

# Responsive, relevant - that's Midem wards becoming the responsive, relevant event that its new owner,

£1.90 U.S.\$3.50

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#### **Ertegun named** Man of the Year

IFPI PRESIDENT Nesuhi Ertegun was named music industry Man Of The Year at Midem last week.

The award, given to the former WEA International head for ser-vices to the world record industry and his campaigning against pi-racy, was presented at a gala din-

ner. Among those attending were PolyGram International president Dovid Fine, Chrysolis chairman Chris Wright, veteran French rec-ord man Edidle Barday, Atlantic founder Ahmet Ertegun and lead-ing publishers including Les Bider (Warmer-Choppel), Nick Firddie BMC Musc) and Firddie ienstock (Carlin).

# European judges scupper pirates

The European Court of Justice ruled in Luxembourg that the Com-

Radio Nova off the air

(Morrissey's single

Telso Communications, pledged it should be. The str

should be. The strongest evidence of change, according to Midem Or-ganisation joint managing direc-tors Bob Bingham and Xavier Roy, were the talent showcases held at the Hotel Martinez and the busi-

POTENTIAL PIRATES have been scuppered by a European Court decision that is being hailed as a landmark victory by the interna-tional music industry.

tional music industry. The industry has now won its battle to prevent out-of-copyright recordings in one European coun-try from being legally exported to other EC notions. The judgment is being warmly welcomed by the IPPI, and in the UK leavers are confident that it will dissuede new companies from becoming

ruled in Luxembourg that the Com-ment of goods among member no-tions do not supersed the copy-right protection statutes of individ-ual countries. The judgment concerned the EMLETectrola vs Patricia Records case, which dates back to the 1984 export by Patricia, a Danish company, of Cliff Rechard albums to Germany. The recordings had

fallen into the public domain under Denmark's 25-year copyright laws of the time, but were still protected in Germany, where EMI subse-quently sued Patricia. The Luxembourg court determin-ed that European Treaty articles 30

ness seminars presented at the Rolais das Festivada. This year's Midem was the first to run fram Salurday to Wedness-exhibiting, the event provided the wall Polais from around 60 countries. Music publishers, independent lebels and production companies were much in evidence as were

were much in evidence, as were

ea that European Treaty articles 30 (free movement of goods) and 36 (safeguarding the property of companies within the community) must be "interpreted in the sense that they do not oppose the appli-cation of the legislation of a mem-ber state" where copyright protec-tion is conserved.

ber stole" where copyright protec-tion is concerned. EMI Music director of business fiftiers. Guy Marriott comments: "We are obviously delighted that the court has recognised the su-premacy of national copyright in this important judgment. We will continue our afforts with the help of IPPI in seeking to improve the level of protection gradiable to record companies and artists in every

industry professionals. And al-though the tempo of business among compact disc manufacturers may have been less frantic than in 1988, this category was still prominent. The two largest single TO PAGE FOUR

Starts 14 15

16

STOP PRESS: The number of singles featured on Radio One's playlists is being halved as of playlists is being halved as or today (30) to encourage greater flexibility and creativity in pro-gramming. The C list is also being dropped. More details next

# PolyGram, **EMÍ** share the market

OLYGRAM AND EMI bet them distributed nearly half of all records sold at Christmas, MWs fourth-quarter market survey re-

fourth-quarter market survey re-implicit to the company for the pro-both implex and aburs distribu-ling with 23.9 and 25.0 gar can be an explored and 25.0 gar most 10 points separated BM from the third-placed company. angles company, and label and angles company, and label and angles company and label and and an explored and and and and and and an explored and and and and an explored and and and and and an explored and and and an explored and and an explored and an explored and an explored an explored and an explored an explored an explored and an explored an explored an explored and an explored sult. Vertigo was the most success-ful of them being placed fifth with 3.6 per cent of the market. Next PolyGram label was the 15th-placed London. Full details - p30,31.

#### ... and Midem vows to oust them

MIDEM'S NEW monogement says it will work closer than ever with the international music industry to rid the event of pirate repertoire. Representatives of the IFPI visit-

ed a number of stands offering sus pected pirate product and after-words made their views known to Wards made their views known to Midem joint managing directors Bob Bingham and Xavier Roy, Bingham comments: "Our diffi-culty is that we have to sit some-where in the middle of it all.

"We represent the whole indus-try. Obviously we won't support anyone who's against the industry, but it's very difficult to enforce a ban. That's against the law here " ban. here."

However, Roy says that if the IFPI can present proof that certain companies offer illegal products "we will act".

The IFPI team visited stands from companies based in Italy, the UK and the US.



TURN TO PAGE



MIDEM REPORT 4 FEBRUARY 1989

# **NEW ON VIDEO**



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# NEWS

# NEW PRODUCT

# Radio Nova shuts down leaving satellite gap for Virgin radio

SATELLITE STATION Radio Novo is closing down after only nine months of broadcasting. The station's management is re-ported to have telephoned its sub-scribers just a few days before closing telling them that daytime services would cease followed by the night network.

services would cease tollowed by the night network. Nova had been providing a 24 hour music service delivered by satellite to radio stations in Europe for them to pick up and rebroadcast. But in the UK it was taken by only three local radio sta-

MUSIC WEEK

Webler London House, Hompsteed Rood, London WW1 7QZ, Tol: 01-387 6611 Telax: 299485 WUSIC G. Fax: 01-388 4007

More Vertex study. More: Vertex is solid on condition that the pages containing cherk will not be displayed in acti-al way not to consolid without the same condition of the study of the same condition. Needed for the pacific study of the same condition framed for the pacific study of the same condition framework and the same study of the same condition pages. More that of the Needed II highlines Asso-ciation and the Acid Durace of Ciculations, Al-method Ciculation 1000 1000 the same of Ciculations, Al-method Ciculation 1000 1000 the same of Ciculations, Al-method Ciculation 1000 1000 the same of Ciculations, Al-

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Next Music Week Directory free to subsci current in January 1989.

tions. The closure will come as good news for overnight service Radio Radio, part owned by Virgin, which has taken over Nova's UK cleans and increased is soutlets to 20. Nova opened last May and was offered free of charge to any radio station in Europe with its casts be-ign mel by advertising within pro-grammes. The station broke new

Kingdom

comes to EMI

THE KINGDOM group of labels is switching to major distribution from this week having "outgrown" the

The move marks the end of a The move marks the end of a five-year association with PRI but Kingdom managing director Terry King feels the switch to Supertrack/ EMI will give the company increas-ed marketing muscle. He comments: "We thought that we now needed a mare flexible distribution situation to take advan-tase of the company's arrowth. Inst

asimbunan situation to take advan-tage of the company's growth. Last year we launched our own tele-sales team which will now work in harmony with Supertrack's own

King feels that it is a consequence of a company's expansion that it tends to outgrow indie dis-

distribution

indie sector.

team

tribution.

in broadcasting by strikin new deals over needletime which became a model for local radio negotiations.



THE TOWN and Country Club THE TOWN on a count a new in Kentish Town is opening a new box office to deal with tickets for box office to deal with tickets for London concert venues. It will op-erate in tandem with the club's present box office and will stay open until 8pm on the nights when

 MUSIC INDUSTRY associations are the subject of an all-day conference at the Hilton Hotel Park Lone, London, on February 16. Representatives from PPL, IFPI, BPI, MCPS, PRS and the MU will be attending. For more informa-tion, ring 01-824 8257.

 PRIVATE MUSIC, the label set up by former Tangerine Dream man Peter Baumann, has signed a worldwide licensing deal with worldwide licensing deal with BMG Music International. The deal, which applies to all territories excluding the US and Canada, will be administered in the UK by BMG Enterprises.

Directory

ECENT MOVES Renegade to 13 Cambrade Garden, London W2 4J, D.D. 729 (922), E. Rodd Tambrade Garden, London 10 (1976) (922), E. Rodd 10 (1976) (920), C. Rodd 20 (1976) (920) RECENT MOVES: Renegade to Companies to 1 Richmond News, London W1V 5AG (01-434 2100. Fax: 01-434 0200. Telex. 298625).



POLYDOR IS releasing the Big Bod EP the band's UK tour in February.

LIVING COLOUR will be tour-LIVING COLOUR will be tour-ing the UK, supporting Anthrax, to back the release of their new single Open Letter (To A Landlord) on Epic on March 6.

 THE EXPRESSWAY are touring the UK, supporting Crazyhead, to coincide with the release of their debut single on Polydor on Febru-ary 16. The band's John Moore is pictured right.

THE ALIVE: Not Dead EP by The Sun And The Moon is being released by Midnight Music, distri-buted by Revolver, on February 6 to tie-in with UK tour dates.

 ROUGH TRADE is releasing the single Can't Be Sure by The Sundays today (30) to coincide with the band's tour supporting Throwing Muses.





EMI IS re-releasing Frank Bruno's single Where's Harry on February 6 to tie-in with the boxer's fight with Mike Tyson.

AMDE Gran (1)38 4002. Manuel Carlo (1)38 4002. Manuel Carlo (1)38 4000. Manuel Carlo (1)38 40 Export advice offered by

new company CONTACT IS a new company set up by Michael Lo Bianco and Geoff Kite to offer consultation on export into Europe, the Far East

d other territories. They can be contacted on 01-997 5662/3 and are based at Fraser Road, Greenford, Middlesex UB6 7AQ

ALL DE mettl available on Ip land05, cd landcd05 and cassette landco5 12' single TURTLE SONG plus two extra tracks d is t r i b u te d by r o u g h t r a d e



# Eager sponsors stumped by 'unprofessional' managers

POTENTIAL SPONSORS queueing up to pump money into the music industry but "unpro the music industry but "i fessional" bands and their "unpro agers are standing in their way. That is the view of agents invol-

ed in setting up sponsorship for groups and events. They say that and more willing to support the music industry financially but are often given a rough ride by artists and their man-

agers. <u>Ray\_Pacack</u>, general manager for the <u>Keith Prowse</u> agency, has been closely involved with Harp la-ger's <u>Harp</u> Beat sponsorship cam-paign which has included a numof major events and tours.

"It is certainly a booming indus-try and we are noticing more and more companies approaching us looking at different opportunities in

looking at different opportunities in the business," he says. But Pocock adds that it is up to bands and managers to make the first move. "We have many clients very interested in music sponsor-ship. I like to think that more artists ould exploit us more than they do at present," he says. He adds that the UK must look

He adds that the UK must look to the US to see where the future of sponsorship lies. "The US situ-ation really tells the story. The de-regulation of radio, in particular, will spring plenty of opportunities. There are a lot of options including live shows and co-sponsorship o radio programmes," says Pocock.

some local radio stations and Pocock believes it is an area that all be i enoncombin de

Unlike the US. Pocock also be lieves UK sponsors are keeping a tight control of the fees involved in tight control of the fees involved in such deak." I' would say fees are increasing slightly but there is a lot of scope for companies to find the right band at the right price." Carl Gant, managing director of First Antig, is not so convinced. He says bands and their managers are unamplemented at securitation

unprofessional at nego that it can take ages to get the righ deal

One of our companies was ask ed to put up sponsorship for Bros but with them we couldn't even find but with them we couldn't even find out who was pulling the strings," he says, "A lat of major companies will pull out because they don't know what is going on. "Fleetwood Mac are another example. They ware close to a deal with Majdisoro ofter a lat of negoticiting but it was the band that could not arrow terms that is to could

negatiating but it was the band that could not agree terms. It is so soul-destroying and embarrassing." He says deals with airline com-panies are much more straight for-ward. "They work much better. You ward. "They work much better. You just give the band free tickets in re-turn for what any normal sponsor would get. No money changes hands."

Gant believes that more and more companies are getting involved with bands at the start of their careers. "It is an opportunity to get in at grass roots level and it is proving quite a lucrative situ-ation," he says.

It is proving type and the start of the start of the start. "It think componies will tend to the start of th

in with the style of increasingly health-conscious hands and start advertising cod

adventising codes. Cigarette and alcohol sponsor-ship has generated a number of arguments over its influence on people attending concerts and similar events. A recent example is the International Country Festival which is televised on BBC.

Last year, its sponsors Silk Cut pulled out after the BBC refused to televise an event sponsored by cigarette manufacturers. Organiser of the festival Mervyn Conn is now desperately seeking a sponsor for the Easter weekend show. Conn is bitter about the BBC's at-

titude to the musical event. "They'll htude to the musical event, "They'll opparently accept snooker and show jumping with sponsorship from tobacco companies so I find it rather strange that they won't ac-

it rather strange that they won't ac-cept country music," he says. "I tend to the feeling that they needed a scapegoat so that it couldn't be said they weren't doing anything and so they picked on my

# Scuppered

FROM PAGE ONE

hich take advantage of som which take advantage of some European countries' poor copy-right protection laws for export purposes. "We will now be able to confine them to the countries where they operate," he adds, "and work to have protection exided in those countries

Ertegun also says he is confident that by 1992. IEPI efforts will result in phonogram producers enjoying 50-year protection in every EC na-

tion. Solicitor Laurence Gilmore, of Hamlin Slowe which advised the BPI in the case, adds: "Any other decision from the court would have

been a pirates' charter." Patricia Records could not be reached for comment.

#### That's Midem FROM PAGE ONE

exhibitors were CD suppliers OD & ME and Philips/DuPant Optical. As in the past, major label repre-sentation was patchy. WEA Inter-national and EMI Music took stand national and EMI Music took stand space, and their respective chiefs, Ramon Lopez and Jim Fifield, were present. CBS, PolyGram and BMG did not exhibit on an international as record con

vel as record companies. Acknowledging this absence, naham says: "There's no point in Acknowledging this absence, Bingham says: "There's no point in some of those senior people coming unless there are other people for them to meet." That is

people for them to meet." That is why the Middem organisers have been striving to improve the quality of the business sessions in terms of topics and speakers, he explains. In further claiming "the mood of Midem has changed", Bingham and Ray cite the high profile at Cannes of such key industry figures as producer Peter Waterman and IPPI president Nesshi Erbegun. Waterman was a Midem honoree for a day — he announced the launch of PWL Continental during a special press conference — and was invited to dine with the Mayor of Connes

Corporate sponsorship was in-Corporate sponsorhip was in-recensingly evident of Cannes, Mer-cedes Benz underworde the Gen-man music publishes' stand with opproximately £12,000, Saab backed the Swedish group stand, American Airlines poid the fores of oll the octs porticipating in a special "Nosthville Night" connert. The graneter TV coverage we have, the greater the opportunity for sponsorship," comments Bing-

Midem's joint MDs agree they were disappointed at the pull-out of SBK Entertainment — because of SBK Entertainment — because of its pending acquisition by EMI Music — from a tolent presentation role, Bingham notes that the com-role, Bingham notes that the com-tool, Bingham notes that the also logy from of its contract. He also logy they had hoped to stage a larger series of concerts (including a tent-they had hoped to stage a larger series of concerts (including a tent-de vent, open to the public), and would have liked bigger nomes for matter of learning whead at its a matter of learning whead at its a one in proving that Nidem a differand in proving that Midem is different now.

ent now. Bingham and Roy say that Midem '89 will generate around £2m in turnover, but decline to re-port the event's expected level of profit. Next year, turnover should increase between 10 and 15 per cent, they suggest.

WASHINGTON DC: In its a

nual media forecast, the US Department of Commerce pro-jects that the market for prerecorded music will grow 15 per cent in 1989 to \$7.6bn. The per cent in 1989 to \$7.6bn. The government agency estimates 1988 sales of \$6.6bn, up al-most 19 per cent from 1987. The report attributes the lion's share of the increase over the past three years to the "prodi-gious" growth of the compact disc market.

HULL QUEBEC: Private radio HULL, QUEBEC: Invate radio has scored a major success by provoking the federal broad-cast regulator into disregard-ing sections of its proposed network and syndication pol-icy. The Canadian Radio-tele-vision and Telecommunica-tions Commission has decided acquired programming should be Canadian. This was enabl-ed by pressure from the Cana-Broadcasters and other organ

NEW YORK: Major record wholesalers and retailers sur-veyed by *Billboard* concur that cassette singles comprise 75 per cent or more of all singles sales. Limited response to three-inch CDs is attributed to three-inch CDs is attributed to low CD player penetration — about 12 per cent in the US. Predictions are being made that the vinyl single will be dead by the end of the year.

AMSTERDAM: BUMA/STEMRA AMSTERDAM: BUMA/STEMRA and NVPI are both investigat-ing a wave of CD piracy in the country which includes product by Bruce Springsteen, Tom Waits and the late Roy Orbison. It is believed Holland Orbison. It is believed Holland is the only territory where the goods are being circulated but it is expected to spread over the rest of Europe. The illegal CDs play for over 50 minutes, cost around \$22 and are judg-ed to be of "superb" sound quality.

NEW YORK: LIVE Entertain-New YORK: LIVE Entertain-ment, parent to rackjobber Liebermann Enterprises and home video company Interna-tional Video Entertainment, holds views company interne-holds views company interne-hos formally amounced it as re-pected purchase of the 79-store Strowberries record and view vertaal beins. Strowber-tis key of Routlets Records LUVE chairman and chief security is Jose Menender, security is Jose Menender, an investment firm owned by Roy Dianey, owner of the Musi-cham, has record and the 121-store Sound Warehouse chief.

OTTAWA: Island Records h released the first three-inch CD in Canada. It is U2's Angel Of Harlem.

TOURNIER, RIDICULE

#### **BIEM's Tournier** keeps UK royalty system in check

SUGGESTIONS THAT the UK sys Subgestions that the UK sys-tem of paying mechanical royalities might spread throughout Europe were ridiculed at Midem by Jean Loup Tournier, president of pub-lishers and writers international body BIEM. Earlier Belgian lawyer Jean François Bellis had said Ihat the growth of major publishing groups could lead to direct pay-ments from record companies to publishers taking place on the Britpublishers laking place on the bri-ish model throughout Europe. In response, Tournier said that BIEM, which currently sets royalty rates on behalf of European writers, would be extending the scope of its activity to include video and other means of reproduction.

# **Classics get \$9m boost** via Landscape video show

CLASSICAL MUSIC is to receive a \$9m boost from satellite station The Landscope Channel through a

The Landscape Channel through a new, classical-only video channel. The Classical Channel, which will be part of the Sky Arts Channel scheduled to start transmission in June, is designed to work as a pan-European mail order network. Landscape says it has \$9m to spend on the launch.

spend on the founch. Programmer expected to fill 24-hours a day by 1992 will offer films of the countryide to accom-pany a soundtrack of instrumental classical material from Yvoldi and Bach to Mazart and Beethoven. Few will lost more than five or six minutes, and the films, totally without words, will be of undemanding

atmospheric content. On the screen will be a cata-logue number that the consumer can note and order the product by — eventually by phone. "We are going for a broad audience as opposed to the elite classical music buff," says Landscape chairman Nick Austin.

Examples of The Classical Chan-nel could be seen at Midem on The Landscape Channel stand. A Landscope Channel stand. A Vivaldi violic concerto accompan-ied a long slow zoom onto a light-house, the slow mavement of Dvorak's New World Symphony was illustrated by a barge journey on a canal, while Deliu's Florida Suite was accompanied by reflecually be beamed into 14 countries, and Austin will have to sell around

and Austin will have to sell around 15,000 units a week in order to break even. "It is not an impossible figure." He says. Nimbus, Chandos, Collins Clas-sics, ASV and Arabesque are among the companies who have approached Landscope. For giving the Channel access to their record-the Channel access to their recordings, they hape to receive promi-nence and extra sales and the rights to sell the videos of the music/visual programmes made by

All the visuals are made by Landscape. All the visuals are made by the Landscape filming crew. They take music from the libraries, build up a programme idea and storyboard, and then film, "We have found that it doesn't work tak

have tound that it desn't work tak-ing stack footge — you have to look in a creative way at the way film works with music," he says. Though Austin admits that Midem has brought more than enough material to "get up and get going", he adds that the door was

ornitient RADIO has appointed a 21-year-old as its head of music. Clive Dickens began his career at the station six years ago as a tea by. He is believed to be the youngest person to hold the position of head of music at a British radio station. CHILTERN RADIO has ap



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THE GREATEST MUSIC COMPANY IN THE WORLD

#### MIDEM REPORT

# PWL crosses Channel with new label

THE IMPACT of foreign language pop records on the UK market is being given a boost with the formation of producer Pete Waterman's new label PWL Continental.

