NEWS

### **Dekker** and **Rumour LPs** at £3.99

TWO NEW albums from Stiff Records, Desmond Dekker's Black And Dekker and The Rumour's Black And Dekker and The Rumour's Purity Of Essence, will retail at the special price of £3.99 before reverting to the usual price of £4.99.

The Dekker LP, produced by Lol Geller, Syd Bucknor and Dekker, features new recordings of some of his best-known material. Promotion will include 5,000 dealer handouts, fly-posting and in-store displays and press advertising. The £3.99 price tag will be limited to the first 10,000 copies sold. In addition a competition is to be

mounted, in conjunction with Our Price Records. A single, Please Don't Bend (BUY 87), is released this Friday. Similarly the first 10,000 copies of

Similarly the first 10,000 copies of The Rumour album will retail at the special price. The LP has been produced by Alan Winstanley and features tracks by Bacharach and David, Graham Parker and Nick Lowe. Release date is August 8. Meanwhile a single, My Little Red Book (BUY 81), has just been issued. issued.

THERE IS to be a special emerald green limited edition pressing of Brendan Shine's current single Catch Me If You Can on the Irish Play label, distributed in the UK by Spartan. Shine has had 15 Number one hits in his native Eire.

CHAS CHANDLER'S Cheapskate Records has signed a long-term recording deal with Sue Wilkinson recording deal with Sue wilkinson whose first single, the self-penned You've Got To Be A Hustler If You Want To Get On, will be released this month in a picture sleeve. The single was produced by Trisha O'Keefe and marks the first release for her own company Precious Little Productions.

AFTER NINE months of delays, the debut album from The Edge, Square 1, is released this week on Hurricane Records, with distribution via Spartan

TO PROMOTE his album, The Disappearing Boy, and single, After The Subsequent Inquiry, on PVK Records, Duffo is setting up a telephone service to be known as The Duff Line (01-960 6914) on which he will sing requested tracks from the album to all callers.



Initially, the line will be open from noon on Friday July 18 until 5pm on Saturday July 19

PETER GABRIEL'S next single will be Biko taken from his current chart album and released on August 1 in both 7" and 12" formats retailing at £1.15 and £1.99 respectively.

HOT ROCK Records in Newport, HOT ROCK Records in Newport, Shropshire, a small independent label distributed by Pinnacle, has signed the Rhythm Hawks, a five-piece Birmingham band. The group's first single Zodiac/Don't Look That Way was produced by the Sutherland Brothers and is released on July 18, catalogue number HR45-004. Also on release from Hot Rocker (HR45-003). Hey Punk Rocker (HR45-003).

WILKO JOHNSON'S latest single. Oh Lonesome Me, originally a hit for Craig Douglas, will be available in a picture bag on the Blockhead label (BLO 1, distributed by Stiff). The song is produced by Suff. and the B-side is Johnson's version of Beauty, previously recorded by Kilburn and The High Roads.

SEX PISTOLS Paul Cook and Steve SEX PISTOLS Paul Cook and Steve Jones — using the name The Professionals — will follow up their debut Virgin single Just Another Dream with an album to be released on August 22. Called Join The Professionals, the LP may be boosted by live appearances, but there are no plans as yet for a permanent band.

VIRGIN HOPES to rekindle sales of Magazine's Correct Use Of Soap LP with the release of a double pack single featuring the band's first ever live recordings. The double pack contains three live cuts to accompany the A side, Sweetheart Contract, from the album and comes in a limited edition of 10,000. and retailing at the normal single price of £1.15

THE FIRST 10,000 copies of THE FIRST 10,000 copies of Mobster's double A-sided singl Simmer Down and Mobster Shuffl (Ensign ENY 41), will be picture bagged. It is the band's first record. Also available in a special bag is the Blue Meanies' debut record, Pop Sensibility (Mercury MEAN 1).

### Symes to Chrysalis

PHILIP SYMES, formerly director of the music division at Rogers and Cowan, the public relations company, has joined the Chrysalis Group of Companies. He will have specific responsibilities towards the groups' expanding activities outside of the record company which include recent Chrysalis investments in the musical Only In America the spon-to-be-released America, the soon-to-be-released film Babylon, and the bid by Good Morning Ltd. — which has Chrysalis as its major shareholder has - for the breakfast television franchise.

Symes will report to Chris Poole Symes will report to Chris Poole who becomes head of press and publicity for the group, with responsibility for co-ordinating these projects. Symes will also be involved in certain record company projects where he will work with press officer Hugh Birley. The press office continues to report to Roy Eldridge, director of 4.8.8 mad artist development. of A&R and artist development.

LEEDS BASED independent LEEDS BASED independent record promotion company Public Eye Enterprises has expanded its operations to include London representation by DJ Tony Mercer, Mercer will be in regular contact with record company marketing departments and will liaise with Glenn Simpson, senior executive of Public Eye in Leeds executive of Public Eye in Leeds manager of Rocket Records has been promoted to managing director of the company . . . Mark director of the company... Mark Finlan, previously promotions manager at Radio Victory in Portsmouth to A&M's promotion team, responsible for the South West area. He can be contacted on 0703-737314 ... Stiff Records royalty accountant Vernon Rossiter is leaving the company at the beginning of August to work for accountants Simler & Co., where he will be specialising in artist royalty auditing.

### News in Sun wins Page **Three title fight**

THE SUN newspaper has succeeded in preventing the use of the title Page Three on new single by The Lambrettas.

A High Court injunction was granted to News Group Newspapers last week which effectively prevents Rocket from using that title on the album, Beat Boys In The Jet Age, which contains that track, is unaffected but that decision

which contains that track, is unaffected by that decision. "The injunction means the scrapping of approximately £3,000 worth of singles sleeves which have been printed with the offending title," said a Rocket spokesperson. "However, Rocket has obtained permission to release the track with a different title and is scheduling the new single with the title Another

new single with the title Another Day (Another Girl).

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the rental charges. What's more 'Rent-a-Movie' is very easy to administer.

"The original release date for this single was July 18, but there will probably be a slight delay as new sleeves have to be made. "This delay in the release of a new

single is obviously disappointing to Rocket, particularly as The Lambrettas begin a major British tour on July 15. However, the success of the album in sales and airplay provides some consolation."

### **CBS** grooves

CBS HAS released Grooves, a compilation of 45 minutes of nonstop disco music, retailing at the special price of £3.99. It includes recent hits by Rodney Franklin and Bobby Thurston, as well as tracks by Herbie Hancock and Lonnie Liston Smith. Catalogue number: CBS 84389.



corporating Record and Tape Retailer Morgan-Grampian Publication iblished by Music Week Ltd.

40 Long Acre, London WC2E 9JT

Tel: 01-836 1522

Telex: 299485

SUBSCRIPTION AND YEARBOOK ENQUIRIES: Music Week Subscriptions, 30 Calderwood Street, London SE18 60H

Tel: 01-855 7777

SUBSCRIPTION RATES UK f28.50. Eire f20.50. Europe 566. Middle East & North Africa 597. USA, Canada, South America, Africa, India, Pakistan 5114. Australia, Far East, Japan 5133. ISSN 0144-5782

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### **RankVideo** 'Rent-a-Movie'

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### news



THE SPATE of new labels continues with a further five being launched.

Acton Green Music, owned and run by Wayne Bardell and Doug Smith, have formed Atomic Records. Bardell sees the, set-up as "the answer to the artistic vacuum caused by the current music business recession."

Bardell further describes his label as "an alternative vehicle for many of the talented artists and musicians at present being neglected by a rapidly contracting record industry that simply cannot afford to take risks."

Atomic is at present negotiating for a distribution outlet. Meanwhile, a debut single, Millionaire, featuring Magie Michael and the former Damned members Rat Scabies and Captain Sensible, is set for July 25 release in a picture sleeve via Rough Trade and other One-Stops.

This week sees the release of A Black Box by Peter Hammill, the first album of his newly-formed label, S-Type Records. This also marks his departure from Charisma Records, the label which released all his solo and Van der Graaf Generator material.

Cenerator material. The new album is available from Rough Trade and Bonaparte and also via mail order from Sofa Sound, PO Box 2, Westbury, Wilts. Dealers can get further information from Glen Colson on 01-439 8451. Rush Release launches its own



label on July 25 with a single by Don Drummond Junior and the Ska Stars entitled The Clash And Specials Go To Jail (NIB2001). (Rush Release 15 Trinity Road, London SW17. 01-672 9121)

Rhythm and blues specialists Red Lightnin' Records, has firmed plans for a subsidiary label to be known as Carve Up Records. First signing is Zorro, a five-piece East Anglian rock band. Red Lightnin' head Peter Shertzer has also announced plans to start a special Method label for London band The Method. A new single, The Pink Panther/Takin' Liberties, is set for release later this month. (Red Lightnin' Records, The White House, North Lopham, Diss, Norfolk. 037 988 693).

Osceola Records has been launched by musician Jimmy Thomas who has worked with such artists as Ike and Tina Turner, Rolling Stones, David Essex, First release is a single by Thomas himself, titled Hang Right On In There/Driving Wheel (OSC 1). Thomas can be contacted on 01-749 3996.

### PolyGram prices

FOLLOWING POLYGRAM'S decision to abolish RRP, Polydor, Phonogram and Decca have issued revised price lists. These catalogue dealer price, and as expected, no RRP. There are no increases in dealer prices examples of which are as follows (all ex VAT):

Polyaor: singles 70p, super pop LPs £3.01, Deluxe pop LPs £3.25.

Phonogram: singles 70p, popular LPs £3.04. Decca's main album line stays at £3.04.

Full detailed price lists are available to dealers from PolyGram.

### **A&M** replies to hoax

REACTING TO the hoax on A & R men (MW July 12), in which tapes of established acts sent under false names were rejected by major companies, A & M publicity director Mike Hales described it as ''a cheap stunt''.

stunt<sup>17</sup>. Hales told *MW*: <sup>11</sup>A & M Records has a tradition of finding and developing talent from scratch as opposed to buying established artists and this is a perfectly reasonable basis on which to reject submitted material.

"The remarks attributed to Charlie Eyre on our A & R staff relating to a tape purported to have been at least partly of Steely Dan material are untrue and were never made by him.

made by him, "Frequently demo tapes are submitted which have been recorded over other material, often by established artists. A & M has a policy of listening to each and every tape submitted and each is refurned with a covering letter. Whenever possible an act which is of some degree of interest is seen in performance.

"This involves someone such as Charlie Eyre who is one of the most conscientious A & R managers in the industry."

None of the other companies involved opted to make any official statement regarding the experiment. • A report in the Daily Mail stated that Music Week news editor Jim Evans "helped set up the hoax". Music Week wishes to make it clear that this is entirely untrue. We simply reported the facts offered to us after the event.

### **Musexpo deadline details**

JULY 31 has been set as the deadline for bookings for this year's Musexpo, scheduled for September 26 to 30 at the Americana/Sheraton Bel Harbour Hotel at Miami Beach, Florida.

A special air fare from the UK at £157 return is available for Musexpo participants, and special hotel rates range from £8 to £21 per day.

ARISTA IS planning to rushrelease the Locksmith album, Unlock The Funk which is selling well on import. Further, three tracks are to be released as a 12" single on July 25, featuring Unlock The Funk, Far Beyond and Blackjack. Also, Arista's latest funk artist, Tom Browne, is due to visit this country for an extensive promotional tour within the next two weeks to push the album Love Approach and single, Funkin' For Jamaica.

RED SHADOW Records has put back the Flatbackers' single, Pumping Iron, to July 25. The first 5,000 copies come in a two colour sleeve. Posters and badges are also available.

FICTION RECORDS has signed Scotish group The Associates. An album, The Affectionate Punch, and a single of the same name will be released on August 1. The group will be touring Scotland in July and August and will debut in London in September.



BRISTOL: September 29 NEWCASTLE: October 1 GLASGOW: October 2 LEEDS: October 6 MANCHESTER: October 8 BIRMINGHAM: October 14 LONDON: October 16/17 For booking details and tickets telephone Avril Barrow 01 836 1522.

