ORDS:TAPE:RETAILING:MARKETING:RADIO & TV:STUDIOS:PUBL

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Jet launches dealer talks

aimed at bringing wholesalers and dealers together has been organised by Jet Records for April 27, 28 and 29.

April 27, 28 and 29.

The conference will take place at the Piccadilly Hotel, London, and delegates will include UK and American retailers and wholesalers, leading CBS European licensees, sales personnel from CBS Records UK as well as all Jet UK staff.

Jet managing director, Ronnie Fowler says: "In the past, record company conferences have been mainly concerned with mainly concerned with presenting product internally. However, Jet feels that the dealers are one of the most important links in the record industry." industry.

Included in the programme will be an exclusive preview of tracks from the forthcoming E.L.O. album.

CBS reshuffles the top as **Stollman leaves for CRI**

THE SERIES of executive level promotions at CBS, signalled as long as six months ago when International A and R gained Malcolm Jones as successor-designate to

Peter Robinson, is now official and effective.

At the head of the ladder, Norman Stollman, who has been senior director of CBS UK for three years, is leaving to return to New York. He will take up a senior position,

directly responsible to CRI president Richard Asher.

CBS UK chairman Maurice Oberstein comments:
"Losing Norman Stollman is a sort of thing which happens in every company at times, but he is going to take up a very senior appointment. I feel very lucky to have had within the company here the sort of people that make it possible to promote from within. Although that is not a matter of policy (David Betteridge was a major addition to the company, brought in from outside), I am fortunate in having Tony Woollcott and Peter Robinson on the board so that they can move forward in their careers."

Woollcott, marketing director for the past three years,

moves to fill Stollman's senior directorship. He reports to MD Betteridge; he has responsibility for commercial

activities through commercial director Jack Florey, for publishing through April Music MD Len Beadle, for CBS Ireland through Eire GM David Duke, and for operations through operations manager John Begg. Woollcott will join Oberstein and Betteridge in the general management of the company, and will deputise for the latter in his absence. He will assume his new responsibilities fully on June 18, when Stollman leaves for New York.

June 18, when Stollman leaves for New York.

Assuming full responsibility as marketing director from May 1 is former head of International A and R, Peter Robinson. He will oversee the total marketing operation through the existing team of managers and staff. He has headed International A and R for the past 30 months, and is now officially succeeded by Malcolm Jones. Both Robinson and Jones will report directly to Betteridge.

Oberstein denies recurrent speculation in the industry that CBS is aiming for an EMI-type split of the CBS and Epic operations. The promotions are part of a process "which is really going on all the time," he says. There will be other promotions announced soon, he adds, but not at the high level of these executive appointments.

Chart action

LOW SALES in the top five

LOW SALES in the top five where Gloria Gaynor hangs on to the number one spot. Squeeze (16 to 6), Dire Straits (18 to 8) and Art Garfunkel (19 to 3) moving well and recording good sales in the Top 20. Seven new entries headed by Sex Pistols' Silly Thing/Who Killed Bambi (24), Valley Of The Dolls by Generation X (40), Wings' Goodnight Tonight (43) and The Members' Offshore Banking Business (44).

EMI/BBC in publishing pact

BBC ENTERPRISES and EMI Music Publishing have joined forces to form a new venture to be known as BBC Music. A move into publishing by the BBC has been mooted for some years and the deal has come about after what EMI Music managing director, Ron White, describes as "the longest negotiations I can remember". Under the agreement, commissioned compositions secured

commissioned compositions secured by the BBC will, for the first five years, be licensed to EMI. Thereafter, EMI will be able to exploit the material for a further period of 10 years during which EMI will administer exclusively throughout the world on behalf of the BBC

the BBC.

The deal seems to lack some teeth, though, as both parties are at pains to point out that no pressure will be placed on composers to assign their copyrights to BBC Music. TV and radio producers commissioning music will continue to exercise editorial freedom in the choice of composer but it is hoped that, as the success of the BBC/EMI venture becomes apparent, composers will be attracted to signing with BBC Music. Music.

BBC Music came into effect from

BBC Music came into effect from April 1 with the operation administered at EMI by the Standard and Middle Of The Road department, headed by director Kay O'Dwyer, and Harold Franz as liaison manager. At the BBC the deal will be administered by Alan Bilyard who will retain his responsibilities as head of BBC Records.

Israel celebrates Euro double

From RODNEY BURBECK

JERUSALEM: There was a distinct feeling of deja-vu here in the early hours of Sunday morning as celebrations for Israel's Eurovision "double" went on long after the sun had risen over the Wailing Wall. With Hallelujah, Israel had not only With Hallelujah, Israel had not only won for the second year running, but it was achieved by the same business team behind last year's success — Litraton Records MD David Fuchs and Tel Aviv-based manager/producer Shlomo Zach. And, to cap the coincidences, Polydor International had again picked up the record for worldwide release with English language copies immediately available in the UK

release with English language copies immediately available in the UK (Polydor 2001 870) and French, Dutch and German versions prepared. The song, written by Shimrit Orr and Kobi Oskrat, is published by Gogli Music through Intersong internationally.

Ironically, it was the song's second attempt to be a Eurovision winner — last year (performed by a different group) it did not get past Israel's own domestic jury. And Milk and Honey's lead singer Gali Atari admitted quite candidly that the group had only been put together the group had only been put together to perform the song.

But David Fuchs told me that

although Gali and the three boys in the group will continue their separate careers, they have signed a



JERUSALEM: Celebratory kisses for Eurovision winning Milk and Honey lead singer Gali Atari from Polydor UK promotion executive John Howson (left) and Israel's Litraton Records MD David Fuchs. (MW exclusive photo).

contract to stay together as Milk and Honey for at least two years.

Unlike last year's winner, A-Ba-Ni-Bi, Hallelujah was generally regarded as a popular win, though few thought Israel really had a chance of the double. Greece had emerged as favourite among Eurovision delegates here, while the French entry was thought to be the best song and vocal performance —

not always a recipe for success in this

not always a recipe for success in this contest. Undoubtedly, the emotional appeal of the Israeli song, coinciding with the peace treaty signing, helped sway the juries.

Milk and Honey fly into London today (Wednesday) for a live Top of the Pops spot and the Val Doonican Show on Saturday — both bookings made directly between BBC-1 controller Bill Cotton and Polydor UK promotion executive John Howson here in Jerusalem shortly after the contest. after the contest.

• All the scores: Israel 125; Spain 116; France 106; Germany 86; Ireland 80; Denmark 76; UK 73; Greece 69; Portugal 68; Switzerland 60; Norway 57; Netherlands 51; Luxembourg 44; Finland 38; Italy 27; Monaco 12; Sweden 8, and Austria 5

American addition

BUSY MUSIC executives, as well as aware dealers, will welcome a new BUSY MUSIC executives, as well as aware dealers, will welcome a new Music Week column this week — American Commentary, reflecting news, trends and opinions from the American music industry. The column is contributed by Music Week's own New York correspondent, respected music business writer IRA MAYER — a former assistant editor of Record World and contributor to Village Voice, and currently rock music correspondent to the New York Daily Post. Watch out for Mayer's regular and the lifest contribution this week on page 14. reports in Music Week and read his first contribution this week on page 14.

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LETTERS

K-tel sets the record straight

WITH REFERENCE to your disco article (MW March 24) concerning segued albums, I would like to "set the record straight" and advise you that Disco Inferno (K-tel NE 1043) must surely qualify as the first ever TV-promoted continuous wive album, Another first must mix album. Another first must be the use of a voice decoder on the voice over track of the commercial to give more impact to the product identity.

to the product identity.

It would appear, judging from initial reaction, that the quality of the repertoire together with the disco mix and the decoder is working. Pre-release orders achieved gold status with platinum expected shortly. Alam S. Longe marketing manager. S. Jones, marketing manager, music, K-tel, Western Avenue, London W3.

MUSEXPO—following the sponsorship code

IN REFERENCE to a statement made in the MPA bulletin dated March 2 referring to editorial your publication carried as having "misled" your readers regarding BOTB sponsorship procedures for publication carried as having "mi MUSEXPO; the facts are as follows:

The MPA, in particular Mr Josephson, is evidently still not aware that it is permissible to have both a joint venture support programme as well as an outward mission scheme available in the same year from the UK. This has been verified by my meeting with the responsible BOTB official in

This year joint venture support will not be available from the UK for MUSEXPO participants. Quite simply, the MPA did not apply in time for a BOTB decision. BOTB's joint venture budgets are now fully committed for this year. Mr Josephson informed me that

he did not apply for joint venture support in 1979 for the following reasons: (1) that both programmes are not permissible simultaneously

in any one year, (2) he felt chances were not good for BOTB approval of joint venture support, and (3) were not good for BOTB approval of joint venture support, and (3) even if both programmes could be offered, that most members would prefer the joint venture scheme versus the outward mission, therefore it could hurt the introduction of his "new baby" (the outward mission).

As mentioned above, the fact is that (1) both programmes are

As menuoned above, the fact is that (1) both programmes are permissible in any one year, (2) the BOTB does not approve or reject joint venture support unless formal application is received from a proposoging body (in this case, the application is received from a sponsoring body (in this case, the MPA, as industry spokesman) — joint venture support was neither approved nor rejected since it was not formally applied for, and (3) there are sufficient numbers of

participants for both programmes to

My personal opinion is that Mr Josephson is over-reacting to three UK participating member companies UK participating member companies that did not live up to expectations, and a US dock slowdown in 1977. The "penalty", if one can call it that, was since paid in the following year (1978) with BOTB's withdrawal of the joint venture support in that year, which strangely enough ended with an even larger UK turnout at MUSEXPO. However, an added unnecessary "penalty" was repeated in 1979. I believe the price has now been paid in full, not once but twice. So it's really up to MPA and BPI members to get it together in time for 1980.

Mr Josephson should be credited

for the introduction of the outward mission in 1979, however both programmes should be made in 1980, giving music industry executives the option of selecting the executives the option of selecting time one more suited to their needs. Briefly, the joint venture support is best suited for those firms wishing to exhibit (50 per cent of office/booth rental fee plus 50 per cent of two return airfares per company) and the outward mission for those executives. outward mission for those executives outward mission for those executives wishing to attend only (£240 reimbursed for one individual per company, limited overall to a maximum of 20 people). The remaining alternative, of course, is applying through a chamber of commerce wherein the

chamber assumes the role of sponsor (industry or group spokesman). This procedure is also acceptable by the BOTB. Roddy S. Shashoua, president and chairman, MUSEXPO, Fifth Avenue, New

NOP Market

At what price promotion?

SEVERAL QUESTIONS should SEVERAL QUESTIONS should be raised concerning the Supertramp promotion by Our Price Records (MW March 24). Although only a two-hour promotion it still remains to be seen what profit can be gained by selling an album at nearly 30p below cost price. Obviously A&M must have given a "good" discount even to break even on the promotion.

discount even to break even on the promotion.

Harlequin has the backing to parallel this promotion, but what of smaller independent stores who could never hope to negotiate the discount to sell an album in such volume at such a price (or afford to).

As someone who aims to own their own store in the future, I have many criticisms of the Our

have many criticisms of the Our Price system and the more I hear of them the more I worry and question their heavy loss strategy. Is this something the GRRC should be looking at? Robert Wesson, assistant manager, Harlequin, Watford.

YOU'RE LOOKING at the liveliest, most provocative and generally useful correspondence page in the music industry press. It contains each week views, complaints, boasts about being complaints, boasts about being first on something, contradictions from other claimants, and where necessary answers from our music industry, promotion, deliveries and everyday service.

All letters on any and every subject relevant to the music business are welcomed by the Editor, who naturally reserves the right to shorten them when necessary and tone down

neerssary and tone down excessive virulence in the expression of the writers' opinions. If major alterations are deemed necessary, the writer will be contacted for consultation and approval

and approval.

If you've got a beef — or a bouquet — to air about something, the address is the Editor, Music Week, 40 Long Acre, London, WC2E 9JT.

Not up to scratch

WE ARE writing to complain about the standard of LPs we are receiving from A&M. Last week we received a box of 35 new Supertramp albums and sold about 10 on the first day — and got them all back warped. On checking the others we found them all to be warped. We ordered replacements and these turned out to have scratches through all the tracks

replacements and these turned out to make on one side.

Surely they could check them before they leave the warehouse because it only makes extra work for everybody concerned. We also had trouble with the latest Carpenters' album which one customer said was so thin she thought we had forgotten to put an LP in it, and was also badly warped and scratched. Do other shops have this problem? We are becoming very impatient. "Two hard working girls", Jayne and Liz, W. H. Smith, Market Carper Burgley, Lancs.

One for five per cent..

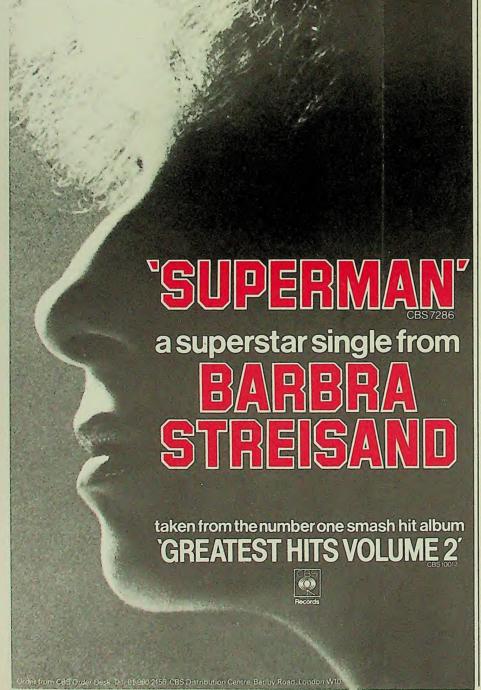
I READ with interest Harry Tipple's arguments against five per cent returns in Music Week (March 24), and while not disputing Mr Tipple's facts and figures I am still in favour of five per cent returns.

I run a small independent shop; therefore, no matter how carefully stock is bought in, I am always left with a certain amount of dead stock elsewhere. And reducing the price, even below cost, does not always result in sales of dead stock.

dead stock.

While I exercise the maximum care in buying albums and cassettes, dead singles are always a problem. Stocking, as I do, non-chart singles and golden oldies there is always an element of risk involved.

This is why I welcome my five per cent return statements when they arrive. Even though it does involve a certain amount of hard graft on my part to still need five per cent returned stock, and even if it does hurt my cash-flow, I without this facility what do I do with stock that is literally too dead to sell? Maybe Mr Tipple would say that I shouldn't have bought it, but unfortunately I cannot guess right every time what is going to sell. If only I could . . . Steve Aitken, manager, In Tempo, Bonnygate, Cupar, Fife.



NEWS

Reshuffle in UA press office

CHANGES WITHIN UA: following the departure of Michael Grey, Geoff Deane moves up to senior press officer and Pat Stead becomes press officer from press assistant. Noreen Veany, in the promotion department, takes on additional responsibilities for all Radio 2 liaison ... Changes at Spotlight Publications: Steve Bush-Harris is now ad manager for both Sounds and Record Mirror
... Jon Newey to assist ad manager Sounds from Ad rep Sounds ... Annie Milligan to ad rep Sounds from promotions co-ordinator EMI LRD ... Carole Norvell from Sounds to ad rep Record Mirror ... Geoff Todd to ad rep Record Mirror from the Scotsman ... Rosaleen Crane, Polydor contracts administrator and wife of financial director John Crane, has left the company to have a baby. The new contracts administrator will be Helen Moul who will report to Tony Sawyer, head of the newly created combined contracts and royalties department ... Chris Marshall from Harvest Records promotions manager to similar position at Motown Records to work with Motown's head of



promotions Les Spaine ... Elaine Shaw, marketing manager Ensign Records has left to get married, but intends to retain her connections with the music business ... Patti Litten has joined the promotion team of Red Shadow Music where she has been personal assistant to she has been personal assistant to the three directors, Julian Spear, Clive Banks and Terry O'Neil, Eve Robinson has replaced her as PA ... Mark Cellier WEA business development manager to Zomba Management and publishers from

MCA plans international expansion

MCA RECORDS International is planning a "major expansion" according to international manager John Wilkes — "The last two years have shown tremendous growth for MCA Records around the world. We have concentrated on promotion We have concentrated on promotion and marketing and building an efficient service organisation to ensure that our licensees have the right tools with which to work our

right tools with which to work our product.

"Now with exciting product and plans coming from Infinity and our acquisition of ABC Records we are employing experienced people to work on the labels to ensure our continued growth."

First new appointment is Maura Robinson to the position of international product co-ordinator. Robinson previously worked for

Robinson previously worked for Private Stock and will be responsible for co-ordinating releases and promotion for MCA product in all territories outside the UK, USA and

Further appointments at MCA are expected to be announced shortly. Carol Stein formerly with Anchor has joined the MCA press office as assistant to Geoff Thorn.

Gallagher and Lyle sign up with Phonogram

PHONOGRAM HAS signed Gallagher and Lyle, who previously recorded for A&M Records. The duo are currently writing material to be recorded during April and May, for an album later in the year. Apart from their own recording successes, the two have also been responsible for recordings by other artists including Art Garfunkel and Elkie

PVK RECORDS has made its first

PVK RECORDS has made its first signing under a new plan to discover and develop talent on the South Coast. Shack Band, featuring singer-songwriter Clive Sunningham, will have its first single released by the High Wycombe based company in May.

The talent project involves PVK Records, currently distributed by Creole and CBS, financing Tony Arnold Recording Studios in Bournemouth for equipment sufficient to bring it to full master recording status. Initially, 16-track equipment has been installed with facilities to improve to 24-track in the near future.

the near future.

In exchange, PVK will receive a substantial amount of low-cost studio time where it can develop South Coast acts. As a further step South Coast acts. As a further step to establishing its presence in the area, Sam Leno — directors of PVK's sister company, Goldpol Music, has been appointed the record company's South Coast manager.

CRIMINAL RECORDS has terminated its one-year-old pressing and distribution deal with Decca/Selecta and has signed with Faulty Products, the independent run by Miles Copeland. As from April I, all Criminal product will be available through Faulty.

First release under the new deal will be the new Michael Chapman album, Life On The Ceiling (Steel 5), released April 12 and the single, Blue Season (Swag 6). The LP will be the subject of the most ambitious campaign undertaken by Criminal since its launch in January 1978 and CRIMINAL RECORDS

campagn undertaken by Criminasince its launch in January 1978 and will include trade paper ads, commercial radio ads, fly posting in-store displays, badges and other promotional aids. Chapman will be

touring in the UK.
Following negotiations at Midem,
Criminal has concluded licensing
aggreements for its products with
Sonet for Scandinavia, Intercord in West Germany, Austria and Switzerland, Sosrason in France and Discos Columbia in Spain.

Clout Records signs Mumps

FIRST SIGNING to new label Cloud Records is New York band, The Mumps, who put pen to paper on

And April 1.

Clout was formed in January by former music journalist, Matthew Nugent, who says: "I've been interested in the band since early January and after three months of negotiations, we finally signed them.

"They have had two singles out in the States—Crocodile Tears back in

the States — Crocodile Tears back in late '78, which got great reviews over here but was only available on import, and Rock'n'Roll, This And That, which is doing very well at the

The Mumps' first single on Clout will be released soon and there are plans to bring the band to the UK on

TREVOR CHURCHILL of Chiswick Records has finalised licensing deals for Chiswick licensing deals for Chiswick catalogue with Sonopresse in France and EMI Brigadiers in South Africa, to be co-ordinated by Martin Smith at EMI LRD. South America and Australasia are the only two territories left where Chiswick has not concluded deals. Churchill is currently negotiating separate deals for individual Chiswick acts in the ISA

BIG RECORDS, the newly launched Birmingham label, has tied up a distribution deal with Dudley based one-stop, Graduate Records.

INTERVIEW, THE Bath band who supported Peter Gabriel at his Christmas shows at Hammersmith Odeon, has signed a long-term recording deal with Virgin Records. A debut album is planned for release in early summer. Meanwhile they play a series of dates in London through April.

Big Bear launches Midlands label

RMINGHAM BASED independent Big Bear Records has launched a new label, Grandstand Records, to concentrate exclusively on product with Midlands interest. BIRMINGHAM First two releases on Grandstand are anthems in praise of local football teams — A.S.T.O.N. V.I.L.L.A. by Dave Ismay and West Bromwich Albion (GRR 2)

by Ray King.

The singles are pressed in team colours and both artists will be colours and both artists will be making personal appearances to promote them. Posters in team colours are available for retailers from Big Bear. Grandstand is donating a share of the proceeds from the Dave Ismay single to the John Robson Multiple Sclerosis Fund (the Villa player having had his career terminated by the disease).

Purple repeat

EMI LRD is to release a "never to be repeated collectors item" by Deep Purple on April 6. The LP, Mark 2 Purple Singles (TPS 3514) will be on purple vinyl and "manufactured to order only" up to the official release date of April 6 when the plates for the album will be destroyed. Backing the release will be full page spot purple ads in MW and Sounds, flyposting nationwide plus a variety of display material for "major record accounts around the country."

THE BEE GEES' follow-up to THE BEE GEES' follow-up to Tragedy will be Love You Inside Out (RSO 31) and is to be released April 9. There will be full page ads in the trade press w/e April 13 to promote the single which is taken from the Spirits Having Flown LP.



EDDIE HOWELL has signed a long-term worldwide recording contract with Gem-Records. contract with Gem-Records. Working under the name of Billy Shears, Eddie has previously had hits in Holland, Japan, South Africa and Australia. Stacey Dorning and David Dundas are among the artists who have recorded his material. Howell is recorded his material. Howell is currently recording his first LP for Gem with producer Alan O'Duffy. With Eddie (sitting left) in the picture above are David Simone

(deputy managing director Gem Records) and Kelli Ross (RCA International vice president).

FOLLOWING THE signing of an exclusive distribution deal with Spartan catalogue and new product from the Initial Recording Company will from now on be available in UK

Although IRC records have been available on the Continent for over a year, the only means of distribution in the UK has been through subscription sales.

First new release under the

First new release under the Spartan agreement was on April I—the second LP entitled Stalingad, from the Bachdenkel, expatriate Birmingham band now living in Paris. Released the same day is Vision of Dune, by Synthesiser ensemble ZED. IRC can be contacted at 1 Melville Road, Edgbaston, Birmingham.

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WE'RE AT IT AGAIN



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Will be prominently advertised in "The Sunday Post", "The Weekly News" and "The People's Journal" at the end of April.

The Catalogue Number is LILP 5095 (Record) and LICS 5095

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NEWS

ILR stations sign music pact

A BLANKET agreement covering recorded music on radio has been signed involving most but not all of the independent local radio stations. It was signed by the Association of Independent Radio Contractors (AIRC) and representative bodies of the copyright owners - the Mechanical Rights Society, the Mechanical Copyright Protection Society and the British Copyright Protection Association.

The agreement, which covers the last two years, is based on actual recording of music rather than "live" performance in the form of records being played at the time of transmission.

The agreement permits the stations to record copyright material in all their non-advertising productions, and in addition, allows them to use library music and recordings in "in house" commercials. However, if a recorded programme is destroyed within 28 days after the initial broadcast, the user station will not have to pay the mechanical fee (according to the Ephemeral clause Copyright Act) of the 1956 Copyright Act). Provision is also made for a recognition of the phonographic

MCA's film

MCA IS mounting a big campaign on two albums from the film Battlestar Galactica, an epic space fantasy starring Lorne Greene, Dirk Benedict and Richard Hatch which

opens in London at Easter and around the country shortly after.

The LPs are the original soundtrack, Battlestar Galactica (MCF 2860) and an album featuring dialogue from the film, The Saga of Battlestar Galactica (MCG 3531). Both are

released April 6.
A campaign involving 500 window and in-store displays will begin on

April 9 featuring stills, streamers, models of space craft and three-dimensional blow-ups of the sleeve design. In-store mobiles will also be

performance right in library

recordings.

Of the 19 ILR stations, Piccadilly Of the 19 ILR stations, Piccadilly (Manchester) and City (Liverpool) have decided not to participate in the agreement at all, while Plymouth Sound has entered the agreement for the first year, but not the second and BRMB (Birmingham) is involved from the second year, skipping the

AIRC sees the deal very much as an initial experiment and will be assessing what use is made of the agreement before coming to any

conclusions about the future.
For the first year, (July 1, 1977 to June 30, 1978) £20,000 was paid and for the following year (July 1, 1978, to June 30, 1979) £23,000 was

campaign

in the trade press and boys' comics. There will be extensive merchandising on the film with a wide variety of goods being made

Singles from the albums have already been released by MCA.



HEATH LEVY Music has acquired an interest in Shapiro, Bernstein & Co. Ltd., thereby expanding its pop catalogue substantially with standards such as My Way, Je T'Aime and I Who Have Nothing. Seen at the signing (from left) are Shapiro Bernstein's Dick Voltter, Eddie Levy, Geoffrey Heath and Leon Brettler (Shapiro Bernstein). Mike Fletcher, who has been running Shapiro Bernstein's UK office for a considerable time, has been made a director of the company and will be based at Heath Levy's Regent Street offices.

MARKETING

A&M RELEASES a three track single from The Dickies on April 19 in banana yellow vinyl. Tracks are Banana Split, Hideous and Got It At The Store. The yellow edition will not be limited

BONEY M's new single, Hooray Hooray It's A Holi-Holiday, is released by WEA on April 20. Recorded in Germany last month, it will appear in a special picture bag.

CHARLY is giving "really extensive promotion" to the Sleepy LaBeef single, Roll Over Beethoven c/w Lend Me Some Lovin' (CYS 1049). The Arkansas rockabilly singer starts his first ever British tour on April 16 at the Wembley Country Marie Festival. Music Festival

THE WHO are to premier their two films, The Kids Are Alright and Quadrophenia, at the Cannes Film Festival in May, and on May 12 they return to the concert scene with a concert just outside Cannes, with further dates currently being lined up. The UK date is set for September.

provided with initial orders of the album. All TV, radio and press ads taken by distributors C.I.C. will mention the albums, while MCA will take ads

available.

A maxi-single (Long Live Rock, My Wife and I'm The Face) is released by Polydor on April 20. The Kids Are Alright double soundtrack is released May 20 with a 20-page full colour souvenir book.



WARWICK RECORDS is testmarketing its two latest album
releases, Jonathan King Hit
Mif£ionaire (WW 5059) and Meet
The Spinners (WW 5058). The King
album features 20 of his hits
recorded under various guises, and is
being tested in the ATV and Anglia
areas. Subject to the success of these
initial markets, all other TV area
promotions will take place during
May and June. Similarly the 21track Spinners compilation will
initially be promoted on Trident,
Anglia and Granada from April 25.
Other television areas will be
scheduled later.

Which music publication do record dealers most enjoy reading? Music Week 70% Record Business 4%
Radio and Record News ... (Source: NOP Market Research)

THE HMV Record shop London's Oxford Street is taking part in London Transport's shoplinker scheme. From April 7 for 12 months, an HMV bus will be on from Regent Street the route through Knightsbridge to Notting Hill, advertising the HMV shop and

Beacon Radio breaks away to RS&M

REACON RADIO, Wolverhampton-based ILR station is to split from national sales representative AIR Services and will be linking up with Radio

and will be linking up with Radio Sales and Marketing from May.

The move represents the first "capture" of a provincial ILR station by RS&M — the agency already represents LBC — and highlights the growing competitiveness of the air time sales business. Previously AIR Services and BMS between them had 18 of the 19 ILR stations under their umbrella.

The switch comes about because Beacon has been concerned at the state of its concerned at the state of its national sales figures and has always felt the presence of near neighbours. BRMB (Birmingham), who are also represented by AIR Services.

Contrary to press reports, Beacon stresses that there has been no animosity between themselves and AIR over the themselves and AIR over the move and that no pressure was brought to bear by Selkirk, a company which has a financial interest in both Beacon and

featuring their special promotions. **Bee Gees hit NARN**

by NIGEL HUNTER

HOLLYWOOD, FLA.: Not surprisingly the Bee Gees were prominent in the National Association of Recording Merchandisers 1978 best selling awards announced here at NARM's 21st annual convention.

The best selling hit single record was Stayin' Alive, and the best selling album in both that category and the movie soundtrack section was Saturday

album in both that category and the movie soundtrack section was Saturday Night Fever, all on RSO.

Gerry Rafferty figured in the best selling album by a new artist category with City To City (United Artists) together with Bat Out Of Hell by Meat Loaf (Cleveland International/Epic), The Cars (Elektra) and Toto (CBS).

