MUSIC WEEK!



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A&R: Talent starts a private

revolution with Wendy and Lisa (pictured) Performance ties up the loose ends of the Capital Jazz Festival plus LP/ Singles reviews, indies, dance,

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Major's help sparks indie debate

THE DEFINITION of an india refollowing the inclusion of a single in the MW indie chart that is being distributed by both the Cartel and PolyGram.

The record Flowers In Our Hair by All About Eve, was originally ovailable only through Nine Mile/ the Cartel but PolyGram, motivated by what it says desire to assist the hand manufact

tured and distributed a number of

copies.

Nine Mile argued that the single was no longer indie product once PolyGram had become involved to be a shad for it to be and formally asked for it to be withdrawn from the chart, MW dewithdrawn from the chart, MW de-clined, arguing that it was impossi-ble to differentiate between copies distributed by the Cartel and by PolyGram which might have contributed to chart panel sales

Flowers In Our Hair is out on All About Eve's own label Eden, but around the time of its release the band signed to Phonogram, Man-ager Tony Perrin comments: "The first week's chart position was encouraging enough to make us think that we could go all the way but there were supply problems with the Cartel. The stock problems

TO PAGE FOUR

Dickins gets double vision as WEA splits

WEA HAS been split right down the middle and growth is the goo as chairman Rob Dickins re-focuse: energies on to US and UK product

as separate entities.

In a further crusading move to heighten the profile of UK product, Dickins is making a whistle-stop tour of WEA companies around the world. He will present the UK oster at WEA Interntional ro shows in Rome, Paris, Aachen, Rio de Janeiro, Kyoto and Brisbane.

de Janeiro, Kyoto and Birsbane. Heading the newly created US division is Paul Conroy as manag-ing director, with Ray Still as his deputy, while Max Hole is manag-ing director of the UK division, with Moira Bellas as his deputy. aging directors report to Dick ins and they are currently recruiting staff both from within and outside the company in time for November from when marketing, promotion and press will be handled separately. Among staff who have other are And Murray, as head of marketing for the US operation, and Boarbra Charone, as head of press for the UK division.



GOOD EACH-WAY bet? WEA UK chairman Rob Dickins is backing his newly-appointed MDs Paul Conroy (right, US division) and Mox Hole (left, UK division) to double his money

"We are doing this from a position of strength," says Dickins, who reckons that WEA's overall head count will rise only marginally.

believe this is the only way for the believe this is the only way for the company to get bigger and it will enable people to focus more clear-ly on individual artists without fear of being swamped. Turnover has

trebled since 1984, while the staffing level has remained fairly constant

As well as promoting the UK roster internationally, Dickins be-lieves the move will enable him to step back and spend more time planning WEA's direction in the TO PAGE FOUR >

Sunday chart set for October debut

THE SUNDAY chart is to make its debut on October 4, giving Radio One the more up-to-date information it has been pressing for.

The BBC is aware that the ILR network chart show makes great

capital from the fact that it newer data than its Radio One equivalent and the corporation is equivalent and the corporation is keen to take that initiative for itself. With the Sunday chart, Radio One will be taking into account singles sales up until close of business on

However, Radio One is reluctant to talk about the move, although a spokesman says: "Our chart is the ding chart and we want to keep

it that way."
A statement from chief assistant Dave Price adds: "We are soon to start trials on the new computerised chart compilation system which will allow the BBC to publish the official UK top 40 on Sundays instead of Tuesdays. If these trials are successful, we will be looking for a November launch for this

The Sunday chart will not, though, affect the timing of Top Of The Pops. A BBC TV spokesman says: "TOTP will stay exactly where it is. There are no plans whatsoever

The publication day of MW will be affected, details of which will be available in the coming weeks.

MW editor David Dalton says of

the Sunday chart: "It will be with-out doubt the most up-to-date chart. There is no way that anyone

BPI goes for PR power

THE BPI is bringing in an indepen-dent public relations company in a bid to present better the music in-Lynne Franks PR, which already handles HMV's PR account, will be

seeking features in the serious press to improve public awareness of copyright issues. The company

hopes to be able to use BPI chair man Rob Dickins as feature mate rial and will also be pressing for interviews for other industry figures.

Lynne Franks will additionally be handling publicity for next year's BPI awards at the Royal Albert

CHECK STOCKS - THEY ARE ON THE BOX!

ATLANTIC SOUL CLASSICS WX105 WX105C CD: 241 138-2

> YORKSHIRE/ MAJOR CAMPAIGN SOON ON THAMES WE

EETWOOD

TANGO IN THE NIGHT WX65 WX65C CD: 925 471-2 CENTRAL/ANGLIA/

WHO'S THAT GIRL WX102 # WX102C CD: 925 611-2

UNIQUE ONE MINUTE AD AIRED FRIDAY AUGUST 14 LWT 10.27pm

MARKET SURVEY **APRIL-JUNE '87 PUBLISHING**

		warner Bros	Music
2	3	Virgin Music	(Publishers)

Chappell Music/Intersona

2 EMI Music Publishing

Rondor Music (London)

Empire Music

MCA Music

Island Music

Morrison Leahy Music

7 **SBK Songs**

1	1	Warner Bros Music	
2	6	Rondor Music (Londo	mì

2 EMI Music Publishing

Empire Music

MCA Music

3 Virgin Music (Publishers)

Morrison Leahy Music

Rayle Music

Reward Music

10 10 Music

The ranking is based on panel sales (supplied by Gallup) of all singles appearing in Music Week's Top 75 during the second quarter of 1987. Panel sales are allocated to A-side publishers according to the

remains at the top of both the individual and corporate trees r the second quarter of this year. Helping the company to retain its formidable domination were farmidable domination were Modoning, Run DMC, Jesus & Mary Chain, The Smiths and Prince. Another major, MCA Music, made a comeback by entering the corporate category at 7 and individual at 5 with strang sellers such as Johnny Logan's Hold Me New, Tom Jones' reissued It's Not U usual (part share) and 5 Star's The Slightest Touch (part share), Aretha Franklin's Jimmy Lee (part share) and all of Robbie Nevil's Domi-noes and Smokey Robinson's Just To See You.

Virgin Music (Publishers) dis-placed EMI Music Publishing at No. 2 in the corporate section, with Chappell Music/Intersong moving up one to No. 3, followed by EMI up one to No 3, tonower by at No 4. Rondor Music (London) climbed well from 8 to 5 and even

category from 6 to 2 largely by dint of the success of Whitney Houston's I Wanna Dance With Somebody and John Farnham's You're The Voice.

You're The Voice.

Another independent publisher throwing down the gountlet to the mega-mojors is Empire Muss. 4 in the individual list and 6 in the corporate ratings from nowhere in both cases through its share of Nothing's Gonna Step Us Now the Sterahip, Living In A Box and Lobi Siffre's (Something Inside) So

In the same slalwart tradition is Marrison Leahy Music (7 as indi-vidual, 9 as corporate) with hits such as Tom Jones' A Bay From Nowhere, George Michael's I Want Your Sex and Cliff Richard's Pretty One. And, to round things off on an individually praiseworthy note, welcome to Bark Music and Reward Music in the individual sec-tion, 8 and 9 respectively through The Firm's Star Trekkin' and Judy Boucher's Can't Be With You

It's time to work together

WHILE WE recognise that Rob Dickins looks at everything from a software vantage point, we really cannot let his comments at the BPI annual general meeting (MW, July

Belamax is a video format widely used and universally praised, and the lack of software has by no means lulled the enthusiasm of users of this format.

ers of this format.

Likewise, Video 8 is a success story with or without software, since its primary use is in video photography. Sony has been market leader in camcorder sales over the past year. And the software operation is growing steadily — with Virgin and Tower stores now

stocking a range.
When it comes to DAT of course we'll want to establish quickly the traditional nature of the music in-dustry. We'll make money from the hardware sales, and you'll make nordware sales, and you'll make money from the pre-recorded soft-ware sales. Hosn't that always been the way it has worked in the post? If the record industries of the world insist on denying the public pre-recorded topes, what else can they do with the equipment but tope their own?

It is time for the hatchet to be buried and for the two industries to go forward into the digital age and with both CD and DAT players and

Your artists — Stevie Wonder, Joe Jackson, Frank Zappa and I'm sure many more — welcome DAT, your technicians welcome DAT. It's time the marketing men began to plan how to exploit DAT to your commercial advantage.
PAUL CAMPBELL, Press Officer, Sony (UK), Staines, Middlesex TW18 4PF

Bootlea Buddy's a bad mess

IN MARCH 1985, MCA Records of America announced the im nent release of an album of new nent release of an album of newry-discovered recordings by Buddy Holly, which it intended to title Bud-dy Holly — Last And Found. The material included alternative takes

material included alternative takes of classic songs such as Peggy so, recorded under studio conditions. Understandably, it was eagerly wasted by Molly collectors throughout the word. The proposed IP met with delay after delay, due to the failure of the interested parties. (MCA Records, Holly's widow, the Holly family and the Norman Petty estate) in crech on Norman Petty estate) to reach an amicable agreement. In their frus-tration, Holly fans retitled the projected collection Lost And Found

- And Last Again!

Now, after nearly two and a half years of waiting, their frustration is being tempered by the appear-ance of a bootleg album of this important material, albeit poor in sound quality. How sad it is that so influential an artist as Holly has to have his work presented in such an unpolotable and shaddy manner.

Sad it is, too, that those whom the fans would wish to see benefit-ing from this release will not now receive any royalties.
MICHAEL HOLLINGS and others,
Bramphope, Leeds LS16 9DP.

The devious ways of **CD** pirates

Tony Martin (Opinion, July 18) that, in the UK, we have so far stopped the sole of every pirated compact disc of our recordings which we have found.

which we have tound.

However, I believe Mr Martin
has highlighted a problem in that it
was only on hearing the poor
quality of reproduction that he realised he was listening to a pi-rated CD. It was not necessarily obvious from the sleeve that the sound recordings were still pro-tected within a particular company's catalogue, and one sus-pects this problem of recognition applies to many retailers.

applies to many retailers.
With regard to the EMI/Capital
catalogue, EMI's position is that, in
the UK, copyright exists in our
sound recordings for a period of
50 years from first publication, Our firm policy is to take whatever legal action is necessary against any im-porter, wholesaler or retailer who sells product which infringes this

copyright.

I believe the majority of retailers do not wish to sell pirated product, let alone run the risk of such action, and therefore if anyone has doubts whether or not a CD is pirated whether or not a CD is paraled from EMI's catalogue, they should first check with us by contacting Keith Staton at Manchester Square on 01-486 4488. The information will also help us stamp out this

piracy. CHRIS BURT, Company Secretary, EMI Music, Glaucester Place, Lon-don W1A 1ES.

We'll prove law applies to everyone

THE LETTER from Tony Martin, THE LETTER from Tony Mortin, while highlighting o very real ond growing problem of back call-logue material oppearing on CD without the consent of the copyright owner, is rather unfair in disporaging the efforts of the HPI and appropriate of the problem of the control of the

least within the UK.

Mr Martin glosses over the point that there are vary real difficulties in attacking the pirates at source as we would normally seek to do.

Most fundamental of all is that, due to differences in the length of convinity realerties, around the copyright protection around the world, the discs may in fact be

legal where they are produced. Japon, for example, only protects recordings for 20 years and in Denmark — another prime source of supply — anything produced before mid-1961 is freely copi-

oble.

However, this does not mean that the CDs can legally be sold in the UK. Britain protects recordings for 50 years, so any unauthorised copy of material produced after 1937 is illegal and actionable. We make this point — sometimes freely — to the major outlets and all have co-operated by withdrawing co-operated by withdrawing stocks from sale.

Additionally, several CD plants in Europe have been forced to stop custom-pressing pirate back catalogue, and anything dubious from outside the EEC should be stopped by the BPI/MCPS joint licensing

Mr Martin is right in one respect. Mr Martin is right in one respect.
We do not have the manpower to
monitor every UK outlet on a continual basis. Perhaps he — and
other readers who share his love of music and his anger at piracy — could help us by letting us know where these suspect CDs are still

The law applies just as much to a small trader as it does to a huge record store. If any dealer doubts this, we will be happy to convince him — in court! Legal

Adviser/Anti-Piracy Co-ordinator, IFPI, Regent Street, London W1R 5PJ.

Sales block

FOR THE third time in two weeks, I've been told by telesales staff that certain items which my customers have asked me to get are "only available through the rep' In common with most small

In common with most small shops, record company reps do not call on us. Why should our customers be deprived? Is it any wonder that the small-town shops are still closing down at an alor ing rate?
It seems that record companies

are again — and more than ever before — pursuing policies that, in the end, will limit their own sales outlets as well as consumer choice. MARTIN ANSCOMBE, Pop Inn, Watton, Narfolk IP25 6EP.

Euro gamble IN RESPONSE to your recent in

IN RESPONSE to your recent invitation for suggestions for A Song For Europe 1988, may I propose that publishers catually get something in return for the enamous entry fies?

To spend £75 in submitting an entry only to have it disappear into the susset for down the drain) is not only dishectroning for the small independent publisher, but it does

make one wonder if the song ever got heard at all in view of the lamentable standard of the qualifying finalists.

It would be a small courtesy for all entrants to be informed of how all entrants to be informed of how well their song scored on points. Even if one disagrees with the judges, one would have an indica-tion of the suitability of the type of material submitted, and it would encourage pubishers to try again lowing year

in the tollowing year.

Under the present system, I am
more inclined to put the £75 in at
the bookies this year. At least you
get to find out how your horse performed. JENNI NICHOLSON, Bathtub

Music, Bath BA2 4BA MUSIC WEEK 15 AUGUST, 1987 MUSIC WEEK

Three bands get extra Donington push

MUSIC FOR Nations has taken space in the Donington program-me to promote the back catalogue of the three bands on the bill who

of the three bands on the bill who made their UK dobuts on the label — WASP, Metallica and Anthrax. A single from WASP, Scream Until You Like It, is being released by Capital to the in with the band's appearance and the UK release of the film from which it is taken, Ghoulies II





THE POP Icons, pictured, have out a single, Boy Leaves The City September 4 to coincide with their 11-date UK tour. The record is o

THE PET Shop Boys' new sing-le, What Have I Done To Deserve This is being backed with advertis-ing in Just 17, Smash Hits, m and Melody Maker.

 FM-REVOLVER is taking press advertising to promote the new albums from The Macc Lads and

albums from The Mace Lads and hardcore punk/metal crossover band Amebix. The Mace Lads' Bit-ter, Fit Crack will also benefit from a poster compaign in the north of England and coincides with a UK tour. Amebix's Manalith will also be promoted on a national tour.

