

Video aids Our Price sales boom

£2.00 U.S.\$3.50

BARD AGM round up New product Saving money the EUK way 4 ne: Is anybody hea BARD's call?

Music video: Castle opens the Doors, plus chart Publishing: Changes in TV copyright Tracking Indie chart Classical: The Labeque Sisters on the move; the rise of Collins Classics, plus charts Dance

Singles, album charts 16, 25 A&R: Alice Cooper talks Trash, Bobby Bland livens up;

INSIDE



The Mighty Lemon Drops and The Outsiders live, plus

Hamilton and reviews (The Cure's single pictured)

The Other Chart 23 Dance chart 27 Airwayes: Atlantic launch computer-based record selection packages 28, 29 Airplay action; CD chart 28 us on The Chiefter Celebrating 25 years

Diary; Dooley 30 Pressing and duplication: UK manufacturers round up EUROPE etc Special insert

#### Shep resigns after chart buy-in

Brian Shepherd is standing down after one of his company's employees bought in two copies of

A&M managing director Shep-herd offered his resignation after

ISSN 0265-1548 herd offered his resignation to a promotions executive purchased

two copies of Gun's Better Days from a chart return shop. The BPI says it accepted his resignation ith regret

Comments Shepherd: "I naturally very much regret this incident, particularly as I have only recently reminded all A&M staff that attempts to manipulate the charts are wholly unacceptable and will not be tolerated. I felt it only appropri-ate to offer my resignation as chairman of the charts committee

to my attention." The incident occurred on Satur-

day, July 22, when the promotions man went into the shop in south London and bought two seven-inch copies of Better Days. The shop owner then watched him re-turn to his car, following which a turn to his car, following which a female companion got out of the car, came into the shop and bought a 12-inch copy of the same TO PAGE FOUR

#### Rancour enters new royalty negotiations

AS RECORD companies and music publishers set about thrashing out the single most important agreement in their working lives, an air of acrimony is being injected into the negotiations with the BPI mak-ing accusations of bad faith. The record componies' bady says certain actions by the Mech-

A BLOSSOMING sell through video market has helped Our Price

to a 73 per cent increase in turn

over. The success of the format has

contributed to profits and plans are

now underway to set up a separ-ate Our Price Video chain with six shops to open before Christmas. The increased turnover at Our

Price was also aided by the acqui-sition of 74 Virgin shops in August 1988, which has brought the total of Our Price outlets to 272, it was

revealed at parent company W H

Smiths, said video had become an

increasingly popular format while

Smith's interim results meeting.

anical Copyright Protection So ciety in the new mechanical royalty rate discussion have been unreas onable. However, MCPS managing director Bob Montgomery re-sponds: "We don't think there's bad faith at all and we are certainly not seeking any confi

vinyl had seen a dramatic decline. He said this had also been notic-

ed within the W H Smith record de-

partments, where 20 per cent more space has now been granted

and records concerns — which in-clude Our Price and the W H Smith

record departments - achieved turnover of £1.060m, with increas-

from £1,662m to

The group's books, stati

ed profits at £72.7m. Pre-tax profits for the W H Smith

The two sides have been obliged to negotiate new rates in the wake of the Copyright Act which, as of this month, abolishes what had

this month, abolishes what had been stalulary payments. The BPI says it was disappointed that, at a preliminary meeting an July 4, the MCPS did not present its claim for payments under the new legislation. The BPI then asked for the status auo to be applied until March next year to allow both sides to come to an agreement, something agreed to later by the board of MCPS.

On July 28, Montgomery sent a personally-signed letter to all the main record companies on new TO PAGE FOUR >

STOP PRESS: The new managing director of Our Price is Richard Handover, currently regional man-ager, south-west, for W H Smith Retail.

Handover, 43, began his Sm group stand at £84.1m for the 1988/89 year, compared to £69.8m for 1987/88. Turnover instant. He takes up his new post on August 29. Our Price finance director Alan Humuty managing director



THIS IS the organised face of record retailing in the UK — the new board of the British Association of Record Dealers pictured after their annual general meeting. In his keynote speech, chairman Steve Smith described the BPI as "in turmoil". Details on p3.

#### Montgomery slams DAT accord

THE RECENT DAT agreement beveen record companies and the

Neen record componies and the electronics industry has been sharply attacked by a leading figure in the publishing industry.

According to Bob Montgomery, managing director of the Mechanical Copyright Protection Society, the deal, which powes the way for the marketing of DAT recorders in Europe and the US, "concedes execution that the consumer eleceverything that the consumer elec-tronics industry wanted, under the

guise of success".

The agreement, signed by IFPI and the Recording Industry Association of America with electronics companies from Japan and Europe, will permit only a limited amount of digital copying of compact discs on to blank tapes. How ever, Montgomery argues that these "unlimited first generation copies of a CD by DAT are all most

people want an

TO PAGE FOUR >

#### RECORD RENTAL

We wish to draw your attention to the change in the copyright law which will be brought about by the introduction of the Copyright Designs and Patents Act 1988, which came into force on 1st August this year. This introduces a rental right, the effect of which will be to make it an infringement of copyright to rent out or hire any records without the permission of the copyright owner. "Rental" for the purposes of the new Act is broadly defined, and includes, for example, the supply of records to the public "on approval," in return for payment.

In most cases the copyright in a record is owned by the record company which releases it, and we would suggest, therefore, that you approach individual record companies in the first instance if you wish to engage in the rental or hire of any records or tapes, including compact discs after 1st of August 1989.

Failure to obtain licences could result in legal action being taken against you. We should point out, however, that under the new legislation there is no obligation on record companies to grant such licences.







broadcast by Capital Radio.

The 19-track double album in-

cludes You Really Got Me, Dedi-cated Follower Of Fashion, Water-

bum with a national TV campaign breaking in Harlech and Yorkshire. In-store material will be available. Dealer priced at £5.91 (com-

pact disc £10.43), the 60-track double album includes Lucille, Be-Bop-A-Lula and Nut Rocker.

Bop-A-Lula and Nut Rocker.

CHERRY RED is marking its
10th anniversary with a back catalague campaign supported by
press advertising. Featured artists
include The Dead Kennedys, Ben
Watt, Tracy Thorn, Everything But
The Girl, Eyeless In Gazu Felt,
Allien Sex Fiend and The Meleors.
The

The promotion runs throughout

RUMOUR RECORDS is back-

ing its Warehouse Raves compila-tion with ads in rm, Blues & Saul, Soul Underground, Jocks and

Soul Underground, Jocks and Mixmag. Flyposting has been or-ganised and in-store material will be available. Dealer priced at £3.99 (compact disc £6.49), the company says the double album contains "the best in Itala-house,

garage grooves and acid pop' Distribution is through Pacific.

THE DAMNED's The Final Damnation (above right) is being supported with ads in Kerrangl, Q.

Sounds and RAW. In-store material will also be available. The album is released on Castle Communica-

POSITION 88 on the Next 25

singles chart listing for week end-ing 19 August was not printed. The single was Don't Even Think About It by Theophilus P Wildebeeste and Dee Dee Wilde on Island IS 433.

August

bought and the re ht and the release will tie in The Story Of The Kinks being

loo Sunset and Lola. STYLUS IS re-promoting its The Greatest Ever Rock 'n' Roll Mix al-

#### Classic Kinks from Castle

mounting a national TV campaign, breaking this week in Yorkshire, to support The Kinks — The Ultimate Collection (above left).

MUSIC WEEK

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#### **BARD's Smith paints picture** of 'inept BPI in turmoil'

and of the record companies'
"serious image problem" was
painted at the annual general meeting of the British Association

of Kecord Dealers.

In his keynote address, BARD chairman Steve Smith said: "Very simply put, getting the BPI to act in unison at this stage is impossible."

any secret among us that the BPI is in turmoil. Their recent election of a complete outsider as chairman was and is a slap in the face of the established music industry, in particular the majors. They have a very serious image problem because of their inept handling of their own awards show on television and the recent legislation they

have tried to force through parlia-ment was defeated with little or no sympathy directed towards the record industry. "We are certainly encouraged by the election of Terry Ellis as chairman of the BPI. Out relations

as an organisation depend entirely on his ability to organise the senar ate interests and members of the BPI into a collective, cohesive body and I think he knows he has his

work cut out for him."

Smith argued that BPI member companies had demonstrated their disunity over the launch of the cas-sette single. He contended that only 67 per cent of top 40 singles were available on the format des-pite a launch with the backing of the BPI and BARD.

He added that although BARD represents some 70 per cent of UK record shops, the BPI was still not willing to enter into a mea

#### New face on BARD board

A NEW face was elected to the board of BARD at the AGM: Bob Shingleton representing the John Menzies chain. He replaces Park-field's Johnny Fewings who retired by rotation and did not seek re-election. Tower's Steve Smith and Woolwarth's Mike Sommers also retired by rotation but were re-elected. They remain chairman

 BARD IS aiming to hold a re-gional meeting at least once a quarter, according to Smith. He says he hopes the first will take place in Birmingham or Manches-ter before the end of September and that all dealers from each area will be welcome

#### **Dublin** music festival set for September

WHAT IS claimed to be Ireland's first international music, audio and visual exhibition is being held in Dublin between September 21

and 23. Exhibitors at Mayex '89 will in-Exhibitors at Mayex. (By will in-clude recording and editing equip-ment suppliers; sound, film and video production houses and, ac-cording to the organisers, "all ma-jor ancillary bodies."

The exhibition is to coincide with

the first Irish International Music Seminar which runs from September 22 to 24. Enquiries should be directed to Jackie Hayden or Kevin

 REGGAE AND world music specialist CSA Records has struck a distribution deal with Revolver after seven years with PRT. The label's catalogue will continue to be available from Jet Star and the world music series is now also available from Sterns.

and deputy chairman respectively.

DENIAN RECORDS is a new export/import service being set up by Dennis McGinlay and Ian Fos-

McGinlay, of record produ company and music publisher Cubwood Productions, and Foster, of IKF Music, intend to export and import product from small independent production companies Any interested producers should Any interested producers should send samples of Denian Records, Lowfield House, Doncaster Road, Denaby, South Yorkshire DN12 4ET (Tel: 0709 863408).

 SOUND AND Vision is the title of a debate on music in television which is set to take place at the Edinburgh International Television

Festival on August 27.
Both sides will be represented by Both sides will be represented by chairman and television producer Jon Savage, fellow television producer Janet Street-Porter, BMG/RCA Records chairman John Preston and Island Records managing director Clive Banks.

#### PPL introduces new licence for mobile DJs

A NEW licence for mobile DJs is being introduced by Phonographic rmance Ltd

PPL argues the £65-a-year li-cence will be simpler for DJs than the previous system because they will no longer have to fill in details of all their bookings in advance. The licence is for mobile DJs only and will not cover residencies, discos in nightclubs or dedicated

### USICAL

FORMER AVL head of radio Ray Stock is leaving to set up R'n'R Promotions at Unit 104, Canelot Studios, 222 Kensal Road, London W10 5BN (01-964 0648; Fax: 01-969 1004).

7" (VS 1203) 12" (VST 1203) CD (VSCD 1203) ON TOUR

SEE PRESS FOR FURTHER DETAILS



#### Rancour

FROM PAGE ONE

rates of compact disc royalties, to run from the expiry of the present agreement at the end of the year

The BPI argues this was a breach of etiquette in not informing the or-ganisation's secretariat first and in introducing a confusing and diver-sionary issue. Says legal adviser Sara John: "It verges on bad faith." But Montgomery contends the CD royalty matter is a separate issue and is appropriate to be tack-led separately. In addition, he says, ted separately. In addition, he says, there was no time after the MCPS board meeting on July 25 to con-tact the BPI directly although a let-ler was sent to make

ter was sent to rights committee chairman Clive Fisher. Montgomery adds: "I'm sorry the BPI feel we should have come

bock to them. The negotiations have been "The negonations have been conducted in the best of faith and have been extremely amicable."

#### Shep resigns

FROM PAGE ONE

single.

The dealer reported what he had seen to Gallup which carried out a sales check of other chart shops in the area. However, no other suspicious sales showed up and Gallup says it is satisfied it was an isolated incident and not part of an organised buy-in. Gallup adds the pro

man's purchases had no effect on the chart position of the single. The

#### Let us help you to save time and money, says new-look EUK

AN EDUCATION process that should result in cost-cutting for record companies and an easier task for distributors is one of the main aims of the new team in charge at Entertainment UK.

New managing director Jona-than Weeks and buying director Chris Ash feel their combined ex-

perience in retail and distribution could bring a host of savings in both time and money. However, the first challenge facing them, they say, is to get their

essage across

Weeks says he is aiming for a "seamless supply chain" and cites as an example Marks & Spencer which prepares all products before they enter the store so that the man has since been reprimanded

Says BPI director general John Deacon: "There is no doubt that this incident was a one-off and was thusiastic employee.

"However, buying up records is contrary to the BPI guidelines to members. Regardless of the fact that the employee's action did no appear to have had the effect of distorting the chart in this case, incidents such as this - even minor ones - are viewed extremely sen

staff is minimal.

By contrast, he points to cas settes which come to EUK shrink-wrapped and need to be unwrap-ped before being racked. "There is an awful lot of waste we can all cut out," he declares.

This industry majors on A&R but if it started to look at its man it will come across a truth that maior manufacturers in other indust ies discovered some time ago."

Weeks and Ash have been in place at EUK for less than two

months, neither having had direct professional experience of the mu-Ash says the record companies have reacted well to them al-though Weeks adds: "In the first

though Weeks adds: "In the first few weeks, we are just trying not to make silly mistakes." Asked what they feel they are bringing to the job, Ash responds: "Retailing is all about detail. You

have to work with lots of emphasis on the bits and pieces which is something I feel I am reasonably good at. Comments Weeks: "What I hope

JONATHAN WEEKS: aiming for

to bring to EUK is an identification of bad areas in the supply chain from the counter backwards to the supplier and even the raw ma-

#### **BPI** hammers home the message on record rental

AN INFORMATION blitz is being mounted by the BPI to get across the message that, as from this month, the unlicensed rental of records is against the law

The organisation has sent out circulars to compact disc clubs and

#### Glossy cheer, inkie slump in latest ABCs

THE LATEST ABC figures represent mixed fortunes for the music press with some suffering substantial losses and others big increases in

circulation.

Once again, most of the weekly rock tobloids dropped year-on-year with only NME actually increasing its sales. The January to June 1989 figures show that NME rose from 94,613 to 95,949.

rose from 94,613 to 95,949.
Sounds suffered the biggest loss
from 59,212 to 49,201 —
while Melody Maker fell from
61,399 to 59,962 and m dropped from 44,923 to 41,089 The weekly glossies continued their upward trend with Smash Hits their upward trend with Smash Hist topping them all with a rise from 602.136 to 786,886. Just 17 in-creased from 285,5428 to 300,107 and Number One rose from 127,947 to 130,721. The adult rock monthly, Q also continued its case in the control of the control of

The adult rock monthly of also continued its rise in circulation, from 79,713 to 133,975. Meanwhile, heavy metal magazine Kerrang! — which went from fort-Nerrang! — which went from fortightly to weekly during the same period — dropped from 63,757 to 60,126. Its new competitor in the market RAW achieved its first ABC of 37,035. a sideline and is giving the camadvertising. The new Copyright Act has

The new Copyright Act has given record companies control over the renting of their product and BPI legal adviser Sara John comments: "We will be enforcing it very strongly. If it looks like people are renting without a licence then we will come down very hard, taking them to court if necessary." necessary."
The BPI says it welcomes retail-

ers' assistance in monitoring rental outlets and argues that unrestricted rental hits sales for record shops just as much as for record cor

Those seeking licences are being directed by the BPI to individual record companies. The different companies have differing attitudes an rental which precludes the BPI issuing blanket licences.

#### Montgomery FROM PAGE ONE

Montgomery says that "the only way to deal equitably with the issue of home copying is by a levy and it is apparent that no consensus was reached on this matter." sus was reached on his moner.

His criticism coincides with renewed pressure for action on
home taping by the European
Commission from a coalition of Commission from a coaiiion or music industry interests. Led by IFPI and BIEM (the European writers and publishers body of which MCPS is a member), the group calls on the EC to follow a "twin track" policy on taping, combining legislation for a technical limitation of home taping with blank tape levies throughout the EC.

DUBLIN: The principle of pay ment for use of records in dis-cotheques and nightclubs has been strengthened following a court decision in Ireland, bebeen strengthened following a court decision in Ireland, be-lieves Phonographic Perform-ance (Ireland) Ltd. In a Dublin High Court hearing Sands Ho-tel, Portmarnock, County Dubtel, Portmarnock, County Dub-lin, has acknowledged that it is obliged by law to pay royalf-ies to PPI for playing records in its nightclub Tamangos, though the exact rate will be determined by the controller of copyrights. PPI general man-ager Oliver Sheridan reckons that unpaid royalties from that unpaid royalties from venues amounts to more than IREIm and the organisation will crack down on infringing premises in the light of this

OTTAWA: The first trade association for retailers and rack jobbers in Canada is expected to be officially established during August. Leading retailing interests are behind the project and they argue the association is necessary to give weight to the shops' viewpoint on pack-aging and other matters. The moves are receiving the sup-port of NARM in the US.

MOSCOW: Early indications that glasnost and perestroika were going to open up the massive Soviet market to Western music are proving to be over-optimistic. State agency Goskoncert says it is

agency Goskoncert says it is finding some of its original ob-jectives to be "overly ambi-tious in reality".

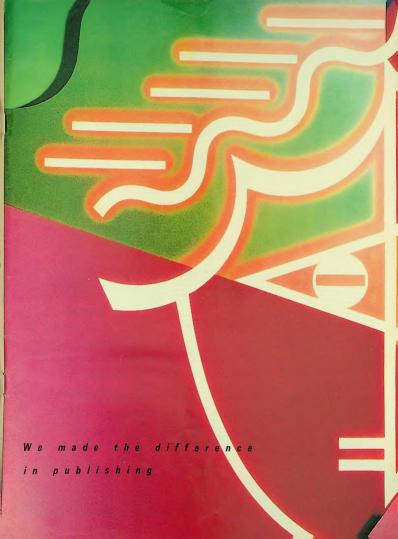
One of the main disappoint

One of the main disappoint-ments is the apparent failure of plans to have Pink Floyd play Moscow. Arrangements began to be made before Christmas but the reality turned out not to be financially viable for the band and Goskoncert encountered large difficulties in or ganising transport for 150 tons of stage equipment and 100 personnel.

NEW HAVEN, CONNECTI-CUT: The Rolling Stones gave a surprise preview of their upcoming tour by playing a 700-seat club here. Word spread rapidly after band staff picked up pizzas at a local shop say-ing they were for the band at the club. Invited VIPs took over the club's balcony, but most of the audience were the regular Saturday night crowd out for dancing to a local band.

LAS VEGAS: BMG Video for malised its US launch at the Video Software Dealers Association convention here with the release of its first three titles from Lita Ford, Love & Rockets and Restless Heart. BMG joins CBS and A&M as labels with their own home video lines. Warner Home Video, a separate video entity handles Warner-related prod





#### Dealers deaf to the BARD call

it seems that the British Associ-ation of Record Dealers is finding it hard going rallying

Since its inception 16 months ago, the organisation has been compaigning for more members and while the multiples look to nave jumped at the chance the dependents have been less forth-

But why is that? In this case, it seems it all comes down to com-BARD has no choice but to go to the indie dealers and try and con-vince them that this is the organisation for them

It is not all that easy of course trying to persuade someone to join your group when you don't have much of a history behind you and therefore few achievements to use as examples of what the organis-

ion is capable of. With BARD, it is a typical Catch-22 situation. The association could be a lot stronger and achieve a lot more if it had a wider membership but members are less likely to join unless they can see now what BARD can do for them.

As BARD chairman Steve Smith admits, it can offer no promises of better deals or improved conditions for its members because, like its US counterpart NARM, it needs time to build itself. strength, commitment and, thus, ac complishment," says Smith.

Conversations between Front-line and a number of dealers across the country have proved that people do have reservations about BARD for different reasons.

influence of the multiples on such an organisation and fovour a more inde-pendent-based membership where pendent-based membership where indies can truly be united and achieve something in their High Street battle against the likes of Our Price, HMV and Woolworths.

But the overwhelming reason why many of the dealers contacted by Frontline have not joined BARD is because they say they have not

Many dealers were completely surprised to find out that such an organisation existed. The reaction om then anwards was one of either scepticism or enthusiasm The latter even prompted one dealer to ask for the telephone per of who to contact to join

That just shows that there is a major job to be done by BARD in reaching those dealers and en-couraging them to join the organisation. David Dennison, of Metro Music in Sittingbourne, Kent, gave a typical reaction to the suggestion

joining BARD.
"I had not heard about it. But I can't see how it can change the way things work in the High Street. The multiples do what they want

to do and that won't be changed, he says.
"What I would like to see do by such an organisation is the im-provement in general standards. There should be more control of the process so that we do not have the cut throat business that we have at the moment."

