

Lopez moves to top post at PolyGram

POLYGRAM HAS created a new position of managing director, PolyGram Record Operations UK, and former EMI Records MD Ramon Lopez has been block of III in been hired to fill it.

Making the announcement this week, PolyGram Leisure chief executive, David Fine, said that executive, David Fine, said that the recent group takeover of Decca Records, "and the expansion of TV marketing activities", had made ctivities'', had made 'considerable demands'' on UK management.

To consolidate and develop our UK record interests, it is necessary to strengthen management at senior level," he added

Lopez will be responsible for all PolyGram record activities with the exception of manufacture and distribution Fine stressed that intended to maintain the separate identifies and spheres of responsibility of the record companies", indicating that Phonogram and Polydor are to

continue as separate entities. But Fine added that the company would be "taking maximum advantage of nationalisation opportunities". Lopez takes up his new position next Monday (12).

Spanish-born Lopez resigned from EMI Records at the end of March ostensibly "for personal reasons".

NS th

By TERRI ANDERSON HIT BY lack of work in a contracting record industry, the cream of UK recording studios are struggling in what could become a destructive price-cutting battle.

Recently, well-known studios have been put up for sale including Decca's complete 30,000 square feet of recording space in North London. And there are continually rumours around the studio world that other first class outfits, including both old established and very new studios, are in serious trouble.

Studio rates are hovering around levels set as much as two years ago (despite the fact that most professional studios have invested

very heavily since then in new stateof-the-art equipment or acoustic refurbishing to stay competitive in a world market).

More significantly, as bookings drop, a number of major studios are having to offer cut price rates for unpopular studio time; this is proving to mean that the after 6 p.m. and weekend time — which p.m. and weekend time — which used to be most heavily booked and was charged at an overtime rate — is now having to be sold off cheaply to attract bookings. The problem has prompted a new

company to attempt offering a solution — but it is a solution which has proved unpopular with the major studios.

The new company is ReelTime, set up by freelance tour manager Richard Ames. Having managed a

couple of years ago to arrange cutprice studio time for an unknown band by negotiating on their behalf for the use of "dead time" in a normally expensive 24-track studio, Ames decided to offer such a service professionally. "The basic aim of ReelTime is to

offer the same facilities that are available to a major band for half error at short notice. This will enable small bands without record company support to go to a top studio and make a top-quality recording at an economic price," Ames explains.

Ames told Music Week that had arrangements with about 20 of London top 24-track facilities, whereby they would keep in touch facilities, with ReelTime and give details of dead time they needed to fill at short

mail-order

notice and his clients would, through ReelTime, be booked into such time for anything up to 50 per cent discount

The plan was broached to the managers of such top-notch studios as Air London, EMI Abbey Road and the Marquee. David Harries and Ken Townshend, of the first two, told *Music Week* that they had found the idea interesting, but would not be participating. They felt that in the long run it would upset established full-price customers and could, at worst, lead to manipulation of bookings to intensify price cutting. Simon White of the Marquee said that he had because, like other studios, he wanted to keep full control of his own business.



EMI MOR division general manager Vic Lanza got to grips with the situation when he decided to sign situation when he decided to sign wrestling star Big Daddy to the company. Big Daddy, shown clinching the deal, has his first single released this week, We Shall Not Be Moved, produced by Bob Barratt.

LPs get TV

A NEW company, Tellydisc, has been formed to specialise in marketing music packages via direct response advertising on television. The company's first package is a double Barry Manilow album, offered at £5.99 and titled The Very Best Of Barry Manilow. This is launched on Thames TV this week with an initial campaign of ten twominute ads. The campaign will later be rolled into other TV areas.

Tellydisc is a joint venture between The Hutton Company (an advertising agency) and Eurodisc Ltd, a wholly-owned subsidiary of the German company Bertelsmann GmBH.

Marketing director of Tellydisc is Denis Knowles who for the past two years has held a similar position at Arista. "I am talking to several record companies about product for direct response on TV," states Knowles, "There is a high level of interest in what we are doing at Tellydisc."

Andrew Pryor, managing director of the marketing division of Eurodisc, comments that the record industry must now look to broaden the appeal of records and "stimulate sales and growth in hitherto untapped sections of the potential market.

television a sort of World Records, or Readers Digest type of operation. We believe that there is a vast market for records among people who almost certainly have a music centre or some form of playing music, but no inclination to buy regularly. By approaching this buy regularly. By approaching this market directly on television, we hope to encourage a very much broader base for the industry. This will benefit everyone since we know that successful TV direct response albums in the past have stimulated considerably increased sales of that

treatment

Gilbert's needletime u timatum

By DAVID DALTON LESS MONEY for less needletime. That was the simple offer made by Herbert Gilbert, general manager of Phonographic Performance Ltd, to Independent Local Radio at the Performing Right Tribunal last

week. The tribunal will set the level of needletime payments to be made by ILR companies — currently on a sliding scale up to seven per cent of

net advertising revenue. Having worked for PPL since 1939, Gilbert is the most important witness and the one that counsel for

the Association of Independent Radio Contractors have been most eager to cross examine. He stated that PPL was not geared to maximise profits and a suggestion that it operated as an "oppressive monopoly" in its dealings with the radio industry was

"a distortion of fact" accepted that his Gilbert company's method of assessing who should be paid how much ---calculated using logs from the BBC and ITV — was "a crude arrangement" but suggested that it was a matter of "swings and roundabouts". He revealed that 671/2 per cent of PPL's net 671/2 distributable revenue goes to member companies, while 20 per cent is distributed to musicians employed by members and 12½ per cent goes to the Musicians Union. PPL has shown understanding

when stations have found themselves in financial difficulties as in the case of Metro, said Gilbert, and if any

TO PAGE FOUR

artists' product at a retail level." Tellydisc is preparing a package every month for the next year. "What we are doing is to create JUDIE TZUK SPORTS CA TRAIN 9 SHUNT 9 NEW ALBUM phonogram

RCA to buy out Pye?

RCA EXECUTIVES in New York were this week considering the benefits of linking with Pye Records in the UK in an effort to "consolidate and strengthen" its position in this country. Pye's joint managing director, Derek Honey, flew to New York last week amid considerable industry speculation that RCA was on the point of purchasing the record company outright from Lord Grade's ACC company. Both companies admitted they had been talking, but both denied that any decision had been taken. RCA said it had also been having discussions with other record companies. other record companies.

other record companies. Pye chairman, Louis Benjamin, after initially rejecting the rumours totally, eventually told staff last Thursday that he had had "certain talks with RCA New York on ways and means of the UK operation working in some form with Pye Records". He assured staff that nothing was finalised and that the Mitcham factory and distribution functions would continue to operate.

RCA is known to be unhappy with its factory location in Co. Durham and one benefit of a deal with Pye would be the use of its Mitcham plant which has a more accessible location but is in need of modernisation. Apart from some MOR and pep product, Pye's catalogue is hardly a tempting carrot for any

prospective purchaser. Rationalisation of both companies under one management with one distribution system, possibly utilising pressing facilities from another major, would seem to be a strong possibility.



Retail 6 • Tipsheet and talent 8 • International and Germany 16 • American Commentary, classical and publishing 20 • Albums and singles listings 24 • Focus on reggae, ska and 2 Tones 28, 30 & 32 • Diary and letters 35.

NEWS **AIC piracy pole**

PIRACY AND home taping, the two most loudly and frequently trumpeted record industry woes, evoked the greatest passions in the four-day IMIC seminars. "One more year, one more IMIC seminar on piracy." said WEA's Nesuhi Ertegun in opening the session on that subject. Complaining once again that music publishers and others related to the industry were not contributing

complaining office again that music publishers and others related to the industry were not contributing their fair share to anti-piracy efforts, he called for the formation of an international committee for the defence of intellectual property. The industry should be invited to contribute to a central fund that would be administered by the committee, and used to sponsor lobbying efforts for legislative reform around the world. While the RIAA's Stan Gortikov and MCPS's Bob Montgomery gave their standard reports on combating piracy and the state of battle respectively, it was National Music Publishers Association president Leonard Feist who injected a little

fire into the session. "Gortikov gets the medals," he said, referring to Ertegun's salutary introduction of the RIAA chief, "but publishers have the battle scars."

With Gortikov visibly upset, Feist enumerated the publishers' role in copyright infringement cases since before record manufacturers had been granted any legislative recourse

the situation. With that, the audience entered e fray. Personal manager Steve old complained that record the

Gold complained that record manufacturers never respond when he sends them bootlegs. Ira Moss accused Warner Communications Inc. of "grandstanding" with its \$100,000 (£45,045) reward programme, and of de-centralising instead of co-ordinating the fight against piracy. Gortikov denied that the WCI Gortikov denied that the WCI programme demeaned or diluted the RIAA efforts, and he urged other companies to follow WCI's lead. Similarly, heated confrontations occurred in the course of a home

taping seminar chaired by Warner's Michael Kapp. Bob Montgomery of MCPS, deputising for BPI director general John Deacon, pointed out realistically that the industry "has realistically that the industry "has more to gain by asking people to pay a royally for the right to tape than by telling them not to do it". IFPI/GVL's Norbert Thurow warned that, while that is one possible solution now being tried in Germany, it should not be viewed as a panacea.

It was Ampex's Erek Jenstad, however, who found himself clearly on the defensive after suggesting that the incentive for the consumer to tape at home might be lessened if high quality premium tape was used for pre-recorded cassettes, claiming "it's no fun to tape recorded "it's no fun to tape records yourself".

If resolutions to these problems were not forthcoming, at least both sessions gave vent to some of the frustration felt by many of the participants, particularly those from countries where the record market is currently very weak.

The need to market more than just music

PARALLEL THEMES of caution in the industry's approach to new video technologies and the need for increased specialisation (narrowincreased specialisation (narrow-casting) in recorded music and the new technologies were developed repeatedly by CBS Inc. president John Backe and PolyGram Group president Coen Solleveld; as well as in isolated comments in the Music Of The Eighties and Pre-Recorded Home TV seminars. Underlying all the discussion

Underlying all the discussion, however, was the evermore prevalent assumption that it will be the record industry that will provide the marketing impetus to get home video off the ground.

With that assumption, both Backe and Solleveld agreed that the record industry must prepare itself to sell more than music and must begin to visualise itself as part of the broader leisure time industry, and that it cannot afford to repeat the marketing, royalty and other strategic mistakes it has made with records.

Expanding on this latter theme, RCA SelectaVision VP Seth Willenson cited the nopreturns policy video cassette makers are insisting on as the model to be followed with video discs. He suggested also that the unresolved royalty questions should be based on a wholesale rather than retail price rate -

both notions being in contrast to the way things work in the US record industry. Backe said: "Just because a

technology exists and people are interested in it doesn't mean you have a profitable business."

While warning of the need to be concerned with basic business be concerned with basic business practices, Backe suggested that "special focus markets, where you have highly motivated consumers willing to pay a premium for what interests them" will be a major growth area for home video along with "the potential for mass appeal" preduct product.

product. Similarly, Solleveld stated that arrival of new technologies "does not mean acceptance, whatever gimmicks and great promise are attached and however ambitious initial sales place mey he?"

plans may be". He, too, warned that marketing the technology for its own sake, or merely for the sake own sake, or merely for the sake of corporate pride would be a dangerous undertaking, especially with the various incompatible technologies confusing the consumer and making him wary of entering the market for fear of whatever machine they might buy being outdated almost immediately.

Solleveld also stressed that "we will have to find ways to offer a far wider choice of music than it is found to be feasible to do at present"

Supporting the arts IN STRESSING the mutual dependence of the public and private music, it has rev increased scale the

sectors in the financing of both high and popular arts, British Minister of the Arts, Norman St. John Stevas, insisted that, while the objectives of both may be different, the ultimate realisation of those objectives would be beneficial to each. "While I am making this point

"While I am making this point about different objectives — I priming the market, you exploiting it," he said, referring to the commercial interests of IMIC participants, "I am bound to acknowledge that we are in the result mutually supportive.

By widening so dramatically the ilability of music and availability consequently the appreciation of

music, it has revealed on a greatly increased scale the cultural core of the discipline.

"We are partners," he added, "and I am all for investment of some public funds in selected areas of the commercial market in the hope that we may both enjoy the different returns for which we are looking " looking.

Stevas further pointed out that arts funding has remained relatively stable in the UK, despite current "economic stringency — this means that when the economy is in better general order, the arts will once more be able to go ahead and play an even fuller role in the life of our community". community"

superas no.2 ARROGANT ARROGANT ADAMS ADAMS

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IRA MAYER reports from IMIC





JOOP VISSER (MD Charly Records), Shelby S Singleton Jr. (president Sun Records), Orion Eckley Darnell and Dave Thomas (MD Spartan Records) are pictured at a recent London reception confidently toasting success to the Masked Mysterion's forthcoming UK single, Stranger In My Place/Washing Machine (CYS 1069)

RCA mounts a double pronged drive for Laine/Galway album

IN MOUNTING one of its largest campaigns for some years, RCA is transferring responsibility for the Cleo Laine/James Galway album Sometimes When We Touch (RL 25296) from the classical to the pop division.

Creole gets in line with **CBS** prices

CREOLE'S NEW price list, effective from May 1, brings dealer prices for this label's product in line with those of CBS, which distributes Creole.

Dealer price for normal seveninch singles is now 70p (RRP £1.15); for picture discs is 97p (RRP £1.59); and for 12-inch 45s is £1.21 (RRP £1.99).

Albums with the PAST or STAG prefixes are now £2.43 (RRP £3.99); those with DYLS or PVLS are now £3.22 (RRP £5.29) except those with the STAG 41 prefix, which are £2.43 (RRP £3.99). Where tapes are concerned, all

prefixes now carry a dealer price of £3.22 (RRP 5.29) except those with the STAG 41 prefix, which are £2.43 (RRP 3 00)

Commercial marketing manager John Howes explains: "We believe that this is is an album of such quality and commercial potential that we wanted to put the full weight of the company behind it. That potential is underlined by the track record of the two artists."

The album retails at £5.49 and is subject to RCA's TV LP dealer margin of 25 per cent. The TV campaign kicks off with test marketing on ATV and Granada during June — the first three weeks of the month on ATV and the last three on Granada.

RCA will monitor closely results from those areas before deciding to roll the campaign. Flexibility is also the keynote of a commercial radio ad campaign which will include Capital.

Each dealer placing an order will receive a display kit including full colour posters, streamers and LP covers, and window displays up and down the country are currently being negotiated by sales reps. A further 2,000 posters on the London 2,000 posters on the Lon Underground will also be placed.

Gigolo album to get heavy ad support

POLYDOR AND CIC are mounting a heavy advertising campaign to support the release of the film American Gigolo. of the film American Giguo. Said a Polydor spokesman: "With the success of the Blondie single, Call Me, of which Polydor has exclusive rights on the full length version and the James Last single, the company is confident of a major chart

CIC's campaign includes high density radio advertising on Capital, Clyde, City, Piccadilly, Trent, Metro, Beacon, Tees, Plymouth Sound and Cardiff coinciding with the release of the film. Press advertising will be centred on the two London evening papers, the rock press, Ms London, Girl About Town, Ms London, Girl About Town, plus local daily papers. Window streamers and displays are available. There will also be special Amerícan Gigolo promotion nights at discos, starting May 10 at Birmingham's Ton Park

A&M moves into film soundtracks

A & M RECORDS is moving into the movie soundtrack business, having secured the worldwide rights to the British rock musical, Breaking Glass, starring Hazel O'Connor.

The announcement, by A & M senior vice-president Derek Green, marks the first time that the UK company has become involved in such a project.

Hazel O'Connor has written all the songs for the film and the soundtrack, which will be released in July, just prior to the West End premiere of the film scheduled for mid-August.

Hazel will make her debut on A & M on May 22 with a single from the movie called Writing On The Wall (AMS 7530).

A & M is planning, in the words of Derek Green, "enormous promotion" to support the release of the album. GTO Films is handling distribution of Breaking Glass and it plans a multi-media campaign through August and September as the film moves into national screenings

Elton and Roxy Music singles

FLTON JOHN has a new single. Little Jeannie (XPRES 32), released by Rocket this week. It is taken from the new album, 21 at 33, which will be released in mid-May.

TO PROMOTE the new Roxy Music single, Over You (Polydor POSP 93), whole page ads will be taken in Record Mirror, MM, NME and Sounds. A "massive advertising and point of sale campaign'' will launch the new Roxy Music album, Flesh and Blood (Polydor POLH 002), at the end of May.

BLUEPRINTS RECORDS releases Karel Fialka's debut album, Still Life (BLUP 5003), this week. An Life (BLUP 5003), this week. An extensive marketing campaign features heavy advertising in the music press, *Time Out* and *New Manchester Review* and display boards. The first 5,000 copies will retail at £3.99. Also released by Blueprint this week is B.B. Gabor's first British album release, B.B. Gabor (BLUP 5004). Gabor hails

from Toronto where the album is currently in the Top 20.

COUNTRY Rock star Hoyt Axton is the subject of a Young Blood national promotion campaign centred on his current release Della And The Dealer (YB 82), which will include trade and consumer advertising. Young Blood Records, whose

Young Blood Records, whose chief, Jan Olofsson, has also secured Axton's publishing rights, is based at 64 Ledbury Road, London W11 (01-727 8723). Its distribution is handled by PolyGram Record Services following the demise of Selecta.



PETER GABRIEL'S follow-up to his Top Five hit Games Without Frontiers is No Self Control (Charisma CB 360). The first 30,000 copies will be available in picture bags.

PHONOGRAM IS rush-releasing PHONOGRAM IS rush-releasing I'm Forever Blowing Bubbles, the West Ham United Supporters' Club theme song, backed with Here Comes The Fleet. The single will be packed in a special sleeve and catalogue number is West 1. The football team are in this year's FA Cun Final Cup Final.

RSO RECORDS is importing copies of the soundtrack album from the Star Wars follow-up film, The Empire Strikes Back. The 2LP set includes a 12-page booklet featuring stills from the film, RRP is £8.75. (Catalogue number RS2-4201).

EDDY GRANT has his new single released on May 16, instead of May 3 as was originally planned. It is a 5 as was originally planned. It is a double A side featuring My Turn To Love You along with Lose and available on seven (GUY 7) and 12 inch (Guy 3712) and will be backed with ads in NME, Melody Maker, Sounds, Record Mirror and Black Febres Echoes

CHERRY RED Records is to release the second album by British Lions, the group that was formed by Mott The Hoople members and includes John Fiddler, Morgan Fisher, Overand Watts, Bulfin and Ray Major. The album is released this week and entitled Trouble With Women.

A NEW independent from Birmingham, Reddingtons Rare Rare Records, releases its second single, a double A Side by Mayday. Entitled Day After Day/Love In The Space

RARE-RHYTHM Records, a new Manchester independent, releases its first single in June, a double A Side by Manchester band Steve McGarry's First Offence. It is entitled I've Had Enough/How Does It Feel To Be Free? The label has five acts on its books but is looking for more. Tapes should be sent to 1 Lucy Street, Manchester M15 4BX, Tel: 061 872 3816.

Warner Bros signs Carly Simon

CARLY SIMON has been signed to an exclusive long term worldwide recording contract by Warner Bros. Records. First album under the new agreement, Come Upstairs, has been completed and will be released in Come the UK next month. The title cut is likely to be the first single from the album. Ms Simon had a number of hits with Elektra in the Seventies, including You're So Vain, Mockingbird and Nobody Does It Better.

DESMOND DEKKER has now signed to Stiff and is currently in the studio recording a new album under the production of Lol Geller. The album will include the new version of Israelites currently available on Stiff.

THE REGENTS, who had a big hit with their first single, 7Teen, have signed to Arista for the world excluding the US and Canada. First single under the deal is See You Later (ARIST 350). A tour and debut album are planned for July.

TOUR DE Force, the first act to be signed to Harvey Goldsmith's new

management company, have signed to Liberty United Artists Records. A single is due shortly.

RED SHADOW Records (formerly known as Red Records) has signed two new bands — The Spiders and The Teenbeats. The Spiders' first single, out now, is a new version of Tommy James and the Shondells hit Mony Money (REDS 004). The Teenbeats are currently playing pubs and clubs in the London area and a single is planned for release in two months time. Red Shadow has engaged Jan And Deane Publicity to handle all their artists.



