2 MARCH, 1985

ESTABLISHED 1959 £1.25

'Copyright owners are entitled to payment for home taping their material ... a levy on blank tape is the only way of providing such payment'

By RODNEY BURBECK

IN ONE of its rare policy U-turns, the Government has given its blessing to the principle of a levy on blank tape to compensate rights owners for lost royalties through home-

taping. Thirty-six words in the Gov-14-page ernment's new 14-page Green Paper on the recording and rental of audio and video copyright material signal vic-tory for the UK music indus-'s 12-year battle to achieve a levy:

"This document concludes that copyright owners are entitled to

payment for the home taping of their material and that a levy on blank audio and video tape is the only practicable way of providing such payment."

This is a complete reversal of the damning verdict in the 1981 Green Paper which bluntly told the industry: "At the end of the day it may have to be accepted that there is no acceptable solu-tion." tion

The Green Paper is, of course, only a consultative document and it is likely to be up to two years before the Government's proposals are written into the statute books, but the Department of Trade and Industry has set a nine-



The Recording and Rental of Audio and Video Copyright Material

time-scale compared to the 1981 Green Paper which dragged out its consultative period for several years

And having spectacularly changed its mind once, it seems unlikely that the Government will be persuaded to do so again, despite inevitable intense lobbying

by the tape manufacturers and consumer bodies

The biggest disappointment for the industry, though, is the amount of levy being proposed amount of levy being proposed — 10 per cent on audio tapes, approximately 10p per tape, which will raise around £5m a year. That's a long way off from the £320m-plus that the BPI has estimated is being lost each year through home-taping. In an exclusive interview im-mediately after the Green Paper press conference last week, In-dustry and Information Technolo-gy Minister, Geoffrey Pattie, told me that he thought this was "a reasonable sum of money", but candidly added that there could

candidly added that there could be "options for adjustments in

later years". The Green Paper makes it clear that the Government will only in-troduce a levy if satisfied that it is feasible in practice and that "eco-nomic and fair means" can be found to administer it. The Gov-ernment will not tolerate discord ernment will not tolerate disprop-ortionate amounts of the money generated being swallowed up in administration costs. It is now up to the music indus-

try to prove to the Government that it can collect the levy econo-mically and distribute it fairly.

Explaining why the Govern-ment had changed its mind, Pat-tie said: "Private recording will not go away and there is no

TO PAGE FOUR

Hardware levy 'not ruled out'

ALTHOUGH THE Green Paper only recommends a levy on tape, it does not rule out a levy on hardware equipment "in principle" and suggests that the Government could take powers to activate an equipment levy if it felt necessary.

It acknowledges that double-headed recorders designed for tape-to-tape copying, often at high speed, are already available, and looks to the future when digital storage capacity may so increase that recorders might function by transferring works to an internal computer style memory rather than a separate recording medium. But a hardware levy would be selective and would only be made in the light of the experience of the tape levy scheme.

THE GOVERNMENT has pre-empted the possibility of tape manufactur-ers side-stepping a levy by selling blank tapes disguised as pre-recorded tapes by recording "trivia" on them — by defining blank tapes as "those intended for private copying". ппп

THE GREEN Paper acknowledges that part of the revenue from a tape levy would go to foreign copyright owners — one of the arguments of the tape manufacturers — but says that this would be offset by the inflow from existing and future levy schemes abroad.

THE COLLECTING agency would be empowered to collect levy proceeds at an agreed or arbitrated rate from UK importers and manufacturers of blank tape. The point at which the levy would become due would be on the first sale in the UK of blank tape "in a form suitable for use by the domestic consumer". Refusal by a tape manufacturer/importer to pay the levy would be actionable in the civil courts.

TAPES ON which the levy has been paid would be identified with an adhesive stamp, or a printed facsimile of a stamp — similar to the arrangement that currently operates to show that copyright royalties have been paid on imported sound recordings. It would be an offence to coll tamp without a printed sound recordings. sell tapes without a stamp.

TO PAGE FOUR

Rental problem: 'prove it' are necessary to control the ren-tal market. But it agrees that, "it can be predicted that the legalis-ing of home taping by the intro-duction of a blank tape levy

RECORD INDUSTRY hopes that record rental would be tackled by the Government at the same time as home taping have been dashed, but the Green Paper does indicate that the Government would be sympathetic to the use of copyright law to con-trol rental if copyright owners can provide clear evidence that they are unable to "derive proper benefit from rental". It adds: "The Government feels

that the scale and the precise na-ture of the problem needs to be clarified' and it is not yet convinced that further legal powers

from the BP Mixed reaction

THE BPI has been muted in its response to the Green Paper, preferring to study it in some depth before preparing its detailed subbefore preparing its detailed sub-mission. Director general John Deacon's reaction was mixed, in that he welcomed the Govern-ment's change of attitude by agreeing to the principle of a levy, but added that he was, nevertheless, disappointed at the level of the proposed levy and the level of the proposed levy and the ck of a levy on hardware. "We will be pressing for a highlack

er royalty based on the levels set in other countries, and we will be submitting detailed evidence to

justify a levy on hardware," said

Deacon. "And the BPI and MCPS will be

"And the BPI and MCPS will be re-stating their proposals for the setting up of a collection body as requested in the Green Paper." Deacon denied that the indus-try may have damaged its case for a higher rate of levy by stres-sing its estimates of lost sales – which the Greenment save it sing its estimates of lost sales – which the Government says it does not take as a "valid crite-rion" on which to base a levy. "I am convinced that if we had not produced figures illustrating los-ses we would not have got this far," he said. The proposals

THE GREEN Paper proposals: • A levy to be imposed on the sale of blank audio and video tape intended for domestic users who would in return be free to make, for personal use, video re-cordings in general and audio re-cordings of music. • The size of the levy to be sub-

 The size of the levy to be subject to negotiation between be-neficiaries and manufacturers/ importers and to be statutorily limited to, say, 10 per cent of the retail price of audio tape and, say, Audio tapes of less than 35

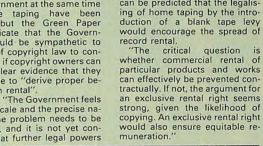
Audio tapes of less than 35 minutes would be exempt.
Users of audio tapes for non-infringing purposes (le blind people) to be exempt by obtaining tape through approved representative organisations.
Copyright in respect of home audio recording generally, to be exercisable only through collecting societies set up to administer the levy scheme.
The collecting societies to be

 The collecting societies to be wholly responsible for (a) collect-ing and distributing the levy and (b), negotiating the rate of levy with UK tape manufacturers and importers

Government approval to be required for levy distribution schemes and arbitration.



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WARDS 1984

MUSIC JUREN





DESIGNER Mario Moscardini and his award for Top Sleeve Design (Classical) for the Symphony No. 3 Scriabin on BBC Records.



THE FRANKIE Goes To Hollywood video Two Tribes, directed by Godley & Creme, took the award for Top British Music Promo Video and was picked up by Kevin Godley and ZTT's Jill Sinclair.



IN A send-up of Prince, Jerry Tur-ner, marketing director of Epic and associated labels (EPA), with "bodyguard" in tow, picked up the award for market share labels singles

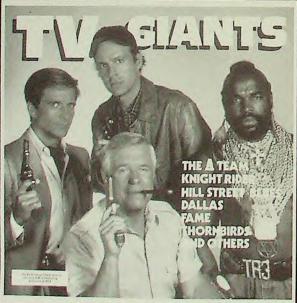


News pages edited by JEFF CLARK-MEADS

COLIN BAYLISS. director of Vestron Video, and the award for Top Longform Music Home Video Programme won by Michael Jackson's The Making Of Thriller. managing



THE AWARD for Top Sleeve Design — Singles went to Virgin Records for Scritti Politti's Absolute, designed by Keith Breden, who picked up the award with Caryn Gough.



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OLD RIVALS CBS and WEA's team effort for the TV compil-ation The Hits Album/The Hits Tape, which featured many of the companies' top acts, took the Music Week award for the Top Miscellaneous/Soundtrack album. CBS senior director Tony Woollcott (left) and WEA's man-aging director Rob Dickins col-lected the award.

> AWARDS 1984 For more pictures from the **Music Week** Awards turn to page 6

USIC WEE TALENT EDITOR: Chris White

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Jeff Clark-Meads

It's good at Gershwin

SATEN

American

Commentary

From BRIAN CHIN

NEW YORK: Prince's scheduling of New York area concerts produced the predictable hysteria here, with weekend ticket lines becoming a bit out of hand at moments. But while his tour overshadows the late winter concert scene as The Jacksons and Springsteen tours had last year, local New York music fans have been treated to a pair of impressive musical concert series in the Gershwin Theatre, one of Broadway's newer houses. In the past month, Patti LaBelle reprised a much-praised show in more than a week of performances, while Smokey Robinson played six nights at the theatre. LaBelle's show was the more elaborate, with numerous costume changes (which she occasionally skipped on impulse) and full orchestra.

and full orchestra. Her intense rapport with the crowd made for repeated spontaneous displays from the audience: at one performance, she was remarking on the fact that industry awards have constantly overlooked her, when a patron appeared as if by magic with a Grammy-shaped music box. LaBelle hugged the gift for the remainder of the evening. Another lucky young man was invited up on stage to sing her recent single, Love, Need And Want You, with her — all the way through. Smokey Robinson's show was more like a conventional

Smokey Robinson's show was more like a conventional concert, with no special staging. The atmosphere was almost equally charged, however, as Robinson sang gracefully through a seemingly inexhaustible list of number one hits, from The Miracles and from his productions for The Temptations and Many Wells A constant was a constant and similar Mary Wells. A constant uproar of applause and singalong accompanied his set. The ambience of the Gershwin added much to the feel of both

The ambience of the Gershwin added much to the feel of both shows. One hopes that the economics of week-long runs there are favourable, since New York is badly in need of a regular live venue smaller than Radio City Music Hall and larger than the Ritz. But also there are numerous pop performers whose stature merits the setting of a legitimate theatre: for both LaBelle and Robinson, it is a location that befits their artistry. The Termitations and the Serve Toos mousing for a run later in The Temptations and the Four Tops move in for a run later in March

MTV HAS "pulled way back" on the airing of music video clips in the heavy metal category, according to MTV chief executive Bob Pittman. The playlist shift caused some concern at record label promotion level, but was chalked up by one observer as a dayparting strategy for the programming service.

IS RAP fading? Hardly, judging by recent events. Three rap albums have been certified gold in the last couple of months, by Profile's Run-D.M.C., Sutra's Fat Boys and Jive/Arista's Whodi-ni. Meanwhile, U.T.F.O.'s smash Roxanne has itself spawned no less than three substantially-selling answer records, such knockoffs being in some sense the measure of a true runaway success — as Became evident in the multiple covers and make-overs of Taana Gardner's Heartbeat and Richard Fields' She's Got Papers On Me, to name a couple.

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News in brief ...

EMI RECORDS is adding a further 10 new releases to its Golden 45's series bringing the total number of singles in catalogue up to 45. New additions include Fiftes and Sixties hits from Peggy Lee, The Swinging Blue Jeans, the Nash-ville Teens, Peter & Gordon, and B. Bumble & The Stingers.

BUDGET LABEL Music For Plea-BUDGET LABEL Music For Plea-sure is releasing seven country albums as its first promotion of the year. The LPs include two compilations, First Ladies Of Country Music and Masters Of Country, as well as individual albums by Slim Whitman, Glen Campbell, Dr. Hook, Crystal Gayle, and Glen Campbell with Anne Murray.

POSSIBLY THE largest gathering of DJs in the world is due to take place at the Hippodrome in London on Sunday, March 10. The Second International DJ convention hopes to top last year's re-cord attendance of 1,350.

Debates will be conducted into the music industry, disco man-agement and the future of radio and in the evening awards will be made to the year's top DJs.

A NEW German pop TV show is providing a new outlet for expo-sure of promotion videos and live performances. The show, MusicHall, runs for 150 minutes show, and goes out monthly on the national network, ZDF. The pro-ducers are MusicHall TV Produktion of Mainz-Kastel

Pinnacle's new hope for future

A SALES conference which five months ago looked impossible took place last week amid an atmosphere of optimism and enthusiasm. Some 20 labels took the opportunity to present product to Pinnacle's

sales team for the first time since the company crashed in November. New owner of Pinnacle Records, Steve Mason, told the conference that he had high hopes for the company he rescued from liquidation. He thanked the staff for their loyalty and introduced the man he is installing as <u>new managing director</u>, <u>Trevor Eyles</u>, and new general manager, <u>Dave Whitehead</u>. Eyles is a former executive with PRT and his Pinnacle appointment is his first after a two-year break from the music industry. Whitehead has been with Pinnacle for four years, being appointed sales manager in February 1983. Pinnacle's reps and tele-sales staff listened to nine hours of presenta-

tions by the labels who included several signed exclusively after the company's rescue. At the end of the day, Mason commented: "I am impressed and encouraged by the quality and variety of music on the indie scene

Villiams' Ching

A SOUNDTRACK deal for a uni-A SOUNDIHACK deal for a uni-que Anglo-Chinese film co-production, The Last Emperor, has been set. Ray Williams, head of the Pollyanna Music & Film Company, held talks with the Chinese state record company at Midem on promotional messibili Midem on promotional possibili-ties for the soundtrack album.

The film's budget is \$22m, and its music is likely to be a joint effort between a Chinese and Western (hemisphere) composer. It will be produced by Jeremy Thomas, and begins shooting in China in August.

Pollyanna, which specialises in advising, acquiring and commissioning music soundtracks for films and TV, is also associated

with several other Thomas pro-Starp and Insignificance with Tony Curtis and Teresa Russell, Iony Curtis and Teresa Russell, and music by Roy Orbison, Will Jennings and Stanley Myers, plus and Orbison single sche-duled for April on ZTT/Island which will be the hinge for an Orbison UK tour in May prom-oted by Mel Bush.

oted by Mel Bush. A comedy film, Krrash, begins shooting in Texas next month with music written by ZZ Top, David Lee Roth and Steve van Zantz and put together by Pol-lyanna. Pollyanna has also set a publishing deal for music fea-tured in Robert Altman films.



MASON (LEFT) is pictured signing an exclusive distribution deal with Angus Robertson and Keith Bagley of Illuminated Records.

WEA March drive for top acts

WEA IS mounting in-store and press advertising campaigns dur-ing March in support of Howard Jones, Eric Clapton, The Sisters of Mercy, Strawberry Switch-blade, The Firm, Grandmaster Flash and Yello.

Posters, browser cards and dis-plays will be available and Clap-ton's Behind The Sun album is ton's Behind The Sun album is backed by co-operative TV adver-tising with Our Price. Strawberry Switchblade will undertake a series of personal appearances and the campaign for Jones' Dream Into Action album will run alongside bis national tour

Dream into Action abum will run alongside his national tour. WEA will be continuing its TV advertising for ZZ Top, Foreigner, Prince and Madonna. Press advertising will also be bought in support of singles from Matt Bianco and The Jesus And Mary Chain Chain.

Retailing's future RETAILING in the next five years will be examined and debated at

a conference titled Retailing To 1990 In The UK Economy at Lon-

1990 In The UK Economy at Lon-don's Cafe Royal on March 14. "The next five years will see a retailing revolution comparable to that which changed the shape of the British High Street in the Fifties," says the organisers, Spectra Services. Further details from Maggie Lane on 0724.215585

Lane on 0734-345585



ALBUMS CHART 36

Airplay 12, 13. CD chart 14. Classical 22. Disco news/chart 8, 23, 9. Europar-ade 19. Feature 11. HM chart 10. Indies news/chart 35, 36. LP reviews 19. Music On Video 19. Performance 18. Retailing 23. Singles reviews 14. Talent 18. US charts 16, 25.



NEWS

Tube set for repeat shows

THE TUBE, Channel 4's live, 90-minute music show, may be broadcast twice a week, the station's chief executive, Jeremy Isaacs, revealed at the Music Week Awards luncheon last week

Isaacs told 500 guests at The Dorchester Hotel in London:" I am thinking of repeating The Tube; giving it two plays a week instead of one. There are more people who want to hear it than actually get the chance to hear it at present."

chance to hear it at present." He said C4 was rightly proud of The Tube and was determined to keep presenting new groups and artists. "We are very proud that both Paul Young and Frankie Goes To Hollywood were first presented on The Tube," he added. Isaacs hit a philosophical note with: "Music is the most universal of the arts and that is because it is part of the structure and pattern of the universe. I envy all of you who work in the music industry and the marvellously satisfying jobs you must have." • The Music Week Awards On Camera — see pp 2, 6 and 7.



AMBITIOUS PLANS for a multi-faceted music and video industry exhibi-tion and conference in London this October are being laid by Interna-tional Music Industries Ltd and International Trade & Exhibitions Ltd, organisers of Musexpo and Videxpo. Both the ten-year-old Musexpo, and Videxpo, now in its fourth year, will be moved from the US and mounted at the Kensington Exhibition Centre in London. Coincidentally, the organisers are launching two new events — the 1st International Music Video Festival and the 1st Interna-tional New Music Seminar. IM/ITE chairman Roddy Shashoua claims that Musexpo '85 will be attended by "over 3,000 key executives and representatives of 1,000 companies from 45 countries", including major and independent record companies, music publishers and a host of ancillary industries. Videxpo '85, to be held concurrently, will include participation by home video companies and broadcasters, production companies and

home video companies and broadcasters, production companies and facilities companies

Green Paper FROM PAGE 1

DISTRIBUTION OF the levy to beneficiary groups, and the basis for calculating the distribution, would be subject to Government approval and could be referred to a Copyright Tribunal. Disputes over the size of the levy and its distribution would be settled by a Copyright Tribunal, based on the existing Performing Right Tribunal. 000

THE LEVY would apply to any new recording media as well as existing technology: "The Government would take general powers to attach the levy to any recording medium, and prescribe the particular medium by regulation."

A FIVE per cent levy is recommended on video tapes, corresponding to approximately 25p on the price of an average blank video tape, and raising around £5m per annum.

AVAILABLE ON 7-INCH (7UKMC 4) & 12-INCH (UKMC 4) DISTRIBUTION: SPARTAN/JET STAR X DUPLETS

RETIRING RADIO 1 controller De-

rek Chinnery received the award for "exemplary service to the music industry" at the Music Week Awards luncheon last week and is pictured with his successor Johnny Beerling.

Financial expansion

MUSIC AND entertainment in-dustry financial advisors Sloane & Co are expanding into new pre-mises in Westbourne Grove, West London, following a drama-tic increase in their client list which saw the company doubl-

which saw the company doubl-ing in size last year. The company took on new business at Midem including the band The Members, plus video producers, compact disc manu-facturers, record labels, music publishers and individual artists, some emice pactoer. Mike Malam says senior partner Mike Hallam. New staff includes Janet David son who moves from Padell Nadell Fine Weinburger in New York to join Sloanes as specialist in merchandising, tours, royalty auditing and accounting in the music industry.

FM row continues

THE DISPUTE over the use of the trademark (MW Feb 2) looks to be decided in the High set Court. A writ has been served on FM Records and FM Songs but joint founder of the companies. vros Stakis, says the action will e "fought the whole way". The be writ was issued by Heavy Metal Records which owns the FM label. The company wants an in-junction preventing any other use of the marque.

Deals assistance

GET RHYTHM, a company offering to seek out record deals and prepare visual packages for bands, has been set up by Bob Bromide and Ken Smith. They can be contacted on (01) 828 0767/8.



reason why it should. But in the

reason why it should. But in the process someone else's property is being acquired and the Gov-ernment thinks that copyright owners should be paid." The main argument of the tape manufacturers that a levy would be "rough justice" on users who don't record copyright material is diluted by the Green Paper prop-osals to exempt shorter tapes and those supplied by certain organisations, and it adds: "The element of rough justice will be small and should not, in itself, prevent the introduction of a prevent the introduction of levv

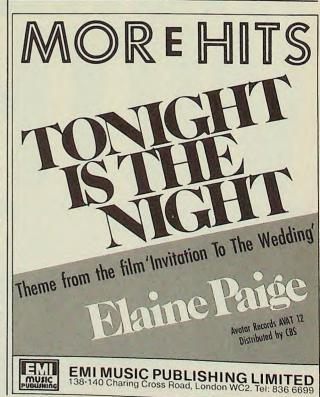
And it is clear that the Govern-ment has been able to justify its change of mind by rejecting ear-lier music industry claims for a levy to compensate for lost sales and by viewing the levy as a royalty payment for the use of copyright material. The Government has also pre-

empted protests that a levy would merely be another tax by describing it as "a means of transferring royalties from users of copyright material to copyright owners



MW Awards quotable quotes

THERE WAS plenty of fighting talk at the Music Week Awards for 1984 at The Dorchester last week, but after last year's controversy, most of the award receivers seemed to be on their self-consciously best behaviour ... picking up one of the new awards for independents, Rough Trade's **Geoff Travis** said: "There was a time when being an independent was like being in a fencing duel with both hands tied behind your back. I hope we have shown that that is not so any more"... Maurice Oberstein replied on behalf of the majors, but was there a touch of irony in his voice as he declared that, "It's nice to think that I can stand on the same platform as Rough CBS MD Paul Russell modestly Trade and ZTT" acknowledged that having the top market share does not necessarily make you the best record company, but added: "In this case, we are" ... collecting the top miscellaneous album award for The Hits Album, WEA MD Rob Dickins admitted: "This industry isn't about .. collecting the top compilation albums - it's about breaking new acts" Bob Geldof proved he can say thank you nicely after all and having collected (jointly with Midge Ure) a special *Music Week* award to Band Aid for its remarkable fund-raising effort, he warned: "There will be a lot more to do. We will need to ask for more help later on and we pray to God that you give it to us" ... MW MD Jack Hutton paid tribute to the Band Aid effort as "something the whole music industry should be proud of", and **Midge Ure** added that, "when the music industry flexes its muscles, it's amazing what it can do"... Warner Bros Music joint MD **Peter Reichardt** noted with irony that, "We've been collecting the top publisher award for eight years and we've only had one number one" ... and Kevin Godley seemed bemused to be winning the top promo video award (for FGTH's Two Tribes) when it had been "hardly shown at all", adding: "Last year, Lol Creme and I won it for a video that hardly showed the artist (Herbie Han-cock's Rockit). Will somebody tell me where we're going right?" ... Lol Creme also pointed out that, "With Frankie it was the first time a record company had done a special mix of a song just to give the video directors more .. Derek Chinnery, retiring controller of Radio scope" One on receiving his Exemplary Service award: "I have made decisions which have not pleased the record industry, and the record industry has made decisions which have not pleased me. But now I'm leaving so you can all finally 'Relax'



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m

How do you reach someone who buys a lot of records? Televison is one way. But nearly half of all heavy purchasers of LPs, (those spending over £25 a year), only watch a maximum of 1 hour of ITV1 per day. After all, if they spend a lot of money on records, they probably spend a lot of time listening to them. The Sun, on the other hand, is read by nearly a third of all heavy LP purchasers. What's more, there's one thing people can still do while they're wearing headphones. Read!

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Emma Thompson, whose glorious, warm, exuberant voice is one of the Show's A smart, funny, hard working production.

THE STANDARD

In a notably strong cast Frank Thornton & Ursula Smith are excellent and Robert Longden and Roy Macready are continuously funny and inventive. FINANCIAL TIMES

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ARDS 1

WFARING HIS familiar headgear, CBS Records chairman Maurice Oberstein received the company's award for top point of sale for Alison Moyet's Alf album. CBS also won the Marketing Award for Records, Cassettes and CDs.



TOP CONSUMER Press Advertisement award went to Phonogram for Big Country's Steeltown and was presented to Phonogram's Andy Murray by Music Week publishing director Mike Sharman, watched by MW promotion executive Ann Kember.





CBS RECORDS managing direc-tor Paul Russell and the award for Market Share Companies Albums

MUFF WINWOOD A&R director at CBS, picking up CBS Records' award for Top Market Share Companies (Singles).



ROUGH TRADE'S managing director Geoff Travis picked up the award for top independent single (The Smiths' What Difference Does It Make?) and top independent album (The Smiths).



ISLAND RECORDS sales mana-ger Ray Cooper picked up the company's Marketing Award for TV-Merchandised Records, Cas-settes and CDs, won by their Bob Marley & The Wailers' Legend.



THE AWARD for top album of the year, won by Lionel Ritchie's Can't Slow Down, on Motown, was picked up by Don Burkhimer, managing director of RCA Records





WARNER BROS Music's joint managing director Peter Reichardt picked up two awards for the company — Top Publisher (Individual) and Top Publisher (Corporate).



MOTOWN MARKETING manager Bryan Tyrrell and the Top Disco Single award for Stevie Wonder's I Just Called To Say I Love You.



MOTOWN'S GORDON Fruin and the award for Top Producer (Albums) won by Lionel Ritchie and James Anthony Carmichael.



ISLAND RECORDS press officer Regine Moylet and ZTT's Paul Morley were the winners of this year's Leslie Perrin PR Award for their work on Frankie Goes To Hollywood. Rodney Burbeck Music Week's editor and associate publisher presents the award.



TREVOR HORN and his award for Top Producer (Singles), including, of course, the three Frankie Goes To Hollywood hits.



KEVIN GODLEY and Lol Creme picked up the award for Top Director British Music Promo Videos.



