#### RECORDS: TAPE: RETAIL ING: MARKETING: RADIO & TV: STUDIOS: PL

Europe's Leading Music Business Paper A Morgan-Grampian Publication 70p

#### **Next ILR** areas named

THE LATEST independent local to be radio franchise areas offered by the IE offered by the IBA are Bournemouth (including Poole) and Exeter/Torbay, bringing the total number of contracts being processed to seven from the original list of nine settled upon by the Home Office working

party.

Applications will be invited next week and the closing date will be set about nine weeks later. Details of the specifications, including the prospective coverage of the stations, will be available when the invitations to applicants are advertised.

Among the areas already

Among the areas already advertised, preliminary interviews with applicants have already been held in Cardiff and Coventry. The IBA is expected to advertise for contractors for the Aberdeen/Inverness and Chelmsford/Southend areas later this year.

#### 'Pop Guerrillas'

THE INDEPENDENT dealer must use the ammunition the multiples have and become a pop don't have and become a pop guerrilla fighter in the retailing war. This was the message from Trevor Eyles, of Pye, at last Tuesday's MTA conference. Full report next

# Wholesaler calls for legislation on discounting

A PLEA for legislation to prevent manufacturers giving discretionary discounts to multiples has been made by the cash-and-carry wholesalers Makro which supplies a variety of products, including records and tapes, to independent shopkepeers from seven warehouses throughout Britain.

And Makro's marketing chief, Jim Lowe, predicts that legislation will come to the UK within two years with the passing of a law similar to the Robinson-Patman Act in America.

"In a free competitive society the "In a free competitive society the entrepreneur should be given a climate in which he can survive," says Lowe. "Competition is being unfairly rigged against him and he is becoming an endangered species."

Makro's comments are primarily girned at the greery and foods

aimed at the grocery and foods market in which the multiple-versusindependent High street price war is even fiercer than in the record business. But Makro marketing executive Malcolm Cook told Music Week: "Our concern is across the board. We believe that terms of trade should be made available for

#### Chart action

ROD STEWART'S Ain't Love A Bitch travels farthest and fastest— downwards by 47 places. Going the other way the Pointer Sisters' Fire, Sister Sledge's He's The Greatest Dancer and Kate Buch's Wow do Dancer and Kate Buch's Wow do well but can't match Stewart's pace (they rise, 30, 28 and 26 places respectively). Lene Lovich's Lucky Number ousts the Bee Gees at No. 3, with the Sex Pistols and Real Thing completing the top five. Blondie and Abba take drops of 16

#### **UK** writers win at Shrewsbury

By SUE FRANCIS
BRITISH WRITERS and composers collected the major awards at Britain's first International Song Festival at the Music Hall in Shrewsbury last week.

Londoner Kay Garner sang her winning song, a ballad titled A Song For Sammy, and received the top prize money of £3,000. Dreamer, another of her titles was placed fourth in the competition. Ms Garner hopes to record both songs and by the end of the Festival was talking to interested record and

talking to interested record and publishing companies.

Second prize of £1000 went to American Ilze Platais who also performed her song, It's Better To Cry. Platais, who submitted 15 songs in the festival, had three in the last 27 and two in the finals. She also has no recording or publishing commitments.

took £500 and third place for a strong disco song, Feeling Fine, performed by Angie Gold and

performed by Angie Gold and Regina Johnson.
Winner of the orchestral competition and £1000 was Welsh composer Steve Joseph for Time Slips Away. Lewis Clark's A Fool's Errand took the second award of £500 and Zack Laurence's Night Dancer and Tony Hatch's Isabella's Theme tied for third place. Joseph is a singer-songwriter signed to

a singer-songwriter signed Charisma Records and Music. • See Dooley's Diary, page 51.



STAFF AT the Our Price Records branch in Charing Cross Road dressed the part when the shop held a special promotion for the new Supertramp album, Breakfast In America. Serving up the LP are (back row) Cliff Fuller and James White and (front) Louise Collins and Michelle Staniland.

#### Lunch-break bargain

A NOVEL experiment in discounting brought phenomenal business to the Charing Cross Road, W.1., branch of Our Price Records when it knocked £2 off the list price of the new Supertramp LP, Breakfast In America. Instead of retailing at the usual price of £4.49, customers were able to buy the A&M album for only £2.49 — but only during the two-hour lunch period last Friday. The event had been advertised for two days beforehand on Capital Radio. When the cut-price period started at 12 noon, the shop was invaded by "several hundred" customers. A spokesman said: "We were very pleased with the results. It was a phenomental success."

A&M Records promotion for the album, which is the first from

A&M Records promotion for the album, which is the first from Supertramp for 18 months; is taking the form of co-operative advertising with HMV, Virgin and Our Price stores. Radio and press advertising on a national and local level will link both the LP and the shops, adopting the theme,

and local level will link both the LP and the snops, adopting the theme, Breakfast In America Is Now Being Served At...

A&M marketing manager, John Cokell said: "The Our Price promotion on Friday was basically a one-off experiment which originated from that store. However, during the next couple of weeks there will be a whole series of campaigns linking the Supertramp LP and the three store chains."

## Jobs lost as doors shut at Anchor

ANCHOR RECORDS has finally closed down — despite the fact that it has never made a loss during its five year existence. All 24 members of staff, including Ken Evans, who was appointed MD only 12 weeks ago, received redundancy notices last Monday.

Without any artist roster of its own and no releases on its own label for some months past, Anchor effectively ceased to exist when it was announced that ABC Records had been sold to MCA.

Last week Evans and former ABC

Last week Evans and former ABC International vice-president, Jay Morgenstern, confirmed that the popular nautical logo is unlikely ever to be used again.

Morgenstern, who revealed that he was making his last trip to the UK on ABC's behalf because he too has

left the company and is looking for another position, also confirmed that there is now no possibility of ABC being run by MCA as an autonomous label—as had at one time been rumoured. When currently available product on that label is exhausted all ABC material

will come out on MCA.

Evans and Morgenstern refuted
any suggestions that ABC Inc. had any suggestions that ABC inc. had been planning the sale of the record company for some time. Morgenstern said "At the time Ken was appointed MD it was decided to let Anchor continue as it was. ABC's decision to close Anchor came after MCA's plans became clear. We have been meeting with MCA people to encourage them to employ as many of the ABC staff as possible."

#### Anti-piracy director named

THE APPOINTMENT of John Hall, Q.C. as director of anti-piracy by the International Federation of Producers of Phonograms and Videograms completes the IFPI team assembled to combat the international problem of

IFPI national groups on establishing and organising their local campaigns.



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counterfeiting and bootlegging.

Hall will direct and co-ordinate legal activity against record pirates throughout the world from IFPI's London headquarters and will also advise

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#### NEWS

# Phonogram deal finds support

I REALLY feel we must stand up and be counted as being a hundred per cent behind Phonogram's "Going For A Song" campaign.

Although not a retail outlet but a mail order company, we have found it to be beneficial to us from the word go. The first result was that the Dire Straits album was our best selling album for the month of February - not bad for starters



Music Week welcomes letters on all subjects relating to the music industry. Write to: The Editor, Music Week, 40 Long Acre, London WC2

This scheme may not be a hundred per cent perfect, but at least Phonogram have made an effort. The impression we have got from talking to other companies is an implied hope that Phonogram will

come unstuck.
"How dare they rock the boat just when we had got everybody into the practice of expecting a 10 per cent-15 per cent increase every year", was their attitude

So our plea to dealers is: make this So our plea to dealers is; make this scheme work. If you do not the consequences of continual increases leaves quite a bleak future ahead. If it does work, it is hard to imagine the Price Commission justifying future requests to increase the prices of back catalogue product by the Beatles, Simon and Garfunkel,

Frantic Mail Order Company (A Division of Tandy's Records Ltd.), Warley, West Midlands.

#### Thank you

MUSIC WEEK has received the following letter from the Countess of Bradford, on behalf of Music Therapy Charity, in response to the money donated response to the money donated to the charity from the proceeds of the Music Week annual awards dinner at the Dorchester Hotel last month. The management and staff of Music Week add their own personal thanks to the industry guests at

thanks to the industry guests at the dinner whose generous contributions helped make this donation possible: "I find it difficult to thank you adequately for your magnificent cheque for £2,233, and was thrilled to hear that Cliff Pichad who came to our first and was infilled to hear that City Richard, who came to our first Silver Clef Luncheon three years ago as our guest of honour, made a marvellous speech on our behalf. As I say, I do not know how to thank you adequately, but nevertheless I hope that you will accept the warmest and most

will accept the warmest and most grateful thanks for your kind and generous support.
The Countess of Bradford, Weston Park, Shifnal, Shropshire.

# Record shops 'are for entertainment'

AS A member of the record-buying public may I suggest that Mr Mark Moore, of Richmond Records (MW March 17) should carry out some basic market research into our motivations before dismissing Mr Trevor Lyttleton's sensible approach to the question of paying royalties to composers on records playing in record shops.

Mr Moore bases his attack upon Mr Lyttleton with the unsupported claim that such performances 'are not performances for entertainment'.'

However, I do not believe that I am by any means alone in visiting record shops firstly for entertainment and only secondly to buy records if I happen to hear something I like. I would, therefore, like to know if the Music Trades Association is seriously prepared to go along with Mr Moore's astonishing conclusion that record shops — unlike supermarkets which apparently make no bones about paying composers their royalties — are not places of entertainment.

entertainment.

If so I suggest that record dealers' losses of potential customers will vastly exceed the relatively small amounts that Mr Moore begrudges our underpaid composers who will no doubt soon be called upon to sacrifice their royalties on Radio and TV jingles on the grounds that these, too, "are not performances for entertainment".

Alexandra Kirsta, Portman Mansions Chiltern St., London W1.

#### **Bulk buying problems**

COULD WE ask Radio Scotland (MW January 27) to exercise a little patience in their request for six free copies of current singles. We have been persistently nagging for the last twenty-five years for only one of each and we still have not achieved our object — (the Blondie and Bee Gees being the last two missing examples) — and this in spite of the fact that we actually BUY the product at the rate of 20,000 weekly over four or five titles.

We feel sympathy with Radio

Scotland in not being able to supply Mrs. X with her request, but imagine our frustration at not being able to supply thousands of our clients with theirs. That is some frustration we assure you.

And even that is as nothing compared with non-delivery frustration. Miss Mansfield (MW frustration. Miss Mansfield (MW February 24) is quite right when she says "the customers just don't believe you".

Mary Smith, Director, Music Hire

# **Confusion over** supplement size

I FEEL I must convey my confusion and frustration concerning the monthly supplements produced by John Humphries, known to us all as the Music

Master.

It appears they are either trying to confuse us or, indeed, themselves with a total lack of consideration for speed and easy reference. I am, of course, referring to the size which last year ranged from a useful 5½" by 8" to a laughable 10½" by 14½", not happy with changing the size at every available opportunity, we are also faced with trying to cope with the different presentation from silly little reproductions of the album sleeves, most of which are not shown, to what appears to be a direct competitor to vour own first rate publication with news and views on the ference of the service o your own first rate publication with news and views on the front page of a supplement which has to last six months in some cases.

Please John Humphries, let's go back to basic requirements: a durable easily handled size will be much more successful and 10 per cent quicker to use on a busy Saturday.

R. J. Wheller, Mere Green Records and Tapes, Sutton Coldfield.

#### Phonodisc returns

WE STRONGLY agree with the complaints about the Blondie and Abba singles (although we have not had too much trouble with Abba). However, we wondered if other dealers have had these sort of problems with the new Bee Gees' LP, as we do?

It leaves us wondering if it is worth stocking Phonodisc product due to the time and money spent on

At times we have to wait at least two weeks before returns authorisation is given (and that is fast). Also, just recently, half of the product ordered has not arrived or even been listed on the invoice.

This leaves us wondering if the items are out of stock, deleted or

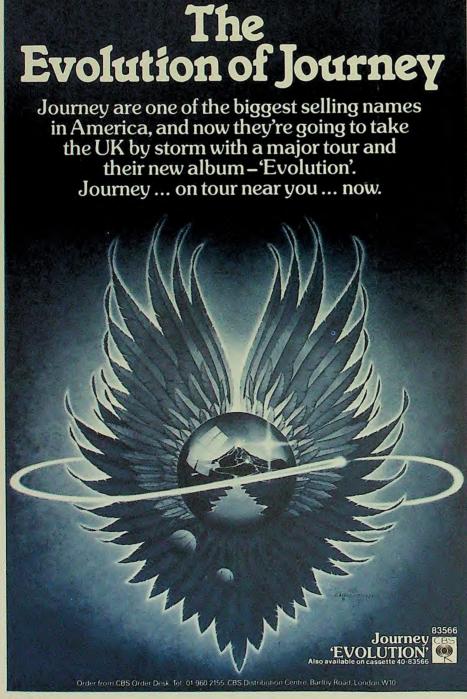
extended.

Richards record shop, Ashby.

Which music publication carries the most relevant information for dealers' Music Week . . . . . . . 80% Record Business . . . . . 8% Radio and Record 

## Rare Records

REGARDING THE MCA double-spiral single Pop Muzik and Geoff Milne's subsequent remarks in Dooley last week ... Jimmy Rodgers also had a treble-spiral single (Rodgers' Mystery Record — Victor 23621/Regal Zonophone 4361) on which he performed Train Whistite Blues/Blue Yodel/Everybody Does It Hawaii, each piece having a different run-in point. While on June 24, 1933, Victor released Blue Yodel 12/Cowhand's Last Ride, a Jimmie Rodgers picture disc. This is now extremely rare and Jerry Osborne's 55 Years Of Recorded Country Music suggests that a mint copy would be worth around 750 dollars or more. FRED DELLAR, c/o New Musical Express, Carnaby Street, London W1.



#### NEWS

# **Bishop** quits orchestra

CHRISTOPHER BISHOP, joint general manager of EMI Music's international classical division. leaves on May 31 to become general manager of the Philharmonia Orchestra. With the agreement of the orchestra, Bishop will be available to produce occasional future recordings for EMI ... Following the appointment of Shirlie Stone as manager of press and public affairs, RCA has added two more to the press office

— Chris Charlesworth, recently returned from two years in the States with Peter Rudge, joins as senior press officer and Richard Routledge, formerly with Decca and IPC magazines, joins as press

officer ... Scott Millaney has left Blue Mountain Films where he was MD to set up his own video production company. Address is 12 Star Street, London W2 (01-794 3344). As well as offering full production, duplication and distribution services, the company is finalising a deal for a TV music series later this year... Ian McEneny to video product manager at EMI Tape ... Julie Christine Jopling to Tape ... Julie Christine Jopling to consumer products manager EMI Tape ... Alan Donaldson to advertisement director Mountain Lion Productions, the parent company and publishers of Disco International and Discoweek, he was formerly ad manager of Record Mirror ... Tony Stagg, formerly ad rep with Record Mirror ... to marketing manager responsible for Disco International and Discoweek.

#### 208 changes

RADIO LUXEMBOURG is reshaping its programme schedule from March 25, retaining its basic disco format, but placing the emphasis on chart shows in response to results of an audience survey. Other changes include the shift of Johnnie Walker and Emperor Rosko to Saturday night which will be given specialist music programmes.

#### Clarke to CBS

SCOTTISH SINGER Kim Clarke has signed a worldwide recording contract with CBS. Her first single for the label is Fantasy, which took second place in the Song For Europe contest. It is set for release on April 12

# Regulars first reggae signing for CBS UK

CBS UK has signed its first reggae band — The Regulars — on a long term worldwide deal.

The band (formerly known as Reggae Regulars) has just completed its first album, Victim, to be released by CBS in May. It will be preceded in April by a single, the title of which has yet to be announced.

The Regulars were formed in the summer of 1976 and have hitherto released two singles, Where Is Jah and The Black Star Liner, both of which topped the UK reggae charts.

The band is currently completing a series of dates around the country.



PICTURED AT the Regulars signing to CBS are (left to right): standing, Trevor Salmon, David Betteridge (MD CBS), Lloyd Pattern (Regulars' manager), Muff Winwood (director CBS A and R). Seated, Tony Rockwood, Patrick Donnegan, George Clarke, Norman Ebanks.

# **London's Big Sound deal**

THE LONDON label has signed a long-term agreement with Big Sound Records based in Connecticut, US. Co-inciding with this, four albums will be issued by Decca here on a will be issued by Decca here on a newly-designed London label. First LPs are Radioactive by Roger C. Reale (SHY 8528), The Scratch Band by The Scratch Band (SHY 8529), Staring At The Ceiling by Van Duren (SHY 8530) and a compilation album, Big Sounds For A Small World (SHY 8527). In addition Decca will also be releasing three picture bag singles.

releasing three picture bag singles,

Stop And Go by Roger C. Reale (HLY 10566), Rock And Roll Love Letter by The Scratch Band (HLY 10567) and Take It Like A Man by The Yankees (HLY 10568) which is taken from an album to be released

A company spokesman said:
"There has been quite a lot of UK
interest shown in Big Sound
product, mainly via import copies
which have come into the country. company spokesman said: The London label approach contemporary image with sleeves specially designed by Rocking Russian."

Russian."

Marketing for the Big Sound product includes full-page advertising in both trade and consumer papers.

#### **Brooks'** bond

POLYDOR HAS signed Brooks, a four-piece harmony band comprising Peter Pereira, Michael Nolan, John Humphreys and Ricky Gallahad. The idea of forming the group was conceived almost two years ago when Pedeira and Freya Miller, their manager, put advertisements in *The Stage* and *Melody Maker* and then auditioned more than 600 people. The group debut this Friday (23) with Sound Of Our Love and Showdown (Polydor 2059 109), produced by Tony Eyres.