Among the other awards were Foreigner (Atlantic) for Double Vision (best selling group album); Greatest Hits, Vol. 2 by Barbra Streisand (CBS) and Live And More by Donna Summer (Casablanca) for best selling albums by a female artist; Billy Joel (CBS) for The Stranger (best selling male artist album); Jean-Pierre Rampal and Claude Bolling (CBS) for Suite For Flute And Jazz Piano (best selling classical album), and Annie (CBS) won the best selling Broadway cast album category.

Changes at EMI UK

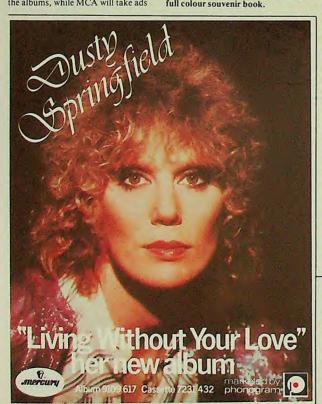
EMI MUSIC'S UK operations have been adjusted following the acquisition last month of Liberty/United Records Inc. (US) by Capitol Industries-EMI Inc. and the subsequent merging of the A and R, promotional and marketing functions of EMI America and UA Records (US)

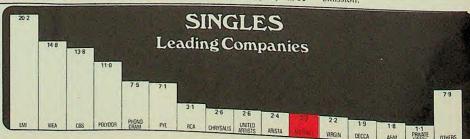
The name of United Artists
Records (UK) Ltd., is being changed
to Liberty/United Records (UK)
Ltd., and all EMI America
repertoire is being transferred from
EMI Records (UK) to EMI Records (UK) to Liberty/United Records (UK) from April 1. Liberty/United Records (UK) roll (UK) will continue to release its own repertoire on the UA label, and will release EMI America repertoire on the EMI America label.

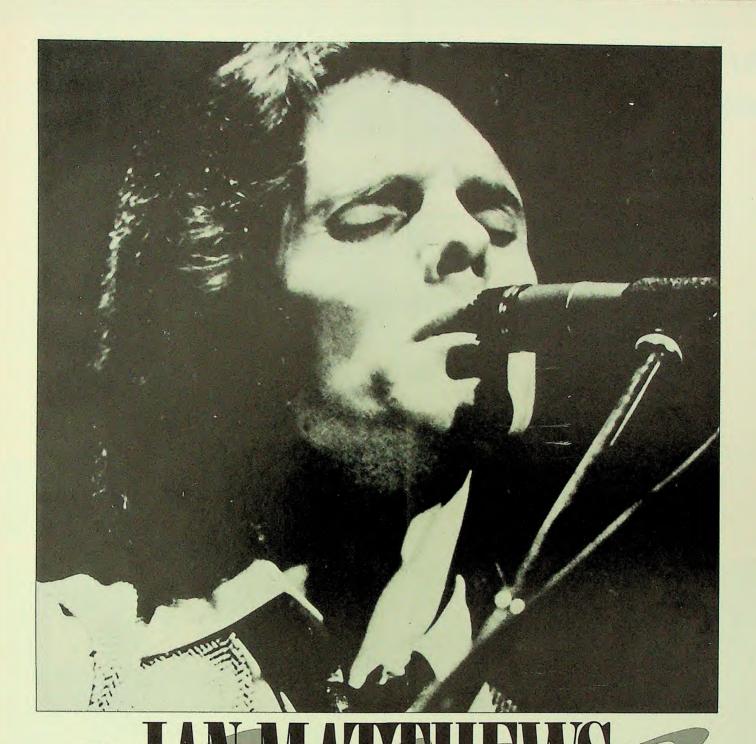
EMI America and United Artists (US) have now been consolidated (US) have now been consolidated into a joint activity with Jim Mazza as president, EMI America/United Artists Records, based in Hollywood. Mazza reports directly to Don Zimmermann, president, Capitol/EMI America/United Artists Records Group. Liberty/United Records (UK) will be run by managing director Cliff Busby, who will report to EMI Music Operations joint managing director Ken East.

Magnet Records

IN OUR issue of February 17 we published a chart in our market survey showing the various percentages of the singles market held by leading companies in 1978. As a result of an error on our part, Magnet Records' market share of 2.3 per cent was omitted from that chart. We now reproduce an amended version of that chart (see below) as it should have been published and apologise to Magnet Records for our inadvertent Records for omission. our inadvertent







HIS NEW SINGLE MINIMALIA MINIMALIA MINIMALIA MINIMALIA MINIMAL MINIMA

ROCS 207
Taken from his album "Stealin' Home". Album: ROC106, Cassette ROCC301

DOCKBURGH

Order from Polydor's own distribution company: Phonodisc Limited, Clyde Works, Grove Road, Romford, Essex, RM6 4QR. Telephone: 01-590 7766



RETAILING

On the other wavelength

AMONG THE gemlike ideas which Radio Three has come up with over its many years of minority programming, was one item a long a concerto for an odd assortment of instruments and random-tuned short wave radio.

Somehow, this event passed without notice in the pop-oriented record business, but it is possible record business, but it is possible that Radio Three's patronage of short wave radio was simply ahead of its time. Many people think that it will be the next craze; one person who is himself a knob-twiddling enthusiast and who believes that short wave will catch on here the way it has in America is producer Mitch Murray. Mitch Murray.

Long Live Short Wave is the title

of an album he has researched and of an album he has researched and compiled. It is an unusual and interesting record which, while unlikely to be of interest to most record retailers, would be a useful stock item for those who sell high quality equipment, including short wave radios.

wave radios.

"I've played around with radios since I was a kid," Murray explains, "although I was never really got into the technical side. That is fortunate really, because it has meant that I have been able to put across the ideas on the record without using technical language.

IN BRIEF . . . THE FIRST 5,000 copies of the new Anthony Philips album on Arista will not contain a free single, as reported in MW last week. The truth, however, is even better - it will contain a free LP, so you get two albums for the price of one package. The freebie is the

It's aimed not just at enthusiasts but also at people who are at the moment just vaguely interested and want to know more about the hobby."

Henry Hatch, a celebrated man in the field and one whose voice is known to millions of BBC World Service Radio Club listeners, was Murray's consultant on this project. Hatch's experience goes back over Hatch's experience goes back over 50 years. He began work with the BBC's Monitoring Receiving Station in Kent. Later he was a senior engineer with the task of compiling the Transmitter Operational Schedule. During his long BBC service Hatch was responsible for making DX possible for short wave listeners.

Murray dedicates the LP to "the short wave radio station of the world and to the men and women behind them" and he describes the hobby as the cheapest and most comfortable form of worldwide travel — without a passport.

e tracks include a musical e, an explanation of theme, an

previously released Private Parts and Pieces. The current release is Sides (SPART 1085).

IN LINE with the views which local dealers expressed at their last meeting, East Midlands GRRC chairman Jennifer Watson has not invited a record company executive to be guest speaker at the next



MITCH MURRAY

frequencies, propagation and the radio spectrum; notes on station identification, on receivers and identification, on receivers and a aerials and on the hobby in general; a talk by Hatch, and a comprehensive collection of musical station identification recordings, from Radio Australia through Bucharest, Ethiopia, Korea, Prague, Uganda Voice of America and Zambia.

Each album includes a leaflet outlining how short wave works, recommending receivers and aerials, and listing the DX clubs of the world. "This is a consumer hobby which is just about to explode."
Murray says confidently, with
several manufacturers conducting ad campaigns for the equipment.

The LP is the first in a series which Murray plans to make, all aimed at enthusiasts for one hobby or another. Or something more than a hobby — the next album will be aimed at would-be songwriters.

Edited by TERRI ANDERSON

meeting in Leicester; it will be a members-only gathering to discuss topics on which the GRRC appears topics on which the GRRC appears to be divided and to see if a joint policy or general consensus of opinion and can be hammered out. The meeting will be at the Post House Hotel; Leicester, (Wolsey Room) on May 10, at 8 pm.

Mind your business

ALTHOUGH THE law gives protection to those who lease business premises when the lease comes to an end, the position is a lot more complex for those leaseholders who have a break clause in their agreement.

Depending on when the lease of the business premises was originally created, there are usually clauses stating that after three, five or seven years from the date of the commencement of the lease, the rent will he reviewed (which in recent will be reviewed (which in recent will be reviewed (which in recent times means increases). One hears of owners of businesses at the period of the break being asked such a high rent that if they in fact paid it, they could well be driven out of business.

What, then, is the protection, if any, available to the business tenant? Unfortunately, unlike the situation at the end of a lease, there is no clear-cut answer and much will depend on the terms of the lease itself. If it was entered into when husiness premises were hard to come will be extremely harsh as far as will be extremely harsh as the as the business tenant is concerned, and his only redress may be to pay up. However, many leases provide that in the event of a disagreement between the landlord and the tenant, the matter can be settled by arbitration.

Often the clause will provide for an arbitrator to be appointed by the Royal Institute of Chartered Surveyors. It would be advisable in cases where a rent increase is disputed to employ a chartered surveyor to represent you since what is an appropriate rent at any given time for business premises can depend on so many factors.

What is the position if a rent is

finally fixed that the tenant still feels he is unable to pay? Well, if he goes and the building or premises remain

unoccupied in spite of the landlord's attempts to re-let, the tenant can be liable for the rent for the remainder of the term of the lease. Here again, however, much will depend on the wording of the lease.

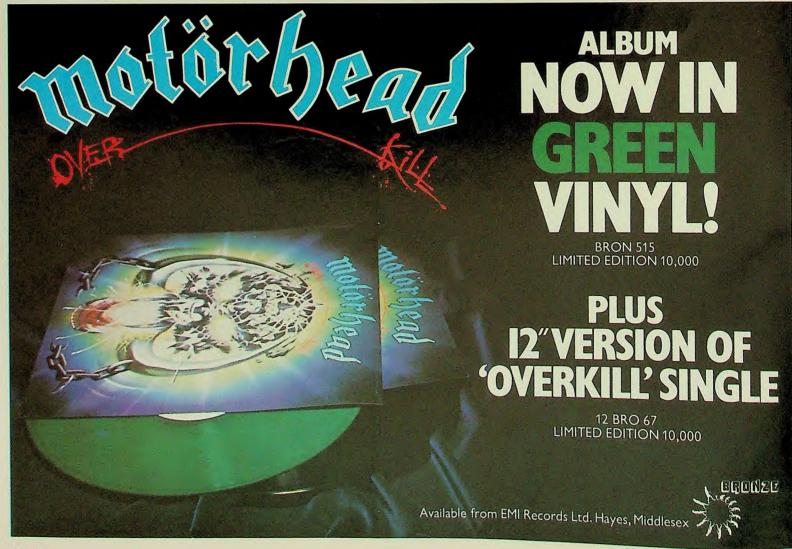
If the lease gives the tenant power to assign the lease, he may be able to find another tenant to take over. Such a clause might say that he can only assign the lease with the landlords permission but the law implies that such "permission must not unreasonably be withheld?" whether those words are used in the

lease or not.

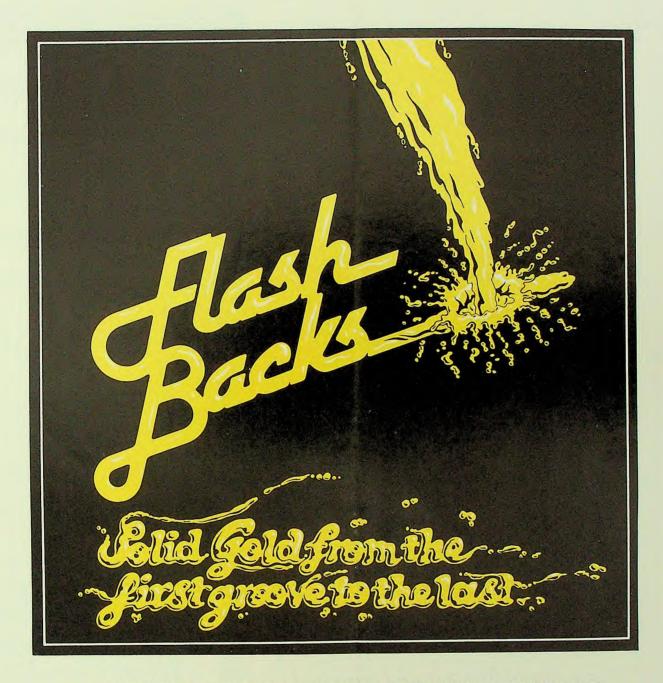
One final point: most leases provide for the landlords to give notice by a specified time if it is notice by a specified that it is intended to ask for a rent increase at the appropriate "break" period. If the landlord is late in giving the notice then in spite of the fact that at one time this defeated his claim to an increase, the position is now different and if due to an oversight of clerical error the landlord misses the date, his claim is not necessarily

It will be seen that because of the complications, parties to a lease should seek professional advice well before a "break" date for rent review is due.

> hich music publication do alers spend the most ne reading? Radio and Record Market



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 3. Have I The Right/That's The Way—Honeycombs (FBS 3)
 4. Needles and Pins/Sweets For My Sweet—Searchers (FBS 4)
 5. Tossin and Tumin/Funny How Love Can Be—Ivy League (FBS 5)
 6. Baby Now That I Found You/Build Me Up Buttercup— Foundations (FBS 6)
- In The Summertime/Baby Jump-Mungo Jerry (FBS 7)
- He's in Town/Poor Man's Son-Rockin Berries (FBS 8)
- 9. Kung Fu Fighting/Run Back-Carl Douglas (FBS 9)
- 10. My Old Man's A Dustman/Does Your Chewing Gum Lose Its Flavour On The Bedpost Over Night-Lonnie Donegan (FBS 10) Check out the FLASHBACK Top Ten today.

We'll be surprised if you can resist ordering the lot! Box Set FBP101



RETAILING

CONTINUING MW's Meet the Salesmen feature, in the first section covering Scotland and the North East of England, the spotlight turns

on EMI LRD's reps in those areas.

EMI GRD, with CBS, WEA, Pye and the joint Chrysalis/Arista sales team, Tandem, was featured in the first Meet the Salesmen. As EMI GRD, with CBS, WEA, Pye and the joint Chrysalis/Arista sales team, Tandem, was featured in the first Meet the Salesmen. As Clive Swan, LRD general sales manager, and his GRD counterpart Peter Hulm, both point out, the reps for the two EMI divisions belong to Clive Swan, LRD general sales manager, and his GRD counterpart Peter Hulm, both point out, the reps for the two EMI divisions belong to Clive Swan, LRD general sales manager, and his GRD counterpart Peter Hulm, both point out, the reps for the two EMI divisions belong to Clive Swan, LRD general sales forces — each working as if for a separate company, quite independently of the other. There are differences in sales strategy and approach, and in product, so it seems unlikely that any dealers would still tend to regard the two teams as one EMI sales force.

As already reported in MW, a recent reorganisation at LRD has divided its singles sales promotion team in two — four reps concentrations or regional promotion and 12 convince actill actilet around the country. Both report to Dave Valente, who in turn works

concentrating on regional promotion and 12 covering retail outlets around the country. Both report to Dave Valente, who in turn works under Peter Rezon, national promotion manager.

EMI LRD's achievements -all their own work

IN THE WORDS of Clive Swan, general sales manager of EMI LRD: "We handle anything which cannot be classed as MOR or classical, much the same product range as WEA, and because of that our sales-force and management tend to be younger than at EMI GRD."

LRD's function, as its name suggests, is to handle licensed labels, suggests, is to nandle licensed labels, although there are now developments under way which will broaden the division's activities, LRD's own A and R department has just been set up and a new house label will be launched later in the year with direct signings.

year with direct signings.

For the moment, the sales force works on Motown, Private Stock, RAK, MCA, Island, Salsoul, Bronze Motown, MAM, Fantasy, Stax, EMI International, Chiswick and Particles of the light state of the sales of the sale Purple, as fully-licensed labels. It also handles Magnet under a pressing and distribution agreement, and — since Island became a licensed label — it works on Stiff, which used to go through Island.

Sales policy

The relationship between the two big divisions of one giant company is of interest to the retail trade, which of interest to the retail trade, which for so long has thought of EMI as one company and still occasionally finds it difficult to distinguish between LRD and GRD identities. Swan explains: "Our sales policy is Swaii explaints: Our sales poincy to sell as much of our product as we can, just like a separate company. But there is something of a gentlemen's agreement with GRD; we compete as far as the outside world is concerned, but there a good deal of internal co-operation. A lot of my time must be spent reminding people that each side is not out to hammer the other company into the ground."

The split at EMI - which took the newly-created LRD and its own complement of staff out of complement of staff out of Manchester Square into the Heron Place offices was, Swan recalls, handled fairly quietly. "At LRD we knew things had to build over some time, then we could point to some of our achievements and say 'that was us; LRD did that?"

Swan seems happy with the remarks of a Birmingham dealer he spoke to after LRD sent its own sales than at EMI GRD."
force on the road. The retailer defined the situation as "GRD is EMI, LRD is more flexible". Regarding itself as a new company, starting from scratch, LRD wants what it feels are its new-style approach and attitude to be noticed, and is delighted to wear a "flexible" label

Useful image

"Our image of youth, etc. is in the records we handle, and in running the sales force I look for salesmen and managers who have a real enthusiasm for this product. This sales force's job is distribution in the sales force s job is distribution in the retail trade; the individual dealer knows the company by it rep, and if he is good, the retailer likes the company."

Maintaining good relations with the retail trade, in Swan's opinion, overrides any urge to use hard-selling tactics to cram dealers' shelves and stockrooms with LRD product in order to meet high sales quotas. "We exercise restraint. We put in sufficient quantities, not too

Encouragement

The philosophy, he believes, comes down to encouraging the retailer to feel that stock is moving, and to want to re-order: "If we see that we can sell about 150,000 of a record we have the choice of either putting that whole total out to the shops at once, or selling in about a third—just enough for all the shops to have some—and then keeping up distribution, and reminding them about ordering.

"There is some psychology in this. If a dealer does not need to re-order — because he had a very large amount of stock sold into his shop at the beginning — he will probably regard the record as a slow seller. But needing to re-order makes it

seem a much hotter product. In fact he may well have sold just the same period of time. Over-stocking the indies is a very short-sighted attitude. We are a big company and can resist that temptation. number of records over the same

Of course we have sales targets. When building a new artist the reps expect the targets for sucessive LPs to go up. The independent dealers are incredibly powerful people, because if they go with a record and think it will sell — it will. Reaching our sales targets is just part of it; we have to make sure that everybody's expectations are reached, right down the line to the dealer and public."

Unique job

The LRD salesman is moment — unique in the business as he only sells "other peoples' product (although EMI International (although EMI International functions as "one label" in sales context). The job would seem to involve a professional and commercial juggling act at times. The setting up of the new LRD label will mean one more ball to keep in the air. the air.

the air.

Swan agrees: "We control enthusiasm for the different labels we work on. We schedule records two or three months ahead — though of course there are late additions — and we talk to licensees and marketing managers and decide where our major opportunities lie at any one time. If it happens to be with, say, Island product two months running — then so be it. It is a matter of deciding each month

a matter of deciding each moint what the priorities are. "Because we are a separate salesforce from GRD there are very few product bottlenecks, and the salesmen are well briefed on potential problems with handling similar product — aimed at the same punters' £1 — on different labels. Usually, release schedules can be worked out satisfactorily, so that major acts in the same section of the



SWAN: "OVERSTOCKING the indies is a very short-sighted attitude."

market do not bring out albums through LRD at the same time. It could happen however, that we will find ourselves with six disco LPs to sell at the same time. We would probably ask our disco dealers to take one of each to start with, and ask the non-disco-specialist shops to take two of the titles, on our recommendation. However foresight usually allows us to put together a realistic package releases."

If other majors seem to be moving towards either greater regionalisation, or giving salesmen

discretion greater in their greater discretion in their arrangements with dealers, this is not noticeably the case at LRD. There is no question of negotiable SOR, full 36¾ per cent margin is given, and there is no five per cent returns scheme.

Commitment

"I would rather," concludes Swan, "have our dealers and our salesmen committed to our product."

"There is something of a gentleman's agreement with GRD. . . A lot of my time is spent reminding people that each side is not out to hammer the other company into the ground."

Now meet EMI LRD's Northern sales-team. . .



ELLIE STOKELD: saleslady for North East England.



RODDY FORREST: merchandiser in Scotland



DUNCAN ROBERTSON: salesman responsible for East Scotland



BRENDAN CAMERON: salesman the Border regions and West



DAVE LEES: regional manager for whole of Scotland and



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TIP SHEET

Festival stars seek contracts

singer who has accompanied such luminaries as Ronnie Scott, Tubby Hayes, Les Reed, James Last and Ted Heath and has been working as a full-time session singer for eight years, is now looking for a new publishing deal and a recording contract.

Kay has never recorded as a solo artist, at least not using her own name, but her mellow voice and impeccable phrasing can be heard in recording groups as Super Nature, Voyage and the Rock Solid album which is charting in America. "I like to think I have my own style. to think I have my own style, although Melody Maker described me as a cross between Carmen McRae and Peggy Lee."

Until recently, Garner was signed to Chappell Music which entered her

songs at the Shrewsbury festival. However, that deal has since expired and Kay reports there have already been nibbles on the publishing front. "I have about 14 or 15 songs which I believe are strong enough to record. My writing depends on my mood so the songs are a complete mixture. I have everything from rock 'n' roll to female chauvinism and country to

She explains: "I have not as yet approached a record company. It is very hard for a session singer to cross over to a solo artist. The music cross over to a solo artist. The music industry does not take you seriously. A few like R and J Stone, Sunny and Stephanie de Sykes have done it so it can be done. What you need is something like Shrewsbury or someone to believe in you. However to become a recording artist. Lyvill to become a recording artist, I will have to give up my full-time session work, my living. You must be available to do promotion, etc. But I

want to give it a shot."

Contact Kay Garner, 49 Park
Road, Kingston upon Thames,
Surrey. 01 549 4636.

• ILZE PLATAIS, an American singer/songwriter of Latvian singer/songwriter of Latvian descent, was runner up at the song festival. A keen British producer/publisher is already hustling around the record companies with her tapes, as Platais would like to record and be published out of the UK.

Her songs are narrative and are well constructed and her style and performance has the West Coast directness similar to Linda Ronstadt. Out of the 15 songs submitted to the festival, 3 reached the final 27 and 2 the final 9. Platais' first instrument is the guitar, but she also writes on the piano to provide "a different influence and feel". Her winning songs It's Better To Cry Her songs are narrative and are Her winning songs It's Better To Cry and Heartbreakin' Ladies Man were bluesy ballads with a melancholy

feel to them.
In California, Platais has regular engagement at a supper club in Malibu. Before heading West, she recorded one single in her home town, Milwaukee, called, Back In LA. All her songs at the festival showcased a certain enigmatic quality — an essence, which, if



KAYGARNER captured on record, could establish Ilze Platais internationally.

Contact: Ilze Platais, 1143 12th Street, Santa Monica, California 90403 (213) 451-5160.

• THE THIRD award went to a terrific disco song, Feeling Fine, written by Lionel Levine and Michael Chew and sung with great Johnson. Marksmen Music have produced a master using the two girls. Regina, who has a dynamic voice, has already had exposure in voice, has already had exposure in venues in Britain including Ronnie Scott's and in clubs in Malta and Nigeria. Their presentation of this number was aptly described as "belting across the stage with the force of a rocket."

Record companies interested in inclusion and the stage of the stage with the force of a rocket."

picking up a strong disco single contact Hedley Leyton, Marksmen Music, 12 Kingly Street, London W1. 01 734 3691.



Music City Contest

SONGWRITERS AND lyricists who have neither had songs or lyrics published, nor recorded commercially, nor belong to a performing rights organisation, are eligible to enter the new Music City Song Festival for country music in Nashville, Tennessee.

Total prize mones of \$37,000 is in

organisation, are eligible to enter the new Music City Song Festival for country music in Nashville, Tennessee.

Total prize money of \$37,000 is in escrow with \$10,000 first prize in the song division and \$7,500 first prize in the lyric division. A first prize of \$1,500 for best singer — never recorded for commercial sale — is also on offer.

The competition, created by Mick Lloyd, president of Mick Lloyd Music and Productions, is endorsed by the Federation of International Country Air Personalities (FICAP); Dick Broderick, former chairman of the Country Music Association and Lee Morgan, Nashville publisher, producer and cowriter of the recent 3,000,000 seller, The King Is Gone.

Final judges include 10 FICAP DJ's headed by FICAP president Mike Burger as well as officers from other music organisations. Preliminary judges include publishers, producers, writers, artists, session musicians and record company people from the Nashville record community.

Entry fees range from \$10.95 (approximately £5.42) for the song competition to \$6.95 for the vocal category. Deadline for entries is August 15, 1979, but a free second entry is given if postmarked prior to May 31.

For entry forms contact: Music City Song Festival, P.O. INT., Nashville, Tennessee 37217, USA.

John Otway looks for touring solo support

A GOOD solo artist is being sought to support the eccentric John Otway on his forthcoming British tour beginning April 20 and culminating at London's Rainbow May 12.

Manager Maurice Bacon says:
"Ideally, the artist or group can use
John's band, utilising the same
equipment and creating a compact

Otway is riding a high wave after a hit album, Deep And Meaningless, a TV documentary and an enthusiastic record company, Polydor. The tour includes some 20 dates all over the country and is being promoted by Derek Block.

Contact Maurice Bacon at 01 731 3464 or Bob Gold at Derek Block's 01 439 9096.

ATV after acts

ATV MUSIC writer Peter Morris is looking for pop-orientated acts to produce. Morris' recent success, Mary Ann, performed by Black Lace was the British entry in the Eurovision Song Contest.

He is also after other pop acts to give that Morris touch. Tapes or cassettes and photo if possible to Peter Morris, ATV Music, 24 Bruton Street, Mayfair, London W1. 01 409 2211.

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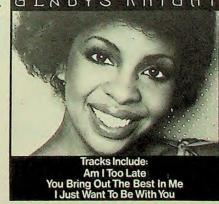


Eladys Inight, as she's never been seen and heard before

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stations all over the UK.
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Produced by Gladys Knight and Jack Gold



PUBLISHING

Reshuffle at **Dick James** Music

IN ANTICIPATION of the departure of Ronald Cole, the director of Dick James Music publishing division who is emigrating to Israel, the company is restructuring its professional department and has appointed two assistant professional managers — Jack Steven and David Barnett.

Steven, who was previously with Essex Music in a similar capacity, Essex Music in a similar capacity, will also be responsible for international liaison. Barnett, recently with Hotlips Music, will undertake the additional responsibility of promotion, previously handled by Malcolm Fisher who has left the company.

> Edited by NIGEL HUNTER



THE NEWLY formed Infinity Music — part of the MCA-owned Infinity Records headed by Ron Alexenburg — has picked up Larry Page's Page Full Of Hits catalogue for Sub-publishing for the USA and Canada Canada.

Canada.

The deal, for three years, was completed by Page Infinity Music's vice president Lou Ragusa and Infinity's director of creative operations Alan Tepper (left).

Paying tribute to Page's 12-year old catalogue which includes Johnny Pages's own disco material

Pearson, Page's own disco material, rock band Hunter and new signings the Sleve Kenyon Band and Andy Grossart, Ragusa said: "Larry Page is one of the unsung heroes of British music".

Page commented: "I have spent Page commented: "I have spent the past year searching out the best writers in the UK and getting their material into the studios. Now we are ready to go and reap the rewards. I have no doubt whatsoever of our potential in the US market and I feel Lou Ragusa and his Infinity team, with all their enthusiasm and knowledge, are the best people to make it happen for us."

Publishing news in

TOKYO: The new publishing division of CBS/SONY Records here is to be headed up by the record division president Norio Ohga in an extension of his present Ohga in an extension of his present duties, writes Elise Krentzel. The company will cater to local talent acquisition besides handling other fields of publishing including magazines for young people and book publishing ventures previously handled by April/Blackwood Music in Japan.

ONE OF the veterans of the music industry, Bourne Music's Len Taylor, is to retire after 16 years as general manager of the company.

His position will be taken over by

Alan Paramor who has been managing director of Lorna Music since 1958. He starts at Bourne on April 1. Taylor says that he hopes to maintain some contact with the business in his retirement and "would welcome calls from his old friends on 01 670 3547". CHRYSALIS MUSIC has appointed Geoff Goy — at present head of promotion for Chrysalis Records — to the position of general professional manager as of April 2.

Goy, 26, joined Chrysalis in 1975 and will now be working with Chris and will now be working with Chris Stone who originally hired him to the record company, and when Stone took over Chrysalis Music Goy inherited his job as head of

Melodie reviva

PARIS: The Francis Day publishing house here has revived its Editions France Melodie, says MD Andrew Hackiere, and it plans to link with other publishing outlets, notably Feldman and Peter Maurice.

