Oninion: Tape Manufacturers Group: Back down or backed up? 2 New product: HMV special offer on Rough

Records

Trade video Not Television, and big band nostalgia from Conifer and Geoff's

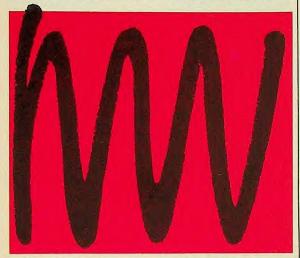
Albums, singles charts 13, 16

A & R C-Cat Trance rock the

No More Censorship Defence Fund Retailing: The art of window displays Indies: The Mekons Disco: news and chart 10, 11 Classical: Philip Jones Brass

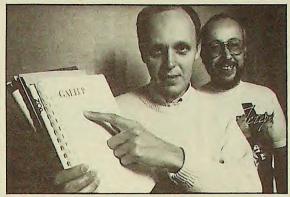
Ensemble blows

# MUSIC WEEK



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McNAY (LEFT) and Mills: pointing the way forward?

# Indies lobby for BPI voice

TWO BPI council members are actively lobbying to maintain an independent voice on the council following the annual general meet-

ing in July.

Martin Mills of Beggar's Banquet and Cherry Red's lain McNay both stand for re-election this year

and urge all of the BPI's smaller member companies to attend the AGM and use their votes, or to at least vote on proxy forms.

They have drawn up a loose manifesto for voting members to consider which covers subjects of concern such as the charts, generic advertising, indie record dealers, exports, censorship, needletime, as well as the general structure of the industry which they see as being too conservative (see p4 for further coverage). Mills explains: "We want to get across to people what we can achieve. The BPI council is very much the territory of the four

They emphasise that their move in no way against the BPI and McNay says: "It's probably the best record industry trade body in the world — but it could be so much better. It's vital that there is a minimum of two of us on the council who can raise important topics that the BPI might not otherwise consider."

Mills adds: "It's important for companies to realise that the BPI is influential and does take decisions that affect the whole industry."

Casbah (above), plus the brilliant minds behind Furniture, publishing feature, Europarade and reviews. Starts Music On Video: New Order video imminent, plus reviews and chart Indies chart



Touring special: Queen (pictured) amongst the rock acts moving with the Dooley: first with the

City buys up Pickwick stake

CITY consortium led by Rothschild Ventures has acquired "a significant stake" in the Pickwick Group, the distribution and merchandising enterprise headed by Monty Lewis

Lewis and his family will con-tinue to hold 50 per cent of the company's equity. Lewis founded the business in 1958 and com-ments: "Pickwick has grown to be one of Britain's largest recorded music companies, selling approxmusic companies, selling approx-imately 17.5m records and casset-tes last year. We have now reached a stage where we are ready to exploit the many exciting new opportunities in the home lei-sure field, including compact disc and videa." and video

Full details next week

# LP prices down, but returns policy and settlement discount axed

CBS IS changing the very fabric of its trading terms and Our Price's Garry Nesbitt, for one, anticipates a "rip-roaring battle" from July 1 when the new terms are intro-

This fundamental restructuring means the end of five per cent returns for LP records and cassettes and also does away with what CBS describes as the "archaic" 2½ per cent cash settlement discount, switching to payment nett of 30 days. The five per cent returns policy is retained for seven and 12 inch singles.

At the same time, however, the company is cutting the dealer price of its three main categories of pop albums by approximately eight per cent, so that TV albums and casset-tes (currently £3.99) will now be £3.69, the Deluxe series (£3.89) will be £3.59, and the Standard category (£3.69) will be £3.39.

CBS believes the changes are

only of direct benefit to the retailer but will also further stimu-late consumer demand for music. Under the new price structure the company reckons that dealers maintaining the existing retail price levels will make extra profit and benefit from greater price competi-tion with imports. The loss of renistration costs and dealers are expected to reduce stocks through

regular cut-price sales.

Trade reaction to the moves is almost universally hostile and Nesbitt — who is engaged in a running battle with CBS on several issues battle with CBS on several issues — says: "They have squeezed the pip too hard." He points out that CBS has not dropped the price of its Nico Price series which can be 50

per cent of turnover for Our Price in CBS album product. Woolworth's buyer Paddy Toomey was still awaiting official confirmation of the plans at press time but says he's "not very happy about it", while his supplier Record Merchandisers has protested "in very strong terms" to CBS. Managing director Hassan Akhtar adds:

TO PAGE FOUR >

# Clip row staggers on, so does Chart Show

AS CHANNEL Four screened its second edition of The Chart Show since the BPI embargo on supplying video clips to C4 and ITV companies, little progress has been made in the dispute over the principle of the case ple of payments.

Phonographic Performance Ltd has acknowledged that it is "in communication" with C4, but the station itself says there is "no-one sitting in smoke-filled rooms".

"It's an extremely tangled mat-ter, with several bodies involved," said a C4 spokesman, minutes before Friday's show was due to be screened. "I'm not aware of any progress and there is no suggestion that we're going to pay for videos. All I can say is that we're putting out a Chart Show this week and I don't know what will happen next week.

The Chart Show C4 was putting together consisted of material from non-BPI members, with a few peripheral items such as Queen's Friends Will Be Friends also in-cluded. Queen claim to own the rights to their video, but investiga-tions are understood to be taking place as to who holds the rights to

the sound recording.
Miles Copeland's IRS label, which last week announced that it would be resigning its BPI membership over the handling of the dispute, is understood not to have done so as Music Week went to press. While Island Records, which supplied clips for inclusion for The Chart Show on June 6, has issued a statement saying it supports the BPI's campaign but not the way it has gone about it.

"Island is in total agreement with the proposals the BPI are dis-cussing with the BBC and ITCA regarding use of commercial videos," says managing director Clive Banks. "Our objection has always been the lack of foresight

TO PAGE FOUR



# Back down or backed up?

I AM afraid that your story "TMG backs down on home taping claims" will only serve to mislead rather than inform your readers.

Allow me to state the facts:

NOP's survey into audio tape usage revealed some very interest

usage revealed some very interest-ing data, which, in our opinion, substantially undermined the case for a levy. These points were summarised in our press release and were developed, in journalistic fashion, by comment from a TMG

spokesman.
To ensure that these comments were understood to be "opinion", they were enclosed in quotation marks and attributed to the TMG spokesman, as is normal journalis-

itic practice.

Although NOP has agreed totally with our summary of the survey findings, they did not see the press release until it had been issued,

release until it had been issued, due to an oversight.

They asked us to make it clear that the views expressed in the press release were those of the TMG and not NOP, which we were happy to do.

This hardly represents us backing down, as you suggested. The truth is in fact autile the opposite as the

is, in fact, quite the opposite as the resolve of the anti-levy campaign, of which we are just a small part, is

One of the key points revealed by the survey, is that a large per-centage of tope is used by people to record their own records and

music-cassettes, as well as non-

music-cassettes, as well as non-copyright material.

The question remains: having paid for the original item, why should the public have to pay again, through a levy, for the privilege of listening to the same material on a different medium? And why should people who use tape for, say, business purposes, such as journalists, be torced to contribute to the income of copyright owners even though their use right owners even though their use of that tape has nothing whatsoev-er to do with copyright works?

The survey also undermines the BPI's argument that home taping damages the interests of record companies and other copyright owners. Fact: people who spend the most on blank tape (three or more cassettes a month) spend about five times as much on records

our invertible to a fluctuary as light buyers of tape.
In our opinion, this finding confirms the view that much home taping actually benefits record company sales. But maybe the BPI would have a different interpreta-

David Lloyd, Press Officer, The Tape Manufacturers Group.

If two admissions of conjecture, one of inaccuracy and one of indi-vidual interpretation rather than factual results is not backing down on the TMG's previous claims, then I'm at a loss to know what is.

As you emphasise elements of

the anti-levy case, I feel it's worth considering them further. On the "paying again to listen to the same material" question, would the same logic apply to people paying to go to the cinema and plugging in a VCR to tape the movie so that they could watch it again later? They would after all be merely enjoying the same material on a different readium.

medium.
On the survey's findings that heavy buyers of tape are also likely to be heavy buyers of records, surely that only indicates that tape buying does nothing to damage the interests of the copyright owners. It proves nothing either way about the effect of home taping — The Editor.

# Chain reaction

IN LAST week's NME there was an IN LASI week's NME there was an advertisement for a video of Rough Trade acts which was only available through the HMV chain.

Rough Trade is part of the Cartel which actively promotes independent music and the Chain With No Name for independent and the Chain With No.

dent music and the Chain within No.
Name for independent dealers, so
why is this video only available
through HMV? The answer probably is that the Cartel is now being
dictated to by HMV, Virgin, Our
Price and so on as to what they can

and cannot do.
Jim Cooke and Dick Brinley,
Selectadisc, Nottingham.



DAVID BOWIE as he appears in Labyrinth: soundtrack out soon

# Film/TV product boosts industry

THE RECORD industry continues to feed off other media with new film and TV related product.

The soundtrack to the Jim

Henson/George Lucas film Labyr-inth includes five new songs from David Bowie and is released by EMI America on June 23. The first single from the LP is Underground. Jack Bruce has recorded a new

version of the Cream number I Feel

Free — released as a single by Virgin on June 23 — and this will be used as the theme for the TV ad campaign to launch the new Re-nault 21 car. Meanwhile Marvin Gaye's post-

humous career — revived by the TV exposure of I Heard It Through The Grapevine — continues with the Motown release of the single The World Is Rated X.

JUNE 25/6/7 OLYMPIA 2

THE BIGGEST EVER 140 EXHIBITORS 6 SOUND DEMO UNITS

> 3 MOBILES 3 BARS

1 RESTAURANT

THOUSANDS OF VISITORS ADMISSION BY TRADE CARD

# **Doctor** offer

DR AND The Medics, who capital-DK AND The Medics, who capitalised on their number one single, Spirit In The Sky, with the June 9 release of an album, Laughing At The Pieces (IRS/MCA), are now offering a special bonus to the fans who made them the most unexpected chart toppers of the year so far.

The band are individually painting their album sleeves to create special one-offs for all fans who write to them before June 30. Each while to find before sub- 30. Each application (only one per person) should be sent to the group c/o 53 Greek St, London W1, along with a cheque or postal order for £1 made payable to Caesarbyte Ltd

to cover postage and packing.
The group kicked off a 10-date
mini-tour on June 13.

# Big band revival

NOSTALGIA FROM the Thirties and Forties is highlighted via a series of albums from Conifer and Geoff's Records. Both distributors are focusing on music from the dance and big band era for their June releases.

June releases.
Conifer's Saville label is releasing a Benny Goodman compilation, King Porter Stomp, while the Conifer label itself has Monte Ray's Song Of Songs, Nat Gonella and His Georgians' Naturally Gonella, and a later selection leafet. and a Joe Loss collection, Isn't It

Heavenly. Geoff's Records is distributing six nostalgia albums on the Dance Band Days label, including another Benny Goodman album, King Por-ter Stomp, plus titles including Glenn Miller and Harry James.



LONG-TOUTED indie charters The Chameleons have made the big step to a major deal, taking their majestic guitars to Geffen Records. The first fruits of the liaison is a Dave Allen-produced single, Tears, which was released on June 16, backed with Paradiso. The 12-inch version includes an extra track, Inside Out.

# **HMV/Rough Trade** 'exclusive' video

HMV IS to exclusively offer the Rough Trade video, Not Television, at £10.99 in all of its 42 stores. The offer on the strong, 11-track video, which features many of the country's top indie sellers, began on June 11 and runs through until July

The full track listing is The Boy With The Thorn In His Side (The Smiths); Oblivious (Aztec Camera);

THE FIXX, the UK band who've enjoyed more success in the US than here, have a new single Sec-

new MCA Records album Walkabout, produced by Rupert Hine. The single is available in 7 and 12-inch

formats, and the band are plan-ning to play several UK dates, their

SPORTS AID will hopefully be-

nefit from a new single Good As

Gold by Judy Quay on the Musik Records label, distributed through

MIS/EMI, which is being featured by Olympic award-winning skater Robin Cousins in his current skating

ret Separation, taken from

Tour, single

fixxed up

Kicker Conspiracy (The Fall); Birthday Girl (Microdisney); Shipbuilding (Robert Wyatt), Masim-Babele (Unknown Cases); It Will Come (Woodentops); Nag Nag Nag (Cabaret Voltaire); I'm A Little Dinosaur (Jonathan Richman); Strike (The Enemy Within) and Shoplifting by Ivor Cutler, who also provides the links between songs.

# Twelfth 12 incher

VIRGIN'S Twelfth Night feature on a 12-inch picture disc of current single Shame and the A side carries a painting by noted book illustrater David Chandler. The band have appeared on Whistle Test and are lined up for a Radio One In Concert slot.

O DALLAS FREAKS can get to grips with their favourite characters on Warner Bros' enterprising Dallas/The Music Story album (925 325-1).

Guest artists include Crystal Gayle, Gary Morris and Johnny Lee, while the album's 10 "epi-sodes" range from Who Killed Jock Ewing? to The Loneliness In



GO! DISCS is putting out the new Billy Bragg single, Levi Stubbs' Tears, at the maximum retail price of £1.25 for the seven-inch and £1.99 for the 12-inch. The seveninch features covers of Scotlish folksinger Dick Gaughan's Think Again and The Four Tops' Walk Away Renee, with Johnny Marr's alter ego Duane Tremelo on guitar. While the 12-inch also has the additional track Between The Wars, recorded live in Berlin.



LONNIE HILL's Galveston Bay single has been re-released by 10 Records only weeks after its initial release to much acclaim. The single is taken from Hill's also recentlyreleased album, You Got Me Run-ning, and is available in 12 and 7-inch form with an additional version of the title track on the B side of the larger format.

# compilation Miraculous

HITS BY George Michael, Sade, Tears For Fears and Paul Young head an all-star line-up on Music For The Miracle, a 12-track compilation; the profits from which will go to the TJ Martell Foundation, launched to fight leukaemia and cancer by senior CBS exec Tony

WARNER BROS release Every Beat Of My Heart, Rod Stewart's first album since 1984's Camouf-lage, on June 23. The 10 songs include the forthcoming title track

single, plus recent 45, Love Touch. Stewart is to play a "coming home" concert at Wembley Stadium on July 5.

Mortell in the US.
Other artists on the album (Epic 26973) include Bruce Springsteen, Pointer Sisters, Cyndi Lauper, REO Speedwagon, Huey Lewis & The News, Bryan Adams, Hall & Oates and Lionel Richie.

TEN DAYS In An Elevator, the debut album from highly-regarded funksters Chakk (MCA MCG 6006) includes a free 12-inch "contemplative" EP to contrast with the "fast" SIy/Robbie/Richard Burgess-produced LP. The group is supporting the release with an appearance at the Womad Festival.

# MUSIC WEEK

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# SIX NEW RELEASES FROM







# THE HEAVY METAL LABEL



"DEATH ROW" by Touched (EBON 33) "The new British raw powered metal act!!" Metal Madness, USA



"REVENGE" by Syron Vanes (EBON 36) Release date 23.6.86



"HUNGRY FOR BLOOD" by Rankelson (EBON 34) "We could be talking big-time explosions very soon" Malcolm Dome, Kerrang



"WEAPON MASTER" by Samurai (EBON 37) Release date 23.6.86



"WARRIORS OF ROCK" by Bladerunner (EBON 35) "Gary Jones . . . one of the most underrated guitarists in the UK" Metal Forces



"DELIVERANCE" by Tyga Myra (EBON 38) Release date 23.6.86

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# **Defence fund for** censored Kennedy

ALTERNATIVE TENTACLES, the re-cord label of The Dead Kennedys, is setting up a No More Censorship Defence Fund in support of DK lead singer Jello Biafra who has been accused with the label, of pornography in respect of a poster in the group's current album Frank-richtist. enchrist.

The poster entitled Penis Land-scape is by Swiss artist H R Giger, who has designed record sleeves who has designed record sleeves for Debbie Harry and ELP's Brain Salad Surgery as well as working on film set designs for Alien and Poltergeist I and II. The poster depicts 10 close-ups of male and female genitalia engaged in sexual acts, and the legal action was brought following a complaint from a San Fernando Valley mother who claimed that her 13-year-old daughter had bought a copy of Frankenchrist for her 11-year-old brother. year-old brother.

year-old brother.

Biafra says the charge is a direct result of "a national power play from America's religious right wingers against rock bonds and their music that dates back to the McCarthy era". Supported by Frank Zappa and his organisation for the abolition of censorship in rock music, Biafra intends to fight the case "tooth and nail" when it comes to court on July 3.



◆ FROM PAGE ONE

and consideration given to us and other members of the BPI. Had we been involved in the BPI's planning discussions prior to setting a dead-line, I'm sure we could have arrived at an amicable arrangement on the matter."

Banks goes on to say that without the help of videos it is very difficult for Island artists not based in the UK such as Robert Palmer and Steve Winwood to get the necessary television exposure in

For its part the BPI reports that there are "moves being made be-hind the scenes" to settle the dispute, but says that it is too early to detail them as yet.



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Cutpus



SPANDAU BALLET has signed a long-term worldwide recording contract with CBS Records, consequent upon the band's settlement out of court of its dispute with Chrysalis Records. Chrysalis has agreed in return for an undisclosed settlement to waive its rights on any new recordings from the group, and the rights to the existing catalogue of the group's recordings remain with Chrysalis remain with Chrysalis.

remain with Chrysalis.

The band's first CBS release — and their first record for 18 months — will be a single entitled Fight For Ourselves scheduled for July 14. Seen after the signing with Spandau are their manager Steve Dagger (seated front) and at the back standing solicitor Brian Carr, CBS director of business affairs Richard Rowe, senior A&R director Muff Winwood and managing director and chief executive officer Paul Russell.

# CBS rocks trade

FROM PAGE ONE

"It's a very bad thing for the whole retailing business. Even if the dealer prices of certain other product lines are reduced, it doesn't compensate for the fact that dealers take a lot of risks when they order

new product."

Alan Bellward of the Lewes Record Centre echoes the point and says: "CBS are doing it all the wrong way round — if they do away with incentives like five per cent returns, then dealers are not going to take chances on new re-leases."

Fearing that other companies might follow suit, Bob Kingdon of KMK Records in Beckenham says: "Now buyers will have to be a lot more accurate in their choice of product, there is much less leeway. New bands are going to find that it decreases their chances of getting their product into outlets."

their product into oullets."

Steve Walker of Beggars Banquet in Kingston, Surrey, says: "The dealer price reductions are obviously good news but doing away with five per cent returns is going to have an effect on many dealers who will have to start reading up a lot more about new product."

duct."
"What a cheek," says Light-ning's Ray Laren who, as a wholesaler, makes a significant amount of his margin over a year through the settlement discount. "We have to consider what we might be buying from CBS and its distributed lines."

See Comment, p31.

# Indies' BPI manifesto

THE MILLS/MCNAY "manifesto" to promote a fresh approach to music industry problems (see p1)

covers these topics:

• Charts — The chart panel should be widened dramatically to take in more shops and more independent shops by encouraging dealers to buy machines which can also perform a stock control func-

ton.

Generic advertising —
Very worthwhile "in principle" but targetted wrongly at lapsed buyers instead of stimulating the existing generation of record buyers.

Independent dealers

The BPI should investigate the "worrying" trend which sees more power concentrated in the hands of a smaller number of multiplies and makes it harder for indie

and makes it harder for indie shops, who promote new artists more consistently, to compete.

• Exports — Fear of litigation over rights and double payment of publishing royalties are inhibiting vital exports to the US.

• Censorship — The moral majority syndrome in the US is also affecting UK exports, and "it could happen here".

happen here".

Needletime

Acknowledged as "a delicate area" on the fringe of BPI responsibility. There should be fewer restrictions and more records played on radio, though "not necessarily for less money". A 24-hour Radio One service is seen as a "must".

SINGAPORE: The Singapore Government has published its long-awaited Copyright Bill, significantly increasing the penalties for copyright in-

the penalties for copyright in-fringement and providing for a maximum of five years im-prisonment and a fine of 100,000 Singapore dollars. The IFPI has identified flaws in the bill, notably in a weakening of existing leg-islation with regard to fore-ign record producers. The burden of proof in an anti-priracy case is now shifted to piracy case is now shifted to the prosecution, which will have to show that not only was a pirate acting illegally but he knew he was doing so.

CHICAGO: The Sony Corporation demonstrated a "prototype" digital audio tape recorder at the summer Consumer Electronics Show here. It was not an official debut, and no delivery date to the trade was predicted beyond "several months

away".

The hardware's appearance, though not unexpected, will cause concern as a potentially lethal rival to the compact disc among record companies and others comitted to the CD and Sony mitted to the CD, and Sony admitted as much privately.

DUBLIN: Stoic Records, a five-year-old record distributing company, has ceased trading with debts exceeding £600,000 Irish.

£600,000 Irish.

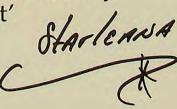
The two main shareholders in stoic are Spartan Records MD Tom McDonnell and director David Thomas, whose holdings account for about 66 per cent. McDonnell emphasises to Music Week that they are personal shareholdings and Spartan Records is not affected in any way.

"We didn't find out that anything was wrong until the 12th hour," he comments, "and by then it was too late to do anything."

# · STEVE WALSH ·

For services over & above the call of duty on 'You & Me Tonight'

> Thank You AURRA





INVISIBLE TOUCH, Genesis 1 SO Peter Gobriel

3 2 STREET LIFE, Bryan Ferry/Raxy Music EG/Polydor

Virgin

3 BROTHERS IN ARMS, Dire Straits
Vertigo/Phonogram

PICTURE BOOK, Simply Red

WHITNEY HOUSTON, Whitney Houston Aristo 8 4 INTO THE LIGHT, Chris Do Burgh

9 MOONLIGHT SHADOWS, Shadows Polydor STARING AT THE SEA, The Cure Fiction

- WELCOME TO THE REAL WORLD, Mr Miste

12 5 GREATEST HITS, Queen 13 6 WORLD MACHINE, Level 42 14 12 NO JACKET REQUIRED, Phil Collins Virgin

15 13 SONGS FROM BIG CHAIR, Tears For Fears 16 14 HOUNDS OF LOVE, Kate Bush

8 ON THE BEACH, Chris Rea 18 10 LOVE OVER GOLD, Dire Straits

19 11 THE MAN AND HIS MUSIC, Som Cooke RCA 20 — SUZANNE VEGA, Suzanne Vega

Compiled by Music Week Research © 1986

ISLAND RECORDS welcomes COURTNEY PINE



# TRACKING

by John Best
CREATION IS releasing The
Weather Prophets' smosh in
die hit Almost Prayed as a special
gatefold double pack with a
second single containing the previously unavailable Stones In My
Pathway and Downbound Train.
Distribution is via RT.

JOINING The Smiths in the big league indie albums this week are: Easterhouse with their Contenders debut on Rough Trade (the track Get Back To Russia destined to become an al-time classic); and The Triffids



THE MEKONS: LP and single

with Born Sandy Devotional on Hot. While on cassette is Sonic Youth's E.V.O.L. (Blastfirst). And also on Blastfirst Head Of David's charmingly entitled Dogbreath first LP: All are

boggreath institute and the through RT/Cartel.

STILL WITH RT-distributed stuff, Australia's Celibate Rifles have their Turgid Miasma Of Existence album out on Hot, while The TV Personalities' They Could Have Been Bigger Than The Beatles LP is finally out on Dreamworld. And singleswise,

Alternative TV have a 12-inch, Love And Sex, out on Noiseville, Finally, indie CDs — The Cocteaux Echoes In A Shallow Bay and Tiny Dynamite are combined together under the snappy appelation BAD510/BAD511 on 4AD, and The Fugs' No More Slavery is out on New Rose.

Rose.
THE SINGER, the new Nick
Cave single should be with you
by the time you read this. It's a
12-inch backed with Running
Scored and Black Betty (!) and is
the first evidence of a new LP of
cover versions set to emerge on
Mute later in the summer. The
Singer was recorded in Melbourne with Bad Seeds Blixa
Bargeld, Mick Hervey, Barry Adamson and Thomas
Wylder.