#### **MUSIC WEEK**

MANAGING DIRECTOR: PUBLISHING DIRECTOR:

Peter Wilkinson EDITOR: Rodney Burbeck
DEPUTY EDITOR/INTER
NATIONAL/MUSIC PUB

NATIONAL/MUSIC PUB-LISHING: Nigel Hunter NEWS EDITOR: Jim Evans FEATURES EDITOR/RE-TAILING: Terri Anderson TALENT EDITOR: Chris White CHIEF SUB-EDITOR: Kevin Tea SUB EDITOR: Danny Van Emden BROADCASTING EDITOR: David

Dalton
EDITORIAL COORDINATOR (charts and dealer services):
Louise Fares (assisted by Janet Yeo and Diane Ward).

and Diane Ward).

CONTRIBUTORS: Tony
Byworth (County music), Sue
Francis (Tipsheet Editor), Tony
Jasper (Factsheets), Nicolas
Soames (Classical Editor), Patrick
Sullivan (Jazz).

ADVERTISING DEPARTMENT ADVERTISEMENT MANAGER:

Jonothan Ward ASST. AD. MANAGER: Andrew

PRODUCTION MANAGER:

Sandra Mysal SALES EXECUTIVES: Jacky Lilburn, David Johnston CLASSIFIED: David Pinnington

PROMOTIONS
PROMOTION MANAGER: Avril

GERMAN CORRESPONDENT: Michael. Henkels, D/2000 Hamburg 62 AM Schulwald 47, West Germany, Tel: (040) 5209 020. Telex: 2173 471, HENK DM.

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CHERRY RED Records, the London based independent record company, has signed a three-year licence agreement with Bristol-based Heartbeat Records. Cherry Red will market and promote all Heartbeat product which will be included with Cherry Red's distribution deal with Spartan. First release under the deal will be a 12" four-track single by Bristol band, Glaxo Babies, released this

**Heartbeat for Cherry Red** 

week.

Said Iain McNavy, of Cherry Red: "There are some very talented acts now emerging from the Bristol area. Heartbeat will retain total control over their A and R and completely retain its label identity. However, they will now have the advantage of national distribution and have proper promotional and marketing facilities to work their product."

#### **Contact** established

CONTACT IS a new label from R.K. Records, specialising in disco sounds. It is launched April 27 with the European hit, C'est L'Amour by Hot Glass (Con 1), to be followed in May by Better Late Than Never by Diane Ducane (Con 2). 12" promotional copies are already receiving extensive play around the discos.

By arrangement with RCA and Tabu Records, Miracle is to release the disco classic Lovin' Is Really My Game by Brainstorm on March 30. It is to be released in red vinyl 12", 12" black and standard 7".



THE SHADOWS presented silver discs to Record Merchandisers and Woolworths personnel to mark their help in making the group's recent single, Don't Cry For Me Argentina, a top five UK hit. Picture shows (I to 1): Bruce Welch, Brian Bennett, Bob Egerton (Woolworths), Hasan Akhtar (managing director RM), Dave Buckley (buyer for RM), Hank Marvin and Dave Symondson (EMI GRD national multiples controller.).

Manfred Mann's Earth Band 'ANGEL STATION'

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#### NEWS

#### MARKETING

RCA IS planning "a special marketing campaign" for Moonlight (Victor PB 5145) by Cherry Vanilla. Released on April 6, it will go out in a special full colour bag, the design of which will be carried through on a thousand full colour posters and promotional postcards, leading through to Cherry's new album to be released in May, which will again feature the same design. The single campaign will include half page ads in the music and trade press, increasing to full-page for the album. Live dates for early spring will be announced shortly.

A NEW Sex Pistols single, Silly Thing/Who Killed Bambi? (Virgin VS 256), is released on March 30. Both tracks are taken from the album, The Great Rock 'N' Roll Swindle. Promotion includes full-page advertising in the music press, fly-posting, 4,000 posters and a dealer mail-out.

The next Penetration single on

The next Penetration single on Virgin will be available in both seven and 12-inch format. Title is Danger Signs (VS 257 and VS 25712). The band are due to start a tour during April although no firm dates have been announced yet. However, promotion will tie in with the single, and a promotional TV film has also been made.

THE FIRST 5,000 copies of guitarist Anthony Philips' new album, Sides, will contain a free single. Arista has decided on this form of promotion because it has had many requests from hard-core fans for a single of the artist's (already available) track Private Parts And Pieces. Although the new LP is described by Arista as a "radical departure from Philips' previous style, with the emphasis strongly on rock", the single is a piece which shows Philips as a virtuoso classical guitarist. Sides (SPART 1085) is released on March 23 with a £4.79 RRP. The first single from the album, Um And Aargh, will be released on April 6.

ARIOLA RECORDS is launching an extensive marketing campaign for Child's new single, Only You, released March 30. Plans include colour iron-on transfers with the first 10,000 copies, special promotion in the Daily Mirror and competitions for the singles in selected teen magazines, ads in teen papers; point of sale material including window banners, and a PA tour week ending April 6, radio commercials and a promo film already booked by Captain Video.

THE SIX-record box set, The Complete Buddy Holly, is to be released by MCA on March 23. Compiled by John Beecher and Malcolm Jones, the set contains

Compiled by John Beecher and Malcolm Jones, the set contains every known recording Holly ever made — with Bob Montgomery, with the Crickets and as a solo artist — in a three year career cut short by his death 20 years ago. One of the six albums also contains a number of radio interviews Holly made in America.

A 60-page illustrated scrapbook with press cuttings, photos and rare personal notes and documents is included in the set which will retail for £14.99. A six-cassette box will be available on March 30.

# WEA's golden oldies get picture disc treatment

TAKING FULL advantage of the fact that it has the only UK factory at present able to produce picture discs and that record collectors are ready to spend heavily on any speciality product, WEA is releasing a set of 10 singles, each carrying a picture of a different custom car. The series title, and the new label formed for it, is Cruisin'.

The pre-release sell-in is described by WEA, and by Damont where the discs are being pressed, as "absolutely massive." Geoff Grimes, general manager for WEA licensed labels, revealed

Geoff Grimes, general manager for WEA licensed labels, revealed that the reps reached 50 per cent of their sell-in targets within three days of taking the product to the dealers—so pressing orders have been swiftly raised.

swiftly raised.

The Cruisin' package, which is available through WEA reps only is a development of oldies series idea which started with Lightning's Old Gold set last year. Having acquired many more oldies titles, Lightning brought them to WEA on a license deal, for a second package of releases.

releases.

Grimes told MW: "We sorted them out into sets which had a theme, and one of the strongest was all pre-1964 hits. For some reason there is a strong connection between this sort of music and cars. I am a



EACH ORDER of a dealer pack of 50 singles in the WEA Cruisin' picture disc set entitles the retailer to a specially designed display unit featuring replicas of ten discs, one of which is pictured above.

custom car enthusiast and suggested to John Fruin that we do the releases as a set of 10 custom car picture discs. He suggested the Cruisin' series title."

The coupled hits on the picture singles are: Chris Montez, Let's Dance b/w Lonnie Mack-Memphis; Ketty Lester, Love Letters b/w Casinos — Then You Can Tell Him Goodbye; Del Vikings — Come Go With Me b/w Whispering Bells; Drifters, Save The Last Dance For Me b/w When My Little Girl Is Smiling; Teddy Bears — To Know Him Is To Love Him b/w Jody

Reynolds — Endless Sleep; Johnny Tillotson — Poetry In Motion b/w Princess Princess; Bobby Darin — Dream Lover b/w Mack The Knife; Everly Brothers, Bird Dog b/w Devoted To You; The Earls — Remember Then b/w Billy Bland — Let The Little Girl Dance; Jewel Atkins — Birds And The Bees b/w The Fendermen — Mule Skinner Blues.

Dealer response to the Cruisin' set clearly indicates that they share WEA's expectation that many of the sales will be as whole sets to collectors, despite the individual price tag of £1.49. This, as Grimes and Damont MD Monty Presky points out, is an economical price for a picture single, allowing profit for record company and dealer.

WEA hopes that the size of the presell and the probability of sales

WEA hopes that the size of the pre-sell and the probability of sales being in whole sets will mean that it can chart all the singles. The picture disc versions will be a limited edition, but Grimes gave an assurance that WEA's aim was to make sure that every one of its accounts has ample chance to have as big an initial order as wanted. Ordinary black pressings of the singles will be made to retail at 99p—these will follow the picture discs as and if there seems to be a particularly big demand for any of the titles. Cruisin' release date is April 6.

# LRD divides singles promo team

IN A further development of its sales promotion effort, EMI Licensed Repertoire Division has established two separate teams for singles promotion. One, four in strength, will concentrate on regional promotion; the second, with a dozen members, will be devoted to the retail trade outlets. The two teams will report to Dave

devoted to the retail trade odities.

The two teams will report to Dave Valente, previously the Midland region manager for the LRD album promotion team, who in turn will report to Pete Rezon, now national promotion manager and formerly manager of the singles promotion team. Both the new singles teams and the existing album promotion team report to general sales manager

An LRD spokesperson told Music Week that during 1978 the division's singles promotion team was responsible for 85 top 75 single chart entries, a hit ratio of one in four releases which is "exceptional for a major company".

This has led to the formation of the new marketing teams structure which is intended to extend the success the division has had and continues to enjoy with singles to the album sector, and, by combining with the current album team, improve the division's album performance.

#### Mobbs goes Automatic

THE FIRST album release from former EMI A and R head Nick Mobbs new company Automatic Records is being backed by WEA by a marketing campaign which includes music press teaser ads (which have already been running) followed by full pages in selected trade and consumer papers. The LP is Remember by Doll and Doll and all visuals in the campaign use the image on the sleeve.

A 15-second radio ad has been prepared; also press/promotion kits and sales presenters for WEA reps. Merchandising includes 250-plus window displays, posters, badges and postcards. The single, Palace Of Love, is available in a two-colour bag.



A MOMENT which marks Alan Davidson's departure from Lightning Records, the setting up of his own Laser Records label, and the completion of the deal with licences that label to WEA brings together (left to right) Geoff Grimes, general manager WEA licensed label: WEA MD John Fruin; Laser's most important artist, Dennis Brown; Alan Davidson, and the new general manager of his label, Sandra Brooks.

## **Davidson launches Laser**

LASER RECORDS is the new company set up by Alan Davidson, who has resigned his Lightning directorship of AandR in an amicable split. He takes with him to the new label all the Lightning label artists and product, except the band Bilbo, and has finalised a world-wide licence deal for Laser with WEA.

Laser's two most important assets are Dennis Brown

Laser's two most important assets are Dennis Brown and Joe Gibbs. Product from both these reggae stars will, Davidson is confident, get the label off to an impressive start, and it was his decision to concentrate on developing both artists in the UK which led him to leave Lightning and set up alone.

"I felt that it was time for me to do something on my own, and I wanted to put a great deal more behind the product from these two artists than Lightning was really prepared to do. I want to give them, and the other artists I have now, 100 per cent of my attention," Davidson explained.

He and his former assistant at Lightning, Sandra Brooks, now general manager of Laser, have arranged temporary office accommodation, and can be contacted at 01-486 9693 or on Berry Street Studios answer phone at 01-253 9719

Laser's deal with WEA is the usual licence agreement, but Davidson is free to put out product, which WEA does not schedule, directly through independent distribution. He expects, for example, that WEA will not want to

handle all the Joe Gibbs tracks he has available — which could amount to 30 or 40 singles a year — but with a very big ethnic market for this Jamaican star he wants to get an unusually high number of titles released.

an unusually high number of titles released.

First album from Laser early next month will be Dennis Brown's new LP, Words Of Wisdom. This will be the first to be sleeved in the UK for release in Jamaica, rather than being brought out there first. Davidson's aim is to develop Brown as a chart artist rather than a reggae cult figure. "It may look from our first releases as if Laser is a reggae label," he commented, "but this is coincidence. We have plans to put out plenty of rock and pop." The German band Can also has product to come out on Laser. One single is to be a rock-disco number played on cello, and another will be Murderer by Nigger Kojak.

Lightning and Raymond Laren has wished Davidson every success in his new venture and announced that Keith Yershon will be taking over AandR responsibilities at Lightning.

The Lightning label, he added, will continue with its present policies, and a Bilbo single, America, is scheduled for release, in April, and the company will be involved in promoting WEA's Cruisin' series. On the wholesale side policy will also remain unchanged, but the expansion of 12-inch and seven-inch singles product from America will continue.

# Presky's Hurricane

THE NEWLY-formed independent label Hurricane, headed by Phil Presky, has been licensed long-term and world-wide to WEA. Presky is operating from an office at WEA's plant, Damont Records, where his father, Monty Presky is MD. Monty Presky is also a director of Hurricane.

Presky is also a Hurricane.

First release, on April 6, is a single by The Magnets, titled Who's The Fool. The band is currently touring with Eddie and the Hot Rods, and will headline a tour in April.

will headline a tour in April.

Phil Presky has worked at EMI first as a salesman and in the LRD press office, and more recently as label manager for Rak Records.

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LOOKING AS though he has just made a parachute jump into the dressing room at Ronnie Scott's Jazz Club where he has been doing a two week stint, Georgie Fame shares a joke with executives from his new record company, Pye. After previously recording for EMI, CBS and latterly Island, Fame has signed with the company worldwide and released an album, Right Now (NSPH 18600). Left to right: Mike Everett of Plural Choice, Derek Honey (Pye managing director UK) and sales director Trevor Eyles.

#### Lou Reed gig

LOU REED is to play a sole British concert at London's Hammersmith Odeon on April 10. Released the same week is Reed's new Arista LP, Bells. Recorded in Berlin, it is his third LP for Arista following Rock And Roll Heart and Street Hassle.

# **Bootlegging ban** victory for Dylan

Court undertaking in an action aimed at protecting him and other

Under his real name of Robert
Zimmerman, he sued Mr John
Bingham and Mrs Christine

**Everly's on Pickwick** 

PICKWICK RECORDS has signed a licensing agreement with Barnaby Records for the exclusive budget LP rights to its catalogue which includes many of the original Everly Brothers hits. Pickwick MD, Monty Lewis, said: "We have the rights to some 35 recordings by the duo which will be released in single and double-album form. In addition we have acquired various Ray Stevens hits including The Freak. First LP releases are planned for the end of April."

#### Polydor to lose Harris

GARETH HARRIS, manager of Polydor's advertising and creative services division, is to leave the company shortly. He leaves to join Factors Etc. (Europe) Ltd, one of the leading character merchandising companies in the entertainments industry. Prior to joining Polydor eight years ago, Harris spent seven years with WH Smith's record division.

#### **WIN A NIGHT OUT** AT LONDON'S "TALK OF THE TOWN"

GRACE KENNEDY begins a 4-week season at the "Talk Of The Town" on March 26th.

Answer these simple questions and win one of the great

- 1. What was the "A" side of Grace's first single release?
- 2. What is the "A" side of Grace's current single release?
- 3. Name the tracks on Grace's new album in the correct running order.

A night out for two at the "Talk Of The Town" including overnight accommodation.

10 RUNNERS-UP PRIZES:

A personalised bottle of whiskey.

Send completed entry form to Grace Kennedy Competition, DJM Records Ltd., 5 Theobalds Road, London, WC1X 8SE.

CLOSI	NG D	ATE FO	OR EN	TRIES-	10M-	NDAY	2ND.	APRIL	
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# Springfield's spring tour

WITH THE April arrival of Dusty Springfield for a UK tour, Phonogram is launching a campaign for the release of her new album, Living Without Your Love (Mercury 9109 617).

There will be 4,000 double-crown posters, advertising the tour dates in addition to mentioning the new album; window displays will be mounted in each of the towns the singer will be visiting, and there will be large foyer displays at all venues. In addition there will be extensive press advertising.

The new David Essex album, Imperial Wizard, is also being supported by a marketing Imperial Wizard, is also being supported by a marketing promotion. Featured in *The Sun, Daily Mirror, Ms. London* and *Girl About Town* will be half-page adverts with phone line numbers where the consumer will be able to dial and hear a personal message from Essex plus segments of the new album. Local radio advertising has

Rotary Holdings Ltd of Leicester, in a bid to stop alleged bootleg recordings of his songs circulating in

recordings of his songs circulating in Britain.

CBS UK also sued for a bootlegging ban on behalf of themselves and other members of the BPI. Roquet and Mr and Mrs Bingham gave undertakings not to make, import or offer for sale any bootleg traceds made in

bootleg records made in contravention of the Performers' Protection Acts, 1958-1972.

Mr Justice Goulding accepted the undertakings, which are effective until final judgement in the action or further court order.

MARKETING

also been set up. At dealer level, there will be in-store prop, poster and sleeve displays and selected retailers will feature a specially retailers will feature a designed motorised prop.

SONET RECORDS is rush-releasing SONET RECORDS is rush-releasing a double single by George Thorogood And The Destroyers. Retailing at the price of a normal single, the untitled disc will include four tracks, two from the last two Thorogood albums and two previously unissued live cuts recorded by the band during their last US tour. The single will be issued in a plain sleeve and bear the catalogue number SON 2183 — total playing time is more than 17 minutes, the average playing time of one side of an album. one side of an album.

THE FIRST 20,000 copies of Dana's THE FIRST 20,000 copies of Dana's new GTO single, Something's Cookin' In The Kitchen, produced by Barry Blue, will be available in a coloured bag. The song is a track from the singer's new album, The Girl Is Back, released in April.

DEVO'S DEBUT album, Q: Are We Not Men? A. We Are Devo, has been released by Virgin as a picture disc. The pictorial platter, which retails at £6.99, also includes a "bizarre collectors' flexi disc". Devo are currently in Los Angeles finishing a second album for release in late May.

