernor vescil. this

time from Nine Simone, who, according to the U Jungle Iobel, is Live & Kickin' (an entirely appropriate appellation, just for once]... and an equally pleasant suprise comes from the Zu-Zazz (abel), with Hipper Than Thou (The Art of Jazz Vacal), featuring the vocal artistry of the late, great Eddie

Jefferson. Eighteen titles are featured, all recorded for Harold Abramson (co-founder of Atlantic Records), including no less than six previously unissued items. Distribution: Sourtan

Nostalgia a-plenty during Sentimental Journey, during BBC Records' 40-track revisit to some of the music from World War II ... not too much jazz, but good where it is (for rcer return on video and record example Connee Boswell, Duke Ellington, Woody Herman, Stephane Grappelli)...

From BMC/FICA — and the News label in provide comes of seconding albom from classic field and the classic field and the classic field and the classic field and classic field a

almost-got-oway division, this time Sonet-originated: Randy Bracker's Live At Sweet Bail, Michel Urbaniak's Songs For Poland, Chris Barber's Get Yoursel'To Jackson Square (featuring Dr John), and the Stan Gets Quarter's immaculate The Stockholm Concert...

Fallowing other fine albums howcasing top tenors like Stan Getz, Zaot Sims, and Wardell Gray, comes Paul Buinichetto's The Kid From

Quinichette's The Kid from Denver — another first-rate reminder of the old Dawn label made available once again like its predecessors, by the Magnur Group...

And for a special audio-visual Christmas present, what better than a 34-song video release (Sophisticated Ladies), performed by the **Duke** 

performed by the back Ellington Orchestra conducted by offspring Mercer Ellington, and also starring Hyman, Paula Kelly, et al, complete with charus line. This comes from Castle Hendring Unlike the Au Backfald

## **US TOP FORTIES**

#### SINGLES WE DIDN'T START THE FIRE, Billy Joel ANOTHER DAY IN PARADISE Phil Collins Atlantic DON'T KNOW MUCH, Linda Ronstadt BACK TO LIFE Soul II Soul Virgin WITH EVERY REAT OF MY HEART Toylor Downe Aristo BLAME IT ON THE RAIN, Mill Vonili Arista PUMP UP THE JAM, Techni SRE 10 -13 RHYTHM NATION, Janet Jackson A&M 14 LIVING IN SIN, Bon Joy Mercury 17 JUST LIKE JESSE JAMES, Cher Geffen 12 DON'T CLOSE YOUR EYES, Kik Afortic 4 (IT'S JUST THE WAY THAT YOU .... Poulo Abdul Virgin THIS ONE'S FOR THE CHILDREN, New Kids On The Block Columbia 22 EMI 7 ANGELIA, Richard Marx 15" 18 EVERYTHING Jody Water MCA 26 HOW AM I SUPPOSED TO LIVE, Michael Bolton Columbia 9 LOVESHACK The 8-52's Reprise 11 LEAVE & LIGHT ON Belinda Cartile MCA 10 Music Factory 23 SWING THE MOOD, Jive Bunny & Mostermixers Geffen 20 LOVESONG, Tesla Ationic 24 HIST RETWEEN YOU AND ME Lou Grown Geffen 22" 21 THE LAST WORTHLESS EVENING, Don Henley 28 FREE FALLIN', Tom Petty MCA Epic 15 WHEN I SEE YOU SMILE, Bod English Copitol WHEN THE NIGHT COMES, Joe Cocker 22 Columbia 31 ROCK AND A HARD PLACE, Rolling Stones 30 OH FATHER, Modonne Sire 38 TWO TO MAKE IT RIGHT. Seduction Vendetto 25 DON'T MAKE ME OVER, Sybil Next Plate DOWNTOWN TRAIN, Red Stewart Womer Brothers 36 Chrysolis 32 ILIVE BY THE GROOVE, Paul Carrock Epic 16 POISON, Alice Cooper Delicious 27 BUST & MOVE YOURS MC 10 IREMEMBER YOU Stid Por Atlantic 19 DON'T SHUT ME OUT, Kevin Poige Chrysols 39 THE ARMS OF ORION, Prince With Sheena Easton Womer Brothers Quart I'LL RE GOOD TO YOU, Quincy lones/Chades/Khan Shownker