First major release by the new arrangement is Seven Lonely Days, written by Earl and Alden Shuman and Marshall Brown, recorded by Sheila B. Devotion

France Melodie, dormant for years, includes works by John Sebastian, Tim Hardin and the Turtles; Feldman includes production from Deep Purple, McGuinness Flint and Be Bop De Luxe. Individual Peter Maurice hits include In The Mood, Honey and House Of The Rising Sun.

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P.S. Billy Russell of Blue Inc would like to thank all D.J.s for their help and co-operation.

Salabert centenary

PARIS: Celebrations centred on the centenary this year of Editions Salabert. the French music publishing company, are now under way.

Edward Salabert founded his publishing house in 1897 and was replaced by

his son Francis, who died in a car accident in 1946. The business has since been carried on by the son's widow.

The catalogue includes around 300,000 titles, classical and pop. Salabert published the songs of Vincent Scotto, a top composer at the start of the century, and later the works of Charles Trenet. Today, while retaining its popular catalogue, Salabert no longer picks up new popular material, instead favouring contemporary composers such as Xenakis.



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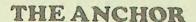
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INTERNATIONAL

THE CBS Records Group fell \$50 million shy of its projected \$1 billion in revenues for 1978,

\$1 billion in revenues for 1978, with profits increasing at a slower rate than sales.

Meanwhile, RCA Records, long known as the "slumbering giant", began waking up in 1978, picking up Rocket, 20th Century and A&M for manufacturing and distribution. The records division of the conglomerate reportedly posted some \$500 million in worldwide sales, up 25 ner cent over the previous year. per cent over the previous year.

What's interesting is that both

year-end reports are reflections of companies undergoing serious changes that will effect them even more drastically this year. The entire industry has been

anticipating a slowdown ever since the weak (by comparison to recent growth patterns). Thanksgiving — Christmas sales period. Selected \$8.98 list prices were one hedge against just such a possibility.

The first quarter of 1979 has proven "soft" but the shifting distribution alignments (so markedly away from the indie route) are going to significantly

route) are going to significantly alter the majors' power bases and profit pictures.

CBS, for example, is unofficially reported to have had its worst first quarter in recent history. This would be attributable to a decreased flow of major hit product, the high cost of artist signings, and the loss of pressing business from ABC (now with MCA) and A&M.

In contrast, however, RCA is

In contrast, however, RCA is only beginning to enjoy the fruits of its new aggressive stance. RCA president Robert Summer has courted valuable

AMERICAN COMMENTARY

Moving in a new direction

FROM IRA MAYER IN NEW YORK

manufacturing and distribution agreements to bolster RCA's overall image while attempting to

overal image while attempting to strengthen the company's own domestic operations. As the record divisions of major conglomerates become ever more important in terms of overall company performance, the pressure will be even greater to maintain and cultivate the music market as it begins to overlap into the audio/visual field via videodiscs and VTRs.

overlap into the audio/visual field via videodiscs and VTRs.

Also, the mass merchandising networks will be consuming greater and greater quantities of mass appeal product if only to keep the pipelines flowing. Combined with spiralling costs for launching newcomers, this will probably result in some slowdown in artist signings along with a still further homogenisation of what popular music is in this country.

Admittedly, such fears have been voiced often in the past, with the pendulum eventually swinging back toward a more open market situation. But the recent dramatic changes in distribution set-ups, as already shown by the CRS and RCA.

open market situation. But the recent dramatic changes in distribution set-ups, as already shown by the CBS and RCA 1978 reports, do seem to be pointing the industry in a new direction.

SHAKE-UP RATTLE & ROLL:
The big surprises of late were the
departures of "wonder boy"
Atlantic VP Michael Klenfner
and Epic marketing VP Jim Tyrrell. Said one insider of Klenfner:
"They brought him in as the boy
wonder and I doubt that they'll
try to replace him with another
one."

try to replace him with another one."

Tyrrell is the second major CBS loss this year, the first having been Bob Sherwood, now president of Mercury — and there are rumours to the effect that Tyrrell may wind upreplacing Lou Simon at Mercury's Chicago headquarters. Ron McCarrell has assumed Tyrrell's duties and title.

The long-expected restructuring of the Capitol-EMI organisation was also finally announced officially with Don Zimmerman assuming the presidency of the newly-created Capitol/EMI America/UA Records Group and succeeding Bhaskar Menon as chairman of the board of EMI America, Liberty/UA and Capitol-EMI of Canada.

HOT TIP: Carolyne Mas is being hailed as everything from a female Bruce Springsteen to the female Bruce Springsteen to the best thing since Joplin — with record execs from virtually every East coast label — plus the aforementioned Sherwood, who flew in from Chicago to catch one of her Other End shows — agreeing. WNEW-FM even broke its policy of not airing tapes by unsigned artists and additionally featured Mas in a half hour interview. Manager Faris Brouhaf is weighing both domestic and foreign offers. domestic and foreign offers.



HAMBURG: Heinz T. Voigt has just completed 25 years with the Polygram Group and is pictured at a celebratory party with (1 to r) Kurt Edelhagen, Polydor recording artist and bandleader of the 1972 Munich Olympic Games; Voigt, vice president Polygram Group and president Polygram publishing; and Bobby Schmidt, Deutsche Grammophon producer. Voigt became involved in the music business in 1945 when, together with Edelhagen, he founded the Kurt Edelhagen Big Band which went on to become internationally famous. Nine years later he joined DGG to head Polydor artist promotions and rose through various departments including production, A and R and publishing to his present position.

Pressing ahead with picture discs

THE HIGH cost of producing picture discs here — and the belief that the Japanese record-buying that the Japanese record-outling public would not respond to such gimmickry — has put off most companies from following this Western fashion.

But EMI Toshiba is now pressing But EMI Toshiba is now pressing picture discs locally at its plant outside Tokyo and is enjoying high sales of its Beatles' Sgt. Pepper and Abbey Road albums and Paul McCartney's Band On The Run, as well as the coloured vinyl Beatles and Catalogue Catalogu collections, 62 to 66 and 67 to 70.

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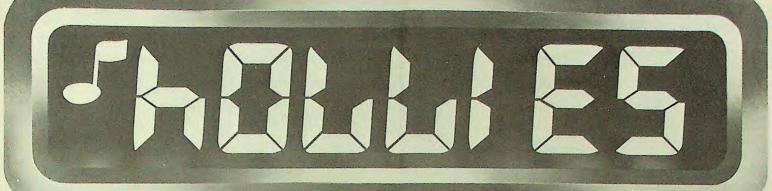
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'FIVE THREE ONE DOUBLE SEVEN O FOUR'



INTERNATIONAL Windmill expands into distribution

ROOSENDAAL, HOLLAND: The independent distribution company Windmill Records jointly run by English-born Geoff Hardisty and Dutchman Hans Jongmans has just completed its first year of operation and is expanding its activities

"We are so pleased with our first year's results that we are slowly moving away from the wholesale moving away from the wholesale end of the market and developing as a bona-fide distributor," Hardisty told MW. "We have taken on sole Dutch distribution rights for the Free Reed catalogue of folk music from Britain which includes John Kirkpatrick (ex-Steeleye Span), and for the Big Bear label's blues product." Windmill has moved into the

Windmill has moved into the Oldway Studio here as a result of a contract with Jan and Fon Verbogt contract with Jan and Fon Verbogt which sees the two companies cooperating in joint ventures. All
productions at the studio will be
followed through "from conception
to distribution", as will
internationally licensed repertoire
for their new label, JOJO.

First releases on JOJO include German hot rock band Lilac Angels, Canadian jazz artist Rob Canadian jazz artist Rob McConnell, England's Barry Dransfield and X-Ray Vision from Scafell Pike.

All product from Windmill will be exclusively distributed by Windmill as will the JJ classical label. The publishing arm of the joint venture, Old Mill Music, has retained as adviser and consultant Jimmy Pratt of Juicy People in Hamburg.

The companies will handle their The companies will handle their own promotion and their artists will be booked through Herman Janssen's agency for concerts in Holland and Belgium. • The Oldway-Windmill Organisation can be contacted at The Oldway Studio, Roosendaal (Tel: 01650-43926).



LONDON: Mike Oldfield (second from left) and Virgin Records managing director Richard Branson (second from right) in jubilant mood after receiving a triple platinum award for Oldfield's Tubular Bells and a gold trophy for Hergest Ridge from Festival Records (Australia) general manager Jim White (left) and A and R director Peter Hebbes (right).

Italian inroads into disco

MUNICH: Italian brothers Michaelangelo and Carmelo La Bionda, recording as La Bionda on Ariola have been one of the most successful Italian exports in

most successful Italian exports in the pop world over the past few years, says Klaus Peter Schleinitz, Ariola press chief.

The success of La Bionda's album La Bio Da and the single One For Me, One For You, followed by the LP Bandido and the single Baby Make Love, has further strengthened Ariola's general inroads into the discomarket.

Schleinitz comments: "Linked Schlenntz comments: "Linked with this area is a drive into the reggae field. We're organising a 20-town tour for a 'reggae bus', with video units, showing off the massive Island Records reggae catalogue to media folk and

dealers. We're also printing up a special reggae journal."

Egg hatches big Japanese scheme

PARIS: Barclay Records' launch of its progressive label, Egg, in Japan is to be promoted into a major national event, with a full list of releases and personal appearances there by some of its artists.

First Japanese releases include Tim Blake's New Jerusalem, Vangelis

r'apathanassiou's Igancio, Francois Breant's Sons Optiques, Patrick Vian's Bruits Et Temps Analogues and Conrad Schnitzler's Con.

newcomer to Egg in France is Richard Pinhas, an artist who records in his own electronicmusic studio.

Of international importance....

LONDON: The importance of a reciprocal relationship in developing an international orientation was stressed at the recent two-day European label managers conference held by EMI International. Imparting the message was Brian Shepherd, general manager of A and R in EMI Group Repertoire, who also introduced his revamped A and R team to delegates.

Shepherd announced the appointment of John Bagnall in a newly-created role of international A and R co.

in a newly-created role of international A and R co-ordinator, working with incoming repertoire from EMI companies; and also introduced the A and R team's latest

companies; and also introduced the A and R team's latest addition in Ben Edmonds from Arista.

Emphasising the importance of international considerations in A and R, Shepherd said: "It's just about impossible to make a major deal profitable in the UK alone, so we sign acts that we can develop worldwide."

International marketing and promotion manager Les

Hodge drew the conference's attention to the importance

of the division's merchandising activity.

"We are not only looking for an increasingly professional approach to achieving point-of-sale visibility," he pointed out, "but we must also consider the creative continuity of artist image in the long term".

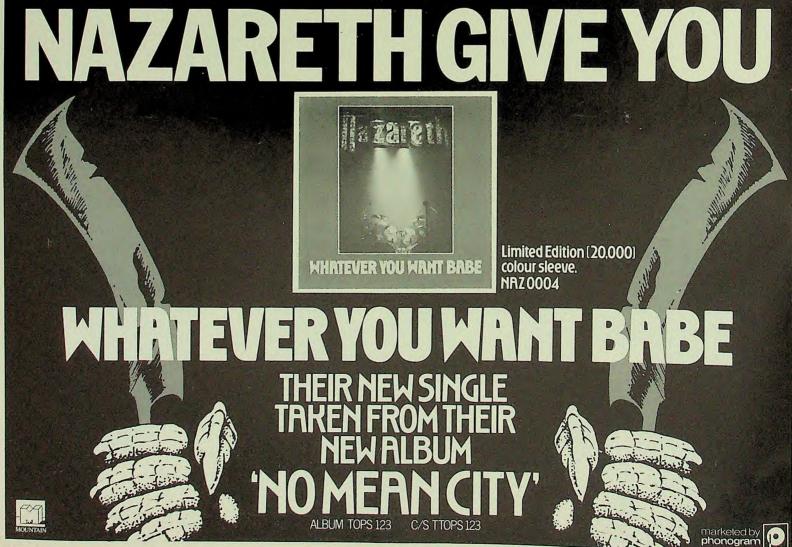
the creative continuity of artist image in the long term".

International division general manager Paul Watts reiterated the need not only to break acts, but develop techniques to maximise sales by reaching new markets. Ideas from Canada, Denmark, Sweden, France, Italy and Germany were presented to the conference and discussed.

"It's very useful to collect what other countries are doing and try to adapt the ideas in different markets,"

commented Hodge.

On the subject of international tours, international promotion manager Graham Fletcher observed:
"Touring is basic to the business. It's like income tax—it happens to everybody and it's very expensive!"



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DISCOS

Billboard dismisses overkill accusation

WITH THE announcement of Billboard's plans to hold a bi-annual Disco Forum, there are fears from within the industry that massive disco exposure could lead to overkill with disastrous results.

Other people, particularly from the record business, are incensed by the fact that if *Billboard* brings its famous Forum to Europe, then the proposed venue is Monte Carlo and

proposed venue is Monte Carlo and not London.

They still feel that at the recent Disco Forum, the UK was treated as the poor relation. They claim that only in the UK will a true European picture emerge and only then will the UK be seen as the disco force that it

is.

Already this year, disco manufacturers are facing the prospects of exhibiting at the *Billboard* Forum VI, which takes place at the New York Hilton from July 12-15, the BADEM Discotek 79, at the Bloomsbury Centre Hotel, London from September 11-13 and London from September 11-13 and the International Entertainment Exposition at the Las Vegas Convention Centre from December 11-14 in addition to "fringe"

Convention Centre Hom December 11-14 in addition to "fringe" exhibitions.

A forum in Monte Carlo was on the cards for late in the year, but this week Alan Mayhew, Billboard's European sales and promotion manager, said that there was now doubt that the Monte Carlo event would take place. He has been campaigning for a forum to be held in London for some time, and earlier in the year it was rumoured that Billboard would be holding a London Forum in the autumn — despite a possible clash with the BADEM show.

Mayhew, a former BADEM committee member, had told the association of Billboard's intentions but then plans were shelved, and at

but then plans were shelved, and at

to exposure could lead to overkill with last forum it was reported that Monte Carlo would be the venue. "Billboard coming to Europe was a logical progression and there were point for and against Monte Carlo, but at the moment it's all up in the air again and I can't say anything more specific," says Mayhew. "I've always striven for an exhibition in London, but this year there is so much going on, what with the EMI Disco Dance Championships, that it would have been hard to guarantee results." results

results."

He dismisses the accusations that Billboard could be responsible for overkill. "Presumably the organisers have got their sums right and they are doing two exhibitions a year because that's what the market dictates. Also, there are parallel events where there are winter and summer exhibitions — look at the Audio Engineering Society and the Consumer Electronics Show. When you look at the way the rest of the business is going the argument that disco should be limited to one show a year becomes invalid." a year becomes invalid.

a year becomes invalid."

But one man who thinks differently is Derrick Saunders, sales manager of Pulsar Light, which frequently exhibits at Disco Forum through their US distributor. "We have found that over-exhibiting causes nothing but frustration," he says. "Our distributors are unhappy about a bi-annual show and we spend a considerable amount of money flying staff out. I can't sepeople travelling over from England twice a year — I can't even see them coming from Vancouver, Mexico and Los Angeles because all they are

going to see is the same equipment with minor variations. If our US distributors can afford it then we'll more or less be forced to back it

while Saunders' views have been

While Saunders' views have been echoed by other hardware manufacturers, the UK record industry badly wants its own forum in the UK, having been largely left out in the cold by BADEM, which caters predominantly for equipment traders and buyers.

Last year, however, they did have Roger Squires London Disco Fair at the Global Village and in part late last year by a one day Forum at the Venue. But this year Squire has no plans to hold a second Disco Fair although he says the idea is by no means buried. means buried.

Greg Lynn at CBS comments: "If Greg Lynn at CBS comments: "If something is going to happen in Europe then we (the British disco industry) should be in control of it otherwise I feel it won't be done right. As far as Billboard is concerned, my only feeling is that any publication that is basically American cannot hope to cater for what the British industry wants, for all the hard work of the London office. How would they know what panels should be organised and what needs to be discussed?" needs to be discussed?"

Failing an alternative, the only other solution, says Lynn, is for a non-profit making committee of industry experts to be set up with the object of organising an exhibition that would incorporate record companies.

News in brief.

CHARTWISE, EMI (LRD) and

CHARTWISE, EMI (LRD) and WEA look strong this week with significant jumps for Sister Sledge's He's The Greatest Dancer (Atlantic) and By The Way You Dance (I Knew It Was You) from Bunny Sigler on Salsoul. And with a promised 12" remix in the pipeline for Sigler, dealers can expect big sales.

Evergreen British band Gonzalez can thank the States, and in particular top remix DJ John Luongo, for turning a UK flop into a potential worldwide hit. The remix of Haven't Stopped Dancing Yet on EMI's new Sidewalk label is looking strong, while in the lower reaches of the charts, WEA dominates with George Benson's Love Ballad, the Pointer Sisters' pop-disco rendering of Fire and Narada Michael Walden's I Don't Want Nobody Else set for better things.

With George Duke's Party Down (Epic) also showing along with Rick James' High On Your Love Suite (Motown) an overall look at the charts shows that WEA's LV series has been a confirmed success and that the promoters of jazz-funk disco can take a large pat on the

IN TOWN this week are the Gloria Gaynor Experience and to coincide with her new album Love Tracks are dates this week in Manchester (3), Glasgow (4) and the London Palladium (5, 6, 7).

K-TEL HAS nipped in to beat Polystar (the combined Phonogram/Polydor label) with the

first TV promoted discomix album.
Their segued album, Disco
Inferno, has been given a staggered
launch coinciding with regional
promotion, but it was on general
release by this week. Retailing at
£4.49, the catalogue number is NE
1043. Running order is (Side One):
Disco Inferno (Trammps), Got A
Feeling (Patrick Juvet), YMCA
(Village People), Sunny (Boney M),
Do Or Die (Grace Jones), Singin' In
The Rain (Sheila B Devotion),
Knock On Wood (Amii Stewart),
Contact (Edwin Starr). Side Two:
I'm In Love (Rose Royce), Don't
Hold Back (Chanson), I'm Every
Woman (Chaka Khan), Get Down
(Gene Chandler), Give Me Love
(Cerrone), Que Tal America (Two
Man Sound), Ain't That Enough
For You (John Davis Monster
Orchestra), I Was Made For
Dancing (Leif Garrett), Hot Shot
(Karen Young) and Disco Inferno
(reprise).

WITH THE transfer of the ABC catalogue to MCA, Sally O's Funk Funktion has mailed three records to DJs on her mailing list. These are The Keane Bros' Dancing In The Moonlight (ABCT 4253 — 12"). The Floaters' You Don't Have To Say You Love Me (ABCT 4245) and Rufus' Ain't Nobody Like You (ABCT 4250).

(ABCT 4250).

Other MCA product in the pipeline are the Joe Sample album (ABC) and the Dells' Face To Face LP — both big import sellers.

DISCO TOP 30

Compiled by Disco International for Music Week and based on returns from disco DJs throughout Britain.

KEEP ON DANCIN', Gary's Gang (CBS 7109)
CAN YOU FEEL THE FORCE, Real Thing (Pye 7N 46147)
I WILL SURVIVE, Gloria Gaynor (Polydor 2095 017)
DISCO NIGHTS (ROCK FREAK), GQ (Arista ARIST 12-(5)

5 (3) CONTACT, Edwin Starr (20th Century BTCL 2396)

TURN THE MUSIC UP, Players Association (Vanguard 6 (6)

VSL 5010)
I WANT YOUR LOVE, Chic (Atlantic LV 16)

IN THE NAVY, Village People (Mercury 6007 209) BOOGIE TOWN FLB, (Fantasy FTC 168)

10 (12) CUBA, Gibson Brothers (Island WIP 6483)

GET DOWN, Gene Chandler (20th Century BTC 1040) HE'S THE GREATEST DANCER, Sister Sledge (Atlantic 11 12

K11257)
DANCE/POINCIANA, Paradise Express (Fantasy FTC 13 (18)

16)
(14) I GOT MY MIND MADE UP, Instant Funk (Salsoul 14

YOU BET YOUR LOVE, Herbie Hancock (CBS 7010) 15

BY THE WAY YOU DANCE (I KNEW IT WAS YOU), Bunny Sigler (Salsoul SSOL 117)

STRAIGHT TO THE BANK, Bill Summers (Prestige PRS 101) (17) 17

EVERYTHING IS GREAT, Inner Circle (Island WIP 6472)
HAVEN'T STOPPED DANCING YET, Gonzalez
(Sidewalk SID 102)

BRING YOUR OWN FUNK, Fantastic Four (Atlantic LV

TRAGEDY, Bee Gees (RSO 27)
I (WHO HAVE NOTHING), Sylvester (Fantasy FTC 171)
SING SING, Gaz (Salsoul SSOL 116)
LOVE BALLAD, George Benson (Warner Bros K17333)
KEEP YOUR BODY WORKIN', Kleeer (Atlantic LV21)

26 27

FIRE, Pointer Sisters (Plant K12339) HIGH ON YOUR LOVE SUITE, Rick James (Motown 28

DANCE LADY DANCE, Crown Heights Affair (Mercury (-)

6168 814) SHAKE YOUR BODY (DOWN TO THE GROUND), SHAKE YOUR BODT (DOWN TO THE GROSSIAN STATE OF THE GROSSIAN STATE

30 (-)

30

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12th Sunderland Empire
13th Edinburgh Usher Hall
16th/17th/18th/19th/20th London Palladium

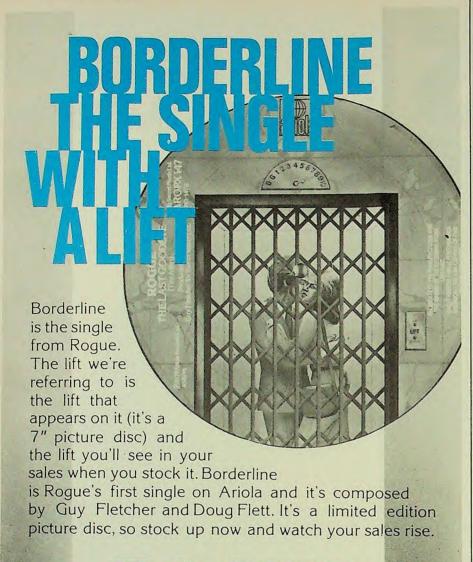
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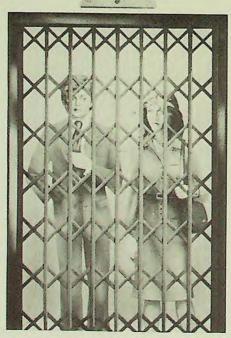
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BROADCASTING **Alright Now show Pulls off Who scoop**

THE NEW Tyne Tees TV series Alright Now, has pulled off something of a coup, having secured the co-operation of The Who for a special programme to include interviews with Pete Townshend and Roger Daltrey and clips from the film The Kids Are Alright.

One of several new TV music shows scheduled or in the planning stages at the moment, Alright Now is hosted by ex-Darts front man, Den Hegarty, and other acts recorded for the series include The Clash, Eric Burdon, Chris Rea, Dire Straits, Lindisfarne, Punishment of Luxury, Penetration, the Steve Gibbons Band and the Showbiz Kids. The series begins in the Tyne Tees area this month to be followed by transmission in the Yorkshire area, but as yet it has not been taken up by the network.

The format is that of a pop magazine programme with the entertainingly unpredictable entertainingly unpredictable
Hegarty interviewing the artists and
presiding over features. Producer of
Alright Now, Malcolm Gerrie says:
"There's never been a real rock
magazine for older kids. As well as
offering live music from pop to
punk, we'll be going behind the
scenes to involve ordinary kids as
well as the musicians looking at all
aspects of today's pop scene — the as the indiscious tooking at an aspects of today's pop scene — the problems of a provincial band trying to make it via London's pub circuit, the role of the roadie, the technology

the role of the roadie, the technology of pop, rock fashions, hair styles, books, paintings, records, the lot."

Alright Now coincides with renewed activity in the pop field on television. Paul McCartney's group Wings is the subject of a 75 minute special — Wings Over The World—to be shown on BBC-2 this Sunday. The programme achieved the distinction of being the first TV special to simultaneously broadcast on radio,

screened in the US by CBS television

recently.

The special includes footage of the Wings tour of 1975/76 and follows the band in the UK, Australia and America, featuring 15 songs and film of McCartney and family off

stage.
Granada has embarked on a major series of in concert specials as well as initiating a new music based show for Saturday mornings called snow for Saturday informings can Mersey Pirate. The specials — under the title So It Goes — began in the Granada area last month was Earth, Wind and Fire caught at Wembley Arena. The rest of the series, filmed by Keef Macmillan, features David Essex, Tina Turner, Bad Company, Kate Bush, Blondie and Gerry

Rafferty.
London Weekend TV takes up the series from the fourth programme and will show the first three shows at the end of the series. Seven cameras — unusual for concert coverage — were used at the Wembley gig, while

were used at the Wembley gig, while six covered the other concerts all filmed in Manchester.

Elsewhere, ATV plans to revive Jack Good's Oh Boy, following the London stage production, while Southern Television is producing a disco show for local viewing and a rock show, hopefully for the network, but still in the planning stage.

Edited by DAVID DALTON



JEFF GRIFFIN (far left), producer of Andy Peebles' rock show on Radio One, and Michael Appleton (far right), producer of BBC-2's Old Grey Whistle

Test, were just two of the music business people enticed along to Dingwalls in London to take part in a knockout doubles table football competition.

The competition was organised by Arista Records to launch the new Sides album from Anthony Philips who is pictured centre, flanked by Alison Short, Arista head of promotion, and Eddie Waring, who gave away the prizes.

ews in briet.

INDEPENDENT LOCAL Radio revenue for February, 1979, amounted to £2,046,404, bringing the total for the first two months of the year to £4,196,335.

BBC RADIO Manchester's two hour weekly rock and new wave show, Saturday Rock, presented by Peter Sharratt and John Woodruff, was broadcast live last week from a Manchester pub to celebrate the second anniversary of the programme.

THE RADIOPHONIC Workshop, responsible for much of the BBC's ambitious electronic music and effects—of which the best known is the Doctor Who theme — celebrated its twenty first anniversary last week with two Radio Three programmes — We Also Have Sound Houses and Sound In Mind.

AT AN open forum on Independent Local Radio in London held at Battersea Town Hall last week, representatives of the IBA, Capital Radio, LBC and the IBA's Local Advisory Committee dealt with questions and opinions from the public on the quality and content of commercial radio in London. There were few awkward points to fend off, and questions concerning Capital's music policy covered only minor details of programme content.

RADIO TWO presents an ambitious musical on the morning of Good Friday, April 13. Written by Jeffrey Shankley and produced by Paddy Kingsland, Rockoco tells the story of a new-born man on a distant planet who tastes success as a rock star. Backed by 13 musicians, 18 singers — most of whom have been in Evita, Jesus Christ Superstar or A Chorus Line — perform the sones.

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TALENT

The driving force behind Motor Records' disco hit

Edited by **CHRIS WHITE**

ONE OF the surprise disco hits of the last few months has been Doctor Who by Mankind, originally issued on the Motor label and later picked up by Pinnacle Records. Despite that, the song never made the upper echelons of the chart, unit sales are now in excess of 200,000, and the single is still selling heavily, gradually pushing it to the silver disc status mark.

The man behind the success of the record is Don Gallacher who has been involved in the music industry for some 15 years, in various capacities ranging from artist to

He admits: "We made the Doctor Who single with the express intention of having a big seller — the disc was tailored to suit all sections of the market, and all age groups. We did a lot of research beforehand to find out just what the public want from their records."

Motor Records began life as Vehicle Music, a company jointly run by Gallacher and his brother Colin. General manager is Chris Blackburn while Don Gallacher hackourn while Don Gallacher heads A and R and acts as talent scout. "Strangely, we nearly didn't release the Mankind disc, in fact the idea almost didn't get off the ground," says Gallacher.

ground," says Gallacher.
"I had had this idea for some time about doing a record called Doctor Who, initially spurred on by my three year old son, but everyone laughed at the idea. Instead we planned to launch Motor with product from a rock band and a male pop vocalist but, because of contractual reasons, those releases were postponed. That was when I were postponed. That was when I realised it was an opportune moment to continue with the Doctor Who project and get a record on the

"I'd worked with and got to know various session players during my years in the business, and there were four in particular who were interested in playing on the record, drummer Graham Hollingworth, Dave Green on bass, Mark Stevens, keyboards · player and musical arranger at one time for Tom Jones,

arranger at one time for Tom Jones, and singer and guitarist Paul Martinelli.