THREE-PIECE group Canned Rock is TV advertising its wholly independently produced, manufactured and distributed album, Kinetic Energy (CAN 002). Despite not having a record deal

. . . . . . . . .

they have already sold nearly 6000 copies at gigs and through local retailers around Hertfordshire. The TV advertising started March 19 on Anglia. Stocks of the album are carried by most wholesalers, including One Stop, Projection Records, Ecstasy and S Gold and Son, The campaign lasts for a month Son. The campaign lasts for a month and includes radio ads, in-store promotion and gigs in the Anglia

A TOTAL of 72 recordings made by Bing Crosby with the Buddy Cole Quartet for CBS Radio between 1954 and 1957 are to be issued by Phonogram on the Phillips label with orchestral backings arranged and directed by Pete Moore and recently added in London.

The latitud release will be a double.

The initial release will be a double The initial release will be a double album in April entitled Songs Of A Lifetime and containing 36 tracks, several of which are songs not commercially available by Crosby before. The album will be TV-promoted in the ATV Midland area, with a possibility of rolling into other ITV regions as well.

The orchestral dubbing and reissue project is being produced by Ken Barnes and Chris Harding of Vistastar Productions.

#### Arista rise

ARISTA SINGLES carry a 99p RRP from April 1. This 9p rise has been brought in largely to cover the increased costs of a growing marketing budget for the growing number of singles now released in individually printed colour bags. Arista marketing director Denis Knowles comments: "This increase only goes a small way to absorbing this extra packaging cost, but we were determined to keep the retail price down to less than £1," a price lower than most EEC countries' average of £1.50.

#### News in brief.

THE IRISH record company, Release, has opened offices in Glasgow and London and has established distribution deals here with Spartan for England and Solomon Peres in Scotland.

Their head office here is based at 325 Sauchiehall Street, Glasgow, G3 (041 3328108) and is headed up by former RCA promotion man Eamonn Lea. In London Release is being represented by Pat Campbell at offices in Kilburn High Road (01 328 8284).

The company will also be represented with a stand at the Country Festival at Wembley and Lynam and the Hillbillies, Vernon Oxford and Filomena Begley.

THE FIRST 10,000 copies of I Love The Music by Freeway (Decca F13824) will be available in a fullcolour bag. The track is taken from the forthcoming Freeway album (TXS 131) produced by Terry Melcher who has previously worked with Ry Cooder, Bruce Johnston, Taj Mahal and David Cassidy.

CREAM PRODUCTIONS has moved from Campden Street, Kensington to 13/14 Cornwall Terrace, W.1. New telephone Terrace, W.1. number: 486 0728.

EARTHBOUND, A well-known rock band on the London pub/club/college circuit has set up its own label, Archway Records, by

extending their existing self-run agency, Archway Entertainments. A three-track 12" single is released this

FORMER RECORD Mirror staff writers Barry Cain and Tim Lott have set up their own freelance writing business, Faringdon Agency. Telephone: 01-278 7664/7499.

MICHAEL GREY has resigned as press officer for United Artists Records, a position he has held for more than two years. He now plans to concentrate on writing and song-writing and will be working from 51 Paddington Street, London W1 (01-4863144).



AT THE Inn On The Park, EMI LRD hosted a luncheon to celebrate the 15th anniversary of Top Of The Pops. Among those pictured with Ramon Lopez, Alan Kaupe and LRD staff are: Jimmy Gilbert (head of BBC TV light entertainment), Robin Nash, Johnnie Stewart, Brian Penders, Jimmy Savile, Noel Edmonds, Peter Powell, Dave Lee Travis, Mike Read, Johnny Pearson, Flick Colby, Ruth Pearson, Bruce Milliard, John Birkin and Annie Ogden (production assistants).









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ALBUM

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Keep selling and we'll keep 'em coming!

#### TIP SHEET

# Swiss on the lookout for UK licensing deals

INTER-HANDEL Records is a Swiss record production company who would like to find licensing or distribution deals for their product. Hanns Hanneken of Inter-Handel

deals for their product. Hanns Hanneken of Inter-Handel writes to MW: "Our record label is called BB Records and we are looking for deals all over Europe, except Germany, for the following new productions:

"The Broughtons (ex Edgar Broughton Band) have just finished their new album, the first in 4 years. The group includes the original members of the legendary Edgar Broughton Band (Edgar plus Steve Broughton and Arthur Grant) plus Pete Tolson (ex lead guitarist with The Pretty Things) and Tim Nordon and Richard de Bastion. This album is free for licensing but not for publishing.

"The Ramblers is Germany's most successful new rock

"The Ramblers is Germany's most successful new rock group with their first album The Kids Are Back To Rock 'n' Roll selling more than 35,000 in Europe. Publishing and licensing are still available for the UK and some

territories in Europe.

"Roy Orpheus is a Greek artist who sings pop music in the tradition of Aphrodite's Child with a strong voice near to Rod Stewart or Joe Cocker. His new single Like

near to Rod Stewart or Joe Cocker. His new single Like A Bird is already going well in Germany and Switzerland. He is available for publishing and licensing.
"Carmen & Thompson is a young group with music near to Dire Straits and J. J. Cale. They gained interest at Midem '79 with their new hot album which is still available for some European territories including the UK. Their publishing is also available.
"As well, he concludes, "we are always looking to produce or license new acts. We can offer strong distribution in Germany, Austria and Switzerland."
For more information contact Hanns Hanneken, c/o

For more information contact Hanns Hanneken, c/o Inter-Handel Records AG, Tribschenstr. 13, CH-6005 Luzern, Switzerland. 041 44 44 50 or Telex 65209 inha ch.

TIPSHEET is a Music Week

talent seekers. Contact:

producers, a&r men, managers, agents and

SUE FRANCIS on

service for artists, publishers



# **US** distribution deal

PHIL HOLMES (above) is now in London as TK Records' European director and he says: "I am here to answer all questions regarding TK and also pick up material. I am looking for lease master deals from here and Europe rather than signing new acts, mainly as the office is small and not set up to handle all that is impossed in developing new confidence."

involved in developing new artists.

'This is the first time TK has had physical representation in Europe. We are distributed, manufactured, marketed, promoted, etc., by CBS outside

areas of music — jazz and even country, having just signed Steve Gibb (no relation to the brothers). And of course what we can offer is a guaranteed American release for all product we sign. TK is one of the few independents left with its own distribution in America and president Henry Stone means to been it that way!"

# keep it that way! Contact: Phil Holmes, TK Records, 1st Floor, 42 Hanway Street, London W1. 01 636 1042/01 636 1050.

# Learning to play lead the easy way....

FROM AMERICA comes a new product, The Griffith Guitar Staff Music Book, which Buddy Bluez of Harpie Publications says is "one of the most advanced teaching aids and methods for learning the lead guitar in the world.

"You don't have to read music to play lead guitar with our method," he says, "and it is our belief that within a decade all music that is published will be printed on the Griffith Guitar Staff.

"We are looking for a publisher to collaborate with us in the distribution and the printing of our Guitar Staff music books. They will be licensed under our patent rights be licensed under our patent rights and international copyright laws for the UK' Any interested parties should contact Harpie Publications Inc., 403 E. 17th Street, Covington, Kentucky 41014. From the mailbag

GORDON HANN, who has collaborated on lyrics for both Motors albums, is interested in working with other musicians and/or writers. He is currently involved in several new projects with Nick Garvey and can be contacted at 01 674 9545 or via Richard Ogden, Ozone Management, 498-500 Harrow Road, London W9. 01 960 0955.

# **Production** opportunities

A PUBLISHING company offering production facilities now exists with a new

A PUBLISHING company offering production facilities now exists with a new team at Essex Music.

Since the first of the year, Jon Smith's production company Green Light Music, along with Burt Berman, has run the creative and professional side of David Platz's company. Berman, an American with "ears" and a law certificate, worked in the A and R division of Essex's sister company TRO in Los Angeles. He has brought Bill House into the company, the latter being newly-signed to Decca and produced by himself and Terry Melcher.

Jon Smith, who ran the London Weekend TV/Essex Music owned Weekend Records, left at the end of the year to form Green Light Music Productions. He has just signed to the company, actress and singer (we are assured) Francoise Pascal and ex-Osibisa member Del Richardson.

Obviously with their production facilities, both men are looking for writers who are interested in performing their own material so that they can channel it, Smith explains "Particularly we are looking for songwriters who can write good melodies. I believe on the back of new wave and disco there is a growing good melodies. I believe on the back of new wave and disco there is a growing the last three years. We have the production skill and experience to assist the soon as possible."

Contact: Essex Music. 19-20 Poland Street. London W1. (1) 1724-18121.

Contact: Essex Music, 19-20 Poland Street, London W1. (01)734 8121.

# Ready and waiting

PAT McGLYNN (below) formerly with the Bay City Rollers, has recently completed his first album since signing directly to King Records of Japan. McGlynn has had phenomenal success in Japan with seven number one singles and two gold albums to his credit.

The deal with King Records only covers Japan and Tom Wallace, his manager, is looking to place McGlynn's album for the rest of the world. Wallace says: "Judging by the enormous amount of fan mail Pat has been receiving from all over the world, it appears there is a ready made market just within for production."

waiting for production".

Tom Wallace can be contacted at Marksmen Music Publishers, 12 Kingly Street, London W1R 5LD. (01)603 3570 or (01)734 3691/2.





#### THE COOL NOTES

**Chart Bound Single** 

My Tune/You Are What You Are Cat. No. JA 0047

NOW AVAILABLE FROM SPARTAN **RECORDS 01-903 4753** JET STAR RECORDS 01-961 4422 AND WYND UP RECORDS (MANCHESTER) OR

**DIRECT FROM JAMA RECORD SALES** 01-737-3557



**business** 

HAVING JUST returned from the Disco Forum in New York and prior to that an extended trip touring the Far East, Biddu reports he is now getting back into the music business in a "serious way". Tina Charles is currently signed to his production company and he is now open to new acts and groups.



BIDDU: WANTS new acts.

"I want fantastic new young acts that will take Britain and Mongolia by storm. I also need songs that should be top 3 hits. If the material is not that strong,

the material is not that strong, don't bother to send it."

Biddu is writing the soundtrack music for the film The Bitch after coming up with the music for The Stud which comes out of the same production stable. Don Black is writing the lyrics and together they will be looking for a couple of main acts to sing in the movie of main acts to sing in the movie and possibly on a single released from the same. Warwick Records is releasing the soundtrack album.

Contact: Biddu, 10 Chepstow

Contact: Biddu, 10 Court, London W11.

# THISADISMT FORROCK SPECIALISTS!



Scorpions featuring Michael Schenker.

We know Heavy Metal is back – and Harvest Records have a new album with Germany's premier heavy rock act Scorpions. Not only are they Japan's biggest selling band, but are known to every rock enthusiast in the U.K.

A big, big act – and Harvest are putting up a campaign to match. Full page ads in <u>all</u> the music press, plus window displays, national bill-posting, badges, stickers, all followed by a major U.K. tour in the Spring.

It all adds up to an important band with an important campaign resulting in a success as big as Lizzy, Priest and U.F.O.

If you haven't already stocked the album, don't wait, you just may miss out!

LOVE DRIVE

...BECAUSE THEYALREADY KNOW.

## RETAILING

Muswell Hill and Crouch End, Watford and and others at Barnet, the Harum chain has come a long way since it first opened as a stall at London's famous Petticoat Lane market 10 years ago.

Harum is run by four equal partners, Mick Harding, Graham and Gary Umbo and Colin Carter. Harding is a trained accountant and so takes care of the books. Gary Umbo prefers the shop side of affairs and spends much of his time at the Barnet branch. He is also getting involved these days in setting up a small record label and up a small record label and consequent catalogue. Carter spends time in each shop and fills in whenever someone is away. He takes care of window displays. Graham Umbo is concerned with stock control. However, for all their specialisation within the company, each maintains he is adaptable.

Harum employs two assistants at shop with one extra on

The Harum chain—a far cry from the days of **Petticoat Lane** 

Saturdays, Each store is responsible Saturdays. Each store is responsible individually for ordering records and dealing with reps, but there is Graham Umbo's back-up stock available to all four. Each evening the shops telephone the central stock base. Whenever one may have over-ordered, or its stock is slow in moving, it can send it back to central base, where it will possibly find itself in demand from any of the other

three.

The back-up stock centre fulfils a further function in being the sole

source which orders TV albums, so saving any one store from having to order the required minimum and not being able to dispose of all copies. Also central base can activate special cut-price campaigns to dispose of slow-moving stock. Graham Umbo says it would be pointless with eight Moody Blues albums in stock to shift two copies per shop. It works much better when the eight are part of a special cut-price offer at one

> Edited by **TERRI ANDERSON**

Outside of special campaigns there is a uniform price-cutting system. But at times an obvious necessity for price-cutting at one location leads to forced discounting

An example of this has come from the Barnet branch. Grease was priced by Harum at £5.99, but Smiths priced it at £5.49. Harum matched this and the price was then altered at the other stores.

Discounting is not Umbo's favourite mode of operation and he believes it's harmful to the average

retailer and even multiples. He says he could sell two dozen Grease LPs for a profit of 10p each but then he might as well sell the record at full might as well sell the record at full recommended price since two full price paying consumers would realise as much profit. Such an example, he admits, is extreme but he feels it illustrates the folly of discounting. More so because in the case of Grease probably everybody would buy at full price.

He thinks discounting should be back on catalogue. He would like

He thinks discounting should be back on catalogue. He would like companies giving 25 per cent margin for new product, and 40 per cent on back material. His hopes for such a policy are not high since he fully realises it would not favour the mulitples, and they do order a high material of ready. He would proportion of records. He would wish some company spokesmen ceased talking of their debt to the ordinary retailer unless they were prepared to consider a scheme like his possible. Another idea would be for company agreement on selecting certain albums which would only be sold at a fixed and suggested price. He says it is downright silly selling automatic sellers for a low price. At present he feels caught between two stools. He and the chain do not like discounting but

know they must. Harum criticises companies who spend enormous sums of money on

A REGULAR attender of the East Midlands GRRC meetings, Ken Smith of Hudson's in Chesterfield, has spoken often on the subject of five per cent returns. At one time in favour of the system his

has spoken often on the subject of five per cent returns. At one time in favour of the system his experiences in retailing have led him to change his view. He has called for a poll of dealers (which the

GRRC secretary Harry Tipple told the last East Midlands meeting he would try to organise) to see just

automatic sellers, they feel funds would best be diverted to back catalogue for unless there is more catalogue for unless there is more emphasis upon this then back product will be a dying cause. The Harum four believe this country could be heading for a situation similar to that in America where there is a preoccupation with racking and turnover, and record companies are accused of being predominantly concerned with market share.

The Harum chain aims for a

concerned with market share.

The Harum chain aims for a family image — although it is aware that the greatest proportion of records are bought by the young. It's records are bought by the young. It's stocked classical and golden oldies product for some time, and does a great trade in 12-inch and coloured vinyl product. And when it can get vinyl product. And when it can get the required quantities from Rough Trade and Bonaparte, it sells considerable new wave product. Harum finds homework on the

Harum finds homework on the record scene a problem since there is so much happening. The four rely on good reps, musical papers and information on singles and album material in *Music Week*. They find customers will buy what the television suggests, but many young people do give attention to consumer music weeklies.

For all the doubts and misgivings they might have on some aspects of the record company scene, their bus-

the record company scene, their bus-iness is in healthy financial state. iness is in healthy financial state.
They do not like moaners within the trade, for they feel that however justified gripes might be, all the complaining in the world will not keep a shop open. In the end, there must be hours of hard grafting—and for all the hard work the four enjoy their present state: a far cry from days when they manned market stalls and held other forms of employment during the week.



WITH RAVE receptions on the European leg of their tour the re-formed Roxy Music obviously rates some special record company attention for the new album. Polydor's display manager Barry Barnes certainly appears to have done the band and the LP generous justice with this West End window, at HMV in Oxford Street. The model mannequins in the display are those featured on the album cover and forthcoming picture disc.

# **Bigger bounty on** cheque card thieves

ILLEGALLY USED cheques and cheque guarantee cards, which fool retailers who hand over goods for them, cost the banks millions every

year.

To encourage alertness and eagle-

Training boost

A BOOST for management training in the retail trade — to the extent of an extra £2.5 million — is planned by the Distributive Industry Training Board for the year beginning April 1 1979.

In total the Board will offer the industry financial incentives worth more than £5 million by way of key grants for specialist training. The extra money being allowed this year is to go as £500 grants to firms training a manager on first is to go as £500 grants to firms training a manager on first appointment — the purpose being to provide the right training for people who at present take up management positions without adequate preparation. There will be a scaling of the number of grants given to any firm according to the number of firm, according to the number of

employees.

New DITB grants available from this year are an instructor grant of £100 — to enable staff instructors to attend development courses — and a student grant (for college based students) of up to £5 a day up to £150, for firms which offer incompany training or work experience to students doing BEC or

experience to students doing BEC or National Award courses. All grants are subject to the conditions detailed in the DITB booklet on Levy Exemption, Remission and Grants available from the DITB at MacLaren House, Talbot Road, Stretford, Manchester M32 0FP.

have just increased their reward for have just increased their reward for those spotting the illegal cheques and cards. It goes up from £30 to £50 — to match the amount guaranteed by the cards.

Apparently, because more and more people are paying for goods by cheque, thieves are using busy times at the tills to rush assistants into accepting a payment without looking

at the this to rush assistants into accepting payment without looking at the cards properly.

To help shop assistants to detect frauds the banks have jointly issued

a list of pointers:

always observe the conditions on

the back of the card.

 Always have the cheque signed in your presence, or ask for it to be signed again on the reverse while you

Try to examine the cheque before it is torn from the chequebook (if you spot a fraud and the thief then runs off you have at least held on to the whole book full.

 Examine cheque cards closely if they are in covers or wallets, take

• Check to see if the signature strip has been tampered with, and if in doubt hold the card at an angle to the light and look for an original signature under the forged one.

Make sure that the embossing of the name and expiry date have not been altered.

If you do suspect a fraud find an excuse for holding onto the cheque and card (like saying it must be shown to the manager or owner) and in nine cases out of ten, if there is a fraud, the "customer" will have disappeared before the retailer or his

assistant return to the counter.

