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MUSIC WEEK



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US urged to make the most o WEA'S US labels and artists' manthree-inch compact discs to enable

agement have come under fire for standing in the way of the company's efforts to make the most of

Selling data by the paund New Product: 20 albums on

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information 10 Singles, albums charts **11**, **26**

country at Peterborough, plus Dance, Hamilton, Tracking and

reviews of the latest releases

Classical: leading the way

(Enya's pictured)

Dance chart

A&R: Turning Yello, going

TV

chart

American product in the UK. Speaking at WEA's annual con-ference in Eastbourne, US Division managing director Paul Conroy described the "grief" his division has to endure to obtain special formats on singles, extra tracks and

the US side to keep up with the competition from both the UK Division and the marketplace at large

"We at present have the prob-lem of the American 12-inch dance tracks which feature up to six variations, so consequently have far more than 20 minutes of music. These are becoming the norm in the US," he revealed. "Fortunately, we can get round this by asking them to make them for promotion only, otherwise it can cause chaos for our chart positions as we have recently seen with Ten City."

Conroy described the UK as "the most competitive records market-place in the world" and commented: "Singles have to be spoon fed to the public and novelty packag-ing has become a way of life."

LP compilations: 'we shall not be remove come from the TV merchandisers

A WAVE of protest is being raised this week about the possible exclusion of multi-artist compilations from the albums chart.

The issue is on the agenda at to-day's (27) meeting of the BPI charts committee but a number of companies have already heard of the subject to be discussed and have reacted angrily.

The most powerful response has

AN INDIRECT compliment to the UK* music industry as a talent source is being paid with the ap-pointment of CBS managing direc-

tor Paul Russell as senior vice presi-

dent of CBS Records International

The new post is in addition to Russell's duties with CBS UK. In an-nouncing it, CRI president Robert Summer says Russell is being rec-

ognised for the growth of CBS do-mestically and for the amount of repertoire the UK company has

provided for international markets. Russell joined CBS in 1973 as di-

rector of business affairs

(CRI).

Russell goes international

who make the bulk of their living from such compilations. Says Tel-star managing director Sean O'Brien: "I heard a whisper last week when I spoke to one of the members of the committee. It is absolutely ridiculous to take out a sec-tion of the marketplace. The chart is supposed to represent UK sales for that week.

"The reason they want to do it is that new acts don't get a fair chance otherwise, but there are other decisions they could make to stop that. They are just thinning out the chart and making it weaker. I think the BPI will find a lot of companies resigning or getting very

agitated." Stylus managing director Tony Naughton continues: "The British public has the right to know what is selling and what is not. This would create again the credibility gap we had 10 years ago when the chart was frequently being manipulated."

Referring to O'Brien's failure to win a seat on the BPI council in June's election, Naughton adds: "The council has nobody to repreper cent of the market." Charts committee members have

been lobbied by O'Brien and by Brian Berg, head of PolyGram's TV division. That division had the number one album last week with the multi-artist rock collection Hot City Nights.

Berg contends that removal of

TO PAGE FOUR



TAKING THE stage at Eastbourne: Rezon, Oberstein and Obie's new dog. Eric

For sale' cloud has silver lining

POLYGRAM STAFF have been told that speculation about the sale of all or part of the company should be seen as a compliment to the group's health.

Addressing the annual sales conference in Eastbourne, chair-man Maurice Oberstein said: "I know nothing about any sale ex-cept for what I read, but it doesn't trouble me at all.

"When you think about it, the fact that PolyGram shares are sale-able shows the value that has been built up in PolyGram over the years

Earlier, sales director Pete Rezon said of the company's distribution

arm; "By their own admission, there were problems in August during the holiday period." He maintained that the centre

was regularly putting out up to 35 per cent of the total recorded mu-sic market in any given week, and he added: "Provided retailers order sensibly, all the targets will be achieved."

Oberstein echoed the theme by pointing out the orders bottleneck which occurs at the beginning of

each week. He said that on one typical Mon-day in early September, 2,857 calls had been received during the working day



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NEWS

NEW PRODUCT

Database gets commercial edge

THE UK'S largest repository of recorded music information is being prepared for commercial exploitation.

The National Discography and the Mechanical Copyright Protection Society are working together to market a database crossreferencing composers, performers, product and around 11/4m song titles which is being readied for release to subscribers. The system, called Music Infor-

The system, called Music Information Database Service (Midas), is being demonstrated to interested parties who vary from major record companies to record retailers

MUSIC WEEK

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Next Music Week Directory free to subscriptions current in January 1988. and libraries.

MCPS company secretary Keith Lowde says the interest so far has been unsolicited, adding that the Midas operation has been kept deliberately low-profile until a coherent marketing plan could be established. That plan is now beginning to take shape with the help of former Gallup charts manager Godfrey Rust who has joined the project as marketing consultant. Lowde comments: "It appears

Lowde comments: "It appears that there is a substantial market for the information in our database and we also have the benefits of some very fast and smart access techniques. We have given dozens of demonstrations to a wide variety of audiences, drawn from both the UK and foreign markets.

UK and foreign markets. "I believe Midas could substantially reduce the administration costs for the music industry as well as acting as a catalyst to bring about further developments in the future."

Rust adds: "The key thing here is the economy of scale. Everybody has a bit of information, but if you put together — as we are trying to do — the sort of information that Gallup, the BBC, every record company and every retailer holds, then you have a database with advantages for everybody."



S

Smiths offshoot launches mail order service

A MUSIC mail order operation is being launched this month by a subsidiary of W H Smith, Book Club Associates.

The company claims that the service, called Music Direct, will not harm retailers as it will be exploiting a separate market.

ing a separate market. Says Music Direct marketing manager Elaine Brooke: "We've done our research and we know there is a certain element of record buyers who like to go into record stores and will continue to do so. We are providing a service to those who do not wish to go into record shops because mail order is the only way they can have access to records."

Brooke, who was previously with PolyGram mail order company Britannia, adds: "The industry is supplying us with product and they wouldn't be doing that if they weren't happy to be part of it. I think they see this as additional business to what is already being done."

Music Direct catalogues have been sent to all Book Club Associates members and the service is being advertised in the national press.

Brooke adds that the postal wrangle had proved a short-term hitch. "It has affected the initial response to recruitment but this is a long-term project to which we are committed." • FOLLOWING HIS work with Serious and Needle Records, Mahesh Bajaj is launching Low Fat Vinyl Records which will release dance compilation albums. The first release will be a double album, Serious Volume 1, on October 3.

 BRITISH SONGWRITERS and music publishers are to be honoured by the American music industry.

The eighth annual ASCAP awards dinner for members of Britain's Performing Right Society will be held at Claridge's Hotel, London on September 28. Former award winners include Phil Collins, Billy Ocean and Mark Knopfler.

• HUDSON ENTERTAINMENT is a new company set up by property developers Richard and Charles Hudson. It will operate as an artist management company, but possible future developments include sponsorship and film production. John Sheehan, managing director, can be contacted on 01-584 2543.

• COUNTERPOINT IS shifting distribution of its labels to Wynd-Up Distribution. Dealers should now place any orders for Counterpoint product through Wynd-Up telesales department.

• MUSICIANS UNION members are being invited to attend a seminar on making and marketing your own record at 7pm on October 19 at the MU national office, Clapham Road, London. Tickets from the national office.

PolyGram puts £¹/₃m behind Mouskouri LP

POLYGRAM IS launching a £300,000 TV advertising campaign to back the release of The Magic Of Nana Mouskouri this week.

It begins in Granada and a national roll-out follows. There will also be instore displays and press, TV and radio promotion.

• TELSTAR IS spending £5.5m on its Christmas campaign for 20 album releases.

Each album will receive a TV spend of at least £250,000 and the campaigns will run for four weeks each and include radio promotion.

motion. The first album released is the compilation And The Beat Goes On, for which a campaign begins on September 26. This will be followed by From The Heart by Daniel O'Donnell.

• THE FIRST album releases on Strange Fruit Records, on October 7, will be backed by full national and music press advertising.

The releases include a double compilation of Radio One Sessions, a sampler album of Peel Sessions and the thrash/hardcore session compilation Hardcore Holocaust. On the same date, Strange Fruit will be releasing six 12-inch EPs of Peel Seesions including The Smiths, Echo And The Bunnymen and Lindisfarne.

• FULL PRESS advertising in NME, Music Week, Time Out, Melody Moker, Sounds, Insight and the



national press will support the Arista release of the Vangelis (pictured below) compact disc-only single The Will Of The Wind, and album, Direct, this week.

There will also be special dealer kits, including window stickers and instore displays, and national flyposting.

• THE RELEASE on Low Fat Vinyl Records of two dance comilation albums, Serious Volume 1 and House X-TER-C, will be backed by extensive press advertising, fly posters, in-store displays and radio and club promotions.

• ARISTA IS supporting the release of The Four Tops album Indestructible with national and music press advertising, flyposting and instore displays as well as radio advertising.

• THE BIBLE (above) have a new single Honey Be Good released by Chrysalis this week to coincide with the band's British concerts.

• A&M RELEASE a new album Stout And High by Wagoneers on October 10 to tie in with live dates in the UK.

RAGE ON is the new album by Dan Seals released by Capitol on October 3 to coincide with Seals' British tour.





NEWS

Heath slams Government's record on music funding

FORMER CONSERVATIVE Prime Minister Edward Heath has attacked Government funding of music. He says the UK has failed to pro-

duce a truly great orchestra and has a constant difficulty gaining cash from central funds.

Heath told PolyGram's annual sales conference: "In this country we still have a problem." He told the conference that money was spread too thinly and that or-chestras have to fight for the recognition they deserve

Council spokesman An Arts counters that the Government has allocated £24.32m to music for 1988/89. In France, the music budget in 1985 was more than £130m

Acting music director for the council, Graham Marchant, told *Music Week*: "We are always pressing for money. In London we have four fine orchestras which are capable of being absolutely excellent

And Peter Russell, divisional di-

rector of PolyGram Classics, says successive Governments have given the arts "paltry sums". "British orchestras face a conhave

stant battle to make ends meet. They face a constant search for financial security and are overstretched. It comes down to underfunding.

PRT sales soar

SALES THROUGH PRT Distribution are up 25 per cent on last year and more labels are using the company

That was the news from PRT MD Richard Lim at the company's annual sales conference in St John's Wood, London, at which 40 labels presented new product. The latest addition is Ritz Rec-

ords which switched from Spartan distribution this September after seven years. Lim also said PRT ex-ports had doubled since 1987.

Spartan 'still tops'

A DECADE Of Success was the theme for the annual Spartan sales conference, held in Brockenhurst, Hampshire on Friday.

"We were the first independent distributar and the fact that Sparaistributar and the fact that spar-tan is still on top after 10 years is an indication of the strength of the indie sector," Spartan director Dave Thomas told the conference. 'Our turnover is 25 per cent up on last year, we're aiming — and well on course for — 50 per cent in the current year."

STOP PRESS: A new central licensing deal has been agreed between BMG and GEMA, the German songwriters and pub-lishers society. Like the contro-PolyGram-STEMRA versial contract, the licence will cover European territaries with GEMA ensuring prompt pay-ment to authors' societies in each country. In a joint state-ment, the parties state they are "confident that necessary agreements with other European collecting societies and the MPA can be reached in the next few weeks'

LP compilations

FROM PAGE ONE

compilations from the chart would hit sales. He also argues that TV albums are attracting people into record stores which then has a spin-off for ather companies.

The BPI is reluctant to discuss the sue, although general manager Peter Scaping will say: "It is a thought that has crossed some minds in the record companies and a future meeting of the charts com-mittee may be discussing the concept. Any further comment would be speculative and uninformed."

Majors join **BBC** Radio's 21st party

RECORDS AND the music industry will play a significant part in BBC Radio's 21st birthday celebrations. EMI will have its own stand and A&M, BMG, CBS, Chrysalis, Poly-Gram, Virgin and WEA will be rep-resented through a corporate BPI trand stand.

Artists signed to EMI - including Cliff Richard, Climie Fisher and Marillion — will attend the 10-day event, titled the BBC Radio Show, at Earls Court.

The £1m show gets underway with a press and trade day on Friday (September 30) and marks the coming of age of BBC radio's "new" networks, and the launch of BBC local radio.

It is 21 years since the BBC re-placed Home, Light and Third ser-vices with Radios Two, Three and Four and launched Radio One and the nationwide local network.

David Hatch managing director of Network Radio says: "There's no doubt that there is a new and growing interest in radio and our 21st birthday is an excellent ex-cuse for showing off the tremen-dous breadth of BBC programmes.

The show is designed to offer a star-studded extravaganza of sound sights blending an exhibi-tion, The Story Of Radio, with the production of more than 100 radio programmes, many of them encouraging audience participation and broadcast live from Earls Court



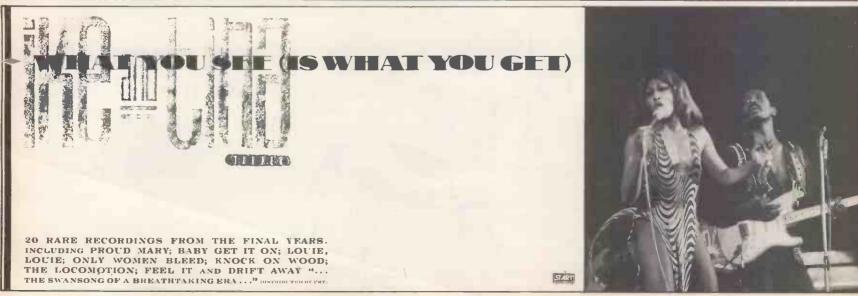
tional interference with contractual and economic relationships. Pisello had arranged a distribution deal and subsequent sales of Sugar Hill to MCA.

NEW YORK: EMI-Manhattan is now officially known as EMI. In the week that the new name and logo were announced, a record on what would have been the Manhattan label, Bobby McFerrin's Don't Worry, Be Happy, was number one sinale.

HAMBURG: The independent retail sector is being squeezed hard here, according to Hans Wittgen, general manager of the Federation of Music Shops. He blames the increasing use by department stores of music as a loss leader and the declinas a loss leader and the declin-ing market for back catalogue. Wittgen adds that the number of independent stores has dropped by half in 10 years and that currently 80 per cent of revenue from music sales is arbitrated by 200 outlate achieved by 700 outlets.

NEVADA: The state supreme court has refused to drop a lawsuit filed by families of a youth who killed himself after listening to music by British heavy metal band Judas Priest for six hours. The case, which blames the lyrics of Hero's End and Beyond The Realms Of Death for the suicide, is due to come to full trial in October.

AMSTERDAM: **Composers'** and artists' organisations here have launched a campaign to prevent the sale of digital audio tape machines made by Japanese manufacturer Casio



MUSIC WEEK 1 OCTOBER, 1988



YESTERDAY'S AWARD today: Paul McCartney was at home to US per-forming rights organisation BMI to receive a Steuben glass trophy to recognise 5m broadcast performances of Lennon/McCartney classic Yesterday. Pictured with him are (left to right) BMI director of European relations Phil Graham, the organisation's president Frances Preston and assistant vice president, performing rights, Del Bryant.

Stalwarts steal honours at BMI awards ceremony

ESTABLISHED songwriting talent was the big winner at the annual awards luncheon hasted by US performing rights organisation BMI last week, with Steve Winwood and the Lennon/McCartney partnership taking top honours. More than 150 composers and

music publisher members of the Performing Right Society attended the event to honour some of the most performed songs on Ameri-can radio and television last year, and Winwood ended up with three awards for Back In The High Life Again, The Finer Things and Higher Love

The outstanding achievement recognised, however, was for Lennon/McCartney's Yesterday as BMI's most performed song of the past 50 years on the US airwaves. It is the first BMI-represented track to clock up 5m plays and in making the award to Yoko Ono Lennon, BMI president Frances Preston said that 5m plays is equivalent to 28.5 years continuous play, "if they started playing it now". Also ac-cepting the award were PRS chief executive Michael Freegard and publisher Peter Reichardt, manag-ing director of SBK Songs, which administers Northern Songs.

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FRONTLINE

Bar talk

WHILE GALLUP opens its arms to the bar coding system, dealers across the country are taking a more relaxed attitude towards new record retailing technology.

Many shops are happy to stay with the system they have used for many years and others are simply adopting a wait-and-see policy with bar coding. Paul Groves of 101 Records in

Croydon, a chart return shop, uses manual machines and the masterbag system. "I think we will stay that way because the nature of retailing for us is that we are pulling away from major label re-tailing," he says. "With so many outlets in some-

where like Croydon you find that a large part of your business be-comes more specialised and it is not necessary to have a quick, computerised system because tumover is lower.

He describes his present system as old-fashioned and although bar as old-tashioned and altinough bar coding might be useful at Christmas he sees little use for the system for the rest of the year. Bernard Williams, manager of chart return shop Richards Records

in Derby, also uses his own manual systems. "At present, we have a masterbag system for albums and 12 inches and we keep a book for singles," he says. "In that, one of the staff writes



DEALERS REMAIN relaxed over the new bar coding system.

out the top 75 from Music Week. The stock and sales can then be checked off at the end of the week and in all it takes about two hours.

"We have been using this system for about a year and I am perfectly happy with it. Even the lady from Gallup was impressed," says Williams

Steve Meekings, manager of X Records in Bolton, says shops like his do not have the turnover that warrants a computerised system. "We just have a till and a masterbag system and it does take up a lot of time, but the trouble is the shop at the moment is very small. It won't be until we move to

bigger premises that we may change the system," he adds. Graham Harding, of Roadshow Records in Saffron Walden, Essex, is more friendly towards new tech-nology. "As far as I know, we will not get the new bar coding system. But we have had two computers

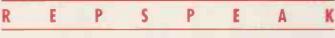
over the last three years which have been a considerable help, for instance, in handling accounts and the mail order side of things," he

But the biggest thumbs-up comes from Mike Shanan, of chart return shop Rainbow Records in Shrewsbury. He says of the bar coding system: "I haven't seen one of the wands yet but I'm looking forward to it. It can only be a good idea and save time.

"We haven't got our own com-puter but it is something we will be looking towards in future, mainly to speed up stock-taking.

 BMG IS increasing its dealer price on albums and cassettes on October 3 while compact disc prices remain unchanged.

prices remain unchangea. From that date, the price will be increased from £3.85 to £3.99 and the super deluxe SD price code will be £4.25, for major name new releases with TV support



IT IS obvious that a lot of dealers know exactly what the phrase repspeak stands for judging by your response to our request for examples. Here are some of your choice lines:

Rep: "There are no plans to re-lease a 12-inch version ..." (trans-lation: "It'll be out next week"). Rep: "PolyGram didn't send me enough stock ..." ("I've given it all to the Gallup shop down the

road"). Rep: "It's this week's priority ..." ("My job's on the line"). Rep: "This one comes in five for-

mats and I'll do you a one on one

" ("This record is not selling.

Please help me out"). Rep: "It's got on Top Of The Pops …" ("It's got a three-second countdown").

Many thanks to: Piers Gardner Many thanks to: Piers Gardner at Bridport Record Centre, Bridport, Dorset: John Bailey at Bailey's Records, Birmingham and Steff and Ali at Our Price Music, Portsmouth, for the above gems. If you've heard any other classic line, *Music Week* will give £5 for every one printed so write now to

every one printed, so write now to Jeff Clark-Meads, Music Week, Greater London House, Hamp-stead Road, London NW1 7QZ.



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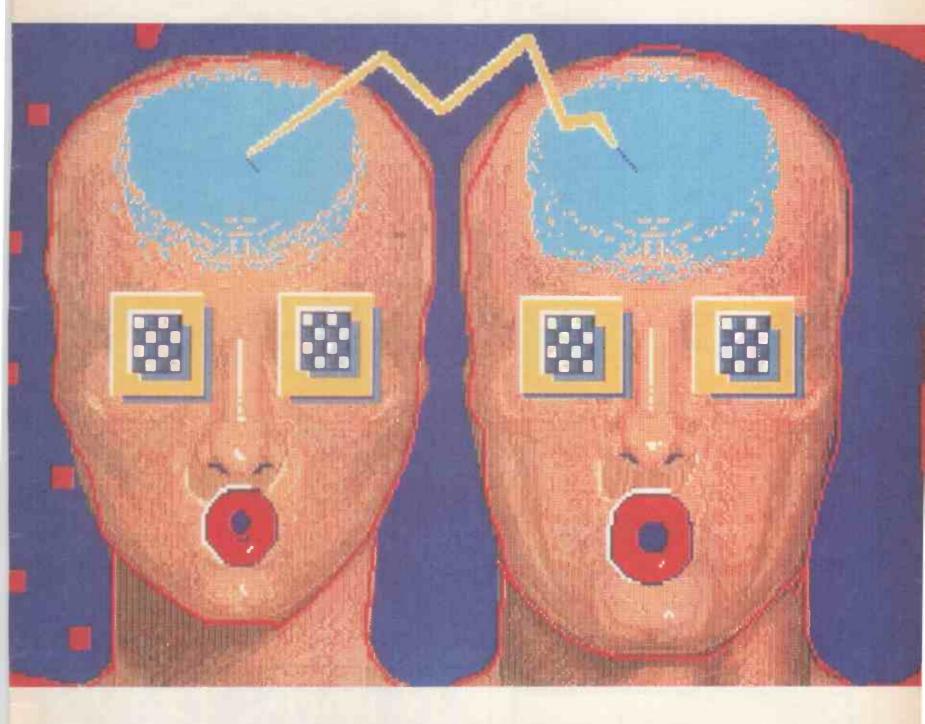
CHRIS MASKERY is Pinnacle's new release salesman for the Midlands area and at this year's conference he was awarded the accolade of

salesman of the year. Maskery, who is in his sec-ond year with the company, has just returned from a trip to the US which he won as an incentive.

He lives in Leicester and is studying at the city's polytechnic for a degree. According to Pinnacle, the degree is in Studies Du Fromage which could explain why he has the nickname Cheesy



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V

NITTY GRITTY DIRT BAND: Workin' Band. Warner Bros 925 722-1. The first Dirt Band album with Bernie Leadon, and probably the last, as he's already left the band, which is a shame, as this is the best album by these heroes since they joined Warners. Twelve tracks, which is more than most country LPs, and somewhat harder music than this band has made for

E

music than this band has made for some time, presumably due to Leadon's influence. Good tracks include the cod-cajun Johnny O and the bizarre Brass Sky, which opens with Jimmie Fadden's jawharp and develops into the sort of song Dave Edmunds seems to enjoy.

THE FORESTER SISTERS: Sin-cerely. Warner Bros 925 746-1. This previously unimpressive quartet has made a pleasantly varied but sometimes variable album, l've Just Seen A Face (Beatles) is done

TOP-10 COMPILATIONS LPS

1	1	1	THE KENNY ROGI	ERS STO	RY
Ĺ			Kenny Rogers		Liberty EMTV39 (E)
2	Re	•	THE COLLECTION Willie Nelson Co		eries CCSLP178 (C)
3		2	ANNIVERSARY — Tammy Wynette	20 YEAR	S OF HITS Epic 4503931 (C)
4		3	THE COLLECTION Jim Reeves		CCSLP 183 (BMG) Collector Series
5	Re	e	THE VERY BEST O Dolly Parton		Y PARTON CA PL89007 (BMG)
6	ľ	٩e	GREATEST HITS The Judds	R	CA PL90243 (BMG)
7	4	c	MAGIC MOMENT Jim Reeves		A NK89402 (BMG)
8	-	5	DOLLY PARTON'S Dolly Parton		EST HITS CA PL84422 (BMG)
9	7	,	THE COLLECTION Boxcar Willie		CCSLP159 (BMG) Collector Series
10,	Ve	~	FOR THE GOOD		emier PPD 2004 (SP)

like the Dillards did it 20 years ago, Things Will Grow is Bobbie Gentry to a T, On The Other Side Of The Gate is prime country/rock, al-though some other tracks are a bit throwaway. The title track, a chart-topper for the McGuire Sisters in 1955 and a top 20 hit that year also for the Moonglows (who included the song's co-writer, Har-vey Fuqua) is wonderful, and although some may correctly say it isn't country, it's still great music.

THE MCCARTERS. The Gift. Warner Bros 925737-1. A trio of sisters, two of them twins, whose barbie-doll looks tend to detract from what is a rather good UK debut album. With heavy-duty help from Carl Jackson, Desert Rose Band-er John Jorgensen and Mark O'Connor, this veers between the sublime (Jesse Winchester's My Songbird, Hugh Moffatt's Loving You) and the ridiculous (I Knew Love contains the lyric "I tend to forget... what Winston Churchill said", but what did he say?). Comparable with the Judds and/or Trio not superior to either.

GARY FJELLGAARD: No Time To Lose. Savannah SVLP 9203. Distribution: PRT. Canadian exlumberjack singer/songwriter with some similarity to Gordon Lightfoot but with a warmer voice on occasion. His stunning Peterborough performance was notable due to minimal instrumentation, but here the arrangements seem rather overwhelming. Nevertheless, a star in the making. Stand out tracks include As Rivers Run (Saskatchewan) and the atmos-Run pheric Tears On Mainstreet.



Carrying on down the routes

W

S

by John Tobler

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IN THE wake of Route 88, how are some of the contributing labels doing vis a vis country? Warner Bros is developing

into the market leader (see re-Travis, views), what with Yoakam, Trio and so forth, while Warners' next Canadian star (after kd lang) looks likely to be George Fox, whose career has to be put on ice in the middle of recording his album because of the calving season!

Only one thing, what about the latest Emmylou album? RCA has also acquired a new lease of life. K T Oslin, the fab Michael Johnson, the Desert Rose Band (whose second album should come out here soon, please), a blistering Judds album after that Christmas fiasco, and now a su-perb album imminently from Jo-El Castier This second album should Sonnier. This column recommends Restless Heart . . .

A recent *Billboard* notes that Nanci Griffith has decided to switch her label base (the office she deals with) from Nashville to Los Angeles, while Steve Earle has left MCA Nashville for MCA New York

While both moves are indicative of crossover possibilities (to the pop/rock area), one wonders whether these are just the first acts to move away from Nashville's all-

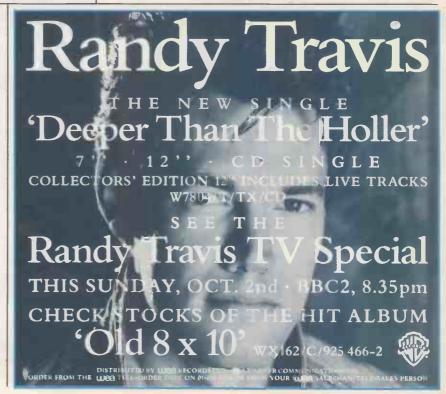
pervading influence. MCA (UK) has strongly support-ed Griffith, Earle and Lyle Lovett, but the new albums by two acts who are known to British fans, George Strait and Steve Wariner, are conspicuous by their absence from UK release.

TOP •	20 •	ALBUMS
C O	UN	TRY

		1st October	1988
1	1	OLD 8 X 10 Randy Travis	Warner Brothers WX162 (W) C: WX162C/CD: K9254662
2	2	BUENOS NOCHES FROM A LC Dwight Yoakam	DNELY ROOM Reprise WX193 (W) C: WX193C/CD: WX193CD
3	3	DON'T FORGET TO REME Daniel O'Donnell	MBER Ritz RITZLP0043 (SP) C: RITZLC0043/CD: RITZCD105
4	4	LONE STAR STATE OF MIN Nanci Griffith	D MCA MCF3364 (F) C: MCFC3364/CD: MCAD5927
5	10	ALWAYS AND FOREVER Randy Travis	Warner Brothers WX107 (W) C: WX107C/CD:WX 107CD
6	6	LITTLE LOVE AFFAIRS	MCA MCF3413 (F) C: MCFC3413/CD: DMCF 3413
7	5	SHADOWLAND k d lang	Warner Brothers WX171 (W) C: WX171C/CD: WX171CD
8	7	I NEED YOU Daniel O'Donn e ll	Ritz RITZLP 0038 (SP) C: RITZLC 0038/CD: RITZCD 104
9	8	PONTIAC Lyle Lovett	MCA MCF3389 (F) C: MCFC3389/CD: DMCF3389
10	RE	HILLBILLY DELUXE Dwight Yoakam	Reprise WX106 (W) C: WX106C/CD: 925 567 2
11	12	TWO SIDES OF DANIEL O' Daniel O'Donnell	DONNELL Ritz RITZLP0031 (SP) C: RITZLC0031/CD: RITZCD107
12	9	THE LAST OF THE TRUE Nanci Griffith	Rounder Europa REU1013 (P) CD: REUCD1013
13	17	STORMS OF LIFE Randy Travis	Warner Brothers 9254351 (W) C: 9254354/CD: 9254352
14	11	TRIO Parton/Ronstadt/Harris	Warner Brothers WX99 (W) C: WX99C
15	19	NOBODY'S ANGEL Crystal Gayle	Warner Brother 9257061 (W) C: 9257064
16	14	STRONG ENOUGH TO BE Tanya Tucker	ND Capitol EST2069 (E) C: TCEST2069
17	RE	NEW MOVES Don Williams	Capitol EST2004 (E) C:TCEST2004
18	RE	JUST US Alabama	RCA PL86495 (BMG) C: PK86495
19	RE	ONE TIME ONE NIGHT Sweethearts Of The Rodeo	CBS 4607791 (C) C: 4607794
20	RE	HIGHWAY 101 Highway 101	Warner Bras 9257421 (W) C: 9257424

Compiled by Gallup for the Country Music Association (© 1988





MUSIC WEEK 1 OCTOBER, 1988

CHRIS DE BURGH



flying colours

A NEW ALBUM, CASSETTE & COMPACT DISC AMC 5224 RELEASED NEXT WEEK

SUPPORTED BY NATIONWIDE TV-ADVERTISING

SPECIALLY DESIGNED, CONTRACTED IN-STORE DISPLAYS A NEW SINGLE "MISSING YOU" RELEASED OCTOBER 17 CURIS DE BURCH'S LAST ALBUM "INTO THE LU A FULLY COMPREHENSIVE NATIONAL PRESS CAMPAIGN NATIONWIDE TOUR COMMENCES NOVEMBER 1

CHRIS DE BURGH'S LAST ALBUM "INTO THE LIGHT" HAS NOW REACHED DOUBLE PLATINUM STATUS IN THE U.K.

PUBLISHING

by Dave Laing

T'S NOT often that the library and background music end of publishing hits the headlines, but the recent purchase of the Chappell background music catalogue by Zomba and Carlin's decision to set up in the field with ex-Chappell staff have underlined the importance of the sector.

Chappell statt nave underinded the importance of the sector. The longest established company in the field is De Wolfe Music, who started publishing in 1909 when the father of the present chairman supplied sheet music to over 400 silent cinemas. With the arrival of the talkies, he moved into supplying rolls of 35mm and 16mm sound. Since then De Wolfe has expanded globally so that half its business comes from overseas and current chief James de Wolfe reckons to supply background music for virtually every television station in his international markets. "We've just appointed an agent in Singapore, where the new copyright law makes it workable," he says. "and we've had one or two enquiries from China, India, and Turkey."

Current and future developments in broadcasting and video

Background information

will mean new markets for music production companies (James de Wolfe prefers it to the term "music library"). "The corporate video sector is worth millions internationally," he explained, "and cable, satellite, and local radio are all growing rapidly."

satellite, and local radio are all growing rapidly." The De Wolfe catalogue is supplemented each year by some 20 LPs and 25 CDs, often in newer styles of music and usually written by name composers in rock, TV music or the classical field. Although everything new is mailed out to customers on CD, De Wolfe music continues to provide vinyl albums as well. "We feel LPs will be around for a long time yet," he says, "and only 50 per cent of our customers have CD players. None of our competitors are still doing albums, which we think is shortsighted."