LOOKALIKES Jon Webster from Virgin and Charles Webster from EMI picked up the award for Top Music Week Advertisement Colour for Now That's What I Call Music 4 from MW's publishing director Mike Sharman. Charles Webster also picked up EMI Records' award for Top Music Week advertisement — Mono for If Your Customers Are Going Ga Ga.



MOTOWN PRESS officer Tony Riley and the award for Top Disco Album (Lionel Ritchie's Can't Slow Down).



CBS RECORDS senior product manager Kit Buckler and the Marketing Award for Records, Cassettes and CDs.

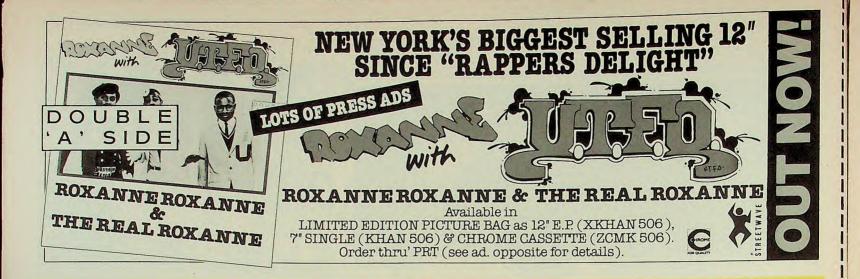


ALAN PHILLIPS, CBS Records' marketing director, with the award for Top Market Share Labels — Albums.



PAGE 7

AND SHALLAN



MUSIC

TOP · SINGLES

THIS WEEK LAST WEEKS ON CHART

1		1	15	SOLID Ashford & Simpson	Capitol (12)CL 345 (E)
2		2	6	NIGHTSHIFT Commodores	Motown TMG(T) 1371 (R)
3	2	20	3	HANGIN' ON A STRING (CON Loose Ends	TEMPLATING) Virgin VS 748(12) (E)
4	3	34	4	THEME FROM SHAFT Eddy & The Soulband	Club/Phonogram JAB(X) 11 (F)
5	1	10	4	YOU SHOULD HAVE KNOWN T.C. Curtis	BETTER Hot Melt/Virgin VS 754(12) (E)
6	1	z	4	SHAFT Van Twist	Polydor POSP(X) 729 (F)
7		3	5	PERSONALITY/LET HER FEEL Eugene Wilde Fourth &	IT Broadway/Island (12)BRW 18 (E)
8	1	11	7	WHO COMES TO BOOGIE Little Benny & The Masters	BlueBird/10 BR(T) 13 (E)
9	5	0	2	I'M SO HAPPY Julia & Co	London LON(X) 61 (F)
10	1	9	4	MOVE CLOSER Phyllis Nelson	Carrere CAR(T) 337 (A)
11		4	6	I'M IN LOVE WITH YOU KoKo-PoP	Motown TMG(T) 1363 (R)
12	,	15	3	(No Matter How High I Get) I'll Stil Wilton Felder	Il Be Lookin' Up To You MCA MCA(T) 919 (C)
13	1	13	5	HERE I COME Barrington Levy	London LON(X) 62 (F)
14		6	6	LITTLE RED CORVETTE/1999 Prince	Warner Brothers W1999(T) (W)
15	1	7	9	CAN I Cashmere Fourth &	Broadway/Island (12) BRW 19 (E)
16	2	22	2	HEARTBEAT Dazz Band	Motown TMG(T) 1368 (R)
17		5	10	YAH MO B THERE (REMIX) James Ingram/Michael McDonald	Qwest W9394(T) (W)
18	2	25	3	DO WHAT YOU DO Jermaine Jackson	Arista ARIST(12)609 (F)
19		8	4	STARTING AGAIN Second Image	MCA MCA(T) 936 (C)
20	1	17	7	LOVERBOY Billy Ocean	Jive JIVE (T) 80 (C)
21	0	V	W	LET'S GO CRAZY/TAKE ME W Prince and The Revolution	Warner Brothers W2000(T) (W)
22	-	35	3	MISLEAD Kool & The Gang	De-Lite/Phonogram DE(X) 19 (F)
23	C	T	W	(I GUESS) IT MUST BE LOVE	MCA MCA(T) 940 (C)
24	1	19	5	LOVE IN MODERATION Gwen Guthrie Fourth &	Broadway/Island (12)BRW 17 (E)
25		31	2	SIGN OF THE TIMES Grandmaster Flash	Elektra E 9677(T) (W)

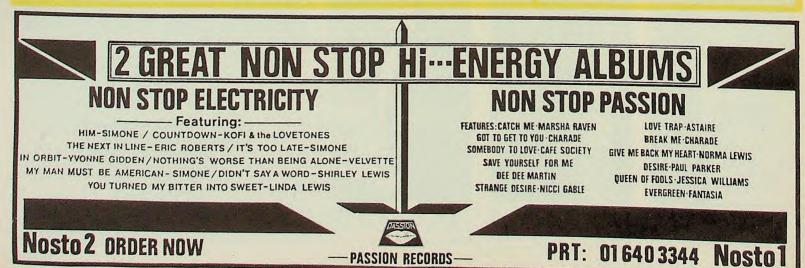
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26	5	23	7	20/20 George Benson	Warner Brothers W 9120(T) (W)
27	1	21	3	DO YOU REALLY (WANT	MY LOVE) London LON(X) 60 (F)
28	;	28	4	PAPA'S GOT A BRAND N Silent Underdog	IEW PIGBAG
29		M	W	OPERATOR Midnight Star	Solar/MCA MCA(T) 942 (C)
30)	14	10	FRIENDS Amil Stewart	RCA RCA(T) 471 (R)
31		16	4	I DIDN'T MEAN IT AT AL	
32	,	24	3	MELODIES OF LOVE	Beggars Banquet BEG 126(T) (W)
33	1	18	6	THIS IS MY NIGHT	Warner Brothers W9097(T) (W)
34		M	W	THINGS ARE NOT THE S	AME (WITHOUT YOU)
35	-	37	2	LOST IN PARADISE	10/Virgin TEN 43(12) (E)
36	-	26	7	La Famille LOVERIDE	Bpop BPOP 701 (12" — BPOP T01) (A)
37	-	29	4	SAY YOU LOVE ME AGA	
38	-	27	4	Change MY GIRL LOVES ME	WEA YZ32(T) (W)
39	-		W	Shalamar MR TELEPHONE MAN	Solar/MCA SHAL(T) 2 (C)
	1			New Edition SHOULD I PUT MY TRUS	MCA MCA(T) 938 (C)
40	-	44	4	CONTAGIOUS	Level Vibes LV 005 (JS)
41	_	38	6	Whispers	Solar/MCA MCA(T) 937 (C)
42		32	10	ANYTHING? Direct Drive	Polydor POSP(X) 728 (F)
43	[M	W	WARM Beverley Skeete	Elite DAZZ 36 (A)
44	-	42	3	THE BELLE OF ST. MARK	Warner Brothers W9180(T) (W)
45		43	7	ARE YOU SATISFIED? (Fi	nka Nova) RCA RCA(T) 470 (R)
46	[M	W	GIVE ME ONE REASON Evelyn "Champagne" King	RCA RCA(T) 474 (R)
47	[M	W	STEP BY STEP Jeff Lorber	Arista AD-1-9311 (Import)
48		45	2	DROP THE BOMB Trouble Funk	Sugar Hill/PRT SH(L) 140 (A)
49		40	12	POLICE OFFICER Smiley Culture	Fashion FAD 7012 (12"-FAD 026) (A/JS)
50	[M	W	FOREST FIRE Paul Hardcastle	BlueBird/10 (BRT 15) (E)
	Í		-		

THISWEEK	NEEK ON CHART	
1 1 6	20/20 George Benson	Warner Brothers 925178-1 (W)
2 2 11	PLANETARY INVASION	Solar/MCA MCF 3251(C)
3 14 2	SECRETS Wilton Felder	MCA MCF 3237 (C)
4 10 2	MUSIC FROM SOUNDTR	ACK "BEVERLY HILLS COP" MCA MCF 3253 (C)
5 4 13	EUGENE WILDE	Fourth & Broadway/Island BRLP 502 (E)
6 NEW	NIGHTSHIFT Commodores	Motown ZL 72343 (R)
7 5 4	SO GOOD The Whispers	Solar/MCA MCF 3252 (C)
8 8 4	CASHMERE Cashmere	Fourth & Broadway/Island BRLP 503 (E)
9 3 3	STEP BY STEP	Arista AL 88269 (Import)
10 11 29	DIAMOND LIFE Sade	Epic EPC 26044 (C)
11 13 11	STARCHILD Teena Marie	Epic EPC 26315 (C)
12 7 7	QUALIFYING HEAT	MCA MCF 3243 (C)
13 16 3	JENNY BURTON Jenny Burton	Atlantic 781238-1 (W)
14 6 18	I FEEL FOR YOU Chaka Khan	Warner Brothers 925162-1 (W)
15 9 7	INTIMATE STORM	Sound Town ST 8008 (Import)
16 NEW	ZERO ONE Paul Hardcastle and Universal Funk	BlueBird/10 LPBR 1003 (E)
17 20 20	FINESSE Glenn Jones	RCA PL 88036 (R)
18 23 15	TRULY FOR YOU The Temptations	Motown ZL 72342 (R)
19 15 6	TRY LOVE Amii Stewart	RCA PL 70642 (R)
20 12 5	STRAIGHT TO THE HEAF	T Warner Brothers 925150-1 (W)
21 21 10	EMERGENCY Kool & The Gang	De-Lite/Phonogram DSR 6 (F)
22 18 13	IN THE DARK Roy Ayers	CBS 26199 (C)
23 24 12	LIKE A VIRGIN	Sire 925157-1 (W)
24 19 4	LOCK IT UP	Epic BFE 39589 (Import)
25 25 4	1999 Prince	Warner Brothers 923720-1 (W)

MUSIC

WEEK 2 March, 1985

OP · ALBUMS



Edited BARRY LAZELL



A LIST T.C. CURTIS: You Should Have Known Better Hot Melt/Virgin EDDY & THE SOULBAND: Theme From Shaft Club/Phonogram THELMA HOUSTON: (I Guess) It Must Be Love MCA JERMAINE JACKSON: Do What You Do Arista JULIA & CO.: I'm So Happy Next Plateau(I oudon ondon Next Plateau/Lon EVELYN 'CHAMPAGNE' KING: EVELYN 'CHAMPAGNE NACA Give Me One Reason RCA LOOSE ENDS: Hangin' On A String (Contemplating) Virgin MIDNIGHT STAR: Operator Solar/MCA PHYLLIS NELSON: Move Closer Carrere LONNIE LISTON SMITH: If You Take Care Of Me Dr Jazz

CLIMBERS

CLIMBERS ROY AVERS: Poo Poo Lala CBS EDDIE CAPONE'S TREATMENT: IWon't Give You Up Treatment THE COOL NOTES: Spend The Night Abstract Dance/Priority Q.T.HUSH: It Aint You Babe (US Import-Epic) LEVERT: I'm Still (US Import-Tempe)

LEVERT: I'm Still (US Import-Tempre) MATT BIANCO: More Than I Can WEA Bear WEA MINK: You Were The One Too Late (US Import-River Edge) OLLIE & JERRY: Electric Boogaloo Polydor TINA TURNER: I Can't Stand Capito

Rain WAR: Groovin' (US Import-Coco Plum)

As featured on the TONY BLACKBURN Show Radio London 9am-12 noon Monday-Friday (205m/94.9 VHF)



pole position.

MULTIPLE HIT versions of the same song, a common phenomenon during the Fifties and Sixties, are very rare animals indeed in modern times. When they do occur these days, it's more often than not the disco/dance field which throws them up

disco/dance field which throws them up We had joint biggies by Sunfire and Lorita Grahame of Young Free And Single a while back, and more recently Lionel Richie and Trevor Walters with All Night Long. This week, both the simultaneous revivals of Isaac Hayes' Shaft are in the Top 10, with Club's Eddy & The Soul Band version, as anticipated, now gaining the edge over Polydor's Van Twist version — a move also duplicated on the national singles charts.

The speculation at this stage must be over how much the sales split will detract from the potential performance of the stronger version — in other words, are enough people buying Van Twist to deny a number one hit to Eddy, who would almost certainly have achieved one without the competition?

A further obstacle in the way of Shaft's rise to the top could well be Loose Ends with Hangin' On A String. The record was noted in this column just a couple of weeks ago as being the Virgin band's likeliest

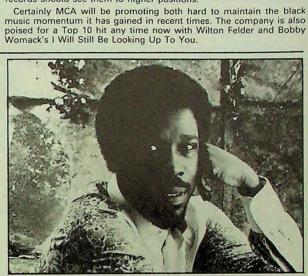


JIVE RECORDS, Willesden's finest, is still reeling from the enormity of its international success. The label's general manager Bob Nolan sug-gests that there can have been few, if any, British companies which have

gests that there can have been few, if any, British companies which have previously had four records in the *Billboard* black charts in the US at the same time — and he is almost certainly right. Jive's major flag-waver Billy Ocean, whose Lover Boy is now a national Top 20 hit here, is again scoring still better with it in the US (where Caribbean Queen was a pop, black and dance chart-topper); it has just reached number one on the dance chart there, and is in the Top 4 on the Hot 100. Ocean's album Suddenly has now been certified platinum, which in the US means 1m units sold. The label's other major transatlantic success is Whodini, whose album Escape (HIP16) is a top tenner on the black chart, and stands at 37 among the pop albums. This has just been certified cold. or 500 000.

among the pop albums. This has just been certified gold, or 500,000 units sold within the US.

Units sold within the US. Hoping to make it three in a row for Jive in '85 is Richard John Smith, who is now well established both as a live act and in the disco charts in the UK, but whom it is hoped to push to UK pop and American acceptance. The whisper is that his forthcoming 12-incher, The ABC Of Kissing, due in March, has the potential to make the breakthrough.



Another enormous chart jump comes from Julia & Co's I'm So Happy,

which has ignited with a speed totally belieing the theoretical loss of impact from this follow-up coming a full year after Julia's original smash Breakin' Down (Sugar Samba). It has moved from 50 to 9 this

Two former American black chart-toppers, Midnight Star's Operator

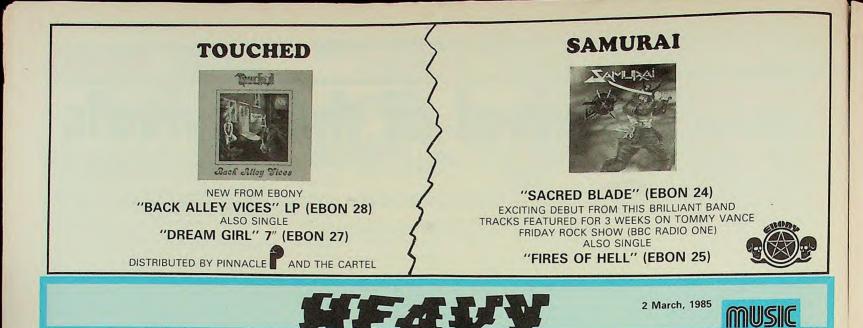
and New Edition's Mr Telephone Man, make their debuts at 29 and 39 respectively. Neither has equalled its US success to the same degree recently on this side of the Atlantic, but the obvious strength of both

records should see them to higher positions.

ON THE crest of a wave: Jive Records' Billy Ocean

MORE DISCO NEWS ON PAGE 23



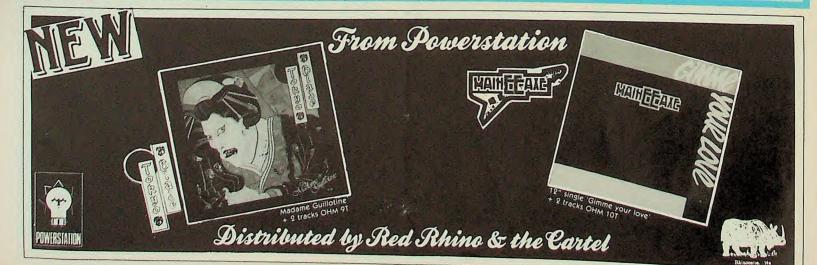


TOP · SINGLES SALE LALE TOP · ALBUMS

1	RUN TO YOU, Bryan Adams	A&M AM(Y) 224 (C)
2	WE BELONG, Pat Benatar	Chrysalis CHS (12)2821 (F)
3	LEGS (Special U.S. Remix), ZZ Top	Warner Brothers W 9272(T) (W)
4	LOVE AIN'T NO STRANGER, Whitesnake	Liberty (12)BP 424 (E)
5	I WANT TO KNOW WHAT LOVE IS, Foreign	ner Atlantic A9596(T) (W)
6	CALIFORNIA GIRLS, David Lee Roth	Warner Brothers W 9102 (W)
7	SPY, Robin George	Bronze BRO(X) 188 (F)
8	PERFECT STRANGERS, Deep Purple	Polydor POSP(X) 719 (F)
9	UNDERSTANDING, Bob Seger & The Silve	r Bullet Band Capitol (12)CL 350 (E)
10	RADIOACTIVE, The Firm	Atlantic A9586(T) (W)
11	SEA OF LOVE, The Honeydrippers	Es Paranza/WEA YZ 33 (W)
12	SHARP DRESSED MAN, ZZ Top	Warner Brothers W 9576(T) (W)
13	7 YEAR BITCH, Slade	RCA RCA(T) 475 (R)
14	THE NIGHT THE MASTER COMES, Uli Jon	Roth & The Electric Sun EMI 5511 (E)
15	I CAN'T LIVE WITHOUT YOUR LOVE, Terrap	blane Epic A4936 (12" — TX4936) (C)
16	HOWLING AT THE MOON, The Ramones	Beggars Banquet BEG 128(T) (W)
17	GIMME GIMME GOOD LOVIN', Helix	Capitol CL 349 (E)
18	MANITOU, Venom	Neat NEAT 43 (P)
19	CREEPING DEATH, Mettalica	Music For Nations -(12KUT 112) (P)
20	HEARTLINE, Robin George	Bronze BRO(X) 187 (F)
21	DON'T YOU EVER LEAVE ME, Hanoi Rocks	CBS A4885 (12"
22	GIMME ALL YOUR LOVIN', ZZ Top	Warner Brothers W9693(T) (W)
23	THRILLS IN THE NIGHT, Kiss	Vertigo/Phonogram (Import)
24	NOWHERE FAST, Meat Loaf	Arista ARIST (12)600 (F)
25	LONELY SCHOOL, Tommy Shaw	A&M AM(Y) 231 (C)
26	CAN'T FIGHT THIS FEELING, Red Speedwar	gon Epic (T)A4880 (C)
27	STRANGER IN TOWN, Toto	CBS A4461
28	ANIMAL (F LIKE A BEAST), W.A.S.P.	Music For Nations -(12KUT 109) (P)
	THE WANDERER, Status Quo	Vertigo/Phonogram QUO(P) 16 (F)
30	TOO YOUNG TO FALL IN LOVE, Motley Crue	Elektra E 9732(T) (W)

	the second s	and the second sec
1	AGENT PROVOCATEUR, Foreigner	Atlantic 781999-1 (W)
2	HITS OUT OF HELL, Meat Loaf Clevela	and International/Epic EPC 26156 (C)
3	TROPICO, Pat Benatar	Chrysalis CHR 1471 (F)
4	ELIMINATOR, ZZ Top	Warner Brothers W 3774 (W)
5	BAD ATTITUDE, Meat Loaf	Arista 206 619 (F)
6	PERFECT STRANGERS, Deep Purple	Polydor POLH 16 (F)
7	BEYOND THE ASTRAL SKIES, Uli Jon Roth a	nd Electric Sun EMI ROTH 1 (E)
8	THE HONEYDRIPPERS VOLUME 1, The Hone	ydrippers Es Paranza 790220-1 (W)
9	BRING ME THE HEAD OF YURI, Hawkwind	Demi Monde DM 002 (CH/MW)
10	GIUFFRIA, Giuffria	Camel/MCA MCA MCF 3244 (C)
11	TWO STEPS FROM THE MOVE, Hanoi Rocks	CBS 26066 (C)
12	TOO TOUGH TO DIE, Ramones	Beggars Banquet BEGA 59 (W)
13	NEW ANATOMY, Inner City Unit	Demi Monde DM 001 (CH/MW)
14	1984, Van Halen	Warner Brothers 923985-1 (W)
15	THE RIGHT TO ROCK, Keel	Gold Mountain (Import)
16	SHOUT AT THE DEVIL, Motley Crue	Elektra 960289-1 (W)
17	12 GOLD BARS VOL 2 (AND 1), Status Quo	Vertigo/Phonogram QUOTV 2 (F)
18	HOT TONIGHT, Lionheart	Epic EPC 26214 (C)
19	ROCK PRETTY, Various	Heavy Metal Records HMRLP 25 (E)
20	RIDE THE LIGHTNING, Metallica	Music For Nations MFN 27 (P)
21	FLASHPOINT, Tangerine Dreams Hea	avy Metal Worldwide HMI HP 29 (E)
22	THE DEED IS DONE, Molly Hatchet	Epic EPC 26213 (C)
23	POWERSLAVE, Iron Maiden	EMI POWER 1 (E)
24	RECKLESS, Bryan Adams	A&M AMA 5013 (C)
25	LIVE AT THE INFERNO, Raven	Neat NEAT 1020 (P)
26	W.A.S.P., W.A.S.P	Capitol EJ 240195-1 (E)
27	ISOLATION, Toto	CBS 86305 (C)
28	CRAZY FROM THE HEAT, David Lee Roth	Warner Brothers 925222-1 (W)
29	IN YOUR FACE, TKO	Music For Nations MFN 33 (P)
30	MIDNIGHT FLIGHT, Earthshaker	Music For Nations MFN 37 (P)
	and the second	

WEEK





Radio One controller Derek Chinnery retires this week after 43 years with the BBC and leaves the industry with this thought ...

'Let's have free airplay for new releases'

ROM TRAINEE in Newcastle NOW TRAINEE IN Newcastle to controller of Radio One is an impressive progression in the BBC, and, as the man in question puts it with a grin, "shows it can be done". in

"shows it can be done". Derek Chinnery retires this Fri-day (March 1) after 43 years with the Corporation, although there was a four-year break for wartime service as an RAF pilot. On his return to the Beeb in 1947, he became a studio manager, and

became a studio manager, and was appointed a producer in the Gramophone Programmes De-partment in 1952. When Radio One began in September 1967, Chinnery was responsible for several program-mes, including The Tony Black-burn Show and The Rosko Show. He became head of Radio One in April 1972 and then controller of

April 1972, and then controller of the network in October 1978. Chinnery's progress from mak-ing the tea and polishing the panels in the Newcastle control room to being in charge of the BBC's most popular network in terms of listening figures has en-compassed major changes in public taste and fashion and the Corporation's necessary reaction to them. He has been involved with Radio One from day one, with all the high spots and headaches entailed by what was a revolutionary service for the Beeb in comparison with radio life before 1967, "The BBC started Radio One to

replace the pirates who had been closed down by Government leg-islation," Chinnery recalled, "but we were severely restricted in playing time for records. If legal radio stations were able to play records as the pirates have done and still do, then there would have been no pirates in the first place'

before his retirement this week was attending a meeting with Phonographic Performance Ltd (PPL) to negotiate an increase in perdeduced on the sets of pour needletime and the rate of pav-

"Needletime has been a con-stant handicap for Radio One," he says. "It's ironic that it's the PPL's use of the copyright law which has actually inhibited the growth of radio in this country. The restriction on airplay hours is our biggest problem, and is as much to do with the Musicians Union as with the PPL." "The MU has an unrealistic atti-tude and its head in the sand

tude and its head in the sand. Every other country in the world Every other country in the world has unlimited airplay of records and I know of none where the musicians are suffering as a con-sequence. The BBC has never wanted to play records only and it employs a large number of musicians. Without these restrictions, the BBC local radio stations could find their own identity without having to spend part of each day taking Radio Two."

One of Chinnery's last duties

ment for it. "Needletime has been a con-

Chinnery regards the PPI copyright charge as "exorbitant" PPL and points out that every time a and points out that every time a single is broadcast, the BBC pays an average of £25 and probably as much again to the Performing Right Society too.

"The PRS payment is logical because you're using the com-poser's work and you should pay

for it. I'm not against the principle of PPL payments — just the amount."

A step in the right direction, he believes, would be for the UK record industry through the PPL

to grant unrestricted airplay on new releases. He cannot under-stand why this dispensation hasn't been given, but suspects that the PPL is influenced by the MU in not agreeing to it. "Radio One wants to help UK

music and artists — not as a ser-vant of the record industry, but controlling our own output and programmes."

programmes." Chinnery regards the MU's atti-tude toward rock musicians as "ambivalent". The creative tal-ents of musicians and performers are now firmly based in the re-cording studio, utilising all the

coroling studio, utilising all the latter's contemporary refine-ments of high technology. "We can't match a three-minute single that takes a week to be recorded and mixed down or be recorded and mixed down or an album that takes six months. This creativity which now takes place in the recording studio doesn't seem to have been taken on board by the MU. Broadcas-ters can't employ musicians now like they used to. The new creativity can only be heard by broadcasting the records them-selves." selves.

DEREK CHINNERY: "Radio One wants to help UK music - but not as a servant of the record industry."

