MERCHANDISING p30-38





LOOKING MIGHTILY pleased with himself is EMI managing director Peter Jamieson after having just signed German rock band Zeno to an exclusive worldwide deal for the Parlophone label. Jamieson and the band are pictured with EMI executives including newly-appointed director of artist development, David Munns (back row, second left).

## Pickwick refutes mid-price rumour $(\mathbf{D})$

SPECULATION THAT Pickwick Records intends to enter the CD market with a mid-price classical or pop CD programme has been emphatically denied by Gary Lecount, sales and marketing director

There is no truth in the fact "There is no truth in the fact that Pickwick will be bringing out CDs this year," he said. "How-ever, it can be said that we, like everybody else, are looking at this very important part of the market and announcements could be forthcoming from Pick-wick in 1985." Peter Russell, general manager of PolyGram Classics, remains sceptical of the development of a mid-price CD series within the

mid-price CD series within the very near future. "I think it is much too early

from many points of view," said Russell. "CD is still very much in the development stage and we have by no means saturated the full-price market. In any case, it is not possible at the moment to consider midprice CDs for cost reasons alone."

• Sanyo UK hardware subsidiary Fisher has unveiled a CD player at an anticipated retail price of £299, one of several lower-price machines expected for the autumn.

• EMI is releasing six rock com-pact discs in September by Queen, Iron Maiden, Joe Cocker, Kraftwerk, Tina Turner and Pink Floyd, and plans an October release for Paul McCartney's new soundtrack album, Give Regards To Broadstreet. My

 Demon has announced a CD audio technical test disc with 99 tracks of test signals and music, at a retail price of £12.95.

## Vangelis slams Polydor marketing ploy New shrink-wrap

A ROW has broken out between Greek keyboard player/composer Vangelis and Polydor over a mar-Vangelis and Polydor over a mar-keting campaign which boosted sales of the current Jon and Vangelis single State Of Indepen-dence by selling it shrink-wrapped with Vangelis' own pre-vious hit, Chariots Of Fire. And it has highlighted a growing trend by several com-panies to use a past hit to help sales of a new release in a double-pack, either gatefold or shrink-wrapped.

shrink-wrapped.

shrink-wrapped. This form of marketing is within the chart rules drawn up by the BPI and the chart partners, but Gallup chart manager but Gallup chart manager Godfrey Rust admitted last week that Gallup was "unhappy" with the situation and would be asking the BPI to re-think this particular

ruling. Vangelis' manager Jannis Zagraphos said he was "out-raged" at the Polydor campaign and was particularly concerned because the Chariots single does not carry any catalogue number, forcing chart panel dealers to key the State Of Independence catalogue number into the Gallup computer, even though the purchaser may have asked for the Chariots single. The Chariots theme was used

by the BBC as the linking music for its Olympics TV coverage and was selling in its own right before being shrink-wrapped to the new Jon and Vangelis single taken from the Best Of Jon & Vangelis LP

Zagraphos told Music Week that he was also concerned about accounting implications of a single being sold without a cata-logue number. "How does any-one know how many records have been pressed or sold?" he said

Vangelis was also personally upset that one of his own records was being marketed with a Jon and Vangelis single. "We have always tried to keep Jon and

Vangelis' ioint work totally separate from their individual careers," said Zagraphos.

"We were not informed by Polydor of the campaign and we would never have allowed it if we had been asked. We have never been involved in any hype and we do not agree with giving away records.

Polydor managing director AJ Morris commented: "Gallup was in-formed of the campaign and it was perfectly within the chart rules, and only 5,000 double packs were released. There is nothing untoward with releasing a record without a catalogue number — all the relevant copy-right credits are on the label."

In recent weeks, Lionel Richie's Stuck On You was marketed with a three-track cassette of previous hits, as was Smokey Robinson's And I Don't Love You; Tom Robinson's Back In The Old Country was sold with War Baby; Prince's 12-inch of When Doves Chu was obvink was not with Cry was shrink-wrapped with 1999; Working Week's Storm Of Light was shrink-wrapped with Venceremos; and Miquel Venceremos; and Miquel Brown's He's A Saint, He's A Sinner was sold with So Many Men, So Little Time.

## SEPTEMBER 1, 1984

## Jamieson revamps A&R and marketing

EMI MANAGING director Peter Jamieson has totally revamped his A&R and marketing areas, ef-fectively splitting the company rectively splitting the company into two units — one concerned solely with new currently-signed contemporary acts, the other handling all other product in-cluding back catalogue and TV records.

Heading the new divisions are David Munns, who is given the title director of artist develop-ment, and David Hughes who bement, and David Hughes who be-comes director of strategic mar-keting. Munns has moved from Canada where he was with Capitol/EMI Canada, although he previously held several executive posts with EMI UK. Both Munns and Hughes will be responsible for A&R, mar-keting and promotion in their keting and will also work

own areas, and will also work closely together when a project may overlap, such as a TV album

may overlap, such as a TV album containing material by a con-temporary act. Munns is specifically re-sponsible for acquisition, development, marketing and promotion of contemporary artists and repertoire and artists and repertoire and reporting to him are the A&R and label heads from EMI, Parlo-phone and Capitol/America. Hughes' areas of responsibility encompasses classics.

encompasses classics, MOR and country, TV-marketed records, compact discs, music video, back catalogue, secondary income areas including licensing, mer-chandising, record tokens and special projects, and the budget and midprice labels Fame and MfP.

"By clearly defining contemporary A&R and mar-keting as a separate division I hope we can do more justice to all the artists on our roster, while other minds can be con-centrating on capitalising on other product areas," said Jamieson. Coincidentally, John Cavanagh

up EMI Records' international division as director of international marketing.

## **Blanket ILR support for chart show**

A TOTAL of 40 of the 44 ILR stations are "con-fidently" expected to network the Chart Show introduced by David Jensen and produced by Capital Radio when it begins its weekly run on September 30

30. The new show, in direct opposition to Radio One's long-established chart programme, will occupy an identical slot between 5-7pm. Radio Hallam has not yet taken a final decision, according to Association of Independent Radio Con-tractors (AIRC) director Brian West, nor has Beacon Radio Southern Sound is conformed with textual Radio. Southern Sound is confronted with technical problems, and Moray Firth and Pennine have dec-lined with regret.

'Moray Firth wanted to take the show by means of "Moray Firth wanted to take the show by means of a frequency split to safeguard two well-established local programmes which it broadcasts during this slot." said West, "but the IBA has refused the necessary permission. Pennine has a big Rugby League following for its Sunday coverage which lasts until 5.30 and does not want to jeopardise this." Some radio observers are puzzled by the IBA's refusal to countenance a frequency split for Moray Firth. Leicester Sound, the successor to the defunct Centre Radio, is known to be planning a frequency split for Saturday afternoons to offer both sports coverage and Asian programmes, and the IBA is said to be viewing this proposition favourably.

#### The Shadows & The Kinks...

... will be there - will

you? At Music Week's 25th At Music Week's 25m birthday party that is. Friday, September 21 at Abbey Road Studios. See p9 for details of how to secure your tickets.



conference reports-p4

PRT sales

## **Berries re-unite**

EWS



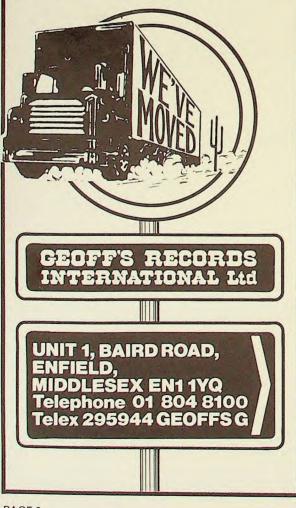
The Rockin' Berries, whose Sixties hits included He's In Town and Poor Man's Son, celebrated their 25th anniversary starring alongside another Sixties favourite Marty Wilde, at Birmingham's Night Out theatre restaurant. The group are pictured with Wilde backstage with a celebration cake. Second from left is Mal Ford of BBA management.

#### Musical Chairs

STEVE BROWN has joined John Reid Enterprises as co-ordinator working from the London office with main responsibility being personal manager to Sector 27 ... Sally Atkins has left Bullet Brametica to ine Bin Timo Promotion to join Big Time Management who represent among others White China and King Kurt ... Gail Clark pre-viously with A&M Records where she was involved in marketing

has joined RCA as special pro-jects co-ordinator reporting to Brian Atkinson ... John Huber has joined Lightning as national account and merchandising manager, he was previously Southern UK sales manager for Atari Don Durbridge mid-Southern UK sales manager for Atari ... Don Durbridge, mid-morning presenter at Radio Kent, is joining Invicta Sound ... Man-fred Koch, managing director of Electro-Voice Germany since 1975, has been appointed director of marketing Electro-Voice Europe.

## **Record Dealers & Suppliers:**



## Billie Jo 'coup' for Premier

PREMIER RECORDS, the label set up initially to PREMIER RECORDS, the label set up initially to reactivate catalogue material on mid-price albums, has made its first direct artist signing and claims "something of a coup" in signing US country star Billie Jo Spears in the face of competition from other UK and US labels

The deal is for the world excluding the US and the first release will be a full-price album featuring new material. It is expected to be completed in the US in September and will be released here at the end of October to coincide with a 24-date autumn UK tour

by Spears. The LP will be preceded by a three-track single in a The LP will be preceded by a three-track single in a picture bag — Premier's first single — which will include a new song from the album plus two of her biggest previous UK hits. Billie Jo Spear's best-known UK hits, for United Artists, were Blanket On The Ground, 57 Chevrolet, What I've Got In Mind, I Will Survive and Sing Me An Old Fashioned Love Song.

Will Survive and Sing his and Song. "We are obviously very pleased to have attracted an artist of Billie Jo Spears' calibre," said Premier managing director Ron Winter. This is the first move in our long term strategy of signing major artists direct as well as releasing value for money albums featuring original recordings licensed from major albums."

## **Visage back**

RCA Limited - a UK subsidiary of RCA Corporation — has acquired a minority interest in Screen Sport, the cable sports channel

SPARTAN RECORDS has signed to distribute new label Collector Edition Soundtracks, which will market original soundtrack albums. The first release is the soundtrack from the movie The Long Good Friday, with music composed and directed by Francis Monkman.

TRUMPET PLAYER Kenny Ball has signed to the independent American Phonograph label, dis-tributed by PRT. His first release is a single, Sunshine, which marks his 25th anniversary as a recording artist. The picture-bagged single was produced by Tony Ashton

AFTER A two-year lay-off from recording because of legal problems, Steve Strange and Rusty Egan's band Visage have signed Egan's band Visage have signed a new record deal with Polydor International in Hamburg, and have a new single and album scheduled. The single, Love Machine/She's A Machine, is available in 7 and 12-inch formats — the A-side is taken from their Sentember album Beat Boy September album, Beat Boy, Strange has completed filming the final inserts for Visage docu-mentary which will be released on video as the same time as the album.

**TEARS FOR FEARS and Madness** are among artists competing in the charity racing day for spina bifida sufferers at Thruxton race circuit near Andover, Hants on September 28. Other entrants include Star Blend Records, Factory Records, Emerald Records, Sounds 142, TBA International and the Proto Recording Studio.



#### American Commentary



## MTV bid to hit rival

#### From IRA MAYER

NEW YORK: In an attempt to short-circuit the recently announced Ted Turner Broadcasting music video cable channel, MTV has expedited plans for a second service of its own. The new channel, slated to begin in January, will cater to the 25 to 49-year-old audience, as would Turner's proposed venture. So far, Turner has not yet made a formal decision about proceeding with his station. As reported previously, he wanted cable system operators to provide a minimum of 10m sub-scribers as an initial base with which to launch his own bare-bones (no DJs, no spoken intros) music video channel. Neither MTV nor Turner has defined its plans. Both refuse to specify the type of artists whose clips would be used, saying

specify the type of artists whose clips would be used, saying only that there would be no overlap with MTV. Nor has either company given its proposed service a name. MTV admits its announcement was made to pre-empt the potential Turner competition, but adds, in line with reports of its original plans

competition, but adds, in line with reports of its original plans two years ago, that segmentation in music video was inevitable — with MTV planning to pave the way. According to division head Bob Pittman, the second MTV channel would cost an estimated \$7m (£5.3m) to start. The figure can be held to a minimum, he says, because the new station will utilise existing advertising and marketing staff. The bottom line is whether there is room for additional music wideo channels wate Small local stations can make it by zeroing

video channels yet. Small local stations can make it by zeroing in on local tastes and advertisers, and because development costs are low. Fully-fledged networks, no matter the economies of scale, can make it only by attracting national advertisers. MTV is proof positive that these are few and far between.

MIV is proof positive that these are few and far between. Theoretically, the new stations proposed by Turner and MTV would appeal to older viewers with more to spend, thereby of greater interest to advertisers. What remains to be determined is whether those tuning in to a music video channel are active watchers or passive listeners. Sony is about to release results of a survey of Video 45 owners which suggests many who buy the short-form music videos watch them a few times and then the short-form music videos watch them a few times and then use them as audio records. MTV may effectively kill the proposed Turner music video

MTV may effectively kill the proposed Turner music video channel by luring cable system operators with the promise that MTV II would be available free if they already carry MTV. Turner's service would be free as well, but MTV hopes that "brand loyalty" of a sort will prevail. MTV may win the battle and lose the war, though, if it is forced to start up a second music video channel prematurely. Preliminary results of the Sony survey mentioned above find that 51 ms cent of respondents say they would "definitely" buy

Preliminary results of the Sony survey mentioned above find that 51 per cent of respondents say they would "definitely" buy another Video 45, 30 per cent say they "probably" would, 13 per cent say they "might" and only two per cent say they would "probably not." (The remainder had other responses.) With 547 out of 1,000 people responding to the survey (Sony offered a free blank tape to respondents), 29 per cent said they found the price/value ratio "good", 55 per cent called it "acceptable", and 15 per cent said it was "unacceptable". Of the latter group, 34 per cent said the Video 45 was too short. Data on frequency of play, how many people are in the room when a cassette is play, how many people are in the room when a cassette is played and on using the Video 45 for its audio track only will be released when final tabulations are completed.

# SIC WEEK

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# Kershaw in new season of music video releases

#### By JIM EVANS

FOLLOWING A relatively quiet period, the music video business is moving rapidly into top gear, with big name releases announced for September/ big name releases announced to option the October and a wide range of titles lined up for the

Immediate future. Virgin and Picture Music International have com-bined again for Now That's What I Call Music Video III, a 20-track compilation of promo videos. Artists featured include The Thompson Twins, OMD, Madness, Tina Turner, Phil Collins and Simple Minds. Dealer price is £13.04, and running time is 80 minutes

minutes. MCA artist Nik Kershaw is the star of ClC's latest music video EP, Single Pictures, released September 14, dealer price: £7.99. It features the four hit tracks Wouldn't It Be Good, I Won't Let The Sun Go Down On Me, Dancing Girls and Human Racing. Promotion will be through MCA Records and ClC. Beggars Banquet Video's first release is The Cult's December June 4. The Lycourge (£19.9, statistic price)

Dreamtime Live At The Lyceum (£19.99, retail price)

which coincides with the release of the band's debut album, Dreamtime. The first 20,000 of the album will include a free live album. Distribution of the video is through PVG.

NEW

Indie video label Jettisoundz (distribution: self, Lightning, Golds) has four releases scheduled for imminent release. Blood On The Cats, Black Flag/ Black Flag, Broken Bones/Live In Leeds and The Membranes/Live In Leeds.

Vintage Otis Redding footage from the 1966 TV series Ready Steady Go is to be released on video via series Ready Steady Go is to be released on video via PMI in October. The same label releases Body Music — featuring various nude models posing in exotic locations and backed by Christopher Rainbow's music — on September 10. — A&M has set September 27 for the release of the

long-awaited release of The Police Synchronicity Concert video. Running for 75 minutes, it is claimed to be the first "major UK release" available in both Full details of all these releases and more in next

week's Music On Video supplement.

## MCA Buddy Holly box set due

MCA RECORDS is releasing 10 picture-bagged Buddy Holly singles in the same week, with eight of the sleeves featuring the winning entries in a competition run by Paul McCartney's MPL Communications for which Artists submitted an original painting of Holly.

Artists submitted an original painting of Holly. The singles will be available in a presentation box with a stand-up card for counter display. Dealer price is £9.90, and the singles will also be available separately. The special set coincides with the annual MPL-sponsored Buddy Holly Week. McCartney, during a recent Michael Aspel TV chat show, invited entries for the competition and 1,800 were received

Judges included McCartney, and rock music illustrators David Oxterby and Humphrey Ocean — who completed the artwork for the remaining two Holly singles.





SIXTIES POP singer Chris Farlowe, who had a number one hit with Out Of Time, is making a comeback as a rhythm and blues

comeback as a rhythm and blues singer, a London Bankruptcy Court was told last week. Farlow, 44, whose real name is John Henry Deighton, disclosed debts of £30,000. He blamed "living beyond his income and neglect", and said that it was very difficult to come down from the "pedestal" top chart acts enioved enioved.

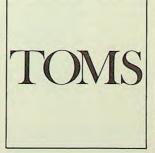
Farlowe told the hearing: "I have a new manager and every-thing is being sorted out for me."

## **Jet prices** to rise

JET RECORDS is increasing its dealer prices from September 1: 7-inch JET 7000 series £0.99p, 7-inch picture disc JETP 7000 series £1.49, 12-inch JET 12000 series £1.79, albums JETLP/JETCA 200 series £3.65. The following catalogue items remain the same, JETMP 228/JETLP/CA 218, £1.82 and JETLP/CA 220 and 226, £2.43.



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W7S

PRT SALESMAN Geoff Bagley got a big surprise when he was invited by Morgan Khan of Streetsounds Records to step up and receive "a reward" for all his hard selling. The result? A woman who jokingly tried to undress him. In true sales tradition he had the last word, as she left he yelled: "Damn, I forgot to get her phone number."

Woyda highlights indies' problems

pendent labels succeeding in the face of competition from the majors particularly with radio airplay relying heavily on Top 40 hits were highlighted by PRT Records chief executive Walter Woyda at PRT's annual sales conference in London last week.

On the other hand, Woyda pointed out that the smaller labels help to introduce new acts and develop new trends in music, greatly benefitting the industry as

"The whole emphasis on exploitation has changed, and I do not minimise the difficulty one has in getting new British acts exploited with Top 40 format applying to radio play, and the even greater limitations of exploitation tours and live performances," he said. Woyda said later that radio placed too much reliance on even when checking

KEITH McNEILL reports from

the PRT sales conference

Woyda said later that radio placed too much reliance on chart positions when choosing records for airplay. New bands needed airplay to get into the chart, but radio stations looked to the chart when choosing product. "We have charted acts without airplay, but every little helps," he

airplay, but every little helps," he added. Another problem was the lack of venues to break new acts. There was just not the scope for exploiting new talent that there was, he said.

## **Kinks & compilations for autumn**

A KINKS 20th anniversary boxed set is one of the highlights of PRT's autumn releases along with five new Chess compilation albums. Also on the Chess label are three new Chess Jazz Masters albums and a Chess Masters sampler. The Kinks special anniversary release is a 3-LP

The Kinks special anniversary release is a 3-LP record set Kinks Kovers, a record of cover versions of classic tracks, Kinks Kollectables, an album of rare Kinks material, and a Kinks Greatest Hits. The three come as a boxed set for 9.99 (suggested retail price) or separately for 3.99. Each set comes with a booklet giving a pictorial history of the group. A single, All Day and All Of The Night, is also released on October 29, 20 years to the day after its original release.

release. The Chess compilation albums have a dealer price of 1.82: From The Beginning by The O'Jays, The Duke of Soul by Gene Chandler, and Bobby Womack And The Valentinos. Two mid-priced compilations are The Best of New Orleans Rhythm and Blues and The Best of Chess Rockabillies. These albums will also feature discount deals on back catalogue for dealers. The three new Chess Jazz Masters albums are Percussion Discussion by Max Roach and Art Blakey, Early Visions by Gene Ammons and Easy Living by James Moody.

James Moody. Jazz Reactivation is a 2-LP sampler featuring tracks by Charlie Parker, Count Basie, Duke Ellington, Louis Armstrong and others. PRT Records releases two new albums, The Many Moods of Melly featuring George Melly and Last Night We Had A Do, by The Spinners. Continuing with jazz on the French Vogue label, Django Reinhardt and Stephane Grapelli play on 50th Anniversary Of The Quintet Of The Hot Club Of France. A new album on the Sugarhill label from Grandmaster Melle Mel and the Furious Five is released

A new album on the Sugarhill label from Grandmaster Melle Mel and the Furious Five is released and features a new single We Don't Work For Free, and a re-mix of White Lines.

and features a new single We Don't Work For Free, and a re-mix of White Lines. Singles due for release include a new 12-inch version of The Hunger and The Greed by Two Minds Crack, For The Weekend by reformed group Bachman Turner Overdrive and Party Doll by The Jets. Two Gilbert and Sullivan albums are also to be released.

## New Bassey LP gets Towerbell TV campaign

TELEVISION CAMPAIGNS feature strongly in Towerbell Records autumn push. Highlight of the new releases is the first album from Shirley Bassey in 10 years, entitled I Am What I Am.

The album features re-recordings of her hit songs including the title rack, Goldfinger, and Big Spender, with the London Symphony Orchestra conducted by Carl Davis. It will be available on cassette, album and CD - the first CD by Towerbell - and will be backed by a television campaign, tour and guest appearances on TV.

A television campaign will also back a new Chas 'n' Dave Hits album, which will be nationally advertised with 30 and 10-second commercials and national press advertisements. Also due out are new albums from Snowy White, Natasha, and the Nolans.

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## BBC: laughs per minute

COMEDY IS a main feature or new BBC releases including The Two Ronnies, Not The Nine O'Clock News, Tony Hancock and Morecambe and Wise. Not The Double Album is a release by the Not The Nine O'Clock News (NNON) team; The Very Best of Me and The Very Best of Him is selections from the Two Ronnies; classic comedy features in Hancock's Half Hour, and the BBC TV Shows is an LP by Morecambe and Wise.

Bill The Galactic Hero is a cassette of a Science Fiction story originally broadcast on Radio Four, to be released soon. Three Disney film soundtracks are also due, Indianna Jones And The Temple Of Doom, Star Trek III and Gremlins. The BBC will also release

The BBC will also release singles in October, including Not The US Presidential Press Conference by the NNON team, You'll Never Find Nessie In The Zoo from The Family Ness (which will coincide with an album release, Monster Tales from Loch Ness), and Big Deal by Bobby G.

> More PRT coverage next week

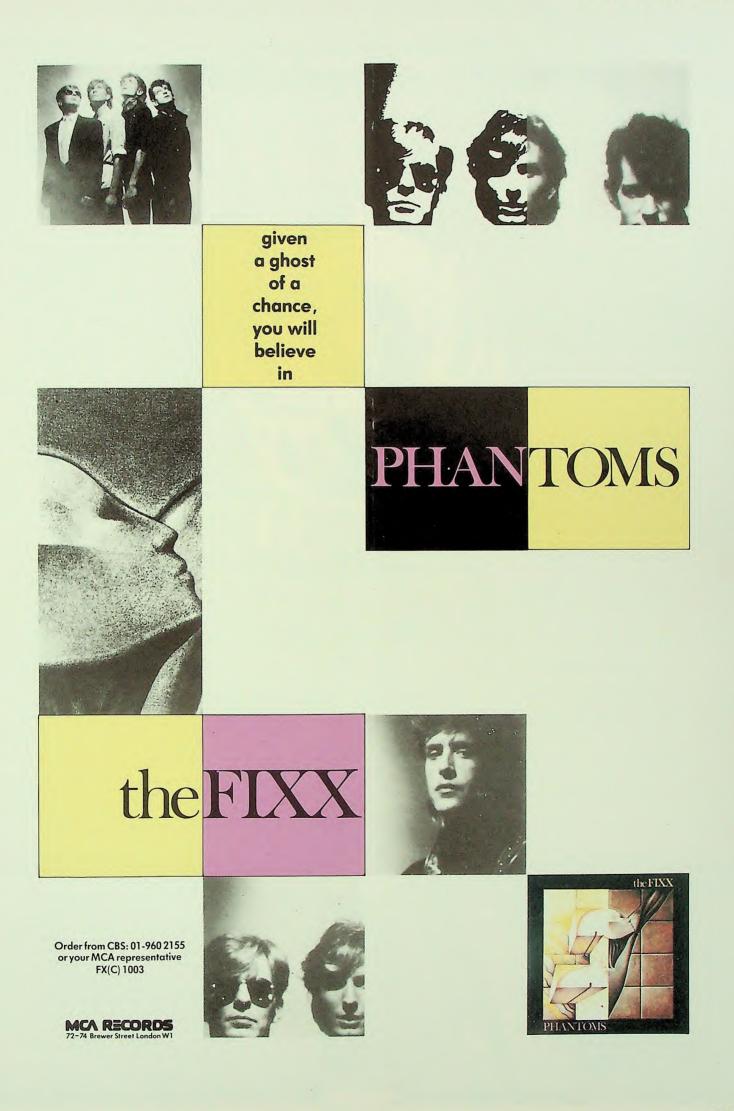
DOOLEY

THAT SPOOF NME front cover which adorned the back page of Sounds last week - actually an appallingly bad taste Cherry Red advertisement using the names of John Betjeman and Brian Jones, and others, to promote Alien Sex Fiends' single Dead And Buried — had NME's publishers reaching for their lawyers who secured an injunction preventing further distribution of that issue, although the full print run had already been distributed ... The sales conference season is in full swing — **PRT's** London meeting last week included a four-hour boat trip to the Thames barrier followed by a visit to Camden Palace to see new Sedition Records band Two Minds Crack; WEA is in Bournemouth this weekend, RCA travels to Blackpool next week, MCA has a one-day conference in Croydon on September 28 followed by **CBS** (Torquay) and **PolyGram** (London Tara Hotel) over the September 29/30 weekend, and import/distributor Conifer is having its first sales conference at the Beaconsfield Crest Hotel - next week . . . The Nashville Chapter of the National Academy of Recording Arts and Sciences wondered if HM The Queen would like to send a message of congratulation to Brenda Lee when she is presented with a NARAS Governers' Award at a banquet in her honour in Nashville next week ... Wonder if Arthur Scargill has heard Too Hot, the B side of The Kinks' new single Good Day which contains the line, "Arthur's on the picket line, stirring up a riot"?

IT'S TURNING out to be a great year for 25th anniver-saries — apart from *Music Week's* own being celebrated at Abbey Road Studios on September 21 (ticket enquiries to Karen Stainer on 836 1522), Ronnie Scott's Club opened its doors 25 years ago, and CBS senior director of sales and operations, John Mair, celebrates 25 years in the music business on September 1 . . . PolyGram France setting up new export/import division for Phonogram, Polydor and Barclay product headed by former Barclay and Polydor international manager Martin Davies ... Long-serving EMI business affairs man Malcolm Brown has quit to join RCA's European office in London . . . BBC Records staff turned up en masse for the PRT sales conference and Humphrey Walwyn explained: " decided to close down the office and all come here – saves on the electricity" ... Phoenix Records' E "We Phoenix Records' Bob Walker told PRT's sales force his personal philosophy for success: "The secret is to issue what people want to Chris Beckwith of Audiotrax wrote to the South buy" African Ministry of Information seeking film of troubled black township Soweto to promote an album of Soweto street music and received film of multi-racial football, traditional African dancing, cricket, the South African Grand Prix and several shots of the landscape.