 International Control (Calumy Jones/Charles/Khan)
 Owest

 37
 ME SO HORNY, The 2 Live Crew
 Stywaker

 FOOL FOR YOUR LOVING, Writemake
 Geffen

 JANIE'S GOT A GUN, Aerosmith
 Geffen

#### ALBUMS

-			
1*	2		Columbia
2	1	GIRL YOU KNOW IT'S TRUE, Milli Vanili	Aristo
3	3		A&M
4	4	FOREVER YOUR GIRL, Paulo Abdul	Virgin
5.	5	HANGIN' TOUGH, New Kids On The Block	Columbia
6.	17	BUT SERIOUSLY, Phil Collins	Atlantic
7	6	COSMIC THING, The 8-52's	Reprise
8	7	STEEL WHEELS, Rolling Stones	Columbia
9	8	PUMP, Aerosmith	Geffen
10*	11	SLIP OF THE TONGUE, Whitesnoke	Epic
11	9	STONE COLD RHYMIN', Young MC	Delicious
12*	13	CRY LIKE A RAINSTORM, Linda Ronstadi	Elektra
13	10	DR FEELGOOD, Motley Crue	Elektro
14*	14	MERRY MERRY CHRISTMAS, New Kids On The Block	Columbia
15	12	FULL MOON FEVER, Tom Petty	MCA
16*	22	PRESTO, Rush	Atlantic
17	15	CROSSROADS, Tracy Chapman	Elektra
18	16	REPEAT OFFENDER, Richard Marx	EMJ
19	18	KEEP ON MOVIN', Soul II Soul	Virgin
20	19	HEART OF STONE, Cher	Geffen
21*	26	JOURNEYMAN, Eric Clapton	Duck
22	. 21	SKID ROW, Skid Row	Atlantic
23	23	FLYING IN A BLUE DREAM, Joe Satriani	Relativity
24	20	THE SEEDS OF LOVE, Tears For Fears	Fontana
25*		DANCEL.YA KNOW IT!, Bobby Brown	MCA
26	24	BAD ENGLISH, Bod English	Epic
27	25	TRASH, Alice Cooper	Epic
28*	29	THE BEST OF LUTHER, Luther Vandross	Epic
29	28	TENDER LOVER, Bobyface	Solar
30	37	NEW KIDS ON THE BLOCK, New Kids On The Block	Columbia
31	27	THE END OF THE INNOCENCE, Don Henley	Geffen
32	30	A COLLECTION: GREATEST HITS, Barbro Streisond	Columbio
33	32	AS NASTY AS THEY WANNA BE, The 2 Live Crew	Skyywolker
34	31	THE RAW & THE COOKED, Fine Young Cannibals	I.R.S.
35*	38	WE TOO ARE ONE, Eurythmics	Aristo
36	36	CUTS BOTH WAYS, Gloria Estefan	Epic
37	40	RUNAWAY HORSES, Belinda Carliale	MCA
38*		THE DISREGARD OF TIMEKEEPING, Bonhom	WIG
39	39	AND IN THIS CORNER, DJ Jazzy Jeff	Jive
40	35	BRAVE AND CRAZY, Melisso Etheridge	Island

Charts courtesy Billboard, 9 December, 1989 \* Bullets are awarded to those products demonstraing the greatest airplay and sales gain.

## TOP 20 FULL-PRICE

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TOIN	sical
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1 VIVALDI FOUR SEASONS EMI Nigel Kennedy/ECO NIGE2/TCNIGE2 (E)
2 3 BIZET CARMEN HIGHLIGHTS Philips Jessye Norman/Seija Ozawa/ONDF 4260401/4260404 [F]
3 2 ELGAR CELLO CONCERTO/SEA PICTURES EMI Barbirolli/LSO/Baker/Du Pre ASD655/TCASD655 (E)
4 11 MENDELSSOHN/BRUCH/SCHUBERT HMV Nigel Kennedy/Jeffrey Tate/ECO_EL7496631/EL7496634 (E)
5 5 Hogwood/Academy Ancient Music 4101261/4101264 [F]
6 7 ANDREW LLOYD WEBBER REQUIEM HMV Domingo/Brightman/Maazel/ECO ALW1/TCALW1 (E)
7 4 HOLST THE PLANETS Deutsche Grammophon 2532019/3302019 [F]
8 6 ELGAR CELLO CONCERTO/ENIGMA CBS Mosterworks D Barenboim/PDO/J Du Pre CBS76529/4076529 (40776529)
9 10 ESSENTIAL HIGHLIGHTS OF SWAN LAKE Royal Opera House Mark Emiler/ROHO ROHLPOOL (CON)
10 9 ALBINONI ADAGIO/PACHELBEL CANON Deutsche Granmachan Herbert Von Karajan/BPO 4133091/4133094 [F]
13 ESSENTIAL HIGHLIGHTS OF NUTCRAKER Royal Opera House Mark Emiler/ROHO ROHLP002/ROHMC002 (CONI
12 12 ELGAR CELLO CONCERTO Philips 4163541/4163544 [F]
13 8 MAHLER RESURRECTION Imp Classics Gilbert Kaplan DPCD910/CIMPC910 (PK)
14 15 BIZET CARMEN (HIGHLIGHTS) Herbert Von Karajan/BPO 4133221/4133224 (F)
15 16 BEETHOVEN SYMPHONY NO 5 Deutsche Grammophon Herbert Von Karajan/BPO 4139322 (F)
16 HANDEL MESSIAH ARIAS AND CHORUSES Deutsche Grammophen 17 427642/4276644 (H)
17 14 SIBELIUS SYMPHONY NO. 5/VIOLIN CONCERTO HMV Reflexe Nigel Kennedy/Simon Rattle/CBSO EL7497171/EL7497174 [E]
18 TCHAIKOVSKY1812/HAMLET/ROMEO & JULIET Colins Cassics Sir Alexander Gibson/LPO EC10091/EC10094 (MSD)
19 PROKOFIEV/SAINT-SAENS/MOZART Virgin Classics Richard Stamp/Al VC7907861/VC7907864 (F)
20 PUCCINI MADAME BUTTERFLY HIGHLIGHTS Decca Opera Gala Herbert Von Karajan/VPO 4212472 [F]
BPI. Compiled by Gollup for BPI, Music Week and BBC

# CLASSICAL

# WEA in NVC Arts link for video launchpad

#### by Nicolas Soame:

by Nicolas Soames NVC ARS, the video company with one of the largest arts cato-logues in the world, has signed a long-term worldwide licensing agreement with WEA literara-tional, giving the record company a platform for the development of classical CDV and VHS product,

classical CDV and VHS product. Boasting a register of nearly 100 tilles involving the Bolshoi Bal-let, Royal Opera House, Covent Garden, Arena di Verona and many more, NVC Arts has already a substantial slice of the market but it has a complex network of distributors.

distributors. In the UK is has a marketing and distribution deal with Castle which runs until 1993. Castle has handled the NVC account for a year and, as John Smith, managing director of NVC admits, it has proved a lucrative one, with some titles selling 8,000 units and more. But the belief that visual medium

will be the growth area of the Nineties has prompted NVC Arts to rationalise its network.

"To achieve the best results for NVC Arts in worldwide video dis-



THE NVC Arts catalogue boasts some 100 titles

tribution, we are are convinced that we need an alliance with major record distributor," says Jul-ian Wills, chairman, NVC. "WEA clearly dominates the industry and NVC Arts believes that this agreement will strengthen its reputation

forming arts programmes for world television and radio."

