CORDS - TAPE - RETAILING - VIDEO - BROADCASTING - STUDIOS - PUBLISHING

21ST ANNIVERSARY FOUNDED 1959

Europe's Leading Music Business Paper A Morgan-Grampian Publication 80p

By The Editor

FOR SOME time now the British record industry has been lobbying for Governmental support for a levy on blank tapes to combat losses through hometaping.

But judging by two events last week it would seem to be more valuable to educate some of Britain's record dealers on the subject.

First we had the news that a bigger-than-average independent dealer is renting out albums — and selling blank tape at discount prices — in the clear knowledge that his customers will make use of this service to record their own

of this service to record their own tapes and return the album.

Then we had the mind-boggling spectacle of the trade's own association apparently supporting the ill-considered opinions of a Socialist Peer pouring scorn on the idea of a tape levy.

This second event took place at the MTA AGM luncheon at the Cafe Royal. On the top table, retiring BPI chairman L. G. Wood had made the most of the company of guest speaker Lord George-Brown by pressing home the industry's case for a blank

But when he rose to make his speech, his Lordship chose to ridicule Wood's arguments.

"If my wife and daughter wish

to utilise modern technology to recapture the beautiful music made by, say Dame Nellie Melba, then they should be able to do so and I am not the right to do so and I am not the right bloke to talk to about a levy to compensate Dame Nellie and EMI," he said. Luckily, Lord George-

Luckily, Lord George-Brown's opinions may not carry much weight with this or any future government, but even more appalling than his woollyminded thinking was the astonishing reaction of the majority of his audience of music trade retailers who, with crass disregard for the implications of his remarks, actually greeted them with sympathetic laughter and applause.

and applause.

Ironically during the
"serious" part of his speech
Lord George-Brown called for
the Government to give greater support for British industry

Had he listened more carefully to Len Wood's plea, he could have pledged support there and then for a scheme which simply seeks to support the British music industry by compensating composers, artists and manufacturers for the public theft of copyright and sales. And that, my fellow MTA diners, would have been a speech

GRRC's plea for pro

RECORD RETAILERS must be given the opportunity to trade fairly, sensibly and profitably if they are not to see costs overtake profits during the next 12 months.

That was the message from the Gramophone Record Retailers Committee at the Music Trades Association's annual general meeting at London's Cafe Royal last

week.
And the GRRC added these pleas:
"We call upon our suppliers to be sensitive to these facts and to return to sensible trading policies. We also

call upon discount houses to examine what their policies of the past years have done to our trade, and we urge the Government to fulfill its promise to assist small businesses to continue to do business and not just continue to be small.

and not just continue to be small.

In its most strongly-worded report
for some time, the GRRC said the
past 12 months had probably been
"the most difficult and certainly the unhappiest" than the previous 30

years. "Record years.
"Record retailers have been thrashed by dwindling sales," it goes on. "The pessimism affecting the whole of the record industry does not merely emanate from the tortuous performances of several of our major manufacturers, but is also generated by reduced profit margins, reduced settlement discounts, poor service and lack of understanding of our problems by both suppliers and the Government alike.

alike. "The MTA warned the Government what the effect of the abolition of RPM would be, and, since the passing of this Act, prices have risen faster in the past few years than in the previous 30. The Restrictive Practices Act is yet another means of tying the hands of associations like the MTA, preventing them obtaining better terms and conditions for their members.

'This situation cannot continue if

"This situation cannot continue in the consumer expects to have the choice of outlet and breadth of stock available as in the past."

As caretaker chairman of the GRRC, Harry Tipple added a personal message to manufacturers that retailers were not prepared to accept reduced margins as an "open-ended" arrangement and they expect a return to "proper margins of 33½ per cent" as soon as sales figures show an upturn.



THE SPATE of new independent labels continues with more than 60 reported in Music Week since the beginning of the year. The latest is Limelight Records, launched by World Music Workshop's Peter Slemming whose reasons for starting the label — 'partly out of frustration in dealing with the majors' — sound familiar. First signing is ex-New Seeker Peter Doyle, who is managed by WMW, and debuts with a single, Do You Wanna Make Love (BULB 1). Distribution will be via Pinnacle. Signing the deal in some style in the back of a Daimler linguistic area Slewming. Doyle and Calli Gibson. former several Daimler limousine, are Slemming, Doyle and Cathi Gibson, former general manager of Handle Music, who has joined Limelight as a director responsible

Virgin slashes studio rates for small labels

AS MORE and more small independent labels come onto the scene, studios within the Virgin group have devised a cost-cutting package aimed specifically at these

The Townhouse (now equipped with what is claimed to be Europe's most advanced disc cutting rooms) and the Townhouse's own tape copying facility have combined with The Barge studios in nearby Little Venice and also the Manor Mobiles, to provide "a comprehensive service for the all important growing record label." In a letter to the small labels, Linda Gamble of The Townhouse states: "You can record in The Barge Studios at weekends, or between 8pm in the evening and 8am

MORE STUDIO NEWS

following morning for only £17.50 per hour, including house engineer. This is a reduction to under half the daytime rate."

For £60 per album and £45 per single, the records can then be cut at The Townhouse, with the option of TO PAGE 4

Unions 'block video rights'

A BITTER attack on the Musicians' Union, Equity and the Writers Guild was made by Bryan Parkin, managing director of BBC Enterprises, during a press conference last week announcing record results of £13 million from sales during 1979/80. sales during 1979/80.

Parkin declared that the failure of the three unions to reach an agreement on home video rights, despite four years of negotiation, was blocking the BBC's entry into "this rapidly expanding market" and losing money for the unions'

"We want to make a two-year deal, offering money to artists, writers and musicians and a chance for BBC Enterprises to make money to plough back into making new programmes," Parkin said. "It's

very frustrating, wanting to make money for people who won't come to an agreement." Also awaiting the all-important

agreement with the three unions is a deal between BBC Enterprises and 3M for the manufacture and distribution by the latter of video cassettes of BBC material.

cassettes of BBC material.

"Exactly how we shall proceed in the video disc market is still being considered," added Parkin.
"However, our launch into this market is dependent on reaching agreement with the performers' unions which have been underway for a very long time. All three major. unions which have been underway for a very long time. All three major disc manufacturers — Philips, JVC and RCA — are introducing their machines early next summer, and there is a danger that we shall miss the boat if union agreement cannot be reached soon."

BERTKAEMPEERT *SUPERSTEREO HITS* SOUNDS SENSATIONA



ON TOUR IN THE UK

JUNE 12-MANCHESTER APOLLO * 13-BIRMINGHAM ODEON 14-CROYDON FAIRFIELD HALL * 15-EASTBOURNE CONGRESS THEATRE * 17-LONDON ROYAL ALBERT HALL



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NEWS

Companies pull out the stops for summer sales

PHONOGRAM RELEASES heaviest schedule of albums so far this year during June — included are David Essex, by titles Southside Johnny & The Asbury Jukes, Van Morrison, Robert Johnson, Paul Carrack and Rocket's The Lambrettas.

Essex's Hot Love (Mercury 6359 017) will be backed by musical national press advertising and 300 window displays. The singer has recently started a UK tour which takes him through until mid-July. takes him through until mid-July.
Paul Carrack (formerly with Ace and who recently joined Roxy Music for their tour) releases Nightbird (Vertigo 6359 016) and there will be an extra five percent dealer margin on the initial price offer of £4.15.
The special price will apply to the first 5,000 albums and 1,000

Robert Johnson's The Memphis

Demos (Ensign ENRJ 12) will retail at £2.49 and the price will not be a limited offer. There will be a dealer shot, supported by small box ads in

the pop papers.

Con Funk Shun release Spirit Of
Love (Mercury 6337 102) which will



be supported by black press advertising and tracks from the album are being worked early at

Also due for June release are The Lambrettas' Beat Boys In The Jet Age (Rocket TRAIN 10), the London Philharmonic Orchestra's Opus, featuring eight pop hits of the Sixties, Demis Roussos' Man Of The World, his first album for two years, and Southside Johnny's Love Is A

and Southside Johnny's Love Is A Sacrifice.

In addition there is a new Kiss album, Unmasked (Mercury 6302 032), their first for Phonogram, and a Billy Eckstine/Sarah Vaughan reissue, Passing Strangers, co-inciding with several UK tour dates by Eckstine this month. All the albums will be given substantial promotion campaigns. campaigns.

WITH THE release of Sammy Hagar's latest studio album Danger Zone, Capitol is also setting up a big marketing push for the artist's back

marketing push for the artist's back catalogue.

In the wake of recent chart and touring success in the UK for the Heavy Metal artist Capitol is making the complete Hagar catalogue available with the immediate release of his debut solo album Nine On A Ten Scale for the first time in the UK and the arrelease of his self-tilled and the re-release of his self-titled LP, usually known as the Red

These two, plus Hagar's other three for the label, will be incorporated in the campaign for the new Danger Zone which will last for one month from June 6. The one month from June 6. The campaign will comprise full page ads in consumer and trade press, 500 window/in store displays including a life size cut out of the artist's Red Explorer guitar, four sheet flyposting in 10 cities and giant stickers. Special browser cards will also be inserted in record shop racks. The first 25,000 copies of Danger

The first 25,000 copies of Danger Zone will include a Hagar poster featuring the names of several thousand fans. who returned forms given away at the artists UK dates.

THE DEBUT Epic album from The Photos, entitled simply The Photos, contains a free bonus album with the first 25,000 copies called The first 25,000 copies called The Blackmail Tapes. Release date is DAVE LEE Travis some weeks ago made Jona Lewie's single (You'll Always Find Me) In The Kitchen At Parties his record of the week, since when it has made the Top 20. To celebrate this auspicious event Sonnie Rae, Stiff promotions lady, Jona and DLT met one morning last week in a conveniently placed kitchen and enjoyed some champagne cocktails. DLT is the hairy one on the left. Sonnie is the sweet one in the middle and Jona is the chequered one on the right. on the right.

June 13, and the album will be supported by a consumer press advertising campaign, posters and full point-of-sale material. To coincide with the release, the band

coincide with the release, the band play an extensive UK tour. This Friday (June 13), Epic releases Killer Watts (KWI), a 17-track double album heavy metal sampler featuring 16 artists including Judas Priest, Ted Nugent, Blue Oyster Cult, Frank Marino and Mabagan, Rush. Aerosmith and Mahogany Rush, Aerosmith and Molly Hatchet. To support the albums, there will be consumer music press ads, point-of-sale material, a direct mail shot and a comprehensive rock show radio advertising campaign.

FOLLOWING THE current heavy metal boom, Liberty United Artists Records is re-releasing Whitesnake's first album Trouble on June 13. The album has been re-packaged in its

to be taken in the rock press.

to be taken in the rock press.

The company is also to release another of its singles albums with The 999 Singles Album on June 13. It carries a RRP of £3.49. Meanwhile Crystal Gayle is having her first UA album released in Britain for the first time. Entitled, simply, Crystal Gayle it is part of UA's File Series and retails at £3.99. Finally, Liberty United is to release the soundtrack to the UA Film Company's The Black Stallion, which is premiered in mid July.

which is premiered in mid July.

LOGO RECORDS is giving away 20,000 flimsy coloured picture discs of Quartz on their tour supporting Rush to promote the band's Live Quartz album and their three-track EP which contains two new tracks, Stan's Serenade and Bloody Fool as well as a re-mixed version of the guitar solo of Roll Over Beethoven featured on the album. The first 10,000 copies of the EP are in red

Village People soundtrack gets £600,000 boost

PHONOGRAM RELEASES the soundtrack album from the new Village People film Can't Stop The Music — and promotion for it will include a tie-in with EMI Films' television advertising campaign. The LP, catalogue number Mercury 6399 051 (cassette 7199 051), also features the Ritchie Family and David London. EMI Films is spending £600,000 on its advertising campaign which will include mention that the soundtrack recording is available. The film premieres in London on July 30 and from the end of June through to the end of July the London evening papers will carry advance advertising. In London there will be 2,000 posters of 14 different designs promoting the film and, from mid-July, prime London Transport sites and buses. TV advertising has been booked for peak times and the BBC will be screening a special 30-minute feature in July.

Two singles have already been scheduled for release from the soundtrack — Village People's Can't Stop The Music and the Ritchie Family's Give Me A Break.

Direct promotion for the album includes national and London press

Direct promotion for the album includes national and London press advertising, 600 window and in-store displays, badges, tee-shirts and sweatshirts.

A nationwide tour deserves to be followed by a hit single-this is it...



All For You'

the new single from JOHNNY MATHIS

from his forthcoming album



Order from CBS Order Desk. Tel: 01-960 2155. CBS Distribution Centre, Barlby Road, London W10

MUSIC

Piracy: Now pressing firms join the fight

THE STEERING committee appointed at a meeting of 18 UK-based independent pressing plants, which was convened by the MCPS (MW May 17), has resolved to seek affiliation with the BPI to co-ordinate antipiracy and counterfeiting measures.

At the first meeting of the committee, the seven members

committee, the seven members decided that the establishment of an organisation representing the independent pressing operations was desirable in the present climate of piracy and other illegal practices. Committee chairman, Monty Presky of Damont, was deputed to submit the affiliation proposal at the next BPI council meeting.

Owing to a heavy agenda, the proposal was not reached during the council meeting, but will be considered at the next.

Pye's Flashback

PYE/PRT RECORDS is re-launching its Flashback singles launching its Flashback singles series, which features big hits from the last 20 years, with the release of six four-track EPs, each retailing at £1.49.

Artists featured are Geno Washington & The Ram Jam Band, Tommy James and the Shondells, the Lovin' Spoonful, The Searchers, The Kinks and the Lemon Pipers.

Halse heads new Brent Walker video venture

THE FILM distribution company Brent Walker has set up its own video company, Brent Walker Video Ltd., headed by ex-IPC Video marketing marketing director Tony Halse.

And although the company will be looking to distribute its own film productions, it will also handle the distribution of special videos and produce specific product. But Halse produce specific product. But haise stressed that Brent Walker Video does not intend to build up a catalogue and will only release well-known titles and artists. Blondie's Eat To The Beat is the

Blondie's Eat To The Beat is the only definite release scheduled, and has been taken under a deal with Raymond Goldsmith of Film-a-Disc. However, it will still stay exclusively on Sony's Betamax format until August I under a deal made with Goldsmith and Sony.

After August 1, it will be on all leading formats. Ironically it now looks as if the video will go back to Chrysalis for distribution to record dealers through Tandem, and Halse is meeting Chrysalis marketing director Keith Lewis this week to discuss arrangements. Brent Walker director Ed Simmons said that discuss arrangements. Brent Walker director Ed Simmons said that rather than put its own reps on the road, it will look for the best distributor for the type of product being sold — with music videos being distributed by the record

industry.
"There are a large number of outlets that want Eat To The Beat as Sony seems to be just selling it to its hardware outlets," said Halse. "We hope to give it wider distribution. Our packaging will be different as our packaging win be different as we will be using vinyl cases. I feel that with the price of the product it will be the quality of packaging and duplication that will

be selling it.
"I must stress that we do not wish
to be catalogue builders. I think that would be a disastrous thing. It is a new market and what does a dealer do if a distributor offers thousands of titles? He has an enormous stocking problem. I think what the

stocking problem. I mink what mis public wants at the end of the day is hits and controversy." Brent Walker's video marketing policy will fall in line with the way it handles films, using large marketing

New Marley LP

ISLAND is rush-releasing the new Bob Marley & The Wailers album, Uprising (ILPS 9596) this week, to coincide with Marley's European tour which includes six UK dates in July as well as last Saturday's Crystal Palace Garden Party. To Systal Fallace Gutten Farly, 10 back the album, there are window streamers, car stickers, full colour posters, fly-posting, ads in the music press and on the backs of buses in London, Glasgow, Birmingham and Liverpool. In London, there will be a joint radio advertising campaign with Virgin on Capital.

and promotion budgets for a few titles. The nine-year old company will be responsible for choosing distributors and forming marketing campaigns.

Halse added that he will be looking for product that has already had mass promotion, or where the artists are virtually household names. Part of the success of The Stud and The Bitch — which he marketed with IPC for Brent Walker — he said, was that the £½ million advertising campaigns for the films were also working for the videos.

However, simultaneous release onto video is not anticipated for all

Brent Walker products.

New marketing manager at IPC is Nigel Hawkes.

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RM dispute settled

THE DISPUTE between Record Merchandisers and the Transport and General Workers Union and Association of Clerical and Technical Staff which led to the recent one-day stoppage at the company's Hayes distribution centre, and work to rule and overtime ban that affected distribution and office staff, has been resolved.

The company's present negotiated annual pay agreement with its employees expires at the end of June and it has been agreed by both parties that the union's interim claim be withdrawn. The claim will be taken into consideration when negotiations start for the new annual pay agreement due to run from July 1 this year.

pay agreement due to run from July 1 tins year.

Commented commercial director David Hammond: "I am pleased to say that there is an appreciation of the very difficult circumstances in which we are trading and that we simply do not have the money available to meet interim wage claims."

Edge nets WEA deal

promotion and distribution in the UK. The label has recently been promotion and distribution in the UK. The label has recently been formed by Heath Levy Music in collaboration with Roland Kluger's RKM Records in Belgium. First single, released on June 20, is by Belgian band Rick Tubbax and the Taxis (entitled Breaking Up With Crying Girls), and the second will be by South London band The Producers. The Edge agreement was formulated at this year's Midem, and Robin Godfrey-Cass of Heath Levy will handle co-ordination between all three companies involved in the deal.

DREAD AT the Controls is a new DREAD AT the Controls is a new reggae label formed by Kosmo Vinyl, ex-Elvis Costello sandwichboard man, Ian Dury and The Blockheads PR, and Stiff tour veteran with Terry Razor and Michael Campbell a.k.a. Mikey Dread. First release is the single Rockers Delight by Mikey Dread, available (50p trade, 90p retail) from The Basement, 32 Alexander Street, London W2, 01-229 8236/7.

SUPERSTITION RECORDS releases a single, Routine, (SR001) by Screen Idols, formerly with EMI, this Friday. It will be distributed by

SECRET RECORDS, the new SECRET RECORDS, the new independent label set up earlier this year by ex-EM1 marketing man Martin Hooker, is to handle the launch of new London rock band Temporary Title, with the single Tell Him (SHH 102), a reworking of the Launch Davis bit Distribution is old Billie Davis hit. Distribution is through Spartan.

THE RISING STAR Company, run by Peter Davies (10, Seymour House, Albion Avenue, London SW8, 01-720 6680) would like to point out that Peter Thomas who plays on the Goo-Q's single is still the drummer with Elvis Costello and not the former drummer as reported in MW May 31.

NEW LABELS

independent label run by David Leitz and Ted Owen, co-director co-creator of The Moonlight Club and producer of The Moonlight Album. First product out is The Moonlight Tapes, an album comprising 10 tracks recorded by various bands live at the Moonlight Club. Acts reatured include The Members, The Passions, Local Operator and Sore Throat. RRP is £3.99 and distribution is through Spartan. There will be ads in the music press and in-store poster displays.

Danceville is at 132 Liverpool Rd., London N1, 01-607 6321.

AARDVARK RELEASES Bouquet of Steel (Steal 2) with distribution via Rough Trade and Red Rhino, a vola Rough Trade and Red Rhino, a compilation of tracks from bands in the Sheffield area including Disease, Negatives and Artery. Aardvark is based at 107 Whitham Rd. Sheffield \$10 2SL. Contact: Marcus Featherby.

PANACHE Music's new label. It debuts through RCA with The March Of The SAS b/w The Free Fall March played by the Band of the 1st Battalion, Parachute Regiment (SAS 1). The SAS March, published by Carlin, is also the regimental march of the Belgium paratroopers, and the flipside was composed by Parachute Regiment bandmaster Frank Renton.

HEAVY METAL Records partnership between Nita Anderson (one time manager of Don Fardon, Jimmy Powell, Slade etc.) and Paul Blirch who was with Record Sales for three years until three weeks ago. Distribution is through Spartan and first signing is Birmingham band The Handsome Beasts and its first release is All Riot Now/Mark Of The Beasts (Heavy 1).

KILLER OF A SINGLE FROM



When Quartz play live, one of the numbers the fans always scream for is 'Street Fighting Lady.'

It's known as their classic heavy metal number, and is now available as a single, in answer to popular demand.

Stock 'Street Fighting Lady' now - before the fans start fighting to get into your store!

Initial orders supplied in a special sleeve.

JET 189 STREET FIGHTING LADY

Order from CBS Order Desk. Tel: 01-960 2155. CBS Distribution Centre, Barlby Road, London W10

No end to **BBC** strike

AS THE musicians strike at the BBC takes hold, there is no sign of an end to the deadlock.

deadlock.

Describing the position at press time as "unchanged", Musicians Union general secretary John Morton reported that the strike has

been solid so far.

Morton sent an open letter to the BBC board of governors who met last Thursday, but a BBC spokesman said that they "discussed mainly the

Olympics''. While BBC-2's Old Grey Whistle Test comes to the end of its run next week with a previously recorded Genesis live special, Top Of The Pops remains off the screen.

TCR sets up distribution deal with Videoring

NEW London-based wholesale company has been set up to distribute pre-recorded video cassettes from Videoring in Germany whose roster includes Boney M and Eruption.

