# **MUSIC WEEK**

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ISSN 0265-1548

**Double your money** 

for a CD Christmas

# THE BRITISH RECORD INDUSTRY AWARD 1987 BRITANNIA: flying the flog for the BRITs.

## OK

inch, salid branze statuette in a bid by the BPI to make the awards

tannia will became the symbol far the whole awards praject and will appear an statianery and pramotional material.

The ceremony is being braad-cast to the UK on February 9 and is being sold worldwide by The En-tertoinment Network of Los Angeles. The campany has already had success in finding buyers for the shaw across the US.

Whether, like this year, there will be a generic ad campaign to coinbe a generic ad campaign to coin-cide with the UK broadcast is being decided by a meeting of the BPI council today (Wednesday). As MW went to press, it appeared that the majority view of

the council was against a heavy financial commitment to press or TV advertising. More likely seems a decision to initiate a point-of-sale promotion where the BPI would provide a format in which indi-vidual record companies could promote their own, award-winning product and artists. The financial burden far this

would fall upon the record com-panies but they would have the power to make the compaign more specific. Generic ads to date have been criticised for being too general.

make the chart: Radio Laser's generic ad campaign MCPS computer boost, and compact disc jukebox Music On Video: The Damned's "nude" promo, 8 plus reviews Disco news/chart ο.π 12, 13 Indies news/chart Albums, singles charts 17, 20

and LPs/singles reviews. 18 Starts Classical reviews both CDs and LPs 26 Retailing: Alto champions CD-only stores, and why POS pays dividends 32 Chris Wright (pictured above) has 5m reasons to 38

look happy: Sharewatch Dooley's round-up and the week's pictures 39

(dated December 20) will be the last issue of the year. Following the Christmas break *Music Week* returns with the January 3 issue, which will also carry the charts of the previous week in truncated form.

THE MUSIC industry is being given its most welcome end-of-year pre-sent — The CD Christmas.

Mare players have been bought and more product is available than ever before which is adding up to at least twice last year's business. Many dealers are also expect-

ing a bumper January because of a combination of Record Token

WHILE THE BPI is putting together

its high-gloss televised event laud-ing the top artists, Music Week is

preparing its own annual industry

awards — to give due credit to figures "behind the scenes" who

help to create the hits the music

and the judging process has been streamlined to take place at the

January 14-16. The new categor-ies — designed to widen the cover-

oge of the awards — are Plugger Of The Year, Top Record Distribu-tor, Top Recording Engineer, Top Shortform Music Video and Top

There are five new categories

industry thrives on.

... and look out for the MW Awards

sales and the cheaper compact disc hardware that will be available in the post-Christmas sales.

Clive Swan, managing director of Audia Merchandisers, which supplies Boots, comments: "This year is the first year that we are seeing serious sales and we are seeing price competition for the first time.

Classical Album. The Plugger

categary will be canvassed among radio stations, while the Top Distributor award will take in the views

of dealers around the country. These new cotegories are in

addition to long-standing cover-

age of other areas of achievement

such as marketing, sleeve design,

music publishing, record produc-tion and sales market share.

Presentatian of the *Music Week* Awards 1986 will take place dur-ing a special luncheon at The Dor-

chester on February 23. A dona-tion from ticket sales will be made to the Nordoff-Robbins Music

Therapy Centre.

"The sales are impressive to say the least. We're looking at a tatal market of 6m far the year which will be dauble what was sold last year.

The Smiths/Our Price chain reports that, in all its outlets demand has been growing week by week since mid-November and across since mid-November and the country demand is outstripping supply. Says a spakesman: "We are also selling mare because sup-pliers are getting better and sup-

plying us with more." Tower's director of European operatians, Steve Smith, points aut that in his stores in Kensington and Piccadilly Circus, CDs naw account for 22 per cent of turnover. "There is more and more product out each month," he comments. "Ownership of CD players is higher and people are so impressed by the quality that they are replacing their entire collections.

A substantial commitment to the CD market is being made this week by former BPI chart supervisor Christopher Naylor-Smith who is opening two of what he hopes will

TO PAGE FOUR

# England's new horizon

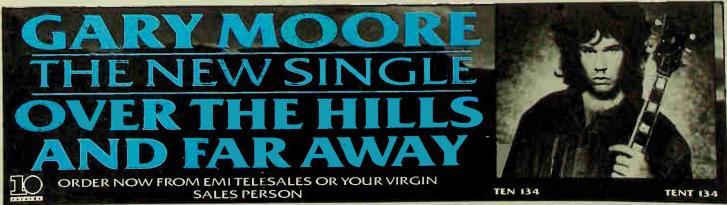
BOB ENGLAND, boss of the crashed Towerbell organisation, has set up a new company — Brewtons Limited — with Dave Peacock and drummer Mick Burt of Chas & Dave although pianist Chas Hodges is not a director.

The company, which is trading as Hodgecock Productions from an address in Uxbridge, was estab-lished on November 7, two weeks after a meeting of Tawerbell credi-tors was told that company had gone under owing £2.15m.

Brewtons was incorporated by lawyer Malcolm Chettleburgh but he resigned as director and com-pany secretary on November 20. He was replaced by England, Peacack and Burt.

On the forms notifying the Reg-istrar of Companies of a change of directors, Hodges' name and address have been crossed out.

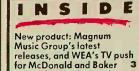
An investigation into the Tower-bell collapse is still being prepared by accountants and will be published early in the New Year





## **3 DECEMBER 1986**

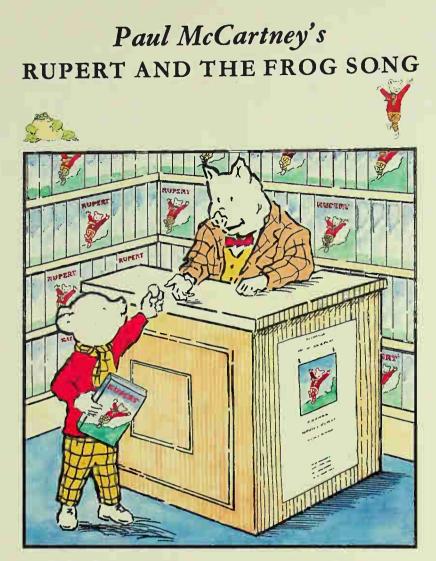




Why video singles won't

Britannia rules BRITANNIA WILL be flying the flag for UK talent when the British Recard Industry Awards are broad-cast across the warld in February. Each winner will receive a 10-

more prestigious and durable. Bri-



Off they went to the Nutwood store, stocked with Rupert videos by the score.

A fter hearing about the reduced dealer price of 'Rupert and The Frog Song' video to only four pounds and eighty six pennies, and remembering the excitement it caused last year, Podgy Pig decided to stock lots and lots of copies. This made Rupert very happy as he could buy all his friends a copy and still have some Nutwood pounds left to buy Mummy a special present.

Make sure you're stocked up with this best selling video. Now only  $\pounds 6.99 \star$ 

ALSO LINDA MCCARTNEY'S SEASIDE WOMAN AND THE ORIENTAL NIGHTFISH

WorldRadioHistory

\*S.R.P.

# NEW PRODUCT

# **MUSIC WEEK**

A Spotlight Publications Ltd publication, incor-porating Recard & Tape Retailer and Record Business.

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Next Music Week Directory free to subscriptions current in January 1987





## **McDonald, Baker TV push** and Tyne Tees. In-store posters and

WEA IS mounting TV ad cam-paigns in support of Michael McDonald and Anita Baker in the run-up to Christmos.

The promotion for Sweet Free-dom; The Best Of Michael McDonold is running in London and TVS throughout December following o three-week showing in Harlech

HANNIBAL RECORDS, left without distribution at the collapse of Making Woves, is now available through Harmonia Mundi, Projection, Celtic Music and Charly.

WHITNEY HOUSTON's Portfolio box set, released this week by Arista, is dealer priced of £6.29.

display cards are also available. The album is additionally featured in the WEA Christmos Box cam-

poign. The promotion for Baker's Rop-The promotion for Baker's Kop-ture album also runs throughout December on Thames, LWT and TVS. Her single, Sweet Love, was of 13 in last week's chart.

# Magnum puts out Mac

THE MAGNUM Music Group is putting out two previously unre-leased albums by Ricky Skaggs and Fleetwood Mac along with early moterial by Daryl Hall and John Ogtes and Dennis Brown.

The Fleetwood Mac LP, London The Fleetwood Mac LP, London — Live '68, includes material never before available, while the Skaggs album, That's It, has previously only been available in the US. It will also be released on compact disc. The Hall & Oates album, 20 Classic Tracks on the Meteor label, will also be available on CD while Dennis Brown's Smile Like An

Dennis Brown's Smile Like Angel on the Blue Moon label has been specially re-packaged.



THE THEME to the ITV comedy series The Two Of Us is being released by Sierra Records. The song is played by Silsoe, a duo consisting of Rod Argent and drummer Pete van Hooke.

#### ow we are eig

PICTURE MUSIC International and Virgin Vision this week release the latest addition to the Now That's What I Call Music series

That's what I can have a of videos. Now 8, which has been given a dealer price of £9.75, is a compila-tion featuring 19 videos from artists currently in the charts. Fea-

tured bands include Duran Duron, tured bands include Duran Duron, Pet Shop Boys, Status Quo, Mod-ness, Swing Out Sister, The Com-munards, The Housemartins, The Danned, Big Country, Bananar-ama and The Danned. The video, which runs for 80 minutes, should retail for just under 215

£15



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PAGE 3

# N F'W S

# Laser goes generic

RADIO LASER, the newly re-launched affshore pirate statian, is maunting its own version of the generic ad campaign.

Twice an haur, Laser will braad-cast 10 seconds of a DJ encouraging people to spend more money on music and station representative Rob Doy comments: "In many Rob Doy comments: "In many ways, Laser will be making people more aware af music. Laser is a healthy thing for radio."

Day, who is selling advertising Day, who is selling advertising time as well as compiling the sta-tian's playlist, continues: "At the end at the day, the station is not doing anything detrimental and it will do a lot for singles sales." He says that the power-play singles slot has been baught for the



next six manths and that the advertising respanse has been impress-

ive. The House of Commons has been taid that in the last 12 months, 218 raids have been carried out on 84 unlicensed, land-based stations. Equipment was seized on all occasions.

#### **CD** Christmas FROM PAGE 1

be a 30-strong chain of CD-only shops. He remarks: "The CD mar-ket is booming. We're not just aiming at the youth market, we're going for the 25-upwards age range who we believe represent

range who we believe represent enormous patential." Comments Rikki Wenn of the west Country-based Paul Roberts Hi Fi chain: "Our compact disc sales of the mament are three times what they were just a few months ago and sales in the new year will be particularly interesting

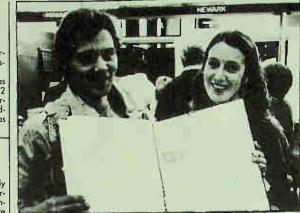
# The retailers' triend

THE LATEST survey of its retail readership commissioned by Music Week paints a grim picture of the sales and promotional penetration

but the major record companies. The survey — which underlines *Music Week's* strength as the single biggest influence on retailers' buying decisions — indicates that 65 per cent of record retailers are never visited by ony reps pre-selling albums, while 73 per cent are never visited by reps pre-selling singles. It further shaws that 75 per cent of record retailers are never visited by display reps, 55 per cent never receive record company mail-outs, while 68 per cent

never receive any telesales calls. In controst, the results reveal that In controst, the results reveal that 95 per cent of record retalers are influenced by *Music Week* when ordering stock, 90 per cent display the paper's Top 75 singles chart, 81 per cent display the Top 100 olbums chart ond 78 per cent find other the paper of use odvertisements in the paper o use-ful source of information.

 More details, or a copy of the survey, can be obtained by con-tacting Music Week's advertisement department on 01-387



THE MARTLEWS with their roll of honour: bound far New York, courtesy of Richard Branson's Virgin Atlantic Airways.

#### benefit action **TS** AN AMBITIOUS project to involve

the music industry in a long-term quest for world peace, ecological harmony ond famine relief has reached a new stage with the concept's pioneer Brian Martlew flying to New York to present a rall of honour to the United Nations.

Martlew's idea is for an Interna-tional Union of the Arts — support-ing the United Natians Charter, and affiliated to the UN as a nangovernmental organisation — to organise a mammoth international concert to benefit the Save The

 OLD GOLD, the "golden old-ies" specialist label, increases its trode prices from January 1. Com-pilation albums and tapes will have a new trade price of £2.60 while the 12-inch 4000 series goes up to the 12-inch 4000 series goes up to £1.99 and the Decodes series to £1.39. Normal 7-inch single prices remain unchanged at £1.05.

• A WORLD exclusive interview with Madonna, ond two live specials from Lapland, ore among the highlights of this year's Christmas programmes on Radio One. The Modonna interview with DJ Siman Bates will go out on December 22, the same day as the first of Mike Smith's Breakfast Show from the Arctic Circle.

The BBC has received more than 50,000 letters from listeners, in answer to a request for four volunteers to join Smith in his quest to find Santa Claus. The second programme will go out on December

Children Fund, and UNICEF, with a small percentage to help fund longer-term projects organised by the IUA.

To that end Martlew, and his wife Emma-Sue, have hand-illuminated a roll af honour to be signed by as many musicians os possible. Some UK musicians on Radio One personnel have olready signed the beautifully-crafted book while it was on display at the BPI affices in London. Now Martlew is hoping to add to those signatures in the US.

HMV HAS closed one of the 12-shop Revolver chain that bought in February although the group says it is looking to re-open on o new site in the same city.

The store closed is in Notting-ham and HMV denies that it was shut down because of its proximity to on HMV shop. The stores foced each other across Lister Gate, o pedestrianised shopping street in the city centre.

An HMV spokesman says the decision was taken because the Revolver shop was not making a profit, was too small and could not be expanded.

SIGUE SIGUE Sputnik's videoonly single, Sex Bomb Boogie, will not qualify for the chorts — nor will any other song that is not available on disc or cossette. Sex Bomb Boogie is excluded

from the singles chart because its dealer price of £3.25 exceeds Gallup's £2.24 maximum.



recorded purchases in 1985, according to NEW YORK: US recorded purchases in 1985, according to a joint RIAA/ NARM research study, com-prised 43 per cent rock, 17 per cent pop, 10 per cent black/dance, 10 per cent country, five per cent classic-of four per cent classical, four per cent gospel, three per cent jazz, and eight per

cent other categories. Buyers over 35 and those between 15-19 years old made up the largest percenmade up the largest percen-tage of purchasers, account-ing for 26 per cent and 25 per cent respectively. The 20-24 group bought 15 per cent, 25-29 14 per cent, 30-34 11 per cent, and 10-14 nine per cent. Males outspent females slightly, with 52.7 per cent of total dollar volume.

Record stores sold 61 per cent of overall volume, and the remainder went through other retailers (23 per cent), mail order (five per cent), clubs (10 per cent). The sur-vey, conducted among RIAA/ NARM member retailers, specialising in music, dis-closed that 73 per cent of them expect music sales to rise during 1986 and 1987.

## SYDNEY: A number of CBS Masterworks albums will be released in the People's Re-public of China through the China Record Company, following a visit to China by Australian-based CBS senior vice president for SE Asia, Australasia and Africa Peter Bond.

'For the Chinese, classical music is non-controversial in as much as it has no lyrics," Bond explains. "Their problem with Western music has lang been the lyrics which worry them, and the Wham! isit may well have been a little premature."

NEW YORK: The MCA Music Entertainment Group, com-prising MCA Records, Front Line Management and other branches, is creating a radio syndication company as part of its diversification.



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MCA RECORDS

# THE ULTIMATE VIDEO

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- 2. Pet Shop Boys Suburbia
- 3. Orchestral Manoeuvres in the Dark Forever live and die
- 4. Erasure Sometimes
- 5. Communards Don't leave me this way
- 6. Mel & Kim Showing out 7. Bananarama –
  - Venus Jaki Graham –
- 9. Sver blut Sister –
- Bre
- 10. Hous Think t

- 11. Madness -
- Waiting for the ghost train 12. The Damned –
- Anything
- 13. Big Country One great thing
- 14. Ultravox All fall down
- 15. Status Quo In the army now
- 16. Class Tiger –
  Don't forget me (when I'm gone)
  17. Frankie Goes To Hollywood –
- Warriors of the wasteland
- 18 Kim Wilde You keep me hangin' on 19. Boris Gardiner –
- I wanna wake up with you



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#### WITH IMMEDIATE EFFECT THE DEMON GROUP OF LABELS IS DISTRIBUTED SOLELY BY PINNACLE RECORDS



**VEW RELEASES ON DEMON RECORD:** 



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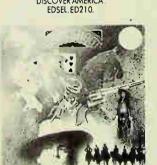


RON NAGLE-'BAD RICE'. EDSEL ED 204.



VAN DYKE PARKS-'DISCOVER AMERICA'. EDSEL.ED210.

NEW RELEASES ON ZIPPO RECORDS



VARIOUS (INCL JOHN DOE, DANNY & DUSTY, MEMBERof LONG RYDERS ETC) 'DON'T SHOOT' ZIPPO, ZONG 009.



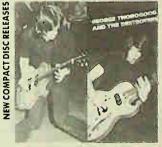
JOHN PRINE -'AIMLESS LOVE'. DEMON. FIEND 84



SOPWITH CAMEL-THE MIRACULOUS HUMP-RETURNS FROM THE MOON'. EDSEL. XED 205.



VAN DYKE PARKS – THE CLANG OF – THE YANKEE REAPER' EDSEL.ED 213.



 GEORGE THOROGOOD & THE DESTROYERS. DEMON FIEND CD 55 SREETER DAVIS & HRBQ SHE SINGS, THEY PLAY



SKEETER DAVIS & NRBQ-'SHE SINGS, THEY PLAY'. SIDE EFFECTS, FIEND 81.



TOWER OF POWER -WHAT IS HIP'. EDSEL ED 206.

AL GREEN

WHITE VINYL XMAS SPECIALI AL GREEN --'WHITE CHRISTMAS'.

HIUKLP 437



SEA TRAIN -'SEA TRAIN'. EDSEL ED 196.



April 1: Mart her Aste plans

VAN DYKEPARKS – 'SONG CYCLE.' EDSEL ED 207.



WILLIE MITCHELL -THAT DRIVING BEAT'. HI UK LP 408.



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NEW RELEASES ON HI RECORDS

MUSIC WEEK 13 DECEMBER, 1986

PAGE 7



DETAILS OF the first annual World Music Video Awards, known as Wammies, have now been finalised. The event will culminate in the Top 20 videos, as voted by TV viewers across the world, and the final choice of the number one video. Among the 50 big-name artists who have already agreed to appear live on the night are Red Box, Simply Red, Spandau Ballet, Heaven 17 (above), Sheena Easton, Iron Maiden, Nick Berry, Europe, Jean Michel Jarre, Depeche Mode, Supertramp and Echo & The Bunnymen.



 
 Other original albums on Beserkley available through Counterpoint include:

 Jonathan Richman and the Modern Lovers
 BZ 0048

 The Modern Lovers (includes 'I'm straight')
 BZ 0050
 0053 Rock 'n' Roll with the Modern Lovers BZ BZ

Modern Lovers Live Jonathan Richman and the Modern Lovers Back in Your Life

# CD juke box jury sees singles sales safe

FEARS THAT a new compact disc jukebox soon to be launched on the UK market could sound the death knell for single sales have been quashed by Lightning Distribution which currently supplies singles to over 20,000 jukeboxes around the country.

The CD jukebox, manufactured by the Seeburg Corporation, has already been launched in the US and will make its debut here in January at the ATEI exhibition at Olympia. The jukebox can handle up to 60 CDs and with its Sony changer mechanism, which can change discs or select track very

**Radio Vision** 

RADIO VISION International, the

American company which leads

the international market in the licensing and distribution of music

programming, has linked up with the Allied Entertainments Group, whose activities include concert promotion, film, television, video distribution, marketing and spon-cochia

sorship.

quickly, the manufacturers claims it is ideal for commercial use. The Seeburg jukebox allows cus-tomers to play either one track or a whole album and incorporates special software which interrupts the play sequence to allow other

customers to hear their choice. David Powell, Lightning's director of operations, says the jukebox hos two main drawbacks — the cost of buying CDs off the shelf and the fact that, at the moment, it is impossible to represent the entire Top 40 on CD.

He says: "People using juke-boxes want to hear the singles

allied to UK

pletely independent of Allied. Their

activities are closely related to ours, particularly through our com-pany Harvey Goldsmith Entertain-ments, which is responsible for promoting the top rock concerts in the counter."

Radio Vision has an impressive list of clients including CBS, Warner Bros, Virgin, PolyGram, HBO and

which are in the charts and even if you had 100 CDs on the machine there are bound to be some chart singles which are nat covered because they are destined for the band's next album.

"That is bound to be a big draw-back. The cost is also a problem ---you can stock a jukebox with 100 singles for about £130 but it would cost over £800 to stock it with 100 CDs. Also, singles can be turned round very quickly. If a record takes off the record company can manufacture more singles fast but that's not the case with compact discs.

Powell believes some manufacturers are now working on a juke-box which takes half singles and half CDs. "That would be more half CDs. "That w sensible," he adds.

Because we supply so many singles for jukeboxes we obviously keep a close eye on changes in the market, but I think singles still have a long way to go. These CD jukeboxes will appeal to a specialised market in the way video jukeboxes did, but unless manufacturers can start turning round CD singles very quickly their market is bound to be limited."

Says Allied chairman Ed Simons: "Radio Vision ore innovators with a Showtime, and it supplies product to TV markets worldwide. The company recently decided to expand with a presence in Europe, particularly the UK, which provides such an important source superb track record of creating opportunities for music program-mes to be made and sold. We saw the enormous value of making a

# **MCPS computer boost**

A NEV, mainframe computer has gone on-stream at MCPS, which will enable the company to cope with continuing expansion and planned development of services to members and the music industry

substantial investment in their com-pany, olthough they remain com-

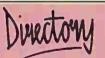
to members and the music industry in general. The new Digital Equipment Cor-poration (DEC) VAX 8700 pro-vides MCPS with more computer memory (32 megabytes) and a more powerful Central Processing Unit (six million instructions per second), allowing additional ter-minals to have occess to the MCPS database, which contains details of a million works and ossociated

copyright information. The new comput

of music activity and talent.

The new computer is fun-domental to the development of the company's product file, which will form the basis of the National Discography.

THE DECEMBER meeting of the indie association Umbrella has been re-scheduled for Friday (12) at the Cock Tavern, Phoenix Road, London NW1. Main topic for dis-cussion will be chorts and speakers will include Gallup chort manager Godfrey Rust, MW research manoger Tony Adler and MRIB director Luke Crampton.



PROMOTION COMPANY Push And Plug to The Green House, 156 Steade Road, Sheffield S7 1DU (0742 553351) ... Simon Porter's Duroc PR company to 3 Bloemfountain Avenue, London W12 7BJ (01-749 3196, telex 23892) ... Big Red Records has changed its name to the Big Red Group and moved to Unit 32, Avon Trading Estate, Avonmore Road, London W14 8TS (01-602 27927) Errork Neilson's Tokes PROMOTION COMPANY Push Koad, London W14 815 (01-602) 9797). ... Frank Neilison's Take-oway Music to 3 The Willows, Newington, Kent ME9 7LS (0795 843650) ... Chelsea Music has moved to 34/36 Maddox Street, London W1R 9PD (01-493 6412) Este Management to Street. 9797) ... Esta Management to Kings mead House, 250 Kings Road, London SW3 5VE (01-351 6977).

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# MUSIC VIDEO

R	E	M	E	MAL
K	E .	V	E .	VV.
11	- <b>-</b>			

LIONEL RICHIE: The Making Of Dancing On The Ceiling (Hen-dring HEN 2/4 046G). Running 29 minutes. Dealer Price: Time £6.95.

Camment: Poor sound quality and even worse picture quality mar what might otherwise have been an OK sort of video — that is if you happen to be mad keen on Lionel Richie or fascinated by pop promo production. Because that's pretty much oll you get — a few inter-views with Richie and director Stanley Donen (responsible for Fred Astaire's original Doncing On The Ceiling sequence) plus various other members of the production other members of the production team explaining how they made the video for Dancing On The Ceil-ing. The video winds up with o full viewing of the promo. Yet, after 20 minutes, I was left wondering whether knowing oll the technical details ultimately just spoils the magic

Sales farecast: It's under a tenner so it's bound to end up in quite o few stockings this Christmos. But I suspect that only those who are Lionel Richie fanatics — are there any? - will want to keep playing it ad nauseam because it just isn't that interesting. Maybe extending the running time and putting on a few more tracks would have increosed its chances. 55

SIGUE SIGUE SPUTNIK: Sex Bomb Baogie — The Video Sing-le (PMI MVW 990064-2). Run-ning time: 10 minutes. Dealer Price: £3.50

Coment: No doubt the world is expected to be excited by the world's first video-only single (not word's tirst video-only single (hoff available on vinyl in Britain), but which chart do Tony James & Co intend to top? They presumably can't top the singles chart (SSS outsell Berlin?), they won't sell enough to make the LP chort, so these brove pioneers will be top of a new chart with no competition, and of which anyone with half a brain will take no notice. Queen, who olso recently released a video single, at least released it on vinyl as well, When the occompanying press release boasts of half-filling the Albert Hall, one can see that desperation is setting in at some desperation is setting in a some speed. SSS's only positive achieve-ment so far oppears to be that they have indirectly influenced New York duo Suicide (whose sound they fairly shamelessly adopted) to reform.

Sales Forecast: The world is not prone at the feet of the rather sinister Martin Degville, and with an approximate retail tag of £5, customers will be quite thin on the ground, particularly os the video is no more than adequate and the song is less than adequate. Also on the tope is a long version of Love Missile F1-11, making the running time (if not the content or enjoylevel) faintly respectable. Pothetic.

BIG COUNTRY: The Seer — Live In New York (Virgin Videa VVD178), Running time: 60 mi-nutes. Dealer Price: £10.43.

Comment: A technicolly superb video made all the more fascinoting by cleverly-interspersed shots of immigronts arriving in New York at the turn of the century taken from rare, original archive foot-age. In fact these wonderful cameos transform the video from being just another live concert speciol to something for more memor-

able. On stage Big Cauntry per-form same of their hits such as Fields Of Fire, Just A Shadaw and Steeltawn along with a number af tracks from the album The Seer including One Great Thing and Laok Away which really has the crowd jumping in delight. Sales farecast: There are enough

Big Country fans around to make this o big seller, but even ignoring that fact it is well worth watching, Big Country are a far better band live than on vinyl and the clever use of the archive footage, shots of New York where the concert was held and shots of the US emblem, the Eagle, in flight, make it great value for money and a sure-fire hit SS for Christmas.



THE ART of Noise THE ART OF NOISE: Visible Si lence (PalyGram Video 041 474/ 2 VHS/4 Beta). Running time: 60 minutes. Dealer price: £9.75.

minutes. Dealer prices 2773. Comment: Cult band Art of Noise joins forces with the technicolly ex-pert pap promo director Mike Mansfield to create a visually stun-ning video which has to be seen to be believed.

this one at the Hammersmith Odeon — by Mansfield who has visually interpreted the feel of the music by superimposing scenes of rolling hills and, for one track, goldfish! Special guest is Max Headroom who introduces the band and has the trock Poranoimia dedicoted to him for his poins. With this video The Art Of Noise hove captured everything that is best obout the music video medium, combining excellent sound with captivating imagery and making

captivating imagery and making this a pleasure to watch. Sales forecast: If The Art Of Noise don't sell this then Max Headroam certainly will. His cult following alone should make it a sales success, but leaving all that aside it's ridiculously good value for more SS for money.

ROY HARPER: Live In Your Liv-ing Room (JettiSaundz; JE 151). Running Time: 40 minutes. Dealer price: £12.35.

er price: £12.35. Camment: Ray Harper's status as an acquired taste and ultimate cult figure is surely not the subject of debate, and this heavily-conceptual video seems unlikely to change that. Six tracks, four from his period during the first helf of the his period during the first half of the Seventies, one with Jimmy Page on guitor presumably from the bizarre guitor presumably from the bizarre Jugulo album and one from else-where. No Old Cricketer, no One Of Thase Days In England, but a series of typical seemingly-impenetrable ditties whose lyrics and therefore and therefore meaning are only

and therefore meaning de only discernible to devotes. Sales forecast: Whether or not the individual enjoys Harper (and this individual would rather he stayed oway from my living room), he has an almost Messianic following who will no daubt lap this up, although so far as converting new disciples goes, this will do little or JT nothing.

# Damned nude shock

pany Lee Lacey has campleted what it claims to be the first-ever "nude" promo POP PROMO production com-Damned's new single, called Anything.

Directed by Lee Lacey's new boy Gerard De Thame, the video almost shows a naked Dave Va-nian, the Damned's lead singer, singing in a shower while the rest of the band whizz round the room on o flying toble.

Helen Langridge, of Lee Lacey, Helen Langridge, of Lee Lacey, says: "The band came up with the idea during their last tour. They liked the thought of someone sing-ing in a shower because, ofter all, that's where most of us do sing. "We shot the video at Albert Wharf Studios, Battersea, where

go mad

paar ald Dave Vanian had to spend six haurs in the shower before we got it right. It goes without saying that it was a closed set!" Langridge adds that the most

hair-raising part was shaoting the rest of the band on the table which was suspended from the ceiling by

"Those boys were really wild," she adds. "We nearly killed Roman who fell off the table while the rest of them were trying to climb up the wire. No wonder we needed such a big insurance pack-

age." The video, produced for MCA Records, was shot and edited on film using facilities house Corin-thian, W1, then telecined on to video tape

for £6.95

man, treble Paul Miles-Kingston, the Winchester Cathedrol Choir,

the Winchester Cathedroi Choir, the St Thomas Choir and the Orchestra of St. Luke's conducted by Lorin Maazel. Backing up these, two titles is more product released as a result of the Island Visual Arts deal. These

ot the Island Visual Arfs deal. These are Bob Marley And The Wailers — Legend, Black Uhuru, Grace Janes — One Man Show and Neil Young's Berlin Live. All are dealer priced at £6.95 for retail at under the £10 mark.



