RECORDS TAPE RETAILING MARKETING RADIO & TV-STUDIO

Europe's Leading Music Business Paper A Morgan-Grampian Publication 70p

Arista boosts album sales with £3 price

BY CUTTING profits for itself, its artists and its dealers Arista is turning back the clock to the days of

the £3 LP.

The artificially low price will be maintained for a limited period of six months (after which the LPs will be deleted and reissued at normal price) and has been made possible by the artists agreeing to accept a reduced royalty, the dealer margin being dropped from 33½ percent to 30 percent, and Arista itself accepting a lower income per record.

The first two bands to co-operate with the scheme are Zones and Native. The first LP by the former, Under Influence, is already on release, but will immediately be reduced from £5 RRP and will carry the prefix NEW 1. The debut LP by the second band is due for release next month

Record dealers who have stocks of the Zones album already will be given credit notes by Tandem sales reps to allow the immediate price reduction.

Arista marketing director Denis Knowles comments: "Our industry is relying too heavily on hit singles to sell albums which seriously restricts a band's development. And if we are to encourage the regular rock music buyer to buy more LPs we must help them to do so by lowering the price. Our licensed labels Acrobat, Zoom and Albion are also very sympathetic.

Pye says pay up

PYE IS clamping down on dealers who don't pay their bills within the standard 30 days — a two per cent charge will be added to accounts not

A Pye spokesman said: "We stress that the offending retailers are very much in a minority — most of them pay up in time. Even those accounts which have failed to pay within the 30 days will be given a warning first. It is unfortunate that in certain cases we have to apply this



CBS LAUNCHED the new Epic Sinceros album. The Sound Of Sunbathing. with a party held round the swimming pool at the Chelsea Holiday Inn last Friday on one of the hottest days of the year. Pictured during the celebrations are (1 to r): Paul Riley (band manager), Don Snow (Sinceros), Peter Robinson (marketing director CBS), David Betteridge (managing director CBS), Bobbi Irwin (Sinceros), John Mair (sales director CBS) and Ron Francois (Sinceros).

Own sales force for expanded Ariola

HAS expansion moves that include establishing its own sales force, moving to larger premises and increases in staffing.

Said Andrew Pryor, promoted to senior director: "These developments, with the full backing of our German parent company, come at a time of temporary depression in the UK record market and express our belief in the creative talent that exists in the UK and our

Chart action

ability to expand successfully in the

medium and long term."

Ariola has re-signed with Pye for Ariola has re-signed with Pye for pressing and distribution and, from September 1, will have its own sales team on the road. Added Pryor: "While having full confidence in Pye Records, we believe in the necessity of artist and product concentration that can only be achieved through our own sales force. The team will number 15 in all, with 12 actually out on the road. "There will not be a dramatic increase in the quantity of product we put out. The purpose is to work

we put out. The purpose is to work our product more effectively, particularly with regard to albums. And we have access to certain product that we now feel we can release."

The new appointments and promotions within the company are:
Andrew Pryor becomes senior director with the marketing, sales and promotion staffs reporting to him. Ray Jenks, after nine years with Polydor, joins as sales director. Paul Rochman is promoted to financial director and Frank

GRRC rallies dealers for protest meeting

STAGGERING UNDER a series of body blows in recent weeks, the British record dealer is being invited by the Gramophone Record Retailers Committee of the MTA to fight back at a protest meeting being held in London next Tuesday (24)

The meeting will not only discuss a number of topics currently besetting the dealer, but it will also recommend specific action, says MTA secretary Arthur Spencer-Bolland. "The GRRC is very concerned about the events of recent table?" he added Subject for weeks," he added. Subjects for discussion include:—

Reduced margins;
 EMI's reduction of settlement

• Problems of stocking certain import items

 Pye's decision to charge interest on bills not paid within 30 days
 Companies' attitude to returned faulties and alleged "recycling" of returns

returns
"All dealers, whether MTA
members or not, are welcome to
attend the meeting," SpencerBolland told MW, "and if any
record company executives wish to
be there to hear our arguments or
defend their positions they are also

detend their positions they are also very welcome."

The Record Retailers' Protest Meeting, organised by the GRRC, will be held at the White Hall Hotel, Bloomsbury Square, London WC1, at 7.30 pm on Tuesday, July 24.

Morris explains

IN A confrontation hosted by Music Week last week, Polydor managing director A. J. Morris faced GRRC chairman Laurie Krieger and secretary Harry Tipple to explain his controversial decision to cut controversian decision to cut dealers' trade discount to 30 per cent. MW's retailing editor Terri Anderson acted as referee and reporter and her account of the discussion is on Page 8.

Salesmen banned

IN PROTEST at Polydor's reduction of dealer margin, Harlequin record shops' boss Laurie Krieger has banned the company's reps from all his shops. He has also instructed his staff "to sell as little Polydor product as possible". As chairman of the GRRC, he added, he felt that he had to take a public and positive stand against Polydor. and positive stand against Polydor, but emphasised that a trade association like the GRRC cannot issue a directive to its members on a matter like this.

TUBEWAY ARMY maintains its hold on the No. 1 position, with Janet Kay still selling well at No. 2. The Boomtown Rats come straight in at 15, with David Bowle (29) and Cliff Richard (35) heading the rest of the 15 new entries. Moving well: Dave Edmunds (21 to 4) and Supertram (26 to 12). Supertramp (26 to 12).

Cool reaction to EMI by RODNEY BURBECK

AS PARAMOUNT Pictures' accountants raked through EMI's books this week preparatory to approving the purchase of 50 per cent of EMI's music operations (MW July 14), industry reaction to the deal ranged from bewilderment to outrage while the City treated it coolly. The announcement of the proposed new joint-venture company with Paramount buying in for a £70 million stake put 12p on EMI's share price, but a week later it had dropped to 101p — even lower than before the deal was monted.

Industry observers were surprised that EMI should be so desperate for a cash injection that it was prepared to enter a half-and-half deal and, chauvinistically, regretted that Britain's remaining global force in music will become Anglo-American.

And although Lord Delfont was adamant last week that the new company will retain the EMI name, he cannot expect Paramount to be simply a sleeping partner

in the deal. The American company's chairman and chief executive Barry Diller told the New York Times that "Paramount will play a senior management role" in the

Diller added: "When this opportunity presented itself we were extremely aggressive about it because we considered it the right way to establish a presence in the music business."

music business."

As part of the deal EMI will gain — for a price still to be agreed — the Famous Music Publishing Corporation which, for the past 50 years, has been administered around the world by the Chappell organisation and is unlikely to be free of its UK link with Chappell for some

The Famous catalogue has a wealth of film music plus standards including Moon River and That Old Black Magic and more contemporary titles including the UK Subs current hit Stranglehold.



Decca sales conference 4 • Retailing 8 • International/Publishing 10 • Tipsheet 12 • Broadcasting 14 • Talent 16 • Disco 18 • Classiscene 25, 26 • Single releases 28.

LETTERS

Higher quality staff wanted

jumbo (MW Opinion, July 7).

What Paul touched on, but failed to hammer home, was the root cause of the problem. A company is only as good as its staff and the time has arrived when being an ex-musician, successful or otherwise, insufficient qualification for responsible position in the music

The emphasis should be on the The emphasis should be on the word business, and not music, when it comes to employing potential record company executives. The variety of executive talent available to the market in the UK alone is nothing short of amazing.

If those responsible for deciding the choice to be offered to the public should a little more imagination.

showed a little more imagination and foresight then coloured vinyl in

glitter bags would not be necessary.

Gimmicks are good for a fast buck, but it's quality that makes long term profits. Cutting out

gimmicks would leave more capital to back up the decisions made and leave the sales force with fewer priorities and, thereby, more time to devote to product with a good

Management companies would reap benefits from the knowledge that their investment in a particular artist stood a good chance of showing profitable return and not be at the mercy of an "executive" who used to be some band's ex-

Like independents, managers are still familiar with Like independents, managers are still familiar with words like economics, cost effectiveness, business efficiency etc. It is for this reason we applaud Paul Kale and thank Music Week for having the good sense to publish such an important article. Peter G. Slemming, World Music Workshop Ltd. Newman Street London W1 Ltd., Newman Street, London W1.

Trojan: still fighting the price war

EVERYONE IS making a lot of noise, and quite rightly so, about the price of records currently causing a major decline in sales.

Various record companies are

claiming proudly that their full-price albums are under £5.00, others are being pressurised by artists to keep their's under £5.00.

eir's under £5.00.

Can I take this space to inform all that we have managed without artist pressure to keep Trojan DOUBLE albums under £5.00 and our full-price albums under £4.00. Clive Stanhope, General Manager, Trojan Records, Kensal Road.

on all subjects relating to the music industry. Write to: The Editor, Music Week, 40 Long Acre, London WC2

The problems of a small dealer

I HAVE been in the retail record trade now for seven years and would like to make the following observations and perhaps someone connected with the record companies may take the courtesy to reply to my problems.

In an attempt to boost my business and increase turnover—and that of the record companies and that of the record companies—
I sell records and tapes at local venues, though frequently I am hampered by artists' managements. The Three Degrees' tour management, for instance, prevented me selling their albums at Edinburgh Usher Hall, and at records. Kenny Ball concerts here his records were being sold at the venues by his

roadies.

Surely if a dealer is prepared to stock, order and sell records — a business which is his livelihood — he should be given the opportunity of selling those records at concerts before roadies or the artists

Also, when I do sell records at concerts I often receive a lot of units on sale or return but trying to send back stock to many record companies is a major problem and we are left with money tied up in unsold stock.

Displays or lack of them is another problem. Why is it that when I venture into a large-sized store I will see various different store I will see various different displays yet, being a small shop, the displays yet, being a small shop, the display reps do not bother to visit us (with the exception of Pye and Polydor)?

Can anyone answer my questions or solve my problems? David G. Allan, Allan's Music Shop, Portobello High Street, Edinburgh.



Spartan clinches distribution deals

SPARTAN RECORDS has finalised several new distribution deals including an agreement to handle Pete Townshend's new Eel Pie label. First product under the Eel Pie deal is an album from Straight Eight (EPRP 001), which was released last Friday. Further signings to

Eight (EPRP 001), which was released last Friday. Further signings to the Eel Pie label are expected to be announced by Townshend shortly.

Other labels that have joined the Spartan fold include Small Wonder, Safari, Blueport, Graffiti, Release Records, Fast Product, which has been signed via a deal with Rough Trade, GHM Records, Zig Zag Records, Rock Star, Lightning's Old Gold label and Tyger Records.

Gold label and Tyger Records.

Travolta

MIDSONG INTERNATIONAL is considering legal action against John Travolta. A statement from Polydon released last week said: "The star of released last Priday."

Coinciding with the acquisition of this latest batch of labels, Spartan is expanding its sales operation. Mike Denton has been promoted to sales co-ordinator and two new sales representatives have been appointed

— David Markiew (Midlands) and Arthur Richmond (South East). And Kulbir Sethi has been appointed financial controller of Spartan.

MIDSONG INTERNATIONAL is considering legal action against John Travolta. A statement from Polydor released last week said: "The star of Grease and Saturday Night Fever was contracted to the American record company for threee albums. But so far he has only recorded two and he is well overdue with the

— and he is well overdue with the third. Travolta, aged 24, who was thought to be living the life of a recluse at his ranch in California, is now working on a new film."

Mighty extension for Carlin

CARLIN MUSIC has reached agreement on a long-term extension to its subpublishing pact with the Mighty Three Music Group, the Philadelphia publishing company linked with Philadelphia International Records and headed by songwriters Kenny Gamble, Leon Huff and Thom Bell.

The link between Carlin and Mighty Three dates back to the beginning of this decade. Future product scheduled for release under the new agreement includes albums by the Jones Girls. Billy Paul. Teddy

the new agreement includes anothens by the Jones Girls, Billy Paul, Teddy Pendergrass, the O'Jays, Bobby Rush, Jerry Butler, and a debut album by Silk produced by Charles

Mignly Inree was formed in 1973 as a collective operation combining the three companies owned by Gamble, Huff and Bell, who between them have written million sellers for the Spinners, the O'Jays, the Jacksons, the Three Degrees and Billy Paul.

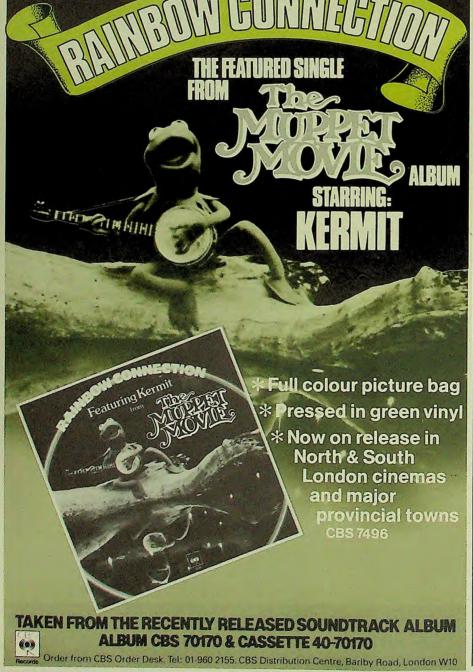
Publishing prodigy!

STEPHEN HOWARD, 20, has been STEPHEN HOWARD, 20, has been promoted professional manager at Chrysalis Music with effect from July 16, and is believed to be the youngest person holding this post in music publishing. Howard has been with Chrysalis Music for 18 months as professional assistant, and his promotion follows the earlier departure of Roger Bell and Tommy Sanderson Jnr. He reports to general Sanderson Jnr. He reports to general professional manager Geoff Goy, and Tony Long has been promoted



from the Chrysalis postroom to succeed Howard as professional assistant.

RANALD ROBERTSON to United Artists as business affairs manager, previously he worked for both EMI Music and EMI Records.



NEWS

A&M launches giveaway disc

A&M has decided to promote the new albums by Albert Lee and Bryn Hawarth by putting out a free sampler 7 inch single featuring reduced tracks from each artist.

It comes in a gatefold sleeve and features about a minute and a half of five selected songs from the artists, and goes out in a browser

under the slogan A Real Giveaway.

HMV, Our Price and Virgi
record chains will receive th records, as will certain independents

— a total of 15,000 are being produced, and they will reach the stores this week.

A&M marketing manager Mr John Cokell told Music Week:

Disco, disco, disco

A NEW disco series is released by Pve Records this week under the banner, Disco Disco Disco. The first product features extended cover versions of top disco songs produced

for Pye by Alshire International. Tracks are: Ring My Bell; Ain't No Stoppin' Us Now; Bad Girls; We Are Family; Boogle Wonderland and H.A.P.P.Y. Radio. Catalogue

great records, 'They're although Albert Lee has got airplay, people don't seem to be buying it. This is a way where people can get a taste of what's on offer — I only

hope they pick it up!

"All the albums will be available
at a discount price, but how much it
will be will vary according to the
shop concerned." Cokell didn't reveal the cost of the campaign, but it is a new move by A&M, who were originally going to put out a flexi.

MARKETING

number is TSL 1, and it retails at £2.45. More releases will follow.

POLYDOR IS launching a massive advertising campaign for the charity album, The Music For Unicef Concert. Stars on the LP include the

Murray renews Capitol deal

ANNE MURRAY has re-signed to Capitol for a five-year worldwide "multi-million dollar deal". She has a current single, Shadows In The Moonlight.



DAVID EASTER, who starred in the film Music Machine, has just signed a three-year recording contract with EMI. He is the first artist to be represented by a new management company formed by John Reid and Rocket Publishing managing director Eric Hall. Pictured left to right are: Sharon Hamper (agent), Vic Lanza (EMI MOR division) David Easter, Eric Hall (manager), and Paul Northcott (Rocket Publishing).

A NEW music publishing company, Formidable Music, has been set up to handle the writing activities of Gardner and writing activities of Gardner and Boult and the group, Shooter. The company has signed a worldwide music publishing agreement with Heath Levy Music. The first project is a new single by Gardner and Boult called Hollywood on the Gem label (GEMS 7) released this week. The company is in the process of securing a recording contract for Shooter based on product produced by John product produced by John

PRODUCER CHRISTOPHER Neil has signed a worldwide deal with RCA Records. He will be producing new artists and taking on an A&R role of bringing new on an A&R role of bringing its talent to the label. The deal was negotiated by Deke Arlon, managing director of Christopher Neil Productions

However, Neil will continue to work with the three outside acts which he is already associated with. His most recent work was producing Gerard Kenny's debut album Made It Thru' The Rain.

VETERAN BANDLEADER IV Benson, composer-humourist Donald Swann and songwriter



Roger Greenaway are among the recipients of the 1979 Gold Badge of Merit Awards presented by the Songwiters Guild of Great Britain in recognition of services to the music industry.

The full list in alphabetical The full list in alphabetical order is Richard Baker (broadcaster); Ivy Benson (dance-band leader); Atarah Ben-Tovim (musician/mu teacher); George Chisholm (musician); Johnny Gordon (publishing executive); Roger (musician),
(publishing executive); Nog.,
Greenaway (composer/author);
Marks Audrey Marks (accompanist/performer); George Neighbour (PRS secretary); Robin Richmond (musician); Donald Swann (composer); Leonard Temple (printer) and Edward White (composer) (composer).

The Badges will be presented ag a luncheon at London's Connaught Rooms on Aug 24.



SEEN CEMENTING the Safari/Spartan distribution deal, see story on page two, are (I to r) Daye Thomas (Spartan); Anthony Edwards (Safari); Tom McDonnell (Spartan); and John Craig (Safari).

Bee Gees, Donna Summer, Abba and Rod Stewart. Advertising includes Readers Digest, Smash Hits, Record Mirror, TV Times and the Daily Mail. A poster campaign and in-store displays are also being planned. All the royalties from the LP are being donated to Unicef.

VIRGIN RECORDS is to exploit the Sex Pistols current chart success when it releases a new album featuring an amalgam of interviews,

live music, and banned radio ads! Entitled Carri On Sex Pistols . . . Some Product, the album is released this week and retails at £3.20 on Virgin's VR series. The reason for its release according to producer John Varnon, is because it's "funny and valid. There are absolutely no other

TO MARK the tenth anniversary of nan's first footsteps on the moon (on July 20, 1969), Virgin Films have produced a Tony Palmer film, The Space Movie, with music by Mike Oldfield.

Oldfield.

The film, which tells the story of Apollo 11 also includes previously unreleased footage of both Russian and American space missions. It will be screened by ITV before going on cinema release in widescreen 70mm form later this year. The soundtrack includes extense from all Ordfield's includes sections from all Oldfield's

recorded works.

Meanwhile Virgin releases a new live Oldfield album next week entitled Exposed. It includes the

man himself plus his 45-piece orchestra playing Incantations, a rearranged version of Tubular Bells

and his single Guilty.

Following Virgin's recent promotion of the Interview album at a reduced price the first 100,000 copies of the album will sell at £4.99 before reverting to the normal price of £7.45. Catalogue number is VD

MCA/INFINITY, is strong marketing campaigns on two acts — The Crusaders and Spyro Gyra — both due to appear in this country soon.

The Crusaders have just released their new album Street Life, with the title track specially re-mixed and edited for a single release on August 3. Their campaign will include advertising in the music press and ILR's major rock and soul shows across the country. And there will be a national campaign for the album, taking in 400 shops.

There will be further promotion for their back catalogue albums when they appear in this country in September. Dates include the Hammersmith Odeon, Birmingham, Liverpool, Manchester, Bristol and Dunstable. Spyro Gyra will also be getting

window displays for their Morning Dance album which has just entered Dance album which has just entered the charts, along with advertisements in the consumer music press. The band play at London's Alexandra Palace for the Capital Radio Jazz Festival along with two dates at the Venue on July 22 and 23.

music week

MANAGING DIRECTOR: Jack Hutton
PUBLISHING DIRECTOR:

PUBLISHING DIRECTOR:
Peter Wilkinson
EDITOR: Rodney Burbeck
DEPUTY EDITOR/INTERNATIONAL/MUSIC PUBLISHING: Nigel Hunter
NEWS EDITOR: Jim Evans
FEATURES EDITOR/RETAILING: Terri Anderson
TALENT EDITOR: Chris White
CHIEF SUB-EDITOR: Kevin Tea
SUB EDITOR: Danny Van Emden BROADCASTING EDITOR: David

Dalton
EDITORIAL COORDINATOR
(charts and dealer services):
Louise Fares (assisted by Janet Yeo
and Diane Ward).

CONTRIBUTORS: Tony Bywarth (Country music), Sue Francis (Tipsheet Editor), Tony Jasper (Factsheets), Nicolas Soames (Classical Editor), Patrick Sullivan (Jazz).

ADVERTISING DEPARTMENT ADVERTISEMENT MANAGER:

Jonothan Ward ASST, AD, MANAGER: Andrew

PRODUCTION MANAGER: Sandra Mysal SALES EXECUTIVES: Jacky Lilburn, David Johnston CLASSIFIED: Jane Bartlett

PROMOTIONS
PROMOTION MANAGER: Avril

GERMAN CORRESPONDENT: Michael Henkels, D/2000 Hamburg 62 AM Schulwald 47, West Germany, Tel: (040) 5209 020, Telex: 2173 471, HENK DM.

DDM.

JAPANESE CORRESPONDENT. Elize
Krontzel, 501 Shibuya Sanshiri Mansion,
29.33 Shibuya Kanshiri Mansion,
29.34 Shibuya Kanshiri Mansion,
29.34 Shibuya Ku,
29.34 Shibuya Shibuya Ku,
29.34 Shibuya Shibuy

SUBSCRIPTION/YEARBOOK

SUBSCRIPTION/YEARBOOK
ENQUIRIES:
Jeanne Henderson, Morgan-Grampian
House, 30 Calderwood Street, London
SC1860H. Tei: 01-855777.
Subscription rates: UK E23.00. Europe
852.00. Middle East and North Africa
977.00 USA, South America, Canada,
Africa, India and Pakstan 990.00.
Australia, Far East and Jupan \$106.00.

Published by Music Week Ltd.

40 Long Acre, London WC2E 9JT. Tel: 01 836 1522. Telex: 299485

Printed for the publishers by Pensord Press Ltd., Gwent Registered at the Post Office as a newspaper Member of Periodical Publishers Assoc, Ltd., and Audit Bureau of Circulation.

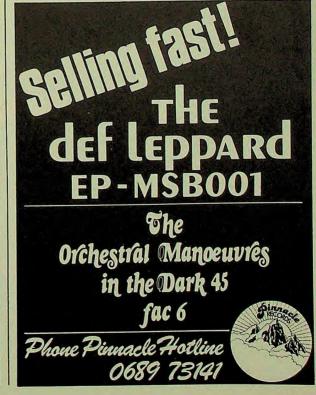
All material copyright 1979 Music Week

New jazz club for London?

by PATRICK SULLIVAN ONDON COLL D soon have a LONDON COULD soon have a new jazz club, catering to an upmarket clientele, if the plans of Ara Otzemel, a long-time jazz enthusiast and chairman of the international conglomerate, the Satra Corporation, has engaged the services of US tenor sax star Billy Mitchell to act as musical director for the project and to seek out suitable premises for the

club.
"We are looking at properties areas of in the very best areas of London," Mitchell told MW, "and aim to provide jazz of the highest quality for people who can afford the best in entertainment and food. It may mean taking over an existing club type establishment or completely gutting a place and rebuilding to our own specifications. Whatever needs to be done will be done."

In a long career in jazz Mitchell has led his own groups and played in a number of big bands such as those led by Dizzy ofillespie and Count Basie. He was a member of the European/American-staffed Clark/Boland band.



"COUNTRY MUSIC COLLECTION"

These are the first of a series of releases of the very best of Country Music not previously available in the U.K.

... FEATURING ALL THE BIG NAMES FROM . . .



Only available to the Trade in the U.K. and Eire from . . .

SOLOMON & PERES LTD

NEW ALBUM RELEASES

FOR ONLY

UK RRP



MELBA MONTGOMERY Don't Let The Good Times Fool You



SUSIF ALLANSON **Heart To Heart**



BUCK OWENS Our Old Mansion



VERN GOSDIN Till The End



DONNA FARGO



SAMMI SMITH

+ the new SINGLE from BELLAMY BROTHERS

Prefix K.17405 RRP £1.10
(If I Said You Have A Beautiful Body Would You Hold It Against Me/Make Me Over)
... has already been No. 1 in the AMERICAN COUNTRY CHARTS and has now crossed over into the POP CHARTS!

All enquiries to COUNTRY MUSIC DEPARTMENT

SOLOMON & PERES LIMITED

120 Coach Road, Templepatrick, Ballyclare, Co. Antrim BT39 0HB Northern Ireland Telephone: (084 94) 32711

NEWS

Decca looks to the future

DECCA — THE Great British Record Company was the slogan for this year's annual Decca sales conference which opened in Birmingham last

Thursday.

Pop product manager, Roger
Bull, underlined the company's
philosophy for the future: fewer pop principles allowing more concentration on individual items and more specific promotion on singles to be followed by album releases and promotion several weeks later.

"Our approach is to be more selective with LP and single releases, in fact we have already been By Chris White

practising this and have seen results with the current hit by the Korgis and Vladamir Cosma's Kidnapped

"In the present economic climate it makes more sense to work on a single first and then follow with album promotion several weeks later when the single has broken."

Bull outlined imminent releases which include a Thin Lizzy compilation album, The Continuing Saga Of The Ageing Orphans (SKL 5298) which features material from

tracks from an EP never released in LP form. The LP will be released to coincide with Lizzy's appearance at the Reading Festival and there will also be a two-for-the-price-of-one single, Things Ain't Working Out Down At The Farm, packaged in a gate-fold bag.

A new Late Show single, Peppermint Twist/Tutti Frutti, is also scheduled, as is an album by The Planets. Also due for release soon: a new Ray Charles LP, Ain't It So (SHL 8537).

Bull added: "I am very optimistic for the future. There are a lot of coincide with Lizzy's appearance at

for the future. There are a lot of good things coming out of Frank Rogers' A&R department."

Gold Crown MOR launch

A NEW mid-price label featuring re-issued MOR material is being launched by Decca during August. Called Gold Crown and featuring its own logo on the sleeves and record labels, the series will include many albums previously released on the now-defunct Phase 4 label.

now-defunct Phase 4 label.

Outlining plans for the new series,
Colin Borland (Decca MOR
marketing manager) said that the
albums would be packaged in double
sleeves and retail at £3.50 each
(cassette, £3,60).

"The general trend will be to re-

issue existing recordings and not do compilations. Similarly there will be no classics available on Gold Crown— it is our intention to keep it strictly an MOR label," he said.

Apart from Phase 4 re-issues, Gold Crown will also include recordings from the SKL and Deram catalogues. Decca is particularly concentrating on the packaging of the Gold Crown albums.

Launch of the series will include

the Gold Crown albums.