Waterman intends to release foreign language pop singles on the label, which will be based at PWL's offices in London. An extra nember of staff may be taken on at a later date to help run it. The new label comes as a result

of Waterman's passion for foreign

pop records, particularly French. in Europe," says Water

"The nice thing about it was that you didn't have to speak French to know what it was about. But what the majors in France and Great Britain failed to see is that people buy records because they like them, not because they are told to

"That was a classic example of a single that should have been a

hit but wasn't given the push it needed " adds Waterman, This, he says, is exactly what PWL Conti-nental intends to do. Waterman will seek out tracks

Waterman will seek out tracks from foreign countries to put out on the label. "Every A&R guy I know is as deaf as a post. There is a place in the world for French music. We need those melodies that have become so big in France and we need the European influ ence

on sovs there is a defi nite market for foreign pop but the problem is establishing the artists. "One of the biggest problems is the 40-year-old disc jackey with the IQ of an elephant who only wants

to play Dire Straits." The first release on the new label will be a single by French artist Jackie Quartz. "The idea is that if a publisher or a record company the English record companies will not issue then we will issue it." he SOVE

He adds that some of the re-leases will be remixed

plications every month to join. Its main aim since forming was to at-tend Midem and get its name known and anyone wishing to be-come a member should contact secretary Ronnie Simpson on 041-can pay Ronnie Simpson on 041-

#### **Music Factory** enlists Jocks magazine to aid DJs

DANCE REMIXER Music Factory is boosting its service to DJs by providing a free copy of Music Week stablemate Jocks with its monthly "Mastermix" package for members

members. For the last four years Music Fac-tory has used Midem to secure European agents and now, with members in most EC countries, it is increasingly offering competition to the Disco Mix Club. Its remixes to the Disco Mix Club. Its remixes are produced using an in-house 24-track studio and subscribing DJs are encouraged to test out their own ideas. Recent projects have included Jack Trax remixes

have been looking into the possi-ave been looking into the possibility of providing members with a well written and informative magazine. After extensive research we decided that Jocks was the most re spected magazine with the DJ



OFTE LANADENICE

## BMG takes ` on Cooking Vinyl admin

THE RECENTLY formed publishing arm of Cooking Vinyl Records has signed a worldwide administration deal with BMG Music.

Managing director Pete Law-rence says that Cooking Vinyl Mu-sic is a natural outgrowth of the record company and that initially the Cyster Band and others of the label's artists will be signed for

label's arrists will be signed for publishing. Paul Curran, managing director of BMG Music in the UK, empha-sises that "BMG will actively pronote the catalogue in all territo mote the catalogue in all territor-ies". He describes the contract with Cooking Vinyl as a "co-publishing arrangement with creative and promotional support". Also at Midam Nick Eith the

Also at Midem, Nick Firth, the New York-based head of BMG Music Publishing International, announced the company's represen-tation of Gibb Brothers Music and Bobby McFerrin's Prob-Noblem Scots turn their back on 'unfair' UK chart

A SEPARATE national chart is be ing planned by the Scottish record industry as a result of its disillusionwhat it claims is a mis-

representative UK chart. The newly-formed Scottish Rec The newly-formed Scottish Rec-ord Industry Association, which represents 23 labels and two dis-tributors, voiced its disoppointment with the chart system in the UK at its Midem stand.

Association vice chairman Brian Guthrie describes the present sys-tem as a scandal. "How on earth tem as a scandal. "How on earth can a record like kunnig's sell 30,000 in Scatand and not have those sales shown in the UK chart? If's ndiculous," he says. "Whether a record sells in the North or in the South, then it should be in the charts. How else

can it be a representative cha odds Guthrie.

"There are many acts selling well in Scatland that don't get any-where near the chart. You have got to have a fair system."

got to have a fair system." He says the association is intend-ing to meet with Gallup to discuss the method of calculating the chart positions. "We have got to con-front the Gallup people on the chart system. We are looking at having our own chart in Scalland." Any such chart will not be intro-fuend until he association itself is

duced until the association itself is in full swing. The nine-member committee, which formed the organisation last June, is waiting to hear if the Scottish Development Agency will provide funding for its

The association currently repre-sents 23 of the 84 labels in the country and says it is receiving ap-

French Voque sets UK on Fire

FIRE RECORDS has signed a deal with Vague in France that looks set to provide it with French artists to push in the UK as well as distribu-tion abroad for its own acts.

The French company claims to be one of the biggest distributors in the country and Fire managing director Clive Selwood describes the new link-up as a prime move



THE HEADS of Vogue and Fire seal their deal at Midem

"It seems the major companies in France are not interested in new In France are not interested in new English product. We are great fans of the Vague music catalogue and I see no reason why we can't ex-ploit that product in the UK at some stage," he says.

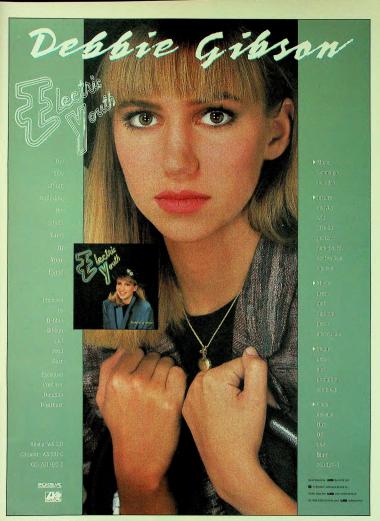
Vague itself is also planning on infiltrating the UK market by setting up a London office. "We believe very strongly in English creativity and we are going for it," says Vogue's A&R representative Hugues de Courson



new album • hunkpapa

I.p. cad 901 cassette cad c 901 c.d. cad 901 cd





# Watch your backs, **Our Price is coming**

OUR PRICE is coming. Even if you can't point to one from the front door of your shop right now, that situation may well change. The chain already runs nearly 300 shops across the UK and, ac-

300 shops across the UK and, ac-cording to out-going managing di-rector David Clipsham, around an-other 100 are on the cards. That would give Our Price a total number of stores for in excess of the recognised 250 "good quality" High Streets around the country.

The implication, then, is that the chain will be seeking to exploit less celebrated retailing arcs, sites that — because of aversome prime High Street rents — have become equally attractive to indepen ailers

Our Price's success has been built on taking records to con-sumers no matter where they are, which means that no independent shop is safe from the prospect of new competition



#### **RCN** link with One side of indie outlets the argument

INDEPENDENT RECORD retaile are being offered the chance of di-rect mail marketing to 285,000 homes through a link-up with the

homes through a link-up with the Royal College of Nursing. In return for agreeing to give discounts to RCN members, indie dealers will be included on lists of shops — compiled on a region by region basis — sent out by the RCN

RCN. Further details from: RCN Buyline, Trigon Publications Ltd, 190 Bishopsgate, London EC2M 4NL (01-621 1101), Closing date for applications is Friday (3).

THE VOICE of the indie retail and Frontline make a powerful combination — so much so that a record company is taking up an idea put forward by a dealer in this

idea put forward by a dealer in this column how weeks ago. Brian Shawell, of Shawell's Rec-ords and Tapes in West Wickham, Kent, asked why not praduce a one-sided single to sell for 99p. "Nobady listens to B-sides any-way" he recknoed. So, WM Rec-ords is doing just that, In mid-Fab-way" he neckoned. So, WM Re-ords is doing just that, In mid-Fab-ing released through Pinnacle. Dealer price is 62p.

# Mortgage misery ..? there could be hope

DON'T SUFFER in silence if the mortgage on your shop is crippling your business.

your business. That is the message from the big building societies who say they much prefer to hear from cus-tomers in trouble before things get

out of hand. A spokesman for the Abbey Na-tional Building Society comments that branches are keen to give ad-vice on how best to cope with pres-ent and future high interest pay-

PACKAGING COMPANY Tinsley PACKAGING COMPANY Tinsley Robor is launching a new box for three-inch and five-inch compact discs. Called the Quick-Pack, it feo-tures a flip top lid and should oc-cupy no more shelf-space than a nventional jewel box

# CHRIS REA

working on it

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SOUL II BOUL T. GUY F. MACTHORNHILL REDHEAD KINGPIN WHEN IN ROME WOMBONTOALEDD

#### CIRCA

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#### GAROLINE

BAD BRAINS BEGNULF EXCEL THE MEATMEN NAKEO RAYGUN UNCLE SLAM WARZONE WHITE ZOMBLE

1

# COUNTRY

# Festival fever starts here . . !

#### by John Tobler

WTH THREE significant events relative to country music taking place in the first half of this year, bookings for American acts are beginning to be confirmed — and lavers of US performers could hardly complain that they're not being catered for adequately, as the vast array below should prove.

being catered for adequately, as the vast array below should prove. Merryn Coni's 21st Wembley Festival of Eader stors as headliners Tammy Wynette (Saturday 24), the return of Buck Owens (Sunday 25) and in settlement of his obligation to Conn for a cancellation in the past, Waylon Jennings (Monday 26 March). Supporting

	LPS
1	THE KENNY ROGERS STORY Kenny Rogers Liberty EMTV39 (E)
2	RE 20 GOLDEN GREATS Gen Compbell EM EMTV2 (E)
3	4 DOLLY PARTON'S GREATEST HITS Dolly Forton RCA P184422 (BMG)
4	3 ANNIVERSARY - 20 YEARS OF HITS Tommy Wynethe Epic 4503731 (C)
5	5 THE BEST OF GLEN CAMPBELL Gien Campbel MPP CDWPP6023 (E)
6	7 GREATEST HITS RCA.PLB9017 (BMG)
7	10 THE VERY BEST OF DOLLY PARTON Doly Forton RCA PLE9007 (BMG)
8	RE BEST LOVED FAVOURITES Baxor Wile RCA NLT1945 (BMG)
9	6 VERY BEST OF DON WILLIAMS Don Williams MCA MCG 4014 (F)
0	B THE VERY BEST OF AM REEVES

Tommy one Boact Willis Bobby and Bone, Lory Booct, Roie Front enand Scandy Piekard & (Bichard broken, whose Ware Box II bio Bowlen, whose Ware Box II bio Bowlen, whose Ware Box II bio Cumbler, Sunshawed, With eth Hand Bork Lary Boated on a 87, Judd hill, Bive Mark and Ha di o Cumbler, Sunshawed, With eth Stogath, Sury Bogar (igned to Cle Capabl), Biy Wales and Ha di Cumbler, Sury Bogar (igned to Cle Capabl), Biy Wales and Ha di Capabl, Biy Wales and Ha di Capabl, Biy Wales and Ha di Capabl, Biy Wales and Ha di Law Lenning, which indukts Lary en Astern Ar The Wheel, Biy Jos Ha Astern Ar The Wheel, Biy Lore Ha Badda, Jos's wy Iong ere displie doubt which means can a finale replocement An odditiond was entraction for North y still be

female replacement. An additional star attraction for Sunday is still being negatiated. Although the Festival again lacks spansorthip since BBC regulations companies have ruled out Silk Cut, for the still bear and out Silk Cut, for the still bear and for the use of Wembley and is in the undial of a three-year arrangement with BBC television and radio, who will again cover the

<sup>42</sup> This Grantham Fesherds bill is now largely confirmed, and Lincohulting International Country Mucic Landbores will lake place weekend (May 27/89); A well as Lynn Anderson and the Bellamy Bellam Line and the Bellamy Country ageset Alway, and the Country ageset Alway, and the Country ageset Alway, and several Ender George Handlow, the Modol And George Handlow, the Modol Radiguez, Tom Wopet and several Europena country acts, such as John Brack, Stwitzerland, Country Hermans Band (Haoland), with the addition of press time of Lonnie Danegen, In addition, Granthay manus confirmed for the Exole \$97 country country Children, Shith Ballon (Capitel) and Darden Shith Ballon (Capitel) and Darden Shith Ballon (Capitel) and Darden Shith Illion (Capitel) and Darden Shith Illion (Capitel) and Darden Shith Illion (Capitel) and Darden Shith (Ill US backet) groups — a number of the acts already mentioned will also be bringing their regular backing musicians.

scients. Moved from Dillor and Smith, ve can also look forward to the return quite score of the excellent Michael Johnson (RCA) and the UK debut of Reba McEntire (MCA). Ger or here competiant us the movicities are velocities of the score of the control of the competiant way for several familiar names whose identity it would be premature to reveal at this point — but don't worry, you'l did.

There if addition on Exter indicated of ESR Records on Exter indicated by the second s

#### Nelson's column

JUST ENOUGH space to plug a gap-filing book — The Ricky Nelson story by John Stafford & lain Young, Ray Orbitan books will be legio rea long, so why was the late. Mr Nelson forgetten. Available from Finbarr International, 16 Turketel Road, Folkestons, Kent (0303 56266) for £10 (2666p bl/v).

T	OP • 20 •	ALBUMS
C	OUN	TRY
-	4th February,	. 1989
1	COPPERHEAD ROAD Steve Earle	MCA MCF3426 (F) C-MCFC3426/CD-DMCF3426
2	2 FROM THE HEART 2 Daniel O'Donnell	Telstor STAR2327 (BMG) C:STAC2327/CD:TCV2327
3	3 ONE FAIR SUMMER EVEN Nonci Griffith	ING MCA MCF3435 (F) C:MCFC3435/CD:DMCF3435
4	5 SWEET DREAMS Potsy Cline	MCA MCG 6003 (F) C-MCGC 6003/CD-
5	4 OLD 8 X 10 4 Rondy Travis	Warner Bros WX162 (W) C:WX162C/CD:K9254662

1	Steve Earle	C-MCFC3426/CD:DMCF3426
2	2 FROM THE HEART Daniel O'Donnell	Telstor STAR2327 (BMG) C:STAC2327/CD:TCV2327
3	3 ONE FAIR SUMMER EVE 3 Nanci Griffith	NING MCA MCF3435 (F) C:MCFC3435/CD:DMCF3435
4	5 SWEET DREAMS Potsy Cline	MCA MCG 6003 (F) C-MCGC 6003/CD-
5	4 OLD 8 X 10 Rondy Travis	Warner Bros WX162 (W) C:WX162C/CD:K9254662
6	7 DON'T FORGET TO REM Daniel O'Donnell	CRITZL0043/CD:RITZCD105
7	14 ALWAYS AND FOREVER Randy Travis	Warner Bros WX107 (W) C:WX107C/CD:WX107CD
8	10 INEED YOU Daniel O'Donnell	Ritz RITZLP0038 (SP) C:RITZLC0038/CD:RITZCD104
9	6 LONE STAR STATE OF M Nanci Griffith	IND MCA MCF3364 [F] C:MCFC3364/CD:MCAD5927
10	16 EXIT O Steve Earle & The Dukes	MCA MCF3379 (F) C-MCFC3379/CD:DMCF3379
11	11 SHADOWLAND kd lang	Warner Bros WX171 (W) C:WX171C/CD:WX171CD
12	8 LITTLE LOVE AFFAIRS Nonci Griffith	MCA MCF3413 (F) C:MCFC3413/CD-DMCF3413
13	16 Johnny Cash	OF HOME Mercury 834778 1 (F) C-834778 4/CD-834778 2
14	12 BUENAS NOCHES FROM Dwight Yoakam	A LONELYReprise WX193 (W) C:WX193C/CD:WX193CD
15	9 STORMS OF LIFE Randy Travis	Warner Bros 9254351 (W) C.9254354/CD:9254352
16	13 GUITAR TOWN Steve Earle	MCA MCF3335 (F) C:MCFC3335/CD:DMCF3335
17	RE The Judds	RCA PL90011 (BMG) C:PK90011/CD:PD90011
18	RE Daniel O'Donnell	O'DONNELL Ritz RITZLP0031 (SP) C:RITZLC0031/CD:RITZCD107
19	20 PONTIAC Lyle Lovett	MCA MCF3389 (F) C-MCFC3389/CD:DCFC3389
20	18 WHAT A WONDERFUL V Willie Nelson	C:4625144/CD:4625142
_	Compiled by Gallup for the Court	ntry Musit Association © 1988

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Savage Records may be small, but it thinks big. Owner David Mimram has given his company an international profile right from the start. By Selina Webb

APD ROCK, dence miniphop hore been forced into an university aliance at dependent moving a threepronged assault on the music moriter. A hi of PRI clathitude labels are administered from the company's unand offices in company's unand offices in Comfort hip-hop and rap, S&M for dance pap product and Sxwage itself for albums-orientetab hord rock acts.

Savage Records is owned by 21-year-old Frenchman David

# Tribe of Savages

Angeles. There are already plans to oversee the US distribution of the rock albums, and 1992 may see a French subsidiary. In the UK, expansion centres on the Wild Music publishing arm and the projected Savage Studios.

Savage Studios. "It takes time for the money to come in from the records that's why I'm investing in other thing," explains Minimar. "Right now I'm trying to facus on letting everyone know that we exist and the music we're putting out."

The promotion emphasis at Savage is on radio, but 16year-old S&M signing Zra is bringing the company a boost by featuring in a BBC documentary on the making and promotion of a pop record by a new young singer.

Mirmam describes S&M and Tam Tam as "Rhythm King-style labels" with acts signed on singles deals with an albums option.



TRIPLE ELEMENT - one of the three bands on Savage's Tam Tam label

Mimram who abandoned a wholesaling career in Switzerland to establish the company last February. His strategy for success is based on an intermotional approach with a small, young team geared for juggling diverse categories of popular and specialist music.

"We are an international company even though we are not a large company," he says. "These days you cannot think small or only of England — you have to think international, you have to think international, you have to think Europe with 1992 approaching, and you've got to think of the States."

Putting the philosophy into practice has meant numerous trips across both Channel and Attantic, with the first signings for the flagship Savage hard rack label (Precious Meta), Only Child, Alexa and Vice) all sought out in New York and Las Some, such as Zara, were discovered via Savage's advertised auditions, while all Savage staff have an A&R input and are expected to keep feelers out for possible newcomers.

Tam Tam has three ads: Triple Element, World Club Beat and another recent signing, while Zarra is joined on S&M by Yon Bopp, Dreaming In Colour and No further un-nomed ack. So for commercial success has been modest, but new product is planned from all the ack this year and Mamram, confident of success, has no fears that his small company will have too much to cope with.

"I only sign acts which I believe in, even if it is only a singles deal, and I've no worries that we've got too many — we just need a good schedule, good release plans and for people to understand what we are doing."



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## **Ten times** better

by Andy Beevers TEN CITY have torn down the

house that Jack built and laid down their own foundation. They ignore Chicago conven-tion and play house by their own rules. Lead singer, Byron Stingily, explains that they are "taking house music into its next phase":

"We are all from musical backgrounds, whereas other house artists often come from a DJing background", he points out, adding: "A lot of people think we are a vocal trio, but we are a band - we played most of the instruments on our LP". The group have moved away from the electronic synthesized house sound and gone for "real" instru-ments, Byron explains their unorthodox approach: "We use the example of a computergenerated image of the Mond Lisa — it may be recognisable, but only the original has the human touches that make it a work of art which people can really appreciate — its the same with music." Guitarist, Herb Lawson, adds: "We are putting real musicians back to work". It is a sign of the times that Earl Young, the drummer behind many Philly and Salsoul classics, had to be brought out of retirement to play on the LP. So far the group have visited the UK for some excellent PA performances using backing tapes, but in March they will be returning with a full live band. It will be an unmissable first for

It will be different source that rob house music. The group also have a different approach to songwriting, us Byron explains: "A lot of artist take a drum machine, a good baskline and perhaps a 303 acid machine and that's it. We write real songs that catch a certain spirit, emotion are seend: the hairsr certains and or mood: the lyrics contain real stories. We want to write songs which people can enjoy dancing to in the clubs and enjoy listening to at home."