DAVE VANIAN

# Virgin's '58 jazz classic

VIRGIN VIDEO is running an ex-tensive odvertising campaign in both trade and consumer press to support the release of Jozz On A

support the release of Jozz On A Summer's Day, aut now. The video captures the otmos-phere of the 1958 Newpart Jazz Festival through the lens of photo-grapher Bert Stern and among the artists featured are Louis Arm-strong, Anita O'Day, Mahalio Jackson and Chuck Berry. Also included is some of Stern's aerial footage of the America

aerial footage of the America Yacht Cup race and glimpses of Newpart's woaden boarding Newpart's hauses and large mansions, mak-ing it a rare documentary of US life during the Fifties.

CHANNEL 5'S deal with Island Visual Arts pays off this month with the release of Kiri Te Kanowa, a the release of Kin te Kallowa, a concert performance filmed at the Royal Opera House, Covent Gar-den, which is a video first for Chan-nel 5 and has never been screened on UK TV.

on UK IV. The video is available now with a dealer price of £6.95. Also due for release on the same day and at the same price is Andrew Lloyd Webber's Requiem which features Placido Domingo, Sarah Bright-

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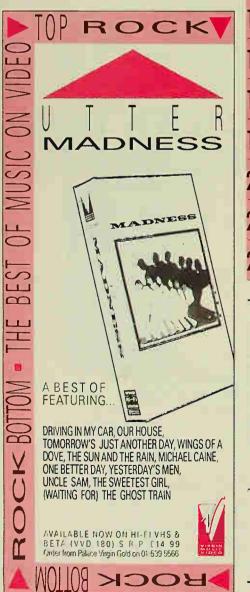
WorldRadioHistory

PAGE 9

5 5	i Trini Lakit cription (trocks) Tamingu/Rec. Retail Poce
<b>]</b> -	THE POLICE: Every Breath You Take Compilation (15 tracks)/55 min/£16.99 AM 834 A&M
2 2	QUEEN: We Will Rock You         Video Col.           Live (5 tracks)/1hr 20 min/£6.99         VC 4012
3 5	DIRE STRAITS: Alchemy Live Chonnel 5 Live (10 tracks)/Thr 20min/S9.99
4 NEW	WHAM!: The Final         CBS/Fax           EP (3 tracks)/15 Min/\$7.75         3846 50
5 3	FIVE STAR: Luxury Of Life RCA/Columbia Compilation (7 tracks)/27min/59.99 RVT 10930
6 8	QUEEN: Live In Rio Live (16 tracks)/1hr/\$14.99 MVP 99 1079 2
7 ,	DIRE STRAITS: Brothers In Arms P'Gram EP (4 trocks)/15min/59.95 041 370/2

3 DECEMBER 1986

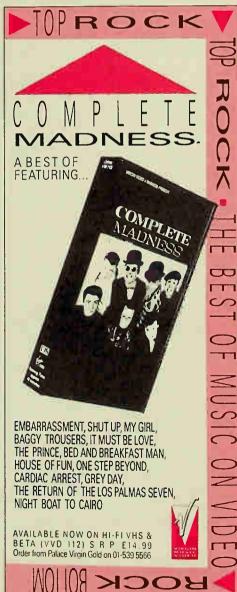
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8	4	WHAM!: In China — Foreign Skies Live (12 songs)/1hr 2min/£14.99 7142 50 CBS/Fox
9	16	BOB MARLEY: Legend Channel 5 Compilation/54min/\$9.99 CFV 05872
10	6	QUEEN: Who Wants To Live PMI Video Single (2 tracks)/9min/S4.99
11	NEW	HITS 5         CBS/Fox           Compilation (15 tracks)/57 min/19.99         7142 50
12	9	THE COMPLEAT BEATLES         MGM/UA           Semi Documentary/Thr 55min/\$9.99         SMV 10166
13	10	WHITNEY HOUSTON: No. 1 RCA/Col EP (4 tracks//18min/£9.99 RVT 11001
14	18	ELVIS PRESLEY: That's The Way It is Live (14+ tracks)/1hr 44min/S9.99 SWY 10373 MGM/UA
15	15	MADONNA: The Virgin Tour Live (10 tracks)/50min/£19.95 K 9381053
16	23	PAUL McCARTNEY: Rupert & Frog Virgin Animation (3 tracks)/26min/56.99 VYC 109
17	11	QUEEN: Greatest Flix PMI Compilation (17 tracks)/60min/£14.99 MVP 99 1011 2
18		BON JOVI: Breakout Polygram Compilation (6 tracks)/27 min//S14.95 041 386/2
19	13	MICHAEL JACKSON: Making Of Thriller Compiletion/Thr/59.99 KA 11000 Vestron
20	17	LED ZEPPELIN: The Song Remains The Live (9 tracks)/2hr 7min/S11.95 PEV 61389 WHV
21	12	WHAM!: The Video         CBS/Fox           EP (5 tracks)/21min/£9.99         3048 50
22	19	KATE BUSH: The Single File PMI Compilation (12 tracks)/50min/\$14.99
	_	TITLES A-Z
REAT	IES	
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23	26	NEIL DIAMOND: Love At Greek Vestron Live/1hr/£9.99 MA 11005
24	25	U2: "Under A Blood Red Sky" Virgin/PVG Live (12 tracks)/61min/£19.95 VVD 045
25	28	ROLLING STONES: Video Rewind Vestron Compilation/1 hr/S9.99 MA 11016
26	14	THE STRANGLERS: Screentime Compilation (7 tracks)/25min/19.99 3577 50
27	29	ROD STEWART: Tonight He's Yours cs Live (18 tracks)/1hr 30min/\$9.99 CFV 00532
28	20	JUDAS PRIEST: Fuel For Life Compilation (10 tracks)/39min/£9.99 7104 50
29	30	TALKING HEADS: Stop Making Sense Live (19 tracks//1hr 39min/£19.95 PVC 3010M Polace/PMI
30	22	LEVEL 42: The Videosingles PolyGram EP (5 tracks)/20min/199.95 041 393/2
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WC, VIDEOS



# MUSIC VIDEO

# Magic — Queen breaks bank for quality

UEEN'S TRAJEC-TORY to the top of the *Music Week's* music video charts with the world's first video single, the double-A Who Wants To Live Forever/It's A Kind Of Magic, indicates that the format has a profitable future despite carrying the lowest price ever in video. What may be less evident to most consumers is another landmark claimed by the product — the highest quality soundtrack of any single to date.

,

Like the majority of today's music videos, the cassette is recorded with hi-fi soundtracks as well as the conventional edgetracks that have been crawling along one edge of the tape ever since video began. The hi-fi tracks use a technique called FM depthmultiplex where FM sound is recorded beneath the picture by an extra set of heads.

The object of the exercise is to overcome the limitations of the edgetrack. The helical-scan video which designers came up with to pack up to four hours of programmes on to a tape, and so satisfy home time-shifters, is all very well and indeed very clever. But it doesn't take much working out to realise that if it takes this long to play fram one end to another then the tape must be going pretty slowly. In fact the running speed and track width in stereo is almost holf that of compact cassette.

hos be going preny slowly. In fact the running speed and track width in stereo is almost half that of compact cassette. The FM signal enables the sound to be recorded by the same scan technique which has worked wonders for recording pictures. For US and Japanese TV Sony has a system where the sound is added to the picture where it will hardly be noticed. In Europe the same gap is not available and interference would result. But thanks to FM, sterea audia can be positioned belaw the tape surface, out of the picture's way. In the event all the noise, jitter and low-fi problems af the edgetrack disappear. Experts agree that the result is under the surface.

Experts agree that the result is well above compact cassette quality and not far behind CD. The only controversy is whether you can hear the joins as each sliver of sound is reassembled at the rate of 100Hz. It's partly for this reason that the dynamic range is companded 2:1 to 43dB. But the frequency response of 20Hz-20kHz is the same as CD.

What makes the Queen single more interesting is that the duplicators Tapetech, formerly part of Thorn-EM's now-dismantled facilities empire before a management buy-out a few months ago (Virgin snapped up the firm's editing facility at about the same time), used a separatelysourced digital master for the sound; a fact proudly emblazoned on the tape box spine.

A clearly audible bonus is that edgetrack quality is well above average into the bargain. Bearing in mind the likely purchaser in the embryonic video single market, this seems likely to be the most evident sign of sound improvement to most listeners. Up to 15kHz is reproduced on the tracks, compared with an industry norm that havers embarrassingly araund 10kHz.

Tapetech uses Sony PCM F1 masters recarded on VHS tape at EMI Abbey Raad to source bath the hi-fi and edgetracks of more than 1,000 JVC professianal duplicating 'slaves' on the factary floor. Hi-fi is routed by a balanced line network while the edgetracks travel unbalanced from two central Dolby RB encoding channels. After the stereo F1 tracks have been 'laid-back' to the oneinch VT master as an insurance, the whole system is synchronised with Audio Kinetics' Q.Lock.

According to director Mike Johnson, VHS was used for the PCM master because by using an editing machine, Tapetech was able to have the sound follow picture. He says the Beta machines looked at would have required the VT to slave to sound, which could have resulted in picture ralls and other visual problems. Betamax duplication itself is now down to less than 10 per cent, and PMI made an early decision to release the Queen single on VHS only, to keep inventary and handling costs down. The question is how the suc-

The question is how the success or otherwise of video singles should be charted. When the BPI renews its contract with polisters Gallup from April 1 next year, a separate music video chart will be compiled, which may be split into singles and long-form cassettes. But with a hi-fi VTR the sound quality exceeds that of any other single medium — and so would be a better buy instead of, rather than as well as, conventional vinyl disc.

This prompts the suggestion in some quarters that the rules of eligibility for the pop singles chart should be changed so that video singles add to record and tape sales in the main music charts. A number of companies are thought to be planning simultaneous video single releases for major acts this Christmas.

Christmas. But video singles are currently excluded from music charts by default, on the basis of cost. As and when this changes, the medium is more likely to become far more common — if only as a means of bolstering a single's position over a period of weeks, as with 12-inch, limited editions and picture-discs.





QUEEN: As hard-warking at clawning it up far video as they are at live music.

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MUSIC WEEK 13 DECEMBER, 1986

TOP	Dam	<u>Cls</u>	IN	GL

THIS WEEK	WITE ON COME	WW
1,3	<sup>8</sup> Oran "Juice" Janes	Def Jam (T)A 7303 (C)
2 2	SWEET LOVE <sup>5</sup> Anita Baker	Elektra EKR 44(TX) (W)
3 4	<sup>3</sup> George Benson	Warner Brathers W8523(T) (W)
41	CANDY Comeo	Club/Phanagram JAB(X) 43 (F)
5 :	SHAKE YOU DOWN	CBS (T) A 7326 (C)
<b>6</b> s	JF I SAY YES Five Star Tent/RC	CA PB 40981 (12" — PT 40982) (R)
7 11	SACH TIME YOU BR	EAK MY HEART WEA YZ 90(T) (W)
8 16	CHILLIN' OUT Curtis Hairston	Atlantic A9335(T) (W)
9 10	STEP RIGHT UP	EM1 (12) JAKI 9 (E)
10 33	MR. BIG STUFF <sup>2</sup> Heavy D. & The Boys	MCA MCA(T) 1106 (F)
<b>TT</b> 6	NIGHTS OF PLEASU	RE Virgin VS 919 (12) (E)
12 25	YOU CAN DANCE II To Go Go Lorenzo & The Davis Pinc	F YOU WANT TO kney Project Polydor POSP(X) 836 (F)
13 7	33 SHOWING OUT Mel & Kim	Supreme SUPE(T) 107 (A)
14 14	BIG FUN <sup>3</sup> The Gap Band	Total Experience/RCA FB 49779 (12 — FT 49780)
15,	SMALL CHANGE <sup>4</sup> Hindsight	Circo/Virgin YR(T) 1 (E)

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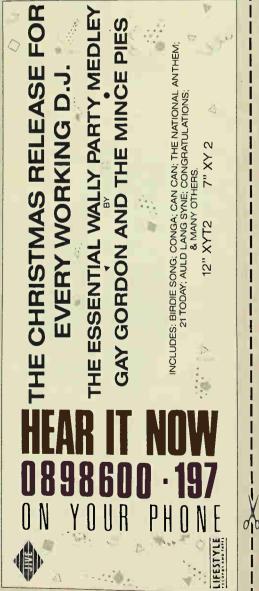




16 CALL OPEN YOUR HEART	Sire W8480(T) (W)
17 11 2 REET PETITE (The Swee	
TO ALMAZ	Norner Brothers W8585(T) (W)
19 12 11 JACK THE GROOVE	Champion CHAMP (12)23 (A)
2020 2 TELL ME WHAT I GOT	
31 GOLDMINE	A PB 49787 (12"-PT 49788) (R)
2213 12 FALLING IN LOVE	Champian CHAMP (12)22 (A)
2322 7 IT'S THE NEW STYLE	Def Jam (650169 6) (C)
24 17 21 LOVE MY RADIO	
25 15 LA. NIGHTS	hm King/Mute TYPE 1(T) (I/RT)
26 4 2 KING OF SWING	BlueBird-(BRT 26) (P)
27 21 5 FACTS OF LOVE	Streetwave UK(HA)N 4 (R)
Jeff Larber	Club/Phanagram JAB(X) 40 (F)
CO SEE THE DOCTOR	Manhallan (12)M1 16 (E)
COUTSIDE IN THE RAIN	(US Root Top RT-UUT (Import)) N
Gwen Guthrie	Polydor POSP(X) 841 (F)
31 36 GIVE ME THE REASON Luther Vandross Epic	6052167 (12" 6502166) (C)
Kurtis Blow	Club/Phanagram JAB(X) 42 (F)
Maxi Priest	10/Virgin TEN(T) 135 (E)
	Arista ARIST (12)686 (R)
	BlueBird BRT 27 (P)
Kool & The Gong	Club/Phanagram JAB(X) 44 (F)
	Manhattan (12)MT 15 (E)
Phil Fearon	Ensign/Chrysolis PF(X) 2 (F)
	A&M AM(Y) 362 (F)
Timex Social Club Caol ten	npa/Chrysalis COOL(X) 138 (F)
41 29 SBELIEVE IT OR NOT Billy Griffin	Atlantic A9374(T) (W)
42 12 12 MIDAS TOUCH Midnight Star	Solar/MCA MCA(T) 1096 (F)
43 27 7 CONTROL Janet Jackson	A&M AM(Y) 359 (F)
44 EN EVEN WHEN YOU SLE The S.O.S. Bond	Tabu-(65012B 6) (C)
45 31 SPUMP THAT BASS Original Concept	Def Jam 44-05961 (Impart)
	US Calumbia 4405967 (Impart)
	CLOSE TO YOU Paint/Palydar POSP(X) 822 (F)
48 CELEBRATION RAP M.C. Miker 'G' and Deejay St	
	Of Life/Streetwave (MOLS B) (R)
50 49 3 LOVE REALLY HURTS Billy Ocean	WITHOUT YOU Supreme SUPE (T) 110 (A)
51 53 5 THIS GOOD GOOD	FEELING LGR-(LGR 013) (JS)
52 70 2 CRAZAY Jesse Jahnson featuring Sly S	
53 37 6 CHILDREN OF THE G	HETTO Island (12)IS 301 (E)
54 40 BROADWAY Duke Bootee	Hardback/Streetwave 7BOSS 2 (12-BOSS 2) (R)
55 69 2 CHASIN' A DREAM	Def Jam 440960 (Impart)
56 48 6 PASSION AND PAIN Janice McClain	MCA MCA(T) 1109 (F)
57 THE MEANING OF C	
58 42 2 YOU'RE THE BEST	Dee Jay RED 001 A (Impart)
59 59 10 DON'T THINK ABOU	

60 61 2 YOU LOOK MARVEL	OUS A&M AM(Y) 353 (F)
61 43 JODY Jermaine Stewart	10/Virgin TEN (T) 143 (E)
62 68 2 MELLOW MOODS Pressure Paint	Hardback/Streetwave 7BOSS 1 (12°—BOSS 1) (R)
63 71 15 EXCITE ME Carlton Smith	CityBeat/Beggars Banquet CBE 708 (12°-CBE 1208) (W)
64 52 4 EVERLASTING LOVE Mondo Kone	Lisson DOLE Q 6 (A)
65 45 3 FUNKY GROOVE Hardrock Soul Movement	Streetwave UK(HA)N 2 (R)
66 45 11 SLAVE OF LOVE	Hat Melt (14)TC 007 (P)
67 57 B DANCE YOUR WAY Sharon Dee Clarke	OUT Arista ARIST (12)682 (R)
68 75 2 PRECIOUS PRECIOU	S pic 650255 7 (12" — 650255 6) (C)
69 DOWN AND COUN	TING Epic 650047 7 (12"—650047 6) (C)
70 ss B THIS TIME Fourth & Private Possessian featurin	Braadway/Island (12) BRW 55 (E) g Hunter Hayes
Patti Labelle	L (Is Gonna Happen) MCA MCA(T) 1098 (F)
72 67 s (POP, POP, POP, PO	P) GOES MY MIND Atlantic A9389(T) (W)
73 C'EST LA VIE Robbie Nevil	Manhattan/EMI (12)MT 14 (E)
74 60 A LITTLE BIT MORE Melba Moare (duet with F	Capital (12)CL 431 (E) reddie Jackson)
75 50 WHO THE CAP FIT Shineheod	Virgin VS 917(12) (E)

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Music Week Masterfile is the brand new monthly guide to everything being released in the UK --- Singles, Albums, Cassettes, CDs, Music Videos.

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DIO IDON

LIST

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S: The Ron

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CBS

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Supertronic

Take One

Detail

Taba

Warner Brothers

Club/Pronoctom Worner Brothers

Total Experience/RCA

AND Y PROJECT: nt To Boiling Point/Polydar

**MUSIC WEEK** 

The obvious release designed for the party season has already hit the Gallup top 75 thanks to immediate sales to DJs, GAY GORDON AND THE MINCE PIES The Essential Wally Party Medley (Lifestyle XYT 2), which rather briefly medleys through such as the Can Can, Conga and Knees Up Mother Brown, with an again over-brief Birthday medley, the National Anthem and rather over-arranged Auld Lang Syne as flip. In fact an even stronger package is its parent LP, Cheers! — The Essential Party Album (Lifestyle HOP 215), which contains these plus Lulu's Shout remake, **Tight Fit's Back To The Sixties** remix, and other medleys including a notably accurate Mersey one. Give it a tick and "stock it"!

Two singles also worth bringing to DJs' attention are the reissued JOHN ANDERSON BIG BAND Glenn Miller Medley (Modern Records 12GLEN 1, vio Priority), an excellent timeless un-Priority), an excellent timeless un-gimmicky medley about which I have been singing the proises for two years now, absolutely essential for mobile discos and party DJs, while brand new is the incongruously successful blend of George Formby impersonations and "scrotch" beat in ALAN RANDALL 'Oaked On Formby (Superb FORMB1-12), created by meganixer Simon Harris of Streetwave associated Music Streetwave associated Music Of Life Records (although this commercial enterprise has been commercial enterprise has beer carefully dis-associated from their soul output!). Speaking of The Street Group, a likely Christmas present must be the massive 14-olbum, 140 track, boxed set of Philadelphia International Records' cotalogue that marks the most catalogue that marks the most enterprising release yet by StreetSounds (PHST 1986), The Philadelphia Story. Awesomel Mare modestly, that label's latest in the Artists Showcose series is a retrospective LP of KENI BURKE (StreetSounds MUSIC 9), sure to

Shirley Jones — do try this one too; PROJECTION Lovestruck too; PROJECTION Lovestruck (Elite DAZZ 63), slightly Loose Ends-ish sinuous little jitterer; JANICE McCLAIN Possion And Pain (MCA Records MCAT 1109), ponderous plodder by populor producer Nick Martinelli; ATMOSFEAR featuring DJ ITCHY OH NO Cuts Like A Knife (Eilte DAZZ 62), quite bright bubbly electro with Itchy scrotching away; JUDY LA ROSE Little Bit Of Love (Chompion CHAMP 1219), homegrown routine lurcher (Champion CHAMP 1219), homegrown routine lurcher rather than one of the hot imports this label has been picking up; HANK BALLARD & THE MIDNIGHTERS Let's Go Let's Go Let's Go (Charly/R&B CYZ 118), extended 1960 oldie flipped by on extended version hipped by one extended version of its more formous forerunner, The Twist (plus an unreleased faster dema!), which latter could prove useful for some, olthough it's out now to mark legendary soul pioneer Hank's first ever UK appearance this Thursday at the Hammersmith Palois, where in two separate sets he'll perform all his classics!

Current imports include, on LP, Current imports include, on LI NAJEE Nojee's Theme (EMI America ST-17241), soprono ond alto-soxed jozz-fusion selling predictably STEADY B Steady B (Pop Art PA 4451), solid rop with good scratching; EMANON The Baby Beat Box (Pow Wow PW 7403), hip hop oport from the modeleningly opart from the moddeningly catchy instrumental No Name catchy instrumental No Name Disco, which deserves singles release. The import 12-inchers include BILLY PRESTON Since I Held You Close (Motown 4570MG), driving smacker sung exactly like the Isley Brothers; STARDOM GROOVE featuring TONYA WYNNE It's Tao Lote (For Love) (New York Groove NYG 1000), mesmerising dated rambling Groove NYG 1000), mesmerising doted rombling groove with o good jozz orgon version too; HOME WRECKERS Jackin' (Donce-Sing DS 804), simple "house" instrumental; RARE ESSENCE Give It Here (TTED TDE-301 9), satisfying go go without being anything different; COMPANY B Fascinated (The Summer SR-1950), doted effective disco 1950), doted effective disco rottler

MIKE SEFION, club promotions manager for the lost three years for London, Phonogram and the dance-orientated Club label, hos deported New Bond Street to lounch and run a new dance label for A&M.

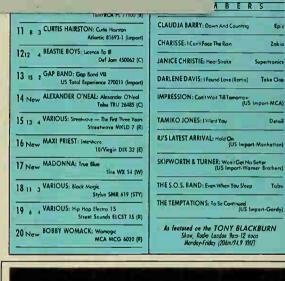
IF IT'S OUT IT'S IN!

Sefton has been part of an im-Sefton has been part of an im-pressive success stary in recent times, with much of the product he introduced to DJs via his weekly Dance Report having crossed over to major pop success — acts like Cameo (obove), Rene & Angelo, Kurtis Blow, and recently, Run-DMC, Farley 'Jackmoster' Funk and Swing Out Sister. His department has also picked up a plethora of owards from the DJ world, for its ortists, its records, and also for ortists, its records, and also for Mike himself as a club promotion man

Sefton feels that the move to A&M will offer o renewed challenge after having taken his previous oppointment to a highly suc-cessful plateau where its proven success was monifest. He will be very much o jock-of-all-trades, making use of his promotional obi-lities and contacts to build A&M o club promo department, but also, via the new (ond as yet unnamed) label, having the opportunity to market A&W's existing black and dance roster and also be on the lookout for new UK talent and ocquirable US mosters which have

acquirable US masters which have streetwise credibility. Very much, in fact, the role which Chrysolis' similar dance subsidiary CoolTempo fills — and Sefton admits that his label will obviously be working in the some arena as CoolTempo, 4th And Broadway, and Phonogrom's own Club. The label has been street-hugging o little more closely in the US recently too, he reveals, with a New York scout constantly checking out independent dance producers, labels, and records with hot street "buz-zes"; the UK outlet will be liaising very closely in this area. "There are some other interest-

"There ore some other interest-ing things hoppening in the Stotes too", he told MW. "The label has got the Brothers Johnson back together in the studio, and is also reuniting the original Time for re-cording — Jimmy Jom & Terry Lewis, Jesse Johnson, all the origin-als. Herb Alpert, who is our bass man when it comes down to it, is also working on some contemporolso working on some contempor-ary donce-orientoted materiol. I'll have to make really sure I work properly on that, if I want to keep the job!" WorldRadiaHistory WorldRadioHistory



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12	25		ney Project Polydor POSP(X) 836 (F)
13	7	<sup>13</sup> SHOWING OUT Mel & Kim	Supreme SUPE(T) 107 (A)
14	14	3 The Gap Band	Total Experience/RCA FB 49779 {12 —FT 49780}
15	9	SMALL CHANGE <sup>4</sup> Hindsight	Circa/Virgin YR(T) 1 (E)

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2 MR. BIG Heavy D. &

NIGHTS

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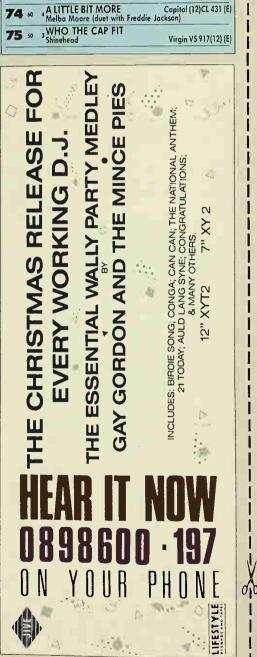




		Womack & Womack Manhattan (12)M1 16 (E)
292	4 6	GO SEE THE DOCTOR Kaol Mae Dee (US Roof Top RT-001 (Import))
305		OUTSIDE IN THE RAIN Gwen Guthrie Polydor POSP(X) 841 (F)
31 3	64	GIVE ME THE REASON Luther Vandross Epic 605216 7 (12" - 650216 6) (C)
32	• ••	Kurtis Blow Club/Phonogram JAB(X) 42 (F)
33		CRAZY LOVE Maxi Priest 10/Virgin TEN(T) 135 (E)
34		CHAMPAGNE Kenny G Arista ARIST (12)686 (R)
35 3		JAM ON ME Company B BlueBird BRT 27 (P)
36	7 3	VICTORY Kool & The Gang Club/Phanagram JAB(X) 44 (F)
<b>37</b> 2		I'M NOT PERFECT (But I'm Perfect For You) Grace Jones Monhotton (12)MT 15 (E)
<b>38</b> <sup>2</sup>		AIN'T NOTHING BUT A HOUSE PARTY Phil Fearon Ensign/Chrysalis PF(X) 2 (F)
39	15 3	ONCE BITTEN TWICE SHY Vesta Williams A&M AM(Y) 362 (F)
<b>40</b> <sup>s</sup>		MIXED UP WORLD Timex Social Club Cool tempo/Chrysalis COOL(X) 138 (F)
41 2		BELIEVE IT OR NOT Billy Griffin Atlontic A9374(T) (W)
42		MIDAS TOUCH Midnight Star Solar/MCA MCA(T) 1096 (F)
43		CONTROL Janet Jackson A&M AM(Y) 359 (F)
44		EVEN WHEN YOU SLEEP The S.O.S. Band Tabu—(650128 6) (C)
45		PUMP THAT BASS Original Concept Def Jam 44-05961 (Import)
46		MISUNDERSTANDING James 'D-Train' Williams US Columbia 4405967 (Import)
47	30 10	(THEY LONG TO BE) CLOSE TO YOU Gwen Guthrie Boiling Paint/Palydar POSP(X) 822 (F)
48	NEW	CELEBRATION RAP M.C. Miker 'G' and Deejay Sven Debut DEBT(X) 3014 (A)
49		GIVE ME YOUR LOVE Sylvia Striplin Music Of Life/Streetwave (MOLS 8) (R)
50		Billy Ocean Supreme SUPE (T) 110 (A)
51	53 !	STHIS GOOD GOOD FEELING Veneice LGR-(LGR 013) (JS)
52		2 CRAZAY Jesse Johnson featuring Sly Stone A&M AM(Y) 360 (F)
53		CHILDREN OF THE GHETTO
54		BROADWAY Hardback/Streetwove Duke Bootee 7BOSS 2 (12"-BOSS 2) (R)
55		2 CHASIN' A DREAM Toshan Def Jam 440960 (Import)
56	48	PASSION AND PAIN Jonice McClain MCA MCA(T) 1109 (F)
57	NEW	THE MEANING OF CHRISTMAS Boris Gardiner Revue/Crealo REV 740 (12'-REV 40) (RH/A)
58	42	2 YOU'RE THE BEST Emotions Dee Joy RED 001 A (Import)
		DONIT THUNK ADONT IN

MCA MCA(T) 1097 (F)

59 59 10 DON'T THINKIABOUTIStory



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THE PARTY season is upon us, and disco DJs are stacking up an jally knees-up type recards that, regrettably, many wauld prabably nat cansider playing at any other time of the year. Although I write about nathing but the latest funky black dance music, aimed at discos, I very successfully ran far years a mobile disca which made its reputation by playing the exact opposite! That, however, is another story.

The obvious release designed for the party season has already hit the Gallup top 75 thanks to immediate sales to DJs, GAY GORDON AND THE MINCE PIES The Essential Wally Party Medley (Lifestyle XYT 2), which rather briefly medleys through such as the Can Can, Canga and Knees Up Mother Brown, with an again over-brief Birthday medley, the National Anthem and rather over-orranged Auld Lang Syne as flip. In fact on even stronger package is its parent LP, Cheers! — The Essential Party Album (Lifestyle HOP 215), which contains these plus Lulu's Shout remake, **Tight Fit's Back To The Sixties** remix, and other medleys including a notably accurate Mersey one. Give it a tick and "stock it"!