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MUSIC ORDER FORM CHART	A Lovers Holiday 23 (Roman/Willoughby) 23 Are You Getting Enough 47
British Market Research	(L. Brown) Babooshka (Kate Bush)
Brite Research TOD 75 SUNGLES	(Mtume/Lucas)
rights to the BBC. All rights U U U U U U U U U U U U U U U U U U U	(C. Harper). 68 Behind The Groove (Teena Marie/R. Rudolph). 30
This Last Wks on TITLE Anist (producer) Publisher Label number This Last Wks on TITLE / Anist (producer) Publisher Label number Week Week Chart	Blues Band EP 70 (Dytan/McGuinness)
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L O S Bob Marley & The Wailers (Marley/Blackwell) Rondor Island WIP 6610 (E) Phil Lynott (P. Lynott	Easy Life (Bodysnatchers)
L 0 7 6 UB40 (Lamb/UB40) Graduate/New Claims/ATV/Interworld Graduate GRADB (SP)	(Jagger/Richards)
L / 16 3 Kate Bush (Bush Kelly) Kate Bush (EMI EMI 5085 (E) Convay/Barrett (Wild Willie Barrett) And Son/Intersong Polydor 2059 250 (F)	Everybody's Got To Learn Sometime (J. Warren),
8 4 11 CR TING Don McLean (L. Butler) Acuff Rose EMI 5051 (E) E 40 51 2 New Musik (T. Mansfield) April GTO GT 275 (C)	Fantasy (Kennyi Shepperd)
9 11 5 WATERFALLS Paul McCartney (Paul McCartney) McCartney/ATV Parlophone R 6037 (E) 47 WHILLING Linear Artists RP 363(E)	Funky Town (S. Greenberg)
▲ 10 22 3 MORE THAN I CAN SAY Leo Sayer (Alan Tarney) Southern Chrysalis CHS 2442 (F) E 48 56 2 Whitesnake (Baser/Birch) Seabreeze/Whitesnake/Dump-Eaton/Warner Bros	(R. Bell/Kool & The Gang)52 (If Loving You Is Wrong) I Don't Want To Be Right
11 12 8 TO BE OR NOT TO BE B. A. Robertson (Britten) Myaxe Asylum K 12449 (W) E 49 63 3 SLEEP WALKING Ultravox (Ultravox/Plank) Island/Copyright Control Chrysalis CHS 2441 (F)	(Hampton/Banks/Jackson)
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14 8 9 EVERYBODY'S GOT TO LEARN SOMETIME Korgis (Korgis) Heath/Warner Brothers Rialto TREB 115 (A) £ 52 64 2 HANGIN' OUT Kool & The Gang (M. Deodato) Planetary Nom De-Lite KOOL 9 (F)	(Crewe/Linzer/Randeil) 16 Lip Up Fatty (Bad Manners) 28 Love Will Tear Us Aparat
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17 ID LOVE WILL TEAR US APART 55 32 11 THEME FROM MASH 0 CRS 8536 (C)	Midnite Dynamos (S. Bloomfield)
BACK TOGETHER AGAIN Atlantic K 11481 (W) 56 41 6 RUNNING FROM PARADISE	(Curtis/Allison)
10 EMOTIONAL RESCUE 57 52 3 DO YOU DREAM IN COLOUR	My Guy/My Girl (W. Robinson/R. White) 61
Rolling Stones (C. Kinsey) EMI Rolling Stones PSR 106127 TAKE YOUR TIME (DO IT RIGHT)	
20 Dexy's Midnight Runners (A. Wingfield) EMI Parrophone R 6038(E)	- Iommi/Ward)
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30 15 8 BEHIND THE GROOVE Teena Marie (B. Rudolph) Jobete Motown TMG 1185 (E) 68 THE BARMY LONDON ARMY Charlie Harper (C. Harper) Sparta Florida Gem GEMS 35 (R)	(Clayton/Sigidi)
31 VIII UPSIDE DOWN Diana Boss (Bodgers/Edwards) Warner Brothers Motown TMG 1195 (E) 69 53 9 I'M ALIVE Electric Light Orchestra (J. Lynne) Jet Jet 179 (C)	The Scratch (C. Palmer)
32         30         3         WEDNESDAY WEEK Undertones (R. Bechinan) Warner Brothers         Sire SIR 4042 (W)         70         68         2         BLUES BAND EP Blues Band (Stonebridge McGuiness) Warner Brothers/Coolking Heath Levy	Theme From Mash (Altman/Mandell)
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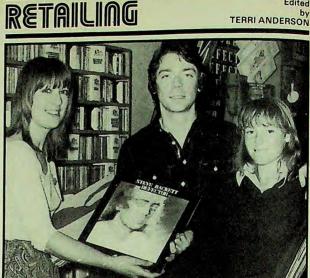


"That's Love" is the brand new single from Linda Lewis, arranged and produced by Mike Batt. It's already getting considerable airplay and wherever people hear it, they're buying it.



Orders to: Pye Records (Sales) Ltd., 132 Western Rd., Mitcham, Surrey, 648 7000.





THE WINNER of a joint promotion between New Music News and Our Price THE WINNER of a joint promotion between New Music News and Our Price Records had a special treat when she received her prize. Fifteen-year-old Carol Francis, from Portsmouth, won the Top 60 albums and came up to the Our Price store in Putney High Street to collect the loot. The store, in conjunction with the magazine, had arranged for Steve Hackett to present the prize-which included his current chart album, Defector. And the prize certainly increased Carol's record collection: "I only had three albums until now," she explained. Pictured at the prize-giving are Diana Gibson of Our Price Records, Putney, Store Heckatu and Carol Ferentie. Steve Hackett and Carol Francis

### **Rack systems lead** to hi-fi crisis

THE SLUMP in record and tape sales is now being matched by one in the hi-fi retailing of music centres because of an influx of rack systems. The situation is made worse by twice yearly big imports of cheap Japanese-made hi-fi systems. This and other aspects of the music hardware retail trade are examined in a new report from Key Note Publications Ltd. This Audio Products market report is one of 100 produced by the company, of which others have been on the record industry, record retail, and video, TV and radio manufacturers. Apparently, concern throughout

Europe is becoming increasingly widespread over what is seen to be widespread over what is seen to be the dumping of Far Eastern products in the European market. Costing £19.25, the report and further information are available from Key Note, 23 City Road, London EC1. Meanwhile Aiwa hi-fi manufacturar has announced above

manufacturer has announced plans to open a factory in Wales to manufacture micro systems in the UK and it will be concentrating its marketing efforts on cassette decks, future in this country.



COUNTRY HOUSE launched its first release from Scottish singer Alasdair Gillies in an unusual way. B.G.S. Productions, who own the Country House label, commissioned from Highland Omnibuses in Inverness a double decker bus and painted it to advertise the album. The bus has been making a tour of Woolworth stores in Scotland with Alasdair Gillies making personal appearances. The album was recorded live at the Eden Court Theatre in Inverness and the double set retails at £4.25.

DEALERS! Don't forget Music Week's new chart-by-telephone week's new chart-by-telephone service. If the Post Office does not deliver your Music Week on Wednesday morning 'phone 01-855 7711 to hear a recorded list The new chart needing. of the new chart placings.



LEEDS: October 6 MANCHESTER: October 8 BIRMINGHAM: October 14 LONDON: October 16/17 For buoking details and tickets telephone Avril Barrow 01 836 1522.

Edited

### **SPECIAL PLAYS**

DAVID HAMILTON'S SINGLE OF THE WEEK NEW YORK, NEW YORK – Frank Sinatra DAVID HAMILTON'S ALBUM OF THE WEEK XANADU – Electric Light Orchestra Jet JETLX 526

CAPITAL: PEOPLE'S CHUICE IT'S STILL ROCK & ROLL – Billy Joel CLYDE: CURRENT CHUICE UPSIDE DOWN – Diana Ross DOWNTOWN: MUSIC MOVER NO CHANCE – Broken Home FORTH: STATION HIT UP ON THE ROOF – Viola Wills LUXEMBOURG: POWERPLAY LOVE'S MELODY – Searchers BBC SCOTLAND: SINGLE OF THE WEEK ONE FINE DAY – Carole King PENNINE: PENNINE PIC WHILE THE FEELING – Vince Hill MANX ALBUM OF THE WEEK BIG SHOOT – Jona Lewie

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Listings exclude last week's Top 40	HED AU
ANY TROUBLE Second Choice Staff BUY 79 (C)	
ALPERT, HERB Beyond A&M AMS 7541 (C)	
AITKEN, LAUREL Big Fat Man 1-Spy SEE 7 (F)	
AVERAGE WHITE BAND For You For Love RCA AWB 2 (R)	
ALIBI Friends Magnet MAG 173 (A)	1
ADAMS, GAYLE Stretch It Out Epic EPC 8791 (C)	
BANKS, TONY For Awhile Charisma CB 365 (A)	
BECK, JEFF The Final Peace Epic EPC 8806 (C)	-
BLUES BAND Blues Band EP Arista BOOT 2 (F)	-
BROWNE, TOM Funkin' For Jamaica Arista 357 (F)	
BROOKS, ELKIE Paint Your Pretty Picture A&M AMS 7547 (C)	
BODYSNATCHERS Easy Life 2 Tone CHSTT 12 (F)	
BUBBA LOU/HIGH BALLS Love All Over The Place	
CAFFREY BROTHERS Dear Jacky Q Mercury MER 15 (F)	T
CAPTAIN & TENNILLE Happy Together Casablanca CAN 200 (A)	1
CARNES, KIM More Love EMI America EA 113 (E)	
CARTER, CARLENE Ring Of Fire F. Beat XX6 (W)	-
COMMODORES Old Fashioned Love Motown TMG 1193 (E)	-
CRAWFORD, RANDY Last Night At Danceland WEA K 17631 (W)	-
CHIC Rebels We Are Atlantic K 11539 (W)	-
CHRISTINA Baby You Can Drive My Car Island WIP 6616 (E)	
CHEAP TRICK Everything Works Epic EPC 8755 (C)	-
CHORDS British Way Of Life Polydor 2059 258 (F)	
CAMPBELL/COOLIDGE Somethin' 'Bout You Baby Capitol CL 1615	1 (5
CITIZENS Satisfy The Citizens Cavalcade 1 (P)	
DELEGATION Put A Little Love On Me Ariola ARO 188 (A)	
DICKIES Gigantor A&M AMS 7544 (C)	-
DUPREE, ROBBIE Steal Away Elektra K 12450 (W)	
DALTREY, ROGER Free Me Polydor 2001 980 (F)	-
DUKE, GEORGE Brazilian Love Affair Epic EPC 8751 (C)	
EASTON, SHEENA 9 To 5 EMI 5066 (E) FAIRWEATHER LOWE, ANDY Let Ya Beedle Lam Bam WB K 1764:	3 114
FEATURES Go Now Double D.D. Dee 3 (A)	5100
FIALKA, KAREL File In Forget Blue Print BLU 2014 (A)	
FLASH & THE PAN Media Man Ensign ENY 39 (F)	_
FOGELBERG, DAN Heart Hotels Epic EPC 8729 (C)	-
FOXX, JOHN Burning Car Virgin VS 360 (C)	
GIRLS Clap Clap Aura AUS 118 (SP)	
GIBSON BROTHERS Mariana Island WIP 6617 (E)	
GOMEZ, RAY Summer In The City CBS 8659 (C)	
GREEN, PETER Loser Two Times PVK PV 41 (C)	
GIRLSCHOOL Race With The Devil Bronze BRO 100 (E)	
GOODHAND-TAIT, PHILIP Fly Me To The Sun Gundog	
HALL, LANI I Don't Want You To Go A&M AMS 7534 (C)	
HILL, DAN I Still Reach For You Epic EPC 8570 (C)	
HOT CHOCOLATE Are You Getting Enough RAK 318 (E)	
IAN, JANIS The Other Side Of The Sun CBS 8611 (C)	
THURLE FRANC DAND All Night Thing Island WIP 6571 (E)	

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INVISIBLE MANS BAND All Night Thing Island WIP 6571 (E) DISTRIBUTORS CODE. A - Pye, C - CBS, W - WEA, E - EMI, F - Polygrant, R - RCA, S - Selecta, Z - Enterprise, Y - Relay, Q - Chamdale, SP - Spartan, P - Pinnacle, RT - Rough Trade.