PAGE 4



DD

#### expectations sses 0 0

THE PRINTED Music Fair, which took place this year at London's took place this year at London's Royal Lancaster Hotel from August 5 to 7, proved the most successful yet, according to reports from exhibiting pub-lishers and visiting music retailers. A shuttle bus service linked the event with the British Music field stirultaneously at Music Fair held simultaneously at the Russell Hotel and the Blooms-bury Crest Hotel.

Music Sales liaison manager Peter Evans told MW it was too early to calculate the exact amount of business generated by the Fair. But he added: "Judging by the number of people who turned up, it was an incredibly

Theet Laster NKS 20 Chart

6 6

89 8 10

10 11 24 3 19

18 19 RE

10

NEW 15 14

RE

18

successful show for us." Music Sales had 40 new titles on display, including The Complete Piano Player by Kenneth Baker which was launched at the Fair and won a "great deal of interest". Also launched at the Fair and won a "great deal of interest". Also making its debut at the Fair was the Music Sales range of computer software of musical

5

teaching aids. Alan Kirk, sales executive of International Music Publications (MP), rated the occasion "one of the best" he has ever attended. "We've far exceeded our previous figures," he disclosed, "and the venue was a distinct improvement in terms of space

Countries

IRE/GB F/CH/A

NL/B IRE/GB/I

D/CH/A ES IRE/GB

I/DK

GB NL

A DK NL/B

GB IRE ES

ES/B/CH/A

NI /D/B/DK/CH/A

EUROPARADE

12 SELF CONTROL, Laura Branigan IRE/GB/F/D/B/DK/CH/A 11 TWO TRIBES, Frankie Goes To Hollywood IRE/GB/NL/D/B/DK/CH 14 WAKE ME UP BEFORE YOU GO GO, Where I D BEFORE YOU GO GO,

 Wham!
 NL/D/B/DK/CH/A

 5 HIGH ENERGY, Evelyn Thomas
 NL/D/ES/B/CH/A

 5 SMALLTOWN BOY, Bronski Beat
 NL/D/B/DK/CH/A

 12 SELF CONTROL, Raf
 F/ES/I/DK/CH

 7 TO FRANCE, Mike Oldfield/Maggie Reilly
 D/ES/B/DK/CH

 5 SUCH A SHAME, Talk Talk
 D/CH/A

SUCH A SHAME, TAIK Talk TO FRANCE, Mike Oldfield/Maggie transform SUCH A SHAME, Talk Talk I WON'T LET THE SUN GO DOWN ON ME, Nik Kershaw NL/D/B/DK/CH CARELESS WHISPER, George Michael IRE/GB AGAINST ALL ODDS (TAKE A LOOK AT ME NOW), Phil Collins I/DK Phil Collins DK/CH/A IRE/NL/B

 19 AGAINST ALL ODDS (TAKE A LOOK AT ME NOW), Phil Collins
 I/DK

 10 SOUNDS LIKE A MELODY, Apihaville
 DK/CH/A

 11 SAD SONGS (SAY SO MUCH), Eton John
 DK/CH/A

 6 WHEN DOVES CRY, Prince
 IRE/NL/B

 LIKE TO GET TO KNOW YOU WELL, Howard Jones IRE/GB
 F/I

 6 WHAT'S LOVE GOT TO DO WITH IT,
 Tina Turper

 18 GRE/GB.
 IRE/GB.

6 WHAT'S LOVE GOT TO DO WITH II, Tina Turner SUSANNA, Art Company JUMP (FOR MY LOVE), Pointer Sisters 30 RELAX, Frankie Goes To Hollywood 3 WOULDN'T IT BE GOOD, Nik Kershaw 10 TIME AFTER TIME, Cyndi Lauper 4 FUERSTENFELD, S.T.S. 5 LA COLEGIALA, Gary Low 2 WHATEVER I DO (WHEREVER I GO), Hazell Dean 7 FOTOROMANZA, Gianna Nanini 4 LES DEUX ECOLES, Michael Sardou 3 AGADOO, Black Lace

LES DEUX ECOLES, Michael Sardou
 AGADOO, Black Lace
 THE GLAMOROUS LIFE, Sheila E.
 JAPON, Mecano
 PLUS JAMAIS, Jean-Luc-Lahaye
 WEUS'D A HERZ HAST, Rainhard Fendrich
 SEMMINHOLD, Nanna
 GHOSTBUSTERS, Ray Parker Jr.
 IJUST CALLED TO SAY I LOVE YOU, Stevie Wonder
 IT'S A HARD LIFE, Queen
 WHAT DO I DO?, Phil Fearon & Galaxy
 ITRENI DI TOZEUR, Alice & Battiato
 Z BYE BYE, Billy

2 BYE BYE, Billy 7 STATE OF SHOCK, Jacksons/Mick Jagger

Key: A — Austria; B — Belgium; CH — Switzerland; D — West Germany; DK — Denmark; ES — Spain; F — France; GB — United Kingdom; I — Italy; NL — Netherlands; IRE — Eire

Compiled from 11 national charts by Tros-Radio, Hilversum, Holland.

and location. It wasn't too hot, and there was a good flow of visitors. Music Publishers Association

president Ron White also praised the venue as being "the best and most comfortable and spacious.

The business that appears to have been done by the MPA members taking part is well up on previous years," he added. "In a difficult period, one didn't expect too much, but we were certainly pleasantly surprised."



CHRIS CHARLESWORTH (centre) is ordained with official authorisation for his Slade blog. Left to right, officiating, are Jim Lea, Don Powell, Dave Hill and Noddy Holder.

## **Slade: Read The Wordz**

OMNIBUS PRESS, the music book subsidiary of Music Sales, is pub-lishing *Slade: Feel The Noize* in October, the first of what editor Chris Charlesworth anticipates as a series of "authorised biographies". Described as "the first serious account of Britain's longest surviving intact group", the book was drawn from Charlesworth's long acquaint-anceship with the band from his days as a journalist on *Melody Maker*. "Only by getting the full co-operation of the act can you guarantee to get a definitive biography that every fan will be eager to own — and which will be a valuable source book for rock historians," he says.

## Formula One gets green light

FORMULA ONE Music, a new publishing enterprise, begins operations this week as part of operations this week as part of the Red Bus group of companies. It is headed by Ellis Rich, who has been running E&S Music for the past three years and had been with EMI Music Publishing for 18

Rich will concentrate on acquiring material from Europe and the US as well as UK signings. He is particularly interested in the dance market, and will also be assisting expansion plans for the Red Bus Music Library, which has so far released six albums for use in video, promotions, training films, radio and TV. Rich plans to announce "major UK signings" soon. • The Red Bus Music Library is

now representing the West German Coloursound Library for the UK and Eire. Coloursound has 40 albums available

Edited NIGEL HUNTER

## 'As you were' for Grammys

PRESSURE BY the US National Music Publishers Association Music Publishers Association (NMPA) and the American Guild of Authors and Composers (AGAC) has restored the eligi-bility criteria for the Grammy

Awards. The National Academy of Recording Arts & Sciences (NARAS) last year stipulated that (NARAS) last year stipulated that only songs released on record for the first time could be con-sidered. The two professional bodies argued that this ran counter to the category Song of the Year. NARAS has now conceded the

point, and any song will be eligible, providing it was not nominated for the preceding year.

year. • THE MPA has circulated the revised rules of entry for A Song For Europe 1985, drawing attention to the rule alterations being made by the BBC (MW August 11). Publishers not in the MPA can obtain them from the MPA. The only requirement is that they are publisher-members of the PRS. The MPA is also seeking judges for the sifting process to pick the

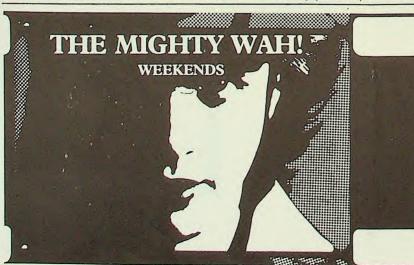
for the sifting process to pick the A Song For Europe final eight.

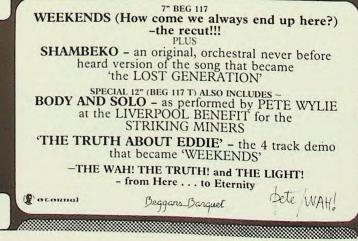
 THE MEMORIAL service for Jimmy Kennedy orginally THE MEMORIAL service for Jimmy Kennedy orginally scheduled for September 12 has been put back to October 2 because of the transport strike on the first date. The venue will be the same — St Giles-in-the-Fields, St Giles High Street, London WC2 at noon.

Sheet (	Chart
THE FOLLOWING ch	hart is a list of
best selling sheet	
month ended July 3	1, 1984, and is
compiled by the MP.	
supplied by IMP and	
1 Memory (Song)	
2 Hello Wa	arner Bros/IMP
3 Stuck On You Wa	arner Bros/IMP
4 Sad Songs	Big Pig/IMP
5 Olympic Fanfare	Warner Bros/
& Theme	IMP
6 Chariots Of Fire	
(Piano Solo)	IMP
7 Memory (Easy Pi	
	Faber/IMP
8 Hill Street Blues	EMI/IMP
9 Thornbirds	Warner Bros/
(Love Theme)	IMP
10 Chariots Of Fire	Warner Bros/
(Easy Piano)	IMP
11 Cavatina	EMI/IMP
12 Thornbirds	Warner Bros/
(Main Theme)	IMP
13 Hole In My Shoe	
14 It's A Hard Life	EMI/IMP
15 Suzanna 16 Relax	April Perfect Songs
17 I Won't Let The S	Perfect Songs
Go Down on Me	
18 Only When You	Reformation

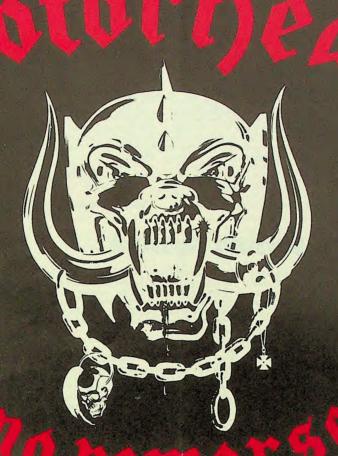
- Leave

19 Against All Odds Hit'n'Run/IMP 20 Sister Of Mercy Point





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EXPECT DEMAND TO BE HIGH

#### THE CAMPAIGN

- "Killed By Death", single UNIQUE TO "NO REMORSE" released on AUGUST 24th.
- 2. "No Remorse Coming Soon" NATIONAL FLYPOSTING CAM-PAIGN begins W/C AUGUST 20th.
- 3. "No Remorse Coming Soon" ADS IN KERRANG! AND SOUNDS
- W/C AUGUST 27th.
  A. NATIONAL TV (ITV 1 AND CHANNEL 4) CAMPAIGN with a 30 second all-action commercial guaranteed to cause brain damage, commences W/C SEPTEMBER 3. The net spend (not card rate spend) will be a SIX FIGURE AMOUNT.
- 5. FURTHER PRESS ADVERTISING in Kerrang, Sounds and specialist press.
- 6. SECOND "Out Now" NATIONAL FLYPOST CAMPAIGN.
- 7. P.O.S. available from your friendly Polygram display person.

This album will get a lot of attention with the band giving interviews on the Radio and in the Press.

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#### Disappearing bass player mystery

"RICHARD ELEN reviews a selec-tion of recent music video re-leases, paying particular atten-tion to sound and picture quality ..." (MW August 11). Reading between the noise lines, I'd say Elen spends too much time showing off his O level English— "xenophobia" twice in one col-umn!— and not enough time watching the screen. "Wetton's voice is as good as ever, and his bass playing needs no comment" (from Elen's re-view of the Asia video). That's as may be, but what cannot be de-

may be, but what cannot be de-nied is that John Wetton does not appear on it, having been re-placed by Greg Lake. Applications for the post of music video reviewer should be

invited PAUL COX, Vibes, Princess Parade, Bury.

LIKE MANY people getting rather long in the tooth, I like to reminisce about the old days. As a young teenager, I was brought up to appreciate the vocal excellence of Bing Crosby, Frank Sinatra and Tony Martin, to name but three. I was also enthralled by the big band sounds of Duke Ellington, the Dorsey Brothers and Harry James as well as their British counterparts. Records of these artists are still in demand, and I wonder how many of today's artists will be remembered with love and affection in 10, 20 or 40 years' time. or 40 years' time.

ere is he

system full time.

or 40 years' time. Over the years, I have witnessed the downgrading of both male and female vocalists, a fact which annoys me and many of my young customers. Although the sound cannot compare with the great orchestras I was privileged to listen to in my day, orchestras I was privileged to listen to in my day, much of it is acceptable until the so-called vocal starts, and my customers turn up their noses. There are and have been exceptions such as The Carpenters, Abba and Cliff Richard, but not nearly enough.

Early in 1961, a young man came into my shop with a faulty amplifier. He gave his name as Bennett, and was shy, soft-spoken and friendly, unlike many of the young tearaways of the era. I repaired his amplifier on the spot, and over the next few months repaired other amplifiers and equipment brought in by friends of this young man. One of them said they were having a record released, and I learned they were members of a pop group, Cliff Bennett and The

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Rebel Rousers. Later in the Sixties, things did not go right for Cliff Bennett, and he formed another group called Toe Fat. That failed, and in 1971 he formed Cliff Bennett's Rebellion, but I have not seen or heard of him for many years now. A recent See For Miles reissue is the Rebel Rousers album I stocked in the Sixties but never played. Recently when there was nothing I wanted to see on the box, I decided to give it a spin. I was pleasantly surprised by what I heard, and, with the present competition, if any of the tracks were released today, they should command high chart ratings.

I have no idea where Cliff Bennett is today, but I wish him well. In his heyday, he deserved a much greater accolade.

J ROWLEY, Broadway Parade, Hayes, Middlesex.

system full time. What would this cost the average retailer and precisely what would he get for his money? If he helped to buy the equipment, he would receive a list of record titles in alphabetical order, showing the artist, label and record number, with regular updates all "at cost". For those who did not, it would cost them two or three times the cost price. If any record retailers are interested in helping me to start this system (or just make use of it), I would be grateful if they would let me know. SR JJENKYNS, 305 Havant Road, Farlington, Hants PO6 1DD.

## COMPLAINTS ABOUT

record But companies are legion. But is there anyone else who has had more difficulty getting hold of product?

Wake up

The compact disc of The Best The compact disc of The Best Of Carly Simon is listed in the current WEA catalogue as "Released 1983" under catalogue number K252025, but the response on ordering it is apparently "new release?". The CD of Judy Collins' Wildflowers has been advertised under cat no 242014, but WEA's reply on attempts to order is "no such number

number". I'm just a humble consumer, prepared to pay high fixed prices for the overwhelming quality of CDs. I've rung WEA's ordering answerphone and left my own number, which also has an answerphone. No reply. I've written to WEA's managing director twice (on June 26 and July 10), with not even an acknowledgment.

July 10, with not even an acknowledgment. I believe WEA still exists because I recently finally got Paul Simon's Hearts And Bones out of

Simon's Hearts And Bones out of them. But they obviously don't want too many customers. How unlike Phonogram a while ago. A letter to them produced a personal reply and the disc (gratis!) almost by return. BILL FORRESTER, Ridge Road, London N8 9NR London N8 9NR.

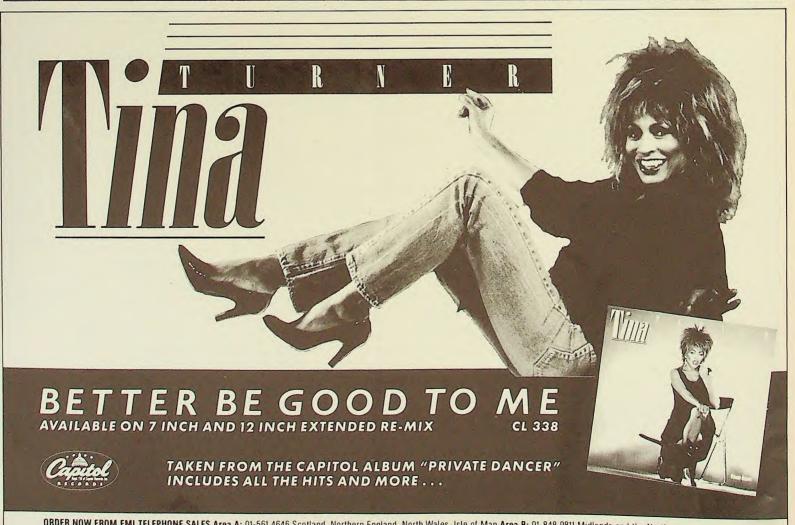
WRITE TO: OPINION, MUSIC & VIDEO WEEK, 40 LONG ACRE, LONDON WC2. The Editor reserves the right to shorten or edit lotters.

## a singles sorting system Starting sorts running on my own computer which I have created in my spare time, I need financial support to acquire the equipment I need to make a viable proposition of my system — between £600 and £1,700, depending on the exact equipment bought. That may sound a lot, but 100 retailers each contributing £17 would do the job very nicely! I would also need financial security if I was to leave my current job to run this system full time

I READ Martin Anscombe's piece (*MW*, August 4) with great interest as I am attempting to create just such a source of information. This has stemmed directly from my own inability to buy a single knowing only its title. (If anyone can tell me who recorded a song called Stardance in the

title. (If anyone can tell me who recorded a song called stardance in the late Seventies, I would be grateful). The system I had in mind was for enquiries from the public, i.e. someone sends me a list of record titles and the appropriate fee, and I supply him or her with the artists' names (and, in most cases, names of record companies and catalogue numbers as well) or refund his or her

fee. Until now, I had not thought of producing complete lists and regular updates for use by record shops. Certainly reducing computer print-outs into microfiche cards is no problem. My current employer does it on a yearly basis for an inventory of over 1m line items. However, my problem is that, although I have a feasible system of



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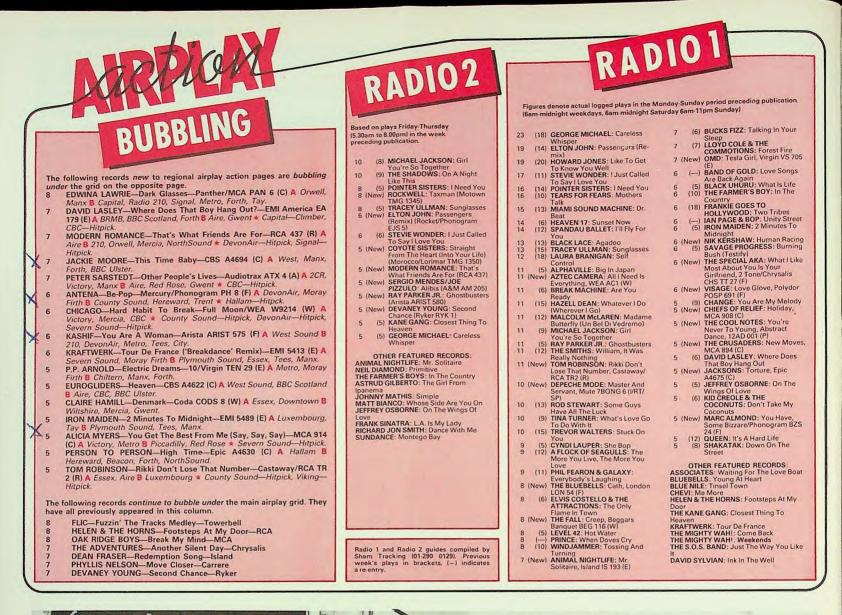
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The price of each ticket includes a donation to the Charity of  $\pounds$ 10. This donation is entirely optional and tickets would be issued to those who have not made a donation, subject to availability.





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2I WANNA BE SOMEBODY, W.A.S.P.	Capitol CL 336 (E)
3BIG CITY NIGHT, The Scorpions	Harvest HAR 5231 (E)
4NERVOUS SHAKEDOWN, AC/DC	Atlantic A9651 (W)
5LOOKS THAT KILL, Motley Crue	Elektra E9756 (W)
6EMPTY ROOMS, Gary Moore	10/Virgin TEN 25 (E)
7WE ROCK, Dio	Vertigo/Phonogram DIO 3 (F)
8ANIMAL (FK LIKE A BEAST), W.A.S.P.	Music For Nations KUT 109 (P)
gl'LL WAIT, Van Halen	Warner Brothers W9213 (W)
10ISLAND IN THE SUN, Alcatrazz	RCA 434 (R)
11TOO DIFFERENT, TWO PEOPLE, Persian Ri	sk Zebra 12RA 3 (P)
12UP AROUND THE BEND, Hanoi Rocks	CBS A4513 (C)
13MAMA, WEER ALL CRAZEE NOW, Quiet R	iot Epic A4572 (C)
14ROCK ME TONITE, Illy Squier	Capitol SQD 1 (E)
15ASSASSING, Marillion	EMI MARIL 2 (E)
16MAMA WEER ALL CRAZEE NOW, The Mar	nas Boys
17LAST IN LINE, Dio	Vertigo/Phonogram 880084/1 (F)
18IT CAN HAPPEN, Yes	Atco B9745 (W)
19BREAKAWAY, Spider	A&M AM 204 (C)
20THUNDER ON THE TUNDRA, Thor	Ultra! Noise/Albion ION 168 (P)
21LEGS (Special U.S. Remix), ZZ Top	Warner Brothers W9272 (W)
22SO TIRED, Ozzy Osbourne	Epic A4452 (C)
23ROLL AWAY THE STONE, Pet Hate	FM 12VHF 2 (E)
24IT'S MY LIFE, Wendy O. Williams	Music For Nations 12KUT 111 (P)
25THE BODY ELECTRIC, Rush	Vertigo/Phonogram RUSH 11 (F)
26WE'RE NOT GONNA TAKE IT, Twisted Sist	ter Atlantic A9657 (W)
27THE NOISE, FILTH & FURY (EP), Warfare	Neat NEAT 41 (P)
	werstation OHM 7T (12" only) (P)
29PUNCH AND JUDY, Marillion	EMI MARIL 1 (E)
30TWO SIDES OF LOVE, Sammy Hagar	Geffen A4696 (C)

	and a second
1 IN ROCK WE TRUST, Y&T	A&M AMLX 65007 (C)
2RIDE THE LIGHTNING, Metallica	Music For Nations MFN 27 (P)
3THE LAST IN LINE, Dio	Vertigo/Phonogram VERL 16 (F)
4 CONDITION CRITICAL, Quiet Riot	Epic EPC 26075 (C)
5 STAY HUNGRY, Twisted Sister	Atlantic 780156-1 (W)
6 MAMA'S BOYS, Mama's Boys	Jive HIP 15 (C)
7 HELL COMES TO YOUR HOUSE, Various	Music For Nations MFN 30 (P)
8 1984, Van Halen	Warner Brothers 923985-1 (W)
9 SHOUT AT THE DEVIL, Motley Crue	Elektra 60289 (Import)
10 ELIMINATOR, ZZ Top	Warner Brothers W 3774 (W)
11 LIVE AT THE N.E.C., Status Quo	Vertigo (Holland) 8184 471 (IMS)
12 STREET TALK, Steve Perry	CBS 25967 (C)
13 PYROMANIA, Def Leppard	Vertigo/Phonogram VERS 2 (F)
14 NO PAROLE FROM ROCK 'N' ROLL, Alcatraz	zz RCA PL 83263 (R)
15 OUT OF THE CELLAR, Ratt	Atlantic 780143-1 (W)
16 DIANNO, Dianno FN	A Coast To Coast WKFM LP 1 (E)
17 BON JOVI, Bon Jovi	Vertigo/Phonogram VERL 14 (F)
18 BOX OF FROGS, Box Of Frogs	Epic EPC 25996 (C)
<b>19 ROCK WILL NEVER DIE, Michael Schenker</b>	Group Chrysalis CUX 1470 (F)
20 FUGAZI, Marillion	EMI MRL 1 (E)
21 INDEPENDENT DAYS, Hawkwind	Flicknife XSHARP 019 (P)
22 UNLACE, Black Lace	Mausoleum SKULL 8348 (P)
23 ALL FIRED UP, Fastway	CBS 25958 (C)
24 THE WARRIOR, Chariot	Shades SHADES 1 (P)
25 POWER FROM THE UNIVERSE, Battleaxe	Music For Nations MFN 25 (P)
26 ALL THOSE WASTED YEARS, Hanoi Rocks	Hanoi DLP 1 (P)
27 90125, Yes	Atlantic 790125-1 (W)
28 LET THEM EAT METAL, The Rods	Music For Nations MFN 29 (P)
29 GRACE UNDER PRESSURE, Rush	Vertigo/Phonogram VERH 12 (F)
30 HEAD ON ROCK 'N' ROLL, Michael Furlong	Roadrunner (Import)

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EBON 22



TOP US SINGLES
1* 2 WHAT'S LOVE GOT TO DO, Tina Turner Capitol
2* 5 MISSING YOU, John Waite EMI-America
3* 3 STUCK ON YOU, Lionel Richie Motown
4 1 GHOSTBUSTERS, Ray Parker Jr Arista
5 4 WHEN DOVES CRY, Prince Warner Brothers
6* 9 SHE BOP, Cyndi Lauper Portrait
7* 8 SUNGLASSES AT NIGHT, Corey Hart EMI-America
8* 16 LET'S GO, Prince/Revolution Warner Bros.
9* 11 IF THIS IS IT, Huey Lewis & The News Chrysalis
10 10 IF EVER YOU'RE IN MY, Peabo Bryson Elektra
11* 13 THE WARRIOR, Scandal/Patty Smyth Col/CBS
12 6 I CAN DREAM ABOUT YOU, Dan Hartman MCA
13* 15 LIGHTS OUT, Peter Wolf EMI-America
14* 18 DRIVE, The Cars Elektra
15 12 ROUND AND ROUND, Ratt Atlantic
16* 21 THE GLAMOROUS LIFE, Sheila E. Warner Bros.
17* 17 ROCK ME TONITE, Billy Squier Capitol
18 7 STATE OF SHOCK, Jacksons/Mick Jagger Epic
19* 22 ALL OF YOU, J. Iglesias & D. Ross Columbia/CBS
20* 24 DYNAMITE, Jermaine Jackson Arista
21* 26 CRUEL SUMMER, Bananarama London
22* 29 COVER ME, Bruce Springsteen Columbia/CBS
23* 28 WHEN YOU CLOSE, Night Ranger Camel/MCA
24 20 SEXY GIRL, Glenn Frey MCA
25 14 SAD SONGS (SAY SO MUCH), Elton John Geffen
26* 31 WE'RE NOT GONNA, Twisted Sister Atlantic
27 27 LEAVE A TENDER, Billy Joel Columbia/CBS
28* 32 HARD HABIT Chicago Full Moon/Warner Bros
29 19 DANCINGINTHEDARK, Bruce Springsteen Col/CBS
30* 35 TORTURE, Jacksons Epic
31* 33 RIGHT BY YOUR SIDE, Eurythmics RCA
32 23 PANAMA, Van Halen Warner Bros
33* 46 IJUST CALLED TO SAY, Stevie Wonder Motown
34* 39 THE LUCKY ONE, Laura Branigan Atlantic
35* 40 GO INSANE, Lindsey Buckingham Elektra
36 36 17, Rick James Gordy
37* 42 THERE GOES MY BABY, Donna Summer Geffen
38 38 TWO SIDES OF LOVE, Sammy Hagar Geffen
39* 41 ONLY WHEN YOU LEAVE, Spandau Ballet Chrysalis
40* 49 LUCKY STAR, Madonna Sire

## **BULLETS 41–100**

41*	47	I'M SO EXCITED, Pointer Sisters	Planet
42*	50	ARE WE OURSELVES?, The Fixx	MCA
45*	53	BOP 'TIL YOU DROP, Rick Springfield	RCA
46*	57	SOME GUYS HAVE ALL THE LUCK, Rod Stewart V	Varner Brothers
47*	52	WHAT THE BIG GIRLS DO, Van Stephen	son MCA
48*	54	(WHAT IN THE NAME OF LOVE), Naked Eyes	EMI-America
50*	60	CARIBBEAN QUEEN (NO MORE LOVE OF Billy Ocean	NTHE RUN), Jive
52*	64	FLESH FOR FANTASY, Billy Idol	Chrysalis
54*	62	THE LAST TIME WE MADE LOVE, Joyce Kennedy & Jeffrey Osborne	A&M
56*	70	ON THE DARK SIDE, John Cafferty & The Beaver Brown Band	d Scotti Bros
58*	66	THE MORE YOU LIVE, THE MORE YOU I A Flock Of Seaguils	LOVE, Jive
59×	75	STRUT, Sheena Easton	EMI-America
62*	N	SWEPT AWAY, Diana Ross	RCA
63*	80	YOU TAKE ME UP, Thompson Twins	Arista
64*	N	SHINE SHINE, Barry Gibb	MCA
65*	77	TURN AROUND, Neil Diamond	Columbia/CBS
66*	69	CAN'T WAIT ALL NIGHT, Juice Newton	RCA
68*	73	STRAIGHT FROM THE HEART (INTO YO Coyote Sisters	OUR LIFE), Morocco
69*	74	STRANGER, Stephen Stills	Atlantic
70*	72	SATISFY ME, Billy Satellite	Capitol
80*	N	A GIRL IN TROUBLE (IS A TEMPORARY Romeo Void	THING), Columbia/CBS
85*	N	ON THE WINGS OF A NIGHTINGALE, The Everly Brothers	Mercury
89*	N	IN THE NME OF LOVE, Ralph MacDonald with Bill Withers	Polydor

\* Builets are awarded to those products demonstrating the greatest Chart Courtesy Billboard wie September 1, 1984.

