28-33 pp

SEPTEMBER 14, 1985

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MUSIC UU **ESTABLISHED 1959**

Copyright row flares over calendar photos

By JEFF CLARK-MEADS

A NEW row has blown up among distributors of rock and pop post ers and calendars — prompted by an advertisement in *Music Week's* merchandising supple-ment last week — over whether products should be artist

Several companies have been angered by Culture Shock which produces calendars and posters using pictures not obtained from official management sources. Culture Shock product bears the words "copyright approved" and this has been partly responsible for other merchandisers considering action against the com-pany under copyright law.

pany under copyright law. Culture Shock managing direc-tor Peter Fenton maintains, though, that he is merely giving fans a choice. He is adamant that his method of operating is legal and that the artists he uses pic-tures of are wealthy enough not to miss the royalties he would owe them if he used approved photos.

However, his trading style and However, his trading MW advertisement provoked Chris Parkes, Acme Merchandis-ing director, to send a telex to the Week stating: "Mr Fenton Music Week stating: "Mr Fenton is producing and selling calendars and T-shirts, the legality o which is dubious to say the least under copyright law, and seems to be wishing for a return to the days of the 'free for all' market. The legitimate companies in this industry fight hard to protect the rights of ourselves and the properties we represent and the re-cord industry establishment should support us and not insult

us. "I wish it to be known on behalf of my client, Not Us Ltd (U2), that the calendar portrayed in the Cul-ture Shock advert is a bootleg production and is under inspection by our lawyers with a view to legal action being taken against Culture Shock." Lawyers acting for Winterland

Productions are also studying Culture Shock's Paul Young calendar with a view to action calendar with a view to action under copyright legislation. Winterland production manager Ron Walker commented: "By doing what he does, Peter Fenton doing what he does, reter Period is sticking two fingers up to the official merchandisers. The in-dustry, through Live Aid and Band Aid and things like that, is doing everything it can to make itself respectable and he has gone back to the days when it

was a free for all. "Peter Fenton pays no royalties

to the artist whatsoever so be cause his calendars wholesale and retail at the same price as ours, he makes a lot more profit than we do."

Fenton counters: "About 98 per cent of rock and pop books that sell so well do not have the artist's permission or approval. As long as the material in them --or on a calendar — has been properly bought then you are not

infringing copyright. "The people we use are multi-millionaires. I read in *Music Week* about Elton John in court over £200m and Springsteen grossing £50m for his tour so the few quid I am making is not going to keep them awake at night. With the artists still trying to make it, you are not going to use them for a calendar anyway." Fenton uses pictures taken by

freelance photographers and does so legally in the UK be-cause, unlike in the US, there is no law here protecting the com-mercial exploitation of an indi-vidual's likeness. He adds: "I don't think people

care whether the calendar or poster they are buying has been approved by the artist or not. All they are concerned about is what is going to look nicest on their wall."



BILLY OCEAN looks suitably pleased with double platinum awards for US and Canadian sales of his Suddenly single. The Suddenly album has now yielded four singles with total worldwide sales of 5m. Ralph Simon Zomba director comments: "What makes Billy's achievements in this past year quite remarkable is the fact that this talented artist spent a year before he signed to Jive with no record deal." Pictured with Ocean are, from left, Zomba executive director Clive Calder, Ocean's manager Laurie Jay and Simon.

Band Aid link plans for Midem

PARIS: Midem organiser Bernard Chevry is planning to invite Cannes hoteliers and restauranteurs to donate a percentage of their takings during Midem week to the Band Aid Trust. Chevry will be donating stand space to Band Aid for merchandise — T-shirts etc — to be sold to Midem delegates, and the stand will also be used by Band Aid representatives seeking overseas licensees to handle merchandise for the charity merchandise for the charity.

"I am looking at other ways of involving Midem in the Band Aid work and I think it would be an excellent idea for the restaurants and bars of Cannes to give a percentage of their takings during the week," Chevry told *Music Week.* "We hope to persuade participating restaurants to display window stickers indicating their involvement in the Band Aid cause." cause

The music video element of Midem will be boosted for 1986 -The music video element of Midem will be boosted for 1986 — the event's 20th anniversary year — following complaints last year that video exhibitors were los' in the radio section. There will be a separate entrance for the music video section which will be more closely allied with the main record companies/publishers area. And professional standard video equipment will be provided on all stands booked by music video companies. Record company executives who commission promotion clips are being invited to Cannes as Midem events.

who commission promotion clips are being invited to Cannes as widen guests. ● Midem UK representative, Peter Rhodes, and the BPI have both issued warnings to prospective UK Midem exhibitors that the deadline to apply for a BOTB/BPI subsidy has been brought forward dramatically. Completed questionnaires, and cheques, must be returned to the BPI by November 18 and the BOTB has stressed that allowances for late applications which may have been made in the past will no longer be possible, and applications received after the cut-off date cannot be accepted. Details from the BPI (01-629 8642) or the Midem London office (01-499

Details from the BPI (01-629 8642) or the Midem London office (01-499

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Tower — new shop by Xmas

TOWER RECORDS, the US record retail chain which had planned to open its first UK outlet in the former Swan & Edgar department store at Piccadilly Circus Swan & Edgar department store at Piccadilly Circus next year (*MW* July 27), is pre-empting the move by opening an 8,000 square feet specialist shop in Kensington High Street in time for Christmas — in close proximity to a Woolworth's, Smith's and Our Price

Tower's UK representative Steve Smith empha-sises that no contracts have been exchanged but that terms have been agreed. He believes Tower will be able to take possession of the shop, currently J Mart able to take possession of the shop, currently J want premises at 62-64, by the beginning of October and be trading by mid-November. The company will also house its UK offices in the building. Tower wants the store, which is less than one-third of the size of its Piccadilly Circus premises, open as soon as possible to gain as much knowledge as it

can of trading in the UK before its main outlet begins business in April or May. Smith comments: "We want to establish a rela-

tionship with the manufacturers and see how they do business here. We also want to find staff and train

them in Tower's methods." The shop will specialise in rock, soul and regae and will continue trading after the Piccadilly Circus store opens. "Kensington High Street, with the possible exception of Oxford Street, is the best high street in the country and we definitely want to have a presence there," Smith said.

"I hope the chains that are already there will welcome us in the same way that we would welcome them

• How Tower aims to survive in the UK and how it hopes to stimulate the whole record market -page 16.

DATE : MAY 23rd 1985 VENUE : THE APOLLO THEATRE, HARLEM N.Y.

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RCA

Virgin

DIRE STRAITS: Brothers In Arms Vertigo/Phonogram EURYTHMICS: Be Yourself

TEARS FOR FEARS: Songs

TEARS FOR FERRIC From The Big Chair Mercury/Phonogram PHIL COLLINS: No Jacket Virgin

Required Virgin TINA TURNER: Private Dancer Capitol DIRE STRAITS: Love Over

Gold Vertigo/Phonogram BRUCE SPRINGSTEEN: Born

BRUCE SPHINGS C CBS In The USA SCRITTI POLITTI: Cupid & Psyche 85 Virgin QUEEN: Greatest Hits EMI STING: The Dream Of The Phon Turtles A&M

PHIL COLLINS: Face

FREDDIE MERCURY: Mr

Bad Guy THE CARS: Heartbeat Elektra

City Elektra CHINA CRISIS: Flaunt The Imperfection Virgin LEONARD BERNSTEIN: West

Side Story Deutsche Grammophon MATT BIANCO: Whose Side WEA

MATT BIANCO: Whose Side Are You On WEA THE POWER STATION: The Power Station Parlophone SADE: Diamond Life Epic GO WEST: Go West Chrysalis

BRYAN FERRY: Boys And Girls EG/Polydor





MFP

RCA/Ariola

ALBUMS FROM Daryl Hall and John Oates, Stevie Won-Clannad, and the Rah Band were among product unveiled at the first combined RCA/Ariola sales conference held in Nottingham last week.

The new Daryl Hall and John Oates album Live At The Apollo — Clannad's third album Macalla — and the Blow Monkeys' album Animal

Magic spearhead RCA's autumn releases.

UK act Five Star, already with two top 20 hits this year, release a two top 20 hits this year, release a third single Love Take Over, while there will be a further advertising campaign for their debut album Luxury Of Life. Richard Hewson's Rah Band, a recent signing to RCA, will re-lease Past Present And Future, a "best of" album featuring re-mines of earlier material

mixes of album featuring re-mixes of earlier material. Also releasing her debut solo album for the label is former Bow Wow Wow singer Annabella

Lwin whose LP Desire is pre ceded by a single, Don't Dance With Strangers.

Motown product includes Ste-vie Wonder's imminent In Square Circle LP and albums from Circle LP and albums from Smokey Robinson, Lionel Richie, Rick James, and The Tempta-tions. There will also be an eight album/cassette box-set featuring 150 classic Motown hits culled from the LP album originally re-leased in the Motown Chartbusters series. Rick Springfield's LP Tao is one

of several new compact disc re-

Pickwick Armatrading, Young soon

BILL GEE (left), South West Eng-

land sales representatives for Pickwick was presented with the

salesman of the year award by the company's managing direc-tor Monty Lewis while Scottish rep John Williams (right) re-ceived the runner-up award.

JOAN ARMATRADING, Rita Coolidge, Paul Young with the O-Tips, Merle Haggard and George Jones, Johnny Cash and Rod Stewart were among the autumn product highlights at Pick-wick Records' sales conference with the theme Tomorrow's

with the theme Tomorrow's Sound Today. Armatrading's Steppin' Out and Coolidge's The Lady's Not For Sale, both licensed from A&M, an early Paul Young album recorded live with his former band the Q-Tips, Max Boyce In Concert, The Hits Of Rod Stewart, Roger Whittaker's Butterfly and Klaus Wunderlich's Wonderland By Night are all released this month. month

There are also several country releases lined up including Tam-my Wynette, Merle Haggard and

George Jones, Johnny Cash, Carl Perkins and Jerry Lee Lewis. The Pickwick Cassette/Ladybird

Book series Tell-A-Tale is laun-ching a new range with three relases aimed at young infants; the tapes feature a new learn-to-read system

On the compact disc side, Pickwick is aiming to have a further batch of releases either before batch of releases either before the end of the year or in early 1986. The first 12 titles — all clas-sical and retailing for £6.99 — have been very successful, and managing director Monty Lewis told the conference: "Some com-panies said it was impossible to panies said it was impossible to release compact discs at such a low price, but we did it and we did it well, which has made us an innovator in the music industry."

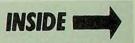
BUDGET COMPANY Music For BUDGET COMPANY Music For Pleasure, celebrating its 20th anniversary, used the theme Celebrate With Music for its annual sales conference. Amongst the MFP label high-lights for autumn are releases by The Shadowe Shirley Bascon The Shadows, Shirley Bassey, Dean Martin, The Hollies and

Dean Martin, The Hollies and Adam Faith. The Shirley Bassey Singles Album, originally released by Un-ited Artists, is re-issued on MFP, while The Shadows' String Of Hits is a re-issue of their big-selling EMI album. The label has

selling EMI album. The label has also licensed The Very Best Of Dean Martin and Jack Jones' Love Songs from MCA. MFP's mid-price rock label Fame has several releases lined up including The Stranglers, Deep Purple, Hawkwind, Whitesnake and Cockney Rebel.

LP DEP 10

Spoken word label Listen For Pleasure is releasing the fourth title in the Hitchiker's Guide To The Galaxy series. There will also be a new Super Heroes tape only series featuring titles such as Su-perman and Batman.



 SINGLES CHART 13
 ALBUMS CHART 24
 Airplay 10, 11. CD Chart 3.
 Classical 20. Country Chart 12. Disco news/chart 8, 9.
 Europarade 34. Indie news/chart 21, 26. Music on Video 27, 33. New Releases 14, 23.
 Performance 20. Singles Re-Performance 20. Singles Re-views 34. Talent 20. US Charts 14, 23.



Distributed through Virgin Records



CADEP 10 DEP CD 10

Budget Bassey on way

NEWS

Hampton resigns as EMI Music Australia M

From PHIL TRIPP SYDNEY: EMI Music Australia MD Nick Hampton has been re-placed in a sudden move follow-ing a visit by Europe and interna-tional president Ken East.

tional president Ken East. Following a meeting with East and local Thorn EMI managing director John Slater, Hampton resigned his position on Septem-ber 5. He had replaced Peter Jamieson as MD in 1983 and had Jamieson as MD in 1953 and had a three year posting to Australia. Hampton, previously finance director for EMI Music (Europe), is expected to return to the UK shortly to finalise matters with

shortly to finalise matters with EMI and he does not expect to remain with the company. He said: "I was very dis-appointed to be asked to resign at a time when I feel that a new team is being settled in at EMI. The outlook for the future is quite positive assuming an improved positive assuming an improved flow of local and international

product and the signing of Virgin Records as an indie plus the new

record from Geisha. "I am also disappointed that Thorn EMI don't appear to have another suitable job to offer me and therefore my future plans are uncertain. My tenure in Australia has given me a new perspective and appreciation of this country and appreciation of this country and I hope to return to renew some of the work and explore some of the opportunities that I've been involved in." East has announced an interim

East has announced an interim successor, Rupert Perry, who was most recently executive assistant to Bhaskar Menon. Perry, who has been with the company for over 12 years, assumed the posi-tion on September 9. Still to be determined is the position of general manager, vacant since early this year when Peter Daw-kins stepped down to assume the responsibilities of A&R director. **Cinema push** for Twins LP

WHAT IS claimed to be the first "full-blooded" cinema campaign for an album will promote the new Thompson Twins album Here's To Future Days released by Arista next week (20). The campaign will comprise 30two months over 47 screens in London and the West End.

The album — produced by Thompson Twin Tom Bailey with Nile Rodgers — will also be sub-ject to a national advertising campaign, and there will be in-store and window displays in all the main retail outlets, with co-operative TV advertising in the LWT, Central, Granada, Yorkshire and Tyne Tees areas. The band start their UK tour in

Brighton next month and wind up Wembley Arena on October 26/27

EMI to fight MCPS dispute

EMI RECORDS has confirmed that it is in dispute with the MCPS over a claim for certain mechanical royalty payments (*MW* September 7), but says that it is "firmly contesting the MCPS' claim".

Bron denies change of direction THE SALE of the Sydney Bron

and 'Umble Tunes catalogues to EMI Music Publishing has prompted some speculation about the future plans of the Bron Organisation, coming in the wake of a recent staff exodus. Chair-man Gerry Bron denied any change of direction last week.

"They're old catalogues, sort of family heirlooms, and realis-able assets," he told MW. "But we're continuing in music pubwe're continuing in music pub-lishing and records and our studio activities, with a third studio being added. I'm pro-ducing again with Alaska, and we'll be appointing two new staff members shortly." "Umble Tunes includes all works written and recorded by Uriah Heep between 1969 and 1981, and Bron's father Sydney founded the eponymous publish-

founded the eponymous publish-ing catalogue, which has copy-rights like Ha Ha Said The Clown, I'm The Urban Spaceman, In The Wee Small Hours and You're A Pink Toothbrush (written by Dick

Simone makes first senior appointments

DAVID SIMONE has made his first two senior appointments since taking over the managing directorship of Phonogram in July. Bob Fisher, formerly marketing manager at 10 Records marketing manager at 10 Records, and Phonogram product manager Jo<u>hn Waller</u> have been appointed marketing managers under marketing director Tony Powell. Waller will be responsible for the UK marketing of international repertoire and soul and disco re-leases and Fisher will oversee all British acts signed to Phonooram

Phonogram.



IT WASN'T so much a wake as a toast to the futures of Mayfair's Marlborough Head last Thursday and many wore T-shirts proclaiming: "ATV Music RIP/Murdered by the Aussies". Among the alumni present were Jack Gill, Peter Phillips, Len Beadle, Charlie Crane, Les Cocks and **Eddie Levy**. Meanwhile, news comes in of more redun-dancies as ATV offices in Toronto, Los Angeles, Nashville and Sydney are closed, and there's an intriguing rumour that the Penny Lane song has been re-assigned from Northern Songs to a company owned by Robert Holmes a'Court . In expansive mood over lunch on the rooftop Chevry reminisced how, 20 years ago, he went to the organiser of the San Remo Festival to propose setting up a trade fair in conjunction with the festival. The excitable Italian took immediate umbrage and physically manhandled the Frenchman out of his office. Chevry retreated along the coast, block-booked some rooms at Cannes' Martinez Hotel and Midem was born . . . Considering that Trinidadians and Jamaicans "don't get on together (Dooley August 24), Roger Ames and Chris Blackwell looked pretty amicable as they lunched a deux in a West

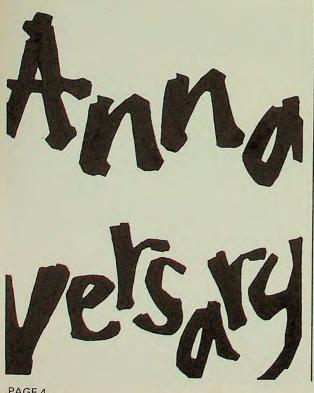
End restaurant last week, THE DAY after *Music Week* broke the story of the EMI/MCPS dispute last week, MCPS MD **Bob Montgom**ery arrived in the office sporting six stitches over an eye — the result of a collision with a squash racquet, not a mugging in Manchester Square . . . This week an MCPS team travels to the US to take on the Motion Picture Export Association of America over video rights . . CBS MD Paul Russell wakened in the middle of the night by a telephone call from Elton John raving about the Paul Young show in Los Angeles last week; then, just as he was getting off to sleep, he was wakened by another phone call - from John Reid apologising for EJ ringing in the middle of the night . . . Salesman of the year award at the MfP annual conference went to Tim Davies (South Wales) and area manager award to Roger Godbolt (Lon-don) . . . This year's Happy Hookers Golf Day will be in aid of the Lord Mayor of London's Appeal to raise funds for a new building for the education and training of

disabled children — it's on October 10 at the Royal Mid-Surrey; details from Jo Hall-Jones on 01-603 9261 ... Overshadowed by other TUC news last week was an item that the TUC is opposed to a blank tape levy — General & Municipal Workers chief David Basnett told the ACTT's Alan Sapper so in no uncertain terms during a Blackpool debate, and apparently only the ACTT and MU were in favour of protecting the rights of brother composers and artists.





HMV CHAIRMAN David Johnson presents Band Aid instigator Midge Ure with a cheque for £5,000, raised by the chain on the day of Live Aid. For every purchase in one of its stores, HMV donated 10p to the Band Aid Trust.



KATE BUSH THE ALBUM

Ate Bush now releases her superb new album 'Hounds Of Love', featuring the smash hit single 'Running Up That Hill' and the forthcoming single 'Cloudbusting'. The album will be backed by the biggest marketing campaign for a single album this year.

ITV1 AND CHANNEL 4 TV CAMPAIGN From September 16 through to Christmas LONDON BUS T-SIDES For 2 months from September 16 NATIONAL GIGANTIC FLYPOSTING 60x80 Stunning posters throughout the country NATIONAL AND MUSIC PRESS ADS Full pages from September 16 STUNNING WINDOW DISPLAYS Ask your local rep for details PERSONAL TV AND PRESS APPEARANCES



Hounds Of Low

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MUSIC WEEK SEPTEMBER 14 1985

JEWS

AWED

ARISTA RECORDS has joined forces with the Bonaire label for a distribution and marketing deal that means subsequent releases will be released on the Arista/Bonaire label. Bonaire is run by Carl Leighton-Pope and Clive Corcoran who have two acts signed to the label, Strangeways Canadian duo and One To One — the company has previously been closely associated with representing Bryan Adams, Huey Lewis and REO Speedwagon in the UK. Pictured right are, back row: Brian Yates, Arista acting man-aging director, label manager Mark Foster and A&R manager, <u>Chris Cooke</u>, middle row, Louise Reny of One To One, <u>carl Ferg</u>hton-Pope and Leslie Howe of One To One; front, Clive Corcoran, Joe Kiener, vice-president international A&R and marketing RCA/ Ariola, and Valerie Potter and Martin Pursey, both of Bonaire.



EXECUTIVES OF Portrait Records and CBS Songs celebrate signing a deal with the Danish-based Medley Records — claimed to be the country's most successful in-dependent label — to release all the product from new signing De-Film. The contract includes the The contract includes the world outside Scandinavia



A SILVER disc for Harold Falter-'s Axel F was presented by MCA to John Morales (right) of M & M Productions



NEW TV merchandiser label Sty-lus Music has concuded a long-term deal for Bullet to provide nationwide retail and media promotion for all Stylus album releases. Stylus MD Tony Naughton (right) is pictured with markoting dispeter Buser C. marketing director Bruce Camer-on and Bullet MD Barry Evans (left).







American Commentary

What's happening at Warner

from IRA MAYER

NEW YORK: The fate of Warner Communications Inc., parent to the Warner Bros., Elektra and Atlantic family of labels, the WEA label internationally, and WEA Distributing — the record and video distribution operations here — has been the subject of speculation on Wall Street and throughout the industry for several years

Among the more newsworthy events were the ill-fated PolyGram/Warner merger. Then there was the hostile takeover effort of Rupert Murdoch. That led to an alliance between Warner (and its chairman Steve Ross) and Chris Craft Industries (and its chairman Herb Siegel). Chris Craft now owns just under 30 per cent of WCI stock. While Chris Craft came to Ross's aid in

a) per cent of WCI stock. While Chris Craft came to Ross's aid in fending off Murdoch, Siegel and Ross came to loggerheads over the direction WCI should take, with Siegel reportedly having manoeuvred to remove Ross from the WCI chairmanship. Into all of this come bidders for MTV Networks inc., a separate company which operates MTV, the upscale VH-1 and the children's Nickelodeon cable TV channels, and for Showtime/The Movie Channel, two feature film cable services. MTV is owned two-thirds by Warner-AmEx, a joint venture of WCI and American Express. The remaining third is publicly traded. Showtime/The Movie Channel is already 50 per cent owned by Viacom, with 31 per cent owned by WCI and 19 per cent held by Warner-AmEx.
What turned the MTV purchase into front page news was a clause in the WCI/American Express agreement entitling each party to match any bids for its stake in the joint venture. In other words, if American Express' share iself.
And this is what happened, though Warner is not purchasing the stake in MTV with the intention of keeping it. Neither would American Express' of the would the movel.

right to buy American Express's share itself. And this is what happened, though Warner is not purchasing the stake in MTV with the intention of keeping it. Neither would American Express; AmEx wanted to purchase the WCI share to sell the company in turn to Time Inc. and Tele-Communications, Inc. As it is, WCI bought the property with the intent of selling it to Viacom — for \$500m in cash, plus warrants to purchase as much as an 11 per cent interest in Viacom. In addition, Viacom intends to purchase the publicly-held shares of MTV at about \$33.50. The stock has been trading for some time in the area of \$30 in the expectation of a change in ownership. What's the extent of MTV's reach? 26m US homes, or 67 per cent of the 39m US homes, which have cable. VH-1, which started late last year, reaches 8m homes. Nickelodeon goes to 25m homes. Cable operators pay monthly fees for the privilege of carrying the channels, and the combined operation made almost \$12m in 1984 — and \$7.2m in the first half of this year. What is the significance of the sale in terms of the recorded music sector and its related divisions? That the parent company is refocusing on its core businesses — including film, book publishing and cable TV systems, as well as music. It also appears to mean a lessening of the feud between Siegel and Ross, now that certain assets have been sold off and the company's operations somewhat more narrowly targeted (re-ported/w one of Siegel's primary goals) and that brinne with it as

company's operations somewhat more narrowly targeted (re-portedly one of Siegel's primary goals), and that brings with it a certain stability that has been lacking over the course of these various battles — though it should be noted that the Warner label in particular has had its best year ever so far.



