SINGLES CHART: P.11; ALBUMS CHART: P.22





THE PRINCE and Princess of Wales arrive at London's Dominion last week for the Prince's Trust Rock Gala to be greeted by trust chairman Peter Smith (centre), former BPI chairman Chris Wright and wife Chelle and promoter Harvey Goldsmith.

and Music & Video Week and, when necessary, Gallup. Former charts committee chairman A J Morris would also be present.

The previous charts committee was made up entirely of record company representatives, plus BPI staff, and it is felt that the new committee will be able

representatives, plus BPI staff, and it is feit that the new committee will be able to have a more objective view of the problems at hand. Deacon told MW this week: "The committee will be looking at the whole question of target marketing and 'general availability' of special offers." Commenting on the removal of the Nolans single, CBS managing director Paul Russell said: "I am very upset about this and I don't agree that the record should have been taken out. Special offers to fan clubs have been made for 1000 unserved objective bas to be arranged in selected shous. In

1,000 years and obviously redemption has to be arranged in selected shops. In my view this is 'less bad' than making offers generally available to the public

New chart committee formed to tackle 'target marketing' NO penalised ans si

FRESH row was brewing this week over marketing practices affecting the chart - this time the use of fan clubs for marketing" - following the removal from the chart of the "target marketing' – following the removal from the chart of the newly released Nolans single, Dressed To Kill.

Gallup made the decision to remove the single because of an Epic marketing campaign involving the Nolans fan club in which members were circulated with details of an "exclusive offer" of a free Nolans poster if they bought the single in the week of release in specific record shops.

The list of 100 record shops throughout the country had the Epic logo in the bottom right corner and, after comparing the list with the chart panel, Gallup informed the BPI that the single would be taken out of the chart because of "a clear breach of the code of conduct"

This latest incident has once again highlighted the need for an urgent reappraisal of the code of conduct in the light of marketing campaigns which could give certain records unfair advantages in the chart sample.

Last week the BPI council meeting decided that the problem must be solved by a newly-constituted charts committee consisting of BPI director general John Deacon, BPI legal adviser Patrick Isherwood, representatives of the BBC

its

basis

MTA renews plea for dealer support

Gr

A PLEA for more active participation in the aims and operations of the Music Trades Association on the part of record retailers was made at last week's MTA annual

general meeting. Secretary general Arthur Spencer-Bolland conceded that the MTA, and more particularly RAVRO, have not done what they should for the record retailers, but he added, that improvement was only possible with more interest and involvence. retailers themselves.

"I agree with Maurice Oberstein when he says that an active UK record trade association is badly needed. We are going for a much higher profile, but we need all higher profile, but we need all the people who are grunting and groaning out there to contact us and help. My number is 01-994 7592."

By NICOLAS SOAMES

London stores. Gilbert added that several people MUSIC DISCOUNT CENTRE, the classical record chain which has been in the hands of the receivers were interested in buying the business, with Alan Goulden one of the main contenders. It is clear that with debts of well over £300,000, is likely to be sold this week, possibly the record companies themselves are very keen to see the business survive because the MDC chain could account for as much as 10 per cent of classical sales in the UK. current managing director, Alan Goulden. It is not clear whether the purchaser will be expected to pay off

It is believed that at the time the receivers were appointed, MDC owed PolyGram approximately £200,000 and EMI £100,000, with undisclosed amounts owing to RCA, CBS, TOL and Conifer. "PolyGram and EMI have made a CBS

claim for retention of title to the stock which they have supplied to the company, and the purchaser of any stock, subject to retention of the with the partner concerned, said Gilbert. It is felt within the classical

industry that there is still very much a place for MDC in the retail network of the country. Many manufacturers consider that the company's

approach is still a viable marketing concept, and that it ran into difficulties through too much enthusiasm and too little control and by unsuccessful dealing in the pop retail business.

"The industry needs this kind of tailer," said one leading retailer. manufacturer

Heap transfer

WEA UK managing director Mike Heap is transferring to WEA Europe Inc as director of marketing reporting to Siegfried Loch, senior vice president, WEA European Operations.

Newly-appointed chairman of WEA's UK music divisions, Rob Dickins, told MW that Heap would not be replaced and that he would the managing director assume responsibilities himself conjunction with sales marketing director Paul Conroy. in and **Fresh attack** on tape levy as new lobby group emerges

COINCIDENTAL WITH the BPI's COINCIDENTAL WITH the BPI's latest claim that home-taping is having a "devastating effect" on record sales (see p4), a new pressure group lobbying against a tape levy has emerged, and the two-year old Tape Manufacturers Group has made a renewed attack on the idea of a levy.

The Consumers in the European Community Group (CECG), which describes itself as (CECG), which describes itself as "Britain's EEC consumer watchdog", has issued a paper condemning the levy as "unfair and unworkable" and is clearly aimed at the EEC committee currently working on a memorandum on convicibit aimed at the EEC committee currently working on a memorandum on copyright reform which is believed to contain a recommendation for some sort of compensatory levy.

The CECG argues that an across-the-board levy would be unfair to people who do not use blank tape to record copyright music and it claims that: "A levy would put up tape prices to protect the record industry in the guise of seeking so-called justice for copyright holders.

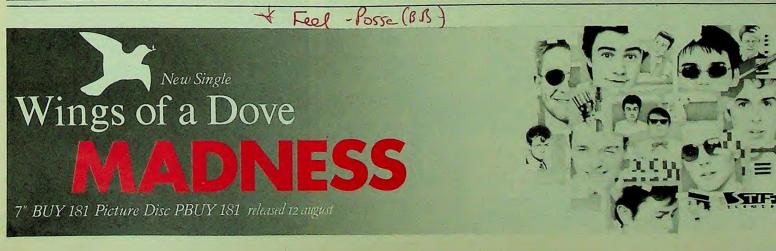
"It is a classic example of one industry trying to protect its own interests not by improving its product or competitiveness, but by attacking a more successful rival, with the consumer picking up the bill."

The CECG suggests that the real problem is large-scale counterfeiting by organised crime, not home-tape users

TDK managing director John Buchan, speaking for the Tape Manufacturers Group (representing the interests of blank tape companies in the UK) has issued a statement re-iterating its arguments against a blank tape levy – particularly on video tape – in the belief that the Government will make a decision on the levy issue "within a matter of months".

The TMG warns that if the Government proposes a levy on blank video tape to help support the British film industry, as has been suggested, this will set a precedent for a levy on blank audio tape. Its new statement repeats its earlier arguments that a levy would be "rough justice".

Both John Deacon of the BPI and Norman Abbott of the BVA said last week that imminent action by the Government was unlikely, particularly in view of the total change of politicians involved since the election.



with limited availability in the trade." The Nolans incident came in the same week that CBS chairman Maurice Oberstein chaired his first BPI council meeting. When asked to comment, Oberstein said: "I do not think that is worthy of comment. I am supportive of any view that my director general, John Deacon, may have. Any questions regarding the day-to-day running of CBS Records must be directed to Paul Russell." waive MDC debts?

Will majors

these debts, or will be allowed to re-

open accounts with the major distributors, with the debts partly

placed in abeyance — the majors are not currently supplying fresh stock.

One of the receivers, David Gilbert of Levy Gee & Partners told *Music* and Video Week: "I am continuing to trade the business with a view to

selling the assets on a going concern

He said that the shops in Rathbone Place, The Strand and Dean Street, London, will stay open, but those within the Pentos

Bookshops in Liverpool and Croydon have been closed down and the

existing stock removed to the

NEWS WEA starts heavy metal summer blitz

A SUMMERTIME marketing blitz is being mounted by WEA in support of two of its hard rock acts -ZZ Top and Twisted Sister.

The campaign is geared towards the August 20 Monsters Of Rock festival at Castle Donington where both bands are appearing, and will involve extensive in-store poster and video promotion, competitions and rock press advertising

Paul Corroy, WEA's new director of sales and marketing said: "We will be aiming to consolidate and build upon the success that WEA has enjoyed in breaking

Twisted Sister as a premier heavy metal act, plus properly establishing ZZ Top as major album sellers.

New singles from both bands will be released just prior to the festival – You Can't Stop Rock 'n' Roll from Twisted Sister, and Gimme All Your Lovin' from ZZ Top's album The Eliminator, which is itself to be re-launched on August 19.

In addition to the campaign already mentioned, there will be 50p-off-the-album vouchers for The Eliminator and Twisted Sister's You Can't Stop Rock 'n' Roll, which will be distributed through the press and at the festival.

Samson

100

MEN AT Work were instrumental in helping CBS/Epic to top market share positions in the first quarter figures which have just been released, and coincidentally they were in London to collect numerous awards they have won this year, including platinum and gold for the Business As Usual LP and gold for Down Under and Cargo. The band are pictured with members of the Epic team and CBS managing director Paul Russell.

Readers Digest back on TV with rate-card-only deal

READERS DIGEST Records is reentering the direct response TV market with a double album nostalgia package, but is buying rate card time without benefit of a controversial "per item" deal with a TV contractor. card

"We felt that the PI system was limiting," said RD music too limiting," said RD music operations manager Andrew Lynam-Smith. "This way we can use other means of advertising with clip coupons and reach a wider target audience."

audience." The 2-LP (or double-play cassette) is titled Sentimental Journey and features close harmony groups of the Forties and Fifties including The Ink Spots, The Stargazers, The Mills Brothers, The Weavers etc.

TV advertising begins this week in

Singles file

HAIRCUT 100, who recently signed wide deal with Polydon have their first single, worldwide Records, Prime Time, released on their own label through Polydor this week. The band's percussionist Mark Fox has band's percussionist Mark Fox has taken over as vocalist. The single is available in seven and 12-inch formats, with the latter featuring extended versions of both songs, and a mystery guest vocalist called "The Plain Brown Rapper." KRAFTWERK'S FIRST single for two years, Tour De France, is available in seven and 12-inch formats. The band are currently completing their next EMI album, Techno Pop, and will be touring

Techno Pop, and will be touring later this year.

RECORDS' latest MOTOWN releases include a chrome dioxide cassette single, The Crown by Gary Byrd, which will retail for the same price as the normal single. Also out are the debut single, Baby I Will, by Michael Lovesmith, taken from his forthcoming album I Can Make It Happen, and a new single All This

a three-week test in Yorkshire/ Tyne Tees and central Scotland, supported by simultaneous press and insert advertising. All 32 tracks will be listed on Oracle.

record vouchers on offer RECORD DEALERS are being invited to participate in a novel

scheme in which purchasers of Samson roll-your-own tobacco will receive 25p vouchers to be redeemed as part payment (up to £1) for a record or tape in record shops.

More than 300,000 Samson packs enclosing 25p vouchers will be distributed during August and September. Retailers in the scheme will be

repaid in full plus a handling allowance at the end of the promotion. Several chain stores, including Woolworth and promotion. Several chain stores, including Woolworth and Littlewoods, are participating, and Samson says the offer is also open to independent dealers.

Further details can be obtained from Ian Wight Sponsorship, 10 Palace Gate, London W8 5NF (Tel 01-581 4737).

Impulse adds radio, TV service

IMPULSE PROMOTIONS has added a radio and TV promo service to its twomonth-old retail promo operation. This will be a strictly regional operation — not covering BBC network

stations or London ILR – as Impulse says that while the record industry has always covered the capital well, it has, as the recession progressed, reduced regional plugging to less than an effective minimum.

Impulse Regional Radio & TV Promotion is being run by Austin Powell (formerly of Promopeople) from the company's Willesden base. He will be promoting to all regional LR stations, to BBC local stations with the necessary level of music programming, and to the major regional TV stations. The new service will, like the retail operation, concentrates on a limited

number of priority titles per week.

Love by DeBarge, which is currently in the US top 20. RICKIE LEE Jones has revived the

early Sixties hit Under The Boardwalk for her new Warner Brothers single – the track is an edited version of the number which appears on her current 10-inch chart album, Girl At Her Volcano. Y RECORDS has released "the

ultimate shriekback dance package", a double A-side seven-inch single featuring Lined Up and My Spine, and a double A four-track 12-inch single with remixes of two other dance cuts, Accretions and Into Method. The band's second LP is lined up for October.

CAMDEN TOWN band The Passion Puppets have signed a Stiff Records, and release their first single, Like Dust, in seven and 12inch (both picture-bagged).

The Strollers

THE CATALOGUE number of The Strollers' London Pride LP was incorrectly printed in the Magnum Music Group advertisement in last week's issue. The correct number is MFM-016.



TDK BATTLE of the Bands has moved to PO Box 1DU. 57A Wimpole Street, London W1A 1DU. Tel: (01) 935 1624 MAKING WAVES has moved to 6-8

Alie Street, London E1, Tel: (01) 481 9917 DEZO HOFFMANN Photography is

Now located at 2nd Floor, 39 Wardour Street, London W1 (01) 437 8441

CITY CENTRE Songs and Diversion Records has moved to 59 Paddocks

Records has moved to 59 Paddocks Mead, Woking, Surrey GU21 3QP, Tel: Brookwood (04867) 81364. IRONIC RECORDS' new telephone number is (0344) 772061. MOUSEKEY MUSIC, Straight 8 Records and Tivoli Records have moved to 38 North Row, London, WIR 1DH: Tel: (01) 629 1423 (telex 23840)

WTH TELE 23840). BATTERSEA RECORDS has BATTERSEA RECORDS has moved to Foster Innis Buildings, Rattersea Wharf, Queenstown

American Commentary

Sixties nostalgia for autumn

From IRA MAYER NEW YORK: Likely to prove the hottest music video title this coming autumn is MGM/UA's The Girl Groups, whose release will be accompanied by a Motown album of the same name same name.

Both are based on Alan Betrock's book chronicling the late Both are based on Alan Betrock's book chronicing the late Fifties/early Sixties bands such as The Supremes, Ronettes and Shangri-Las – an era which produced hits such as Be My Baby, Will You Still Love Me Tomorrow, and Stop! In The Name Of Love. There are 30 songs in all, and a production budget believed to be around \$250,000 (£164,474) – much of it used for copyright clearances.

— much of it used for copyright clearances. MGM/UA hopes that the simultaneous release of video and album will help open more record stores to video. The company's previous major production, The Compleat Beatles (also done jointly with Delilah Books), sold more than 25,000 units. Girl Groups will have an even stronger nostalgia appeal with precisely the age group that constitutes the heaviest VCR buyers and users, and could register even stronger sales than the well-received Beatles documentary.

VARIETY newspaper poll of record retail operations around the country finds business (surprise, surprise) up, down or stable for the six months of 1983.

stable for the six months of 1983. Actually, responses are within a fairly narrow range, with the broader national chains such as the 365-store Musicland organisation reporting sales "up but not significantly" while regional outlets have experienced the more pronounced swings. Several New York chains, for example, indicate a drop-off of 10 per cent or more compared with last year. In contrast, the Stark/Camelot outfit, strongest in the mid-west and south, registered a 30 per cent increase in unit volume.

CBS IS apparently not as complacent about parallel importing of compact discs as appeared in the wake of the Chicago Consumer Electronics Show. Field personnel have been instructed to report instances of store-imported CDs being made available in the US. While all CBS CDs are coming from CBS/Sony in Japan, the

while all CBS CDS are coming from CBS/Sony in Japan, the company utilises different prefixes and serial numbers in order to monitor discs intended for various markets. Despite software shortages, CBS is intent on applying the copyright infringement charges it enforces for LPs on CDs as well.

THE INDEPENDENT Label Coalition (ILC) is now the official trade organisation for some 25 indies which collectively account for approximately 90 per cent of the indie label business. Founder/spokesman Tom Silverman, one of the organisers of the New Music Seminar and head of Tommy Boy Records, says the new group will incorporate as a non-profit trade association, with members contributing initial annual dues of \$500 (£329) each.

SHORTS: MTV now has a special telephone with a pre-recorded message announcing weekly rotation schedules, new adds and the like ... RCA will have CDs supplied by Denon for the company's expected fourth-quarter rollout in the US. Philips has already been providing RCA with product for European distribution via its German plant ... a US-recorded version of the Police hit, My Turn To Love You by Lenny White (Elektra), is one of the most popular picks at dance clubs and the more experimental radio outlets.



40 Long Acre, London WC2E 9JT Tel: 01-836 1522

Telex: 299485 SUBSCRIPTION RATES UK 537. Eire Eirish45. Europe \$108. Middle East, North Africa \$143. US, S. America, Ganada, India, Pakistan \$168. Australia, Far East, Japan \$190.

Subscriptions/Directory: Jeanne Henderson, 30 Calderwood Street,

London SE18 6QH Tel: 01-855 7777

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MUSIC & VIDEO WEEK JULY 30, 1983

MCA appoints **Ayres in 'audio** visual' move

IN A reversal of the trend of music industry executives moving into video, MGM-UA Video sales and marketing manager Steve Ayres is joining MCA Records in the newly-created post of director of sales and marketing.

Marketing. Ayres' appointment is seen by MCA as "one of the first deliberate moves by any record company to take advantage of the inevitable trend towards 'visual sound' recordings''. Bafore icining MGM UA

recordings". Before joining MGM-UA Video, Ayres spent eight years with CBS Records, latterly handling national a c c o unts, and MCA managing director Stuart Watson says, "With the marketplace moving towards the exploitation of visual sound recordings, it is only natural that someone with a spell in video should come back into the music industry". Reporting to Ayres will be

Reporting to Ayres will be recently appointed sales and strike force manager Pat Tynan and marketing manager John Knowles.

PRS increases clubs' live music tariff

A REVISED tariff for the licensing of music in more than 14,000 clubs has been announced by the Performing **Right Society.**

With effect from August 6, featured live music in clubs will be licensed at a rate equivalent to two-and-a-half per cent of the cost of the performances instead of the present two per cent. This rate will apply only where

or more per annum. For clubs spending less than that figure on live musical performances, the royalty will be £1.20 per event, subject to an

will be £1.20 per event, subject to an annual maximum of £60. Discos will pay a standard royalty of £1.20 per function for each 100 persons capacity of the room. The PRS points out that, even though the new tariff will result in some clubs paying a higher rate of royalty, its charges for this area of music are still among the lowest in the Common Market countries.

CBS relaunches the **Nice Price series**

NICE PRICE, the CBS mid-price reissue series which includes the Cameo and I Love Jazz lines, was relaunched with the release of a further 10 LPs last Friday (22).

The aim of the relaunch is to establish the 18-month-old series as a generic brand label in its own right. The repertoire now con (dealer price: £1.82). contains 191 albums, priced at £2.99

"The mid-price market is enormous and growing," said CBS catalogue marketing manager Alan Street, who has devised the Nice Price relaunch campaign. "Nice Price is

a window on our back catalogue, and we've given the point-of-sale promotion material a totally new look." A major element in the Nice Price promotion is the Showcase cassette, which features 33 tracks demonstrating the scope of the line's repertoire. Dealers will receive a Showcase tape free for every Nice Price



NORTHERN IRELAND band Silent Running have signed to Dick James Music for a worldwide publishing deal. The band are with EMI Records for the world and their first release, a single When The 12th Of Never Comes, is just out. Pictured I to r: Mike Rowlands (DJM creative executive), Richard Vernor Vernon (manager), Richard Collett (bass), Peter Gamble (lead singer), Stephen James Ian Gault (drummer), Tony Scott (guitar).

TAKE

Three Degrees manager loses court case

AN ACTION to prevent The Three AN ACTION to prevent The Three Degrees continuing to use that name, brought by their former manager, Richard Barrett, was struck out by a High Court Judge last Wednesday (20), who described it as "an abuse of the process of the court".

court". Barrett, who claims to have helped Sheila Ferguson, Valerie Holiday and Helen Scott to stardom, had also sought a share in their earnings from UK tours. Barrett's Three Degrees Enterprises Inc was ordered by Mr Justice Nourse to pay costs. unofficially, estimated, at costs unofficially estimated at £12,000. Neither Barrett nor his company was represented.