### **AIRPLAY ACTION**

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AIRPLAY ACTION	DUME	auf	DTHO	COLL	PN
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Listings exclude last week's Top 40	TURED	DO WEL	UTIONAL	5-PLAY	DIANU
JARREAI, AL Never Givin' Up Warner Brothers K 17650T (W)	40	1	5	IT	1
JAVAROO Breakin' In Capitol CL 16142 (E)	-	+1			t
JOEL, BILLY You May Be Right CBS	-	1		-+-	t
JACKSON, JERMAINE Burnin' Hot Motown TMG 1194 (E)	1	1		T	
JACKSON, MICHAEL Girlfriend Epic EPC 8782 (C)			T		
JONES, GRACE Private Life Island WIP 6629 (E)			T	1	T
KNIGHT, GLADYS/PIPS Landlord CBS 8542 (C)		1			-
KOOL & THE GANG Hanging Out Delite KOOL 9 (F)		1			1
KING, CAROLE One Fine Day Capitol CL 16152 (E)		1		•	-
KING, BEN E. You've Only Got One Chance Atlantic K 11495 (W)	1			1	+
LEWIE, JONA Big Shot Momentarily Stiff BUY 85 (C)		+	•		-
LANDSCAPE Sonji Henie/Neddy Sindrum RCA PB 5259 (R)		+	•		-
LAUGHING JACK Do You Wanna Dance Young Blood YB 91 (F)		+		+	1
LOGGINS, KENNY Keep The Fire CBS 8133 (C)	-	+	1	-	-
MANHATTANS Shining Star CBS 8624 (C)		-		•	-
MARTHA & THE MUFFINS About Insomnia Dindisc DIN 19 (C)		t	-	+	-
MATTHEWS, IAN She May Call Rockburgh 2059 455 (F) MILLER, FRANKIE Why Don't You Chrysalis CHS 2448 (F)	-	+	+	-	-
NELSON, BILL Do You Dream In Colour Cocteau COQ1 (SP)		+	-	+	-
NEW MUSIK Sanctuary GTO GTO 275 (C)		-	-	+	-
NICK STRAKER BAND A Walk in The Park CBS 8525 (C)		+	++	1	-
OTWAY/BARRETT DK 50-80 Vertigo SAB 3 (F)	-	1-		+	
OVERLOAD Into Overload MCA 618 (C)		+	-	+	-
PETTY, TOM/HEARTBREAKERS Don't Do Me MCA	-	-		+	
PRESTON/SYREETA One More Time Motown TMG 1188 (E)	-	-			
Q TIPS Tracks Of My Tears Chrysalis CHS 2420 (F)	-	1			-
ROBINSON, SMOKEY Heavy On Pride Motown TMG 1191 (E)	-+		1		-
ROSS, ERROL Round In Circles Carrere CAR 149 (W)	1	-	1	T	-
RENE AND ANGELA Free And Easy Capitol CL 16155 (E)			•		
RABBITT, EDDIE Drivin' My Life Away Elektra K 12460 (W)			•	T	
RADIATORS Stranger Than Fiction Chiswick CHIS 126 (E)			•	1	
RACEY Rest Of My Life RAK 317 (E)	•				•
ROGERS, KENNY Goodbye Marie United Artists UP 629 (E)				•	1
ROSS, DIANA Upside Down Motown TMG 1195 (E)	•	_		•	•
ROUSSOS, DEMIS Sorry Mercury MER 25 (F)		_	•		
RUFFIN, JIMMY Night Of Love RSO 2090 459 (F)		_	1	•	-+
RUTHERFORD, MIKE Time And Time Again Charisma CB 364 (F)	•	1	-	-	•
RICHARD, REGINA/RED HOT A&M AMS 7540 (C)	_	•	-	1	4
RUMOUR My Little Red Book Stiff BUY 81 (E)		+	•		+
SCAGGS, BOZ Jo Jo CBS 8740 (C)	++	-	•	• •	•
SHEILA & B. DEVOTION King Of The World Carrere CAR 150 (W) SHERIFF, NICK 4th Of July Charisma CB 367 (F)		+	-		+
SILICONE TEENS Just Like Eddie Mute 008 (SP)		+	•		-
SIMON, CARLY Come Upstairs WEA K 17644 (W)	++	1	•	-	•
S.O.S. BAND Take Your Time	+	+	-	-	+
STEWART/BRISTOL My Guy/My Girl	++	-			+
SKA-DOWS Apache Cheapskate	++	+		-	+
SPEARS, BILLY JD Any Ole Wind United Artists UP 627 (E)	+	1	-		+
SINATRA, FRANK New York New York Reprise K 14502 (K)	+	+	1	•	+
TAVARES I Don't Want You Anymore Capitol CL 16146 (E)	T	1	•		+
THE STEP Love Letter Direction EPC 8733 (C)	TT	+			T
TZUKE, JUDIE The Choices You've Made Rocket XPRES 31 (F)	T	+			T
ULTRAVOX Sleepwalking Chrysalis CHS 2441 (F)		T			1
VALLI, FRANKIE Where Did We Go Wrong MCA 624 (C)		I			T
VANDIKE, GREG Marie Celeste Korova KOW 7 (W)		14	•		-
VANWARMER, RANDY Whatever Bearsville WIP 6611 (E)					1
WALSH, JOE All Night Long Asylum K 79146 (W)		+	1	-	1
WARNES, JENNIFER When The Feeling Arista ARIST 342 (F)	1	1		•	1
WHISPERS My Girl Solar SO 8 (R)	•	+	+		1
WHITESHAKE Ready & Willing UA BP 363 (E) WHITE SOXX Versailles MCA 595 (C)	•	1	-	-	1
WILLS, VIOLA Up On The Roof Ariola/Hansa AHA 564 (A)	++	-	++	-	+
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# MUSIC WEEK MUSIC WEEK MUSIC WEEK

## MUSIC WEEKLY MUSIC WEEKLY

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### Edited CHRIS WHITE

### TALENT Scots duo hopes to carry on national success

SCOTLAND HAS spawned its share of pop talent during the last few years with names like Barbara Dickson, Nazareth, Pilot, Marmalade and Alex Harvey and immediately coming to mind.

Hoping to join their ranks — and it is a strong possibility that they will succeed — are Chisholm & Spence, a young duo from Edinburgh who recently signed a five year deal with CBS Records in the US. It is perhaps unusual for an

It is perhaps unusual for an American record company to show such interest in a rock act that the signing is actually made in New York as opposed to London. Certainly CBS in the US is showing great interest in the Scotsmen and a debut album, called Chisholm & Spence (CBS 84198), has been picking up a lot of media and consumer interest on both sides of

consumer interest on both sides of the Atlantic. Brian Spence is the duo's songwriter while Colin Chisholm provides all the vocals. The debut LP was recorded at Regent Sound Studios in Denmark Street (used by the Rolling Stones in their very early due). They produced in themeshage days). They produced it themselves, as well as being the only musicians to appear on the album.

Chisholm and Spence have been working together as musicians for eight years. They originally teamed up in a local band and in 1973 became part of Bilbo Baggins, a pop band which made several singles for Polydor. One of them, Saturday

TIP SHEET



Night, made number 51 in the chart Later they dropped the Baggins part

Later they dropped the Baggins part of the name and recorded She's Gonna Run for Lightning Records two years ago — which earned them a Top Of The Pops appearance. Spence says now: "We were really serving our apprenticeship then. It was a good grounding for the music business, but we weren't doing the material that we wanted to do and knew that we were capable of knew that we were capable of playing. Our follow-up to She's Gonna Run was called Don't Blame Me and we thought that it was the best thing we had ever done, but it

didn't even get any airplay. "Disillusionment set in and a couple of members left, leaving just Colin and myself. We went down to

London, without any real clue to what we were going to do and, as it was, started doing some recordings at Regent Sound." Spence already had several songs

Spence already had several songs written and the two worked on the tracks for four weeks. Then they flew to New York, parlly for a holiday and partly to explore the music scene there. Chisholm recalls: "While there, we were having a drink when we met some New York session guys. We got talking and the result was that we started jamming some number with them.

with them.

"This guy came up afterwards, left his telephone number and asked us to call him the next day. We didn't know how serious he was until we discovered that it was Don de Vitto of CBS. He asked us to bring alone the tage we had made in bring along the tape we had made in London and, after he had heard it, we were asked to sign with the company." Chisholm & Spence signed with

CBS last October and the album was released in April. Your Last Letter was put out as a single in May and just failed to crack the Top 100. It is released in the UK this Friday (18).

Now the duo have a 15-date tour or the US lined up in August, although they acknowledge that it will take rather more than that to establish themselves over there and are prepared to spend several months in the States if necessary. They also have their second album to make — Spence has already got the songs together — and it will probably be recorded in the US.



THE LAMBRETTAS celebrated the first concert of their summer tour at London's Marquee Club and during the evening were presented with silver discs for sales of their single, Poison Ivy, by Radio One disc jockey Mike Read (standing). Left to right: John Reid, Rocket Records chairman; Paul Wincer of the Lambrettas; Peter Haines, the band's manager; Doug Sanders, Mark Ellis and Jez Bird, all of the Lambrettas.



PAUL McCARTNEY was presented recently with yet another award — this time in the form of a mock record deck complete with perspex arm and platinum disc, to commemorate the fact that one of his songs, Girlfriend, was included on Michael Jackson's platinum selling album, Off The Wall. The song has been pulled off the album as a single, and was released two weeks ago. Handing over the award is Ron Weisner, Jackson's manager who was recently in London with enothers of his certs. Gladws Kwight widt The Dire. in London with another of his acts, Gladys Knight and The Pips.

### **Projection looking out for** hits, labels and bands



**Dalli's back** 

TONY DALLI is back on the British TONY DALLI is back on the British scene and has a new album containing twenty titles from the many successful singles and album tracks he has recorded in the past. A limited quantity of these exclusive albums are available from Dalli directly for record dealers and any other interested parties.

Over the past years, he has performed in night clubs, on TV and the concert stages all over the world including the London Palladium, New York's Carnegie Hall and Las Vegas.

Contact: Tony Dalli, Davis Knight & Day, Grosvenor Gardens House, 35 Grosvenor Gardens, London SW1 (01) 828 0768/8153.

DAVE LAWRENCE and his partners run Projection Records, the largest specialist distributors in the UK and two new labels, Nada and Pulse Records.

These labels are open for distribution, and artists to sign. Lawrence is also on the look-out for hit material for tour and TV-exposed Telephone Bill and the Smooth Operators. "We are musos and like to think

we are musos and like to think we know what we are doing," says Lawrence. Thus the partners do not take on just any label for distribution, only those they believe have musical taste and sales potential.

potential. "We do not like to categorise music. We have over 100 labels from jazz to blues," he explains, and they respected, sought-after labels: Folkways (New York); Soul Note (Italy), Topic (UK), Sky (West Germany), Flying Fish (USA), etc. "We are always happy to hear from specialist labels which need an importer and distributor in the UK. We tend to represent whole labels

We tend to represent whole labels rather than one-offs," says Lawrence.

The Pulse label, which is distributed, not surprisingly, by Projection and by Rough Trade, has what Lawrence describes as earthy music.

"It kicked off with an LP, Iceland, by Richard Pinhas which is an electronic opus, but I hope that a wide variety of sounds from all over the world will appear on the label. The label will feature what is conveniently called new music but often with a rock edge. It will not put great emphasis on vocals and tend to be mainly instrumental. I am very interested to hear from UK

very interested to hear from UK musicians working in this field." The Nada label is, perhaps, less defined in its requirements. It was launched by Frank Perry's Deep Peace which was recorded entirely with bells, drums and gongs from several countries of the Far East.

Says Lawrence who also welcomes artists to contact him for this label:

artists to contact him for this label: "The Nada label's very existence presupposes the esoteric power of music/sound. We welcome all enthusiasts for adventurous music." On a more conventional note, Telephone Bill and the Smooth Operators, who have played a crucial part in the success of the Jeremy Taylor series on BBC 2, are looking for hit songs. Besides adding the musical ingredient on Taylor series, they have toured with Max Boyce and Jasper Carrott, building up their own healthy following.

CONTACT: Dave Lawrence, at Projection Records, 74 High Street, Old Town, Leigh-on-Sea, Essex. (0702) 714025/72281.



SHOW STOPPER on American Heroes album, Ursuline Kairson.

### **Check** out Heroes LP

AGEIUGS LF AMERICAN RECORD companies, should check out American Heroes, the new musical created by Barry Mason and Michael Johnson, which is scheduled to open in the West End this autumn. Its music, already captured on album by WEA which has backed the project from the beginning, received a standing ovation at a recent London preview, but at present the album release is but at present the album release is only confirmed for the UK and Europe, leaving North America wide

Europe, leaving North America wide open. The American Heroes LP contains 14 strong songs sung by talented Ursuline Kairson, Marilym Rae, Robert Lindop, Carl Wayne and Clarke Peters. Both girls, when they performed the numbers, were real show stoppers. Don Gould joined Mason and Johnson for the words and music credit. Mark McCormack's company IMG, is behind the album which started as a collection of songs, each of which can stand on its own without the backing of a hit musical. CONTACT: WEA Records, 20 Broadwick Street, London W1. (01) 4343232.

### SUE FRANCIS Polo has a

Edited

natural hit for USA POLO RECORDS is a new compact little record company

formed by writers Eddie Seago, Adrian Baker and businessman Mel Madalie who have already notched up success in the UK, America and Mexico. Its latest release by Areo is a

natural for the States and negotiations going on there are yet to be confirmed.

The single, California Gold, is in fact, a tribute by Adrian Baker to the Beach Boys, and features some of their best known numbers as well as some originals by Baker who produced and engineered the

Produced and engineered the session. Polo Records is just five months old, but its directors have had their own production company, Seamel Productions, since 1972. The label's success has been with Lisuid Cold's has been with Liquid Gold's base Yourself Dizzy, My Baby's Baby and Substitute. Dance sold over 400,000 in Maxima along 11 Dance sold over 400,000 in Mexico alone, was a big European hit and the follow-up My Baby's Baby made top ten in the UK, in USA disco and singles charts as well as charting in Belgium and Holland. CONTACT: Mel Madalie, 24 Bruton Street Maylar, London Bruton Street, Mayfair, London W1. (01) 409 2211/30.

> Contact Sue Francis on 439 9756

### by NICOLAS SOAMES

Edited

### CLASSICAU

### Berio's Coro is a modern classic

Coro, Luciano Berio, Cologne Radio Symphony Orchestra and Chorus. DG 2531 270, £5.50.

'Music is theatre for the ears," said Berio once, and no work demonstrates that more clearly than Coro, a massively conceived piece lasting an hour for 40 instruments each of which is paired with 40 singers. The text is a compilation from Sioux, Persian, Peruvian and other folk sources, plus poems by Pablo Neruda and the music too, brings together many different elements, from simple folk expression to climaxes of apocalyptic magnitude. It is a work in the tradition of Laborintus II and Sinfonia and, though written in 1976, can already be regarded as a modern classic. A must for all specialist dealers with contemporary sections



RENATO SCOTTO and Alfredo Kraus attended their first signing session in London at the Royal Opera House earlier this month when they signed copies of the new HMV recording of Puccini's La Boheme in which they sing the roles of Mimi and Rodolfo.



Mass in C minor, K427, Mozart, Margaret Marshall, Felicity Palmer, sopranos, Anthony Rolfe Johnson, tenor, Gwynne Howell, bass, Academy and Chorus of St Martin-in-the-Fields, conducted by Neville Marriner. 9500 680, £5.45/7300 775,

This is a superbly concentrated performance of the Mass which, left incomplete by Mozart, contains some extraordinary music. The ASMF have rarely sounded better on ASMF have rarely sounded better on disc and the soloists live up to the very high standard set by the opening bars. It has some stiff competition, mainly from the New Philharmonia Chorus and Leppard, but that dates from 1974, so this set should settle comfortably in the catalogue. Demonstrate either with the opening or the Qui Tollis Peccata Mundi, both examples of marvellous choral work. maryellous choral work.