XIC ALC YOU PHET FLORING THE AND AND A TIME IN AMERICA')/Childhood Memories Not On Cars
 ZAMFIR COCKEYES SONG (From 'Once Upon A Time In America')/Childhood Memories Not On Cars
 Mercury/Phonogram MER 172 (F)

- ASWAD 54-46 (WAS MY NUMBER)/(Horns Revival) Island IS 170 Pic Bag;12IS 170 12" Pic Bag (E) ALEEM RELEASE YOURSELF/tba Streetwave MKHAN 26 12" (A) BENSON, Vicki EASY LOVE/Lonely Nights Bronze BRO 186 Pic Bag; BROX 186 12" (F) BOBBY '0' I'M SO HOT FOR YOU/Still Hot 4 U BMC BMC 1016 Pic Bag; (GY) (Import) BOBBY '0' SHE HAS A WAY/Beat By Beat (Try My Love) BMC BMC 111 Pic Bag (GY) (Import) "BOX OF FROGS INTO THE DARK/Highlights From LP Epic TA 4678 12" 'Pic Bag (C) BREEN, Ann LOVE BY LOVE/What A Friend We Have In Mother Homespun HS 84 (O/SP) "BUCKS FIZZ TALKING IN YOUR SLEEP/DON'T THINK YOU'RE FOOLING MK/20th Century Hero (Live/Don't Pay The Ferryman (Live) RCA FIZEP 2 (EP) (Limited edition in Gatefold Sleeve) (R) CAINE, Daniel (Conductor) THEME FROM THE A-TEAM/Young Hannibal Indiana A-TS 1111 (A) CAMOUFLAGE (Vocals: Joseph Neill) SAMANTHA/(Vocals: Micky Bingham) Gotta Find A Place In Your Heart Homespun HS 095 (O/SP) CHAKK OUT OF THE SLUSH/tba DoubleVision DVR 6 12" only (I/RT) CHARKE, Winston LADY YOU ARE/Rub-A-Dub Sir George SG0 17T 12" (JS/P) COMSAT ANGELS, THE DAY ONE/Will You Stay Tonight Jive JIVE 73; JIVE T 73 12" Pic Bag inc extra track Independence Day (C) COMSAT ANGELS, THE DAY UNEXWIN YOU Stay foring in Sive Sive Found to a stay foring in Sive Sive Found to a stay for a sta D.S.I. MEDAMIX II WHAT IS IT PRESH/Megamix II Why Is (Presh Centrolucation Carriere Carriere) (SP/Carriere)
   EASTWOOD, Clint & GENERAL SAINT LOST PLANE (ONE WAY TICKET)/Combination MCA 910 Pic Bag; MCAT 910 12" (C)
   FITS, The ACTION/Achilles' Heel Trapper FIT 1 (Self — 01-278 7541)
   FRASER, Dean REDEMPTION SONG/Harmour Love Island IS 196 Pic Bag (E)
   FUNKMASTERS, The IT'S OVER/(Inst) Master-Funk 7MF 004 (Limited edition remix) (Tania Music OL 672 (1980) 01-673 1188) G-RACE JAY-O-DEE/Train To Soul City WEA International X9323 (W) GEE, Junior & The Capital Boys CHECK US OUT/TAIWAN: The Break Taiwan TWD 1948 12" Pic Bag (Tania Music 01-673 1188) GENERAL PUBLIC TENDERNESS/Limited Balance Virgin VS 673 Pic Bag;VS 673-12 12" Pic Bag (E) HALL, Randy I'VE BEEN WATCHING YOU/She's My Little Star MCA 912 Pic Bag (C) HALL, WELL, Nick & The Gift II"LL END IN TEARS/Crashing Down Off. Chute OCS 2 Pic Bag (IDS) HAMILL, Claire Denmark/Two Fools In A Storm Coda CODS 8 Pic Bag (W) HAYWOODE I CAN'T LET YOU GO/(Inst) CBS A4664 Pic Bag (C) HAVEN 17 SUNSET NOW/Counterforce/Flamedown/Counterforce II Virgin TVS 70812 12" (Cassette) (F) 01-673 1188) (E)
  HIGSONS, The MUSIC TO WATCH GIRLS BY/Lying On The Phone Upright UP 9; 12 UP 9 12" Pic Bag (//R1)
  HOLLY, Buddy BABY ABY/Tell Me Now MCA BH 4 Pic Bag (C)
  HOLLY, Buddy BABY NTTER ANYMORE/Raming In My Heart MCA BH 7 Pic Bag (C)
  HOLLY, Buddy PEOGY SUFEvery Day MCA BH 3 Pic Bag (C)
  HOLLY, Buddy PEOGY SUFEvery Day MCA BH 3 Pic Bag (C)
  HOLLY, Buddy PEOGY SUFEvery Day MCA BH 2 Pic Bag (C)
  HOLLY, Buddy PEOGY SUFEvery Day MCA BH 2 Pic Bag (C)
  HOLLY, Buddy PEOGY SUFEvery Day MCA BH 2 Pic Bag (C)
  HOLLY, Buddy REMINISCING/Baby, I Don't Care MCA BH 9 Pic Bag (C)
  HOLLY, Buddy REMINISCING/Baby, I Don't Care MCA BH 9 Pic Bag (C)
  HOLLY, Buddy THAY IL BE THE DAY/Rock Me My Baby MCA BH 1 Pic Bag (C)
  HOLLY, Buddy THINK IT OVERIT's So Easy MCA BH 6 Pic Bag (C)
  HOLLY, Buddy THINK IT OVERIT's So Easy MCA BH 6 Pic Bag (C)
  HOLLY, Buddy THINK IT OVERIT's So Easy MCA BH 6 Pic Bag (C)
  HOLLY, Buddy THINK IT OVERIT's So Fasy MCA BH 6 Pic Bag (C)
  HULA FEVER CAR/tba Red Rhino 12REDT 46 12" (I/Red Rhino)
  ISAACS, Gregory TO LATE/Lonely Man Londisc LDRO 26 12" (LO/P)
  JACKSON, Tony LOVE BLIND/Inst) Cedar CAG 2;12 CAG 2 12" (A)
  JAH WORBLE VOODOD Lago LOGO 5 Pic Bag 12" only (I/RT)
  JETS, The PARTY DOLL/Best Looking Girl 'In Town' PRT JET S2 Pic Bag; JET 122 Pic Bag (C)
  JOHNSON, Tex CROWD OF PEOPLE/RANKIN IVAN: Road Block Disco-tex DT 9 12" only (JS)
  KA-SPEL, Edward DANCE CHINA DOLL (EP) In Phaze HA26 (I/RT)
  KERSHAW, Nik HUMAN RACING/Faces MCA NIK 5 Pic Bag (MCA NIKT 5 12" Pic Bag (C)
  JOHNSON, Tex CROWD OF 'BREAVCANCE' REMIX Greensleeves/Tour De France EMI 5413 (E)
  LARRY & ALVIN THROW ME/TETRACK: Tribal Warritors GRED 146 12" only (JS)
  \*KARATYKERK TOUR DE FRANCE' BREAKDANCE' REMIX Greensleeves/Tour De France EMI 5413 (E)
  LARRY & ALVIN THROW ME/TETRACK: Tribal Warritors GRED 146 12" only (JS)
  <li HIGSONS, The MUSIC TO WATCH GIRLS BY/Lying On The Phone Upright UP 9; 12 UP 9 12" Pic Bag MATHIS, JOHNNY SIMPLE/Lead Me To four Love/Gone Gone Gone Gone Gone (1990) (1990) (1990) (1990) Bag (C) MELODY MAKERS ROCK IT, BABY/Feel Free EMI America EA 180;12EA 180 12" (E) MEN MEN, THE THE NATIVES DANCE/Joy Of Life Gnu GNU 1 Pic Bag (I/MM) MIGHTY WAH!, The WEEKENDS/Shambeko (Lost Generation) (Original Version) Eternal/Beggars Banquet BEG 117 Pic Bag, BEG 117T 12" including extra tracks Body And Soul (Acoustic Version)/Something Wrong With Eddie (Original Version-Weekend) (W) MTUME PRIME TIME/Juicy Fruit Epic A4720 Pic Bag, Epic TA4720 12" Pic Bag inc extra track You Me And He (C) And He (C) MYERS, Alicia YOU GET THE BEST FROM ME (Say, Say, Say)/I Want To Thank You MCA 914 (C) NAZARETH RUBY TUESDAY/Sweetheart Tree Vertigo/Phonogram VER 13;VERX 13 12" inc extra tracks This Month's Messiah/Do You Think About It (F) \*\*NILSSON, Harry LONELINESS/Silver Horse Polydor POSP 703 Pic Bag (F) \*\*PAGE, Ian & Bop UNITY STREET (DANCE MIX)/Mr Lonely/Unity Street (Megamix) Parlophone 12PAGER 2130" No Parce (C) PACE, tail & Boy OWT 1 STREET (DAVGE WIX/WILLOINERYONIN'S Street (Weganix) Fattophone TPAGER 212" (File Bag (E)
   PAPPA FACE WE'RE BUBBLING HOT/BIONIC RHONDA: 'Pon The Street Fashion FAD 021 12" only (JS)
   PAUL, Lyn MAKE THE NIGHT/Everything That's Part Of You Crash CRA 607 Pic Bag (SP)
   PERFECT VISION OUR BROKEN CROWN (4 track EP) Leave It Art LIAR 002 (I)
   POSSE, George featuring Toyin Adekale TOUCH A FOUR LEAF CLOVER/Every Nigger Sir George SG 015T 12" (P) ROGERS, Helen WHAT'S LOVE GOT TO DO WITH IT/THE U.F.O. BAND: Beautiful Weekend Hot Rod HR ROGERS, Helen WHAT'S LOVE GOT TO DO WITH IT/THE U.F.O. BAND: Beautiful Weekend Hot Kod HK 005 12" only (JS) ROSS, Diana TOUCH BY TOUCH/Fight For It Capitol CL 337 Pic Bag (E) \*ROY, BARBARA WITH ALL MY LOVE/(Dub Version) Arista ARIST 578 Pic Bag;ARIST 12578 Pic Bag (F) SCREAMING DEAD THE DANSE MACABRE COLLECTION (4 track) Angel ANG 1 12" only Pic Bag (I/NM) SHOC CORRIDOR (Additional vocals: Simon Le Bon & Andy Taylor of Duran Duran) HOLDING TREASURE/Almost In Walking Distance Shout XS 009 Pic Bag (I/RT) SISTER SLEDGE LOST IN MUSIC/Smile Cotillion/Atlantic B9718 Pic Bag B718T 12" Pic Bag (C) SWANSWAY WHEN THE WILD CALLS/Hangover Balgier/Phonogram PH9;PH912 12" (F) SUGAR SUGAR NOT IN FRONT OF THE CHILDREN/Out Of The Frying Pan CBS A4663;CBS TA4663 12" inc extra track Call It Nature (C) \*\*TEARS FOR FEARS MOTHERS TALK/(Beat On The Drum Mix) Mercury/Phonogram IDEAR 7;IDEAR 712 12" (F) Mon 3 August – Fri 7 Sept 1984 Single 12" (F) THIS MORTAL COIL KANGAROO (EP) 4AD AD 410 (I/P) THOMPSON, Otis PLEASE DON'T GO/(Inst) Sun Burn SBD 47 12" only (OR/JS) TOKYO BLADE LIGHTNING STRIKES/Fever Attack Attack Powerstation OHM 7T 12" (P) TORCH SONG DON'T LOOK NOW/Prepare To Energise (Remix) I.R.S. IRSX 110 12" Pic Bag (C) TURNER, Tina BETTER BE GOOD TO ME/When I Was Young Capitol CL 338 Pic Bag; 12CL 338 12" Pic Bag (E) Year to Date (36 weeks to 7 Sept 1984): Bag (E) UK SUBS, The MAGIC/Private Army (4 track) Fallout FALL 12.024 (I/J) UZ PRIDE (IN THE NAME OF LOVE)/4th Of July/Boomerang I & II Island IS 202 Pic Bag;ISD 202 (Limited edition double pack in Gatefold Sleeve);12IS 202 12" Pic Bag (E) WEST STREET MOB MOSOUITO/Breakdance — Electric Boogie Sugarhill SHL 137 12" only (A) WILD INDIANS, THE LOVE OF MY LIFE/tba Hulla Balloo HA 001 12" only Pic Bag (I/NM) -WILLIAMS, DENIECE BLACK BUTTERFLY/I Want You CBS A4564 Pic Bag;CBS TA4564 12" Pic Bag inc extra tracks It's Gonna Take A Miracle/I've Got The Next Dance (C) XTC ALL YOU PRETTY GIRLS/Wash Away Virgin VS 709 Pic Bag;VS 709-12 12" inc extra track Red Brick Ocean (F) Single Releases: 3,339
  - See New Albums for Distributors Codes



SISTER SLEDGE



DIANA ROSS

Releases: 82

ADAMS, Johnny FROM THE HEART Demon FIEND 26/ (I/RT)	
BECKET VINCYMAS Sun Burn SOLP 07/- £3.08 (OR) BROTHERS. The LOUD, PROUD AND PUNK LIVE Syndicate SYNLP 6/- £2.80 (IDS)	Distributor Codes
BROTHERS, The LOUD, PROUD AND PUNK — LIVE Syndicate SYNLP 6/— £2.80 (IDS) BUCKLEY, Lord BLOWING HIS MIND AND YOURS TOO Demon Verbals VERB 3/— (I/RT) CAINE (Conductor), Daniel MUSIC FROM THE ORIGINAL SCORE OF THE ITY SERIES 'THE A TEAM'/Young Hannibal	A PRT 01-640 3344
Indiana A-TP 4444/A-TC 4444 (3.04 (A)	ACE - Ace 01-267 5192
COPPERHEAD COPPERHEAD Edsel ED 136/— (I/RT)	B - Ronco 01-274 7761
CREOLE, Kid, & THE COCONUTS THE BEST OF KID CREOLE	BK – Backs 0603 26221 BLM – Blackmarketing –
DEKKA DANSE WALTZ IN THE WILDERNESS CBS 25963/40-25963 (C)	01-609 7017/8
DUB SET, The FLESH MADE WORD Elektra K 960347-1/960347-4 (W)	BM - BiBi Magnetics
FIXX, The PHANTOMS MCA FX 1003/FXC 1003 (Chrome Cassette) £3.65 (C)	01-575 7117
FLACK, Roberta GREATEST HITS K-tel NE 1269/CE 2269 £4 17 (K) (Re-issue)	BU - Bullet 08894 76316
FONDA, Jane JANE FONDA'S WORKOUT RECORD: NEW AND IMPROVED CBS 88640/40-88640 (2LP) (C)	C - CBS 01-960 2155
FREEMAN, Chico TANGENTS Elektra Musician K 960361-1/ (W)	CA - Cadillac 01-836 3646
GETZ, Stan & ALBERT DALEY POETRY Elektra Musician K 960370-1/— (W)	CAM – Cambra
GRAY, Mark MAGIC CBS 25838/40-25838 (C)	01-609 0087
HACKETT, Steve TILL WE HAVE FACES Lamborghini LMGLP 4000/ZCLMG 4000 (A)	CAS — Castle 01-871 1419
HONEYCOMB GIRLS, IT AIN'T EASY HDH LP 004/— (I/RT)	CH — Charly 01-639 8603
HUYGEN, Michael CAPTURING HOLOGRAMS Jive Electro HIP 20/HIP C 20 £3.45 (C)	CID – Central
IRON MAIDEN POWERSLAVE EMI POWER 1/TC POWER 1 (XDR Cassette) £3.39 (E)	Independent Distributors
JAMES, Elmore, & HIS BROOM DUSTERS THE ORIGINAL METEOR & FLAIR SIDES Ace CH 112 F2 99 (P/MW)	021 742 0494 CM – Celtic Music
JETHRO TULL UNDER WRAPS Chrysalis CDL 1461/ZCDL 1461 (Chrome Cassette inc extra tracks Astronomy/Tundra/	0423 888979
Automotive Engineer/General Crossing) (F)	CON – Conifer
KALEIDOSCOPE ŘAMPE RAMPE Edsel EĎ 138/— (I/RT)	0895 447707
LARK RISE SINGERS CHRISTMAS AT LARK RISE Chrysalis CHR 1482/ZCHR 1482 (Chrome Cassette) (F)	CS - Cassion 01-485 8704
LEE, Byron, & THE DRAGONAIRES THE BEST OF CARNIVAL Dynamic/Create DYLP 3/— £3.20 (A)	DIS – Discovery
LEE, Laura THE RIP-OFF HDH LP 003/— (I/RT)	067 285 406
LEWIS, Ramsey, & NANCY WILSON THE TWO OF US CBS 25976/40-25976 (C)	E – EMI 01-561 8722
LOWE, Nick SIXTEEN ALL-TIME LOWES Demon FIEND 20/— (I/RT)	ERT – Earthworks
LUNCH, Lydia IN LIMBO DoubleVision DVR 5/—£1.82 (I/RT)	01-969 5145
MAD RIVER MAD RIVER Edsel ED 140/— (I/RT)	F — PolyGram 01-590 6044
MAJOR ACCIDENT TORTURED TUNES LIVE — THE OFFICIAL BOOTLEG Syndicate SYNLP 9/— £2.80 (IDS)	FAL — Falling A
MATHIS, Johnny A SPECIAL PART OF ME CBS 25475/40-25475 (C)	0255 74730
MOBY GRAPE MOBY GRAPE Edsel ED 137/ (I/RT)	FP - Faulty 01-727 0734 FPS - 77-44512
NEURONIUM HERITAGE Jive Electro HIP 19/HIP C 19 £3.45 (C)	G – Lightning 01-969 8344
NEVILLE BROTHERS, The NEVILLIZATION Demon FIEND 31/ (I/RT)	GI – Gypsy 01-736 4521
NIGHTINGALES, The JUST THE JOB Vindaloo VILP 1/ £2.43 (I/RT)	GR – Graduate
NUMAN, Gary/TUBEWAY ARMY THE PLAN Beggars Banquet BEGA 55/BEGC 55 (W)	0384 59048
ORIGINAL SOUNDTRACK THE LONG GOOD FRIDAY (FRANCIS MONKMAN) C.E.S. CES 1001/— £3.65 (SP)	GRI — Geoff's Records
Original Soundtrack Secret Places Virgin V2312/— £3.40 (E)	International 01-808 5301
PERRY, Lee MEGATON DUB 2 Seven Leaves SLP 5/— £3.08 (JS)	GY Greyhound
PRETTY THINGS, The GET A BUZZ Edsel ED 139/— (I/RT)	01-385 8146
PRETTY THINGS, The LIVE AT HEARTBREAK HOTEL Big Beat WIK 24/— £2.99 (P)	H – HR Taylor
ROCCA, John ONCE UPON A TIME Beggars Banquet BEGA 52/BEGC 52 (W) (Peviously scheduled as 'Englishman In	021 622 2377
New York)	HS – Hotshot
ROCKPILE SECONDS OF PLEASURE Demon FIEND 28/— (I/RT)	0532 742106
ROMEO VOID INSTRUMENTS CBS 25969/40-25969 (C)	I – Cartel (Backs, Rough Trade) and Fast Product
SAMPSON, Deryck B00GIE EXPRESS Harlequin HQ 2006/— £2.87 (HS/SW)	- 031 661 5811
SCHWARZENEGGER, Arnold TOTAL BODY WORKOUT CBS 26022/40-26022 (C)	Probe - 051 236 6591
SEVEN SECONDS THE CBEW Return Vorume Organization PXD 006 £2.65 (URT)	Nine Mile - 0926 26376
SEVEN SECONDS THE CREW Better Youth Organisation BYO 005 £2.65 (I/RT)	Nine Mile – 0926 26376
SHOES SILHOUETTES Demon FIEND 19/— (I/RT)	Red Rhino (Nth) –
SUBSEVE Mach ASSASSIN June Leave HUD 201 CP (F) (A)	0904 641415
SHREEVE, Mark ASSASSIN Jive Electro HIP 21/HIP C 21 £3 45 (C) STANSHALL, Vivian HENRY AT NDIDIS KRAAL Demon Verbals VERB 1/— (I/RT)	0904 641415 Revolver - 0272 299105 IDS - Independent
STILLS, Stephen RIGHT BY YOU Atlantic K780177-1/780177-4 (W)	Distribution Services
STOCKHOLM MONSTERS ALMA MATER Factory FACT 80/- £3.25 (I/RP/P)	01-476 3222
SUMMER, Danna CATS WITHOUT CLAWS WEA 250806-17250806-4 (W) (Re-scheduled) TATE, Troy TICKET TO THE DARK Sire K925160-1925160-4 (W) THOMPSON, Richard SMALL TOWN ROMANCE Hannibal HNBL 1316 (MW)	IKF - 01-381 2287 IMS - Import Music
VARIOUS THE AGE OF REGGAE Twinkle NG 752/— £3.08 (JS)	Service (via PolyGram) 01-590 6044
VARIOUS THE ARTIST Streetwave ARTIS 1/ZCART 1 (Chrome Cassette) £3.49 (A)	IMP – Impex Musik
VARIOUS AZURE Shout PMC 001/— £2.12 (I/RT)	01-229 5454
VARIOUS BEATING THE MEAT Carnage Xnt ODD UMPTEENTH 1 (I/J)	IN – Inferno 021-233 1256
VARIOUS THE CUB CODA CRAZY SHOW Ace CH 108 £2 99 (P/MW)	INV – Invicta Audiovisuals
VARIOUS CLUB SOUL Kent KENT 022 £2 99 (P/MW/SW)	0533 717211
VARIOUS DANCE COMPILATION Survival SURLP 9/— (A)	IRS — Independent Record
VARIOUS DEMONS IN BRENTFORD (inc tracks by Dr. John, Clarence 'Gatemouth' Brown, Johnny Adams, Johnny	Sales 01-850 3161
Copeland, LeRoi Brothers) Demon BRENT 1/ (I/RT)	(Chris Wellard)
VARIOUS DEBUT 05 (Album and 64-page magazine, LP features tracks by The Armoury Show, Hugh Masekela, King,	J – Jungle 01-359 9161 JS – Jetstar 01-961 5818
The Church, Fiction Factory, Visage, Matt Bianco, Olympic Smiles, A Flock Of Seagulls, Sid Presley Experience,	JSU – Jazz Services
Howard Jones Debut MAG 05/— £2.10 (C)	Unlimited 0422 64773
VARIOUS STREET SOCA Streetwave SOCA 1/ZCSOC 1 (Chrome Cassette) £3.49 (A)	K – K-tel 01-992 8000
VARIOUS WILD SUMMER, WOW Creation Artefact CRELP 002/— £1.82 (I/RT)	KS – Kingdom –
VERY THINGS, The THE BUSHES SCREAM WHILE MY DADDY PRUNES Reflex LEX 3/— £3.05 (I/RT)	01-836 4763
ZZ TOP FIRST ALBUM Warner Brothers K 56601/456601 (W)	LK - Look 0484 643211/2
ZZ TOP RIO GRANDE MUD Warner Brothers K 56602/456602 (W)	LO - Londisc 0206-
ZZ TOP TEJAS Warner Brothers K 56605/456605 (W)	271069
IMPORTS	M — MSD — 01-961 5646 MB — Menace Breakers 01-602 1118
*BEBOP AND BEYOND SEXTET BEBOP AND BEYOND Concord (USA) CJ 244 £4.50 (IMS)	MFP – Music For
*BLAKE, Norman NASHVILLE BLUES Rounder (USA) R 0188/— £4.25 (MW)	Pleasure 01-561 3125
*BOND, Eddie ROCKING DADDY FROM MEMPHIS VOL 2. Rockhouse (Holland) ROCKHOUSE LP 8406/— £3.00 (SW)	MIS – Music Industry
*BRAFF, Ruby & DICK HYMAN AMERICA THE BEAUTIFUL Concord (USA) GW 3003/— £4.50 (IMS)	Services 01-505 4392
*BURKE, Solomon SOUL ALIVE (1981) Rounder (USA) 2042/3 (2LP) E4:50 (SV/)	MK - 041-333 9553
*BURTON, Gary SOMETHINGS COMING RCA (France) NL 89377/— £3:35 (ST)	MO - Mole Jazz 01-278 0703
CARTER, Ron & JIM HALL WEAT VILLAGE WEST Concord (USA) CJ 245/- £4.50 (IMS)  DILLARD, Varetta DOUBLE CROSSING DADDY Mr. R & B (Sweden) MR.R & B 106/- £3.50 (SW)	MW - Making Waves 01-481 9917
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*DOLLAR BRAND (ABDULLAH IBRAHIM) EKÁYA Ekapa (USA) EKAPA 005/ £3.80 (IMS)	OR – Orbitone
*FAHEY, John LET GO Varrick (USA) VARRICK 008/ £4.00 (SW)	01-965 8292
*FLECK, Bela DOUBLE TIME Rounder (USA) R 0181 £4.25 (MW)	P – Pinnacle 0689 73146
*FULLER, Bobby MEMORIES OF BUDDY HOLLY Rockhouse (Holland) ROCKHOUSE LP 8407/— £3.00 (SW)	PAC – Pacific
<ul> <li>FULLER, Johnny FOOL'S PARADISE Diving Duck (Holland) DD 4304/— £3.50 (SW)</li> <li>GILLESPIE, Dizzy DIZZY GILLESPIE AND GIANTS OF JAZZ Concord GW 3004/— £4.50 (IMS)</li> </ul>	01-267 2917/8 PK – Pickwick
<ul> <li>These albums have been advised as being available in the UK by an importer. They may be available from another import source</li></ul>	01-200 7000
which had not been formally notified to Music Week at our presstime.	PR – President
COMPACT DISCS	01-839 4672 PROJ – Projection
BEE GEES, The LIVING EYES RSD/Polydor 813642-2 (Compact Disc) £5.25 (F)	0702 72281
BRANIGAN, Laura SELF CONTROL Atlantic 780147-2 (Compact Disc) £5.50 (W)	R - RCA 021-525 3000
CAMEL STATIONARY TRAVELLER London 820020-2 (Compact Disc) E5:50 (V) CHICAGO 17 Full MoonWEA 925060-2 (Compact Disc) E5:52 (F)	RA – Rainbow 01-589 3254 RC – Rollercoaster
CLANNAD LEGEND RCA PD 70188 (Compact Disc) £5.75 (R)	RC – Rollercoaster 01-397 8957 RL – Red Lightnin'
COCKER, Joe CIVILIZED MAN EMI CDP 746038-2 (Compact Disc) £6.70 (E)	037-988 693
COSTELLO, Elvis & The Attractions PUNCH THE CLOCK F-Beat 2D 70026 (Compact Disc) £5.25 (R)	RM — Record Merchandisers
DAVIS, Miles STAR PEOPLE CBS CD 25395 (Compact Disc) £7.29 (C)	01-848 7511
DODRS, The LA, WOMAN Elektra K 242099 (Compact Disc) £5.50 (W)	ROSS - Ross 08886 2403
DOORS, The ALIVE SHE CRIED Elektra 960269-2 (Compact Disc) £6.50 (W)	RT — Rough Trade
ECHO & THE BUINNYMEN OCEAN RAIN Korova 240388-2 (Compact Disc) £6.50 (W)	01-833 2133
IGLESIAS, Julio 1100 BEL AIR PLACE CBS CD 86308 (Compact Disc) £7.29 (C)	RU - Ruff Lion -
IROM MAIDEN POWERSLAVE EMI CDP 746045-2 (Compact Disc) £7.79 (C)	01-221 1604
JEFFERSON AIRPLANE SURREALISTIC PILLOW RCA PD 83766 (Compact Disc) £5.75 (R)	SO — Stage One
JENNINGS, Waylon GREATEST HITS RCA PD 83778 (Compact Disc) £5.75 (R)	0428 4001
JENNINGS, Waylon WAYLON & COMPANY RCA PD 84826 (Compact Disc) £5.75 (R)	SOL – Soloman & Peres
KRAFTWERK MAN MACHINE EMI COP 746039-2 (Compact Disc) £5.70 (E)	0494-32711
LAST, James ROSES FROM THE SOUTH Polydor 821116-2 (Compact Disc) £5.25 (F)	SP – Spartan 01-903 8223
LAST, James IN RUSSIA Polydor 821113-2 (Compact Disc) £5.25 (F)	ST – Studio Import
LAST, James PLAYS ROBERT STOLZ Polydor 821114-2 (Compact Disc) (5:252) (F)	01-580 3438/9
MATHIS, Johnny A SPECIAL PART OF ME CBS CD 25475 (Compact Disc) (F 7:29 (C)	SW - Swift 0424 220028
MATHIS, Johnny THE BEST OF JOHNNY MATHIS CBS CD 84707 (Compact Disc) (F 7:29 (C)	T - Troian 01-961 4565
MEAT LOAF HITS OUT OF HELL Enic/Cleveland International CD 26156 (Compact Disc) F7 29 (C)	T – Trojan 01-961 4565 TB – Terry Blood 0782 620321
ORIGINAL SOUNDTRACK RAIDERS OF THE LOST ARK Polydor 821583-2 (Compact Disc) £5.25 (F) PARTON, Dolly GREATEST HITS RCA PD 84422 (Compact Disc) £5.75 (R)	0782 620321 TE Tent 0708 751881 TR Triple Earth
PARTON, Dolly THE GREAT PRETENDER RCA PD 84940 (Compact Disc) £5.75 (R)	01-995 7059
PINK FLOYD THE WALL Harvest CDS 7460368 (Compact Disc) (Double) £1340 (E)	V – Vista Sounds
QUEEN GREATEST HITS EMI CDP 74030-2 (Compact Disc) £6.70 (E)	01-953 1661
PRETENDERS, The LEARNING TO CRAWL Real \$22390-2 (Compact Disc) £6.50 (W)	W - WEA 01-998 5929
SHAKATAK DRIVING HARD Polydor 82017-2 (Compact Disc) E52 (F)	WRD – World Record
SPRINGFIELD, Rick HARD TO HOLD RCA BD 84935 (Compact Disc) E525 (R)	Distributors
STREISAND, Barbra LOVE SONGS CBS CO 10001 (Compact Disc) EX74(i)	01-636 3925
TURNER, Tina PRIVATE DANCER Capitol CDP 746041-2 (Compact Disc) (2)	X - Clyde Factors
WEATHER REPORT PROCESSION CBS CD 25241 (Compact Disc) (7.29 (C)	041-221 9844 Y - Relay 01-579 6125
Mon 3 — Fri 7th September 1984 Year to Date (36 weeks to 7 September 1984)	