MCPS royalties rise by 25pc

THE MECHANICAL Copyright Protection Society distributed £10m in royalties The weer and a second source of the week of the second source of the previous year, and is, the MCPS asserts, a reflection of the "increase of 25 per cent on the previous year, and is, the MCPS asserts, a reflection of the "increase efficiency and effectiveness" referred to by MCPS chairman Bob Kingston in his November 1982 report.

Royalties are continuing to rise, and have exceeded £1m per month for the last five months. Next year's budget distribution of £11m seems likely to be reviewed upwards, with all sectors of the business showing "significant increases

The MCPS has imposed an import ban on Close To The Bone by Tom Tom Club (Sire US 1/23916) at the request of Island Music.

News in brief...

RED BUS Records has signed The Chi-Lites whose hits include Have You Seen Her? and Oh Girl. Their first single for the label is Changing For You, also available in 12-inch format. It is the title track of the album to be released in August.

000

STEINAR RECORDS' first new signing since its success with

Mezzoforte's single Garden Party and LP Surprise Surprise, is Joe Ericson. The 12-inch version of Take Your Time has a new club mix on the A-side, with a different B-side.

Elvis Costello

THE NEW Elvis Costello LP, Punch The Clock (F Beat XXLP 19), 19), originally set for release last week, has been delayed by manufacturing problems. It is now rescheduled for August 15 release.

a display centre piece, browser cards, posters, window and display banners. The latter four items are being shipped with orders, and a new consumer catalogue detailing the whole Nice Price range is available.

album or cassette ordered from last Friday's release, and

the new point-of-sale material carries a message for customers that if they buy any two Nice Price LPs or cassettes, they will get the Showcase compilation free. Other POS aids comprise a new counter cassette box,

National advertising, including the News Of The World colour supplement Sunday, will be taken during the next two months in the Sun, Weekend, Titbits and Family Circle

The 10 LPs just released include albums by Diamond, Abba, Carole King, Bob Dylan and Blood Sweat & Tears. "The sell-in has been the best since the launch of Nice Price 18 months ago," said Street. "For this time of year, it's phenomenal."



RICHARD JAKUBOWSKI'S Tooti Frooti label has signed a licensing deal with PRT. First product covered by the new arrangement is the single, Heart On The Line by A&R. the

Future product includes a 12-inch disco remix of Gonzalez' Closer To You, and a single from Congress

You, and a single from congress entitled Live It Up. Tooti Frooti operates out of rehearsal studios at London Bridge and can be contacted on 01-403 and 1977.



E

GRANT EDDY was recently presented with a gold disc for UK sales of his last album, Killer On The Rampage. His manager Tony Calder (right) holds a platinum disc for the same LP presented by RPM Records of Zimbabwe and South Africa, where Killer On The Rampage was the "biggest selling album time". of

Grant's next single, Till I Can't Take Love No More, originally scheduled for release on his Ice Records label this week, has been put back until October.

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casting/Publishing/Rétailing 14 ● LP reviews/Video/ Classical 15 ● Talent/ Performance/Select singles 18 ● Opinion 19 ● New releases/US charts 24 ● Market survey 26 ● Disco charts 27 ● Independent labels news, charts 28.

with JOE ERIO BOD Who is he? Where is he f What is he u 20 june De Ericson One thing is for no matter who It's the produce that So "Take You Tin r give his new indle a listen.

Release date, 29th July 7 STE 711 12 STE 1211 steinar red

VIEWAS **BPI trade deliveries** drop by 17 per cent

ONCE AGAIN the BPI focuses attention on what it calls the "absolute and clear evidence of the devastating effect of home-taping" in its survey of trade deliveries for January-March 1983.

In the LP market, deliveries for this quarter were down by 17 per cent at 9.9m compared with the same quarter in 1982, and their value at £24.3m was nine per cent less. The average trade price for each LP was up by 10 per cent, and the BPI statistics committee feels that this must

be an indication of more selective purchasing by consumers at the higher end of the market. "Whereas previously purchasers might have bought a range of LPs at varying prices," says the BPI, "the increasingly popular habit of home-taping has made LP buying a more occasional event. This is particularly true among young people, who are just not acquiring the habit of buying, and this is substantially due to the increase in the amount of long-term unemployment in the key target-market area of people between the ages of 16 and 24."

Apart from these worrying factors, the BPI perceives some comfort in the current situation. In the year ended March 1983 the total value of trade deliveries in the UK



CBS RECORDS' Star Sisters visited radio stations to deliver special Forties "ration packs" containing copies of the Star Sisters single, packets of Carnel cigarettes, black packets or camel cigarettes, black silk stockings, chewing gum and Hershey bars. The lucky recipient here is Radio One's Steve Wright, pictured with the "Sisters" and promotion manager Golly Gallagher.

CBS, MCA tussle over Sister singles

A SUMMER chart battle is lined up A SUMMER chart battle is lined up between CBS and one of its distributed labels MCA. Both have competing versions of compilation single Andrews Sisters hits – one featuring the original recordings, and the second by soundalike group The Star Sisters The Star Sisters

The CBS record has already been a huge hit in Holland where it was produced by Jaap Eggermont of Stars On 45 success. CBS UK decided to release the Star Sisters single here, and MCA which has the original recordings immediately rushed out its own Boogie With The Andrews Sisters single.

Andrews Sisters single. Both singles feature one of the Andrews Sisters' best-known hits, Boogie Woogie Bugle Boy, with other favourites segued to a disco beat. MCA has also rush-released a 12-inch version.

Juice writ

A HIGH Court writ has been issued against Independent Record Labels Limited, Miles Copeland and their egal representatives Davenport Lyons to restrain them from using legal record, or in any recorded, published or broadcast material whatsoever".

The writ was taken out last Friday by Rosemary Schumuecker of Juice Records Limited and Juice Music Limited.



THE WRAPS came off this new UK-made integral TV and video playback system, which is claimed to be pirate proof, last week. Called McNallyvision after its inventor, Graham McNally, the system will cost around £175 or less if bought without the TV. Tapes could be as cheap as £10 and the video equivalent of audio singles will sell at £2. Full details in next week's Video Week supplement.

Our Price explores 'going public' option

OUR PRICE chairman Garry Nesbitt has dampened speculation that the 70-shop retail chain is contemplating going public.

The company's doing extremely well, with a management team which has proved itself, and we can see a lot more growth," he told MW. "However, the fact that we have appointed Scrimgeour Kemp Gee to advise us financially does not necessarily mean that we will be going public. That is just one of several options open to us which we are exploring."

was £271.5m, just two per cent up on the same period last year and only two-thirds of the real value of trade deliveries in the year to March 1979. Deliveries then were worth £259.6m, but taking into account inflation, the most recent 12-month period had an equivalent value of

most recent 12-month period had an equivalent value of only £174.4m. Nevertheless, adds the BPI, during the past two years the decline has not been so rapid, and part of this "comparative stability" is due to "the attractiveness of singles output". The increased popularity of 12-inch singles, which now account for nearly <u>one-fifth</u> of all singles sales, has added value to this sector, which in the first quarter accounted for more thes files output account of singles sales, has added value to this sector, which in the first quarter accounted for more than £16m worth of deliveries, up three per cent on last year, although unit sales declined by nearly nine per cent from 20.7m to 18.9m units. Average prices were "considerably up" at 85p (+12.3 per cent), reflecting the continued move towards 12-inch and other higher value items. Pre-recorded cassette unit sales continued their upward trend at 6.2m units compared with 6m in 1982's first quarter. But, the BPI points out, this represents only a,2.5 per cent increase, "and hardly compensates for the drop in LP sales".

CBS leads market share

THANKS LARGELY to Men At Work, Bonnie Tyler and Michael Jackson, CBS emerged as clear market leader record company in both singles and

Blowns in the first quarter of 1983 with Epic to plabel. With 18.6 per cent of the singles market CBS was almost nine per cent ahead of nearest rival EMI, and with 15.3 per cent of the albums market CBS was three per cent ahead of EMI. No other company managed to achieve double figures in either singles or albums.

WEA achieved only 7.4 of the albums market and nine per cent of singles, followed by RCA with 7.3 of albums and 8.4 of singles. No companies made any significant gains or losses during the quarter. Apart from scoring as top chart single, top chart album and top artists in both categories, Men At Work also helped April Music to top position in the individuel while the protein earties and at the categories.

individual publishers section and put LP producer Peter McIan and writers Colin Hay and Ron Strykert at the top of their respective categories.

In the corporate publishers section, traditional leader Warner Bros maintained its position. Michael Jackson's producer Quincy Jones emerged as top singles producer, and top album in the miscellaneous section was Ronco's Raiders Of The Pop Charts

The market share placings are based on Gallup's chart return sample figures. The first quarter figures were delayed due to administrative problems at Gallup and second quarter figures are also delayed.

Kelly starts up new sales service

A NEW independent record and video sales company is being set up by Ann Kelly, former head of the Virgin sales team and now managing

director of Gypsy Records. The new company will be called Gypsy Sales And Service (SAS) and Kelly is now recruiting sales persons ready for an August 1 launch.

ready for an August 1 launch. "'SAS will be a totally independent team offering a complete sales service which will cover 1,000 dealers during a month's selling cycle," said Kelly. "We will be expanding on all fronts to cover other areas of service." Among the first clients to sign to SAS is Avatar Communications for

SAS is Avatar Communications for both its record and video product, and Kelly says she is talking to "a number of independent labels".

SAS can be contacted on 01-994 8048



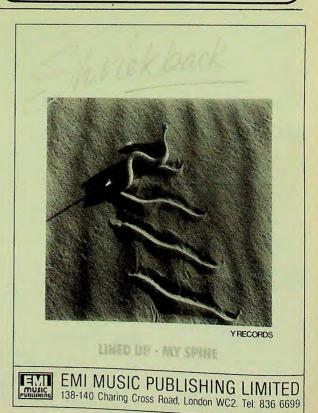
has announced wide-ranging price rises effective from price rises effective from August 1. The dealer price of full-price pop albums goes from £3.50 to £3.65, with singles also increasing, from 85p to 89p. 12-inch singles remain unchanged, as does the mid-price International series. RCA's last across-the-poard increases were in lub. board increases were in July last year.



WHILE THE national press had their binoculars trained on the Prince and Princess of Wales during the Prince's Trust Rock Gala, BPI director general John Deacon and chairman Maurice Oberstein were more concerned with the reactions of their guest, Minister for the Arts, Lord Gowrie, who, with his abundance of frizzy hair could just be mistaken for a slightly ageing ASR man . . . Lord Gowrie was treated to his \$50 seat in the circle so that he might have his ear bent on the home-taping levy in the interval. From his vantage point three rows behind, Dooley can exclusively report that while the Minister did not put his fingers in his ears during the Duran Duran screaming, he did get quite fidgety in the second half, covering his eyes with his programme during **Dire Straits**' tiresome trick of periodically blinding the audience with light On the whole the Gala was a success, raising some £150,000 and boosting the career of winning band, Amlak, a likeable Birmingham reggae outfit who, Dooley understands, Prince Charles had let it be known he thought ought to have The concert would have benefited from won last year . . being 20 minutes shorter and from the firm hand of a producer tightening up the links and stage management . . . It is easy to scoff at the blandness of Duran Duran, but whatever it is they have sells records, or as Ken East puts it, "All that screaming is music to my ears"; Mari Wilson did her party piece as surprise guest with just a piano and sax and Dire Straits were simply magnificent . . . having read Princess Diana's remark that she had nothing on which to play her Dire Straits' compact disc, Sony was quick off the mark, delivering a CD player to Kensington Palace the next day.

POLYGRAM'S CHIEF legal adviser Dr Manfred Kuehn has revealed that the announcement of the proposed joint venture with WCI has triggered anti-trust proceedings in several countries, although no-one in the UK seems to be concerned PolyWarner and WallyGram, the latest suggestion for the name of the joint company is **WEAP Records**, and sources in Hamburg suggest that the international operation will be headed by PolyGram's Jan Timmer as president with WEA's Siggy Loch as vice-president, both working out of London

CBS has gone cold on plans to record a cast of album of the Bill Martin musical Jukebox, but MCA and K-tel are now bidding . . . WEA's youthful new chairman Rob Dickins has brought some new-found enthusiasm to Broadwick Street where lights burn late into the night . . . Following complaints from Cannes film festival exhibitors, the seven-month old new **Palais des Festivals** is to undergo structural improvements costing over £1m ... CBS catalogue marketing manager Alan Street, describing the Showcase cassette giveaway with Nice Price albums (see p3) said: "It's all music product, no bunches of bananas or cuckoo clocks."



MUSIC & VIDEO WEEK JULY 30, 1983

K R A F T W E R K



NEW 7"SINGLE

12"AVAILABLE

A.TOUR DE FRANCE 6'30 B. TOUR DE FRANCE 3'00 TOUR DE FRANCE 2° ÉTAPE 2'40

BOTH IN SPECIAL BAG

(12) EMI 5413 EMI

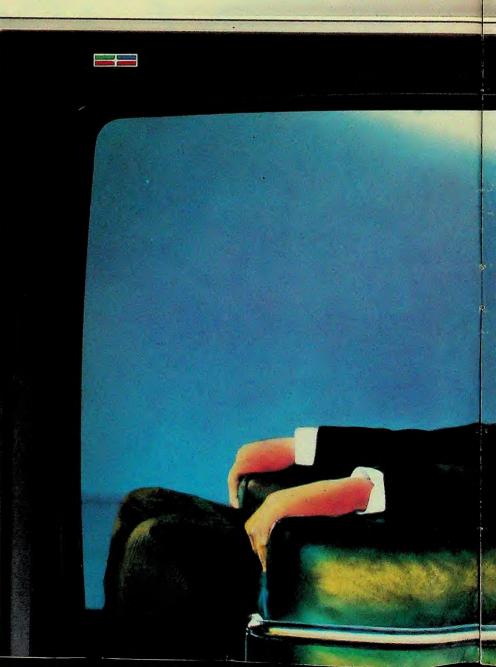
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From Maxell: a burst that'll bl

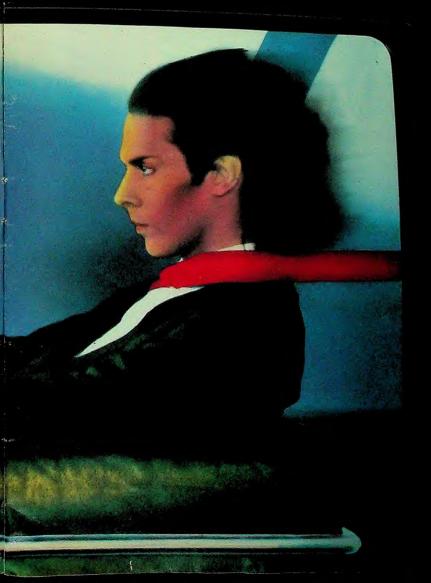
Beginning on August 8th is Maxell's most spectacular advertising burst to date.

6 weeks of intensive advertising brings the Maxell Audio and Video commercials to 84% of homes throughout the UK.

Viewers will see each commercial an average of six times each, and the advertising message will



new advertising wyour mind.



be re-inforced through in-store material and advertising in the music press and specialist hi-fi and video press.

All in all, it's enough to put the wind up anyone who isn't fully stocked up.