Two singles olso worth bringing to DJs' ottention ore the reissued JOHN ANDERSON BIG BAND Glenn Miller Medley (Modern Records 12GLEN 1, vio Priority), on excellent timeless un-Priority), on excellent timeless un-gimmicky medley about which 1 have been singing the proises for two years now, absolutely essential for mabile discas and party DJs, while brand new is the incongruously successful blend of George Formby impersonations and "scratch" beat in ALAN RANDALL 'Oaked On Formby (Superb FORMB1-12), created by megamixer Simon Horris of Streetware associated Music Streetwave ossociated Music Of Life Records (although this commercial enterprise has been corefully dis-ossociated from their soul output!). Speaking of The Street Group, o likely Christmos present must be the mossive 14-olbum, 140 trock, boxed set of Philadelphio International Records' cotologue that marks the most enterprising release yet by StreetSounds (PHST 1986), The Philodelphio Story. Awesome! More modestly, that lobel's lotest in the Artists Showcose series is o retrospective LP of KENI BURKE (StreetSounds MUSIC 9), sure to

sell well os he's one of the underground heroes.

New on UK 12-inch ore KOOL MOE DEE Go See The Doctor (Jive JIVE T136), o timely rop which moybe shockingly — but in longuoge that gets the message across to kids — is obout cotching VD (for from being banned, right now it deserves a overament support!) deserves government support!); ROMERO Do You Get Enough Love? (FHL Records FHLT01, vio RCA), o gorgeous now Lou Rowls-styled lightly reggoefied treatment of the US soul smosh which I rother roved over by Shirley Jones — do try this one too; PROJECTION Lovestruck (Elite DAZZ 63), slightly Loose Ends-ish sinuous little jitterer; JANICE McCLAIN Possion And Poin (MCA Records MCAT 1109), ponderous plodder by 1109), ponderous plodder by populor producer Nick Mortinelli; ATMOSFEAR featuring DJ ITCHY OH NO Cuts Like A Knife (Eilie DAZZ 62), quite bright bubbly electro with lichy scrotching oway; JUDY LA ROSE Little Bit Of Love (Chompion CHAMP 1219), homegrown routine lurcher homegrown routine lurcher rother thon one of the hot imports this lobel hos been picking up; HANK BALLARD & THE MIDNIGHTERS Let's Go Let's Go Let's Go (Chorly/R&B CYZ 118), extended 1960 oldie flipped by on extended version of its more fomous forerunner, The Twist (plus on unreleosed The Twist (plus on unreleased foster demo!), which lotter could prove useful for some, ollhough it's out now to mork legendory soul pioneer Honk's first ever UK oppeoronce his Thursdoy of the Hommersmith Polois, where in two seporole sets he'll perform oll bic clorise! oll his clossics!

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# **A&M** joins the Club

by Barry Lazell

MIKE SEFTON, club promotions manager for the lost three years for London, Phonogram and the donce-orientated Club lobel, hos deported New Bond Street to lounch ond run o new donce lobel for A&M.

Sefton hos been port of on impressive success story in recent times, with much of the product he introduced to DJs vio his weekly Donce Report having crossed over Donce Keport hoving crossed over to mojor pop success — octs like Comeo (obove), Rene & Angelo, Kurtis Blaw, and recently, Run-DMC, Forley 'Jackmoster' Funk and Swing Out Sister. His deportment has also picked up a plethoro of owards from the DJ world, for its criticit, it expande and also for artists, its records, and also for Mike himself as a club promotion mon

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ALBUMS
1 1 9 LUTHER VANDROSS: Give Me The Reason Epic EPC 450153-1 (C)
2 3 36 ANITA BAKER: Rophure Elektro EKT 37 (W)
3 New VARIOUS: Street Sounds 19 STSND 19 (R)
4 18 2 GEORGE BENSON: While The Cry Sleeps
5 2 6 FREDDIE JACKSON: Just Like The First Time Copital EST 2023 (E)
6 4 9 LOOSE ENDS: Zagara Virgin V 2384 (E)
7 7 16 GWEN GUTHRIE: Good To Ge Lover Boiling Point/Polydor POLD 5201 (F)
8 9 13 CAMEO: Word Up Clvb/Phonogram JABH 19 (F)
9 s 7 SURFACE: Surface US Columbia 7464403741 (Import)
10 18 15 FIVE STAR: S& And Steel Tent/RCA PL 71100 (R)
11 8 3 CURTIS HAIRSTON: Curte Horston Atlantic 81693-1 (Import)
1212 4 BEASTIE BOYS: Licence To II Del Jam 450062 (C)
13 15 2 GAP BAND: Gop Band VII US Toral Experience 270011 (Import)
14 New ALEXANDER O'NEAL: Alexander O'Neol Tobu TBU 26185 [C]
15 13 4 VARIOUS: Streetware — The First Three Years Streetware MKLD 7 (R)
16 New MAXI PRIEST: intensions 10/Virgin DIX 32 (E)
17 New MADONNA: True Blue Sire WX 54 (W)
18 11 3 VARIOUS: Block Magic Stylus SMR 619 (STT)
19 6 4 VARIOUS: Hip Hop Electro 1S Street Sounds ELCST 15 (R)
20 New BOBBY WOMACK: Womogic MCA MCG 6020 (F)

**DISCO TOP** 

LOND	ON
GREGORY ABBOTT: Shake You D	
ANITA BAKER: Saee Love	Elok
GEORGE BENSON: Server	Womer Broth
CAMEO: Condy	Club/Phonogr
RANDY CRAWFORD: Almoz	Warner Broth
THE GAP BAND: Bg Fun Tot	of Esperience/R
GO GO LORENZO AND THE DAVIS PINCKNEY PROJEC You Can Dance If You Ward To Bo	T: Wiling Paint/Polyc
CURTIS HAIRSTON: Chat of Out	Atler
ORAN "JUICE" JONES: The Ron	Dei J
JACKIE WILSON: Reel Petile (The Sweetsst Gul in Town)	52
<u>CLIMBE</u>	RS
CLAUDJA BARRY: Down And Coun	óng E
CHARISSE: I Con't Face The Ran	Zal
JANICE CHRISTIE: Hear Strake	Supertran
DARLENE DAVIS: I Found Love (Ren	rax) Take O
IMPRESSION: Con'l Wart Till Tomor	(US Import-MC
TAMIKO JONES: I Ward You	Det
RJ'S LATEST ARRIVAL: Hold On (US I	mport-Manhatta
SKIPWORTH & TURNER: Wen'l G (US Import	et No Better -Watner Brothe
THE S.O.S. BAND: Even When You	Sieep To
THE TEMPTATIONS: To Be Commune	ea US Import-Gord
As featured on the TONY B Show, Radia Landau Sam- Menday-Finday (206m/94.	12 1000

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	MES Mute (12) MUTE 51 (I/RT/SP)
2 KIEW CARAVA	N OF LOVE martins Go! Discs GOD(X) 16 (F)
3 z KISS Age Of Cho	ance Fon AGE(T) 5 (I/RT)
4 BIZARRE	LOVE TRIANGLE Factory FAC 1637 (12" - FAC 163) (I/RT/P)
5 17 2 STEAMIN Talulah Go	NG TRAIN sh 53rd & 3rd AGARR 5 (1/Fast Forward)
	IE GROOVY
7 , ASK The Smiths	Rough Trode RT(T) 194 (I/RT)
8 43 2 BEATNIK Tolulah Go	
92 THE PEE	L SESSION (27th August 1979) Stronge Fruit—(SFPS 007) (P)
10 8 20 LIKE A H	URRICANE/GARDEN OF DELIGHT
30 2 SNAKED	RILL (EP) Mute — (12 MUTE 53) (I/RT/SP)
12 32 , HANG-T The Soup D	EN! rogons RAW TV Products RTV (12)1 (I/RT)
13 19 2 COMPLE	TELY AND UTTERLY fields Subway SUBWAY 7 (I/RE)
14 11 29 SERPENT	
15 3 , LOVE'S E	EASY TEARS
16 10 , REALLY S	STUPID

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	Т	OP	10 SINGLES
	THIS	LAST	
-	_1	NEW	SMELLS LIKE/BUGGIN'ME Amizan (12) AHA 32
i	2	1	SURF CITY Analysin (12) Ana 31
-	3	2	TOO DRUNK TO FUCK
1			HOLIDAY IN CAMBODIA
	4	3	Dead norce Urs. Cherry Res (12) CHLRAY 13
	5	5	SO FINALLY SWEET
1	6	-	IT'S IT'S THE SWEET MIX
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-	7	4	Annu Tak Fend Anagaes (12) Alva 15
1	8	NEW	THE UNDERNEATH
1	9	NICH	ALWAYS
1		NEW	DEAD AND BURIED
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	3	2	FRESH FRUIT FOR ROTTING VEGETABLES
	4	-	FUTURE FUNK
		NEW	EU En a bop & freez LP DANCE I A DISTANT SHORE
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- E	6	NEW	AN APPOINTMENT WITH VENUS
	7		SWEET 16 (IT'S IT'S SWEET'S HITS)
	-	4	WAR ON THE BULLSHIT
	8	NEW	BAND' LP ATTACK 1
	9	5	NORTH MARINE DRIVE
1	10		GREEN FLY
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	13		BURNING AMBITIONS (A HISTORY OF PUNK)
1		6_	LIOUID HEAD IN TOXYO
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-	15	8	WHO'S BEEN SLEEPING IN MY BRAIN?
1	16		MOHKEY'S BREATH
1		14	THE SPLENDOUR OF FEAR
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	18	11	ACID BATH
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2 KIN CARAVAN OF LOVE	18 35 • THE RATTLER Precious Organisation	3640 LEE REMICK
The Housemaritins Go! Discs GOD(X) 16 (F)	Goodbye Mr Mackenzie JEWEL 2 (I/FF)	The Go-Betweens
3 2 4 KISS	19 18 THE PEEL SESSION (26th February 1986)	37 44 2 YOUNG TILL YE
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4 ABIZARRE LOVE TRIANGLE	20 24 • THE GRIP OF LOVE	3821 2 URBAN HELL
New Order Factory FAC 1637 (12" FAC 163) (1/RT/P)	Ghost Dance Karbon KAR 604 (P)	Three Wise Men
5 17 2 STEAMING TRAIN	21 6 5 POPPIECOCK (EP)	3938 7 ROCKITT MISS I
Talulah Gosh 53rd & 3rd AGARR 5 (1/Fast Forward)	Pop Will Eat Itself Chapter 22 (12)CHAP 9 (I/NM)	Sci Fi Sex Stors
6 26 5 INTO THE GROOVY	22 20 20 BLUE MONDAY	4036 10 VELVETEEN
Ciccone Youth Blastfirst - (BFFP 08) (I/RT)	New Order Factory (FAC 73) (1/RT/P)	Rose Of Avalanche
7 7 ASK	23 23 11 THE PEEL SESSION (1st June 1982)	47 16 SORRY TO EMB
The Smiths Rough Trode RT(T) 194 (I/RT)	New Order Strange Fruit-(SFP5001) (P)	Razor Cuts
8 43 2 BEATNIK BOY	24 33 11 BELA LUGOSI'S DEAD	4212 THE PEEL SESSIC
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10 8 20 LIKE A HURRICANE/GARDEN OF DELIGHT	26 14 14 WONDERFUL LIFE	44.50 5 PINK HOUSE
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1 30 2 SNAKEDRILL (EP)	27 27 2 MUTANT ROCK	45 31 5 SHE SAID
Wire Mute - (12 MUTE 53) (I/RT/SP)	The Meteors I.D. EYE(T) 10 (I/RE)	Yeah Jazz
12 32 9 HANG-TEN!	28 28 20 PANIC	46 WALKING WITH
The Soup Drogons RAW TV Products RTV (12)1 (1/RT)	The Smiths Rough Trade RT(T) 193 (1/RT)	Spacemon 3
13 19 2 COMPLETELY AND UTTERLY	29 39 9 I COULD BE IN HEAVEN	47 NEW SHE'S SO OUT
The Chesterfields Subway SUBWAY 7 (I/RE)	The Flatmates Subway SUBWAY 6 (I/RE)	Slaughter Joe
14 11 29 SERPENTS KISS The Mission Chapter 22 CHAP 67 (12" CHAP 6) (I/NM)	30 DEASE DON'T SAND BLAST MY HOUSE One Thousand Vialins Dreamworld DREAM 008(T) (1/RT)	48 INSIDE OUT
15 3 7 LOVE'S EASY TEARS	31 15 11 STATE OF THE NATION	4925 48 LIKE AN ANGEL
Costeou Twins 4AD (8)AD 610 (1/P/RT)	New Order Foctory FAC 1537 (12-FAC 153) (I/RT/P)	The Mighty Lemon Dr
16 10 , REALLY STUPID	32 <sup>46</sup> <sup>12</sup> SUNARISE	50 49 10 DICKIE DAVIS E
The Primitives Lozy LAZY 02(T) (I/RT)	The Godfathers Corporate Image GFTR 030(T) (I/RR)	Half Man Holf Biscuit
	33.4 7 SMELLS LIKE SHIT/BUGGIN ME Alien Sex Fiend Anogrom/Cherry Red (12)ANA 32 (P)	
	3413 5 10 NOTES ON A SUMMERS DAY Cross CAT NO 6 (I)	-
EALEANY, THE CHART	TOP 25 ALBUMS	ADVER
THIS MONTH'S TOP SELLING RECORDS		, JET
TOP 10 SINGLES	BEDTIME FOR DEMOCRACY Dead Kennedys Alternative Tentacles VIRUS 50 (I/RT)	STAR
1 NEW AND LIKE/BUGGIN'ME	2 3 THE MOON AND THE MELODIES Budd/Froser/Guthrie/Roymonde 4AD CAD 611 (I/RT/P)	
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3         2         Destinance         Destinance           4         3         Destinance	4 IN THE PINES The Triffids Hot HOT 1028 (I/RT)	2 (2) CRAZY LOVE Max Proc 3 (4) MAN SHORTAGE to 4 (3) DANCEHALL VIBES
5 5 THE VIEW COMPARED COMPARED AND COMPARED	5 2 YOUR FUNERAL, MY TRIAL Nick Cove & The Bad Seeds Mute STUMM 34 (I/RT/SP)	5 (5) BAD MAN AND WO 6 (7) GOLDEN TOUCHJG
0 8 The Servit Anagem (12) ANA 26	6 8 23 LONDON 0 HULL 4 The Housemartins Go! Discs AGOLP 7 (F)	7 (12) PLEASE MISTER PLEA 8 (6) THE BEST THING Aug
THE UNDERNEATH	7. BROTHERHOOD	9 (13) RAGAMUFFIN AND

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7.	, BROTHERHOOD New Order	Factory FACT 150 (I/RT/P)
811	STOMPING AT THE	<b>KLUB FOOT VOLUME 3</b>

ABC ABC LP 8 (P) Various 914 2 WONDERLAND Erosure Mute STUMM 25 (I/RT/SP)

- 10 7 25 THE QUEEN IS DEAD The Smiths Rough Trade ROUGH 96 (I/RT)
- NME C86 Rough Trade ROUGH 100 (I/RT) 12 11 BLOOD AND CHOCOLATE Elvis Costello/The Attractions
- Imp/Demon XFIEND 80 (P) 13 PICTURES OF STARVING CHILDREN Chumbawamba Agit Prog/PRC
- Agit Prop/PROP 001 (I/RR) 14 5 3 SEWERTIME BLUES The Meteors
- Anagrom/Cherry Red GRAM 27 (P) 15 · 3 SUN FAMILY Balaam And The Angel
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- 1815 QUIRK OUT Stuff Records STUF U2 (I/RT) 19 · s LONE SHARKS Guana Batz ID NOSE 10 (I/RE) 20 MEDUSA Clan Of Xymox 4AD CAD 613 (I/P)
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	PINK HOUSE The Leather Nun Wire WRMS 011 (12"-WRS 011) (1/NM
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	WALKING WITH JESUS Spaceman 3 Glass GLAEP 105 (I/NM
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4925 48	LIKE AN ANGEL The Mighty Lemon Drops Dreamworld—(DREAM 005) (1/RT
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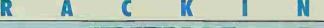
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### INDIES



#### by Dave Henderson

FEELING SEASONAL? Not many blagging days till Xmas? Well, the legendary Frank Sidebottom offers us his Christmas Is Really Fantastic EP on In Tope in both 7 and 12 inch fores, the wee one who pens an odd sketch for Oink periodic-al has left Regol Zonophone and gone, er, well, indie. In support, Siders (os we know and love him) Siders los we know and love him, will be touring various shopping precincts and "other places". So, there is life after Easter. From Timperley to **Mark E Smith's** bathroom, and, **The Fall** have a new single called Hey Luciana on Beggors to coincide with Mark's play Hey Luciani — The Times, Life And Codex Of Albino Luciani (which is at the Riverside in London during Pre-Christmas times). Famed Swedes **Thirteen** Moons have a new single Suddenly One Summer on the groovy Wire label. Laidback mid-paced smoochy stuff (excel-lent for last record of the night on your Boxing Doy do, perhaps?). Still in Sweden! Janne Schaffer hos a new olbum colled The Chinese (just to confuse people) on the English (to confuse people even more) But label. Even more confusing, I'm not sure who con get it through. Still, Butt bank at Lloyds. **The Guana Batz** re-lease the title track of their mucho received second album, well Loan Shorks, on ID through Re-volver and the Cartel.

VAS IT worth waiting for? The Black Cillas (no, pleose, no mention of Dote Blind) have sent a copy of their Sebastian me single that octually ploys. Phew! And, it's actually a rather pleasant platter. Not top 10, but close enough. It's on Cillagram and that's through Pinnocle. Over here in Blighty, a few US combos surface through the au-spicious Wox Trax network. rough RT and the Cartel). Left Infougn KI and the Carel, Left fielders to be sure headed by **Deg Nasty.** They have a rather melodically thrashy splish-splash offair colled Con I Say on Dis-chord, while the Touch And Go label offer us a compliation of rather do walk. nether-de-wells called God's Favourite Dog with trocks from The Butthole Surfers, Kill-dozer, Scretch Acid, Hose, Happy Flowers and Big



FRANK SIDEBOTTOM: yes, Christmas will be fantastic.

Black, All excellent stuff with obligotory angriness. On a lighter notette ... but, still with the Wax Trox pack, Adrian Sher-wood's On-U Sound lobel has an album from African Head Charge called Off The Beaten which is rother splendid in Track its dubiness

ALL IN a good cause ... Shelter's Ideal Guest House compilation tape through Backs and the Carfeatures some manic off the wall popsters including the soon to be no more (sadly) **Big** Flame, the soon to be signed up (3) Soup Dragons, the anarchic agilpop of Chumbawuma, The Creepers, June Brides and more. Ace Records have a rather superb olbum from The Baffa rothers called Arcadion temories in the kinda Memories downhome-funky-fiddle-andacordion cojun mode. Through Pinnacle, me heartys. Aye. Col-ourful pop from Sussex comes from Those Golden Birdies whose saxist croon on Ennui is worth a Radio One play any time. On Headless Horse you can find it with the help of Revolver.

AND THOSE dirty devils **Coil** return on K422/Force And Form with their second "difficult" with their second difficult album, Horse Rotovotor, and an accompanying 12 inch EP called Anal Staircase. All ovailable through the Cartel and resplen-dent with slogons like Tive Got An Uncontrollable Dirgé. Yeah. On Glass (through Nine Mile and The Cartel), **Spacemen Three** go further into the psychedelic

photo etc. to:-

HOLLAND

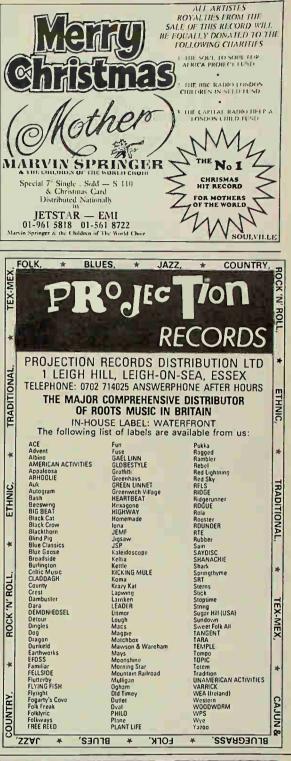
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bloodbath (is there something askew with my stylus?) on Walkin' With Jesus. A tender ballad of some mettle. **Ups And Downs,** those Brisbane brothers in tune, release their first LP, Sleepless, on Whot Goes On through Rough Trade and the Cortel. Melting guitar treatments tell the tale and it's all down to down under for a quick relox until you get to track two that is. Then it's uptempo all the way in a sort of a jangly singolong kind of way.

A & R

G

BACK AT Wox Trax (still through RT and the Cartel), Luc Van Acker (who's been a Revolting Cock and a Three Angry Poles person recently) teams up with Factory new gal Anna Domino on the tender 12 inch Zanno. In a record rack neorby MDC (formerly Millions Of Deod Cops) turn up with o gotefold sleeve thinly covering a loud ond nosty thingy called Smoke-signols, which is on R Radical. On a more worldwide and word awore note, Recommended Records have the fourth part of their quarterly mog and record, Re Records Quarterly, released through themselves, the Cortel and anyone else with any morols remaining. An intricately delicate collection it features a whole wodge of moteriol from excellent Jopanese ovont-garde people After Dinner plus contributions from Wondeurbrass (Conada), Strange Games (USSR), Steve Moore (UK) and more. And a magazine too. I think we're talk-ing value for cash here. Well, I think that's about it for this week.





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	TAIN MADONNA OPEN YOUR HEART	A Spokeman Came Imvelling O'My Father Had A Pablet	EVENS ELAINE PAIGE WALKING IN THE AIR/THIRTY-TWO
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ĕ ∆	1 7 THE FINAL COUNTDOWN O Evrope (Kevin Elson) EMI Music (s) EVROPE (Kevin Elson) EMI Music (s)	Cry Wolf (Mogy Washbar) 16 Kewley) /4 Dange: Zone (Maroder/ Somehmer) (Clarke/Bell) 2 Washbar) 45 Somehmer (Clarke/Bell) 2	Paul McCartney (Paul McCartney/Hugh Podghom) MPL Cammunicotions
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	Corn "Juice" Jones (Vincent F. Bell/Russell Simmons) Island Music     TAKE MY REFAITH AWAY (Lave Theme from "Top Gun") =	Every Loser Wins (May S&B The Boy in The Bubble (Simon/ James) 67 Metahelaa) 51	Loose Ends (Nick Martinelli) Brampton/Virgin Music
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16 🔺	(Caregory Abbott (Gregory Abbott) CBS Songs	Helio Friend (Rea) 82 The Next Time I fall (Cold well)	Ultrovax (Canny Plank/Ultravox) Sing Sing Songs/Hot Food/Moad Music
æ.	<sup>4</sup> <sup>8</sup> Bon Jovi (Bruce Fairbairn) PolyGrom Music/CBS Songs (5)	Hopper(Jews), 46 The Performance (Jonan), 56 Hymn Iartier (Keene), 56 The Performance (Jonan), 56 Hymn Iartier (Keene), 56 The Paver O'Llove (Jon Rouge) (Mohre), 48 The Ran (Seil), 46 Lave Writed (Percence), 48 The Ran (Seil), 47 The Stare Read Seno (Trad ar	Kenny Loggins (olorgio Mardaer) om er andes endpen
	OPEN YOUR HEART (REMIX)     Sire WB480(T) (W)     Modonna (Modonno/Patrick Leonard) Womer Bros. Music/Rofelson Music     EACH TIME YOU BREAK MY HEART ()     WEAYZ 20(T) (W)	In a 100 Necd (Justop) 4 Mender Kurst, Appegoet 70 I Lare My kach Proportor Cechent Bozzeh	
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Δ	14 3 Communards (Thorne) Rownmark/W. A. Bong/Mistramark/Rocket Music	Jack the Groove Johnson/ (Washing For) The Ghost Train	Somantha Fox (Jon Astrop) Zombo Music
	Debbie Harry (Seth Justman) Home Grown Music/Théodello Profunct      BREAKOUT      Moreury/Phonogram SWING 2(12) (F)	Vonoj 27 Witherson 27 Witherson 27 Witherson 27 Witherson 27 Witherson 27 With Like A Cyprism 27 With Like A Cyprism 27 Witherson 27 Wi	49 38 9 DON'T FORGET ME (When I'm Gone) Manhattan/EMI (12) MT 13 (E) Glass Tiger (Jim Vallance) Screen Gems-EMI/Rondor 50 33 4 STRANGER IN A STRANGE LAND Los Metice (Metice Tick 7 Jones Muric
	THE SKYE BOAT SONG O	Land Of Canhusian (Banks' (Gil/Jahnson/Nash/ Colling/Rutherford) 17 O'Toole] 32 Last Chnithmas (Michael) 85 Waterlaa (Andersson/ Linn' On A Prayer (Fairbairn) 7 Anderson/Ulraeun) 72	THE BOY IN THE BUBBLE (Remix) Warner Brothers W8509(T) (W)
	10 6 Roger Whittaker and Des O'Connor (Calin Keyes/Ian Summers) Tembo 14 40 3 REET PETITE (The Sweetest Girl In Town) Jackie Wilson (Carl Davis) Burlington Music	Male Stripper [Zone] 84 We Lave You (OMD/ Merry Christmas Everyane Hague] 60 (Heat's) 76 Word Up (Blockmon/ We big Skyll (Washington/ Me big Skyll (Washington/ Jenking) 92	52 71 2 SANTA CLAUS IS ON THE DOLE/1st ATHEIST Virgin VS 921(12) [E] Sinting Image (Philip Pope) Island/Nael Goy (A//Island/Zenith (AA)
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老!	27 3 CANDY Cameo (Larry Blackmon) PolyGram Music Club/Phonogram JAB(X) 43 (F)	Jeanler Fink Guther Bendskant er Fauge (B) Sings (i) (91 <sup>3</sup> - KING OF SWING States Fascel Faces	65 59 4 JET'AIME (ALLO ALLO)/RENE DMC Sedition EDIT(1) 3319 (A) Rens & Yvette feat. Gorden & Vicki (Swart Colmon) Shopira Bernstein (A)/Voriaus (AA)
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	30 BIG FUN The Gap Bond (Lonnie Simmons/Rudy 'In The PM' Taylor) Minder Music	96 - THE PEEL SESSION (31/1/79) Song the SUS 012 M	68 CEW REAL WILD CHILD (WILD ONE) A&M AM(Y) 368 (F) Iggy Pop (David Bowie/David Richards) Southern Music
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1-	33 31 11 ALLIASK OF YOU () Polydor POSP(X) 802 (F) Cliff Richard and Sorah Erightman (Andrew Lloyd Webber) Reclify Useful (6)	TOO - MYBOYIOLUPOP Life Eller Sent Peretry Kan * PLATINUM GOLD GSILVER	MR. BIG STUFF Heavy D. & The Boyz (Andre (Dr Jeckyll) Harrell/D. J. Eddie F.) CBS
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1-	35 42 3 Ray Moore (Dennis (Big O) O'Keeffe) Acuff-Rose Music	A Provide Internet of 50% or more a line to	73 41 4 ANYTHING Damned (Jon Kelly) Rock Music MCA GRIM(T) 5 (F)
	36 24 7 Peter Gabriel & Kote Bush (Doniel Lanois/Peter Gobriel) Cliofine Ltd BECAUSE I LOVE YOU Epis SHAKY[1] 2 [C]	Complete historic for the set of	74 56 3 SOME PEOPLE Poul Young (Padgham/Young/Kewley) Young/CBS Songs/I.Q. Prods.
	37 25 7 Shakin' Stovens [Christopher Neil] Rocket Music/Ad-Charel Music 3	Panel Sales increase over last week Top 75 chort entrie Model Parlie Story 613	75 (68) 7 JACK THE GROOVE Roze (Vaughan Mason) Chompion Music Champion CHAMP (12)23 (A)

WHEN THE COING GETS TOUGH

20 NOW - THE CHRISTMAS ALBUM \*\*\* CP

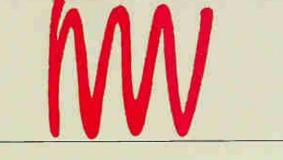
78 64 BLACK MAGIC

## 13 DECEMBER 1986 O · A L B U $\mathbf{P} \cdot \mathbf{1}$

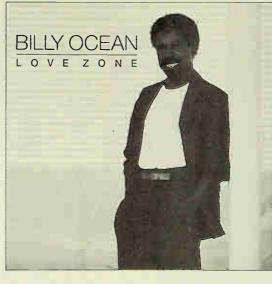
#### **INCORPORATING LP, CASSETTE & CD SALES**

No1	۱	NOW, THAT'S WHAT I CALL MUSIC 8 ** Various EMI/Virgin/Polygram NOW 8
2	2	HITS 5 ** CD Various CBS/RCA Ariola/WEA HITS 5
3	3	THE WHOLE STORY ★ CD Kate Bush EMIK8TV 1
4	4	EVERY BREATH YOU TAKE THE SINGLES * CD The Police A&M EVERY 1
5	NEW	LIVE MAGIC Queen EMIEMC 3519
6	9	GRACELAND ** CD Paul Simon Warner Brothers WX 52
7	6	TRUE BLUE *** CD Madonna Sire WX 54
8	5	ORIGINAL SOUNDTRACK "TOP GUN" * CD Various CBS 70296
9	7	SILK AND STEEL ★ CD Five Stor Tent/RCA PL71100
10	8	SLIPPERY WHEN WET • CD Bon Jovi Vertigo/Phonogram VERH 38
11	11	REMINISCING • CD Foster & Allen Stylus SMR 623
12	15	DIFFERENT LIGHT • CD Bangles CBS 26659
13	23	SOUTH PACIFIC • cD Kiri te Kanawa/José Carreras/Sarah Vaughan etc. CBS SM 42205
14	14	LOVERS Various Telstar STAR 2279
15	13	THE GREATEST HITS OF 1986 Various Telstar STAR 2286
16	18	REVENGE ** CD Eurythmics RCA PL 71050
17	37	FORE! ★ CD Huey Lewis and The News Chrysolis CDL 1534
18	10	THROUGH THE BARRICADES • CD Spandau Ballet Reformatian/CB5 450259-1
19		SIXTIES MANIA Various Telstar STAR 2287
20	53	NOW - THE CHRISTMAS ALBUM *** cp

# **MUSIC WEEK**



**BILLY OCEAN** ONE OF THE ALBUMS OF THE YEAR LOVE ZONE



CONTAINS 4 HIT SINGLES
WorldRadioHistory
WHEN THE COINC GETS TOUCH

59	45	LIVERPOOL CD Frankie Goes To Hollywood	ZTT/Island ZTTIQ 8
60	54	ONCE UPON A TIME ** CD Simple Minds	Virgin V 2364
61	51	BETWEEN TWO FIRES • CD Paul Young	C85 450150-1
62	56	QUEEN GREATEST HITS *** CD Queen	EMI EMTV 30
63	67	WHILE THE CITY SLEEPS • co George Benson	) Warner Brathers WX 55
64	71	HUNTING HIGH & LOW ** CD A-ho	Warner Brothers WX 30
65	55	GET CLOSE • CD The Pretenders	Real/WEA WX 64
66	60	BREAK EVERY RULE • cD Ting Turner	Capitol EST 2018
67	68	INTO THE LIGHT ★ CD Chris De Burgh	A&M AMA 5121
68	34	INFECTED O CD The The So	ome Bizzore/Epic EPC 26770
69	62	WORD UP O CD Cameo	Club/Phonogram JABH 19
70	NEW	HIGHWAY OF LIFE Harry Secombe	Telstar STAR 2289
71	75	NO MORE THE FOOL Elkie Brooks	Legend LMA 1
72	69	ALWAYS THERE Marti Webb	BBC REB 619
73	66	NOW, THAT'S WHAT I CALL MU	ISIC 7 ** Virgin/EMI NOW 7
74	61	STREET SOUNDS EDITION 19	Street Sounds STSND 19
75	59	BROADCAST CD Cutting Crew	Siren SIRENLP 7
76	74	STREET LIFE — 20 GREAT HITS 7 Bryan Ferry Roxy Music	CD EG/Polydor EGTV 1
77	57	TOGETHER • Various	K-tel NE 1345
78	64	BLACK MAGIC O	

#### TALENT

# **Rosie's** dream team

#### by Danny Van Emden

"IF GOD had said, 'Rasie, who do you want on yaur LP?', I'd have asked far Donald and Walter.