SUBSCRIPTION RATES: UK £45. Eire Elrish57. Europe \$108. Middle East, North Africa \$143. US, S. America, Conada, India Pakistan \$168. Australia, Far East, Japan \$190 Subscriptions/Directory:

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MUSIC WEEK SEPTEMBER 14 1985



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TOP	•	ALB	UMS

 S to SINGLE LIFE: Cameo Club/Phonogram JABH 11 (F)
 NEW SD MANY RIVERS: Bobby Womack US MCA 5617 (Import)
 1 4 STREET SOUNDS EDITION 13: Various 1 3 10 SINGLE LIFE: Cameo

Various Street Sounds STSND 13 (A) 4 2 5 LIKE A VIRGIN: Madonna Sire WX20 (W) 5 9 7 LUXURY DF LIFE: Frive Star Ten/RCA PL 70735 (R) 6 7 7 STRET CALLED DESIRE: Rene 8 Angela

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 STREET CALLED DESIRE: Rene & Angela Club/Phonogram JABH 12 (F)

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 ROCK ME TONIGHT: Freddie Jackson Paistey Park/Warner Brothers 92522-100 918
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 THE VISION: Howard Johnson A&M AMA 2582 (F)

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 RE THE PLEASURE SYSTEM: The System Boiling Point/Polydor POLD 5182 (F)

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 NIGHT BEAT: Vanous

The System Bolling Full Star (F)
 POLD Star (F)
 POLD Star (F)
 Shyles SMR 8501 (STY)
 NEW SHINE THE LIGHT: Collage
 US Costellation/MCA 5554 (Impor)
 S 4 TURN IT UP: Various
 10/Virgin DIX DI (E)
 4 4 ITS GONNA BE ALRIGHT:
 Cheryl Lynn CBS 26497 (C)
 TE AS THE BAND TURNS:
 Allantic Starr ABM AMA 5019 (F)
 NEW HEAVEN KNOWS: Jak Graham
 EMI JK 1 (E)
 7 8 5 MADONNA: Madona

EMI JK 1 (E) 7 8 5 MADONNA: Madona Sire 923867-1 (W) 18 12 3 STREET SOUNDS W Vs LA BEATS: Vanous Street Sounds ELCST 1001 (A) 19 10 12 GEME: B 8 & 0

19 10 12 GENIE: B 8 & 0 Chrysalis CHR 1509 (F) 20 16 8 CANT STOP THE MUSIC: Maze featuring Frankie Beverly Capitol MAZE 1 (E)

Compiled by MRIB

A LIST ATLANTIC STARR: Dine Love A&M COLONEL ABRAMS: Trapped MCA COLONES: LOS (Love On Sight) Fourth & Broadway/Island FIVE STAR: Last Takeover RCA JANI (GRAHAM: Heaven Knows EM MERCY MERCY: What Are We Gonna Do About It? Essign/Island RENY & ANGELA: I'll BE Good Club/Phonogram ROYALLE DELITE: (I'll BE A) Freak for You Streetwave

CUMBERS

CLIMBERS BRASS CONSTRUCTION: Conquest Capitol CAMED: Sniple Life Club/Phonogram CLAUDIA: Held On Blue Bird/10 DESI: I Want To Be With You (US Import:Blue) JENNIFER HOLLIDAY: Hard Time For Lovers Geffen

JENNIFER HULLIDATE HOL JAMAICA BOYS: Let Me Hold You Closer (Don't Fight It) Cooltempo/Chrysalis MICHAEL LOVESMITH: An't Nothin "Like It MOTOWN

DIANA ROSS: I'm Watching You Capitol KAYLEY STEPHENSON: It's Magic Cassia Music (White Label) TROUBLE FUNK: Still Smokin' (Hug A But) Fourth & Broadway/Island

As featured on the Tony Blackburn Show -Radio London 9am-12noon Monday-Friday (206m 94.9 VHF)

SHAKATAK: City Rhythm STEVIE WONDER: Part-Time Lover

Street

Polydor Motown

RADIO

DJs line-up behind latest Elite product

UK DANCE indie Elite Records reports what is prob-ably its strongest DJ reaction to date on the recently-promoted Night Moves by Keni Stevens (DAZZ 41), notkeni Stevens (DA22 41), hot-ably from Robbie Vincent on his all-important Radio 1 soul programme. Night Moves was written and produced by Elite supremo Andy Sojka. It is to be promoted during September by a series of select PA shots from Stevens around the country. The 12-incher is commercially released this week.

On the same label, and due in On the same label, and due in the shops in a couple of weeks, is Candy McKenzie's It Must Be Love (DAZZ 40). Candy is newly-signed to Elite, last being heard on Erskine Thompson's Intense on Erskine Thompson's Intense label with Remind Me a while back. Her past credits include work with Aswad, Osibisa, Lee Perry, Bob Marley (vocals on Lively Up Yourself) and Third World Perry, Lively World.

Also new to Elite are Dave VJ Also new to Elite are Dave VJ and Max LX (aka the Hardrock Soul Movement), previously of Mastermind fame. Already prom-oted is their hypnotic, heavy re-working of the People's Choice classic Do It Anyway You Wanna, from 1975. Shifted considerably from its Philly roots, this track is already creating a buzz among prominent hip-hop DJs such as Mike Allen, Dave Pierce, CJ Car-los and Tim Westwood. CJ was



KENI STEVENS: Elite Records

quoted as saying: "The Atlantic gulf has been bridged." Dave and Max are also now in

the spotlight with their Hardrock remix of Five Star's current Let Me Be The One, which teasingly interpolates elements of the pre-

Interpolates elements of the pre-vious single All Fall Down. Their Elite debut, in the shops for September, will be on DAZZ 43. Now in preparation for autumn release will be an Elite sampler album, to be titled Essential Boogie, and promoted as "Elite's Elitest Sounde". Elitest Sounds". Track listing is not yet finalised, but will definite is ly include an as-yet-unheard re-mix of Beverley Skeete's Warm.

UK Club Play Chart PRINCESS: Say I'm Your Number One Supreme PRINCESS: Say I'm Your Number One London TOTAL CONTRAST: Takes A Little Time London COLONEL ABRAMS: Trapped MCA CAMEO: Single Life/I've Got Your Image US Atlanta Artists RENÉ AND ANGELA: I'll BE Good Club/Phonogram MAZE FEATURING FRANKIE BEVERLY: Twilight Capitol LISA LISA & CULT JAM WITH FULL FORCE: CBS IWonder If I Tak You Home Sire D TRAIN: You're The One For Me Prelude/RCA HOWARD JOHNSON: Stand Up A&M ODYSSEY: Joy (I Know It) Mirror/Priority What Are We Gonna Do About It? Ensign/Island What Are We Gonna Do About It? Ensign/Island NO WAY JOSE: Tequila Fourth & Broadway/Island NO WAY JOSE: Tequila Fourth & Broadway/Sland 34 10 11 16 10 12 (New) 13 14 BARBARA PENNINGTON: On A Crow 14 (New) NO WAY JOSE: Tequila 15 19 ATLANTIC STARR: Silver Shadow 16 (New) JAKI GRAHAM: Heaven Knows 17 12 JAKI GRAHAM: Round And Around 18 6 SHANNON: Stronger Together 19 13 FIVE STAR: Let Me Be The One 20 (New) SONIQUE: Let Me Hold You EM EMI Club/Phonogram Tent/RCA Cooltempo/Chrysalis Compiled from nationwide DJ returns. Unless otherwise stated all records are 12-inch singles released in the UK.



JAMES HAMILTON

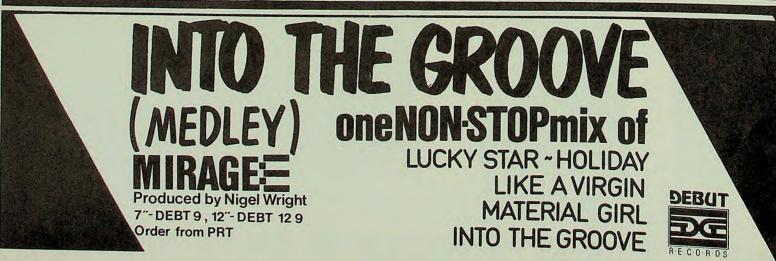
NORTH-EAST England is notorious among disco-pluggers as the worst market for soul records in the UK. This has not always been the case, and from personal experience I remember a flourishing soul scene in Newcastle upon Tyne during the **Animals'** heyday 20 years ago. To investigate at first hand I recently returned there with soul DJ **Chris Hill**, who now appears every other Monday at the city centre **Walker's Club Café**

Now I know that Newcastle is not the whole of the North-East, but as the only place in its main conurbation from which I ever receive DJs' soul (as opposed to mixed "disco") charts, it seemed the best part to visit. Although such record stores as **Callers** have been mentioned in the past as soul stockists, the main specialist outlet where disco DJs shop now is **Hitsville USA**, elegantly situated on the first floor of a Georgian terrace eventoeking look (Old Eldes Science which certice a wide overlooking leafy Old Eldon Square, which carries a wide range of dance music including all the latest imports.

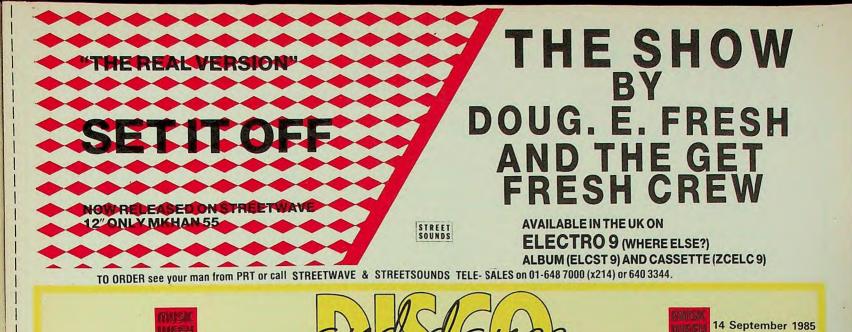
Even so, as owners **Tony Bromwich** and **Joan Wright** told me between tapping out figures on a keyboard behind the counter, they only sell about 20 copies of the hottest imports, and about 50 copies of UK disco releases before they've hit the Gallup chart. What really sells in quantity though, especially to 15 to 16 year-olds, is Hi-NRG — explained as "the Mecca syndrome" — as oddly, other shops don't seem to stock it despite demand built by the area's pop discos (biggest seller this year being **Maria Vidal's** Body Rock, including the Dutch bootlegged mega-mix version). In fact, music appears less important to most club mix version). In fact, music appears less important to most club goers than the cheapness of the booze, for in order to attract customers at all it seems the majority of venues play anything, charge nothing for admission, and compete among themselves by selling beer for as little as 25p a pint!

Successfully going against the grain are brothers **Bill and** Malcolm Walker, whose six-months-old Walker's Club Café charges proper prices and features nothing but good quality soul music both upstairs in the club, and all day downstairs in the brasserie-like café. Already a fashionable meeting place, it remains to be seen whether this is because of or despite the strict music policy! The club's main DJ Phil Mitchell joins Bill Walker in compiling and producing the local Metro Radio's recently started first soul show, hosted by lan Hughes Mondays 6.20 to 8pm, which may hopefully increase interest in current soul releases. soul releases.

But, I can't help thinking it's going to take more than these brave efforts to make much impression on a city where, without But, I can't help thinking it's going to take more than these brave efforts to make much impression on a city where, without a large black population and with wide unemployment, record sales are dictated by **Top Of The Pops** and musically anything goes. The acceptance of soul in the north generally may even be inhibited by the very way its fans there take it seriously, as something special (an attitude one cannot knock), whereas around London it's so readily available as to be part of most people's daily life. THE LATEST hot tips to stock include **Cameo**'s Single Life (Club JABX 21), Three Degrees' The Heaven I Need (Supreme SUPET 102), Lukk featuring Felicia Collins' On The One (Important TANT 6); Five Star's Love Take Over (Tent PT 40354), Skipworth & Turner's Hot Pursuit (4th and Broadway 12BRW 33), Billy Paul's Sexual Therapy (Total Experience PT 49934), Michael Lovesmith's Ain't Nothin' Like It (Motown 2T 40366), Precious Wilson's I'll Be Your Friend (Jive JIVET 105), P.P. Arnold's A Little Pain (10 Records TEN 70-12), Nicci's So In Love (Debut DEBT 127), John Ingram's Can I Take You Home Tonight (Mirror 12BUTCH 2), 7th Heaven's Hot Fun (Mercury MERX 199), all on 12-inch; Sheila E's Romance 1600 (Warner Bros/Paisley Park 925 317-1) and Wally Badarou's Echoes (Island ILPS 9822) each being an album with one very hot track (respectively A Love Bizarre and Chief Inspector, both due eventually on 12-inch); excellent imports on 12-inch being Kleeer's Never Cry Again (Atlantic 0-86850), Conquest's Opti-mistic (Epic 49-05255), Robert Gilliam's All I Want Is My Baby (Sutra SUD 036), Janice-Christie's One Love SuperTronics RY-009). Incidentally, reports of my incapacitation last week were much exaggerated — my copy took three days arriving by first class mail!



PAGE 8



THIS WEEK LAST WEEKS ON CHAR

1 9 SAY I'M YOUR NUMBER ONE

3 3 6 I WONDER IF I TAKE YOU HOME

2 4 7 TAKES A LITTLE TIME

4 NEW PART-TIME LOVER

5 2 7 INTO THE GROOVE

7 43 2 (I'LL BE A) FREAK FOR YOU

14 18 3 I CAN DREAM ABOUT YOU

15 17 2 HEAVEN KNOWS

18 7 5 (JOY) I KNOW IT Odyssey

19 NEW HOME OF HIP HOP

20 13 11 TWILIGHT Maze featuring Frankie Beverly

21 26 2 BARELY BREAKING EVEN

22 23 7 IF YOU WERE HERE TONIGHT Alexander O'Neal

23 30 2 MINUTES AWAY Brooklyn Bronx & Queens (B.B.&Q.) Co

24 14 4 CLOSE TO PERFECTION

25 NEW SINGLE LIFE

6 MEWI'LL BE GOOD

8 8 6 BODY AND SOUL

10 MELOVE

11 5 7 TRAPPED ColoneTAbran

16 6 HOLIDAY

Supreme SUPE(T) 101 (A)

ondon LON(X) 71 (F)

CBS (T)A 6057 (C)

lotown ZB 40351 (R)

Sire W8934(T) (W)

ave -(MKHAN 51) (A)

A&M AM(Y) 273 (F)

MCA MCA(T) 988 (F)

EMI (12) JAKI 5 (E

Sire W 9305(T) (W)

Capitol (12)CL 363 (E)

Tabu/Epic (T)A6391 (C)

Streetwave (M)KHAN 49 (A)

o/Chrysalis COOL(X) 112 (F

Record Shack SOHO(T) 48 (A

Club/Phonogram JAB(X) 21 (F

Mirror/Priority BUTCH 1(12) (E)

CelulOid/Streetwave CEL 706 (A)

Club/Phonogram JAB(X) 18 (F)

Hot Melt/Virgin VS 801(12) (E.

Street

9 10 8 D.Train Prelude/RCA 2B 40301 (12" - ZT 40302) (R)

12 12 4 KNOCK ON WOOD/LIGHT MY FIRE (Remix) Sedition EDIT(L) 3033 (A) 13 11 3 BODY ROCK (Original Motion Picture Soundtrack) Maria Vidal 2014 (State 1) A State 1) A

17 9 5 WHAT ARE WE GONNA DO ABOUT IT? Mercy Mercy Mercy Ensign/Island (12)ENY 522 (E)

TOP 75 SINGLES

26 29	2	LET ME HOLD YOU Sonique	Cooltempo/Chrysalis COOL(X) 114 (F)
27 20	8	ON A CROWDED STREET Barbara Pennington	Record Shack SOHO(T) 49 (A)
28 19	3	I SPECIALIZE IN LOVE Sharon Brown	Virgin VS 494(12) (E)
29 27	3	GET IT OFF Harlequin Fours	Jus Born JB 003 (Import)
30 38	2	JANET Commodores	Motown ZB 40311 (12"-ZT 40312) (R)
31 22	4	UNEXPECTED LOVERS	Boiling Point/Polydor POSP(X) 755 (F)
32 15	9	LET ME BE THE ONE Five Star	Tent/RCA PB 40193 (12" - PT 40194) (R)
33 32	5	YOU MAKE ME HAPPY	Streetwave (M)KHAN 30 (A)
34 16	4	MYSTERY LADY Billy Ocean	Jive JIVE (T) 98 (A)
35	W	LAST TAKEOVER Five Star	RCA PB 40353 (12"-PT 40354) (R)
36 49	5	ON THE ONE Lukk featuring Felicia Collins	Important/Towerbell TAN (T) 6 (E)
37 24	12	ROUND AND AROUND	EMI (12)JAKI 4 (E)
38 25	4	LET'S CLEAN UP THE G Philadelphia International All Stars	HETTO Streetwave(SWAVE 1) (A)
39 28	8	STRONGER TOGETHER	Club/Phonogram JAB(X) 15 (F)
40 31	2	DANCING ON THE JAGO	SED EDGE Atlantic A9520(T) (W)
41 59	4	YOU GIVE GOOD LOVE Whitney Houston	Arista ARIST (12)625 (F)
42 44	2	ROCK IT Merchant	Hot Vinyl/Polydor POSP(X) 764 (F)
43 39	4	"FLETCH" THEME Harold Faltermeyer	MCA MCA(T) 991 (F)
44 21	6	the trief state	Fourth & Broadway/Island (12)BRW28 (E)
45 ³⁶	2	I THOUGHT I'D NEVER S Working Week	SEE YOU AGAIN Virgin VS 807(12) (E)
46 42	8	Tina Turner	HER HERO (Thunderdome) Capitol (12)CL 364 (E)
47 54	4	NO ONE CAN LOVE YOU The Weather Girls	CBS (QT)A 6488 (C)
48	W	FALL DOWN (SPIRIT OF Tramaine	LOVE) A&M SP-12146 (Import)
49	W	CONQUEST Brass Construction	Capitol (12)CL 371 (E)
50 34	6	STAND UP Howard Johnson	A&M AM(Y) 266 (F)

51 47 7	WHEN YOU LOVE ME LIKE THIS Melba Moore featuring Lillo Thomas Capitol (12)CL 360 (E)
52 45 12	AXEL F Harold Faltermeyer MCA MCA(T) 949 (F)
53 61 6	LOVE IS IN SEASON Peter Royer Club/Phonogram JAB(X) 17 (F)
54 67 22	ROCK ME TONIGHT (For Old Time's Sake) Freddie Jackson Capitol(12)CL 358 (E)
55 MIN	THE SCREAMS OF PASSION The Family Paisley Park (Import)
56 33 10	LONG TIME Arrow London LON(X) 70 (F)
57 35 6	MAMA SAID Oliver Cheatham Move MSS 3 (12"MS 3) (A)
58 57 5	BREAK UP (REMIX) The S.O.S. Band Tabu/Epic (T)A 6427 (C)
59 58 15	ATTACK ME WITH YOUR LOVE Cameo Club/Phonogram JAB(X) 16 (F)
60 46 10	IN YOUR CAR The Cool Notes Abstract Dance/Priority AD(T) 4 (E)
61 48 7	LET'S TALK Carl Anderson Epic (T)A6439 (C
62 40 13	LOVE SO FINE Sahara Elite (DAZZ 38) (A)
63 62 11	BREAK THE ICE Michael Lovesmith Motown ZB 40273 (12"-ZT 40274) (R
64 55 17	CHERISH Kool & The Gang De-Lite/Phonogram DE(X) 20 (F
65 65 2	MERCY MERCY ME Steve Sparling Important/Towerbell TAN(T) 5 (E
66 52 B	THIS KIND OF LOVE Phil Fearon & Galaxy featuring Dee Galdes Ensign/Island (12)ENY 521 (E
67 NIW	CITY RHYTHM Shakatak Polydor POSP(X) 754 (F
68 53 5	THROUGH THE FIRE Chaka Khan Warner Brothers W9025(T) (W
69 51 2	GET LOOSE Nia NI 1243 (Import
70 50 8	DARE ME Pointer Sisters Planet/RCA PB 49957 (12" PT 49958) (R
71 11	THE HEAVEN I NEED Supreme SUPE(T) 102 (A
72 37 11	SILVER SHADOW A&M AM(Y) 260 (F
73 41 3	I WISH HE DIDN'T TRUST ME SO MUCH Bobby Womack MCA MCA(T) 994 (F
74 MIN	BABY DON'T BREAK MY BACK Prime Time Total Experience TE 1-2619 (Import
75 MIN	L.O.S. (Love On Sight) Colors Fourth & Broadway/Island (12)BRW34(E



Water Britters W 3500 (W) Me Me



Record REB 567 Cassette ZCF 567.

Order from P.R.T. Ltd., 105 Bond Road, Mitcham, Surrey CR4 3UT. Tel: 01-640 3344.

FASCINATING AÏDA

Released September 9th On the Wogan Show September 13th

"SWEET F.A."



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• Please note that artists with the initial letter L were omitted from last week's grid: Denise LaSalle (16) Huey Lewis (39) Lisa Lisa (37)

COUNTRY Stars unite for Farm Aid

ONE OF the most impressive talent rosters ever assembled is set for Farm Aid, scheduled for September 22 in Champaign, Illinois. Organised by Willie Nelson and John Cougar Mellencamp, the show lists 36 additional acts on a 12-hour bill to benefit ailing American farmers.

Organisers hope to raise \$30m through ticket sales and call-in contributions à la Live Aid. Other performers named for the 90,000 capacity stadium include Alabama, the Beach Boys, Ry Cooder, Bob Dylan, Lacy J Dalton, Charlie Daniels, Merle Haggard, Don Henley, Billy Joel, George Jones, Rickie Lee Jones, Waylon Jennings, B B King, Lone Justice, Loretta Lynn, Joni Mitchell, Randy Newman, Tom Petty, Charley Pride, Lou Reed, Kenny Rogers, Southern Pacific, X, and Neil Young.

ROCK'N'ROLL legends, Johnny Cash (below), Jerry Lee Lewis, Roy Orbison and Carl Perkins begin recording an September 16, for an album termed "historic" by producer Chips Moman at Sun Records' Memphis studio using mobile equipment. The project is to be videotaped for possible TV use.



WILLIE NELSON'S latest LP, Half Nelson, showcases a duet track with Nelson and Hank Williams Sr. Originally recorded in 1946 or 1947, I Told A Lie To My Heart also features guitar work by Bill Ivey, director of the Country Music Foundation. A Neil Young/Nelson outing, Are There Any More Real Cowboys, is the first single from the duet package. Hank Williams Jr., Carlos Santana, Ray Charles, Julio Iglesias and Lacy J Dalton are among others included.

YOUNGER ARTISTS dot the list of final nominees for the 19th annual Country Music Association awards show, October 14. Ricky Skaggs tops with six nominations while George Strait and Alabama are each up for four awards. Hank Williams Jr. received his first nominations for the awards in two categories. Alabama will be going for their fourth straight Entertainer of the Year citation against relative newcomers Skaggs, Strait, Lee Greenwood and Reba McEntire. Black music legend Ray Charles is also a finalist in two categories, but such stalwarts as Loretta Lynn, Conway Twitty, The Statler Brothers and Ronnie Milsap were shut out.



JOHN COUGAR MELLENCAMP: co-organiser of Farm Aid.