"The production was aimed at every possible section of the public, the kids, their parents, and the disco fans. I tried to work out what I thought that the public would like, and what they would be prepared to buy. We also went visiting various record dealers, explaining that we were thinking of setting up a small label, and asking them what they looked for in a record. Did they like picture sleeves, coloured vinyl pressings, 12" discs, all questions picture sleeves, coloured vinyl pressings, 12" discs, all questions like that."

However, Gallacher still found immense problems awaiting him. "We pressed 5,000 12" discs and had to sell through the various onestops. Motor Records was formed at the beginning of October and we actually delivered many of the finished pressings by car, or posted them to the shops. We knew that every record sold was going to cost us money, but the whole point was to break the record. In addition,

weren't receiving any airplay which did not help matters." Five weeks after release, Mankind's Doctor Who entered the disco charts. In week six, demand

for the product was so strong that Gallacher had to make a one-off licensing and distribution deal with Pinnacle to cope with orders. Eight weeks after release the disc made the Music Week Top 75 and on November 26 Mankind achieved the ultimate accolade — an appearance on Top Of The Pops.

Since then the disc has continued to sell well, and has also achieved success in various European countries. Mankind, originally just a band of session players, now has more of a group identity and has a new single lined up for release, Chain Reaction (PIN 13), written and produced by Don Gallacher. The seven-inch version lasts 3.32 minutes while the 12" disc is a more satisfactory 5.12 minutes.

STATUS QUO embark on a nationwide tour during May which include venues not usually visited by name acts — including Bridlington Spa and Carlisle Market Bridlington Spa and Carlisle Market Hall. The tour is the band's first for a year and opens with two nights at Wembley on May 10 and 11, followed by the Birmingham National Exhibition Centre. Status Quo are currently in the studio mixing new material. The definitive biography of the band, written by Record Mirror's John Shearlow, will be published shortly Sidgwick & Jackson.



A CELEBRATION at the end of Queen's recent European tour provided EMI

A CELEBRATION at the end of Queen's recent European tour provided EMI with the opportunity of presenting the group with a special award to commemorate the granting of the Queen's Award to Industry for export achievement to the International Division of EMI Records.

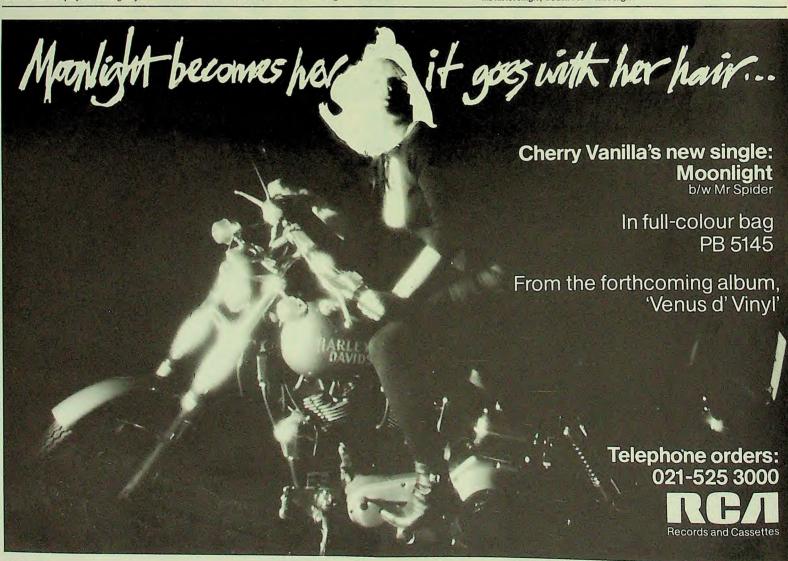
A special pressing of Queen's Bohemian Rhapsody was made up in a limited edition of 200, and the band and its management were given numbers one to five. Some of the rest were presented to the Department of Trade who made the original award to EMI. The inscription on the disc reads: "Queen's Bohemian Rhapsody was a massive international hit during the award period. It epitomises the creative contribution made by EMI's artists to our worldwide It epitomises the creative contribution made by EMI's artists to our worldwide

Paul Watts, head of EMI International made the award and also presented Queen with hallmarked silver naked ladies on bikes to mark their 27 date European tour, while Pathe Marconi handed over gold discs for sales of their Jazz album in France

Pictured with the awards are (left to right) Roger Taylor, Freddie Mercury, Paul Watts, Brian May and John Deacon.

Robbins returns

MARTY ROBBINS returns to the UK when he headlines on Easter Saturday at MAKELY ROBBINS returns to the UK when he neadlines on Easter Saturday at the annual country music festival at Wembley. He will also do other selected dates around the country. Coinciding with the tour, an album called The Performer is released this Friday (6), produced by Billy Sherrill, which includes his latest single, Touch Me With Magic.



ALBUNS



WEEK ENDING APRIL 7 1979

13 12 MANIFESTO Roxy Music	12 10 THE GREAT	11 11 MARTY ROBB	10 8 COLLECTION I	9 7 ARMED FORCES Elvis Costello and	9 Dire Straits	7 6 Supertramp	6 3 PARALLEL LINES Blondie	SPIRITS I Bee Gees	4 MANILOW MAGIC Barry Manilow	3 14 Leo Sayer	2 5 C'EST CHIC	BARBRA STREIS Barbra Streisand
TO	THE GREAT ROCK AND ROLL SWINDLE Sex Pistols	MARTY ROBBINS COLLECTION Marty Robbins	COLLECTION OF THEIR 20 GREATEST HITS Three Degrees	ARMED FORCES Elvis Costello and The Attractions	AITS	BREAKFAST IN AMERICA Supertramp	L LINES O	SPIRITS HAVING FLOWN O	N MAGIC	THE VERY BEST OF LEO SAYER Leo Sayer	IC O	BARBRA STREISAND'S GREATEST HITS VOL. 2 Barbra Streisand O GI
Polydor POLH 001	NDLE Virgin VD 2510	Lotus WH 5009	EST HITS Epic EPC 10013	Radar RAD 14	 Vertigo 9102 021 	A&M AMLK 63708	Chrysalis CDL 1192	RSO RSBG 001	Arista ARTV 2	Chrysalis CDL 1222	Atlantic K 50565	T HITS VOL. 2 C CBS 10012

28

Stranglers

LIVE (X CERT)

Don Williams

DISCO INFERNO Various

36

THE KICK INSIDE Kate Bush

		IMAGES		5
Chrysalis CHR 1166	TTERS	PLASTIC LETTERS Blondie	43	5
Bronze BRON 515		OVERKILL Motorhead	31	1
R ANNIE Red Seal RL 25163	JAMES GALWAY PLAYS SONGS FOR ANNIE James Galway Red Se	JAMES GALW James Galway	73	3
Riva RVLP 8	BLONDES HAVE MORE FUN O	BLONDES H. Rod Stewart	23	12
Jet JETDP 400	E BLUE It Orchestra O	OUT OF THE BLUE Electric Light Orchestra	55	=
Rough Trade ROUGH 1	MATERIAL	Stiff Little Fingers	29	5
CBS 83148		Toto	37	39
CBS 86080	THE BEST DAYS OF MY LIFE Johnny Mathis		WEIN	8
MCA EMTV 14	I GREATS O	20 GOLDEN GREATS Neil Diamond	35	37
Warner Brothers K 66085	YOUR LOVE	George Benson	25	36
Stiff SEEZ 7	3	STATELESS Lene Lovich	40	35









5

52ND STREETBilly Joel

Epic/Cleveland International EPC 82419

8

DEVADIP ONENESS

Carlos Santana WINGS GREATEST

0

EMI EMA 787

CBS 8318

ACTION REPLAY Various

0

TUBULAR BELLS Mike Oldfield

39

GREASE Original Soundtrack

0

47

STRANGERS IN THE NIGHT UFO

Thin Lizzy

LIVE AND DANGEROUS

Boney M

NIGHTFLIGHT TO VENUS

0

Fleetwood Mac RUMOURS

0

LION HEART Kate Bush

-

DESOLATION ANGELS Bad Company

Swansong SSK 59408



MY GUNS BONNIE TYLER PB 5147
ARE LOADED

INSTANT SYLVIA LOVE
LOVE
PB 5138 (7")
PC 5138 (12")

STRAIGHT TO BILL SUMMERS
THE BANK

PRS 101 (7)
PRC 101 (12)

SUMMERS



AVERAGE WHITE BAND New Single 'WALK ON BY 'out NOW on BLUE viny! XB 1087(7")-xc1087(12)

RECORDS and Cassettes

TELEPHONE ORDERS: 021-525 3000

DEALER GUIDE TO AIRPLAY ACTION

Radio 1

RADIO ONE FEATURED FORTY

BLOW AWAY - George Harrison (Warner Brothers K

17237)
CAN YOU FEEL THE FORCE — Real Thing (Pye 7N 46147)
COOL FOR CATS — Squeeze (A&M AMS 7426)
DOUBLE LOVE — Crackin' (EVER)
EVERYBODY'S HAPPY NOWADAYS — Buzzcocks
(United Artists UP 36499)
FIRE — Pointer Sisters (Planet K 12239)
FOREVER IN BLUE JEANS — Neil Diamond (CBS 7047)
GOODNIGHT TONIGHT — Wings (Parlophone 6023)
HE'S THE GREATEST DANCER — Sister Sledge (Atlantic K 11277)

11227)
HOLD THE LINE — Toto (CBS 6748)
I DON'T WANNA LOSE YOU — Kandidate (RAK 289)
I LOVE THE MUSIC — Freeway
IMAGINATION — Rocky Sharpe and The Replays (Chiswick

CHIS 110)
IN MY LIFE — Phoebe Snow (CBS 7175)

IN MY LIFE — Phoebe Snow (CBS 7175)
IN THE NAVY — Village People (Mercury 6007 209)
I WANT YOUR LOVE — Chic (Atlantic K 11245)
I WILL SURVIVE — Gloria Gaynor (Polydor 2059 017)
KEEP ON DANCIN' — Gary's Gang (CBS 7109)
KNOCK ON WOOD — Amii Stewart (Atlantic K 11214)
LET'S FLY AWAY — Voyage (GTO GT 245)
LIVIN' IT UP — Bell and James (A&M AMS 12012)
LUCKY NUMBER — Lene Lovich (Stiff BUY 42)
MARY ANN — Black Lace (EMI 2919)
MONEY IN MY POCKET — Dennis Brown (Atlantic LV 5)
OLIVER'S ARMY — Elvis Costello (Radar ADA 31)
PAINTER MAN — Boney M (Atlantic/Hansa K 11255)
POP MUZIK — M (MCA 413)
QUESTIONS AND ANSWERS — Sham 69 (Polydor POS

QUESTIONS AND ANSWERS — Sham 69 (Polydor POSP

27)
ROCKING CHAIR — Dean Friedman (Lifesong LS 405)

SHAKE YOUR BODY — Jacksons (Epic EPC 7181) SHA LA LA MEANS I LOVE YOU — Barry White (20th Century BTC 1041)

Century BTC 1041)

SOME GIRLS — RACEY (RAK 291)

SULTANS OF SWING — Dire Straits (Vertigo 6059 206)

THE BRISTOL STOMP — Late Show (Decca F 13822)

THE LOGICAL SONG — Supertramp (A&M AMS 7427)

THE RUNNER — Three Degrees (Ariola ARO 154)

TURN THE MUSIC UP — Player's Association (Vanguard vs. 5011)

WAITING FOR AN ALIBI — Thin Lizzy (Vertigo LIZZY 3) WOW — Kate Bush (EMI 2911)

YOU ANGEL YOU — Manfred Mann's Earthband (Bronze BRO 68)

RECORDS OF THE WEEK

Dave Lee Travis: PARISIAN WALKWAYS — Gary Moore Simon Bates: DIAMONDS — Chris Rea (Magnet MAG 144) Paul Burnett: YOU'VE GOT IT ALL — Peggy Scott (Pinnacle

Tony Blackburn: YOU CAN'T CHANGE THAT - Raydio

(Arista ARIST 249) Kid Jensen: UNTIL THE NIGHT — Billy Joel (CBS 7242)

Radio Luxembourg

THE NUMBER ONE SONG IN HEAVEN — Sparks (Virgin

GOOD NIGHT TONIGHT — Wings (Parlophone R6023) LOVE BALLAD - George Benson (Warner Brothers K

DANCE LADY DANCE - Crown Heights Affair (Mercury

6168 804)
KEEP YOUR BODY WORKING — Kleeer (Atlantic LV 21)
HERE COMES THE NIGHT — Beach Boys (Caribou CRB

POWER PLAY GUILTY — Mike Oldfield (Virgin VS 245)

LOVE YOU INSIDE OUT — Bee Gees (RSO 31)
TAKE ME HOME — Cher (Casablanca CAN 147)
LOVIN' IS REALLY ME GAME — Brainstorm

Beacon Radio

GOODNIGHT TONIGHT — Wings (Parlophone 6023)
MARY ANN — Black Lace (EMI 2919)
HERE COMES THE NIGHT — Beach Boys (Caribou CRB

7204)
I JUST FALL IN LOVE — Anne Murray (Capitol CL 16069)

POP MUZIK — M (MCA 413)

DOUBLE LOVE — Crackin' (Warner Brothers K 17297)

MUSIC BOX DANCER — Frank Mills (Polydor 2121 370)

BACK ON THE ROAD — Joe Egan (Ariola ARO 153)

LOVE CRUSADER — Sarah Brightman (Ariola ARO 538)

TOP ADD ONS

1 TILL IT SHINES — Bob Seger (Capitol CL 16073) PR, C, RC, T, H, RT, Md, U. 2= ADVENTURES OF A LOVE CRUSADER

Sarah Brightman and The Starship
 Troopers (Ariola Hansa AHA 538) D, T,

H, F, V, B.
LOVE YOU INSIDE OUT — Bee Gees
(RSO 31) RL, PR, RC, M, H, C.
THE LOGICAL SONG — Supertramp
(A&M AMS 7427) R1, BR, TV, RT, Ms, W.
GOODNIGHT TONIGHT — Wings
(Parlophone R6023) R1, RL, M, B, Scot.
I (WHO HAVE NOTHING) — Sylvester
Fantasy FTC 171) BR, D, O, V, Md.
NICE LEGS SHAME ABOUT HER FACE
— The Monks (Carrere CAR 104) C, BR The Monks (Carrere CAR 104) C, BR,

D, T, Scot. TIME AND SPACE — Dan Hartman (Blue Sky 7221) D, M, RT, V. BACK ON THE ROAD — Joe Egan (Ariola ARO 153) C, D, B, TV.

Station abbreviations: R1 Radio One; B Beacon; BR Station abbreviations: R1 Radio One; B Beacon, BR BRMB; Bb BBC Blackburn; CR Capital; C Clyde; RC City; D Downtown; F Forth; H Hallam; Hm BBC Humberside; L BBC London; RL Luxembourg; M Metro; Md BBC Medway; Mr BBC Merseyside; O Orwell; P Pennine; PR Piccadility; PS Plymouth Sound; S Swansea Sound; T Tees; RT Trent; TV Thames Valley; U BBC Ulster; V Victory, SC Scotland; MX Manx.

BRMB

BIRMINGHAM

SOME GIRLS — Racey (RAK 291)
THE LOGICAL SONG — Supertramp (A&M AMS 7427)
HAVEN'T STOPPED DANCING YET — Gonz
(Sidewalk STD 102)

(Sidewark STD 102)

I (WHO HAVE NOTHING) — Sylvester (Fanatest FTC 171)

SOMETHING'S COOKING IN THE KITCHEN — Dana

(GTO GT 243) REMEMBER THEN — Showaddywaddy (Arişta ARIST 247) LOVE BALLAD — George Benson (Warner Brothers K

I'M GONNA LOVE YOU — Glen Campbell (Capitol CL NICE LEGS SHAME ABOUT HER FACE — The Monks

(Carrere CAR 104)
REUNITED — Peaches and Herb (Polydor POSP 43)
WE'LL MAKE THE SAME MISTAKE — Goldie (Bronze

GREEN LIGHT -- Cliff Richard (EMI 2920)

GREEN LIGHT — Chit richard (EMI 2920)
POP MUZIK — M (MCA 413)
BLACK DENIM TROUSERS AND MOTORCYCLE BOOTS
— Joan Morris (Nonesuch K 12800)
PRECIOUS LOVE — Bob Welch (Capitol CL 16070)
I WILL LOVE YOU TOMORROW — KC And The Sunshine
Band (TK TKR 7541)
TOUT PETITE LA PLANETE — Plastic Bertrand (Sire SIR

Downtown Radio

BELFAST

HIT PICKS

HIT PICKS
John Paul: AFTERMATH — Cowboys International (Virgin)
Trevor Campbell: ADVENTURES OF A LOVE CRUSADER
— Sarah Brightman (Ariola Hansa AHA 538)
Sandy Devine: YOU CAN'T CHANGE THAT — Raydio
(Arista ARIST 249)
Michael Henderson: I'M THE TOUGHEST — Peter Tosh
(Rallingtone PSP. 103)

(Rollingstone RSR 103) Eddie West: I (WHO HAVE NOTHING) - Sylvester (Fantasy

Lynda Jayne: IT MIJST BE LOVE — Alton McLain and Destiny (Polydor 2095 026)

NICE LEGS SHAME ABOUT HER FACE - The Monks (Carrere CAR 104)

THE STAIRCASE — Siouxsie and The Banshees (Polydor POSP 9)

DOUBLE LOVE — Crackin' (Atlantic K 17297)
BACK ON THE ROAD — Joe Egan (Ariola ARO 153)
TIME AND SPACE — Dan Hartman (Blue Sky 7221)

Radio Forth

EDINBURGH

Mike Scott: DIAMONDS — Chris Rea (Magnet MAG 144) Steve Hamilton: UNTIL THE NIGHT — Billy Joel (CBS 7242)

Bill Torrence: CAN YOU FOOL - Glen Campbell (Capitol CL 16036)
Brian Ford: THE LOVE CRUSADER — Sarah Brightman

(Ariola Hansa AHA 538)

Jay Crawford: I DON'T WANT NOBODY ELSE — Michael Walden (Atlantic K 11269)

Radio Hallam

SHEFFIELD

Keith Skues: LOVE YOU INSIDE OUT — Bee Gees (RSO 31)
Roger Moffat: I WILL LOVE YOU TOMORROW — KC And
The Sunshine Band (TK TKR 7541)

Johnny Moran: TILL IT SHINES - Bob Seger (Capitol CL 16073)
Colin Slade: I WANT YOU TO LOVE ME — Cheap Trick

Coin Stade: I WANT YOU IU LOVE ME — Cheap Trick (Epic EPC 7258) Ray Stewart: YOU CAN'T CHANGE THAT — Raydio (Arista ARIST 249) Bill Crozier: ONLY YOU — Child (Ariola Hansa AHA 536) Martin Kelner: VALLEY OF THE DOLLS — Generation X Maggie Mash: DIAMONDS — Chris Rea (Magnet MAG 144)

ON HONOLULU LOVER - Nolan Sisters (Epic

ADD ONS
HARRY ON HONOLULU LOVER — Nolan Sisters (Epic EPC 7197)
ONE WAY TICKET — Eruption (Atlantic K 11266)
OFFSHORE BANKING BUSINESS — Members, (Virgin VS)
ADVENTURES OF A LOVE CRUSADER — Sarah Brightman (Ariola Hansa AHA 538)

Radio City

LIVERPOOL

Roger Blyth: BORDERLINE — Rogue (Ariola ARO 147)
Phil Easton: I WANT YOU TO WANT ME — Cheap Trick
(Epic EPC 7258)

Johnny Jason: TILL IT SHINES — Bob Seger (Capitol CL

Norman Thomas: LOVE BALLAD — George Benson (Warner Brothers K 17333)
Billy Butler: I WILL LOVE YOU TOMORROW — KC And The Sunshine Band (TK TKR 754)

ADD ONS
HAVEN'T STOPPED DANCING YET — Gonzalez (EMI Sidewalk SID 102)
WHAT'S ON YOUR MIND — John Denver (RCA)
LOVE YOU INSIDE OUT — Bee Gees (RSO 31)
QUESTIONS AND ANSWERS — Sham 69 (Polydor POSP

LIVIN' IT UP — Bell And James (A&M AMS 7242)
STAND BY — Natalie Cole (Capitol CL 16072)
WHO'S LOVING YOU — Dobie Gray (Infinity INF 105)

Radio Clyde

GLASGOW

HIT PICKS
Dave Marshall: STAND BY — Natalie Cole (Capitol CL 16072)

Richard Park: NICE LEGS SHAME ABOUT HER FACE — The Monks (Carrere CAR 104) Dougle Donnelly: TILL IT SHINES — Bob Seger (Capitol CL

Jeff Cooper: BACK ON THE ROAD AGAIN - Joe Egan

(Ariola ARO 153) Bill Smith: TOUT PETIT LA PLANTET — Platic Bertrand (Sire SIR 4012)

(Sile STR 4012)
Tim Stevens: DOUBLE LOVE — Crackin' (Warner Brothers K 17297)

CURRENT CHOICE LOVE YOU INSIDE OUT — Bee Gees (RSO 31)

GET USED TO IT — Roger Voudouris (Warner Brothers K 17348) TAKE ME HOME - Cher (Casablanca CAN 147)

MUSIC WEEK

"I LOVE THE MUSIC."

The first single from FREEWAY

A Dave Lee Travis Radio One record of the week

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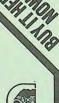
THE FOLLOW UP HIT SINGLE TO JUST THE WAY YOU ARE'



CALLED

SHALALAMEANS OVE YO

12" BTCL 1041 7" BTC 1041. (19) (28)



WAITING FOR AN ALIBI

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SINGLES CHART



WEEK ENDING APRIL 7 1979

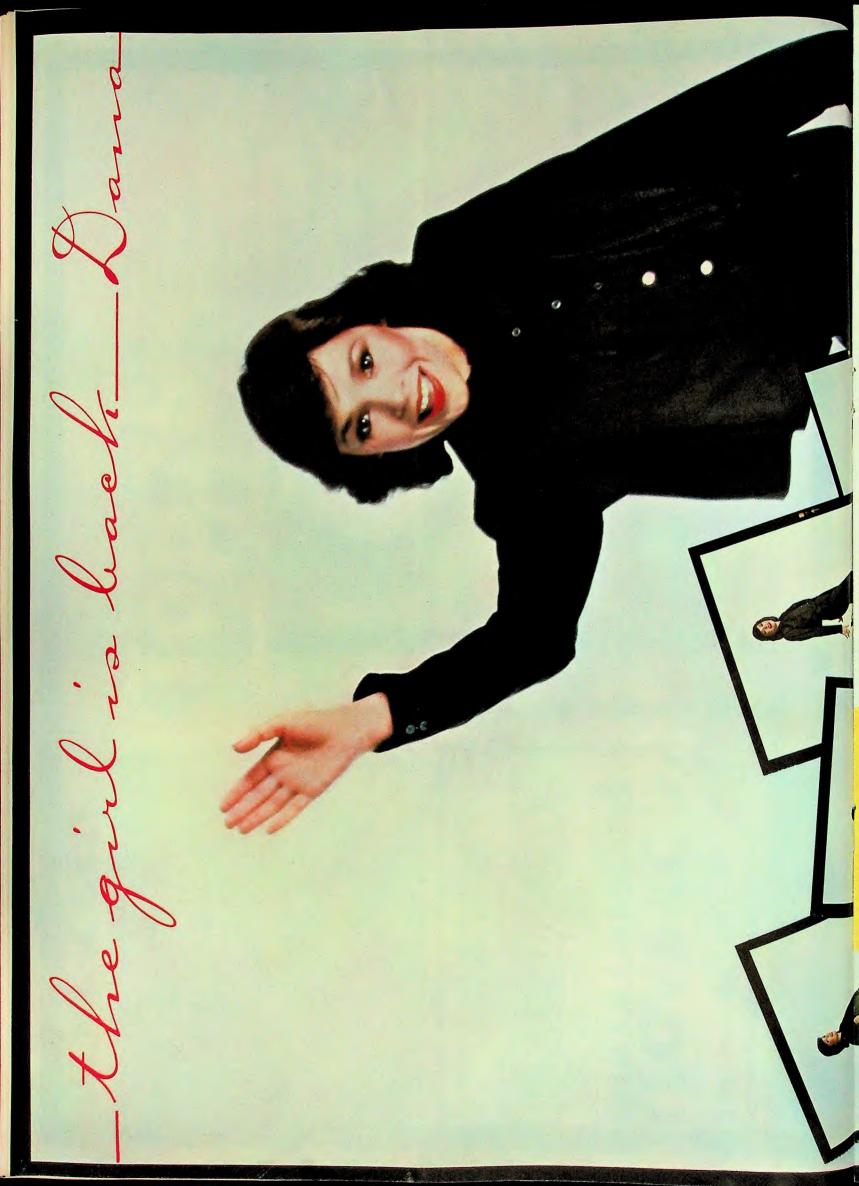
Polydor 2095 017	Mercury 6007 209	CBS 6947	Atlantic LV 16	RIGGIN' Virgin VS 240	A&M AMS 7426	Stiff BUY 42	Vertigo 6059 206	Vanguard VS 5011	Radar ADA 31	RAK 291	Pye 7N 46147	EMI 2910	Atlantic LV 5	CBS 7109	
•			VE	SOMETHING ELSE/FRIGGIN IN THE RIGGIN Sex Pistols		0	NG	u n	e Attractions		IE FORCE?	MON	CKET	9	
I WILL SURVIVE Gloria Gaynor	IN THE NAVY Village People	BRIGHT EYES Art Garfunkel	I WANT YOUR LOVE Chic	SOMETHING ELSI Sex Pistols	COOL FOR CATS Squeeze	LUCKY NUMBER Lene Lovich	SULTANS OF SWING Dire Straits	TURN THE MUSIC UP Players Association	OLIVER'S ARMY Elvis Costello & The Attractions	SOME GIRLS Racey	CAN YOU FEEL THE FORCE? Real Thing	DON'T STOP ME NOW Queen	MONEY IN MY POCKET Dennis Brown	KEEP ON DANCING Gary's Gang	STRANGE TOWN
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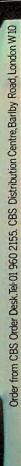
	9		
3		Showaddywaddy	Arista ARIST 247
36	36	INIPERIAL WIZARD David Essex	Mercury 6007 202
37	翠	THE LOGICAL SONG Supertramp	A&M AMS 7427
60	40	LET'S FLY AWAY Voyage	GTO/Hansa GT 245
39	35	ODY'S HAPPY NOWADA	ig.
8		VALLEY OF THE DOLLS Generation X	Chrysalis CHS 2310
41	09	HAVEN'T STOPPED DANCIN'YET Gorzalez	
42	42	IMAGINATION Rockey Sharpe & The Replays	Chiswick CHIS 110
43	MEM	GOODNIGHT TONIGHT Wings	
44	MEM	OFFSHORE BANKING BUSINESS Mombers	Virgin VS 248
45	31	CONTACT Chwin Starr	20th Century BTC 2396
46	28	MARY ANN Black Lace	EMI 2919
47	61	I (WHO HAVE NOTHING) Sylvester	Fantasy FTC 171
48	41	CUBA Gibson Brothers	Island WIP 6483
49	32	Gene Chandler	20th Century BTC 1040
20	43	EVERYTHING IS GREAT Inner Circle	Island WIP 6472
21	69	SOMETHING'S COOKIN' IN THE Dana	KITCHEN GTO GT 243
52	51	KEEP YOUR BODY WORKING Kleeer	Atlantic LV 21
23	MEM	POP MUZIK M	MCA 413
54	48	CHASE Giorgio Moroder	Casablanca CAN 144
55	75	HERE COMES THE NIGHT Beach Boys	Caribou CRB 7204
56	37	WHAT A FOOL BELIEVES Doobie Brothers	Warner Brothers K 17314
2	73	GREEN LIGHT Cliff Richard	EMI 2920
28	38	HEART OF GLASS	O Chrysulie CHS 2776
			36 40 40 40 60 60 60 61 61 61 61 61 63 63 63 63 63 63 75 75 73 73 73 73 73 73 73 73 73 73

GUESS



WHO'S BACK?