Although there are limitations or product available to WEA in the short term, the company is still interested in the new video pro-

interested in the new video pro-ductions currently under way. NVC undertakes around half a dozen major productions, the most recent being Verd's Giovanna d'Arco with Renato Bruson and Susan Dunn under Choilly at the Teatro di Comunale, Bologno, In addition, it develops a series of coproductions with other companies and these too would come under the WEA banner.

the WEA banner. "I am delighted that we are now representing this distinguished clas-sical video catalogue," says Ramon Lopez, chairman and CEO of WEA International, who has given his continued support to the com-pany's classical development.

pany's classical development. "We now have the apportunity, with videos of the highest quality and production standards, to fur-ther develop and increase the classical video market on an interna tional basis."



BINING GREAT TALENTS

## **Decca steams ahead** with Rigoletto release

ALTHOUGH THE new recording of Verdi's Rigoletto conducted by Riccardo Chailly and starring Luciano Pavarotti was only recorded in August at the Teatro Comunale di Bologna, Decca has worked at top speed to prepare the set for a Christmas release.

And by the end of November sets were in Chadwell Heath waiting to be shipped

The need for haste was no just the impending high sale season, but the appearance of the three main figures - Pavarotti, June Anderson who sings Gilda, and Leo Nucci in the title role in a new production of Rigoletto at the New York Metropolitan. Despite the speed of prep-

aration, it didn't manage to beat the rival Muti recording on EMI to the shops. But with a relatively unknown cast, the EMI set is rather overshadowed by Decca's powerhouse.

It is released on a two-unit set (425 864) on all three formats. Highly complimentary reviews are anticipated.

anticipated. Also from Decca this month cames the re-issue of the 1981 digital recording of the opera Tippett finished in 1970, King priam, with Robert Tear as Achilles, Thomas Allen as Hector and Nor-mal Bailey in the title role. The Lon-



Pavarotti and Chailly - recorded in Avaust, in the shops for Xmas

don Sinfonietta is conducted by

don Sinfonietha is conducted by David Atherton (two CDs 414 241; CD only). It is part of a series of Tippett releases proparing for his 85th set of Tippett's Symphonies Nos 1-4 with the Suite in D (for the birth-day of Prince Charles); The Collec-tion, with Colin Davis and Georg Soith skaring the conducting hom-Soith skaring the conducting hom-(425 644); and the Lindary Sring Quarter Jaloy the first three String Quartet play the first th Quartets (CD 425 6459).

# TOP-40-SINGLES

ī	1	3	FOOLS GOLD/WHAT THE WORLD	
2		NEW	WHEN YOU COME BACK TO ME	Streetone Off(T) 13 (P)
3		New	YOU SURROUND ME	PWL PWL46 [P]
4	2		MADCHESTER RAVE ON E.P.	Marie [12]MUTERS [VRT]
5	-	W	Happy Meedings DONALD WHERE'S YOUR TROUSERS	Foctory FAC 2427 [FAC 242] [P]
6	-	Wall	20 SECONDS TO COMPLY	Showe SON2353 [5/]
7	1	WEW	GOING BACK TO MY ROOTS	Tom Tom 7TTTD19 (P)
8	4	6	NEVER TOO LATE	Rumour RUMA(T)9 (PAC)
9	5		Kyle Minogue STREET TUFF Rebei MC & Double Trouble	PWL PWL(1) 45 (P)
10	3	6	Rebel MC & Double Trouble GRAND PLANO	Desire WANT(I)18 [PAC]
11	-	NW.	RIGHT BEFORE MY EYES	BCM BCH 334(3)(7)
12	7	5	TAINTED LOVE	Debut DERT(0)3088 (FAC)
12	-	C WEW	MAGIC ATTO II	Jumpin'& Pumpin' (12)TOT 4 (PAC)
	-	8	D/Leivesi EYE KNOW	BCM. BCM355[B] (P)
14	8	-	COME HOME	Tommy Boy/Big Life BLR 13(T) (1/RT)
15	10	2	FOR THOSE WHO LIKE TO GROOVE	Rough Trade ET[T] 245 (L/RT)
16	13	2	ARC-LITE	Profile - (PROFT 272) (7)
17	-	NBW	MOVE	Situation Two SIT64(T) (L/RT)
18	9	4	Inspired Corpets	Cow DUNG 6(T) (L/RT)
19	12	3	IT TAKES TWO, BABY Bruno Brookes/Lis Kenhow	Sporten CIN 101 (SP)
20	6	2	WARM LOVE Bectmesters/C. Feetpine	Khythm King LEFT 37(7) (L/RT)
21	14	4	SOMEBODY IN THE HOUSE SAY YEAH	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
22	21	5		Mete (12)MUTE 104 (L/ET)
23	15	10	YOUR LOVE Frankine Krackles	Tress Restines TRAX(T) 3 (SP)
24	16	2	IF YOU WANT TO HELP BIC Onlives Is Need Occir	Sporter CIN 1 (SP)
25	18	11	DRAMA	Marie (12)MUTE 89 (L/RT)
26	24	5	STRINGS OF LIFE '89	Keel Kat/Rig Lile KOOL(T) 59 (URT)
27	22	. 9	RESCUE ME	Kned-(KEOOI) (MAC)
28	19	3	LADIES FIRST Queen Latifab/Monte Lowe	Gee & GEEM 23 (URD)
29	26	8	LET ME LOVE YOU FOR TONIGHT	Sleeping Bog SBUK 4(T) (URT)
30	11	3	DEFINITION OF LOVE	Kool Ket/Rig Life KO/OL(T) 504 (L/RT)
31	17	11	THE REAL WILD HOUSE	BCM BCM 322 (0 (7)
32	20	15	BRING FORTH THE GUILLOTINE	Tam Tam-(TTTD13)(P)
33	I	NEW	SWING YER SPORRAN	Completely Different DAFT4 [P]
34	28	3	John Berry & Merrymakers 7 REASONS	
35	23	5	LATINO HOUSE	Factory FAC 2477 (12-247) [7]
36	33	2	LET ME LIVE	Debut/Skretch DEBT(0) X085 (PAC)
30	27	2	Olo And Befrieds HOT LEMONADE	Endongered Species ESM 1(T) (P)
38	32	14	A Guy Colled Gerald SUENO LATINO	Bhami KS 8908 (P)
30 39	40	2	TRACK WITH NO NAME	BCM BCM 323(0)(P)
			Forgensalen WFL	WARP WAP 10
40	25	13	Reppy Mondays	Factory FAC 2327 (12"-FAC 222) (P)