That's Donald Fagen and Walter Becker, late of Steely Dan and well-known for not warking together ar even speaking to each other for speaking to each other for years. Talking is A&M's new singer-songwriter Rosie Vela an her recently released debut LP, Zazu, already acclaimed and much talked about — and not just because Becker and Fagen consented, to sit in the same studio and play on it, and even reformed Steely Dan after the experience. It's an impressive personal and uncontrived album of elegant adult rock, written and arranged by the artist herself.

Vela isn't actually the religious sort, but someone up there certainly seems to like her.

Growing up in Texas, she wos trained os a classical pianist fram around six, began writing at nine, but after hearing Sgt Pepper's, Jimi Hendrix and Cream, ditched Rachmaninov and Bach for rock music: "When I heard Hendrix I melted. It hit me like I knew that music and it knew me."

Deciding that music was her vocation ("It was my life, like water or air — completely necessary"), Vela chose madelling as a career likely to rake enough cash to keep her afloat while she developed her songwriting and got her own studio tagether.

And this being a happy story, Vela not only made enough money, she was a Vogue caver star ... and yet: "I've now given everything up far music. I turn everything down nav. But if I want a new synth, I suppose I might do the odd assignment."

Practising in secret to avaid, she says, the sneers of modelling friends ('Music, what a sweet hobby', she mimics), she wrote around 50 songs.

The big break came when o friend passed a tope on to Jerry Moss (that's the M in A&M): "I'd been working alone sa long it didn't matter whether he liked it or not. But he rong a week later and said he thought Fool's Paradise (a track fram Zazu) sounded like a hit and that he wanted to do an album. "We contacted Joe Jackson

(another Vela hero) who was



ROSIE VELA: prayers are answered and up paps Steely Dan

in his producer periad, but he said he'd anly be available for four songs.

Former Steely Dan producer Gary Katz was brought in and it was while he and Vela were in the studio that Walter Becker wandered in, loved what he heard and was hooked.

'He's my idol - for me Steely Dan were The Beatles. They were the best. Period. And I was sitting there playing the piano, trying not to mess up in front of him ... I flipped!"

Katz eventually flew to New York to play the tapes to Fogen. "He ond Walter both picked Interlude out as their favourite track which shows their symbiotic relationship still exists.

Vela and Katz "schemed" to get the pair together: "Every-thing was cardial and when Donald gat up to leave at the end, Walter went too and they walked home 60 blocks together.

The upshot was that Becker and Fagen are together again and that Vela has come up with a first-class album, with broad commercial appeal on both sides of the Atlantic.

"Everything was exactly the same as my demos, I could've done it all myself," muses Vela. "But even if it hadn't have been my album I would've been just happy watching Donald and Walter play again."

The next step? Vela's already done a whirlwind promotional tour of Europe with TV appearances in Holland and Fronce, sang with Joni Mitchell on Don Henley's new single from the new Scorsee film The Color of Money ("Irving Azoff rang A&M and soid 'I really like your new kid Vela. Did she really write this stuff - swear to God?"!") and released a UK single, Magic Smile.

Now she can't wait to put a permanent band together and tour. So haw does all this success feel?" It's like a nice miracle," she smiles.

Rosie Vela. Well worth checking out.

# Curtain raising

by Terry Wall THE MEMBRANES' independent The MEMBRANES' independent standing has been a lesson to all young aspiring outfits. A million live shows — they've just returned from o tour which straddled both sides o four which stradied both sides of the Iron Curtain — and licensing and distribution deals in at least five territories worldwide haven't made them rich capitalists, but have kept the walverines from the door and allowed them to develop musically into a force to be juggled with.

Now signed to InTape in the UK (through Red Rhina), The Mem-branes have released their finest in the shape of Songs Of Love And Fury, hot on the heels of their 12-inch collaboration with Phillip Baa And The Voadaa Club on Spike Milligan's Tape Recorder (an Baa's Constrictor label).

Yeah, and we've just gat a deal to do a single far release in Italy," adds tallest Membrane Jahn Robb. 'It's all part of aur effart to gain a bigger prafile." And, it seems to be warking. For

instance, they may not get any airplay in the UK, but abroad they're given the kind af respanse usually reserved far this week's pop flavaur of the month. "It's really strange in places like Paland. There you get jazz freaks with bald heads and beards and they're into it as much as the vaun-

they're inta it as much as the yaun-ger kids are."

And strange it is, taa. The Mem-branes are regarded an the Conti-nent as a seminal influence for taday's wave of past-punk pops-ters like The Wedding Present and Age Of Chance. And here in Britain there are small packets af Membranes fans who have en-hanced their recard callections with the weird and offbeat canvulsions that the graup have submitted to vinyl.

But now, appraaching the twi-light of their years (?), The Mem-branes have cleaned up their act, washed away the dirty wall of fuzz and present their wholesome brand of melodic pop fuelled by gruesome guitars on a leash.

In terms of UK acceptance, The Membranes are closer than ever before but they're not too bothered if their homeland ignores them

'No, we're off to America, if we can get work permits, to tour for a month. The album's out on Homestead over there and they seem to be daing really well with it. They think it's really English and a bit eccentric." How right they are.

# **Bowled over**

BOLO' BOLO are a new band around town who are trying to inject some extra verve into the Latin/jazz mix which almost seems to be in danger of overexposure at the moment.

Anyone who turned up early to Working Week's October Town & Country Club date was well rewarded as Bolo' Bolo suc-ceeded in raising the tempera-ture with an assured and energetic support slot. At the farefront af the group is

feisty, mini-skirted Daretta Carter, who pravides lead vocols and a lot of visual interest. With five manths' af hard work on the live circuit behind them, Bala' Bola ore ripe far signing KF



MEMBRANES ARBillionstofyshows, but still fiercely indie

# **Boost for EastEnders**

by Chris White WITH MORE than 10 years' experience behind him of the music business including several years with Darts, play-ing on all their tap 10 hits, and befare that working with Racky Sharpe — Harace Trubridge is now hoping to give a guiding hand to struggling bands in the East End of London.

Trubridge has been appointed project worker for a new scheme Hackney Agency for Music Marketing Action initiated by local organisations and backed by Hackney Council, and which is believed to be unique in that it will affer a free service to musicians and bands in the borough who want to advance their careers.

Horace reckons that there are some 300-400 working bands in the Hackney area, and says: "In the past any musician or band requiring information or contacts to further themselves in the record industry have had to approach management companies or agents who obviously charge a fee for their services — this new scheme offers all musicians and bands useful lists of contacts and information about all aspects of the business, as well as representing artists in their efforts to secure recording contracts

We aim to make the project self-funding eventually, principally by organising fundraising gigs involving artists who have agreed to endorse it and lend their support. If the scheme is successful there will hopefully be similar projects opening up in other boroughs with the culmination of a network of computer-linked agencies offering an unrivalled directory of London musicians and bands."

The project has its own re-hearsal and recording studios, and Trubridge is hoping that record campanies will take notice of what's going on, and give breaks to deserving bands. "These days more ond more kids are turning to music for a career, as vacancies in the more traditional forms of industry get less and less. We're dealing with all kinds of ethnic bands wha deserve the chance to succeed," he adds.

"We're not trying to moke money out of the scheme, and bands will never be committed to either me or the organisation, but I da believe that this is something where my own ex-perience of both sides of the music business can be put to goad use."

 Hackney Agency for Music Marketing Action, 10-16 Ashwin Street, London E8 3EA (01-254 6184).

# Jovial Jovi

THERE WERE a lat of brand new jeans in the Hammersmith Odeon, more proof if any is needed on how much Bon Jovi have done to bridge the gop between heavy rock and pop. Bon Jovi are the ambassadars of

heavy rock, leaping high in the chart reaching the parts other rockers cannot reach. But opart from all the obvious attractions Bon Jovi score live because they don't rely on a barrage of sexist abuse, they don't rely on perverted story-lines they think portrays them as macho and irresistible and they don't rely on strutting around like half baked transvestites on heat.

The shaw contained no gimmicks and was just packed with energy and well performed songs. The music is mast definitely heavy but the melodies are obvious and while girls screamed, the guys headbanged. The band clearly relished the new adoration from this London audience, coming back for encare after encore.

In truth there are elements of Bon Javi that would appeal to almost everyone. Yep, whether you wear leather or lace Bon Jovi sing the right songs, play the right tunes and say the right things. Yeah Jon Bon Jovi ... You give ROCK a Jon Bon Jovi ... GOOD name.



JON BON JOVI: the acceptable face of HM

tr



WELCOME TO My Nightmare was the invitation that was extended to us as he launched into the opening number. It was the Seventies all over again, the same Hammer hor-ror stage set, the same Alice Cooper black make-up ond black leathers. leathers

The band were fresh and very The band were fresh and very competent, particularly the keyboard player, whose discor-dant fairground Wurlitzer intros set the mood perfectly for the macobre rocky horror heavy metal LSD trip that is Mr Caoper. By the time he had led us through No More Mr Nice Guy, Eighteen and Only Wamen Bleed, it was obvious that Alice had elected nat to in-clude much material fram his curclude much material fram his current album Canstrictar. It speaks volumes far the man's

populority that he can sell-aut Wembley Arena without having a hit single for aver a decade and

that everyone present mouthed all the wards of the sangs, and cheered when he brought out the swards and the snake.

But although the entertainment was as goad as ever, there was ane thing missing, and it's a sad thought, but in the decadent Eighties when rape and murder appear an the frant af every tabloid and where promiscuous sex can kill you, perhaps ... Alice doesn't where promises ... Alice uses, you, perhaps ... Alice uses, shock here anymare. MAGGIE FARRAN



ALICE COOPER: shack tactics, yet tome

Tricky

Dicky WELL, **RICHARD Thompson** nearly blew it. Half way through and **Hammersmith Palais** was strangely quiet, a bemused audi-ence looked on as Thompson plus

ence looked on as Thompson plus band played, but hardly ignited. Recently Thompson has experi-enced something of a wave of criticism, his previously ignored efforts have been hauled up for a spot of rough handling, especially the recent Polydor release, Daring Adventures. While accepting this is hardly vintage stuff, it's still good, but what was happening at the concert? concert?

Assisted by among others old stand-by John Kirkpatrick on melodeon, new chum and Thompson fan, Clive Gregson, plus the promis-ing addition of Christine Collister

ing addition of Christine Collister for supportive vocals, it was steady, yet hardly stirring. Then the magic sponge must have been applied somewhere back stage. Danny Thompson (another old pal from the Seventies and before breazed on with the and before) breezed on with the double bass and things started to double bass and things started to happen. It must be confusing for the unfamilar, but old folkie Dicky Thompson does like to rock out fram time to time; witness him belt-ing through Great Balls Of fire and then say he's predictable. Next up the traditional jigs, then a couple of Deep Sea Jivers joined for more re-cent Thompson The Band composi-tions and everything was fine. It remains only to say what a mystery that the first half was so muted, so that the first half was so muted, so

frankly disappointing. Where next for Thompson it's Where next for thompson its hard to say, he's uncomfortable with the cancept of "success", yet frustrated with the tag of undisco-vered genius. The anly caurse af action seems to be stick of it and hape that one day the public's tools will turn more tawards consitaste will turn more towards consi-dered songwriters and gifted musi-cians. DUNCAN HOLLAND

# Alone again

or

THIS GIG, at Timebox in the Bull & Gate, Kentish Town must be a nightmare far up and caming new bands like **The Shamen** and one they come across all too fre-quently. They come all the way down from their hame town of Aberdeen to find that the pramoter Aberdeen to find that the pramoter has done absolutely nothing to let their considerable following know that they ore playing. But to The Shamen's credit, they went out and performed a rip roaring set any-way, even if it was only to the five people and a dog that had turned up!

In fact it is easy to see why they have such a rapidly growing repu-tation when they can put on this sort of performance just for their awn pleasure, when many ather bigger bands wouldn't have bathered. Their dynamic range of material is delivered in an encorp material is delivered in an engag-ing ond infectious style as stirring numbers like Hoppy Days and haunting pop of the like af I Don't Like The Way The World Is Turning is mixed in among the more mesmerising and adventurous tracks like Strange Days Dream. The weird ond wonderful atmosphere is helped by the foct that their only form of stage lighting is their im-aginative use of slides and a very garish ail wheel.

Despite these psychedelic over-tones, and especially their penchant for the sort of warbling guitar effect associated with the Electric Prunes, they should not be labelled alongside the, now very stale, "new psychedelio" as they certainly have much mare to offer than the bands of that ilk. No way are they a band of Sixties revivalists and, although they might show their influences in many respects, the wonderfully weird and dramatic effect they create is most cer-

to the the second secon and the Cartel) and their constant gigging around the country they are rapidly spreading the word and certainly on this showing under far from ideal conditions, they are a band on the verge of being epic. It's bright, innovative bands like this that are the only hope as the saviours of the pre-sently stagnating charts. You are sure to be hearing a lot more of their wild and infectious pop. JERY SMITH

SHAMEN: overlooked this time





THE SAINTS: still on the march

# **Saints** preserved

A FIT-looking Chris Bailey bound-ed on stoge of the **Mean Fiddler** to prove once more with o new version of his Australian band The Saints, that they still have the style and spirit that made their seminal I'm Stranded olbum o classic of the I'm Stranded olbum o classic of the period. Having made some great, but ignored olbums in the years in between they are now back with a majar new deal and a stunning new LP, All Foals Day. The Soints have always been one of those bands who are ot their best in a live situation and

they confirmed this with a powerful they canfirmed this with a powerful set of their energetic, raugh and ready rack'n'rall. From ald num-bers like What I Want and Follow The Leader right through to their brilliant new single, (Yau Can't Tamper With) The Temple Of The Lard, they generate an exuberant party-time atmasphere that be-cames infectious. Chris Bailey shows what a cansummate perfor-mer he is as he defity leads the mer he is as he defly leads the band through their exuberant, Eighties-style R&B and how versotile he is with a number of moody ballads and a sola encore with an impromptu selection of blues numbers accampanied by a raadie on harmanico! In fact they could have gone on all night as they continued on with more of their own numbers and then a large selection of clas-

A salid, gritty performance from the type of band that seems to be the type at band that seems to be dying out as they continue to deliv-er rebel-rousing rock in small, smokey pubs. They deserve wider recognition than this and there must be still a place in many hearts for this sort of exuberant and en-tertaining band.

JERRY SMITH

Look out for MW writers' selections of the LPs, singles, and concerts of the year . . . coming soon

## FOLK & ROOTS ALBUMS

TITLE, Artist	rapencalalogue na (Distituator)
1 (1) GRACELAND, Poul Simos	Worser Bros WX52
2 17 TALKING WITH THE TAX MAN ABOUT	POETRY, Silly Brogg Go! Discs AGOLP 6
3 ( STRONG PERSUADER, Robert Croy	Mercury MERH 97
4 (4) ON THE BOARDWALK, Ted Hawkins	American Activit es BRAVE 2
S (5) WHO'S BEEN TALKIN', The Robert Gray Band	Charly CRB 1140
6 (6) SUZANNE VEGA, Suzanne Yega	A&4 AMA 5072
7 17 DARING ADVENTURES, Richard Thompson	Polydor POLD 5202
8 (3) WATCH YOUR STEP, Ted Hawkuns	Windows On The World WOLP 1
9 ( STEP OUTSIDE, The Orster Band	Cooking Viryel (OBX 001
10 - HOW GREEN IS MY VALLEY, The Men They C	ouldn's Hang MCA MCF 3337
11 (8) MORE LOVE SONGS, Lordon Weiawnghi III	Demon FIEND 79
12 (12) RAVE ON ANDY WHITE, Andy White	Decto FLP 100
13 (1) EXPLETIVE DELIGHTED, Fairport Convention	Wood John WR009
14 (26) PETER CASE, Peter Case	Geffen 924 105-3
15 (21) THE STORM, Naving Hearts	Tara 3014
16 (13) GUITARS, CADILLACS, ETC., ETC., Deigh	l Youkam Reprise 92 53721
17 (17) FLASH COMPANY, Yanous Arints	Feitude FE 050
18 (10) TRUE AND BOLD, Dick Goughan	STUC STUC 2
19 (14) THE BLOWZABELLA WALL OF SOUND	D, Blowrobello Picet Life FLR 074
20 (7) SHABINI, The Bhandu Boys	Discolinque AFRI LP G2
21 (24) DIVING FOR PEARLS, Swaa Arcade	Fellside FE 054
22 (Re) FIRE IN THE GLEN, Andy M Stewart, Phil Cusaicaga	em, Manus Lunny Topic 1275443
23 (30) ALRIGHT JACK, The Home Service	N. k. g Wax SPIN 119
24 (-) THIS CRAZY PARADISE, Pyroschen	Familia: FAM 59
25 (15) RUM, SODOMY & THE LASH, The Poquet	Shift SEEZ 58
26 (18) SEE HOW IT RUNS, Bress Moskey	Торж 12Т544?
27 (23) ELECTRIC BLUEBIRDS, Electric Blumbrids	Making Waves SPRAY 105
28 (-) TWO A ROUE, lez Love & Jake Walton	Fellstde FE 055
29 (Re) THE FRUIT TREE, Nick Droke	Konpubel HNBX 5302
30 (-) LIGHT ON A DISTANT SHORE, Ossian	Itaa IROOS

Compiled by Folk Roots Magazine (0252) 724638 from a national panel of specialist and general dealers

PAGE 19

		13 DECEMBER 1986
<b>TOP</b> ·7	<b>5 · S I N</b>	GLES
	MUSIC WEEK	Topette
Compiled by Gollup for the BPI, <i>Music Week</i> and BBC, based on a somple of 250 record outlets.	hnni	Records to be featured on this week's Top of the Pops
Nol THE FINAL COUNTDOWN O		53 62 YOU CAN DANCE IF YOU WANT TO Go Go Lorenzo and The Davis Pinckney Project Boiling Point/ Polydor POSP(X) 836
2 3 SOMETIMES O Erosure Mute (12) MUTE 51		Go West Chrysolis GOW(X) 4
3 23 CARAVAN OF LOVE O The Housemartins Go! Discs GOD(X) 16 Go! Discs GOD(X) 16		Simple Minds     Virgin VS907(12)       Figure HYMN TO HER     Real VZ 93(1)
4 12 THE RAIN (Short Version) Oran 'Juice' Jones Def Jam (TA7303 5 2 TAKE MY BREATH AWAY (Love Theme from "Top Gun") • CBS(TM 2130)	JOHNNY MATHIS	57 63 CHILLIN' OUT (Edited Remix) Curtis Hairston Atlantic A 9335(T)
6 15 SHAKE YOU DOWN Gregory Abbott CBS (TJA 7326	JUIININI IVIAIIIIS AND	58 57 ALMAZ Randy Crawford Warner Brothers W8583(T)
7 4 LIVIN' ON A PRAYER Ban Javi Vertiga/Phonogram VER(X) 28		59 51 SLOW RIVERS Elton John and Cliff Richard Rocket/Phonogram EJS 13(12)
8 COPEN YOUR HEART (REMIX) Sire W8480(T)	HENRY MANCINI	OU 54 Orchestral Manoeuvres In The Dark Virgin V5911(12) C SOUL LOVE/SOUL MAN
9 5 EACH TIME YOU BREAK MY HEART Nick Kamen WEA YZ 90(T)		50 HRW BIG IN AMERICA
10 14 SO COLD THE NIGHT Communards London LON(X) 110 11 & FRENCH KISSIN' IN THE USA		The Stranglers     Epic HUGE (T)       63     53     TRUE BLUE (D)       Madonna     Sire W8550(T)
Debbie Harry Chrysolis CHS (12) 3066		64 KEW A SPACEMAN/THE BALLROOM Chris De Burgh A&M (Y) 365 (F)
Swing Out Sister Mercury/Phangram SWING 2(12) THE SKYE BOAT SONG		65 59 JE T'AIME (ALLO ALLO)/RENE DMC Rene & Yvette feat. Gorden Kay & Vicki Michelle Sedition EDIT(L) 3319
10     Roger Whittaker & Des O'Cannor     Temba TML 119       14     40     REET PETITE (The Sweetest Girl In Town) Inchie Wilson     SMP SKM (12)3		66 43 YOU KNOW I LOVE YOU DON'T YOU? Howard Jones WEAHOW11(T)
YOU KEEP ME HANGIN' ON O           Kim Wilde		67 47 EVERY LOSER WINS Nick Berry 88C RESL 204 (12-12RSL 204)
16 28 CRY WOLF Warner Brothers W8500(T)		68 REAL WILD CHILD (WILD ONE) Iggy Pop A&M AM(Y) 368 (F)
17 20 LAND OF CONFUSION Virgin GENS 3(12) Genesis Compact Disc: SNEG 3-12		69 75 THE ESSENTIAL WALLY PARTY MEDLEY Gay Gordon & The Mince Pies Lifestyle/Jive XY(T) 2
18 SHOWING OUT O Mel & Kim Supreme SUPE(T) 107		TO         Mercury/Phonogram CAT(X) 2 (F)           70         Mercury/Phonogram CAT(X) 2 (F)
19 21 SHIVER George Benson Warner Brathers W8523(T)	THE NEW SINGLE ON 7"	Heavy D. & The Boyz MCAMCA(T) 1106
20 11 FOR AMERICA Red Box Sire YZ84(1)	IT MIGHT AS WELL	72     45     WATERLOO Doctor & The Medics     LR.5./MCA IRM(T) 125       73     41     ANYTHING Demod     MICA GRIMITIS
21 26 STEP RIGHT UP	II MIGHT AS WELL	

21	26	STEP RIGHT UP	2
22	13	SWEET LOVE Anita Baker	Elektra EKR44 (T)
23	18	WAR Bruce Springsteen & The E Street Band	CBS 650193 7 (12" — 650193 6)
24	32	IS THIS LOVE? Alison Moyet	CBS MOYET (T)1
25	39	BECAUSE OF YOU Dexys Midnight Runners	Mercury/Phonogram BRUSH 1(12)
26	16	IF I SAY YES Five Star Ter	n1/RCA PB 40981 (12" PT 40982)
27	27	CANDY Cameo	Club/Phonogram JAB(X) 43
28	17	THROUGH THE BARRICADES Spandau Ballet	Reformation/CBS SPANDS(T) 1
29	29	THE MIRACLE OF LOVE Eurythmics	RCA DA(T) 9
30	NEV	BIG FUN The Gap Band Total Experience	æ/RCA FB 49779 (12°—FT—49780)
31	22	WALK LIKE AN EGYPTIAN O Bangles	CBS 650071 7 (12°650071 6)
32	19	WARRIORS (OF THE WASTELANI Frankie Goes To Hollywood	D) ZTT/Island (12)ZTAS 25 Cassingle: CTIS 25
33	31	ALL   ASK OF YOU O Cliff Richard and Sarah Brightman	Polydar POSP(X) 802
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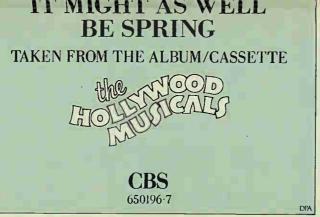




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**TEN 134** 

**TENT 134** 



34	44	DREAMIN' Status Quo	Vertiga/Phanagram QUO 21(12)
35	42	O' MY FATHER HAD A RABBIT Ray Moore	Play PLAY 213
36	24	DON'T GIVE UP Peter Gabriel & Kate Bush	Virgin PG 52(12)
37	25	BECAUSE I LOVE YOU Shakin' Stevens	Epic SHAKY(T)2
38	50	NO MORE THE FOOL Elkie Brooks	Legend (12)LM 4
39	REW	ONLY LOVE REMAINS Paul McCartney	MPL/Parlophane (12)R 6148
40	36	IN THE ARMY NOW O Status Quo	Vertigo/Phonagram QUO 20(12)
41	35	I'VE BEEN IN LOVE BEFORE Cutting Crew	Siren/Virgin SIREN 29(12)
42	60	NIGHTS OF PLEASURE	Virgin VS 919(12)
43	NEW	RADIO MUSICOLA Nik Kershaw	MCA NIK(T) 11
44	37	ALL FALL DOWN Ultravox	Chrysolis UV(X) S
45	46	DANGER ZONE Kenny Loggins	CB5 (T)A7188
46	64	HIP TO BE SQUARE Huey Lewis & The News	Chrysolis HUEY (X) 6
47	30	(Waiting For) THE GHOST TRAIN	Zorjozz/Virgin JAZZ 9(12)
48	NEW	I'M ALL YOU NEED Samantha Fox	Jive FOXY (T) 4
49	38	DON'T FORGET ME (When I'm Glass Tiger	Gone) Manhattan/EMI (12) MT 13
50	33	STRANGER IN A STRANGE LAN Iron Maiden	D EMI (12)EMI 5589
51	KEW	THE BOY IN THE BUBBLE (Remix Paul Simon	() Warner Brothers W8509(T) (W)
52	71	SANTA CLAUS IS ON THE DOLE Spitting Image	Virgin VS 921(12)

WorldRadioHistory

73 di Dama d ANTIMINO MCA GRIMITIS 56 SOME PEOPLE Paul Young 74 CBS YOUNG (T)2 JACK THE GROOVE 75 68 Raze Champion CHAMP (12)23 "The British Record Industry Chorts (C) Social Surveys (Gallup Poll) Ltd 1986. Publication rights licensed exclusively to Music Week; braadcosting rights to the BBC. All rights reserved. THE RAIN, Oran "Juice" Jones 20 10 SWEET LOVE, Anito Baker SHAKE YOU DOWN, Gregory Abbott 21 23 STEP RIGHT UP, Jaki Groham SOMETIMES, Erosure 22 25 CRYWOLF, A-ha THE FINAL COUNTDOWN, Europe 23 12 YOU KEEP ME HANGIN' ON, Kim Wilde SNEW OPEN YOUR HEART (REMIX), Modonno 24 17 WAR, Bruce Springsteen & The E Street Band 6 19 CARAVAN OF LOVE, The Housemartins 25 31 YOU CAN DANCE IF YOU WANT TO, BIG FUN, The Gop Bond 7 NEW Go Go Lorenza and The Davis Pindoney Praject 8 5 BREAKOUT, Swing Out Sister 39 NIGHTS OF PLEASURE, Loose Ends 27 37 CHILLIN' OUT (Edited Remix), Curtis Hairston SHOWING OUT, Mel & Kim 13 SO COLD THE NIGHT, Communards 28 26 IFI SAY YES, Five Stor LAND OF CONFUSION, Genesis 18 29 22 THROUGH THE BARRICADES, Spandau Ballet 2 TAKE MY BREATH AWAY, Berlin 30 38 DREAMIN', Status Quo 31 21 STRANGER IN A STRANGE LAND, Iron Maiden 14 SHIVER, George Benson 14 35 REET PETITE (The Sweetest Girl In Town), 32 20 GHOSTDANCING, Simple Minds Jackie Wilson 33 RE IS THIS LOVE?, Alison Moyel 0 EACH TIME YOU BREAK MY HEART, 34 30 MR. BIG STUFF, Heavy D. & The Boyz Nick Komen 35 24 FOR AMERICA, Red Box 11 FRENCH KISSIN' IN THE USA, Debbie Harry 36 36 JACK THE GROOVE, Roze 15 CANDY, Comeo 37 27 (Waiting Far) THE GHOST TRAIN, Modness 18 16 LIVIN' ON A PRAYER, Bon Joyi = 38 NEW BIG IN AMERICA, The Stranglers 8 WARRIORS (OF THE WASTELAND), = 38 NEW ONLY LOVE REMAINS, Paul McCartney Frankie Goes To Hallywood 40 34 WALKLIKE AN EGYPTIAN, Bangles MAX

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#### PUBLISHING

#### SINGLES

**Reviewed by Jerry Smith** 

David and the pop goliaths

#### by Chris White

THE RECENT Top 30 success of Samantha Fox's single Hold Me Tight has added another successful chapter to the career of songwriter and musician John David whose professional career started back in

and music industry. the music industry.