Figures denote actual logged plays in the Monday-Sunday period preceding publication (8am-midnight weekdays, 7am-midnight Saturday, 8am-10pm Sunday). Breakers Records appearing on Airplay Action pages for first time. a GEORGE BENSON: Feel Like Makin' Love JIMMY THE HOOVER: Tantalise ROD STEWART: Baby Jane WHAM: Club Tropicana MIKE OLDFIELD: Moonlight Shadow 6 (New) ARROW: Hot-Hot-Hot. Air ARROW 1 (F) 6 (6) THE JODELLES: My Boy 6 (7) MIGHT GABBY: Jack 6 (12) MUSICAL YOUTH: Tell Me (16) BANANARAMA: Crue 10 (10) TOP BREAKERS (see opposite page for details): CLUB HOUSE: Do It 16 (8) 10 (16) ELTON JOHN-34 stations; WHAM-32; THE BELLE STARS-22; THE NOLANS-20; GRAHAM PARKER-20; AMERICA-18; GARY BYRD & THE G.B. EXPERIENCE-17; DEBARGE-17; AGNETHA FALTSKOG-17; THE KINKS-16; HAIRCUT 100-15 Again/Billie Jean EURYTHMICS: Who's That MIGHT GABBY: Jack MUSICAL YOUTH: Teil Me Why THE STRANGERS: Peradise, Epic A3387 (C) THIN LI22Y: The Sun Goes Down, Vertigo LI22Y 13 (F) BRUCE FOXTON: Freak STRAY CATS: Sexy & Seventeen, Arista SCAT 5 (F) BELLE STARS: Indian Summer DAVID GRANT Watching Me, Watching You Chrysalis GRAN 2 (F) H20: Just Outside Of Heaven RCA 349 (R) JOHN THEMIS: Goblins Of Sherwood (I Love You In The Morning), Code CODS 1 (W) LEVEL 42: The Sun Goes Down (Living It Up) Pelyder POSP 622 (F) MEN AT WORK: It's A Mistake DOD RUNDGREN: Beng The Drum All Day, Lemborghini LMG 1 (A) (14) (9) (9) 16 (17) 10 10 10 Girl? PAUL YOUNG: Wherever 1 ... GARY BYRD: The Crown KC & THE SUNSHINE BAND: Give It Up SHAKIN' STEVENS: It's Late LOTUS EATERS: First Picture Of You: 6 (New) (14) (10) (7) 16 15 15 Shadow DEPECHE MODE: Everything (7) 6 (New) 9 Counts IRENE CARA: Flashdance... ROBERT PLANT: Big Log TOM ROBINSON: War Baby HAIRCUT 100: Prime Time, Polydor HC 1 (F) ELO: Rock: n' Roll Is King ALTERED IMAGES: Love To OTHERS (10) (7) (13) (New) 6 (7) 6 (New) 15 14 (--) DAVE STEWART AND BARBARA GASKIN-Busy Doing Nothing-Broken BROKEN 5 (IDS) A Luxembourg, Victory, Moray Firth, BBC Ulster B BBC Radio London, Severn, Essex, Piccadilly, CBC * Capital-Climber, DevonAir-Hitpick, Orvell-Hitpick, Trent-Hitpick. OTYOU OTYOU CREATURES: Right Now FREEZ: I.O.U, POLICE: Wrapped Around ... THOMPSON TWINS: Watching TRACIE: Give It Some Emotion AL JARREAU: Trouble ... ECHO & THE BUNNYMEN: Naver Stop 9 13 13 13 13 13 12 12 (10) (11) (15) (-) (8) (-) (17) 5 (8) 5 (New) (15) (8) 8 7 JON AND VANGELIS—He Is Sailing—Polydor JV 4 (F) A 2CR, BRMB, B Luxembourg, Radio 210, Severn, Clyde, Forth, West Sound, CBC ★ Essex— Hitpick, Beacon—Featured Single. Stay DONNA SUMMER: She Works Hard For The Money 5 (New) 7 (11) 5 (New) Hard For The Money FUNK MASTERS: It's Over HEAVEN 17: Come Live With Me CARMEL: Bad Day, London LON 29 (F) KIM WILDE: Love Blonde MARY JANE GIRLS: All Night 7 (10) 7 (10) 7 (New) DENIECE WILLIAMS/JOHNNY MATHIS-So Deep In Love-CBS A3628 (C) A 2CR, Tay, BBC Wales, BBC Ulster B Luxembourg, Wyvern, Chiltern, Tees * DevonAir-Hitpick, Red Rose-Hitpick. Never Stop MALCOLM McLAREN: Double 12 (16) Dutch ROMAN HOLLIDAY: Don't Try To Stop It 5 (New) 12 (13) BARBARA DICKSON – Tell Me Its Not True – Legacy (Mini-LP) LLM 101 (IDS) A 2CR, Severn, Manx, CBC B DevonAir, Hereward, Pennine, Red Rose, West Sound * Capital – Climber To Stop It STEWART/GASKIN: Busy ... ELTON JOHN: I'm Still 77 (6) 11 11 (9) (9) 5 (9) 5 (New) Long (10) SPLIT ENZ: Six Months . . (--) AMAZULU: Smiley Stylee Standing-(11) THE CURE: The Walk 7 10 THE CHI-LITES – Changing For You – R&B RBS 215 (A) A Swansea B BBC Radio London, Radio 210, Wiltshire, Essex, Beacon, Manx, Clyde, * Severn – Hitpick, Onvell – Hitpick. Based on plays Friday-Thursday 5am-7.30pm in the week preceding publication. Bubblers MICHAEL WYCOFF-(Do You Really Love Me) Tell Me Love-RCA 348 (R) A Tees, Swansea B BBC Radio London, Hereward, Red Rose, Clyde, Forth, NorthSound, CBC * Hallam-Hitpick. C AFTER THE FIRE: Dancin' In The Shadows SARAM BRIGHTMAN: Him GORDON CAMPBELL: With A Woman Like You CAPTAIN SENSIBLE: Stop The World CHAS & DAVE: Boer Barrel Banjos COLD HAND BAND: Tropicana CROSBY, STILLS & NASH: War Games D TRAIN: Keep Giving Me Love DYNASTY: The Only One PETER GABRIEL: I Don't Remember FINIS HENDERSON: Skip To My Lou IAN HUNTE: All Of the Good Ones Are Taken THE FARMER'S BOYS—For You—EMI 5401 (E) A BRMB B Wyvern, Mercia, Hallem, Metro, Red Rose, NorthSound, CBC * Severn—Hitpick. (6) IRENE CARA: Flashdance... 8 (New) THE POLICE: Wrapped Around Your Finger (AEM) 7 (New) THE HOLLIES: Stop in The Name Of Love (WEA) 7 (7) SEGUO MENDES: Never Gonna Live On Memories 6 (7) BARRY MANILOW: Some Kind 0 Friend 6 (New) NAKED EYES: Always Something There To Remind Me (FMI) LEVEL 42-The Sun Goes Down (Living It Up)-Polydor POSP 622 (F) A Tay B Luxembourg, Radio 210, Wiltshire, Wyvern, Essex, Aire, Forth, CBC. MORRISEY MULLEN-Mr Sax And Captain Axe-Beggars Banquet BEG 97 (W) A Plymouth, BRMB, Moray Firth B 2CR, Wyvern, Essex, Mercia, Forth, CBC. × (EMI) (9) MIKE OLDFIELD: Moonlight (7) SERGIO MENDES: Never Gonna Let You Go (New) SHAKIN' STEVENS: It's Late (Epic) (New) DAVE STEWART AND BARBARA GASKIN: Busy Doing Nothing (Broken) (5) DON WILLIAMS: Stay Young (6) ANY TROUBLE: Touch And Go (7) ANY TROUBLE: Touch And Go (8) ANY TROUBLE: Touch And Go (9) AJ ARREAU: Trouble In Paradise (10) WILLIAMS: Stay Young (10) Constant State (State 6 Shadow (9) CHRIS REA: Love's Strange 6 SURFACE-Falling In Love-Salsoul SAL 104 (R) A Severn, Pennine, Tees B BBC Radio London, 2CR, Plymouth, Essex, Beacon, NorthSound. Ways (9) GEORGE BENSON: Feel Like Makin' Love 5 JIM CAPALDI-Living On The Edge-WEA U 9850 (W) A Tay, B Luxembourg, Radio 210, Wiltshire, Hereward, Red Rose, Clyde, Forth. Makin' Love 5 (7) MIKE BERRY: Every Little While 5 (New) CLUB HOUSE: Do it Again/ Billie Jean (Island) 5 (-) ELO: Rock 'n' Roll Is King 5 (New) THE JODELLES: My Boy (Ariola) Taken JULUKA: Impi LONNIE LISTON SMITH: Never Too Late MOVIETONE: Next Time Along QUARTERFLASH: Take Me To Heart MANHATTAN—Crazy—CBS A3578 (C) B Luxembourg, BBC Radio London, Radio 210, Wyvern, Pennine, Red Rose * City—Hitpick. CHRIS REA: Love's Strange Ways TODD RUNDGREN: Bang The Drum All MICHAEL SEMBELLO-Maniac-Casablanca/Phonogram CAN 1017 (F) A BBC Ulster B Wyvern, Mercia, Aire, Pennine, NorthSound * Capital-Climber, Downtown-Hitpick. Day STATUS IV: You Ain't Really Down NICK STRAKER: You Know I Like It PHIL THORNALLEY: So This Is Love Radio 1 and Radio 2 guides compiled by Sham Tracking (01-290 0129), Previous week's plays in brackets, (--) Indicates a re-entry.



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Remix version in 12" full colour sleeve and picking up sales again with this great new remix



7"FULL COLOUR

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Julie Andrews Love Me Tender

When I began to choose the songs for this album, they sounded so easy that I foolishly supposed that recording them would be a breeze. I have never been more wrong. The songs are not easy, they're simple-plain, honest, simple- and I very quickly found out that that is the hardest thing to sing. I had the best time in Nashville. I fell in love with the music, the lyrics, the countryside, and the people. My warmest thanks go to Larry Butler for his patience and for giving me the courage to keep on trying. To all the wonderful musicians who shared their music with me-my deepest gratitude.

Already a CHART Album! Single to be Released SOON!

"I Just Gan't Help Believing"

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lie Andrew

JULIE I



MUSIC & VIDEO WEEK JULY 30, 1983

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Surface single in a second ascent'

By BARRY LAZELL

RCA WAS a little disturbed that this column referred last week to the release "at last" of Surface's Falling In Love on UK Salsoul.

Surace s raining in Love on or Salsoul. In fact, it was only the seven-inch version which had waited for release; the 12-incher has been selling in specialist shops for a month now, holding the record steady at 16 for two weeks after it went top 10 on import. The seven-inch input has already moved it becond ascent of the disco/dance list can be expected. I would certainly not want to suggest any tardiness on RCA's part in getting behind a potentially hot US record to which it already had access; we can leave that honour to a few other, nameless, majors. The rapid release and success of Michael Wycoff's (Do You Really Love Me) Tell Me Love is evidence of astute marketing while the vinyl is hot.



Disco commentary

With Wycoff now in the pop charts too, the label will push him as an artist (and boost consumer awareness of disco/dance albums in general) by putting out his import-charting On The Line album here in early August at a dealer price of only £1.82. This will allow dealers to sell it at a price comparable to that of a 12inch. Many US labels are currently

trying a similar value-for-money marketing approach with four- and six-track mini-albums, and while nobody here seems to see value in the concept, the idea of the budgetpriced full-value album could prove itself a winner with cautious UK consumers

consumers. An interesting aside from the Wycoff success story is that many DJs and dealers who were not familiar with the track as an import album cut will have heard it first on the first of the new In-Store Music promotional cassettes now being produced by Midas Records. Tell Me Love was initially promoted to dealers solely through In-Store Music rather than by white label mailout of the actual disc, so Midas can probably claim its instant success as their first major promo success

Readers who are not familiar with Readers who are not ramiliar with In-Store Music could benefit from the weekly compilations of new dance tracks being distributed to club DJs and record shops. In other retail and leisure areas — places like fashion shops and wine bars — their play as background music does a

play as background music does a promotional job at the same time. Dealers who feel they could use the tape to encourage sales by in-store play (and record labels who have product standing to benefit from this sort of promotion) should contact Midas' George Hargreaves on (01) 935 3987 on (01) 935 3987.

on (01) 935 3987. With few notable bubblers under the chart this week (note the number of oldies hanging on between 40 and 50), one white label release which did almost make it, and is on full release on the Bluebird label via PRT at the end of the week, is Julie Roberts' Fool For You. While her name may be unfamiliar, her voice isn't – it's also the uncredited leadvoice on the Funkmasters' current top 10 It's Over. The band, however, are not involved in Roberts' solo effort, which is produced by John Rocca of Freeez, and was written by Steve

Freez, and was written by Steve Jerome. It remains to be seen whether she can score as well in her own right, but the record is a strong dance proposition.

This	et Lastet	WHYS OF	hart	Countrie
1	2	6	BABY JANE, Rod Stewart A/B/D/F/	SW/UK/WG
2	1	4		
			Mike Oldfield A/B/D/F/N/SP/	
3	3	10	o o E i E i , i i o b i i G i o b	D/I/SW/WG
4	4	6	ormite, butta bottio	D/N/SW/WG
5	ti	7	EVERY BREATH YOU TAKE,	
	-	1	The Police A/B/D/F/I/SP/	SW/UK/WG
6	7	4	FLASHDANCE WHAT A FEELING, Irene Cara A/D/	SW/UK/WG
7	13	7		A/SW/WG
8	5		LET'S DANCE, David Bowie	A/D/F/I/SP
9	14	2	ROCK 'N' ROLL IS KING. ELO	B/D/N/UK
10	9	8	TOTAL ECLIPSE OF THE HEART.	Dibinion
			Bonnie Tyler	D/F/SW
11	10	5	STAR SISTERS, Stars On 45	B/N
12	12	8		B/N
13	15	- 4	WANNA BE STARTIN' SOMETHIN',	
			Michael Jackson	B/N
14	16	3	AFRICA, VOODOO MASTER, Rose Laurens	SW/WG
15	8	13	BEAT IT, Michael Jackson	A/F/WG
16	11	8	BLUE MONDAY, New Order	B/SW/WG
17	20	9	COMMENT CA VA, The Shorts	B/SW/WG
18		RE	L'ITALIANO, Toto Cutugno	B/F
19	17	13	SWEET DREAMS (ARE MADE OF THIS),	
20	21	5	Eurythmics	A/WG
21	24	3	BARCO A VENUS, Mecano SPIAGGE, Renato Zero	SP
22	25	2	MISE AU POINT, Jakie Quartz	F
23	RE	-	BAD BOYS, Wham	N/SW/WG
24	18	24	BILLIE JEAN, Michael Jackson	I/SP
25	19	21	TOO SHY, Kajagoogoo	D/F
26	NE		WHEREVER I LAY MY HAT (THAT'S MY HOMI	
			Paul Young	-" UK
27	NE	w	MEDITERRANEANNE, Hervé Vilard	F
28	RE		CHURCH OF THE POISON MIND, Culture Club	D/F/I
29	23	3	SAVE YOUR LOVE, Renée and Renato	D
30	27	2	JUST A DAY AWAY, Barclay James Harvest	F/SW
4	Key: A	N	stria; B — Belgium; D — Denmark; F — France; I · Netherlands; SP — Spain; SW — Switzerland; K — United Kingdom; WG — West Germany.	– Italy;

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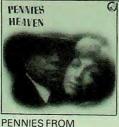
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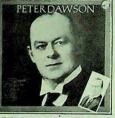


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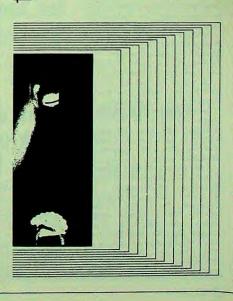
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BROADGASTING **NBC** to pay for promotion videos

FOLLOWING THE success of MTV (the 24-hour music cable channel) in the US, NBC is starting a late-night music video programme, the first on network television. The 90-minute Top-of-the-Pops styled programme, Friday Night Videos, debuts on Friday (29) and will be broadcast in stereo and simulcast to NBC affiliated

(29) and will be broadcast in stereo and simulcast to NBC affiliated radio stations around the country. What makes this important to the industry, however, is not just another weekly slot for exposing established artists and breaking new acts, but that the network is paying what they call an administrative fee of \$1,000 to the record companies for the use of the videos. MTV, on the other hand, has been using video clips free from the companies which seemingly gladly give there are exemptional tool for theremendus additional exposure. een as a promotional tool for themendous additional exposure. NBC says the administration fee is not payment but only a compensatory

NBC says the administration fee is not payment but only a compensatory sum to the record companies for paper work and for speed of processing. NBC will also be paying performers for any live work. The network is looking for "spectacularly exciting" videos. These will be included with major concerts (a speciality of MTV), interviews, and classic footage (up to 15 years ago). Unlike MTV's DJs, only voice-overs will announce the tracks. The programme will also include a significant amount of black music (something missing on MTV). Apparently NBC has three major sponsors for the programme. MTV has also been pulling in national advertising for its cable programming. It will be interesting to see if this competition for the agency marketplace will increase client demand for this kind of programming, whether it be on broadcast or cable, and if the precedent of paying record companies will spill over to the cable channel.

broadcast or cable, and if the precedent of paying record companies will spill over to the cable channel. • Paramount Video has piloted a new music series for Showtime, the second largest pay cable service in the US, featuring The Stray Cats, A Flock of Seagulls and Berlin. The new programme, called Rock of the 80s, will feature a well-known host and is being produced by Bruce Gowers. If Showtime picks up the pilot, it will be a bi-weekly series, and featuring current chart acts live from both the UK and abroad.



FROM LEFT: Robin Sarstedt, André Leon and Tom Edwards at a reception from past days.

Stars pay tribute to Marguee

EXCEPTIONAL radio programme on offer to the BBC local stations is The History of the Marquee, Compiled, produced and presented by André Leon, the 57minute programme commemorates the famous Wardour Street club's 25th anniversary, and features interviews and music with some of the greats who have appeared on stage

stage. Among the artists are Jon Anderson (Yes), Bill Wyman (The Stones), Chas Chandler (The Animals), Kenny Jones (The Who) and Roger Walters (Pink Floyd). Leon may be best remembered by the record industry as head of promotion at Carlin Music and promotion executive at Decca. He began his career at the South African Broadcasting Corporation, coming to the UK to do freelance work for BBC Radio Two in the Seventies. Seventies

A programme on offer to the ILR A programme on offer to the ILR stations from 2CR is also a musical birthday celebration. The Bournemouth Symphony Orchestra, in a 90th birthday ribute, features many notable names from the world of the concert platform, including Julian Lloyd Webber Parane Boroluted and Lloyd Webber, Paavo Berglund and Ron Goodwin. The one-hour programme also looks at the programme also looks at the history of the orchestra, and the

problems it faces today.

month are programmes from Capital Radio's Music Fesival '83. Capital Radio's Music Fesival '83. Features to be available to the network include The National Youth Orchestra, Nick Lowe, two days of folk music, Mezzoforte, Warren Zevon, Jaco Pastorius, Icehouse, World of Music Arts and Dance, Fats Domino, VSOP II (Herbie Hancock, Ron Cater, Tony Williams, Wynton Marsalis and Branford Marsalis), Wren Orchestra Rock Concert at the Duke of York's, Wren Orchestra at Queen Elizabeth Hall and Dollar Brand Jazz Tour. Jazz Tour

Coming on offer during the next

From dawn to dusk on Radio London

SUSIE BARNES, who copresented Radio London's presented Radio London's breakfast show Rush Hour, moves to hosting the station's new late evening show of music and chat from 10pm to midnight. This late night slot, a popular one for Radio London, has previously been filled by Robbie Vincent, David Simmons and David Kremer.

RETAIL N(G

Independent dealer J A ROWLEY of Rowley's Electrical, Hayes, Middlesex, takes over the Retailing page this week to present some pertinent talking points . . .

Quality not quantity

MANUFACTURERS OF bikinis would soon go broke if they flooded the shops with their products in the depths of winter — so why do record companies insist on

of winter — so why do record companies insist on pouring out new releases in mid-summer when most people are spending their money on outdoor activities? According to *MWs* figures, for the two weeks June 17/25 there was a total of 298 singles and 243 albums released. No shop could ever do justice to anything like that number of records. What we want is less — much less — quantity and far better quality.

A friend who became a chart return dealer in January informs me that he has been deluged with free seven- and 12-inch singles and that he cannot even give them away because they are so poor. How on earth do the manufacturers expect that sort of product to sell?

I wonder if the people running record companies have their heads in the sand because surely something must be obscuring their vision.

drastic changes are made the industry will Unless collapse at our feet. At least a 75 per cent reduction in releases is necessary and the remaining 25 per cent need to be of saleable quality. If I could sell 25 per cent of what is released my business would be very good indeed D

THE CONSTANT proliferation of new labels is a headache and unnecessary. So too is the increasing practice of having part of an artist's name as a prefix. What is required is a simple, straightforward labelling of product and not further complications added in a business which is already difficult to operate. What we want is a comprehensive catalogue and releases service all combined to provide a quick and accurate weekly reference of what is available, and not a mass of release sheets that are impossible to collate. Why don't the major companies set un a separate

Why don't the major companies set up a separate company to provide this sort of service. It would mean an end to their own individual catalogues and releases sheets. With only one weekly mailing of all album and singles, indicating the supplier, the saving in postage alone would be appreciable П

HERE'S AN idea to combat home-taping - each record

could have a numbered sticker and cash prizes awarded periodically to the lucky purchaser of a certain numbered record. The "home-taping is killing music" logo is useless it means putting people on their honour and that is in short supply these days. Newspapers use bingo as a means of keeping up their circulation — why not a similar gimmick for the record industry?

ппп

IT'S TIME dealers became more political. We have kept quiet for too long, Dealers should lobby their MPs about their grievances. The most urgent need is for the re-introduction of resale price maintenance. RPM makes sense, not only in our business but to all other trades.

Retailers should be able to make a fair return on the capital invested in their business and for the effort they put in to running it. Price competition should be between manufacturers

and the only competition between retailers should be on the standard of service — that would give the consumer the best of both worlds. In the present jungle a record buyer does not know if he has made a good buy or paid over the odds. Last week, for instance, a customer came in to my shop to purchase a stylus which he could not obtain from

the multiple he had just come from. But he boasted that he had saved £1 by buying an LP from them rather than a small shop like mine. It transpired that he had also bought two 12-inch singles at £2.99 each and I pointed out that he could have purchased them from me at £2.29 each.

I then did some arithmetic and worked out that, taking into account his bus fare to reach the multiple plus the cost of the 12-inch records, he had spent a total of though my price for the LP is necessarily £1 higher than the multiple.

Such is the power of the multiples. They advertise some albums at reduced prices and the public, naturally, are led to believe that everything they sell is cheaper than in the small specialist shop. We must make government realise that Eastern bazaar

methods of trading are not desirable

Edited

by NIGEL HUNTER

SHIR B G

Mechanical HAMBURG: A forecast that mechanical royalties will continue to decline in coming years was made

THE INTERSONG International delegates line up for the camera after their Paris repertoire meeting. L to r: Stephane Berlow (Paris), Hille Hillekamp (Germany), Mandy White (UK), Andre de Raaff (Holland), Xavier Nicod (Paris), Simon Shrimpton-Smith (Belgium), Hein van der Ree (International London), Jesus Moll (Spain), and Tom Arena (Paris). Maretta Giorgini (Italy) also attended, but departed earlier

Developing talent worldwide

INTERSONG INTERNATIONAL recently held a repertoire and marketing meeting in Paris to co-ordinate its exploitation activities and discuss new business opportunities.

The company specialises in international deals with music publishing companies which are already established in their home territories, but require representation in other parts of the world. Typical examples are Magnet, Bron, Chrysalis, Elton John's Big Pig, and the US-based Scotti Bros. As well as promoting the best interests of such licensors, the individual

Intersong operating companies pursue a policy of finding and developing local talent in their various countries, seeking a worldwide agreement wherever possible.

possible. "When investing, we are prepared to take substantial risks," said Hein van der Ree, general manager of Intersong International UK, "But always on the philosophy that the return on such investment must prove sufficiently interesting. Or, in other words, we do not propose to take a high risk and cut our margins. "When you gamble and your judgement is right, the reward must reflect

"When you gample and your judgement is right, the reward must renect that. To ensure we have the best possible chance of being 'right', the structure of the II network of companies is such that the emphasis can be put on creative publishing in covers, marketing and promotion." Van der Ree added that the II companies will always take the initiative in promotional activities and work closely with record companies to help market records in which the firm has publishing interests.