THE VIRGIN PRUNES have a typically confusing severn and 12-inch out on Baby New Rose (Via RT) under the title LoveLasts Forever. The seven-inch bears the title track backed with True Life Story, while the larger one is still called Love Lasts Forever, but features a totally different treatment entitled Lovelornalimbo along with I Like The Way You're Frightened ... Kalima's Nightmare Shadows is finally out on Factory this Friday (20) ... Also this Friday is Edge Of The Shadows, the new LP from The Mekons, (pictured), with a single, Hello Cruel World to accompany it. Both are on Sin through Red Rhino.

Window and in-store displays are no longer just a cosmetic enticement, but an integral part of selling records. HMV's flagship store in London's Oxford Street has had some of the most eye-catching displays, guaranteed to catch the attention of thousands of potential consumers passing by. Chris White talks to HMV's display manager Neil Galloway about the art of window displays.

# Window shopping

EIL GALLOWAY has been with HMV for the last four years and some of the memorable window displays that he has worked on include Frankie Goes To Hollywood, Culture Club, Grace Jones and David Bowie, and most recently Roxy Music, Genesis, The Smiths and Queen. After leaving fashion and design school, he worked in fashion retailing for several years before going into freelance display, working for CBS, Arista and WEA amongst others. His new role at HMV came after

Arista and Weak amongs others.

His new role at HMV came after he spotted an advert in the Evening Standard. "It was a newly created position within the company," says Calloway, "They were looking for a display co-ordinator. My brief was to concentrate on the West End stores and assist the HMV shops around the country with interior and window displays."

Galloway works on some 50 major window displays a year, quite a contrast to the fashion world which is more seasonal and where he perhaps had six projects a year.

As soon as he receives information about forthcoming major album releases he starts working on an idea, usually based on the LP sleeve. "I put it to the record company involved, and in most cases, thankfully, they go for it," he says. "One of the altractions of course is that we have 42 stores around the country and we can offer them the whole chain. The shops are all in prime High Street sites which is a great incentive."

Two months planning and work usually goes into a major window display. "As soon as we have a definite release date for an album, I get in touch with the record company and get hold of the artwork for the sleeve, and from that I work out some kind of design or centrepiece. The idea is then taken back to the company for their reaction."

Window displays are a magnet for potential record buyers, Galloway says. "One window devoted to one title definitely brings the customers in, particularly the impulse buyers, but it's important that it is backed up with strong in-store displays. The overall package must be eye-catching, and the record industry is much more aware of this now and gives a lot of cooperation."

Galloway adds: "The window should be part and parcel of the store itself. If the effects are right then the results are powerful. For instance, in the week that we did a display for the Cocteau Twins album Victorialand, it was the second best-selling album in the Oxford Street store although it was about number 17 in the national rhart."

HMV's window displays are not monopolised by just the big boys of pop though. "We like to promote some of the newer names too, like The Woodentops, The Daintees and Simply Red. Last year we had an effective display for the Cult, which was helped by a very strong package from Beggars Banquet plays but ha adds a more He adds: "A window di customer into they'll brows they'lre doing they'll brows they're doing they are the are

package from Beggars Banquet which included special graphics and even T-shirts for the staff to wear in the store, and one of our most recent promotions has been for the Beat Runs Wild album."

Some of the Oxford Street window displays are transferred to other HMV flagship stores including Noversite.

ing Newcastle, Manchester and Liverpool, but Galloway is keen to see that all the shops in the chain receive fair treatment. "I send out a weekly information sheet, explaining what promotions are coming up. Some of the larger stores require special treatment, and obviously some of the shops just couldn't accommodate a large display anyway, but we do provide them with up-to-date information and help them in every possible way."

Galloway does sub-contract work out, and he also has a pool of art students that he uses, including one as far away as the Orkney Islands. "It's good experience for them and quite a few have gone on to break into the music industry themselves, working in design. It would be an easy way out to use blow-up photos of sleeves for dis-

plays but having original artwork adds a more personalised touch. He adds: "The main purpose of

He adds: "The main purpose of a window display is to attract the customer into the shop — once in, they'll browse around. As long as they're doing that, we're doing the inh right"



NEIL GALLOWAY, HMV's display manager — "One window devoted to one title definitely brings the customers in, particularly the impulse buyers."



DUMPER BINS, leaflets and point-of-sale material — all featuring the new Nice Price logo — are helping to promote CBS Records' mid-price series which is being re-launched by a major dealer and consumer promotion. The campaign is based on 11 new releases including titles by Ozzy Osbourne, The Psychedelic Furs, Marvin Gaye and The Stranglers.

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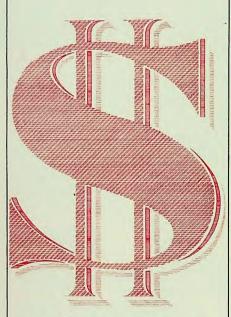
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# NEWSINGLES

Artist A-Side/B-Side Label 7", 12" Number (Distributor)

ABACUSH SUNSHINE ISLAND/Version) Aborach 7AB 003,AB 003 12" [5]

ATTERNATIVE TV LOY AND SEX/hb Noiseville VOOZ1 12" 009 [Pt Bog (URT)]

ASWAD PULL UP/Dub Up Simbe SIM 103,125IM 103 12" [5]

ATTOMATIC DIAMINI THE CRAYT SUPPER (EP) Poor Drum DLAM 1 (U/R)

BASSEY, Shirley THERE'S NO PLACE LIKE LONDON/Born To Sing Towerbell TOW 90 (E)

BELLOT, ERYO SOUND IN A FURVITYOUGH Make Ion Tubby's 17 109 12" (DMS/RJJSSP)

BILUE MURDER TALK TALK TALK MA SOW WEA International 248 845-7 Pt Bog (W)

"BULLE ZOME HEIST THING (US EXILIV/HISH)/LOVE WIll Will ROKING HOSTER HENST THING (US EXILIV/HISH)/LOVE WIll Will ROKING HISTORIA RHX 109 12" (R)

BOBOSHED MORNING SINSTORY Of Bogothed Help Vourshelf SHELT (1 | WBock)

BBRUCE, Jack I FEEL FREE/Make Love Virgin VS 87.5 Pt Bog, VS 87.5 "Pt Bog (E)

BRUCE, Jack I FEEL FREE/Make Love Virgin VS 87.5 Pt Bog, VS 87.5 "Pt Ptc Bog (E)

BRUCE, Jack I FEEL FREE/Make Love Virgin VS 87.5 Pt Bog, VS 87.5 "Pt Ptc Bog (E)

BRUCE, Jack I FEEL FREE/Make Love Virgin VS 87.5 Ptc Bog, VS 87.5 "Ptc Bog, 12" Ptc Bog (E)

CARSISLE, Belinda MAD ABOUT YOU'N Never Wonted A Rich Mon I.R. J./MCA IRM 118;IRMT 118 12" (F)

CASSANDRA COMPLEX DATA MILL/bbs Roxisk COME 51 12" [I/RR]

CASSANDRA COMPLEX DATA MILL/bbs Roxisk COME 51 12" [I/RR]

CAVE, Nick & THE BAD SEEDS THE SINGER/Ranning Sored Muto 7/MUT4 47 Ptc Bog, 12MUT4 47 12" Inn extra track Black Betty (I/RT/SP)

CAVE, Nick & THE BAD SEEDS THE SINGER/Ranning Sored Muto 7/MUT4 47 Ptc Bog, 12MUT4 47 12" (inn extra track Black Betty (I/RT/SP)

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CAVE, Nick & THE BAD SEEDS THE SINGER/Ranning Sored Muto 7/MUT4 47 Ptc Bog, (AP) 13 12" [I/R]

CAVE, Nick & THE BAD SEEDS THE SINGER/Ranning Sored Muto 7/MUT4 47 Ptc Bog, (AP) 13 12" [I/R]

CAVE, Nick & THE BAD SEEDS THE SINGER/RANNING SORED HORSE SORED HIS SINGER/BAD HIS SORED HIS SINGER/BAD HIS SORED HIS SINGER/BAD HIS SORED HIS SINGER/BAD (Distributor) 7": 12" Number A-Side/R-Side Warrior (R)

Warri MAGNUM OH LONELY NIGHTLES MORT SOURS AND THE BEACHTPLEASE OF 10 SEEP AND THE SOUR SECTION OF THE SOURCE OF THE SOU RAVIS BREAK INE CHAINTION REGI REAL 2712 IC (F)

RAWL, LOU STOP ME FROM STARTING THIS FEELING/Love All Your Blues Away Epic A7263;TA 7263 12" inc extra track See You When I Get There/Notural Man (C)

RICH, Ritchie CHECK IT OUT/Scratch In Out Spin-Olf's 120FF 1 12" (G/Self — 98 Fullnam Palace Road, London W6 — 01-741 0543)

RICHY BANG BANG BANG/Bang Beng Beng (Who's On The Phone) A&M AM 323 Pic Bag; AMY 323 12" (F)

ROBERTS, Juliethe MORE ITAN ONE NIGHT/Inst) Blue Bird/10 BR 22;BRT 22 12" (E)

ROBINSON, Tom THE REAL THING/The Wedding RCA IR 3;TRT 3 12"; inc extra track (In An'1 Nothing Like). The Real Thing (R)

SCREAMING BLUE MESSLAHS WILD BLUE YONDER/Killer Born Man WEA YZ 73;YZ 73T 12" (W)

SCRUNTER JUDIT/Oil In The Coil Hot Vinyl HYT 023 12" (JS)

SEGER, Bob & THE SILVER BULLET BAND LIKE A ROCK/Living Inside My Heart/Kalmandu Capital 12CL 408 12" (E)

SHAKESPEARE, Maria JOEY'S SONGBOOK/IDub) Dean's MEI 0001 12" (JS)

\*\*5.0.S. BAND, The DBRROWED LOVE/TO Vos Sill Want To Tabu A7241/17A 7241 12" (C)

STARR, Bonito ELECTRIC/Shock New Generation NG 008 12" (JS)

STEPHENSON, Martin & THE DAINTEES CROCODILE CRIER/Louis Kitchenware/London SK 25;5KX 25 12" (F)

SUPER CAT POPI/Version) Skengdon SKD 0002 12" (JS)

THAT PETROL EMOTION NATURAL KIND OF JOY (4 track) Demon D1043T (P/MW)

TREMOR TOES, The LET'S GET THIS (LOVING THING SONG) Sill Syan Halen DREAMS/Inside Wormer Brothers W8642;W86421 12" (M)

VARIOUS THE HUGE CORPORATION PRESENTS. SISTER CROW: Sun In Splendour/THIS YABIS: Warm Is My Farm/TEN DAYS THAT SHOOK

THE WORLD: Throwing Stones/LAND OF THE GLANTS: Wark Huge Corporation HCP 1 10" (Self — 143 Station Road, Wigston, Leirester — (0533) 880680)

THE WORLD: Throwing Stones/LAND OF THE GIANTS: Warts Huge Corporation HCP 1 10" (Self — 143 Station Road, Wigston, Leirester — (0533) 880686).

VENUS TWILIGHT ZONE/TWILIGHT TONE/(I'm Gonna) Set You Alight Passion PASH 12 58 12" (A)

WAILER, Bunny TEARS IN YOUR EYES/ha Solomonic SM 023;5M 12023 12" (JS/E)

WARELIN, Johnny BRUND/Son Of Herrules Chrysolis KO 1;KOX 1 12" Pic Bag (F)

WARREN, James THEY DON'T BELIEVE IN MAGIC/hab Sonet SON 2302 (A)

WATSON, Ed SHOW THEM/(Inst) Hot Vinyl HUT 022 12" (JS)

WATSON, Ed SHOW THEM/(Inst) Hot Vinyl HUT 022 12" (JS)

WATCHTER PROPHETS ALMOST PRAYED/TOOT Heartbeat Breathers The Life Into Me In double pack with Stone In My Passway/Downbound Train

Creation CRE 029D Gatelold Sleeve (I/RT)

WILD PASSION LETTERS TO SEND/Chorlie's A Div Warm DARREN 1 (E)

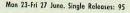
WOND, The SCHOOLBOY SANIT/World To The Girls Abstract/Priority AD 7 (R)

YASMIN 1 CAN'T FORGET/Life Surrounds Me Total Control/EMI TOCO 10;1210CO 10 12" (E)

ZAPP IT DOUSN'T REALLY MATTER/Make Me Feel Good Warner Brothers W8879;W8879T 12" (W)

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Year to Date: (26 weeks to 27 June 1986) Single Releases: 2,232



Abracadabra



MARTIN STEPHENSON & THE DAINTEES

See New Albums for Distributors Codes

# P · 7 5 · S NG

44 39 5 TIME Fredde Merrary (Dave Clark/Fredde Marrary) Spurs Maria EMI (12)(EMI 5559 (E)

Panel Sales Increase over last week
Panel Sales Increase of 50% or more over last week
in sheet music Compiled by Gillup for the BPI. Music Week and the BBC based on a sample of 250 conventional record outlets. Records which would have appeared between positions 76-100 have been excluded if their soles have fallen in two consecutive weeks, and if their sales fell by 20 per cent compared with last week.

45 53 4 THE PROMISE YOU MADE Cock Robin (Stone Hillings) (Chappell Munic

leoned Doddy Som Music Some Bizzore/Virgin GLOW 2 (12) (E.

CBS (T.A. 6764 )CI

41 47 3 A WOMAN'S STORY

42 69 2 BRILLIANT MIND

43 46 3 LEFT OF CENTRE

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S /MCA IRM(T) 113()
Epic EIN/T) 1.(0

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	4	2	6 Simply Red (Stewart Levine) (BS Soogu'So What (3)	WEA YZ 70(T) (W)	l.
<b>A</b>	5	16	2 HUNTING HIGH AND LOW (REMIX) A-Ho (Tony Mansfield) ATY Marist (3)	Warner Brothers W6663(T) (W)	
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<b>A</b>	5	16	2 A-Ho (Tony Mansfield) ATV Muser (3)	Warner Brothers W6663(T) (W)
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	0	SLEDGEHAMMER ()	

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14 25	MY FAVOURITE WASTE OF TIME  4 Deen Poul (Owen Paul/Mark Does nier/Perry James) Warner Bros /Bog Music ①	Epic (T)A7125 (C)

15 11	4 Per Shap Boys (Hague/Joszalás/Fraume) 10 Music	Money)
13 11	4 Per Shap Boys (Hequel Joszal &/Froome) 18 Music	Parlaphone (12)R 6129

16(7) 8	SET ME FREE Jaki Grohom (Derek Bromble) Yirgin Mutus (3)	EMI (12)JAKI 7 (E)
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17 15	4 INVISIBLE TOUCH Generits (Generits/Hugh Padcham) Anthony Bankul Philip Collins/Michael	Virgon GENS1(17) (E) el Roiherford/Hit & Ron ①
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7	22 2	5 4	VENUS Bancerama (Stack/Aitken/Waterman) folland Masse/Nada Ini	Locdon NANA 10 (12" NANK 10) (F)

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23 13 9	LESSONS IN LOVE () Level 42 (Wally BedaroufLevel 42) Level 42/Chappell/Island	Polydor POSP(X) 790 (F)
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24 14	8 Pete Wyle (Pete Wyle/Ion Richie) Worzer Bros. Mosic (3)	MDM/Yargin MDM 7 (17) (E)
25 12	7 THE CHICKEN SONG (	

23 12 /	Spitting Image (Philip Pope) Island/Noel Gay/Noisy Music	Firgin SPIT 1(12) (E)
26 1737	UNDERGROUND	
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-			David Bawie (David Bowie/Aril Martis) EMI Music	EMI (17: Americo EA 216 (t)
27	7		EVERYBODY WANTS TO RUN THE WORLD	100
LI	8	4	Team for four (Chris Hunbar) Vicein/10 Mour/Americanists Marry	raiPhononome RACE 1(12) (F)

97	Tears for Fears (Chris Hughes) Virgin/10 Musur/Amazaments Mercary/Phonogram RACE 1(17)	
21 8 4	Teers For Feors (Chris Hoghes) Yirgin/10 Missel/Amotements	Mercury/Photogram RACE 1(12) (F)
200	MINE ALL MINE/PARTY FREAK	Club/Phonocrom USE/C 30 (F)

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F 0 11 P	Cofollow (Larry Blockmon) Copyright Control/(AVCopyright C	ontrol (AA)

1	29 36 3	Midge Ura (Midge Ura) Mood Masiar (3)	Chryselin URE(X) 4 (F)
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	Earlythmus (David A. Stevent) KUA Musici EMI Music	KCA UALI) 7 (K)

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31 20 3	21ST CENTURY BOY Sigue Sigue Spateik (Giergio Moreden) Spetinik Songs	EMI (12)555 Z (E)

3 20	3	Sigue Sigue Sputerik (Giorgia Moroder) Sputerik Songs	EMI (12)555 2 (E)
32 35		JUMP BACK (SET ME FREE)	
3 Z 85	4	Solill Breck (out the title)	To Mar Board on the American

7	02 03 4	Dhar Breston (John Fair) Chrysa'n Maret	Fourth & Broodway/Island [17]BRW 47 (E)
	33 28 8	SNOOKER LOOPY The Matthroom Rich with Class & Done (Class Hody	Rokesy/Towarbell FOT 1(47) (E) ge/Dave Paccak) Challons Musik (3)

34	THE TEACHER Big Country (Robbie Million) 10 Music	Wall to the same for the A. C.
	Big Country (Koobse Mullar) 10 Mustr	Merrary/Phonogram 8/G()(1: 2 (F

<b>U</b>	Big Country (Kohbai Multar) 10 Mustir M.	sustly resoluting supting 5 (s.)
35 31 4	GOD THANK YOU WOMAN (Altero Gob (And Mordantee Hohn) Vingos/Phil Publish/Names Res	Yurgin VS 861(12) (E) is: Music
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<b>30</b> 29 3	Big Audra Dynamite Mirk Johns Bod Songs	CBS (TIA 7181-IC
37 22 12	WHY CAN'T THIS BE LOVE?	Warner Brothers W8740(T) (W)

3/ 23 12 Yan Hallen (Yan Halen-Mark Jones Done Landon Wormer Bros Massi (3)		
38 40 2	IT'S 'ORRIBLE BEING IN LOVE (WHEN YOU'RE 81/2)	

	JO 49	3	Claire and Friends (K. Parrotti A. Taylor) EMI Mosic	68C RESL 169 (12" 12 RSL 189) (E)
1	39)43	4	LET'S GO ALL THE WAY Sy, Fox (Sty Fox/Ted Currier) EMI Monte	Capatol (12,CL 403 (E)
•	40 27 1	11	THERE'LL BE SAD SONGS (TO MA	IKE YOU CRY) (Agus Mater (3)   Eve Sive (1) 117 (A)

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NEW 7" & EXTENDED 12" SINGLE · W8879/1

# IT DOESN'T REALLY MATTER

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	46 THE PARANOIMIA Chino WORKS, 9 (F) The Art Of Holia) Women Blost. MaxildPerien Scorps	DISTRIBUTED BY <b>Web</b> RECORDS LTD  A WARNER COMMUNICATIONS COMPANY ORDER FROM THE <b>Web</b> TELF-ORDER DESK 01-998 5529 OR FROM YOUR <b>Web</b> SALESMANTELE SALES PERSO
ı	47(45) 2 MOUNTAINS Pointy Park/Harter Brothers WEJ 11/1] (W) Prince and The Revolution (Prince and The Revolution Water Bros. Music (I)	
	48 34 4 BIG MOUTH STRIKES AGAIN The Smiths (The Smiths) Warner Bross Masos (5) Rough Trade RT(T) 192 (IVET)	△ 62 66 2 GREAT GOSH A "MIGHTY (IT'S A MATTER OF TIME)  WEAKE TO LOW FT
	49 32 5 DISENCHANTED (ondoor LONG) 87 (F) (Ondoor LONG) 87 (F)	63 61 2 JOE 90 (Theme)/CAPTAIN SCARLET PRITZE SSA 122 - 1272 354 14
-	50 33 6 ROLLIN' HOME Status Oso (Dane Edmands) Worner Bros Music (3) Vertigal Phosogram OUO 18(17) (F)	64 42 14 ROCK ME AMADEUS (The American Edit) • ALM AM 1; 228 9
	51 MAY AZTEC GOLD — The Official ITV Theme for The World Cup Sikes (Rod Argent/Peter van Hooke) Stendard Maris (RSS A 7221.1Q	65 41 7 ROCK LOBSTER/PLANET CLAIRE  10 8521 (Gara Blockwell) Marid Mauri Altidendir Cl. Marix (Al. (3) blood (12.89) 1 (2)
4	52)63 2 STAY A LITTLE WHILE, CHILD Loose Ends (Mick Martinulli) Recomption Market Margin Market Vargon VS 819(12) (E)	△ 66 64 2 DANCING IN THE STREET  MEA TZ 72/T1 (W.
-	53 37 5 WHO MADE WHO ALDIC (Marry Verda George Young) 1 Albert & SoutChappell Marix Atlantic AP42S(T) (W)	67 LIEV ROSES Haywoode (Ichin Compani Deorge Miterional Artual C & Di Deoppel Marix (85 IT A7224 (C
	54 ETHY AZTEC LIGHTNING — Theme from BBC World Cup Grandstand BBC RESULTER (12:-12785) [18] (5)	68 (52) 6 BASSLIME (Origina Material Company Manager (1974) 118 (5)
	55 40 9 LIVE TO TELL () Sire W \$772(1) (W)	69 50 10 ALL AND ALL  Joyas Sims (Mantronius Rubbin Wannes Chrysells Marks; 3) London LONIX 94 (7)
	FOOLIN' YOURSELF Poul Hardworks (Foul Hardworks) (Over Morie Oxygalis (FAULO) 2 (F)	△ 70 70 2 THE LOCOMOTION Broken/Shit BROKEN \$ (12" — BROK (1 %) (2)  Dene Stewart & Barbora Gorkin (Dave Stewart) Screen Gesta/EM Manx.
	57(48) 4 YOUNG HEARTS RUN FREE (ORIGINAL VERSION)  Goald States (Done Credord) Foor Mills Maria  Warnet Bethers WEARS(T) (N)	71 58 11 GREATEST LOVE OF ALL Michael Michael Michael Massary (DS Sang) Avido ARSS (172658 II)
-	58) 9 4 EXPANSIONS '86 (EXPAND YOUR MIND) (Irm Paul feet, David Joseph (Peu) (happell Sleeping Bog/Fourh 1: Broadway/Island (12)BKW 48 (I))	72 (54)14 WHAT HAVE YOU DONE FOR ME LATELY ()  ALM AM (*) 508 (7)  ALM AM (*) 508 (7)
ı	59 44 5 Rod Stewert (Mate Chaperas) filed Marie Warse Brothers Websell) (W)	△ 73 72 2 SERPENTS KLSS (hoper 72 CHAF 67 (12 — CHAF 6) (INN).  The Musica (C. Adams M. Brown/W. Hostey/S. Hindder) RCA Musica (Copyright Control)
2	- 60 65 2 SALLY   Garnel (Nech Jones) Sprage Majd/CBS Songs   Loodes (DN(X) 90 (F)	74 LIKE I LIKE IT (Remixed Version) Aura (Sin Stadolphi Ebox Roly) 10 York 150 (E)
-	61 55 4 ALL I NEED IS A MIRACLE WEA U8765(T; W) Mike + The Medianic (Unitingber Hell) Mikhoel Rufnerford His L Raulid Sangul Anni (Unitingber Hell) Mikhoel Rufnerford His L Raulid Sangul	△ 75 71 2 HEARTACHE Grow Lores Janabel (Gory Lyons) Mameritem Mark  Deggers Benquer BEG 161(1): (NO
-	PLATINUM GOLD SILVER	THE NEXT 25
	* (One million sales) (500,000 sales) (250,000 sales	76 68 ARE YOU READY TO BE HEARTBROKEN? Pelydor POSP(), 793 (F)

76	68	ARE YOU READY TO BE HEARTBROKEN Sondie Show (Give Langer/Alan Winstanley) (85 Songs	Polydox POSP(X) 793
77	57	ON THE BEACH (Special Remix) One Rea (Dave Real Dave Richards) Magnet Mass	Magnet MAG(T) 294 (
78	_	PAPERBACK WRITER The Bestles (George Martin) Horstain Soogs	Periophone R \$452 (
79	_	WHO'S JOHNNY ("Short Circuit" Them II DeBarge (Peter Worl Chappell Masic	confy (LDT) (
80	)_	MIGHER LOVE Store Wicewood (Ress Toelman/Store Wisewood) F.S. (16/CBS Son	Mond (17:45 288 () gv/Randar Maiss
81	95	BAND OF GOLD Bonne Tyler (I'm Steinman) Chelves Music	(85 (T,A/273 )
82	_	LISTEN LIKE THIEVES UNIX (Ciris Thomas) MCA Music	Necestry/Phonogram (545 & 12)

	83	(78)	Real Hing (Ken Gold) Screen Getter EMI (§) PR	7P 349 (12" — 12P 349)
	84	89	We've Got The Whole World At Our Fee England World Cap Squad 1986 (Teny Hiller) Tony Hiller/EHI Music	t/When We (domba 08 P) 9128

	0) 8	GER (Geoffrey Downer) Worsen Broc (Kid Glover Stone Hocket) Arios GER (12)1.)	9
<b>A</b>	86 _	WHEN THE GOING GETS TOUGH, THE TOUGH GET GOING BUY Ocean (W Bruth-witel's ) Locational, Joseph Maria (1) Joseph Maria (2) Joseph Maria (3) Joseph Maria (3) Joseph Maria (3) Joseph Maria (4) Joseph Maria (4) Joseph Maria (4) Joseph Maria (5) Joseph Maria (6) Jos	-
	07	CLOM DOWN	1

	0.0		ALL THE WHILE CHE CAID	
<b>A</b>	88	_	LUCKY STAR Madana (Rapple Luran) Waraan Bras. Masse	Sins W9522.T) (W
▲	8/	=	Bolcom and The Angel (Hugh Joses) (Regal Main)	Virgin VS 864, 12, 18

89	73	ALL THE THINGS SHE SAID Simple Minds (Discorp South Communities) END Marke (3)	Virgin VS 860(12)
90	77	I WANNA BE A COWBOY  Boys Don't Cry (Boy's Don't Cry) Legory Made	Logory 161(T) 28

	<b>U</b> 11	Boys Don't Cry (Boy's Don't Cry Legory Music	Logory LGE(T) 28 A
9	1 (85)	GIVIN' IT (To You) Skyr (Randy Molter (Soloman Roberts) One To One Music	Capsini (12)CL 401 (E
		) CAMPY WAIT OTO DOCK THE MINE!	