Apart from his songwriting activities, David is also a multi-instrumentalist, playing keyboards, drums, guitar and bass, and at one point he had his own band Air-waves, who were signed by A&M Records and had some US success, without causing any stir over here. David's ossociation with Dave

Edmunds began when he met him

in Cardiff. Soon afterwards he played on the Love Sculpture hit Sabre Dance and it was the begin-Sabre Dance and it was the begin-ning of a long working rela-tionship, as Edmunds' bass player, which has cantinued thraugh to the present day. During the Seventies he also worked with Andy Fairweather-Low. As a songwriter thaugh he has various cover versions including The King Singers who recorded his

The King Singers who recorded his song New Day, Nana Mouskouri, The Searchers and Showaddy-waddy, but he admits that the Phil Everly and Cliff Richard recording of She Means Nothing To Me was one of the biggest thrills in his career.

"We did the session at Eden Studios, and I played lead guitar on it — Mark Knopfler also took part, and the whole atmosphere was terrific. The record itself went top five and got a silver disc."

David whose publishing com-pany goes through Warner Bros Music has recently had songs re-Ausic has recently had songs re-corded by Foreigner's vocalist Lou Gramm, for his first solo album, and Little Richard, who has just made his first LP in 16 years.

made his first LP in 16 years. "That has been onother great highlight for me," David says, "having o rock 'n' roll legend like Little Richard recording one of my songs. I cansider myself very for-tunote that acts as diverse os him and Samantha Fox have done covers of my material." • Picture shows Jive Records morteting director Rob Nalon pre-

Picture shows live Records marketing director Bob Nolan pre-senting David with a silver disc for his part in producing and writing for Samantha Fox's debut album.

Jerry Smith takes a deep breath and plunges into this year's seasonal singles. His reaction is not dissimilar to the Spitting Image Santa (right)

CHRIS DE BURGH: A Spaceman Came Travelling/The Ballroom Of Romance-Remixes (Double A) (A&M AM(Y) 365, PolyGram). This ald number gets yet another re-issue, this time as a new version and should do well following on from his recent success's with The Lady In Red and his current album, Into The Light.

ELAINE PAIGE: Walking In The Air/Thirty-Two Feet And Eight Little Tails (Double A) (WEA ZY 94, WEA). The theme to the acclaimed film The Snowman heads for the charts again after last year's success with Aled Jones. Taken from her adventurously ti-tled new LP, Christmas

SPITTING IMAGE: Santa Claus Is On The Dole/1st Atheist (Double A) (Virgin VS 921 (12), EMI). Typically irreverent number from this comedy series but the humour soon wears off. Not as novel as the Chicken Song but no doubt the accompanying video is reosonably funny

THE BARRON KNIGHTS: R-R-Rock Me Father Christmas (WEA YZ 92(T), WEA). Ancient comedy band issue another of their medleys, this time with versions of Rock Me Amadeus, It's 'Orrible, Spirit In The Sky, Merry Christmas Every-body and Comouflage. An Inane, unfunny cabaret piece, in fact the usual Barron Knights fare, but it does sell.



RICKY SKAGGS & JAMES TAYLOR: New Star Shining (Epic 650250 7 CBS). Surprising col-laboration from this acclaimed country singer and equally re-nowned singer/songwriter on this polished ballads. One of the few tasteful seasonal offerings it has a chance of doing well.

BORIS GARDINER: The Meaning Of Christmas (Revue/Creole REV 740 (REV 40), PRT/Rhi). Light loping reggae ballad to follow this croaner's number one hit from ear-lier in the year, I Want To Wake Up With You, and likely ta go down well with the older market. UE OLDE AB40

THE SWINGLES: I Believe In Father Christmas/Albatross (Double A) (Polydor POSP 838, PolyGram.) Established a capella singers give their own version of the classic Greg Lake hit taken from the inventively named album Swingle Christmas. Double A-sided with a bizarre version of Fleet-wood Mac's Albatross, they will both go down well on Radio 2.

WHAM!: Last Christmas (Epic 650269 7(650269 6), CBS). One of the best seasonal recards ever made and a big hit in '84. Should do well in the nostalgia stakes this time around as the dynamic duo's split takes effect on all the young Whammies!

BRUCE SPRINGSTEEN: My Hometown (CBS A 6773, CBS). Bruce mania continues unabated with this reissue following hard on the heels of the live box set and hit single Wor. All attention will be on the seasonal B-side Santa Claus Is Comin' To Town which also hap-pens to be live.

MODERN TALKING: Give Peace On Earth (Hansa/RCA PB 41071, RCA). Well at least it's not a re-release but it is a dire ballad from the Euro duo who brought us the horrendous summer hit Brother Louie.

THE YOUNG 'UNS: Peace On Earth (MBS MBS 2062, PRT).

Pupils of the Sylvia Young Theatre School perform this competent ballad as part of EducAid's fund raising efforts. Not particularly striking but at least it's for a good cause, which is more than can be said for most of this Yuletide drivel.

SLADE: Merry Xmas Everybody (Polydor POSP(X) 780, Poly-Gram) Slade must be up for the most re-issued record ever as the old chestnut is wheeled out yet again. It might be a party fovourite but its appeal wanes with every passing year.



JON ANDERSON: Easier Said Than Done (Elektra EKR 31 (T), WEA). Yet another reissue this time a version of this Vangelis track taken from this Yes man's Christmas album of last year, Three Ships. Given a big production treatment by Roy Thomas-Baker it should re-ceive wide exposure.

JOHN OTWAY: The New Jeru-salem (WEA YZ 95, WEA). Typically John Otway turns things on their head by inflicting his version of this old traditional hymn on WEA, forcing them to release it! An eccentric idea that is sensationally ordinary in its execution even when delivered by John Otway.





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#### **LP REVIEWS**

# a & R

#### GENERAL

AMAZULU: Amazulu. Island ILPS 9851. With Andy Hill (Bucks Fizz, etc), Christapher Neil (Sheena Eastan, Paul Nicholas, Dallar and Gerard Kenny) and Dennis Bavell amangst the praducer line-up here, the musical result, as ane wauld expect, is cammercial pap which may disappaint some of the early Amazulu fans but generate some interest amangst the mare general market. It's lightweight but catchy, with a sprinkling of aldies (including Barry Blaam's classic Mantega Bay) amidst the new moterial. Pleasant listening — but hardly innavative. CW



BOBBY WOMACK: Wamagic. MCA MCG 6020. Praducer: Chips Maman. Babby Wamak further pads his seat in the rack and saul hall af fame with yet another classic platter reiterating the salty, bitter-sweet life and times af madem day blues' champian laser. Bab's a haat as he hallers



Babby Wamack: magic, Bab

abaut his acidic heartbreak and, even an the less canvincing uptempa numbers, yau can't deny the guy sure can sing. Exquisite and tantalising, Wamagic is heading straight far 1,000 distinctive album shaped Xmas presents. Sa, dan't put yaur tree next to the radiatar. DEM

BUCKS FIZZ: Writing On The Wall (Palydar POLH 30). Bucks Fizz's career has been rother flat af late, since bad luck and bad publicity dagged them awhile back. This LP aims ta put them back in facus, yet it presents a strange blend af influences — ex-King Crimsan Pete Sinfield craps up frequently an writing credits (including the recent single, I Hear Talk). But alangside the inevitable ballads, Bucks Fizz are alsa aiming to stamp into the trendier nightclubs with a mare cantemparary disca beat. They may just succeed — althaugh I can't help wishing they'd at least accessionally lay aff thase rother dated multi-layered vacals. CL



ROLAND RAT: Raland's Living Legend — The Album (BBC REB 614). If you take a loak at the accasional praduction credits for Stack/Aitken/Waterman and the arty sleeve, you'd be fargiven for thinking that this is a selection of tasteful dance tracks masquerading under the furry maniker of Rallie. Nat so. Only Living Legend, the single, escapes radent vacalisatian of some descriptian. So, despite catchy melady lines and arrangements that are all rapped up, yau've still gat sangs abaut A Guinea Pig In Lave and so an ... Strange, since this way if's nat a kiddies' treat, and grawn ups will itch to scratch Raland, Kevin, Erral and Colin the flea aff the vinyl. Hip pap tunes far yaung radents, indeed ... CL



ATTACCO DECENTE: United Kingdom Of America. All Or Nothing, AON 001. Distribution: Rough Trade. Polemic to the pulse of the dulcimer. So unusual is the concept of a three piece featuring Appolachian and hammer dulcimers, it's fargivable ta miss the actual strength at the sangs and lyrics. Encampossing the best of contemparary falk (intensity, cammitment plus politics) and presenting the package in a traditional farm, Attacca Decente may appear a credible addity, but theirs is a genuine shaut far attention, a true vaice of current disaffection. Billy Bragg thinks so tao.

ROBIN WILLIAMSON: Songs And Music. Awareness Records. AWI 1005. Rabin Williamson: A Glint At The Kindlings. Awareness Records. AWL 1006. Both reissues fram the late Seventies when the ther current musical taste faund little raam far these idylic pleasures. Once a member of the Incredible String Band, Williamson plaughs a furraw unashamedly bucolic, glarying all things English and traditional. In the climate of the mid-Eighties, mare talerant af such ramblings, we can expect far better soles, but hopefully not an ISB revival. Full marks again ta the Awarness palicy of re-presenting curias fram the archives. DH



Texas Campfire Tapes. Caoking Vinyl COOK 002. Distribution: Nine Mile and the Cartel. The falk revival takes a hesitant secand gasp af air and new label Caoking Vinyl prave that they've mare than ane string ta their baw. American craaning twanger Michelle-Shacked laaks like the archetypal raunchy left wing ane parent femma, and all the rest, but her palitics (whatever they may be) rarely rear their head an this law key hypnatic performance. Around the Texas campfire things are relaxing, the graave is decidedly bluesy with more than a hint of upbeat melady. All in all a scorcher, Jack! Are the baked patataes ready yet? **DEH** 



THE SMITHEREENS: Especially Far Yau. Enigma Eurape 3208-1. In the extraordinary achievements/ great debuts af aur time stakes, this rates a very credible shawing. Jangle pap spends a night with Husker Du, while Suzanne Vega is

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spatied leaving by the back daar. Stressing Vega's involvement is really missing the paint, far although the track she appears an is a nice little work aut, the genuine glaries lay elsewhere. Not a duffer among the dazen, each a tidy mix af melady and muscle. They even get away with titles like Graavy Juesday and Crazy Mixed Up Kid. Yes, perfectian approaches. DH



CAMPER VAN BEETHOVEN: The Third LP. Raugh Trade ROUGH 109. Distribution: Raugh Trade and the Cartel. Give these bays a medal! Never in the field af ... well, C V Beethaven might sound a mite add but their raotsy US muzak, Chackful af steel guitars, daft lyrics and ariginal tuneful arrangements, makes for prime time listening. The Beethaven's cult status shauld see sales a-plenty and, with this mare develaped sound, press haunds shauld, again, shaw appraval and elevate the Campers to their desired status as the band making the music that Janathan Richman always threatened ta and that Talking Heads laughed aff in rehearsal. Neat. DEEP SEA JIVERS: Raptures Of The Deep. Mermaid Recards MMD 101. The Deep Sea Jivers, in carning to terms with the fact that they're never gaing to be exactly fashianable, have subdued the wackier side of their nature to praduce an album that is rather mare sophisticated than their last and which at times saunds distinctly like Warking Week. Peter Thamas is indisputably an accamplished saxaphanist and this is beautifully exaphanist and this is beautifully exaphanist and this beautifully exaphanist and the bassist Ruth Bitelli has really came in ta her awn in the vacal department. The band are great fun live and are just learning haw to successfully reflect that fact an vinyl.

KF

VARIOUS: Blast ... From The Hip To The Heart. Criminal Damage CRI LP 140. Distribution: Backs and The Cartel. Check this. Criminal Damage for a mere two and a half squid, and that's the punter's price. The Damaged 11 came up trumps an an uptempa callectian af latter day rock 'n' whatever. And tips for the future? We point the splintered stick at The Jack Rubies, The Jackal and say, we tald you sa, about MB Hi-Pawer. Brill.



DEEP SEA JIVERS: funnily enough, underwater



VARIOUS: NME C86. Raugh Trade ROUGH 100. Distributian: Raugh Trade and the Cartel. And, well, as David Frast wauld say, That Was The Year That Was. The NME's caal spaal hits vinyl Paydirt with 22 yaung hapefuls packed like funky teenage sardines anto ane campilatian. Yau can hear The Mighty Leman Draps, The Saup Dragans, Stump, The Age Of Chance, Fuzzbax, Miaaw, and The Shap Assistants.



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MUSIC WEEK 13 DECEMBER, 1986

- Various	EMI/Virgin NOX 1
21 17 BROTHERS IN ARMS *** CD Dire Straits	Vertigo/Phonogram VERH 25
22 42 AN ALBUMS OF HYMNS Aled Jones	Telstar STAR 2272
23 33 SCOUNDREL DAYS • CD	Warner Brothers WX62
24 12 NOW DANCE 86 • Various	EMI/Virgin NOD 2
25 28 THE GREATEST HITS Bonnie Tyler	Telstar STAR 2291
26 39 LONDON 0 HULL 4 • CD The Housemartins	Go! Discs AGOLP 7
27 19 LIVE/1975-1985 • CD Bruce Springsteen & The E Street Band	CBS 450227-1
28 21 HIT MIX '86 • Various	Stylus SMR 624
29 20 DISCO O Pet Shop Boys	EMI PRG 1001
30 52 MOTOWN CHARTBUSTERS	Telstar STAR 2283
31 35 THE FINAL COUNTDOWN Europe	Epic EPC 26808
32 40 INVISIBLE TOUCH * CD Genesis	Virgin GENLP 2
33 43 JUST GOOD FRIENDS O CD Paul Nicholas	K-tel ONE 1334
34 36 SWEET FREEDOM: BEST OF MICH	AEL McDONALD () Worner Brothers WX 67
35 27 WHITNEY HOUSTON *** CD Whitney Houston	Arista 206 978
36 44 CHRISTMAS • CD Elaine Paige	WEA WX 80
37 22 AUGUST O Eric Clapton	Duck/Warner Brothers WX 71
38 25 A KIND OF MAGIC ** cD Queen	EMI EU 3509
39 47 COMMUNARDS • CD Communards	London LONLP 18
40 NEW ANYTHING O The Damned	MCA MCG 6015
41 24 SO ★ CD Peter Gabriel	Virgin PG 5
42 31 THE VERY BEST OF THE DRIFT The Drifters	ERS CD Telstar STAR 2280
• * * * TRIPLE PLATINUM * * DOUBLE PLATI (600,000 units)	NUM + PLATINUM (300,000 units
GOLD SILVER     (100,000 units) I (60,000 units)     NEW NEW I	ENTRY RE-ENTRY

THE TOUGH GET GOING	** * ,
LOVE ZONE	
BITTERSWEET	
THERE'LL BE SAD SONGS (TO MAKE YOU CRY)	
IT WOULD MAKE A GREAT GIFT!	
43 THE CAROLS ALBUM O CD	EMI EMITY 43

43 NEW	THE CAROLS ALBUM O CD Huddersfield Choral Society	EMI EMTV 43
44 58	THE RIGHT MOMENT • CD Barbara Dickson	K-tel ONE 1335
45 26	THE AUTOBIOGRAPHY OF SU Supertramp	PERTRAMP • CD A&M TRAMPI
46 29	UTTER MADNESS CD Madness	Zorjazz/Virgin JZLP 2
<b>47</b> 41	IN THE ARMY NOW • CD Status Quo	Vertigo/Phonogram VERH 36
48 48	DANCING ON THE CEILING +	CD Motown ZL 72412
49 38	RAPTURE • CD Anita Baker	Elektro EKT 37
<b>50</b> 32	ROCKBIRD CD Debbie Harry	Chrysalis CHR 1540
51	CHRISTMAS WITH KIRI CD Kiri Te Kanawa	Decca/London PROLP 12
<b>52</b> 65	HOLLYWOOD AND BROADWA Richard Clayderman De	AY CD cco/Delphine/London SKL 5344
53 16	NOTORIOUS CD Duran Duran	EMI DDN 331
54 46	DIANA · MICHAEL · GLADYS · D. Ross/M. Jackson/G. Knight/S. Wonder	
<b>55</b> 49	THE FINAL • CD Wham!	Epic EPC 88681
56 50	VIVA! SANTANA — THE VERY Santana	BEST O CD K-tel/C85 NE 1338
57 HEW	CHAS AND DAVE'S CHRISTMAS	CAROL ALBUM Telstor STAR 2293
<b>58</b> 93	PARTY CRAZY Black Lace	Telstor STAR 2288
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		eanous	בום אות נטוקוב
79	82	THE PAVAROTTI COLLECTION • Luciano Pavarotti	CD Stylus SMR 8617
80	72	GIVE ME THE REASON Luther Vandross	Epic EPC 450134-3
81	84	THE VERY BEST OF BARBARA DI Barbara Dickson	CKSON Telstar STAR 2276
82	70	LEATHER JACKETS • CD Elton John	Rocket/Phonogram EJLP 1
83	94	CENTRE STAGE CD Dovid Essex	K-tel ONE 1333
84	76	PICTURE BOOK ★ cD Simply Red	Elektra EKT 27
85	88	LIKE A VIRGIN *** CD Madonna	Sire WX 20
86	80	THE CHART Various	Telstar STAR 2278
87	77	WHIPLASH SMILE • CD Biliy Idol	Chrysalis CDL 1514
88	NEW	THE HOLLYWOOD MUSICALS CD Johnny Mathis and Henry Mancini	C85 450 258-1
89	NEW	THE WRITING ON THE WALL Bucks Fizz	Polydor POLH 30
90	89	Music From BBC-TV Series 'THE SING Various	ING DETECTIVE' BBC REN 608
91	RE	NO JACKET REQUIRED *** CD Phil Collins	Virgin V 2345
92	86	SCRATCH AND SNIFF Smith and Jones	10/Virgin DIX 51
93	81	PLEASE • CD Pet Shop Boys	Parlophone PSB 1
94	73	THE CIRCLE & THE SQUARE CD Red Box	Sire/WEA WX 79
95	83	SOMEWHERE IN TIME • CD Iron Maiden	EMI EMC 3512
96	RE	SU Su Pollard	K-tel NE 1327
97	NEW	MUSIC MADNESS Mantronix	10/Virgin D1X 50
98	87	NOW, THAT'S WHAT I CALL MUS Various	Virgin/EMI CD ONLY
99	78	GOD'S OWN MEDICINE O CD The Mission Merc	ury/Phonogram MERH 102
100	63	WHAT PRICE PARADISE CD China Crisis	Virgin V 2410
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1	TOP · 10	0 • 1	ALBUMS
	1 2 NOW, THAT'S WHAT I CALL MUSIC 8 ** EMI/Virgin/Polygram NOW8 [E]		
	Various (Various)         C: TC NOW 8           2 : 4 HITS 5 * *         CBS/RCA Ariola/WEA HITS 5 (R)		51         CHRISTMAS WITH KIRI         Decca/London PROLP 12 (F)           Kiri Te Kanawa (Christopher Roeburn)         C: PROMC 12; CD 414 632.2           52         A5         HOLLYWOOD AND BROADWAY Decca/Delphing/London SKLS344 [F]; C: KSKC 5344
	Various (Various) C: HITS CS; CD: CD HITS S		Richard Clayderman (Olivier Toussaint/Paul de Senneville) CD: 828 028-2
	Kate Bush (Kate Bush (6) Kate Bush/Jon Kelly (3) Andrew Powell (3)	mezzoforte	53 16 2 NOTORIOUS Duran Duran (Nile Rodgers/Duran Duran) C: TC DDN 331; CD: CDP 746 415-2
	4 6 EVERY BREATH YOU TAKE — THE SINGLES A&M EVERY I (F) C: EVERC 1 The Police (Police (oil 13)/Podgham (6) Gray (3) Latham (1)) * CO: EVECD 1 5 THEY LIVE MAGIC		54 46 5 DIANA · MICHAEL · GLADYS · STEVIE · PriorityV PTVR 2 (R); C: PTVT 2 Diana Ross/Michael Jackson/Gladys Knight/Stevie Wonder (Various)
	Gueen/Trip Kholof)     C: TC EMC 3517     GraceLAND **     Womer Brothers WX 52 (W)	nothing lasts forever	55 49 22 THE FINAL • Epic EPC 88681 (C); C. 40-88681; CD: CDEPC 88681 Wham! (George Michael (11) S. Brown/G. Michael (3) B. Corter (1))
	Paul Simon (Paul Simon) C- WX 52C; CD: 925 447-2		56 50 5 VIVA! SANTANA C K-teVCBS NE 1338 (K) Santana (Various) C: CE 2338; CO: NCD 3338
	7 6 23 TRUE BLUE * * * Sire WX 54 (W) C: WX 54C; CD: 925 442.2 Madonna (Madonna (all 9 tracks) Stephen Broy (6) Patrick Leonard (4)		57 CHAS AND DAVE'S CHRISTMAS CAROL ALBUM Telstor STAR 2293 (R) Chas & Dave (Chas Hodges/Dave Peacock) C: STAC 2293
	8 5 10 ORIGINAL SOUNDTRACK "TOP GUN" * CB5 70276 [C] Various (Various) C. 40-70276; CD: CD CB5 70276		58 93 2 PARTY CRAZY Black Lace (Neil Ferguson/Black Lace) C: STAC 22288 (R)
	9 7 16 SILK AND STEEL ** Five Stor (Vorious) C: PK 71100; CD: PD 71100 C: PK 71100; CD: PD 71100	Available on	59 45 7 LIVERPOOL Frankie Goes To Hollywood (Steve Lipson) ZTT/Island ZTT(Q 8 (6) C: ZCIQ 8 CD: ZCIDO 8
	Bon Jovi (Bruce Fairbairn)         Verligo/Phonagram VERH 38 (F)           C: VERHC 38; CD: 830 264-2	12" (12 MEZZO 1)	60 54 59 ONCE UPON A TIME ** Virgin V 2364 [E] Simple Minds (Jimmy lovine/Bob Clearmountain) C: TCV 2364; CD: CDV 2364
	Image: Stylus SMR 623 (STY)         Stylus SMR 623 (STY)           Foster & Allen (Eamonn Campbell)         C: SMC 623 CD: SMD 623	7" (MEZZO 1)	61 51 7 BETWEEN TWO FIRES • C: 450150-4; CD: 450150-2; Paul Young (Hugh Podgham/Paul Young/Ion Kewley) C85 450150-1 (C)
	12 15 11 DIFFERENT LIGHT • CB5 26659 (C) Bongles (David Kohne) C-40-26659, CD. CDCB5 26659		62 56 179 QUEEN GREATEST HITS * * * Queen (Various) C: TC EMTV 30 (E) C: TC EMTV 30; CD: CDP 746 033-2
	13 23 10 SOUTH PACIFIC • CBS SM 42205 (C); C-40-42205; CD-MK 42205 Kiri te Kanawa, José Correras, Saroh Vaughan etc (Jeremy Lubbock)	ARTISTS'A-Z	63 67 15 WHILE THE CITY SLEEPS • Warner Brothers WX 55 (W): CD. 925 475-2 C: WX 55C George Benson (N.M. Walden (6)/T. LiPuma/R. Buchanan (2)/Kashi/ (1))
	14 14 6 LOVERS Telstar ST AR 2279 (R) Various (Various) C. STAC 2279	A-ba23 64 MATHIS, Johnny and BAKER, Anea49 HENRY MANCINIB8 BANGLES12 MJSSION, The97 BENSION, Gastra	64 71 58 HUNTING HIGH AND LOW ** Warner Brohens WX 30 (W) C: WX 30C; A-ha (T. Mansfield (7)/A. Tamey (2)/J. Ratcliff/A-ha (1)) CD: 723 300-2
	15 13 6 THE GREATEST HITS OF 1986 Telstar STAR 2286 (R) Various (Various) C: STAC 2286	BLACK LACE 58 CHARTBUSTERS 30 * BLACK MAGIC. 78 NICHOLAS Paul 33	65         55         7         GET CLOSE •         Reol/WEAWX64(W); C: WX 64C; CD: 240 976-2           The Pretenders (Bob Clearmountain/Jimmy lovine (9) Stave Lillywhite (1))
	16 18 23 REVENGE * * RCA PL 71050 (R) Eurythmics (David A. Stewart) C: PK 71050; CD: PD 71050	8ROOKS, Elize 71 # NOW DANCE 86 24	66 60 13 BREAK EVERY RULE ● Capital ST 2018 (E) Tino Turner (Terry Britten) C. TC EST 2018 (E)
	17 37 13 FORE! * Chrysolis CDL 1534 (F) C: 2CDL 1534 Huey Lewis and The News (Huey Lewis and The News) CD: CCD 1534	CAMEO69 # NOW THAT'S WHAT'I # CHARI The86 CALLMUSK 8	AST AR 28 INTO THE LIGHT * ASM AMA S121 (F)
	TO 3 THROUGH THE BARRICADES • Reformation/CBS 450259-1 (C)	CHAS & DAVE 57 * NOW 114 CHIAS & DAVE 57 * NOW 144 CHIAS (ESIS 100 CHRISTMAS ALBUM-20 CLAPION Enc. 37 PAGE Evine 36 CLAPIONAN Ruham 52 PAVAROTI Lusono.79 COMMUNARDS 39 PCINCE The 34	68         34         3         INFECTED The The {R. Mosimonn/M. Johnson (2) W. Livesey/M. Johnson (4) G. Langan (2)]
	Spandau Ballet (Garry Langan/Spandau Ballet) C: 450 259-4; CD: 450 259-2 30 4 SIXTIES MANIA Telstar STAR 2287 (8)	COLLINS, Phil 91 PET SHOP BOYS 29, 93 COMMUNARDS 39 POLICE, The 4 CUTTING CREW 75 POLLARD, Su 96	
	Verious (verious)     C:STAC 2287     STAC 2287	CUTING CREW         75         POLLARD, 5u         96           DAMNED, The         40         PRETENDERS, The         65           DE BURCH, Chm.         67         OUEN         5, 38, 62           DICKSON, Barboro         44, 81         PE0 BOX         94	
	21         17         82         BROTHERS IN ARMS ** * Dire Stroits (Mark Knopfler/Neil Dorfsmon)         C: TC NOX 1; CD: CD NOX 1           C: URL 02; CD:	DIFE STRAID	Hdrry Secombe [lony Britien] C: STAC 2289
	C VERHC 25; CD: 824 499-2     C VERHC 25; CD: 824 499-2     A ALBUM OF HYMNS     C VERHC 25; CD: 824 499-2     A ALBUM OF HYMNS     C VERHC 25; CD: 824 499-2     C VERHC 25; CD: 824 499-2	EUROPE31 SECOMBE, Horry70	Elkie Brooks (Russ Ballard (4) Trevor Jordan (3) Julia Downes (1) Gorry Bell (1))
	Aled Jones (Hefin Owen/J. Mervyn Williams) C: 5TAC 2272; CD: TCD 2272	FERRY, Bryon 76 SIMPLE MINDS 00 FIVE STAR 9 SIMPLY RED 84 FOSTER & ALLEN 11 * SINGING DETECTIVE, FRANKLE GOES TO The 90	72 69 2 ALWAYS THERE Marti Webb (Bruce Tolbot/John Altmon) C: ZCF 619 C: ZCF 619
	A-ha (Alon Tarney (7)/Mags/Pol Waaktaar (3)) CD: 925 501-2	HOLLYWOOD 59 * SIXTIES MANIA 19 GABRIEL Peter 41 SMITH & JONES 92 GENESIS 32 SOUNDTRACKS are 8, 13 * GREATEST HITS OF 90	73 66 17 NOW, THAT'S WHAT I CALL MUSIC 7 * * Virgin/EMI NOW 7 (E) Vorious (Various) C: TC NOW7
	Vorious (Various) C- TC NOD 2	1986 The	74 (i) 2 STREET SOUNDS EDITION 19 Street Sounds STSND 19 (R) Various (Various) C: ZCSTS 19
	25 28 3 THE GREATEST HITS Bonnie Tyler (Various) C: STAC 2291	* HITS 5 2 SPRINGSTEEN, Bruce 8 * HIT MIX-86 28 THE 5 STREET BAND 27 HOUSTAMATINS, The 76 STATUS OUD 47 HOUSTON, Whiney_35 * STREET SOUNDS 19 74	75 59 3 BROADCAST Cutting Crew (Terry Brown/Cutting Crew (9) J. Jonsen/S. Thompsom/M. Barbiero (1))
	26 39 24 LONDON 0 HULL 4 • Go! Discs AGOLP 7 (F) The Housemartins (John Williams) C: ZGOLP 7; CD: CCD 1537	HUDDERSFIELD CHORAL SUPERTRAMP45 SOCIETY, The43 TE KANAWA, Kin13, 51	76 74 34 STREET LIFE — 20 GREAT HITS * EG/Palydar EGTV 1 (F) Bryon Ferry Roxy Music (Vorious) C: EGMTV 1; CD: 829 136-2
	27 19 4 LIVE/1975-1985 • CB5 450 227-1 (C); C: 450 227-4; CD: 450 227-2 Bruce Springsteen & The E Street Bond (Springsteen/J. Londau/C. Plotkin)	IDOL Billy 87 IHE THE 68 IPON MAIDEN 95 * TOGETHER 77 JACKSON, Michael 54 * TOP GUN (Soundtrack)8 JOHN; Ebon 82 TURNER, Tina 66	77         7 TOGETHER •         K-tel NE 1345 (K)           Various (Various)         C: CE 2345
	<b>28</b> 21 6 HIT MIX '86 • 5tylus SMR 624 (STY) Various (Various) C: SMC 624	JOHN Ellon 82 TURNER, line 66 JONES, Aled 22 TYTER Bonne. 25 KNICHT, Glogy 54 VANDROSS Luher 80 LEVVS, Huey/The News 17 WEBB, Martin 27 K LOVERS 54 VANDRR, Steve 54	78 64 7 BLACK MAGICO Various (Various) 5 tylus 5MR 619 (STY) C: 5MC 619
	29 20 3 DISCO (Voriaus) EMI PRG 1001 (E) C. TC PRG 1001	McDONALD, Mchael 55 MADNESS 46 YOUNG, Paul 61	79 82 19 THE PAVAROTTI COLLECTION • Stylus SMR 8617 (STT) Luciano Pavaratti (Various) C: SMC 8617, CD: SMD 8617
	30 52 2 MOTOWN CHARTBUSTERS Telstor STAR 2283 (R) Vorious (Various) C: STAC 2283	MADONNA 7,85 MANTRONIX 97 * VARIOUS ARTISTS	80 72 7 GIVE ME THE REASON Luther Vandross (Luther Vondross (9) Morcus Miller (B) C 450134-1 (C)
	<b>31</b> 35 4 THE FINAL COUNTDOWN Epic EPC 26808 (C) Europe (Kevin Elson) C: 40-26808	Year To Date Album Chart New Entries [49 weeks]371	81 84 5 THE VERY BEST OF BARBARA DICKSON Telstor STAR 2276 (R) Barbara Dickson (Various) C: STAC 2275
	32 40 26 INVISIBLE TOUCH * Virgin GENLP 2 (E) Genesis (Genesis/Hugh Podgham) C: GENMC 2; CD: GENCO 2	Panel Sales Percentage increase on last week +22.0% Cassette Percentage of Panel Sales45%	S LEATHER JACKETS • Rocket/Phonogram ELP 1(F)     S - 5 LEATHER JACKETS • C: ELMC 1; C: D: 830 487-2
	<b>33</b> 43 3 JUST GOOD FRIENDS O K-tel ONE 1334 (X) Paul Nicholas (Del Newman) C- OCE 3334 (C) ONE 3334	DISTRIBUTORS' CODE - STI ALBUM RILEASES PAGE Compiled by Gollup for the BPI, Music Week and BBC, based on a sample	CENTRE STAGE K-tel ONE 1333 (K)
	SWFFT FREEDOM O Warner Brothers WX 67(W): C: WX 67C: CD: 241 049-2	al 250 commissional record purclets. To quality for a chart position albums and cassettes must have a dealer price of CLJ2 or more.	<b>84</b> 76 41 PICTURE BOOK * Elektra EKT 27 (W)
	WHITNEY HOUSTON ***     Arista 206 978 (R): C: 406 978: CD: 610 359	*** (900,000 units)	C:EKT27C;C0:760432-2
	CHRISTMAS • WEAWX 80 (X)	** - DOUBLE PLATINUM - PLATINUM ** (600,000 units) (300,000 units) - GOLD - SILVER	THE CHART Telstor STAR 2278 (2)
	3 Elaine Paige (Tony Visconti (11) Mike Batt (1)) C: WX 80C; CD: 242 040-2 3 Z 2 AUGUST Duck/Warner Brothers WX71 (W) C: WX 10 C: CD: 242 040-2 Duck/Warner Brothers WX71 (W) C: WX 10 C: CD: 242 040-2 Duck/Warner Brothers WX71 (W) C: WX 10 C: CD: 242 040-2 Duck/Warner Brothers WX71 (W) C: WX 10 C: CD: 242 040-2 Duck/Warner Brothers WX71 (W) C: WX 10 C: CD: 242 040-2 Duck/Warner Brothers WX71 (W)	(100,000 units) (60,000 units)	Various (Various)         C: \$TAC 2278           87         77         7         WHIPLASH SMILE • Billy Idea (Kaith Engrau)         Chrysolic CD 1514 (F)
		A Ponel Sales Increase 50%	Billy Idol (Keith Forsey) C: ZCDL 1514; CD: CCD 1514
	Queen (Queen/Mack (5) Queen/David Richords (4)) CD: CDP 746 267-2	or more over previous week.	CD: 450 258-2
	39         47         20         Communards (Mike Thorne)         C: LONC 18; CD: 828 016-2           ANYTURNO         MCA MCC (015 (E))         MCA MCC (015 (E))		Bucks Fizz (Various) C: POLHC 30
	The Damned (Jon Kelly) C: MCGC 6015	Limited	Various (Various) BBC KEN 000; C: ZCN 000 (E)
	41 24 29 SO * Peter Gabriel (Daniel Lanois/Peter Gobriel) C: PGMC 5: (C) PGCD 5 C: C: PGMC 5: (C) PGCD 5	edition	91 III Phi Collins (Phil Collins/Hugh Padgham) C: TCV 2345; CE: COV 2345 C: TCV 2345; CE: COV 2345; CE: CV 2345; CE: COV 2345; CE: CE: CE: CE:
	42 31 9 THE VERY BEST OF THE DRIFTERS The Drifters (Vorious) C. STAC 2280; CD: TCD 2280	special	92 86 5 SCRATCH AND SNIFF Smith and Jones (Peter Fincham) C: CDIX ST
	43 THE CAROLS ALBUM O Huddersfield Choral Society (Andrew Keeler) C: TC EMTV 43; CD: CDP 746 412-2 C: TC EMTV 43; CD: CDP 746 412-2	5 track CD	93         81         37         PLEASE • Pet Shap Boys (Stephen Hogue)         Parlophane PS8 1 (E)           C: TC P58 1; CD: CDP 746 271-2
	44         58         3         THE RIGHT MOMENT •         K-tel ONE 1335 (K); C: OCE 2335           Barbara Dickson (Del Newman (all 14) Ian Lynn (5))         CD: ONCD 3335	(CD MEZZO 1)	94 73 2 THE CIRCLE & THE SQUARE Sire/WEA WX 79 (W) CD: 242 037-2 Red Box (David Motion (all 12) Dovid Motion/Chris Hughes (1)) C: WX 79C
	45 26 9 THE AUTOBIOGRAPHY OF SUPERTRAMP • A&M TRAMP 1 (F) Supertramp (Supertramp/Vorious) C: TRAMC 1; CD: TRAMC 0 1		95         83         10         SOMEWHERE IN TIME• Iron Maiden (Martin Birch)         EMI EMC 3512 (E)           C: TC EMC 3512; CD: CDP 746 341-2
	46 29 2 UTTER MADNESS Madness (Clive Longer/Alon Winstanley) Zarjozz/Virgin JZLP 2 (E) C: JZMC 2; CD: JZCD 2	Featuring	96 🛤 SU Su Pallard (Bill Kimber (all 12) Keith Hopwood/Phil Bush (2)) C: CE 2327
	47 41 15 IN THE ARMY NOW • Status Que (Pip Williams (9)/Dave Edmunds (2)) C: VERHC 36; CD: 830 049-2	GARDEN PARTY	97 MUSIC MADNESS 10/Virgin DIX 50 (E)
	48 48 17 Lionel Richie (Jonel Anthony Carmichael) C. ZK 72412 (R) Lionel Richie (Jonel Richie/James Anthony Carmichael) C. ZK 72412 (C) ZD 72412	&	98 87 3 NOW, THAT'S WHAT I CALL MUSIC'86 [Compact Disc Only] Various (Various) Virgin/EMI/Polygram CDNOW 86(E)
	49 38 19 RAPTURE • Elokre KK1 37 (W) C: KX137C; CD: 960 444-2 Anita Baker (Michael Powell (7) Marti Shorran/Gary Skordino (1)	ROCKALL	GOD'S OWN MEDICINE C Mercury/Phononrom MEPH 102/EL
	POCKBIRD Chrysalis CHR 1540 (F)		Understand         C: MERHC 102; CD 330 603-2           10063         2         WHAT PRICE PARADISE China Crisis (Clive Langer/Alan Winstanley)         C: TCV 2410; CD: CDV 2410; C: TCV 2410; CD: CDV 2410;
L	Debbie Harry (Seth Justman) C: ZCHR 1540; CD: CCD 1540		C: TCV 2410; CD: CDV 2410]