> Returning to the subject of costs, Chinnery reveals that the BBC pays two per cent of its pre-BBC pays two per cent of its pre-sent licence income (£15m out of £730m) to the PRS for broadcast-ing copyright music. In terms of patronage (*reach* is the ILR word), Radio One can justify its con-siderable proportion of this ex-pense by the six to 7m listeners it attracte each day with 40 per pense by the six to 7m listeners it attracts each day, with 40 per cent of the UK population listen-ing to the network at some time each week. He does not want to see advertising introduced on Radio One as a means of raising revenue revenue.

> 'It would be a shame if Radio One took advertising. Our style of presentation could easily accommodate it, but for every minute of advertising each hour, minute of advertising each hour, you've got to take something out of the programming. Advertising is mostly speech, and it would probably clash with our disc jock-eys' input. The communication established by our DJs is a vital part of the success of our network because people like to hear warm, friendly voices." He regards the lack of a VHF stereo network facility as one of

stereo network facility as one of the major disappointments dur-ing his years at Radio One, and hopes this will be rectified.



DON'T VAT THE PRESS There are strong reasons to believe the Chancellor of the Exchequer is planning to impose VAT on your magazine.

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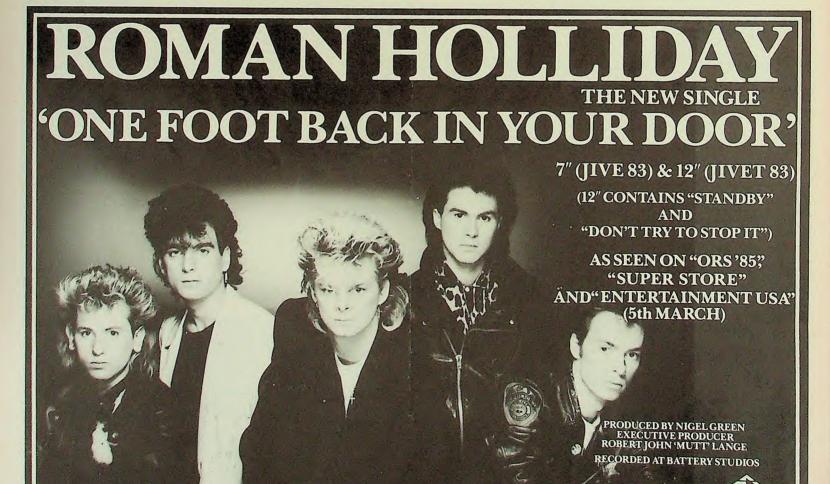
Tell your MP to say 'NO' to any tax on reading.

Issued by the Periodical Publishers Association, London



By NIGEL HUNTER

S () VILLAGE PEOPLE: Sex Over The Phone Chiltern, Gwent, Mercury, Pennine, Signal () indicates record new to this column Record Snack Sham Tracking (01290 0129). Previous week's plays in brackets, () indicates a re-entry. Nan Soft Cell: Tainted Love TEARS FOR FEARS: Shout TWO PEOPLE: Rescue Me



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		10 N BANGLES Hero Takes A Fall CBS 41 40 BENSON, GEORGE 20/20 Qwest (W)			• •
		38 41 BIG SOUND AUTHORITY This House Source/MCA 4 30 32 BLUEBELLS All I Am (Is Loving You) London (
		44 43 BOWIE/METHENY This Is Not America EMI America		••••••••	
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		29 18 MATT BIANCO More Than I Can Bear WEA (14 11 NELSON, PHYLLIS Move Closer Carrere (A)			••
		34 32 NEW EDITION Mr Telephone Man MCA		• 00 • 0000	
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		37 N YOUNG, PAUL Every Time You Go Away CBS 24 12 ZZ TOP Legs Warner Brothers	* * 0 • • • * • •		* •
		2412 22 TOP Legs wanter brothers opped by five or more regional stations are excluded from the			



Chart Certs

JULIAN LENNON: Say You're Wrong (Charisma/Virgin JL 3(12), EMI). STARVATION: STARVATION: STARVATION/TAM-TAM POUR L'ETHIOPIE (JARJAZZ/ VIRGIN JAZZ 3(12), EMI) TINA TURNER: I Can't Stand The Rain (Capitol (12)CL 352,

PAUL YOUNG: Every Time You Go Away (CBS (T)A 6300, CBS).

THOMAS LEER: Heartbeat (Oblique/Arista LEER (12)2, PolyGram).After his excellent, but sadly ignored single Interna-tional, comes yet another dyna-mic track, with a crisp Paul Hardi-men enclustion for twing christ man production featuring stri-dent keyboards and a strong vocal over an inventive crunching beat. The prominent metallic per-cussion of the B-side, Control Yourself, gives just as good a track and altogether should bring attention to this exceptional talent

COMING SOON SPECIAL COMPACT DISC UP-DATE Music Week. 30th March '85 Advertising Kathy Leppard Editorial Jim Evans 01-836-1522

THE LOTUS EATERS: It Hurts (Sylvan/Arista SYL (12)5, Poly-It Hurts Gram). An extremely memorable number and this Liverpool duo's best to date. They have created a slightly harder sound with pun-chy guitars, but still retain the atmospheric style of their smash hit The First Picture Of You. Well produced and surely destined for a high chart position.

BELFEGORE: All That I Wanted (Elektra —(EKR 2T), WEA). This German trio have re-recorded these three tracks from their de-but album. A Conny Plank pro-duction and scintillating Francoise Kevorkian remix complete-ly revitalises these dynamic number with a heavy, ponderous beat, ringing guitars and effec-tively doom laden vocals.

YELLO: Vicious Games (Elektra EKR 1(T), WEA). A highly im-aginative dance track from this eclectic Zurich-based duo who have used pulsating electro rhythms with sparkling guitar and a strong vocal which evolves into a very catchy pop song with an inimitable style. From the forthcoming LP Stella, should do very well.

SKIFF SKATS: Cripple Creek (Doggo DOG 1, Cartel/Rough Trade). Lively, fun slice of country style skiffle; mad banjo, reeling fiddle and fast, whooping vocal. A good enthusiastic hoedown that should receive a fair deal of attention due to a basic, novel approach.

ANDI SEX GANG: Ida-Ho (Illu-minated ILL 53(12), Pinnacle).Simon Boswell's production gives a raw, energetic track that with cackling vocal, thundering tom tom beat and spikey, overdriven

guitar creates an ingenious and innovative single that should reach a suitably high position in the indie charts.

THE ROARING BOYS: Every Second Of The Day (Epic A 6071 (TX 6071), CBS). The debut single from this hotly tipped band is a jaunty, lightweight song, with a chorus so catchy it becomes irritating. They are already receiving massive exposure and with their image and sound close to Duran Duran are sure to be in with a good chance of success.

ROMAN HOLLIDAY: One Foot Back In Your Door (Jive JIVE (T) 83, CBS). Previously bright and lively Roman Holliday have re-turned with a more modern image and a very Americanised style of pop with heavy guitaring and roared vocal, lacking the freshness that marked their earlier releases.

MAXI PRIEST: Should I (Put My Trust In You) (10/Virgin MAXS 1, EMI). A wonderful track with a fine vocal performance coupled to melodic horns and slick har-monies. This topped the reggae obacte at Christmas when on at Christmas when charts on Level Vibes and has been given a second chance to do even better, which indeed it should.

FORCE M.D'S: Tears (Tommy Boy/Island (12) IS 195, EMI). With strong melodies, skilful harmo-nies and a polished production, this rap outfit have produced a powerful soul ballad very much in the style of early Jacksons' tinged with the influence of Fifties street corner harmonies as well as a modern electro-based sound.

U.T.F.O AND ROXANNE: Roxanne Roxanne EP (Streetwave XKHAN 506, PRT). The latest of

New York's smash hit club tracks gets a UK release with this EP gets a UK release with this EP containing six tracks from their two stateside releases. A superb rap is delivered to the sole accompaniment of a wild electro drum rhythm, which, like the similarly sparse arrangement for the insistent dance track, Hang-ing Out, works very well ing Out, works very well.

Reviewed

JERRY SMITH

STEPHEN 'TIN TIN' DUFFY: Kiss STEPHEN 'TIN TIN' DUFFY: KIS Me (10/Virgin TIN 2(12), EMI). By re-recording his lively first single Duffy has improved on the origin-al with more inventive production techniques and superior voc-al harmonies. Should fare better than the previous, minor chart position.

I-LEVEL: In The Sand (Virgin VS 718(12), EMI). This British trio wrote, produced and mixed this ingeniously arranged, mid tempo dance track. Fine vocal harmo-nies and a finger snapping beat create a competent single which should pick up a fair amount of airplay.

BARRONE: Shake It Up (Til Ya Drop) (Jungle Rhythm(SWET 4), Rough Trade/Cartel). Totally over the top electro track incorporat-ing Fifties Doo Wop producing a novel Hip Hop style dance num-ber. Dur to a comical and inpovaber. Due to a comical and innova-tive nature it is sure to be heavily featured in the clubs.

DURUTTI COLUMN: Say What You Mean Mean What You Say (Factory FAC 114, Cartel/Rough Trade). Following their recent album Without Mercy, this ambient EP uses the same effecsouthing guitar runs ideally's long soothing guitar runs ideally suited to the sparse backdrop of mellow sax and echoing rhythms.



1 FOREIGNER:

- Atlantic Agent Provocateur VARIOUS ARTISTS: 2
- RCA Chess TINA TURNER: Dancer Private 3 Capitol
- WINGS: Greatest Hits 4
- WINGS: Greatest Hits Parlophone
 MATT BIANCO: Whose Side Are You On WEA
 Z TOP: Eliminator
- Warner Brothers QUEEN: Greatest Hits EM EMI
- ALAN PARSONS PROJECT: 8
- ALAN PARSONS PROJECT: Culture Vulture Arista PAUL McCARTNEY: Give My Regards To Broad Street Parlophone 9
- 10 BRUCE SPRINGSTEEN: Born In The USA 11 CHICAGO: 17 CBS
- 11 CHICAGO: 17 Full Moon/Warner Bros 12 PAUL McCARTNEY& WINGS: Band On The Run Parlophone 13 PAUL McCARTNEY: Tug Of War Parlophone
- PHIL COLLINS: Hello, I Must Be Going! Virgin 14
- Be Going! MEAT LOAF: Bad Attitude Arista 15
- Arista 16 GERRY RAFFERTY: City To City United Artists 17 CHAKA KHAN: I Feel For You Warner Brothers
- 18 VAN MORRISON: A Sense
- 18 VAN MORRISON Of Wonder Mercury/Phonogram 19 ORIGINAL SOUNDTRACK: Amadeus London
- Amadeus London 20 ELAINE PAIGE: Stages K-tel/WEA

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Compiled By Music Week Research



★ = PLATINUM (One million sales) ● = GOLD (500,000 sales)	= SILVER (250,000 sales) RE indicates a re-entry. S = Indicates title available in sheet music Top 75 on Prestel: MG Spotlight 514200 Key to distributors code - at albums releases page
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1 9 IKNOW HIM SO WELLO Blane Paige and Barbara Dickson (B. Andersson/T. Rice/B. Ulvaeus) Bocu Me	1(II) • 26 • 2 LEGS (Special U.S. Remix) Z2 Top (Bill Ham) Warner Brox. Music Warner Brothers W 577(1) (W) 51 33 12 Whane! George Michael) Morrison Leaby Music (s) Epic O(TA 4569)
2 5 14 YOU SPIN ME ROUND (LIKE A RECORD) Epic A4861 (12-TX 45 Dead Or Alive (Mike Stack/Matt Aliken/Peto Waterman) Chappell Music	1(C) 27 21 7 THIS HOUSE (Is Where Your Love Stands) The Big Sound Authonity (Robin Millar) Bondar Music (3) Source/MCA BSA(1) 1 (C) - 52 NEW The Jesus And Mary Chain (The Jesus And Mary Chain) Warner Bress. Music
3 z 8 LOVE & PRIDE ● King (Richard James Burgess) CBS Songs (s) CBS A 4588 (12" - TX 45	
4 (3 9 SOLID Capitol (12/CL Ashlord & Simpson (Nikolas Ashlord/Valerie Simpson) Nik-O-Val Music	SEE 29 23 14 SHOUT O Tears For Fears (Chris Hughes) Virgin/10 Music Mercury/Phonogram IDEA 8 (12) (f) 54 43 3 LET ME DOWN EASY Epic (TIA6045 1
5 4 B DANCING IN THE DARK CBS (TA 4 Bruce Springsteen (Springsteen/LandawPlotkin/Vas Zandt) Zomba Music (s)	sici - 30 NEW BREAKING UP MY HEART Shakin' Stevens (Peter Collins) EMI Music Epic (TIA 6072 (C) 55 36 10 Amii Stevens (Paul Micioni) EMI Mosic (s) RCA RCA(T) 471 (
5 6 NIGHTSHIFT Motown TMG(1) 1 Commodores (Donnis Lambert) ATV Music/Intersong/Island Music (3)	Ray Parker Jr. (Bay Parker Jr.) Warner Bros/CBS Songs 🕘 Arista ARIST (12/500 (F)
7 6 4 THINGS CAN ONLY GET BETTER WEA HOW 6 Howard Jones (Ruport Hine) Warner Bros. Music (3)	Kool & The Gang (J. Bonefond/R. Bell/Kool & The Gang) Planetary Nom J/ 37 12 Band Aid (Midge Ure) Chappell Music (3) Mercury/Phonogram FEED (12)
8 7 7 A NEW ENGLAND Kiraty MacColl (Steve Lillywbite) Chappell Music (3) Stiff BUY(IT)	
9 27 2 LET'S GO CRAZY/TAKE ME WITH YOU Warmer Brothers W2000 Prince and The Revolution (Prince and The Revolution) Island Mesic	David Cassidy (Alan Tamey) Morrison Leahy Music
10 (a) 15 CLOSE (TO THE EDIT) ZTT/Island (12)ZTP Art of Noise (Art of Noise) Perfect Songs/Unforgettable Songs	Mick Jagger (Mick Jagger/Bill Laswell) Promopub B.V. CBS A1722 (C) UU 3 James Ingram/Michael McUbaald (G Jones) Warner/Rondor/Rodoong/MLA/CBS 3
11 8 RUN TO YOU (Specially Remixed Version) Bryan Adams (Bryan Adams/Bob Clearmountain) Ronder Music (s) A&M AM(Y)	
12 13 6 THINKING OF YOU The Colourfield (Hugh Jones) Plangent Visions Chrysalis COLF	
THE BOYS OF SUMMER Geffen (TA 4 Don Henley (Henley/Korchmai/Ladanyi/Campbell) Warner Bros. Music (9)	Madonna (Nile Rodgers) Warner Bros. Masic (a) Sire W 9210(T) (W) - UJ LLELL Elion John (Zhrs Thomas) Big Pig Mesic Rocket/Phonogram L3 7
14 5 YOU'RE THE INSPIRATION Chicogo (David Foster) Island/Chappell Music ③ Full Moon/WEA W 9126	
15 10 7 LITTLE RED CORVETTE/1999 () Prince (Prince) Island Music Warner Brothers W1995	
16 19 5 LOVE LIKE BLOOD Killing Jake (Chris Kimsey) EG Music EG/Polydor EGO()	
> 17 zo 4 CHANGE YOUR MIND Sharpe and Numan (Bill Sharpe) Chartwise (3) Polydor POSP(X	
18 16 7 LOVERBOY Billy Dcean (Keith Diamond/Mutt Lange) Zomba/Aqua Music ③ Jive JIVE [1	
19 30 Z THEME FROM SHAFT Club/Phonogram JAB(Eddy & The Soulband (Jacques Zwart/Albort Buekholt) Rondor Music	Go West (Gary Stevenson) ATV Music Chrysalis CHS(12)2850 (F)
20 15 10 ATMOSPHERE Russ Abbot (B. Findon/S. Rodway) Black Sheep Music (a) Spirit FIRE	
21 12 13 I WANT TO KNOW WHAT LOVE IS Atlantic A959 Foreigner (Alex Sadkin/Mick Jones) Warner Bros. Music (3)	David Essex (David Essex) Imperial Wizard Songs/Chappell Music
22 NEW KISS ME Stephen Tintin' Duffy (J. J. Jeczalik/Nick Froome) EMI Music	New Edition (Ray Parker Jc.) Warner Bros. Masic MCA MCA(T) 508 (C) = 12 Hill Potanti Park Superson (Februar Parker Jc.)
23 17 4 THIS IS NOT AMERICA EMI America (12)E/ David Bowis/Pat Metheny Group (David Bowis/Pat Metheny) CBS/Pat-Meth/Jones	nic - HO LILLO The Alarm (Alao Shacklock) Illegal Mesic LR.S/Priority ALARM 1(12) (E)
24 NEW MATERIAL GIRL Madanas (Nile Rodgers) Copyright Costrol Sire W 908	
25 18 6 SUSSUDIO Virgin VS 73 Phil Collins/Hugh Padgham) Phil Collins/Hit and Ran Music ③	2/(E) + 50 73 7 WORLD DESTRUCTION CellelOid/Virgin VS 743(12) (E) + 75 NEW MORE THAN I CAN BEAR (Remix) Time Zone (Bill Lasvell/Material/Afrika Bambaataa) Warner Bros Music + 75 NEW Matt Biance (Reilly/White) Matt Music WEA Y224(11)

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	Week	1000t	TITLE Artist (Producer) Publisher Label 7" (12") number (Distributor)
2	76	86	SUNSPOTS Mercury/Phonogram MER 182 (F Julian Cope (Stevan Lovell) Zoo Music/Warner Bros. Music
-	T	98	BUSTIN' LOOSE Source/EMI-(12) SOURCE 1 (E Chuck Brown & The Soul Searchers (James Purdie) EMI Music
-	78	(57)	SHAFT Van Twist (Carlos Radiz) Rondor Music. Polydor POSP(X) 729 (F
-	79) -	BACK IN STRIDE Capitol (12)CL 353 (E Maze featuring Frankie Beverly (Frankie Beverly) Heath Levy Music
0	80	(61)	MOVIN' AND GROOVIN' D.E.T.T/Fourth & Broadway/Island (12)GOG0 1 (E Rodds and The Boys (E. T. Thorngren/A. Williams/M. Kidd) Island Music
0	81	88	JACOB'S LADDER The Manachrome Set (John Porter) Complete Music blanco y negro/WEA NEG 4(1) (W
	82	47	HEART USER EMI (12)RICH 2 (E Cliff Richard (Cliff Richard/Keith Bessey) Myaxe/Sookloory/Chappell Music (3)
	83	76	RADIOACTIVE Attantic A9585(1) (W The Firm (Jimmy Page/Paul Rodgers) Sundown Kingston Music
1	84	(6)	(No Matter How High I Get) I'LL STILL BE LOOKIN' UP TO YOU Wilton Felder/B. Womack (Felder/Sample/Chancler) Abkco/Ashtray MCA MCA(T) 919 (C
		-	

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Week	10.00 t	TITLE Artist (Producer) Publisher Label 7" (12") number (Distributor)
35	85	ON THE AIR TONIGHT Willy Finlayson (Peter Bardens) Intersong Music PRT 7P 302 (12" - 12P 302) (A)
36		TEMPTATION Joan Armatrading (Mike Hewlett) Reader Music A&M AM(Y) 238 (C)
37	100	BELFAST Barnbrack (Cel Fay) Outlet Music Homespun HS 092 (0/SP)
38	64	THE POWER OF LOVE Frankie Goes To Hollywood (Trevor Horn) Perfect Songs TT/Island (12)ZTAS 5 (E)
39	87	FETISH/SPOOKY Parlophone (12)PINK 1 (E) Vicious Piak (Tony Mansfield) Warehouse/Heath Lery/Lowery Chappell Music
0	80	(I GUESS) IT MUST BE LOVE Theina Hauston (Monte Meir) Flyte Tyme Tunes MCA MCA(T) 940 (C)
1	96	THE OLD MAN DOWN THE ROAD John Fogerty (John Fogerty) MCPS (H. Fox) Warner Brothers W9100 (W)
12	89	I JUST CALLED TO SAY I LOVE YOU (from 'Woman In Red') * Storie Wonder (Sterie Wonder) Jobete/Black Bull Music (s) Motown TMG(T) 1348 (R)
13	(79)	HEARTBEAT Motown TMG(T) 1368 (R) Dazz Band (Reggy Andrews/Bobby Harris) Jobete Music/Warner Bros. Music

	This Week	1004	TITLE Artist (Producer) Publisher Label 7" (12") num	ber (Distributor)
>	94	97	BUSTIN' LOOSE D. C. Allstars (Paul Phillips) EMI Music Streetw	rave (M)KHAN 36 (A)
2	95	22	GIVE ME ONE REASON Evelyn 'Champagne' King (Clif Magness/Glen Ballard) MCA Music	BCA RCA(T) 474 (R)
>	96	-	HERO TAKES A FALL Baegles (David Kahno) Illegal Music	CBS A4527 (C)
-	97)	-	FREAKS COME OUT AT NIGHT (EP) Whodini (Larry Smith) Zomba Music	Jive-(JIVE T 84) (C)
(98) -	IN THE SAND I-Level (I-Level) CBS Sangs	Virgin VS 718(12) (E)
>	99	-	DEMPSEY AND MAKEPEACE (Theme from LWT The South Bank Orchestra (Skip Humphries) Standard Music	TV Series) Sierra FED S (W)
	100	-	CAN'T FIGHT THIS FEELING REO Speedwagon (Kevin Cronin/Gary Richrath/Alan Gratzer) Fate	Epic (T)A4880 (E) Music
C	ompileo	i by G	allup for the BPI, Music Week and the BBC	based on a

implied by callup for the birl. *Music Week* and the BBC based on a migle of 250 conventional record outleta. Record which would have appeared tween positions 76-100 have been excluded if their sales have fellen in two nescultive weeks, and if their sales fell by 20 per cent compared with last sek.