Launch of the series will include
point-of-sale material and 250
national window and in-store
displays. Any dealer ordering the

complete series will be entitled to a free album on his second order. The offer applies to cassettes as well.

Among the artists featured in the first batch of ten releases are Frank first batch of ten releases are Frank Chacksfield, Maurice Larcange, Mantovani, Will Glahe, Werner Muller, Ted Heath, Paco Pena, Ronnie Aldrich and Los Machucambos. Catalogue numbers: DGS 1-10 (cassette KDGC 1-10).

Borland added: "This will be a regular series and we have more releases planned for October. It is important that the dealers know our

important that the dealers know our

King decries record gimmicks

DEALERS CAME in for a pat on the back from Jonathan King at the Decca conference. King, who has Decca conterence. King, who has been working for the company's pop promotion department on a consultancy basis during the last few weeks, reminded delegates that Decca had to get back into a situation where it could break singles.

He told the conference: "Everyone should remember that dealers are now vitally important in breaking new product and it is not just down to radio promotion anymore.

The people behind the counter can do a great selling job. There's no reason at all why Decca shouldn't have several singles in the chart by

have several singles in the chart by the end of August.

"Already we have the Korgis hit single and the Kidnapped single has not achieved its full sales potential yet. The Thin Lizzy single to be released is very commercial and should chart. In addition we are still working on the Planets single, which is beginning to move and then there

is the new Late Show single."

King claimed that picture discs meant very little in the marketplace now, as did either 12-inch or coloured-vinyl records and picture bag singles. He also launched an attack on companies which left themselves with no profits on the

Ariola change

FROM PAGE ONE

Pritchard to head of regional operations. Ian Kingsley becomes northern regional manager and Mike Perry southern regional manager. Colin Finn, Richard Moore and Geoff Lester will "all have expanded functions in the regional promotion department." David Shortt becomes product manager, Barbara Lodge marketing department co-ordinator and Sue Ayton, formerly with the BPI, joins as executive assistant to

'Impressive' classical schedule

ALBUMS AIMED at the MOR market, scheduled for release by Decca during September, include a new Yetties LP, The Yetties In Concert (SKL 5311) and Focus On The Bachelors (FOS 59/60), a 28-track-compilation

track compilation.

Other releases include a new recording of Gilbert and Sullivan's The Yeoman Of The Guard by the D'Oyly Carte Opera Company and the Royal Philharmonic Orchestra (SKL 5307/8), retailing at £9.98. Argo will be releasing several spoken word albums, including The

Stone Book Quartet, featuring four books by Alan Garner, William Rushton Reads The Railway Stories, and The Woolly Rhino by Norman Shelley. There will also be a new World Of Railways compilation,

Classical marketing and promotion manager David Rickerby unveiled an impressive schedule of unveiled an impressive schedule of classical releases for autumn, totalling some 30 albums. These include a four-cassette box-set of Kathleen Ferrier recordings (K160K 54) retailing at £12.75, and two 'bargain boxes', Strauss Gala (D145D 4) retailing at £9.95 and Festival Of King's (D148D 4).

A special sampler album will be available to dealers only, aimed at the home and abroad market, and featuring 14 tracks of highlights from albums to be released between

from albums to be released between September and the end of the year. The LP will be distributed by the

Capital MD challenges BBC figures

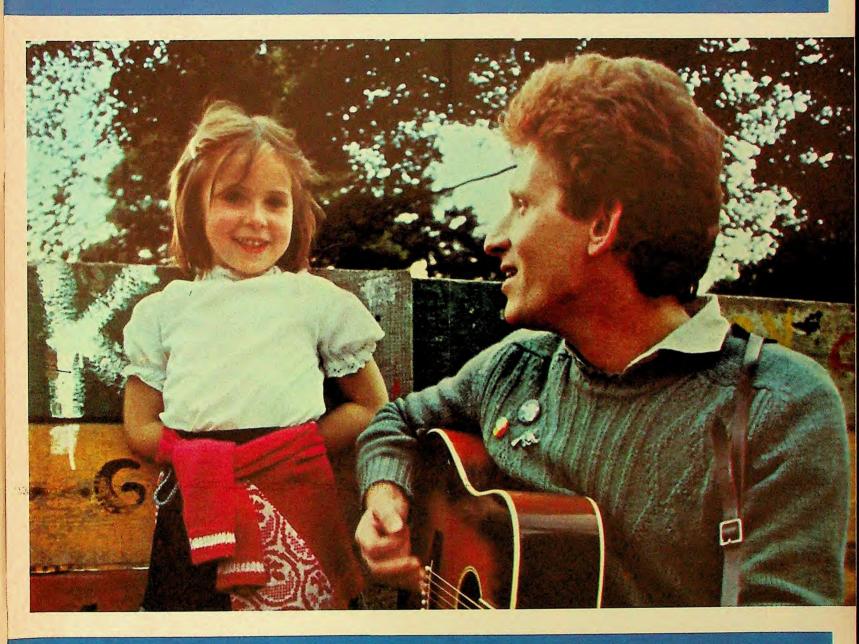
THE ANNUAL conflict between audience figures provided by ILR-sponsored JICRAR research and the BBC survey has been brought to the boil by Capital Radio's managing director, John Whitney, who has attacked the BBC results as "tendentious at best, misleading at worst". (For results of both surveys, see Broadcasting, p14).

He says: "We are sick and tired of the BBC and its so-called research. They

He says: "We are sick and tired of the BBC and its so-called research. They have lost all credibility over figures. For several years we've been trying to parry politely with them but enough is enough. They have consistently refused to come in with us in an independent survey of all radio listening.

Throwing down the gauntlet to BBC Radio's managing director, Aubrey Singer, Whitney says he would be happy for Capital to pay for a re-survey of the London ILR area on terms agreed with the BBC. Singer has already stated that he will consider joint radio research once agreement has been reached that he will consider joint radio research once agreement has been reached that he will consider joint radio research once agreement has been reached between BBC TV and the independent TV companies on a common method of

between BBC 1 and between BBC 2 according to the JICRAR survey varied across the network ranging from Ulster's Downtown Radio leaping to a 71 per cent share of the audience while the most spectacular loss was recorded by Birmingham based BRMB, down ten points to 40 per cent.



ALLEIVE Bondaged and Blue EMI2974

His debut single

Out now

Limited edition in full colour picture sleeve



NEWS

Thumbs up for **EMI** legal action

EMI RECORDS (UK) has obtained the approval of the High Court for undertakings from three retailers against infringement of its

The undertakings were obtained from Gloster Disco and Music Centre, Gloucester, Sunshine Records of Oxford and Hits Misses and Vintage Records of Coventry. and Vintage Records of Coventry.
The shops were found to be selling records of American CBS manufacture carrying the Columbia trade mark. EMI owns the Columbia trade mark worldwide

except for North and South America, Japan and Spain. The three retailers gave undertakings not to offer for sale, sell or dispose of records or tapes which did not emanate from EMI or any member of that group but which bore the Columbia trade mark without totally and permanently obliterating the mark.



SKY RECENTLY dropped into the HMV shop in Oxford Street to be greeted by general manager David Wilde who presented them with their first silver disc. Pictured at the ceremony are (l to r) John Williams; David Wilde of HMV; Kevin Peek; Francis Monkman; Herbie Flowers; Tristan Fry and Peter Lyster-Todd, Sky's manager.



POLYDOR'S DISPLAY manager, Barry Barnes, organised this display for the HMV Oxford Street window, using the actual equipment used by The Who in the movie The Kids Are Alright.

Singers settle case

SINGERS MILLICAN and Nesbitt have settled the High Court action in which they alleged they were misled into signing unreasonable contracts.

The case had been adjourned in March when one of the defendants, show business manager Leonard show business manager Leonard Tucker was taken ill. Alan Millican and Thomas Nesbitt had sued Mr Tucker, their managing company Mardistar Ltd and Mr Tucker's colleague James Patrick Houlihan. The singers sought declarations that contracts made between them

that contracts made between them and Mr Tucker were void. They also claimed that Mr Tucker should account to them for £59,975 royaltles paid to him and the company on their behalf. The judge was told that an agreement had been reached. The only terms of the settlement disclosed in court were that a counter-claim against the singers for managerial fees was dismissed and that allegations by the

singers against Mr Tucker of fraud and misrepresentation were withdrawn.

The sound of

a Rock Star

AN EDDIE Cochran single, Skinny
Jim/Half Loved (RSRSP 3002), is
being released by Rock Star, with distribution through Lightning, this

week.
Rock Star acquired the masters of
the songs which originally appeared
on the Crest Label. RRP is set at
£1.15 with a dealer price of 64p. This
single will be followed by What'd I
Say/Milk Cow Blues, licensed from
the BBC where Cochran recorded
the material on his fest wisit the material on his last visit.

Every Mod has his day
BRIDGEHOUSE RECORDS, the newly formed company featuring many of the most popular rock and pop acts who have appeared at the Canning Town pub-rock venue, has several single and album releases lined un his month.

several single and album releases lined up this month.

A compilation of six "mod" bands recorded live at the pub, Mods Mayday, features Secret Affair, Small Hours, The Mods and Beggar And Squire, and was recorded live on May Day. The second album was also recorded live at the venue and features theatre-ook band Dog Watch. The present at the venue and reatures theatre-rock band Dog Watch. The present line-up of the band has been together for two years and, as with the groups on the Mod album, this is

the groups on the Mod album, this is their first recorded work. Bridgehouse Records' next single release is by East End band The Ticket who previously appeared on Lightning Records' Farewell To The Roxy album. I'll Be Your Pin-Up/Guess I'll Have To Sit Alone is

Up/Guess I'll Have 10 Sit Alone is released this week.

Terence Murphy of Bridgehouse Records comments: "At present we are doing our own distribution but the time is nearly right for a label deal with one of the majors. So far as publishing is concerned, Bridgehouse recently signed a deal with Richard Gillinson of Mews Music."

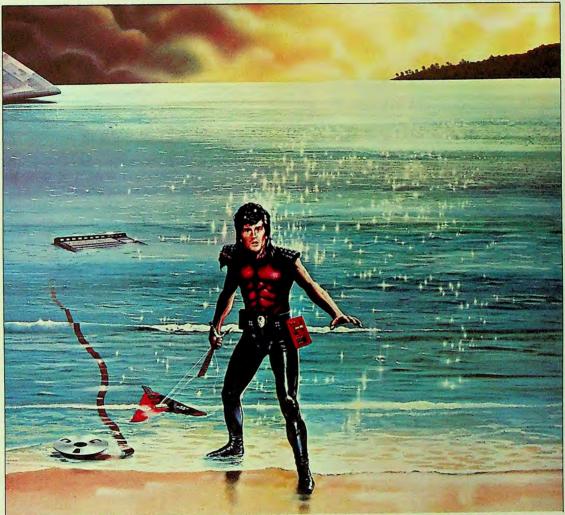
Bridgehouse Records is based at The Bridgehouse, Canning Town, London E16. Tel: 476 2889.

DATES FOR YOUR DIARY:

September 24 to October 18 The Music Week Dealer Tour '79



LESUE MENTERNANCES 11th GOLD ALBUM?



... ALL WASHED UP... LESLIE M°KEDWN... ALL WASHED UP...

ALLWASHEDUP

LESLIE M°KEOWN'S VOICE SOLD OVER 35,000,000 RECORDS.
HIS NEW SOLO ALBUM "ALL WASHED UP" FEATURES THAT SAME VOICE.
JOIN THE GOLD RUSH NOW!

EGOTRIP RECORDS, DISTRIBUTED BY MULTIPLE SOUND DISTRIBUTORS LIMITED, 79 BLYTHE ROAD, LONDON W14 0HP. PHONE: 01-602 3483.

ALSO AVAILABLE FROM CBS RECORD SALES, BARLBY ROAD, LONDON W10. PHONE: 01-960 2155.

EGO 001

RETAILING

SHOCK AND disappointment were foremost in the reactions of GRRC chairman and secretary, LAURIE KRIEGER and HARRY TIPPLE, when they faced Polydor MD A. J. MORRIS within days of the announcement of that company's move to cut dealer margins to 30 per cent. A very frank three-way exchange of views between manufacturer and dealers, during which it became clear that the only area of total agreement was that both sides were equally worried about the industry, was opened by Krieger and Tipple describing those reactions. TERRI ANDERSON reports.

LK: It's the most retrograde step ever to have been taken in the industry. It's undone everything that the GRRC has been trying to do for

the GRRC has been trying to do for years to bring up tape margins to the level of record margins; it's putting things back to a point where the retailers are being financially stretched more than ever before.

HT: My first reaction was shock. That Polydor was considering abandoning settlement discount made me realise that I cannot think of any other industry where a manufacturer has ever taken away something which has become a right manutacturer has ever taken away something which has become a right for the retailers, so the mere fact that they considered that was the first bone of contention. Now we are told of a reduction in dealer margin.

told of a reduction in dealer margin.

I looked at the figures for a retailer with 65 branches, and for several single shop independents, and got general figures for rising overheads in our trade. The average rate rise in 1979 is 19 per cent, and the average wage rise is 38 per cent.

The total of wages and expenses from gross profit is about 92.4 per cent — which leaves the retail trade something like 7.6 per cent net profit.

without tearing Polydor's suggestions to pieces, I point out that these figures apply to the situation as it is now, bearing in mind that we all discount; this is before any of these settlement or trade discount reductions happen in the market place. What will it be like

Polydor faces the music



THRASHING OUT the argument (l to r) Laurie Krieger, A. J. Morris, Harry Tipple and Terri Anderson

prices so that people will buy records, and so that we all survive.

Frankly, if anybody is cutting £1.20 off albums today and in future makes that cut £1, then they will be better off — even after our reduction in terms. By our action we are going to bring the actual selling price of records closer to RRP.

I hope that the survival of the etailer is aided by the extra emphasis that we are putting onto all sorts of things working against us. The £100 million or so per us. The £100 million or so per annum which home taping takes out of the industry is only one factor, although it is a big one.

I think quite frankly that the

artists, upon whom we rely, have asked for so much that they are now putting the record companies in jeopardy, and you can blame us for succumbing to their demands for succumoing to their demands for more money, but if we did not do it our competitors would and we would soon be out of business. I hope the cold bath we are having at the moment will bring reality back to

the moment will bring reality back to artists royalties.

LK: As a trader I agree that the business is in a worse state than ever before. It has got to a stage where many dealers will have to consider whether they would be better getting out — salvaging what they've got and going into some other business. I can't see anything good on the horizon, because of the economy, home taping, discounting . . . everything.

TA: Is there any solution the dealers

could find for themselves to the problem of discounting?

AJM: There now seems very little AJM: There now seems very ittlist the dealer can do about this insane price cutting. It's been going on for so long. When RPM came off I spent a lot of my time talking to highly placed people in Boots, Smiths and Woolworths, telling then that if they went on with plans for that if they went on with plans for discounting we would be on the road to disaster for the independents, which would affect the multiples because the independent dealers are the people who break the new artists which the multiples then price cut when the records become hits.

when the records become hits.

The unfortunate fact now is that even if it were possible (and it is not) for Boots, Smiths, Woolworths and many others to stop price cutting, price cutting would not end because other independents and small chains — and several have made their intentions clear on this — would seize the opportunity of the big boys giving up to make deeper cuts themselves.

But I suggest that our move is going to marginally reduce the amount of price cutting. I am saying that in reducing our dealer discount we are not reducing dealer margin; the dealer has seen fit to give away fl out of his average profit of £1.50 on an LP. I just hope now that a little sanity comes into this, and RRP comes closer to real selling

prices. It is essential for our survival that we do this. LK: We now have the problem of the £5 LP, and a lot of my staff think we will kill ourselves stone

dead unless we follow the multiples and price at £4.99 — and that's not selective discounting, that will be across the board, because we have a five in the price and they have a four which makes us look very dear. We are in a cleft stick; if we don't discount we don't get the business and if we do we don't make a profit. I don't agree that Polydor's move I don't agree that Polydor's move will force less price cutting because one manufacturer on its own cannot alter the policy of the heavy discounters.

AMJ: If our records were hot enough they could not afford to discount them. I would like to do the

dealer nothing but good, but it is not in my power to do anything but run

a profitable record company.

LK: You have taken a retrograde and underhand step in cutting the margin on records. You have only done it because you feel you are in a business which gives you a monopolistic power — If you have the Bee Gees we have to stock the

AJM: But we don't ask you to cut

time. That should be a dire warning to them not to follow Polydor.

AJM: I would be very surprised if

other record companies are more efficient than us. We have had to mechanise, automate, increase efficiency, reduce staff and cut our efficiency, reduce stay) and cut our unneccessary expense. Having done that we are still not an economic industry. We have to be economic and this is a step towards that. If we increase prices more than we

have we are going to turn off the consumer who is essential to all of us. The market is not expanding and I expect the next BPI figures to show that unit throughput has dropped. It's going to take some very aggressive moves by the industry and the retailers to put it right. And it will take creativity; we need some excitement again in the business.

excitement again in the ousiness.

HT: Everyone is waiting for some excitement, I don't believe we should keep on waiting — I'm a great believer in selling — nor do I believe that we should all be thoroughly depressed. But a reduction in his take home pay is one thing which does dearers a dealer.

LK: The only thing which will revitalise this business is a dramatic cut in record prices. It's far too easy for the average man in the street to satisfy his music requirements without going into a record shop —

TA: If the other manufacturers decide not to follow your lead will Polydor re-think on this dealer discount cut?

AJM: No. This is something necessary for Polydor's survival.

LK: We were surprised and

necessary for Polyaor's survival.

LK: We were surprised and
disappointed that it should be
Polydor which did this first, after
the very good year you have had
with Grease and SNF.

AJM: All I can do is trade in the UK, and doing that is exceedingly difficult. This is a move which we have obviously discussed with head office before making it. There is no going backwards in this life. If there were such a thing as RPM still and your margins were 30 per cent you would be exceedingly happy.

Laurie Krieger: "It's got to a stage where many dealers will have to consider whether they would be better getting out. . ."

if and when margins are cut probably by other companies besides Polydor? It's absolute lunacy and the quickest way to Carey St.

LK: I consider myself in every way

to be an independent, but we are still bound — certainly where singles are concerned — by what Boots, Smiths and Woolworths do. I want to make a point about the fictitious price of a point about the fictitious price of singles, it will be impossible for any dealer to charge more than 99p simply because Smiths, Boots and Woolworths will not go over the £1. If you ask the public to add anything to a £1 note in order to buy a single they will simply write you off as a supplier.

supplier.

AJM: Polydor has held the price of singles, and one of the reasons we are making this move is to hold down the price of records. Though records are not expensive by comparison, the fact is that records

catalogue, and though I don't pretend that all catalogue sells well, I think it is the dealers who are able to sell good catalogue items by their expertise who can do well by using the permanent five per cent bonus, and whatever other incentives our sales force is able to give.
TERRI ANDERSON: Has a move

like yours — reducing long standing dealer terms — ever happened before, in other industries?

AJM: It is hard for me to say because I have been in the music because I have been in the music industry for so long, but I believe that some years ago one of the biggest consumer goods manufacturers in this country certainly changed their dealer margins with the introduction of their 1,000 case rate — which meant that only the very big dealers could buy Heinz products at the best price. It had to be done to rationalise the

A. J. Morris: "We would like to hold prices so that people will buy records and so that we all survive. . . "

the price of the Bee Gees. You are the people who cut the prices.

HT: The dealers' profitability depends on volume sales and the reduction as far as possible of costs.

Many dealers went self service to reduce wage bills and had to rely on reduce wage only and had to rely on customers selling the records to themselves, so they price cut to bring people into the shops. But at the same time the multiples, with other

same time the multiples, with other products to sell, used our product to build store traffic, without considering what would happen.

The record companies' profitability is going on inflated advances for unknown acts. The manufacturers cannot expect us to make them profitable by reducing make them profitable by reducing our margin in order to give them

more.

LK: Tony Morris is wrong in saying that the mark up we have been given allows us to discount. The average sensible dealer only discounts a few titles — the rest, like having to even up the different singles RRPs by charging 99p all round — are cuts forced on him.

The aware dealer tries to stay in the High Street. He cannot stay

the High Street. He cannot stay there with this reduced mark up. If other companies do this you can say goodbye to the high street independent within a very short HT: If I thought this cut were a temporary measure to get over the problems the industry is facing now I would go along with it more easily.

TA: In the past week or two there have been a number of shock announcements from the industry. Are there going to be more, or are all the big policy changes and economic cuts being made in one cathartic move throughout the industry?

AJM: I think there is an escalation at the moment in major changes in the industry, and I think this is nowhere near the end of it. Today's news about EMI must be one stage in their particular strategy. I don't think you have seen the end of announcements at all. There could be dramatic news from more record companies. Some may prefer to licence rather than carry on trying to manufacture and deal with all aspects of marketing. These area all aspects of marketing. There are going to be pressures on some record companies even more than on the retailer, and some may not survive. There are companies — and I include some that would be classified as majors — which will be threatened and perhaps in the future there will be more amalgamation of manufacturing and distribution.

Harry Tipple: "If I thought this cut were a temporary measure. . . I would go along with it more easily. . . "

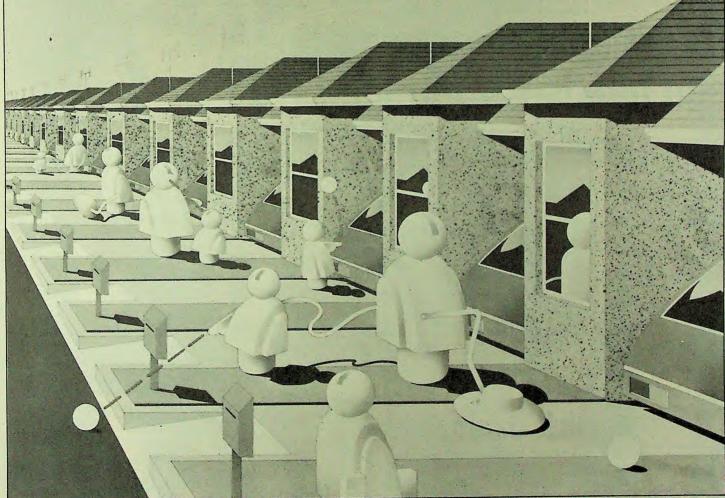
in the UK have an average selling price twice as high as in the States and as the Americans earn twice as much as the British this makes records here four times as expensive as in the US. This is a major problem and one of the reasons why

problem and one of the reasons why we have decided to hold our prices. I would absolutely accept the statistics which Harry Tipple has put forward — but a visit to Companies House or a look at any of the BPI surveys would confirm that if we, or any other record company, were making half that profit, I would be a happier man. We have not reduced margins without considerable forethought. We would like to hold

food trade, but that sort of move seems to me to militate against the smaller retailer. We did consider case rates, whereby the biggest buyer gets the best price, but we decided not to do that because the record industry absolutely depends on the independent retailer for promoting their product.

TA: Things in the industry are obviously bad, but just how bad obviously bad, but just how bad would you, representing both industry and trade, say they are? AJM: It's worse than it's ever been: 750 people have recently found themselves redundant in the American industry, and I hope that doesn't happen to us. But there are





SKYHOOKS DEBUT ALBUM ON UNITED ARTISTS RECORDS

ORDER FROM YOUR UNITED ARTISTS SALESMAN OR EMI RECORDS DISTRIBUTION CENTRE TCK UAG 30241
World Wide Management Michael Gudinski P.O. Box 121 St. Kilda 3181 Victoria Australia



INTERNATIONAL

TOKYO: RVC-RCA is launching a special campaign prior to the July 24 arrival of leading country pop singer Dolly Parton, making her first Innanese visit.

Japanese visit.

Dolly, of course, is a striking figure, but until recently the Japanese press and public alike were not particularly impressed by such well-endowed ladles, usually preferring "cute and innocent" types such as Olivia Newton-John and Linda Ronstadt.

RVC began a disco dance contest RVC began a disco dance contest in March covering Sapporo, Hokkaido, Sendai, Nagoya and the Kanto and Tokai areas, including the Tokyo and Osaka regions. Tagged Baby, I'm Burning, the contest was linked with Dolly's single release of the same name. Prizes in various areas were Victor steps of the same reserves victors described by the same of the same name. stereo systems, Victor radio cassette recorders and pairs of headphones.

RVC has also produced posters for the campaign, some imported from the US and some made-in-Japan glossies, and a limited edition of 300 pink vinyl 12-inch discs of Baby I'm Burning for use in radio promotion and disco contest prizes.

Dolly is touring Japan as the climax to her first down-under and Far East tour which has taken in Australia, New Zealand and Hong Kong before her Japanese dates.

BRITISH NEW Wave has been registering strongly in Japan since the 1978 visits of Graham Parker and the Purpour and Elvis Costello

and the Rumour and Elvis Costello and this year's tours by Tom Robinson and the Stranglers. Interest has been characterised by sell-out concerts for hitherto unknown artists, and album sales exceeding 10,000 on a first-time basis, plus liberal radio and TV

Dolly bursts into Japan

And recently Generation X, released here by Toshiba-EMI, played three concerts in Tokyo's Toyoko Theatre to SRO capacity. It was the band's first visit to Japan, and vindication for the theories of manager Stewart Joseph and Chrysalis Records international director Des Brown.

"We were keen right from the start to play Japan," Joseph told Music Week. "This is not a Music Week. "This is not a secondary market in our eyes. It's a primary one. The music industry people here seem to take more chances on unknown acts."

Generation X did interviews with

leading Japanese radio stations and rock and pop magazines, and Toshiba-EMI supported the band with four-colour posters, imported badges from England and other promotional measures. JAPANESE MD-arranger and

composer Yasuo Higuchi, noted for his work in films and the theatre, gave his first major concert earlier this month at the Tokyo Culture Centre with a distinguished array of international musiclans. The New York Philharmonia Virtuosi Chamber Orchestra performed his piece A Thousand Calabashes, and Higuchi's Koma violin concerto was given by Oscar Ravina.

It is rare for Japanese musicians and composers to have their works performed by foreign musicians as there is usually little chance for further association with anyone beyond the studio sessions they beyond the studio sessions the participate in on a one-shot basis. Higuchi's albums are distributed through Warner-Pioneer in Japan, and will be released in other countries in the future.

countries in the future.

DOORKNOB PUBLISHING has concluded a sub-publishing deal with the German firm Tropical Music for the copyrights of composer Sebastiao Tapajos, a Brazilian classical guitarist due to towa Long leter this core.

Brazilian classical gultarist due to tour Japan later this year.