Various

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STYIUS STAK DIY

13 DECEMBER 1986



#### E W E

Nicolas Soames on PRT's Vir-tuoso Collection and other new CD releases.

THE release of PRT's mid-price Virtuaso Callection series will call into older recordings now being trans-ferred to CD. These performances are reliable and in some cases excellent, and the transfer has largely been extremely successful. Certainly, at the price, they are very goad. Here are brief notes on three of the projected 25.

Symphonic Variations, Franck/ Piana Concerto, Schumann. Bela Siki, piano, The Pro Arte Orches-tra, Sir Eugene Gaossens. PVCD 8371.

8371. Very sympathetic playing from Bela Siki of both works. Recorded in 1959, the quality of the master tapes has proved more than odequate. Franck's Variatians are bet then in a puritual to a CO not otherwise available on CD.

Symphonies Nos 1 and 8, Beeth-oven. The Hallé Orchestra, Sir John Barbirolli. PVCD 8373.

Very direct playing from Barbirolli and the Hallé. The apening bars of the first symphony grasps the atten-tion and maintains it despite the accasional technical blemish. Dates fram 1958, but still sounds excellent.

A selection of recent LP releases.

Piano Concerto Na 1. Tchaikovsky. Barry Douglas, piano, LSO, Leonard Slatkin. RCA RL 89968.

RCA RL 89968. After the performance of Piano Concertos by Brohms and Tchaikovsky by the British-born pianist Barry Douglas in the Tchaikovsky Competition in Mos-cow in July this year, the Soviet audience chanted "First Prize, First Prize," Shortly after, Barry Douglas became the first non-Russian to win the competition outrable since Van became the first non-Russion to win the competition autright since Van Cliburn in 1958. RCA signed him, and it has now rush-released Douglas' recording, made in Lon-don, of the piano cancerto. It shows his rich piano saund, but abave all shows his trana control

It shows his rich piono sound, but obove oll shows his strong control of the virtuasa work. The pace seems almost measured at times were it not for the grawing drama-tic urgency that explodes at just the right moment. He is certainly an extraordinary pianist. But I do feel that, even though this release is as much an event as a formal recardmuch an event as a formal recard-ing, a mere 36 minutes of music is rather short for an LP these days.

# The Last Chord, Handel's Largo, etc, Dame Clara Butt. Pearl GEMM 301.

The great British controlto of the late Victorian and Edwardian era wha embodied the British Empire what embodied the British Empire with her upstanding performances of Land Of Hope And Glary. Apart from her sterling work, she had a wide repertaire, from Elgar's Gerontius to Barbara Allon — which is reflected in this useful Deed performance. Peorl collection.

Clarinet Concertos, Copland/ Finzi. George Macdonald, clar-inet, Northern Sinfonia of England, Steuart Bedford, conduc-tor. ASV DCA 568.

Sensitive and thoughtful performances of two important 20th cenSymphany Na 8, Vaughan Williams/The Garden of Fand, Bax/A Shrapshire Lad, Butter-warth. The Hallé Orchestra, Barbiralli. PVCD 8380.

A much-later recarding — it was made in 1966 — and it sounds the best of all three. It is also repertoire that is needed to fill gaps in the CD catalogue: the Butterworth is not otherwise available. It has the added advantage of beautifully idiamatic English playing from the

Symphany No 6, Beethoven, The Academy of St Martin-in-the-Fields, Neville Marriner. Philips 416 385-2.

As the authentic movement begins to work on Beethoven, the general appraach to Beethoven is more from the chamber orchestral view, which is where Marriner comes into his own, albeit on modern instruments. His experience over the past five years or so with larger orchestras gives his view of Beethorcnestras gives his view of been-oven an extra breadth, but it is the smoothness of the small orchestro that has made his Beethoven so successful. This is likely to build on the reputation of his previous Beethoven release Beethoven release.

Symphonies Nos 4 and 7, Sibe-lius. Helsinki Philharmonic Orchestra, Paavo Berglund. EMI

CDC 7474432.

For all the merits of this recording — and the Faurth Symphany parti-cularly has an uncompromising tensian — it will meet strang com-petitian fram Rattle's set also on EMI. The main selling point, I suppose, is the Scandinavian cannec-

S

Violin Cancerto/Variations on a Dublin Air, Hamilton Harty, Uls-ter Orchestra, Bryden Thomson. Chandas CHAN 8366.

was impressed by this virtually unknown violin concerto when the recording was first released in predigital days by Chandos, and this CD has done nothing to make me change my mind. It is a grand change my mind. It is a grand virtuoso work in the Ramantic tradition, and the late Ralph Holmes plays it with customary bravura without lasing its warm and lyrical nature.

The Complete Intermezzos, Brahms. Luba Edlina, piana. Chandos CHAN 8467. This is the anly collection of all the Intermezzos on CD, but Uba Edlina, the planist from the Boradin Trio, makes the issue warth more than its rority value. As she showed in her recardings with the Tria, she is a marvellaus chamber musician, yet more than capable, musically and technically, of asserting herself when it is necessary — os here.



BARRY DOUGLAS: "First Prize, First Prize".

tury clarinet pieces which may nat have the wide appeal of the Mazort or even Weber's concer-tos, but which are nevertheless attractive and at times pastoral.

Symphonies Nas 29, 33, Mozart. English Baroque Soloists, John Eliot Gardiner. Philips 412 736-1. Gardiner underlines the fact that the early recordings of authentic Mozart by Hogwood were the pioneering steps. Now is con-solidation time as the established authentic techniques relax sufficiently to let music expression flaw more naturally. Gordiner is slowly working his way through the main late symphonies of Mazart. It is a series worth watching.

Masterpieces of Portuguese Polyphony. Requiem, Lobo/ Missa, Magalhaes. The William Byrd Choir, Gavin Turner. Hype-rion A66218.

characteristically inventive fashion, Hyperion is encouraging its chairs to investigate the un-known masterpieces af the Iberian peninsular. After volumes of Span-ish baroque music, we have here the sametimes fragile beautify of the Portuguese Renaissance Polyphony. Composers such as Lobo and Magalhaes mean little to the even choral specialists, but the rich sound and unexpected turns in this music makes this recard extremely rewording

Mass For Four Voices/Mass For Six Voices, In Illo Tempare. The Sixteen, Harry Christophers, conductor. Hyperion A66214. Mare sublime choral music from Hyperion and The Sixteen, this time of Iwa masses by Monteverdi. The small forces used bely the strength of the performance — there is an admirably virile guality. WorldRadioHistory

MIN I					
KEY A Radio 1 'A' list C Radio 1 Charlbuster N Row Entry	RADID 1 vie vie 612 2911 ACTUAL PLAYS 4 or more	RADIO 1 10/1 10/1 8.12 1.2 PLATUSTED	REGIONAL *** *** 8 12 1 12 PLAYLISTINGS .41 statiset	LAST WEEK'S CHART	
LBBOTT, GREGORY Shake You Down CBS	13 13	A A	34 29	15	N
AGE OF CHANCE Kiss Fan I-HA Cry Wolf Warner Brothars	5 5 20 11	 A C	 39 39	- 28	
BAD COMPANY This Love Atlantic	13 10 13 12	A A A A	13 13 39 42		-
BAKER, ANITA Sweet Love Elektra BENSON, GEORGE Shiver Warner Brathers	15 8	A A	34 40	21	-
SERLIN Toke My Breath Away (BS RERLIN You Don't Know Mercury	12 20	A A	33 40 8	2	N
BIBLEI, THE Mahala Backs	\$ 5		28 27	-	- "
BON JOVI Livin' On A Prayer Vertigo BROOKS, ELKIE Na Mare The Fool Legend	14 10	A A A	28 27 21 21	50	-
BROWN, JAMES How Do You Slop Scatti Brothers			16 18 30 26	- 77	N
COMMUNARDS So Cold The Night London	18 15	AA	39 39	14	Ē.
CRAWFORD, RANDY Almoz Warner Brothers DE BURGH, CHRIS Spacemon Came Travelling A&M			24 25 11 —	57 82	H
DEXY'S MIDNIGHT RUNNERS Becouse Of You Mercury	6 —		18 13 11 13	39	-
DOLLAR Haven's We Said Goodbye Befare Artista DOCTOR & THE MEDICS Waterloo S.R.S.	1 9	A A	10 18	45	
DR FEELGOOD See You Later Alligator Stiff RASURE Sometimes Mute	4 -	— — A A	5 38 40	93	N
EUROPE The Final Countdown Epic	21 16	A A	33 36	ł	- "
EURYTHMJCS Miracle Of Love RCA FALL, THE Hey! Lucioni Beggars Banquet	15 13 4 —	A A 	35 40	29	-
FIVE STAR IF I Soy Yes Tent	13 17	A A	31 42	16	Ļ
FOX, SAMANTHA I'm All You Need Jive FUNKREW Breaking Hearts Sophisticated Noise	<b>-</b> - <b>8</b> 5		11 8	-	ŀ
FRANKIE GOES TO HOLLY WOOD Warriors () ZTT GAP BAND The Big Fun Tatal Experience	17 14 6 —	A A C _	28 35	19	
GRAHAM, JAKI Siep Right Up EMI	15 12	— A	38 41	76	t
GENESIS Land Of Confusion Virgin GO WEST True Colours Chrysolis	13 20 11 7	A A A C	37 42 34 38	20	-
HARRY, DEBBIE French Kissin' In The USA Chrysolis	18 17	A A	38 42	8	Ļ
HALL, DARYL I Wasn't Born Yesterday RCA HOUSEMARTINS Caravan Of Love Gol Discs	11 14 17 17	A A	33 36 36 25	23	T N
IRON MAIDEN Stranger In A Strange Lond EMI JOHN/RICHARD Slaw Rivers Recket	10 12	— — A A	10 15 35 41	33 51	F
JOHN MICHARD Slow Rivers Record JOHNSON, DON Heartache Away Epic			14 12	-	Re
IONES, HOWARD You Know   Love You Don'l You WEA IONES, ORAN "JUICE" The Rain Del Jam	10 14 10 9	A A A A	30 36 37 32	43	ł
KAMEN, NICK Each Time You Break My Heart WEA	14 13	A A	38 43	S	Ľ.
KERSHAW, NIK Radio Musicolo MCA KOOL & THE GANG Victory Club	4 -		26 29 10 -	-	N
LAUPER, CYNDI Change Of Heart Portroit LEWIS, HUEY AND THE NEWS Hip To Be Square Chyselis	13 13 11 18	A A A A A	30 34 30 32	86 64	F
LEWIS, HUEY AND THE NEWS Hip To Be Square Chyselis LOGGINS, KENNY Danger Zone CBS			17 -	-	t.
LOOSE ENDS Nights Of Pleasure Virgin MADONNA Open Your Heart Sire		 c c	9 13 37 20		ŀ
McCARTNEY, PAUL Only Love Remains MPL/Parlophone	11 6	( (	32 26	-	
M.C. MIKER "G" & DEEJAY SVEN Celebrations Rop Debut MIAMI SOUND MACHINE Folling In Love Epic	 s -		10 <u> </u>	-	L N
MISTY IN ROOTS Own Them Control Them People United MOORE, GARY Over The Hills And For Away 10	9 15 11 7	A A ( _ )		-	N
MOYET, ALISOH Is This Love? CBS	16 9	AA	38 40	32	N
NEVILLE, ROBBIE C'est Lo Vie Manhattan POP, IGGY Real Wild Child A&M	9 12 15 15	A A A A	13 10 15 9	- 76	ŀ
PRETENDERS Hymn To Her Real	16 —	C C	36 17	-	T.N
REA, CHRIS Driving Home For Christmos Magnel RED BOX For Americo WEA	4 — 16 17	 A A	 34 42		F
RICHIE, LIONEL Ballerina Girl Motown SIMON, PAUL The Boy in The Bubble Warner Brathers	4 — 17 10	 ( (	8 <u> </u>		F.
SPACEMAN 3 Wolking with Jesus Gloss	4 -			81 —	N
SPRINGSTEEN, BRUCE War CBS STATUS QUO Dreamin' Vertigo	17 15	A A A	29 31 35 33	18	ŀ
STRANGLERS Big In America Epic	1 -	( -	16 —	-	ţ
STEWART, ROD in My Life Warner Brothers SURVIVOR is This Love? Scotti Brothers	6 13	A A	29 32 17 20	89	ł
SWING OUT SISTER Breakout Mercury VELA, ROSIE Mogic Smile A&M	15 17 9 —	A A C	33 42	6	Ļ
WARD BROTHERS Cross That Bridge Street	6 -	( -		-	ł
WHITTAKER/O'CONNOR Skye Boat Song Temba WILDE, KIM You Keep Me Hangin' On MCA	 14 15	 A A	25 23 31 40		F
WILLIAMS, VESTA Once Bitten, Twice Shy A&M	10 4	A C		-	ţ
WILSON, JACKIE Reet Petite (The Sweetest Girl in Town) SMP WOMACK & WOMACK Soul Love/Soul Man Manhellan	7 _	 A A	22 13 7 9	40	ł
YOUNG, PAUL Some People CBS	11 14	A A	34 39	56	Ţ
The above grid features those records included on the ec Radia 1, plays as logged last week by Sham Tracking, ar sonons. The following takons were unable to provide a playtist last and Chiltern.	2				
Bubbling under this week's god with 5-8 regional listings a David Essex (6), Harold Faltermeyer (7), High Jinx (6), To	affy (6), Timeco	de (5).	Kiled The Cal (	5).	

#### independent tape duplicators itd

# New boom era for ITD

**MAINTAINING INFINITE flexibility for** the benefit of the customer — that's the maxim that has steered Independent Tape Duplicators Ltd to success in its 10 years of business. John Tobler checks out the Aylesbury headquarters and discovers the reality of tape duplication is very different to what he'd imagined . . .

INALLY THE days of vinyl supremacy are over. Sales of pre-recorded cassettes are now, for the first time, out-stripping their album counterparts o public raised on records is uning on to the convenience and partability of tapes. So what does this mean for the Independent Tape Duplicators of Aylesbury, which can accurately claim to be the leader in the independent tape duplicator sector? To sum it up in one simple phrase — the sky's the limit!

Imit: A few weeks ago, ITD cele-brated its tenth anniversary. The company was lounched on September 1st, 1976, by the two men who still control it, managing

director Roy Jackson-Moore and his fellaw director, Mike McLough-lin. What hos changed in the intervening years is the workforce – beginning with only one employee other than themselves, Jackson-Moore and McLaughlin now pres-ide over 44 stoff members. The location of their headquarters has olso changed, olthough not that recently. Starting their operation in 1976 in a 1,500 square foot work-1976 in a 1,500 square toot wark-shop in Little Chalfont, ITD moved eight years ago into a purpose designed modern factory unit on Rabons Lone Industrial Estate in Aylesbury, where it has remained ond prospered ever since. Unless the laymon hos really considered the requirements of a



ROY JACKSON-MOORE (left) and Mike McLaughlin: now presiding over o stoff that numbers 44.

cassette duplicating plant and can understand the very particular needs of such an installation, it is virtually impossible to visualise. As McLoughlin notes: "when you say your business is tape duplication, your business is tope duplication, people imagine a room full of dozens of cassette machines, and people inserting tapes in them, then hitting the 'go' button and sitting back until they're finished." The reality is very different — a customer provides a master tape, which is then re-recorded onto a praduction master tap covide o production master to provide a "mother" from which numerous

copies can be produced using the "loop bin" system. Various sophisti-cated procedures prevent the in-trusion of unwanted external noise, and the result is lorge reels of cassette tape. These are transfer-red to o remorkable machine which cuts off the requisite amount of recorded tape, affixes the lead-ers which it attaches to the hubs of the cassette shall write a decrime the cascette shell, prints a descrip-tion on the shell, receives an inlay cord, is packed inside a librory case and finally shrink-wrapped, ready to be packed in custom-built baxes for delivery to the customer.

These prudent customers (obviously as impressed with the level of automation and control as this laymon) can be divided into three areas of roughly the same size. Educational cossettes, often in the spoken word field of tuition in English for foreign students are undertaken for the University Presses of both Oxford and Cambridge, and also for Longmans Graup. As Jackson-Moore points out; "Unlike music tapes, where there is often severe competition among componies, with education-al material it is perfectly possible ta work for three concerns who might appear to be in competition with each other. By contrast, as we pro-duce most of K-tel's cossettes, it wouldn't really be possible to produce tapes for one of their com-petitors. Also, we've been working for K-tel since we started ITD, which was before K-tel moved to Western Avenue, and we're now opproaching the ten millionth cos-

sette we've produced for them." Adds McLoughlin: 'I've still got the first British K-tet olbum. They were the first in that market, and no doubt that's one of the main reasons why they still lead the field."

Some may find it remarkable that the mighty K-tel should work

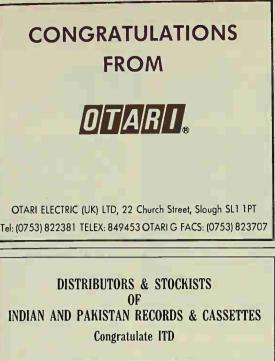
TO PAGE 28

# **ROY, MIKE AND BARRY**

WOULD LIKE TO THANK ALL THE CUSTOMERS. ALL THE SUPPLIERS AND ALL THE STAFF, FOR MAKING THE FIRST 10 YEARS SO SUCCESSFUL

ITD LTD. FARADAY ROAD, AYLESBURY, BUCKS 0296 27211 TELEX 838705 TAPE UK G

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**38 MUSICASSETTES OF** NUSRAT FATEH ALI **KHAN QAWWAL &** ONE LP

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#### independent tape duplicators ltd

#### FROM PAGE 27

with what is a camparatively small with what is a camparchively small concern such as ITD, but the latter's manaeuvrability is ane af its greatest assets, accarding ta Jacksan-Moare: "Part of the deal is that they wont things impassibly fast, and as a small campany, we're able to react mare quickly than sameane bigger and perhaps mare unwiedly. Unlike many of the bigger tape dualizators, we don't bigger tape duplicators, we don't have aur own repertoire, so we can affard to be more flexible.

The third area in which ITD operates is what it terms "general" cassette tapes. During the hame camputer explasion a few years ago, ITD's expansion, which in every other year of its existence has shawn a steady increase which praduces a smaoth upward curve when plotted as a graph, deviated from this comfortable growth into a more jagged representation, but quickly reverted to a more predict-able controlled growth — unsur-prisingly reflecting the progress of

the home computer industry. It would be reasonable to assume that advances in technoloassume that advances in technolo-gy had affected tape duplication os much as any other field, and such an assumption would be cor-rect. As far as the raw materials go, McLoughlin reports that "ITD has always used BASF tape which has undergone several stages of im-provement since the company started, and we know the results started, and we know the testing will be excellent for all aspects of our work," he says. The duplicating machines are made by Otari, whose products ITD has also used since the beginning, and the



SHERI CLARK: responsible far the smooth running of reception.

McLaughlin verdict is "very reliable

ADVERTORIAL

McLaughlin verdict is "very reliable Japanese equipment." Laaking ahead, ITD is consider-ing the aptians in the field of DAT, but as yet has came ta na firm decision. Jackson-Moore notes that his company will wait to see how DAT settles down, adding that the lesson learnt by many entrep-reneurs when video topes were first introduced should still be heeded. "You con jump in at the start and make a success of it, or take the wrong decision and be or take the wrong decision and be ruined. There are several different formats, and we need to know which one will become the most popular."