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THE ALBUM ARE YOU SURE HANK DONE IT THIS WAY FAMILY TRADITION · KAW-LIGA · WHISKEY BENT AND HELL BOUND · ARE YOU SURE HANK DONE IT THIS WAY WOMEN I'VE NEVER HAD · OLD HABITS · DIXIE ON MY MIND · IF YOU DON'T LIKE HANK WILLIAMS · MOVE IT ON OVER · TEXAS WOMEN ALL MY ROWDY FRIENDS ARE COMING OVER TONIGHT · IF HEAVEN AIN'T A LOT LIKE DIXIE · A COUNTRY BOY CAN SURVIVE HONKY TONKIN · LEAVE THEM BOYS ALONE · MAN OF STEEL

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	*	= (0	PL	ATINUM million sales)
	Thiste	et Las	Nect	Artists (Producers) Publisher Label 7: (12) number (Distributor)
•	1	1	2	DANCING IN THE STREET EMI America (12) EA 204 (E) David Bowie and Mick Jagger (Cliver Langer/Alan Winstanley) Jobete Music (s)
•	2	10	3	HOLDING OUT FOR A HERO (from 'Footloose') Bonnin Tyler (Jim Steinman) Famous Chappell (3) CBS (T)A 4251 (C)
	3	2	1	I GOT YOU BABE DEP International/Virgin DEP 20(12) (E) UB40 Guest Vocals by Chrissie Hynde (UB40/Ray "Pablo Falconer) Carlin Music
0	4	3	6	TARZAN BOY O Boltimora (Maurizio Bassi) EMI Music (3) Columbia (12)DB 9102 (E)
-	5	20	2	PART-TIME LOVER Molowo 28 40351 (R) Stevie Wonder (Stevie Wonder/Gary Olazabal) Jobete/Black Bull Music (S)
	6	6	7	DRIVE The Cars (Robert John "Mutt" Lange/The Cars) Carlin Music (3) Elektra E9706(T) (W)
	7	m)9	INTO THE GROOVE Madonna'Steve Broy/Warner Bros/Island Music (3) Sire W 8934(1) (W)
	8	5	5	RUNNING UP THAT HILL EMI (121KB 1 (E) Kate Bush (Kate Bush) Kate Bush Music/EMI Music (E)
0	9		7	SAY I'M YOUR NUMBER ONE Supreme SUPE(T) 101 (A) Princess (Mike Stock/Matt Aitken/Peter Waterman) All Boys Music
0	10	11	7	BODY AND SOUL Mai Tai (Eric van Tijn/Jachem Fluitsmal Minder Music (3) Hot Mel/(Virgin VS 801(12)(E)
	11	8	5	ALONE WITHOUT YOU CBS (T)A6308 (C) King (Richard James Burgess) CBS Songs/KingSongs (s)
4	12	16	5	KNOCK ON WOOD/LIGHT MY FIRE (Remix) Sedition/PRT EDIT(L) 3303 (A) Amii Stewart (Barry Leng) Warner Bros/Bondor/Barry Leng/ATV Music
-	13	23	2	LAVENDER EMI (12) MARIL 4 (E) Marillion (Chris Kimsey) Marillion/Charisma/Chappell Music (5)
	14	9	11	MONEY FOR NOTHING Vertige/Phonogram DSTR 10(12) (F) Dire Straits (Mark Knepller/Not-Dortsman) Render/Chariscourt/Virgin Music (3)
0	15	12	4	I CAN DREAM ABOUT YOU MCA MCA(T) 988 (F) Dan Hartman (Dan Hartman/Jimmy Jovine) CBS Songs (s)
	16	15	3	DON'T MESS WITH DR. DREAM Thompson Twins (Nile Rodgers/Tom Bailey) Point Music Arista TWINS (12/9 (F)
	17	T)	7	LWONDER IF LTAKE YOU HOME CBS (TIA 6057 (C) Lisa Lisa and Colt Jam with Full Force (Full Force) Chrysolis Music (S)
0	18	21	3	YESTERDAY'S MEN Zarijazd/Virgin JAZZ 5(12) (E) Madness (Clive Langer/Alan Winstanley) Notty Sounds/Warner Bros. Music (6)
-	19	31	3	POWER OF LOVE Chrysalis HUEY(X) 1 (F) Huey Lowis And The News (Huey Lewis And The News) Chrysalis Music

20 17 to WHITE WEDDING Billy Idol (Keith Forsey) Chrysalis Music (3)

← 222 ⁷⁸ ¹⁰ THE SHOW (Theme From 'Connie') Towerbell TVP 3 (12 - TVEP 3) (E Rebecea Storm (Peter Filleal) Willy Russell/Paternaster Music (s) Cass: ZCTVP 3

24 B YOU'RE THE ONE FOR ME (Paul Hardcastle Mix) D Train (Huber Eaves III) Peterman (Carlin) Prelude/RCA 28 40301 112' - ZT 403021(R)

B WE DON'T NEED ANOTHER HERO (Thunderdome) O Tina Tomer (Terry Britten) Myaxe/Rondor/Good Single (s) Capitol (12/CL 364 (E)

HOLIDAY
Madonna (John 'Jellybean' Benitoz) Chrysalis Music (3)

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DON'T STOP THE DANCE Bryan Ferry (Rhett Davies/Bryan Ferry) EG Music

Chrysalis IDOL(X) 5 (F)

Sire W 9405(T) (W)

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U.		Thisteet	asthe	et 44	Artists Artists (Producers) Publisher Label 7 (12') number (Distributor)	
)	+	26			BODY ROCK (Original Soundtrack) EMI America (12)EA 183 (E) Maria Vidal (Phil Ramone/Phil Galston/Sylvester Levay)Warner Broy/Chilly D/Staranger	2
•		27	22 1		EXCITABLE Amazulu (Christopher Neil) Rondor Music Island (12)(5 201 (E) (5)	
ī		28	24)		TAKES A LITTLE TIME London LON(X) 71 (F) Total Contrast (Stove Harvey) Chrysolis Music/Copyright Control	
1	•	29	NEV	N	IF I WAS Midge Ure (Midge Ure) Mood Music Chrysalis URE(X) 1 (F)	*
.)	•	30	43	4	LEAN ON ME (ah-li-ayo) Red Box (David Motion/Chris Hughes) Warner Brox, Music (s) Sire WB926(T) (W)	
n	0	31	34	4	DO NOT DISTURB London NANA 9 (12 NANX 9) (F) Bananarama (Tony Swain/Steve Jolley) Rondor Music/J & S Music	-
n		32	25	11	THERE MUST BE AN ANGEL (PLAYING WITH MY HEART) Eurythmics (David A. Stewart) RCA Music (s) RCA PB 40247 (12 - PT 40248) (R)	
:)	•	33	NE\	N	SHE'S SO BEAUTIFUL (from the Musical Time') Cliff Richard (Stevie Wonder) Spurs Music EMI (12)EMI 5531 (E)	100
1)	6	34	41	5	TRAPPED Colonel Abrams (Richard James Burgess) MCA Music MCA MCA(T) 997 (F)	
E)		35	27	4	STORIES OF JOHNNY Marc Almond (Mike Hedges) Copyright Control Some Bizarre/Virgin BONK 1(12) (E)	
2)	+	36	NE	N	BRAND NEW FRIEND Lloyd Cole and The Commotions (Clive Langer/Alan Winstanley) CBS Soogs	
4)	-	37) 54	2	I'LL BE GOOD Club/Phonogram JAB(X) 18 (F) Rene & Angela (Bobby Watson/Bruce Swedien/Rene & Angela) Copyright Control	(
E)	•	38	NE	W	REBEL YELL Billy Idol (Keith Forsey) Chrysolis Music Chrysolis (ODL(X) 6 (F)	
F)		39	30)	19	CHERISH O De-Lite/Phonogram DE(X) 20 (F) Kool & The Gang (Jim Bonneload/Ronald Bell/Kool & The Gang) Planetary Nom (3)	
F)	0	40	51	2	WHAT'S YOUR PROBLEM Blancmange (Stewart Levine) Complete Music London BLANC 9 (12" BLANX 9) (F)	
F)	0	41	45	4	LOVE IS THE SEVENTH WAVE (NEW MIX) Sting (Pete Smith/Sting) Magnetic Publishing A&M AM(Y) 272 (F)	
C)	0	42	49	12	THE POWER OF LOVE CBS A 5003 (12 - TX 5003) (C) Jennifer Rush (Gunther Mende/Candy de Rouge) CBS Songs	
E)	1	43	29	8	TAKE ME HOME Virgin VS 777(12) (E) Phil Collins/Hol Collins/Hugh Padgham/ Phil Collins/Hit And Run Music (3)	
(F)	(-	44	NE	W	LOVE TAKE OVER Tent/RCA PB 40353 (12' PT 40354) (R) Five Star (Bernard Oates/Rob Van Shalk) The Company/Eaton Music/MCPS	
(F)		45	35	6	ROCK 'N' ROLL CHILDREN Dio (Ronnie James Dio) Carlin Music Vertigo/Phonogram Di0 5(12) (F)	
(F)		46	33	14	LIVE IS LIFE O Opus (Pater J. Muller) EMI Music (1) Polydor POSP(X) 743 (F)	
(E) P 3	6	47	NE	W	SINGLE LIFE Cameo (Larry Blackmon) Copyright Control Club/Phonogram JAB(X) 21 (F)	
W)	-	48	60	2	PERFECT WAY Virgin VS 780(12) (E) Scritti Politti (Garside/Gamson/Maher) Chrysolis/Werner Bros. Music	
(R)		49	37	7	GOODBYE GIRL Go West (Gary Stevenson) ATV Music (3) Cbrysalis GOW(X) 2 (F)	
(E)		50	, 39	8	IN BETWEEN DAYS The Cure (Smith/Allen) APB Music Fiction/Polydor FICS(X) 22 (F)	

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			eilable in sheet music Key to distributor's code — see albums releases page
This Heet	Asthee	* 49°	Artists (Producers) Publisher Label 7 (12) number (Distributor)
51	61		I SPEAKA DA LINGO Black Lace (Black Lace) Catherine Courage Music HaidPriority (12)LACE 2 (E)
52	36	16	AXEL F
53	32		DON QUIXOTE Nik Kershaw (Peter Collins) Rondor Music (London)/Arctic King (s. MCA NiKiT) 8 iFj
54	58	2	YOU DID CUT ME China Crisis (Walter Becker) Virgin Music Virgin VS 799(12)(E)
55	52	3	SUFFER THE CHILDREN Mercury/Phonogram IDEA 1(2) (F) Tears For Fears (David Lord) M&M Music (Dick James Music)
56	NEV	Ŋ	ST. ELMO'S FIRE (Man In Motion) John Parr (David Foster) CBS Songs/Copyright Control London LON(X) 73 (F)
57	NEV	J	MAGICAL Bucks Fizz (Andy Hill) Carlin/Mama Baby Music BCA PB 40367 (12 PT 40368) (R)
58	65	2	ONE LOVE Atlantic Starr (David Lewis/Wayne Lewis/Jonathan Lewis) Ronder Music
59	3	15	CRAZY FOR YOU Madonna (John "Jellybean" Benitez) Warner Bros Music (s. Getten A 6323 (Ci
60	44	6	SUMMER OF '69 A&M AM(Y) 267 (F) Bryan Adams (Bryan Adams/Bob Clearmountain) Render Music
61	40)	9	LET ME BE THE ONE TenvRCA PB 40153 (12 PT 40154) (R) Five Star (Nick Martinelli) Brampton Music
62	NE	W	(I'LL BE A) FREAK FOR YOU Streetwave (Mi KHAN 51 (A) Royalle Delite (Lonnie Johnson) Memory Lans Music
63	53	17	SHE SELLS SANCTUARY The Cult (Steve Brown) Chappell Music (3) Beggars Banquet BEG 125(T) (W)
64	(0)	3	DANCING ON THE JAGGED EDGE Atlantic A 9529(T) (W) Sister Sledge (Nile Rodgers) Warner Bros. Music/MCA Music
65	(59)	3	HEAVEN KNOWS Jaki Graham (Derok Bramble) D.J.A. Publishing/Samusic EMI (12)JAKI 51E)
66	NE	W	DIRTY OLD TOWN The Pagues (Elvis Castello) Robins/EMI Music Staff BUY(17) 229 (E)
67	46	8	EMPTY ROOMS Gary Moore (Peter Collins) 10 Music 10/Virgin TEN 58(12) (E)
68	NE	W	THE LOVE PARADE blanco y negro/WEA NEG 16(T) (W) The Dream Academy (Alan Tarney) Virgin Music
69	57	5	YOU'RE MY HEART, YOU'RE MY SOUL Magnet MAG(T) 277 (R) Modern Talking (Steve Benson) George Gluck/Rocket/Intersong Music
70	47	16	FRANKIE Sister Sledge (Nile Rodgers) MCA Music Atlantic A5547(T) (W)
71	66	5	DON'T YOU (FORGET ABOUT ME) Simple Minds (Keith Forsey) MCA Music(3) Virgin VS 74%127(E)
72	76	1	ASK THE LORD Hipsway (Gary Langan) Warner Bros. Music Mercury/Phanogram MER(X) 195 (F)
73	73	2	PALE SHELTER Mercury/Phonogram IDEA 2(12) (F) Tears For Fears (Mike Howlett) M&M Music (Dick James Music)
74	NE	W	HOT FUN Mercury/Phonogram MER(XI 199 (F) 7th Heaven Lenny Zakatek/Robert Abwail Morrison Lenhy Music
75	48	8	RASPBERRY BERET Paisley Park/Warmer Brothers W9329(T) (W) Prince and The Revolution (Prince And The Revolution) Island Music
	51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 8	51 * 52 * 53 * 54 * 55 * 56 ME 57 ME 59 * 60 * 60 * 61 * 62 ME 63 * 64 * 65 * 66 ME 67 * 68 ME 69 * 70 * 71 * 72 * 73 * 74 ME	$51 \ 61 \ 62$ $52 \ 63 \ 52 \ 5$ $56 \ NEW$ $57 \ NEW$ $57 \ NEW$ $57 \ NEW$ $59 \ 2$ $59 \ 2$ $59 \ 2$ $59 \ 2$ $60 \ 4$ $61 \ 0$ $57 \ NEW$ $63 \ 5$ $15 \ 66 \ NEW$ $63 \ 5$ $15 \ 66 \ NEW$ $63 \ 5$ $12 \ 66 \ NEW$ $67 \ 4$ $68 \ NEW$ $69 \ 57 \ 5$ $71 \ 65 \ 5$ $72 \ 71 \ 65 \ 5$ $72 \ 75 \ 75$

76	88	ONE IN A MILLION Hugh Conswell (Howard Gray) CBS Songs/Plumbshaft Portrait A6509 (12" — TX6509) (C)
77	-	COME TO MY AID Simply Red (Stewart Levine) CBS Songs/So What Elektra EKR 19(T) (W)
78	(1)	CLOSE TO PERFECTION Record Shack SOHOIT) 48 (A) Miquel Brown (Ian Levind/Fischra Trench) Record Shack/Jess Music (Leosong)
79) 79	WHAT ARE WE GONNA DO ABOUT IT? Ensign/Island (12)ENY 522 (E) Mercy Mercy (Luke Tunney/Colin Young) Copyright Control
80)	-	SEXUAL THERAPY Billy Paul (Jonah Ellis) Temp Co. Total Experience/RCA PB 49933 (12" PT 49934) (Ri
81	86	SHOULDN'T DO THAT Kaja (Ken Scott) Inlinite/Intersong Music Parlophone (12)R 6106 (E)
82	-	JOLENE Kerova KOW 42(T)(W) Strawberry Switchblade (Clive Langer/Colin Fairley) Carlin Music
83	89	UNKISS THAT KISS Stephen Duffy (Stephen A. J. Duffy/Stephen Street) 10 Music
84	85	HARDEST PART IS THE NIGHT Bon Jovi (Lance Quinn) Famous Chappell Vertiga/Phonogram VER(X) 22(F

_	Thisper	* stiveet	or TITLE Artists (Producers) Publisher Label 7' (12') number (Distributor
	85) -	ON THE ONE Important/Towerbell TANI(T) 5 (E) Lukk leaturing Felicia Collins (Lenny Underwood/Ken Krasner) Key Kid/Lami-Lam
	86	-	LIVING ON MY OWN Freddie Mercury (Mack/Mercury) Queen/EMI Music CBS (T) A 6555 (C)
	87	-	LOVING YOU Feargal Sharkey (R. Taylor/D. Richards) Sound Diagrams/Warner Bros/Copyright Control
	88	91	WHEN YOUR HEART RUNS OUT OF TIME ZTT/Island (12) ZTAS 15 (E) Glenn Gregory and Claudia Brucken (Otto Flake) Pollyanna/Warner Bros. Music
	89	(n)	CITY RHYTHM Shakatak (Nigel Wright) Skratch Music Polydor POSP(X) 754 (F)
	90	-	I'M FALLING The Comsat Angels (James Mtume) Zomba Music Jive JIVE (T) 87 (A)
	91	95	I THOUGHT I'D NEVER SEE YOU AGAIN Working Week (Robin Millar) Warner Bros. Music Virgin VS 807(12) (E)
	92	-	APPETITE Kitchenware/CBS SK(X) 23 (C) Prelab Sprout (Thomas Dolby) Kitchen Music/CBS Songs
	93	100	COME BACK Spear Of Destiny (Busty Egan) Copyright Control Burning Rome/Epic (TA 6445 (C)

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the safet as	Heet Atto	Artists (Producers) Publisher Label 7" (12") number (Distributor)
94	-	WOODPECKERS FROM SPACE Videa Kids (Adams/Fleisner) EM Sangs/The Company/Eaton Music Epic (TIA6504 (C)
95	97	SOMETIMES LIKE BUTTERFLIES Hippodrome (12) HIPPO 103 (E) Dusty Springfield (Dusty Springfield/David Martin) Chappel//EMI Music
96	-	WHO NEEDS LOVE LIKE THAT Erasure (Flood) Sonet Music Mute 7MUTE 40 (12 -12MUTE 40) (URT (SP)
97	-	SOMEONE MLM/Arista ABIST (12)626 (F) David Cassidy (Alan Tarney) Motrison Leahy/EMI Music
98	15)	DANCIN' IN THE KEY OF LIFE (Remix) Atlantic A 9534(T) (W) Steve Arrington (Keg Johnson/Wilmer Raglin) Screen Gems EMI/Island Music (s)
99	96	SMOKIN' IN THE BOYS ROOM Motley Crue (Tom Werman) EMI Music Efektra EKR 16(T) (W)
100	93	BACK ON THE STREETS Saxon (Simon Hanbart) Saxungu/Carlin Music Parlophone 112/R6103 (E)

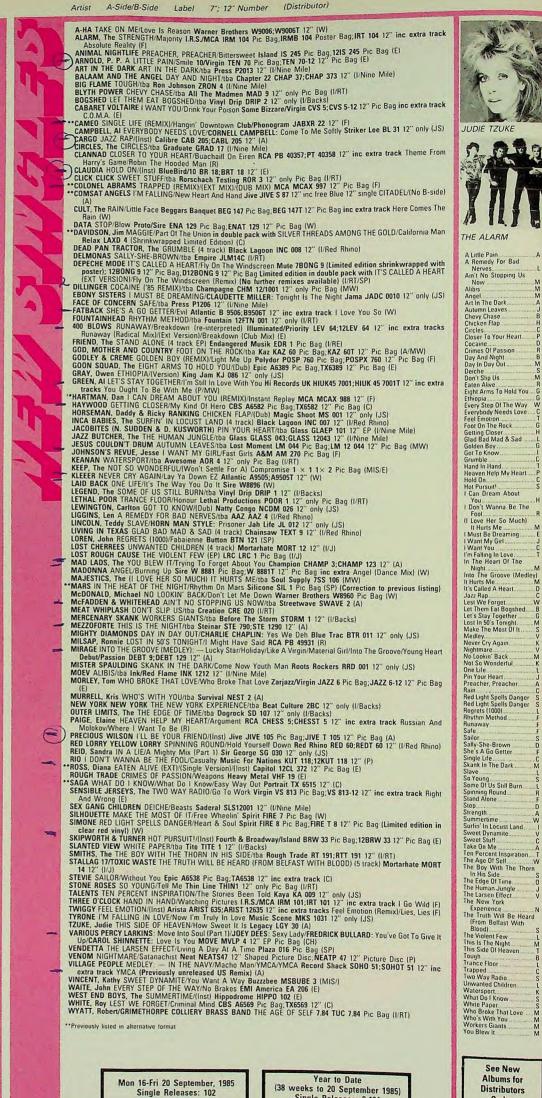
piled by Gallup for the BPI, *Music Week* and the BBC based on a su onventional record outlets. Records which would have appeared loss 76-100 have been excluded if their sales have fallen in two con s, and if their sales fell by 20 per cent compared with last week.

	TITLES A -	– Z (WRITERS)		
Appendix (P. McAlosa) 92 Den Gussele (H. Kerthalvi) Ask The Lord (Hissway) 72 Den Gussele (H. Kerthalvi) Ask The Lord (Hissway) 72 Den Wass With Dr. Dream (T. BaileyiA. Cerriel/J Body Acd Storest (Saver) 10 Den Storest (BaileyiA. Cerriel/J Body Acd Storest (BaileyiA. Cerriel/J Body Acd Storest (BaileyiA. Cerriel/J Body Acd Storest (BaileyiA. Cerriel/J Body Acd Storest (BaileyiA. Cerriel/J Carabat (H. Beil/J) Traylor (BaileyiA. Cerriel/J Carabat (H. Beil/J) Traylor (Saver) 10 Body Class To Perfection (I. Levier), Trench) 73 Body Body Store (BaileyiA. Cerriel/J Carabat (B. Beil/J) Traylor (Saver) 10 Body Class To Perfection (I. Levier), Trench) 73 Body Body Store (BaileyiA. Cerriel/J Body Body Store) 75 Body Body Body Body Body Body Body Body	Thought (4 Never Size Yoa Apan (Stability/Book)) Wander III Taka Yay Kane (Tell Force). 1 II Wand (1 Ura)D. Mitchell (1) Ba (1 reac) Far Yoa (L. Johnson). 5 (1) Ba (1 reac) Far Yoa (L. Johnson). 5 Into The Grave (Madanary: Bray). 5 Into The Grave (Madanary: Bray). 5 Johnson (Madanary: Bray). 5 Kanak da Waod (E. Forger). 1 Samon (1) Samon (1) Sam	Lover Take Derri (B. Opravili, Van Shakh) Loving Van (Califar) Shakevy) Magner Jan Nohan (M. Kospilov Shing) Money Tan Nohan (M. Kospilov Shing) Dan (a Mahlimi (H. Cornwell) Dan (a Mahlimi (H. Cornwell) Dan (a Net) LowicyN. (Levis) Pairt Sheker (B. Orzabal C. Santh) Part Time Lower (S. Westeller) Part Time Lower (S. Westeller) Part Date (E. Harperk I. Lowe). Rappherry Beart (Parte And The Renebation)	 Sexual Therapy L4: U002. Sexual Therapy L4: U002. Seke Sals Sacutavi, Nakiney Budry, Askewi, and Sacutavi Markiney Budry, Sakewi, and Sacutavi Markana, Sakewi, and Sacutavi Markana, Sacutav	The Shiner (Theme Inter Consul W. Russell' Historicanan Transe Macil Re Anapsi (Playing With My Heart IA Tongoel (Anarson M) Tensara Wassell That Kosi S. A. J. Derh, Wassell That Kosi S. J. Derh, Wassell That J. Derh, Wassell That Kosi S. J. Derh, Wassell That Kos

MUSIC WEEK SEPTEMBER 14 1985

		UP TESSINGLES
11	r 1	ST ELMOS'S FIRE (MAN IN MOTION), John Parr Atlantic
2	. 3	WE DON'T NEED ANOTHER HERO, Tina Turner Capitol
3.	6	MONEY FOR NOTHING, Dire Straits Warner Bros
4*	7	CHERISH, Kool & The Gang De-Lite
5	2	POWER OF LOVE, Huey Lewis & The News Chrysalis
6*	8	DON'T LOSE MY NUMBER, Phil Collins Atlantic
7	. 4	FREEWAY OF LOVE, Aretha Franklin Arista
8*	12	FREEDOM, Wham! Columbia/CBS
9*	10	POP LIFE, Prince & The Revolution Warner Bros
10*	11	INVINCIBLE, Pat Benatar MCA
11	5	SUMMER OF '69, Bryan Adams A&M
12 .	9	YOU'RE ONLY HUMAN, Billy Joel Columbia/CBS
13*	15	DARE ME, Pointer Sisters Planet
14 *	17	DRESS YOU UP, Madonna Sire
15*	18	OH SHEILA, Ready For The World MCA
16*	16	SMOKIN' IN THE BOYS ROOM, Motley Crue Elektra
17*	21	TAKE ON ME, A-Ha Warner Brothers
18*	23	SAVING ALL MY LOVE FOR YOU, Whitney Houston Arista
19*	25	LONELY OL' NIGHT, John Cougar Mellencamp Riva
20*	24	CRY, Godley & Creme Polydor
21*	22	SHAME, The Motels Capitol
22	13	SHOUT, Tears For Fears Mercury
23	14	NEVER SURRENDER, Corey Hart EMI America
24*	26	THERE MUST BE AN ANGEL, Eurythmics RCA
25*	33	DANCING IN THE STREET, Bowie/Jagger EMI America
26	19	LIFE IN ONE DAY, Howard Jones Elektra
27*	32	FORTRESS AROUND YOUR HEART, Sting A&M
28*	34	C-I-T-Y, John Cafferty/Beaver Brown Band Scotti Bros.
29*	30	EVERY STEP OF THE WAY, John Waite EMI America
30	20	WHAT ABOUT LOVE? Heart Capitol
31*	43	PART-TIME LOVER, Stevie Wonder Motown
32*	38	I GOT YOU BABE, UB40 Guest Vocals Chrissie Hynde A&M
33*	42	LOVIN' EVERY MINUTE OF IT, Loverboy Columbia/CBS
34	36	NO LOOKIN' BACK, Michael McDonald -Warner Bros
35*	44	A NITE AT THE APOLLO, Daryl Hall & John Oates RCA
36*	-1	I'M GOING DOWN, Bruce Springsteen Columbia/CBS
37	37	DO YOU WANT CRYING, Katrina And The Waves Capitol
38	27	MYSTERY LADY, Billy Ocean Jive/Arista
39	28	IF YOU LOVE SOMEBODY SET THEM FREE, Sting A&M
40	40	SPANISH EDDIE, Laura Branigan Atlantic
-	-	