SPARTAN HAS signed distribution deal with Cockney Records, a new label set up by South London club owners Mickey Finch and Roy Evans. First release

under the deal is the single When You're A Star (CR 001) by London reggae band Release. Cockney is based at 259 Barking Road, London. Tel: 01-474 3634.

LOGO RECORDS has signed The Books to a worldwide long-term recording deal. Their debut single, Broadcast Broadcast (BOOK 1), is released on May 16 and details of a UK tour are to be announced shortly.

PVK RECORDS has signed singer/songwriter Richard Newman to a worldwide recording deal. He is currently working on his debut album for the label.

DES DOLAN'S Hammer Records has signed Deptford R&B band Rubber Johnny. A single is due next month and an album will follow in September.

HEAVY METAL band Mythra who have sold over 15,000 copies of their EP on the Guardian label of their EP of the Guardian models have signed to Pinnacle's Street Beat label. A four-track EP in both 7" (LAMP 2) and 12" (LAMP 2 - 12") is being rushreleased by Pinnacle.

Jet's big promo push for Girl, Magnum & Moore

JET IS undertaking an intensive promotional campaign for three of their main

JET IS undertaking an intensive promotional campaign for three of their main acts, Gary Moor's G Force, Magnum and Girl during May and June. This is combined with a sales promotion offering dealers "an attractive range of discounts" on eight of their current rock albums. Full details of the discount campaign are available from CBS sales reps or from Ray Cooper at Jet. As further back-up, Jet will be providing browser cards, full colour posters and 300 in-store displays and full page ads in the consumer music press covering both new product and back catalogues from the three acts. Jet is also re-releasing the first album from Birmingham heavy metal band Quartz. Re-titled Deleted, it is being packaged in a brown paper sleeve with an inner lyric sheet and will retail at £3.49. Ads will appear in the trade and consumer music press and applicants will have to show proof of purchase which will be included with the albums.

NEWS

BPI raids Bonaparte

BOOTLEG AND counterfeit records were found when BPI solicitors last week visited premises belonging to the wholesale and retail organisation Bonaparte Records and the homes of two of its directors.

Following the granting to the BPI of Anton Piller orders against Bonaparte Records and against Bonaparte Records and directors Guy and Stephen Melhuish, solicitors went to the company's head office at 284 Pentonville Road, London, two of the firm's retail outlets at 101 George Street, Croydon and 31 Market Square, Bromley, and the homes of Stephen and Guy Melhuish.

Bonaparte had extensively Bonaparte had extensively advertised its alleged bootteg and counterfeit albums in the NME. In the High Court, the company and the Melhuish brothers gave undertakings not to knowingly make, sell or distribute bootleg or counterfeit recordings during an adjournment of the hearing which was granted for three weeks. weeks.

Xanadu deal

world rights, excluding the US and Canada, to the soundtrack from the musical fantasy film Yound starring Olivia Newton-John and Gene Kelly. Jeff Lynne of ELO has written five songs for the movie including the title track.

First single to be taken from the soundtrack, I'm Alive (Jet 179) by ELO is released on May 16.

Companies bid for 'Dan Dare' rights

THE FIFTIES cartoon strip Dan Dare is to be adapted for a TV series bare is to be adapted for a TV series with music co-ordinated by Gary Osborne and Lem Lubin who will also produce a spin-off album featuring star performers. ATV is backing the project, and a

A IV is backing the project, and a number of record companies are already bidding for the record rights, although year-long negotiations to make the series only came to fruition last week.

came to fruition last week. The series will be made at Elstree Studios by ATV in association with Lee Lacey Associates and Phenomenal Films and the executive producers are to be Leon Clifton and Paul de'Savary. It is expected to go ''on the floor'' next January and will be screened in the autumn of 1981 1981.

Osborne, known for his collaborations with Elton John and with Jeff Wayne on War Of The Worlds, and Lubin, a former CBS and Rocket A & R man, have been appointed musical directors for the TV series and will be executive producers of the album. "Some of the music will be

producers of the abum. "Some of the music will be written by Lem and myself, some by myself with other writers, and there will be some classical content," Osborne told MW.

"We plan the album to stand on its own, but of course it will also benefit from the 13-week TV series. We intend to use some major stars on the album — but they will be chosen to fit the characters, not just for the sake of having their names on the album."

BBC faces union blacking

FOLLOWING THE BBC's final approval of the proposed radio cuts — which include the axing of five orchestras — the Musicians Union has re-affirmed its intention to hit back with industrial action.

"Redundancy notices have been served and if they are carried out on June 1, the orchestras will come out on strike on that date and all engagements with the BBC will be blacked, subject to a secret ballot of members," says John Morton, general secretary of the MU. "Discussions are continuing and we are hoping that the decisions can still be modified "

modified."

It seems unlikely, however, that the corporation will back down from its firm stance and a protracted dispute seems certain. While the BBC does not wish to anticipate events, contingency plans are being formulated to fill airtime with pre-recorded tapes of music.

Events which would suffer from a lengthy dispute are the Proms and the Light Music Festival. A determining factor in the length of the dispute could well be the ability of the ad hoc players to withstand financial hardship.

Tribunal

FROM PAGE ONE company did not rec company did not require the full nine hour needletime limit, PPL is willing to accept a reduced pro rata sum, as in the case of LBC.

sum, as in the case of LBC. Yet the value of records as programme material is shown, he argued, by the fact that representations have been made to PPL by the IBA, by Ceceilia Garnett when secretary of AIRC and by Radio City for an increased amount of needletime. of needletime.

Gilbert went on to contend that "broadcasters are cashing in on the popularity of records" and that rather than the record industry causing their records to be played on the radio, the commercial radio stations actively sought the use of records. He dismissed the many suggestions made earlier in the hearing that radio exposure boosted sales of records and contributed to the prosperity of the record

Gilbert expressed concern about the effect of "extensive" and "intensive" listening to the radio coupled with the greater reach of needletime recordings. He said that the listness was being accounted to the listener was being encouraged to listen more "intensively" and that figures showed that a large number radio listeners do not listen to their own records and tapes.

The going rate for ILR's needletime use should be nine per cent of net advertising revenue after a sliding scale for new stations, he

Football

PYE RECORDS has triumphed in the Music Week/Adidas soccer tournament winning this year's Music Week Cup in a 1-0 victory over Ice Records on Monday (5). This was a replay following a 1-1 draw.

suggested. suggested. Questioned about the revelations in *Music Week* (April 26) of growing militancy among independent record companies about the running of PPL, Gilbert replied: "No one has approached me making this complaint."

complaint." Yet when tested on the assertion that the agreement between the Musicians Union and PPL is is Musicians Union and PTC is tantamount to a restrictive practice, he confidently predicted that his board members would reply with "a unanimous no".

He suggested that the complaints resulted from an "uninformed

view". Counsel for AIRC, A. J. Bateson, Counsel for AIRC, A. J. Bateson, seemed to reveal a new standpoint in exchanges with Gilbert over the BBC's use of 'review' time when he said: "I'm not asking this tribunal to award something free of charge." At the outset of the case AIRC seemed to be challenging the whole concept of payment for broadcasting records. Bateson's most telling comparison

Bateson's most telling comparison was between the $\pounds1,200,000$ paid by the BBC for needletime on Radios One to Four and the most recent payment of $\pounds2,400,000$ paid by the 19 ILR stations. When challenged with these figures, Gibert said that a comparison was "meaningless" without comparing the usage of needletime by each of the services. Gibert also resisted the suggestion

Gilbert also resisted the suggestion Concert also resisted the suggestion that the ex-gratia payments of $12^{1/2}$ per cent to the MU are "payments which PPL is neither entitled nor required to make".

required to make". Maintaining his theme to the end Gilbert said: "Sound recordings are the lifeblood of a commercial broadcasting company", being offered a constantly growing repertoire, while the percentage fee remains constant.

After closing speeches by counsel it is hoped that the tribunal will end this week.

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RUSH RELEASED! Helen Reddy's brand new single TAKE WHAT YOU FIND CL 16147. Produced by Ron Haffkine RETAILING

Reggae directory

DISTRIBUTORS

DISTRIBUTORS Mojo Distribution, 94 Craven Park Road, London NW10. 01-961 3363. Mainly British-released records. Jetstar Distribution. 38 Craven Park Road, London NW10. 01-961 4422. Pre and British released. One stop. Nationwide distribution. Lightning Records. 841 Harrow Road, London NW 10. 01-969 5255. British-released, limited titles. G.G. Records. 56 Addington Square, London SE5. 01-701 6042. Own label distribution and a few small labels.

MAIN IMPORTERS OF PRE-**RELEASE PRODUCT** Jetstar Distribution. (See under

distributors). Daddy Kool Records. 94 Dean Street, London W1. 01-437 3535. Hawkeye Records. 24 Craven Park Road, London NW10. 01-961 0866.

LABELS

LABELS Arswak. 3, Library Parade, Craven Park, London NW10. Burning Sounds (in receivership). 379 Harrow Road, London W9.01-960 7121. Bushay. 154 Rucklidge Avenue, London NW10.01-961 3752.

NW10. 01-961 3752. Cactus/Creole. 2 Bank Buildings, Craven Park, London NW10. Cruise. 275 Kensal Rise, London W10. Cha-Cha/E.J. 21A Craven Park Road, London NW10. 01-961 0734. City Sounds/Neville King. 494 New Cross Road, London SE14. 01-691 6765. D.E.B. 29 Battersea Rise, London SW11. 01 273 2040.

01-223 9040. D Roy/Niagra. 5 Felixstowe Road, Kensal Green, London NW10. (Own van for London deliveries). Daddy Kool/Silver Camel. 94 Den Street, London W1. 01-437 3535. Empire. 115, Stoke Newington Road, London N15.

WITH SO many small independent reggae record labels around, Music Week has compiled a list of speciality reggae labels, the main distributors and importers of Jamaican pre-releases. Also, as a service to dealers, the latest news and views on the reggae/ska/rock steady movement and the emergence and development of the 2-Tone sound are featured in a special supplement in this week's magazine.

Ethnic Fight. 336 Coldharbour Lane, London SW9. 01-737 4162. Freedom Sounds. 206 Church Road, London NW10. 01-451 3394. Control IV WI (1997) 1994. G.G. 56 Addington Square, London SE5. 01-701 6042. Greensleeves/Cool Rockers. 44 Uxbridge Road, London W12. 01-743 3272. Grove Music. 425C Harrow Road, London W10. 01-969 2824. Hawkeye. 2A Craven Park Road, London NW10. 01-961 0866. Inner City. 93 Battersea Rise, London SW11. 01-228 9921. I.S.D.A. 162 Poynters House, Queensdale Road, London W11. Jama/Love. 1, Brixton Station Road, London SW9. 01-737 3557. G.G. 56 Addington Square, London SE5.

K.I.M. 34, Peckham High Street, London SEI5. 01-732 4236. Nationwide/Terminal. 112 Stoke Newington High Street, London N16. One Stop Music, 3 Boundaries Road, London SW12. 01-675 5452. Orbitone/Tackle. 2, Station Offices, Station Road, London NW10. 01-961 6702. 6702. Ritz Sound. 460 Leyton High Road, London E10. 01-358 3410. Skynote. 154 Rucklidge Avenue, London NW10. 01-961 3752. Soundiff. 278 Kirkdale, London SE26. 01-634 2526. Spartan. London Road, Wembley, Middlesex. 01-903 4753/6. Star/Parma/Ocean. 78 Craven Park

Road, London NW10. 01-961 3363. Starlight/Black Joy. 17 Craven Park Road, London NW10. 01-965 5039. Strong Like Samson/Thompson Sounds. 17A Craven Park, London NW10. 01-965

3039. Studio 16/K & K/Joe Gibbs. 29 Lewisham Way, London SE14. 01-691 0070.

0070. Success. 31 Glenarm Road, London E5. 01-986 7761. Third World/Live & Love/ Justice/Paradise. 261 High Road, London N15. 01-802 0164. (Own van for London diversiet) Town & Country. 95 Downs Road (Ground Floor), London E9. 01-985 8060.

8060.
Trojan/Attack/B & C/Horse. 326 Kensal Road, London W10. 01-969 6651.
Union Records. 55 Boscombe Road, London W12. 01-743 2138.
Unity. 520 Harrow Road, London W9.
01-960 4631.
Venture. 994 Harrow Road, London NW10.

NW10. Voyage. 264 Lavender Hill. London SW11. 01-223 6543. Warrior/Ballistic. 94 Craven Park Road, London W10. 01-961 3363. Ziggy/Fairdeal Productions. 48 Churton, Street, London SW1. 01-821 8842. NW10

Turn to page 28 for Music Week's black music special supplement.

BOOK REVIEW

THE RELAXED gent on the cover of Roger Driscoll's Practical Hi-Fi Sound book hints at the mood of the book itself. The theory and practice of hi-fi and its history, the basic hi-fi and its history, the basic properties of sound, and information on acoustics are all set out and worded in a sufficiently relaxed fashion to soothe the lay reader's fear of being blinded by science and decoursed in jargon. drowned in jargon.

drowned in jargon. In most cases — or at least often enough to keep communication between written page and reader's brains going — Dr Driscoll explains his terms as he goes along. His very succinct history of the development of the history of the development of the record, and the equipment it is played on, is short and precise enough to be learned by heart by would-be hi-fi bores. Also — for at least one reader — the chapter on what sound is, how it is on what sound is, now it is transmitted and received, and how it is measured allowed understanding of the whole thing to dawn for the first time at a sadly late age.

sadly late age. Dr Driscoll goes on to deal with hi-fi hardware, and tries to help the enthusiast (who needs not necessarily be keen on spending a fortune) decide what he wants.

The book deserves to reach the mass of quality-seeking music lovers as well as just hi-fi fanatics. Practical Hi-Fi Sound, by Roger

Practical HI-FI Sound, by Roger Driscoll. Published by Hamlyn Publishing Group Ltd, Astronaut House, Feltham Middx on April 23. Retail price:

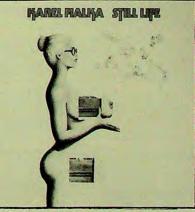




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C

TALENT

Grappelli & Menuhin string along

THERE ARE few more extraordinary partnerships in music than the one based on the mutual admiration of two master violinists — Stephane Grappelli and Yehudi Menuhin.

Since they were brought together for the first time on the Michael Parkinson Show — a rare instance of truly creative television — they have played together and made three very successful records.

And now, a fourth is being released by EMI, coinciding with a television documentary made of the recording sessions at Abbey Road

New book of **Elvis portraits**

BANTAM BOOKS is to publish Elvis: Newly Discovered

BANTAM BOOKS is to publish Elvis: Newly Discovered Drawings, featuring 40 pencil portraits by Nashville artist Betty Harper of the legendary rock star, available for the first time in book form. During the last two decades commercial artist Ms Harper has created — but never sold — over 10,000 finished drawings of Presley, spanning his entire career. It is only recently, however, that she has finally taken the decision to publish some of the portraits. Elvis: Newly Discovered Drawings is published on May 23.

TIP SHEET

last year. The new record is called Strictly For The Birds (EMD 5533, and on cassette, £5.40) and contains melodies featuring all kinds of birds, from A Nightingale Sang in Berkeley Square to Lullaby of Birdland by George Shearing and

"I have watched Menuhin since he was very young," he said. "Of course, when we play together, everything must be written down, when I play alone, I am given the chord and I just improvise on that. "But it is very interesting still and

By NICOLAS SOAMES

the great classic Sweet Georgia

The songs are presented in the inimitable style that marked the first three releases, but it is important to note that both Menuhin and note that both Menuhin and Grappelli really enjoy playing these arrangements by Max Harris. For Grappelli, these sessions are particularly invigorating

Menuhin is such a nice person to work with." Grappelli started living an extraordinary life at an early age. By the time he was seven, he knew what it was like to be a dancing pupil under the extravagant influence of Isadora Duncan. And he also knew what it was

to suffer from malnutrition in an

orphanage while the First World War raged outside. With that kind of background you

either sink or swim, and Grappelli. either sink or swim, and Grappeni, backed by his unique talent for the jazz violin, has coasted along, occasionally in the shadows, but mostly in the limelight.

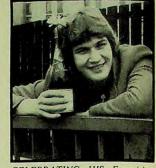
He is now 71, yet as active as ever and has recently been touring this country playing his evergreen and has recently been touring this country playing his evergreen classics with as much verve and subtlety as he did back in Paris in those legendary days with Django Reinhardt in the Hot Club de France. France

But the Menuhin connection is important to him and so are players like Diz Disley, the guitarist John Etheridge and the American bass player Brian Torff with whom he

plays. "I would be unhappy if there was nothing new. But I am like a chameleon, I play in a certain way with certain accompaniment, and it is marvellous playing with young players. That keeps me young." Strictly For The Birds contains a

players. That keeps me young." Strictly For The Birds contains a memory of another great partnership Grappelli maintained — with George Shearing, the blind English pianist. During the Second World War, those two musicians toured England incessantly — managed by Lew Grade — and Grappelli talks with particular affection and respect of the friendship between the two. Grappelli now lives the life of a

Grappelli now lives the life of a nomad by choice — his wish, he says, is to finish up his life in a hotel. says, is to finish up his fife in a notel, "'I am not blasé, I am pleased everywhere I am going. I have done everything I want and I am doing everything I want."



CELEBRATING HIS Eurovision success with the song, What's Another Year, Johnny Logan flew into London for a Top Of The Pops appearance and to attend a champagne break/ast hosted by Epic Records, his record company worldwide. The event coincided with more eood news — the single had more good news — the single had more than 70,000 UK orders, less than 48 hours after the contest was screened.

Beat offer new bands a chance

THE BEAT return to the road at the end of May, after completing their debut album, I Just Can't Stop It produced by Bob Sargeant. Tracks on the LP include the Top Ten single, Hands Off She's Mine, an up-date of the old Andy Williams hit, Can't Get Used To Losing You, and newer material. and newer material.

and newer material. The band's tour takes them through until the end of June. A special feature will be that The Beat are offering the opening slot of each gig to local bands and any groups interested in playing with The Beat when they hit their town should contact Go Feet Records at PO Box 320, Birmingham B29 7PR.

Edited by SUE FRANCIS 01-439 9756,





SHRINK, pictured above and otherwise known as "the enigma in the golden face", does not have a record contract and he figures it is record contract and he jugures it is time he got one. A dozen gigs and three records (A&M) in 1979 generated some kind of cult following and a cameo role in Breaking Glass, the soon-to-be-Breaking Glass, the soon-to-be-released film about the British music scene. A video was made of his single, Valid or Void, which was shown by Nicky Horne On Thames which led to a TV spot in

Holland. Shrink has a cassette of his demos and an interested production team in Wally Brill and Robin Langridge (producers of Karel Fialka for Blueprint and about to become artists in their own right as Network for Phonogram). He can be seen at the Rock Garden on May 13 or contacted through Charlie Gillett, Oval Records, 11 Liston Road, London SW4. (01) 622 0111.

Disco show

OF PARTICULAR interest to club and mobile DJs in the Midlands is an and mobile Dismittle within the within the sound, lighting and effects equipment to be held on Sunday, May 11 at the St. Johns Hotel, Warwick Road, Solihull, Billed as the Midlands largest ever disco equipment largest ever disco equipment exhibition, the admission is 75p.

The Tanks are coming!

Patriotic songs 'are sure to sell a million'

NERVE GAS Limited is a company founded by two American expatriates living in London. Devoting their talents is composing and packaging gimmick-singles, the company's founders, Tommy Thompson and Aston Ford, have recently put together a couple of songs about the US hostages in Iran.

The Tanks, and, Second to None, capture the mood of patriotism and frustration which has swept the US. The company has already received preliminary support for its project and wants to turn a single out within 30 days. Music publishers and record companies have begun to come forward and a deal is being sought.

The Tanks is an intensely patriotic song and uses a heavy metal sound with a pulsating beat and a clear macho lead vocal. The B-side, Second to None, is lighter, more lyrical tune with an almost country and western sound.