Annosphere (E. Yucker/B. Findeer/S. Rodway)	Do You Really (Went My Lave) (Nightingsle/J. Gis- combo) Everything Ste Wasts (G. Michael)	TITLES A - Z	(WRITERS)	Old Mass Beers The Road, The (J. C. Fegerh)	Tained Leve (E. Cobb)
Deltast (A. Darim) B1 Deltast (A. Darim) B2 Dava Of Summer, The (D. Hearley O. Korchhunzi (). S6 Dava Of Summer, The (D. Hearley O. Korchhunzi (). S6 Dava Of Summer, The (D. Hearley O. Korchhunzi (). S6 Dava Of Summer, The (D. Hearley O. Korchhunzi (). S6 Davin Loss of E Growsh . 754 Davin Loss of E Growsh . 754 Califormi Siniti (B. Vilson) 60 Change Tour Mued (W. SharperR, Odel) 17 Des (To The Edit) (Doleging Hearley Classific Langage S6	Falling Angels Rodrey (D. Szeze) Second (D. Szezee) Second (D. Szezeee) Second (D. Szezeeeeeeeeeeeeeeeeeeeeeeeeeeeeeeeeee	I Autor una sa vieni (La Anderska) : Nicho Gutavia I Anto Sand (Lave)	Majarad Girl (P. Brown): Rand	rever Of Lerve, The (H. Jahnsten M. O'Toole P. Guy Hash)	Thank Yoo My Love LL John'A Engrum) 70 Theme From Shall (H Bayes) 19 Things Can Only Eel Botter (H Jenes) 19 Thinking Charles (T Hall K, Yoot) 19 This Hozar (La Where Yaar Lave Stonis) (Backs) 22 This Hozar (La Where Yaar Lave Stonis) (Backs) 22 2020 [R Goodrom S, Napari 41 the Eeleng (D Lovert) (Harvan) 33 Who Canast To Engrie (B, Freeman) 45 Who Canast To Engrie (B, Freeman) 45 (J, Jenes) 45 (Jenes) 45 (J
Morrey). 10 Dancing Io The Dark (B. Sprongsteen). 5 Demosy And Makepaace (A. Parker). 99 De They Kaow II: Coristmas 74 GoldaUM. Ure). 57 Do What You Do (R. Disaft, Ditomsto). 39	Hero Lakes A Fail (S. 1001) Y. Ferensed). March Hero Soon St. Novo 71 (S. Marrissev), March T Can's Shand The Rain (A. Peeblez/D. Bryant/B. Miller) Y. I Guessi N. Must Be Lose (M. Mar). 90 I Just Calied To Sav Lose You (S. Wooder)	Like A Vergin (B. Steinharg)T. Keilty) 22 Lutile Red Larvette (Prince) 55 Lover Air H& Scranger (D. Governlae/Galley) 71 Love & Pride (P. King/M. Raberts) 3	Na Faal (Fer Love) IM, Suck-VA, Alben) (Ne Matter How High I Get) Thi Self Be Looking Up To You (B, Wancher R.tr.), No I Rat Faa (Reland Rati?, Naemood/R, Matthewa) 72	Sarsadia (P. Cellins). Step Off (K. Sanklet, Hell/A. Jackson/M. Glover/K. Wardt, Marris). Senspeit (J. Cope)	Yao Shaali Have Known Batter (W. A. Smith) 55 Yee Spin Me Round (Like A Record) (Dead Gr Alive) 7 Yea re The Inspiration (P Cetera/D Faster) 14

⇔ = Panel sales increase over previous week

0

- = Panel sales increase 50% or more over previous week

TOP US SINGLES
1* 1 CARELESS WHISPER, George Michael Col/CBS
2* 4 CAN'T FIGHT THIS FEELING, REO Speedwagon Epic
3* 8 CALIFORNIA GIRLS, David Lee Roth Warner Brothers
4* 7 THE HEAT IS ON, Glenn Frey MCA
5 2 LOVERBOY, Billy Ocean Jive/Arista
6 6 NEUTRON DANCE, Pointer Sisters Planet
7 5 I WANT TO KNOW WHAT LOVE IS, Foreigner Atlantic
8 3 EASY LOVER, Philip Bailey Col/CBS
9* 10 SUGAR WALLS, Sheena Easton EMI America
10* 11 THE OLD MAN DOWN THE ROAD, John Fogerty Warner Bros.
11 9 METHOD OF MODERN LOVE, Daryl Hall & John Oates RCA
12* 12 MR. TELEPHONE MAN, New Edition MCA
13* 13 MISLED, Kool & The Gang De-Lite
14* 16 LOVERGIRL, Teena Marie Epic
15* 17 TOO LATE FOR GOODBYES, Julian Lennon Atlantic
16* 18 PRIVATE DANCER, Tina Turner Capitol
17 14 SOLID, Ashford & Simpson Capitol
18* 24 MATERIAL GIRL, Madonna Sire
19* 21 RELAX, Frankie Goes To Hollywood ZTT/Island
20* 23 ONLY THE YOUNG, Journey Geffen
21 20 JUNGLE LOVE, The Time Warner Brothers
22 * 34 ONE MORE NIGHT, Phil Collins Atlantic
23* 29 SAVE A PRAYER, Duran Duran Capitol
24 * 27 NAUGHTY NAUGHTY, John Parr Atlantic
25* 30 HIGH ON YOU, Survivor Scotti Bros.
26 15 THE BOYS OF SUMMER, Don Henley Geffen
27* 31 KEEPING THE FAITH, Billy Joel Col/CBS
28* 33 JUST ANOTHER NIGHT, Mick Jagger Col/CBS
29 22 FOOLISH HEART, Steve Perry Columbia/CBS
30* 35 SOMEBODY, Bryan Adams A&M
31 25 ROCKIN' AT MIDNIGHT, The Honeydrippers Es Paranza
32 19 YOU'RE THE INSPIRATION, Chicago Full Moon/W. Bros.
33* 44 NIGHTSHIFT, Commodores Motown
34* 40 TURN UP THE RADIO, Autograph RCA
35* 37 I WANNA HEAR IT FROM YOUR LIPS, Eric Carmen Geffen
36 26 OPERATOR, Midnight Star Solar
37* 42 TAKE ME WITH YOU, Prince/The Revolution Warner Bros.
38* 47 OBSESSION, Animotion Mercury
39* 48 I'M ON FIRE, Bruce Springsteen Col/CBS
40 × 43 THE BORDERLINES, Jeffrey Osborne A&M
A AM

BULLETS 41-100

-	M	etheny Group	EMI America
42*	45 W	HY CAN'T HAVE YOU, The Cars	Elektra
44*	49 BI Pa	EAT OF A HEART, Scandal featuring atty Smyth	Columbia/CBS
45*	50 R	HYTHM OF THE NIGHT, Debarge	Gordy
46*	60 AI	ONG COMES A WOMAN, nicago Full Moon/	Warner Brothers
48*	54 M	ISSING YOU, Diana Ross	RCA
49*	51 SI	MALLTOWN BOY, Bronski Beat	MCA
50*	65 A	L SHE WANTS TO DO IS DANCE, Don H	enley Geffen
51*	56 TH	E WORD IS OUT, Jermaine Stewart	Arista
52*	58 SI	COND NATURE, Dan Hartman	MCA
53*	61 LL	JCKY, Greg Kihn	EMI America
55*	N CF	RAZY FOR YOU, Madonna	Geffen
58*	67 R	ADIOACTIVE, The Firm	Atlantic
60*	62 PL	AYING TO WIN, LRB	Capitol
61*	64 W Je	HEN THE RAIN BEGINS TO FALL, rmaine Jackson and Pia Zadora	MCA/Curb
62*	70 S/	AY IT AGAIN, Santana	Columbia/CBS
63*	68 R/	AIN FOREST, Paul Hardcastle	Profile
64*	74 LE	T'S TALK ABOUT ME, The Alan Parsons	Project Arista
65*	71 KI	SS AND TELL, Ernie Isley/Chris Jasper, arvin Isley	
68*	95 W	E CLOSE OUR EYES, Go West	Chrysalis
70*	81 01	VE NIGHT IN BANGKOK, Murray Head	Chess
72*		WATTITUDE, Patti Labelle	MCA
75*	85 TH	IE BIRD, The Time	Warner Brothers
77*	90 D0	ON'T YOU (FORGET ABOUT ME), Simple	Minds A&M
*08		VE NIGHT IN BANGKOK, Robey	Silver Blue
82.*		OK MY WAY, The Vels	Mercury
83*	N SP	MOOTH OPERATOR, Sade	Portrait
86*	N CH	IANGE, John Waite	Chrysalis
89+	NYC	U SEND ME, The Manhattans	Columbia/CBS
93*		IENTIFIC LOVE, Midnight Star	Solar

Bullets are awarded to those products demonstrating the greatest airplay and sales gains

Chart Courtesy Billboard March 2, 1985

A-Side/B-Side Label 7"; 12" Number (Distributor) Artist

ADAMS, Bryan SOMEBODY/Long Gone A&M AM 236 Pic Bag; AMY 236 12" (Poster Bag) (C) ALEXANDER, Mei MY BABY DRIVES A FORD CORTINA/Automatic/Dorothy Big Boy PIER 73 (P) *ALIEN SEX FIEND IGNORE THE MACHINE/The Girl At The End Of My Gun Anagram/Cherry Red ANA 11 (P) ALIONE AGAIN OR DREAM COME TRUE/Smarter Than The Average Bear Polydor ALG 2 Pic Bag; ALGX 2 12" Pic Bag inc extra track Drum The Bear (F) AUTOGRAPH TURN UP THE RADIO/Thrill Of Love RCA 483; RCAT 483 12" (R) BAILEY, Philip Whi COLINS EASY LOVER/Woman CBS A4195 Pic Bag; TA 4915 12" Pic Bag (C) BAILEY, Philip WHALKING ON THE CHINESE WALL/Woman CBS A6076 Pic Bag; TA 6076 12" Pic Bag inc extra track 1 Know (C) BAILEY, Finitip WAIKING ON THE CHINESE WALL/Woman CBS A6076 Pic Bag; TA6076 12" Pic Bag inc extra track i Know (C) BAILEY, Finitip WAIKING ON THE CHINESE WALL/Woman CBS A6076 Pic Bag; (I/Nine Mile) BENATAR, Pat LOVE IS A BATTLEFIELD/ba Chrysalis PAT 1 Pic Bag; PATX 1 12" Pic Bag (F) *BIG DADDY I WRITE THE SONGS/BETTE DAVIS EYES/Dancing In The Dark/Eye Of The Tiger Making Waves/Priority SURF 1033 (EP) Pic Bag (E) BIG FLAME DEBRA/ba Ron Johnson ZRON 3 Pic Bag (I/Nine Mile) BLAKE, Paul & The Blood Fire Posse EVERY POSSE GETS FLAT/Pink Panther Studio Worx (no cat no) 12" only (JS) BOOTHILL FOOT TAPPERS, The JEALOUSY/Bowi OI Porridge Mercury/Phonogram PH 33; PH 3312 12" inc extra track Georgia Male Come See About Me (F) BROWN, Neville I'M A SUPERMAN/THE PROFIT: Say Forward Negus Roots NERT 023 12" only (JS) C CHANGE ALRIGHT LET'S GO/Part OI Me Cooltempo/Chrysalis COOL 107 Pic Bag; COUX 107 12" Pic Bag (F) CHARIO ALL ALONE AGAIN/Run With The PacKWarriors Shades SHAD 21" (P) CHARIO ALL ALONE AGAIN/Run With The PacKWarriors Shades SHAD 21" (P) CHAND AS CARLET INSIDE/Robin Hood/Theme from 'Harry's Game RCA PB 40033 (R) CLAPTON, Eric FOREVER MAN/TAO Bad/Something's Happening Warner Brothers W9069T 12" Pic Bag (W) DAMASCUS DPEN YOUR EYES/SOMETHING ON MY MIND/Cold/Horizon/Midnight Train Damascus DAMA 1 12" Pic Bag ((/Probe) RAMONES DAMASCUS OPEN YOUR EYES/SOMETHING ON MY MIND/Cold/Horizon/Midnight Iran Damascus David Treated Bag (I/Probe) DATA LIVING INSIDE ME/No Bungalow Illuminated ILL 21;LL 2112 12" (P) DOMINGO, Placida/Sarah BRIGHTMAN/Paul MILES-KINGSTON PIEJESU/SARAH BRIGHTMAN: Recordare EMI WEBBER 1 Pic Bag;12WEBBER 112" in cextra track Hosanna (E) DREAM ACADEMY LIFE IN A NORTHERN TOWN/Test Tape No. 3 blanco y negro/WEA NEG 10 Pic Bag;NEG 10T 12" inc extra track On The Edge Forever (W) DURUTTI COLUMN SAY WHAT YOU MEAN MEAN WHAT YOU SAY/tba Factory FAC 114 (I/RT/P) FACE OF CONCERN RIGHT/Next Time (Let's Do It Right)/You Win, I Lose Compendium P 1205 (I/RT) *FIREBALL XL5 THE MAN WITH NO NAME/Prison Walls (Don't Tell No News) Northwood NWSL 5-2 (I/MW) (Additional distributor) *FIREBALL XL5 THE MAN WITH NO NAME/Prison Walls (Don't Tell No News) Northwood NWSL 5-2 (////// (Additional distributor) 400 BLOWS PRESSURE/toba Illuminated ILL 3412 12" (P) 400 BLOWS BREAKDOWN/Jive 69 Illuminated ILL 5612 12" (P) FREDZE FRAME TOUCH/Personal Touch Inevitable INEV 18; INEVT 18 12" (R) FRUITS OF PASSION ALL I EVER WANTED/Ambition Siren/Virgin SIREN 1 Pic Bag (E) GENTS, The SHOUT/The Faker Lambs To The Slaughter GN7 (P) GLILES, Samantha LET ME FEEL IT (Disconte Remxi/(Original)/(Inst) Record Shack SOHOT 35 12" (E) GLITER BAND UNTIL THE NEXT TIME/Spaces Polo POLO 36 (A) GUIFFRIA CALL TO THE HEATT/OUT Of The Blue MCA 935 Pic Bag, MCAT 935 12" Pic Bag, MCAS 935 (7" and 12" shrink wranned together) (C) **ROY HARPER** ABC Of Kissing GUIFFRIA CALL TO THE HEART/OUT OF THE Blue MEA 333 FIC bag, MEAT 333 F2 FIC bag, MEAT 343 F2 FIC bag, MEAT 344 F2 Rollin (F) EAUM (F) LAUGHING CLOWNS ETERNALLY YOURS/tba Hot HOT 001;HOT 12001 12" (I) LAUGHING CLOWNS ETERNALLY YOURS/tba Hot HOT 001;HOT 12001 12" (I) LENROY, Derek I'LL NEVER LOVE AGAIN/Love Has Gone Away Raiders LGR 007 12" only (JS) LEVY, Barrington MURDERER/Tell Them A Ready Jah Life JL 008 12" only (JS) LEVY, Barrington MURDERER/Tell Them A Ready Jah Life JL 008 12" only (JS) MARSHMELLOW OVERCOAT WHAT'S GOING ON/TRAFFIC HUG/HELL/Jelly Shed Skysaw SKY 1 12" only Pic Bag WIRDEN 5 (I/Probe) *McVAY CHAIN OF DISASTER/Don't Give Up On Love/Boys Go Dancing 12RAK 381 12" (E) MODERN TALKING YOU'RE MY HEART YOU'RE MY SOUL/(Inst) Magnet MAG 277; MAGT 277 12" (R) MORRISSEY MULLEN WITH YOU/Mean Time Coda CODS 11; CODS 11T 12" (I/P) MORRISSEY MULLEN WITH YOU/Mean Time Coda CODS 11; CODS 11T 12" (I/P) MOYET, Alison THAT OLD DEVIL CALLED LOVE/Don't Burn Down The Bridge CBS A6044 Pic Bag; TA6044 12" Pic Bag (C) MUSIC ACADEMY RINGING THE BELL/(Inst) Record Shack SOHO 36; SOHOT 36 12" (E) **NYAM-NYAM THE ARCHITECT/Mining Different Seams/And To Hold/The Last Place (Hope Of Heaven) Situation Two SIT 17T 12" only (I/P) (Rescheduled) OFFICER AND GENTLEMAN THAT'S LIFE AND LOVE/Noise Gap GAP 001 (P) ONE BY ONE I KEPT MY PROMISE/tba Discovery DIS 001 (I/P/SW) PAIGE,Elaine TONIGHT IS THE NIGHT/ST. PAUL'S CATHEDRAL BOYS CHOIR: Tacente Nocte Avatar AVAT12 Pic Bag (C) PINKIE AND HIS BAND BURN THE CITADEL DOWN EP: BURN THE CITADEL DOWN/CERTIFICATE OF VIOLENCE/ PINKIE AND HIS BAND BURN THE CITADEL DOWN EP: BURN THE CITADEL DOWN/CERTIFICATE OF VIOLENCE/ Scared Fluffy FLUFF 1 Pic Bag (I/RE) POISON GIRLS ARE YOU HAPPY NOW/Cream Dream Illuminated ILL 25 (P) POISON GIRLS ARE YOU HAPPY NOW/Cream Dream Illuminated ILL 25 (P) POISON GIRLS ARE YOU HAPPY NOW/Cream Dream Illuminated ILL 25 (P) POORT ON CONTROL GO TALK/Upside Down Illuminated ILL 212 (P) PORTION CONTROL OF ALK/Upside Down Illuminated ILL 212 (P) PORTION CONTROL RAISE THE PULSE/Collapse/Bite My Head Illuminated ILL 2612 12" (P) POWER TO DREAM FAITH HEALER/tba Illuminated ILL 212 (P) POWER TO DREAM FAITH HEALER/tba Illuminated ILL 212 (P) PRIDE OF THE CROSS TOMMY'S BLUE VALENTINE/Black Coffee Big Beat NS 106 (I/J/MW/P) RACCAH BAND, Carl ONLY GOT ONE HEART/Don't Let It Die Drawbridge DRB 159 Pic Bag (MIS) "RAMONES, The CHASING THE NIGHT/HOWLING AT THE MOON/Smash You/Street Fighting Beggars Banquet BEG 128TP 12", BEG 128D CHASING THE NIGHT/HOWLING AT THE MOON/Smash You/Street Sighting W) Lovergirl Man With No Name Manitou Man With No Name F Manitou V Way Ray C Mighty Grynner, The S Misled K K Murderer L Wy Baby Drives A Ford Corina. A Never Mind The Jacksons . Here's The Pallocks V No 1 Rubberdob . Now That We've Found Love T Dine Good Reason. P Dink Got One Heart. R Open Your Fyes D Party Time B Priejesu . You/Streetinghting (W) RAVEN, Marsha CATCH ME (I'M FALLING IN LOVE)/(Inst) Passion PASH 7 Pic Bag;PASH 127 12" Pic Bag (A) RAVEN, Maisha GERERAN (Re-release) RAY, Danny PLAY BOY/Part 2-3 Black Jack 12BJ 18 12" only (JS) RAY, Danny PLAY BOY/Part 2-3 Black Jack 12BJ 18 12" only (JS) RAC, Chris STAINSBY GIBLS/tha Magnet MAG 276 Ptc Bag (R) ROCKWELL HE'S A COBRA/Change Your Ways Motown TMG 1374 Ptc Bag; TMGT 1374 12" inc extra track He's A Cobre (front (R) ROCKWELL HE'S A COBRA/Change Your Ways Motown TMG 13/4 Pic Bag; IMG1 13/4 12 inc extra track He's A Cobra (inst) (R) RUN-D.M.C. KING OF ROCK/Rock Box Fourth & Broadway/Island BRW 21 Pic Bag, 12BRW 21 12" (E) SCION SASHAY SUCCESS PUT IT ON/Take It Off Jah Life JL 007 12" only (JS) SEX GANG CHILDREN SEBASTIANE/Salvation/Bongolia/Who On Earth Can That Be Illuminated ILL 2212 12" (P) SHEER HEAVEN TOUCH (I AM RHYTHM)/(Inst) EMI TAKE 3 (E) SINATRAS'IM LONELY/HAB Strikeback SBR 5/SBR 57 12" (P) SLEDGEHAMMER IN THE OUEUE/Oxford City Illuminated ILL 333 (Picture Disc) (P) SMITH, Richard Jon THE ABC OF KISSING/Jessica Jive JIVE 85 Pic Bag, JIVE T 85 12" inc extra track The ABC of Kission (Inst) (C) Piejesu Play Boy Power Poison SEEDEERAIMINE IN THE ABC OF KISSING/Jessica Jive JVE 85 Pic Bag, JVE T 85 12" inc extra track The ABC of Kissing (Inst) (C) SOME, Belouis IMAGINATION/Have You Ever Been In Love? Parlophone R 6092 Pic Bag, 12R 6092 12" (E) STEWART, Amii THAT LOVING FEELING/Fever Line RCA PB 40017 (R) STEWART, Amii THAT LOVING FEELING/Fever Line RCA PB 40017 (R) STEWART, Tinga NO. 1 RUBBERDUBTHE STEWART FAMILY: Version (No label/cat no) 12" only (JS) STEWART, Tinga NO. 1 RUBBERDUBTHE STEWART FAMILY: Version (No label/cat no) 12" only (JS) STEWART, Tinga NO. 1 RUBBERDUBTHE STEWART BROTHERS: No 1 Rubberdub (No label/cat no) 12" only (JS) STIMCING BEES THE MIGHTY GRYNNER/tba Bajan BEE 1 12" only (JS) STINGING BEES THE MIGHTY GRYNNER/tba Bajan BEE 1 12" only (JS) STRAKER, Nick IT ONLY TAKES A MINUTE/Must You Dance Touch 12TOU 9 12" only (A) STUPIOS, The VIOLENT NUN (B track EP) children Of The Revolution COR 3 (I/RE) THIRD WORLD NOW THAT WE'VE FOUND LOVE/Prisoner In The Street Island IS 219 Pic Bag; 12IS 219 12" Pic Bag (E) TOBROK FALLINS/Like Lightning Parlophone R 6033; 128 6033 12" inc extra track Under The Gun (E) UP OPA ANYONE FOR ME/Hand TO ME Flow Motion FM 007; FM 12 007 12" inc four extra tracks (I/Red Rhino) VARIOUS NEVER MIND THE JACKSONS... HERE'S THE POLLOCKS Abstract 12ABS030 12" (P) "VENOM MANITOU/Juckh Radio Interview Neat NEATC 43 (Cassette) (P) WAITE, John RESTLESS HEART/Euroshima EMI America EA 193 Pic Bag, 12E A193 12" inc extra track Missing You (Ext) (E) Power re Pressure Put It On Raise The Pulse Right. Ringing The Bell Rock And Roll M.C. Rockerama Run To Me Scarlet Inside . Sebastiane Sebastiane Shout Somebody Stainsby Girls That Loving Feeling That Old Devid Called Love That's Lite And Love That's Lite And Love Things Can Only Get Better Tommy's Blue Valentine Tomght Is The Night Touch (I Am Rhythm) Touch M (Ext) (E) WARWICK, Dionne & Barry MANILOW RUN TO ME/DIONNE WARWICK: Heartbreaker Arista ARIST 610;ARIST 12610 12' inc extra track BARRY MANILOW: Paradise Cale (F) WATERFOOT DANBY, The 14 DAYS TO LIVE/Iba Intape IT 013 12'' only (I/Red Rhino) WHITE SUMMER POWER POISON/In The Wings White Summer WS 001 Pic Bag (I/Probe) WILLIAMS, Dan WALKING A BROKEN HEARTIT rue Blue Heart MCA 945 (C) WRIGHT, Bob ROCK AND ROLL M. C/Rock And Roll Music RPM Records RPM 2 (A) YELLO VICIOUS GAMES/Blue Nabou Elektra EKR 1 Pic Bag, EKR IT 12'' (W) YOUNG, Paul EVERY TIME YOU GO AWAY/This Means Anything CBS A6300 Pic Bag;TA6300 12'' Pic Bag (C) **Previously listed in alternative format See New Year to Date: (10 weeks to 8 March, 1985) Single Releases: 772 Albums for Mon 4-Fri 8 March, 1985 Single Releases: 88 Distributors

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NEW ALBUM

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28	83	8	8	79	78	11	76	75	74	73	72	11	70	8	88	67	66	8	64	ខ	R	61	69	59	55
88	87	RE	49	71	72	80	58	73	74	70	45	82	68	52	75	90	66	NEW	59	NEW	67	RE	57	61	50
VARIOUS POSITIONS Leonard Cohen CBS 26222	LIVE! Shakafak Polydor POLH 21	NOW, THAT'S WHAT I CALL MUSIC 3 - 30 CHART HITS Various * Virgin/EMI NOW 3	SOUNDTRACK MUSIC 'Give my regards to BROAD STREET' Paul McCartney	I FEEL FOR YOU Chaka Khan Warner Brothers 925162-1	THE WORKS * EMI WORK 1	THE CROSSING * Mercury/Phonogram MERH 27	BREAK OUT Pointer Sisters Planet/RCA FL89450	HELLO, I MUST BE GOING! * Virgin V2252	BAT OUT OF HELL ★ Meat Loaf Cleveland International/Epic EPC 82419	HUMAN'S LIB * WEA WX1	A SENSE OF WONDER Mercury/Phonogram MERH 54	THE RIVER ★ Bruce Springsteen CBS 88510	BORN TO RUN Bruce Springsteen CBS 69170	TROPICO Pat Benatar Chrysalis CHR 1471	SHAKIN' STEVENS GREATEST HITS + Epic EPC 10047	EUGENE WILDE Eugene Wilde Fourth & Broadway/Island BRLP 502	PARTY PARTY — 16 GREAT PARTY ICEBREAKERS * Black Lace Teistar STAR 2250	DANGEROUS MUSIC Robin George BRON 554	1984 (for the love of big brother) Virgin V1984 Virgin V1984	CASHMERE Cashmere Fourth & Broadway/Island BRLP 503	QUEEN GREATEST HITS * EMI EMITY 30	AN INNOCENT MAN * CBS 2554	BREWING UP WITH BILLY BRAGG Gol Discs AGOLP 4	HUMAN RACING * MCA MCF 3197	STEELTOWN Big Country Mercury/Phonogram MERH 49

.P. (HIP 12) , Chrome Cassette (HIP 012) & Compact Disc (CHIP 12).

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ind Zother fantastic tracks.

LOVERBOY"

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SUDDENIA

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Nelson: a trail for intimates

when he didn't make it as a superstar

when he *didn't* make it as a superstar. That's not just a healthy dose of sour grapes either, for Nelson, one of the UK's most enduring and endearing artists, firmly believes that had he made it big as a here-today-gone-tomorrow teen idol he wouldn't be in the happy position he is at present as a man squarely in charge of his own destiny: with TV, video and album offers regularly coming in and with a loyal, long-time following. "Being number one must be one of the most retarding things to be," he says "it's so difficult to grow and develop." Nelson also heads his own label, Cocteau, which, he candidly admits, was formed "in sheer desperation" after his major deals came to an end. With several well-received releases under its belt — from artists such as Man Jumping as well as his own projects — Nelson now wants to tighten operations up, give Cocteau a recognisable image — "but not to a ZTT scale of things" — and shape the direction of the label more fully. As a man who went along with the majors, and very nearly made it on

As a man who went along with the majors, and very nearly made it on industry's terms, Nelson is one of the select few who have rejected prevalent values and survived.

"I had a lot of financial troubles when Be-Bop Deluxe and Red Noise ended. It was obvious I couldn't jack music in so I looked at what I really cared about. That tension produced a lot of energy and although many people suggested I tried to write something commerical to finance more important things I always tried to avoid that."

important things I always tried to avoid that." Nelson's rift with the majors has not turned out to be final though and one of his current projects is a guitar and vocals album for CBS, Getting The Holy Ghost Across, still in its very early stages. This will follow Cocteau's four-album box set of Nelson's "musical jottings" Trial By Intimacy (The Book of Splendors) which was released recently in a 5,000 limited edition for £30, complete with a book of photographs. But worrying about his motives and integrity are vital parts of the Nelson make-up. He constantly assesses and reassesses his work's value.

value.

He is not so ambivalent, however, in his feelings on what he sees as the music industry's system of signing, moulding and failing to develop and motivate acts:

"The music industry is a huge dinosaur," he says baldly, going on to talk of "middle aged execs taking money from kids," and of pop music being "the sound of a generation telling itself lies." A classic love/hater, while Nelson continues to dabble in photography

and video, it is music to which he repeatedly returns as if to work through some personal mystery.