The company's biggest recent investment has been in the magnificently equipped Angel Recording

DECADE OF SUCCE

Studios in North London. "We had spent a lot of money in other studios" explains de Wolfe, "and we now have a six figure sume in having our own facilities". However the studio complex (a converted chapel) is in great demand from outside clients. Kevin Moloney, producer of Fairground Attraction summed up the outstanding quality of the studio by stating recently that "Angel Recording Studio 3 produces the best sound to be heard in London". Several major television companies use the studios, and film scores such as Buster, Angel Heart and Jaws were recorded there. Michael Crawford's latest album was recorded at the Studios, as well as many award winning and sound tracks for television commercials.

Vision commercials. Specially composed music for television commercials include Kelloggs Special 'K', Nissan Cars, Black & Decker and Ovaltine, all recorded at the Angel, which has also been used by artists such as Clannad, Courtney Pine, Curiosity Killed the Cat, The Cure, Marillion, David Sylvian, Siouxsie and the Banshees, and Slade. At the other end of the scale the studio is much sought after by classical artists. Two recording rooms can accommodate a symphony orchestra. It boasts three Neve desks and a variety of state-of-the-art equipment, "People want the best of the very latest — you're spending a lot of money to keep in the foretront," says James de Wolfe. While opportunities are increas-

While opportunities are increasing for music production companies there are also problems associated with getting a full return from users. James de Wolfe pinpoints three areas of current concern. In America, where the company has a branch office, he believes that ASCAP's method of sampling the local television and radio stations is unsatisfactory. "They take a lucky dip in those stations periodically, which is OK if your company is the lucky one." The US networks have been trying desperately to licence music which includes performing fees normally paid by the networks to ASCAP. This problem is as yet unresolved. In Britain, he foresees problems with the much heralded 25 per cent quota of independent production to which the BBC and ITV are committed. Existing networks and the BBC have blanket deals through the Mechanical Copyright Protection Society with music production companies and de Wolfe believes that so-called independent programmes should be covered by these blanket deals. "We want an agreement with ITV and BBC so that if they are wholly financing one of these productions and will own the rights it should come under the blanket licence. Independent producers should pay the normal MCPS rates."

Finally de Wolfe has trenchant views on the role of television company publishing subsidiaries, highlighted at the recent Performing Right Society AGM. "Over the years we have had numerous discussions with television companies and have been given the strong impression that if a composer is not prepared to "assign rights", it isn't a composer in which they would generally take an interest," he comments.

This is one, he suggests, the Monopolies and Mergers Commission might look at.



YOKO ONO and George Martin with Dominique le Vack and Mark Carroll, winners of the PRS John Lennon Award

In their own write

YOKO ONO was on hand to make a presentation to one of the winners of the PRS John Lennon Award in London on 16 September. 20-year-old Dominique le Vack and Mark Carroll (23) were chosen from an entry of 130 young people working in what Lennon's biographer Ray Coleman called "his area of activity, progressive contemporary music." Presenting a cheque for £3,000 to Mark Carroll George Martin

commented that "John Lennon had a quest for originality. However, too many of this year's entrants didn't take risks — I urge every young writer to take risks in their work."

After the ceremony, Dominique le Vack, who has written music for the children's TV series Abracadabra and is already a PRS member, said that her next goal was to achieve a recording contract as a singer-songwriter.

Image: Construction of the second of the

THE BARD CONFERENCE TO WEMBLEY

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	ZOP Records to be featured on this week's Top Of The Pops		1 OCTOBER 1988
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	FRANCE GALL	A Groovy Kind Of Love Mine Bayer Sageri Altife Respect (Clarker/Bell) 1 Acid Mon (Kichords) Age of Recision (Honter/Tagoti) Altor Mc Stock/Anther/ Block (Santher/ Honder/Tagoti) Altor Mc Stock/Anther/ Block (Santher/ Block (Santher)	Robbie Robertson
	REMIXED BY DAVE FORD & PETE WATERMAN FOR PWL Wea 7" · EXTENDED 12" · 3" CD YZ316/T/CD DISTRIBUTED BY WEA RECORDS LTD. @ A WARNER COMMUNICATIONS CO.	Woterman 51 O'S ullivor / Stock/ Aikken/ Woterman Always There For You Waterman Waterman Sweet] 92 Lavely Day Slanshine Miaj Anchorage [Shocked] 80 Writers/ Scotborough 51 Mark Torage [Shocked] 80 Writers/ Scotborough 51 Mark There [Lower/Columbus] 86 AlsTimenon/Gebriel 21 Baby Boby [Sorth 65 Weier (Warks Yinge) 50 Bod Meidnene [Bon Jow/ 7 New Anger [Numan] 46	NEW 7" & 3-TRACK 12" · OUT NOW · GEF 46/T/CD Fallen Angel 3" CD SINGLE ALSO AVAILABLE DISTRIBUTED BY USE RECORDS LTD. A WARNER COMMUNICATIONS CO.
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	4 3 9 TEARDROPS Womack & Womack (Chris Blackwell) Zomba Music	Every Girl And Boy She Wonts To Dance With Me	42 WHY ARE YOU BEING SO? Reception Rec 011(12) (I/RR) The Wedding Present (Chris Allison/Wedding Present) EMI/Hallin
	5 4 4 LOVELY DAY (Sunshine Mix) CBS 653001 7 (12:-653001 6) (C) Bill Withers (Withers/McDonald) Chelsea Music/Warner Chappell	(Spagna/Pignognoli) 48 (Astley) 10 Fake 88 (Harris III/Lewis) 24 So In Love With You 10 Fall Off A Mountain (Brandon) 43 (Fedd/Shaw) 95 Spare Parts (Springsteen) 32	43 51 2 SO IN LOVE WITH YOU Spear Of Destiny (Alan Shacklock) Virgin Music
	5 4 NOTHING CAN DIVIDE US PWL PWL(T) 17 (P) Jason Donovan (Stock/Aitken/Waterman) All Boys Music	Free (Williams/Redd/Watts/ Greene) 71 (More/Black/Reid) 27 Girl You Knaw Ib True Pattaurum (KSpancard) 427 Sweet Child O'Mine (Guns 'N'	44 45 2 BURN IT UP Beatmasters with P. P. Arnold (Beatmasters) Rhythm King Music
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	 8 5 Inner City feat. Kevin Saunderson (Kevin Saunderson) Drive-On SHE WANTS TO DANCE WITH ME RCA PB 42189 (12-PT 42190) (BMG) 16 2 SHE WANTS TO DANCE WITH ME RCA PB 42189 (12-PT 42190) (BMG) 	He Ain'tHeavy, He's My The Only Way is Up Brother (Russell/Scott) - 58 (Jackson/Henderson) - 16 Heard Of Glass (Harry/Stein) 66 Heaven In My Hands (King/Gould) - 55 The Theme fram Starsky &	48 29 7 EVERY GIRL AND BOY Spagna (Spagna/Larry Pignagnoli) Copyright Control
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	6 3 IQUIT CBS ATOM(1) 5 (C) Bros (Nicky Graham) Graham/Warner Chappell Music/Virgin Music	(Rodgers/Byrd/Hill)	52 39 7 SWEET CHILD O' MINE Geffen GEF 43(T) (W) Guns N' Roses (Mike Clink) Warner Chappell Music (s)
	15 11 12 ANYTHING FOR YOU Epic 6516737 (12:-6516736) (C) Gloria Estefan & Miami Sound Machine (Emilio Estefan) SBK Songs (s)	In The Name (Terry) 59 (Warren) 35 Indestructible (Sondstorm/ You're Gonna Get Rocked) Price) for Kongs (I'm After Baby Young Love // (Ter Woney I'm After Baby Young Love // (The Wonder Suhf) 47 (Campos/Sanchez) 94	53 54 2 CHARLOTTE ANNE Julian Cope (Ron Fair) 10 Music
	16 1011 THE ONLY WAY IS UP Big Life BLR 4(T) (I/RT) Yazz & The Plastic Population (Coldcut) BMG Music (s)	THENEXT 25	54 MINI DON'T WALK AWAY Pat Benatar (Peter Coleman/Neil Geraldo) Chrysalis/BMG Music HEAVEN IN MY HANDS Polydor PO 14 (12 - PZ 14) (F)
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	25 69 2 DON'T WORRY BE HAPPY Bobby McFerrin (Linda Galdstein) Prob Noblem Music	Lobi Siffre (D. Kersheebourn/B. Morfette) EMpire/Zowar/MCA 88 95 AGE OF REASON Ariste PD 42167(12"-PT 42164) (MMG) John Farnhom (Ross Freer) SBK Songs	63 67 3 HALLELUIAH MAN Love And Money (Gary Katz) SBK Songs
	26 17 9 RUSH HOUR Jane Wiedlin (Stephen Hogue/David Jacab) BMG Music (§	 Pretob Sprout (Poddy Mukloon/Jon Kelly) Kitchen Musu/SBK YOU'RE GONNA RA PS 49527 (12"-PT 49528) (2006) LaToyo Jockson (Full Force) Zombo Musu 	64 58 4 OOCHY KOOCHY Rhythm King/Mute 78FORD 1 (12"-8FORD 1) (1/RT) Baby Ford (Baby Ford/Mr Salt) Rhythm King Music
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	30 3 Transvision Vamp (Duncan Bridgeman) Copyright Control 31 19 4 ANOTHER PART OF ME Michael Jackson (Quincy Jones/Michael Jackson) Warner Chappell	Blue Moderne (ISM) SBK Songs 97 100 STARSKY & HUTCH THEME The James Toylor Quarter (Simon Booth) SBK thit, Partnership	69 NEW *GIRL YOU KNOW ITS TRUE Cooltempo/Chrysalis COOL(X) 170 (C) Milli Vanilli (
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	34 WEE RULE Jive JIVE(T) 185 (BMG) Wee Papa Girl Rappers (Hamish MacDonald) Zomba Music	(Une million) (250,000) (250,000) (1) Indicates title available in sheet music A Panel Sales Increase over last week	72 63 3 GITTIN' FUNKY Kid 'N' Play (Hurby Luvbug/Quicksilver) MCA Music
Δ	35 34 4 WORLD WITHOUT YOU Virgin VS(T) 1114 (E) Belinda Carlisle (Rick Nowels) Warner Chappell Music	A Panel Soles Increase of 50% or more aver lost week Compiled by Gallup for the BPI, Music Week and the BBC based on a sample of 500 conventional record outlets. Records which would have appeared between positions	
	36 28 5 TEARS RUN RINGS Marc Almond (Marc Almond/La Magia) Warner Chappell Music Porlophone (12)R 6186 (E) 27 marc Almond (Marc Almond/La Magia) Warner Chappell Music Siren/Virgín SRN(T) 93 (E)	76-100 have been excluded if their sales have fallen in two consecutive weeks, and if their sales fell by 20 per cent compared with last week.	Big Country (Peter Wolf) 10 Music
700 A	37 NEW SECKET GARDEN T'Pau (Roy Thomas Baker) M15 Publishing/Virgin Music	Top 75 chart entries to date (38 weeks)13 Panel Sales over last week	75 70 2 Hot House (Jamie Lane) ATV Music

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Partners in crime

by Barry Lazell

ROBIN ACHAMPONG and Delroy Murray are probably best known to the industry at large by their joint performing name of Total Contrast.

Signed to London, they scored a quartet of dance and pop chart hits in 1985-6, the big gest of which was Takes A Little Time, a national top 20 hit and also a top dance and R&B chart record in the US. Later singles like Kiss and Jody did less well commercially, partially due to increasing differences of opinion between duo and label over direction and the way they were being promoted. This in turn led to a parting from London, and a redirection of efforts into areas where the two had been tentatively active prior to their major signing: independent writing, production and recording.

The Criminal label, the project Murray and Achampong describe as their "alternative plan", was launched at the end of 1986, and was — as it remains — their opportunity to work unfettered by large company designs, while at the same time using the benefit of business lessons learned as Total Contrast. The first signing was reggae act Toyin, whose Here I Go Again and It Only Takes A Minute were Criminal's first two releases. Initial distribution was via Jetstar, which proved an ideal partner, while the company's records

were all in the reggae field. Now, with a shift into mainstream dance during 1988, a distribution deal has been signed with Rough Trade and The Cartel.

The duo are jacks of all trades for the label. They are their own writers, producers, talent scouts, A&R men and general administra-tors. They handle their own pub-lishing via Jailbird Music, and mask

25

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N



ray (left) and Robin Achampong with latest signing with latest signings Tongue In Cheek (right)

their production work for their artists under the amusing nom-de-label of Bootsy and Snudge. And all this is despite the fact that a new deal from the US is still on offer for them as Total Contrast; for the moment, they are more interested in playing the industry with their own skills on their own terms, than relaunching their earlier career on the basis of a known name.

Apart from Toyin, the label has also signed Derrick Cross and Tongue In Cheek, and have an array of new releases on the way from other new acts: Sinclair, Jonus B, Jack Of All Trades, and MC Raell & The Houserockers. There is also a new Total Contrast single, It's A Crime, due for release shortly, to prove that the duo's own performing talent is not totally taking a back seat.

Criminal's major push at the moment is behind London-based trio Tongue In Cheek, a two-boy onegirl trio whose infectious Why (You Could Have Had It All) (BUST 11) is riding the top 30 of MWs dance chart, having also got within a hairsbreadth of the national top 100 a couple of weeks ago. Still holding down day jobs, the trio are hardworking (already veterans of the P.A. circuit), and effusive in their praise of Murray and Achampong praise of Murray and Achampong — both for taking care of business and for giving the creative lead and push in the studio necessary for a new, young act just finding its own musical feet. As for the duo themselves, the micer ambition on the horizon is

major ambition on the horizon is their own studio set-up, which will then allow the whole Criminal operation to become fully self-contained. At the moment, they're pleased to be ploughing back their acquired industry wisdom into a creative — and hopefully profitable -- situation



JUST RELEASED on Phonogram's Fontana label is the first single in several years by the Tom Tom Club, the dance-or-ientated spin-off from Talking Heads' rhythm section, drum-

mer Chris Frantz and his wife

Tina Weymouth. The couple have recently been working with Ziggy Marley on his Conscious Party album (and hit single Tomor-row People), but their band's alignment with the club/dance world goes back to its early Eighties days with Island, and rhythm-heavy hits like Wordy Rappinghood and Genius Of Love.

The current release, Don't Say No, reaffirms that musical stance, though in a 1988 idiom. The track actually originates from the October-release album Boom Boom Chi Boom Boom (produced by Frantz and Weymouth), but the 12-inch and Weymouth, but the 12-inch single version (or the 12 Inches Of Love mix) has been given addition-al beef by Brazilian producer-mixer Tuta Aquino, a veteran of similar work for Madonna, Janet Jackson, Robbie Nevil and Kashif.

Jackson, Kobbie Nevil and Kashit. The band, which also includes keyboards player Gary Posner (ex UTFO) and guitarist Mark Roule, will be in the UK in October, to promote single and LP via an ex-tensive tour of small club dates (exact venues and dates still to be announced), taking in Glasgow, Manchester Birminaham, Sheffield Manchester, Birmingham, Sheffield and London.

The 12-inch release of Don't Say No (TCBX 112) is a four-track EP which contains both the remix and original LP versions of the song, Dog Bite? (mixed by Eric 'ET' Thorngren, and taken from the movie Married To The Mob, due here towards the end of the year), and the slightly House-y Beats And Pieces.



STAND BY for an orgy of House! First, though, the imports, and indeed the biggest House seller currently, THE TODD TERRY PROJECT hus Wanna Dance (Fresh Records FRE-80125), an excellent double-sider with this **Third World** Now That We Found Love-pulsed typical sample zapped leaping instrumental and a girls wailed revival of **Class Action's** Weekend disco oldie; **AMNESIA** Ibiza (InDisc DID 127917), from Benelux, an oppressive synth droned old fashioned pounding instrumental creating interest in the current climate thanks to both its title and European Acid Mix subtitle; **MR LEE** Rock This Place (International House Records IHR-006), cleanly cantering House IHR-006), cleanly contering House shouter becoming twitteringly Acid as it progresses, though not another Pump Up London; **THE BIZZIE BOTZ** Hype Time (Payroll Records PR 731), lurchingly rolling languid rap repeatedly cutting in **Bobby Byrd's** "you got it"; **THE 45 KING** The 900 Number (Tuff City TUF 1280/28) this the way way about for The 900 Number (Tuff City TUF 128028), this throwaway oboe (or something) and drums international break beat (flip to The King Is Here) subsequently been given a rap as the already reviewed **MC La Kim** The Posse Is Large, but is now about again for scratch mix DJs; **M CTEE a LORD TASHEEM** Gangster Nine (Perofile PPO, 7215). Lathgraindly, (Profile PRO-7215), lethargically shuffling and muttering rap distinguished by some honking saxes, selling steadily if unspectacularly for several weeks; **SURFACE** | Missed (Columbia 44-07884), almost

(Columbia 44-07884), almost reggae flavoured rather than "go go hip hop"-style jiggly slow rolling jogger; **CASTLE BEAT** I Shot The Sheriff/Deputy Of Love (Medley) (Select FMS62322), girls wailed gar age-style medley remake of the **Don Armando's Second Avenue Phymber Barret** oldies (ves the main Rhumba Band oldies (yes, the main song is Bob Marley's).

Right, now to dive into released House! **D MOB** into all the UK-(FEATURING GARY HAISMAN) (FEATURING GARY HAISMAN) (FFR Call It Acieed (The Matey Mix) (ffrr FFRX 13), already massive on promo and LP, this wriggler remix of the Dancin' Danny D-produced

frantic joyous twitterer is distinguished by the definitive "acieed!" chant and is unquestionably the Acid House anthem; **KRAZE** The Party (MCA Records MCAT 1288), slow to break out of the pioneering "Balearic" clubs but now fast exploding very simple raucously shouted exciting House

House You (Richie Rich Version) (Gee St Records GEE1 2003), not due St Records GEE1 2003), not due technically until October 10 but selling on pre-release, a UK remake copy of the **Royal House** Can You Party-based huge House rap; **M-D-EMM** Playin' With Fire (Republic Records LICT 003, via Rough Trade), three-tracker under this generic title, with the **Todd Terry** influenced actidic 1666 — Ooh Baby I'm So Hot, **Montana Sextet** and **EI Geco**-style Burn It Down (With The Philly Sound) Burn It Down (With The Philly Sound), and datedly "disco" Don't Stop, We're So Hot; BRANDON COOKE FEATURING ROXANNE SHANTÉ Sharp As A Knife (Acid Attack) (Club JABX 73), total restructuring of an old pop track now with no Brandon, instead Roxanne's typically scolding rap being strung together over a ne "acieed!" track; **BLOW** Change (Makes You Want To Hustle) (10 Records TEN X 245), girl growled and wailed frantic Acid revival of jazz-funk trumpeter **Donald Byrd's** jazz-funk trumpeter **Donsid Byrd's** disco oldie; **BLAZE** Can't Win For Losin' (RePublic Records LICT 004), mournfully soulful New York vocal "garage"-style House, good but not as hot as the closely related **Phase II** Reachin'; **KIKKT** Love Fixation (Blaze Fix Mix) (RePublic Records LICT 002R), July's previously somewhat "volume pumping" **M-D-Emm** production cooled down into a classy New York-style sinuous **Blaze** remix; **FINGERS INC** Can You Feel It? (Desire WANTX 6), atmospheric synth washed swaying bubbler reissued now with **Martie Luther King** realaced by You Feel It? (Desire WANTX 6), atmospheric synth washed swaying bubbler reissued now with Martin Luther King replaced by similar sounding preaching about the creation of Hause music; INNER CITY FEATURING KEVIN SAUNDERSON Big Fun (Club Remix) (10 Recards TENR 240), insignificant marketing remix that's genuinely selling for the flip's Techno Frisbee Megamix by Notingham's Graeme Park of various Detrait "techna" Hause tracks; MAC THORNHILL It's A Cruel Warld (10 Recards TEN X 237), beefy canterer eventually reaching the Darryi Pandy-ish Canadian's vacal and same "electranic effects"; PERFECTLY ORDINARY PEOPLE Theme Fram POP (Urban URBX 25), meretricious frantic Acid cash-in, ecstasy mativated and not to be encauraged; ECSTASY Esstacy (Dan't Da II) (Syncopate 12XIC 1), anti-ecstasy synth sizzled speeder, althaugh I suspect it's attempting to have its cake and eat it toa. Do you, know, that's anly braken the back of 'em, and there's na raam far all the new raps, let alane soul stuff? More next week.



12".611 808 CD · 661808

ARISTA

TOPDANCESINGLES

COMPILED BY MUSIC WEEK FROM GALLUP DATA. BUBBLERS ARE FROM OUTSIDE THE TOP 50 ON THEIR WAY U

ropio albums

1	2	6	CONSCIENCE Womack & Womack 4th+B'way/Island BRLP519/BRCA519 (F)
2	NEW	2	BALEARIC BEATS VOL I Vorious ffrr/London FFRLP5/FFRMC5 (F)
3	1 .	4	RAP TRAX Various Stylus SMR859/SMC859 (STY)
4	3	2	URBAN ACID Various Urban URBLP15/URBMC15 (F)
5	4	4	TWICE THE LOVE George Benson Warner Bros WX160/WX160C (W)
6	5	5	SO GOOD Mico Paris 4th + 8'way/Island BRLP525/BRCA525 (F)
7	7	6	THE HOUSE SOUND OF LONDON VOL 4 Various ffrr/London FFRDP4/FFRDC4 (F)
8	NEW		MOONLIGHTING Various WEA WX202/WX202C (W)
9	NEW	1	PERRI Perri Zebra/MCA IZEB42017/IZEBC42017 (Import)
10	9	2	SUCCESS NEVER ENDS Scott White RCA PL90246/PK90246 (BMG)

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21 25 2	LOVE TRUTH & HONESTY Bananaramo London NANA 17 (12"—NANX 17) (F)
22 14 :	FEEL FREE Soul II Soul feat. Do'reen 10/Virgin TEN(X) 239 (E)
23 18	2 TALKIN' ALL THAT JAZZ Stetsasonic Breakout/A&M USA(T) 640 (F)
24 12 1	THE ONLY WAY IS UP Yazz & The Plastic Population Big Life BLR 4(T) (I/RT)
25 33	EASY Commodores Motown ZB41793 (12"-ZT41794) (BMG)
26 17	ANOTHER PART OF ME Michael Jackson Epic 6528447 (12"-6528446) (C)
27 32	5 WHY (YOU COULD HAVE HAD IT ALL) Tongue In Cheek Criminal BUS(T) 11 (I/RT)
28 NEW	DO THAT AGAIN Blue Moderne Atlantic A9045(T) (W)
29 29	² RISING TO THE TOP Pieces Of A Dream Manhattan/EMI (12)MT 54 (E)

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7 & 12" CAT NO. YARD(T)2	L,

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	I'LL HOUSE YOU
	Jungle Brothers Idlers (WAR022) (Import)
2	EVERY SHADE OF LOVE
-	Jesse Johnson Breakout/A&M USA(T)637 (F)
3	HEY LITTLE BOY
	Ann & Sonia BB JS—(BBD210) (JS)
4	ACID THUNDER
	Fast Eddie DJ International (DJ961) (Import)
5	SO MANY WAYS (DI IT PROPERLY II)
-	Brat Pack Vendetta (VE7008) (Import)
6	YOU'RE GONNA GET ROCKED
	Latoya Jackson RCA PB49527/PT49528 (BMG)
7	WOMAN OF MOODS
	Trevor Dixon Groove And A Quarter (CRD004) (JS)
8	SO MANY WAYS
0	Dennis Malcolm Charm CR(T)19 (JS)
9	GET OUT OF MY HOUSE
	Sound Assassins Cooltempo/Chrysalis COOL(X)173 (C)
10	HA CHA CHA
10	Brass Construction Syncopate/EMI (12)SY15 (E)

H6E

THE UK'S ONLY BLACK MUSIC WEEKLY

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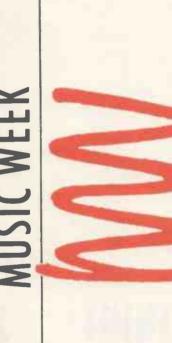
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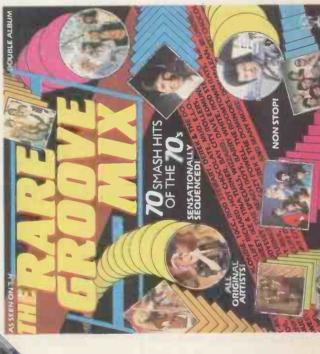
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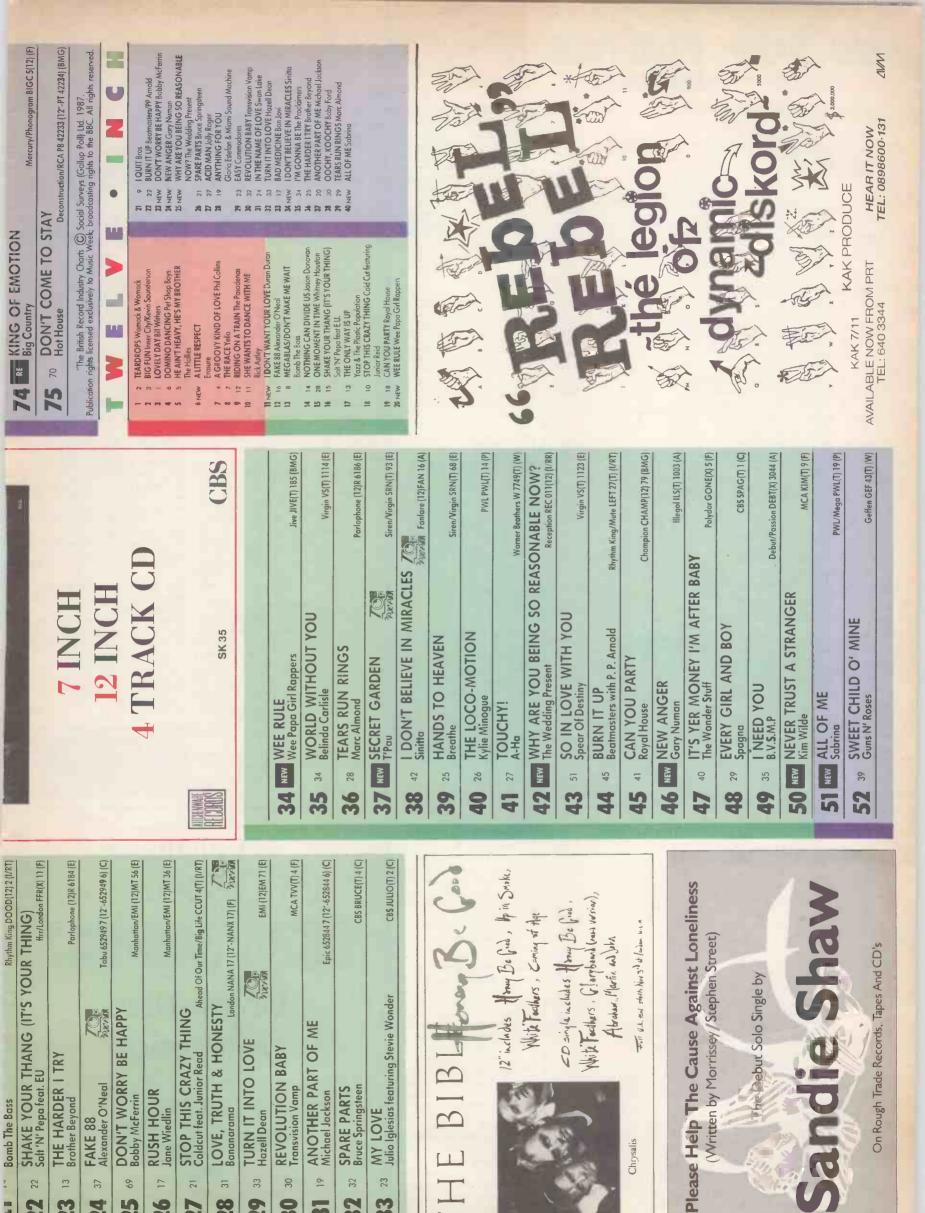


SEEN ON TV

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GREATEST HITS LIVE co Carly Simon	WIDE AWAKE IN DREAMLAND Chrysolis CD11628	ON THE BEACH CDN THE BEACH	LOVE CD Warner Brothers WX 128 Warner Brothers WX 128	ALL ABOUT EVE CD Mercury/Phonogram MERH 119 Mercury/Phonogram MERH 119	URBAN ACID CD Various Urban/Polydor URBLP 15	THE BLUES BROTHERS (OST) CD Atlantic K 50715 Various	THE EIGHT LEGGED GROOVE MACHINE CD The Wonder Stuff	TENDER PREY CD Nick Cave & The Bad Seeds Mute STUMM 52	HI LIFE - THE BEST OF AL GREEN CD K-TeINE 1420 Al Green	THE JOSHUA TREE ***** CD Island U2	THE COLLECTION • CD Mercury/Phonogram BWTV 1 Barry White	THE CREAM OF ERIC CLAPTON ** CD Eric Clapton/Cream		RAINTOWN CD CBS 450549-1	Julio Iglesias CBS 4609901	Pet Shop BOYS, ACTUALLY * * CD Pet Shop Boys	Phil Collins Virgin V 2185	PHANTOM OF THE OPERA *** CD Polydor PODV 9	NO JACKET REQUIRED ***** CD Virgin V 2345
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Chrysalis

CTOBER 1988		Balad	Records to be featured on this week's Top of the Pops	53 54 CHARLOTTE ANNE Julian Cope DON'T WALK AWAY	54 Mar Pat Benatar 55 36 HEAVEN IN MY HANDS 51.1.1.001107 BALLEDOLUTION BALLEDOLUTIDOLUTION BALLEDOLUTION BALLEDOLUTION BALLED	56 ACID MAN Jolly Roger	57 55 Four Tops Aristo 111717 (12-611717) (8MG)		THE BIG ONE	DIRTY TO ME			64 58 Baby Ford Rhythm King 78FORD 1 (12"-8FORD 1) (1/RT)	65 New BABY BABY Eighth Wonder CBS BABE(T) 1 (C)	66 62 HEAKI OF GLASS The Associates WEA YZ 310(T) (W)	46	⁴³	69 NRW GIRL TOO NNOW 113 INCE Coolempo/Chrysalis COOL(X) 170 (C)	70 73 DEL THEIVI FREE/ THE MEDDAGE Mango/Island (12)IS 383 (F)	NEW	63	73 74 Stersasonic ALL III JALL Tommy Boy/Breakout/A&M USA(T) 640 (F).
	MUSIC WEEK					PM						Shans and ninks							Ears and girls			
		2630	Compiled by Gallup for the BP1, <i>Music Week</i> and BBC based on a sample of 500 record outlets. Incorporating 7", 12", Cassettes & CD single sales.	NOT The Hollies	2 A GROOVY KIND OF I	3 www.UE2IKE Control 12/15 400 (F)	4	S NOTHING CAN DIVIDE US	T 9 Pet Shop Boys Parlophone (12)R 6190 (E)	8 24 ONE MOMENT IN TIME TO Arista 111613 (12-611613) (8MG)	9 8 BIG FUN Inner City feat. Kevin Saunderson 10/Virgin TEN(X) 240 (E) - SHE WANTS TO DANCE WITH ME	A BE	THE RACE	20		(THING FOR YOU a Estefan & Miami Sound Machine Epic 651673		Vertiao/Pho	Motor	ESPECT 73		AST/DON'T MAKE ME WAIT

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APPETITE FOR DESTRUCTION CD Geffen WX 125 Guns 'N' Roses	IDOL SONGS: 11 OF THE BEST + CD Billy Idol	SPIRIT OF EDEN CD Talk Talk . Parlophone/EMI PCSD 105	BEST OF EAGLES ★ CD Asylum/Elektra EKT 5	GREATEST EVER ROCK 'N' ROLL MIX CD Srylus SMR 858 Various	AND THE BEAT GOES ON CD Telstor 5TAR 2338	WHITNEY ***** CD Whitney Houston Arista 208 141	TANGO IN THE NIGHT **** CD Fleetwood Mac	KICK ★ CD INXS Mercury/Phonogram MERH 114	SO GOOD • CD Mica Paris 4th + B'Way/Island	PURPLE RAIN (OST) ★ CD Warner Brothers 9251101	A SALT WITH A DEADLY PEPA CD FFRR/London FFRLP3 Salt 'N Pepa	SHORT SHARP SHOCKED CD Michelle Shocked CD Cooking Vinyl CVLP1	TWICE THE LOVE CD George Benson Warner Brothers WX 160	AND JUSTICE FOR ALL CD Verligo/Phonogram VERH 61	STATE OF EUPHORIA CD Anthrax Island ILPS 9916	OUT OF THIS WORLD CD Europe Epic 46249-1	BROTHERS IN ARMS ******** CD Dire Straits Verligo/Phonogram VERH 25	THE WORLDS OF FOSTER & ALLEN CD Foster & Allen	POPPED IN SOULED OUT **** CD Wet Wet Wet	MORE DIRTY DANCING (OST) CD RCA BL 86965 Various	HEARSAY ★ CD Alexander O'Neal Tobu 450936-1	= TRIPLE PLATINUM ★ ★ = DOUBLE PLATINUM ★ = PLATINUM (900,000 units) ★ = (600,000 units) 0 = SILVER ★ New ENTRY ★ RE-ENTRY
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83	55	FAITH ★★ CD George Michael Epic 4600001
84	58	INDIGO CD Matt Bianco
85	66	ROLL WITH IT CD
86	84	INTRODUCING THE HARDLINE * * * * * CD Terence Trent D'Arby CBS 450 9114
87	82	RUMOURS ★★★★★★ CD Fleetwood Mac
88	78	NOTHING LIKE THE SUN * CD A&M AMA 6402 Sting
89	77	BRIDGE OF SPIES **** CD Siren/Virgin SRNLP8
90	63	UB40 CD DEP1art / Virgin LPDEP 13
16	53	END OF MILLENNIUM PSYCHOSIS BLUES CD That Petrol Emotion Virgin V 2550
92	85	HELLO I MUST BE GOING ** CD Virgin OVED 212
93	8	EVERYTHING • CD Climie Fisher EMI EMC 3538
94	79	HOUSE SOUND OF LONDON VOL 4 cD Various Harr/London FFRDP 4
95 E	NEW	MIAMI VICE (OST) CD MCAMCG 6033
96 E	NEW	Prefab Sprout CD Kitchenware/CBS KWLP 9
79	88	GIVE ME THE REASON ** CD Luther Vandross Epic 450134-1
98 E	NEW	JOSE CARRERAS COLLECTION CD STYLUS SMR 840
66	ž	IN CONCERT:LYONS/HOUSTON CD Jean-Michel Jarre
100	ž	DISCO ★ CD Pet Shop Boys
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CLASSICAL

Classics 'lead the way' with CDV

by Nicolas Soames IF THE early months of CDV follows a similar pattern to CD audio back in 1983 as market observers predict, then the whole record industry will be anxiously watching the 20 classical releases from the three PolyGram companies of billier Decca and Deutsche Philips, Decca and Deutsche Grammophon.