THE NEW single from Heart, Who Will You Run To, is being backed by press advertising and Landon flyposting. In-store mate-nial will include stand-up counter cards and posters. The single is released by Capitol on September

 MUSIC PRESS advertising has been bought by Wire Records to promote the new single and album from The Leather Nun, Cool Shoes and Steel Construction.

RAZOR RECORDS is taking press advertising to promote Chelsea Kids, a re-released Heavy Metal Kids album. The LP was ariainally titled Kitsch.

FEAR OF Darkness are having a single, Lay Me Down, released by Sugar Shack to tie in with their

 JIT JIVE is the title of the Bhun du Boys single released by WEA on Monday (17) to coincide with a

TERRAPLANE ARE having a single, Moving Targets, released by Essc.

 ANTILLES THE new jazz label set up by Island, is planning an advertising campaign to support the debut album by The Jazz War-riors, Out Of Many, One People.



music press advertising has been arganised by Magnet for Chris Rea's new single, Loving You Again. The singer is due to make several television appearances to support the record

BELATED CONGRATULATIONS OR IS IT?

TO PETE (HITMAKER) WATERMAN

MATT (PERFECT) AITKEN

MIKE (SUPER) STOCK

ON

A Supreme effort from Nick East, the man that went West!

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Fighting talk from PRT as Supreme joins EMI

SUPREME RECORDS has switched distribution from PRT to EMI, the first substantial label to leave PRT since its takeover by the Richards

PRI says the move will make no difference to its operation and there will be no job losses. Managing director Richard Lim comments: "Our parting is extremely amicable

are not yet in the position to offer the kind of financial inducements the kind of financial inducements that our rivols can and do. But, I am working on it and I will lure them back one day soon." Peter Thompson, newly-oppointed business affairs mana-

ger at EMI manufacturing and dis-tribution, adds: "I am personally delighted with the signing of Sup-reme, the first major deal since my appointment. They are an exciting addition to our MAD roster parti-cularly because of Mel And Kim and have some of the best product around lodgy." manufacturing and dis

J S I C A L



label and just supply them to their strike force. "When the Cartel were made aware of the fact that the Poly-Gram strike force had the record, they took umbrage. There was one week where PolyGram and the Cartel both had copies of the re-

manager. She previously worked in promotion of PolyGram and Arisba. Figure Stylianous has joined Mongre Records so press and promotions co-ordinator from The Image Factory. James Wilkess, previously with Phonogram ARR, has joined Gol Dieck ARR deportment. Rusty Egan, previously with Toent Studies, but Month and Committed the Control of the Committee of the Comm cord."

Bob Fisher, Phonogram product
monager responsible for All About
Eve, continues: "I was being told
that the record would sell if stock
was available. As far as I could see,
the only losers in that situation were going to be the band. Re-gardless of which companies are involved, you are talking about an Sorm/ZTT, has joined SBK Songs as finance manager... John Turner has left EMI to become head of national radio promotion at A&M. He replaces Alan Jones who is artist's career and I would never shitch up an artist's career. He replaces Alan Jones who is leaving the industry... Former Siren head of press Nicole Moore has joined PolyGram Internation-al... Julia Heddon has been

record, they were not actively working it but were making it available if they were asked.

WEA split

FROM PAGE ONE

If is reconed that there will be a heavy morketing biss in the US division because it will be dealing purely with finished product, white the UK side will be developing product from scratch, WEA International's non-US product will also be dealt with by the UK division

Backing set for London Arena expansion

THE FINAL stages of financing for the London Areno, the 12,000-seat venue being built by the Allied Entertainments Group, have been completed and the building is sche-completed and the building is scheduled for opening in autumn 1988. Tim Walsh, formerly entertainments manager at Alexandra Palace, has been appointed general manager.

WATERFRONT has signed a new distribution do with Backs Records/the Cartel



EVE: their indie single

were very alarming to us so we allowed Phonogram to manufac-ture some records on the Eden label and just supply them to their

Fisher maintains that in the week the PolyGram strike force had the

longer term, "It will leave me freen longer term. "It will leave me freer pick up on any problems and also to apply my vision of where the company is going," he says. It is reckaned that there will be a

Austrian copyright society for 1986 were £27.1m, about five per cent more than the 1985 total. Overseas earnings total-led £2.6m, 13 per cent up, but AKM paid out £5.9m to foreign

AKM paid out \$5,9m to foreign-copyright societies. Its administration costs amounted to 17.2 per cent of income. The overall increase is attri-buted to higher concert income for the ORF national broadcasting service [\$9,8m], and a three per cent rise in AKM partor ing licences to 37,000. Live and tertainment events. tertainment events earned £5.1m for the society.

try wants agreement first on an anti-copying device before supplying pre-recorded DAT

within hours of this state-ment, there was further en-couragement for those oppos-ing the unrestricted introduc-tion of DAT when Grundig, in

which Philips has a 30 per cent stake, confirmed that it will only market DAT hardware in

Europe through a co-production deal with another

Production deal with another European company. Grundig's Dutch VP Peter Harmsen says producing a DAT recorder without such a deal would be "too risky".

HAMPING, Wort Garman ra nambukG: West German re-cord retailers are demanding a returns policy on compact discs similar to that already operating for analogue re-cords. Their trade association

hopes for an agreement by the

Record companies, however, ore unwilling to repeat what they perceive as mistakes made during the analogue are when large numbers of unsold discs were accepted back. Tel-dec distribution chief Gerhard Husken comments: "We have no intention of granting similar rights for CD. We expect CD is in the interest of the dealer to have as wide a selection on offer as possible."

VIENNA: Receipts of the AKM

AMSTERDAM: Hans Tonino has been appointed managing director of Dureco Records, lo-cated in the Dutch town of Weesp, where he will be in charge of all record amd music publishing activities in the Benelux countries as well as the manufacturing facilities and the recording studio.

Go! Discs signs for dual deal

GO! DISCS records are to be available through both Chrysalis and PolyGram following the com-pany's signing of a second distribu-tion deal.

Go! DISCS records are to be available to the com-pany's signing of a second distribu-tion deal.

Go! DISCS records are to be available through the com-pany's signing are to be companied to the com-panied to the com-to-the co

Got artists already linked with Chrysalis — Billy Bragg, The Housemartins and The Bathers — will continue to be released through that company although all new signings will go via PolyGram.

have been in a non-exclusive deal with Chrysalis for quite a long while and we have been talking to quite a lot of people about a sales and distribution deal for our new

signings."
Chrysolis recently switched its distribution from PolyGram to CBS.

New Sonet name as media interests grow

years ago as a record company, has assumed a new identity this month and become a consortium linking together major names and

linking tagether major names una interests in the Scandinavian enter-tainment industry. Now known as Sonet Media AB, it includes three leading Swedish at includes three leading Swedish entrepreneurial personalities among its assets in Stig Anderson (Palar Records, Sweden Music), Thomas Johansson (director of EMA Telstor, Scandinavia's largest concert and management agency), and Lennart Karlsson (head of Bo dakinen, one of Sweden's largest restaurant chains featuring live en-

The primary motive in this expansion of the corporate structure and financial resources of Sonet is "to take maximum advantage of the opportunities provided by the anticipated deregulation of the broadcasting media in Sweden".

Sonet director Dag Haegqvist comments: "This strengthening of the company's structure and rethe company's structure and re-sources comes at a time when we ore all on the verge of a major explosion in the broadcasting media which will bring with it a vostly increased demand for prog-romming. Sonet will be ready to meet that demand.

Northern industry convention A DAY of seminars on the music

industry is being organised by Leeds indie label Extra under the banner of The Northern Music

Held at the Brunswich Terrace Lecture Theatre in Leeds on October 17, topics covered will include publishing, obtaining gigs, getting videos made and the role of the plugger. Extra is promising expert speakers from many specialised

Stephen McConn, a partner in Extra, comments: "There have been a lot of people coming to us Extra, comments: been a tot of people coming to us for advice. We thought that rather than waste time talking to people individually, we would get together people who know more than we do and put them all in the same

"We're hoping that the conven-tion will make a profit but that's not the main consideration. The main is to try to help people Tickets are £6 and can be bought only by postal application to Extra, PO Box XG 18, Leeds LS15 7EU. Cheques should be

Rep killed

A LIGHTNING Distribution soles A LIGHTNING Distribution soles rep has been killed in a road acci-dent while on his rounds. John McCormack (28) was rep for the South-west and had been with the company since 1984. He leaves a wife and a baby of six months.

Import bans

appointed major accounts mono-ger at MCPS following a two-year

management training course...
Paul Northcott becomes artist relations manager for both CBS and
Epic. Jackie Hyde has been
appointed his assistant... Guy
Moot has joined SBK Songs as
manager of talent acquisition and ement training course

manager of talent acquisition and development. He was previously A&R manager at Chrysalis... Bob Moore has joined Pinnacle as national sales manager... Mark Howell has been promoted to radio promotion manager at the promo

radio promotion manager at Phonogram. Andrew Lennie has joined lihe office as promotion ex-ecutive... Nicola Barlow has been made a director of Richard Robson Associates.

IMPORTATION BANS have been ber-Uri Al-UN sands have been import licensing scheme on the following records. These Book Are been proposed to the scheme of the following records. These Book Are Man Meet, Jesica William (MCI) 1711; Can't Wolf 10, See MAON 1711; Can't Wolf 10, See MAON 1711; Can't Wolf 10, See MAON 1711; Can't Wolf 10, See 42; Document, EM IBS 42059; L. Causter, CCI, Beller Woy, Locater, Locate placed under the BPI/MCPS join

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SUPET 115



ы	1	New Order	Factory FAC 183/7 (12 - FAC 183) (P)
2	2	STEP BY STEP	lobal/Rhythm King/Mute TYPE 5(T) (I/RT)
=		ELOWEDS IN C	

- 3 4 FLOWERS
- , ROK DA HOUSE (REMIX)
- Mute (12)MUTE 61 (1/RT/SP) I NEED A MAN/ENERGY IS EUROBEAT
- 8 . BLUE MONDAY Factory - (FAC 73) [P] COOKYPUSS (EP)
- HAVEN'T STOPPED DANCING YET
 Gonzalez Donce On Was—(DANCE 112) (I/8K
- 15 3 15 NOSEDIVE KARMA
- 16 11 PIVE GET OVER EXCITED

W	27	Pop Will Eat Itself	Chapter 22 (12)CHAP 13 (UNM)
18	12	15 The Cult	Beggars Banquet BEG 188(T) (W)
19	15	14 STRANGELOVE Depeche Mode	Mute (12)BONG 13 (I/RT/SP)
20	16	BIG HOLLOW MAN	Awesome AOR 10(T) (URT)
21	E	WHEN YOU'RE SAL	One Little Indion 12TP 2 (I/NM)
22	25	19 PREACHER MAN Fields Of The Nephilim	Situation Two SIT 46(T) (I/RT)
23	19	BURNING THE FIEL	.DS Tower N1 (UJ)
24	23	, IN THE SUMMERTIA Museo Jerry and The Brot	ME fixers Grimm Illegal MUNG(T) 1 (P)
25	35		Some Bizzore—(WOMBFAN 13) (URT)
26		TEXAS James Ray & The Performance	e Merciful Release MRAY 38(T) (I/RR)
27	Ш	LIFE IS LIFE	Mute MUTE 62 (I/RT/SP)
28	30	E HEADACHE (EP)	Blastfirst/Mate BFFP 14 (f)
29	22	THIS HOUSE IS A H	OUSE OF TROUBLE CONGINS T.I.M. (12)MOT 6 (I/BK)
30	35	YON YONSON The Dave Howard Singers	s Hallelojahi — (HAL 94T) (I/RR)
31	17	* TALULAH GOSH Tolulah Gosh	53rd & 3rd AGARR 8(T) (I/FF)
32	34	HAPPY BIRTHDAY	Product Inc./Mute PROD 13 (I/RT)
33	26	, PSYCHEDELIC SHACE	T.I.M. (12 MOT7 (1/BK)
34	23	BIZARRE LOVE TRIA	NGLE Foctory FAC 637 (P)
T)	P 25	ALBUMS
1	1	18 THE CIRCUS Erosure	Mule STUMM 35 (I/RT/SP)
2		17 ELECTRIC The Cult	Beggors Bonquet BEGA 80 (W)
3	EI	WITHIN THE REALA Dead Con Dance	A OF A DYING SUN

NEW ORDER

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CONTAINS

PLUS

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Distributed by Pinnacle (Can't mention the record company as they don't like advertising, neither do the group but we have to make a living!! Pin)

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New Tyneside gem from The Tube team

by the critics but is loved by the viewers and supported by the industry. Jeff Clark-Meads reports on the programme that has defied bards and bureaucrats.

T THE age of just 10 weeks. The Roxy is still a puppy among music programmes And, with the savage treatment it has had so far, it could be fogiven for having its tail between its legs.

Born out of bitter behindthe-screens broadcasting poli tics, the show faced powerful criticism about the accuracy of its chart before it went on air and received a panning from the critics after.

So is there a lack of confidence in The Roxy's Newcastle home? Not a bit of it. Associate producer Ken Scorfield sums up the feeling around the programme's studio with: "The show, at this stage, is the best music show on television." And though he doffs his cap in the - "there is no way I would knock it" - he believes The Roxy has assets which stamp its superiority: a live, performance atmosphere, better treatment of the bands and a bigger au-

Scorfield's enthusiasm is typical of the keenness and pride displayed by The Roxy team, a group of people who give a good impression of en-joying their work. Based in the studio vacated by the now defunct Tube, many of them cut their teeth on that show and can boast a music broadcast-

ing pedigree better than most. That is why there is an unstated disgruntlement about the way The Roxy was kicked around by ITV's programme

controllers. Although you won't hear anybody saying so, the people at Tyne Tees feel that it was their idea; they have the facilities and the expertise and the putting out to tender of the show contract was just an elaborate sham aimed at keeping the politicians and

bureaucrats happy. There has been a determination at The Roxy to put all that into the past and Scorfield keeps his eyes firmly fixed forwards. He is confident that progress is being made, although he concedes that the initial criticism was not unwarranted

"I feel a lot more comfortable now than I did at first. I think it's getting there. We are ten weeks in and I think we are now in the position where we have developed a regime and developed procedures they appear to be working.

Mind you, it was a panic at first. It was an incredible trial. Although we had been prepar-ing for it, the rush that we found ourselves in is not something that I would like to go

through again. "When I look back at that first "When I look back at that first programme, I am still very pleased with it. We came under a lot of fire from the press, but most of the points they made were points that we noticed and we did not need them to tell us.
"We always knew that we were

going to get it right. I felt that the level of criticism was unfoir and somewhat early, but we knew we had a run of 26 weeks. We are getting it right and we're getting a bigger audience than TOTP. We're also having a lot of effect on re-

"We say that the hits happen first on The Raxy. We had on Marillion and Siouxsie because we knew they were both going to be high

new entries.