Chart newcomers THE FIRM: Radioactive (Atlantic A9586), UK origin. Entered chart February 23, 1985. Latest "super-group", featuring Jimmy Page and Paul Rodgers (ex-Free and Bad Company)

GO WEST: We Close Our Eyes (Chry-salis CHS 2850). UK origin. Entered chart February 23, 1985. Debut single from Chrysalis' first big signing of 1985. They've just made their first live performance, recording a BBC In Con-cert programme.

GLENN FREY: The Heat Is On (MCA Records 941), US origin. Entered chart February 23, 1985. A founder member of Seventies band The Eagles, now solo

EDDY & THE SOUL BAND: Theme From Shaft (Phonogram/Club JAB 11). US origin. Entered chart February 23, 1985. The band is fronted by Eddie Conard from Gary, Indiana who works closely with producer Jacques Zwart.

Island GOGO 1). US origin. Entered chart February 23, 1985. Washington DC Go-Go band, fronted by Anthony Redds Williams.

MIDNIGHT STAR: Operator (Solar/ MCA 942). US origin. Entered chart February 23, 1985. First UK hit single for nine piece band from Kentucky, US, who signed with Solar back in 1979.

D.C. ALL STARS: Bustin' Loose (Streetwave KHAN 36). UK origin. En-tered chart February 23, 1985. Cover version of the 1978 Go-Go original, produced by Paul Philips.

CHUCK BROWN & THE SOUL SEAR-CHERS: Bustin' Loose (Source/EMI Source 1). US origin. Entered chart February 23, 1985. Originally a big import seller in the UK disco charts at the time of its US success in 1978, and now re-issued by EMI.

BARNBRACK: Belfast Homespun Re-cords HS 092, distribution Outlet and Conard from Gary, Indiana who works Spartan). Irish origin. Entered chart closely with producer Jacques Zwart. REDDS AND THE BOYS: Movin' And Groovin' (DETT/Fourth & Broadway/ Pat.

Talent tips

Edited

CHRIS WHITE

GORDON CAMPBELL, who re-cords under the name The Office Boy, and has released four sing-Boy, and has released four sing-les on the Edinburgh indie Holyr-ood Records, all of which attracted airplay, is featured on Andy Peebles' Radio One show this Friday (1) talking about his music. Four of Campbell's songs will be broadcast, and in addition one of his songs is being re-corded by Shakin' Stevens for his next album. Campbell says: "The interest which is being shown in interest which is being shown in my work at the moment is largely

the result of my own self-promotion and financing." Contact: Gordon Campbell, Holyrood Records, 40 Sciennes, Edinburgh EH9 1NH (031-688 3366)

NEPTUNE MUSIC has signed former Mud founder member Rob Davies for management. Davis, who co-wrote many of the group's early Seventies successes, has moved into the produc-tion side, and has had success in the dance music market. He has had two hits in the US Hot 100 with Ellie Hope and Liquid Gold, and is currently working on new productions for Liquid Gold as well as Life Force.

Contact: Neptune Music, 01-437 2066.

MAINSTREAM PRODUCTIONS, a company with 16-track recording facilities based in the Cotswolds, is looking for recording and pub-lishing interest in four-piece band The Sway from Lichfield. Rus Jackson of Mainstream com-ments: "The band have a very ments: "The band have a very modern sound and their music slots between the dancefloor and radio airplay. We have three tracks available for interested parties, all with single potential." Contact: Rus Jackson, Main-stream Productions, Windrush Studio, High Street, Bourton-on-the-Water, Gloucester.

THE COUNTRY Music Associa-tion's International Show, a tion's international Show, a Nashville showcase of country music artists, will be held be-tween June 10 and 16, and artists living outside of the US who have had a country record released commercially within the last two years can apply for inclusion. They should submit a biography and photograph, a copy of their record, and the name and address of the artist and record company. Artists appearing on the show will be given a "lodging and expense allowance" for a

three day stay in Nashville. Contact: International Show Selection Committee, Country Music Association, PO Box 22299, Nashville, Tennessee 37202 USA (closing date: March 15).

ERFORMANC JU

Phil Collins

PHIL COLLINS' six sell-out concerts at the Royal Albert Hall last week were amongst the earliest week were amongst the earliest dates on a worldwide tour which takes him all the way to New York (via Europe, Australia and the Far East and the rest of the US) in early July. On the evidence of his stunning performances in Lon-don, his fans around the world here a let to look forward to have a lot to look forward to, between now and then.

Collins has to be amongst the hardest-working of all rock stars — at the RAH he was not offstage for two and a half hours, and his two thunderous encores were truly well-deserved. He is a musician who has earned the respect of his peers, while at the same time winning over millions of new fans.

His repertoire is a good balance between pure rock, soaring bal-lads (like Take A Look At Me Now lads (like Take A Look At Me Now and Something In The Air Tonight) and great, swinging R&B/Motown-type numbers, similar to the Supremes oldie You Can't Hurry Love which was such a big hit for him. Favourites from Face Value and Hello, I Must Be Going! naturally featured and there were nehrty

featured, and there were plenty of future favourites too from the new No Jacket Required LP on Virgin. The modest Mr Collins is undoubtedly one of the UK's best rock stars

CHRIS WHITE

The Blow Monkeys

THE BLOW Monkeys, on their first national headlining tour managed to draw a packed crowd to the seedy 100 Club on a freez-ing February night. Their exciting live show has been winning audi-ences right across the country as the band promote their magnifi-cent debut album. Limping For A Generation; a wild brand of pop constantly enlivened by the continual reappraisal and improvisation of their songs. They produced an exuberant,

They produced an exuberant, imaginative set which included all their singles from the first number, the dynamic Man From Russia, to the explosive Atomic Lullaby. This was particulally effective with its melancholy sax off-set so well by Dr Robert's dramatic vocal and a shuffling beat that featured flowing fretless bass, indicative of their prominbass, indicative of their promin-

ent jazz influences. They showcased a couple of new numbers with the poignant My America standing out, before they launched into their latest RCA single, Wild Flower, which is

certainly one of the more excep-tional and subtler numbers.

tional and subtler numbers. The focus remained firmly on Dr Robert throughout and no more so when he announced, with a cheeky grin, what turned out to be a raucous rampage through Tom Jones' Its Not Un-usual or when he fell to his knees. to add wild bursts of guitar to the screaming sax of the crowd screaming sax of the crowd favourite Go Public. A memorable night for all and

certainly with performances of this calibre they shouldn't have to wait long before receiving the recognition they deserve. JERRY SMITH



TO THE strains of Beethoven's Ninth, U-BahnX stepped onto the Hippodrome stage and pro-Hippodrome stage and pro-ceeded to bemuse the conserva-tive crowd with a performance taking in just about every Germa-nic cliche you can think of. U-BahnX wear black leather jodphurs and blonde hair — the boys covers short back and sider

boys severe short back and sides, and the girl a long plait — they march around and clench their fists and never, ever crack a smile. It's an obvious, but impressive facade, and a fine foil for the hard, passionless funk they play, U-BahnX aren't even, for the

most part, German. Look beyond the peroxide and gun holster, and stage right is, former Pop Group manager and Y Records boss, Dick O'Dell, now transformed into Dirk Mephisto, one of three vocalists and doubtless the brains behind the cleverly two-

dimensional image. That U-BahnX aren't what they seem, of course does not matter. What in pop is? They are the latest contestants in the race to popularise the erotic, pulsing dis-co, discovered by German duo DAF in the early Eighties. And the signs are that the mar-

And the signs are that the mar-ket is growing fast — Polydor have just acquired the superior Hard Corps for a reputedly very large sum, Depeche Mode have been borrowing heavy German percussion for some time now, and the success of The Art Of Noise is some kind of foot in the door for mass acceptance. Back at the Hinpodrome

door for mass acceptance. Back at the Hippodrome, though, the sound was not being too kind to group, flattening off all the peaks and diluting the power they will no doubt achieve in the studio for their debut sing-le. Young Hearts Of Europe, issued by EMI soon. U-BahnX are both musically and visually a little passé, but the compromise they make, is the element that makes them a se-rious commercial proposition, rather than a no-hoper cult. JOHN BEST





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Compiled by Music Week Research (C) 1985

EUROPARADE This week as week www. chart Countries ONE NIGHT IN BANGKOK, Murray Head NL/B/F/D/A/CH/DK 12 ONE NIGHT IN BANGKOK, Murray Head NL/B//T/D/A/CH/DK SHOUT, Tears For Fors NL/B/OCH/IRE I WANT TO KNOW...., Foreigner NL/B/GB/D/CH/DK/IRE SOLID, Ashford & Simpson NL/B/GB/D/IRE DO THEY KNOW IT'S CHRISTMAS?, Band Aid CH/I/DK/IRE EVERYTHING SHE.../LAST XMAS, Wham! D/A/CH/I/DK 8 10 EVERTHING SHE.../LAST XMAS, Wham! D/A/CH/I/DK THE WILD BOYS, Duran Duran A/ES/I/DK LOVERBOY, Billy Ocean NL/B/D EASY LOVER, Philip Bailey & Phil Collins NL/B/D IKNOW HIM SO WELL, E. Paige & B. Dickson B/GB/IRE YOU'RE MY HEART YOU'RE MY..., Modern Talking D/A/CH IJUST CALLED TO SAYI LOVE YOU, Stevie Wonder F/ES/I LIKE A VIRGIN, Madonna F/D/A/CH/I NEVER ENDING STORY, Limahl ES/I DO WHAT YOU DO, Jermaine Jackson NL/B/D COMANCHERO, Raggio Di Luna D/A/CH DANCING IN THE DARK, Bruce Springsteen GB/IRE CARELESS WHISPER, George Michael F/I GHOSTBUSTERS, Ray Parker Jr. F/ES SUSSUDIO, Phil Collins NL/B/DK WOODPECKERS FROM SPACE, The Video Kids CH/ES WHEN THE RAIN BEGINS TO..., J. Jackson/P Zadora F/LS 10 15 19 10 29 26 12 13 17 20 15 16 17 18 19 28 26 20 21 22 23 24 25 26 27 28 20 31 32 33 35 36 37 38 39 40 WHEN THE RAIN BEGINS TO..., J. Jackson/P Zadora F/ES THE POWER OF LOVE, Frankie Goes To Hollywood A/CH/ES ISHOULD HAVE KNOWN BETTER, Jim Diamond THINGS CAN ONLY GET BETTER, Howard Jones GB/IRE SQUARE ROOMS, AI Corley IVE IS LIFE Once 24 16 10 12 14 NEW 22 35 LIVE IS LIFE, Opus COMO PUDISTE HACERME..., Alaska & Dinarama 27 28 COMO PUDISTE HACERME..., Alaska & Dinarama RUN TO YOU, Bryan Adams GB/ AMANTE BANDIDO, Miguel Bose EIN WEISSES BLATT'L PAPIER, Relax LITTLE RED CORVETTE/1999, Prince GB/ THE RIDDLE, Nik Kershaw I/ THIS IS NOT AMERICA, David Bowie/Pat Metheny N JOGGING TO THE BEAT, The Flyers BESOIN DE RIEN ENVIE DE TOI, Peter & Sloane NACK IM WIND, Band Fuer Afrika UN AUTRE MONDE, Telephone YOU SPIN ME ROUND (LIKE A RECORD), Dead Or Alive GB/IRE 36 30 34 30 18 RE NEW ES GB/IRF I/DK NL/B DK 39 33 15 38 RE NEW GB Key: A — Austria, B — Belgium; CH — Switzerland; D — West Germany, DK — Denmark; ES — Spain; F — France; GB — United Kingdom; I — Italy; NL — Netherlands; IRE — Eire

Compiled from 11 national charts by Tros-Radio, Hilversum, Holland.

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Album review ratings outside Top 20 and Top 50 — ***good, **fair, *poor sales predicted in own specialist market. Star rating under General heading indicates sales potentiel in general pop-rock market, with ***rating indicating entry into the lower half al chart only.

Genera

and Rose Royce, plus interviews.

KILL

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VAR Stre price hits

LARRY WILLIAMS: Dizzy Miss Lizzy. Ace. CH 129. LLOYD PRICE: Lawdy Miss Clawdy. Ace. CH 127. Two LPs originally re-leased on the US label Specialty in the late Fiftes. Larry Williams started out as Price's pianist, shortly after the lat-ter had had a hit with a song he'd written, Lawdy Miss Clawdy Price's musical fortunes declined after he was drafted, but Willams' took off, as he wrote such standards as Short Fat Fannie, Bony Moronie, Dizzy Miss Liz-zy and Slow Down. All which goes to make two essential LPs for R&B fans from a couple of the lesser known originators of rock and roll. each.

JASON & THE SCORCHERS: Lost & Found. EMI America EJ 24 0280 4. Producer: Terry Manning. The Scor-chers' no-holds-barred punky country rock provided one of the hottest live acts of summer '84 and won them lots of fans and good press. Lost and Found continues the story, with more spunk than finesse but part of the group's appeal is their twogroup's appeal is their two-dimensional, country boy simplicity. Essentially a live band, UK dates will ensure sales for the album, which could even make the Top 50.

ZERRA ONE: Zerra One. Mercury MERL 53. Producer: Todd Rundgren. Comparisons with the now over-exposed but still worthy Simple Minds and U2 are hard to avoid, but fatuous as while Zerra One are no great in-novators they are coming up with strong enough material to warrant a following and identity of their own. Undemanding but spirited melodic rock. One to watch: should chart.

THE FIRM: The Firm. Atlantic 781 2391. Producers: Jimmy Page, Paul Rodgers. The kind of high-quality album that you would expect from men with the pedigree of ex-free, ex-Bad Company Paul Rodgers and Led Zeppelin's Jimmy Page. Often en-trancing, always interesting, it ought to sell — if nothing else — on the strength of these men's reputations.

SOUTH WALES STRIKING MINERS' CHOIR/TEST DEPT: Shoulder To Shoulder. Some Bizzare MOP1. Dis-tribution: Cartel/Red Rhino. The mood of the moment perfectly cap-tured for the social record on an LP which alternates the passive voice of protest (the miners' moving voices) with the impassioned anger of Test Deart's industrial hammerings. An unwith the impassioned anger of lest Dept's industrial harmerings. An un-likely but very apt combination, which builds into a frenzied and inspiring climax. With all profits going towards miners' support groups, Nye Bevan would have been proud of this. Should chart.

WAYLON JENNINGS: Greatest Hits Volume 2. RCA PL 85325. Material recorded by Jennings between 1978 and last year, and including the Theme From The Dukes Of Hazzard, Waltz Me To Heaven and Looking For Suzanne. Jennings has yet to make his mark in the UK charts but he still has a circable country music following sizeable country music following.

BAND OF GOLD: Love Songs Are Back Again. RCA PL 70602. Includes the medley of the same name that was a Top hit last year, the current Band Of Gold single In Love Again, as well as many other songs made famous by the likes of The Stylistics, Diana Ross, the Chi-lites and Brenda Holloway.

ROBIN GEORGE: Dangerous Music. Bronze BRON 554. Producer: John Ryan. Bouncy, at times almost poppy, debut album from the guitarist who is regarded as Bronze's major signing of 1985. George has a powerful, confi-dent guitar style that largely outshines the quality of his slightly self-

ious vocals. The album is still an ssive first effort, though, helped juest appearance of Phil Lynott.

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2 5

AXE: Vices. Epic 26051. Produc-bencer Proffer. Competent if pre-ble heavy metal from a standard uitars, five-piece line-up. If has oments but there's little to dis-sh it from the rest of the genre.

ULI JON ROTH: Beyond The Astral Skies. EMI ROTH 1. Producer: Artist. Strange, at times almost religious, rock-orientated ephemera from the former Scorpions guitarist. Roth seems to be experimenting with the persuaded to make although he takes a more conventional tack on tracke the a more conventional tack on tracks like the single, The Night The Master Com-



23 SKIDOO, Seven Songs, illumin-ated, JAMS 47. Distribution: Pinnacle. A re-release of the dancefloor ex-perimentalist's first LP with three extra tracks, two of which — The Gospel Comes To New Guinea and Last Words — were available on a single around the time of the original re-lease. The new track gives the already critically acclamed album greater cohesion and commerciality. And enough time should have elapsed for it to find a fresh audience.

THE NOMADS: Outburst. What Goes On/Homestead. GOES ON 1/HMS 010. Producer: Four-Eyed Thomas. Distribution: Cartel. Decent trash rock

KEN BOOTHE: Everything I Own. Tro-jan TRLS 95. Producer: Lloyd Char-mers. Distribution: PRT. The title track was the only major hit for golden-voiced Boothe, but this collection of archive tracks should attract fans who have long been awaiting news and releases from one of reggae's great underachievers. Marred by some rather slushy MOR arrangements though.

SLIM SMITH: Memorial. Trojan. TBL 198. Producer: Bunnie Lee. SUSAN CADOGAN: Susan Cadogan. Trojan. TRLS 122. ALTON ELLIS: Still In Love. Trojan.

ALTON ELLIS: Still In Love. Trojan. HRLP 708. DERRICK HARRIOTT: Greatest Reg-gae Hits. Trojan. TRLS 116. DERRICK HARRIOTT. Songs For Mid-night Lovers. Trojan. TRLS 198. A batch of soulfully skanking reggae re-releases from the mid-Seventies. Slim Smith's album bubbles along in a very summery groove and includes covers of two Eddie Floyd numbers and Sit-ting in The Park. Susan Cadogan's LP continues the boom-shaka beat, and features her distinctively sexy voice giving a lightweight rendition of In The Ghetto, as well as her hit, Hurt So Good. Ellis' LP dates from 1977, and follows a similar groove to Althia & Good, Ellis' LP dates from 1977, and follows a similar groove to Althia & Donna's hit of that year, Uptown Top Ranking. But Derrick Harriott's two albums are really the pick of the bunch. Harriott has a beautiful soulful falsetto, that makes these LPs sound like reggae partners to The Stylistics hits. Midnight Lovers even includes a cover of The Chi-Lites Have You See Her?. While other standards given the reggae treatment include Why Do

from Sweden. The Nomads sing in English, and do a fair impersonation of US rock as it was about to go psychedelic, complete with tasteful fuzztone guitar and punk reference points. Unlikely to make much im-pression though.

TERRY BROOKS & STRANGE: Trans-lucent World. Psycho. PSYCHO 34. Distribution: Rough Trade. A duo (?) who display the same verve for music as they do for catchy group names. Translucent World sounds like all the most dated and pretentious bits from Bowie's Man Who Sold The World LP, played backwards with complete and utter ineptitude. Or as it says on the sleeve "some people play music, other people feel music, our secret is complete mental escape into the translucent frequencies of all existing things", makes you think doesn't it?

FRANCIS JOHN ORCH: Pacific Moonlight. Carey Productions FTC1. Pro-ducer: Harry Roberts. Distribution: Carey Productions, Scarisbrick Hotel,

ducer: Harry Roberts. Distribution Carey Productions, Scarisbrick Hotel, Lord St, Southport. ROSS MITCHELL: Let's Teach The World To Dance, Dansan DS 070. Pro-ducer: Tim Wills. BARREL HOUSE MOB: Makin' Who-opee. Dansan DS 071. Producer: Tony Harrison. RAY DAVIES ORCH: Hollywood Hits, Vol 1. Dansan DS 072. Producer: artist. Contrasting music for strict tempo dancing, ranging from the light melodic style of the John orchestra playing original compositions by Frank Carey through the Mitchell band and singers' bright approach and Tony Harrison's "magic plano" to the smooth, reliable competence of Ray Davies. Dansan is distributed by Taylor's, Gold and Wynd-Up. ** (all albums)

AL GREEN: Trust In God. HI Records. HI UK-LP423. Producer: Paul Zaleski. Distribution: Cartel/Making Waves/ Counterpoint. That sublime voice, back and singing okay-ish evangelical material. Best is a cover of the beauti-ful Supremes' song, Up The Ladder To The Roof. But there are also less start-ling covers of Bill Withers' Lean On Me and everybody's Ain't No Mountain High Enough. A life of spiritual bliss seems to have dulled Green's edge, with Trust In God a smooth cruise towards the Pearly Gates. AL GREEN: Trust In God. HI Records.

COLL: Scatalogy, Force & Form/K.422. FFK1. Producer: artists/Clint Ruin. Distribution. The Cartel. Some say all chaotic nightmare music is preten-tious rubbish, but this investigation of human waste by two former members of Psychic TV, shows that ex-

Fools Fall In Love? and 18 With A Bullet. Both should definitely benefit from in-store play. *** (Derek Harriott) ** (Others)

Reggae

THE PIONEERS: More Reggae For Lovers Volume 3. Vista Sounds. STLP 1028. More Reggae For Lovers Volume 4. Vista Sounds. STLP 1029. U BROWN: Superstar. Culture Press. VSLP 5005 BARRY BROWN: The Best Of, Culture

VSLP 505. BARRY BROWN: The Best Of. Culture Press. VSLP 5006. CORNELL CAMPBELL: Meets The Gaylads (With Sly And Robbie). Cul-ture Press. VSLP 5007. WINSTON JARRETT: Rocking Vibra-tion. Culture Press. VSLP 5008 Dis-tribution: Jetstar. 'Vista Sounds con-tinues its disinterment of obscure product from reggae "names", in brain numbing quantilies. There are, though, plenty of gems for those pre-pared to search. The two albums of old Pioneers' material are eminently listenable, even if the cover versions of Hey Girl Don't Bother Me, Higher And Higher and Farewell Is A Lonely Sound are a bit limp. Cornell Camp-bell's album, too, is full of honey-sweet sunshine rhythms, with each track also including a dub version. Of the others, Winston Jarrett's and Bar-ry Brown's LPs are fairly par-for-the-course uptempo reggae with the nor-mal mash-down-Babylon message; while U Brown's is fairly decent, if not outstanding, dancehall style material. All are packaged in boring cheap-looking sleeves, which will not help them to stand out from the welter of reggae product available. *** (Cornell Campbell) ** (the rest)

perimentalism need not equal un-listenable self-indulgence. Scatology is mostly tightly-structured and some-times almost commercial, not that it's about to crash the national charts, but it's a good job not everybody wants to be Simon Le Bon or Michael Jackson. Indie chart.

MOOD SIX: The Difference Is... Talk of a psychedelic revival is nothing more than lazy, journalistic pigeon holing and it would be a great pity if this LP of carefully-crafted songs was lost in false categories. Occasionally twee and over-constructed, this album is nonetheless a pleasing collection of pop melodies, albeit with derivations, but not as obvious as some would have you believe.

	Complied by Galiup for the BPI. Music Week and BBC, based on a sample of 250 record outlets.	38 31 LIKE A VIRGIN • Sire W 9210(T) 30 4 D0 WHAT YOU D0	25	41 29 20/20 George Benson Warner Brothers W9120(T) 42 46 HANGIN' ON A STRING (CONTEMPLATING) 42 46 Loose Ends	43 34 PERSONALITY/LET HER FEEL IT Eugene Wilde Fourth & Broadway/Island (12) BRW 18 MA 68 WE CLOSE OUR EYES	45	46 51 David Essex Mercury/Phonogram ESSEX 5 47 70 MR TELEPHONE MAN MCA MCA(T) 938	48 THE ABSOLUTE REALITY The Alarm AD C CAN I		52 Naty Chain blanco y negro/WEA NEG 8(T) 53 49 D0 YOU REALLY (WANT MY LOVE) 53 49 Junior London LON(X) 60	-	36 Amil Stewart RCA RCA(T) 471 56 75 THE BELLE OF ST. MARK Warner Brothers W9180(T)		JO ^{U3} Phyllis Nelson Carrere CAR(T) 337 59 50 YOU SHOULD HAVE KNOWN BETTER Hot Melt/Virgin VS 754(12)		61 56 Julia Co London LON(X) 61 CA MUTANTS IN MEGA CITY DNE Zarjazz/Virgin JAZZ Z(12) CA The Fink Brothers A DATAVINO UTANTE (Ain'+ Mha+ I+ Head To Ba)
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All systems go for Lloyd Webber

A METICULOUSLY prepared pop-style marketing cam-paign has been launched for the world premiere recording of Andrew Lloyd Webber's Requiem.

The work was unveiled in New York's St Thomas's last week (February 24) with the help of supertenor Placido Domingo; the composer's wife, the soprano Sarah Brightman; and the Winchester Cathedral Church Choir flown over especially for the ocassion - under the direction of Lorin Maazel.

And although its UK premiere is not until April, EMI is releasing it this month, because of the in-evitable widespread interest and

attendant publicity the event will

arouse. The 45-minute work, played by the same forces present in the US premiere, and the ECO, will be available on March 11, on LP, with tape and CD versions follow-ing shortly (EL 2702421) There are also to be two singles

There are also to be two singles — a seven inch single containing the Pie Jesu sung by the treble soloist Paul Miles-Kington and Brightman, and the Recordare on the 'B' side (Webber 1). The 12-inch single contains one additional work, the Hosanna, sung by Brightman and Domingo (12 Webber 1). Both singles are to be released before the LP — on March 4.