Ford told *Tipsheet*: "It's really hard to overstate the feelings back there." Any company interested in participating contact: Thompson at (01) 404 5011. Tommy

Young writers seek deal

TWO YOUNG songwriters are currently looking for a publishing and/or recording deal. They are 20-year-old Steve Kennedy, a sales rep for *Hi-Fi-For Pleasure*, and 24-year-old professional musician Robin Bibi, former lead guitarist with The Misdemeanours.

Mellow music

HORST DIETER Boldt has privately financed and produced an LP of mellow standards which he calls Elegant and Enchanting Ruth. He now needs a distributor and promoter. "The LP was manufactured in

Germany and is of a better pressing quality than most of the product of today. It is on a product of today. It is on a private label and features the voice of a young lady singing international evergreens." Contact Horst Dieter Boldi, 38 Nutbush Lane, Torquay, Tel. (0803) 66100. (0803) 66100.

The two have been writing together for four months and already one of their songs It Doesn't Matter, has been picked up by Brian Oliver's Neon Music. Chrysalis is onver's Neon Music, Chrysans is also interested in another number, the ska-flavoured Ain't Going Home Tonight, and another four songs have been placed with songs hav publishers.

Kennedy, who can be reached at *Hi-Fi For Pleasure* (Tel: 01-836 1522), says: "I think we write good pop music, simple songs but which are commercial. Robin and myself started writing together after seeing a Melody Maker small-ad. We are deal of a recording contract where we can perform our own songs."

Three theatres for hire

THE DEARTH of good central London concert venues has been a cause for complaint in the music industry for a considerable time. "The answer seemed obvious," says Jenny Beavan and Geoff Francis. "There are good theatres standing empty on Sundays with facilities not normally available to the concert promoter. We have been able to negotiate a package with the management of certain West End theatres and are now able to offer three of these for hire, all in

offer three of these for hire, all in prime positions — The Piccadily, The Albery and Wyndham's Theatre.'' Details include, for The Albery Theatre: scating capacity of approximately 979, cost for eight hour hire £1,300 plus VAT; The Piccadilly Theatre: approximately 1,154 seats, cost for eight hour hire £1,350 plus VAT, and Wyndham's Theatre approximately 759 seats £1,250 approximately 759 seats £1,250 for eight hour hire.

for eight hour hire. For more specifics on this badly needed amenity, contact Jenny Beavan and Geoff Francis, c/o The Production Office, Albery Theatre, St. Martins Lane, London WC2N 4AH. (01) 240 1694.

DAVE COUSINS, lead singer DAVE COUSINS, lead singer and principal songwriter of The Strawbs, has signed a long-term contract with Old School Songs, a company formed by Cousins, Chas Cronk (bass player with the band) and Kevin Wyatt-Lown. The company is in the process of setting up worldwide subsetting up worldwide sub-publishing rights for its catalogue which includes its catalogue which includes Cousins' material from the last

QUICK TIPS

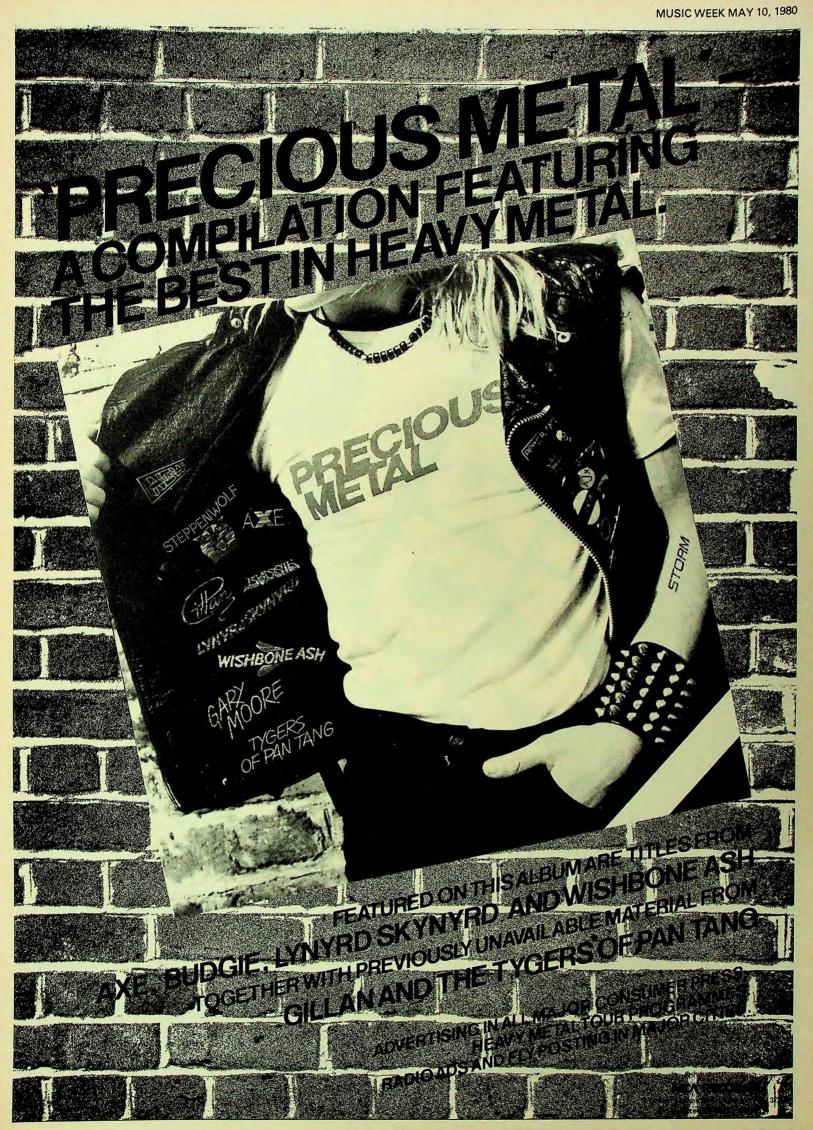
two Strawbs albums, Burning For You, and, Deadlines, and the as yet unreleased, Heartbreak Hill, and is interested in hearing from publishers who feel that they have an active contribution

they have an active contribution to make. Old School Songs' first production, an album by Dave Cousins and Brian Willoughby, has been leased to Passport Records for the US and Canada. *Contact: Dave Cousins or Kevin Wyatt-Lown, The Music Works, 23 Kenwell Road, London N7. (01) 609 0808/1091.*

FRENCH SINGER Louis Sthory is looking for a British recording deal. Sthory, who shared the same singing teacher as Mireille Mathieu in France and spent two School of Music over here, has had She's Not Yours released by Philips Records in France and it is almoducible with the school of the school o

Philips Records in France and it is already picking up sales. Sthory's UK representative, Dave Burgess says: "At the moment we are looking for a lease deal for She's Not Yours, which is very much in the style of Euro-disco. The single has already sold out its initial pressings in France. "Louis Sthory has a lot of other songs waiting to be

"Louis Sthory has a lot of other songs waiting to be recorded and he will be going back into the studio at the end of the month. We are also currently fixing up some TV dates." Burgess can be contacted at 552-393818.





MUSIC WEEK MAY 10, 1980

		A-Z (TOP WRITERS)
MUSIC ORDER FORM CHART		All Around The World (P. Weller)
British Market Research		Call Ma (Moroder/Stein)
Bureau Ltd. 1980, publication rights licensed exclusively to	SINGLES	Check Out The Groove (Brown/Leston)
Music Week and broadcasting rights to the BBC. All rights reserved.		Crying (Orbison/Melson)
	This Last Wks on TITLE/Artist (producer) Publisher Label number	(Baker/Seago)
This Lasi Wks on TITLE/Arrist (producer) Publisher Label number Week Week Charr		(Lynott/Bain)
E 1 1 8 GENO Dexy's Midnight Runners (P. Wingfield) EMI Parlophone R 6033 (E)	£ 3967 2 POLICE & THIEVES Junior Murvin (Perry) Blue Mountain Island WIP 6539 (E)	Don't Push It (Haywood) 19 Fool For Your Loveing
A 2 15 2 WHAT'S ANOTHER YEAR Johnny Logan Bocu Epic EPC 8572 (C)	4017 12 DANCE YOURSELF DIZZY Liquid Gold (Adrian Baker) Cellar/ATV/Leeds O Polo 1 (C/CR)	(Coverdale/Milestone/ Moody)
3 2 4 COMING UP Paul McCartney (McCartney) McCartney Parlophone R 6035 (E)	41 WEW CRYING Don McLean (L. Butler) Acuff Rose EMI 5051 (E)	Gallup/Hartley)
	42 WWW The Mesh (T. 2. Shepherd) Chappell CBS 8536 (C)	Golden Years (Live EP)
Blondie (G. Moroder) Famous Chappen/EMI Chaydails Cho 24141	AD RE E HI FIDELITY	Various
3 4 b David Essex (David Essex) April/Imperial Wizard Songs Mercury BIKE 1 (F)	Elvis Costello & The Attractions (Nick Lowe) Plangent Visions F. Beat XX 3 (W) Elvis Costello & The Attractions (Nick Lowe) Polydor POSP 34 (F) Polydor POSP 34 (F) Polydor POSP 34 (F)	Holiday 80 EP (Marsh/Oakey/Ware)
b 5 6 Sky (Sky/Clarke/Bendall) Martin Coulter/Sky Writing/UA Ariola ARO 300 (A)		In The Thick Of It (Russell)
£ 7 13 4 THE GROOVE Rodney Franklin (Buckmaster/Butler) Maiscaboom CBS 8529 (C)	4540 3 IN THE CITY Jam (V. Coppersmith: Heaven) And Son/Bryan Morrison Polydor 2068 866 (F)	I Shoulda Lovedya (Stevens/ Walden/Wills)
B 23 2 GOLDEN YEARS (LIVE EP) Motorhead (Motorhead/N. Raymonde) Leosongs/Jobete Bronze BRO 92 (E)	4618 9 JANUARY FEBRUARY Barbara Dickson (Alan Tarney) ATV Epic EPC 8115(C)	(Bullard/Dorsey)
9 31 2 NO DOUBT ABOUT IT Hot Chocolate (M. Most) Stave/Nickelodeon/Intersong/RAK RAK 310 (E)	47 21 11 POISON IVY Lambrettas (P. Collins) (Carlin Rocket XPRES 25 (F)	(UB40)
10 m MY PERFECT COUSIN	£ 4871 2 THE SEDUCTION (LOVE THEME) James Last Band (G. Moroder) Famous Chappell Polydor PD 2071 (F)	Lady (Caldwell)
Atlantic K 11413 (W)	1033 8 GOING UNDERGROUND/DREAMS OF CHILDREN	Let's Get Serious
£ 1 19 3 Narada Michael Walden (Narada Michael Walden) Rondor/Warner Brothers	Jam (V. Coppersmitti-Heaven) And Someryan Montson Polydor Poor Pister	Let's Go Round Again (Gorrie) 28 Living After Midnight (Tipton/Halford/Downing) 71
Z 10 7 Bobby Thurston () Peterman/Carlin Epic EPC 8348 (C)	5048 3 LOVE ENOUGH FOR TWO Prima Donna (Slater/De Sykes/Preskett) Beth Ariola ARO 221 (A) 5160 3 PLATINUM BLONDE Prejuda III Granda Carr EMI 5046 (E)	Love Enough For Two (Slater/De Sykes)
13 6 10 KING - FOOD FOR THOUGHT U.B.40 (B. Lamb) Greduate/New Cleims/ATV Graduate GRAD 6 (SP)		(McCluskey/Humphreys)53 Midnight Dynamos (S. Bloomfield)
A 14 36 2 HOLD ON TO MY LOVE Jimmy Ruffin (R. Gibb/B. Weaver) RSO/Chappell RSO 57 (F)	52 WW PULLING MUSSELS Squeeze (J. Wood/Squeeze) Rondor A&M AMS 7523 (C)	Mirror In The Bathroom (The Beat)
A 15 TE DON'T MAKE WAVES	53111 MESSAGES	Missing Words (Davis)
16 . 7 SEXY EYES	5443 3 ALL AROUND THE WORLD Polydor 2058 903 (F) Jam (V. Coppersmith-Heaven) And Son/Bryan Morrison	(Lukar/Lund/Rowley/Gill) 63 My Oh My (Young/Emerson) 24
MIRROR IN THE BATHROOM		 My Perfect Cousin (O'Neil/Bradley)
L 1/ 58 2 The Beat Go Feet (B. Sargeant) Copyright Control GO FEET 2(F)	5557 3 SOME THING S MISSING Chords (A. Arthurs) And Son/Bryan Morrison Polydor POSP 146 (F)	News Of The World (B. Foxton)
Detroit Spinners (M. Zager) Ardmore & Beechwood/EMI/Carlin Atlantic K 11432 (W)	5053 3 Jam (V. Coppersmith-Heaven) And Son/Bryan Morrison Polydor 2068 996 (F)	(McPherson/Barson)
19 12 9 DON'T PUSH IT, DON'T FORCE IT Leon Haywood (Leon Haywood) Sunbury 20th Century TC 2443 (R)	3/ 37 6 Phillp Lynott (P. Lynott/K. Wolvern) Puk/Chappell Vertigo SOLO 1 (F)	(Most/Glen/Burns)9 No Self Control (P. Gabriel)
£ 20 20 8 WHEELS OF STEEL Saxon (Saxon/Hinton) Heath Levy Cerrere CAR 143 (W)	58 NEW Poter Gabriel (S. Lillywhite) Clearfine /Hit & Run Charisma CB 360 (F)	(P. Gabriel)
▲ 21 30 3 FOOL FOR YOUR LOVING Whitesnake (-) See Breeze/Whitesnake/Dump-Eaton United Artists BP 352 (E)	5954 3 DAVID WATTS Jam (V. Coppersmith-Heaven/C. Parry) Devray/Carlin Polydor 2059 054 (F)	Pulling Mussels
22 a TALK OF THE TOWN	6026 9 LET'S DO ROCK STEADY Bodysnatchers (Roger Lomas) Sparta Florida 2Tone CHSTT 9 (F)	(Tilbrook/Difford)
C 22 at a THE GREATEST COCKNEY RIP OFF	CATTER LET'S GET SERIOUS	(Mother/Stogall/Waters)16 She's Outa My Life (T. Bahler)
L Z3 Z Cockney Rejects (P. Wilson) Signature Zonophone Z2 (E)	POLICIL POVS	Silver Dream Machine (Essex)
24 16 9 MY OH MY Sad Cafe (Eric Stewart) St. Annes RCA SAD 3 (R)	6244 6 ROUGH BUTS Atco K 11460 (W) 6364 3 MY FRIEND JACK 3 MY FRIEND JACK	- Something's Missing (C. Poke) . 55 Staring At The Rude Boys (Ruts)
£ 25 55 2 SHE'S OUT OF MY LIFE Michael Jackson (Quincy Jones) Sunbury Epic EPC 8384 (C)	6364 ³ Mit Finle Worgan/Shapiro Bernstein/Heath Levy Atlantic/Hansa K 11463(W)	Stomp (Johnson Bros.) Temperton)
£ 26 29 3 BREATHING Kate Bush (Kate Bush/Jon Kelly) Kate Bush/EMI EMI 5058 (E)	64 51 4 SO GOOD SO RIGHT/IN THE THICK OF IT Brenda Russell (A. Fischer) Rondor A&M AMS 7515(C)	
A 27 32 4 STARING AT THE RUDE BOYS Ruts (Mick Glossop) Virgin VS 327 (C)	65 52 3 MODERN WORLD Jam (V. Coppersmith Heaven) And Son/Bryan Morrison Polydor 2058 945 (F)	Talk Of The Town (Hynde)2 The Bucket Of Water Song (J. Gorman)
LET'S GO ROUND AGAIN RCA AWB 1 (R)	66 49 9 THE MONKEES EP Monkees (J. Barry/Boyce/Hart) Screen Gems/EMI Arista ARIST 326 (F)	(Geggus/Turner/ Riordon)
Average white band (Average white band b) roadily Average water	67 THE Matchbox (P. Collins) Magnet Magnet MAG 169 (A)	The Groove (Franklin) Theme From Mash (Altman/Mandel)4
Madness (Langer) Warner Brothers Sum BOY // (c)	CO IS ISTOMP	The Monkees EP (Diamond/ Boyce/Hart)
- 30 41 3 Mystic Merlin (C. Kipps) DJM Capitol CL 16133 (E)	68 46 12 Brothers Johnson (Quincy Jones) Sunbury, A&M AMS 7509 (C)	The Seduction (Love Theme) (J. & R. Last) 44 This World Of Water
A 31 38 3 THIS WORLD OF WATER New Musik (Tony Mansfield) April GTO GT 268 (C)	69 HEI BODY LANGUAGE Detroit Spinners (Love/Zeger) Carlin Atlentic K 11392 (W)	(T. Mansfield)
A 32 35 5 FOREST The Cure (Robert Smith/Mike Hedges) APB Fiction FICS 10 (F)	TURN IT ON AGAIN Genesis (David Hentschell/Genesis) Hit & Run Charisma CB 356 (F)	Colins/Rutherford)
33 28 11 NE-NE-NA-NA-NU-NU Bad Manners (Roger Lomas) Sunbury Magnet MAG 164 (A)	7147 7 LIVING AFTER MIDNIGHT Judas Priest (Tom Allom) Arnakata/Warner Brothers CBS 8379 (C)	(S. Healey) Wheels Of Steel (Byford/Quinn/ Oliver/Dawson/Gill)
E 24 A TAKE GOOD CARE OF MY BABY	£ 7275 2 HOLIDAY 80 EP 2 The Human League/J, Leckle) Dinsong/Virgin Virgin SV 105 (C)	Working My Way Back To You (Linza/Randell) 11 You Gave Me Love
C 25 ct 2 YOU GAVE ME LOVE	A SAME ALMANG FIND ME IN THE KITCHEN AT PARTIES	(Ida Reid)
£ 35 61 2 Crown Heights Affair (B. Decoteaux) Planetary Nom Mercury MER 9 (F)	7.0 and Lewie (B. Andrews)	In The Kitchen At Parties (Lewis/ Trussell)
1 JO 63 ² The Four Bucketeers (N. Graham) PVA CBS 8393 (C)		
3/ 24 7 Selecter (E. Ross/Roger Lomas) Selecter Copyright/RAK 2 Tone CHSTT 10 (F)	Top 75 complete for Music Week and BBC based upon 250 from a panel of 450 conventional record outlets by	
38 22 11 KOOL IN THE KAFTAN B. A. Robertson (Britten) Myaxe/United Artists/Cop. Con. Asylum K 12427 (W)	Top 75 complet for Mose. Week and BBC based upon 250 from a paraerin sparse in source and a me British Market Research Bureau Ltd	

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SPECIAL PLAYS

DAVID HAMILTON'S SINGLE OF THE WEEK DELLA AND THE DEALER – Hoyt Axton DAVID HAMILTON'S ALBUM OF THE WEEK HAPPY DAYS – Various K-tel ONE 1076

CAPITAL: PEOPLE'S CHOICE LITTLE JEANNIE – Elton John CLYDE: CURRENT CHOICE OVER YOU – Roxy Music DOWNTOWN: MUSIC MOVER ROYAL MILE – Gerry Rafferty FORTH: STATION HIT GIVE THE LADY SOME RESPECT – Sweet LUXEMBOURG: POWERPLAY SYNERGY – Alec Constandinos BBC SCOTLAND: SINGLE OF THE WEEK

SHEET MUSIC – Barry White PENNINE: PENNINE PIC ASHES AND DIAMONDS – Zaine Griffe

ASHES AND DIAMONDS – Zaine Griffe MANX ALBUM OF THE WEEK EVEN BETTER – Brenda Lee MCA

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PLAYLIST AUST AUST AUST

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Listings exclude last week's Top 40