Dennison is more in favour of an organisation indie-based organisation. "You could set up a syndicate of all the independent shops so that we can buy in block and sell at the same price as the multiples. That might be useful. We want some profit

be useful. We want some profit margins," he says. Andy Gray, of Andy's Records independent chain, joined BARD from the outset and offers some re-sponse to the fears put forward by many indie dealers regarding the

organisation. I thought it was time that there was an industry body that repre-sented the dealers. Get everyone together and let's see what we can

fogener and early see the door he says.
"I find it amazing to hear that many dealers say that they have not heard of BARD. If they only get Music Week for the charts and don't look elsewhere at the information of the charts of mation about the industry ther quite frankly I find that pathetic."

He has more sympathy for those dealers who express fears that they would not be represented properly in an organisation that includes the multiples.

"I can fully peace."

"I can fully appreciate that the one-off dealer has those fears because his needs are possibly differ ent. He is primarily concerned about what discounts he can get, obtaining a Gallup machine, get-ting a regular rep call and co-op-erative advertising with record

But by becoming a member of BARD, that dealer can get closer to achieving those aims. BARD can't make deals like that but it can put pressure on record compan-ies," says Gray.
"What BARD can also do for the

what BARU can also do for the independent retailer is deal with wider industry issues like a policy on returns and cassette singles. But you have to work together to achieve this." He believes that dealers should

not be sceptical of joining an or-ganisation that has yet to fully es-tablish itself within the industry. "I think a lot of people are ex t mink a lot of people are ex-pecting too much too soon. It will take a long time — just like NARM did. I just think that if the indie dealer joins he can make those opinions — which I know he has — properly heard.

"I hope that soon we will be able to achieve more for the multiples and the independent dealers."

WEEK



TONY WILSON is CBS rep for the Southampton/Bournemouth/Ports-mouth area. He joined the com-pany in 1988 after three years with Phonogram.

After leaving the sixth form, a strong interest in music led Wilson to join a local chain of record stores working in various branches. After two years he decided he wanted to become more involved the sales and promotional side of the industry and joined Pho gram.

Wilson says that an added bene Wilson says mar on added con-fit of the job is the selling-in of new release albums which, along with singles promotion, allows the rep to become even more involved with the progress of an artist.





#### Castle opens the Doors to The changing face the world of sell through

GRANADA TELEVISION's historic rock documentary on The Doors is to be released on sell through

THE VIDEO'S

Granada has licensed home deo rights to its own The Doors Are Open and The Doors In Eur-

PWL's Kylie The Videos with the August 29 release of a 20-minute Jason 20-minute Jason Donovan tape. The new video features four tracks — including the recently-completed Donovan's single — which are intercut with exclusive interview foot-oge. HAL, which age. HAL, which handles sales and major distribution for PWL videos, is ship-ping out 110,000 units and anticipates sales of around ½m.

The release is to be supported with tele-

conjunction with the album. Dealer price

US — to Castle Communications.

The Doors In Europe will be released in the UK on October 6 while The Doors Are Open will fol-low in the New Year. Both will ap-pear on the new Castle Hendring label, exclusively distributed by Parkfield Entertainment, to retail at £9.99. Overseas distribution in Europe and South East Asia will

The Doors Are Open was filmed by Granada in 1968, three years before the death of the bond's lead singer Jim Morrison. It intercuts film of the band in

concert with newsreel clips of events of the day, making the pro-gramme "as much a valuable piece of social history as an exciting rec-ord of a legendary musical phe-

The Doors In Europe was made for Cinemax by independent pro-duction company Delilah. It is a 60-minute retrospective, contain-ing footage from The Doors Are Open and other sources and introduced by The Doors' San Francisco

contemporaries Grace Slick and Paul Kantner of Jefferson Airplane. Both titles are to be lounched in the UK with a TV campaign to run on Channel Four and TIV.

# of TV copyright

by Dave Laing

don Weekend Television's music services department, which handles all the station's which handles all the station's commissioning and copyright activity. After two decades Skip Humphries is leaving the often controversial world of TV music, handing over to Roz Colls who has radice

plans for the department's future.
The Australian-born Humphries began as a professional musician before working for the Australian Broadcasting Commission in New

1964 he came to England, and in 1966 joined the old Rediffusion TV station. Two years later, the franchise awards created new contractors for London and Humphries joined the brand new LWT under Harry Rabinowitz.

"We were starting from scratch, he says. "The decision to be made was whether to centralise all music aspects in one department or let the employment of live musicians the employment of live musicions come under labour relations and the copyright side be handled by the legal department." LWT went for the integrated ap-

proach, something still not very common in the ITV network. Humphries set about building a music services department that could handle all music-related acies in what was to become one of ITV's main producers of light en-

Looking back over two decades Humphries reckons that it's the copyright area where his job has changed the most, "In the Seventies, TV was mainly a domestic broadcasting medium," he points out. "There were few over-seas sales and blanket agreements covered 90 per cent of what we did. The main part of the job con-

did. The main part of the job con-sisted of returning uses."
He adds that library music was heavily used but during the Eighties "the live music element become bigger as the Musicians Unio posed more and more conditions on the use of live and recorded music". Equally important has been the emergence of an export mar-"We started it with Upstairs Downstairs and now you can't be-gin to plan a series without con-sidering the overseas potential." Like other television companies

LWT has its own publishing arm, Standard Music. According to Humphries, "the main object is to look after the rights and commissioning of music and the exploita-tion of themes which may prove popular. We also set up our own mood music library as part of it." While LWT has two rates of

commissioning, the higher reserved for those composers who sign the work to Standard, Humphries work to Standard, Humphries denies that any coercion occurs, "The IBA has made a regulation that such behaviour is not allowed", he firmly states. He adds that Peter Skellern, Carl Davis, Denis King and other prolific TV writers have their own publishing company and the province of the state of the stat panies and don't sign their rights over to Standard Music.

Both Skip Humphries and Roz

Colls believe that TV music is enter-

ing a new era with the growing number of programmes made by



ROZ COLLS: adapting to the new

independent producers and with satellite broadcasters on the horsofeline broadcasters on the hor-izon. "Until a year ago we serviced only LWT producers," says Colls. "Now we are increasingly provid-ing a service for outside companies. With the advent of Channel Four and with the ruling that independent producers should make 25 per cent of TV shows, a lot of and part cent or 1 shows, a lot of independents got led up the gorden path by a lot of copyright owners. They got burned and came to us for advice."

Colls adds that "many record companies and publishers are not

adopting to a changed environment where there are more outlets to broadcast their works but audiences are less than when there was Adapting LWT's music services lepartment to the Nineties means

first of all a refurbishment of its South Bank premises. Then, says Colls, "we're going through retraining on how to deal with out-side customers, who we will be seeking aggressively, both in the UK and abroad." One copyright initiative the department is alreadinitiative the department is already developing is a link-up with the National Discography project of the MCPS: "We were the first ma-jor IV station to be able to key in to the Discography to trace titles. copyright owners and record cor

lation, where LWT itself will have to face competition for its franchise in three years, Colls is clearly de-termined to create a music services retrimed to create a music services company capable of standing alone. "We may even have a new name and lago," she says. It's the atmosphere of change which makes Skip Humphries feel it the standard of the same should be supported by the same should be same sho

it's the right time for him to bow out: "I'll miss certain aspects, like the studio work, but my type of mu-sic — classical, jazz MOR — has gone out of fashion and is becoming too costly. This is going to be more and more a young person's field."

#### VIDEO

[Description (tracks) Timings/ Dealer Price	
1 BROS: Push Over Compilation (6 tracks)/25min/66.95	CMV 49830-2
2 1 21 U2: Rattle And Hum Live (21 tracks)/Thr 36min/EB.34	CIC VHR 2308
3 2 10 PINK FLOYD: Delicate	PMI MVN 99 1186 3
4 3 40 KYLIE MINOGUE: Kylie The Videos Video Sngle (5 trocks)/20mm/26.25	PWL VHF3
5 8 16 GLORIA ESTEFAN: Homecoming Concert Live (15 tracks)/1 hr 20mm/£8.34	CMV 49017.2
6 4 21 ERASURE: Innocents Live I 14 trocksl/56min/E6/95	Virgin VVD 491
7 7 13 GENESIS: Invisible Touch Tour	Virgin VVD 358
8 5 15 FRANK SINATRA & FRIENDS Vid	eo Collection VC 4077
9 15 23 BRUCE SPRINGSTEEN: Video Anthology Compilation (18 tracks) 1 hr 30min/£9,04	CMV 490102
10 19 3 LED ZEPPELIN: The Song Remains	WHV PES 61389
11 Eiii MAX BYGRAVES: Singalongawaryears Completion (30 tracks)/50min/26.95	Parkfield MKM 0003
12 14 4 CLIFF RICHARD: Guaranteed Live '88 Completion [10 hocks]/1hr/E6.50	PMI MVP 99 1179 3
13 6 5 THE HIT FACTORY VOL. 3 Compilation [11 tracks]/35min/E6.95	PWL/Fanfare VHF 8
14 18 3 TRANSVISON VAMP: Pop Art PM	V/Channel 5 CFV 04002
15 13 2 CLIFF RICHARD: Private Collection Completion (16 tracks)/54min/£6.50	PMI MVPCR I
16 - 1 ROY ORBISON AND THE CANDY Music ( Live (9 tracks)/25min/£3.47	Club/Video Col MC 2000
17 - 1 THE HITS 10 VIDEO SELECTION Completion (16 tracks)/1hr 3min/£6.95	CMV 498222
18 16 49 MICHAEL JACKSON: Making Thriller Complation/Thr/E6.95	Vestron MA 11000
Compilation (10 tracks)/1hr 30min/£9.04	V/Channel 5 CFV 08372
20 - 1 SOFT CELL: Non-Stop Erotic Video Music ( Completion (12 tracks)/55min/£3.47	Club/Video Col MC 2016

@ BPI. Compiled by Gallup for BPI, Music Week and BBC

#### **Well Oiled**



FACTORY director Sophie Muller has shifted her talents from work with Eurythmics, Sade an Julia Fordham to the latest video for London Records Shakespear's

Currently riding high in the charts with their second single You're History, Shakespear's Sister are fronted by former Banana-rama vocalist Siobhan Fahey. The debut LP Socred Heart is the result of her collaboration with US singer, guitarist and songwriter Marcella Detroit and producer Richard Feldman. The promo for You're History is a multi-layered performance ex-

a multi-layered performance ex-travaganza featuring a chaotic mix of rock'n'roll guitarists, ballerinas, jugglers, confetti and glitter. It was produced for The Oil Factory by

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MUSIC WEEK 26 AUGUST, 1989

by Dave Henderson
THE INVARIABILY hip Jexx Burkher
returns with a new olbum for Creation
colled Big Planet Scarey Planet,
through Rough trade and the Cartel,
in a subobly modern at meets graffini
sleeve, it's the usual Butcher mix of
siffing irrevenence and grinding
gains behind his distinctive, subtry one
are than a few thematic his hobiosits.

Even. Psychedelically profound and stuff. Backs has also taken on the extensive Ichiban catalogue of soul, gospel, blues, funk and R&B material, with singles, albums and CDs drawn from the US Custom label — home of Curtis Mayfield and a roll call of other

Said that, Also scheduled from roun-dation is a quick follow up to Bradford's In Liverpool. Frank Tovey has a new album, Tyranny And The Hired Hand on Mute through

Rough Trade and the Cartel and there's much ado about the "chunky" album debut from American female singer Cindy Loe Berryhill whose

DANCE FRIENDLY is the term for the latest Tom Tom single from the Savage stable, which features a mighty sable of thythe from Geography and the sable of thythe from Geography and the sable of thythe from Geography and the sable of the sabl has his classic Wimoweh rebuilt by Hacienda DJ Mike Pickering. The

PEACEVILLE HAS established a US base and celebrates with a limited edition "spleen-splattered" coloured vinyl version of **Autopsy**'s Severed

Surwial. In October ii'll be launching a subsidiary label, Major Record, and the first releases will be an al-bum/CD from Manchester metal men Tallow, Killing The World, and a prosingle from Kay Field colled ii Feels Right. The last Peaceville release for the year will be The Instituted New Old Now album. All of these will be available through the Cartel.

THE TUPELD label through Revolv

THEY'VE GONE throsh bananas ir Germany. And, to prove it, SPV re-leases a batch of furious musik through API. The Rightheous Plas, Taxic Shock, Sacred Denial on Stark Raving Med all rev up, bu Impulse Manslaughter win tog honesur for their 36-work allum Blue Ruin — featuring ex-bers of The Birthday Party — Lighthouse Live on Imaginary Bridowell Taxis — a Leeds with a good live following — offer the world Just Good

guitar sound with same balladic mo-ments reminiscent of the Stones of heir most bedraggled. In Belgium here is a hint of something other than sew beat in the middle of things. Play Again Sam releases a new album

JRRENTLY GYRATING in Tracking I AQ, the most popular sounds come rom The Family Cat with their Tom Variaine single on Bad Girl through Rough Trade and the Cartel and The Soup Dragons' new Raw TV single

#### DISTRIBUTION ITOP-40-SINGLES

1 1 3	WOULDN'T CHANGE A THING	PWL PWL(T)42
2 3 2	HEY DJ I CAN'T DANCE TO	Rhythin King/Mate LEFT34[1] [8
3 2 8	PURE Inhabitor Sands	Ghetto GTG(T)4
4 4 23		Shore ( RS 804 (RX 8804))
5 5 7		Big Life BERTO(T) (IV)
6 EURVA	MOVE YOUR FEET TO THE RHYTHM	Supremo SUPE(I)149
7 8 4	MICHAEL MANIA MEDLEY	Redical RADICA (RADICALE) (S
8 6 7	LET ME LOVE YOU FOR TONIGHT	Steeping Bog SBUKA[T] (VR
9 EIIVI	CAN WE TALK	BCM BCM277(3)
10 10 13	JUST KEEP ROCKIN'	Dasire WANTEQ 9 (PA
11 15 2	THE KING IS HERE/900 NUMBER	Dv Seet DRX9(12) [PA
12 9 3	FOREVER TOGETHER	Republic LIC(T) 014 (J/R)
13 26 2	SUNSHINE '89	AVM 75 O F 7 (5
14 11 2	FRENCH KISS	(Wing Boot SCAMT)
15 7 4	SHE BANGS THE DRUMS	Silvanione ORE(T)6
16 14 11	SEALED WITH A KISS	PWL PWL(T) 39
17 FINA	BACKWARDS DOG	Row TV Products RTV(12)6 (L/R
10 17 2	KYLIE SAID TO JASON	KLF Communications KLFS10(T) (J/F
19 12 2	GONNA GET ALONG WITHOUT YOU.	Monit New MARPS7006
20 Eliazzi	GIVE ME A SIGN	Esi LINO38765 (PA
21 18 6	MASTER MIX	Rodicel RADCS (RADICALS) (S
22 16 2	IVY IVY IVY	Creation CREO76(T) IV
23 13 7	BLUE MOON REVISITED	Cooking Viny(FRY011(T)(L/I
	CASANOVA (PASSION HERO)	Production House PNT008 (PA
25 23 2	TELL IT AS IT IS	Tom Tem (12/111010
	DO IT TO THE CROWD	Profile PROF(T)255
27 20 12	JOY AND PAIN	BCM BCM 29700
20 25 17	HAND ON YOUR HEART	PWL PWL(1) 35
29 21 2	SO WATCHA SAYIN'	Sleeping Bog SBUKIT(T) (I/G
30 29 2	GONNA GET ALONG WITHOUT YOU	Sine Bear ESSP004
	SALLY CINNAMON	Block-(128EV36)
32 22 12	RIGHT BACK WHERE WE STARTED	Fonfere (17)FAN 18
33 30 17	HELYOM HALIB	Masic Man HAMPSTOOL (MANPT12004)
34 M374	LION IN A CAGE	Kingsend Road DKS4(T) (
35 31 5	WHAT TIME IS LOVE?	KLF Communications KLF004(T) (1/1
36 28 7	PARADISE	Leny LAZY I 4(T) (L/I
37 35 8	HERE COMES YOUR MAN	4AD (8)AD909 (3/1
38 EIIV	TOM VERLAINE	Bed GH BGR DOTT
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2 3 22 3 FEET HIGH AND RISING	Big Life DISLP 1 (LOT
3 2 6 THE HIT FACTORY VOL 3	Forders/PWI HERD
4 4 15 STONE ROSES	Silventona ORIUP 502 (
5 5 57 KYLIE Spin Minogra	PWLHEST
6 6 68 THE INNOCENTS	Mure STUMM SS (L/RT/S
7 13 8 ANYWAYAWANNA	Ebythin King/Mate LEFTLP10 (L/E
8 8 102 THE CIRCUS	Make STUMM 35 (L/KT/S
9 7 2 RHYTHM ZONE VOL 1	Sig Life KOOLLP1 (I/R
10 9 17 DOOLITTLE	4AD CAD 905 (VR
11 10 5 CAN MAKE YOU DANCE	Ger SI GREAT IVE
12 11 7 THE TRINITY SESSION	Cooking Viryl COOKS11 (US
13 KIND TWIN HYPE	Profile FILER281
14 LIXI THE MIXDOWN PART 1	Sleeping Beg SBUKLPS (L/S
15 15 3 SURFER ROSA	4AD CA0803 (N
16 RE 1 THE MAN Dvis Cornello	Damon FIENDS2
17 12 6 MLAH Las Negresses Varies	Shyrka Kag LEFTUP 11 (US

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Compiled by Music Week from Gallup Data



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#### Sisters are doing it for themselves

THE GLAMOROUS French pianists, Kotia and Marielle Labeque nists, Kotia and Marielle Labeque appear to change record compan-ies the way others change shoes — having had successful releases with Philips and more recently EMI, the sisters have now moved — though not exclusively — to CBS Masterworks

They have signed what is de scribed as a long-term contract with the Japanese company to record only cross-over material, though that will encompass a broad definition.

The first title to be released un der this contract comes out next month — an arrangement of some of Bernstein's most famous numbers from West Side Story. Irwin Kostal has arranged the Symphonic dances for two pianos and percussion (Jean-Pierre Drouet, Sylvio and

Kostal has also arranged some of the songs for two pianos, includ-ing Something's Coming, America, Maria, I Feel Pretty and Tonight. He made the arrangement es-pecially for the Labeques.

pecially for the Labeques.
"After hearing their recording of
Rhapsody In Blue I became obsessed by the sound of two-piano
music," recalls Kastal. "Then, out of
the blue, they called me, all the
way from Takyo, which shook me
up. They asked me to make a twoand version of the Symphonic Dances, plus all the songs.



THE LABEQUE SISTERS: taking risks with the classics

"When I called Lenny to ask for his endorsement, he immediately responded: What about the percussion' to which I replied: 'we'll have two percussionists and a jazz drummer along with the two pi-anos, and he heartily agreed. "When he hears this recording,

I hope he doesn't mind my turning the Jet Song into a woogie, but how can he not help loving the fun with which Katia

takes off on the high keys while Marielle pounds out the rhythm, never deserting Lenny's basic har-The recording has been produc

ed by the jazz musician John McLaughlin, the long-term comnion of Katia, the older of the sisters. It was made in Paris last year where the Labeques still live - sharing the same house - an artment block in the Marais district. "The pianos are on the floor, I am on the second and Katia is on the third," says Marielle, the younger but the quieter sister of the two. "We live in the same building ecause it is more convenient."
Their collaboration has continu

ed for many years. They both start-ed learning the piano from their

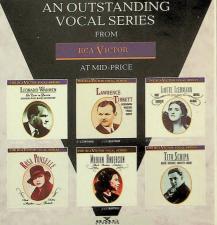
mother when under five, and went mother when under rive, and went to the Paris Conservatorier to-gether, when Katia was 14 and Marielle 12. Yet they are very dif-ferent in personality, Katia, the smaller in height, being bubbly and outgoing, while Marielle is more reserved.

same musical ideals, which de-mand a wide range of music, from Bartok and Stravinsky to the Gershwin albums which proved extraordinarily popular, and other arrangements. This also applies to dress — enjoying the casual ap-proach of black velvet trousers and silk tops for concerts.

They both enjoy taking m risks, crossing barriers set up by music establishments. "It is not an sy thing to do: half the people will love you for what you are do-ing and the other half will hate you just as much," says Katia.