TOP-20-AL	BUMS
1 1 8 ENJOY YOURSELF	PWL HE9 (P)
2 3 6 WILD!	Mare STUMM 75 (VIT)
3 5 31 TEN GOOD REASONS	WILHE 7.(P)
4 2 38 3 FEET HIGH AND RISING	Tommy Boy/Rig Life DLSLP 1 (VIII)
5 4 31 THE STONE ROSES	Silvertone ORELP 502 [P]
0 Litua Vorices	BCM BCM333LF (P)
/ Millin Smithe	Tonfere FARE2 [P]
8 6 3 WANTED - THE REMIXES	Big 124 BLRTLP 1 (1/87)
10 10 73 KYLIE	Silvertons OREUP 508 [P]
11 7 / WAREHOUSE RAVES VOL 2	PWL H# 3 [P]
10 11 / BUMMED	Runour RUMLD 102 (PAC)
13 12 5 TRAVELOGUE	Silvertore ORELP 507 (P)
14 8 3 FLYING IN A BLUE DREAM	Food For Thought CRUB 14 (P)
15 14 84 THE INNOCENTS	Mate STUMM SS (VIIT)
16 ENER SNUFF SAID	Workers Playtime PLAYLP10[]
17 16 118 THE CIRCUS	Marte STUMM 35 (URT)
18 EIII POSTCARD CV	Way Cool WC00HLP (SRD)
19 13 5 ALL HAIL THE QUEEN	Geo St GEEA 905 (L/87)
20 THE PERFECT PRESCRIPTION	Fire REFIRES [P]
Compiled by Music Week from	Gallop Daid

## erson there's a single, Paths Of Glory,

#### by Dave Henderson

WAS THAT really The Inspired Carpets grooving (well, climos) WAS that really the Inspired Wate Availee Colo last week? Indeed it was and pretty Dearseque they looked too. Not only is the record being screened notionally to juvalies, it's also getting doytime radio play... who a strange year it's been for the independent sector. And, still the his keep accomin.

THE SHIMMY Das Europe Ideal has a brace of news and it has ing disributed through the expanding Creybound company, which do has liens from medical provides the second Our Records Europe. Hot to pop from Shamy Day is the current from Shamy Day is the current from Shamy Day is the current from Sham, Day is the current from Shaff and Bengweters, with the next release being o Oldsarough material under he life of When People Were Shorter And Used By The Woter house the of When People Were Shorter And Used By The Woter

SUB-MARY Chein hums come from the general direction of Jene Trom Occupied Europe who release their fuzzy debu, Cent Records through Southern ... and pretty good it is too. Over al Unicom there's yet more time out for the six a revival with bond, releasing their second album Cach These Lithere's data and Bum from truty campaigner Laurel Affken and that's called mow distributed by APT (as is all the Unicom beck catelogue).

THE REMNANTS of The Desendants return os All with their second album, Altorys Revenge the Cartel German duo Kestriete Philosphon have their first domesic release with Taile Queen on Normal through Southern and The Benedegreence (dottime on Rimsho) through Nine Mile and the Cartel.

THE MUCH-tatlood Marc Almond laks the out from being a host-hat EMI chart runner to release a rather amazing of bam of Jacques Bel matrinal under the title Jacques on Some Bizzare through Rough Trade and the Cardte Bill Shenkly, the legendary, late Liverpool manager has a double album of thterviews released under the title of Shankly Speaks on the Personally Promotions label through Pacific.

AT MIDNIGHT, Western Promise unleash their brand of rack music with the new single if You Tell Me You Leve Me, o forelaste of their upcoming album Shordwork With Flat. The Snake Corps have a one-sided single called Colling You, o 1 2inch of the same name and they also release their long-avoided second album Smother Earth, while The Monecotry Commission release that To Heaven and One Hoad Turns To Heaven and there's a single, Paths Of Glory, and an album called Another Country from Les Erfants Terribles. All Midnight releases are available through Rough Trade and the Cortel.

Trade and the Contel. ITrade and the Contel, the Content of the Content of the Content of Content

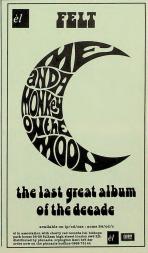
THE SPACE Codes release their debut fabors of how revelocitize. The desire of the one work-iterate The set here improved process the set of the

THERE'S LOUD action from Leedsbased The Vaynes. They release Vaynegloriaus as an album-ohly an Native hrough PachE. The Wasp Teachary gat bolshy an Nolad Bai, Rough Toda and the Cartel and at Play It Again, Sam, Yugoslav mealla dances Berghesler release Ressfile within mood, Jetifsanda release Ressthe within mood, Jetifsanda release set of Oridge and William Barnegists Joy. Both are available through Prinadae.

INDIES A&R

THE CONCRETE label through Pinnade has two new releases of dancefloar-friendly withins coming our way this week. First of there is a new lards on the Black on way and and there is also volume four of the funds from Skinery Payar, Clik Click, Groater Then One, Spranser Thro: Ans Baethea, and The Sheman among athen.