Whereas other Chicago acts have signed to local independent



TEN CITY: the Mona Lisas of house?

labels, such as DJ International and Trax, Ten City went straight to New York to get a major record deal. "We could have achieved success more quickly on a Chicago labe but they tend to look at short-term success — with Atlantic we con success - with Atlantic we can slowly build to something bigger, claims Byron Burke, the group's keyboard and trumpet player. "Other artists do not look beyond Chicago — they think that if they make it big in their home-town then that is it," he says, adding, "we thought we could break out of

That is exactly what they have That is exactly what they have done. Their first UK single, Right Back To You, grew and grew in popularity during 1988 and it be-came inevitable that the follow-up, That's The Way Love Is, would and the back what we have as That's The Way Love Is, would make the charts when it was re-leased at the beginning of this year. Their debut LP, Foundation, will build further on that success when it is released next week. It is packed full of deep house gems featuring Marchael Jeffersons in-spirad production work and Byron Singly's sourcing voice. "I used to have a heavier singing style," he evolution: "An Law use ne modthhave a heavier singing styre," he explains, "but I now use a smooth-er approach that is more spiritual and cuts and pierces through you. I have always been a big fan of singers with smooth and soulful voices like Eddie Kendricks, "Curtis the Eddie Kendricks, "Curtis

voices like Eddie Kendricks, Curits Moyfield and Sam Cocke." On paper, Ten City may appear arrogant. They are not, they just have a deep-seated and totally justfied belief in what they are do-ing. Right now they are riding on the wave of deep house hype, but they have the ability and talent to outlive and transcend any fashions. Ten Cith will be around for a long Ten City will be around for a long time to come

## Mixing it up

by Barry Lazell IT HAS now become a tradition in the UK dance music industry that the first 10 weeks of the year are dominated by the heats and finals of the IV dominated by the heats and finals of the UK and World DJ Mixing Championships, sponsored by Technics and organised by the Disco Mix Club. Hopeful contenders from clubs and mobile venues all over the country have been, since the beginning of January, since the beginning of January, congregating at the UK heats (12 in all) which have been held at main all which have been held at ma-jor venues from Glasgow to South-ampton, and this week sees the last three at the Braadway Boulevard in Ealing, Hollywood in Romford, and Traks at Portrush, Northern Ireland

By February 1, the travelli judging panel, which includes MW's James Hamilton, established mixer-producers Les Adams Chad Jockson (the latter the 1987 UK mixing champion), and several dance alumni like A&M/Breakout's Mike Sefton, WEA's Fred Dove, London's Johnny Walker and Vir-Landon's Johnny Walker and Yin-gin's Rob Maney, will have select-ed the nation's top turtable whizzkids ready for the three ne-gional finals. (in Scheffeld), Lancia on February 7, 8 and 9. From these, the best will prograss to the national final to be held at The Empire, Leicester Square, an Fol 15. The evening will produce by £2,000, will then represent this country against similar winners country against similar winners from all over the world at the Royal Albert Hall World Final on March 14, immediately following DMC's annual DJ convention.



of the 1989 hnics UK DJ M r, it's safe to

Before I set off on lost week's round of DJ judging, the new imports included the instantly fast selling

violence serious though catchy rup THE STOP THE VIOLENCE MOVEMENT Self-Destruction (Jive 1178-1-JD); Teddy Riley arranged harmonised rolling intery **TODAY** Girl I Got My Eyes On You (Motown MOT-4627); enthusiant and MOT 4627) enhances and to AV Grant MOT 4627) enhances and the second by maining its back have not widely selling, choppily chanted frisky smacking and bounding **MORIIS DAY** Are You (Warner Bros 0.2111 8): **The Moment's and Whatmacht** 1975 smath Bound good humoured are math Bound

ood humoured rop FUNKMASTER garage style BRIAN ANDRUS You Jarage style BRSN-Jon't Lave me (Like You Used To) Select FMS 62314; Marshall Jafferson presents Truth Open Our Eyes copying languidly contering deep house TONY V Trackin' Down House (Sample Records SR001); DJ Mark The 45 King produced afro flavoured good toasling-style swiring jegly rap CHILL ROB & The Court Is Now In Session (Wild Pitch WP1011): James Brown Get On The Good Foot punctuated specialis row wordly female rap MC PEACH Commin Straight Rollin Hard (BurnRugh) BR 2942); triesome old Fathiona (B. Shannon et al. Shannon-esque jud patri DAY Right Inth Np Nop PATT DAY Kight Before XD (see (Starway Keronds Inc SW 1202-12): Learny Dee and Frankie "Beenest compiled and sequenced (in Benestheresks style) unadorned breaks best sampling and leaping DRUMDROBS vol. 1 Exertific Sterk Best & Loops (Nolme One — Old School & Ray) (B) Break D21, Jor professional use and and D Urchs, On sport (P americk dite arown). AMBASSADORS OF FUNK Monster

It transpires that the widely circulated and immediately mat pre-release single of This Is Ska (Skacid Mix) is only due, so for, GSY D's HOUSE SOUND For The World (Big O BIGA1), a pity as this surely smashbound dementedly happ fusion of Sixties Jamaica ska w Eighties accession rul release, including the shouting ash and exching fast rap **BLACK**, **OCK AND RON** Black, Rock and in (Supreme Records SUPET 141): gueby **LA. Mix** Check this Out-ish clicable ocidically wittering and spurting emphatic simple statery S.L. II Do That Dance (B/Ware Records UM 006); Berry White strings backed

ern bragging "lurve rap" ICE LOVER DALU Let Me Make Other UK released singles to check include the excellent mesmeric reedy organ and shuffling rhythm jogged JEENS & FRIENDS rtell; typically good

Biero-produced cool girl song catchily grups backed cool girl song catchily trotting garage LANCHANDRA Just Started (Garage Trax GTX 3, vio PRT) Masster (The Boatcreator) Tee workured classy cool and calm unhumedly pumped in faster gorog style SOUL CONNECTION Got To Find A Way (Intrigue IGE 4T); three brothers sung datedly soulful tunefu leaping Britfunk REID Real Emotion (Syngengle 1255.2)

[Syncopate 125Y 24], strongest in B-side Flat Top House Version; anxiously squawked tratting black

onitiously explosed intelling black pp (AARTW WHITE Serrel Rendersvous (Warner Brox W756217) hypically facile renade hits medleying pop motest-aimed MIRAOE House Abek (Cabua DETX 50/62), inspired simous slow rap TONE LOC Loci d Afre Dark (Fourth & Broodway 128KW 121), the UK Aside over the US manh Public Hayled rocky rap retread of the Tregger Wild Thing Herken pa doubd bytime radio will



# TOPOCOLOSINGLES INGLES COMPILED BY MUSIC WIEK FROM GALLED DATA. BUBBLIES ARE FROM OUTSIDE THE TOP SO ON THESE WAY UP

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2.	CUDDLY TOY 4 Roachford CBS ROA(T)4 (C) RESPECT
3.	Adeva Cooltempo/Chrysalis COOL(X)179 (C) SHE DRIVES ME CRAZY
4,	4 Fine Young Cannibals London LON(X) 199 (F) WAIT
5.	3 Robert Howard/Kym Mazelle: RCA PB42595 - (PT42596) (BMG) BUFFALO STANCE
6 1 7 12	3 Noneh Cherry Circo/Virgin YR[T]21 [E] LOVE TRAIN
8 5	3 Holly Johnson MCA MCA(T) 1306 [F] GET ON THE DANCE FLOOR
9 10	Kob Base & DJ E-Z Rock Supreme SUPE(T) 139 (A)     WHERE IS THE LOVE     Will Downing/Mica Paris 4th + B'way (12)BRW 122 (F).
10 2	3 Will Downing/Mica Paris 4th + B'way (12)BRW 122 [F] GOOD LIFE 8 Inner City 10/Virgin TEN(X) 249 (E)
11 14	BREAK 4 LOVE 4 Raze Champion CHAMP(12) 67 (BMG)
12 20	7 Bobby Brown MCA MCA/T1299 (F)
13 13	6 Milli Vanilli Cooltempo/Chrysolis COOL(X)178 (C)
14 ::	CRACKERS INTERNATIONAL 8 Erosure Mute (12)MUTE 93 (1/RT/SP) 1 LIVE FOR YOUR LOVE
15 23	10 Natalie Cole Monhattan/EMI (12)MT 57 (E) THE LOVER IN ME
16 21	3 Sheeno Coston MCA MCA(T) 1289 (F) YOU'RE GONNA MISS ME
17 16 18 .	3 Turntable Orchestra Republic LIC(T) 012 (I) BORN THIS WAY
	4 Cookie Crew FFRR/Landon FFR(X)19 (F) 1 ONLY WANNA BE WITH YOU Samantha Fox Jive FOXY(T)11 (BMG)
20	Samontha Fox Jive FOXY(T)11 (BMG) MAKE IT LAST 3 Skipworth & Turner 4th + B'way (12)BRW 118 (F)
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-			JACK TO THE S	OUND
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			HEARSAY/ALL N	
4	1	11	Alexander O'Neol	Tobu/CBS 4509361/4509364 (C
-			SO GOOD	
5	7	2	Mico Poris	4th + B'woy BRLP525/BRCA525 (F
-			DON'T BE CRUE	
6	10	3	Bobby Brown	MCA MCF3425/MCFC3425 (F
-			IT TAKES TWO	
7	6	2	Rob Base & DJ E-Z Ro	ck Supreme SU4/ZCSU4 (A
-	-	-	BAD	
8		2	Michael Jackson	Epic 4502901/4502904 (C
-	-	-	KARYN WHITE	
9				former Brothers WX235/WX235C (W
-	*	-		torner brothers WA233/WA233C (W
0	R		ANY LOVE	
-	-	-	Luther Vandross	Epic 4629081/4629084 (C

21 22 3 DJ Fost Eddie PROMISED LAND	
	Westside DJIN(T) 5 (A)
22 44 7 Joe Smooth	Westside/DJ Int DJIN(T)6 (A)
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24 7 Smith & Mighty/J Jackson	Three Strine (SAM 11141/0
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27 28 3 Chake Khen W	Vorner Brothers W7678(T) (W)
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28 26 3 Cash Money & Marvelous	Sleeping Bog SRUK S(T) (I)
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3 (2) MENTAL HOSPITAL Ted Hunter	
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5 (6) THE POWER OF LOVE Larry Gables	Charm Reck CR1 24
6 [8] MOVE YOUR SEXY BODY Admin	Aroton Cito 000
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NEW	RELEASES	- ALBUM

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IN THE BALANCE Soon Sonhoy Success	Eclipse HCF 02CF (MP)
JAH TUBBYS SOUNDCLASH DUBPLAT	TE STYLE Veners Tourse DSR 4401 (KMP
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L	30		SKIN I'M IN
L			Comeo Club/Phonogram JAB(X)76 (F) I CAN DO THIS
L	31	HEW	Monie Love Cooltempo/Chrysalis COOL0(177 (C):
I			LOVEGROOVE
ľ	32	KEW?	Squeezebrain/The Machine Club/Phonogram JAB(X)76 (F)
L	22	-	LOVE FOLLOWS
l	22	-	Steven Dante Cooltempo/Chrysalis DANTE(X)3 (C)
ł	34		DON'T SCANDALIZE MINE
1	-		Sugar Bear Champion CHAMP(12)79 (BMG) 11FF
	35	19 2	Frighty & Colonel MiteMogul 7YDD0132(12' YDD0132)(P)
l	-		A DAY IN THE LIFE/WARLOCK
I	36	30 9	Black Riot Champion CHAMP(12)75 (BMG)
I	37		THANKS FOR MY CHILD
L		35 4	Cheryl "Pepsii" Riley CBS 6531537 (12"-6531536) (C)
	38	URW	I CAN'T STOP Hanson & Davis Sleeping Bag -(SBUK 3T) (I)
L			Hanson & Davis Sleeping Bag -(SBUK 3T) (I) MY MIND'S MADE UP
I	39	NEW	Ambassadors Of Funk Living Beat 75MASH1 -(SMASH 1) (P)
I	-	NEW	WILD THING/LOC'ED AFTER DARK
l	40	HELVI.	Tone Loc Delicious/Island (12)BRW121 (F)
I	41		EVERLASTING LOVE (P HAMMOND)
		34 4	Sandra Siren SRN(T)85 (E)
1	42	NEW	RUNAWAY GIRL/IT'S ALL ALRIGHT Sterling Void Hrr/London FFR(X) 21 (F)
			CHIKKI CHIKKI AHH AHH
	43	31 4	Boby Ford Rhythm King (7) BFORD 2 (1)
	44	and a	Wolly Jump Ir/Criminal Breakout/A&M USA[T]648 [F]
	45	LIEW?	SHE WON'T TALK TO ME
			Lother Vandross Epic LUTH(T)9(C) FINE TIME
	46	HEW	Yazz Big Life BLR 6(T) (I)
			CELE DECEMBER ON
	47	HEW	Stop The Violence Move JIVE (USA) -(11781D) (Import)
	48		
		45 7	London Boys Teldec/WEA YZ 345(T) (W)
	49		INTERVENTION Loving Hudson Virgin VSITI 1067 (FI
			Lovine Hudson Virgin VS(T) 1067 (E) TRUE LOVE NEVER FAILS
I	50	NEW	J. Butler/V.B. Armstrong Jive JIVE(T) 196 (8MG)
I			internet(i) ive juints,

#### TOP 10 BUBBLERS

1	I WANT THAT GIRL Cairo CityB	an CBE735 (12-CBE1235) ()
2	LOVE MACHINE	Danceyord YARD(T)5 (S
3	LET ME LOVE YOU Koriyo	TONIGHT Sleeping Bag SBUK 4(T)
4	SYMPTOMS OF TRU Tracie Spencer	JE LOVE Capitol (12)CL4901
5	REAL EMOTION Reid	Syncopate (12)SY24
6	THE COURT IS NOT Chill Rob G	W IN SESSION DJ Int -(DJ968) (Im
7	YO YO GET FUNKY D.J. Fast Eddie D.	International -(DJ968) (Impo
8	MONKEY SAY MO	NKEY DO Beat/Filmtrax DRX 6[12] (BM
9	CONGRATULATION Sydney Youngblood	
10	CRAZY CLAPS Smokin' Gang	Hot Mix 5 -(HMFEP 11) (Im



# **Century scores Irish radio contract**

#### by Paul O'Mahony

CENTURY COMMUNICATIONS as been awa pendent notional radio licence in Ireland from a shortlist of four main contenders. Run by promoter Oli-ver Barry who brought Michael Jackson to Cork last year and who is bringing Frank Sinatra to Dublin this summer, Century Radio plans to be on air by May 1. The station says it will offer an alternative to Ireland's existing nonational radio licence in

tional broadcasting stations, RTEI and RTE Radio 2. Century adds that its programming palicy will be broad-based to include not just pop and rack, but sport, politics, social issues, general entertainment and educational programmes. Othere Barry and porther Jamps Diver an o plant as yet to offer the empiring and set offer the

remaining 49 per cent of Century's equity to other parties.

Since Barry also has an interest in an application for Ireland's third national television channel, many notional' television channel, many regard the alternative consortium led by Windmill Lone and backed by the powerful Smurff Group and U2 manager Paul McGuiness amang athers, as a firm forountie. Hearings on the Tv channel will be hearings are also imminent regard-ing the 25 local radio station licences still be a foldred.

## Snub TV opens up new channels for telly music

#### by lan Gittins

'SNUB DOESN'T wait for music to cross into the mainstream — it an-ticipates the developments and celhicipates the developments and cel-ebrates what music TV generally ignores," promised the programme as it launched four weeks ago. It's delivered. Brenda Kelly, co-pro-ducer and ex-founder of Rough Trade indie bible *The Catalogue* is the most low-key of presenters, not even an comera as the conducts even on camera as she conducts interviews, and rarely heard. That's deliberate: "Too many programmes put far too much weight on the front figure", she complains. So far, we've seen House Of Love talk about what they do, Sonic Youth play live, World Domi-

nation Enterprises touring London's pollution spots. Not stuff we'd nornally expect. And upcoming treats aclude "Scottish folk-pop, African

COMPACT

THE MARQUEE - 30 LEGENDARY YEARS,

2 LIVING YEARS, Mike & Mechanics 3 1 THE LEGENDARY BOY ORBISON,

4 11 ANCIENT HEART, Tasite Tikoron

5 3 GREATEST HITS, Fleetwood Mac

7 8 NOWEY FOR NOTHING Dire Straits 6 WATERMARK, Impo 9 7 THE OLTIMATE COLLECTION, Bryon Ferry Rany Music

10 9 THE PREMIERE COLLECTION,

11 12 ANYTHING FOR YOU G.Estefon/Mami Sed

14 5 A SHOW OF HANDS, Real

16 14 BUSTER (OST), Various 17 - LOVE SUPREME, Diana Ross/Supremes

18 17 TRAVELING WILBURYS, Engyeling Wilburys Wil

19 - CLOSE, Kim Wilde

20 16 BATTLE AND HUM. UZ

15 THE GREATEST LOVE YOL 2. Various Tala 15 15 THE GREATEST LOVE SONGS IL Various Telston

Compiled by Gallop for the BPI, Music Week and BBC © 1988

12 10 KICK INTS - NEW YORK, Low Reed resistance music, icelandic pop, UK and Jamaican reggae and South London rap." Even The Tube in its heyday rarely spread its net so wide. What does Kelly see as the

programme's greatest asset? "Well, I think presenters can fa cilitate an introduction to music, cilitate an introduction explaining niece by piece, by explaining piece by piece, by explaining what's interesting in a certain kind of music, what they like most about it. Nearly all programmes fall into the trap, like Wirted, of over-emphasising the status of the pre-senters. Because of that, before us The Chart Show was the best music show on TV. But it was only by de-fault.

fault." With a diet of two or three inter-views a week and live footage, the best trick Snub has pulled off so far is to manage to get the bands to explain their own music. And that's never easy. So with plenty of ideas up its sleeve, and an initial 11-



BRENDA KELLY: Snub's non-op pearing preser

week run, Snub could just be the essential intelligent leftfield music programme we've been waiting

programme we've been waiting for so long. It's looking good. Snub shows on BBC2 at 7pm each Monday. There are repeats the following Sunday night at ap-proximately 11.30pm.

F

VPL AND Super Channel are VPL AND Super Channel are presently re-negotiating their con-tract following the sale of Super Channel to Betatelevision, and the indications are there will be greater use of videos. Roger Drage says: "VPL has every expectation of coming to an opreement. It's going to be a good deal, we're very pleased about it and Super Chan-nel are very keen to use music video programming regularly.

R

B

 PPM Radiowaves has secured the exclusive radio rights to the Grammy Awards in Los Angeles and the lovor Novello Awards in London. PPM Producer Bethan Davies, formerly with Westwood in LA, will collect live material from LA, will collect live material from the awards ceremony plus original back stage material from the win-ners for broadcast on February 3. In LA, she will complete partial pro-In LA, she will complete partial pro-gramming between the end of the awards at 6.00 am UK time and 10.00 am, when the material will be received by PPM in London. PPM will finish the two-hour sound-track and the show will be distribut-ed by satellite to independent radio stations later that evening. Smithart the low rhough Awards Similarly, the lvor Novello Awards will be recorded live at the awards lunch on April 4 and further ma-terial from winners and nominees vinners and nor will be cut into the soundtrack. The show will be broadcast at 8.00 pm.

INVICTA RADIO is to split fre-quencies on March 27. The FM fre-quency, still called Invicta, will con-

tinue to cater for the 16-34 age group, playing a mix of current chart material and hit songs spanning the last 30 years. The AM fre-quency, named Coast AM, will be aimed at the 30-50 year-old maraimed at the 30-50 year-old mar-ket, and will play music to reflect that age group. A new MORI poll revealed 50 per cent of people in Kent listen to Invicto on a regular basis and that the station is very popular with the younger age

group. From April, Invicta Radio will also be the first UK radio station also be the tinst UK radio station with its own programme research department. Headed by current advertising and marketing man-ager Hugh Davis, a panel will phone selected target markets on a daily basis to determine what Invicta's audience wants both in news and features. Davis says: "Having our own research depart-ment will mean up-to-date statistics allowing us to target programmes; this will be better for our audience our advertisers

 BOB DANVERS Walker will be the first celebrity to broadcast on BBC Wilthire Sound, which begins transmission on April 4. Walker, with over 50 years in broadcast-ing, including 30 years as com-mentator of Pathe News newsreels mentator of Pane News newsrees and 18 years as announcer on Take Your Pick, TV's longest run-ning quiz shaw, will present a series of travel programmes based on his experiences on behalf of the BBC in the fifties and sixties.