Called TCR, the company is a wholly-owned subsidiary of Hi-Fi Care, which also has several video shops. Joint MDs are David Ellis

and Harold Bass.

Music titles in the Videoring catalogue comprise Boney M In Concert (previously distributed by IPC Video), Eruption, Disco Beam, featuring Donna Summer, and Rock Circus featuring Gary Glitter and Eric Burdon. Forthcoming releases are expected to include Jimi Hendrix and John Denver.

The cassettes are available now and all retail at £39.95, except Eruption which retails at £32.95. Dealer margin on all titles is 30 per cent after VAT. There is also a settlement discount of five per cent for payment within seven days.

Promotional material includes catalogues for dealers to give to customers and window stickers, while the company is planning further posters and display material specifically for the English market. The company has one rep on the

road and claims to do a fast repeat service on all titles. TCR is based at Kirkman House, 54a Tottenham Court Road, London W1. Tel: 01 580 9112.

• JVC's VHD video disc system looks closer to gaining a foothold in the US market after its holding company Matsushita Electric confirmed that it has had talks with

confirmed that it has had talks with General Electric in the States over an agreement similar to that made in Britain with Thorn EMI.

The move will increase competition for the potential market with the Philips system already on the market (after deals with Magnavox and IBM) in some parts of America and RCA's DiscoVision system expected to be available to of America and RCA's Discovision system expected to be available to the consumer at the beginning of next year. JVC's system is expected to go on sale there by late 1981.

Virgin_ FROM PAGE 1

digital facilities if required.

At The Townhouse tape copying At the Townhouse tape copying department, facilities are available for making copy masters, 7½" listening copies and cassette copies at a discount on usual prices. And

at a discount on usual prices. And C20s are available for singles at "a suitably reduced rate."

Finally, as part of the package, small labels can book either of the Manor Mobiles at almost 40 per cent less than normal price — £350 for a full day's recording instead of £600 subject to availability. Both Mobiles subject to availability. Both Mobiles

Adrian Love joins Radio One team

CAPITAL RADIO phone-in host Adrian Love is to join host Adrian Love is to join Radio One following the departure of Kid Jensen, but will

departure of Kid Jensen, but will not move straight into the 4.30pm to 7pm slot.

Love — son of band leader Geoff Love — will host the Friday evening Roundtable discussion of new releases, will join Anne Nightingale to present

giscussion on new releases, will join Anne Nightingale to present Mailbag and will also chair a new series of Talkabout when it returns in September.

He will work particularly on programmes "for and involving young people," says Radio One controller Derek Chinnery, who adds: "Apart from these programmes it is likely that he will be involved with other shows later in the year."

No decision on Jensen's evening slot will be taken until the autumn schedule is finalised and in the meantime Peter Powell will take over from Paul Gambaccini next week.

Powell will take over from Paul Gambaccini next week.

Another effect of Jensen's departure is that Andy Peebles becomes the regular host of Stayin' Alive on Mondays.

The Freez

THE FREEEZ single, Keep In Touch, which entered the chart at 67 last week, was wrongly attributed to the Caribou label — it is in fact on the Calibre label, distributed by Pye.

Robin Taylor resigns from UA

Taylor as general manager of United Artists Music effectively ends the company's present mode of operation in this country, following the redundancies declared without warning earlier this year.

Taylor will depart during the next two weeks after 14 months at the helm of UA Music's UK office. His future activities are already decided and will be announced at the end of

the month.

"I've had discussions with Harold Seider about the reorganisation planned for UA Music here," Taylor told Music Week. "In view of the nature of that re-organisation, there is nothing for me or anybody like me, so I decided the best course was to resign."

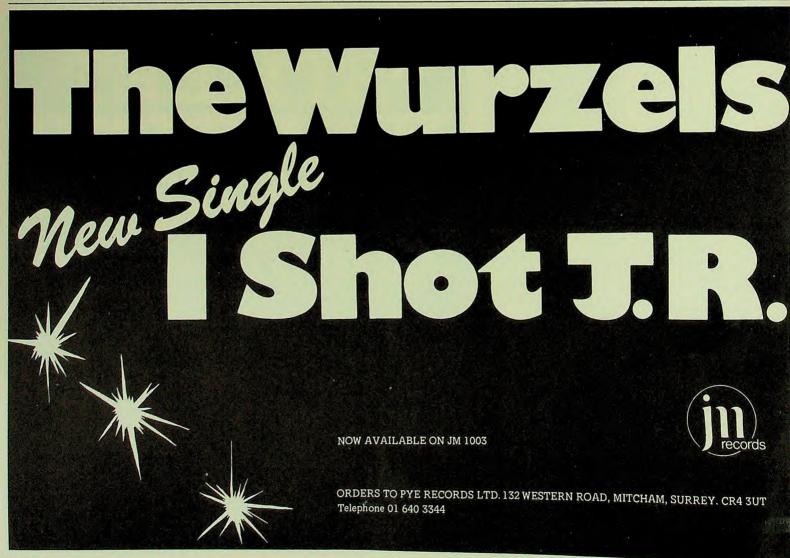
UA Music will continue in the

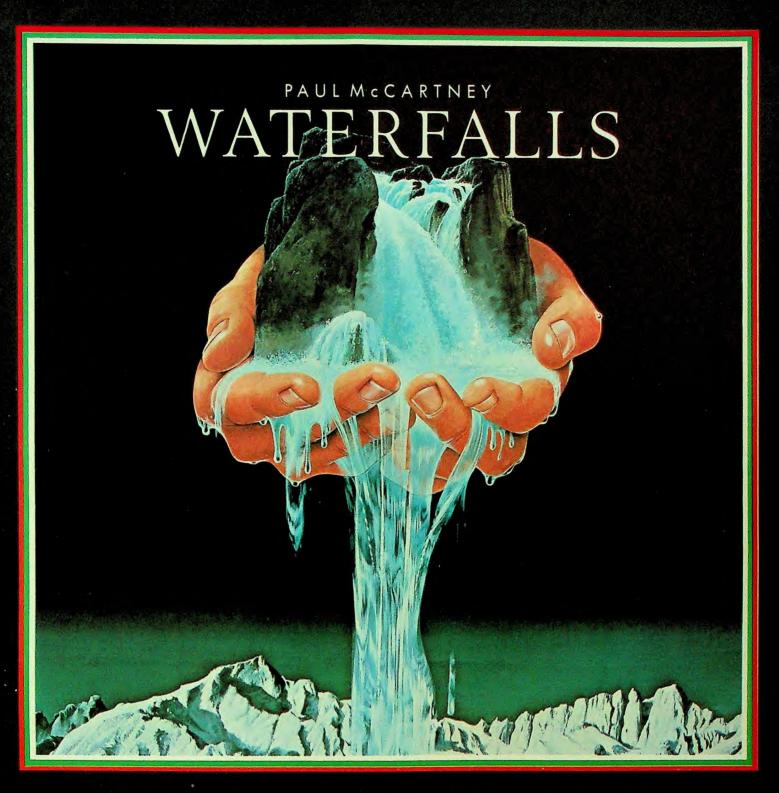
UK, but MW understands that it will have a marked change of emphasis towards an administrative rather than creative operation.

ROBBIE HART, currently sales coordinator for Chrysalis Records, has been promoted to the newly-created position of production and sales administration co-ordinator, and will be responsible for all liaison

distribution facilities, plus all co-ordination with the Tandem sales force on non marketing activities. Hart replaces the current production co-ordinator Janet Martin who is leaving the record business, and her assistant, Rick Carter, will now report to Robbie Hart and will be responsible for all the studio cutting, production and origination for both production and origination for both records and sleeves. Peter Grant appointed accountant for Zomba Management and Publishers, formerly with Sloane & Co., and Veronica Harrison appointed Zomba office co-ordinator.

with both the PolyGram factory and





Don't go jumping waterfalls Please keep to the lake People who jump waterfalls Sometimes can make mistakes

And I need love, yeah I need love Like a second needs an hour Like a raindrop needs a shower Yeah I need love every minute of the day And it wouldn't be the same If you ever should decide to go away

And I need love, yeah I need love Like a castle needs a tower
Like a garden needs a flower
Yeah I need love every minute of the day
And it wouldn't be the same
If you ever should decide to go away

Don't go chasing polar bears In the great unknown Some big friendly polar bear Might want to take you home

And I need love, yeah I need love
Like a second needs an hour
Like a raindrop needs a shower
Yeah I need love every minute of the day
And it wouldn't be the same
If you ever should decide to go away

Don't run after motor cars Please stay on the side Someone's glossy motor car Might take you for a ride

And I need love, yeah I need love
Like a castle needs a tower
Like a garden needs a flower
Yeah I need love, said I need love
Like a raindrop needs as hower
Like a second needs an hour
Every minute of the day
Analt wouldn't be the same
volumers hould facile on a paye. If you ever should decide to on away

Don't go jumping waterfalls Please keep to the lake



THE NEW SINGLE FROM HIS CURRENT ALBUM McCARTNEY II

SINGLE R6037 - ALBUM PCTC 258





RETAILING

Ames shoots down returns system at cut-price sales

man of action — quite often action which someone else would have preferred him not to take — Phil Ames has decided to prove to himself and others that his theories on five per cent returns stand up.

returns stand up.

Ames has long been an opponent of the five per cent returns system, and with a number of other indies, including those who have recently joined him in a pressure group (see MW May 31 and June 7) argues strongly that this facility for returns costs the dealer considerable profit.

At indie meetings, Ames has often been heard to say that he would be better off with no returns facility

better off with no returns facility and the freedom to sell off at knockdown prices what he would otherwise have returned.

Handle with care

FADED GLORY is a good way to describe all those records which emerged fresh and full of hope from the factories only to change hands a the factories only to change hands at rapidly decreasing prices. Faded Glory Music is the name of a company based in Cowdenbeath, which is wholesaling records from a large van in the North West. The latest MTA news sheet notes drily that while it applauds private enterprise, dealers buying from vans should remember "the possible dangers of handling non EEC imports." Preferring action to words, Ames has been running sale days at his shops — one in a different area each week. Unshiftable product has been knocked down as low as 25p for an

knocked down as low as 25p for an album and 10p for a single.

The result has been that a very wide cross-section of the townspeople of Bolton, Preston, Warrington, Blackburn and Burnley have so far arrived in droves to buy an equally wide selection of music.

an equally wide selection of music.
"We had grannies rubbing shoulders with punks, with small kids, with Teds — you name it, they were there. They wanted to buy records and I was able to sell off everything at those prices. Those were records from companies with whom I have an arrangement which excludes five per cent returns," says

"On the other hand I have a warehouse with about £5,000-worth warehouse with about £5,000-worth of other albums which, because their manufacturers insist on five per cent returns, I can't sell, and must spend time and money on parcelling up and sending back. If only they would let me use records as a marketing tool I could sell them — and more full price ones."

DEALERS! Don't forget Music Week's new chart-by-telephone service. If the Post Office does not deliver your Music Week on Wednesday morning 'phone 01-855 7711 to hear a recorded list of the new chart placings.



PAVING THE way for his return to English football Kevin Keegan has recorded a Bugatti and Musker song, England, and is pictured above (front row centre, with Peter Battershill, Tandem head) with the Tandem Sales force who'll be selling it into dealers. The colour bag offers the chance of winning prizes which include lunch with the soccer star, an England strip and an autographed football autographed football.



PROMO ACTIVITY for Eddy Grant and his Ice label seems to be hotting up, to match the weather and contradict the label's name. After successfully opening the first Knebworth Soul Festival last month, he is planning a 10-day promotional tour of the US for his Love in Exile LP lined up for the end of this month. In between, Grant visited the Virgin Megastore in Oxford Street to sign some copies of his new single, My Turn To Love You c/w Use It Or Lose It, and he is pictured above with some of the sales staff.

Thorn EMI takes control of HMV chain CONTROL OF the HMV record

retail chain has been transferred from EMI Music to the Thorn from EMI Music to the Thorn EMI Retail Group which is headed by David Johnson, managing director of the Thornowned Rumbelows shops.

At the same time, EMI's record shops in Denmark, the Fono chain, are also taken over

by Johnson which means that he now controls a network of 500

shops.

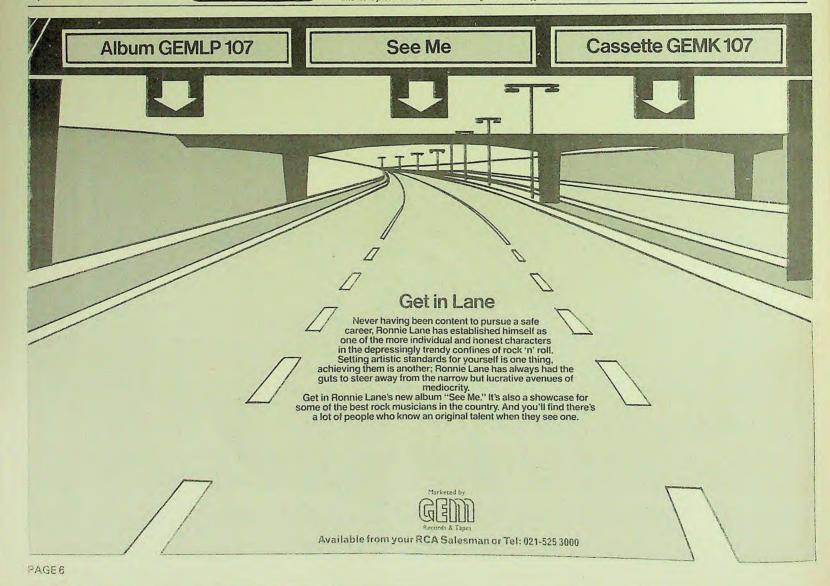
HMV Shops managing director James Tyrrell now reports directly to Johnson, although he remains on the board of EMI Music. The moves seen as a logical integration of all of Thorn EMI's retailing divisions into one "retailing environment", although HMV and Rumbelows will retain their separate identifies and will be financially autonomous.

separate identifies and will be financially autonomous.

Tyrrell stressed: "This does not mean that we will be joining together with Rumbelows to increase our buying power."

BASF tape lottery

BASF tape lottery
BLANK TAPE manufacturer BASF
has launched a £10,000 promotion
scheme for salesmen and BASF tape
stockists. For every tape sold,
salesman and dealer get a lottery
ticket which could win a first prize
of a car (or £2,500 cash) and second
and third prizes of hi-fi equipment.
Fourth and fifth prizes are holidays.
Tickets will be issued only by BASF
reps, who will check them against
stocks sold, and the promotion ends
on July 30.



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INTERNATIONAL

Clampdown on cover versions

OSLO: Polydor Norway and MAI have reported to the police four senarate cassette producers. four separate cassette producers, whom they allege have produced cover versions of Norway's Eurovision Song Contest entry without marking them clearly as

The original entry, Sverre Kjelsberg's Samiid Aednan, is distributed in Norway by MAI, and by Polydor for the rest of the world. The companies fear largescale manufacture of cover versions will diminish their own

sales of the title.

In law, producers are obliged to mark cassettes clearly, and the companies say that if they are not printed with the message "not original artists" they should be withdrawn.

Cover versions are big business in Norway. The seven different versions of Kjelsberg's Eurovision entry have so far achieved total sales of 250,000, a vast quantity for a country of only four million people.

vast quantity for a country of only four million people.

Some were imported from Denmark and Switzerland, others were produced in Norwegian studios: Nidaros in Trondheim and Bel Air in Oslo. Barry Matheson, owner of Nidaros, is Norway's biggest cover specialist, employing around 20 people to produce 200 or so cassette releases a year.

Most are sold through supermarkets, gas stations and other non-traditional outlets. Around 70,000 copies of each are produced.

New Argentinian SABESA statistics outlet for Spanish music

BARCELONA: After long discussions, the Columbia, Movieplay, Zafiro and Belter record companies have reached an agreement to set up a joint subsidiary company in Buenos Aires, the capital of Argentina.

Discos Columbia general manager Enrique M. Garea told *Music Week* that it is planned to launch the new company in September. A managing director has not yet been appointed, and Garea disclosed that an Argentinian is being sought for the

post.

Establishing such an enterprise is a logical move to provide an outlet for Spanish repertoire, which has a very big potential in South America. It is also seen as more advantageous It is also seen as more advantageous than arranging catalogue deals with various South American companies, giving the four Spanish firms involved total control over their repertoire and the ability to export considerable quantities of product into South America.

into South America.

The quartet are already in an advanced stage of planning to establish a similar jointly owned operation in Mexico soon after the debut of the Argentinian venture as further step in realising the

potential of the Latin American market.

MANAGEMENT CHANGES at Edigsa, the company specialising in Catalan records, seem to indicate impending changes in its policy.

Claudi Marti has left the post of

director of Edigsa, but maintains a link with the company in the capacity of adviser. The top management team now comprises Manuel Sancho in succession to Marti, A&R director Salvador Pueyo, production director Jordi Fort, sales director Santi Desongles, and promotion director Juan Carles

In addition, Mario Pacheco has joined Edigsa in charge of international A&R.

SHORTS: Barcelona disc company Auvi celebrating its fifth anniversary a new record company called Gorg has just opened under general manager Jose Maria Sanvisens, formerly with Satosa, and A&R director Ramon Farran, and will specialise in Andalusian folk music Jeronimo performed the song se penned with Eleuterio Sanchez (El Lute) called Quisiera (I Should Want) at the Benidorm Song Festival last week.

confirm Belgian slump

BRUSSELS: The dreaded but anticipated trading slump in the Belgian record industry, following stories of reorganisations, sackings and bankruptcies, is confirmed by delayed figures covering the first three

months of this year.

According to figures from industry organisation Syndicat de L'Industrie Belge d'Enregistrements Sonores & Audio-Visuels (SABESA), which were delayed because of computer problems within various member companies, turnover was down from 580 million Belgian francs (around £8,497,854) in the first quarter of 1979 to 500

Belgian francs (around £8,497,854) in the first quarter of 1979 to 500 million BF (approximately £7,403,433).

In corporate market terms, PolyGram still makes the main running for the first three months of this year. Some newer companies, notably Dureco and Carrere, are not yet members of the SABESA network. Main upturns in the market-share table are by WEA (3 per cent) and RCA (3.5 per cent).

The Belgian Top 10 for the first quarter was: 1, PolyGram (23.8 per cent); 2, EMI (17.9); 3, CBS (14.2); 4, WEA (10.9); 5, Ariola (10.7); 6, Vogue (9.3); 7, RCA (7.9); 8, Barclay (5); 9, Inelco (0.3).

Euro debut for Graduate

LONDON: Graduate Records, the Dudley-based independent company, is being launched in Europe this month with the release of UB40's British hit, Food For Thought/King.

Graduate directors David and Susan Virr and business consultant Tony Calder recently completed a European tour, during which they fixed licensing deals giving the label own identity in various

The agreements are with Sound Products (Holland), Vogue (France and Belgium), Movieplay (Spain), Intercord (Germany, Austria and Switzerland), Planet (Sweden), and

Switzerlanu,
Tuba (Denmark).

**They are all independent "They are all independent companies," commented David Virr. "Our association with independent companies has proved so successful in the UK that we were anxious to maintain the involvement of indies in the overseas territories as

SACEM victory

PARIS: A French court has ordered PARIS: A French court has ordered a number of discos and cabarets here to pay 8.25 per cent of their total receipts to copyright society SACEM. But, though the society has won one battle, it may yet lose the war.

The court found that rights had to be paid under the terms of a contract which very many discotheques had accepted. But the arguments of the Discotheque Syndicate — that Discotheque Syndicate — that SACEM is an unlawful monopoly, that its actions had abused the monopoly, that it had refused to account for the way revenue is used — all remain, and there is still a strong movement calling for the society to be nationalised.

BROADCASTING

DAVID DALTON

Eastway group nets Southend contract

THE IBA has awarded the ILR contract for the Southend/Chelmsford area to Radio Eastway, the group chaired by local businessman David Keddie.