By the time the Gallup chart was published, they had both been on The Roxy. We are better than TOTP because we are faster to react to new singles."

CORFIELD ARGUES that The Roxy is also superior in the setting it gives bands. The revamped-dance-hall format puts the band on a stage in front of an auditorium and that makes artists feel as though they are on tour bring-ing out of them a performance and a projection, he contends.

"There is nothing less natural than playing in a TV studio. We give them a real stage, we hire a PA and they feel like performers instead of just going through their paces."

Scorfield declines, though, to go further in criticising TOTP. "It's been

runner in criticising TOTP. "It's been running for 25 years, has attracted between eight and 12 million viewers and is, by any standard, a successful show.

successful show.
"I'm not really too worried about compelition. What does worry me is that somebody may decide to put down some rules dictating that, if a band does the Robay! half not notely, there is no evidence of that." I'm is nevitable that we are going to be using the some bonds, but if they are the most popular bands of any given week, then there is room. "I'm so not be a coad for the indus-"

"It's got to be good for the indus try. There's not as much pop on TV as there used to be and I don't regard half-an-hour of TOTP and half-an-hour of The Roxy as ODing on rock music



'LIVE' AT The Roxy: Erasure recently sampled the show's atmosphere

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cords are slights for the grid if they a) are an the current Radio 1 plays in A. Lid. & authorism, an ish had 4 or more plays an Radio 1 last week as leagand by Shom schelpe of the control of the con

HE GILBERT Kaplan Story epitomises the American Dream. An eminently suc-Dream. An eminently suc-cessful and rich business-man — founder of Institutional In-vestor, a leading American finan-cial magazine — Kaplan is also a cial magazine — Kaplan is also a music lover with a single passion — Mahler's Resurrection Symphony. In 1982, he surprised friends and risked his reputation among

husiness associates and rivals by hiring an orchestra and conducting the work in the Carnegie Hall,

New York I was told it was not something a grown man should do," he smiles, "I came out five pounds

What really astounded his audi ence, however, was that the per-formance had the hallmarks of excellence. One critic called it among the five greatest performances of surely one of the most difficult to conduct in the repertoire

he had ever heard Since then, Kaplan has repeated the experience across the world – just two or three times a year — before returning to his desk at Insti

Last week he was to be found in St David's Hall, Cardiff, sur-rounded by the LSO and a handpicked recording team led by the producer James Mallinson and the producer James Mallinson and the sound engineer Tony Faulkener. The occasion was his first record-ing of the Second Symphony — and there is no doubt that it will cause tremendous interest when it is released in October

is released in October.

October? Less than three months after recording? Yes, for even more surprisingly, this is to be released by Pickwick on its IMP Classics label. The recording contract came through the offices of MCA. or Schlosberg of Pickwick signed the MCA contract last year he surely did not expect to

capture such a jewel.

But there is no doubt that the But there is no doubt that the mid-price CD label has been ex-tremely lucky. For Kaplan is not simply a rich man indulging in a passion. He knows Mahler's Second Symphony probably better than any other single conductor... for a start, he is the only one ever to conduct the 90 minute work

He has heard every one of the 32 recordings of the work — from the 1924 Oskar Fried acoustical recording to those by Solli (who, incidentally, advised him at the start of the project), Moozel and Bernstein. He has heard scores of performances, both live and on

pirated tapes

Kaplan's Resurrection: it's an authentic passion

Second Symphony is probably the st minutely detailed score ong all the major works. "I canamong all the major works. "I can-not imagine that there is a compos-er who has put more instructions into a piece for musicions than this great man," observed Kaplan. He says that he first decided to

change from listener to performer and conduct the work because "It and conduct the work because "It would be the ultimate step to get inside the music. It is the difference between a chef and a gournet — the chef has the opportunity to vary the ingredients and create the

limate sauce".

In Cardiff — his tenth performhe reckoned he was ready to go into the studio. Among va rious offers, he took up the invita-tion by MCA and immediately turned to the orchestra with which lumed to the orchestra with which he felt the strongest rapport — the LSO. It was with the LSO that he felt he gave his best performance — in the Royal Albert Hall last

Y THAT time, he not only had bought the original autograph score of work, but also work, but Mahler's wooden baton onfesses, the best of batons, but being able to use it on the record-

being able to use it on the record-ing was a small sign of reverence.
"I am going for an authentic performance," he says. "I feel it is absolutely inexcusable to be excessively interpretative because Mahler is so precise. Of course, there is clearly room for interpr tion — there will be some Kaplan in the recording — but the hero of this symphony is Mahler, not the

Throughout his affair with the Resurrection, Kaplan has found his musical instincts vindicated. He took the third movement faster than was indicated in the published score, but couldn't agree with the metronome marking. Recently, while studying an autograph score, he discovered that Mahler himself had marked in a different metro-



HOOKED ON RESURRECTION: Gilbert Kaplan

identical to the nome marking — identi one Kaplan had chosen Although other recordings of the work are due — including one from Simon Rattle and another from Leonard Bernstein (his third) - this Resurrection is likely to be o

GILBERT KAPLAN businessman and music lover — has conducted an 'authentic performance' of Mahler's Resurrection Symphony, to be released in October. Here he talks to

Nicolas Soames

- 2 THE JOSHUA TREE, UZ

- 12 16 KEEP YOUR DISTANCE, Curiosity KE

- THE SOURCE STEEDING SA
- IS TO THE RETURN OF BRUNG
- CIRCUS, Frence



A nice day for Roxanne

by Barry Lazell

ROXANNE SHANTE'S Hove Nice Day, currently climbing the disco/dance chart on domestic release after getting a strong head start as an import last month, marks the return of one of New York's best-known female rappers after a long hiatus during which she seemed to have disappeared from

the scene altogether.
"I've had a full year off and it was for two very important been heard of in this country since her Bite This success in 1986. "Firstly, I decided to finish off my

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ROXANNE'S BACK

education before going any furth-

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living up to now, but I really felt the need to get some qualifications under my belt," said Roxanne. "I also had a son. He's now four months old and has been taking up

a lat of my time."
Have A Nice Day has been licensed for the UK by A&M's Mike Sefton for the buzzing breakout label, in a swift move, based on initial club reaction here to the US initial club reaction here to the US import. In the US it is on the Cold Chillin' label run by New York rap-per and WBLS DJ Marley Marl, himself a recording artist, signed to

"I'm flattered that A&M in England liked the record enough to pick it up," she said. "If it hits as everyone says it

"If it hits as everyone says it should, there's a chance that I might get over to Britain to promote it. I'd jump at the chance to do British TV, radio and club appear-

duced Have A Nice Day. He and I go back a long way; we're both from the same area, and our music comes from the same roots. Marley reckons we could go gold with the

single soon."

Roxanne is currently working Roxanne is currently working with Marley Marl on an album, which in the US at least, should see release in the late summer. "I'm not allowed to talk about the tracks yet, but we're pleased with the way it's going. There are some hard. as going, there are some hard, strong numbers already done, and maybe half-a-dozen at them could, be good singles to follow Have A. Nice Day, But we'll look for a hit with that first!"

THE RE-CYCLING of James Brown

scratch treatment by Eric B & Rakim, together with other quintessential grooves of similar vintage but

Rare groove fanatics are lashin out £10 a copy, when they can fi

one, for an otherwise regage IP from Louis, DUB SPECIALISTS Belton Dub (Studio One SELP-001), just to get an instrumental dub version of James Brown's Get On The Good Foot, while a currently het UK dodgy white lobel, for uncreated Landon Beats Vol 1 (MJ 001), is a scratch-

Continuing the theme on the lotest US imports, FRESH GORDON Feelin' James (Tommy Boy 18 901) uses both James Brown and Bobby Byrd's "you gol it" from the above mentions.

m-copying Bobby Byra rup ich, and KAY GEE THE ALL

cut in scratch using a James Brown ni This has all just been in the last week! Incidentally, the hottest import rap

Records RT 0.05), white other newices on import include SPANISH PRINCE Dance Everybody Dance (4th + 8 kwg bWAY-442), "whop-oh" chants and cut-ins of the Jackson 5% cree groove-revived I Weart You Back helping the commercial chances of this nody rap, PRIME TIME He's Del (Sun Town STPT 712), MC Run Duraphing in proise of this scredthing 0.1 Sike Vic, who uses Funkin' For Jamaica omengat others, CHANDRA

She Vic, who uses funtin' for Jamaica amongst athers; CHANDRA SIMMONS Nover Ganna Let You Go (Fresh Records FRE-13), Joyce Sims-style lightweight wriggler selling, despite same painfully flat girlish

С

singing, because golden boy Mantronik mixed it; REESE & SANYONIO The Sound (KMS 010), bland house instrumental selling (or related funk close is truring into a major industry, not only here for London's "Gree growe" revivalat craze but doe in the US generally on the rap scene. The biggest cirche on scrak threads that become the words "get on usy", lifted from James lavelyed. There words, bowever, were used and by Brown but by the language and the language to the language of the language that the language that the language that language the language that language the language that language lang were utbered not by Brown but by the longest andwing original member of his Famous Flomes vacal backing tro, Bobby Byrd, who scored several Brown-producad US soul his over the years in his own right. Now here at lost, as seems only right, we get a ressule of BOBBY BYRD I Know You Got Soul (Libban URBN 8), the 1971 basis for the current rap in scratch resolutioned by Eric B & Retire scratch resolution to Eric B & Retire 1981 basis for the current rap in scratch resolution to Eric B & Retire 1981 basis for the current rap in scratch resolution to Eric B & Retire 1981 basis for the current rap in scratch resolution to Eric B & Retire 1981 basis for the current rap in scratch resolution to Eric B & Retire 1981 basis for the current rap in scratch resolution to Eric B & Retire 1981 basis for the current rap in scratch resolution to Eric B & Retire 1981 basis for the current rap in scratch resolution to the scratch 1981 basis for the current rap in 1981 basis f

Stard house instrumental selfrag for refiner, eagenly sought as in short refiner, eagenly sought as in short milest supply for its herere flipside Hewr of PRy Ort Music MASON Pour I Ch. (Edistro -0-60793), defuned by on eacher version and sough knowledge or lated although Bear-pooking Double-X-Poure, the Chlohoman brother's sick contenter is now in several new mixes including a so-colled Creamy House one, remaining strong. A expressing the frequent mixes including a strong for the sevent of the content of the sevent of the content of the co Casanova (Alfantic A9217T), a sub-jounty go go sish gagler of implact bouncy rhythmy and also due is this Eddlie (avert of the O'Jeys' sons-formed Irio's IP, The Big Throwdown (Alfantic 781 773-1), salling especially for its quality slownes. Also on 12-inch here are C.J.

MACKINTOSH & EINSTEIN The Tobles Are Turnin (Music Of Life NOTE 4, via Pinnodel), strong patriotic rop boosting the talent of UK. champion scratcher CJ, who cuts his stoff to brillion leffect; FIVE STAR Whenever Town & Reddy (Tenl 95TAR 200), the typically pserding Reastons these days only get spined flisco interest from their pop chart success, this release being crucially limed as it.

interest from their pop chart success, this release being crucially limed as it will be interesting to see whether September 1's Michael Jackson album diverst teenlyboppers' layolities and packet money. PRINCE U Got The Labe (Palsey Park Records W8289T), the topside's rocky duel with Sheena Easton's strikly pop but the flip's mix of the almost rare

the flip's mix of the almost rore groove-meets-hause (but still pergle linged) Housequake was always on of the album's floor-fillers, CHERYL CLASCOW Glard To The Spot (the Hecords ALIVE T-5, via Jet Stort, lith Hannege yoo'd worker's eachanting strating samba from andres in the spring has been remixed for a

sping find been remixed for a deserved second his MOUSE featured by MOUSE featured by MOUSE Mouse for the first of the Mouse for the first of the Mouse for the first of the seconds (MOUS) was 0.268.75921, perfectly residuated in not particularly seconds for the first of fir

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THE TEMPTATIONS

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Royal rebels

WHEN THE enigmatic Prince split up his backing band The Revoluon last September, it come as a tion last September, it come as a shock to everyone, not in the least to guidarist. Wendy Melvoin and keyboard player Lisa. Coleman, Although the september was punful for the longstending friends, pop life has to go on, and nearly aven falor the duo release a single Waterfall, soon to be followed by their proportions of the second services of the second services of the second services and the second services of the second second services of the second sec their eponymous debut LP (both on Virgin). They are determined to show that The Revolution was not the end but the beginning. Hud-dled together in a suite in their London hotel, they are reluctant to London Notel, they are reluctant to talk about the distingarition of the band that fleshed out Prance's elaborate psychedolic soul fanta-sies, but much of their olbum is a product of that Traumatic period Waterfall is a lush funky dissen-tion on the instability of rela-tions that the product of the IP sessions so bleeding on tape." It but Angeles both due have that the production of the production of the talk of the production of the production of the talk of the production of the production of the talk of the production of the production of the talk of the production of the production of the talk of the production of the production of the talk of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the talk of the production of the production of the production of the production of the talk of the production of the pro

both coming from large families of accomplished musicians. Wendy's who has worked with the liker of who has worked with the likes of Borbra Streisand and Bette Midler, while his best friend Gary Coleman — Lisa's father — is a prominent figure on the LA music scene. The forthcoming album is very much a family affair. Wendy's brother taminy attair. Wenay's protiner Jonathan plays percussion and drums as does Lisa's brother David, while her father guests on congas and her twin sister Susannah, who also worked with The Revolution, contributes backing vocals. There are tentative plans afact for live shows, but Wendy has certain ns about the current set up: "It might be nice to have our parents on the road with us but w on the road with us but we don't want to end up too much like the Partridge Family."