ADAMS, BRYAN Hidin' From Love A&M AMS 7520 (C)	
AIR SUPPLY Lost In Love Arista ARIST 329 (F)	
AITKEN/LAUREL/UNITONE Rudi Got Married I-Spy SEE 6 (F)	•
AXTON, HOYT Della And The Dealer Youngblood YB 82 (S)	
ANNIS After Me GTO GT 266 (C)	
BURNETTE, ROCKY Fallin' In Love EMI 5060 (E)	
BOSS Rude Boys	-
BELLAMY BROTHERS Dancing Cowboys Warner/Curb K 17573 (W)	+-
BLONDE ON BLONDE Move Over Darling Precision (A)	-
BONEY M My Friend Jack Atlantic/Hansa K 11463 (W)	+
	-
BOYS You Better Move On Safari SAFE 27 (SP)	
BAKER, ADRIAN Crazy About You Polo 3 (C/CR)	-
CLARKE, ALLAN Slipstream Asylum K 12442 (W)	-
CAPTAIN & TENNILLE No Love In The Casablanca HOT 001 (A)	
CARTER, CARLENE Do It In A Heartbeat Warner Bros. K 17597 (W)	1
CAVALIERE, FELIX Only A Lonely Heart Sees Epic EPC 8312 (C)	
CROSS, CHRISTOPHER Ride Like Warner Bros. K 17582 (W	1
CROWN HEIGHTS AFFAIR You Gave Me De-Lite MER 9 (F)	
COLUMBIA BROS All Shook Up Hotel ROOM 1	
CLAYTON, MERRY When The World Turns Blue MCA 371 (C)	1
CHICAGO Street Player CBS 8040 (C)	T
CARRACK, PAUL Beauty Is Only Skin Deep Vertigo PAUL 1 (F)	1
DETROIT SPINNERS Body Language Atlantic K 11392 (W)	•
DRIFTERS I'm Not That Kind Of Guy Epic EPC 8559 (C)	-
DANCE BAND Stacks Of Tracks D Dee 1 (A)	+
FOUR BUCKETEERS Bucket Of Water Song CBS 8393 (C)	1
FESTIVAL Don't Cry RSO 60 (F)	+
FOREIGNER Women Atlantic K 11456 (W)	+
FISCHER Z So Long Liberty-UA BP 342 (E)	+
FIALKA, KAREL The Eyes Have It Blue Print BLU 2005 (A)	
FOGELBERG, DAN Beggar's Game Epic EPC 8554 (C)	1
FRICKE, JANIE But Love Me CBS 8328 (C)	-
GABRIEL, PETER No Self Control Charisma CB 360 (F)	+
GATES, DAVID Where Does The Loving Go Elektra K 12439 (W)	-
	1
GIBB, ANDY/OLIVIA NEWTON-JOHN I Can't Help It RSO 59 (F)	
GREEN, PETER Walking The Road PVK PV36 (C)	1
GODLEY/CREME Wide Boy Polydor POSP 145 (F)	
GOLD, ANDREW Kiss This One Goodbye Elektra/Asylum K 12441 (W)	
GRIFF, ZAINE Ashes & Diamonds Automatic K 17610 (W)	
HACKETT, STEVE The Show Charisma CB 357 (F)	
HENDY Body Language Bronze BRO 93 (E)	
HIGH NUMBERS I'm The Face Back Door DOOR 4 (F)	
HOWELL, EDDIE Hatchback Girl Gem GEMS 27 (R)	T
HOLLIES Soldiers Song Polydor 2059 246 (F)	1
HOLLY & THE ITALIANS Miles Away Virgin VS 341 (C)	T
HUANG CHUNG Isn't It About Time Re-Wind RE-WIND 1(P)	
JACKSON, JERMAINE Let's Get Serious Motown TMG 1183 (E)	1
IACKSON MICHAEL She's Out Of My Life Epic EPC 8384 (C)	1

RPLAY ACTIO BBC WALES CAPITAL CLYDE DOWNTOWN LUXEMBOURG RADIO ONE RADIO THO BBC SCOTLAND HALLAM ORWELL PENNINE PICCADILLY SOUND FORTH METRO VICTORY BEACON DITY MANX THEMES TRENT

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Listings exclude last week's Top 40	- min	CEN -	EL -	NY L	PLAYS	1210
JAGS Party Games Island WIP 6587 (E)	-	•	•	1	ŀ	_
KANDIDATE I'm Young RAK 316 (E)	_	+		•	1	
KNIGHT, JERRY Overnight Sensation A&M AMS 7521 (C)		1	1-+			
KORGIS Everybody's Got To Learn Sometime Rialto TREB 115 (A)		1	-	1	1	
LA. BOPPERS Is This The Best Mercury MER 12 (F)	-		1	1	1	-
LAST, JAMES The Seduction Polydor PD 2071 (F)	1	-		-	-	
LEWIE, JONA You'll Always Find Me Stiff BUY 73 (E)	-	-				1
LAING, SHONA Don't Tell Me EMI 5053 (E)	1		i	T	Π	1
LANGER, CLIVE Splash F. Beat XX2 (W)	1	+				1
LOVE DELUXE Keep Down Atlantic K 11478 (W)	-	+		1	T	T
MASH Theme From Mash CBS 8536 (C)	-	-	+	1	tt	-
MATCHBOX Midnite Dynamo Magnet MAG 169 (A)	-	t	-	-	T	1
MANILOW, BARRY I Don't Want To Arista ARIST 337 (F)	1		-	1		
MARTHA & THE MUFFINS Saigon Dindisc DIN 17 (C)	-	+	Ť	1		1
McLEAN, DON Crying EMI 5051 (E)	-	T	+-	-	-	•
MOON, MAGGIE Happy Everything GTO GT 270 (C)	•	+	t	+	++	-
MYSTIC MERLIN Just Can't Give You Up Capitol CL 16133 (E)	-	+	+	+.	+-	-
	•	1	+	+	+	-
MANCHESTER, MELISSA Five In The Morning Arista ARIST 348 (F)	-	1	-	-	+-	-
MANHATTAN TRANSFER Twilight Zone Atlantic K 11476 (W)	•	-	+	+	++	
MALCOLM, CARLOS Bonanza SKA Island WIP 6563 (E)	4	-	•	+		+
NITEFLYTE If You Want It Ariola ARO 220 Z (F)	1			1		-
OCEAN, BILLY Stay The Night GTO GT 271 (C)	-	-	+	1		-
ORCH. MANOEUVRES IN THE DARK Messages Dindisc DIN 15 (C)	-	1	•	-		1
PAT TRAVERS BAND Is This Love Polydor POSP 144 (F)	•	1+	1	1	4	+
PRELUDE Platinum Blonde EMI 5046 (E)	-	1	1.	-		-
PRIMA DONNA Love Enough For Two Ariola ARO 221 (A)	-	-	1	1	•	•
PARKER, GRAHAM Stupefaction Stiff BUY 72 (C)	-	1	1	-		-
Q. TIPS S.Y.S.J.F.M. Shotgun SHOOT 1 (P)	1	-				,
RAMONES Do You Remember Sire SIR 4037 (W)	-	1	•	1		1
RAYDIO Two Places At The Same Time Arista ARIST 334 (F)	•		1			-
ROGERS, KENNY/CARNES Don't Fall In Love UA UP 625 (E)	-	1	•			-
ROUSSOS, DEMIS Lost In Love Mercury MR 10 (F)	-	-	-			-
RUSSELL, BRENDA So Good, So Right A&M AMS 7515 (C)		-	1			1
RAFFERTY, GERRY Royal Mile UA BP 354 (E)			1			E
REGENTS See You Later Arista ARIST 350 (F)		1	1			
RELUCTANT STEREOTYPES She Has Changed WEA K 18280 (W)	1	1		1		
RENT BOYS Kick Down The Door WEA K 18230 (W)		•	-			
ROXY MUSIC Over You Polydor POSP 93 (F)	•	•				1
SCAGGS, BOZ Breakdown Dead Ahead CBS 8501 (C)						T
SHOWADDYWADDY Always & Forever Arista ARIST 339 (F)					-	T
SISTER SLEDGE Easy Street Atlantic K 11455 (W)	1		•		T	T
SPARKS Young Girls Virgin VS 343 (C)			•	T	1	T
SLICK, GRACE Dreams RCA PB 9534 (R)	T	-	-		-	1
SQUEEZE Pulling Mussels A&M AMS 7523 (C)	1	-			1	+
SWEAT Why Did You Have To Lie Double D DEE 002 (A)	t	1	•	T	1	-
SHAKIN' STEVENS Hey Mae Epic EPC 8573 (C)	T	1	000		1	T
SHO NUFF It's Alright Ensign ENY 37 (F)	T			-	+	t
SWEET Give The Lady Some Respect Polydor POSP 131 (F)		-	•		-	t
THE BEAT Mirror In The Bathroom Go Feet FEET 2 (F)		-	-	H	+	
38 SPECIAL Rockin' Into The Night A&M AMS 7517 (C)				-+	-	+
THOMPSON, ALI Live Every Minute A&M AMS 7519 (C)	+ -	-		1	1	+
THREE DEGREES Star Light Ariola ARO 228 (A)			-	T	-	T
VALLI, FRANKIE Passion For Paris MCA 572 (C)	-	-		-		t
WARWICK, DIONNE I'll Never Love This Way Arista ARIST 276 (F)	t i	-		1		t
WHISPERS Lady Solar 4 (R)	T			+	1	1
WILLS, VIOLA If You Could Ariola/Hansa AHA 557 (A)				1	-	1
ZAGER/WILLIAMS Time Heals EMI 5056 (E)	-	-1	1		-	
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ADV'O	SOLO IN S Philip Lynott	BRAND UK Subs	MARAUDER Magnum	HEARTBR Matt Monro	Marti Webb	TEARS & LA Johnny, Mathis	OUTLA! Police	BRITISH S Judas Priest	THE CO Magazine	JUST ONI Eric Clapton	SPORTS C. JUDIE Tzuke
COT	SOLO IN SOHO Philip Lynott	BRAND NEW AGE	JDER	HEARTBREAKERS	BON	& LAU Nathis	NDOS	BRITISH STEEL Judas Priest	RREC	JUST ONE NIGHT Eric Clapton	CAR uke
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	Vertigo 9102 038	LP 106	LP 230	EMI EMTV 23	D 5031	CBS 10019	68502	CBS 84160	V 2156	RSO RSDX 2	AIN 9
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CTDA	MIDDLE N Boz Scaggs	PERM Rush	WOMEN Van Halen	WAR Jeff Wa	Crystal Gayle	20 GREA Real Thing	20 GO Jion &	THE WALL Pink Floyd	PARAL Blondie	John Co	Meat Loaf
	MIDDLE MAN Boz Scaggs	PERMANENT WAVES	WOMEN AND CHILDREN FIRST Van Halen	Jeff Wayne's Musical Version	THE CRYSTAL GAYLE SINGLES ALBUM	20 GREATEST HITS Real Thing	20 GOLDEN GREATS Dion & The Belmonts	VALL	PARALLEL LINES Blondie	SNAP CRACKLE & BOP John Cooper Clarke	BAT OUT OF HELL Meat Loaf
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	CBS 8609	100 07	K 5679	OW 10	G 3028	K-Tel NE 107	K-Tel NE 1057	DW 41	DL 119	C 84083	C 82415

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ORCHESTRAL MANOEUVRES IN THE DARK	COUNTRY NUMBER ONE Don Gibson	THE LAST DANCE Various	BABY'S GOT A GUN The Only Ones	SOLO IN SOHO Philip Lynott	BRAND NEW AGE UK Subs	MARAUDER Magnum	HEARTBREAKERS	TELL ME ON A SUNDAY Marti Webb	Johnny, Mathis	OUTLANDOS D'AMOUR Police	BRITISH STEEL Judas Priest	THE CORRECT USE OF SOAP Magazine	Eric Clapton
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BARBARA DICKSON ALBUM Barbara Dickson

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WHEELS OF STEEL Saxon

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CHAMPAGNE & ROSES SOMETIMES YOU WIN Dr. Hook

59	BAT OUT OF HELL O	Enis/Plavaland International EDC 87A19
52 26	SNAP CRACKLE & BOP John Cooper Clarke	Epic EPC 84083
53 60	PARALLEL LINES Blondie	O Chrysalis CDL 1192
54 48	THE WALL Pink Royd	O Harvest SHDW 411
55 -	20 GOLDEN GREATS Dion & The Belmonts	K-Tel NE 1057
56 NEW	20 GREATEST HITS Real Thing	K-Tel NE 1073
57 46	THE CRYSTAL GAYLE SINGLES ALBUM	LES ALBUM United Artists UAG 30287
57 67	WAR OF THE WORLDS Jeff Wayne's Musical Version	C CBS 96000/WOW 100
59 45	WOMEN AND CHILDREN FIRST	IRST Warner Brothers K 56793
5 83	PERMANENT WAVES Rush	C Mercury 9100 071
67 70	MIDDLE MAN Boz Scaggs	CBS 86094
62 75	STRANGE BOUTIQUE Monochrome Set	Dindisc DID 4
63 55	ON THROUGH THE NIGHT Def Leppard	Vertigo 9102040
2 54	LOUD AND CLEAR Sammy Hagar	Capitol EST 25330
65 56	LIGHT UP THE NIGHT	ASMI AMI K RTTIR

TERNATIONAL



LOS ANGELES: Michael Jackson was presented with a gold disc here for the album Off The Wall and the single Don't Stop 'Til You Get Enough to commemorate his UK sales success. Pictured at the presentation are, left to right: Dennis Killeen, vice-president CRI West Coast Operations, Shirley Brooks, CRI administration, Dick Asher, deputy president and chief operating officer, CBS Records Group, Jackson, Bruce Lundvall, president CBS Records division, Freddy DeMann, from Jackson's management, and Ron Wairene elso from his management. Weisner, also from his management.

UK and Eire share Cavan honours

CAVAN: The first prize in this year's Cavan International Song Contest was shared by the UK and Eire. Love Is A Strange Thing written by Ed Welch and sung by Michael Price from Bristol tied with a country song, Farewell Party, written by Teresa O'Donnell and sung by Harry Ramsbottom and Patricia Origen. The top prize money of £2,000

The top prize money of £2,000 was split between the two winners, and Welch, an outright winner of the same event two years ago, insisted that Teresa O'Donnell accepted the trophy. The second prize of £600 and

Cavan crystalware was awarded to Sarolta Zalatnay's composition A True Friend representing Hungary,

and the third award of £400 and Cavan crystal was shared between Eire in the shape of the Eileen Reid-Jim Day song I Accuse, and First Love Is The Sweetest written and sung by Paraic Dwyer representing the UK.

Section B of the contest, sponsored by the Derragara Inn, Butlersbridge and restricted to songs about Cavan, was won by Colm C. Wilkinson singing his own song Cavan, which received £600.

The Cavan event is sponsored by Cavan Crystal Ireland Ltd. and the Irish Tourist Board, with the MCPS contributing towards the cost of the accompanying orchestra.

EMI and Skala join up to pioneer in-store video

From SUE BAKER AMSTERDAM: conjunction with the Skala TV hire firm, EMI Records in Holland has launched a scheme to encourage dealers in the use of video as an instore promotional aid.

In the first fortnight of operation, about 70 retailers have taken video equipment on a leasing contract with Skala and a further 120 now have a video set in action in their record departments. There



are, therefore, 190 copies of EMI's specially prepared promotional tape in use in record stores throughout Holland.

Tolland. The man behind the idea is Jan Gaasterland, EMI sales manager, who explained his thinking for Music Week.

Jurado wins case against Aphrodite

From JORDI RUEDA BARCELONA: Tribunal No. 3 in the Alicante Court of Justice has found in favour of songstress Rocio Jurado in a claim she brought against the Aphrodite SL company. Ms Jurado had accused the company of releasing a cassette bearing

her photograph but featuring a voice that was not her own. The court ordered Aphrodite to withdraw from the market all Jurado to the sum of 175,000 pesetas (£1,106). The court's judgment stated that the company's act in issuing such a cassette transgresses the fundamental rights of a person recognised in the Spanish Constitution under Article 18, the right to one's own

image. This is the first Tribunal of Justice verdict against the widespread practice of passing off cassettes which are cover version as the original article and similar lawsuits are now in progress.

"Because the turnover of the record market is dropping slightly, dealers are in need of a new item. For the future, this will be the video disc or pre-recorded video cassette.

"In the short term, it makes "In the short term, it makes sense to use video for extra in-store promotion to create a larger turnover. The difficulty is the investment for the dealer. It can cost him 4,000 guilders (£883) for the equipment. This is why we have arranged a special leasing deal through Skala."

Under this arrangement, the dealer hires the video equipment for 125 guilders (£27.59) per month, excluding BTW (VAT), over an 18-month period. EMI then supplies a promotional tape featuring two songs each from Anne Murray, Kenny Rogers, Don McLean and Rob de Nijs.

Between the songs is information about the catalogue items from these artists. The programme lasts for 30 minutes, and plays twice on each tape. EMI plans to change the tape every four to six weeks and is already making the second one, which is based on the Hit Explosion No. 12 LP.

Gaasterland said: "The scheme is proving to be popular with the dealers, and I really hope that my colleagues in the other record companies will follow up this idea." Gaasterland said: "The scheme is

GERMANY Silver celebration for Intersong Hamburg



I N T E R S O N G CELEBRATED its 25th anniversary on April 24 with a gathering at Onkel Po's, Hamburg's famous music club

Intersong Hamburg today is one of the biggest and most successful companies within the PolyGram publishing division, itself among the top three international publishing organisations.

It all began as a modest private

company in 1945 when the Viennese brothers, Jean and Julian Aberbach, founded their Hill & Range Songs Inc. in New York, specialising initially in country and western music. They proceeded to become one of America's most successful publishing enterprises, with writers

In 1956, the Aberbachs acquired 50 per cent of Elvis Presley's two publishing companies, which proved to be an immensely profitable association. The previous year they had started building a chain of international branches, which were eventually sold to Deutsche

From MICHAEL HENKELS in Hamburg

contracted to them of the calibre of Burt Bacharach and Hal David, Doc Pomus and Phil Spector, and Jerry Leiber and Mike Stoller.

Grammophon, with the exception of those in the UK, Italy and Mexico. 1955 also marked the birth of the German Aberbach company. During its early years, it acted mainly as the local representative of the Presley companies and after a five-year association with the German performing right society, Aberbach GmbH became a full member of GEMA, an unusual occurrence because it was still an American company. because company. 1961,

By 1961, Aberbach had established nine new companies to represent various American publishers in Germany, Austria and Switzerland, among them Hal Fein's company, Fein GmbH, the Musikerverlag Barton with its Frank Sinatra repertoire and Shadows Music GmbH a.o. Aberbach had

Music ombri a.o. In 1957, when manager Peter Moesser left, Otto Demler became professional manager until 1960, and was succeeded by Rudolf Slezak

and was succeeded by Rudolf Slezak until 1966. During the early Sixties, Bert Kaempfert worked as staff arranger for Aberbach. In 1966, all of Aberbach's 100 per cent-owned companies and shares held by Aberbach in foreign and/or administered companies were sold to

Deutsche Grammophon, coming under the banner of the newly-founded Artemis BV Group, Holland, with Heinz Voigt and Dr. Wolfgang Hix as the new managers, succeeded in 1972 by Wolfgang Kretzchmar. On May 15, 1974, Aberbach GmbH changed its name to Musikverlag Intersong GmbH, and, with a few exceptions, this name is now used throughout the world.

Since its foundation, Intersong has Since its foundation, Intersong has administered and partly owned James Last's Happy Music Verlag, Hans Bertram's Liliton Musikverlag, Hildegard Knef's Edition Tinta and Dalish Lavi's Edition Daliah. Last has been particularly successful as both writer and artist and three other and artist and three other distinguished Intersong composers are Leo Leandros, whose songs are sung by his daugher Vicky, Drafi Deutscher, and Horst Jankowski, whose Walk In The Black Forest is one of Intersong's most successful convribus copyrights.

Any suggestion that Intersong Any suggestion that infersong Hamburg is just a collection agency is nonsense," declared Heinz T. Voigt, now president of PolyGram's publishing division. "The company is engaged in all facets of publishing, is engaged in all facets of publishing, including print, and master products. It provides funds for the development of promising young writers, and will continue to do so in the future." Voigt added that in four cases out of five Intersong discovers new

of five, Intersong discovers new talent before the latter have secured recording deals. He estimates the Intersong repertoire to be 70 per cent international product and 30 per cent German.