If they meet with a favour-able response and perform well in the marketplace, it will augur well for the whole format. But if they fail, then the future for CDV may be bleak.

"Classical people have always been the first to embrace new technology, and although some have felt that this time it will be led by pop buyers, I be-lieve it will be classically led," comments Peter Russell, divisional director, PolyGram Classics.

He is heartened by the response in the US - CDV was launched in the States earlier in the summer to a good initial reaction to the classical product, and the first European countries to receive the system, West Germany and the Netherlands, have a high classical awareness anyway. The real test will come this month (October) with



CDV being introduced to the UK and France. Although there has been a fair

amount of public discussion about new visual conceptions tailormade for CDV, the first PolyGram re-leases are largely conventional — the kind of orchestral and operatic

ne kind of orchestral and operatic programmes that are commonly seen on television and VHS. All the titles — six from Philips and seven each from Decca and Deutsche Grammophon — have come from a licensing deal with Unitel and have been apportioned to the record labels because of the notional connection with the artists.

So, Leonard Bernstein appears on Deutsche Grammophon conon Deutsche Grammophon con-ducting three concerts, including Mahler's Symphony No 2 played by the LSO, which was recorded in Ely Cathedral in 1973 with Dame Janet Baker (072 100-1, one disc, two sides). Herbert von Karajan conducts two operas, Puccini's La Boheme and Freni and Raimondi (072 105-1, one disc, two sides); and Verdi's Otello with Vickers and Freni (072 401-1, two discs, four sides). All are analogue recordings. recordings. Decca is able to feature its ex-

clusive artists, with Riccardo Chailly conducting Pavarotti in Verdi's Rigoletto (071 401-1, two discs, Rigoletto (071 401-1, two discs, three sides), and Solii conducting the Chicago Symphony Orchestra in two concerts, including Over-tures by Wagner and Berlioz's Romeo and Juliet (071-101, one disc, two sides). Philips has some 'ballet as well as opera (Cavalleria Rusticana and Pagliacci) as well as Carlos

as opera (Cavalleria Kusincana and I Pagliacci) as well as Carlos Kleiber conducting Beethoven's Symphonies Nos 4 and 7 (070 100-1, one disc, two sides), and some Schubert chamber music.

Among the operas most eagerly awaited by home video users — but denied them in VHS or Beta form - is the famous Bayreuth pro-duction of Wagner's Ring Cycle conducted by Pierre Boulez, conducted by Pierre Boulez, scheduled for second release planned for the middle of this month on Philips. The set will be contained on 11 discs/21 sides, though each of the four operas

• TWO SIDES of the energetic composer/conductor Carl Davis are being displayed on Virgin Classics in preparation for an ex-tended 13-part series on Channel Four starting in October covering his work as a champion of silent films.

tilms. Some of the greatest silent film epics for which he has written mu-sic — Napoleon, The Thief Of Baghdad, The Big Parade, The Crowd, Flesh And The Devil, and many more — will be screened in the series, starting with a "The Making of" documentary, showing Davis' working processes Davis' working processes. Virgin Classics has bought a re-

cording made a couple of years ago but never released called The Silents, which sees Davis conduct a selection of the scores he has written for silent films over the years. An October release (VC

can be purchased separately. So PolyGram is gambling very much on the sheer quality and ease of operation in selling the new CDV medium rather than attempt-ing to go too far too quickly on in ovative programmes. Having said that, it is interesting to see that Decca is this month selling a promotional CD/CDV of its new violin-ist Joshua Bell, which contains five audio tracks and one CDV track on a five-inch disc. The visuals on that CDV track –

Brahms' Hungarian Dance No 1 show what can be done with im-agination: moody black and white images of Bell playing in an empty rehearsal studio watched by a smoking woman, an old man with a stick and others. It is aimed at a promotional dealer price of £3.25. Imaginative visuals have also been used on the Orlando Quartet's recording of Schubert on Philips.

Russell acknowledges that CDV will have to contend with the "stigma of LaserVision", but argues that LaserVision was ahead of its time. The wider acceptance of compact disc technology now combined with digital sound will make all the difference.

Nevertheless, it is interesting to note that despite the launch, Deutsche Grammophon, for example, is still negotiating with Telemondial over the vast Karajan repertoire now on disc. Could Karajan himself be sitting on the fence and waiting patiently to see how it goes before committing himself to it? Russell believer that the st

Russell believes that the sheer flexibility of the new combi players which will form the backbone of the CDV growth will be its greatest asset. The combi players will play 12-inch, eight-inch, five-inch or three-inch discs, audio or video. While the pop market will be mainly eight-inch or five-inch, the classi-cal market will primarily be 12inch, predicts Russell.

PolyGram Classics expects that around 150 of the main classical dealers will become involved at the start, but the result of the road-show, and promotional work such as the four-page catalogue in Gramophone will mean expansion

With 20 more titles coming midmonth, and further releases plan-ned through to Christmas, Poly-Gram Classics hopes that by the New year, CDV will have estab-lished a foothold in the classical marketplace, not matter how small



as an accompaniment to his September recording of mixed orchestral music by Strauss, Delius, Copland and himself, but in special orchestrations (VC 790716-2 and on tape/LP).

S

PHILIPS FOLLOWS Deutsche Grammophon's lead with 10 popular classical titles in the three-inch CD format. With a playing length of 11-18 minutes, and with a dealer price of £2.13, they in-clude Previn playing and conduct-ing Content in the players ing Gershwin's Rhapsody In Blue (422 904-3), Addinsell's Warsaw Concerto coupled with Litolff's Concerto Symphonique (422 905-3) and The Return Of The Jedi coupled with the opening of 2001, Strauss' Also Sprach Zarathustra, with John Williams conducting the Boston Pops (422 902-3).

KEY A=Radio 1 'A' list B=Radio 1 'B' list C=Radio 1 'C' list	w/e 24.9 ACTUAI	110 1 w/e 17.9 L PLAYS more)	RAD w/c 20.9 PLAYL	w/c 13.9	REGIO w/c 24.9 PLAYLIS (43 sto	w/c 17.9 STINGS	LAST WEEK'S CHART	
A-HA Tauchy! Warner Brothers	11	13	B	A	21	35	41	
ALMOND, MARC Tears Run Rings Parlophone	13	16	A	A	22	32	36	
ASSOCIATES, THE Heart Of Glass WEA	4	6	B	В	11	17	66	
ASTLEY, RICK She Wants To Dance With Me RCA	11	- 1	8	-	37	35	10	
ASWAD Set Them Free Mango	-	4			21	15	70	
AZTEC CAMERA Deep & Wide & Tall WEA	4	-	С	-	21	-		
BAKER, ANITA Giving You The Best Elektra	6	-		-	22	12		
BANARAMA Love, Truth & Honesty London	-	-	-	-	31	29	28	
BEATMASTERS/PP ARNOLD Beat # Up Rhythm King	10	8	A	B	9	-	44	
BLACK Big One A&M	5	6	B	-	31	23	60	
BOMB THE BASS Don't Make Me Wait Rhythm King	7	11	С	A	16	25	21	
BON JOVI Bad Medicine Vertigo	10	8	A	В	24	15	17	
BREATHE Hands Ta Heaven Siren	7	10	C	С	16	24	39	
BROSI Quil CBS	12	20	A	A	30	30	14	
BROTHER BEYOND The Harder I Try EMI	11	12	8	A	32	40	- 23	
BROWN, ERROL Maya WEA	-	4			9	7		
CARLISLE, BELINDA Warld Without You Virgin	10	10	8	B	35	36	35	
CARMEN, ERIC Make Me Lose Control Aristo	-	-	-	-	20	15		
CETERA, PETER One Good Woman Warner Brothers	8	11	B	В	17	21	82	
CHAPMAN, TRACY Talkin' Bout A Revolution Elektra	6	7	B	В	8	22		
CHEAP TRICK Don't Be Cruel Epic	8	11	С	С	23	17	77	
COLD CUT Stop This Crazy Thing Ahead Of Our Time	15	14	A	A	19	20	27	
COLLINS, PHIL Groovy Kind Of Love Virgin	16	17	A	Α	41	42	2	
COMMODORES Easy Motown	8	8	С	С	35	35	18	
COPE, JULIAN Charlotte Anne Island	9	7	-	-	12	7	53	1
DAYNE, TAYLOR Don't Rush Me Arista	-	4	-		12	21	-	
DEAN, HAZELL Turn It Into Love EMI	7	9	A	A	31	26	29	
DONOVAN, JASON Nothing Can Divide Us PWL	6	9	8	В	33	32	6	
DORSEY, GAIL ANN Wasted Country WEA	5	-	8	В	10	9	100	
DOWNING, WILL Free 4th & B'way	4	_	-		18	11	71	
DURAN DURAN I Don't Want Your Love EMI	7	_	-	_	22	17	20	
ERASURE A Little Respect Mute	13	7	A	_	31		19	
ESTEFAN, GLORIA Anything For You Epic	6	8	С	8	32	37	15	L
EVERYTHING BUT THE GIRL Love Is blanco y negro	-	-	-	-	23	24		L
FARNHAM, JOHN Age Of Reason RCA	4	-	-	-	18	21	88	Ł
FIVE STAR There's A Brand New World Tent	9	11	A	A	16	28		Ł
FOUR TOPS Indestructable Arista	4	4	C	-	33	32	57	Ł
FREY, GLEN True Love MCA	8	-	8		26	15	-	ł
GRANT, AMY Lead Me On A&M	10	17	B	A	10	9	98	ł
HARRISON, JERRY Rev It Up Fontana	5	-	С		11	12		ł
HEYWARD, NICK You're My World Warner Brothers	-	7	-	8	8	27	-	Ł
HOLLIES, THE He Ain't Heavy He's My Brother EMI	15	13	B	8	35	36	1	ł
HOTHOUSE Don't Come To Stay RCA	6	10	B	8	23	12	75	1
HOTHOUSE FLOWERS Easier In The Morning London	-	9	-	-	14	17	83	ł
HOUSTON WHITNEY One Moment In Time Aristo			B	_	38	33	8	ł
INNER CITY Big Fun 10	4	4	-	-	26	26 39		1
JACKSON, MICHAEL Another Part Of Me Epic	13	18	AB	A	34	4	31	ł
JOHNSON, JESSE Every Shade Of Lave Breakout LEVEL 42 Heaven In My Hands Polydor	11	10		-	3 21	32	- 55	ł
· · · · · · · · · · · · · · · · · · ·	4	12	AB	B	14	14	63	ł
		9	C		17	32		ł
MAC BAND feat McCAMPBELL BROS Stalemate, RCA McFERRIN, BOBBY Don't Worry, Be Happy Manhottan		6	-	A 	25	11	68 25	-
NEWTON-JOHN, OLIVIA The Rumour Mercury		0		-	23	17	-	-
O'NEAL, ALEXANDER Fake '88 Tabu	8	5	c	_	25	14	24	-
PASADENAS Riding On A Train CBS	-	13	A	— A	32	24	13	1
PET SHOP BOYS Domino Dancing EMI		13	A	A	36	35	7	1
PLANT, ROBERT Ship Of Fools Atlantic	-		Ê	-	10	15	-	1
PREFAB SPROUT Cars And Girls Kitchenwore	6	_	С	-	27	25	89	1
PROCLAIMERS, THE I'm Gonna Be Chrysalis	-	16	A	A	35	38	11	1
REO SPEEDWAGON Here With Me Epic	-	_	-		17	11	-	1
ROWLAND, KEVIN Tonight Mercury	-	9	С	B	-	5	-	1
SALT 'N' PEPA Shake Your Thing Hirr	-	17	A	A	9	8	22	1
SHOCKED, MICHEL Anchorage Cooking Vinyl	-	7	B	_	12	14	80	1
SIFFRE, LABI Listen To The Voice China	-	7	-	_	21	22	87	1
SINITTA I Don't Believe In Miracles Fanfare		_	-	_	30	22	38	1
SIOUSXIE & THE BANSHEES Killing Jar CBS	-	4	8	-	-	-	-	1
SPRINGSTEEN, BRUCE Spare Parts CBS	-	_	-	-	29	18	32	1
STEWART, JERMAINE Don't Talk Dirty To Me Siren		-	-	-	22	15	61	1
STING They Donce Alone A&M	4	-			8	16	-	1
T'PAU Secret Garden Siren	8	4	-		32	9	37	1
TRANVISION VAMP Revolution Boby MCA	9	9	B	8	24	23	30	1
TURNER, RUBY Signed, Sealed, Delivered Jive	8	11	A	В	6	14	-	
U2 Desire Island	20	17	A	Α	26	18	3	1
WEDDING PRESENT Why Are You Being So Reception	4	4	-	-	-	-	42	1
WEE PAPA GIRL RAPPERS Wee Rule Jive	10	11	A	8	4	-	34]
WIEDLIN, JANE Rush Hour Manhattan	16	16	A	A	33	38	26	1
WILDE, KIM Never Trust A Stranger MCA	4		B	_	30	14	40	1
WITHERS, BILL Lovely Day (Sunshine Mix) CBS	19	16	Α	A	36	35	5	1
WOMACK & WOMACK Teardrops 4th & B'way	18	16	A	A	39	40	4	1
WONDERSTUFF It's Yer Money I'm After Polydor	9	6	B	-	16	_	47	
YELLO The Roce Mercury	17	_	A	A	32	34	12	
	-			-		_		1

AIR PLAY

A more detailed playlist breakdown, tracking specific records, is available from the Research Department. For details of this weekly service, call Lynn Facey on 01 387 6611 ext 221.

Records are eligible for the grid if they a) are on the current Radio 1 playlist, or b) had 4 or more plays on Radio 1 last week as logged by Sham Tracking, or c) are featured on 11 or more current ILR playlists (A & B lists).

A&R TALENT



YELLO: SUITABLY enigmatic

Full be

by Selina Webb

IT'S LONG overdue, but Yello have finally scored a UK chart hit with The Race, a frantic club smash to prelude their forthcoming Flag

The wacky Swiss duo have been selling plenty of albums since Diet-er Meier and Boris Blank first col-laborated in 1979 but it's taken the recent ascendancy of dance records as hit records to see the band with a single in the charts. They should have made it last

ear with Oh Yeah, a track which featured in Ferris Bueller's Day Off and another feature film, The Secret Of My Success, but an ill-timed release in the US failed to cash-in on the enormous enthusiasm for the quirky track. Only now has Oh Yeah been released in the UK, backing the current 12-inch, despite Yello receiving an offer a week for its use in a major ad campaign.

Dieter Meier, former professional gambler and Yello's vocalist-cum-public face, is gratified that such an unhyped track as The Race should be the one to chart.

"It's nice to have a big single with something which is 100 per cent us, which hasn't been aimed at a particular market. This is 100 per cent Yello, not Shirley Bassey sings Yello or 'that track from that film'."

The success of The Race has been helped, at least in part, by its popularity in the Acid House clubs. Did Yello see Acid as a suitable market for their otherwise unclassifiable dance extravaganzas?

"Before people started asking us about Acid we had never even heard of Acid House," admits Meier. "We never tried to manoeuvre our music into the Acid House movement — it worked the other way round."

Meier is now looking forward to bumper sales from The Flag LP, an album he has found more satisfy-ing than the last "ultra-sophisti-cated" One Second release.

'We had become too impressed with technology and I think we had to find our way to become like kids again using this technology. We're about high tech fun and smiles, with Boris using his computer like bongos."

Straight talking

by Nick Robinson

IT TOOK Mark Hollis and the rest of Talk Talk two years, including one in the studio, to produce their fourth album Spirit Of Eden, re-leased by Parlophone. But it wasn't any pressure to fol-lowing-up the excellent The Colour Of Spring that caused the delay.

It was simply a case of capturing the right attitude, explains Hollis. "It was much more having an idea of the attitude and feel for the album rather than the sound. We just knew it would have more of an or-ganic sound," he says. "I think this album is an end point

of a progression that has been going on right from the beginning because unless there is that change and development then I don't understand the reason for making an album.

Hollis is pleased with the result but he acknowledges the hard work that went into the formation of possibly the year's finest and most original album. Over 50 musicians were used in the sessions with only a handful making the finished product.

Each one was asked to just sit in the studio and play and the impromptu performances were recorded. Yet on some occasions as little as two seconds would be selected by Hollis and co-producer Tim Friese-Green as part of a song.



IT'S ALMOST as if it were meant to be. Six years after the original Wild Swans split up after seminal success ("We were too young and volatile") and a brief spell in Care and The Lotus Eaters, the Swans are reformed and revitalised. "It's like when you go out with a girl and you didn't think you loved her that much then you finish and you suddenly think God, what have I lost," says Jeremy Kelly. The Wild Swans have yet to find one of their classic stirring guitar songs in the charts but in the meantime keep an eye on the wonderful Bringing Home The Ashes I.P on Sire

Consequently, Spirit Of Eden is full of colour and variety with almost as many empty spaces as sounds. Positioning musicians at different distances from the studio microphone helped add perspective to the sound. "It's a reaction to the rest of the

music around today and I think it gets back to the way music should be made and recorded," says Hollis

Strangely, now that the album is complete, his involvement with it is virtually nil. In his mind, he has achieved what he set out to do and said what he needed to. There will be no live dates to promote the album (Hollis sees touring as simply backtracking) and press work is limited. He doesn't even listen to his albums once they are recorded. In fact, what Hollis has become

is a musician almost totally independent of the music business which is perhaps why his music is pure, direct and totally refreshing.

Olivia Elton John.

by David Giles

WHEN OLIVIA Newton-John went to America with Grease back in the late Seventies, she was asked to change her Australian accent, which was deemed to be too "unusual" for the comprehension of US audiences. These days, she has turned Australia into big business, with a chain of "Koala Blue" stores specialising in Aussie-style food and clothes, with 14 branches in the States.

She's also released a new record! The Rumour, single and title track from a forthcoming LP, looks set to throw Livvy back into the pop limelight again. Her first release for three years, having moved from EMI to Phonogram in the meantime, The Rumour, features Elton John as composer, producer, pianist and backing singer.

"I ran into Elton at a party and asked him to write me a song for my new LP", explains Olivia. "I rang Bernie (Taupin) the next day rang Bernie (Taupin) the next day and asked him to write me a lyric, and I got a 'yes' out of both of them. After they'd sent me the tape, which I loved, Elton called to say 'I'm so excited about it, if you'll like I'll produce it.' I couldn't believe my luck!"

The Rumour is unmistakeably Elton's work. You'll notice that little bit extra he always seems capable of putting into a song — the undubitable stamp of quality. The BIG JOE Duskin: the boogie-woogie man

remainder of the LP is produced by Davitt Sigerson and Randy Goodrum. It is not a million miles away from the Olivia of the turn of the early Eighties. There's nothing quite as uptempo as Physical or as mellow as her early material, but there are at least two further potential hit singles there.

Since many of the recent crop Since many or the recent crop of female singers, and notably Kylie Minogue and Debbie Gibson, have traded on a very similar type of "wholesome", clean-cut image to the early Olivia, 1988 would seem to be an ideal time for a comeback. Now, what ever happened to that Travolta chappies

Piano man cometh

by Adam Blake

CURRENTLY TOURING the UK is Big Joe Duskin, a larger than life pianist from Cincinatti who sings and plays impeccable Forties-style blues and boogie-woogie. In col-laboration with English guitarist Dave Peabody, Duskin has recently released his second album, Don't Mess With The Boogie Man, on Special Delivery records. At 67 years old, Duskin has the freshness and enthusiasm of a teenager, which may be due to the fact that Duskin's father, a strict preacher, made his son promise not to play 'the devil's music" until the Duskin was in the grave. Neither father nor son had any idea that buskin Sr would live to 105. "I didn't want him to die", says Joe, "but when he got to 103, I just threw up both hands." Eventually, "he died in my arms at 105 years and old

Free at last, Duskin set about re-

learning his old repertoire with the help of ha**rm**onica player Steve Tracy. "He says, 'Joe if you go back to the blues, I'll give you some harmonica, just me and you, and we'll eat this town up', and I did — and that's what happened." Very quickly, his reputation was such that he was invited to London to appear as a central figure in the South Bank Show's Boogie-Woogie Special. "I always wanted to come to England. I just call this home, man, 'cos when I come over here all my troubles are in Cincinatti!"

Future plans include another album with Dave Peabody for which material is fast amassing; but primarily, Duskin's ambition is . . . "I tell you what, I don't mind goin' no place to take this music where people likes it. I'm an older man now, but if I can just keep myself in a way that I can *do* these things, y'know, I don't mind *when* I go."

Second Edition by Paul Sexton

FIVE YEARS ago, New Edition were just another squeaky novelty group with a fluke number one and Jimmy Jam was just another upstart soulster beginning to think about a career in production. You might say that since then the status of both has taken a turn for the better.

Jam and his Flyte Tyme Productions partner Terry Lewis are the unparalleled masters of popunparalleled masters of pop-dance creations, as Janet Jackson, Alexander O'Neal, Cherrelle and many more will testify. New Edition have outlived the adolescent Candy Girl, the breaking of their voices and the departure of Bobby Brown for a successful solo career to come back to the US top 20 with the stylish single If It Isn't Love and deliver a substantial album, Heort Break, on MCA. That's where Jam and Lewis came into the picture.

"We're fans of them," says Jam. "We had the chance to see them when Candy Girl was out, and we were just blown away. When we knew we were going to make this record, we just said, as fans of New Edition, what would we like to see them do? They started as 15, 16 year olds, now all of a sudden they're 21. and a lot of the conversation was about how they never got to be normal teenagers, they had to sacrifice a lot, that's why the title of the album is Heart Break."

With new member Johnny Gill combining a solo career with dut-ies in the group, New Edition have progressed to two songwriting credits on the LP, one of which also features member Ralph Tresvant as producer. Jam finds their new suc-cess a delight. "One of the nice things about being a producer is that you get to be happy a lot."





TALK TALK: hiding behind the craft

PERFORMANCE A&R

Good vibrations

LAST YEAR's Peterborough Country Festival was my gig of the year, so this year's event was the subject of keen anticipation, although the bill was arguably weak-

er. Prior to the festival, promoter Jeffrey Kruger had noted that while some might prefer Cash, Kristofferson and the Dirt Band to this year's headliners, who included Ricky Skaggs, Ronnie Milsap and Tom T Hall, this year's crop were not musically in-ferior, although they might indeed be less attractive to some people. In fact, Milsap had to undergo surgery and didn't show, Hall was frankly disappointing and Skaggs, who was introduced by Samantha Fox(!), seemed lacklustre, but that didn't detract from the friendly atmosphere which carried over from 1987.

Of particular note was an afternoon devoted to Canadian artists from the go-ahead Savannah label (distributed here by PRT). Fjellgaard, Gary singer/songwriter not unlike Gordon Lightfoot, was the star of the whole event. Backed by two women, one on violin and the other on bass and harmony vocals, Fjellgaard made many fans in his 25-minute set, while fellow Cana-dian **Michelle Wright** did almost as well. The best of the other three Savannah acts was **The Good Brothers**, a sextet whose engaging set featured rather too many cover versions.

Another somewhat unlikely suc-cess was **Pinto Bennett**, Idaho's biggest country star, whose new LP, Big In Winnemucca, provides some idea of his status in the overall scheme of things — unknown. The first signing to the pioneering PT Records, Bennett has vastly im-proved since the Wembley Festival at Easter, and further improvement may yet make him big somewhere less obscure.

An afternoon show composed of Irish acts saw a further step for-word by **Mick Flavin**, while **Philomena Begley**'s status as the Queen of Irish Country Music re-mains unchallenged. While Peterborough 1988 was only occasion-ally exciting, the good vibes still made it an enjoyable event. JOHN TOBLER

Techni-Colour

LIVING COLOUR are that rare thing -- a rock band whose dynamic and technically inspiring music has a powerful message.

At London's Astoria Theatre Living Colour came on an hour late, but the band swiftly made up for lost time.

Taken from Vivid, their debut album on Epic, their songs and sound ranged from The Who to Jimi Hendrix to Funkadelic, combining the sounds of present-day reggae with the rhythmic dexterity of the very best in hard soul and funk.

The performance began with the sudden and thunderous sounds of a guitar that seemed like it was going through a hand chainsaw, immediately followed by lead singer Corey Glover leaping upon the stage corey Glover leaping upon the stage and telling his band to "make it funky". At that point, his from their album produced by Ed Stasium and Mick Jagger made the audience come to life. Glover's distinctive voice sounds

like a cross between James Brown and Jimi Hendrix, but he has his own original style, which was apparent on the encore — and the highlight of the evening — the Tracy Chapman tune Talkin' Bout A Revolution, which brought mass audience porticipation. One's first reaction to the band

could be "oh, four black guys, they can't be a rock group". But these thoughts were soon dismissed as of hard, solid rock. TINA RAPHAEL the Astoria came alive to the sound

Sunday best

JOURNALISTS, A&R folks, PRs and seasoned liggers made up the vast bulk of the audience at the Boston Arms, where The Sundays were playing their fourth (fifth?) gig. And all because of a piece of hysterical hyperbole in one of the pop week-lies. Well, it's nice to know some people still believe all that stuff

But, for once, the hype is (almost) justified! The Sundays really are a promising new act, and remark-ably accomplished for ones so ostensibly inexperienced. They pos-sess in singer Harriet, the long overdue successor to Clare overdue successor to Clare Grogan. It's not difficult to kindle Grogan. It's not difficult to kindle the flames of desire in a paedophilic pop press, but Harriet radiates gauche charm and is a genuinely gifted vocalist of im-mense beauty. The interplay of guitars and haunting melodies also recall Al-tered Images at their finest, al-though the Sugarculues are a more

though the Sugarcubes are a more contemporary — albeit obvious — reference point, in the way that the Mighty Lemon Drops combine the best aspects of the Bunnymen and the Teardrops in their quest for the "Perfect Song". The Sundays hit a high point between the 'Cubes and the early Cocteau Twins.

The majors are queuing, chequebooks at the ready. Indeed, the headliners on the night were so worried about the attention be-ing lavished on the support act they made everyone on the guest list pay ond whisked The Sundays off after only seven or eight numbers. As though we needed any more convincing! It's o great shame, but for every

winner there has to be a loser, and this lot really are gold medal cal-

DAVID GILES

Talent redefined

TALENT CONTESTS have a habit of throwing up anything except tal-ent, and the UK final of the **Yam**aha Band Explosion at London's Astoria was no exception to the

rule. With £5,000 worth of Yamaha equipment, a recording session and a trip to Japan for the World



PHILOMENA BEGLEY: unchallenged queen of Irish country music

Final in the offing for the winners, seven bands each performed one number to a panel of "celebrity" judges, including Radio One pro-ducer John Walters.