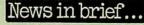
publishing interests. Intersong International, part of the PolyGram publishing division, has offices in Holland (Baarn), London and New York. President Ton Smits is based in Holland and International repertoire co-ordinator Maria McNally in NY. Among the deals likely to bring "excellent results" in 1983 is the pact with Eddy Grant originated by Intersong Music UK MD Bruno Kretchmar including I Don't Wanna Dance and Electric Avenue.

Manfred Fischer in an address to the German Music Publishers Association. But he said performing income should increase substantially in compensation, and that neither the pre-recorded disc nor the music ublisher would become obsolete With copyright infringements proliferating, artists had even greater need for publishers to

former Bertelsmann chairman

decline

protect their interests Home-taping was here to stay, he said, and the only hope for pre-recorded discs and tapes was quality the compact disc was important. but would not capture a genuine mass market until its hardware and software prices fell.



STIFF RECORDS has inaugurated its own publishing division, Stiff Music, which is seeking new acts "while providing proven talent with the sort of 'human' approach now synonymous with Stiff". Contacts are Roger Bannister and Clare Baker on (01) 485 5622 . . Chappell International has signed Eric Clapton to a new long-term worldwide publishing agreement covering past and future product ...Former *MW* staffer Val Falloon has been appointed press and PR consultant by Chappell Music, reporting to professional department general manager Alan Melina

DAVID DALTON

Edited

VIDEO

Top level promotions for Byrnes and Bayliss

TOP LEVEL moves in the UK home video industry have resulted in international responsibilities for Warner Home Video UK managing director Ed Byrnes and MGM/UA Home Video UK managing director Colin Bayliss, plus the establishment of a new management board to a iminister the affairs of the Thorn EMI Films, Video Software and Leisure Group businesses.

Byrnes has been promoted to vice president of Warner ome Video, WEA Europe Inc, and will be responsible for all WHV's operations throughout Europe, reporting to Siegfried Loch, senior vice president, WEA International Europe Operations. He will continue to work from WHV's Alperton, Middlesex, offices in the short-time and an announcement regarding his successor is expected soon. Bayliss is heading MGM/UA's activities throughout Europe, the Middle East and Africa, and his new title is area director for those three regions. A further top level move is also expected at MGM/UA. The new management board at Thorn EMI will be

chaired by Gary Dartnall, in addition to his responsibilities as chairman of both Thorn EMI Films and Thorn EMI Video. The other members will be John Sibley, the Thorn EMI main board director responsible for this area of the company's operations, Thorn EMI Video MD Nicholas Bingham, Thorn EMI Films MD Brian North, Philip Nugus, and Robert Webster.

Nugus, and hoter (Wester. Nugus is also appointed director of marketing for the product group and will join the boards of Thorn EMI Films and Thorn EMI Cinemas in addition to his responsibilities in Thorn EMI Video.

Webster is appointed director of product acquisitions for the product group.

Games giant sets up UK operation

ACTIVISION, REPORTEDLY the country's largest independent supplier of video games software, has set up its own UK operation.

JVC launches video courses

JVC'S LONDON Video Information Centre is launching a new series of basic and advanced courses for basic and advanced courses for anyone wanting to know more about video, video techniques and video production. The three-day courses are twice-monthly and will shortly begin in Bristol as well as London. For full details, contact the VIC on 01-491 3775. The company says the formation of Activision Ltd, a wholly-owned UK subsidiary of the US parent company, reflects Activision's commitment to a substantial investment in the £120m-a-year UK video games market.

To underline that commitment, the new subsidiary plans to invest "at least £1m" in promoting Activision product in

promoting Activision product in the UK in the next six months. Activision's UK distributor, Computer Games Ltd, will continue to operate the sales and distribution of all Activision cartridges, but the new UK operation will now be responsible for its own overall worketing for its own overall marketing function.



GALAXIAN, ATARI'S popular GALAXIAN, ATARTS popular home computer game, becomes available in August in VCS format for the 2600 games console. Suggested retail cost of the cartridge is £29.99. Also new from Atari next month for the 2600, and with 6 £24.00 suprested statil reion. with a £24.99 suggested retail price, is Jungle Hunt (above).

EVIEWS

Album review ratings outside Top 20 and Top 50:- ***good, **fair, *poor sales predicted in own specialist market. Star rating under General heading indicates sales potential in general pop-rock market, with ***rating indicating entry into the lower half of chart only. TOP 20

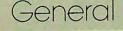
ELVIS COSTELLO & THE ATTRACTIONS Punch The Clock F Beat Records XXLP 19/ZL25464. Producers: Clive Langer and Alan Winstanley.

TOP 50

PIG BAG

PIG BAG Y Records. YMP 1001. Distribution: IDS. This last-ever LP from Pig Bag comprises live tracks and one remix, and the live cuts include three titls never on record before. Obviously there are still fans, although the singles chart success was short-lived; they will like the album and so will much of the Madness-type market market

JOHN THEMIS Sirens. Coda Records CODA 3. Distribution: WEA. Producer: artist. A delightful LP that could well provide another "surprise" hit for Nick Austin and BB. Themis, an Australian of Greek descent, plays a melifiluous blend of sometimes folky, sometimes jazzy or ethnic guitar. Soothing and stimulating at the same time with a free "tasteful" print included. Try it.



BROTHERHOOD OF MAN Brotherhood Of Man. EMI EMC 1651491. The former Eurovision winners although Lightning Flash, included here, came close to making the singles chart. Their first EMI album, produced by their long-time mentor Tony Hiller, is pleasant enough for the family market, but it is difficult to see BOM, grabbing back the mantle of success from Bucks Fizz.

On Your Toes. That's Entertainment TERZ 1063. Distribution: PRT. Superbly-packaged original cast double-

album from TER, digitally recorded and produced in New York by Norman Newell. On Your Toes is the Broadway hit revival of the 1936 Rodgers and Hart musical, and the show features original musical arrangements and orchestra-tions. TER has scored a first – no other UK label has gone to the US to record a musical. Musical lovers will snap this up.

OST

The Year Of Living Dangerously. That's Entertainment TER 1065. Tenebrae. That's Entertainment TER 1064.

The Jupiter Menace. Shanghai Records HAI 105 (dist. Spartan). Tender Mercies. Liberty LBG 7511471. FOUR SOUNDTRACK albums from FOUR SOUNDTRACK albums from current films. The most interesting aspect of the Tenebrae album is that it features well-known rock band Goblin. The Year Of Living Dangerously has a score by Maurice Jarre of Dr Zhivago musical success (and Jean Michel's dad), while the Jupiter Menace heavily features the synthesizer work of Larry Fast, who has worked with many top rock acts. Tender Mercies has probably the broadest commercial appeal, being mainly a vocal album. album.

Mid-price

JOE WALSH. Best Of MCA MCL 1751. STEELY DAN. Aja. MCA MCL 1745. JIMMY BUFFETT. Volcano. MCL

1750. TYGERS OF PAN TANG. Spellbound.

MCL 1747. ROSSINGTON COLLINS BAND. Anytime, Anyplace, Anywhere. MCL 1748.

1748. ELTON JOHN. Friends/Original Soundtrack. MCL 1749. LYNYRD SKYNYRD. Second Helping.

MCL 1746. THE STEELY DAN and Lynyrd Skynyrd albums are classics and should enjoy

MCL 1746

good sales at mid-price. The others, while not coming into the classic category, stand an excellent chance at the lower price level. Budget

D

R

VARIOUS Chart Action 2. IMP Records IMP 95 (Pickwick). Follow-up to an earlier four-album box-set, featuring 75 top 10 hits from the last five years, and retailing at the remarkable bargain price of £6.99. Includes Toyah, Bucks Fizz, Daryl Halt and John Oates, Irene Cara, Genesis and many more. What more can be said?



SERGIO MENDES Sergio Mendes. A&M AMLH 64937. Producer: artist. Mendes is back on A&M where it all began with his first band, Breali '66, and he's turned in a first-class LP of Latin rock. The songs are good, focusing on the writing talents of his guitarist Michael Sembello (Dream Hunter, Life In The Movies) and David Batteau (Carnaval, Rainbow's End, Love Is Waiting). The band and singers swing, inspired by Mendes at the various keyboards, and this deserves both airplay and a chart placing. and a chart placing.

Indies

LAUGHING CLOWNS Laughter Around The Table. Red Flame RF 23. Distribution: Rough Trade/Cartel. Licensed from Australia's Prince Melon Records, this is an enjoyable album à la Rip Rig and Panic, fuil of tootling horns and unselfconscious jazy leanings. Will need exposure, and the band plan to visit the UK in September. Play in-store for results.

GLASSIGAL NICOLAS SOAMES **History's role** in today's marketplace

THE REGULARITY of EMI's historic re-issues highlights the increasing importance of the whole re-packaging market to the major companies in general and EMI in particular.

Edited

Approximately half of EMI's classical releases now are re-issues, set in one of the four main areas specialist historical, great post-War performances, medium-price second exploitation of repertoire and popular in-car long-play cassettes. All four categories are present in

releases over the next two months

The Klemperer Edition is a typical re-packaging campaign. August marks the 10th anniversary of the death of Klemperer, who is still regarded by many critics as having produced leading recordings major repertoire.

Among these are his performances of Brahms' A German are his performances of Brahms' A German Requiem, which was made with Elisabeth Schwarzkopf in 1962. It was re-issued, with the Alto Rhapsody sung by Christa Ludwig, in 1972, and has since sold over 27,000 sets – a typical candidate for the great post-War performance category. category.

It has now been re-packaged, with The Klemperer Edition flash, but, most important of all, appears

Vasary makes ASV debut LP

THE PIANIST Tamas Vasary has been linked with ASV since its launch three years ago, but it is only now that his first record on the label is being released.

the label is being released. It combines two popular Piano Concertos, Chopin's No 2 and Schumann's A minor, which Vasary plays with the Northern Sinfonia, directing the orchestra from the keyboard – not usually done with works of this period (ALH 931 also available on cassette). cassette).

devoted to Tchaikovsky's Symphony No 6 (Pathetique) played by the Royal Liverpool Philharmonic under Vernon Handley (ABM 753 and on cassette).

Why Gould set is a must

Partitas and Toccatas, Bach. Gleng Gould. CBS 79409.

Glenn Gould will, above all, be remembered for his interpretations of Bach, and here CBS has attractively re-packaged two vintage series in a 4LP box set, which, if the contents were not purchased first time round, should be regarded as a

must for every Gould fan. A close musical colleague listened to the Partitas with me and cried how far they were from Bach's style how much sheer machismo and Gould injects into the faster works. All I can hear is the amazing finger

technique, the clarity of line, of inner parts and the verve of every section. These records - the Partitas date from 1973 and the Toccatas from 1979 – are classics of recording history and should be in every selfrespecting record library.

for the first time on cassette (TC-SI S 821)

Other new cassette releases only

Other new cassette releases only are Klemperer's recordings of Bach's St Matthew Passion (TC-SLS 827) and Beethoven's Missa Solemnis (TC-SLS 922), both of which are released in August. The other major Klemperer Edition release is his Don Giovanni made in 1966 with Ghiaurov, Gedda, Ludwig and Berry, but which has been deleted for some time. It now reappears re-cut and re-mastered. celeted for some time. It now reappears re-cut and re-mastered, on 3LPs instead of four (SLS 1434623) on 3LPs 1434623).

The specialist historical section -The specialist historical section – the Treasury series – is represented this month by Beecham's 1938 recording of Mozart's The Magic Flute with Husch as Papageno and Roswaenge as Tamino (RLS 1434653, 3LPs and on cassette).

John Pattrick, general manager, Classical Records, EMI UK, is particularly pleased with sales of the big historical compilation issues. The early recordings of Wagner, brough out for the centenary year, the Schubert Lieder, Hugo Wolf Society compilations and the Record of Singers have all done well – both in the country and in the US. He adds that 1984 is likely to see the third upbrute to be Decord of the third volume in the Record of Singers.



More MOR from Williams

John Williams — The Guitar is the Song. CBS 73679.

When you have recorded as much as John Williams, you have, perforce, to hunt around for new material, and it is only Williams' democratic yet tuned sense of taste that prevents this record plumbing the pits of sentimental MOR.

Scarborough Fair, Waly Waly, Over the Sea to Skye, are among the more popular tunes given the Williams and Friends treatment, with guitar being added to a mixed bag of flutes, recorders, percussion, string quartet, mandolin and lots else

else. There are also pleasing folk tunes from Hungary, Venezuela, and even Ethiopia, making this an entertaining collection — but for background interest for most. A popular Christmas present limagine.

Popular pair

Romeo and Juliet, Capriccio Italien, Marche Slave, Gopak, Tchaikovsky. Halle, Okko Kamu. Sponsored by Refuge Assurance.

Sponsored by Refuge Assurance, CfP 4405. Digital. This is the one new recording in CfP's latest release which also features the Beethoven Symphonies with the Munich PO directed by Rudolf Kempe — in itself an interesting release, though sales may suffer from the recent Jochum releases on EMI Eminence. The Tchaikovsky disc is a popular coupling and should sell well.

coupling and should sell well

Spice APPY (Love Theme From "Lady Sings The Blues") lichael Jackson TMT TMT 5 Complied by Gellup for the BPI, Music & Video Wesk and BBC, based on a semple of 25 conventional record outlets. MESSAGES FROM THE STARS AH Band 78 12-INCH 7" A3582 LOVE TO STAY 12" TA3582 KEEK CHART SINGLE MUS Critter U 26 28 23 33 33 34 34 27 "The British Record Industry Charts © 'Social Surveys (Gallup Poll) Ltd 1983. Publication rights licensed exclusively to Music & Video Week: broadcasting rights to the BBC. All rights reserved."

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	Michael Jackson Epic A3427
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43	WHEN WE WERE YOUNG Bucks Fizz RCA 342
NEW	HIM Sarah Brightman/Royal Philharmonic Orchestra Polydor POSP 625
NEW	THE SUN GOES DOWN Level 42 Polydor POSP 622
39	AFTER A FASHION Midge Ure & Mick Karn Musicfest/Chrysalis FEST 1
72	ALWAYS SOMETHING THERE TO REMIND ME (US Edit) Naked Eyes EMI 5334
70	(DO YOU REALLY LOVE ME) TELL ME LOVE Michael Wycoff RCA 348
NEW	NIGHTMARE Saxon Carrere CAR 284
58	HOLD IT Timtin Curve/WEA X 9763
56	SHE BLINDED ME WITH SCIENCE Thomas Dolby Venice In Peril VIPS 105
49	CHINA GIRL O David Bowie EMI America EA 157
MEW	ROCKIT Herbie Hancock CBS A3577
46	LOVE TO STAY Altered Images Epic A3582
60	FALLING IN LOVE Surface Satemi SAI 100

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48 53 WA	Jet A3500	ROCK 'N' ROLL IS KING ELO
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45 36 BAI	Virgin VS 601	FORBIDDEN COLOURS David Sylvian/Riuichi Sakamoto
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BETWEEN THE SHEETS

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Rocket/Phonogram EJS 1

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Mute YAZ 003

Philadelphia International A3642

PUT OUR HEADS TOGETHER

The O'Jays

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xy Featuring Phil Fearon

TCHING YOU, WATCHING ME

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NOBODY'S DIARY O

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Jon & Vangelis

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Bronze BRO 167

Arista ARIST 537

19 HE NEXT

WALKING IN THE RAIN, Modern Romance BLUE MONDAY, New Order (1) (83)

WEA X 9733 Factory FAC 73

- BUFFALO SOLDIER, Bob Marley/Wailers
- Island/Tuff Gong IS 108 (69) 78 78
 - MY HEART'S BEATING WILD (Tic Tac Tic Tac), Gibson Brothers

Stiff BUY 184 **CBS A3578**

ERC ERC 107 Prelude A3497

- (--) CRAZY, The Manhattans
 (65) KEEP GIVING ME LOVE, D Train
 (100) 1.JUST CAN'T HELP BELIEVING, Boys Town Gang 8 18 28
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Mercury/Phonogram MER 143 **A&M AM 118** Epic A3475 NATIVE BOY (Uptown), Animal Nightlife FEEL THE LOVE (OOMACHASAOOMA), YOU AIN'T REALLY DOWN, Status IV I DON'T REMEMBER, Peter Gabriel ER GONNA LET YOU GO A MISTAKE **BAD DAY. Carmel** io Mendes At Work (62) ĪĪ (88)

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EMI 5394 SMP SKM 1 **RSO 94** SMP SKM 2

I GET THE SWEETEST FEELING, Jackie Wilson

HAVE YOU SEEN HER?, The Chi-Lites

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96 86 00 98 86 00

THE WOMAN IN YOU, Bee Gees

SHE'S THE MASTER (OF THE GAME).

36 96

8

Richard Jon Smith

TURN THE MUSIC ON, Orlando Johnson And Trance HANG ON NOW, Kajagoogoo

JUST OUTSIDE OF HEAVEN, H20

BLUE SKIES, The Jets

COME DANCING, The Kinks

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The Farmer's Boys

FOR YOU

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GET IT RIGHT

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- Lamborghini LMG 1 **BANG THE DRUM ALL DAY, Todd Rundgren** (98)
- Motown TMG 1304 SKIP TO MY LOU, Finis Henderson (28) 8 5
- **A&M AMS 8216** SIX MONTHS IN A LEAKY BOAT, Split Enz (83) 6
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IT'S OVER. The Funk Masters 1.0.U., Freez 2 Ξ

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Beggars Banquet BEG 96T Master-Funk 12 MF 004

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- **Island 12IS 132** DO IT AGAIN/BILLIE JEAN, Club House 10) (4)
- Charisma/Phonogram MALC 312 DOUBLE DUTCH, Malcolm McLaren
 - RCA DAT 3 WHO'S THAT GIRL?, Eurythmics (6)

9 1

CBS TA3371 WHEREVER I LAY MY HAT (THAT'S MY HOME). Paul Young

7" HC1 & 12" HCX1

in Picture Bags

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NEVER STOP, Echo & The Bunnymen 6

Korova KOW 28T Fiction FICSX 18 Panic NICT 2 Gord-y TMGT 1309 London NANX 5

- THE WALK, The Cure (FL)
- WAR BABY, Tom Robinson

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- WRAPPED AROUND YOUR FINGER, The Police ALL NIGHT LONG, Mary Jane Girls **CRUEL SUMMER, Bananarama** (5) (3) (8)
- WEA International U 9871T A&M AMX 127 B.E.F./Virgin VS 607-12 GIVE IT UP, KC & The Sunshine Band COME LIVE WITH ME, Heaven 17 (15) [2]

Epic TA3017 B 9848T

- **TROUBLE IN PARADISE, AI Jarreau** (14)
 - CLUB TROPICANA, Wham! **BIG LOG, Robert Plant** (NEW)

 - FREAK, Bruce Foxton (NEW)

 - WAIT UNTIL TONIGHT (MY LOVE), (NEW)
- Galaxy featuring Phil Fearon
- Ensign/Island 12ENY 503
 - FORBIDDEN COLOURS, David Sylvian/Riuichi Sakamoto (19)

53

- Virgin VS 601-12
- Mute 12BONG 3 (NEW)
- EVERYTHING COUNTS, Depeche Mode
- Curve/WEA X 9763T 3235
- HOLD IT, Tintin (22)
- GET DOWN SATURDAY NIGHT, Oliver Cheatham MCA MCAT 828 2 (NEW)
 - THE SUN GOES DOWN (LIVING IT UP), Level 42
- Polydor POSPX 622 Neek ending July 30, 1983

Orders to PRT Records, 132 Western Road, Mitcham, Surrey CR4 3UT Telephone: 01-640 3344.