Better times for rock bands

BETTER TIMES are here for German rock groups. Leading bands are selling well, exemplified by Scorpions (more than 200,000 LPs and musicassettes of Lovedrive), three albums by Kraftwerk which together have exceeded 450,000, and three LPs by Eloy (331,000). Through these impressive statistics, Harvest can lay claim to being the

Impressive statistics, Harvest can lay claim to being the top German rock label now. Two companies, once pacemakers in the field of German rock music, have founded new labels specially for new groups. In Hamburg, Metronome has launched Reflektor with five bands signed — Accept, Stop, Dr. Koch Ventilator, Dr. Seltsam and Propaganda, and Extrabret Extrabreit

Said Metronome marketing manager Klaus Eberts: Said Metronome marketing manager Klaus Eberts: "After the disco rage, new wave, punk and ska are the only trends discernible at the moment. With Reflektor we are aiming for a new public which has been focused during the past two years by new music publications which have appeared in various big cities. Their readers are the ones most interested in new albums, new trends and live gigs and we are advertising in these papers to reach this public." Accent is the first Reflektor group to receive the full

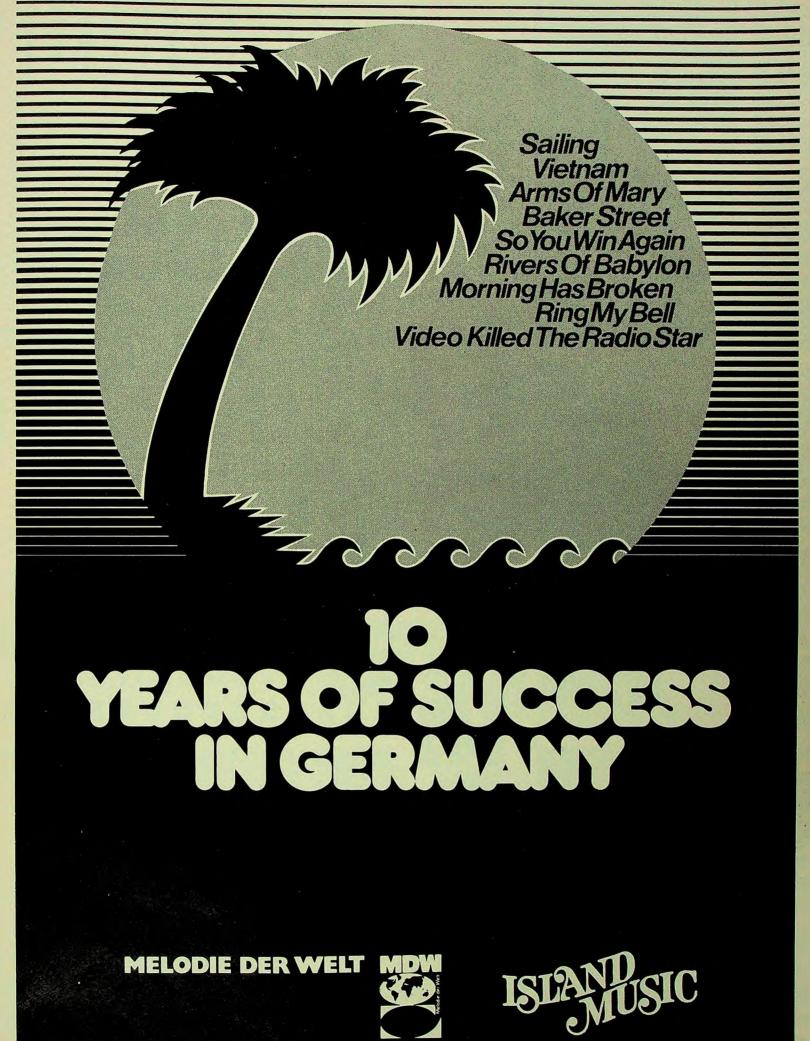
PAGE 16

promotion treatment and plans are made to launch the band in the UK, Italy, France, Switzerland and Austria as well as in Germany. Metronome believes that Accent's single, I'm A Rebel, has international hit potential. Hansa in Berlin has been contemplating the possibilities of a new rock label for two years. In contrast to Metronome, Hansa has been pushing its new Rocktopus line internationally from day one.

line internationally from day one. "We are thinking in terms of promoting to the rock media throughout the world," said Hansa vice-MD Hans Blume. "They will be serviced with full information and interviews with the artists, and apart from this, the fans will be reached with an international schedule of gigs."

Hansa started its Ohr and Pilz labels 10 years ago, and was a pioneer of German rock in parallel with Metronome's Brain label, which is still very much around

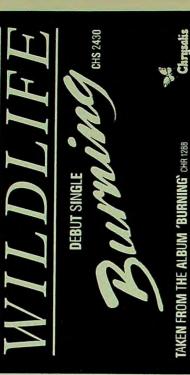
Rocktopus opened up with albums by German groups bick & Alex and the Nighthawks. Then followed singles by three English bands, Japan, the Outline and the Opposition, and Dutch group, Urban Heroes, made its debut with an album and a single. Another British band with a Rockktopus single out is the Runs.



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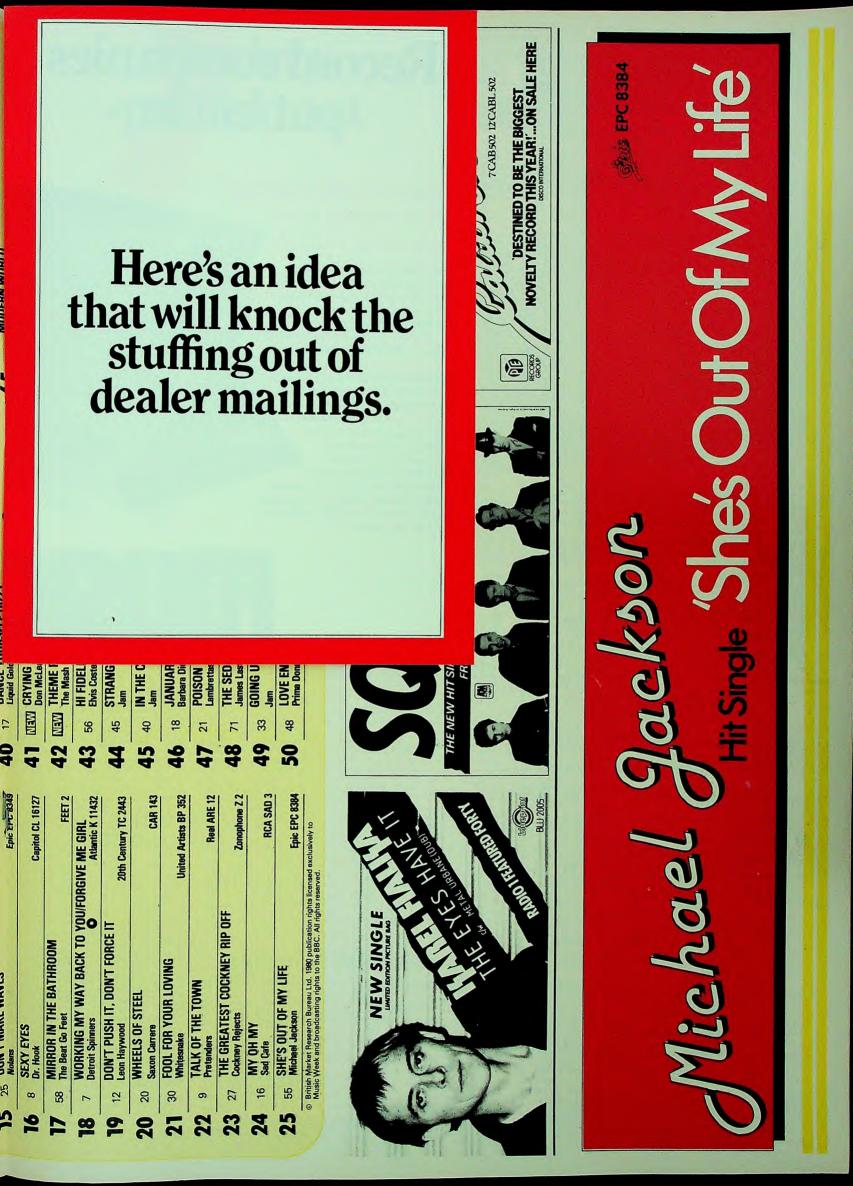
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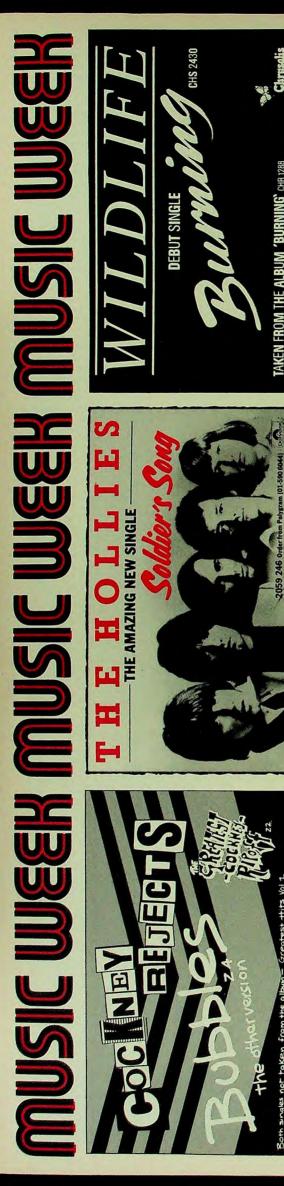
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		Dexy's Midnight Runners	Parlophone R 6033
2	15	WHAT'S ANOTHER YEAR Johnny Logan	Epic EPC 8572
3	2	COMING UP Paul McCartney	Partophone R 6035
4	e .	CALL ME Blondie	O Chrysalis CHS 2414
5	4	SILVER DREAM MACHINE David Essex	Mercury BIKE 1
9	2	TOCCATA	Ariola ARO 300
-	13	THE GROOVE Rodney Franklin	CBS 8529
00	23	GOLDEN YEARS (LIVE EP) Motorhead	Bronze BRO 92
0	31	NO DOUBT ABOUT IT Het Chocolate	RAK 310
2	=	MY PERFECT COUSIN Undertones	Sire SIR 4038
-	19	I SHOULDA LOVEDYA Narada Michael Walden	Atlantic K 11413
12	10	CHECK OUT THE GROOVE Bobby Thurston	Epic EPC 8348
2	9	KING - FOOD FOR THOUGHT U.B.40	Graduate GRAD 6
4	36	HOLD ON TO MY LOVE Jimmy Buffin	RSO 57
15	25	DON'T MAKE WAVES	Eair ter 2340

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9	29	BREATHING Kate Bush	EMI 5058	5	60	PLAT
P	32	STARING AT THE RUDE BOYS Ruts	Virgin VS 327	52	NEW	PULLI
00	39	LET'S GO ROUND AGAIN Average White Band	RCA AWB 1	53	MEM	MESS
0	14	WORK, REST AND PLAY MADNESS EP Madness	Stift BUY 71	54	43	ALL A Jam
0	41	JUST CAN'T GIVE YOU UP Mystic Merlin	Capitol CL 16133	55	57	SOME Chords
-	38	THIS WORLD OF WATER New Musik	GTO GT 268	56	23	Jam
3	35	FOREST The Cure	Fiction FICS 10	57	37	DEAR
3	-28	NE-NE-NA-NU-NU Bad Manners	Magnet MAG 164	58	WEN	NO S Peter
7	34	TAKE GOOD CARE OF MY BABY Smokie	RAK 309	59	5	DAVI Jan
5	61	YOU GAVE ME LOVE Crown Heights Affair	Mercury MER 9	3	26	LET'S Bodys
9	83	THE BUCKET OF WATER SONG The Four Bucketeers	CBS 8393	19	NEW	LET'S
	24	MISSING WORDS Selecter	2 Tone CHSTT 10	62	4	ROU
00	22	KOOL IN THE KAFTAN B. A. Robertson	Asylum K 12427	63	64	MY F Boney
0	67	POLICE & THIEVES Junior Murvin	Island WIP 6539	2	51	SO G Brenda
G	17	DANCE YOURSELF DIZZY		-		MODE

A&M AMS 7523	Dindisc DIN 15	Polydor 2058 903	Polydor POSP 146	Polydor 2058 995	Vertigo SOLO 1	Charisma CB 360	Polydor 2059 054	ZTone CHSTT 9	Motown TMG 1183	Atco K 11460	Atlantic/Hansa K 11463	A&M AMS 7517
PULLING MUSSELS	MESSAGES Orchestral Manoeuvres in The Dark	ALL AROUND THE WORLD	SOMETHING'S MISSING Chords	NEWS OF THE WORLD	DEAR MISS LONELY HEARTS Philip Lynott	NO SELF CONTROL Peter Gabriel	DAVID WATTS Jam	LET'S DO ROCK STEADY Bodysnatchers	LET'S GET SERIOUS Jermaine Jackson	ROUGH BOYS Peter Townshend	MY FRIEND JACK Boney M	SO GOOD SO RIGHT/IN THE THICK OF IT Brenda Russell
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Record companies -put 'em in

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ORDER NON

A new service starting week ending May 24th

Week-ending May 10, 1980 O MILLION (PLATINUM)

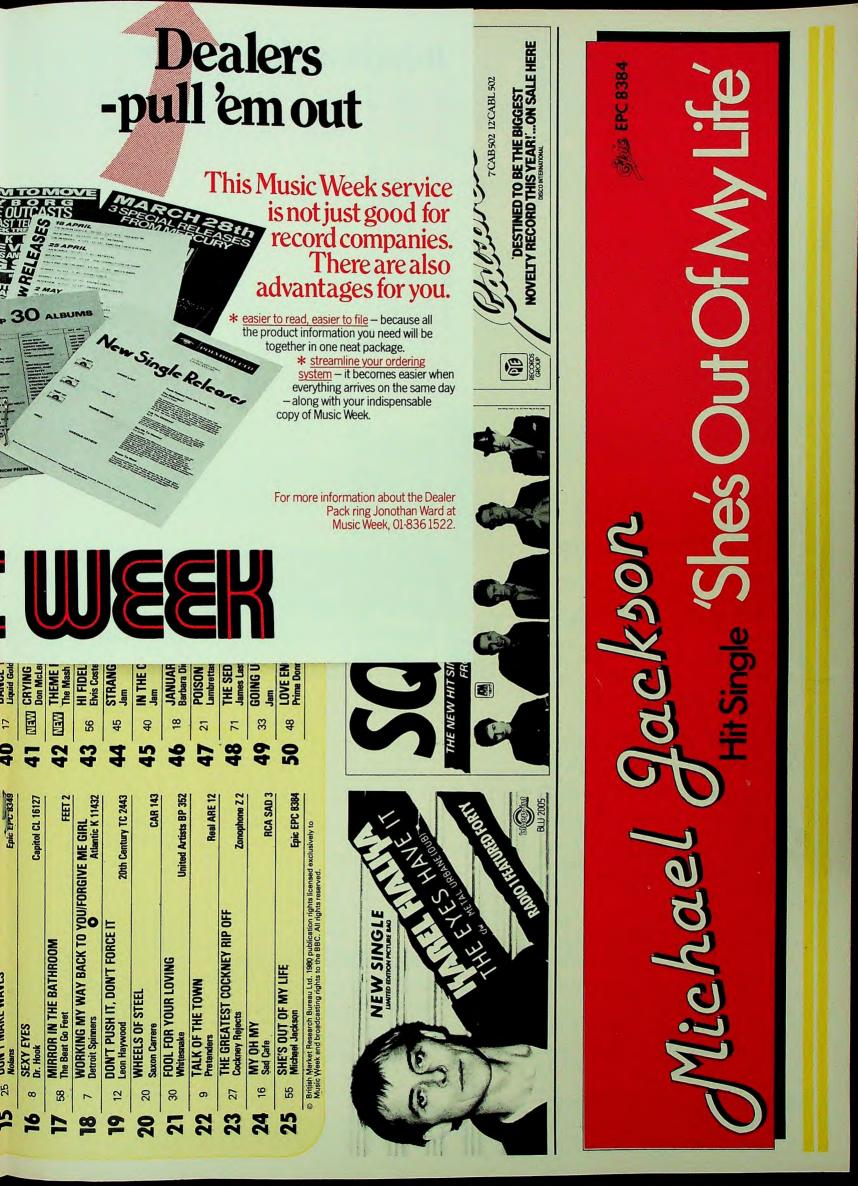
> From that date your dealer mailings can be sent out with Music Week – up to 4 inserts in the centre of every issue of the UK's no. 1 music trade paper. Consider the advantages.

reach 99% of the UK's retailers – 5,500 of them – for as little as 3p each.

 achieve greater impact with retailers – with fewer individual mailings to open and examine they will be more receptive to your message.

 <u>save time</u> – no more collating and envelope stuffing. Send the material to us by Wednesday and it will be in the retailer's Music Week the following week.
 ultimately, why not send the artwork and let us do the printing. You'll probably save even more money and you'll find it a lot more convenient.

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	-	GENO Dexy's Midnight Runners	Partophone R 6033	26	29	BREATH Kate Bush	
R	15	WHAT'S ANOTHER YEAR Johnny Logan	Epic EPC 8572	27	32	STARINI Ruts	
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9	5	TOCCATA Sky	Ariola ARO 300	31	38	THIS WC New Musi	
-	13	THE GROOVE Rodney Franklin	CBS 8529	32	35	FOREST The Cure	
00	23	GOLDEN YEARS (LIVE EP) Motorhead	Bronze BRO 92	33	-28	NE-NE-N Bad Manne	
0	31	NO DOUBT ABOUT IT Hot Chocolate	RAK 310	34	34	TAKE GO Smokie	
2	11	MY PERFECT COUSIN Undertones	Sire SIR 4038	35	61	YOU GAI Crown Hei	U
=	19	I SHOULDA LOVEDYA Narada Michael Walden	Atlantic K 11413	36	63	THE BUC The Four B	
2	10	CHECK OUT THE GROOVE Bobby Thurston	Epic EPC 8348	37	24	MISSING	5
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15	25	DON'T MAKE WAVES	Finic PPPL R240	40	17	DANCE)	



MUSIC W



CHS 2430

DEBUT SINGL



Weight of insert	20% contract advertisers (weekly)	17½% contract advertisers (three)	15% contract advertisers (twice)	10% contract advertisers (monthly)	non contract advertisers
Up to 5 gms	£150	£170	£190	£225	£300
Up to 10 gms	£200	£225	£250	£300	£400
Up to 15 gms	£250	£285	£315	£375	£500
Up to 20 gms	£300	£340	£375	£450	£600

Polo .

DANCE Invid Col

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Size

A4 single sheet

Week-ending May 10, 1980 O MILLION (PLATINUM)

CHR 128

BURNING

HE ALBUW

Conditions

1. No advertisement inserts will be accepted.

- 2. No half tones or illustrations above 2 inches square can be included.
- No more than 4 inserts per company can be accepted in any one issue.
 Delivery to Music Week no later than 9 days prior to cover date.

The Dealer Pack - one more good reason for turning to Music Week.