The Eastway group, which also includes AIR Services vice-chairman Eddie Blackwell and broadcaster and writer Clive James, expects to be on air towards

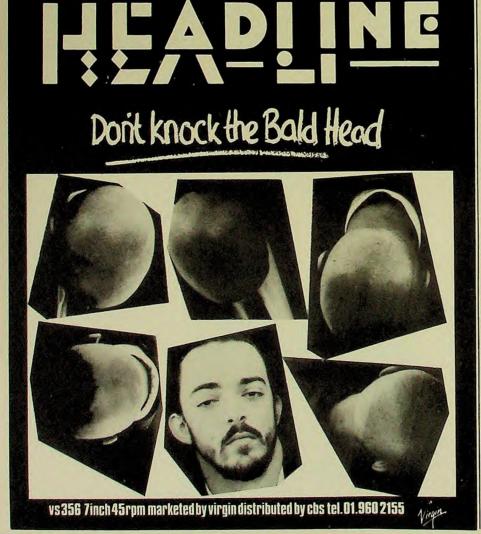
Three applications have been received by the IBA for the Ayr ILR franchise advertised in March. These have come from Ayrshire Broadcasting Company, 67 High Street, Irvine; Radio Ayrshire, c/o Galbraith McEwan and Co, 10

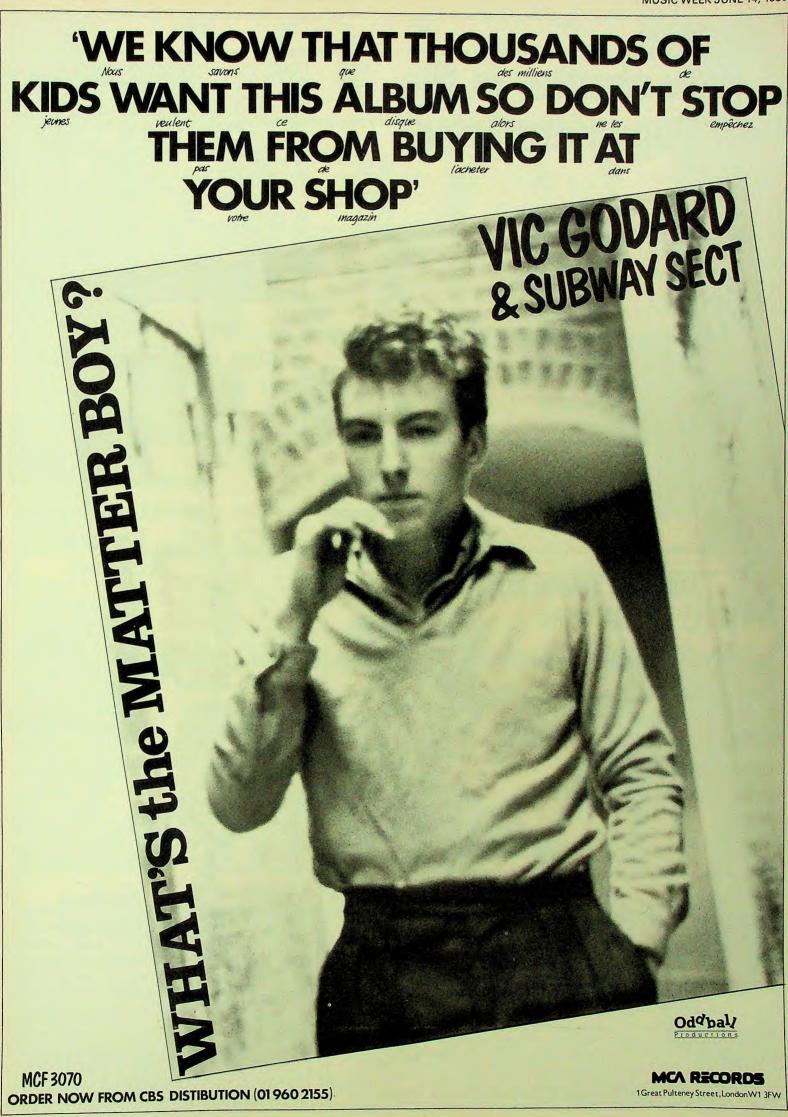
Barns Street, Ayr; Radio Clyde and a number of prominent Ayrshire interests.

Most interesting of these is the Clyde application, for the Glasgow based station has been making a strong case for extending its coverage into Ayrshire by taking on the Ayr franchise

News in brief...

ILR REVENUE for March was more than £1,000,000 up on the equivalent figure last year, reaching £3,883,654. April ILR revenue was £3,953,482 compared to £3,449,967 last year and this latest figure includes the first three weeks of CBC in Cardiff . . . Radio Hallam has lined up chart groups UB40 and Matchbox for free concerts in Rotherham at the weekend of June 21 and 22 and will also feature local artists . . . Following Dave Bowen's departure from Swansea Sound, Alan Roberts has taken over the playlist and would like to know direct about all artists who visit the area . . . We are sad to report the death of Hallam's Jean Doyle after a long illness. In an hour long tribute on air, programme director Kelth Skues recalled her contributions as women's editor, producing Tiz Liz and presenting Jean's On, and later masterminding Hallam's Jazz Festival . . . Another Hallam original Bill Crozler has given up his request programme to write a book on his 25 years in radio . . . Manager of BBC Radio Carlisle Tim Pitt is to be the new manager at BBC Radio Sheffield from June 23 . . . Councillor Marjorie Brown is a new addition to the board of BRMB. The Birmingham based station is sponsoring a steel band called The Maestros who will play at Midlands events during the summer and in a four part documentary BRMB's Brian King will be looking at Midlands life in the nineteenth century, looked at through songs of the period performed by Birmingham folk group Brummagem. performed by Birmingham folk group Brummagem.





A new chapter in the two Page enterprises

little backwater near Ladbroke Grove, running parallel with the Metropolitan Line and lined with impressively converted town residences revealing a conscious effort to upgrade the

Its former name was Rillington Place, home of multi-murderer John Christie, but Larry Page of Rampage Records and Page Full Of Hits publishing prefers not to dwell on that particular aspect of his new base, and says that Christie lived up the other cand anyway. the other end anyway.

Page's new location is a marked contract to his former headquarters in Tilney Street, which was in grenade-lobbing distance of the Dorchester and characterised by gentlemen in long flowing robes and sleek limousines.

sleek limousines.

The move has coincided with a revitalisation of the Page enterprises, as revealed two weeks ago in Music Week with the news of his business link with Japan. Page is also activating Page Full Of Hits on a far larger scale than hitherto.

"I'm building up the company by signing writers who have the talent to earn money," he said. "The ones I've signed so far are all good professionals, and I'm also trying to team some of them up for mutual benefit and advantage."

Page believes music publishing is

Page believes music publishing is

undergoing a change, and has revised some of his own methods in recognition of the fact.

"The publishing deals I do now will have no retention clauses. They will be for a straight three years. The old days of getting a cover version and thereby retaining the copyright on an individual song after the expiry of the original agreement are

over."

Page Full Of Hits has a wide sweep of repertoire which Page is seeking to broaden still further. A prime asset is represented by the MOR-orientated compositions of Johnny Pearson, which earn consistently on a worldwide basis, and the catalogue also contains music for bands and high-grade pop.

"I'm not against new wave," Page said, "but I can't see any good long-term copyrights coming out of

What he's interested in is an item like Beautiful Sunday, written by Daniel Boone and published by Stirling McQueen Music which is managed by Page Full. Boone scored a multi-million seller with it, scored a multi-million seller with it, and the song also picked up 67 cover versions in Japan and 45 in Germany, to mention but two countries, and is still selling and being played. As Page acknowledges: "That's what a good long-term copyright is all about."

He's nothing if not resourceful, and doesn't sit about if met with lack of interest and inaction in other

quarters. Johnny Pearson is one of quarters. Johnny Pearson is one of the top five most-played artists on America's beautiful music radio stations, but no American record company so far will release any of his orchestral albums.

"Consequently I'm shipping out tapes to appropriate radio stations.

We'll earn money on the airplay, and it might create sufficient public interest and demand to persuade a record company to release some discs. You've got to let the public hear things and make up their

major feature of the new A major leature of the new Rampage/Page Full headquarters is the workshop for Page Full's songwriters. They come in and use the room with the piano and the facilities of a small recording studio, and help each other out by playing and singing on each other's demo tapes. Page leaves them to it, but typically keeps them aware of commercial considerations by getting tapes of songs popular in Japan and other major markets flown over for them to listen to and be aware of the type of sounds and ideas which are viable overseas.

Not every publisher, perhaps, would own up to a copyright voted as worst record of the year. Page doesn't mind in the least in the case of Dance With Me by Reggie Bosanquet. facilities of a small recording studio,

Bosanquet.

"It got a lot of plays and earned money," he smiled.



LARRY PAGE (above left) with some of the Page Full Of Hits songwriting talent. From the left, Andy Grossart, Sue Davies, Davy Graham, Callum

Zomba sets international pact with Def Leppard

ZOMBA MANAGEMENT and Publishing has set an international publishing pact with prominent heavy metal band, Def Leppard.

The agreement is for the world, excluding the UK and Australia,

excluding the UK and Australia, and Zomba is anticipating widespread international success for Def Leppard's brand of heavy metal rock.

"We have always been very active on the international front," compaging Zomba director Ralph

comments Zomba director Ralph Simon. "In a period of depressed market conditions, it becomes imperative to maximise all opportunities, and with the undeniable resurgence of heavy metal as an important global trend, we can continue our policy of innovative international activity. Def Leppard's appeal and impact are going to be substantial."

Zomba's other heavy metal

publishing connections are with AC/DC and the Scorpions.

Rosetta Stone signs with Cavalcade

CAVALCADE MUSIC has signed an exclusive worldwide publishing deal with the Rosetta Stone band, whereby Cavalcade will administer the group's compositions, commencing with its new Ariola single, I Don't Like School. Cavalcade has already concluded Cavarcade has already concluded sub-publishing agreements for certain Rosetta Stone copyrights in Germany with Rudi Slezak, Italy (Ricordi), Mexico (Beechwood), and Japan (Intersong).

A single well up to scratch

STARTING FROM scratch has a new meaning for Chris Palmer, former musician and now a record retailer of Groove Records in London's Greek Street. Palmer observed some of his customers dancing to a certain type of beat in the shop, and experimented with a rhythm box along the same rhythmic lines. He pressed 500 copies of the result, got it played at the Lyceum with great dancing reaction and a publishing contract via Martin Pursey of EMI Music Publishing.

Music Publishing. We liked the idea too, and The Scratch by Surface Noise was on the market within a week, and is now climbing the chart



Leray renews **Brampton** contract



KEN LERAY, writer of Fern Kinney's No. 1 hit Together We Are Beautiful, has signed a publishing contract for a further three years with Tony Hall's Brampton Music. Leray, 32, a former Bristol City goalkeeper and self-taught pianist, is now writing songs full-time at his home in songs Jut-time at his home in Lancing, Sussex. He scored a No. 1 success in France, Italy and Switzerland in 1974 with Sweet Was My Rose recorded by Velvet Glove, of which he was lead singer.

Hamlisch songbook

NEW YORK: Chappell Music has published the first Marvin Hamlisch Songbook, a softcover production containing 14 film, stage and pop hits ranging from Sunshine, Lollipops And Rainbows (his first success penned when he was 16) to the 1980 Oscar-nominated song, Through The Eyes Of Love (Theme From Ice Castles).
Also included are The Way

We Were and Nobody Does It Better, and a biography of Hamlisch, plus photos and his own comments on each song.



WHO SHOT J. R. EWING?

BY T. R. DALLAS YB 90

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* This record has officially been cleared by Lorimar Prods., USA — the production company of the Dallas T.V.



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TOPS/TTOPS 127



SAD CAFE
NOTHING LEFT
TOULOUSE

SAD4
Remix version taken from the album
Facades' PL/PK 25249
REA



HALL & OATES
RUNNING FROM
PARADISE

7 Run 12 Run 12-1
From the album X-Static
PL/PK 13494



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ORDER FORM CHART

2 ZIHGL

This Last Wks on TITLE Artist (producer) Publisher Week Week Chart Labelnumbe 1 1 6 THEME FROM MASH CBS 8536 (C) CRYING 2 4 6 EMI 5051 (E) tler) Acuff Rose **FUNKY TOWN** 3 3 5 Lipps Inc. (S. Greenberg) Intersong Casablanca CAN 194 (A) , NO DOUBT ABOUT IT 4 2 Hot Chocolate (M. Most) Stave/Nickelodeon/Intersong/RAK 5 6 5 OVER YOU
Roxy Music (Roxy Music/Rhett Davies) E.G. Polydor POSP 93 (F) BACK TOGETHER AGAIN Atlantic K 11481 (W) 6 14 5 Roberta Flack/Donny Hathaway (Flack/Mercury) Famous Chappell RAT RACE/RUDE BUOYS OUTA JAIL 2 Tone CHSTT 11(F) 8 9 6 LET'S GET SERIOUS Motown TMG 1183 (E) Jermaine Jackson (Stevie Wonder) Jobete/Black Bull WE ARE GLASS 9 7 4 Gary Numan (Gary Numan) Numan Beggars Banquet BEG 35 (W) YOU GAVE ME LOVE Mercury MER 9 (F) Crown Heights Affair (B. Decoteaux) Planetary Nom SHE'S OUT OF MY LIFE 11 8 Epic EPC 8384 (C) Michael Jackson (Quincy Jones) Sunbury D-A-A-ANCE 12 21 4 Lambrettas (Peter Collins) Rocket 13 13 8 LET'S GO ROUND AGAIN RCA AWB 1 (R Average White Band (Average White Band/D, Foster) Average/Island MESSAGES Dindisc DIN 15 (C. 14 26 6 Orchestral Manoeuvres In The Dark (M. Howlett) Dinsongs/Virgin 15 16 6 MIDNITE DYNAMOS
Matchbox (Peter Collins) Magnet YOU'LL ALWAYS FIND ME IN THE KITCHEN AT PARTIES 16 19 6 Stiff Buy 73 (C) BEHIND THE GROOVE 17 29 3 Teens Marie (R. Rudolph) Jobete Motown TMG 1185 (E BREAKING THE LAW 18 23 2 CBS 8644 (C Judas Priest (Tom Allom) Arnakata/Warner Brothers **EVERYBODY'S GOT TO LEARN SOMETIME** 19 27 4 Rialto TREB 115 (A) Korgis (Korgis) Heath/Warner Brothers I'M ALIVE 20 22 4 Flectric Light Orchestra (J. Lynne) Jet/April £ Jet 179 (C) SUBSTITUTE Polo POLO 4 (C/CR) Polydor 2059 249 (F. CHRISTINE 22 35 2 Siouxsie & The Banshees (Gray/Siouxsie & The Banshees) Pure Noise/Chappell POLICE & THIEVES 23 28 7 Junior Murvin (Perry) Blue Mountain Island WIP 6539 (E) 24 20 8 JUST CAN'T GIVE YOU UP Mystic Merlin (C. Kipps) DJM Capitol CL 16133 (E) TWILIGHT ZONE/TWILIGHT TONE Manhattan Transfer (J. Grayden) April/Carlin 25 31 5 Atlantic K 11476 (W) MIRROR IN THE BATHROOM 26 11 7 The Beat (B. Sargeant) Copyright Control (IF LOVING YOU IS WRONG) I DON'T WANT TO BE RIGHT A 27 40 3 Riva 23 (W) THE SCRATCH 28 38 3 Surface Noise (C. Palmer) EMI WEA K 18291 (W SANCTUARY 29 34 2 EMI 5065 (E) Iron Maiden (W. Malone) Sanctuary CHINATOWN 30 30 4 Vertigo LIZZY 6 (F) Thin Lizzy (Thin Lizzy/K. Wolven) Chappell/PUK SIX PACK 31 NAW Police (Police) Virgin A&M AMPP 6001 (C) WHAT'S ANOTHER YEAR Epic EPC 8572 (C) HOLD ON TO MY LOVE 33 15 7 Jimmy Ruffin (R. Gibb/B. Weaver) RSO/Chappell PLAY THE GAME 34 NEW Queen (Queen) Queen/EMI GENO EMI 5076 (E) 35 17 13 Dexy's Midnight Runners (P. Wingfield) EMI Parlophone R 6033 (E) **NEW AMSTERDAM** 36 47 2 F. Beat XX5 (W) Elvis Costello (N. Lowe) Plangent Visio LITTLE JEANNIE 37 33 8 Elton John (E. John/C. Franks) Big Pig Rocket XPRESS 32 (F) 38 18 8 FOOL FOR YOUR LOVING
Whitesnake (-) See Breeze/Whitesnake/Dump-Eaton United Artists BP 352 (E)

This Last Wks on TITLE/Artist (producer) Publisher Week Week Chart	Label number
£ 39 57 2 WHO WANTS THE WORLD Stranglers (Stranglers) Copyright Control	United Artists BP 355 (E)
TO BE OR NOT TO BE 3 B. A. Robertson (Britten) Myexe	Asylum K 12449 (W)
41 24 10 DON'T MAKE WAVES Nolans (Ben Findon) Blacksheep	Epic EPC 8349 (C)
12 TISTIVION TENTPLEM TWO PINTS OF LAGER	
A2IJISIJI (I'M NOT YOUR) STEPPIN' STONE	Deram BUM 1 (F)
LETIC HANC ON	Virgin VS 339 (C)
Darts (Boyce/Hartley) Ardmore & Beechwood/EMI	Magnet MAG 174 (C) Atlantic K 11413 (W)
45 25 8 Narada Michael Walden (Narada Michael Walden) Rondo	
46 36 4 NOBODY'S HERO/TIN SOLDIERS Stiff Little Fingers (D. Bennett) Rigid Digits	Chrysalis CHS 2424 (F)
£ 47 52 3 LIGHT UP THE NIGHT Brothers Johnson (Q. Jones) Sunbury	A&M AMS 7526 (C)
£ 48 65 2 DELLA & THE DEALER Hoyt Axton (Hoyt Axton) Olofsong	Young Blood YB 82 (F)
KEEP IN TOUCH	
Freeez (J. Hocca) Swoop/Heath Levy	Calibre CAB 103 (A)
Detroit Spinners (Love/Zager) Carlin	Atlantic K 11392 (W)
Barbara Dickson (Alan Tarney) BAT Music	Epic EPC 8593 (C)
52 56 3 WRITTEN ON YOUR BODY Ronnie Bond (R. Bond) Ronnie Bond/Heathwave/Heath L	Levy Mercury MER 13 (F)
53 48 6 PULLING MUSSELS Squeeze (J. Wood/Squeeze) Rondor	A&M AMS 7523 (C)
54 WEW ME MYSELF I Joan Armstrading (R. Gottehrer) Rondor	A&M AMS 7527 (C)
SEE YOU LATER	Arista ARIST 350 (F)
NO SELE CONTROL	
COUNTY JUMP TO THE BEAT	Charisma CB 360 (F)
57/12W Stacy Lattissew (Narada Michael Walden) Warner Broth	ners Atlantic K 11496 (W)
58 Name LiP UP FATTY Stock Plock Plock Toward Magnet	Magnet MAG 175 (A)
59 53 4 Sho Nuff (Sho Nuff/Shamwell/Veal/Calloway) Aviation	Ensign ENY 37 (F)
60 39 10 SILVER DREAM MACHINE David Essex (David Essex) April/Imperial Wizard Songs	Mercury BIKE 1 (F)
61 59 DREAMS 4 Grace Slick (R. Frangipane) Sunbury	RCA PB 9534 (R)
COLLETT HOT LOVE	s Mercury HOT 11 (F)
THEME EDOM THE INVADERS	
63 NEW Yellow Magic Orchestra (H. Hosono) Rondor	A&M AMS 7502 (C)
64 TOCCATA	Virgin VS 355 (C)
00 43 11 Sky (Sky/Clarke/Bendall) Martin-Coulter/Sky Writing/U.	A Ariola ARO 300 (A)
66 41 9 COMING UP Paul McCartney (McCartney) McCartney/ATV	Parlophone R 6035 (E)
67 SOLDIERS SONG Hollies (Mike Batt) Copyright Control	Polydor 2059 246 (F)
68 70 3 ASHES AND DIAMONDS Zaine Griff (Tony Visconti) Automatic	Automatic K 17610 (W)
GO BUBBLES	Zonophone Z 4 (E)
70 DUCHESS	
70 51 5 Genesis (D. Hentschel/Genesis) Hit & Run 74 THERE RUNNING FROM IF (ADISE	Charisma CB 363 (F)
71 Darryl Hall/John Oates (D. Foster) Interworld TOTTERIMY WAY OF THINKING/I THINK IT'S G	RCA RUN 1 (R)
/ Z UB40 (Lamb/UB40) Graduate/New Claims/ATV/Interwo	orld Graduate GRAD8 (E)
73 46 5 U.K. Subs (N. Garratt) Sparta Florida	Gem GEMS 30 (R)
74 58 9 THE GROOVE Rodney Franklin (Buckmaster/Butler) Heath Levy	CBS 8529 (C)
GOLDEN YEARS (LIVE EP)	Bronze BRO 92 (E)
Top 75 compiled for Music Week and BBC based upon 250 from a parent of 450	

AZ(TOP WRITERS)

Ashes & Diamonds
(Zeine Griff),
Becline Griff),
Becline Griff),
Becline Griff),
Becline The Grove
(Treene Marielf, Rudolph),
Body Language (Fuche:Scott)
Breaking The Law
(Tipton:Helford(Downing)),
Bubbles (Kenbovin/Kellette),
Chinatown (Lynott/White
Gorman/Downey),
Christine (Sioux/Savarin),
Coming Up (McCartney),
Crying (Orbison/Meison),
D.a.e.ance (Bird),
Dolla & The Dealer
(Hoyt Axton),
Don't Make Waves
(Findon/Myres/Puzey),
Dreams (S. Delaney),
Duchess
(Banks(Collins/Rutherford), . 30 . 22 . 66 . 2 . 12 48 Don't Make Waves
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Let's Hang On
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Light Up The Night
(Johnson Brothers). 47
Lip Up Fatty (Bad Manners). 58
Little Jeannie
(John/Osborne). 37
Me Myself (I Armatrading). 54
Med Myself (I Armatrading). 54

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SPECIAL PLAYS

DAVID HAMILTON'S SINGLE OF THE WEEK XANADU — Olivia Newton John/ELO

DAVID HAMILTON'S ALBUM OF THE WEEK
CHAIN LIGHTNING — Don McLean EMI INS 3025 (E)