Doorknob has also recently signed a catalogue deal with the UK Andrew Heath Music for the compositions of all Beggar's Banquet recording artists. Not all the Beggar's Banquet disc repertoire has been released in Japan, but on has been released in Japan, but on July 25 WEA International will issue the Tubeway Army's Are Friends Electric, with the group's Replicas album scheduled for September 25

UK group the Cuddly Toys has signed an initial management-liaison agreement with Doorknob Agency president Yuti Watanabe, who will handle all activities for breaking the group in the Japanese market in a series of long-term projects. As well as its music, the band has an additional appeal in the local market

because its drummer is Japanese.
Pacific Music has concluded a catalogue deal for the Bug Music Group, including writers such as John Hiatt, Moon Martin, Del Shannon, Brian Hyland and Iggy

PIC/SONY is considering releasing a specially packaged set of seven singles by the Clash if and when the band tours Japan.



SYDNEY: While in Australia for concert dates, Andy Stewart (right) presented Barry O'Dowd with a gold record for over 100,000 sales of O'Dowd's 20 Traditional Scottish Favourites album released by K-tel. Emerald Records has the UK rights to O'Dowd product through a contract with Image Records of Australia

Edited by NIGEL HUNTER

Musexpo breaks all records

NEW YORK: Foreign participation in this year's Musexpo event at Miami Beach is exceeding all previous records in the history of the occasion. New registrations include Carrere, Sonodisc, Trema and Aquarius of France, Baby Records and Rifi of Italy, and Chappell of Sweden and France.

All of last year's 45 UK participants have reconfirmed, plus new registrations from Acrobat, Red Bus, Rediffusion, Satril, Valentine Music,

Fuse Music, Chipping Norton Studios and Mitch Murray.

An additional Musexpo representative has been appointed for the UK on a full-time basis. He is John Mandakides, who can be reached on 01-404 4567.

Colin Hadley continues as UK co-ordinator for Musexpo.

PUBLISHING Neon heads for the lights

BRUCE WELCH has formed Neon Music, a new publishing company, with Brian Oliver, who will be its managing director. Neon is Welch's first direct involvement in the music publishing business in his 20 years as a member of the Shadows and a successful songwriter and record producer.

as a member of the Shadows and Oliver formerly ran April Music before becoming deputy managing director of State Music. He left that post to set up Infinity Music's international base in London, a project that was abruptly terminated when Infinity Music chief Lou Ragusa left the organisation in New York.

Neon Music is wholly owned by Welch and Oliver, and will be independently run without any administrative affiliations with major publishing houses. Neon will also represent Bruce Welch Music when the latter's current agreement with Heath Levy Music expires in September. This company contains Welch's hits written for Cliff Richard and others and Neon will Welch's hits written for Cliff Richard and others, and Neon will be seeking new overseas representation for its catalogue with effect from September as well as for

"Having learned my trade as firstly a songwriter, then as a performer and finally as a record producer, I feel the launching of Neon Music is a logical step to take," Welch told Music Week.
"We picked the name Neon because we want the company's name to be up in lights, and the area of repertoire we'll be concentrating on is hits."

is hits."

"Neon basically will build up its own writers," added Oliver. "In the present uncertain state of the market, record companies are hungrier than ever for hits, and creative publishers with their ears to the ground and good quality songs to sell should be able to capitalise on this need within the marketplace."



A HANDSHAKE clinches the Neon Music publishing partnership between Bruce Welch (right) and Brian Oliver.

Neon Music will represent the Blue Gum Music catalogue, which was previously handled by Carlin and which includes hits written by

Welch and his fellow Shadows and Olivia Newton-John. Neon is based at 64 Stirling Court, Marshall Street, London W.1 (01-434 1839).

Dick James'

FOLLOWING NEGOTIATIONS initiated at Midem, Dick James Music has set a deal with Koobla Publishing to sub-publish throughout the world excluding the USA all material written by singer-songwriter Andy Mendelson, contracted to Arista Records with an album and single released in the States.

Dick James Music US general manager Arthur Braun has placed a Roger Greenaway-Geoff Stephens song It's Like We Never Said Goodbye for inclusion in Crystal Gayle's first album for CBS.

Linda Lewis has picked Sleeping Like A Baby Now, a song from the

embryo Dear Anyone show written by Stephens and Don Black, for her second Ariola single produced by Mike Batt. Black and Andrew Lloyd Webber have collaborated on the August 3 CBS single release by Barbara Dickson called Come Back With The Same Leal by Your Essee With The Same Look In Your Eyes.

WOW

Good Air Play on

Sabre Jets Radioland

BLU₂

Mike Slot and Bumper

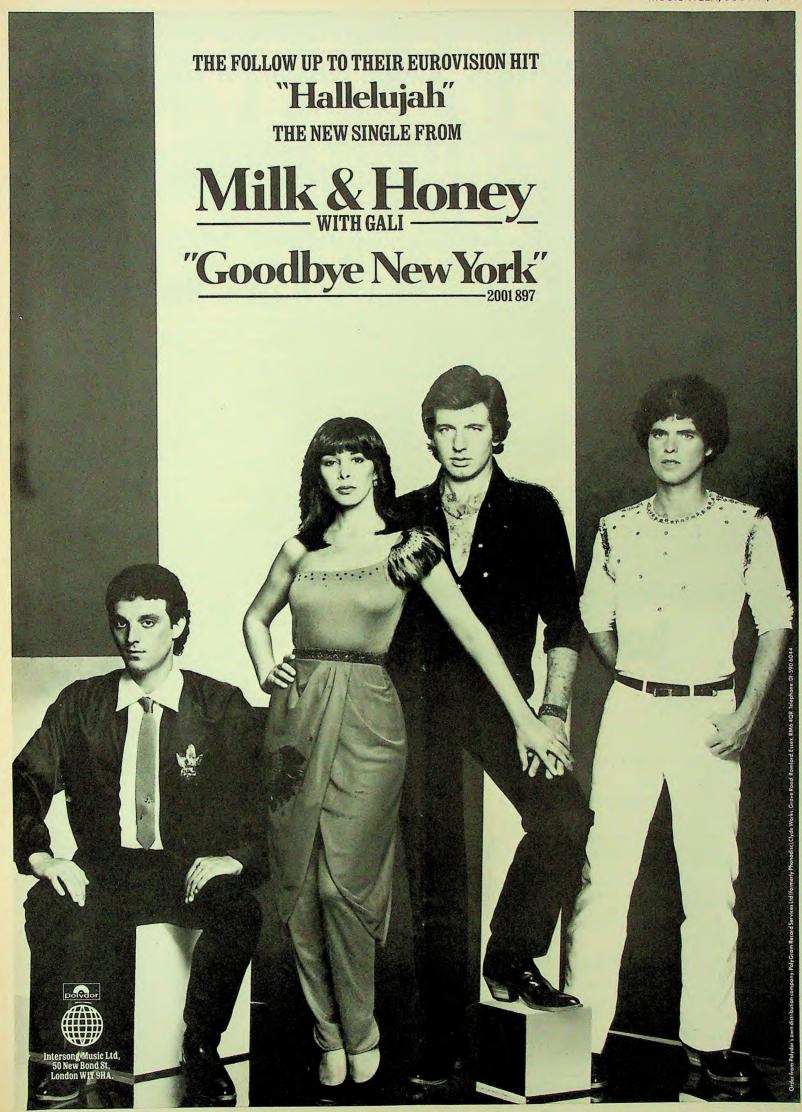
BLU3

Distributed by

Spartan tel: 01-903 4753/6

Management

Blue Port tel: 0632 816855.



TIP SHEET

US lift-off

AIRPORT MUSIC, formed in January of this year by Winston Sela and American, Nico Findeisen, is now on the look-out for good writers with good

"We work our catalogue on a street level and see producers and record companies daily. It's all about going out and being in the right place," say Sela and Findeisen. Airport has placed material with Tony Ayers for Brooks on Polydor, Petula Clark and others. Chris Neal is recording an Airport song called Jamaica with Bruce Ruffin and Splash Records' Byron Burns is covering one of its songs as is Hansa's Sugercane. Sela songs as is Hansa's Sugercane. Sela and Findeisen are also negotiating a recording deal for in-house writing team Rough Mix and one for keyboard wiz Jon Turner.

Airport Music has sub-publishing deals with Intersong for the Benelux countries, Germany, Austria and

Edited by SUE FRANCIS

Switzerland and will be doing licensing deals slowly throughout the rest of the world.

Winston and Nico are off to California this month to place California this month to place material and form Airport America. They can be reached there at 10966 Wrightwood Lane, Studio City, California (213) 650 6003 until July 31 or at Airport Music, 22 Kenneth Court, 173 Kennington Road, Lambeth. (01) 735 8821.

Brazilian blend

BELSIZE MUSIC is now administering the catalogues of four major Brazilian

BELSIZE MUSIC is now administering the catalogues of four major Brazilian publishing houses in the UK and Eire. And at present approximately 3,000 titles are available for cover, live performance and broadcasting.

A meeting of old friends at Midem this year culminated in a special visit to London recently by the SIGEM publishing group's president, Bruno Quaino and the signing of the sub-publishing agreement with Belsize Music managing director, Chas Peate.

The four Brazilian companies operating in the SIGEMA Group — Editors Musical Catavento, Editora Musical Novo Rumo, Editora Musical Luciana and Editora Musical Balaio are closely associated with Global Television, the largest network in Brazil which has assured massive exposure of their product largest network in Brazil which has assured massive exposure of their product

iargest network in Brazii which has assured massive exposure of their product to the home market with consequent success and prestige.

The catalogue encompasses the broad spectrum of light Brazilian music — folklore, ballads, pop, soft rock, disco, bossa nova and samba. Contact Michael Keep, Belsize Music, 38 North Row, London W1. (01) 491 3175.

Airport waits for Viking poised for UK invasion

THE SMALL independent New Zealand label, Viking Sevenseas Records, launched in May by manager Paul Carroll, is placing its ethnic catalogue directly in retail record outlets, using distributors Lugtons & Co. in London and H. R. Taylor in Birmingham. And Carroll has so far received great response from all who have heard the records and seen the truly magnificent sleeves.

"My first job is a marketing one, to let people know the product is now available in Britain," he explains. "It is ethnic music, but firstly it is good music. It is infectious folk and the great appeal is you don't have to speak the language of the country to feel its

language of the country to total joy."

The label has the largest Polynesian catalogue in the world with music from the Cook Islands, Fiji, New Hebrides, New Zealand Maori, Solomon Islands, Tahiti and Maori, Solomon Islands, Tahiti and Maori, Tahiti and Islands, Tahiti and T Hawaii. It also includes releases from prestigious names as Kiri Te Kanawa, Inia Te Wiata and Don McIntyre. Furthermore, the catalogue is expanding in somewhat unexpected ways. For instance, when the National Band of New when the National Band of New Zealand was in London last year, the label recorded two live albums in Westminster Hall, and on previous trips they picked up the world rights for the brass music of the Colchester Searchlight Tattoo.

Searchlight lattoo.

As Carroll makes his way around dealers and libraries with his abundant catalogue, a favourite choice has been The Songs of New Zealand which has reached platinum status in New Zealand. "Cleo Laine presented the award in London to its producer Keith Southern," says Carroll. "We're receiving orders on Carroll. "We're receiving orders on the album just on seeing the sleeve. In fact, I am getting a positive response from everyone I contact. All it's going to take is time." Contact Paul Carroll, Viking Sevenseas (UK) Ltd., Carolyn House, Dingwell Road, Croydon.



CLEO LAINE joins Maori Chorale after presenting platinum disc for The Songs of New Zealand album on Viking Sevenseas Records.

A hit in the making

TONY BILBOW, writer, actor, TV anchorman, producer/director and voice-over for commercials, has turned his considerable talents to originating an advertising campaign for Augustus Barnett. The result is The World of Melanie Parker, a 60-second soap opera commercial heard for the last year on LBC's AM programme.

From this "cult" phenomenon has emerged a catchy little song which, when tied to the current promotion of Melanie Parker in the Augustus Barnett stores, might add up to the odd-ball single of the summer. Tracks are being laid down now and distributors will soon be contacted.

"Actually I had wanted to do the World of Melanie Parker as a TV weekly ½-hour series something like the American series, Soap," says Bilbow. "But long before that show existed."

For the uninitiated, the series which some describe as a satirical rip-off of the Archers, is black comedy that crunches 10 minutes' worth of story into one minute and usually gives everyone a giggle. The cast of "thousands" is played by Tony, Marise Hepworth and Vernon Joyner. Some £200,000 has been spent by Augustus Barnett on this campaign which includes in-store merchandising of T-shirts, carrier

bags, etc.
The Melanie Parker song is a tribute to her triumph over obstacles: "If she fell into the fertiliser, she'd come out smelling sweet", but is also a love song of sorts. "One day I hope to make that wonderful Melanie Parker mine". It is, in fact, delicious corn, but very enjoyable. Contact: Tony Bilbow, Radio Pictures, 26 Berwick Street, London W1. 01-734 6621.

What's next for Nigel?

NIGEL PLANER will be taking over from Gary Bond as Che Guevara in Evita for two weeks from July 9 to July 21. Nigel has been in Evita since the opening as David Essex's understudy, and sings on the original cast album.

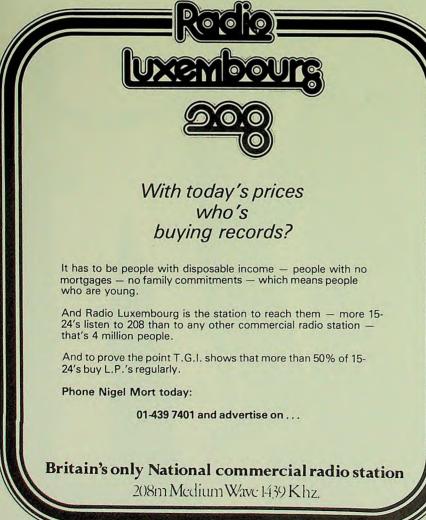
Actor/singer Nigel also writes songs, on his own, and with his brother, Roger Planer, and all songs are available on demo tape.

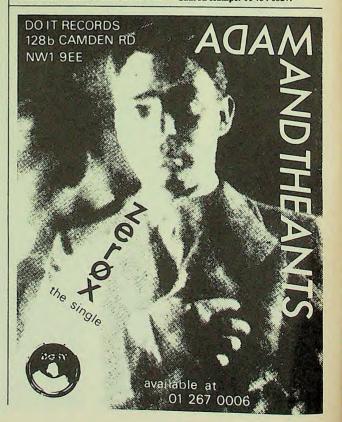
are available on demo tape.

Before Evita, Nigel appeared in London in various productions including a comedy show he helped to write with Julian Marshall (of Marshall/Hain fame) and, two years ago, a 'punk' piece at the Roundhouse where he dyed his hair areen and played suiter.

green and played guitar.

After his stint as Che, Nigel is looking for recording and film work. Publishing on all new material is open. Contact: Nigel Planer on 01 731 5258 or 01 876 4928 or via Sharon Hamper 01 734 1827.





ANEWALBUM * ANEWALBUM * ANEWALBUM * ANEWALBUM * LETTER

Apperica's debut album on the Capitol label.
EST 11950

AMERICA

ON CAPITOL RECORDS & TAPES

BROADCASTING

Survey shows 'ILR gains'

THE LOCAL commercial radio community as a whole was encouraged by the 1979 JICRAR survey which showed a slight improvement on last year's healthy figures, with the Association of Independent Radio Contractors claiming "ILR gains in audience and share against the BBC's continued decline".

The one disappointing statistic from the overall results was the fall

in the number of younger listeners in the 15 to 24 age group, a four per cent drop from 72 per cent to 68 per cent. This is seen as the result of a move towards broader programming and away from constant pop music output.

The main points of the survey results are:

- further half million listeners each week with a total weekly audience for ILR of 17.4 million.
- Average listening to ILR up by 42 minutes each week.
- ●A seven per cent increase in total listening hours to ILR up by 13
- •ILR stations now reaching 52 per cent of the population.
- ILR gains one share point and increases brand leadership position with over one third of the radio market.
- Further increases across daytime programme segments.

Roseman completes **US** rock series

A NEW American rock music series entitled Jukebox has just been made by Jon Roseman Productions. It is their first American TV series and will be hosted by Britt Ekland, starting in September when the current series hosted by Twiggy ends.

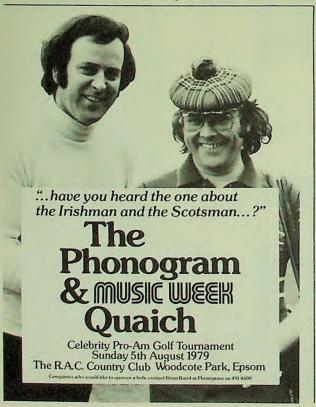
The 26-week series has been shot in London and Los Angeles and includes acts such as Rod Stewart, Supertramp, The Boomtown Rats, Van Halen, Peaches and Herb, Thin Lizzy the Sex Pistols and Hot Gossip. However the series — produced by

DATES FOR YOUR DIARY:

September 24 to October 18 The Music Week Dealer Tour '79

Paul Flattery and directed by Bruce Gowers — is unlikely to be seen in Britain because of the Musicians Union rulings on promotional material, but it will be sold to the rest of the world.

be sold to the rest of the world.
And Jon Roseman is also making
Rod Stewart's first ever
television special for American
TV in association with Gaff
Music. Director Bruce Gowers
has shot film and video tapes for
the show which will be broadcast
by NBC. It will feature his live
performance at the Los Angeles
Forum and guest stars Blondie
and Kris Kristofferson are
planned for the show.





EMI ARTIST Duncan McKenzie decided that the best way to make an impression on Radio London presenter Susie Barnes was to trap her as she was entering the radio London studios in the early hours of the morning so that is just what he did — all in the cause of promoting his latest single Just Another

In Concert at Sheffield

BBC RADIO Sheffield has announced a special In Concert week which will be broadcast from a 1,400-seat theatre tent from October 21-28.

from October 21-28.

Acts already lined up include Gallagher and Lyle, Tom Paxton, Chet Atkins, George Melly and Humphrey Lyttleton and ex-Curved Air violinist Darryl Way, who will perform his Concerto for Electric Violin accompanied by the 60-piece English Northern Philharmonia.

Sponsored jointly by Radio

Sponsored jointly by Radio Sheffield and South Yorkshire County Council, In Concert will take place in Bob Fossett's Big Top — with some broadcasts live and others recorded for later transmission.

The week will also include with Afro-

minority acts with Afro-Carribean and Asian music, brass bands and religious music.

Contrary figures show Radio 1 and 2 fending off opposition

IN STARK contrast to AIRC JICRAR Survey results, the BBC announced last week that its popular stations Radio 1 and 2 have increased their audience share despite competition from ILR stations.

It also claims that commercial radio has failed to increase its share of the audience. While Radio 1 and of the audience. While Radio 1 and Radio 2 is listened to by more than 40 per cent of the population according to BBC research for the first quarter of 1979 — Radio 3 attracts eight and Radio 4, BBC Local Radio and commercial radio 25 per cent each. But these figures were reached over a longer period looking at adult listening habits and ILR are thought to appeal to younger audiences.

Aubrey Singer, managing director of BBC Radio comments: "The news is good. The BBC's popular news is good. The BBC's popular music flagships, both Radio 1 and Radio 2, are buoyant and have increased their audience share — a fine achievement in the face of competition from commercial radio which has failed to increase its share of the audience.

It is also interesting to note that the amount of time our audiences spend listening to all four national networks has increased," he adds.

Edited by DAVID DALTON

However, the BBC carries out a different survey to its AIRC counterparts and its figures run as

- Radio 1 17.2 per cent, around
- nine million.
 Radio 2—15 per cent, around eight million.
- Radio 3-1.1 per cent, around 1/2 million.
- Radio 4-7.8 per cent, around four million.

The reason for the difference of opinion between BBC and ILR successes, may well lie in the method of survey. While JICRAR conduct surveys by using a sample of adults and children filling in diaries for one wast, the BBC takes a daily comple week, the BBC takes a daily sample of listening habits.

Newly appointed head of BBC audience research, Peter Menneer says that in television audience research, there are plans for both the BBC and ITV companies to use the

same methods to give a more realistic comparison between the companies' successes, which are companies' successes, which are confusing to the layman. Singer adds: "Once the TV problem has been resolved, then I will consider doing the same thing with radio."

Radio 3's low ratings are justified by the quality of broadcast, according to Singer.

"Radio 3 may be small in numbers, but it's very large in reputation. Radio 3 is not planned with audience ratings in mind." says Singer, adding in the same breath, "It has, in fact, the same size audience as Radio Luxembourg."

The more detailed figures show that BBC audience sizes vary greatly according to area, with the biggest percentages in the East and South West and the smallest in Scotland west and the smallest in Scotland and Northern Ireland. They also show that extra publicity can help ratings in general — figures went up just before, during, and after the wavelength changes were introduced.

BBC cuts 'utterly unreasonable'

HAVING CONSIDERED the full implications of the proposed cutbacks in BBC Local Radio output set out by managing director of BBC Radio, Aubrey Singer, last month, Local Radio Council's and other interested bodies up and down the country have voiced their criticisms.

Protest describing the cuts as "utterly unreasonable" and "devastating" as used, for instance, in a statement issued by the BBC Radio Brighton Local Radio Council seems to have had some

After meetings with Singer and subsequently with Sir Michael Swann, chairman of the BBC Board of Governors, and four of his colleagues, the Local Radio Council colleagues, the Local Radio Council chairmen have been told that the reduction — originally proposed as a 25 per cent cut in the amount of locally produced programmes coupled with a limitation of the hours of broadcasting to the period 6.30am to 6.30pm — will be more in the region of 15 to 17 per cent.

This greater flexibility in the changes due to take effect in September for an eight month experimental period was agreed in order to allow stations to continue

order to allow stations to continue their wide coverage.

In its criticism, the Brighton Local Radio Council questions the BBC's priorities: "Apart from the cut in expenditure on External Services imposed by the Government, it is understood that no other part of the

BBC's services is being asked to make any cuts whatever. Local radio, which at many times of the day has higher listening figures than network programmes and accounts for a small fraction of total BBC

for a small fraction of total BBC expenditure, seems to have been singled out for this treatment."

Fearing that the cuts will effectively destroy the whole basis of BBC local radio, the Council suggests that "the damage will be such that it will be impossible to restore the services to their present level without greatly increasing expenditure. Thus the damage once done may be permanent."

The cutbacks have been found necessary to relieve pressure on hard

necessary to relieve pressure on hard pressed station staff and as the finance is not available to increase numbers, a reduction in output was seen as the best solution. This is recognised by Brighton local Radio Council, but it retorts: "Cuts should be determined locally, station by station, in full consultation with of station, in full consultation with all concerned and not imposed arbitrarily from the centre without any appreciation of the local effect."

210 scoops Watts session

ROLLING STONES drummer Charlie Watts could well be featured on jazz programmes broadcast by ILR stations across

broadcast by ILR stations across the country.

For Thames Valley Broadcasting Limited recorded a session by a group of nine musicians calling themselves the Boogle Woogle Big Band at the Bracknell Jazz Festival. And as well as Watts, the group includes Stones session man lan Scarce Stones session man Ian Stewart, Alexis Korner on guitar and former Cream bassist Jack

The hour-long session of 1940s style boogle was recorded by Radio 210 and will be available for ILR stations once it has been edited down. Producers who would like a copy should get in touch with programme controller Nell ffrench Blake.

00 V 6 10 0 W BACK TO THE EGG Wings COMMUNIQUE Dire Straits NIGHT OWL Gerry Rafferty BRIDGES John Williams **BREAKFAST IN AMERICA** DISCOVERY Electric Light Orchestra Earth Wind & Fire PARALLEL LINES THE BEST DISCO **UVE KILLERS** 0 0 **United Artists** Warner Brothe

Stonebridge McGuinness OO-EEH BABY

(7") PB 5163 Picture Bag As Seen on 'Top of the Pops'

Vertig

RCA

Jackie McLean **DOCTOR JACKYLL & MISTER FUNK**

(7") PB 1575 (12") PC 1575 Colour Bag

RCA

Patrick Hernandez BORN TO BE ALIVE

(7") GEMS 4 (12") GEM 12 4 Picture Bag As Seen on 'Top of the Pops'

CEDD (VOUVEIU)

David Bowie D.J.

(7") BOW 3 Picture Bag

RG/I

Clem Curtis UNCHAINED MELODY

(7") PB 5175 (12") PC 5175 The one you can dance to! **Available from Monday 16th July** REA

Richard T. Bear **SUNSHINE HOTEL (Just Walk On In)**

(7") PB 1470 (12") PC 1470 Picture Bag As featured on BBC radio 1 Featured Forty RC/I

Telephone Orders: 021-525 3000

BROADCASTING

How to succeed by the book!

AFTER MORE than a decade of continued success, Kenny Rogers has decided to put his own experiences to good use — by writing a book aimed at all aspiring pop and rock artists, pointing out the pitfalls that they can fall into and offering advice on how to succeed

pitfalls that they can fall into an in a notably tough profession.

Rogers' own track record speaks for itself; many hit singles both sides of the Atlantic with his group The First Edition, the biggest of which was probably Ruby Don't. Take Your Love To Town. Lucille gave him his most recent UK Top 10 hit, some two years ago, although he has recently scored heavily with She Believes In Me, a US Top Five hit.

Rogers has worked on the book, called Making It With Music with one-time Rolling Stone writer, Len Epand. Although Rogers did

Len Epand. Although Rogers did not do any of the actual writing, he spent more than 30 hours talking into a tape recorder, and Epond then sifted through this marathon effort and gleaned all the information which goes into the book. Rogers admits: "The idea of such

a book came to me around seven years ago but I kept shelving the possibilities. I realised however that I had been in the music business for 22 years and have had careers in three or four different areas of

DATES FOR YOUR DIARY:

September 24 to October 18 The Music Week Dealer Tour '79

Edited by **CHRIS WHITE**

music — jazz, pop, rock and country. I felt that I was maybe qualified to offer advice to help newcomers. I can't give a guaranteed formula for success but I can give an idea of beautiful for success but I can give an idea of how to achieve that success."

He also insists: "The book isn't

autobiographical, but anecdotal. Since it was published in the US, I'm Since it was published in the US, I'm glad to say that it hasn't had one bad review. I don't think that anyone has ever actually sat down before and come up with a book like this one. We certainly didn't write it with the aim of making money — we felt that something like it was needed in the music business."

In the meantime Rogers

In the meantime, Rogers continues his hectic schedule of recording and live appearances. He was recently in London for a guest appearance on The Muppet Show but has no UK concerts lined up in the future. the future.

However, there is a distinct possibility that United Artists will possibility that Office Artists win release a Kenny Rogers Singles Album in autumn, backed by TV promotion, and there is a strong possibility Rogers will tour then.





ONE of the original founder members of Deep Purple, drummer Ian Paice has ONE of the original founder memoers of Deep Purple, arummer tan Paice has joined Whitesnake, which brings him together again with two ex-Purple associates, keydoards player and composer Jon Lord and vocalist David Coverdale. Paice replaces David Dowle and Whitesnake's new line-up now consists of Coverdale, Lord, Paice, Bernie Marsden and Mickey Moody on guitars, Neil Murray, bass, Paice is pictured with Whitesnake's manager, John Coletta of Seabreeze Productions.