Spotlight Publications, 40 Long Acre, London WC2E 9JT. 01-8361522 TAKE GO Smokie YOU GAI Crown Heij THE BUC The Four B MISSINC Selecter KOOL IN B. A. Robel LET'S G(POLICE BREATH Kate Bush STARIN Ruts FOREST The Cure NE-NE-I Bad Man New Mu 29 32 38 35 28 67 33 14 34 61 63 24 22 41 26 2

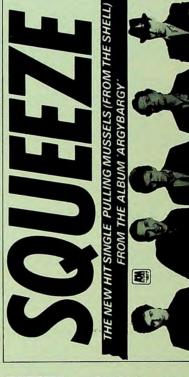
-	-	GENO Dexy's Midnight Runners	Parlophone R 6033
2	15	WHAT'S ANOTHER YEAR Johnny Logan	Epic EPC 8572
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12	10	CHECK OUT THE GROOVE Bobby Thurston	Epic EPC 8348
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14	36	HOLD ON TO MY LOVE Jimmy Ruffin	RSO 57
5	25	DON'T MAKE WAVES	

	(Include)	thur ELC 0040
8	SEXY EYES Dr. Hook	Capitol CL 16127
58	MIRROR IN THE BATHROOM The Beat Go Feet	FEET 2
-	WORKING MY WAY BACK TO YOU/FORGIVE ME GIRL Detroit Spirmers	ORGIVE ME GIRL Atlantic K 11432
12	DON'T PUSH IT, DON'T FORCE IT Leon Haywood	20th Century TC 2443
20	WHEELS OF STEEL Saxon Carrere	CAR 143
30	FOOL FOR YOUR LOVING Whitesnake	United Artists BP 352
6	TALK OF THE TOWN Pretenders	Real ARE 12
27	THE GREATEST COCKNEY RIP OFF Cockney Rejects	Zonophone Z 2
16	MY QH MY Sad Cafe	RCA SAD 3
25 55	SHE'S OUT OF MY LIFE Michael Jackson	Epic EPC 8384

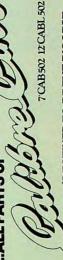
Ariola ARO 221	LOVE ENOUGH FOR TWO Prima Donna	50 48
S OF CHILDREN Polydor POSP 113	GOING UNDERGROUND/DREAMS OF CHILDREN Jam O Poly	49 33
Polydor PD 2071	THE SEDUCTION (LOVE THEME) James Last Band	48 71
Rocket XPRES 25	POISON IVY Lambrettas	21
Epic EPC 8115	JANUARY FEBRUARY Barbara Dickson	46 18
Polydor 2058 866	IN THE CITY Jam	45 40
Polydor POSP 34	STRANGE TOWN Jam	45
F. Beat XX 3	HI FIDELITY Elvis Costello & The Attractions	43 56
CBS 8536	I THEME FROM MASH The Mash	42 Nav
EMI 5051	7 CRYING Don McLean	41 NEW
Polo 1	Liquid Gold	17

49	THE MONKEES EP Monkees	Arista ARIST 326
MEN	MIDNIGHT DYNAMOS Matchbox Magnet	MAG 169
46	STOMP Brothers Johnson	A&M AMS 7509
MEN	BODY LANGUAGE Detroit Spinners	Atlantic K 11392
42	TURN IT ON AGAIN Genesis	Charisma CB 356
47	LIVING AFTER MIDNIGHT Judas Priest	CBS 8379
75	HOLIDAY 80 EP The Human League	Virgin SV 105
73 [3]	YOU'LL ALWAYS FIND ME IN THE KITCHEN AT PARTIES Jona Lewie	KITCHEN AT PARTIES Stiff BUY 73
72	SO LONG Fischer-Z	United Artists BP 342
MEN	LADY Street Whispers	Solar S0 4









NOVELTY RECORD THIS YEAR!...ON SALE HERE

RECORDS GROUPS

W EPC 8384

is Out Of My Life 1 gackson Ingle 'She Michael



New blood in singles chart... PolyGram/RSO fall out over prices...Magnavox opposed

AD

NEW YORK: The singles chart is currently spawning a number of hot new acts, though so far in only two out of more than a dozen cases are the singles generating album momentum as well.

album momentum as well. Leading the way is Christopher Cross on WB, whose debut LP in the Doobies mould has been three months in climbing to the top 10. And for those who doubt that a disco dance record can still have impact, Casablanca's Lipps Inc., brainchild/production of Steven Greenberg (another essentially one-man creation), is mid-twenties on both the singles and albums charts. Arista's Air Supply, the result initially of a singles deal with Australians Graham Russell and Russell Hitchcock, is No. 3 on solid promotion alone. Arista picked up the album option when the single, Lots Of Love, started picking up airplay, and the LP is now out. A fully fledged campaign to exploit the image of the group will build around the question "Air who?". Garv Numan, who's had an easier time of it in the UK than here, has

around the question "Air who?". Gary Numan, who's had an easier time of it in the UK than here, has finally scored with Cars. As a result, Atco will re-service the LP, Replicas, and re-release Are Friends Electric as a "follow-up" single. Similarly, MCA is re-releasing the 1978 Rupert Holmes disc, Pursuit **Of Happiness**

Canadian Bruce Cockburn is also having his first success here via Canadian Bruce Cockburn is also naving its first success here via Millenium, though he's long been a major attraction in his home territory. Tipster Kal Rudman has been promoting Cockburn regularly, as he has been doing for Bernadette Peters. She is best known as a comedienne and actress in film and TV, her Gee Whiz

known as a comedienne and actress in film and 1V, her Gee Whiz single showing strength primarily in adult markets. One final single of promise — Cristina's Ze remake of Leiber and Stoller's Is That All There Is — was pulled by the company in face of a court injunction issued on behalf of the writers. Ze itself is merrily publicising Stoller's wife's testimony that 'in 14 years of marriage, I never saw my husband as upset as when he was listening to that record''. The injunction was granted on the basis of significantly altered lyrics.

POLYGRAM HAS raised its wholesale prices three per cent as of May 1, although there was reportedly considerable dissatisfaction internally over RSO president Al Coury's steadfast refusal to go along with the increase.

As a result, RSO product - RSO being the only PolyGram-

As a result, RSO product — RSO being the only PolyGram-distributed label not wholly owned by the conglomerate — is unaffected, along with classical product. PolyGram planning VP Jules Abramson also informed accounts that the company would withdraw co-op advertising support from dealers promoting blank tape and/or home taping in the same ads as PDI-related product. In a crearchy worded latter that went out to some 300 accounts.

In a strongly worded letter that went out to some 300 accounts, Abramson stated: "We shall not honour any advertising claim or credit, even though accompanied by a PolyGram advertising authorisation issued without prior advice of the blank tape copy".

By IRA MAYER

HOPES FOR a speedy authorisation of the Magnavox AM stereo

system were short-lived as competitors have made it known that they will challenge the Federal Communications Commission decision. Leader of the opposition is Leonard Kahn of Kahn Communications, who says he is willing to fight the FCC in the courts if necessary.

Engineers at the recent National Association of Broadcasters meeting generally seemed to agree that the choice of the Magnavox system was a poor one.

LAWYERS FOR Sam Goody Inc. and its two indicted officers are

LAWYERS FOR Sam Goody Inc. and its two indicted officers are seeking dismissal of the case accusing them of trafficking in counterfeit records on the basis of prosecutorial misconduct. Apparently, however, they are building an argument that would fight the charges based on claims that the relationship between the FBI and the RIAA is improper, that the FBI has here been "used by the record industry to lessen price competition" through its sanction of the RIAA more or less to threaten record companies with prosecution for dealing with jobbers "whose wares later turn out to be counterfeit".

WARNER BROS has started a new retail-orientated publication called Merch about, of course, merchandising campaigns. Included in the first issue are news of new signings, a list of point-of-purchase materials currently available, a directory of WEA offices where the materials can be obtained, a mini pop-up display (Van Halen this time), and instructions for building a browser bin for singles from empty LP jackets. WB has energily heen credited as having superior art and editorial

WB has generally been credited as having superior art and editorial design for such items, and the demise of its Waxpaper publication last year has left a void that Merch may indeed fill.

year has left a void that Merch may indeed fill. SHORTS: Russ Regan and Mike Stewart have confirmed plans to start a production company, Regan handling A&R, Stewart overseeing business affairs... Don Ellis, long-time A&R VP at CBS (and briefly at Motown), has joined Kendun Studios in LA, where it is expected he will eventually create a label ... Ken Buttice has been given the title to go along with the job he's been doing at Elektra/Asylum since the departure of Chuck Plotkin in 1978 — vice-president, A&R ... Joe Dash promoted to VP/GM at CBS Masterworks... as expected, Hal David has been formally elected president of ASCAP ... Bob Jamieson appointed VP marketing, creative operations on the staff of Richard Asher.

PUBLISHING

Nisbet and Beck clinch Arthur Lowe deal

NISBET AND Beck Music has concluded a master deal with RCA for the release of a single by actor Arthur Lowe, Captain Mainwaring of the BBC TV series Dad's Army, and more recently Potter in the TV series of the same name. The song is And Yet, And Yet and will be released during May.

Will be released during May.
The company has also just completed an album, in association with Artie Mogull, MCA Records and Bernard Theobalds, featuring Rab Noakes. The album is to be issued in the UK and America shortly.
Ben Nisbet and Ronnie Beck have also signed a new band, Mug Shots, to a worldwide music publishing contract and a label deal is currently being arranged. The company's act, Felix and The Cats, are in the studios from May 12 with producer Peter Collings of Matchbox, laying down tracks for a new single. The group are signed to GTO on a worldwide basis.

MPA votes against joining photo-copying scheme

MUSIC PUBLISHERS Association members have voted by a two-to-one margin against joining the Scottish pilot scheme for photo-copying licensing (MW March 15).

An analysis of the voting revealed that most publishers with substantial printed music catalogues opposed participation, and those who were in favour of joining the scheme were mostly companies with little involvement in the

The results of the MPA ballot have been conveyed to Lord Wolfenden, who is chairing the committee on photo-copying, and he has decided that, in the circumstances, music should be excluded altogether from the Scottish scheme, a view with which the MPA council concurs.

CHAPPELL MUSIC appointments and changes recently include the naming of Ian Reid as senior professional executive and Jennifer Kay as professional executive, contemporary standard repertoire. Jeff Chegwin has joined Chappell Music as professional executive, pop exploitation. He was formerly with EMI's MOR division, where

he was assistant to producer Bob Barratt.

CLASSICAL

Euro win seals Bocu's SUCCESS

Edited

NIGEL HUNTER

THIS YEAR should be a very good one for Bocu Music in view of its publishing rights to the Eurovision winner, What's Another Year, for the world

with the exception of Eire. Bocu general manager Carole Bocu general manager Carole Broughton has known Shay Healy, writer of the song, for some time, and Healy in fact scored a No. 1 in Eire with a parody of an Abba song, Bocu publishing the Abba catalogue in the UK and Eire. Bocu wanted What's Another Year, and held tolks with Healy and and held talks with Healy and his business advisers, finally securing the song's rights two weeks before the Eurovision final at The Hague. Other current Bocu activity

centres on the Captain and centres on the Captain and Tennille's single, No Love In The Morning, Tomas Ledin's Swedish Eurovision entry, Right Now, Felix Cavaliere's forthcoming album and single Only A Lonely Heart Sees, both sides of the new El Coco single, and Jonathan King's It's Illegal, It's Immoral, It's Unhealthy But It's Fun on WEA.

Bocu writer Kevin Kitchen has had three of his songs covered recently by Clout, Chi-Lites and Laura Brannigan.

Edited

NICOLAS SOAMES

Two operatic releases not to be missed

TWO MAJOR new operatic releases have been announced this month, including the long-awaited recording of Verdi's Luisa Miller, conducted by Lorin Maazel.

Luisa Miller has been consistently successful since it was first produced at Covent Garden nearly two years ago, and it was clear then that a recording with the same cast would almost certainly be viable recording with the same cast would almost certainly be viable commercially. Until that production, Luisa Miller, written in 1849, was one of

the least well-known Verdi operas in this country, although there were two recordings in the catalogue, one by Cleva and one by Maag. The new 3 LP set (2709 096

The new 3 LP set (2109 050 £16.50) which, it is important to note, is available on two cassettes retailing at £11.50, is the one to stock. It features Katia Ricciarelli, Elena Obraztsova, Placido Elena Obraztsova, Placido Domingo, Renato Bruson and Gwynne Howell, and it has been

made with the Chorus and Orchestra the Royal Opera House, Covent Garden.

The other major release comes from Decca — Puccini's Tosca, which is already available in eight other versions, the most recent from Colin Davis and Phonogram.

But this new set (D/K 134D £10.50) is a significant addition because it brings together three major figures in the operatic world, Mirella Freni who takes the title role, Luciano Pavarotti as Cavaradossi and Sherrill Milnes as Scarpia.

Freni and Pavarotti have already Freni and Pavarotti have already acclaimed Puccini partnerships behind them, La Boheme and Madam Butterfly, and no doubt this will do equally well. It is conducted by Nicola Rescigno, who has conducted at Glyndebourne, and the soloists are joined by the London Opera Chorus and the National Opera Chorus and the National Philharmonic Orchestra.

Once more with feeling

HOW OFTEN can popular works be re-recorded? How many versions of one work can the market sustain? The answer appears to be infinite. May features a number of releases from the major companies of immensely popular works — clearly, someone, somewhere is convinced that money is to be made from more versions of Dvorak's New World and Tchaikovsky's Piano

be made from more versions of Dvorak's New World and Tenantovsky's Franc Concerto No. 1. There were 33 versions of Dvorak's New World Symphony. There are now 34 — Decca's justification for a new release from the Vienna Philharmonic Orchestra under Kirill Kondrashin (SXDL/K 7510) obviously being because There are also now 34 versions of Tchaikovsky's Piano Concerto No. 1, the

new total reached by Andrei Gavrilov and the Philharmonia Orchestra conducted by Riccardo Muti (ASD 3818/TC). EMI's justification is the much acclaimed performance given by these artists in the Royal Festival Hall last

There are 31 versions of Beethoven's Symphony No 6, The Pastoral, and Muti again, but this time with the Philadelphia Orchestra, now makes it 32 (ASD/TC 3854).

THE CLASSICAL music world has been saddened by the death of John Culshaw on April 26, aged 55.

John Culshaw

Culshaw's interest in music Culshaw's interest in music was inspired while he was a serviceman during the Second World War and attended a concert by Rachmaninov. He later wrote a biography of the composer, and joined Decca's publicity denortment in 1046

publicity department in 1946. He transferred to classical production, and earned a first-class reputation among Decca's classical artists and the business classical artists and the business in general through his enthusiasm, skill and meticulous attention to detail. The classical stars with whom he worked included Clifford Curzon, Sir Georg Solti, Herbert von Karajan and Joan Sutherland, ord Culchen coverd Benjamin and Culshaw coaxed Benjamin Britten into the Decca studios to record his operas and most of his other works. Culshaw's main musical

Culshaw's main incontrol monument is the first complete recorded set of Wagner's Ring, recorded during his tenure of managership of Decca's classical managership of Decca's classical recording division from 1956 to 1967. This undoubtedly was a major factor that led to him being awarded the OBE in 1966, and he explained in his book, Ring Resounding, that he recorded the cycle as an experience to be heard and enjoyed in the home and not merely as the reproduction of a stage performance. From 1967 to 1975, Culshaw

was head of music programmes for BBC TV, during which time he was associated with series by André Previn and commissioned Britten's opera, Owen Wingrave, Since 1975, he freelanced as a producer, and music record journalist.

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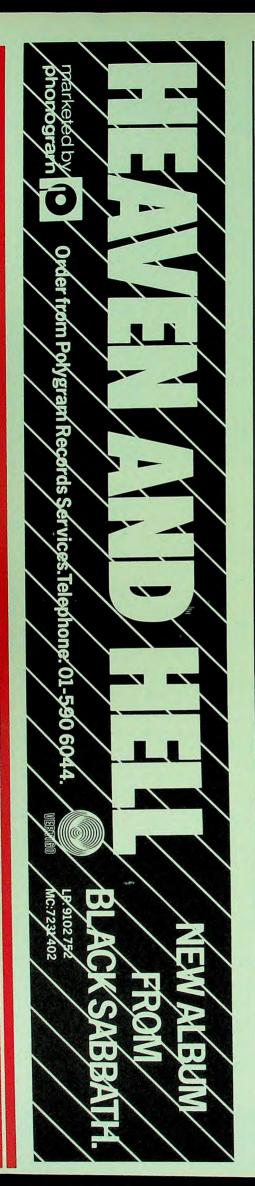
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A

ALBERT, Mayday For The Human Race, EINSTEIN. WEA K 18083 (W) ALL NIGHT THING, Instrumental, INVISIBLE MAN'S BAND. Island 12

WIP 6592 (E) ALL THE GOOD FRIENDS, Playing Your Game, YOUNG AND MOODY. Fabulous JC 5 (A)

ANGELA, Theme From TAXI, BOB JAMES. CBS 8540 (C)

B

BACK TOGETHER AGAIN, Only Heaven Can Wait, FLACK/HATHAWAY, Atlantic K 11418T (W) BACK TO THE GRIND, Cheetah, WHITE SPIRIT. Neat 05 (P) BLUE SMOKE, Rocks in His Head, BILLY FALCON. MCA 587 (C)

C

CHILDREN OF THE NIGHT, Save Your Love For Me, SOHO. Chopper CHOP 102 (R) CLOUDS, What You Did, CHAKA KHAN. Warner Brothers K 17617T (W) COMING DOWN, No Exit, ANGEL CITY. Epic EPC 8538 (C)

D

DON'T SLIP, Spy In The House Of Love, TASMANIAN DEVILS. Warner Brothers K 17609 (W) DUCHESS, Open Door, GENESIS. Charisma CB 363 (F) DY-NO-MITE, Take Your Time, AMBER. EMI 5072 (E)

E

EUGENE, Madam Palm, CRAZY JOE AND THE VARIABLE SPEED BAND. Jigsaw JIG2 (SP) EVER MET A DAY, Shut Up, GRADUATE, Precision PAR 104 (A) EVERYONE'S GOT TO LEARN SOMETIME, Dirty Postcard, KORGIS. Rialto TREB 115 (A)

F

FOLLOW ME IN THE AIR, Something's Gonna Change, JO LAMAIRE AND FLOOZ. Rocket XPRES 30 (F) FUNKY TOWN, All Night Dancing, LIPPS INC. Casablanca CAN 194 (A)

G

GERALDINE, Victims Of The Moon, THE PUSH. Fabulous JC 5 (A) GIRL YOU WANT, Turn Around, DEVO. Virgin VS 350 (C) GLAMOROUS BOYS, Trials Of Error, JAMES VANE, Island WIP 6609 (E)

Н

HANDS OFF, Never Too Late, SURVIVORS. Ariola Hansa AHA 563 (A)

(A) HEADED FOR A FALL, Just What You Needed, FIREFALL. Atlantic K 11483 (W)

I DON'T WANNA SEE YOUR PICTURE, Cool Johnny, THE MECHANICS, Riviera RR1 (A) I'M BACK FOR MORE, You're My Personal Angel, AL JOHNSON, CBS 8545 (C)

SEE YOU LATER, Oh Terry, REGENTS. Arista ARIST 350 (F) SHANTY TOWN, Cool Collie/Judge Dread In Court, DESMOND DEKKER. Island WIP 6592 (E) SHATTERED GLASS, The World Is Crying Out For Love, ELLIE WARREN. Precision PAR 102 (A) SHEET MUSIC, Sheet Music Part 2, BARRY WHITE. ULG 8563 (C) SHY GIRL, Cross Fire, SPOILERS. WEA K 18225 (W) SILVER BLADES, A Deeper Cut, FASHION, Fashion Music FM 003 (A) SOME KIND OF WOMEN, 10% WII Do, HEROES. Polydor POSP 105 (F) STRIPTEASE, Nice Mover, GINA X. EMI 502 (E)

5062 (E) SQUARES AND TRIANGLES, Could Be Her, Could Be You, THOMPSON TWINS, Dirty Discs RANK 1 (RT)

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IT'S ALRIGHT, It's Alright, SHO NUFF. Ensign ENY 37 (F) IT'S NOT A WONDER, Intro: Night And Day/Reminiscing, LITTLE RIVER BAND. Capitol CL 16141 (E)

JEZEBEL, The Honeymoon Is Over, JON STEVENS. CBS 8302 (C)

KISS THIS ONE GOODBYE, Make Up Your Mind, ANDREW GOLD, Elektra/Asylum K 12441 (W)

NIGHT MAN, Love Has Tied My Wings, JOHN STEWART, RSO 61 (F) NO SOUND FROM 25, Hollywood Babylon, IAN NORTH. Aura AUS 115 (SP) NO WAY, You Jane, THE DONKEYS. Back Door DOOR 6 (F)

ONLY AFTER DARK, Toyota City, HUMAN LEAGUE. Virgin VS 351 (C) OVER YOU, Manifesto, ROXY MUSIC. Polydor POSP 93 (F)

PLAY MY RECORD, Sooty Is A Rudie, ARTHUR KAY'S ORIGINALS. Red Admiral NYMPH 002 (P)