CAPITAL: PEOPLE'S CHOICE
JUMP TO THE BEAT — Stacy Lattisaw
CLYDE: CURRENT CHOICE

DOWNTOWN: MUSIC MOVER
KINGS CALL — Phillip Lynott
FORTH: STATION HIT
THE SAD CAFE — Eagles
LUXEMBOURG: POWERPLAY
XANADU — Oliva Newton-John/ELO
BBC SCOTLAND: SINGLE OF THE WEEK
PREAM STREET ROSE — Gordon Lightfoot

PENNINE: PENNINE PIC
IN THE POCKET — Neil Sedaka
MANX ALBUM OF THE WEEK
OPEN THE DOOR — Pete Townshend

JEROME, STEVE A Song That Never Dies DJM DJS 10941 (C)

AIRPLAY ACTION

Listings exclude last week's Top 40 AERO California Gold Polo 125 (C/CR) AXTUN, HOYT Della And The Dealer Youngblood YB 82 (F) ARMATRADING, JOAN Me Myself I A&M AMS 7527 (C) AMBROSIA Biggest Part Of Me Warner Brothers K17611 (W) ALMOST BROTHERS You'll Never Make It BEACH BOYS Keepin' The Summer Caribou CRB 8663 (C) BAD MANNERS Lip Up Fatty Magnet MAG 175 (A) BOSS Rude Boys RAK 315 (E) BOND, RONNIE It's Written On Your Body Mercury MER 13 (F) BROOKS, ELKIE Why Don't You Say It A&M AMS 7529 (C) BROTHERS, JOHNSON Light Up The Night A&M AMS 7526 (C) COLUMBIA BROS All Shook Up Hotel ROOM 1 (SP) COCKBURN, BRUCE Where The Lions Are RCA FB1786 (R) CHALLENOR, JACKIE Mama WEA K 18207 (W) CRAWFORD, RANDY Last Night Night At Danceland WEA K 17631 (W COSTELLO, ELVIS New Amsterdam F. Beat XX5 (W) CHANDLER, GENE Does She Have A Friend RCA TC 2451 (R) DARTS Let's Hang On Magnet MAG 174 (A) DISTRACTIONS Boys Cry Island WIP 6568 (E) **DOLLAR** Love Street Carrere CAR 148 (W) . DICKSON, BARBARA In The Night Epic EPC 8593 (C) • DUPREE, ROBBIE Steal Away Elektra K 12450 (W) • EXPRESSOS Hey Girl WEA K 18246 (W) • ESSEX, DAVID Hot Love Mercury HOT 1 (F) FEATURES Go Now Double D.D. Dee 3 (A) FLEETWOOD MAC Think About Me Warner Brothers K17614 (W) FITZGERALD, ELLA Every Time Verve 2009 017 (F) FLINT, BERNI Don't Laugh At Me EMI 5069 (E) G FORCE Hot Gossip Jet 183 (C) GRIFF, ZAINE Ashes & Diamonds Automatic K 17610 (W) GENESIS Duchess Charisma CB 363 (F) GRADUATE Ever Met A Day Precision PAR 104 (A) GHOSTS My Town Arista ARIST 347 (F) GAYNOR, GLORIA Ain't No Bigger Fool Polydor 2059 241 (F) HAYWARD, JUSTIN Night Flight Decca F 13888 (S) HARTMAN, DAN Free Ride SKY 8562 (C) HAGAR, SAMMY Heartbeat Capitol RED 1 (E) HOLLIES Soldiers Song Polydor 2059 246 (F) HUANG CHUNG Isn't It About Time Re-Wind RE-WIND 1(P) HALL/DATES Running From Paradise RCA RUN 1 (R) HYMAN, PHYLLIS Under Your Spell Arista ARIST 343 (F) HOLMES, RUPERT Partners In Crime MCA 600 (C) • IAN, JANIS The Other Side Of The Sun CBS 8611 (C) • JACKSON, JOE The Harder They Come A&M AMS 7536 (C) JAGS Party Games WIP 6587 (E) JOEL, BILLY You May Be Right CBS 8643 (C) JOURNEY Any Way You Want It CBS 8558 (C)

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AIRPLAY ACTION	BBC WALES BBC SCOTLAND RADIOTHO	BEACON	CAPITAL	CHADE OTABLE	NAMOLHMOO	HALLAM FORTH	MAHX LUXEMBOURG	LBO NET	PENNINE	ISEA DUTH	T CYES ON
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KANDIDATE I'm Young RAK 316 (E)		ПП									
KINNEY, FERN I Want You Back Atlantic K 79136 (W)											
KENNY, GERARD Fantasy RCA PB 5256 (R)					444						
KNIGHT, GLADYS/PIPS Landlord CBS 8542 (C) KAHN, CHAKA Clouds Warner Brothers K 17617 (W)						++++	1111			1	
KEEGAN, KEVIN England Ariola GOAL 1 (A)	+++++			++++	1111	11111			1		
LATTISAW, STACY Jump To The Beat Atlantic K 11496 (W)					1111				•		
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LEWIS, LEW 1-30, 2-30, 3-35 Stiff BUY 68 (E)					444		444			1111	
LAINE, DENNY Japanese Tears Scratch HS 401 (A)					+H						
LYNOTT, PHILIP King's Call Vertigo SOLO 2 (F) LIGHTFOOT, GORDON Dream Street Rosie Warner Bros K 17637 (W)			1		+						
LEWIS, LINDA That's Love Ariola ARO 231 (A)				1.							
MOTORS That's What John Said Virgin VS 349 (C)											•
MARSH, PETER Don't Be Foolish Polydor			•					-			
MARLY, BOB Could You Be Loved Island WIP 6610 (W)				-	1						
MILLER, FRANKIE So Young So Young Life Chrysalis CHS 2436 (F) NEW MARKETTS Theme From MASH											
NEWTON-JOHN OLIVIA/ELO Xanadu Jet 185 (C)											
NATASHA AND THE DELITES Breaking Down Decca									•		
ODYSSEY Use It Up RCA PB 1962 (R)										•	
O'CONNOR, HAZEL Writing On The Wall A&M AMS 7530 (C)				•						++++	
POLICE The Bed's Too Big A&M AMPP 6001 (C)			•								
PARKER, GRAHAM Stupefaction Stiff BUY 72 (C) PLAIN SAILING Satellite Chrysalis											
QUEEN Play The Game EMI 5076 (E)				•							
ROBERTSON, B.A. To Be Or Not To Be Elektra Asylum K 12449 (W)											
RAFFERTY, GERRY Royal Mile UA BP 354 (E)	•		•	•							
REGENTS See You Later Arista ARIST 350 (F)		1		•			-	1111		1	110
RONSTADT, LINDA Hurt So Bad Asylum K 12444 (W) REDDY, HELEN Take What You Find Capitol CL 16147 (E)									1		•
SNIFF 'N' THE TEARS One Love Chiswick CHIS 129 (E)											
SANTANA Aqua Marine CBS 8469 (C)											
SEGER, BOB Against The Wind Capitol CL 16143 (E)									•	•	
SEDAKA, NEIL Letting To Polydor 2059 248 (F)	•							• •		•	
SAD CAFE Nothing Toulouse RCA SAD 4 (F)	•	-	•	•		1	•	•	• •	••	•••
SPRINGWATER Move A Little Closer Fabulous JC 6 (A) STIFF LITTLE FINGERS Tin Soldiers Chrysalis CHS 2424 (F)	•			•				•			
SPIDER New Romance Dreamland 2090 441 (F)										1	
SISTER SLEDGE Easy Street Atlantic K11455 (W)											
SLICK, GRACE Dreams RCA PB 9534 (R)		1		•			•	1			
SQUEEZE Pulling Mussels A&M AMS 7523 (C)											
SHAKIN' STEVENS Hey Mae Epic EPC 8563 (C)				111				•			
SHO NUFF It's Alright Ensign ENY 37 (F) SHARPE, ROCKY A Teenager In Love Chiswick CHIS 128 (E)							-				
STYX Lights A&M AMS 7528 (C)											
STRANGLERS Who Wants The World United Artists BPX 355 (E)	•			•							
SUMMER, DONNA Sunset People Casablanca CAN 198 (A)											
TAVARES I Don't Want You Anymore										1	
10cc It Doesn't Matter Mercury LOOK 2 (F) TEENA MARIE Behind The Groove Motown TMG 1185 (E)				110	-			• •		1	
THREE DEGREES Star Light Ariola ARO 228 (A)				+++							
THURSTON, BOBBY You Got What It Takes Epic EPC 8544 (C)				1						1. 1. 1.	
TOWNSHEND, PETE Let My Love Atco K 11486 (W)											
VAFORS News At Ten United Artists BP 345 (E)											
UB40 My Way Of Thinking Graduate GRAD 8 (SP)		1111		111							
VALLI, FRANKIE Passion For Paris MCA 572 (C) VOYAGER Sing Out Mountain TOP 54 (R)	<u> </u>	+++								4444	
WAR I'll Be Round MCA 593 (C)			1	111	-			11.	111	1	
WAVES Happy Together Ariola/Hansa AHA 550 (A)										11111	
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MUSIC WEEK MUSIC WEEK MUSIC WEEK





ON SALE THURSDAYS ONLY 25p.

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CLASSICAL

Double first for Chandos

THE PREMIERE recording of a new work for large orchestra by Gerard Schurmann and the debut recording of Lydia Artymiw, a Leeds Competition prizewinner, are two of five classical releases by Chandos Records this month.

Schurmann, the English composer now in his early fifties, is known for his film scores as well as his concert works — he orchestrated Jarre's music for Lawrence of Arabia.

But Six Studies of Francis Bacon for large orchestra is a major concert work of his, and is played on ABR 1011 and on cassette by the BBC Symphony Orchestra conducted by the composer.

composer.
Artymiw, a young American-Artymiw, a young American-born pianist, made a great impression at Leeds in 1978 although she did not win the competition outright, and on ABR 1013, she plays works by Haydn, Mozart, Beethoven and Mendelssohn's 17 Variations Serieuses in F Minor. Another record, of Schumann's piano music, will be released later. The other three releases

The other three releases feature Cantilena — members of the Scottish National Orchestra the Scottish National Orchestra
— playing Six Concertos by
Vivaldi; The Athena Ensemble
playing wind music by Milhaud
and Schumann's Liederkreis
sung by Evelyn Lear
accompanied by Roger Vignoles.
This last release, interestingly,
includes Der Frohe

includes Der Frohe Wandersmann, which has never been recorded before as part of

UK early music group debuts on Harmonia Mun

THE FIRST record initiated by Daniel Michel, Harmonia Mundi's representative in the UK, is released by the company this month.

this month.

It is the first recording made by The Broadside Band, the British early music ensemble, for French Harmonia Mundi, and is entitled Popular Tunes In 17th Century England (HM1039£5.25).

The record features the dance tunes, songs and ballads which the musicians of the day would have played for popular consumption.

The four musicians in the group.

four musicians in the group, my Barlow, Alastair

McLachlan, George Weigand and Rosemary Thorndycraft, all play on Baroque instruments in period style.

Michel signed the group after its highly successful first concert in the Purcell Room last year, though the recording was made in Paris.

"I wanted to make the Harmonia Mundi label a bit more Anglicised," Michael remarks, "and there is very little of this kind of music around."

Further recording projects are currently being considered, but they will probably involve singers — this first disc is all instrumental, with lutes, viols, recorders, penny whistles, and Baroque violins.

RCA's Complete Caruso

AN IMPORTANT new historical project involving the release of a multi-volume set, The Complete Recorded Caruso, is launched by RCA this month. Caruso sounds clearer than ever before by courtesy of a new computer processing system, the Soundstream Computer Process, which is a new

concept in computer restoration.

Volume 4 is the first to be released, and contains popular arias from Italian opera including Vesti la Giubba from Leoncavallo's I Pagliacci — the first-ever - plus Che Gelida Manina from La Boheme and the Pearl

Although the selection for this volume involves well-known Caruso product thus inevitably making it the best-seller of the complete set, other volumes will have some material never before released. Volume 4 (one record/cassette) is issued on RL 12766 and retails at £4.99.

NYPO disc on Decca

THE NEW York Philharmonic is due to appear in Britain in August THE NEW York Philharmonic is due to appear in Britain in August, both at the Royal Festival Hall and at the Edinburgh Festival, and to prepare for it, Decca is releasing its first record by this orchestra.

The NYPO plays Berlioz's Symphonic Fantastique, and although there are many competitors, this version should be in demand because lite the light distribute according to the record.

there are many competitors, this version should be in definand because it is the first digital recording of the work.

It is conducted by Zubin Mehta, which explains Decca's sudden involvement with this orchestra which otherwise works mainly for CBS. Mehta, who has a long-standing association with the British company, took over as principal conductor from Bernstein last

The release (SXDL/K 7512 £5.99) is supported by a new Mehta poster, extensive local radio promotion, and advertising including spots in the national press.

spots in the national press.

A second major Berlioz release this month comes from Philips. It is the second recording made by Dame Janet Baker of La Mort de Cleopatre and is coupled with Herminie. Dame Janet originally sang Cleopatre for Decca in 1969 under Gibson, and the record remains in the catalogue. But now she has recorded it again with Colin Davis, and it is released on 9500 683/7300 778 at £5.45 and £5.60 respectively. respectively.

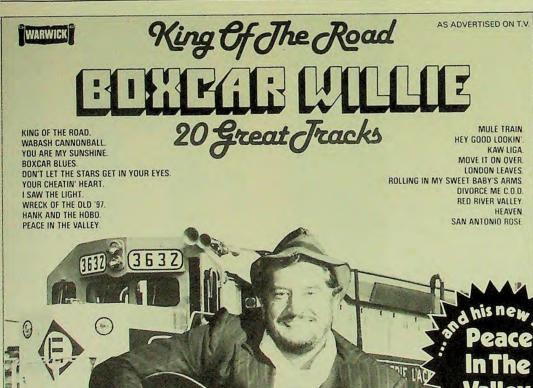
More Archiv Privilege

THE MID-PRICE Archiv-Privilege label which retails at £2.95 for records and £3.25 for cassette, has well since the first recordings were issued in March, and DG is now following up with a further eight releases.

They cover a range of Baroque They cover a range of Baroque and classical music, including Bach Cantatas (Ein Feste Burg and Wachet Auf, 2547 024, performed by the Choir of St Thomas's Leipzig, the Leipzig Gewandhaus Orchestra under Erhard Mauersberger), Tartini/Nardini Violin Concertos played by Eduard Melkus and the Cappella Academics (2547 027), and Mozart's Concertos (2547 027), and Mozart's Concertos for Flute and Oboe with the soloists Hans-Martin Linde, flute and Heinz Holliger, oboe, (2547 015).

CHRISTOPHER HOGWOOD and Jaap Schroder have always maintained that the same level of revelation which occurred when they played Mozart on period instruments in period style would apply equally to composers of the first two decades of the 19th

And now Decca is making it possible for us to discover what Schubert's music sounded like when it was first played when Schroder and Hogwood combine to play Schubert's Three Violin Sonatas (DSLO 565 £5.50).



'BOXCAR IS BOX OFFICE MAGIC

Country Music Round-up May 1980

The smash hit of the International Festival of Country Music at Wembley, Boxcar Willie's latest album 'King of the Road', is going to be huge.

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MUSIC WEEK MUSIC WEEK

The new single EMI





Go Feet FEET 2 **EMI 5065 WEA K 1829** (IF LOVING YOU IS WRONG) I DON'T WANT TO BE RIGHT MIRROR IN THE BATHROOM
The Beat THE SCRATCH SANCTUARY Iron Maiden 26 11 40 34 **RAK 310 CBS 8536** Casablanca CAN 194

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THEME FROM MASH The Mash

A MILESON (SILVERY)	N THE NIGHT Buthara Dickson Epic EF	WRITTEN ON YOUR BODY Ronnie Bond Mercury	PULLING MUSSELS
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Week-ending June 14, 1980 O MILLION (PLATINUM)

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DEM 15	Barbara Dickson	Epic EPC 8593
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5 73	SEE YOU LATER Regents	Arista ARIST 350
56 54	NO SELF CONTROL Peter Gabriel	Charisma CB 360
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Vertigo LIZZY 6

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30

Polydor POSP 93

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WHAT'S ANOTHER YEAR

Johnny Logan

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RAT RACE/RUDE BUOYS OUTA JAII

LET'S GET SERIOUS

WE ARE GLASS

Jermaine Jackson

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BACK TOGETHER AGAIN Roberta Flack/Donny Hathaway

14

NO DOUBT ABOUT IT Hot Chocolate

OVER YOU

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FUNKY TOWN

Don McLean CRYING

HOLD ON TO MY LOVE Jimmy Ruffin

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Motown TMG 1183

PLAY THE GAME

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Dexy's Midnight Runners **NEW AMSTERDAM**

17

Mercury MER 9

Elvis Costello

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Epic EPC 8384

SHE'S OUT OF MY LIFE Michael Jackson

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D-A-A-ANCE

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YOU GAVE ME LOVE

Crown Heights Affair

LITTLE JEANNIE Biton John	Rocket XPRESS 32	62 ITEM HOT LOVE David Essex
FOOL FOR YOUR LOVING Whitesnake	United Artists BP 352	63 CLETY FHEME FROM THE INVAD
WHO WANTS THE WORLD Strangiers	United Artists BP 355	64 CLEW SLEEPIN' ON THE JOB
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Orchestral Manoeuvres In The Dark

MIDNITE DYNAMOS

LET'S GO ROUND AGAIN

Average White Band

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MESSAGES

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RCA AWB 1

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RCA PB 9534

ABM AMS 7502

Virgin VS 355

Vriola ARO 300

29 BEI	YOU'LL ALWAYS FIND ME IN THE KITCHEN AT PARTIES Jona Lewie	HEN AT PARTIES Stiff BUY 73
	BEHIND THE GROOVE Teena Marie	Motown TMG 1185
BR sp	BREAKING THE LAW Judas Priest	CBS 8644
EVER Korgis	EVERYBODY'S GOT TO LEARN SOMETIME Korgis	AE Riatto TREB 115
Elect	I'M ALIVE Electric Light Orchestra	Jet 179
32 SUE	SUBSTITUTE Liquid Gold	Polo POLO 4
35 Sieu	CHRISTINE Siouxsie & The Banshees	Polydor 2059 249
28 Po	POLICE & THIEVES Junior Murvin	Island WIP 6539
20 JU	JUST CAN'T GIVE YOU UP Mystic Merlin	Capitol CL 16133
25 31 TV	TWILIGHT ZONEITWILIGHT TONE Manhattan Transfer	Atlantic K 11476

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Automatic K 17610

ASHES AND DIAMONDS
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Polydor 2059 246

Parlophone R 6035

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66 41 COMING UP Paul McCartney

Epic EPC 8349 Asylum K 12449

DON'T MAKE WAVES

B. A. Robertson

Ariola ARO 300

Zonophone Z 4

Charisma CB 363

RCA RUN 1

Gem GEMS 30 **CBS 8529**

Bronze BRO 92

Top 75 compiled for Music Week and BBC based upon 280 from a panel of 450 conventional record outlets by the British Market Research Bureau Ltd.

GOLDEN YEARS (LIVE EP) Motorhead

MAY WAY OF THINKING/I THINK IT'S GOING TO RAIN
Graduate GRAB 8

MATTY Barryl Hall/John Dates



ACKSON BAND

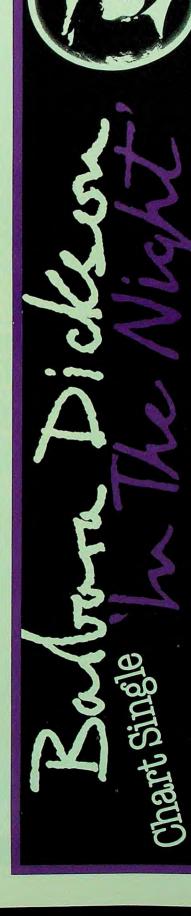
THE HARDER THEY COME

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Chrysalis Records and their first single, Sleepwalk/Waiting (CHS 2441) is released on June 20. Their 2441) is released on June 20. Their new album, which the band are co-producing with Connie Planck, is scheduled for July release. THE PHOTOS' debut album is

THE PHOTOS' debut album is released by Epic this week, co-inciding with live dates around the country. Enclosed with the album, called The Photos, will be another LP issued in a limited-edition run, The Blackmail Tapes, the first recorded work from the band done in a two-track parage, studio in in a two-track garage studio in Evesham.

THE ORIGINAL Mirrors are currently touring Europe as support act to Roxy Music. On July 13 they play their own gig at the Montreux Festival.

MARVIN GAYE, who starts his UK tour this week — delayed for several days so that he could complete his next album — will headline a charity concert at the Lakeside Country Club, Frimley in Surrey on July 8.