Volume 3, Piano Sonatas, Nos 16-25, Beethoven, Bernard Roberts, Nimbus DC 903, £19.40. Bernard Roberts grows in stature as this cycle unfolds. He is a controlled player, fundamentally classical in his approach in that he doesn't indulge heavily in rubato or overstatement. Having said that, the Beethovenian contrast and oubursts Beethovenian contrast and outbursts are there in full, especially on this bright direct-to-disc recording. If there is a characteristic of Roberts' performance in this whole cycle, it is the sense of spiritual strength and integrity — and I don't use those terms lightly. Nowhere are those qualities more evident than in the

two most popular works in this volume, the Waldstein and the Appassionata. The feeling is that the composer's music speaks for itself and this applies as much to the most dramatic movements as to the lyrical slow movements.

### Sonatas for oboe, cello and harpsichord, Telemann, Paul Dombrecht, oboe, Wieland Kuijken, cello, Robert Kohnen, harpsichord. cello and ann, Paul Accent 8013.

I find this Accent label very impressive indeed. It has very much the esoteric flavour of a specialist label made for authentic performance enthusiasts by leading performance entrustasts by leading exponents in the field who happen to be enthusiasts as well. The records are beautifully produced, coming in elegant double-gatefold sleeves. This particular LP features the reedy Baroque oboe that takes a bit of acclimatisation after years of the modern oboe, but the effort is soon rewarded. Accent is imported by Chandos Records from Belgium and distributed by Lugton's and Taylor's.

### Quadrivium (1969), Aura (1972), Biogramma (1972), Bruno Maderna, NDR Symphony Orchest Giuseppe Sinopoli, DG 2351 272. Orchestra.

There were very many works written around the Sixties full of written around the Sixties full of atmosphere, pattern and sensuous sound, but few are as engaging as Quadrivium, without the work being of profound significance. Of the Stock hausen/Boulez/Berio generation, Maderna was the composer who remained the most passionate, the most melodic and heralded the return to melody. This is apparent in Aura, an evocative score and the beautiful cor anglais solo in Biogramma. Maderna. who solo in Biogramma. Maderna, who died tragically young in 1973, was a natural musician and it shows in his music, avant-garde though it may

be. His work is very little known in this country, so this record is welcome addition to the catalogue.

### Flute Sonatas Nos 4, 5, 6, J. S. Bach, William Bennett, flute, George Malcolm, harpsichord, Michael Evans, cello. Enigma

Michael Evans, cello. Enigma K53583. William Bennett is a flautist of great richness and technically is probably as great as James Galway. Respected throughout the flure world and particularly within English chamber music, he is not, however, as flamboyant a showman as the Irish musician. But he does have a distinctive personality and those who do not like their Bach too pure will be captivated by this second volume of Bach's Sonatas. They are played with cello continuo (not appropriate in the first three (not appropriate in the first three Sonatas) and Malcolm and Evans provide satisfying accompaniments.

### Sternklang, Karlheinz Stockhausen, five groups of musicians led by the composer DG 2707 123, £11.

composer DG 2707 123, £11. "Sternklang is a vision of celestial harmony, translating the peaceful inner resources of Stimmung into a park setting during the warm summer weather under a clear starry sky, preferably at the time of full moon." So the composer and Robin Macopia describe the avtraording ru Maconie describe this extraordinary Maconic describe this extraordinary work written for performance in an outdoor park. It is Stockhausen at his most idosyncratic — with the five groups arranged (originally) in the groups arranged (originally) in the shape of a mandala with the percussionist in the centre and a flame-torch bearing runner transporting musical material from one group to another. But, actually, the music is good, a kind of instrumental Stimmung, even though we are treated to a short version — when performed live, the duration "should exceed three hours." It does have presence, even on impersonal vinyl. on impersonal vinyl.

AGAIN

### Mike Rutherford single TIME

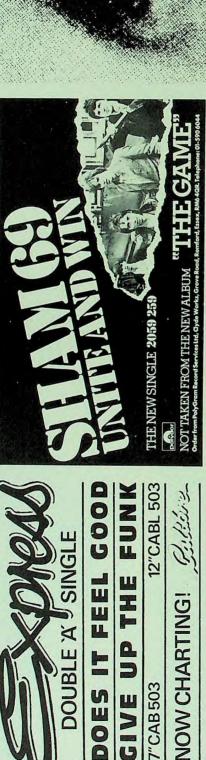
c/w 'AT THE END OF THE DAY' CB 364 Produced and engineered by David Hentschel

Taken from the album 'SMALLCREEP'S DAY CAS 1149

Marketed by Charisma Records. Order from Polygram Record Services Ltd.







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EMI 5076	PLAY THE GAME Dueen
Virgin VS 339	(I'M NOT YOUR) STEPPIN' STONE Sex Pistols
Parlophone R6038	THERE THERE MY DEAR Dexy's Midnight Runners
Rolling Stones RSR 105	EMOTIONAL RESCUE Rolling Stones
Atlantic K 11481	BACK TOGETHER AGAIN Roberta Flack/Donny Hathaway
Factory FAC 23	LOVE WILL TEAR US APART Joy Division
Magnet MAG 174	LET'S HANG ON Darts

EMI 5066	50 III Sheena Easton
Chrysalis CHS 2441	<b>49</b> 63 SLEEP, WALKING Ultravox
United Artists BP 363	<b>48</b> 56 READY AN' WILLING Whitesnake
RAK 318	ARE YOU GETTING ENOUGH Hot Chocolate
GTO GT 275	46 51 SANCTUARY New Musik
Polydor 2059 250	55 D.K. 50-80 Otway/Barrett
Epic EPC 8751	54 BRAZILIAN LOVE AFFAIR George Duke
Vertigo SOLO 2	<b>43</b> 35 KING'S CALL Phil Lynott
Deram DET 1	<b>42</b> 73 PAINT IT BLACK Modettes
Magnet MAG 169	41 27 MIDNITE DYNAMOS Matchbox
Island WIP 6617	72 Gibson Brothers

it of 450	Top 75 compiled for Music Week and BBC based upon 250 from a panel of 450
2 Tone CHSTT 11	42 RAT RACE/RUDE BUOYS OUTA JAIL Specials
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WEA K 18291	<b>73</b> 62 THE SCRATCH Surface Noise
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Arista BOOT 2	VO 68 BLUES BAND EP Blues Band
Jet 179	59 53 I'M ALIVE Electric Light Orchestra
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Zonophone Z 6	65 WE CAN DO ANYTHING Cockney Rejects
De-lite MER 9	6 36 YOU GAVE ME LOVE Crown Heights Affair
Motown TMG 1183	Jermaine Jackson





### BROADCASTING

### INDIVIDUAL STATION FIGURES - SPRING 1980 JICRAR

Station	Weekly audience reach (%)	Ave. hours of listening per week	Share of all listening locally (%)
Downtown Radio	71 (71)	12.5 (16.4)	44 (48)
Plymouth Sound	58 (67)	12.0 (11.3)	32 (34)
Swansea Sound	57 (62)	13.0 (10.5)	35 (32)
Radio Clyde	57 (64)	14.7 (14.9)	42 (46)
Radio Tees	50 (41)	12.1 (11.3)	29 (25)
Radio Hallam	50 (51)	14.5 (15.0)	34 (36)
Radio City	49 (47)	17.0 (15.8)	40 (35)
Radio Forth	48 (45)	12.9 (10.6)	33 (26)
BRMB Radio	45 (40)	12.1 (14.1)	24 (26)
Radio Trent	45 (45)	12.2 (14.2)	24 (29)
Metro Radio	44 (45)	10.2 (10.4)	24 (25)
Capital Radio	43 (42)	12.6 (13.3)	24 (26)
Piccadilly Radio	42 (44)	12.9 (12.2)	26 (26)
Radio Orwell	41 (48)	14.8 (15.1)	29 (33)
Pennine Radio	37 (36)	11.0 (8.6)	19 (16)
Beacon Radio	37 (29)	10.2 (9.6)	16 (13)
Radio 210 Thames Valley	36 (41)	10.7 (11.7)	18 (21)
Radio Victory	35 (35)	11.8 (11.4)	19 (16)
LBC	25 (23)	7.4 (8.9)	8 (9)
ILR Network	52 (51)	13.5 (13.9)	33 (33)
		(Spring 1979	9 figures in parentheses)

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### **Downtown leads ILR** league table

DOWNTOWN RADIO once again heads the ILR league table, with a weeky audience reach steady at 71 per cent, though average hours of listening per week are down from 16.4 to 12.5 and its share of all listening locally is down from 48 to 44 per cent.

The figures for individual stations vary across the network with few clear patterns and no dramatic swings in popularity emerging.

Of the large metropolitan stations, Glasgow's Radio Clyde has suffered the greatest setback with its share of local listening falling from 46 to 42 per cent, while Liverpool's Radio City has progressed from a 35 to a 40 per cent share. The ILR network's music flagship — Capital Radio — has dropped back from 26 to 24 per cent of listening in its London area.

One pattern this year's JICRAR results clearly show is the ILR stations' growing appeal to women listeners. This is consistent almost throughout the network and reflects subtle programming changes aimed at luring the housewife and conforming more to advertisers' wishes

wishes. Capital's sales director Tony Vickers comments: "The increased penetration figures will be good news for advertisers, particularly where housewife product categories are concerned. Unlike other media, our biggest penetration growths our biggest penetration growths have occurred there. "With every survey our

"With every survey our listenership profile grows nearer and nearer that of London at large and the levelling out that has gone on this time brings us significantly this time brings us significantly nearer an exact match."

Downtown recorded significant increases in this area, with a staggering 85 per cent of women

between the ages of 18 and 35

listening to the station. Of its increased audience of 1,115,000 BRMB achieved an increase in women listeners of 20 per cent and in children of 12 per cent to

cent and in entitients, i.e. a 50 per cent. BRMB's managing director David Pinnel comments: "We are naturally most pleased that the programme changes that we carried out early this year to meet the needs of our listeners particularly among women listeners, particularly among women and children, have resulted in a substantial increase in our audience

Sheffield based Radio Hallam has also captured more women listeners and reports that the biggest boost comes from its morning

comes from its morning programmes. Johnny Moran's Breakfast Show now has 130,000 listeners each day, while Roger Moffat has added another 10,000 to his morning-through-lunchtime show. In local listening terms, Hallam remains ahead, with 34.5 per cent, compared with 22.6 per cent for its nearest rival. Radio One Last year

nearest rival, Radio One. Last year Radio Two was the second most popular station behind Hallam, but it has now slipped to third place, with 19.7 per cent.

BBC Radio Sheffield shows up well with 15.5 per cent of local listening.

Swansea Sound continues the trend with 105,000 housewives tuning in weekly for 1,687,000 hours, representing an increase of 51 per cent over the previous year.

Swansea's managing director Charles Braham comments: "We're now well into our sixth year of broadcasting, so an increase in listening at this time is particularly

insteining at this time is particularly encouraging. "What's more it's been achieved in the face of aggressive promotion of the BBC Radio services in Wales. "Meanwhile we've considerably increased our community involvement and the newly formed wanter Sound Sirfonia is proving Swansea Sound Sinfonia is proving immensely popular.

### **JICRAR** results show consolidation story

VIEWED IN detail, this spring's JICRAR research reveals a story of consolidation, rather than progress. the Independent Local Radio Network.

In a near repeat of last year's result the survey — conducted during April and May by Research during April and May by Research Surveys of Great Britain — gives ILR a 33 per cent share of listening compared to 25 per cent for Radio One, 22 per cent for Radio Two, two per cent for Radio Three, 11 per cent for Radio Four, six per cent for BBC Local Radio and one per cent for Badio Lwambourg Radio Luxembourg.

JICRAR also indicates that 52 per cent of all adults in areas with an

ILR station listen to that station, compared to 51 per cent last year. Expressing his delight at the results, AIRC director Tony Stoller comments: "After the high audience figures of the last couple of years, we thought we would do year yield we thought we would do very well just to hold our listeners, especially as the BBC have been going hammer and tongs with their popular national channels. This increased reach - particularly among women and housewives - exceeds even our expectations.

'With new stations coming on air

at a rapid rate, the impact and importance of commercial radio through the 1980s will be pre-eminent and nationwide." The gradual expansion of ILR could prove to be a double edged sword, though, in the face of worsening economic recession. While more stations reaching out further into the provinces should give the network the national character it seeks, fears are constantly expressed that the commercial system may be unable or unwilling to sustain small unwilling to sustain small community based stations with worthy intentions.

As always the JICRAR results are disputed by the BBC whose own research for the first quarter of 1980 indicates that Radios One and Two are the most popular networks in editorial areas where there are also ILR stations

The BBC figures attribute a 31 per cent share of listening to Radio One, 26 per cent to Radio Two and 22 per cent to ILR.

While not publicly acknowledging the validity of ILR's survey results, Radio One executives appear to be quietly heartened by indications of a drop in young listeners to the commercial network.

### **Ariola extends** agreement with Melodia MUNICH: Ariola-Eurodisc and the Soviet export trade

organisation, Mezhdunarodnaja Kniga, have reached agreement on the extension of the long-term contract existing between them.

The pact, which includes agreements on video recordings and import distribution, was signed in Vienna last month. To mark the extension of a 15-year association, which is replacing a second lead to the Ariola is releasing a special package of Melodiya product.

of Melodiya product. The latter includes Shostakovitch's ninth symphony conducted by Jewgenij Sweilanow, piano music played by Heinrich Keuhaus, Konstantin Igumnow and Alexander Goldenweiser, Brahms and Franck sonatas played by David Oistrakh and Sviatoslav Richter, Russian folk songs sung by the Alexandrov Ensemble, and a complete version of Glinka's opera Russlan and Ludmilla by the Moscow Bolshoi Theatre company. The original exclusive agreement

The original exclusive agreement The original exclusive agreement between Ariola-Eurodisc and Meazhdunarodnaja Kniga was signed in 1965, eight years after the cultural pact was forged between West Germany and the USSR. It licensed Ariola to distribute Melodiya product in West Germany, Austria and Switzerland, and later for Scandinavia and other territories. The first release in the autumn of 1965 comprised 18

albums, including ones by David and Igor Oistrakh, Leonid Kogan, Sviatoslav Richter and Rostropovitch.