4	92	I CAN'T WAIT (TO ROCK THE MIKE) Spyder D (Secturing DJ Doc) (Ere Monthew) Warner Bras. Mace	Occupion CHANF (12:14: A
<b>A</b>	93 _	MATCHSTICK FLOTILLA Teresting Deves (Thresting Deves) Deves Hit Song: Randor Munis	ÁLM AMÍT 325 F

(	94	I FOUND LOVIN' The Fotback Bond (The Fotback Bond: Monder Monce	Important/Towerbell TANIJ 10 (E
	0.5	YOUR LOVE	

	73	83	The Durlield (William Wittmen) Warning Tracks	(BS (T) A 6942 (C)
Δ	96	98	LONELINESS Breedon Strae (Roberto Opnove) Quatermoss Mana	Flay (17: PLAY 20s (SP)

37	74	92	Roger Daltury (Also Shorkitch) CBS Songs	10/Vagio TEN TI 103 (E)
33	▲ 98	2)	MY GIRL	Tumbs Motown 78 40743 12" — 27 40744( II)
25		, -	The Temptations Smokey Robinson Roseile Wh	Mar Johans Music

Portophone 12:555 1-1

4	100_	THIS MUST BE THE PLACE (Naive Melody) Taking Heads Tulking Heads, Warner Bross Musici	Situ W 94
	_		

LOVE MISSILE F1-11

△ 99

# Jamestamilton

IS THERE no pleasing the UK's perverse soul fans? Top club jock Colin Hudd, of Dartford's award-Colin Hudd, of Darthord's award-winning Flicks, reckons the reason why so many revived oldies are being requested is that people are fed up with the current black material they can hear so easily on the radio all day. And only recently they mouned there wasn't enough soul on the UK's

Although national BBC Radio Although national BBC Kedio
One has yet to appreciate that soul,
funk and hip hop are beyond question
the urban sound of Eighties, radio
listeners in the South-East can tune to
BBC Redio London (the UK's first) true "urban contemporary" station?), Capital, Chiltern and Essex Radios for extensive daily doses of

Capital, Childem and Essex
Radios for extensive daily doses of
the once strictly specialist music. Thus
for the lucky ones, current black hits
may seem overplayed—a complaint
that only a few years ago would have
been unbelievable.

In the queue to fuel those stations,
and more importantly the nation's
funkier dancefloors, are on import
12-inch Farley "Jackmaster"
Funk & Jessie Saunders' Love
Can't Turn Around (House Records
FU-10), terrifically exciting express
tempoed Chicago "garage" raver
(actually in Chicago the style's called
"house", with Farley having already
released several far stranger "jack
trax" — you'd better learn the
terminology as it'll be around a
while!); The Latin Rascals' Bach To
The Future (Sutra SUD 047), J. S.
Bach's Toccata & Fugue in D Minor
played on organ to the juddery hip
hop beat, haunting enough to hit; Full
Force's Temporary Love Thing
(Columbia 44-05912), fascinating
soulful drifter without much actual (Columbia 44-059<sup>†</sup>2), fascinating soutful drifter without much actual song cutting through; **Gwen Guthrie's** Ain't Nothin' Goin' On But The Rent (Polydor 885-106-1), grittily worded subdued jiggly roller (in four mixes on a five-track single) possibly too understated to be huge here; **Krystel's** Passion From A Woman (Epic 49-05390), lightweight bright girlie group chugger; **Trouble Funk's** Good 10 Go (Island/TTED 0-96819), untidily rombling ag og

girlie group chugger; **Trauble Funk's** Good To Go (Island/TTED
0-96819), untidity rambling go go
chant, incredibly the title "song" from
Island's long awaited go go movie; **Sleezy D's** I've Lost Control (Irax
TX113), real frealy Chicago "jack
trax" for specialist fans only.
On UK 12-inch are **Sleeque's**One For The Money (Malaco Dance
Records MAL 12-33), my own fave of
the moment, an infectiously skittering
spacious wriggler with lovely piano
and catchy lilt; **Janice's** Bye-Bye

(Fourth & Broadway 1 2B&W 49), moddeningly catchy silly gimmicky electro leaper yet to penetrate the kids' market which I still feel sure will make it a smosh to rival Whistle and now Nu Shooz; Dinosaur L's Go Bang! (CityBeat CBE 1 205, via WEA), frantic strange proto-"garage" ranty from 1982 bounding through a schurping hi-hat beat with probably enough off the wall appeal to gain wide attention; Sir Mix-A-Lot's Square Dance Rap (Streehwave wide attention; Sir Mbiz-A-Lov's
Square Dance Rap (Streetwove
MKHAN 69, via RCA), Malcolm
McLaren's Buffolo Gals sung by the
Chipmunks, supremely silly; Maxi
Priest's In The Springtime (10
Records TENT 127), catchy Marleyesque reggae bubbler;
Masquerade's (Salution To) The
Problem (Streetwave MKHAN 67),
previously mentioned but now with a esque reggae outober;

Masquerade's (Solution To) The
Problem (Streetwave MKHAN 67),
previously mentioned but now with a
for stronger Reagan and Thatcherfeaturing DEFinitive Dance Mix
double-A side; Anita Balker's Sweet
Love (Elektra EKR 44T), introspective
Clea Laine-ish slowie far from the
ideal choice for her debut UK single,
dictated ironically (at this moment) by
the availability of a US video;
Marvin Gerye's The World Is Rated
X (Motown ZT 40758), What's Goin'
On-style (and vintage) revivified outtake; TC Curtis's Step By Step (Hot
Melt 12TCO06), a slinkily ralling
subdued pent-up mood more than a
song; Abacush's Sunshine Island
(Abacush AB 003, via Jet Star),
summery tropical skipper championed
by Tony Blackburn; Sandra
Edwards' Give Me Some Emotion
(Soul Town 45 SAND/12/001, via
Finnacle), pleasant sophisticated
swaying belter let down just at the
start by its rough mix; Anthony And
The Camp's What I Like (Warner
Bros W8730T), Serious Intention's
singer on a Jellybean Benitezproduced frisky flier; Yassmin's I
Can't Forget (Total Control Records
12TOCO 10), lightweight London
canterer; Stevie Wonder's Land Of
Lo La (Motown WONDT 11), frantic
galloper not for the soul dance
market at all.

UK LPs include Randy
Crawford's Abstract Emotions
(Warner Bros WX 46), a welcome
and overdue pleasant return;
Barbara Mitchell's High On Love
Massure 26, 4971 ib Canno

(Warner Bros WX 40), a welcome and overdue pleasant return;
Barbara Mitchell's High On Love (Mercury 826 887-1), Cameo-produced patchy solo set by High Inergy's ex-leader getting some interest in its more soulful tracks;
Various' Hijn Hop Electro 12 (StreetSounds ELCST 12), the mixture as before

# Top names ready for Wembley Hip-Hop

by Barry Lazell

AS ORIGINALLY announced these pages, the Street Group, now in association with Capital Radio for the Capital Music Festival, is to present a mammoth staging of the best in Hip-Hop music on Saturday, July 19, at Wembley Arena. Title of the event is UK Fresh

'86.
Plans and bookings have proceeded apace since original announcements were made, and the list of confirmed acts now reads like the elite who's who of Hip-Hop performers, including several who have scored notable UK pop chart hits during the last few months.

There are to be two shows, one to begin at noon and the other at opm, and each featuring different bill-topping performers. The run-ning order at present reads: Afternoon: DJ Cheese (the Disco Mix Club 1986 world mixing champ) & Word Of Mouth, Dr Jeckyll & Mr Hyde, Hashim, current pop-chart rider Lovebug Starski, Steady B Alias MC Boob, Roxanne Shante, Sir Mix-A-Lot (now signed to



THE REAL Roxanne with Hitman

Streetwave and on vinyl with Streetwave and on vinyl with Square Dance Rapl, and one of the superstar pioneers of the field, Grandmaster Flash. Evening: DJ Cheese & Word Of Mouth, The Real Roxanne, Hashim, Tommy Boy pioneer Afrika Bambaataa, Just Ice, Aleem with Leroy Burgess, Sir Mix-A-Lot, Captain Rock, and pop hit crossovers Mantronix. Both shows will be compered by Capital's Mike Allen.

al's Mike Allen.

As well as the star performers, the event will also ofter onstage break championships between US and UK teams, plus appearances by scratch/mix DJs and rap/beat box performers. The winners of the Streetwave/Street Sounds King Of The Street competition to find the UK's best young rappers, scratchers and human beat boxes are also scheduled to appear. Fond hope is that there will actually be enough hours available to squeeze all this

Public interest in the event is already running high. The lowest-priced (£4.50) tickets and the priced priced (£4.5U) tickets and the special-rate both-show tickets which have been offered on a priority booking form in all Street Group albums released in the last couple of months are now sold out. Tickets are now selling from Wembley Arena itself, all the usual agents, and by postal application from a special UK Fresh 86 box office at PO Box 141, London SW6 5AS (with SAE). With the likelihood of further de-

velopments in the month which re-mains before the event, a telephone hotline has also been set up to offer constantly updated in-formation on artists appearing, etc. The number of this is 01-400 8303.

■ MORE DISCO ON PAGE 14 ►

# DISCO TOP ALBUM

1 1 2 VARIOUS: Upfront 1 2 3 4 MIDNIGHT STAR: Headlines MCA MCF 3322 (F) 3 5 19 MELI'SA MORGAN: Do Me Boby Capital EST 2008 (E) 4 6 6 WILLIE COLLINS: Where You Gonza Be Tonigh? Capitol EST 2012 (E) 5 7 17 JANET JACKSON: Control A&M AMA 5106 (F) 6 2 8 THE S.O.S. BAND: Sands Of Time Tabu TBU 26863 (C)

7 9 12 ANITA BAKER: Rapture Elektra EKT 37 (W)

8 4 6 PATTI LA BELLE: Winner In You MCA MCF 3319 (F) 9 10 10 GUINN: Guinn Motown ZL 72418 (R)

10 15 2 BOB JAMES & DAVID SANBORN: Warner Bros 1-25393 (Import) 11 19 2 NU SHOOZ: Poolside

12 NEW YORK SKYY: From The Left Side Capital EST 2014 (E)

13 14 12 CASHFLOW: Cathflow Club/Phon

14 18 2 JAMES BROWN: Fusivy People Polydor 829 417-1 (Import)

15 13 6 PRINCESS: Princess 16 16 8 LEVEL 42: World Machine

RE THE CONTROLLERS: Stay

18 8 5 BILLY OCEAN: Love Zono

19 NEW RUN-DMC: Reising Hell Profile PRO 1217 (Import)

20" NEW MTUME: Theatre Of The Mind Epic EPC 26923 (C)

Compiled by MRIB

# RADIO LONDON

ALIST ARACIICH: Conthine Island DHAR BRAXTON: Jump Back (Set Me Free)
Fourth & Broodway/Island PAUL HARDCASTLE Foolin' Yourself JANET JACKSON: North LOOSE ENDS; Stoy A Linle While, Child LOVEBUG STARSKI: Amsterille (The House On The Hill) REAL THING: Con't Get By Without You THE REAL ROXANNE WITH HITMAN HOWIE TEE:

SIMPLY RED: Holding Back The Years

CLIMBERS WILLIE COLLINS: Where You Going Be Tonight? FORCE M.D.'S: Here I Go Agoin Fourth & Broadway/Island GAP BAND: Automatic Brain (US Import-Total Experience) IULIAN IONAH: Het Teo Touch JOE SKI LOVE: Pee Wee's Dance Cooltempo/Chrysdis MASQUERADE: (Solution To) The Problem YARBROUGH & PEOPLES: I Would Lie Total Experience/RCA

YASMIN: I Con't Forcet As leatured on the TONY BLACKBURN Show, Radio London 9am-12 noon Manday-Friday (206m/94.9 YHF)



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# TOP.7.5.SINGLES

	-TH	IIS WEEK —LAST WEEK ——WEEKS ON CHART	
1	1	11 I CAN'T WAIT No Shooz	Atlantic A9446 (W)
2	2	5 MINE ALL MINE/PARTY FREAK (ath How	Clab/Phonogram JAB(X) 30 (F)
3	3	8 JUMP BACK (Set Me Free) Ohar Broaton Fourth &	Broadway/Island (12/9RW 47 (E)
4	9	6 AMITYVILLE (The House On The Hill) Levelug	Starski Epit (T)A 7182 (C)
5	6	4 NASTY Jones Jockson	ASM AM(Y) 316 (F)
6	5	5 EXPANSIONS '86 (hris Paul Fourth I	S Broadway/Island (12/BRW 48 (E)
7	8	7 SET ME FREE Jok: Groham	EMI (12)JAX( 7 (E)
8	III3	STAY A LITTLE WHILE, CHILD Loose Ends	Vergin VS 819(12) (E)
9	12	3 YOUNG HEARTS RUN FREE Candi Staton	Worner Brothers W8680(T) (W)
10	10	4 CAN'T GET BY WITHOUT YOU The Real Thing	PRT 7P 352 (12"-12P 352) (A)
11	20	3. HEADLINES Midnight Star	Solos/MCA MCA(T) 1065 (F)
12	4	10 ON MY OWN Parti La Belle & Michael McDonald	MCA MCA(T) 1045 (F)
13	14	6 GIVIN' IT (To You) (Special Mix) Skyr	Capital [12,CL 401 (E)
14	34	3 (BANG ZOOM) LET'S GO GO Real Reasone/Hilmon Howe	e Tee Cooltempo COOL 1/124 F
15	7	8 LESSONS IN LOVE Level 42	Polyder POSP(X) 790 (F)
16	13	17 ALL AND ALL Joyce Sims	London LDN(X) 94 (F)

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01
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04
25 11 6 BAD BOY Nomi Sound Machine Epix (TA 6537 IC
26 19 6 DESTINY D.S.M. Blan DAZZ 52 (A)
27 21 7 LOVE'S GONNA GET YOU Modern-nique lecturing Larry Woo 10/Fingin TEN(T) 123 (E)
28 30 2 REFLEX ACTION Louise Thomas RAB/Red Buy RBS 1803 (17" — RBL 1803) (A)
29 38 3 MAKE ME THE ONE Crown Heights Alliaur Crybeot CSE 704 (12"—1204) W)
30 TIST SAY LA-LA Pieces DI A Dream Manhattan Y-56022 (Import
31 31 5 OPEN YOUR DOOR Guinn Motown GUINN[7] 1 (R)
32 10 4 IF YOUR HEART ISN'T IN IT Albatic Storr AEM AM(1) 319 (F)
33 MOUNTAINS Prince and The Revolution Painley Park/Warner Brothers W8711(T) (W)
34 TIAY ROSES Herwoode (BS:IDA 7224 (C)
35 27 3 BREATHLESS Misme Epix (T) A 7159 (C)
36 SEX MACHINE Fol Boys Suire/WEA UB674(T) (W)
37 24 10 YOU AND ME TONIGHT Autro 10/Virgin TEN 71(12) (E)
38 CT OH SHEILA Ready for The World MCA RETWX 1 (12"—RETWO 1) (F)
39 26 12 STAY WITH ME The Controllers MCA MCA (T) 1052 (F)
40 37 THE GREAT TRAIN ROBBERY Black Ulhuru Greensleeves RAS,TI 7018 [DMS/R]
4] TINY DON'T LET LOVE GET YOU DOWN Arche Sell 2 The Drells Portrait (T)A 7254 (C)
42 45 3 ONE FOR THE MONEY Sleeque Molato-(MAI 1233) (A)
43 HARVEST FOR THE WORLD The Isley Brothers Epic (T)A 7234 (C)
44 44 2 LET'S START II DANCE AGAIN (RAP) Hamilton Bohazanan Domaino (DOM 3T) (H)
45 TE I FOUND LOVING Fotback Band Important/Towerbell TAN(T) 10 (E)
46 39 2 GIVE ME UP Bess Williams (cepital 15228 (Import)
47 25 10 THERE'LL BE SAD SONGS (TO MAKE) Bay Oreon Jave Jive (1) 117 (4)
48 THY PAY ME BACK MY LOVE Colors Probleds PRL 0702 (Import)
49 THE ONE STEP CLOSER TO YOU Gaves (hristopher Manhattan/EMI (12) MT 10 (E)
50 33 6 S.O.S. Oliver Chookers (hampion (HAMP (12)11 (A)
51 46 4 MAIN THING Shat Resturing Kim Marsh Easy Street EZS 7523 (Import)
52 48 7 TAKE A PIECE OF ME Booker Newberry Omai (12,0MAI 1 P)
53 TAN DON'T LET LOVE GET YOU DOWN Matthew David StueBird/10-(BRT 23) (1)
54 28 12 THE FINEST The S.O.S. Band Tebu (TJA 6997 (C)
55 69 4 THROUGH THE NIGHT Blue Moderne Rail SUN 440 (Import)
56 LINI BACK IN MY ARMS AGAIN Pointer Sisters Planet PB 49865 (12 PT 49866 (R)
57 MAY LOVE TRAIN The O Jeys Portreit (TJA 7235 (C)

# MUSIC WEEK



58	43	3	ARTIFICIAL HEART (herrells	Tota T A 7185 C
59	36	11	I'LL KEEP ON LOVING YOU Princes	Supreme SUPE T) 105 (A)
60	E	111	WHERE YOU GONNA BE TONIGHT? Willia Collect	Coprod (12/CL410 E)
61	61	2	POINT OF NO RETURN Enring Sentley	Champion CHAMP 17.13 A
62	55	4	LOVE ME ANYWAY WORC	Expension EXPANO 1 (Import)
63	58	8	HEADLINE NEWS William Self	Tout Enventile 17,00TE 1 P
64		W	YOU ARE THE REASON WHY Kels wills	Streetways W KHAN 70 (R)
65	40	4	CAPTURED Dealer Worself Restoring The Jones Gulls	10.Virgin TEN 50:12: 2
66	60	14	CAUGHT IN THE MIDDLE James Cobbin & Prime Cut	Lovebeat international LOVT, S/A)
67	59	9	NOVELA DAS NOVE Wally Badaros Fourth	& Broadway/Island (12/8RW 44 (E)
68	51	7	WHAT YOU GONNA DO ABOUT IT? Total Control	London LON X 94 (F
69	42	4	STYLE (PETER GUNN THEME) Grandmarter Flash	Elektro EKR 39 It  W
70		W	WHO'S JOHNNY? ("Short Circuit" Theme)	El DeBarge Gordy ELO(T) 1 (R)
71	56	3	RAZZLE DAZZLE Richard Jeffries & James Newton Howard	Warrer Brothers W8581 T, W.
72	62	4	YOU SHOULD BE MINE Jeffrey Orbaces	ARM AMY 311 (F)
73	73	5	HOLD IT, NOW HIT IT Beache Boys	Del Janu/CBS (T.A 7055 (C
74	54	4	SPEND A LITTLE TIME Royalle Delite	Streetwave JM, KHAN 60 (A)
75	64	5	LATIN LOVER 0 Pd	Senny View SUN 434 (Import

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# Jones blows out with Mussorgsky

O SURPRISE that the main work chosen for the farewell concert of the Philip Jones Brass Ensemble earlier this month was Mussorgsky's Pictures At An Exhibition, for it was with this recording that the group gained its first cross-over success, writes Nicolas Soames.

Curiously it came relatively late in the career of the PJBE, both as a concert group and as regular recording artists. But the combination of a marvel-lous arrangement by the multitalented Elgar Howarth, a su-perb performance and a good recording by Decca has made it the group's largest selling LP among the 60 plus titles made.

But it just may be overtaken by a scheduled recording which, ironi-cally, will come out well after the PJBE has been consigned to history. For among various recordings still in the can, both for Decca and other companies, is an arrange-ment of Bernstein's West Side Story for brass, which is to be coupled with Weill's Threepenny Opera.

"Frankly, I was a bit disappointed that Decca was not able appointed that Decca was not able to bring out this record in time for our last concert," admits Jones who, now approaching 60, is to retire from performance after 40 years as one of Britain's leading trumpet players and brass leaders.

West Side Story, and a collection of International Marches in Sousa style, are not likely to be issued before the autumn of this year, and perhaps even later, be-cause of delays in CD manufac-

And even as the PJBE was preparing its farewell concert, it was also finding time to record two further records — one for Chandos, and one for Pickwick

It was Brian Couzens' enterpris-ing Chandos label that agreed to record a volume of all the major works commissioned by Jones over the years from leading composers including Lutoslawski, Durko, Ber-keley, Previn and the Finnish composer Rantazara.

And it was John Boyden of Pick-wick that approached Jones to reord an entertaining arrangement of Bizet's Carmen and Ravel's Bolero, which could result in the largest PJBE sales of all.

Of course, when Jones first created his brass groups 35 years ago, a completely new repertoire had to be established. But by commissioning new works and trans-criptions of early music by Gabrieli and others, he was actually setting the scene for a new genre.

Just how successful he has been

in this sense can be seen by the fact that whereas 20 years ago his group was the only one of its kind in the UK, there are now numerous PJBE look-a-likes, started by a new crop of young and outstanding

brass players.

None, however, can match the history of the PJBE. It has been said, with much truth, that every-body who is anybody in the UK concert brass world has played with the PJBE at one stage or another, as it grew from a small quartet playing occasional dates to its current state where as many as 120 dates a year are played.

Yet it has remained the postime of leading brass players in the main orchestras, who sidestep from their orchestral lives to pack in monthly blocks of busy brass performances with PJBE before return-

ing to orchestras.

Now, however, it is no more.