A PLEASANT young chap is singer/songwriter Jeremy Taylor but his songs seem to cause a stir, having been banned in South
Africa, shunned by BBC Radio and
heckled recently by trade unionists
on a Tyne Tees TV show, but BBC
TV seem to have faith in him and his six week series on BBC-1, also featuring Telephone Bill And The Smooth Operators plus an impressive list of guests, comes to an end next week. His Pye single Ag Pleez Deddy is still available

ews in Pellerin's new Aavalanche label wants "quality, not quantity"

A NEW label makes its UK debut during June Aavalanche Records, part of European-based AARIANA music operation, aims to provide "music for the people" while at the same discovering promoting new musical

AARIANA — Aquarius Aavalanche Records International Artists Network Association — is headed up internationally by Jean-Claude Pellerin, one of the continent's top music promoters, and record producer Jean Van Loo. In charge of the UK operation will be Rosemary Schmueker, previously with EMI International, while Paul Murphy returns to the UK recording

CASABLANCA ARTISTS Captain & Tennille visited London recently for a brief promotion tour and, at a champagne breakfast reception hosted by Pye/PRT, were presented with silver discs for sales of their last single, Do That To Me One More Time. The singing couple are pictured with another well-known theatrical couple, Sir John and Lady Mills, and Radio One disc jockey

Industry to be responsible for Aavalanche's A&R.

The company's biggest international success to date has been with Patrick Hernandez whose Born To Be Alive disco hit last year sold 12 million copies worldwide.

Pellerin says: "It is not quantity to be a control of the part of the

that we are interested in, but quality.

Our aim to provide what the record buyers want and there will be a concentrated promotion campaign on every record. It is easy to throw success away by employing idiotic hype tactics. The most important

hype tactics. The most important thing is to establish ourselves as a record company with credibility."
He added: "We are not really looking for one-off deals although they will be considered. What we do have is a long-term policy and, if we are behind an artist, then we shall remain behind them and put every effort into establishing their success."

Paul Murphy, who gave first

Paul Murphy, who gave first recording chances in the UK to such names as Tony Monopoly, The Enid and Child, while also having success with European singer Freddy Breck, Candlewick Green and Jig Saw, said: "With Aavalanche we intend to said: "With Aavalanche we intend to similarly develop talent, but we won't go into anything without having done a market test first. There is a lot of pessimism in the record business generally, but we believe that music is still an important part of people's lives." Pellerin added: "The AARIANA group is represented in all the major record markets and we are a tightly-



JEAN-CLAUDE PELLERIN

knit organisation of creative people. Promotion between all our international offices is very tightly co-ordinated."

First release from Aavalanche in the UK will be Tristar's TV's Okay and Siggi Freud's I'm Sick And Tired Of All That Disco Music, and two other singles are lined up for release. In addition Patrick Hernandez, whose previous UK product has been released through Gem Records, will transfer to the

A distribution deal with a major record company is expected to be signed within a few days. Aavalanche Records is based at 4a Newman Passage, Newman Street, W.1. (Tel: 580-7118/9).

Gill finds his past is catching up with him

WHEN YORKSHIRE songwriter Geoff Gill switched on TV to watch the Little & Large show several the Little & Large show several weeks ago, he was just in time to catch Boney M performing a song that sounded very familiar to him. In fact the number, My Friend Jack, had been written by Gill some 13 years earlier and had been a European million-seller for the band that he was then playing in called that he was then playing in, called Smoke.

That was the first time Gill realised that Boney M had covered the song. It was their last single and included on the Magic Of Boney M album.

M album.

The news co-incided with similar events across the Atlantic — another song, Heartbreaker penned by Gill and his partner Cliff Wade, three years ago — became a Top 30 hit on Chrysalis for Pat Benatar. And now a third Gill/Wade song, The Woman I'm Supposed To Be, which again dates back three years, has been recorded by Tina Turner.

Gill heads GGA Music — Geoff Gill Associates — based in Saddleworth, West Yorkshire. Together with Cliff Wade he has set up a writers workshop, aimed at fostering new talent and providing facilities for songwriters who lack them at home. One such composer,

them at home. One such composer, Paul Rafferty, has already had one

song, For The First Time, recorded by Jose Feliciano.

Gill started his music business career at the age of 15 when he arrived in London as a member of Smoke. He penned My Friend Jack, which was banned in the UK because of its lyrical connotations, but was a huge European hit. After living for some time in West Germany, he returned to the UK to work in production at Morgan Studios, as well as having a production deal with BASE with BASF.

After signing a publishing deal with DJM, Gill and Wade started working with rock singer Jenny Darren — who recorded the original versions of Heartbreaker and The Woman I'm Supposed To Be. Neither were hits however, first time

Currently Gill is producing former

Currently Gill is producing former Eurovision winners Teach-In for CBS worldwide.

"There have been several personnel changes and they now have a heavy kind of Abba sound. We have put six tracks down at Strawberry Studios and CBS in Holland (where the band originate from) have already picked up three from) have already picked up three as singles."

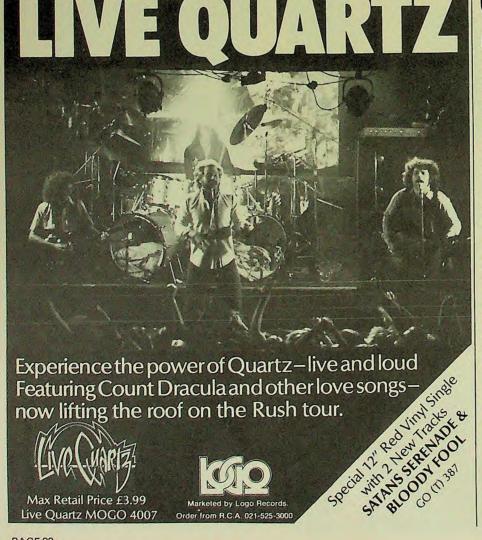
Gill and Wade also have songs

appearing on solo albums being recorded by Mac and Katie Kassoon.

Ram Jam Band returns

FOLLOWING THE success of the Dexy's Midnight Runners' hit Geno, dedicated to their former frontman Geno Washington, the Ram Jam Band are back again, reformed by original Ram Jammer guitarist Pete Gage.

The band, who have signed a worldwide publishing agreement with Chrysalis Music, begin a tour this month and are currently discussing a new recording deal with several record companies.



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TIP SHEET

Edited by SUE FRANCIS (Tel: 439-9756)

Blues Band's indie label in search of distribution deals

THE BLUES Band was formed when some talented and creative people decided to get a group together. Now their idea has been taken a stage further with the amalgamation of the band's writers and artists into Cool
King Records and Cool King
Music, led by Ray Williams,
Tom McGuinness and Lou Stonebridge.

This new independent label is looking for distribution deals for the UK and selected territories. Cool King Music is also free for sub-publishing outside of Britain, and later this month The Blues Band will

later this month The Blues Band will be showcasing in New York and looking for a US label.

Cool King Records is a production label which includes artists Dave Kelly (combining his solo work with that of guitarist and vocals in The Blues Band) and Stonebridge McGuinness (Lou Stonebridge of The Dance Band and producer of The Blues Band, and Tom McGuinness of The Blues Band), who have already had a minor hit on RCA with Ooce Baby. Williams RCA with Ooee Baby. Williams explains: "We're looking for an outlet for all the potentially viable product that we find around. We are stifled if we have to make individual deals for each artist. Based on our current involvements, I would anticipate putting out six to eight anticipate putting out six to eight singles a year with a couple of albums. Naturally this is flexible depending on the success of the singles. We've already recorded a single, Makin' Whoopie, with Dave Kelly. Specifically, we want a company strong in distribution and marketing." marketing."

Cool King Records is also seeking



RAY WILLIAMS

distribution in areas where their

distribution in areas where their artists, through The Blues Band, have already proved themselves popular. Outside of Britain, these are Germany, Scandinavia, the Benelux countries, Australia and New Zealand.

Cool King Music is administered in Britain by Heath Levy as is Ray Williams' Gas Songs. Outside though, the two companies are amalgamating. Gas Songs has some 400 songs in its catalogue and Cool King Music's includes material by Dave Kelly, Tom McGuinness, Lou Stonebridge, Gary Fletcher (The Dave Kelly, Tom McGuinness, Lou Stonebridge, Gary Fletcher (The Blues Band) and Steve Gurl (The Charlie Fawn Band). Cool King Music is available for sub-publishing worldwide, excluding the UK. The Blues Band's debut album, Official Blues Band Bootleg Album,

was in the charts for over three months and is still selling. The band is signed to Arista Records exclusive of USA/Canada, Scandinavia and Japan.

Japan.
Contact: Cool King Music, 184
Regent Street, London W1. (01) 439
7731. In New York (for The Blues
Band) c/o Steve Jensen, ICM (212)

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19th WINTER GARDENS, CLEETHORPES.

20th MUSIC MACHINE, LONDON.

21st MUSIC MACHINE, LONDON.

23rd MARQUEE CLUB, LONDON.

24th ROCK GARDEN, MIDDLESBROUGH.

26th MINERS WELFARE CLUB, HUCKNALL.

27th SWANSEAUNIVERSITY.

28th WESTRUNTON, PAVILLION.

Irish acts up for grabs

IN THE wake of Ireland's success in the Eurovision Song Contest, Todd Lutterodt feels that many English companies will be on the look out for Irish musical talent.

Flirts get serious

THE FLIRTS, a three girl vocal harmony group, are looking for a producer to work with them on their next single. Formerly signed to Magnet, The Flirts' line-up is Berry and Jackie Burns, two American sisters who live in England and lead vocalist,

Denise Spooner.

Their first single, He's the Kind of Boy You Can't Forget, released last autumn, received strong airplay on many stations including Radio 1. Contact The Flirts on (01)408 0007.

His company, December Songs, has material by Dan McGann, an Irish singer/arranger/composer which includes a six-minute opus called Cleopatra.

"Recording artists or producers can have a cassette of this number which is in the MOR/disco style. Also on the tape are two pop ballads â la Barry Manilow," he says.

Lutterodt is also seeking a recording deal for McGann and a vocalist and agent for a six-piece, bi-

vocatist and agent for a steplect, racial, funk-ska-rock group Majority. Contact Todd Lutterodt, December Songs, 42 Park View Road, Neasden, London NW10 1AL. (01)450 5987.

A showcase album for South Yorkshire bands

DONCASTER-BASED Future Earth Records has released a compilation album, Logical Steps, featuring eight bands from their area and retailing for £3.99. David Moffitt, label manager says: "We are looking for licensing and distribution for the label. At the moment we distribute ourselves in South Yorkshire and our records are available by mail order." Yorkshire and our records are available by mail order. The bands featured are The Uncool Danceband, The Diks, Richard and the Taxmen, The B.T.P. Folders, B. Troop, The Shy Tots, Deemus Mint and Hobbies of Today.

In May, Future Earth released three singles, Beam Me Up, by Ska band Demmus Mint, Now We're Thro/Honey Please Don't Go by Richard and the Taxmen and Radio by The B.T.P. Folders. In the heavy metal category, the label has recorded a Mansfield rock band, Limelight and released a single, Metal Man.

Metal Man.

"We are a new company," stresses Moffitt, "whose intention is to put

"We are a new company," stresses Moffitt, st the next regional centre of
South Yorkshire on the map and establish it as the next regional centre of
South Yorkshire on the map and establish it as the next regional centre of
South Yorkshire Earth Records, 15 Darrington
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Capitol EST 12069	DANGER ZONE Sammy Hagar	83
□ K-Tel NE 1072	GOOD MORNING AMERICA Various	15
Polydor POLD 5031	TELL ME ON A SUNDAY Marti Webb	21
Motown STML 12127	LET'S GET SERIOUS Jermaine Jackson	32
Vertigo QUOTV 1	TWELVE GOLD BARS Status Outo	16
• RCA RL 25296	SOMETIMES WHEN WE TOUCH Cleo Laine/James Galway	17
K-Tel NE 1074	WAGIC REGGAE Various	22
O A&M AMLH 64792	REGGATTA DE BLANC Police	20
Whitfield RRTV 1	GREATEST HITS Rose Royce	12
Virgin V2168	Original Soundtrack	33

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Safari IEYA 666	THE BLUE MEANING Toyah	MEN
• Epic EPC 84088	BARBARA DICKSON ALBUM Barbara Dickson	36
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• Real RAL 3	PRETENDERS Pretenders	48
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42

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DOWN TO EARTH Rainbow

67 66

20 HOTTEST HITS
Hot Chocolate

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RAK EMTV 22

EMI EMC 3310

GTO GTLP 041

CBS 10019

Polydor POLD 5023

BEIL REMITE LOG

43

	Island ILPS 9605	United Artists UAK 30298	IY HATHAWAY Atlantic K 50696	EMI EMC 3330	Safari IEYA 666	Epic EPC 84088	United Artists UAG 30300	Real RAL 3
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Chrysalis CDL 1192

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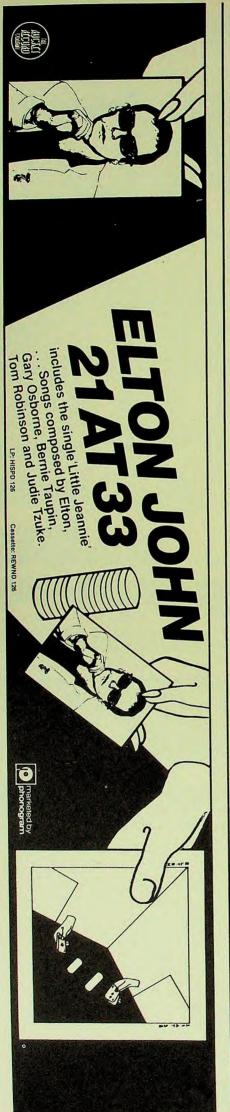
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Chrysalis





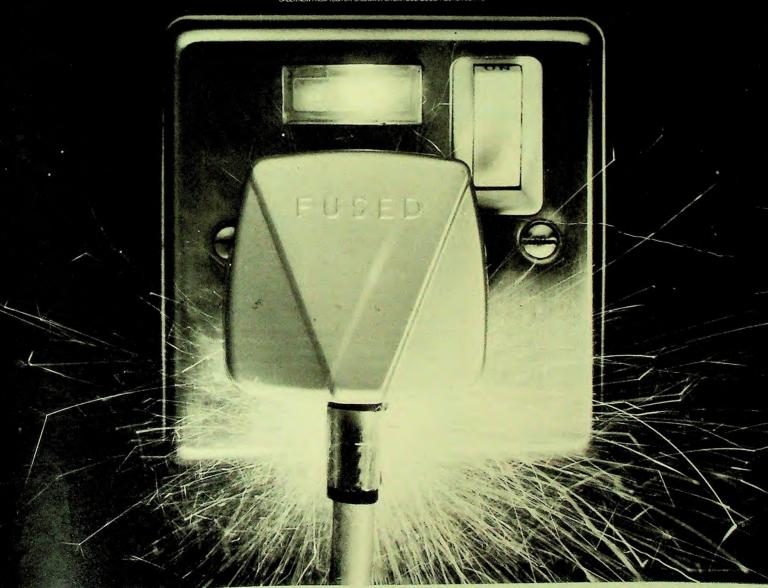


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BROWNE, Tom
CANNON, Freddy
CANNON, Freddy
CHANGE
COCHRANE, Mal
CDAMED Floud
CRETONES
DEAD KENNEDYS
DIAL, Tony/Silouette Thtre Y
ESSEX, DavidT
FAME, Georgie
FLASH AND THE PAN
FOTOGLOW
GOMEZ, Ray
HOWE, Catherine
INVISIBLE MAN'S BANDA
ISLEY BROTHERSD
JACOBS, Debbie
JAYNI AND THE LIMIT
JEROME, Steve
KOOL AND THE GANG
LANGER, CliveA

AC

A LOVER'S HOLIDAY, The Glow Of Love, CHANGE. WEA K 79141T (W) A SONG THAT NEVER DIES, Token, STEVE JEROME. DJM DJS 10941

L NIGHT LONG, Orange Blossom Special, JOE WALSH/GILLEYS 'URBAN COWBOY' BAND, WEA K

79146 (W)
L NIGHT THING, Instrumental,
INVISIBLE MAN'S BAND. Island

NVISIBLE MAN'S BAND. Island
WIP 6571 (E)
ALL OVER NOW, Lovely Evening, CLIVE
LANGER. F. Beat XX4 (W)
AND THE CRADLE WILL ROCK,
Everybody Wants Some, VAN
HALEN. Warner Brothers K 17645

(W)
ANYONE WHO HAD A HEART, Youth
Man/ Marcus Garvey Words/Africa,
GLEN BROWN AND OTHERS.
Kingley Sounds HUPTU 3/4

Kingley Sounds HUP1U 3/4
(Kingley)

CALIFORNIA GOLD, Summer Girls,
AERO. Polo 5/ 125 (C/CR)

COMING DOWN FROM LOVE, Open
Your Eyes, BOBBY CALDWELL. TK
TKR 7577 (C)

COMPUTER, Ministry Of Space,
MICROBES. DJM DJS 10944 (C)

COST OF LOVE, Ways Of The Heart,
CRETONES. Planet K 12454 (W)

DF

DF

DALLAS, Knots Landing, FLOYD CRAMER. JR 1 (R)
DARTH VADER/YODA'S THEME, The Force, MECO. RSO RS 10 38 (F)
DELICIOUS/GONE WRONG, Favour, BIM. Swerve SKID 001 (W)
DON'T SAY GOODNIGHT IT'S TIME FOR LOVE, Instrumental, ISLEY BROTHERS. Epic EPC 8664 (C)
DON'T WANNA GET DRAFTED, Ancient Armaments, FRANK ZAPPA. CBS 8652 (C)
FOR A WHILE, A Curious Feeling, TONY BANKS. Charisma CB 365 (F)
4th OF JULY, I Like Girls, NICK SHERRIF. Charisma CB 367 (F)
FLYAWAY, Blackmail, WILD HORSES. EMI-5075 (E)
FUNKIN' FOR JAMAICA, Her Silent Smile, TOM BROWNE. Arista ARIST 12:357 (F)

GH

GOING BACK, How Does Love Feel, CATHERINE HOWE. Ariola ARO 232

CATHERINE HOWE. Ariola ARO 232
(A)
HANGIN' OUT, Open Sesame, KOOL
AND THE GANG. Delite KOOL 9 (F)
HEAVEN CAN WAIT/LONG TIME
LONELY, Crash 'N' Burn/Hearts,
THE ALWOODLEY JETS. Look
LKEP 6521 (P)
HEY PUNK ROCKER!, At The Disco
Down, FREDDY CANNON. Hot Rock
HR45 003 (P)
HIGH ON YOUR LOVE, I Can Never
Forget A Friend, DEBBIE JACOBS,
MCA 597 (C)
HOLDING ON TO LOVE, Gone Wrong
Song, DENNIS WATERMAN. EMI
5079 (E)
HOLIDAY IN CAMBODIA, Police Truck.

HOLIDAY IN CAMBODIA, Police Truck, DEAD KENNEDYS, Cherry Red CHERRY 13 (SP)

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TZUKE, Judie.
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VAN HALEN WALSH, Joe
WASHINGTON, Geno
WATERMAN, Dennis WHISPERS
WHITE SOXX.
WILD HORSES.
ZAPPA, Frank

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A - Pye, C - CBS, W - WEA, E - EMI, F PolyGram, H - H. R. Taylor, L - Lugtons, R RCA, S - Selecta, X - Clyde Factors, Z Enterprise, CR - Creole, P - Pinnscle, RT Rough Trade, SH - Shannon, Q Charmdale, G - Lightning, SP - Spartan, FP Faulty Products.

OHUMPTY DUMPTY/MADNESS, Tom Hark/Whole You Baby, GEORGIE / FAME. RSO 22 52 136 (F)

I CAN'T HELP MYSELF, Let Me Know,

I CAN'T HELP MYSELF, Let Me Know, AXE MCA 611 (C)
I'LL DO IT FOR YOU, The Lights Of Rio, JOHNNY MATHIS. CBS 8696 (C)
IT'S MY PARTY, Bad News, JAYNI AND THE LIMIT. Scope SC 12 (W)
IT'S TIME (CHAPTER 3), Mouse In A Maze, SAGA. Polydor 2095 246 (F)
JO JO, Do Like You Do In New York, BOZ SCAGGS. CBS 8740 (C)

KL

KENNY AND LISA, Human Race, NEIL INNES. Polydor 2059 247 (F) KING OF THE WORLD, Mayday, SHEILA AND B. DEVOTION. Carrere

SHEILA AND B. DEVOTION. Carrere CAR 150T (W) LAUGH AT ME, Jimmy Brown, P. STRIDE/J. PLAIN. Beggars Banquet BEG 41 (W) LOVE IN THE HEAD, Free Of Love, AGONY COLUMN. Back Door DOOR 8 (F)

MN

MAGGIE'S FARM/AIN'T IT TOUGH, Diddy Wah Diddy/Back Door Man, THE BLUES BAND, Ariola BOOT 2

(A)
MEDIA MAN, Make Your Own, FLASH
AND THE PAN, Ensign ENY 39 (F)
MONDAY MONDAY/I SAW HER
AGAIN, California Dreamin'/Creeque
Alley, MAMAS AND PAPAS.