The affiliation was successful The affiliation was successful from the beginning — not least because Ariola as a Bertelsmann company was able to boost Melodiya sales through the Bertelsmann record clubs, the largest mail order operation in the German market. Richter, for example, was well known in Germany through this channel well Germany through this channel well before he gave his first concert in the country.

The Melodiya-Eurodisc catalogue The Melodiya-Eurodisc catalogue now consists of about 450 albums, double albums, cassettes and cartridges, covering folk and chamber music, contemporary works and opera. A highlight was the first complete set of the 15 symphonies by Shostakovitch, and since 1966 Ariola-Eurodisc has featured the winner of the Moscow annual Tchaikowsk contest annual Tchaikovsky contest

A spin-off from the agreement has been recordings by Russian artists during their concert tours in the



WINTRUP MUSIKVERLAGE, WALTER HOLZBAUR HEERSTRASSE 62, 4934 HORN 1, WEST-GERMANY PHONE 0 52 34 - 29 76, TELEX 9 35 779



CELEBRATING THE opening of the new Teldec import service offices are, from left, singing stars Juergen Marcus and Adamo, Teldec managing director Kurt Richter, and veteran lieder favourite Willy Schneider.

### **Teldec expands** imports service

HAMBURG: Teldec has expanded its import service with the opening of new premises at Borsteler Chaussee in this city. The company began its import facility in October 1975, and last year's turnover was 11 million Deutschemarks (£2,657,005) with the sale of  $1\frac{1}{2}$  million albums and cassettes.

cassettes. Albums comprise about 95 per cent of the import stock, which represents about 50 companies and 250 labels. Teldec import chief Rolf Baehnk believes the service to be the biggest of its kind in the German market and runs the operation with a staff of 19. The telephone is the primary means of its function, and there is minimal promotion and advertising. Major companies, whose product is handled by the Teldec import service, are Arion, Contempo, Decca, RCA, Storyville, Trojan, Vogue and WEA, plus audiophile labels such as Century and Telare.

### Gitte records **Tell Me On** A Sunday

- HAMBURG: Danish-born songstress Gitte has recorded a German version of the Andrew Lloyd Webber-Don Black hit, Tell Me On A Sunday.
- Earlier this year, Munich lyricist Michael Kunze wrote German words for the opus, which is released by Global and distributed by Metronome with the title of Bleib Noch Bis Zum Sonntag.
- The German version of Take That Look Off Your Face received heavy radio and TV promotion last month, and has acted as a good trail-blazer for the LP.
- Gitte, who won the German Song Festival in 1963 when she was 17 and represented West Germany in the Eurovision Song Contest 10 years later, will tour Germany from September in the Broadway musical I Love My Wife.



### **Virgin Music**

HAMBURG: Wintrup Music has set sub-publishing deals with Virgin Music for two successful bands,

Music for two successful bands, Germany's Fred Banana Combo and the Swiss rock group Krokus. A new Krokus album, entitled Metal Rendezvous, was recently released worldwide by Ariola, and the band started its first American tour on July 9. Krokus is scheduled to appear at the Reading Festival in the UK on August 24.

August 24.

Wintrup Music manager Walter Holzbaur, a specialist in rock music, is working closely with producer Conny Plank. Plank was sound engineer on some of the earliest German rock recording sessions and has become a highly successful producer and studio proprietor, with a mobile studio unit much in demand.

Besides the Krokus album, Holzbaur reports UK releases for the new album by Kraan and the solo LP debut of Harald Grosskopf, drummer with the Ashra band. His solo effort is called Synthesist.

### Welt-Rekord for home product

COLOGNE: Soon after reviving the colocine: soon after reviving the old Electrola label identity for the release of German pop and disco repertoire, EMI Electrola has launched Welt-Rekord, another label specialising in German readuct product. Manfred Zumkeller,

EMI Manfred Zumkeller, EMI Electrola national A&R department director, intends to build up Welt-Rekord in parallel with the successful German rock label, Harvest In Germany. Welt-Rekord will concentrate on new wave repertoire performed by German bands with German lyrics.

German bands with German lyrics. Following the effective strategy utilised by Harvest In Germany, Welt-Rekord's roster will be established with young, unknown acts which are already making an impression through live gigs and self-produced discs

self-produced discs. Label manager Horst Luedtke disclosed that Welt-Rekord's initial releases this month will feature two bands from Dusseldorf, Rheingold and Die Fehlfarben.

Music Week's Germany news was compiled by Nigel Hunter and Michael Henkels.



COLOGNE: Demis Roussos holds his gold disc award for his Isle Of Tenderness album presented by Dr. Gerhard Weber, deputy managing director of Phonogram (right). Also in the picture is Phonogram marketing division chief Helmut Schalek.

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<ul> <li>British Market Research Bureau Ltd. 1980, Collication, rights lice Music Week and broadcasting rights to the BBC California research</li> </ul>	25 24	29	22	11	16	8	23	13	15	4	
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Top 7	75 -	74 NEW	73 50	=71 56	77 51	70 31	69 42	<b>68</b> 45	67 72	(TEL) 99	
Top 75 compiled for Music Week and BBC based upon 250 from a panel of 450	GREATEST HITS Rod Stewart	$\square$ HEART TO HEART – 20 HOT HITS Ray Charles	HEROES Commodores	JUST ONE NIGHT Eric Clapton	ROBERTA FLACK FEATURING DONNY HATHAWAY Roberta Flack/Donny Hathaway Atlanti	THE UP ESCALATOR Graham Parker & The Rumour	SOMETIMES YOU WIN	NOW WE MAY BEGIN Randy Crawford	THE JAN AND DEAN STORY Jan And Dean	Crusaders	a second se
upon 250 from a panel of 450	0		• Mot		ING DONNY HATH		•	Warner	RY		
	Riva ROD TV 1	London RAY TV 1	Motown STMA 8034	RSO RSDX 2	AWAY Atlantic K 50696	Stiff SEEZ 23	Capitol EST 12018	Warner Brothers K 56791	K-Tel NE 1084	MCA MCG 4010	



## A NEW BOOK FOR THE ROCK FAN THE SOUNDS BOOK OF THE ELECTRIC **GUITAR**'

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### Edited NIGEL HUNTER

INTERNATIONAL



PARIS: During his recent highly successful French tour, Bob Marley (right) Parkis, Daring ins recent nighty successful French tour, Bob Marley (right) received gold awards for sales in France on Survival and Babylon By Bus. Helping him hold the trophies are, from left, Phonogram international director Jean-Paul Commin, Island label manager Jean-Pierre Weiller, and Phonogram director general Marc Grandemange.

### **Victor Records signs up** trio of British labels

### From BERT TANIMOTO

TOKYO: Victor Records has announced a trio of signings British labels for of distribution in Japan.

Albion Records, whose artists include Ian Gomm (a top 20 charter in the USA with Hold On), new wave group 999, and newcomer Hazel O'Conner, has signed with Victor, with Ian Gomm's second LP the first Japanese release scheduled for Contember.

for September. Victor is also confident of breaking Hazel O'Conner here, following the worldwide release of a new wave movie in which she is **EMI launches sustained Spanish attack** 

### Dateline: Tokyo

featured called Breaking Glass, and the subsequent release of the soundtrack album distributed by A&M on which she sings all the

Add off which she sings an the songs. Victor has also signed long-established Bronze Records for Japan. Bronze's previous licensee was Toshiba-EMI and its roster consists of hard rock veterans Uriah Heep, Motorhead and the all-female

Girl's School, who will be the first The third signing is the Pye-distributed Rialto Records, distributed Rialto Records, including the Korgis who hit in the UK with Everybody's Got To Learn Sometime. Victor is planning an August 21 single release for it here, followed by the Korgis' LP Dumbwaiter on September 21.

Asked about the sudden interest in British labels, Victor spokesman Akira Yokota explained: "It's not AND TOKOTA explained: "It's not so much any sudden interest in British labels as it is the unfeasibility of obtaining labels from the US these days. The lawyers control everything in America and when dealing with major conglomerates, it becomes difficult to confirm becomes difficult to confirm a deal through direct contact.

"As an A&R man, I'm more interested in the small independents who are more realistic in the way they do business, and at the same time offer the incentive of rapid growth."

Victor Records itself is now Victor Records itself is now a major independent company which is domestically owned and operated and also distributes Stiff and Virgin among other UK labels in Japan.

### **PolyGram** announces changes

From JORDI RUEDA

BARCELONA: EMI is mounting a sustained assault on the Spanish market and is already claiming a 13 per cent share of record sales here.

Considerable emphasis is being

placed on local product in the EMI

drive, with promotional support firmly behind established acts such as Dyango, Orquesta Mondragon,

Los Chunguitos and the Bordon 4 as well as promising newcomers like Jimmy, Bianca and Menta (Mint).

NEW YORK/BAARN/HAM-BURG: As a 15-year period of rapid expansion is reached, the worldwide PolyGram Group has announced new top management moves in the Dutch-German entertainment conglomerate.

entertainment conglomerate. Coen Solleveld, PolyGram president since April 1966, is appointed to the shareholders' delegation of the PolyGram Group as of January 1, 1981. The delegation comprises members of the Philips and Siemens companies and Solleveld Will also join the currervisory will also join the supervisory boards of the manage-ment/holding companies, PolyGram BV Holland and PolyGram GmbH, West Germany. PolyGram vice-president Dr.

Wolfgang Hix became deputy president at the beginning of this month and on January 1 will assume the office of president and chief executive officer. Hix joined the Group in 1962, the year that Philips and Siemens sear that Philips and Stemens combined forces in the entertain-ment world and has been executive VP since January 1978. Johannes van der Velden, executive vice-president responsible for the group's finance and administration since 1964, will resign his position later this year and will be succeeded by

this year and will be succeeded by Karl-Heinz Busacker, at present a member of the Philips GmbH Hamburg management committee and who joined the Philips company in 1955. Van der Velden will remain available to the Group in an advisory capacity and in a tribute to his services, Solleveld stated: "The worldwide PolyGram Group is greatly indebted to van der Velden for his outstanding, imaginative, yet warm-hearted style of leadership."

EMI operations manager Rafael Gil told *Music Week* the campaign underlined the company's interest in discovering and developing new talent rather than jumping on other labels' bandwagons with similar artists or soundalikes. He cited the Orquesta Mondragon, discovered last year and now pace-settine with a unique and now pace-setting with a unique formula based on rock music and strong personality, much in demand on the concert circuit and beginning to be imitated by other acts signed by other companies.

POLYGRAM SPECIAL projects director Manuel Bejar reports sales to be right on projected target for the first two releases in the Deutsche Grammonhon Collection series. which comprises 11 box sets, e consisting of six LPs and

companion booklet in deluxe

The series is being marketed by mail order in collaboration with Editorial Prensa Espanola and sales on the first two albums released (in March and June) have well exceeded the 5,000 forecast for each through this newspaper marketing exercise. Each box set sells for 3,690 pesetas (£22.33).

ZARZUELA, A Spanish form of operetta very popular here at the turn of the century, is being revived in a series compiled by Zacosa, a company established jointly by Zafiro and Columbia. Old recordings are being drawn

upon for the series, with a release each week and a sales average of 40,000 at 295 pesetas each ( $\pounds$ 1.78). The series of zarzuela began last October, boosted by an extensive

advertising campaign including TV, and is proving highly profitable in view of the fact that the recordings are being reissued at minimal cost from the resources of the Zafiro and Columbia catalogues. The response has been sufficient for Zacosa to double its original maximum of 50 releases in the series to 100. The series will also be marketed in

Argentina through the joint company being established there by Zafiro, Columbia, Movieplay and Belter (*Music Week*, June 14). AFE. THE Spanish Phonographic Are, The spansh rubing aprice Association, recently held a general assembly to modify its statutes concerning the election of members

to its direction committee. Also on the agenda was evidence some incipient record and tape piracy taking place in the Canary Islands and Andorra, the tiny republic neighbouring Spain.

### **Breaking the Chinese market**

### From TAN BOON PENG

KUALA LUMPUR: EMI Malaysia recently became the first international record company to succeed in penetrating the generally secluded Chinese repertoire market by making a sizeable cut in its prices. by making a sizeable cut in its prices. Its first step towards posing a greater challenge to its local competitors was to reduce the prices of all its vernacular LPs by a substantial 21.2 per cent last April. The RRP of LPs under the full price Chinese catalogue of \$9 (£3.80)

each is now down to the budget price of \$7 (£2.95). The RRPs of cassettes and eight-track cartridges in the same catalogue have also dropped from \$7.50 (£3.16) to \$6.90 (£2.91) from \$10.90 (£4.60) to \$8.70 and

(13.67) respectively. "This is more of a marketing strategy than a drive to reduce prices," declared EMI Malaysia general manager and director Mrs Beh Suat Pheng. "By removing the upper tier of

our previous two-tiered pricing for our Chinese repertoire, we expect to attract more customers to our labels. Our aim is to remain competitive, as EMI has more than 4,000 titles in its Chinese catalogue which we hope to release in the next few years." With the reduction in prices, the

with the reduction in prices, the company hopes to break into a market which is at present dominated by locally incorporated companies such as Happy Records, Hup Hup Records and Anca

Records. These companies have, over the These companies have, over the years, been monopolising the lion's share of the lucrative market by trading their stock at prices often much lower than the level which the

international companies can afford to set

On the international front, popular Mandarin crooner Terry Low has become the first local Chinese artist to release an album Chinese artist to release an allow specially tailored for the Singapore, Hong Kong and Taiwan markets. The 24-year-old singer's fifth

The 24-year-old singer's fifth album, With You By My Side, was produced by EMI Chinese A&R manager Teh Kung Teong last March and launched simultaneously in the four countries mentioned last

The diction of our Mandarin "The diction of our Mandarin artists was never quite the same as that of the Mandarin-speaking people in Hong Kong and Taiwan," Mrs Beh pointed out. "This has resulted in a slight phobia on our part that our discs will not make it abroad." abroad.