On the album, rich bolleds rub shoulders with frilly funky upbeat pop. But there are only brief flashes — for better or for worse — of Prince's eclectic style. Similarsongwriters in the Prince camp, penning Mountains and Some-times It Snows In April for the Para-

Wendy and Lisa try to add a further dimension to pop with their inclusion of other types of music. There are discreet shifts in rhythm There are discreet shifts in rhythm and mood, reflecting their tradi-tional jazz and classical back-grounds. As Lisa explains: "You can't just mix Bulgarian tom toms with rock and roll, you have to be

Any thoughts of subtlety flew out of the window for the video to accompany Waterfall when they chose madcap British director Tim Pope to make it. They had an immediate empathy with Pope — best known for his deranged Cure as neither party wanted a straightforward narrative story-boad. Instead Waterfall is a sucbood, Instead Waterfall is a suc-cession of simple images "We con-nected with Tim straight away" says Lisa, "The great thing about him is that he doesn't ask you to wear a lampshade in his videos without explaining why he wants you to wear a lampshade! And like us he hates MTV and the idea of having 10m edits every 30

Wendy's rise to fame in Prince's band was particularly rapid. Still in her early twenties, she got an audi-tion for the band, through Lisa, straight from high school, when the diminuitive superstar was looking for a new gultanst. She was an immediate hit: "I was the first audition and also the last." Such was her style, that she even managed to steal the limelight from Prince in the video for Kiss, by perching on a stool and curling a wry, dispara-ging lip at his rhythmic antics

A modest pair, they are still sur-prised how easy it was for them to secure a record deal. When most bands split up, the members have to scrabble about for contracts. ng out for a lot of business going out for a lot of business lunches and coming away with no-thing but indigestion. But their time with the royal ruler obviously stood them in good stead: "We had a lotta lunches and a lotta offers" smiles Wendy

Join the Kane mutiny by Martin Aston

"WE FORMED basically because the kind of music that we

wanted to listen to wasn't being made anymore." Which sounds like as good a reason as any. In fact, it's because someone's dealing with music for music's sake. But are Alex and Rudi of new 4AD signing A R Kane really saying that their style of music has

never been made before? "OK, it has been made before," says Rudi, qualifying Alex's extravagant claim, not the style or form, but the kind of music, the actual approach to making it."

Can you say who?
Alex: "Miles Davis around
1967 to 1970 ... early
Weather Report, and that's about it really

"It's mostly jazz Rudialthough there are elements of rock music, like elements of rock music, inc Can or Jimi Hendrix. But we don't recognise 'rock' or 'jazz' as valid categories. They're just as valid categories. They re just working titles. Rock, jazz, blues, soul ... we borrow from all of them." But can they define what approach they share with these luminaries?

Alex: "It isn't based around any formula but on what you're feeling. It comes directly out of the emotions, out of the guitar and onto a bit of tape. We're just experimenting, playing around and still earning. We've been together only a year without having ever played with anyone else. We know a lot of our music is derived but there is a small element that's original and we're going to discover what it is, and expand it."

Confident boys indeed, as 4AD confirmed later that week Their first and excellent single You Push A Knife (on One Little Indian) drew in the ever-aware Ivo, and subsequently the first 4AD single

subsequently the tirst 4AD single Lollia has just been released. And 4AD have done it again, Like Throwing Muses last year, they've found a band who are unique, quite wondrous and as daring as they are promising. The three-track single - Lollita is accompanied by the provocalively titled Sado Masachism Is A Must and Butterfly Collector — is a glo-rious cloudburst of guitars, raoled by a massive drum machine track and swept away by three jewels of

The single was produced by Robin Guthrie of The Cocteau Twins, and certainly shares some elements of the latter bond's grand



ARKANE, gang members Alex and

architecture of sound. Surely slipping into the 4AD sound' bag?

Alex "It really wasn't a plan at all. Ivo wanted a producer for the an, two wanted a producer for the record, and he mentioned a cou-ple of people including Robin who came to see us live and asked if he could produce it."

"We admire his work, and it was a brilliant apportunity for a brand new band. We were well aware of the 4AD connection, but if you listen to the single, you can hear a progression away from that. For these particular songs, it that, For these particular songs, at fitted. There are other songs which we could have done which wouldn't have chosen Robin. He actually spent half the time wondering what he was sitting wondering what he was sitting there for because we knew who

At least there will be no more At least there will be no more compansons to a black Jesus And Mary Chain which greeted A R Kane when You Push A Knife was first heard. Rudi again: "We can see why people would compare The Mary Chain to us because the song had a lot of feedback, and at first listening, if people didn't know either group, they could have easily have thought we were The Mary Chain, it was written as a very well composed pop song which just happened to be really noisy. It's not like The Mary Chain at all. We've also been called 'Gothhorrors," he giggles before going on to lambost the whole "4AD

syndrome which is now as outdated as platform be A R Kane have actually made in collaboration with 4AD artists, this time Colour-box. Going under the title of M.A.R.R.S. (an amalgam of all the participants' first name initials), the a dance record, pure and simple Anitina is the result, "but we didn" actually play with Colourbox beuse they're computed They've

got such a different style and approach so it was very hard work. A lot of blood was spill But we got on really well. The other side of the record is their track Pump Up The Groove which we did the guitars for, and if you listen really carefully, you can spot Alex: "They're in there for a cou-

ple of seconds a couple of times, which is a shame because they really take off when they do come really lake off when may up come in." Arrogant upstarts or just brazenly confident beginners! Almest all the latter, but with a spicish of the former just to keep things spicey. A R Kone are going to be very, very interesting to fol-

Getz

of Branford Marsalis's tail proved to be correc proved to be correct when he appeared at the Royal Festival Hall, as part of the Capital Rodio/ JVC Jazz Parade, exuding an aura of cool that was almost glacial. Marsalis and his quartet epitomard.

they looked smart, poised, they re-vealed no bad habits and lhey generated very little warmth. Could these men be human, one wondereds

Branford, who has established himself as the more musically can troversial of the Marsalis brothers roversial of the Marsalis brothers, displayed a dazzling technique and had a communicative air that proved he was definitely flesh and blood. The hand blood. The od. The band kicked off with the old standard Cherokee — injecting it with a fair measure of zest — and moved on to the more brash momentum of Branford's own compositions. The material was impressive, but it was only on Solstice that they came anywhere near to conveying an into of emotion

Stan Getz and his quartet were Stan Getz and his quartet were a marginally warmer proposition although they lacked the economy and verve of the Marsolis band. Getz is a figure who has trans-cended the parameters of jazz and as such had every reason to look relaxed and confident.

retaxed and confident.

He certainly look his time —
there was nothing hurried in his
endeavours to show that he is still
master of the tender, sensual saxophone sound with which he has long been associated, albeit n wrapped around a modern framework. It seems a shame. though, that the Getz A Go Go days have been completely swep aside and one couldn't but year or the perfect musical simplicity of

his era with Astrud Gilberto.
In the case of both Getz and
Marsolis, form rather than content was the most important considera-tion — making it music primarily for musicions rather than unashamed

Chick's career

IF PRESENT progress is maintain and, of course, if it stays together for some time to come — Corea Elektric Band Chick Corea Elektric Bana looks set foir to becoming the finest of all combos fronted by the multi-lated loader. Certainly, if the Elektrik Band's stunning perfo-mence during the second evening of this year's JVC/Cepital Redio Jaxx Festival is anything to go by, its all-round brilliance will ecliose the achievements even of eclipse the achievements even of eclipse the achievements even of the first, much-lamented edition of Return to Forever.



Corea, using his usual variety of keyboard objects to the maximum real talent, even though, on the add occasion, he might have seemed to have slipped from his seemed to have supped from his own demanding artistic standards. But on this evening, his was just another one of an impressive collection of talents. Frank Gambale, lection of talents. Frank Gombale, guilder, new soxist Eric Morienthal, David Weckl, drums, were all operating at the same high level. But John Politucci, playing a six-string bass-guilder in the most string bass-guilar in the most astaunding, original style, proved to be the number one scene-stealer, time and again.

A revemped Crusaders only long-time members Joe Sam-ole and Wilton Felder remaining ple and Willon Felder remaining from its halcyon years — turned in a typical warm, soulful opening set. The addition of trumpeter Eddie Davis added more colour to the proceedings, and it was a shame that Dovid T Walker's guitar wasn't heard more frequently. Sample, though, was the lynchpin through-

One regretted only that the Crusaders didn't have the kind of the Elektric Band's potent message

STAN BRITT

Timeless Thomas

WHEN THE Soul Queen of New Orleans makes her first live appearance in the UK for more than two decades, it's an accasion to note. But the performance given by Irma Thomas was of more than just historical interest. She managed to turn the Royal Fes-tival Hall into an intimate party selting.

Irma was top of a N'awlin's bill for the penult vear's Capital Radio/JVC Jazz Parade, the stage also graced by Rockin' Dopsie and the Zyde-Rockin' Dopsie and me Lywer-co Twisters and the trad outfit boosting a 78-year-old leader, the Olympia Brass Band. Both brought a slice of the south to London, but the biggest question was: could the soul lody who's a superstar in her home town bring r popularity to the UK?

The early signs were worryin covers of Dancing In The St covers of Dancing In the Street and The Greatest Love Of All, quite stylishly done but not what we wanted from a lady who turned out such a catalogue of epic soul hits in the Sixties. Then the reassurhits in the Sixees. Then the reassur-ance that we'd get to them soon, and we did via some selections from her most recent album, The New Rules On Rounder, Irma sounded a little reluctant to do the song most closely associated with her, Time is On My Side, but it came out as sweet as the record, as did Breakaway and It's Raining... Too much to ask for Tracey Ullman and Shakin Stevens to be there for

a history lesson.

By the end, with Irma returning to the Eighties ("I'm doing this for the young ones, OKE"), the place was jumping to Jump and I Wanna Dance With Somebody. Speaking of history lessons, shame Whitney Abd the object to the place. didn't make it eith

PAUL SEXTON

Handy Stanley

packed Royal Festival Hall had stanley Jordan to its collective well before he returned to the stage to play a wistful, res-

deserved encore Jordan, with his extraordinary "topping" technique, plus a fertile mind and two constantly-moving hands, succeeded in holding the attention at all times. His ability to utilise both hands, in a completely unorthodox way, results in some astonishing music. It allows him, for example, to effect a series of sturi ning bass-line accompaniments to his restless right-hand excursions up and down the fretboard. And there are many times when, by using this self-taught technique to the full, he is able to perform the most breathtaking duets with him-self — espaially at the kind of high-

velocity tempos he chooses. His repertoire is as diverse as his technical skills are numerous in cluding a contrasting selection of original material, Beatles classics, and standards such as My Old Flame, Autumn Leaves, and his en-

core selection Closing the 1987 JVC/Capital Radio Festival were the super-Radio Festival were the super-charged Mike Brecker Band playing a selection of originals — taken from their new MCA/Impulse taken from their new MCA/Impulse album. Brecker, one of the most gifted of the young tenor-saxophonists in contemporary jazz, reaffirmed his near-legendary status. Assistance was provided by a quartet of musicians whose own individual contributions ined at a consistently high level throughout — especially the unknown — (to Britain) pianist Joey Caldera. This was an hour-and-abit of high-energy music, that burned and exploded from all

STAN BRITT



BILLY JOEL: on the way to super-

Uptown boy BILLY JOEL has been a solo perfor-

mer for 15 years, and in that time, he has developed an all action stage persona which clearly de-lights his many fans who filled Wembley Arena for several

While not wishing to be a killjoy, it seemed that while his good material is extremely good, rather

too much of the rest is frankly unexceptional. Concentrating on the more recent half of his 10 the more recent half of his 10 original albums and backed by a solid eight piece band, several of whom have been with him for some time, Jael was flambayantly professional and evoked compari ons with his UK equivalent, Elton John, although favouring the up-temo and virtually ignoring the hallad. His biggest LP, 1983's An In-nocent Man, provided more mate-rial than any of the others, including a highlight, a doo wop inter-lude which started with incomplete versions of Donna (Ritchie Volens — very topical) and Come Go
With Me (Del-Vikings) before crescendoing with the sublime The
Langest Time

Another notable performance was of Goodnight Saigon (from was of Goodnight Saigon from The Nylon Curtain) with its negging charus of "We'll all go down together" and dramatic sound effects, although there was rather less of the latest album, The Bridge, than might have been expected — in Baby Grand, loel did sound a little like Ray Charles, who duets

with him on the record. with him on the record.
The five encores (guite genuinely earned) included the superb Uptown Girl (Joel's only UK chart lopper thus far) and a very accurate and creditable version of She Loves You, rather unlikely perhaps, but also rather good. Billy Jael is now a seasoned pro at this game, but with more attention to light and shade and a more sophisticated tender for superstarda

JOHN TOBLER

Stupidity

FINALLY WITHOUT ony gri hype but with lots of grapev chat, Ipswich's very own rock scene is getting the breaks.

The new Vinyl Solution to has stealthily taken those harder geniuses The Stupids to the w top of the independent charts; course, whether they'll take th any further will depend on h much more mainstream audien want a throbbing, flailing gu thrash in their homes. But it wo be well to remember the lesson

ly of the underground's grass-ro power. Not only but also: The S pids are essentially a great p

"They're the closest thing Abba," enthused a Vinyl Solution ist. This might well be heading for the sublime to the ridiculous but, now, The Stupids could be co pared to the way Husker Du pl ed great Merseybeat pop me dies with a locomotive impulse

Somehow, between the howls feedback, the clang of fallen m rophones and the attempts several of the audience to grab t mike off singer/guitarist Ed Shn the assence of The Stupids' vi

pop tones surged through.

The group's pop origins contraced back to their love of American hardcore, The Romones or Blondie. Songs like Born To Ske and Rootbeer Death not only flected The Stupids' obsession all things teenage-American but drummer (and studio singer and part-time guitarist) Tommy Stupids' ability to hone down glorious com-mercial hooks. He drums like a

This gig at Landon's Sir George Robey pub was actually the first

by the new line-up. Ed Shred may by the new line; up, Ed Shred mov-ing over to guitar in place of the departed Marty Tuff while new bassist, Stevie Snacks, slots into his role. Two rehearsals later, with a sound mix on stage that must have been set up to record an industrial waste disposal unit, The Stupids have returned.

This is a warning anyway — there's a rumble of teenage rampage behind all the pop gloss and pomp, and the Stupids are pre-pared to make it stick MARTIN ASTON

Bewitched

of London's Town & Country Club and the fact that they packed nights running. The Hoodoo Gurus have move of cult-hero natoriety into a bigger league altogether. A shame then that their music bears all the signs of having been changed to accommodate their newly-found

status.

Not that they're changing the basic formula, although an record, the Gurus sound like they've washed their hair. A new song, Out That Door still typified the Gurus' persuasive and addictive brand of soaring guitar-pop, but they went post the point of just playing the songs as they might be best pre-— (say, an abrasive power pop) by delivering an overloud, blurred rock 'n' roll, suitably sculpted — and tagged with historic guitars — to fit the nearest available stadium — (or, as one wag



HOODOO GURUS: waiting fo

put it, the nearest provincial foot-

ball pitch).