41* 46 FOUR IN THE MORNING (I CAN'T IT ANYMORE) nel/MCA 42* 50 SUNSET GRILL, Don Henley Geffen 43* 49 BENEAR ME. ABC Mercury 44* 54 I'M GONNA TEAR YOUR PLAYHOUSE DOWN, Paul Young Columbia/CBS 45* 47 AND WE DANCED, The Hooters Columbia/CBS 48* 59 MIAMI VICE THEME, Jan Hammer MCA 49* N HEAD OVER HEELS, Tears For Fears Mercury 51* 73 WE BUILT THIS CITY, Starship Grunt 52* 65 COMMUNICATION, The Power Station Capitol 53* 58 LOVE THEME FROM ST. ELMO'S FIRE, David Foster Atlantic 54* 56 DOWN ON LOVE, Foreigner. Atlantic 56* N ONE NIGHT LOVE AFFAIR, Bryan Adams A&M 57* N YOU BELONG TO THE CITY, Glenn Frey MCA 58* 60 TONIGHT IT'S YOU, Cheap Trick Epic 60 * 66 YOU WEAR IT WELL, EI DeBarge with DeBarge Gordy 64* 85 YOU ARE MY LADY, Freddie Jackson Capitol 66* 71 WISE UP, Amy Grant A&M 67 * 70 ALL OF ME FOR ALL OF YOU, 9.9 RCA 69* N BOY IN THE BOX, Corey Hart **EMI** America 70* N NEVER, Heart Capitol 73* 82 WEIRD SCIENCE, Oingo Boingo MCA 74* 79 TEST OF TIME, Romantics Nemperor 76* 81 SO IN LOVE, Orchestral Manoeuvres In The Dark A&M/Virgin 79* 83 STAND BY ME, Maurice White Columbia/CBS 82* 87 PERFECT WAY, Scitti Politti Warner Brothers 83* N ALL FALL DOWN, Five Star RCA 85* 90 A LITTLE BIT OF HEAVEN, Natalie Cole Modern 85* N I MISS YOU, Klymaxx MCA/Constellation 87* 92 MASTER AND SERVANT, Depeche Mode Sire 89 * 94 AND SHE WAS, Talking Heads Sire 90 * 95 RUNNING UP THAT HILL, Kate Bush EMI America 95* N AFTER THE FIRE, Roger Daltrey Atlantic



Single Releases: 102

Single Releases: 3,464

* Bullets are awarded to those products demonstrating the greatest airplay and sales gains. Chart courtesty Billboard September 14, 1985

Chrysalis CDI

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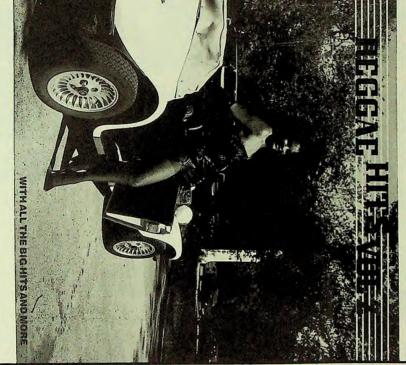
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Week-ending September 14, 1985	
MUSIC WEEK	

25	24	23	2	21	20	19	18	17	16	15	14	13	12	=	10	9	8	7	6	5	4	ω	2	Z
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REGGAE HITS **VOL. 2**

INCLUDING MOST OF THE REGGAE SUPERSTARS PACKED WITH 13 DYNAMIC HIT TRACKS AND



SIDE A: John Holt & Dennis Brown, WILD FIRE: Gregory Isaacs, I'LL BE ON MY WAY, Frankie Paul, INFERIORITY COMPLEX. The Mighty Diamonds, COUNTRY LIFE, Junior Byles, CURLY LOCKS: Morace Fedgeson, SENCI ADDICK

SIDE B: Carroll Thompson BABY BE TRUE; Sandra Reid, CAUGHT YOU IN A LIE, Sister Andrey, I LOVE YOU. Paula, JAZY (BABY) LADY: Sugar Minott, A HOUSE IS NOT A HOME; Tinga Stewart, I'M GONNA FALL IN LOVE: Horsenan, HORSENAVC (GIOD-LI)

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TEVNS

Jeff Clark-Meads reports from the Pinnacle sales conference

Companies take chance to present new product

PINNACLE DISTRIBUTION'S first two-day sales conference since the company was rescued from liquidation was the first opporsigned labels have had of pre-senting product. New projects presented by them, and by labels with longer associations with Pinnacle, included:

NIGAT RECORDS — A single, Nightmare, from black metal band Venom released in 7 and 12-inch formats and picture and shape discs to coincide with a UK shape discs to coincide with a UK tour. Albums from Avenger, Atomkraft, Phasslayne and War-fare and a compilation metal video, Metal City. VOLUME — Toy Dolls' follow-up to Nellie The Elephant, James Bond Lives Down Our Street and a single from Mod band The Edge who will be tourion with The Toy.

who will be touring with The Toy Dolls. A single also from the East Side Torpedoes, a band said to have a large following in the north

north. **ROADRUNNER** — MD Cees Wes-sels told the conference that the company was the premier hard-rock label in the Benelux counrices and was now aiming to establish itself in the UK through albums by Lee Aaron, Tyrant and Madison. There would also be a heavy CD emphasis with releases from Twisted Sister, Slayer, Anvil and Tokyo Blade

from Twisted Sister, Slayer, Anvil and Tokyo Blade. MAK — A new label hoping to become established through two singles from Blind Date. JETTISOUNDZ VIDEO — The only live show recorded of the Q-Tips and featuring Paul Young. The soundtrack of the show, re-corded at the Theatre Royal in



LEE AARON: Roadrunner spearhead

Nottingham, due for release on Pickwick Records. MAD PIG RECORDS — A single, a

cover of the Creedence Clearwa-ter Revival song Bad Moon Ris-ing, and an album from The ing, and an album from The Meteors. **THE ENID** — Four 12-inch re-

THE ENID — Four 12-inch re-leases that build into a box set. AURA — An album from Randy Bishop which CBS in the US says is "better than Bryan Adams" and a single, Waiting For The Man, from Nico. ILLEGAL — First album for two

years from Wall Of Voodoo and a best-of-compilation from Lords Of The New Church. ACE — A 14-track compilation, Stamping At The Clubfoot

ACE — A 14-track compilation, Stamping At The Clubfoot Volume Two. 4AD — New single, Happy Boy, from the The Bolshoi and a Hank Wangford album on the Situation Two label. A single from Gene Loves Jezebel and The Cult album with a dealer price of

STRIKEBACK - New single from

STHIKEBACK — New single from The Sinatras. FLIM FLAM — A three-track 12-inch, Had A Mother Once Proud And Look At Me Now, from The Band Of Holy Joy. STATIK — Hybrid Volume II com-

STATIK — Hyster pilation. PRISM — New single from The Gents, Stay With Me, a departure from the band's Mod image. RAZOR — An Irish heavy metal compilation, featuring Speed, compilation, featuring Speed,

HAZON — An firsh neavy metan compilation, featuring Speed, Trojan, Blackwych and Assassin, called Green Metal. The company is starting a new label, Hard Corps, for live albums from cult hand

DEMON - First batch of new DEMON — First batch of new releases through Pinnacle to in-clude Down By The Jetty from Dr Feelgood, AGM from Chairman Of The Board and Let's Stay Together from Al Green.

PICASSO — Live album from Chron Gen recorded in Los Angeles

Angeles. **CHERRY RED** — 12-inch single from Alien Sex Fiend, I'm Doing Time In A Maximum Security Twilight Home, single and album from Torme and Felt and a single, Brilliant Evening, from In Embrance Embrace.



After 40 years of successfully selling records in the US, Tower Records decided it was time to bring its unique marketing style to the UK. MW news editor JEFF CLARK-MEADS looks at how the company intends to compete with the established chains.

Tower of London: US retailing in the heart of the UK

OWER RECORDS plans to OWER RECORDS plans to opening its first UK outlet at Piccadilly Circus, but to Russ Solomon, president of the influential US chain, the appeal of the project lies in the adventure it entails more than in any crofit it

entails more than in any profit it might bring him. Solomon is relishing the chal-lenge of working with a record industry that, in many areas and attitudes, is vastly different to the one he is used to and he is clearly proud of his building — the for-mer Swan & Edgar department store. This substantial Victorian building is something of a landentails more than in any profit it building is something of a land-mark and is situated at what must be one of the world's prime retail sites

His enthusiasm is obvious: His entrustasm is obvious. "The challenge is really exciting. I do not need to open a store in London to boost my personal wealth. My main motivation is the adventure."

the adventure." Solomon and Tower vice-president Stan Goman, were in London shortly after Music Week broke the story of their plans "to learn as much as possible about the record industry here". But why did they choose London as the location for their only Euro-pean store? "We function very well in large

"We function very well in large cities," Solomon said. "We couldn't operate a chain like Our couldn't operate a chain like Our Price. We just wouldn't know how to do it. We work in large cities because we know how to play to a large, sophisticated and

play to a large, sophisticated and knowledgeable audience. "How many large cities are there?. We are in New York, Washington and Tokyo, so Lon don, in the English-speaking world, is one of the most interest-ing cities we are not already rep-resented in resented in.

"The difference we are going to find over here is that in San Francisco we are dealing with people we have dealt with for 40 years. Over here we are still meeting people for the first time, but it all deal to be come of education.

adds to the sense of adventure." Solomon believes that there is not only room for Tower to opernot only room for Tower to oper-ate in the UK, but that the com-pany could help stimulate a growth in total record sales. He points out that the UK has one-quarter of the population of the US but does only one-eighth of the business and says: "If proper-ly stimulated, people will buy more — if the product is good and the availability is good. "Other retailers have no need to worry about us. The last thing we are is a threat. We were not a

to worry about us. The last thing we are is a threat. We were not a threat to retailers in New York when we moved in there. We have stimulated the total record business everywhere we have opened.



TOWER'S LONDON landmark: the old Swan & Edgar building at Piccadilly Circus.

"I do not believe there is a limited record market in the UK. There is a large latent market that can be tapped if retailers advertise and promote themselves properly." Tower intends to take its share

of that market by creating in its store an "entertainment environment" where video screens and a DJ will keep visitors amused and where Tower will not complain if

where Tower will not complain if they linger without buying. "People like to hang out," says Solamon. "We will try to create a situation where hanging out is the thing to do. The correct way to buy records is when you have time to do it. You shouldn't have to rush in and out and jostle with everybody on your lunch hour. You should be able to go in, meet people with similar interests and people with similar interests and have the environment to discuss things with them."

things with them." The other prong of Tower's market attack is the range of pro-duct it will be carrying. "It's all a question of attitude and we will be taking a serious approach to the availability of product and the stocking of it," says Solomon. "For instance, we will have a big country section and I don't care if it sells or not. If somebody walks in and finds a record that they've been looking for everywhere else been looking for everywhere else then we have done our job. That's the image of the store. That's what it's all about."

That's what it's all about." Does that mean that if the approach works in London, Tow-er will try it elsewhere in the UK or in Europe? "If this store is a success we'll probably look to other stores but we have not planned that far in advance. When an opportunity presents it-self then we attack that opportun-ity. We do not have a game ity. We do not have a game plan. D

Nigel Hunter reports from the WEA sales conference



Madonna, Straw HECORDS BY Madonna, Straw-berry Switchblade, ZZ Top, Bril-liant, Matt Bianco, Sister Sledge, Echo and The Bunnymen and Jesus and Mary Chain were among the product highlighted by WEA sales and marketing director Paul Conroy at the end of the company's Bournemouth sales conference. Angel, the new Madonna sing-

Angel, the new Madonna sing-le, scored a 150,000 sell-in, and is being supported by music press being supported by music press advertising and posters. ZZ Top's next single, Sleeping Bag, is set for September 22, with a TV-supported LP later in the autumn. Also on TV will be the new Echo and The Bunnymen album scheduled for the end of this month with four actra tracts is

scheduled for the end of this month, with four extra tracks in-cluded on the cassette version, and a forthcoming Sister Sledge LP. Al Jarreau's Let's Pretend will be a double A-side single, and the album, recorded live at Wembley, will have simultaneous music video release video release.

Conroy urged the sales force to get behind A-Ha, the Norwegian band which has broken in the States, to achieve the same result here. The single Take On Me has been reparded in a comic been re-packaged in a comic book bag for a limited run of 50,000 for September 16 release.



ZZ TOP: Sleeping Bag scheduled for September 22 release



WEA salesman of the year Phil Day (left) and area manager of the year Bill Whitney (right). Their awards were presented to them by chairman Rob Dickins and general sales manager Jeff Beard.

BOOK YOUR STAND AT MIDENVICE STAND AT MIDENTIONAL VIDEO-PROMO AND VIDEO PROGRAMME MARKET

MIDEM '86 20

ALL YOUR PROSPECTS WILL BE THERE

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will be attended by the elite of the Industry from over 50 countries

worldwide – a truly International market place. You can be sure that they will all be eager to negotiate with British companies – whom they rightly regard as originators of the world's best videos.

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Over 900 journalists from around the world will be at MIDEM's 20th Anniversary and you can be sure that they will also be keen to meet the British companies who will be there.

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Given that you are a British company, there is every likelihood you will qualify for a BOTB subsidy as an exhibitor at MIDEM VIDEO MUSIC providing your stand is booked by Nov. 10th. I'll tell you about it when you call me.

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It's a fact that if vou took a year off from your day-to-day work and travelled the world you might just get to meet most of the contacts you'll meet in one place at MIDEM VIDEO MUSIC, but we doubt it. MIDEM VIDEO MUSIC is about giving your business one huge lift in a single concentrated spell. So we believe you'll want to be there with the

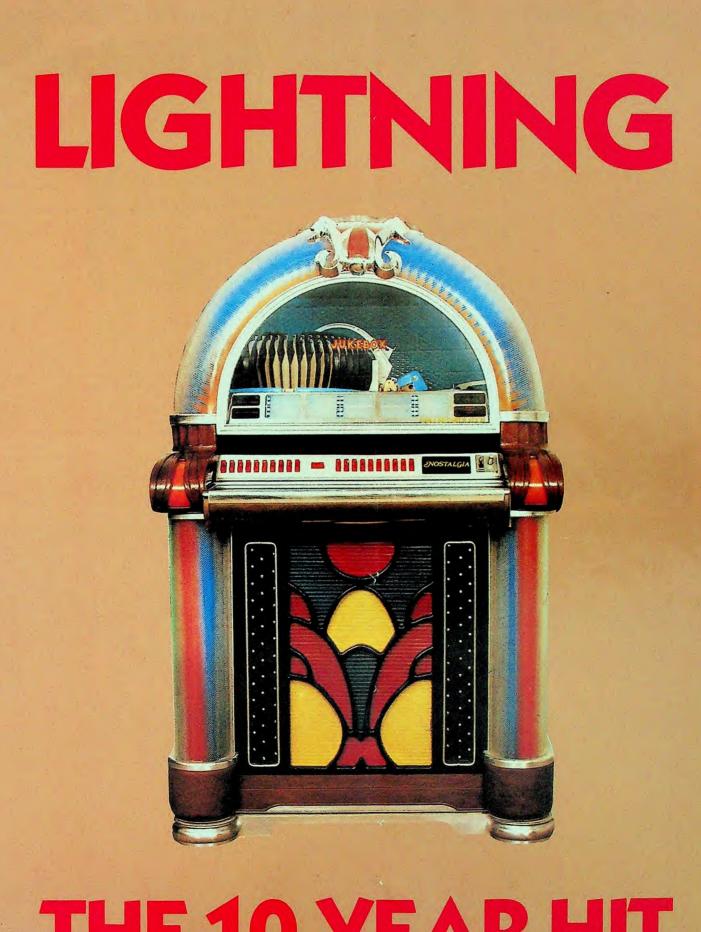
world's music industry in Cannes, in January '86.

Our service is total covering travel and accommodation at advantageous rates, assistance with freight and, included in your stand cost, a furnished office complete with telephone ready and waiting for you. We'll even lay on your video play back equipment and a hi-fi system! All you have to do is be there so call me, Peter Rhodes now on 01-499 2317 and I'll show you how you

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TOP THE REAL PLANE	"The British Record Industry Charts © Social Surveys (Gailup Pall) Ltd 1985. Publication rights ficensed exclusively to Music Week; broadcasting rights to the BBC. All rights reserved."	NEXT 25 THE NEXT 25 THE NEX 76 (88) ONEINA MILLION, Hugh Comwell Pontrait AGG08 (127-TX6604)	 () COME TO MY AID, Simply Red (ie) CLOSE TO PERFECTION, Miquel Brown (ie) CLOSE TO PERFECTION, Miquel Brown (ie) WHAT ARE WE GONNA GO ABOUT IT? Mercy Mercy (-) SEXUAL THERAPY, Billy Paul Total Experience/RCA PB 49933 (12"-42") 	 (86) SHOULDN'T DO THAT, Kaja (A) JOLENE, Strawberry Switchblade (B3) UNKISS THAT KISS, Stephen Duffy (85) HARDEST PART IS THE NIGHT BOD 	 () ON THE ONE, Lukk featuring Felicia Collins () LIVING ON MV, Freddie Mercury () LUNING YOU, Feargal Sharkey (31) WHEN YOUR HEART RUNS OUT OF TIME 	(77) CITY RHYTHM, Shakatak (77) CITY RHYTHM, Shakatak (—) I'M FALLING, The Comsat Angels	I THOUGHT I'D NEVER SEE YOU AGAIN, Working Week Vir, APPETITE, Prefab Sprout Kitchenware, COME BACK, Spear Of Destiny COME BACK, Spear Of Destiny	 ((7) DONCURT CHARLOSSING (7) DONCIN' IN THE KEY OF LIFE (Remix), Steve Arri (96) SMOKIN' IN THE BOYS ROOM, Môtley Crüe (93) BACK ON THE STREETS, Saxon 								5						
SI GOI ("The British Record Industry Charts © Social licensed exclusively to Music Week: broadcast	Not David Bowie and Mick Jagger EMI America (12)EA 204	10 HOLDING OUT FOR A HER	3 I GOT YOU BABE DEP International/Virgin DEP 20(12) 2 UB40 Guest Vocals by Chrissie Hynde 7 TARZAN BOY	3 Baltimora Columbia (12)DB 9102 5 20 PART-TIME LOVER Motown ZB 40351		4	S 5 KUNNING UP I HAI HILL Kate Bush SAV I'M VOILD NIIMBED ONE		ALONE WITHOUT YOU	8 King CBS(T)A KNOCK ON WOOD/LIGHT MY EIRE (Remix)	16	23	o 9		15	13	21 TESTERUATS MEN	19 31 PUWER UP LUVE Chrysalis HUEY(X) 1 Huey Lewis And The News Chrysalis HUEY(X) 1	20 17 WHILE WEDDING Billy Idol Chrysalis IDOL(X) 5	21 26 Bryan Ferry E'G/Polydor FERRY 2 (12" — FERRX 2)	22 28 Rebecca Storm Connie') Towerbell TVP 3 (12'-TVEP 3)	23 14 HOLIDAY • Sire W 9405(T) 23 24 Madonna 23 70U'RE THE ONE FOR ME (Paul Hardcastle Mix)



THE 10 YEAR HIT

61 PG



51.12

Lightning Distribution, with a history going back 30 years, has proved it's not just a flash in the pan.

Bolt from the blue suede

vear of change in the music industry. It is widely regarded as the year when the new 'pop' music began to make serious inroads into the marketplace that had until then been dominated by the likes of Johnny Ray, Frankie Laine, Guy Ben-Mitchell, Tony nett. Rosemary Clooney, Doris Day and dear old Jimmy Young. Rock

Around The Clock by Bill Haley and The Comets made little chart impression when it was first released in January 1955. But on its re-release and chart entry in October, the record was in the charts for four months. Drainpipe trousers and liberal applications of Brylcream became the order of the day as the new rock'n'roll-based craze swept the country. And the music injected some much-needed excite-



RAY LAREN ment into the music scene.

At the same time, the juke box arrived and one particular juke box in an Essex cafe is where Lightning had its origins.

Raymond Laren was then a young chemistry student. He is now managing director of a company that supplies records to 80 per cent of the UK's jukeboxes and is a wholesaler distributor of records, cassettes, video software, laservision discs, compact discs, home computer hardware, software, peripherals, accessories and telephones.

Laren's and Lightning's policy has, from the start, been forward-looking, keeping up with — and where possible, ahead of — the new technology and the changing trends in leisure-time activities.

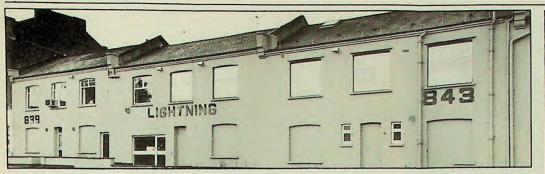
More on the company's current activities later, but now back to 1955 and that juke box ...

Raymond recalls. "The juke box in my father's cafe in llford, the first British-made machine, was starting to take a fortune. My father bought the box eventually, and then bought more boxes to put in other peoples' cafes.

"At that time I was studying chemistry, but decided to take a course at Balfour

Wea Records Ltd.

From The Company Who Knows How To Grease Lich



Marine and become a juke box engineer. So then, while my father emptying the was machines, I was servic-

ing them." They gradually in-creased the number of machines and soon realised that they really needed to buy the records for them direct from the record companies.

"The only way to be able to do this was to buy an existing record shop. Around 1961/62, my father bought a record shop in South Woodford the Music Woodford Saloon - the listening facility was literally an earphone on a stick."

Then, in early 1967, as a wedding present, Ray's father gave Ray



THE LIGHTNING HQ before (below) and after (top) its dramatic expansion first shop, and secure." his

called it the Pop Inn. It The cellar beneath was soon to become a the South Woodford very successful record store, and further shops were opened.

Laren's retail business was booming: "The shops, in busy high street locations, were hugely successful and income was

shop was rapidly developing into the nerve centre for local juke box operators, at the same time as the retail side was developing apace. Laren gradually became more absorbed in this side of

the business.

"We were supplying other operators and eventually we were able to go to the record companies and do deals.

Laren For Music was formed in 1973, operating out of that famed cellar in Woodford.

JUST SOME of the vast stock

Today it programmes over 30,000 juke boxes each week and accounts for 80 per cent of the UK business.

It was through this careful programming that Laren built its reblending putation. oldies, evergreens and chart material to give the operators lasting programmes. The Power famed Laren Packs were hailed as the approach to juke box programming.

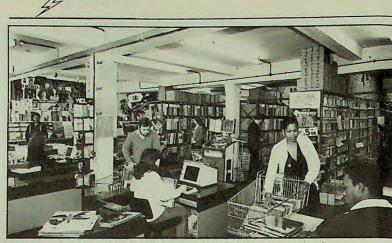
Recently, Ray Laren summed up his programming theory thus: "It is worth bearing in mind that the

DON'T WATCH THAT WATCH THESE LIGHTNING

TOM ROBINSON VISAGE **OUT NOW** DONNA SUMMER **PINK FLOYD** RAINBOW **BRONSKI BEAT** VENOM THE ICICLE WORKS WILLIE AND THE POOR BOYS TEARS FOR FEARS BLANCMANGE **DIRE STRAITS DAVID BOWIE** ROXY MUSIC **ELTON JOHN** STATUS QUO THE STYLE COUNCIL SIOUXSIE AND THE BANSHEES **BIG COUNTRY**

PolyGram Video ******

MUSIC WORTH WATCHING



COMPUTERISATION gives eficiency and speed at the checkouts



best juke box in the world, on the best site, with the wrong programme can never achieve its full potential, while even an old model, regularly serviced with new records and with a thoughtfully selected and wellbalanced programme, will always maintain high income — especially if supplied by Laren For Music."

That philosophy holds good for Lightning and for Laren today. Providing the best possible service pays dividends.

Jukeboxes are still an important part of Lightning's activities. But the firm now embraces a very broad

'The gap in the market for such an operation became clear in our first three months of operation. We originally budgeted to take £3,000 a week. By Christmas that year we had taken more than £1 million.'

range of operations. Diversification, like service, is another of the essential ingredients that make up the Lightning success story.

Ten years ago, Laren's retail business had expanded to include a chain of five shops across East London and Essex, but Laren was looking further afield into other potential areas of the business which resulted in the wholeoperation saling getting off the ground. Ray Laren recalls: "I'd started advertising

in the trade press — Record Retailer as it was then — telling dealers that I could supply them with records at good prices. I was simply drawing on my own experiences of the record business, but taking it one stage further."

The reaction to those early ads saw Laren inundated with orders.

"It would have been easy to carry on with the retail side, adding new shops to the chain whenever possible, but somehow, the wholesaling side seemed more exciting. I was forced into a decision because I'd then reached the point

where the cellar was

"It was clear that

there was plenty of business out there, and so in September

1975, teaming up with my brother-in-law

Norman Mandell (now

Lightning's financial director), we formed Lightning Records. "The gap in the mar-

ket for such an oper-

ation became clear in

our first three months

originally budgeted to

take £3,000 a week. By

Christmas that year we

had taken more than

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ridiculously small.