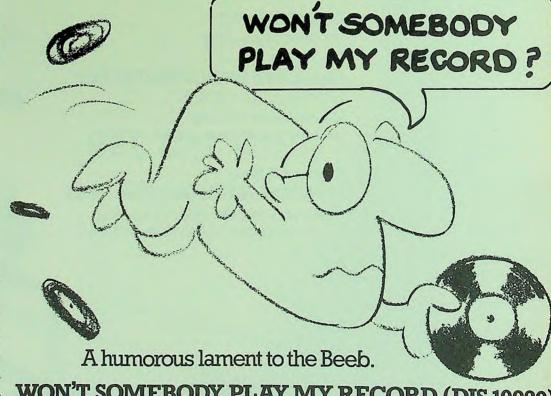
POLLY BROWN, the singer with Picketywitch, who also had a solo hit with Up In A Puff Of Smoke, returns to the recording scene with Lonely Dancer by Sassy, a vocal Lonely Dancer by Sassy, a vocative trio fronted by her. The single, which features two other songs, was written and produced by Chris Rae, Frank McDonald and Ron Roker, and is released on the Flamingo (Magnet) label.

THE VALVES release their first single for two years, Don't Mean Anything At All/Linda Voodaloo, on the Albion label distributed by Arista. The record has been produced by Vic Maile, best known for his work with Dr. Feelgood, Eddle And The Hot Rods, Tom Robinson Band and The Vibrators. The band have previously had The band have previously had singles issued on the Scottish independent label, Zoom Records. They will be supporting Joe Jackson on five of his UK tour

PRODUCER PHIL Wainman is responsible for the new Boomtown Rats single, I Don't Like Mondays, recorded in France and released on the Ensign label. It is the band's first release since their Number One, Rat Trap. The Rats have recently been writing and rehearsing new material in London and are about to begin their third album scheduled for autumn

PLASTIC LETTERS





WON'T SOMEBODY PLAY MY RECORD (DJS 10920) THE EGTON RUNNERS





DJM RECORDS LIMITED, JAMES HOUSE, 5 THEOBALDS ROAD, LONDON WC1X 8SE. DISTRIBUTED BY CBS RECORDS LIMITED.

P.S. You'll simply flip over the B-side ('Flip Me')

ALBUNS

5		
	0)
P	Ti	
ALBUMS		
مادعا	W W W	الدع

SQUEEZE

"UP THE JUNCTION"

"COOL FOR CATS" "GOODBYE GIRL"

COLOURED

SLEEVES

NOW

WEEK
天
ENDING
6
_
ATULY
21
1979
7
4

6	5	14	귫	12		1	60	00	7	9	CI	4	w	2		
22	15	17	9	8	11	13	10	7	6	ОЛ	4	ω	_	THEM	2	W State State 1
RUST NEVER SLEEPS Neil Young and Crazy Horse	DO IT YOURSELF lan Dury	MANILOW MAGIC Barry Manilow	James Last	VOULEZ VOUS Abba	COMMUNIQUE Dire Straits	NIGHT OWL Gerry Rafferty •	BACK TO THE EGG Wings	BREAKFAST IN AMERICA Supertramp	I AM Earth Wind & Fire	BRIDGES John Williams	PARALLEL LINES Blondie	LIVE KILLERS Queen	DISCOVERY Electric Light Orchestra	THE BEST DISCO ALBUM IN	REPLICAS Tubeway Army	
Reprise K 54105	Stiff SEEZ 14	Arista ARTV 2	ING Polydor PTD 001	O Epic EPC 86086	Vertigo 9102 031	United Artists UAK 30238	Parlophone PCTC 257	O A&M AMLK 63708	CBS 86084	Lotus WH 5015	O Chrysalis CDL 1192	EMI EMSP 330	O Jet JETLX 500	THE WORLD Warner Brothers K 58062	Beggars Banquet BEGA 7	

49

RHAPSODIES Rick Wakeman

Dave Edmunds

35 Creedance Clearwater Revival

MATCH YOUR EYES TONE STYLED TO

REPEAT WHEN NECESSARY

STREET LIFE Grusaders

Earth Wind & Fire

THE BEST OF EARTH WIND & FIRE VOL 1

0

THE BEST OF THE DOOLEYS

David Bowie

RCA BOW LP 1

39

IT'S ALIVE Kiss

Ramones

2

DYNASTY

Casablanca CALH 2051

CBS 83181

Sire SRK 26074

ORIGINAL ROCK 'N' ROLL CLASSICS INCLUDING HIS SINGLE

THE REAL PROPERTY.

52ND STREET Billy Joel

Various

2

Steve Hackett

THAT SUMMER

SPECTRAL MORNINGS

ian Dury and The Blockheads

0

NEW BOOTS AND PANTIES

Sister Sledge

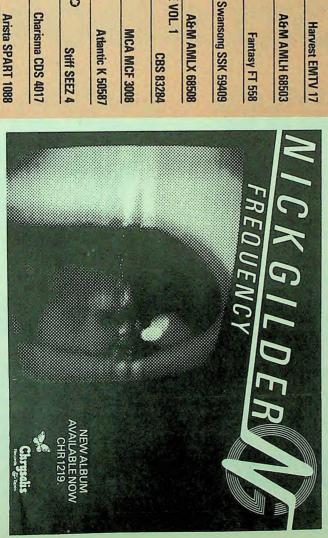
WE ARE FAMILY

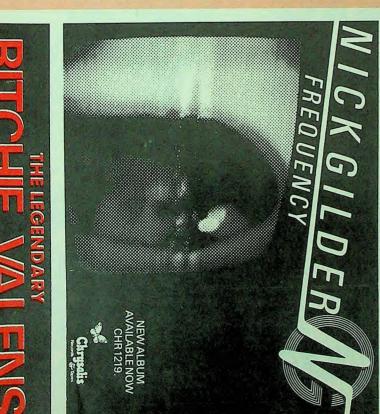
70

PLASTIC LETTERS

LODGER

	. 1192	P 330	X 500	58062	EGA 7	-				1			
1	45	=45	44	43	42	41	40	39	ယ စာ	37	36	35	
	57	88	45	49	34	40	37	36	32	44	43	46	
GREATEST HITS	COOL FOR CATS Squeeze A&M AMLH 68503	A MONUMENT TO BRITISH ROCK Various Harvest EMTV 17	SONGBIRD Ruby Winters K-Tel NE 1045	NEVER MIND THE BOLLOCKS, HERE'S THE SEX PISTOLS Sex Pistols Virgin V 2086	THE BILLIE JO SPEARS SINGLES ALBUM Billie Jo Spears United Artists UAK 30231	SPIRITS HAVING FLOWN O RSO RSBG 001	BAT OUT OF HELL Meat Loaf • Epic/Cleveland International EPC 82419	OUT OF THE BLUE Electric Light Orchestra O Jet JETDP 400	FATE FOR BREAKFAST Art Garfunkel CBS 86082	IN THE SKIES Peter Green Creole 1PVK PVLS 101	WAR OF THE WORLDS Jeff Wayne's Musical Version CBS 96000/WOW 100	THE GREAT ROCK AND ROLL SWINDLE Sex Pistols Dirgin VD 2510	







PHILLIP TAN, above left, gave a brilliant display of Oriental style dancing to win Top Rank's national dancing to win Top Rank's national disco dance competition at the Stateside Center in Bournemouth last week. The competition was promoted by Schlitz Malt Liquor, and Chris Barley of Watney's is seen presenting the dancer from the Sundown in Charing Cross with a substitution for £550 and tickets for cash prize for £250 and tickets for two for a holiday in the States.

Prize fight for Florida

THE £20,000 national disco THE £20,000 national disco competition being promoted by Sightcliff Ltd. appears to be gathering momentum. As well as the £20,000 top prize for the winning couple, the club manager putting forward the winning team will receive an expenses paid trip to Disney World in Florida.

Further information from Sally Ormsby 01-493-9637.

Through the grapevine.

NEW HOTLY-tipped British disco band are Central Line, who debut on Mercury later this month and have London dates at the 100 Club (July 27), Ronnie Scott's (August 3-4) and Rock Garden, Covent Garden (6) In the meantime, the Bombers open tonight (Wednesday) at the Warehouse, Leeds, and most of the interest will be focused on the line up of the band, which seems to be constantly in a state of flux. in a state of flux.

MANY DISCO execs in New York last week for Billboard's Disco last week for *Billboard*'s Disco
Forum. But is twice a year in New
York too much? *Disco
International* Gala Awards night
now switched to the Embassy Club
on September 12 — during the
Discotek 79 Exhibition, which takes
place at the Bloomsbury Centre
Hotel from September 11.13 Heatwave hoping for chart return with Therm Warfare, backed with Disco, First 15,000 copies are special 12" versions. GLOBAL VILLAGE in Charing Cross changes hands from Cinecenta to the owners of the Embassy. After a redevelopment programme it will relaunch in the autumn under the name Heaven With many clubs starting disco sessions for school kids, Cotillion has signed 12-year-old Stacy Lattlslaw, with a debut album produced by Van McCoy. Her single is a disco version of the Marvelletes' old When You're Young And In Love. Cross changes hands from Young And In Love

PYF HAS introduced its Disco Doplex series for albums, which Doplex series for albums, which splits the package into two 12' singles at 45rpm, giving an improvement in sound quality and easier cueing facilities for DJs. Full colour gatefold sleeves and a RRP of £4.50. Fittingly the first release is a compilation called Get Down To The Floor Busy August for Fantasy with album releases from the currently hot Slick, Philly Cream, Fever and Idris Muhammad. Albums from Phil Hurtt, Pleasure and a Fat Larry compilation will follow Former Pickettywitch front girl Polly Brown returns to head Sassy, who debut for disco label Flamingo with Lonely Dancer.



POLLY BROWN

DISCO TOP 30

Compiled by *Disco International* for *Music Week* and based on returns from disco DJs throughout Britain.

1 (1) RING MY BELL, Anita Ward (TK TKR 7543)
2 (2) BOOGIE WONDERLAND, Earth Wind & Fire and the Emotions (CBS 7297)

(CBS 7297)
3 (5) SPACE BASS, Slick (Fantasy FTC 176)
4 (15) GET ANOTHER LOVE, Chantal Curtis (key)
5 (3) AIN'T NO STOPPING US NOW, McFadden and Whitehead (Philadelphia Int'l PIR 7365)
6 (4) WE ARE FAMILY, Sister Sledge (Atlantic K 11293)
7 (10) GOOD TIME, Chic (Atlantic K111310)
8 (7) LIVING ON THE FRONTLINE, Eddle Grant (Ensign ENY 26)
9 (22) SILLY GAMES, Janet Kay (Scope SC2)
10 (6) HAPPY RADIO, Edwin Starr (RCA TC 1408)
11 (9) I'M A SUCKER FOR YOUR LOVE, Teena Marie (Motown 12 TMG 1146)

1146)
BORN TO BE ALIVE, Patrick Hernandez (Gem)
HOT STUFF, Donna Summer (Casablanca CANL 151)
MAKE YOUR MOVE, Joe Thomas (TK TKR 7544)
DANCE WITH YOU, Carrie Lucas (Solar FB 1482)
LIGHT MY FIRE, Amil Stewart (Atlantic Hansa K 11278)
YOU GONNA MAKE ME LOVE SOMEBODY ELSE, Jones Girls

(Philadelphia Int'i)
DANCE TO DANCE/DANCER, Gino Soccio (Warner Bros RFC K

19 (19) I'VE GOT THE NEXT DANCE, Deniece Williams (CBS 7399)
20 (—) EVERYBODY HERE MUST PARTY, Direct Current (Sidewalk SID

110)
MAKE MY DREAM A REALITY, GQ (Arista)
TRIP TO YOUR MIND, Hudson Bros (Ensign ENY 27)
WHEN YOU WAKE UP TOMORROW, Candi Staton (Warner Bros

K 17370)

24 (—) BAD GIRLS, Donna Summer (Casablanca CAN 155)

25 (18) LET'S LOVEDANCE TONIGHT, Gary's Gang (CBS 73236)

26 (—) MIDNIGHT GROOVIN', Light of the World (Ensign ENY 29)

27 (—) FULL TILT BOOGIE, Uncle Loule (TK TKD 143) (Import)

28 (17) GET IT UP FOR LOVE/I JUST KEEP THING ABOUT YOU

BABY, Tata Vega (Motown 12 TMG 1144)

29 (16) GOOD GOOD FEELING, War (MCA 418)

30 (24) TURN ON THE TAP(EP), Various Artists (CBS 137333)

Edited by JERRY GILBERT of Disco International

Radio 1 on sho magazine

Just out, the latest Radio 1 Show Magazine. Over forty fun packed pages, featuring articles about Radio l's favourite DIs, news, quizes and a great deal more.

For only 65p (retail price)

And don't forget there's two amazing double albums from BBC Records and Radio I. 'America's Greatest Hits'

YEARS OF HITS

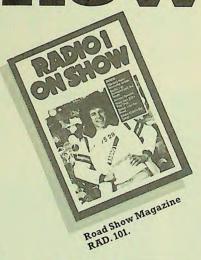
"Ten years of Hits." The Show Magazine and these two great

compiled by Paul Gambaccini and Radio l's

albums are all available from Pye Records, 132 Western Road, Mitcham, Surrey CRA 3UT Tel 01-640 3344.

10 years of Radio One. BEDP. 002. Cassette ZCD002.







America's Greatest Hits. BEDP. 013. Cassette ZCD013.

DEALER GUIDE TO AIRPLAY ACT

Radio 1

RADIO ONE FEATURED FORTY

ARE FRIENDS ELECTRIC - Tubeway Army (Beggars Banquet BEG 18

AFTER THE LOVE HAS GONE — Earth Wind and Fire (CBS 7721)

(CBS //21)
BABYLON'S BURNING — Ruts (Virgin VS 271)
BAD GIRLS — Donna Summer (Casablanca CAN 155)
BORN TO BE ALIVE — Patrick Hernandez (Gem 4)
BREAKFAST IN AMERICA — Supertramp (A&M AMS

CAN'T STAND LOSING YOU — Police (A&M AMS 7384) CHUCK E'S IN LOVE — Rickie Lee Jones (Warner Brothers

DO ANYTHING YOU WANT TO — Thin Lizzy (Vertigo LIZZY 4)

DON'T KILL IT CAROL — Manfred Mann's Earthband

(Bronze BRO 78)

(Bronze BRO 78)
DRIVER'S SEAT — Sniff 'N' The Tears (Chiswick CHIS 105)
GIRLS GIRLS GIRLS — Kandidate (RAK 295)
GIRLS TALK — Dave Edmunds (Swan Song SSK 19418)
GOOD TIMES — Chic (Atlantic K 11310)
GO WEST — Village People (Mercury 6007 221)

HERE COMES THE SUMMER - The Undertones (Sire SIR

4022)
HIT AND MISS JUDY — Wreckless Eric (Stiff BUY 49)
I DON'T LIKE MONDAYS — Boomtown Rats (Ensign ENY

30)
IF I HAD YOU — Korgis (Rialto TREB 103)
IS SHE REALLY GOING OUT WITH HIM — Joe Jackson (A&M AMS 7459)
JUST WHEN I NEEDED YOU MOST — Randy Van Warmer

JUST WHEN TNEEDED TOO MOST — Randy van warmer (Island WIP 6516)
KID — The Pretenders (Real ARE 9)
LADY LYNDA — Beach Boys (Caribou CRB 7427)
LADY WRITER — Dire Straits (Vertigo 6059 230)
LET'S SPEND THE NIGHT TOGETHER—Roger Chapman

(Acrobat BAT9) LIGHT MY FIRE/137 Disco Heaven — Amii Stewart

LIVING ON THE FRONT LINE — Eddy Grant (Ensign ENY

MINUTE BY MINUTE - Doobie Brothers (Warner Brothers

& 17411)

MY SHARONA — The Knack (Capitol CL 16087)

OOH WHAT A LIFE — Gibson Brothers (Island WIP 6503)

REGGAE FOR IT NOW — Bill Lovelady (Charisma CB 337)

ROCK AROUND THE CLOCK — Telex (Sire SIR 4020)

SILLY GAMES — Janet Kay (Scope SC 2)

STARS — Sylvester (Fantasy FTC 177)

STAY WITH ME TILL DAWN — Judie Tzuke (Rocket

XPRES 17)
SUNSHINE HOTEL — Richard T. Bear (RCA PB 1470)

THE BOSS — Diana Ross (Motown TMG 1150)

THE DIARY OF HORACE WIMP — Electric Light Orchestra (Jet 150)

VOULEZ VOUS/ANGEL EYES — Abba (Epic EPC 7499)

YOU REALLY ROCK ME — Nick Gilder (Chrysalis CHS

RECORDS OF THE WEEK

Andy Peebles: JUST WHEN I NEEDED YOU MOST —
Randy Van Warmer (Island WIP 6516)
Simon Bates: FOUR HUNDRED DRAGONS — Theives
(Arista ARIGV 226)

Paul Burnett: WIN OR LOSE — Lew Lewis Reformer (Stiff BUY 48)

Peter Powell: BEAT THE CLOCK — Sparks (Virgin VS 270) Kid Jensen: GANGSTERS — The Special A.K.A.

Radio 2

RADIO 2 — ALBUM OF THE WEEK
YOU STEPPED INTO MY LIFE — Patti Boulaye (Polydor POLS 1009)
David Hamilton: GREAT BALLS OF FIRE — Dolly Parton

(RCA PL 13361)

Radio Luxembourg

SHINE A LITTLE LOVE — Electric Light Orchestra (Jet 144)
GOING THROUGH THE MOTIONS — Hot Chocolate

RAK 296)
BEAT THE CLOCK — Sparks (Virgin VS 270)
AFTER THE LOVE — Earth Wind and Fire (CBS 7721)
SAY IT AIN'T SO — Gary Brooker (Chrysalis CHS

POWER PLAY
I DON'T LIKE MONDAYS — Boomtown Rats (Ensign ENY

6059 230) R1, CR, C, BR, RC, D, M, RT, O, V, Md, Bb.

GONE GONE GONE Mathis (CBS 7730) RL, CR, PR, BR, RC, H, F, S, RT, O, Md, U.

DIARY OF HORACE WIMP - Electric Light Orchestra (Jet 150) R1, PR, BR,

RC, M, T, H, S, RT, U, RL I DON'T LIKE M MONDAYS Boomtown Rats (Ensign ENY 30) R1, C, BR, D, M, T, B, V.

GOING THROUGH THE MOTIONS Hot Chocolate (RAK 296) RL, PR, BR, D, F, TV, Md, MX.

EEH BABY -00 Stonebridge McGuinness (RCA PB 5163) RC, D, F, B,

IS SHE REALLY GOING OUT WITH HIM - Joe Jackson (A&M AMS 7459) CR, PR, C, RC, U, RL.

Station abbreviations: R1 Radio One; B Beacon; BR Station abbreviations: R1 Radio One; B Beacon, BR BRMB; Bb BBC Blackburn; CR Capital; C Clyde; RC City; D Downtown; F Forth; H Hallam; Hm BBC Humberside; L BBC London; RL Luxembourg; M Metro; Md BBC Medway; Mr BBC Merseyside; O Orwell; P Pennine; PR Piccadilly; PS Plymouth Sound; S Swansea Sound; T Tees; RT Trent; TV Thames Valley; U BBC Ulster; V Victory, SC Scotland; MX Manx.

Beacon Radio

WOLVERHAMPTON/ BLACK COUNTRY

BEACON RADIO — ADD ONS
I DON'T LIKE MONDAYS — Boomtown Rats (Ensign ENY

30)
ANGEL EYES — Abba (Epic EPC 7499)
DUKE OF EARL — Darts (Magnet MAG 147)
KID — The Pretenders (Real ARE 9)
THE BOSS — Diana Ross (Motown TMG 1150)
LOVE OF MY LIVE — Queen (EMI 2959)
OO EEH BABY — Stonebridge McGuinness (RCA PB 5163)
THINKING State Feebert (Epic EPC 7491)

THINKIN' — Steve Forbert (Epic EPC 7491)
HEAVEN MUST HAVE SENT YOU — Bonnie Pointer (Motown TMG 1145)

BRMB

RIRMINGHAM

THROUGH THE MOTIONS - Hot Chocolate

MONEY — Flying Lizzards (Virgin VS 276)
SHADOWS IN THE MOONLIGHT — Anne Murray (Capitol CL 16091) GIRLS GIRLS GIRLS - Kandidate (RAK 295)

LONG DROP — Pix Pickford (United Artists UP 36536)

I DON'T LIKE MONDAYS — Boomtown Rats (Ensign ENy

JON LADY WRITER — Dire Straits (Vertigo 6059 230)
SAD EYES — Robert John (EMI America EA 101)
SHINE SILENTLY — Nils Lofgren (A&M AMS 7455)
THE DIARY OF HORACE WIMP — Electric Light Orchestra (Jet 150) BRING THE FAMILY BACK — Billy Paul (Philadelphia PIR

KID — Pretenders (Real ARE 9)
STAY WITH ME TILL DAWN — Judie Tzuke (Rocket

STAT WITH XPRES 17) GET ANOTHER LOVE — Chantal Curtis (Pye 7P 5003) GONE GONE GONE — Johhny Mathis (CBS 7730)

Capital Radio

LONDON

CAPITAL RADIO — CLIMBERS

LADY WRITER — Dire Straits (Vertigo 6059 230)
IS SHE REALLY GOING OUT WITH HIM — Joe Jackson

(A&M AMS 7459)
GONE GONE GONE — Johnny Mathis (CBS 7730)
YOU NEVER KNOW WHAT YOU'VE GOT — Me and You (Laser LAS 8) LINES — The Planets (Rialto TREB 104)

Radio City

LIVERPOOL

Roger Blyth: RAINCOAT AND A ROSE — Chris Rea (Magnet MAG 151) Phil Easton: TONIGHT TONIGHT — Speedometer (Acrobat

Johnny Jason: DO IT OR DIE — Atlanta Rhythm Section (Polydor POSP 2059 081) Eastwood: SAD EYES - Robert John (EMI America

EA 101)

Mark Joenz: AFTER THE LOVE HAS GONE — Earth Wind and Fire (CBS 7721)
Billy Butler: CAN'T SLEEP — Rockets (RSO 36)
Dave Lincoln: YOU TAKE MY BREATH AWAY — Rex Smith (CBS 7451)

Kevin Curtis: LUCKY DAY — Alan Price (Jet 148)
ADD ONS

ADD ONS

C'MON EVERYBODY — Sex Pistols (Virgin VS 272)

THE DIARY OF HORACE WIMP — Electric Light
Orchestra (Jet 150)

STAY WITH ME TILL DAWN — Judie Tzuke (Rocket
XPRES 17)

XPRES 17)
GONE GONE — Johnny Mathis (CBS 7730)
KID — The Pretenders (Real ARE 9)
OOH EEH BABY — Stonebridge McGuinness (RCA PB 5163)
LADY WRITER — Dire Straits (Vertigo 6059 230)
MORNING DANCE — Spyro Gyra (Infinity INSAM 1)
IS SHE REALLY GOING OUT WITH HIM — Joe Jackson
(A&M AMS 7459)
SAY IT A INJUS O. — Gray Propher (Chrysolic CHS 2347)

SAY IT AIN'T SO — Gary Brooker (Chrysalis CHS 2347) GET ANOTHER LOVE — Chantal Curtis (Pye 7P 5003)

Radio Clyde

GLASGOW

HIT PICKS

Dave Marshall: LADY WRITER - Dire Straits (Vertigo 6059

230)

230)
Richard Park: HARMONY IN MY HEAD — Buzzcocks (United Artists UP 36541)
Dougie Donnelly: IS SHE REALLY GOING OUT WITH HIM — Joe Jackson (A&M AMS 7459)

Jeff Cooper: FASTER — George Harrison (Dark Horse K

1/423)
Bill Smith: I WANNA BE YOUR BOYFRIEND — The Rubinoos (Beserkley BZZ 18)
Tim Stevens: NEW YORK HARLEM SESSION — Nuggets

(Mercury 6027 010) CURRENT CHOICE

I DON'T LIKE MONDAYS - Boomtown Rats (Ensign ENY

Downtown Radio

RELEAST

HIT PICKS

John Paul: SHINE SILENTLY - Nils Lofgren (A&M AMS

Campbell: OO EEH BABY - Stonebridge

McGuinness (RCA PB 5163)
Michael Henderson: THE LITTLE GIRL IN ME — Judy
Cheeks (Ariola ARO 164)
Eddie West: RAINBOW CONNECTION Kermit (CBS 7496)
Lynda Jayne: WE DON'T TALK ANY MORE — Cliff

Richard (EMI 2975) GET READY — Smokey Robinson (Motown TMG 1152)
I DON'T LIKE MONDAYS — Boomtown Rats (Ensign ENY

GOING THROUGH THE MOTIONS - Hot Chocolate

GOING THROUGH THE MOTIONS — Hot Citocolate (RAK 296)
DAVID'S SONG — Vladimir Cosma (Decca FR 13841)
LADY WRITER — Dire Straits (Vertigo 6059 230)
THE BOSS — Diana Ross (Motown TMG 1150)
DUKE OF EARL — Darts (Magnet MAG 147)
LET'S SPEND THE NIGHT TOGETHER — Roger

Chapman (Acrobat BAT 9)

IF I SAID YOU HAD A BEAUTIFUL BODY WOULD YOU HOLD IT AGAINST ME — Bellamy Brothers (Atlantic K

Radio Forth

EDINBURGH

Mike Scott: GONE GONE GONE - Johnny Mathis (CBS

Steve Hamilton: SAD EYES - Robert John (EMI America

Steve Hamilton: SAD ETES — Robert John Celar Atherica EA 101)
Bill Torrence: TAXI — Brotherhood Of Man (Pye 7P 110)
Brian Ford: THE BOSS — Diana Ross (Motown TMG 1150)
Jay Crawford: FASTER — George Harrison (Dark Horse K 17423)

ADD ONS
WE'LL DO THE MUSIC TONIGHT — Vitesse (United Artists UP 36539)

Artists UP 36339)
GIRLS GIRLS — Kandidate (Rak 295)
BOOGIE DOWN — Real Thing (Pye 7P 109)
VENGEANCE — Carly Simon (Atlantic K 12362)
ROCK AROUND THE CLOCK — Telex (Sire SIR 4020)
GOING THROUGH THE MOTIONS — Hot Chocolate

GOING THROUGH THE MOTIONS — Hot Chocolate (RAK 296)

OO EEH BABY — Stonebridge McGuinness (RCA PB 5163)
SHINE SILENTLY — Nils Lofgren (A&M AMS 16087)



	mea	mea	mesa	mea	mea	mea	mesa	mea	mea	mea	mea	mea		agan a	eem.	mea
een mee	mea	mea	uea				Scotti	11316			Sire	SIR4020			mea	mea
mea	mea	mes	gen mea												mes	
	mea	mea	mea				RETT	New Tork City Nights/ Once A Fool	Ai	others		Rock Around The Clock			mea	mes
	Mes	mea	mea				LEIF GARRETT	Once A Fool		Scotti Brothers	TELEX	Rock Are	5	SIRE	mes	mesa m
		68	wea				0.0								mes	mean
	mea	Bud!	188 ×				Sire	SIRAUZ			E:	25			mes	mes
	men.	8					S	Summer			Asylum	K13			genn .	mea
	mes	E W			3		THE UNDERTONES	rere comes ine summer			B.A. ROBERTSON	<u>Bu</u>			89m	889
889	mee	mes	Sim	1			THE UN	nere C	5	SIRE	B.A. R0	Bang Bang	6	景	cem	mea
	mea	mes	lem'												mea	C C C
88	9	Bam	mes	mes	m(c)	mex	mea	893	mes	mea	mes	891	697	mesa	mesa m	1188

the new single

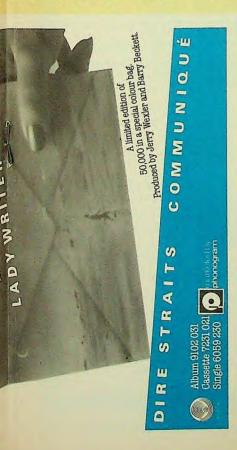
Taken off the album...