But they maintain a respect for each other's music making. didn't like playing together then we wouldn't play together, it is as simple as that," says Katia. The new Bernstein recording is

issued on all the CD/tape/LP 545531 three



#### CROSSOVER CLASSICS

Tree Clessing 18x154/TRXC154/BAM

BPI. Compiled by Gallup for BPI,
 Music Week and BBC.

#### O DANIEL LEVY, the Argent

nist who directs the Venice Festival, is undertaking a com Schumann piano music cycle for Nimbus Records. Recording over a period of three years, the cycle will be contained on 14 discs, the first of which is released in September - the Davidsbundlertanze Op and the Kinderszenen Op 15 (NI

SUPERTENOR Placido Dom ingo was presented with a golden disc by Peter Russell, head of Poly-Gram Classics, UK, and DG label manager Bill Holland during his recent appearance at the Salzburg Festival. The golden disc marked sales of over 100,000 units in the UK alone for The Essential Dom ingo. The tenor announced an ac-tive recording schedule with DG including Mascagni's Cavalleria Rusticana, Puccini's Tosco, Leoncavallo's Pagliacci, Wagner's Parsifol and The Flying Dutchman and the title role in Rossini's II





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CUE CTHESSEE

#### Collins defies the critics Baker

by Nicolas Soames

THE UNEXPECTED appearance in the MWs classical market share survey of one of Britain's newest labels, Collins Classics, has given a timely boost to the label's autumn

Collins Classics launched with eight titles in February, followed up with 11 more in June, and no moves confidently into the market place with 11 releases this month, and then September (a further 12) and October (11). But there will be no more releases for the rest of the

However Roger Bull, classical marketing manager, anticipates that 1990 will see considerably more than the total of around 50 1989 titles — with a total probably closer to 75, although the final figure is not determine

Not surprisingly, he feels that the 3.5 per cent market share gained justifies the strategy adopted by the label, and its manager, Alan Booth. "We were very pleased with the marketshare. I can't say we were surprised to see us there — we have got good recordings and good distribution and that's what counts," remarks Bull.

Although the label faced some criticism at the outset for its fairly popular approach, Bull feels that it was this that made the difference. "We went to a wider audience with recordings such a Mussargsky's Pictures At An Exhibi tion, but it was noticeable that

Hall did well.
"But in the future, we hope to "But in the tuture, we hape to cater for specialist toste as well — I think collectors will be very inter-ested in recordings such as Tchai-kovsky's Manfred Symphony, con-ducted by Yun Simonov, for example."

The August and September re leases cover the three main pillars of the Collins approach — the prootion of name artists, establishing a core of younger artists whose Collins label; and a broad-based

repertoire.
The August releases saw
debut Collins recording recording from Refael Fruhbeck de Burgos who opened and will close the main classical programme of the Edin-burgh Festival. The Collins disc brings together two popular Strayinsky works, Le Sacre du Printemps and Petrouchka with the LSO (EC 1011-Z, all three formats).

August also sees the English co ductor Wyn Morris conduct Mah-ler's Symphony No 4 (EC 1004) and the re-release of the Symphonica recording of Mohler's Symphony No 5 (EC 1037). Tamas Vasary, Jacek Kaspszyk and Hartmut Haenchen and the Nederlands Philhamana.

Nederlands Philharmonisch Orkes playing Mozart's Symphonies Not 38 and 40 (EC 1048) are among the other orchestral recordings. Holst's The Planets, conducted by Hilary Bayan Wetten (EC 103C

David Nolan directing the London Philharmonic (EC 1006) are likely to figure among the best-sellers. Also to be noted is the first ap-Also to be noted is the first op-pearance on the label of the gui-tarist Carlos Bonell playing Rodrigo's Concerto de Aranjuez (EC 1032) which he formerly recorded for Decca.

The September release shows a different identity which will give shape to the label. Ratael Fruhbeck de Burgos embarks upon a cycle of Beethoven's Symphonies with the LSO, starting with Nos 7 and

8 (EC 1040). Collins' purpose in early can be gleaned by its two September releases from the newly form-ed Consort of London directed by Robert Haydon Clark, with Handel's Water Music (EC 1015) and A Seasonal Consort, in v they are joined by Valerie Masterson (EC 1038). While Collins has pursued a pol-

icy of releasing on all three for-mats, Roger Bull acknowledges that the label will have to be more

 Collins has decided to rush-re lease the first two of a series of re-cordings which it made with the itish pianist John Ogdon who died earlier this month.

Next month will see the Piano

Concertos Nos 1 and 2 recorded ith the London Symphony Or chestra under Gennady Rozhdestvensky; and in October will come the Sonatos Nos 1 and

#### **VPO** goes 'exclusive'

THE VIENNA Philharmonic Orchestra has signed a new and ex-clusive contract with PolyGram which will cover recordings for Deutsche Grammophon, Decca and Philips until 1995

The Orchestra has still some re cordings to finish for other com cordings to finish for other com-panies — including works with Previn, for Telarc, and with Muti for EMI — but otherwise its studio life will be the property of PolyGram. The recordings will include the complete Mozart symphony cycle

with James Levine.
The exclusive contract may be dubbed the "excluding" contract by PolyGram's rivols who could see the move as one which sets out new rivols, such as Sony Classical. But Peter Russell, director of PolyGram Classics, Russell, director of PolyGram Classics, Western Classics, the Contract of Seath Peter Russell, director of PolyGram Classics, Western Class vith James Levine.

nic who were contracted to DG, Philips and Decca.

 This week, the chairman of the Vienna Philharmonic Orchestra, Werner Resel, denied reports that Karajan was to record a Beet hoven symphony cycle and the op-era Fidelia with the VPO for Sony Classical before the conductor

In the article on Philips' Mozart Edition, the second paragraph quoting Mike Sage should have read: "It will be different now" not

# backs pop

by Andy Beevers

ANYBODY WHO is expecting the the Back Beat Disciples to be pack ed with hard-hitting extended dance tracks is in for a shock. Merge is full of songs that would be more at home on the Radio One playlist than in a club.

"A lot of people have said that

it is surprising how commercial the LP sounds, but it really isn't that sur-LP sounds, but it really isn't that sur-prising if you look at the records. I have done in the past", claims Baker. "I have produced all sorts of music. — I have worked with people like Hall and Oates, Suz-anne Vega and New Order."

He explains that he wanted to

make an LP of songs without the "tricks and gimmicks" of remixes: "I didn't want the songs to be outof-date next week because they have got the wrong sample on them! I like clubs and I like good lance records, but listening to an LP of 12-inch remixes is the most boring thing in the world."

Baker has some scathing views on current dance music: "There is

nothing new: it is just a re-hash of a re-hash. The dance music cycle is getting shorter and shorter. Latin Hip Hop and the Miami Bass sound are the same as what we were do ing in 1981, only it is much easier now because of the technology — The Backbeat Disciples is a "real

group" which evolved as the LP progressed, and should be playing live later this year. It features two singers, who have both worked with Baker in the past: Tiny Valen-tine was a break dancer in the Beat Street film, while John Warren was in a band which played at the Boston club where Baker was a DJ. There is also a surprising line-up

of guest vocalists on the LP, including Al Green, Martin Fry, Jimmy Somerville, OMD's Andy McCluskey, French favourite Etienne Daho and Robert Owens

of house innovators Fingers Inc. Baker says that his favourite pro-ducers at the moment are Teddy ducers at the moment are leady Riley and LA and Bobyface. Their influence can be heard on the two tracks sung by Tiny Valentine. Two Times One is a prime piece of com-mercial swingbeat complete with rap, while the other track was written in London last year after Baker had been to the Tabernacle club 'Amonast all the rap tracks, they "Amongst all the rap tracks, they played the Mac Band's Roses Are Red, which reminded me of the old Solar sound and inspired me to write Willing To Be Chilling," says

The three John Warren so Talk It Over, Last Thing On My Mind, and Count To Ten — are in what Baker describes as the "blueeyed soul style of Hall and Oates Dan Hartman and Toda Rundgren". They are all very com mercial and Baker even admits that there is "a bit of Stock, Aitken and Waterman style production thrown

It is difficult to see why Talk It Over failed to make the charts when it was released as a single when it was released as a single earlier this year. The same goes for the pristine pop dance of its Your Time which features the voice of Shirley Lewis. However, it should be third time

lucky for A&M/Breakout when lucky for A&M/Breakout when it releases the next single from the LP. It has chosen the upbeat sound of Love Is The Message which boats the unmistakeable voice of All Green. "The song was written at creen. "The song was written in 1986 and was originally sung by Will Downing", says Baker, "but when we fell out he didn't want his vocal to be used so I had to find someone else. I went through five or six singers before I phoned up Al for help."

The Meet tracks featuring 118.

The three tracks featuring UK singers are very reminiscent of their previous recordings. Baker describes the Jimmy Somerville track, I Believe In Love, as the "lost Bronski Beat song", while Mythical Girl sounds like an ABC track, even hefure, Martin Fou and state since Girl sounds like an ABL track, even before Martin Fry starts singing. Walk Away is the first of several songs which Baker has written with Andy McCluskey.

Along with Two Times One, the

strongest club track on the LP is Silly Games which features Robert Owens, one of the best vocalists to Owens, one of the best vocalists to come out of the house scene. The sang harks back to Baker's early work. "It features samples from Afrika Bambaotad's Planet Rock and Renegades Of Funk as well as from Freeze's IOU", he says, adding; "it is the one concession to my past on the LP.



ARTHUR BAKER: going commercial

#### Philips presses ahead with CDV

THE POLISH pianist Krystian Zimerman (above second right with DG executives) has signed a new long-term exclusive contract with Deutsche Grammophan continuing an association which began in 1980 five years after he won the Warsaw Chopin competition.

Next month (September), Zimerman will begin recording a cycle of Beethoven's Piano Concertos with the Vienna Philharmonic Orchestra

Beethoven's Piano Concertes with the Vienne Philhormonic Orchestra conducted by Leonard Benstein, Among the solo piono recordings will be works by Beethoven, Schubert, List and Symmonovak. When the property of property

THE PRESSING problems faced by CDV in its PAL format at the Black-burn factory are gradually being overcome according to Philips' general manager Mike Sage who general manager Mike Sage who is issuing more releases this month, headed by the special limited and numbered edition of Wagner's Ring In The Boulez/Chereau pro-

duction.

Though the four operas in the cycle have already been released individually, supplies have been subject to some delay, but Sage feels that many collectors were, in any case, awaiting the limited edi-

tion which was expected earlier.
It comes now on 12 CDVs cove It comes now on 12 CDVs cover-ing 22 sides, with the bonus of The Moking Of The Ring CDV, plus a 160 page well-illustrated book, both of which cover the controver-sial project. This large box set has proved a best-seller in Japan with sold, putting it into the charts alongside Rambo films. The set has a dealer price of \$163.10, and the number is 070 407.

number is 070 407.

Among the other CDV releases from Philips in September is a second opera, Britter's The Turn Of The Screw, in the Royal Opera House production with Helen Danath, and Robert Tear conducted by Colin Davis, 070 4001 (two discs, three sides, \$26.15 dealer oxide).

discs, three sides, \$26.15 deoler price).

There are also Haydn's Cello-Concertos Nos 1 and 2 played by Missillav Rostropovich with the Academy of 5N martin-in-the-Fields (0701081) on one disc (\$13.05 deoler price) and Claudio Arrau's 80th birthday recital, in which he played Bethoven, List and Debusy (one disc, two sides, \$19.60).

# ROGER CHRISTIAN



# The Pogues

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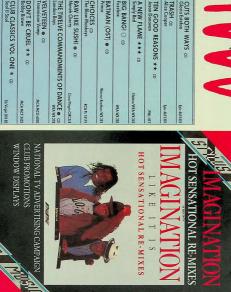
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#### Alice **Springs** eternal

by Adam Blake WITH A current hit single, a mar alled Alice talks of his new album Trash, his first for Epic: "It's gonna definitely cut a new groove for me because the last two albums, in fact the last four or five, were persona vendettas. The last two were very angry. I was kinda lashing out. I'd retired for three years and I wanted to come back and show everybody that Alice was back and mean and thin and tough and hungry again. I needed to make those albums to get to this album. This is like a Billion Dollar Babies type of album. It's variety It's also about as close as we're

It's also about as close as we're ever likely to get to a romantic Alice Cooper record, being more about sex than violence. "If I'd done another blood album people would a said OK, Alice can only do his now," Cooper comments. After living with his alter-ego for 20 years, Yunce Furnier – for it is he — still feels enormous enthusi-

asm for Alice's career, and touchingly, no small affection for the ex-cesses of his monstrous creation. Yet in the new stage show, as in many previous stage shows, Alice comes to a hideous end — this time by virtue of a Venusian Fly Trap by virtue of a Venusion Fly Trap bed of nails, "It's like a morality play," says Alice, laughing, "Alice gets away with so much during the show that you can't really let him just get away with it. You have to somethow stop him, punith him, and then let him come back, If you

and men let him come back. If you just let him get away with it there would be no justice."

Pioneer of rock theatre, and maker of some of the very first and very best rock videos, Alice Cooper remains a true showers. oper remains a true show But he claims he never deliberately set out to become known as such "I really didn't have a choice, it was honestly the natural way I did it." With his new album just out, his single, Poison, riding the charts and single, Poison, riding the charts and a world tour starting in October, Alice Cooper's natural, honest, grotesque rock'n'roll morality play looks set to run and run.

#### **Filling the** indie gap in print

by Ian Watson "THERE'S A great lack of a prop "THERE'S A great lack of a proper indie magazine. There's the two weeklies which monopolise the market and nothing more. The market's saturated with fanzines and I thought this would be the perfect apportunity to start a glassy alternative. I can't find a manthly magazine that I like to read that

has all the bands in it. Out of such dissatisfaction are: Lime Lizard, an indie guitar-orien tated magazine with a surp instream outlook. Edited by Britt Collins the magazine expresses both her desire to have a greater both her desire to have a greater control over writing style and artis-tic format and an opportunity to "eventually meet The Cure". Financed by advertising, sales,

sponsored monthly events (usually in the shape of gigs) and Collins own personal finances, Lime Lizara was initially distributed in London was immany distributed in London alone, but now goes to Manches-ter and has a healthy export rate (they currently have four export companies dealing with worldwide distribution).

Also large Also large mainstream bands are offering their services in the shape of interviews. Issue three features The Mission, The Primi-tives, The Pixies and Throwing Muses with the Jesus And Mary Chain and The Ramones al pencilled in for issue four. There are also regular pieces on litera-ture, film, theatre and cultural issues as well as short stories by budding

#### **Unsung heroes** of the roots uprising

by Matthew Cole plete with upright bass and fat Fifties style semi-acoustic guitar, may look like a band out of time. But this Californian three piece are out to prove they are needed now

"We believe in our music so much we just want to go on spreading the gospel and turnin" spreading the gospel and turnin' people on to music the way if should sound," says guitarist and songwriter David Gonzales.

Although their UK debut was a low-key affair, their professionalism and a scorching set surely will ensure a warm welcome for their

ensure a warm welcome for their glorious garage rock 'n' roll on

THE-PALADINS: Fifties style, toda

The unsung heroes of a roots up-rising that has already given us tex mex folksters Los Lobos and the rousing R&B of The Fabulous Thunderbirds, the Paladins are looking to complete the pictur with their blues-tinged rockabilly.

"People say we're stuck in the Fifties. I do love that Authentic R&B sound, but all the songs are new and only mean something now," says Gonzales.

Gonzales strives for authenticity in every aspect of the Paladins' sound. With his Fender twin reverb omp and genuine Guild guitar, here is a man who listens to old records on a jukebox "because that's the way they were intended to sound."

His undoubted virtuosity as His undoubted virtuosity as a guitarist is the Paladins great strength. The natural ease with which he can switch from fidgety rockabilly lines into dazzling blues breaks and back shows how deeply he is immersed in the roots scene. Says Gonzales: "It is very much a West Coast sound, that I Bone Walker R&B feel, so it is appropriate we're following

The Paladins are one of the few white acts on Chicago based specialist blues label, Alligator Records, licensed to Sonet in the UK.
"We're so grateful that there are
people here who want to help us
spread the word about what we do. Alligator's reputation helps and things in Belgium and Holland are really working well for us. In the UK we're just getting the ball roll-ing," says Ganzales.

#### Bland — in name only

by Adam Isaacs ONE OF the great voices of black music, Bobby Blue Bland recently

music, Bobby Bue Bland recently headlined a London gig with the Malaco Allstars "Blues Blast".

"The new album will be out on Malaco soon," he reports. "We'll probably call it Midnight Run, the little of a rose by Tomby Tota. The title of a song by Tommy Tate. The record. If I could stay in the studio all hours I could do it in three

Midnight Run will no doubt follow the pattern of his previous hit Malaco album. Members Only. Bland has probably lost count the records he's made. Signed to Duke Records in 1954 his first hit was Further On Up The Road, still part of his set in 1989 and a legacy of the late Joe Scott, an arranger/trumpeter w mould Bland's sound.

The Sixties was "A real exciting time" Bland recalls fondly. Huge

hits at that time included I Pity The Fool and Ain't Nothing You Can Do which projected the image of the blues-drenched ladies man.

"That's something that's kind of hard to live up to," he says, "But the things I was singing about were the things I was experiencing in my life". Authenticity is not in short supply when he records, even when he mixes disco rhythms with straight-ahead blues. He has even hit with country material the sublime Today I Started Loving You Again.

Many of his hits were perfe in London and at Montreux, he shared the bill with BB King laco has recorded the show fo future releases. Then it's home to Tennessee. "When I get a cha to rest I take advantage of it. Big cities don't appeal — too much hustle and bustle," Bland says.



BOBBY BLAND: he o

#### Leo Kottke: quitarist Phd

by Dave Henderson SOME 21 albums into his career

naster guit rist Leo Kottke looks too young to be a vinyl veteran.
The three most recent Kottke albums have been on Peter Baumann's RCA/BMG distributed Private Music — also home to the illustrious Ravi Shankar and former Police-man Andy Summers — but as yet the UK has only heard the latest, My Father's Face.

"That's bad, too," exclaim Kottke. "I really feel I've progress ed through these three albums and My Father's Face is the best of them. The previous two will be re leased after in the UK and that'll just confuse people."

Kattke fans are destined to be confused. The back catalogue started in 1969 with the indepenstarted in 1969 with the indepen-dently released Takoma. It become mainly instrumental after Kottke at-tempted to "develop his playing style" and more recently, it has be-come a homage to the guitar tech-nique which he picked up as a nque which he picked up as a youngster from a mysterious ham-mer-fingered local. So innovalive is Kottke's performance style, in fact, that several study courses have been developed in America to let you "learn to play, the Kottke

"But, they teach them all the wrong stuff," claims Kottke, "all the

Even though the world and it's rock 'n' roll reference book has Kottke down as a roots/blues-influcome down as a roots/bus-intlu-enced performer, his self-taught guitar style isn't as obvious as that. "I came upon those styles of mu-sic much later on, they weren't original influences," he recalls,



LEO KOTTKE: the young master

reeling off a list of diminished

Kottke's latest project is the score for an Omnibus documentary on the late author Raymond Carver, Coupled with the release of 1988's Regards From Chuck Pink and 1986's A Shout Toward Noon that might just be the incentive you need to enroll in that Phd in Leo

#### **Back tracking**

Record Retailer, 27 August 1964 eras to open two Billy Fury Fab Record Stores, in Peckham and Reading ... Joan Turner beco first artist to buy TV advertis a series of seven-second com-mercials — consisting of a slide showing a record sleeve, with a voice-over ... New singles from Decca include Chills And Fever debut Tom Jones release, and first British surfing record, a cover of Young Love by Bo And Peep, featuring backing vocals by And-rew Loog Oldham and Decco musical arranger Mike Leander.

Music Week, 24 August 1974 dvocating an end to the dam Boots cease album

aging retail price war. Woo worths hints that it may follow su Tim Rice and Andrew Lloyd Webber describe as "only poss ible" the chances of a stage must call about the life of Eva Pero cal about the life of Eva Peron
... An extensive promotion campaign launches George Harrison's Dark Horse Records,
through A&M. First two releases
are by Splinter and Shankor
Fomily and Friends... DJM withdraws bid to buy AIR London, including AIR Studios.

Music Week, 25 August 1984 ued by Ford for libel and defa sued by Ford for libel and defa-midion resulting from the picture bog and advertising for Alexei Soyle's VIII John Getto New Soyle's VIII John Getto New John To John Getto New John To John Getto New John To John John John John John Ware by spring 1985. The UK music industry mourns the pas-ing of Alexis Korner, deed at 55 . Lotest ABC figures place Smath file as eleventh biggest magazine in UK. Sharp declines Mirror.