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Mon 3 — Fri 7th September 1984 Album Releases 87 (inc. 17 imports) plus 34 Compact Discs

Year to Date (36 weeks to 7 September 1984) 3,534 (inc. 962 imports)

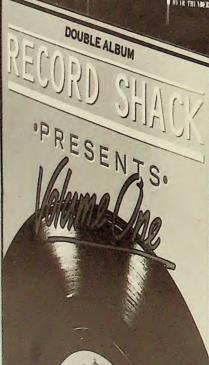
LOP US ALM	
TITLE ARTIST	LABE
1* 1 PURPLE RAIN, Prince and The Revolution	ion Warner
2 3 BORN IN THE USA, Bruce Springsteen	CoVCBS
3 2 SPORTS, Husy Lewis & The News	Chrysalis
4* 4 PRIVATE DANCER, Tina Turner	Capito
5* 5 HEARTBEAT CITY, The Cars	Elektra
6 6 GHOSTBUSTERS, Soundtrack	Ariste
7* 8 CAN'T SLOW DOWN, Lionel Richie	Motown
8* 9 OUT OF THE CELLAR, Ratt	Atiantic
9 7 VICTORY, Jacksons	Epic
10* 10 BREAK OUT, Pointer Sisters	Planet
11 * 12 SIGNS OF LIFE, Billy Squier	Capito
12 11 1984, Van Halen	Warner Bros
13* 16 SHE'S SO UNUSUAL, Cyndi Lauper	Portrait
14* 22 NO BRAKES, John Waite	EMI-America
15* 15 CONDITION CRITICAL, Quiet Riot	Pasha
16 13 ELIMINATOR, ZZ Top	Warner Bros
17 14 REBEL YELL, Billy Idol	Chrysalis
18* 18 STAY HUNGRY, Twisted Sister	Atlantic
19 17 MIDNIGHT MADNESS, Night Banger	Camel/MCA
20* 20 BREAKING HEARTS, Elton John	Getten
21* 26 MADONNA, Madonna	Sire
22 24 AN INNOCENT MAN, Billy Joel	Columbia/CBS
23* 23 THE LAST IN LINE, DIO	Warner Bros.
24 19 BREAKIN', Soundtrack	Polydor
25* 25 WARRIOR, Scandal/Patty Smyth	Col/CBS
26 21 CAMOUFLAGE, Rod Stewart	Warner Bros
27* 32 ICE CREAM CASTLES, The Time	Warner Bros.
28* 31 LIGHTS OUT, Peter Wolf	EMI-America
29 29 LOVE AT FIRST STING, Scorpions	Mercury
30* 38 SOUNDTRACK, Eddie and the Cruisers	Scotti Bros.
31 27 SEVEN AND THE, Duran Duran	Capitol
32 30 FOOTLOOSE, Soundtrack	Columbia/CBS
33 28 SELF CONTROL, Laura Branigan	Atlantic
34 33 THRILLER, Michael Jackson	Epic
35 34 STREET TALK, Steve Perry	Columbia/CBS
36* 42 FIRST OFFENSE, Corey Hart	EMI-America
37* 39 THE ALLNIGHTER, Glenn Frey	MCA
38* 43 THE GLAMOROUS LIFE, Shella E	Warner Bros
39* 51. PRIMITIVE, Nell Diamond	Columbia/CBS
40 40 SLIDEIT IN, Whitesnake	Geffen

## BULLETS 41-100

41*	N	1100 BEL AIR PLACE, Julio Iglesias	Columbia/CBS
44*	52	BANANARAMA, Bananarama	London
45*	45	BOX OF FROGS, Box Of Frogs	Epic
47*	53	17, Chicago Full Mo	on/Warner Bros
50*	58	IN ROCK WE TRUST, Y & T	ABM
52*	55	VOA, Sammy Hagar	Geffen
55*	60	SEND ME YOUR LOVE, Kashif	Arista
61*	63	ALL FIRED UP, Fastway	Columbia/CBS
64*	N	REFLECTIONS, Rick James	Gordy
65*	67	NEW SENSATIONS, Lou Reed	RCA
66*	N	L.A. IS MY LADY, Frank Sinatra	Qwest
71*	79	RUN - D.M.C., Run - D.M.C.	Profile
72*	84	PARADE, Spandau Ballet	Chrysalis
74*	81	CITY OF NEW ORLEANS, Willie Nelson	Columbia/CBS
76*	82	DANCIN' ON THE EDGE. Lita Ford	Mercury
*97	N	THE STORY OF A YOUNG HEART, A Flock Of Seaguils	Jive/Arista
88*	N	LEGEND, Bob Marley and The Wallers	laland
2*	97	THE OFFICIAL MUSIC OF THE XXIIIrd C Various	Columbia/CBS
5*	N	OUT OF CONTROL. The Brothers Johns	on ABM
100			

Bullets are awarded to those products demonstrating the greatest irplay and sales gains. hart Courtesy *Billboard* w/e September 1, 1984





DOUBLE ALBUM · RSTV 1

DOUBLE PLAY CASSETTE · RSTVK 1

#### 16 HOT DANCE TRACKS FEATURING HITS FROM

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124	27331494	7.7
• = PLATINUM (One million sales) • = GOLD (500,000 sales)	= SILVER	title's availability in sheet i stel: MG Spotlight 5
ດ້ TITLE ກັກເອັ້າ ເອັ້າ (Producers) Publisher Label 7" (12") number (Distributor)	ちた TITLE うちょう Artist だぶ ふざ (Producer) Publisher Label 7" (12") number (Distributor)	Star Star Star Star
1 5 CARELESS WHISPER George Michael (George Michael) Morrison Leahy Music (S) Epic (17.44603 (C)	26 28 3 THE MORE YOU LIVE, THE MORE YOU LOVE A Flock Of Seaguits (Stave Lovell) Zomba Music Jive JIVE (1) 52 (C)	51 NEW KILLED Motorhead
2 3 2 I JUST CALLED TO SAY I LOVE YOU (from 'The Woman In Red') Stevie Wonder (Stevie Wonder) Jobete/Black Bull Music (S) Motown TMG 1349 (R)	27 27 8 LOVE SONGS ARE BACK AGAIN (MEDLEY) Band Of Gold IPete Wingfinkl/Paco Saval) Various RCA RCA(T) 428 (H)	52 51 EMPTY Gary Moo
3 2 10 AGADOO Black Lace () Copyright Control Floir FLA 107(T) (P)	28 17 5 IT'S A HARD LIFE Queen (Queen/Mack) Queen/EMI Music (S) EMI (12 QUEEN 3 (E)	53 35 11 STUCK Lionel Rich
4 3 LIKE TO GET TO KNOW YOU WELL Howard Jones (Rupert Hine) Warner Bros. Music (S) WEA HOW 5(T) (W)	29 40 3 ARE YOU READY Record Shack SOHO(T) 24 (IDS) Break Machine (Jacques Morali) Record Shack/Jess (Leosong)	54 NEW LOVE G
5 6 9 SELF CONTROL Leura Branigan (Jack White(Robbie Buchanan) Sugar Music(MCA Music	30 20 9 CLOSEST THING TO HEAVEN The Kane Gang (Pete Wingfield) ATV Music (S) Kitchenware(London SK(X) 15 (F)	55 33 7 THE DA
<b>6</b> 15 3 PASSENGERS (re-mix) Rocket/Phonogram EJS 5(12) (F) Elton John (Chris Thomas) Big Pig/CBS Songs (S)	31 26 8 EVERYBODY'S LAUGHING Phil Fearon & Galaxy (Phil Fearon Handle Music S Ensignilsland (12ENY 514 (E)	56 MEW MAGIC Rose Royce
7 16 3 DR. BEAT Miami Sound Machine (Emilio Estefan) CBS Songs	32 MADAM BUTTERFLY (Un Bel Di Vedremo) Charizma/Virgin MALC 5/12) (F) Malcolm McLaren (S. Hague/W Turbiti) CBS Songs/M. McLaren/Charisma/Chappell	57 34 10 EYES W
8 7 6 WHATEVER I DO (WHEREVER I GO) Proto ENA(T) 119 (A) Hazell Dean (P Waterman/M Stock/M Ariken) All Boys Music/Copyright Control	33 21 10 TOSSING AND TURNING Windparnmer (Kevin McLin) The Welk Music/Heath Levy (S) ** MCA MCA(T) 897 (C)	58 36 3 THE IN David Sylv
9 5 12 TWO TRIBES O Frankie Goes To Hollywood (Travor Ham) Parfact Songs S ZTT/Island 112/ZTAS 3 (E) Cassatte: CTIS 103	34         66         2         TALKING IN YOUR SLEEP Bucks Fizz (Andy Hill) Warner Brothers Music         RCA FiZ(T) 2 (R)	59 44 5 IN THE The Farme
10 9 7 STUCK ON YOU I & S Productions IS(T) 002 (IDS) Trevor Walters (I & S Production) Warner Bros Music (S)	35 25 8 HOLE IN MY SHOE O neil (Dave Stewart) Island Music (\$ WEA YZ 10(1) (W)	60 68 2 MASQU
11 23 2 I'LL FLY FOR YOU Reformation/Chrysalis SPANIXI 4 (F) Spandau Ballet (Tony Swain/Steve Jolley/Spandau Ballet) Reformation Publishing (S)	36 24 9 DOWN ON THE STREET Shakatak (Nigol Wright) Skratch Muzie S Polydor POSP(X) 688 (F)	61 ALL IN Artec Cam
12 8 12 WHAT'S LOVE GOT TO DO WITH IT Coprind (12/CL 334 (E) Tina Turner (Terry Britton) Rondor Music/Good Single/Chappell Music	37 NEW HOT WATER Level 42 (Ken Scott) Chappel/Level 42/Island Visual Arts Polydor POSP(X) 697 (F)	62 46 15 WAKE Wham! (G
13 10 30 WHITE LINES (DON'T DON'T DO IT Sugar Hill/PRT SH(L) 130 (A) Grandmaster & Melle Mel (Robinson/Mel Robinson/I) Four Hills/Heath Levy Music	38 31 8 YOU THINK YOU'RE A MAN Divine (Stock/Aitken/Evangeli/Waterman) CBS Songs Proto ENA(T) 118 (A)	63 NEW Atrika Ba
14         11         3         2. MINUTES TO MIDNIGHT Iron Maiden (Martin "Jah" Birch) Zomba Music         EMI (12)EMI 5489 (E)	39 NEW SUNSET NOW Virgin/Sound Diagrams/Warner Bros. Music	64 67 2 THE GI
15 19 6 SOME GUYS HAVE ALL THE LUCK Warner Brothers W 9204(T) (W) Rod Stewart (Michael Omartian) Warner Bros. Music (S)	40 41 3 GIRL YOU'RE SO TOGETHER Motown TMG(T) 1355 (R) Michael Jackson (Freddic Perren/Fonce Mizell) Jobete Music	65 NEW The Blue
16 13 11 ON THE WINGS OF LOVE Jeffrey Osborne (George Duke) Rondor Music (S) A&M AM(X) 198 (C)	41 47 2 TOUR DE FRANCE ('Breakdance' Remix) Kraftwerk () EMI Music EMI (12)EMI 5413 (E)	66 54 3 LADY S
17 22 3 MOTHERS TALK Tears For Fears (Chris Hughes) Virgin/10 Music Mercury/Phonogram IDEA 7(12)(F)	42 45 3 YOU'RE NEVER TOO YOUNG Abstract Dance (12) AD 001 (P) The Cool Notes (The Cool Notes/John Burns) Abstract Sounds	67 NEW YOU HA
18 56 2 GHOSTBUSTERS Ray Parker Jr. (Nay Parker Jr.) Warser Brothers Music Arista ARIST (12)580 (F)	43 32 11 YOUNG AT HEART London LON(X) 49 (F) The Bluebelts (Bob Andrews) Colin Fairley)! Clive Banks/ATV/In A Bunch Music (S)	68 50 11 BREAK
19 14 10 WHEN DDVES CRY O Warner Biothers W328671) (W) Prince (Prince) Island Music (S) Cassette: W32867	44 30 12 TIME AFTER TIME O Cyadr Lauper (Rick Cherrolf) RelitarWarner Bros Music Portrait(Epic (T)A4290 (C)	69 NEW SHE BO
20 12 41 RELAX O Frankin Goes To Hollywood (Travor Hom) Perfect Songs S ZTTI/Island (12/ZTAS 1 (E) Cessetta: CTIS 10/2	45 59 2 FOREST FIRE Loyd Cole and The Commations (Paul Hardiman) CBS Songs Polydor COLE(X) 2 (F)	70 69 2 CASTL The Armo
21 18 6 SUNGLASSES Tracey Ullman (Peter Collins) Acuff Rose Music (S) Stiff BUY(17) 205 (C)	46 49 3 MR. SOLITAIRE Animal Nightlife (Michael Brauer) CBS Songs/Karta Music	71 NEW WAITIN
22 43 3 BIG IN JAPAN Alphaville (Orlando) Warner Bros. Music WEA X9505(T) (W)	47 38 12 I WON'T LET THE SUN GO DOWN ON ME O Nik Kershaw (Peter Collins) Rondor Music/Arctic King (S) MCA NIK(T) 4 (C)	72 42 11 LOVE F Alison M
23 NEW WILLIAM, IT WAS REALLY NOTHING The Smithe Llohn Porter) Warner Bros. Music Rough Trade RT(T) 166 (URT)	48 37 5 JUST THE WAY YOU LIKE IT The S.O.S. Band (Jimmy Jam/Terry Lewis) CBS Songs Tabu/Epic (TIA 4621 (C)	73 71 2 THE ON Elvis Cost
24 NEW MASTER AND SERVANT Mute 780NG 6 (12"-1280NG 6) (UR1/SP) Depeche Made (D. Miller/Depeche Mode/G. Jones) Grabbing Hands/Sonet Music	49 39 5   NERVOUS SHAKEDOWN ACIOC (ACIOC) J Abert & Son Atlantic A 5651(T) (W)	74 48 3 YOU A Change
25 29 3 I NEED YOU Planet RSP(T) 107 (R) Pointer Sisters (Richard Perry) Rondor/Warner Bros. Music	57 5 SUMMER HOLIDAY Kevin The Gerbil (Peter Hammond:Roddy Matthews) EMI Music	75 NEW YOU G
	11313133	

D.000 s		s)	RE indicates a re-entry	(S) = Indic Top 75 on
No. 4	11.031	4.4.	S TITLE S Artist (Producer) Publisher Label 7" (12") nu	mber (Distributor)
26	28	3	THE MORE YOU LIVE, THE MORE YOU LOVE A Flock Of Seaguilis (Steve Lovell) Zomba Music	Jive JIVE (T) 62 (C)
27	27	8	LOVE SONGS ARE BACK AGAIN (MEDLEY) Band Of Gold (Pete Wingfield/Paco Saval) Various	RCA RCA(T) 428 (H)
28	17	6	IT'S A HARD LIFE Oucen (Oucen/Mack) Oucen/EMI Music (S)	EMI (12) QUEEN 3 (E)
29	40	3	ARE YOU READY Record Sha Break Machine (Jacques Morali) Record Shack/Jes	ck SOHO(T) 24 (IDS) s (Leosong)
30	20	9	CLOSEST THING TO HEAVEN The Kane Gang (Pate Wingfield) ATV Music (S) Kitchenv	vara/London SK(X) 15 (F)
31	26	8	EVERYBODY'S LAUGHING Phil Fearon & Galaxy (Phil Fearon) Handle Music S Ensi	gn/1sland (12)ENY 514 (E)
32	NE	W	MADAM BUTTERFLY (Un Bel Di Vedremo) Charis Malcolm McLaren (S. HaguerW Turbin) CBS Songs/M. McLar	ma/Virgin MALC 5(12) (F) en/Charisma/Chappell
33	21	10	TOSSING AND TURNING Windjømmer (Kevin McLin) The Welk Music/Heath Levy (S)	MCA MCA(T) 897 (C)
34	66	z	TALKING IN YOUR SLEEP Bucks Fizz (Andy Hill) Warner Brothers Music	RCA FIZ(T) 2 (R)
35	25	8	HOLE IN MY SHOE O neil (Dave Stewart) Island Music (S)	WEA YZ10(T) (W)
36	24	9	DOWN ON THE STREET Shakatak (Nigal Wright) Skratch Music (S)	Polydor POSP(X) 688 (F)
37	NE	W	HOT WATER Level 42 (Ken Scott) Chappell/Level 42/Island Visual Arts	Polydor POSP(X) 697 (F)
38	31	8	YOU THINK YOU'RE A MAN Divine (Stock/Aitken/Evangeli/Waterman) CBS Songs	Proto ENA(T) 118 (A)
39	NE	W	SUNSET NOW Heaven 17 (B.E.F./Greg Walsh) Virgin/Sound Diagrams/Warner	Virgin VS 708(12) (E) Bros. Music
40	41	3	GIRL YOU'RE SO TOGETHER Mot Michael Jackson (Freddie Perren/Fonce Mizell) Jol	own TMG(T) 1355 (R) lete Music
41	47	2	TOUR DE FRANCE ('Breakdance' Remix) Kraftwerk () EMI Music	EMI (12)EMI 5413 (E)
42	45	3	YOU'RE NEVER TOO YOUNG Abstr The Cool Notes (The Cool Notes/John Burns) Abstract Sound	act Dance (12) AD 001 (P)
43	32	11	YOUNG AT HEART The Bluebelts (Bob Andrews/Colin Fairley)) Clive Banks/ATV/In	London LON(X) 49 (F)
44	30	12	TIME AFTER TIME O	Portrait/Epic (T)A4290 (C)
45	59	2	FOREST FIRE Lloyd Cole and The Commotions (Paul Hardiman) CBS Songs	Polydor COLE(X) 2 (F)
46	49	3	MR. SOLITAIRE Animal Nightlife (Michael Brauer) CBS Songs/Kart	Island (12)IS 193 (E
47	38	12	I WON'T LET THE SUN GO DOWN ON ME Nik Kershaw (Peter Collins) Rondor Music/Arctic King (S)	
48	37	5	JUST THE WAY YOU LIKE IT The S.O.S. Band (Jimmy Jam/Terry Lewis) CBS Songs	Tabu/Epic (T)A 4621 (C)
49	39	. 5	NERVOUS SHAKEDOWN	Atlantic A 9651(T) (W)
FO	57	5	ACIDC (ACIDC) J Albert & Son SUMMER HOLIDAY Kevin The Gerbil (Pete Hammond/Roddy Matthews) EMI Musi	Magnet RAT 3 (R)

51 51	Ne on the other	-	F., TITLE Ø Artist Ø (Producer) Publisher Label 7″ (12″) numbe	
51	NE	-		er (Distributor)
-		W	KILLED BY DEATH Motorhead (Vic Maile/Guy Bidmeed) Meter Music (Leozong) Br	anze BRD(X) 185 (F)
52	51		EMPTY ROOMS Gary Moore (Peter Collins) 10 Music 10/Virgi	n TEN 25(12) (E)
53	35	11	STUCK ON YOU Motow Lionel Richie (Lionel Richie) James Anthony Carmichaell Warner Bros.	n TMG(T) 1341 (R) Music S
54	NE	W	LOVE GLOVE Visage (Visage) Metropolis Music Poly	dor POSP(X) 631 (F)
55	33	7	THE DAY BEFORE YOU CAME Blancmange (Peter Collins) Bocu Music London BLANC 8 (1	2" - BLANX & (F
56	M	W	MAGIC TOUCH Streetwi Rose Royce (Babby El/Rose Royce) Mercy Kersey/Li'l Mama Musi	we (MIKHAN 21 (A
57	34	10	EYES WITHOUT A FACE Billy Idol (Keith Forsey) Chryselis Music S Chr	ysais IDOL(X) 3 (F
58	36	3	THE INK IN THE WELL	Virgin VS 700 121 (E
59	44	5	IN THE COUNTRY The Farmer's Boys (Bruce Woolley) Shadows Music(Carlin Music	EMI(12) FAB 2 (E
60	68	2	MASQUERADE Record Sha Evelyn Thomas (Ian Levine/Fiachra Trench) Record Shack/Jess (Le	k SOHO(T) 25 (IDS bsong)
61		W	ALL I NEED IS EVERYTHING Artec Camera (Mark Knopfler) Warner Bros. Music	WEA AC IT IW
62	46	15	WAKE ME UP BEFORE YOU GO GO	Epic (1)A4440 (0
63	M	W		Polydor AFR(X) 2 (F Con.
64	67	2	THE GIRL FROM IPANEMA Astrud Gilberto (Creed Taylor) MCA Music Verver	Polydor (PA(X) 1 (F
65	CI	W		ondon LON(X) 54 (F c
66	54	3	LADY SHINE (SHINE ON) Fourth & Broadway/Is T.H.S. — The Horne Section (Henry Horne) Flugel Horn Music	land (12)BRW 10 (8
67	M	W	YOU HAVE Some Bizzare/Pho Marc Almond (Mike Hedges) Metropolis/Warner Bros Music	nogram BZS 24 (I
68	50	11		lor POSP(X) 690 (F
69	M	W	and a second	it/Epic (T)A 4620 (C sic
70	69	2	CASTLES IN SPAIN	hone (12)R 6073 (R
71	M	W	WAITING FOR THE LOVE BOAT The Associates (Martin Rushent) APB Music	WEA YZ16(T) (W
72	42	11	LOVE RESURRECTION Alison Moyet (Tony Swain/Steve Jolley) J & S Music/Copyright Co	CBS (T)A4497 (0
73	71	2		F-Beat XX 37(T) (W
74	48	3		VEA YZ14(T) (W
75		EW	YOU GET THE BEST FROM ME (Say, Say, Say)	CA MCAITI 914 (C