By far the two best acts fell comfortably into the heavy metal bracket, London outfit **Sing Sing**, who were unlucky enough to end as runner-up for the second con-secutive year, and the eventual winners, Northampton's All Grown Up. The whole evening had a strong metal flavour to it, with guest performances by last year's winners **The Quest** and top Japanese rock band **Vow Wow** who delivered a powerful set of slick, keyboard-driven HM. A heavier Europe, perhaps? Quite where Yamaha had man-

with with Title Artist

aged to dig up the other five contestants one can only wonder. The third-placed bond, Joshua Crys (sic) Wolf, illiteracy aside, produced the most extraordinary display of on-stage narcissism to try to bol-ster their heavy-handed U2 imper-sonation. "There's so much crap around," the vocalist imparted to compere David Jensen afterwards. The next band had a singer who looked liked Eddie Edwards, and

danced like Ted Rogers. The first band would have scor-ed "nil points" in the Eurovision Song Contest 10 years ago, and an all-girl band from Bournemouth screeched their way through a sub-T'Pau number. "Well done," said the Kid. DG

HEAVY METAL ALBUMS

this Lost Month Title, Artist	Label, Catalogue No.
this Lost	
1 NEW STATE OF EUPHORIA Anthrox	Island ILPS991 6 (F)
2 3 APPETITE FOR DESTRUCTION	Guns N' Roses Geffen WX125 (W)
3 NEW AND JUSTICE FOR ALL Met	
4 NEW KEEPER OF THE SEVEN KEYS -	
5 NEW OUT OF THIS WORLD Europe	Epic 4624491 (C)
6 1 HYSTERIA Def Leppard	Bludgeon Riffolo HYSLP1 (F)
7 2 WIDE AWAKE IN DREAMLAN	D Pat Benator Chrysalis CDL1628 (C)
8 4 SEVENTH SON OF A SEVENT	H SON iron Maiden EMI EMD 1006 (E)
9 5 OU812 Von Holen	Warner Brothers WX177 (W)
10 NEW IMAGINOS Blue Oyster Cult	CBS 4600361 (C)
11 20 RECKLESS Bryan Adams	A&M AMA5013 (F)
12 7 B' SIDES THEMSELVES Marillion	EMI EMS1295 (E)
13 NEW BRINTY FOX Brinty Fox	CBS 4611111 (C)
14 11 SLIPPERY WHEN WET Bon Jovi	Vertigo VERH38 (F)
15 23 SOMEWHERE IN TIME Iron More	EMI EMC3512 (E)
16 NEW LIVE IN LEEDS The Morc Lods	FM/Revolver WKFMLP115 (BMG)
17 14 WHITESNAKE 1987 Whitesnoke	EMI EMCP3528 (E)
18 15 BAT OUT OF HELL Meat Loaf	Cleveland International EPC82419 (C)
19 6 LONG COLD WINTER Cinderelli	Vertigo VERH59 (F)
20 12 HITS OUT OF HELL Meat Loaf	Epic 4504471 (C)
21 24 LIVE AFTER DEATH Iron Maiden	EMIRIP1 (E)
22 22 FOUR SYMBOLS Led Zeppelin	Atlantic K50008 (W)
23 16 POWERSLAVE Iron Moiden	EMIPOWER 1 (E)
24 19 PIECE OF MIND Iron Maiden	EMI EMA800 (E)
25 RE CRAZY NIGHTS Krss	Vertigo VERH49 (F)
26 21 SKYCRAPER Dovid Lee Roth	Womer Brothers WX I 40 (W)
27 17 PYROMANIA Def Leppard	Vertigo VERS2 (F)
28 29 ELIMINATOR ZZ Top	Warner Brothers W3774 (W)
29 RE PERMANENT VACATION Aero	smith WEA WX126 (W)
30 RE MASTER OF PUPPETS Metallico	Music For Nations MFN600M (P)
31 33 OPEN UP AND SAY AHH!	Poison Copitol EST2059 (E)
32 RE NOW AND ZEN Robert Plont	Atlantic WX149 (W)
33 39 IRON MAIDEN Iron Maiden	Fome/EMI FA4131211 (E)
34 18 THE NUMBER OF THE BEAST	tron Maiden . Fome/EMI FA3178 (E)
35 35 SAVAGE AMUSEMENT Scorpio	ns Horvest SHSP4125 (E)
36 31 WINGS OF HEAVEN Mognum	Polydor POLD5221 (F)
37 13 OUTRIDER Jimmy Poge	Geffen WX155 (W)
38 NEW NOTHING'S SHOCKING Jone	's Addiction WEA WX216W (W)
39 NEW LEPROSY Death	Under One Flog FLAG24 (P)
40 NEW THUNDERSTEEL Riot	CBS 4609761 (C)
C	lup from a nationwide panel of 366 shaps.
Compiled by Music week Research/Gal	top from a nationwide panel or 300 shaps.



ANNIE ANXIETY: Sardonic, getting warmer

Annie sticks to her guns

by Ian Gittins ANNIE ANXIETY Bandez was 17 when she left New York to move here with anarcho-punks Crass, whom she met on tour. As Crass split and she stayed, she began solo work, also working with top producer Adrian Sherwood, whose spare room she used as a base for a while. An LP last year Jackamo, was critically praised, and now she's with label-of-the-moment One Little Indian, home of The Sugarcubes.

Annie sees a basic reason why she is forced to work on an indie label, albeit a supportive one, while ignored by the majors; it's that she's seen as a poet.

"I think it puts a stigma on you" she says. "If you pay a lot of atten-tion to lyrics, like I do, to some people it makes you unmusical, which isn't true because I've studied music for 12 years. But I go on stage on my own, with backing tapes that have cost a lot to make, and because people don't see any instruments, and need to categorise me, the just think 'poet'. I haven't even read that much po-etry! I just don't try and rhyme 'maybe/baby' and stick it before the middle-eight. I write the words first, and work music around it." instruments, and need to

Annie's frames of references are essentially clossic ones, from jazz, soul or torch singing. Her talks with major companies have been few and erratic ("It's the only time I get stage-fright! I can't talk business!") yet she could gain from a broader base, as she's extremely prolific. So is it feasible to think of her in the mainstream? Can poetry be commercial

"I think so. Not like Top Of The Pops, but in the way of Miles Davis or Leonard Cohen or Tom Waits, who sell phenomenal amounts of records. I don't sell teenage sex-uality for the top 20. My stuff has been very sardonic in the past, very cold and metallic, but it's how I've felt, and you have to be true to that. Now I'm going in for really warm vocals, almost like how gos-pel singers do it."

Annie has recently played live gigs and recorded a 12-inch single in Iceland. A States tour follows in September, and a new LP of material is awaiting release.

US TOP FORTIES A&R LP REVIEWS

1	1	DON'T WORRY, BE HAPPY, Bobby McFerrin	Monhattan/EMI
2*	5	LOVE BITES, Def Leppard	Mercury
3	3	I'LL ALWAYS LOVE YOU, Taylor Dayne	Arista
4*	7	ONE GOOD WOMAN, Peter Cetera	Full Moon
5*	13	RED, RED WINE, UB40	A&M
6*	10	DON'T BE CRUEL, Cheap Trick	Epic
7	2	SWEET CHILD O'MINE, Guns 'N' Roses	Geffen
8*	12	I HATE MYSELF FOR LOVING YOU, Joan Jett & The Blackhearts	s Blackheort
9	4	SIMPLY IRRESISTIBLE, Robert Polmer	Manhattan/EMI
10*	17	WHAT'S ON YOUR MIND (PURE ENERGY), Information Societ	y Tommy Boy
11	8	IF IT ISN'T LOVE, New Edition	MCA
12*	14	PLEASEDON'T GO GIRL, New Kids On The Block	Col/CBS
13	11	IT WOULD TAKE A STRONG STRONG MAN, Rick Astley	RCA
14+	21	GROOVY KIND OF LOVE, Phil Collins	Atlantic
15*	19	DON'T BE CRUEL, Bobby Brown	MCA
16*	18	FALLEN ANGEL, Poison	Enigma
17	9	NOBODY'S FOOL, Kenny Loggins	Col/CBS
18*	20	DON'T YOU KNOW WHAT THE NIGHT CAN DO?, Steve Wir	nwood Virgin
19	15	A NIGHTMARE ON MY STREET, Dj Jazzy Jeff	Jive
20*	23	TRUE LOVE, Glenn Frey	MCA
21+	24	FOREVER YOUNG, Rod Stewart	Norner Brothers
22	6	PERFECT WORLD, Huey Lewis & The News	Chrysalis
23	22	STAYING TOGETHER, Debbie Gibson	Atlantic
24 *	26	WHAT YOU SEE IS WHAT YOU GET, Brenda K Starr	MCA
25×	27	CHAINS OF LOVE, Erosure	Sire
26*	28	NEVER TEAR US APART, INXS	Atlantic
27 *	31	WILD, WILD WEST, The Escope Club	Atlantic
28*	32	THE LOCO-MOTION, Kylie Minogue	Geffen
29×	35	ONE MOMENT IN TIME, Whitney Houston	Arista
30	16		Warner Brothers
31*	40	KOKOMO, The Beach Boys	Elektro
32*	37	SUPERSTITIOUS, Europe	Epic
33 *	39	TIME AND TIDE, Bosio	Epic
34 ★		BAD MEDICINE, Bon Jovi	Mercury
35 *		ANOTHER LOVER, Giant Steps	A&M
36	25	MONKEY, George Michael	Col/CBS
37 *	_	INDESTRUCTIBLE, Four Tops	Arista
38*	-	DON'T KNOW WHAT YOU'VE GOT, Cinderella	Mercury
39	29	FAST CAR, Tracy Chapman	Elektra
40±		HOW CAN I FALL?, Breathe	M.8A

ALRUMAN

* * *

1*	1	APPETITE FOR DESTRUCTION, Guns N' Roses	Geffen
2	2		Mercury
3	3	TRACY CHAPMAN, Tracy Chapman	Elektra
4*		COCKTAIL, Original Soundtrack	Elektra
5		ROLL WITH IT, Steve Winwood	Virgin
6	4	HE'S THE D.J., I'M THE RADIO, D.J. Jazzy Jeff	Jive
7	6	FAITH, George Michael	Columbia
8*	12	SIMPLE PLEASURES, Bobby McFerrin	Manhattan/EMI
9*	11	KICK, INXS	Atlantic
10		OU812, Van Halen	Warner Brothers
11		LONG COLD WINTER, Cinderella	Mercury
12		OPEN UP AND SAY AHH! Poison	Enigma
13 *		AND JUSTICE FOR ALL, Metallica	Elektra
14		HEAVY NOVA, Robert Palmer	EMI-Manhattan
15*		HEART BREAK, New Edition	MCA
16		SMALL WORLD, Huey Lewis & The News	Chrysalis
17×		DON'T BE CRUEL, Bobby Brown	MCA
18	16	LAP OF LUXURY, Cheap Trick	Epic
19		RICHARD MARX, Richard Marx	EMI-Monhattan
20		LET IT LOOSE, Gloria Estefan	Epic
21 *		OUT OF THIS WORLD, Europe	Epic
22		WHENEVER YOU NEED SOMEBODY, Rick Astley	RCA
23		REG STRIKES BACK, Eltan John	MCA
24 *		UP YOUR ALLEY, Joan Jett & The Blackhearts	CBS Associated
25		DIRTY DANCING, Original Soundtrack	RCA
26*		OUT OF ORDER, Rod Stewart	Warner Brothers
27		IN EFFECT MODE, Al B. Sure!	Warner Brothers
28	25	OUT OF THE BLUE, Debbie Gibson	Atlantic
29		STRONGER THAN PRIDE, Sode	Epic
30	29	DIESEL AND DUST, Midnight Oil	Columbia
31		WIDE AWAKE IN DREAMLAND, Pot Benatar	Chrysalis
32		DON'T BE AFRAID OF THE DARK, The Robert Cray Band	Hightone
33		LABOUR OF LOVE, UB40	A&M
34		THE HARDLINE ACCORDING TO, Terence Trent D'Arby	Columbia
35		TELL IT TO MY HEART, Taylor Dayne	Arista
36		FOLLOW THE LEADER, Eric B & Rakim	Uni
37	—	LET IT ROLL, Little Feat	Warner Brothers
38		SCENES FROM THE SOUTHSIDE, Bruce Hornsby & The Range	RCA
39		BAD, Michoel Jackson	Epic
40	37	SAVAGE AMUSEMENT, Scorpions	Mercury

Charts courtesy Billboard, October 1, 1988 * Bullets are awarded to those products demonstrating the greatest airplay and sales gain. BIG COUNTRY: Peace In our Time. Mercury MERH130. To make any sort of impact on Big Country's career, this latest recording was always going to have to spring some surprises. And indeed it does, what with the Runrig trademark of swirling guitars having been dropped in favour of a brooding, almost mystical feel which works splendidly over Adamson's heartfell lyrics. A strong grower, and a welcome release at a point where it seemed Big Country were set to drift into monotonous obscurity.

LEVEL 42: Staring At The Sun Polydor POLH50. Two new members but little else has changed. Level 42 are primarily a funk band and this album finds them reaching the borders of that genre's limitations. There are too many fillers and you can't help feeling that the band is simply satisfying existing fans instead of attempting something new.



ENYA: Watermark. WEA WX 199. Hypnotism seems to be at the bottom of this, at times, chilling collection of Gaelic dirges and airs. Unsurprisingly comparisons will be drawn with Clannad (from whom she emerged), but this sticks more to the traditional vocal sweeps rather than the family bands' increasing temptation to "rock out". Graceful stuff, itching for that instore play.

JOHN FARNHAM: Age Of Reason. RCA PL71839. Aussie Of The Year (it's official) follows up his immensely successful Whispering Jack album with this not-wildly-different effort, also produced by Ross Fraser. Nothing of the calibre of You're The Voice but there are a few interesting co-credits from sundry commercial coves like Dave. Stewart, Andy Hill, Bruce Wolley. Desired results should follow. DC



SHINEHEAD: Unity. Elektra EKT 53 960802-1. This is wonderful. The ragamuffin MC takes rap in both hands and swings it reggae style. His cool, colourful vocal technique works wonders on some fine rap/dub rhythms and his delightful humour adds the finishing touch. It's nice to see Shinehead back and adding new dimensions to reggae and rap.

HANK WILLIAMS JR: Wild Streak. Warner Bros 925 725 I. Don't assume that he of the famous father should be stocked under country. This is more of a southern boogie scenario with smidgins of Skynyrd sauntering in gratis guitarist Gary Rossington. Lots of in-jokes along the lines of him being Hank's boy and therefore unlikely to be seen drinking halves. Good drinking music, good driving music. But not at the same time, of course. DC

BALAAM & THE ANGEL: Live Fire or Die. Virgin V2476. A belated release in the UK and one that captures the three Morris brothers in transitionary mood, though successfully shrugging off any remaining gothic connections for a more gritty and grinding rock 'n' roll approach. The brothers in arms are discovering their forte, and this album should finally establish the band's true intentions. **KB**

THE JUDDS: Greatest Hits. RCA PL 90243. Probably the country album with the biggest chance of crossover to pop this year, this includes 11 US country chart-toppers and five other well-loved items including John Deere Tractor. Lasting over 55 minutes, this represents strong value and deserves TV advertising. With a tour proposed for early next year, this one could (and should) do very well.

ASTOR PIAZZOLLA: Tango: Zero Hour. Pangaea 461156-1. Argentinian-born but New Yorkeducated Piazzola is master of the tricky tango, a rich, darting rascal of a music in these knarled and daring hands. The man and compadres draw in classical, jazz and *neuvo wavo* ideas and stitch together unfolding tapestries that dare you to dance and cry. Another innovative card for your world music racks.

JAMES TAYLOR QUARTET: Wait A Minute. Urban URB17. Rhythm and blues, soul, jazz, bossa nova, cha-cha — all elements of this lively organ sound. But while some like the title track, give you itchy feet others sound like something The Partridge Family might have featured in one of their shows. Pretty damn groovy none the less.

LAUREN SMOKEN. Loop LOPL 502. Producer: Jack Douglas. Distribution: Supertrack/EMI. A New York rock singer in the vein of Benatar or Elkie Brooks, Smoken's debut is uneven, but captivating. Her version of Charlie Chaplin's Smile (also a single) is amazingly like Janis Joplin at her sizzling best, while Gonna Give Love One More Try features a superb guitar solo from George Mazzola, a real find. If the rest were as good, this could be in the Bat Out Of Hell class. We'll surely hear more of both Smoken and Mazzola.

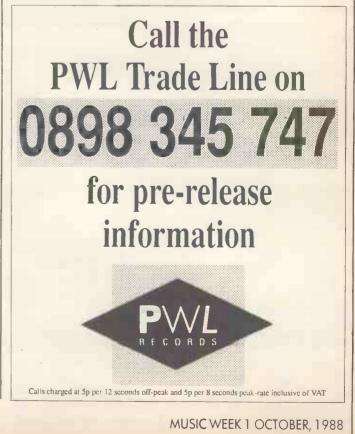


ENYA: scoring a Watermark

VARIOUS: Bassment Noize. Bassment Records (through Westside) CELLAR 1. This compilation of the New York label's funk acts makes a heady mix. From the wicked boogie of Slide to the smooth funk of E'Leesa, each track adequately fills its grooves. Particularly notable is Diaz Brothers' Here We Go Again which manages to partner Clint Eastwood and Public Enemy!

THE BEATNIGS. The Beatnigs. Alternative Tentacles Records (through Cartel) VIRUS 65. One of the most provocative and original albums of the year. The Beatnigs' industrial funk rap is both challenging and enlightening in its socially and politically aware lyricisms and its clanging, thudding rhythms. But you will need an open mind to work your way through the 11 tracks.

Throwing the discus this week: Mortin Aston, Kirk Blows, Dave Cavanagh, Duncan Holland, Nick Robinson, Gareth Thompson and John Tobler.



A HOUSE: I'll Always Be Grateful (Blanco Y Negro NEG 38(T). This superb Irish band come up with their most complete single yet, as their strong, harsh edge is tempered by a more considered approach. Its dramatic vocal delivery and scintillating guitar riff prove irresistible.



THE FLATMATES: Heaven Knows (Subway SUBWAY 21 (T/CD)). With their past few singles, this Bristol-based band have drastically improved to the point where Heaven Knows could well storm the charts with its pure pop hooks backed up by unforgettable harmonies and fuelled by an insistant beat. Great potential.

THE BIBLE: Honey Be Good (Chrysallis BIB(X) 3). This much acclaimed Cambridge band are still yet to realise their own chart potential, but this slick and commercial track from their Eureka album has all the right ingredients to rectify that.

THE LILAC TIME: You've Got To Love (Fontana/Phonogram LI-LAC 3(12). Another track lifted from Stephen Duffy and friends debut LP as The Lilac Time. But as good as it is, it is not exactly an obvious choice of single from a record that has been around for over a year on its independent label. Time for something new?



FRONT 242: Headhunter (Red Rhino Europe RRE (T/CD) 6). Highly impressive industrial dance track from this well regarded Belgium thio which, with its hard, throbbing rhythm and dramatically intoned vocals, should pick up plenty of well-deserved praise.

SPEAR OF DESTINY: So In Love With You (Virgin VS(T) 1123). Kirk Brandon is back with this new number, produced by Alan Shacklock, delivered in typical SOD style: a ponderous, chestthumping delivery topped off by

THE FLATMATES: on their way to the penthouse?



Reviewed by Jerry Smith

SINGLES

GRA EFUL A HOUSE

A HOUSE: building for the future

effective atmospherics that has proved successful before.



(Blast First BFFP 30). Following on in the fine tradition of serious US rock bands like Husker Du along comes Dinosaur Jr thrashing out a blend of noisy and chiming guitars with engaging and thoughtful vocals that should create a good deal of interest prior to the release of their forthcoming LP, Bug.

FISHBONE: Freddie's Dead (Epic/CBS FSH(T) 1). More solid rock as these black American rockers follow in the footsteps of Living Colour, delivering a traditional style of rock spiced by jazzed up rhythms but let down by smothering long guitar solos.

BOOTSY COLLINS: Party On Plastic (What's Bootsy Doin'?) (CBS 653030 7(653030 6)). Descending from the mothership, the great Bootsy Collins shakes his booty on this wild and wacky slice of freaky-deaky funk released as a teaser for his upcoming new LP entitled What's Bootsy Doin'?. TALK TALK: I Believe In You (Parlanhare (EMI (12)P. (189))

TALK TALK: I Believe In You (Parlophone/EMI (12)R 6189). Having moved well away from their original pop leanings, Talk these days produce thoroughly irresistible, hauntingly atmospheric tracks and this one from their latest album, Spirit Of Eden, is beguilingly catchy and set to do very well indeed.

GLEN FREY: True Love (MCA MCA(T) 1284). Former Eagle issues this slick and competently produced number from his Soul Searchin' album and with its catchy US soft rock style, it is sure to receive plenty of exposure.



BRENDA RUSSELL: Get Here (Breakout/A&M USA (T) 647). US singer/songwriter Brenda Russell releases this the title track from her latest LP and as another powerful and highly effective ballad it should follow her recent hit, Piano In The Dark, into the charts.

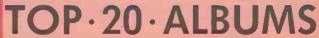
ERASURE: A Little Respect (Mute (12) MUTE 85). Apparently, this Vince Clarke and Andy Bell song is already a club hit and with its Stephen Hague production it seems sure that this track from their highly successful The Innocents LP will go all the way.

RAINBIRDS: Boy On The Beach (Mercury/Phonogram MER(X) 274). Interesting single from this German band with their girl vocalist giving an arresting display over a moody backing that should ensure those that hear it will check out their eponymously titled debut album.

GARY NUMAN: New Anger (Illegal ILS (T/P/G/CD) 1003). Back in a plethora of formats and apparently in dangerous mood(!), Gary Numan pops up on this old punk label with a typical number previewing the release of his new LP, Metal Rhythm, and forthcoming tour.

A & R THE QT SER CHART TOP · 40 · SINGLES

			VLLU
1	1	TEARS RUN RINGS Marc Almond	Parlophone R6186 (E)
2	2	REVOLUTION BABY Transvision Vamp	MCA TVV4 (F)
3	_	IT'S YER MONEY I'M AFTER BABY	Polydor GONES (F)
4	_	SO IN LOVE WITH YOU Spear Of Destiny	Virgin VS1123 (E)
5	_	CHARLOTTE ANNE	Island 15380 (F)
6	3	Julion Cope WAY BEHIND ME The Primitives	RCA PB42209 (BMG)
7	4	WAITING FOR THE GREAT LEAP FORWARD	Gol Discs GOD 23 (C)
8	5	Billy Bragg BIRTHDAY	
9	6	The Sugarcubes featuring Jesus And Mary Chain RAGS	One Little Indian TP11 (I/NM)
10	7	REV IT UP	Food/Parlophone FOOD 14 (E)
11		Jerry Harrison/Casual Gods ANCHORAGE	Fontano JERRY1 (F)
12		Michelle Shocked	Cooking Vinyl LON193 (F)
	-	Everything But The Girl MARTHA'S HARBOUR	błanco y negro/WEA NEG37 (W)
13	9	All About Eve sa as	Eden EVEN8 (F)
14	8	I WANT YOUR LOVE Transvision Vomp	MCA TVV3 (F)
15	36	BLUE MONDAY 1988 New Order	Factory FAC737 (P)
16	10	DEANNA Nick Cave	Mute 86 (I/RT/SP)
17	16	DESTROY THE HEART House Of Love	Creation CRE057 (I/RT)
18	14	PEEK A BOO Siouxsie and the Banshees	Wonderland SHE14 (F)
19	19	A WISH AWAY Wonderstuff	Polydor GONE 4 (F)
20		YAHO	
21	15	OVER AND OVER	blanco y negra/WEA NEG26 (W)
22		WHOLLY HUMBLE HEART	Virgin VS1115 (E)
23	18	Martin Stephenson And The Dointees SUSANNAH'S STILL ALIVE	Kitchenware SK36 (F)
23		GOODBYE MR MACKENZIE	Alphabet ALPH009 (P)
	17	Goodbye Mr MacKenzie GIGANTIC/RIVER EUPHRATES	Capitol CL501 (E)
25	21		4AD 8AD805 (I/RT)
26	11	Aztec Comera	WEA YZ199 (W)
27	20	I SAY NOTHING Voice Of The Beehive	London LON179 (F)
28	12	I DON'T WANT TO TALK ABOUT IT	blanco y negro/WEA NEG34 (W)
29	25	CHARLTON HESTON	Ensign ENY 614 (C)
30	23	PROTECT AND SURVIVE	Chrysalis CHS3284 (C)
31	13	LIVE FREE OR DIE Boloom And The Angel	Virgin VS1124 (E)
32	22	GET DOWN TONIGHT	Island IS343 (F)
33	24	COLD METAL	A&M AM52 (F)
34	29	YOU MADE ME REALISE	Creation CRE055 (I/RT)
35	28	My Bloody Volentine BAD MAN	
36	30	WHAT, IS THERE TO SMILE ABOUT	Parlophone R6181 (E)
37	30	FREAK SCENE (WHAT A MESS)	Fire BLAZE25 (P)
38	-	Dinosaur Junior STILL WAITING	Blast First BFFP30 (I/RT)
	26	Derothy KINGDOM CHAIRS	Blue Guitar AZUR 8 (C)
39	33	Soup Dragons L'AMOURIR	Sire W7820 (W)
40	38	The Young Gods	Play It Again Sam BIAS 101 (I/RT)



			— • • • • —
1	1	RANK The Smiths	Rough Trade ROUGH 126 (I/RT)
2	3	PEEPSHOW Sigursie And The Banshees	Wonderland SHELPS (F)
3	4	SHORT SHARP SHOCKED Michelle Shocked	Cooking Vinyl CVLP1 (F)
4		END OF THE MILLENNIUM PSYCHOSIS BLUES That Petrol Emotion	Virgin V2550 (E)
5	2	THE NEPHILIM Fields Of The Nephilm	Situation Two SITU22 (I/RT)
6	5	ALL ABOUT EVE All About Eve	Mercury MERH119 (F)
7	6	THE EIGHT LEGGED GROOVE MACHINE The Wonderstuff	Polydor GONLP1 (F)
8	11	THE INNOCENTS Erasure	Mute STUMMSS (I/RT/SP)
9	7	LET IT BEE Voice Of The Beehive	London LONLP57 (F)
10	9	1977-1980: SUBSTANCE Joy Division	Factory FACT250 (P)
11	10	DOING IT FOR THE KIDS	Creation CRELP037 (I/RT)
12	14	LOVELY The Primitives	RCA PL71688 (BMG)
13	17	IN MY TRIBE 10,000 Maniacs	Elektra EKT41 (W)
14	16	TOMMY The Wedding Present	Reception LEEDS2 (I/RR)
15	12	LIFE'S TOO GOOD The Sugarcubes	One Little Indian TPLP5 (I/NM)
16	8	16 LOVERS LANE The Go-Betweens	Beggars Banquet BEGA 95 (W)
17	13	THE HOUSE OF LOVE The House Of Love	Creation CRELP34 (I/RT)
18	20	HOW WILL I LAUGH TOMORROW	Virgin V2551 (E)
19	_	WHEN IN ROME Penguin Cafe Orchestra	EG Virgin EGED56 (E)
20	19	5:9:88 Frank Sidebottom	In Tape IT58 (I/RR)



THE FLATMATES heaven knows

MUSIC VIDEO

Playing the small-market high-cost video gamble

by Dave Laing

THE PROBLEMS of music video production in a small market were highlighted at a recent conference on Music Television In Europe, held at the University of Gothenburg. Using two videos made for the group Transdance, Nordisk Televi-sion's Lennart Bergvall contrasted the budgets available to independent producers and major labels. The video for the song Don't Say

Go was financed by Nordisk TV in Sweden and cost about £7,500. The film was made at a live concert The tilm was made at a live concert using one camera and shot on Betacam. Bergvall broke down the costs into: director and script (\pounds 1,600), crew (\pounds 2,100), equip-ment (\pounds 550), set (\pounds 100), editing (\pounds 2,000) and administration in-cluding travel (\pounds 1,250). The video took a total of 13 days to complete. Bergvall added that his company, which makes programming for cable TV and will be bidding for a new channel due to start in 1989, had offered the videos as produced to record companies for a fee of £1,500 but many were reluctant to lay out even this sum. At present the only other source of payment for video makers is Swed-

ish state television whose rate for a first screening is £1,000. The second Transdance video, You're Gonna Get It, was made in London by CBS with a budget of £37,150. The key costs here, as in the earlier video, according to the earlier video, according to Bergvall were the crew and editing. You can't skimp on these, the pictures have to be totally in synch with the music" he pointed out. The second video was made on 35mm film with special spot colour effects

The breakdown of costs included £6,100 for the director and script, £12,500 for the crew, £6,400 for editing and £4,450 for equipment.

Commenting on the prospects for recouping the costs of low budget videos in Sweden, repre-sentatives of local labels estimated that it could equal the record company profits from the sale of 40,000 albums. Other sources of income for video producers menwere sponsorship tioned (one video had received money from the state lottery) and the Swedish arts council's fund derived from the blank tape levy. However, many agreed with Bergvall that "with the advent of music video, the thresh-old for establishing new acts has been raised. If you are a new group from a country the size of Sweden it is very difficult ..."

JETHRO TULL: minstrels in the video gallery



Forms have been despatched for free entry in the Music Week Directory 1989. It is vital that recipients check their 1988 entries on these forms, confirm they are correct or mark any necessary corrections and amendments immediately on receipt and return them without delay.

If you have not completed and returned an entry form please ring NOW 01-387 6611, ext. 227 and ask for Graham Walker.

Tull video celebrates 20 years

VIRGIN VISION is adding to the birthday celebrations of innovative rockers Jethro Tull with the release of a 14-track music video.

Presented by Annie Nightingale and including interviews with front-man Ian Anderson, 20 Years Of Jethro Tull was released on September 26 with a dealer price of £8.34. The 80-minute release fol-lows Chrysalis' 56-track box set

earlier this year. Sharing the release date were two more videos from Virgin: an hour-long performance title featur-ing Belinda Carlisle, Belinda Live (dealer price £6.95) and a 53-minute tape that matches computergenerated animation with six Grateful Dead tracks. Structured like a mini Dead concert, So Far has a dealer price of £6.95.

Pickwick's night at the opera

PICKWICK VIDEO has released a third title in its Historic Opera Per-

formances range on the Screen Legends label. Tito Gobbi stars in Leoncavallo's I Pagliacci (The Players) first per-formed in Milan in 1892 and here recorded in the open air in 1946.

Continuing the authenticity of the series, the programme is presented in its original black and white, mono sound form — it is sung in Italian without subtitles. Mario Costa directs Tito Gobbi and a cast including a young Gina Lollobrigida.

Pickwick has also released a further music compilation featuring Swedish supergroup Abba. Abba: More Video Hits was released on September 18 and features 12 tracks including Super Trouper and Thank You For The Music. Both titles have a dealer price of £6.95.

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FIELDS OF	THE NE	PHILIM	For-	nio
aver Pama	in Cit	untion	Two	cie

ever Remain. Situation Two. SITV 005. Running time: 77 min-utes. Dealer price: £10.42. Comment: The Nephilim must be

R

one of the most popular Indie bands around today and this full-length concert video captures their impressive performance at Lon-don's Town and Country Club last May. As the group likes to build up a dark atmosphere live, much of this video sees the lads shrouded in a fog of dry ice but director Mitch Jenkins also throws in some

ice close-up footage of growling nger Carl McCoy which adds to

the broody effect. The set is also quite well paced, matching slower more thoughtful pieces with the faster, rockier moments.

Sales forecast: Running at about Sales forecast: Running at about 77 minutes, Forever Remain may seem rather long for the uninitiated but for the fans this is a handy memento of a Nephilim gig and with the band currently on tour promoting their new album this one is likely to sell well.