Sign of the times, it seems. The much and prickle of real excitement when classics like I Want You Back or Bittersweet are played soon wears off as other sangs are drag-ged past any point of interest into dull cliches. The demands of a dull cliches. The demands of a post-live Aud age seem to desire that all ambilious rock bands throw subtlety and culture to the fickle wind in the name of progress up that ladder. The Hoodoo Gurus have come a long way from their Australian cult-hero roots and have no intentions of going back but they seem to have accepted but they seem to have accepted those demands, quite easily. After all, they have just called their new album Blow Your Cool MARTIN ASTON

FOLK & ROOTS ALBUMS

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MUSIC WEEK



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MUSIC WEEK

rap and hip hop, and sometimes combining to form hybrid offshoots, these musical styles are providing the musical soundtrack accompanying what are on Kerrang! Apart from simply becoming extremely popular, there is also the aspect of it becoming, as one record company A&R man put it, "super trendy".

at heavy is hip



MOTLEY CRUE (top) and Ban Javi: on Radio One Charlbusters in the same week

whater points out. "Look of the Radia One playlist of the Radia One pl

of the "rock"

for some time

What might be expected to happen in this situation—
a sudden and sizeable popularity of a particular area of music— is a repeat of the strategy that accompanied the punk explosion, where the big record companies were running around like headless chickens, signing anything and everything they bumped

'For a UK company which is supposed to be one of the big ones, our UK roster is only 26 artists, which is remarkably small'

into that had even a remote possibility of becoming an instant cash crop. But that is unlikely to happen very often with the new heavy rock "explosion", according to Phonogram's David

"I like to think there are enough professionals in A&R departments now who wouldn't do that," he says. I think it's inevitable that sepretal measure and could be very costly. For a UK company that's supposed to be one of the big ones, our UK roster is only 26 artists, which is remarkably small. That tells you that we are

remarkably picky about what we sign."

The punk era threw up countless bands virtually

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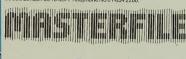
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The word is that heavy is hip

HEAVY METAL and all its new permutations has finally fulfilled the potential that many major record companies banked on back in the Seventies it's now popular, trendy and indisputably big business, Paul Henderson reports

T IS not necessary to be an analytical genius in order to have noticed that heavy rock, that most consistantly unfashionable, unquestionably passé seam of rock, is, however, currently undergoing quite a renaissance, both in the UK and the U.S. It is a turnground that must come as a surprise even to its most ardent sup-

In the US, the real surprise is the massive (and quite sudden) popularity, alongside the growth of more mainstream heavy rock, of some of its extreme variations - particularly thrash and speed metal. Shoulder-to-shoulder with rap and hip hop, and sometimes combining to form hybrid offshoots, these musical styles are providing the musical soundtrack accompanying



MOTLEY CRUE (top) and Bon Jovi: on Radio One Chartbusters in the

The effect of the "rock" tag, which for some time has acted as something of a repellent to radio programmers and TV people — an effect that reached an alltime high after gross mis-representation of the genre by the heavily criticised TV show, ECT — appears to have changed polarity.

As Virgin Records' Jon

like riffs and

proclaiming "We've al-

ways been

into heavy

Webster points out: "Look at the Radio One playlist today ... A few years ago I think it would have been very unlikely for Bon Jovi, Sammy Hagar and Mötley Crue to be on Radio One Chartbusters in the same week." Perhaps 'very unlikely is a bit of an under-

statement ... What might be expected to happen in this situation —
a sudden and sizeable
popularity of a particular area of music - is a repeat of the strategy that accom-panied the punk explosion, where the big record companies were running ground like headless chickens, signing anything and everything they bumped

'For a UK company which is supposed to be one of the big ones, our UK roster is only 26 artists, which is remarkably small'

into that had even a remote possibility of becoming an instant cash crop. But that is unlikely to happen very often with the new heavy rock "explosion", according to Phonogram's David

"I like to think there are enough professionals in A&R departments now who wouldn't do that," he says. I think it's inevitable that some will try, but it's a desperate measure and could be very costly. For a UK company that's supposed to be one of the big ones, our UK roster is only 26 artists, which is remarkably small. That tells you that we are remarkably picky about what we sign."

The punk era threw up countless bands virtually

These Great IP's are available now...

wards a pop appeal; the more melodic bands, as

represented by Bon Jovi, Whitesnake, Van Halen, Def Leppard et al (the more

acceptable face of rock?)

Massive album sales, heal-

thy chart positions, their faces now just as likely to appear and just as at home

on the covers of Smash Hits

and Number One as they

are on Kerrana! Apart from

simply becoming extremely

popular, there is also the aspect of it becoming, as

one record company A&R man put it, "super trendy".

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METALLICA: RECENTLY moved to Phonogram and revving up for their Donington appearance

overnight who had the "right" dress sense, the "right attitude", but zero musical ability. Many sign-ings were made on the strength of little more than a whim and a prayer. But back then it often didn't matter too much if the band couldn't actually play; these

days it does.
"When you look at the competition," says Bates, whose company is currently enjoying successes with Bon Jovi, Def Leppard among others, "you can see that it's

a very competitive area. It's not enough to have a weird haircut, a lot of makeup and scream at the top of your voice. You really have to compete on a sonawriting level, a performance level and a musicianship level."

Unlike an increasing number of mainstream pop acts, many of whom achieve chart success before having played a single show, the route taken by the majority of the heavy rock brigade is still largely that of becoming established on

the basis of playing live. What it means for the record companies is that it is very difficult (although by break an unknown band (quickly) by circumventing this somewhat traditional and systematic process. On the other hand, for record

companies to enter such a commitment can prove very costly.
"The real part of the expense with a hard rock

tour, and tour, and tour," explains 10 Records' Danny Goodwin, "With just about anyone you care to mention they started out very small, playing the smaller places. And as they start to get bigger so does their production cost, and the record company ultimately has to underwrite this until you get to a stage where the band can do three nights at Hammersmith Odeon and the tours start to become self-supporting."

There is also the added drawback that in the time taken to break the act, the fashion has shifted, the bottom has dropped out of the market and the massive sales we are seeing at the moment have reverted to the more modest, prerenaissance levels.

The punk era also saw evolvement "poaching" on a wide scale by the major record companies, accompanied by the comparatively long-term now familiar cry from the independents that they were being used as unpaid A&R departments. Because of the difficulty in breaking band is that they have to bands quickly in heavy rock, this practice of "poaching" according to specialist label Music For Nations' Martin Hooker, is, unfortunately for him and other independent/specialist labels, again becoming an increasingly attractive strategy to some of the ma-

"We've just lost Metallica to Phonogram," he says,

'When we signed Metallica, not only were the majors not interested. they thought it was hilarious'

"It's a sore point, because it's happened to us many times. We were the people to break Metallica, Anthrax, Megadeth WASP ... As soon as you break one of these acts into a bigger market and you show that they can sell several hundred thousand albums, then the majors come in and either buy out your contract or just wait until the contract expires and then take the

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DEF LEPPARD — the more acceptable face of heavy metals

band. It's one of those but it's very annoying. I know for a fact that there are two record companies who between them are at the moment

trying to poach five bands on our label. "When we signed Metallica, not only were the maiors not interested, they thought it was hilarious. But several hundred thousand albums later they don't think

it's so funny." But most of the companies which are reaping the rewards from the current rock trend are the ones who are seeing the results of a long term outlook Those who have signed good acts in gay musical category, subscribing to the prevailing theory that the time will come for every style of music. Phonogram signed Def Leppard in the middle of the punk era, which didn't seem like the most astute move at the time. EMI can't have expected immediate success with Marillion, Iron Maiden

or Whitesnake. Virgin's Jon Webster says: "Over the years we've spent a lot of money investing in all aspects of the marketing and promotion of Gary Moore, and now

it's paying off." In this area of music the "overnight sensation" is a rare commodity. For the first time in a while, it's the bands who have put in the work who are reaping success.

Is UK talent wasted?

speed metal varia-tions of heavy rock gaining ground one might think that it is easier for new up and coming UK acts to get deals. This, however, is not the case, writes Maggi Farran.

Just when a band thinks it has

heard every answer possible from the A&R department out paps a new one as one band manager recently claimed. When he told an A&R person at a major label A&R person at a major label —
'They don' I drink and they don't lake drugs," the A&R person responded with "I don't think I'll like them then." The bond's manager was quick to say "Don't worry, they look as if they drink and they look as if they take drugs."

UK bonds are lotally confused as the same and they look as if they take drugs."

to what A&R people want of them and in their confusion many are sending out demos of what they sending out demos of what they think is required instead of follow-ing their instants. There are bands in this country who have all the night credentials but they need a little time and a little money just like the Ban Javis, the Modley Crues and the Europes have had. Many of heading respect didn't had any the feature research didn't had any the sense of th of today's successes didn't start out

of loday's successes didn't start out looking a million dollars and most had a few albums that went in the bin before they cracked it. We are well over halfway through the Eighties and far from the UK leading the field like it did in the Sixties and Seventies it is be-

coming, in many instances, ar unriketing uppet for the US. For many bands it's the indie labels who are their life line. The small specialist rock labels are daing a good job these days and if you dig deep enough you'll see that many on small labels.

Music For Nations continues to Music For Notions continues to go from strength to strength, hav-ing attained a healthy roster of acts and currently establishing UK thrush acts as Onslaught and Sac-rilege. Cess Wessels of Roadrunner rilege. Cess Wessels at Roadrunne records, whose head office is it Holland, has opened up a UI office parily to promote existin products and to sign new bands.

Motorhead's label GWR also looks set to pounce on some UK threath. Managing director Doug Smith says: "I actively look for bands all the time. The acts are act there, it's just that the lack of suit-able live vanues prohibits young bands from coming to the surface so easily". The acts are certainly out there: Koogo Charlot, Little Angels, Excolibur, Fast Kutz, MGM. Vanues Little and menu set.

ongels, Excalibur, Past Kutz, MGM, oyager UK, and many more. Many major record companies say they are unwilling to invest in an act that is unable to get day time radio, but at the time of writing there are five heavy rock records on the Radio One (A) play



A: A high quality UK act which deserves to go tar





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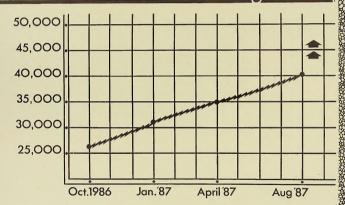
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Donington: pulling power grows

HUGE INTERNATIONAL rock stars rarely get excited about visiting small Leicestershire villages. Indeed, most gold disc owners have never heard of owners have never heard of most rural Midlands communi-ties. The names of Sheepy Par-va, Lower Bagthorpe, Fenny Bentley and Colston Bassett do not figure prominently in metal folklore, writes Jeff Clark-

Meads. But there is one untidy, unpretty, unremarkable village whose name has the power to ignite the emotions: Castle Donington.

Since 1980, Donington has been the world's premier metal venue, now finding that its name is used easily and glibly in every city east of Los Angeles. Such is its reputation that securing a place on the bill

illuminated on the roll of honour that the world of heavy

For evidence of Donington's For evidence of Donington's pulling power, you need look no further than this year's bill: every band and every musician — with the exception of Scotsman Jimmy Bain — is from the US, and they've all been prepared to make the trek

Headliner Jon Bon Jovi has been excited by the show to the extent excited by the show to the extent that journalists have been using the subject of Donington to get him sparkling in interviews, and, even with all that has happened to him in the last 12 months, he has said on several occasions that this is the

forward to. Possibly the only people not looking forward to Donington are the bands who failed to make it anto the bill. Competition for places each year is intense, and the battle to be included in 1988 will begin almost as soon as the 1987 is the nearest thing to being



THE BAILEY Brothers will be comparing this year's Donington which coincides with the release of a debut album

show has finished.

Some very substantial names have been so eager to play at Donington that appearing at the bottom of the running order doesn't seem to have bothered doesn't seem to have bothered them very much. Motley Crue were already a stadium-filling band in the US when they opened the 1984 show and first-on this year, Cinderella, feel that having notch-ed 3m album sales doesn't make

ed 3m album sales doesn't make them too big or too proud. It's a perverse point, though, that for all its size, prestige and influ-ence Donington has a remarkable track record for killing off its open-ing bands. To date the list of mis-sing in action includes. Touch,

More, Diamond Head and Anvil most of whom put on very credit-able sets but disappeared without trace as soon as they left the Mons-

trace as soon as they left the Monters of Rock alogo.

The other side of that can is the reportations Donington has made. Do played their first ever gip and the side of the condition of the side of

peres at this year's Donington, an having their own record company leunched. Port of the Casta Com-munications group, the label will be an outlet for emerging bands and is debuting with a 10-track album, Diminished Responsibility. Dealer priced at \$1.82, the album will be advertised in the Domington programme and in-cludes Koogg who are on the Reading bill will be made to programme and in-tudes to the composition of the Reading bill will be made to programme and the com-tains a personnel or the second of the track that the composition of the com-tains a personnel or the c

The Bailey Brothers will be making personal appearances to promote the album and the record company and Castle feels that they have a strong enough reputation for fans to accept their recommendation on new bands.

HEAVY METAL CHART

This Month	Last Month	Title, Artist	Label, Catalogue No.				
1	1	WHITESNAKE 1987 Whitesnake	Liberty/EMI EMCP 3528 (E)	21	26	TRICK OR TREAT Fashway	CBS 450441-1 (C)
2	2	SLIPPERY WHEN WET	Vertigo/Phonogram VERH 38 (F)	22	4	CLUTCHING AT STRAWS Marilion	EMI EMD 1002 (E)
3	11	GIRLS, GIRLS, GIRLS	Elektro EKT 39 (W)	23	14	PRIEST LIVE! Judas Pries!	CBS 450 369-1 (C)
4	_	APPETITE FOR DESTRUCTION	Geffen WX 125 (W)	24	16	NIGHT SONGS Cinderello	Vertigo/Phonogram VERH 37 (F)
5	6	RECKLESS Bryan Adams	A&M AMA 501 3 (F)	25	34	SAINTS AND SINNERS Whitesnoke	Liberty/EMI ATAK 10 (E)
6	5	INTO THE FIRE Bryon Adams	A&M AMA 3097 (F)	26	25	REIGN IN BLOOD Slayer	London LONLP 34 (F)
7	7	THE FINAL COUNTDOWN	Epic EPC 26808 (C)	27	20	PIECE OF MIND Iron Maiden	EMI EMA 800 (E)
8	22	PYROMANIA Def Leppard	Vertigo/Phonogram VERS 2 (F)	28	24	WILD FRONTIER Gary Moore	10/virgin DIX 56 (E)
9	15	BON JOVI Bon Jovi	Vertigo/Phonogram VERL 14 (F)	29	23	THE PLAGUE Nuclear Assault	Under One Flog MFLAG 13 (P)
10	12	7800° FAHRENHEIT Bon Joyi	Vertigo/Phonogram VERL 24 (F)	30	31	EYES OF HORROR Possessed	Under One Flag MFLAG 16 (P)
11	8	CONTAGIOUS	Geffen K924142-1 (W)	31	27	INTO THE PANDEMONIUM Celtic Frost	Noise/ID NOISE 065 (I/RE)
12	3	LOVE IS FOR SUCKERS	Atlantic 871772-1 (W)	32	28	FIGHTING THE WORLD Manowar	Atco/WEA K790563-1 (W)
13	19	GEORGIA SATELLITES Georgia Satellites	Elektra 960496-1 (W)	33	32	FREHELEY'S COMET Ace Frehley	Atlantic K781491 (W)
14	13	THE NUMBER OF THE BEAST	Fame EMC 3400 (E)	34	35	RIDE THE LIGHTNING Metallica	Music For Nations MFN 27 (P)
15	10	TRIBUTE Ozzy Osbourne	Epic EPC 450 4571 (C)	35	29	MASTER OF PUPPETS Metallica	Music For Nations MFN 60 (P)
16	9	SAMMY HAGAR Sammy Hagar	Geffen WX 114 (W)	36	30	MAXIMUM SECURITY Tony McAlpine	Vertiga/Phonogram VERH 44 (F)
17	18	ELIMINATOR ZZ Top	Warner Brothers W3774 (W)	37	33	BARK AT THE MOON Ozzy Osbourne	Epic 25739 (C)
18	21	LOOK WHAT THE CAT DRAGG	GED IN Music For Nations MFN 69 (P)	38	38	HIGH PRIEST OF LOVE Zadiac Mindwarp And The Love F	Reaction Food WARP 1 (I)
19	17	AMONG THE LIVING	Island ILPS 9865 (E)	39		SEVENTH OF NEVER Chastain	Black Dragon BD 025 (P)
20	1/	Anthrox FASTER PUSSYCAT Foster Pussycot	Flektra 960730-1 (W)	40	Re	SPREADING THE DISEASE Anthrox	Music For Nations MFN 62 (I)