While preparing for his album, Low was asked to attend a week-long intensive Mandarin tuition long intensive Mandarin tuition course to improve his diction and pronunciation. Two originals were specially penned for the LP, one by producer Teh and another by session keyboardist Khoo Fook Sin. Interest in Malaysian Chinese recordings for the foreign market was sparked when Hong Kong singer Frances Vin selected two locally-

Frances Yip selected two locally-written songs for her latest Mandarin album, Shanghai Beach, and subsequently turned them into hits

Low was picked for EMI's break into the international market from the company's roster of Chinese artists because of his easy style, which has gained acceptance nationwide. He also got useful exposure in Taiwan when he starred in an entertainment documentary on

Malaysia for the Taipeh-based Big Screen Productions

ANOTHER RECORD company has ANOTHER RECORD company has raised its prices, blaming increased overheads, and making it the second international repertoire distributor to do so within three months (*MW* July 5). First to raise prices this year was

PolyGram Malaysia, which made increases from nine to 11 per cent last April. Now Musico Malaysia, last which became the local licensee for MCA product last month, has raised both its wholesale prices and the RRPs of its LPs. This is the company's first price rise in three

company's first price rise in three years. Other labels affected are those connected with JVC International, Command Records and ABC Inventory, the latter distributed through MCA. Beginning this month, prices on these labels were revised by about 12.5 per cent from a wholesale price of \$10 (£4.22) to \$11.25 (£4.75). RRP has been increased from \$14 (£5.91) to \$15.50 (£6.54), and dealer margin has decreased from 40 per cent to 37.7 per cent. per cent

The price of JVC (instrumental) The price of JVC (instrumental) stock remains unchanged at \$10 (£4.22) wholesale and retailing at \$14 (£5.91). The prices of the other labels handled by the company — Can't Stop Productions, Tribute Records, TGO Records and Vogue Records — remain the same at \$12 (£5.06) wholesale and \$16 (£6.75) RPP RRP

Musico, which lost distribution rights for United Artists repertoire to EMI Malaysia on January 1, is now clearing back stocks at the old prices.

JAPAN RECORDS, headed by internationally acclaimed classical musician, Tomita, will be launched in September with its first LP release.

Tomita, one of the few Japanese artists to break into the international market, achieved popularity with his market, achieved popularity with his synthesized renditions of classical works such as Holst's Planets and Mussorgsky's Pictures At An Exhibition. His appointment as president of the fledgling company is seen as a significant factor in attracting talent from abroad as well as been as locally.

The first Japan Records release will be an album by Akiko Yano, an established singer-songwriter here who toured with the Yellow Magic Orchestra during its overseas dates, including two at London's Venue.

"Japan Records is built on two "Japan Records is built on two basic premises," explained executive vice-president Mitsunori Miura to *Music Week*. "It will always be a rock and pop label, with both local and foreign artists, and it will not become an affiliate of any of the major foreign companies.

"However, we are interested in a kind of exchange programme with some of the smaller labels in Britain and Europe. We hope eventually to establish a working relationship where we can 'import' a label's A&R man to live in Japan for a while and help us to break his label's artists here. On the other hand, we would also send a man abroad to look after our product in the country where it has been released. We have already begun plans to establish branch offices in London, New York and Los Angeles in order to scout new talent.

Japan Records is distributed and partially financed by domestic giant, Tokuma Records. It is also backed by Seibu Industries, which will venture into the video disc market with Japan Records in the near future.

Also being planned is a joint concert during October, with Stevie Wonder, Tomita and Akiko Yato, to take place in the People's Republic of China, with the offer to work with Tomita reportedly work with Tomita reportedly coming from Wonder himself.

### MUSIC WEEK JULY 19, 1980

### RELEASES

### SINGLE IDEX

AMERICAN NOISE.	T
ANGELIC UPSTARTS	
RELL, BECKIE	
BENNETT, Cliff	D
BLACK UHURU	F
BLADES.	н
BLADES BROTHERS	G
BROKEN HOME	
CARMEN, Eric	
CASH. Roseanne	
CATCH.	
CHEAP THRILLS	
CLAYTON, Merry	
COMPUTERS	1
CROSS, Christopher	S
CROWN HEIGHTS AFFAIR	Y
CRUSADERS	S
C.L. BLAST	
DALTREY, Roger	
DEEP PURPLE	
DONOVAN.	
DREAD, Mickey	
DYNASTY	
FDWARDS, Jimmy	C
FLEVATORS	
FLLIMAN, Yvonne	
FLLIS. Jo Anne	
FXIT	
G FORCE	
GOLD. Andrew	
HANDY, John	
INNER CITY UNIT	II
JAMES, Tommy	
JAN AND DEAN	
JARREAU, AL.	
JIMMY T/RICHARD D.	
JOHNSTONE, Davey	
KEITH, Penelope	
KINKS	
KINK5	

### A

YOU READY FOR LOVE, ARE ROOM SOUND. AMI AIS 104 (A)

### B

BLACK NIGHT, Speed King, DEEP PURPLE Harvest HAR 5210 (E) BREAKING UP, Fiction, RICK TUBBAX AND THE TAXIS. Edge 1 (W)

### C

- CABARET, Drag It Back, JIMMY EDWARDS. Polydor 2059 256 (F) CALIFORNIA NIGHT, One Step Closer To Heaven, NEW SEEKERS. EMI 5055 (E)
- 5055 (E) CAN'T GET USED TO LOSING YOU, Weird Frenz, LEYTON BUZZARDS. WEAK 18284 (W) CATCH THE WIND/UNIVERSAL SOLDIER, Colours/Turquoise, DONOVAN, Flashback, FBEP 107 (A)
- DONOVAN, Flashback, FBEP 107 (A) CLOSE, I Still Believe In You, JIMMY T AND RICHARD D, Laser LAS 33 (W) CONFUSED ACTION, School Life, RELUCTANT STEREOTYPES WEA K 18293 (W) CRAZY TODAY, Mister Fix It, UXB, Crazy Plane SP002 (P)

### D

- DILYS THE DACHSUND, Ronald The Rat Nathaniel Rat, PENELOPE KEITH. Polydor POSP 157 (F) DO YOUR THING, Copy This/Pop It, ONE WAY FEATURING AL HUDSON.MCAT619(C) DRIVE MY CAR, Team Up, CLIFF BENNETT. Korova KOW 8 (W)

### E

EMOTION/MUSIC IS THE PEOPLE'S CHOICE, Boogie Papers/Just Like You, MERRY CLAYTON/ DRAMATICS/HEAT/LOVE COM-MITTEE. MCA MCAT 622 (C)

### F

- FANTASY, Glow, JAMES LAST. Polydor POSP 150 (F) FREE ME, McVicar, ROGER DALTREY. Polydor 2201 980 (F) FUN, Who Is He, THE LONGPORT BUZZ. Criminal SWAG 14.

### G

PAGE 20

- GIME SOME LOVIN', She Caught Me Kate, THE BLUES BROTHERS. Atlantic K 11499 (W) GOT TO MAKE THE BEST OF A LOVE SITUATION, Can't Stop Dancing (No Matter What I Do), MYSTIC MERLIN. Capitol 12CL 16153 (E) GREEN TAMBOURINE/RICE IS NICE, Blueberry Blue/Jelly Jongle, LEMON PIPERS. Flashback FBEP 102 (A)

### KNIGHT, Gladys/Pips LAMBRETTAS... LAST, James LEVTON BUZZARDS. LEMON PIPERS... LONGPORT BUZZ... LOVING SPOONFUL. MAX BIN MAX, Billy MCLEAN, Don MYSTIC MERLIN NEW SEEKERS ONE WAY/FEATURING AL HUDSON PAIGE, Elaine. PAPA MICHIGAN PHILLY CREAM. PIRANAS PRELUDE . PZAZZ RELUCTANT STEREOTYPES REVIE, Kim RHYTHM HAWKS RICHARDS, Nikki. SEARCHERS SHAW, Sandie SIMON SAYS SIMON SAYS SISTER SLEDGE SPRINGWATER STREET LIFE SWINDELLS, Steve TEDD, Simon/Adventurers THOMPSON, Barbara TUBBAX, Rick/Taxis UXB VALLI Frank WASHINGTON, Geno . WEBB, Marti

DISTRIBUTORS CODE A - Pye. C - CBS, W - WEA, E - EMI, F -PolyGram, H - H. R. Taylor, L - Lugtons, R -RCA, S - Selecta, X - Clyde Factors, Z -Enterprise, CR - Creole, P - Pinnacle, RT -Rough Trade, SH - Shannon, Q -Charmdele, G - Lightning, SP - Spartan, FP - Faulty Products.

### Н

- HARBOUR LIGHTS, <u>Will Return</u>, SPRINGWATER. Fabulous FABS 103 (A) HARD WORK, Young Enough To Dream/Blues For Louis Jordan, JOHN HANDY. MCAT 628 (C) HOT FOR YOU, Reunion, THE BLADES. Energy NRG 3 (F)

- I'LL SHOW THEM TONIGHT, Miss Lonely Hearts, CHEAP THRILLS, Precision. PAR 106 (A) IRELAND, We're Only Flesh And Blood, ELAINE PAIGE/PETER KNIGHT ORCHESTRA. WHS Records WHS 101 (P)
- 101 (P IT HURTS TOO MUCH, You Need Some Lovin', ERIC CARMEN, Arista ARIST 351 (F)

- 351 (F) IT'S COME BACK AGAIN, Why Can't We See More Of Each Other, KIM REVIE. Index IND 3 (P) I'VE BEEN IN LOVE TOO LONG, Nothing Like You've Ever Known, MARTI WEBB Polydor 2059 300 (P) I'VE JUST BEGUN TO LOVE YOU, When You Feel Like Giving Love (Just Dial My Number), DYNASTY, Solar SO-10 (R)

### L

- LAST NIGHT ANOTHER SOLDIER. The Man Who Came In From The Beano, ANGELIC UPSTARTS. Zonophon Z7
  - TE NIGHT CITY, Overseas, COMPUTERS, Criminal SWAG 17
- LET'S GO ON A VACATION, Pretty Baby, SISTER SLEDGE Atlantic K Baby, SIS 11548 (W)
- 11548 (W) LET'S TALK, Pocketful Of Spies, SIMON TEDD AND THE ADVENTURERS. AMI AIS 103 (A) LOVE IS A CRAZY FEELING, Burning Love, DAVEY JOHNSTONE, Ariola
- ARO 237 (A)

### M

NY MONY/CRYSTAL BLUE PERSUASION, Crimson And Clover/I Think We're Alone Now, TOMMY JAMES. Flashback FBEP MONY

### N

- VER GIVIN' UP, Distracted, A JARREAU, Warner Brothers 17650T (W) NEVER AL
- 17650T (W) 9 To 5, Brand New Face, ANDREW GOLD Elektral Asylum K 12469 (W) NO CHANCE, Mona Lisa, BROKEN HOME. WEA K 18289 (W) NO TIME LIKE NOW, Who Do, PHILLY CREAM. Calibre CAB 504 (A) NOTHING TO BLAME, Modern Times, EXIT. RCA PB 526 (B)
  - EXIT. RCA PB 5266 (R)

### 0

OH ME OH MY, Here I Go Again, BECKIE BELL. Calibre PLUS 2 (F)

### ONE LOVE JAM DOWN, Dub Donw, PAPA MICHIGAN. Island WIP 6636

### PQ

G

S

AS

D

ON

SC

W

S

H

S

B

C

- PAGE 3, Steppin' Out Of Line, LAMBRETTAS, Rocket XPRES 36
- (F) PARADISE BEACH, Anyl Nitrate, INNER CITY UNIT. Riddle RID 003 (P) PUPPET ON A STRING/THERE'S ALWAYS SOMETHING THERE TO REMIND ME, Long Live Love/Girls Don't Care, SANDIE SHAW, Flashback FBEP 109 (A) CUE SERA SERA/HI HI HAZEL, YOU GOT Ma. Humpin'/Different Carbon
  - Hummin'/Different Strokes, O WASHINGTON. Flashback GENO
- EBEP 103 (A) OUEEN OF THE NIGHT, Make Me Feel So Criss. JO ANNE ELLIS. Radic 12RIC 113 (E)

### R

ROCKERS DELIGHT, African Map, MICKEY DREAD, Dread At The Controls, MIKI 1 (P)

### S

- SAY YOU'LL BE MINE, Poor Shirley, CHRISTOPHER CROSS. Warner Brothers K 17659 (W) SHOT DOWN IN THE NIGHT, It's Only One Night Of Your Love, STEVE SWINDLES, ATCO K 11532 (W) SIMON SAYS/I'M GONNA MAKE YOU MINE, Yummy Yummy Yummy/Quick Joey Small, VARIOUS Flashback FBEP 106 (A) SINCE I DON'T LOVE YOU, It's A Beautiful Life, DON MCLEAN. EMI 5094 (E) SINSFMILLA Guess Who's Coming To