SINGLES CHARI

WEEK ENDING J

Beggars Banquet BEG 18	O Scope SC 2	Virgin VS 272	Swan Song SSK 19418	Atlantic K 11310	Caribou CRB 7427	United Artists UP 36512	HEAVEN Atlantic/Hansa K 11278	A&M AMS 7444	GTO GT 249	Virgin VS 271	- A&M AMS 7451	Gem/Aquarius GEM 4	RSO 34	Ensign ENY 30	TO Vertigo LIZZY 4	Mercury 6007 221	E 1 . Ica/Facing FMV 7h
ARE FRIENDS ELECTRIC Tubeway Army	SILLY GAMES Janet Kay	C'MON EVERYBODY Sex Pistols	GIRLS TALK Dave Edmunds	GOOD TIMES Chic	LADY LYNDA Beach Boys	NIGHT OWL Gerry Rafferty	LIGHT MY FIRE/137 DISCO HEAVEN Amii Stowart A	UP THE JUNCTION Squeeze	WANTED — Dooleys	BABYLON BURNING > Ruts	BREAKFAST IN AMERICA Supertramp	BORN TO BE ALIVE Patrick Hernandez	MAYBE Thom Pace	DON'T LIKE MONDAYS Boomtown Rats	DO ANYTHING YOU WANT TO Thin Lizzy	GO WEST Village People	LIVING ON THE FRONT LINE
	2	m	21	12	ω	9	വ	4	13	7	26	25	17	DE L	14	15	11
	2	m	4	5	٩		60	9	2		12	1	Z	12	19		60

	35	MEM	WE DON'T TALK ANYMORE Ciff Richard	EMI 2975
	35	31	SUNDAY GIRL Blondie	Chrysalis CHS 2320
	3	35	WE ARE FAMILY Sister Sledge	Atlantic K 11293
	8	62	KID The Pretenders	Real ARE 9
DINIO EG	8	36	-MARRIED MEN Bonnie Tyler	RCA PB 5164
	8	18	H.A.P.P.Y. RADIO Edwin Starr	RCA TC 2408
ULY 21 1979	4	23	DANCE AWAY Roxy Music	Polydor POSP 44
Beggars Banquet BEG 18	42	NEW	DUKE OF EARL Darts	Magnet MAG 147
Scope SC 2	43	22	GOLD John Stewart	RSO 35
Virgin VS 272	44	43	I'M A SUCKER FOR YOUR LOVE Teena Marie	Motown TMG 1146
Swan Song SSK 19418	45	41	SINCE I DON'T HAVE YOU Art Garfunkel	CBS 7371
Atlantic K 11310	46	45	DON'T KILL IT CAROL Manfred Mann's Earth Band	Bronze BRO 77
Caribou CRB 7427	47	8	MINUTE BY MINUTE Doobie Brothers W	Warner Brothers K 17411
United Artists UP 36512	48	19	CAVATINA (Original Soundtrack from Deer Hunter) John Williams Cube I	m Deer Hunter) Cube BUG 80
HEAVEN Atlantic/Hansa K 11278	49	MEM	BEAT THE CLOCK Sparks	Virgin VS 270
BARM AMS 7444	2	MEW	BOOGIE DOWN Real Thing	Pye 7P 109
GT0 GT 249	2	73	BRING THE FAMILY BACK THE BIIIN Paul	Philadelphia PIR 7456
Virgin VS 271	52	39	AIN'T NO STOPPIN US NOW McFadden & Whitehead	Philadelphia PIR 7365
- A&M AMS 7451	53	51	GET ANOTHER LOVE Chantel Curtis	Pye 12P 5003
Gem/Aquarius GEM 4	54	52	I WAS MADE FOR LOVIN' YOU Kiss	Casablanca CAN 152
RS0 34	55	40	MASQUERADE Skids	Virgin VS 262
Ensign ENY 30	26	22	LOVE IS THE ANSWER England Dan & John Ford Coley	Big Tree K 11290
TO Vertigo LIZZY 4	2	53	DR. JACKYLL & MR. FUNK Jackie McClean	RCA PB 1575
Mercury 6007 221	200	MEM	ROCK AROUND THE CLOCK Tolex	Sire SIR 4020
lce/Ensign EMY 26	58	37	THEME FROM DEER HUNTER (CAVATINA) Shadows	VATINA) FINI 2939



Infinity INF 111

Fantasy FTC 177

Sire SIR 4022

HERE COMES THE SUMMER

Sylvester

47

Fantasy FTC 176

Undertones

MER

Casablanca CAN 155

THE BOSS Diana Ross

MEN

Epic EPC 7499

ANGEL EYES/VOULEZ VOUS

8

23

Donna Summer

2

Island WIP 6503

FIMI 2939

0

OOH WHAT A LIFE

Gibson Brothers

MEIN

A&M AMS 7381

Ice/Ensign ENIY 26

LIVING UN INE FRUNI LINE

Eddy Grant

CAN'T STAND LOSING YOU

Police

38

5

DEATH DISCO Public Image Ltd

32

SPACE BASS Slick BAD GIRLS

16

MORNING DANCE

Spyro Gyra

Virgin VS 274

Motown TMG 1150

United Artists UP 601

Bronze BRO 78

United Artists UP 36541

MY HEAD

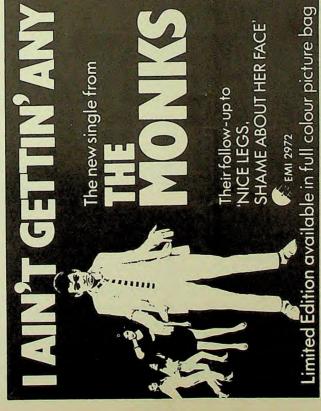
Jet 144

0

chestra

RCA PB 5163

Guinness



		Appa	ביותר ביותר)		Comme I coco
2	24	MY SHARONA Knack	Capitol CL 16087	65	65 mm	I WILL SURVIVE Billie Jo Spears
25	8	IF I HAD YOU Korgis	Rialto TREB 103	99	61	NO CLASS Motorhead
26	42	STRANGLE HOLD UK Subs	Gem GEM 5	67	MEIN	HARMONY IN MY Buzzcocks
27	6	THE LONE RANGER Quantum Jump	Electric WOT 33	60	49	SHINE A LITTLE L Electric Light Orch
2	33	PLAYGROUND TWIST Siouxsie & The Banshees	Polydor POSP 59	69	22	OO-EEH BABY Stonebridge McGu
29	MEM	D.J. David Bowie	RCA BOW 3	70	83	LOVE OF MY LIFE Queen
30	23	BOOGIE WONDERLAND Earth Wind & Fire/Emotions	○ CBS 7292	7	MEM	THE DIARY OF HC Electric Light Orch
8	30	CHUCK E'S IN LOVE Rickie Lee Jones	Warner Brothers K 17390	72	20	DANCE WITH YOU Carrie Lucas
32	10	RING MY BELL Anita Ward	O TK TKR 7543	73	4	OLD SIAM SIR Wings
2	88	STAY WITH ME TILL DAWN Judie Tzuke	Rocket XPRES 17	Z	MEM	PARANOID Dickies
34	20	WHO WERE YOU WITH IN THE MOONLIGHT Dollar	MOONLIGHT Carrere CAR 110	75	67	DRIVER'S SEAT Sniff & The Tears
O	MILLIC	MILLION (PLATINUM) • % MILLION (GC	% MILLION (GOLD) • % MILLION (SILVER)		0	d described of solvers with the solvers solvers with th

Jet 150

EMI 2959

HORACE WIMP

chestra

© British Market Research Bureau Ltd. 1978 publication rights licensed exclusively to Music Week and broadcasting rights to the BBC. All rights reserved.

Top 75 compiled for Music Week and BBC based upon 250 from a panel of 450 conventional record outlets by the British Market Research Bureau Ltd.

Chiswick CHIS 105

Parlophone R 6026

Solar FB 1482

ABM AMS 7368

AIRPLAY ACTION

Radio Orwell

IPSWICH

Andy Archer: SURRENDER — Cheap Trick (Epic EPC 7724)
Keith Rogers: LADY WRITER — Dire Straits (Vertigo 6059
230)

230)
Greg Bance: CONSCIOUS MAN — The Jolly Brothers (Ballistic UP 36915)
Bernard Mulhern: GONE GONE GONE — Johnny Mathis (CBS 7730)
Nigel Rennie: IF I SAID YOU HAD A BEAUTIFUL BODY WOULD YOU HOLD IT AGAINST ME — Bellamy Brothers (Atlantic K 17405)
Patrick Eade: MONEY — The Flying Lizzards (Virgin VS 276)

SAVE ME - Clout (EMI 2953)

BIRDLAND — Weather Report (CBS 7701)
THE LITTLE GIRL IN ME — Judy Cheeks (Ariola ARO 164)
YOU'RE THE ONLY ONE — Dolly Parton (RCA PB 1579)

YOU'RE THE ONLY ONE — Dolly Parton (RCA PB 13/9)
THE BOSS — Diana Ross (Motown TMG 1150)
OOH WHAT A LIFE — Gibson Brothers (Island WIP 6503)
LET GO THE LINE — Max Webster (Capitol CL 16080)
GOING THROUGH THE MOTIONS — Hot Chocolate

(RAK 296) STEADY AS THE RAIN — Stella Parton (Elektra/Asylum K 12363)

ADD ONS
WE DON'T TALK ANY MORE — Cliff Richard (EMI 2975)
SHADOWS IN THE MOONLIGHT — Anne Murray (Capitol CL 16091)
SUMMERTIME — The Romantics (Miracle M11)

OIL — The Yetties (Decca F 13846)
SAIL AWAY — Oakridge Boys (ABC 4258)
RAINBOW CONNECTION — Kermit (CBS 7496)

Piccadilly Radio

MANCHESTER

ADD ONS HARMONY IN MY HEAD — Buzzcocks (United Artists UP

36541)
THE DIARY OF HORACE WIMP — Electric Light

Orchestra (Jet 150)
GONE GONE GONE — Johnny Mathis (CBS 7730)
SAY IT AIN'T SO — Gary Brooker (Chrysalis CHS 2347)

SAD EYES — Robert John (EMI America EA 101) BANG BANG — B.A. Robertson (Asylum K 13152)

Radio Trent

NOTTINGHAM

ADD ONS
THE DIARY OF HORACE WIMP — Electric Light Orchestra (Jet 150)
KISS YOU ALL OVER — Millie Jackson (Spring 2095 091)
BANG BANG — B. A. Robertson (Atlantic K 13152)
GONE GONE GONE — Johnny Mathis (CBS 7730)
WE DON'T TALK ANY MORE — Cliff Richard (EMI 2975)
DUKE OF EARL — Darts (Magnet MAG 147)
MAYBE — Thom Pace (RSO 34)
CALL ME EVERY NIGHT — Jane Aire and The Belvederes

CALL ME EVERY NIGHT - Jane Aire and The Belvederes (Virgin VS 273)

OO EEH BABY — Stonebridge McGuinness (A&M AMS 7455)

MY SHARONA — The Knack (Capitol CL 16087) LADY WRITER — Dire Straits (Vertigo 6059 230) MORNING DANCE — Spyro Gyra (Infinity INSAM I)

BBC Leicester

Mick Smith: THE DIARY OF HORACE WIMP — Electric Light Orchestra (Jet 150)
Lee McCarthy: IS SHE REALLY GOING OUT WITH HIM

— Joe Jackson (A&M AMS 7459)

Alex Lester: DESIRE WIRE — Cindy Bullens (United Artists

UP 36515)

Colin Webb: GIRLS TALK — Dave Edmunds (Swan Song SSK 19418)

ADD ONS

LIGHT MY FIRE — Amii Stewart (Atlantic K 11278) NIGHT OWL — Gerry Rafferty (United Artists UP 36512) BREAKFAST IN AMERICA - Supertramp (A&M AMS

BORN TO BE ALIVE — Patrick Hernandez (Gem 4) GOOD TIMES — Chic (Atlantic K 11310)

Swansea Sound

SWANSEA

Stuart Freeman: BABY IT FEELS SO RIGHT — Peter Shelley (CBS 7475)

John & Bob: STAY WITH ME TILL DAWN — Judie Tzuke

John Sachs: YOU TAKE MY BREATH AWAY — Rex Smith (CBS 7451)
Steve Dewitt: FASTER — George Harrison (Dark Horse K

Travis Baxter: GOING THROUGH THE MOTIONS — Hot

Chocolate (RAK 296)

ADD ONS

BOOGIE DOWN — Real Thing (Pye 7P 109)

YOU REALLY ROCK ME — Nick Gilder (Chrysalis CHS 2332)

CAN'T STAND LOSING YOU — Police (A&M AMS 7384)
MINUTE BY MINUTE — Doobie Brothers (Warner Brothers

THE DIARY OF HORACE WIMP — Electric Light Orchestra (Jet 150)

GONE GONE GONE — Johnny Mathis (CBS 7730)
IS SHE REALLY GOING OUT WITH HIM — Joe Jackson (A&M AMS 7459)

ADD ONS
BAD GIRLS — Donna Summer (Casablanca CAN 155)
MORNING DANCE — Spyro Gyra (Infinity INSAM I)
SHINE SILENTLY — Nils Lofgren (A&M AMS 7455)
I DON'T LIKE MONDAYS — Boomtown Rats (Ensign ENY

THE DIARY OF HORACE WIMP — Electric Light Orchestra (JET 150)

Radio Victory

PORTSMOUTH

ADD ONS
CAN'T GET ENOUGH OF YOUR LOVE — Bell and James (A&M AMS 7457)

I DON'T LIKE MONDAYS — Boomtown Rats (Ensign ENY

30)
SURRENDER — Cheap Trick (Epic EPC 7724) SURKENDER — Cheap TICK (Epic BFC 1724)
LADY WRITER — Dire Straits (Vertigo 6059 230)
FASTER — George Harrison (Dark Horse K 17423)
THERM WARFARE — Heatwave (GTO GT 253)
GET READY — Smokey Robinson (Motown TMG 1152)
HERE COMES THE SUMMER — Undertones (Sire SIR

BBC Scotland

Jimmy Mac: THINKIN' — Steve Forbert (Epic EPC 7491)
Tom Ferrie: LADY WRITER — Dire Straits (Vertigo 6059

Rhythm & News: BIRDLAND — Weather Report (CBS 7701) Nightbeat: FASTER - George Harrison (Dark Horse K 17423)

ADD ONS
IF I HAD YOU — The Korgis (Rialto TREB 103)

BBC Blackburn

HIT PICKS

Jude Bunker: THIS IS YOUR LUCKY DAY — Alan Price (Jet 148)

Nigel Dyson: WON'T SOMEBODY PLAY MY RECORD -Egton Runners (DJM DJS 10920)

Kath Dutton: LADY WRITER — Dire Straits (Vertigo 6059)

Phil Scott: GIRLS GIRLS GIRLS — Kandidate (RAK 295) Trevor Hall: THE BOSS — Diana Ross (Motown TMG 1150) Ken Snowdon: TAKE ME TO THE RIVER — Talking Heads (Sire SIR 4004)

BBC Ulster

ADD ONS HERE COMES THE SUMMER — Undertones (Sire SIR

4022)
GONE GONE GONE — Johnny Mathis (CBS 7730)
SHINE SILENTLY — Nils Lofgren (A&M AMS 7455)
WE DON'T TALK ANY MORE — Cliff Richard (EMI 7455)
THE DIARY OF HORACE WIMP. — Electric Light
Orchestra (Jet 150)

IS SHE REALLY GOING OUT WITH HIM - Joe Jackson (A&M AMS 7459)

Radio 210

Radio Tees

THAMES VALLEY

TEESSIDE

SHADOWS IN THE MOONLIGHT - Anne Murray (Capitol CL 16091)
DUKE OF EARL — Darts (Magnet MAG 147)

UNCHAINED MELODY — George Benson (Warner Brothers

NEW YORK CITY NIGHTS — Leif Garrett (Scotti K 11316) STAY WITH ME TILL DAWN — Judie Tzuke (Rocket XPRES 17)

MORNING DANCE - Spyro Gyra (Infinity INSAM 1)

BBC Medway

PRESENTER PICKS

Brian Faulkner: LIFE IS LIKE A SAMBA — David Benoit (Avi AVIS 103) Don Durbridge: GONE GONE GONE - Johnny Mathis (CBS

John Thurston: LADY WRITER - Dire Straits (Vertigo 2059

Mike Brill: WON'T SOMEBODY PLAY MY RECORD — Egion Runners (DJM DJS 10920)

Dave Brown: GOING THROUGH THE MOTIONS — Hot

Chocolate (RAK 296)
Ian Pearson: QUIETLY AND SOFTLY — Catherine Howe (Ariola ARO 174)

Manx Radio

Su Richardson: JUST CAN'T GET ENOUGH - Bell and James (A&M AMS 7457)

Dave Eager: MAKIN' IT — David Naughton (RSO 32)
Mike Reynolds: WE DON'T TALK ANY MORE — Cliff Richard (EMI 2975)

Andy Mac: YOU TAKE MY BREATH AWAY — Rex Smith (CBS 7451)

Tony Myles: LONG DROP — Pix Pickford (United Artists UP

Stu Lowe: GOING THROUGH THE MOTIONS - Hot Chocolate (RAK 296)

MINUTE BY MINUTE — Doobie Brothers (Warner Brothers

OOH EEH BABY — Stonebridge McGuinness (RCA PB 5163) ANGEL EYES — Abba (Epic EPC 7499) STAY WITH ME TILL DAWN — Judie Tzuke (Rocket XPRES 17) DAVID'S SONG — Vladimir Cosma (Decca FR 13841)

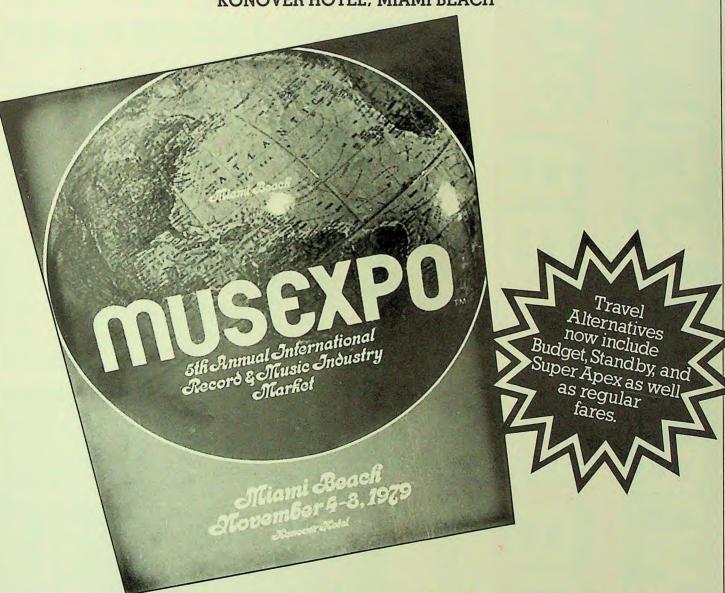
....go for a song

MUSEXPO'79

5th Annual International Record and Music Industry Market

4-8 November 1979

KONOVER HOTEL, MIAMI BEACH



USA Headquarters

MUSEXPO 79 1414 Avenue of the Americas New York N.Y. 10019 USA

Representative UK and Ireland

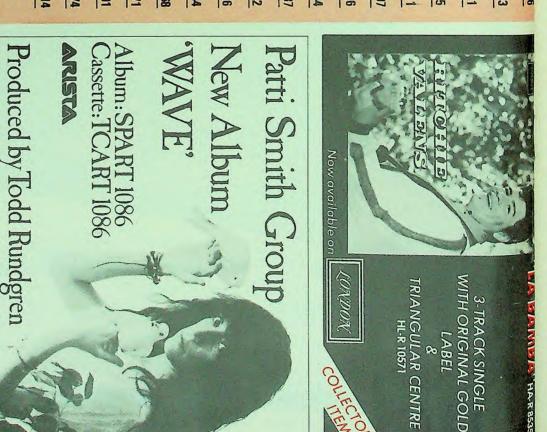
COLIN P HADLEY McKinley Marketing 601 Grand Buildings Trafalgar Square London WC2N 5HN Tel 01-930 0341

Official UK Travel Agent

A.S.A. Travel Limited 4 St. Agnes Well Old Street Underground Station London EC1Y 1BE Tel 01-253 3525

Asylum K 53091	MINGUS Joni Mitchell	J.M.	31	3
CBS 10014	THIS IS IT •	TH Vai	27	33
Elektra K 52148	CANDY 0	CAN	30	32
Mercury 9109 621	GO WEST Village People	¥ G	26	监
O Chrysalis CDL 1222	THE VERY BEST OF LEO SAYER Leo Sayer	듄표	19	3
Casabianca CALD 5007	BAD GIRLS Donna Summer	D _{OI}	25	29
Polydor 2675 179	THE KIDS ARE ALRIGHT The Who	굴표	ಜ	28
Vertigo 9102 032	BLACK ROSE – A ROCK LEGEND Thin Lizzy	물문	29	27
CBS 96004	AT BUDOKAN Bob Dylan	AT Bob	24	26
MEN Ronco RTD 2038	THE WORLD IS FULL OF MARRIED MEN Original Soundtrack	양표	28	25
A&M AMLH 68502	OUTLANDOS D'AMOUR D'ENTRE POlice	OUTL	23	24
Ariola ARLH 5022	•	SKY	12	23
Vertigo 9102 021	DIRE STRAITS Dire Straits	Dire	21	22
Polydor POLH 001	MANIFESTO Roxy Music	ROX:	20	21
Warner Brothers K 56628	RICKIE LEE JONES Rickie Lee Jones W	Rick	18	20
RCA Victor PL 25218	MADE IT THROUGH THE RAIN Gerard Kenny	MADE Gerard	MEM	19
GTO GTTV 038	The Dooleys	The	141	10







CLASSICSCENE

Season of Pomp and Circumstance

"WHEN HENRY Wood began the Proms in 1895 he had about 200 years of music to mine. When he finished, he had about 250 years of music. But we have about 800 years
— the change has been staggering."

That, in the words of Robert Ponsonby, the controller, music, Radio 3, and the man who has overall responsibility for and control himself with the minutiae of Radio 3 and 4's music broadcast. And it is interesting to note that though the Proms are enormously eyecatching, they represent only 85 hours of over 4,000 hours of music Ponsonby's department provides each year.

But Ponsonby is also known to have some scathing views about the record industry. "More than any

Robert Ponsonby: "The whole market is so distorted by gramophone promotional methods. . ."

of the Proms, is the challenge of "The Greatest Music Festival in the World."

For it is not enough to fill the Royal Albert Hall every night for 56 nights, which he reckons he could do easily with an unimpaired diet of top

easily with an unimpaired diet of top names and popular works. "If I did that," he says, the Proms would be dead within five years. What you have to do is to achieve this sort of hairline balance between the great central 20th century masterpieces with what you and your colleagues believe to be the interesting of what is unfamiliar.

"Our essential policy is to push back frontiers, enlarging people's capacity to enjoy new music and early music."

Ponsonby, now aged 52, admits that he is primarily concerned with live concerts, which is why he takes such a close interest in the work of the BBC Symphony Orchestra, the regional orchestras, and the Proms themselves, rather than worrying other event than I have ever experienced in my life, the Proms depend less on swish names and grandiose orchestras and more upon actual programmes, and that delights me, That is how it should

be.
"The whole market is so distorted by gramophone promotional methods, that reputations are created which are grossly inflated in some cases. And it pleases me very much that the real value of what is in the gramophone world, accepted as a minor orchestra, like the Orchestra of St John's, Smith Square, is actually appreciated in the Proms."

Nevertheless, the Proms are

important for the record industry, and, even Mr Ponsonby must admit, the reverse must be true to a certain

Obviously, the appointment of Gennadi Rozhdestvensky to chief conductor of the BBCSO (which took two years of delicate diplomatic negotiations) was a truly creative move by Ponsonby, and will certainly make an impact on record sales in this country — witness HMV's Sibelius series.

But there are so many concerts given by so many performers, and there is such a variety of music, that it is difficult for the record companies to focus any real promotional effort in London.

Even the fact that the concerts are all broadcast on radio, and many receive the important TV and Radio 4 exposure, doesn't help when it comes to making decisions about Prom promotions.

Most of the companies are taking advertising in the programmes in which their artists appear — so HMV is advertising Janet Baker, Paavo Berglund, Simon Rattle, Barenboim, and CBS is advertising in the Mehta, Boulez and Michael Tilson Thomas programmes. This is the typical pattern — and it is matched, in some cases, with window displays in certain places.

But interestingly enough, HMV is

advertising its record of

Sibelius's Kullervo played by the Bournemouth Symphony Orchestra under Berglund in the concert featuring the same work on August 29 — although it is being conducted by Rozhdestvenksy.

But apart from the general interest stimulated by the concerts, the records most likely to benefit (and the easiest to promote) are the more popular but unusual things given

popular but unusual things given rare exposure.

One classic example is Elgar Howarth's entertaining version of Mussorgsky's Pictures at an Exhibition played by the Philip Jones Brass Ensemble (August 20). The disc issued early last year has

directed by Christopher Hogwood with the Christ Church Cathedral with the Christ Church Cathedral Choir, Oxford, and a bevy of "authentic" soloists, including Emma Kirkby, Carolyn Watkinson, Judith Nelson and Martyn Hill. The performance, on September 9, is immediately followed by a Decca recording which should be very interesting indeed.