A last word on the reward — it is

ARE continually being reminded by the companies operating a five per cent returns system that the majority of dealers prefer this to a lower pricing structure and no returns.

In the absence of any form of dealer referendum at the present time, wherein we could express their feeling on the subject, we must rely on individual feed back through the sales reps — and this presumably reassures the five per cent companies

that they are on the right lines.

My own opinion is that the vast majority of dealers *never* give thought to the question of five per cent returns. Some think it is a godgiven right, others only remember it when the returns authorisation drops through the letter box. But in these days of hard economic facts, including the cost of labour, returns are very important. I am not here referring to faulties, which are a totally different issue

Many of you will have seen figures efore, but the following is a before, but the following is a simplified version, of the main case against five per cent returns. I have used figures from two of the major companies, one which gives five per cent and one which does not. Prices

Returns deal not that big a bargain

exactly how many want five per cents. Here he sets out his arguments against them.

are taken from current price lists, although the CBS album price is a W.E.A. product to produce an effective comparison.

THE FIGURES

Cost of a single from E.M.I. = 52.5p Cost of a single from C.B.S = 55.5p Cost of an album from E.M.I. =

Cost of an album from C.B.S. =

Let us therefore take two typical 100 singles from E.M.I. = £52.50 100 albums from E.M.I. = £259.40

Total £311.90 100 singles from C.B.S. = £55.50 100 albums from C.B.S. = £271.00

Total £326,50 It will be seen that the difference between the two totals is £14.60; that

Parkinson on incentives

CATALOGUE INCENTIVES for CATALOGUE INCENTIVES for dealers are a pretty live issue at present, with the pros and cons of the Pye and Phonogram price-cutting plans generally under discussion. Polydor deputy MD, Tom Parkinson, was recently closely quizzed by GRRC members on his company's catalogue plans. Adding to his replies then he has now taken to his replies then he has now taken the discussion further by pointing out that as far as Polydor is concerned it not only offers catalogue incentives, but helps to

sell the product out.

Parkinson comments: "We back our dealers on good catalogue

as confirmed attractive bonus made available this month which includes no fewer than 20 popular albums and cassettes from the James Last Collection. "To assist the sell-through of the artist's back catalogue one whole section of the current TV advertised compilation is devoted to the 20 items already on offer, "Details of these catalogue items will be with every purchaser and we look to our attractive bonus made available this every purchaser and we look to our dealers to make available at least one of each of the catalogue to satisfy demand from this sales and advertising campaign.

is, we pay £14.60 more to CBS for the same amount of product. However, CBS operates a five per cent returns policy, and on the £326.50p order that would be £16.32. This would bring the nett cost, if the returns allowance were

utilised, down to £310.18.

Comparing this figure with the EMI figure would give us:

Net CBS £310.18 Difference £1.78

Difference £1.78

Now if you only sold one of the albums you were left with and sold it at half price at that, you would recoup the £1.78 — and you could throw the rest of the returns away!

Still happy with five per cent returns? Then consider the following: You have to sort out the returns from your shelves; One (or more) of your staff have to list

more) of your staff have to list them, and pack them up to return; you cannot return deletions; You have to pay the carriage; Your money will be out of your cash flow until the returns are resolved. Can you do that for a costing of £1.78? Five per cent returns simply cost

you money. The manufacturer, having received your returns, is not stuck with them. He can recoup some of the expenses by selling your returns. some of the expenses by selling your returns to a cut-out or deletions specialist; in some case he is only too happy to re-cycle the vinyl contained in the returns. Either way he certainly will not lose on the returns, because he charged you more for them in the first place.

Sure, the administration of a returns scheme — any returns scheme — is very expensive, but all major record companies have a shrewd financial director; the costs are analysed, and if it was costing them money then five par cent them money then five per cent returns would stop tomorrow.

I rest my case but as a final thought a Chrysalis single (returnable) costs 53p — and an RCA single (non-returnable) 50p

That, means you pay six per cent for five per cent returns!

"...quiet, bespectacled young American seeks prominent position in record shop."

Next week sees the start of John Denver's national tour.

It also sees the start of a massive advertising campaign to promote his new album, 'John Denver'. You'll see ads in the national and music press. You'll see posters, bus backs, window displays. And so will your customers.

And the last time they saw a lot of

John Denver (in the early seventies), they bought a lot of his records.

Last month, we promised to get behind Denver's new album. This month, the tour

exposes it, and the advertising capitalises on it.

As we said, 1979 could well be John Denver's year. Cash in on what we're doing for him and it could be yours, too.

Records and Cassette

**Telephone sales: 021-525 3000** Record: PL 13075. Cassette: PK 13075

#### INTERNATIONAL

# French song contest is hit by TV blackout

PARIS: France has Contest Eurovision Song Contest problem with industrial action in French TV continuing to block screening of the programme intended to select the country's entry. Public votes may have to come from a radio broadcast instead.

The dispute stems from a threat to dismiss 400 employees working for the TV production company set up following the national network split into three separate channels, with a brief to originate programmes for all

Under French law, TV cannot be wholly closed down by strikes, but

"minimum programme" requirements have still meant the loss of many normal shows including the variety showcase planned for the Eurovision entries. The 14 songs involved were to be heard in a Sunday brandeast so to heard in a Sunday broadcast so as to

heard in a Sunday broadcast so as to secure the largest possible public vote, but with only two Sundays remaining before the deadline no resolution was in sight. The Societé des Auteurs Compositeurs et Editeurs de Musique, which organises the French competition, is still hoping pressure of public opinion will force a return to normal broadcasting a return to normal broadcasting before time runs out. Failing that, the society may have to be content

with airing the songs on Radio France, though the audience would be very much smaller and the voting to that extent unsatisfactory.

to that extent unsatisfactory.

Radio was originally party to the strike, but has since resumed normal working. Partly this is because it buys no programme from the production company and, therefore, has no direct association with it, has no direct association with it, partly because it cannot afford to stay off the air in the face of stiff competition from Radio Luxembourg, Europe No 1, Sud Radio, Monte Carlo and other rival stations, including a number of

pirates.
Indeed, French official radio president, Jacqueline Baudrier, warned at the outset that Radio Inter, as it is called, might well slip into oblivion as a result of a prolonged strike. Listenership has fallen from 28 per cent to 21 per cent lately, with foreign stations like Voice of America eating into ratings.

ratings.

French government bans on pirate radio are intended to shield the station from overly fierce competition, but have never been entirely effective in suppressing 'free' broadcasting. Latest examples are Radio Pomaredes, supported by local councils and some government politicians, and an undercover station started by striking steel in Eastern



LUCERNE: Inter-Handel Records has signed the Broughtons worldwide for BB Records. The new band includes the original members of the Edgar Broughton Band plus ex-Pretty Thing Pete Tolson, Richard de Bastion and Tim Nordon. Seen celebrating (from left) are Edgar and Steve Broughton, Broughtons personal manager Dick Sommer, BB Records Hanns Hanneken and Broughtons member Arthur Grant.

## Record sales analysis

LONDON: EMI Records business planning manager Roger Stubbs
planning manager Roger Stubbs
presented an analysis of
repertoire sources for the UK
record market based on last
year's BMRB charts during the
EMI International European
label managers conference.

chart singles, 47 per cent originated in the UK, 38 per cent

#### Edited by NIGEL HUNTER

other sources. The LP breakdown was UK 44 per cent, USA 45 per cent, Europe nine per cent and other sources two per cent.

In categories, the analysis showed categories, the analysis showed that in singles 47 per cent were accounted for by new music/disco/soul, 44 per cent pop/fock and nine per cent MOR. In the LP sector the figures were new music/disco/soul 29 per cent, and MOR. pop/rock 57 per cent, and MOR 14 per cent.

14 per cent.

Stubbs conducted a similar analysis of the US repertoire sources using the Billboard charts. In singles 83 per cent originated in the US, 13 per cent from the UK and four per cent from Europe and other territories. The LP breakdown was US 82 per cent, UK 16 per cent, Europe and others two per cent.

#### Discoexpo in Genoa

GENOA: The second Discoexpo convention will be held here from April 25 till May 1, and is described by the organisers as

The contact address is Fiera Internazionale di Genova, Piazzale J. F. Kennedy, 1-16129 Genova, Italy (010 595651; telex: 28424 Gefiera).

## from the USA, 13 per cent from Europe and two per cent from de Senneville quits

with 70,000 expected to attend.

Stranglers expected to record their next album at EMI Pathe Marconi studios here. Vogue is releasing four picture discs this month by John picture discs this month by John Travolta, Spade, Martin Circus and Jack Lantier. Marie-France Briere said to be in line for filming in Los Angeles with Village People and The Ritchie Family produced by Jacques Morali. Michel Delpech is including some Elton John songs in his new Barclay album. Serge Gainsbourg is recording his next album in Jamaica with reggae backing from Peter Tosh's musicians and Bob Marley's

backing singers and the provisional title of Aux Armes Etcetera. Jean-Claude Guerrero has moved Jean-Claude Guerrero has moved from international promotion at Phonogram to take charge of domestic promotion in succession to Patrick Allenbach. Ranou Lamblin has left Hansa Music France to produce for Carrere. Paul Valenti has moved from MCA Music to Bagatelle Music, Jacquie Perryman has taken over the international department at EMI Pathe Marconi department at EMI Pathe Marconi.

# **AZ** Records Magic Fly will give a free concert on March 20 under the Eiffel Tower

From GERARD WOOG PARIS: Following an internal reorganisation of AZ Records, Paul de Senneville has relinquished the de Senneville has relinquished the general manager's post to run an independent production department within the company while retaining his presidency of Delphine Publishing. The latter is expanding and its product will continue to be distributed by Discodis. De Senneville's successor at AZ Records is thought likely to be Yves thought likely to be

Plastic Bertrand is off on a world tour, starting in Australia where he has scored a No. 1 hit with Ca Plane has scored a No. 1 hit with Ca Plane Pour Moi, followed by Japan and Los Angeles. Georges Brassens is rerecording some of his old successes with his own rhythm guitar accompaniment and a jazz band. Linda Keel, who made a promising debut with her Lady Rock 'n' Roll album for Vogue, has cut a single coupling an original song with Elton John's Saturday Night's All Right For Fighting. Futuristic group

#### **Centre for** Sydney

SYDNEY: Construction work begins next month on a 12,000seat indoor entertainment centre city close to the cinema area and Chinatown section at a fixed cost under 20 million Australian

Completion is expected by Completion is expected by mid-1981, and the venue will be the biggest in Australia, overtaking the Perth Entertainment Centre with its 8,000 seats. A private non-profit company has been formed to supervise the centre under the chairmanship of Sir Asher Joel, formerly of the Sydney Opera House Trust.

"an Italian manifestation dedicated to the records and all recorded music". Office stands cost 300,000 lire each plus VAT.

# Godiego to release **Monkey Magic**

From ELISE KRENTZEL

TOKYO: The second UK release by Japan's No. 1 charting band Godiego will be Monkey Magic next month through the Satril label.

The five-strong band (three Japanese and two Americans) registered in the enjoying a million-selling hit here called Gandara with part English lyrics The band, one of the few based in Britain.

which may also be released in Britain.

The band, one of the few based in Japan which are actively pursuing foreign markets, is planning UK concert, TV and promotional dates. Manager Johnny Ohmura commented after returning from Middem that "there's a possibility of working in close contact with the BBC for the group's breakthrough and the UK release of an album in the future".

Nippon Columbia, which releases Godiego in Japan, claims total sales of over 2½ million singles and 500,000 LPs.



DUBLIN: Cathal Dunne (centre) signs his CBS recording contract flanked by CBS Ireland general manager David E. Duke (left) and Dunne's manager Guy Robinson. Dunne will sing Ireland's Eurovision Song Contest entry Happy Man which he wrote.

#### Capitol's "hot" sampler

HOLLYWOOD: The sales department of Capitol Records has created a special double LP containing 23 "hot" singles and album tracks from 18 current LPs on Capitol, Harvest and EMI America Records.

Entitled Fresh Air, the limited-edition, not-for-sale sampler is designed as a sales tool for retailers to use for in-store play. Capitol's field sales staff are currently delivering the album.

Artists spotlighted are McGuinn, Clark & Hillman, Desmond Child & Rouge, Gonzales, Moon Martin, the J. Geils Band, Bob Welch, Barooga Bandit, April Wine, Anne Murray, Bob Seger and the Silver Bullet Band, Kim Carnes, Little River Band, Marshall Hain, Tavares, Chip Taylor, Peabo Bryson and Alley & the Soul Sneekers.

The double album is packaged in a single jacket, with liner notes on the tracks contained and the inner bag gives details of each of the albums represented on the sampler.



MUNICH: A line-up of champions smiling about receiving platinum awards for German sales of Arcade's Hit Fever album. From the left, Ariola managing director Friedrich Schmidt, Arcade director Laurence Myers, Siegel Music group president Ralph Siegel, Bronze international director Lilian Bron, Hansa Music managing director Hans Blume and (seated) Arcade international A&R manager Sylvia Curd.

# GLORIA GAYNOR LOVE TRACKS

Her New Album Featuring The Previously Unavailable Full Length Disco Version (8.02 Minutes Long) Of

"I WILL SURVIVE"



Also Available
THE BEST OF GLORIA GAYNOR,-Album 2391 312 Cassette 317 Includes "Never Can Say Goodbye" & "Reach Out I'll Be There"



SIERRINOUT

#### ON TOUR

3rd April-Manchester Apollo Tel 041 332 9221 4th April-Glasgow Apollo Tel 061 273 1112 5th April-London Palladium Tel 01 437 7373 6th April-London Palladium 7th April-London Palladium

Tour promoted by Malcolm Feld Management Ltd.in association with Linwood Simon
Order from Polydor's own distribution company. Phonodisc Ltd. Clyde Works, Grove Road, Romford Essex RM6, 4QR. Telephone: 01-590 7766



#### DISCOS

# **Gary's Gang—the local** lads hit the big time

THE PREDICTABLE rise to the top spot in our chart of Gary's Gang's Keep On Dancin' underlines the current New York trend of pop disco. And as it finally topples Edwin Starr's Contact, it also emphasises a number of record companies' belief that huge import sales need not necessarily be detrimental to eventual sales. In the case of Gary's Gang, a hitherto unknown band from the New York suburb of Queens, it also proves that not every sound that comes out of New York requires a Tom Moulton or Jim Burgess mix, nor does it need to be endorsed by a top producer working in a top studio.

At a time when disco has become At a time when disco has become a multi-million dollar industry it is refreshing to be able to report a rags-to-riches overnight sensation type story, of a band who are determined to make it onstage rather than as a team of faceless studio automatons. When I spoke to Gary Turnier (for it is him that the group is named after, and not Gary Glitter as had been suggested) he was enthusing over the album — named after the single — which has now been released in the

which has now been released in the UK.

"Showtime in particular is really interesting as it's a simulated live performance where we introduce the entire band — and that's done to show people that there really is a band," he emphasised. "On top of that there's a disco ballad and overall I consider it to be an album full of singles." One of these, Let's Love Dance Tonight, is already being earmarked as a follow up to Keep On Dancin'.

being earmarked as a follow up to Keep On Dancin'.

"It's all happened very fast and it's a pretty exciting time," says Turnier. "We're going to California to do some TV appearances on programmes like American Bandstand and Midnight Special, and then we'll be preparing to tour."

The original concept of Gary's

The original concept of Gary's

Gang was devised by Gary himself and partner Eric Matthew, who owns the studio where all their material is recorded. They co-wrote material is recorded. They co-wrote the music and now they plan to take it on the road — but not with the rich trimmings associated with disco. "There'll be nothing flashy — it'll be down to sneakers and dungarees," Gary insisted.

While admitting that Gary's Gang

while admitting that Gary's Gang have aimed their sound unashamedly at current trends, he explains: "Today as far as US disco is concerned it's become a pop thing—disco pop. Disco as such is not an entity anymore. As far as Gary's Gang is concerned we are going for mass appeal and hopefully we will

Gang is concerned we are going for mass appeal and hopefully we will reach that goal."

The story of how Gary's Gang found their success has all the traditional fairytale elements. "We are all from Queens and we'd recently purchased our own 16-track

IN MY report of the Billboard Disco

Correction

machine. We wrote the material and recorded it but by the time we'd finished it was too late to travel into Manhattan with the tape because of

all the traffic.

"Then we thought of Sam Weiss at Sam Records, knowing that just about everything he'd put out had been successful. They were just 10 been successful. They were just 10 minutes away so off we went. Sam wanted to hear a flip side and then we were discussing a deal. Later when Keep On Dancin' started to move Sam said, 'What about an album?' '' Gary says that he considers the band have been very looks but emphasizes that they have lucky, but emphasises that they have been no overnight success — he and Eric have been working towards this

"It took years and years of working and doing weddings to put it all together, but the important thing is you've got to really want success." for 15 years.

became distorted. What Mike was in became distorted. What Mike was in fact saying was that it is the record company hierarchies who are too short-sighted to see the value of sending their A and R staff to this sort of event. I hope that sets the record straight and that A and R men will stop ringing Mike with always phone calls! abusive phone calls!