MARK LEWISOHN

#### A drop of the hard stuff

pandemonium broke out in the crowd as The Mighty Lemon Drops made their first public ap-Props made their first public ap-pearance in eight months at the Wolverhampton Civic Hall. In their absence, their quest for the perfect song has been taken up by a fair few others, notably the Stone Roses and House Of Love, but on this showing the Midlands outfit will be able to hold their own in any

company.
In the break the band have ac quired a keyboard player which suggests — along with a very Doorsy final number — that they Doorsy final number — that they might start exploring more psyche-delic areas. However, much of the new material is as tightly structured as ever, the new single Into The as ever, the new single Into The Heart Of Love emerging as a po-tential chart contender. There are still strong echoes of the Teardrops shill strong echoes of the leardrops and Bunnymen in terms of both melody and phrasing, but all along the feeling with the Lemon Drops is that they've raided the best shelves and only made off with the choicest goods.

Above all, this was a remarkably powerful display, a vibrant energy crackling right the way through the set, egged on by an ecstatic home audience and genuine enjoymen on the part of the band. If anything it was a little too loud, but the added volume certainly lent the old favourites like My Biggest Thrill and Like An Angel an anthemic feel. Anthemic, that is, without being pompous; a homage to the power of melody, driven home by the excellent pacing of the songs This was a triumphant home

DAVID GILES

#### View from the balcony

AFTER THE initial flurry of activity and interest, particularly from the press, around the release of their debut album, the dust has finally settled and the time has come for For a band who've only played

Romeo's Daughter to show if they have the stamina to go all the way. Their crafted blend of rack/pap has been carefully constructed within a studio environ-ment but with their third headling rformance at an enthusiastic

showed that the band snowed man they are swiftly making progress in making the leap from studio to stage and establishing their live nersonality

personality.
Their attributes are obvious. In Heaven In The Back Seat (once again delivered twice). Stay With Me Tonight and Don't Break My Heart they quite clearly have the songs, being tuneful and meladic, and in Leigh Matty they have an accomplished vocalist who, quite naturally, stands us the focal point of attention. And on the odd occa sions where perhaps Romeo's Daughter's style of designer rock appears just a little too mechanical, she's there to provide the emotiv

Though at times the band do their utmost best to "rock out", with guitarist Craig Joiner leading the Daughter are not a heavy metal band, so it's appropriate that the semi-balladic I Cry Myself To Sleep At Night stands as their best song, representing perfectly what this five-piece are best at.

Overall, it's a sound manufactur-Overall, it's a sound manufactured for the big time, and America should warm to them in a big way. Over here though, the much desired hit single is the more likely short cut to the success that Romeo's Doughter have coming their way.

#### Back to life, back to reality

A FEW years ago Big Sound Authority gained surprise chart success with their solid but uninspired with their solid but uninspired brand of soul. Now BSA's songsmith Tony Burke is back on the boards with **The Life Unlimited** and again seeking pop stardom. They've certainly built up a fair sized following judging by them by The Borderline audi

a handful of gigs they are remark



ROMEO'S DAUGHTER: star-crossed lovers on the right track

ably tight and obviously relish getably tight and obviously relish get-ting on stage and giving it their all. Yes, the boys can play and have a smathering of hummable tunes. This Beauthful Place, probably their debut single, impressed as did the slow moody Taxi Driver but the set lacked anything with "hit single"

stamped on it So where do they go from here? Former glories are sure to summon up the majors' interest and they do what they do very well. They are not the prettiest bunch ground so not the prettiest bunch around so they won't appeal to current single buyers but strong hard-hitting sets like this are sure to earn them a considerable club following and given time their professionalism could see them reaping dividends. LEO FINLAY

#### Outside edge

THE OUTSIDERS didn't so much as come in from the cold as step into the oven when they played their first major gig at London's Mar-

The four-man band marched into battle in heat that would have into battle in heal that would have done a coal furnace proud. But they produced a tuneful and excit-ing brand of indie pop which was fast and melodic and teatured fine personal performances by group

Matt Peocock's jangling acoustic guilde and powerful singing made the greatest impact, Although his throaty voice meant the lyrics were throaty voice meant the lyrics were occasionally difficult to comprehend, the gut feeling behind them was omnipotent. Sounding like the fruits of a Brit pop REM, the songs charged forward in an ordered progression of chord changes. Though fast, they never lost their way thanks to the drummer's hard yet controlled rhythm construction.

The Orbitalists wan the choes of

The Outsiders won the cheers of the surprisingly large crowd with a short but dynamic set. So far their own material is thin on the ground and tanight's highlights included a creditable version of The Monkees' Pleasant Valley Sunday. Of their own compositions, Handfuls Of Nothing — their debut single — is a song that's already making music business insiders check The Out-siders out. CHRIS WILSON

#### Browned off Wells

A LITTLE bit of blues history was made at Birmingham Town Hall when Clarence 'Gatemouth' Brown and Buddy Guy played generations, and different styles were welded and fused in a long, slow, joyous rendition of T-Bone Walker's Stormy Monday and it was hard to tell who was the more

was hard to tell who was the more chuffed, Guy or Brown. As part of the Tennant's Jazz Festival, organised by Big Bear Records, this gig took place before a staunchly middle-aged and seated jazz audience: consequent ly the music was slow and con-

Guy's inventive virtuosity reach-d incandescent heights — es-ecially when amiably sporring



MIGHTY LEMON DROPS: a triumphant homecomina

with Brown — and it was a shame that Junior Wells saw fit to rather spoil things. Repeatedly playing his harmonica in the wrong key and badly overdoing the serious business of understating his vocals, Wells went and let the side down. He looked belligerent and perhaps he felt that Brown's guest appearance had upstaged him. If so, the was right. If had. The memory of that impromptu duel between Brown and Guy is something that this blues buff will cherist forever. ADAM BLAKE monica in the wrong key and

#### King of the **Empire**

AMID THE gently swaying bodies, the subtle sparkle of African guitars, cruising backbeats and crooning voices, there was still the feeling that the Nigerian King Sunny Ade has had a perplexing r in the UK.

career in the UK.

As he explained before the sec-ond song of the encore, his band's first visit was back in 1971 and he led the way for African artists when signing to Island in 1983. But why has he never capitalised on his never capitalised on his status? The fact is that the amount of copies he sells worldwide means tain is a small drop in the ocean and not worth touring every time a new record is released. Conse-quently he and Island parted in 1985, The King has no record deal in the UK and we only get to enjoy his band's rapturous performances once in a blue moon.

once in a blue moon.
Following an earlier cancellation
due to a Nigerian national strike
and flight/viso freeze, the rescheduled shows were at least held in
the intimate and accomodating Hackney Empire, with a close-up view of these 13 musicians and four singers. The ju-ju rhythms we

laid-back groove than most electric African music we hear, although they can swing out just as easily The King's vast experience was confirmed by his band's neat theatrical touches like the way every one freezed mid-motion during one hot work-out, or how they came back for the encore instru ment by instrument, building up the rhythm until you were fit to burst. Neither should we forget the joyful spectacle of the dancing while the music was in full flow, and no-one's better at leasing out a groove and then striking it home. This is why the King Sunny Ade band is a leg-end— and is likely to remain that way unless his visits become more MARTIN ASTON

#### Pop Guns take aim AT LONG last the sound of 1989

is shaping up to be the sound of three quitars chiming away to a bundle of contemporary references. To generalise, The Pop Guns are The Family Cot meets The Parachute Men, Four hulking blokes of standard Wedding Present indie issue dwarf a figure of the perfect modern front panders not to the Rock Garden audience's saliva glands but to her vn sense of musical joyausness She enjoys her songs as much as the crowd and isn't afraid to deal out a swift blow to the ego. One song appears to chronicle a love affair which dissolves due to the singer's own mis-management and this cleverly thought out own goal wins her approving nods from all

But back to those guitars. At this stage it's enough to note that the potential is there. It's not until Waiting For The Winter that their inter play really begins to pay off, the seeming lethargy of Wendy's Rickenbacker melting into the steaming frenzy of the other two guitars. This really is the watershed. Songs build up to an outburst of emotion whilst Wendy's voice re-mains piercingly cool. It's an obvi-ous juxtaposition but for once the vocal aloofness is what makes Pop Gun pop so refreshingly real and so emotionally genuine. The Pop Guns are, in their own unique way, the epitome of the Nineties exciting new face of indie pop — flaw-ed yet forceful, stars in the making. Looks like this could be the start of something spectocular.

WILD AND wacky unsigned Colchester band Seymour were incorrectly named The Feymour in lost week's issue. Also pictured were Too Much Texas, not New Fast Automatic Daffadils as stated

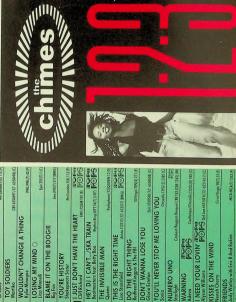


Compiled by Gallup for the BPI, Music Week and BBC based on a sample of 500 record outlets. Incorporating 7", 12",

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O TWO CLIFFSICHARD HAVE THE HEART

HEY DJ I CAN'T.../SKA TRAIN Beatmasters feat. Betty Boo Rhythn

THIS IS THE RIGHT TIME

THE INVISIBLE MAN

**NOULDN'T CHANGE A THING** 

TOY SOLDIERS Martika

FRENCH KISS

BLAME IT ON THE BOOGIE

YOU'RE HISTORY

Shakepears Sister

LOSING MY MIND C

YOU'LL NEVER STOP ME LOVING YOU

NUMERO UNO

WARNING

DON'T WANNA LOSE YOU

DO THE RIGHT THING Redhead Kingpin & The FBI





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### Vinyl's Indian summer

JEACTURING. been in a race his summer to stom pressing the peak pre-vhich starts to mid-Septem-

ned by its big-, in a 50-50 blish a brand ity at premises

aneously, the interprise the ions pressing London. Both der the Audio

e time, Music ed to expand

ford to affer a one-stop shopping service — adding pressing, dupli-cating and CD manufacturing to its portfolio

Existing been contributing to the increase in capacity but the general belief is that demand will more than fill it this season.

it this season.
For instance, the Tape Duplicat-ing Company has been buying new winding equipment at its Islington, London, factory and is planning further expansion next

year.

Damont Audio is adding an extra floor to its tape department at Hayes and is bringing seven-inch pressing machines out of mothballs to help meet an expected surge in demand for vinyl capacity, caused largely by last year's clase-down of the major PolyGram pressing plant.

Many others, such as old-estab-lished Fraser Peacock Associates, have also increased tope car Some have been hampered by the industry's shortage of trained en-gineer-fitters.

While most of the action has been on the tape side, the vinyl-producing independents are experiencing a resurgence of orders to fill for the lost capacity at Poly-Gram and the gradual wind-down

or am and the gradual wind-down in pressing by other majors. It is colculated by some that sales of vinyl are diminishing at a lesser rate than the close-down of manufacturing capacity, leaving the in-dependents enjoying on Indian summer of demand. This need is predicted to last for at least five

But there is another side to this TO PAGE TWO

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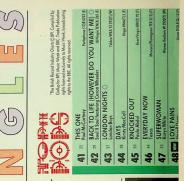
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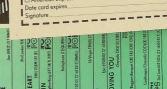
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# PRESSING AND OF THE PRESSI

Independents are enjoying a late boom in vinyl production due to lost capacity at PolyGram and the wind down in pressing by other majors. Robin Cobb presents an overview of this and other manufacturing facilities.

WO MANUFACTURING groups have been in a race against time this summer to have new custom pressing and tope duplication plants operating in readiness for the peak pre-Christmas demand which starts move into geer from mid-Septem-

Der, Lorge independent distributor Finnacie has been joined by its biggest customer, PWL, in a 50-30 gest customer, PWL, in a 50-30 per service of the service of the service of the new daylicating facility at premise, in Croydon. Simultaneously, the two companies have pulled into the same shored enterprise the Lambourne Productions pressing plant at Hackney, London. Both plants will trade under the Audio Services title.

At about the same time, Music Manufacturers decided to expand beyond its printing activities in Bed-

# Vinyl's Indian summer

ford to offer a one-stop shapping service — adding pressing, duplicating and CD manufacturing to its portfolio.

Existing manufacturers have been contributing to the increase in copacity but the general belief is that demand will more than fill it this season.

For instance, the Tape Duplicating Company has been buying new winding equipment at its Islington, London, factory and is planning further expansion next

Damont Audio is adding an extra floor to its tape department at Hayes and is bringing seveninch pressing machines out of mothballs to help meet on expected surge in demand for viny capacity, caused largely by last year's close-down of the major PolyGram pressing plant.

Many others, such as old-established Fraser Peacock Associates, have also increased tape capacity. Some have been hampered by the industry's shortage of trained engineer-fitters.

While most of the action has been on the tape side, the vinylproducing independents are experiencing a resurgence of orders to fill for the lost capacity at Poly-Gram and the gradual wind-down

Gram and the gradual wina-aown in pressing by other majors.

It is calculated by some that sales of vinyl are diminishing at a lesser rate than the close-down of manufacturing copacity, leaving the independents enjoying an Indian summer of demand. This need is predicted to last for at least five

years.

But there is another side to this

TO PAGE TWO

#### ORLAKE

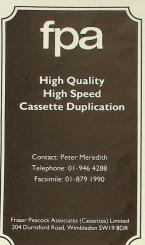
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#### FROM PAGE ONE

apparently up-beat picture. Some see the mortet becoming even more price-conscious and the large-scale continental manufacturers, such as Germany's Sonopress, bidding for large shares of the UK market. It is pointed out that with the completion of Eurotumal by, the region of the large state of the

packing even not under and bowever. Others say the UK pressers
and duplicators are well able to
stand on their own feet and, conversely, are poised to compete for
more work from continental Europe. It is also argued that price is
not the only criterion and indepenation of the only criterion and indepenservice — coupled with the
advantage of being an the spot for
closer personal contacts with the
music industry — will have no

worries. The music industry's practice of changing orders and placing lastminute ones in the peak sectors is another point of dispute. Some mountained was the peak sectors is another point of dispute. Some mountained was point areas of this could be avoided by better planring, even though it is conceded had there will always be an elthough a sector of the peak of the peak of the peak of the the peak of the peak of the the work the first the work the thin the work be industry operates and it will never change. When Eddle Wellicox moved in

as general manager of Pinnocle-PWL's proposed duplicating plant in the second half of May, his brief



DAMONT AUDIO'S warehouse gears up for the expected surge in vinyl capacity

was to have it operational by the beginning of September. "Normally, you would estimate it would take about six months to get a plant operational," he explain.

Premises were already owned by Pinnacle but some rebuilding and complete refurbishing were needed. Full air conditioning had to be installed. And the duplicating studio, mastering and winding studio, mastering and winding requipment had to be decided upon and ordered, with some manufacturers of this equipment demanding a lead time of at least three months.

The Tapematic system was chosen but the first obstacle was when the Italian manufacturers said it was impossible to give delivery by the end-of-June deadline. Willcox, accompanied by Tapematic's UK representative promatic's UK representative to permatic's UK representative to permatic's UK representative to perture to the company that Audio Services should be placed at the front of the cureue.

In the event, the first cossettes came off the end of the finishing line in mid-July. "The biggest concern of Pinnacle and PVVL was quality," Willcox declares. "No expense has been spared and I have been over the moon with the re-

With 14,000 sq ft of floor space, there is ample room for expansion. Initial capacity is for about 3m cossettes a year. It is proposed to double this early next year.

double this early next year.

While many plants are on a 24-hour shift system, Willcox plans a 16-hour production day. "It is difficult to get good engineers, esTO PAGE SIX.



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Thanks to this existing infrastructure and the space available at our Battersea H.Q., we've been able to concentrate a large percentage of our investment on plant and equipment. Mastering & Monitoring, Signal Processing, Duplication, Quality Control, Winding and Packaging, all utilise state-of-the-art technology to achieve the level of excellence we're after.

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#### 1989 UK PRESSERS AND DUP