"After 35 years, I felt it was time to let the younger groups take over," says Jones. "I want to concentrate on my work directing the wind and brass department of the Guildhall School of Music and Drama — which holds a greater fascination for me now than touring which I for me now than touring which I

have done for so many years."
Even though the PJBE is being disbanded while seemingly at the height of its powers, Jones is hop-ing to establish some degree of lineage by encouraging existing players to form their own group.

players to form their own group.
This will be called London Brass,
and will have the trombonist Roger
Harvey as its administrative head.
"The brass scene is now highly
competitive, but I hope London
Brass will do well," he says.



PHILIP JONES: 'After 35 years, I felt it was time to let the younger groups take over

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Warsaw Concerto, Addinsell/ Piano Concerto Piano Concerto no 2, Rachmaninov/Scherzo, Litolff. Christina Ortiz, piano, RPO, Moshe Atzmon. Decca. 414 348-

2.
This is an unashamedly popular collection of large-scale Romantic piano works. But the inclusion of Rachmaninov's evergreen piano concerto gives the CD some musical weight as well — a factor which is proving to be a strong selling point for both straight classical and MOR buyers. Christina Ortiz is perfectly cast in this kind of music, able inject, passionate, commitment. to inject passionate commitment without going over the top — she is able to sustain the length of Rachmaninov's work as well as make the most of the brevity of Addinsell. This should be regular stock for all

CD collections even those with only a small classical input.

Waldstein Sonata, Opus 109

and Andante Favori, Beethoven.
Claudio Arrau. Philips 416 145.
The reading of the Waldstein
Sonata is quite clearly born of decades of performance. The opening seems surprisingly subdued but within a few bars it is possible to discern a formidable strength held in check. And it is not until towards the end of the Sonata that he unleashes all the forces — though of course he never loses control. Throughout this recording there is a curious unspoken quality, one of suggestion that is only possible with an artist of the stature of Arrau. A striking recording.

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Blue Zone (8), Chris De Burgh (6), Force MD's (6), Gene Loves Jezebel (7), Manfred Mann (6), Phyllis Nelson (6), One To One (6), Chris Paul (7), Bob Seger (10), Temptations (7), Working Week (10), Don Williams (8).

Flays logged by Sham Tracking (01-290-0129).
 KEY C indicates Radio 1 CHARIBUSTER

MUSIC WEEK

# INCORPORATING LP, CASSETTE & CD SALES

00	7	6	5	4	w	2	Nol	
THE MAN AND HIS MUSIC . CD	STREET LIFE — 20 GREAT HITS * CD  5 Bryan Ferry Roxy Music	MOONLIGHT SHADOWS • CD Shadows	BROTHERS IN ARMS *** CD  4 Dire Straits	PICTURE BOOK • CD  3 Simply Red	2 Peter Gabriel	A KIND OF MAGIC •	No I III INVISIBLE TOUCH CD	
• CD RCA PL 87127	HTS ★ CD EG/Polydor EGTV1	CD Polydor PROLP 8	CD Verligo/Phonogram VERH 25	Elektra EKT 27	Virgin PG 5	EMI EU 3509	Charisma/Virgin GENLP 2	

# MAN IS REBORN

# PETER WELCH

10 13 WHITNEY HOUSTON \*\* CD
Whitney Houston

12 A-Ha HUNTING HIGH & LOW \* CD

Warner Brothers WX 30

Arista 206 978

Jive HIP 35

AND JUST FOR THE CRACK



SUZANNE VEGA O CD

<u>00</u>

WHO MADE WHO

QUEEN GREATEST HITS \*\*\* CD

EMI EMTV 30

77 WEST SIDE STORY (HIGHLIGHTS) O CD L. Bernstein/Kiri te Kanawa/Varrious Deutsche Grammophon 415963-1

78 PE IN VISIBLE SILENCE CO

Atlantic WX 57

ONCE UPON A TIME \* CD Simple Minds

WORLD MACHINE \* CD

Polydor POLH 25

A&M AMA 512

9 INTO THE LIGHT • CD
Chris De Burgh

GO WEST/BANGS AND CRASHES \*\* CD

3

7 STANDING ON A BEACH — THE SINGLES • CD

arlophone PSB

Pet Shop Boys

6 Billy Ocean

	76	75	74	73	72	71	70	69	68	67	66	65	64	63	62	61	60	59	
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# **DMC** splits with Superjocks

TONY PRINCE'S Disco Mix Club is TONY PRINCE'S Disco Mix Club is parting with sister operation the Superjocks Hit Squad, run by Theo Loyla. "The Hit Squad idea — top DJs controlling DJ promotion in key areas of the UK, ensuring reliability — was a DMC one, as was the idea to team up with Theo Loyla's Superjocks to operate it," says DMC. says DMC

"At the time it was the right move; slightly costlier than existing record promoters, but much more effective because it solved the twin problems of ensuring speedy and honest DJ response, and also checking that the DJs on the list held positions actually worthy of being in it. Our squad were paid commissions, so it had to be a bit more expensive. However, as the industry knows full well, 'you gets what you pays for'.

"However, we've come to a per-fectly amicable parting after a highly successful two-year associa-tion. The reason is that at DMC, where we essentially represent the world of the DJ, we began to world of the DJ, we began to realise that certain companies with whom we should have a fertile relationship on that basis, were giving us a wide berth. The Hit Squad had placed us in an area competitive with other record promotion companies, and this had become unhealthy, both for us had become unhealthy, both for us but more importantly for our 1,000 but more importantly for our 1,000 UK members, because they are not getting the benefit of communication from these other companies.

"DMC is handing total control of the Superjocks operation to Theo, and is forthwith extending the hand of friendship and support to all record promotion companies. As a service to DMC members, however, we will continue to pro-vide facilities for artist PA tours using the squad when or where required. Mix Mag, our monthly DJ magazine, will now begin to embrace the activities of all the UK's promotion men and women."

Other aspects of the DMC op-Other aspects of the DMC op-eration, notably the monthly mail-ings to members of exclusive mega-mix and new product promo discs, are unlikely to be affected by the new arrangements, while in-dications are also that Superjocks will continue its promotion work in an essentially unchanged manner.

# Elitism

DANCE INDIE Elite Records issued DANCE INDIE Elite Records issued two new 12-inchers this week. DAZZ 53 features new name Astra on Wake Up To My Love, a silky soul dance ballad which the disc offers in Ballroom, Bathroom and Bedroom mixes! Astra is actually procedict Ollie Inmer about whom vocalist Ollie James, about whom even the label has little info except that she claims soul stylist Marlena Shaw and the bollads by Chic as her major musical influences. DAZZ 54 is from a familiar Elite

name, Tony Antoniou, whose Can't Give You All My Love (again in three different mixes on the 12inch) is a strongly-grooving dance

track with a commercial hookline. His previous solo singles Sound On Sound and Lifeline both made dancefloor noise for Elite, while he also sang and played guitar for

Atmosfear during their early years.
Release date of both of the
above was June 16, and distribution for Elite is now through Dynamic Marketing Systems (01-730
7291) and RCA.



ASTRA: aka Ollie James.

# Fatback back

TOWERBELL'S DANCE Important Records has seized upon the constant public demand, due to what seems like eternal club play, for the Fatback Band's I Found Lovin'. The track was released last Lovin'. The track was released last week on 12-inch (TOW 1012), coupled with two more of the band's former single A-sides in the shape of Is This The Future and their biggest-ever UK hit (Do The) Spanish Hustle, a pop top 10 in 1976. The latter track is not instituted as the 7 institut cluded on the 7-inch version (TOW



FATBACK BAND: in demand.

• A NEW single by T. C. Curtis is due for release on June 24, on his own Hot Melt label via PRT. Titles are Step By Step/Dance To The Beat (re-mix) (TC 006), and the A-side is also the title track of Curtis' first-ever solo album, likely for release at the end of July on Hot Melt. 12-inch white label cropies of Melt. 12-inch white label copies of the single are already on the club circuit, to good upfront reaction.



FURNITURE: "a very anti-attitude attitude

# Part of the **Furniture**

SO YOU want to know why Furniture have got such a stupid name? Whether they're all tallboys and girls with Queen Anne legs? Well giris with Queen Anne legse Weil they're sick of answering stupid questions, and anyway, I didn't ask them. Which is precisely why they told me, writes John Best. "The name has no connotations.

It doesn't say when you hear this group you are going to hear this music. It's a good name to hide behind. Dave Lee Travis spent 30 seconds on the radio the other day saying, 'If you think Furniture's a stupid name what about The Doors'?"

Furniture are just enjoying their first hit-ette with their Stiff debut, the incredibly insidious Brilliant Mind.

The band have spent the last four years in the wilderness, putting out truly inventive pop to all intents and purposes in a vacuum. Neither striking enough of an attitude for an indie audience, nor playing it straight enough for a major con-tract. Now though the music's final-ly won through for itself, and five reflective individuals who've al-ways had enough things "chaffing up against their lives" to have something to say, could be about to get lucky.

"One thing that frightens me is

what the Motown writer Lamont Dozier used to say, that when he was short of material he'd split up with whoever he was with just to get inspiration, see if there was any material in the phone conversations. Songs should always have a reason to be born."

reason to be born.

It's something singer Jim Irvin
feels strongly about: "We want to
make something that's treasurable.
Paul Morley's whole thing about
throwaway pop music, I think that's
rubbish. What you should aspire to is classic songs in the Cole Porter tradition. The best records in the charls are made by dead people — Marvin Gaye's Grapevine and Sam Cooke's Wonderful World. And I think one of the faults of the majors is in trying to make all re-cords sound like others. I've never seen the logic in finding a band who are one thing and trying to turn them into something else."

It's an attitude ("a very anti-attitude attitude") they say Stiff are beginning to understand, and in beginning to understand, and in choosing Mick Glossop (Van Mor-rison, Ruts) to do the LP (out in the late summer) they again feel they've freed themselves to do what they want.

What we've ended up with are 11 songs that stylistically bear very ittle relation to one another, but lyrically have a thread."

A maudlin thread? "We did write an optimistic song for the LP, but it was rejected."

but it was rejected."
Guitarist Tim Whelan: "People think if you're in a group you a) want to make a lot of money, and b) you're thick. If we were out to make money this would be a damn masochistic way to do it. We've spent 10 years not making any."

Furniture's motivations are elsewhere, Irvin: "If you want to be intellectual in a pop song it's hard work, but you can move people in three minutes to dance, cry, fuck — and I'd like to think people can use our records to do all those things. If you've made a great record the birth rate should go up nine months later, and people should go out and kick in windows or whatever You should stick it on and just go,



THEY CALL her Germany's Madonna — but if that sounds like hyperbole, check out San-dra's sales credentials.

After cutting her first single at 12, the precocious singer — then Sandra Lauer — formed disco troupe Arabesque who went on to sell 5m albums and 6m singles

in Japan.

But this is a mere drop in the ocean compared with her latest achievements. The singles (I'll Never Be) Maria Magdelena (also responsible for the Madonna link?) and In The Heat Of The Night have, between them, clocked up 11 European number ones with Sandra's fame sprawling from Scandinavia to the Mediterranean and Japan.

Her promo activities just for 86 are staggering with appearances in Mexico, Venezuela, Brazil, Peru and the Far East and a live set from Montreux beamed to US homes via satellite.
To cap it all, the UK now looks

set to capitulate to Sandra's warbling disco charms with Maria Magdelena (10 Records 10 78/78-12) sneaking in the lower half of the chart.

The new Madonna? Maybe not ... but holy smoke! to capitulate to Sandra's

# Cat people

IT'S PURE serendipity of course, but here in the middle of 1986, the wild and wonderous noises known to a world that loves to pigeonhole as "arabic funk" — made by C Cat Trance have suddenly been thrown into sharp and

poignant focus.
You can't say they've really changed, or are now more commercial, or anything like that.

They're not.

Maybe they were ahead of their time, playing all manner of odd instruments from around the world in their Nottingham bedworld in their Nottingnam bed-rooms. Maybe the rest of the world's caught up. But when The Standard starts talking about your single (Shake The Mind — Ink Records) — which hasn't even got a verse chorus structure to its name — as one of the year's very best, you know something's clicked.

C Cat Trance have very few points of reference in modern popular music — if they're not "arabic funk" then they're "ripping off" Byrne & Eno's Bush Of Ghosts.

"The thing about pop music is that it's music without purpose; music to sell or music to stay off the dole. Most ethnic music has a specific purpose, it's part of the peo-ples' lives, and serves some specific ples lives, and serves some specific function, religious, social or what-ever," says one half of the two-some, John Rees Lewis, by way of placing their approach.

"The amount you can do with light music is fairly limited, but in terms of instilling things in peoples' conciousness, things can be done. The chant at the end of Shake The Mind ('Shake the mind from the body, the body's always tied to the ground') is important; a plea to give some consideration beyond crass Coca-Cola music.

"And the only thing we as musicians can do is to give an impress-ion that there is something beyond

So who's achieved this sort of grand aim in the past? Well, Bob Marley for one, with his revolutionary message couched in pop-reggae tunes the whole world could fall in love with. But C Cat Trance don't even know if any-one's listening, indeed as with all truly great music it's immaterial to them, it just has to be that way. And now almost despite them the

now almost despine world's taking notice.

"Trance — "the two im-C Cat Trance — "the two images of cats and trance are relevant, the stutter is sheer peversity" — have played only half a dozen gigs in their five years. They'd like to play at WOMAD this summer just to prove that their music is a) not gimmicky, and b) not cultural theft, but are still waiting to be asked.

be asked.
For the record, they use some instruments from Turkey, some from China, others from all over Africa and make up the balance by stretching bass strings over old cider barrels, or the like. Sometimes Lewis' voice sounds like Robert Smith, but the only Cure record they've ever heard is Killing An Arab ... appropriately enough.

Arab ... appropriately enough.
C Cat Trance don't see their records would be any better, or they'd be any happier with a major deal — how may bands singing French words over a traditional Moroccan melody do? - but with two new singles this summer, the word is out that greatness could be thrust upon them.



RONDOR MUSIC has been quick off the mark to sign The Quick, A&M recording artists, to an exclusive worldwide publishing deal. Seen looking happy about it are (standing from left) lawyer Irving David, Sandy Roberton (management), Paul Brown (management) and (sitting from left) Colin Campsie (The Quick), Rondor Music MD Stuart Hornall and George McFarlane (The Quick).

# DIY A&R

by Nigel Hunter

IN THESE days of mergers and takeovers, the small music publisher with no mega-artist connection or bread-and-butter catalogue earner finds himself increasingly embattled.

logue earner finds himself increasingly embattled.

The dream of the small indie publisher is, of course, to find a mega-artist of his own. One who may be seduced away in terms of recording commitment and management, but who still leaves a publishing interest for his first friend in the business.

While the quest for this elusive

While the quest for this elusive megastar goes on, small publishers have to exist and function. Sending tapes to A&R people at major and not so major record companies is a

# 'It's an uphill battle for indietype product and much harder for mainstream repertoire'

hazardous formula for survival with no guarantees. Attending gigs to see bands with a buzz about them is all very well, but the majors (publishers and record companies) will also be there and ready to

So it comes down more often than not to DIY (do it yourself). David Loader, managing director of Watteau Music, has taken the

"Following our policy of being an active publisher, we are reinvesting in the music business by setting up a new record label called Airplay Records," he says. "In recent months, we have received a continuous stream of material from talented artists, many of whom

have had encouraging encounters with the established labels, but as yet no firm commitments."

What Loader refers to is a logjam of submissions by publishers and artists regarding "the established labels", and a great deal of frustration and disillusionment. It is inevitable that majors get snowed under from hopefuls, and equally inevitable that the latter get nowhere in an extremely volatile current scene where so many considerations such as visual appeal and marketability carry equal or more weight than the actual musical quality of the songs.

rent scene where so many considerations such as visual appeal and marketability carry equal or more weight than the actual musical quality of the songs.

"I'm essentially a music publisher," says Loader, "but I get tapes and people coming in all the time. It's an uphill battle for indietype product and much harder for mainstream repertoire."

As a consequence, he has launched Airplay to specialise "in offering one-off single deals" and he is talking to Nine Mile about distributrion.

The label's first release is There

The label's tirst release is There Must Be More To Love by A Bigger Mercedes, available this month. An important point about the significantly named Airplay is that it is non-PPL — not registered with Phonographic Performance Ltd, the organisation which requires payment for airplay from broadcasters and sets limits on how many hours of records may be broadcast. BBC local radio and the smaller ILR stations, with their parsimonious allocation of PPL needletime, are hungry for non-PPL product. So what's in it for Loader and

So what's in it for Loader and Watteau Music/Airplay Records? Suppose A Bigger Mercedes scores a huge hit with There Must Be More To Love, and is bought up by a major for future releases?

by a major for future releases?

Loader will not be desolated.

He'll have the publishing.

# Ware about

FORMER CBS Songs International vice president James Ware is now running Music Royalties Monitoring Service in partnership with computer consultant Bob Katovsky.

The company, nearing its first birthday, claims it can provide detailed monitoring of collection society statements in major European territories and has the facility to check all incoming royalty statements.

The MRMS service ranges from the simple monitoring of a title on one album in one territory to a detailed analysis of royalty collection and processing systems. It "works closely with professional advisers and royalties administration staff to meet individual requirements and situation-specific problems".

SANTA MONICA: Rhino Records has expanded its music publishing division with the formation of its BMI company, Orange Skies Music, which joins its ASCAP affiliated sister, Rhino Brothers Music.

Graham Daddy and Louis Naktin will co-manage the new venture, and are seeking new material primarily to place with non-Rhino artists. Rhino recently purchased the Lazy Day/Apricot Music catalogue for Orange Skies administration. The company was originally conceived as a publishing outlet for composer Michael Brown when he was a member of Left Banke.

# Mission — accomplished

WAYNE HUSSEY and Craig Adams have had a rather frustrating time since the Sisters Of Mercy first split up. First of all they assumed the name of The Sisterhood but only managed a few low key gigs before coming into dispute with Andrew Eldritch over ownership of the name. But now that is all behind them

But now that is all behind them as they have a new name and not only have they been well received around the country by the legions of old Sisters fans, but The Mission also have their debut single at number 1 in the independent chart while it makes a concerted effort at a major, chart position.

a major chart position.

This new-found prominent position was also borne out by the packed audience of darkly clad, skinny young things who filled the Town And Country Club for this presticious London show.

prestigious London show.

Ably supporting them on the night was Pauline Murray, formerly singer with the legendary Penetration, and her new backing band, The Storm. Murray showed that she had lost none of the old spark and her exceptional voice was in fine form.

was in fine form.

The Mission certainly intend to carry on where The Sisters Of Mercy left off, using very similar stage dramatics to set the scene for their moody anthems. The dark, gloomy stage was pierced by only the odd purple or blue light whilst the band

were swamped in billowing dry ice. Hussey handled his new found job of frontman well, but it wasn't until half-way through the proceedings that the set really burst into life, adding a catchier, more melodic element to the songs.

melodic element to the songs.
The single, Serpents Kiss proved to be a particular highlight and they finished with a surprisingly dynamic version of Neil Young's The Needle And The Damage Done. Hussey returned for a solo spot on an acoustic version of Patti Smith's classic Dancing Barefoot before the band returned to spoil it all with a hamfisted version of the old Free standard Wishing Well, which maybe shows they have a sense of humour after all.

Despite the minor misdemeanours, The Mission are certainteen and the standard with the should be a proved to the standard with the should be supposed to the should be supposed

Despite the minor misdemeanours, The Mission are certainly a band with a very bright future, showcasing here a number of memorable songs that sees them moving into a much more commercial area than the Sisters Of Mercy and with their already considerable support they should have no trouble in breaking out to a much wider audience than the old Sisters ever reached.

JERRY SMITH

# All in the game

WHEN FRANK was a gadget, but only a fad, he seemed to be one of those everlasting down-page review artists, a credible mystery, a confusion which never quite gelled, never quite required further inves-



tigation. Now candidly Frank Tovey, he's more visible, but as his new Mute LP suggests, still playing a bad game of Snakes And Ladders.

ders.

On the slide — the venue: The admirable Town And Country Club less than half full; The costume: Neptune with breast plates, clutching a wheel wrench? Was there something here that needed more explanation? The music: unoriginal doom-punk plus bar room rock. Throw again.

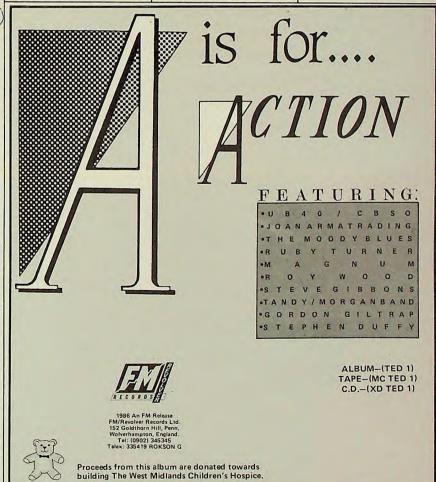
orginal doom-punk plus bar room rock. Throw again.

On the up — Tovey: an engaging chap, leaping about, perhaps only giving half a damn, abrasive backchat and a laugh; Luddite Joe: the last single and the best yet. More of this and he'd be a winner. Then, the new stuff safely out of view, on to the old stuff...but this aame's been played before.

More of this and he'd be a winner. Then, the new stuff safely out of view, on to the old stuff...but this game's been played before.

Keeping the Mute flag flying were the supporting Erasure, Uncle Vinnie Clark and the flexible Andy Bell. Jolly old disco stomp, very Branski, very good. They were hugely enjoyed and as the new LP, Wonderland hits the charts, perhaps Clark, the indie Dave Stewart, is back on the ladder again.

DUNCAN HOLLAND



1986

21 JUNE



Compiled by Gallup for the BPI, Music Week and BBC, based on a sample of 250 record outlets.