THIRD WORLD

(£4.54) WHO DONE IT – DELROY WILSON MY WAY – OSSIE SCOTT COME TO ME SOFTLY – JACKIE EDWARDS TDWD8 TDWD9

JUDIS 118 (£2.00) COLLIE DREAD – JOHNNY CLARKS (12" DISCO)

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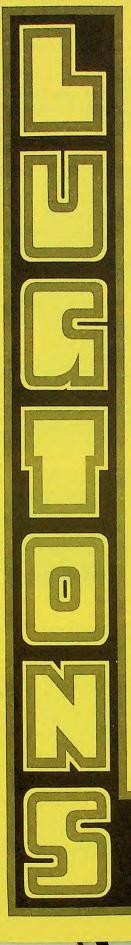




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APRIL 1979

K-TEL WH5010 (£4.29) MOONLIGHT SERENADE - BILLY VAUGHAN WH5012 (£4.29) THE RICH COLLECTION - CHARLIE RICH

NE 1044 (£4.49) 'HIGH ENERGY' (Compilation) NE 1043 (£4.49) DISCO INFERNO (Disco Compilation)

CRYSTAL CLEAR CCS 5005 (£9.72) TIMES GETTING TOUGHER THAN TOUGH -

CHARLIE MUSSELWHITE

CCS 7005 GOULD CONDUCTS GOULD - MORTEN GOULD

COND. L.P.O.

CCS 7006 WALTER SUSSKIND COND. L.P.O. CCS 8004 **EVOLUTIONS: JON JARVIS**

BULLDOG BDL 2002 (£2.50) 20 GOLDEN PIECES OF BILL HALEY

BDL 2006 20 GOLDEN PIECES OF DIZZY GILLESPIE 20 GOLDEN PIECES OF LOUIS ARMSTRONG **BDI 2007** BDL 4000 (£4.10) BILL ANDERSON & MARY LOU TURNER LADIES CHOICE - BILL ANDERSON **BDL 4001**

HAWAIIAN IN SEQUENCE - BRYAN SMITH DANSAN DS 009

REDIFFUSION SUA 1102081/2 (£5.98) DVORAK: CELLO WORKS: MILOS SADLO

MELODISC DDPBI (£2.00) BLUE BEAT - SUPER 12" DISCO

PRINCE BUSTER - BIG FIVE & SHAKIN' UP ORANGE ST

& CAROLINA BY THE FOLK BROTHERS

LISMOR LILP 5090 (£2.99) WORLD CHAMPIONS - DYSART & DUNDONALD

PIPE BAND

TAKE TWO - CURRIE BROTHERS **LILP 5094**

V.F.M. * VCA 070(£0.99) COME FLY WITH ME - CHARLES SEGAL

COUNTRY MUSIC VOL. 17 - PHIL BRADY * VCA 071 * VCA 072 18 - BEST OF NATCHEZ

* VCA 073 COUNTRY MUSIC VOL. 19 - AL DOHERTY VLA 039 (£1.49) CANADIAN PACIFIC: KEN & BILLIE FORD

* Cassettes only

SDLA 4001 (£1.99) THE BEST OF BRITISH COUNTRY -SILVER DOLLAR

20 SUPERB TRACKS

SDLA 4002 (£1.99) REMEMBER THE ALAMO: KEN & BILLIE FORD

ELVIS PRESLEY VOL.2 - Includes FLAMING STAR

ROLLER COASTER ROLL 2001 (£3.50) ROCKAPHILLY - VARIOUS ARTISTES RECORDS

IMPACT

6886 814

SPVP 152 (£2.99) HAWAII CALLS - NANI WOLFGRAMM VIKING LURE OF THE SOUTH SEAS - BRIAN HANDS **SPVP 408**

426 (£3.75) 22GOLDEN MAORI SONGS OF NEW ZEALAND VP. TRIUMPH BRASS - NATIONAL BANK OF VP 427

NEW ZEALAND

TDWD8 (£4.54) WHO DONE IT - DELROY WILSON THIRD WORLD

MY WAY - OSSIE SCOTT TDWD9

COME TO ME SOFTLY - JACKIE EDWARDS TDWD10 JUDIS 118 (£2.00) COLLIE DREAD - JOHNNY CLARKS (12" DISCO)

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HAL 12



THIS IS ROY FOX SINGIN' IN THE RAIN / BASIN STREET BLUES LOVE IS HERE TO STAY / MARGIE / ON A RAINY DAY / SAN / DO YOU MIND IF I DREAM OF YOU? / THE BIG DIPPER

Penny Serenade
THE CONTINENTAL / STORMY WEATHER /
NOBODY'S SWEETHEART / LOVE IN BLOOM /
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HEAVEN / SCRAPIN' THE TOAST



HAL 13





HAL 9

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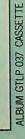
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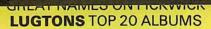


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IS I LOVE YOU

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Real ARE 6

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Magnet MAG 140

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A LOVE CRUSADER

Taken from the album 'VALLEY OF THE DOLLS' CHR 1193 WALLEY OF THE DOLLS' Produced by lan Hunter





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ON BLUE VINYL



Top 75 compiled for Music Week and BBC based upon 250 from a panel of 450 conventional record outlets by the British Market Research Bureau Ltd.

SHA LA LA MEAN Barry White	BRISTOL STOMP Late Show	SHOOT SHOOT U.F.O.	TRASH Roxy Music	KNOCK ON WOO	YOU ANGEL YOU Mann's I	DISCO NIGHTS (F	STOP YOUR SOB! Pretenders	LOVE BALLAD George Benson	GET IT Darts	BLOW AWAY George Harrison	ADVENTURES OF Sarah Brightman	HONEY I'M LOST Dooleys	VOODOO VOODOO Den Hegarty	MEAVEN KNOWS Donna Summer	LOVE AND DESIRE Arpeggio	
60 ea	55	62 ee	63 57	64 mm	65 59	66 47	67 44	500 71 500 71	69 49	20 02	T man	72 46	73 74	53	75 72	(
Virgin VS 241	Elektra K 12312 6	Ariola ARO 154	CBS 6784	EPC 7181	Virgin VS 256	Jet 136	CBS 7047 6	EMI 2911 D	Polydor POSP 9	CBS 7010	CBS 7082	RSO 27	RAK 289 7	Polydor POSP 27	Planet K 12339	% MILLION (SILVER)
INTO THE VALLEY Skids	JUST WHAT I NEEDED Cars	THE RUNNER Three Degrees	HOLD THE LINE Toto	SHAKE YOUR BODY (DOWN TO THE GROUND Jacksons Epic	SILLY THING/WHO KILLED BAMBI Sex Pistols/Ten Pole Tudor	CLOG DANCE Violinski	FOREVER IN BLUE JEANS Neil Diamond	WOW Kate Bush	THE STAIRCASE Siouxsie & The Banshees	YOU BET YOUR LOVE Herbie Hancock	ENGLISH CIVIL WAR	TRAGEDY Bee Gees	I DON'T WANNA LOSE YOU Kandidate	QUESTIONS AND ANSWERS Sham 69	FIRE Pointer Sisters	O MILLION (PLATINUM) • % MILLION (GOLD) • % MILLION (SILVER)
13	17	30	15	26		20	78	23	33	21	27	11	45	23	39	MILLI
13	20	21	22	23	24 mm	25	26	21	28	29	200	3	32	3	34	0

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Polydor POSP 40

Casablanca CAN 141

ne new single

AIRPLAY ACTION

Metro Radio

NEWCASTLE

ADD ONS
GOODNIGHT TONIGHT — Wing's (Parlophone 6023)
WHO'S LOVING YOU — Dobie Gray (Infinity 105)
ONLY YOU — Child (Ariola Hansa AHA 536)
I JUST FALL IN LOVE — Anne Murray (Capitol CL 16069)
LOVE YOU INSIDE OUT — Bee Gees (RSO 31)
TIME AND SPACE — Dan Hartman (Blue Sky 7221)
SOMETHING'S COOKING IN THE KITCHEN — Dana
(GTO GT 243)
THE WAY I FEEL — Adrian Gurvitz (Jet 140)
HERE COMES THE NIGHTS — Beach Boys (Caribou CRB
7204)

Radio Orwell

IPSWICH

HIT PICKS

Anthea Clarke: YOU CAN'T CHANGE THAT — Raydio (Arista ARIST 249)

Keith Rogers: ONE WAY TICKET — Eruption (Atlantic K

Bernard Mulhern: I WANT YOU TO WANT ME — Cheap

Trick (Epic EPC 7258)
Tony Valence: 1 (WHO HAVE NOTHING) — Sylvester (Fantasy FTC 171)

(rantasy FTO)
Tony Gillham: DIAMONDS — Chris Rea (Magnet MAG 144)
Nigel Rennie: SLEEP TIGHT GOOD NIGHT — Bobby Bare

Patrick Eade: I'M THE TOUGHEST — Peter Tosh (Rolling Stone RSR 103)

Piccadilly Radio

MANCHESTER

Anita Skorgan (CBS 7259) GIMME AN INCH GIRL — Ian Mathews (Rockburgh ROCS

ROXANNE — Police (A&M AMS 7348) ROXANNE — Police (A&M AMS /348)
THIS IS THE END — Lesson And Vale (Chrysalis CHS 2290)
TILL IT SHINES — Bob Seger (Capitol CL 16073)
LOVE YOU INSIDE OUT — Bee Gees (RSO 31)
DOUBLE LOVE — Crackin' (Warner Brothers K 17297)

HIT PICKS Steve Wright: THE LOGICAL SONG — Supertramp (A&M AMS 7427) Mike Mathews: I JUST FALL IN LOVE AGAIN — Anne

Murray (Capitol CL 16069)
Tony Fox: I'LL GO TOO — Kevin Coyne (Virgin)
Paul Hollingdale: TAKE ME HOME — Cher (Casablanca

ADD ONS

CLOG DANCE — Violinski (Jet 136)

GET IT — Darts (Magnet MAG 140)

BRIGHT EYES — Art Garfunkel (CBS 6947)

FOREVER IN BLUE JEANS — Neil Diamond (CBS 7047)

CHIQUITITA — Abba (EpicEPC 7030)

HONEY I'M LOST — Dooleys (GTO GT 242)

WHAT A FOOL BELIEVES — Doobie Brothers (Warner Brothers K 17314)

PRISTOL STOMP — Late Show (Decca F 13822) BRISTOL STOMP — Late Show (Decca F 13822)
KEEP REACHING OUT FOR LOVE — Liner (Atlantic K

WOMAN IN LOVE — Three Degrees (Ariola ARO 141)

Radio Trent

NOTTINGHAM

TIME AND SPACE — Dan Hartman (CBS 7221) TILL IT SHINES — Bob Seger (Capitol CL 16073)
THE STAIRCASE — Siouxsie and The Banshees (Polydor

THE STAIRCASE — SIGUASIC AND THE BAILSINES (FORGOT POSP 9)
SHAKE YOUR BODY — Jacksons (Epic EPC 7181)
GREEN LIGHT — Cliff Richard (EMI 2920)
YOU CAN'T CHANGE THAT — Raydio (Arista ARIST 249)
LOGICAL SONG — Supertramp (A&M AMS 7427)
QUESTIONS AND ANSWERS — Sham 69 (Polydor POSP 27)

COOL FOR CATS - Squeeze (A&M AMS 7426)

BBC Merseyside

PERSONAL PICKS

Chris Jones: LOVE LIGHT — Micky Dolenz (Chrysalis CHS)
Dave Porter: THE NEXT TIME AROUND — Roger
Voudouris (Warner Brothers K)
Alan Jackson: ONLY YOU — Child (Ariola ARO 536)
Janice Long: LOGICAL SONG — Supertramp (A&M AMS

Radio Victory

PORTSMOUTH

ADD ONS THE ADVENTURES OF THE LOVE CRUSADER — Sarah Brightman/Star Ship Troopers (Ariola ARO 538)
ONE WAY TICKET — Eruption (Atlantic K 11266)
TIME AND SPACE — Dan Hartman (Blue Sky 7221) POP MUZIC — M (MCA 413)

OFFSHORE BANKING BUSINESS — Members (Virgin VS

- Police (A&M AMS 7348) I (WHO HAVE NOTHING) — Set Pistols (Virgin VS 256)
I (WHO HAVE NOTHING) — Sylvester (Fantasy FTC 171)
I'M THE TOUGHEST — Peter Tosh (Rollingstone RSR 103)

BBC Ulster

ADD ONS

MUSIC BOX DANCER — Frank Mills (Polydor 2121 370)

TILL IT SHINES — Bob Seger (Capitol CL 16073)

CASABLANCA — Geraldine (Coma CUT 002)

THE RUNAWAY — Elkie Brooks (A&M AMS 7428)

SILK — Damon Harris (Fantasy FTC 172)

CIAO BAMBINO — The Softrock (LRP 1)

Radio Tees

TEESSIDE

WHEN YOU'RE IN LOVE WITH A BEAUTIFUL WOMAN - Dr. Hook (Capitol CL 16039)
HE'S THE GREATEST DANCER - Sister Sledge (Atlantic K

11257)
SHAKE YOUR BODY — Jacksons (Epic EPC 7181)
ROXANNE — Police (A&M AMS 7348)
YOU CAN'T CHANGE THAT — Raydio (Arista ARIST 249)
POP MUZIK — M (MCA 413)
ADVENTURES OF A LOVE CRUSADER — Saeah
Brightman (Ariola Hansa AHA 538)
UNTIL THE NIGHT — Billy Joel (CBS 7242)
TILL IT SHINES — Bob Seger (Capitol CL 16073)
I JUST FALL IN LOVE AGAIN — Anne Murray (Capitol CL 16069)

16069)
LOVE AND DESIRE — Arpeggio (Polydor POSP 50)
NICE LEGS SHAME ABOUT HER FACE — The Monks
(Carrere CAR 104)
WHAT'S ON YOUR MIND — John Denver (RCA PB 1535)

BBC Blackburn

HIT PICKS

Nigel Dyson: MUSIC BOX DANCER - Frank Mills (Polydor

Kath Dutton: LOVE LIGHT — Micky Dolenz (Chrysalis ????) Phil Scott: HEY GIRL — Jerry Middleton (Croole CR 168)
Trevor Hall: WELL WELL SAID THE ROCKING CHAIR —
Dean Friedman (Lifesong LS 405)
Gerald Jackson: OLIVER — Anita Skorgan (CBS 7259)
Ken Snowdon: OFFSHORE BANKING BUSINESS — The

Members (Virgin VS 248)
Mark Hurrell: GIMME AN INCH GIRL — Ian Mathews (Rockburgh ROCS 207)

Radio Wales

HIT PICKS

Richard Rews: TOTALLY HOT - Olivia Newton John (EMI 2923) Dan Damon: LOGICAL SONG — Supertramp (A&M AMS

ADD ONS
IN THE NAVY — Village People (Mercury 6007 209)
I WANT YOUR LOVE — Chic (Atlantic K 11245)
SULTANS OF SWING — Dire Straits (Vertigo 6059 206)
I WILL SURVIVE — Gloria Gaynor (Polydor 2059 017)
CAN YOU FEEL THE FORCE — Real Thing (Pye 7N 46147)
I JUST FALL IN LOVE AGAIN — Anne Murray (Capitol CL

16060)
HOLD THE LINE — Toto (CBS 6478)
PAINTER MAN — Boney M (Atlantic/Hansa K 11255)
KEEP ON DANCING — Gary's Gang (CBS 7109)
TURN THE MUSIC UP — Player's Association (Vanguard

Radio 210

THAMES VALLEY

ADD ONS

MY GUNS ARE LOADED — Bonnie Tyler (RCA PB 5147)

TAKE ME HOME — Cher (Casablanca CAN 147)

WHO'S LOVIN' YOU — Dobie Gray (Infinity INF 105)

SATELLITE — Ted (Epic EPC)

BACK ON THE ROAD — Joe Egan (Ariola ARO 153)

PRECIOUS LOVE — Bob Welch (Capitol CL)

TIME AND SPACE — Dan Hartman (Blue Sky 7221)

I WILL LOVE YOU TOMORROW — KC And The Sunshine

Band (TK TKR 7545)

I'LL GO TOO — Kevin Coyne (Virgin)

BBC Medway

Brian Faulkner: HARD TIME FOR LOVERS - Judy Collins (Elektra K 12343)

Son Durbridge: CASABLANCA — Geraldine (Coma CUT

John Thurston: AGONY — Babs Fletcher
Mike Brill: GIMME AN INCH GIRL — Ian Mathews
(Rockburgh ROCS 207)
Dave Brown: I (WHO HAVE NOTHING) — Sylvester
(Fantasy FTC 171)

(Pantasy FTC 17)
Ian Pearson: TILL IT SHINES — Bob Seger (Capitol CL 16073)
Tony Valence: I WILL LOVE YOU TOMORROW — KC And The Sunshine Band (TK TKR 7541)

BBC Scotland

HIT PICKS

Jimmy Mack: BOOK OF RULES — Galaxy (Sidewalk SID

Tom Ferrie: NICE LEGS SHAME ABOUT HER FACE — The Monks (Carrere CAR)
Rhythm & News: TAKE ME HOME — Cher (Casablanca

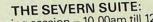
Nightbeat: GOODNIGHT TONIGHT — Wings (Parlophone

Andy Cameron: CIAO BAMBINO — Softrock (LRP 1)

ADD UNS
SHAKE YOUR BODY — Jacksons (Epic EPC 7181)
LET'S FLY AWAY — Voyage (GTO GT 245)
THE RUNNER — Three Degrees (Ariola ARO 154)
SOME GIRLS — Racey (RAK 291)

NUSIC WEEK TV&R4DIO SEMINAR

WEMBLEY CONFERENCE CENTRE SATURDAY, APRIL 14, 1979



Morning session - 10.00am till 12.00

THE CHAUCER ROOM: Lunch. 12.00 till 2.00pm (The lunch will be sponsored by the Country Music Association of America and Music Week.)

THE SEVERN SUITE:

Afternoon session - 2.00pm till 4.00pm

PANELISTS

PAUL BERNARD TONY BYWORTH

J. COLE DAVID DALTON RICHARD DE SYLVA GERRY FORD MARTIN SATHERWAITE PHIL SHARP BOB STEWART COLIN WARD

Independent TV Producer. (Chairman) Music Week Country Musician/Producer Cow Pie Records
Musician/Producer Cow Pie Records
Music Week Radio & TV Correspondent
Promotions/Producer EMI
Artist/DJ – BBC Radio Scotland Music Correspondent Promotions - MCA Publisher – EMI Music DJ – Radio Luxembourg Agent - Live Promotions

Representative of COUNTRY MUSIC ASSOCIATION (Nashville)
Representative of JIM HALSEY INCORPORATED (Tulsa)

On Radio and Television, should Country Music be known as 'Country Music' or just programmed within entertainment format?

Are specialised shows a good thing and do they reflect current trends on the US market?

Is Country Music gaining enough attention in popular format shows, especially in the light of Chart

4 As British artists are immediately available for promotion, are they being overlooked by the media or is the US artist still the main objective for media

5 Response to marketing Country Music Programme is proportionately higher than any form of Music. Are programmes therefore not reflecting demands for Country Music?

6 If Record Companies were to encourage more live appearances of American Country acts in the UK, would this not encourage media to expand its coverage of the music due to its continuing availability of artists?

Concluding Open Forum. . . . All the above topics will be open to discussion.

Telephone David Dalton on 836 1522 to apply for tickets.

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Polydor 2391 385	Cloria Gaynor	50	34
Elektra K 52088	Cars	59	33
Bronze BRON 516	Manfred Mann's Earthband	30	32
Lotus WH 5008	George Hamilton IV	22	31
Mercury 9109 616	David Essex	74	30
EMI EMA 788	JAZZ Queen	32	29
MUCH REUNION CONCERT AT THE JM Cliff Richard & Shadows • EMTV 15	THANK YOU VERY MUCH REUNION LONDON PALLADIUM CIFF Richard &	20	28
VOL 1 CBS 83284	THE BEST OF EARTH WIND & FIRE VOL 1 Earth Wind & Fire	21	27
• CBS 86077	YOU DON'T BRING ME FLOWERS Neil Diamond	4	26
Polydor POLD 5007	Jean Michel Jarre	22	25
Stiff SEEZ 4	lan Dury and The Blockheads	16	24
RCA XL 13063	Average White Band	26	23
Virgin V 2116	SCARED TO DANCE Skids	24	
CBS 96000/WOW 100	Jeff Wayne's Musical Version O	19	
EMI EMC 3296	TRB TWO Tom Robinson Band	18	20
Warwick WW 50507	Various COUNTRY PORTRAITS	MEIN	19
			6

Rocket TRAIN 1	A SINGLE MAN	60	
MCA MCG 3527	Original London Cast	69	
Pye NSPH 18601	CAN YOU FEEL THE FORCE Real Thing		
O Epic EPC 86052	THE ALBUM Abba	55	-
Mercury 9109 701	SKELLERN Peter Skellern	MEN	
Vanguard VSD 79421	Players Association	42	
 O A&M AMLT 19748	SINGLES 1974-78 Carpenters	72	9
Warwick PR 5053	20 GOLDEN GREATS Doris Day	1	-
Dark Horse K 56562	GEORGE HARRISON George Harrison	8	
CBS 83491	FEETS DON'T FAIL ME NOW Herbie Hancock	52	0,
	AT THE BUDOKAN Cheap Trick	88	01
Ariola ARLH 5012	NEW DIMENSIONS Three Degrees	i į	
O EMI EMTV 13	DON'T WALK – BOOGIE Various	ස	-
Arista SPART 1047	Barry Manilow •	1	1
CBS 88339	SHEIK YERBOUTI Frank Zappa	48	
G DICKIES A&M AMLE 64742	THE INCREDIBLE SHRINKING DICKIES Dickies	58	
O RSO 2658 123	Various	57	4.

Featuring the high-flying title track, and the next disco smash single RIDE THE GROOVE

The chart album







CBS 7082 D 17314 CAN 141 al ARE 6

Music Sales have been asked to make a correction.

Last time we published a chart showing how many best sellers you can order from us, we made an error.

We showed "Overkill" as one of ours. It isn't. As you can see it is put out by another publisher.

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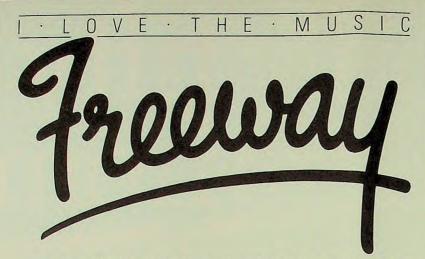
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35 31 WHAT A FOOL BELIEVE CORS 70
Dockin P. FOOL BELIEVES CBS 70
36 34 HEAVEN KNOWN KNOWN KNOWN THE PROPERTY 173
37 STOP YOUR CO.
38 17 WAS MADE FRE-DANCE UNITED AND
Lef Garrett MUSICALES LIPE TO THE TOTAL THE CONTROL OF THE CONTROL
39 51 GIMMIX PALE OF LOUIS CONTROL OF LO
SINGLES SINGLES SINGLES WEEK ENDING A SALES LIMITED APPEAR TO THE PROPERTY OF THE PROPERTY
WEEK ENDING MARCH 41 47 BRISTON STONE
Ariob ARO 141 1 3 WILL SURVIV MUSK SALES LIMITED Deccar F 13822 2 0 DIESTON Motorhead Chappell
TOYOG 200C 013 TOYOG 013
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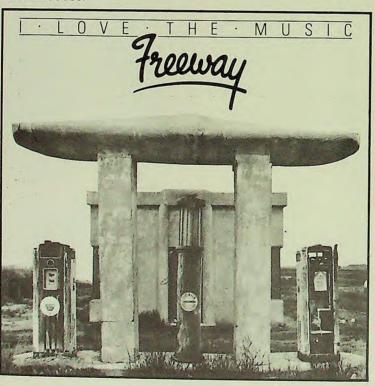
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CLASSICAL

Beethoven record marks new direction

THE FIRST recording ever of Beethoven's Violin Concerto made with the soloist directing the orchestra — which was the way it

orchestra — which was the way it was originally performed — is being released this month by CRD.

It's played by the Bournemouth Sinfonietta with the violinist Ronald Thomas, and the issue (CRD 1053/4053 £4.50) is expected to herald similar performances of other works written at the beginning of the

Romantic era, including the Mendelssohn Violin Concerto.
Recording Mozart concertos in this way is now commonplace, but the custom of the soloist doubling as

the custom of the soloist doubling as director continued well into the 19th century, and this disc reflects the growing interest in doing works as they were first heard.

Actually, this record effects a compromise in that Thomas and the Sinfonietta do not play on violins still in their "period" state, but the issue should nevertheless arouse great interest

great interest.

"I feel that the orchestra plays "I feel that the orchestra plays better with a director than under a conductor because they tend to express themselves more," explains Thomas. "It means that the section leaders have far more responsibility, which allows the players to come out of themselves, whereas often, in a work like this conductors that the work like this, conductors hold them on a tighter rein."

Thomas chose not to play on "Classical" violins because he believes this would appeal to only a very specialised audience, but the compromise, he believes, is a valid

This record comes out at an important stage in Thomas' career. At 40, he has been associated with the Bournemouth Sinfonietta for some years, having given numerous concerts with them, including trying out the Beethoven Concerto live.

But over the next few weeks his

But over the next few weeks, his But over the next few weeks, his links with the chamber orchestra will be strengthened. The current principal conductor, Volker Wangenheim, is expected to leave in September 1980 when his contract expires, and the proposal is that Thomas should move in as musical director, leaving the Significant director, leaving the Sinfonietta without a principal conductor.

However, Thomas has increasingly been appearing with them as conductor as well as soloist,



RONALD THOMAS

and this is the way the Sinfonietta

hope to develop.

As well as this, Thomas, who has just returned from his native Australia after an extensive tour, has a growing career as a recitalist, having formed a duo with his wife, the harpsichordist Linnhe

Robertson.
So with all this, and his work with So with all this, and his work with the New London Soloists Ensemble, who play Baroque and Classical music standing up, he is as busy as he wants to be at present. Incidentally, Thomas and the Sinfonietta feature on another April

release, The Eight Symphonies by William Boyce (CRD 1056/4056 £4.50).

Orchestral releases

DAVID ZINMAN, newly-appointed DAVID ZINMAN, newly-appointed conductor of the Rotterdam Philharmonic Orchestra, replacing Edo de Waart, who takes over San Francisco SO, conducts them in a Dukas collection, including The Sorcerer's Apprentice on 9500 533/7300 677.

Neville Marriner's second record with the Concertgebouw Orchestra Amsterdam

with the Concertgebouw Orchestra, Amsterdam, — a volume of Elgar, with the Enigma Variations and Pomp and Circumstances Marches 1, 2 & 4 — in released by Philips next month on 9500 424/7300 642.

Pop launch for live LP

A MASSIVE "pop" style campaign is launched by RCA this week to mark the release of the new Julian Bream and John Williams double album titled, simply, Live, which retails at £7.

retails at £7.
Widely expected to be one of the biggest selling classical discs of 1979, the album is the product of the extensive and enormously successful recital tour in the USA in October and November, following a warm-up recital at London's Wigmore

It was recorded during two concerts, in New York's Avery Fisher Hall, and in Boston's Symphony Hall with an entirely new repertoire of music arranged by both players.

players.

The works range from 16th century England to 20th century Spain, including pieces by Johnson, Sor, Brahms, Faure, Albeniz, and some popular Debussy, including the Golliwog's Cakewalk and Clair de Lune. Both the tour and the record reflects the close friendship that links these two musicians who have an extraordinarily strong selling power.

Their first record, Together, has sold 140,000 copies since being released in 1974, and Together

Edited by NICOLAS SOAMES

Again, released in 1974, has reached 70,000. And the indications are that Live will do at least as well as Together Again, with W. H. Smith's placing the largest advance order RCA have ever had for a classical

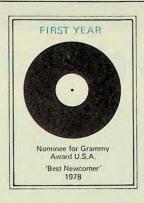
disc.

RCA are supporting the release with an advertising campaign in the up-market national newspapers covering the first two weeks in April, in addition to appearing in the music press. But the company is also taking prominent ads in the New Musical Express and Melody Maker because Bream and Williams retain such cross-over appeal. Thousands of posters featuring the covers of all three Bream/Williams albums will be available to retailers across the country.

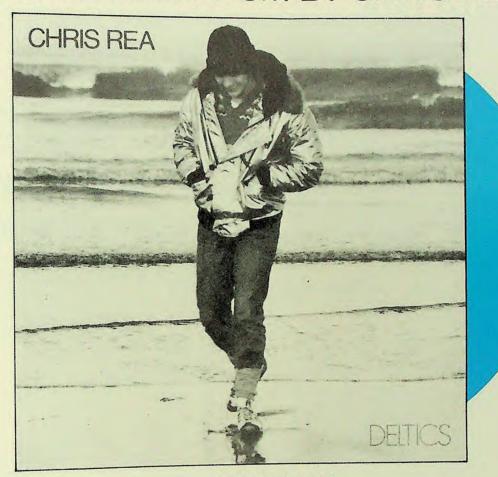
Country.
What's more, the record will receive further support later in the year when the Herbert Chappell film of Bream and Williams, televised in February, is given a repeat screening in the summer, shortly after Bream undertakes a countryside tour with his early music group, The Bream Consort.