However, The Edinburgh Festival (Aug 19-Sept 8) is an easier prospect.

(Aug 19-Sept 8) is an easier prospect for the companies. RCA (see separate story) is having a beanfeast with James Galway, tying in personal appearances with numerous displays and other promotional events.

"More than any other event, the Proms depend less on swish names and grandiose orchestras. . ."

been the best selling Argo record ever with 12,000 sales in the UK and Europe, yet there has only been one performance — in the Queen Elizabeth Hall at the time of the launch.

But now the ensemble are playing

the work twice, in the Proms and, five days earlier at the Harrogate Festival in Ripon Cathedral, and restival in Ripon Cathedral, and that gives Decca something to get its teeth into — with interviews, local and possibly national radio play as well as advertising. The Proms also are important in

the way they stimulate recordings themselves. A case in point is the recording of Handel's Messiah performed on authentic instruments by the Academy of Ancient Music,

And Philips is doing much the same. The Netherlands Wind Ensemble are the artists in residence (for one week) and among there other artists are Salvatore Accardo, Janet Baker, Jessye Norman (who will attend a signing session) and the Beaux Arts Trio — who will all benefit from interviews, press/dinner parties and so on.

For the first time, also, Philips is advertising in the general Edinburgh

restival brochure, in addition to its artists' programmes. And Quita Chavez, Philips' Classical press officer, is to spend much of the Festival in Edinburgh.

Such is the activity of the record companies during the two major festivals in this country.

". . .that reputations are created which are grossly inflated in some cases."



July releases in the Nonesuch tradition

supplying the rare, the unusual and the unexplored - music that has too often been sadly neglected.

This Nonesuch release is no exception. It includes the magnificent harpsichord music of Johann Sebastian Bach and three of his sons – and also an album of songs penned by Jerry Leiber and Mike Stoller in the late 1950's and 60's, performed brilliantly by Joan Morris and William Bolcom. From Busoni to the Gershwin brothers, from collected works by Ravel to collected works by seventeenth and eighteenth century composers played on baroque instruments, the Nonesuch label proves repeatedly that eclecticism can go hand in hand with the highest quality.



CLASSICSCENE

Together again — the **LSO** and Marriner

NEVILLE MARRINER was a violinist with the London Symphony Orchestra when he formed the Academy of St Martin-in-the-Fields an act which was to transform his life.

And it is only now, after an enormously prolific career with numerous orchestras, that he has made his first disc as conductor of

Next month, Philips is issuing Bizet's Carmen Suites Nos 1 and 2, coupled with the two suites from L'Arlisienne (9500 566 £5.05), one of three Marriner records coming of three Marinion out in August.

Marriner also conducts Rodrigo's Concierto de Aranjuez, coupled with the Concierto Andaluz played by Pepe Romero and his three brothers Angel, Celedonio and Celin (9500 563 £5.05).

Celin (9500 563 £5.05).

It is exactly the same coupling as the record made by the Romero brothers, again with Pepe playing the Aranjuez Concerto, with the San Antonio Orchestra in the 1960's which is still available (SAL 3677) and selling well. And it seems a bit superfluous to do exactly the same again, despite the added attraction of Marriner and the Academy of St. of Marriner and the Academy of St. Martins. The reviews will decide.

Marriner also conducts Academy in a Beethoven disc (9500

DATES FOR YOUR DIARY:

September 24 to October 18 The Music Week Dealer Tour '79



MARRINER: in the public eye

567 £5.05) containing the 12 Minuets, the 12 German Dances and the 12 Country Dances. These issues are being supported by a campaign entitled The Versatility of Marriner, backed by full advertising in the record press and dealer displays. All this comes at a time when Marriner is of newsworthy interest,

Marriner is of newsworthy interest, as he is shortly to take over the Minnesota Symphony Orchestra which, inevitably, will start recording — though for which company has not yet been decided.

Galway hits the million mark

JAMES GALWAY, the amazing technicolour flautist, will next month celebrate a major milestone — the sales of over one million records and tapes in the United

In fact Songs for Annie, for which he will receive a gold

In fact Songs for Annie, for which he will receive a gold disc (achieved within just eight weeks of release) is now on the point of winning a platinum disc in its own right.

The rise and rise of Galway, charted at every rung by the world's press, has happened in just 3½ years, which in itself is an extraordinary achievement for a classical artist. And RCA, who has much to be grateful to the irrepressible little Irishman for, is making August Galway Month, during which the flautist gives no fewer than six concerts in the space of five days at the Edinburgh Festival, and while there he is being presented with a mint

There is the platinum disc, the gold for Annie, and

another gold for The Magic Flute of James Galway, and The Man With The Golden Flute has won a silver disc. In addition, Showpieces for Flute is now close to going gold.

To mark all this, RCA is releasing another new record—
the third of Baroque music made with the Zagreb Soloists, this time devoted to music by Telemann (RL/RK 25204 £4.99). Side One has the Suite in A minor for flute and strings, and Side 2 the Flute Concertos in G and C

major.

Just for the record, the previous Zagreb Soloists record notched up nearly 100,000 sales between them — with Galway plays Bach 40,000 and Vivaldi's Four Seasons

In addition to advertising in Gramophone, Fugue, Classical Music and Records and Recording, there will be extensive editorial in national newspapers and other magazines.

HMV's Enchantress

A RARE Tchaikovsky opera plus Symphonies Nos 1 and 4 by Sibelius conducted by Gennadi Rozhdestvensky, now chief conductor of the BBC Symphony Orchestra, head HMV's Melodiya records being released next month.

The Enchantress is probably Tchaikovsky's least performed and recorded opera though it does contain some classic Tchaikovskian moments, including the love duet in

Act III.

This version, by a Russian cast conducted by Gennadi Provatorov, fills a hole in the catalogue — the opera has not been available for some years, but it is mainly a collectors' item.

With the onset of the Proms,

Rozhdestvensky will be receiving considerable exposure, so HMV is releasing three discs made when he was conductor of the Moscow Radio Symphony Orchestra

This month Sibelius's Symphonies Nos 3 and 7 are released and is

Edited by NICOLAS SOAMES

followed up by the Symphony No 1 coupled with the 1911 work for strings and percussion Rakastara (ASD 3672 £5.40); and the Symphony No 4 coupled with some more rare Sibelius, Beshazzar's Feast and the Romance in C (ASD 3699 f5 40)

Rozhdestvensky also features on another Melodiya release, conducting Liszt's Tasso, Weber's Turandot Overture, and two Berlioz overtures, Benvenuto Cellini and Le Corsaire.

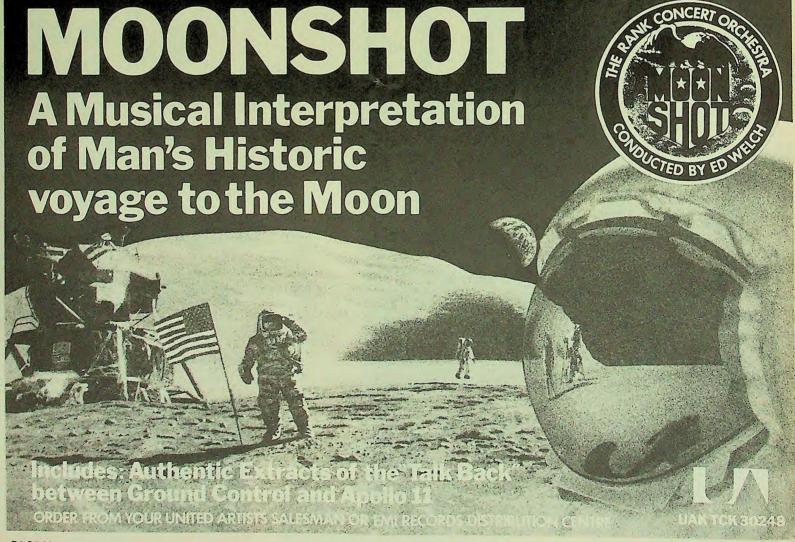
Maestro's mid price pops

SIX POPULAR works by Tchaikovsky, Chopin, Bruch and others are being re-issued by CBS on the mid-price Maestro series — all in performances by

series — all in performances by major artists.

Isaac Stern is the soloist in Bruch's Violin Concert (61933) for instance, Leonard Bernstein conducts Holst's The Planets, Conducts Hoist's The Planets, Barenboim conducts Tchaikovsky's Symphony No 4 (61929) and Euguene Ormandy Saint-Saens's Symphony No 3 (61914)

The records retail at £3.39, and with the latest round of increases taking records well past the £5 mark, it is series like these which will prove immensely popular with the average record purchaser.



WE GROW MIGHTIER BY THE DAY!!!

CARLIN MUSIC ARE PROUD
TO ANNOUNCE THEIR
RENEWED ASSOCIATION
WITH THE
MIGHTY THREE MUSIC GROUP



Kenneth Gamble – Leon Huff – Thom Bell 'You'll never forget our tunes'



Carlin Music Corporation
14 New Burlington St., London WIX 2LR
Tel: 01-734 3251 Telex No. 267488

RELEASES INDEX

ACE, Richard	. S
ALPHONSO Roland	. 1
AVERAGE WHITE BAND	. VV
PARCONS	. 0
DADNIES Cheryl	
BILSBORROW, Marion	.M
DDOWN Glen/Sylford	
Walker	. M
DOVAN AND MICHAEL	. 0
BLINK DOGGER	W
CASINO	. K
CLIEFORD Linda	. U
COLLIER Terri	. 5
CONNELLY, Peggy	. IN
CONTINENTALS	
DANGEROUS GIRLS	. 0
DE SYKES. Stephanie	. 0
DOUBLE EXPOSURE	
DUKAYNE, Kenny	. S
EARTH WIND AND	
FIRE	. A
FAT LARRY'S BAND	. L
FLAME'N' KING/	
Bold Ones	. н
FOREIGNER	. D
GONZALEZ	. A
GRAINER ORCHESTRA, Ron	. vv
GREEN, Peter	٠. ا
HEARTBEAT	. 0
HIATT John	. н
HOT STUFF	. н
JAGS	. 8
JAMES, Jimmy	. N
K.C./Sunshine Band	. 5
KRAMER, Wayne	. 1
1 ATE SHOW	. 1
LINER	. 5

LISTINGS

AFER THAT LOVE HAS GONE, Rock That, EARTH WIND AND FIRE. CBS 7721 (C)
AIN'T NO WAY TO TREAT A LADY, Shakedown, GONZALEZ. Sidewalk SID 108/12 SID 108 (E)
AIN'T NOTHING BUT A HOUSE PARTY, Midnight Girl, NOEL McCALLA. Epic EPC 7486 (C)
BACK OF MY HAND, Double Vision, JAGS. Island WIP 6501 (E)

LONE RANGER
McCALLA, NoelA
McKAY, FreddieP
MARTINELLI, PaulK
MERCER, SandyN
MITCHELL, Brenda B
M.O.D M
MUDD
NASH, JohnnyC
PEACHES AND HERBW
PIECESD
PUNISHMENT OF LUXURYS
REGINEJ
REZILLOS
ROBERTSON, B.A
ROSE BUDH
SHARPE. RockyL
STEVENS, Stu
SUSSEXT
SYMARIPS
TWILLEY, Dwight
U.S. OF A
VAN WARMER, RandyJ
VOYAGERJ
WARD, AnitaM
WARNER, Florence
WARRIORS
WASHINGTON, Geno
WASHINGTON, Grover JnrJ
WATERS, Ruth N
WHITE, BarryS
WHITTAKER, Roger D
DISTRIBUTORS CODE
A - Pve, C - CBS, W - WEA, E - EMI, F
A - 170, 0 - 000, 11 - 1104, L - LIVII, 1

A - Pye, C - CBS, W - WEA, E - EMI, F - Phonodisc, H - H. R. Taylor, L - Lugtons, R - RCA, S - Selecta, X - Clyde Factors, Z - Enterpise, CR - Croole, P - Pinnacle, RT - Rough Trade, SH - Shannon, Q - Charmdale, G - Lightning, SP -

BANG BANG, B Side C Side, B. A. ROBERTSON. Elektra/Asylum K

ROBERTSON. Elektra/Asylum K 13152 (W)

BARNABAS COLLINS. Dub Per 2;
LONE RANGER. Island WIP 6517 (F)
BODY PARTY, Body Party, BRENDA
MITCHELL. Creole CR12 173 (C/CR)
BOTTLE OF GIN, Island In The Sea,
BRYAN AND MICHAEL. Pye 7P 112
(A)

CLOCKIN' IN, Bottoms Up, THE BABOONS, Rialto TREB 106 (S) OSER, Don't Forget, JOHNNY NASH. Epic EPC 7745 (C)

DANCE SO GOOD, Love's Winning Me Over, PIECES. United Artists UP 36540 (E)

DANGEROUS GIRLS, I Don't Want To Eat With The Family, DANGEROUS GIRLS. Dangerous Girls MM 115

DO YOU WANNA GO PARTY? Come To My Island, K.C. AND THE SUNSHINE BAND. TK TKR 7539 (C)

SUNSHINE BAND. TK TKR 7539 (C)
DON'T GIVE IT UP, Another Bad Dream,
LINDA CLIFFORD. RSO 37/12
RSOX 37 (F)
DOUBLE VISION, Lonely Children,
FOREIGNER, Atlantic K 11199 (W)
DROP EVERYTHING AND RUN, Take
The Easy Way Out, MUD. Carrere
CAR 117 (W)
DURHAM TOWN, Morning Has Broken,
ROGER WHITTAKER, Polydor 2059
147 (F)

EFH

EASY TO BE HARD, Good Morning
Starshine, CHERYL BARNES. Victor
PB 1548 (R)

FALLING IN LOVE, All American Female,
FLORENCE WARNER. Chrysalis
CHS 2348 (F)

FUZZ POP, I Lost My Love On A 74,
CONTINENTALS. CBS 7476 (C)
HAVE A CIGAR, Money, ROSE BUD.
Atlantic K 17185 (W)

HO, HAPPY DAY, Ain't Nobody Jivin',
FLAME 'N' KING AND THE BOLD
ONES. Grapevine GRP 123 (R)
HURT SO MUCH, Let Me Be Your
Lover, HOT STUFF. Chrysalis
CHS 2345 (F)

CHS 2345 (F)

AM ON FIRE/T.V./ RUNAWAY, Looking For the Magic/Standing In The Shadow Of Love / Sleeping, DWIGHT TWILLEY, Island WIP 6502

(E)
I CAN'T STAND MY BABY, I Wanna Be
Your Man, THE REZILLOS. Sensible
FAB 1 (Scotia/Bonaparte)
I GOT THE HOTS FOR YA, Ten Percent,
DOUBLE EXPOSURE. Salsoul SSOL
120/12 SSOL 120 (E)
IF1 HEARD YOU CALL MY NAME, One
Red Rose, STU STEVENS. MCA 507
(F)

IN THE SKIES, Proud Pinto, PETER GREEN. PVK PV 24 (C/CR) ISLAND IN THE SUN, Utopian Love, THE WARRIORS. Pye 7P 118 (A)

JE SURVIVRAI, Never Stop Dancing, REGINE. Carrere CAR 121 (W) JUDAS, Ronnie Regrette, VOYAGER. Mountain TOP 46 (F)

JUST THE WAY YOU ARE, Loran's Dance, GROVER WASHINGTON Jnr. Motown TMG 1153 (E) JUST WHEN I NEEDED YOU MOST, Your Light, RANDY VAN WARMER. Island WIP 6516 (E)

KEEP IT UP, She's Gone, PAUL MARTINELLI, EMI International INT 591 (E) KEEP ON RUNNING, In The Midnight Hour, CASINO. Decca F 13848 (S) LOOKING FOR LOVE TONIGHT, We Just Can't Get It Together, FAT LARRY'S BAND. Fantasy FTC 179/12 FTC 179 (E)

LOVE WILL MAKE YOU FAIR IN SCHOOL, A Girl Like You, ROCKY SHARPE. Chiswick CHIS 114 (E)

MN

MAKE BELIEVE LOVERS, Spoiled By Your Love, ANITA WARD. TK TKR 7551 (C) MARCUS GARVEY WORDS, Africa, GLEN BROWN/SYLFORD WALKER

KSV REX 4 (P) M.O.D., M.O.D. 2. M.O.D. Vertigo 6059 233 (F)

233 (F)
MY MONEY, YOUR MONEY, Get Some
Bad Tonight, GENO WASHINGTON.
DJM DJR 18005 (C)
MY MONEY, YOUR MONEY, Get Some
Bad Tonight, GENO WASHINGTON.
DJM DJS 10919 (C)

DJM DJŠ 10919 (C)
MY TONY, Stormy Weather, MARION
BILSBORROW. EMT 2976 (E)
NEVER GONNA BE THE SAME, Start A
New Affair, RUTH WATERS.
Polydor POSP56 (F)
NOTHING IS THE WORD, You Sure
Love Your Rock 'N' Roll, PEGGY
CONNELLY. Contact CON 4 (A)
NOW THAT YOU'RE IN, Work Your

CONNELLY, Contact CON4 (A)
NOW THAT YOU'RE IN, Work Your
Body, SANDY MERCER. H&L 6105
090 (F)
NOW THAT YOU'VE GONE, Girl I Really
Love You, JIMMY JAMES. Pye 7P
116 (A)

OH WHAT A NIGHT, Lady In My Love, Stephanie De Sykes. Ariola ARO 176

ERATOR, Bounce Right Back, HEARTBEAT. Chancery Records CH 42 (HR Taylor) OPERATOR.

PEACE IN THE GARDEN, Rags and Riches/It's Not Right, FREDDIE McKAY, KSV REX 2 (P)
PPPERMINT TWIST/TUTTI FRUTTI, I Saw Your Picture In The Subway, THE LATE SHOW. Decca 13851 (S)
PHOENIX CITY, EI Pussycat, ROLAND ALPHONSO. Island WIP 6514 (E)

RADIO GIRL, Sharon's Got A Drugstore, JOHN HIATT. MCA 502 (E)
SECRETS, Brain Bomb, PUNISHMENT OF LUXURY. United Artists UPJ 36537 (E)
SEPTEMBER WHEN I FIRST MET YOU, Early Years, BARRY WHITE. 20th Century BTC 1045 (A)
SIGN OF THE TIMES, Occasional Rain, TERRI COLLIER. Elektra/Asylum K 12372 (W)
SKINHEAD MOONSTOMP, EI Pussycat/Guns of Navarone, SYMARIP. Maxi/Trojan TMX 4007 (C)

(C) FT SPOT, Danny Done Grow'd Up, KENNY DUKAYNE, Ariola ARO 178

(A)
STRANGE FASCINATION, Window
Pane, LINER. Atlantic K 11336 (W)
SUBSTITUTE, Ghetto Nation, RICHARD
ACE. Blue Inc INC 6 (W)

THE HARDER THEY COME, East Side Girl, WAYNE KRAMER. Radar ADA 41 (W)

THE MAIN EVENT, The Main Event/Fight Instrumental, BARBRA STREISAND. CBS 7714 (C)

TREAT ME KIND, What's The Point? SUSSEX. Genetic/Radar ADA 40 (W)

2–1 (I BET YA), 2–1 (I Bet Ya) Instrumental, U.S. OF A. Island WIP 6504/12 WIP 6504 (E)

WE'VE GOT LOVE, Four's A Traffic

INSTONMENTA, O.S. OF A ISSAIR

(S504/12/WIP 6504/E)

WE'VE GOT LOVE, Four's A Traffic

Jam, PEACHES AND HERB.
Polydor POSP 65 (F)

WHEN LOVE GROWS COLD, Playing It

Cool, RON GRAINER ORCHESTRA.

Casino Classics CC 10 (A)

WHEN WILL YOU BE MINE, Ace Of
Hearts, AVERAGE WHITE BAND.

RCA XB 1096 (R)

WITH ONE BOUND HE WAS FREE,
Mobile Home/Send In The Clones,
BUNK DOGGER. Victor PB 5171 (R)

AMERICAN MANAGERS SEEK MUSICAL ARTISTS FOR U.S. REPRESENTATION

JOHN KOSTICK AND GREG KIMMELMAN GOLDEN LION ENTERTAINMENT CORP

WILL BE AT THE

PORTABELLO HOTEL TEL 01-727 2777 **JULY 13-18 for GREG KIMMELMAN** JULY 18-24 for JOHN KOSTICK

We are looking to further artists' careers with professional management guidance in the U.S. We can offer assistance in the areas of promotion, marketing, tour coordination and obtaining a U.S. recording contract. If unable to contact us at the hotel please direct correspondence to:

> GOLDEN LION ENTERTAINMENT CORP. 120 EAST 56 STREET, SUITE 510, **NEW YORK, NY 10022** Tel No (212) 935 3750

HIGHLAND RECORDING STUDIOS

Twenty four track recording, computer assisted mixdown, Plasma display and Spectra Vue facilities.

Situated on a country estate ten miles from Inverness, the capital of the beautiful Highlands of Scotland, Highland Recording Studio offers musicians, artists and producers the opportunity to get away from the pressures of London to record and relax in a studio complex that offers its clients recording equipment and facilities second to none. There is no charge for accommodation and the only extra charge is for the tape used, no overtime etc. We can also arrange for our clients the best fishing, golfing, shooting, ski-ing, sailing and sightseeing to be found anywhere in the world.

WE ARE PROUD TO BE THE FIRST IN SCOTLAND



GOLLANFIELD, by INVERNESS, SCOTLAND. TELEPHONE (06676) 2304. TELEX 75209.

MARKET PLACE

CLASSIFIED **ADVERTISEMENT RATES**

Effective 13th May, 1978, Music Week Classified Advertisement rates are:

£3.50 per single column centimetre.

Box number charge £1.00, and series discounts will remain

at:-

6 insertions 10% 13 insertions 15%

PLEASE NOTE THAT ALL ADVERTISEMENTS ARE SOLD BY THE SINGLE COLUMN CENTIMETRE (MINIMUM CHARGE £6.00)

The per word rate is discontinued. The copy deadline is Bookings Wednesdays; Artwork Thursday 5pm, one week prior to publication. Advertisements may be submitted as flat artwork or typed copy for typesetting. Payment in full must accompany each advertisement. For further information contact Jane Bartlet, Tel:

London WC2. MUSIC WEEK cannot be held responsible for claims arising out of advertising on the classified pages.

01-836-1522. 40 Long Acre, Covent Garden,

DISCS



RECORD & TAPE WHOLESALERS offer you an efficient and speedy service with the personal touch

as many of our customers would agree!
*TOP 100 LPs

*TV ADVERTISED LPs & TAPES
Distributors of K. Tel Records & Tapes
Full Catalogue Service Next Day Delivery available
NATIONWIDE SERVICE

Order Desk - 03756 3041/2 & 78813 43/45 King Street, Stanford-le-Hope, Essex

JUST IN FROM THE CONTINENT
ALL IN PICTURE COVERS
ONLY 60p EACH (+ VAT) Minimum order 50 pieces, (C.W.O.)
• EAGLES — Hotel California • EVELYN

"CHAMPAGNE" KING — Shame • MOTORS — Forget About You •
ROLLING STONES — Fool To Cry • ROD STEWART — Sailing; Get
Back/The First Cut Is The Deepest • WILD CHERRY — Play That Funky
Music.

Music.
OR SEND S.A.E. FOR LIST OF OVER 2.000 TITLES, SOME FROM AS LOW AS 20p
OLDIES UNLIMITED, DEPARTMENT Y, 612 Stafford Street, St. Georges, TELFORD, Shropshire TF2 9NQ

RECORD AND CASSETTE BROWSERS, STORAGE RACKS ETC.

The major supplier to EMI for past 12 years. Also Boots, Harlequin etc.

Contact Mr H. Lederman on 01-739-8700.

149-151 Hackney Road, London E2

OVERSTOCK BLUES?

Get rid of them in one stroke.

Retailers, wholesalers, manufacturers - Just phone us now and we will clear all your unwanted stocks of records/tapes for cash.

Contact: Harris and Goldring Ltd, Soundrax House, rear 239 Edgware Road, Collindale, London, London NW9 6LU.

Tel: 01-200-7383/01-951-0992

S. GOLD & SONS LIMITED BRITAIN'S NO. 1

Complete manufacturers catalogue in stock at all times. TOP 75 ALBUMS, SINGLES AND TAPES, PLUS ALL TV. PRODUCT.

Our prices — strict trade on LP's and Tapes over £150 value, otherwise 3 per cent handling charge. Singles at strict trade, plus 3 per cent handling charge. Singles at strict trade, plus 3 per cent handling charge. No rounded up figures to disguise inflated prices. Accessories include Card, Polythene & PVC covers, Blank cassettes, Mirrors, Record & Cassette Cases, Mirror badges & up to the minute sew-on patches. We can supply anywhere in the world and extended finance can be arranged for export customers — our service to Northern Ireland Is, without doubt, the finest, and we offer a 24-hour service to the whole of the UK.
We are now firmly established in our custom-built warehouse and would welcome anyone who wishes to call and have a look around. We have been in the business for four years.
REMEMBER THE NAME— YOU'RE GOING TO HEAR IT A LOT

S. GOLD& SONS LIMITED 777/779 High Road, Leytonstone, London E11 4QS

PHONE 01-558 2121/2 24 hour answering service 01-556 2429.

INCREASE YOUR PROFIT MARGINS
WITH OUR RECORD BARGAINS
Imports, Overstocks and Deletions write or phone for list of Special Offers

bullet

PGGOPGS

89 STONE ROAD, STAFFORD. Tel (0785) 40486.

STUDIO IMPORT – EXPORT
9/11 Kensington High St. London W.8 5NP
ATTENTION TO ALL RETAILERS!

FRANCE
Barclay, CBS, Discodisc, Musidisc, RCA, Phonogram, Polydor, Vogue, WEA.
FINLAND
CERMANY
Phonogram, Polydor, We are the sole distributor of EUROPA label.
Dischi Ricordi, Durium, Ri-Fi
For more details phoen 01-937 9801, ten lines, Telex 22861 or write to the above address.

TO PLACE AN ADVERTISEMENT IN MARKET PLACE PHONE DAVE PINNINGTON 01-836 1522

CHEAP! CHEAP! CHEAP! GLOBAL RECORD SALES

BIG. BIG. RECORD BARGAINS

- Always 1000's of Bargains and Deletions
- tions 50 Singles and LP's kept in

- stock

 Best Discounts given
 Fast Efficient service
 Open 58 till darga aweek
 Cash and Carry or Delivery arranged
 Export en quiries welcomed.
 Overstocks hought
 West of the Specialise of Specialise
 Supermarkets and Departmenta
 Supermarkets and Departmenta
- Supermarkets and Departmental Sotres
 * Established for 20 years.
 *Phone, Write or Call, Express Records, 29, Rawson Place, Bradford, Yorkshire Telephone 0274 27845. Telex 517527

E1,000,000 CASH BUDGET-available for unwanted or deleted stereo LP's, 8-tracks and Cassettes. Highest prices paid. No quantity is too large or too small. Phone, telex, write or visit us for a generous cash offer. SCORPIO MUSIC, 2933 River Road, Croydon, PA 19020, U.S.A. Phone: 215-785-1541 or Telex 843366, Recstapes CRDN. THE REAL McCOY!