CHANGING FOR YOU RBLP 1003

taken from the forthcoming album

Also available on 12" RBL 215



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THE NEW HIT SINGLE

NY GI

Trojan – putting the fun back into Reggae

MUSIC & VIDEO WEEK JULY 30, 1983



RICHARD JON SMITH (centre) with Bob Nolan, general manager of Jive, and

Chart act must quit country

AFTER 10 years of "hard slog on his own and others' behalf", South African star Richard Jon Smith finally has his first hit record, She's The Master Of The Game, on Jive Records. It came as a shock to everyone therefore when Smith was told by the Department of Employment that he must leave the country by August 4.

Back home, Smith is hailed as one of his country's pop music superstars. He first arrived in the UK in 1975, and was signed to Polydor for a brief period. Two years ago he returned to build on his career in the UK, and was signed by

Jive. Ralph Simon, MD of the Zomba group, said: "Smith successfully got a work permit for 12 months, so he could concentrate on recording and writing here – this was renewed for the second year, and then came the bombshell decision three months ago that he would have to leave when the permit

expired." Simon hopes the saga will have a happy ending. "It's ironic that this had to happen just when Richard Jon Smith is enjoying success in his own right, and as a songwriter for other people. It's a complex case involving the Home Office, the Department of Employment, and the immigration authorities."



A PARTY honouring the silver-disc sales of George Benson's Warners album, In Your Eyes, was held in London recently during Benson's UK visit. Pictured with Benson (second from right) are co-managers Ken Fritz and Dennis Turner and WEA UK chairman Rob Dickins. While in the UK, Benson played dates in Director and Dickins. Birmingham and Brighton. Warners have just released a new single, Feel Like Making Love, taken from the In Your Eyes Alburn.

Talent tips

GRAHAM LOGIE of City Records is looking for financial backing and/or a sub-licensing deal for his company and product. Logie has a single mastered and ready for release by one of his artists, Jonny – it was produced by Nigel Gray at Surrey Sound Studios, and the "hot dance track" features Stewart Copeland of the Police as a guest musician. Logie says: "A lot of talent surrounds the label"

Records, The Charterhouse, Eltringham Street, London SW18 (01-847 5686). 000

Contact: Graham Logie,

ODIE TAYLOR, a songwriter whose song Brighter Days Are Coming, was featured by the well known folk group The Spinners on their BBC TV Christmas special last year, has several other songs available for hublishing

publishing. Contact: Odie Taylor, 15 Heaton Close, Speke, Liverpool (051-425 4651).



LBC RADIO recently ran a competition in conjunction with Stiff Records and Oracle to find the young London band of 1983 (MW, July 23). Thin Cut Orange came out on top, over 500 bands entered in the competition, and Richard Veal of the band is pictured being presented with a certificate by Jona Lewie. The prizes include various keyboards, microphones, amplifiers and Stiff has characted anough studie time for them to record a demoprizes include various keyboards, microphones, an donated enough studio time for them to record a demo

PERFORMANG

Echo & The

Bunnymen

A SHORT way into the band's first of two nights at the Royal Albert Hall, the crowd answered singer Mac's plea not to be shy, and surged to the front. The ensuing break, while everyone was returned to their seats, destroyed any sense of spontaneity and for a while they appeared dispirited, aware of the performing-to-order that touring requires.

But their sense of purpose was soon re-kindled by a great new song, Fingertips, which perfectly highlighted their four-year transition from uncluttered atmospherics to tuneful complexities, and the use of the added percussion, strings and guitar to full effect for the first time. This grand musical scale was

The Japanese experience

TOKYO: WHILE the East-West trade war looms larger every day there is still one UK export the Japanese can't

get enough of - music. Signs of Westerni get enough of — music. Signs of Westernisation (albeit superficial) are everywhere in Japan — evident in young people's clothes, magazines and the music they listen to on their enviably low-priced hi-fis and videos.

London still seems to reign supreme in their minds as the musical capital of the world and so UK bands contemplating Far East touring could learn a lesson from the likes of Culture Club and Duran Duran, both currently huge in Japan, and book their plane tickets now.

Two UK bands recently enjoying live success during their first visits were Rip Rig & Panic and Public Image Limited, the latter, despite being an apparently spent force in the West, going great guns with magazine interviews and Johnny Rotten's smiling face appearing everywhere

PiL played several dates, taking in Tokyo, Kyoto and Nagoya and, according to their manager, are so pleased with their reception there that they will release a live LP and a video from the tour.

At Kyoto, the audience, who seemed too young to even remember the Sex Pistols clearly, loved every

exaggerated by the enigmatic lyrics which were somehow made straightforward by Mac's powerful handling. It is because the Bunnymen never

cease to reach for what is beyond their grasp that they succeed in making music that is inspiring, exhilarating and ultimately subversive in its refusal to accept under-achievement. Their current chart status shows perfectly that these are no stumbling blocks to public acceptance, providing you can get on daytime radio and Top Of The Pops.

JOHN WURST

Icehouse

JUST WHEN the Bunnymen and their peers had raised our expectations of rock forever, along comes an act which shows safe options and narrow horizons still sell records

Icehouse's Lyceum performance Icehouse's Lyceum performance proved they aren't, as their singles may have suggested, a surrogate Japan – having none of the latter's intricacies or style-by-numbers. Rather, Icehouse on stage are lumpen drums, heavy-handed guitar, (itching to flourish into clichéd riffing) and Iva Davies' cold voice, which though occasionally effective on vinyl, is plain boring live. All this filtered through a PA chock-full of cottonwool. Their layered swathes of sound

Their layered swathes of sound offer little that Roxy Music didn't execute with more enigma and sense of perversion in their heyday. Icehouse are a frustrated "modern" rock band, who should content themselves with being a fair-to-middling pop band, and curb those powerchords forever.

JOHN WURST

minute and the two-hour set, climaxing with favourites from PiL's first LP, was a tribute to both the band and the audience's energy - if not the band's creativity. PiL Tshirts, headbands and even jewellery were snapped up eagerly after the gig.

eageny after the gg. Rip Rig & Panic, a newer name to Japanese fans, chose to play The New Latin Quarter in Tokyo, a small plush and anonymous venue in the basement of a large hotel. The audience, dressed to the nines to look as Western as possible (one couple excelled as Haysi Fantayzee clones) was polite to the extent of absurdity by Western standards – even annuading the rodging by Western standards — even appluading the roadies who cleared the stage after them. But they sprang up from their neatly serried ranks as

But they sprang up from their neatly serried ranks as soon as the band came onstage on the dot of 8 pm, (UK organisers could learn a thing or two here — you can set your watch by Japanese gigs) and lapped up every note which emerged over the next hour. During the more poppy numbers they literally went bananas to Rip Rig & Panic's obvious delight.

And although it seemed at the beginning that attention and enthusiasm might wane during the band's more esoteric numbers, Rip Rig & Panic so skilfully mixed the pop and the jazz that the evening was a joyful delight of measured mayhem.

DANNY VAN EMDEN

TONY JASPER

Reviewed

SURG ES EC SE

CHART CERTS

THE BELLE STARS

The Indian Summer (Stiff BUY(IT) 185, CBS) TOM TOM CLUB The Man With 4 Way Hips (Island (12) IS117, EMI) DAVID ESSEX

Thahiti (Mercury BOUNT 1, PolyGram) GALAXY

Wait Until Tonight (My Love) (Ensign (12)ENY 503, EMI) MOTORHEAD

Shine (Bronze BRO 167, PolyGram)

OTHERS

JACKSON BROWNE Lawyers In Love (Asylum E9826, WEA). If a trifle jaded and predictable at the beginning, it does pick up pace and emerge with its own identity and spirit.

BRUCE FOXTON

Freak (Arista BFOX(12) 1, PolyGram). Lillywhite produces frenetic cut with "pick" musicians and back-ups. Features ex-Jam member known for some vocal album outings who fares well for his range in a cultivated number.

the mood suits.

GINA LAMOUR

CARMEL

Bad Day (London LON(X) 29, PolyGram). Manchester woman who had Storm issued by Red Flame, plus a six-track mini LP, torches her way in a slow building smoulderer displaying her vocal promise — though there is some doubt about commercial appeal.

MANHATTANS Crazy (CBS (T)A3578, CBS). Disco smoother on excellent value five-tracker which includes Kiss And Say Goodbye (4, 1976), Hurt (4, 1976) and Shining Star, (45, 1960) on flip.

O'JAYS

O'JAYS Put Our Heads Together (Philadelphia (T)A3642, CBS). More good stuff from CBS' excellent servicing Disco-Club people. Old favourites with more guts than of late, solid handclapper and back-ups give the lead for floor chant on title. Remix of Love Train (9, 1973) on flip.

MICHAEL LOVESMITH

Baby I Will (Motown TMG(T) 1311, RCA). Superb fast moving disco which, (when back-ups join force with Lovesmith and the pace swings up a notch) exhibits infectious charm.

GILLY ELKIN

Lovin' On The Run (Mantabridge MTB002, Pinnacle). Elkin was guested on Freedman, Stardust tours, somewhat lightweight though a bright and breezy pop cut.

SHAUN AND THE SOUNDS

You Angel You (Quasar A007, Pinnacle. Associated with Manfreds (54, 1979), slightly faster take with gritty lead vocals which grows in conviction as it progresses. Has another Dylan number (Bring It On Home To Me), on the flip for good value.

AFFAIRS OF THE HEART Waterloo Sunset (Heartbeat PULSE 100, Cartel). Old Kinks favourite (2, 1967) with multi-vocal tone Jools lead and back-ups, lighter feel than The Kinks, and the disco propulsion is lighter feel than another difference.

The Sun Goes Down (Living It Up) (Polydor POSP 622, PolyGram). Some pretty fetching lines (equally it has some pedestrian moments) but should sell.

THE FARMER'S BOYS For You (EMI EMID 5401, EMI). Double-record single with everyone making the best of average song material.

TALKING HEADS Burning Down The House (Sire W9565, WEA). Unlikely to penetrate pop charts unless strong marketing alters matters. Boisterous strong vocal number with funky backing.

EMMA SHARPE & THE FEATURES Remember My Jealousy (EMI 5395, EMI). Fast moving cut with nothing special, repetitive title line which has no instinctive magical ring. Ingredients mix into competent but not hit feel.

MIDNIGHT BLUE Enjoy With Me (New York Connexion NYC(X) 100, IDS). High falsetto vocals ride above funky beat, no surprises, simply straight-forward attractive floor music.

AMERICA

The Border (Capitol CL301, EMI). Last year You Can Do Magic hit 59 and at least reminded the UK of the band's existence, even if in the US the duo can do little wrong. Fast moving friendly affair, best on harmonising vocal work.

JULIA DOWNES

Mission Tonite (Naive NAV 7, Spartan). Dramatic vocally, musically, slow downs and half-sung commentary to main lyric verse for contrast. Difficult to see how it can lodge with forte in effect rather than riff, etc.

MARTHA Light Years From Love (Island IS 125, EMI). From the much-featured (but one hit) group Martha and the Muffins. Martha sounds promising withhout establishing an identity or giving the song any extra intrinsic worth.

THE WARREN SIX

Muscle For Me (Yeah Yeah) (MJB WAY 101, Cartel). Heavy backing and thick vocals. Not too much variation in the song but it has an insistent quality, well performed.

City

DAVE STEWART & BARBARA GASKIN Busy Doing Nothing (Broken 5, IDS). Fun and frivolity, tricks and guirks in a summery number with either a folk or rock air as

GINA LAMOUR The Continental (Glamour GLAM 2, PRT). Lamour should have fared better with Move Over Darling. This goes into faster gear but keeps the sensuousness for a catchy number, with the added bonus of Mike Batt's arrangement/production.

OPINIO

FEATURE A Golden Age revisited

THE DEMISE of World Records and its Retrospective label some 12 months ago left a serious gap in the nostalgia record market, so the new Music For Pleasure-marketed label Golden Age will be welcomed with open arms by those dealers who have discovered that the popular music of the earlier part of this century can still mean steady sales

sales. The Golden Age label is a sort of yesteryear version of MfP's mid-price Fame label (which has sold 1.5m units in 14 months) and the first 15 albums scheduled this month feature a "who's who" of popular music in the Thirties and Forties (and in some cases even earlier). Noel Coward, Paul Robeson, Max Miller, Richard Tauber, Django Reinhardt, Fred Astaire, Al Bowlly and Peter Dawson are some of the most notable soloists featured, while several compilations including The Golden Age Of The Charleston, Jazz Of The Thirties and Pennies From Heaven feature some of the best-known jazz and dance bands of the era.

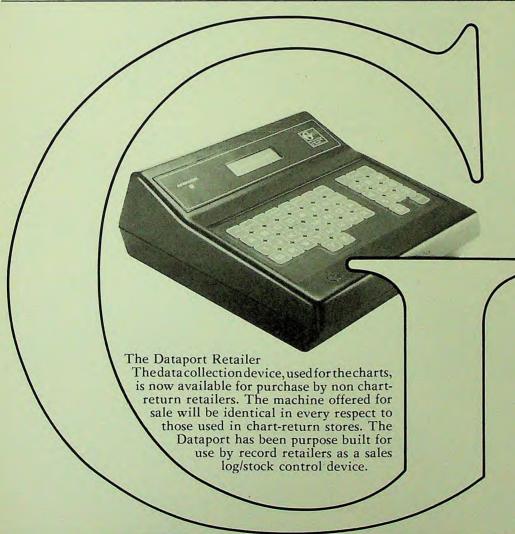
By CHRIS WHITE

The series was the idea of MfP's Holly Hannant who says: "Golden Age will be using a lot of EMI s pre-World War Two recorded material, which has been neglected since the demise of World Records. All age groups have their own neglected since the demise of World Records. All age groups have their own memory lane of music, but we're hoping that some of these albums will appeal to youngsters curious about the popular music of an earlier era, as well as to those who remember it from first time around." The albums are packaged in eye-catching sleeves designed by Quick On The

Drawer – sleeve notes are important, in many cases extensively documenting the artists' careers, and including recording dates and musicians. "The packaging was vital – we wanted it to be evecatching but retain a feel for the relevant era. In many cases we have been able to use original photographs from private and museum collections," Hannant said.

from private and museum collections," Hannant said. "There has been a good reaction from the radio stations which have received the LPs," she adds. "The albums are obviously very strong in musical content, featuring the greatest hits of three decades." Golden Age albums will retail at £2.99. Further titles will be added to the range in autumn, and MfP is planning a "major campaign" for the series received that time

around that time.



Anybody out there care to sell

WOULD like to make the following points with regard to your news item about the finan-cial difficulties of Music Discount Centre (MW July 9).

MDC: too

too soon?

much

WRITE TO: OPINION, MUSIC & VIDEO WEEK, 40 LONG ACRE, LONDON WC2. The Editor reserves the right to shorten or edit letters.

Alan Goulden may be described as managing director, but he is certainly not the founder of MDC. The business which eventually took the name MDC started in 1974 as a collaboration between Ron Paikin of Ron's Music, Ilford, and Alan Goulden's father Philip Goulden. We opened a store in Park Road, near Baker Street, with myself as manager.

I now have over 12 years' experience of classical record re-tailing and would suggest from what I have learned that MDC's mistake vas a wish to expand at too quick a rate and to have engaged in an immoderate policy of price cutting which has contributed towards bringing the classical record busi-ness to its feet over the last four vears.

An official of a major record company may regret the possible demise of a large customer, but surely such major companies should be directing their attention and encouragement to the smaller and more enterprising dealers in London and elsewhere who still serve the record buyers in the true sense of the word?

JOHN HUNT, Chester Way, London SE11.

me a record?

ARE THERE any dealers in Birmingham who stock a good selection of current rock and contemporary singles? If so could they contact me because I would like to buy some!

It is, of course, easy to obtain records by better known bands, but I have had little success in obtaining the records I want despite having tried the major chains and smaller

suburban dealers. Is the record business so badly organised that dealers cannot supply records to customers? If so no wonder the trade is in recession! Or is my taste in music so obscure that no-one is interested in stocking it? If anyone would like to sell me a

record please contact me. CHRISTOPHER MOULD, 366 Sarehole Road, Hall Green, Birmingham.

Token payments

WE ARE disturbed by the growing practice of EMI Record Tokens being supplied to factories which use them as a tax-free bonus for factory workers. Of 35 £1 tokens redeemed by us last month, 21 were issued

from Hayes and came to us via a local factory. The principle at stake here, surely, is who gets the 11 per cent on these tokens, EMI or the factory? Factories, like other groups or organisations which use tokens as prizes or the like, should be obliged to purchase from

their local record shop. And when EMI in its wisdom decided to discontinue the 50p

did they continue to print these as gifts to purchasers of Weetabix?

D FEARN, Jack Hobbs (Accessories), High Street, Eastleigh, Hants.

The Dataport Retailer features include:

The keyboard has a 26-character (ABC not QWERTY) alpha pad, a separate 10-character numeric pad and 12 clearly marked control keys.

Display of information is via a 2-line 16-character liquid crystal display.

The Memory is 32k solid state (sufficient for over 2000 individual entries).

A quartz clock to record, at 15-minute intervals, the time of sale.

A built-in modem which allows the machine to communicate with a computer either locally or via standard British Telecom telephone line.

A battery to support the memory in case of power failure.

The machine does not have an integral computing facility. It may be used in conjunction with the buyer's own computer to produce an inter-active stock control system or alternatively Gallup offer a weekly sort/list facility using its central computer.