FIELDS OF The Nephilim: gravely goths

	1351 Neeks	, south the seast thring a could ring a	
1	1 17	MICHAEL JACKSON: The Legend Compilation (22 tracks)/55min/£6.95	Video Collection
2	NEW	FLEETWOOD MAC: Tango In The Night Live (13 tracks)/1hr/£6.95	WEA 9381493
3	3 18	MICHAEL JACKSON: Making Thriller Compilation/Thr/£6.95	Vestron MA 11000
4	2 14	MADONNA: Ciao Italia Live (16 tracks)/1hr 40min/£7.80	WEA 9381413
5	8 27	WET WET: The Video Singles Compilation (5 tracks)/25min/£6.95	Channel 5 CFV 05662
6	5 7	DEF LEPPARD: Historia PolyG Compilation (18 tracks)/1hr 30min/£10.42	ram Music Video 041 684 2
7	19 10	GENESIS: Vol 2 Compilation (12 tracks)/57min/£6.95	Virgin VVD 330
8	6 10	NOW THAT'S MUSIC VIDEO 12 Campilation/1hr/£6.95	PMI/Virgin
9	15 3	LED ZEPPELIN: The Song Remains The So Live (9 tracks)/2hr 7min/£9.99	ame WHV PEV 61389
10		HEART: If Looks Could Kill Compilation (7 tracks)/30min/£4.55	PMI MVR 99 0075 3
11	75	KISS: Crazy Nights Compilation (3 tracks)/13min/£4.17	Channel 5 CFV 07782
12	12 2	U2: Under A Blood Red Sky Live (12 tracks)/61min/£6.95	Virgin VVD 045
13	11 3	SIXTIES MIX II Compilation (25 tracks)/1 hr/£6.95	Stylus SV 0855
14		BILLY OCEAN: Tear Down These Hits Compilation (8 tracks)/33min/£6.95	Virgin VVD 31 3
15		KATE BUSH: The Whole Story Compilation (14 tracks)/50min/£6.95	PMI MVP 99 1143 2
16	10 10	GENESIS: Vol 1 Compilation (11 tracks)/55min/£6.95	Virgin VVD 329
17	4 8	INXS: Kick The Video Flick Compilation (6 tracks)/30min/£6.95	Channel 5 CFV 07452
18		QUEEN: We Will Rock You Live (20 tracks)/1 hr 20min/£6.25	Video Collection VC 4012
19		ABBA: The Video Hits Compilation (14 tracks)/54min/£6.95	Screen Legends
20		T'PAU: View From A Bridge Compilation (5 tracks)/20min/£5.56	Virgin VVC 335
		Compiled by Gallup for Music Week (C)	1988

FEATURE

Profits running into six figures can be expected from pop concerts at Wembley — a far cry from the depressing 26,000 who recently turned up for the England v. Denmark soccer international. Anita Strvmowicz reports on how the complex is turning an increasingly attentive eye towards the music business



ROGER EDWARDS: sales and events director of Wembley Stadium

'The phone calls for next year's availability have already started and because of the scale involved they tend to meet a world tour or at least a European plan'

Flying the flag of profit from the twin towers

ITH PEN poised above his Things To Do notepad, Roger Edwards, sales and events director of Wembley Stadium looks content. In a few hours' time the Wembley floodgates will open to let in 72,000 people for the stadium's last rock event of the year, when five artists will kick off a six-week world tour under the Amnesty International banner.

Amnesty International banner. This year has seen Pink Floyd, Bruce Springsteen and Michael Jackson wooing capacity recordbreaking crowds. A record 504,000 fans attended the Wembley Jackson concerts alone, many of them families in the stadium for the first time.

This year has also seen new promoters using their facilities: Barry Clayman of BCC for Michael Jackson, Barry Marshall of Marshall Arts for the Nelson Mandela concert and Danny Betesh for Pink Floyd. Ticket selling speeds have left promoters with smiles on their faces. Jackson tickets sold like only Jackson tickets can, though, both charity concerts had tickets still on sale a few days beforehand.

As landlords, tickets sales don't directly affect Wembley. The promoter has already put down a minimum of £1/4m to hire the ground and other facilities for one evening. "We do a deal which includes a number of services" explains Edwards, "The production of the show itself is the promoter's problem. We facilitate the show's arrival, build up and removal on completion. We run the house, car park and special arrangements with the police."

park and special arrangements with the police." Extra profit is made from merchandise and catering. "Merchandise has become a huge secondary factor to going to concerts — T-shirts become badges of attendance" says Edwards. Indeed, Prince's first night at the arena grossed £62,000 in merchandise sales alone, and £8m is made annually from this activity. Meanwhile the catering subsidiary of Wembley plc, Yankee Doodle provides the company with an average income of £1,000 per show.

Organising a major rock event involves hundreds of people, extra services and countless telephone conversations, although the entire process kicks off with just one call.

"Basically, the promoter rings us up to see what availability we have for next year. These phone calls have started to come in for 1989. Because of the scale involved, they tend to meet a world tour or at least a European plan."

A broad-contract is then written out with the promoter and Wembley approaches the local licensing authority (Brent Council) for an occasional entertainment licence. An agreement is made with the council each year to specify how many such licenses will be granted. For 1988 the limit was 12.

Despite the presence of a strong

residents' complaint lobby, the licence is usually granted after agreeing the decibel level, running time and curfew.

The db level has to be contained within 96 and 98 db in any 15 minute average. This is done by the use of delay towers situated down the stadium's length. Wembley tries to ease the prob-

Wembley tries to ease the problems encountered by residents in a number of ways. Thus dust vans are sponsored to clean up the surrounding area during the night, so that the morning after doesn't look quite so bad.

With the co-operation of the police and local authority, there is an extensive traffic monitoring and control scheme which allows certain roads to be accessible only to local residents. Circuit cameras located in Wembley's surveillance rooms monitor the surrounding road network.

A crowd monitoring system is essential and bears in mind that although people tend to arrive at different times, they all leave together. Free transport laid on by Wembley helps ease this flow. Five tube trains and 22 double decker buses are hired at cost of approx £15,000 per night to ferry people from the ground to various central London destinations.

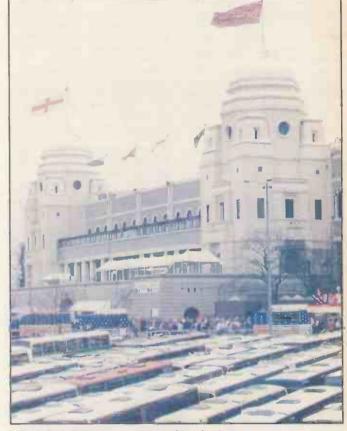
Edwards notes: "The advantages of Wembley in terms of accessibility are historic. The building has been here for 60 years and the transport network of two tube stations and a British Rail station has evolved around it."

After sorting out the date, obtaining the licence, finalising traffic restriction, the publicity operation begins. Candida Wenham, publicity

Candida Wenham, publicity manager works with the promoters in the processing of press passes, applications, interviews and joins them in the organisation of an onsite press conference which normally takes place the day before the event itself. The Amnesty press conference attracted media attention from all over the world and saw many business cards exchange hands as reporters fought over seats.

change hands as reporters rought over seats. The day before the event sees the performers arriving for soundchecks and final meetings between Wembley Stadium, the promoters and police. All security arrangements are double checked. General instructions are issued to all working staff regarding main contact points, show timings etc. Extra staff for catering, merchandising and stewarding are confirmed and camera/radio crews come in to check their locations.

in to check their locations. On the actual day, Wembley's usual staff of 400 is expanded considerably by 800 stewards who survey turnstiles, seating and the all important pitch areas. A constant cleaning process involves 200 people. Catering and merchandising outlets also need to be manned.



WEMBLEY'S TWIN towers, turning from football to pop music.

The dressing room area made up of portakabins needs to be staffed. These and the production offices usually travel with the show, the off-set cost being shared often between promoters. The same promoters usually hire the same sound and staging companies. In the case of the Amnesty concert, its promoter, Harvey Goldsmith shared the cost with Jackson's promoter. The morning before the concert

The morning before the concert sees all stewards and security staff being briefed, sound and light checks, traffic regulations consisting of barriers and tidal flow being put into operation and travel messages being broadcasted. Police arrive to share the surveillance unit working closely with Wembley's own such unit.

Turnstile men go to their posts, electronic scoreboard staff work up public information and advertising copy. A residents "hotline" takes calls concerning noise, obstructing vehicles and so forth. Wembley sponsored tow away trucks are on standby, whilst hired dust vans start to clean up the surrounding streets.

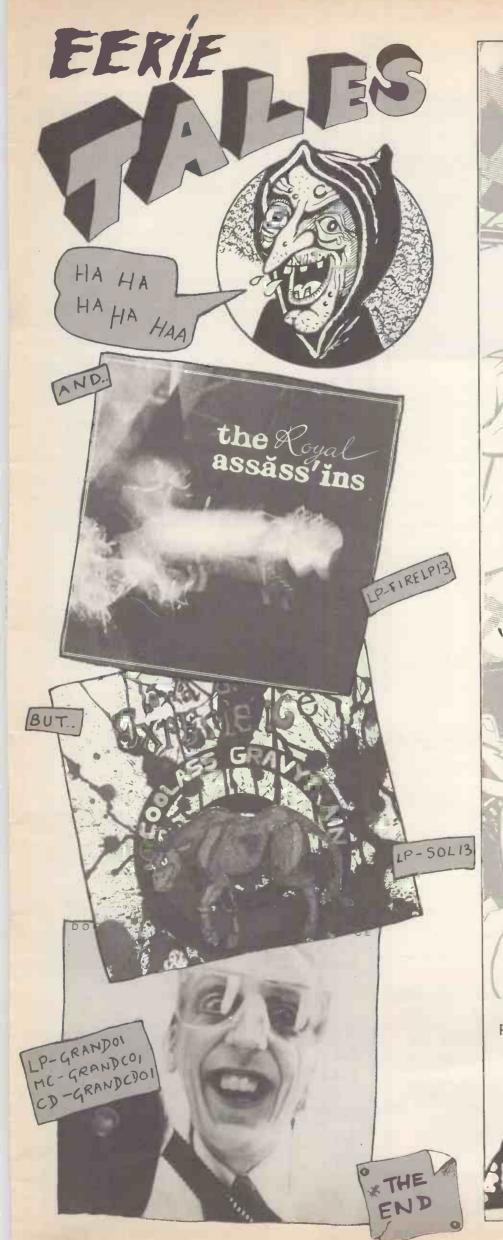
Radio-linked directors, event managers and security walk the course constantly to check everything is running according to plan, whilst the publicity department and promoters field press queries, interviews and sort out any technical problems. Bars and merchandising outlets are stocked up, the doors open, and the fun begins. While stadium events always attract the most publicity, Wembley plc also owns the arena, conference centre, exhibition hall, squash courts, car park and a hotel. And there are plenty of plans for expansion. The potential was perceived by chairman, Brian Wolfson who acquired the controlling interest in the company after a reverse buy-out of GRA Communications calling it a "sleeping giant". Wembley is currently expanding its entertainment, sports and business activities.

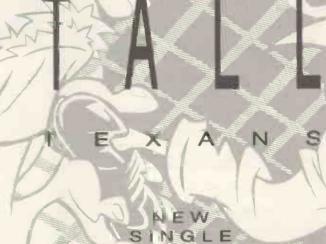
Says Edwards "We are also expanding into service companies companies which supply Wembley in the staging of events." A florist operation is being built on the back of the property "with the view to offering not only local people a garden centre but also supplying all shrubbery and flowers for the complex.

Other subsidiaries include a turfing consultancy, carpeting company and electrical contractors. A team of consultants were also involved with the the plans to stage the Jean Michel Jarre Docklands concerts.

The company's acquisition of Pacer, the American box office operation, this year looks set to spearhead Wembley plc's next step—to expand over the Atlantic.

All of which bears out Edwards' statement that Wembley's ambition is "to be the leading force in the leisure market."





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9 520 TRACY CHAPMAN * * Elektra EKT 44(W) Tracy Chapman (David Kershenbaum) * C:EKT 44C/CD:960774-2	1989 MUSIC WEEK	59 49 3 GREATEST HITS LIVE Arista 209196(B Carly Simon (Carly Simon/Tom T Bone Wolk) C:409196/CD:25
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13 2 Tanita Tikaram (Peter Van Hooke/Rod Argent) C:WX 210C/CD:WX 210CD		62 60 24 Aztec Camera (Various) Warner Brothers WX 12 C:WX 128C/CD:242 Mercury/Phonogram MERH 1
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25 17 8 GREATEST EVER ROCK 'N' ROLL MIX Stylus SMR 858(STY) Various (Variaus) C:SMC 858/CD:SMD 858	* HITS B	75 68 55 Pet Shop Boys, ACTUALLY * * * Parlophone PCSD 1 C:TCPCSD 104/CD:CDPCSD
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	Compiled by Gallup for the BPI, Music Week and BBC based on a sample of 500 conventional record outlets.	OFF THE WALL *
25 39 INXS (Chris Thomas) C:MERHC 114/CD:832 7212	To qualify for a chart position LPs, Cassettes and CDs must have a dealer price of £1.82 or more. KEY TO CHART	Michael Jackson (Quincy Jones/M.Jackson) C:450086 4/CD:CDEPC 8
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31 22 5 PURPLE RAIN (OST) * Warner Brothers 9251101(W) Prince & The Revolution (Prince & The Revolution) C.9251104/CD.9251102	This and Weeks TITLE Label LP No. (Distributor)	81 92 4 20 GOLDEN GREATS EMIEMTY The Hollies (Ron Richards) C:TCEMTV 11/CD:746
32 30 9 A SALT WITH A DEADLY PEPA Salt 'N Pepa (Hurby Luv Bug/Invincibles) FFRR/London FFRLP 3(F) C:FFRMC 3/CD:828 102-2	TITLE Label LP No. (Distributor) Artist (Producer) C: Cassette No./CD: Compact Disc No. A Indicates panel sales Increase of 50-99%.	82 73 30 THE BEST OF OMD * Virgin OMD OMD (Various) C:TCOMD 1/CD:CDO
33 43 4 SHORT SHARP SHOCKED Cooking Vinyl CVLP 1(F) Michelle Shocked (Pete Anderson) C:CVMC 1/CD:836343-2	 Indicates panel sales increase of 100% or more. 6PI AWARDS 	83 55 48 FAITH ** Epic 460000 C:460000 4/CD:460 C:460000 4/CD:460
34 28 4 TWICE THE LOVE Warner Brothers WX 160(W) George Benson (Various) C:WX 160C/CD:925705-2	 PLATINUM (300,000 units) Any multiple of this level can be certified to provide far double platinum ** (600,000 units), treble platinum **** (200,000 units), treble platinum ************************************	84 58 13 INDIGO Matt Bianco (Mark Reilly/Mark Fisher/Various) C:WX 181C/CD:242
35 20 3 AND JUSTICE FOR ALL Metallica (Metallica/Flemming Rasmussen) Vertigo/Phonogram VERH 61(F) C:VERHC 61/CD:836062-2	(900,000 units), quadruple platnum **** (1,200,000 units) owards etc • GOLD (100,000 units)	85 6614 Steve Winwood (Winwood/Tom Lord Alge) C:TCV 2532/CD:CDV
36 12 2 STATE OF EUPHORIA Island ILPS 9916(F) C:ICT 9916/CD:CID 9916	 SILVER (60,000 units) BPI awards are made for combined unit sales of LPs, Cassettes and CDs 	86 84.63 Terence Trent D'Arby (Ware/D'Arby/Gray) C:450911.4/C024505
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38 45176 Dire Straits (Mark Knopfler/Neil Dorfsman) Verligo/Phonogram VERH 25(F) C:VERHC 25/CD:824 499-2 C:VERHC 25/CD:824 499-2 THE WORLDS OF FOSTER & ALLEN Str/us SMR 861(STY)	Panel Sales Percentage +5%	Shing (real politishidh) shing) C:Ame 6402/CD:CDA
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30 53 Wet Wet (Baker/Kroll/JWWWL/Smarties) C:JWWWM 1/CD:832 726-2	IF YOU HAVE NOT	90 6311 UB40 (UB40/John Shaw) C:CADEP 13/CD:DEPC
41 39 21 MORE DIRTY DANCING (OST) RCA BL 86965(BMG) C:BK 86965/CD:BD 86965	COMPLETED AND	91 53 2 END OF MILLENNIUM PSYCHOSIS BLUES That Petrol Emotion (Roli Mosimann) C:TCV 2550/CD-CDV
44 61 HEARSAY * Tabu 450936-1(C) Alexander O'Neal (Jimmy Jam/Terry Lewis) C:450936-4/CD:450936-2	DETIIDNED AN	92 85 3 Phil Collins (Phil Collins/Hugh Padgham) C:OVEDC 212/CD:CDV
43 34 27 HYSTERIA * Bludgeon Riff/Phono HYSLP 1(F) Def Leppard (Robert John Lange/Nigel Green) C:HYSMC 1/CD:8306752	ENTRY FORM FOR	93 81 34 EVERYTHING EMIEMC 35 Climie Fisher (Hague/Lillywhite) C:TCEMC 3538/CD:CDP 748
44 35 3 PEEPSHOW Wonderland/Polydor SHELP 5(F) Siouxsie & The Banshees (Mike Hedges/Banshees)C:5HEMC 5/CD:837240-4	ENIKY FUKM FUK	94 79 6 HOUSE SOUND OF LONDON VOL 4 ftrr/London FRD Various (Various) C.FRDC 4/CD-828
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A&R INDIES

by Dave Henderson

HEY, CATCH the groooooove! While you're reading this, I'm saying hello to **Mickey Mouse** in Florida, but I promise to bring each and every one of you a smiley badge back — to celebrate the death of Acid House. The next movement is Acid Jazz and the one after that is Beatnik Jazz. BGP, through PRT, has a brash brace of releases to help the movement swing along and it includes Acid Jazz Volume One, with tracks from **Funk Inc, Ivan 'Boogaloe' Jones** and pals, Volume Two with tracks



Dark and on the **Riverside** label there's his Freedom Suite, **Clark Terry**'s Top And Bottom Brass and **Thelonius Monk**'s Orchestra At The Town Hall — a live soiree from 1959. So chill out.

THE MARVY **Dim Subooteo** take table soccer and UK eccentricity into new realms with an album of blues rock on Red Rhino they flickers or shovers? Also through Red Rhino and the Cartel, the Medium Cool label further expands its empire with the debut release from Drop, a 12inch of sophisticated dancefloor pop called The Boy Races. More 12-inchers! Yes, the wellrespected **Kill Devil Hills** have their second release, on the Roustabout label and that's called Here We Go Again, while **MDMA** offer Evidence on Ediesta and the Rham label breaks into a fitful burst of activity with releases for dancefloor consumption from **Gary Buchanan**, I Just Need Your Loving, and **Grand Groove**, Let's Dance.

FORMER RED Rhino stalwarts, Red Lorry Yellow Lorry release a new single on Situation Two, through Rough Trade and the Cartel. (Only Dreaming) Wide Awake is a re-recorded version of the track which first saw the light of day on their recent nothing Wrong LP. French New Rose subsidiary, Fan Club releases an ambitious set of blues recordings, featuring authentic gritty recordings laid down around 1970 and featuring Ry Cooder alongside Thomas Pinkston who's acclaimed as the world's finest negro Hawaiian guitarist, the youngest member of WC Handy's band. The album is called Down Home.

SOMEWHERE WITHIN this lurks Red Lorry Yellow Lorry, who have a new single out

from **Billy Butler** and **The Metronomes**, a debut for the beat-goes-poetry teamsters with **Allen Ginsberg**'s Howl. On the **affiliated Milestone label, there's Sonny Rollins**' Dancing In The through the Cartel. Who are these mystical Dim's you ask, well, I'll tell you, they are **Brendan Croker** and **Jon Langford**... but as all Subbuteo experts will be wondering, are



through Pinnacle, has a new album from American raunchies **Adrenalin OD**, which is curiously titled Cruising With Elvis In Bigfoots' UFO, which is licensed from the US Buy Our Records label. Top rockabilly outfit, **The Jets** release a new LP on the Krypton label. It's, inevitably, hard-rockin' stuff and it's called Cotton Pickin'. Even harder is the

MEN OF COURAGE release

their debut single on the Far Out label through Fast Forward and

the Cartel and it's already been held up to the light as the best

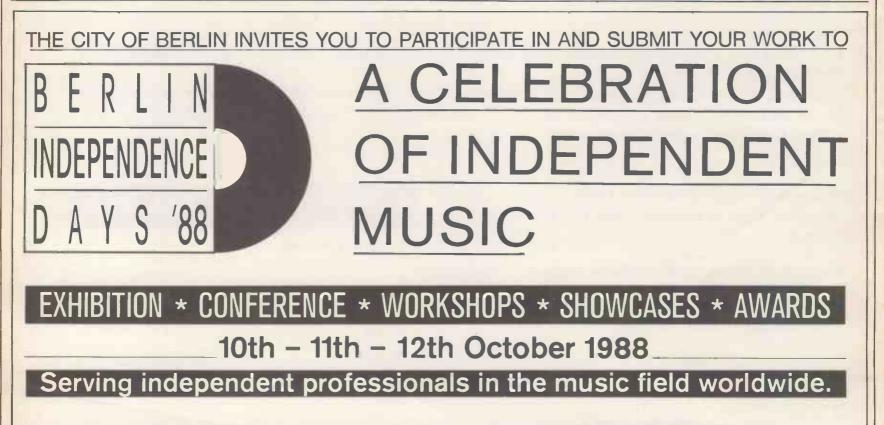
thing to come out of Scandanavia since Ryvita. Also through Fast Forward Dundee's

premier "cutie" band, The Wild

Metalworks/Funhouse link-up for Lethal Aggression's Life Is Hard album which will be avail-able in the UK via Nine Mile and Cartel. In a dance mood the again, **MC Fyre** releases It's My Rhythm on DTI through Revolver and the Cartel and, just as we predicted in paragraph one, Acid Jazz continues to flow with the Acid Jazz label releasing **Extasis**'s Psychedelic Jack on 12-inch through Revolver, Still with Revolver, Colordisc has a compilation called Colour compilation called Colour Supplement, with tracks from WeR7, Lives Of Angels, Modern Art and Mystery Plane, and up at Backs, Rev Revolution has a 12-inch re-leased on Plastichead called Transmission Baby — which features ex-members of Wasted Youth and was produced by Martin Ware of Heaven 17.

THREE HIGHLY interesting album releases from Hannibal are new albums from the far flung corners of the world, including a tie-up of **Ketana, Toumani Diatabe** and **Danny Thompson** on Songhai, a collection of Hungary's dance house music on Vujicsis and Dias Y Flores by **Silvio Rodriguez.**

GREATER THAN One take to the dancefloor, which must be pretty damn crowded by now with all these hip dudes doing their thang out there, with a new 12-inch only single called Peace on K-K. And that's about it from me and Mickey Mouse.



Umbrella will be chairing two panels at BID '88: one closed for Umbrella members only, and one open to all BID '88 delegates. We urge all Umbrella members to attend if they possibly can. To help those of limited means, BID '88 has kindly agreed to supply a coach or two to transport Umbrella members to Berlin and back free of charge. Application forms are available with the registration form from the U.K. office. Don't miss out. Contact us now.



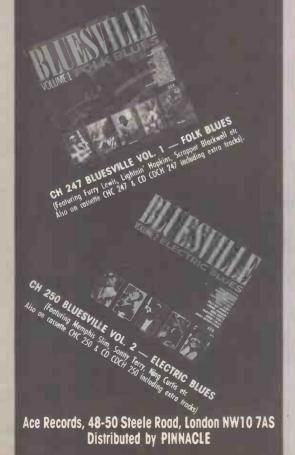
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3	2	10	THE ONLY WAY IS UP Yazz & The Plastic Population Big Life BLR4(T) (I/RT)
4	4	3	STOP THIS CRAZY THING Cold Cut/Junior Reed Ahead Of Our Time CCUT(4)T (I/RT)
5	NE	N	BURN IT UP Beatmasters/PP Arnold Rhythm King LEFT27(T) (I/RT)
6	5	8	THE LOCO-MOTION Kylie Minogue PWL PWL(T)14 (P)
7	6	3	OOCHY KOOCHY Baby Ford Rhythm King/Mute 7BFORD1 (12-BFORD 1)(I/RT)
8	7	4	BIRTHDAY The Sugarcubes One Little Indian 7/12 TP11 (I/NM)
9	8	10	SUPERFLY GUY S-Express Rhythm King/Mute LEFT28(T) (I/RT)
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13	NE	N	FIGHT TO BE FREE Nuclear Assault Under One Flag-(12FLAG105) (P)
14	13	2	JOHNNY AND MARIE Up And Running Tac ZZZ1(T) (I/PP)
15	11	48	BLUE MONDAY 1988 New Order Factory FAC737 (12-FAC73R) (P)
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17 12 0	DESTROY THE HEART House Of Love Creation CRE057(T) (I/RT)
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2017	GIGANTIC Pixies 4AD BAD805 (I/RT)
21 14	COULDN'T GET IT RIGHT Climax Blues Band Clay CLAY49 (P)
22 NEW	ANY LOVE Massive Attack Massive Attack-(MA\$S001) (I/RE)
23 15 3	POP MUZIK (HIT IT! MIX) All Systems Go Unique (12)NIQO3 (A)
24 16 32	THEME FROM S-EXPRESS S-Express Rhythm King/Mute LEFT21(T) (I/RT)
25 21 9	BEAT DIS Bomb The Bass Mister-ron/Rhythm King DOOD(12)1 (I/RT)
26 23 16	CHAINS OF LOVE (REMIX) Erasure Mute (12)MUTE83 (I/RT/SP)
27 NEW	WHAT'S YOUR PROBLEM Projection Jam Today-(12CHIL8) (A)
28 34 24	I SHOULD BE SO LUCKY Kylie Minogue PWL PWL(F)8 (P)
29 29 17	DOCTORIN' THE TARDIS Time Lords KLF KLF003 (I/RT)
30 20	YOU MAKE ME REALISE My Bloody Valentine Creation CREO55(T) (I/RT)
31 19 2	WHAT IS THERE TO SMILE ABOUT Close Lobsters Fire BLAZE25(T) (P)
32 28 7	, DOCTORIN' THE HOUSE Cold Cut/Yazz/Plastic Ahead Of Our Time CCUT27 (I/RT)
33 30	TUNE IN Psychic TV (Jack The Tab) Temple TOPY037 (I/RE)
34 41 2	FREAK SCENE (WHAT A MESS) Dinosaur Jnr. Blast First BFFP030(T) (I/RT)
TOP	25 ALBUMS

1 2 RANK The Smiths П Rough Trade ROUGH126 (I/RT) 2 11 KYLIE Kylie Min PWL HF3 (P) 2 KEEPER OF THE 7 KEYS - PART 2 Helloween Noise NUK 117 (A) ² THE NEPHILIM Fields Of The Nephilim Situation Two SITU22 (I/RT) THE INNOCENTS 22 Mute STUMM55 (I/RT/SP) CHESS-THE RHYTHM & BLUES Various Chess/Charly SAM500 (CH) THE CIRCUS 56 Mute STUMM 35 (L/RT/SP) 10 1977-1980:SUBSTANCE Factory FACT250 (P) Joy Divisio DOING IT FOR THE KIDS Creation CRELP037 (I/RT) 6 , THE SOUND OF SUN 15 10 Chess/Charly SAM 3 (CH) TI 13 11 ACID TRAX VOL 2 Serious DRUG 2 (A) 12 14 10 TOMMY The Wedding Present Reception LEEDS 2 (I/RR) 13 10 21 LIFE'S TOO GOOD The Sugarcubes One Little Indian TPLP5 (1/NM) 18 13 HATFUL OF HOLLOW The Smiths Rol Rough Trade ROUGH 76 (I/RT) 15 11 8 HOUSE OF LOVE House Of Love Creation CRELP34 (I/RT) 16 12 56 SUBSTANCE New Order Factory FACT 200 (P) 17 16 4 THIS IS LATIN MUSIC Caliente/Charly SHOT1 (CH) 18 21 5 LES MISERABLES Original London Cast First Night ENCORE 1 (P) 19 20 42 WONDERLAND Erasure Mute STUMM 25 (I/RT/SP) 20 NEW LEPROSY Death Under One Flag FLAG 24 (P) 21 RE GEORGE BEST Reception LEEDS1 (I/RR) 22 19 5 JACKMASTER VOL 3 Various DJ International JACKLP503 (A) 23 23 2 THE TEXAS CAMPFIRE TAPES Michelle Shocked Cooking Vinyl Cooking Vinyl COOK 002 (I/NM) 24 RE SURFER ROSA Pixies 4AD CAD 803 (I/RT) 25 17 2 5:9:88 Frank Sidebottom In Tape IT 058 (I/RR)

the second		
35 33	5	THE CIRCUS Erasure Mute MUTE66 (I/RT/SP)
36 27	60	TRUE FAITH New Order Factory FAC 183/7(12-FAC183) (P)
37 31	2	RUMBAMANIA Rumba Tres Red Bullet KWEST(T)3 (A)
38 45	4	BITING MY NAILS Renegade Sound Wave Mute (12)MUTE82 (1/RT/SP)
39 24	5	TOP CAT RAP MC Bronx 100 2 One CATRAP(12)1 (A)
40 35	22	BANGO (TO THE BATMOBILE) Todd Terry Project Sleeping Bag HAK(T) 16 (A)
41 26	10	DEF CON ONE Pop Will Eat Itself Chapter 22 PWE1(12)001 (I/NM)
42 39	6	TO THE RHYTHM Longsy D & Cut Master MC Big One V(V)BIG10 (I/RT)
4348	26	ANYONE Smith & Mighty Beat Master BEAT M2(12) (A)
44.25	11	DO YOU WANNA FUNK Sylvester & P. Cowley Domino-(DOM4T) (CH)
45 ²²	20	GOT TO BE CERTAIN
46 ³²	18	MOONCHILD (SECOND SEAL) Fields Of The Nephilim Situation Two SIT52(T) (I/RT)
47 40	4	RIAME
484	4	TANGIERS Screaming Trees Native (12)NTV34 (I/RR)
49 49	15	ATMOSPHERE Joy Division Factory FAC2137 (P)
50 38	7	SHIP OF FOOLS Erasure Mute (12)MUTE74 (I/RT/SP)
1.00		

		and the second second	
E.J			
	6	ADVERTISEMENT	
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THIS WEEK	LAST WEEK	REGGAE DISCO CH	ART CHARI
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2	(3)	HOLDING BACK THE YEARS Earl Sixte	
3	(5)	PROUD TO BE BLACK Crucial Robbie	Y+D YDD 0130
4	(4)	SO MANY WAYS Dennis Molcolm	Charm CRT 19
5	(1)	MUSIC LOVER Shabba Ranks	Live And Love LLD 83
6	(2)	NO WAY BETTER THAN YARD Admiral	Bailey Live And Lave LLD 81
7	(8)	NOT AS HAPPY F. McGregor/C Schloss	Greensleeves GRED 226
8	(9)	WILD SANCHEZ Sonchez	Dennis Star DSI 07
9	(7)	WOMAN OF MOODS Trevor Dixon	Groove And QTR CRD 004
10	(17)	MEANING OF LIFE B. Candy	Soxon SHF 005
	(15)	OOH BABY BABY Kotch	Mango 1215 382
	(14)	A NO NUTTEN Frankie Paul	Fashion FAD 060
-	(13)	LOVE IT JAMAICA Mocko B.	Black Scarpia BS 018
	(20)	AMILOSING YOU Cynthia Schloss	Charm Records CRT 22
15	(10)	CALL ON ME Delroy Wilson	Germain Records DGT 37
		REGGAE ALBUM CH	ART
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2	(2)	REGGAE HITS VOL 4 Vorious Artists	Jet Star JELP 1004
3	(4)	SIZZLING Frankie Paul	Skengdon SKDLP 009
4	(3)	LONELINESS Sanchez	Techniques Records WRLP 17
5	(6)	LOOKS ARE DECEIVING Maka B	Anwa Records ARILP 038
6	(5)	MUSIC WORKS SHOWCASE 88 Vario	us Greensleeves GREL 117
7	(8)	CONSCIOUS PARTY Z. Morley/The Melod	y Makers Virgin V 2506
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9	(7)		Greensleeves Records GREL 112
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		DISCO 45'S NEW RELE	ASES
CHE	RRYB	ob Andy/I Anko	DKAA 001
COV	ER M	E Tinga Stewart & Ninga Man	Pickout PICK 09
LON	ELYP	aulett Tojah	Anwo ARI 79
DRE/	AMLO	DVER Sister Charmoine	Rock STAR RSD 002
WAN	IDER	ING WANDERER W. Tyson & Misty In Roots	People Unite PU 006
		INA IT Joseph Cotton	CSA Records 12CSA 516
	_	N BABY Tinga Stewart & Peter Hunningale	Realistic RR12
		IS BURNING Pliers	Pickout PICK 10
		HAN Super Cot	Roots Rockers RRD 006
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FAM	ILY Jo	e Higgs	Blue Mountain BMLP 21
		ITING Tomlins	Live & Learn LLLP 027
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		eny Eyes Remix	Power Pakk PP 17
			ty TWenty Rec. TT 122020 (Acid)
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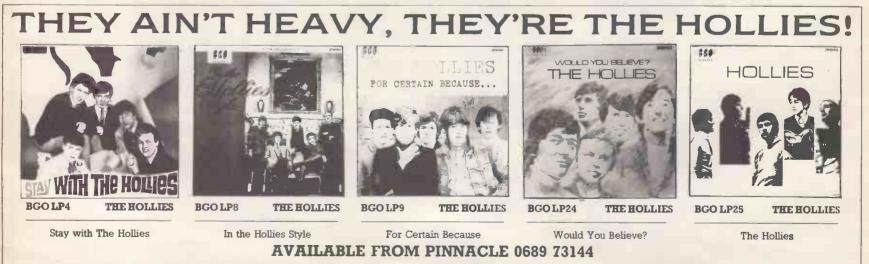
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Year to Date: 40 weeks to 7th October Album Releases: 3577