PRESSER/DUPLICATOR	FORMAT	WEEKLY	FACILITIES	
Ablex Audio Video Ltd Harcourt, Holesfield 1.4, Telford, Shropshire TF7 4QR. Tel: (0952) 680131/01-942 2488 ext 24040/1. Fax: (0952) 583501/01-949 6175 Contact: Peter Banks (Telford) or Dave Morris (Endon), Owner	Coss	Cass=700k	Cossette hi-speed loop bin duplication. Min order=250. Turnaround time=1-2 weeks.	
Accurate Sound Melton Road, Quemborough Industrial Estate, Queniborough, Leicester LE7 8FP. Tal: (0533) 602064, Fox: (0533) 600108. Contact: William Komedera. Independent	Cass	Cass=80k	Cassette hi-speed loop bin duplication. Min order=200, Turnaround time=10 days.	
Audio Services Ltd 6 Orsman Road, Landon N1 (vinyl), Windsong House, 159 Stafford Rd, Croydon CR00 4NN Tel: 01-739 9672 (vinyl), 01-760 9710 (cass), Fax: 01-739 4070 (vinyl), 01-680 8494 (cass). Contact: Mel Gale (vinyl), Eddie Wilkox (cass). Associated	Vinyl/Cass	V=180k Cass=185k	Vinyl: 7" and 12" pressing. Coloured discs. Licensed for DMM. Sleeving and lobelling. Min order="variable. Turnaround time=4:5 days. Cass: Hi-speed loop bin duplication. Min order=1,000. Turnaround time=5 days.	
Cavendish Cassettes The Chequers Chequers Close, Crowborough, E Sussex TN6 2SD. Tel: 01-491 4117/(0892) 655298 (studio). Contact: Norman Austin, Independent CBS	Cass	Cass=5k	Hi-speed in cass duplication. Cassette real time duplication. Min order=1, Turnaround time=48 hours.	- water
Robans Lone, Aylesbury, Bucks HP19 3BX. Tel: (0296) 26151. Fax: (0296) 81009. Contact: David Black or Lionel Smithers. Owned	Vinyl/Cass	7*=400k 12*=500k Cass=500k	Vinyl: 7" and 12" pressing. Cass: Hi-speed loop bin duplication. Min order: 7" & 12"=3k; Cass=1k. Turnaround time=7"=3 days, 12" & Cass=5 days (faster by arrangement). Can process DMM.	
Chandos Records Ltd Chandos House, Commerce Way, Colchester CO2 BHQ, Tel: (0206) 577300. Fax: (0206) 41104. Contact: Rolph Couzens, Independent.	DAT	1k	Real time duplication. Min order=1. Turnaround time=1 day,	
Channel 5 Audio 14 Centre Way, London N9 0AH. Tel: 01-803 9036. Contact: Denis Holland. Independent COPS	Cass/Vid	Cass=25/Vid=1k	Cass: Hi-speed loop bin and real time duplication. Vid: Real time duplication. Min order: Cass=50; Vid=20. Turnaround time=48 hours.	The same
COPS The Studio, Kent House, Station Approach, Beckenham, Kent BR3 1 JD. Tel: 01-778 8556. Fax: 01-676 9716. Contact: Elie Dahdi. Independent	Vinyl/Cass/CD	Vinyl: 7"=200k, 12"=80k; Cassette=50k CD=100k	Vinyl: 7" and 12" pressing, shaped discs, picture discs, coloured discs. Cass Hisspeed loopbin duplication. CD = 5", CDI, CD-ROM. Min order. 7"=1,000, 12"=500; cass = 300; CD=1,000. Turnaround time: 7" & 12"=3".4" weeks; cass = 2".3" weeks; CD=2".3" weeks.	
Cottage Recording 2 Gowsworth Rood, Macclesfield, Cheshire SK11 BUE. Tel: (0625) 20163, Fax: (0625) 20163. Contact: Mandie Cooper. Independent	Vinyl/Cass/DAT	Coss=3,600 DAT=300	Vinyl: Disc cutting, ploting, DMM license, pressing 7°, $10^{\circ}$ & $12^{\circ}$ , picture discs, coloured discs, flexi discs, shoped discs. Case and DAT: Real time duplication. Min order = 1 for both formats. Turnaround time = 48 hours for both formats.	
Damont Audio Ltd Blyth Road, Hayes, Middlesex UB31 1BY, Tel: 01-573 5122, Fax: 01-561 0979. Contact: Ion McKay, Owned	Vinyl/Cass	V: 7*=100k 12*=150k Cass=130k	Disc cutting, plotting, DMM License, 7 & 12 pressing, coloured disc. Cass: Hs-speed loop bin duplication. Min order: 7 = 1,000, 12 = 500, cassette = 1,000. Turnaround time = 7 days for all formats.	
Disctronics Europe Ltd 4th Floor North, Glenthorne House, Hammersmith Grove, Landon W6 0LG. Tel: 01-741 9192. Fax: 01-748 2106. Contact: Francs Wilson, Hywel Davies, James Mitchell. Independent	CD	400k	5° CD, CDV 5°, CDI, CD-ROM. 5-colour printing. Philips mastering, plains, overwrapping. Min order = 1,000. Turnaround time = 10 days.	1000
Electronic Magnetic Associates (ELMAG) Unit B, Taxton Court, Porters Wood, St Albons, Herts Al.3 6PB. Tel: (0727) 36464. Fax: (0727) 39080. Contact: Naomi Taylor. Independent	Video	80k	Vid real time duplication, Min order=1, Turnaround time=4 days. One of UK's only two likensed blank stock manufacturers.	STATE OF THE PERSON
EMI Manufacturing Division  1.3 Ubridigs Road, Hyeys, Medilerse: U84 OSY (hiny) & coss), Crampton Road, Greenbridge Industrial Estate, Wilshire (CD), Tel. 81-548 8722, Fax: 01-56) 3788  (richyll: Tel. (1973) 311186 (CD). Character: Wike Smith (vinyl), Molcolm Goody (coss) and Tim Crouch (CD). Owned	Vinyl/Cass/ Video/CD	V:7"=600k 12"=750k Cass=750k CD=20k (annual)	Vinyl: Disc cutting, plating, DMM license, 7° and 12° pressing, Cass: H- speed loop bin displication, N-speed in cast displication, CDL: 5° pressing, Sciebur printing, Philip imatering, plating, overworping, Min order, vinyl 7° 8 12° 3000, Cass - 1000, CD = 1,000 new, 500 re-order, Tumaround 7° 40° 12° 30° 12° 20° 20° 20° 20° 20° 20° 20° 20° 20° 2	The same of the last
Fellside Recordings 15 Banklands, Workington, Cumbna CA14 3EW. Tel: (0900) 61556. Contact: Paul or Linda Adams. Owned	Coss	750k	Real time duplication. Min order= 1. Turnaround time=5 days.	
Flexi Records Ltd  Unit 1, Maritime Industrial Estate, London SE7 7AY, Tel: 01-853 3000, Fax: 01-305  1191. Contact: Margaret Smith. Independent	Vinyl	250k	Picture discs, flexi discs. Min order: 7° flexi=1,000. Turneround time=2-3	
Fraser Peackock Associates (Cassettes) Ltd 204 Dursford Rd, Wimbledon, London SW19. Tel: 01-946 4288. Fax: 01-879 1900. Contact: Peter Meredith. Independent	Cass	200k	weeks.  Hi-speed loop bin duplication. Hi-speed in cass duplication; real time duplication. Min order=1. Turnaround time=7.10 days.	1
Grampian Records Unit 4A, Industrial Estate, Wick, Caithness, Scotland. Tel: (0955) 5030. Fax: (0955) 4418. Contact: John Hunter.	Coss	500k	Hi-speed loop bin duplication. Min order=250. Turnaround time=very quick!	
GWBB Audiovision 42 Lancaster Gote, London W2 3NA. Tel: 01-723,5190. Fox: 01-224 8317. Contact: Michael Staut. Independent	Cass/DAT/Video	Cass=20k DAT=700	Hi-speed in coss duplication. Coss, DAT and video real time duplication. Min order: 1 for all formats, Turnaround time: 1-2 days for all famats.	
Harlequin Video 10 Commercial Way, Abbey Rd Industrial Park, London NW10, Tel: 01-965 9680. Fax: 01-965 9057, Contact: Mark Slingo. Owned	Video	Vid=12k 100k+	Real time duplication. Min order=1. Turnaround time=variable.	100
ICC Studio 4 Regency Mews, Silverdale Rd, Eastbourne, E Sussex BN20 7AB. Tel: (0323) 643341. Fax: (0323) 649240. Contact: Calvin Game. Associated	Cass	30k	Hi-speed loop bin duplication. Hi-speed in cass duplication. Min order:=100. Turnaround time=10 days.	
ITD Ltd Unit 21, Foroday Rd. Aylesbury, Bucks HP19 3RY. Tel: (0296) 27211. Fax: (0296) 392019. Contact: M.A. McLoughlin. Independent	Cass/Video/DAT		Cass: hi-speed loop bin duplication. Vid: real time duplication. Min order: Cass=250, vid=50, DAT=50. Turnaround time=5-10 days — all formals	
James Yorke Ltd Yorke House, Carpus St, Cheltenham, Gloucestershire GL52 6XH. Tel: (0242) 584224. Fax: (0242) 222445. Contact: Stephen Yull. Independent	Cass		Hi-speed loop bin duplication. Hi-speed in cass duplication. Real time duplication. Min order=500. Turnaround time=7-10 days.	
Keynote Cassettes Wishanger Lane, Churt, Fornham, Surrey GU10 2QJ, Tel: (025 125) 253. Fax: (025 125) 2642. Contact: Tim Wheotley. Independent	Coss		Real time duplication. Min order=10. Turnaround time=1 week.	
Leeholme Audio Cassettes 340-348 Lea Bridge Rd, Leyton, London E10 7LL. Tel: 01-556 1125, Fax: 01-539 8834. Contact: John Bassett. Independent	Cass	50k	Hi-speed loop bin duplication. Real time duplication. Min order =500. Turnaround time = 4-5 days. DAT mastering.	
Lyntone Audio Ltd. 5-9 Wedmare St, London N19 4RU. Tel: 01-263 1378. Fax: 01-263 0240. Contact: Terry Woolner. Owned	Vinyl		Disc cutting, plotting, 7°, 10° & 12° pressing, coloured discs, flexi discs. Min order: 7° & 10° = 1,000. 12° = 500. Turnaround time=7-10 days	
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#### PLICATORS - ALL FORMATS

	PRESSER/DUPLICATOR Magnetic Image	FORMAT	CAPACITY	FACILITIES
	6 Gread Union Centre, West Row, off Leabroke Grove, London W10 5AX, Tel: 01-960 7337/968 8848, Fax: 01-960 7337/968 8848. Contact: Robin Springall, Independent Mayking Records	Cass/DAT/Video	Cass=5k DAT=500 Vid=5k	All formals — real time duplication. Min order: Cass=20; DAT=1; Video=1. Turnaround time=24 hours.
	250 York Rd, London SW11. Tel: 01-924 1661. Fax: 01-924 2147. Contact: Clive Robins. Independent	Vinyl/Cass/DAT/CD	Cassette = 250k V: 7"= 500k; 10" = 20k; 12" = 400 CD = DAT = 100	Vinyl: Disc cutting, plating, 7°, 10° & 12° pressing, picture discs, coloured discs and shaped discs. Cass h-speed duplication, DAT; Red lime 4s duplication, CD 5° and 6°, plating and overwrapping, CDV. Min orders, K7°, 10° & 12° = 300, Cass=500, DAT=1. Turnaround filme=5-10 days.
	Nimbus Record Ltd Manmouth NP5 3SR. Tel: (0600) 890682, Fax: (0600) 890779. Contact: John Denton. Independent	CD	100k	CD 3" & 5", CDI, CD-ROM, Mastering: Nimbus-Halliday, Plating,
	Orlake Records Sterling Works, Sterling Industrial Estate, Roinham Road South, Dagenham RM10 BHP Tel: 01-592 0242, Fax: 01-595 8182. Contact: Denis Eving or Paula. Owned	Vinyl	V: 7*=21k: 10*=9k: 12*=45k	time = 2 weeks.  Vinyl plating, 7', 10' & 12" pressing, picture discs, coloured discs, flexi discs, shaped discs. Min order=500 for all formats. Turnaround time=7-10 days
	PDO Greyhound House, 23-24 George St. Richmond, Surrey TW9 1 JY. Tel: 01-948 7368. Fax: 01-940 7137. Contact: Rager Twynham. Independent	CD	15m (annual)	3" 8,5" CD, 5", 8" 8, 12" CDV, CDI, CD-ROM, 6-colour printing. Philips mostering, plating, overwrapping. Min order=10,000 new, 500 re-order. Turnaround time = 10 days, 3 days re-order.
	Pressing Concern Ltd 282 Browns Lane, Covenitry CV5 9EE, Tel: (0203) 407087. Contact: John A Duffin. Independent	Vinyl/Cass/DAT	V: 12"-30k;	
)	The Producers		7"=55k Cass = 50k DAT = 50k	Disc cutting, plotting, 7° & 12° pressing, picture discs, coloured discs, flexi discs, shaped discs. Cass: Hi-speed loop bin duplication, reliance in cass adoptication, reliance displaced to DAT: Red him duplication. Min order: 7°, 12° cass and DAT=300; 10°=1,000. Turnaround time; Vinyl and DAT=3 weeks, Cass=2 weeks.
1	Pacific House, Vale Rood, London N4 1Q8. Tel: 01-809 4445. Fox: 01-802 8840.  Contact: Steve Ashey. Owned	Vinyl/Cass/Vid/CD	Variable	V: Disc cutting, ploting, DMM/License, 7*, 10* & 12* pressing, picture discs, coloured discs, flexi discs, shoped discs, Cass; Hi-speed loop for duplication, reed lime duplication, Cb; 3* & 5*, (5*, C), E-ROM, ploting, overwropping, Min order; 7* & 12* 250, 10* = 1,000, Cass = 500. Turnaround time: 3 weeks for all formots.
	PR Records Ltd  Totalilan House, 9 Endeavour Way, Wimbledon, London SW19 BUH. Tel: 01-946 8886/5045. Fax: 01-944 1165. Contact: Bill Dedman, Ray Young and George Halley. Independent	Vinyl	12"=90k	Ploting, 12" pressing, coloured discs. Min order=100. Turnaround time=10 days.
	Rainhill Tape Specialists Ltd  Masic House, 369 Vannagton Rd, Roinhill Pressot, Merseyside L36 8LD. Tel: 051-430  9001. Fax: 051-430 7441. Contact: John Fairclough, Janet Kililea. Independent	Cass/DAT	Cass=85k DAT=150	Cass: Loop bin duplication, hi-speed in cass, real time copying, label and inlay card printing, DAT: Real time. Min order: Cass=250, DAT=10. Turnaround time: Cass=8 days, DAT=6 days.
	Reflex Audio Systems Ltd  O Box 10, 5s Neos, Nunhingdon PE1 9 4TF, Tel: (0480) 87239, Fox: (0480) 87611.  Contact: John Garrad. Independent  Sound Basement	Cass	20k	Hi-speed loop bin duplication, real time duplication. Min order=250 loop bin, 50 real time. Turnaround time=7-10 days.
į	O Amwell St, London EC1R. Tel: 01-278 4916. Fax: 01-278 5186. Contact: Phil Kinrode. Owned	Cass/DAT	Cass=10k DAT=200	Cass and DAT real time duplication. Min order=1 for both formats.  Turnaround time=24 hours.
4	Spool Duplication st Avenue, Decade Industrial Park, Decade, Nr Chester, Clwyd CH5 2NU, Tel: (0244) 331602. Fox: (0244) 814581. Contact: Roy Yorley/Jelf Johnson. Independent Statetune Ltd	Cass/DAT	Cass=500k DAT=2k	Cass: Hi-speed loop bin duplication, DAT: Real time duplication, Min order: Cass = 200, DAT = 10. Turnaround time: Very fast!
	Grant Rd, Wellingborough, Northamptonshire NN8 1EE, Tel: (0933) 77442, Fax: 0533) 600108. Contact: Andrew Lipinski. Independent	Vinyl	V: 7"=10k; 12'=20k	Planing, 7" pressing. Min order=250. Turnaround time=3 weeks.
11/100	Strand Magnetics Ltd bitrand House, Unit 74, Condor Close, Woolsbridge Industrial Park, Three Legged Cross, Wimborne, Dorget BH21 65Z. Tel: (0202) 823421. Fox: (0202) 826031. Contact: Brian R. Alkinson.	Video	250k	Real time duplication. Min order and Turnaround time -negatiable.
0	The Tape Duplicating Company 1-10 North Rd, Isingsion, London N7 9HIV. Tel: 01-609 0087. Fox: 01-607 7143. Contact: Denis Ewing. Owned	Coss/DAT	Cass=480k; DAT=1k	Cass: Hi-speed loopbin duplication, hi-speed in cass duplication, cass and DAT real time duplication. Min order: cass=500; DAT=6. Turnaround time: cass=5 days; DAT=2-3 days.
١,	orole Humphrey, Independent	Cass/DAT/Video	Cass=5k	Cass and DAT real time duplication. Min order: Cass=10. Turnaround time: variable.
5	Technical Videocassette (UK) Ltd  Jair B, Northfields, Industrial Estate, Berestord Avenue, Wembley HAO 1NW, Tel; 01-  1122, Fax: 01-903 0294. Contact: Richard Gray, Owned	Video	500k	Real time duplication, all video formats. PCM capacity. Min order=500. Turnaround time=96 hours.
5	Frend Studios Ltd.  South Princes Street, Dubin 2, Ireland. Tel: (0001) 713348. Fax: (0001) 770576.  Contact: John D'Ardis. Independent	Coss/DAT	Cass=50k DAT=500k	Cass: Hi speed loop bin and in cass duplication. Cass and DAT real time duplication. Min order: Cass=1k, DAT=1. Turnaround time: Cass=14 days, DAT=some day.
6	Fudor Enterprises  Jak 4, Norside, Old Mixon Crescent, Weston-super-Mare BS24 9AX, Tel: (0934) 28219. Fax: (0934) 624630. Contact: Mark Cardwell. Independent	Cass	120k	Hi-speed loopbin and hi-speed in coss duplication. Min order=100. Turnaround time = 7 days
2	/ideo Duplicating Co Ltd intl 8, Borbury Ave, Slough Trading Estate, Slough, Berkshire SO1 4L8, Tel: (0753) 5142. Fox: (0753) 78421. Contact: Ashwird/Sonjoy Independent	Video.	210k	Hi-speed in cass duplication, real time duplication. Min order=1. Turnaround time=variable.
\$	/ideoprint Ltd 50 York Rd, London SW11 3SJ. Tel: 01-924 1333. Fax: 01-924-2148. Contact: impl. Cutz. Paccode Ltd.	Video	260k	Hi-speed loop bin and real time duplication. Min order=1, Turnaround time=varies.
1	rinyl Cuts Records Ltd nit 003/004, The Workshops, Burford Road, Stratford, London-615 25P-Tel: 01-536 214. Fax: 01-519 3112. Contact: Terence-Murphy, Independent	Vinyl	V: 7'=10k 12'=20k	Plating, 7", 10" & 12" pressing, picture discs, coloured discs, shaped discs.  Min order=500, Turnaround time=1 week.
5 Ir	Varren Recordings 9 Hendale Ave, London NW4 4LP, Tel: 01-203 0306. Contact: Stanley Warren. dependent	Cass	5k	High Speed in cass duplication. Min order= 1. Turnaround time=1 week.
	Ausic Manufacturers 20 Clophom Rd, Bedford MK41 7PL Tel: (0234) 213535. Fax: (0234) 64780. ontact: Nick Flower, Independent	Vinyl/Cass/CD	V: 7'=100k 12'=67k :s=84k: CD=45k f	CD: 3" & 5", CDI, CD-ROM, plating, overwrapping. V: Coloured discs, 7" & 12" pressing. Cass: Loop bin duplication. Min order=1,000 on all formats. Turnaround time=4 days for quicker if necessary).



FROM PAGE TWO pecially one who will work on night shift," he comments. "They are in great demand and can pick and choose

Instead, the extra eight hours a day will be kept in reserve on the scheduling and can be brought in selectively to meet rush orders from

Willcox predicts that the market for single cassettes will expand at an explosive rate. It will be further fuelled by non-music tapes -spoken word, corporate promospoken word, corporate promo-tional cassettes, etc — and he points to the huge market which now exists in the US as the trend which the UK will follow.

His counterpart on the vinyl pro-



Gale, believes that this year's peak season will be more demanding than ever. "We are running 24 hours a day, five days a week at hours a day, five days a week at the moment and will shortly go to seven days a week," he says. With 12 12-inch presses and two seven-inch, this will bring production to about 200,000 a week. "But you have to earn your place," he adds. "It doesn't always

come down to price — a lot is in the relationships and offering a re-liable service. Vinyl is good for a few more years, although in the chines can be doing nothing at all.

But we are more geared to 12-inch where demand will continue." Over at Music Manufacturers' new set-up they are on schedule

Frank Pearce. commercial director at Damont: 'The big boys will tend to close down their vinvl lines and the smaller independents will reap the benefit'

to being onstream from the end of this month (August). The three prin-cipals are Roger Mosterson, Nick

Flower and Roy Matthews. Mothews, technical director, de-scribes the plant as being in the small-to-medium range in capacity and it will produce sleeve and label printing, tape copying, vinyl pressing and CDs.

"The reaction to our launch has been an enthusiastic one, particularly as we shall integrate printing and the three formats under one roof. It is an almost unique con-

cept," he says.

The imminent European single market was one of the pillars of the company's strategy. "We expect to be offering supply services to Eur-ope and, in the medium term, there the possibility of expanding into Europe physically. We see our market as a full European one."

He agrees there is strong com-petition from the Continent but ar-gues: "Our strength is in being a one-stop operation and we will be able to compete on a service and price basis."

On the decision to set up in vinyl on the decision to set up in vinyi at a time when predictions are that it is a dying product, he says: "While the vinyl market is decreas-ing it is simultaneously becoming more specialised — more of a niche market - and we find that quite attractive. It is the people with huge capacities who will feel the huge capacities who will teel the rub. The music industry is becoming wary of building stocks of vinyl and going for quick turnround of small orders. We score on that point."

He adds: "Cossette and CD both have much further growth. AlElie Dahdi, proprietor of COPS: 'Our CD factory in France will double its capacity from September and I expect this to be fully taken up'

though we are starting with one cassette production line we have a second already planned for this

me next year."

Ray Richards' Meekland group
owns Damont Audio, Lyntone
Audio in London's Holloway and
a modern automated CD plant at Malmo, Sweden. Frank Pearce commercial director, believes that Damont has attained the position of the biggest independent tape

duplicator.
"We get a tremendous amount of work from the independents, more from the majors and some from outside the music industry," he says. This last was developing as a cost-sensitive marginal trade which employed spare cap



the off-season

He agrees that trained fitters — and even trainee ones — are becoming increasingly difficult to a tract to 24-hour operations like Damont, especially with the more glamorous lure of Heathrow Airport nearby. But he points out that there is a core of long-serving sen-ior fitters who enjoy Damont's famatmosphere.

On vinyl, he comments: "The big boys will tend to close down their lines and the smaller independents will reap the benefit. I think have another five years at least of

And cassettes? "Tape has a love-ly future. It is a safe bet so far as TO PAGE EIGHT

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PRESSING AND

DUPLICATION



VINYL PRESSING: some independents are even taking machines out of mothballs to meet dema

► FROM PAGE SIX investment is concerned. And it is a nice clean business in comparisons to records."

Pearce reckons the music industry is getting even more frenetically last-minute in its ordering. "The peak is coming later and later every year. It used to start in September but now it is even more confined to October and November before it starts to tail off a bit in December."

With the economies of scale playing against them, the smaller music independents are going to be squeezed, he believes. "A 300,000 run attracts a much keener price than a 5,000 one," he points out. "It makes it difficult for the smaller labets, who also have to pay more for sleeves and labets."

for the same reasons."
Another new plant for audio cassette duplication which opened in London this month (August) is that of Moyking Cassettes. This is a sister company to Moyking Records and Videoprint. It will initially operate to a capacity of 5m units per year, increasing to 10m after the first year.

This £750,000 investment was

This £750,000 investment was prompted by the rate of increase in the lape market, according to managing director Brian Bonnar. "Much of what is needed to run such a facility is already in place here in Battersea," he says. "We stove invested heavily in the according to the technology of Videoprint, which has led to it becoming one of the top three video duplicators in the UK.

"The excellent engineering team we have put together will be ideally placed to run the technical side of Mayking Cassettes."

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One large independent, the Tope Duplicating Company, also expects a bigger build-up of orders this season. "Last year we had but har some people away, through from mid-September to Christmas Eve," said Denis Ewing, soles and marketing manager. "I think it will be even worse this year."

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The solution of under capacity at
the peak section lies with the music
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from September for new releases.
He casts a wary eye on the fast
turnarounds being offered from
the Continent. "If the

UK doesn't pull its finger out it will be clobbered," he warns. At the price-competitive end of the market, manufacturers are being forced to reduce their profit margins. This in turn leaves them with less obility for reinvestment in automat-

ed plant.
"It is a vicious circle," says Ewing.
"In Europe they have been able to make massive investment in automation and compete on our prices in the UK. All the UK duplicator con do is consolidate the hold he has on his market and try to offer the sort of services and benefits that customers need."

customers need."