# What's on the import scene

WITH GQ's Disco Nights (Rock Freak) now available on (Rock Freak) now available on general release, hottest imports are Kleer's Keep Your Body Workin', The Bombers' (Everybody) Get Dancin' (West End), Beach Boys' Here Comes The Night (Caribou), Musique's Keep On Jumpin' (Prelude) and the two Melba Moore releases — Pick Me Up I'll Dance (Epic) and This Is It (Buddah). Other tracks to look out for are Chrome's Juke Joint Bop (Infinity), Cream D'Cocoa's (Infinity), Cream D'Cocoa's Toe Jam (Venture) and the Winners' Get On Up And Do

SOLAR RECORDS of Los Angeles are about to get their own label identity with the rush release of Carrie Lucas's Dance With You, which is already hot on import. Other product will include Shalamar and the

Promotion on these records will be handled by St Pierre Publicity and Sally Ormsby will be co-ordinating the disco promotion through her Funk Funktion mailing list. Other records the company are working on are a version of Melba Moore's You Stepped Into My Life by Love Dimension on Black Bear, Kandidate's I Don't Wanna

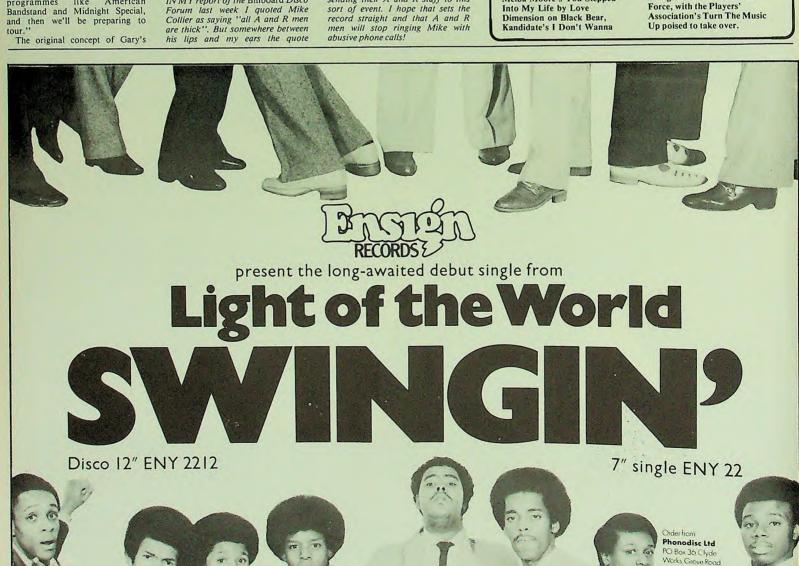
Lose You (RAK) and Bell & James' Livin' It Up — another former import hit. Copies of the import were originally mailed selectively to 250 DJs and it was on the strength of their reaction that A&M decided to release the record.

PYE MAY be set to lose the 20th Century catalogue, but the revival of the company receives an added momentum with the arrival of Dave McAleer, who will be co-ordinating the black music product from an A and R, marketing and promotional narketing and promotional position. At a reception to celebrate their British disco success, Real Thing, he was raving about the forthcoming Alphonse Mouzon album Pousset, and the Ultimate album on Casablanca. So whether DJs remain faithful to jazz funk or take their lead from the States in playing Euro inspired pop disco, Pye can't

lose.
In the meantime, Edwin Starr's Contact and Gene Chandler's Get Down are both featured in the first six disco placings along with Real Thing's Can You Feel The Force, with the Players' Association's Turn The Music Up poised to take over.

Romford RM6 4QR Telephone 01-590-7766

phonogram D



# Have You Heard...

Grey and Hanks Dancin' PC 1458 (12") PB 1458 (7")





Bill Summers and Summers Heat Straight to the Bank PRC 101 (12") PRS 101 (7")







Average White Band Atlantic Avenue XB 1061

These RCA Singles?



#### DISCOS

# **Polystar label for** segued compilation

THE TREND towards segued (continuously mixed) disco records continues — with a new label and the first TV promoted album. Something else to note is that the album, entitled Boogie Bus, brings together the best of Polydor and Phonogram releases (the Polygram Group) on a label called Polystar.

The compilation has been assembled and mixed by Graham Canter, resident DJ at Gulliver's, London, whose recent remix credits include Instant Replays for CBS (with James Hamilton) and A Special Motown Disco Album Volume 2.

Volume 2.
Full track listing is as follows:
Side One:— Galaxy Of Love
(Crown Heights Affair), Six Million
Steps (Rhani Harris), Symphony Of
Love (Miquel Brown), That Old
Black Magic (Softones), YMCA
Remix (Village People), Let's Start
The Dance (Hamilton Bohannon), Cream (Always Piece To The Top) Cream (Always Rises To The Top)

(Gregg Diamond Bionic Boogie), Let The Music Play (Charles Earland). Total running time: 27.01

mins.
Side Two: I Will Survive (Gloria Gaynor), I Love The Nightlife (Disco Round) (Alicia Bridges), Shake Your Groove Thing (Peaches & Herb), Sir Dancealot (Olympic Runners), Zeke The Freak (Issac Hayes), Me & Myself (Ronnie Jones), Heat Of The Beat (Roy Ayers & Wayne Henderson), Swingin' (Light Of The World). Total Running time: 25.28 mins.

TV advertising is being planned by

the company, to commence shortly

after release on April 13.

Another segued album, although not for the commercial market, is Hot Numbers, the follow-up to the CBS Disco Pool's highly successful promotional album of 1978, Instant

promotional album of 1978, Instant Replays.
Hot Numbers contains nine tracks, all segued or chop mixed. The running order is as follows: Side One:— Keep On Dancin' (Gary's Gang), Sinner Man (Sarah Dash) A-Freak-A (Lemon), Saturday Night (T-Connection). Side two: Turn Me (T-Connection). Side two: Turn Me Up (Keith Barrow), Feed The Flame (Lorraine Johnson), Party Down (George Duke), Hot Number (Foxy), Wastin' My Love (Sticky Fingers).

"The whole intention is to make ourse that all nine singles chart,"

"The whole intention is to make sure that all nine singles chart," Lynn told Music Week. "We decided against commercially releasing the first album because it would have taken away from the exclusivity of it as a promotional item."

itiem.

"But you never know — maybe if
this one is considered lucrative
enough it may come out
commercially although it would have to be cleared contractually."

BERRY: UNITY can exist

# DISCO TOP 30

Compiled by Disco International for Music Week and based on returns from disco DJs throughout Britain.

KEEP ON DANCIN', Gary's Gang (CBS 7109)
CONTACT, Edwin Starr (20th Century BTCL 2396)
I WILL SURVIVE, Gloria Gaynor (Polydor 2095 017)
CAN YOU FEEL THE FORCE, Real Thing (Pye 7N 48147)
DISCO NIGHTS (ROCK FREAK), GQ (Arista ARIST 12-245)

GET DOWN, Gene Chandler (20th Century BTC 1040)
I WANT YOUR LOVE, Chic (Atlantic LV 16)
TURN THE MUSIC UP, Players Association (Vanguard VSL 5010)

TRAGEDY, Bee Gees (RSO 27)
I'VE GOT MY MIND MADE UP, Instant Funk (Salsoul SSOL 10

YOU BET YOUR LOVE, Herbie Hancock (CBS 7010)
BOOGIE TOWN FLB, (Fantasy FTC 168)
MONEY IN MY POCKET, Dennis Brown (Lightning LIG 544)
HEART OF GLASS, Blondie (Chrysalis CHS 2251)
SHAKE YOUR GROOVE THING, Peaches & Herb (Polydor

16 17 18 19

CUBA, Gibson Bros (Island WIP 6483)
EVERYTHING IS GREAT, Inner Circle (Island WIP 6472)
BRING YOUR OWN FUNK, Fantastic Four (Atlantic LV 14)
YMCA, Village People (Mercury 6007 192)
STRAIGHT TO THE BANK, Bill Summers (Prestige PRS 101)

THE GREATEST DANCER, Sisters Sledge (Atlantic

21 K11257)

AT MIDNIGHT, T Connection (TK TKR 7517) SING SING, Gaz (Salsoul SSOL 116) 22 23 24 25

DANCE/POINCIANA, Paradise Express (Fantasy FTC 168)
DANCIN', Gray & Hanks (RCA PC 1498)

LIVIN' IT UP (FRIDAY NIGHT), Bell & James (A&M AMSP 26 7424)
IN THE NAVY, Village People (Mercury 6007 209)
GOTTO BE REAL Cheryl Lynn (CBS 6967)
COUNTDOWN/THIS IS IT, Dan Hartman (Blue Sky SKY 6999)
I DON'T WANT NOBODY ELSE, Narada Michael Walden

(19)

(Atlantic STDK 36096)\*

\* Import

#### Pinnacle campaign

PINNACLE'S SURGE into disco territories continues and it is set to release Mankind's follow up to Dr. Who—a track called Chain Reaction (PIN 13), and Disco Very's Get It On (PIN 15). Both will be released on March 30 and are available in 7" and 12" form.

and are available in 7" and 12" form.

At the same time, Pinnacle is launching a promotional campaign behind the single Boogie Woman from Tuesday's Children.

Marketing manager Tony Berry dubs it DJ Unity Across the Nation and his aim is to have all DJs playing the record at 11 pm on March 31. He invites DJs wishing to take part to get in touch with him on 01-491 3923.

"Via this campaign," says Berry, "I'm hoping to prove once and for all that national unity can exist when jocks demonstrate their spinning power over a three to five minute period — right across the nation. The campaign will also provide a useful vehicle for DJs who are keen to co-operate on suitable record company schemes that draw on their valued experience."

To stimulate the campaign Pinnacle will be mailing handbills to singles dealers around the country for passing on to DJ customers. Boogie Woman exists in both 7" and 12" form, packaged in picture bags.

# on your marks...

ABC 4241



#### STEELY DAN 'RIKKI DON'T LOSE THAT NUMBER'

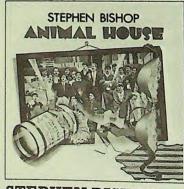
New chart entry taken from the album 'Steely Dan - Greatest Hits'

Currently playlisted on CAPITAL, CLYDE, VICTORY, METRO, PENNINE, CITY, TRENT, BEACON, BRMB, SWANSEA, PICCADILLY, PLYMOUTH, THAMES VALLEY.



#### POCO 'CRAZY LOVE'

taken from the album 'Legend' ABCL 5264 Current playlisted on CAPITAL, CLYDE, METRO, TRENT, BEACON, BRMB, SWANSEA, ORWELL, THAMES VALLEY THAMES VALLEY



#### STEPHEN BISHOP 'ANIMAL HOUSE'

From the Universal Picture comedy now showing throughout the country!

THE FLOATERS
'YOU DON'T HAVE TO SAY YOU LOVE ME' c/w FLOAT ON (ex number 1)

10,000 12" pressings available ABC(T) 4245

'AIN'T NOBODY LIKE YOU'

ABC(T) 4250 10,000 12" pressings available taken from the album 'Numbers'. ABCL 5263

obc Records



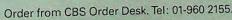


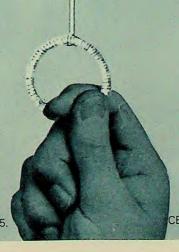
# new single 'Here Comes The Night'

from the forthcoming album L:A.(Light Album)











CBS Distribution Centre, Barlby Road, London W10

#### TALENT

# **Going up by Degrees**

during the last two years has been one of the most remarkable in the music business generally.

After a succession of hits for CBS including the chart-topping When Will I See You Again and Dirty Ol Man, the girls apparently disappeared from the recording scene, amid personnel changes, only to re-emerge last autumn with the stunning New Dimensions album for

stunning New Dimensions album for Ariola, produced by the legendary Giorgio Moroder.

For their manager Richard Barrett, however, it has been a pattern which hasn't been unfamiliar during the 15 years that he has looked after the trio's career. He admits: "England seems to have embraced the careers of the Three Degrees and we appreciate it and do everything that we can to keep the everything that we can to keep the punters happy. My bosses are the people out there who buy the girls' records and pay money to go to their concerts. Once you lose sight of that fact, then you might as well give up completely."

Barrett's own musical roots go back more than 20 years. He was born and bred in Philadelphia and became steeped in the music that prevails there. He was involved with the careers of Frankie Lymon and the careers of Frankie Lymon and the Teenagers, who became stars overnight with the hit, Why Do Fools Fall In Love! Appropriately, he came over to London when that act played at the London Palladium — an accolade to be repeated some 17 years later when the Three 7 years later when the Three begrees topped the chart with When Degrees topped the chart with When Will I See You Again. Barrett says: "I'm probably one of the last survivors of the Fifties,

changed with the times. It is what is happening now that is important." His working relationship with The

Three Degrees is a long-standing love affair. Barrett is the man who ultimately courses the group's career and he has seen them go through good times and bad. When he first met them in the early mid-Sixties, they were recording on a local level. Later he signed them to Roulette and Later ne signed them to koulette and the girls made a couple of albums which are still available here, through Pye. Between 1966 and 1970 the girls were without a recording contract, but it was a deliberate decision by Barrett that they should stay clear of records. stay clear of records.

#### Edited by **CHRIS WHITE**

"Frankly I thought it more important that the girls should develop a nightclub act first, rather than try to aim for hit records. There are so many hit recording artists and groups around who have absolutely no stage sense or act to speak of. We want people to go away from a Three Degrees concert and feel that they have had their full money's worth and that is why the girls do one hour and twenty minutes as opposed to the standard 50-minute act," Barrett adds.

act," Barrett adds.
"The Three Degrees worked the clubs in Las Vegas for two years without having a record released and whithout having a record released and they also appeared at such other respected nightclubs as the Copacabana in New York. When I felt that they had reached a stage where they had perfected their act, then the time was right for recording

In the early Seventies, the Three Degrees had their first international Degrees had their first international exposure via a cabaret scene in the award-winning French Connection film. Later they signed with the Phillie label and the mid-Seventies saw a whole volley of hit records. The girls almost became resident in the LIK constantly appearing at the the UK, constantly appearing at the London Palladium and top clubs throughout the country, as well as

London Palladium and top clubs throughout the country, as well as doing frequent tours.

Then came problems with the record company and the girls disappeared from the recording scene yet again.

Barrett takes up the story: "About 18 months ago, the late Peter Allen, who was then financial controller at Ariola, suggested that the girls might join Ariola which had recently set up as an independent operation. He introduced us to Robin Blanchflower, the managing director, and everyone seemed very keen on the idea. While Blanchflower was at Midem last year, he met up with Giorgio Moroder and suggested that he might like working with the Three Degrees.

Degrees.
"Now it seems as though everyone "Now it seems as though everyone was approaching Moroder there, because of his tremendous track record with people like Donna Summer, but as soon as the Three Degrees' name was mentioned, he said that he had always admired their work and would love to work in the studio with them."

The result was the New Dimensions album which has already spawned two Top 10 hits, Giving Up Giving In and Woman In Love. A third single, The Runner, is

Love. A third single, The Runner, is



THREE DEGREES members Helen Scott, Valerie Holiday and Sheila Fergusen pictured with, left to right: Andrew Pryor, Ariola marketing director, manager Richard Barrett and Ariola managing director Robin Blanchflower.

about to be released by Ariola. The about to be released by Arioia. The LP went a long way to giving the act a lot more credibility in the discomarket and introducing them to a new generation of record buyers.

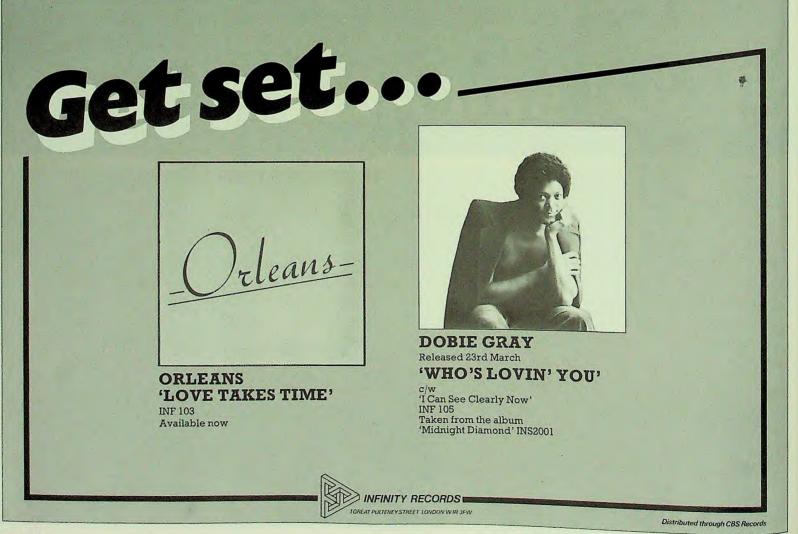
Rarrett savs, however: "The

Barrett says, however: "The album is really just a feeler and the next one will be even better. When Moroder went into the studios with the girls, he had to find out what their capabilities were and the result was New Dimensions. However,

now he is working on a new concept and they will all be going back into the studio in May."

He adds: "The Three Degrees still have a lot to learn but they've got a long-term future and there are other important markets for them including the US and Japan. Progress during the last ten years or so may have been slow, but it has been steady — and that's very important."

Barrett: "The Three Degrees still have a lot to learn but they've got a long-term future."



# Louis Clark (per-spek-tiv) n. JETLP 218

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The name Louis Clark has appeared on the back of countless album sleeves. His creative talents have been used by Renaissance, City Boy and ELO to name but a few.

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#### BROADCASTING

# **British talent broadcast** the whole world over

and yet the producer, Andy Finney, says he still has problems securing co-operation from some record companies. The programme, of course, is Top Of The Pops — it is claimed the title pre-dates the more famous TV programme of the same name — compiled by the Transcription Service of the BBC and distributed around the world in disc form to more than 40 countries, such as New Zealand, Hong Kong, Malaya, plus the British Forces Broadcasting Service.

"Japan takes it as well," adds "'Japan takes it as weii, adus Finney, "and it was used as part of an English language course there at one time. Even Polish Radio Three takes it. That is a pop station roughly equivalent to our Radio One and music is given surprisingly good coverage yet. We haven't yet broken into the People's Republic of China — but we're working on China - but we're working on

The total audience for the programme is estimated in millions, but exact figures are hard to come by for a number of recipient countries. for a number of recipient countries.

"Some countries don't have audience research but I would say that 10 million people must have heard the programme at some time during the last year," comments Finney. "Some countries don't use

rinney. Some countries don't use it as a basis for their own output."