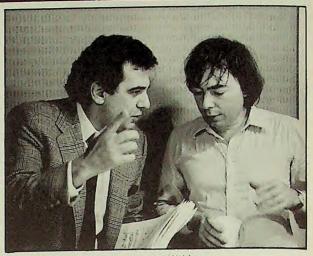
March 4

The Requiem has been a long-term project of Lloyd Webber's and one "draft" version has

already been performed. He was prompted to write it by two events — the death of his father, William, former principal of the London College of Music — in

London College of Music — in 1982, and a touching story of tragedy in Cambodia. It seems that with Lloyd Web-ber's theatrical connections, and Domingo as soloist, the Requiem will match its famous predeces-sor by Verdi for its secular, not to say operatic character. But Lloyd Webber has commented: "As far as I am concerned, it's the most austere piece I have written so

far. "What excites me is writing for the operatic voice, whether Placido's or Sarah's, because you have almost another octave to play with, and all the attendant melodic possiblities.



Placido Domingo and Andrew Lloyd Webber

I don't know what place it will

find in the music of today, but to me it is the most personal of all

MEANWHILE superstar Placido

Domingo (pictured above, left) has returned to his native Span-

ish roots for a new record made

my compositions.

live at the Salzburg Festival two years ago with Pilar Lorengar, by CBS.

Edited

NICOLAS SOAMES

The programme was a collec-tion of Zarzuelas, a Spanish satir-ical medium comparable with Britain's Gilbert and Sullivan, by composers including Torroba and Serrano (IM/IT 32910).

KIRI TE KANAWA (above) sings

on a new version of the most popular choral work in the classiah — being issued by Decca this month.

The production is with the Chi-cago Symphony Orchestra and Chorus, conducted by Georg Sol-ti, and Anne Gjevang, Keith Lewis and Gwynne Howell are the other soloists It co

It comes out on all three mediums simultaneously (414 3961

Classical top 10

AMADEUS SOUNDTRACK, Mar-riner. London Records LONDP 6.
 SERENADE NO 10, Mozart. LPO Wind Ensemble, EMI EMX 4120591.
 WATER MUSIC, Handel. Linde Consort, EMI EL 2700911.
 HE BLACK KNIGHT, Elgar. Royal Liverpool Phil, Groves. EMI EL 2701571.
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EL 2701571. 5. ORFEO, Monteverdi, London Baroque, Mediam, EMI EX 1572701313. 6. LATE STRING QUARTETS, Beethoven, Alban Berg Quartet. EMI EX 1572701143 5. SVMDUAUES, No. 4, AND, 9.

EMI EX 1572701143 7. SYMPHONIES No 4 AND 9, Beethoven. BPO, Karajan. DG 413

PIANO CONCERTOS, Beeth-en, Ashkenazy, VPO, Mehta, De-

oven. Ashkenazy, VPO, Mehta. De-cca, 411 8991. 9. ELJAH, Mendelssohn. New Philharmonia Orchestra, Burgos. EMI SLS 935. 10. VIOLIN CONCERTO, Elgar. Kennedy, LPO, Handley, EMI Emi-nence, EMX 41205 81. Chart by courtesy of HMV Oxford Street

sets: EMI first Beethoven

THE COMPLETE set of Beeth-oven's String Quartets played by the Alban Berg Quartet are being released on three multi-unit CD sets by EMI this month, the first full set to be issued. The Early Quartets are on 3 CDs

(CDS 7471278), the Middle Quar-tets are also on 3 CDs (7471318) and the Late Quartets are on 4 CDs (7471358). CDs

CDs (7471358). EMI is also releasing two his-torical issues, Beethoven's Sym-phony No 5 coupled with Schubert's Unfinished conducted by Furtwangler (CDC 7471202) and Beethoven's Symphony No 6 (CDC 7471212). All performances date from the Fifties. Both Decca and Philips have

Both Decca and Philips have also produced historical recordings on CD this month. Britten's own performance of his War Requiem, with Pears and Vishnevs-kaya, is issued on 2 CDs (414 383) and Philips continues the issue of the Böhm recording of Wagner's Das Rheingold from the Bayreuth Festival performances (412 475) also on 2 CDs.

In addition to Festival, the mid-price sampler CDs, announced in MW last month, Deutsche Gram-MW last month, Deutsche Gram-mophon is augmenting its CD catalogue with some back cata-logue items, including more Wagner conducted by Böhm — in this case, Overtures and Preludes from Rienzi, Tannhauser, Die Meistersinger and Parsifal (413 441)

On a more popular note, there is Placido Domingo sings Tangos (415 120) and Rachmaninov's Piano Concerto No 2 coupled with Prokofiev's No 5, in the outstanding performance — despite being 20 years old — by Richter with the Warsaw Philharmonic Orchestra (415 119). Karajan's famous versions of

Sibelius' Symphonies Nos 5 and 7 (415 107) and 4 and 6 (415 108) are also released this month — though in the face of consider-able existing competition.

Mid-price overtures

BOTH OF Philips' specialist midprice labels, Living Baroque and Musica da Camera, have addi-tions this month, but they include

one new recording also. This is an interesting collection of Handel's Theatre Music for Woodwinds, played by the Philidor Ensemble, a group of Euro-pean musicians playing on period instruments. On the new disc (412 048 LP/MC), the Ensem-ble plays overtures from Esther. Rinaldo and others and the Sinfonia from Saul.

Among the other Living Baro-que issues are the Jochum re-cording of Bach's St John Pas-sion, made in the Sixties (412 415), Bach's Suites for Unaccompanied Cello played by the French Cellist Maurice Gendron (3LPs 6725 030), and Cantatas by Handel sung by Elly Ameling with ECO under Leppard (9502 114 and on tape).

The Musica da Camera addi-tions include Faure's Violin Sonatas played by Arthur Grumiaux

and Paul Crossley (412 397 and on MC). Mozart's Piano Quartets in G minor and E flat played by Haebler and members of the Ber-In Philharmonic (412 399 and on MC), and Schubert's String Quin-tet in C played by musicians led by Grumiaux (412 400 and on tape)

Decca, too, has a strong reissue list this month, with six Jubilee recordings, including Bach's St John Passion in the famous Munchinger recording (414 068 and on MC) and music by Beethoven, Galuppi and Scarlatti played by Michaelangeli — including Beeth-oven's Op 111 Sonata (414 065 and on MC).

It is worth noting, too, that Stainer's Crucifixion one of the standard recordings of English oratorios by the tenor Richard Lewis, is now available on World Of series (KCSP 267) in a per-formance conducted by George Guest II has a Report 2 Star Guest. It has a Penguin 3 Star recommendation.

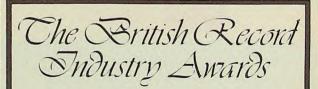
More Walkman Classics

THE THIRD Walkman Classics block release, scheduled from Deutsche Grammophon this month, will bring the total catalogue up to 56 — and continues the policy of holding the dealer price at £1.89. The new titles are again varied: from Beethoven's Symphonies Nos 3 and 8; and the Coriolan Overture, played by the VPO under Böhm (415 3314) and Mahler's Symphony No 5 and the Songs of a Wayfarer sung by Fischer-Dieskau conducted by Kubelik (415 3354) to Schubert's Death and the Maiden Quartet and Beethoven's Piano Trio No 6 (415 3334) and The Cambridge Buskers (415 33741), excerpts from past issues.

Award-winner on tape

PIERRE BOULEZ' 1984 recording of his own music, Eclats-Multiples and Rituel, with the Ensemble Intercontemporain and the BBC Symphony Orchestra on CBS (74109) has won an Edison Award, and CBS is to

release a cassette version this month (40-74109) Boulez celebrates his 60th birthday this year, and the BBC is marking the event with an Invitation Concert at Maida Vale Studios — including Rituel — on Tuesday (March 5) and a public performance of Rituel and music by Berg and Webern next Friday (March 8).



Best British Classical Recording 1984

Vivaldi: The Four Seasons

The Academy of Ancient Music Christopher Hogwood 410 126 2 (CD) 410 126 1 (LP) 410 126 4 (MC)

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AM surprised that Music Week isn't inundated with letters from irate dealers over WEA's decision to demand payment of invoices during the second week of the month following the invoice date. Until a few years ago, all com-

Until a few years ago, all companies gave dealers one month's credit — ie time to sell some of the product they had bought before having to pay for it. Slowly this time was eroded to three weeks, company by company, until now only a couple still give 30 days.

30 days. Now WEA decides on a maximum of 15 days. Can't dealers see that if WEA is allowed to get away with this, all the other companies will shortly follow suit, and soon deliveries will be COD?

and soon deliveries will be COD? I have taken a stand by not ordering WEA product. Of course, this means I have lost many sales as they have some good product, but I feel somebody has to do something. I wonder if Our Price, HMV and Virgin are given the same terms?

are given the same terms? RUSSELL CROMBIE, Oliver Crombie Classical Records & Tapes, Golders Green Road, London NW11.

CAN YOU throw some light on a problem relating to the Barbra Streisand Love Songs compact disc which we ordered some six to nine months ago, when it was listed as on release, but have yet to receive any stocks?

To receive any stocks? From the order date it has been n/a, but about four months ago we insisted on speaking to someone at CBS who said: "There's 8,000 of 'em in the warehouse, but we've been told there's no official release date yet." We are well aware of the va-

We are well aware of the various CD production and supply problems encountered by the record companies, which no doubt OPINION have a reasonable explanation

but the CBS situation is beyond us! Does CBS have any logical

Does CBS have any logical answer? M J BUTLER/D P HANDS, Record, Tape & Video Centre, Oat Street, Evesham, Worcs.

Street, Evesham, Worcs.
A CBS spokesman replies: "This is something of a mystery, because the Barbra Streisand Love Songs album is not yet available on CD, although it is planned for release at somepoint in the future. The warehouse person must have been confusing the catalogue number with another Streisand CD."

WHILE APPLAUDING greatly the complete success of the Band Aid project, I have a small query which no-one seems to resolve satisfactorily. Why is it if everyone has contributed their services at cost, should the charge to dealers have been £1.17 for a seven-inch single instead of the current 99p trade price?

Our record shop, Saffron Records in St Austell, sold a considerable amount of these discs, but when the manager tried to get an answer to this question from the distributors he had no success. Why is this so? J H HOCKING, H Hocking & Son, St Austell, Cornwall.

St Austell, Cornwall. Phonogram general manager Tony Powell replies: "Bob Geldof got a commitment from chains like Boots and W H Smith to sell

like Boots and W H Smith to sell the single at no profit at £1.35, which is what the average retail price is thought to be including Vat, and advertisements for the record asked everybody to do the same."



STREETWAVE IS to release UTFO's Roxanne, Roxanne, currently a Top 20 black hit and major dance success in the US for the Select label. The single is part of a series in the US dealing with Roxanne, all somewhat risqué and therefore cult-forming.

The British release actually bundles the US hit with several of its companions on to a six-track EP (MKHAN 506), which is going to cause more chart allocation problems, as like a couple of earlier Streetwave EPs, it retails at the bottom-rung dealer price for albums, £1.82. Overall title is Roxanne, Roxan-

Overall title is Roxanne, Roxanne, but also included are both bleeped and uncensored(!) versions of The Real Roxanne, vocal and instrumental cuts of Hanging Out, and a scratch mix entitled Roxanne's Back Side!

Product news

PRODUCT BRIEFS: A new artist hotly tipped by Radio London's Tony Blackburn to be one of the stars of '85 is Claudia, a teenager from Forest Gate in East London, who debuts strongly with Don't Give Up (Your Love) on the new Rhythmic label from Ilford, available from wholesalers or direct from 01-597 2776... Jean Carn, Earth Wind & Fire and Rose Royce all have six of their all-time classic tracks anthologised on the first volume of Street Sounds' new series The Artists (ARTIS 1, dealer price £3.66).



Change for Cooltempo

CHRYSALIS' DANCE label Cooltempo, already carving itself a firm niche in the market with acts like Paul Hardcastle and Sylvester, has signed frequent hitmakers Change for the UK.

The Euro-based act have recently had releases here through London and then WEA, and had a major crossover hit last Summer with Change Of Heart. A new 12-inch single, as yet untitled, will be issued on March 8. Cooltempo has also signed The Pump Blenders, an act from Washington DC firmly in the newly-burgeoning Go-Go mould. They debut immediatley on 12-inch with Love Boat (Get Down Y'All). Finally, the

immediatley on 12-inch with Love Boat (Get Down Y'All). Finally, the label now has Paul Hardcastle signed for a worldwide deal. His long-awaited debut solo album, 19, should be in the shops in March.

ELTON JOHN HAZEL DEAN JULIAN LENNON MIKE READ AND JIMMY HILL! VOTED THIS RECORD A HIT ON BBC SUPERSTORE THEY CAN'T BE WRONG ABOUT BANG THE DRUM ALL DAY by JONAS

PAGE 23

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	VILLAGE PEOPLE. The NEW YORK CITY Record Shack SOHOLP 5/ (E) WALKER, Paulette IS THERE A PLACE IN YOUR HEART FOR ME? Bush Ranger BFMLP 102/ E3.08 (JS) WATERS, Muddy RARE AND UNISSUED Chess CXMP 2057/ (A)	01-397 8957 RE — Revolver 0272-541291 REC — Recommended	42 * 47 VITAL SIGNS, Survivor Scotti Bros
	VALIO STELLA Elektra EKT 1/EKT 10 (W) ZAWOSE, Hukwe TANZANIA YETU Triple Earth TERRA 101/— £3.34 (TR)	01-622 8834 RL Red Lightnin" 037-988 693	43 * 43 STREET TALK, Steve Perry Columbia/CBS 48 * 49 SWEPT AWAY, Diana Ross RCA
		037-988 693 RM — Record Merchandisers 01-848 7511 ROSS — Ross 08886 2403	50 * 58 JOHN PARR, John Parr Atlantic 51 * 55 HOW WILL THE WOLF SURVIVE, Los Lobos Warner Bros
	BALLCONY PORTRAIT Balcony BAL 1 £1.95 (I/Probe) BALLARD, Jane THE MAN IN HER LIFE by RUBY M. AYERS Soundings SOUND 37 (2 cassettes) £4.28 (Soundings — 0632 534155) Spoken Word	RT — Rough Trade 01-833 2133 SIL — Silva Screen 01-430	52* 69 KING OF ROCK, Run-D.M.C Profile
	BEVIS MARKS SYNAGOGUE SEPHARDI MELODIES LIVE _ B'Nai B'Rith Recordings BB 004 f3.34 (TR) BLOOD AND ROSES LIFE AFTER DEATH 96 Tapes 96 10 f1.52 (I) BLYTH POWER A LITTLE TOUCH OF HARRY IN THE MIDDLE OF THE NIGHT 96 Tapes 96 15 f1.67 (I)	1317 SIS — Special Import	53* 56 DON'T STOP, Jeffrey Osborne A&M 55* 63 NIGHTSHIFT, Commodores Motown
	DAWE, Christine THREE WOMEN OF LIVERPOOL by HELEN FORRESTER Soundings SOUND 34 (4 cassettes) £9.87 (Soundings — 0632 53155) Spoken Word EAST EUROPEAN FOLK GROUP EAST EUROPEAN FOLK MUSIC Goat Bag GB 004 £3.04 (TR)	Services (RCA) 021-553 7701 SO Stage One 0428 4001	57* 64 TRULY FOR YOU, Temptations Gordy 59* 89 DIAMOND LIFE, Sade Portrait
	INSTIGATORS IT HAS TO BE STOPPED 96 Tapes 96 13 £0.84 (1) JERMYN, Jane THE MILL RACE by PAMELA STREET Soundings SOUND 36 (4 cassettes) £9.87 (Soundings - 0632	SOL — Soloman & Peres 0494 32711 SP — Spartan 01 903 8223	61* 62 AN INNOCENT MAN, Billy Joel Columbia/CBS
	S31155) Spoken Word KAY, Christopher THE SPANISH GARDENER by A. J. CRONIN Soundings SOUND 32 (4 cassettes) £9.87 (Soundings — 0632 534155) Spoken Word	ST — Studio Import 01-580 3438/9 SW — Swift 0424 220028	64* 66 STRAIGHT TO THE HEART, David Sanborn Warner Bros 65* 100 40 HOUR WEEK, Alabama RCA
	KAY, Christopher THE VET HAS NINE LIVES by ALEX DUNCAN Soundings SOUND 40 (4 cassettes) f3.87 (Soundings – 0632 534155) Spoken Word LONDON JEWISH MALE VOICE CHOIR, The HEAR OUR VOICE B'Nai B'Rith Recordings BB 003 f3.34 (TR)	T — Trojan 01-969-6651 TB — Terry Blood 0782 620321	70* N THE FIRM, The Firm Atjantic 77* N MAVERICK, George Thorogood EMI-America
	McCONNELL, Jean NINETY MINUTES OF SUSPENSE by JEAN McCONNELL Soundings SOUND 38 £3.04 (Soundings	TE Tent 0708 751881 TR Triple Earth 01-995 7059	80 * 85 PLAYING TO WIN, LRB Capitol 83 * N VISION QUEST, Soundtrack Geffen
	OMEGA TRIBE LIVE AT THE CLARENDON 26.984 96 Tapes 96 11 £1.52 (I) ROBINS, Cantor Stephen IN CONCERT B'Nai B'Rith Recordings BB 005 £3.34 (TR) SHAW, Tracy BARRIER TO LOVE by STELLA MARCH Soundings SOUND 35 (2 cassettes) £4.28 (Soundings — 0632	V — Vista Sounds 01-953 1661	87* N TEASES AND DARES, Kim Wilde MCA
	534155) Spoken Word *TROGGS, The BEST OF THE TROGGS Rhino (USA) RNC 118 (MW) UTCO AND ROYANNE ROYANNE ROYANNE (Z-track single-sided cassatte) Streetwave ZCMK 506 £1.82 (A)	VFM — VFM Musicassette Distributors 08447 731/0296 27211	83* N DANGEROUS MOMENTS, Martin Briley Mercury 91* 96 EGO TRIP, Kurtis Blow Mercury
	VARIOUS IF YOU'RE IRISH — VOL. 2 (Inc. tracks by Brendan Shine, Leo McCaffrey, Connie Foley) Homespun CHRL 210 (3.25 (SP) WHEELER, Peter THE HIGH COMMISSIONER by JON CLEARY Soundings SOUND 33 (4 cassettes) £9.87 (Soundings —	W — WEA 01-998 5929 WRD — Worldwide Record	95 * RE I CAN DREAM ABOUT YOU, Dan Hartman MCA 99 * RE FACE VALUE, Phil Collins Atlantic
	0632 534155) Spoken Word YOUNG, Vivien SOPHY by DILYS OWEN Soundings SOUND 39 £3.04 (Soundings — 0632 534155) Spoken Word	Distributors 01-636 3925 X — Clyde Factors 041-221 9844	
		Y Relay 01-579 6125	the second s
	"*COPF, Julian "FRIED" Mercury/Phonogram 822832-2 (Compact Disc) £5.25 (F) "MOYET, Alison "ALF" CBS CD 26229 (Compact Disc) £7.29 (C) "*TEARS FOR FEARS SONGS FROM THE BIG CHAIR Mercury/Phonogram 8243002 (Compact Disc) £5.25 (F)		and the second second second
	**WHAM! MAKE IT BIG Epic CD 86311 (Compact Disc) £7.29 (C)		Supervise & Status Line and the set

Mon 4-Fri 8 March, 1985 Album Releases: 88 Cassettes: 22 Compact Disc: 4

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Bullets are awarded to those products demonstrating the greatest airplay and sales gains.
 Chart Courtesy Billboard March 2, 1985