- Beanisti Lie, DON MICLEAR, EMI 5094 (E)
  SINSEMILLA, Guess Who's Coming To Dinner, BLACK UHURU, Island 12 WIP 6626 (E)
  SKY TRAIN, Studio Shoes, PZAZZ, Magenta MAG 001 (P)
  SOMETHING FOR NOTHING, Coming Around Again, CATCH. EMI 5091 (E)
  SOUL SHADOWS, Put It Where You Wantit, CRUSADERS. MCA 630 (C)
  SUMMER IN THE CITY/DO YOU BELIEVE IN MAGIC, Daydream/You Didn't Have To Be So Nice, LOVING SPOONFUL, Flashback FBEP 100 (A)
  SUNSET, Frankfurt Fayre, BARBARA THOMPSON. MCA 621 (C)
  SURF CITY, Dead Man's Curve, JAN
- SURE AND DEAN. Creole CR 204 (C/CR

T

- AMERICAN NOISE. Electra/Asylum K 12463 (W) TAKE ME TAKE ME, Big River, ROSEANNE CASH Ariola ARO 239

- ROSEANNE CASH. Ariola ARO 239 (A) TOGETHER, Reach Out, STREET LIFE. WEA K 18271 (W) TOKYO RISING, No Reaction, NIKKI RICHARDS. RCA PB 5265 (R) TOM HARK, Boyfriends/Getting Beaten Up, PIRANAS. Sire SIR 4044 (W) TRICK OF THE LIGHT, Man In The Moon, PRELUDE. EMI50901(E) TRY TO REMEMBER/THE BEST THING THAT EVER HAPPENED, Baby Don't Change Your Mind/Midnight Train To Georgia, GLADYS KNIGHT AND THE PIPS. Flashback FBEP 108 (A)

W

- WANNA GET DOWN, Let's Do Something Different Tonight, CL. BLAST. Atlantic K 11531T (W) WATERLOO SUNSET/DAVID WATTS, A Well Respected Man/Stop Your Sobbin', THE KINKS. Flashback FBEP 104 (A) WHEN YOU WALK IN THE
- FBEP 104 (A) WHEN YOU WALK IN THE ROOM/SOME DAY WE'RE GONNA LOVE AGAIN, Don't Throw Your Love Away/Take Me For What I'm Worth, SEARCHERS, Flashback FBEP 105 (A) WHERE DID WE GO WRONG, Doctor Dance, FRANKIE VALLI. MCA 624 (C)
- (C)

### Y

- YOU, Trust Your Livin', G FORCE. Jet 194(C) YOUR "I'S" ARE TOO CLOSE TOGETHER, That's MY Baby, THE ELEVATORS, Koala KOA 401(P) YOUR PRECIOUS LOVE, Red Fish Blues, YVONNE ELLIMAN/STEVEN BISHOP. Warner Brothers K 17668 (W)
- W) YOU'VE BEEN GONE, Far Out, CROWN HEIGHTS AFFAIR, Mercury MER 28/MERX 28(F) ZODIAC, Don't Look That Way, RHYTHM HAWKS, Hot Rock HR45 DOUBY
- 004 (P

### **ALBUM** INDEX

X-TRAORDINAIRE Gina X Performance EMC 3336 (TC-EMC 3336) ANOTHER STRING OF HOT HITS The Shadows

ANOTHER STAND OF POTHES EMC 3339 (TC-EMC 3339) THE VERY BEST OF DEEP PURPLE Deep Purple EMTV 25 (TC-EMTV 25) CWM RHONDDA Treorchy Male Choir & The Cory Band NTS 202 (TC-NTS 202) CENTENARY SPECIAL The Centenary Royal Tournament 1980 NTS 206 (TC-NTS 206) THE MAGIC OF GREECE Various NTS 207 (TC-NTS 207) THE MAGIC OF BRAZIL Various NTS 209 (TC-NTS 209)

Various NTS 209 (TC-NTS 209) LOVERS AND ROCKERS

RDM 3001

AML 3010

AMI 3011

AMI 3012

84343

86123

IL PS 7010

**ILPS 7011** 

**ILPS 7012** 

**ILPS 9556** 

ILPS 9617

KOWDE 1

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**RUB 039** 

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Edited

TONY JASPER

ILPS 9537 (ZCI 9537)

Various RDM 3001 THIS IS THE ROYAL MARINES BAND HM Royal Marines Band THIS 5 (TC-THIS 5) THIS IS THE KING'S SINGERS The King's Singers THIS 9 (TC-THIS 9)

7 EMI AMERICA LOVE AND OTHER CRIMES

8 EPIC (CBS) ONLY LONELY SOMETIMES

Gambler YOUNG GIRLS

Kim Carne

Abba

The U.S. Scooters ROMANCE DANCE

Tammy Wynette SPANISH ALBUM

9 ISLAND (EMI) PICTURES

SOCIAL LIVING

Burning Spear SINSEMILLA

The Rivits

10 KOROVA (WEA) CROCODILES Echo & The Bunnymen

12 MOTOWN 20 GOLDEN CLASSICS Jimmy Ruffin

15 UNITED ARTISTS GIVE THE PEOPLE Sugar Minute

.85

CAROLE KING

album

9592).

U

16 WARNER BROTHERS (WEA) GIVE ME THE NIGHT George Benson

17 WAVERLEY (EMI) CABAR FEIDH Pipes & Drums Of The 1st Battalion Queen's Own Highlanders GLN 1018 (TC-GLN 1018) THESE ARE MY MOUNTAINS Peter Mallan

CAROLE KING One Fine Day (Capitol CL 16152, EMI). Co-penned with Gerry Goffin, hit for Chiffons (29, 1963). Straight version, no frills, production tricks; sax play-out. From LP, Pearls Songs Of Goffin And King E 6AST 10721 Picture.

And King - EAST 12073). Pic bag.

GRACE JONES Private Life (Island WIP 6629, EMI). Imaginative re-mould of Chrissie Hynde song, given more sensuous reading by composer on Pretenders album. Jones injects

sinister, penetrating analytical feel into lyric while backing, though not

ramming home underlying riff delights in chopping up remainder with recasting skill. Off interesting album Warm Leatherette (ILPS

GLN 1019 (TC-GLN 1019)

Suicide Romeo DAVITT SIGERSON Davitt Sigerson OFF THE COAST OF ME

Kid Creole & The Coconuts INVISIBLE MAN'S BAND Invisible Man's Band

SINSEVILLER Black Uhuru ILPS 95551201 UPRISING Bob Marley & The Wailers ILPS 9596 (ZCI 9596)

11 MWM (SPARTAN) JOE HUTTON OF COQUETDALE MWM 1024

13 PARLOPHONE (EMI)) SEARCHING FOR THE YOUNG SOUL REBELS Dexy's Midnight Runners PCS 7213 (TC-PCS 7213)

14 RUBBER (SPARTAN) UP THE TOWN Alab/The Buskers/Sean McGuire/ Wynters Armoury

8

5.9.7

929

AMLE 68514

ABBA	. 8
ABBA	
Wynters Armoury	14
BENSON, George	10
PLACK HUMPH	10
BLACK UHURU	. 9
ATHLETICO SPIZZ 80. BRONCOBILLY – Original Soundtrack	. 1
BRONCOBILLY - Original Soundtrack	5
BURNING SPEAR.	9
CARNES Kim	7
CARNES, Kim. CENTENARY ROYAL TOURNAME	
1000	N I
1980 DEEP PURPLE DEXY'S MIDNIGHT RUNNERS	. 6
DEEP PURPLE	. 6
DEXY'S MIDNIGHT RUNNERS	13
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HOLLAND, Amy	4
HUTTON, Joe INVISIBLE MAN'S BAND	11
INVISIBLE MAN'S BAND	9
JOLI, France	2
KID CREOLE & The Coconuts	a
KING, Carole.	1
KING'S SINGERS	. 4
KING S SINGERS	. 6
KINKS	. 3
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LOVERS & ROCKERS	. 6
MAGIC OF BRAZIL	6
MAGIC OF GREECE	6
MALLAN Potor	17
MALLAN, Peter	"
MARLET, BOD & The Wallers	. 9
PIPES & DRUMS OF THE	
1ST BATTALION QUEEN'S	
OWN HIGHLANDERS	17
PRISM	4
RENE & ANGELA	-
DIVITO	4
RIVITS . ROLLING STONES .	. 9
ROLLING STONES.	6
ROYAL MARINES BAND	. 6
RUFFIN, Jimmy	12
SHADOWS.	6
SHADOWS. SIGERSON, Davitt	a
SOLUER Billy	1
SQUIER, Billy SUGAR MINUTE	4
SUGAR WINUTE	15
SUICIDE ROMEO	9
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TONIGHT	
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3 ARISTA ONE FOR THE ROAD DARTY 6 (TCDAL 6)

4 CAPITOL (EMI) PEARLS SONGS OF GOFFIN & KING

Carole King EA-ST 12073 (TC-EA-ST 12073) THE TALE OF THE TAPE

E-ST 12062 (TC-E-ST 12062) AMY HOLLAND Amy Holland

E-ST 12071 (TC-E-ST 12071) YOUNG AND RESTLESS

E-ST 12072 (TC-E-ST 12072) RENE & ANGELA Rene & Angela E-ST 12077 (TC-E-ST 12077) ENDANGERED SPECIES

Rolling Stones CUN 39111 (TC-CUN 39111)

Easy Life (2 Tone CHS TT12, PolyGram).

Back To Front (Chrysalis CHS 2447,

When The Feeling Comes Around (Arista ARIST 342, Pye). Heavy airplay pick-up. Gentle lilting MOR

cut, use of male voice for chorus; steel band outing adds little.

Convertible (WEA K18294, WEA). No current charting for this kind of

quality, crafted song. Sax intro, lurking off-beat handelaps set pace,

hypnotic grower-type chorus, lovely

of record's

full sound with mix of important elements by close.

5 ELEKTRA/ASYLUM (WEA) BRONCOBILLY Original Soundtrack

THE BODYSNATCHERS

STIFF LITTLE FINGERS

JENNIFER WARNES

CLIFFORD T WARD

6 EMI EMOTIONAL RESCUE

E

Chart Certs

PolyGram)

Possible.

E-ST 12080 (TC-E-ST 12080)

K 52231

### Edited NIGEL HUNTER



MUSEXPO '80

Partial list of participants (as of June 15, 1980)

ricas, New York, N.Y. 10019, U.S.A. • Tel.: (212) 489.9245 • Telex: 234107

1414 Avenue of the An

### ADVERTISEMENT

(Canada)

### **Photo-copying battle won**

MUSIC Publishers THE Association regards June 24 as a very significant date in its history, following the successful action taken against the Wolverhampton District Council for illegal

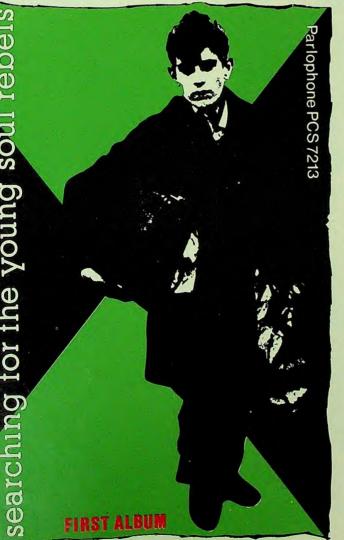
photo-copying of sheet music.

The case began when the MPA received anonymously a package of photo-copied music clearly identified as originating from the Wolverhampton Education Committee. Mr. Justice Goulding

MORE PROBLEMS at EMI (Music Publishing this time) as general manager MORE PROBLEMS at EMI (Music Publishing this time) as general manager Roy Tempest endeavours to get Mike Smith's name on the dotted line for a three-year link with Smith Tunes, impeded by EMI Music pulchritude clustering around the former Dave Clark Five keyboard player and now busy jingle and songwriter, EMI Music has also recently concluded a similar deal with song writer Geoff Morrow.



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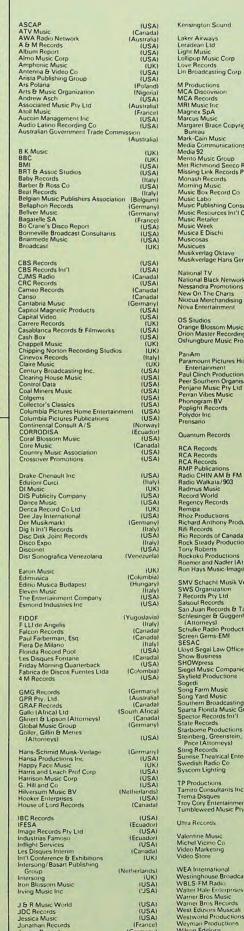
granted two injunctions against Wolverhampton District Council on the application of the MPA, which were served on the Wolverhampton assistant town clerk, together with a

As a consequence, the council instructed all schools and colleges instructed all schools and colleges within its jurisdiction to stop copying music and surrender all photo-copies existing. The latter were estimated at 15,000. Settlement was agreed to the effect that Wolverhampton District Council gave a peretual

effect that Wolverhampton District Council gave a perpetual undertaking not to infringe the rights of MPA members (approximately 1,000 music publishers); the council agreed to deliver up all infringing copies to the MPA; to pay costs (including the fees for two MPA counsel), and the MPA agreed to release Wolverhampton in respect of all existing infringements. existing infringements. The total cost to Wolverhampton

ratepayers is anticipated at about £10,000. The MPA pointed out that it does not consider Wolverhampton to be any different to the majority of local authorities; it merely had the misfortune to serve as the test case. It hopes that all authorities will take note of the outcome of the case, and ensure that copyright law (subject to the concessions contained in the Code of Fair Practice) is observed in all schools, colleges and resource centres

centres. The MPA member concerned in the Wolverhampton action was Schott & Co., and names of composers in the evidence laid before the court included Malcolm Arnold, Richard Rodney Bennett, Benjamir Brittan and Edward Edward Benjamin Britten and Edward Elgar.