RAININ' THROUGH MY SUN-SHINE/CAN YOU FEEL THE FORCE, You To Me Are Everything/I Can't Get By Without You, REAL THING. Py 7P 178 (A)
 REACH YOUR PEAK, You Fooled Around, SISTER SLEDGE. Cotillion K 11477 (W)
 RESCUE (FULL VERSION), Simple Stuff, ECHO AND THE BUNNYMEN. Korova KOW 1 (W)
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 ROSE OF CIMARRON, Legend, POCO. MCA 589 (C)
 RUNNING, If I See You In The Morning, ZIGGY BYFIELD. PVK PV 39 (C/CR)

SAD CAFE, Those Shoes, EAGLES, Elektra/Asylum K 12440 (W) SAD SONG, Don't Let Go, ELLEN FOLEY. Epic EPC 8561 (C)

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- TAKE WHAT YOU FIND, Love's Not The Question, HELEN REDDY. Capitol CL 16147 (E)
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 THAT'S WHAT JOHN SAID, Crazy Alice, MOTORS. Virgin VS 349 (C)
 TIMES ARE BAD, A. 18 For Action Man, TRIMMER AND JENKINS. Charisma CB 362 (F)
 O BE HOME AGAIN IN ENGLAND, Somebody Needs, KEVIN KEEGAN. Goal 1 (A)
 ENGLE STREET, Various R&B, VARIOUS. Pye 12P 5016 (A)

1

UNDER YOUR SPELL, Kiss You All Over, PHYLLIS HYMAN. Arista ARIST 343 (F)

V

VISA VERSA, Hammer Head, SAMSON. EMI 5061 (E)

W

WOMAN IN LOVE, Don't Laugh At Me, BERNIE FLINT. EMI 5069 (E) WRITTEN ON YOUR BODY, Naked In The Sun, RONNIE BOND. Mercury MER 13 (F)

YOU AND ME, Worry, SPARGO. Pye 7P 5017 (A)

BLYTHE, Arthur	. 6
BLYTHE, Arthur BYFIELD, Ziggy & The	
Blackheart Band CALDWELL, Bobby	13
CALDWELL, Bobby	15
CLUSTER	. 5
COLLINS, Judy	. 8
COOPER, Alice	19
COREA, Chick	19
EVITA	1
FALCON, Billy	11
FIALKA Karel	12
FIALKA, Karel. FLACK/HATHAWAY. FOOL	
FOOL	c
FRANKLIN, Rodney	Ē
GABOR, B.B.	2
GOLD, Andrew	5
GRAINER, Ron	12
GRAPPELLI, Stephane	1
HARRIS, Emmylou	10
INTERVIEW	18
INTERVIEW	11
JOHNSON, Kenny	14
IQUIRNEY	
JOURNEY KLONDIKE PETE/ The Huskies	3
KLUGH Farl	15
KLUGH, Earl LEIBER & STOLLER –	
ONLY IN AMERICA	
ONLY IN AMERICA MARINO, Frank/Mahogany Rush	. 6
OCEAN, Billy	10
ORCHIDS	1
ROYAL SCOTS DRAGOON	
GUARDS	16
SAHM, Doug	
SCHULZE, Klaus	E
STEEL Sandra	17
SWITCH	12
TRAMMPS.	
U.S. CAST	1
WILDLIFE	
	2
A ATLANTIC DAILAN	

1 ATLANTIC (WEA)

Stephan

MIXIN' IT UP	
Trammos	K 507
ROBERTA FLACK &	DONN
HATHAWAY	
Flack/Hathaway	K 506
LEIBER & STOLLER -	ONLY I
AMERICA	
Various	K 990
2 BIG BEAT (PINNACLE)	
SOME OF THE FELLERS	
Klondike Pete/The Huskies	WIK
3 BLACK LION (LOGO)	
IN CONCERT	

LION (LOGO)	
RT	
Grappelli	BLP 1218

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96 IN

98

12

4 BLUEPRINT (PY B.B. GABOR	E)	EVITA U.S. Cast	MCDW 453
B.B. Gabor	BLUP 5004	12 MOTOWN (EMI)	
STILL LIFE Karel Fialka	BLUP 5003	REACHING FOR TOMOR Switch	STML 12135
5 BRAIN (LOGO) ZUCKERZEIT		13 PVK	
Cluster	0040 116	RUNNING Ziggy Byfield & The Black	heart Band
PICTURE MUSIC Klaus Schulze	0040 146	Ziggy Byneid & The Black	PVK 1
6 CBS		14 R.K. (PYE)	
DEPARTURE	84101	LET ME LOVE YOU ONCE Kenny Johnson	OBMLP 1001
WHAT'S NEXT	and the second second second	TALES OF THE UNEX	PECTED AND
Frank Marino/Mah YOU'LL NEVER KM	ogany Rush 83987	OTHER THEMES Ron Grainer	RKLB 1003
Rodney Franklin	83812	15 TK (CBS)	
IN THE TRADITION Arthur Blythe	84152	CAT IN THE HAT	
7 CHRYSALIS		Bobby Caldwell	TKR 83386
BURNING		16 TRANSATLANTIC/LO	GO (LOGO)
Wildlife HELL OF A SPELL	CHR 1288	INTO THE 80'S Royal Scots Dragoon Gua	rds TRS 101
Doug Sahm	CHR 1249		
8 ELEKTRA/ASYL		17 UNITED ARTISTS (EN A DREAM COME TRUE	ni)
WHIRLWIND		Earl Klugh	UAG 30292
Andrew Gold RUNNING FOR MY	K 52219 (K4 52219)	SANDRA STEEL Sandra Steel	UAG 30301
Judy Collins	K 52205 (K4 52205)	101/00/01	
9 EMI AMERICA		18 VIRGIN THE LEGEND LIVES ON	JAH WOBBLE
SOLD OUT The Fool	AML 3008	IN THE BETRAYAL Jah Wobble	V 2158
	AIVIL 3008	SNAKES & LOVERS	
10 GTO CITY LIMIT		Interview	V 2157
Billy Ocean	GTLP 036 (GTMC 036)	19 WARNER BROTHERS FLUSH THE FASHION	
11 MCA FALCON AROUNE		Alice Cooper K 5 TAP STEP	5805 (K4 56805)
Billy Falcon	MCF 3065	Chick Corea K 54	5801 (K4 56801)
ORCHIDS Orchids	MCF 3067	ROSES IN THE SNOW Emmylou Harris K 56	6796 (K4 56796)

bv

SELECT SINGLES TONY JASPER

SELECT CERTS GRACE SLICK Dreams (RCA PB 9534, RCA) Flip, Angel Of Night fine heavy rock cut, more in current rock chart trends. A Side is powerful and emotive but rather long, more suggestive of artist's continued potential, album mettle. It will be a pleasure though if RCA's choice is right, but suggest early switch if no immediate response. BARCLAY JAMES HARVEST

Capricorn (Polydor POSP 140, PolyGram) Long lasting BJH write good LP cuts, song choruses in particular. Rarely suggest they know

HOLLIES Soldier's Song (Polydor 2059 246, PolyGram) Mike Batt arranged and produced, moving powerful ballad immaculately vocalised .but basic

(see Hollies), edited off expected Legendary Heroes LP, light-weight pop song with catchy ever hovering chorus which eventually gets handclaps. Limited potential.

Slipstream (Electra/Curb K 12442, WEA) Busy release time for Clarke

JAH WOBBLE

ALLAN CLARKE

Betrayal (Virgin VS 337, Virgin) Arresting drum play around title riff main feature of 45 from PIL bass man. Humorous pic bag.

SPACE

On The Air (Pye 7P 5015, Pye) Inspired atmospheric disco with JS Bach credited. Floats and soars over basic floor beat. 1977 chart hit, Magic Fly (2).

THE PHOTOS

THE PHOTOS Irene (Epic EPG 8517, CBS) Touted band with photogenic lead singer Wendy Wu. Four track colour bag. Cut has variety, basically set in low key, good rhythmic drive, male back-ups thickened. Late play with bass runs effective. Doesn't jump off grooves though, perhaps because no one element accentuated no one element accentuated.

immediate, instant feel necessary at beginning of 45. Here, quiet, reflective opening lacks distinctiveness. Over-worked programmers may go no further. HOLLIES

remaculately vocalised .but basic emotional thrust of lyric verse will not find too many identifiers. Last group hit The Air That I Breathe, 1974 (2).

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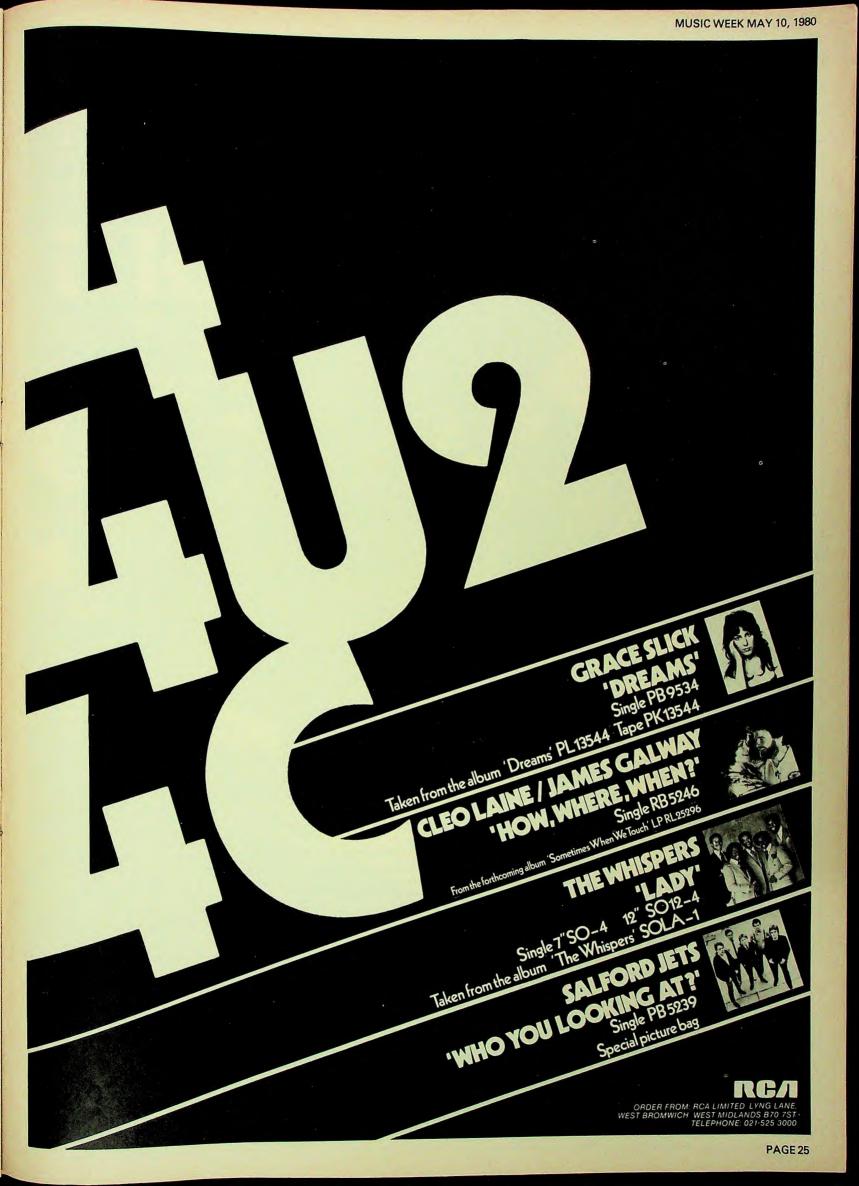


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SUPPLEMENT MARLEY FLIES IN

BOB MARLEY and The Wailers have been confirmed to be playing London this June. The reggae superstar is headlining a Crystal Palace Garden Party on June 7 as part of his European tour, Further UK dates are expected to be announced. A new Marley album is planned and a single, Can You Love And Be Loved is due for release by Island on May 23. Marley & The Wailers recently played at Zimbabwe's Independence celebrations as

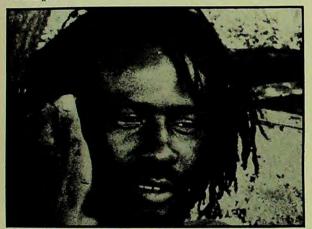
Independence celebrations as offical guests of the country's new government. The band's current single is Zimbabwe, taken from the Survival album.



Island intensifies ska campaign

ISLAND IS continuing the campaign centred around its extensive ska ISLAND IS continuing the campaign centred around its extensive ska catalogue. The next album in the Original Ska Series is The Rock Steady Years, Catch This Beat (IRSP 7) released on May 16. Earlier releases in the series which are selling well are More Intensified (IRSP 3) and Club Ska 67 (IRSP 4). The albums are backed with press ads and merchandising. Also continuing is Island's Plundering The Archives series featuring Sue, Island's soul/r & b/blues label of the mid-sixties. Steel Pulse's new album, Caught You Dancing is released on May 9, with the title track out as a single a week later. Lynton Kwesi Johnson's new

album Bass Culture is released this week as is Desmond Dekker's Shanty Town single.



TO COINCIDE with the release of the long awaited Burning Spear (pictured above) album, Hail H.I.M. (Spear RDC 2003), EMI is supplying full colour posters and album-size display cards to selected specialist dealers and ethnic outlets. Advertisements will also feature in the specialist music press

DEL ROY'S D-Roy label this month releases the new Heptics album, Little Girl (BRLP 1004) and Magic Lady by Sonia (BRLP 1006). Upcoming singles include Rise With A Smile by Johnny Clark, Love by The Heptics, Hard Time by Sonia and Bidy Brown's Honesty on the Niagra label. D-Roy has its own van distribution service and its product is also available through Jet Star, Mojo and Rough Trade. D-Roy is based at 5, Felixstowe Road, London NW10. 01-960 0547.

LATEST RELEASE on the LATEST RELEASE on the Matumbi Records label is Bevin "Bagga" Fagan's version of Wishing On A Star. Founder member of Matumbi with Dennis Bovell, and lead vocalist with the band, Bevin, who penned the band's Point Of View, which provided them with their first chart entry, has, more recently, been in entry, has, more recently, been in the studio with percussionist Fergus Jones. A double A side, c/w Blah, Blah, Blah, Wishing On A Star (12RIC 108) is Bevin's first solo single on the label.



Reggae

round-up

Virgin's new approach

HAVING SCRAPPED its Front Line label, Virgin has changed its emphasis on black music. At its peak, the label handled 15 artists, but Virgin now has chosen to concentrate on the five artists it has retained — Twinkle Brothers, the Mighty Diamonds, I-Roy, U-Roy and the Gladiators. The lost Roy and the Gladiators. The last Front Line release was last November and the next records from the Virgin artists will be from The Gladiators and I-Roy, expected towards the end of May or June. These will appear on the Virgin label

The label name was dropped because Front Line no longer represents, it seems, the mood of the artists. The roster was pruned largely because the company lost its valuable export market to Nigeria when that country banned the import of records last year. Virgin still looks to export its black product, though, and France, for instance, is still a healthy export market

DENNIS BOVELL, who has established himself as one of this country's leading reggae producers, is planning to open his own 24-track recording studio near London Bridge. Bovell's credits — as well as his work with Matumbi include productions for Janet Kay, Errol Dunkley, The Pop Group, The Slits and Linton Kwesi Johnson, Under the pseudonym Blackbeard, his solo album, I Wah Dub, was released in the UK via EMI in February. Bovell has recently completed the soundtrack for the upcoming film Babylon.

LEWISHAM BAND Headline, fronted by Michael Riley formerly of Steel Pulse, have been signed up by Virgin Records. The band has just completed recording a single with Denis Bovell.

TOGETHER NOW for some years, The Tamlins are perhaps better known in this country for their work with Peter Tosh, with whom they have worked for the past two years, providing backing harmonies on his last two albums, Bush Doctor and Mystic Man, and accompanying him throughout two European tours. In their own right, however, The

In their own right, however, The Tamlins are no newcomers to the reggae charts — Ting-A-Ling gave them their first hit and was followed by a re-work of The Temptations' Wish It Would Rain. The trio's new single is the Randy Newman classic Baltimore c/w Laying Beside You, written and originally issued by Eugene Record of the Chi-Lites. Already attracting much attention

Already attracting much attention on the ethnic market, Baltimore which was produced by Robbie Shakespeare and Sly Dunbar, has now been released on the Taxi label via EMI (12 RIC 110). Taxi currently has four records in the Jamaican Top 10.

A NEW version of Desmond Dekker's classic single, Israelites, is now available through Stiff in both 7" (BUY 70) and 10" (BUY IT 70) versions.

Ska: blessing in disguise?

Reggae revival could follow shortly

"REGGAE MUSIC at the moment is facing its worst ever crisis," states Mo Claridge of Ballistic Records. "The 2 Tone ska revival has really hit in terms of what can cross over and what the radio stations feel obliged to play - this should have been reggae's year for airplay, but it's not

happening. "Reggae is probably the most rebel form of music available, but you can't preach the glory of Jah to the average geezer from East Grinstead. So reggae loses out again.

"Some of the worst culprits "Some of the worst culprits are producers thinking that if they 'do over' say, a good soul record with a soft rhythm and add some doo wops in the background, they have a formula for a hit record. Lovers rock they call it, and the good quality ones are few and far between. The frightening thing about it is that Jamaica thinks lovers rock is what is happening over here, which could spell disaster for reggae if it wasn't for the talents of Royal Rasses, Sugar Minott, Roy Cousins among many others. "It is unfortunate for reggae

music generally that because of the amount of product available — at the last count over two - at the last count over two hundred and thirty labels - of which the average high street shop will know Island, Virgin, Ballistic, EMI, Trojan and Greensleeves, and maybe 10 more — the total market is being scratched — yet reggae will probably be first in line for cuts

probably be first in line for cuts now that everybody needs something cutting. "Although the future is always uncertain, the feeling at Ballistic is one of enthusiasm. We have just finished sessions with The Rasses and the Joe Jackson Band which we are pretty excited about. Another venture is George Oban Levi. pretty excited about. Another venture is George Oban Levi, bassist with Aswad. We also have the new outing with Delroy Washington and from Jamaica the latest from Freddie McGregor

"Ballistic refuses to prostitute the label by picking up old ska masters. Instead we are moving forwards and looking to future. Anyway, if history is to repeat itself, after ska comes rock steady and then reggae."

• MEANWHILE Howard Bernan, Liberty/United Artists marketing manager believes reggae is going to come back in a big way. ''I think the best

demonstration of our commitment to reggae is that of the various licensed labels which we handled, the only label which we decided to continue with was Ballistic

"It is obvious to anyone that the ska revival has, to a certain extent, 'creamed off'' the crossover market which seemed destined to belong to reggae. However, with song-orientated acts of the calibre of Prince Lincoln and The Rasses, I have no fears at all that it is only a matter of time before that much promised reggae breakthrough occurs in the UK."

Trojan all set for a successful summer

TROJAN IS undertaking three campaigns during May to consolidate on the recent ska, rock steady and reggae boom inspired by the current mod/skinhead cult.

mod/skinhead cult. Following Trojan's recent chart entry with the original ska version of Skinhead Moonstomp by Simaryp, it is releasing Skinhead Moonstomp — The Album (TRLS 187) by the same band, with a teaser campaign spread over three consecutive issues of Sounds, Record Mirror and NME stortime May 17

of Sounds, Record Mirror and NME starting May 17. Also, the series of six albums entitled Creation Rockers (TRLS 180-185) featuring original ska, rock steady and reggae material from 1966 to 1979, is to be advertised in Black Echoes, Sounds NME, Black Municand Bacord Mirror.

Music and Record Mirror. Further, during May Trojan is making available 15 early Seventies albums with the TBL prefix on a "one-off once only" basis in the

original sleeves and quantities of original sleeves and quantities of around 1,000 of each title. The albums will not be available from Trojan's normal distributor CBS, but from selected wholesalers who should call Trojan's general manager Clive Stanhope (01-961 4565) for further details. The albums will rated at 62.95 each

4565) for further details. The albums will retail at £3.95 each. "These are being released as a result of strong demand from the public who are determined to get the original item," says Clive Stanhope, "Hence the original sleeves, although the records will of course here are and improved necesings Five

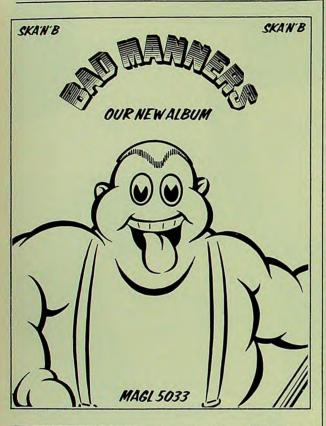
although the records will of course be new and improved pressings. Five of the albums are part of the now famous Tighten-up series." On an optimistic note, Stanhope adds: "Although the record business is currently fairly doom laden, Trojan's first three months UK sales have increased threefold on the same period last year and we are hooring to period last year and we are hoping to maintain this over the summer months when reggae usually enjoys a seasonal boost."