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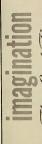
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MARY COUGHLAN: Under The Influence. Myrety WEA WX. 103. Producers Erik Visser. over the Coughlon's tollow to the equally stamming Tired scribed in specific and the coughlon's tollow to the equally stamming Tired scribed in superflows. Feer impaction of the coughlon's tollow the coughlon the coughlon the coughlon's tollow the coughlon t

THE FABULOUS THUNDER-BIRDS: Hot Number Epic 4509491. Producer: Daye

STER BOWIE'S BRASS FAN-TASY: Twilight Dreams Venture VE2. PETER DE HAVILLAND: Boulogne Venture VE3 MICHAEL The Dol he Dolphin's Way Venture VE 1 IANS-JOACHIM ROEDELIUS Moment Felici Venture VE4. All distribution: Virgin. Venture stands as Virgin's first deliberate steps into the world of music that fits the category "other". The pack-aging and approach is very much in the vein of new age, but thank-fully like Virgin's sister label EG the isic comes across wi crushing pomposity and "impor-tant" statements which have so far marred much of what has passed eneath that banner. Lester the most prominent artist, tries a number of styles, works well on an Herb Alpert-ish disco groove, loses it a mite in trying the old Miles it a mite in trying the old Miles Davis trick of covering a pop hit, in this case a rather tame Thriller, but things it all back with some more solid jazz. Probably of greatest appeal. De Havilland gets all ex-cited on the keyboards and rushes off with verve and furly through some compositions which sound into a little to familiar for sound into a little to familiar for sound into a little to familiar for sound. some compositions which sound just a little too familiar for comfort, but none the less enjoyable. "Elec-tronic chamber music" it's claimed and we see no reason to disagree.
O'Suilleabhain takes the unusual step of playing out traditional Irish music on the grand piono, tempe-rered with sparse Bodhran hythms. A piano that's been drinking Guinness may sound intoxicat-ing to some but a little unpleasant to others. One for special lastes. to others. One for special tastes Finally Hans-Joachim Roedelius. n impressive sounding name to drop in mixed company and an impressive sounding record to own. Momenti Felici is by for the own. Momenti Pelici is by far the best release of the four, winding through a collection of intriguing pieces, copped off with the wonderfully moving uber den Wol-ken. Definitely the one to push, but the other three deserve their place.



VARIOUS ARTISTS: RTISTS: Imperial 1951-1963 The Musicians Wusicians 1951-1963 The Rhythms In Rhythms Blues. Stateside SSL6030; United Artists Black Singles 1959-1967 Motor City to Central Park SSL6031; Sue Instrumentals 1959-1967 The Best is On. SSL 6029; The Soul of Minit Records 1966-1969 Struttin' and Flirtin'. SSL6028. In the wake of the 501 ads there has been a plethora of soul compilations. These may in-clude some great tunes but the choice is usually unadventurous. Fortunately some labels, such as Kent and Stateside, are digging a bit deeper into the archives and are coming up with less familiar recordings that are just as worthy of attention. This latest set of four LPs from Stateside features a total of 55 tracks and there is not a duff one among them. Played in chro-nological order the LPs provide a fascinating aural history lesso the development of soul music the development at soul music. Im-perial kicks off with stamping R&B courtesy of the likes of Fats Domino and Smiley Lewis. United Artists takes us a stage further with the pop and doo-wop of vocal groups such as the Exciters, Folcons and Marcels, as well as two gospel-tinged classics from Garnet Mimms. Sue Records throws in Mimms. Sue Records throws in some organ, guilar and sax based instrumentals that bring together jozz, boogie, R&B and soul. By the time we get to the Minit collection, perhaps the best IP of the set, we are talking pure soul. There is Homer Bank's (storning 60 Minutes, and a great trio from Bobby. Womack is well as other eventual. Womack, as well as other essential cuts from Gloria Jones, Jimmy Holiday and Alder Ray. The series is let n by the unsuitably modern and low-key covers designs but the sleevenotes are refreshingly insleevenotes are refreshingly in-formative. And with the good qual-ity, digitally-remastered sound and the budget price-tags there is no

excuse for not stocking the whole, set.

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COLENSO PARADE. Glentoren. Fire FIRE IP & Distribution Nine Mile and the Cartel. A pol pouri of Colens material culled from deleted angles, B sides and sessions, which whomen's whost or creative and entertaining opener, the heart wrenching classic single of leat year fontone Eyes, it's cost to drift into the Colenso's molodic ripples. It seems that the group of mile fine the Colenso's molodic ripples it seems that the group of mile fine the Colenso's molodic ripples. It seems that the propose of mile fine the Colenso's molodic ripples. It seems that the propose of mile fine the Colenso's molodic ripples. It seems that the the colensor molodic ripples are the seems of the colensor molodic ripples and the colensor molodic ripples and the colensor mologous the c Reviewed by Jerry Smith

ALAN RANKINE: The World Begins To Look Her Age (Virgin VS 971(12)). Alon Rankine issues his first major solo single with a polished and powerful remake of the litel track to this former Associates' brillian Disques De Crepuscule album of last year.

THE JESUS AND MARY CHAIN: Happy When It Rains (blance y negro/WEA NEG 25(1)). These sporking populers become ever cuddler as their all envoloping sound loses its spiky edge for a more almospheric approach, and chlough missing the underlying hooks of April Sões, teeny bapper fame is ford approaching.

PRINCE: U Got The Look (Paisley Park/WEA W 8289(T)). Yet another superlative track from the magnificent Sign '(2) The Times double LP, this time a rather suggestive duet with Sheena Easton that's sure to romp up the charts.

V

STOCKIT

HOT HOUSE: The Way We Walk (deConstruction/RCA CHEZ(T) 2). A superb, sizzling soul scorcher, this brilliant number should carry on where their excellent debut single, Don't Come To Stoy, left off and propal them into

THE FAT BOYS & THE BEACH BOYS: Wippout (Urban/Polydor URB(X) 5). Seems like a good idea teaming up these enormous rappers with the Beach Boys for a rappin' version of the Surfans' surficlassic, but the novelty pales fast.

SALVATION SUNDAY: Come To Your Senses (Polydor SALY(X) 3). With yet another producer, Warne Livesey, Solvation Sunday's early promise seems to be evaporating with this calchy, if unremarkable, approximation of The Pretenders.

THE PRETENDERS FOR 007: If There Was A Man (Real/WEA YZ 149(T)). Talking of whom, this number from the Bond liftin The Living Daykights isn't up to their named high standards, but then it int much by John Barry's either, although success by association seems assured.

V

STOCKIT

CROWDED HOUSE: Something So Strong (Capital (12)CL 456). With massive success Stateside and ofter a recent flirtation with the UK charts with Don't Dream It's Over,



SALVATION SUNDAY'S Journal Winterbottom: coming to their

this strong number should be the one to break these former Split Enz over here.

HURRAHI: How Many Rivers? (Kitchenware/Arista SK(X) 31). Rather an epit tune for a band for whom nothing goes right, despite producing bright sparkling lunes within a powerful sound, and token from their brilliant Tell God I'm Here LP.

GUTHRIE HANDLEY WITH WAYNE HUSSEY: Where Was! (Lambs 10 The Slaughter/Prism LTS 21(T)). Mission man Wayne Hussey turns up in the most unlikely places, like this rambling atmospheric ditty with definite indie appeal.

STOCKIT

CAST OF THOUSANDS: Nothing 1s Forever (Fun After All 12FAA 108). More fun from the indie side of the tracks with this striking, moody track and its superb vocal. With a forthcoming debut LP, Passion, they are a band destined for the proverbial big things.

GHOST DANCE: When I Call (Karbon KAR 608T). Ghost Dance get better and better with every release and this is their most commercial yet, with Anne Marie's superb vocals set in a swelling sea of throbbing rhythms.

WHITNEY HOUSTON: Didn't We Almost Have It All (Arista RIS(T) 31). Another strident and over dramatic track from her mossively successful Whitney LP and although a limp ballad it's sure to be another in a long line of hits.



FAT BOYS: fat chance with the Beach Boys



THE MUCH mentioned but re-cently absent **Primitives** have a new single on their own Lazy label through Rough Trade and the Cortel. It's called Thru The wers and it comes in a string of formats as long as your ban balance will allow. ROIR casset-tes continue its European offen-sive with Rhythm Collision Dub sive with Khythm Collision Dub Volume One, a collaboration be-ween The Ruts DC and The Mad Professor, that originally appeared back in '82. It's cassette only and through Red Rhino the original is of course long detotad Nitzer Ebb take Join Ir The Chant from their current Mute album That Total Age and, ofter remixing and generally manhandling it, they release the darn thing as a thunderous track that's destined to follow their cur-rent Euro charters onto a million

Tentonic dancefloors Mute associate label Product Mute associate label Product Inc has several new things ready to go including a new seven and 12 inch from Swans called New Mind. This will be followed in September by a double LP from the group entitled Children Of God, which will surface on September 14 and be available. os LP. CD and cossette. Product will also have an album from the raved about ravers Pussy Galore — entitled Right Now — Galore — entitled Right Now — and that features on ex Sonic Youth drummer. Pussy Galore get ready for overkill as they also laye on allows — III as they also tional due real soon, That last one is through Revolver, but all Product Inc stuff is through Rough Trade and the Cartel.

THERE'S AN excellent single from The Go Hole called Flight Of Angels on Big Pop through Pinnacle, similarly The Wallflowers, who got a lot of press attention for the r last EP, have a e on Idea wh ch is even better. It's called 83.7 Degrees and charts. The Cardiacs (you either love them or hate them) have a 12 inch, There's Too Many Irons In The Fire, on Alphabet, while Head have a single, I Can't Stop, on Demon. The Durvin Col-umn have a new 12 inch on Factory colled Deux Triongles, ex-Virgin Prunes Gavin Fri-day And Simon Carmody have a lacklustre waffle on the have a lacklustre wattle on the Stones' You Can't Always Get What You Want and , and 3 Mustaphas 3 do Shouff I Rhir-ou, a 12 inch on Ace. New Stax a 12 inch on Ace. New Stax les from Ace include **Eddie** ed's groovy Knock On Floyd's groovy Knock On Wood, Booker T And The MGs cricket anthem Soul Limbo, Isaac Hayes' pre-pubescent funk on the Theme From Shaft and **Veda Brown's** legendary Short Stoppin' (well, it's legen-dary in our house, anyway).

RON JOHNSON, that label ab

out town, has a couple of re-leases that should excite differing sides of the Pop Population. The have an album called Groovy Hote Fuck on Vinyl Drip Interna-

Mackenzies' A Sensual Assault is a surprisingly rhythmic affa that smells like it's the music of th future... or thereabouts. A groovoid dancebeat and all things that are sticky and sweetly with it, while **The Shrubs** get their head stuck in their guitar cases on their album Take Me Aside For A Midnight Harangue. Aside for A Midnight Harangue.
More palatable perhaps might
be Rote Kapelle's desperately
hummable It Moves ... But Does
It Swing? mint LP which is great,
on In Tape, and also features
tracks culled from Peel sessions and Previous releases. Ah, now, i should have said that the Ron's were through Nine Miles and that the Rotes are through Red Rhino. Still, here's a good a place

as any, I suppose,

LET'S ALL go to Bristol and Re-volver then. Down there, be-tween the windsurfing and tips to Cheddar Gorge for picnics, they're releasing **Daniel Drum-mond's** solo EP, Program. DD was formerly lead vocalist with Lack Of Knowledge and more recently The Craxy Pink Revolvers, and several Lackies and Living In Texas People help him out on the disc. That's on help him out on the disc. That's on DTS, as is Ear Trumpet's album Bring On The Dirt which features Bruce Gilbert from Wire and Gary Robbins from Poison-girls among others. Already acclaimed as something akin to early Wire and Alternative TV, I'm looking forward to this one. Talking of ATV, they've got it tagether again and they've a Talking of ATV, they've got it tagether again and they've a new single, My Baby's Laughing through Anagaram... who're also tooling around the pretly hot Silver Chapter, who'll soon have a four track EP released on the label. Anagaram is through Pinnacle and is an associate to Cherry Red, as it EI who have five new singles seagify to fall this pmonth. singles ready to rall this month ... some of which are a touch du-bious. The good features newie bious. the good teatures newies from The King Of Luxem-bourg, Louis Phillipe and the rather excellent Marden Hill, the not sure is Anthony Adverse, and the are you se-rious?, is The Would-Be-

COMING SOON, on the big Red Rhino long in the sky, is a whole hosteroonic of class stuff that is pretty damn hard to de-



NITZER EBB: Euro charting, chanting and thunderous

scribe, OK I'll hove a go... Yes, well a Grumnh are from Belgium and they're radical males. Their Too Many Cocks Spoil The Breath 12 inch is on Play It Again, Sam and the whole shang revolves around a hefty drum beat, while A House who've just singed by Bargar Y. arum bear, while A House who've just signed to Blanco Y Negro/WEA have their first two RIP singles put together on a styl-ish packed 12 inch. The Cas-sandra Complex have a cou-ple of releases on Play It Again sendre Complex have a cou-ple of releases on Play It Again Som label, a double live album called Feel The Width and a new 12 inch entitled Kill The Children. Did you know that Donny Osmand had just signed to Vir-gin? Well, The Crucification of called Love Puppy out on Audio Instant to coincide with the event, and CUD, who claim to be sent, have had a Peel session and are bad at art, have their first release, a 12 inch called You're The Boss on Reception.