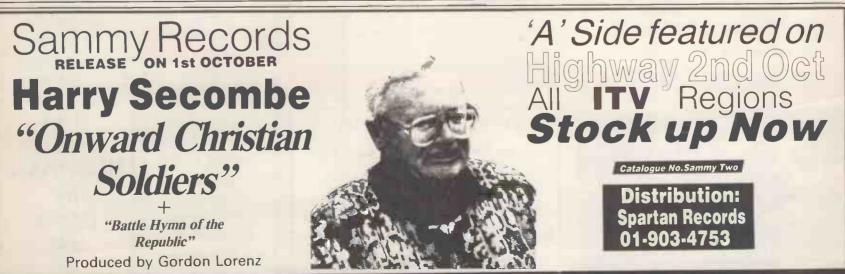


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ASTIAIRE KIVAL LOVE/VERSian) Passion PASH 1204 12 ric bag (A) *ASTLEY, Rick SHE WANTS TO DANCE WITH ME (REMIX)/(Version) RCA PT 42190R 12" Pic Bag (BMG) Dance/Disco BAILEY, Jordan DON'T WORRY, BE HAPPY/You Build Me Up Mango/Island IS 396 Pic Bag;12IS	MACCA B LOVE IT JAMAICA/(Versian) Black Scorpio BS 18 12" Pic Bag (I/RE) MADDER, Gayna Rose TIES/Bigger Than A Dream Destiny Angel GYPSY 3 Pic Bag (ARAB) MATTIS, Errol ALL TIME LOVER/tba Groove Atron Music GAT 05 12" (JS) MIGHTY FORCE TRASHING A DEAD HOUSE/(Version) Vinyl Drip International SUK 3 12" Pic	Capperhead Road
896 12" Pic Bag (F) Reggae BALAAM AND THE ANGEL I LOVE THE THINGS YOU DO TO ME/Your In The Way Of My Dreams Virgin VS 993 Pic Bag;VS 99312 12" Pic Bag incls The Things You Know/As Times Go By (E) BLACK ROOTS START AFRESH/iba Nubian NR 08;NRT 08 12" (I/RE/JS) Reggae	Bag (I/RE) MOODY BOYS, The Featuring RHYME & REASON ACID RAPPIN'/MOODY BOYS — ACID HEAVEN (COKY'S MIX) CityBeat/Beggars Banquet CBE 730 Pic Bag;CBE 1230 12" Pic Bag (W) Acid House	D'Bop D'Bop Desper Than The Holler Delving Awoy Don't Worry, Be Happy Dream Love Elephont Stone
BLAKE, Paul DANCE/tba White Label REV 48 12" (JS) Reggae **BLUE ZONE JACKIE/There Was I//Chance It Arista 151548 "3" CD" (BMG) HiNRG BREATHE JONAH/Liberties Of Love Siren/Virgin SRN 95 Pic Bag;SRNP 95 Poster Bag;SRNT 95 12" Pic Bag incls Won't You Come Back (Extended) (E) BUBBLER, Charmain SAY YES/tba Black Jack BJ 021 12" (JS) Reggae	**NASA SHAH SHAH/Power To Love/Cruisin' Persian Fun After All/Music For Nations 12TAA 111 12" Pic Bog (P) NEW BEAT GENERATION SUCK THE BEAT/tba Subway SUB 038 12" (I/RR) NUCLEAR ASSAULT FIGHTTO BE FREE/Equal Rights/Stand Up Under One Flag/Music For Nations PB 12FLAG 105 12" incls Giant Poster Bag (P)	Everything Good Is Bod W Foiling In Love
CADEAU DE MARIAGE POURQUOI ES TU DEVENUE/tba Reception REC 001F (Limited Edition) (I/RR) CARNE, Jean AIN'T NO WAY/Flame Of Love RCA PB 42067 Pic Bag;PT 42068 12" Pic Bag incls You're A Part Of Me (BMG) CAST OF BREAD HOME/tba BBC RESL 186 Pic Bag (P)	OCEAN, Billy STAND AND DELIVER/Pleasure Jive BOS 4 Pic Bag;BOS T4 12" Pic Bag (BMG) Dance/Dicso ON THE CASE Featuring COUSIN RACHEL SHIKISHA/(Version) Supreme SUPE 135 Pic Bag;SUPE T135 12" Pic Bag (A) Dance/Disca	Harvest For The World Heodhunter Heodhunter Heortbeat Radio Here Love Is Burning Here Comes That Sound Hmm Hmm
CHICO CHICO BAMBALEO/Just Shadows On The Wall Polydor PO 19 Pic Bag;PZ 19 12" Pic Bag incls If I Had Hammer (F) CHRISTIANS, The HARVEST FOR THE WORLD/People Get Ready Island IS 395 Pic Bag;12IS 395 12" Pic Bag (F)	PARADE GROUND CUT UP/tba Play It Again Sam BIAS 093CD "CD" (I/RR) PARADAEMA, Paula ONLY TIME/(Inst) Destiny Angel GYPSY 1 (ARAB) PERFECT DISASTER, The TIME TO KILL/tba Fire BLAZE 31;BLAZE 31T 12" (P) PEROUX WHEELS KEEP TURNIN//tba Razor PPR 1 12" (P)	House We Used To Live In S Hurt So Bad
CLEGG, Johnny & SAVUKA TAKE MY HEART AWAY/Scatterlings Of Africa EMI EM 75 Pic Bag;12EM 7512" incls Siyayilanda (Love House Dub);CDEM 75 "CD" (E) African CRAIG, Lorraine & NATIONAL JAZZ YOUTH ORCHESTRA WHERE IS THE MUSIC/Much Too Much BBC RESL 228 Pic Bag (P)	PHASE II REACHIN//tha Republic LICT 006 12" (Self — 0) 836 2322) PLIERS HERE LOVE IS BURNING/tha Pickout PICK 10 12" (JS) Reggae PROJECTION WHAT'S YOUR PROBLEM/(Version) Jam Today CHIL 8 Pic Bag;12 CHIL 8 12" Pic Bag (A) Dance/Disco	In The Name Of Love '88 Jack Ta The Sound Of The Underground
DAN REED NETWORK GET TO YOU/Forgot To Make Her Mine Mercury/Phonogram MER 269 Pic Bag;MERX 269 12 Pic Bag (F) DAWN, Marie YOU AND ME/(Version) Ariwa ARI 69 12" Pic Bag (I/RE) Reggae DEACON BLUE REAL GONE KID/tbo CBS DEAC 7 Pic Bag;DEAC T7 12" Pic Bag;CDDEAC 7 VCONT Pic Bag;CDDEAC 7	REBEL MC, The COCKNEY RHYTHM//tba B Ware UM 004 12" (JS) Soul RIFF RAFF YOU WANNA DANCE/tba Twenty Twenty TT 122020 12" (JS) Acid SENATORS, The 1 DON'T CARE ABOUT THE PAST/Torn In Two Virgin VS 1126 Pic Bag;VST 1126 Senators, The 1 Don't Care ABOUT THE PAST/Torn In Two Virgin VS 1126 Pic Bag;VST 1126	Let The Hustlers Play Loco/Donce Dirty Love Don't Come No Stronger
"CD" (C) DIRTY HARRY D'BOP/tba Subway SUB 015CD "CD" (I/RR) EARLE, Steve COPPERHEAD ROAD/Little Sister MCA MCA 1280 Pic Bag;MCA T1280 12" Pic Bag incls No 29; DMCA 1280 "CD" (F)	12" Pic Bag incls So Far Away/I Have No Rights (E) SHINEHEAD CHAIN GANG RAP/(Version) Elektra/WEA EKR 81 Pic Bag;EKR 81T 12" Pic Bag (W) SISTER AUDREY DAYLIGHTAND DARKNESS/tba Ariwa ARI 71 12" Pic Bag (I/RE) SISTER CHARMAINE DREAM LOVE/tba Rock Star RSD 002 12" (JS) Reggae	Lucky Number
ENYA ORINOCO FLOW/Out Of The Blue WEA YZ 312 Pic Bag;YZ 312T 12" Pic Bag incls Smaotin;YZ 312CD "CD" (M) **EROTIC DISSIDENTS SHAKE YOUR HIPS/tba Subway SUB 029CD "CD" (I/RR) FANTASIA TONIGHT'S THE PARTY/Emily's Party Chrysalis CHS 3300; Pic Bag;CHS 123300 12"	SMITHEREENS HOUSE WE USED TO LIVE IN/Ruler Of My Heart Enigma/Virgin ENV Z Pic Bag;ENVT 212* Pic Bag; Boy 2 Pic Bag; ENT 2 Pic Bag; ENT 2 Pic Bag; ENT 3 Ent N App STEADY B LET THE HUSTLERS PLAY/Hoa Jive JIVE T188 12" Pic Bag; BBG; Rap STEPSISTERS LUCKY NUMBER/(Versions) Debut/Passion DEBT 3057 Pic Bag; DEBTX 3057 12"Pic	(Nothing But) Flowers
Pic Bog (C) FIFTY THIRD CARD, The RITUAL SWAY/Straw In The Wind/Walk Free Wildshine WILDSHINE 1 12" Fic bog (I/BK) FORDHAM, Julia WOMAN OF THE EIGHTIES/Behind Closed Doors Circa/Virgin YR 17 Pic Bag;YRT	Bag (A) STEWART, Tinga & NINGA MAN COVER ME/tba Pickout PICK 09 12" (JS) Reggae STEWART, Tinga & PETER HUNNINGALE HANG ON BABY/tba Realistic RR 12" (JS) Reggae STONE, Tony LOVE DON'T COME NO STRONGER/No More Those Lies Ensign/Chrysalis ENY 617 Pic Bag (C)	Real Gone Kid
17 12" Pic Bog (E) FREAK BROTHERS FREAK TO THE BEAT/iba Subway SUB 039 12" (I/RR) **FREY, Glenn TRUE LOVE/Working Man MCA MCAT 1284 12" Pic Bag;DMCA 1284 "CD" (F) FRONT 242 HEADHUNTER/iba Red Rhino Europe RRE 006;RRET 006 12";RRECD 006 "CD" (I/RR)	STONE ROSES ELEPHANT STONE/The Hardest Thing In The World Silvertone ORE 1 Pic Bag;ORE T1 12" Pic Bag (P) SUPERCAT SWEET FOR MY SWEET/tha Skengdon SKDL 077 12" (JS) Reggae SUPERCAT SWEET FOR MY SWEET/tha Skengdon SKDL 077 12" (JS) Reggae SUPERCAT SANDOCHAN/tba Roots Rockers RRD 006 12" (JS) Reggae	Say Yes
GENERAL BEENY FIT AND ROUND/tha Josiah KJ 005 12" (JS) Reggae GIBSON, Debbie STAYING TOGETHER/Red Hot Atlantic/WEA A 9020 Pic Bag;A 9020T 12" Pic Bag;A 9020CD "CD" (W) GO-BETWEENS, The WAS THERE ANYTHING I COULD DO/Rock 'n' Roll Friend Beggars Banquet BEG 219 Pic bag;BEG 219T 12" Pic Bag incls Mexican Postcard (W)	TAJAH, Paulette LONLEY/tba Ariwa ARI 79 12" (JS) TALKING HEADS (NOTHING BUT) FLOWERS (LILLEYWHITE MIX)/Ruby Dear (Bush Mix) EMI EM 53 Pic Bag; 10EM 53 10" Pic Bag incls Mommy, Daddy You And 1;12EM 53 12" Pic Bag incls The Facts Of Life (E)	Start Afresh Staying Together Suck The Beat Sweet For My Sweet Take My Heart Away The Party
**GRACE, Janey Lee HEARTBEAT RADIO/Don't Give Your Love To Anyone Q/Supertrack DIAM 1 Pic Bag (E) — Correction To Previous Listing GRANT, Amy SAVED BY LOVE/Shadows A&M AM 473 Pic Bag;AMY 473 12" Pic bag incls Who To Listen To (F)	TAMLIN, Ricky CALL ME/tba Ariwa ARI 74 12" Pic Bag (I/RE) Reggae TAMLINS HURT SO BAD/tba White Label REV 49 12" (JS) Reggae TASTE OF SUGAR HMM HMM/tba Subway SUB 029CD "CD" (I/RR) THOMPSON TWINS IN THE NAME OF LOVE '88/(Version) Arista 111808 Pic Bag;611808 12" Pic Bag;661808 "CD" (BMG) Dance/Disco	Ties A Time To Kill Tonight's The Porty Trashing A Dead House N True Love Wondering Wanderer Was There Anything I Could
HARD OPTIONS BLIND FAITH/Homeland Mosa MOSA 110 (WYND) HARRIS, Simon HERE COMES THAT SOUND/Only A Demo ffrr/London FFR 12 Pic Bag;FFRX 12 12" Pic Bag incls Perfect Beat/Acid Fingers Breakdown (F) Dance/Disco HEART OF ICE DELVING AWAY/(Version) Virgin VS 1120 Pic Bag;VST 1120 12" Pic Bag (E)	TRAVIS, Randy DEEPER THAN THE HOLLER/I Told You Soon Warner Brothers W 7804 Pic Bag;W 7804T 12" Pic Bag incls Storms Of Life/Forever And Ever Amen;W 7804CD "CD" incls 1982/No Place Like Home (W) TYSON, W & MISTY IN ROOTS WANDERING WANDERER/Iba People Unite PU 006 12"	Do
HEATHROW FLYERS M25 BLUES/iba Red Baron RB 002 (Self — 01 7593774) HEERA BEAT THE RHYTHM BALLE BALLE/(Version) Arishma ARIS 2002 12" Pic Bag (I/BK) HITHOUSE JACK TO THE SOUND OF THE UNDERGROUND (PARTY MIX)/(Version) Supreme SUPE 137 Pic Bag;SUPE T137 12" Pic Bag (A)	(JS) Reggae WARRIORS, The AH YOU/(Version) Ariwo ARI 78 12" Pic Bag (I/RE) Reggae WATERFRONT CRY/Saved Polydor WON 1 Pic Bag;WONX 1 12" Pic Bag (F) WESTWORLD EVERYTHING GOOD IS BAD/Ha Ha RCA PB 42243 Pic Bag;PT 42244 12" Pic	You Wanno Dance
ICICLE WORKS NIGHT TRACKS/tba Night Tracks SFNT 015 12" (P) INTENSE MELLOW/(Version) Ariwa ARI 77 12"Pic Bag (I/RE) Reggae KELLY, Ned & THE BUSHRANGERS AUTOMOBILE/Girls' Got Feelings Too Bork DRIVE 1 Pic Bag	 Bag; PD 42244 "CD" (BMG) **WILDE, Kim NEVER TRUST A STRANGER/Wotcha Gonna Do MCA KIMSG 9 Gatefold Sleeve KIMX 9 12" Pic Bag incls You Came (F) WOLFSRANE LOCO/DANCE DIRTY/Limosine/Killer Def Jam/London WSB 2 12" 4-track EP (F) 	
(A) KLEAR VIEW HARMONIX LAUGHTER IN THE RAIN/(Version) Rotima ROR 3 12" Pic Bag (I/RE) KOFI BLACK PRIDE/tba Ariwa ARI 81 12" (JS) KRAZE THE PARTY/tba MCA MCA 1288 Pic Bag;MCAT 1288 12" Pic Bag (F) Reggae	WONDER, Stevie MY EYES DON'T CRY/(Inst) Motown ZB 42259 Pic Bag;ZT 42260 12" Pic Bag (BMG) YOUNG GODS L'AMOURIR/tba Play It Again Sam BIAS 101CD "CD" (I/RR)	
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MUSIC WEEK 1 OCTOBER, 1988

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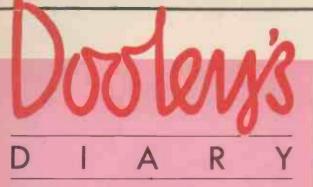
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DIARYM



THE IMPENDING departure of Chrysalis Group managing director Terry Cannolly will do nothing to stem the bar talk of a possible sale of the company by chairman Chris Wright who so vehemently denied the speculation recently (MW, September 10). Connolly, for long a stabilising business force within the company, will not officially confirm his leaving but it is believed that he will be heading up a property company... Close readers of W H Smith's annual report would note that Our Price claims to sell "the equivalent of two recordings each second".... Taking a leaf out of Virgin's book, and for similar reasons, Video Collection/Wynd-Up/SP&S etc parent Prestwich Holdings is looking to go private via a management buy-out... With Lynn Franks' PR outfit being dropped by the BPI, future image building for the record industry will be conducted on an odd hack (sorry, ad hoc) basis ... Under the newly-signed BIEM-IFPI agreement, mechanical royalties for CDs will be paid on the dealer price of the CD, rather than the corresponding LP. The blow is softened for record companies with a three-year phasing-in period and if you haven't understood a word of this so far, don't worry, we'll explain it all next week ... John Edward (the voice of Metal Mickey, for trivia fans) has decided to sell his Hollywood Studios, where Bomb The Bass and S-Express were recorded ... Night owls may be keen to check out the first cable broadcast of Nick Austin's The Landscape Channel which kicks off modestly at 4am on Sunday, October 2....

PAUL RUSSELL'S elevation (see p1) would seem to put the lid on speculation that he could be leaving CBS but may not totally stop envious glances towards the MD's chair ... Is Russell Michael Jackson's Man In The Mirror? He certainly was when, on the way up to the Milton Keynes gig, his Merc tagged on to the tail of the supreme being's motorcade looking for a fast ride up the motorway. Unfortunately a suspicious police escort started weaving across the CBS MD's path and eventually flagged him down to ask for an explanation, not at all impressed by his VIP concert passes.... The BMI Awards luncheon for PRS members (see p4) is getting bigger by the year and president Frances Preston observed: "Just as we outgrew the other room, I'm sure we'll outgrow this one" The PolyGram sales conference proved to be even more exciting than national sales manager Nigel Haywood anticipated for as he was presenting awards to sales staff, sales director Pete Rezon made the surprise announcement of Haywood's promotion to general sales manager for the pop division Apparently it's the heads that count: Arista let go a new A&R co-ordinator recently when New York discovered the UK company had one person too many in that department.





TALKING SHOP: The Phonogram team gets behind Olivia Newton John and her new album, The Rumour.



EPEE IT'S because I'm a Londoner: Rick Astley inspects the equipment of RCA radio promotions manager Johnny Davis, currently fencing for Great Britain at the Olympics.



RUN MDC: Jessye Norman takes over the counter during the opening of MDC's new shop in the City of London.



YESTERDAY PEOPLE: BMI presents Yoko Ono Lennon with a special award marking Yesterday as the most played song in the organisation's repertoire.



WHAT A PRT: CSA's Clive Stanhope goes native as he launches World Series with the help of PRT's Richard Lim.



WE'VE had the silly season, now here's the serious season. If you were to sit in the darkened

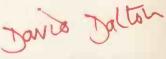
hall at any one of the record company sales conferences and look around, you would see one person (probably sitting alone in a corner) twitching nervously as hit after potential hit was unveiled. That person would be the one with ultimate responsibility for guaranteeing the manufacturing and distribution of all those goodies at this busiest time of year. The bigger and more prestigious the autumn roster, the bigger the twitch as the reality of the monumental task ahead dawned.

This is more than usually relevant this year because of some early warning signs already worrying record companies and dealers alike. And CBS is about to unveil plans for new working arrangements at its Aylesbury plant designed to improve its service to dealers.

At the PolyGram sales conference, after a video presentation by Lenny Henry, Polydor MD David Munns quipped: "Lenny was going to be here but he was too late for the train — EMI is pressing his ticket." A neat line taking a dig at a competitor, maybe, but in PolyGram's case it's much closer to home for, having shut down its vinyl facility in the UK, EMI's plant at Hayes is manufacturing PolyGram vinyl product and is clearly struggling to keep pace with that on top of its own output. PolyGram's move has certainly puzzled a few people, even if it does fit in with its future strategy to concentrate on new technologies. A considerable buyer of

A considerable buyer of PolyGram, EMI and Virgin product expressed his anxiety to me recently, saying: "If EMI and PolyGram can't cope in August, what's it going to be like in November?"

EMI is undoubtedly trying hard to remedy deep seated problems at the manufacturing plant but it's a hard fact of life that, come Christmas time, there will be no presents handed out for unfulfilled orders. Manufacturing and distributing records is the most serious side of the music business — please don't let it lapse into the silly season again this year.





MAY THE force ...: Every member of the EMI singles promotion force received an award at the company's annual conference in Blackpool to mark a year of achievement.

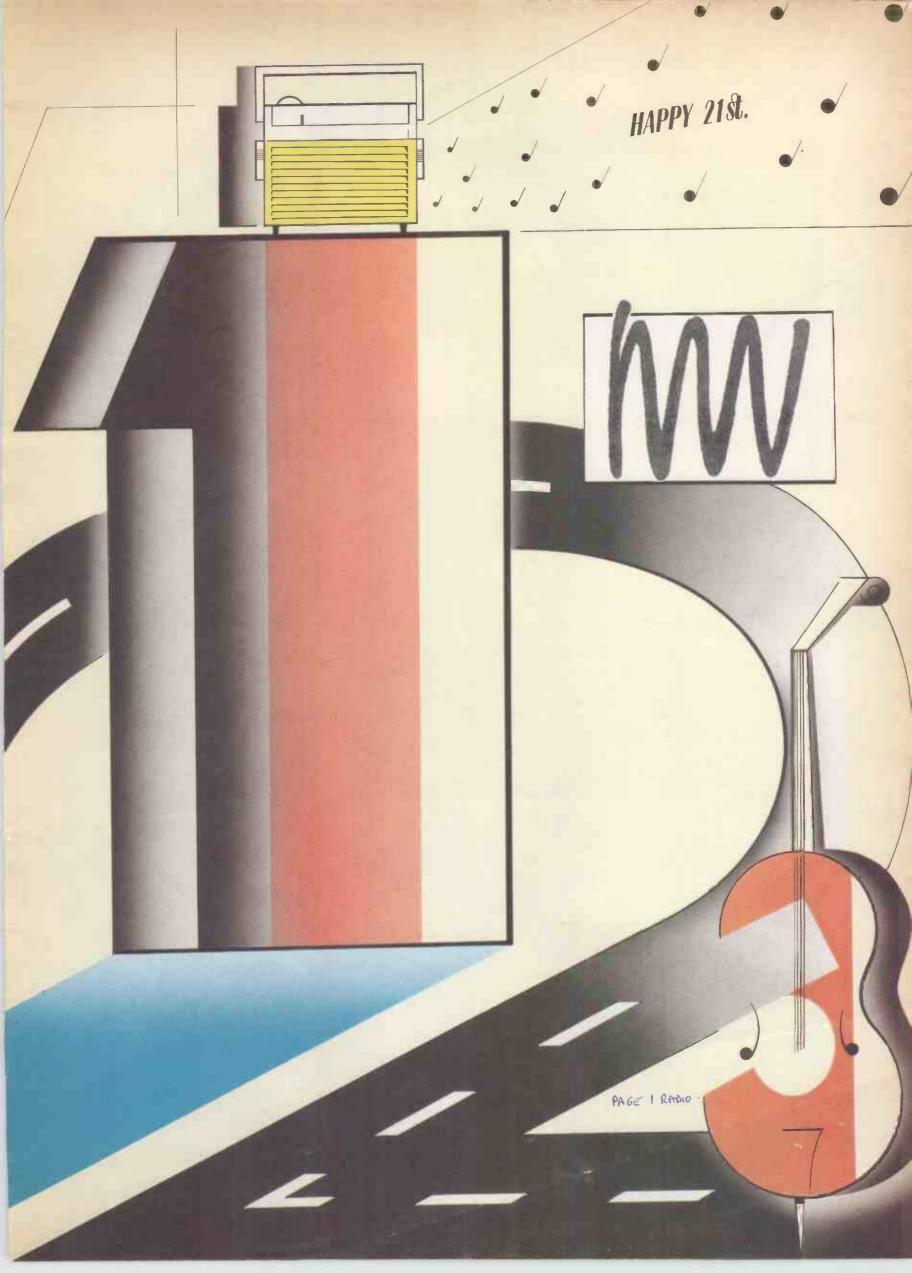


WATKINS ON Earth?: Tom Watkins makes an unscheduled appearance on stage at Blackpool to hand over an award marking the sales of Pet Shop Boys' Actually.



DEKE THIS!: Deke Arlon makes his presence felt at Blackpool in the company of Alan Omokhoje and David Hughes.





CBS · Radio 1 In tune together

21 YEARS OF MUSIC ON NETWORK RADIO

21 years of ruling the waves

MUSIC IS an often forgotten component in the development of radio in the UK. If prompted, people tend to think of Churchill's speeches or their favourite episode of The Archers.

Yet music is the staple diet of much of **UK** radio and when the landmark decision to split the BBC's network services came in 1967, three services - Radios One, Two and Three — were designated to be very largely dedicated to music.

In this celebration of 21 years of music on network radio Music Week highlights some of the key turning points in past development and focuses on the future direction of the three stations.

John Tobler kicks off our birthday tribute by casting an eye over the maturing of a 21year-old Radio One.

O ANYONE who was listening to pop radio in 1967, the advent of BBC Radio One (originally dub-bed by the media Radio 247 after its original medium wave wave-length) was either a gift from the Gods, or else a government con-trolled alternative to the recently outlawed pirate radio stations whose 24 hours a day pop music menu had revolutionised pop mu-cie radio sic radio.

The pirates were so named for two reasons. The majority of them operated from ships moored just outside a three mile boundary from the British coastline, which were protected by a loophole in British law from governmental interfer-ence. The "pirate" epithet in this case was obvious, but of more serious note was the fact that the sta-tions would appropriate any wavelength they liked for their transmissions, thus potentially en-dangering more crucial maritime communications. Added to this was that they took no account of such apparent trivialities as copyright law and royalties relating to the records they played. The Labour Government of 1966 decided that a stop must be put to these latter-day Long John Silvers, and passed the celebrated Marine Offences Bill, which outlawed all types of pi-

rate radio. Perhaps heeding the lessons of prohibition in the US between the wars, the Government swiftly planned an alternative to pirate radio in order that fans of pop radio as purveyed by the pirates would not feel deprived. Before Radio One's advent, the pop music aired by the Light Programme (Radio Two après le deluge) included what seemed like far too much ersatz material — hits of the day played by elderly and often musically wooden dance bands and vocalists, to whom the words excitement

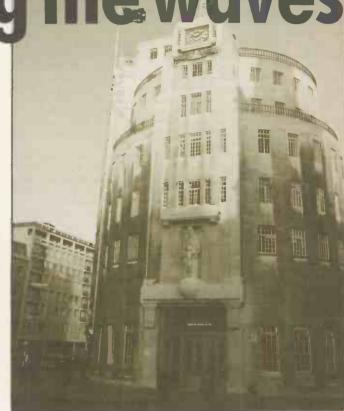
and innovation were anathema. The pirates, unaffected by buzzwords like needletime, simply played records all the time. Which

would you rather listen to? The teens and twenties of the mid-Sixties felt that way too, and the pi-rates quickly acquired enviably high listening figures which, by sell-ing commercials swiftly made them not only viable but extremely prof-itable in financial terms. And they dide't acce have to pour to play the didn't even have to pay to play the records!

Smart thinking then, on the part of the Postmaster General, Edward Short to put a stop to this. Even smarter was the decision to staff the new network with many ex-pirate disc jockeys. The most successful pirate, Radio London, had agreed to cease broadcasting as soon as the legislation was affirm-ed, so a lot of Big L's presenters agreed to join Radio One, includ-ing Tony, Blackburg, John Park Blackburn, John Peel, Tony ing Kenny Everett, Dave Cash, Ed Stewart, and Keith Skues. The two Radio Caroline boats were to continue broadcasting even though they would be breaking the law, so certain DJs, like Johnny Walker, and Dave Lee Travis, were not among the original Radio One which was completed by the team, few bright sparks who had recently joined the Light Programme and were considered young enough and sufficiently pop-oriented to transfer to the teenage network.

Then came the bad news. Unlike the round the clock pop of the pi-rates, Radio One would only be on the air from 7am until 7.30pm, and some of those hours would be filled with shows that seemed like (and sometimes were) transfers from the Light Programme. Family Choice? Jimmy Young? The Joe Loss Show?