AGENCY

RECORD &
TAPE EXCHANGE

Record & Tape Exchange, 38 Notting Hill Gate, London W.11. (01-727-3539)

RECORD COMPANY SECRETARIES

are you on our books? MEMO Emp. Agy. 734 5774/5

RECORDING STUDIO



Tel 01-580 3744/Telex 298531/Radiophone 16847/29-30 WindmillSt London W.

ANNOUNCEMENT

COPY DEADLINE

Music Week would like to remind Market Place advertisers that the copy deadline for all classified advertisements is the Wednesday 10 days before issue publication date and that this deadline applies to advertisements that have already had their insertion confirmed.

While it may well be possible to obtain advertising space on the deadline day itself this is not always the case and clients are advised to book as early as possible.



MARKET PLACE

EQUIPMENT

CLEAR P.V.C. RECORD COVERS

Made from 500 gauge seamless tubing, giving maximum strength. Buy direct from the manufacturer at keenest prices, by return delivery. Samples, prices and discounts on application.

CLEAR POLYTHENE RECORD COVERS IN HEAVY DUTY FILM LP size: 1000, £32.50 including VAT and carriage.

Samples of all items available.

PLASTIC SALES (Leicester) LIMITED

10/12 DARTFORD ROAD, LEICESTER, LE2 7PQ.

Tel: 0533 833691

CLEAR PVC RECORD COVERS

Manufactured by ourselves from Raw Material — to film — to covers in 500 gauge seamless PVC film, having nylon-like strength for 7" singles and 12" LP Records.

BUY BULK DIRECTLY & RECEIVE DELIVERIES BY RETURN Phone/write now for Samples/Prices

PANMER LTD Telephone 01.903.6068/9

Fulton Road, Wembley, Middlesex.



DANDA **POLYTHENE RECORD CARRIER BAGS**

PVC ALBUM COVERS

Sizes 7", LP & Double-LP. Also 200 gauge Polythene LP Covers. For SERVICE, QUALITY & VALUE

Contact:
M & G Packaging Ltd., 53
Pavilion Drive, Leigh-on-Sea,
Essex Tel: 0702 712381.

DISPLAY TITLES
BROWSER DIVIDERS
for CLASSIFICATION OF
ARTISTS, COMPOSERS, etc.
Enquiries for samples

HUNT-LEIGH (Showcard & Display) Co., 119 Altenburg Gardens, London SW11 1JQ Tel: 01-223 3315

BLACK RECORD
ADAPTORS

250-£2,25; 500-£4; 1,000 £7: 7"
paper covers (500 min £6.50) 1,000-£11; 7" cardboard covers-100-£3.50; 500-£15; 1,000-£28; F8P + VAT incl. in above price, C.W.O. (C.O.D. extral.) KENNEDYS, "The Glebe", 6 Church Lane, Outwood, Nr. Wakefield WF1 2JT. Tel, Wakefield 822650, Leeds 35604.

BUSINESS

FOR SALE

RECORD SHOP

FOR SALE

Modern, well equipped, well stocked record shop; main west country town – 10 miles Bristol. Low rent, good turnover. Price C15,000 to include all fixtures and fittings. Fully carpeted plus stock at valuation. Please reply to Box No. 644.

All Types and Sizes of Carrier Bags at real CUT prices
SPECIAL OFFER
Full size 14" × 16" for LP Records. Printed to your own specifications on both, sides of the bag.
150 Gauge – £13.50 per 1,000 minimum order 30,000. Stock Records bags always available. Immediate delivery.
Quick delivery. For further details & samples send coupon or telephone.
01-341-0067 or 01-348-2961
DANDA PACKAGING CO. LTD., 8 Priory Road, London N8

Telephone:

SEGREGATE!



With record dividers from "SIGNS FAMILIAR"

month, white, plastic record dividers with smart ultra legible headings plus trade symbols in colour if required) Unbeatable origes. East service. Blug of w Unbeatable prices Fast service. SIGNS FAMILIAR,

Howdale, Downham Market, Norfolk PE38 9AL. Phone: (03663) 2511/4.

BROWSERS

Your total requirement for displaying and storing records and tapes can be satisfied by ringing BPA on

(0703) 37868

Our Agents in Northern Ireland are Symphola Ltd. Contact Bert McCormack on

(0232) 23306

Studio For Sale

BEAT THE TAXMAN

Tax Haven 8 track working studio for sale £20,000. Long lease or could sell percentage of shares to right person. Apply P.O. Box 34, Douglas, Isle of Man.

PRESSING FACILITIES

NO ORDER IS TOO BIG OR TOO SMALL FOR US

We can offer you the following pressing capacities every week:

from 1,000 to 40,000 Albums

from 1,000 to 40,000 Singles

from 1,000 to 500,000 Slimdiscs

LYNTONE RECORDINGS LTD 7 Wedmore St., London N19 01-263 1378

MERCHANDISING

SERVICES

SHOWSHIRTS

Custom printed T-shirts, Sweatshirts, Paper Jackets, Badges Car Stickers & Hats.

Competitive Prices
Any quantity undertaken

659 FULHAM ROAD, LONDON SW6 Telephone: 731-5056 or 731-4986

SHRINK WRAPPING

Specialist record industry, fast, quality service All requirements catered for Phone Steve Sparks on 01-961-2919

NEW

MIRROR BADGES

SHAPED POP 3D BADGES

- . FAST MAIL ORDER SERVICE
- . SAMPLES & LIST ON REQUEST
- BIG FAST SELLING RANGE
 UP TO 4 COLOURS
- . BADGES MADE TO YOUR DESIGN

Pin Badge Co., P.O. Box 22, Banbury (0295) 57321

POSITIONS

RECORD DIVISION

Sales **Opportunities**

RCA Records are seeking three energetic, and highly professional individuals to join their Sales Force. Each person would be responsible for his/her own area, these being:

Berkshire and Surrey Hampshire and West Sussex Kent and East Sussex

Applicants preferably between 21-30 years should have experience of selling fast consumer products; a knowledge of planned selling and merchandising techniques, combined with an enthusiastic attitude to selling and a sense of urgency.

For all three appointments, we offer competitive salaries and terms and conditions associated with a large multi-national organisation. In addition, we provide Company car, and the scope to earn generous commission on achievement of targets.

Please write, giving full details of previous ex-

The Personnel Manager, RCA Records, 1 Bedford Avenue, London W.C.1.

Exciting **Opportunity** Music Publishing

Secretary/P.A. required for the General Manager of Famous Chappell in their West End offices.

The company is a division of the Chappell Group of Companies but is also affiliated with Famous Music Corporation, New York (Paramount Pictures Publishing Company).

The job involves a diversity of work ranging from regular contact with the associated film and TV Companies to liaison with the overseas music publishing houses. Therefore, ability to co-ordinate the activities of a busy office is essential. Applicants aged 23+ must have good secretarial skills, plenty of initiative and be able to take responsibility. responsibility.

Good salary offered plus all the usual benefits of a large organisation. Please write giving details of age, work experience and current salary to:

Miss B. Smith, Personnel Manager, 50 New Bond Street, London, W1. Tel: 478 6922.

W. H. Smith need A Record Buyer

An exciting opportunity has arisen for a record buyer to join the small team who select new products and maintain the basic stock for our range of records and pre-recorded

We are looking for someone with experience of retailing together with sound business sense and the ability to appraise the product, an interest in and knowledge of music is also important.

Your sound educational background to A level standard, including English O level and preferably Mathematics, should be combined with the ability to communicate at all levels.

In return we offer a starting salary of £6,550 per annum in addition to excellent benefits which include four weeks annual holiday, subsidised staff restaurant and after six months 25% discount on most W. H. Smith merchandise, non-contributory pension scheme and season ticket loan. If you are interested write for an application form as

If you are interested write for an application form or telephone Mrs. C. Cranch, Head of Staff Services, W. H. Smith & Son Ltd., Strand House, 10 New Fetter Lane, London EC4 1AD. Telephone 01-353 0277.

Join us at W.H. Smith - where people matter.



SHOPFITTING



NARKET PLACE

POSITIONS

PRODUCT NAGEM

group, are looking for a Product Manager to work on a roster of their leading recording artists in the field of

The 3 main areas of responsibility in this key role in our organisation are:

- Repertoire selection and the co-ordination of our press, promotion and sales activity for selected artists on the roster.
- The creation of marketing plans for new product involving both above and below the line campaigns.
- Agreeing and implementing the appropriate allocation of financial resources needed to achieve sales and profit targets.

We are looking for someone with the ability, skills and personality to achieve our aims and to represent the Company in a difficult trading environment. Candidates must have had front line experience in dealing with major recording artists and their managers.

Attractive salary and benefits and good career prospects await the right person. To apply send details of your past experience to:

Martin Norwood. Personnel Department Phonogram Limited, 129 Park Street, LONDON W1Y 3FA.

phonogram []



ROYALTY ASSISTANT

A&M RECORDS LTD., need an intelligent. enthusiastic person, preferably with Royalty or Accounts experience and accurate typing to work directly for their Royalty and Contracts

Good salary, holiday and benefits.

Apply in writing to:- Ann Newell

A&M Records Ltd. 136/140 New Kings Road

London, S.W.6

Copyright **Assistant**

RCA Records are seeking an intelligent young person to join their Copyright Departments Applicants should be educated to 'A' level stan-Applicants should be educated to 'A' level standard or equivalent and have some previous experience of Copyright or a related area. The position is basically an administrative one, involving contact with other departments within the Company, Publishers and Copyright Owners. We offer a competitive salary together with other Company benefits.

Please write, giving details of previous experience and salary requirements to the Personnel Manager, RCA Records, 1 Bedford Avenue, London W.C.1.

RECORD DIVISION

working



SALES PROMOTION TEAM

Ariola Records are creating the best sales promotion team in the country.

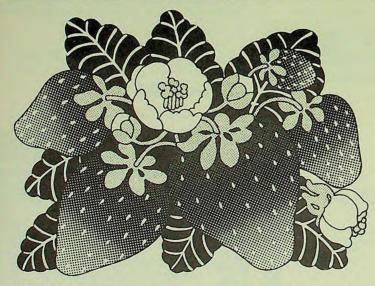
Would you like to join an exciting, rewarding and growing company who believe that this business is above all about artists and music and who get their kicks from helping talent to be successful.

If you do and you are the right person you will receive all the benefits that go with hard work and the commitment required.

Ariola also requires a SALES ADMINISTRATION MANAGER. He must be a practised salesman and be conversant with all aspects of sales force management.

Remuneration via good salary, bonus, company car and excellent fringe benefits.

Please reply with full C.V. to Ray Jenks, Sales Director, Ariola Records, 48 Maddox Street, London, W.1.



SP&S is money in the bank

champagne suppers, or strawberries and cream in January.

In a word SP&S is PROFIT for you. You choose from an unbeatable range of excatalogue LP's, cassettes and 8 tracks. 1.5 million in fact, all major label and covering the total music spectrum.

Your bargain loving customers will be delighted, and so will you with prices that can make more than 50% on gross

If inflation is the watchword - SP&S could be the password. Fancy a helping? Then phone your nearest showroom now!

EUROPES LEADING WHOLESALER OF MAJOR LABEL DELETIONS

Hega House Ullin Street London E14 6PN Tel: 01-987 3812 Telex: 8951427 Glampor House 47 Bengal Street Manchester M4 6AF



PROGRESSIVE Record Company Hammersmith requires responsible,

SECRETARY/P.A

for their Business Affairs Director. Must have accurate S/H typing and a good work knowledge of the legal side of the Record Business.

Salary negotiable.

Please write enclosing current C.V. to

Box No. M.W. 647

MUSIC PUBLISHING

Assistant required for Music Publishers' West End office. Some musical knowledge and interest an advantage, good telephone manner, shorthand and typing essential. Friendly atmosphere and interesting musical contacts. Modern subsidised staff restaurant.

Starting salary £3,250

Apply to Miss Z M Turvey, Novello and Company Limited, Fairfield Road, Borough Green, Sevenoaks, Kent TN15 BDT or telephone Borough Green 883261 for an application form

People spot colour

There's nothing like a spot of colour for drawing your eye straight to an ad. The extra impact of spot colour is out of all

MUSIC WEEK

WHEN REPLYING TO

SECRETARY
required for two busy Record
Company Directors — Good
organising and secretarial skills
essentiall Salary £4,500, Tel:
MEMO Agency on 734 5774/5

ADVERTS

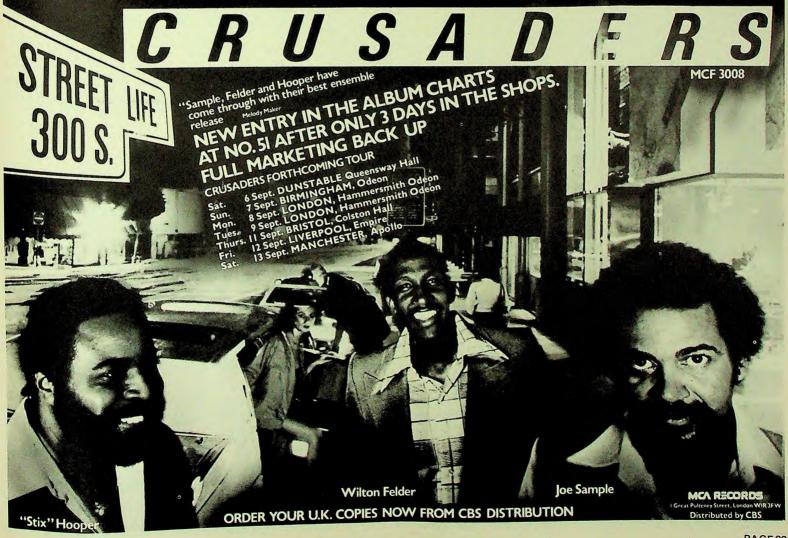
PLEASE

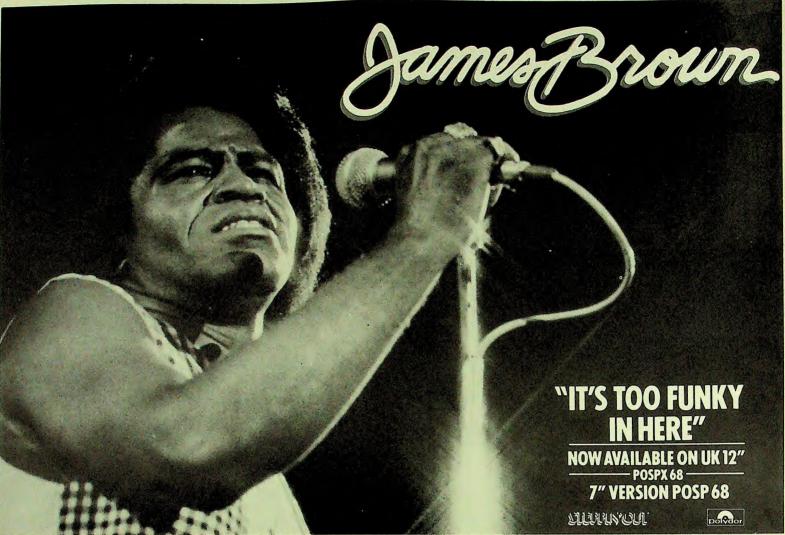
MENTION

MUSIC

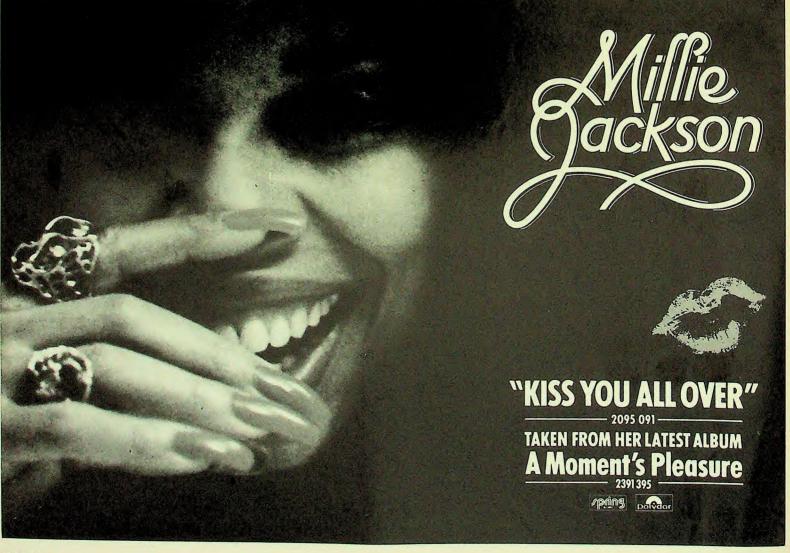
WEEK







Order from Polydor's own distribution company: PolyGram Record Services Ltd (formerly Phonodisc), Clyde Works, Grove Road, Romford, Essex, RM6 4QR. Telephone: 01-590 6044



Label number

CHART FOR PERIOD JULY 2-7

TOP 75 ALBUMS

- NEW ENTRY

- PLATINUM LP
(300,000 units as of Jan 79)

- GOLD LP
(100,000 units as of Jan 79)

= SILVER LP (60,000 units as of Jan '79)

- 1 = RE-ENTRY

This Last Wks.on TITLE/Artist (producer) Week Week Chart		Label number
1 2 7 REPLICAS Tubeway Army (G. Numan)	Beggs	rs Banquet BEGA 7 (W)
2 THE BEST DISCO ALBUM IN THE V		Varner Bros K 58062 (W)
2, DISCOVERY	0	Jet JETLX 500 (C)
A 3 3 LIVE KILLERS		EMI EMSP 330 (E)
Queen (Queen) 5 4 43 PARALLEL LINES Blondie (Mike Chapman)	0	Chrysalis CDL 1192 (F)
6 5 A BRIDGES		Lotus WH 5015 (K)
7 . IAM		CBS 86084 (C)
BREAKFAST IN AMERICA	0	A&M AMLK 63708 (C)
Q 10 5 BACK TO THE EGG		Parlophone PCTC 257 (E)
10 13 8 NIGHT OWL		ed Artists UAK 30238 (E)
11 COMMUNIQUE		Vertigo 9102 031 (F)
12 8 10 VOULEZ VOUS	0	Epic EPC 86086 (C)
12 9 15 LAST THE WHOLE NIGHT LONG	0	Polydor PTD 001 (F)
1/1 17 21 MANILOW MAGIC	•	Arista ARTV 2 (F)
Barry Manilow (Ron Dante/Barry Manilow) 15 16 8 DO IT YOURSELF	•	Stiff SEEZ 14 (E)
16 22 RUST NEVER SLEEPS Neil Young and Crezy Horse (Young)		Reprise K 54105 (W)
17 16 7 LODGER David Bowie (Tony Visconti/David Bowie)	•	RCA BOWLP 1 (R)
18 14 4 THE BEST OF THE DOOLEYS The Dooleys (Ben Findon)		GTO GTTV 038 (C)
19 MADE IT THROUGH THE RAIN Gerard Kenny		RCA Victor PL 25218 (R)
20 18 6 RICKIE LEE JONES Rickie Lee Jones (L. Waronker/R. Titelman)	Wa	ner Brothers K 56628 (W)
21 20 18 MANIFESTO	•	Polydor POLH 001 (F)
22 21 20 DIRE STRAITS Dire Straits (Muff Winwood)	•	Vertigo 9102 021 (F)
73 12 8 SKY	•	Ariola ARLH 5022 (A)
24 23 14 OUTLANDOS D'AMOUR	0	A&M AMLH 68502 (C)
25 28 4 THE WORLD IS FULL OF MARRIE	DMEN	Ronco RTD 2038 (B)
26 24 9 AT BUDOKAN Bob Dylan (D. De Vito)		CBS 96004 (C)
27 29 12 BLACK ROSE — A ROCK LEGEND	•	Vertigo 9102 032 (F)
28 3 4 THE KIDS ARE ALRIGHT		Polydor 2675 179 (F)
The Who (J. Entwistle) 29 25 8 BAD GIRLS Donna Summer (Moroder/Bellotte/Summer/K		Casablanca CALD 5007 (A)
30 19 11 THE VERY BEST OF LEO SAYER	0	Chrysalis CDL 1222 (F)
31 26 11 GO WEST Village People (Jacques Morali/N. Belolo)		Mercury 9109 621 (F)
32 30 3 CANDY O Cars (Roy Thomas Baker)		Elektra K 52148 (W)
33 27 8 THIS IS IT Various	•	CBS 10014 (C)
34 31 2 MINGUS Joni Mitchell (Mitchell/Lewy)		Asylum K 53091 (W)
35 46 20 THE GREAT ROCK AND ROLL SV	VINDLE	Virgin VD 2510 (C)
36 43 55 WAR OF THE WORLDS Jeff Wayne's Musical Version	0	CBS 96000/WOW 100 (C)
37 44 7 IN THE SKIES Peter Green (Peter Vermon-Kell)	Cre	ole 1PVK PVLS 101 (C/CR)
38 32 14 FATE FOR BREAKFAST Art Garfunkel (Louie Shelton)	•	CBS 86082 (C)
The state of the s		

39 36	ek Chart		
33 30	OUT OF THE BLUE 37 Electric Light Orchestra (Jeff Lynne)	O Jet JETDP 400)(C)
40 37	DATOUT OF HELL	pic/Cleveland International EPC 82419	(C),
41 40 3	SPIRITS HAVING FLOWN	O RSO RSBG 00	1 (F)
42 34	THE BILLIE JO SPEARS SING	LES ALBUM United Artists UAK 3023	1 (5)
43 49	Billie Jo Spears (L. Butler) R NEVER MIND THE BOLLOCK		
43 49	Sex Pistols (Chris Thomas/Bill Price)	Virgin V 2084 K.Tel NE 104	
44 45	5 SONGBIRD Ruby Winters (Shulman)	N. College	
= 45 38	10 A MONUMENT TO BRITISH F		
=45 57	4 COOL FOR CATS Squeeze (J. Wood/Squeeze)	A&M AMLH 6850	3(C)
47 35	4 GREATEST HITS Creedance Clearwater Revival (J. Fogat	Fantasy FT 55 rty)	8 (E)
48 50	5 REPEAT WHEN NECESSARY Dave Edmunds (Nick Lowe)	Swansong SSK 5940	9 (W)
49 71	8 RHAPSODIES Rick Wakeman	ABM AMLX 6850	8(C)
50 47	THE BEST OF FARTH WIND	& FIRE VOL. 1 CBS 8328	4 (C)
51 =	STREET LIFE Crusaders	MCA MCF 300	08 (F)
52 48	11 WE ARE FAMILY	Atlantic K 5058	
	Sister Sledge (Bernard Edwards/Nile Re NEW BOOTS AND PANTIES	O com case	_
53 -	lan Dury and The Blockheads SPECTRAL MORNINGS	Charisma CDS 40	_
54 64	Steve Hackett (S, Hackett/J, Acock) THAT SUMMER	Arista SPART 10	
55 63	Various	CBS 8318	
56 ™	34 52ND STREET Billy Joel (Phil Ramone)	Casablanca CALH 20	
57 4	3 DYNASTY Kiss (Vini Poncia)		_
58 39	T'S ALIVE Ramones (T. Eldelyi/E. Stasium)	Sire SRK 260	74 (W)
59 sa	PLASTIC LETTERS Blondie (Richard Gottehrer)	Chrysalis CHR 11	66 (F)
60 67	2 MORNING DANCE Spyro Gyra (Beckstein/Calandra)	Infinity IN	S 2033
61 56	5 LABOUR OF LUST Nick Lowe (Nick Lowe)	Radar RAD 2	21 (W)
62 61	DUTY NOW FOR THE FUTUI	RE Virgin V 21	25 (C)
63 -	, INFLAMMABLE MATERIAL	Rough Trade ROUGH	1 (SP)
64 65	Stiff Little Fingers 27 LIVE AND DANGEROUS	Vertigo 6641 8	_
	COUNTRY LIFE	EMI EMTV	16(E)
65 58	Various RUMOURS	Warner Brothers K 563	44 (W)
66 75	Fleetwood Mac (Fleetwood Mac/Cailla		87 (E)
=67 69	Kate Bush (Andrew Powell) BARBRA STREISAND'S GRI		
=67 41	19 Barbra Streisand (Various)	CBS 100	1000
69 66	PXR 5 Hawkwind (Hawkwind)	Charisma CDS 40)16 (F)
70 70	2 SECRETS Robert Palmer	Island ILPS 9	544 (E
71 42	2 TRIBUTE TO THE MARTYRS Steele Pulse (Karl Pitterson)	S Island ILPS 9	568 (E)
70	THE UNDERTONES	Sire SRK 60	71 (W
12 52		O Wasin V 2	
73 -	TUBULAR BELLS Mike Oldfield (Mike Oldfield)	Virgin V 2	201 (C
	1 Mike Oldfield (Mike Oldfield) 10 BOOGIE BUS Various	Virgin V 20 Polystar 9198	200

TITLE/Artist (producer) Publisher

भूत भूगायात्र्य

ABBA12
ABBA 12 BEE GEES 41 BLONDIE 5.59 BOOGIE BUS 74 BOWIE, David 17 BISSH Kerte 67=
BOOGIE BUS74
BOWIE, David
BUSH, Kate
COSTELLO Flyis 75
COUNTRY LIFE
BUSH, Kate 67 = CARS 32 COSTELLO, Eivis 75 COUNTRY LIFE 65 CREEDANCE CLEARWATER
REVIVAL47
DEVO 62
DIRE STRAITS
CREEDANCE CLEARWATER REVIVAL. 47 CRUSADERS 51 DEVO 62 DIRE STRAITS 11,22 DOOLEYS 18 DURY, lan 15,53 DYLAN, Bob 26 EARTH WIND AND FIRE. 7,50
DURY, lan 15, 53
EARTH WIND AND FIRE 750
ELECTRIC LIGHT
ORCHESTRA
FLEETWOOD MAC 66
GARFUNKEL, Art38
HACKETT Steve
HAWKWIND
ELECTRIC LIGHT CORP. COR
JONES, Rickie Les
KENNY, Gerard
LAST, James
LOWE, Nick
MANILOW, Barry14
MITCHELL Joni 34
MONUMENT TO BRITISH
ROCK45=
PALMER, Robert70
POLICE 24
QUEEN4
RAFFERTY, Gerry10
RAMONES
SAVER Len
SEX PISTOLS
SISTER SLEDGE
SKY
SPYRO GYRA
MONUMENT TO BRITISH ROCK. 45= PALMER. Robert 70 OLDFIELD, Mike 73 POLICE 24 QUEEN 44 RAFFERTY, Gerry 10 RAMONES 58 ROXY MUSIC 21 SAYER. Leo 3 SISTER SLEDGE 54 SISTER SLEDGE 64 SQUEEZE 45 SQUEEZE 45 STEEL PUSE 75
SIEEL PULSE
STREISAND, Barbra
SUMMER, Donna25
FINGERS. 65 STREISAND, Barbra. 65 SUMMER, Donna. 25 SUPERTRAMP. THE BEST DISCO
THE BEST DISCO
THAT SUMMER
THIN LIZZY
THIS IS IT
TUBEWAY ARMY
VILLAGE PEOPLE
WAKEMAN, Rick4
WAYNE, Jeff
WAYNE, Jeff
WAYNE, Jeff
WAYNE, Jeff
THE BEST DISCO ALBUM IN THE WORLD THAT SUMMER. 5. THIN LIZZY 27,6 THIS IS IT 3. TUBEWAY ARMY UNDERTONES. 7. VILLAGE PEOPLE. 3. WAKEMAN, RICK. 4. WAYNE, Jeff 3. WHO. 2. WILLIAMS, John WINTERS, Ruby, 4. THE WORLD IS FULL OF MARRIED MEN. 2.
WAYNE, Jeff 3 WHO 2 WILLIAMS, John WINTERS, Ruby 4 THE WORLD IS FULL OF MARRIED MEN 2 YOUNG, Neil/Crazy Horse 1
WAYNE, Jeff

DISTRIBUTORS CODE. A — Pye, C — CBS, W — WEA, E — EMI, F — Phonodisc, R — RCA, S — Selecta, Z — Enterprise, K — K-Tel, D — Arcade, B — Ronco, M — Multiple Sound, Y — Relay, Q — Chamdale, SP — Spartan.