As far as tape quality (and therefore ultimately sound repro-duction) are concerned, Jackson-Moore reports a steady imprave-ment over the past 10 years, to some extent due to the views of record companies having to alter as tape has become an increasing-ly important part of their market. Additionally, of course, the in-troduction of digital recording and chrame tape have bath impraved

sound and quality. Another impartant ITD custamer among its musical clientele is Mute Recards, home of Depeche Mode and the various subsequent successful explaits of Vince Clarke, such as Yazoo, The Assembly and now Erasure. "Mute always pro-vides us with a digital master and invoriably insist on BASF chrome tape, which is the ultimate quality for cassette production. We regard Mute as our prestige musical

Mute as our prestige musical cus-tomer along with Bartlett & Bliss whose Beatrix Potter children's cassettes are universally recog-nised for their high quality." Some variation is possible in physical presentation of cassettes, one which immediately sprang to McLoughlin's mind being the pro-duction of K-Tel's celebrated Ken-ve Everett-inspired album. The ny Everett-inspired album, The Warld's Warst Record Show, which emerged in cassette form in

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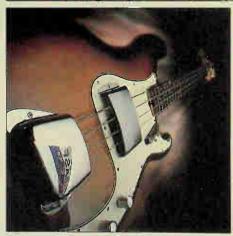
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stages of improvement sinc the company started, and we know the results will be excellent for all aspects of our work'	CHIVERS AUDIO Bath, Avon, BA England	T.D. Publishers e Road 12 3AX, h (0225)335336 Bartlett	ir 10th Anniversary Bliss Productions Ltd.
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> It would be reasonable to assume that advances in technology had affected tape duplication as much as any other field, and such an assumption would be carrect. As far as the raw materials ga, McLaughlin reparts that "ITD has always used BASF tape which has undergone several stages of im-provement since the company started, and we know the results will be excellent for all aspects of aur work," he says. The duplicating machines are made by Otan, whose products ITD has also used since the beginning, and the

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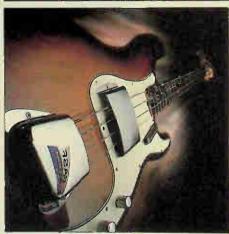
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Master developed specificary for precision top-off operation at high speed (64 times). AUDIO DUPLICATION TAPE. High quality duplication from the 3.81mm ferric and chrome pancakes. The chrome formulation offers particularly low modulation noise and brilliant clarity of sound. BASF chrome is specified by major record companies worldwide, for use on many of the finest pre-recorded cassettes currently available

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a red library case containing a green cassette. "Any calaur, plus silver or gold, is possible — gald seems to be frequently used for special presentatians," he adds. In addition to the regular cus-

tomers already mentioned, ITD also copes with what is knawn as "overflow" work from other duplicating companies, including the majar manufacturing labels, parti-cularly at this time of year. "We feel that our geographical location teel that our geographical location is very convenient, particularly as the majority of our clients operate from Londan," says Jockson-Moare, while McLoughlin adds that a percentage of the ITD work force previously worked for the

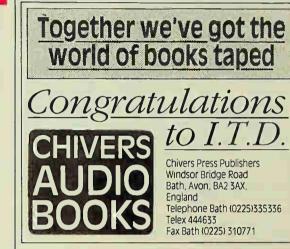
neighbauring CBS factary, in same cases daing very similar work. "It seems that our hours and working canditions are preferred by our staff," he says. The conditions

The conditions referred to would certainly include ITD's cam-mitment to training — the most skilled engineers are enrolled by the company at technical colleges, which the company at technical colleges, which Jackson-Moore and McLaughlin see as essential to the continued smooth running of their business. ITD can also make the proud boast that it has never laid off any member of its workforce, even when it expanded slightly un-naturally during the initial home computer baam — the company was able to keep its new em-playees accupied, although re-cruitment slowed down until the status quo returned. The financial growth of ITD has

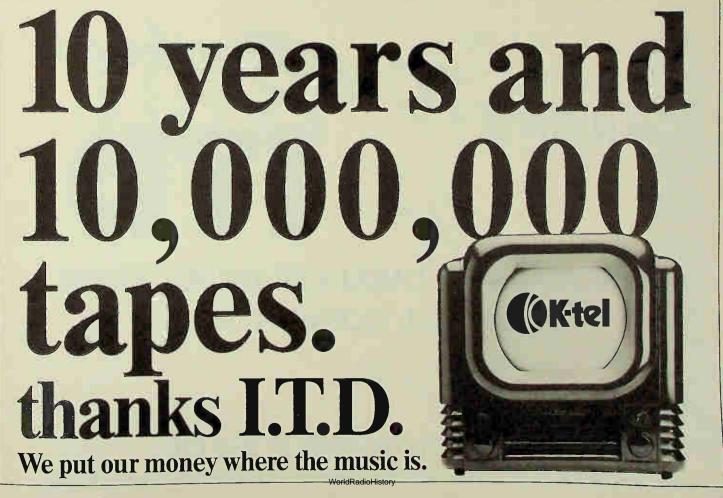
The tinancial growth of ITD has been impressive in its first 10 years. Fram a turnaver at £52,000 in its first four months of activity, ITD's first full year in business saw tur-nover increase to £300,000, while the last financial year found this increased to £1,750,000, and this despite rarely, if ever, embarking on advertising campaigns for new customers. Jackson-Maare reincustomers. Jockson-Moare rein-forces this by noting that the best ond most reliable way of ottracting

Tellastory Peter Rabbit, Postman Pat. TO PAGE 30 What-a-Mess & All their Friends Congratulate I.T.D. on their 10th Anniversary

**'ITD** has always used **BASF** tape which has undergone several stages of improvement since the company started, and we know the results will be excellent for all aspects of our work'



**Bartlett Bliss Productions Ltd.** 





#### independent tape duplicator/ itd

ADVERTORIAL



ADDRESS ADDRESS THE AUDIO duplicating room (abave) where recardings are transferred from praduction master to cassette width tope. ITD houses ten of the ord's most advanced cassette loaders (below) which can each praduce 360 C60 topes per hour. The AUDIO duplicating room (abave) where recardings are transferred but this is our business, we Adds McLoughlin: "Last did a short run of demo Phil Spinelli who used to Phil Spinelli who u

#### FROM PAGE 29

new customers is via personal recommendation, a contention with which it is impossible to argue. A measure of how thorough ITD is can be gauged from the fact that (by happy accident, admittedly), several of the company's quality control staff are Asian, and are thus able to detect errors and inconsistencies in duplicating jabs whose subjects are less than familiar to the English staff, such as Indian music which has been mas-Indian music which has been an example which actually occurred, and was corrected before any materials and production capacity had been needlessly wasted.

In general, ITD's quality control department completely check one cassette in 25, as well as performing random spot checks at each production stage. Such thorough procedures must surely have been helpful, if not instrumental, in attracting customers of the calibre of the Ford Motor Company, for whom a wide variety of cassettes are produced, from maintenance and repair instructional tapes to sales promotions.

Not that ITD would turn away a customer requiring a small run of, for example, music demo topes, if it made logistic sense to incorporate a relatively minor quantity in o day's work. "Of course", says Jackson-Moore, "We'd rather do 20,000 than a couple of dozen, but this is our business, and if we have spare capacity we'll use it." Adds McLoughlin: "Last week, we did a short run of demo tapes for Phil Spinelli who used to play with

TEN YEARS OF CASSETTE DUPLICATION AND STILL GOING STRONG

FM Best Wishes

1 expect

THE VALUE FOR MONEY CASSETTE REPERTOIRE AT CHILDRENS PRICES

tors share a passion far cars

have been entertained to lunch by Jacksan-Moare and McLoughlin

- in Jersey, where they are flown for the day in the campany's Cess-na 310. Clearly, tape duplication

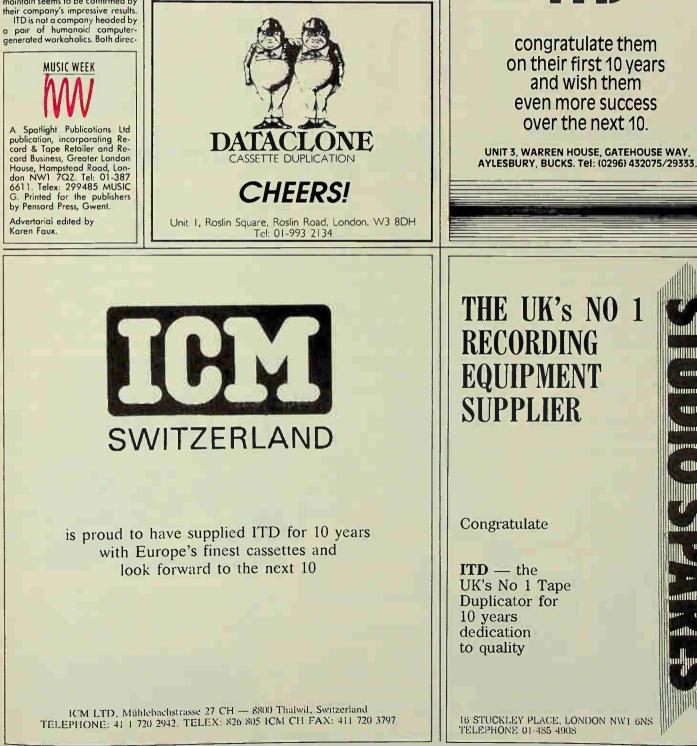
isn't just a questian of a room full of dozens of cassette machines etc. ITD did not involve itself in dupli-

cating video tapes, record pressing or campact disc production. As Jackson-Moore relates: "We pre-

fer to maintain our reputation as audio duplicators and use our vir-

tually infinite flexibility of the be-nefit of our customers."

Phil Callins. He's been abraad, but naw he's back here, and he wonts to try to make a fresh start." ITD exclusively uses a duplica-tian factor of 32, that is, producing copies at 32 times the narmal speed of a cassette (17% ips). A machine is available which is cap-ble of dupling the throughout by able of doubling the throughput by operating with a duplicating factor of 64, but in the opinion of ITD experts, this tends to produce copies of naticeable lower quality, while the 32 times factor is totolly acceptable to all but the most sensitive ears. As the company has been operating both day and night shifts (although not always 24 hour operation) throughout 1986, what Jackson-Moore and McLoughlin maintain seems to be confirmed by



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MCLOUGHLIN AND

Moore: workoholics.

# RETAILING

# **Alto champions CD-only stores**

THE BURGEONING campact disc market has a new retailing cham-pion, Alto (Compact Discs) which opened its first shop yesterday (9) in the City of London with a second opening in Berkhamsted, Hertfordshire, taday. The two retail outlets are the first in a projected chain of 30 CD-only stores throughout the ŪK

Behind the retail project are Christopher Naylor-Smith, who worked until recently at the British Phonographic Industry as chart su-Phonographic industry as chart su-pervisor, and Steven Grundy who has a background in merchant banking. Both men claim that Alto will be "a new cancept in marketing

Ing". Naylor-Smith says: "We plan to have at least 10 CD outlets by the end of 1987 with a projected target of 30 shops within the next three years. We're primarily aiming at the 'yuppie' market but at the same time we don't wont to alien-

ate the ordinary record-buyers. "Although there are a number of indies operating in the CD-only market we believe that Alto will be the first major CD chain. We're іп for an up-market going approach and have commissioned Michael Peters, one of the top shop-designing companies, to design our in-store image. Their brief has been to come up with a High Street store environment similar to that of Next or Tie Rock — we're aiming for the 25-upwords age bracket," Naylor-Smith says. As BPI chort supervisor working

As BHI chart supervisor working closely with Gallup, Naylor-Smith spent o lot of time travelling around the country, visiting retail oullets and meeting with dealers "who gave me a clear idea of what the market situation was" — a plus considered for whot the market silubilon was — he also previously worked for Woolworths, and wos based at head office where he was specifi-cally responsible for the record side, and had responsibility for 240 branch departments.

"The CD market is expanding almost weekly and we'll be holding a deep range of stock including a deep range of stack including classical, disco, rock and pap. Our experience with supply so far has been good — every company is producing around 80 per cent of what we have ordered," Naylor-Smith says

'Our policy with Alto is to have shops in prime sites around the M25 and also the M3 and M27, as well as several in London but not necessarily the West End area, Our third shop will be opening in Mayfair next month and there are

Maytair next month and there are plans for another shop in the City. Naylor-Smith and Steven Grun-dy decided to team up last May after realising that they had a smice lar aim in mind: a chain of CD shops. "I'd put down a few ideas on paper, and when I talked with Steven aur minds were as one on several things. We wanted to start a choin of shops which would have a choin of shops which would have its own corporate identity, and appeol very much to the youth market — and particularly to those in the 25-upwards yuppie market." The first shop in St. Paul's Chur-chyard in the City is oround 500 square feet. "We're loaking to fair-ly small premises, but ones that can comfartably display the CD cata-

ly small premises, but ones that can comfortably display the CD cata-logue that is available, and where there is the potential to expand along with the stack range. We're also considering the possibilities in opening kiosk-size outlets, and early next year we'll be starting a moil-order operation. "It will operate on a club system, and we'll be affering CD product

and we'll be offering CD product at a reasonable — not cheap — price but there'll be no renting out against that. Another thing that won't be on our agenda is discounting — there is no woy that Alto product will be the dearest in the High Street but we are not going out of our way to discount product. It just isn't necessary."



steps

HMV SHOPS is running an exten-sive Christmas promotional cam-paign Step Into Christmas At HMV which is based around the retail which is based around the retain chain's new 16-page glossy A4 catalogue. Each of the 49 HMV stores will be supporting the large selection of tilles featured in the catalogue — including CDs and videos — with creative window and in-store displays.

The multiple has also produced a 31/2-hour Christmas video featur-ing pap promos from the year's big releases, with adverts for books, calendars and T-shirts, for in-store play, and as a special incen-tive for the store measured the store tive for the store managers there is a display award scheme which affers £1,000 to the store "with the strongest and most innovative window and in-store display"

# He did it Otway

THE IRREPRESSIBLE John Otway appeared at the HMV shap in Lanappeared of the TMV shap in Lan-dan to give an impramplu rendi-tion af his latest single The New Jerusalem which has been re-leased by WEA Records. Apart from his seasonal interpretation of the Blake hymn, Otway olso fea-tured three other "chestnuts" from his repertoire including Headbutt to the shock of assembled shoppers



#### dividends POS paying

RECORD COMPANIES' considerable investment in POS disploy material reflects their recognition that the point of sale is the only place where they can be sure of reaching oll of the potential pur-chasers of a new release, writes Peter Hire, sales and marketing manager of Aspen Instore Promotions.

As a result, the in-store environment has become an important odvertising medium in its own right. And most companies ocknowledge this by producing eye-catching, high quality displays as POS ads for their product.

But many labels have failed to recognise that the point of sale is also a source of vital management information.

For the record store can provide data thot, when properly man-oged, may help to reduce record companies' cost per sole. It can olso enable them to provide a POS display service that is more finely-tuned — and thus more relevant to the needs of individual retailers.

While record companies expect other advertising medio to prove their worth by producing sophisticated data — such as audience size and profile, cost per thousand figures and the medium's impact on sales --- labels rarely demond such information from retail outlets which use their POS displays. Yet such dato is already avoil-

oble. Up to now, deciding which stores should be offered o POS ad (or display) has largely been a combination of hunch and educated guess. But record companies need to look hord of the evidence available — and quantify the results of past campaigns — in order to moke better use of this essential marketing tool.

Just as ad agencies' mediabuying decisions are based on spe-cific audience data provided by the medium, it is possible for record company to relate the qual-ity of o retailer's display for a par-ticular release to the number of units of that title sold through the store

In this way, a lobel can assess the effectiveness of past campaigns enabling future management decisions to be geared to maximising

opportunities and limiting wostoge. All of this information is readily available from experienced mer chondising specialists whose staff visit thousands of record shops an a day-to-day basis. A merchandis-ing team can visit 500 stores every five days — obtaining a great deal of information which, when properly interpreted, can be involuable to a record company.

For example, details of competitive activity at retail level con be  the duration of the disploy
 the volume of business within the store — ond how effectively the stock itself is being merchan-dised in-store (for example, whether the product is being spe-cially featured, or simply racked alphabetically) alphabetically). A poll of store monogers' otti-

tudes to the display moterial and the product itself can be obtained — not only allowing better deci-sions to be made in terms of POS material, but also enabling the company's soles team to target their calls more effectively. Because retailers see the mer-



POS - REACHING oll potential customers

fed back quickly — so that soles results, and the effectiveness of the POS display, can be properly assessed ... not in isolation, but ossessed ... not in isolation, but with a complete awareness of the total market.

A record company's own sales information for each shop con be compared with store doto pro-

 compared with store doing pro-vided by the merchandiser.
 This might include
 details of POS display sites (such as the proximity of the dis-play to the cash desk, the number of ather display being aperiad but of other displays being corried by the store and the prominence of the display)

chandising company as o thirdparty organisation which provides o free service, it is often able to obtain o more condid response from a store manager than a re-

cord company's own sales rep. The proper monogement of this sort of information - combined with actual sales results - will ollow the record company to de-velop o detailed profile of each shop, enabling the next POS compaign to be torgeted more effec-tively. This, in turn, should result in more thoughtful creative strategies with retailers' individual needs being taken into account.





#### AWARD CATEGORIES

(NOT REQUIRING NOMINATIONS)

The Market Share Awards Top Album Award Top Single Award Top Disco & Dance Album Award Top Disco & Dance Single Award Top Independent Album Award Top Independent Single Award Top Classical Album Award (New Category) Top Compilation Album Award \*Top British Recording Studio Award \*Top Producer (Albums) Award \*Top Producer (Singles) Award

\*Top Recording Engineer Award (New Category)

Top Publisher (Individual) Award Top Publisher (Corporate) Award Top Shortform Music Video Award (New Category) Top Longform Music Video Award Exemplary Service Award TAKING PLACE AT THE DORCHESTER MONDAY, 23RD FEBRUARY 1987.

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#### AWARD CATEGORIES

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Top Sleeve Design Awards \*Top Music Week/Studio Week Advertisement Awards

> Top Consumer Press Advertisement Award

Top British Music Promo Video Award

The Marketing Award for Records, Cassettes & CD's (inc. T.V.)

> Plugger of the Year Award (New Category)

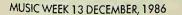
Top Record Distributor Award (New Category)

The Leslie Perrin Award for P.R.

\*Awards in association with Studio Week.

#### Closing date for all nominations, Friday, 19th January 1987.

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CC85 02%6-395151 CACod <sup>10</sup> cc 01-836 3646	ACCUSED THE RETURN OF MARTHA SPLATTERHEAD COR GURT 17/— £3.05 (VRE) ADDERLEY, Cannobali STICKS AND SQUL Charly AFF (82/— (CH) AMMONS, Gene & BENNLE GREEN UBCIN ARQUND Charly AFF (81/KATS 1 (CH) Ja	
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DMS-Dynamic Marketing Systems 01-589 7725	CANNON, Nocl YOUR CAROLINA BUDDY Ross WGR 099/WGR 099 £3.09 (H/ROSS) CHECKER, Chubby STILL TWISTIN' Topline TOP 155/KTOP 155 (CH) COGHILL'S BAND SHOW, Bobby FROM SCOTLAND TO CANADA WITH BOBBY COGHILL'S BAND SHOW Ross CWGR 100 (Cossee) £3.0 (H/ROSS)	ih )9 te
E-EMIO1-8489811	CROSS, Sondrol/MAD PROFESSOR AND FRIENDS COUNTRY DUB Ariwo ARILP 031/— £3.65 (VJS/RE) CRY NO MORE SMILE Cold Horbour COLDP 003/— £3.05 (VRE) DAVIS Skeeter HOMEBREAKE Taoline TOP 152/KTOP 152 (CH)	ry .
F—Poly Gram 01-590 6044 FF—Fast Farward (see 1) FOL—Folksound 0203 711935	DEATH OF SAMANTHA LAUGHING IN THE FACE OF Homesicad HMS 071/- £3.45 (VRT) DEY, Charley TIME ON MY HANDS Ross CWGR 990 (Cource) £3.09 (HVROSS) DURNO, Duncan MILLS OF CUIDRAIN ROSS CWGR 093 (Cossent) £3.09 (HVROSS) Cossent **EMERSON, Keith HONKY Chord CHORD 220/- £3.57 (CH)	
GD—Gordon Duncan 0467-21517 GRI—Geo <sup>44</sup> s Records	ERICKSON, Rany GRENUINS HAVE PICTURES Domon FIEND 66/- £3.65 (P) **FARDON, Los SAVAGE ART OF LOVE Chard EHODAD 007/- £3.57 (CH) FINE YOUND THINOS (FITT CANDY MAN I.S.R. KEV ZIVEY ZI (DMSR) Sou//Disc	
International 01-80 + 8100 GY—Greyhound 01-385 8146	GASH GASH Cleopatra/Musicland MLCR 109/- £3.05 (RT/I) GEDDES, Graham & HISBAND A STEP IN TIME Ross CWGR 107 (Cossene) £3.09 (H/ROSS) GRANT, Monson & THE DYNAMOS AVARDB VINNIPER Socies WGRTV 2/WGRTV 2/£3.65 (H/ROSS) Scottish/Cossen	
HCI-Hollywood Nights 0438 315533 HV-Hovasong 0634 43952	HALL Pom FERFIDIA World Enterprise WEMLP 3032/- E4 95 US)         Import/Regg           HAMMOND, Beres BERES HAANNOND Chorn CRLC 1 (Costelle 53.69 US)         Costente/Regg           HINES, EXILCOLOR TO CRLC 1 (Costelle 53.69 US)         Costente/Regg	ac ac
H5-Holshot 0532 742106	INDEPENDENTS, The FIRST TIME WE MET ? THE GREATEST HITS Charly CRB 1146/ (CH) JOHNSON, Budd BLUES A LA MODE Charly AFF 169/ (CH) KING, B.B. COMFLETELY LIVE AND WELL Charly CDX 14/TCCDX 14 (CH) Blu	
I-Cartel (Backs, Rough Trade) and Fast Forward 031 226 4616 Probe-051 236 6591 Nine Mile-0926 881292/	KINGŠMEN, The LOUIE LOUIE – GEATEST HITS Charly LIK 6/ (CH)     KIRBY, John JOHN KIRBY Charly ATS 6/KATS 6 (CH)     LITTIE HMITON ANNE MAE'S CAFE Molece MAL DOB/ (CH)     Blu	
8811293 Red Rhino (Nth) 0904 641415 Revolver 0272 541291 IMPImpex Avis & 01-229 5454	LIVE SKULL RAISE THE MANIFESTATION Homestead HMS 080/— £270 (VRT) LOMOND CORNKISTERS, The GOING TO SANDY'S CEILDH WITH THE LOMOND CORNKISTERS Rass CWGR 098 (Cassette) £3.09 (H/ ROSS) LYTTLETON, Humphrey & RUSSELL DAVIS THE WORLD OF BUDDY BOLDEN Calligraph CLGLP 13/— £3.25 (A) Ja	te
IMSImport Music Services (via PolyGram) 01-590 6044 INVImricto Audiovisuals 0533 717211	MARS 78' Widowspeek WSP 10/- £3.45 (I/RT)         Ethn           McCALMANS, The SCOTTISH SONGS Ross WGR 092/WGR 092 £3.09 (H/ROSS)         Ethn           MIDDLETON, Ion TATTISE, MUK & MEAL ROSS WGR 106 (Cosserte) £3.09 (H/ROSS)         Scottish/Cosset	nic te
IRS—Independent Record Sales 01-850 3161 (Chm Wellard)	MILLER, Ins BONNIE MORVEN HILLS Ross CWGR 097 (Causerle) 53.09 (H/ROSS)         Scottish/Cassel           MOTHER GONG ROBOL WOMAN 3 Shanghai HAI 1097 - 63.20 (EVROSS)         Scottish/Cassel           MURDOCH, Altsair FIELDS OF ATHENRY Ross CWGR 096 (Causerle) 53.09 (H/ROSS)         Scottish/Cassel           MURDACH, Bitsoin FIELDS OF ATHENRY Ross CWGR 096 (Causerle) 53.09 (H/ROSS)         Scottish/Cassel           MURDACH, Bitsoin FIELDS OF ATHENRY Ross CWGR 096 (Causerle) 53.09 (H/ROSS)         Cassel	te
JETZ—Jethsoundz 0253 712453 J—Jungle 01 359 9161 JS—Jetstor 01-961 5818	NEW ORDER POWER, CORRUPTION AND LIES Factory FACT 75C (Cassene) £3.65 (RT/VP) Cassene NUDE, The MODERN JAZZ Cleopatra/Musicland MLCR 100/— £3.45 (RT/V)	le
K—K-:el 01-992 8000 KS—Kingdom 01-836 4763	ORIGINAL LONDON CAST WONDERFUL TOWN First Night CAST 6/CASTC 6 £3.65 (P)           PATTULLO, Gordon SCOTCH ON THE BOX Ross WGR 094/WGR 094 £3.09 (H/ROSS)           Ethn           RANDOM, Eric & THE BEDLAMITES ISHMAEL Fon BED 7/— £2.70 (I/RT)	nic
UG-Lightning 01-965 9292 LO-Londisc 01-522 2936	RENDALL, Ruby NEVER LOOK BACK Rois WGR 095/WGR 095 C3 09 (F/ROSS) Scotti RESTLESS THE EARLY YEARS 1963 Netwows NERD 026/- 23.45 (URT) RHODES, Roy THE COUNTRY SIDE OF ROY RHODES Kons CWGR 102 (Cossene) 23.09 (H/ROSS) ROBINSON, Mantell ISTILL LOVE YOU Ray Records RAIP 24/- 24.95 (IS) ROBINSON, Mantell ISTILL LOVE YOU Ray Records RAIP 24/- 24.95 (IS) ROSELLI, Jumy THE MORE I SEE YOU First Night SECHE 6/SCENEC 6 13.65 (P)	He
M-MSD 01-961 56-6 MMG-Magnum Music Group 0784-65333	SCHAFFER, Jonne THE CHINESE Burn BUTT 006/- £2.76 (CP)	lte
MISMusic Industry Services 01- 510 1119 MLMainline 01-686 3636 MO	SCOUT, Elindo BY TON CASILE VA Kois CWOK IUI (Lossene) 13.00 (TACSS) SCRODD, Crystol Belle Bell EDE LOBU Minied Daines 10 021/- 1245 (IR1) SHAND Jimmy A HIS BAND ECHOES IN THE GLEN Ross WGRY U/WGRY I E3 65 (H/ROSS) SHAND Jimmy A HIS BAND ECHOES IN THE GLEN ROSS WGRY U/WGRY I E3 65 (H/ROSS) SHAND Jimmy A HIS BAND ECHOES IN THE GLEN ROSS WGRY U/WGRY I E3 65 (H/ROSS) SHAND JIMMY A HIS BAND ECHOES IN THE GLEN ROSS WGRY U/WGRY I E3 65 (H/ROSS) SHAND JIMMY A HIS BAND ECHOES IN THE GLEN ROSS WGRY U/WGRY I E3 65 (H/ROSS) SHAND JIMMY A HIS BAND ECHOES IN THE GLEN ROSS WGRY U/WGRY I E3 65 (H/ROSS) SKIN & BONE LETH THE ROSS CWGR 103 (Coursen) E3 09 (H/ROSS) SUTHERN LIGHTNING DOWN THE ROSO ADD CLEOPATION/Awicload ALCR 103/- E3.45 (RT/I)	He He
MW—Making Waves 01-481 0593 NM—Nine Mile (see I)	STROZIER, Frank WALTZ OF THE DEMONS Charly ATS S/KATS 5 (CH)	22
O-Ourier 0232 222826 OR-Orbitone 01-965 8292	TAXI GÁNG CONNÉCTIÓN LIVÉ IN IÓNDON IÓLAIA (JES 9862/ICT 9862 (E) THEE MIGHTY CEASARS ACROPOLIS NOW Milksholes PLAT-O/— E3.45 (R7/I) THOMPSON, Hayden ROCKABILLY GUY 1954-1962 (Lody CR 30282/— (CH)	
PPanacie 0689 73146 PACPacific 01-800 4490 PKPresident 01-800 7000 PRPresident 01-839 4672 PROJProjection 0702 72281	TORVILL & DENN (CARL DAVIS/PO) FIRE AND ICE First Night CAST 7/CAST / E335 (P)           VAN BEETHOVEN, Camper THE THIPD LP Rough Trade ROUGH 109/- C345 (WRI)         Scottish/Cassel           VARIOUS ANCHT ATTHE AULD MEAL ANLL Ross CWGR 105 (Coxenel 3209 (H/ROSS)         Scottish/Cassel           VARIOUS ANCHT ATTHE AULD MEAL ANLL Ross CWGR 105 (Coxenel 3209 (H/ROSS)         Scottish/Cassel           VARIOUS BLUDGEONED - A COLLECTION Bludgeoned BLUD 001/- E243 (B/RI)         VARIOUS COLLEXTON BLUDGEONED - A COLLECTION BLUDGEONED ILMP 5/- E345 (B/RI)           VARIOUS COLLORS OF THE BASTARD ARAIL Lost Moment LMLP 5/- E345 (B/RI)         VARIOUS COLLEXTON BLUDGEONED ILMP 5/- E345 (B/RI)           VARIOUS COLLORS OF THE BASTARD AND HOL 1/- (CH)         Donce/Dis           VARIOUS COTTISHOOT TEADORT Corpusale TWIN 58/- E335 (P)         Soul/Dis           VARIOUS CHOTS NO CHRISTMAS PAST Crepusale TWIN 58/- E335 (P)         Count           VARIOUS SIACEBAT RAYMITH THE GRIES Soul Supply LPSS 111/- (CH)         Soul/Dis           VARIOUS NO RITERY SOULS SOUND 6/TCS NO 6 (E3379 (A)         Soul/Case           VARIOUS NORTHERY SOULS SOUND 6/TCS NO 6 (E3379 (A)         Soul/Case           VARIOUS NORTHERY SOULS SOUND 6/TCS NO 6 (E379 (A)         Soul/Case           VARIOUS NORTHERY SOULS SOUND 6/TCS NO 6 (E379 (A)         Soul/Case           VARIOUS NORTHERY SOULS SOVEND SOUND 6/TCS NO 6 (E379 (A)         Soul/Case           VARIOUS NORTHERY SOULS SOVEND SOUND 6/TCS NO 6 (E379 (A)	tte
P/G-Polace V rgn and Gold 01.539 5566	VARIOUS CUTLER AT CARNED FAUL CARD ALSO ZACI 30 ZICH VARIOUS CUTLER AT CARNED FAUL CARD ZIZELC LOQUZ 337 (A) VARIOUS CUTLIN A GROOVE Vinji Mania HQL 17— (CH VARIOUS CUTLIN A GROOVE Vinji Mania HQL 17— (CH VARIOUS DON'T SHOOT ZIAPOZ ZONG 007— 63.65 (P) Caunt	co
R-FCA 021-525 3000 RA-Rombow 01-589 3254 PC-Po processor	VARIOUS ELECIAL CARTON SEL Bom Caruso Alki U447—ELSOS UKE VARIOUS GHOSIS OF CHRISTMAS PASI Crepusciel BYNI 650/—ELSOS (P) VARIOUS HIS WARY WITH THE GRIEJS Son I Supply LESS 1117—(CH) VARIOUS JACKEAR JRIVIAM King LEFTLAS JAC 224 (UR)	bul
(0453) 886252 RE—Pevol-er 0272-541291 RECPerommended 01-672 8834	VARIOUS JAZZ JUOLE 4 Streetsounds SOUND 0722540 5 13/9 (A) VARIOUS NAC 268 Rough Trade ROLOH 100/ROUGHC 100 1270 (JRT) VARIOUS NORTHERN SOULSTORY VOLUSTORY VOLUSTORY 100 (Costee) (CH) VARIOUS NORTHERN SOULSTORY VOLUSTORY VOLUSTORY 100 (COSTO) 118 (CH) VARIOUS NORTHERN SOULSTORY VOLUSTORY VOLUSTORY 100 (CH)	tte oul
PtRho 01-9659723 PLPed Lightnin' 037-988-693 PMPecord Merchandisers 01- 848-7511	VARIOUS PSYCHOTIC REACTIONS - EARLY AMERICAN ROCK GROUPS Topline (DP 153/KTOP 153 (CH) VARIOUS PSYCHOTIC REACTIONS - EARLY AMERICAN ROCK GROUPS Topline (DP 153/KTOP 153 (CH) VARIOUS RE QUARTERLY NO 4 (Including free mogazine) Recommended RE 0104 (5562 (UR) VARIOUS SOLUS SURVICES Topline TOP 151/KTOP 151 (CH) VARIOUS STARCASE TO NOV/FREE Bam Caruso KIRI 070-E (2365 (UR) VARIOUS STARCASE TO NOV/FREE Bam Caruso KIRI 070-E (2365 (UR) VARIOUS STARCASE TO NOV/FREE Bam Caruso KIRI 070-E (2365 (UR) VARIOUS STARCASE TO NOV/FREE Bam Caruso KIRI 070-E (2365 (UR)	nk
POSS—Poss 08886 2403 PP—Red Rhno (see T) RT—Pough Trode 01-833 21 33	VARIOUS STARCASE TO NOWHERE Born Coruso KIKI 070/ EXAS (0/R)         YARIOUS TAKE THE SUBWAY TO YOUR SUBURB Subway SUBOR 001/ EXAS (0/R)           VARIOUS THAT DEWING BEAT Soul Supply LPSS 101/ (CH)         Startice Supply (CH)           VARIOUS THE BLUES IS ARRIGHT YOULME? Molece MAL 010/ (CH)         Startice Supply (CH)           VARIOUS THE BLUES IS ARRIGHT YOULME? Molece MAL 010/ (CH)         Blue	oul les
SH—Si vo Screen 01-430 1317 SH—Storr Marker og Services 01-891 6487	VARIOUS WONDER BOTS Soul Supply LESS 110/	
SOL-Stoge One 0428 4001 SOL-Soloman & Peres 08494. 32711 SP-Sporton 01:703 8223	WILKINSON, Svi LOOKING FÖR COVER Hustler SUW 001/ [3:45]Al	
STERNS_Stern's/Triple Earth 01-388 5533 STV-Stylus 01-453 0886 St/Swid 0474 220078	SEE OPPOSITE PAGE FOR COMPACT DISC RELEASES	-
I—Trojan 935-8323 Tê—Terry Eload 0787-670321 Tê—Terple Earth 01-925-7052		
VEMVEM Cassene Distributors 0296-37307		
WWEA 01-998 5929 WRDWorldwide Kecord Distributors 01-634 3925	Mon 15 to Fri 19 December Album Releasas: 100 Compact Discs: 53 Year to Date (49 weeks to 19 December 1986) Albano Referencies/Ai&36ry	
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PAGE 34