Over the past ten years, while maintaining its position as a leading wholesaler of records and tapes through both the bad years and the good years - Lightning has been regularly adding strings to its bow, seizing on opportunities thrown up by the developments in leisuretime technology and providing a service that simply makes it easier and more efficient for a retailer to buy his product from Lightning rather than from anywhere else.

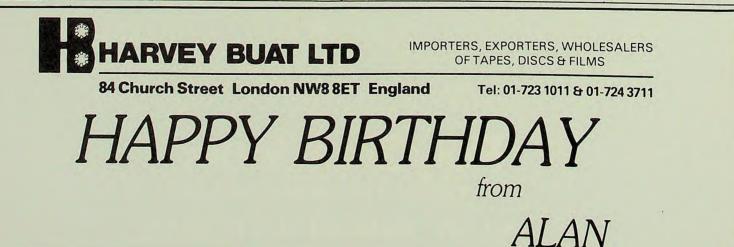
"Especially since the record business slump in the late Seventies, we have always taken great care to diversify our interests. Our policy is that it is always dangerous to have all your eggs in one basket," says Raymond.

"We are now one of the top video wholesaling companies, and we were in at the beginning of the home computer boom. When Atari introduced their VCS home computer system in 1978, distributed we the hardware and the software. And as the industry flourished, we swiftly became the number one distributor for Commodore, Amstrad, Atari, Sinclair and over 300 software houses.

"We are always looking for additional lines. Last year, for example, we moved into telephones — there's no reason why record retailers shouldn't ring up extra profits by selling phones!"

'Laren sees a "huge future" for the compact disc, and is look-

Continued on page 11



4 LIGHTNING SUPPLEMENT





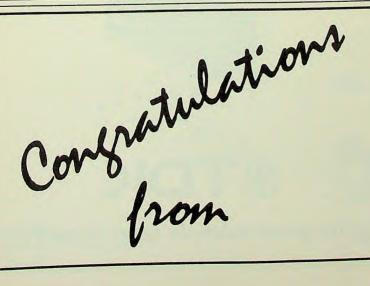
U2: CONSISTENT seller through the year

IT'S ALL OVER

ISLAND RECORDS CONGRATULATE LIGHTNING FOR GETTING THE NEWS AROUND

HAPPY 30TH BIRTHDAY





Key staff means en

MANY OF the key staff at Lightning have long experience of working the record retail in trade, and so understand all the problems the retailers have.

Howard Slade. Lightning's stock controller of albums and compact discs, has been with the wholesaling operation for eight years, and previously ran his own record shop.

Howard says: "If I was in retailing now, I'd have accounts with all the record companies plus accounts with the wholesalers. We can provide a next day service which the majority of record companies can't, which is why a lot of retailers use us for 'topping up' stock. "We have the expe-

rience and the knowl-

edge to provide a very efficient service. And, most importantly, we have the facility to react very quickly. And through our computer we can keep tabs on sales by the minute."

As a record and tape Howard wholesaler, believes that Lightning has established itself at the forefront by providing the service that retailers need, and by having the right people in the right roles. "There is no substitute for experience and knowledge," adds Howard.

This summer, to date, has been a particularly good one for album/ Lightning's cassettes sales: "Following the Live Aid concert, everything went berserk."

As an example of this event how

affected business. Howard cites Queen's Greatest Hits album: "This is a consistent seller throughout the year. Before Live Aid we were averaging around five a week. Afterwards we were doing 500 a week — and the same applied to U2. Fortunately in this case the record companies were able to react very quickly."

On the compact disc front, Howard carries around 500 titles in stock at any time.

"We had a few problems at the start of the year," says Howard. "But generally, things have improved. The basic problem with CD is that there is more demand than supply. On compact discs, Lightning offers clients а special ordering facility.

Singles stay buoyant fter Live Aid winner

SINGLES BUSINESS at Lightning is more than And, as buoyant. buyer/stock singles controller Malcolm Batchelor points out, this summer has seen a substantial increase

in singles sales. "Since Live Aid," says Batchelor, "there has been much much more interest in records. This year we have not experienced the usual summer lull.

"All areas' of the singles market are doing well, particularly 12-inch singles and the oldies. As well as Keith Yershon's Old Gold series, we stock and supply all the majors' catalogue back singles, including such classics as House Of

The Rising Sun. "Generally, I think that youngsters who have tried out music on video and computer games are coming back to music."

Computerisation has considerably helped Batchelor's buying and stocking plans, and he reports steady interest from retailers across the board — both multiples and indepen-dents. "As the information builds up on the computer, we are able to order accordingly," says Batchelor.



MUSIC WEEK SEPTEMBER 14 1985





Growth goes on for music video

MUSIC VIDEO has proved to be a successful area of business for Lightning. Video sales manager Brian Yershon believes that around 20 per cent of all music videos in the UK are handled by Lightning. An important breakthrough for Lightning was the signing of an exclusive deal with Island for the Bob Marley Legend video.

"We managed to get an exclusive on it," says Yershon, "Island had started to handle it



BRIAN YERSHON, Lightning's video sales manager (right) is pictured with Jettisoundz' John Bentham following last week's conclusion of a deal for Lightning to distribute Jettisoundz video Paul Young and The Q-Tips. A live album of the same concert is released by Pickwick International on the same date and simultaneous point-of-sale marketing is planned. themselves, but they soon realised they needed someone who would put a lot of effort into independent dealers as well as multiples."

The quality of service and the promotion Lightning gave to music video soon their resulted in supplying some of the and the multiples major record chains as well as the independents. Boots and Our Price now are exclusive customers. Harrods Virgin and W. Smith are other clients.

Lightning is also trying to educate the video specialists to stock music titles.

"We are busy all year round," says Yershon. "There are always repeat sales and, to my mind, the steadiest market is the under-£20 product. "We rarely have dead stock on music. We buy every title, not necessarily in volume, and have the biggest selection in the country — probably 500-600 titles — turning over once a fortnight." Lightning, with its

Lightning, with its own sales force of 16, is always looking for new music outlets.

As well as the music titles, Lightning covers the other areas of video. But for these to be considered sales items, Yershon believes there must be a price ceiling of £20. Yershon sees chil-

Yershon sees children's videos as the next market to crack, "It's got to go direct sale, and prices have been going in the right direction for some time. But before we can expect significant sales of children's titles, the retail price has to come down to around £20."

With regard to feature films, Yershon feels that while some pricing policies have helped to swing feature product away from rental towards sales, they do not bear repeat-viewing.

"CONGRATULATIONS ON YOUR 30 YEARS HERE'S TO THE NEXT"

то

CONGRATULATIONS

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Lightning catalogue makes easy picki

LIGHTNING PUB-LISHES an extensive Music On Video cat-The current alogue. one contains details of almost 600 titles. covering the whole spectrum of music, classical and contemporary. It is split into two basic parts, a category index and a title index, and further split

in categories into subdivisions ranging from contemporary rock and pop through heavy metal, reggae and country and western to ballet and opera, to mention but a few.

In these categories, Videos are arranged alphabetically, and the title index contains all the titles in alphabeti cal order. So dealers, if unable to find an album under category (eg does Grace Jones fit into rock/pop, disco/ soul or reggae category?) can simply look up the title at the rear of the catalogue.

The catalogue is available free to new and existing accounts.

Brent Walker signs sole distribution dea

BRENT WALKER, the entertainment maior and leisure conglomerate, has announced an exclusive deal with Lightning for distribution of their video product.

First among the new titles Lightning is handling on behalf of Brent Walker is

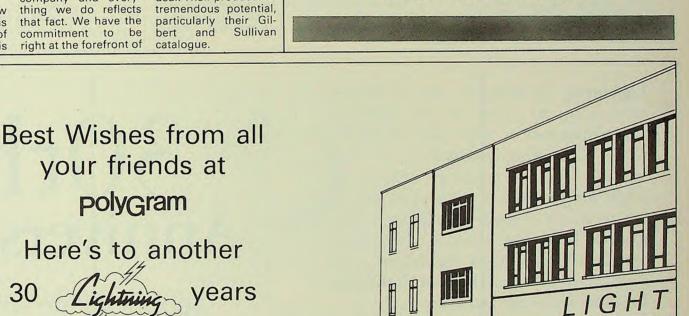
Mountbatten Last Viceroy. Jonathan

30

phonogram

Davis Brent Walker video's chief executive said: "Brent Walker is a public prestigious company and everything we do reflects that fact. We have the commitment to be right at the forefront of the video industry.

Ray Laren, Lightning's managing direc-tor, comments: "I am enthusiastic very about the Brent Walker deal. Their product has and bert



10



We are pleased to be suppliers of PVC sleeves to Lightning Distribution

HAPPY BIRTHDAY

Aviv Plastics Limited

Green Leaf House, Darkes Lane, Potters Bar, Herts. **Computer ensures quick response**

AS WELL as selling computers and software, the many areas that Lightning's business encompasses are fully computerised.

"All our staff are trained to use the computer system," Lightning's general manager Vaughan Bendall says. "A large part of the process is to teach them not to be afraid of it."

In the telephone sales office there are 10 girls taking incoming calls and another four making outgoing calls, advising retailers of new products available.

Lightning ensures as a matter of course that any order received by 4.30 pm one day is despatched for next day delivery.

"It means that retailers don't need to carry large stocks, and hence face the possibility of building up an overstock on anything," says Vaughan. "We are the ones who carry the depth of product. "Almost everything we sell is available else-

"Almost everything we sell is available elsewhere, so the onus is on us to be as efficient as possible. We've got one or two exclusive lines, where dealers must come to us. But very largely we stand or fall by the quality and usefulness of our service."

Vaughan, who has been with Ray Laren for 13 years, going back to the days of the Pop Inn, is a firm believer in bar-coding. "It makes life so much easier by speeding up the operation many times over. With cash and carry, for example, when a customer arrives at the check-out with a basket-load of product, the person operating the till only has to scan the goods with a light pen, rather than having to read the catalogue numbers of each item and type them into the machine."



THERE ARE computer terminals all over the Lightning building, providing an efficient service both for customers and those working in the various departments.

Stay sharp and stay in business

LIGHTNING'S financial director and cofounder Norman Mandell believes that the only way to stay in business is to be sharper and more efficient than everyone else. "If only our

"If only our suppliers could be as organised as us," says Norman. "But having said that, it's good to report that both the video and home computer suppliers are much more on the ball than they were two years ago.



MANDELL: keeping an edge

"On the video side particularly, there are fewer companies to deal with, only the strong have survived. They have been the ones not only with the best product, but who have handled it most efficiently."

Lightning (lit'-ning) n. the wholesaler celebrating 30 years in the business. Light'ning-rod n. what they go fishing with. Light'ning-conduct'or n. man leading the Lightning Orchestra. Light'ning-switch n. when man leading the orchestra changes his clothes. – like greased lightning - speed at which orders are dispatched. Sheet lightning, what they sleep between. Forked lightning, how they feel at the end of the day!

Lightning – Congratulations on 30 years electrifying service!



K-tel International (UK) Ltd., 620 Western Avenue, London W3 0TU 30th Anniversary

Lubbock Fine wishes Lightning Distribution Ltd. a happy 30th Anniversary and continued success in the future.



The Foremost accounting service to the Entertainment business. 3-5 Bedford Row, London WCIR 4DB. Telephone: 01-242 9881.Telex: 263297. Lightning

MUSIC WEEK SEPTEMBER 14 1985



Team with the force

SOME OF Lightning's Winning Team — Video sales manager Brian Yershon holds the cup, flanked by among others — publicity manager Dave Woods and national sales manager Ken Gregory.

The Lightning Team

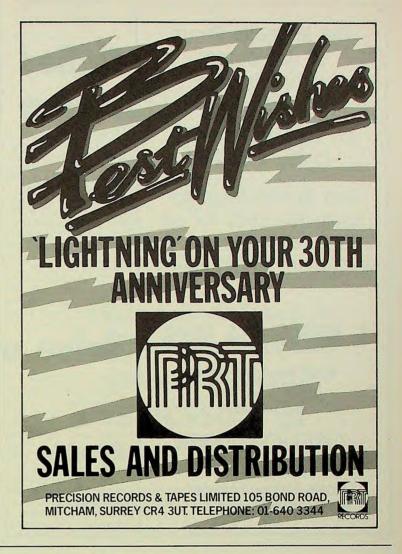
Directors

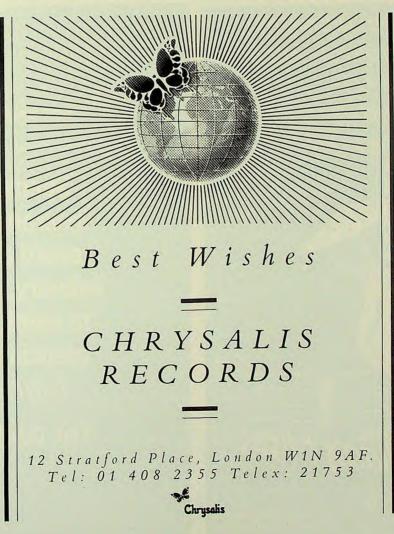
Raymond Laren — Managin'g Director Loretta Cohen — Home Computer Director

Norman Mandell — Financial Director David Powell — Operations Director

Vaughan Bendall — General Manager Malcolm Batchelor — Singles Buyer/Stock Controller Singles Ted Carfrae — Returns Manager Esther Digas — Returns Dept Solomon Georgiou — Despatch Manager Marion Green — Telephone-Sales Manager Sue Hayter — Credit Control Manager Graham Lambdon — Export Manager Phil Middle — Computer Systems Manager Howard Slade — Stock Controller Albums and Compact Discs David Woods — Advertising and Publicity Manager Brian Vershon —

Brian Yershon — Video Sales Manager Fred Cripps — Cash & Carry Department Manager





The Margolis Group of Companies congratulates Lightning on 30 years service to the industry

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Skilled programming good jukes means

LAREN FOR Music is easily the largest supplier of records to the UK juke box industry, claiming about 80 per cent of the market.

Laren's juke-box programming is a skilled affair, drawing on all the knowledge all the knowledge gained during the company's ma years in the trade. many

"It's a question of ensuring that the right records appear on the right juke boxes in the

says direcright sites tor David Powell. "If that can be achieved, juke boxes are very viable propositions, both for us as prog-rammers and for their

operators. "We play an important part in helping to ensure that viability by picking out ourselves about 60 to 70 per cent of the records we send out. Because of our ex-tensive dealings with the record industry, we

are in a better position than most juke box operators to know operators what records are in the pipeline, and to gauge which ones stand the best chance of being juke box hits."

As with all the Lightning operations, great emphasis is placed on quality of service at Laren For Music. "We offer a good

range of products and we can deliver the next day,' says Powell.

Lightning's numerous

catalogues including

music video, Laser-discs and telephones.

sibility for promoting the wide range of ser-vices that Lightning has available to deal-

ers. And as these grow and expand, he finds himself involved in an

ever-increasing range

Woods has respon-

video.

Laser-

mainstream

of media.



COHEN: no softy

Hard head for software

COHEN. LORETTA Lightning's home computer director, has established herself as one of the home computer industry's lead-

"Lightning's busi-ness is now about one third computer software and hardware," says Cohen. "I don't agree with all this talk of a dead market. What's happening is what has already hap-pened to video — the business is growing

up. "The titles are better because they have to be. The new games are selling through very strongly, and we've got rid of all the rub-bish."

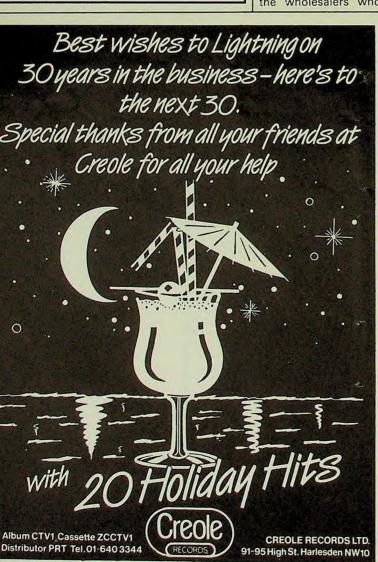
divers WOODS DAVE is

advertising and publicadvertising and public-ity manager for Light-ning. He joined the firm in 1983 after pub-licity and publishing stints with Corgi Books, Polydor Re-cords and others.

"It's great to work for an enterprise like Lightning because so much care is taken to diversify. If you look at the wholesalers who

have gone out of busi-ness, they're the ones with too narrow a base, either in terms of product or distribution area. We, on the other hand, have expanded into many different areas, all broadly to do entertainment. with And we supply cus-tomers all over the world."

One of Dave Woods' tasks is to produce



Farr Insurance Brokers Ltd.

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MUSIC WEEK SEPTEMBER 14 1985



vital. "At present," sug-

don't do much except

entertain, but who

knows what they will

be able to do in the

would have predicted

in 1973 that 7.25 mil-

lion video machines

would be bought in

will be aware of it. If

it's marketable and

saleable, Lightning will

be stocking it, continu-

ing to provide an essential service for

If it's new, Lightning

And

who

future?

this country?'

Bolt from the blue suede

Continued from page 4

ing forward to a major expansion in the laserdisc field. "LaserVision is still

technically the best domestic video system available. It suffered at the start from a poor selection of titles. Now, Philips has given us the responsibility for choosing software, we will be taking full advantage and making flight material top for available the

system. "Next year, a ma-

Hard head

Continued from previous page

In fact, she spent most of her early days with the company on the phone to dealers, giving them advice. What, and how much product should be stocked? How should computers and games be displayed? How can

chine being is launched combining compact disc and LaserVision which can only be good news and this should prove another natural for record shops. Whatever the sound carrier, the first place anyone thinks of going to buy it is a record shop. It's important to get in and get established early.'

All the technologies are coming closer together as new developments are announced with alarming regularity. Keeping abreast of them is

strated?

retailers. they be best demon-

and this turnover has remained extremely It all took time, but it good.

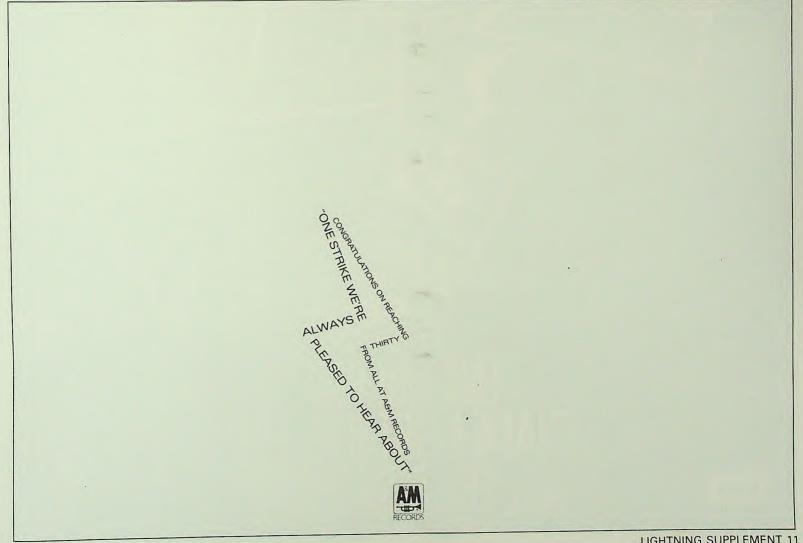
has paid dividends in On the hardware side, Lightning now the level of business Lightning now enjoys. concentrates on two Loretta Cohen conmanufacturers cedes that the market Amstrad and Commois stabilising. The huge quantities of software dore. "The reliability of both is excellent and improving all the time," says Loretta. being shifted two years ago will never be "We're doing especi-ally good business with the Commodore equalled, but the higher quality of the product has allowed 64 Value Pack.' for higher unit value,

HAPPY IRTHD

Congratulations to Lightning Records from all of us at ERICSSON on your 10th Birthday

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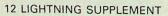
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DOUBLE ALBUM

THE DAMNEL

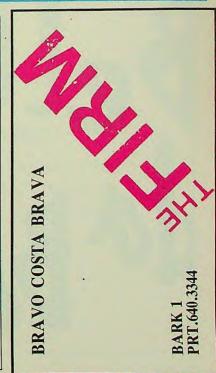
EMI and PMI THANK LIGHTNING FOR ALL THEIR SUPPORT!



EMI

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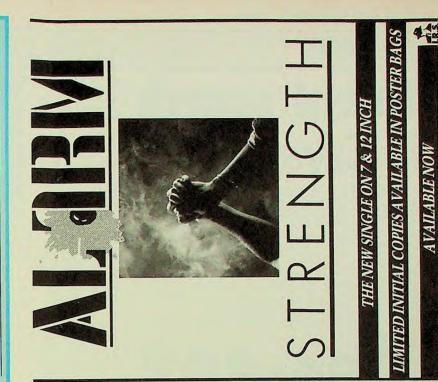
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OL Royalle Delite	53 SHE SELLS SANCTUARY The Cult	50 DANCING ON THE JAGGED EDGE Sister Sledge	59 HEAVEN KNOWS Jaki Graham	66 TEM DIRTY OLD TOWN	46 EMPTY ROOMS Gary Moore	68 THE LOVE PARADE The Dream Academy	57 YOU'RE MY HEART, YOU'RE MY SOUI Modern Talking	47 FRANKIE	66 DON'T YOU (FORGET ABOUT ME) Simple Minds	76 ASK THE LORD Hipsway	73 PALE SHELTER Tears For Fears	74 TET HOT FUN	48 RASPBERRY BERET 48 Prince and The Revolution
TO	63	2	65	66	67	83	69	70	1	72	73	74	75



A VAILABLE NOW



YET ANOTHER West End nightclub is to provide a weekly showcase for new rock and pop talent. Showcase Promotions, a West London com-

hew rock and pop talent. Showcase Promotions, a west Ebhoot which will feature up to six acts a week. Showcase's Roy Pollard says: "Our aim is to provide the music business with a suitable venue for previewing new talent. Membership to the Crystal Ball will be restricted to music and entertainment industry

to the Crystal Ball will be restricted to music and entertainment industry personnel and will allow free admission every Wednesday — admission to non-members will be by advance ticket only." He adds: "Legends is a mere stone's throw away from most music business offices and the ideal location for a promotion of this kind." Anyone interested in providing an act for a Crystal Ball showcase evening should send cassettes, records, photos etc. to Showcase, 26 Great Western Road, London W9 3NX (01-289 5446).



TWIGGY HAS signed to Arista Records and is in London finishing her first album for the company, working with writers and producers Charlie Skarbek and Tim Smit; a single Feel Emotion will precede the LP. Left to right: Joe Kiener, vice president — international A&R and marketing RCA/Ariola, label manager Mark Foster, Charlie Skarbek, Twiggy, manager Neville Schulman, Brian Yates, acting managing director Arista, and Tim Smit.



MARILLION WERE recently presented with a selection of gold and silver awards for UK sales of their three most recent albums as well as a silver awards for UK sales of their three most recent albums as well as a silver disc for the single Kayleigh. The group are about to start a 23-date UK tour which includes six sold-out dates at London's Hammersmith Odeon, followed by an European tour running through until mid December. The band's latest single is Lavender, a re-recording of the track from the current LP, Misplaced Childhood. Left to right: Simon Hanhard (producer of the Real To Reel LP), band members Mark Kelly, Pete Trewavas and Ian Mosely, Ken East (president and chief operating officer Europe and International, EMI Music), Fish, John Arnison (manager), David Munns (director of artist development, EMI Records) and band member Steve Rothery.



ASSIGAL

B Minor Mass, Bach. Emma Kirk b Winor Wass, Bach. Emma Kirk-by, Roger Covey-Crump, David Thomas, Taverner Consort and Taverner Players, Andrew Par-rott. EMI Reflexe 2LPs EX 27 0320 0239

This is a very important addition to EMI's Reflexe series. The first "authentic" performance of Bach's B minor Mass using one voice to a part was directed by Joshua Rifkin on Nonesuch, and its extraordinary sales success re-flected the interest in this kind of performance.

Parrott's version is, in a way, a kind of second generation recording. It follows many of the les-sons learned by Rifkin, such as

one voice to a part most of the time, but differs in other ways. For a start, Parrott prefers us-ing boy altos to counter-tenors and altogether takes a more austere approach. Whereas Rifkin can sound very emotional at times, Parrott holds his forces more in check. Occasionally, this means that Parrott's performance becomes academically severe, but in the end, the total effect, I think, is clearer.