FURTHER ALONG The Dustdevils have a new 12 inch on Rouska called The Dropping Well, while labelmates Son Of Well, while labelmates Soin Of-Soin have a new 12 inch and their first full length album, which are respectively called Cain and Rich And Famous. On Koleidos coppe Sound, The Surf Druss do Block Tambaurine on seven and 12, while label supremo Joe Faster dons his Slaughter Joe hat to unleash the album All Around My Hobby Horse's Hend.

THE INIMITABLE Zoooz Rift. that all.-American, er, American unleashes a kind of areatest hits

on his SST LP Looser Than Clams (through Pinnacle). The opus fea-tures tracks from his previous darling Platters Island Of Living dading Platters Island Of Living Puke and Amputees In Limbo among others. What's more, it's pretty damn good. Lawndale offer us a set of finely attuned instrumental cuts that border surf, punk, metal and all points in be-tween on their Susquatch Rock album on SST, while Ace have swered compilations including superal compilations including the Jin Records catalogue and Strutting At The Branze Peacock, Strutting At the bronze Peacock, a fine set which focuses on early Fifties blues and jump blues. From Ace's Stox tie-in there's also **The Staple Singers'** Be Altitude Staple Singers' Be Altitude Album which includes the group's two biggest selling records, Re-spect Yourself and I'll Take You There, while Shirley Brown has her evergreen album Woman To Woamn dusted off again. On Ace's Big Beat affiliate, new sign-ings The Bugs have a fine thrashingly hostile album of post-rockabilly called Darkside.

YES, THE Leather Nun have a new album, Steel Construction, on Wire along with a splandidly bizarre single called Coal Shoel Both of these are through Nine Mile, as is fellow Wirists Thir-teen Moons' much awaited new LP Origins. Finally the most new It Origins. Finally the most odd and strongely perverte record this week must be Kill Ugly
Pop's courageously murderous
cover of the Jimi Hendrix
chestnut Purple Haze on Fever
through Red Rhino. Performed
with a guil-wrenching guilar solo,
screemed vocals and the voice of
the corect heart investing in the film. the great bard himself on the flip it's a weirdie . . . make no mistake

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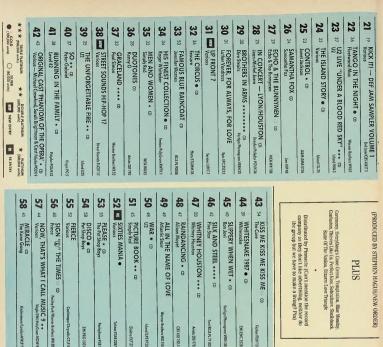
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82 NEVER LET ME DOWN • David Bowie (David Bowie /Dav	EMI America AMLS 3117/CD: CDAMLS 3117/EI id Richards) C: TC-AMLS 3117
83 76 2 BIGGER AND DEFFER	Del Jem/CBS 450 515-1(C) 450 515-4 osse/D. Pierce/D. Simon/B. Erving)
84 82 15 Living In A Box (R. J. Burgess (all	rysais CDL 1547 (C) C: ZCDL 1547/CD: CCD 1547 9) Tom Lord Alge (Z) Living In A Bax (1))
85 74 BOUNCING OFF THE SATEL	LITES Most ILPS 9871 (F)
86 72 3 A-ha The Pretenders/John Barry	ING DAYLIGHTS' C: WX111C/CD: 925 612-2 (Various/John Barry) Warner Bros WX111 (W)
87 64 26 Hot Chocolate (Mickie Most)	C: TC EMTV 42/CD: CDP 746 375-2
88 77 52 DANCING ON THE CEILING	* Motown ZL 72412 (BMG)/C: ZK 72412 es Anthony Carmichael) CD: ZD 72412
89 97 3 APPETITE FOR DESTRUCTION	N Gelles WX125 (W) C: WX125 C
Phil Collins (Phil Collins/Hugh Po	Virgin V 2185 (E) adghom) C: TCV 2185/CD: CDV 2185
91 75 3 Regina Belle (Nick Martinelli (5)	Michael J. Powell (4)) C: 450 998-1 (C)
92 45 9 NEVERTOO MUCH • Luther Vandross [Luther Vandro	Epic EPC 32907 (C) SS) C: 41-31907
93 99 S ON THE BEACH	Megast MAGL 5069 (EMG)
Q4 73 8 VALIDAY ALBUM •	CES MOOD 2 (C) C: MOOD C2/CD: MOOD CD2
95 ET Queen (Queen/Mack (5) Queen	EMI EU 3509 (E) C. TC-EU 3509 1/David Richards (4) CD: CDP 746 267-2
96 Elie Clapton (Phil Collins (all 11)	
OT JAZZJUICE 5	Street Sounds SOUND 8 (A) C: ZCSND 8
98 III Wichael McDanald (T. Temples	Warser Bros. WX 67 (W) C; WX 67 C/CD; 241 049-2 man/M, McDonold/L, Waronker/Various)
SUZANNE VEGA *	A&M AMA 5072 (F)

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MOSICAL MADNESS
Montronix (Montronik (all 8))

DUPLICATION has become big business - in 1985, eight and a half million cassettes were turned round: this year's figure may approach 20 million. writes Julia Seidenwerg

Specialist service that can double your money

HERE'S NO doubt that sell-through has given the industry a big boost, especially with the 'under a tenner' policy and the co-operation of big chain retail outlets, such as Woolworths.

capacity. At Rank's new duplicating scility in Brentford, there are 3000 slave machines and the Music titles take a 20 per cent company is constantly expandslice of the sell-through cake,

ing its facilities there, says Richard Bourne, Sales and Marketing Director.
"Ours is the fourth largest du-plicator's in the world," he says,
"and we were the first to install

and a buoyant 20 per cent it is.

Now, many duplicating com-panies are expanding their

three DAT machines." With the advent of the video single, Bourne says duplicators have to be almost pro-active to keep pace with the record indus-try's demands. And this is where high-speed duplicating pays its

way. "Before you tended to get the video after the song was re-leased; now the video single is being exploited at the same time as the song. At the moment, the

majority of pre-recordings tend to be compilations lasting 30 to

'The E15 video single is likely to emerge at £4.95 just before Christmas. There's likely to be more choice in music sell-through at the end of the year such as wider marketing of vinyl

and video together in the same package," he says. Paul Bradley, one of the three directors at TapeTech, says there has been an enormous increase in business for companies that handle music titles. "We are for-tunate as we do all Picture Music International and Virgin's du-

plication," he says.
"Our clients have good pro-duct, and with their decision in the spring to bring the price of their sell-through titles down from up to £24 to £6.99 and £9.99, their duplicating de-mands have grown enormousAlthough Bradley acknow-ledges that music sell-through duplication is on a growth curve at the moment, he sees the key to further growth in the expan

sion of retail autlets. "Distribution, after all, is at the end of the whole process. It's no good being able to produce the

'Distribution is at the end of the whole process. The music industry must find more outlets'

BRADLEY



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	CARRY ON AT YOUR CONVENIENCE (Video Collection) £7.99	VC 3172
15 (15)	STEPTOE AND SON: OH WHAT A BEAUTIF	UL MOURNING BBCV 4060
16*()	SPIDER-MAN (Video Gems) £8,99	R1087
	ROBIN HOOD (Wall Disney/Screen Legends) £12.99	V 2228
	TOM AND JERRY CARTOON FESTIVAL (MGM/UA, Screen Legends) E6.99	SMV 10019
19 (20)	THE MEANING OF LIFE (CIC/Screen Legends) £9,99	VHR 1093
20 ()	STAR TREK: THE CAGE (CIC/Screen Legends) £9.99	VHR 2207

Compiled by Music Week Research & 1987

VIDEO DUPLICATION

product quickly if you've nowhere to sell it. The music industry must find itself more outlets."
TappEach itself is exponding, the company is pulling in half a milion pounds of capital investment this autumn, and will be increasing its machine power. This follows a three-quarters of a milion pound investment this time last year.

OUBLE VISION specialises in handling master copies for duplicating firms. As Managing Director Molcolm Stocey explains, in company makes a duplication of the Master copy — one generation away from the original —

for duplicators to use.

Double Vision also does mastering for CD video. CDV combines the quality of CD sound with picture storage, and the standard of reproduction is

high.

"We were the first company in London to have two of Sony's new BVH audio video tape recorders, which lets us master digital audio," says Stacey proudly, "and we can convert masters to other formats, such as NSTC and PAL."

Sell-through has been music to Videoprint's ears. The company not only does duplication for British tirms, but also handles overseas accounts. As Simon Knight expained, a lot of music in demand is UK-originated, so it makes sense to duplicate at

"The Scandinavians are big customers of ours. And because we have developed economies of scale, we are able to duplicate large numbers of sellthrough filles and handle the sheer volume of demand."

Mayking Records is Videoprint's parent company, and the relationship is going to be cru-

"We are in co-operation with Mayking's CD-making plant, and this means we can offer CDV to Mayking's clients.

"In September we will be starting five-inch CDVs, and so will be able to offer the whole spectrum of music and video to the industry."

September is an important landmark in Videoprint's history — literally. The company will be moving to premises in Wandsworth that will be four times the size of its present site. Investment company 3i has put £3 million into Videoprint.

"Once the move has been made, our capacity will be doubled — from 100,000 tapes a week to 200,000," said Knight. Fraser Peacock has also reorganised its plant so that the administrative staff have moved



MALCOLM STACEY: "We wer first"

'Video singles are good news as we can produce larger numbers of them due to their sheet length'

TO PAGE 25 ▶

MUSIC VIDEO

MIGGIG VI	
the terminal Description (tracks) Timings/Recommended R	etail Price
1 3 19 U2: "Under A Blood Red Sky"	V/D 645
2 : - GENESIS: Visible Touch	Virgin
2 12 2 FIVE STAR: Silk And Steel	PCA/Colimbia P/11/258
	CKS/Fox
4 MILL Completes (14 house (15 hours) (1992	Video Colection
J Investo Beauty His Manual 6.99	VC 4167
6 2 6 GEORGE MICHAEL: I Word Your Sex	\$19750
7 8 33 KATE BUSH: The Whole Story	AC19 99 1143/2
8 WING OUT SISTER: And Why Not?	Channel 5 cry 21602
9 - MEAT LOAF. His Out Of Hell	C65/fox
10 MICHAEL JACKSON: Making Thriller	Vegron
17 ALICE COOPER: The Nightmore Returns	Herdning
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15 14103 QUEEN: Groupest Flix Completes (17 popts) 100 may \$2.99	ANY 59 1011 2
16 18 4 MADONNA: The Virgin Tour	V/EA Music € 9381033
17 6 7 ERASURE: Live Al The Sooside	Virgin vvo 709
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22 20 7 JUDAS PRIEST: Live	Virgin WD 233
23 - MARLUON: 1982-1986 The Videos	PMI MNP9911222
24 15 2 THE DOORS: Dance On Fire	CKC VHQ 1182
25 17 2 TOM JONES: The Best Of Tom Jones	Video Collection
24 mg U2: The Unforgetable Fire	blood/Lightning
27 ELVIS PRESLEY: That's The Woy It is	MGMUA
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A winner in the great race against time

By Julia Seidenwera

ONY MERCER doesn't know the meaning of working from 9 to 5 for in his business, video duplication, flexibility is of the essence. And it's his tireless approach that has made his company, Video Services, a

The company is geared sole-ly to the needs of the record industry and Mercer's previous career, in music broadcasting, has taught him that time is the industry's most precious com-

"If a band becomes an overnight success, they've got to capitalise on it," he says. "And that means they may need their promos to be out and circulatwithin hours.

"When we first set up Video Services, five years ago, and one of our clients rang up wanting copies of a promo, it would take 24 hours. Now we can turn out 100 promo copies

in an hour The speed is achieved because the entire process from duplication to cassette loading is done in-house.
The company uses highgrade VHS tape and can cut it to length to suit the client. As

Mercer points out, there's no

'If a hand becomes an overnight hit, the record company may need promos within hours '

point in using 30 minutes' worth of tape if the promo only lasts for ten. "And the reduc-

tion in the cost of duplicating

ton in the cost of duplicating tape is passed on to our customers," says Mercer,
Labelling is done by a computer, and the final tapes are loaded into specifically-designed boxes with the record company's own logo prominently displayed. For Video Services' major clients, such as RCA and Chrysalis, each record label has its own

Video Services owns a fleet of radio-controlled cars and motorbike messengers, waiting to deliver the finished promos. And the delivery service is free

Mercer is also proud of the fact that small duplicating orders are not charged at a

higher rate than large ones. "Our lowest unit rate is 10, so if a small record company wants, say, two one-inch and five VHS copies, they'll be charged at the 10-rate; we



CLOCKING UP a success: Tony Mercer and his Video company are moving to Docklands.

won't charge them a higher rate just because their order is

Quality is as important as value at Video Services. And every Sunday, all the duplicat-ing slave machines are check-ed and cleaned.

The company is doing so well, that it has outgrown its premises. At the end of November, Video Services will move to the London Docklands, to a site opposite Tower "We want to expand our duplicating banks because, at the moment, we're having to store masters at security archives, It'll be more convenient to have them in-house.

The company will also be taking on more staff.

Mercer attributes the com pany's success to its accent on efficiency and reliability.
"Clients say they like us because we're a friendly company," he said.



Tony Mercer Video Services

has had a new kitten ...

Tony Mercer Video Productions

201 Victoria Park Road, Hackney, London E9 7JN Telephone 01 985 8320 & 01 986 3300 Cellnet 0860 318755 & 0860 331263 Fax 01 985 1978





VIDEOPRINT TEAM: From left - Simon Valley, Brian Bonnar, Robert Barrs-James and Simon Knight

FROM PAGE 23

offices and given the duplicating

section more space.
Mike Carey, Sales and Marketing Manager, says that music duplication has grown to take up to 30 per cent of the com nany's current workload.

"The Dire Straits title is keep-ing us busy," he said, "and we're doing a lot for PolyGram. At the moment people seem to be stockpiling for Christmas. The video singles are good news for us, as we can produce larger numbers of them due to their short length, and we've had to redeploy staff to cope with the extra packing that's required," says Carey

Expansion, it seems, is the cur-rent byword. And with the £4.95 video single aiming to make its impact this Christmas, duplicators are going to be kept busy. Once sell-through has clin-ched more retail outlets' deals, the current growth curve it's creating for duplicators is set to turn into a line that will shoot right off company sales charts.