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MUSIC WEEK JULY 19	, 1980
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### CHART FOR WEEK-ENDING

JULY 19



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	Orchestral Manoeuvres In The Dark		C: DIDC 2			- L.L	UPWARDS.







EVEN BEFORE their UK release, New Zealand band Split Enz, have been showered with gold, platinum and silver awards for sales achievements in Australia where their single, I Got You (AMS 7546, released in the UK on July18) has been at number one for eight consecutive weeks and their album, True Colours (AMLH 64288), is already cerified triple platinum (more than 150,000 sales) — among the biggest sales in Australia by a local band. Split Enz is signed to A & M for the world outside Australia and the album will be released in the UK on August 1 in five different colour sleeves. Pictured at the precious metal ceremony in Australia are (L to R) standing, Tim Finn, Neil Finn, Nathan Brenner (manager), David Tickle (producer), Eddie Rayner. Sitting: Michael Gudinski (MD Mushroom Records), Nigel Griggs, Noel Crombie, Malcom Green.



LATEST SIGNING to the Avatar Records and Screenworks label is the band Chevy who debut with a single, Too Much Loving, on July 25. The band will tour with Alvin Lee in Britain and America in the autumn. L to R: Steve Walwyn (lead guitar, vocals), Paul Shanahan (lead guitar, vocals), Andy Chapman (drums, percussion), Jon Brewer (MD), Martin Cure (lead vocals, guitar), Bob Poole (bass guitar), Pete Chalcroft (A & R manager), Mike Everett (A & R director).

MARY O'HARA and Chrysalis Records were recently presented with platinum discs to mark 300,000 sales of her Warwick TV album Tranquillity which was licensed to Warwick by Chrysalis. Pictured are (L to R; Jed Kearse (A & R manager Warwick Records), Mary O'Hara, Chris Wright (joint chairman Chrysalis Group), Doug D'Arcy (managing director Chrysalis Records) and Anne Miles (creative senior director Warwick Records).





IN APRIL this year PRT and Magnet formed a joint promotion force and has so far racked up ten chart hits, the highest being Lipps Inc, now certified silver. To commemorate the occasion, each member of the promotion team was awarded a silver disc, presented by Matt Haywood, director of marketing PRT/Pye Records. Pictured (L to R) back row: Les Down, Ron Gale (PRT sales manager), Matt Haywood, John House (PRT A & R director), John Simpson and Dave Wiliams. Front row: Mike Tomkins, Tilly Rutherford (head of the joint PRT/Magnet field promotion team) and Roger Lindley.



PICTURED IN the London office of Motown International with awards for a platinum disc in the Benelux region for Diana Ross & The Supremes' Greatest Hits and a gold for the same territory on a compilation album featuring The Commodores (both issued by Arcade Records) are: Peter Prince, international vice-president, Motown International; Sylvia Curd, international director of Arcade; Mike Roshkind, vice-chairman Motown Corporation; and Laurence Myers, director of Arcade.



singer Polly Brown is launching her own label, Witch Records, via Pinnacle and debuts with her own new single as a solo artist, Bewitched (POL1). There is also a longer 12'' version (POL1/12). She is pictured signing a contract with Pinnacle general manager Tony Berry.



IN AN effort to cut the costs of touring, John Otway and Wild Willy Barrett, currently on a nationwide tour, will be staying in a tent on local camp sites. Otway is pictured camping it up with Polydor singles manager John Pearson, who poses readily with a copy of the Otway-Barrett single DK 50/80.



AS PART of the promotion campaign for the new Ian Matthews' album, Spot Of Interference, a number of window displays have been arranged featuring the graphic motif of the album sleeve. Seen outside the Virgin Records Store at Marble Arch, where the first display was installed are (L to R) Paul Brown, marketing manager of Rockburgh Records; Clare Askew, senior assistant manager of the Virgin store; and Robbie Dennis, label manager at Polydor in charge of Ian Matthews product.



FOUR-PIECE band The Blue Meanies have signed to Phonogram world-wide — the group includes two former members of Radio Stats, Chris Gent and Martin Gordon, the latter having written their first single for Mercury, Pop Sensibility (MEAN 1). Left to right: Jeremy Ensor (Phonogram A&R manager), group members Chris Gent, Ray Weston, Tonnny Willis and Martin Gordon, Phonogram senior product manager Alan Phillips and Aviation Music managing director, Peter Felstead.

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### **ALBUM REVIEWS**

### CHARLES AZNAVOUR His Greatest Love Songs. K-Tel NE

1078 The tracks are licensed from 1078. The tracks are needed from Barclay Records and include such memorable songs as She, The Old Fashioned Way, Happy Anniversary, Yesterday When I Was Young and The 'I Love You' Song.

### HERB ALPERT

**Beyond. A&M. AMLK 63717.** Nine instrumental tracks much in the vein of his recent singles chart success, Rise. The title track stands out as the best in an easy-listening selection. 0

### SAMSON

Head On. Gem GEMLP 108. Debut Head On, Gem GEMER 106, Debut Gem album from talented heavy metal outfit whose arrangements and style are not too different to Ritchie Blackmore's Rainbow. Written, arranged and produced by the band members, it is sure to sell well.

### 0

CAROLE KING

Pearls. Capitol EA-ST 12073. Producers: Mark Hallman and artist. New recordings of some of artist. New recordings of some of the superb hit songs she wrote with Gerry Goffin. Goin' Back may be associated with The Byrds and Dusty Springfield, One Fine Day with The Office and Lecomption with Chiffons, and Locomotion with Little Eva but Carole King's version and Locomotion with of these and other classics should provide her with her biggest album since Tapestry

### 0

THE BEACH BOYS Girls On The Beach. Capitol CAPS 1037. Producers: Various. Tagged as "a brand new compilation" but cynics might feel the company has already achieved pienty of mileage out of classics like California Girls, God Only Knows and Wouldn't It Be Nice. Carefully selected to maintain a mellow mood and provide a fair representation of the

oldies featured on The Boys' recent UK appearances. Some decent weather to match the scenes on the sleeve could boost sales.

### **RENE & ANGELA**

Rene & Angela. Capitol ST-12077. Producers: Skip Drinkwater and Bobby Watson. Vocal duo just right for the discos and could provide Capitol with another out-of-the-blue hit to follow the success of Mystic Merlin. While disco oriented they cross a variety of styles, giving new life, for instance, to Hotel California.

THE MOTELS Careful. Capitol E-ST 12070. Producer: Carter. The band achieved a buzz after UK appearances last year and will translate that into sales with a further visit. This album features everal winhers thougated line lag. several numbers showcased live last year and shows the band ably backing the sultry vocal and visual talents of Martha Davis.

### CARLENE CARTER

CARLENE CARLER Musical Shapes. F. Beat XXLP 3. Producer: Nick Lowe. Excellent album from the wife of Nick Lowe and the daughter of June Carter. As to be expected there's a strong country lilt superbly backed by Dave Edmunds, Billy Bremner, Terry Williams, Lowe and others. Album which is picking up a lot of airplay and the album can hardly fail to pick up sales.

### GAYLE ADAMS

Gayle Adams. Epic EPC 84435. A top-selling import album for several weeks, and from the same team responsible for Bobby Thurston's chart success, Includes the disco hit, Stretchin' Out. Gayle Adams. Epic EPC 84435. A

JEFF BECK There And Back. Epic EPC 83288. Co-produced by Beck and Ken Scott, this is an excellent album, blending rock, blues and jazz. The standard of musicianship is high, with Beck on guitar and keyboards provided by Jan Hammer and Tony

GLADYS KNIGHT & THE PIPS About Love. CBS 84178. First album from Gladys and The Pips after more than 12 months, and one that should please the fans. It includes the current single, Landlord picking up airplay), Friendly ersuasion and Taste Of Bitter (nicking Love.

### **COUNT BASIE & OSCAR** PETERSON

Night Rider. Pablo 2310 843. Producer: Norman Granz. Thirty eight minutes of pure class from two giants of the keyboards, backed by Louis Bellson on drums and John Heard on bass. Definitely late night mood music as the band plays soulful blues including Blues For Pamela, written by Basie and Peterson for the album.

### PAUL BRETT

Romantic Guitar Collection. K-tel. Brett is best-known for his RCA album Earth Birth, the first suite of music for the 12-string guitar, and three subsequent LPs, but this new offering has a much more commercial approach and features his versions of hits like 1 Will Survive and Ain't No Sunshine. A market somewhere for music like this.



### American Commentary



### Lack of direction at Black **Music Association meeting** ....CBS profits take a dip

NEW YORK: Reactions to the Black Music Association's meeting in Washington DC at the end of June varied widely, depending largely on how much a given participant had been a part of the numerous closed-door meetings at which the problems facing the BMA were actually confronted.

The organisation is facing much covert resistance. At one level, there is scepticism whether this is the time for any new trade organisation to get off the ground, what with the soft business conditions and constant pruning of staffs. But the resistance runs deeper than that as well.

On the one hand, the BMA needs and has obtained financial support from the essentially white music/corporate community, but it has been secretive about its election process and internal structure and has been secretive about its election process and internal structure and has shunned direct participation by white executives, other than to court their presence at the open meetings. And, at a "press conference" held on the last morning of the Washington meet, moderator and BMA co-founder Ed Wright would

not allow the dozen black artists on hand to answer any reporters questions. Such actions do not make for an exchange of ideas or for confidence.

confidence. On the corporate side, none of the major record companies feels it can afford to ignore the BMA. Black music is currently one of the strongest selling genres, accounting for about 15 per cent of the market, and traditionally liberal-minded record company executives admit off the record that they can't look as though they aren't supporting the BMA — even if the BMA has yet to define itself, has yet to implement any programmes of its own (beyond the convention), and has yet to resolve any of the internal questions concerning direction, unity and an agenda for the future. As a typical example, there was no official announcement to the

direction, unity and an agenda for the future. As a typical example, there was no official announcement to the conference delegates about the executive board's decision to develop satellite chapters around the US, each with its own self-contained roster of officers. Word of that leaked out to some reporters, who then could get no confirmation. And the highly touted (in advance) organisational restructuring promised by co-founder and Philadelphia International chairman Kenneth Gamble was never unveiled. Attendance estimates varied from 600 to 1,000 people, and there was some feeling that the seminars and "panels of resolve" (the latter being small committees formed to analyse specific problems confronting the black music community) had their educational and

confronting the black music community) had their educational and information purposes — particularly for those young, would-be record executives who seemed determined to further the cause of black music marketing and promotion and whom, one imagines, will not be as pre-disposed towards going through traditional channels to get results as are some of the more seasoned black executives currently in

high positions in the record industry. It remains for the newly elected BMA president, CBS's LeBaron Taylor, to pull many factions together before the BMA can truly set about on its mission to "preserve and protect black music through political, social and economic channels".

### **By IRA MAYER**

**REVENUES FOR the CBS Records Group declined five per cent for** 

REVENUES FOR the CBS Records Group declined five per cent for the second quarter of 1980 as compared to the previous year, while the corporation as a whole posted a 7.2 per cent revenue gain. Profits overall declined 117.3 per cent for the quarter, attributed by the company to the lack of income from the sale of syndication rights of its Cinema Centre films and the general impact of the recession on consumer-orientated business. Half year net for 1980 declined 19.3 per cent on a revenue gain of 11.5 per cent. The company was also the subject of a rare New York Times finance section front page story on its Nu-Disc programme, calling it "a slickly packaged spin-off of the 78 rpm record".

"a slickly packaged spin-off of the 78 rpm record". The *Times* also erroneously reported that "other recording companies seem to be in no hurry to duplicate Epic's experiment". In fact, A&M has had 10-inchers on the market for well over two years. Arista for a year, and there have been periodic releases in the configuration ever since the birth of the LP.

THE SCORE, so to speak, on this summer's movie musicals is better on the LP chart than at theatre box offices. After calling for theatres to lower their admission prices on weekdays from the usual \$4-\$4.50 (£1.69-£1.90) a seat to \$2-3.00 (84p-£1.26), but offering no reduction in rental fees, Can't Stop The Music producer Allan Carr is about to pull the film off the movie house circuit altogether.

And, while Warner and Paramount have changed the emphasis of their ad campaigns for Urban Cowboy and Bronco Billy respectively away from country images, these films too may be taken from the theatres. Already some owners are booking such proven fare as Superman, Mary Poppins and Star Wars after a slow week or two.

Similarly, the Blues Brothers are bombing at the box office, including their limited concert tour for which multiple night engagements have been reduced to one nighters, though the LP is a healthy 19 with a bullet. Can't Stop The Music is still rising at 57, while the top 10 includes The Empire Strikes Back (the only box office hit) and Urban Cowboy.

THE CONCERT business generally, it should be further noted, is poor, with major headliners such as the Eagles and Billy Joel failing to sell out in other than their strongest territories.

The swing is definitely towards the smaller dance halls and clubs, with some groups choosing to play consecutive one nighters at different venues in the same city rather than concert dates.