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FEATURE

Singles chart analysis

COMPILED BY TONY JASPER

LAST YEAR'S singles charts have again been carefully scrutinised by MW's regular Factsheet compiler, who has extracted statistical tables and drawn conculsions which give an overall picture of the year's singles performances. The analysis in intended to give greater detail, for the business and the trade, this year than in previous years. It is important to note that this year ALL entries from the first chart of 1978, including carry-overs from 1977, have been included. That chart was only a Top 30, then the chart proceeded as a Top 60 and from May 6 is expanded to list the Top 75.

CHARTS FACTS 1978

FOUR HUNDRED and ninety six records including the Top 30 of the published chart for January 7 with subsequent 20 extra records for the first Top 50 of the following week occupied the Top 50 MW/BMRB (until May 6) and Top 75 (from May 13) during 1978. The total of 496 is for individual song titles and does not include various re-entries made by some records. Outside of the first and second charts at the beginning of the year, also the 19 new titles in the first Top 75, the best week for fresh chart material is fivefold: September 30, October 13, November 11, November 25 and December 2. In each instance 13 new records entered the Top 75. The slackest time for new material was March 18 when only three discs entered the chart.

How new chart records fared

THIS TABLE shows how each month's new records fared in their final upper chart placing. For example, if May is taken then the table says that of the new charting records during the month 35 eventually made the top 50, but only one record reached the top five and not one in the top three chart positions. The January figure is inflated by the initial chart including 30 titles which were carry-overs plus similar in the ensuing week when the chart became Top 50.

Top3 Top5 Top10 Top20 Top30 Top40 Top50 Total

January	9	3		8	17	1	1	13	5	66
February	5	2		2	10		1	8	5	33
March	2	2		3	5		4	4	3	23
April	2	4		3	6		4	11	7	37
	Top 3	Top 5	Тор 10	Top 20	Top 30	Top	Top 50	Top	Top 75	Total
May	3	3	5	10	2	6	6	5	5	45
June	5	2	4	6	4	5	7	4	3	40
July	0	1	6	5	3	4	10	7	3	39
August	5	1	5	5	3	5	7	3	3	37
September	3	1	3	6	4	6	9	7	9	
October	5	1	5	4	3	8	11	5	2	48
November	4	4	3	6	6	7	0	3	2	42

Leading companies in hit terms

5

0

24

48

LEADING COMPANIES in terms of chart entries. Licensed but not distributed labels are included in company totals. Hits of licensed labels are only included with major company as from the moment their partnership was agreed, (thus, for example, 1 Rocket hit with Elton John is included in the EMI total, the other is credited to Phonogram) and in total 35 companies (outside of licensed) enjoy chart placing. However, of the 496 chart hits, only 88 were achieved outside the top ten successful companies.

1	CBS	79	6	Deve	25
				Pye	25
	EMI	76	7	A&M	17
3	WEA	71		UA	15
					13
	Phonogram	38	9	Virgin	13
5	Polydor	37		RCA	
-	1 019 401	31	10	NCA	13

It should be noted that this table is based purely upon hits. This factual data is available on the quarterly and then yearly analysis given elsewhere within Music Week.

Chart movement of most successful discs

Speed:

Number of records making Top 10 within four weeks:

January — March	19
April — June	20
July — September	13
October — December	20
Total	72

Number of records, outside of those making top ten, reaching 11 to 20 within four weeks:

January — March	25
April — June	15
July — September	15
October — December	18
Total	73

Total of records making the top 20 within four weeks is thus 145. This is out of a total of 200 Top 20 entries. Hence just under 75 per cent of singles make the Top 20 within a month of first charting. The chances are one in four that a record not making entry within a month will do so in future weeks.

Records regaining place after fall

UNLIKE PAST years when only a handful of records which slipped in chart position regained a higher position 1978 saw 61 records climb higher after initial fall. However, only three continued rising after a mere one weeks increase in position. These were records by Boney M (Rivers of Babylon/Brown Girl In The Ring); ELO (Wild West Hero) and Brian & Michael, (Matchstick Men).

Of the 61 records dropping (before momentary rise, save for instances mentioned) the following was observed. The week refers to time of slip before rise.

Week

41

496

in charts

5	6	7	8	9
12	18	12	2 _{TO}	6 PAGE 36

The first ever DANCEABLE Football song on Record!

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by

JUNIOR ACES FC

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FEELGOOD FLG 112

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December

Total

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Galaxy Records manufactured and distributed by CBS Records UK.
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FEATURE

1978 Singles chart analysis FROM PAGE 34

General notes.

The following months were best for chart entries from the major companies.

CBS — August (12) EMI — August (13) WEA — December (10) Phonogram — August (7) Polydor — May,

August (7) Pye — January (6) A&M — November

(4) UA — February,

August (3) Virgin — August (4) RCA — January (5)

Companies with no new chart entries in certain months — Phonogram (March), Polydor (June), A&M (January, March, May), Virgin (March, April, May), RCA (March, April, August — November inclusive).

Singles and how they left the 1978 chart

THIS ANALYSIS shows how the 496 singles left the chart. Amazingly, nearly 60 records disappeared without trace from the richer sales end of the chart, the Top 20.

Singles disappeared from the chart as follows:

1-20 21-30 31-40 41-50 51-60 61-75 21 36 63 70 67 239

Obviously, the two figures of 67 plus 239 relate to the period of the Top 75 chart which began the week ending of May 13. The number of records which could have left the chart from this date: 382. In fact 306 records did between 51 and 75.

Chart positional occupancy figures

IN TABLE form — companies with most records charting four weeks or less in the period January 7 until December 23.

1 CBS 22 4 Phonogram 11 2 WEA 16 5 A&M 9 3 EMI 14

IN TOTAL 137 failed to stay in the charts longer than one month.

GORGON GILLAST GORGON GILLAST GORGON GILLAST GORGON GILLAST FULL COLOUR SINGLE FIRST UK 12 NOW OUT A SIDE FEAR OF THE DARK B SIDE CAT WALK BLUES (PREVIOUS!Y UNRELEASED) INNER DREAM' Sorry about the delay, we're sure it's worth the wait. WOT 29- Ordinary 7'/LWOT 29- Ordinary 12'/LWOP 29- 12' Picture disc Orders To: Pye Records Ltd., 132 Western Road, Mitcham, Surrey CR4 3UT. Telephone: 01-640 3344.

Charting artists

 British
 56%
 Male
 53%

 U S
 38%
 Female
 31%

 Foreign
 6%
 Mixed
 16%

CERTAINLY, THERE is a resurgence of successful girl artists as shown in the above percentages. Considering many mixed groups feature and often rely heavily on a lead girl singer the female strength is much higher than the individual figure of 31% might suggest.

The percentages given are fairly accurate but are only approximations. The position is complicated by the number of groups and artists having varying national identities and those who whilst recording in Britain would wish to see themselves as non-residents. The best example of confusion comes from a band such as Heatwave where at least four different nationalities can be found in the band although their producer is British.

Weekly average of new chart entries

FORTY NINE weeks have been taken (no chart December 30 and first chart of the year is excluded, so this figure covers charts from January 21 to December 23, inclusive).

With the total number of new

entries for 49 weeks being 445, the weekly average is nine.

Both total and average are higher than in previous years because of the expansion of the chart from May onwards.

Retailing—Shop talk

by DAVE LAZELI

I HAVE BEEN discussing the imminent computerisation of the record store with a fellow who seems convinced that the record company rep will be but a dream (you might thing he's that now) in a few years time. It seems that every record store, however humble, will have its own computer linked to the central record companies' computer and ordering will be done direct. Simplicity itself, assuming that the long-suffering store manager can get enough time to play at his merry game.

Most of my ordering, over the years, has been done whilst eating lunch, checking stock and so on. I daresay managers have taken their order forms into the gents toilet before now, it being the only quiet spot in the store.

This wonderful computer gadget will chunter out screeds about the latest LPs, singles, tapes video, audio and smellio — 3D with niff — with information flashed on the store's individual TV monitor. All this is called progress, the point being that you will then be able to get the records you didn't order in half the time.

this is called progress, the point being that you will then be able to get the records you didn't order in half the time.

A future development will be a sort of instant dialogue between manufacturer and local dealer. The Big Cheese in his Ivory Tower will flash through to every record store in the country and get opinions as to a record's sales potential before even putting the tape on the machine, or giving the group a wash-and-brush-up. Big Cheese to Local Dealer at 1345 hrs: "Confirm Agreement Your Acceptance The Unwashed Grunts LP, Drains and Refrains, Minimum Order Fifty." And naturally, the dealer, overjoyed at this latest boost to his morale, will send an appropriate reply. And, if that doesn't get the record reps back on the road, nothing will...

P.S. I've had staff who are even afraid to answer the telephone. One hesitates to think what they'd make of the computer. Chances are they'd dry the tea towels over it.

ANOTHER FEARFUL prospect is the determination among our wisers and betters in the world of education to demand that youngsters in stores have a diploma up their sleeve before being turned loose on the customers. I realise, of course, that some staff training has as much effect on communiction as The Ying Tong Song, and maybe rather less. I wasted away some months selling records in a large department store, in which staff training consisted of collecting together odd groups of people, and asking them who had taken away the fire extinguisher.

I have always worked on the dictum "tell 'em as you sell 'em'! Now, I do not know how or why you got your staff, but I have always gone for the bright smile, personality, and to some extent, ability to read the handwriting of the applicant. It would be nice if we always had juniors who knew how to spell Brahms. However, the thought of having youngsters turned out by academic chumps, in the belief that a National Certificate in Record Retailing means anything overwhelming, scares the living daylights out of me.



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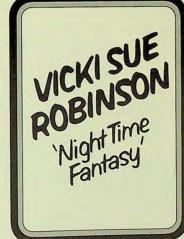
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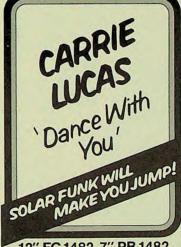
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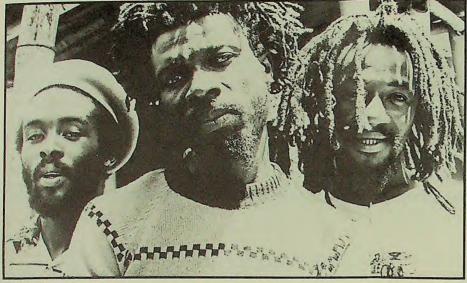


the kids will be asking you for them tomorrow. Get in stock today!

Records and Cassettes

ALBUM REVIEWS

Conventional, carefree Culture



Cumbolo. Virgin's Front Line FL 1040. Producer: S. E. Pottinger. Fairly conventional sounding reggae of the happy, carefree style that was around when the music really caught fire several years ago. Joseph Hill's distinctive lead vocals were aired to some acclaim recently during a UK tour, including two dates at London's Rainbow, and demand will be strong in the right areas.

VARIOUS
Country Life. EMI EMTV 16.
Producers: Various. The latest compilation to come in for the TV treatment from EMI released to co-incide with the annual Country Music Festival and taking in product from EMI, Capitol and United Artists. There are offerings from pure country stalwarts such as Merle Haggard and the Frank Jennings Syndicate, but the category of "country" is stretched to include crossover artists such as Doctor Hook, Glen Campbell and Olivia Newton John. Bound to be a monster seller.

JONATHAN KING
Hit Miffionaire. Warwick Records
WW5059. According to the Guinness
Book Of Hit Singles, King has more
entries under different names than
any other artist — and who is to
argue with that fact! This Warwick
compilation features them all
including his own Everyone's Gone
To The Moon, which started the
Jonathan King success story,
Johnny Reggae, Mississippi, Let It
All Hang Out and The Sun Has Got
His Hat On. Like him or loathe him. His Hat On. Like him or loathe him, King has been responsible for a lot of hits being sold during the last 14 years, and this collection of hits must be a big seller.

THE SPINNERS

Meet The Spinners. Warwick WW 5058. First-time TV compilation featuring the Liverpudlian folk group's early product. These recordings date from the outfit's recording days with Fontana/Phonogram, and many

have become firm favourites in the Spinners' stage act. The group are currently celebrating 21 years in the business and their frequent television appearances, plus their vast following at concerts, must mean that good sales are ensured for the item.

VARIOUS

VARIOUS
Disco Inferno. K-Tel NE 1043.
Another disco package from the TV-merchandisers, and it will easily emulate the success of previous albums. The track listing includes Patrick Juvet, Village People, Edwin Starr, Chanson, Chaka Khan and Gene Chandler, and many of the songs are still in the singles chart. A big seller — naturally.

JOEY TRAVOLTA Joey Travolta. RCA XL 13057. The elder brother of John Travolta debuts on RCA with an album that makes pleasant listening, and should silence some of the fan's critics who silence some of the fan's critics who claim he is riding on younger brother's success. Joey Travolta includes three Carole Bayer Sager singles, and one of them, I'd Rather Leave While I'm In Love, would make a strong single. His first RCA single, I Don't Wanna Go, is also featured and also the self-penned, This Time You're Really Mine. Exposure will be vital and an appearance by Travolta in this country would also help.

PETER ALLEN
I Could Have Been A Sailor. A&M
AMLH 64739. Peter Allen is going



THE LADYBIRDS

THE LADYBIRDS

Ladybird Country. Decca MOR 517. Producer: Ray Few. Probably the best known, most heard vocal team in the business, having backed just about everyone at one time or another. Easy, polished stylish delivery of pop/countracks such as That'll Be The Day, Tracks Of My Tears, It's A Heartache, Silver Threads. Should pick airplay and a good bet for in-store play.

to be a great, great artist in the UK very soon — and it will have taken him more than 15 years to achieve star status, after initially appearing in London with Judy Garland and Liza Minnelli back in 1964. In the US his success is already assured and this LP, his best to date, will go a long way to establishing him in the British marketplace. The title track, which is also his latest single, is picking up a lot of airplay and he also includes I'd Rather Leave While I'm In Love (co-written with Carole Bayer Sager) and Don't Cry Out Loud, recently a hit for Elkie Brooks. A fine album, showcasing a tremendous talent, and which deserves to be a big seller.

GONZALEZ

Haven't Stopped Dancin'. Sidewalk SWK 2001. Producers: Richard and SWK 2001. Producers: Richard and Gloria Jones. a jazz/funk outfit which, whatever its peripheral changes in line-up, is always worth going a long way to hear. Whether the material is hot or cool, the playing is silky smooth. A band which has paid its dues many times over and has just mede the include. over and has just made the singles chart with the title track.

ANTHONY PHILIPS
Sides: Arista SPART 1085.
Producer: Rupert Hine. There is a
quality of style and performance, and composition, peculiar to classically-trained musicians; Philips has it. The new LP is much more rock-oriented than his first Arista release, but it is still careful, clever and studiously lyrical rather than gutsily commercial. Should appeal to Genesis/Yes market. Good promo idea from Arista (free earlier LP with first 5,000 of Sides) should

First Investment. Gul GULP 1031.
Producer: Chris Tsangarides.
Rather tough, cold-edged rock in the post punk mode — mostly as subtle and sensitive as a flying maller.

but with a high professional sheet. but with a high professional sheen for a new band and enough strength to have a fighting chance in its (crowded) field.

JAN AKKERMAN Live. Atlantic K 50560. Producer: Richard Debois. Focus fans would doubtless be disappointed with this effort from the former lead guitarist of that group, but fans of guitar virtuosity would not. It was recorded at the Montreux Jazz

Fesival and the style leans more resival and the style leans more towards jazz than rock, with the first side full of gentle, lyrical instrumental passages, while the second moves more up-tempo.

STILLWATER

I Reserve The Right. Capricorn Super 2429 176. Producers: Buddy Buie, Tad Bush and artists. One of those classic cases of a very classy US rock outfit which will never mean a light over here until it tours and is promoted. None of the tracks quite reaches the instrumental heights of Sam's Jam on the last album, but Ain't We A Pair comes

CHARLIE FEATHERS

CHARLIE FEATHERS
Rockabilly's Main Man. Charly CR
30161. If there is a cult figure or
"living legend" in the annals of
rockabilly, it is Charlie Feathers—
hence the title of this LP. This
collection spans his career from his very first recordings in 1955 to the present, through hillbilly, country and rock standards, all with the distinctive sound of Memphis rockabilly that Feathers has made his own. Fine compilation.

COOPER BROTHERS

The Dream Never Dies. Capricorn Super 2429 171. Average country rock in the vein of the Eagles, but with little that stands out. Very average album.

ANIMAL HOUSE

Original Motion Picture Soundtrack: MCA MCF 2868. Producers: Kenny Vance and Mark Davis. Songs both original and ancient from the hilarious comedy film currently doing the rounds. Alongside classics of the early 1960s in which the film is set such as Hey Paula, Money, Let's Dance and Sam Cooke's Twistin' The Night Away, are originals from Stephen Bishop
— including the title track — and
from Elmer Bernstein. Success of
the film should rub off on the disc.

When The Heat Is On. Pearl PFULP 8501. Producer: K. Foster. Appealing, tuneful reggae artist who scored a hit in 1974 with This Monday Morning Feeling and could repeat that with several tracks standing out as single possibilities. Marketed by Plastic Fantastic and distributed by Pye.

GEORGE DUKE

GEORGE DUKE
Follow The Rainbow. Epic EPC
83336. Producer: Artist. Unashamedly disco oriented material
from jazz pianist. The keyboard
virtuosity is still there but largely
subdued under the rhythm and
gimmickry. Nevertheless he has
broadened his appeal with the
change of style and will certainly sell
more albums than he used to if to a more albums than he used to, if to a different public.



DUKE: discoappeal.

RAUL DE SOUZA Til Tomorrow Comes. Capitol ST

11918. Producer: Arthur

Third album on the label from this Brazilian trombone player. Trombone may not always be the most appealing instrument but de Souza integrates his own virtuosity into lively, catchy rhythms, in a mixture of latin, jazz and funk.

AURACLE
City Slickers. Chrysalis CHR 1210.
Producer: Teo Macero. Lively approachable jazz, often sounding like an augmented MJQ. Great critical acclaim for first LP shouldbe renewed for this one. A fine expressive LP, in the first division of its own league.

VARIOUS
Pickwick Star Trax Series. StarTrax is a new label launched by Pickwick, featuring original artists singing their hits. The catch is that in many cases it is not actually their original cases it is not actually their original hits but rather re-recordings, in some instances many years after the first version, and for the dedicated pop fan it shows.

That having been said, these albums will doubtlessly find their market, and the fact that each album

market, and the fact that each album contains 15 tracks represents good value for money. Retailing price of each LP is £1.49 with tapes selling at £1.95. Titles in the series include Tear Jerkers, Disco Frenzy, Memories — 15 Golden Hits, Heartbreakers, Surfin' USA, 15 Monster Hits, Wolume 2. The artist and hit listing is too extensive to cover here other than to say that StarTrax series gives a splendid insight into the music of the Sixties. Each album must prove to be a big Each album must prove to be a big

seller. *** (Each album).

PETER SARSTEDT

PETER SARSTEDT
P.S. Ariola AHAL 8006. Producer:
Ray Singer. It's always good to welcome Sarstedt back on disc even if his record sales have never emulated the success of his Where Do You Go To My Lovely? hit, ten years ago. His debut album for Ariola is also his first for some three years and proves that he remains a perceptive lyricist while able to produce good melodies. Included is Beirut, which was a turntable hit single for him last year, his new single Mulberry Dawn his new single Mulberry Dawn (which brings back echoes of Where Do You Go To?) and a revamp of St. Louis Blues. It has been all quiet on the record front for Sarstedt in recent years but he deserves to make a successful comeback, and this album should help pave the way.

BUDDY HOLLY
The Complete Buddy Holly. (MCA
CDMSP 807). A six-record set of the
complete works of Buddy Holly,
compiled by John Beecher and
Malcolm Jones. Set contains every
known recording Holly ever made in
his short three-year recording career.
Also, includes recordings of his short three-year recording career. Also includes recordings of a number of radio interviews Holly made in America, and a 60-page illustrated scrapbook with press cuttings, photos, personal notes and documents etc. RRP is £14.99 and the set is to be available in cassette form shortly. The set should appeal to the many Holly fans in this country and also to the general MOR rock market. The opening of the Buddy Holly Story film in the UK will help sales, as will strong advertising support from MCA.

VANGELIS
China. Polydor. POLD 5018.
Producer: artist. Extravagant, rich diet of synthesized compositions with titles such as The Tao Of Love, Ying and Yang, Himalaya, The Long March and The Dragon. One or two of the tracks have pleasant melody lines, but much of the album pales into boredom. As the sage might have said: Beware of Greeks bearing effts.

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pad. Suggested Retail Price £4.49. Refill £2.99.

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Albert Lee	AMLH 64750
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Bryn Haworth	AMLH 68507
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Moira Shearer
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DR. JEKYLL & MR. HYDE

ZDSW 722/3 (K149K 22)

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8 BUDDAH (Pye) SING A SONG Phyllis Hyman

9 BULLDOG (President) BILLY BOY AND MARY LOU Bill Anderson & Mary Lou Turner BDL 4000

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Lou Rawls
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POPULAR GERMAN FOLK SONGS
The King's Sisters SCX 6609

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MY MESSAGE IS LOVE

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Dana GTLP 037 (GTMC 037)

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CAPE WRATH
Dick Morrissey/Jim Mullen
SHSP 4098 (TC-SHSP 4098)
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MAGL 5028 (TCMAGL 5028)

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Conway Twitty

MCF 2878 (TC-MCF 2878)
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GALACTICA'

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36 MOTOWN (EMI)
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LOVE AND DESIRE Arpeggio 2310 656 (3100 504) WHERE DID I GO RIGHT

2383 532 (3170 532) LOVE VIBRATIONS Joe Simon FEVER

2391 396 (3177 396) EXPOSURE EGLP 101 (EGMC 101) FIGHT DIRTY Charlie POLD 5017 (POLDC 5017) ONE OF A KIND

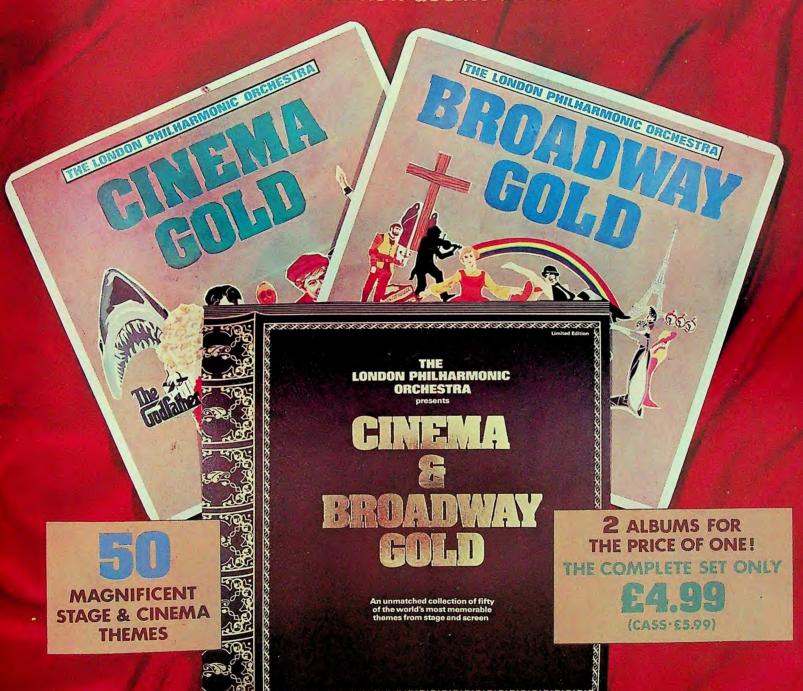
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DISTRIBUTORS CODE

A - Pye. C - CBS, W - WEA, E - EMI, F - Phonodisc, H - H, R, Taylor, L - Lugtons, R - RCA, S - Selecte, X - Clyde Fectors, Z - Enterpise, CR - Creole, P - Pinnacle, SH - Shannon, Q - Charmdale, G - Lightning, SP - Spartan.

Could Be Right, TRADE SECRET.
DJM DJS 10900 (C)
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SENDERMEN. Lightning LIG 9020
(W)

SENDERMEN. Lightning LIG 9020 (W) THE WAY YOU DANCE (I KNEW IT WAS YOU), Don't Even Try (Give It Up), BUNNY SIGLER. Salsoul SSOL 117 (E)

BY THE WAY YOU DANCE (I KNEW IT WAS YOU), I'm Funking You

Tonight (With My Music), BUNNY SIGLER, Salsoul 12X SSOL 117 (F)

CDE

COME GO WITH ME, Whispering Bells, DEL VIKINGS. Lightning LIG 9013 (W)
DANCE & SHAKE YOUR TAMBOURINE, Shu'dig Dancin', INNER CITY EXPRESS. RCA DDC 05 (R)
DELIGHTEIL DOCUMENT OF THE PROPERTY OF THE PROPERTY

(R)
DELIGHTFUL DOLORES, Enchantment
Gate, LEIGH STIRLING, Wikk WKR-

Gate, LEIGH STIRLING, WIKK WKH101 (Wynd-Up)
DO THE JOG, Hey Mr. D.J., J.D.N. &
THE VITAMEN. Electric WOT31 (A)
DREAM LOVER, Mack The Knife,
BOBBY DARIN. Lightning LIG 9017

(W)
EXODISCO, Kick Back, AMERICAN
EXPRESS. Mercury 6007 212 (F)

FGH

FASTER THAN A SPEEDING BULLET, Don't Stop, ISH. TK TKR 7540 (C)
FEEL THE NEED, New York City Lights, LEIF GARRETT. Scotil K 11274 (W)
GET IT ON, Witch Queen, WITCH QUEEN. RCA PC 1489 (R)
GET USED TO IT, The Next Time Around, ROGER VOUDOURIS, Warner Brothers K 17348 (W)
GUILTY, Except From Incantations, MIKE OLDFIELD, Virgin VS 245/12" VS 245/12 (C)
HEARTACHES, Rock & Roll Nights, BACHMAN TURNER OVERDRIVE. Mercury 6167 759 (F)
HEARTBREAK IN DISGUISE, This Is The House Where Love Died, PATTIE BROOKS. Casabbanca CANL 146 (A)
HIDEAWAY, Turn Me On, HALF HIDEAWAY, Turn Me On, HALF BROTHER. Ariola'Hansa AHA 534

IJK

I DON'T WANT TO SEE ANOTHER TOWN, (I've Been) Searching For You, RAY LYNAM & THE HILLBILLIES. Release RL 955 (SPL'Solomon & Peres)

I'M AN UPSTART, Leave Me Alone, ANGELIC UPSTARTS. Warner Brothers K 17354 (W)

IN THE YEAR 2525, Little Kids, ZAGER & FVANS, RCA PB 9349 (R)

THE YEAR 2025, LITTLE RIGS, ZAGER B EVANS. RCA PB 9349 (R) JASMINE, Gloria, GEORGE ZAMFIR. Philips 6042 459 (F)

JOHNNY RUNAWAY, Your Dream Is A
Daydream, NICK PLYTAS. Do It
DUN5 (G)
KEEP IT UP, What Ever It Takes,
OLYMPIC RUNNERS. RCA DDC 004
(R)
KEEP ON ROLLING PT. 1, Keep On
Rolling Pt. 2, JEAN MATTHEWS.
Calendar DAY 122 (S)
KEEP ON TRYING, King Pharaoh,
TWINKLE BROTHERS. Front Line
FLS 1191 (C)

LMN

LA LA AKIMBO, Do It, MR. PRESIDENT. Satril SAT 143 (W) LAST DATE, San Antonio Rose, FLOYD CRAMER. RCA PC 9379 (R) LET'S DANCE, Memphis, CHRIS MONTEZ/LONNIE MACK. Lightning

MONTEZ/LONNIE MACK. Lightning LIG 9011 (W)
(LET'S GET TOGETHER) ONE LAST, Hardly A Day Goes By, TAMMY WYNETTE. Epic EPC 7230 (C)
LITTLE MOTHER, Hot Coffee, BAJ. Response SR 525 (A)
LOSE YOURSELE IN THE MUSIC, I Just Wanna Hold You, AL SHARP. Ariola ARO 155/12" AROD 155 (A)
LOST SHEEP, Echoing Spaces, ADRIAN MUNSEY. Virgin VS 254 (C)
LOVE LETTERS, Then You Can Tell Me Goodbye, KETTY LESTER/CASINOS, Lightning LIG 9012 (W)
LOVE YOU INSIDE OUT, ('m Satisifed, BEE GEES. RSO 31 (F)
MARIE, Heart Of Steel, JUSTIN HAYWARD. Decca F 13834 (S)
MOONLIGHT, Mr. Spider, CHERRY VANILLA RCA PB 5145 (R)
NATIVE NEW YORKER, Ever Lovin' Sam, ODYSSY. RCA DDC 002 (R)
NEED TO BE RIGHT, Lonely Girl, GREIG ADAMS. Epic EPC 7233 (C)
NO TIME, Out With The Boys, RATS & DELICIOUS. State STAT 90 (W)