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SPIRIT IN THE SKY



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Atlantic A9446(T)

Epic FIN(T)

WEA YZ 70(T)

HUNTING HIGH AND LOW (REMIX) HOLDING BACK THE YEARS O Simply Red

ADDICTED TO LOVE Robert Palmer

CAN'T GET BY WITHOUT YOU (2nd Decade Remix) The Real Thing

Island (12)15 270

SLEDGEHAMMER O

Virgin PGS 1(12)

TOO GOOD TO BE FORGOTTEN (S) Island (12)15 284 Amazulu

A&M AM(Y) 318 VIENNA CALLING — The New 86 Edit/Mix

NEW BEGINNING (Mamba Seyra) ( Polydor POSPIX) 794

Go! Discs GOD(X) 11 HAPPY HOUR The Housemartins

AMITYVILLE (THE HOUSE ON THE HILL)
Lovebug Starski MY FAVOURITE WASTE OF TIME

Epic (T)A 7182

Epic (T)A7125

Parlophone (12)R 6129 OPPORTUNITIES (Let's Make Lots Of Money) Pet Shop Boys 2

Owen Paul

**INVISIBLE TOUCH** SET ME FREE Jaki Graham Genesis 15 91

EMI (12) JAKI 7

BAD BOY Miami Sound Machine

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MCA MCA(T) 1045

A&M AM(Y) 316

Epic (T)A6537

Virgin GENS1(12)

SIC WEEK



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PRT 7PX 354 (12-12XP 354)

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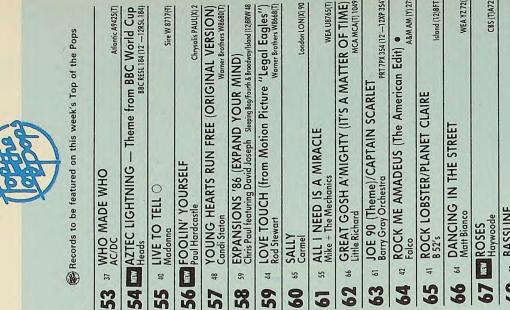
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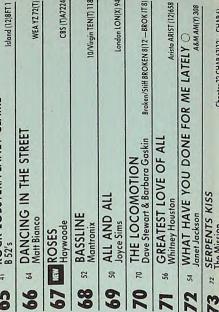


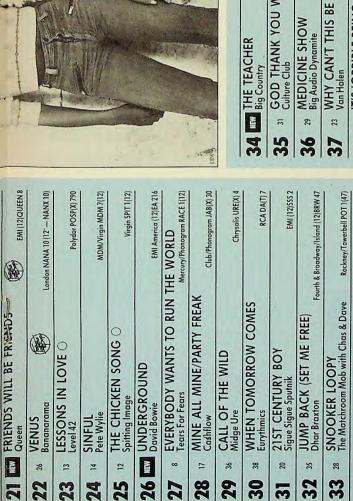
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2 FEATURES ROOTS MIX OF S H O U L D



Beggars Banquet BEG 161(T)

10/Virgin TEN(T) 126

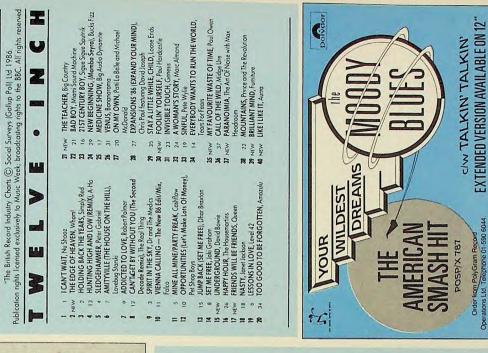
LIKE I LIKE IT (Remixed Version)

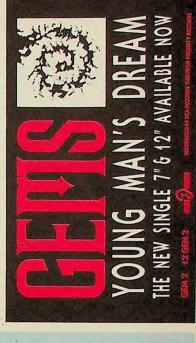
75 71 HEARTACHE Gene Loves Jezebel

73 72 SERPENTS KISS
The Mission

Chapter 22 CHAP 67(12'-CHAP 6)

4	NEW	THE TEACHER Big Country Mercury/Phonogram BIGC(X) 2
52	31	GOD THANK YOU WOMAN Virgin VS 861(12)
9	29	MEDICINE SHOW  Big Audio Dynamite  CBS (TJA 778)
1	23	WHY CAN'T THIS BE LOVE Van Halen Worner Brothers W8740(T)
00	49	1T'S 'ORRIBLE BEING IN LOVE (WHEN YOU'RE 81/2) Claire and Friends  BBC RESI 189 (12 12851 189)
6	43	LET'S GO ALL THE WAY Sly Fox
9	12	THERE'LL BE SAD SONGS (TO MAKE YOU CRY) Billy Ocean
	47	A WOMAN'S STORY Some Bizzere/Virgin GLOW 2(12)
7	69	BRILLIANT MIND SHIFBUY(IT) 251
3	46	LEFT OF CENTRE Suzanne Vega featuring Joe Jackson on piano A&MAM(X) 320
4	39	TIME Freddie Mercury EMI (12)EMI 5559
5	53	THE PROMISE YOU MADE Cock Robin CBST(A) 6764
9	16 ter	PARANOIMIA The Art Of Noise with Max Headroom China WOK(X) 9 (F)
7	45	MOUNTAINS Prince and The Revolution Paisley Park/Warner Brothers W8711(1)
9	34	BIG MOUTH STRIKES AGAIN The Smiths Rough Trade RT(1) 192
6	32	DISENCHANTED Communards London LON(3) 89
0	33	ROLLIN' HOME Verligo/Phonogram QUO 18(12)
=	MEN	AZTEC GOLD — ITV Theme for the World Cup Silsoe
7	63	STAY A LITTLE WHILE, CHILD Loose Ends Virgin VS 819(12)





THE CALL: Reconciled. Elektra 960 440-1. Producer: Michael Been/artists. Reconciled to mostly unchallenging rock, The Call from America occasionally rise above the limitations of the familiar noticeably on the effective, anthemic Everywhere I Go single. Tours with Simple Minds and Peter Gabriel have led to contributions here from Messrs Kerr and Gabriel, but not in sufficient doses to yield much impact.

**BOB MARLEY & THE WAILERS:** Rebel Music, Island ILPS 9843. Producers: various. On the fifth Producers: various. On the fifth anniversary of his death, a new collection of Marley's inspirational reggae to tie in with BBC-2's documentary lost Monday (June 16). Lavish gatefold job, plus 10 tracks — Rebel Music, So Much Trouble In The World, Them Belly Full (But We Hungry), Rat Race, War/No More Trouble, Roots, Slave Driver, Ride Natty Ride, Crazy Baldhead, Get Up Stand Up. More relevant than ever. More relevant than ever.
VANITY: Skin On Skin. Motown

ZL 72399. Producers: Skip Drinkwater & Tommy Faragher. On water & Tommy Faragner. On which the wayward Prince pro-tegée treads the predictable path of dim, vacuous lyrics ("I'm on a manhunt, when I catch you we'll monkey around") and "sensual" funk. Raunchy imagery ad nauseam.

# STOCKIT

VARIOUS: Music For The Miracle. Epic 26973. Another charity record, this time in aid of leukaemia/cancer charity, and a very strong, commercial line-up it is too. Twelve tracks, 12 big names and nearly as many hits. Sell on the strength of Careless Whisper, Everytime You Go Away, Smooth Operator and Everybody Wants To Rule The World and that's just for starters. Also features Huey Lewis, Bruce Springsteen, Hall & Oates, Bryan Adams and more.

CLARE HAMILL: Voices. New Age NAGE 8. Producer: artist. Occasionally threatening to cross into Cocteau Twins territory, Voices, which features only sounds originating from the human voice (and very nice they are too), aims to evoke images of the passing seasons and, while it does have a certain grace, it still manages to end up unmoving. Misses the mark and seems too much like a con-

scious exercise in Good Taste, RY COODER: Original Motion Picture Soundtrack: Blue City.

sincerity on impressive mid-price re-issue (see Dance).

Richie-era

COMMODORES:

Warner Bros. 925 386-1(4). Pro-

Warner Bros. 925 386-1(4). Producer: Ry Cooder.
Original Motion Picture Sound-track: Crossroads. Warner Bros.
925 399-1(4). Producer: Ry Cooder. No new LP from Ry for several years except soundtracks, and now two of those within a week. Very different too, although often using the same musicians much the more listenable is Blue City, although with only four vocal tracks out of 11, but with fine instrumentals which sound almost Shadows-like, such as Nice Bike and the fab Billy and Annie, plus a track from the True Believers. Crossroads is more of an authentic blues movie, with Sonny Terry on the LP at least, plus several others, but it doesn't hold the interest as much as Blue City. Together, the best of these two could make a fine but a brand new nonsoundtrack Cooder record would he far better. KISS THAT: Kiss And Tell. Chry-

salis CHR 1513. Producer: Mick Ronson. Energetic, albeit dated, Kiss That produce what would've passed as new wave a few years back, and probably still does in the US (an indication of intent?). Although competent, what holds this back is a basic lack of character, there's very little to actually get hold of as the band careers behold of as the band careers between many already occupied stools. An ad campaign mentioning they once toured with Dr And The Medics doesn't really help either. THE FABULOUS THUNDER-BIRDS: Tuff Enuff. EPC 26883. Producer: Dave Edmunds. Much touted a couple or three years ago, The Fabs' country style R 'n' B has again found friends in strange places (an ecstatic Kerrang! review no less), but for an essentially live band, vinyl still presents problems. Edmunds has done well, but the band are playing safe and, as such, are unlikely to tempt any but the fans. An interesting cover of Eurythmics' Wrap It Up stands out as does the title track, but wait for a tour before selling starts.

COMMODORES: Commodores Live. Motown WL 72439. A mid--price reissue of an impressively recorded and played Commodores live show circa '77, including solid versions of most of their hits (no Machine Gun) up to that point, such as Easy, Zoom and Just To Be Close To You. Lionel Richie's sincerity practically leaks out of the turntable. Now The Commodores (below) have left the Motown stable, a good reminder of some of their best. ANIMOTION: Strange Be-havior. MERH 88 Mercury. Nohere with the bite of last thing 's hit Obsession although some of the tracks could prove to party movers if turned up loud enough. Despite vacuous lyrics and often unenthusiastic vocals, the glossy production makes it a likebut essentially lightweight,

proposition.
GROVER WASHINGTON JR:
Live At The Bijou. Motown WL
72267 (2). Recorded in Philadelphia nine years ago, and an import cult since then, this instrumental tour de force by Grover and his band finally sees a (mid-price) UK release and features Washington classics like Mr Magic, Sausalito and Lock It In The Pocket, GW coming nicely to the boil with the help of an excellent band.



## STOCKIT

CASHFLOW: CaShflow. Club JABH 17. Via Phonogram. Cameo leader Larry Blackmon's latest proteges have already sur-prised plenty with the crossover R&B of the skintight double-sider Mine All Mine/Party Freak, and their album shows similar dexterity, even if the single-buyers already the best two tracks. Lead vocalist Kary Hubbert shows how deep his soul goes on Reach Out and It's Just A Dream is another hot

ORAN "JUICE" JONES: Juice. Def Jam DEF 26934. The label that houses LL Cool J, the Beastie Boys and a whole heap of hip-hop now moves into the realms of reqular, old-style soul with a young man who adds a smooth voice to some traditional ballads and the occasional handicap and rap. But Def Jam are so closely associated with the sound on the other side of the this may not be strong street, enough to make people cross the road

JEFFREY OSBORNE: Emotional. A&M AMA 5103. Osborne's fourth solo album shows him returning to his R&B roots after an ill-judged rock flavour last time. The cover of In Your Eyes is unnecessary but You Should Be Mine is an engaging ballad that de-served better as a single and Room With A View in particular is a good vehicle for Osborne's robust voice. He produces four cuts himself and also works for the first time with Richard Perry

MIAMI SOUND MACHINE: Primitive Love. Epic EPC 26491. Hispanic hipsters currently on the doc-doc-doc-doctor beat with TUFF ENUFF

THE FABULOUS THUNDERBIRDS

Bad Boy offer more of the same with Conga (also a US smash, doubtless about to be repromoted here) and several other lightweight pop dancers, plus one engagingly different slowie, You Made A Fool

SKYY: From The Left Side. Capitol ST-12448. The New dance specialists, now entering the veteran stage after eight years of filling floors, might do better to curb their obsession with up-tempo material, even though Givin' It (To You) and several others do the job adequately. Their ballads (Song Song, Tell Her You Care) still show ability in that arena and break the monotony, but not often enough to make a particularly inspired album.



FABULOUS THUNDERBIRDS (top): wait for a tour before the selling starts; and Easterhouse: an important release — and an assured indie biggie.

powerful? Giant retains their easy charm, punctuated with dramatic organ, dappled with bursts of hilife guitar and wraps the whole kaboodle up into one of the most up, accessible, convincing albums of the year. In the event of a summer, play loud. Indie charter and beyond.

VARIOUS: Imminent 2 and 3. Food. BITE 2 and 3. Distribution: Rough Trade. "The definitive compilation series of today's ascendants independents" they say modestly, which may be overstating it, but volume 2 particularly does have its moments, with tracks included from Hula, Zodiac Mindwarp, and 400 Blows, as well as such promising contenders as UV Pop, Recipe and Deep-Freeze Mice. Volume 3 does the same thing, but with the US which means the names are less well-known -Eugene Chadbourne, Bunnydrums and Executive Slacks being the biggest names. The imminent Imminent 4 should be the one.



# STOCKIT

ART PEPPER: No Limit. Boplicity/ AKI PEPPEK: No Limit. Boplicity/
Contemporary COP 019. Producers: Lester Koenig, John
Koenig. A constantly-stimulating
session — from March '77 — with
Pepper in especially soulful form
throughout, assisted by the pianobass-drums team with which he
worked most required with spirits. worked most regularly during his later years. Pepper & Co scorch through the former's exhilarating Mambo De La Pinta, the composer switching temporarily from allo to tenor. My Laurie, a personal dedication to his wife at the time of his death, is suitably poignant. Rita-San, similarly dedicated, is more convoluted. And Pepper's sensitivity with a standard ballad has seldom been surpassed than during a searching, self-revealing examina-tion of Ballad of the Sad Young Men. Yet another Pepper reissue that will find its way into the collec-tions of a larger-than-usual number of jazz admirers.



# STOCKIT

THE WOODENTOPS: Giant. Rough Trade ROUGH 87. Producer: Bob Sargent. Who'd have thought that the oft-patronised Woodentops would ever get their together and become so



# STOCK

EASTERHOUSE: Contenders. Rough Trade, ROUGH 94. More power in the darkness. Simply a pop record, or a political tract? Well, both really as Easterhouse maul polemic into strident U2/ Smiths rock, never losing sight of the essential concerns. To be put off by the politics (let's not beat about the bush here, this is revolutionary communism) is a mistake. The arguments are cogent and articulate, the music inspiring. Con-tenders is an important release and an assured indie topper.

PAGE 18

A&R

By Jerry Smith







STEVE WINWOOD, Aswad, Balaam & The Angel: uninspired, irresistible and insistent — respectively.



DAVID BOWIE: Underground (EMI America (12)EA 216, EMI) Yet another movie theme tune this time produced with Arif Mardin for the new Jim Henson film, Lobyrinth. A gospel touch supplied by a choir that includes Cissy Houston, Chaka Khan and Luther Vandross, adds to the generally infectious feeling and Albert Collins also guests on bluesy lead guitar. With this wealth of talent it can't fail.

BIG COUNTRY: The Teacher (Mercury/Phonogram BIGC (X) 2, PolyGram) Although they have taken a step away from the sound of their first two albums this is still the unmistakable anthemic sound that conjures up visions of wide open spaces and Highlands. Taken from their upcoming LP The Seer it is sure to be well received.



# STOCKIT

THE REAL ROXANNE WITH HITMAN HOWIE TEE: (Bang Zoom) Let's Go-Go (Cool-tempo/Chrysalis COOL (X) 124, Poly-Gram) This novel, rapped dance track is sure to get widespread exposure as its clanging beat box rhythm and smooth rap includes snippets of other well known numbers and comic interludes including Lovebug Starski, In The Mood and Bugs Bunny.

AURRA: Like I Like It (10/Virgin TEN(T) 126, EMI) A remixed version of their debut release from last year and as a smooth, swaying slice of soul, written and produced by Jim Randolph and Eban Kelly, it should capitalise on the recent success of their Top 20 hit You And Me Tonight.



## STOCKIT

ASWAD: Pull Up (Simba (12) SIM 103, Jetstar) Indisputably the UK's number one reggae band, Aswad issue yet another excellent, bubbling track whose irresistible, hard rhythms and melodic harmonies deserve to get wide exposure. Taken from their long-awaited new LP To The Top.

DRUM THEATRE: Home (Is Where The Heart Is) (Epic (T)A 7087, CBS) Tipped in some quarters as a band on the verge of great things, Drum Theatre certainly have the right clothes and hairculs, but have yet to prove more on vinyl. This single seems geared for radio play with its big production, but there seems to be little of substance beneath it all.

INXS: Listen Like Thieves (Mercury/Phonogram INXS 6(12), PolyGram) This Australian band continue to try to repeat their success in the US with this Francois Kevorkian and Michael Hutchinson remix of this the title track from their album. And its chiming guitars and catchy refrain form a rock anthem that is worthy of attention.

VIRGIN PRUNES: Love Lasts Forever (Baby BABY 004, Rough Trade/Cartel) Eccentric Irish band produce their first new material in a long while — and it is very much in their usual indulgent style. All tracks available are variations of the same theme giving a mesmerising if directionless effect with its hypnotic beat and haunting vocals.



## STOCKIT

BALAAM AND THE ANGEL: Slow Down (Virgin VS 864(10/ 12), EMI) Balaam And The Angel continue their charlbound rise with this, their most commercial effort yet. With its vibrant acoustic guitars and a strong brass hook backing the sing-a-long chorus it looks likely to be the one to break their swirling, psychedelic pop.

BIG STICK: Drag Racing EP (Recess/Blast First BFFP 6, Rough Trade/Cartel) Intriguing 5-track, 12-inch from this avant garde New York duo. Minimalist beat box rhythm is combined with manic, fuzz guitar and odd cut up and repeated vocal lines to create a dark, menacing sound.

E. G. DAILY: Say It, Say It (A&M AM(Y) 313, PolyGram) Experienced actress and dancer follows in Madonno's footsteps with this single taken from her first album produced by Jellybean Benitez. The lively dance beat and continually-repeated chorus line make it a memorable, if lightweight, pop song.

YARBOROUGH AND PEOPLES: I Wouldn't Lie (Total Experience RCA FB 49841 (FT 49842), RCA) This slick number from their Guilty album proves to be just rather too predictable, with its polished Lonnie Simmons and Jimmy Hamilton production and ultra smooth harmonies, to make any impact.

STEVE WINWOOD: Higher Love (Island (12)IS 288, EMI) To precede Steve Winwood's first album in four years, called Back In The High Life, comes this number that is very much in the line of such singer/songwriters as Phil Collins with its state-of-the-art dance beat and impassioned vocals — but it doesn't seem a particularly inspired

UPS AND DOWNS: In The Shadows (What Goes On WHAT GOES 8, Rough Trade/Cartel) A striking, bright mirrored sleeve holds the latest in a long line of trebly guitar bands this time from

Australia. Drives along in a spirited way with its jangly, Sixties melodies, but fails to leave any lasting impression.



# STOCKIT

THE MEN THEY COULDN'T HANG: Gold Rush (MCA SELL(T) 1, PolyGram) This raucous bunch of country rockers look set to follow The Pogues chartwards on the first fruits of their major deal. An energetic, catchy number whose swaying, chanted chorus should add a breath of fresh air to the charts.

THE PLAYMATES: Wasted Years (What Goes On WHAT GOES 7, Rough Trade/Cartel) More Sixties influences lie beneath the chiming guitars and anthemic vocals of this Swedish band, but the result is a catchy slice of pop/rock that is not too many miles away from the energetic stadium rock of The Alarm.

# EUROPARADE

E. W.	1 1	T. E.	g #		
1	2	2	10	A DIFFERENT CORNER, George Michael	MEKHOKAN
2	1	1	8	LIVE TO TELL, Moderna	BACH DIDKNIN
3	4	15	4	SLEDGEHAMMER, Peter Gabriel	B/D/GG/R/N
4	5	13	3	PAIME LA VIE, Sandro Kon	A/E/DK/NI
_5	3	3	8	MIDNIGHT LADY, Oxfo Human	A) CH/S
6	1	8	10	WONDERFUL WORLD, Som Cooks	E/0/41
7	6	7	12	TOUCH ME (I WANT YOUR BODY), Seconds for	AICHUE
8	10	6	5	ON MY OWN, Part to Dalle and Michael McDineld	B/CO/IR/NO
9	8	5	9	OURAGAN, Stephane	A/CH/D/I
10	9	4	10	A KING OF MAGIC, Owen	A/B/CH/D/E/F
11	24	33	3	SPIRIT IN THE SKY, Dr and The Marks	68/18
12	31	-	2	HOLDING BACK THE YEARS, Simply Red	C8/18
13	33	30	3	WHAT HAVE YOU DONE FOR ME LATELY, James Jackson	B/CH/NL
14	27	27	3	ATLANTIS IS CALLING, Modern Talking	8/0/04
15	13	11	14	ABSOLUTE BEGINNERS, David Bowie	A/I
16	22	=	2	BROTHER LOUIE, Modern Tolking	EIT
17	38	_	2	ADDICTED TO LOVE, Robert Palmer	G8/18
18	25	-	2	BAD BOY, Minni Sound Machine	e/D/NE
19	21	39	3	THOUGHT YOU WERE ON MY SIDE, Cox Robin	8/NL
20		New	L.	ROCK ME BABY, Johnny Noch	ACHO
21		New		I ENGINEER, America	OV/D
22	12	16	20	WHEN THE GOING GETS TOUGH , Edy Oress	DICTELL
23	15	10	9	ROCK ME AMADEUS, Felio	E/NL
24	16	9	13	KISS, Priore and The Revolution	AUGNOUT
25	17	22	3	A QUESTION OF LUST, Departs Mode	CH/D/DK
26	14	14	12	LIVING DOLL, Cliff Richard & The Young Ones Sectoring Heak Marry's	8/08
27		New		LOVE TOUCH, Rod Stewart	DK/IR
28	26	_	2	RE SEPP TEN, Denish Football Term	DIX
29		New		ROLLIN' HOME, States Que	18
30	30	21	6	YOU CAN LEAVE YOUR HAT ON, 100 Cocker	
31	23	31	3	HARLEM SHUFFLE, Reling Strees	EII
32		New		WHY CAN'T THIS BE LOVE, You Hales	DAR
33	29	25	3	LET'S FIGHT, Devict Teers	Dk
34	28	26	5	LES BETISES, Sobine Potenti	F
35	18	24	9	LOVE MISSILE F1-11, Signe Signe Spatisk	F
36	20	20	3	DANCE WITH ME, Alphorile	CHVDK
37	11	12	5	THE CHICKEN SONG, Spitting Image	GS/IR
38	35	-	2	ONE STEP, Kinzing The Pink	- 1
39		Re		ADESSO TU, Ero: Remazzoti	CH
40		New		EN ROUGE ET NOIR, Jeenne Max	1
	Key	r: A—A	ustno	8—Belgium; CH—Switzerland; D—West Germany, DK—Denmark; E—Spain; I GB—United Kingdom; I—Italy, NL—Netherlands; IR—Eve. Compiled from 11 national charts by Tras Radio, Hilbertum, Holland	-France

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87 75 CAN'T SLOW DOWN *** CD Motown STMA 8041	44 62 HIPSWAY CD Mercury/Phonogram MERH 85
86 76 ISLAND LIFE • CD Island GJ1	43 30 LUXURY OF LIFE • CD Tem/RCAPL70735
85 KET FROM THE LEFT SIDE Capital EST 2014	
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# DUCTION

# Wanted: new talent

FOLLOWING A period of quickfire changes Tim Pope and Gordon Lewis' GLO Productions is embarking on what it fears may be a vain search for new talent.

The promo company is looking for adventurous directors, cameramen and designers to work with, but has so far drawn only blanks

"There's just so much rubbish around, and we're looking for something a bit fresh," says Pope. "I'm tired of showreels with the same old shit on. We want people who are a little dangerous but at the same time understand commercial concerns."

Lewis agrees, saying that they are equally open to new or estab-lished directors, provided they can "originate bold and different

ideas".
"All of a sudden making promos has become a trendy medium to work in, but really it's stagnated. The market is wide open for new talent, and we are keen to hear from anybody. We'd rather be in-undated with showreels," says

For one of the UK's most estab-lished directors Pope remains very much a renegade within the industry, and is quick to attack its increasingly conservative nature.

1 2 4 THE CURE: Storing At The Sea — The Images

8 PHIL COLLINS: No Ticket Required

4 3 69 DIRE STRAITS: Alchemy Live Intelligence of the (10 teach the Newson) Production of the Community of the (10 teach the Newson) Production of the Community of the Object of the Object

Thin yeak on chart Description (tracks) Timings/Recommended Retail Price

5 DIRE STRAITS: Brothers In Arms — The Videosingles

"When I started five years ago I thought the market would open up, but instead it's closed down, and its scares the fuck out of me. The things that are condoned by the industry are terrible, and I think that the avenues I came through have now been closed down. I was the now been closed down. I was the last one to sneak through with different ideas.

"Videos are a very bad and dangerous medium, but I'm not going to give up — which makes me sound a bit like Joan Of Arc, I

Contact: GLO Productions, 1/5 Midford Place, London W1. Tel: 01-387 0202



WOULD YOU make a video with this man? If so, Tim Pope (above, really) would like to hear from you

Palace/PVG

PolyGram MI 370 2

WEA Music 252 411-3

Channel 5 CFV 00122

Palace/PMI



ON A SCREEN near you: New Order and Durutti's Vini Reilly and Bruce Mitchell

# Factory drugs 'n' Durutti

STAND BY to be Pumped Full Of Drugs! Yes, the New Order video of that name is scheduled to emerge from Ikon FCL in the next

couple of weeks.

The programme was filmed live in Tokyo last year, and features the

singles Confusion, Sub-Culture and Blue Monday, with the balance made up by Love Vigilantes, Face Up, We All Stand, As It Is When It Was, Sunrise and This Time Of The

Also due around the same time,

and also filmed live in Tokyo, is The Durutti Column's Domo Arigato. It contains nine tracks all directed by Factory Records supremo Tony Wilson, and, as with Pumped Full Of Drugs, is reputedly the best stuff yet (quality-wise) from Ikon.