855 Of the recent relations include Sandt Beam, of Spacema 3, with Angel on Silvetone Bough Princele, Berrhoeses Courds, sich Johan My Gowarmann II. My Solu on VIR Berrhoese Courds, sich Johan Productions through Revolver and the Cracit (Ling Of The Silven 17 and Art Jones A Prefet on Michsensing). Once A Prefet on Michsensing Court of the Silven 17 and Jones A Prefet on Michsensing Court of the Silven 17 and Assessing Water Hen Jong/Gene on Rough Tracte through the Control and The Oreal Length on Communication Andread Lingh on Communication Andread Lingh on Communication Contell.



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GRAPPELLI, Stephane HOMAGE TO DIANGO MUSIDISC MC.401204 CD.401202 £ 4.25(P) GRAPPELLI, Stephane PLAY GERSHWIN MUSIDISC MC.402054 £ 3.04(P)	Jazz Jazz	VARIOUS 8EST OF GOLD 12 VOL 10 OLD GOLD LP/MC:OG 1410/OG 2410 CD:OG 3410 (2:260/486)?) VARIOUS 8EST OF GOLD 12 VOL 9 OLD GOLD LP/MC:OG 1409/OG 2409	
HALEY, BIII SEE YOU LATER ALLIGATOR MUSIDISC CD:301372 E 4.25(P) HEYWARD, Nick & HAIRCUT 100 BEST OF BMG Mic-410366 (D:260366 (BMG) HITLER, ENIS HELBILLY RESTLESS CD.LS 94362 E 3.65/65.99(P) HOLLIES, The FOR CERTAIN BECAUSE BGO CD:80COCD 9 (P)	R 'n' R Rock Metal Pop	CD-OG3409 E 2.40/4.86(P) VARIOUS CHRSTMAS MUSIC FROM ST PAULS ST PAULS LP/MC-PRD 52421/PRC S2521 CDPRCD 52521 E 3.55/5.99(P) VARIOUS EIGHTEEN OF THE BEST BBC LP/MC/REH 762/ZCR 762 CD/CD 762	Nostalgia MOR
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HUNNIFORD, Gloria AT YOUR REQUEST BBC CD-BBCCD709 £ 6.25[P]	MOR	VARIOUS SOPHISTICATED GENTLEMEN VOL 3 CONNOISSEUR LP/MC/VSOPLP 146/VSOPMC 146 CD/VSOPCD 146 (P)	Pop
I JAH MAN LEVI INSIDE OUT TREE ROOTS LPJMI 1100 CD:CDJMI 1100 £ 3.9977.29(VRE)	Reggae	VARIOUS SOUL CITY USA BLUE CHIP LPBLUESTLP 1 £ 3.85(//BK) VARIOUS TIMELESS SOUL SAMPLER TOTAL I P.PWM 1 CD-PWMCD 1 (TRC/BMG) VARIOUS TIMELESS SOUL SAMPLER TOTAL I P.PWM 1 CD-PWMCD 1 (TRC/BMG) VARIOUS TV THEMES - AMERICA BBC (PM/CEB 763/CD-763 CD-CD 763	Soul Soul Films/Shows
JACOBS, Devid AT YOUR REQUEST BBC CD:BBCCD711 £ 6.25(P)	MOR	(P) VAUGHAN, Sarah LIVE IN JAPAN MUSIDISC MC-557304 CD 557302 F	Jozz
KONDOLE PSYCHIC TEMPLE LP:TOPY 046 CD.TOPY 046CD £ 3.65/6.49(1/RE)	Rock	3.04/4.25(P)	
LOPEZ, Trini INFECTIOUS START LP/MC:STFL 3/STFC 3 CD:STFCD 3 (P)	Latin Am.	WEDDINGS, PARTIES, ANYTHING ROARING DAYS COOKING VINYL LP/MC:COOK 031/COOKC 031 CD:COOKCD 031 [VRE]	Rock
MANN, Chorles WALK OF LIFE COOKING VINYI CD STEWCD 1 (I/RE) MARSALIS, Wynion CRESCENT CITY CHRISTMAS CARD CBS 1P/MC:4658791/ 4658794 CD:4658792 E 4:25/7/29(0) MARSHALL LAW MARSHALL LAW FM:REVOLVER 1P/MC:HMRLP 138/HMRMC	Cajun Soul Metal	WHITTAKER, Roger ALL TIME FAVOURITES 1 COMMANDER CD:2648052 £ 2.12/3.65(ML) WHITTAKER, Roger ALL TIME FAVOURITES 2 COMMANDER CD:2648052 £ 2.12/3.65(ML)	MOR
138 CD-IMIXXD 138 (BMG) MEATLOAF RRINE CUTS BMG LP/MC210345/410363 CD-260345 (BMG) MICRODISNEY JOHN FEL SSSIONS STRANGERRUIT (E-STRLP 105/STRMC 105 CD-STRCD 105 E-3.64/4.559) MILLER, Glen MEMORAL VDI II MUSIDISC MC402204 (CD:300152 E-3.04/P)	Rock Spoken Jazz	WHITTAKER, Reger ALL TIME FAVOURITES 3 COMMANDER CD.2646072 £ 212/3.65(MI) WRATHCHILD DEURIUM FM.REVOLVER (P/MC/WKFMLP 137//WKFMMC 137 CD.WKFMXD 137 £ 3.99/7.29(BMG)	MOR Rock
NIGHTINGALE & THOMPSON EARTHSCRAPES TOTAL LPLUMCA 5 CDLUMCD 5 (TRC/RMG) NOMEANSING WALTERNATIVE TENTACLES LP/MC.VIRUS 77/VIRUS 77/MC CD.VIRUS 77/CD 5.399/7.05(JRT)	New Age Rock	YOUNG, Jimmy AT YOUR REQUEST BBC CD.88CCD712 £ 6.25(P)	MOR
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EDEN RAIN LOVE GETS IN MY WAY/THE SNATCHBOX CHRISTMAS SONG/ EDEN RAIN SNTCH 01 7° Pic Bog (AMT)	**REDHEAD KINGPIN SUPERBAD SUPERSUCK/A Shade Of Red 10 TENR 286 Rep 12" (Remix) (F) ROCK AID ARMENIA SMOKE ON THE WATER/tbg LIFE AID ARMENIA	
FASTE RUSSYCAT POISON INVISE ELERTA ERE RUS 77 % bog BR 1031 12 % bog MM **DEIATTI Featuring BONNETE JUST WANNA TOUCH ME/Episteine Dence/Disco (im) UERAN URKER 46 127 (Brein) FM PROJECTRICH IN PARADES COINS SACK TO MY ROOTS/ibs RU-Dence/Disco MOUR RUMA 7 Y RUMAT 91 / 2 M KNOI 12 12 (Import) (RAC) RUL CICLE Featuring SHRY D TRANS KEP STEAMINY/Venion) LIV- ING BAST SMARH 12 (P)	ANDER 6017-RAMEN TOT 12" (M/G) S L TROOMERS Featuring SWEET PEA NOVEMEN/There It is MUSIC OF UFE NOT 22 12" (F) "SIMPLE MMSD THE ANSTREAM EPI SOIN OF THE TIME'S (BDT)Let It AU Core Down (E)MUSICIE WICE ON SMOK AC D' SMITH A" 12" (Rema) Core Down (E)MUSICIE WICE OF SMITH A" 12" (Rema) "SOUL (IT A UFE/SMITH E) (Smoke Mice Viceo) 10 TEMP 284 Desce/Disco 12" (Down THE TRE 284 12" (Rome) (F)	NENEH CHERRY
GARY GLITTER GANGSHOW MEGA-GLITTER.ROCK-A-LIVE/Iba CASTLE COMMUNICATIONS GARY 1 7" GARY TI 12" (BMG)	STEWART, Andy DONALD WHERE'S YOUR TOOSERS/Ibo STONE SON 2353 7" Fic Bog (SP)	SYDNEY YOUNGBLOOD
"THALO JAMES COULD HAVE TOLD YOU SO/Well OF Sould EPIC HALO Dance/Dirco 19.7 Pic Disc (C) HAMILL, Calies Sovie Day we will, ALL BE TOGETHER/lind; ART OF LANDSCAPE PENGUIN CD2 CD* Berlin Woll Pic Bog PENGUIN CD1 CD [BMG]	TENOR FLY And DADDY FREDDY DANCE HALL CLASH/Version) MUSIC Dance/Disco OF LIFE NOTE 30 12* (P) TWIGGY MINER WONDERLAND/Needles And Pins OBJECT ENTERPRISES TWIG 1 7* Fic: Bog (SP)	
HOOKER, John Lee THE HEALER/Rockin' Chair SILVERTONE ORE 10 7" Pic Bog ORECD 10 CD No Substhife (P) HOUSE CREW ALL WE WANNA DO IS DANCE/The Message/The Groove Dance/Disco PRODUCTION HOUSE PNT 010 12" (PAC)	WHITE, Andy SIX STRING STREET/Traveling Circos/There Were Roses/20 Yean COOKING VINTL GOT 015 7" Pic Bog GOT 015T 12" Pic Bog (VRE) WILD, James Lee THE BEST IS YET TO COME/I've Had Enough POLYDOR	HUE AND CRY
HOW II HOUSE TWE 2 FEEL THE RYNTHWNG OUTER RYNTHM FOOT House 21 27 VS 144 127 (mpcon) (M2) HOWIE & JACKIE ALL CUT OF CASH(Versions) MUSIC OF LIFE NOTE Dance/Disco 29 127 (%) HUE AND CRY PACEFUL FACE/Mother Glasgow CIRCA YRX 41 10° Fic Boa YRC 41 MC (F)	JW 3 7" Fic Bog JLWX 3 12" Fic Bog I Gel So Excited (F) **YOUNGBLOOD, Sydney SIT AND WAIT/Feeling Free CIRCA YRTX 40 12" Dance/Disco (Remix)/Poster (F)	
Bog TKC 41 M/C (F) HUNNINGALE, Peter IF YOU WANT IT/(Version) MASSIVE MASS 3 12" Reggae (JS)	** Previously listed in alternative format	SOUL II SOUL
18 December 1989-22 December 1989 Single Releases: 28	Year to Date: 50 weeks to 22nd December Single Releases: \$315	See New Albums fo Distributors Codes