AGAIN, California Dreamin'/Creeque
Alley, MAMAS AND PAPAS.
MCA 601 (C)
MY GIRL, (Olivia) Lost And Turned Out,
WHISPERS. Solar SO 8/SO 128 (R)
MY WAY OF THINKING, I Think It's
Going To Rain Today, UB40.
Graduate GRAD 8 (SP)
MYSTERY TRAIN, Rock A Bye Boogie,
CHUCK FOWLER BAND. Rockburgh
ROCS 227 (A)
NIGHT DRIVE, The Apartment,

ROCS 227 (A)
NIGHT DRIVE, The Apartment,
GIORGIO MORODER. Polydor
POSP 134 (F)
NOTHING BUT A TEASE, All I Need Is
Rock 'N' Roll, T. FORD. Splash SP

QR

103 (A)

QUE SERA SERA/HI HI HAZEL, You Got
Me Hummin'/Different Strokes,
GENO WASHINGTON. Flashback
FBEP 103 (A)
READY FOR ACTION, Crazy And Youth,
ON THE AIR. WEA K 18242 (W)
ROUND IN CIRCLES, Reggae Music Of
Today, ERROL ROSS. Carrere CAR
149 (W)

RHYTHM AND CHIPS, Don't Play The Disco, AD 2000, Eagle EGL 007 (Eagle)

ST

SANCTUARY, She's A Magazine/Chick Musik/Magazine Musik, MUSIK, GTO GT 275 (C)

STAND UP FOR YOURSELF, Schooldays, STEVE VOICE WITH REVOLVER. Red Bus RBUS \$3 (A) STARDANCER, 1999, LUCIFER'S FRIEND. Elektra K 12428 (W) SUMMER IN THE CITY, West Side Boogie, RAY GOMEZ. CBS 8659 (C) TAKE WHAT YOU FIND, Love's Not The Question, HELEN REDDY. 12 Capitol CL 16147 (E) THE CHOICES YOU'VE MADE, Ladies Night, JUDIE TZUKE, Rocket XPRES 31 (F) THE GIRL IN ROOM 429, Maybe I'm A Fool, MAL COCHRANE. RCA PB 5228 (R) THE RACE, SUZUKI WARIORD, DAVID ESSEX. Mercury BIKE 2 (F) THEME FROM MASH, Happy Days, NEW MARKETTS/INCOGNITO. HHO HH 149 (A)

V W

VERSAILLES, Versailles, WHITE SOXX. MCA 595 (C) WATERFALLS, Check My Machine, PAUL McCARTNEY. Parlophone PAUL N R6037 (E)

R6037 (E)
WE WERE MEANT TO BE LOVERS, Beg
Borrow Or Steal, FOTOGLO. 20th
Century TC 2446 (R)
WHO SHOT J.R., Oil Bubbles, T. R.
DALLAS. Youngblood YB 90 (F)
WILL YOU LOVE ME TOMORROW,
Catch Me, Catch Me If You Can,
BROTHERHOOD OF MAN. Dazzle
DAT S3 (A)

XANADU, Fool Country, OLIVIA NEWTON JOHN/ELO. Jet 185 (C)

YOU KEEP COMING ROUND, Solo/End
Of The World, TONY DIAL AND
SILOUETTE THEATRE. Silouette
ABE 1 (A)

ALBUM

ASHE, Oscar/Frederic Norton 31
A SIMAD 19
DEACH BOYS 7
BEACH BOYS .7 BLACK STALLION .25 BLUE NOTE SAMPLE VOL. 3 .26
BLACK STALLION
BLUE NOTE SAMPLE VOL. 320
BROKEN HOME30
CASH, Rosanne
CAVALIERE, Felix
CASH, Rosanne 1 CAVALIERE, Felix 16 CAVENDISH DANCE BAND 24
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COODER, Ry
CURRIE, Cherie & Marie
CLITLER Adge/Wurzels 14
DUFFO 23 FIELDS, Gracie 14 GAYLE, Crystal 26 GIPL CENTROL 5
EIEI DS Gracie
GAVI E Crystal
GIRLS SCHOOL5
CODARD Vie
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GUNELLA, Nat & His Georgians 31
GOODHAND-TAIT, Phillip
GRONENPHAL, Max
HAGAR, Sammy
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JOE PERRY PROJECT
KISS22
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METRO MILLER, Frankie MILLER,

WHITESNAKE

ARIOLA ARI 5036 Touch RIGHT OR WRONG ARL 5059 Rosanne Cash

2 ASYLUM/FULL MOON (WEA) URBAN COWBOY K 99101 Original Soundtrack

3 BLACK LION (LOGO)
ONE DAY I MET AN AFRICAN
Humphrey Lyttelton BLP 12199

4 BRAIN (LOGO) **ROCK ON BRIAN** 0040 119 Various LIVE

Klaus Schulze 0080 048

BRO 525 (TC 525) Girls School

6 CBS
KILLER WATTS
Killer Watts
KWE 1
LET THE MUSIC DO THE TALKING
LET Perry Project
84215 Joe Perry Project VOLUME

Ray Gomez

7 CAPITOL (EMI)
GIRLS ON THE BEACH
The Beach Boys
CAPS 1037 (TC-CAPS 1037)
RUNNERS IN THE NIGHT
Desmond Child & Rouge
MESSIN' WITH THE BOYS
Choice & Marie Currie

MESSIN' WITH THE BOYS
Cherie & Marie Currie
E-ST 12022 (TC-ST 12022)
MYSTIC MERLIN
Mystic Merlin
E-ST 12047 (TC-E-ST 12047)
TAKE WHAT YOU FIND

Helen Reddy E-ST 12068 (TC-E-ST 12068) DANGER ZONE

Sammy Hagar E-ST 12069 (TC-E-ST 12069) CARFFUL The Motels

E-ST 12070 (TC-E-ST 12070) 8 CASABLANCA (PYE) MOUTH TO MOUTH Lipps Inc.

NDLP 7197

9 CHARISMA DEFECTOR Steve Hackett CDS 4018

THE GAME'S UP Sniff 'N' The Tears CWK 3014 (TC-CWK 3014)

11 CHRYSALIS EASY MONEY Frankie Miller MAX Max Gronenphal CHR 1268 CHR 1278

12 COLUMBIA (EMI) The New Swingle Singers SCX 6631 (TC-SCX 6631)

13 ELEKTRA/ASYLUM (WEA) LONG RIDER Ry Cooder K 56826

14 EMI EMOTIONAL RESCUE The Rolling Stones CUN 39111 (TC-CUN 39111) FUTURE IMPERFECT
Metro EMC 3334 (TC-EMC 3334)
QUEEN QUEEN
Queen EMC 3338 (TC-EMC 3338)
ADGE CUTLER'S CIDER DRINKING

ADGE CUTLER'S CIDEN DAMADES CUTLER'S CIDEN DAMADES CUTLER'S CIDEN DAMADES CUTLER'S CIDEN DAMADES CUTLER'S SAGE CUT Various
THIS IS THE FIFTIES
THIS 13 (TC-THIS 13)

Tom Robinson ZONO 102 (TC-ZONO 102)

15 EMI STUDIO TWO Manuel & Music Of The Mountains TWOD 2003 (TC-TWOD 2003) 16 FPIC (CBS)

CASTLES IN THE AIR
Felix Cavaliere
PHOTOS 83817 PHOTOS 5 Photos

GUN 1

17 GUNDOG (SPARTAN) GOOD OLD PHIL'S Phillip Goodhand-Tait

18 ILLUMINATED (PINNACLE) JAMS 2 The Teardrops

19 ISLAND (EMI) ILPS 9611

Aswad THREE INTO ONE ILPS 9614 (ZCI 9614) Ultravox ILPS 9
JAH JAH WAY
Vivian 'Yabby U' Jackson ILPS 9615

PRISONER IN THE STREET
Third World ILPS 9616 (ZCI 9616) Third World
TERRAFORM Randy Vanwarmer ILPS 9618 (ZCI 9618)

20 LOGO LIVE QUARTZ MOGO 4007 Quartz

21 MCA WHAT'S THE MATTER BOY Vic Godard MCF 3070

22 MERCURY (PHONOGRAM) LOVE IS A SACRIFICE Southside Johnny 9111 081 (MC 7142 747)

KISS UNMASKED 6302 032

23 PVK THE DISAPPEARING BOY Duffo

24 TRANSATLANTIC (LOGO) ENCORE Cavendish Dance Band TRS 102

25 UNITED ARTISTS TROUBLE **UAG 30305**

Whitesnake BLACK STALLION Original Motion Picture Soundtrack UAG 30306

26 U.A. CRYSTAL GAYLE Crystal Gayle LBR 1014 (TCR 1014) JAZZ FILE LBR 1020/1029

Various LBR BLUE NOTE SAMPLE VOL. 3 UALP 21 Various 27 VIRGIN THE IMMEDIATE STORY

V 2165 Various 28 WARNER BROTHERS (WEA) ROADIE Original Soundtrack K 66093

29 WAVERLEY (EMI) A TRIBUTE TO JIMMY SHAND: THE FIRST 46 YEARS GLN 1017 (TC-GLN 1017)

30 WEA BROKEN HOME

K 58148 **Broken Home** 31 WORLD (EMI)

GEORGIA ON MY MIND — 1935-1941 Nat Gonella & His Georgians CHU CHIN CHOW — A MUSICAL TALE OF THE EAST

Oscar Ashe/Frederic Norton WRS 1007 VETERANS OF VARIETY SH 357

Various JEAN SABLON AVEC DJANGO REINHARDT 1933-1936

SELECT SINGLES

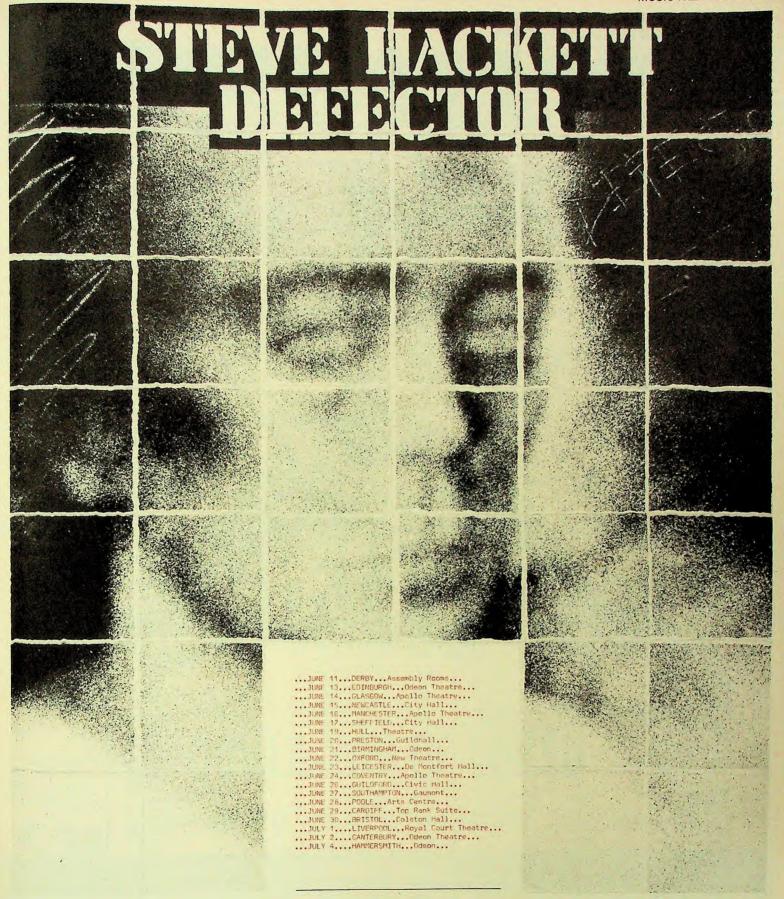
SELECT CERTS: Sex Pistols — (I'm Not Your) Stepping Stone (Virgin VS 339,

King's Call Philip Lynott (Vertigo SOLO 2, PolyGram).

IOF JACKSON JOE JACKSON
The Harder They Come (A&M
AMS 7536, CBS). 1972 Jimmy
Cliff song. More rugged vocals
than original, variation only in
instrumental break. Considerable fluctuation in artist's fortunes since deserved hit Is She Really Going Out With Him (13, 1979). Pic bag, group shot back.

GARY BURBANK
Who Shot JR? (Ovation OVS
1210, Pye). Official approval
from where it matters for half-

talk/sung drama expo on TV's beloved. No answer given. Novelty strength, good pick-up from US.



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GOLD LP
(100,000 units as of Jan '79)

= SILVER LP (60,000 units as of Jan '79) - - 1 = RE-ENTRY

30	This Last Wks on TITLE/Artist (producer) Week Week Chart	Label number	This Last Wks on TITLE/Artist (producer) Publisher Label number Week Week Chart	
1	1 . PETER GABRIEL	Charisma CDS 4019 (F)	39 43 61 Police (Police) C: CAM 6850	02
A	2 3 FLESH AND BLOOD			19
4 3 USB ANT STOP	- ROXY MUSIC	Parlophone PCTC 258 (E)	11 % 3 TRAVELOGUE Virgin V2160 (C	CI
10 10 10 10 10 10 10 10	- ILIST CAN'T STOP	BEAT 001 (F)	Atco K 50699 [M	
5	4 4 3 The Best	C: ICBI WII	Beal BAL3(V	W)
10	5 5 Joan Armstrading	C: CAM-64809	Pretenders (Chris Thomas) C: HALC	
20 20 20 20 20 20 20 20	b 9 2 Whitesnake	C: TCK 30302	Vapors C. TCK 3030	
10 10 10 10 10 10 10 10		C: -	45 36 10 Barbara Dickson (Alan Tarney) C. 40-8400	188
10 10 10 10 10 10 10 10			Toyah	
10 10 THE MAGIC OF BONEY M			47 31 8 Iron Maiden (Will Malone) C: TC-EMC 333	330
11 15 2 THE UPESCALATOR C. 288EZ 21 C. 10 C. 10	10 7 10 THE MAGIC OF BONEY M		AU 74 2 HODEHIMI - III	
12 13 15 17 13 18 18 18 18 18 18 18	11 % THE UP ESCALATOR	Stiff SEEZ 23 (E)	AO 24 SNAKES & LADDERS United Artists UAK 30298 (
13 13 15 15 16 16 17 16 16 16 16 16	12 21 AT 33	Rocket HISPD 126 (F)	FO 46 2 BASS CULTURE Island ILPS 9606	(E)
13 13 2 Parts Belimonto Light James C. COCE 2077 C. HERDOM OF CHOICE C. COCE 2077 C. HERDOM OF CHOICE C. COCE 2077 C. HERDOM OF CHOICE C. COCE 2078 C. COCE 2	THEMES FOR DREAMS		51 19 5 HAPPY DAYS K-Tel ONE 1076	(K)
14 13 6	13 35 2 Pierre Belmonde (Jeff Jarratt)		F2 FREEDOM OF CHOICE Virgin V 2162	(C)
15 11 10 10 10 10 10 10	4 13 6 Eric Clapton (Jon Astley)	C: RSDXC 2	Devo C: TCV-21	
16 32 2 GREAT HOLK PROLES WINDLE 17 12 16 GREATEST HITS	15 11 11 Genesis (David Hentschel)	C: CBRC 101	53 41 10 Jeff Wayne's Musical Version C: 40-960	000
17 12 18 20 20 18 20 20 20 20 20 20 20 2		VDLE Virgin V2168 (C)	54 44 4 Peter Green C:	:-
The Last Dance The	12 10		55 45 7 Cure (M. Hedges/R. Smith) C: FIXC 0	004
19 22 5 MAGIC REGARE C. C. E2074 SOMETIMES WHEN WE TOUCH R.C. R. E2054 C. C. E2074 SOMETIMES WHEN WE TOUCH R.C. R. E2054 SOMETIMES WHEN WE TOUCH R.C. R. E2054 C. C. EX. E2055 SOMETIMES WHEN WE TOUCH R.C. R. E2056 SOMETIMES WHEN WE TOUCH R. R. R. E2056 SOMETIMES WHEN WHEN WE TOUCH R. R. R. R. E2056 SOMETIMES WHEN WHEN WE TOUCH R. R. R. R. E2056 SOMETIMES WHEN WHEN WE TOUCH R. R. R. R. E2056 SOMETIMES WHEN WHEN WHEN WE TOUCH R. R. R. R. E2056 SOMETIMES WHEN WHEN WE TOUCH R. R. R. R. E2056 SOMETIMES WHEN WHEN WHEN WE TOUCH R. R. R. R. E2056 SOMETIMES WHEN WHEN WHEN WHEN WHEN WHEN WHEN WHEN	10 m REGGATTA DE BLANC		DD 61 20	
20 17 3 SOMETIMES WHEN WE TOUCH C. R.K. 25096	10 MAGIC REGGAE	K-Tel NE 1074 (K)	57 CHAIN LIGHTNING EMI INS 3025	
21 16 13 TWELVE GOLD BARS Verligo QUOTY (F) Sutus Quo C. C. QUO MOT (F) Sutus Quo C. Q.	20 17 3 SOMETIMES WHEN WE TO	UCH RCA RL 25296	METAL FOR MUTHAS VOL. 2 EMI ENC 3337	7 (E)
22 32 3 LET'S GET SERIOUS	21 16 13 TWELVE GOLD BARS	Vertigo QUOTV 1 (F)	50 20 8 SUZI QUATRO'S GREATEST HITS RAK EMTV 24	(E)
23 18 Jammaine Jackton 23 18 TELL ME ON A SUNDAY Polydor POLD 5031 (F) C. POLD 5033 (F) C. POLD 5031 (F) C. POLD 5033 (F) C.	LETTE OF T CERIOUS		60 se 5 MANILOW MAGIC Aristo ARTV 2	2(F)
23 15 18 Mart Webb (Andrew Loyd Webber) C. POLDC 5031	Jermaine Jackson	Polydor POLD 5031 (F)	G1 en BRITISH STEEL CBS 84160	(C)
23 15 15 Various	Marti Webb (Andrew Lloyd Webber)	C: POLDC 5031	BY BEOLUCET Rose RTI 2046	(R)
25 2 3 3 3 3 3 3 3 3 3	= 23 15 18 Various	C: CE 2072	DZ 42 7 Lena Martell (George Elrick) C: 4C 2C	-
26 Various	Z5 63 2 Sammy Hagar		63 Ted Nugent C: 40 86*	5111
27 40 3 Average White Band			b4 65 30 Blondle (Mike Chapman) C:CZDL 12	225
28 39 3 DREAMS Grace Silick Polydor POLD 5023 (F) C. POLDC 5023 (F)			hh 72 0	
29 27 16 ORCHESTRAL MANOEUVRES IN THE DARK Orchestral Manoeuvres in The Intermediation of Creating Orchestral Manoeuvres in The Ma	28 30 DREAMS			
30 23 6 SPORTS CAR Judie Tzuke (Muggleton/Paxman/Tzuke) 31 18 22 ONE STEP BEYOND Madness (C. Langer/A. Winstanley) 32 38 10 WHEELS OF STEEL Carree CAL 115 (W) Saxon (Peter Hinton/Saxon) 33 28 29 SOMETIMES YOU WIN D. HOOK (Ron Haffkine) 34 29 8 HYPNOTISED Under Garden (C. SRC 6088) 35 49 32 SPECIALS Specials (Elvis Costello) 35 49 32 SPECIALS Specials (Elvis Costello) 36 56 2 TANGRAM Virgin V2147 (C) C. TCV 2147 (C) Tangerine Dream 37 24 8 HEAVEN & HELL Black Sabbath 4 6 8 70 40 STRING OF HITS Shadows (The Shadows) 5 FROM A TO B STRING OF HITS Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 6 9 52 5 FROM A TO B Shadows (The Shadows) 7 0 - 1 TEARS AND LAUGHTER	20 27 16 ORCHESTRAL MANOEUVR		G7 cs 20 HOTTEST HITS RAKEMIV 22	2 (E)
30 30 30 30 30 30 30 30	30 % SPORTS CAR	Rocket TRAIN 9 (F)	68 70 40 STRING OF HITS C EMIEMC 3310	0 (E)
31 18 32 32 33 10 33 32 33 32 33 32 32 3	Judie Tzuke (Muggleton/Paxman/Tzuk	C+IH CCC7 17/C)	CO FROM A TO B GTO GTLP 041	(C)
32 38 10 Saxon Pater Hinton Saxon	3 1 18 32 Madness (C. Langer/A. Winstanley)	C: Z SEEZ 17	D9 b2 b New Musik (Tony Mansfield) C: GTMC	
33 28 29 Dr. Hook (Ron Haffkine) C:TC.EST 12018 C:TC.EST 12018 C:TC.EST 12018 T:TC.EST 12018 C:TC.EST 12018 T:TC.EST 12018 T	Saxon (Peter Hinton/Saxon)	C: CAC 115	Johnny Mathis C: 40100	0019
34 25 8 Undertones (Roger Bechirian) C : SRC 6088 To SRC 6088	Dr. Hook (Ron Haffkine)		/ 62 5 Squeeze C: CAM 64	4802
35 49 32 SPECIALS Specials (Elvis Costello) 2 Tone CDL TT 5001 (F) C: ZCDLF 5001 TANGRAM Virgin V2147 (C) C: TCV 2147 Sebby VEE SINGLES ALBUM United Artists UAG 30253 (E) C: TCK 30253 TANGRAM C: TCV 2147 Sebby VEE SINGLES ALBUM United Artists UAG 30253 (E) C: TCK 30253 TANGRAM C: TCK 30253 TANGRAM C: TCK 30253 TANGRAM C: TCX 30253 TANGRAM TANGRAM C: TCK 30253 TANGRAM TA			= / 54 90 Blondie (Mike Chapman) C: ZCDL 1	1192
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38 51 6 GOLDEN MELODIES K-Tel ONE 1075 (K)	37 24 B HEAVEN & HELL	Vertigo 9102 752 (F)	75 - 1 IF YOU WANT BLOOD YOU'VE GOT IT Atlantic K 50532	(W)
	DIRCK SUDDENT		AC/DC C: K4 50F	

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STUDIOSCENE

Downtown joins the **APRS**

DOWNTOWN RADIO, the Belfast based ILR station, has joined the APRS and the joined the APRS and the association is hoping to attract further membership applications from the growing number of eight, 16 and 24 track production studios, used to record commercials, music packages and similar work for radio and television companies. Downtown's production suite is located at the station's Kiltonga Radio Centre in Belfast, but run commercially as a speech and music recording studio. As well as in-house commercial production sessions, the studio also accepts bookings from outside radio and TV

outside radio and TV
organisations.
The studio's control room,
which measures 25 by 20ft,
houses a Raindirk 26-in/8-out
Series III console, linked to a
Lyrec TR532 24-track tape
machine. Monitoring is
provided by Chartwell
loudspeakers powered by Quad
405 amplifiers, an Audio &
Design Scamp rack and an Design Scamp rack and an AKG BX20 reverberation unit being on hand for special effects. The control room can operate with two separate recording areas: Studio One, with a floor area of 1350 sq.ft., is used for larger music productions; while Studio Two (500 sq.ft.) is used mainly for speech and drama productions.