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KEY AnRedia 1 'A' list			-	101	REGIO		LAT WEETS DAME
KEY A-Rodio 1 'A' list B-Rodio 1 'B' list C=Rodio 1 'C' 54	24.1 ACTUR	HI HI HI	NI RAD	17.1 LST02	ALL PURE	11.1	OWE
the second se		13	8		(4) se 25	24	-
ADEVA Respect Cooltempo	13	13	A	8	39	24	20
ALMOND/FITNEY Something's Gotten	9	-	8	- 1	29		
EANGLES, THE Bernd Flore C85	4	-		-	27		-
EASE, ROB & DJ E-Z ROCK Gel On The Supreme	7	5	-	-	18	16	14
HELOWED, THE Your Lows Tokes Me Higher WEA	7	6	-	-	-	- 26	
BENATAR, PAT One Love Chryselis BIG RAM BOD Showing from Mr. Heart MCA	9	9	8	3	14	20	73
NC COUNTRY Investo Dow Time Married	-	-	-	-	20	16	-
BOY MEETS GIRL Wating For A Stor To Fol RCA	19	14	A	A	43	39	
BRICKELL, EDIE What I Am Gellen	10	-	-	-	9	-	-
BROTHER BEYOND Be My Twin Parlophone BROWN, BOBBY My Prerogetive MCA	15 16	19	A	A 8	39	37	15
BROWN, EDBET My Prerogenee mon BROWN, EBROL Love Goes Up And Down WEA		-	-	-	7	16	100
BUTLER, JONATHAN True Love Never Fails Jive	-	-			16	14	
CAMEO Skin I'm In Club	7	9	8	. 8	7	7	79
CHERRY, NENEH Buffsio Stonce Girco COOKIE CREW Born This Way (Lef's Dance) ffm	14	15	A	A	28 4	25	8 33
COOKIE CREW Born This Way (Lef's Dance) ffm COLE, NATALIE Live For Your Love Monhotton	4	10	8	8	31	25	23
COPE JULIAN 5 O'Clock World Island	9	8	T	B	25	25	46
CROSSY, STILLS, NASH & YOUNG American Dream Affic	9	13	A	A	31	26	55
DE BURGH, CHIIIS Tender Hands A&M	8	10	A	A	34	37	43
DOLBY, THOMAS Her Souce EMI-Mankattan DOWNING, WILL/MICA PARIS Where Is 4th & B'way	4	5	A	B	17	6 35	80
EASTON, SHEENA The Lover In Me MCA	10	-	-		35	31	34
FAIRGROUND ATTRACTION Clere RCA	-	5		-	25	20	52
FARLEY JACKMASTER FUNK As Alwoys Champion	11	-	8	-	-	-	-
FINE YOUNG CANNIBALS She Driver Me Grozy London FOX, SAMANTHA ( Only Wonno Be With You Jive	17	20	AB	A 3	38	37	5
FRAZIER CHORUS Dream Kitchen Virgin	6	6	8	8	17	11	82
FREY, GLENN Soul Searchin' MCA		-			24	26	
GEORGIA SATELLITES Hippy Hippy Shoke Elektro	6	5	с	C	16	16	63
HARDCASTLE, PAUL The Wizord Chrysolis HEYWARD, NICK Tell My Why Womer Brothers	4	- 8		-	20	- 22	1.044
HOWARD, ROBERT/KIM MAZELLE Work MCA	17	17	A	A	37	33	13
HUDSON, LAVINE Intervention Virgin	-	6	-	-	6	6	86
	10	8	8	-	36	26	47
JOHNSON, HOLLY Love Train MCA JOURNEY Wha's Crying Now OBS	19	18	A	A	37	36 13	10
KERSMAW, NIK One Step Aband MCA	-	-	-	-	21	16	83
KHAN, CHAKA I's My Party WEA	-	8	-	8	20	18	71
LA'S, THE There She Goes Gol Discs		-		-	14	13	59
LEVEL 42 Trace Polydor LOVE, DARLENE He's Sure The One I Love CBS	15	13	A	A	37	35 16	28
LOVE & MONEY Stronge Kind Of Love Fostons	6	8	-	8	32	31	15
MIKE AND THE MECHANICS Living Yours WEA	16	18	*	A	41	39	2
MILLI VANILLI Boby Don't Forget Cooltempo	12	16		A	32	27	16
MONEY, EDDIE Wolk On Water CBS MOORE, GARY After The War Virgin	-	-	-	-	14	11	
MOORE, GARY After The Wor Virgin MORHSSEY The Last Of The Famous HMV		4	-	-	7	17	- 20
NEVILLE, IVAN Not Just Another Girl Polydor	7	9	8	8	10	9	-
NEW MODEL ARMY Should Questions EMI	4	8		-	9	8	31
ONE 2 MANY Another Mon A&M. ORBISON, ROY You Got II Virgin.	-	5			14	14	
PERFECT DAY Liberty Town	17	17	AB	A 8	41 23	37	4
POP WILL EAT ITSELF Can U Dig 19 RCA	4	-	-	-			-
RAZE Break 4 Love Champion	4	4		-	11	8	30
RAE, CHRIS Working On it WEA	12	-	8	-	12	-	-
REED, LOU Romeo Hed Juliehe WEA R.E.M. Stord Warner Brothers	4	-	-		-	-	-
ROACHFORD Cuddy Tay Cas	5	23	Ā	-	12 38	37	-
SILENCERS, THE The Real McCoy RCA	-	5	-	-	7	12	87
SIMPLE MINDS Beller/ Child Visuale	6	-		-	14	-	
SIMPLY RED I's Only Love WEA SMITH & MIGHTY Wolk On (Remix) 3 Stripe	18	17	A	В	38	31	-
SOUFFZETRAIN/ILLIONESI		-	C	C	-	89	
	13	13	c	C	14	5	35
TEN CITY That's The Way Love Is Atlastic	16	13	A	B	27	17	17
TEXAS I Don't Want A Lover Mercury THEN JERICO Big Area London	1	-	B		19	-	
TIL TUESDAY Bebrund You Were Links	18	15		8	33	19	21
TIKARAM, TANITA Cothedrol Song WEA	-	8	-	8	23	36	51
TONELOC Wild Thing 4th & B'woy	5	-		-	-	-	
Lordon Lordon		ð		C	-	-	93
WATERBOTS, THE Fahrman's River	11	10	-		29	- 25	
	12	10		8	30	13	
WILDE, KIM Four Letter Word MCA	10	15	A	A	26	35	18
WILL TO POWER Boby I Love Your Way Epic	13	13	A	A	42	40	9
TTC House ON Send of the							
ATC. Mayor Of Simpleton Virgin	11	11	B	-	28	14	65
XT C. Mayor Of Simpleton Virgin YAZZ Fine Time Big Life	11	11 8	B	B	28 33	14	62

A more detailed playter breakdown, macking specific records, is available from the Rosee Department. For details of this weekly service, call Lynn Rocey on 01 387/6311 ext 224 Records are eligible for the grid if they all are on the current Rodio 1 playlist, or b) ho or more plays on Rodio 1 last week on monitored by Rodio 1's Romeo computer or c) featured on 11 or more current IR playlists (A & B lists).

ARTIST·ALBUMS

# MUSIC WEEK

INCORPORATING LP, CASSETTE & CD SALES

3	12	=	10	9	8	7	6	U	4	w	2	Nol
10	7	00	19	9	14	w	6	5	15	N	-	-
BAD ******** co MichaelJackson	THE ULTIMATE COLLECTION **	KYLIE ****** co Kylie Minogue	LOVE SUPREME () cp Diana Ross & The Supremes	KICK ** co M	CLOSE • cp Kim Wilde	GREATEST HITS ** cp Fleetwood Mac	WATERMARK * co	ANYTHING FOR YOU • cp Gloria Estefan And Miami Sound Machine	ANCIENT HEART • co Tanita Tikaram	THE INNOCENTS * co Eresure	LIVING YEARS • co Mike & The Mechanics	THE LEGENDARY ROY ORBISON *
5-1 (0)300 J	r * CD EG/Virgin EGTV 2	PWLHES	Motown ZL 7270	Marcury/Phonogram MERH 114	MCA MCG 6030	Womer Brothers WX 221	WEA WX 199	5 Epic 463125-1	WEA WX 210	Mate STUMM 55	WEA WX 203	ON * CD Telenar STAR 2130

# THE DEFINITIVE U

COLLECTION

33

Pasadenas

TO WHOM IT MAY CONCERN \* CD

43 ALL OR NOTHING 37 THE CIRCUS \* cb 28 HOLD ME IN YOUR ARMS \* co Rick Astley

Cooltempo/Chrysolis CTUP 1

Mute STUMM 35

RCA PL71935

40 39 8 37 36 35

34 Bon Jovi 36 ROYAL MIX '89 cp

Vertigo/Phonogram VERH

BUC REB 72

Stylus SMR 87

41 ATLANTIC REALM CD

61

THE CREAM OF ERIC CLAPTON \*\* ...

39 WHITNEY \*\*\*\*\* CD Whitney Houston

Aritto 208 14

EMIEQ 50

48

DELICATE SOUND OF THUNDER • co Pink Floyd

OF GENE PITNEY includes. ACT 004

featuring 16 of his greatest hits

- Something's Gotten Hold Of My Heart
   (The Man Who Shot) Liberty Valance

50

63 Bobby Brown 47 The Proclaimers

49 48 47

Chrysolis CHR 1

46 Fairground Attraction

46 45 t 43 42

THE MEMPHIS SESSIONS \* CD

Precious Org/Phono JWWW

Epic 46290

45 ANY LOVE • CD 41 40 THE JOE LONGTHORNE SONGBOOK • CD Joe Longthorne Telese STAR

Tehtor STAR Z

51 E FADE OUT co

52 52 HYSTERIA \* CD

sludgeon Wittola/Phono HYS

Genten WX 21

Chopter 22 CHAPLP 3

- Iwenty Four Hours From Tulsa

plus 10 other great hits

5

44 LIES ... O co

Backstage

 Looking Through The Eyes Of Love I'm Gonna Be Strong

#### TALENT

# Kelly's heroes

by Martin Aston "WF ONCE needed legislation in the late Sixties and Seventies to place Australian content on the radio," remembers Paul Kelly. "The quota then was 33 per cent, but nowadays, we don't need it Australian music is pushing up to half of what's being played." Kelly, whose third album Un-

der The Sun (A&M) is his first to get a British release, is being spoken of as the New Austraan Dylan or Springsteer (while other comparisons have been made to Lou Reed and especially Ray Davies). While he takes such comparisons with a pinch of salt and a modest shrug, there is that same sense of attention to narrative songwriting and a superbly keen eye for detail. "I tend to put place names in a lot of the songs, so people automatically think it's documenting the Aus-tralian way of life" Kelly ex-plains. "But I don't have the same kind of ambitions as Springsteen, I guess I write songs for my friends. I tend to use the things around me which are Australian and try and write with a sense of place." Kelly's songs have a perfect vehicle in backing group The Messengers' swing ing folk and country-tinged rock, with the previous double album Gossip and Under The Sun going gold back home.

'I guess I write songs for my friends. I tend to use things around me which are **Australian** and try and write with a sense of place'

America has also taken to the America has also taken to the group who have just completed their second US tour. "They seem to see Australian bands as having something fresh and spontaneous to offer" Kelly reckons. The next ofbum will be recorde d in A with producer Scott Lift, fresh from producing the last two REM al-bums. "The songs I'm writing at the moment aren't set in a particular place, because I've been rootless the last couple of years with all the travelling we've done," Kelly ex-plains. "I'm sure critics are going to pounce on the next record because it's being done in America But we want to be near the record company there. Otherwise we're 12,000 miles away."



THE SHAMEN: using psychedelia to qu

# Shamen corner

#### by Ian Gittins

CONTROVERSY IS no stranger to The Shamen. Last year they had large helpings of it. A beer advert they supplied a song for, in their notive Scotland, was withdrawn after the brewery found the tune was an anti-Thatcher diatribe bas-ed on The Falklands. Then their single Jesus Loves Amerika, abou single Jesus Loves Amerika, about evangelicism, offended born-again Christian groups so much they ended up picketing gigs and burning Shamen records. Now they see in (89 with a new

LP, In Gorbachev We Trust on De-mon. A tribute to the Soviet leader's glasnost campaign, the title still has the sense of twisted irony which marks all The Shamen do

Since we last saw them, The Shamen have slimmed down from a four-piece to the core of Colin Angus and Will Sin. It's a natura move, instigated by doubts the other two members had about the direction of the band, especially the acid house influence. Did The Shamen take good things out of '88's summer of love? Colin: "We moved down from

Aberdeen to London just as that whole scene was reaching its peak and really enjoyed it. It's all and really enjoyed it. It's all died the death now, thanks to all the bad publicity. But is wasn't just the chemicals. It was one of the best dance psychedelic movements since the Sixties."

"And it also fits into our aim, which is to use psychedelia in a way which makes people look at their lives" adds Will. "Question how they do things. Most bands that are termed psychedelic now, like Primal Scream or All About Eve, are just concerned with the trappings, the clothes and flowers. PSychedelia was never about that It always has that element, of ac-It always has that element, of ac-knowledging its environment and how the world is. That's crucial." So it seems. The Shamen's vay-age of discovery still has some way

to go yet

# Requiem for CDV

#### by Nicolas Soames

DURING THE CDV Lounch last year much was said about the po tential of the medium for classical music other than opera, particular ment programme. Derek Jarmen's film production based on Benjamin Britten's War Requiem was intend-ed to be a landmark for the new medium with specially devised visuals set against the historic Decca recording conducted by the

And at the cinema pre London there was little doubt that Jarman, a controversial filmmaker. has set some striking images to the

In his work completed in 1962, Britten's use of Wilfred Owen's war poems and the Requiem Mass in onjunction brought an immediacy but also a ceremonial resi to the poet's crucial line" the pity of war. That he ended on a note of hope was part of the work's areatness.

Jarman draws on these elements, telling the story of Strange Meeting, cutting in with images of compassion and aggression, mixing symbolism, stark images and newsreel films with an almost sur-real freedom yet maintaining a strong sense of narrative.

From the opening shots of Laur-ence Olivier seated in a wheel chair while Strange Meeting is re-cited through to some painful im-ages of the horrors of violence to the damning statements of crude patriotism, War Requiem never re-leases its grip. To that extent and as an anti-war film, it is unforget-

table. But it doesn't completely solve the problems of overlaying vision on a piece of music designed as a numbe gural experience. Somea purely aural experience. Some-times, perhaps often, I found myself wanting to close my eyes to con-centrate on the compassionate vi-sion of Britten: I felt that Jarman's visuals were too strong, too blunt a distraction; and now and again, simply inappropriate. Music, especially a work such as the War Requiem, works on a subtle level that does not necessarily benefit from technicolour

It will be a little while before it rives on CDV, but in the meantime it will reawaken interest in the War Requiem, and Decca's historic recording which is available on a two-CD set

#### **Dusting Fluff** off the radio

#### by David Giles

By David Gries FOR MANY rock fans in the Lon-don area, Sunday evenings used to be spent with ears glued to the radio, listening to Alan Freeman's show on Capital. They'll have had bit of a unmore recently they they have bit of a unmore recently they have had show on Capital. They'll have had a bit of a surprise recently, though; instead of the veteran tones of dear old Fluff, a new, young, dy-namic voice has suddenly begun

introducing the records! It belongs to one Dante Bonutto, managing editor of RAW magamanaging eallor of XAW maga-zine, whose tremendous knowl-edge and enthusiasm for rock mu-sic is carrying him into other areas of the media. With Fluff returning to the Beeb, Dante has slipped into the vacant seat behind the turntables and has grabbed the slot by its studded lapels.

its studded lapels. "I've always thought rock has been presented in a really dated and cliched way," he says. "I just want to get to the heart of what the music's all about. I want to make two-thirds of the show new music, maybe 10 new releases in a 90 minute slot. I'd also like to put some major name interviews into the show as well."

Musically, the programme will feature anything from Steve Earle to Metallica, "and some good old classics, including stuff from the punk era — the early Clash and Pistols albums were great rock rec-ords, and I think a lot of people haven't thought of them in that way before .

This isn't the first time Dante's ventured into broadcasting: he's done some work in the post for ITV's The Tube, cable TV, and Radio One, standing in for Tommy Vance on the Friday Rock Show Of course, this new project won't offect his position at RAW, a publiaffect his position at RAW, a publi-cation that has taken off at a re-markable speed since its launch at the end of last summer. The first issue sold around 60,000 copies ("better than we thought"), and they are currently working on issue I of the bi-weekly. "I do think there's a big audience

for rock music in this country,", says Dante. "A lot of them aren't buying ogazine of the moment of

think our aim is to carve out some think our aim is to carve out some thing of a new niche in the market Magazines in that area are a ready perceived as heavy metal papers, and though we cover that music essentially we are moving into some other greas, because rock is basically a very broad mu

# Hamburg concerto

by Selina Webb "SOMETHING BEASTY, brutal, honest but still fragile," is how Hamburg fourpiece George & Martha describe their abrasive rock onslaughts. Built around chainsaw guitars and a beat which rarely relaxes into 4/4 time, it's an unavoidable sound currently attracting followers across continen-tal Europe. The band was recently in London to record a session for

in Longon to record a session for John Peel. "We feel it's a kind of honour that Peel likes us," declares bassist Stefan Müller, who is anticipating a good reaction to George & Martha's first UK exposure. The band has been together as a session outfit for eight years ("We used to go jagging together when we were kids in Hamburg and one we were kids in Hamburg and one day decided to become musi-cians,"] the current line-up in place just 15 months. The debut George & Martha al-

bum, Another Head, was released in September on the independent Collision label and has sold ground 2,000 copies on the strength 2,000 copies on the strength of low key local gigs which will be ex-tended to a national Germon tour later this year. Possible UK deals are being shelved until live dates can be arranged here. Another Head, telling of suffocating rela-tionships and intense emotions, has a cynicism and introspection remi-niscent of Nick Cave — it's typical the well-developed Ge underground scene. "Our second LP could be com

pletely different — all we do is re flect what we perceive to be hap flect what we perceive to be hap-pening in the world outside," says Müller. A freestyle approach to re-cording can also help explain the rough edges left bare on the alburn, balanced by Another Head's

"We've kept the power from our punk roots. The rhythms are pretty complex and the guitarist is quite mad so every time we play a song it sounds different," explains Müller. "it's not meant to be a perfect sound - we just let out w



GEORGE & MARTHA: 'beasty, brutal, honest, but fragile

#### PERFORMANCE A & R

# Same old **Clapton!**

FEW PERFORMERS could get away with telling an audience: "We're ganna do the same old thing, basically", let alone get a cheer for it of the start of a concert. cheer for if at the start of a concert. **Eric Clapton** is a worthy excep-tion and proceeded to "do the same old thing" in very relaxed manner with style, artistry and not a little virtuosity on the opening night of what has become a sea-sonal fixture at the Royal Albert

Teasing intros initially masked familiar material, sometimes treat-ed to a fresh tempo or new ar-rangement, but the overall format was designed to reinforce the well-dressed audience's preconception that here was a master at work. back to the height of his powers. And when you have "sidemen" of the calibre of Nathan East on bass the calibre of Nation East on bass and Greg Phillinganes — not to mention the unbiquitous Phil Collins on drums — you have to be on top form. Crossroads, White Room, I Shot The Sheriff, After Midnight, Same Old Blues, Cocaine, Layla there were few surprises and the there were tew surprises and the appreciative crowd even applaud-ed at the end of each verse of a still emotional Wanderful Tonight. However, Collins and East did pro-vide a bonus in getting together for

vide a bonus in getting together for Easy Lover. "Clapton is God," was the graf-fiti alogon of the Sixties about an artist who would gild any com-pany's roster (current) WEX3) and if Q were to risk blasphemy with a poll of readers on the topic, Clapton would still win by a land-tizte.