# MARKETPLACE

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# MARKETPLACE



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The Who, What, Where & When of the Music Industry

# The hard option made easy

#### by Ian Watson

E WANTED to do something that was something that was free form, uncen-sored, outrageous and exciting," says John House of Hard 'n' Heavy, the bi-monthly heavy rock video which has proved that the editorial style of a magazine can transfer to VHS.

House, who has been involved in rock promo production in the US since 1971, devised the concept of Hard 'n' Heavy a year ago with former Metal Hammer journalist Harry Doherty

With Lindsey Clennell and John Cairns they form the publishing ectors group Directors International Video, "We wanted to do some-thing for the fans," says House. "We thought, let's do something that the kids are going to get off on which is great value and which has something they really can't see anywhere else. That, as much as anything, is what dictates the style the programme

Perhaps it is this freeform style which has made the magazine such a success. Hard 'n' Heavy is currently bringing heavy rock to life for fans in 16 countries with the first four volumes due for simultaeous release in Japan this week Licensing negotiations are also underway for the series' release in Eastern Europe and the USSR, giving it a practically global audience. House and Doherty are unsure of exoc les, but each issue has gone gold and Doherty estimates

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2 KYLIE MINOGUE: Kylie The Videos 2

PHIL COLLINS: Singles Collection

WET WET WET: In The Park Live

IRON MAIDEN: Maiden England

NEIL DIAMOND: Greatest Hits Live

+ ERIC CLAPTON: The Cream Of ...