1000 H	TITLE Artist (Producer) Publisher Label 7'' (12'') number (Distributor)
78	BIG CITY NIGHTS The Scorpions (Dieter Diorks) Breeze/Zomba Music Harvest (12) HAR 5231 (E)
80	YOU KEEP ME COMING BACK A&M AM(X) 209 (C) Brothers Jahnson (Leon F. Sylvers IU/Keg Johnson) Chappell Music
17	SOMEBODY Junior (Arif Mardin) Junior/Samusic/Mi-Jambe/Airs & Graces London LON(X) 50 (F)
76	17 Rick James (Rick James) RCA Music Gordy TMG(T) 1348 (R)
70	ALL OF YOU Julio Iglesias and Diana Ross (R Perry(R Arcusa) Tony Renis/Rondor/CBS Songs
-	ENCORE Streetwave (MIKHAN 23 (A) Cheryl Lynn/Terry Lewis/James Harris) Tan Division/Flyte Tyme Tunes
95	I CAN DREAM ABOUT YOU (from 'Streets Of Fire') Dan Hartman (Jimmy Jovine/Dan Hartman) Multi-Level Music MCA MCA(T) 895 (C)
86	CCCAN'T YOU SEE Parlophone (12)R 6074 (E) Vicious Pink (Tony Mansfield) Warehouse/Heath Levy Music
82	WHAT IS LIFE Island (12)IS 150 (E) Black Uhuru (Black Uhuru)Steven Stanley/Paul "Groucho" Smykle) Rydim Music
	78 80 77 76 70 — 95 86

This Week	1000+	TITLE Artist (Producer) Publisher Label 7" (12") (	number (Distributor)
85	93	ONLY WHEN YOU LEAVE Reformat Spandau Ballet (Tony Swain/Steve Julley/Spandau Ballet)	tion/Chrysalis SPAN(X) 3 (F) Reformation Publishing
86	-	DON'T STOP RUNNIN' Y & T (Tom Allom) Rondor Music	A&M AM(X) 208 (C)
87	96	TINSEL TOWN IN THE RAIN The Blue Nile (Paul Buchanan/Robert Bell) Flag 22 Music	Linn/Virgin LKS 2(12) (E)
88	-	ORIGINAL SIN The Senate (Rusty Egan) Metropolis/Warner Bros Music	WAR (12) WAR 1 (A)
89	73	LAMENT Ultravox (Ultravox) Sing-Sing Song=/Jump-Jet/Mood/Hot Fo	Chrysalis UV(X) 2 (F) od Music
90	88	TAXMAN Rockwell (Curtis Anthony Nalen/Rockwell) Northern Songs	Motown TMG(T) 1345 (R)
91	92	DEAD AND BURIED Alien Sex Fiend (K. Thomas) Cherry Red Music Anagram/C	Cherry Red (12) ANA 23 (P)
92	89	DON'T TAKE MY COCONUTS Kid Creale & The Coconuts (August Darnell) EMI Music	Island (12)IS 190 (E)
93	91	ANOTHER SILENT DAY The Adventures (Steve Harvey) Chrysalis Music	Chrysalis CHS (12)2000 (F)

#### TITLE Artist (Producer) Publisher Label 7" (12") number (Distributor) This Wook Yook WHAT I LIKE MOST ABOUT YOU IS YOUR GIRLFRIEND The Special AKA (D. Cethell) Plangent Visions 2 Tone/Chrysalis CHS TT (12)27 (F) 94 -BLUE MONDAY New Order (New Order) B E/Warner Bros. Music 95 Factory (FAC 73) (UP) RE-RON Gil Scott-Heron (Bill Laswell) Brouhaha Music (Leosong) Arista ARIST (12) 573 (F) 96 -THE 5 LIVE EP LR.S. (IRSX 112) (C) The Truth (Mix by Hein Hoven) Warner Bros'Peter Maurice/EMU/Cop Con. 97 ---90 GO WEST (CRAZY SPINNING CIRCLES) The Cull (John Brand) Chappell Music Beggars Banquet BEG 115(T) (W) 98 THERE GOES MY BABY Donna Summer (Michael Omartian) Carlin Music Warner Brothers U \$438(T) (W) 99 ----100 - CREEP The Fall (John Leckie) Minder Music Beggars Banquet BEG 116(T) (W)

Compiled by Gallup for the BPI. Music Week and the BBC based on a sample of 250 conventional record outlets. Records which would have appeared between positions 76-100 have been excluded if their sales have failen in two consecutive weeks, and if their sales fell by 20 per cent compared with last week.

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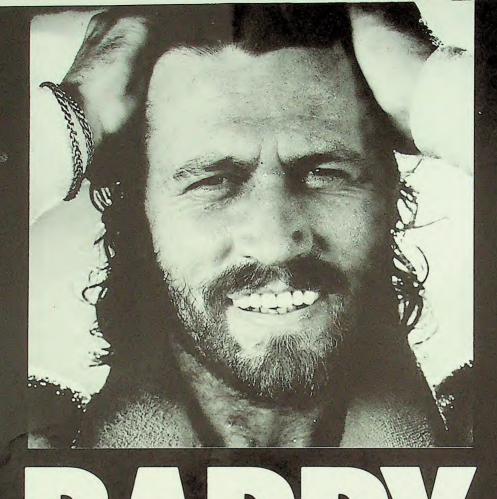
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A&M AMI X 65002	Lifestyle LEG 15	RCA PL 70109	Polydor POLD 5160	Reformation/Chrysalis CDL 1403	F-Beat ZL 70317	Starblend ERIC 1	CBS 10031	Loose End/MCA CHUNK 1	JY Eternal/Beggars Banquet BEGA 54	Virgin V 2285	Motown STMA 8037	A&M AMLX 65007	Stoic SRTV 1	M "BEAT STREET" Atlantic 7801541	Rough Trade ROUGH 61	Warner Brothers K 56744

1221

FORMER Teardrop Explodes key

and based in Islington. They have previously recorded four

singles for Anagram, all of which have narrowly missed the top 100, and an album Who's Been Sleeping In My Brain? released last

Although the single is pro-duced by Ken Thomas, the band are working with Kevin Armstrong (currently pro-

Armstrong (currently pro-ducing Thomas Dolby) on their next LP.

on

December.

5

## **Bar members** from Buzzz

NORTH EAST of England rock promoter Barry McKay and Jonathan White are managing Members Of The Bar, a new band which has attracted local TV and record industry A&R interest. Members Of The Bar feature the nucleus of RCA band Buzzz – the line-un includes Tony

the nucleus of NCA baild buzzz – the line-up includes Tony Scantlebury, formerly with Eddy Grant's band, Keeling Myers-Lee, and Jenny and Dorry who both play keyboards and alternate on lead vocals.

lead vocals. McKay says: "Buzzz enjoyed enormous press and media atten-tion and were signed by RCA in the face of severe competition from other companies. The new band intend to take it from there with the sure-fire strength of their new material." new material."

The band recently played the ICA in London.

**Gospel band** to return

PETRA, THE five-strong US gospel rock band which con-cluded a European tour at the Green Belt Festival last Sunday (26), will return to the UK in the spring for a fully-fledged tour, in-

spring for a fully-fledged tour, in-cluding a televised date at Coventry Cathedral. The band, noted for its spec-tacular stage effects, will also film a UK TV special in the US next month. Their current LP Not Of This World, released on their own Starsong label, is available through Kingsway here.

n Total Contro TOTAL CONTROL, the label and production company started earlier this year, is expanding its activities to include concert pro-motion, artist management and music publishing. The company had two hit singles with Paul Hardcastle's You're The One For

Me and Guilty. Total Control, run by well-known London DJ Steve Walsh and Essex club owner Keith Giles, has just promoted its first London gig, Break Machine at the Lyceum, and also has I-Level lined-up for the same venue this Friday (31).

AJ, a young black singer whose first single will be a cover of Michael Jackson's Wanna Be Startin' Something, for manage-

#### Talent tips

ALTERNATIVE RADIO have parted company with EMI Records after the release of one single Valley Of Evergreen and, although still signed to EMI Music for publishing, are free to sign to another label.

Alternative Radio features brothers Ron and Alan Fennah who were one-time members of Buster, a Liverpool band signed to RCA in the late Seventies. Valley Of Evergreen was released in February but despite good press reviews, top 30 Radio Luxem-bourg and picking up airplay on 16 ILR stations,

failed to make the national chart. The duo recently recorded a Radio One session for Janice Long which went out on the air last Saturday (25). Contact: Rob Fennah, FM Promotions, Orchard House, 50/60 Pensby Road, Heswall, Wirral, Cheshire L60 7RE (051-334 5133).



STEVE WALSH (left) and Keith Giles: A natural progression into other areas of the music business.

> JUNGLE RHYTHM, a label which describes itself as "a travelogue of music, specialising in electro and beatboxing from all urban and uncharted centres of the earth" is looking for singers/groups of an unusual and bizarre nature for recording and live work. Contact: Andy Sojka-or-Dick.Miller, 262 Hollo-way Road, London N7 (01-609 7017/8).

7SJ. Tel: 01-735 8171

said

expected to sign with a major, he

will continue to work in a produc-tion capacity on various TC acts. Walsh said: "The Idea is to create a stable of artists who will be able to work with each other in

various capacities — as per-formers or songwriters, and even

going out on the road together in package tours. Since the Total Control label was started earlier this year, we have been approached by various bands

and artists for representation. "With my experience and con-tacts as a DJ and Keith Giles' as a

club promoter, it is a natural pro-

gression to move into other areas of the music business," Walsh

Total Control is now based at Room 414, South Bank House, Black Prince Road, London SE1

A BAND claiming to bring England and Wales together musically is looking for recording and wales to-lishing interest. 1-2-3, which evolved at the 1-2-3 Studios in Cardiff, includes in its line-up studio engineer Dave Pierce (musical director for Harlech Delayion), and eigenstate and the state of Television) and singer/songwriter Mark N, from Brighton. They have recorded two masters, both original songs penned and sung by Mark N, God Only Knows — "an uptempo pop sound" — and It's Only You — "a powerful ethereal ballad".

Only You — "a powerful ethereal ballad". Contact: Mark Niedzwiedz, 45 Port Hall Road, Brighton, Sussex (0273 500067).

#### R FORMAL J 5 G

#### **Monsters Of Rock**

THE FIFTH anniversary of the Castle Donington festival brought together an internation-ally-acclaimed bill of heavy metal/hard rock stars, which attracted a predictably enormous

crowd. US glam rockers Motley Crue opened the proceedings in fine style, showing why they've swept German band Accept, recently signed to CBS, presented a 'no-frills' example of metal at its heaviest, while Y&T flew in from San Fransisco with their own brand of blues-based hard rock.

Gary Moore is a fine guitarist who's assembled some excellent musicians. With drummer Bobby Chouinard (borrowed from Billy Squier) and multi-instrumentalist Neil Carter (ex-UFO), he played a selection of songs from the Virgin albums Victims Of The Future and Corridors Of Power, plus his Parisienne Walkways hit single as an encore. Since his Sabbath days, Ozzie

Osbourne, has succeeded in carving a niche for himself as a crazed wildman. He lived up to his image bounding around the stage to Crazy Train and the evergreen Paranoid. This was Van Halen's first British appearance for four years, and it was wall worth the wait

and it was well worth the wait. Lee Both, and with guitar expertise provided by Eddie Van Halen, the band ambled through a selection of their finest tunes. The Top Ten single Jump was one of the highlights, as the band revealed a variety that perfectly suited their sense of style and panache. They truly are a rare breed in hard rock circles.

AC/DC closed the show in their

accustomed manner. To their credit, they've patented a sound that many have tried (unsuccessthat many have tried (unsuccess-fully) to copy. The problem is that they've never really developed from there. That's great for hard-core headbangers, but for those who demand more, it can be frustrating. Still, they adequately topped probably the best Donington bill so far, so they have little reason to complain. BRAD DAVIS

### Lyn Paul

LYN PAUL was the blonde one in LYN PAUL was the blonde one in The New Seekers and since the break-up of that popular harmony group several years ago she has been quietly carving out a solo singing career for herself. Her recent Talk Of London season was a rare appearance in the Work End and revealed that

the West End and revealed that Paul has developed a fine and confident style as a cabaret performer. There were only a couple of brief reminders of her New Seeker days, principally via I Get A Little Sentimental Over You

and You Won't Find Another Fool Like Me. Her 45-minute act featured regulation cabaret songs like New York New York, I Am What I Am and I Will Survive (which she performed superbly as a ballad) but the real indication of her vocal talent came with the performance of her new single, Make The Night.

The record is bang up to date in style and revealed that Paul has the ability to be a viable recording artist of the Eighties. What's more she's got a fine live act, even if it is a little on the short side

CHRIS WHITE

### **Bertice Reading**

BERTICE READING makes a wel-come return to cabaret with her current short season at the Kings Head Theatre Club in Islington. This time around it is a com-pletely new show, Bertice Is Back!, but 30 years after she first visited the UK she has lost none

visited the UK she has lost none of her magic on stage. When it comes to innuendo and sheer sauciness, few per-formers can emulate Bertice Reading — yet she has the re-markable ability to switch from light comedy to sheer pathos, and change the whole mood of her audience. Ragtime Rosie is a wonderful tonque-in-cheek soon ner audience. Ragtime Rosie is a wonderful tongue-in-cheek song, and Find Out What They Like And How They Like It, which opens and closes the show, is ideally suited to the Reading style. Other songs like Lush Life, Mean To Me, and I Got It Bad And That Anit Coord underline the

That Ain't Good, underline the more serious side of Ms Reading's vocal style, and with torch songs like My Man and Free Analysis and the second the Again she reveals a scorching style that could overshadow

Again she reveals a scorching style that could overshadow Shirley Bassey. This is Bertice Reading's third season at the Kings Head, and is every bit as good, as her Pack Up All Your Cares And Woes and Every Inch A Lady shows Fans Every Inch A Lady shows. Fans will be pleased to know she is currently recording a new album for That's Entertainment Records. CHRIS WHITE

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1	MEM	STYLE COUNCIL: Far East & Far Out	PolyGram
	1	BREAKDANCE, You Can Do It!	K-tel/P'Gram
3	3	MICHAEL JACKSON: Making Of Th	riller Vestron
2 3 4	7	U2: Live "Under A Blood Red Sky"	Vestion
5	5	BOB MARLEY & THE WAILERS: Leg	iend Island
56		DAVID BOWIE: Serious Moonlight	mont Modial
7	2	DIO: Live In Concert	PolyGram
8		THE ARMS CONCERT: Part II	Videoform
9	6		Videoform
10	9	M. SCHENKER GROUP: Rock Will N	ever Die
			Hendring
11	13	HAWKWIND: Night Of The Hawks	Jettisoundz
12	10	<b>NEIL DIAMOND: Love At The Greek</b>	Vestron
13	14	HOWARD JONES: Like To Get To	Know You
		Well	Warner
14	17	THE COMPLEAT BEATLES	MGM/UA
15	11	DIRE STRAITS: Alchemy Live	PolyGram
16	15	THE BEATLES: A Hard Day's Night	Vestron
17	16	DAVID BOWIE: Serious Moonlight	Videoform
18	12	DURAN DURAN	PMI
19	-	NOW, That's What I Call Music Vide	o II Virgin/PMI
20	29	CULTURE CLUB: A Kiss Across The	Ocean Virgin
21	-	PINK FLOYD: The Wall	Thorn EMI
22	-	JUDAS PRIEST: Live	CBS/Fox
23	18	STYX: Caught In The Act Live	A&M/PVG
24	24	QUEEN: Greatest Flix	PMI
25	19	ELVIS PRESLEY: That's The Way It I	s MGM/UA
26	28	BIG COUNTRY: Live	PolyGram
27	25	AMERICAN HEARTBEAT	CBS/Fox
28	23	MOTORHEAD: Live in Toronto	Avatar
29		PAT BENATAR: Benatar	RCA/Columbia
30		WHITESNAKE: Live!	PMI

Walsh and Giles have signed

ment Although Hardcastle has now left the Total Control label and is



#### Edited by BARRY LAZELL





IT WAS no great surprise, but it still doesn't happen very often — Stevie Wonder crashes the disco/ dance chart at the pole position with I Just Called To Say I Love You, his most immediately successful single in some 19 years of hitmaking in the UK. Despite being a film number and having more of a pop than dance feel to it, the record is clearly a big summer club hit just as much as a radio and pop chart smash.

Stevie's breakneck entry at the top is a minor blow to the Cool Notes, whose You're Never Too Young far outsold everything this week bar the Motown maestro, and could have provided a number one debut for the new Abstract dance label. However, despite the track's promotion (mostly on pirate airwaves), few including Abstract — could have anticipated the speed of the record's climb to take even the runner-up position. With pop crossover now well underway, the Cool Notes would certainly seem to be one of the UK's major black music finds this summer. Moving from 23 to eight on the chart, and hotter-than-hot on club floors, is Alicia Myers with You Get The Best Of Me (Say Say Say).

Moving from 23 to eight on the chart, and hotter-than-hot on club floors, is Alicia Myers with You Get The Best Of Me (Say Say Say). Myers has been around on the specialist scene for some years now, not always getting UK release, but usually managing to chart imported albums in the disco/dance LP chart.

This 12-incher, however, commendably rush-released here by MCA as soon as its first impact on import became obvious, is clearly a breakthrough. MCA also has a big crossover hit, Tossing And Turning from Windjammer (still at five to give a Top 10 double), which is the successful spearhead of a new assault.

of a new assault. Second Image's Sing And Shout (down to 32 from 19) is so far failing to live up to the company's hopes, but only one place behind it on the current chart is a further MCA newie on first entry, in the shape of East Coast Offering's melodic jazz-funk track Don't Take Your Love Away. This group comprises session musicians directed by Fusion keyboard player Tim Eyermann, and the fact that MCA considers their potential high is suggested by the fact that their eponymous album is released here simultaneously with the 12-inch (on MCF 3234).

3234). Another label suddenly back in the swing is Streetwave, which despite the continuous success of its sister Street Sounds compilation album line, has issued a string of 12-inchers in recent months which have gone precisely nowhere. However, eschewing original productions for three very shrewd licensing deals, Streetwave now suddenly has three chart jumpers in the form of Cheryl Lynn's Encore (13 from 32), Rose Royce's Magic Touch (23 from 38), and El Chicano's Let Me Dance With You (new at 42). The Lynn track has been a club favourite via import and LP play for months, so it is something of a mystery why its UK release should have taken so long.

The motion why its UK release should have taken so long. Other notable chart climbers include Manu Dibango's Abale Dance, giving Carrere its biggest seller in the general dance market since Dolce Vita (ironically with a decidely NON-Hi-NRG record), and also Precinct's Shining Star, which has garnered supportive reviews from most quarters, and looks like being the hit to pull the very consistent Passion label out of its solely Hi-NRG market.

very consistent Passion label out of its solely Hi-NRG market. Finally, Stephanie Mills' The Medicine Song, creeping into the chart in the anchor position on initial import sales, but now rush-released here by Phonogram on Club JABX 8, is not one to be caught without: early indications suggest it could well be one of the biggest dance/pop crossovers during September. Originally produced by the song's writer David "Hawk" Wolinski, the 6' 30" UK 12-inch mix is the latest work of US desk wizard Mark Berry.

Footnote: Lest anybody should overlook the fact, White Lines (Don't Don't Do It) hits its *fortieth* week on the disco top 50 this week — and celebrates the fact by moving up five places! Wills: re-touched

#### Product news

VIOLA WILLS' Gonna Get Along Without You Now, a Top 10 pop hit on Ariola/Hansa back in 1979, is being reissued on the Touch label, a division of Unigram Records. Using the original vocal track, the backing has been dramatically re-recorded to create a 1984 uptempo feel. Catalogue number is TOU 5, distributed via PRT ... new from the Melody Makers on EMI America (EA 180) is Rock It, a retitled version of the Bob Marley song Stir It Up which was once a hit for Johnny Nash. The group has a natural affinity for the Marley composition, since they are Bob and Rita's children Cedella, Sharon, Steve and Ziggy.

for the Marley composition, since they are Bob and Rita's children Cedella, Sharon, Steve and Ziggy. Satril Records has acquired the UK rights to Do You Know What I Mean by Gwen McCrae, an extremely strong side likely for 12-inch release soon ... possibly the current marketing men at Polydor don't even know it, but first time around (summer of '64), The Girl From Ipanema was credited to Stan Getz and Joao Gilberto. Joao's wife Astrud, who handles most of the vocal, was incognito at the time; it was her very first recording, and was the result of a studio try-out done purely for interest, then used when it was heard to work so well. The current reissue if anything over-redresses the balance by crediting the whole thing to Astrud. Credited on neither release, but playing on the session all the same, is the song's writer, Antonio Carlos Jobim (who went on to make a duet album with Francis Albert Sinatra.

Albert Sinatra. The James Brown/Afrika Bambaataa collaboration Unity, mentioned here some weeks back, eventually appeared as a 6-track mini-LP in its US 12-inch form. The standard US 7-inch contained parts 1 & 2 of the track, while the mini-LP also had long club, rap, instrumental and accapella variations, plus some snippets of Brown off the cuff in the studio. Tommy Boy label boss Tom Silverman admitted that he had pushed this format rather than a standard 12-incher because its chances of getting (a) racked and (b) charted in the US were considerably higher if people considered it to be an album. The record does not yet seem to be slated for British release, but if the US version does appear here without alteration and is marketed as a straight 12-inch single, it will probably fall foul of the BPI/Gallup classifications with regard to both number of tracks and running time, and thus find itself album-charted anyway.

To be an album. The record does not yet seem to be slated for British release, but if the US version does appear here without alteration and is marketed as a straight 12-inch single, it will probably fall foul of the BPI/Gallup classifications with regard to both number of tracks and running time, and thus find itself album-charted anyway. WEA International A&R manager Lindsay Wesker dropped a line to say that contrary to what was stated here on August 18, Feel For You will be the first UK single from Chaka Khan's This Is My Night album, rather than the tile track. Feel For You, quoth Lindsay, is "an absolute whammerjammer, featuring rapping by Melle Mel and harmonica courtesy of Steveland Morris." We, of course, know Steveland Morris by a far more Wonder-ful name. In fact, on checking the original note in Product News, it seems that Lindsay misread it, because we were quoting the title and number of Chaka's album there. Nonetheless, this column is delighted to receive such pertinent communication from one involved in product origination, and would welcome plenty more of it from other companies since it would most certainly benefit the general readership.

#### RADIO A LIST ANIMAL NIGHTLIFE: Mr. Solitaire Island ANIMAL NIGHTLIFE: Wr. Solitaire BREAK MACHINE: Are You Ready CHANGE: You Are My Melody THE COOL NOTES: You're Never Too Young ASTRUD GILBERTO: The Girl From Ipanema MICHAEL JACKSON: Girl You're So Together **Record Shack** WEA Abstract Dance Verve/Polydor Motown MIAMI SOUND MACHINE: Dr. Beat POINTER SISTERS: I Need You Epic ROSE ROYCE: Magic Touch STEVIE WONDER: I Just Called To Say I Love You Streetwave Motown CLIMBERS JOCELYN BROWN: I Wish You Would (US Import-Vinyl Dreams) (US Import-RCA) JACKSONS: Torture GLENN JONES: Show Me KASHIF: Are You The Woman STEPHANIE MILLS: The Medicine Song Arista Club/Phonogram Buzz International Cotillion/Atlantic BOOKER NEWBERRY III: I Get Romantic SISTER SLEDGE: Lost In Music THE STAPLE SINGERS: Slippery People TERRI WELLS: I'm Givin' All My Love CBS (US Import-Private I) (US Import-Philly World)

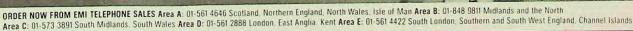


Tailor-made for summer

RALPH MACDONALD, the percussionist known for his Calypso Breakdown track on the Saturday Night Fever soundtrack album, looks like being the next dance chart entrant for the London label. His new release is Universal Rhythm (LONX 55 on 12-inch), a summer track tailor-made for the hot weather dance-floors of the moment.

The song features vocals by Yogi Lee and the soprano saxophone of Grover Washington are long-time sparring partners, and the percussionist wrote Grover's million-selling single Just The Two Of Us, from his Winelight album. The vocalist on that song, Bill Withers will also be heard on Macdonald's debut PolyGram album in the autumn. Universal Rhythm is the title track of the set.

Uł	Club Play (	Chart
1 .	MIAMI SOUND MACHINE: Dr. Beat	Epic
	3 THE S.O.S. BAND: Just The Way You Like It	Tabu/Epic
3 1	5 CHANGE: You Are My Melody	WEA
4 4	WINDJAMMER: Tossing And Turning	MCA
	HAROLD MELVIN & THE BLUE NOTES: featu	iring NIKKO:
	Today's Your Lucky Day P	hilly World/London
6 (	5 T.H.S THE HORNE SECTION:	
	Lady Shine (Shine On) Fourth	& Broadway/Island
7	7 PHIL FEARON & GALAXY: Everybody's Laug	
	(Sangria Mix)	Ensign
	9 RICK JAMES: 17	Gordy
	B SIVUCA: Ain't No Sunshine	London
10 (New	) ALICIA MYERS: You Get The Best From Me	
	(Say, Say, Say)	MCA
11 1	2 PAUL HARDCASTLE: Guilty	Total Control
	3 SISTER SLEDGE: Lost In Music (Remix)	Atlantic/Cotillion
	BRYAN LOREN: Easier Said Than Done	Virgin Verve/Polydor
	ASTRUD GILBERTO: The Girl From Ipanema	Abstract Dance
15 (New	) THE COOL NOTES: You're Never Too Young	Abstract Dance
16 10	M + M: Black Stations/White Stations RICHARD 'DIMPLES' FIELDS: Don't Turn You	
17 14		RCA
18 18	Jazzy Lady B PRECINCT: Shining Star	Passion
	) SADE: Hang On To Your Love	Epic LP
20 10	6 EVELYN THOMAS: Masquerade	Record Shack
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AMERICA

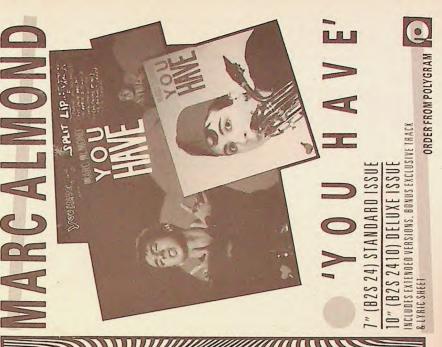
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ASSIGA

Edited NICOLAS SOAMES

operas and

THREE MAJOR operatic productions dominate the September releases: Richard Strauss's Der Rosenkavalier, Mozart's The Magic Flute, and Donizetti's Lucia di Lammermoor.