Worth missing the start of Midem for DAVID DALTON

Ferry subtle

IT'S A bit difficult to create an i 11.3 A bit dimcuit to create on infi-mate atmosphere when you're playing a concert in a cavernous hall like Wembley Arena. And sodly, much as Bryan Ferry did his best to conjure up the subtle se-tion of the subtle setter of the subtle ductiveness of his recent album, he never quite swept the audience off its feet

There's no doubt he's still as the charisma and charm that go hand in hand with his drifting vocal, and in hand with his drifting vocal, and at the same lime he never slips into the pretentious. The band, too, were probably as good as anyone would expect. Solid dance hythms were followed by earlier classics like Bogus Man and Love Is The Drug — all recreated defty. The Drug — all recreated detily. The one complaint would be the num-ber of guitar solos that blistered the ears throughout the set. Some of them only managed to turn a per-fectly decent song on its head and leave the listener somewhat con-fused as to what all the noise was

about. Perhaps the most memorable songs were those from the Boys And Girls album, including Slave To Love and Windswept. There,

Ferry got the closest he could to that smooth touch of the album and it was enough, at times, to leave the faint-hearted slightly trembling at the knees. The latter trembling at the knees. The latter also applied during a wanderful version of Jealous Guy — com-plete with whistling, While Ferry may not have started any fires in his audience's hearts, he certainly nt them out of the cold. NICK ROBINSON

## ICA: the odd couple ...

AN INCONGRUOUS pairing this AN INCONGRUOUS paining this, The new One Little Indian signings from the US, **They Might Be Giants**, snuck into this Warners ICA week to support reggoes star **Shinehead**, sporting their usual werd and worthy pop that covers just about everything in the wide just about everything in the wide, world of music except reggae. There are straight forward guitar pop, swing, folk, polka and beatnik pop lao, but these two Johns revel in their diversity.

In their diversity. Using just a simple electric guitar and freewheeling accordian with the aid of backing tapes and the occasional tree branch, these Giants are making unique, animated pop, like a series of Tom & Jerry cartoons, and insanely catchy it all is. Hear the new single She'll Need

is Hear the new single she'll Need A Crane for proof. It took a while for the Gients to settle in, but it obviously wasn't their ssual audience. But by the time Shinehead was on stage this sold-out venue had got right into the groove in the best donce hall tradition. As opposed to the rether fact and versions production of tradition. As opposed to the cather fact and over poppy practice on a fibe Unity album, this dynamic New York reggee-rapper and company were diamond hard, laying down crisp, crunchy reggee rhythms in-flecting with the stop-start motion of the singer's hip-hop influences. Shinehead makes the marriage framme and hip-hop sound com-

Shinehead makes the marriage of reggae and hip-hop sound com-pletely natural instead of sounding forced or apportunist — in fact, this guy's a natural all round. He's

BRYAN FERRY: Wembley Areno had all the intimacy of an aircraft hangar.





A HOUSE: old heads, on young shoulders

checky too, trying out a bit of Cockney patter, throwing in a lot of melodic whisting, roping in The Beatles' Come Together in the call for Unity between all the "diffing" rap act as well as spinning Som Cooke's sacred Chain Gong round into a joyous, bouncing, hip-hoppity classic that should be a huse hit

höppily člassic that snoura be u hoge hit. This is great pop music too, that kept reminding me of UBA0's Midos touch. Make that beat hard-er on disc, get the right single, light the blue louch paper and watch this man rise like the star he should

MARTIN ASTON

#### ... survey A House ...

YOU HAD to feel sorry for A House — booked to support rising star Edie Brickell as part of the Hands Across The Ocean week. It probably seemed like a good idea at the time but on-one banked on her non-oppearance. A quick head-count spotted roughly 46 other souls rattling around in quite a large holl.

a large non. Many a band would have panicked but A House, displaying maturity belying their years, played one of their finest London dates yet

yet. Concentrating mainly on tracks from last year's debut On Our Big Fat Merry-Go-Round album, they produced a set littered with gems. produced a set littered with gens. Opening song Violent Love set the pace—a jayously boppy num-ber with dead nasty yircs. On a better night in a different venue the dancefloar would have been awash with writhing badies. Aptly titled songs like I Think I'm Going Mad and I Want Ta Kill Semebody were excuelt dancet were equally danceable.

were equally danceable. A House at times run the risk of being too clever-clever, but as long as they produce quality singles like I'll Always Be Grateful and Call Me Blue they!! stimulate interest. The last time I saw them, the vacalist's mid-gig nose-bleed was the most interesting event. At the ICA I could just sit back and listen to a stream of well written and well performed songs. It might take a while, but this is one band who could take off nd hit the big-time - the boll in their court. LEO FINLAY ... and are rehabilitated

IN THE absence of Edie Brickell the major attraction for this review-er of WEA's Hands Across The Ocean week — was the return Ocean week — was the return after a long gap of singer/ songwriter **Steve Forbert**, now rehabilitated by Geffen Records. But before Forbert and his band, the Rough Squirrels, appeared,

there was another ch there was another chance to see the verbose and confident John Westey Harding, whose debut album on Demon has received some dumb critisism. Harding may not be Bab Dylan yet, but should he eventually become somebody that debut album will become priceless

priceless. Forbert's last album before On The Streets Of This Town came out in 1982, but problems with old labels are put behind him, and he tables are put behind him, and he is now confident and somewhat like Dylan — and Springsteen, John Fagerty, early Eagles and perhaps most like a less assured Joe Ely. Many of the songs on the new

Many of the songs on the new album seemed above average when played live, to some extent due to the instrumental polish ap-plied by the Squirrels, three of whom worked with him in his earl-

ier incornation. Eventually they played five en-cores, some hint as to how wel Forbert went down. The one criti-cism was his neglect of the uniniticism was his neglect of the uniniti-ated in not introducing songs — does he think everyone that comes to his gigs is infimately acquainted with all his albums? Fortunately such songs as Wait A Little Longer, Search Your Heart, Mexico and Hope, Faith & Love (the almost ry opener) were easy titles to country opener) were easy hiles to remember, as were the two oldies he played, Ubongi Stamp (rocka-billy) and Rebel Rebel (Bowie). It was very promising, and if enough people hear the new album to bring him back, the venue will be bigger and more crowded. More

JOHN TOBLER

#### HEAVY METAL ALBUMS

this Last Mo. Time, Arrise	Label, Catalogue No
I NEW ASHOW OF HANDS Task	Vertigo 8353461 (7)
2 A NEW JERSEY Bon Jaw	Vertigo VERHS2 (7)
3 1 THE LIES, THE SEX, THE DRUGS Guns N Roses	GeBen WX218 (W)
4 6 APPETITE FOR DESTRUCTION Gura N Route	Gellen WX125 (W)
5 2 SOFT METAL Vorions	Shyles SMRR62 (STM
6 8 HYSTERIA Del Lepport	BludgeonRiffolo H15071 [7]
7 10 SLIPPERY WHEN WET for Jon	Vertigo VERH38 (7)
8 3 THE THIEVING MAGPIE Medice	EMIMARINE
9 11 AIN'T COMPLAINING Status Quo	Vertigo VERHSE (7)
10 5 SMASHES, THRASHES & HITS Kes	Vertigo 8367591 [7]
11 7 SEVENTH SON OF A SEVENTH SON Iron Mediden	ENVENDIOUS EI
12 12 BAT OUT OF HELL Meet Lool	Ceveland Int EPC 82 41 9 (C)
13 21 FOUR SYMBOLS Led Zeppelin	Atlanta KS0008 (M
14 KE OPEN UP AND SAY AHH! Poson	Capital EST 205918
15 22 THE NUMBER OF THE BEAST Iron Maidon	Forme EMIFA31781E
16 16 RECKLESS Bryon Adams	ALMAWAS1211F
17 9 GREATEST HITS Jawrey	C85 4631491 (C
18 25 PIECE OF MIND Inst Meiden	EW EMA9001E
19 14 HITS OUT OF HELL Meet Loel	Epc 4504471 (C)
20 31 BEST SHOTS Per Bengline	Chrysels PATVT (C)
21 32 WHITESNAKE 1987 Whitewola	ENI EMCP3528 (E)
22 to LITAUsford	RCA PL86397 (BWG)
23 at PERMANENT VACATION Account	WEA WX126 (W)
24 37 SOMEWHERE IN TIME Iron Maiden	Fome/EWI EMC3512/E
25 23 POWERSLAVE Iron Meiden	ENERCINERT (E)
26 19 NO REST FOR THE WICKED Only Oubcurne	Epic 462581110
27 35 KILLERS Ive Moiden	Fame EM FA4131221 (E)
28 RE LED ZEPPELIN III Led Zeppeln	Ationic K50007 (w)
29 34 WIDE AWAKE IN DREAMLAND Pot Benetor	Chrysols COLT 528 (C)
30 # NOTHING'S SHOCKING Jane's Addiction	Worker Bros W0216 (W)
31 18 LIVE AFTER DEATH Iron Maiden	EM/RP1 (B)
32 40 ELIMINATOR ZZ Top	Woner Broken W3774 IV
33 33 STATE OF EUPHORIA Address	Mond UPS9961 (F)
34 13 AND JUSTICE FOR ALL Metalica	Yertoo YERHOT (F)
35 RE VIXEN Visen	ENG-Manhotran M7L 1028 (E)
36 RE WHO MADE WHO ACOC	Antonia WX57 (M)
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38 17 B' SIDES THEMSELVES Monlion	ENV ENS1925 ET
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Mica Paris & Will Downing	IT'S ONLY LOVE Simply Red	THE LOVER IN ME Sheena Easton	LOVE CHANGES EVERYTHING Michael Ball	TRACIE Level 42	I LIVE FOR YOUR Natalie Cole	FINE TIME	BREAK 4 LOVE Roze	I ONLY WANNA BE WITH YOU Samantha Fox	FOUR LETTER WORD Kim Wilde	LOOKING FOR LINDA Hue & Cry	FISHERMAN'S BLUES The Waterboys	GRIP '89 (GET A) The Stranglers		)	1 Dan C	101	"I O II I	L U V I 12" & 4 TRA6		
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GIVIN' LUPON LOVE	THE DEBUT CRUSH SINGLE From the Former Tower of Fower Lead Singeri	Head "IT! 7" • 12" • CD
<b>LENNY</b> WILLIAMS	GIVIN' YOU THE SOUND OF A New Soul Superstari	Henry THE EUTURE SOUNDS LIKE THIS HEAR

# beautiful ballad thet

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LP REVIEWS

DEBIE GISCON- Reprice Youth Atlantic: LKWxX 231 781 1922. The second LP from America's brighter young discovery sees her moving from a young Medidana to a young vestion of her ridd BBI Joal A's yet she lock his toongwriod he structure oght but her enodles aroung reprise britten endels aroung automation of the structure of her structure right but here her offes aroung structure and the structure of bearing and the structure of the promeets set the young occurs.

GARY MOORE. After The War, Virgin V 2357 Producer: Peter Collins, There are a lot more colours and huss in Moore's musithan there used to be, and the the second to be and the second to be power ar Vicine OThe Future shows a burn, tome knowyweight material alburn, tome knowyweight ward alburn alburn, tome knowyweight material alburn, tome knowyweight ward alburn alburn, tome knowyweight ward alburn alburn, tower ward alburn alburn alburn, tower ward alburn alburn alburn alburn, tower ward alburn alburn

VARIOUS: New Rosts. Stylus SMR 972. New Rosts Ard Shonies, manhalled together by Cacking Mayn, Fels Lowernea with tog, down to the knockboal fun of Edward II and Roy McLeod II. between, we have Ard Cacher in the last lew years has been the growth of the word had builded in the last lew years has been the growth of the word had builded in the last lew years has been the growth of the word had builded in the last lew years has been the growth of the word had builded in the last lew years has been the growth of the word had builded search of "As seen on IV" health warring combine to press home the last here for the word the sum that last here for the word the word the word the sum that here for the word the word the word the sum that here for the word the w

TESLA: The Great Radia Controversy. Geffer WX244, Following on from their highly acclaimed debut, Mechanical Resonance, Tesla have once again delivered the goods, fisti me with 13 tracks laden with riffs, hooks and solos to solidly even the most fastidious rock shade here too, all converyed with on everwhelming air of confidence from a band set to expand on their from ison so.

DIESEL PARK WEST: Shakespeare Albama, FOODUP2. As definitions of great rock music get ever more perpherol — the cut of and 5 codpiese being uppermost constructions of uterly strippeddown songwriting quality. Statis influences overwille tightes distrations, and John Butler's wickelly unrel's stregology, stand up with thereful snegology, stand up with thereful snegology, stand up with townshend P. This lot buckles are mount of swakes.

HOMEROY: ORIGINAL SOUNDTRACK Vrigin V234. Music from the new pupilisic Mickey Routle fick, with Fric Claptin doing most but definitely not all of the honours. There are elements of Knopflerism about the "honoghid" pueces, but with corking side workouts like Roby, and both Routles and Claptors mover, the draw of the celebs should obcurve the fact that the theme nue's reminiscent of Local Hero. LOUIS TLLET. Eap Tripping AT The Gotes OT Hell. Choice CGA 802. Australian backnoom boy Keys provided for The Lagehing Clowns. Cellback Rifes, Died go his own IP to do and serve an acc with this verboas, yet excellent, napo f accy-blues powered muck, keysing an eys on the go is sown IP to do and serve and the server of the server may be able to the server make the server of the server make the server of the server of the server IP server make the server of the server make the server of the server of individuality. It is not server of individuality.



PIERCE TURNER: The Sky, And The Ground Segurs Banque BEGA 97, Turner's first, IY: Only A Long Way Arcons, wors lite in in New York. Inits comenticism with a sused eye and The Sky...combeckurser, good old Philip Class, only cross up here as chumonom-track Turner's golf a big belwith it own thythm, and the strength of composition means few blates. An unusual Ident' traigne with its own thythm, and the strength of composition means few blates. An unusual Ident' traigne interesting albeit without a natural soles sol.

HAF JAPANESE: Charmed Life, No Mar's Land. NML 8815, Another eccentric and quie probably luncik American singer and aogrwriter in the Eugene Chadbaure and Kramer mouths, Jael fair & Coare, another, undicoverned and guitors, tures that lefk like limps, with an overall Peel-endorad shambling feel. Haf Japanese might be known for their vork with ex-View MA Dicker but these 22 mini-spics desares a lat more exmoval bank and the commended bar.



BONGWATER: Double Summer: Shimmy Dics: SHIMMY 001. Distribution: Fast Forward/Cartel. Look out for the new licensing agreement between fast forward American label nu by the equal moverick. Kramer, once of Shockbilly and maintary of Bongwater. A double, this second jumbled and overpaping langu, ideas, covers, sketches and jokes, from punkt la pop lo jazz to the avertures. This is modely provideeditor the the the provide-

LAUGHI. Sensatian Nomber Jom, Subeque AQUALPI. Distribution: Rough Trade/Cortel. Moncurian populers Lough add some funky synthetic rhythms to thetir jangly guider sound and come up with a more sober Happy Mondays feel. Not quite as induscialing as the Mandays but mightly impressee nonethesis and Interlove and breeze along with distinct class A fine debut.

LOVE JUNGLE: Welcome To The House Where All The Extras Are Free. Sugar Shack. FOD 004. Distribution: Revolver/Cartel. Compositions to Sinead O'Connor are not that misleading and the Sineal-Social, female-from ad quarter sound are not made a sound of the sine sound of the social logical sound — a sound that unfortunately needs to bigger production that is independent budget will allow. All south for Silser and have expert choruses and striking signer Angele Highins is a dationtive and pathema to the for Silser and have expert choruses ranget and have experted and have experted have expected and have expected and have expected have expected and have expected and have expect

LEDERNACKEN: Sex Metal Deutschland Strike Back, SBR 16 UP, Distribution: Rough Trader, Cartel. This self-dubbed tote of the ort hard rock album will probally be more acceptable to dance enthusiosis rather than metal form, and is an endearing fusion of striking quiter riffs and synthetic beats puncturated by some near piano, sax and virtually everything lesten.

ELIOT JAKES NUBPHY, Change Will Come, New Ress ROSE 158, He was haled on hit 1793 dath of the best Bob Dybar an to 1964", but sody Britanis admat totally worwer of this New York singer/songwriter and unhappily so is Amerac. Awsically Big Stor mets Lou Reed with Dyban on horp, with some imightful songs that Jim Steinmon might opprove of Am exceptional cleant for whom the time may not be quie right — Alse Chilton for should approve.

JONATHAN BUTLER. More Than Friends Jive Records HIP X 70. Distribution: BMC. VFM louches an hour, including free 12. Bennonsque scat bay of Beller's smath debut seems to have been uurped by scene rather lackburte belleda a la Stevie Wonder's "needs-warding-on" pile, and more domingly a few externely built an myrks for innovation. BC

SOCIAL DISTORTION: Prison Bound. CWR Records. GWIP 43. Los Angeles-based buzz guitar rockers Social Distortion have certainly matured since their sub-punk beginnings into a hard, melodic proposition. Here the uplight bursts of aggression, frustration and depression tell a wind tale of growing up and blues and country influences add depth to this blun, honet and miniling account. NR

MINISTRY: The Land Of Rape And Honey. Sire Records or any of DAF on DFs-deep numbling donce hythms, minimals tyrics but if s all too serious to get your house-sorts bopping. They eccobuthole Suffers to mind but if hard to see where their selling appeel ise - but anyone who likes their dence music on the heavy eleared.

ADRIAN LEGG: Guitars And Other Cathedrals. MMC 1019 Distribution: EMI. Legg is an ultimately nimble-fingered guitariat whose brilliance is blatantly abvious. With this fourth album on a higher profile label than previousty, Legg could easily collide with renegade New Age musicians and their audiences to his advantage. While one is rarely moved to whistle any of the self-composed instrumental tracks, only a fool could fail to admire Legg's artistry.

SUICIDE: A Way Of Life: Chapter 22 CHAP 1253. Distributions fine Mile/Cartel. Surprisingly effective retwo John from New York's forwards: minimalist duo. John but theys till capable of writing suppy enough life numbers. The single Journeder is of smooth classic and Yego's seminal Julekow Reby receives a diceating valuehos Reby receives a diceating valuehos Reby receives a diceating valuehos Reby repeat to everyone side of what posses for dance music fixes days.

OVER.ORD X: Weeppon Is My tyric: Margor(tand) LES 9924. Aready formed for his straining 14 Doys In My single, Overlard X is one of the lew British rappers who can really beat with this is accellent debta abum. Borrowing beats and rhythms from a variety of sources, including Pigbag, Spogheti Western and he Tom Tom Club, what you have is a strang.

MBONGENI NGENA Time To Unite. Island MIDS 9811. The South African playwright has decided to bring his maxical tolean outside of his country with this harmonious choose about. Has ignore of his plays Sarothea choning various lyrics from the political sarge Time To Unite, to the somewhat bizorer Brim about o hubsend whose wife dumps her deed baby. What pleasant tacks cocked us shift south horns and spinning symbesizer.

ROY ORBISON: Mystery Girl, Virgin V25% Unlike may cobled together pathwarus album, this was planned and completed before Orbison's death. It mixes Wilburysh tunes cownten with Jeff Lymes and Tam Petry like the factor of the Big Orbits and Aream With lyrits abaal loss and dreaming. Inste over-certail user caraction of the mood of Orbison's Suites that now seem opportable yreesential. The best is Evis Costello's quiry The Comedian.

BRUCE COCKURNN big circumitance FMR Wreview FRUT 122, Just what do we make of Cocksum? Highly popular in big we have a second of the second of the second of the second of the second to demond a liftle in terms of combidene However, once again big recordings are brillionity understated. Parentfi hought on each of the end of the second part of the second of the second page and this second vision has performed workers once again performed workers once again big performed workers once again of the second of the second of the second of the second vision of the second of the second of the second of the second vision of the second of the s

ROOT SOURCES: Martin Aston, Kirk Blows, Dave Cavanagh, Jeff Clark-Meads, Ola During, Leo Finlay, David Giles, Duncon Holland, Dave Laing, Nick Robinson, Jerry Smith, Gareth Thomason and Jaho Tobler.





ROOT STOCK: Stylus double featuring (from top): Richard Thompson, Nanci Griffith, Steve Earle, Ry Cooder, Martin Stephenson plus Daintees and Mr Billy Bragg MORRISSEY: The Last Of The International Pophoys: (His Massdevice/EMI (12)POP 1620). Marinary is back with a brand new spice written with and produced by Stephen Street, and sure to shock spihen as mere and subject set and the subject set of the spike of the spike stephen set of the spike of the spike spike spike spike spike (Lipp and Michael's Bones are even better)



THE SUNDAYS: Can't Be Sure. (Rough Trade RT(T) 218). The long-awaited Sundays' debut single arrives to blow all the hype away and leave them with a superity hauning and emotive number characterised by a warm atperity hauning and emotive number characterised by a warm atmospheric sound and <u>Horriet</u> Wheeler's stunning voice. Their poteetfor menius massive.