Even so, there were still major sections of the populace who saw Radio One in terms of the Second Coming. The pirates, it should be remembered, were effectively local stations, and outside the major conurbations, a pirate's signal was all but unaudible, and for this most deprived constituency Radio One was truly something new. The excitement of experiencing pirate-



BROADCASTING HOUSE: the nerve centre behind the operation

style presentation for the first time more than offset the fact that Sam Costa (even then over 50 years

old) was also a Radio One jock. Public reaction was generally fa-vourable and a *News Of The* World survey claimed that 75 per cent of those who listened to Radio One on its first day, September 30, 1967, were reasonably happy with it. A minor aside at this point — the next time someone tells you that Flowers In The Rain by The Move was the first music heard on Radio One, ask them about the signature tune of the first presenter on Radio One, Tony Blackburn, which was Beefeaters, an instrumental by

Johnny Dankworth ... Radio One has survived and prospered ever since, and while it has appeared to be as hip as a Big Mac from time to time, it has been able to reflect both the con-temporary and the futuristic in terms of music. The first step was to expand, the second to experiment: Lose all the Radio Two ambience produced by "simultaneous" shows common to both networks (and gently ease out the Light Pro-gramme influence and personnel), gramme influence and personnell, press continually for more discrete airtime. Recruit disc jockeys who are relatively inexperienced — look how well the comparative novices on the ships had done. It was a gradual process, which

in some respects continues today. Only now can Radio One broad-cast after midnight, and there's still a chunk of the night which remains a Radio Two preserve. Stereo FM? A lot more now than ever before, even though it is rumoured that the Radio One audience exceeds those of Two, Three and Four combined most of the time, and they all have stereo capacity and use. Parts of the country still get all but **th**e last two hours of the day in



THE MAN who kicked it all off -Tony Blackburn

mono. For an ambitious disc jockey the ultimate goal on British radio is a Radio One show, which is not to say that Radio One necessarily has all the best DJs, although it has generally collected the apparent cream of what is available. Hence the coefficience influence and do voted following of John Peel, who has first uncovered and then pioneered the transmission of the vast majority of worthwhile musical trends since psychedelia, and via his choice of acts to record special sessions has provided many a latterday superstar with initial nasay that Andy Kershaw is now ri-valling Peel in exposing new talent

TO PAGE FOUR



THE TEAM which started it all — only Peel remains





21 YEARS OF MUSIC ON NETWORK RADIO

FROM PAGE THREE

(and Kershaw does "discover" some great acts, although some feel he discovers as many nohopers), the closest comparison to the estimably enthusiastic Kershaw must be with the late and greatly lamented Alexis Korner, who played blues and R&B tracks like the old friends they were. Peel, Korner and Kershaw rep-

Peel, Korner and Kershaw represent one aspect of Radio One, which is to praise past glories and forecast future trends. Their shows have never been aired at peak listening times because of their specialist nature — the worst reaction is a switch off, and quite clearly, speed metal (as purveyed by Tommy Vance), African music (Kershaw) or reggae/punk/indie music etc (Peel) would not be everyone's cup of tea.

The daytime hours are piloted by another group of disc jockeys. The Breakfast Show presenter is entrusted with the station's flagship if they start the day with Radio One, they may keep listening as long as they're enjaying it. For most of Radio One's history, the Breakfast Show jock has enjayed the biggest public profile in his profession. Tony Blackburn, Noel Edmunds, Mike Read and the everimproving Simon Mayo are just a few of the names who achieved star status via the Breakfast Show.

star status via the Breakfast Show. Following it every weekday is the very popular Simon Bates, somewhat of an anachronism in that he started with Radio Two. A very popular feature of his show has been The Golden Hour, in which Bates plays familiar oldies, while his moving/sentimental narration of letters from listeners has a curious tenacity which is hard to ignore. During the aftermoons, Steve Wright presents the most popular daytime radio show in the UK. Wright is not best known for his impeccable musical taste but for his fast-moving show, the result of much hard work on the part of Wright and his researchers. The results are sometimes breathtaking and never less than interesting, and it is said that Wright realises that radio is more appropriate to his talents than television, which should mean that he'll be around for a long time yet, even though *Radio Times* recently noted that Luther Vandross was his favourite artist.

At this point, Radio One probably has as good a team as it has ever had, spearheaded by Mayo, Bates and Wright and with Peel, Vance and Kershaw, among others, as agents provocateurs. The recipe has not been achieved without much experimentation, and in particular with the continuity of a surprisingly large part of the production staff, a number of whom, including controller Johnny Beerling and executive and senior producers like Stuart Grundy, John Walters, Jeff Griffin and Mike Hawkes, have been directly or indirectly connected with Radio One since the start. The long-standing and experience of these has been recently balanced by the appointment of a young Welshman named Roger Lewis as head of music.

Roger Lewis as head of music. While possessing a suitable awareness and respect for the past (the Eric Clapton documentary





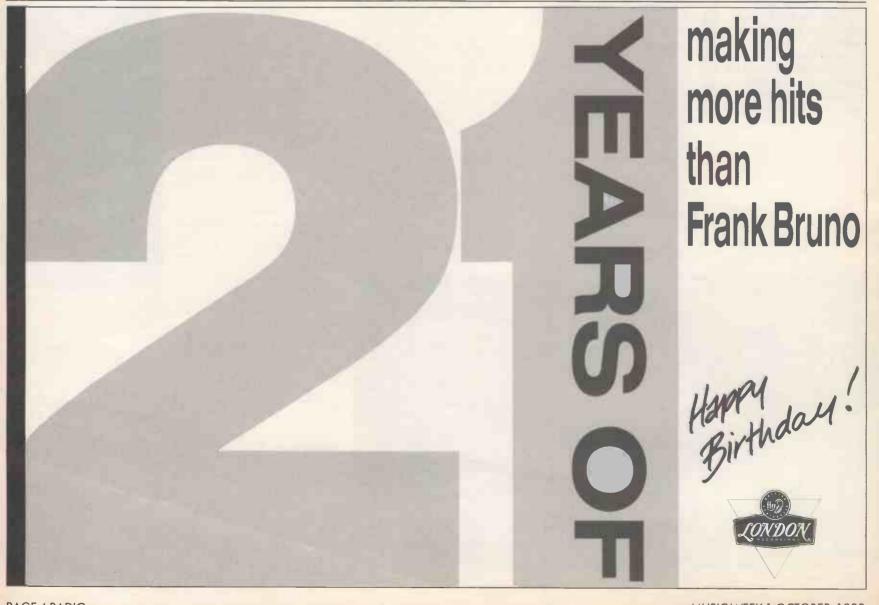
series he produced was correctly assembled), he is also very conscious of the need for Radio One to stay ahead (or at least abreast) of trends in pop music. His Burtonesque oratory at industry

functions has impressed many in the music business and his no-nonsense approach to the network's musical direction at a time when a major trend isn't yet visible have made him a fitting representative EXPERIMENT AND variety are keywords for Radio One and one such exponent of this creed was the influential broadcaster Emperor Rosko.

AS YOU WERE: Noel Edmunds found nationwide fame on the station's flagship, The Breakfast Show, and John Walters, longtime producer caught in more casual mode

of the most important radio station in the British Isles.

Lewis looks set to continue Radio One's vigorous pursuit of improvement on all fronts, which has made it something to be proud of.





TAKE A BOW RADIO 1 FROM ALL YOUR FRIENDS AT WEA

It's all change for the nation's station

LTHOUGH IT may be tempting to pigeonhole Radio One as a strictly chart-oriented network, the reality is that a significant percentage of the station's output is far from the endless whirl of past, present and future hits which dominate the airwaves on weekdays before around 7 pm.

the airwaves on weekdays before around 7 pm. Evenings and weekends on Radio One feature considerably more specialist and challenging programming, which appears to have two separate but overlapping aims. While radio has many competitors outside normal working hours (prime time TV, cinema, pubs and so on), Radio One uses the evenings and weekends to cater mainly for minority audiences which it can achieve with far greater ease than its ILR competitors, since massive audiences and thus greater advertising revenue are not the sole rationale. If the specialist audience is one aim, the other is to expose new and untried talent, and happily a proportion of that talent subsequently graduates to daytime airplay.

to daytime airplay. Stuart Grundy is Radio One's executive producer with responsibility for the station's non-main-

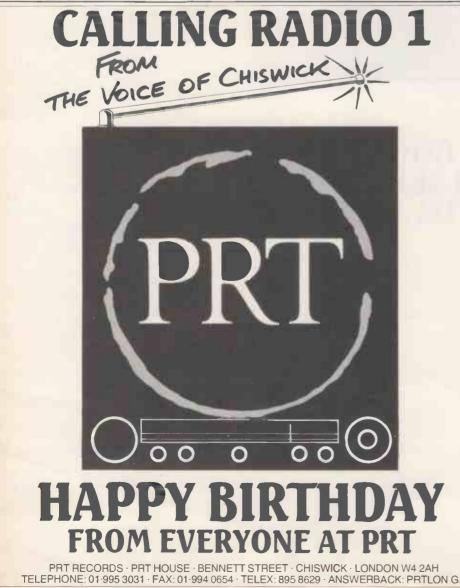
stream output. A broadcaster since 1958, who worked with British Broadcasting Service (BFBS) and Radio Luxembourg as both DJ and producer before joining the BBC as Radio One was launched 21 years ago, Grundy has worked on many of the network's most prestigious and acwork's most prestigious and ac-claimed series. These include such multi-part items as The Story of Simon & Garfunkel, The Story Of The Who, The Story Of David Bowie, The Story Of Stevie Won-der, The Story Of Motown, The Record Producers and The Guitar Greats, as well as conceiving the series which arguably helped to in-spire today's oldies revolution, 25 Years Of Rock. These days, he has too little time for more than the odd production, and even less for actually voicing programmes, which he has continued to do sporadically since joining Radio One.

Apart from over-seeing most of the station's specialist programmes (although he is not one to interfere unless problems occur), Grundy described himself as "latterdy, Mr Fixit for events like Live Aid and the Nelson Mandela Concert. I'm the person who has to make arrangements for the one-offs"

Another continuing responsibility

is acquisition of programmes from the US, the latest of which is a seven-hour show recreating the celebrated Monterey Pop Festival which took place in 1967 and featured a galaxy of rock giants, many of whom such as Janis Joplin, Jimi Hendrix, Mama Cass Elliott, Brian Jones and several others are sadly no longer with us. This historic and immense package was acquired for Radio One by Grundy, who also adapted the show for Radio One's 21st Birthday celebrations.

Another long time servant of the BBC is Jeff Griffin, who came to Radio One from studio management, and has been associated with recordings of live concerts, notably the long running In Concert series, for which he did a pilot show in 1964 which featured the then emergent Georgie Fame and Manfred Mann. Later on, he recalls with pleasure a show featuring Joni Mitchell and James Taylor, a David Bowie concert ("I got a severe ticking off for booking him in 1970"), the Pink Floyd concert where the album title Atom Heart Mother was conceived ("Peel, who was introducing the concert, went out to buy a paper and there was a story about a mother with an



MIKE HAWKES: producing Roundtable in 1979 with Michael Jackson, George Harrison and Kid Jensen

atomic heart"). He produced a Led Zeppelin concert at the Paris (a small BBC Theatre in Lower Regent Street) — "That was in 1971, when they were already a very big band. I did a session with them in 1969, after which Jimmy Page said 'That was fine, but we'd prefer an opportunity to really stretch out." Tony Wilson has been producing sessions for Radio One since

Tony Wilson has been producing sessions for Radio One since he was first attached to the station from studio management in 1970, having engineered many sessions. Wilson has since regularly produced sessions, often for John Peel's Show, although today he is probably best known as a producer of The Friday Rock Show, presented by Tommy Vance, which is the only national specialist heavy metal programme. Of the sessions he has produced for Peel, Wilson notes: "Most of the bands who were going to be good were a pain to work with." Of The Friday Rock Show he says: "I enjoy heavy rock more than most other forms of mutic."

ike Tony Wilson, Mike Hawkes joined the BBC in 1963, initially as a gramophone librarian. Graduating to studio management, he dropped the needle in the groove for Housewife's Choice. "I remember thinking when I had to play a Supremes single that music was emerging from the backwoods up til then, I'd liked jazz and I used to take records home from the Gramophone Library to educate myself. When I worked on The Beatles Story, I'd graduated from that to blues and R&B." When he started producing programmes as opposed to engineering them, Hawkes worked on the network's weekday flagship, the Breakfast Show. He remarks: "You were paid less for the Breakfast Show in those days, because it was regarded as a minor part of the organisation. No-one seemed to realise the massive influence the show had on the sales of records. Power!"

Hawkes worked for some time on Roundtable (now thinly disguised under the title Singled Out), and recalled a show whose guests were George Harrison and Michael Jackson. "At that time (in 1979), getting George seemed far more exciting. I remember walking across the road with Michael to go to the studio, and no-one even looked at him twice. He was a shy little boy then." However, much like Jeff Griffin's In Concert series, Hawkes will be remembered by fans of the early evening (pre-Peel) show, fronted at various times by Kid Jensen and Janice Long, among others. Peel is renowned for his personal input to his show, as was Korner, and Hawkes is one of those who allows presenters input into such matters as who to book for a session. As the early evening show was designed as a bridge from playlist-led daytime strip shows to the mysteries of Peel, there was a tendency for Hawkes and Peel's producer, John Walters, to be simultaneously trying to contact the same emergent acts, but he can still claim to have been either first or early to book Howard Jones, Yazoo, the Smiths, U2, Elvis Costello, Frankie Goes To Hollywood ("That was the first broadcast of Relax, long before it was released as a single, and that was when Trevor Horn heard them") and many more besides. These days, Hawkes has moved into the black music field, where he produces shows fronted by Ranking Miss P, Robbie Vincent, Andy Peebles and Jeff Young.

The newest recruit to Radio One's specialist show production team is Kevin Howlett, who admits to having been a fan of Radio One from the day it started when he was 10 years old. "We lived in Newport, Gwent, and the only time I heard pirate radio was when we went away on holiday, so I was very interested in Radio One," he recalls. Yet another ex-studio manager, Howlett's (arguably) most celebrated project has been his remarkable (and continuing) detective work in retracing history for the internationally successful series, The Beatles At The Beeb.

In much the same way as John Peel and the late Alexis Korner were appreciated for their enthusiasm about the often obscure records they played, Andy Kershaw seems to have taken up the montle of real music which is honest and unequivocal. Kershaw's show, which has probably pioneered the increasing acceptance of African music after Peel made the initial opening, is produced by John Walters, who has also been Peel's longtime producer, which involved vetting what Peel has chosen to play in case he is inadvertently exceeding his brief through over-enthusiasm.

The most recent changes are the weekly simultaneous broadcast of Top Of The Pops on Radio One in stereo, the extension past midnight and the reorganisation of weekday evenings which sees the dropping of the early evening rock show. "We'd been giving that show the kiss of life for quite a long time, and now we've moved John Peel forward a couple of hours, he'll be able to go home after his show if he wants".

21 Years Of Radio 1 phonogram Salute You

ON NETWORK RADIO

Growing-up together

Nick Higham takes a look at how the young Radio

HE END of adolescence is a difficult time in anyone's life, but it's particularly painful if, like BBC Radio One, you've been a teenager since the day you were born. Adolescent friends must be put to one side or at least treated rather more distantly, as the British record industry has lately found. And as part of a new-found moturity, Auntie expects yesterday's carefree child to assume new obligations.

has lately tound. And as part of a new-found moturity, Auntie expects yesterday's carefree child to assume new obligations. In fact Radio One has been growing up for a while now, ever since it realised that its audience too was getting older. The number of 16-25 year-olds in the population is falling fast — there will be 11 per cent (or more than a 1m) fewer in 1992 than there were in 1987 — as the baby bulge of the Sixties and Seventies thins out. Yesterday's mass audience of teenagers have become today's young adults in their twenties and thirties, with families, children and jobs but young adults who have never lost the habit of listening to Radio One.

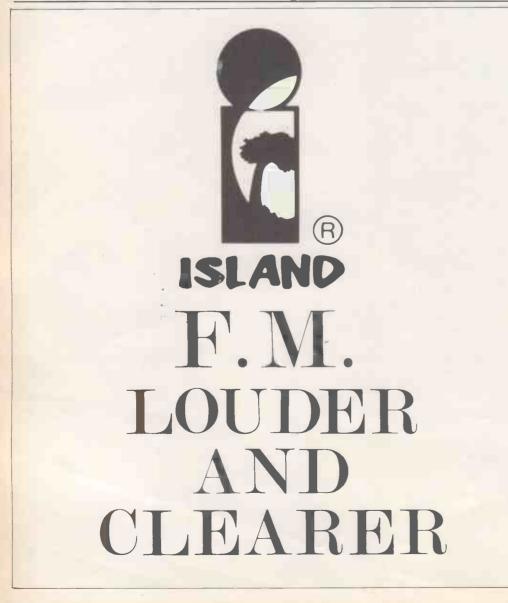
While television producers have been enthusiastically rushing up a blind alley of video tricks and tiny audiences labelled "youth", Radio One has successfully kept its hold on a mass audience of óm listeners One Listeners have grown-up with the station and how the national pop network has adapted to its wider audience

a day, despite the competition from commercial radio and daytime television.

But, with the prospect of new commercial networks and a plethora of new local radio stations just over the horizon, Radio One and its controller, Johnny Beerling, cannot afford to stand still. Guided by a combination of hunch and market research he and his head of music, Roger Lewis, have restructured the network's management, revamped the music policy and set out to put relations with record companies on a different and more professional footing. Earlier this month they went further and unveiled new schedules

Earlier this month they went further and unveiled new schedules for weekday evenings and weekends, designed to take full advantage of an additional two hours' broadcasting a night and to grasp what could have been a poisoned chalice handed down by the BBC's governors last year. The greybeards decreed that the

The greybeards decreed that the "public service" element in the station's programming should be increased. In 1986 the Peacock inquiry into broadcasting horrified



the BBC by suggesting that Radio One should be "privatised", since its programmes could obviously be provided just as easily by a commercial operator. BBC policy is now to make the mix of programmes so rich that only a publicly-funded public service broadcaster could possibly afford to provide it.

Then there is the switch from medium wave to FM — 85 per cent of us will be able to hear Radio One in FM stereo by the end of next year — and the accompanying deluge of publicity on the station itself and on regional television. The BBC is holding another potentially poisoned chalice, this time from the government, which has told it to give up Radio One's medium wave frequencies to one of the planned new national commercial networks; it is keen to leave none of its listeners behind on medium wave for the competition to inherit.

The new programmes provide a clear indication of the way Radio One is heading. Mainstream daytime output remains unchanged, since the breakfast show was revamped under new presenter Simon Mayo earlier this year, with extra presenters, and frequent headline news and traffic and weather. "More like Radio Four", the *Sun* concluded, clearly not deceived by the merry banter camouflaging this increase in information at the expense of entertainment.

The biggest change in the new programmes is the extension to 2am, with a new show presented by Richard Skinner, and the carefully calculated move of Radio One's least popular shows — John Peel and Andy Kershaw's prestige programmes of new music and world music — to a new 8.30pm start time, when the vast majority of the potential audience is watching television and Peel and Kershaw's uncompromising oddities are unlikely to alienate listeners.

In their place comes a new show presented by Nicky Campbell which, like Skinner's, will feature more mainstream music. The intention is to appeal to the older audience with a taste for album music which Roger Scott's Saturday afternoon Stereo Sequence is already chasing (and indeed Scott himself will fill the corresponding slot on Sunday nights).

afternoon Stereo Sequence is already chosing (and indeed Scott himself will fill the corresponding slot on Sunday nights). "I want broadcasting that appeals to 20 and 30 year-olds who go to bed listening and wake up listening," says Beerling, who basis his views on 25-35 year-olds' preferences on a series of "focus group" discussions which showed that they want more quizzes, less chart music and less focus on personality DJs.

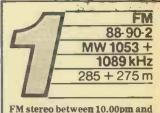
sonality DJs. Beerling also maintains that Radio One's recent emphasis on its speech programming is designed to attract older listeners, as well as to pacify the BBC governors. Thus the new schedules include

Thus the new schedules include the station's first specially-produced comedy — a half-hour show on Friday at 9pm with young "alternative" comedians which Beerling describes as "a bit spiky and spicey" — and there is a new onehour speech slot at 7.30pm Monday-Thursday which will include documentaries and a new series of Walters Weekly. That was once Radio One's arts programme but will now be wider ranging, with some elements (including the outrageous Victor Lewis-Smith) borrowed from Radio Four's highly successful Loose Ends,

There have been experiments with specially-written drama two seven-minute "audios" which set out to interpret recent chart singles in a similar way to pop videos — and the BBC has just gone out of its way to point out that Radio One's Newsbeat is the most popular news programme on radio.

Add the recent series of documentaries about love and sex and information campaigns on subjects like alcoholism and debt problems (in addition to annual campaigns on employment and drugs) and it's tempting to ask: "Where's the music?"

Beerling maintains that it's still there: "Ninety per cent of what we do is music. We're not increasing



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FM stereo between 10.00pm and 12 midnight throughout the country and all day-in London (on 104.8), the North (on 98.8) and the Midlands (on 98.4) News on the half hour from 6.30am until 8.30pm, then 10.00 and 12 midnight

5.30am Adrian John

7.00am Simon Mayo with The Breakfast Show

9.30am Simon Bates

12.30pm Newsbeat with Lesley Curwen

12.45pm Gary Davies

3.00pm Steve Wright *Episode 31:* 'I tried to get up and felt I did not have any legs.'

5.30pm Newsbeat with Lesley Curwen

5.45pm Bruno Brookes looks at the new entries and climbers in this week's Top 40.

7.30pm '

30 *

LINE-UP: a typical programme guide from the Radio Times

the amount of 'social action' programming." Nor are the changes too radical: radio audiences are very conservative, even those for Radio One. "With a bit of luck some people won't even be aware of any difference." But Radio One's USP is starting

But Radio One's USP is starting to get fuzzy. The straightforward rock and pop network of a few years ago has disappeared, although the conventional wisdom says that as the number of stations increases and competition between them grows stiffer each will have to forge a clearer identity to attroct and hold a loyal audience — as independent radio stations are already trying to do with the launch of oldies services on medium wave and more tightly-programmed rock or top 40 services on FM.

Beerling disagrees: "All radio audiences are going to get smaller in future," he admits. "With more competition there is no way our 6m daily reach will continue. It's not defeatist to say that, it's just pragmatic."

But he believes there will still be a role for mass appeal channels with a wide range of programming and of music, providing the speech is packaged as attractively as the music, "I've a hunch the audience is ready for elements of drama and humour," he says. "I think we're almost reinventing the Home, Light and Third" — reterring to the three BBC services which preceded the arrival of "streamed" or "generic" radio after 1970. It's all a far cry from the attitudes of Beerling's predecessor, Derek Chinnery, who used to worry that Steve Wright's afternoon show was "rather too rich a mix."

The mix of music on the network

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has been enriched. Over the past two years Beerling (and more recently Roger Lewis) have worked to increase the number of new bands and the amount of hip-hop and dance music, oldies and album tracks on the playlist, and thus in daytime programming. It is a task which has been made easier by the relatively stagnant state of the mu sic industry and the lack of original-ity in many chart singles.

Beerling continues to have reservations about programming a sta-tion on the basis of the singles chart, as singles sales decline and the chart represents the prefer-ences of fewer and fewer people. Lewis criticises the recorded com-panies and retailers for not making better use of the support Radio One gives to new music and new bands, whose records often turn out not to be available in chain stores even after the station has playlisted them because they have yet to chart.

Music programming has been computerised, to give better rota-tian of records on the playlist, and earlier this year Lewis read the riot act to record industry pluggers, warning them to be more professional in their dealings with the network and its producers. With music remaining so central

to Radio One's activites, the current state of relations with the music in-dustry must be giving concern. Beerling admits they have cooled. He thinks it may be partly his fault: "I've allowed my own contacts to lapse. I've been very preoccupied recently with our move to FM and with RDS [the tuning aid for the



RADIO ONE controller Johnny Beerling was producer of the first Radio One programme on air—Tony Black-burn's breakfast show — pioneered the network's public appeal via the Roadshow concept (pictured in T-shirt introducing Dave Lee Travis, circa 1977), and is now leading the station into a new stereo FM era.

next generation of radio receivers, which the BBC is installing at all its FM transmitters and for which Beerling has overall responsibility].

"I haven't done this year what I've done in previous summers and taken all the record company mandirectors out to lunch and aging talked with them one-to-one." Such diplomacy is sorely need-

d. There have been rows with the BPI, particularly over the BBC's re-fusal to accept Pepsi-Cola sponsorship of the Gallup chart, and criti-cisms of the chart itself. Most con-troversially, BPI and BMG chair-man Peter Jamieson recently refer-red to the notion floated by some music industry executives that the chart might contain an element of

airplay as well as retail sales. But the most fundamental differ-ences result from the BBC's new hard line on needletime payments to PPL. The previous agreement between PPL and the BBC ran out on June 30, and a new one has yet to be negotiated. For once the BBC is taking as tough a stance as the independent radio stations.

Beerling says the BBC is simply being pragmatic in the face of a fall in its real income, now that increases in the licence fee are peg-ged to increases in the rate of inflation (prices in broadcasting are said to rise faster than prices generally)

celebrate

He also argues, like broadcasters, that the value like all airplay to record companies is sub-stantial, and he says restrictions on stantial, and he says restrictions on needletime have adverse effects on Radio One's programming from which the record companies themselves suffer. "The evenings are the obvious place to feature more album music if we had more needletime," he says. "But as it is we're having to produce an extra we're having to produce an extra two hours a night within our exist-ing allowance. The record companies bang on about wanting more album music, but they don't give us the needletime to do it.

Richard Skinner and Nicky

Campbell's shows will be padded out with sessions.

Peter Jamieson agrees that both sides have allowed their relationship to grow a little strained, but denies any rift at a formal level be-tween the BPI and the BBC and is keen to play down suggestions of significant differences. He personsignificant differences.

significant differences. He personally knows nothing of the negotiations with PPL, he says, so can hardly have been affected by them in his attitude to the BBC. And canvassing the idea that the chart might take account of airplay is an internet. in an interview with a journalist does not mean that he personally thinks it is a good idea.

"As chairman of the BPI I can say that relations are fine, though there has been a lack of dialogue," he has been a lack of alalogue, he says. "As chairman of BMG I can say that I'm absolutely furious with Radio One because they haven't put the new single from Rick Astley on the playlist. "Relations between radio and

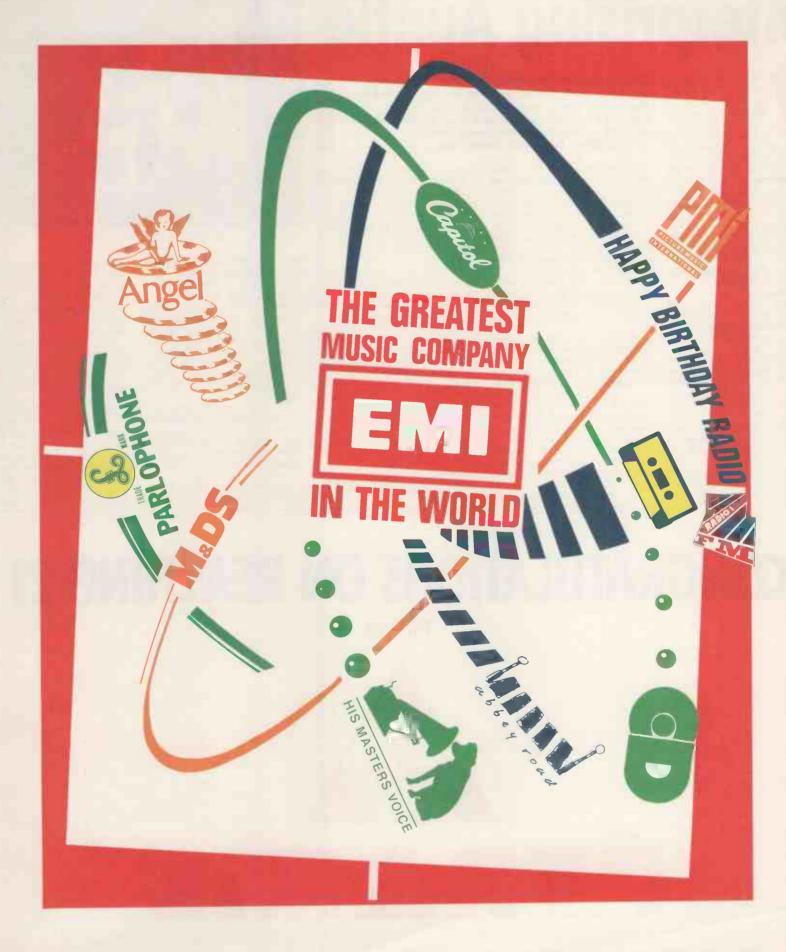
record companies will always be volatile, always a love/hate mix-ture, always influenced by what's on the playlist."

on the playlist." What no-one can say for sure is how the relationship between the commercial music industry and the non-commercial radio channel which have fed off one another for the past 21 years will develop once there are national rivals for the record companies' favours and Perdio One's audiences Radio One's audiences.

It could be that Radio One's power and influence — once ab-solute — are on the wane, slipping away as surely as its youth.



Chrysalis the talent works



EMI RECORDS U.K., 20 MANCHESTER SQUARE, London w1a 1es. tel: 01-486 4488.

ON NETWORK RADIO

Enterprising Auntie

HOSE SELL through video outsold Mich-ael Jackson's Thriller last year? Which UK publisher had the best selling hard-back last year? Which UK record company confidently expects its

next album release to go top five? If you guessed BBC Enterprises in all three categories, you'd be right. Its Watch With Mother video shifted 220,000 copies, easily outstripping Jacko. Its hardback of Yes Prime Minister Vol 2 sold ¼m cop-ies, making it 1987's best-seller. Its next album release, Ones On One (REF693), is a heavily promoted compilation of 21 years of number hits to celebrate Radio One's 21st birthday. Yet there was a time, not long

ago, when BBC Enterprises, charg-ed with marketing and exploiting the Beeb's assets, often seemed to be asleep in the corner.

The department was set up in 1960 (becoming a limited com-pany in 1979) to sell BBC pro-grammes abroad, but its role has grown to include BBC product marketing in the form of records, videos, tapes, books, games and souvenirs based on the network's output and its vast, enviable archives.

Despite which, Hitch-Hiker's Guide To The Galaxy, Discoveries Underwater, Adrian Mole, The

The BBC, not known generally for its commercialism, is busy pushing its own product in the market place. As a result, its own label of cassettes, records, videos and book publishing has become a force to be reckoned with as Johnny Black has been discovering . . .

John Peel Sessions ... these were all BBC-originated programmes whose spin-off merchandising was turned into profit by outside entre-

The shadow of the Westway, a new era has been ushered in.

"You just can't be half-preg-nant," says chief executive James Arnold-Baker. "If you're in this business, you've got to be in all the

way." Arnold-Baker, with a varied background in the business community (Ex-European vice presi-dent of Fischer Price Toys and ex-managing director of Record Merchandisers), is perfectly placed to take his 850 strong Enterprises team into the new era. "The gov-ernment's decision to peg the li-cence fee at £62.50 makes it abundantly clear that, to maintain the quality of BBC programme out-put, funding has to be found internally." With that in mind, the present di-

rector general, Michael Checkland, saw in Enterprises an area of unequalled potential for generating revenue. He put the wheels in motion by setting Enter-prises a target — to double turn-over (currently £150m) and more than double profile in the part five than double profits in the next five years

The picture is more complex than it immediately appears be-cause, for one thing, the licence fee always runs behind inflation, leavalways runs bening inflation, leav-ing BBC programme planners fre-quently short of funds. By way of compensation, much of whatever profits Enterprises makes is ploughed back into programme making by way of investment in upcoming shows.