WITH ONLY two other Rosenkavaliers currently available on record — one dating from 1969 (Solti) and the other nearly 30 years old — it would seem that Herbert von Karajan's new version, with Anna Tomowa-Sintow as the Marschallin, Agnes Baltsa as Octavian, Janet Perry as

Sophie and Kurt Moll as Baron Ochs, would have a clear run ahead of it. But the situation is by no means so simple, for Karajan has one great rival to contend with — himself. It is generally reckoned that the production that he made for EMI in 1957, with Elisabeth Schwarzkopf as the Marschallin, has never been eclipsed, and is unlikely to be, at least during the conductor's lifetime.

The continuing popularity of the film is sufficient indication that the pro-duction still speaks to a contemporary audience, but clearly Deutsche Grammophon has wanted a Rosenkavalier of its own for some time; and Karajan, who has enjoyed re-recording Strauss works over the past few years, was happy to do it again.

He recorded it last year from a production at the Salzburg Festival, with hand-picked singers and the Vienna Philharmonic Orchestra — he was already deeply in conflict with the Berlin Philharmonic. Critics gave it a mixed reception. Paul Griffiths, remarking on the use of the Sixties set, said that it was possible to perceive "the rustling of the ghosts of Schwarzkopf, Jurinac and Ludwig" and perhaps the same will be said of the recording.

But it is also possible that a younger generation will warm to the contemporary talents of the Bulgarian Tomowa-Sintow and Agnes Baltsa. Much will depend on the critical reception, though of course there will be the specific advantage of digital sound, and CD. The production is released on all three media. 413 163, LP/MC/CD.

COLIN DAVIS has already recorded most of the other major Mozart operas — he is a leading Mozart conductor — so it was only a matter of time before he produced perhaps the most loved of all, Die Zauberflote, or The Magic Flute. Its popularity is mirrored by the number of versions already available,

there are 10, the most recent being by Haitink (1981), Karajan (1980), and Suitner (1982), and, using authentic instruments, Koopman (1983).

But the Davis version has much to recommend it, not least a strong promotions campaign, with extensive in-store displays, a substantial BBC 2 documentary of Sir Colin Davis on September 15 called A Private Man, which features rehearsals of The Magic Flute, and a BBC World Service report on September 14, also on the making and marketing of the production.

Davis has, interestingly, gathered together well-known and lesser-known names for his first Flute. Margaret Price singe Pamina and her rehearsal performance elicited spontaneous applause from the Dresden Staaatskapelle Orchestra — not a common event. Kurt Moll, who sings Ochs in Karajan's Rosenkavalier, is found in the

KARAJAN: rivalling his old Rosenkavalier



DAVIS: completing major Mozart operas

very different role of Sarastro, with Peter Schrier repeating Tamino; he sang the part in Suitner's recording. But for Papageno and the Queen of the Night, Davis has turned to singers at the start of international careers. The Danish baritone Mikael Melbye is entrusted with the humour of Papageno, and the Italian soprano Luciana Serra takes on two of the most difficult arias in opera. Apart from Melbye, the spoken dialogue was taken on by actors and actresses. Producer is Mike Bremner.

Philips has, once again, made a rehearsal record for promotional use, which will undoubtedly expand the radio coverage, and the box-front is used as the front cover of *Gramophone*, September issue. The Magic Flute is issued simultaneously on all three media, LP/MC/CD, 411 459, three units of each.

Philips is supporting the release with five reissues on mid-price of highlights from other operas directed by Davis, including three Mozart operas: Don Giovanni, with Kiri Te Kanawa (412 016 LP/MC), The Marriage of Figaro with Jessye Norman (412 017 LP/MC) and The Abduction from the Seraglio (412 018).

THE YOUNGER generation of outstanding sopranos has yet to make its impact on record in Donizetti's Lucia di Lammermoor, whih was an important vehicle for Maria Callas and Joan Sutherland. They made two

recordings each, still available. Now Edita Gruberova has joined Alfredo Kraus in a new digital recording of the Walter Scott story with Renato Bruson and Robert Lloyd, the Ambrosian Opera Chorus and the RPO.

It is conducted by Nicolas Rescigno, the director of Dallas Opera, who specialises in the Italian repertoire, and it follows a production pre-sented with Gruberova and Kraus in the Teatro Communale in Florence last year. They will repeat the work at La Scala, Milan, this year. Lucia di Lammermoor comes on 3LPs and 2MCs on an EMI set (EX

2700643/9).



CARLO MARIA GUILINI, who has been tipped as one of the main contenders for the Berlin throne if Karajan leaves, shows his close rapport with the BPO in a new DG recording of Mahler's Das Lied von der Erde. Soloists are Brigitte Fassbaender and Francisco Araiza (413 459, all three media), and it is released in preparation for Guilini's appearances in Lon-

Later this year, DG is to issue the eagerly-awaited Guilini recording of Verdi's II Trovatore with Domingo.



Squeezing

certgebouw. Philips argues that the tech-nical quality has been considerably improved by the transfer to CD, with the low level for which the LP, now deleted, was criticised no longer evident (CD 410 0361

Among other CD-only releases from Philips this month are Mozart's Wind Sinfonia Con-certante in E flat and the Oboe Concerto in C with Holliger, Nicolet, and Marriner (411 134), following the LP which came out in May; and Mozart's Piano Concertos No 20 and 24 played by Clara Haskill under Markevitch (412 254).

Among the large-scale works are Bruckner's Symphony No 8 coupled with Wagner's Siegfried Idyll, played by the Concertge-bouw under Haitink (2CD 412 465).

#### Lanchbery **Fille** again

DECCA'S recording of extracts from John Lanchbery's arrange-ment of Herold's La Fille Mal Gardee has been a best-seller for twenty years, and has prompted a new digital recording of the complete ballet, with, once again, the Orchestra of the Royal Opera House Covent Garden, under Lanchbery (410 190 and on cassette). The two-LP set comes in a double-sleeve format with photos of the Frederick Ashton production on front and back.

#### Real Haydn

RECORDING Havdn's symphonies on authentic instruments has so far been the exclusive preserve of Derek Solomons' L'Estro Armonico, on Saga and CBS, but now the composer has been taken up by The Academy of Ancient Music under Christopher Hogwood. The first of a series of recordings of late Haydn Symphonies, couples the Symphony No 104, London, with No 100, the Military (411 833 all



WESTMINSTER Abbey organist Simon Preston, who has kept a low profile since signing to Deutsche Grammophone, appears on his first solo album on the yellow label this month a popular disc containing Widor's Symphony No 5 (which includes the famous Toccata) and Vierne's Carillon de Westminster (413 438, all three media).

**Preston back** 

He also features on the English Concert's two new records of Handel's Organ Concertos Opus 4 (413 465 all three media) and Opus 7 (413 468 all three media).

The director of the English oncert, Trevor Pinnock, has Concert, himself made a solo recording. The Harmonius Blacksmith, a col-Handel, Fischer, Couperin, Rameau and others (413 591, all three media). lection of harpsichord pieces by

#### New Ratile

IN ADDITION to his appointment as principal conductor of the City of Birmingham Symphony Orchestra, Simon Rattle is now principal guest conductor of the Los Angeles Symphony Orchestra, and this month EMI releases his first record with it. Rachmaninov's Symphony No 2, competing with the main exponent of this work on record, Andre Previn. The number is EL 2700521 (available on cassette).

FROM British film and TV music, to Encores by Tortelier and Beethoven's Violin Sonatas played by Menuhin - these are some of the varied re-issue offers this month.

EMI moves into popular material with its British Music for Film and Television (ED 2901091 and on cassette) including Walton's Battle of Britain — Battle in the Air; Richard Rodney Bennett's theme from Yanks and from Lady Caroline Lamb; Farnon's March from Colditz, and Morley's music used as Kehaar's Theme in Watership Down. It is played by the City of Birmingham Symphony Orchestra under Marcus Dods.

An equally popular disc should prove to be Tortelier's Encore volume, with the inevitable Swan, Paginin's Moto Perpetuo, Chopin's Prelude in E minor, and others, which he plays with Japanese pianist Shiku Iwasaki (ED 2902091).

Tortelier, who celebrated his 70th birthday earlier this year, visits Liverpool (Sept 26), Lan-caster (Oct 18), Grimsby (Oct 20), Warwick (Oct 21) and St John's, Smith Severe Leader (O Smith Square, London (Oct 22) on a recital tour. These records come from the Greensleeve series which have a low dealer price of £1.98.

Maurizio Pollini, one of the most respected of planists, plays Schubert's Wanderer Fantasy and the A minor Plano Sonata in a DG reissue (410 983 and on cassette), and in the same series, the recording made by Menuhin and Wilhelm Kempff of Beethoven's Kreutzer Sonata coupled with the Sonata No 8 on 410 984

The Beaux Arts Trio's performances of Schubert's piano trios helped to found the group's reputation, and their recordings have always been important in the chamber music field.

Last year, Phillips issued the B flat Trio in its chamber music reissue series, Musica da Camera, and now the E flat follows, coupled with the early one-movement Trio, D 28 (412 060 and on cassette).

The Beaux Arts Trio also feature in a second Musica da Camera release, the Piano Trio in A minor by Tchaikovsky (412 062 and on cassette). Among other Musica da Camera issues are Arriaga's Three String Quartets played by the Rasumovsky Quartet (412 054 and on cas-sette), and Mozart's String Quintets, played by the Grumiaux Trio with Gerecz and Lesueur (412 057 and on cassette).

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CLASSICAL TOP 10

- Mother Goose Suite etc, Ravel. Montreal SO, Dutoit. Decca 1 410 254 1 Concerto for Orchestra, Bartok. Concertgebouw, Dorati,
- 2 Philips 411 132 1
- Hary Janos Suite, Kodaly. LPO, Tennstedt. EMI EL 2700211 Troisieme Grand Sonata, Schubert. Marc Raubenheimer, 4
- Decca 4140 351 Serenade to Music, Vaughan Williams. Northern Sinfonia, 5
- Richard Hickox, EMI EL 2700601 Piano Concerto No 26, The Coronation, Mozart. Perahia, ECO. CBS 39224 6
- 7 Petrushka etc, Stravinsky. Israel Philharmonic, Bernstein. DG 410 9961
- 8 Lieder, Brahms. Jessye Norman, Daniel Barenboim. DG 413 9
- Four Seasons, Vivaldi. The Academy of Ancient Music, 10
- Hogwood, Decca 410 1261 Songs of Travel, Vaughan Williams. Thomas Allen, Robert Tear, Rattle CBSO. EMI EL 2700591

General

#### Reviewed by JERRY SMITH

# 

SAVAGE PROGRESS: mystical sound.

FLESH FOR LULU: Restless (Polydor FFL(X) 2, PolyGram). The third single from this sadly ignored band is another wild, haunting song with Nick Marsh's impressive, menacing vocal laid over Rocco's meandering, white noise guitar and the imaginative inclusion of soullu backing vocals and an atmospheric cello line.

HEAVEN 17: Sunset Now (Virgin VS 708(12), EMI). Their first single release this year and it looks sure to be a big hit with Glenn Gregory's strong melodic vocal over a punchy, effective synthesizer backing. Also features catchy, smooth vocal harmonies by Afroiziac and an excellent production.

LEVEL 42: Hot Water (Polydor POSP(X) 697, PolyGram). A stylish dance track from these successful jazzfunksters with pounding, Mark King bass line and slick funky guitar. Sure to become a favourite in the clubs. Taken from their forthcoming LP True Colours.

AFRIKA BAMBAATAA & THE GODFATHER OF SOUL JAMES BROWN: Unity (Tommy Boy/Polydor AFR(X) 2, PolyGram). An incredible combination for this intriguing electro dance single with each taking turns at the vocal rap on the theme of world peace. Sure to do well in the clubs and become a dance chart hit.

SAVAGE PROGRESS: Burning Bush (Testify) (10/Virgin TEN 27(12), EMI). A sparkling synthesizer based dance track with its vibrant rhythms, and calm, haunting vocal that gives overall a mystical sound. Features plenty of percussion and atmospheric synthesizer lines to give an innovative modern sound.

AZTEC CAMERA: All I Need Is Everything (WEA AC1(T), WEA). A competent well written Roddy Frame song with its rhythmic guitars and well arranged, memorable melodies within an elaborate Mark Knopfler production. The B-side features an inventive, subdued version of Van Halen's hit Jump.

THE BLUEBELLS: Cath/Will She Always Be Waiting (London LON(X) 54, PolyGram). A re-issue of their second single with its rousing, memorable refrain and uplifting rhythm. It should have been a hit the first time round and no doubt following up on their recent chart success it will be this time. CHIEFS OF RELIEF: Holiday (MCA MCA(T) 908, CBS). Ex-members of Bow Wow Wow return with this rather insubstantial anthem featuring a laboured beat and distorted heavy metal style guitar lines. With its hand claps and synthesizer sea noise effects it sounds very dated.

SING

ES

ONE THE JUGGLER: It Hurts (Regard (RG(T) 115, RCA). An interesting, moody single with sparse arrangement featuring mainly Rokko's plaintive voice accompanied by melodic piano and warm lilting sax. A great track but not likely to receive a great deal of radio exposure.

THE FALL: Creep (Beggars Banquet BEG 116(T), WEA). A rather jaunty single for these Mancunian depressives with Mark E. Smith's characteristic raw vocal backed up by melodic organ, a rolling bass and drum machine. With its girl backing singers it should help them to broaden out from their cult following.

GIL SCOTT-HERON: Re-Ron (Arista ARIST(12) 573, PolyGram). An impressive single with its immaculate electro backing that is produced by Bill Laswell, perfectly complementing the cutting anti-Reagan lyrics. Also features a version of his classic track B-Movie.

 Jerry Smith is about to take a well-deserved holiday. Singles for review in issues dated 15 and 22
 September should be directed to the office, and marked for the attention of Alan Jones.

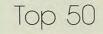


THE SMITHS: William, It Was Really Nothing (Rough Trade RT(T) 166, Cartel/Rough Trade). THE SPECIAL A.K.A.: What I Like Most About You Is Your Girlfriend: (Two Tone/Chrysalis CHS TT(12) 27, PolyGram). 

## Top 20

JULIO IGLESIAS: 1100 Bel Air Place. CBS 86308. Producers: Ramon Arcusa/Richard Perry.

IRON MAIDEN: Powerslave. EMI POWER1. Produced by Martin Birch.



RICK JAMES: Reflections. Gordy ZL7274 (distribution RCA). A 10-track compilation which includes James' established vinyl favourites (Super Freak, Give It To Me Baby, Fire And Desire, etc), two new tracks and the current chart single 17. James has yet to break in a big way in the UK but this album will bring his brand of music to a wider public than before. Should have no problems reaching the lower end of the chart, and could well be a top 50 album.

A FLOCK OF SEAGULLS: The Story Of A Young Heart. Jive HIP 14. Produced by Steve Lovell. Their third album is their strongest to date. It includes their current hit, The More You Live, The More You Love, and several other cuts that should make a good impression on the singles chart. The band are preparing for their next US tour where this LP will be huge.

Budget

SHIRLEY BASSEY: Tonight Music For Pleasure MFP 41 5682 1. Bassey is currently recording a new album for Towerbell Records but in the meantime here is a powerful musical reminder of her work for EMI in the Sixties. It includes her hits You'll Never Know, As Long As He Needs Me, Goldfinger and I (Who Have Nothing).

PAT BOONE: All-Time Favourties (Goldmasters GM 0218);

PERCY SLEDGE: Greatest Hits (Goldmasters GM 0204);

VARIOUS: Feelin' Fine (Goldmasters GM 0214): Three of the 30 budget cassettes recently released by K-tel in their Goldmasters series. All cassettes have 10 tracks and are, without exception, re-recordings of hits by original artists. Fortunately the producers (unnamed) have exercised a high degree of expertise and invariably come very close to re-creating the sound and mood of the originals. Pat Boone acquits himself particularly well with some spot-on vocal work, while Percy Sledge retains the unusually warm and intense style which won him fame in the Sixties, and shines on When A Man Loves A Woman and Warm And Tender Love. Feelin' Fine is a potpouri of Sixties/Seventies hits including Mary Hopkin's update of Those Were The Days and BJ Thomas' superb Hooked On A Feeling. \*\* (each album)

PETER HAMMILL: The Love Songs. Charisma/Virgin CAS 1166. For someone who has had little commercial success on record, Peter Hammill has released a lot of albums—nine with his old band Van Der Graaf Generator and 13 solo. He has however a very large cult following and this compilation featuring re-edited and re-mixed versions of love songs from his vast catalogue will be an immediate hit with his fans.

MATT BIANCO: Whose Side Are You On? WEA WX7. Debut album from Matt Bianco and Including the hits Get Out Of Your Lazy Bed and Sneakin' Out The Back Door, while the title track is currently in the lower regions of the chart. The cassette version has several extended versions and two additional tracks. Peter Collins has co-produced.

VARIOUS: Jazz Club. Phonogram Club JABB3. An album that should have enormous crossover appeal. The musical format is simple: a programme of songs by legendary jazz names, including Ella Fitzgerald, Sarah Vaughan, Dizzy Gillespie and Stan Getz. The repertoire includes Take The A Train and Lullaby Of Birdland, sales potential amongst young and older record buyers could be enormous.

VARIOUS: This Is Rock 'n' Roll. Innovative Music Productions IMP 0100 (Pickwick). Put on your blue suede shoes, spike your hair into a quiff and dance to the music that made overnight stars of Tommy Steele, Joe Brown, Billy Fury and Lonnie Donegan, among others. This budget set offers four albums (75 tracks) plotting the course of rock 'n' roll from the Sixties to the Eighties and includes Jerry Lee Lewis, Carl Perkins, the Everly Brothers, Stray Cats, Polecats and Matchbox.

3

JOHNNY TILLOTSON: Poetry In Motion Ace Records CH 74. Tillotson, best known in the UK for his early Sixties hit Poetry In Motion, was one of the Ricky Nelson/Bobby Vee/Del Shannon generation of American male pop singers. This Ace LP however features several of his more country-orientated US hit singles, although Poetry In Motion is included.

DION AND THE BELMONTS: Presenting. Ace Records CH 107. Another Ace re-issue which includes Dion's late Fifties number two British hit A Teenager In Love, and several of his American best-sellers. This is really a straightforward re-issue of a 1959 album and should do well in the specialist market.

SHEILA CHANDRA: Quiet! Indipop SCH 2 (distribution Pinnacle). Chandra fronted Monsoon who had a top 20 hit with Ever So Lonely, and she is amongst the most original of female singers around today — her day as a major musical force will surely come. Her second solo album for the innovative Indipop label develops the theme of absorbing Asian influences in a modern pop context. Compulsive listening.



THE GREAT ELLA: an example to today's singing stars.



CHEMIST: Dub Prescription. Kingdom. KVL 9018. Produced by Roy Cousins, this is a strong dub selection from a name that is already well-received in reggae circles. No crossover potential for albums such as these, but they do attract a steady interest in their own specialist area. And one of the main problems is that there is so much good dub product available, that the share of the cake is spread very thinly, but Chemist should, on the strength of this offering, get a fair slice.

DENNIS BROWN: Live at Montreux. Blue Moon BMLP 1016. (Gypsy/CBS) Strong on atmosphere, this recording was made at the famed Swiss Festival in 1979. Robbie Shakespeare, Sly Dunbar and Lloyd Parkes are among the backing musicians for ten tracks including the excellent Money In My Pocket and Yabby Yoy.



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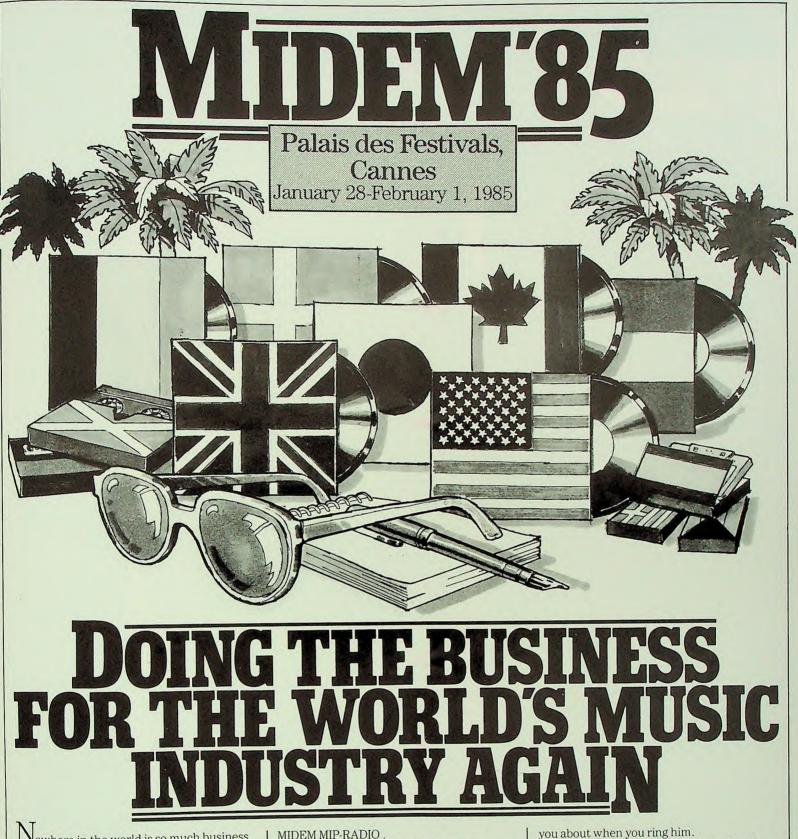
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21 2 s	DOWN ON THE STREET Polydor POLD 5148 (F) Shakatak (Nigel Wright) C: POLDC 5148	0/ 91 3	Dire Straits (Jimmy Iovine/Mark Knopfler) C: 7150 034	KERSHA LAUPER, MARILLI
	HUMAN RACING MCA MCF 3197 (C) Nik Kershaw (Peter Collins) C: MCFC 3197	00 88 7	GREATEST HITS Warner Brothers K 56744 (W) Rod Stewart (Various) C: K 456744	MARLEY
9 20 12 E	BORN IN THE U.S.A. O CBS 86304 (C) Bruce Springsteen (Springsteen/Landau/Plotkin/Van Zandt) C: 40-86304	09 52 2/	THE SMITHS Rough Trade ROUGH 61 (I/RT) The Smiths (John Porter) C: ROUGHC 61	MIGHTY NEWCLE NOW, TH
0 11 20 1	INTO THE GAP 😁 Arista 205 971 (F) Thompson Twins (Alex Sadkin/Tom Bailey) C: 405 971	70 46 9	ORIGINAL SOUNDTRACK FROM "BEAT STREET" C: 780154.4 Various (Various) Atlantic 780154.1 (W)	NOW TH
1 10 6 E	BREAKDANCE, YOU CAN DO IT! K-tel NE 1276 (K)		EMERALD CLASSICS Stoic SRTV 1 (SP) Various (Various) C SCRTV 1	MUSIC *NOW, TH MUSIC
7 18 12	DRIGINAL SOUNDTRACK - "BREAKDANCE" C. POLDC 5147	72 70 2	IN ROCK WE TRUST A&M AMLX 65007 (C) Y & T (Tom Allom) C. CXM 65007	OLDFIEL ORCHES
	Various (Various) Polydor POLD 5147 (F) AMERICAN HEARTBEAT  Epic EPC 10045 (C)	70	LIONEL RICHIE O Motown STMA 8037 (R)	IN THE PLAYN J POINTER
J 22 12	Various (Various) C: 40-10045 SHE'S SO UNUSUAL O Portrait/Epic PRT 25792 (C)		Lionel Richie (Lionel Richie/James Anthony Carmichael) C: CSTMA 8037 COLOUR BY NUMBERS () Virgin V 2285 (E)	PRINCE & REVOLU PURPLE
4 23 10 (	Cyndi Lauper (Rick Chertoff) C: 40-25792 SELF CONTROL Atlantic 780147-1 (W)	75	Culture Club (Steve Levine) C: TCV 2285 A WORD TO THE WISE GUY Eternal/Beggars Banquet BEGA 54 (W)	QUEEN *REFLECT
J 3/ 3 1	Laura Branigan (Jack White/Robbie Buchanan) C: 780147-4	75	The Mighty Wah! (Pete Wylie/Flood/Pete Coleman/Nick Rogers) C: BEGC 54 CHUNKS OF FUNK Loose End/MCA CHUNK 1 (C)	RICHIE, L ROLLING SADE
20 25 11 F	Rod Stewart (Michael Omartian) C: 925095-4	10 00 4	Various (Various) C: CHUNKC 1	SHAKAT SIMON 8
20 00 (	QUEEN GREATEST HITS O EMI EMITY 30 (E) Queen (Various) C. TC-EMTY 30	1 32 3	Barbra Streisand (Various) C: 40-10031	SINATRA Orches SKY
29 24 [	ALCHEMY — DIRE STRAITS LIVE Vertigo/Phonogram VERY 11 (F) Dire Straits (Mark Knopfler) C: VERYC 11	10 33 13	BACKTRACKIN' Starblend ERIC 1 (R) Eric Clapton (Various) C: ERIC K 1	SMITHS, S.O.S. BA SPANDA
	JUST THE WAY YOU LIKE IT Tabu/Epic TBU 26058 (C) The S.O.S. Band (Jimmy Jam/Terry Lewis) C: 40-26058	<b>79</b> 73 9	GOODBYE CRUEL WORLD Elvis Costello and the Attractions (Clive Langer/Alan Winstanley) C: ZK 70317	STARLIG
BO NEW J	THE STORY OF A YOUNG HEART Jive HIP 14 (C) A Flock Of Seaguils (Steve Lovell) C: HIP C 14	80 48 13	TRUE C Reformation/Chrysalis CDL 1403 (F) Spandau Ballet (Tony Swain/Steve Jolley/Spandau Ballet) C: ZCDL 1403	(Origin STEWAR •STREET
	BAT OUT OF HELL C Cleveland International/Epic EPC 82419 (C) Meat Losf (Todd Rundgren) C. 40-82419	81 44 5	CHARIOTS OF FIRE C Polydor POLD 5160 (F) Vangelis (Vangelis) C: POLDC 5160	*STREET
22	Jacksons (The Jacksons/David Paich/Steve Porcaro) C: 40-86303	82 77 41	TOUCH C RCA PL 70109 (R) Eurythmics (David A. Stewart) C: PK 70109	ELECT STREISA STYLE C
2 20 0	PRIMITIVE CBS 86306 (C)	02 100 0	Lury Hinnics (David A. Stewart) C. F. R. 7008 HOW GREAT THOU ART Lifestyle LEG 15 (C) Bryn Yemm (Bryn Yemm/John Timperley) C. LEGC 15	SYLVIAN THEATR *THEN CA
A an a	BRILLIANT TREES O Virgin V 2290 (E)	QA 72 16	MAN ON THE LINE A&M AMLX 65002 (C)	THOMPS
	David Sylvian (David Sylvian/Steve Nye) C. TCV 2290 DISCOVERY O Virgin V 2308 (E)	95 177	Chris De Burgh (Rupert Hine) C: CXM 65002 FUGAZI	U2
-	Mike Oldfield (Mike Oldfield/Simon Phillips) C: TCV 2308 U2 LIVE ''UNDER A BLOOD RED SKY'' C Island IMA 3 (E)	00 68	Marillion (Nick Tauber) C: TC-MRL 1 HYSTERIA Virgin V2315 (E)	ULTRAV VAN HA VANGEL
	U2 (Jimmy Iovine) C: IMC 3	<b>00</b> /4 16	Human League (Hugh Padgham/Chris Thomas) C: TCV 2315 THE SIMON AND GARFUNKEL COLLECTION (CBS 10029 (C)	Y&T YEMM, E
	FANTASTIC  Inner Vision IVL 25328 (C) Wham! (Steve Brown/George Michael) C: 40-25328 C) C: 40-2532 C) C: 40-253 C) C: 40-2532 C) C: 40-253 C) C: 40-253 C) C: 40-2532 C) C: 40-2532 C) C: 40-2532 C) C: 40-253 C) C: 40-2532 C) C: 40-253 C) C: 40-253 C) C: 40-253 C) C: 40-253 C) C: 40-2532 C) C: 40-253 C) C: 40-253 C) C: 40-2532 C) C: 40-253 C) C: 40-2532 C) C: 40-253 C) C: 40	0/ 3/ /	Simon & Garfunkel (Simon/Garfunkel/Halee) C: 40-10029	YES
10 02 03	TOO LOW FOR ZERO Rocket/Phonogram HISPD 24 (F) Eton John (Chris Thomas) C: REWND 24	00 37 13	Phil Collins (Phil Collins/Hugh Padgham) C: TCV 2252	ZZ TOP.
	NOW, THAT'S WHAT I CALL MUSIC  EMI/Virgin NOW 1 (E) Various (Various) C: TC:NOW 1	03 .4 2	JAM ON REVENGE Sunnyview SVLP 6600 (A) Newcleus (Joe Webb/Frank Fair) C: 2CSVL 6600 C: 2CSVL 6600	* Va C
	SISTERS London LONLP 1 (F) The Bluebells (C. Fairley/B. Andrews/E. Costello/A. Shacklock) C: LONC 1	90 85 17	MASTERPIECES – THE VERY BEST OF SKY Telstar STAR 2241 (R) Sky (Sky/Tony Clark/Haydn Bendali) C: STAC 2241	U
	OCEAN RAIN  Korova KODE 8 (W) Echo and The Bunnymen (All Concerned) C. CODE 8	91 76 15	THEN CAME ROCK'n'ROLL  EMI THEN 1 (E) Various (Various) C: TC-THEN 1	Т
12 35 7	THE LAST IN LINE Vertigo/Phonogram VERL 16 (F) Dio (Ronnie James Dio) C: VERLC 16		FAREWELL MY SUMMER LOVE  Motown ZL 72227 (R) Michael Jackson (Various) C. ZK 72227	IV
12 75 0	ELIMINATOR Warner Brothers W 3774 (W) ZZ Top (Bill Ham) C: W 3774-4	02 000	FRIDAY THE 13TH (LIVE AT THE MARQUEE) A&M JAYN 13 (C) The Playn Jayn (Vic Maile) C:	
AA 27 3	STREET SOUNDS EDITION 10 Street Sounds STSND 010 (A)	O.A. at at	GREATEST HITS Telstar STAR 2234 (R)	
15 89 6	LOVE OVER GOLD () Vertigo/Phonogram 6359 109 (F)	OE as a	Marvin Gaye (Various) C: STAC 2234 HUNKY DORY RCA International INTS 5064 (R)	DIST
46 64 50	Dire Straits (Mark Knopfler) C: 7150 109 LABOUR OF LOVE DEP International/Virgin LP DEP 5 (E)	95 % 2	David Bowie (Ken Scott) C: INTK 5064 CHANGE OF HEART WEA WX5 (W)	-
	UB40 (UB40/Ray Pablo' Falconer) C: CA DEP 5 MANGE TOUT  London SH8554 (F)	30 68 16	Change (Jimmy Jam/Terry Lewis/Timmy Allen)     C: WX5C     Atco 790125 1WJ	RE
		97 RE		
47 39 15	Blancmange (John Luongo/Various) C: KSAC8554		res (res/ revolution)	Compi
47 39 15 48 58 24	Blancmange (John Luongo/Various) C: KSAC8554 CAFE BLEU Polydor TSCLP 1 (F) The Style Council (Peter Wilson/Paul Weller) C: TSCMC 1 SEVEN AND THE RAGGED TIGER C EMI DD 1 (E)	00	Yes (Yes/Trevol Horin) C 1361254 REVOLUTION Burning Rome TOH 2 (1/RT) Theatre Of Hate (Various) C: TOH 2C REFLECTIONS C CBS 10034 (C)	Compi BPI, A based conver