POP WILL EAT ITSELF: Can You Dig 11? (RCA PB 4262)(PT 42622). Bursting out all over are these moverkic Brummies with their first single for RCA, a wild, schuberan thats of cortoon rap'n'rock that bowls along on a bubbling techno-beat, very similar to BAD but still great throw-away goal

ERIK B & RAKIM: The R (Work, Rest And Play). (MCA MCA(T) 1303). A mesmerising track from their excellent Follow The Leader IP, given a Dave Darrell and C J Macintosh remix pep-up. Shows that Eric B & Rakim are still one of the finget rap exponents.

LONGSY D'S HOUSE SOUND: This is Ska. (Big One PRE 13). The re-emergence of Ska is with us and working some old themes to good effect into a surprisingly complementary acid mix. Sure to capture a whole new audience of fons to the skanking rhythm.

STERLING VOID: Runaway Girl. (ftrr/London FFR(X) 21). Another mighty house track with the constant piano motif set on a sharp, bubbling beat bound to keep the dancefloors heaving, as is its equally effective Marshall Jefferson-produced flip of it's All Right.

POISON: Every Rose Has Its Thorn. (Capital/EMI (12)CL 520). The massively successful Poison from the US issue the song that look them to number one in their homeland over Christmas. A rather over-wrought ballad, but it makes a change from their ponderous metal posturing.



SINGLES Reviewed by Jerry Smith

THEY MIGHT Be Giants: they might have hits

<u><u><u></u><u>stocki</u>t</u></u>

HUGO LARGO: Turtle Song. (Opal/Land LAND 501). Acclaimed arty New York combo release a shiking track to prelude their second album, Mettle, and the sparse, warm acoustic feel superbty complements Mimi Goese's enchanting vocals. Quality stuff, well worth atteeting.

VOICE OF THE BEEHIVE: The Radio One Evening Show Sessions (26th February 1988) (Nightracks SFNT 017). Nightrack series continues with another cracking session and one that includes their version of the Comsat Angels' classic Independence Day and Velvet Underground's Jesus.

STOCKIT

JOHNNY THUNDERS: Born To Cry. (Jungle JUNG 43(TI)). Johnny Thunders pops up with a brilliant version of Dion's original from '62 taken from his acclaimed Copy Cats album collaboration with Path Palladin. One to watch as it has all the qualities of a surprise hit.

THE NEIGHBOURHOOD: A Certain Attitude. (Parlophone/ EMI (12)8 (205). The follow up to their superb A The Time (B The Inclination) debut single is this strong, stormy funk track built on a laping hythm loop, topped by an eccentric gravelly vacol. Should bring attention to their eponymous JP. TONI CHILDS: Zimbabwe. (A&M AM(Y) 492). Successful Colifornian singer/songwriter issues this engaging track from her widely-acclaimed Union LP debut and with an atmospheric David Tickle production and quirky vocal style, it shows strong potential.



THEY MIGHT BE GIANTS: They'll Need A Crane. (One Little Indian 22TP 12). This startlingly quirky American duo produce another extraordinary, sensitive and totally unforgetable silce of vivid pap, delivered in a toetopping frenzy that deserves mass exposure, however unlikely that may be. Check out the forthcoming IP, Lincoln.

THE PLANET WILSON: Taken For A Ride. (Records Of Achievement (12)PLAN 2). Hull's highly original The Planet Wilson conhuse to plough their own furrow with another inventive single that builds up a barrage of infracter hythms from all manner of sound sources, giving a thoroughly invigorating and refreshing slant to the dance single.

THE REVOLVING PAINT DREAM: Green Sea Blue/Sun, Sea, Sand, (Creation CRE 062). Psychedelic Sixties sounding name hides a litting Sixties style single with Green Sea Blue displaying a charmingly winsome melody, while the sedate, meandering Sun, Sea, Sand floats along on an even more engaging wip of a tune.



THE SUNDAYS: hype exits stage left as potential enters stage right

MUSIC WEEK 4 FEBRUARY, 1989

# A&R. THE OT HER CHART TOP-40-SINGLES

1 3 SOMETHING'S GOTTEN HOLD OF MY HEART	Periophane R6021 (E)
2 1 SHE DRIVES ME CRAZY	Landor LON199 [F]
3 2 CRACKERS INTERNATIONAL EP	Mure MUTERS (RT/SP)
4 BORN THIS WAY (LET'S DANCE)	Her FFR19 (F)
5 5 STUPID QUESTIONS	ENUNMAT (I)
6 4 HIT THE GROUND	Epic BLOND2 (C)
7 8 5 O'CLOCK WORLD	Island (5399 (F)
8 6 STRANGE KIND OF LOVE	Feature MONEYS [F]
9 9 THERE SHE GOES	Gal Disca GOLAS2 (7)
10 7 FINE TIME	Foctory FAC223 (%)
11 10 IF LOVE WAS A TRAIN	Cooking Viryl LON 212 [F]
12 16 DREAM KITCHEN	Vegin ¥51145 [8]
13 11 IS THIS LOVE?	Voige KSW1 [E]
14 ALL THE MYTHS ON SUNDAY	Feed FOOD17 [8]
15 12 YOUR LOVE TAKES ME HIGHER	WEA YESST (W)
16 WHAT I AM	Gelfen GEFF49 (W)
17 14 A LITTLE RESPECT	Mare MUTTES (#1/3P)
18 LOVE UNITS	Virgin V51157 (E)
19 13 YEAH YEAH YEAH YEAH YEAH	Pogee Mohone YZ355 (W)
70 15 MOTORCYCLE EP	Reggers Banguet BEG244 (W)
21 25 IN YOUR ROOM	CES BANGSI (C)
22 19 SISTER MOON	MCATVVS
22 24 BURST	Epic BLONDI (C
24 19 BLUE MONDAY 1988	Factory FAC737 (P)
25 20 WHAT KIND OF FOOL	Eden EVEN7 (F
26 27 DESTROY THE HEART	Creetion CREOST (J.RT)
77 JACKIE'S STILL SAD	Feed FOOD15 (E)
28 28 NIGHT TRACKS	Stronge Fruit SENTOLS (P)
20 22 THERE SHE GOES AGAIN	Servived SUR46 (F)
30 35 BLACK VELVET	Festono ULAC4 (F)
31 17 RADIO RADIO	Virgin VS1144 (E
32 BIBLE BELT	Parlophone 6187 (E
33 23 MAN IN THE MOON	London LON 209 [F]
34 BLACK SUN	Chopter 22 12CHAP32 (I/NM
35 32 WROTE FOR LUCK	Factory FAC212 (P)
26 PEEL SESSIONS	Strange Fruit SEPSIGS (P)
37 34 ANCHORAGE	Cooking Viryl LON192 (F)
38 THE AUTO GIFT EP	Fiction WANTX100 (PAC
39 30 LOVE IS DEAD	Epix GFTI [C]
40 BIG NEW PRINZ	Reggen Rengest FALL28 (W)

# TOP · 20 · ALBUMS

1	1	THE INNOCENTS	Mute STUMMASS (87/5P)
2	2	SHORT SHARP SHOCKED	Cooking View CVLP1 (P)
3	6	STRANGE KIND OF LOVE	
4	4	GREEN	Fontana SFLF7 (F)
		REM. POP ART	Worner Bros WX234 (W)
5	5	Transvision Yamp	MCA MCF3121 (F)
6	3	ALL ABOUT EVE	Marcury MERH 119 (F)
7		THE STARS WE ARE	Parlophone PCS 7324 (E)
8	8	THE EIGHT LEGGED GROOVE MACHINE	Polyler GONLP 1 (F)
9	7	SUBSTANCE	
10	9	HOUSE OF LOVE	Fectory FAC200 (F)
11		SHAG TIMES	Creation CRELP 034 (VRT)
	-	IAMANS	KLF Communications KLFDLF3 (URT)
12		The Vision Fernance	Slock/Landon 8781301(F)
13		LOUDER THAN BOMBS	Rough Trade ROUGH126 (L/RT)
14	10	HATFUL OF HOLLOW	Rough Treds ROUGH76 1/RT
15	14	EPONYMOUS	IRS/INCA MURG1038 (F)
16	11	ISN'T ANYTHING	
17	16	My Boody Volentes BUMMED	Creation CRELP040 (L/RT)
	12	EVERYTHING	Factory FACT220 [P]
18		RELIFE	C85 4629791 (C)
19	13	Nitter Ebb	Mate STUMM61 (RT/SP)
20		NOTHING'S SHOCKING	
20		Jane's Addiction	Worear Bros WX216W (W)

GOLD (100,000 units)	* * * TRIPLE I	34 26 PU	33 31 RA	32 37 TR	31 30 Mic	30 38 RE	29 I Jon	28 23 U2	27 25 Pet	26 33 THE	25 20 Ale	24 21 He	23 12 Ru		33 22 NB	21 16 PR	20 17 EL	19 20 W/	18 18 TH	17 W Bon	16 24 GE	15 13 Dire
LVER 10,000 units]	TRIPLE PLATINUM * * DOUBLE PLATINUM	PUSH **** @ Bros	RAINTOWN * co	TRACY CHAPMAN ***	SO GOOD • ca Mica Panis	REMOTE co Hue And Cry	Jonothan Butler				Alexander O'Neal			SHOW OF HANDS	NEW LIGHT THROUGH OLD WINDOWS * 0	PRIVATE COLLECTION ****	Chris de Burgh	Yerr	THE TRAVELING WILBURYS The Traveling Wilburys	Bananarama Londo	GET EVEN * cp Brother Beyond	Dire Straits Verlige
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20 17 BACK TO THE SIXTIES .	9 MORE DIRTY DANCING (OST) *				15 14 THE BEIDERBECKE COLLECTION			12 10 THE GREATEST HITS	11 <sup>8</sup> THE HITS ALBUM co	10 • SOFT METAL * co	6		HEW	6 5 THE GREATEST HITS OF HOUSE .	5 3 Various			RUSTER (OST) +	HEW		B . 30 . COMBILATIO	48-50 STEELE ROAD LONDON NW10 7AS

ha Briti	75	74	73	72	71	70	69	8	67	66	65	64	63	62	61	6	59	58	5	56	55	S
sh Recon	NEW	MEN	8	8	55	22	2	NEW	50	54	59	62	WIN	49	57	15	NEW	67	56	58	53	42
CD: Released on Compact Disc of Industry Chart 2 Social Surveys (Dallup Fell) Ltd 1989. Publication injusts by to Mark Week: Modelauting rights to the BEC, All rights reserved."	SHOOTING, RUBBERBANDS AT THE STARS co Edie Brickell And New Bohemions Gettie WX215	REEL LIFE CD Boy Meets Gid RCAR 2014	THE JOSHUA TREE ***** cp Island U2	STEREO '57 (ESSENTIAL ELVIS VOL 2) CD Elvis Presley	FAITH ** co George Michael Epic \$60001	NEW DAY co Jone Horrison Syder SMR 844	STARING AT THE SUN • CD Pohdor POLH SI	WEAPON IS MY LYRIC CD Mongo Street Re. 11/2 9704	NEGOTIATIONS AND LOVE SONGS 1971-1986 * cp Peul Simon Warmer Bedlein WXXX	THE SINGLES COLLECTION  COLLEC	SHORT SHARP SHOCKED O @ Michelle Shocked Cooking Vim/Useden CVIP1	GIVING YOU THE BEST THAT I GOT . CD Anita Boker Bahna Ect 49	THE WHITEY ALBUM co Ciccone Youth Blass Fast 8FFF 20	A SALT WITH A DEADLY PEPA • co Solt 'N Pepa	CONSCIENCE + CD Womack & Womack 44 + Pway/Island BRLP SIS	APPETITE FOR DESTRUCTION  CD GetteeWX 12 GetteeWX 12	HUNKPAPA co Throwing Muses 440 C40 %	SEE THE LIGHT CD Acite 20944	PHANTOM OF THE OPERA *** CD Various Pobytor PODV	TANGO IN THE NIGHT ***** CD Fleetwood Mac	TILL I LOVED YOU • cn Barbra Streisand cas ways	Sleve Earle MOAD CO MCAMCESE

Nicolas Soames reports on the **UK's classical** contingent at Midem - and discovers a wealth of independent labels surprised at their own success

# Indies in force as never before

EVER BEFORE has the strength of the UK's clas-sical independent comsical independent com-panies been so well dis-played at Midem, and no-one was more surprised by the reception than the British contingent itself. From the moment the Palois opened at 9am on Saturday to the

close on Wednesday, there seem-ed to be an unbroken stream of visitors to the British stand.

In the centre was Gramophone's reception area; surrounding it were the six small booths housing Hyperion, Conifer, Gimell, Pear Saydisc and Unicorn-Kanchana Each had it's own tale to tell, and almost every one was positive — except, perhaps, poor Saydisc placed opposite a French opera

need opposite a Franch Joseph company trying to all to Boliner (Gef and Jamy Lucene had to suf-fer Mini dyng, rather loady, about 56 times per day. The tals, otherwise, was failing stardard night would still have made the trip worthwhie, "said a made the trip worthwhie," said a made the trip worthwhie," said a made the trip worthwhier, and a construction of the same made the trip worthwhier and made the trip worthwhier and a construction of the same made the trip worthwhier and a construction of the same made the trip worthwhier and a construction of the same transformed and the same the worth — same who already locked after it, and other who hopes the world — some who already looked after it, and other who hop-ed to represent it. They were all pleasantly surprised to find him there — the absence from Midem of the British classical independents

(though, of course, perhaps the strongest of its kind in the world)

was expected. Even Ofra Harnoy's pianist Michael Dussek — in town for a Midem Clossique concert — pap-ped down to the stand to pick up a catologue, praise Perry for the Domus recordings, and then dash back to rehearsals

On a more commercial note, On a more commercial note, Perry picked up some new distribu-tors as far away as Greece and the far East. "I don't think we are represented in Anterchica," he said, slightly bemused by it all. Conifer's experience motched Hyperion's, except that the only charge represent that the only

ryperions, except that the only strong response was to the com-pany's budget label, The Compact Selection. According to Brian Hop-kins, the marketing manager, it was nothing short of remarkable, with the mether of remarkable, with the problem being to sort out rival

The problem being to sort out rival bids for one sector after another. The cause was helped by a prominent Midem News article in which John Kehoe, Conifer's classi-cal label manager, warned of an "acean of poor budgets CDs" "bids und and us a Bent Hill which would end up on a Boot Hill of discarded budget rubbish — the kind of rich mixed metaphor that makes Midem what it is. The commakes Midem what it is. The com-pany could flaunt its wares with particular confidence, as the *Music Week* budget chart for that week contained 12 Conifer titles in the top 20.

John Waites of Pavilion Records, promoting its strong Pearl historic catalogue, remarked on the lack of time-woalers, especially on the opening doys. "Everyone who came to the stand was serious about doing buiness," he sould. He reported exceptional interest in best recordings to CD only in the last 12 months — olways in new best recordings to CD only in the last 12 months — olways in new here was also coll for vinyl, show-there was also coll for vinyl. time-wasters, especially on the opening days. "Everyone who distribution ogreements

#### 'If Midem had ended on Saturday night it would still have been worthwhile'

reached on the first day. And Pavilreached on the first day. And Pavil-ion chairman Philip Leask revealed that plans for the first foray by a British classical independent to China were being finalised for February — though he did not ex-pect any rapid satisfactory con-

But not all the British classical business was being done on the

Midem Classique stands - then was as much in the main section Pickwick was beseiged by journal Pickwick was beseiged by journal-ists interested in promoting its two main classical recordings of last year, Kaplan's version of Mahler's Second Symphony and the recon-struction of Beethoven's Symphony No 10

And MSD was there in force sell-And MSD was there in force sell-ing its new label, Collins. Classics. "We are close to finalising licens-ing deals in four or five major European territories," said Reger Bull, classical marketing manager. "We are pleased because we have been able to do it the way we wanted: to work with companies who will work with us to promote

who will work with us to promote our artists — and not just put rec-ords into the shops." MSD has also sold rights of the first eight tilles to the Landscape Channel, which will mean Collins Classics music coming over satellite as music background to a variety

as music background to a variety of atmospheric visuals. And AVM Classics, which also took its own stand but within the main section of Midem, has found the venture extremely worthwhile. "I have picked up a lot of good ideas just walking around, and I have had some very interesting have had some very interesting preliminary discussions with the China Record Company, which could lead to a project of major importance," said Robert Mat-thew-Walker, classical director.



# TOP:40-SINGLES

		1	7 ESPECIALLY FOR YOU	PWL PWL(1) 24 (P)
2	2	2	7 CRACKERS INTERNATIONAL EP	Mate (12)MUTE 93 (J/RT/SP)
3	3	3	3 GET ON THE DANCE FLOOR	Supremer/Profile SUPE(T) 179 (A)
4		1	2 HIP HOUSE/I CAN DANCE	Westeide DJIN(T/S (A)
5		5	2 YOU'RE GONNA MISS ME Tavetebble Orchestre	Republic LICITION (VRT)
6		1.1		Food For Thought YUM 113 (P)
7		NEW		Westide DIIN(T)5 (4)
8		•	7 FINE TIME New Order	Factory FAC 2237 (12-FAC 223) (P)
9			Y WALK ON	3 Stripe - (SAM 1114) (URE)
10	1		SAY A LITTLE PRAYER	Rhythm King DOG0(17) 3 (1/87)
<u>11</u>	8		DOWNTOWN '88 Petrolin Clark	PRT PYS 19 (12-PYT 19) (A)
12	11		MIGHTY HARD ROCKER	Sleeping Bog SBLKS(T) (VRT)
13	10		CHIKKI CHIKKI AHH AHH	Khythen King 78FORD2 (J/RT)
14	13			Westside WSR(T) 12 (A)
15	16			Magal JYDD O132 (P)
16		(EW	MY MIND'S MADE UP Anbossadors Of Funk	Living Real TSMASH1 (P)
17	-	IEW	JACK TO THE SOUND OF THE	Sleeping Bog (SBK3T) (VRT)
18	12		Hidouse	Supreme SUPE(T) 137 (A)
19	18	15	France	Mute (12)MUTE AS (VRT/SP)
20	17	1;	Yess	Big Life BLR S(T) (VRT)
21	32	-	Love Mochine/Esse Wiedros	Descrypted TARD(1)5 (SP)
22	20	-	Sd Newcode	Freicher SID002 (L/RT)
23	29	7	Richis Rich	Gao St GEE(T) 7 (UTT)
24	19	- 1	T. La Reck	Streping Bog-(SBUK2T) (URT)
25	14	6	Tribe Of Tolls	Completely Different DAFT 1 (P)
26	21	14	Kylin Minogue SS PAPARAZZI	PWL PWL(T) 21 (P)
27	22		BLUE MONDAY	PWLPWL(1) 22 (1)
	30	EW/	New Order LET ME LOVE YOU TONIGHT	Foctory FAC737 (12" FAC738   P
29			Katipa	Steeping Bog SBUK4(1) (URT)
	23	27	Text & The Restic Pepeletion CHAINS OF LOVE (Remix)	Big Life BLR.4(T) (URT)
-	26	2	Enosana	Mare [12] MUTE B3 (J/RT/SP]
	24	11	WEEKEND/JUST WANNA DANCE	Marie [12]MUTE74 [URTISP]
		-	Todd Terry Project	Steeping Bog SBUK 1(T) (VRT)
	31 28	8	George Ven Dysen THE CIRCUS	\$ci-Tone 78T 001 (59)
35		3	DESTROY THE HEART	Mote MUTE 66(T) (SP)
	27	6	House Of Love WAITING IN VAIN	Creation CREOST(T) (J/RT)
	35	6	Tatal Controst THE PEEL SESSIONS	Criminal BARB(T) 2 (U/RT)
30		•	See Hendrie BLACK SUN	Stronge Freit - (SFOS 665) (P)
	34	18	BURN IT UP	Chapter 22-(12CHAP22) (UNH)
	-	10	Restressiers/PP Aroold	Shythm King LEFT22(1) [L/RT]

#### TOP-20-ALBUMS 39 THE INNOCENT 9 WANTED 73 THE CIRCUS RED AND GOLD 8 5 IT TAKES TWO Rob Res & DJE 2 Rock 7 5 JACK TO THE SOUND 59 WONDERLAND 5 ACIDO AMIGO Weshide ACIDLP 2 ( TO THE DRAGON 6 THE GARAGE SOUND OF DEEPEST. Republic UCLP010 JURE Fectary FACT200 [F 3 HOUSE OF LOVE Creation CELUTIA JURI SHAG TIMES 14 15 14 7 LOUDER THAN BOMBS KLF Commun. JAMSDLP3 JURT Rough Trade ROUGH255 D/RT 16 ETTY ENYA 17 17 5 ROCKY HORROR PICTURE SHOW BUC REBARS (F 18 18 4 ISN'T ANYTHING 04+ 05V 21453 (PAC) 19 CARAGE TRAX Creation CREUPS40 (L/RT Jock Tras BONTI (A) 20 19 2 BELIEF Marte STUMMET BARTAR

by Dave Henderson

A&R INDIES

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FOR THE moment itera's the blanc high below through Backs, blanc high below through Backs, with a different long. The Heres Of Begehammer an acti Marken You Screen, an acti Marken You Screen, and Carry Bearces' These Things - which is a radical remit of the dering house the second second - second the second second - second second - which is a radical remit of the dering house the second second second - which is a second second - which is a second - which is a second - which is a second - - which is a second -

PRINACIES WARFLOUSES anoming for every discerning one builting open over, There's anoming for every discerning the second of the Fays' Endernet level-hood of collector to second on the IAC lobel Obestion of the fays of the fays indo abum featuring the sheehor (and longed) of David Jessies on the IAC lobel Obestion of the fays of the fays indo abum featuring the sheethe Jessies and the sheet of the fays of the Change's Lobel Obes, and the Change's Lobel Obes, and the Change's Lobel Obes, and the Bal King's Lobel Jessies of the Bal King's Lobel Jessies of the Change's Lobel Jessies of the Change's Lobel Jessies of the fays and the change's New Fays Bedfime Stories and Paul Roland's Happy Families — which includes a free seven-inch.