He adds: "We are looking forward to the launch of DAT and we have invested in this."

have invested in this."
His company's record factory is still producing more and more vinyl. "It may have almost died in the US but that is because they reduced the price of CDs," he explains. "I don't think it will ever completely die in the UK. And, of course, tope is on the increase all the time."

due in the UK. And, of course, tope is on the increase all the times. In business for some 20 years, virtually since the beginning of oudio cossettes, Froser Peacack has built up its capacity to around 40,000 units. day on readiness for the expected rush. "But, this time, I hope the industry is going to be better organised," comments mortaking executive Peter Meredilih.

better organised, Comments may keling executive Peter Meredith. "Our extra capacity has given us more flexibility this year to keep our regular customers hoppy, to some companies are going to be sumping up and down because they will find that across the duplication industry there will be little spare capacity."

Fraser Peacock has experienced a build-up in spoken word and promotional cassettes. Apart from the peak music season, this now accounts for nearly half the orders placed.

process.

First-hand experience of the outflow of orders to the Continent is held by Elie Dohd, proprietor of Continents.

First-hand experience of the Continents of the Cont

Nevertheless, demand for vinyl continues. "We still handle a lot of vinyl, perhaps even more than before. Even with the seven-inch singles we don't notice any decrease in orders at all."



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MANUFACTURERS, SUCH as Damant in Hayes, are also having to cope with increased competition from aggressive continental plants



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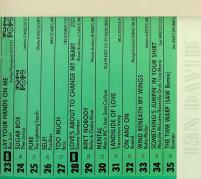
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#### IVV

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MANUFACTURERS, SUCH as Damont in Hayes, are also having to with increased competition from aggressive continental plants



Chiso CHINA 18 [12-CHINX 18]

67 S YEBO Art Of Noise feat. Mahlathini

IT'S ALRIGHT Pet Shop Boys BETTER DAYS

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66 TE BON'T PUSH IT 64 45 VOODOO RAY
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65 TOTAL SMOOTH OPERATOR Big Daddy Kane

63 THONEY BE GOOD

LAY YOUR HANDS ON ME

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7	5	ONCE BITTEN TWICE SHY, Great White	Copito
8.	11	THE END OF THE INNOCENCE. Don Henley	Geffe
9.	12	FRIENDS, Jody Watley With Eric B/Rakim	MO
10*		ANGEL EYES, The Jeff Healey Band	Arist
11	7	I LIKE IT. Dino	4th *** ZZ B'wo
12'	17	SHOWER ME WITH YOUR LOVE, Surface	Columbi
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14"		KEEP ON MOVIN', Soul II Soul	Virgi
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18	18	BLIND MAN'S ZOO, 10,000 Maniacs	Elektro
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24°	25	BIG TYME, Heavy D & The Boyz	MCA
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26*		INDIGO GIRLS, Indigo Girls	Epic
27	27	DISINTEGRATION, The Cure	Elektra
28*		WINGER, Winger	Atlantic
29		SONIC TEMPLE. The Cult	Sire
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32	32	LET'S GET IT STARTED, M.C. Honner	Capital
33*	37	IN STEP, Stevie Ray Vaughan	Epic
34"		HEART OF STONE, Cher	Geffen
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36*	-	ONE BRIGHT DAY, Ziggy Mariey & Melody Makers	Virgin
37		CYCLES, The Doobie Brothers	Capital
38*		24/7. Dino	48'way
39	20	ANDERSON BRUFORD WAKEMAN HOWE, Anderson Bruford.	
101		WHAT YOU DON'T KNOW Frome	Aritlo

Charts courtesy Billboard, 49 August, 1989 \* Bullets are awarded to those products demonstrating the greatest airplay and sales gain. JETHRO TULL: Rock Island. Chryslis CHR 1708. The unexpected Grammy for Crest Of A Know lost year has put the sport of the control of the cont

SHAKESPEAR'S SISTER. Sacred Heart. Hr/London 828 313. This is a studied set from the former Bannancrame person that has more in common with the likes of Eurlythmics than the Bannancs. But it's still a rather pedestrian pop utility to be supported to the same person that have been supported by the same person with some nice instrumental burn with some nice instrumental burn with some nice instrumental same. It's a little patchy due to Sidobhan Fahey's desire to the to number of styles but it's an endearing and promising start.

JONATHAN RICHMAN: Jonathon Richman: Special Delivery SPD 1024. Endearing basketose Jonathan Richman is still in love with rock/nroll. This album must have cost around 50 quid to make, and it's full to bursting with human wormth, surreal honesty, optimism and the land of naively that one oble. It should make you glod to be alive, but if it doesn't, at least be glod a record like this exist.

CHISTY MOORE: Vyruge-WEA MX 286. After the froud's LAB of the Ministry of the

THE ISLEY BROTHERS. Spend The Night. Werner Bross. 925 940. Roands laley tokes the credit for the fine, unmitotic knowledge, which was been been spended to the spended to

ROCKMELONS: Tales Of The City. Allanic 781-949-1. Squeaky dean US kink in he soup-d-up Dooble Brothers vein from a faceless combo whose cross name belies their 'quirky' coffee some belies their 'quirky' coffee Simply Red, the likes of Rockmelons are just so much empty posturing. Tales Of The City reveals very little real life, oping for soop-paced personal draime. There are some ricks arong but there's no-some ricks arong but there's no-some ricks arong but there's no-

that Rockmelons will capture any attention on this Atlantic crossing.



vantures in Paradise (Delheir vantures in Paradise (Delheir She naphew of Ello Fitzgerold, a model and compelent singer who writes a lengthy sleeve note, professing "love" for all and sundry. Struggling on the more uptermpo moterial, paced in a Prince Bobby Brown mood, Williams shows his true meltie on a dring of tear-sodden and the structure of the profession of whole generation of young lovers.

MATERIAL. Seven Souls. Virgin V2956. Hearyweigh producer Bill Laswell's own musical vocation is Material, own-trythm kings — Siy Dunbar on drums too — who the respect Seven Souls is a callisionswirt of world beats, funk, minimalism, rock, William Si Burough's tubercolor spoken teat late into a manyflously earlier, psychedelic whole. While provoking and hypotic, will foll to appeal to all but the more overhear out black rodo programmers, will



STOCKIT

WIEE. On Returning (19771979). Horvest \$459 \* 2127. A specially compiled retrospective of Wire's formalive years aleeted by Wire's formalive years aleeted by the greekst achievement of pink rock was the sheep pop sporke of The Buzzocks and the inventives and the pink of the waste of the w

MEN OF COURAGE Men Of Courage. Voices Of Wonder-VOW 013. Distribution: Fast Forward and the Cartel. Norwegian telent with a skelly packaged debut about which drops the home grown edge and widels on Supposedly influenced by The Hearthreakers, Men Of Courage dad a hist of Golfon and struggle with their English. The pose may be correct but there's filler Men Of Courage have to great out the correct but there's filler Men Of Courage have to great out the properties.

VONDA SHEPARD: Vonda Shepard. Reprise 925 718-1. Vondo Shepard must be a marketing man's doydraum. She looks every inch he full, leggy, long-hared blonde, a healthy appear, bared blonde, a chealth of the blue-good southern was coasonay of love to upbeat finger clickers that just lack the lease of Madonno. The oddest cut of all its A New Manify in which Vanda re-

y flects on Hollywood's desire to find a "new" Marilyn Monroe. Lovingly delivered, it's the epitome of this album's coffee table qualities.

CINDY LEE BEREVHILL Noted Movies Stors. Awareness Records AW1016. Distribution volver/Carelt. Cloridy Lee's scool P. Finds the streetwise bear postess consolidating for online for some consolidating for online for some consolidating for online for the consolidating for online for the consolidating online for online for the consolidation of the condition of the

GEORGE CLINTON: The Cinderella Theory, Paisley Park/Warner Bros. 925 994. Like dub master Lee Perry and guidrait Frank Zappa, Clinton is a true visionary genius within his genre. The obstract rhythms, frills and add lyrical touches an Cinderolla jump up and shock the listnerwise her with their diversity but remain irresistibly catchy. Eccentin: he may be, but Clinton remains THE original fundates.

KIM MITCHELL: Rockland. Allantic. 781 953. Canada's Mitchell seems to have been languishing for an AOR vacuum since Max Webster split and it's a shame to hear such a distinctive vaccellst and right may be a share to and rock radio. Even long-time partner and lyrical type Dubos has and rock radio, it does have its moments — but 100 few to NR

HEAV'D AND THE BOYZ: Big Type. MCA MCG 6857. He earthy elements of D and the crew manage to elevete a rumbing op point a more convincing, pounding force as those intend and tested this force as those intend and tested this in a much as the formula is never perfected with rogamuffin rap and his play sounding juncomfortable in consecutive spirals. Never quite convenience of the convenience of the popular point of the popular points of points. He was the popular points of the popular points of the popular points of the popular points. The popular points of the popular points of the popular points of the popular popula



NIBYANA: Bleach. Tupelo Recording Co. TUPLP. Distribution: Revolver/Cartel. SubPop 200, the accidined Seattle complation paved the way for the success of Mudhoney, Soundgarden and other and now, Nivona look part Bleach is a confident a debt IP as you are likely to hear with saured playing, top notch vocal and even (gasp) some fine sweet formanisk. Peel has been plugging ing UK dates are sure to lift them in the top of the finde pile.

> ON PARADE: Martin Aston, Adam Blake, Leo Finlay, Dave E Henderson, Duncan Holland and Nick Robinson



IAN McCULLOCH: Proud To Fall. (WEA (12/CD) YZ 417 2292-46720-7). Fairly mellow retu the former Bunnymen vocalist, re-calling his Ocean Rain period. Initially, the song sounds uncannily like BOC's Don't Fear The Reaper! like BOC's Don't Fear The Reaper! But as ever, the melody and ar-rangements are beautifully under-stated, and it's always a pleasure to have Mac's heartfelt, plaintive

JULIA FORDHAM: Lock And Key. (Circa (12/CD) YR 36). Intri-Key. (Circa (12/CD) 1R 36). Intra-cately structured and elegant num-ber, with gentle flurries of acoustic guitar and a playful, weaving mel-ady. A taster for the second album which suggests that she may soon rise several notches above her contemporaries.



DANNY WILSON: Never Gor Be The Same. (Virgin (12/CD) VS 1203). Another lush offering of sum mery pop from the Dundee trio. Here they blend modern pop ideas ingeniously with elaborate ingeniously with elaborate Seventies soul techniques and jazzy melodies, which recall those of the Doobie Brothers.

EURTHYMICS: Revival. (RCA (12/CD) DA 17). The first viny outing for some while finds Annie Lennox's vocals as powerful as ever, with an increasingly strong blues influence in phrosing and harmony. There is a nicely-nagging synth baskine but the chouse is formanisational bland. A kin hit is disappointingly bland. A big hit,

INSPIRAL CARPETS: Find Out Why EP. (Cow(12)DUNG 5). An almighty swirl of Bontempi organ tens to obliterate all else in the fifth single from these manic Mancunians. Brash and speedy, with some succulent Sixties harmonies, but a little lacking in the songwriting department

BIG DADDY KANE: Smooth Op-erator. (Cold Chillin'/WEA (12) W2804 (T)). Over a teasingly fam-iliar bassline, BDK ditches the more aggressive approach of his earlier recordings and opts for a slinky, suave delivery that lends this track considerable commercial appeal. Mellow but still with a hint of men-

ELLE: Give it To Me/Dupes. (Rham (12) RS 8906). "Hip house Moss Side style" is how this (Lisson (12) DOLE 12). Though



THE JACKSONS: 2300 Jackson Street. (Epic (12) 655 206-7). Rather drippy bollod, complete with kiddy chorus, bells, and vocals positively oozing earnest sincerity. If anything, it sounds distinctly like the Osmands, who were always regarded as a mere pollid imitation of this lot.



XTC: The Loving. (Virgin (12) VS 1201). If this track from the recent LP gets enough exposure it'll be an ar gess enough exposure if'll be an enarmous success, since the song has the classic appeal of Lennon', McCartney compositions of old. There are some clever "round" style vocal harmonies, and the pacing of the track is superb.

THE SANDKINGS: All's Well With The World. (Long Reach (12) PEACH 3(T). A distinct im-provement on the Wolverhampton band's first two singles, Bristles with and's first two singles. Bristles with energy, as the guitars are turned on to full blast, and the very strong chorus is bolstered by some fine harmonies

ANIMAL LOGIC: Some Day We'll Understand. (Virgin (12) ALT 11). Inevitably, the second single from Stewart Copeland's new outfit features some highly skilled instrumental technique. Unfortunately the song and vocal seem to be firmly rooted in midseventies pomp.

MURRUMBRIDGE WHALERS: Giving Way To Trains. (AHABI (12) MOBY 1). Intriguing mixture of langly guitar pop and folk music, like James only taken one step fur-ther. The vocals and harmonies are ripe with the flavour of the Surrey countryside, where this group hail from, displaying sound songwriting virtuosity on their debut release.

GAVIN FRIDAY AND THE MA SEEZER: You Take Away The Sun. (Island (12) IS 430). Theotrical performance from the former Virgin Prune on an epic-sounding song, all dramatic chord changes doomy piano and poignant strings. Obvious parallels with Tom Waits, especially the sandpapery vocals and acoustic bass accomi



ELLE: 'HIP house Moss Side style' or a put down of irritating males





the PWL sound is derived wh the European Hi-NRG style Hazell Dean's records have some how managed to retain the camp jubilation of the original genre. This latest one is no exception.



STOCKIT

THE CARETAKER RACE: I Wish I'd Said That. (Foundation (12) TFL 2T). Four warm and wistful songs from the East London outfit. The lead track isn't the strongest, but its vivacity and sparkling guitar lends it a pleasing optimism, with distinct folk undertones.

THEOPHILUS P. WILDEBEESTE & DEE DEE WILDE: Don't Even & DEE DEE WILDE: Don't Even Think About It. (Islaand (12) 15433). Such is the authenticity of Lenny Henry's "soul stud" postiche, the uninitioted listener might be in-clined to miss the joke altogether. Consequently, this should pick up radio plays like a cow picks up flies, especially once the video starts do ing the rounds.

THE CURE: Lovesong. (Polydor (12/CD) FICS 30), Taken from the Disintegration LP, this track finds Bob Smith in rather more reflective mood. It's a sad but brisk song driven along by a cool Hammoni organ and chirpy orchestral back

SPANDAU BALLET: Be Free With Your Love. (CBS (12/CD) SPANS
4). Lavish production from Langan
and Kemp which involves the Landon Community Gospel Choir
horns rasping away, bubbling Latin
butber, and paragin familia. rhythms and enough familiar traits and hooks to re-open their char account. After all this expenditure though, the song itself is nothin

JANET JACKSON: Miss You Much (Breakout/A&M (12/T/CD USA 663). Jam & Lewis produce and the influence of Prince is unde and the influence or rules and the vo niable here, particularly in the vo cals and the harmonies, the empty pounding bass drum and the "fill er" use of keyboard. Only in the middle eight do her soul roots re surface convincingly.

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L U M N

EUROPEAN IMPORTS, amongst a flood now that they're suddenly fashionable, include the

suddenly fashionable, include the very ackiding joino ingrigled and J. Bonell flamenco guitor Newsgood lively RAUL ORELLANA. The Real Wild DEVELANA. The Real Wild SPK-110, due here soon on BCM secondly, the previously UK sused (and recorded) both sused (and recorded) and sused (an groaned bubbly leaping Inc.
LATIN RAGE Sueño Latino
(Italian Discomagic OUT 3249),
which is the closest many,
including myself, have been able
to get so fan to the hard to find
slightly more acidic Sueno Labino
(Parodise Vanina) actually by

SUEND LATINO (Italian DFC, also due here soon on BCM.
Records), this reviewed version however also being hot for the flip's more littery joiling chanted twittery Esta Loco; the jittery shynthed WOOD ALLEN Airport '89' (Italian Dee Jay Lelewel OUT 3180); the Lyr Collins Think (About It) based through strong srubhing and sligning.

instrumental MR BE NOIR Big Hit (Italian Irma casadiprimordine ICP 004); Ben casadiprimordine ICP 004); Ben Liebrand remixed samples crammed THE SUGARMILL GANG Rappers Delight (Hip Hop Mix) (Dutch 4 Jocks Only JOCK 3004). Meanwhile, the hotter US imports include the Teddy Riley co-produced short but essential James Brown based dynamite swinghest ran.

dynamite swingbeat rap WRECKS-N-EFFECT New Jack Swing (Motown MOT-4654, due here in a fortnight in a much better langer version): Civilles & Cole created girls sung juddery dragging an one side of frantic house on the other SEDUCTION (You're My One And Only) True Love Vendetta Records

(You're My One And Only) True Love (Vendetta Records VE-7024): Latonya Saunderson (what relation to Kevin is she?) intaned Mayday remixed twittery REESE Rock To The Beat (KMS Records KMS-022); reissued

uptempo Odyssey/Lamont

eplempo Odyssey/Lamoel
Dozier classir reviving RICHE
HAVTHS Geing Back To My
Roch (Week Offsex 42).

STYLE Scriffin' Those Knees (Bon
AMMACA Rocot (Week Offsex)
MCA23973), languardely or
MCA23973), languardely or
MCA23973, languardely or
MCA23973, languardely or
MCA24973, languardely or
MCA24973

garage DEBBI BLACKWELL-COOK Changing Up (Sunshine Music Ltd SML-2353); guys sung and rapped and Adeva influenced and chattered stacks inline little

sirl chattered starkly jolting jittery

SHABAZZ Respect (RCA 90231-RD) bassily bounding 1-RD); bassily bounding jazz-house FINCHLEY ROAD Gimme The Music (Quark QKO19); striding late seventies soul meets twittery acid BORA BORA Jealously (BR Records BR 001); Todd Terry remixed plaintively jittering NOCERA Summertime, Summertime (Club '89) (Sleeping Bog Records SK 40148); Teddy Riley produced violently fudding swymbused. violently juddering swingbeat
PIECES OF A DREAM Bout Dat

Ilme (EMI Y-001 42); uarea classically styled stuffery house MARK IMPERIAL Rock This House '89 EP (House Nation Records HN 8901 2); stark go Records HN 89012) stark go go beots jolled swingbed-ish ANNE
6. Heart Donar (Allantic
6. Heart D

import album, good value as NOT containing either of their recently warm single's sides, is the various New York house producers created 2 IN A ROOM The Album (Cutting

Records CR-2001), while a couple of rap sets selling ster are TUFF CREW BACK TO wRECK SHOP (SOo Deff Records WAR-2712) and scHOOLLY D Am I Black Enough For You? (Schoolly-D Records/Jive 1237-1-J). Well, Records/Jive 123/-1-J. Well, that's the imports as up to date as possible. There are currently more "dance" records being released here than ever before (including, to the best of my memory, the late Seventies "disco" era), the hottest of which I will attempt to catalogue next