PUBLIC IMAGE LTD; Videos. Virgin Music Video. VVC 144. Running time: 23 minutes. Dealer price: £6.49.

Track listing: Public Image, Death Disco, This Is Not A Love Song, Bad Life, Rise, Home.

Comment: Being obnoxious pointlessly so — is what John Lydon's always done best. This is

Lydon & always done best. This is what we want, and, some of the time at least, this is what we get. The first two films are great, exciting even. Shadowy studios, Keith Levene, Jah Wobble and Lydon, his weasely little eyes emitting hate beams so negative they're positive.

Love Song takes him out of con-text, and puts him in the back of a chauffeur-driven vintage car.

Bad Life's back in the studio, but now he just looks like the smug now he just looks like the smug bastard he's supposed to be. This makes it all the more satisfying that the best of the lot comes with the late-entry Rise, where his "Anger is an energy" chant against South Africa finds expression in the tramps, dead leaves, confetti and lines of washing (!) assembled by director Peter Care. After that Home, with its destruction of said Home, with its destruction of said abode, is a bit of an anticlimax. Sales forecast: A lot of PIL fans Rotten career.

- Secret Lovers.

Comment: Much delayed, but even more anticipated: the arrival

of the UK's hottest dance label on the video horizon.

There is a problem, though — and it's one Street Sounds found out about in no uncertain terms with The Street magazine that is that people essentially buy dance music to dance to.

So, much of the strength of this

first volume rests with the music rather than its stock visual rhetoric of well-dressed dudes and dudeettes partying on down. There are some nice exceptions though.

Masquerade tackle The Bomb, drugs, urban violence and the re-clamation of the Union Jack for a multi-racial Britain in their three-and-a-half minutes, and all to a disco beat! And — best of all — George Clinton turns in a fast-food spoof worthy of Ken Russell.

Sales potential: Good value collection, soon to be joined by hip hop/electro companion volume,

# More from RCA

RCA/COLUMBIA has programmes from Bucks Fizz, The Pointer Sisters, Stevie Nicks and a collection of Video Long Songs all on release this week.

Bucks Fizz: Greatest Hits is a

52-minute compilation of 14 songs from the Eurovision winners includ-ing Piece Of The Action, Land Of Make Believe, My Camera Never Lies and Rules Of The Game. The Pointer Sisters weigh in with

So Excited, a half-hour, seven track affair including Jump, Dare Me and the title track.

Stevie Nicks I Can't Wait video features Leather & Lace, Stop Draggin' My Heart Around, and four others, and lasts for 26 minutes.

The Video Love Songs compila-tion includes tracks by Diana Ross, Kenny Rogers & Dolly Parton, John Denver and others, and again runs for half-an-hour. All four go out at the dealer price of £6.98.

## WEA Music K 9381053 6 8 25 MADONNA: The Virgin Tour 7 14 39 KATE BUSH: The Single File and thereafter one a month. 8 6 54 QUEEN: Live In Rio 9 5 45 QUEEN: Greatest Flix 9 5 45 QUEEN: Greatest Flix Complicates (17 sect-)/(2004) 11 97 10 13 4 FIVE STAR: Luxury Of Life Video Selection Completes (17 sect-)/(2004) 279 IF YOU NEED TO GET THE PICTURE GET Channel 5 11 12 12 ROXY MUSIC: The High Road Channel 5 12 15 3 DAVID BOWIE: Serious Moonlight 1 Channel 5 CFV 60077 13 26 2 THE WHO: The Kid's Are Alright would surely clamour for a more in-depth look — especially at the early days — at this most influential of bands. But as it stands, Videos is an enticing — and reasonably cheap — synopsis of Lydon's post-Batten creer. Is this address. (please tick one how only hin address: (please tick one bo Single outlet video retailer — how branches, please state — video wholes, please state — video wholessater Video distributor Facilines (a.g. production, duplication, editing stedio) Advertising agency (Publicity Video equipment manufacturer Blank tape manufacturer Channel 5 14 18 2 TEARS FOR FEARS: In My Mind's Eye commencing immediately Island/Lightning 15 23 24 U2: The Unforgettable Fire Collection I enclose a cheque for £ Channel 5 16 9 3 SIOUXSIE AND THE BANSHEES: Once Upon A Time made payable to Morgan Grampian plc. PolyGram 841 371 2 17 10 5 THE STYLE COUNCIL: Showbiz To pay by credit card enter details below: Channel 5 18 16 3 OLIVIA NEWTON JOHN: Live VARIOUS: Street Sounds Picture Box 1. SSPBV 1. Distribution: RCA/Columbia. Running time: 50 minutes. Dealer price: £9.25. My card number is 19 \_ \_ AC/DC: Let There Be Rock WHV PEY 340/3 Other (please state) Channel 5 CFV 00232 Job Function (please tick one box only) RETAIL ONLY 20 21 12 BIG COUNTRY: Live Channel 5 Access (Mastercard) Visa American Express RRP: £12.50. Track listing: Freddie Jackson – 21 11 3 ROD STEWART: Tonight He's Yours 22 22 32 IRON MAIDEN: Live After Death Diners Club Eurocard PMI MIN 99 1094 2 Rock Me Tonight, Chaka Khan — I'm Every Woman, Maze — Joy And Pain, Janet Jackson — What Date Card Expires Channel 5 23 17 2 FLEETWOOD MAC: Mirage Tour STATUS QUO: Live At The N.E.C. Birmingham And Pain, Janet Jackson — What Have You Done For Me Lately, George Clinton — Do Fries Go With That Shake?, Jaki Graham — Set Me Free, Rufus & Chaka Khan — Ain't Nobody, Morris Day — The Oak Tree, Princess — I'll Keep On Loving You, Brothers Johnson — Stomp!, Masquerade — (Solution To) The Problem, Atlantic Starr — Secret Lovers. Signed Other retail - please specify Channel 5 NAME CLIFF RICHARD AND THE SHADOWS: At The London Palladium Video Music Collection INDUSTRY POSITION Managing Director Marketing Executive COMPANY 26 30 2 MARILLION: Recital Of The Script ADDRESS PMI NYX 99 0049 2 27 19 11 DIANA ROSS: The Visions Of Diana Ross Virgin/PVG 28 20 101 U2: Live "Under A Blood Red Sky" UK (50, Eire (59 (Irish), Europa S60, Zone A (Middle East, North Africa) US 584 Zone B (USA, Cenada, S. America, Africa, India an Pakistan) US S103, Zone C (Australia, Far East and Japan) (120 29 \_\_\_ GENESIS: Live — The Mama Tour Virgin/PVG PMI MYP 99 1085 7 TINA TURNER: Private Dancer Tour Please complete the coupon and send to: VIDEO WEEK SUBSCRIPTIONS ROYAL SOVEREIGN HOUSE 40 BERESFORD STREET LONDON SE18 6BQ

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# TOP.50.SINGLES

THIS WEEK  LAST WEEK  WEEKS ON CHART
1 3 2 NAPPY HOUR the Hememorius Gol Dect GODAL 11 (F
2 1 3 BIG MOUTH STRIKES AGAIN the Smiths Rough Trade RT(1) 192 (1/87)
3 2 4 SERPENTS KISS The Mission Chapter 22 CHAP 67 (12" — CHAP 6) (IVAN
4 5 3 ALMOST PRAYED Weether Prophers Greation (RE 079/T) (URIT
5 7 5 THE OFFICIAL COLOURBOX WORLD CUP (Showher MAD IS AD MIS SPIRE)
6 9 15 TRUMPTON RIOTS Hall Non-Holf Bitted Probe Plan TRUM 17 (17 - TRUMP 1) (UProbe
7. 4 16 RULES & REGULATIONS (EP) . Sembox . Vandatoo DIGH 171 (URI)
8 6 5 NEW ROSE The Dormed Said Burnitty & (C.
9 8 5 BABY I LOVE YOU SO Colombes featuring Local Grahame 44D (8/AD 604 (UP/RT)
10 20 3 BRILLIANT MIND Surehore Suff BUTLITY 251 (F
11 PIETA HEARTACHE Gove Loves Acaded Roggers Bonquet BEG 161(1) W
12 12 4 E102/SAD? But Randin Said Land AGARR 3 (NTF
13 10 3 HOUSE OF ECSTASY Overy Books Lick (UI) 14.P
14 CIAZA KUNDALINI EXPRESS Love & Rockets Baggard Banquet - BEG 16370 (W
15 THE WHOLE WIDE WORLD The Soup Dropors Sobrey SUBWAY 4/TH (I RE
16 15 3 CRYSTAL CRESCENT Print Screen Green Green Green CRE 878(1) (URI



# SEE FOR MILES RECORDS

ALBUM CHA	RT
1 VANIOUS	EE 66
2 GOICKOIL VEITHILLOOLITGETT OF THE	SEE 61
The Ultimate Journey 3 THE HOLLIES S	SEE 63
Not the hits again 4 COMMANDER CODY & HIS LOST	
PLANET AIRMEN The best of	SEE 64
	SEE 67
	SEE 62
7 BILLY FURY The EP Collection	SEE 59
8 THE LEGENDARY P J PROBY	SEE 72
o brittingite at the first are the	SEE 65
TO INTERFECT INTO CONTINE	SEE 68
The definition and the second	SEE 70
12 17 11 11 000	SEE 73
The R n B Scene Vol II  13 GEORGE MARTIN & HIS ORCHESTRA  C	M 101
Off the Beatle Track 14 FEVER TREE	SEE 71
San Francisco Girls 15 TERRY REID	SEE 50
The hand don't fit the glove 16 JOE SOUTH	SEE 69
Introspect 17 EMITT RHODES	SEE 74
Fresh as a Daisy	SEE 39
Sixties Back Beat	CM 121

## **NEW LPs**

SEE 37

Just a memory 20 VARIOUS

Instrumental Rarities

THE ZOMBIES 'The Zombies'	SEE 30
CRAIG DOUGLAS 'Only Sixteen'	<b>SEE 34</b>
MANFRED MANN 'Soul of Mann'	SEE 52
VARIOUS 'At the Cavern'	SEE 58
THE IDLE RACE 'Light at the end of the road'	SEE 60

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17 15	6 GOOD THINGThe Woodcatops	Rough Trade RT(T' 177 (VRT)
18 25	9 A QUESTION OF LUST Depochs Mode Muse 780NG	11(12 -1280NG 11) (URT/SP
19 26	7 TOO MANY CASTLES IN THE SKY Rose Of Avalanda	Fire BLAZE 95/BLAZE 97 (UNIM
20 23	23 LIKE AN ANGEL The Highly Lenson Drops D	ream world-(DREAM 005) (I/R)
21 13	7 WHAT'S INSIDE A GIRL Cromps	Big Beet NS(T) 115 (P/MV
22 14	7 Something To Believe In/SomebodyThe Revenue	Beggars Benquel BEG 157(T) (1
23 39	5 WALKING ON YOUR HANDS Red Lorry Yellow Lorry	Red Rhino RED(T) 66 (UR
24 11	8 IT'S A GOOD THING Thes Petrol Emoritor	Demos D 1042/T) (MW/
<b>25</b> 32	12 GODSTAR Psychic TV and The Angels of Light	Temple TOPY(H) 009
26 31	5 GIMME GIMME (A MAN) Leether Neo	Wire WR[M]S 009 (I/N
<b>27</b> 37	3 WILD CHILD Zodies Mindwarp & The Love Seastion	Food SNAX 4 (U
28 22	2 THRU THE FLOWERS Primitives	LOTY - (LAZY 011 (L
29 17	3 JUNCTION SIGNAL Birth Power	All The Modraes MAD(T) 12 (V)
30 21	8 RIVER OF NO RETURN Ghost Dance	Karbon—(KAR 602T)
31 27	167 BLUE MONDAY New Order	Fectory —(FAC 73) (URT
32 42	12 SHELLSHOCK New Order	Foctory FAC 143 (URT

# **TOP 25 ALBUMS**

I OP AS MEDUNIO
THIS WEEK LAST WEEK ON CHART
1 1 9 MANIC POP THRILL That Petrol Encotion Demos FIEND 70 (MW/F)
2 2 ANIMAL BOY Removes Beggars Barquet BEGA 70 (W)
3 4 8 VICTORIALAND Codess Terms 4AD CAD 602 (URITY)
4 6 25 BACK IN THE D.H.S.S. Holl Man Holl Bisselt Probe Plus FROBE 4 (UProbe)
5 7 2 TEENAGERS FROM OUTER SPACE The Meleors Aca MIKAAT (P)
6 9 16 A DATE WITH ELVIS The Cromps Big Beet WIXA 45 (P/ANN)
7 LIEV SILVER MISSILES AND NIGHTINGALES Suide Twiss Lick LUCL PS (P)
8 5 4 ONLY STUPID BASTARDS HELP EMI Coeffed Model Army THIS IS NOT 5.99 (IRR)
9 10 3 HATFUL OF HOLLOW The Smiths Rough Trade ROUGH 76 (URT)
10 TIET WONDERLAND Encoure Mule STUMM 25 (URTIS)
11 3 3 E.V.O.L. Societ Yorth Bloom Should First SEFP4 (UKT)
12 8 6 WORLD BY STORM The Three Johns Abstront ABT 012 (P)
13 16 13 BLACK CELEBRATION Depoche Made Mate STUMM 26 (URT/SP)
14 13 49 RUM, SODOMY & THE LASH The Popuet Suff SEEZ 50 (E)
15 TIAN LE MYSTERE DES VOIX BULGARES Veners 4ADICAD 603 (URTIP)
16 11 4 THE UNACCEPTABLE Test Department Ministry of Power/Some Bizotre MOP 2
17 14 7 REMBRANDY PUSSY HORSE Bambole Surfers Red Rhine Europe RRELP 2 (VRR)
18 12 13 LOW-LIFE New Order Fortray FACT 180 (URTIF
19 19 3 GRUTS From Cortics Rough Trade ROUGH 98 (URT)
20 18 7 FIRST AVALANCHE Rose Of Archarche Leeds Independent Lobel LILL EP 3 (URR)
21 NO MINOR KEYS Blues 'N Trouble Amendation Communication BHT LP 2 (I/CP/M
22 THE FUN ON THE LAWN LAWN LAWN Yest Yest High Enggan Record BAAD 2 (1) TR
23 25 7 COLOURBOX Colourbos 4AD CAD 508 (PP/RT
24 CHY DRUGS Boreb Party Abstrod AB1014 (F
25 17 7 SMAKES AND LADDERS Hook Town Must STUMM 23 JURIUSE

# MUSIC WEEK



Compiled by Music Week Research from a nationwide panel of 50 specialist shops

18	6	INSPIRATION Easterhouse	Rough Trade RT(T) 174 (VRT)
45	4	SOMEBODY TOLD ME Restiro	ABC ABCS 101(T) (P)
=	13	TINY DYNAMINE (EP) Courses Twice	4AD BAD 510 (J/RT/P)
	5	BALLAD OF THE BAND feb	Greation CRE 077(T) (I/RT)
-	2	ADVENTURE/KENTUCKY CLICK Give & The City Sol	Leten Mate — (12MUTE 046) (LRT/SP)
-	9	STATE OF MIND Chumba Wamba	Agit Motter AGIT 2 (URR)
38	2	SILVER MACHINE Howkwind	Semeror HW (12(001 (P)
36	2	RUNNING WATER The Daintner and Martin Stephenson	Kitcheaware SMEP 1 (URT)
48	7	OH L'AMOUR Fresere	Marte (12'MUTE 45 (1/RT/SP)
47	2	I SAW HER STANDING THERE Red Beards from T	exes Receiver RRS 100 (P)
24	, 18	SOMEWHERE IN CHINA The Shop Assistants	53rd & 3rd AGARR 1(12) (UFF)
49		I WALK THE LINE Alson Sex Frond	Flickwife (S/FLEP 106 (SP)
I	EW	CONTEMPT Saft Kirters	Criss/Prism CSS 4 (I/RR)
19	6	THIS TOWN Jose Bodes	Intope (T(TI) 30 (VRR)
30	39	ALL DAY LONG The Shop Assistants	Subway Organisation SUBWAY 1 (URE)
35	7	COLD HEART Josephoe Marks	Creation CRE 025(T) (IVRT)
) 44	16	THERESE The Bodines	Greation CRE 025(T) (URT)
) 46		The same of the sa	New Rose—(12NEW 668) (L/RT)
	45 28 29 33 34 38 36 48 47 24 49 19 30 35 34	45 4 4 28 13 29 5 33 2 2 34 9 38 2 2 36 2 48 7 2 24 18 49 5 7 30 39 3 35 7 35 35 7 35 35 7 35 35 7 35 35 7 35 7 35 35 7 3	45 4 SOMEBODY TOLD ME Rentico 28 13 TINY DYNAMINE (EP) Control Toles 29 5 BALLAD OF THE BAND Joh 30 2 ADVENTURE/KENTUCKY CLICK Crow & The Cry Sol 34 9 STATE OF MIND Counts Winniss 38 2 SILVER MACHINE howkwind 36 2 RUNNING WATER The Disabet and Marins Stephenson 48 7 OH L'AMOUR Troute 47 2 I SAW HER STANDING THERE Red Beards From I 49 5 I WALK THE LINE Alon Set Frend 49 5 I WALK THE LINE Alon Set Frend 49 6 THIS TOWN Joon Berdes 49 6 THIS TOWN Joon Berdes 49 30 39 ALL DAY LONG The Stop Assistants 49 5 TOLD HEART Journise Mark 40 37 COLD HEART Journise Mark 41 16 THERESE The Bodder

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# REGGAE

## TOP 20 12"

_	
1	BOOPS Supercol
2	AM I THE SAME GIRL Wissons
3	IT'S YOU Sandra Cross
4	WATCH HOW THE PEOPLE DANCING Xensy Anoth
5	LOVE SICK Soper Block
6	GREAT TRAIN ROBBERY Slock Ulters
7	LEAVE PEOPLE BUSINESS Admirel Tibert
8	YOU'RE MY SUGAR Deborah Glosphw
9	PUSH COMES TO SHOVE Freddie McGregor
10	STEP BY STEP Dennis Brown
11	HOLD TIGHT Densi
12	ALL FOR ONE Densis Brown/Lercy Sholes
13	LOSING WEIGHT Gregory Issuet
14	ASWAD Aswad
15	STROLLING ON Man) Priest
16	ONE SCOTCH, ONE TENNANTS, ONE BREW Charjon & Reaber
17	MAN IN A HOUSE Many Gridy
18	HERE I GO AGAIN Topa
19	WET LOOK CRAZY Morks 8
20	HELLO DARLING Tippo Iria

## TOP 10 REGGAE ALBUMS

1	BRUTAL Black Uhuru	~
2	SIGN OF THE TIMES Marka B	
3	ARE YOU READY Bloodfire Porse	
4	YOU'RE SAFE Mani Priest	
5	TURBO CHARGE Kery Gesty	
6	SLENG TENG Wayne Smith	
7	WILDFIRE Dennis Brown/John Molt	
8	TO THE TOP Areed	
9	RISING SUN Augustus Poblo	
10	WHAT ONE RIDDIM CAN DO Yerious Artists	