Cost of Dataport Retailer: £1,100 plus VAT and postage + packing. To place orders or request further information, write to:

DR MARTIN SCOTT **APT Electronics Limited,** Unit 18, Suttons Industrial Park, Earley, Reading, RG6 1AZ

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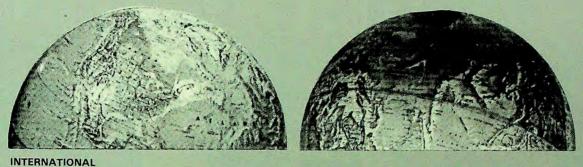
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Epic 40/25372	CARGO Men At Work	26	8
EMI TC-EMC 3411	RIO Duran Duran	15	21

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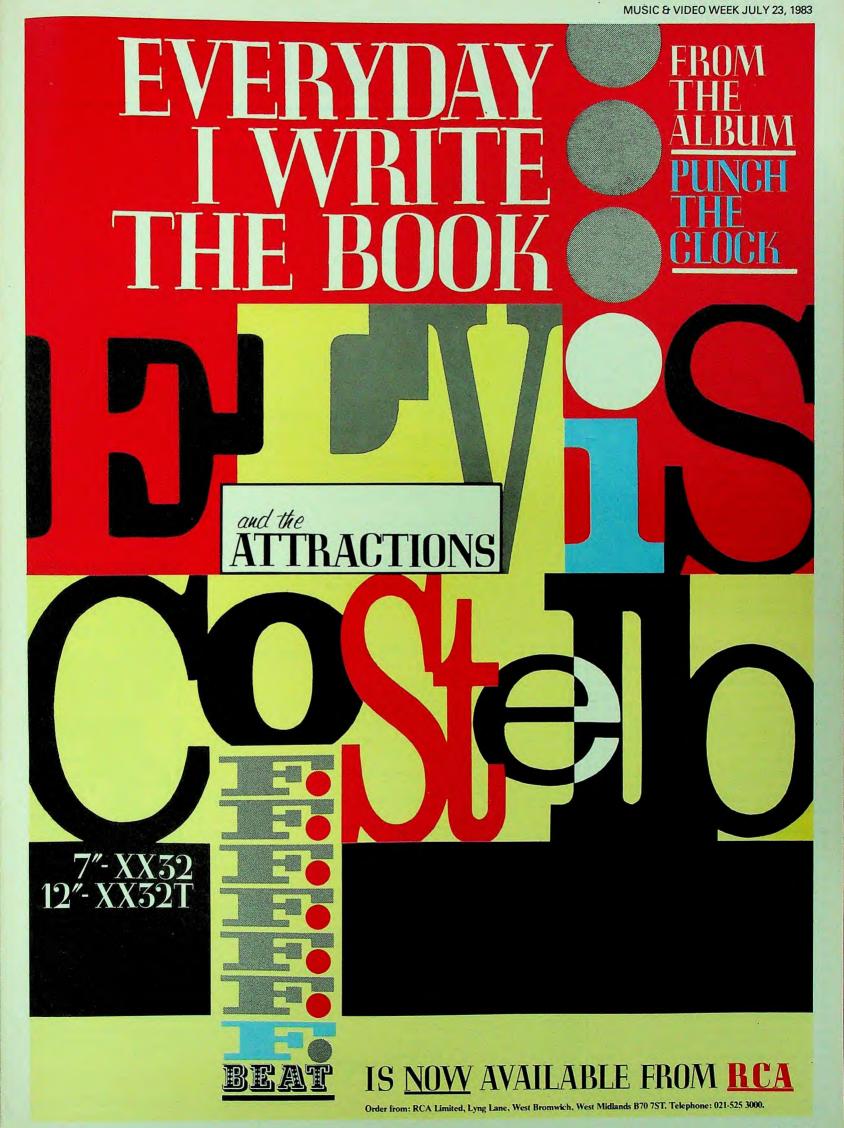
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		(100,000 units as of Jan '79 = SILVER LP
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47 73 5 DURAN DURAN O Duran Duran (Colin Thurston) C: TOC-EMC 3372 (E) C: TOC-EMC 3372 (E) C: TOC-EMC 3372 (E) C: TOC-EMC 3372 (E) C: TOC-EMC 3372 (E)	98 RE SHAPE UP AND DANCE WITH F. KENDAL (Vol 1) Lifestyle LEG 1 (C) Folicity Kendel (Martin Levan) C; LEGC 1	
Toto (Toto) C: 40/85629	99 79 8 WRAP YOUR ARMS AROUND ME Epic EPC 25506 (C) Agnetha Faltskog (Mike Chepman) C: 40/25505	Compiled by Gallup for the BPI, Music & Video Week and BBC based on a same of
Al Jarreau (Jay Graydon) 50 32 3 SHE WORKS HARD FOR THE MONEY Marcular (Boostan Court of the Co	100 RE FACE VALUE Virgin V 2185 (E) Phil Collins (Phil Collins/Hugh Padgham) C: TCV 2185	BBC, based on a sample of 250 conventional record outlets. To qualify for a
51 42 18 THE RISE AND FALL OF ZIGGY STARDUST C: MERLC 21		chart position albums and cassettes must have a dealer price of £1.82 or more.
David Bowie (David Bowie/Ken Scott) RCA International INTS 5063 (R)		price of Ende of more.

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TOP US SINGLES **W**SINGLE TITLE ARTIST LABEL Artist A-Side/B-Side Label No (Distributor)

1*	1	EVERY BREATH YOU TAKE, The Police A&M
2	2	
3	3	
4*	4	
5*	8	IS THERE SOMETHING Duran Duran Capitol
6*	8	SWEET DREAMS, Eurythmics RCA
7	5	WANNA BE STARTIN' SOMETHIN', M Jackson Epic
8*	10	SHE WORKS HARD Donna Summer Mercury
9*	9	STAND BACK, Stevie Nicks Modern
10	7	OUR HOUSE, Madness Geffen
11*	14	MANIAC, Michael Sembello Casablanca
12*	12	1999, Prince Warner Bros
13	6	COME DANCING, The Kinks Arista
14*	15	BABY JANE, Rod Stewart Warner Bros
15*	20	IT'S A MISTAKE, Men At Work Columbia/CBS
16*	16	CUTS LIKE A KNIFE, Bryan Adams ASM
17*	18	FASCINATION, Human League A&M
18*	19	HOT GIRLS IN LOVE, Loverboy Columbia/CBS
19*	22	ROCK OF AGES, Def Leppard Mercury
20*	27	CHINA GIRL, David Bowle EMI America
21	13	TOO SHY, KajaGooGoo EMI America
22*	24	SAVED BY ZERO, The Fixx MCA
23*	25	TAKE ME TO HEART, Quarterflash Warner Bros
24*	26	ROCK 'N' ROLL IS KING, ELO Jet
25*	29	I'LL TUMBLE 4 YA, Culture Club Virgin/Epic
26*	33	PUTTIN' ON THE RITZ, Taco RCA
27	17	ALL THIS LOVE, DeBarge Gord-y
28*	34	LAWYERS IN LOVE, Jackson Browne Asylum
29*	30	STOP IN THE NAME OF LOVE, The Hollies Atlantic
30	21	I'M STILL STANDING, Elton John Geffen
31*	39	AFTER THE FALL, Journey Columbia/CBS
32*	40	HUMAN TOUCH, Rick Springfield RCA
33*	35	PIECES OF ICE, Diana Ross RCA
34*	36	THE BORDER, America Capitol
35*	48	HUMAN NATURE, Michael Jackson Epic
36	37	THE SALT IN MY TEARS, Martin Briley Mercury
37*	42	THE SAFETY DANCE, Men Without Hats Backstreet
38*	N	TELL HER ABOUT IT, Billy Joel Columbia/CBS
39*	41	SLIPPING AWAY, Dave Edmunds Columbia/CBS
40*	43	FAKE FRIENDS, Joan Jett Blackheart/MCA
and the second		

BULLETS 41-100

7

41*	45	ALL TIME HIGH, Rita Coolidge	A&M
42*	44	DEAD GIVEAWAY, Shalamar	Solar
43*	47	IT'S INEVITABLE, Charlie	Mirage
45*	46	WAR GAMES, Crosby, Stills & Nash	Atlantic
46*	52	PROMISES, PROMISES, Naked Eyes EMI	America
47*	50	HOW AM I SUPPOSED, Laura Branigan	Atlantic
48*	51	JUICY FRUIT, Mtume	Epic
50*	N	DON'T CRY, Asia	Geffen
55*	69	DON'T YOU GET SO MAD, Jeffrey Osborne	A&M
56*	61	HOLD ME TIL THE Paul Anka Colum	bia/CBS
57*	70	TONIGHT I CELEBRATE, Bryson/Flack	Capitol
58*	66	TOTAL ECLIPSE OF THE HEART, Bonnie Tyler Colum	bia/CBS
60*	63	EWOK CELEBRATION, Meco	Arista
61*	64	BLAME IT ON LOVE, Robinson/Mitchell	Tamla
62*	N	MAKING LOVE OUT OF NOTHING AT ALL, Air Supply	Arista
66*	72	TIP OF MY TOUNGUE, The Tubes	Capitol
67*	81	YOU'RE DRIVING, Little River Band	Capitol
68*	87	LADY LOVE ME, George Benson Wa	mer Bros
69*	N	FAR FROM OVER, Frank Stallone	RSO
70*	80	SHARP DRESSED MAN, ZZ Top Wa	ner Bros
71*	76	WHO'S BEHIND THE DOOR?, Zebra	Atlantic
77*	82	TIL YOU AND, Engelbert Humperdinck	Epic
80*	85	DON'T CHANGE, Inxs	Atco
82*	N	YOU BELONG TO ME, Doobie Brothers Wa	mer Bros
83*	88	SHINY SHINY, Haysi Fantayzee	RCA
84*	N	BURNING DOWN THE HOUSE, Talking Head	s Sire
85*	90	RADIO FREE EUROPE, R.E.M	I.R.S.
86×	N	COLD BLOODED, Rick James	Gord-y
88×	N	A MILLION MILES AWAY, Plimsoles	Geffen
89*	Ň	GET IT RIGHT, Aretha Franklin	Arista
90*	N	CRAZY Manhattans	Li- (000

<page-header>

America Beeden Curve Tudowin Tudowin Pier Visia In defending May PLAY 149 (SP) MINEKBACK ACCRETIONS IMMORSTROUS DANCE MIXINITO MITHOD IPLANET MIXILined Up ISmuous Dance MoxIMy Spine its The Bessinet' IDS3 SINGLES, The ON THE LINEFacts Park POSH DISCOGE PC Bag IP) SOUSTEEL RWY URFERENCE FOR Heave Age Classical Single Reads Route Reach Route Read Workshow Spine its The Bessinet' IDS3 SINGLES, The ON THE LINEFacts Park POSH DISCOGE PC Bag IP) SOUSTEEL RWY URFERENCE FOR Heave Age Classical Single Reads Route Reads Route Reads Route Reads SUSTEEL RWY URFERENCE FOR Heave Age Classical Single Reads Route Read Route Read Route Read Route SUSTEEL RWY URFERENCE FOR Table ASSES, TAJSZES (C) SPLAIT TRAH TRUM LUVE KRasEBgidse Beadbark Read Johnson RDN 1 Pic Bag URFed Rhand SPUDEIT-DWE WIRKIN SAMOS/Agetamas Sanken Beaury MISH 001 12' only UI SUDARE UEPARTMENT LUVE MICHOLines Wirsonin Beard Shake Shale ND 10' IO'S STEVERS, Shalin' TIS LATE'R's Good For You Baby Epic WA3565 Pic Disc (C) STEWART; Tinga KY 10 YOUR HEARTVersion Cababash COOT 12' only US STEWART; Tinga KY 10 YOUR HEARTVersion Cababash COOT 12' only US STEWART; Tinga KY 10 YOUR HEARTVersion Cababash COOT 12' only US STEWART; Tinga KY 10 YOUR HEARTVERIM Read Route SC 16 (I) STRAMCLES XV 5 SXYINTERINGING Batter Svery Bear Classic SC 16 (I) STRAMCLES XV 5 SXYINTERINGANG Batter Svery Bear Classic SC 16 (I) STRAMCLES XV 5 SXYINTERINGANG Batter Svery Bear Classic SC 16 (I) STRAMCLES SUBRING DOWN THE MUDSEI GET WA3GRowny Sine W 3555 TV2' (IV) TALKING HEARS BURRING DOWN THE MUDSEI GET WA3GRowny Sine W 3555 TV2' (IV) THK STLY E SUBC COST COMVERTING HOUSEI GET WA3GROWNY SINE W 3555 TV2' (IV) THK LIZZY HE SUBRING DOWN THE MUDSEI GET WA3GROWNY Sine W 3555 TV2' (IV) THK STH LOW COST CONTROLL ROUTE ROWNER SC 105 SINO TALKING HEARS BURRING DOWN THE MUDSEI GET WA3GROWNY Sine W 3555 TV2' (IV) THK STH UNDEX THE SUBRING DOWN THE MUDSEI GET WA3GROWNY Sine W 3555 TV2' (IV) THK STH UNDEX THE SUBRING DOWN THE MUDSEI GET WA3GROWNY SINE W 3555 TV2' (IV) THK STH

All Night Long	1	Making Music
Another Sad Allar	P	Manac
Arecibo	A	Mission Tonite
Baal EP	B	
Dadi LP		Miss You
Ballerina	H	Monday
Bitzkneg Bop	N	Movie Queen
Boogre Wah The Andrew		New Life
Sisters .	A	Night And Day No Place To Go
Breathing	E	No Place To Go
Brother Brother	ĸ	No Sign Of Life
Brother Brother, Burning Down The House	T	Oh! That Love Decision
Busy Doing Nothing	S	On The Line
Call Me	i	One And Only
Case Of Fany		
Carry You	M	One And Only
	. P	Dee Day
Cheerio And Toodle Pip	.1	One For My Baby
Cheeno And Toodle Pip	. T	Out.
Cinderella	R	Pappadum Pappadum.
Cimon A My House	P	Paradise
Come And Get It	S	Party Next Door
Come And Get It . Conqueror	. W	Picture Of The Wall
Continental The		Pills And Soap
Continental, The	S	Flits Anto Sulap
County Down Cover Lover		Prene Time Pump Your Body
Cover Lover	- 1	Pump Your Body
Lrusher, The	8	Radio Free Europe
Crusher, The Die For Your Government	٧.	Ram
Disappearing Act	.S	Reggae Music
Oo You Know The Way To		Right Side Of a Good
San Jose.	W	Thing
Doctor Jam (In The Flam)	- 14	Robot Man
Clothe On the Hant	- 10	hougt man
Electric Boogie .	G	Rock Ir
Enjoy Wah Me	. M	Rosita
Escargot A La Bongo	. н	Row The Boar Ashere
Enjoy Wah Me Escargot A La Bongo Fresh Air	.F	Satisfied .
Full For You	R	Sex Machine
Guilty	1	Sexy & Seventeen Skips A Beat
Guilty Guilty Of Love	Ŵ	Skins & Boat
Heaven	E	Sautual Heatan
	v	Spiritual Healing
Hereos.		Sun boes Down, The
Hold The Night	. N	Superman
Honey This Ain't No		Surrender
Romance .	. G	Take Your Time.
Hopscotch .	G	Terry Wogan
How Do You Do	H	This Boy
If You Take Away The Pain		Three On The Trot
Until The Marning	. C	Ticket To The Tropics
For Sull Creeder		
I'm Still Standing	J	Try Again
I'm Thinking O! You Now	. 8	Two Eyes
It's Late	SC	Under The Boardwalk
Johnny Brown	C	Virgin Sands
Just Be Good To Me	S.S	Waiting For Your Love
Key To Your Heart	. S	Walk On By
Kinky Boots	M	Watch It (Do Me a Favour)
Kiss The Night Goodbye		Watter Pumpee
Leaders Of Tomorrow	M	
Leduels of removement		When You Get What You
Let's Dance	H	Wanted
Let's Start The Dance III	B	Welow Fair
Lifeline	N	Woman Of The World
Lined Up	S	Wrong Heartbeat
Liquidator	J	Yeah The Dum Dum You Angel You
Long Hot Summer	. S	You Angel You
Long Hot Summer Lovely Day	C	You Are My Lady
Love Hurts	ă	Young Gifted And Black
Love is a Carcusel	Ď	You're Al Good Girl
		1100 18 AU 0000 Unit
Love Me	S	







SINGLES PEOPLE: Coati Mundi (top), Talking Heads and Richard Thompson

Distributor codes: see album releases page
Total Releases: 140
July 29, 1983

Bullets are awarded to those products demonstrating the greatest airplay and sales gains. Chart Courtesy Billboard, for w/e July 30, 1983

MUSIC & VIDEO WEEK JULY 30, 1983

TOP US ALBUMS

			C
Artist Title Label Cat No/Cassette No Dealer Pr	ice (Distributor) • Denotes Available or	Compact Disc	