Slave work all night long

VIDEO DUPLICATOR HVS is considering introducing a 24-hour production schedule to keep up with growing demand for its services.
Dovid Brown, general manager, sales and marketing, says: "We looked at the possibility of putting in more slave machines to increase capacity, but the problem with that is

that if work tails off, you still have the

HVS, which has more than 400 VHS slaves plus Beta and foreign standards, does a lat of corporate duplication work. It also has three major sell-through contracts with the BBC, CIC and Virgin and provides a lot of NTSC work.



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* Import Artist Title Label LP McCassen No. Death Piece (Destributed)

ANNUAL REPORT TITLE LABEL LP McCassen No. Death Piece (Destributed)

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US TOP FORTIES

* * * * * ——SINGLES
1 1 I STILL HAVEN'T FOUND WHAT I'M , U2 Island
2* 7 WHO'S THAT GIRL, Modonno Sire
3 2 I WANT YOUR SEX Rhythm 1 Lust, George Michael Col/CBS
6* 5 LUKA Suzonne Vego A&M
5 11 LA BAMBA Los Lobos Slash
6 4 HEART AND SOUL, Toos Virgin
7+ 12 DON'T MEAN NOTHING, Richard Marx Manhattan
8 8 CROSS MY BROKEN HEART, The Jets MCA
9* 13 ONLY IN MY DREAMS, Debbio Gibson Allonfic
10 6 RHYTHM IS, Gloria Estefan/Miami Sound Machine Epic
11* 14 ROCK STEADY, The Whispers Solar
12 3 SHAKEDOWN, Bob Seger MCA
13 * 16 BACK IN THE HIGH LIFE AGAIN, Steve Witwood Island
14 19 IT'S NOT OVER (TIL IT'S OVER), Starship Grunt
15* 21 LOVE POWER, Diamae Warwick/Jeffrey Osborne Arista
16* 37 LJUST CAN'T STOP LOVING YOU, Michael Jackson Epic
17 9 ALONE, Heart Capital
18 10 WOT'S IT TO YA, Robbie Nevil Monhattan
19 20 SEVEN WONDERS, Fleetwood Moc Worner Brothers
10 * 23 CAN'T WETRY, Dan Hill/Yondo Shepard Col/CBS
21* - LIVING IN A BOX, Living In A Box Chrysolis
22* - PLEASURE PRINCIPLE (Remix), Janet Jackson A&M
23* 28 DOIN' IT ALL FOR Hoey Lowis & The News Chrysolis
21 * 29 WHEN SMOKEY SINGS, ABC Mercury
25 * 40 DIDN'T WE ALMOST HAVE IT ALL, Whitney Houston Aristo
26* 34 HERE I GO AGAIN, Whitesnoke Geffen
27 * 32 GIVE TO LIVE, Sammy Hogor Geffen
28 17 I WANNA DANCE WITH, Whitney Houston Aristo
29 22 I'D STILL SAY YES, Klymaxx Constellation
30 * 39 WIPEOUT, Fot Boys & The Broch Boys Tin Pon Apple
33 SINCE YOU'VE BEEN GONE, The Outlield Col/CBS
11* - TOUCH OF GREY, Grateful Dead Aristo
33 36 MARY'S PRAYER, Donny Wilson Virgin
34 18 KISS HIM GOODBYE, The Nylons Open Air
35* — LIES, Janathan Buller live
36* - I HEARD A RUMOUR, Banasarama London
37* — JAM TONIGHT, Freddie Jackson Copital
38 * - WHO FOUND WHO, Jellybean feat Elsha Fiorillo Chrysais
39* — INEED LOVE, LL. Cool J. Def Jam
40 * - ONE HEARTBEAT, Smokey Robinson Molown

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11* 12 SOLITUDE STANDING, Suzanne Vega A&M 12* 14 NOT PROTECTION, Sicrobio Grunt 3 11 LOOK WHATTHE CAT DRAGGED IN, Poison Enigmo 14* 15 SAMMY HAGAR, Sommy Hogor Geffee
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15 + 17 CRUSHIN' The Fet Rose Tin Pon Apole
16. 16 LET IT LOOSE, Gloria Estefan/Miami Saund Machine Epic
17+ 35 LA BAMBA, Soundtrack Worner Brothers
18+ 20 BANGIN', The Outlield Columbia/CBS
19 13 SPANISH FLY, Liso Liso & Cult Jam Columbia/CBS
20 19 TANGO IN THE NIGHT, Fleetwood Moc Warner Brothers
21 18 GRACELAND, Paul Simon Warner Bros
22 * 29 JUST GETS BETTER WITH TIME, The Whispers Solor
23 24 CROWDED HOUSE, Crowded House Capital
24 21 LICENSED TO ILL, Beosfie Boys Def Jam
25 22 ALWAYS AND FOREVER, Rondy Travis Warner Brothers
26 23 INTO THE FIRE, Bryon Adoms A&M
27 * 34 THE FINAL COUNTDOWN, Europe Epic
28 30 BACK IN THE HIGHLIFE, Steve Witwood Island
29 31 CONTROL, Janes Jackson A&M
30 26 ALL IN THE NAME OF LOVE, Afartic Starr Warner Bros
31 27 EXPOSURE, Expose Aristo
32 32 RUNNING IN THE FAMILY, Level 42 Polydor

49 40 TRUE BLUE, Madanna Charts courtesy Bilboard, August 15, 1987 * Bullets are awarded to shoot

38 RAPTURE, Anito Baker

25 INVISIBLE TOUCH, Genesis

38. RICHARD MARX, Exhard Marx

28 TRIBUTE, Ozzy Ozborne/Randy Rhoads

36 33 KEEP YOUR EYE ON ME, Herb Alpert 37 * IF I WERE YOUR WOMAN, Stephonie Milb.

39 37 KISS ME KISS ME KISS ME, The Cure

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— B, Alac REGARDER FIRST REC. 1981 FOR COOR (THE ST 27 (F))

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— Leggy & CUMBATE REC. 1981 FOR COOR (THE ST 27 (F)) n I Wani I o Be A He I A Feeling I Worno Rop (Edit)... e To Love e The Nightide | 87 SHAM 69 s A Share I s Not Over (Till's Over) S 8. On The One (Edit ARE BACK King Of Rock 'N' Roll King Snake Loying On The Solo Little Girls In Big Cop Lonely Road Loolong For You Loving You Again GEORGIA SATELUTES KEEP YOUR HANDS TO YOURSEEFFCOIT Sound The Pron Nigolo DI Mystery/Tra Walring For The More Bellevier RES SPECETS 01 12 (M) GLASCOW, Cherryl GULUSD TO THE SPOIT/Join J. Afric ALIVET 5 1 27 (2) GLASCOW, Cherryl GULUSD TO THE SPOIT/Join J. Afric ALIVET 5 1 27 (2) More Specylcoloxing for A Place To Fed I—Reporte Full Enablish 11 27 (P) GRANDMASTER RAYLE A MILLER MEX WHITE HOSS (DON'T DON'T DO TIM/Version) Blainest BLAT 71 Fix Bog BLAT 121. **NEW SINGLE** CAMAGNATER RASH & MALLE MAN WHITE INST DON'T CON'T DO TITY YE TO MAN THE PROPERTY OF THE PROPE Merry Maving Target My Bay Saft My Bay Lalipap News Let Me Dawn Papa Was A Rolling ! Psycholic Machine Regerwiffs Hip Hop. Real Bad Time UNUSTANCE PSYCHOTIC MACHINE/Lung With The Dood One Little Indicat 12 TP 5 12" (I)

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RICHARD, Cliff SOME PEOPLE/One Time Lover Man EMI EM 18 Pic Bag EMG 18 Gatefold Sleave, 12EM 18 12" Pic Bag incls. Reunion Of The Heart (Est Version) (E)

ROCK 'N' ROLL I JUST WANNA RAP (edit/lijnst Edit/(Hordcore Version)/(Inst. Version) Magnetic Dance MAGD 8; MAGDT 8

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ou will ideally be used to liaising y siers and ad staff, as well as the editor printes and ad staff, as well as the editorial team. In addition to demonstrating a feel for design and an obtaing eye for detail, you will already have the experience — necessary for you to appreciate the rigours of maintaining a demanding production schedule. A feel for music would also be an advantage, though production salts will count for more than knowledge of the music business. Solaries for both posts are negotiable but will naturally include the

Please wite, with details of year coreer so fee, to: Dovid Dalten, Editor, Maric Week, Spellight Publications, Greater Landon House, Hompsteed Road, Leedon RWI 70Z. so mark your letter deady "Features" or "Fraduction"

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essential. Good accurate typing and an ability to work on own initiative is a must. Salary: £9,500. Contact: Jan Sikorski, 01-278 3331

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Getting lucky with Well Red

FANCY A night out in a london casino, with dinner for two followed by a session on the roulette wheel? Virgin Records is offering a lucky dealer the chance to howe a night on the town, and maybe even make a hety profit.

Get Lucky is the title of the latest dance floor stormer from Well Red, and declers have the chance of some luck them:

chance of some luck them-selves by answering the ques-tion: Who provides "gluteus maximum alignment" on the single? If you're stuck for the answer, well it's all over the record itself.

Name: Shop name:

iven a night out and dinner at ne Golden Horseshoe in London's Queensway, and there will be £100-worth of chips to

will be £100-worth or cnips to play with. The six runners-up will get special T-shirts. Answers on the coupon should arrive at Music Week's offices no later than August 21,

when the winning entry will be drawn.
Send your coupon to Well Red Competition, Music Week, Greater London House, Hampstead Road, London NWI 7QZ.

Lightning strikes out

LIGHTNING DISTRIBUTION is to the country in early autumn to give retailers the appartunity to meet retailers the opportunity to meet major suppliers in their own area. At least 40 companies will be taking part, including BBC Video, CBS/Fox Video, Channel Five, PolyGram, Palace, Stylus Video in Video and Mome Video and MGM/UA Home Video and MGM/UA Home Video and MGM/UA Home Video.

Videa and MGM/UA Home Video.
The Lightning (87 Circuit kicks off at Merseyside's Hoydock Park on October 6, moving on to Leicester (8), Newcostle (13), Glosgow (15), Bristol (22) and Galwick (29), and Cimoxing with an open day at Lightning's head affice in Notwenber 1, It will be preceded by a £30,000 publicity remarking inchuling parts. campaign including trade press advertising and a dealer mail-out.

ing the booking of venues, is around £60.000.

around £60,000.
"Hopefully the Lightning '87 Circuit will be the first of many such
tours," says Lightning's national sales manager. Ken Gregory.
"We're doing it to provide an opportunity for dealers and sup-pliers to meet an a regional bass. pliers to meet on a regional basis, and in an informal atmosphere. There will be special offers and show discounts to tie in with the new and existing customers. new and existing customers."
Lightning is hoping that at least 3,000 dealers will attend the road show. "Dealer reaction so far has been good — and at least another

been good — and at least another eight companies are going to be taking part in it," Gregory adds. "We will naturally be inviting our own dealer base but anyone else who thinks that they can deal with Lightning will be most welcome to attend any of the dates."



GERBINA JOBLOTTI who has been promoting her new dance single Mr. Big Stuff on Salidu Records with various Landon PAs, including the Hippodrame, descended on Our Price's King's Road, Chelsea branch to present shop manager Derry Walkins with a copy of her single. present shop manager Derry Watkins istribution is through Atlas/PRT.

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Answer:...

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NOT MANY record company presidents get the Prime Minister to pay tribute when they change jobs, and PolyGram Interna-tional's Jan Timmer is no exception. But he did have Janet to pay tables when they change jobs, and PolyCoren Interna-tional, Jan Immer to a coscipto. But he did heve Amer standard and the part of the whisty and gold belt in only the whisty he can pal down in our Losting at Immarch 2 for the part of the parting plan belt of the part of the part of the parting plan belt of the parting plan belt of the East, Richard Basch and the IPP's lan Tennan, and list porting plan belta following on the Tennan was all parting plan belta following the Tennan was all parting plan belta following the Tennan was all parting plan belta following the Tennan was all the parting plan belta for the parting the list of the parting the partin



I WANT MY MTV: Elton John offi-cially launches MTV Europe from cially launches MTV Eur the Roxy Club in Amster



IN THE SWIM: BMG/RCA marketh a couple of executives at the company's summer party.



MY CAMERA NEVER LIES: Astono boss John Gunnell celebrates the reston and Mike N with Shelley



GLASS IN RAND: Recently retired EMI Music director of technical re-sources Wally Rand (left) had some illustrious company at a lun mark his 53 years with EMI. lunch to

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FANCY the idea of referring to the FANCY the idea of referring to the Pepsi Charl's It would carbonly give aduled meaning to the idea of "bubbling under". Think of some of the marketing opportunities if the charl sponsor were a fast food chain such as Burger King — "It lakes two reps to hype a whopper", and so on. But. more

whopper", and so on. But, more seriously, sponsorship is coming and will be one of the commercial realities of the chart in future years whether people like it or not.

It may be Pepsi or some other

youth orientated product that recognises the value of being associated with such a fast moving widely publicised fashion conscious medium as the chart transformed the coffee's image from being old-fashioned and yesterday's drink to one of being modern and hip. What the chart will certainly not become is the Benson & Hedges Top 40, or the Guinness Chart — bearing in mind the chart's acknowledged influence and association with young people, these are nonstarters and the choice becomes fairly limited.

The involvement of a household name product will certainly ease the cost burden of increasing the chart panel to 500 shops, though

the contribution of each chart partner remains considerable. The spin-off benefit of a multi-national publicity-conscious enterprise is that it would obviously be keen to promote the chart connection as widely as possible and hopefully ople on to music more ne

and the idea of buying it. In these days of sophisticated ations strategy a communications strategy and opinion forming, the need to put across the right positive message makes sense of the BPI's decision to appoint a PR outfill like Lynne Franks. The business has tended to be defensive over the years about protecting its rights and backward about promoting its achievements Band Aid and Live Aid helped to change the latter stance and now the time must be right to make sure that the world at large is clear on just what the threats are to everyone involved with the music business through the infringement of copyright.

Javia Dalton



FANTASTIC NEWS: All eyes are on Scarlet Fantastic as they celebrate



FIRM SALES: To mark his first number one, PRT Distribut Lim presented The Firm with a silver disc for Star Trekk



LOVE IS NO STRANGER: Dave Stewart jams with The Fureys And Daves Arthur at his wedding reception. Centre stage are Siobhan Fahey parents, Joe and Helen

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- 5. Byron Lee "Tiny Winey"
- 6. Mantronix Megamix 10

- Unusual" London 8. "60's Mix Compilation"
- 9. Tina Charles "I Love To
- Love" DMC/Arista 10. Cameo "Word Up" Club
- 11. Wham! "Club Fantastic" Innervision
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