Presented by Brian Matthew for the 15 years of its existence, Top Of The Pops runs for 27 minutes (a commercial half hour) and contains about eight or nine items on one side of the disc — usually comprising four or five chart records, one album track plus a couple of new releases. Roughly half the cuts are taken from discs while the others are culled from artist sessions in the BBC studios. "It doesn't purport to be anything like the TV



MATTHEW: PRESENTER for 15

programme," says Finney, "but we try to reflect what is good on the UK music scene. It is essentially based on the Top 40. The show fills one side of the disc, while there is music without Brian Matthew on the other

side."

Top Of The Pops features very little American product. "That is on purpose," explains Finney, "because we are trying to showcase the best of what UK artists are producing. Blondie is a current exception, Abba usually creeps in and so has Boney M recently, but it remains based on UK talent."

#### DAVID DALTON

Generally, there is about a six week gap between Finney recording week gap between Finney recording a programme with Matthew and the result being used on a foreign network, but this works out well, says Finney, in countries like New Zealand which tend to follow trends set in the UK. Disc has been chosen as the best method of distributing Top Of The Pops, not only because it is efficient but also because it

happens to be cheap.
"Decca handles the pressing and manages to turn a programme round within a week, which is fantastic. Tape would be far heavier for postage and the cost works out at about £3 per tape compared to only £1 for a disc. Also some countries have only mono machines and would end up playing only half the

The programme cost is reflected in the charge to recipient countries which works out at about £15 per which works out at about £15 per edition, although general subscribers to the Transcription Service can take Top Of The Pops as part of a package with other programmes.

The format has proved so popular that a Spanish version — El Pop Britanico — is available, hosted by Juan Peirano of the BBC's Latin

American service based at Bush

House.
"He is a star down there," says "He is a star down there," says Finney, who enthuses about the inroads the programme has made into that part of the world. "There is a law in Peru which says that anyone broadcasting on the radio must be a Peruvian national and we're lucky that Juan Peirano happens to be that Juan Perano happens to be Peruvian. The Spanish version is really a combination of Top Of The Pops and Rock Line, which is another programme I do for the Transcription Service."

Transcription Service."

Top Of The Pops began in the early 1960s mainly to supply a demand for a UK radio show for syndication across the US and 600 discs of the very first edition were pressed up. The US has not taken the programme for some years, but demand elsewhere is still healthy, with 44 countries currently subscribing to the show. Some countries have been faithful throughout the 15 years, though others have proved more fickle. Finney has found that Top Of The Pops has usually been an early Pops has usually been an early casualty after a political coup in a

subscriber nation.

Finney also has to be aware of differing attitudes and tastes around the world but does not hold that as a primary consideration when compiling the programme. when compiling the programme.
"There have been items such as
Rivers Of Babylon that I haven't
included because of objections in
Arab countries," he recalls. "And although the programme goes out in the United Arab Emirates for the English speakers there, it seems to disappear as soon as there is a visiting Arab dignitary in the country."

While probably not the most syndicated radio programme in syndicated radio programme in terms of numbers, Top Of The Pops is probably the most widely distributed pop radio show and is certainly the best selling radio programme overseas for the BBC. It programme overseas for the BBC. It seems strange then some record companies do not serve the programme better. "CBS is very helpful and so is EMI," says Finney, "yet one of the majors isn't interested, it says because it might have the rights to the records in other countries."

#### ews in brief.

THAMES VALLEY is planning a spring offensive with more than 80 outside broadcasts set for the period starting on April 1.

RADIO LUXEMBOURG'S sales department has expanded to take in two new sales executives, Chris Jones and Mari Siggins, who will be responsible for the development of radio business in a number of key agencies. Recently appointed sales director Tim Bradshaw says: "Like many other media we have had a tough first quarter but our bookings for the first half of 1979 have already passed last year's first half billing with virtually four months to go."

IT MAY sound like a case of "from the sublime to the ridiculous", but the latest recruit to the staff at BBC Radio Manchester — Henry Hughes — has come from Ascension Island, where he spent six years as the Beeb's senior maintenance engineer working for the External Services section.



# ALBUNS CHAR



# WEEK ENDING MARCH 24 1979

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REFLECTIONS

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THRILLER

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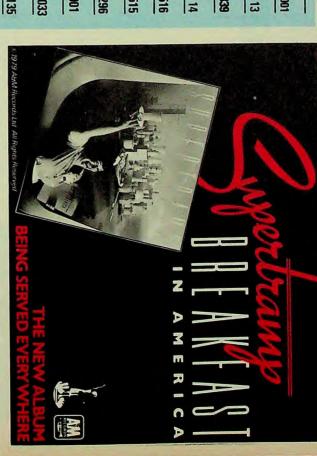
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Warner Brothers K 66085

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Joe Jackson **LOOK SHARP**  46

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GREATEST HITS Showaddywaddy

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#### CLASSICAL

# Zukerman's jazz venture

PINCHAS ZUKERMAN'S first major venture outside the classical field, the Suite for Violin and Jazz Piano which is already an enormous success in the United States, has at last been released by CRS in the UK.

News from the studio. . .

The Suite, written by the French jazzman, composer and pianist Claude Bolling, has been on America's CASHBOX charts for 20 weeks now, and is currently at Number 9.

Number 9.

In addition to Zukerman on violin and Bolling on piano, it features Max Hediguer, bass and Marcel Saviani, drums, and involves very much the same musical mix that made the first Bolling classical/jazz album so successful.

The latter was made in collaboration with the French flautist Jean-Pierre Rampal, and unaccountably, was never released in this country despite the huge number of copies sold in the United States.

However, Zukerman is a much better known personality in this country and the Suite (CBS 73833

THIS MONTH: Colin Davis conducts Berlioz's Herminie

and Cleopatre with the London Symphony Orchestra and Janet

Symphony Orchestra and Janet Baker as soloist . . . Davis and the LSO meet again to record Sibelius Violin Concerto, plus Serenades and Humoresques with Salvatore Accardo, . . . Haitink and the LPO record Mendelssohn's Symphony No 2 . . . all for Philips.

T'S A busy recording month for Decca . . . Solti and the LPO record Bartok's Piano Concerto No 2 with Ashkenazy, and Bartok's Bluebeard Castle

with Sylvia Sass . . . Ashkenazy makes Volume 5 of the

Rachmaninov Songs with Elizabeth Sodestrom . . . THE ACADEMY of Ancient Music continues the Mozart

Fields, records Handel's Jeptha

Symphonies marathon Neville Marriner, back with the Academy of St Martin-in-the-

£4.39) is expected to do very well. There will, inevitably, be extensive airplay on local and national radio, as well as the record attracting attention purely for its curiosity value from classical and jazz writers

alike.

CBS is supporting the release with an advertising campaign that will take in some of the jazz papers and not only the standard classical

outlets.

Certainly, the record has a mass appeal. Bolling, six times winner of the Grand Prix du Disque, is a musician fluent in many styles — he is leader of one of Europe's big bands, the Show Biz Band — which it reflected in the musician state.

is reflected in the music.

It is a kind of pot pourri with everything from structured classical parts to Oscar Peterson-like sections, to pure ragtime. It was

... Radu Lupu joins with the Israel Philharmonic Orchestra

under Mehta to record
Beethoven's Piano Concertos in
Tel Aviv, and Mehta takes the
opportunity to record Mahler's
Symphony No 4.

Symphony No 4.

ANDRE BERNARD, Heinz
Hollinger and George Malcom
join with the English Chamber
Orchestra to record works by
Hummel, Albioni, and Hertel's
Concerto for trumpet, oboe,
strings and continuo, for CBS.
NEXT MONTH: Narciso Yepes
records Rodrigo's Guitar
Concerto, with the New
Philharmonia Orchestra
conducted by Garcia Navarro
for DG. Claudio Arrau records

for DG. Claudio Arrau records Schubert Piano Sonatas and

Elly Ameling and Joerg Demus record Schumann Lieder for Philips. Haitink and the LPO record Shostakovich's Symphony Nos 1 and 9 for



PINCHAS ZUKERMAN

commissioned by Zukerman himself who was clearly enchanted by the Rampal record — Zukerman and Rampal are friends, having made a

Rampal are friends, having made a well-received record of trio sonatas by Bach's sons of a few years back.

As part of the publicity drive, copies of the Bolling Suite will be offered as prizes in an Evening Standard promotion within the next few weeks. In fact, it looks like a record that will sell steadily throughout the year, not least because apart from the interest created by the initial launch another boost will come when Zukerman comes in the summer to take part in London's South Bank take part in London's South Bank Summer Music Festival.

#### Philips' Verdi series

KATIA RICCIARELLI and Jose Carreras appear for the second time in Philips' series of early Verdi operas — the work this time being La Battaglia de Legano, being released next month.

The work is the seventh in this intriguing Verdi series and on this 2LP set (6700 120/7699 081, £8.99), they are joined by the ORF Symphony Orchestra and Chorus

conducted by Lamberto Gardelli.

Meanwhile another Ricciarelli and Carreras project nearly foundered last week. Days before recording was due to begin of Puccini's La Bohème, Montserrat Caballe who was engaged to sing Musetta pulled out through illness. Fortunately, Ashley Putnam, the young American soprano who received good notices for her performance of Musetta at Glyndebourne last year, was able to step in at short notice. The production is being conducted, by the way, by Colin Davis.

# Privilege promotion

surveying the complete classical music market

A NEW Privilege campaign, spearheaded by 13 releases, plus a special 2 LP Chopin offer, is being launched in April by Polydor.

The campaign follows last year's big Privilege push which was very successful, affecting not only the new additions to this mid-priced label, but also bringing fresh life to the 150 titles in the back catalogue.

MUSIC WEEK

the 150 titles in the back catalogue.
Polydor is now hoping to repeat
the success by following a similar
campaign pattern. Tamas Vasary's
recordings of Chopin's Waltzes and
Etudes, currently available on two
separate discs, are being packaged in
special double allym and released a special double album and released at the special price of £3.50 instead of £5.50.

The two records, issued originally on Privilege last October, will run at the special offer until August 31, when they will then revert to normal

The double album will come along with a full-colour Privilege catalogue, 50,000 copies of which will also be shipped to dealers taking will also be simpled to dealers taking part in the campaign. These dealers will also receive display posters and some will receive special in-store displays. Various dealer discounts are also available from local Polydor

National advertising is being National advertising is being taken to support the campaign, with ads appearing in the Guardian, Observer, Radio Times and Time Out in addition to the music press.

The 13 releases — 11 of which are scheduled for April and two in May

scheduled for April and two in May

— cover a wide spectrum of
repertoire. Beethoven's Nine
Symphonies with the Royal
Philharmonic Orchestra conducted
by Antal Dorati are issued in a box
set, 272 199, retailing at £18.50.

albums, both retailing at £5.50: Mahler's Symphony No 6, coupled with the Ruckert Lieder (Fischerwith the Ruckert Lleder (Fischer-Dieskau as soloist) with the Bavarian Radio Symphony Orchestra conducted by Kubelik (2726 065); and Walf's Spanisches Liederbuch and Walr's Spanisches Lederouch
with Elisabeth Schwarzkopf and
Dietrich Fischer-Dieskau
accompanied by Gerald Moore
(2726 071).

(2726 071).

Among the single albums, there is more Chopin played by Vasary, the Four Impromptus and Four Ballades (2535 287, also on cassette) two discs of Haydn symphonies, The Surprise/Clock, played by the Berlin Philharmonic conducted by Karl Richter (2535 289, also on cassette), and the Symphony No 104 The London, and 100, The Military, with the LPO under Jochum (2535 347).

The pianist Geza Anda features

The pianist Geza Anda features on two of the releases, Bartok's Piano Concerto No 1 (2535 333, also on cassette) and Mozart's Piano Concertos Nos 17 and 26, (2535

There are also works by Ives and

There are also works by Ives and Ruggles, and Mozart's Clarinet Quintet and Oboe quartet, plus Beethoven's Septet in E flat major. Polydor intends to expand the Privilege catalogue with a batch of 12 or 20 releases once in April, and again in October. But May will see two particularly important additions — Mahler's Symphony No 9, conducted by Kubelik, and Vasary's performance of Chopin's Four Scherzi. Such performances at midprice — single LPs retail at £2.75 — make very attractive propositions, even in comparison to new releases.

Both include Bach's Orchestral Suites, but 2533 410 couples the Suite BMW 1067 with the Triple Concerto played by Pinnock, the flautist Stephen Preston, and violinist Simon Standage. All, of course, play authentic instruments.

The contract brings to an end the fruitful association Pinnock has had with CRD. For the last five years they have produced 15 records which have invariably been well received. Now only one more is due, a recital of Scarlatti construction.

#### Pinnock release

HARPSICHORDIST TREVOR Pinnock, who has signed an exclusive contract with DG, directs his Baroque group The English Concert on the new LPs released by Archive next month.

# next month on HMV

#### **HMV WINS US GRAMMY AWARD**



CLASSICAL ALBUM OF THE YEAR

ITZHAK PERLMAN **CARLO MARIA** 

Brahms: Violin Concerto Chicago Symphony Orchestra ■ ASD 3385 ■ TC ASD 3385

Edited by

**NICOLAS SOAMES** 

#### Correction

IT WAS incorrectly stated in a headline last week that Claudio Abbado had recently made his first record for DG. This, as the story underneath showed, is not true. The report also should have read that projects for the future include Pergolesi's and Rossini's Stabat Mater and Prokofiev's Alexander Nevsky. We apologise for any confusion that may have arisen as a result.

#### **Turnabout virtuosos** FIVE NEW releases are being issued by Decca on the much respected

Turnabout label, all of which will be available both on disc and cassette.

Two of them are devoted to the musician as virtuoso. Aaron Rosand, backed by the Luxembourg Radio Orchestra conducted by Louis de Fremont (TVS/KTVC 34629 £2.35/£2.50), plays Arensky's £2.35/£2.50), plays Arensky's Violin Concerto in A minor, as well

Violin Concerto in A minor, as well as Rimsky-Korsakov's Fantasy and Wieniawski's Concerto Polanaise, all of which require a deft technique. The release is also worth noting as it provides the first complete recording of the Arensky Concerto.

Michael Ponti, a regular Turnabout artist, plays a collection of operatic paraphrases for the piano, with Liszt, Thalberg, Moszkowski and Pabst bringing together the finest tunes from Don Giovanni, Rigolletto, Tales of Hoffman, and Eugene Onegin.

Although no special campaign is

Although no special campaign is being planned, both these records could sell with a little bit of shop play — and they have a more popular appeal than may appear at first.

first.

The other three releases are more specialised. There is Christus Am Olberge, Beethoven's only oratorio (TVS/KTVC 34458 £2,35/£2,50), a rare Haydn recording, the Six Scherzandi (TVS/KTVC 37112) and finally a coupling of two of Bach's best known Cantatas, Ein Feste Burge, and Jesu, Meine Freude (TVS/KTVC 37113).

#### Panufnik in the limelight

MUSIC BY the Polish composer Andrzej Panufnik is the subject of a new disc issued by Decca in its Headline series which is devoted to important figures in

contemporary music.

Panufnik, Polish-born but
now living in England, is one of the few composers who has managed to blend convincingly the symphonic techniques of the late romantics with the more dissonant sounds of the 20th

Panufnik is a fairly well represented in the catalogue, but two important symphonic works have not been available until now the Sinfonia Di Sfere and the Sinfonia Mistica which are played by the London Symphony Orchestra, conducted by David Ahterton (Head 22, £4.50).

Although Decca has no special promotion plans, the release next month comes a few days after the Sinfonia Di Sfere is given a television broadcast on BBC 2 on March 24, which will include much background information on the composer and his ideas.

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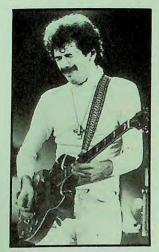


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## ALBUM REVIEWS

# Devadip's dream album



DEVADIP Silver Dreams-Golden Reality. CBS 86037. The charismatic Santana in 86037. The charismatic Santana in one of his brilliant incarnations. Sensitive, interesting avant garde fusion music which will not disappoint followers of the guitarist or this orchestra, who should be a big enough crowd to chart the LP.

Livin' Inside Your Love. Warner Bros. K66085. Producer Tommy Lipuma. Twelve excellent tracks on a double album as polished and accomplished as you would expect from a professional like Benson. His forte lies in the instrumentals which have a definite jazz feel, but there are vocal tracks, including the single title track, which will make the crossover to disco.

WILLIE NELSON
Willie and Family Live. CBS.88333.
Producer, artist. Live double recorded at Narrah's, Lake Tahoe, by one of the 'outlaw' C and W stars who is looked down on by the Grand Ole Opry establishment. Judging by the quality of the music that Willie and Co push out, it seems that the old timers could be just a little the old timers could be just a little envious. Will sell well.

GARY WRIGHT
Headin' Home. Warner Bros. K
56585. Producer, artist. Better than
average West Coast album from a
respected keyboard player who was
a founder member of Spooky Tooth
and who has about four solo albums
behind him. Gentle music for
summer parden parties. summer garden parties.

TOM ROBINSON BAND
TRB Two. EMI EMC 3296. Producer: Todd Rundgren. No surprises from TRB in the way of lyrics or music, and unless you are really rivetted by the former the latter can become a little tediously samey after a half-dozen or so tracks. Best cuts probably. All Right All Night and Blue Murder — overall, quite strong enough to chart quickly.

MICHEL COLUMBIER

Michel Columbier. Chrysalis. CHR 1212. Producer, artist. Columbier is a well known musical arranger and a well known musical arranger and film score composer, yet this is only his second album in eight years. Lightweight jazz compositions are backed by heavyweight jazz musicians including Steve Gadd, Pete Erskine, Herbie Hancock, Airto Moreira, Jaco Pastorius and Tom Scott. Tom Scott.