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DALT, GIER A HUNDRED I HOUSAND WELCOMES Highlander/PRT ZCS MPS 8922 CT 195 (A)  DANAMED, The INFA THE PARILLON THEATE, GLASOW Highlander/PRT ZCS MPS 8924 CT 95 (A)  DANAMED, The THE CAPTAIN'S BIRTHOAT PARTY (LIVE AT THE ROUNDHOUSES) SHIf GET 4/— 12.43 (E)  DI FRANCO, LINDER SIZE OF THE HEART Warner Brothers WX 50/WX 50C (W)  DIO INTERMESSION (Mini LP) Verligo/Phonogram VERB 40/VERBC 40 12.44 (F)  DIRTY DOZEN BRASS BAND MARDI GRAS LIVE IN MONITEX Rounder Europa REV 1009/— (MW)  DOLOPHIN CLUB, THE DUT OF THE BLUE More MYWC 1/— (ICH)  DOLPHIN CLUB, THE DUT OF THE BLUE More MYWC 1/— (ICH)  DREAM SYNDHOLATE DUT OF THE BLUE More MYWC 1/— (ICH)	
DOCTORS MOB HEADACHE MACHINE One Big Guitar OBGIP 9001/— (MW)  DOLPHIN CLUB, The OUT OF THE BLUE More MYWC 1/— (FH)	Jon
DORAM SYNDIATE OUT OF THE GRY Chryslis CHR 15397/CHR 1539 [F]  BORAM SYNDIATE OUT OF THE GRY Chryslis CHR 15397/CHR 1539 [F]  BOR, Domon GAND WISONS New Rose ROSE 0990— 13.65 [WRT]  FYELESS IN GAZA BACK FROM THE RAIN Cherry Red BRID 89/CBRED 69 13.25 [F]  FAIRPORT CONVENTION HOUSE FULL Homonibed HMBL 1319— [MW]  FAIRPORT CONVENTION HOUSE FULL HOMONIBED 1319— [MW]	
EYELESS IN GAZA BACK FROM THE RAIN Cherry Red BRED 69/CBRED 69 (3.25 (P) FAIRPORT CONVENTION HOUSE FULL Honnibol HABL 1319/— (MW)	Folk
FAMOUS POTATORS IT WAS GOOD FOR BY OIL HA WAS LOCATED AND A WAS COLOR OF THE OIL	Reggae Cassette
FITZGERALD, Ella FUREVER YOUNG VOL 1 Swinglime ST 1006/— (MW) FITZGERALD, Ella FUREVER YOUNG VOL 1 Swinglime ST 1007/— (MW) FITZGERALD, Ella FUREVER YOUNG VOL 2 Swinglime ST 1007/— (MW) FYHOG BURROTO BROTHERS, The THE GLIDIO PLALEC OF SIN Eduel ED 191/CED 191 ©3.65 (MW/P) FODEM OBSESSED BY CRUELTY Steemhammer SH 0040/— (3.95 (WRE)	Jan Jan
FODEM OBSESSED BY CRUELTY Steamhammer SH 0040/— £3.95 (I/RE) GOOD MAIN, Benny & His Orchestra XING PORTER STOMP Dance Band Days DBD 02/DBDC 02 £1.75 (GRI)	Jazz/Big Band
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MacALPINE, Tony EOGE OF INSANITY Roadrunner RR 9706/— [P] McGINN, Mart SCREWTOPS ARE FALLING ON MY HEAD Highlander/PRT ZCS MPS 8925 £1,95 (A)	Metal Cassette/Scots
McGREGOR, Freddie (OME ON OVER Real Authentic Sound RAS 3002/— (R/DMS/JS/SP) McKINLEY, Ray and his Orchestra DOWN THE ROAD APIECE Dance Band Days DBD 05/DBDC 05 \$1.75 (GRI)	Reggae Big Band
MEMBRANES, The GIANT Constrictor CONI 00004/— £3.45 (I/RR) MERCER, Johnny and His Music Shop DONT FERCE HE IN Dance Band Days DBD 04/DBDC 04 £1.75 (GRI) METERCE, Daniel Particle Pic (GRI) Spann CRA 374/— JAMPSON 1000 1000 1000 1000 1000 1000 1000 10	Big Band Folk
METSERS, Paul PACIFIC PILGRIM Sogem 5GM 379/— (MW/PRD)) MIDMIGHT STAR READLINES MCA MCF 3327/MCCF 3322 (F) MIDMIGHT STAR READLINES MCA MCF 3327/MCCF 3322 (F) MILLER, Glenn and the Army Airforce Band This LEGRID Dance Band Days DBD 01/DBDC 01 E1.75 (GRI)	Big Band
MUNDELL, Hugh AFRICA MUST BE FREE BY 1983 Greensleves GREL 94/— (RJDMS/JSSP) Correction to previous listing MURPHY, Peter SHOULD THE WORLD FAIL TO FALL APART Beggers Benquet BEGA 6978E0C 69 (W) HEVILLE REPORTHERS, The FITO ON THE BATOU Demon FIEND 65-FITHORCASS 65 23.65 (MWP)	Reggae
*NITTY GRITTY & KING KONG MUSICAL CONFRONTATION Jammy's (no catalogue number) 14.95 (JS)	Reggae
OCHS, Phil GREATEST HIS Educ ED 201/— (MW/P) OUTRIELD, The PLAY DEEP CES 26594/40-26594 (C)	
PAIN PAIN Noise NO 039/— \$3.95 (I/RE) PHEDRIVER STAY HIGHY Readmanner RR 9701/— (P)	Metal
PINK PEG SLACKS BELTING OUT A TUNA Half Cut HC 61/— (URR) Re-scheduled POTTER, Nic SKETCHES IN SOUND Zomar ZOM 002/— C145 (URE) PREWITT, James YOUZE HISATABLE Move MS 14/— (12.00 (CH) PURPLE HEARTS POP-ISH FRENZY Rator RAZS 19/— (13.45 (P)	
PREMIT, James 100 KE INSANDEE MOVE MS 147—12.00 (CI) PURPLE HEARTS POP-ISH FRENZY Rator RAZS 197—12.45 (P) PAGE REIGN OF FEAR Noise NO 0387—123 51 (JRE)	
RAGE REIGN OF FEAR Noise NO 038/— 23.95 (//RE) RAZOR MALICOUS NITCHI Roadrunner #968/— (P) ROWAN, Peter T FOR TELS Waterfrom WEST 011C 12.10 (//RT/PROJ)	Metal Cassette
17 PYGMIES CAPTURED IN ICE Evo/Lolito LOLITA 5051/— £3.45 (P) SHADOWFAX TOO FAR TO WHISPER Windhom HIII WHA 1051/WHC 1051 (F)	New Age
SHAKEES THE MISSING LINK Waterfront WFF 025 Ct.2 10 (URT/PR0J) SOMO SOMO PARIS Sterns STERNS 1014 /— (MW) SONIC YOUTH E.Y.O.L. Blastfirst BFFP 4 Ct.23.6 (URT)	Cassette Ethnic Cassette
STAR, Will THIS IS WILL STAR Highlander/PRI ZCS MPS 8923 11.95 (A)	Cassette/Scots
*SUPER CAT BOOPS Skengdon SKDLP 001/— E4.95 (JS) TAYLOR Tot BOY OFFICE POISON London Popular Arts TOTAL 3/— (MW)	Reggae
TRIFTIDS, The BORN SAMOY DEVOTIONAL Hef HOTLP 1023/— C3.45 (URT) TY PERSONALITIES THEY COULD HAVE BEEN BIGGER THAN THE BEATLES Dreamworld BIG 2/— C3.45 (URT) VARIOUS METALLEROF Bondin BR. 102/— C2.65 (P)  VARIOUS METALLEROF BR	Metal
VARIOUS RADIO FREEDOM (ANC) KOUNDER EUROPA KEY 1010/— (MW) VARIOUS RADIO FREEDOM (ANC) KURALINA (MPC) (MPC) (MC) VARIOUS RADIO FREEDOM (ANC) KURALINA (MPC)	Ethnic Cassette/Scots
VARIOUS STREET SOUNDS EDITION 1/ Street Sounds SISNO THE STREET SOUNDS EDITION 1/ Street Sounds SISNO THE STREET SOUNDS EDITION 1/ Street Sounds SISNO THE STREET SOUNDS EDITION 1/ STREET SOUNDS ED	
VARIOUS YOU BET WE'RE OF SUMELINING AGAINST FOOD INCHMENT INJURIES INJURIES, SHIPMEND, SHIPMEND AND THE COMMENS ARE CONTINUED AND A RESIDENCE OF A RESIDENCE	
WANSELL, Dexter CAPTURED TOLYVIGIO DIX 30/CDLX 30 (E) WANSACE THE GRAYED GF.GOD Mousoloum TEST 128399— (P) WOODENTOPS, The GIANT Rough Trade ROUGH 87/ROUGHC 87 (URT)	Metal
COMPACT DISCS	
THE HOLD THE CONTROLLE WITH THE HOLD Windham Hill CDW 1050 (Compact Dist) C7 29 (F)	New Age
"CURR, The STARING AT THE SEA Piction 879 239-2 (Compact Died 16.99 (F) "CURR, The SIARING AT THE SEA Piction 879 239-2 (Compact Died 16.99 (F) "CURR, The BOTS DON'T CRY Fiction 316 5011-2 (Compact Died 16.97) (F) "CURR, The SIARING AT THE SEA PICTION SEA PI	
*FIRM, The MEAN BUSINESS Another R 79 0.652 (Compost Disk) 17:25 (I/RT) *FUGS, The NO MORE SLAYERY New Rose ROSE CD 79 (Compost Disk) 17:25 (I/RT)	
"GTR GTR Arista 257 716 (Compact Disk) \$7.29 (F) "HOODOO GURUS MARS MEDS GUITARS Chrysalis CCD 1520 (Compact Disk) \$7.29 (F)	
"*GENESIS THE LAMB LIES DOWN ON BROADWAY Chensmarvirgin COSCD1 (2 compact biss) \$13.540 (c) "GTR CTR ARISE 257 Th6 (compact biss) \$7.270 (f) "*HOODOO GURUS ARISE REEDS GUITARS Chrysalis CCD 1520 (compact biss) \$7.79 (f) "*HOODOO GURUS ARISE REEDS GUITARS Chrysalis CCD 1520 (compact biss) \$7.79 (f) "*HOUTON CONTROL THE WISTIES DIM DIMCD 9 (compact biss) \$1.79 (f) "*JOHN, Bhon ROCK OF THE WISTIES DIM DIMCD 9 (compact biss) \$6.57 (c) "*JOHN, Bhon ROCK OF THE WISTIES DIM DIMCD 9 (compact biss) \$6.57 (c) "*JOHN, Bhon ROCK OF THE WISTIES DIM DIMCD 9 (compact biss) \$6.57 (c)	
ROUL & THE GARD SOMETHING ST. CO. CO. CO. CO. CO. CO. CO. CO. CO. CO	
The same of the Walt Model Visin CMDI CD I (Compart Dire) CA 70 (4)	
**MOORE, Gary WE WANT MOORE Virgin GMDL CD 1 (Compact Dix) \$5.70 (E) ***OSBORNE, Jeffrey EMOTIONAL A&M CDA 5013 (Compact Dix) \$7.29 (F) ***DATEST T. The GOLDEN HITS Mercury/Phonogram 826 447-2 (Compact Dix) \$6.99 (F)	
"MODRE, Gary WE WAN! MUDER VIRIN EMPLOY I (Umphat bods) 2016 "OSSOURRE, Jeffrey EMOTIONAL ARM CDA 3013 (Compact bids) 17.79 (F) per bods of the Compact bids of the Co	New Age
"MODER, Garry WE WAN! MUDER VIRIA BANDLE OF ! (Chipped Died 17-27 (F) "OSBOURNE, Jeffrey (MOTIONAL ARM CDA 5013 (Gompad Died 17-27 (F) "PLATTERS, The THE GOLDEN HITS Mercury/Phonogram 826 447-2 (Compad Died; 05.99 (F) "SHADDWFRA'D OF ART O WHITSPER WINDEAm HIT (COW) 1051 (Compact Died; 05.79 (F) "SHAPLE MINDS FRA! TO FRA! CACOPHON! Virgin CDV 2246 (Compact Died; 05.79 (F) "SMITHS, The THE OUTEN IS OFAD Rough Trade ROUGHCD 96 (WRT) "MATTINS, The THE OUTEN IS OFAD ROugh Trade ROUGHCD 96 (WRT) "MARROUS THE SOUL OF NEW ORLEANS Charly CDCHARLY 14 (Compact Died; 07.29 (CH) "MARROUS THE SOUL OF NEW ORLEANS Charly CDCHARLY 14 (Compact Died; 07.29 (CH)	New Age
"MOOR, Gay WE WANT MOOR Virgin GMOL TO 1 (Compact Disk) \$5.70 (F) "MOORE, Gay WE WANT MOOR Virgin GMOL TO 1 (Compact Disk) \$5.70 (F) "OSBOURNE, Jeffrey (MOTIONAL A&M CDA \$013 (Compact Disk) \$1.72 (F) "PLATTERS, The THE GOUDEN HIST METER VIRGINGANGER WE APER APPLICATION OF THE PROPERTY OF THE STATE OF TH	New Age

Mon 23-27 June Album Releases: 105 Compact Discs: 23

Year to Date: (26 weeks to 27 June) Album Releases: 2,441 Compact Discs: 353

# **US TOP FORTIES**

*	<b>k</b> 1		
1*	1	ON MY OWN, Patti La Belle & Michael McDonald	MCA
2*	4	THERE'LL BE SAD SONGS (), Billy Ocean	Jive
3*	5	CRUSH ON YOU, The Jets	MCA
4	2	LIVE TO TELL, Modonna	Sire
5	3	I CAN'T WAIT, No Shooz	Atlantic
6*	8	NO ONE IS TO BLAME, Howard Jones	Elektro
7	7	A DIFFERENT CORNER, George Michael	Columbia/CBS
8*	11	HOLDING BACK THE YEARS, Simply Red	Elektro
9*	14	WHO'S JOHNNY ("SHORT CIRCUIT" THEME), EI	DeBarge Gordy
10	12	NOTHIN' AT ALL, Heart	Capitol
11	6	GREATEST LOVE OF ALL, Whitney Houston	Aristo
12	15	I WANNA BE A COWBOY, Boys Don't Cry	Profile
13	10	SOMETHING ABOUT YOU, Level 42	Polydor
14×	24	MASTY, Janet Jackson	ASM
15*	22	SLEDGEHAMMER, Peter Gabriel	Geffen
16	20	TUFF ENUFF, The Fabelous Thunderbirds	CBS Associated
17*	27	INVISIBLE TOUCH, Genesis	Atlantic
18	19	VIENNA CALLING, Folco	A&M
19	9	ALL I NEED IS A MIRACLE, Mike + The Mechanics	Atlantic
20★	23	LIKE A ROCK, Bob Seger & The Silver Bullet Band	Capital
21*	25	YOUR WILDEST DREAMS, The Moody Blues	Polydor
22*	28	DANGER ZONE, Kenny Loggins	Columbia/CBS
23*	26	LIKE NO OTHER NIGHT, 38 Special	MSA
24	13	IF YOU LEAVE, Orchestral Manoeuvres in The Dark	M&A
25*	29	WHEN THE HEART RULES THE MIND, GTR	Aristo
26	21	RAIN ON THE SCARECROW, John Cougar Mellencamp	Riva
27×	33	MOUNTAINS, Prince And the Revolution	Paisley Park
28	16	IS IT LOVE, Mr Mister	RCA
29×	34	ONE HIT (TO THE BODY), Rolling Stones	Rolling Stones
30*	35	DREAMS, Von Holen	Warner Bros.
31	-	MAD ABOUT YOU, Belinda Carlisle	1.R.S.
32*	40	LOVE TOUCH, Rod Stewart	Warner Bros.
33	-	OPPORTUNITIES (Let's Make), Pet Shop Boys	EMI America
34★	37	IF SHE KNEW WHAT SHE WANTS, Bongles	Columbia/CBS
35★	39	DIGGING YOUR SCENE, Blow Monkeys	RCA
36	17	BE GOOD TO YOURSELF, Journey	Columbia/CBS
37	38	OUT OF MIND OUT OF SIGHT, Models	Gelfen
38	-	MODERN WOMAN (From "Ruthless People"), B	illy Joel Epic
39	18	MOVE AWAY, Culture Club	Virgin/Epic
40	-	GLORY OF LOVE (Karate Kid, Part II), Peter Cetero	Warner Bros
- Contraction (	-	0.000000	

# ALRUMS

1*	WHITNEY HOUSTON, Whitney Houston	Arist
2*	WINNER IN YOU, Porti Lobelle	MC
3*	CONTROL, Janet Jackson	A&
4	LIKE A ROCK, Bob Seger & The Silver Bullet Band	Capite
5	5150, Van Halen	Warner Bro
6 6	RAISED ON RADIO, Journey	Columbia/CB
7 8	PLEASE, Pel Shop Boys	EMI-Americ
8* 12	LOVE ZONE, Billy Ocean	Jin
9 7	PARADE, Prince & The Revolution	Paisley Par
10 9	PLAY DEEP, The Outfield	Columbia/CB
11* 14	THE OTHER SIDE OF LIFE, The Moody Blues	Polydo
12 10	HEART, Heart	Copito
13 * 35	SO, Peter Gabriel	Geffe
14 11	PRETTY IN PINK, Soundtrack	A&
15* 10	TUFF EMUFF, The Fabulous Thunderbirds	CBS Associate
16 13	RIPTIDE, Robert Palmer	Islan
17 15	DIRTY WORK, The Rolling Stones	Columbia/CB
18* 21	WORLD MACHINE, Level 42	Polydo
19 * 39		Columbia/CB
20 + 23		Elektr
21* 22		A&A
22* 31	GTR, GTR	Arist
23 18		Riv
24 * 26		Columbin/CB
25 20		Columbia/CB
26 19		Worner Bro
27* -		Profil
28 17	FALCO 3, Falco	A&J
29 29	THE JETS, The Jets	MC
30 25	PRIMITTYE LOVE, Miami Sound Machine	Ep
31 '27	NO JACKET REQUIRED, Phil Collins	Atlanti
32 34	AFTERBURNER, ZZ Top	Warner Bro
33 * -	POOLSIDE, Nu Shooz	Atlant
34± -	EL DERARGE, El DeBarge	Gord
35 28	DIFFERENT LIGHT, Bangles	Columbia/CB
36* 38	ACTION REPLAY, Howard Jones	
37 30	WELCOME TO THE REAL WORLD, Mr Mister	Elektr
38 33	MINE & THE MECHANICS, Mike & The Mechanics	RC
39 24	PROMISE, Sade	Atlant
40 36	BIG WORLD, Joe Jockson	Portra
- 30	AND THE PROPERTY OF THE PARTY O	L&A

\* Bullets are awarded to those products, demonstrating the greatest airplay and sales gain.

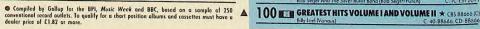
# TOP · 100 · ALBUMS

MAN IS REBORN
AS
PETER WELCH
AND
JUST FOR THE CRACK

T INVISIBLE TOHCH	Change Africa CENTRA (C
INVISIBLE TOUCH Geneus (Geness/Hugh Padgham)	Chansma/Virgin GENLP 2 (E) C. GENMC 2; CD. GENCD 2
2 1 2 A KIND OF MAGIC • Queen   Queen/Mack (5) Queen/David R	
3 2 4 Peter Gobriel (Daniel Lanois/Peter Gobrie	Virgin PG 5 (E) C: PGMC 5, CD: PGCD 5
4 3 16 Simply Red (Stewart Levine)	Elektro EKT 27 (W) C. EKT 27C, CD: 960 452-2
5 4 57 BROTHERS IN ARMS * * *	Vertigo/Phonogram VERH 25 (F) C. VERHC 25, CD-824 499-2
611 5 MOONLIGHT SHADOWS • Shadows (The Shadows (14) Bruce Welch	Polydor PROLP 8 (F) (2) C: PROMC 8; CD: 829 358-2
7 5 9 STREET LIFE — 20 GREAT I	
8 8 9 THE MAN AND HIS MUSIC	RCA PL 87127 (R) C PK 87127; CD: PD 87127
9 12 33 A-bo (T. Mansfield (TVA Tomey (ZVJ. Randfill	Warner Bros. WX 30 (M) C. WX 30C; /A-ha (1)) CD: 925 300-2
	Arreto 206 978 (R) C: 406 978 CD: 610359
11 6 6 Billy Ocean (Wayne Brathwaile/Barry J.E	Jive HIP 35 (A)
12 15 12 PLEASE • Pel Shop Boys (Stephen Hogue)	Parlophone PSB 1 (E) C: TC PSB 1, CD: 746 271-2
13 7 4 STANDING ON A BEACH — THE	
14 9 3 Chris De Burgh (Poul Hardiman)	A&M AMA 5121 (F) C: AMC 5121; CD: CDA 5121
1510 35 WORLD MACHINE * Level 42 (Wolly Bodorou/Level 42)	Polydor POLH 25 (F) C-POLHC 25; CD-827 487-2
1619 34 ONCE UPON A TIME * Simple Minds (J. lovine/B. Clearmountain)	Virgin V 2364 IF)
17 GO WEST/RANGS AND CRA	SHES * Chrysolis CHRD 1495 (F) C. ZCHRD 1495, CD, CCD 1495
1 O WHO MADE WHO	Atlantic WX 57 (W)
1923 154 Queen (Various)	★ EMIEMTV 30 (E)
20 SUZANNE VEGA O	C-TC EMTV 30, CD: CDP 746 033-2 A&M AMA 5072 (F)
O1 PIPTINE	Island ILPS 9801 (E)
OG IIDEDOMT I	C: ICT 9801, CD.CID 130 Senous UP FT 1 (A)
OO NO INCKET DECILIDED ++	C- ZC UP FT 1  ★ Virgin V 2345 (E)
OA ON THE REACH	C: TCV 2345; CD: CDV 2345 Magnet MAGL 5069 (R)
25 CHT LAUGHING AT THE PIECES	C ZC MAG 5069; CD: CD MAG 5069 MCA MIRG 1010 [F]
O.L LET'S HEAD IT FROM THE O	C: MIRGC 1010
2032 6 Vanous (Vanous)	C: SMC 8614 Towerbell TVLP 11 (E
Z 1 3/ 6 Vorious (Various)	C: ZCTV 11
20 34 14 Big Audio Dynamite (Mick Jones)	C: 40-26714
27 26 8 Marin Gaye (Vanous)	C. STAC 7,234; CD: TCD 7234
30 17 06 Tears for Fears (Chris Hughes)	C MERHC 58; CD: 824 300-2
J 1 36 y Janes Jackson (Jimmy Jam/Terry Lewis)	A&M AMA 5106 (F) C: AMC 5106
32 22 7 THE COLLECTION • Earth Ward & Fire (Maunice White)	K-tel/CBS NE 1372 (K) C: CE 2322
33 25 13 HITS 4 *	CBS/WEA/RCA/Anolo HITS 4 (W C. HITS CA
34 28 11 THE GREATEST HITS • Shakamar (Lean Sylvers/Vanous)	Stylus SMR 8615 (STY C. SMC 8615
35 24 19 WELCOME TO THE REAL W	ORLD • RCA PL B9647 (R C-PK 89647 CD PD 8964)
36 41 5 Nell Diamond (Vanous)	C85 76952 (C C 40-7695)
37 31 5 WINNER IN YOU 5 Port La Belle (Various)	MCA MCF 3319 (F C-MCFC 331)
38 47 59 BE YOURSELF TONIGHT *	C Fx. 70711, CD FD 7071
39 55 FALCO 3	A&M AMA 5105 (

2 33   12 5150		52 LITTLE CREATURES	0.2			EMITAN	12(E)
3	42	taking neous (taking neut	usj		_	DP 746 1	158-2
13   30   25   LUXURY OF LIFE	233	12 5150 O Van Halen (Van Halen/Mick	Jones/Donn La	ndeel C	w5150C	m W515 D, 925 3	0 (W) 394-2
Hapway (O'Didy / Hapway (d) / Longon / Didongon / Did	330	LUXURY OF LIFE		Tent/RCA			
The Strain (Mark Anaphel)  The Strain (Mark Anap	4 62	Hipsway (O'Duffy/Hipsway	Mercury/ (6)/Langan(2)/L	Phonogram A angan/O'Duf	MERH 85, C: Fy(1) (	MERHC CD: 826 E	85 (F) 821-2
7 69   2 POOLSIDE   Alfanta-WK-06 PM	5 50	Dire Straits (Mark Knoptier)		IVE *	Ver VERYC 11, 0	ngo VERY	11 (F) 243-2
18   40   6   Princess   Supreme SUIJA	639	Kale bush (Kale bush)	*	C: TC K	CAB 1, CD. C		
19   10   10   10   10   10   10   10	7 69	2 POOLSIDE No Shooz (John Smith/Rick	Wantz)		Alfa	ntic WX 6	(W) 0x/ 200X
19   44   83   LIKE A VIRGIN ***   Sire WX 20 PM	840	Princess (Stock/Ailken/Wate	ermon)		Si	preme S C-2	UT(A) ZCSUT
Vanous (Nanous)   C VERHC 35	1944	LIKE A VIRGIN *	**	e Broy (1)) (	C: WX20 C	Sire WX 2 CD 975	20 (M) 181-2
Parable   Parable   Poidey Park/Wamer WX39(M) WX39   Parable   Poidey Park/Wamer WX39(M) WX39(M) Park/Wamer WX39(M) Parable   Poidey Park/WX31(M) Pa	i0 🕮			Verlig	go/Phonogra	C VER	35 (F) HC 35
PARADE  Princer Revolution	53	Various (Various)	0		Tower	bell TVLP C: ZC	12 (E) TV 12
Secret   Dreams   And Forbidden   Fire   Case   Sail 9 (C)	2 45	11 PARADE O Prince/Revolution (Prince/R				39(W) W CD: 925	7X39C 395-2
Sonie Tyler (Jim Stemmen)   C. 40.86319 C.D. CDCSS 86319	359	52 THE DREAM OF TI Sting (Sang/Pete Smith)	IE BLUE TI	IRTLES *	A& C: DREMC 1		
Vanous (Vanous)   C. CE 2318	452			DDEN FI	<b>RE</b> 86319, CD:		
Jeon-Nichel Jarre (Jeon Michel Jarre)   C. POLHC 27. CD. 829 125-2	5 49		•		K-		
5848 7 Various — Comic Relief (Stuart Colmon/Geoffrey Perkins)  CWASTIC  Comic Relief (Stuart Colmon/Geoffrey Perkins)  CWASTIC  CWASTIC  Comic Relief (WEA WASTI (M)  EMI EMC (3506) (E)  CT CEMC 3506) (CD CDP 746 228-2  CALLER CASON, LAKE & POWELL  Polydor POLD 5191 (F)	667	Jean-Michel Jarre (Jean-M.	chel Jarre)	D C:	reyfus/Polyc POLHC 27:	Jor POLH CD: 829	127 (F) 125-2
938 17 THE COLOUR PRIME (Storn Colmon/Cooffrey Parkins) C-WX.51C  938 17 THE COLOUR COMPANY CO	758	10 AFTERBURNER •					
10k lalk (ium risse-Greene) C. IC EMC 3500; CD CDr 740 220-2	848	Various — Comic Relief (St	vari Colmon/Ge				
2 EMERSON, LAKE & POWELL Emerson, Lake & Powell (Tony Toverner/ Greg Lake)  C. POLDC 5191	938	17 THE COLOUR OF S	PRING •	C TC EMC	3506; CD (	LEMC 35 CDP 746	506 (E) 228-2
	0 35	2 EMERSON, LAKE & Emerson, Loke & Powell (To	& POWELL ony Toverner/Gr	eg Lake)			
	DIATIN	SILIAA		(0		cus	VER
(900,000 units)  ** (600,000 units)  ** (600,000 units)  PLATINUM  = GOLD  (100,000 units)  = SILVER (40,000 units)							
PLATINUM	RE-	ENTRY					
PLATINUM 10,000 units)  = GOLD (100,000 units)  = SILVER (60,000 units)	1 I	RTIS	TS	, ,	A		Z
PLATINUM 10,000 units)  = GOLD (100,000 units)  = NEW ENTRY  = RE-ENTRY  A Panel Sales Increase 50% or more over previous week.			O MATT	DIANCO			62
PLATINUM 10,000 units)  = GOLD (100,000 units)  = NEW ENTRY  = RE-ENTRY  A Panel Sales Increase 50% or more over previous week.  R T I S T S ' A = Z			.18 MR. A	AISTER			35