Parsifal, Wagner. Donald McIn-Yarsirai, Wagner. Donald Mcin-tyre, Waltraud Meier, Warren Ellsworth, etc, Orchestra and Chorus of the Welsh National Opera, Reginald Goodall. EMI EX

27 01783. 5LPs. The British recording catalogue would have been incomplete without a recording of Parsifal by the greatest British post-War Wagnerian, Reginald Goodall — certainly this is a significant event

certainly this is a significant event for recorded opera. Unlike the Ring cycle also made by EMI and Goodall with the help of the Peter Moores Foundation, Parsifal was re-corded in the original German, following the production in following the production in Wales

Reviews

All Goodall's well-known characteristics are evident here, espe-cially in the very measured temcially in the very measured tem-po which stretches the forces of the Welsh National Opera Orchestra to its limits. In fact, the slow tempo affects the whole production, with certain singers managing better than others. Donald McIntyre's lighter tone is perhaps. perhaps more absorbing than Robert Lloyd's on the Erato recording — but I found the heavy vibrato of Philip Joll as Amfortas too much to bear. Waltraud Meier

The Cambridge Buskers Handel Bach. DG 415 469.

The Cambridge Buskers Handel Bach. DG 415 469. Once again the Cambridge Buskers take popular classics down to their common denominator of flute and piano accordion, concentrating, this time, on the Baroque period. Few of the greats escape their attention, from the Hallelujah Chorus and Pachelbel's Canon to Vivaldi's Four Seasons. Most should be in dubious taste — including a medley of Bach's Brandenburg Concertos Nos 1-6 despatched in one minute 37 seconds. But somehow, the lightheartedness of it all makes it as enjoyable as a souffle, especially amusing sleeve notes by Fritz Spiegel. A good Christmas present.

is a warmer, and less frenetic Kundry than Yvonne Minton on Erato, but EMI's Parsifal, Warren Ellsworth, becomes almost mannered in an attempt to sustain the pace. Yet

in the end, the extraordinary Goodall control exer-cises a hypnotic effect, and I found myself captivated by the total effect rather than seduced by detail.

D Sharp

D SHARP'S John Deacon points out that he was slightly misquoted in last week's Classical page. What he said was: "I want D Sharp to be an umbrella for individual producers with good quality tapes ..." — not independent as printed. Apologies,

was written in 1921, yet despite that date it is strongly reminis-cent of Parsifal, though there are harmonies that not even Wagner would have dreamed of.

Spanish Guitar Music, Narciso Spanish Guitar Music, Narciso Yepes. DG, Signature, 413 991. The 10-string guitar of Narciso Yepes has dominated DG's guitar recordings for two decades and this collection for the Signature re-issue series draws on record-ing made in the late Sivilies and ings made in the late Sixties and ings made in the late Sixties and early Seventies. It is an attractive compilation of Spanish works, but is most important for two very popular pieces: Brazilian Vil-la Lobos's Prelude No 1, and the Romance written for the film Jeux Interdits by Yepes himself.

PERFORMANC JUL

Martin Stephenson/ **Virginia Astley**

AS LEAD singer with the Daintees Martin Stephenson is a stand-up comic, high on bravado and wise-cracking away, while his very fine songs are forced into an ignomi-nious second place. On his own in the daunting

On his own in the daunting baroque splendour of St James Church, Piccadilly, he may have looked less comfortable, but at last here were the songs laid bare and flooding with warmth, dness, humour and good sadness, tunes

After three vaguely fraught numbers on his own, Virginia Astley and two of her entourage came to his rescue with cello, flute, violin and some gorgeous arrangements befitting the hal-

lowed surroundings. For Virginia Astley's set Stephenson returned the favour, playing live for the first time without backing tapes.

Astley and her band of min-strels played some evocative pieces — perhaps best described as an alternative score to Picnic

At Hanging Rock. The waif-like singer has often been compared to a choirboy, so pure is her voice, but it was a far less sterile sound. Everything she did was built counc. Leverything sile did was built council a tender emo-tional core, and when she sang Soaring, it said it all really — perfectly simple and simply per-fect.

fect. After a fair few indie releases Astley has now been snapped up by the now astute Elektra, and has a single, Tender, released this week. Top 20 it may not be (although who knows in the wake of Aled Jones?) but with lan-

guage and music that refuse to devalue the currency of the heart, Astley is in her own way upgrading the often base world of pop. JOHN BEST

Lloyd Cole and The Commotions

LLOYD COLE And The Commotions, having released one of the best debut albums of last year in Rattlesnakes, are now being asked to do it all over again this year

They've set their own stan-dards, so that is what we must judge them on. And as far as the performance at. Hammersmith Odean went, it's a standard Odean went, it's a standard they're experiencing trouble in recreating. A sharp element of disappointment greeted the new Polydor single, Brand New Friend, and this continued to the actual concert.

It wasn't that the music or the quality was lacking, but more a sense of occasion or excitement. It was all fairly professional and concise, but an edge, a tinge of bite was missing. It was only on Perfect Skin and Forest Fire that things began to liven up. Coming, as they did, at the end of the performance it was really all too

performance it was really all too late. It's an irony that as Amer-ican guitar bands with country-style twang seem to be in-creasingly popular, Lloyd Cole's similar music sounds jaded. A poor concert for sure, but whether that's down to a one-off poor performance (reports indi-cate that the second night at the Palais was a marked improve-ment) or an inspirational drought, only the second LP will reveal. **DUNCAN HOLLAND**

Melon

INGENIOUS AS well as inscrut-able, these Japs. Having weath-ered the ill-conceived Western concept of a "Japanese invasion" back in 1982, when they were The Plastics, Chica and Toshi have followed the example of their country inductor. accomilation country's industry — assimilating the most interesting advances being made in Europe and the US, adding their own native wit, being and coming up with something altogether more interesting — in

altogether more interesting — in the form of a band with a name they can't even pronounce. Melon sound like Afrika Bam-baataa crossed with Frank Chick-ens. A sound perfectly captured on their 10 Records debut, Se-rious Japan, which has arrived in time to put the hop back into hip-hop just as it was getting slip-shod. shod.

For their debut London per-formance they stood on the Cam-den Palace stage, looking like re-fugees from Tron in their day-glo computer graphic make-up, with dialogue from Bladerunner setting the tone, and proceeded to set the wee raven heads (Oriental, you understand) a-bobbing with a show unmatched for affable kookiness since The B52's.

able kookiness since The B52's. Melon are in love with the modern world, all hi-tech custo-mised guitars (although the sound is mainly synth-generated) and Star Wars sound effects. They steal whatever they want to from wherever they want but the They steal whatever they want to from wherever they want, but the way they then present it, and the broken English vocals, mean they're always essentially Japanese and rather like the car-toon characters that are sup-posed to form their staple TV diet as kids as kids.

NICOLAS SOAMES

The Song, Wilhelm Stenhammar. Swedish Radio Symphony The Song, Wilhelm Stenhammar, Swedish Radio Symphony Orchestra and Chorus, Herbert Blomstedt. Caprice CAP 1285. Distribution: D Sharp. Stenhammar's Second Sym-phony was a remarkable record-

ing success in the UK a few years ago — before the Conifer import,

the name of the early 20th cen-tury Swedish composer was vir-

tually unknown over here. But the tually unknown over nere. But the inclusion of the Second Sym-phony in this year's Proms, and the release of this record, will inevitably reawaken interest.

The Song is a large-scale sym-phonic cantata based upon a secular but mystical text com-pressed into some 34 minutes. It

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25

Edited CHRIS WHITE

4AD gets

Robin Guthrie has produced the two latest releases on 4AD, the third EP Sweatbox by the Wolfgang Press and the first full-length LP Extractions by instrumental four-piece Dif Juz. In the meantime the Cocteau Twins have com-pleted eight tracks to be re-leased by the label before the end of the year.

Angel goes Criminal

CRIMINAL DAMAGE Re-cords has signed Angel Cor-pus Christi, described as "the hottest, most original female American import since Patti Smith". Her debut mini-LP I Love New York featuring male vocals by dan Vega is released next Alan Vega, is released next month. Also out on the label during October is Raw Cuts Volume 1, the first in a series showcasing psych/garage/ trash and R&B combos.



halfway PSYCHIC TV through recording a new LP, Starlit Mire, for January re-lease, and picking languidly through offers of major

12in

Rubey: just a RUBEY FORDE, the five-piece West London dance band, recently signed to Ram Records, have their first single Speed Of Light available in 12-inch format only. The group, fronted by Mar-tine Hans-Jorie who once

worked with John McGeoch

(ex-Banshees and Visage) and Russell Webb (ex-Skids), recently performed at a special Ram Records Night featuring The Vibrators and Cubic Wise, and also had their own showcase gig at the Embassy Club. They're working on new material working on new material

deals — take time off to re-lease a new single, Godstar,

lease a new single, Godstar, in early October. The single, on their own Temple Records, concerns legendary Stones guitarist Brian Jones. Its issue coin-cides with a six week Euro-pean tour by the band, that will include several UK dates. Around the same time

Around the same time Temple will be diversifying its activities to include vinyl from bands other than PTV. Among the first four or five will be releases from Zos Kia, Ram Ram Kino and Tiny Zos Lights

Tracking.

DENT

LYDIA LUNCH has a new LP, The Drowning LYDIA LUNCH has a new LP, the Drowning Of Lucy Hamilton, just out on her own Widowspeak label, through Rough Trade and the Cartel ... "Top mod band" The Scene follow their Something That You Said 7 inch with a new single in both the regular sizes this week, entitled Good Lovin' on the Diamond label through Re-volver and the Cartel. The extended ver-Lovin on the Diamond label through Re-sion also contains a version of G-L-O-R-I-A as an extra track ... Three 12-inchers just out through the Cartel by unknown bands on obscure labels are: Civilized To Death by Greeting Number Four on the Very Mouth label; This Heat by Flamingos and Sweet Stuff by Click Click both on Rors-chach Testing. And on the album front through RT/Cartel are: Arise by Amebix on Alternative Tentacies; Dial L For Love by Des Walker on Arts Network, and Abio Sunni by legendary African performerGas-per Lawal ... Nico's performance at Ding-walls is being filmed for a forthcoming South Bank Show ... 20 years on what Sid Griffin of The Long Ryders calls "the first full-blown country-rock LP", Safe At Home by Gram Parsons' International Submarine Band, is re-issued by Statik this Friday (6).

NDEPEN

WAN POPSTERS The Hit Parade have their WAN POPSTERS The Hit Parade have their fourth single, You Didn't Love Me Then, out on their own JSH label, through Revol-ver and the Cartel... The Blades — who've enjoyed three hits in their Irish homeland this year, with frontman Paul Cleary also writing the number one single for Ethiopia, Show Some Concern — have their debut LP, The Last Man In Europe, available now in the UK on the Brixton-based Reekus label, through Nine Mile and the Cartel... After the dancefloor smash Movin' by 400 After the dancefloor smash Movin' by 400 Blows, Illuminated Records' latest potshot at the nation's discotheque is Dance Crazy by female vocal duo Chai-am. Distribution is by Pinnacle . . . Mute has imported a few

copies of the 12-inch version of Nick Cave's Tupelo from the US... Also on Mute is an album from Crime And The City Solution, Just South Of Heaven, and a single from Erasure, Who Needs Love Like That... The Caledonian black music indie Move Re-cords has a four track mini-LP compilation featuring contributions from Percy Larkins, Joey Dees, Frederick Bullard and Carol Shinnette. Distribution is by Fast Forward and the Cartel ... Also through Fast For-ward is the much-delayed 10-inch from Rip Strip & Fuckit, A Month In Bohemia Is Worth Two In The Bush, on the new Dis-posable label; a stompabilly album, Wild Women Vs Rubber Fish by Dead Neigh-bours, which has been partially produced copies of the 12-inch version of Nick Cave's Women Vs Rubber Fish by Dead Neigh-bours, which has been partially produced (unlikely though it seems) by Robin Guthrie of The Cocteau Twins, and is on the Sharko-2 label; a Blue Monday-style electro-dancefloor offering called Destina-tion D-Day by Days Of 29 on BRAW Products/Trigger Happy; and finally a re-recorded version of the title track from The Snakes Of Shake's mini-LP Southern Cross, now out as a 12-inch single on the Tense But Confident label ... John Cale has his Artificial Intelligence album out soon on Beggars Banguet's Second Sight soon on Beggars Banquet's Second Sight series

EARTHWORKS INTERNATIONAL has re-leased a compilation of dance music Viva! El Ritmo, a co-operative venture between the label and the British-Cuba Resource the label and the British-Cuba Resource Centre, an organisation which promotes friendship between the people of Cuba and Britain. The LP features music from some of Cuba's most popular artists and is be-lieved to be the first such album released for more than 25 years ... Young British rock duo Rio have their debut album Borderland released this week by Music For Nations, followed by a single I Don't Wanna Be The Fool on September 19...

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On Land, At Sea and In The Air

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SHOCK, The Motels	Capitol
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MASK OF SMILES, John Waite	EMI-America
THE HISTORY MIX VOLUME 1, Godley & Cre	eme Polydor
LITTEL BAGGARIDDIM, UB40	A&M
NO LOOKIN' BACK, Michael McDonald	Warner Bros
STANDING ON THE EDGE, Cheap Trick	Epic
BUILDING THE PERFECT BEAST, Don Henlo	y Geitten
SCARECROW, John Cougar Mellencamp	Riva
OPEN FIRE, Y&T	A&M
HOLD ME, Laure Branigan	Atlantic
PATTI, Patti Labelle	P.I.R.
LISA LISA AND CULT JAM WITH FULL FO Lisa Lisa and Cult Jam with Full Force	RCE. Columbia/CBS
CRUCH Out and Managements in The Dark	ARM

18*	81	CAUSH, Urchestral Manueuvies in the park	
79*	84	THE FAMILY, The Family	Paisley Par
32*	N	MARCHING OUT, Yngwie Malmsteen	Polydo
84*	100	OLD WAYS, Neil Young	Geffe
85 4	88	VOCALESE. The Manhatten Transfer	Atlanti
86*	N	LOVIN' EVERY MINUTE OF IT. Loverboy	Columbia/CB
89 *	94	AIN'T LOVE GRAND, X	Elektr

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 Chart Countesy Billboord September 14, 1985

1	100			111	1		11	1
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MUSI MUSI	* *	-	TRIPLE PLATINUM TO DOUBLE PLATINUM PLATINUM PLATINUM (300,000 units)	• (1	GOLI	D unit	(5)	- SILVER (60,000 unit:
This Week	Last	k Cł	ks on Label number (Distributor) C: Cassette sart TITLE/Artist (Producer) CD: Compact Disc		his l /eek \	ast Neek	Wks c Chart	on TITLE/Artist
1	1	5	NOW, THAT'S WHAT I CALL MUSIC 5 ** Virgin/EMI NOW 5(E) Various (Various) C: TC-NOW 5	l.	51	47	44	MAKE IT BIG # Wham! (George Mich
2	2	43	LIKE A VIRGIN ★★ Sire WX 20 (W) Madona (Nie Rodgers) C: WX20C CD: 925157-2	ļ	52	48		STREET SOUN Various (Various)
3	3	17	Madama (vier rouges) BROTHERS IN ARMS ★ Dire Straits (Mark Knopfler/Neil Dorfsman) C: VERHC 25; CD: 824 499-2	Į	53	50	7	THE RIDDLE *
4	5	8	THE KENNY ROGERS STORY Liberty EMTV 39 (E) Kenny Rogers (Various) C; TC-EMTV 39	Ī	54	56	4	20 HOLIDAY HI Various (Various)
5	6	28	SONGS FROM THE BIG CHAIR ★ ★ Mercury/Phonogram MERH 58 (F) rears For Feast [Chris Highes] C: MERHC 58; CD: 824300-2	Ţ	55	51	11	LOVE OVER G
6	8	29	Icears for rears (crins nogice) Virgin V 2345 (E) NO JACKET REQUIRED ★ ★ Virgin V 2345 (E) Phil Collins (Phil Collins/Hugh Padgham) C: TCV 2345; CD: CDV 2345	-	56	R		ORIGINAL SOU Various (Various)
7	10	66	BORN IN THE U.S.A. ★ ★ CBS 86304 (C) BORN IN THE U.S.A. ★ ★ CBS 86304 (C) Bruce Springsteen (B. Springsteen/J. Landau/C. Plotkin/S. Van Zandt) C: 40-86304; CD 86304		57	49	70	LEGEND ***
8	9	8	MADONNA Sire WX 22 (W) Sire WX 22 (58	46	12	LITTLE CREAT Talking Heads (Talki
<u> </u>	7	2	Madonna (Reggle Lucas) THE HEAD ON THE DOOR Fiction/Polydor FIXH 11 (F.C. FIXHC 11; CD. 82721-2 The Cure (Robert Smith/Dave Allen (7)/Robert Smith/Dave Allen/Howard Grey (3)	+	59	NE	W	PIECES Julian Lloyd Webbe
10		14	BOYS AND GIRLS EG/Polydor EGLP 62 (F)	-	60	57	3	FLAUNT THE I China Crisis (Walter
10	4	2	SACRED HEART Vertigo/Phonogram VERH 30 (F)	1	61	53	24	THE RIVER *
11	M		PLINEOR COVER 10/Virgin DIX 16 (E)	-	62	70	10	HELLO, I MUS
12	16	94	Gary Moore (Jady Johns (J)/Peter Cellins (2)/Beau Hill (2)/Mike Stone (2)/Gary Moore (1)) C. CDX 16 U2 LIVE "UNDER A BLOOD RED SKY"★ Island IMA 3 (L) U2 Linewi Joine)	-	63	NE	W	LEAVE THE BE
13	14	64	PRIVATE DANCER ** Capitol TINA 1 (E)		64	42	8	PHANTASMA The Damned (Jon K
14		49	Tina Turner (Various) C: TC-TINA 1; CD: CDP 746041-2 THE UNFORGETTABLE FIRE ★ Island U2.5 (E)	-	65	64	4	HOLD ME
15			U2 (Brian Eno/Daniel Lanois) C: U2C 5; CD: CID 102 MISPLACED CHILDHOOD EMI MRL 2 (E)	-	66	45	7	Laura Branigan (Jac THE MAGIC O
16	30	12	Marillion (Chris Kimsey) C: TCMRL 2 VITAL IDOL () Chrysalis CUX 1502 (F)	-		78	12	Various (Michael Re
17		10	Billy (dol (Keith Forsey) C: ZCUX 1502 RECKLESS A&M AMA 5013 (F)	-	67	71	7	Paul Young (Laurie THE VERY BES
18		29	Bryan Adams (Bryan Adams/Bob Clearmountain) C: AMC 5013; CD: CDA 5013 BE YOURSELF TONIGHT ★ RCA PL 70711 (R)	-	68			Chris De Burgh (Var MR BAD GUY
19	13	19	Eurythmise (David A Stewart) C. PK 70711; CD: PD 70711 BAGGARIDDIM DEP International/Virgin LP DEP 10 (E)	-	69	59	19	Freddie Mercury (M SPORTS
20	NE	W	UB40 (UB40/Ray 'Pablo' Falconer) C: CADEP 10	_	70			Huey Lewis And Th BAT OUT OF H
21	15	114	Queen (Various) C: TC-EMTV 30; CD: CDP 746033-2	-	/1	68	4	Meat Loaf (Todd Ru THE AGE OF C
22	20	12	THE DREAM OF THE BLUE TURTLES A&M DREAM 1 (F Sting (Sting/Pete Smith) C: DREMC 1; CD: DREMD 1 C: DREMD 1	- AP 1	12	69	48	Bronski Beat (Mike
23	76	2	OPEN TOP CARS AND GIRLS IN T'SHIRTS Various (Various) C: STAC 2257 (R C: STAC 2257	_	73	61	33	Talking Heads (Talk
24	11	2	WORLD SERVICE Burning Rome/Epic EPC 26514 (C Spear Of Destiny (Rusty Egan/Spear Of Destiny) C: 26514-40	_	74	90	61	Prince and The Rev
25	17	8	WIDE AWAKE IN AMERICA Island (Import) ISSP 22 (Island U2 (Various) C: ICT 22	_	75	88	6	THE HURTING
26	21	23	GO WEST Chrysalis CHR 1495 (F Go West (Gary Stevenson) C: ZCHR 1495; CD: CCD 1495	- 1	76	66	6	SINGLE LIFE Cameo (Larry Black
27	24	24	THE SECRET OF ASSOCIATION ★ CBS 26234 (C Paul Young (Laurie Latham) C: 40-26234 CD: 26234	_	77	65	10	SECRET WISH Propaganda (S. J. L
28	22	5	RUM, SODOMY & THE LASH Stiff SEE2 58 (E The Pogues (Elvis Costello) C: 25EE2 51		78	89	4	YOU WANT IT Bryan Adams (Bob
29	25	8	HEARTBEAT CITY ● Elektra 960296-1 (W The Cars (Robert John "Mutt" Lange/The Cars) C: 960296-4; CD: 960296-4;		79	R	E	RATTLESNAM Lloyd Gole and The
30	26	9	GREATEST HITS VOLUME I AND VOLUME II CBS 88666 (C Billy Joel (Various) C: 40-8866		80	91	20	AROUND THE Prince And The Rev
31	31	2	COSI FAN TUTTI FRUTTI A&M AMA 5085 (F Squeeze (Laurie Latham) C: AMC 508		81	54	4	SHANGRI-LA Animal Nightlife (I
32	29	4	DISCO BEACH PARTY Stylus SMR 8503 (STY Various (Various) C: SMC 850		82	63	6	NOW, THAT'S Various (Various)
33	33	14	FACE VALUE ★★ Virgin V 2185 (E Phil Collins (Phil Collins/Hugh Padgham) C: TCV 2185, CD: CDV 218		83	96	4	THE BEST OF Blondie (Mike Chap
34	27	5	NIGHT BEAT Stylus SMR 8501 (STY Various (Various) C: SMC 850		84	72	15	OUR FAVOU
35	28	12	ALL THROUGH THE NIGHT BBC REH 569 (A Aled Jones with BBC Welsh Symphony Orchestra & Chorus (Bob Coles/Helin Owen) C ZCR 56	-	85	87	5	DIRE STRAIT
36	NE	W	INNOCENCE IS NO EXCUSE Parlophone SAXON 2 (E Saxon (Simon Hanhart) C: TC-SAXON	ī —	86	81	4	STEPS IN TIN King (Richard Jam
37	36	19	SUDDENLY Jive HIP 12 (A Billy Ocean (Keith Diamond) C: HIPC 12; CD: CHIP 1	- -	87	58	10	MAKING MO Dire Straits (Jimm
38	32	60	DIAMOND LIFE ★★★ Epic EPC 26044 (C Sade (Robin Millar) C: 40-26044 (C	- -	88	52	12	
39	N	W	OLD WAYS Getten GEF 26377 (C	, -	89	84	20	BEST OF THE Marc Bolan and T.
40	_	63	Neil Young (Neil Young (10)/Ben Keith (10)/David Briggs (9)/Elliot Mazer (3)) C: 40-2637 ELIMINATOR ★ ★ Warner Brothers W 3774 (W	, -	90	60	8	THE WORKS
41	37	44	ZZ Top (Bill Ham) C: W 3774-4; CD. W 3774- "ALF" ★★★ CBS 26229 (C	ī -	91	-	E	FANTASTIC
			Alison Moyet (Tony Swain/Steve Jolley) C - 40-26229; CD 2622 VIVE LE ROCK CBS 26583 (C		-			Wham! (Steve Bro WELCOME T
42	39	13	Adam Ant (Tony Visconti) C: 40-2658 CUPID & PSYCHE 85 ● Virgin V 2350 (I	3	92			Frankie Goes To H BORN TO RU
43			Seritu Politti (Seritu Politti (6)/Arif Mardin (3)) C: TCV 2350; CD: CDV 235 VOICES FROM THE HOLY LAND () BBC REC 564 (/	0	93		21	Bruce Springsteer
44	34	21	BBC/Weish Chorus/Aled Jones (Treble) conductor J H. Thomas (H. Owen/B. Coles) C. 2CM SE ALCHEMY — DIRE STRAITS LIVE ★ Vertigo/Phonogram VERY 11 (4	94		IE I	Fleetwood Mac (F
45	41	39	Dire Straits (Mark Knopfler) C: VERYC 11; CD: 818243	2	95		R	AC/DC (AC/DC)
46	40	7	Five Star (Nick Martinelli (5)/Steve Harvey (3)/Various) C. PK 707:	5	96		RE	THE POWER The Power Station
47	38	11	U2 (Steve Lillywhite) C: ICT 97:	3	97	-	12	Ultravox (Ultravo)
<u>~ 48</u>		WE	HEAVEN KNOWS EMIJK 1 Jaki Graham (Derek Bramble) C. T.G.JK STESJE RAJOLI (EED)	1	98		RE	THIS KIND O Phil Fearson & Ga
49	55	13	STEVE MCQUEEN Pretab Sprout (Thomas Dolby (10)/Phil Thornally (1)) CAN'T SLOW DOWN ★ ★ Motown STMA 8041	3	99		3E	THE 12" ALBI Howard Jones (Ru
50	44	99	CAN'T SLOW DOWN * * * Motown STMA 8041 (1	00		31	MUSIC FROM