FRANK ZAPPA

Producer, artist. There is no information on the sleeve as to when these tracks were recorded or what musicians played on them, but most sound as though they were put together around the Grand Wazoo and Waka Jawaka era, so have little relevance to what Zappa's doing

AMAZING RHYTHM ACES
Amazing Rhythm Aces. ABC.
ABCL 5267. Producer Jimmy
Johnson. A highly professional
band who have perfected a blend of
rhythm 'n' blues and gospel with a
dash of country rock. However, it
seems unlikely that the Aces have a
sufficient following to make the
album chart. album chart.

Over Kill. Bronze BRON 515.

Produced by Jimmy Miller. Most appropriate title for an album that goes over the top. Heavy, heavy metal. Sounds loud even when played low. Still, Motorhead has considerable fan following to whom the LP will appear. the LP will appeal.

**BAD COMPANY** 

BAD COMPANY
Desolation Angels. Swan Song. SSK 59408. Producers: Artists. A really welcome return after two years without new recordings, and even if this doesn't quite have the extraordinary impact of Running With The Pack (possibly the best Bad Co. LP) it is well up with what you'd expect from a distinctive professional rock outfit. Rodgers is in as good voice as ever, and the material is strong. R and B Fantasy picking up radio play, current live dates at Wembley. In at 47 this week, should go much higher.

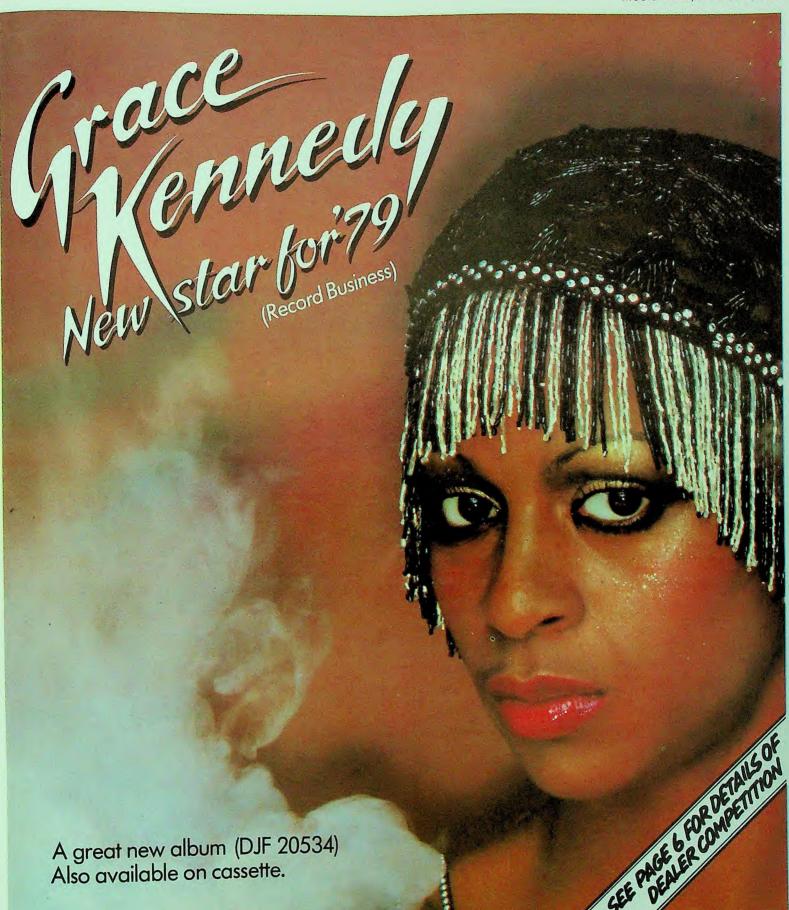
DANNY KIRWAN

Hello There, Big Boy. DJM DJF 20555. Arranged and produced by Clifford Davis. Former Fleetwood Mac guitarist in his solo capacity appears to have gone even more MOR than Fleetwood Mac. There is little that's impressive or memorable nate that s impressive or memorable on this LP which contains four of Kirwan's own compositions and numbers by Randy Edelman and town Rivers.

RAY CAMPI & HIS ROCKABILLY REBELS Wildcat Shakeout. Radar RAD 9. Fine rockabilly collection including Teenage Boogie and Don't Blame It On Me. But dated sound will have limited appeal. Package includes free single.

**CONTINUED ON PAGE 36** 





"Grace has tremendous talent and potential." Southern Television "Grace Kennedy is the most exciting girl singer I have ever worked with." Les Reed

"Grace is the most professional newcomer l've ever seen." Roger Greenaway

"Talent, thanks to rare people like Grace Kennedy, is shining brighter than ever before." "The most exciting girl vocal talent...in a

"You're Amazing, Grace"
All at DJM

# ALBUM REVIEWS

#### A case of the blues

BLUES BROTHERS
Briefcase Full Of Blues. Atlantic.
K50556. Producer, Bob Tischler.
It's a pity that the band hasn't arranged for a promotional tour to back this album which is already in the American Top 10. Jake and Elwood Blues, backed by an 11-piece band which includes Tom Scott, Steve Cropper and Paul Shaffer, play hard-hitting rhythm 'n' blues with an enthusiasm that is almost fanatical. A tour could have helped, but albums like this often sell by word of mouth alone.

TOTO. CBS. 83148. Producers, artists. With the single Hold The Line doing well in the single charts, there will be a demand for the album

KENNY ROGERS
The Gambler. United Artists UAG
30220. Producer: Larry Butler.
Enjoyable, easy-listening LP of C
and W crossover material from a
successful artist in the field. Rogers vocals and choice of songs are as strong as usual, and this is a very nice addition to his string of recordings. Highly suitable for in-store play. Good chart possibility.

CHORALE Arista ARTY 163. Producer: Christopher Nell. Mixture of classical and rock experience among the musicians makes the four-voice the musicians makes the four-voice harmony singing interesting, and there is a decided folk influence; group had some media notice with single Riu Riu at Christmas. Pleasant sounds, but would need a lot of radio or TV exposure to break.



Cool For Cats. A&M. AMLH 68503. Producers, John Woods and artists. A magical album from a band which manages to capture the essence of teenage streetlife — chatting up birds, evenings down the pub — without taking life too seriously. The excellent title track has been released as a single and is justifiably getting its fair share of airplay and the album is full of tracks of the same calibre, particularly It's Not Cricket, good single material and Goodbye Girl. Squeeze had some degree of success with their first album, this is the one that will not them sight up from will push them right up front.

#### LONDON PHILHARMONIC

Cinema and Broadway Gold. Ronco RTD 2036. Producers: Gordon Smith, Dave Miller. Film music has always had its share of the market, and this well-packed compilation of 50-plus themes and songs from movies as diverse as the King and I, Sound of Music, Star Wars and Grease is enjoyable, wide-appeal product.

SUPERTRAMP
Breakfast In America. A&M AMLK
63708. Producers: Supertramp. This
is the second album since
Supertramp settled in the US, and
the format is similar to its
predecessors. The LP has been 12
months in the making and will be no
disappointment to the band's
followers while also being innovative
enough to win many more admirers.
Unfortunately, Supertramp is not
due here for several months yet, but
A&M's marketing campaign, combined with the expected airplay,
and of course the band's vast fan
following, ensure that this is a chart following, ensure that this is a chart certainty

#### MANFRED MANN'S EARTH BAND Angel Station. Bronze BRON 516.

Angel Station. Bronze BRON 516. Another big one from Manfred who is one of the most enduring of all rock artists to be produced by Britain (or South Africa, as the case may be) during the last 15 years. It includes the new single, You Angel You, which shows every indication of being a big hit, and which is playlisted by just about every commercial radio station in the country. The last 12 months have seen various changes in the personnel of the Earth Band, but this album proves that the musical quality remains as high as ever. A big hit.

DAVID ESSEX
Imperial Wizard. Mercury 9109 616.
Producer: Various. Arguably
Essex's finest album to date, and
one that must restore him to the
upper echelons of the album chart
following the disappointing
performances of several of his recent
LPs. The material, with the
exception of the Evita song Oh What
A Circus, is mainly self-penned or
written by Essex in collaboration
with others. David Essex remains
one of the finest pop stars the UK
has ever produced, yet his versatility
is still very much under-rated by the
media. Nevertheless, he has a large
fan following which will buy this
album, and the fact that the singer is
currently on tour, and this LP is
available in a limited edition blue
vinyl version, is enough to ensure a
high chart entry.

BERT JANSCH
Avocet. Charisma CLASS 6.
Producers: artist, Martin Jenks,
Danny Thompson. An undisputed
acoustic guitar supremo, Jansch has
finally made an all-instrumental
album, and if it doesn't completely album, and if it doesn't completely satisfy the dedicated long-time fan (more of his complex, melodic folk-influenced material would have been appreciated) it is still an excellent LP.

Which music publication do dealers choose for the best all round coverage of the music industry?

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# MUSIC WEEK FACT SHEETS SINGLES

## COMPILED BY TONY JASPER

TITLE/Artist	RELEASE	UK CHARTING	PROMOTION	COMMENTS
LABEL/Number/Distributor	DATE	Highest (or last) entry		
JOHN TRAVOLTA Whenever I'm Away From You Polydor Midsong POSP 30 (Phonodisc)	March 9	Hits with Olivia Newton-John, 1978. On own: Sandy (2, 1978), Greased Lightning (11, 1978, lower position carried over into this year).	Picture bag, artist facial shot front — back sleeve. Endless press of all kinds, film, advertising on previous product. Girl pin-up star. Moderate early airplay pick-up including Radio 2, BRMB, Swanssa.	From LP, Sandy (POLD 5014); pleasant if rather innocuous song, vocals, short in length. More musical chart letter — reflection for those in love with artist's smile, eyes which from bag front look in form.
ELKIE BROOKS The Runaway AGM AMS 7428 (CBS)	March 9	Pearls A Singer (8, 1977), Sunshine After The Rain (10, 1977), Don't Cry Out Loud (12, 1978), Lilac Wine (16, 1978), Only Love Can Break (43, 1978).	Considerable airplay, television exposure past 18 months. High newspaper — magazine copy space including major photo features in general magazines e.g. Tune-In, TV Times.	As UK charting list shows, artist almost quietly accumulating hits without joining general consumer music press chatter on chart ladies, Interesting re-arrangement of slow moving Gallagher & Lyle number with most effect in interplay of vocals — back-ups leading to more pace toward end. Odd note: final grooves firing stylus back on to record!
SARAH DASH Sinner Man Kirshner KIR 12-6973 (CBS) KIR 6973 (CBS)	March 9	None	12", 122 BPM limited disco mix edition. Hot import in club field prior to UK issue.	Once lead vocalist with Labelle, jointly responsible for hit Lady Marmalade (17, 1975). Urgent sounding vocals tell the story with later back-up vocals laid over sax. Expected backing track breaks. Gradually works to crescendo as vocals brought up in mix but surprising fade. Might cross-over but in own field good sales.
JOHN MILES Can't Keep A Good Man Down Decca FR 13827 (Selecta)	March 9	High Fly (17, 1975), Music (3, 1976), Remember Yesterday (32, 1976), Slow Down (10, 1977).	Known artists, considerable radio — television, consumer press exposure, coverage past few years, although artist not regular chart entrant. 26 date tour, April 2-29. Trade, consumer ads from W/E March 17. Tour posters, displays.	Hard driving number which although hardly original in basic riffs nonetheless possesses enough urgency to see Miles back in charts. Good vocals with intelligent contrast half-way through with vocals merged into guitar sound before becoming brief instrumental excursion of basic disc backing in which drums ever prominent.
DEL BROMHAM Who Do You Love Gull GULS 67 (Pye)	March 9	None	Formerly associated with group Stray. Special Gull dealer hand-out sheets, press biog, media follow-up. Disc from company currently enjoying respect, particularly via Miracle disco sellers.	Not old Ronnie Hawkin's classic. Immediate, up-tempo number with emphasis upon repeated title question with familiar sounding but in context effective spirited guitar break. Commercial sound. In with chance. Promising artist — Gull debut.
JERRY LEE LEWIS & FRIENDS Hello Josephine Charly CYS 1048 (Pye)	March 9	10 hits, 1957-1972.	Picture bag with extensive sleeve notes on 'friends' — cut from much publicised LP, Jerry Lee Lewis & Friends — Duets (see album fact sheet January 20) with some believing Elvis Presley sharing lead vocals.	Short but fine cut off Duets (Charly Sun 1011) which has bounce, energy and spot-on vocals. Powers along with rhythmic feel which doesn't sound dated.  Just needs vital airplay.
GILDE DUO Tyrolean Vagabond Emerald Mnt Chev 19 (Lightning/Wynd Up/Lugton)	February 24	None	Fresh servicing for when initially released realised considerable airplay — demand (basically stemming Radio Two) but company had mainland distribution problems. Trade ads including M/W, March 17.	Hypnotic MOR instrumental which might even on first hearing pass as Smurfs backing track. Yodels, accordion, basic drum beat with interesting sound division when heard stereo, on cans, making for hit if picked up by stations with initial status of run into news etc play.
BRAM TCHAIKOVSKY Sirls Of My Dreams Radar ADA 28 (WEA)	February 24	None	Picture bag with artist featured front, almost charted with debut single Sarah Smiles (Criminal Bran 1) with considerable airplay. Artist former Motor, considerable consumer music press coverage. New company with now expected increased push. Good airplay.	If Tchaikovsky charts with so obviously Byrds sounding late '70s tune, arrangement, then Flamin' Groovies every right to wonder where justice is to be found since they've tried hard enough with similar mixture and done it well. Taken outside of any musical comparison — catchy number given positive double-tracking plus infectious twanging guitar sound. Sales.
SISTER SLEDGE le's The Greatest Dancer stlantic K11257 (WEA)	March 10	Mama Never Told Me (20, 1975).	Major disco push with record appearing in that idiom's charts with initial import airplay as now for We Are Family (Corillion DSKO 144) by same group.	Much (save for hit listed above) ignored talented girl outfit for several years back now reappear with excellent vocals, mix of drum — bass — fine guitar — floor special. Should make general chart cross-over. Hit.
DEAN FRIEDMAN Rocking Chair (It's Gonna Be Alright) Lifesong LS 405 (CBS)	March 16	Lucky Stars (3, 1978), Lydia (31, 1978), Woman Of Mine (52, 1978).	Recent UK visit, consumer — general press coverage; extensive radio, television interviews.	Quick follow-up after surprising (although this column gave thumbs down on initial release) failure of re-released Ariel following upon hit run. From album "Well, Well" Said The Rocking Chair (LSLP 6019). Basic throbbing rhythm track, saxaphone followed by guistiar instrumental break, very strong chorus are (which has Bowie touches) positive factors but not so rather slow-moving beginning. Average chance.
ILACK LACE Nary Ann Mi 2919 (EMI)	March 9	None	Eurovision Song Contest, British heat winners with subsequent national, provincial publicity. Music assorted general, magazine coverage, Special company mail-out, biog — photos. Popular club, cabaret North of England, Scotland. Radio Leeds' Group of the Year. Cabaret and Variety Review Newspaper's National Talent Contest winners.	Four piece from Wakefield, hardly (from above credits) as amateur as some national papers been suggesting. Together seven years, three as professional. With last year's voting rejection of Co-Co suprising UK selection keeps in same jogging, sing-a-long mould. No surprises, competently performed. As with Co-Co may do well in chart even if not in context.