Ridge Farm—high technology in

RIDGE FARM in Surrey is a collection of beautiful, half-timbered buildings, some dating back to the time of the first Queen Elizabeth — when music could only be heard if someone was actually playing or singing it.

The place would probably still be The place would probably still be pretty easily recognised by its original owners, although time has moved on to the reign of a second Elizabeth and the farm barn now houses a computerised mixing desto aid modern minstrels who don't want to have to actually perform every time one of their public wants to hear their music.

In the two years since Ridge

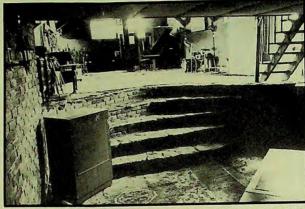
wants to hear their music.

In the two years since Ridge Farm officially got under way as a professional 24-track facility (after a short period with a temporary 16-track set-up) it has been used by an impressive list of artists.

Some of the albums recorded fully or partly on the 24-track equipment (which was an all MCI set-up used by Ridge Farm and housed there by arrangement with Jon Anderson of Yes who had originally used it in his mobile) most recently were Roxy Music's Manifesto, Bad Company's Desolation Angels — and the Beat's debut album, 1 Just Can't Stop It.

Beat's debut album, I Just Can't Stop It.
In February this year, however, a decision taken some time earlier by Ridge Farm manager, Frank Andrews, and his team was implemented. This was to "make"

a rural setting



RIDGE FARM: Behind its historic frontage, the farm houses an impressive list of equipment including the first Solid State Logic computerised desk in

an investment in the future" by buying and installing state-of-the-art equipment which they believe is far enough ahead of its time to avoid the need to update again for a good long time.

The first Solid State Logic

the first Solid State Logic computerised desk to be installed in the UK (this Oxfordshire-based British company had until then managed to export every console it has made, with the Americans has made, with the Ameri leading the dignified clamour the increasingly popular SSLs) is now wired up at Ridge Farm, and

working hard.

Andrews and the studio's resident engineer, Max, took it as a very good omen that they had no very good omen that they had no difficulty in getting the console up the narrow, open staircase between the studio floor and the control room. As omens go it seems to have been accurate enough since the SSL began earning its keep right away. First customers have been Murray Head with Paul Samwell Smith, Black Sabbath's Ozzy Osbourne, working on a solo album, and Swedish EMI artist Uff Lundell. He earned boggling respect by making a double album respect by making a double album in a fortnight. And he left apparently well impressed by the

studio and the lovely English rural surroundings he had stayed in.

Andrews points out that Lundell was also very favourably impressed was also very favourably impressed by the fact that he was able to fly into Gatwick, then be picked up by car and driven to the studio in about 20 minutes. This fairly comfortable proximity to the country's second airport will, Andrews believes, help to attract

European customers.
Ridge Farm has already had continental acts working there and would like to get more now that it can offer what are felt to be keenly competitive technical facilities as competitive technical lacilities as well as a gracious-but-homely English country house lifestyle. At £4,000 a week or £600 a day for studio use plus food and accommodation for up to 10 people, Andrews believes that the pricing is also highly competitive.

The Andrews family came to Ridge Farm about five years ago, and it was not very long before and it was not very long before things began to develop. After art college and several years on the road as lighting and sound man, Frank Andrews had the contacts and the interest to fit out the barn as a rehearsal studio. But it soon

as a rehearsal studio. But it soon became obvious that groups taking advantage of the residential and rehearsal facilities also wanted to record there — one or another of the top professional mobiles always seemed to be parked outside.

The Ridge Farm control room is equipped with an SSL SL4000E series desk, and — an interesting rarity in UK studio — an AEG Telefunken 15A 24-track, with autolocate and varispeed; also two ATR-100 mastering machines. Monitoring is through Tannov Super Reds and noise reduction is Dolby, while there is the usual Dolby, while there is the usual professional range of signal processing equipment.

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Townhouse goes digital

BRONZE'S DECISION to allow the Roundhouse studio to be the hare in the UK digital technology race was no starry-eyed extravagance. Bronze chief Gerry Bron and Roundhouse manager Peter Gallen went ahead with the purchase of 3M 32-track and four-track machines and an editor, because they believe the industry must move forward — and that digital recording is the future, even if there are no spectacular short term advantages in investing in it

Having checked out opinions on the equipment with the US studios which had been using it for a year or so, Gallen was left with a mixed impression. Many early users had had difficulties, but agreed that the equipment was improving fast and that 3M could be counted on for its maintenance service. On balance the picture was good enough to support the UK company's feeling that "this will be the only way to record within X number of years — X being a fairly small number — and so it is a good idea for us to get some experience." There has been strong back up from 3M.

The things which take the most getting used to in digital recording work include, in Gallen's opinion, the machine's rejection of anything which is not absolutely right — there is no choice, as in analogue recording, of deciding to go ahead and accept sound of degraded quality because on a certain type of work it does not matter. Editing too, can at present be a bother; the possibilities are greater, but as yet it tends to take more time to do than before.

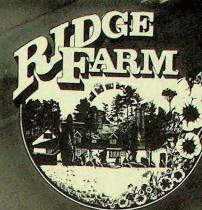
However, when all the pros and cons are boiled down to the essence, the Roundhouse is first in with digital because "we decided that no matter what the state of the record industry is at the moment, someone has to go forward, or the whole industry will stagnate. The sound definitely is better and the recording industry has always moved forward in terms of getting better sound; even if it takes very good hi-fi equipment to hear the difference well, it will still Having checked out opinions on the equipment with the US studios which

TO PAGE 32



THE BEAT utilised the Townhouse's digital cutting facilities for their latest single, after recording at the Roundhouse

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Contact Dorking (0306) 711202 Ridge Farm, Capel, Surrey, England.

STUDIOSCENE

Console gets Air-lifted



LEFT HAND down a nit! Air's new console gets the aerial treatment

THE BORING hush of Sunday morning in the West End was greatly enlivened by the activities of Air London studio a couple of weeks ago - and there was nothing the Lord's Day Observance Society could do about it.

With impressive speed and efficiency, a crane rig took up position in Great Castle Street and hoisted a crate containing the brand hoisted a crate containing the brand new air customised Neve console in through the window of the refurbished Studio Two control room. Proof of the skill and manual dexterity of all concerned was the fact that the outsize new 52-input desk was through the window, bolted down and wired up in about three hours. three hours.

manager Dave explained; "We were so delighted with the desk that Neve made for us for Air Montserrat that we ordered another one — to replace the console that has been in Studio Two since 1973. This one is a kind of mirror

image of the Montserrat one; there the producers table is on the left so that the producer can gaze out of the window at the Caribbean, and here it's on the right — so that he can gaze out on British Home Stores." The new desk is customised in

every way for Air, including the electronics — where there are, for example, no transformers. The redecorated control room now also has new Studer A800s, and Harries has given up his office (which used to be behind the control room) so that it can be used as an office-cum-rest room for those using Studio

When the final touches are put to the control room the studio itself will be redecorated and a couple of isolation booths and a piano trap built in. Meanwhile work continues on the beautifully designed new R&R area on the top floor at Air.

Bovell's natty threads



IN NATTY attire far more suited to IN NATTY attire far more suited to the job of sound mixing than cement mixing, producer Dennis Bovell (left) and his co-director of More Cut Records, Brian Hutch, pose in solid workmanlike fashion outside their new venture. This is Studio 80, at 6/8 Emerson Street, SEI — and its 16 and 24-track facilities will be ready for work this month. Bovell, Hutch and the third More Cut director. Bill Farley, will also be making tor, Bill Farley, will also be making

Dolby for Yamco

NOISE REDUCTION by Dolby has now been added to the facilities at commercial producer Jeremy Rose's Yamco studio, in Lexington Street in London's West End. And there is now an electronic metronome for those whose sense of time needs the those whose sense of time needs the most up to date supervision. Yamco, which was set up by Rose some months ago for his own production work and for hire, offers a large studio floor area (600 feet) and eight-track recording for £28 an hour. There is also a copying studio for £16 an hour. The studio is currently very busy, supporting Rose's faith in radio advertising, which he has always believed is a which he has always believed is a powerful and growing promotion

the place their business HQ; Hutch's A&R Productions and Matumbi Ltd will be based there too. All three enterprises are licensed through enterprises are licensea infougn EMI, and the studio will be used a great deal for projects by the pro-ducers in those companies. However, there will be time for hire as well, and Studio 80 can be reached on 01-928 9858.

• HAD HE and his fellow directors not been so keen to do all the work on the new studio themselves, Hutch could have called in RABIT. The acronym covers the identity of Refurbishing And Building Interior Techniques Ltd a company based at 2 Orchard Road, Kingston-upon-Thames, which has over the past few years been involved in a number of big studio building projects. In the belief that while there are experts in most areas of studio design and construction, the actual building work is often left to anything-butspecialist local companies, RABIT offers itself as a more expert alternative. The fact that they know what studios are about leads them to promise such undreamed-of luxuries as keeping to completion dates while finishing to professional standard and adhering strictly enough to plans to please architect, acoustic designer and studio owner. The company also offers a maintenance scheme. Details from David Wright on 01-642 0139.

Handbook revision

SECOND, updated edition of Sound Recording Practice — the handbook compiled by the APRS and edited by John Borwick — will be available later this month at a cost of £17.00 to members or £19.50 from booksellers.

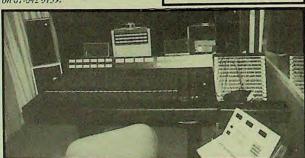
Running to over 500 pages, the book contains two completely new chapters: Remote Control and Automation, and Digital Techniques, written by Dr Martin Jones of Neve Electronics International.

Other additions include a new section on digital recording; a section on binaural stereo; and several new sections on extra studio facilities.

John Borwick's chapter on

John Borwick's chapter on microphone circuits has also been expanded and Trygg Tryggvason University of East Anglia, Sean Davis of SW Davis Ltd., and Peter Tattersall of Strawberry have re-written their respective chapters on classical music, disc cutting and popular

*The first edition of Sound Recording Practice sold 4000 copies in two impressions.



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Andy Fernbach at JACOBS STUDIOS on (0252)723518 24hr answering.

ONE OF London's newest 24-track studios is The Point in Belgravia, successful rehearsal once a most room with Blondie, Boomtown Rats, Boney M, Jam, Thin Lizzy, Rory Gallagher and many more as Rory Gallagher and many more as clients. But now, under the supervision of record producer and engineer Alan O'Duffy, the building has been converted to a 30' × 25' studio, with an Otari 24-track and Allen & Heath console housed in a spacious 23' × 11' control room. Rates for The Point (9, Eccleston Street, London SW1. 01-730 9777, 01-730 4201) are around £38 per hour. Contacts: Rupert Merton, Alex Burak (resident engineer) and Alex Burak (resident engineer) and Alan O'Duffy



JACOBS STUDIOS in the heart of rural Surrey.

Sheep may safely phase

THE RESIDENTIAL country studio is certainly alive and well and living in the UK. Apart from the many whose facilities are 24-track and upwards technically (and after accommodation ranging from homely/elegant to rural/luxurious) there is now news of the first 16-track residential studio to appear in the Studioscene columns.

Appear in the Studioscene columns.

Named after the rare breed of sheep bred on the farm at Runwick, Surrey, where the facility has been set up, Jacobs Studios is the logical outcome of owner Andy Fernbach's move to a country house when he was running a busy and successful 16-track studio called Vivatone.

Fernbach, a musician and producer, had it originally as a private studio, but by popular demand it has gone public and now occupies a separate and specially converted wing of the Runwick house. The main recording area is in what were once the stables where much of the original character (but not odour) has been retained and different floor and ceiling levels give plenty of acoustic variations. The control room (which is a graciously proportioned 500 sq. ft) is between the main studio, and a string overdub suite which was once the drawing room. It is equipped with a new Soundcraft 1624, desk, a 16-track Ampex, and Lockwood/Tannoy Red Monitoring.

Chief engineer is Ken Thomas formerly of Advision, and clients since opening in March have included Cadillacs, Patti Pallidan from NY's Snatch, Mungo Jerry, Liquid Gold and Vox Pop. Jacobs specialises in weekly packages and can offer full board for up to 14 people. The rate is based on £1,500 a week for open studio time and board for eight. The Georgian farmhouse has grounds, a tennis court and a swimming pool to offer those on R&R, and can Fernbach, a musician and producer, had it originally as a private studio, but

grounds, a tennis court and a swimming pool to offer those on R&R, and can be contacted on Farnham 723518.

Prosound 80

ANYONE WANTING a "hands-on experience. WANTING a nanus-on experience, has the choice of a faith healer's meeting or a massage parlour, but if you can wait until September an alternative is the Prosound '80 exhibition, at the West Centre Hotel in London (September 2-4). At this professional audio exhibition will be a fully-equipped multitrack mixdown room. They can compare monitor systems and tape

Turnkey in town

AT THE sound design end of things AT THE sound design end of finings is a new company, Turnkey Two, which designs and updates sound systems and acoustic environments and will provide a basic control room analysis service. The company was conceived by Andy Mamro, previously at Shure and AHB and a graduate of Syn Aud Con, the California based study group. California based study group. Further details can be had from the company's address at 8 East Barnet Road, New Barnet, Herts (tel: 01-440 9221).

Ames not downhearted

COUNTERING THE slightly less than lukewarm reception that his new studio booking scheme, ReelTime received from a number of major studios, Richard Ames argues: "The big studios seemed to think it was a good idea when I first spoke to them about it, then they said they did not think it would bring in new business. What they don't seem to believe is that what has happened in the business since punk is that many indie labels started up; there are many more bands with a chance to release product than there used to be. They don't have any more money, but if the studios introduce small acts into their studios at short notice they will get some bands who will become famous and bring bigger business in later." ReelTime's aim was to act as a booker for dead time in top class studios — putting them in contact

with artists who were prepared to go in at odd times and at short notice, for a heavily cut price. Ames, however, points out that he has had a number of enthusiastic calls from 24-track and 16-track

Highland expansion

BRITAIN'S MOST northerly professional 24-track studio, Highland Studio in Inverness, has now completed its building works to provide eight more bedrooms and a new dining/games room. The ori-ginal music studio has now been added to: two jingle production suites for radio or TV work have been built on, and, deliberately built at a short distance from the main music studio, there is a new, music studio, there is a new, concrete constructed rock studio. It has lines to the control room and can also he used as a relieved. also be used as a rehearsal studio.

Townhouse

FROM PAGE 30

be better even when played on low grade equipment and the equipment is generally getting better too."

Gallen pointed out that, however slowly it is happening because of the

general economic recession, the playback equipment is being developed and is beginning to be sold to the digital record enthusiasts among the public.

There was no formal consultation beforehand, and there is no business link now, between the digital recording facility at the Roundhouse and the digital cutting facility at Virgin's Townhouse studio (however much the similarity

cutting facility at Virgin's Townhouse studio (however much the similarity between the names seems to call for an official tie-up). But obviously the existence of one complements the other and 3M equipped the two different facilities at the same time, so providing the UK artists wanting to record and cut digitally with the complete works, on their doorsteps, in one move.

For the Townhouse, as part of an organisation which contains several very different but fully professional studios, the step forward into offering digital cutting facilities was clearly a logical move. The immediate possibilities for a cutting facility are probably greater than for a studio, since there is the strong chance of a ttracting clients who already have masters. The Townhouse's first aim is to get it known as internationally as possible that it has the 3M cutting equipment — particularly since 3M has been very successful in selling its machines in the US over the last year to 18 months.

The first band to record and cut digitally here was the Beat.

The first band to record and cut digitally here was the Beat

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STUDIOSCENE

A bit more sophistication on board Virgin's Barge

THERE IS more to the Virgin recording interests than The Manor, The Town House, The Manor Mobiles and the Virgin Islands project. Also within the empire, moored next to Richard Branson's houseboat in Little Venice, is The Barge.

Venice, is The Barge.

The Barge was set up nearly three years ago by John Rowland, Tom Newman and Tim Mack. Rowland had come from Australia, Mack from commercial film production, and Newman, who had previously been employed by Virgin, was running a "junkshop" studio on the barge, making demos for various musicians, himself included.

The studio was re-vamped, with the intention of making radio commercials. Rowland became general manager and in a short time it was doing very well, making commercials for Wrangler,

it was doing very well, making commercials for Wrangler, Vauxhall, Agfa, Big D, Selfridges, Tesco, Warner Brothers, WEA and many more.

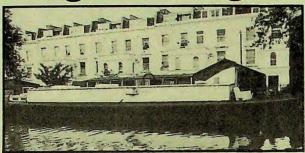
many more.

Because of its novel location and the quality of the (if somewhat limited) gear, people enjoyed recording at The Barge and it became a very fashionable studio.

Then, in July 1979, Newman decided to sell his share of the business and Virgin stepped in and bought the company.

John Rowland takes up the story:

John Rowland takes up the story: I stayed on to manage the studio which closed for a short time while it was completely re-equipped and re-



THE BARGE: attracting a nice slice of the music market

furnished to what is now easily the best equipped studio for commercials in town. It now has 2-track, 8-track and 16-track and is very plush and comfortable, which seems to have led the way for other studios to become more

sophisticated.

"In addition, we are now able to attract, as well as our large clientele attract, as well as our large clientele of commercial makers and jingle writers, a nice slice of the music market. Some of the bands that have recorded at the Barge since that time are Flying Lizards, Steve Jones and Paul Cook, Jah Wobble, The Mekons, Holly and the Italians, Split Rivett and The Modettes."

The studio is divided to provide a two-studio facility for commercials.

two-studio facility for commercials, and is also wired to make the other studio into a drum booth, with complete visibility to Studio 1. The 1/4" machines are Ampex AG440, 8-track: Brenell Mini-8, 16-track: Ampex MM1100, capable of 8-track headblock. Microphones are Neumann, AKG and Senheisser.

While the Barge has set rates for commercial work, night time and weekend rates for music recording are negotiable at around £20 to £25 per hour. The studio has a new telephone number: 01-289 6204.

• WORK HAS now completed on building an extension to the Manor Studio. An additional room has been built on to the studio building and is designed to produce a strong live sound. It is hoped that this will cut down on the number of clients who tended to use the billiards room in the main house to achieve this live sound.

Marquee business up after reconstruction

business. "Despite depressing news of falling business in the recording industry," states Simon White, "Marquee Studios can report of 30 per cent increase in turnover for the first four months of this year."

This increased business follows a major £100,000 reconstruction of the Marquee studio facilities. The reconstruction included floating a new structure complete with full air conditioning

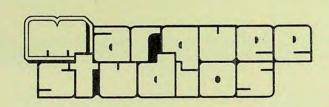
containing two isolation rooms, one of which was built out into an area which was formerly a light well.

By including the new area, Marquee has insured that the usable floor area of the studio remains much the same as it was before, but "with all the techniques of modern sound trapping."

Although the studio reconstruction has been undertaken by Eastlake, the control room, although slightly increased in area, and with new Eastlake monitoring, retains the acoustic treatment relied upon by many producers and engineers over the years.