# TO PDANCES I

The second secon	NOM GALLUP DATA. BUBBLERS ARE FROM OUTSIDE	THE TOP 50 ON THEIR WAY UP
THE WEEK WEEKS ON CHAPT  FRENCH KISS	21 23 2 Lizo Minnelli Epic ZEE(T) 1 (C)	30 45 2 Fox Yourself AVM 75 OB7 (12:-125 OB7) (SI
1 5 Lillouis London F(X)115 (F)	22 37 2 Teddy Riley Feat Guy MCA MCA(T) 1353 (F)	31 IIII IF ONLY I COULD Sydney Youngblood Circo/Virgin YR/T)34 (I
2 / 3 Block Box De/Construct.P843055(PT43056) (BMG)	23 1 THAT'S HOW I'M LIVING Chompion CHAMP(12)97 (BMG)	32 19 7 Bobby Brown MCA MCA MCA(T) 1350 (I
3 6 Redhead Kingpin/FBI 10/Virgin TEN(X)271 (E)	27 4 28TH St Crew A&M USA(T) 666 (F)	33 LIVE Cliff Richard EMI (12)EM101 (1
16 2 Alyson Williams Def Jam/CBS 6551437 - (6551436) (C) NUMERO UNO	40 8 Kariyo Sleeping Bag SBUK 4(T) (I)	12 3 Neneh Cherry Circa/Virgin YR(T)33 (EM
5 11 2 Storlight CityBeat CBE742 (12 CBE1242) (W) THIS IS THE RIGHT TIME 6 13 3 Lius Standfield Aristo 112512 (12:612517) (BMG)	Big Daddy Kane Cold Chillin' W2804 [T] (W)	35 32 3 Paul Rutherford 4+8'way/Island (12)BRW136 (1
SWING THE MOOD	27 14 4 Shakespear's Sister London F(X)112 (F)	Donna Allen BCM BCM277(X) (8
2 6 Jine Bennyi Mesterminers   Music Fectory MFD(T)(01  BMG)     WARNING!   Cooltempo COOL(X)   185 (C)	28 31 3 BOS Noir 10/Virgin TEN(X)282 (F) 29 HEY CASE TO SET OVER YOU	37 IIII Company 2 Tom Tom (12)TTT010 (1
9 5 3 Manic MC La Carbon RCA P843037(12 PT43038) BMG	29 Lill Maze Feat. F Beverly Warner Brothers W2895[T] (W)	38 22 7 Wendy & Lisa Virgin VS(T) 1194 (I  39 26 2 Demon Jive JIVE(T) 209 (BMC)
DO YOU LOVE WHAT YOU FEEL 10/Virgin TEN(X)273 [F]	JIII ADVERTISEMENT	39 26 2 Damion Jive JIVE[T]209 (BMC 40 26 7 Doug Lary Allamic A8866[T] (W
FRIENDS 10 3 Jody Watley/Eric B/Rakim MCA(T)1352 (F)	STAR 01-961 5818 REGGAE	BACK TO LIFE  BACK TO LIFE  10/Virgin TEN(X) 265 (I
12 9 3 Beatmosters/Betty Boop Rhythm King/Mute LEFT 34(T) (I)	1 (1) ON AND ON Asset Marco 12MNG 708	42 Will Big Louis Living Beat -(SCAM 1) (I
13 8 3 Big Fen Jive JIVE (T) 217 (BMG)	2 (2) MAKING LOVE torry toon Fine Syle FS 014 3 (6) STEP UP IN LIFE torrygion Lavy Inne One Records 108 29 4 (3) MY COMMANDING WIFE tour Certifier Own (R1)2	43 38 2 Jazz & The Brothers Grimm Prod. House - (PNT 008) (PAC
DON'T MAKE ME OVER Champion CHAMP (12)213 (BMG)	4 (3) MY COMMANDING WIFE Basis Gorden Otems (R132) 5 (5) RAGGAMUFFIN GIRL Pharmagode T. Ira/Clorkey Blakey (31 001) 6 (4) CLOSE TO ME Scoty	WOULDN'T CHANGE A THING 3 Kylie Minogue PWL PWL[T]42 (I
15 Chimes CBS 6551667 (12"-6551666) (C)	7 (11) OVER SIZE MAMPIE Gregory Freck Steely - Clearle VPRD 438 8 (10) ONE BLOOD Jurian Red Ohiomon Mulado JR 01	TWO WRONGS (DON'T MAKE) 3 David Peaston Geffen GEFS8(T) (W
21 2 Vanessa Williams Wing/Polydor WIN(G)R3 (F)	9 (1.2) TOO GOOD TO BETRUE Gegany Jacobs Generalesces GRED 250 10 (9) CRUSING IN LOVE Miss About 70 11 (7) BABY CAN HOLD YOU TONIGHT Searches Deep CETS4	Lisa Marie/M McLaren Epic WALT(T)3 (C
25 3 E-Zee Possee More Protein/Virgin PROT112 (F)	11 (7) BABY CAN I HOLD YOU TONIGHT Scrobe: Open CH 34 12 (14) COME BACK TO ME Anthony Moly & Figur Techniques WH 47 13 (15) I WANNA GET NEXT TO YOU Monifor Comm Pagenty C1001	Roberto Flock Atlantic à 8941(T) (W
18 16 5 Aswad Mango/Island (12)MNG 708 (F)  19 DEW Jodge	14 (17) BODY FUSION Michael Phaghet Pour FE 2 15 (19) OUT OF YOUR MIND Franke Paul Techniques WII 51	35 10 A Guy Called Gerald Rham! RS804 (12"RX8804) (8
CORFUGA TO CETTURA	16 (18) FAST CAR Foury Brown Chairs CRT 35 17 (21) BRING IT TO ME Scoty & Shokademan Pershouse PHT II	49 37 2 Dionne Big Shot - (BR126035) (Imp
20 28 4 Roven Moize Republic LIC(T)014 (I)	18   [22]   FAST CAR Wayne Wander   Ferthouse PHT 12   19   [23]   BAD BOY CLICK Ragga C.   High Femer HPD 016   20   [25]   DANGER Sager D.   YED Records 100 0139	50 41 2 Hithouse Supreme SUPE[1] 149 [F
OPIO ALBUMS	REGGAE ALBUM CHART	TOPIOBUBBLERS
- CILIR CLASSICS VOL ONE	1 [1] REGGAE HITS VOL 6 Verious Artists Jet Stor JELP 1006	DEADY A LOVE

	1	19	Soul II Soul	10/Virgin DIX82/CDIX82
2	5		CAPITAL CLASSI Various	CS VOL 2 Capitol EMS1338/TCEMS1338
3	10	3	David Peaston	DAVID PEASTON Geffen 9242281/9242284 (1
4	le	EV/	HEAR AND SOU Various	L-18 CLASSIC Heart & Soul HASTV 1/HASTC 1
	, a	6	DEEP HEAT 3 - 1 Various	THE THIRD DEGREE Telstar STAR2364/STAC2364 (BM
6	5 ,	9	BATMAN Prince V	Varner Brothers WX281/WX281C (
7	7 [	(EV)	RHYTHM ZONE Various	VOL 1 Big Life KOOLLP1/KOOLC1
			<b>ERENCH KISSES</b>	

81704	(F)
3425	(F)

		Bobby Brown	MCA MCF 3425/MCFC 3425
10	NEW	SPEND THE NIGHT	orner Bros 9259401/9259404 (

9		Bobby Brown	MCA MCF 3425/MCFC 3425
10	MEM	SPEND THE NIGHT	0

	REGGAE HITS VOL 6 Venous Avists	Jet Stor JELP 1006
[3]	LOVE AFFAIR fronkle Poul	Techniques WELP 2
121	LOVE THE LIFE YOU LIVE Surregion Lavy	Time One TORLP 05
[4]	WAITING FOR YOU theleeu	Live and Love LALF 31
[7]	YOUNG AND SHE GREEN Johnny P	Techniques WZLP 21
(8)	GREAT BRITISH DJ's CALL 89 Vanish	GT's Reca GTLP 2
191	COUNT OUT Flourgon	Greenkever GREL 134
151	LOVE LINE Fepoles Poul	Clary Gold GGLF 03
161	JUST LOVERS Vonous Artish	12999

[12] BUPPIE CULTURE Media II.	Anivo AND 1048
NEW RELEASES - DISCO	45s
SUPERWOMAN Wissome & Toppe line	Foshion FAD 067
STOP SPREADING RUMOURS Home I, Coco T, S & Books	Greendoeves GRED 251
NOBODY ELSE BUT ME Audrey Hol	Germain DGT 55
I BELIEVE IN YOU Pet A Po-	Surgam Records SR 0008

NEW	RELEASES	- ALBUMS

NDORA Corl Meeks	Greendoeves GRE 122
TO KING TUBBYS DUB PLATE PT2	Serious Business SSBEP 000001

1	READY 4 LOVE Rozette Feot Lomyo Champion CHAMP(12)206 (BM	IG
2	ELECTRIC DANCE Jungle Crew/Jungle Jorge Elektro Sound - (ESO07 (In	-
3	KNOCKED OUT Paula Abdul Siren/Virgin SRN(T)92	•
4	MICHAEL MANIA MEDLEY Replay Redical RADC6 (12-RADICAL6) (1	
5	PLANET MENTAL Atmosfeor Jam Today - (12CHIL 15) (GA	
6	THROW YOUR HANDS IN THE AIR MC Dake & DJ Leader One Music Of Life?NOTE-(NOTE27)	
7	DON'T EVEN THINK ABOUT IT T Wildebeeste/DD Wilde Island (12)IS 433	'n
8	SO WATCHA SAYIN' EPMD Sleeping Bog SBUK 11[T]	i
9	GOING BACK TO MY ROOTS Richie Havens Week Off - [SE 242] (Im	
10	SUENO Latino	





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	W 1 1/ 1			Ļ					
	KEY A=Radio 1 'A' list 8=Radio 1 'B' list	RADIO 1 WY WY 1/3 103 ACTUS: FLASS IA OR FLASS		1 01 A15	BADIO 1 ISS ES PLANISTIO		REGIOMAL wit wit 178 103 PLANISTRES (4) Outlook		100
	ABDUL, PAULA Knocked Out Sie		1 .		_	_	28	7	
	ADEVA Werning! Sin	25	5 -				18	11	
	AKASA One Night Is My Life WI ALLEN, DONNA Con We Tolk BC		4 -	4	-		11	-	
	ASWAD On And On Mont		5 12		8	В	39	40	
	BEATMASTERS feet BETTY BOO Hey DJ Rhythm Kie	19 1-			Α	В	22	19	
	BIBLE, THE Honey Be Good Chrysel BIG FUN Blame it On The Boogle Jie	is I			-	-	25	30	
	BLACK BOX Ride On Time de Construction	1			8	8	21	15	
	BLISS How Does It Feel The Morning After EA	90 -	2 5		E		11		
	BON JOYI Ley Your Hends On Me Vertig BROS Too Mach CB	o 13		4	8 B	- A	14 28	33	
	BROWN, BOBBY On Your Own MC				B	A	27	35	
	CHER #1 Could Turn Bock Time Geffe				B	=	16	19	
	CHERRY, NENEH Kisses On The Wind Circ CHIMES, THE 1,2,3 CB		3 21	+	A	A	31	29	
	COOPER, ALICE Poson Epi		11	1	A	A	24	25	
	CURE, THE Lovesong Fictio	n 96				~	12		
	DANNY WILSON Never Gorns Be The Some Virgi DEAN, HAZELL Love Poins Lisso		-	+	_		20 15	16	
	DEL AM/TRI Kiss This Thing Goodbye A&A	8		ı	8	В	25	25	
ı	DION King Of The New York Streets Arists	13		1	-	3	23	16	
ı	DOGS D'AMOUR Sotelite Kid China DONOVAN, JASON Every Day PW	1 11		+	A	8	4 25	8	
ı	ESTEFAN, GLORIA Don'l Want To Lose You Epi	14	- 11	ı		A	38	40	100
ı	EURYTHMICS, THE Revival RCA			1	-		31	23	
	FINE YOUNG CANNIBALS Don't look Book London FM Bod Lock Epin		16	1	В	В	33	28	4
ı	FORDHAM, JULIA Lock And Key Girce		-	ı	_		18	-	
-1	FUZZBOX Self: WEA		23	ı	Α .	A.	29	28	_ 2
1	GIBSON, DEBBIE We Could Be Together Atlantic GORDON, LONNIE I's Not Over Supreme		-	-	-		32	30	
н	GRAHAM, JAKI The Beter Port Of Me EMI	4	-	ı	-		26	22	9
1	JACKSON, JANET Miss You Much Breekost	5	-	B			7	=	
ı	ACKSONS, THE 2300 Jackson Street Epic IVE BUNNY/MASTERMIXERS Swing The Mood Music Fact	12	17			1	19	33	-
н	IOHN, ELTON Healing Hands Rocket		15	ı	A		34	31	
и	IOHNSON, PAUL Mosquerode CBS	4	7				20	16	
ı	CATRINA & THE WAVES That's The Way SBX ABELLE, PATTI If You Asked Me To MCA	-	4		-	1	19	11	
П	JGHTNING SEEDS Pure Gheno	16	23	ı	в ,	V	39	36	1
ŀ	ILAC TIME American Eyes Foetona	5	6	E		3	11	14	
ı	OGAN, JOHNNY AT I Ever Worled Epic OVE AND ROCKETS So Alive Beggers Benquet	Е	-	H			12	16	7
п	OVETT, LYLE Con't Resist b MCA		-	ı			6	-	
	MADONNA Charish WEA MANIC MCS Feet SARA CARLSON Marcel RCA	14	10	E			- 0	-	1
	MANIC MCS from SARA CARLSON Mexicol RCA MARTIKA Toy Soldiers WEA	15	19	ı			40	40	
ı	WARK, RICHARD Right Here Waiting EMI-USA	5	-	Ē			18	-	
ı	McCARTNEY, PAUL This One Parlaphone	9	13	-	- E		7	41	22
ı	McCULLOCH, IAN Proud To Foll WEA McGREGOR, FREDDIE Guantonomero Polydor	-	=	ı		+	11	11	
ı	McLAREN, MALCOLM Something Jumping In Epic	12	13	E			24	17	43
ľ	ATCHEALA Hoppy Rodio Hvr ATNELLI, LYZA Losing My Mind Epic	21	72	-		1	13	34	-
п	MINOGLIF XYLIF Worldo's Chosen A Thing PWI	22	24	1			39	40	-
ŀ	ALMER, ROBERT II Could Hoppen To You EMI	=	-	E			22	15	
	ETTY, TOM Runnin' Down A Dream MCA QUEEN The Invisible Man EMI	15	12		B	H	29	29	58 26
	EDHEAD KINGPIN & FBI Do The Right Thing 10	5	13	8	-		16	17	13
1	ICHARD, CUFF I Just Don't Have The Heart EMI	21	12	A	A		37	27	10
1	IVER CITY PEOPLE What's Wrong With Dreaming EMI OLLING STONES, THE Mixed Emotions CBS	- 6	-	-	-		16	15	70
2	UTHERFORD, PAUL Oh World 4th & B'way	6	6	Ē			23	19	64
5	HAKESPEARE'S SISTER You're Helory London	18	15	A	A		34	31	
S	ONIA You'll Never Stop Me Loving You Chryselis PANDAU BALLET Be Free With Your Love CBS	10	7	-	- 8		28	35	10
5	TANSFIELD, LISA This is The Right Time Aristo	26	14	A	A		33	30	17
5	FARLIGHT Numers Uno GlyBeat	8	-				17		
818	UMMER, DONNA Love's About To Change My Heart WB EARS FOR FEARS Saving The Seeds Of Love Mercury	22	- 6	A	-		30 26	20	-
I	EXAS Everyday Now Mercury	9	12	8	8		30	19	44
7)	HEN JERICO Sugar Box London	19	23	A	A		24	24	38
H	RANSVISION VAMP Londstide Of Love MCA RIFFIDS, THE Bury Me Dosp In Love Island	14	22	8	A		28	33 15	18
n	JRNER, TINA The Best Copital	10	-				27	19	
M		13	13	В	8		26	26	31
S.	NLDEBEESTEE, THEOPHILUS P Don't Even Think Island NLLIAMS, ALYSON I Need Your Loving Del Jam	4	- 6				28	- 18	40
10	ILLIAMS, VANESSA The Right Stuff Polydor	-	-				13		
Y	DUNGBLOOD, STDNEY If Only I Could Circo	9	9	8	-	F	6	6	82

A more detailed playlist breakdown, tracking specific records, is available from the Resea Department For details of this weekly service, call Lynn Facey on 01 387 6611 aut 224. Records are eligible for the gnd if they a) are on the current Radia 1 playlist, or b) bad 4 or more plays on Radia 1 last week as manifested by Radia 1's Ramea computer or c) are featured on 11 or more current ILR playlist (A & B list).

## Atlantic's launch causes a storm on the waves

by Bob Tyler

A GENERAL unease has been felt by many UK independent radio sta-tions following the arrival of new Irish longwave station Atlantic 252, whose test broadcasts were clearly received in London last week, despite a signal currently reported to be on 40 per cent of its final power. Piccadilly's managing director Jul-



TRAVIS BAXTER: Atlantic's static

resenting only "a pinprick." How-ever, he thinks it's unfair that he can-

ever, he thinks it's untain that in can-not put up a transmitter in Manches-ter and broadcast to Ireland. Atlantic's music policy will reflect Unsic most significantly, although station manager Travis Baxter is keen that American and Australian music is not overlooked, When Atlantic's programmes begin on Sep-tember 1, it promises there will not be a wait of more than 90 seconds between each record. Baxter says "We will be playing familiar music

— many stations tend to play too
much unfamiliar music." He adds:

singles soles charts." Asked if chart artists like Kylie Minague would be played regularly, he continued: "All Stock, Aitken and Waterman rec-

ords will be represented along with ords will be represented along with Huey Lewis and Alice Cooper." The presenting team is rumoured to boast farmer Laser 558 presenter Charlie Wolf and Radio Radio's Gary King among its DJ line up. Head of music Paul Kavanagh says he welcomes any correspondence from record companies, and can be reached at Mornington House, Commercial Road, Trim, County

 AN INTERNATIONAL selection of youth and music programming comes together in a new series 'Gimme 8' to be broadcast by BBC 2's DEF II storting September 11.

 11.6 MILLION European view sion channels every day, a 58 per cent increase over 1988, according to a just-released survey by Pan European Television Audience Re-

 LONDON JAZZ RADIO has appointed Peter Gelardi and Dave Lee managing director and director

 GLR HAS announced some programming changes beginning Au-gust 21. Chris Evans presents a new show Mondays to Thursdays from 7.30 pm to 10.00 pm, aimed at 15-25 year olds.

25 year olds.

He replaces Dave Pearce who formerly presented at this time. Evans will be playing music for young people but with a broader base than Pearce. Pearce will continue to prese acclaimed rap sessions on Friday

night and is launching a new soul show on Sunday evenings from 10 pm until midnight.

### TATION R 0 F I

## WABC

by Bob Tyler WABC, ON the air for just six months, is a split service with Beacon

Radio. The new service is a Radio Two-style AM station for the 50 plus ner and programme cont Bill Young, says management set out to find a new type of listener to avoid fragmenting Beacon's estab-lished audience.

### Music Policy

Young schedules programmes from three lists: an A list of 20 current records, which last week included a single from the Phantom album and a Max Bygraves single; a standards list featuring artists like Frank Sinatra, Jim Reeves and Dean Martin, and a greatest hits list which includes Barbra Streisand and Barry Manilow. One A list record is played each hour and four are played from the other two lists. There is one recthe other two lists, Inter's to not rec-ord per hour each from country, Fifties and Sixties addies and a pre-senter's choice. WABC also plays uninterrupted music for 25 minutes each hour. Most played record last week was Cliff and The Best Of Me, which received about 20 plays Specialist shows cover big band movie music, country, Asian and movie music, country, Asian and jazz, and are broadcast every night from 7.00 pm to 1.00am. Young even has plans to start a popular organ music show and a light classi-

Listenership

Young hopes that the next JICRAR will show a 15 per cent reach and he is already finding WABC's audience is listening for a longer period. Young feels that his competition, as with all of radio, comes not just from other stations but from "day time TV, video and cinema

### Local Talent

Young tries to support local concerts and local record companies and labels where possible, in particular local jazz bands or cabaret per-formers who have released records.

The weekday daytime programmes The weekday daytime programmes are covered by three presenters; most popular is breakfast presenter Mark Edwards. Young says: "He has a lot of audience rapport and, in one word, I would sum him up as quaint." Young presents a four-hour midday show, which includes a daily maay show, which includes a daily serial and a phone-in, and Mick Wright covers afternoon and even-ing drive time. WABC joins up with Beacon for overnights. Both services during the night are identified by n names by means of a 'split cart' system

### The Industry

Young says generally the station has a good relationship with the industry. We find once pluggers or reps are aware of the station they dig out a few discs that have been in the boot of the car for ages, often it is the sort of material that we can use. The only thing I would ask for would be a few extra copies."



1 1 CUTS BOTH WAYS, Gloria Estefan 2 - TRASH, Alice Cooper MOW... MUSIC IS, Verious A 2 A NEW DAME County End

6 6 HEAST AND SOUL - 18 ... Vorious 1 7 3 THEMES, Vengelis

& 13 THE MIRACLE Queen 9 7 BATHAN (OST), Prince

- RIG BANGI Lumber

13 5 STREET PROFITING YEARS, Simple Minds

15 14 THE RAW AND THE COOKED, FYC

19 12 DON'T BE CRUEL, Bobby Brown 25 11 ROWERS OF THE .. , Poul McCortney

BPI. Compiled by Gallup for BPI, Music Week and BBC.