PAGE 25

MUSIC WEEK MARCH 2 1985	7	
MUSIC WEEK MARCH 2 1985	ININ IN A SALA	1/1000
A A A A A A A A A A A A A A A A A A A		
- She char		<u></u>
N G = GOLD LP		1.24144.43
	(60,000 units as of Jan 79)	cicitm
Label number (Distributor) This Last Wks on TITLE/Artist (Producer) C: Cassette Week Week Chart CD: Compact Disc	Label number (Distributor) This Last Wks on TITLE/Artist (Producer) C: Cassette Week Week Chart CD: Compact Disc	1-1-2
Virgin V 2345 (E)	51 40 2 VULTURE CULTURE Arista 206 577 (F) C; 406 577	ADAMS, Bryan
A 1 NEW NO AGIGET RECOVERED C: 100 2363 (c) BORN IN THE U.S.A. ★ CBS 86304 (c)	E2 ca 12 MUSIC FROM THE FILM 'GHOSTBUSTERS' Arista 206 559 (F)	•ALWAYS AND FOREVER
2 2 38 Bruce Springsteen (Springsteen/Landau/Plotkin/Van Zandt) C: 40-86304; CD: CD 86304 MEAT IS MURDER B Rough Trade ROUGH 81 (I/RT)	E2 THE RIDDLE * MCA MCF 3245 (C)	ART OF NOISE
3 1 2 The Smiths (The Smiths) Rough Trade ROUGH 81 (IATT) 1 2 The Smiths (The Smiths) C: ROUGH C21 C: ROUGH C21 4	53 54 Nik Kershaw (Peter Collins) C: MCFC 3245 54 53 42 LEGRD ★ Bob Marley & The Wailers (B. Marley/Wailers/C. Blackwell/S. Smith) Lsland BMW 1 (E) C: BMWC 1	BENATAR, Pat
4 3 16 Alison Movet (Tony Swain/Steve Jolley) C: 40-26229 CD: CD 26229 E HITS OUT OF HELL • Cleveland International/Epic EPC 26156 (C)	EF cause THRILLER * Epic EPC 85930 (C)	BEVERLY HILLS COP (Soundtrack) 32 BIG COUNTRY 58, 77
5 9 6 Mest Lost (Various) Cicket and international/pic PC 66351(C) 6 10 16 MAKE IT BIG★ Epic EPC 86311(C) 6 10 16 MAKE TO BIG★	EC an 2 V.U. Polydor POLD 5167 (F)	BLACK LACE
TITELT RECKLESS A&M AMA 5013 (C)	F7 to as PARADE * Reformation/Chrysalis CDL 1473 (F)	ELECTRIC BOOGALOO (Music From The Film)45 BRONSKI BEAT
O DIAMOND LIFE * Epic EPC 26044 (C)	EQ ro to STEELTOWN Mercury/Phonogram MERH 49 (F)	CASHMERE
ELIMINATOR Warner Brothers W 3774 (W)	EQ	CHICAGO 28 CLAYDERMAN, Richard 93 COHEN, Leonard 83 COLLINS, Phil. 1, 33, 75
C: W 37/44; CD: 37/44; 10	60 BREWING UP WITH BILLY BRAGG Go! Discs AGOLP 4 (F)	COLLINS, Phil
A GENT PROVOCATEUR O Atlantic 781 999-1 (W)	C1 DE AN INNOCENT MAN * CBS 25554 (C)	DICKSON, Barbara
S Foreigner (Alex Sadkin/Mick Jones) C: 781 999-4; CD: 781 999-2 C STEPS IN TIME () CBS 26095 (C)	62 67 86 QUEEN GREATEST HITS * EMIEMTV 30 (E)	EURYTHMICS 64 EVERLY BROTHERS, The 90 FILM SOUNDTRACKS21, 32,
IZ * King (Richard James Burgess/Liam Henshall) C: 40-26095 IZ 5 20 THE AGE OF CONSENT Forbidden Fruit/London BITLP 1 (F)	CO ITTETT CASHMERE Fourth & Broadway/Island BRLP 503 (E)	45, 52, 64, 80 FELDER, Wilton
I J b 20 Bronski Beat (Mike Thome) C: BITMC 1 CD: 820171-2 I A - • THE BARBARA DICKSON SONGBOOK ● K-tel NE 1287 (K)	CA real to 1984 (for the love of big brother) Virgin V1984 (E)	FIRM, The
14 7 8 Barbara Dickson (Various) C: CE 2287 15 THE FIRM Atlantic 781239-1 (W)	CE DECE BRON 554 (F)	FRANKIE GOES TO HOLLYWOOD
ID Listu The Firm (Jimmy Page/Paul Rodgers) C. 781239-4 16 11 12 THE 12" ALBUM • WEA WX14 (W)	C: BRONC 554	GHOSTBUSTERS (Music From The Film) 52
10 17 13 Howard Jones (Rupert Hine) C: WX14C 17 no re HATFUL OF HOLLOW Rough Trade ROUGH 76 (I/RT)	C: STAC 2250 C7 as a EUGENE WILDE Fourth & Broadway/Island BRLP 502 (E)	Give my regards To BROAD STREET (Soundtrack Music)
The Smiths (Roger Pusey/John Porter/Dale Griffin/The Smiths) C. ROUGH C76 THE VERY BEST OF CHRIS DE BURGH Telstar STAR 2248 (R)	CO TE EDGENE WIND (INICIDENT OF COMMANN REGISTION OF COMMANN SIGNAL AND SIGNA	HALL, Daryl & John OATES94, 99 *HITS ALBUM, The
C: STAC 2248	Stakin Stevens (Stuart Colman Stakin Stevens) Clinistopher Venzikand Tewson (C. 40-1004)	JACKSON, Michael
13 ²² ¹⁹ Various (Various) C: HITS C1	03 ⁵² • Pat Benatar (Neil Geraldo/Peter Coleman) C: ZCHR 1471 70 PORNI TO DI INI C: COLR 1471 C: COLR 1471	KANE GANG, The
20 ^{19 30} Tina Turner (Various) C: TC-TINA 1; CD: CDP 746041-2 MUSIC EPOM MOTION DICTUDE (DUIDDLE DAIN)	70 to 3 Bruce Springsteen (Bruce Springsteen/Jon Landau/Stove Van Zandt) CD: CD 69170	KING 12 KOOL & THE GANG 95
Varner Brothers 925110-1 (W) Warner Brothers 925110-1 (W) Warner Brothers 925110-1 (W) Warner Brothers 925128-1 (W)	Bruce Springsteen (Bruce Springsteen/Jon Landau/Steve Van Zandt) C: 40-88510	MADONNA
George Benson (Russ Titelman/Michael Masser/Daniel Sembello) C: 925178-4	Van Morrison (Van Morrison) C: MERHC 54 CD: 822 895-2	McCARTNEY, Paul
C: ZCIQ 1	Howard Jones (Rupert Hine) C: WX1C CD: 240335-2	MORRISON, Van
24 16 17 THE COLLECTION ★ Chrysalis UTV 1 (F) 25 18 3 SECRET SECRETS A&M AMA 5040 (C) 26 18 3 Joan Armatrading Mike Howlett) C: AMC 5040 (C)	Meat Load (Todd Rundgren) C: 40-82419 CD: CD 82419	MUSIC III
C THE BAD AND LOWDOWN WORLD OF THE KANE GANG C: KWC2	Phil Collins (Phil Collins/Hugh Padgham) C: TCV 2252 CD: CDV 2252	OCEAN, Billy
20 21 2 The Kane Gang (Pete Wingfield/Robin Millar/The Kane Gang) Kitchenware/London KWLP2 (F) 27 24 13 NOW, THAT'S WHAT I CALL MUSIC 4 ★ Virgin/EMI NOW 4 (E)	70 30 44 Pointer Sisters (Richard Perry) C: FK 89450; CD: FD 89450 THE CDOSSINC +	PARSONS PROJECT, Alan51 POINTER SISTERS
Z/1 Various (Various) C: TC-NOW 4; CD: CDP 260408-2 20	Big Country (Steve Lillywhite) C: MERHC 27 CD: 812870-2	PRINCE & THE REVOLUTION21 PURPLE RAIN (Soundtrack)21
28 31 6 Disage (David Foster) Full Moon/Warner Strobes 1 (W) 29 30 2 NIGHTSHIFT Cristian (C) Motown 2L 72343 (R)	70 12 32 Queen (Queen /Mack) C: TC-WORK 1; CD CDP 746016-2	QUEEN
23 30 23 CAN'T SLOW DOWN ★ Motows 57/46 8841 (8) 30 23 71 Long Richig (Long Richig) CSECTION 57/46 8843 (8)	73 // 20 Chaka Khan (Arif Mardin/Various) C: 925162-4; CD: 925162-2	ROTH, Uli Jon
30 2 / Lionel Richie (Lionel Richie/James Anthony Carmichael) C: CSTMA 8041; CD: MCD 06059 31 33 15 ARENA Parlophone DD 2 (E)	OU 49 10 Paul McCartney (George Martin) 🖈 Parlophone PCTC 2 (E) C: TCPCTC 2 CD: CDP 746043-2	SMITHS, The
31 33 15 Duran Duran (Duran Duran/Nile Rodgers) C: TC DD 2; CD: CDD 746048-2 32 34 3 WISIC FROM MOTION PICTURE 'BEVERLY HILLS COP' MCA MCF 3253 (C)	OI UE Various) C: TC-NOW 3	SPRINGSTEEN, Bruce2, 70, 71, 97 *STARGAZERS
Various (Various) C: MCFC 3253 20	OZ */ 2 Shaketak (Nigel Wright) C. POLHC 21	STATUS QUO
Phil Collins (Phil Collins (Hugh Padgham) C: TCV 2185 CD: CDV 2185 COV 2185 COV 2185 COV 2185 COV 2185 Liand IMA 3 (F)	OD 00 J Leonard Cohen (John Lissauer) C: 40-26222	THOMPSON TWINS
34 35 66 U2 (Jimmy Jovine) CE DOLT X III SUBARINA CE 35 25 84 NO PARLEZ ★ CBS 25521 (C)	C: QUOMC 2 CD: 822985-2	ULTRAVOX 24 VELVET UNDERGROUND 56 WARWICK, Dionne 98
3D 25 84 Paul Young (Laune Latham) CBS 25521 (C) CBS 25521 (C) CDS 25521 (C) C) CDS 25521 (C) CDS 25521 (C) C) C)<	OJ 33 Various (Various) C: TCIMP 4	WHAMI
27 44 Circle 2 Circle	OU LLE Thompson Twins (Alex Sadkin/Tom Bailey) C: 405 971; CD: 610 106	YOUNG, Paul
O/ Madonna (Nile Rodgers) C: 925157-4; CD: 925157-2 20 -2 -2 PERHAPS	O/ St // Matt Bianco (Peter Collins/Danny White/Mark Reilly) C: WX7C; CD: 240472-2	* Various Artists
The Associates (Martin Rushent/Billy MacKenzie/Dave Allen/Martyn Wate/Greg Watsh) C. WX3C	OO 05 11 Dire Straits (Mark Knopfler) C: VERVC 11 CD: 818243-2	Compilation/Concept Album
An 18 5 LIFE'S A RIOT WITH SPY VS SPY () Gol Discs UTIL 1 (F)	Uli Jon Roth and Electric Sun (Uli Jon Roth) C: TCROTH 1	Year To Date Album Chart New Entries (8 weeks)
Billy Bragg (Oliver Hitch) C ZUTIL 1 A1 26 20 CINEMA ★ K-tel/WEA NE 1282 (K) C: CE 2282 (K)	JU 76 16 The Everly Brothers (Various) C: CE 2197	Panel Sales Percentage on
Elaine Paige (Tony Visconti) CD: 240511-2 (W)	G: 925222-4	ILast Week
V2 (Brian Enc/Daniel Lancis) C: U2C 5 A2 60 41 FANTASTIC ★ Inner Vision IVL 25328 (C)	32 Wilton Felder Feat Bubby Womack Wilton Felder/Jae Sample/Leon Ndugu Chancler) C MCFC 3237	Cassette Percentage of Panel Sales
AA 27 7 1999 () Warner Brothers \$22720-1 (W)	35 ¹⁵ Richard Clayderman (Olivier Toussaint/Paul De Senneville) C: KSKC 5340; CD: 822440-2	Titles on Compact Disc50
AL (2) Photos (Prince) C: 923720-4 CD: 923720-2 AL (2) BREAKDANCE 2 ELECTRIC BOOGALOO Polytor POL D 5168 (F)	Daryl Hall & John Oates (Various) C: PK 84858; CD: PD 84858	
Various (Olie E Brown/Various) C: POLDC 5158; CD: 823696.2 AG 41 6 STAGES ★ K-tel/WEA NE 1262 (KLC: CE 2282 (KL)	35 36 2 Barbara Dickson (Mike Batt) C: 40-10030	DISTRIBUTOROUGOD
A7 42 3 SOLID Casile (SASH 1(E)	30 53 12 Kool & The Gang (Jim Bonnefond/Ronald Bell/Kool & The Gang) C. DCR 6 CD: 822943-2	DISTRIBUTORS' CODE – SEE ALBUM
Astrono & Dimpson (Nikolas Ashford/Valerie Simpson) C: TC SASH 1	37 ⁶⁵ Bruce Springsteen (Bruce Springsteen/Jon Landau) C. 40-32542; CD. CD 86061	RELEASES PAGE Compiled by Gallup for the
John Fogerty (John Fogerty) C: 925203-4	JO Dionne Warwick (Barry Manilow/Stevie Wonder/Various) C: 406 571	BPI, Music Week and BBC, based on a sample of 250
50 46 6 SUDDENLY Jive HP 12 (C)	Daryl Hall & John Oates (Daryl Hall/John Oates/Bob Clearmountain) C. PK 85309; CD: PD 85309	conventional record outlets. To qualify for a chart position albums and presenter must
Bitly Ocean (Keith Diamond) C: HIPC 12; CD: CHIP 12	100 76 3 STARGAZERS Kasino KTVI (A) Various (Various) C: TKTV 1	albums and cassettes must have a dealer price of £1.82 or more.

- Panel sales increase 50% or more over previous week

Panel sales increase 50% or more over previous week

ADVERTISING FEATURE

A retail price of 25n Titler include Where Duran

Mason's

MASON'S MUSIC is a wholesale company supplying record retailers throughout the UK and abroad. "We purchase our products from all bona fide manufacturers, selecting our range carefully by only stocking the best available," says proprietor Alan Esdaile.

Mason's biggest success has been with official calendars; a range of more than 30 was handled over Christmas. The best seller by a long chalk being Wham, with Duran Duran, Shakin' Stevens, Michael Jackson and Spandau Ballet also selling well.

The range of calendars for 1986 looks set to be even bigger, with Mason's hoping to reach fresh retail outlets when the new selection of this "winning line" is released in September/October.

Mason's expanding licensed T-shirt range now covers titles from U2, Big Country, Alarm, The Cure, Howard Jones, Meteors, Toy Dolls and many more, with a new Killing Joke design due shortly. A free full-colour catalogue is available.

retail price of 25p. Titles include Wham, Duran, Frankie, Paul Young and Culture Club." Other lines carried by Mason's are badges,

keyrings, patches, star photo frames (offical photo in a glass frame), scarves, studded goods, ties, Japanese headbands and much more besides. They are also exclusive distributors to record shops of Diamond magazines, two of the latest releases being the Wham Complete Magazine and a Paul Young Disco Hotpop Special.

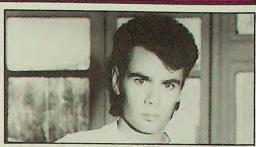
Special. "We welcome retailers big or small," says Esdaile, stressing that Mason's will just as willingly supply orders for individual badges or patches, as they will bulk orders.

A regular monthly list is available to retailers along with a weekly telephone sales service if required. Goods are despatched by mail or by 24-hour Securicor service.

March 4 sees Mason's moving into large premises, a few doors down the road from their present Hastings address of 187 Queens Road (see below. No change in telephone number). Retailers will be welcome to view the company's complete range. Mason's Music, 190 Queens Road, Hastings, East Sussex, TN34 1RG. Tel: (0424) 427562/442068.



MASONS' RANGE of Static postcards includes (left to right) Siouxsie, Marley, Dean and Monroe



NIK KERSHAW: to be featured on one of Picture Sales' 1986 calendars

Picture Sales

PICTURE SALES has experienced continual growth throughout its two year existence, with 1985 set to be even busier and the most important year in the company's history so far. Priorities are the introduction of many new lines, new premises, increased staff and full computerisation.

increased staff and full computerisation. The most successful Picture Sales' distributed product has been pop poster calendars, which sold more than ever last year, with another great year anticipated. The 1986 range of calendars will be announced shortly, and Picture Sales is now the publisher of many titles, including Nik Kershaw, Ready To Rock, Rodney Matthews fantasy art and Queen, as well as being the UK distributor of Danilo's range of calendars.

The main aim for the first half of 1985 is new music related lines, and the company is anxious to hear from manufacturers of paper-based merchandising product to further increase the selection of nationally distributed lines.

For any distribution and export inquiries contact Bob Moon or Colin Walkden.

• Picture Sales Ltd, Unit F24, Acton Business Centre, School Road, London NW10. Tel: 01-961 4292.



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ADVERTISING FEATURE

MERCHANDISING

Winterland Promotions

WINTERLAND PRODUCTIONS is one of the leading suppliers of entertainment industry merchandise through worldwide facilities which include concert tour sales, retail distribution, licensing, mail order and fan club administration.

Fan club administration. Numbered among a diverse roster of clients are: Bruce Springsteen, Police, Hall & Oates, The Pretenders, Ronnie James Dio, Eric Clapton, Kiss, Ozzy Osbourne, Elton John, Tina Turner, Santana, Journey, Lionel Richie, Ratt and many more.

Winterland's range of merchandise takes in T-shirts, sweatshirts and other screen-printed garments, pins, button badges, calendars, wall hangings, headbands, bandanas, satin jackets, tour programmes, bumper stickers and caps.

With headquarters in San Francisco, Winterland has offices in New York and London, where Roger Brattin is managing director. The company's full range of services is available throughout Europe, the US, Canada, Australia and Japan.

Canada, Australia and Japan. • Winterland Productions, 150 Regent Street, Suite 55, London W1R 5FA. Tel: (01) 439 6288.



THE PRETENDERS: one of Winterland's diverse range of clients



UNDERCOVER DESIGNS: part of the FGTH success story

Undercover Design

UNDERCOVER DESIGN may be a brand new name in the field of merchandising, but its founders, Paul Bitmead and Temple Clarke, have recently been responsible for highly successful ranges of clothing for both Frankie Goes To Hollywood and Streetsounds, as part of the celebrated XL Design and Big Features teams. The pair formed Undercover at the beginning of the

The pair formed Undercover at the beginning of the year with the intention of providing high quality merchandise.

"We want to get as far away from the tacky end of merchandising as possible," explains Bitmead, "so we use the best printers, the best T-shirts, and where we don't design something ourselves — the best designers."

best designers." So far Undercover has designed a couple of T-shirts for Illuminated Records' artists, but much of its time has been spent designing record sleeves and making a promo film for the label. The pair aim to concentrate on complete

The pair aim to concentrate on complete merchandising packages, but will also undertake

individual T-shirt designs. ● Undercover Design, The Drawing Room, 38 Mount Pleasant, London WC1. Tel: 01-278 9305. Bliss Design

BLISS DESIGN Management is this week moving into a new area of merchandising by releasing its first T-shirt with a record inside.

The shrink-wrapped package contains a Theatre Of Hate T-shirt and a four-track live EP of the band's material, featuring Legion, Love Is A Ghost, Poppies and The Wake. It will carry a track list and a sticker bearing the RRP of £4.99 the same price as a standard Bliss T-shirt.

While Bliss managing director Martin Docherty acknowledges on the face of it the scheme is not good economic sense, he does think it is likely to pay off: "We're doing a thousand to begin with to see what demand there is. And while we'd, of course, sell a thousand T-shirts anyway, this package gives the punter much better value and so hopefully we can expect to sell five, 10 or maybe 20,000."

The Theatre Of Hate package is available in the UK through the Cartel, and overseas from Rough Trade export.

Further releases from other bands are being planned, with Docherty emphasising that the deal is doubly enticing for artists because they receive both record and T-shirt royalties. The records will not be eligible for the chart status.

Docherty also sees the scheme as a possibility to market new groups in a cheap way, by combining the imagery on the shirt with the music inside.

Bliss Design Management was set up in January 1984, and among an expanding range of around 20 designs, provide T-shirts for The Smiths, The Cult and The Damned.

• Bliss Design Management, 239A Kilburn Park Road, London NW6 5LG. Tel: (01) 328 9239.



All Official pop personality calendars which are produced or published by Danilo Promotions Ltd. or Danilo Printing Ltd. are the only ones licensed by the feature artists to be sold in the U.K. and other territories with their complete authority and with the latest up to date pictures many of which are previously unpublished. Our full list of titles will be announced in the near future.

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MERCHANDISING



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Bravado

DECEMBER WAS a very busy time for Bravado in its tour merchandising operation with Spandau Ballet, Howard Jones, Deep Purple, Depeche Mode, Scorpions, Lou, Marillion and UFO *all* on the road at the same time.

"At times things seemed like organised chaos," said a spokesman.

The company has now moved into new office and warehouse premises, covering 6,000 square feet.

"We have found that in the last 18 months business has been expanding at such a rate, that at one point last year we were working from five different premises, in order to keep up with the expansion, which seemed a little crazy, to say the least," says Tom Bennett.

"During that time we found new premises in Fulham, which will enable us to run our business with greater efficiency."

The mail order and fan club operations are now being computerised, and — as it is now all under one roof — the company will be able to deal with a greater volume of work on this side of the business.

Bravado is now pursuing successful campaigns in Australia and the US with Deep Purple and Spandau Ballet, and has forged relationships with companies

Danilo Promotions

WITH THE pop calendar market — like all areas of merchandising — fairly easy meat for the pirates, Danilo Promotions prides itself on printing and publishing official personality calendars with the complete authorisation and co-operation of the artists and management concerned.

"We were the first into the calendar market, about five or six years ago, and where we lead the others follow," claims company head, Laurence Prince.

"Our retail and distribution prices are the same as the unofficial merchandisers," he says, " and we are paying full royalties to the artists involved."

The company currently produces around 24 calendars, with two new ranges, that will add a further 12 titles, to be announced shortly. • Danilo Promotions, Marten House, 39-47 East Road,

Danilo Promotions, Marten House, 39-47 East Ro London N11. Tel: 01-253 4303.

Red Moon

RED MOON wholesales just about everything in the merchandising paraphernalia line — metal, enamel, plastic and button badges, patches, ties, T-shirts, scarves, bullet belts, decorative belts and studded wristbands — supplying designers and



JOHN TAYLOR: as pictured on a Red Moon poster

sharing the same business philosophy in both

territories, says director Barry Drinkwater. "We are now offering our prospective clients a complete package with the utmost confidence of carrying the campaign out on a worldwide scale," he says.

 Bravado Merchandising Service, 71B Gavan Avenue, London SW6. Tel: 01-731 6645.



SPANDAU BALLET: subject of a Bravado tour campaign

VIRGIN'S ENTRY into the tour merchandising market has come after a year of careful foundation building. This is soon to include the acquisition of a major US agency and the very best of retail distribution deals with EMI in the UK.

Virgin Licensing Ltd provides a worldwide fullservice support to bands, comprising tour merchandising, retail product sales and distribution, direct mail marketing, fan club supervision and the licensing and distribution of products relative to music video, musical acts and publishing.

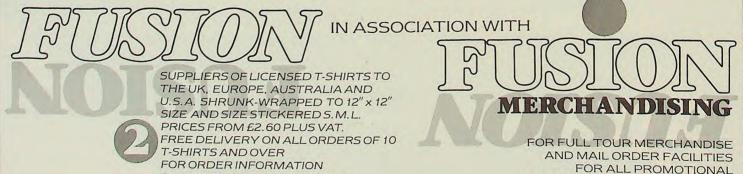
"The new company and its extensive facilities are aimed squarely at managers who know Virgin equates with professionalism and profit," says a spokesman. • Virgin Licensing Limited, 2-4 Vernon Year, Portobello Road, London W11 2DX. Tel: 01-727 8070

merchandisers, as well as the retail trade. Director Bob Moon welcomes calls from both retailers needing supplies, and artists or labels wanting merchandising, since the custom merchandising side is run parallel to the retail supply side of the business.

 Red Moon Merchandising, 1st Floor, 21 Berwick Street, London W1. Tel: 01-439 7420.



WHAM POSTER: one of Red Moon's many lines



MARKETING PARAPHERNALIA

PLEASE PHONE 01-381 4414

ADVERTISING FEATURE

Mobile

OVER THE last five years Mobile has established itself as a leading supplier of officially licensed pop/rock T-shirts

Mobile has a worldwide network of 30 specialist distributors, backed up by a range of more than 350

designs covering such artists as Frankie, Duran Duran, Wham, Paul Young and new signing Prince. Last year saw its operations go from strength to strength with the ubiquitous "Frankie Say" shirts and, perhaps more importantly, the emotive "Feed The World" T-shirts from which Mobile was able to collect over £50,000 for the Band Aid Trust.

The latter part of 1984 also saw the UK test launch of Poster packs. The outstanding success of this new product, a compact and easily displayed range of high quality poster sets has led to plans for a new and dramatically increased range for 1985. Activity this year has already resulted in interest

from many high street multiples and Mobile is already gearing up to a big increase in demand. To that end Mobile is currently in the process of

moving to a new office/factory complex of some 40,000 sq ft. The new premises located in South East London will for the first time place all of Mobile's activities under one roof and will be the computerised headquarters of both UK and overseas wholesale distribution and sales. The purchase of more print machinery will also give Mobile an increased production capacity

Whatever record sales may do in 1985 Mobile is confident that the sale of officially licensed pop/rock shirts via record retail will be way up on 1984

"The acceptance of our product by the record retailer is now established," says Mobile's sales director Brian Wilson. "This acceptance combined with our experience over the last five years and a total in house ability to produce a top quality and highly saleable product range assure our success in 1985." A new full colour catalogue of Mobile's complete

Tange will be available shortly.
The Mobile Merchandising Company, No 1 Wharf, Shad Thames, London SE1 2NH (01-407 5116) or

12 Ossory Road, London SE1 5AN. Tel: 01-231 1191. Telex: 883217 MOBILE G, from March 18.



NSP Promotions

NSP PROMOTIONS is a printing and promotion company set up to deal exclusively with the music, film and video industry.

The two directors Nigel Strickland and Russell Emanuel have worked closely with the industry for sometime now, and felt there was room for a printing and promotion company that understands the needs and requirements of this field.

"We're not just typical printers, we like to take care of what we're doing, because everything we do reflects on our reputation, so we make sure that every job looks good," says Emanuel.

NSP has an art studio, photographic studio, print plant and finishing plant all in-house, and promises that anything a customer can possibly want it can do. "If you can print on it, we'll print on it," says

Emanuel. NSP are already assisting "a lot of the major companies in the industry" and look set to go from

NSP Promotions, 5th Floor, Northway House, High Road, Whetstone, London N20. Tel: 01-446 2654/5.



When considering merchandising ask Arena for a quote

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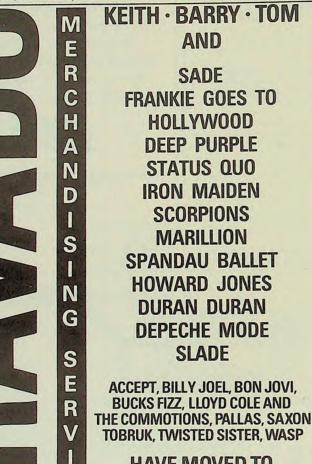
TOUR CO-ORDINATION AND ON THE ROAD SALES FORCE

NDR



ANUP CHAUHAN of The Tower Bookshop, London, was the luck winner in Anabas Products' Win A Villa competition. Pictured at the presentation (I to r) are: Rodney

Coupland (territory manager) who sold the winning ticket, Tony Hathias (publishing manager), Simon Kenton (Anabas), Martyn Hudson (sales manager), A. N. Other and Anup Chauhan.



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HAVE MOVED TO 71 GOWAN AVENUE FULHAM LONDON SW6 TEL: 01-731 6645

Anabas Products group sponsorship, and

is keen to establish furth-

bands and manage-ments. "We are always

investigating new pro-

ducts to complement our

range," says a spokes-man. "And our national

and worldwide distribu-

mum royalty revenue for

pany has grown rapidly

and has a full-time sales

over the last five years,

force backed up with a

The Essex-based com-

tion ensures the opti-

those concerned.

full display/

er sponsorship deals with

ANABAS MAINTAINS its position as the biggest rock and pop poster distributor in Europe, while continuing to invest in and distribute alternative lines of products. A successful venture over the last few months has been the Anabas Look Book series which features a range of album-sized full-colour books on such artists as David Bowie, Culture Club Michael Jackson. Van Halen and Wham. Anabas is involved in a long-term project on

COMMA FORME emple or pou

merchandising service plus regular dealer and consumer orientated promotions.

As well as rock and pop, Anabas covers other subject areas, not-ably through its licensed airbrushed art prints. And from the film world, Anabas has achieved considerable success with licensed material from the films Return Of The Jedi and Indiana Jones And The Temple Of Doom

 Anabas Products, Bridge Close, Romford, Essex RM7 0AU. Tel: (0708) 754000.





TWO OF Anabas' range of art prints: Indiana Jones and The Style Council

Sanctuary Merchandising

SANCTUARY Merchandising, part of the Smallwood-Taylor Group of Companies, was originally formed in 1982 to handle the merchandising for Iron Maiden. Since then, it has increased the number of artists it works with, and the range of product it sells.

Sanctuary's OK range of T-shirts and posters, sold under the banner "Get on the OK brand wagon," is sold in the UK through EMI Records distribution.

Artists in the range include Iron Maiden, Duran Duran, Spandau Ballet, Status Quo and Nik Ker-shaw. "We keep the range deliberately small," says director Christopher Ambler. 'Business is looking up for quality merchandisers such as ourselves because more and more pi-

rates are being prosecuted, and because kids today are becoming more sophisticated. They know the difference between good and bad printing and good and bad designs. Our dealers are provided with full promotional and mer-

chandising support." Sanctuary reports "a lot of interest from every major European maket at Midem this year.

Sanctuary Merchandising, 12 Ogle Street, London W1. Tel: 01-631 3929



ONE OF Sanctuary's OK dealer display racks



Anabas obtains group sponsorship for as much product as possible. It is our long term aim to market more and more pictures that are supplied by management companies and the artists themselves. We only want the best.

If you handle a film, artist, band or 'event' you think we should be showing interest in, please contact our Publishing Manager - Tony Mathias

To give you an idea of some of the names Anabas have recently signed read on....

Ghostbusters, Indiana Jones & The Temple of Doom, 1984, Nik Kershaw, Howard Jones, Paul Young, Big Country, Simple Minds, Eurythmics, Siouxsie and many more Telephone 0708-754000 Telex 995701 ANABAS 137

Anabas Publishing Ltd., Bridge Close, Romford, ESSEX RM7 0AU, ENGLAND.