MAROUEE STUDIOS: £100,000 revamping is paying dividends



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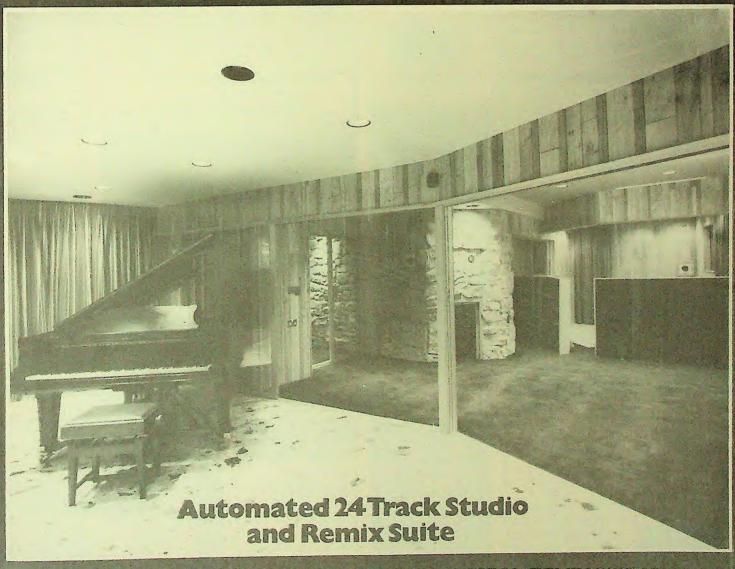


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IMPORT EXPORT

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American Commentary



The heavy metal revival (cont.). . . WEA & Capitol up prices. . . Davis on video

NEW YORK: If soundtracks, as discussed last week, are shaping up to be one major trend for this summer, the rebirth of heavy metal is certainly another.

No less than 15 such bands are currently gracing the Billboard top LP and tape charts, led by Bob Seger at No. 1.

Interestingly, the various groups' origins break down about evenly between the US and foreign territories. Among native sons and daughters are Seger, Van Halen, Ted Nugent, Journey, J. Geils, Heart, and Joe Perry. From other shores there are Ambrosia, Pat Travers, Scorpions, Triumph, Rush, Judas Priest (really beginning to break through here for the first time), Humble Pie and Def Leppard.

In one sense, heavy metal has been a constant — these are mostly bands that tour consistently, breaking territory by territory. But, while they have long been selling tickets and filling stadiums, they haven't been among the bigger record acts.

The soft market is giving them an opportunity to make a showing on the charts, though, with eight of the 15 mentioned clustered in the 54-71 slots and the others all in the top 35.

WEA AND Capitol raised wholesale prices three per cent on albums, with WEA simultaneously raising singles to a \$1.69 (72p) and introducing a \$5.98 (£2.57) catalogue series.

Included in the latter are 128 titles by artists ranging from Abba to

ZZ Top. Dealers were offered an intial buy-in at a five per cent

Under the new policies, Capitol wholesale prices for \$7.98 (£3.42) product will range from \$4.27-\$4.67 (£1.83-£2). WEA base price will be \$4.66 (£2) in the \$7.98 (£3.42) category, and \$5.24 (£2.25) at the

Retailers anticipate raising shelf prices accordingly, which could have been expected, but the negative outcry from that sector has been unusually strong because of fretting over the continued loss of unit sales on hit product. Catalogue sales have been on the rise, thanks to the \$5.98 (£2.57) lines, they admit, but the margins there do not compensate sufficiently for the loss of sales on full-price product.

By IRA MAYER

THE FEDERAL Communications Commission continues to be the THE FEDERAL Communications Commission continues to be the centre of controversy on (1), the limiting of "clear channel" radio stations (those with signals covering a radius of 750 miles) in order to create some 125 new stations, mostly in areas where local coverage is especially limited; (2), the simplification of rules for those applying for FM licences; and (3), the reduction of spacing between AM channels in the western hemisphere from 10 to 9 kHz, which faces debate in 22 countries and which would also increase the number of excelleble observates on the dial. available channels on the dial.

CLIVE DAVIS, writing on the video disc future, stated that technoadvances in the arts are not always salvations, sometimes they are just distractions.

He believes the future of the video disc industry is "probably rosy", but its relevance to the music industry is highly speculative.
"To spread the gospel that the aural record, as we know it, is just a stepping stone to the brave new world of video is misleading and harmful. There are at least two pleasures that should be possible to enjoy with your eyes shut. One of them is music."

EVITA SWEPT the Broadway Tony Awards, generally considered the most prestigious theatre awards in the country, winning in seven categories, including best musical and best actress (for Patti Lupone, who portrays Eva Peron in the New York production). Accepting the award for best musical was Evita producer Robert Stigwood.

SHORTS: RCA has obtained SelectaVision licence to seven Elvis Presley feature films, including Blue Hawaii and King Creole, along with other titles and a cartoon package from Viacom . . . first signing to the still unnamed Jerry Greenberg label is Whitesnake, featuring former Deep Purple members David Coverdale, Jon Lord and Ian Paice, and managed by John Coletta in the UK, represented here by Bud Prager (who manages Foreigner) . . . CBS says it has been forced to delay shipments of the Mastersound audiophile series until midJune because initial orders so far outstripped anticipated demand . . . RIAA and National Music Publishers Association sponsoring second joint home taping survey, apparently believing that the problem has spread since the initial survey . . . best video album of the year added to Grammy categories while best disco recording has been dropped . . . Jay Lowy re-elected national president of NARAS, which sponsors the Grammy awards . . Polydor pact with Bobby Roberts and Hal Landers for worldwide distribution of product by their artists, Jamie Sheriff and Rick Dufay . . . Jem to distribute Marty Thau-helmed label, Red Star, with initial product from Suicide and the Real Kids . . . Boz Scaggs has cancelled all summer tour plans, reportedly because guarantees outside major cities weren't sufficient to cover expenses . . Jim Croce's widow Ingrid has instituted multi-million dollar suits charging fraud and breach of duties against the singer's former lawyers, managers, accountants, publishing and record companies . . . NARM will take its Give The Gift Of Music campaign to its 16 local chapters in the late summer and early autumn . . . expect the record company layoffs to be followed by similar slimming at studios and clubs this year as cash flow problems become critical.

PERFORMANCE

Santana

CARLOS SANTANA played most of his trump cards early at the Wembley Arena last week. Many fans would have considered their money well spent just hearing his searing guitar during Black Magic Woman, followed by the soothing strains of Oye Como Va, yet he gave much, much more.

He saved a few aces to the end in a

He saved a few aces to the end in a the saved a few aces to the ofton a two-and-a-half hour performance that covered many albums and brought back marvellous memories for an audience which could not be categorised, but certainly seemed to

categorised, out certainly seemed to appreciate good music.

The familiar material was most popular but the crowd also took readily to new songs with a harder edge, including First Invasion which edge, including First Invasion which will be on his next album, but it seems this will not see the light of day until the autumn. His latest CBS LP Marathon, and single Aqua Marine, were also featured.

DAVID DALTON

Average White Band

THE AVERAGE White Band, playing their own jazz/rock/soul sounds, have been filling the halls for years now, more often on the other side of the Atlantic. Last week, they returned to the Rainbow and despite the sauna bath weather carditions attracted full house of conditions attracted a full house of faithful followers.

faithful followers.

As was to be expected, their programme centred on their latest RCA album, Shine, but with a fair sprinkling of oldies including a fine version of Walk On By.

But as a stage show, the band has little presence, and their tendency to stretch out the intres and outros of

most of their numbers eventually becomes tedious.

JIM EVANS

The Great Rock and Roll Swindle

THE WHOLE film hinges on the premise that Malcolm McLaren was in control at every stage of The Sex Pistols' career, that he engineered their every move from start to finish.

This is fine except for one small point: the Sex Pistols were a great point: the Sex Fistois were a great band and Johnny Rotten was a great singer who should go down in rock and roll history as such, but will more likely be remembered for the incidents McLaren did engineer.

The film is only viable because of the Sex Pistols' music, the rest of it its simply the three Pistols (excluding Rotten who withdrew at an early stage) acting out their fantasies which are neither imaginative nor in

which are neither imaginative nor in any way shocking.

McLaren may be an excellent manager, but it will be interesting to see what he does next without the aid of Rotten and the Sex Pistols.

DANNY VAN EMDEN

Enchanted Orchestra

THE FACT that the Save The Children Fund benefited considerably from the Royal Albert Hall debut of The Enchanted Orchestra fantasy last week was an additional bonus on a entertaining evening.

Sir John Mills and the LSO headed a stellar cast presenting a charming story with music about the small son of an orchestral conductor, who smuggles himself into the RAH, falls asleep and orchestral

dreams that the orchestral instruments talk and play for him. The work, with music by 22 year old Max Early, will become a full-length feature film in the next two years and it also exists as an album, arrated by David Niven, on Maiden

NIGEL HUNTER

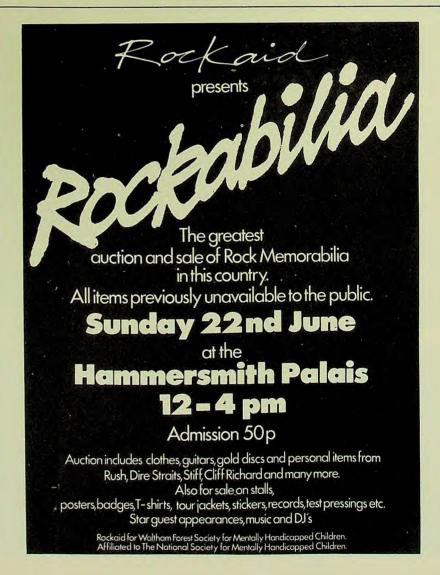
J Geils Band

A COMBINATION of the new, the established and semi-established at the Lyceum had all bands adapting strangely to the mix, giving sets that were sometimes bad and often

brilliant.
New Din Disc signing The Name played mod revival music, but only really hit with the last two numbers: a riotous version of Bryan Ferry's a riotous version of Bryan Ferry's Love Is The Drug and the B side of their Let's Dance single Misfit, which careered through a frenzy of standard rock riffs.

The Q-Tips had a rough night, but provided some stunning covers if a little too similar to the originals for their own good. At times it almost seemed as if Otis Redding would come back on stage as they ran through several of his standards as

well as numbers like Arthur Conley's Sweet Soul Music. As for J. Geils, someone said it's sad to see a band in their decline. True, none of the band's new numbers have come up to scratch, although Sanctuary and Love Stinks took on a different meaning live, sounding powerful and raw. But as the band ran through its classics (all featured on Atlantic's Blow Your Face Out double album), they still came across as one of the most powerful bands ever to hit the stage. SIMON HILLS



World leaders get peace package

RECORD COMPANY postroom boys are well-used to packing and mailing hundreds of records a week addressed to disc jockeys and reviewers all over the country. But the lad at Charisma was actually moved to ask questions when a load of singles arrived in his out tray addressed to The Ayatollah, President Brezhnev, His Holiness The Pope and "this week's Prime Minister of Italy" among many

Minister of Italy" among many other similar notables.

Had he known that the man behind it all was the irrepressible Martin Lewis he would simply have shrugged and accepted that Lewis was at it again — this time promoting his latest production, a contemporary protest song, Times

ROCKABILIA IS the name given to ROCKABILIA IS the name given to a charity auction and sale of rock memorabilia to be held at the Hammersmith Palais on Sunday, June 22. Tickets will be 50p on the door and money raised from the event will go to the Waltham Forest Society for Mentally Handicapped Children.

The event is being organised by Rockaid, a fund-raising organisation chaired by Neil Warnock, MD of Bron Agency. Its committee includes Pete Stone, director Virgin Records Retail, Martyn Cox, general manager of Capitol Records and a number of other music business persons. Further information can be had from Debbie Bennett at Capitol or

from Debbie Bennett at Capitol or Kit Buckler at CBS. At Rockabilia, many items of clothing and personal belongings from the famous and infamous of the rock world will be auctioned by the personalities themselves.

the personalities themselves.
Already enormous quantities of sweatshirts, t-shirts, badges, tourjackets, posters and records have been donated by record companies. Prime items so far include a Dire Straits gold disc, the original artwork from albums by ELO and Peter Tosh, three pairs of Elvis Presley's trousers, two cymbals and a guitar currently in use on Rush's a guitar currently in use on Rush's UK tour, a pair of autographed Sugar Ray Robinson's boxing gloves and one of Anne Murray's dresses.



TRIMMER AND JENKINS

B.A.D., by Trimmer and

With the record went a personal plea for peace signed

writer/singers. So far response has been slow but Tony Benn asked for another copy because his was broken in the post, and Lord Brockway, the leading disarmament campaigner, invited Trimmer and Jenkins to the House of Lords to discuss how they

House of Lords to discuss how they can work together.

A selling point is the record sleeve which is claimed to be made of radioactive-resistant, non-shrink paper which can be used as a fall-out shelter — with money back guarantee

guarantee.

• A RATHER more pointed protest song, Be A Sport Afghanistan, on the subject of the Russian Olympies, has been written and is sung by Tom Paxton on an Evolution single.

Radio 1's rock of the ages

THE LATEST marathon music series from Radio One aims to cover "25 Years Of Rock", according to the title, and should do a reasonable job, judging from a playback of the first programme, writes David Dalton.

The series begins its run on Sunday, June 22, at 7.02 pm, and after a scene-setting montage launches into an aircheck by Alan Freed announcing the birth of rock and roll on WJW Radio, Cleveland, Ohio. Musically, the programme starts with Bill Haley's Rock Around The Clock and ends 25 weeks later with Pink Floyd's Another Brick In The Wall.

While not everybody will find their favourite songs represented, they will find it difficult to quibble with the choice of material, for it provides an excellent impression of what was happening on the music scene in a particular year in the context of world events.

The D-I-Y Dallas single

DALLAS' J.R. is definitely the decade's most popular character for novelty songs, the latest emanating from Rod McQueen's Highland recording studio in

Inverness.

Being located not far from Britain's own Dallas — a hamlet in Nairnshire — and also hoping to make a bob or two, McQueen was prompted to write The Ballad Of J.R. after seeing the last episode of the series.

"I spent all night in the studio recording it, it went by plane to London next morning and copies were taken around the record companies," says McQueen.
"But by the following Friday night no-one had even got round to listening to it, let alone deciding whether it was any good or not, so I decided to do it

myself."

McQueen there and then invented a new label, Hot Rod Records, had acetates cut, arranged custom pressing and had labels printed and did a deal with Pinnacle for distribution — all in 48 hours.

And so yet another independent label is born out of someone's sheer frustration at getting the big company A&R men to make creative decisions

BBC ENTERPRISES managing director Byron Parkin, revealing that the Beeb, ITV and the film industry hope to establish a joint anti-piracy opertation, related an horrific tale at his press conference last week of one enterprising pirate who video-taped BBC and ITV programmes in London hotel rooms and then made copies on ships travelling to foreign markets... Parkin also recalled one Bradford-based Pakistani gentleman who offered BBC Enterprises pirated cassettes and stoutly denied all knowledge of anything like copyright laws when tackled on all knowledge of anything like copyright laws when tackled on the subject... Somewhat belligerent quote by **Derek Honey** on the ongoing rumours that he may be in line for top job at RCAPRT (assuming it happens): "What makes anyone think I want the ****** job anyway?"... A week of A & R dramas: **Muff Winwood** reportedly quit CBS but was persuaded to stay, meanwhile **Chris Briggs** and **Roger Ames** have resigned from EMI, possibly ankling PolyGramwards, but EMI making offers to retain them — watch this space.

PYE RECORDS and producer Roberto Danova may have the last laugh in the saga of Johnny Logan albums by getting away a single, In London, from their LP . . . Pity that more record companies or artists aren't taking advantage of PR services provided by Max "Waxie Maxie" Needham whose inventive press releases, including latest on rockabilly band Flaying Saucers, continue to delight... Tim Rice will be main speaker at this year's Music Therapy Silver Clef lunch (June 27 — tickets from Anthea Norman Taylor, 730 2162) . . . Conifer Records' MD John Deacon and his entire sales force (John Cronin, Bill Holland and Alan Woodley) touring Continent looking for new import deals . . . For "marketing reasons", Kate Bush's as-yet untitled new album has been put back to September . . . Capital Radio would have us believe that the Institute of Oceanographic Scientists has required a transcript of station's Makin' Waves programme under the impression that it has to do with "water movement

YOUNG BLOOD'S Jan Olofsson keeping promise he made if Hoyt Axton's Della And The Dealer made the chart by marrying Cathy Smith of Phonogram's international department next month . . . Panache's Malcolm Forrester prudently donating a proportion of the royalties from The March Of The SAS to SAS regimental funds... An eagle-eyed radio producer is wondering if he is allowed to play **Junior Campbell's** maxi-single, Collection, on Gale Records, as the label warns: "Copying, public performance and broadcasting of this record is forbidden"—they left off the word "unauthorised"... **Roger Dean** watercolour drawings for Yes and Uriah Heep, and limited Bean watercolour drawings for res and offant recept, and minimed edition etchings of rock stars by David Oxtoby to be auctioned at Bonham's Montpelier Galleries on July 2 . . . Isn't Talk Of The Town taking a gamble by booking Anni Anderson, a star in Belgium but unknown here, for a 12-week season? . . . A new rock musical written by Rod Thompson and Buggles' Bruce Woolley and Trevor Horn, called Killer On The Dance Floor, has opened at Leicester's Phoenix Arts Theatre.

OPINION

Disco music is not dead

SINCE I am not sure where some of them are now, say I take advantage of your widely read column to advise A & R executives, who have been telling me that "disco is dead", to take a look at the MW chart.

lake a look at the MW chart.
With records like Liquid Gold,
Bobby Thurston, Narada Walden,
Rodney Franklin, Mystic Merlin and
Lipps Inc, plus many others
registering big hits it would seem the
public, in their ignorance, are still
rushing out to buy records which
they hear at their local discos—
which incidentally are also still
packing them in.

mike COLLIER, managing director, Carlin Music, New Burlington Street, London W1.

Poser for PPL

I WILL confine my response to PPL secretary John Love's letter (MW May 31) to what I consider are the main issues. The particular case mentioned is a three year old story and I do not wish to bore the industry added to the points I

and 1 do not wish to bote industry or detract from the points I am attempting to make.

My company, Claude Hopper, is the owner of the copyright in various which original sound recordings which have sold in this country alone during the last three years in excess

of one million units and have attracted considerable airplay. I am attracted considerable airplay. I am seeking answers to two questions: How do I get a share in the revenue collected by PPL; and why should PPL be controlled by record company executives and not representatives of other contributors to the creation of sound recordings (ie. record producers, record (ie. record producers, record production companies, artists and musicians)?

I have spent this last week asking I have spent this last week asking record producers and record production executives how much income they enjoy from PPL. Response has varied from none to; "what's PPL?". Yes sir, Mr Love, you are a secret society, except for

PRIOR, Claude Hopper tions Ltd., Shepperton, Productions

HMV's crown

WHILE I am not one to question my WHILE I am not the to determine the fellow colleagues in retail, particularly my friendly competitors at Our Price, I have to take issue with their claim (MW May 31) that their enlarged chain will be their enlarged chain will be the largest independent record retail

the targest independent record retail chain in the UK.

This is in fact incorrect since HMV can and does still lay claim to this crown. Any reference to our published accounts will show that we confertible. comfortably outstretch all worthy competitors by

comfortable margin

confortable margin — and we intend to keep it that way!

J. M. TYRRELL, managing director, EM1 Record Shops, Oxford Street, London W1.

Yes, HMV Shops may have the highest turnover, but Our Price now has more shops, and how do you define the word "independent"? — Fd

Club is no threat

AFTER READING the comments by dealers (MW May 10 & 24) about EMI's Club 2000 offers, I find that I have to disagree with them completely.

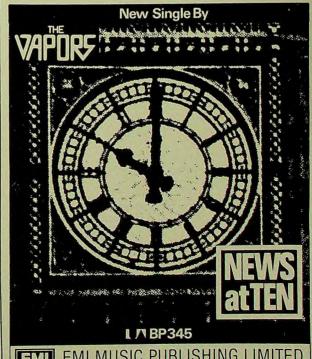
competety.

I posted an order to World
Records in late March and wrote to
them in early May. I still have not
received anything from them, not
even a reply to my letter.

If eight weeks-plus is going to be the usual delivery for Club 2000, I honestly don't think that the public will be prepared to wait — so dealers needn't fear they'll lose business.

R. COPPICK, Armstrong Green, Sneyd Green, Stoke on Trent.

Music Week welcomes letters on all subjects relating to the music industry. If you have something to say write to the Editor, 40 Long Acre, London WC2. Note: the Editor reserves the right to shorten or edit letters. We cannot print anonymous letters but will withhold names and addresses from publication if requested.



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MUSIC WEEK'S 3rd national exhibition tour bringing together record companies, video companies and accessory manufacturers throughout the country starts at Bristol on Monday 29th September at the Holiday Inn.

This unique travelling exhibition aims at providing a market place in which record dealers may meet record company executives to discuss mutual problems, new releases and marketing campaigns and simply get to know each other. The importance of communicating with retailers in what has been a difficult year for the record industry speaks for itself.

There are only 25 stands available so book NOW! Contact Brian Batchelor (Publicity/Promotions Director) or Avril Barrow (Promotions Manager)

40 Long Acre, London WC2E 9JT. 01-836 1522

Record dealers: Please fill out coupon to make sure of your invitation which will be mailed to you approx. 4 weeks prior to the venue you request.

NAME

ADDRESS

Please state venue you will attend

Send to Avril Barrow (Promotions Manager) MUSIC WEEK, 40 LONG ACRE, LONDON WC2E 9JT.

Last year over 4,500 record dealers, shop assistants the tour assistant managers the tour