OPRS

ONE COLD VIBE, Tribal War/Rhythm Of Life, THIRD WORLD. Island WIP

Life, THIRD WORLD. Island WIP 6485 (E) ONE WAY TICKET, Left Me In The Rain, ERUPTION. Atlantic K 11266 (W) POETRY IN MOTION, Princess Princess, JOHNNY TILLOTSON. Lightning LIG 9016 (W) RAINY DAY PEOPLE, Spinning Wheel, MARY O'HARA. Chrysalis CHS 2325 (F)

REMEMBER THEN, Let The Little Girl Dance, EARLS/BILLY BLAND. Lightning LIG 9019 (W)
REUNITED, Easy As Pie, PEACHES & HERB. Polydor POSP 43 (F)
SAVE THE LAST DANCE FOR ME, When My Little Girl Is Smiling, DRIFTERS. Lightning LIG 9014 (W)
SHAME, Dancin' Dancin' Dancin' EVELYN 'CHAMPAGNE' KING. RCA DDC 001 (R)
SMILE, Midnight Blue, HI-VOLTAGE. Black Bear BLA 2011 (SP)
SO MUCH IN LOVE, Weekend, COMPLEXION. EMI International INT 584 (E)

584 (E)
STOP BREAKING MY HEART, Sinners,
INNER CIRCLE. Island WIP 6488 (E)
STRUGGLE, Praise To The Most High,
GLADIATORS. Virgin VS 254 (C)
SUMMERTIME, Stuff Like That, JAMES

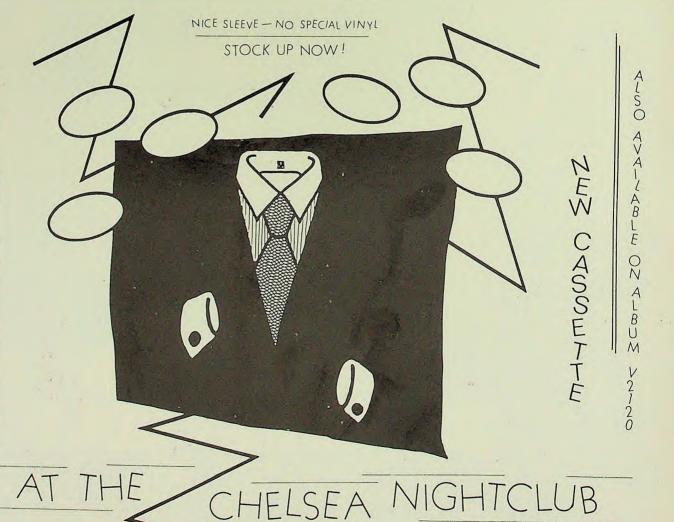
SUMMENTIME, Stuff Like That, JAMES LAST. Polydor POSP 45 (F) SUPERMAN, A Man I Love, BARBRA STREISAND. CBS 7286 (C) SUPERMAN, SUPERMAN, Super Rythm, HONEY. EMI 12" 2904 (E)

TAKING THE LONG WAY HOME, Sweet, PLAIN SAILING. Chrysalis CHS 2302 (F)
THE LOVE THAT I HAVE, Send In The Clowns, VIRGINIA McKENNA. Rim RIM 002 (Rediffusion)
THE SHAPE I'M IN, Ya Ya, JOHNNY RESTIVO. Gold 3 (R)
TO KNOW HIM IS TO LOVE HIM, Endless Sleep, TEDDY BEARS/JODY REYNOLDS.-Lightning LIG 9015 (W)
TOUT DOUCEMENT, Take It Slowly, ANNE MARRIE. Calendar DAY 126 (S)

UPTOWN FESTIVAL, Simon's Theme, SHALAMAR. RCA DDC 003 (R)

WHATEVER YOU WANT BABE,
Telegram, NAZARETH. Mountain
NAZ4(F)
WHITE RABBIT, Somebody To Love,
JEFFERSON AIRPLANE. Gold 4 (R)
WITHOUT YOU, Gotta Get Up,
NILSSON. RCA PB 9348 (R)
YOU MUST BE KIDDING ME, Scat,
CARBARETTA. Ignition IR 1 (G)
YOU'VE NEVER BEEN IN LOVE
BEFORE, Where Are You Now,
QUINT. RCA PB 5151 (R)

THE



MUSIC WEEK FACT SHEETS

TITLE/Artist LABEL/Number/Distributor	RELEASE DATE	UK CHARTING Highest (or last) ent
LIGHT OF THE WORLD Swingin' Ensign ENY 22 (Phonodisc) — 7"	March 16	None
SHAN LEE PARKER Be Good To Yourself Polydor 2059 112 (Phonodisc)	April 6	None
LORRAINE JOHNSON Feed The Flame 7" Epia EPC 7089 (CBS) 12" — Prelude PRL D 156 Import	7" Feb 23 Import available	None
BILLY JOEL Until The Night CBS 7242 (CBS)	March 23	My Life (36, 1978), Just 7 Way You Are (19, 197 Movin' Out (35, 1978).
THE MEMBERS Offshore Banking Business Virgin 7" VS 248 (Virgin) 12" VS 24812 (Virgin)	March 30	The Sound Of The Subu (12, 1979).
SEX PISTOLS Silly Thing Virgin VS 256 (Virgin)	March 30	6 hits from 1976 onwa including present Someth Else.
GENEVA BRA No No No No Mercury 6007 206 (Phonodisc)	March 23	None
SYLVESTER I (Who Have Nothing) Fantasy FTC 171 (EMI) 12XFTC 171 (EMI)	March 23	You Make Me Feel (8, 19) Dance (29, 1978).
M Pop Muzik MCA 413 (EMI) 12" 12MCA 423 (EMI)	March 16	None

ADRIAN GURVITZ
The Way I Feel
Jet 1240 (E1.49) — CP
Jet 140 (90p) — CBS

REQUIRED

DON RAY De your chance to join a small but very active on troing and publishing company on the ground floor, for Progrenty require a sales person to be responsible for the continuing growth of our United Kingdom operation.

We specialise in Polynesian music, both Ethnic and Hawaiian together with a wide range of Brass and Military Bands, Sacred and MOR product, and currently have offices in New Zealand, Australia and London. The successful applicant may be employed as a full time staff member, or could be working for us on an agency basis, but either way will be able to provide proof of a successful sales career to date together with first class references, and will be expected to travel throughout the UK as necessary. The situation will be based on or near London, and the person appointed will be expected to have entree into all main record outlets around London.

In return we will offer a most attractive financial package which will ensure excellent rewards in direct relation to results achieved, plus the opportunity for further advancement as the company grows.

If this unique opportunity appeals to you, please write at

advancement as the company grows.

If this unique opportunity appeals to you, please write at once giving details of your career to date together with any other relevant details plus a recent photograph if possible and your contact telephone number to:

VIKING SEVENSEAS (UK) LTD.,

9th Floor, Carolyn House,
Dingwall Road, Croydon CR9 2PL
Our group General Manager will conduct interviews in
London during the week ending 28th April 1979.

VIRGIN RECORDS LTD

STILL REQUIRE A WONDERFUL PERSON

to replace recently promoted

SALES REPRESENTATIVE

in the South Yorkshire area.

Applicants should have previous experience in the music business, a clean driving licence and initiative.

Good salary, company car, bonuses etc.

For interview please contact: Hilary Routledge on

01-727-8070

COMPILED BY TONY JASPER

COMMENTS

Strident brass (assured band supply all backing) with basic funk rhythm, vocals in EWBF manner, with good instrumental bursts including successful percussion passage. Looks like immediate success for new Ensign signing.

Debut 45. Vocal similarities Bonnie Tyler, Kim Carnes, Fairly brisk pace for number often associated with Frankie Miller. After mid-instrumental, rock flavoured breek, final build-up hardly helped by production — arrangement fitration into strings, seemingly extraneous instrumentation. Fip has good version of Doble Gray number Lovin' Arms which shows vocals well against competing backing vocals.

According to CBS disco pool no UK, 12" release — seems extraordinary decision on what is in double length 12" form, 126 BPM one of best disco cuts ever. Fiery, punchy vocals, endless drive on backing with noteworthy keyboard work. Produced by Dillard Boyce of Saturday Night Band fame with mix, Francois K who mixed into hit form, In The Bush.

Much touted, praised but sheer chart statistics not so flattering with most successful disc but one week Top 20. This, mean moody feel, admirably constructed though surprising no fresh mix to give better early impact. From LP, 52nd Street (83181). Scott Walker should be interested in this song!

ocial comment overlaid on reggae backing, lively feel with Members somewhat pendent on mandatory brass — vocal tricks of numerous reggae recordings. Title usical line has similarity with IOCC. Dreadlock Holiday. Not so strong as current ajor hit which possessed gutsy individuality.

No J Rotten, late S Vicious on lead vocals but no matter for this has a vocalist almost equal plus yet another gas of backing track which fairly hurrles along with in production terms admirable belone. His

Up-tempo number with strong driving drums — lead vocal of title repeated by backing chorus. Title forms answer to story line. Rather ineffectual early instrumental break with slow pick-up of pace, vocal but eventual return to basic engaging feel. Good group debut on simple but effective number.

In 7" form stands fairly well but best in extended version. Initial drums presumably making for mix with preceding turntable disc. High falsetto well for fore with good back-up vocals from UK group Kokomo but little attempt to really rework what presumably is old Shirley Bassey hit (6, 1963), Interesting whether artist, individual sound, has future mileage but this should do moderately well.

ard 100king no. Good early airolay pick-un

A 'Young and Vivacious' person to run our busy Promotion Office.

New teenage black soul band with considerable early consumer music pres-copy, frequent gigs with major billing Players Association starring concert, London April 19. High initial 12" sales.

Biog, pics of this new girl artist from North, regular club work. Will make major debut with special Sad Cafe concerts, Liverpool, Manchester, end part April.

7", plus 12" On CBS Disco Pool, Take 2. Re-mix US Disco version sent to DJs. clubs, discos, Fresh push.

Heavy airplay across musical board. Recent artist UK visit. Heavy press of all kinds. Major push over considerable period by company. Particular push, *Melody Maker* with number of extensive spreads.

Known cult band with former Stiff contract, cut on Beggars Banquet Streets album. 12" like 7" bag similiar design.

Picture bag, full page consumer press ads, 4000 dealer posters; Ever present topic consumer music press copy with single from much covered film The Great Rock 'N'

Bag with front title two words in size which cannot be missed. Early outbreak North for Manchester band

Disco, club push, with extra plus appeal gay community. Extensive national, provincial, consumer music press copy since debut hit 45, 12" available. Artist toured UK last December.

Some typing involved.

PROMOTION

For further details call

Phil Lowrey on 741-1511.

IMPORT SERVICES

WALKER FREIGHT SERVICES LTD

London Heathrow Airport

SPECIALIST FREIGHT SERVICE FOR THE RECORD INDUSTRY

DO YOU NEED A FAST, RELIABLE SERVICE FOR YOUR SHIPPING OF RECORDS?

We will handle all your import & export requirements. Orders, Customs clearance and deliveries etc. If you feel we could be of service to you call:

01-759 1457/8/9

ANNOUNCEMENT

COPY DEADLINE

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SHOP FOR SALE

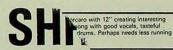
RECORD SHOPS

FOR SALE

1. Established five years; first class high street position in large industrial N. Wales town. No serious competition. 16 years to run on lease. Rental £1,100. T/O in excess of £30,000. Price £4,950 to include all fixtures and fittings, burglar alarm etc. S.A.V. if required around £4,000.

2. Established 3 years. First class position in new precinct in busy N. Wales market town. 18 years to run on lease. Rental £1550. T/O in excess of £40,000. Price £8,950, to include all fixtures and fittings, modern shop front etc. S.A.V. if required around £5,000. Young entrepreneur finds lucrative income from these investments to be surplus to requirement. Young entrepreneur finds lucrative income from these investments to be surplus to requirement. Enquirles to Mr Calland, Eclipse Records, 54 Chester Road West, Shotton, Deeside, Clwyd. Tel: Deeside 818291.

Disco late 70s John Lennon-sound-lead vocal with tune more than reminiscent of Plastic Ono Band, Give Peace A Chance of decade back. Relies on irritating but commercially insistent repetition of title. Could well chart giving success for lases e Port 70bin Scott.



Of Love (2310 510) Lives

WRAPPIN

Fastest in Town — Best in the Country Stickering * Inserts * Specials

THE GREAT WRAP COMPANY

If you want THE WRAP call Steve Sparks on 01-961 2919 (24 hours)

SEGREGATE! CLASSIC

With record dividers from SIGNS FAMILIAR

SIGNS FAMILIAR Howdale, Downham Market, Norfolk PE38 9AL.

Phone: (03663) 2511/4.

7" WHITE CARDBOARD RECORD SLEEVES

RECORD ADAPTORS 250 for £2 500 for £3.50 1000 for £6.00 5000 for £28.00

061.633.5093 or 061.834.3993. VAT and carriage inclusive.

DISPLAY TITLES
BROWSER DIVIDERS
for CLASSIFICATION OF
ARTISTS, COMPOSERS, etc
Enquiries for samples

HUNT-LEIGH (Showcard & Display) Co., 119 Altenburg Gardens, London Switt 1JQ, Tel. 01-223 3315

ROBINSON'S RECORDS WHOLESALERS

Now Available, In Addition To Our Range Of U.S. LP's And Singles, A Complete Selection Of Record

STYLI (U.K. & JAPAN) CLEANERS COVERS

*** SPECIAL OFFER ***
7" White Cardboard Sleeves
£18 per thousand — collected
£22 per thousand — including
UK delivery and VAT

These, and a large selection of records, are available now from our wholesale showroom

robinson's RECORDS

(Wholesale Dept), 26 BLACKFRIARS STREET MANCHESTER Phone 061-832 2701

ROSSALL

ARKET PLACE

DISCS

WE STOCK 'EASY LISTENING' IMPORTS

Deter Boosey Records

First Floor, 45 King Street Stanford-le-Hope, Essex

music that will "last" forever

TELEPHONE PETER BOOSEY Stanford-le-Hope 70238

Sales Director, Harris and Goldring Ltd., Soundrax House, Rear of 239 Edgware Road, Collindale, London NW9 6LU. Soundrax or write to:-

Phone: — 01-200-7383 .mq 05.3-ms05.30 pm.

No quantity is too small or large. ring us now for the best cash offer for the lot. If you have stocks of Records/Tapes to clear, Retailers, Wholesalers, Manufacturers

Myen we can put you straight!

WHY STAND ON YOUR HEAD?

GERMANY IS

We buy records from all oven We are specially interested Cut-Outs and Overstocks, LACK

Diagager of dus your offs)

AM I TOO LATE, Some Uid Song,
GLADYS KNIGHT, CBS 7173 (C)

ANGEL IN YOUR ARMS, Oh Babe,
CAROL DEENE. Koala KOA 101

(Bediffusion)

(Rediffusion)
BABY PUT YOUR HEART IN IT, You

BIG, BIG, RECORD BARGAINS

- Always 1000's of Bargains an Deletions. Top 50 Singles and LP's kept is 1000's of Bargains and

- stock.
 Jest Discounts given.
 Jest Elicient service.
 Jopen 6 full days a week.
 Josh and Carry or Delivery arranged.
 Export enquiries welcomed.
 Joverstocks bought
 We speciallise in servicing
 Supermarkets and Departmental
- Sotres.

 * Established for 20 years

 *Phone, Write or Call, Express

 Records, 29, Rawson Place

 Bradford, Yorkshire, Telephone

 0274-27845, Telex 517527.

AGENCY

BIZI BEES
ENTERTAINMENT BUREAU
Licence No. M727
For all types of acts, groups, bands

Tel: Nuneaton (0682) 68919

FREELANCE

MIKE THOMPSOM

AFT IJK

DOWN ARMS

112 (F)
BIRD DOG, Devoted To You, EVERLY
BROTHERS. Lightning LIG 9018 (W)
BIRDS & THE BEES, Mule Skinner
Blues, JEWEL ATKINS',
SENDERMEN. Lightning LIG 9020
(W)
BY THE WAY YOU DANCE (I KNEW IT
WAS YOU), Don't Even Try (Give It
Up), BUNNY SIGLER. Salsoul SSOL
117 (E)
BY THE WAY YOU DANCE (I KNEW IT

oving Arms, Polydor 2059

BY THE WAY YOU DANCE (I KNEW IT WAS YOU), I'm Funking You

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Brothers K 17354 (W)
IN THE YEAR 2525, Little Kids, ZAGER &
EVANS. RCA PB 9349 (R)
JASMINE, Gloria, GEORGE ZAMFIR.
Philips 6042 459 (F)

POSITIONS

requires

ADVERTISEMENT MANAGER

This important new paper from the publishers of Melody Maker is now seeking a top-flight advertisement manager.

We are looking for a man or woman who is currently an advertisement manager or assistant manager, and has the flair, creativity and sales drive to play an important role on Musicians Only, to be launched in September 1979.

Of paramount importance is the ability to sell advertising and lead and motivate a small but professional sales team. Good forward planning, budget administration, and, attention to detail are other essential qualities.

Musicians Only will be the first weekly newspaper aimed solely at the UK musician, and it is therefore desirable that the chosen applicant has a sympathy with music and the music industry.

Some travel to the United States and Europe is envisaged plus extensive UK travel. A company care will be provided.

Salary will be negotiable circa £6500 and bonus to a maximum of £1000 on successful attainment of targets. Other benefits will accrue from working for a large successful publishing company.

If you believe you have you are looking for and will enjoy heading up the sales team on as RIGH). Important development in the music press this no time. NO TIME, Out With The B.

DELICIOUS. State STAT 90 we cant Office,

ONE COLD VIBE, Tribal War/Rhythm Of Life, THIRD WORLD. Island WIP 6485 (E) ONE WAY TICKET, Left Me In The Rain, ERUPTION. Atlantic K 11266 (W) POETRY IN MOTION, Princess Princess, JOHNNY TILLOTSON. Lightning LIG 9016 (W)

RAINY DAY PEOPLE, Spinning Wheel, MARY O'HARA, Chrysalis CHS 2325 (F)

WH. TEV SS LTD.,

Telegram,
NAZ 4 (F)
WHITE RABBIT,
JEFFERSON AIRI
WITHOUT YOU, Go.,
NILSSON, RCA PB 93481,
YOU MUST BE KIDDING ME,
CARBARETTA. Ignition IR 1 (G)
YOU'VE NEVER BEEN IN LOVE
BEFORE, Where Are You Now,
QUINT, RCA PB 5151 (R)

LSO

AB

E 0 N A

B U M

NICE SLEEVE - NO SPECIAL VINYL STOCK UP NOW!

HELSEA NIGHTCLUB

MARKET PLACE

POSITIONS

Copyright **Assistant**

are seeking an intelligent young person to join their Copyright department.

Applicants should be educated to 'A' level standard or equivalent and have some previous experience of Copyright or a related area. The position is basically an administrative one, involving contact with other departments within the Company, Publishers and Copyright owners. We offer a competitive salary together with other Company benefits.

Please write, giving details of previous experience and salary requirements to The Personnel Manager, RCA Records.

1 Bedford Avenue, London WC1.

RECORD DIVISION

A Rare Opportunity **ENERGETIC SALES OR SALESLADY** REQUIRED

REQUIRED

This could be your chance to join a small but very active recording and publishing company on the ground floor, for we urgently require a sales person to be responsible for the continuing growth of our United Kingdom operation.

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VIRGIN RECORDS LTD

STILL REQUIRE

A WONDERFUL PERSON

to replace recently promoted

SALES REPRESENTATIVE

in the South Yorkshire area.

Applicants should have previous experience in the music business, a clean driving licence and initiative.

Good salary, company car, bonuses etc.

For interview please contact: Hilary Routledge on

01-727-8070

Experienced

ENGINEER

Required

24 Track studio in West End. Good basic salary and

Phone 836-7813/2137 r interview in strict confidence.

Ask for Mr Brigdale or Mrs Float

SECRETARY

Small, successful management com pany in Blackheath needs help.

If you love responsibility, being active very busy and have a happy personality please write to: H.M.M. 64 Tranquil Vale, London SE13.

INDEPENDENT RECORD COMPANY

require an energetic young

Secretary/ Receptionist

pleasant telephone manner, fast accurate typing (shorthand preferred but not essential) able to act on own

Also involves small amount of book-keeping, filing and general office duties.

Sense of humour VITAL! Outgoing, willing personality.

Hours 9.30-6, 4 weeks holiday p.a. Salary negotiable.

Call 584 2441

ISLAND RECORDS

are looking for

A 'Young and Vivacious' person to run our busy Promotion Office.

Some typing involved.

For further details call

Phil Lowrey on 741-1511.

IMPORT SERVICES

WALKER FREIGHT SERVICES LTD

London Heathrow Airport

SPECIALIST FREIGHT SERVICE FOR THE RECORD INDUSTRY

DO YOU NEED A FAST, RELIABLE SERVICE FOR YOUR SHIPPING OF RECORDS?

We will handle all your import & export requirements. Orders, Customs clearance and deliveries etc. If you feel we could be of service to you call:

01-759 1457/8/9

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SHOP FOR SALE

RECORD SHOPS

FOR SALE

FOR SALE

1. Established five years; first class high street position in large industrial N. Wales town. No serious competition. 16 years to run on lease. Rental £1,100. T/O in excess of £30,000. Price £4,950 to include all fixtures and fittings, burglar alarm etc. S.A.V. if required around £4,000.

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EQUIPMENT

CLEAR P.V.C. RECORD COVERS

Made from 500 gauge seamless tubing, giving maximum strength. Buy direct from the manufacturer at keenest prices, by return delivery. Samples, prices and discounts on application.

CLEAR POLYTHENE RECORD COVERS IN HEAVY DUTY FILM

LP size: 1000, £32.50 including VAT and carriage.

Samples of all items available.

PLASTIC SALES (Leicester) LIMITED
10/12 DARTFORD ROAD, LEICESTER, LE27PQ.
Tel: 0533 833691

CLEAR PVC RECORD COVERS

Manufactured by ourselves from Raw Material — to film — to covers in 500 gauge seamless PVC film, having nylon-like strength for 7" singles and 12" LP Records.

BUY BULK DIRECTLY & RECEIVE DELIVERIES BY RETURN

Phone/write now for Samples/Prices

PANMER LTD Telephone 01.903.6068/9 Fulton Road, Wembley, Middlesex.

PROBLEM SOLVED

SHRINK WRAPPING

Fastest in Town — Best in the Country Stickering * Inserts * Specials

THE GREAT WRAP COMPANY

If you want THE WRAP call Steve Sparks on 01-961 2919 (24 hours)

SEGREGATE!



With record dividers from 'SIGNS FAMILIAR'

SIGNS FAMILIAR

Howdale, Downham Market, Norfolk PE38 9AL. Phone: (03663) 2511/4.

7" WHITE CARDBOARD RECORD SLEEVES

500 for £9 1000 for £17 5000 for £75 RECORD ADAPTORS

250 for £2 500 for £3.50 1000 for £6.00 5000 for £28.00

R.B.G. Unit 12, Chamber Mill, Heron Street, Oldham, Lancs

061.633.5093 or 061.834.3993. VAT and carriage inclusive.

DISPLAY TITLES BROWSER DIVIDERS for CLASSIFICATION OF ARTISTS, COMPOSERS, etc. Eriquiries for samples

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--- 1 = RE-ENTRY

This Last Wks. on TITLE/Artist (producer) Week Week Chart	Label number
1 1 4 BARBRA STREISAND'S GREATEST HITS Barbra Streisand (Various)	O CBS 10012(C)
2 5 10 C'EST CHIC Chic (N Rodgers/B Edwards)	Atlantic K 50565 (W)
3 14 2 THE VERY BEST OF LEO SAYER	Chrysalis CDL 1222 (F)
4 4 6 MANILOW MAGIC Barry Manilow (Ron Dante/Barry Manilow)	Arista ARTV 2 (F)
5 2 7 SPIRITS HAVING FLOWN	RSO RSBG 001 (F)
6 3 28 PARALLEL LINES Blondle (Mike Chapman)	Chrysalis CDL 1192 (F)
7 6 2 BREAKFAST IN AMERICA	A&M AMLK 63708 (C)
Supertramp (Supertramp) 8 9 5 DIRE STRAITS	Vertigo 9102 021 (F)
Q 7 12 ARMED FORCES	Radar RAD 14 (W)
10 8 6 COLLECTION OF THEIR 20 GREATEST H	HITS Epic EPC 10013 (C)
MARTY POPPING COLLECTION	Lotus WH 5009 (K)
12 10 5 THE GREAT ROCK AND ROLL SWINDLI	
12 12 3 MANIFESTO	Polydor POLH 001 (F)
1/1 13 14 BATOUTOFHELL Epic/Cleveland	International EPC 82419 (C)
15 27 19 LION HEART	EMI EMA 787 (E)
Kate Bush (Andrew Powell)	CBS 83181 (C)
Billy Joel (Phil Ramone) DESOLATION ANGELS	
= 16 15 4 Bad Company (Bad Company) SQUEEZING OUT SPARKS	Swansong SSK 59408 (W) Vertigo 9102 030 (F)
Graham Perker and the Rumour (Jack Nitzsche) COUNTRY PORTRAITS	Warwick WW 5057 (M)
Various	EMI EMC 3296 (E)
ZU 18 3 Tom Robinson Band (Todd Rundgren)	CBS 96000/WOW 100 (C)
Jeff Wayne's Musical Version SCARED TO DANCE	
22 4 Skids (David Batchelor)	Virgin V 2116 (C) RCA XL 13063 (R)
Average White Band NEW BOOTS AND PANTIES	Stiff SEEZ 4 (E)
24 16 14 Ian Dury and The Blockheads (P. Jenner/L. Latham/	R. Walton) Polydor POLD 5007 (F)
Jean Michel Jarre (Jean Michel Jarre) YOU DON'T BRING ME FLOWERS	CBS 86077 (C)
26 44 14 Neil Diamond (Bob Gaudio) 27 21 16 THE BEST OF EARTH WIND & FIRE VO	
Earth Wind & Fire	
LONDON PALLADIUM Cliff Richard and The	Shadows EMI EMTV 15 (E) EMI EMA 788 (E)
29 32 19 JAZZ Queen (Queen)	Mercury 9109 616 (F)
30 74 2 IMPERIAL WIZARD David Essex	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
31 34 4 REFLECTIONS George Hamilton IV	Lotus WH 5008 (K) Bronze BRON 516 (E)
32 30 3 ANGEL STATION Manfred Mann's Earthband (Anthony Moore)	Elektra K 52088 (W)
33 59 5 CARS Cars (Roy Thomas Baker)	
34 50 3 LOVE TRACK Gloria Geynor (Dino Fekaris/Freddie Perren)	Polydor 2391 385 (F)
35 40 4 STATELESS Lene Lovich (Lene Lovich/Les Chappell)	Stiff SEEZ 7 (E)
36 25 3 LIVIN' INSIDE YOUR LOVE George Benson (Tommy Litume)	Warner Brothers K 66085 (W)
37 35 24. 20 GOLDEN GREATS C	The second secon
THE BEST DAYS OF MY LIFE Johnny Mathis (Jack Gold)	CBS 86080 (C)