Artist Title Label Cat No/Cassette No Dealer Price (Distributor) * Denotes Available on Compact Disc
ACCEPT ACCEPT Brain 0060188/ (MW) ACCEPT RESTLESS AND WILD Brain 0060513/ (MW) ADOMS ANYONES DAUGHTER Brain 0060186/ (MW)
ALLION DANCE BAND. The SHUFFLE OFF Spindrift SPIN 1034 6322 (MW) ALLISON, Mode LESSONS IN LIVING (LIVE - MONTREAUX 1987) WEA Import 96.0237/F4.00 (SW) AMBROSE & HIS ORCHESTRA FAITHELLY SOURCES Swith SW)
AUCHTER, HOUT IN CHOICE CHOICE THAIL GIE CH, GAS E 30 A INWI ASTLEY, Vermit ROMU GARDENS WHERE VE FEEL SECURE Happy Valley ROUGH 58/- E3.02 II.RTI AU PAINS LIVE IN BERIN AKA 6/- III.SE
BATTLEAKE BURK THIS TUWN Music For Nations MFN8/- (305 IP) BEATLES, The TS EMILIBECTION IC 072 04201 (335) (CON
BLAR, Lionel LIONEL BLARS ARGUE DANCE L'ORIGINATION D'ANNO 27/INERSC 27/13/003/001 BLARE, Tim NEW JERUSALEN BRAIN ORBOELDANCE L'ORIGINATION 229 (CON) BLAKE, Tim NEW JERUSALEN BRAIN DESENTI INVI
BROWN, Dennis WORDS OF MISOM Blue Moon BMLP 002/ (3 20 IA)
BROWN, James BRIGT TO Schwar Budernoon Burt Public Brown and Public Brown, James BRIGT TO Schwart Stranger (a) CABART VOLTAIRE THE CRACK DOWN Some Bizzarn/Vigin CV1/TCV1 (E) CADMAN, John EL CAD Plant Lin PLR 050L 6304 (MW) CARTHY, Martin BRASS MONKET Topic 12/TA31 (A) (A)
CLARK, Oras & Hector Duhon INSEMBLE ENCORE Reunder 60111-6350 (SW) CLIFFORD, Jonan STARTING TING Camero 78:2011 F0.01 (SW) CDITARME, John IVE 1957 Ferrival ALB 3784 (21P) 63 50 (SW)
CONNOLLY, BUY A CHANGE IS AS COPY INCA Germany LL 42239 1239 1(DN) CONNOLLY, BUY A CHANGE IS AS GOOD AS ARBEST Polyar POLID 5077/POLICS097 1251338 (A COSTELLO, EMS 5 The Attractions PUNCH THE CLOCK Fibert XXLP 190XLPC 19 (R) CUTTER, Iver JAMMY SMEARS Oved 12J. E132 (L)
DEVUID, Howard JERKY VERSIONS OF THE DREAM Virgin V2272 (6) DIAMOND. New VEYVET GLOVES AND SPITTABURGHY (THE Dark Dark Dark 100 CO 24 (C)
DICKSON, Barbra BLOOD BROTHERS MINI LP Logary LIM 101: 102 Castern mich Fibe 1374 C DOPSEE, Rockin' E His Cajan Twisters BIG BAD ZYDECO GMP GMPS 52154 (300 ISW) DOPSEE, Rockin' E His Cajan Twisters BIG BAD ZYDECO GMP GMPS 52154 (300 ISW) DRIVERS, THE SHORT CUIS Carbonand CRK 32011 (320 UR) ENO, Brian APOLLO – ATMOSPHERE AND SOUNDTRACKS EG/Polydor EGLP 5316GMC 53 (3251338 (f)
EPITAPH LIVE Brain 0060385/. (MW) EPITAPH RETURN TO REALITY Brain 0060185/. (MW) EVANS, Bai THE INTERPLAY SESSIONS Camera BA137 (Joudie Cassente) F4/25 (SW) EVANS GUINTET, Bai THE INTERPLAY SESSIONS Camera BA137/. (ZIPI (4.50 (SW)
FELICIANO, Jose ENCORE HCA Germany 26.21119 (3.95 ICON) 5 JADES. The THE VELVET SOUND OF THE 5 LADES Role LP 1071, 64.25 ISWI
FORD, Lise OUT FOR BLOOD Mercury/Phonogram MERI 23IMERLC 28 (F) FOX, Ray 6 Has Mod VOLMET VOJ Jav JOY 107 275(-IPRSW) GARNER, Errol ERROLL GARNER PLAYS GERSKIWIN AND KEIN Boldog BDL 4004/- [2:30 (PR) GRAF, Hakon HDDAVAY Stravberry SHLP 107C (Lassettel [2:73 IP) GREEK, Liyod GREV VLLET President RRCV 112 (2:20 (SW)
GREEK ORIENTAL SMYTRAAIC-BEBETIC SONGS & DANCES THE GOLDEN YEARS 1927-37 Foldhyric 9033/- [4:00 ISW) GRIFFIN, Johnny 10 THE LADIES Carrero 78,923 [4:00 ISW) GRISMAN, David DAWIG FARSSDAWIG L97 (WR IVEA) Import 92 3014.1 [4:25 ISW)
GUTHRIE, Woody DUST BOWL BALLADS Folkways FH 5212/ £425 ISW HEAD, Marry SHADE Wrgin V2275- E20 IE HEARY, Emis PRESENTINE EININ LEHRAY CAmere 68.933- E4 00 ISWI HOLLIDAY, Billie LOVER MAN ITHE BLUES ARE BREVINY I IS44-47) MCA Import 204.870/E3.25 ISWI
HOLE TOURS, BOARD MARK THE BLOCE ARE BREVING ITSK 47 MALE HIDDEN 2004 SUB-1325 ISWI HOLY TOY WARSWAZA Uningo UDIO CIESSANCE (273 PC) HORTON, Water & Phal Butterfield AN 0FER YOU CAN'T REFUSE 2.75 (CON) HUMES, Helen BEBARALER JURYSKY WOMEN WOMEN & LAW TOUT (273 PC)
HUNTER, Abera THE LECENDARY DRG SI, 5195 (350) (CON) HYTTON, Jack and HS Ochostons SWING 354 (354) SWIE SVL 158 (229) (CON) ISLEY BROTHERS, The 20 GOLDEN PIECES OF THE ISLEY BROTHERS Buildog BDL 2032/- £150 ISWI JAMES, ETC. TUPIF LOVER ACELINISWIC (X73 (229) (7)
James, ettal lufr Loven Acaucalawine (JAJ 2259 V) JAZZATEERS, Booge BURN THE HONKY TONK DOWN Rounder SSISI (350 ISV) KNAN, Chala E Rufus SIGNAMIKA AT HE SAVOV Wanner Berbares K92 36791/ F450 (W)
KING, Abert LIVE WIRERUUES POWER Benin 00525054 C3 50 MWY NELZEMER MUSIC FARLY VIDIOEN INSTRUMENTAL MUSICRIST RECORDINGS 1910 27/ F4 00 (SW) KRAFTWERK KADIO AKITVITAT DRG IC DG4 82087 (25 0) (CON) LARE, Grag MADUEVRES CHI-19324 (25 20 /I)
LAND, Handd WEST COAST BLUES Carriere 78,937 F400 ISWI LAND SEXTET, Handd WEST COAST BLUES Carriere 58,937/ F4 00 ISWI LOS CALCHARKIS VII) 7. Annua ABM 34300 F550 ICMU
LDST JOCKEY, The PROFESSOR SLACK Bettermen BATLINZZOETNAZ E1 22 (4) LYNYRD SKYMYRD SECOND HELPINGGUMME BACK MY BULLETS IT/WN Pack Cassenel MCA 2-111 f374 (C) MANOWARI JOB GURY RIDEZ Munic For Maciona MFMO: E135 (P) MCDUNALD JOB INTO THE FRY Rag Baby RAG 2001- 1/(P) (E25 SW) MEMPHIS ROCKABLLY BAND MAMPHS ROCKABLLY BAND Big Beat BBR 1015- (350 (SW)
MERSEYBEATS, The BEAT & BALLADS Red Lightning ED 116 (2,99 (CON) METALLICA KILL 'EM ALL Music For Nations MFN7/- (3.05 (P)
MILLER, Gien SWINGIN' WITH Meshnalow MMLP 1031- (2.5 (SW) MONK, TheloudisGerry Mullipan ROUDM (MINGINET Carres 68, 8138) (22P) (4.50 (SW) MONROE, Meshyn NCYR BEFORE AND NEVER AGAIN DRE DS 15005 (5.35 (JCN) MONTOOMERY, We THE ALTERNATUR Carres 68, 13378/3.138 (22P) (4.50 (4.57 SW)
MORTON, Jety Roll PIANO CLASSICS 1923/24 Folkways/IBBF RF 47/- F4/25 (SWI MULLGAM, Geny LA MENACE ORIGINAL SOUNDTRACK ORG MRS 506 (13) 5100N MUSIC MACHINE. The TURN ON THE MUSIC MACHINE Big Beat WIK 17/- F2/93 IPI MASH THE SLASH AND YOU THOUCHT YOU WERE NORMAL Google Sourd HAT I 44/- F2/83 ISPI
ORIGINAL LONDON CAST PACIFIC 1960 TER 1040/CC TER 1040 (A) ORIGINAL LONDON CAST HALF A SKOPLOCE TER 1041/AC TER 1041 (A) ORIGINAL LONDON CAST OLIVER TER 1047/2C TER 1042 (A)
ORIGINAL LONDON CAST 'OR WHAT A LOVELY WAR' TER 1042/2C TER 1042 (A) ORIGINAL LONDON CAST CHOERELLA TER 1045/2C TER 1045 (A) ORIGINAL LONDON CAST MAGEIC MAY TER 1046/2C TER 1046 (A) ORIGINAL LONDON CAST FINGS AINT WOT THEY USED TBE' TER 1046/2C TER 1047 (A) DRIENNAL LONDON CAST FINGS AINT WOT THEY USED TBE' TER 1046/2C TER 1047 (A)
ORIGINAL LONDON CAST BELLE UN THE BALLAD UN DH CHIPPEN TER TOABIZC TER TOABIZA ORIGINAL LONDON CAST LOCK UP YOUR DAUGHTERS TER TOABIZC TER TOABIZA ORIGINAL LONDON CAST THEY'RE PLAYING DIR SONG TER TOABIZC TER TOABIZA
PENTANGLE CHARLE FANALE 193/48 Februari ALB 3/6-12 LPI (350 ISW) PENTANGLE CHARLES ISTER Burin 40051-12/30 IWW) PENDAFERS The DEFIGIE SYSTEM 20051-12/30 IWW)
PLUTO DUVERTURE Starwberry SRLP 106C (Sasteni 1273 iP) POMUS, Doc SKND FOR THE DOCTOR THE FARLY YEARS 1944 531 Whisky Woman & KM 7001- 1325 ISW1 POMUS, Doc SKND FOR THE DOCTOR THE FARLY YEARS 1944 531 Whisky Woman & KM 7001- 1325 ISW1 PRINCE FARL AND THE FARLS CRY TUFFDUB ENCOUNTER Red Lighting DKLP 15 1275 ICON1 REED, Low I CAN'T STAND IT/TAKE OFF RCA Germany CA 4724 IT 2239 ICON1
ROZA, Line LOVE SOURS FOR NIGHT FEORE Bankagi BDL TORM, 2152 (2011) SAMPLE, Jone CARALEJARANDON SEEKER HUNN PARK Casaman Manca 2.113 (274) (CL SCOTT, Laase BIG TME BLUES MAN Reet Laghmaing RL ODAR: (RL) SERIOUS DIRINKING REVOLUTION STARTS AT CLOSING TIME Lagher LINE PRA. ISON
SERIOUS DRINKING REPOLUTION STARTS AT CLOSING TIME Upright UPLP3/. ISOI SIMONE, Naw BLOCK SOULIAKE OFF RCA Germany CL 42220 (2.28) (CDN) SIMTIN, Richard Jon RICHARD DN SMITH Jien HP SMIP 35 (2.20) (2.20) SPYRO CYRA SPYRO CYRACRANIVAL (I'wn Park Cassenio MCA 2.110 (2.310) STELY DAN THE ROYAL CARMATY LUE (I'wn Park Cassenio MCA 2.110 (2.310) CHARD CYRACRANIVAL (I'wn Park Cassenio MCA 2.110 (2.310)
STEWART, John IHE PHOENIX COULERIS RCA Germany CL 43254 FL 99 ICONI STING-RAYS DINOSAURS Big Deat WIKM 154 F2 A0 IP) STIVELL Jahn ALAN STIVELI NOUBUN Nature 60045/ IMWI
STYX RDCK GALAXY RCA Germany C4. 42315 55.36 (COM) SUNNY G MELHERS A UTLE SUNSHING DURING DL 00110 101 (139 (L) TAYLOR, Dave MUDNIGHT RDCK Nervous Nerd 008/ C2 30 (SW) TL G THE CRUICLES, Sowey HOLD ME THRILL MK KISS ME 119454/1 Dr. Herse H. 800/. F125 (SW)
VALENTINDS HERE WE ARE ICLASSIC ACAPPELLA VID. 31 Refe (Chifron) LP 1003+ E425 ISWI VARIOUS A LITLE BIT THIS, A LITLE BIT THAT JOY JOY 'D' 274/ E152 IPRI VARIOUS A LITLE BIT FAITS BILD MOOD BMLP 10030+ (293 IA)
VARIOUS BUSTIN' SURFBOARDS GNP GNPS 5-2152 E300 ISWI VARIOUS CALIFORNA JUAR BLUES Acc GMTH: 6275 (MM) VARIOUS CLASSIC COUNTRY DUES DMI Timey 107 1286: 6475 ISWI VARIOUS GCT ON DOWN Battersee BATLM172CBTM (1.82: (A)
VARIOUS KING STURGAV SUDNU LVK AT LLARKNUM JA MARKE Sound UHF 0041-1295 LIST VARIOUS MUSIC OF ASIA VOL IGIRAN Playsound PS 33321 (350 LICON) VARIOUS ROCK HOP BOP MICA Import 204 6951-1235 (5%)
VARIOUS SLOW 'S WOODY BLACK AND BULESY Kent KENT 00 12/39 IP VARIOUS THE SOUND OF THE CIT Refer Time Science 2014 (22/3 SW) VARIOUS THE BEST OF ACAPPELLA VIO. 1 Refer LP 1017 (12/3 SW) VARIOUS THE BEST OF ACAPPELLA VIO. 1 Refer LP 1017 (12/3 SW) VARIOUS THE BEST OF ACAPPELLA VIO. 4 Refer LP 1017 (12/3 SW)
VIRGIN STELE II GUADIANS OF THE FLAME Music For Nations MFN5/: 1335 (P)
VIVA DEALERS OF THE NIGHT Brain 0060557/- (MW) WATERS, Muddy BACK, IN THE LANLY DAYS Red Lightning SC 0012 (337 ICON) WILLIAMS, Down VISIOSRAHAMONT I'AW PACK Cassinel MCA 2-112 (374 /C) YARDBIRDS, The ROGER THE ENGINEER Red Lightning ED 116 (7,99 ICON)

Total releases: 141

July 29, 1983





ALBUM ARTISTS: Eno (top) and Cabaret Voltaire.

Distributor Codes

A - PRT 01-640 3344
B - Ronco 01-876 8682
BK - Backs 0603 26221
BLM — Black Marketing —
01-609 7017/8
BM - BiBi Magnetics 01-223 5955
BU - Bullet 08894 76316
C - CBS 01-960 2155
CON Capitor 09054 47707
CS = Cassion 01-485 8704
B - Ronco 01-876 8682 BK - Backs 0603 26221 BLM - Black Marketing - 01-609 7017/8 BM - BiBi Magnetics 01-223 5955 BU - Bullet 08894 76316 C - CBS 01-960 2155 CEL - Celtic Music 0532 432637 CON - Conifer 08954 47707 CS - Cassion 01-485 8704 E - EMI 01-561 8722 F - PolyGram 01-590 6044 FP - Faulty 01-727 0734
F PolyGram 01-590 6044
FP – Faulty 01-727 0734 G – Lightning 01-969 8344
G - Lightning 01-969 8344
GR — Graduate 0384 59048 GY — Greyhound 01-385 8146
GY — Greyhound 01-385 8146
H – HR Taylor 021-622 2377 I – Cartel (Backs, Rough Trade) and East Product – 021 661 5811
I - Cartel (Backs, Rough
Fast Product - 031 661 5811
Fast Product - 031 661 5811 Probe - 051 236 6591
Red Rhino (Mid) - 0926 26376
Red Rhino (Mid) – 0926 26376 Red Rhino (Nth) – 0904 641415
Revolver - 0272 299105
IDS — Independent Distribution
Services 01-476 3222
IKF - 02514 20053
ILA - Independent Record Labels
Association 01-935 2303 IMS – Import Music Service
IMS – Import Music Service 01-590 6044
IMP - Impex 01-229 5454
IMP – Impex 01-229 5454 IN – Inferno 021-233 1256
IBS - Independent Record Sales
850-3161 J – Jungle 01-359 9161 JS – Jetstar 01-961 5818 JSU – Jazz Services Unlimited 0422 64773
J – Jungle 01-359 9161
JS - Jetstar UI-901 0018
0422 64773
K - K-tel 01-992 8000
KS – Kingdom – 01-836 4763 L – Lugtons 01-348 9122 M – MSD – 01-602 3483
L - Lugtons 01-348 9122
M - MSD - 01-602 3483
MB - Menace Breakers 01-381 139
01-561 3125
MK - 041-333 9553
MFP — Music For Pleasure 01-561 3125 MK — 041-333 9553 MW — Making Waves 01-481 9917
N - Neon 09363-5029 O - Outlet 0232 222826 OR - Orbitone 01-965 8292
0 - Outlet 0232 222826
OR - Orbitone 01-965 8292
P - Pinnacle 0689-73144
P – Pinnacle 0689-73144 PK – Pickwick 01-200 7000 PR – President 01-839 4672 PRO – Projection 0702 72281
PR - President 01-839 4672 PRO - Projection 0702 72281 R - RCA 021-525 3000 RT - Rough Trade 01-221 1100 PH - Diffusion 01-221 1500
R - RCA 021-525 3000
RT - Rough Trade 01-221 1100
RT – Rough Trade 01-221 1100 RU – Ruff Lion – 01-221 1604
SO - Stage One 0428 4001
RU – Ruff Lion – 01-221 1004 SO – Stage One 0428 4001 SP – Spartan 01-903 8223 SW – Swift 0424 220028
SW - SWIT 0424 220020
TE Tent 0708-751881
TOI - The Other Label 01-624 1843
V - Vista Sounds 01-951 3178
W - WEA 01-998 5929
SW – Swift 0424 22028 T – Trojan 01-961 4565 TE – Tent 0708-751881 TOL – The Other Label 01-624 1843 V – Vista Sounds 01-951 3178 W – WEA 01-998 5929 WU – Wynd Up 061-798 9252 X – Clyde Factors 041-221 9844
X - Clyde Factors 041-221 9844 Y - Relay 01-579 6125
T - Relay 01-579 0125

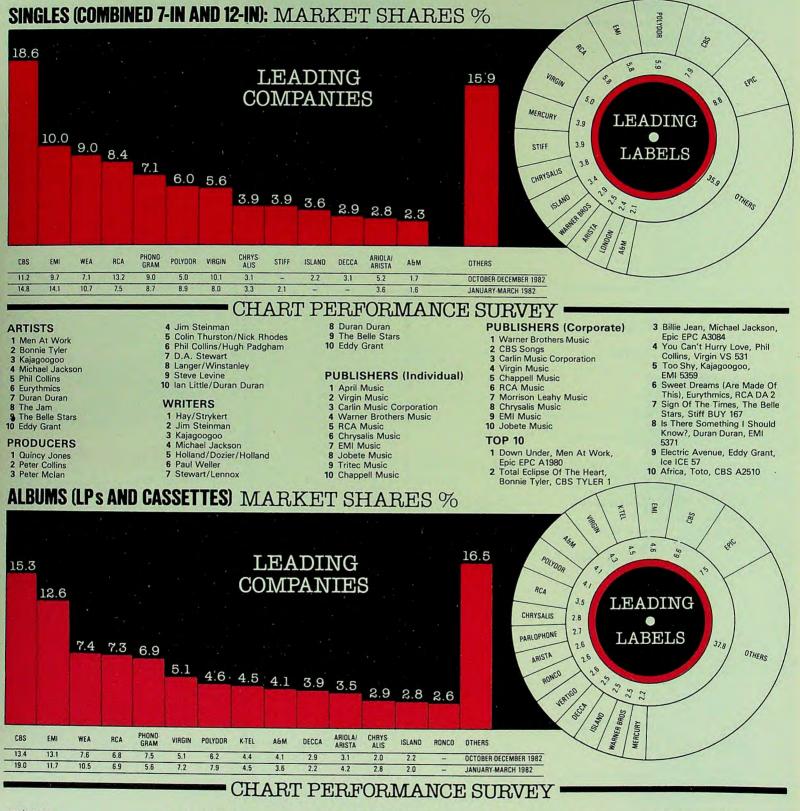
S WEST	ţ,	TWEEK	TITLE	ARTIST		LABEL
THI	140	î				
1*	1	SYN	CHRONICITY	, The Police		A&M
2	3	THR	LLER, Micha	el Jackson		Epic
3	2	FLAS	HDANCE, S	oundtrack		Casablanca
4	4	PYR	MANIA, De	f Leppard		Mercury
5*	5	THE	WILD HEART	, Stevie Nicks		Modern
6	6	LET'S	DANCE, Da	vid Bowie		EMI-America
7*	7	KEEP	IT UP, Love	Boy	C	olumbia/CBS
8*	8	CAR	GO, Men At V	Nork	С	olumbia/CBS
9	9	1999,	Prince			Warner Bros
10*	10	KILL	ER ON THE R	AMPAGE, Ed	dy Grant	Portrait/Ice
11*	11	FROM	TIERS, Jour	ney	C	olumbia/CBS
12*	12	H ₂ 0,	Daryl Hall &	John Oates		RCA
13	13	STAT	TE OF CONFL	ISION, The Kir	nks	Arista
14	14	CUT	LIKE A KNI	FE, Bryan Ada	ms	A&M
15*	15			ron Maiden		Capitol
16*	22	DUR	AN DURAN,	Duran Duran		Capitol
17*	21	SPE4	KING IN TO	NGUES, Talkir	ng Heads	
18*	20	REA	CH THE BEA	CH, The Fixx		MCA
19*	23	SHE	WORKS HAP	D, Donna	Summe	Mercury
20	19			Тор		Warner Bros
21*	34		JM, Joan Jet			kheart/MCA
22	18	KISS	ING TO BE C	LEVER, Cultur	e Club	Virgin/Epic
23	17		OY WAS HEP			ABM
24*	31			Eurythmics		RCA
25*	30			uman League		A&M
26	25	The desires		k Springfield		RCA
27*	28			, Sergio Mend	es	A&M
28	27			eorge Benson		Warner Bros
29	16		N, A Flock C			Jive/Arista
30	32	100 A.	WISHES, R			Warner Bros
31*	33	and the second second	AL HEALTH,			Pasha
32	26		Y FRUIT, Mt			Epic
33	29	Contraction of the local division of the loc		The Tubes		Capitol
34	35		and the local design of th	rokus		Arista
35*	40		A, Zebra			Atlantic
36	38	-		EETS, Elton J	lohn	Geffen
37*	44	and the second		Knight & The F		Col/CBS
38*	41		MER, R.E.N.			I.R.S.
39*	74	and the second	ING ALIVE,	Soundtrack		RSO
40*	43			CANO, Rickie	Lee Jon	Personal and the second
				and the second state of the local distance of		the set of the set of the

BULLETS 41-100

RCA	ROSS, Diana Ross	5	41*
Geffer	TAKE ANOTHER PICTURE, Quarterflash	4	42*
RCA	AFTER EIGHT, Taco	5	43*
Epic	PONCHO & LEFTY, Merle Haggard/Willie Nelson	4	45*
Atlantic	ALLIES, Crosby, Stills & Nash	4	46*
mbia/CBS	FASTWAY, Fastway Colu	5	51*
Jet	SECRET MESSAGES, ELO	6	52*
arner Bros	YOU BOUGHT IT, YOU NAME IT, Joe Walsh Full Moon/Wa	59	54*
Island	CONFRONTATION, Bob Marley & The Wailers	6	56*
arner Bros	HOLY DIVER, Dio Wa	79	71*
SwanSong	THE PRINCIPLE OF MOVEMENTS, Robert Plant S	N	72*
Epic	TEXAS FLOOD, Stevie Ray Vaughn	128	79*
Gord-y	MARY JANE GIRLS, Mary Jane Girls	86	81*
Arista	KASHIF, Kashif	97	91*
Atlantic	WHAT GOES AROUND, The Hollies	98	93*
arner Bros	FAREWELL TOUR, Dooble Brothers Wa	100	99*
Epic	A DECADE OF HITS, Charlie Daniels Band	14	100*