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Gallup for the Veek and BBC, sample of 250 record outlets. a chart position cassettes must price of £1.82 or

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FIRELA.

SINCE THE launch of the retail range of licensed pop T shirts three years ago, Mobile has in-creased the number of its YoYo T shirt designs to such an extent that the company now claims to be the world's leading supplier of such product. All Mobile's T shirts are

packed in 12-inch LP type format which makes them ideal for display in record retail outlets. Designs cover the whole spectrum of musical tastes - from Frankie, Duran Duran and Wham through to a wide range of heavy metal designs including Whitesnake, Accept, Iron Maiden and the Scorpions. Designs are constantly

updated and new titles released on a regular basis to coincide where possible with the release of new albums and singles. Over 100 new titles have been released so far this year. "It is vital for us to keep

up with the music trends in order to supply topical and current designs on a regular basis, as this en-sures our customers are able to maximise con-

Brian sales director Wilson.

Mobile's biggest coup this year has been the signing of Frankie Goes To Hollywood, followed by the launch in June of very successful the Frankie range of T shirts — sales of which in some stores exceeded those of the records.

Mobile has not restricted its efforts to the UK and now boasts a distribution network covering 23 countries and utilising more than 27 independent distribution companies.

Says Bill Owen, export manager: "We have been in this market for over three years and are the only company that specialises in the licensing and supply of pro-duct to the retail market alone. This allows us to concentrate our efforts on fully developing the retail market. Other companies have entered this area, but have only offered limited retail distribution as part of their overall merchandising programme." Equally important to Mobile is the quality of

merchandise produced, and much attention is

chandising pro-duct on display at HMV. HMV ran a special T shirt promotion in June and July which was, says Gordon Dick, of HMV Oxford Street, "extremely suc-cessful".

placed on the selection of placed on the selection of garments, origination of designs, printing and packaging, all of which are totally controlled in-house. Dave Lindsay, UK sales manager: "We have attempted and are succeeding in profes-

sionalising the whole approach towards the retail side of pop mer-chandising."

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Mobile is now expand-ing into other products, with the test launch of a new line of poster packs. Three sets are currently

available featuring Duran Duran. Further sets from other leading artists are being lined up for the Christmas selling period. Mobile Merchandising Co, No1 Wharf, Shad Thames, London SE1 Thames, London SI 2NH. Tel: 01-407 5116.

RED MOON, which works closely in conjunction with Picture Sales. Sales, wholesales just about everything in the merchandising paraphernalia line — to designers and merchandisers and to the retail trade — including metal, enamel and button badges, patches, ties, T shirts, scarves, bullet belts, decorative belts and studded wristbands.

Director Bob Moon welcomes calls from retailers wanting supplies, and also from artists or labels wanting merchandising — since the custom merchansince dising side is run parallel to the retail supply side of the business.

Red Moon Merchandising, 1st Floor, 21 Ber-wick Street, London W1. Tel: 01-439 7420.

See the classified pages for our regular Merchandising **'Market Place** and contact Mike Turner or Jane Norford on 01-836 1522 to place your ad in this section.

Bravado

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ACCEPT · BILLY JOEL · BUCKS FIZZ · CAMEL · DEPECHE MODE · DURAN DURAN · IRON MAIDEN · KISS · MARILLION · MEAT LOAF · MOTLEY CRUE · MAMA'S BOYS · PALLAS · STATUS QUO · SAXON · SPANDAU BALLET · SCORPIONS · TWISTED SISTER · WASP

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Advertising feature

## MERCHANDISING





A SELECTION of postcards from the Mason's Music range. They have a trade price of 12p, and suggested retail price of 25p.

## Masons

MASON'S MUSIC is a wholesale company supplying retailers throughout the UK and abroad. "We purchase our products from all bona fide manufacturers, selecting our range carefully by only stocking the best available," says proprietor Alan Esdaile.

"Our current range covers pop badges, keyrings, postcards, patches (including the official Status Quo end of road tour patch), ties, scarves, studded leather goods. Our T shirts include licensed designs from Howard Jones, Eurythmics, The Cure, Big Country, Cocteau Twins and Echo & The Bunnymen." whave a trade price of 12p, and suggested retail price of 25p. Mason's also has the full range of official 1985 pop calendars (due for release September 1), poster magazines, Boy George complete magazine and a small range of ex-chart singles at reduced prices. "Unlike most other wholesalers who supply goods in packs of 10 we averally bedress the individual back

packs of 10, we supply badges etc individually, so orders for one of an item or 100 of the same are equally welcome," says Esdaile. "We offer the retailer a regular monthly list of new releases and a weekly telephone sales service if required. Goods are despatched by Securicor's 24hour service or the mail "

required. Goods are despatched by Securicor's 24-hour service or by mail."
 Mason's Music, 187 Queens Road, Hastings, East Sussex TN34 1RG. Tel: (0424) 427562 and 442068.

## Great British T-Shirt Company

THE GREAT British T shirt Company is now in its tenth year and has seen many companies in the same field come and go during this time. GBTC specialises in printing multicolour designs onto 50 per cent cotton/ 50 per cent polyester T shirts. Says Paul Kenneally: "We are probably the only company in this country who have the confidence and ability to do this. After investing a lot of time and money on developing this technique, we have reached the stage where the printing on 100 per cent cotton."

efforts on 100 per cent cotton." "We could have taken the easy way out and only printed 100 per cent cotton, but we feel that if somebody wants to spend money on T shirts — whether they are promotional or music fashion items — it is very important that they get something that will last. The majority of shirts used in the music industry are black and white, but because GBTC also specialises in the promotional market, we carry a range of 13 colours ideal for the promotion of a new album or as a corporate colour for a company.

"At present, GBTC can print up to six colours, but with the arrival of a new machine in November will be able to print up to eight colours. The Great British T Shirt Company is not a merchandising company, but is here to offer a service to merchandising companies, record companies and groups who do their own merchandising."

The Great British T Shirt Company, 40 Cheltenham
 Place, Brighton BN1 4AB. Tel: (0273) 609487.



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MUSIC WEEK SEPTEMBER 1 1984

#### Promotional Clothing and Accessories



## MERCHANDISING

Yours Truly

YOURS TRULY is expanding its operations in the fan club management field. "It is proving to be a successful and growing business," says Martin Levett. "Rather than just acting as merchandisers, we are finding ourselves becoming more of an additional PR

organisation. "We provide a full PR exercise for the fans. We look after the kids — and after all, they're the ones that matter. With our fully computerised services, we can provide our customers with a full international facility. And having just moved into bigger premises with more facilities, we are in a position to expand greatly.

"Unlike some operations, we are happy to work alongside merchandising companies and any licen-sing deals the groups might have." Yours Truly is currently negotiating to represent the fan clubs of a

number of Top 20 acts.
 Yours Truly, The House, 1 Balmoral Road, Leyton, E10 SND. Tel: 01-556 5717.

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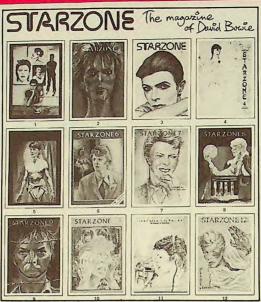
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Write for latest lists or send £6 for bumper sample pack: MASON'S MUSIC, Department NWF8, 187 Queens Road, Hastings, East Sussex TN34 1RG. Tel: 0424 427562/442068



Advertising feature

PICTURE SALES' quarterly magazine for Bowie fans

## **Picture Sales**

PICTURE SALES was formed in spring 1983 "to introduce a professional approach to the distribution of paper-based mer-chandising products". In its first year, the company has experienced continual growth in both its market penetration and depth of stock items. Included in the current Picture Sales range is the Proteus rock and pop book series (50 titles including Joy Division, Jam, Japan, Barry Manilow, Hendrix etc) and the David Bowie quarterly magazine Starzone.

"Pop photos have previously had a fairly un-happy time, in that they are difficult to merchandise effectively," says Picture Sales' Richard Jones. "However, we developed the 'Photopak' and wall sales pack which allows for secure and attractive display. Our range has over 1,000 photos, ranging from The Beatles to Frankie Goes To Hollywood and the Sex Pistols. "Picture Sales has already established itself as the source for the only

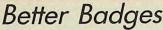
official range of pop poster calendars. The poster 1985 range is better than ever and includes Prince, Thompson Twins, The Spandau Ballet, Billy Idol, Iron Maiden, Bob Marley and over 20 more top acts.

"Last year, the pop calendar finally arrived, achieving spectacular achieving spectacular sales in record shops and we confidently predict that 1984's turnover will substantially

Sales Picture also makes its debut this year as both publisher and distributor with the release of Ready To Rock '85, a heavy metal compi-lation calendar. There will also be the Rodney Matthews 1985 Calendar, Transformation which includes metal LP art-Transformation work and selected sci-fi book cover art.

book cover art. In the pipeline is a range of authorised poster magazines, teen idol pop books and pop greetings cards. Picture Sales, Unit

F24, Acton Business Centre, School Road, London NW10. Tel: 01-961 4292/965 0540.



BETTER BADGES was formed in 1976 and grew up alongside the punk/ indie explosion. The company has always maintained strong links with the indie side of the market and has a wide selection of badges on cult bands, "bands cult bands, "bands doomed to obscurity" and new bands on the

"As well as covering the mainstream of pop, we have a large selection of reggae and jazz items as well as slogans and political badges," says Slim Smith. "We main-tain an up-to-date catalogue of our stock so that dealers can order easily

by post or telex. "As well as wholesaling, we also produce button badges to order, either exclusively for a customer, or working with record companies and tour merchandisers via licensing arrangements. We have always placed a lot of emphasis on good design and employ our own designers to help with customers' artwork or to produce stunning originals."

 Better Badges, 97
Caledonian Road,
London N1 9BT. Tel: 01-837 0509. Telex: 8954102 BBSLON G.

## Belt Up

BELT UP Promotions, which started in business six years ago making promotional belt buckles, now covers the full range of tour merchandise and operates on a worldwide basis.

"Over the years, we have built up a good reputa-tion," says Stuart Alexander. "Much of our work comes from personal recommendation. We are cur-rently doing a lot of work for Japan, and putting together packages for tours both at home and abroad.

Business is going very well and increasing all the time. We are at present working on a number of new lines for the autumn, and a move to bigger premises is planned. We have really outgrown where we are now

Belt Up Promotions, St Edmund's Church, Cornwall Road, Croydon CR0 3RD. Tel: 01-688 7269.



BELT UP'S premises: too small



If you handle a film, artist, band or 'event' you think we should be showing interest in, please contact our Publishing Manager-Tony Mathias

To give you an idea of some of the names Anabas have recently signed, read on......

Indiana Jones & The Temple of Doom. Nik Kershaw, Howard Jones, Paul Young, Big Country, Simple Minds, Eurythmics & many more

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# THE SUCCESS OF THE SUMMER



# THE MO<sup>bile</sup> RANGE OF YO-YO. T-SHIRTS

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Mobile and YO-YO are the registered trading names of the Mobile Merchandising Co.London SE1 Tel: 01-407 5116. Telex: 883217

#### ANDISING



THE NEW Duran Duran poster packs available through Outer Limits



## Concessions Ltd. (London) **Concessions GmbH.** (Frankfurt)

**Exposure Marketing and** Management Services Ltd. **Ostrich Graphics Ltd.** 

513 Fulham Road, London SW6 1HH. Tel. 01 381 4777 Telex 28733 ROCKON G.

## Outer limits

OVER THE last five years, Outer Limits has established itself as one of the UK's leading distributors of band-approved T-

shirts. "With a huge range of designs promoted by upliterature, pointer colour literature, point-of-sale material, an efficient telesales department and a 48-hour nationwide delivery service, Outer Limits success is not difficult to understand," says managing director John McIsaac.

"Our customers have come to expect a fast turnround and a very wide and comprehensive range of designs. What we offer is a speciali-sation in both product and service. We try to get to know all our customers and advise and guide them, particularly the large number of new accounts opened this year." Offers for Outer Limits

to distribute videos and been Dereck have records rejected. distribution ays: "We Treharne, director, says: "W handle one product but exceptionally well.

"By close liaison with Mobile Merchandising, we are able to immediately advise retail outlets of new titles available. This ensures that the product is in the shops in time to coincide with new record releases. "Quality of the product

has to be high - consumers have become increasingly critical of what they buy — brand aware-ness of quality product is now substantial."

Limits Outer has recently introduced а new range of post packs featuring Duran Duran. The product is similarly Duter Limits, 20
 Kingly Street, London
 W1. Tel: 01-734 4101 or

439-2306.



#### Sanctuary SANCTUARY

Merchandising, part of Smallwood-Taylor Group of companies is moving into retail sales and has signed a deal with EMI Records who will sell and distribute OK brand T-shirts and posters marketed by Sanctuary. The OK name been chosen has to indicate that the product is "artist approved".

## Pelmark

PELMARK produces what is probably the widest range of promotional clothing and accessories in the UK. "It is mainly satin jackets, T-shirts and

sweatshirts that are supplied to the music industry," says director Stuart Findlay. "This is a pity. Other industries who buy promotional clothing are always beeking for new ideas and clothing are always looking for new ideas and are prepared to merchandise higher cost items in the knowledge that the public are far more quality-conscious these days and are looking for good value for money products." low-cost

Pelmark's more successful products include promotional bags 'advantages include no size problem and wide appeal to both sexes of all ages," and sleeveless

packaged like LPs and album-style display racks are available. Dealers will also be supplied with browser cards and stickers saying "Our T-shirts and poster sets are OK. Artist approved."

The T-shirt range is

Sanctuary was formed in September 1982 to handle the merchandising activities of Iron Maiden. But it has since substantially increased its roster of artists to include Judas Priest,

PICTURED AT the recent signing of a distribution deal between Sanctuary Merchandising and EMI Records are Andy Taylor (chairman Smallwood Taylor Group), Chris Ambler (Sanctuary managing director), Norman Bates (EMIR UK commercial manager) and Roger Drage (EMIR UK commercial director)

Kiss, Rainbow, Saxon, Blackfoot, Molly Hatchet, Motley Crue and Motley Crue and Samson. Artists featured on the OK series include Wham, Scorpions and Status Quo.

Sanctuary is also expanding its custom printing activities and can supply a wide range of customised promotional items.

Sanctuary
 Merchandising, 12 Ogle
 Street, London W1. Tel:
 01-631 3929.



FROM THE range of Pelmark promotional clothing

sweaters in acrylic or lambswool, with logo embroidered direct.

"We are being asked more and more for both British-made sleeveless sweatshirts and panelled sweatshirts," says Findlay. "Sometimes the body is split horizontally, sometimes vertically. We are currently producing sweatshirts with button placquet crew neck, often called a gilet.

produced "We an attractive range attractive range of clothing merchandise for the Silk Cut Festival recently. This consisted of matching bag, satin jacket, sweatshirt, T shirt and cap. All were in purple and white."

Pelmark. Pelmark Wear House, Station Road, Braughing, Ware, Herts. SG11 2PB. Tel: (0920) 821155 (6 lines).



## MERCHANDISING



## Imagine

IMAGINE TRANSFERS was established in 1972 by directors Spyder Curphey and Tony Merrington. Their aim was to manufacture ironon transfer motifs, and develop the concept of T shirt printing "while you wait", now known as "personalising".

"Imagine's uncompromising attitude of selling on quality and service has been one of the corner stones for its success," says a spokesman. sonalising, Imagine has never been rivalled as the leading T shirt print supplier in Europe. The company now boasts a formidable range of licensed designs including popular cartoon favourites such as Warner Brothers' Bugs Bunny and Tweetie Pie, and Hanna Barbera's large catalogue of characters including Scooby Doo, The Flintstones and Yogi Bear, plus popular US TV programmes such as The Dukes of Hazzard and The Fall Guy."

"As pioneers of per-

On the music front, Imagine has exclusive

ANGIE LANE models Imagine's Iron Maiden print.

September include Bronski Beat, Limahl, Chris de

Burgh, Orchestral Manoeuvres in the Dark and Culture Club. "In the meantime, Fusion Merchandising is well and

very busy. One of the most important facets of the

company is the 'direct business' we do for record companies, band management and video companies. And we'd like to thank all our clients for all the

And we do like to trank an our clients for an the business they've given us this year, including the managements for OMD, Cliff Richard and The Shadows, Thompson Twins, Blancmange, Lita Ford, REM and Nick Heyward for giving us a hectic but

 enjoyable time on the road this year."
 Fusion Merchandising, Unit 2A, Farm Lane Trading Centre, 101 Farm Lane, London SW6 1QJ. Tel: 01-381

heat transfer licences for top bands like Culture Club, Thompson Twins, Queen, Frankie Goes To Hollywood, Iron Maiden and Motorhead.

and Wotomeau. Imagine's rock range has proved to be very popular, and Imagine has appointed Bill Hurd, former keyboards player with such bands as the Rubettes and Suzi Quatro, as their licensing manager. Hurd, who joined the company in January this year, is "using his knowledge of the rock industry to increase our range of licensed designs".

Eddie Clark, who joined the company as sales

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director in 1982, says: "Our licensed designs account for nearly 50 per cent of our transfer sales, so we are always looking for licensing opportunities."

Imagine distribution is spearheaded by its three offices in London, Paris and Frankfurt. These are solely-owned subsidiaries of the parent company, and all have showroom and warehousing facilities. All other areas are covered by agency distributors.

Imagine Transfers Limited, Broomhills, Braintree, Essex. Tel: (0376) 20354, telex: 987879.

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## Fusion

FUSION TWO was formed six months ago as the retail sister company to Fusion Merchandising.

"Although we started off with a distribution deal," says director Stephanie Abbott, "we have found that we can control it far better by selling in our licensed retail designs with our own sales team, which includes Chris Smith, who travels throughout the country, backed up by an efficient telephone sales office which deals with any enquiries and repeat orders.

"We are now supplying all the major T shirt outlets in the UK and we are more than pleased with the way Fusion Two is gathering strength. New designs for

## Bravado

BRAVADO IS expanding its operation to include licensing new products into retail outlets as well as increasing its activities in the touring and mail order sides of the business.

To accommodate the new business, Bravado will be moving into new premises with spacious warehouse and office facilities.

On the tour front, Bravado has enjoyed its most successful year to date and director Keith Drinkwater emphasises the point that they spend a lot of time and money on getting the display and point-of-sale right, adding, "We have done 75 per cent more bands this year, and have enjoyed success in the US with Marillion and Spandau Ballet."

Bravado were official merchandisers on Status Quo's sell-out farewell tour where "business was fantastic". Bravado

Merchandising Services, 45-53 Sinclair Road, London W14. Tel: 01-602 5206/6351.

RIGHT: Rick Parfitt, complete with his Bravado Status Quo End Of The Road shirt, backstage with one of his younger fans. For the tour, Bravado had their own special T shirts with the slogan "Bravado Say Quo The Legend".



PICTURE SALES LTD HAVE YOU SEEN THE LATEST PICTURE SALES CATALOGUE? Our product range currently features 30 pop poster calendar titles including Culture Club, Duran Duran, Prince, Marley and Jackson etc. The 1985 calendar range will also include "TRANSFORMATION," a selection of rock and sci-fi artwork by the famous rock artist, Rodney Matthews...Plus a heavy metal compilation calendar — "Ready to Rock '85" featuring Van Halen/Ozzy/Dio/Schenker etc. Please remember we distribute the only fully official range of 1985 pop calendars — beware of illegal imitations. Also featured in our catalogue is an outstanding range of pop photop/ss/

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range of pop photos/special display photopaks/ pop postcards/The David Bowie Fanmag, "Starzone" and coming soon still more

pop postcards/ The David Dowle Fahring,
"Starzone" and coming soon . . . still more books/posters/cards and poster magazines . . .
Picture Sales is the authorised distributor of the famous "Proteus" catalogue of pop books with an amazing range over 50 titles featuring recent publications on Joy Division and The Doors plus classic catalogue items on Japan/Culture Club/Bowie and many more.

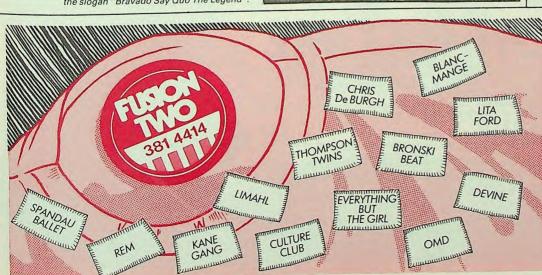
Telephone today and order a 1985 Picture Sales catalogue and see what your profits have been missing!!! PICTURE SALES "The Music Merchandising Company" Picture Sales Ltd Unit F24, Acton Business Centre, School Road, London N.W.10. Tel: 01-961 4292/965 0540 tx. 25382 MUSIK G.

Why not call us to find out more about our competitively priced range of retail shirts, including the latest 'baggy style'. There is no minimum order or carriage charge.

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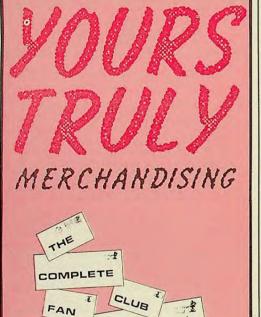
Unit 2A, Farm Lane Trading Centre, 101 Farm Lane, London SW6 1QJ. Telephone 381 4414.