This Last Wks on TITLE/Artist (producer) Pul	blisher Label number
Week Week Chart	
39 37 2 TOTO Toto	CBS 83148 (C)
40 29 6 INFLAMMABLE MATERIAL Stiff Little Fingers	Rough Trade ROUGH 1 (SP)
41 45 72 OUT OF THE BLUE Electric Light Orchestra (Jeff Lynne)	O Jet JETDP 400 (C)
A2 m BLONDES HAVE MORE FUN	Q Riva RVLP 8 (W)
- Hod Stewart (10m Down)	
James Galway (Ralph Mace)	Red Seal RL 25163 (R)
Motorhead (Jimmy Miller)	Bronze BRON 515 (E)
45 43 9 PLASTIC LETTERS Blondie (Mike Chapman)	Chrysalis CHR 1166 (F)
46 - 1 IMAGES Don Williams (Don Williams/Garth Funde	(K-Tel NE 1033 (K)
A7 28 5 LIVE (X CERT)	United Artists UAG 30224 (E)
Strangiers (Marun Ausnett)	K-Tel NE 1043 (K)
Various THE KICK INSIDE	EMI EMC 3223 (E)
49 36 13 Kate Bush (Andrew Powell)	
50 55 14 RUMOURS Fleetwood Mac (Fleetwood Mac/Caillat	t/Dashut) Warner Brother K 56344 (W)
51 33 36 NIGHTFLIGHT TO VENUS Boney M (Frank Farian)	Atlantic/Hansa K 50498 (W)
52 41 13 LIVE AND DANGEROUS	O Vertigo 6641 807 (F)
Thin Lizzy (Thin Lizzy/Tony Visconti) 53 47 9 STRANGERS IN THE NIGHT	Chrysalis CJT 5 (F)
- a GREASE	RSO RSD 2001 (F)
54 39 39 Original Soundtrack	0
55 68 3 DEVADIP ONENESS Carlos Santana (D. C Santana/G. Kolotki	
56 49 16 WINGS GREATEST Wings (Paul McCartney)	Parlophone PCTC 256 (E)
57 51 12 ACTION REPLAY	C K-Tel NE 1040 (K)
50 81 14 TUBULAR BELLS	Virgin V 2001 (C)
SATURDAY NIGHT FEVER	RSO 2658 123 (F)
59 57 56 Various CO 50 0 THE INCREDIBLE SHRINKIN	
Dickies (John Hewlitt/The Dickies)	CBS 88339 (C)
61 48 5 SHEIK YERBOUTI Frank Zappa (Frank Zappa)	
62 - 1 EVEN NOW Barry Manilow (Roy Dante/Barry Manilo	Arista SPART 1047 (F)
63 53 20 DONT WALK - BOOGIE	O EMI EMTV 13 (E)
64 - 1 NEW DIMENSIONS	Ariola ARLH 5012 (A)
AT THE BUDOKAN	Epic EPC 86083 (C)
Cheap Trick (Gary Lodinsky)	
Herbie Hancock (David Rubinson)	
67 46 4 GEORGE HARRISON George Harrison (G. Harrison/R. Titelma	
68 - 1 20 GOLDEN GREATS	Warwick PR 5053 (M)
69 72 18 SINGLES 1974-78	A&M AMLT 19748 (C)
70 54 2 TURN THE MUSIC UP	Vanguard VSD 79421 (A)
Players Association (Danny Weiss) 71 SKELLERN	Mercury 9109 701 (F)
Peter Skellern (P. Skellern) THE ALBUM	Epic EPC 86052 (C)
Abba (B. Andersson/B. Ulvaeus)	Pye NSPH 18601 (A)
=73 CAN YOU FEEL THE FORCE	
= 73 69 8 EVITA Original London Cast	MCA MCG 3527 (E)
75 50 22 A SINGLE MAN	Rocket TRAIN 1 (F)
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Chamdale, SP — Spartan,	

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A STATE OF THE STA
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BAD COMPANY 16 = BEE GEES
BEE GEES
BENSON, George
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BUNET M
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BLONDIE 6,45 BONEY M 51 BUSH, Kate 15,49 CARPENTERS 69 CARS 33 CHEAP TRICK 65 CHIC 2 COSTELLO, ENIS 9 COUNTRY PORTRAITS 19 DAY, Doris 68 DIAMOND, Neil 37,26 DICKIES 600
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LENE LOVICH



'STATELESS'
CATALOGUE NO. SEEZ 7
CURRENTLY 35 IN THE CHARTS



IAN DURY



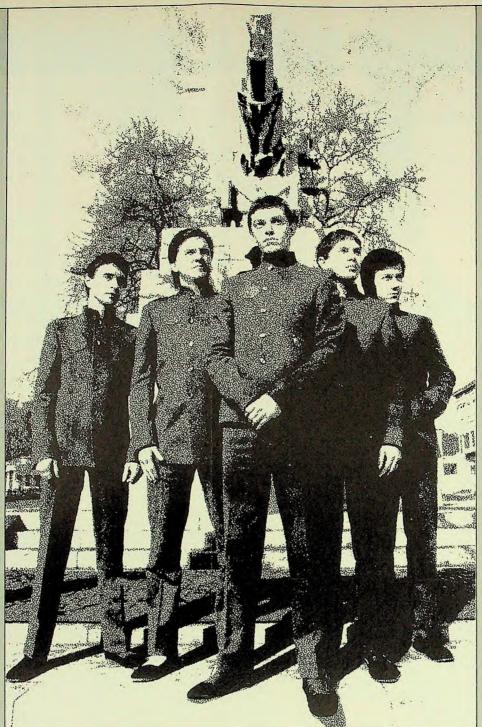
'NEW BOOTS AND PANTIES'
CATALOGUE No. SEEZ 4
CURRENTLY 24 IN THE CHARTS

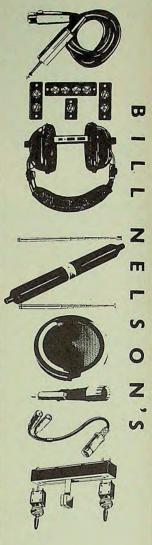


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C/W

OUT OF TOUCH

RECORDED LIVE AT LEICESTER DE MONTFORT HALL, 8 MARCH 1979

ON BLUE VINYL



MUSIC

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OP 75 SINGL

This Last Wks on TITLE/Artist (producer) Publisher Week Week Chart Label number 1 1 10 I WILL SURVIVE Polydor 2095 017 (F) £ 22 4 INTHENAVY Village People (Morali/Belolo) Zomba Mercury 6007 209 (F) BRIGHT EYES

Art Garfunkel (Mike Batt) April/Watership Prod. 7 3 19 CBS 6947 (C) I WANT YOUR LOVE Chic (Edwards/Rogers) Warner Brothers Atlantic LV 16 (W) 5 3 6 SOMETHING ELSE/FRIGGIN' IN THE RIGGIN' Sex Pistols (S. Jones) Burlington/Warner Bros. Virgin VS 240 (C) 6 16 3 COOL FOR CATS
Squeeze (Squeeze/John Wood) Rondor/Deptford Songs A&M AMS 7426 (C) Stiff BUY 42 (E) 8 18 5 SULTANS OF SWING
5 Dire Straits (Dire Straits) Rondor/Strait Jacket

F Q8 5 TURN THE MUSIC UP Vertigo 6069 206 (F) £ 98 TURN THE WOOD OF Players Association (Danny Weiss) Panache Vanguard VS 5011 (A) 9 OLIVER'S ARMY Radar ADA 31 (W) Elvis Costello & The Attractions (Nick Lowe) Plangent SOME GIRLS
Racey (M. Most) Chinnichap/RAK **RAK 291 (E)** CAN YOU FEEL THE FORCE? 127 Real Thing (Ken Gold) Open Choice Pye 7N 46147 (A) 9 DON'T STOP ME NOW Queen (Queen/Roy Thomas Baker) Queen/EMI EMI 2910 (E) £ 14 14 6 MONEY IN MY POCKET
Dennis Brown (Joe Gibbs) Lightning/Heath Levy Atlantic LV 5 (W) KEEP ON DANCING 15 10 7 CBS 7109 (C) Gary's Gang (Eric Matthews) April STRANGE TOWN → 16 24 4 Jam (Vic Coppersmith-Heaven) And Son Polydor POSP 34 (F) WAITING FOR AN ALIBI 17 12 6 Thin Lizzy (T. Visconti/Thin Lizzy) Chappell/PUK Vertigo LIZZY 3 (F) HE'S THE GREATEST DANCER Sister Sledge (N. Rodgers/B. Edwards) Warner Brothers Atlantic K 11267 (W) INTO THE VALLEY
Skids (David Batchelor) Virgin 19 13 8 Virgin VS 241 (C) 20 17 8 JUST WHAT I NEEDED Cars (Roy Thomas Baker) Carlin Elektra K 12312 (W) 21 30 4 THE RUNNER
Three Degrees (G. Moroder) Sando/Heath Levy Ariola ARO 154 (A) HOLD THE LINE 22 15 9 3 SHAKE YOUR BODY (DOWN TO THE GROUND) Epic EPC 7181 (C) 24 SILLY THING/WHO KILLED BAMBI
Sex Pistols/Ten Pole Tudor (Jones/Cook) Warner Brothers Virgin VS 256 (C) **CLOG DANCE** 25 20 8 Violinski (Violinski) Aviation Jet 136 (C) £ 26 28 6 FOREVER IN BLUE JEANS Neil Diamond (Bob Gaudio) ATV WOW
Kate Bush (Andrew Powell) EMI wow EMI 2911 (E) THE STAIRCASE Polydor POSP 9 (F) > 28 33 2 xxie & The Banshees (Nils Stevenson) Pure Noise/Chappell 29 21 10 YOU BET YOUR LOVE CBS 7010 (CI Herbie Hancock (H. Hancock/D. Rubinson & Friends Inc.) Panache/Rondor 30 27 6 ENGLISH CIVIL WAR Clash (Sandy Pearlman) Riva/Nineden TRAGEDY Bee Gees (Bee Gees/Richardson/Galuten) RSO/Chappell RSO 27 (F) I DON'T WANNA LOSE YOU 32 45 4 Kandidates (D. Most) RAK/Stave/Nickelodeon/Intersong RAK 289 (E) QUESTIONS AND ANSWERS 33 29 3 Polydor POSP 27 (F) FIRE 24 39 4 Pointer Sisters (Richard Perry) Intersong Planet K 12339 (W) REMEMBER THEN £ 35 70 2 Showaddywaddy (Showaddywaddy) EMI Arista ARIST 247 (F) IMPERIAL WIZARD 36 36 6 David Essex (D. Essex/C. Neal) Imperial Wizard Songs Mercury 6007 202 (F) £ 37 54 2 THE LOGICAL SONG Supertramp (Supertramp/Pet A&M AMS 7427 (C) £ 38 40 3 LET'S FLY AWAY Voyage (Roger Tokarz) Editions/Sirocco/Louvigny GTO/Hansa GT 245 (C)

This Last Wks. on TITLE/Artist loroduced Publisher Lebel gumber
Week Week Chart TITLE/Artist (producer) Publisher Label number
39 35 5 EVERYBODY'S HAPPY NOWADAYS
Buzzcocke (Martin Rushent) Virgin United Artists UP 38499 (E)
Goneration X (Pete Ritzema) Mills Chrysalis CHS 2310 (F)
£ 41 60 2 HAVEN'T STOPPED DANCIN' YET Gonzalez (Gloria Jones/Richard Jones) Buck/Wheat Sidewalk SID 102 (E)
IRAA CIRIATIONI
42 42 3 IMAGINATION Rockey Sharpe & The Replays (Mike Vernon) Chappell Chiswick CHIS 110 (E)
43 Wings (Paul McCartney) McCartney/ATV Parlophone R6023 (E)
A A TIEUT OFFSHORE BANKING BUSINESS
CONTACT
45 31 11 CONTACT O 20th Century BTC 2396 (A)
£ 46 64 2 MARY ANN
- L(M/HO HAVE NOTHING)
£ 47 61 2 Sylvester (H. Fuqua/Sylvester) Heath Levy/Shapiro Bernstein Fantasy FTC 171 (E)
48 41 5 CUBA Gibson Brothers (D. Vengarde) Blue Mountain/Heath Levy Island WIP 6483 (E)
AO GET DOWN
Gene Chandler (C. Davies) Gaetama/Leosongs 20th Century BTC 1040 (A)
50 43 7 EVERYTHING IS GREAT Inner Circle (Blackwell/Inner Circle) Blue Mountain Island WIP 6472 (E)
£ 5169 2 SOMETHING'S COOKIN' IN THE KITCHEN
£ 5169 2 Dana (Barry Blue) ATV GTO GT 243 (C) KEEP YOUR BODY WORKING
Kleeer (Dennis King) Kleeer Atlantic LV 21 (W)
53NWW POP MUZIK
- CHASE
54 48 4 Giorgio Moroder (G. Moroder) Screen Gems Casabianca CAN 144 (A)
£ 55 75 2 HERE COMES THE NIGHT Beach Boys (Beach Boys) Rondor Caribou CRB 7204 (W)
WHAT A FOOL BELIEVES Warner Brothers K 17314 (W)
56 37 8 Dooble Brothers (Ted Templeman) Intersong/Warner Bros
£ 57 73 2 GREEN LIGHT Cliff Richard (Bruce Welch) ATV EMI 2920 (E)
EO HEART OF GLASS
DO 30 11 Blondle (Mike Chapman) EMI Chryselis CHS 2275 (F)
59 22 5 Boney M (Frank Farian) Arsenal Atlantic/Hansa K 11255 (W)
£ 60 63 3 SHALALA MEANS I LOVE YOU
BARRY WINTER (BARRY WINTER) COPYRIGHT CONTROL 2001 CONTRO
Late Show (T. Boyce/R. Hartley) Carlin Decca F 13822 (S)
£ 62 66 2 SHOOT SHOOT U.F.O. (Ron Nevison) Intersong/Flezak/Chrysalis Chrysalis CHS 2318 (F)
TRACH
63 57 6 Roxy Music (Roxy Music) E.G. Polydor POSP 32 (F)
64 NOCK ON WOOD Amil Stewart (Barry Leng) Warner Brothers Atlantic K 11214 (W)
65 59 4 YOU ANGEL YOU
DISCO NIGHTS (BOCK EREAK)
66 47 5 G.Q. (Jimmy Simpson/Beau Ray Flemming) Arista/Chrysalis Arista ARIST 245 (F)
67 44 9 STOP YOUR SOBBING Pretanders (Nick Lowe) Edward Kassner Real ARE 6 (W)
- LOVE BALLAD
OO 71 2 George Benson (Tom Lipuma) Chappell Warner Brothers K 17333 (W)
69 49 9 GET IT Darts (T. Boyce/R Hartley) Magnet Magnet MAG 140 (E)
70 ss s BLOW AWAY
George Harrison (G. Harrison/R. Treiman) Ganga Warner Brothers (1732/147)
71 ADVENTURES OF A LOVE CRUSADER Sarah Brightman (Richard Niles) Steve Rowland Ariola/Hansa AHA 538 (A)
72 46 % HONEY I'M LOST
VOODOO VOODOO
73 74 2 Den Hegarty (Den Hegarty) Carlin Magnet MAG 143 (E)
74 53 8 HEAVEN KNOWS Donne Summer (G. Moroder/P. Bellotte) Heath Levy Casablanca CAN 141 (A)
LOVE AND DESIRE
15 72 2 Arpeggio (Simon Soussan) Aliza-Thorah/On Beat Polydor POSP 40 (F)



KNOCK ON WOOD DOUBLE LOVE

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I DON'T WANT ANYBODY ELSE

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ands Sal ONTHEWA

MARKET PLACE

Nana Mouskouri: The Albert

NANA MOUSKOURI, not perhaps the prettiest of singers to have walked the planks of the Royal Albert Hall, does possess one of the prettiest and most sensitive voices in the business.

business.

Her show last week was international in essence.
Herself Greek but living in Paris, she performed with a top class backing band of three Frenchmen, two Greeks and a South African. The songs ranged from traditional Greek, through French folklore to through French folklore to songs such as Outward Bound, After The Goldrush and many

The multi-national address

— I imagine all Greek
restaurants in London were The multi-national audience closed for the night — loved every minute, as the lady in question ran through her through three changes of dress.

The second half of the show

was beginning to drag when Mouskouri slipped into a red Mouskouri slipped into a red dress, went into top gear and built the act to its climax, following her anthem White Rose Of Athens with an unaccompanied version of Amazing Grace. Flowers in abundance, kisses, applause, a standing ovation. A professional and a personality and that coming from a hardened rock critic who was only there under pressure.

JIM EVANS

Carl Wayne: Country Cousin

THE EX-LEAD singer of The Move has come a long way since the days of the late 1960s when the band were one of the controversial around. most controversial around.

Carl Wayne is now one of the most polished, professional singers currently playing the cabaret circuit, and given the right songs there is no reason why he shouldn't become a major recording artist again.

major recording artist again.
Wayne's appearance at
Chelsea's Country Cousin
emphasised the extent of his
vocal talents. He moved easily
from numbers like (You'll
Never Find) Another Love Like
Mine and I Can't Give You
Anything (But My Love) to old
standards such as The More I
See You and As Time Goes By
with deftness. Just The Way
You Are is ideal for his mellow you Are is ideal for his mellow vocals. Peter Allen's Quiet Please. There's A Lady On Stage — a hymn to the late Stage — a hymn to the late Judy Garland — succeeded in silencing even the noisiest

diners.

In the last few years, Wayne has more than paid his dues so far as the entertainment world is concerned. Frequent TV appearances, cabaret and theatre spots around the theatre spots around the country, and recordings have all been important elements in the Carl Wayne career, and now he is recording an album for Jet which should be worth waiting for. Carl Wayne is one of the finest male cabaret singers I have seen in a long while.

CHRIS WHITE

Gordon Giltrap: The Venue

IF THE boredom of the support band didn't manage to put people off, the only thing

put people off, the only thing that made Gordon Giltrap's set worthwhile was his acoustic guitar playing, at The Venue last Saturday week.

It is an all too common occurrence that when there are musicians who indiviually play very well, the feeling of individually often remains when they are all playing onstage together — the feeling of a band as a whole just isn't there.

Giltrap's line-up was John Gustafson on bass, drummer Ian Moseley (both new members of the band), Eddy Spence and Rod Edwards on keyboards, Shirley Roden, vocals, and Giltrap himself with his fine array of guitars.

The set consisted of tracks from his last three Electric albums, Visionary, Perilous Journey and Fear Of The Giltrap's line-up was John

PERFORMANCE released by Electric Records last October and the title track of which is Giltrap's latest single.

single.

I can only praise Giltrap's acoustic playing, especially since he his self-taught musician, and it is easy to see early influences of Bert Jansch and John Williams — but on the whole it was a boring set.

JUDY WILLIAMS

The Hollies: Wembley

SEVENTEEN YEARS ago, two Manchester groups, The Deltas and the Dolphins amalgamated to form the Hollies and went on to become the nearest thing British pop music has seen to be a hit machine. Their succession of chart hits can only be matched

The Beatles are history. But the Hollies? Still performing in 1979? Sure. Changes in line-up, changes in style, no more the tight harmonies of Graham Nash, but still the Hollies—hallmarked by the distinctive lead vocals of Allan Clarke—now knocking 37, but still managing to ease into his tight Centre last week, the line-up of Bobby Elliot, Allan Clarke, Bernie Calvert, Terry Sylvester and Tony Hicks, ably assisted by keyboards maestro Hans Peter Arnsen, a change from Pete Wingfield who used to rete wingited who used to tour with the band, gave an admirable performance and received a standing ovation from the packed house.

from the packed nouse.

Understandably, it was the oldies — they have some 20
Top 20 chart entries to their credit, witness the recent EMTV album — that went down the best. Memories of the great package tour days! — Stay, Carouse!, Look Through Any Window, I'm Alive, I'm Sorry Suzanne, Just One Look (now a mere 12 years old) and many more.

many more.

There was new material too, tracks from the new Polydor album, Five Three One — Double Seven O Four, notable of which was It's In Everyone Of Us which has the Everyone Of Us which has the makings of an epic single. How about it Polydor? On the subject of singles, one has to agree with Allan Clarke that whoever (EMI) owns the rights to Too Young To Be Married should put it out as a single. It was far and away the best number they did.

IJM EVANS

JIM EVANS

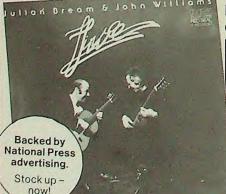
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DOOLEY'S



ABOVE, PRINCE and owner Paul Allen pawing their contract with Indigo

Paws for thought

AT A contract signing ceremony in Manchester last week, a dog called Prince added his pawmark to a production deal with Indigo Arrow, a local company located at Arrow Studios where Prince proceeded to with first dire. cut his first disc.

Prince begins his recording career with a fan club of millions having been seen ad nauseum on That's Life and we are reliably informed that on

and we are reliably informed that on his debut single, Sausages, Prince actually sings the words "sausages", "Esther", "scissors", "cha-cha-cha" and "ta-ta".

The song apparently owes a lot to Norman Petty's old hit Wheels Cha-Cha-Cha, but lyrics were written, understandably coyly, by "the studio". But Prince's owner Paul Allen owns up to having written the B side, We've Got A Dog. Phil Hampson produced it, Bob Auger engineered it and Rowland Jones proceeded to flog it to EMI. God help us all!

Syndication stumbling block

THE LATEST in a sudden glut of TV pop shows — Alright Now — looks like being anything but alright when it comes to syndication, falling victim to regional TV programming politics and the unfavourable attitudes towards popular music which generally pervades the television heirarchy.

The Tyne Tees series, fronted by the flamboyant Den Hegarty, is being shown in the Tyne Tees area from this Friday and will be screened from this Friday and will be screened in Yorkshire from June 3 but there are no plans, at time of going to press, to network the series — with London Weekend having apparently turned it down and Thames, ATV and Granada wavering. Smaller stations HTV, Anglia, Border, STV, Grampian, Westward and Ulster are screening four of the series, tucked away at 11.10am on Wednesdays starting on April 4. starting on April 4.

The show plugs a gap in the TV music market by showing live such artists as The Clash, Dire Straits, Eric Burdon and Lindisfarne in an entertaining magazine format. The entertaining magazine format. The original concept was to showcase local Geordie talent, but the idea grew and Alright Now has taken in many bands and topics of national interest — including a lengthy feature on The Who — which deserve a wider audience.

The Who feature currently being

The Who feature, currently being edited, will include up to 15 minutes

YESTERDAYS

TEN YEARS AGO

TERRY YASON forms own company Janewave to promote progressive music Marvin Gaye's I Heard It Through The Grapevine tops singles chart Britain, France, Spain and Holland tie for first place in Eurovision Song Contest

tte for first place in Eurovision Song Contest Action-Stable changes its name to B & C Records Don Reedman joins Welbeck Music as promotion man Brian Mulligan is to quit Variety to join Record Retailer as news editor.

FIVE YEARS AGO

of material from the new film, The of material from the new film, The Kids Are Alright, which was supplied from the US at Pete Townshend's express instructions when he heard that producer, Malcolm Gerrie, was having trouble obtaining usable footage. The Who link goes back to when Gerrie, as a schoolteacher in the North East, achieved national publicity for achieved national publicity for staging Tommy long before London

staging Tommy long before London impresarios cottoned on to the idea.

Apart from individual musical performances, highlights of the series are the interviews with the artists conducted by the "coffee bar kids" — the selected studio audience — and Den Hegarty himself whose street interviews make Esther street interviews make Esther Rantzen look like a cardboard cut

out in comparison.

Prize quote of the series comes from a member of The Clash who, when asked why they chose R and B when asked why they chose R and B legend, Bo Didley, as support artist for the group's recent US tour, replied: "Well, when we heard he was still alive, we thought we'd ask him."

APART FROM the wheeling and dealing, the National Association of Recording Merchandisers' 21st annual convention in Hollywood Florida was a star-studded event. So much so that NARM spent \$10,000 on security to protect the visiting

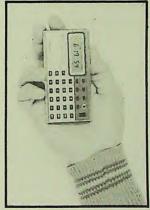
Standout was the Saturday night with Andy Gibb. Gibb, rumoured to become the fourth Bee Gee, was joined by his brothers on stage at the end of his cabaret act by those same

brothers for Shadow Dancing.

Then it was NARM awards time for the Bee Gees and RSO chief Robert Stigwood, who took over the proceedings and coaxed on stage the proceedings and coaxed on stage the Bee Gee spouses, parents, sister Lesley and her husband Keith, Cher, Olivia Newton-John, Glen Campbell, Suzi Quatro, and Polygram's Coen Solleveld and his wife for a spirited if somewhat ragged finale rendering of Put A Little Love In Your Heart.

Other artists starring at the convention were George Benson, Lou Rawls, Natalie Cole, and Willie Nelson, who gave a splendid blues session with the help of Leon

Pocket-sized melody maker



CALCULATIONS WHICH do sums, tell the time and ring alarms are not exactly new, but the one are not exactly new, but the one pictured above actually plays a tune as well! A boon for accountants who also write songs, the Casio Melody M-80 does all the usual things a calculator should do as well as incorporating the tonic solfa system with a range of one octave plus an extra note above and two notes below. After picking out a tune on the keys you can press the memory button and the first eight notes of the melody are replayed. RRP is £29.95. Ideal forsongwriters who want to work out songwriters who want to work out their PRS revenue while composing!

JOB ADVERTISEMENT in Girl About Town: "PA/Sec to the director concerned with bootlegging of new releases... looking for a PA who is able to use initiative and develop this interesting post. Excellent benefits". Don't all rush—BPI's investigator Bill Hood got there first!

ISRAEL'S BROADCASTING Authority spent £500,000 staging the Eurovision Song Contest and, considering its relative inexperience, the whole event was handled with a high degree of organisational efficiency and imaginative production security, of course, was intense with the whole area surrounding the concert hall and adjacent Hilton Hotel ringed by heavily armed police and troops but such was the peacefulness of the event that Fleet Street's newshounds grew desperate for stories and resurrected a supposed allegation that the UK entry was suspiciously similar to a Nicky Chinn song — strongly refuted by writer Peter Morris who says he compared the two songs line by line and found no similarity, and also by ATV Music MD Peter Phillips who said that Mickie Most had personally wished him the best of luck with Mary Ann even if they did not win, UK's Black Lace benefited from the best promotion campaign of the contest executed by the EMI team..... ATV Music's Eric Hall says he spent so much money his expenses for the week have gone platinum BBC delegation head James Gilbert entertained Hilton bar patrons with jazz songs in early hours of Sunday morning with musical director Ken Jones on piano Gali Atari said Hallelujah has been translated into Arabic and they are prepared to record it for Equation 19 the same said Faynt may enter next year's contest. Egyptian release and Egypt may enter next year's contest; though not EBU member, it is free to join, said secretary-general Regis de Kalbermattem.

BLACK LACE not winning Eurovision Song Contest means we have been spared seeing the Sun "Queen of Pop" Nina Myskow adorning her pop page in black underwear Mafalda Hall in US to complete negotiations for Propeller Records worldwide distribution deal Slade's European tour includes eight dates in Yugoslavia — the most ever played there by an outside band we confused our Cohens in last week's NARM report — the opening address was given by president John Cohen and not executive vice president Joseph A. Cohen Music Week accosted twice within five minutes in New York's Central Park — not by muggers or flashers but by songwriter Barry Mason and Radio 1's John Walters.

WHEN WEA took journalists to Amsterdam to interview Sister Sledge, the party arrived five minutes before the act departed Capitol's David Munns paid flying visit to Los Angeles to check out much-heralded new signing The Knack, due to visit UK soon with product expected in June Radio 1 DJ Paul Burnett, still ignored by TOTP, will still be seen on TV this summer, having seemingly wrested the beauty contest host's crown from Terry Wogan standing ovation for DJM's Grace Kennedy after her Talk Of The Town opening night performance on Monday Rak Records and EMI LRD staffers toasted farewell to Smokie who go into tax exile this week for 12 months in Isle of Man.

A GREAT FIRST SINGLE!

THIS IS THE END

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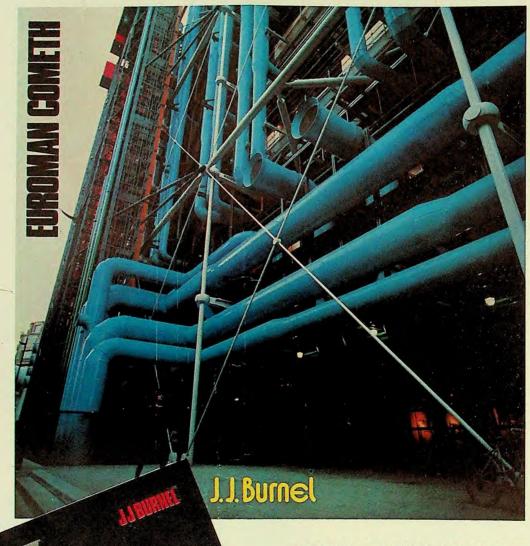


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FIVE YEARS AGO DAVE CHAPMAN quits Probe label MD's chair and Ian Falfini takes on added responsibility for the label MD's chair and Ian Ralfini calls for a simplification of record company prices, distribution, tape margins and returns Phil Cooper appointed general manager of Island Records' international division John Velasco appointed general manager of United Artists Music.

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