PAGE 32

NABAS

Adrian Hopkins

ADRIAN HOPKINS Promotion covers all aspects of merchandising, overseen by Adrian Hopkins who has been well known in the concert promotion business for more than 10 years. He is currently on the road with Phil Collins.

"In merchandising, we cover a wide range," says Hopkins, "from shows like 42nd Street and Starlight Express to major rock acts such as Phil Collins and Genesis. We cover the whole of Europe and business is generally very good.

"We have our own in-

house facility for manu-facturing T-shirts and sweat shirts and production of jackets. We can also provide the designs. We also do embroidered sweat shirts with the breast logo which are proving to be increasing-ly popular — People want something a little more discreet these days, something they can wear to work without getting shouted at."

An area that Hopkins is particularly pleased to have broken into is the theatre. "Having started with Starlight Express, we were recommended

for 42nd Street, and are now looking to do more stage shows.

Adrian Hopkins Pro-. motions, 126 Wigmore St, W1. Tel: 01-486 9691.



ADVERTISING FEATURE

42nd STREET: Hopkins promotion

T-Shirt Company The Great British

THE GREAT British T-Shirt Company is now "better equipped than ever" to offer an extensive and efficient T-shirt printing service to the music industry

Sales director Paul Kenneally has revealed that the firm recently invested £100,000 in new machinery, capable of printing shirts in up to eight colours. These additions complement the existing machinery to allow production of 100,000 printed T-shirts in a normal working week. The new machinery also enables TGBTSC to print

multicolour designs on dark shirts, using bright vivid colours without any colour loss.

On the technical side, GBTC has spent a lot of time in perfecting the art of process printing on T-shirts, with the results being very close to that possible on paper.

The T-shirts used are 50 per cent cotton and 50 per cent polyester, a combination proven to be longer lasting than 100 per cent cotton. Supatee T-shirts also carry a one-year guarantee. Says Kenneally: "This is a reassuring sign of high quality. This shirt is now being run in 14 colours.

"GBTC extends an open invitation to anyone finding themselves in the Brighton area to visit their premises and view the print works for themselves.

"We remain confident that they will be impressed by the quality and efficiency of our service, whether it be for merchandising or our promotional requirements. "Our competitive rates mean 'we can make your merchandise more profitable'."

merchandise more profitable'." • The Great British T-shirt Co., 40 Cheltenham Place, Brighton BN1 4AB. Tel: (0273) 609487.

ows Ya o they like what they see,

announce the formation of Virgin Licencing Ltd.

Yard, W11 2DX



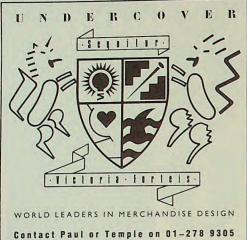
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ADVERTISING FEATURE

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Contact Stuart Alexander for details Belt-Up Promotions St Edmunds Church, Cornwall Road, Croydon CR0 3RD Tel 01-688 7269, TLX 896218

Belt Up

BELT UP Promotions started in business more than six years ago, making promotional belt buckles, but now covers the full range of tour merchandise, and operates on a worldwide basis.

operates on a worldwide basis. Belt Up Promotions, St Edmund's Church, Cornwall Road, Croydon, CR0 3RD. Tel: 01-688 7269.

Lashco

LASHCO IS one of the most recent newcomers to the merchandising scene. Specialising in "top of the range products", Lashco claims to be able to turn around their items in "the fastest possible time". • Lashco Ltd, 3rd Floor, 40 Dean Street, London W1. 01-836-0754.



LASHCO: a new name to merchandising

Cool Million

MIKE WILDERINK of Cool Million merchandising feels that there is room for "a different style of merchandising — more professional, more creative and ultimately more tailored to the needs of the client".

Previously UK representative for one of the US's premier merchandising operations, Wilderink worked on such acts as AC/DC, Def Leppard, Simon & Garfunkel, Queen and The Who among others, prior to setting up Cool Million in 1984. "I feel that the experience and expertise I have

"I feel that the experience and expertise I have gained from servicing large US companies in the UK and Europe has given me valuable background knowledge," says Wilderink. "I believe that the UK market has to be looked at as a separate entity in its own right, with its own problems. For instance, I am prepared to offer a completely new way of structuring a deal. My attitude is that merchandisers can be too rigid in the way that they deal with management, and that new deals can be made more profitable for merchandiser and act alike.

merchandiser and act alike. "One well voiced complaint in merchandising is that money has not been put to its best use, whether in terms of the stock in which it is invested, or the way in which that stock has been marketed. There is room for a new approach and new improvements, whether the product be sold on tour or for promotional purposes.

● Cool Million, 87 Great Eastern Street, London EC2A PH8. Tel: 01-729 1857/1877.



Outer Limits

AS ONE of th UK's major distributors of officially licensed pop/rock T-shirts, Outer Limits has seen a dramatic increase in trade since last Summer's Frankie phenomenon.

"If any proof was needed to show the popularity of good, and I emphasise good, band approved T-shirts, Frankie provided it. Business has increased considerably, not just from existing customers but also from a surprising and diverse number of new accounts," explains John McIsaac. 1984 saw the potential of the 12-inch packed T-shirt

1984 saw the potential of the 12-inch packed T-shirt realised, and the subsequent rapid entry and exit of half-a-dozen enterpreneurs in the supply of licensed T-shirts.

As Derek Treharne points out: "The enormous impace of Frankie created a lot of interest from a large number of get-rich-quick merchants working on the naive idea that all you have to do is pick up a couple of licences, bung a picture on a shirt and wait for the money to come in.

money to come in. "It's not that simple. Having a limited range of mediocre or OK designs is not enough. The record retailer is already plagued with too many calls offering 'something new which is bound to be a winner'. They need a wide choice of strong designs, backed by good servicing and fast delivery."

servicing and fast delivery." A new range tested late last year which has proved itself and is now gaining momentum, has been poster packs.While T-shirts are now often more profitable for dealers than chart singles, Outer Limits report that the 12-inch packed T-shirt is "looking good" for this year, and is already expanding both its premises and computer system in readiness.

Additionally, a new field sales department is being set up to increase face to face contact with retailers. Outer Limits, 20 Kingley Street, London W1E 5LB. Tel: 01-734 4104/439 2306.

Acme Total

ACME TOTAL Merchandising is continuing its dedication to exploiting its bands' names in whatever areas possible, via tour merchandising, mail order and wholesale operations.

"Most merchandising companies specialise in one area only, whereas we are successful because of our belief in total merchandising," says director Chris Parkes.

Parkes is responsible for the tour merchandising and licensing side of Acme's operations, and reports that 1984 was very successful, with the company controlling two of the year's highest grossing tours with Big Country and U2.

Acme has its own print works with two fully automated lines, as well as a completely modern warehouse, covering 4,000 square feet.

"Our clothing company base means we can put out custom-made garments, such as designer sweatshirts or triple extra large T-shirts, without any problems. And making our own shirts gives us a secure supply base," says Parkes. For Big Country's Wembley dates Acme had a range

For Big Country's Wembley dates Acme had a range of 17 products available, stretching from designer sweatshirts down to button badges, and coveing everything in between, including vests, combat jackets, woollen scarves, etc.

Acme Total Merchandising Ltd, 26-40 St Andrews Street, Northampton, NN1 2HY. Tel: 0604 20411.





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We provide concert merchandising services from the following locations:-

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Dell Furano890 Tennessee Street, San FranciscoPresidentCA 94107-3098Rick FishTel: 415-648-7700Executive Vice PresidentTelex: 171762 WINTERLANDSFC

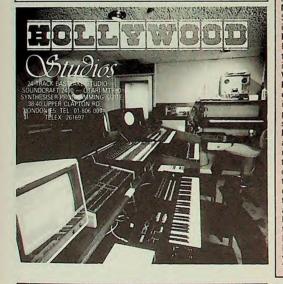
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TOP 20 REGGAE DISCO CHART

- HERE I COME Barrington Levy Time Records
- SHOULD I Maxi Priest 2 UNDER ME SLENG-TENG Wayne Smith 3
- .
- JAZZY (BABY) LADY Paula Rock 'N' Groove SOMETHING ABOUT YOU Charisma NK Records 5
- IN THE AREA Johnny Osborne Greensleeves 6
- CALL ON ME Trevor Hartley Sir George
- POLICE OFFICER Smiley Culture Fashion Records
- IT'S MAGIC Dennis Brown Greensleeves a LOST WITHOUT YOU Dennis Brown Striker Lee
- 10 ORIGINAL FOREIGN MIND Junior Reid 11
- NEED YOUR LOVE Aswad Island 12
- HERD MAN HUSTLING Sugar Minott Black Roots BABY LOVE Winston Reedy Inner Light 13
- 14 REALLY GOT TO GET YOU AI Campbell
- 15
- DANCE HALL MUSIC/JUMP JUMP Bunny Wailer 16
- 'ALLO TOSH' Pato Banton Don Christie 17
- RUNNING AROUND One Blood Sound City SKYLARKING/CUSS CUSS Horice Andy Scom 18
- 19
- LYRICS A RHYME/THE BEST Tippa Irie UK Bubblers 20

TOP 10 REGGAE LP CHART

- REVOLUTION Dennis Brown Vyonne Specie
- HERBMAN HUSTLING Sugar Minnot Black 2
- COUGHING UP FIRE Saxon Posse UK Bubblers JUST BE MY LADY Frankie Paul Joe Globs
- 4 5 J.A. TO UK MC Clash Johnny Ringo/Asher Senator
- RYDIM Sugar Minott Power House PASS TU-SHENG-PENG Frankie Paul Greensleeves SHOW CASE Alton Ellis Studio 1 LION SHARE OF DUB Jah Shaka Shaka REGGAE HITS VOL. 1 Various Artists Jetstar 67
- 8
- 10
- FOR REGGAE HITS VOLUME 1 BY VARIOUS ARTISTS DISTRIBUTED BY JETSTAR RECORDS 78 CRAVEN PARK ROAD, LONDON NW10 4AE FOR ORDERS RING: 01-961 5818



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Stern's African dancefloor connection

STERN'S AFRICAN Record Centre is to release the de-LP by Somo Somo, in-ling the dancefloor cluding the dancefloor favourites, Mosese 2000 and Jamy Jamy. The band made their live London debut last October and have done a live set for Capital Radio. Other albums available in

the Sterns Africa LP series include Mohammed Mal-colm Ben's African Feeling, Hi-Life International's Travel HI-Life International's Travel And See and the African Brothers Band's Me Poma. Stern's African Record Centre, 116 Whitfield Street, London W1P 5RW (01-387 5550)

Rock'n'roll revisited

MAKING WAVES has released a single by Big Daddy, the US rock and roll band who adapt contemporary pop into Fifties R&R style and who recently appeared on a BBC TV Whistle Test programme. The single couples I Write The Songs, one of Barry Manilow's best-known repertoire numbers, with Bette Davis Eyes. Both tracks are taken from the group's debut self-titled album

A FEW releases this week via A FEW releases this week via York's Red Rhino: From Leeds come **The Sinister Cleaners** on AA2 Records with Gnomes Of Zurich, which is summed up as "in-terestingly spiky" by Red Rhino's Dial-A-Quote ser-Rhino's Dial-A-Quote ser-vice. Indiscreet — the pop arm of HM label Powersta-tion — has an under-£3.00 sampler out this week called Indiscretion In Session, as well as a single from Neale as Jackson, Scream In Vain, which has had an airing on The Tube. Powerstation itself releases an LP from Main-EE-Axe called Gimme Some Gold ... Rough Trade is releasing a 12-inch by Fat's Comet called Don't Forget That Beat, which has the hand of Keith LeBlanc on and has singles from The oodentops, Jonathan Woodentops, Jonathan Richman & The Modern Lov-ers and Micro-disney, set for imminent release . Liver-pool's Probe Plus label has a self-titled mini-LP from The **MeI-O-Tones** out now, and another mini-LP from local reggae band Mr Amir, is set to follow shortly ... Manto follow shortly ... Man-chester's **Big Flame** have a three-track 12-inch, Debra, out on Ron Johnson Records through the Cartel ... In through the Cartel ... In addition to the cheap La Vie En Rose compilation mentioned a couple of weeks back — Paris' New Rose label has a solo LP from Martin Rev (formerly of New York cult band Suicide), and

Tracking

singles from punk survivors The Saints, Imagination; and Shoes Will You Spin For Me; Distribution is by the Cartel ... Cherry Red will shortly be re-releasing **Tracy Thorn's** classic A Distant Shore mini-LP, recorded prior to her Everything But The Girl days.

released a 7-inch version of It's Good To Have The Feeling Good to Have the Feeling You're The Best by Tippa Irie, following daytime air-play for the 12-inch, which is still available in a special pic-ture bag ... Play Dead re-lease their new 7 and 12-inch lease their new 7 and 12-inch single, Sacrosanct, on Clay Records, available through Pinnacle. The 12-inch fea-tures two extra tracks, Holy Holy (Catholic Mix) and Sac-rosanct (Heretic Mix) ... Nine Mile Distribution is handling the following pro-duct, all available as from now: Nature Lovers' Begin-ning To End album on Ink Record Bathaue/Lazz now: Nature Lovers' Begin-ning To End album on Ink Records, Bauhaus/Jazz Butcher bassist David J's solo LP, Crocodile Tears And The Velvet Cosh, Misty-In-Roots' LP Musi-o-Tunya which ties in with their UK tour, and a 12-inch EP Love Me from Balaam and The Angel

Razor's double edge RAZOR RECORDS launches two new labels with three re RAZOR RECORDS launches two new labels with three re-leases this month. The first label, Metal Masters, kicks off with Accept's debut album, previously only available on import, but now re-packaged as a picture disc — to be followed by what is described as "Samson's final opus", a live album Thank You And Goodnight which was recorded in Germany. The second label, Rock Machine, releases The Prophet, the debut album by Omega, an Enfield band "in the Genesis/

Jethro Tull mould with some heavier roots". Both labels are distributed through Pinnacle. Razor Re-cords, 52 Red Lion Street, London WC1R 4PF (01-242 9397).

releases lined up include an Erazerhead compilation, Shell Shocked 1980-1984, featuring all their indie chart hits including Shell Shock, Apeman and R 'N' R Zom-bie; Hawkwind's Friends Apendin and A the 20th bie; Hawkwind's Friends And Relations (Volume 3) album, and The Lloyd-Langton Group's Night Air LP, which is the Hawkwind lead guitarist's first studio

...

album: Flicknife has also teamed up with Glass Re-cords for a new joint venture called The Trust. First re-leases through the deal are 7 and 12-inch singles by The Specimen (Sharp Teeth, Pretty Teeth), The Life Ahead Corporation (The Rich Man's Durder) and The Berera Burden) and The Barracudas' mini-album The World's A Burn ... Tina Charles, who recorded the million-selling I Love To Love has a new single, Love Hunger, on the Typhoon label through Sonet

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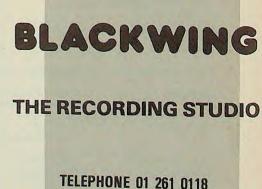
Revolutionary Soundcraft TS 24, 40-way con-sole, Q-lock S.M.P.T.E. interlock with low band U-Matic, Sony P.C.M. 701 Digitial Recording facilities. Digital Editing suite is equipped with the Sony D.A.E. 1100 Digital Audio Editing Sys-tem, Sony P.C.M. 1610 Digital Audio Processor and two 5850 D/A U-Matic Recorders.

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329 Chiswick High Road, London W4

S 01-747 1687



MEL ALEXANDER, who has appeared in the Rocky Horror Show and Godspell, now has her first single My Baby Drives A Ford Cortina, on the Pinnacle distributed Big Boy. She will be doing a promotional tour of ILR stations

CHRIS WHITE

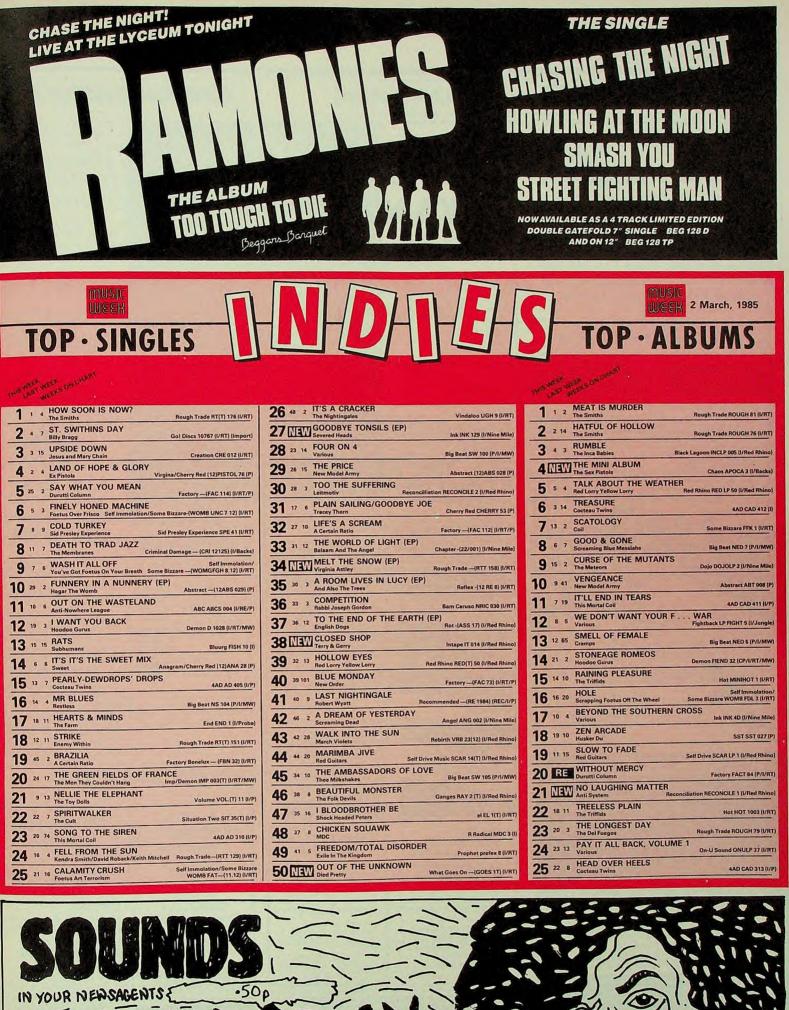
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Dealers:





PAGE 38

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APPOINTMENTS

DUE TO EXPANSION we require a **PRODUCTION ASSISTANT** to work at our Beckenham offices.

Reporting directly to the Production Manager, your duties involve liasing with record labels, and suppliers in the manufacture of records, sleeves, labels, cassettes, compacts, etc. organising orders and keeping computerised order files up to date on a daily basis. p to date on a daily basis. d telephone manner, clean driving e, ability to speak French and g or familiarity with computer and are essential. Previous rence in the Record Industry, darly Mandfacturing/Distribution, able Salary according to age and wrong

sed and capable of taking der pressure, send your C.V tion of JULIE PHILIPPS to ---



01-778 8556 TELEX 916572 COPS G THE STUDIO, KENT HOUSE STATION APPROACH, BARNMEAD ROAD, BECKENHAM, KENT BR3 1JD

MUSIC MARKET (LONDON) require an experienced SALES ASSISTANT/ A.M. for their branch in Chelsea. Telephone: 01-789 0518



AN OUTSTANDING OPPORTUNITY

Due to dramatic growth and development in the U.K. market, Mobile, the world's largest manufacturer of licensed pop and rock T-shirts, urgently require a live wire.

Working with an energetic, young team within Mobile and liaising with Mobile's U.K. distributors, the successful applicant will become the Company's eyes and ears, and be responsible for promoting the Company's products and activities within the U.K. retail market.

Applicants should be aged 19-25, enthusiastic, energetic, self motivated and prepared to travel. Previous experience involving record retail, a strong interest in modern music and the ability to build relationships with people at all levels essential.

A most competitive salary will be paid and a company car provided; clean driving licence please.

Please apply immediately in writing, giving full details and a day or evening telephone no. to:

The Sales Director, The Mobile Merchandising Company, No. 1 Whart, Shad Thames, London, SEl 2NH.

OPERATIONS CO-ORDINATOR

A vacancy exists within the Operations Department of Polydor for a person to co-ordinate the production of LP and MC product.

and MC product. Reporting to, and deputising for, the Operations Manager, the successful candidate will be responsible for progress chasing production parts, establishing initial pressing requirements, issuing catalogue numbers, etc. Applicants should have relevant experience gained in an operations/ product planning area, and be looking to further their career in a responsible role.

Please send your application, with a detailed c.v. to Veronica Spicer, Personnel Officer, Polydor Limited, 13/14 Saint George Street, London W1, or telephone 499 8686 for further details or an application form.



SALES/PROMOTION

A vacancy has arisen in the Polydor singles sales/promotion team to be based in the Greater Manchester area.

Applicants should be aged 21-25, have an excellent knowledge of the current music scene, initiative and a confident, enthusiastic manner. A current driving licence is essential as you will be travelling many miles to call on the record retail outlets in your area.

A company car will be provided as will all the usual large company benefits.

Applications, including full personal and career details, should be sent to Veronica Spicer, Personnel Officer, PolyGram Record Operations Limited 54 Maddox Street, London W1, or telephone (01) 491 4600 for an application form. Closing date 8th March, 1985.

polygram



FAIR DEAL 01-573 8744 SPECIAL 1 ETL VIEW LONG MARKING AND PART HAN HOLDAY London
 MARLLION - ROMAN HOLIDAY
 SPECIAL 15TH YEAR ANNIVERSARY OFFER —
 16 TRACK FROM £10 PER HOUR + VAT
 Package deal 1000 singles with day in studio. \$520 + VAT
 Video Promos from £150 per day.
 Mil Revela Color 1000 singles with days
 Holiday in studio. \$520 + VAT
 Video Promos from £150 per day.
 Mil Revela Color 1000 singles with days
 Holiday in studio. \$520 + VAT
 Video Promos from £150 per day.
 Mil Revela Color 200 singles
 Video Promos from £160 per day.
 Mil Revela Color 200 singles
 Video Promos from £160 per day.
 Video Promos from £

A LONDON BASED INDEPENDENT **RECORD COMPANY — A LEADER IN ITS SPECIALIST FIELD REQUIRES:-**

MARKETING MANAGER

This highly demanding position requires someone with thorough knowledge of the record industry, artistic flair and a creative approach to marketing. Proven track record of originating artwork. An ability to work under extreme pressure at times in a fast moving environment is essential.

SALARY IN EXCESS OF £12,000.

Send your C.V. to Box No MW 1279





MARKETPI

seeks an experienced professional to handle its PROMOTIONS

Working to Controller Radio 1 as an Executive Producer he or she will be responsible for the setting up of promotional broadcasts, will be responsible for the setting up of promotional broadcasts, such as the Radio 1 Roadshow and also for developing further such ideas throughout the country. Will also be responsible for trails, displays, merchandising and co-publishing activities. Proven production experience and a wide knowledge of the music business particularly in relation to Radio 1 and today's Rock & Pop music, is essential. Equally important are managerial skills, experience of concert promotion and an understanding of marketing techniques. Some journalistic or publishing experience is desirable. Considerable travelling will be involved.

Salary £16,094 - £19,760 (currently under review). Based Central London. Relocation expenses considered.

Contact us immediately for application form (quote ref. 2088/MUW and enclose s.a.e.): BBC Appointments, London W1A 1AA. Tel: 01-927 5799.

We are an equal opportunities employer

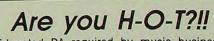
New Release Co-ordinator

CBS Records are now seeking a skilled Co-ordinator to assist in the New Release Department, who are responsible for ensuring the timely release of new Alterne and Corrections Albums and Cassettes.

Ideally, applicants should have an in-depth knowledge of recording manufacturing and the processes leading up to the release of new product. However relevant experience in a co-ordinating/ administrative function is also essential.

Write with full career details to: Phyllis Morgan Personnel Manager, CBS Records 17/19 Soho Square, LONDON W1.



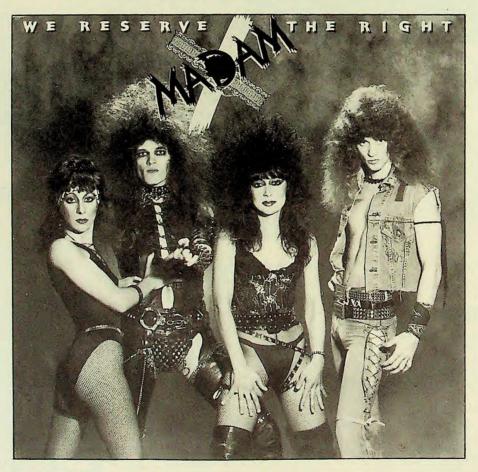


Educated PA required by music business publicist who's already too big for his own boots. Some experience of the music business necessary. Salary negotiable.

C.V.'s to: Dept, 5 Addington Road, London N4 4RP.



MADAM X DEBUT ALBUM



WE RESERVE THE RIGHT

ALBUM: JET LP 242 CASSETTE: JET LP 242

ORDER FROM CBS ORDER DESK TEL:01-960 2155 CBS DISTRIBUTION CENTRE, BARLBY ROAD, LONDON W.10