15 BOBBY BROWN: His Prerogative

1617 2 TOM JONES: Live At This Moment

1811 8 QUEEN: We Will Rock You

1915 37 U2: Rattle And Hum

1 ERASURE: Innocents

FOSTER AND ALLEN: The Magic Of ...

17 LINE TRANSVISION VAMP: Velveteen YearsMCA/Ch.

(C) BPL Compiled by Gallup for BPL Music Week and BBC

6 DANIEL O'DONNELL: Thoughts Of Home

2 DURAN DURAN: Decade

7 6 56 KYLIE MINOGUE: Kylie The Videos

2 3 14 JASON DONOVAN: Jason The Videos

4 BON JOVI: New Jersey

10NEW | QUEEN: The Miracle EP

1410 13 PINK FLOYD: The Wall



THE LOGO that launched Hard 'n' Heavy

worldwide sales of 100,000 units "It's hard to give an exact figure, because it never disappears off the thelves" he explains, "When issue two comes out it pro one, and so on. It's self-perpetuat

ing." With the project now nearing the end of its first year, there are plans to re-negotiate its worldwide

plons to re-negonate its worldwide distribution deals. Hard 'n' Heavy currently goes out through MPI in the US, Hoights PolyGram in Australia, NICC in Ja-pan and MPI in the UK, with whom Directions International Video work closely

VIDEO

PMV/Channel 5 CFV 08892

PMV/Channel

PM

WN 99 1195 3

MVR 99 0084 3

PMV/Channel 5 CFV 08902

PMV/Channel 5 CFV 08762

MCA/Channel 5

CIC VHR 2308

"Everybody's growing with it," says House. "A year ago we said we're going to do a video magazine on hard rack and the retor what the hell is that, and to be honest I'm not sure we were many steps ahead of that either, it was kind of making it up as we went along! Now of course it's 'video publishing' and everybody's ideo publishing sying it's great." Hard 'n' Heavy is presented in

a magazine format incomparating regular slots and one-off features To ease continuity, each section is linked with a short cartoon.

"It's not just a matter of out a number of interviews together, says Doherty. "Each show is struc-tured with a beginning, a middle and an end. Therefore we have to have a classic track, we have to have a trick or treat. We get the artists round to our way of think-

ing." With a balance of both big names and new artists featured i each issue, House and Doherty aim to present a comprehensive package for heavy rock fans

It's a devotion to what the famwant and the relaxed presentation of the features which contribute greatly to the video's success, they believe.

"It's also the freedom of speech." adds Doherty. "The bands fee comfortable because they know feel we're not going to hack it around and make it sound like we them to sound."

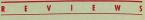
One criticism that could be levelled against Hord 'n' Heavy is that its lax editorial policy, where cen-sorship is concerned, leads to vul-

sorship is concerned, leads to vul-gar and sexist content. House and Doherty believe much of the programme is too over-the-top and tongue-in-cheek to offend — but where do they draw the line?

There's no line," states House "If it's funny and it's interesting it goes in. If it's just obscene or vulgar then why bother? That's real gutter journalism, just doing it for sensa-

"The over-the-topness is all part and parcel of the genre," adds Doherty.

"We don't have to try at all to make it over the top because that's what heavy metal is. But the fan are very aware and if you try to coax them or fool them then it's our credibility on the line which we're not prepared to throw



### ERIC CLAPTON: The Cream Of Eric Clapton. Channel 5. CFV 08902. Running time: 85 minutes. Dealer price: £9.04.

nge that Comment: It's a little stro n should con this compile so long after the release of the almaybe it will give dealers the chance to flog a few albums on the back of the promotion of the video. The 18 tracks included cover most Clapton's musical phases from The Yardbirds to solo work from his last album August. Unfortunate ly, it is not the most ompilation and while tracks like Strange Brew are interesting if only to witness Clapton's poodle hair cut, others like the live versions of Badge and Cocaine are rather plain. It is certainly the music that omes first rather than the visuals and while the guitarist may be a marvel to watch live, that effect fails to make the same impact on video. But what this set does show is the diversity of Clapton's career and the dextenty of his guitar play-ing. Worried Life Blues, for instance, gives an insight into what a great blues singer Clapton is as well as a blues player.

Sales forecast: As all dealers know, the album was a winner and there is no reason why the video should not be either. The footage included is certainly nothing to get too excited about but then for y Clapte fans just watching his hands glide across the frets i enough

# BON JOVI: New Jersey — The Videos. CFV 08892. Running time: 60 minutes. Dealer price:

Comment: With New Jersey, the album, Jon Bon Jovi and crew combined their commercial style of metal with a Springsteenesque sentimentality towards their hometown, a feeling that comes across strongly throughout this video collection of six songs (plus second, more hum for Bad Medicine, the best track here). Sandwiched in between there's the band in the studio (Born To Be Your Baby], a live Blood on Blood (very Bruce-like, it has to be said), I'll Be There For You, Lay Your Hands On Me (both the usual on-stone visuals) and a tastefu lightly erotic Living In Sin. And, of course, there's lots of JBJ himself, which the fans, many of whom are female, obviously want: tons o stadio frenzy and plenty of behi the scenes, specially recorded semi-funny links, making for an entertaining 60 minutes overall. Sales forecast: The demand for

Bon Jovi product remains as strong as ever, particularly with fans look ing forward to the forthcomi gigs, so expect big initial sales plus steady business thereafter.

#### BO DIDDLEY AND FRIENDS Rock'n ock'n' Roll Jam. Castle Hen-ring Hen 2 188. Running time: D mins approx. Dealer price: £6.95.