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THE ERICAGE Envolves label near several topic topic topic topic ready assisting collection of topic ready assisting collection of the The UK Sale and how the topic collect the Molynebro and noise and topic topic topic topic topic collect the Carlet Andrew Index devices new Sheetone label has the new cities that from the work collection of the Carlet Andrew Index devices new Sheetone label has the new cities that the Carlet Andrew Coll fabel are observed to the topic top

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 ore the most unfashionable band in the country, or so they say. Anyway, their 12 inch is called source of the same say that the band same same same same same time Ore of the that forward is also the careful fast forward is also the same same same same time Ore of the Moves 12 inch on the Careful band sate time Ore of the Moves 12 inch on the Careful band sate time Ore of the Moves 12 inch on the Careful band sate foce, set for release through foce at for release through and Fabrary. The allow will also be available on CD and, in around 13 of blank Angher An

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AT BARCS, The Revenues, toorth stoid oblaw Repe Of the bead on the lost Moment and CD. The Brancy whe continues and new to the record and CD. The Brancy whe continues and new to the record whitee beak white Core toocontrast to the record Multime beak white Core tooeds continues to mesage the latest ato revised with revenues. Molesvorth Isbal offers the Molesvorth Isbal offe

AND YET more coming from the west country, as acid and psychedia jam after crashing head on. The result is an album on Coolempo by Nick And Nick And The Psychotic Drivers, which is the work of Nick from Italian band Soul Hunter and Bevis Frond.

THE ASC label, through Revolve and the Cartle has a CD ord He Cartle has a CD ord Hearth The Heart Line Art Hopcommond the Winhome label cames up with German grange existing the Common section of the two the Common section of the two the Common section of the Heart House distance in the Castley Uchardforga, while The Hivens distance in the Castley Vestorday, and they're quickly reservation, and they're quickly reservation, and they're quickly reservation and Common sections of the Heart House State Common section of the Heart Heart

AND ITS the for Temple opposition block and they being of the temple opposite first a 12-bith from DJ Bolcer and performance of the temple of the generation of the temple of the temple and "Committee distribution about an and prind in the discretion are south by a completion about an ending the temple of temple of temple of temple of the temple of temple of temple of temple of temple temple of temple of temple of temple of temple of temple temple of temple



# 'Nutty' Motown fanatic follows its Unique method

DAVID STANFIELD of Unique ongs describes himself as a "nutty mad Motown fanatic" He believes that Detroit in 1963-8 was "one of the most eative times for songwriting". From a classical music family ve times for songw - his father led a string quartet

house band. He spoke to

and the BBC Symphony Or-chestra — Stanfield decided four years ago to find out for himself the secret of Motown's success. He travelled to Detroit and met Earl Vandyke, pianist and leader of the Motown

Gwen Gordy and to Martha es, but it was from Hank Cosby (Stevie Wonder's co-writer) that he heard about the Motown method.

"He said that he'd run writers' workshops in the Sixties, to find new songwriters and to develop song ideas. Quincy Jones also worked in the same way," says Stanfield.

Now, as A&R head of Unique Records, the lobel latited by pro-ducer Tomy Visconii, Stanfield is setting up his own workshop in setting up his own workshop in Rhythin King, Big Life and Positon, Rhythin King, Big Life and Positon. The lobel has begun signing young artists and Dowd Stanfield young artists and Dowd Stanfield young artists and Dowd Stanfield regarding for them. They an-sential points of a good song are sential points of a good song are Now, as A&R head of Unique

sential points or a good song are that it must be catchy, with memor-able singalong choruses and it should have lyrics, melody and chords playable with just a voice and guitar or piano," he adds.

Stanfield says that he also welstanneid soys that he also wel-comes direct contact from estab-lished writers and publishers: "Once we've chosen people to join the workshop, there!" I be no fee but we want the publishing on individ-ual sonne – not necercraft on a ual songs — not necessarily on a long-term basis."

Anyone wishing to be consider-ed for the workshop should send a tope of their three best songs plus lyric sheets to David Stonfield at Unique Records, 59 Deon Street, London W1A 4AT.



# Centralised **royalties** a reality?

THE PROSPECT of a single pan-European body representing pub-lishers and writers was raised at Midem last week.

In a speech dealing with the single European market of 1992, BMG senior vice precident BMG senior vice president Manfred Kuhn foresaw a time when centralised deals over mech onical royalties would be conduct-ed between multinational record companies and "one European licensing entity representing all European collection societies and

right owners". Kuhn, who has been involved in negotiating the most recent central licensing contract between BMG and German rights body GEMA icensing contract between BMG and German rights body GEMA, went on to suggest that it was time for an industry-wide meeting on the issues involved. He asked: "Why not create a joint working-the between the record across party between the record groups and collection societies throughout urope to discuss the future system of central licensing including new solutions and answers to meet the

of central leaning including new solutions and anxies to meet the requirements of 19924" from a different perspective, Michael Freegard of the Perform-ing Right Society upgeted that indionally based organisations would all be necessary dier 1992 in order to ensure efficient leans-ing mark: He did however, fait that the single European morket would straghten the hand of the RPS in arguing for parity with high-er rates in European countries to er rates in European countries for such areas as the tariffs poid by promoters for music use in live concerts

FRIDGE MUSIC Publishing has been formed by Andrew Czezowski and Sutan Carrington, who run The Fridge dance club in Brixton, South London. The part-ners say that they "intend to seek unique, hitherto unknown and un-appreciated talent for the com-pany". They add that they "hope to offer the help and encourage-to offer the help and encouragement necessary to enable new bands and songwriters to find the audience for their special talents".

DETAILS OF the 1989 John Lennon Award have been an-nounced by the PRS. Entries are nounced by the risk. Chines are invited from musicions aged un-der 40 who work in fields sug-gested by Lennon's musical achievements, such as composi-fion, record production, ad-vanced audio or audio-visual recording techniques. Applicants should be British or

Irish residents and will be asked to submit a demonstration cos-sette of two songs. The panel of judges includes George Martin, Lennon biographer Ray Cole-mon, and composers Chris Gunman, and composers Chris Gun-ning and Roger Greenaway. The closing date for applications is 14 April and entry forms are available from PRS Public Relations Manager, Lesley Bray



A PLETHORA of renowned songwriters assembled recently in Los Angeles to celebrate the award of the National Academy of Songwriters' third Lifetime Achievement Award to Carole King and Centry Goffin, Rictured are (latondrag, left to nght) Eddle Holland, Barry Mann, Crynthia Wail, Lamonl Dozler, King, Goffin, Tances Presion (BM) President, Brian Hol-land; Uneeling, left to right) Gregory Abbott, Ron Anton (NAS), Louise Goffin, Sherry Goffin.

#### ALCICILL 2 WHEN I'M WITH YOU, Sheri 6 STRAIGHT UP, Poulo Abd 5 WHEN THE CHILDREN CRY, White Lion 7 BORN TO SE MY BABY, Bon Jovi 9 WILD THING, Tone Loc 3 ARMAGEDDON IT. Del Leoport 8 THE WAY YOULLOVE ME Know White 4 DON'T RUSH ME, Taylor Dayne 10 ALL THIS TIME Dillow TWO HEARTS Phil Caller 13 I WANNA HAVE SOME FUN, Somering Fox 12" 14 THE LOVER IN ME, Sheena Easton 19 WALKING AWAY Information So 16" 20 WHAT LAM, Ede Brickel & New Bohemions 23 ANGEL OF HARLEM, U2 25 YOU GOT IT (THE . . .), New Kids On The Block

**US TOP FORTIES** 

9*	24	DIAL MY HEART, The Boys	Molown
0*	26	SURRENDER TO ME, Ann Wilson & Robin Zander	Copitol
۴	30	LOST IN YOUR EYES, Debbie Gibson	Afonic
2	12	MY PREROGATIVE, Bobby Brown	MCA
3*	27	A LITTLE RESPECT, Erosure	Sire
4	16	EVERY ROSE HAS IT'S THORN, Poison	Enigma
5*	29	THE LIVING YEARS, Mike & The Mechanics	Affonfic
6*	32	ALL SHE WANTS IS, Duran Duran	Copitol
7.	37	RONI, Bobby Brown	MCA
8*	28	SHAKE FOR THE SHEIK, The Escape Club	Afantic
9.	36	PARADISE CITY, Gurs 'N' Roses	Geffen
0	21	LITTLE LIAR, Joan Jett & The Blackhearts	Blockheart
1	15	SMOOTH CRIMINAL, Michael Jackson	Epic
2"	33	MY HEART CAN'T TELL, Rod Stewart	Worner Brothers
3	17	PUT A LITTLE LOVE IN , Annie Lennox & Al Green	A&M
4*	40	DON'T TELL ME LIES, Breathe	A&M
5	22	I REMEMBER HOLDING YOU, Boys Club	MCA
5*		GIRL YOU KNOW IT'S TRUE, Milli Vonili	Arista
7.		I BEG YOUR PARDON, Kon Kon	Afontic
B*		IT'S NO SECRET, Kylie Minoque	Geffen
91		YOU'RE NOT ALONE, Chicago	Rennise

#### \* \* \* \* -----ALBURAS

JUST BECAUSE, Anito Boker

	10.00	A REAL PROPERTY AND ADDRESS OF THE PARTY AND ADDRESS OF THE PARTY ADDRES	
1	1	DON'T BE CRUEL, Bobby Brown	MCA
2	2	APPETITE FOR DESTRUCTION, Guns N' Roses	Geffen
3	3	TRAVELING WILBURYS, Traveling Wilburys	Wibury
4	5	OPEN UP AND SAY_AHH!, Poison	Enigma
5.	7	G N'R LIES, Guns N' Roses	Geffen
6	6	NEW JERSEY, Bon Jovi	Mercury
7	4	HYSTERIA, Def Leppord	Mercury
8	8	GIVING YOU THE BEST THAT I GOT, Anito Baker	Elektra
9*		SHOOTING RUBBERBANDS AT, Edie Brickell	Geffen
10	9	RATTLE AND HUM, U2	Island
11	12	SILHOUETTE, Kenny G	Arista
12*	13	GREATEST HITS, Journey	Columbia
13	10	COCKTAIL, Soundhock	Bektro
14	15	GREEN, R.E.M.	Womer Brothers
15*	16	GREATEST HITS, Fleetwood Moc	Womer Bros
16	14	DELICATE SOUND OF THUNDER, Pink Floyd	Columbia
17*		HOLD AN OLD FRIEND'S HAND, Tiffony	MCA
18*	21	TRACY CHAPMAN, Trocy Chapman	Elektro
19	19	AMERICAN DREAM, Crosby, Stills, Nosh & Young	Atlantic
20	18	FAITH, George Michael	Columbia
21	22	SMASHES, THRASHES & HITS, Kiss	Merury
22	20	TILL I LOVED YOU, Barbro Streisand	Columbia
23.		A SHOW OF HANDS, Rush	Mercury
24*	31	PRIDE, White Lion	Allontic
25*	28	WINGER, Winger	Atlantic
26*	27	TELL IT TO MY HEART, Taylor Dayne	Arista
27	25	REACH FOR THE SKY, Rott	Allentic
28"	33	FOREVER YOUR GIRL, Paula Abdul	Virgin
29	23	LONG COLD WINTER, Cinderello	Mercury
30	26	KICK, INXS	Afantic
31	30	HEARTBREAK, New Edition	MCA
32	24	ANY LOVE, Luther Vandross	Epic
33*	40	KARYN WHITE, Koryn White	Worner Bros
34*		VIVID, Living Colour	Epic
35	29	OU812, Von Halen	Womer Brothers
36*		MESSAGES FROM THE BOYS, The Boys	Molown
37*		HOLD ME IN YOUR ARMS, Rick Astley	RCA
38*		BULLETBOYS, Bulletboys	Warner Bros
39		ROLL WITH IT, Steve Winwood	Virgin
40	37	BIG THING, Daron Duran	Copitol

Charts courtesy Billboard, February 4, 1989 \* Bullets are awarded to those products demonstrating the are

#### 4 FEBRUARY 1989

1 115 THE LEGENDARY ROY ORBISON * Telssor STAR 2330(BM CSTAC 2330(CD:TCD 23	al Annual Annual	• ALBUM 39 36 5 KOYAL MX 29 39 36 5 KOYAL MX 29 CSMC BUM CSMC
2 4 5 Mike & The Machanics (Neil/Rutherford) C-255004-1/CD-25500		40 3419 Ron Jovi (Bruce Fairbairn) Verhau/Photogram V C:VERHC 62/CD.
3 241 THE INNOCENTS * Mute STUMM SS(/RT/7 Erasure (Stephen Hague) C.CSTUMM SS(/CD/CDSTUMM		41 LINI Various (Paul And Cigran Brennon) C.2CF 727/CD:88
4 1520 ANCIENT HEART      WEA WX 2100 Tanita Tikaram (Peter Van Hooke/Rad Argent) CWX 2100/CD/WX 2100	Y I I I I I I I I I I I I I I I I I I I	42 61 65 Eric Clapton/Cream (Various) C-ECTVC 1/CD-I
5 512 Gloria Estefan And Miami Sound Machine(Verious) C:463125-1/ C:463125-4/CD:463125		43 39 87 Whiteev Houston (Verious) C408 141/07
6 617 WATERMARK * WEA WX 1990 Enya (Nicky Ryan) C.WX 1990/CD.243875	2 A Martin P	44 4810 PELICATE SOUND OF THUNDER  EMIEC C:TCEQ 5009/CD:CC
7 310 GREATEST HITS ** Wenner Brothers WX 221() Fleetwood Mac (Various) C:WX 221C/CD:925 838		45 4010 Joe Longthorne (Longthorne/James) C-STAC 2353/CD/
8 1426 CLOSE  MCA MCG 6030 Kim Wilde (Ricki Wilde/Tony Swain) C:MCGC 6030/CD:DMCG 60		46 4112 THE MEMPHIS SESSIONS * Precious Org/Phone JW Wet Wet (Willie Mitchell) CJWWWW.2/CD3
9 960 KICK ** Mercury/Phosogram MERH 114 C:MERHC 114/CD:83272		47 4515 Luther Vandross (Lether Vandross/Marcus Millet) C:44296-4/CD:
O 19 3 Diana Ross & The Supremes (Various) C-ZK 72701/CD-ZD 7270	SMR972 E SMC972 CDSMD972	48 4535 THE FIRST OF A MILLION KISSES * RCAPL716 Foirground Attraction (F. Attraction/Moloney) CPK71646/CDd
R 830 Kylie Minogue (Stock/Aitken/Waterman) CHFC3/CD.HFC3	1 arvina manal	49 47 20 The Proclaimers (Peter Wingfield) C.ZCHR 1658/CD:C
2 712 THE ULTIMATE COLLECTION ** EG/Virgis EGTV2 Bryon Ferry/Roxy Music (Ferry/Punter) C.EGMTV2/CD.EGCTU	ADTICTC/ A T	50 63 2 Bobby Brown (Various) CLMCFC 3425/CD.0M
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Chris Rea (Chris Rea/Jon Kelly) C.WX200C/CD:243841	REFERVOOD MAC. 7.56 TRAVELING WEBURTS, 18 GUNS IN ROSIS _ 32.60 TRAVELING WEBURTS, 18	60 5125 APPETITE FOR DESTRUCTION GHIes W GUNS TH Reset (Mike Clink) CWX135C/CD-9
	ALLESON Jose No UJ 202055 Late 77 100/500 Water 41 VAND2055 Late 77 100/500 Water 41 VAND2055 Late 77 100/500 Water 42 100/500 Water 42 100/50	61 5724 CONSCIENCE * 4th - Kwery/hilsed 88L CBKCA51WCD-Bit ASSAC AND A CONSCIENCE * Chris Blackwell) CBKCA51WCD-Bit
HEARSAY + + +		62 4927 A SALT WITH A DEADLY PEPA   Hm/Losdor FF CHFRMC 3/CD82  TUE WITTY A VIEW AVAILABLE AVAILABLE
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Pet Shop Boys (Vorious) C.TC PCS 7325/CD:CD PCS 733		65 5914 SHORT SHARP SHOCKED Coaking VeryIntundes C Michaile Shocked (Paik Anderson) Coaking VeryIntundes C CCVWC1/CD.E
MORE THAN FRIENDS	based on a sample of 500 conventional record autlets. To quality for a chart position LPs, Cossettes and CDs	66 5413 THE SINGLES COLLECTION  De-Life (Placeogram KC CKGTVC1/CD-B NEGOTIATIONS ADD LOVE CANCELED 1000
38 9 REMOTE Circe/Virgin CiRCA (c) Hue And Cry (Goldberg/Biondolillo/Kune) C.CIRC 6/CD.CIRCD	must have a dealer price of \$2.00 or more. KEY TO CHART	67 so1+ NEGOTIATIONS AND LOVESONGS 1971-1986 + Warner Brothers WX Poul Simon (Poul Simon/Various) C-WX 223C/COM
SO GOOD     S	551	68 IIII WEAPONIS MY LYRIC Mango Street/ii. IU/S     Vorious)     CRCT Wardoo Street/ii. IU/S     CRCT WARDOO STREETING
Mica Paris (Ufquipe)     CARCA 525(CD BECD 52     TRACY CHAPMAN ***     Eakow EXT 44(a)     CERT 44C/CD:94074     CERT 44C/CD:94074	TITLE Lobel IP No (Distributor)	69 ETE STARING AT THE SUN      Keydor POL     Keydor 22 [Level 42/Badarou/Mendelsohn]     CPOLHC SerCD;83     TO ETE New DAy     Sofris SMax     Starting Common     Service Starting Common     Service Starting Common
3 148 RAINTOWN ★     C45058-4100     C45058-4100     C45058-4100     C45058-4100     C45058-4100     C45058     C45058-4100     C45058     C45058     C45058     C45058     C45058     C45058     C45058     C45058		71 5559 FAITH ** George Michael (George Michael) C-140001 & CD-54 72 (a 2 STEREO '57 (ESSENTIAL ELVIS VOL 2) KCA PL 70250
HOLD ME IN YOUR ARMS * RCA PL 71932/BMC		Ervis Prestey [Thorn Nogar] C/PK 90250/CD #D
THE CIRCUS * More STUMM SSURTUR	<ul> <li>SILVER (50,000 unit)</li> <li>B7 gwords are made for combined unit sales of LPs, Casters and Obs</li> <li>Records with a basiler price of C2.79 or before resum</li> </ul>	
2787 Erasure (Flood)     C.CSTUMM 35/CD:CDSTUMM 3     ALL OR NOTHING     Cooleerpa/Chrysdis CTLF11(     Cooleerpa/Chrysdis CTLF11)     C.CZTLF11/CD,CCD 169	Records with a clocker price of £2.79 or below require twee the odes quantly qualted above to obtain on eward.	Boy Meets Girl (George Merrill) C:PK 12414/CD PD
Milli Vasili (trank Fanan) C.CZTU 11/00.CD 169 B 3516 TO WHOM IT MAY CONCERN * C542877-100 C432877-4/C0-342877		T5 LIET SHOOTING RUBBERBANDS AT THE STARS Celles W2 1     CWX215C/CD.92     CWX215C/CD.92