4414.

## IERCHANDISING





MANAGEMENT SERVICE THE HOUSE, 1, BALMORAL RD., LEYTON, LONDON, E. 10 5ND

TEL: 01-556 5717

## Concessions

Advertising feature

FOLLOWING THE merchandsuccessful merchand-ising of the David Bowie 1983 Serious Moonlight World tour and the management of the Sony Tape sponsorship of the pre-Christmas Duran pre-Christmas Duran Duran tour, Concessions has continued the momentum into 1984.

In merchandising, the highlights of the year to date have been the Ultravox Lament tour and Rogers Waters' The Pros and Cons of Hitchhiking, the latter being partic-

successful ularly America. Concessions also negotiated, organised and managed the creative association and their between Levis during Ultravox tour, which also saw the introduction of the the first Audiogram use of a tape interview as an audible extension of the concert programme.

Concessions and its German sister company based in Frankfurt have in parallel continued their activities venue as

concessionaries venues including Wembley Stadium and Arena, Alexandra Palace

Arena, Alexandra Palace and many halls spread throughout Germany. Events handled under this sector of activity included the merchandising of the two massive Wembley Stadium June concerts featuring Elton John and Bob Dylan, with a combined audience in excess of 120,000, and the Berlin Theatre of Fire staged by Andrew Heller audience with an approaching 500,000.

From September, it has been decided to rationalise the activities of the company into three sectors and to create two separate organisations to individual polarise Concessions activities. will cover merchand-ising, sales and concessionaire services; Exposure Marketing and Exposure Marketing and Management Services will cover sponsorship and the commercial marketing of opportuni-ties in music associa-tions; Ostrich Graphics will cover design and creative services.

• Concessions, 513 Fulham Road, SW6 1HH. Tel: 01-381 4777.



that there is room for "a different style of merchand-ising — more professional, more creative and ultimately more tailored to the individual needs of the client'

Previously UK representative for one of America's premier merchandising operations, Wilderink worked on such acts as AC/DC, Def Leppard, Simon and Garfunkel, Queen and The Who among others, prior to setting up Cool Million in early 1984. "I feel that the experience and expertise that I have

gained from servicing large US companies in the UK and Europe has given me valuable background know-ledge," says Wilderink. "I believe that the UK market has to be looked at as a separate entity in its own right, with its own problems. For instance, I am prepared to offer a completely new way of structuring a financial deal. My attitude is that merchandisers can be too rigid in the way in which they deal with management, and in fact new deals can be more profitable for both merchandiser and act alike.

"One well-voiced complaint in merchandising is that money has not been put to its best use, whether in terms of the stock in which it is invested, or the way in which that stock has been marketed. There is room for a new approach in terms of the merchandising actually on sale.

'Many bands are falling into ruts in terms of what they will approve, but merchandising is no different from any other industry — people are prepared to pay for top quality merchandising and design is an integral part of this.

'With Barclay James Harvest recently, I approached them with a totally new scheme on which the merchandising could be based which led to a gross that was 25 per cent higher than ever previously achieved. We are in the process of organising many such deals, structured around what is best for the band, not what is easiest for the merchandiser.

Cool Million also plans to expand into retail and into sponsorship consultancy. "I would simply say that we want to expand the level on which every selling opportunity can be covered," concludes Wilderink. There are still large uncharted territories which have yet to be discovered and we are going to be out

there pioneering." • Cool Million, 87 Great Eastern Street, London EC2A PHB. Tel: 01-729 1857/1877.

FRANKFURT



PAUL YOUNG: A full-time occupation for Regal

## Regal

THE REGAL Merchandising Company was set up in February this year to manage Paul Young's merchandising rights on a worldwide basis. "We have assigned

licences across the world," says MD Mick Pearl, "and business has been excellent across the board, from T-shirts and posters to keyrings and badges.

"The fans will basically buy anything that's got his name or picture on it, but we try to maintain high standards of product. We recently tested the first 'face' shirt and it went really well. We will have various new lines for his British tour at the end of this year." The interest in Paul Young merchandise is

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huge. In March this year, Regal placed a small mail order advertisement in Smash Hits and enquiries resulting from it are still flooding in. "We will be placing more mail order ads when his new record product comes out, adds Pearl.

When Regal was Pearl's launched. intentions were to add other names to its representation roster, but so far, Paul Young has proved a full-time occupation — and the situation doesn't look like changing in the fore-seeable future.

• The Regal Merchand-ising Company, 16-24 Brewery Road, Holloway, London N7. Tel: 01-609 8481/2/3.

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N~0 Imagine Transfers Limited, Europe's Number One T-Shirt transfer supplier, are exclusive licensees for many top rock and pop acts; i.e. Culture Club, Frankie Goes to Hollywood, Thompson Twins, Queen, Limahl, Kajagoogoo, Shakin' Stevens, Eurythmics, plus top heavy metal bands as: Iron Maiden, Motorhead, Gary Moore, etc.

Imagine now have office/showroom/warehouse facilities in London, Paris, and Frankfurt, plus Agency Distributors throughout the rest of Europe, including the Eastern Block, and Scandinavia.

Imagine offer a unique opportunity for any popular artist to:
(a) gain good royalties from a product that has been under-estimated by the music industry, and,
(b) is sold only in T-shirt print units, "Print While-U-Wait" shops, not affecting the sale of either preprinted garments or tour merchandise.

Imagine offer massive distribution combined with volume sales, creating total exposure with no financial commitment. It should also be noted that Imagine hold exclusive licenses from the TV and film industry, including: Warner Brothers, 20th Century Fox, MGM, and Hanna Barbera. For further details contact: Bill Hurd,

PARIS

Licensing Manager. On BRAINTREE (0376) 20354

Imagine Transfers Limited Broomhills Brainfree Essex CIN7 7RW Telex: 987879

LONDON



A SELECTION from the Anabas poster range

## Anabas

ANABAS IS continuing its policy of pursuing licensing deals. "We are actively looking to increase the number of licensing deals we have," says publishing & marketing manager Tony Mathias.

"We are the strongest rock and pop poster company outside the US, and are keen to acquire licensing deals with artists on a worldwide basis. Since we believe in competition, we are happy with non-exclusive licensing arrangements."

Another area that Anabas is increasing its activities in is co-operative deals with tour merchandisers, where Anabas prints and supplies the posters to be sold at concerts and at the same time services retail outlets with the posters. "This makes sure the posters are for sale before, during and after the concerts," says Mathias.

concerts," says Mathias. Anabas has grown rapidly over the last four years and has a full-time sales force backed up with a full display/merchandising service and regular dealer and consumer orientated promotions.

chandising service and regular dealer and consumer orientated promotions. As well as rock and pop, Anabas covers other subject areas, notably through its licensed airbrushed art prints. And from the film world, following their success with Return Of The Jedi, Anabas this year picked up the licence for Lucas Films' Indiana Jones And The Temple Of Doom.

 Anabas Products, Bridge Close, Romford, Essex RM7 0AU. Tel: (0708) 754000.

GREAT



Just Arrived — 1985 Calendars from Duran Duran to Scorpions'

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## ERCHANDISI

Advertising feature

## Acme

BY FOLLOWING a policy of what it describes as its Total Merchandising Pro-Northamptongramme, Northampton-based Acme Tour Pro-ducts/Acme Clothing is, says director Chris Parkes, going from strength to strength.

"We're expanding the horizons of merchand-ising," says Parkes who, as well as building the UK side of his company's operations, has been expanding Acme's activities overseas, notably in Australia and the US.

Today, successful tour merchandising is more than simply a handy side-line income. In fact, it is regarded by many as the sole source of profit from a tour. As such, expertise is needed in the planning

de Graff

ONCE KNOWN purely for

its badge service - and

in its time, de Graff has supplied millions of badges for launches, pro-motions and product awareness — de Graff

has for some time now been spreading the range of promotional items it

supplies to clients

and logistics stage to ensure that every selling opportunity is covered.

"We believe in giving total commitment to a band, and by doing this we can cope with all their needs and requirements and make them profits we can generate income from areas they didn't even know existed. "Total Merchandising

Programme means 52-week a year merchand-ising. From the word go, believe in personal we involvement with the bands, managements and record companies. We like the bands to feel confident in our service and to know that we are putting out quality product — a wide range of high standard merchandising. "We try to give an on-the-road service that

speaks of quality - all our

"We find ourselves providing more and more customised leisurewear, Adamberry. "Tracksuits, jackets and jumpers are all proving very popular. "Whether it's 1m PVC

wallets, 100,000 gold-plated pendants or just two printed T shirts, we can supply with quality products and prompt delivery." As well as servicing the

record industry — all the major record companies have availed themselves of de Graff's services over the years, and many still do - Adamberry reports a growing list of clients from other industries, especially for their promotional plastic products.

• de Graff, 1 St Marks Place, Wimbledon, SW19 7ND. Tel: 01-946 4444.

Edited

T-shirts are now custom made for us, as opposed to using the spot market, and we guarantee all our product. Everything is shrink wrapped, posters rolled in tubes etc. "Our crews are aware of

what problems to expect and where and when to expect them. Moreover, they know the way to avoid these pitfalls — so that sales are maximised and no grief passed on to the band."

On the retail front, Acme can provide a direct mail retail service through a 30,000-strong "highly refined mailing list", compiled by inserting leaflets with every purchase, through insertion in record sleeves, advertising and in joint operations with fan clubs.

"While helping to develop business for major

bands," says Parkes, "we also help smaller bands to establish an identity. We aim to cover all merchan-dising possibilities for all our acts — whatever stage of development they're at. "Artists and manage-

ments must seriously consider all aspects of merchandising and realise how they can maximise on the financial and promotional gains available.

Acme Tour Products, 26-40 St Andrews Street, Northampton NN1 2HY. Tel: 0604-20411.

Acme will shortly be opening a London office.

Advertising: TONY EVANS PHIL GRAHAM KAREN DENHAM

Cut out and display

## JG Promotions

IN 1976, Jackie Berwald, while working with Nigel Grainge at Phonogram, saw that the music business desperately needed a reliable source capable of providing competitively priced promotional aids, advert-

ising business gifts and up-to-the-minute new ideas. It was then that together with Richard Curtis, JG Promotions was created, and has since continued to supply the major names in the music business and entertainment industry, "satisfying their ever increasing needs from a wide range of quality merchandise." JG Promotions, 8 Brendon Street, London W1H 5HE. Tel: 01-723 7519/724 3549.



THESE PEOPLE need no introduction . . . two from the Statics postcard series by Masons Music (see page 31).



IN WHE STOPS PUSITING WHEN NAME ON WHE ROAD: KEEPING THINGS STRAIGHT: FLEXIBLE DEAL: SORTING THE CLUB: TYING IN: FEELING SECURE: THAT PERSON TOUCH: MAKING IT SPECIAL: THROUGH POST: ACROSS THE OCEANS: LINKING UP: KNOWING WHAT'S BEST; FULFILLING A PROMISE, THE SILENT FORCE, THE BOTTOM LINE ..... ACME

> If you really care about your merchandising then contact Chris Parkes to find out what the ACME team has been doing for its bands over the past three years and could be doing for you now.

ACME ACME TOTAL MERCHANDISING LTD ACME TOUR PRODUCTS LTD ACME MAILING COMPANY ACME HOUSE, 26-40 ST. ANDREWS ST., NORTHAMPTON NN1 2HY 0604 20411/2/3 TELEX 317366 TSHIRT G EMAIL ACME UK

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## the sound of the summer!

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WEA 2508041 (W)

Atlantic 7801451 (W)





Club/Phonogram JAB(X) 8 (F)

Verve/Polydor IPA(X) 1 (F)

(Mayfair)

4 NEW SOFT SHOES, Kojo (IDM)

3

6

9

10

Breakers

ILA AIRPLAY GUIDE (Independent Airplay Action in UK)

**TOP 12** 

**MAYFAIR**, Summertime City

NEW LESTER SQUARE, The Plug (Thin Sliced) NEW PLEASE Y'SELF SKIFFLE BAND, Surfin UK (Green Fringe)

NEW THE KULL, The Eve Of Destruction (Bomb

NEW NIGHT FLIGHT, Growing Up (Iguana)

SHOC CORRIDOR, Holding Treasure (Shout

RUSS CONWAY, The Terry Fox Story (Music

Mike Merandi, Holiday (Lady London)

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## **Rare single** from JSP

JOHN STEDMAN'S JSP label which specialises in blues re-cordings has several new recordings has several new re-leases lined up including a single — a rare move for the album-orientated company. The 3-track single, which is picture bagged, features Kid Thomas, the black rock and roll artist, and includes Rockin' This Joint Tonite. New albums from JSP in-clude recordings by Johnny Shines, Lowell Fulson, Bing Crosby and Teddy Bunn. Fulson, one of the greatest post-war bluesmen, is set to do a short UK tour. Stedman is also planning

Stedman is also planning another two albums featuring the Louisiana Playboys, a Cajun band who recently Cajun band who recently appeared at the Capital Music Festival. The first LP is set for release in October with the second following early next year. Stedman said: "The band have a phenomenal repertoire of Cajun gems, both traditional and newly writtee written



WILDFIRE: promo tour for first album

**Spread of Wildfi** 

HEAVY METAL label Mausoleum METAL specialist has a strong release schedule lined up for the autumn which will be backed by a substantial marketing and promotion

marketing and promotion campaign. Just released is Wildfire's debut UK album, Summer Lightning (Skull 8338). The band will be touring radio stations and playing selected dates in support of the dates in support of the release.

Latest signings to the label include Witchfynde who are currently recording a new

album, and The Lords Of Sin who have an album release set for October. And from Spain, Mausoleum has issued three previously un-available albums from Baron-Rojo plus LPs from Obus and

As well as expanding its UK operations — Mausoleum plans to release 20 albums between now and the end of the year and is looking to sign more bands — the label is in the process of opening offices overseas, including the US.

### Jazira debut

## **Cult seek** following

Edited

CHRIS WHITE

THE CULT, currently in the chart with Go West (Crazy Spinning Circles) release their debut album Dreamtime on Beggars Banquet this week (31). The first 20,000 copies will include a free live album. The band tour the UK early in September culminating in a date at the Camden Palace on September 18.

#### Claudette: Marlow's new release

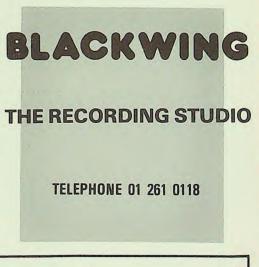
ROBERT MARLOW has a new single Claudette released on Reset Records, available in 7 and 12-inch formats. His last two singles, The Face Of Dorian Gray and I Just Want To Dance received consider To Dance, received consider-able local and national airplay last year. Marlow has since spent the early part of 1984 working on his debut album at Splendid Studio in Southwark.

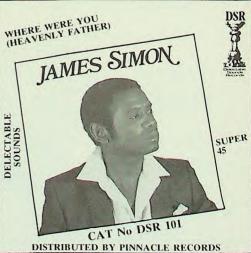
#### Tracking ...

Dealers: Cut out and display

ORCHESTRE JAZIRA have their debut album Nomadic Activities released by Beggars Banquet — the LP follows two singles and is the culmination of their first three years of work as a band.

JAN OLOFSSON'S Youngblood Records has two singles currently on release, Isle Of Capri by Tocko Salvetti, who was formerly lead singer with True Life Confessions, and Sad Old Spanish Guitar by Stu Stevens which has been a European disco hit. Distribution through Pinnacle.





First

out from 400

THE FIRST album from 400 Blows is released by Illuminated Records this week (31). The LP, If I Kissed Her, includes the current 12-inch single Groove Jumping, and a re-mix of the Declaration Of Intent 12-inch. The band have several pop music paper features lined-up and have also recorded a session for John Peel.

Illuminated's Angus Robertson said: "If I Kissed Her fol-lows four 12-inch singles, and completes 400 Blows' initial musical cycle. Their future product will be aimed more at the charts.

charts." The band's debut single Beat The Devil was nominated single of the week by *Sounds* and also became a club favourite at the Camden Palace and the Hacienda. Since then 400 Blows have attracted considerable pop press. Also released by Illuminated this month: Tough Enough, described as "a mother of a dance track" by Out, a band fronted by Alix Sharkey (ex-Stimulin) and produced by Simon Reswell

Simon Boswell.



D The leading international HEAVY METAL label -jaith ful Breath £-6 S FEFERES ----new album from MAUSOLEUM



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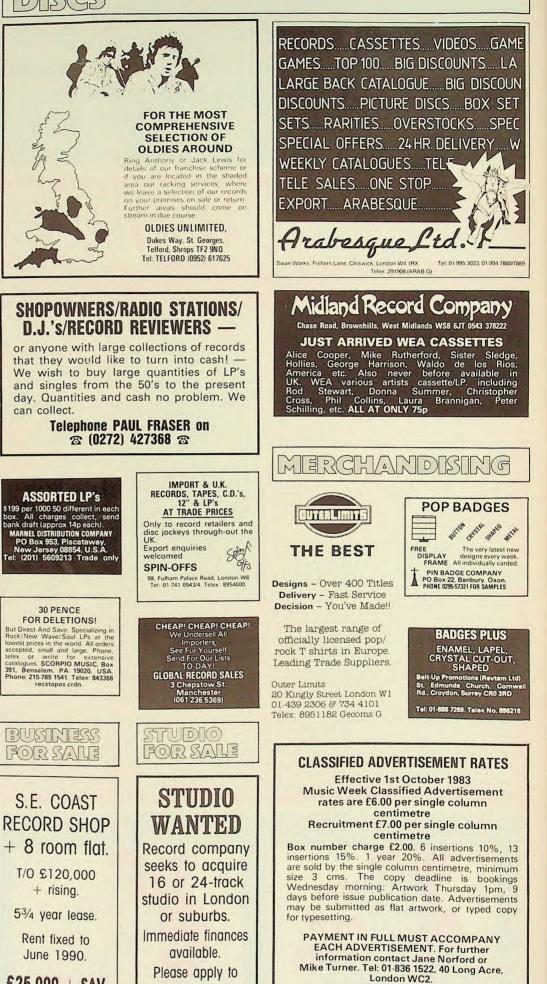
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PAGE 42

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#### RETAIL MANAGEMENT

## THE GREATEST INVENTION SINCE THE MASTERBAG THE RECORD MANAGER For less than £4 per day you can have:

\* Full Point Of Sale Stock Control Instant list of stock items for any given artist

Daily analysis of sales and deliveries

Automatic re-order lists

\* Last six days sales analysis — detailing sales trends for each stock item

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artist or by record type

This record manager is never ill and never takes a holiday, and can do all the above as quickly as you can tap in a request on a typewriter keyboard. This record manager is a specially written computer program, uniquely suited to running a record retail business.

record retail business. The program runs on one of the best-designed and most reliable micro computers on the market — the Apple IIe — a small business computer which can be used by anyone, even quite inexperienced shop staff. Apart from giving you invaluable help in your record retail business right now, it is ready to help even more in the future by accepting information from a bar code reader, and being able to communicate with other computers (e.g. for record industry central ordering). SAMS record manager is compatible with the Gallup computer and may be included in the Gallup/BBC/Music Week chart returns.

For information which could be to your advantage call

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## APPOINTMENTS

## **PRODUCT PROMOTER**

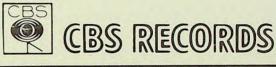
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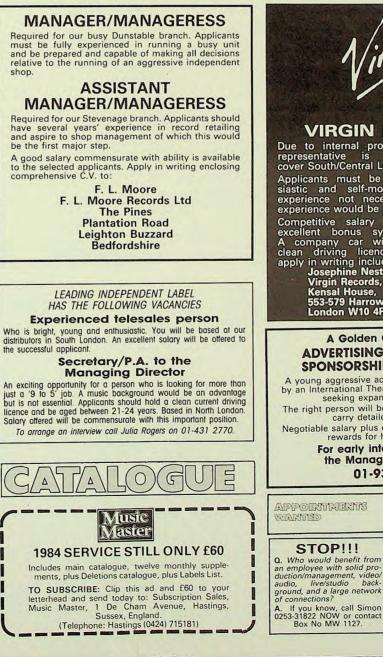
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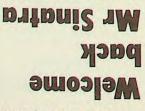
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London in September for a string of dates at the Royal Albert Hall (17-22), Sinatra makes a long-awaited trip to THE IRREPRESSIBLE Mr Frank

.oabiv babbute-tete album features 11 cuts, including the title track, which is released as a single and has an accompanying 

### Yow shi no Aztec album wan iavizulaxa

saving this for the conference so on yer bike," said a spokesman. barbed reaction this week, "We're INVESTIGATIONS into the upcom-

the Rest of Nursic WAR's we can reveal that that the short work of the short of Nursic WAR's we can reveal the short of Nursic War's and the short of support of However, thanks to a highly secret document leaked exclusively

Aztec guitarist, former Orange Juries Malcolm Ross, He alors in slongside Roddy Frame on guitari vocals, bassist Campbell Owens and durmer David Butty. Roth allum and runr will be nationwide tour to support the album. This will introduce new Aster guitarist, former loange

Both album and tour will be subject to an extensive WEA marketing campaign. Remember where you read it first....

## 'really terrible' :testal lish

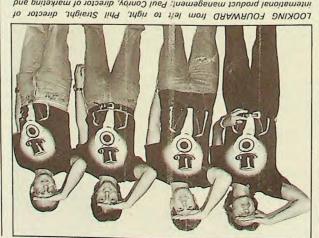
to make an album. In an exclusive Music WEAK si 'aloup piquasnou e wiu apew seu RELUCTANT SUPERSTR neil, whose "Hole In My Shoe" single

.vitsubn never got involved with the music terrible" about it all and wished he'd terrible" about it all and wished he'd

MOM neam I .mudle ne skem bluorie I biez bropped something into his team of the set and the got really life average with the set of the set after a heated discussion with the neil was given the album offer

#### 'Ayeroff in court?'

compart the deserves, the UK solution to fact the UK solution to the deserves the UK solution to the deserves the UK solution to the deserves the the deserves th kinetican magazine industry is suing Jeffrey Kent Ayeroff for nemasikaga NU ABW A manipipelq nemasikaga NU ABW A manipipelq IN A SHOCK move, the entire



insmoot development. sales; Rob Dickins, chairman and managing director and Max Hole, director international product management; Paul Conroy, director of marketing and



an international star with a string of thit singles and a platinum album ("Uuman"s Lip") under hus belt. Other UK-based acts to shine have included The Pretenders, the citing the success of Howard Jones. Unknown a year ago, Jones is now "Our A&R policy has been to sign very selectively – but really deliver on what we do sign," said Dickins,

and will be a centre-piece at this scheduled for a September release first act to break on the new Blanco Y Negro label, Everything But The Girl, The debut Actec Camela album for WEA, "Knife", is Echo and the Bunnymen and the new look Associates, Matt Bianco,

("Serenade") mudia dio beyoins vear's conference. In a different vein, the Elaine Pisce at mins Paar's conference. "Mow "Stages" went double-pristed and guitarist Juan Martin artin ("Serende")

as" as qoT Z Z batic bat, "lesogab SU baraildetea ne wort to alqmexa si i le pisnui lo keue builioxa ue uons and single success. Looking to America, Dickins said WEA UK was "privileged to have

> for the salesmen. there will be a strict 8.00 pm curfew brish the sources have into the sources have a sources the sources of the sources company's sales conference in Bournemouth this week. Secret prompted elaborate security tor the recent "precious metal" haul has A DISPLAY featuring WEA UK's

the security reports as "scurrilous Music WEAK fiction", but confirmed the existence of the "precious Chairman Rob Dickins has denied

num, gold and silver with encour-aging regularity, the claimed. "Over the past year the tits have been constant and the sales figures have sosied ... who knows what we'll "We've been uncovering plati-"We've been uncovering plati-

time of printing, Everything But The and Howard Jones all hit platinum; Echo and The Burnymen and Rod Stewart twice hit gold; Z Top, Pretenders, Yes, Prince and, by the Since the new management took over Music WEAk has discovered that Elaine Paige, George Benson achieve by next year.

Girl are all at silver.

Iptom 2'A3

crowded Castle Donington this year were treated to shows from no less than three of WEA's hard-rock acts, The thousands of metal fans who

ayl upstarts Motley Crue. The Donington dominance established mayhem merchants AC/DC and Van Halen, and young

reflects a far-raching strength in the

from the silver album sales of AC/DC ("Flick Of The Switch") and Van Halen ("1984") there have been

company's hard-rock roster. Aside

mont unge saxii

coutinue the "precious metal Foreigner pinous For the future, the long-awaited new made a major impact in America. of Ratt and Vandenberg have Hungry to great acclaim - and the veleased their second album "Stay Furthermore, Twisted Sister have "("Eliminator"), and ""Eliminator").

silver discs too this year for YES ("90125") and Z Z Top

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Albue Albuiuse usim asuaipne 20/26

Dessewe spunoise SUDNA 3184774

going to be some year.

epeueo

which to sell it,' said Dickins. "It's skill, drive and enthusiasmustic and the

neil, The Associates, George Benson ... as well as the debut of new UK signings such as Brilliant, Fantastic Something and Straw-berry Switchblade.

Forthcoming attractions in-cluded new albums from Donna Summer, Elaine Paige, Al Jarreau,

and Peter Schilling from Germany and Honeymoon Suite from

alivendiA se nous stos basierd osle Not forgetting other territories he

a musical genius ... the future couldn't be brighter'', said Dickins.

as a major star, Prince is being hailed

Produced album will establish her produced album will establish her

Branigan and Madonna among others. "Looking to the future,

had been major hits for Womack and Womack, Chaka Khan, Laura

their first silver albums, and there beyoine ben ("48er") neleh nev

proper care and marketing." Both ZZ Top ("Eliminator") and

act can break through in the UK with

anture

Following an American tour UK company, and was set to scale new heights. Conroy added that Howard had proved a flagship for the new-look

record his second album later in the Australia and Japan to consolidate his growing following there. He will (where he is special guest of The Eurythmics), Jones returns to

tours ... and it all adds up to a good

Vest. Add to this a platinum album ("Human" Liby, consistent chart success across Europe and the US, sell-out British, European, American, Japanese and Australian Dinus, and it all adde the protocol

Marketing Director Paul Conroy told Music WEAK "With Like To Get To Know You Well", Howard has earned his filth big British hit in a earned his filth big British and

Howard Jones in Bournemouth this

WEA WILL TIP their collective hat to

Howard: a good

Rain", the title track of the film and

history of Warners. The new single will be "Purple

Cry" the fastest-selling single in the

been ensconsed firmly on the top of the Hot 100-with "When Doves the fight of a polles that and the

or start and share on its first week of release. Both single and album have

In America the "Purple Rain" time ook an unprecedented seven

Royal Badness" is set to attain the same heights in the UK as in the US.

With the smash single "When Doves Cry" and the release of the BiH", "inish single Rain", "His alow and film "Purple Rain", mit

to be king

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