Comment: Not so much a concert ideo more the recording of an informal jam session, Bo Diddley And Friends sees such luminaries as Ronnie Wood, Mick Fleetwood and Mitch Mitchell get tog with the gunslinger himself to bash through a few old favourites. Cut

in between the live stuff are a in between the live stuff are a couple of short interviews with Bo, some footage of him cooking for all of his guests, rehearsals for the big day and a few impromptu coopellas. The concert sound is slightly muddy but the quality of the slightly muddy but the quality of the performance outweighs any minor production faults making this video a must for any Bo Diddley fan. Sales forecast: Should be popular with Diddley enthusiasts but I can't really see this video reaching any

kind of wider market. Fan club sales only

# ELO: Live At Wembley, Castle Communications CASH 5036, Running time: 65 mins. Dealer price: 56.95. Comment: A recording of ELO's performance before the Duke and Duchess of Gloucester, Live At Vomblew contains and the

Wembley contains oli the hallmarks which secured the band such a strong live reputation. The trademark spaceship is present as trademark spaceship is present as is the stunning lasershow but the video is marred by the use of rather dated "space age" video ef-fects (such as putting the footage in an ava), Musically the perform-ance is excellent, the band mostly playing songs from the best selling Out Of The Blue album. Generally Live At Wembley makes superb viewing for the rabid fan and those o a spot of nostalgia.

Sales forecast: ELO were one of the top selling bands of their day but whether they can repeat the performance is uncertain. Could be a surprise best seller.

LEVEL 42: Level Best. Channel 5. PMV 0815623. Dealer price: £6.95. Running time: 67 mins. Comment: A collection of videos from the band's first hit Lo Games to the more recent Take Care Of Yourself, Level Best is excellent viewing for the Level 42 fan. However it contains some ootage of which I'm sure even the band themselves must be embar-rassed and includes some tracks which never made it anywhere near the charts. The videos them selves are a rather mediocre col-lection of performance based promos tacked loosely together and one can't help but feel that not a great deal of thought went into compiling this video. However all the hits are here and as a definitive record of Level 42's greatest video moments Level Best can't be fault

Sales forecast: Although Level 42 haven't had much success since Children Say, there is enough nostalaja value in this collection sure decent sales

RIE F S

 TAKE TWO of the Indie Top Video series has been released by Picture Music International with a £6.50 dealer price. The 13-track compilation runs

for 60 minutes and includes promos from The Stone Roses, The Lightning Seeds, Inspiral Carpets, The Men They Couldn't Hang, Wire, Kitchens Of Distinction, The Man From Delmonte, James, Brad-ford, The Parachute Men, The Fuzztones, Nick Cave, The Wolfgang Sugarcubes Press

#### MUSIC WEEK 16 DECEMBER, 1989



TS THAT jittery time of year when companies kapes as their plans for the year cheed but are not are when in best is all people the good to all ones below or rafe (Chainson Far half of down Arab people the news come scores rules and the second second second second second second balances and the second second second second second test of the second second second second second test of the second weeks to the second second second second second second methods and the second seco School for the Performing Arts and Technology have been running high and at one stage students at Craydon College announced a ban on the local Virgin Records store to show the "Teme" school's chief upporter Richard Branson have much they were apposed to the scheme. However, they hadn't cottoned on to the fact that Virgin no longer owns the smaller lores and in any case a shop spokerman says: "The longcot can't have been very effective because we didn't notice

HERE'S MORE than one way to skin a rabbit but the BPI,





FINE EXAMPLE: The stat



VY DUTY: Ian Gillan and Bruce Dickinson after phone-in on the BBC's Russian Service to support harity version of Smake On The Water.



Nigel Kennedy shows talents at th is talents at the classi-nt of HMV Oxford



GOLDEN BLOND: Deborah Harry and Chris Stein receive a gold disc for Def, Dumb And Blonde from Chrysalis.



GILTY MEN: Tony Blackb Gold's first birthday. -pointed gold to celebrate Capit



C'MON, THEN: Gary Glitter added staff at Terry d Distribution in Staffordsh



c Stewart receive platinum discs for Changing Faces The Best Of 10cc and Gadley & Creme.



FINGER-CLICKIN' good: The Gipsy Kings get goli discs for Associate in the presence of A1 Records and Telstar.



# FEED THE WORLD

On 1 December 1989 Bob Geldof phoned Pete Waterman about the recurring problems in Ethiopia, the recent failed harvest, political strife and state of war. Pete immediately agreed to record a new version of "DO THEY KNOW IT'S CHRISTMAS?", originally released in 1984 by BAND AID. The recording was produced by Stock, Aitken & Waterman and took place on Sunday 3rd December with the following artists taking part and giving all their services free ...

Jason Donovan Sonia Kylie Minogue Wet Wet Wet Jimmy Sommerville Pete Waterman Bananarama Chris Rea Glen Goldsmith Technotronics Kevin Godley

**Bros Mike Stock** Big Fun Matt Aitken **Gliff Richard The Pasadenas** Lisa Stansfield Cathy Dennis & D-Mob

Funds will be handled by the Disasters Emergency Committee, an organization consisting of 5 major charities Oxfam, British Red Cross, Christian Aid, Catholic Fund for Overseas Development & Save The Children Fund who will ensure that the aid gets through to the worst hit areas of Ethiopia

THE AIM OF THIS RECORD IS TO RAISE MORE THAN 1 MILLION POUNDS E THE STARVING PROPLE OF ETHIOPIA BEFORE CHRISTMAS AND SO STOP THE SITUATION FROM BECOMING AS CRITICAL AS IN 1984.

## **DO THEY KNOW IT'S CHRISTMAS?** by BAND AID II

£1 21 + VAT

PWL

7 inch (FEED 2) · Cassette Single (FEED C 2) £1 21 + VAT

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