★Bullets are awarded to those products demonstrating the greatest airplay and sales gains. Chart Courtesy *Billboard*, for w/e July 30, 1983 MUSIC & VIDEO WEEK JULY 30, 1983





ARTISTS

- 1 Men At Work
- Michael Jackson Phil Collins
- 4 John Lennon
- 5 Richard Clayderman
- Duran Duran
- U2
- Dionne Warwick
- **Tears For Fears**
- 10 Eurythmics
- PAGE 26

PRODUCERS

- Peter Mclan
- Quincy Jones Steve Lillywhite Phil Collins/Hugh Padgham

- Lennon/Ono/Spector/Douglas De Senneville/Toussaint/Baudlot
- Colin Thurston

5

- Langer/Winstanley Barry Gibb/Richardson/Galuten
- 10 Chris Hughes/Ross Cullum

MISCELLANEOUS/ VARIOUS

- 1 Raiders Of The Pop Charts (Ronco)
- 2 Visions (K-tel) 3 Hotline (K-tel)
- Workout, Jane Fonda (CBS) Chart Runners (Ronco)
- Reflections (CBS) 6
- Shape Up And Dance with Felicity Kendal (Vol 1) (Lifestyle)

8 The Kids From Fame (BBC) 9 Best Friends (Impression) 10 Chart Hits '82 (K-tel)

- **TOP 10**
- Business As Usual, Men At Work, Epic EPC 85669
 Thriller, Michael Jackson, Epic EPC 85930
- 3 The John Lennon Collection, John Lennon, Parlophone EMTV 37
- 4 Hello, I Must Be Goingl, Phil

- Collins, Virgin V 2252 5 Richard Clayderman, Richard Clayderman, Decca SKL 5329 6 Heartbreaker, Dionne Warwick, Arista 204 974
- Rio, Duran Duran, EMI EMC 3411 7
- 8 War, U2, Island ILPS 9733
 9 The Hurting, Tears For Fears, Mercury/Phonogram MERS 17
 10 Sweet Dreams (Are Made Of The State Stat 10
- This), Eurythmics, RCA RCALP 6063

A THE ALL AND A THE A	an and the second and an analysis and an analysis and an and the second and the second second second second se	
The second secon	26 34 2 TROUBLE IN PARADISE ALJarreau 27 WIT HAVE YOU SEEN HER? 28 WIT HAVE YOU SEEN HER? 29 24 3 TAKING IT OT HE TOP Dee Sharps 29 24 3 TAKING IT OT HE TOP Dee Sharps 20 18 4 Surge Ponsar 20 18 4 OUT IN THE NIGHT Donna Summer 21 20 5 SHE WORKS HARD FOR THE MONEY Donna Summer 22 3 3 TURN THE MUSIC ON Drando Johnson and Trance 31 20 5 SHE WORKS HARD FOR THE MONEY Donna Summer 32 23 3 TURN THE MUSIC ON Drando Johnson and Trance 33 WIT HE MUDLLE OF SPRING Direct Drive 34 WIT TELL MY WHY Musical Youth 35 WIL CECS OF ICE Diana Ros 37 40 2 PIECES OF ICE Diana Ros 38 8 5 Maza Chaturting Frankle Beverley 39 36 4 GET IT RIGHT Aratsa Franklin 40 31 5 CRAZY Mianhattans 41 26 5 SKIP TO MY LOU Finis Henderson 42 29 9 SOMANY MEN, SO LITTLE TIME Manhattans 43 4 12 1 3 LONDON BRIDGE IS FALLING DOWN Mewtrament 44 715 JUICY FRUIT Mewtrament 45 43 6 CHIAS FRANKE HT (REMIX) Devid Bowie 46 41 5 BOOKEN ROWNER/SILL (MY LOVE) Emil America (12EA 157/E) 47 37 2 WAIT UNTIL TONIGHT (MY LOVE) Emil America (12EA 157/E) 48 40 1 BOWIE MENCH MORE TIME Manhattans 49 45 8 DARK IS THE NIGHT Mewtrament 49 45 8 DARK IS THE NIGHT Mewore Rove W Stattring	Y FOOP (ALLEDUCAS) 12 7 IN YOUR EYES (acrose Benon Warner Brothers K 922741 21 7 FANTASTIC (acrose Benon Inner Vision IV/2522 34 23 THELLER (Michael Jackson) Epic EPC 58920 43 25 STREET SOUNDS - EDITION 4 (acrose Benon) Street Sounds 575ND 004 5 13 MARY JANE GIRLS (Grid y STML 12189 Gord y STML 12189 67 2 CET IT RIGHT Alarreau WEAU 0070 8 9 BETWEEN THE SHEETS (LikeVPolongerm PROLP2 95 4 WIRED FOR CLUBS (CLUB TRACKS VOLUME1) 10 13 LEVEL Various 11 17 ChildPhonogerm PROLP2 12 10 SATURDAY NIGHT MCA MCR379 MCA ACR 7379 13 10 SATURDAY NIGHT MCA ACL P 1488 MCA 2428 (Impe 15 14 4 Various Capital EST 4001701 17 2 DANCE MIX, DANCE HITS Eres Construction Capital EST 4001701 17 2 DANCE MIX, DANCE HITS Eres Construction Capital EST 4001701 18 2 DANCE MIX, DANCE HITS Ereseconstruction <t< th=""></t<>

7"BLOW II

ENT B D D ۵

REGGAE TOP 30 12" DISCO 45's

1.	ROOTS ROCKIN'	Aswad	Simba
2		La Famille	Sanity Record
3.	ZUNGGUZUNG-	Yellowman	Greensleeves
	GUZUNGGUZENGI		
4.	LIVING IN A WORLD OF	Investigators	Investigator
	MAGIC		
Б.	HONEY	Bob Andy	Алке
6.	I'M GONNA FALL IN LOVE	Tinga Stewart	J & J Records
7.	ROCK AND COME ON	Leroy Sibbles	Micron
8.	MARGRATE	Tyrone	Chams
9.	PICTURE ON THE WALL	Natural Ites	Realistics
10.		Dee Sharp	Fashion Reco
11.	ALL NIGHT LONG	Fallon Jennings	Body Music
12.	TRUELOVE	Undivided Roots	CSA Records
13.	YOU MAKE ME FEEL	Trevor Walters	Itai
14.	POLICE IN HELICOPTER	John Holt	Greensleeves
15.	IFI HAD KNOWN	Ken Boothe	Greensleeves
16.	JAMMING/MODELLER	Papa Face	Top Notch
	(10')		
17.	RESERVATION FOR TWO	Lloyd Parks	Intense
18.		Al Campbell	Greensleeves
	LAST DANCE		
19.	SENSIMILLIA	Yellowman	Hawykeya
20.	HIGH UP ABOVE/AFRICA	Sugar Minott	S& G Records
21.	HOW CAN LOVE BE SO	Marie Murrian	Body Music
	CRUEL		
22	TOUCH ME IN THE	Errol Dunkley	Music Hawk
-	MORNING		
23.	IT'S ME	Little John	Rusty
	11 C INC		International
24.	FOR THE LOVE OF YOU	Barry Biggs	Afrik
26.	STOP THAT TRAIN	Clint Eastwood/	Greensleeves
	oron man man	General Saint	
26.	THREE MILLION ON THE	Lion Youth	Virgo
	DOLE		
27.	COCONUT WOMAN	Lone Ranger	Clair Music
28.	LIKE IT LIKE THAT	Dennis Brown	Yvonne's Spec
29.	BABY MY LOVE	In Crowd	Revue
23.	BACK A YARD	and the second sec	
30.	EASY TAKE IT EASY	Dennis Brown	Ted's
	ENDI TRICETI ENDI		
100			

REGGAE TOP 20 ALBUMS

-1.		Yellowman	Greensleeve
2		Freddie McGregor	Ras Records
3.		Tony Tuff	Hit Bound
4		Sugar Minott	Hit Bound
5.		Yellowman/Fathead	Burning Sou
6.		Jean Adebambo	Ade.J
7.	SATISFACTION FEELING	Dennis Brown	Tad's
8.	THE VERY BEST OF	Ruddy Thomas	Mobiliser
9.	MOUSE AND THE MAN	Eek-A-Mouse	
		Clint Eastwood/	Greensleeve
10.	STOP (HAT THAIN	General Saint	Greensleeve
11.	YARD STYLE	Johnny Clarke	Ariwa
12.	EARTH	Misty In Roots	People Unite
13.	CONFRONTATION	Bob Marley/	Island
		The Wailers	
14.	LOVEITUP	Tito Simon	Pama
15.	A DEE-JAY EXPLOSION	Various	Heartbeat
-	PT 2		
16.	CHECK IT	Matabaruka	Alligator
17.	NIGHT NURSE	Gregory Isaacs	Island
18.		Mad Professor	Ariwa
19.		Eddie Lovette	K&K Record:
20.	A LIVE SESSION WITH	Various	Live & Learn
	KING STUR-GRAV HIFI LEE UNLIMITED	Valious	LIVE & Learn
	ПЗ	fradeloa	tounds
	MASSIVE	needon	14001104







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Through Glass lightly

E

TRUE TO the spirit of summer, Dave Barker's Glass Records is re-releasing two "sun-filled" items by In Embrace — a seven-inch sngle, Sun Brings Smiles (Glass 024) and a 12-inch single, The Initial Caress, which features 18 minutes of music and retails for the same price as the former. forme

former. Barker said: "The recordings were made when Cameron Lindo and Gary Knight were both In Embrace – Knight is now working on his own with occasional contributions from other musicians " musicians.

Glass is also reducing the dealer Glass is also reducing the dealer price of the In Embrace album, Passionate Pastels, to £2.44 for the summer period. A new single, The Living Daylights (Glass 030) will be released shortly.

Of beagles and Beatles

STEVE DAVIS, recently jailed for six months for his part in rescuing beagles from the Life Science laboratory in Essex last year (now released on bail pending appeal) has a single out on Animus Records. The A-side is a new treatment of The Beatles' Rain, "A John Lennon song which questions the mentality of those who turn off to nature", Davis says. Touch 2, distribution by Pinnacle.



SIMON TEDD (left) whose single SIMON TEDD (left) whose single Yesterday's Memories on China Disques has been picking up airplay around the country, recently visited Radio 210 in Reading – and his planned 10-minute live interview with DJ Keith Butler eventually finished after an hour, with recorded highlights being repeated several days later.



The Equals minus Eddy

THE EQUALS (above) whose Sixties hits included Baby Come Back, Viva Bobby Joe and Blackskin Blue Eyed Boys, have re-formed and recorded a single for the new indie label, Moggie

formed and recorded a single for the new indicates. Records. The group's line-up now features lead singer Derv Gordon, Lincoln Gordon on bass, guitarist Pat Lloyd and drummer Ronnie Telemarque — the only original member not in the group is, of course, Eddy Grant, who was originally The Equals' guitarist but never — contrary to popular belief — the vocalist. Their first single, scheduled for this Friday (29) is No Place To Go/Back Streets. Moggie was started by Hal Carter, who said: "I created the label out of the frustrations of dealing with the major record companies. It is an attempt to allow the general public to decide whether a record is good enough. We will not be specialising in any one style of music, but aiming for across-the-board appeal."

Moggie Records: 101 Hazelwood Lane, Palmers Green, London NI3 (01) 886 2801.

shake it again

News in brief...

SOLSTICE HAVE signed with newly-iaunched indie label Roke Records and released a new single, New Life/Peace For The New Age, available direct from 37 Stratford Road, Wolverton, Milton Keynes, Bucks, and also at Solstice gigs. A distribution deal is being finalised.

RICHARD THOMPSON releases a single off his recent LP Hand Of Kindness on Hannibal Records. Wrong Heartbeat (HNS 704) precedes Thompson's return to the UK for the August Fairport Convention re-union. There will be a major UK tour later this year.

WEEKEND RELEASE their final album before splitting up this week. The mini-LP, Live At Ronnie Scott's (Rough Trade RTM 139) was recorded in March. It includes two new ballads sung by Alison Statton, Where Flamingos Fly and Winter Moon, the latter a lesser-known Hoagy Carmichael song. RRP is £2.99.

THE FIRST release on the BUZZ label through Vista Sounds is a single, Call Me, by Low Profile, in seven and 12-inch formats and distributed by IDS/Vista Sounds. The new label is the result of a deal between VS's Jeffrey Collins, and producer/ songwriter Johnny Worth and Cyril Wayne of BUZZ Productions.

ппп

JULIA DOWNES has a new single, Mission Tonite, released on Naive Records, her third for the label.



licensing terms or as a pressing distribution deal. Thatcher Rap reproduces the unmistakable tones of the Iron Lady by computer – a spectrum analyser was used to obtain a voice print. The single has been attracting considerable attention, but Cool Ghoul's Rikky Fitzalan – who sang and wrote Thatcher Rap – feels that its full potential can only be realised if the single is handled by a major. "Although radio producers liked the record there was no way any of them could programme it before the General Election," says Rikky, "Since then the interest in the record has remained, and I feel that there is still a lot of potential," he says. "It will last for the next five years." Cool Ghoul Records, 50

Edited

recently and

CHRIS WHITE

Gateway to

Ghouldom

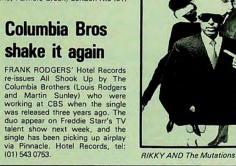
COOL GHOUL Records, Balham indie which recently released Thatcher Rap by Rikky and The Mutations (below) — and

and The Mutations (below) — and immediately ran into airplay problems because of the run-up to the General Election — is hoping that a major record company will pick up the single, either on licensing terms or as a pressing distribution deal.

Vears. Cool Ghoul Records, 50 Childebert Road, Balham, London SW17 (01-673-0486).









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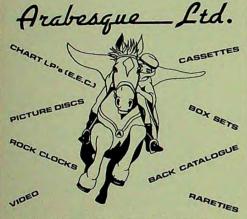
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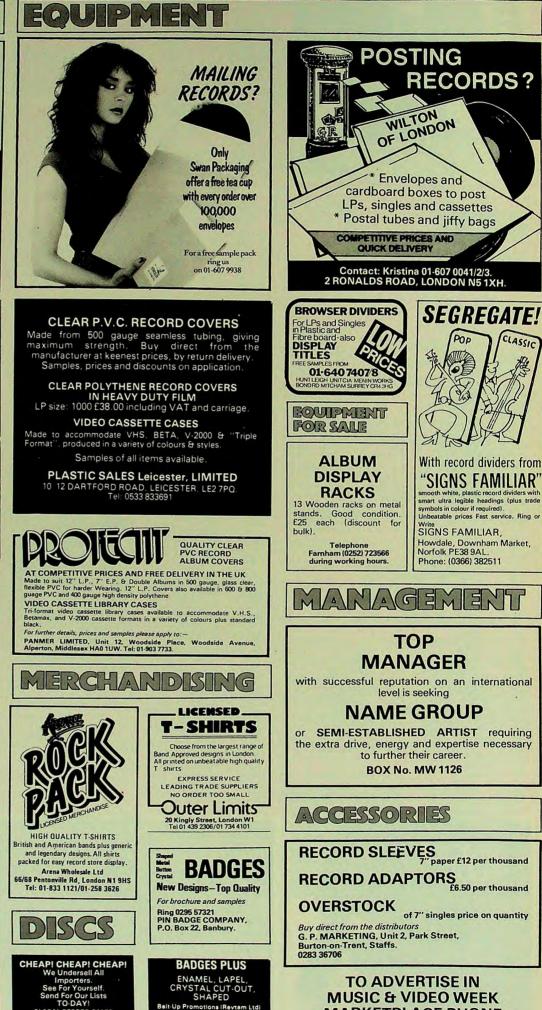
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People with the appropriate background and experience should write with full details and home phone number to Barbara Rotterova, Senior Per-sonnel Officer, EMI RECORDS (UK), 20 Manchester Square, London W1A 1ES, no later than 1st August 1983.



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Northants and Leicestershire area - based Northampton

Yorkshire and Humberside area - based Leeds

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vorking with a record company or as a specialist journalist within the music industry, but it's essential that you can combine your writing skills with sound man-management experience. You'll use this background to build strong relationships with both the music and national press, co-ordinating all PR. activity and preparing any relevant literature.

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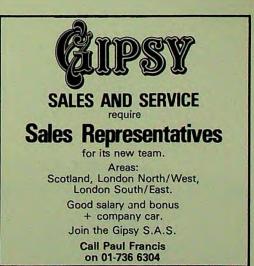
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WEEK	SINGUES
THIS WEEK WEEK ON CHART	7' (12") number (Dist.)
2 10 IT'SOVER The Funk Masters	Beggers Banquet BEG 56 (TT) (W) Master Funk MF 004 (A)
3 3 3 ALL NIGHT LON 4 4 ALL NIGHT LON 4 4 ALL NIGHT LON La Familie Si	Gord, y TMG (T) 1309 (R)
57 6 FLASHDANCE.	WHAT A FEELING Ceesblance/Phonogram CAN(X) 1016 (F)
6 38 2 BEIWEEN THES The falley Brothers 7 10 5 DEAD GIVEAWA	Epic (TIA3613(C)
8 18 4 FALLING IN LOV Surface	Selsoul SG 401 (Import)
J Terri Welle	Philty World PWS (L) 11, (A) RTIN' SOMETHIN' Epic (T) Apple 3427 (C)
11 11 4 GET DOWN SAT Oliver Cheatham 12 9 13 LOVE TOWN Booker Newperry III	Polydor/Montage POSP (X) 513 (F)

DISCO	Oz	DANCE
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13 " 3	MESSAGES FROM THE RAH Band	STARS TMT(T) 5 IIDSI
14 20	YOU AIN T REALLY DOW Status IV	
15 2 4	I CAN'T GET ENOUGH O	FYOU STRATWAYA WAVEILI 4 (A)
16 13 8	George Benson	ORE TIME) Warmer Bros W 9614(T) W)
17 12 4	CHINA GIRL David Bowie	EMI America (12)EA 157 (E)
18 .	DARK IS THE NIGHT	Polydor POSPIX) 595 (F)
19NEW	THE CROWN Gary Byrd & The G.B. Experience	Motown TMGT 1312 (R)
20	ROCK IT Herbie Hancock	US Columbia 44-03978 (Import)
21 15 5	TEACHER	Virgin VS 595 (12) (E)
22 22 1	BAD BOYS Wham	Inner Vision (T)A 3143 (C)
23 = 7	SO MANY MEN, SO LITT	
24 24 3	SEARCHIN' (I GOTTA FIN	

Epic (T)A 3424 (C
US Columbia 38-03535 (Import
D FOR THE MONEY Mercury/Phonogram DONNA 1(2) (F
RING IT ON Somet SON(L) 2258 (A
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SIDE ONE 1. "I.O.U." (MEGAMIX) - FREEEZ (8:43) 2. "GET IT RIGHT" - ARETHA FRANKLIN (6:22) 3. "YOU MAKE IT HEAVEN" -TERRI WELLS (5:30) 4. "HALF THE DAY'S GONE & WE HAVEN'T EARNED A PENNY" (SPECIAL EXTENDED REMIX) -KENNY LYNCH (7:20) 5. "ALL NIGHT LONG" - LA FAMILLE (5:29)

SIDE TWO 1. "IT'S OVER" - THE FUNK MASTERS (7:04) 2. "GET DOWN SATURDAY NIGHT" (SPECIAL EXTENDED VERSION)-OLIVER CHEATHAM (7:32) 3. "I'M THE ONE, YOU'RE THE ONE" - MCB (5:02) 4. "WALKIN' THE LINE" (REMIX) -BRASS CONSTRUCTION (6:18) 5. "CAN'T GET ENOUGH OF YOU" - WICKETT (6:00)

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