## The Selector on my radio

OU'RE DRIVING along enjoying an interesting grammed radio show. But who was behind it, the DJ, the head of music? Probably neither, but a skilled music programme and a computer. For more and are radio stations are turning to the computer to schedule their mu-

is the station's programm who picks the records but the softion. It schedules playlists provides a rotation system so a ecord could turn up every eight 10 or 14 hours, whatever is want ed. It reports on how often and where a song or artist is being where a song or orlist is being played, which prevents such problems as the same record being played too often or the clashing of ortists, eg Paul McCartney being followed by Wings. It is a record keeper, managing needletime allo-cation, providing PRS and PPL with up-to-date details of whot's been up-to-date details of whoi's been used at any time. Saves all that rummaging about finding which music is needletime, say the "grate-ful programmers." After a programme has been broadcast the system reconciles the figures and its reports on what actually happened can be saved printed out or put on disk

So how does a computer selecton system work? Comprehensive details of each record are entered into a "library." The computer logs the duration of each track, whether it's soft, medium, fast; the type of ending: soft, medium, hard, fade or fast end; how the track starts; cal, group vocal male/female or instrumental. It will categorise a record's mood, tempo, timbre
whether it's black, country, metal or
pop for example. It will also proide the record's demographic appeal, chart information and hours during which it is not considered suitable for play. Some faster tempo records may, for instance, considered unsuitable for Making the radio programmer's job a lot easier are computer-based record selection packages. Sarah Davis reports

drivetime. With this information, the programmer can schedule music in

any way he or she chaoses.

There are a number of different systems available. Selector, from Radia Computing Services, is probably the best known and most widely used; others include Columbine and PLG or Play List Guide, developed by the BBC for loca radio. Some stations are creating their own: Invicta in Kent, which presently uses Columbine for traffic and Selector for music, is devel ing its own music software, while Peter Quest at TFM in Teeside is

Richard Park. Capital Radio's head of music, took a "crash course" in the Selector system and installed it at Capital 18 months ago. Now Capital has producers responsible for individual sections of programming and they pro-gramme for their own area. Park says: "I've shared my knowledge with other people as to how works and we all know what we're looking for. Each programmer can look and see what the others are doing because it all comes up or

the screen. He explains Selector's history and how it's been designed to be brought in to existence by Andrew Economos, a computer expert studying at the Sorbonne, who had a keen interest in radio. He found out in discussion with radio programmers that the one thing that annoyed them and radio audirecord at 10 to three and the ne show, starting at three o'clock playing the same record again at 10 past three. How could they DAYPART BOTATION 5432

DIGGING DEEP into Selectors information

avoid this? They worked out a computer rotation system whereby records could be kept away from Capital has individual Select

software for both Capital Gold and FM to accommodate their different formats, Park says: "To get into it there's all sorts of passports into it there's all sons or passporis to stop anyone coming into it and playing silly buggers." He de-scribes how a record is lagged on to Selector. "Take a brand new record. You give it its station card number, its category: if it's a new hot A list record, B category, on oldie. We enter its title, its PPL the ordist. Say it's Cliff Richard. You en-ter that it's a medium fast record, the singer, that it's a good one to start a show with, it's a type one because it's a hit record, all its run times etc, then its chart positions, then if there's any area of the day you don't think it's good to play you black it out,

Selector decides how often to rotate songs on each playlist. Capi-tal has 51 records on its A list, 12 records on the B list. Park says "The very top hits on the A list would get about 25-30 plays in a week. B ones about 10. The programme come up in. Say two and a half hours for an A lst, that's the very, very earliest. None of the oldies can come up within a week of each other. But that's the min of each other. But that's the minimum separation. A high priority is making sure an artist doesn't turn up over and over again." He adds there are about 5,500 old hits on the Capital Gold system.

BBC Radio Leicester began op-erating PLG last December. Station ger Jeremy Robinson calls it tem." He says: "Our programmer took a year to develop it. It uses 400 interactive computer pro-grammes, is IBM compatible, and grammes, is IBM compatible, and is probably the biggest computer project the BBC has done. There are 3,000 tracks logged on. This is a fairly ideal number. Too few tracks repeats the music too often, too many tracks take too long to rotate, so losing the feel.

"Obviously current chart tracks will be played more frequently. It will offer you surprise tracks, say The Byrds' Mr Tamborine Man. You don't want to hear it every six months, but every year or so. My presenters might not think about it presenters might not think about it and choose it but the computer will. Automatic logging is accomplished by the computer picking up the information from the bar codes on the discs. PLG's got 30 categories. These include three playlists, a CD category — you can ask it to play only CDs or no CDs — a Christmas category, sharp category — ie rec-ords you don't want to be played at breakfast — Sixties, Seventies,

Eighties categories.
You can mix and match the categories, say a certain percentage of chart material from Playlist A with Playlist B which is records going out of the charts. You could chaose to have every news bulletin followed with a chart song, or a male singer after the news at 10 male singer after the news at 10 pm. The programme can be loose or specific." Music programming software

able man hours and expense and offers the creative, knowledgeable programmer a vast range of infor-mation at his fingertips to come up from chart shows to specialist



939

RICHARD PARK, Capital Radio's

broad "shaping" criteria rather than robot pragramming, pro-grammers can retain their individu-

ality. The growing popularity of the systems reflect this.

Park says Selector is used "everywhere in the States" and an estimated 50 per cent of UK commercial stations use it. Robinson is offering PLG free to other BBC lo-cal stations and so far Hereford and Worcester have taken it and other stations are just beginning to introduce it. He's also had enies from Hong Kong, Finland, Ire land and some UK commercial sta

tions wanting to buy it.

The days of rifling through shelves and shelves of records appear to be over



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## **THE CHIEFTAINS 25th ANNIVERSARY**





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## THE CHIEFTAINS - 25 YEARS

Colin Irwin on the sheepish Irishmen who pushed their unlikely way up between the punk and megarock of the Seventies

T WAS around 1976 that the Chieftains really put the cat among the pigeons. On one side there was Johnny Rotten gobbing at everyone in his path, and on the other side there were the likes of Pink Floyd and Led Zeppelin creating their respective rackets with their concept albums nd their hi-tech laser shows

and iner hi-tech laser shows.

Suddenly, a shower of middleaged Irishmen were grinning
sheepishly among them, looking
like an office of chartered surveyors on their summer outing and vielding a peculiar assortment of replements, such as violins, flutes arps, bodhrans and (most extra-

rdinary of all) villean pipes Nobody outside their immediate olk fraternity knew quite what to make of them. The NME pilloried Melody Maker hailed them as the next big thing — and The Chief-tains just went on grinning sheepshly through it all, turning out the most sublime music imaginable. They were signed to Island haring a home with Bob Marley and Fairport Convention — later

## Folk heroes

an unlikely tradition, sitting in their charming semi-circle at some of the headiest rock events of the day.

Such unanticipated turns of event have become familiar to The event have become familiar to the Chieftains in the ensuing years. Barriers seem to crumble wherever they step. They've created film soundtracks (notably Barry Lynsoundtracks (notably Barry Lyn-don), they've toured the entire world, they became the first West-ern group to play in China (even before Wham!), and they've played with everyone from Van Morri-son to James Galway.

huffed and puffed down the years, while the younger, more rock-in-spired members of the fraternity may have been dismissive of their loftiness and the studied complexity of their arrangements. But what shouldn't be overlooked in the admiration/despisal of their enter-prise/good fortune/opportunism is the masterly musicianship and wholehearted love and understanding of their country's own cul-ture which underlay it.

It's not merely that their irre-pressible elfin-like leader Paddy Moloney is (still) a piper of immense verve and ingenuity, or that Sean Keane is a majestic fiddle player in the finest Irish tradition, or that Matt Molloy is just about the most exciting flute player who

Chualann founded by one of the Chudann founded by one of the fothers of modern Inish music, the legendary Sean O'Riada, who sought to revive some of the ancient folk tunes, notably the music of the 18th century blind harpist of the 18th century blind harpist of the 18th century blind harpist and the season was a source of the 18th century blind harpist the season was a source of the 18th century blind harpist the season was a source of the 18th century blind harpist the season was a source of the season was a season w O'Carolan which now makes

such a significant element of the Chieftains' set. From that sound basis of lush From that sound basis of lush harmonics and complex arrange-ments, Moloney's Chieftains initial-ly delved even deeper into the Irish tradition and then — at times with tradition and then — at times with oudocious nerve and downright cheek — sprouted sideways and took off into a series of startling tangents. They went in Austin, Texas and recorded a country hoedown tune Cotton-Eyed Joe (and were given the freedom of the city for their trouble). They went the city for their trouble). They went into ballet and played the music for Playboy Of The Western World at London's Sadlers Wells. They went into Brittany to link up with Breton musicians to demonstrate the Celtic brotherhood on Celtic Wedding. And they even worked with Chin-

tains In China.

These have not been artificial manoeuvres but full-blooded ex-cursions into other fields, and they've seldom not worked.



sic of all shapes and sizes has floursic of all shapes and sizes has flour-ished during their 25 years in the engine room. Few Irish groups have been untouched by them, from Thin Lizzy to U2, and though there have been folk bands with more dash and explosiveness— Planxty, The Bothy Band, Moving Hearts, De Danann — the Chief-tains have remained the enduring link, never complacent.

link, never complacent.
The line-up has altered slightly down the years as the rigours of touring took their toll — Michael Tubridy and Sean Potts for example, no longer strut their stuff with the Chieftains. But the changes have helped them — Potts' re-placement Kevin Conneff (still regarded in some circles as the new

boy after 12 years!] — is not only a master of the bodhran, but a su-perb occasional traditional singer. And — this a really inspired move the introduction of former
Planxty and Bothy Band flautist
Matt Molloy gave then a new raci-

ness, and a renewed creationly to the younger fan.

All the while, the man with the strangulated cat under his arm, Paddy Moloney, plays like a dream and takes care of business. What the heck if their children are in bands now - if their grand in bands now — it their grand-children are in bands now — The Chieftains are unique and hold a special place in the hearts of not only the Irish, and not only folk fans, but any discerning music

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LEE LAMONT, President

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by Ian McCann

TIS not easy to know who is of Chieftoin and who isn't, does the brief include their guests, like Van Morrison, Marik Knopfler or The Milwaukee Symphony Orchestra® No other group has had such a diverse selection of collaboration.

ction of collaborators. Part of the reason for this is their own diverse nature. The six members come from fundamentally dif-ferent backgrounds, although this doesn't stop them acting with one

Any profile of The Chieftains has to start with Paddy Moloney, the inued success. He was born in 1938 in the Donnycarney district of Dublin to a family for whom music was a way of life: his grand-father and an uncle were fother and an uncle were

was five a plastic whistle released was tree a prostic whistle released some of the music that was in his blood, and the piano and ukelele held his interest until the uilleann pipes took his fancy at the age of

pipus rou-eight. Paddy's notural aptitude made him a regular at the under-14s pipers competition at the age of pipers competition at the age of 10, scoring his first victory a year later. His teenage was spent perfecting his art in the company of men more than twice his age; he once accompanied writer Brendon behan at a club. Outside of the traditional world he skiffled with IAb Three Sources in the Fifties and

The Three Squares in the Fifties and worked with two ceili bands. In 1960 Ceoltain Cualann formed, with Paddy in the company of future Chieftains Martin Fay and Sean Potts, and Sean O Riada, the elder statesman of Irish traditional music. They recorded four albums, including the film soundtrack The



## Who's who, and why!

Playboy Of The Western World. By this time Paddy was a radio DJ and this time Paddy was a radio DJ and holding down a series of day jobs. In 1963 he put together a group for a recording session on The Chieftains' name arrived as an afferthought. That debut album, musically arranged by Paddy Moloney, set a course that brought Moloney, set a course that prough lish traditional music to a world audience that knew nothing of it, and an honorary doctor of music at Trinity College for Moloney, Moloney might take his art seriously but not the accolades it brings him: during his doctorate accept-ance speech he declared: "I'm very

happy to be a doctor, but I want everyone to know that I don't make house calls!" Derek "Ding Dong" Bell is prob-ably grateful for an erroneous house call. Born in Ulster, his parents gave him noisy toys to com pensate for a serious eyesight problem predicted for the age of two. By the age of 12 he had com posed a piano concerto and be come proficient on the oboe, cor anglais and dulcimer. He joined The Chieftains in 1974 as harp and harpsichordist. His career has in-cluded study at the Royal College

PADDY MOLONEY: centre-stage and central to The Chieftains

of Music, a spell with the inormern Ireland BBC Orchestra, five solo al-Ireland BBC Orchestra, two solo al-burns and appearances with some of the world's leading symphony orchestras. And although Bell wears glasses, the doctor was either wrong or had an inkling that his eyes were not to be his fortune.

his eyes were not to be his fortune.

Martin Fay, according to Chieftoins' biographer Bill Meek, is the
member of the band with the
sharpest sense of humour, cracking the band into paroxysms of barely suppressed laughter onstage. That humour is one of the assets that has made him the only Chieftain be-sides Paddy to have survived the full quarter-century since their infull quarter-century since their in-ception. His beautiful, lyrical fiddle-playing may have had something to do with it too. A Dubliner, Fay was taken to a film about Pagar as a child; from then on he was determined to become a violi A scholarship boy at Dublin's Mu-nicipal School of Music, unlike other classically-trained musicians he had always shown a natural a titude for traditionalism. In 1960 he was a member of the Abbey

Theatre's Orchestra under the di-rection of Sean O Riada, and join-ed the seminal Ceoltoiri Cualana longside Paddy Moloney. Fiddler Sean Keane was born into a family who steeped him in traditional music, something he made apparent when he joined the band in 1968. At the age of

tiny in his massive frame. Despite three brilliant solo albums, Sean re-

tains his grass-roots commitment, teaching young violinists. Kevin Conneff was born in the Liberties, a central area of Ireland's capital that hasn't yet fallen entirely prey to the business world. Kevin found his way into the music at the age of 18 as a co-founder of the Tradition Club. Through it Kevin met most of the active traditional musicians and singers, and he joined folk band Planxty in the late Sixea ralk band Planxty in the late Six-ties. His uncompromising vocals are firmly fixed in roots Ireland whether working in Gaelic or Eng-lish. His badhran playing — the percussion instrument that forms the heartbeat of traditional music - shows the restraint typical of

only its master The owner of Matt Molloy's in Westport, County Mayo, joined the band in 1979. For a musician, Matt Molloy is reckaned to also make a fine publican. Matt picked up the flute as an eight-year-old and hasn't put it down since. He was in Planxty alongside Kevin Conneff, and was an original member of The Bothy Band. He has made four solo albums and was featured with James Ga in an internationally-screened TV programme, confirming his un-doubted status as one of Eire's two greatest flautists.

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Twenty-five years on — so what now? Paul O'Mahony talks to Paddy Maloney and discovers a wealth of plans for the future

S THE first group to be named official musical ombassadors of their native country, it would be easy after 25 years of The Chieftains to engage in the sort of semi-posthumous reflection typical of triblutes to living legends.

On the contrary, Paddy Moloney and The Chieftains are "only just beginning" with the re-leave of A Chieftains Celebration (RCA), which teatures me recordings instead of a compilation of their greatest moments. Such a move at this juncture of their coreer is indicative of the band's continuing musical voyage of discovery and delight.

Musicians' musicians, The Chieftoins have made 20 albums to dete and have led on intinguing file that and have led on intinguing file that and move unpredictably. They have supported the Rolling Stones in front of 80,000 people, "opened" for Pope John Paul II, performed and recorded with rock artists such as Eric Clapton, Jackson Browne, Jerry Garcia, Paul Mc-Cartney, Mike Oldfield, Ultravox

# 'Only just beginning'

and Gary Moore.

The Chieftains have also received five Grammy nominations to date and are responsible for several movie soundtracks. Make no mistake, individually as well as collectively. The Chieftains display a verter by brooking the control of the control o

zest for breaking new ground. What is porticularly interesting is that Paddy Moloney retains management control for the group. "We have had managers in the past, but I don't want to let go anymore," he says. "Sure, it can be a hindrance in rhying to croste music sometimes, I mean, for 13 years must be a sometimes, and the same that is not a solid possible of a solid polity but the band and that's what I love. We're not a

straightforward band, it's an institu-

tion, and a lot of the things we do don't pay off in financial terms but

they are important for musical and status reasons."

Although The Chieftains released their first album in 1963 which "sold 600 copies them and was a brilliant sale for a traditional music record at the time", there was a gap of six years before their next album. In the meantime, however, the band built up a live reputation at home and abroad with annear

ances at venues such as The Edin-



HE CHIEFTAINS continue their musical voyage of discovery, diversity and deligh

Peel playing us on the radio". In the public mind, The Chieflains had been a major force in reviving the populanty of Irish music and were already beginning to utilise their international influences within that

"In the early Fifties," explains Moloney, "you had 200 people going to Fleadh Cecil's (Irish Music events) and now you could gar 100,000. The Fifties trought a revival in falk and traditional music and I was playing skiffle as well! Both radio and the amount of live music competitions helped boost its

popularly.

The Thirlies and Forties were a low point for the music, but the fifther point for the music, but the fifther with people like ourselves and Sean O'Riada and in the mid-Sixtles we were doing concerts around the country and you ado people like Mukic Jagger and Marianne Faithful at a gig. Pout McCanthey was giving studio lime McCanthey was giving studio lime of the music point of

music to programmes on people like Yeats. It was an interesting

in the here was the arrival of Fairport Convention, Steeleye Span and Horslep, breaking groun with folk-rock fusions and younger with folk-rock fusions and younger to the folking the steel of the stee

Which begs the question why so many international figures in rock and film liked, if not understood, what The Chieflains were doing musically. "Well Tim not going to name specific people," soys Moloney, "but there was a lot of the quare stuff going on at the time and one of the stories! heard in particular, was one of the most popular to have on the deck at one of these portions."

"We were selling thousands of that first record in places like Son Francisco, New York, and Landon during the Sittles! That said, I would like to think that we did powe the way to a certain extent, though not totally, for groups that started coming on streem in Ireland later, like Plansty and The Bothy Band who themselves then opened up new doors, which in turn helped is."

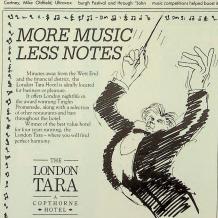
For all that, Irish music has not larken off internationally to the degree that say, reggae, has an a deytime radio level. "I guess it's a question of marketing too," claims. Moloney. "Reggae is quite a simple beat and it's not as complished to the same of t

"We haven't done it in a commercial way, either, which we a delignic could've done. Have some of the Africans sold themselves out or have the Jamoican reggee people sold out? For our part, we've stuck to our guns and haven't compromised because our priorities are in this order: music, people and places, and making a few bob."

opment of world music ore no less forthright. The links and Scotille of the first and Scotille of the links and links

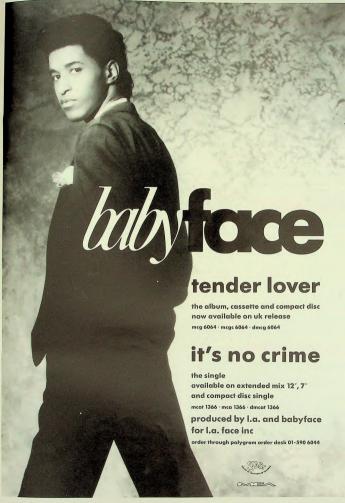
the three court becomes to do they cover be a considered to the court of the court

he moic. It's so vared."
Still The Chiefons seek new ground, their most recent project being one with Yan Morrason. Being now with Yan Morrason. The side, a buzz, and a bir of further recognition. People have said to me, "What are you doing with your man Morrison", buil was on examinating from bluss, jazz, soil and we were pure traditional players, and we met in the middle. I serging the side of the



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th DON'T PUSH (T/Gimms Your Love MCA RJOYX 1 12" (Remin) (F)

28 August 1989-1 September 1989 Single Releases; 84

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Year to Date: 35 weeks to 1st September Single Releases: 3965

See New Albums for Distributors Codes

ALISON STITUTE VIII.

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# Dooley's

where EUAN Shaphard has done the hostocobe thing in weiging the 80 doctocomelies (p.1). In commitment and experted will be sorely missed. Hopefully Terry Ellis will soon be able to homes? Ship cialifies in ordered reports, i.e. the best homes? Ship cialifies in ordered reports, i.e. the property of th

ATTER ONIX o year of high-flying Partialed Enterlainment, direction, Steve Mandy and John McDowell have left the composition, which was a second of the property of the Conposition, and the property of the Composition of the Composition, and the Composition of the Compositi



CLOCK THAT: PDO's customer service team with a special Jive Bunny gold CD clock



WINNING SMILE: John Walsh of Manchester wins a year's supply of records from Our Price after identifying the smiles of famous rock stars.



EPIC ACHIEVEMENT: CBS deputy managing director Tony Woollcot congratulates Epic artist Lizz Minnelli on the success of her single



CLOSE FRIENDS: International executives from WEA, MCA and Musikvertrieb reward Kim Wilde for sales of her album Close



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TEARS ARE not enough: Cry Before Dawn put their names to albums at HMV Henry Street in Dublin.



PUT AWAY: Slammer and Island Music have a few drinks to celebrate their publishing deal.



PERFECT DRIVE: No-one at the PRS annual golf day managed to get a hole-in-one and win this Escort Turbo
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