GOLD 10,000	uni	ts)	SILVER (60,000 units)	NEW	= NEW ENTRY	RE	= RE-ENTRY
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	48	5	Wham! (George Michael) STREET SOUNDS EI	DITION 13			nds STSND 13 (A) C: ZCSTS 13
2	1.		Various (Various)				MCA MCF 3245 (C)
3	50	7	Nik Kershaw (Peter Collins) 20 HOLIDAY HITS			C: MCFC 32	45; CD: DMCA 106 Creole CTV 1 (A)
4	56	4	Various (Various)	++		Vertigo/Phone	C: ZC CTV 1 ogram 6359 109 (F)
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6	R		Various (Various)			C: 4	Island BMW 1 (E)
57	49	70	Bob Marley & The Wailers (E		ers/C. Blackwell/S. S	mith) C: BM	WC 1; CD: CID 103 EMI TAH 2 (E)
68	46	12	Talking Heads (Talking Head				CD: CDP 746158-2 olydor PROLP 6 (F)
9	NE	W	PIECES Julian Lloyd Webber/The Lo				C: PROMC 6 Virgin V 2342 (E)
50	57	3	FLAUNT THE IMPER China Crisis (Walter Becker)		-	C: TCV 2	342; CD: CDV 2342
51	53	24	THE RIVER * Bruce Springsteen (Bruce Sp		n Landau/Mike Appel	I) C: 4	CBS 88510 (C) 0-88510; CD 88510
52	70	10	HELLO, I MUST BE O Phil Collins (Phil Collins/Hug	gh Padgham)			Virgin V2252 (E) 2252 CD: CDV 2252
53 I	NE	W	LEAVE THE BEST TO James Last (James Last)	DLAST		C: PROM	olydor PROLP 7 (F) AC 7; CD: 825750-2
54	42	8	PHANTASMAGORIA The Damned (Jon Kelly (8)/	A Bob Sargeant/	The Damned (1))	C- MCFC 32	MCA MCF 3275 (F) 75: CD: DMCF 3275
55	64	4	HOLD ME Laura Branigan (Jack White	(7), Jack Whit	e/Harold Faltermeyer		lantic 781265-1 (W) iro (1))C: 781265-4
66	45	7	THE MAGIC OF TOR Various (Michael Reed)	VILL & DE	AN	Stylus/Safari	SMR 8502 (P/STY) C: SMC 8502
57	78	12	NO PARLEZ ***			C: 4	CBS 25521 (C) 0-25521, CD: 25521
58	71	7	THE VERY BEST OF Chris De Burgh (Various)	CHRIS DE	BURGH •	Te	star STAR 2248 (R) C· STAC 2248
59	59	19	MR BAD GUY Freddie Mercury (Mack/Me	rcury)		C: -	CBS 86312 (C) 10-86312: CD 86312
70	N	EW	SPORTS Huey Lewis And The News		nd The News)		ysalis CHR 1412 (F) 12; CD: ACCD 1412
71	68	4	BAT OUT OF HELL	***		nd International	/Epic EPC 82419 (C) 0-82419; CD: 82419
12	69	48	Meat Loaf (Todd Rundgren THE AGE OF CONS	ENT *	1	Forbidden Fruit.	London BITLP 1 (F) MC 1; CD: 820171-2
-	61	33	Bronski Beat (Mike Thorne) STOP MAKING SEN	ISE			EMITAH 1 (E)
73	90	61	Talking Heads (Talking Head MUSIC FROM MOT	ION PICTL	JRE 'PURPLE RA	AIN' ★ C:925	: CD: CDP 746064-2
74	88	6	Prince and The Revolution			Mercury/Phor	others 925110-1 (W) ogram MERS 17 (F)
75			Tears For Fears (Chris Hugh SINGLE LIFE	nes/Ross Cullu	im)	Club/Pho	SC 17; CD: 811039-2 nogram JABH 11 (F)
76	66	6	Cameo (Larry Blackmon) SECRET WISH				HC 11 CD: 824546-2 T/Island ZTTIQ 3 (E)
11	65	10	Propaganda (S. J. Lipson) YOU WANT IT. YOU	J GOT IT		A	C: ZCIQ 3 &M AMLH 64864 (F)
78	89	4	Bryan Adams (Bob Clearme RATTLESNAKES		Adams)		C: CAM 64864 Polydor LCLP 1 (F)
79	H	RE	Lloyd Cole and The Commo	otions (Paul Ha			MC 1; CD: 823 683-2
30	91	20	Prince And The Revolution SHANGRI-LA			C: 925	286-4; CD: 925286-2 9830 (E) C: ICT 9830
31	54	4	Animal Nightlife (Eli (4), F			Harvey (1), Anin	
32	63	6	Various (Various)			C: TC-NOW	rysalis CDL TV 1 (F
33	96	4	THE BEST OF BLOM Blondie (Mike Chapman (1	0) Richard Got	tehrer (3) Giorgio Mo	roder (1) C:ZCL	TV 1; CD: CCD 1371
84	72	15	OUR FAVOURITE S The Style Council (Peter W	HOP O	ller)		Polydor TSCLP 2 (F MC 2; CD: 825 700-2
85	87	5	DIRE STRAITS * Dire Straits (Muff Winwoo	d)			nogram 9102021 (F 31015; CD: 8000512
86	81	4	STEPS IN TIME King (Richard James Burge	ess (9), Liam H	enshall (1))		CBS 26095 (C C: 40-26095
87	58	10	MAKING MOVIES Dire Straits (Jimmy lovine	★ ★ /Mark Knopfle	ir)	Vertigo/Pho C: 71	nogram 6359 034 (F 50 034 CD · 800 050-2
88	52	12	CRUSH () Orchestral Manoeuvres In	The Dark (Ste	phen Hague)	C: TCV	Virgin V 2349 (E 2349 CD: CDV 2349
89	84	20	BEST OF THE 20th Marc Bolan and T. Rex (To				K-tel NE 1297 (K C: CE 229
90	60	8	THE WORKS *			C: TC-WORK	EMI WORK 1 (E 1; CD: CDP 743016-
91	G	RE	FANTASTIC **	orge Michael)			Vision IVL 25328 (C : 40-25328; CD2532
92	87	3	WELCOME TO THE Frankie Goes To Hollywood	PLEASUR		Z	T/Island ZTTIQ 1 (E C: ZCIQ
93	79	1 21	BORN TO RUN★ Bruce Springsteen (Bruce			el) C	CBS 69170 (C 40-69170; CD 6917
94	1	RE	RUMOURS * **			Warner	Brothers K 56344 (W 56344; CD: K 25634
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GALAXY
FIVE STAR
HOLLYWOOD
IDOL, Billy
FRANKIE GOES TO HOLLYWOOD 92 GO WEST 26 GRAHAM, Jaki 48 IDOL, Billy 17 JOEL, Billy 30 JONES, Aled. 54 JONES, Howard. 99 KERSHAW, Nik 53 KING. 86
KING
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KERSHAW, Nik 53 KING 86 LAST, James 63 LOYD WEBER, Julian/LSO 59 LEWIS, Huey and 70 The News 70 MAGIC OF TORVILL 66 MARLICON 16 MARILLONAF 57 MEAT LOAF 71 MECURY, Freddie 69 MOORE Gary 12
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A. L. J. S. J. March

DISTRIBUTORS' CODE — SEE ALBUM RELEASES PAGE

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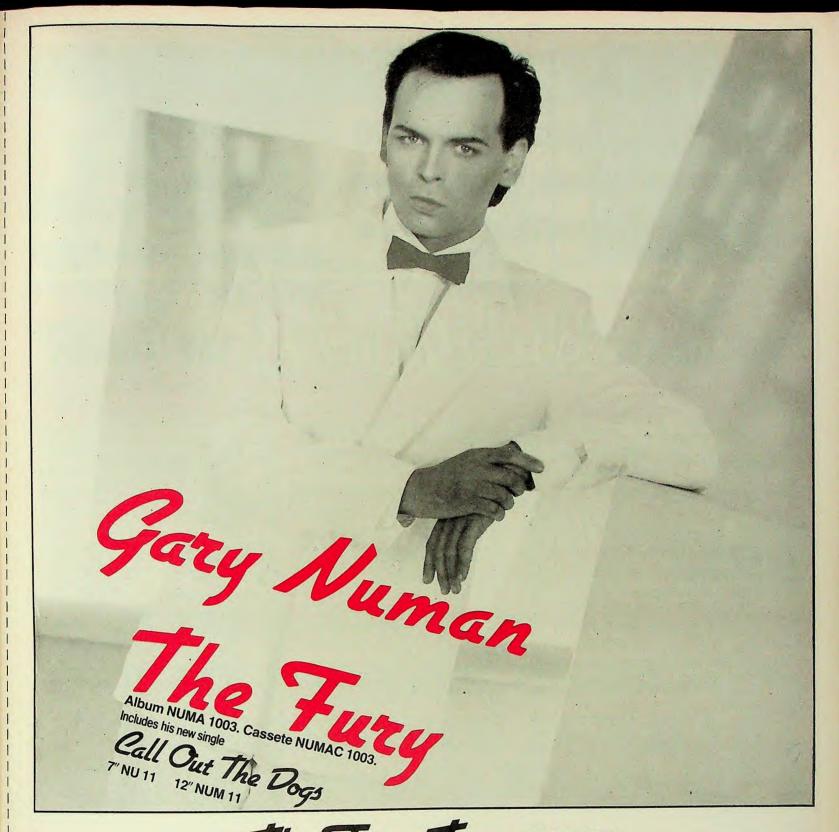
CUT OUT AND DISPLAY

X

RELEASES PAGE Compiled by Gallup for the BPI, *Music Week* and BBC, based on a sample of 250 conventional record outlets. To qualify for a chart position albums and cassettes must have a dealer price of £1.82 or more.

Panel sales increase 50% or more over previous week

• = Panel sales increase 50% or more over previous week



The Fury Tour 1985

FRIDAY SATURDAY SUNDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY SUNDAY

CUT OUT AND DISPLAY

SEPTEMBER 20 SEPTEMBER 21 SEPTEMBER 22 SEPTEMBER 24 SEPTEMBER 25 SEPTEMBER 26 SEPTEMBER 27 SEPTEMBER 28 SEPTEMBER 29 OXFORD, Apollo Theatre NOTTINGHAM, Royal Concert Hall CARDIFF, St Davids Hall NEWCASTLE, City Hall SHEFFIELD, City Hall SOUTHAMPTON, Gaumont Theatre GUILDFORD, Civic Hall LEICESTER, De Montford Hall LIVERPOOL, Empire

DATES: TUESDAY WEDNESDAY

THURSDAY

SATURDAY

SUNDAY

MONDAY

TUESDAY

WEDNESDAY

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HAMMERSMITH, Odeon Theatre HAMMERSMITH, Odeon Theatre CORNWALL, Coliseum IPSWICH, Gaumont Theatre BRISTOL, Colston Hall BIRMINGHAM, Odeon Theatre HANLEY, Theatre Royal MANCHESTER, Apollo Theatre



with GREY PARADE their new single "ASLEEP" 7″ NU 10 12″ NUM 10







9	26	2	Alien Sex Fiend	Anagram/Cherry Red (12)ANA 11 (P
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3	43	5	CHICKEN STEW The Janitors	Intape IT 017 (I/Red Rhino
			SAD IN MY HEART The Man Upstairs	Sideline SIDE 1 (I/Nine Mile
5	NE	W	I'm Doing Time In A Maxin Alien Sex Fiend	Anagram/Cherry Red - (12ANA 30) (P
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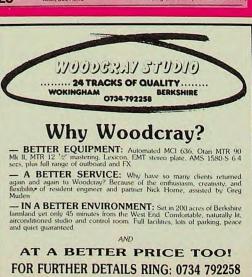
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Record Labels

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Cut out and Key



PMI video price cuts rection 'positive'

INITIAL REACTION to Picture Music International's decision to reduce

INITIAL REACTION to Picture Music International's decision to reduce the prices of its music video releases has been very positive according to PMI's managing director Geoff Kempin. "The move is aimed at boosting catalogue sales as well as new releases," says Kempin. "We have over 60 titles in the catalogue now." Excluded from the price cuts are the PIM/Virgin joint ventures which include the Now compilations. "They are already excellent value for money," adds Kempin, "and there will certainly be another one released hefore Christmas". money," adds Ker before Christmas

As well as with Now, PMI/Virgin and Kerrang! magazine, have enjoyed considerable success with their heavy rock compilation, and Kempin reports that PMI is currently working on a number of further conceptual ventures

With regard to the future of the music video market, Kempin is

With regard to the future of the music video market, Kempin is confident that it will continue to grow — "as long as our confidence is passed on and shared by the trade. We do still need to improve the base of record stores selling music videos. "Our aim is to improve the dealers' commitment by providing better margins for the dealers and more affordable prices for their customers. "Much is being said about compact disc being the fashionable new music carrier. But in no way should it be allowed to overshadow the music video. Music videos are incremental to record sales, whereas compact disc sales replace vinyl sales." Major new releases from PMI this autumn include an Iron Maiden programme filmed in Long Beach California and described by Kempin as "a five star spectacular'. As well as representing PMI's most expen-sive live shoot ever, it will be the first full-length Iron Maiden video on

sive live short ever, it will be the first full-length from Maiden video on the market, and will be released at the same time as the new live album on EMI Records

Otterstein sees marketing skills as WEA's strength

LISTEN TO The Video was the theme of WEA European marketing director Jurgen Otterstein's presentation at the recent WEA UK sales conference at Bournemouth.

WEA, armed with some potentially big-selling titles, is taking an aggressive stance to further establish itself in the music video sales field

Generation of the second se his store and implement new rack systems — in other words, invest-ment is required and dealers are hesitant to proceed. We must convince

them that the additional product line is helping create more traffic. "WEA is concerned to provide the right product at a competitive price. Instead of the old plastic clamshell box, we are switching to a card box. The new package absorbs less space in racks, is less expensive, and is of a consistent quality."

In-store campaigns plus press and co-operative advertising are planned

"We have faith that our efforts will help to establish music video as a product in its own right in many more markets," said Otterstein. "Much more effort will be put into upfront planning to capitalise on the benefits "It will be interesting to see results on the forthcoming Al Jarreau Live

album which coincides with the music video release. "Our commitment must be conveyed to the dealers in all markets in '85. Our aim must be to break records with music video."

News in brief.

FILM MAKER Peter Fairbrass (2001 etc) and Clive Selwood, former marketing director of CBS Records, have teamed up to form

Records, have teamed up to form a new company, Cinergy. Says a spokesman: "Cinergy will guarantee to provide first class material on film or video, that will satisfy the most artistic aspirations of the performer, without ever losing sight of the need to move product Through ownership of equip-ment, which includes full editing facilities, Cinergy has the ability to offer 50 per cent better value, whatever the budget."

WASHINGTON: Frank Sinatra will make his music video debut next January on the MGM/UA Home Video label. The 70-minute Home Video label. The 70-minute tape, The Best Of Everything, will feature 111 songs plus commen-tary from Quincy Jones, Lionel Hampton, Sammy Kahn and Phil Ramone. The songs include Teach Me Tonight, Mack The Knife and After You've Gone.

FILM DIRECTOR Ken Russell FILM DIRECTOR Ken Russell 'makes his music promo debut with the clip for the first single taken from Dave Clark's forth-coming album and stage musical, Time. The single, She's So Beautiful, is sung by Cliff Richard with all the instruments played by Stevie Wonder who also arranged and produced.



IF IT'S QUEEN, IT'S IF IT'S MADONNA, IT'S WARNER HOME VIDEO BUT WHATEVER IT IS, IF IT'S **MUSIC ON VIDEO IT'S ALL AT**



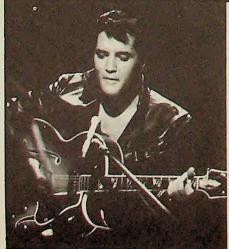


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MUSIC WEEK	via	TOP	14 September, 1985									
1 2 MADONNA: The Video EP	Label Distributor Warner Music Warner	16 22 ELVIS COSTELLO: The Man	Label Distributor Palace PVG									
2 1 U2: Live "Under A Blood Red Sky" Live (12 tracks)/61mir/£19.95	Virgin PVG	17 — MARILLION: Recital Of The Script Live (6 tracks)/55min/£14.99	PVC 3009 PMI EMI MVP 99 1036 2									
3 4 KISS: Animalize, Live Uncensored Live (15 tracks)/61min/£19.95	Embassy CBS	18 17 DIRE STRAITS: Making Movies EP (3 tracks)/22min/£13.95	WHV 93 1030 2 WHV									
4 6 NOW, THAT'S WHAT I CALL MUSIC VIDEO Compilation (20 tracks)/1hr 20min/£19.99		19 19 RICK SPRINGFIELD: The Beat Of The Live Drun Live (11 tracks)/58min/£19.95										
5 3 TINA TURNER: Private Dancer Tour	PMI EMI	20 27 BRYAN ADAMS: Reckless	A&M PVG									
Live (13 tracks)/55min/£14.99	MVP 99 1085 2	Video Album (5 tracks)/30min/£16.95										
6 5 WHAM!: The Video	CBS/Fox CBS/Fox	21 - KATE BUSH: The Single File	PMI EMI									
EP (5 tracks)/21min/£14.99		Compilation/50min/£14.99	MVP 99 1031 2									
7 8 QUEEN: Live In Rio	PMI EMI	22 12 RUSH: Through The Camera Eye	Embassy CBS									
Live (16 tracks)/1hr/£14.99	MVP 99 1079-2	Compilation (8 tracks)/45min/£19.95										
8 7 AC/DC: Let There Be Rock Live (13 tracks)/1hr 34min/£19.95	WHV WHV	23 NEW Y&T: Open Fire Live At San Francisco Live (10 tracks)/60min/£19.95	A&M PVG									
9 9 DIRE STRAITS: Alchemy Live Live (10 tracks)/1hr 20mir/£19.99	PolyGram PolyGram	24 — MEAT LOAF: Bad Attitude Live Live (9 tracks)/1hr 20min/£14.99	Virgin PVG									
10 10 QUEEN: Greatest Flix	PMI EMI	25 20 GARY NUMAN: Berserker Tour	Peppermint Guild									
Compilation (17 tracks)/60min/£14.99	MVP 99 1011 2	Live (11 tracks)/56min/£19.99										
11 13 PAUL YOUNG: The Video Singles	CBS/Fox CBS/Fox 6456 50	26 28 DURAN DURAN: Dancing On The Valentine	PMI EMI									
Compilation (5 tracks)/30min/E14.99		EP (3 tracks)/15min/£9.99	MVT 99 0012 2									
12 14 KERRANG! VIDEO KOMPILATION	PMI/Virgin EMI	27 21 STATUS QUO: More End Of The Road	Videoform Heron									
Compilation (20 tracks)/1hr 28min/£19.99	MVP 99 1077 2	Live (9 tracks)/1hr/£19.99										
13 18 LED ZEPPELIN: The Song Remains The Sam	eWHV WHV	28 15 OMD: Crush — The Movie	Virgin PVG									
Live (9 tracks)/2hr 7min/£20.00	PEV 61389	Video Album (10 tracks)/1hr 10min/£19.95										
14 11 GARY MOORE: Emerald Aisles Live (11 tracks)/1hr 7min/E19.95	Virgin PVG	29 16 ULTRAVOX: The Collection Compilation (12 tracks)/55min/£19.95	Palace PVG									
15 ²³ QUEEN: The Works	PMI EMI	30 NEW DONT WATCH THAT, WATCH THIS VOL 3	PolyGram PolyGram									
EP (4 tracks)/20min/£9.99	MVT 99 0010 2	Compilation (22 tracks)/1hr 30min/£19.95										
DISTRIBUTORS: CBS 01-960 2155; CBS/Fox 01-	97 2552; EMI 01-561 8722, Guild 0733-	63122; Heron 01-361 3161; PolyGram 01-590 6044; PVG (Palace, Virgin, Gold) 01-53	9 5566									
RCA 021-525 3000; Warner 01-998	5229; WHV 01-997 4450. Compiled by	Music Week Research Department from a panel of 50 retail outlets. © 1985										



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20CHART HOGGIN' HITS

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The first four Now' videos proved beyond doubt that pigs could fly sales have streaked up to 40,000. Eeverishly following this sizzling success comes Now 5' Yet again the choicest cuts, all in a bulging hamper of sound and vision.

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hamper of sound and vision. With eighty minutes of prime viewing, sales have already taken off in a pig way. So don't get left on the ground. Fly me

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irder Now From Emi Telephone Sales - Area A: 01-561 4646 Scotland, Northern England, Orth Wales, Isle of Man - Area B: 01-848 9811 Midlands and The North - Area C: 01-573 3891 Duth Midlands, South Wales - Area D: 01-561 3888 London, East Anglia, Kent - Area E: 01-561 4422 Duth London, Southern and South West England, Channel Islands.

Vidtel points to music on video profitability

THE PULLING power and potential profitability of music on video was clearly demonstrated at Vid-tel, the UK's first home video show open to both trade and public. Visitors to Birmingham's

Celador forms new pop-promo company

CELADOR PRODUCTIONS, the sister company of Complete Video Facilities, has established a

Video Facilities, has established a pop-promo production company which will trade under the name The Production Line. The new company will be run by producer Vivienne Horne who has previously worked with Mike Brady and Duncan Gibbins, and her meet recent production with

Brady and Duncan Gibbins, and her most recent production with Eddie Arno and Markus Innocenti was Willie And The Poor Boys' featuring Bill Wyman. The Production Line will oper-ate from Celador's offices in Co-vent Garden. Also joining the new company will be promo director Michael Geoghegan whose recent work includes promos for Tom Robinson, Flock Of Seagulls, Rose Royce and Billy Ocean. Ocean

National Exhibition Centre were drawn like magnets to the stands of companies such as PolyGram, Heron and Palace Virgin Gold where music video was at the

where music video was at the forefront of the product on show. And at the Vidtel purchase point, the only place at the show where dealers and the public could buy product direct, it was again music video that held court, with its comparatively low retail price persuading people to dive for their credit cards.

aive for their credit cards. Yet the general view is that music video prices are still pitch-ed far too high, and following PMI's bold move to slash dealer prices across the whole range of its music video releases, there prices across the whole range of its music video releases, there seemed to be a new realism among exhibitors that the dif-ferential between a music video and an album must narrow. PolyGram's Michael Golembo, clearly pleased with the response to music on video on his stand

to music on video on his stand, beamed: "The proof of the pudding has certainly been in the eating.

"Members of the public have been on this stand for hours on end captivated by tapes such as Status Quo at the NEC, Willie And The Poor Boys and the Don't Watch That Watch This compila-

tion. "Dealers who do not believe there is a sale market for music

on video only need to take a look at our stand."

at our stand. Hendring's Chris Stylianou agreed: "Vidtel is helping to make people realise the tremendous public interest in music video. They should all be stocking music product as well as racks of albums and singles. But the prices do need to come down.

"But I am not able to say whether or when we will be bringing down the cost of our tapes

Dealer Steve Ayres, an execu-tive member of the Video Trade Association, in charge of the Association, in charge of the VTA's Shop of 86, was also bul-lish about the prospects of music on video and the need for more dealers to stock singles and albums.

"We have just started racking top albums alongside our music video product, and so far it is a great success'' said Ayres.

Guild Home Video reported healthy interest in its Peppermint Music Video label, reflecting a generally buoyant music mood. But probably most noteworthy

But probably most noteworthy was a lively response to Heron's late show offer on its music tapes. Visitors could, and did, snap up videos from Bowie, Meatloaf, Mark Bolan and Status Quo for what for many is the magic purchase point of £9.99.



TRILION PICTURES has switched its rock music series, Live From London, from Sky Channel to Music Box.

London, trom Sky Channel to Music Box. The package, which is the third Live From London series, consists of 19 60-minute programmes featuring such artists as The Explorers, Fabulous Thunderbirds, Mama's Boys, UK Subs and Pallas. Trilion Pictures managing director Steve Webber is pictured with Music Box's sales and acquisitions manager Fran Draper.

ears For Fears 'blockbuster'

POLYGRAM MUSIC Video has a strong line-up of releases planned for autumn, with Michael Golembo predicting heavy sales in the Christmas run-up

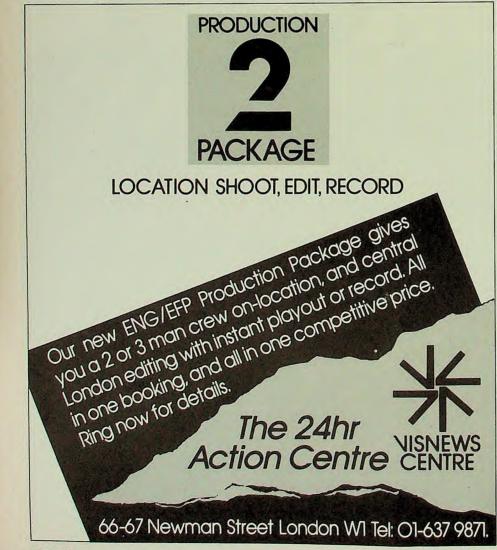
Among the new releases will be programmes by Eric Clapton, Neil Young and what Golembo describes as a "real blockbuster" from Tears For Fears.