	· C			

1	THE MARQUEE - 30 LEGENDARY Various (Various)	YEARS Polydor MQTV 1(F) C:MQTVC 1/CD.8400102
2 14	THE PREMIERE COLLECTION * Various (Various)	* *Really Useful/Polyder ALWTV 1(F) C-ALWTC 1/CD-837282-2
3 2 4	BUSTER (OST) * Various (Various)	Virgin V 2544(E) C-TCV 2544/CD.CDV 2544
4	THE GREATEST LOVE 2 Various (Various)	Telstor STAR 2352/BMG) C:STAC 2352/CO.TCD 2352
5 34	NOW 13! * * * * Various (Varioes)	EML/Virgin/PolyGram NOW 13[E] CrTCNOW 13/CD CDNOW 13
6 5 4	THE GREATEST HITS OF HOUSE Various (Various)	<ul> <li>Shilus SMR 867/STYL CISNC 867/CD, SND 867</li> </ul>
7 839	COCKTAIL (OST) Vancus (Vanout)	Elaktro EXT 54(W) C.EKT 54C/CD: F468082
8 14	THE GREATEST LOVE * Various [Various]	Telses STAR 2316(EMG) C STAC 2316 (CD TCD 2316
9	DIRTY DANCING (OST) * * Various Userary termer/Bob Feiden)	RCA & GAADLEMG C RESISTER CO ED RADE
10 .		Syna Mikkal (11) C Mickal Ch Shinka



11 8	THE HITS ALBUM Various (Various)	CBS/WEA/BMG HITS 9(BMG) CHITSC 9/CD:HITS 9CD
12 10	THE GREATEST HITS OF 1988 * Various (Various)	Teliter STAR 2334(8MG) C-STAC 2334/CD:TCD 2334
13 13	THE CLASSIC EXPERIENCE  Various (Various)	EMI EMTVD 45(E)
14 0	BEST OF HOUSE '88  Various (Various)	Tehter STAR 2347(BMG) CiSTAC 2347/TCD 2347
15 14	THE BEIDERBECKE COLLECTION Various (Brian Hainsworth/Keith Morgan)	Dermouse DM 20(H) CiDMC 20/CD-DMCD 20
16	FROM MOTOWN WITH LOVE Various	K-TEL
17 12	SMASH HITS PARTY '88 * Various (Various)	Dover/Chrysolis ADD S(C) C-ZDD S/CD-CCD S
18 18 1		Atoxic 7817671(W
<b>19</b> EREVI		ACA SC 86965/BMG
20	BACK TO THE SIXTIES . Vorious (Vorious)	Telenar STAR 2345 BMG



# MARKET SURVEY OCT-DEC '88

# **Pinnacle reaches** peak of success

A COMPANY that four years vers distributed more rece ngles than both BMG and WEA in the run-up to Christmas.

Pinnacle, with 10.5 per cent of the market, also shipped more singles than both its mai indie rivals — the Cartel and PRT - put together.



KYLIE-POWER for Pinnacle

The company's achievement is based in large in part on the outstanding success of PWL and the string of hit singles from the label in the fourth quarter of last year. Kylie Ainoque's album also helped Pinnacle to be top-of-the-indies in terms of LP

distribution. Such was PWL's impact in

the quarter that it ended as second-placed singles label with 6.7 per cent of the market and also managed a creditable 13th place among the leading albums labels.

There were two other

notable indie successes in the singles labels sector: Mute was pushed to 10th by Erasure's Crackers International EP and Food For Thought managed 17th through its Angry Anderson hit, Suddenly,

The TV merchandisers had mixed fortunes during the quarter. Telstar was second in the leading albums labels, with Stylus fourth, but K-tel was 21 st with 1.4 per cent of the market. lop TV compilation was Now

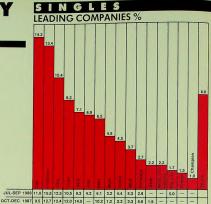
PolyGram's position as leading albums company was the third time the group had claimed the position during



ERASURE PUSH Mute to 10th singles

1988 and the final quarter's 1988 and the final quarter's figures were the first ones in which PolyGram was not top singles company. CBS was top albums label for three of the four quarters — bolstered earlier in the year

by Michael Jackson's tour.





The graphs on these pages were prepared from statistics supplied by Gallup based on a weekly sample of sales through 500 record shops in the UK. Albums are those priced at £2 and over. The 1988 market survey marks the seventeenth year since these were introduced.

#### SINGLES CHART PERFORMANCE APTICTO

#### PRODUCERS

- Cliff Richard Kylie Minogue & Jason Donovan Eraure Robin Beck Enya Angry Anderson Kylie Minogue Phil Collina Rick Asley Inner City

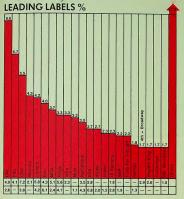
- Stock Ailken Waterman Cliff Richard Gavin Spencer/Tom Anthony Nicky Ryan/Enya/Ross Cullum Kevin Beamish

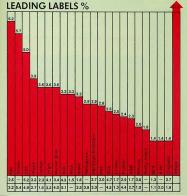
- The Beatmasters Phil Collins/Lamont Dozier
- 8 Erasure 9 Kevin Saunderson 10 Narada Michael Walden

- 1 Misletoe & Wine, Cliff Richard, EMI EM 78 Especially For You, Kyle Miaogue & Jason Donovan, PWI, PWI 24 First Time, Robin Beck, Mercury/Phonogram MEE 270 Suddenly, Argny Andrason, Food For Though YUM 113 5 Onnoco Fiow, Erya, WEA YZ 312

- 6 Je Ne Sois Pos Pourquoj, Kyle Minogue, PW, PW 21 Cracker International EP Erosure, Mude MUTE 93 8 One Moment In Time, Whitney Houston, Artise 111613 9 Stand Up For Your Love Rights, Yazz, Big Life 88.5 Cat Among The Figeory/Stent Nighl, Brox, CBS ATOM 6

TOP 10 SINGLES





#### ALBUMS CHART PERFORMANCE PRODUCERS

#### ARTISTS

#### 1 Cliff Richard

- 1 Ciff Richard 2 Kylie Minogue 3 U2 4 Dire Straits 5 Fleetwood Mac 6 Banarama 7 Pet Shop Bays 8 Chris Rea 9 Bryan Ferry/Roxy Music 10 Michael Jackson

MUSIC WEEK 4 FEBRUARY, 1989

- 1 Stock Ailken Waterman 2 Jimmy lowine 3 Chris Rea/Jan Kelly 4 Bryan Ferry/John Punter 5 Quincy Jones/Michael Jackson 6 Paul Hardiman/Chris de Burgh 7 Nickly Graham 8 Chris Thomas 9 Stephen Hague 10 Nicky Ryan 1 Stock Aitken Waterman

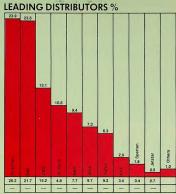
#### TOP 10 COMPILATIONS

- Now 13, EMI/Virgin/PolyGram
   The Premiers Collection,
   Ready Useh/PolyGram
   Ready Useh/PolyGram
   The His Albany, CSX/WZ/RMAG
   Shuter CS7, Virgin
   Smath His Party '88,
   Dover(Chrynolis)
   The Greatest His Ci 1988, Teistar
   Bind Greatest Levis, Taktar
   Bind Greatest Levis, Taktar
   Dover(Chrynolis)
   Dirty Dancing/CS1, RCA

#### TOP 10 ALBUMS

- 1 Private Collection, Cliff Richard, EMI CRIV 30 2 Kyle, Kyle, Minogue, PWL HF 3 3 Now Thar's What I Call Music 10, Various, EMIV/sigN/Po/Scram 4 Rolte And Hum, U2, Island U 27 5 Money For Nothing, Dres Straits, Vertiga/Phonogram VERH 64

- The Premiere Collection, Varioux, Really Usefu/Poydor ALWTV 1
   The Groebert Hits Collection, Bonnoncromo, London RAMA 5
   Introspective, Pet Shage Boys, Partophone PCS 7325
   Greatelt Hits, Flaetwood Mac, Warner Bros WX 221
   New Light Through Old Windows, Chris Rea, WEA WX 200



#### LEADING DISTRIBUTORS %

25.0 21.6 12.4 11.6 4.9 Counterpoint 3.9 K-tel Spartan Pickwick Others PRT Conifer 2.5 MSD 1.3 21.9 18.2 12.0 16.5 14.4 5.0 3.3 2.2 0.8 1.8 0.7 0.5 0.3 0.4 0.4

# MUSIC VIDEO

# U2 fire back at special low price

ISLAND VISUAL Arts is re-releasing U2's Unforgettable Fire video on February 6 at a new lower price of £14,99.

The 60-minute video has been previously available at £19.99 and has sold more than 20,000 copies since its release in 1985, although it has been unavailable for the last six months.

Hough Inter seem ontrollators to the lost is months. Featuring Unforgettable Fire, Bod, two versions of Pride, A Sort Of Homecoming and a documentary about the making of the album, the video covers the period from May 1984 to May 1985 when the band was working with producers Brion Eno and Daniel Lanosis at Stane Castle and Wind-III Lane Studios in Ireland. Also due for referes en Febru-Parted Timing, a On-minute en Instrumentation of the second second based of the second second second based of the second second second video is the story of the maxic of Abduhah torohin (finametr) Dalar Video is the story of the maxic of Abduhah torohin (finametr) Dalar video is the story of the maxic of Abduhah torohin (finametr) video is the story of the second second the based load of the maximum second second second based of the second se



PANKINO PRODUCTIONS was commissioned by Atlantic records in New York to produce the new video for Ten City's That's The Way Love Is.

Directed by Martin Jones and produced by Mehdi Norowzian, the performance promo features animation directed by Parkino's Chrisoph Simon. In the last year the company has produced videos for D-Mob, Bananarama and The Mission.



#### TOM WAITS: Big Time. Island Visual Arts IVA 015. Running Time: 85 minutes. Dealer Price: £10.42. Comment: That Tom Waits can be

Comment: That Tom Waits can be a superb sonfirmed by items like D1' 55, Jersey Girl, Rosie, Downhound Train and other tunes which have become apprecitated in cover versions but were not included live. However, Waits os a oppeding. This is a 21 "song" programme with interfections which seem often irrelevant, althaugh odd selections (Cold Cold Ground, Time, Train Song) seem to be potentially coverable. Sales Forecetter

tentially coverable. Sales Forecast: Waits has a cult following which seems to be on the increase, and while this seemed personally unconvincing, that following should certainly propel this into the chart for a few weeks.

KID CREOLE & THE COCONUTS: Live In Concert "At The Ritz" New York, Island Visual Arts IVA 011. Running time: 48 minutes. Dealer Price £6.95.

Comment: Nastajaia for these of us who found the output of the apporently doment 22 label intriguing at the start of the decade and were impressed by the spectocularly exolic tolents of this band and specially by its mastermind, August Darnell (akk Kid Graele, Remember the short, bald vibraphone playing comedian Andy Hermandez (kok Goatimundi) and

the provocative Coconuts, female bass player Carol Colman and the alarmingly wonderful. Lori Eastide? Is this a tentative step back into the limelight for Damell, whose retrum to the UK would seriously improve the quality of today's music?

ously improve the quality of today's music? Sales forecast: This 1982 show should bring back fascinating memories for quite a few. If such people are still active buyers of records and videor, this could be an unexpected big seller.

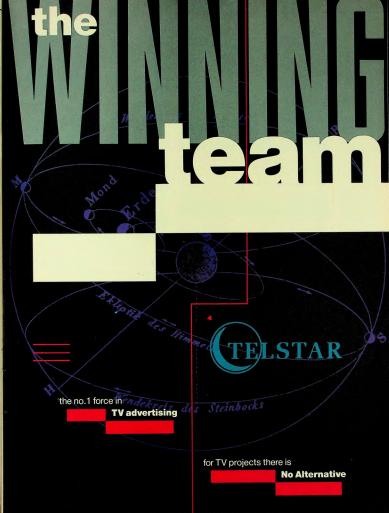
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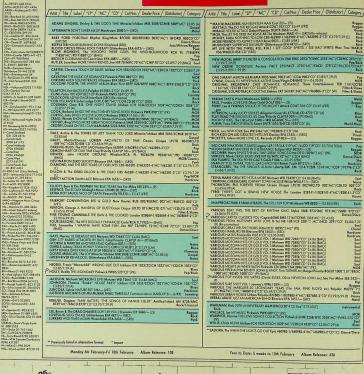
MUSI		DEO
Und Heat on Description	Itrasks) Timingal Dealer Price	
	OGUE: Kylie The Videos trocks//20min/£6.25	PWL VHF3
Live (10 tracks)	Big Push Tour	CMV 49800 2
Compilation (10	HARD: Private Collection 6 tracks//54min/E6.50	PMI MVPCR 1
Compilation/1h		Vestron MA11000
Compilation (2)	ACKSON: Legend Continues 2 tracksl/55min/£8.95	Video Collection MU 1000
Completion (6)	The Video Flick trocks//30mir/£6.95	Channel 5 CFV 07452
Completion (13	AMA: The Greatest Hits 3 tracks//45min/£6.95	Channel 5 CFV 07902
Live/1hr/£6.95		Virgin VVD 209
Complation (6)	MICHAEL: Faith trocks//40min/66.95	CMV 49000 2
Completion (4	BOYS: Showbusiness tracks)/30min/£5.21	PMI MVRPS8 2
Live (24 tracks)	T: Berlin Concert Thr 36min/26.95	Channel 5 CFV 07752
Live (15 trocks)		Virgin VVD 308
Compilation (5	WET: The Video Singles trocks//25min/E6.95	Channel 5 CFV 05662
Live/1hr 30min		Vestron VA 17287
Live (19 tracks)		Channel 5 CFV 01292
10 Live (14 tracks)		Virgin VVD 395
Live [13 tracks]		9381493
Compilation []	e At Hammersmith 1 tracks/55min/E6.95	Virgin VVD 357
Live (16 tracks)	DONNEL: Live In Concert	Ritz RITZV 0001
20 POGUES:I	LIVE AT THE TOWN AND CO	OUNTRY Virgin
Compiled b	y Gallup for Music Week ©	1988



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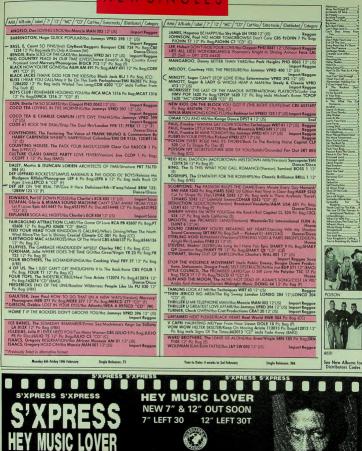
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is Principal Officer post involves managing and developing of Tape and AVEC. Substantial experience of the music/media dustry at a senior management level is essential as well as identistanting of training, local government structures and

LICATION FORMS AND FURTHER DETAILS FROM THE ECTOR OF EMPLOYMENT, PALATINE CHAMBERS, STONE ST., SHIEFFIELD S1 2HN, TEL: (0742) 766755 EXT: 214.

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Two Assisant Engineers (Ref SG AF)	

Group Financial Director (Ref SG/GFD)	5
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\*Awards in association with Studio



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contact Avril Peyton on the Music Week Awards 'Hotline' 01-379 0506 or Siobhan Mullen on 01-387 6611



If not



Advinite Marinez bor regulars have rever left a small dataset for a sha a tilw gig geing on in the next around poll is good anding sestion. And to it was the laugh detertainment draw rese catabaters than the card variety. Indust wells the problem of the section of the section of the Superboot with the shoulderpoot and helmes. It was suggested without the shoulderpoot and helmes. It was suggested problem the shoulderpoot and helmes. It was suggested the Point next year. ... The body is litering to music, "barrend popular bodge could be an even with declared the section of the Walkmon the support of the section of the Superboot development of the section of the section of the section of the Walkmon hexaphicies glued to here sect and development of the section of the section of the Superboot development of the section of the section of the Superboot development of the section of the section of the section of the Superboot development of the section of the Superboot development of the section of the section. The control section of the section of t CANNES: Martinez bar regulars have never let a small distra mode backways data cansi with its "continents" groups that Dools is pleased to report that the hort-presest simultaneous translators are spared horing to wratile with the concept of "Advanced losses" in another facepose. Alkoim always stoon as they materialise. One just such tays may be the sag-gestion that BMG similar up to acquire AdXa musi interests. Sage observes reachon that, while BMG carterialy has the cash, a set word marcounts the AGX please interests whose talents can be exploited in all interests. Can manda-ting prices, which have previously been that davan and all where the previously been been deviced and the advan-ting prices, which have previously been that davan another all Meeting more and the previously been been deviced and all Meeting more and the previously been been deviced and all Meeting more than the previously been deviced and man and all Meeting more and the previously been deviced and the advance marcing more the bod previously were Garee and there marging more than the previously been were Garee and the advance marging more than the previously been were Garee and the advance marging more than the previously been were Garee and the advance marging more than the previously been were Garee and the advance marging more than the previously been were Garee and the advance marging more than the previously been deviced and the more than the previously been deviced and the more than the previously been deviced and the advance marging more than the previously been deviced and the more than the second the more than the previously been deviced and the more than the the more than the previously been deviced and the more thead the the the the the theory and the the thead thead ar Mulen, appear to have indicated an record comparing red-ing that arrive sour contrainly of pages yor as importent as relative fragments. The source of the source of the source Failable Mule (Clorele and John Harl II) and professional devises Toucher Source (Source Failable Mule (Source Toucher Failable Mule (Clorele and John Harl II) and professional devises Toucher Source (Source Failable Mule (Source Toucher Failable Mule (Clorele and John Harl II) and professional devises Toucher Source (Source Failable Mule (Source Toucher Failable Mule (Clorele and John Harl II) and the source Harl Mule (Source Toucher) and the source of the source profession generative counted for Failable (Source Toucher) profession generative (Source Toucher) and the source competition was also strong Young clored the non-could you compare to fail and the source of the source of the source of the counter (Source Toucher) and the source of the source of the counter of the Alexa down and have failed and the source of profession and and failed the source of the source of the counter of the Alexa down and have the source of the source of the counter of the Alexa down and have failed the source of the counter of the Alexa down and have the source of the source of the counter of the Alexa down and have the source of the source of the source of the counter of the Alexa down and have the source of the counter of the Alexa down and have the source of the the source of the source of the source of the source of the the source of the the source of the sour old Palais. A new three star hotel is now under co on the site



THERE WHEN you Midem: Nesuhi Ertegun and Jean-Loup Tournier make an appearance at one of the event's seminars.



PICK OF the week: PDO holds a Midem draw to find the winner of a CDV player.



LET'S FACET: Gloria Hunniforc gets a grip on Michael Ball after he had appeared on her radic show to talk about his starring role in the new Lloyd Webber musical Assects Of Lave.



MUSIC FOR nations: A&M's Brian Shepherd and Island's Clive Banks with the Land Rover they will be driving to the Sahara on February 19 as part of a humanitarian relief convay.





YOURS FOR a tenner: The advance is given during the deal between BMG Music and Cooking Vinyl.



HIGHLAND FLING: The Scottish Record Industry Association holds an impromtu party at its Midem stand.



MARQUEE SOIREE: MD Jack Barrie cuts the cake at the Marquee's 30th anniversary party.



POP'S THE question: The judges deliberate in the MCPS's first pop song competition for school bands.



SPECIAL DELIVERY: Post Music Records' Brian Daly presents gold discs to some of those responsible for the success of the Postman Pot records.

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