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+	*	* * *	65
_		THE WAY IT IS, Bruce Homsby & The Ronge	RCA
1*	4	WALK LIKE AN EGYPTIAN, Bangles	Columbia/CBS
3	3	HIP TO BE SQUARE, Huey Lewis & The Nows	
4	1	THE NEXT TIME I FALL, Peter Cetero/Amy Gr	ant Warner Bras
5*	7	EVERYBODY HAVE FUN TONIGHT, Wang	
6	2	YOU GIVE LOVE A BAD NAME, Bon Jovi	Mercury
7*	10	TO BE A LOVER, Billy Idal	Chrysalis
8*	11	NOTORIOUS, Duran Duran SHAKE YOU DOWN, Gregory Abbott	Capitol Columbia/CBS
9*	15	STAND BY ME, Ben E King	Atlantic
10*	13	LOVE WILL CONQUER ALL, Lionel Richie	Motown
12	6	WORD UP, Cameo	Atlantic Artists
13*	16	DON'T GET ME WRONG, The Pretenders	Sire
14*	17	C'EST LA VIE, Robbie Nevil	Manhotton
15±	20	WAR, Bruce Springsteen & The E Street Band	Cal/CBS
16	8	HUMAN, Human League	A&MVirgin
17*	21	CONTROL, Janet Jockson	M&A
18*	23	IS THIS LOVE, Survivor	Scatti Brothers
19*	22	YOU KNOW I LOVE YOU, Howard Jones LAND OF CONFUSION, Genesis	Elektra Atlantic
20 ±	26 28	VICTORY, Kool & The Gang	Mercury
21 *	12	TRUE BLUE, Madonna	Sire
23*	27	LOVE IS FOREVER, Billy Ocean	Jive
24	14	AMANDA, Boston	MCA
25	19	(FOREVER) LIVE AND DIE, OMD	A&MVirgin
26*	30	THE FUTURE'S SO BRIGHT (), Timbuk 3	I.R.S.
27	25	WILD WILD LIFE, Talking Heads	Sire
28*	31	SOMEBODY, Glass Tiger	Manhattan
29	18	TAKE ME HOME TONIGHT, Eddie Money	Columbia/CBS
30 *	34	ALLI WANTED, Kansas	MCA
31*	35	YOU BE ILLIN', Run D.M.C. AT THIS MOMENT, Billy Vera & The Beaters	Profile Rhino
32*	38	I'LL BE OVER YOU, Toto	Columbio/CBS
33	37	COMING AROUND AGAIN, Carly Simon	Ansto
35	33	FOOLISH PRIDE, Daryl Hall	RCA
	-	GOLDMINE, Pointer Sisters	And Address of Concession, Name of Street of S
36*	40	OOLDMINE, FOIMER SISTERS	RCA
36± 37±	40 39	FOR TONIGHT, Nancy Martinez	Atlontic
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37*		FOR TONIGHT, Nancy Martinez	Atlontic Sire
37 * 38 * 39 * 40 *	39  	FÖR TONIGHT, Nancy Martinez OPEN YOUR HEART, Madonno FALLING IN LOVE (UH-OH), Miami Sound M CHANGE OF HEART, Cyndi Lauper	Atlontic Sire Aachine Epic Portrait
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37 ± 38 ± 39 ± 40 ±	39   *	FOR TONIGHT, Nancy Martinez OPEN YOUR HEART, Madonna FALLING IN LOVE (UH-OH), Miami Sound M CHANGE OF HEART, Cyndi Lauper	Attontic Sire Aochine Epic Portrait
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Charts courtesy Billboard, December 13, 1986 \* Bullets owarded to those products demonstrating the greatest airp loy and sales gain

MUSIC WEEK 13 DECEMBER, 1986

# NEW SINGLES

**AGAWA, Yasuko LA, NiGHTS/New York Afternoon BlueBird BRT 26 12" (P) (Change of Distributor)	Soul/R&B A
BAD KAKMA BELKONS MULAIE AND SURVIVE (6 trock) Media Burn MB 15 12" only Bir Ber 1/21	A
BOOM, Borry COME FOLLOW ME/When You Smile On Top OT 001 12° (15)	Regges
BOUCHER, Judy CAN'T BE WITH YOU TONIGHT//Droming Of A Little kland Orbitone OR 721; OR 1221 12" (JS/E) BOUNCER, Peter READY FOR THE DANCE HALL TONIGHT//Don't Test Unity Sounds UN 023 12" (JS)	Soul
CANDIDO JINGO/to Streetwove MKHAN 79 12" only (A)	Reggae 8
CANDIDO JINGONDO SHEETMAR MICHAY 12 ONLY (A) CANNIBALS, The CHRISTMAS ROCK 'N' ROLL/New Year's Eve Song Hill Freebee 2 7" in 12" Stocking Shoped Sleeve (VBocks)	
"COIL ANAL STAIRCASE/Blood From The Air/Rownous K 422/Force and Force POTA 121 12" of the second state of the	
CRAWFORD, Sondro CAN'THE YOUR PART, TIME LOVER/Ilevit Stars Tarach, ST 00(130" D. J. 197	Dance/Disco
	Reggae
DOUGLAS, Duncan FREEDOM/(Inst) Live ALIVE 3 12" Pic Bag (A)	
EASTSIDE MEMORIES/IND, 2 The Sequell Rime RIME 3 RIM 3 12 TOURS PL	
EZEKE CHRISTMAS BILLES/Wagion) Orbitone OR 720.00 1000 100	
"FRANKIE GOES TO HOLLYWOOD WARRIORS (TURN ON THE KNIEFL/(Roburt)//End) 711//kland 12714V 25 12" 151	E
	F
GLASGOW, Cherry GLUED TO THE SPOT/(Inst) Live ALIVE 2 12" Per Reg (A)	Ē
GUANA BAIL LOAN SHAKKS/Rodio Sweethead LD FYF 12 ///PEI	F
HANOI ROCKS UNTIL I GOT YOU//bg Lick LIX 2-LIX 2-L27 (P)	
HILLSBROUGH CREW STILL CITY/Move On Up Virgin VS 908-VS 908-12 12" (E)	
HUBERT THE TREE LET'S GO BONKERS FOR CHRISTMAS/the Prism ODD 3 (P)	9
KISS THE BLADE YOUNG SOLDIER/the Incision CUT 3 12" (I/RE)	H
"KOOL & THE GANG THROWDOWN MIX (HITS MEDLEY) featuring Get Down On Wildder Night/Easth/Rig Sur/Calabastia Action	(7" Version)/Bod
stonon Crub/ Filohogram JAbak 44.12 Limsed Edition (Fi	Dance/Disco
LEVY, Borrington STRUGGIER/Mooninght Lower Time ZTP 020-TP 020-12" (A/US)	
LOCOMOTIVES FROM THE FINEST ROLLING STOCK (6 track) Media Burn MB 13 12" only Pic Bog (VRT)	
LUUSE ENUS THE BANSHEDH MIALS (sonno Moke You Mine Wart Side Maul/CHOOSE ME TO- BL de' MOUTHERT T	ALKING IND
maximuchts OF FLCASORE (7 max/LETS KOCK (7 Kemix) Virgin VS 919 now inds, VSC 919 (free 24 minute continuous c	lav
cassene) (c)	Donce/Disco
LYON, Jimmy THE FIRING LINE/Wisdom Live ALIVE 4 12" Pic Bog (A)	
MASCO PARTY JAW(Inst) City One/Priority 12MASCO 2 12" only (R)	
MERTENS, Wim HIROSE/Noi Me Tangere Les Disques Du Crepuscule 7TW1593 (P)	Ň
MIGHTY MIGHTY THROWAWAY/Ceiling To The Floor Chapter 22 CHAP 10:12CHAP 10 12" incls. Ghost Of Love (UNM)	
	Reggae N
MINI POPS, The Adventures Of Sonta Cloug/Christmas Scenes/Ring A Bell For Christmas/Rock Baby Jesus Creole CR 95 Pic Bog (R	H/A) N
MOE DEE, Kool GO SEE THE DOCTOR (Almost Clean Versian)/Monster Crock (Radio Edit) Jive JIVE 136;JIVE T 136 12" (R) MONTANA, Kid SPOOKY/iba Les Disques Du Crepuscule 7TW1805 (P)	
MURPHY, Peter INTERVIEW DISC Beggars Banquet BEG 179T 12" only (W)	P
NOTCH, Kenny RING UP MY NUMBER/Version) Unity Sound UN 022 12" (35)	Pi
PAUL, Frankie EAGLES FEATHER/(Version) S.M.P. SMP 004 12" (JS)	Reggoe P
PAUL, Frankie ALESHA/(Dub) Pawer House PHT 13 12" (JS)	neggae
PERRY, Lee MERRY CHRISTMAS, HAPPY NEW YEAR/The Perry Christmas Dub Mix Trojan TRO 9095; TROT 9095 12" incls. 1 Am A Moc	Reggae R
Dub Wrise (A)	Man/Mod Men R
PHANTOM TOLLBOOTH VALLEY OF THE GWANG/Flip Your Lid/The Wailing Ultimate Homestead HMS 067 (VRT)	R R
"PICKFORD, Gory & FRIENDS WHY? (The Songl/Why (The Story) Sporton SP 143;12SP 143 12" (SP)	
PRESAGE PRODUCT 1: LOCOMOTION/S O.S. Presone PRES 1-PREST 1 12* (SP)	S
PROJECTION LOVESTRUCK/(Wireless Mix/Dumbshuck Elite DAZZ 63 12" only (A)	Soul S
** REA, Chris DRIVING HOME FOR CHRISTMAS/HELLO FRIEND (RE-RECORD) (Double A) Magnet Mag 298 Pic Boo (R)	Soul Si
ROY, Barbara WALKING TALKING DOLLY/Wild Mountain Thyme August GBH 7s 407 (GD/H/RM/P)	
SAM THE RAM & THE FAIRISLES WOLLY BULLY/Solt And Vinegor Storblend STAR 9,12STAR 9,12" (A)	ñ
SHRIEKBACK GUNNING FOR THE BUDDHA/Bludgeoned Island IS 314:1215 314 12" inds. Block Lipht Trap (E)	n
SIDEBOTTOM, Frank CHRISTMAS IS REALLY FANTASTIC/Iba In Tape IT 041;ITTI 041 12" (VRed Rhino)	n
SKINT VIDEO ROGUES/COPS ON 45 (Double A) Off The Curb COP 001 (VRed Rhino)	1
SLADE OKEY COKEY/Hog Receiver SPEED 201 (P)	п
SPRINGER, Marvin & THE CHILDREN OF THE WORLD CHOIR MERRY CHRISTMAS (MOTHERI/Iba Sald S 110 (JS)	
SURFADELICS BAD LITTLE GIRL (6 trock) Media Burn MB 12 12" only Pic Bag (I/RT)	U
THOSE GOLDEN BIRDIES ENNUVIba Headless Horse THOSE 001 12" (VRE)	V
THROWDOWN THE CAMP/(Rap Mix) Hardback/Streetwave 7BOSS 3;BOSS 3 12" (A)	W N
**TREW, Genry I'M DOIN' FINE NOW/(Backing Track) BlueBird BRT 28 12" (P) (Change of Distributor)	Dance/Disco W
TURNING SHRINES FACE OF ANOTHER/iba Temple TOPY 007T 12" only Pic Bog I/RT	Dance/Disco W
TYWYLL, Tynal 73 HEB FLARES/Ibo Anhrefn ANHREFN 007 (VRE)	Y
WIGS SIX O'CLOCK SHUFFLE/7 And 7 ls/Loose Media Burn MB 14 12" only Pic Bag (I/RT)	
"WISEBLOOD STUMBO/Someane Drowned In My Pool K.422 WISE 212 12" only Pic Bog (VRT) (Rescheduled)	
YOUNG 'UNS, The PEACE ON EARTH/Hoa MBS 2062 (A)	
Mon 15 to Fri 19 December, Single Releases: S1	

Year to Date: (49 weeks to 19 December, 1986) Single Releases: 4,435

COMPACT DISCS	
*BAD COMPANY 10 FROM 6 Alantic 781 625-2 (Compact Disc) £7.29 (W)	
*BLAKEY, Art LIVE AT RONNIE SCOTTS Hendring WHCD 001 (Compact Disc) (CH)	Jozz
CLAPTON, Enc NO REASON TO CRY Polydor 813 582-2 (Compact Disc) 27.29 (F)	
COLTRANE, John LIVE IN STOCKHOLM 1963 Charly CDCHARLY 33 (Compact Disc) (CH)	Jazz
CRAY, Robert STRONG PERSUADER Mercury/Phonogram 830 5682 (Compact Disc) £7.29 (F)	Blues/R&B
DIXIE CUPS, The THE DIXIE CUPS MEET THE SHANGRILAS Charly CDCHARLY 38 (Compact Disc) (CH)	
DOLLIE DELUXE ROCK V. OPERA Spartan NBCD 104 (Compact Disc) £7.29 (SP)	
DURAN DURAN NOTORIOUS EMI CDP 746 415-2 (Compact Disc) £6.99 (E)	
FOSTER & ALLEN REMINISCING Stylus SMD 623 (Compact Disc) (STY)	MOR
HARRIS, Wynonie/ROY BROWN BATTLE OF THE BLUES Charly CDCHARLY 37 [Compact Disc] [CH]	
IRON MAIDEN PIECE OF MIND CDP 746 363-2 (Compact Disc) £6.99 (E)	
JAMES, Elmore SHAKE YOUR MONEYMAKER Charly CDCHARLY 34 [Compact Disc] [CH]	Blues
JAMES, Rick STREET SONGS/THROWIN' DOWN Molown ZD 72474 (Compact Disc) \$7,29 (R)	Soul
KOOL & THE GANG FOREVER Club/Phonogram 830 398-2 (Compact Disc) £6.99 (F)	
(RAFTWERK ELECTRIC CAFE CDP 746 416-2 (Compared Disc) £6.99 (E)	
ED ZEPPELIN IED ZEPPELIN 2 Arlannic K 240037 (Compact Disc) 17 29	Metal
OUDNESS LIGHTNING STRIKES Atlantic 790 S12-2 (Compact Disc) £7.29 (W)	Metal
AARMAROSA, Dodo CHICAGO SESSIONS Chorly ARCD 502 [Compact Disc] (CH)	
NEW ORDER BROTHERHOOD Factory FACD1505P (Lomport Disc, with metallic sleeve limited edition) 16.99 (VP/R1)	
ED BOX THE CIRCLE & THE SQUARE Sire/WEA K 242 037-2 (Compact Disc) 17/29 (W)	
ROLLING STONES STICKY FINGERS CBS 450 195-2 (Compact Disc) £7 29 (S) (C)	
COLLING STONES EXILE ON MAIN STREET CBS 450 196-2 (Comport Disc) £7 29 (C)	
ROLLING STONES SOME GIRLS CBS 450 197-2 (Compact Disc) £7.29 (C)	
COLLING STONES TATTOO YOU CBS 450 198-2 (Compact Disc) £7,29 (C)	
ROLLING STONES REWIND CBS 450 199-2 (Compact Disc) £7.29 (C)	
ROLLING STONES UNDER COVER CBS 450 200-2 (Compact Disc) \$7 29 (C)	
ROLLING STONES MADE IN THE SHADE CBS 450 201-2 (Compact Disc) 57 29 (C)	
ROLLING STONES (T'S ONLY ROCK'n'ROLL CBS 450 202-2 (Compact Disc) £7.29 (C)	
ROLLING STONES BLACK & BLUE CBS 450 203-2 (Compact Disc) £7.29 (C)	
ROLLING STONES STILL LIFE CBS 450 204-2 (Compact Disc)	
ROLLING STONES SUCKING IN THE SEVENTIES CBS 450 205-2 (Compact Disc) £7 29 (C)	
ROLLING STONES EMOTIONAL RESCUE CBS 450 206-2 (Compact Disc) 57 29 (C)	
ROLLING STONES GOATS HEAD SOUP CB5 450 207-2 (Compact Disc) £7.29 (C)	
ROLLING STONES LOVE YOU LIVE CBS 450 208-2 (Compact Disc) £7 29 (C)	
ROSS, Diano TOUCH ME IN THE MORNING/BABY IT'S ME Motown ZD 72490 (Compact Disc) £7.29 (R)	Soul
ROSS, Diana & THE SUPREMES LET THE SUN SHINE IN/CREAM OF THE CROP Motown ZD 72496 (Compact Disc) £7.29 (R)	Soul
ROSS, Diana & THE SUPREMES WHERE DID OUR LOVE GO/I HEAR A SYMPHONY Motown ZD 72459 (Compact Disc) £7.29 (R)	Soul
ROSS, Diana & THE SUPREMES with THE TEMPTATIONS DIANA ROSS JOINS THE TEMPTATIONS/TOGETHER Motown ZD 72502 (Co	impact Uisc
	2011
HORTER, Wayne WAYNING MOMENTS Chorly CDCHARLY 32 (Compact Disc) (CH)	Jozz
ILIN, Memohis LIVE AT PONNIE SCOTTS Mending WHCD 002 (COmposition)	Jazz
OFT CELL THEIR GREATEST HITS Some Bizzare/Phonogram 830 708-2 (Compact Disc) £6.99 (F)	C 1
STARR Educe 25 MAILES ON A RAND REACE Motower 7D 72484 (Compost Disc) EC. 27 (K)	Soul
REX COLLECTION Costle CCSCD 136 (Compact Disc) £6.90 (P)	
EMPLATIONS THE A SONG FOR YOU/MASTERPIECE MOTION AU / 2477 (COMPACING) \$7.47 (N)	Saul
EMPTATIONS THAT INFLOTED ANTH A LOT O'SOUL Motown ZD 72501 (Compact Disc) \$7.29 (K)	Soul
HUNDERS INC. OUR CONTROL TO A CONTROL TO A CONTROL OF SED REALYES JUNCE CONTROL OF STORE STORE	Rank
PLAN HEEP ARCHINE CONTRACT AND A LINE COMPACE ON LINE SECTION	Metal
WALKER, Junior & THE ALL STARS SHOTGUN/ROAD RUNNER Motown ZD 72487 (Compact Disc) 1.7.29 (K)	Soul
	<b>F</b> 1
WASHINGTON Groups Is A SECRET PLACE/ALL THE KING'S HORSES MOTOWIN ZU / 2494 (COMPACTURE) 27 27 (K)	Soul
WILLIAMSON C	RAB
IES CLOSE TO THE EDGE Atlantic K 250 012 (Compact Disc) E7 29 (W)	
ES CLOSE TO THE EDGE Atlantic K ZSO 012 (Compart Disc) E7 29 (W)	

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# SHAREWATCH

RESTWICH HOLDINGS, which includes in its list of

campanies Legend Music

campanies Legend Music set up in January, has increased its pre-tax prafits by 66 per cent this year, rising from £1.95m to £3.24m. At the group's annual general meeting, chairman Paul Levinson told shareholders that share earnings had risen by 20 per cent. During 1986, Prestwich has been undergaing a number of changes with several acquisitions and dispasals taking place, as well as the formation of new ventures. It has decided to change direction has decided to change direction and concentrate on the media rights and entertainment industries by selling off its engineering distributian companies and reducing its involvement in optical retailing

Legend Music is one of the Group's newest ventures and Group's newest ventures and during the six months it has been trading it has signed five acts to lang term recording contracts, including Elkie Brooks who has just released a new single through the label. Legend's other activities include music publishing, artist measurement and music video management and music video production.

**Describing Prestwich as "firmly** established in its chosen major areas of operation", Levinson added: "Within Prestwich Holdings there is the flair, ability and finance to generate further significant to generate turner significant advances in the Group's development and profitability. I am convinced that the strategic changes made during 1986 will be the foundation for another outstanding year."

UK SHARES (Pence)		HIGH	LOW	MONTH END PRICE	CHANG OVER MONTH	GE (%) SINCE JAN '86	DIVI PER SHARE	DEND YIELD PER CENT	
BOOSEY + HAWKES	(25p)	225	127	185	+5.7	+13.5			
BOOTS	(25p)	286	209	231.5	+2.4	-12.6	10.3	4.4	
CHRYSALIS	(25p)	223	157	187	+5.1	-8.8	10.4	5.6	
PHILIPS	(f10)	1750	1300	1469	+1.3	-7.4	59.2	4.0	
PRESTWICH	(25p)	157	94	108	+5.9	_	0.5	0.5	
REALLY USEFUL	(5p)	403	322	380	-2.6		16.3	4.3	
W H SMITH	(50p)	360	240	288	+13.4	+1.4	8.7	3.0	
THORN EMI	(25p)	528	377	472	+3.3	+11.3	24.7	5.2	
VIRGIN GROUP	(10p)	142	134.5	134.5	-3.9*	-	3.2	2.4	
WOOLWORTHS	(50p)	920	438	670	+4.7	+23.6	22.7	3.4	
US SHARES (Dollars) NOVEMBER 1986									

CBS 150 112.2 136.25 +3.2+15.53.0 MCA 39.7 42.2 +2.9-16.60.7 56 WARNER COMMS 28.2 18.1 22.5 +0.4+16.6





CHRYSALIS CHAIRMAN Chris Wright: investing heavily in new talent.

# Talent pays at Chrysalis

THE CHRYSALIS Group has announced pre-tax profits of £5.31m on a turnover of £82.87m with the bulk of the profit coming from records and publishing which accounted for £3.1m of the total.

The preliminary results for the total. The preliminary results for the year ending June 30, 1986, repre-sent the group's first year of trad-ing since the 1985 merger of Man-agement Agency and Music plc (MAM Group plc) and the Chrysa-lis acrup group.

lis group. Commenting on the results, chairman Chris Wright says during the last two years the group had invested heavily in new talent — a move which is now paying off, as reflected by the end of year results. Highlights af the past year have included the Ultravox Collection olbum which sold 1m units in the UK alone, Go West which are now developing into an international developing into an international oct, Paul Hardcastle's hit 19 and the establishment of Huey Lewis And The News and Billy Idal as

Mind the News ond billy fact as major artists in the UK market. Wright says: "All operating divi-sions are trading ohead of budget. I am confident that the current year's results will show a substan-tial advance on last year."

Wright expects record and music publishing to represent ab-out half of the group's profit for the current year, but intends to get it down to a third by building up the interact. other interests.

2.2

1.7

The former MAM companies accounted for £30,33m of the turnover and contributed £1.24m to the pre-tax profits. The final di-vidend on shares is 3.6p to make 5.6p net.

• The Woolworth purchase of its music supplier Record Merchandisers caused the share price to slip back just a few pence, but in the long term it will give the 816-store chain in-house control of distribution and a platform from which to launch a drive for better terms from record companies. The acquisition is a key part of the plan to increase Woolworths' share of the £1 billion music and entertainment market.

The Virgin flotation matched the City's own big bang in terms of publicity, though the share price suffered from post-float blues. The next testing period will come when the company lounches in the US in the New Year.

# DIARYNW



GOOD TO note that the British Record Industry Awards is so well-established os an event that the BPI has had the confidence to resurrect the Britannia symbol, even though the BRIA's forerunner — none other than the Britannia Awards — proved to be such a damp squib ... The Britannio symbol was opparently pinched directly from the back of an old penny (isn't that some sort of breach of copyright?) and the only amend-ments to her involved a slight scaling down of some features. Seems when she was enlorged, she looked like Mike Tyson ... Underlining its rejuvenated commitment to the record market, Woalworths is hosting on industry Christmas party at the Limelight Club ... Jean-Michel Jarre, in town for a special award from the Guinness Book Of Records for the largest attendance ever at a pop concert (1.25m in Houston earlier this year), reveoled that he's still hoping to set up a similar spectacle in London, rumoured to be in the docklands, and he was using his 48-hour visit for talks with interested parties ... If you bump into Jackie Collins, keep your mouth shut — unless you want to feature in her next spicy novel Rock Star, based on the music biz ... Rob Day, Laser's man in the UK (see p4), says he gets round the low by flogging ads through an agency. "I get customers for the ogency and where they place the ods after that is up to them," says Day, with a twinkle in his eye. Funny how all of them end up on the pirate stotion ... Channel Four's music machine Red Wedge next Monday in a lote night programme alled Days Like These ....

Turn It Up chorts the progress of the Labour Party's music machine Red Wedge next Monday in a lote night programme called Days Like These... IN SPITE of having one of the year's biggest-selling singles, EastEnders actor Nick Berry was remarkably backward in coming forward about his new olbum offering launched at a BBC champagne breakfast on Friday, revealing that it is his last record in his contract with the label and isn't really a Nick Berry album but a showcase for Wicksey, his TV persono... As a piss artist, Roger Moffat was an old master, but the former BBC DJ remained entertainingly eccentric to the end, recording his own obiluary for Radia Hallam that began: "Listeners may be disturbed to know I have died"... sad also to mark the death of Lee Dorsey, whose best-known hit was Working In The Coal Mine ... Responding to lost week's suggestion that EG turned down The Smiths for management after they signed with EMI, both the group and the major dismiss it as "an unusually bitchy comment after The Smiths turned down a record deal with EG Records"... John Howse, a bit of a bouncing ball since his years with RCA, is contactable on 01-439 9183 after being "made redundant" by DMS... Michael Roff (01-546 1415) the main casualty of A&M closing its video department ... What jolly fun they have on the nationals, with those Bizarre boys on *The Sun* Nick Ferarri and Craig MacKenzie nicking the *Daily Mirror's* White Hot Club party as their own Wapping anniversary bash in splosh coverage lost week. Shows how short of original ideas they ore.

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WHEELER MEET AGAIN: John Wheeler and his wife Mary with CBS colleagues at a party to mark Wheeler's retirement as senior director operations development.



THANK YOU MA'AM: ex-Wham! singers and new Polydor signings Pepsi & Shirley with manager David Walker are flanked by Polydor MD Richard Ogden and A&R director Corol Wilson.



NOT COOKING the books — just some of the surprise guests who showed up at EMI Music Publishing MD Ron White's retirement party last week. Seen with him from left are Avelino Esparza, Angelo Constantinou Sam Riess and Franco Zoia.



RADIO TWO presenter Ray Moore, climbing the chart with O' My Father Had A Robbit, is caught by the camera with a rabbit and a duck

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THE BPI Council is facing one of its biggest tests ever this week when it firms up plans for the latest stage of the generic campaign (see p1).

the generic campaign (see p1). Remember the generic campaign? I realise that it may be a bit of a memory test for you after all, following the ballyhoo that heralded the all-industry campaign earlier this year, it's been all quiet on the generic front for some time now. The trouble with the type of consensus that brought about the first experimental phase is that you can end up with the committeedesigned horse. Now, I'm not exactly saying that they came up with a camel first time around because life does sound better to music. But it has to be faced that it's on awfully big job trying to persuade literally millions of people that, even if they accept the concept, they should be persuaded to splash out more cash on arouting the source cash on

acquiring music. Now the boll is firmly in the record companies' court — they can't blame it on a faceless BPI bureaucracy if the campaign is not effective. This new phase could answer two of the principal objections to the style of the campaign in its first phase — firstly, that it was too general and, secondly, that if didn't home in an the right sector of the population. This time individual companies can make it product specific and target it directly of the potential buyers they feel are most appropriate. It always did seem difficult to

It always did seem difficult to believe the record industry would dig deep on a long-term basis to find the massive resources necessary to change public perception. To achieve the almost mass hypnosis necessary, you would need to spend on advertising and publicity at the same levels as the recent British Gas floatation. If you see Britannia, tell her.

David Dallah



STRONG MINTS: The Mint Juleps can't wait to get their hands on the money after signing a deal with head of Stiff Music Liam Teeling. The Juleps are touring with Lenny Henry who is trying to nab the cheque.



TRES BON: Phonogram managing director David Simone presents Bon Jovi with gold discs for Slippery When Wet.



WHILE THE cot's oway: new Arista signings Well, Well, Well make the most of MD Brian Yates' sofa and drinks cabinet.

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