It's called Scenes From The Big Chair and is going to be a really big ne," says Golembo. "It has some superb footage shot at concerts in It's called Scenes From The Big Chair and is going to be a really big one," says Golembo. "It has some superb footage shot at concerts in Japan and the US, plus promotional footage." Golembo believes that the increased popularity of music videos is made up in part by the fact that their price makes them ideal gifts. "The music video is now an accepted art form, and is produced to a very high standard. They are also well packaged and look good ... Any dealer who in particularly with

very high standard. They are also well packaged and look good . . Any dealer who isn't selling them needs his head tested, particularly with Christmas coming up." Dealer acceptance of the music video is now high, says Golembo, but there are still some problems. "Many dealers had their fingers burned trying to rent features, but with music videos it's very different. "The biggest problem for a record dealer is lack of space — and that is something we are working on. "We shall be launching three schemes this year. One will be to improve sales in existing video outlets, another to bring in new outlets and a third which will try to improve facilities for record dealers who already sell videos. We shall be working with the record sales team and will have just about every area covered." PolyGram Video has taken the step of appointing a music video

will have just about every area covered. PolyGram Video has taken the step of appointing a music video plugger. "Our product is getting nationwide attention through contests and various promotions," says Golembo. One of PolyGram's biggest successes has been the Don't Watch That, Watch This series. The third was rush-released during August, and there

will be a further programme before the end of the year.





"Hey! Would'nt it be dreamy if there was a way to get pictures to go with these fab sounds. Just imagine rushing out and buying all your favourite bands on one fab video. You could have **Tears for Fears, Dire Straits,** The Style Council, Bryan Ferry, Go West, Howard Jones, Nik Kershaw...Oh well, it's only a dream."



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THE STYLE COUNCIL · WALLS COME TUMBLING DOWN! > GO WEST · CALL ME > FINE YOUNG CANNIBALS · JOHNNY COME HOME > NIK KERSHAW · DON QUIXOTE DIRE STRAITS · MONEY FOR NOTHING > THE ADVENTURES · FEEL THE RAINDROPS > TEARS FOR FEARS · HEAD OVER HEELS > BRYAN FERRY · SLAVE TO LOVE HOWARD JONES · LIFE IN ONE DAY > BILLY OCEAN · SUDDENLY > KOOL AND THE GANG · CHERISH > SQUEEZE · LAST TIME FOREVER > OPUS · LIVE IS LIFE CHRIS REA · STAINSBY GIRLS > ANIMAL NIGHTLIFE · LOVE IS JUST THE GREAT PRETENDER '85 > HIPSWAY · THE BROKEN YEARS > THE QUICK · DOWN THE WIRE THE DAMNED · THE SHADOW OF LOVE > THE CULT · SHE SELLS SANCTUARY > REDSKINS · BRING IT DOWN! (THIS INSANE THING) > PROPAGANDA · DUEL AMAZULU · EXCITABLE WHS (041 077 0) BETA / 041 077 0)

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NEW RELEASE DIGEST. JULY1 TO AUGUST 26, 1985

NEW RELEASE INFORMATION SHOULD BE SENT Janet Yeo, Music Week, Greater London House, Hampstead Road, London NW1 70Z.

Title Artist Label Dist. Running Trade time price This selection, recorded against Holy Land backdrops ALED JONES/ BBC WELSH CHORUS Voices From The has already featured on a best-selling audio LP. BBC CBS 60 mins 13 50 Holy Land Second in the series from the famed club, includes 16.50 Hendring PVG 57 mins ART BLAKEY At Ronnie Scott's interview with Blakey. Combines archive material with more contemporary Vestron PVG 16.50 82 mins Art Or Bust BETTE MIDLER concert footage. 11-track programme from the Sheffield band. Double-PVG 82 mins 13.91 CABARET VOLTAIRE Gasoline in Your Eye Includes Sensoria Vision Scottish heavy metal band recorded live at London's PolyGram 60 mins 13.50 HEAVY PETTIN' Rock Ain't Dead PolyGram Astoria. A mix of concert performances, location footage and PolyGram 60 mins 13 50 ICICLE WORKS Seven Horses Deep PolyGram graphics from the Liverpool band. Ex-Hawkwind Nik Turner is the front-man for this 5.35 INNER CITY UNIT Blood And Bone Jettisoundz 15 mins Jettisoundz video LP, also out on vinyl. Live in concert in Detroit last December. 15 songs including Heaven's on Fire, Creatures Of The Night. Animalize, Live CBS 13.50 KISS 89 mins Embassy Uncensored Sunken Rags, I Love To Boogie, The Soul Of My Suit Marc On Wax Spartan 12 mins 8.00 MARC BOLAN Laser Love & Laser Love Filmed at the New London Theatre in 1972. Includes EMI 50 mins MARLENE DIETRICH An Evening With PMI 13.50 Lily Marlene, Falling In Love Again. Video version of their latest album - Insight into OMD Crush-The Movie PVG 70 mins 13.91 Virgih how the album was made The drama fantasy that got panned in the cinema. Give My Regards CBS/Fox 34.95 PAUL MCCARTNEY CBS/Fox To Broad Street 109 mins 11 tracks include Celebrate Youth, Don't Walk Away BCA/ RICK SPRINGFIELD Beat The Drum Live RCA 58 mins 13.50 Columbia and Living in Oz Live performance from London's Heaven club, plus Jungle RUBELLA BALLET Freak Box Lightning 60 mins 11.00 location footage. Compilation of eight videos. Includes the previously Through The Embassy CBS RUSH 45 mins 13.50 Camera Eve unseen After Image promo. 13 tracks from rock's sexiest grandmother. David PMI EMI 55 mins TINA TURNER Private Dancer Tour 13.50 Bowie and Bryan Adams guest Latest offerings from Dire Straits, Opus, Nik Don't Watch That, PolyGram 90 mins VARIOUS PolyGram 13.50 Kershaw, Amazulu etc Watch This Vol. 3 20 tracks including: Duran Duran, Elton John, Now That's What I VARIOUS 13.50 PMI Virgin, EMI 80 mins Call Music Video 5 Marillion & Phil Collins Impressive jazz line-up includes Herbie Hancock, Stanley Jordan, Art Blakey etc. One Night With Blue PMI 13.50 FMI 60 mins VARIOUS Note-Preserved Vol 1 Kerrang Video 20 track HM compilation - Kiss, Iron Maiden, WASP, VARIOUS PMI Virgin, EMI 88 mins 13.50 Kompilation Twisted Sister etc Classic Disney cuts set to contemporary sounds – Marvin Gaye, Juice Newton etc. DTV-Bock, Bhythm VARIOUS Walt Disney 13.50 Rank 32 mins And Blues Featured sounds include Little Richard, Gladys VARIOUS DTV-Juke Box Rock Walt Disney 13.50 Rank 31 mins Knight & Stevie Wonder. Compilation of all the videos currently on release in VARIOUS DTV-Pop & Rock Walt Disney 36.00 Rank 90 mins this series More Disney cuts and classic sounds. Strong Walt Disney VARIOUS DTV-Rock'N'Gold 30 mins 13.50 Rank Motown content Seven fun tracks featuring Bill Wyman, Ronnie Lane, WILLIE AND THE Willie and the PolyGram 13 50 PolyGram 32 mins POOR BOYS Charlie Watts, Kenney Jones. Proceeds to ARMS. Poor Boys

VARIOUS: A Song For Ireland. RCA/Columbia. Dealer price: £13.50. SENTIMENTAL, MAWKISH even,

SENTIMENTAL, MAWKISH even, but still thoroughly enjoyable. A Song For Ireland, a pictorial and musical guide to Irish ways and Irish lore, sticks firmly in the idealised romanticism, in the beauty and emotion of Ireland.

This is a world far removed from The Wolftones, The Dublin-ers, Christy Moore or even Planx-ty. More it is The Fureys, Foster And Allen, popular, essentially MOR music. The concerns of A Song are not the war, the rebels or the politics, but the romantic spirit and simple loss.

or the politics, but the romantic spirit and simple love. As a result the odd embarras-sing interview ensues and the occasionally trite clip. But Irish music, much like country music, depends on a suspension of be-lief, a love of the heritage and an empathy with the sentimeet. It's empathy with the sentiment. It's empathy with the sentiment, it s not that hard to bridge the gap of credulity, and once in, the video is a rare and simple pleasure. Bryan Murray, aka Flurry Knox of the Irish RM, plays the link man

and brings a nice homely touch to the proceedings. It is he who expresses the true Irishness, dangling over the Liffey, downing the auld Guinness (he sups an uncomfortable half) and explain-

ing the significance of each song. The music, as is to be expected, The music, as is to be expected, is rich in historical reference, further amplified by wonderful shots of lrish scenery. The va-rious aspects of life are highlight-ed: the romance, with The Fureys And Davey Arthur (When You Were Sweet Sixteen) the travell-ing and the leaving, with Irish Mist performing The Mountains Of Mourne (which even features The Sir George Robey pub, a fine little Irish outpost in North Lon-don) and the trials and tribula-tions, as seen by De Dannan and Mary Black on Hard Times and A Song For Ireland itself.

Foster and Allen pop up with the perennials, A bunch Of Thyme and Maggie, but it is left to Phil Coulter to really encapsu-late things with The Town I Loved So Well. It is here that the war is touched on with fairly standard,

Reviews

but effective, shots of Derry. A sense of the sadness and tragedy of Ireland, which underpins much of its music, is finally realised

Murray's commentary But But Murray's commentary does try to play down this aspect, citing the war as only a very small part of a greater whole. One be-gins to suspect that A Song has the dual purpose of being a celebration of Ireland as well as being a promotional film, almost aimed at potential holiday mak-ers. Clearly an international mar-ket is in mind, but this should not deter, nor worry, all those with a love for the country and its music DH music.

Q-TIPS FEATURING PAUL YOUNG. Jettisoundz JE 141. Dis-tribution: Lightning/Gold/ Pinnacle. Dealer price: £10.14. For those who thought that Paul

Young's career began with Wherever I Lay My Hat, Jetti-soundz sets the record straight with this live feature of Young in his previous incarnation as lead singer with The Q-Tips.

Filmed in Nottingham in 1981, it's a no-frills affair (apart from Paul Young's shirt) of raunchy, pub-rock R'n'B. The only thing that remains the same about Young today is that superb voice — and it's set off well by The and it's set off well by The Q-Tips' sassy brass. Featured tracks include Some Kind Of Wonderful, You Are The Life, Please Don't Stay at Home, Emp-ty Bed, A Man Can't Lose and Get

'Em Up Joe. Not the most thrilling live video Not the most thrilling live video ever, but one which erstwhile Q-Tips' fans and Young fanatics may well think is worth the in-vestment. DVE

MARLENE DIETRICH: An Evening With Marlene Dietrich. Picture Music International. Dealer price: £13.50. Now living as a recluse in Paris, Marlene Dietrich has become a legend in her own lifetime, and this new PMI release will be snapped up by her fans who have been starved of any public appearances during the last decade.

An Evening With was recorded at the New London Theatre in 1972, and later shown as a televi-sion special. It is a straight-forward Dietrich concert performance, and even some of her dialogue is exactly the same as she was featuring in her act 10 years earlier. However the lady's char-isma and aura of sophistication

isma and aura of sophistication comes across, and no one can deny her star quality. Many Dietrich favourites are fe-atured including See What The Boys In The Backroom Will Have, Lola, Lili Marlene, Honeysuckle Rose, Falling In Love Again and features her moving interpreta-tion of Pete Seager's Where Have All The Flowers Gone. Marlene Dietrich is one of the last film legends and this video

last film legends and this video will always stand up as a splendid testament to her uniqueness in the annals of showbusiness. CW

Presley heads Virgin releases

VIRGIN VIDEO enters autumn with a powerful series of programmes featuring such artists as Elvis Presley, Phil Collins, Malcolm McLaren, David Bowie and Julian Lennon.

David Bowie and Julian Lennon. Mike Watts is confident that by the end of the year, Virgin will have achieved heavy sales, much of it from third party product. "We have already released an Elvis Presley '68 Comeback Special," says Watts, "and there will be another called One Night With You, containing much original footage, planned for later in the year." Virgin will also issue a Phil Collins video EP with the same title and sleeve design as No Jacket Required. This will feature three clips already seen, as well as Don't Lose My Number — a possible future single release — plus a live clip of Who Said I Would from Collins' Royal Albert Hall concert. Hall concert.

Hall concert. Malcolm McLaren introduces Duck Rock, featuring material shot in Africa and New York and containing all of the McLaren hits. Virgin will also release a 55-minute documentary with six music tracks on David Bowie filmed in Hong Kong. "The fans will have a chance to see how he spends his hours away from work," says Watts. "He was filmed by a second unit, and it's a fascinating picture of David relaxing." In November, Virgin releases Stand By Me featuring Julian Lennon in live performance. "This presents a fascinating insight into Julian," says Watts. "There are references to his father, and we feel that it will be a highly successful programme."





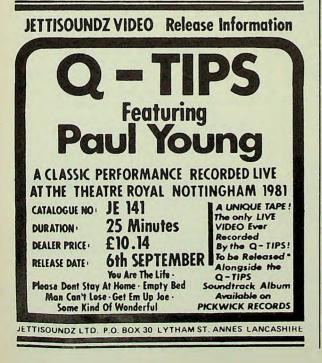
JULIAN LENNON and David Bowie, Virgin autumn bankers.

Carpenters Hits for A&M Christmas push

THIS CHRISTMAS, A&M will have a major push on a programme of The Carpenters Greatest Hits, featuring promotional videos from the Seventies through to the Eighties. "Many of the videos haven't been seen before," says A&M's Jason

Guy, "and there is also a recording of them in a cabaret appearance. Traditionally we have always done well with The Carpenters at Christmas

mas." Generally, says Guy, dealer acceptance of music video is "still an uphill struggle — and the only ones really stocking product are the multiples who account for around 80 per cent of business." The company is constantly experimenting with new marketing techni-ques, and is geared to moving swiftly if a major name becomes available on video.





A JOINT venture between Doub-levision (Video Duplication) and Trilion Video has resulted in a new telecine suite coming on

new telecine suite coming on stream in Central London. The heart of the new suite con-sists of a fully refurbished Rank Cintel Mk III jump scan telecine machine controlled by "the very latest and most sophisticated" Digi-Grade III computer grading system system.

Says Doublevision's Malcolm Stacey: "This specific concept of a telecine suite as a self-sufficient post production unit with a video complex, was designed and built by the venture's telecine oper-ator, Luke Rainey, formerly of the Moving Picture Company. "The philosophy behind the project is to offer an all-inclusive

100000

telecine suite that is so compre-hensive as to obviate the need for unnecessary expensive edit suite time and save valuable, client minutes.

Pictures show (top) the Tele-cine suite and (right) the machine room, both at Doublevision.

Samson for first MMG EP

THE MAGNUM Music Group video label, MMG Video, is to release its first video EP which features "a full theatrical pre-sentation" of two Samson numbers, Hard Times and Vice Versa. The EP is entitled Biceps Of Steel and carries a dealer price of £7.99

News in brief ...

VESTRON IS lining up a 60-minute programme from The Cars for release in October, with several more titles scheduled for pre-Christmas release

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PEPPERMINT IS re-releasing Queen's We Will Rock You next month, while Embassy, following on its successes with Kiss and Rush has two further "major heavy metal releases" in the pipeline.

MICHAEL PARE, star of Streets of Fire and The Philadelpia Experi-ment, takes the lead in Entertainment, takes the lead in Entertain-ment In Video's Eddie And The Cruisers, just released on the Media Releasing label. EV will be backing this release with a full-scale marketing campaign, in-cluding theatrical posters for dealers and national press adver-tising. tisina.

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JETTISOUNDZ HAS released Paul Young & The Q-Tips, a prog-ramme of live concert footage including the single, Some Kind Of Wonderful. Distribution is through Lightning, Gold and Pinnacle. Dealer price is £10.14. A live LP of the same concert was released by Pickwick Internation-al on the same date, with simul-taneous point-of-sale marketing planned. planned.

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EUROPARADE

1	1	15	TARZAN BOY, Baltimora A/B/CH/D/D	K/E/F/GB/I/NL
2	3	7	INTO THE GROOVE Madonna A/B/CH/D/D	K/GB/I/IRE/NL
3	2	7	WE DON'T NEED ANOTHER HERO (THUND	ERDOMEI,
			Tino Turper A/B/C	H/D/DK/IRE/INL
4	6	8	THERE MUST BE AN ANGEL (PLAYING WIT	H MY HEARTI,
			Eurythmics	A/B/D/DK/NL
5	7	4	I GOT YOU BABE, UB40 Guest Vocals by C	hrissie Hynde
		÷ .	B/GB/IRE/NL	A/B/CH/D/DK
6	5	8	YOU'RE A WOMAN, Bad Boys Blue	A/CH/DK/E/I
7	14		A VIEW TO KILL, Duran Duran	B/GB/IRE/NL
8	13	3	RUNNING UP THAT HILL, Kate Bush	A/CH/D/DK
9	20		MARIA MAGDALENA, Sandra	CH/DK/E/I
0	11	19	19, Paul Hardcastle DANCING IN THE STREET; David Bowie	Office and
1	New			B/DK/GB/NL
~		-	and Mick Jagger LIVE IS LIFE, Opus	DK/E/F
2	10	33	CHERISH, Kool & The Gang	B/D/NL
3 4	22	4		D/DK
5	8	17	ROCK ME AMADEUS, Falco	CH/D/DK
6	17	3	DRIVE, The Cars	GB/IRE
7	33	7	MY TOOT TOOT, Denise La Salle	A/CH/D
8	16	8		
0	10	0	Benny Neyman	B/NL
9	12	13	AXEL F, Harold Faltermeyer	B/CH/NL
õ	21	5	MONEY FOR NOTHING, Dire Straits	GB/IRE
1	19	12	ROCKY (RIVAL MIX), Round One	A/CH/D
2	25	3	IRGENDWANN BLEIB I DANN DORT, S.T.S.	A
3	24	2	AFRIKA, Various	DK
4	15	6	HOLIDAY, Madonna	GB/IRE
5	New		L'ESTATE STA FINENDO, Righeira	1
6	31	5	JE MARCHE SEUL, Jean-Jacques Goldman	F
7	New		ALONE WITHOUT YOU, King	GB/IRE
8	32	17	YOU CAN WIN IF YOU WANT, Modern Talkin	9 E
9	28	5	PLUS PRES DES ETOILES, Gold	E/I
0	9	23	WE ARE THE WORLD, USA For Africa	GB/IRE
1	New		SAY I'M YOU'RE NUMBER ONE, Princess	E/F
2	35	2	BAILA, Ivan GEH NO NET FURT, Sigi Maron	A
3	29	5	L'ULTIMA POESIA, Marcella & Gianna Bella	î
4	Re		PARADISE MI AMOR, Lune De Miel	e e e
5	23	4	GLORY DAYS, Bruce Springsteen	Ä
7	18	10	MARCIA BAILA, Rita Mitsouko	F
8	40	- 5	MY HEART IS IN IRELAND, The Wolfe Tones	IRE
9	Re	-	HOW MUCH, Gary Low	E
0	Re		SLAVE TO LOVE, Bryan Ferry	1
	Key: A	- A	ustria: B — Belgium: CH — Switzerland: D — West enmark; E — Spain; F — France, GB — United King	Germany;

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SIMPLY RED: Come To My Aid (Elektra EKR19(T) WEA). Follow-ing the success of their version of The Valentine Brothers classic Money's Too Tight (To Mention) this polished self-penned number should see the superb soulful Manchester band further enhanc-exthetic compiderable constitution ing their considerable reputation

Chart certs

CAMEO: Single Life (Club/ Phonogram JAB(X) 21, Poly-Gram)

THE CURE: Close To Me (Fic-tion/Polydor FICS(X) 23, Poly-Gram)

BILLY IDOL: Rebel Yell (Chrysalis IDOL(X)6, Poly-

SQUEEZE: No Place Like Home (A&M AM(Y)277, CBS)

(BLANX 9), PolyGram). After a

(BLANX 9), PolyGram). After a lengthy break the duo return with this pleasant, albeit predictable sampler to their forthcoming album Believe You Me both pro-

LEVEL 42: Something About You (Polydor POSP(X) 759, Poly-Gram). Polished soulful dance

track featuring the characteristic Level 42 sound with Mark King's

bouncy slap bass well forward and his smooth vocal combining

TOYAH World In Action (Portrait

(T)A 6545, CBS). Christopher Neil produced track taken from her

latest album Minx, that although competently done as well as featuring John McLaughlin on guitar, has little else to recom-

FREDDIE MERCURY: Living On My Own (CBS (T)A 6555, CBS). Another track taken from his solo album Mr Bad Guy. His melod-ramatic vocal over a sequenced

beat with some nice piano touches should give him yet

to form another slick single.

duced, by Stuart Levine.

Gram)

mend it.

another hit.

Yell

SHRIEKBACK: Fish Below The lee (Arista SHRK (12) 4, PolyGram). An excellent track from the cur-rent LP Oil And Gold. Fine bubbling dance rhythms and swirling keyboards combine to hopefully bring more exposure to a critically acclaimed band.

STRAWBERRY SWITCHBLADE STRAWBERRY SWITCHBLADE: Jolene (Korova KOV 42(T), WEA). Striking Scottish duo lend their inimitable harmonies to a fasci-nating version of the Dolly Parton standard. Should do well with an up beat synthesiser rhythm and an inspired Clive Langer and Colin Fairley production.

MIDGE URE: If I Was (Chrysalis URE(X) 1, PolyGram). This solo single is not radically different to anything Ultravox have done and, with full-blown synthesized instrumentation and his dramatic users is just as commercial and vocals is just as commercial and therefore should do well.

ERASURE: Who Needs Love Like That (Mute 7 MUTE 40 (12 MUTE 40), Rough Trade/Cartel/ Spartan). Vince Clarke's latest project seems to be one of his less innovative moves as he teams up with an Alison Moyet soundalike, Andy Ball for a song that sounds like a Yazoo reject resurrected without too much thought.

BLANCMANGE: What's Your Problem (London BLANC 9,

Reviewed JERRY SMITH

BUCKS FIZZ: Magical (RCA PB 40367 (PT 40368), RCA). First single to feature new 'Fizzer' Shelly Preston, and is noticeably heavier then any of their previous material, no doubt due to the writing credits going to John Parr and Meatloaf. Likely to receive plenty of exposure plenty of exposure.

CLIFF RICHARD: She's So Beauti-CLIFF RICHARD: She's So Beauti-ful (EMI 5531, EMI). Arranged, produced and all instruments played by Stevie Wonder, this single from the forthcoming album of Dave Clark's stage musical Time, is sure to gain plenty of attention but it is left to Ken Russell to try to put life into it for the promo video.

KING KURT: Road To Rack & Ruin (Stiff BUY (IT) 230, EMI). Rousing slice of dirty rock 'n' roll with a driving beat and throbbing brass backing a warbling vocal. Producer Pat Collier manages to barrace their novement to better harness their power to better effect than previous singles.

FELT: Primitive Painters (Cherry Red 12 CHERRY 89, Pinnacle). Acclaimed indie band issue this atmospheric slow building single with their enigmatic vocalist accompanied by Elizabeth Fraz-er's wonderful soaring voice assisted by fellow Cocteau Twin Robin Guthrie's mesmerising production.

THE RED HOT CHILI PEPPERS: Hollywood (Africa) (EMI Africa (12) EA 205, EMI). American funksters release this energetic dance track, with a hard driving beat and blistering guitar that should create good exposure for their George Clinton produced debut album debut album.



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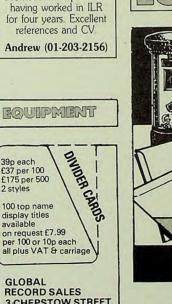
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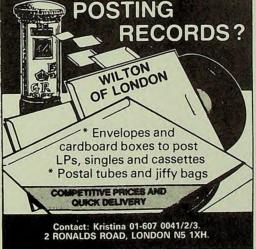
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