"In the past we've put many mil-lions into shows like Miss Marple, All Creatures Great And Small, and Yes Prime Minister. The invest-ment secures our merchandising

ment secures our merchandising rights to the programmes," ex-plains Arnold-Baker. Enterprises invested, for example, in The Singing Detective and, as Ian McClay, label manager



FOR SALE: the BBC product going to a wide audience

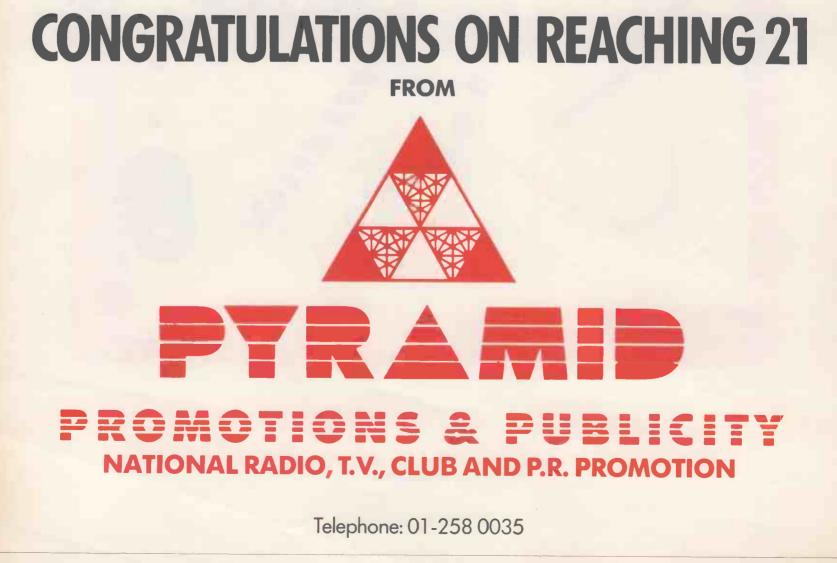
of BBC Records points out, "We've already sold over 200,000 copies of the show's soundtrack album of nostalgic Thirties and Forties stan-dards. It has become a cult thing, dards. It has become a cult thing, reaching a whole new audience which never listened to that kind of music before." Ex-EMI and MCA marketing manager McClay is set to release The Other Side of The Singing Detective, which features the b-sides of the songs from the crained album

"It's important to remember," says Arnold-Baker, that we're not in the business of breaking new acts. So we're not competing with CBS or EMI. We don't have the resources and it's not part of our business.

Merchandising products from a successful show like The Singing

Detective has enormous advantages. First, the show is its own TV advertisement, reaching millions of devoted viewers every week. Sec-ond, apart from the record, it can spin off into videos, books, some-

spin off into videos, books, some-times even games or toys. BBC Records biggest current project is the Ones On One double album (cat no REF693), featuring 32 number one hits from the 21 years of Radio One's existence. "This album typifies our new, ag-gressive approach," says McClay. "In the past we might have been happy to stick it out with the odd plug at the end of Top Of The Pops. Now we behave like any other record company. There'll be a special live edition of the Gary Davis Show from the HMV Megastore in Oxford Street play-



MUSIC WEEK 1 OCTOBER, 1988

ing tracks from the albums, plus nationwide window displays, flyposting in all major cities and competitions in the national press. We're looking at a top five album."

Arnold-Baker pinpoints another area of change. "Enterprises has traditionally been TV-based, so we've become increasingly sophisticated at marketing from TV shows, but we've never fully exploited our vast radio archives."

ploited our vast radio archives." Two years ago, to plug this and similar loopholes the Home Entertainment Dept was formed within Enterprises, bringing all the spin-off products under one umbrella. Sue Anstruther is radio marketing manager within Home Entertainments. "The PRC in strings on a gold

"The BBC is sitting on a goldmine," she says. "Our archives contain everything from rare, exquisite performances of classical music, to vintage radio shows, and quite unique programmes like Kenneth Williams reading his own autobiography. Where else could you find such a wealth of material?"

The first drive to test out the market for archive material came with the launch of The BBC Radio Collection on September 13. The Collection consists largely of double tape packages, retailing at £5.99, featuring everything from classic Goon Shows to Alan Bennett's readings of Alice In Wonderland; John Le Carre reading his novel A Perfect Spy; King Lear starring Sir Alec Guinness, and even vintage Archers episodes.

But is there really a market for such items? "We recently did a 13 cassette boxed set of Lord Of The Rings," says Sue Anstruther, "which sells at £50.00. We've already



ITMA DUO: Tommy Handley and Dorothy Summers in the BBC radio collection

sold 15,000 sets so, if the product is right, the market is there."

Anstruther's section will also be generating non-spoken word tapes, albums and compact discs, taken from the BBC archive recordings. "We've already had considerable success with our vintage jazz series, and by next spring we'll be mining the almost inexhaustible Radio Three archive of classical material. We have rare recordings by much sought-after artists like Solomon, who was a child prodigy pianist in the Fifties, which have never been available to the public before."

On the video front too, Enterprises is taking a new look at the possibilities. Tony Greenwood, head of marketing for Home Entertainments explains, "We began to see our niche in sell through video in 1986, and moved into the market in the autumn of that year. The video rental business is like buying a paperback, but sell through is more akin to buying a hardback. It's a bigger outlay, but you're prepared to make it because the product is something you want to keep."

Greenwood sees three major areas for BBC videos. "Children's videos do phenomenally well, partly because parents see them as electronic child-minders. You can get things done around the house while the kids watch Postman Pat." The 400,000 sales generated by

The 400,000 sales generated by the Postman Pat series would suggest that the runaway success of the Watch With Mother video mentioned above is no fluke. "Sport is our next major area. We recently produced a 90 minute History of Liverpool FC, 50 per cent from the archives, plus new material and interviews shot exclusively for the video. It sold 110,000 copies, so we're coming with histories of Manchester United, Celtic and Everton later this year."

The third lucrative area is comedy. All four of the Fawlty Towers videos have sold in excess of 100,000 each, and even a relative newcomer like Phil Cool can shift 40,000.

40,000. The big comedy release this autumn is The Young Ones but, before that comes Ones On one — The Video! (£7.99) 'This complements the album, tape and CD, but doesn't include the songs. It's an exclusive to video look inside Radio One on a typical day, with deejay and star interviews including Bros and Boy Georae."

ing Bros and Boy George." Ones On One is a perfect example of the way in which the new Home Entertainments Department is intended to work, neatly dovetailing a number of marketing thrusts built round the same BBC event. If it was felt that there was a book to be use fully had, then it too would come under the same department.

"At one time, we were known simply for tie-ins to natural history programmes," admits head of book publications Nick Chapman. "Now we create a lot of books ourselves."

Recently celebrating the 3 millionth copy of the Delia Smith Cookery Course books, Book Pub-



ALAN BENNETT: double bill of plays

lications has an annual tumover of £10m. "Our big Christmas seller will be 'Allo 'Allo — Renee's War Diaries, which was created inhouse, typical of how we're doing this now."

Fears that this wave of aggressive commercialism sweeping through Enterprises might foreshadow undesirable changes in the BBC's creative integrity, are quickly quashed by James Arnold-Baker. "Enterprises is entirely separate from the programme-making side of the BBC. We must be profit-making but we have no editorial control whatsoever over the content of the programmes we fund. The way I see it is that the programme makers are God and I'm Mammon."





ON NETWORK RADIO

Going for a song: the selling of Radio One

Through roadshows and records Radio One not only sells its own image, but eases the pressure on the licence fees a little, as Robin Cobb discovers

ADIO ONE generates its own image and personality by what it puts out on the airwaves. But there are other means by which it maintains a more tangible see-andtouch presence. These activities also relieve the pressure on the licence fees and provide additional cash to find programmes

cash to fund programmes. The Radio One Roadshow started as an experiment 16 years ago and has become an institution by which the DJs and others go out and meet their public in the flesh. Simultaneously, it brings in revenue through the sale of Radio One merchandise.

The John Peel sessions have an avid audience. The cream of these sessions can be bought for permanent retention in the form of EPs and, more latterly, compact discs and albums.

These are two of the ways in which ephemeral broadcasts are made solid and lasting — and profitable. The BBC is sometimes accused of not having a sufficiently business-like mentality. But what could show more commercial acumen than a promotional exercise which both pleases the customer the listener — and provides revenues which can be reinvested in programmes?

A feature of the Roadshow, as well as the entertainment and the goodwill engendered, is the "Goodymobile", a caravan which accompanies the Roadshow from which Radio one souvenirs and mementoes are sold.

The range of merchandise is continually being expanded, although the most popular items remain pens, badges, hats and Tshirts.

Every time the Roadshow team appears in public, it creates a demand for Radio one T-shirts and other souvenirs, which the Goodymobile meets.

"When people see the Roadshow they want to take a bit of it away with them," is the Radio One philosophy. "Wearing or using this merchandise, they become a walking advertisement for us."

The operator of the Goodymobile — Tony "Smiley Miley" Miles — has become something of a celebrity in his own right. In all the 16 years he has not missed a single Roadshow. But although he is firmly associated with the Roadshow, he is not a BBC employee. With his brother John he is a partner in Miles Brothers Enterprises. They operate under licence from BBC Enterprises, the product marketing arm of the BBC.

With the development of a new sound for Radio One, designed to attract a wider audience, and the changeover to FM for most of the country, both the Roadshow and the Goodymobile have been employed to reflect and promote this.



TWO EXTREMES: the station's image stretches from Peelie to Kylie and back

A new range of FM merchandise with the Radio one logo has been put together to appeal to what are described as "more mature listeners".

This range includes jogging radios, so that the converted can listen to Radio One while they run, personal organisers and boxer shorts.

One development has been the introduction of o mail order service, which markets not only Radio One merchandise but goods associated with Radio Two, Three and Four as well.

Another change is that there is not just one Goodymobile but two. And the future? "I think Tony is

looking good for another few seasons," declares John.

Another marketing operation which the BBC had the imagination to license led to the setting up of the Strange Fruit record company by Clive Selwood. This started with the making of EPs from selected Radio One afternoon John Peel sessions and has now expanded into the evening sessions also.

BBC Records is responsible for a considerable range of recordings but Selwood's idea was that the tapes of the Peel sessions contoined unique archival material, including the early sounds of performers who have since gone on to greater fame and fortune.

to greater fame and fortune. He insists that he had no idea that Strange Fruit would become as successful as it has, believing initially that the records would be of interest to a limited number of collectors.

But in about two-and-a-half years some 60 12-inch EPs of the Peel sessions have been issued ond another 14 of the evening sessions. It has become a family business, with Selwood and his wife dealing with the Peel products while his son and daughter, Chet and Beverley, look after the products of the evening sessions. It can take as long as two years

It can take as long as two years to obtain all the permissions to bring out an EP. The permission of the artists and their record companies and music publishers have to be obtained and royalties agreed, as well as the royalties to the BBC.

Selwood believes the attraction of the session recordings — some 1/2m copies have been sold — lies in their freshness and spontaneity. "Many of the artists recorded their BBC sessions fairly early in their careers. The talent is there but in a 'raw' state and the result is a spirited and unique recording." A factor of this is that there is less time available for the recording than for a commercial one which strives for perfection and, warts and all, as many as four songs have to be put on tape in about three-and-a-half hours.

Such notables as Elton John, Police and Queen have appeared on the Stange Fruit label but Selwood says he does not trade on these names. They have to be complete sessions, with the unknowns having equal time with the famous.

Special appreciation is meted out to John Peel for his advice on which sessions are of particular archival value, even though he has no commercial interest in the company. Similarly, the BBC production staff. "It couldn't happen without their help and co-operation," Selwood says. "They give this in their free time entirely as a labour of love. The tapes are destroyed after a few years because there isn't room at the BBC to keep them permanently and those who have been involved with the sessions give their co-operation just for the pleasure of having their work make permanent on a disc."

Selwood adds: "It is a fairly specialist music we do and we devote a lot of time and attention to developing its character. We are the musical equivalent of the Penguin Classics."

Strange Fruit records are distributed by the independent Pinnacle — Selwood is careful not to align his company with any one major — and the company recently moved into compact discs. "We released the first six about six months ago and sold 50,000."

Now due for release is a double album celebrating the 21 years of Radio one, together with two more albums.

Miles Brothers Enterprises and Strange Fruit are just two examples of the BBC entering into mutually beneficial arrangements with commercial companies. It is interesting that in these two cases it was with new entrepreneurial concerns.

that in these two cases it was with new entrepreneurial concerns. BBC Enterprises does, of course, have its own marketing operations which do not involve third parties to the same extent. It is producing for Radio One's 21st anniversary a "One on One" video and record pack. This is aimed at the teen market and will be sold through a wide range of retail outlets. It illustrates, with young appeal, the operation of Radio One.

"We are in the big league of selling video recordings," says the BBC. "It is a serious business."

Here's to 21 Years of Record-Breaking Success!



Radio & Press Promotion



Walters peels back the years

John Walters gives an alternative view of 21 years of Radio

ous less soirs, depuis 20 ans, John Peel, sa barbe fan des Liverpool FC presente le future du rock Britannique." That's tuture du rock Britannique." I hat's Peel as seen by somebody signing himself "Yves Bigot — un disciple" on a French CD from the Peel Sessions series. Nobody doubts that the Tonys, Noels, Steves and many lesser funboys signed more autographs, opened more bou-tiques and ware more actactional tiques and were more entertaining to the mass audience, many achieving that ultimate goal of the British DJ — their own television quiz show. But for someone who sees radio as an adequate end in itself and as a means to communi-cate something on a one-to-one basis, in this case the performance and promotion of rock music, for 21 years it's been John Peel. And it's not just Britain and the Continent. Judging by the stream of discs, tapes and inquiries, the world is full of tribes who, although their language has no word for "Road-show," know the Peel programme. When Radio One started I don't

think the Beeb expected Peel to "presente le future du rock Britannique." He was one of a team of jocks (including not only Tommy Vance but someone called Rick Dane) available to producer Bernie Andrews for Top Gear, a show whose brief was to "look over the horizons of pop." I suspect that what the management meant by this was an exclusive preview of Lulu's next LP but nobody could have accused Bernie of being a "boss's man." Never loathe to tease rather than please the policy makers, he homes in on Peel's ob sessive and intransigent approach to music and soon the Sunday afternoon airwaves were awash with Captain Beefheart, Country Joe and Tyrannosaurus Rex.

The pub talk at Radio One was "It's got to come off." The music was weird and played by unknown groups with weird names like Pink Floyd and Led Zeppelin. Worse still, Peet spoke to the listeners as if they were individual human beings rather than a public meeting of slightly deaf retards and actual used his own voice. Really weird. It couldn't go on but then the unthinkable happened. Peel and Top Gear won The Melody Maker Poll. With some bewilderment and not a little resentment it had to be acknowledged that the magnetic pole of music had moved away from Bob Miller and the Millermen

In 1969 after one managemer clash too many Bernie Andrews was replaced by myself. I don't know whether I was expected to "sort the show out," but although I didn't like a lot of the music as a listener, it was clear that the correct course as a producer was to encourage or, more to the point, allow Peel to get on with it. He was like a water diviner and when the twig twitched it was up to me to dig the hole. And usually some-thing bubbled up. People have been saying for 20 years that he was just trying to be different, trendy or clever and that as soon as any discovery succeeded he'd drop them. But usually, to succeed commercially artists had to change or dilute what made them right for Peel in the first place. Morrissey as an unrecorded unknown was right an unrecorded unknown was high in 1983 and is still right now but while Adam The Punk was, Stand And Deliver clearly wasn't. Peel's not trying to be right, like a tipster, it's just that he has a great concern for the integrity of rock music and a great instinct for what's right for the times. In the early Seventies we had a carol concert featuring people who'd been Top Gear favourites but had yet to crack it with the public. The Faces, The Soft Ma-chine, Marc Bolan all bellowed away (Rod Stewart rendering a moving Away In A Manger) but would they be Peel today? He al-

ways says that most of his critics simply want him to play their rec-ord collection. Let them do that, Peel's more interested in next week

It's easy to catalogue successes but haven't we had a lot of fail-ures? No, because all we do is to give space for the artist to work. Bryan Ferry may finish up in "pent-house perfection" while the Snot Pickers From Hell may break up and go back to Hull, but while they're relevant to rock they stand a chance. Comes the hour, comes the man, comes the Peel session. Errors have usually been errors of judgement. Peel was in a mellow mood at a Dutch festival when he saw and enjoyed Police. We booked them but they were clearly in-tended for the acceptance world of fame and fortune rather than Peel's gritty rock scene. I saw the Pistols and should have booked them but I looked into Rotten's eyes and as an ex-art teacher thought, "There is a boy who couldn't be trusted to give out the scissors." I

passed — wrongly — but gen-erally things have gone pretty well. Today John Peel as a broadcaster and the show as an institu-tion fit pretty happily into the Radio One set-up and while we're pleased to be allowed to continue fight-ing the good fight, the Beeb isn't distressed to have such a well established proof that the station's



JOHN WALTERS, representing the establishment, tames 'wild man of Keith rock' (Seventies model) Moon

not by any means all pop and pap. And it's not just the Peel show. Radio one's other "alternative" programmes from the Kershaws to the concerts have excellent track records. But radio's "big bang" is just around the corner and while the commercial boys can catch up with the bankable big names, who'll have time for the nobodies like Holy Willie's Prayer. We booked them nearly 20 years ago and now neither of us can remember anything about them. They were probably led by someone called Rick Dane

Rick Astley · Blow Monkeys · Bruce Hornsby & the Range · Clannad · Ellert Ellis, Beggs & Howard · Eurythmics Engelbert Humperdink · Fairground Attraction · Five Star · Glen Goldsmith Hot House · Imagination · Jean Carne Jennifer Warnes · John Farnham Kinas of the Sun - K T Oslîn - La Toya Jackson · Lightning Strike · Lita Ford London Beat · Maria Cha'pelle · Mr. Mister · Painted Word · Pointer Sisters · Primitives · Rick Springfield Starship · The Judds · The Silencers Toni Halliday · Wax · Westworld

CONGRATULATE YEARS N F RS ТНЕ

A BERTELSMANN MUSIC GROUP COMPANY

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ON NETWORK RADIO

Two's company

21 YEARS OF MUSIC

by Chris White

UR LISTENERS really feel as though they know the presenters, and look on them as friends. In fact that is the whole concept behind Radio Two, that the presenter and the listener should relate to each other almost on a one-to-one basis," says Fran-ces Line, head of the music department at Radio Two for the last three years. It was the arrival of Line at Radio

Two in September 1985 that saw the station adopting a more clear-cut musical policy. "I feel that Radio Two should have a music policy that was more clearly defined, and identifiable on its own, so I brought in a policy of four watchwords, rather than a set of rules. Those watchwords are really quite simple: melody, everything must have a tune, a spine of familiarity running through the programmes because the listening public like to hear tunes that they love and are familiar with — although we don't rule out contemporary material be-cause that would be a recipe for stagnation — excellence, because

people expect that of the BBC, and breadth of music," she says. The latter watchword has seen presenters like Derek Jameson even playing opera on his break-fast programmes. "If every pro-



FRANCES LINE: head of music department

gramme featured just MOR music then that would get very boring so we like to feature all kinds of music, some jazz, some opera, show tunes, Latin American music. It's important to have light and shade so we do encourage the presenters to feature different styles of music, like Derek Jameson playing some Pavarotti or whatever his passion of the moment is."

Francis Line has worked for the BBC for 31 years having joined straight from school, as a secretary

earning £6 a week. Over the years she has worked her way round the Corporation — "I wouldn't have dreamed of staying if it had been just one job" — but has always been closely associated with music. At one time she was production as-sistant on BBC TV's Juke Box Jury, and worked for the old Light Programme. In the early Eighties she became chief assistant to the controller of Radio Two, moved on to become chief assistant to Radio Four, and then back to Radio Two as the head of the music department.

Looking back on the early days of Radio One and Two in the au-tumn of 1967, she recalls: "I think what stands out most in my memory is hearing those jingles for the first time — it was totally revol-utionary for BBC Radio. We had been listening to the pirate stations obviously but it was rather stunning to hear jingles on the new Radio one and Two stations, and to realise that they were legitimate and here to stay."

She adds: "Looking back at the Radio Two programming of the day, it was nothing like the station day, it was nothing like the station that we know today. It didn't have the clear-cut identity that has evolved over the years. We shared many of the programmes with Radio One, but even so the station was a creat innovation and very was a great innovation and very exciting.

The first days of Radio Two included such programmes as Break-fast Special with Paul Hollingdale, and then 90 minutes of Rolf Harris and then 90 minutes of Kolt Harris which incredible as now seems was shared with Radio One listeners! Jimmy Young's morning pro-gramme was also shared with Radio One. Other programmes in-cluded Morning Story, The Dales, Melody On The move with Jimmy Hanley, Heather Mixture with Jimmy Shand, Reginald Porter-Brown at the organ of the Guild Brown at the organ of the Guild-hall in Southampton, Woman's Hour, Pete Brady (shared with Radio One), Racing and Racing Results, Roundabout with Brian Matthew (which Francis Line produced) and then Album Time with Alan Dell (still one of the mainstays

'Our listeners feel as though they know the presenters and look upon them as friends'

of Radio Two's evening schedules with his Dance Band Days programmes).

Other popular Radio Two pro-grammes back in 1967 included, on Sundays, Eric Robinson with Melodies For You, People's Ser-vice, The Navy Lark, The Clitheroe Kid, Semprini Serenade, Alan Freeman with Pick Of The Pops (shared with Radio One), Top Of The Form and Sing Something Simple.

"There is much more music con-tent on Radio Two nowadays back in the late Sixties it was quite an extraordinary mix, and many of the programmes like Woman's Hour, The Dales and Morning Story were carried over from the old Light programme. We also shared the same controller as Radio one — Robin Scott — but towards the end of the Seventies Radio Two began to get a much more clear-cut identity. The wave-length changes of 1978 were probably the most dramatic turning point in the history of BBC Radio, and meant a huge re-education for the public," Frances Line adds.

She also recalls the initial reac-tion from Radio Two listeners. Complaints poured into the BBC but they were nothing to do with

ONE CLASS ACT TO ANOTHER



PATTI SMITH Out Now



KENNY G Out 7/11



WHITNEY HOUSTON Out Now



FOUR TOPS Out 3/10



CARLY SIMON Out Now



ONE MOMENT IN TIME



VANGELIS Out Now



TAYLOR DAYNE Out Now

THOMPSON TWINS – In The Name Of Love '88 – Out 3/10 JO JO – On Tour With Robert Palmer



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the content of the programmes but the fact that there was either poor reception or interference from other stations."

Two of the typical news stories of the day were carried by *The Daily Mail* and *The Sun*. The Mail reported: "Complaints poured into the BBC at the weekend about poor reception on Radio Two — formerly the Light Programme. It has ceased medium wave trans-mission to make way for the new Radio one pop service. One lis-tener said "Reception on the longwave is so bad that people who do not have VHF sets can't listen

to Radio Two." And The Sun reported: "Listeners jammed the BBC switchboard yesterday with complaints about the new Radio One and Radio Two programmes. Fans trying to hear pop music on Radio One protested about poor reception in ports of



JIMMY YOUNG: shared Radio One



DEREK JAMESON. playing Pavarotti

the country. Radio Two listeners complained about interference from other stations on the 1500metre wavelength, formerly used by the old Light Programme."

There was also public mourning There was also public mourning for the demise of Housewife's Choice, the daily Light Programme which had run for 21 years and was considered "outdated". It was replaced by Family Choice, de-scribed as "a similar request show — but in a mini-skirt"! The lost record to be played on Housewife's Choice was the theme from The Magnificent Seven. The first Family Choice programmes were introduced by Rolf Harris before the professional DJs took over.

"Radio One and Two didn't seem to have a frightfully good be-cinning but then neither did BBC ginning but then neither did BBC Two when that started because they had a power cut!" Frances Line muses

By the time she became the head of the music department, it wasn't unusual to hear a pop act like The Stranglers being heard on Radio Two. 'There was no stated music policy in it had almost become Radio One and a half The pro-ducers decided for themselves what to play and that's when I de-cided that we needed compthing cided that we needed something more clearly defined."

The new policy has been ex-tremely successful with Radio Two pulling in more listeners in the face of stiff competition from Breakfast TV, daytime TV and of course the ILR stations. Derek Jameson was brought in to present the breakfast programme and within six weeks had added another 1/2m listeners.

"We have no play-list policy at Radio Two, the producers usually decide for themselves although they do work closely with the pre-senters," Frances Line says. "David Jacobs in particular works very closely with his producer Anthony Cherry, but he is probably an ex-ception. It's a very time-consuming business building a two hour pro-gramme every day so the presenters often leave it to the producer who they know and trust."

In the evening Radio Two caters for the more specialist music fans. "Generally there's not a lot of radio listening in the evening — it's something like six per cent of the whole radio listening audience so we have to tempt people to turn off their TV sets and we do that by featuring music of specialist in-terest like dance bond music, jazz, country and folk. We cater for spe-

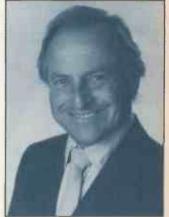


GLORIA HUNNIFORD: afternoon delight

cific targeted audiences." She adds: "We seem to be doing the right thing because we no longer get lots of letters saying that we are ignoring certain areas of music. Also we try and get interestmusic. Also we try and get interest-ing guest presenters, names like Claire Rayner, Earl Spencer, Nigel Dempster, Anne Robinson, Esther Rantzen, Debbie Thrower and Angelo Rippon. It's important that if a regular presenter is away that we still keep their audiences and the only way to do that is by get-ting attractive names to deputise ting attroctive names to deputise

"I think that familiarity is the key — that, and a combination of big nomes and good tunes," Frances Line feels. "The fact that we have just kept our listeners but atnot tracted new ones as well indicates that we are doing the right things.

'Generally there's not a lot of radio listening in the evening it's something like six per cent of the whole radio listening audience — so we have to tempt people to turn off their TV sets'



DAVID JACOBS: working closely with producer

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21 YEARS OF MUSIC

by Nigel Hunter

IGHTLY OR wrongly, Radio Three has an elitist aura surrounding it. An impression exists of a network purveying high-brow classical music interspersed with a few plummy-voiced, verbose announcements and, in season, ballby-ball cricket commentaries on England's successive Test match disasters.

John Drummond, Radio Three controller, acknowledges this image, but insists that it's unjustified. He sees the network as a public service broadcasting system offering a wide spectrum of programme of which music is a major part for a variety of minority tastes and interests.

"Elitist is a word and concept that I don't think I like," he comments. "Radio Three's audience has specialist tastes which often overlap. It comes and goes, and has strong prejudices. The music audience is characterised more by what it dislikes than what it likes."

Twenty-one years ago, when the Marine Offences Bill sank the offshore pirate radio operators, the Third Programmes transmogrified into Radio Three, offering the same eclectic classical music but much more besides and extending from four and a half hours per day to the present 17 hours between 6.55am and midnight. "The Third Programme was passive broadcasting," Drummond says. "The audience would find it if it really wanted it rather like Mahamet going to the mountain. But now we at Radio Three must go after our audiences, although without using any media type." The station's menu now works

The station's menu now works out at 82 per cent music, eight per cent drama and 10 per cent other speech programmes. Music means considerably more than the classics during its 5,100 hours per year, encompassing world premiers of new music, jazz, blues and music from Africa and India. "I don't think we do enough

"I don't think we do enough non-European music and we should do more," Drummond declares. "However, we do broadcast 130 operas each year from a variety of sources including other radio networks."

The other remains the biggest employer of musicians in the world, and the five staff orchestras — the BBC Symphony, BBC Philharmonic, BBC Welsh Symphony, BBC Scottish Symphony and BBC Concert — make major contributions to Radio Three's musical output. Each year the BBC commissions at least 30 new compositions, most of which are premiered by the BBC orchestras and broadcast on the station.

"We couldn't carry out our musical innovations without the orchestras," Drummond acknowl-

"DEAR RADIO ONE......DEAR, DEAR

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edges, "and we spend twice as much an music as the Arts Council. Soloists and conductors are very costly nowadays, and I'm very conscious of the disparity in earnings between those in front of the orchestras and the rank-and-file musicians themselves. They are all equally essential to the music making process." Radio three has 50 producers in

Radio three has 50 producers in its music department based across the regions as well as in London. It shares producers who work on its documentaries and dramas with Radio Four.

Radio Four. The highlight of the musical year are the BBC Henry Wood Promenade Concerts from the Royal Albert Hall. The Proms have been broadcast live since 1937, and last year drew a worldwide radio and TV audience of many millions. Radio Three airs the Proms live

Radio Three airs the Proms live every year, conveying the atmosphere of the RAH to audiences at home in many countries and giving them erudite but easily assimilable descriptions of the works being played and their composers during the intervals. The 1988 Prom season presenting 69 concerts in 59 days was the largest yet. Drummond himself is to the man-

Drummond himself is to the manner born as controller of Three. He first joined the BBC in 1958 after taking a first class honours degree in history at Cambridge, starting as a general trainee and working in radio and TV departments in Lon-



JOHN DRUMMOND: not elitist

don and the regions.

He was involved in planning the music programmes for the debut of BBC-2 in 1963, and his Tortelier Master Classes series was one of the earliest screened by the new channel.

He spent the rest of the Sixties producing a wide range of music programmes for television, including the award-winning film of the 1966 Leeds Piano Competition and biographies of Diaghilev and Kathleen Ferrier.

Drummond became executive producer of TV arts programmes in 1969, and then in 1977 was appointed director of the Edinburgh International Festival. He rejoined the BBC in 1985 to become music controller, and two years fater assumed a new post combining Radio three and BBC Music in the single job of Radio three controller.

Pursuing the elitist theme which Drummond wishes to dispel, he mentions that Channel Four TV commands only eight per cent of the TV audience on a consistent basis, but everybody knows about Channel Four, including the many who rarely if ever watch it.

Channel Four, including the many who rarely if ever watch it. "I would like Three to have the same visibility if not the same profile. Some people don't know what we have to offer, and that's our fault."

He's also concerned about the demographics of his audience. Regular listeners are mostly older or retired people, the latter often from professions such as teaching where salaries and pensions are generally modest in size.

"We're likely to be on FM exclusively by the end of 1990, depending when the Broadcasting Bill is introduced and its progress. I worry about people not being able to afford the necessary receiving equipment. If you really are about Radio Three, you should be listening on FM." His most loyal listeners also irri-

His most loyal listeners also irritate Drummond from time to time. His mailbag frequently contains irate criticisms of some music being broadcast from "people who believe that religious music stopped in 1900 and no good music has been composed for 80 years".

"I want to attract younger listeners to our programmes," he confides. "But today's students live in a different world and the station hardly comes into it at all." He's pleased about the pro-

He's pleased about the programme content, although anxious to improve it further.

"There are not many things we don't do at all. If we vary the mix, we review it every month with a lot of tweaking and fine tuning going on. Across a year, the broad balance is about right." How much does he listen him-

self? "I dip in and out during the day,

and I hear all the documentary features and drama productions on cassette if not actually when they're broadcast. I attend the Proms, and I often listen to the lunch-time concerts here in the office over a quiet lunch." Looking to the next 21 years,

Looking to the next 21 years, some proposals likely to appear in the Broadcasting Bill dismay Drummond, particularly those favouring the privatisation of the Beeb's popular radio channels. "The big pop end and the small specialist end of radio broadcasting need each other You can't him

"The big pop end and the small specialist end of radio broadcasting need each other. You can't hive them off. There seems to be no room for drama and classical music networks in the blueprints for radio's future. Broadcasting is more than just playing gramophone records. It must be recondite as well as popular."

as well as popular." And what about those ball-byball, blow-by-Blofeld accounts of England's cricketing debacles?

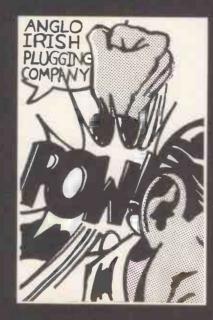
England's cricketing debacles? "There is certainly some resentment among Radio Three listeners about the cricket commentaries. But, on the other hand, if we stopped them, there would be an outcry from many others."





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