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THE SOUND OF SUCCESS

SUPPLEMENT onic for the trade

THERE IS a memo on the v of Chrysalis A&R director Roy Eldridge's office urging Eldridge's everyone in the company to go and see a new band called The Specials. "They are the hottest talent around," says Eldridge, "and I will reimburse people's expenses as I think everyone should go and see them

Eldridge saw the band on their first London date, amazingly only a year ago, and says that they were the most exciting act he has seen since the Sex Pistols.

since the Sex Pistols. That gig led to an unusual deal where a record company not only committed itself to an act, but a whole label as well. And from a band that was "just another name on another list", as Eldridge described it, a phenomenon has developed that is known throughout the business and will probably never be repeated. 2-Tone has had a 100 per cent chart record

has had a 100 per cent chart record since that signing. "I went to see them expecting nothing, just seeing another band," recalls Eldridge. "But it was the best thing I had seen for so long, and they were so evolving L started uest thing I had seen for so long, and they were so exciting I started talking to the band that night and over the next few days. The more we talked, and the more they explained their ideas about the label identity the more it seemed to make serve make sense. "What they wanted was to have

"What they wanted was to have the facility to help out other bands playing what they felt was a similar kind of music. The deal we structured was very easy. We said we would finance up to 10 singles with a maximum budget of 1000 each and was would £1,000 each and we would guarantee to release six of them. would As it has turned out, we haven't refused one

They were so strong in terms of



PAULINE BLACK of The Selecter

what they wanted with the label and the other bands they had in mind, we were prepared to take the risk involved — although as it has turned out, it hasn't been that much of a risk." The only bands that are actually

The only bands that are actually signed to Chrysalis now are The Specials and The Selecter, with The Bodysnatchers having a second single option on the 2-Tone label. Madness has signed to Stiff and The Beat have their own Go Feet label through Arista, charting on 2-Tone on the way. Eldridge admits that he was not

Eldridge admits that he was not out to sign up, or create anything other than a good exciting band with good lyrics. It was not even because they were playing reggae, he says, although his assessment of The Specials' ability to choose acts has no doubt benefited Chrysalis without paying huge advances even claims other record companies

yould have been willing to double

<text><text><text><text><text>

acts.

By the same token, he is sceptical about there being a reggae boom, as such. Whatever the type of music, strong songs and good acts are always needed to keep the acts are always needed to keep the industry fresh he says. And the 2-Tone label has encouraged people back into record shops which must be good for the industry as a whole

whole. Judging by the success of 2-Tone, Eldridge has been proved right. And it has been reggae that has done it. As Eldridge says: "It was dance music that I first started buying, Motown and Stax stuff that I heard at parties. That is what gets people into the record shops in the first place."



Success up Greensleeves



THERE ARE an estimated 230 reggae labels with product available. One of the most successful over the last year has been Greensleeves. The Greensleeves label and the associated Cool Rockers label are devoted entirely to reggae.

Started three years ago, Greensleeves releases both British and Jamaican product. Artists launched in the UK include Dr Alimantado, Capital Letters, Reggae Regulars and Sister Love. To date, the company has released 12 albums and fifty singles. Distributed in the UK by Spartan

Distributed in the UK by Sparta and Jet Star, Greensleeves is also well established in Europe, especially in France and Germany. Capital Letters (pictured left) were voted Best Newcomers in the recent Black Echoes readers' poll. They established themselves with their first schered Smoking My their first released Smoking My Ganga which lasted over six months in the reggae charts and narrowly missed entering the national charts.

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SUPPLEMENT

n the home front

MATUMBI BEGAN their recording career in the early seventies with Trojan Records, but tended to concentrate on re-workings of popular soul numbers resulting in the unsatisfactory The Best Of Matumbi album.

It was in 1976 that Matumbi It was in 1976 that Matumbi made their name in a big way with reggae audiences when they released After Tonight for Safari Records, a forerunner to the currently fashionable lovers rock. The follow-up, Man In Me, written by Bob Dylan, was equally successful, and both tracks were later released as a double A side by Trojan (TRO 9027).

Then, while the band was engaged in contractual difficulties with Trojan, Matumbi releases became anonymous, released on the Rama label without the benefit

The British reggae scene has spawned a number of successful groups who have crossed over from the reggae charts to the national charts. Leaders among these are Matumbi and Steel Pulse.



MATUMBI

of promotion or even label credits of promotion or even label credits although purchasers on the reggae market were well aware of the identity of the group. From this period, their album, Ah Who Seh? Go Deh! and the singles (for their own Matumbi Music Corporation label) Guide Us Jah and Music In The Air are the most impressive The Air are the most impressive.

After various other projects, the group signed to EMI Records and debuted for the label with the album Seven Seals which yielded the single Bluebeat And Ska as well as Empire Road, the theme music to a national TV series. A tour with Ian Dury And The Blockheads helped establish the group on a wider footing. Matumbi's second album for EMI was Point Of View, their next single will be My Love, and they start work on a new album next month. album next month.



STEEL PULSE: career took off with Handsworth Revolution album.

• STEEL PULSE really came to prominence in the summer of 1978 with the release and immediate

with the release and immediate charting of the album Handsworth Revolution. The band's initial gigs, around 1972, were confined to the local pubs and clubs around Birmingham. But eventually they earned enough to finance the first Steel Pulse single, a song called Kibudu, Mansetta And Abuku, which was released on Dip, a small which was released on Dip, a small

which was released on Dip, a small regga label. By 1977, when the London punk scene was at its peak, Steel Pulse received an invitation to play at the Vortex club, on a bill headed by Generation X. Later that year a one-off single called Nyah Luv was released on Anchor. It reached number one on the British reggae charts. Tours with the Stranglers and later with Burning Spear followed. followed.

followed. In 1978 they signed to Island Records and played their first headlining tour. The single Ku Klux Klan hit the MW Top Fifty. Handsworth Revolution followed and went straight into the album charts. charts.

charts. Their latest album, Caught You Dancing, is released on May 9. UK and European dates are to be announced shortly.

For details of reggae labels, distributors and importers, see page 6.

record Co **Best of Lee Perry** and the Upsetters **PTP LP 1023** in the world. Max Romeo 'Wet Dreams' 7" and 12" single

> Available from JET STAR RECORDS, 78 Craven Park Road, London NW10. Tel: 01-961 5818.

OC 003

We distribute all reggae labels nationwide, both Imports and British releases.

Export orders welcomed. Telex: 895 2720.

Trojan Recordings Ltd 104 High Street Harlesden London NW10





Sales Representative Base-Midlands/S.W.

The Publications Division of Chappell Music Limited, part of the international Polygram Group of Companies, are expanding rapidly — so much so that we need an additional representative to build business and maintain our service to existing and potential customers in the Midlands and South West.

Ideal qualifications for this important opportunity are sales experience (or course), coupled with a knowledge of the music retail business; age 24-35; and, above all, the ability to "tune-in" to our customers, in order to help them build turnover and profit.

In return, we will provide a permanent, progressive career, an attractive salary/commission package, car, expenses and the usual benefits associated with a large, international organisation.

Telephone 01-514 2913 (24 hour answering service) or write to Dave Bolden, Chappell Music Ltd., 60-70 Roden Street, Ilford, Essex IG1 2AQ.



POSITIONS

There's something wrong with our record/tape sales. Dynamic marketing can put it right

If you agree, and have the marketing experience and knowledge of the record industry to back your judgement, we'd like to talk to you.

We're a Southampton based multiple retail group with branches throughout Southern England selling magazines, books, tobacco, confectionery, greetings cards, stationery, records and tapes. Our sustained growth and profitability to date has been spectacular, and tumover is currently running at more than £30m.

Our plans for the future are ambitious. They include the appointment to our top management team of a Senior Marketing Executive with particular responsibility for the overall strategy in marketing records and tapes. We know that for many people, Sperings is now the leading retailer in the South for magazines and greetings cards. Our new marketing executive will be expected to

achieve a similar reputation for our record-retailing outlets - which are all located in prime trading areas.

The ideal candidate will be aged between 30 and 40 The ideal candidate will be aged between 30 and 40 and have had at least 5 years in a senior marketing position. Preference will be given to someone with a superior, proven track record in the retail record industry. We would, of course, expect this to be fully presented at an interview.

For the ability we have in mind and the results we expect to be achieved during the eighties we're prepared to negotiate a substantial salary/benefits package, and to assist with relocation expenses.

If you think you're the person we're looking for, read this advertisement again just to make sure, then write, enclosing a career summary, to:

Dept. SME, c/o MPC Advertising, 101 Queens Way, Southampton SO1 1HJ. All applications will be acknowledged.

SPERRINGS

SECRETARY/PA

The General Manager of Rediffusion International Music seeks Secretary/PA. The Company is responsible for acquisition, publishing and exploitation for the largest Background Music Company in the world.

ne successful applicant based at R.I.M.'s W1 offices will be required to carry out normal secretarial duties but in addition would be directly involved in the exploitation of its music on a world wide basis. The Company is part of the large Rediffusion Group of Companies and as such offers attractive fringe benefits — Staff Discounts, Subsidized Canteen, Season Ticket Loan.

Interested applicants should call Ron Smith on - 01-734-0343.

Leading Independent Record Company requires an

ACCOUNTANT

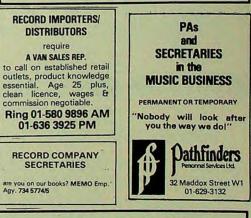
An opportunity exists for an Accountant to assume responsibility for the full accounting functions of a rapidly expanding Record Company. We are part of a group covering all aspects of the entertainment field and career prospects are accordingly

entertainment held and career prospects are accordingly excellent. Duties will consist of maintenance of full accounts, monthly reports to group, budgetary forecasts and control of expenditure. Excellent salary by negotiation, good working conditions.

Apply in writing with full C.V. to MW BOX NO. 753

GREAT OPPORTUNITY FOR RIGHT PERSON

Correspondent — Representative wanted by leading Japanese publisher of Rock Magazines. RUSH complete bio (including address and telephone number), resumé, photo, salary desired and sample article to MW BOX NO. 752. All applications will be treated confidentially and materials received will not be returned. DEADLINE — May 19th, 1980. Persons selected for interview will be notified by mail as to time and place of interview.



LAGOS INTERNATIONAL RECORDS

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Require a hard working, young, aggressive, progressive minded

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SALES/RECORD **PROMOTION MANAGER**

Total involvement required to build up this progressive Buddha guided label. The terms are good.

PHONE THE MANAGER ON: 935-9757.



OPINION

WE HAD to write to thank you for convincing us to take an advertisement in Music Week.

When the special rock and roll When the special rock and roll revival issue came along we placed a 1/7th ad to tell MWreaders about some of the old rock masters we had available for licence — but we never expected the results to be so dramatic? In the first week after the ad

we received four telexes, five phone calls and nine letters inquiring about product

Music Week advertising brings results

availability and terms and conditions. Even more impressive to us (but confirming what you had told us about MW's circulation in Europe), we got

response not just from Britain, but also from Norway, Holland, Belgium and Germany. With these kind of results we

only wonder why everyone doesn't advertise in Music Week. DAVID LAST, San Juan Record & Tape Club, PO Box 262, Ryder Station, Brooklyn, New York, NY 11234.

(The above letter was addressed to Dick Broderick, Music Week's sales representative in New York).

Join Club 2000 and get LPs cheaper than trade

DID YOU notice the full page ad for EMI's new Club 2000, formerly World Record Club? On offer are any two records or cassettes from EMI's full-price best sellers list, plus a couple from RCA, at £1.99 each, with a promise of generous discounts on future selections.

The advertisement contains the following mind-boggling statement: "More and more record stores day are under pressure to stock

only the latest releases and top chart hits. Therefore a lot of good music is hard to find and dealers can rarely

PPL challenge

RE: "Indies Challenge to PPL" (Music Week April 26) I am delighted to know that someone is finally tackling this hitherto secret society.

secret society. As a record production company we attempted to join PPL two years ago as one of the labels releasing our product was not a member, only to be told we were ineligible because we were not a record company. Therefore, despite a heavy investment in production, we receive no income whatsoever from PPL

PPL should be representing the interests of artists, musicians, record producers, record production companies and production companies and record companies so perhaps someone would care to explain why the board of PPL should only include record company executives?

TONY PRIOR, Claude Hopper Productions, Shepperton Middlesex.



afford to offer you a worthwhile discount. But not for music enthusiasts who join Club 2000...

etc". That comes from a company which must get the larger percentage of its income from the retail trade, and I rate that as the most incredible

thing I have seen after ten years in this strange business.

this strange business. Needless to say, nobody from EMI need put this particular dealer under any "pressure" to buy anything in future. Perhaps I'll join the club myself, as the opening offer comes cheaper than trade price, even counting the Music Centre discount. In fact, if every dealer in the country joined Club 2000 it might freak out their computer and if they feel as badly as I do they might all forget to pay the bill.

I hope that you will take this up with EMI and hopefully get a retraction of this type of advertising.

MICHAEL EAGLETON, Chiltern Sound, Spittal Street, Marlow, Bucks

Obscenity: the risk to family listening

I HAVE just had a copy of the Pretenders LP returned to me by a customer with the complaint that it contains obscenities.

- She had bought it because she liked their Brass In Pocket single and had no reason to think that the LP would be obscene. She listened to it in the same room as
- listened to it in the same room as her 12 year old daughter, and her mother and found herself painfully embarrassed by the crudity and offensive language. They say that for every customer who complains there are maybe 20 who feel the same but don't ext served to it. In this case there ger round i to it. In this case there are probably some who feel afraid of being considered prudish in this age of increasing media crudity.
- It would, therefore, seem good business, not to mention good

- manners, for record companies to give a clear indication to dealers and public when they are
- offering offensive product. e play a large part in influencing formative minds, yet appear to be under no restraining We influences.
- believe we should go into the Eighties looking up for inspiration (and risk the occasional dollop in the eye) rather than down to the gutter or the crotch.
- the crotch. This doesn't mean that we have to be reduced to selling pap there are plenty of artists who can put in an aggressive performance
- in an aggressive performance without stooping to the level of the anti-social yob.
 R. MORGAN, A to Z Records, Tarring Road, Worthing, Support Statement Statemen Sussex.

PERFORMANCE

Alan Price

GEORDIE ALAN Price remains one of the most satisfying pop performers that anyone could wish to see. A distinctive voice, a wide range of highly-listenable music and a disarming stage manner all combine to make his live appearances musical events.

Price's latest UK tour ties in with the release of his new album for Jet, called Rising Sun. The title track is his Eighties re-make of the Animals oldie, House Of The Rising Sun.

oldie, House Of The Rising Sun. His Theatre Royal, Drury Lane, concert on Sunday pleased the fans and should shift a few albums for Jet. It included favourite oldies like Don't Stop The Carnival, Poor People from the film O Lucky Man, The Jarrow Song, and his recent airplay hit, Just For You. Also included was a stunning

version of You've Lost That Lovin' Feeling, the jaunty Mr. Sunbeam and a sample of some of the music to be found on his new album. It was all done in the familiar Alan Price style and that is what the audience wanted. His music remains

contemporary but doesn't stray too far from what his fans want. CHRIS WHITE

Jack Jones

JACK JONES has always been a welcome visitor to these shores and his annual concerts, like those of his fellow American vocalist Johnny Mathis, are guaranteed sell-outs. He has also cultivated much of the same following — young married couples and a fair representation of those in the 40-upwards age group. It is easy to see why . . . his style

It is easy to see why . . . his style changes little but retains all the

polish of latter-day crooners, the songs are always melodic and every lyric can be heard, and he presents the image of the all-American romantic hero — with a hint of

boyishness. Watching Jack Jones perform is an undemanding exercise. He flows through Wives And Lovers, Bewitched, This Is All I Ask and If. A couple of obligatory tracks from his latest Polydor album, I've Been Here All The Time, are thrown in and he brings on his old dad, Allan Jones, for a rousing rendition of . . . you've guessed it, The Donkey Serenade.

Serenade. No surprises — apart from perhaps the appearance of Jones senior — but a musicianly performance typical of the many which have kept Jack Jones in the limelight for the last two decades. CHRIS WHITE

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THERE MUST have been quite a few burning ears in the record business last week as gossip reached fever pitch ... The RCA/Pye rumours brought forth speculation about who would head any hypothetical joint operation, assuming that RCA MD Jack Craigo returns to New York to replace Bob Fead who (at presstime) had still not confirmed reports that he was leaving Joint Pye (or PRT as it is now known) managing director **Derek** Honey must, of course, be a hot favourite to be chief at RCAPRT, but gossips last week suggested that **Michael Levy** or **Mickie Most** should be considered . . . Meanwhile **Louis Benjamin** had the quote of the week in the *Daily Mail:* "I don't even know anyone at RCA," he is alleged to have said, but he told Dooley later that the *Mail* had missed "in the UK" off the end of his sentence. end of his sentence.

MEANWHILE, over at Polydor and Phonogram there was much speculation as to the extent of **Ramon Lopez's** involvement much speculation as to the extent of **Ramon Loper's** involvement in their companies... Those indie MDs seeking changes at **PPL** are meeting this week to consider their next move, and Dooley understands that as well as a couple of them, plus a PolyGram representative, being invited to join the board, some indie companies may be upgraded to full members of PPL which will effectively increase their annual PPL advance on royalties... TV promo film man Jon Roseman's former American partner Bruce Gowers forming a new company in Hollywood with Paul Flattery and Simon Fields.

AT HAMBURG airport recently, Phonogram boss Ken Maliphant found himself in a queue chatting to Chancellor of the Exchequer Sir Geoffrey Howe and was just about to bring up the subject of a blank tape levy when an aide whisked Howe away subject of a blank tape levy when an aide whisked Howe away ... That Northampton Development Corporation promo single with the scintillating title 60 Miles By Road Or Rail, sung by Linda Jarmin of Buggles fame, has been snapped up by EMI's MOR division for commercial release ... Eye-catching copy line in HMV shop *Time Out* ad: "The biggest selection of video cassettes in Britain today is in a record shop" ... Former Decca A&R manager Frank Rodgers running own label Hotel Records from his home (459 5402) and has first release, All Shook Up, by the Columbia Brothers (brother Louis and promo man Martin Sunley, both CBS staffers) out via Spartan. Sunley, both CBS staffers) out via Spartan.

OUR MAN at IMIC amused by Chrysalis' **Des Brown** reminding **Irwin Steinberg** of his forecast four IMICs ago that there would be only five record companies in the US by 1981; by **Gerhard Schulze** of Teldec insisting: "I feel as though I can better talk music with a banker and money with a musician"; and by Island Music's Lionel Conway pointing to a lack of a US social base, particularly in fashion-consciousness, as primary reason for the new wave's difficulty in breaking Stateside . . . In *Campaign* magazine's Top 250 big advertising spenders for 1979, EMI Records came 88th having spent £2,048,000.



NEW RELEASES DALEK I -DALEK I LOVE YOU. DOOR 5

HENRIETTE C -**ROCKIN' ON THE RED BOOK. DOOR 7** STILL AVAILABLE

THE HIGH NUMBERS-I'M THE FACE DOOR 4 THE REELS-PREFAB HEARTS. DOOR 3

AVAILABLE FROM:

Bonaparte Records, 284 Pentonville Rd., London (01-278 3482) Rough Trade, 202 Kensington Park Rd., London W11 (01-727 4312) Red Rhino, 9 Gilly Gate, York (0904-36499) Scotia Records, Jeffrey St., Edinburgh (031-557 0029) Music Sales, Whinfield Lane, Carrick Furgess, N. Ireland (0231-65422)

Polygram Record Services (01-590 6044)



MUSIC WEEK MAY 10, 1980