MW ALBUM CHARTS ARE, COMPILED BY BMRB ON RETURNS FROM 450-CONVENTIONAL RECORD DUTLETS. SALES THROUGH OTHER THAN REGULAR SHOPS AND DEPARTMENTS ARE NOT INDICATED, CHART COVERS LPS RETAILING AT £2.25 AND, UPWARDS.



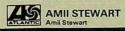
Elektra K52147

OTIS Otis Redding

Atlantic K5056



Warner K56616



Atlantic K50593

Marketed and distributed by WEA Records Ltd P.O. Box 59, Alperton Lane, Wembley, Midds HA0 LFJ Phone 01 998 5829 or order from your WEA salesman





MUSIC

British Market Research Bureau Ltd. 1979, publication rights licensed exclusively to Music Week and broadcasting rights to the BBC. All rights reserved.

755

This Last Wks on TITLE/Artist (producer) Publisher Week Week Chart	Label number
1 10 ARE FRIENDS ELECTRIC Tubeway Army (Beggars Banquet/Andrew Heath) G. N	Beggars Banquet BEG 18 (W)
2 2 7 SILLY GAMES Janet Kay (Arawak Prod.) Copyright Control	
£ 33 4 C'MON EVERYBODY Sex Pistols (Cook/Jones) Burlington	Scope SC 2 (W) Virgin VS 272 (C)
A 21 A GIRLS TALK	
f 512 4 GOOD TIMES	Swan Song SSK 19418 (W)
Chic (B. Edwards/N. Rogers) Warner Brothers	Atlantic K 11310 (W)
7 6 NIGHT OWL	Caribou CRB 7427(C)
Gerry Rafferty IH. Murphy/G. Rafferty) Island/Belfern 8 5 6 LIGHT MY FIRE/137 DISCO HEAVEN	United Artists UP 36512 (E)
Amil Stewart (B. Leng) Rondor/ATV	Atlantic/Hansa K 11278 (W)
Squeeze (Squeeze/John Wood) Rondor/Deptford Song	A&M AMS 7444 (C)
Dooleys (Ben Findon) Blacksheep	GTO GT 249 (C)
L 7 b Ruts (M. Glossop) Virgin	Virgin VS 271 (C)
12 26 4 BREAKFAST IN AMERICA Supertramp (Supertramp/Henderson) Rondor	A&M AMS 7451 (C)
13 25 6 BORN TO BE ALIVE Patrick Hernandez (Jean Van Loo) Evensound/Leosons	Gem/Aquarius GEM 4 (R)
£ 14 17 10 MAYBE Thom Pace (D. Perry) Standard	RSO 34 (F)
15 DON'T LIKE MONDAYS Boomtown Rats (J. Bechirian) Warner Brothers	Ensign ENY 30 (F)
£ 16 14 6 DO ANYTHING YOU WANT TO Thin Lizzy (Tony Visconti/Thin Lizzy) Chappell/Pint	Vertigo LIZZY 4 (F)
£ 17 15 6 GO WEST Village People (J. Morell) Zomba	Mercury 6007 221 (F)
18 11 8 LIVING ON THE FRONT LINE Eddy Grant (E. Grant) Marco	Ice/Ensign ENY 26 (W)
19 38 CAN'T STAND LOSING YOU	A&M AMS 7381 (C)
20 32 3 DEATH DISCO	
21 16 6 SPACE BASS	
f 22 22 3 BAD GIRLS Slick (James/Barry/Rubens) Bocu (Slove) BAD GIRLS Support (Slove) Marcylar/Bata Ballottal Copyri	Fantasy FTC 176 (E) Casablanca CAN 155 (A)
Donna Summer (Glorgio Moroder/Pete Bellotte) Copyri	ight Control
MV SHARONA	Epic EPC 7499 (C)
£ 24 24 Knack (M. Chapman) 80's Music/Small Hill	Capitol CL 16087 (E)
Korgis (Korgis) Heath/Warner Brothers	Rialto TREB 103 (S)
26 42 5 UK Subs (John McCoy/UK Subs) Famous Chappell THE LONE RANGER	Gem GEM 5 (R)
Quantum Jump (P. Hine) Chrysalis	Electric WOT 33 (A) Polydor POSP 59 (F)
£ 28 33 3 PLAYGROUND TWIST Siouxsie & The Banshees (N. Stevenson/M. Stavrou) P.	ure Noise/Chappell
29NEW D.J. David Bowie (D. Bowie/T. Vjsconti) Bewley Brothers/Fi	RCA BOW 3(H) eur/E.G./100mph.
30 23 11 BOOGIE WONDERLAND Earth Wind & Fire/Emotions (Maurice White/AI McKay) Rondor
31 30 5 CHUCK E'S IN LOVE 5 Rickle Lee Jones (Lennie Waronker/Rus Titelman) Eato	n 'Warner Bros K 17390 (W)
32 10 8 RING MY BELL Anita Ward (F. Knight) Island	TK TKR '7543 (C)
£ 33 58 2 STAY WITH ME TILL DAWN Judie Tzuke (J. Punter) Consortway/United Artists	Rocket XPRES 17 (F)
34 20 10 WHO WERE YOU WITH IN THE MOONL	
35 NEW WE DON'T TALK ANYMORE CIIH Richard (B, Weich) ATV	EMI 2975 (E)
- 25 31 10 SUNDAY GIRL	Chrysalis CHS 2320 (F)
27 as WE ARE FAMILY	
Sister Sleage (N. Hodgers/B. Edwards) Warner Brother	
1 30 62 2 The Pretenders (Chris Thomas) Hyndesight/Desert Sor	ngs/ATV Real ARE 9 (W)

This Last Wks.on TITLE/Artist (producer) Publisher Label nur Week Week Chart	mber
39 36 4 MARRIED MEN Bonnie Tyler (Scott/Wolfe) Pendulum/See Shanty/Chappell RCA PB 510	64 (R)
40 18 9 Edwin Starr (Edwin Starr) ATV RCA TC 240	08 (R)
41 29 13 Roxy Music (Roxy Music) E.G. Polydor POSP.	44 (F)
42 DUKE OF EARL' Darts IR, Wood) Tollie Megnet MAG 1	47 (E)
A A LIM A SLICKER FOR YOUR LOVE	35 (F)
1/1 43 3 I'M A SUCKER FOR YOUR LOVE Teena Morie (Rick James) Jobets Motown TMG 11. 1/5 41 3 SINCE I DON'T HAVE YOU	46 (E)
Art Garfunkel (Louie Shelton) Southern CBS 737	
40 45 3 Manfred Mann's Earth Band (Anthony Moore/Manfred Mann) Hit Songs MINUTE BY MINUTE	
L 4/69 2 Doobie Brothers (Ted Templeman) Intersong Warner Brothers K 1741	1 (W)
John Williams (S. Myers) Robbins Cube BUG 8	BO (A)
4911111 Sparks (G. Moroder) Island Virgin VS 2	70 (C)
DULTHT Real Thing (J. P. Illesco/Chris & Eddle Amoo) Open Choice Pye 7P 10	09 (A)
L 31 /3 Billy Paul (P. Terry/F. Smith) Mighty Three/Carlin Philadelphia PIR 74	56 (C)
OZ 39 10 McFadden & Whitehead (J. Faith) Carlin Philadelphia PIR 73	65 (C)
LIMAS MADE FOR LOVIN' VOLL	03 (A)
54 52 4 I WAS MADE FOR LOVIN' YOU Klas (Vini Poncia) EMI MASQUERADE MASQUERADE	52 (A)
9 MASQUERADE Skids (Bill Nelson/J. Leckie) Virgin Virgin VS 20	
56 54 5 LOVE IS THE ANSWER England Dan & John Ford Coley (Kyle Lehning) Warner Brothers DR LOCKYLL & MR FLINK	36 (VV)
57 53 4 DR. JACKYLL & MR. FUNK Jackie McClean (Mitch Farber) Distant Land RCA PB 157	75 (R)
58 TEN ROCK AROUND THE CLOCK Tolox Tolox Tolox Expansion THEME EPOND DEEP HUNTER (CAVATINA)	20 (W)
59 37 13 THEME FROM DEER HUNTER (CAVATINA) Shadows (Shadows) Robbins EMI 29	339 (E)
600111 OOH WHAT A LIFE Gibson Brothers (D. Vas Garde) Blue Mountain Island WIP 65	03 (E)
O Spyro Gyra (Beckenstein/Calandra) Harlem/Cross-Eyed Bear Inifinity INF 1	111 (E)
62 47 3 STARS Sylvester (H. Fuquel Sylvester) Carlin Fantasy FTC1	177 (E)
63 HERE COMES THE SUMMER Understones (J. Bechirian) Warner Brothers Sire SIR 402	22 (W)
64 THE BOSS Diana Ross (Ashford/Simpson).Warner Brothers Motown TMG 11	150 (E)
65 NEW BIIIIe Jo Spears (L. Butter) ATV United Artists UP 6	301 (E)
66 51 4 NO CLASS Motorhead (J. Miller) Motorhead (Leo Songs Bronze BRO	78 (E)
67 HARMONY IN MY HEAD Buzzcocks (M. Rushent) Virgin United Artists UP 365	541 (E)
68 49 10 Electric Light Orchestra (J. Lynne) Jet O	44 (C)
69 54 2 OO-EEH BABY Stonebridge McGulnness (M. Moran) Heath Levy RCA PB 516	63 (R)
70 63 2 LOVE OF MY LIFE Queen (Queen) B. Feldman/Trident EMI 29	59 (E)
	50 (C)
72 50 6 DANCE WITH YOU Carrie Lucas (D. Griffey) Chappell Solar FB 148	82 (R)
73 44 5 OLD SIAM SIR Wings (McCartney/Thomas) McCartney/ATV Parlophone R 603	26 (E)
74 Deckies (Hewiet/Lee/Mankey) Essex A&M AMS 736	68 (C)
75 67 6 DRIVER'S SEAT Sniff & The Tears (Luigi Selvoni) Rockin' Music Chiswick CHIS 1	05 (E)

A Z (TOP WRITERS)
Ain't No Stoppin' Us Now
(Whitehead/McFadden/
Cohen). A.Z(TOP WRITERS)
A.In't No Stoppin' Us Now
(Whitehead/McFadden/
Cohen). 52
Angel Eyes
(Andersson/Ulvaeus) 23
Are Friends Electric (Muman) 1
Badyon Burning
(Owen/Jennings/Fox/
Ruffy). 11
Bad Girls (Summer/Sudano/
Hokenson/Esposito). 22
Best The Clock
(Ron & Russel Maei). 49
Boogle Down
(Chris & Eddia Amoo). 50
Boogle Wonderland (John Lind)
Alles Willis). 30
Bor To Bo Alivo
Boogle Wonderland (John Lind)
Alles Willis). 30
Bor To Bo Alivo
Breakfast in America
(R. Davies/R. Hodgson). 12
Breakfast in America
(R. Davies/R. Hodgson). 12
Breakfast in America
(R. Davies/R. Hodgson). 12
Breakfast in S. Myers). 48
Chuck E's In Love
(R. Lee Jones). 31
C'mon Everybody
(Capehart/Cochran). 3
Dance Away (Ferry). 41
Dance With Me (Garder). 72
Death Disco (Public Image Ltd) 20
D. J. (D. Bowiel B. End)
G. Alomar). 29
Do Anything You Want To
(P. Lynott). 15
Don't Kill It Carol
(Mike Heron). 46
Don't Like Mondays
(Geldof). 57
Usko Of Earl
(E. Dixon). 42
Get Another Love
(E. Donavel). 57
Ukronilis In Frunk
(Sheppard/Farber). 57
Duko Of Earl
(E. Dixon). 42
Get Another Love
(E. Donavel). 53
Giris Talk E. Costello). 44
Gold (J. Steward) My Perry My Hermany In My Head (B. EdwardsiN, Rogers) 5 Go West (Morali/Belolo/Willis) 17 H.A.P.P.Y. Redio (E. Staff) 40 Harmony in My Head (Diggle) 57 Here Comes The Summer (J. O'Nes) 52 Here Comes The Summer (J. O'Nes) 62 Hr Hed You (A Davis) 25 Hr Sucker For Your Love Harmony in My Head (Diggle) 63 Hr Hed You (A Davis) 75 Hr Sucker For Your Love Harmony 64 Kid (C. Hinde) 7 Lovin 54 Kid (C. Hinde) 7 Lovin 54 Kid (C. Hinde) 7 Lovin 55 Lady Lynde (D. Fekaris/F. Perren) 65 Lady Lynde (D. Fekaris/F. Perren) 65 Lady Lynde (A. Jardine/R. Altbach) 6 Light My Fire/137 (The Doors/B. Leng/S. May) 8 Living On The Front Line (E. Grant) 18 Love Is The Answer (T. Rundgren) 56 Love Of My Life (F. Mercury) 70 Married Man (Bugatti/Musker) 39 Masquerade (Jobson/Adamson) 55 Maybe (T. Pace) 14 Minute By (Difford/Tiproox)
Wanted
(Findon/Myers/Puzey). 10
We Are Family
(Rodgers/Edwards). 37
We Don't Talk Anymore
(Tamey). 35
Who Were You With In The
Moonlight (Courtney). 34 Top 75 compiled for Music Week and BBC based upon 250 from a panel of 450 conventional record outlets by the British Market Research Bureau Ltd.



Order from Polydor's own distribution company: PolyGram Record Services Ltd (formerly Phonodisc), Clyde Works, Grove Road, Romford, Essex, RM6 4QR. Telephone: 01-590 6044

PASSION L A S

FICS 002

album three imaginary boys FIX 001

K. 4 X. L. S



New Single

WHEN WILLYOU **BE MINE**

12" REMIXED VERSION XC 1096 ALSO ON 7" XB 1096



LIMITED EDITIONS IN FULL COLOUR BAG PRESSED ON CLEAR VINYL Latest Album Available



RCA



Dear Mr. Record Dealer,

You are invited to attend the Music Week Record Dealer Tour in your area. Music Week's second national exhibition tour will be calling in on you on the following days.

Monday 24 September BRISTOL Holiday Inn Wednesday 26 September BRIGHTON Metropole Conference Centre

Wednesday 3 October NEWCASTLE Centre Hotel Thursday 4 October GLASGOW Albany Hotel

Monday 8 October LEEDS Queens Hotel Wednesday 10 October MANCHESTER The Forum Thursday 11 October LIVERPOOL Adelphi Hotel

Monday 15 October BIRMINGHAM Albany Hotel Wed/Thurs 17/18 October LONDON Kensington Town Hall

To make sure of your personal invitation for you, your guest and your staff, fill out the coupon now Avril Barrow, Promotion Manager, Music Week, 40 Long Acre, London, W.C.2.

Address

Please state venue you will attend

I will require _

PERFORMANCE

Sylvester: The Venue

SYLVESTER'S GIG at The Venue was a comparatively low-key post-script to his much-praised Hammersmith Odeon shows. It was also his last British show for many months which resulted in more hair Todd Academy.

Image is essential in any assessment of Sylvester — for the

assessment of Sylvester — for the occasion he wore an outrageous lurex tunic and black leather-look pants tucked into high-heel boots. He swung onto stage between two hefty soul sisters, Two Tons Of Fun, and almost resembled Tina Turner, with big biceps.

He sounds, not unkindly, the same: loud, torrid, capable of fearful feeling. Soulful testaments from the old chapel school though the context is pure disco, as typified by his biggest hit (and the title track of his current TV-promoted album on Fantasy), You Make Me Feel Mighty Real.

The album also provides the axis for his act, a mixture of hot gospel and high decibel disco. It yields two recent hit singles, Dance (Disco Heat) and a heart-pounding version of the Shirley Bassey oldie, I (Who Have Nothing).

All share the same ingredients All share the same ingredients —
potent percussion, peppered by
those fashionable phased bird
sounds that would make Percy
Edwards a disco king in the event of a power failure.

It certainly brought a large proportion of the audience to the front of the stage, though the sight of balding boppers pogoing to disco funk is a somewhat incongruous one. Still as long as Sylvester can have that effect his success would be

HARVEYLEE

Award Winners: **Dominion**

AT LONG last a substantial touch of the contemporary US-country music scene has been allowed to surface in Britain. Billed as Award Surface in Britain. Billed as Award Winners, this imaginative, over-running four hour packaging of the top-rated Roy Clark, Oak Ridge Boys and Barbara Mandrell — together with a guest appearance from legendary country blues/jazz man Clarence "Gatemouth" Brown and the more traditional Long Long and the more traditional Jana Jae, Buck Trent and Jimmy Henley provided exceptional entertainment as well as an insight into what current day country is

into what current day country is really all about.
Sadly, this one-off British show (part of a European tour staged by Tulsa's Jim Halsey and MCA Records and, here, promoted by Derek Block) failed to attract the audience it well deserved and once again indicated the media's virtual rope-exploitation of the music

again indicated the media's virtual non-exploitation of the music.
Contemporary country has a substantial following in US pop, rock and cabaret circles as is well indicated by the highly versatile Roy Clark, an entertainer who reputedly books out for \$40,000 per night in the US. Kicking off his set with a number of guitar instrumentals and renditions of hit titles like Yesterday When I Was Young and Ghost Riders In The Sky, Clark then showed off his prowess as a fiddle player when accompanying the snowed off his prowess as a fiddle player when accompanying the amazing 15-year old banjoist Jimmy Henley and, at the same time, displayed a series of very funny adlibs. Then, in conclusion, jammed with "Gatemouth" Brown on a couple of jazz titles drawn from the displayers album release. duo's current album release, Makin' Music.

Boys — together with their equally awarded four piece Oak Ridge Band — impressed instantly with their sheer professionalism and stage technique. Verging on the boundaries of rock 'n' roll this former gospel quartet now rates as former gospel quartet now rates as the hottest country group in the US and perfectly blend their fine harmonies with an excitingly visual stage routine. The routines were highlighted in a powerful version of the Amazing Rhythm Aces' Dancing The Night Away and the Oaks' gospel finale where singers and band interweaved themselves amidst smoke screens drifting in from the stage sides and footlights.

Also cutting across the boundaries of music was Barbara Mandrell, whose material has often been borrowed from soul sources. The most recent, If Loving You Is Wrong, has put her into the US Top 30 pop charts and fitted well into a

30 pop charts and fitted well into a programme that included up-tempo numbers such as Sleeping Single In A Double Bed and Britain's own

Clarence "Gatemouth" Brown, in his own set early in the evening, provided a neat contrast with an excursion into blues and country territories while banjoist Buck Trent and fiddle lady Jana Jae kept the traditionalists happy. But the real stars were Clark, the Oaks and Mandrell and let's hope, now that the ball's rolling, the exploitation continues. All possess the capabilities for commercial success of this side of the Atlantic.

TONY BYWORTH

The Clash: Rainbow

AFTER SIX months off the road, The Clash made a triumphant come back at the second of the Rainbow's Rock Against Racism benefits for the 'Southall Kids.'

The band have always fitted that

'Militant Entertainment' slogan used by RAR — the music is raw, aggressive, fast and driving rock. And at the Rainbow they rocked through some of their best numbers. Clash City Rockers, London's Burning, Guns On The Roof, Stay Free, Tommy Gun and the new single, I Fought The Law.

single, I Fought The Law.

Material was drawn mainly from
the second album, with Joe
Strummer singing with same power
and feeling as he did when the first
LP was released. He proved wrong
the critics who said the Clash had
'sold out'. Despite that, some
numbers went down a storm and numbers went down a storm and some were met with a tepid reaction. But, song by song, the gig was a reminder of how many classics the Clash have produced just by counting the numbers they left out. The hooks are strong, the choruses stronger — the single I Fought The Law is indicative of that, much harder than on record tonight, with Topper Headon's drumming crashing yet tight.

He has a lot to do with the Clash

He has a lot to do with the Clash sound. Because he gives the rest of the band the freedom to move, yet still comes in on time. Strummer, as normal, lets him guitar hang a lot of normal, lets him guitar hang a lot of the time, simply using it to give more thrust to the rhythms — so the bass/drum is vital. And he miraculously manages to strike the right chord despite screaming guitar work from Mick Jones, resplendent in his baggy red suit, taking time to run across the stage when he wasn't standing, legs apart, head slightly dropped like a new-wave Elvis Presley.

dropped nke a
Presley.

They featured new numbers too
— but like the lyrics, the titles were
impossible to make out. But it
doesn't look as if The Clash will be
changing much in the near future.
Progressing, but not changing.

SIMON HILLS

Chas and Dave: The Venue

CONSIDERING CHAS and Dave consists solely of Chas and Dave, with more than a little help from Mick Burt on drums, they still managed to enrapture a full house at The Venue for two hours non-stop, including encores.

Needless to say, Gertcha was called for and repeated three times, much to everyone's delight. In fact, after their third number the tables gradually deserted and the front of the stage was a seething mass of pogoers which tended to make one dizzy when looking at

Despite the mediocre lighting and sound, which was difficult to hear at times, numbers that came over well were Massage Parlour, Rabbits, Boogie Woogie, Lunatic Asylum and yet again, Gertcha.

and yet again, Gertcha.

They call their music 'rockney' and have a current album with that title, plus a new LP scheduled for later this month called Don't Give A Monkeys. With artists like Jerry Lee Lewis, Albert Lee and Labi Siffre recording their material, the respect Chas and Dave have already gained is enough to make anyone who does not yet possess their album go out and buy it. They are well worth a listen.

IUDY WILLANS

Gene Watson: Travellers' Rest

THE BRITISH country music clubs have played host to an ever increasing amount of US country music entertainers during recent years — but no tour could be more successful than the current Gene Watson round of gigs.

Watson states that he can't sing it any other way than country. It's true

— and the British audiences love — and the British addiences love him for it, collecting full houses wherever he's appeared during the past couple of weeks. At the 7-11 Club, in Kenton's Traveller's Rest, the venues attracted an audience of

over 400. Backed over 400.

Backed excellently by the Northern-based band Southbound, Watson's performance rested almost entirely with the chart hits collected entirely with the chart hits collected during the past handful of years. With titles like Love In The Hot Afternoon, Where Love Begins and One Sided Conversation (With A Narrow Minded Wall), the Texasbased artist conveyed the art of real country singing, a genre that appears four discovering in this age of fast disappearing in this age of contemporary crossover workings.

The audience loved every moment of Watson's 50 minute set and, brought him back for two wildly enthusiastic encores. Now, with Capital Records' promotion, the next move is for Gene Watson to return for a major theatrical tour, It's the logical move: after all Watson, in common with Moe Bandy on CBS, is the first major U.S. country name to make a winning impression on local audiences in a long, long while.

TONY BYWORTH

GOSSIP RUMOUR SCANDAL... . . the lighter side of the music business. Read it in Dooley's Diary. Inside back page. Every

DOOLEY'S DIARY

GOOD TO see the MTA's Record Retailers' Committee baring its teeth at last in organising a retailers' protest meeting (see Page One) over current trading difficulties, but it will need more than huffing and puffing to move the record company bosses whose hearts are ruled by balance sheet bottom lines Last week's press conference to announce EMI/Paramount deal a lack-lustre affair with Lord Delfont ill-briefed on Paramount's Famous Music catalogue assets and even suggesting that "we might go back to the waltz or the big bands" in search for a new money-spinning sound After a routine medical check-up last week BPI director general John Deacon went straight on to meeting with Musicians' Union negotiators to discuss their claim for 40 per cent increase and took with him his X-rays "to prove I do

AFTER THE news of EMI's sell-out, Decca hastily had badges made bearing slogan, The Great British Record Company, for its annual sales conference Selecta again denied its distributed labels the benefit of trade press coverage Selecta general manager John Roberts visibly moved when his salesmen presented him with surprise gold disc "in appreciation of all his efforts" Decca won the cricket match against Selecta and social highlight of the conference was a Medieval banquet at Warwick Castle.

RADIO LUXEMBOURG'S annual Music Industry Promotion Awards a fun-filled occasion with awards going to Garry Farrow (Chinnichap), Diana Warren (Ariola), Howlin' Promotions as best independent promo company, CBS for Earth Wind and Fire campaign, Roger Bowman (Epic) as best newcomer and Robin Cass (Heath Levy) as music publisher promotion person
Maurice Oberstein's dog Charlie gained yet more notoriety as personality of the year and MW's Nigel Hunter won a radio ("first time I've ever won anything in my life") and generously later gave it back to be auctioned for Music Therapy Cabaret performers Minge and Packet cloaked identities of former EMI and Polydor promo man Johnny Evans and record producer Bill Landis.

WAS IT something we said? - First we decide to catch Morgana WAS It something we said? — First we decide to catch Morgana King at Country Cousins and she immediately pulls out and flies back to the States, then we write Dooley line last week anticipating John Stewart gig at the Venue and next day he cancels due to illness Gas Song's Ray Williams has wed Caroline de Merrick Baby daughter Nicole Marie to Roger St Pierre and wife Lesley Music Week cricket team through to finals of the NABS six-a-side tournament qualifying by being the highest scoring losers in first round. the highest scoring losers in first round.



Vol. 74

The world's biggest selling regularly released album from pickwick

Now with 16 fabulous tracks