A-ho	9	MATT BIANCO
AC/DC		MR, MISTER35
ADAMS, Bryon		*NOW, THAT'S WHAT I CALL
ARMATRADING, Joan		MUSIC 6
ART OF NOISE		NU SHOOZ
BEAT RUNS WILD		OCEAN, Billy
BERNSTEIN, Leonard		PALMER, Robert 21
BIG AUDIO DYNAMITE		PET SHOP BOYS 12
BUSH, Kole		PRINCE AND THE REVOLUTION
B 52's. The		PRINCESS
CLANNAD		QUEEN 19, 76
CLARK Dave		REA Chris
COLLINS, Phil 2		RICHIE Lionel 87
COMIC RELIEF	58	*ROCKY IV (Soundtrock)
COMPILATIONS (VARIOUS ARTISTS)		ROSE MARIE
22, 26, 27, 33, 50, 55, 59, 83, 91	1 04	ROXY MUSIC
COOKE Som		RUSH, Jennifer 64
CURE. The		SADE
DAVE CLARK'S TIME		SEGER, Bob & The Silver
		Bullet Bond 99
DE BURGH, Chris		SHADOWS 6
		SHALAMAR 34
DICKSON, Borbara	09	SIMPLE MINDS 16, 65, 98
DIRE STRAITS 5, 45, 6		SIMPLY RED 4
DOCTOR AND THE MEDICS		*SISTERS ARE DOIN' IT
EARTH WIND & FIRE		SKYY
EMERSON, LAKE & POWELL		
ERASURE		S.O.S. BAND, The
EURYTHMICS		SOUNDTRACKS etc58, 70, 73, 74, 77, 96
FALCO		SPRINGSTEEN, Bruce 66
FERRY, Bryan		STING
FIVE STAR		STYLE COUNCIL, The
FLEETWOOD MAC.		TALK TALK
GABRIEL, Peter		TALKING HEADS41, 92
GAYE, Marvin		TE KANAWA, Kiri
GENESIS		TEARS FOR FEARS
GO WEST		TURNER, Tina
HEAR 'N' AID		*TWO'S COMPANY51
HEART TO HEART		TYLER, Bonnie
HIPSWAY		*UPFRONT 1
*HITS 4		*UTTERLY UTTERLY LIVE!
HOUSTON, Whitney		U271, 75
JACKSON, Jonel		VAN HALEN 42
JARRE, Jean-Michael		VARIOUS
JAZZ JUICE 2		70, 74, 77, 83, 91 VEGA, Suzanne
JOEL, Billy		VEGA, Suzanne
JONES, Grace		*WEST SIDE STORY (HIGHLIGHTS)
KANAWA, Kiri te		ZZ 10P
LA BELLE, Potti		* Various Artists
LAST, James		
"LET'S HEAR IT FROM THE GIRLS		Year To Date Album Chart New Entries
LEYEL 42,		(24 weeks) 140
MADONNA		Panel Percentage on last week +6%
MARLEY, Bob	. 84	Cossette Percentage of Pagel Sales 43%
	_	3





ľ	61 56 26 LOVE OVER GOLD ** Vertiga/Phonogram 6359 109 (F) C: 7150 109 CD: 800 088 2
I	62 79 3 MATT BIANCO WEA WX 35 (M; C; WX 35C; CD. 240 880-2 Mart Bianco (M. Reilly/M. Faher/P, Hording (8) M. Reilly/P, Hording (2)
l	63 73 5 PRIVATE DANCER * * * Copted TINA 1 (E) Tima Tumer (Various) C-1C TINA 1: CD CDP 746 041-2
ľ	64 III JENNIFER RUSH * C65 26488 (CI. 265 26488 (CI
	65 83 19 SPARKLE IN THE RAIN . Virgin V 2300 (E)
	4.4 7. 10. BORN IN THE U.S.A. ★ ★ C85 86304 [C] C. 40.86304
	47 /s SANDS OF TIME TobuTBU 26863 (C)
	68 43 6 HOME AND ABROAD Polydor TSCLP 3 [F]
	60 ■ LOVE HURTS ★ WEA WX 28[W]
	70 91 3 ORIGINAL SOUNDTRACK "ROCKY IV" • CD CDSCI 70272
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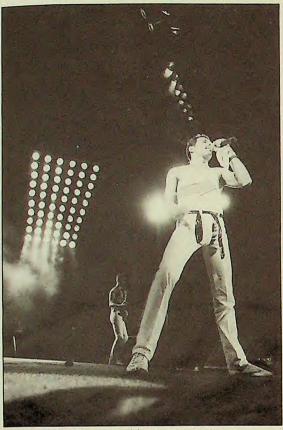


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# Moving with the time

HE DAYS of the almost-legendary Sixties pop package tour when five or six acts would go out on a series of one-nighters, and each perform a 15-minute set are long gone. The concept of such tours was simplicity itself — little in the way of lighting and sound effects a few amplifiers scattered around the stage, and a very plain back-drop, guaranteed not to detract attention from the group perform-

ing. In the Eighties, touring is big busi-ness. Not just for the acts in question, or the promoter, but for a wide range of ancillaries. Record companies look to major pop tours shifting several hundred thousand extra albums, or breaking new ta-lent, while the merchandising opportunities presented have re sulted in dozens of new companies mushrooming in the last 10 years. Then there are the sound and stage lighting companies, and the ticket agencies involved — all contribute to the success or otherwise of a tour.

Touring is more sophisticated than ever before with acts vying to produce the pop show of the year. Queen will be hoping to take that accolade in 1986—the stage set for their new tour claims to be "the most sophisticated ever devised for show" Travellina

IN THE Eighties fans have greater expectations when they go to see their favourite band perform — they expect a sight and sound extravaganza that involves elaborate lighting effects and sophisticated stage sets. Chris White pinned down some people involved in the key areas of the touring business to find out how it has had to become both more professional and technical to meet the demands of current live tastes.

throughout Europe, the band is performing 28 shows in two months at 15 venues, and the sets are being transported in eight lorries. A far cry from the old days of a small van shifting everyone's equipment.

This year's touring scene has been somewhat marred by the threat of terrorist activities in the UK — certain big-name American artists who shall remain nameless have pulled out of planned tours because of their fears about Col-onel Gadaffi's activities. "I was planning to bring in several US acts planning to bring in several US acts this year but met with a rather negative response," says Barry Dickins of International Talent Booking (ITB): "They do seem to be rather over-reacting, anybody would think it was like Vietnam over here."

He's optimistic though that before the year is out American pop and rock acts will see fit to tour the UK again. "The only American act

I've promoted this year was James Taylor who did generally good business, but fingers crossed we'll have more coming in autumn."

How important are tours for breaking and establishing new talent? "It's difficult to say, it depends very much on what kind of act it is,"

Dickins admits "I don't think tours." Dickins admits. "I don't think tour-ing is particularly useful for the careers of disco artists, who are often better off doing PAs, but certainly if a band or artist has been causing a buzz, then a tour on the back of that can pay dividends. You've got to remember though that when someone buys a ticket for a gig, it's generally to see who-ever is headlining — the punter quite often doesn't give a damn for the other act. They've got to be rather special to grab the atten-

John Gammon, director of Con-corde Management and Promo-tions, feels that some Americans could be using Libya as an excuse

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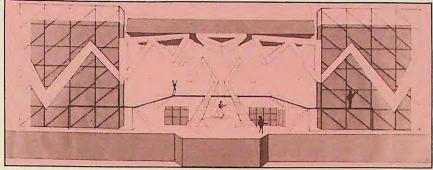
ies ...

for not touring the UK this year. "US acts are notoriously difficult for bringing in, there are always problems with scheduling and quite often when you think everything is set up, it all falls through. My opinion is that an American artist probably has more chance of being run over by a red London bus than being blow up by the Libyans!"

He agrees with Dickins that touring can have different repercussions with various acts. "Some chart acts don't even have to go out on tour, they just spend their time in the studios and making videos. We look after several acts though who definitely do better when they're playing live. One is Katrina and The Waves who always have a tremendous response to their live shows, even in territories where they're not particularly selling records.

"On the other hand, look at A-ha who are just about to have their third huge hit internationally, and yet have never played live until now. They've just started a world tour but lack of live work certainly hasn't held their career back."

hasn't held their career back."
Gammon reports that the college and university circuit continues to be active. "A lot of managers might whinge about it and say that it's not healthy anymore but it certainly isn't unhealthy either. I think



KIMPTON WALKER'S four storey high stage construction for Queen's European tour.

the problem is that last year everybody was really spoilt with the Live Aid event and Springsteen's concerts, and now some people don't want to go to a gig unless it's by a magastar. Acts like Phil Collins, Marillion and Dire Stroits are guaranteed to sell-out, it's the bands further down in the pecking order who have the problems."

He refutes the claim that ticket prices are too high and keeping away potential audiences, "Punters aren't being over-charged, it's very expensive staging a full-scale rock show nowadays, but there are people around who seem to think that if a four-piece band get paid £1,000 for a gig, the members are going to walk away with £250 each in their pocket. They forget, or don't realise in the first place, that a lot of that money is ploughed back into the tour. And compared with other forms of entertainment, pop concerts are still

good value for money. After all, it costs £7 to see a Tottenham Hotspurs football match."

Merchandising has been one of the success stories of the last decade — at one time fans were relucant to fork out even for a cheap programme but today posters, badges, souvenir glossy brochures, scarves — in fact the whole works — are snapped up by fans. Stuart Alexander was one of the first to spot this lucrative area of the business when he started Belt-Up Promotions back in the mid-Seventies. Today his company Alexco specialises in badges, key rings, scarves, banners and "all sorts of weird and wonderful things".

"In the early days there were a few companies doing merchandis.

"In the early days there were a few companies doing merchandising and doing it fairly well but since the Seventies people have realised the amount of business that can be generated through merchandise. Now everyone wants a bigger share of the action including the artists themselves and the record companies.

"I've six people working for me, and I try to offer a personal service. We avoid the obvious merchandise like posters and programmes but we do cater for all musical tastes. At the moment the company is doing merchandise for the Queen tour and for a Barry Manilow fan club convention."

Manilow fan club convention:"
Alexander feels that there is still room for competition in the merchandise field — "it keeps everybody on their toes" — but says that it is becoming increasingly difficult for new companies to break into the market. "The companies in there are so well established that it's very hard for a newcomer to get in now."

He points out that merchanise has a much longer life span than before. "At one time when the tour finished that was it, anything that hadn't been sold gathered dust in some warehouse somewhere, but now there are plenty of alternative retail outlets including fan clubs. The fact that UK rock music is doing so well internationally means that we get orders from as far afield as Japan, Australia and the US, and we've had commissions to manufacture for a Japanese tour company."

Two other companies which are leaders in the merchandising field are Anabas and Acme Media. The latter company, based in Northampton, represents among others U2, Big Country, Echo & The Bunnymen, The Cure, Spear Of Destiny and Fine Young Cannibals, while Essex based Anabas — claiming to be "number one in Europe for rock 'n' pop products" — has a wide range of products including posters, photographs, books and postcards.

Anabas's licensing/special projects manager Trevor Jones says:

Anabas's licensing/special projects manager Trevor Jones says:
"We sub-license from a lot of tour merchandisers, and obviously touring does encourage good business. If a top band or artist goes out on the road it has a huge effect at retail level, and the acts themselves are beginning to realise this. They're much more aware about merchandising than ever before."

He adds: "There has also been a

He adds: "There has also been a vast improvement in the quality of merchandise, because the rock acts have become much more professional in their approach. Anabas as a company has been going some six years, and several in-

TO PAGE 28



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volved with the firm have been involved in the poster industry for many years, so we've seen some changes. I don't think that the merchandising market has reached chandising market has reached saturation point but there are always new companies coming along and falling by the wayside, mainly because they don't give the

mainly because they don't give the full service that is necessary to distributors and wholesalers."
Nick Wright, managing director of Acme, anticipates doing good merchandising business at the various summer festivals including Simple Minds' Milton Keynes gig. "It's difficult to say why the market has been depressed but I think that it could be due to the fact a lot of people won't go to a gig now people won't go to a gig now unless it's to see someone in the super-league. It's rather like football but it's very unfortunate for a lot of the newer bands who are trying to get attention." Apart from UK rock events,

Acme also does good business in Europe, "particularly in France, Holland and Belgium which seem to be getting more conscious about pop merchandise and the possibili-ties that it presents."

The increasing sophistication of live rock shows has seen sound and lighting becoming more important. One of the leading com-panies in that area is Entec Sound & Light, one of the Marquee group of companies which began back in 1967 and is now based at Shepperton. Recent tours that Entec has worked on include Sade, Matt Bianco, John Martyn, Jesus And The Mary Chain, The Cramps and Rory Gallagher.

Apart from sound and lighting, Entec also puts together complete touring packages including trucking of equipment, crew and band transport, and even on the road catering. Apart from major pop transport, and transport, catering. Apart from major pop-tours, Entec sound equipment is also used every week on The Tube. "The touring business is becom-arterizated and as a

ing more professional and as a result more technical," says Barbara Pendleton, a director of the company. "At one time there was a big difference between the sound in a studio and the sound on the road but the two are coming much closer together now. It does mean though that it is much more expensive for bands to tour, because of the cost of all the equipment involved, and the trucking necessary, but most bands do want to accurately re-produce the sounds on their records."

Pendleton adds: "Similarly artists have realised that the visual side of a show is almost as important as the sound, this is borne out by the fact that lighting effects often get mentioned in the reviews. In my opinion many rock shows are as interesting as the theatre now, and that is a big achievement when you consider most pop concerts are one-off events."

one-off events.

Pendleton points out that this can
be a big drawback for new bands.

"The big-name acts who can
afford all the equipment don't go
out on the road that often while the newer bands can't afford to. It's a chicken and egg situation but we try to help by offering a good value-for-money service."

Theatre, film and television scen-

ery experts Kimpton Walker in South London — who worked on the stunning set of the West End musical Time - have also worked on the touring stage set for Queen's European tour which ends Queen's European four which ends at Knebworth in early August. The design concept, which involves a four storey high set, has been the work of US company McGraw and Miles, responsible for all previous Queen tours.

"The Queen set is probably the most sophisticated ever to be devised for a touring show, it involves spectacular lighting and props, yet the whole construction can be assembled, dismantled and packed in just a few hours," says Alan Walker, a director of Kimpton

Walker says that the whole tour-ing scene has become "more ex-travagant and technical in the last 10 years", and feels that Pink Floyd probably did much to improve "Audiences today look for a whole new sight and sound experience. Pink Floyd's The Wall stage pre-sentation did much to break down old barriers, and since then the whole situation has just leap-frogged, and rock acts are adding more stage sets all the time. Most top acts expect the same care to go into their live shows as has gone into making their record."

Concert tickets are another important aspect of the touring scene. A couple of months ago Our Price began the large-scale sale of con-cert tickets in a computerised linkup with the Ticketmaster ticketing system. Bankhouse Entertainments channelled an arm of the company



POSTERS FROM leading merchandise company Anabas.

specifically into the concert tickets via record retail outlets market two years ago, and operates a fully

years agg, and operates to sim-computerised ticket booking sys-tem and ticket print-out service. "It's been a big success for us," reports Bankhouse head Bill Wright. "We hand-picked record Wright. "We hand-picked record shops in prime sites in every major Yorkshire town and city, initially offering a ticket-only sales operation backed by extensive local newspaper and TV advertising."

Don Murfit started Artists Security Services back in 1965 and has worked for most of the top rock names in the 21 years since then.

"It's an exciting business because "It's an exciting business because you never know what your next problem is going to be!" he says. "Security at a pop event is very wide ranging, it can mean looking after the bands, protecting the audiences, preventing bootleg recordings being made, or doing stewarding and crowd control."

Murfit's company not only looks



after the artists but also VIPs who may be at the event. "And there's always the fans' safety close at heart — most artists and bands are very concerned about their followwelfare and we're there to prevent confrontations and people becoming over-heated." Maybe the last word on the tour-

ing scene should go to Derek Block, for many years now one of the UK's top promoters who has presented countless top American and British pop acts here. "Business is quite healthy generally but the ballroom scene at the moment isn't very strong. Only four years ago I was promoting some 200/300 gigs a year at venues like the Lyceum and Hammersmith Palais but it's not like that anymore. The point is, these things go in cycles and today's teenagers are waiting for tomorrow's heroes. I'm confident that in a couple of years or so the ballroom scene will go through a revival.

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The successful candidate will be responsible for the day-to-day running of the telesales unit and our busy sales office.

You will be responsible for ensuring that we achieve maximum sales results for both our own records and the products which we sell and distribute for others, the Cambra budget line and the booming Video Collection series

To be successful in this varied and interesting position you will need a high degree of personal organisation and be an effective communicator. You will need to work with minimum direct supervision and be prepared to "roll up your sleeves" whenever circumstances demand. In return you will enjoy a good basic salary and commission. You will be based at our modern head office in West London.

If you are interested then please send your C.V. stating current salary and daytime telephone

Alan Bowden National Sales Manager K-tel International (UK) Ltd K-tel House 620 Western Avenue London W3 0TU

# OPPORTUNITIES AT PATHFINDERS

## **Permanent Positions**

Receptionist — Interior Design
Stylish, upmarket, thoroughly charming receptionist to greet important clients circa £9,000

Sylich, upmarket, thoroughly charming receptionist to greet important che PA Secretary — Classicial Music Contidential PA Sec. to work with important music MD at all levels. Producers Secretary — Audio Visual Confident, capable Sec. to run this international production team's office

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This well-known, trendy nightspot needs someone with flair and know-how to co-ordinate everything, instale and follow through on new projects, organise gigs, etc. circa £8,500

everything, initiate and follow through our time property of the property of t

PA — Record Co
PA Sec who can cope with pressure helping successful Record Co. MD.

Secretary — Art Studio
Creative Art Studio needs a young, methodical Secretary who reels at home in a
creative environment and can look after smooth running etc.

circa £7,500 Secretary — Pop Manager
To assist with looking after the interests of chart-topping names. circa £7.000 -

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You will be in contact with leading names from the theatre and entertainment industry so must be calm, unlipopable and professional circa £7,000

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CU-UKDINATUR

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# WANTED

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All enquiries in strictest confidence. Phone or write now.

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To advertise in Music Week Market Place Phone Cathy or Jane on 01-387 6611

BOB GELDOF KBE — not the first music industry knight but certainly the first of his ilk and the most deserved. Nothing else to say really except "Wear it well, Bob" ... Clearing up any confusion over Our Price's attitude to new releases, Garry Nesbitt says: "We will maintain our support for all companies other than CBS" ... There's nothing like direct action — Mike Scott of The Waterboys was spied at that notorious London bootleg haven Camden Lock market shovelling illicit tapes of the band's concerts off the stalls and into a big plastic bag ... HMV is sponsoring a new Best British Newcomer award at this year's Silver Clef luncheon ... Nescate is sponsoring Sky Channel's UK Network Top 50 Show — to help keep people awake? ... It's way past April 1, yet Virgin is talking about flipping The Chicken Song to wring another hit out of I've Never Met A Nice South African ... Sad to record the deaths of "king of swing" Benny Goodman and Alan Jay Lerner ... If listening to demos makes you feel uncomfortable, the Irendy

of "king of swing" Benny Goodman and Alan Jay Lerner . . . . If listening to demos makes you feel uncomfortable, the trendy Dome café-bar in London's King's Road is aiming to turn it into a more relaxing experience by inviting A&R scouts, producers, publishers and promoters to its first listening evening on July 7. Interested performers should telephone 01-352 7611 . . . . Street's Morgan Khan is obviously in a hurry to do well out of his new deal with RCA/Ariola. He was done for speeding on his way to the latest sales conference . . . EX-RCA staffer and IDS boss John Howes handling small labels through his Dynamic Marketing Services, with distribution via — you've guessed it — RCA/Ariola . . . Has IRS fulfilled its threat to leave the BPI? Label MD Steve Tannett says guardedly: "We're happy to be a member of the BPI as long as it doesn't restrict our right to trade and sell product. We're a small company and don't have fat to live off, like CBS or EMI, so showing a video can be the key to success for us. I'm hoping there will be an

our ngn to trade and sein product, we're a small company and don't have fat to live off, like CBS or EMI, so showing a video can be the key to success for us. I'm hoping there will be an announcement very soon that everything has been resolved"... Crime certainly doesn't pay — not even in the music business. The first cassette piracy case in the UK involving criminal charges of conspiracy resulted in a two year prison sentence (with one year suspended for 12 months) for Michael Kemp of Islington, London ... That good strong boy Johnny Wakelin has thrown his best shot into a Chrysalis tribute to Frank Bruno — know wot I mean 'arry ... MCPS is to sponsor BASCA's annual Gold Badge Awards ... The MPA pop music publishers committee meeting last Friday was the last for Peter Cornish, former ATV Music MD who is leaving the business ... Covent Garden media hang-out The Zanzibar is celebrating its enthl birthday by offering its usual £125 membership for the knockdown price of £12.50 to anyone applying next week — all this and 1976-priced drinks tool ... That's togetherness for you — Island MD Clive Banks and DJ Gary Crowley rode tandem in the London to Brighton charity bike marathon on Sunday ...





HEAD TO head. HMV is running an exclusive offer of a Smith and Jones live recording in a Head To Head TDK tape promotion.



THERE'S ALREADY a Splitt at Legend Records. That's the name of the first new band signed to the company formed by ex-WEA MD Mike Heap (pictured with tie).



AD AD Sputnik: the band is pic tured assessing products that might be suitable to advertise on its next



SHOWS WHAT a mention can do. Following Music Week's Jazz special, Virgin devoted a window of the Megastore to GRP jazz pro-

record companies need HARMONY opyright Royalty Accounting System by

COMPUTER EXPRESS serving music since 1972 69 Carter Lane EC4V 5EQ 01-248 5218

## M 0 M T

# Re-writing the retail rule book

The Eighties seem to be a time for ripping up the rule book and starting again from scratch. CBS is taking the opportunity as the leading record company of recent leading record company of recent years to radically reshape its trading relationship with retailers and wholesalers. The reasoning put forward by CBS is fairly straightforward: long term the company says it wants to avoid the position of last Christmas when compilations squeezed single artist albums from the top chart places and in the wards of a CBS and, in the words of a CBS executive, the company wants to "make it easier to crack that unknown band that will be a big name in three or four years time". The motive is highly laudable but

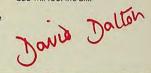
it's difficult not to have sympathy with the logic that taking away the facility to return product that doesn't sell is definitely not the way to encourage dealers to take risks with new artists.

Innate conservatism means resistance to change is an inevitable reaction and it would take as much courage for the trade to back the CBS move as it must have done for the distributor to carry it out in the teeth of such fierce opposition. Yet there's no doubt that an initiative of some



kind is needed, with an 11 per cent drop in the teenage population over the next five years suggesting that the search for the next

that the search for the next generation of customers will be harder than ever.
Iain McNay and Martin Mills feel they are addressing such fundamental problems in their "manifesto" (see pl,4) and BPI members will effectively deliver their verdicts on those views by voting at the BPI AGM. Retallers will deliver their verdicts on CRS' will deliver their verdicts on CBS's vision of the future with their spending power. If CBS has got it right, then eventually the whole music industry will benefit. But if the company has got it wrong and dealers vote with their wallets, then CBS will foot the bill.





SIMPLY RED simply signing copies of their debut LP and hit single at the HMV store in Oxford Street.

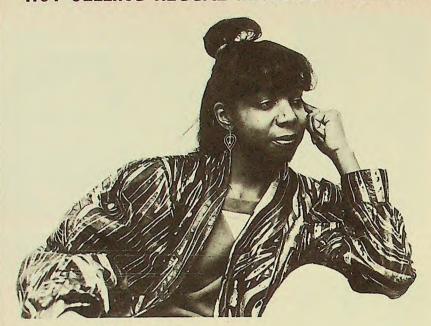


MIAMI VICE? The Florida sun-spot was the venue for an international EM Music A&R meeting.



VIRGIN RETAIL are no Charlies when it comes to discount campaigns and to prove it Megastore DJ Good Rockin' Charles and Charly's Laurence Kaye are pictured in front of the Oxford Street window displaying the Charly catalogue promotion.

# HOT SELLING REGGAE RECORDS HEADING FOR THE NATIONAL CHARTS



# PULL UP ASWAD Simba SIM 103, 12SIM 103

Play listed on Capital Radio and receiving extensive radio airplay nationally

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Follow up to her latest chart buster single 'One Dance Won't Do'

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# **SUNSHINE ISLAND**

ABACUSH Abacush 7AB 003, AB 003

Played daily on the 'Tony Blackburn Show' Bound for the National Top Ten.

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A previous No.2 national hit. Now re-released by public demand.

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