#### **ALBUMS**

ARTIST/TITLE LABEL/Number/ Distributor	RELEASE DATE/ BACKGROUND	BACK CATALOGUE	BIOGRAPHY	PROMOTION	COMMENT
LEO SAYER The Very Best Of Chrysalis CDL 1222 (Phonodisc)	March 23 Material found suitable for Chrysalis first major TV campaign.	Six available with essential Leo Sayer (CDL 198), Endless Flight (CHR 1125).	Consistent singles hit maker, sell-out UK tours, much radio, TV, Managed by Adam Faith, Recorded several albums US with the several se	First major Chrysalis TV campaign which runs March 23 until mid April, taking in all regions. Trade press ads. Dealer promotional material, heavy emphasis upon window displays, posters, stickers. Artist known name with much press, radio/TV work in recent years. Dright, somewhat amusing cover with artist's name in real lettering.	In terms of hit tracking: When I Need You (1, 1977), You Make Me Feel Like Dancing (2, 1978), Raining In My Heart (21, 1979), How Much Love (10, 1977), Dancing In Night Away (42, 1978), How Much Love 10, 1977), Dancing In Night Away (42, 1978). One Man Band (6, 1570), 771, I Can't Stop Loving You (1, 1978), One Man Band (6, 1570), 771, I Can't Stop Loving You Loon Tall Glasses (4, 1974), The Show Must Go On (2, 1973). Only non-charting tracks, Giving It All Away, Train, Left It Be, although each popular in aritst repertoire. Obviously great sales strength with hits spanning career from '73 onwards. Some might disagree with tracking order. Interesting to note side one completely comprised of Richard Perry hit tracks. Side two steers itself into early ear of '73-75 hits, Minus in album packaging lies in suprising omission of career, record data par in retrospect I/P both these two things seem esential. With I promotion, John charring strength of most of product surely LP will accumulate high sales. Obviously stock well
JOHNNY CASH Gone Girl CBS 83323 (CBS)	March 9 Artist short tour of UK with this new product arcompanying.	Seemingly endless but including The Gospel Road (CBS 68243), The Gospel Road (CBS 68243), Explain the University of the Juckete Minus Me (CBS 80347), One Piece At A Time (CBS 81416), Riding Along The Rais (CBS 8153), The Rambler (CBS 82156).	Born Arkansas, legendary music figure, one-time signed to famous Sun label. From first wave of rock performers with notable albums At Folsom Prison, At San Quentin. Several hit singles, Married June Carter. Kicked drugs, drink. TV documentary, The Man, His World, His Music. Biography, Winners Got Scars Too.	UK tour with concerts, Brighton, Manchester, Glasgow, Brighton, Beffast. Six shows, London, Press conference, photo call with extensive coverage magazines, daily press, country journals. Concert posters, programmes, album ads. Single from LP released March 30.	Albums flow fast and thick from Cash stables but this shows no sense of laded, running out of ideas arrist. Driven on by some fine backing from Tenesses merged to the Lordaniares and The Carter Family there are estamped to the SCTTA, 4 but this not to suggest entire strength lies to this SCTTA, 4 but this not to suggest entire strength lies this much of the cathering to the suggest entire strength lies the suggest entire strength lies are suggested to the suggest entire suggest entire suggest entire suggested to the
DAVID ESSEX Imperial Wizard Mercury 9109 616 (Phonodisc)	March 16 Issued at same time as major artist four begins in UK plus rapidly nsing chart fortunes of album title track.	Hits Greatest Hits (CBS 10011), On Tour (95000), All The Fun of the Fair (69160), Gold & Ivony (86038), David Essex (89088), Out On The Street (86017).	Talented singer-songwriter with film, stage, television credits including Evita, Godspell, That il Be The Day, Numerous successful singles, tours, television series. Previously successful period with CBS, after early Deca days, now signed Phonogram. Present chart hit.	Major trade-consumer advertising campaign. Special reception, album film for radio. TV, newspaper personnel including regional commercial radio stations. Special displays utilising album logo theme. Arist subject to vast consumer, general press coverage in recent year with recent special features, The Manchester Evening News, Sandwell Evening Mai, Colour spread Tune In (Spring issue), Radio. Nowsbeat (Radio One), Playground (Radio One), Radio One, Mountable – Kid Jensen. Capitol late-night Peter Allen show (March 12). Teen magazines. With hit single, TOTP, other TV programmes. In receipt of media awards in past months with consequent (23, 24). (cty., Majough 123). Edinburgh (13), Newscaste (27). Hull (28), Birmingham (23), Coventry (31) April: Wolverhampton (1), Bristol (2), Southampton (3), Portsmouth (4). Manchester date March 15 recorded for Granada, part of Essex spectacular in preparation but no viewing date announced at press time. Album, as single, available limited edition blue vinyl with cover of LP fronting Record & Radio News, March 16 issue.	Strong album for current charting artist. Contains usual fine accompanient from as a ways carefully, well selected musicians backing artist acoustic state at least a state and the first experience of the first partial forms of the first partial forms. Contains current hit which is LP title, Imperial Wzard, surprise, Contains current hit which is LP title, Imperial Wzard, surprise, Contains current hit which is LP title, Imperial Wzard, surprise, Contains current hit which is LP title, Imperial Wzard, surprise in the first first and the first firs
TOTO TOTO CBS 83149 (CBS)	March, Follows hit single, Hold The Line. Band much tipped by certain media people as major 1979 happening.	LP debut release.	Six-piece band from LA, forefront of US West Coast music scene. Much praised <i>Billiboard</i> . Provided of last two 8oz Scaggs US tours. Members as session musicians featured on endless big name albums.	With single Hold The Line charting and found on album, plus several future hits likely from fracking, album should be very much in airplay listings for some months. Extra CBS push now band groundwork given in hit 45 with trade, consumer press ads. Afraady rock programmes featuring LP with in some quarters of consumer music press positive reviews, these began with import before UK release.	Very strong album from US, West Coast six-piece band which should mean CBS have yet another high selling, much praised rock outfit. From LP Hold The Line bocame hit single both sides of Atlantic. LP noticeable for high energy, excellent playing with even sotter ballad orientated songs given energized sound. Strong underlying rhythm section throughout with fact the company of the section of the



# JIMMY HANKS

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John Knowles
Dave Wilde
Philip Presky
Roy Featherstone
John Porter
Ken Whitmarsh
Bert McCormack

All of us, mentioned above, who attended the Jimmy Hanks Tribute Dinner, wish to record our most sincere appreciation of Jimmy's exceptional contribution to all areas of our business.

They just don't press them like you anymore, Jim!



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ABCL 5263 AMAZING RHYTHM ACES
Amazing Rhythm Aces **ABCL 5267** 

2 A&M
BREAKFAST IN AMERICA
Supertramp AMLK 63708 (CKM 63708) ICOULD HAVE BEEN A SAILOR
Peter Allan AMLH 64739 (CAM 64739) COOL FOR CATS
Squeeze AMLH 68503 (CAM 68503) REMOTE CONTROL
Tubes AMLH 64751 (CAM 64751)
TARNEY SPENCER BAND
Tarney Spencer Band

TARNEY SPENCER BAND
Tarney Spencer Band
AMLH 64757 (CAM 64757)
RICK WAKEMAN
Rick Wakeman
AMLH 68508 (CAM 68508)
YELLOW MAGIC ORCHESTRA

Yellow Magic Orchestra AMLH 68506 (CAM 68506) KEEP THE BALL ROLLING

KEEP THE BALL... Bryn Haworth AMLH 68507 (CAM 68507) 3 ARISTA STORIES OF ADVENTURE Lee Fardon and the Legionaires THE ROADS OF LIFE **ARTY 164** 

**ARTY 165** 4 BEGGARS BANQUET SHARP AND NATURAL Johnny G DUFFO BEGA 6 BEGA 5

5 BLACK LION TOUR DE FORCE ENCORE Earl Hines BLP 30164 RHYTHM KING Harry Struthers **BLP 12131** 

BY POPULAR DEMAND 6 BLACK SAINT MILANO STRUT Don Pullen / Don Moye STEPPIN' World Saxophone Quartet

BSR 0028 BSR 0027

BRON 515 (TC BRON 515) Motorhead BRON 516 (TC BRON 516)

8 BULLDOG 20 GOLDEN PIECES OF LENA HORNE Lena Horne 20 GOLDEN PIECES OF BILL HALEY

AND THE COMETS
Bill Haley and The Comets
20 GOLDEN PIECES OF FATS WALLER GOLDEN PIECES OF 20 GOLDEN FIEDE GILLESPIE BDL 2006 Dizzy Gillespie BDL 2006 20 GOLDEN PIECES OF LOUIS ARMSTRONG AND FRIENDS

9 CAPITOL
MADAME BUTTERFLY
Tavares EA-ST 11874 (TC-EA-ST 11874)
McGUINN CLARK AND HILLMAN
McGuinn Clark and Hillman E-ST 11910
(TC-E-ST 11916)

OUT OF THE LONG DARK lan Carr's Nucleus E-ST 11916 (TC-E-ST 11916)

TIL TOMORROW COMES
Raoul De Souza E-ST 11918 (TC-E-ST

10 CASINO CLASSICS CASINO CLASSICS CHAPTER ONE Various CCLP 1001 (A)

11 CBS THE BEST DAYS OF MY LIFE Johnny Mathis CHERYL LYNN 86080 Cheryl Lynn GONE GIRL 83415 Johnny Cash SLEEP WHEREVER I FALL Bobbie Bare NO TIME TO TALK Swingle 2 EVEN SERPENTS SHINE 83535 83458 Bill Withers YOUNG AND HEALTHY Pasadena Roof Orchestra TOTO 83220 83148 12 CHISWICK ACE STORY VOL. I CH 11 Various ACE STORY VOL. 2 CH 12 WHITE LIGHTNIN' George Jones TEXAS ROCKABILLY Sonny Fisher

13 CHOPPER RECORDS COUNTRY COMES WEST Kelvin Henderson CHOP EL1

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Matt Monro SCX 6605 (TC-SCX 6605)
20 'FRENCH' HIT SINGLES
Edith Piaf SCX 6606 (TC-SCX 6606)

15 CREOLE

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1 LOVE THE WAY YOU LOVE ME
Eddie Horan SH
Z-LICIOUS
Zulema S SHU 8533 SH 8532 SOMETHING OLD, SOMETHING NEW The Desford Colliery Band LADYBIRD COUNTRY MOR 517 (KMORC 517) Kenneth McKellar MOR 518 (KMORC 518) THE WELSH WORLD OF MARY Mary Hopkin BODY TALKIN' SPA 546 (KCSP 546) Kathy Barnes FALL IN LOVE WITH ME SHU 8525 SHU 8526 Randy Barlow D.D. Sound SKLR 5306 17 DJM HELLO THERE BIG BOY Danny Kirwan GRACE KENNEDY SJF 20534 Grace Kennedy SJF THE BEST OF THE WOMAN IN ME DJH 40554 TWO FACED
No Dice EMC 3282 (TC-EMC 3282)
GOOD ADVICE EMC 3283 (TC-EMC 3283) EMC 3295 (TC-EMC 3295)

Anne Ziegler/Webster Booth ONCM 519 20 ENSIGN PINK GREASE
Pink Grease
21 EPIC
GREATEST HITS ENGY 5 **EPC 83487** Joe Stampley HEAR ME OUT FT 553 23 FREEDOM FLP 41015 BERKSHIRE BLUE Randy Western INSIDE JOB FLP 41026

24 FRONT LINE CUMBOLO Culture BLACK MOSES Jah Lloyd CANCER FL 1040 FLX 4001 I-Roy PLEASE JAH FL 1040

FLP 41029

25 GRUNT JEFFERSON STARSHIP GOLD Jefferson Starship FL 13247 THE BEST OF BARCLAY JAMES
HARVEST - Vol 2
Barclay James Harvest
SHSM 2027 (TC-SHSM 2023
THE LIGHT SHINES ON VOL. 2

Electric Light Orchestra SHSM 2027 (TC-SHSM 2027) SOUND ON SOUND Bill Nelson's Red Noise SHSP 4095 (TC-SHSP 4095)

27 ISLAND ROLLER DISCO ILPS 9527 (ZCI 9527) THRILLEH Eddie and the Hot Rods ILPS 9563 (ZCI 9563) EVERYTHING IS GREAT Inner Circle ILPS 9558 (ZCI 9558)

28 INVERGO SPECTRUM 15 SAXOPHONES Dickie Landry SM 1019

TNT
Tanya Tucker MCF 2856 (TC MCF 2856)
MEANWHILE ... BACK IN THE
STATES
Willie Alexander MCF 2876 (TC MCF 2876) IN THE DARK Dyan Diamond MCF 2875 (TC MCF 2875) CONWAY Conway Twitty MCF 2878 (TC MCF 2878)

9109 617

Dusty Springfield AMERICAN GENERATION 9109 618 IMPERIAL WIZARD 31 MILESTONE JAZZ STARS IN CONCERT Various A SONG FOR YOU Ron Carter DON'T STOP THE CARNIVAL M9086 Sonny Rollins THE GREETING M5005

30 MERCURY LIVING WITHOUT YOUR LOVE

Motown Sounds STML 12105 (TC STML 12105) BUSTIN' OUT OF L SEVEN Rick James STML 12104 (TC STML 12104)

33 NESSA NUMBER ONE AND TWO N1 Roscoe Mitchell PEOPLE IN SORROW N2 Art Ensemble Of Chicago
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Art Ensemble Of Chicago
OLD/QUARTET
Roscoe Mitaball N3 N4 Roscoe Mitchell HAVE NO FEAR N5 Von Freeman ALL MUSIC Warne Marsh DID YOU CALL Ben Webster N7

N12 NONNAAH Roscoe Mitchell L.R.G. – THE MAZE Roscoe Mitchell N9/10 N14/15 SAGA OF THE OUTLAWS

34 ONE UP
THE BEST OF THE CENTRAL BAND OF
THE ROYAL AIR FORCE
Central Band Of The Royal
OU 2228

EAGLE OVER BLUE MOUNTAIN Rosie Hardman

36 PRODIGAL FEATURING STONEY AND MEAT LOAF PDL 2010 (TC PDL 2010)

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38 PRESTIGE DAVID 'FATHEAD' NEWMAN David 'Fathead' Newman PR 10106

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IRISH STARTIME
IRISH STARTIME
Irish Favourites
IRISH STARTIME
Frankie McBride
IRISH STARTIME IST 4449 IST 4450 WHEN I SING FOR HIM **BRL 8004** JEALOUS HEART Frank McCaffrey LITTLE ROSA **BRL 4096** HITL 5008 THANK GOD FOR JESUS Gene Stuart NOBODY'S CHILD Vernon Oxford TOGETHER ALONE **BRL 4105 BRL 4101** 

> TO BE CONTINUED NEXT WEEK

Two's Company

NR

# Announcing....



Miami Beach November 4-8, 1979

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United Kingdom & Ireland

McKinley Marketing, 601 Grand Buildings, Trafalgar Square, LONDON WC2N 5HN. Tel: (01) 930-0341, COLIN P. HADLEY Representative: UK & Ireland.

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#### DISTRIBUTORS CODE

A — Pye, C — CBS, W — WEA, E — EMI, F — Phonodisc, H — H. R. Taylor, L — Lugtons, R — RCA, S — Selecta, X — Ciyele Factors, Z — Enterpise, CR —, Creole, P — Pinnacle, SH — Shannon, Q — Charmdale, G — Lightning, SP — Spartan.

#### ISTINGS

ALMOST GONE, For No Good Reason, BARRY MANN. Warner Brothers K 17335 (W)

BLACK DENIM TROUSERS AND MOTOR CYCLE BOOTS, Humphrey Bogart, JOAN MORRIS/WILLIAM BOLCOM. Nonesuch K 12800 (W) BORDER LINE, The Last Goodbye, ROGUE. Ariola ARO 147 (A)

DANCE, LADY, DANCE, Empty Soul Of Mine, CROWN

HEIGHTS AFFAIR. Mercury 6168 804 (F)
DOING THAT (FANCY DANCER), Holdin' Back, GREGG DIAMOND. TK TKR 7534 (C)
DON'T LET GO OF ME, Thirty Years Old, RANDY EDELMAN. 20th Century BTC 1042 (A)
DOWN IN THE PARK, Do You Need The Service', TUBEWAY ARMY, Beggars Banquet BEG 17/BEG 12-17 (W)

FAIL AWAY, Who's Sorry Now? TREVOR KNIGHT. RCA PB 9377 (R) FRIGHTENED AND SCARED, Are You On My Side? JOHN OTWAY. Polydor 2059 105 (F) FRONT LINE, Front Line Symphony, EDDIE GRANT. Ice GUY 24/12-24 (L)

(GOT MY) DANCING SHOES, So Easy, PLAZA. Sidewalk SID 101 (E)

HARD LOVE, Right Before Your Skies, SHAUN CASSIDY, Warner Brothers K 17296 (W) HERE COMES THE NIGHT, Baby Blue, BEACH BOYS, CRB 7204 (C)

(C)

HEY GIRL, I'M YOUNG, After Dark, PATTI BROOKS.

Casablanca CAN 146 (A)

HEY GIRL, I'M Your Lovin' Man,

JERRY MIDDLETON. Creole CR

168 (C/CR)

I (WHO HAVE NOTHING), You Make Me Feel Mighty Real/I Need Someone To Love Tonight, SYLVESTER. Fantasy FTC 171/12171.

I'D BE SURPRISINGLY GOOD FOR YOU, The Best Days Of My Life, LINDA LEWIS. Arista ARIST 246(F)

I'M THE TOUGHEST, I'm The Toughest Dub, PETER TOSH. Rolling Stone RSR 103 (E)

INSTANT LOVE, Instant Dub, SYLVIA LOVE, RCA PB 5138 (R)

IT COULD HAPPEN TO YOU, Let's Boogie, RAY MUNNINGS. Tammi TAM 102 (E)

LOVE STEALER, Tears Of A Fool, BROWNSVILLE. Epic 7218 (C) LOVELY CRASH, Feeling In Your Heart, THE DAZZLERS. Charisma CB 330 (F) LOOK FOR LOVE, Music For Life, CERRONE. CBS 7174 (C)

MR. RIGHT, Let's Make It A Good Day, THE VOYAGERS. Pye 7N 46183 (A) MY LOVE IS MUSIC, Just Blue, SPACE. Pye 7N 25802 (A)

NO, NO, NO, NO, Maxine And Mandy, GENEVA BRA. Mercury 6007 206 (F)

ONE COLD VIBE, Feel A Little
Better, THIRD WORLD. Island
WIP 6485 (E)
ONE MORE MINUTE (NEVER BEEN
IN LOVE), Bubbling Under,
HERB REED AND SWEET
RIVER. PVK PV 20 (C)
ONLY ME, Dear Michael, BRIAN
WADE. Gemtoby GEMS 2 (R)
ONLY YOU, Love's Away, CHILD.
Ariola/Hansa AHA 536 (A)
OPTIMIST, Moments, MYAMI
ZAPP. GTO GT 246 (C)

ROCK YOUR BOAT, Submarine Rock, GENE LATTER. Ice GUY 20 (L) ROBOT, Liberated Lady,

ROBOT, Liberated Lady, EARTHBOUND. Archway AR 12/17945 (Q) RUN WITH THE PACK, Watch Out, STARJETS. CBS 7123 (C)

SOUND OF OUR LOVE, Showdown, BROOKS. Polydor 2059 109 (F) SPACE AGE LOVERS, Jukebox Justice, AKA. Beggars Banquet BOP 3 (W) SWEET LOUISE, Watch My Fly, IRONHORSE. Atlantic K 11271 (W)

THE STAIRCASE (MYSTERY),
Twentieth Century Boy,
SIOUXSIE AND THE
BANSHEES. Polydor POSP9 (F)
TWO UP TWO DOWN, Dancing In
The Moonlight, PAUL
NICHOLAS. RSO 29 (F)

VIDEO LIFE, Frontal Lobotomy CHRIS SPEDDING, RAK 290 (E)

WHAT YOU SEE IS WHAT YOU
GET. The Way You Do The
Things You Do, MEAT LOAF.
Prodigal PROD 10 (E)
WHEN YOU'RE SMILING, Smiling
Version, FREDDIE McKAY &
TRINITY, Savannah SVN 12-3

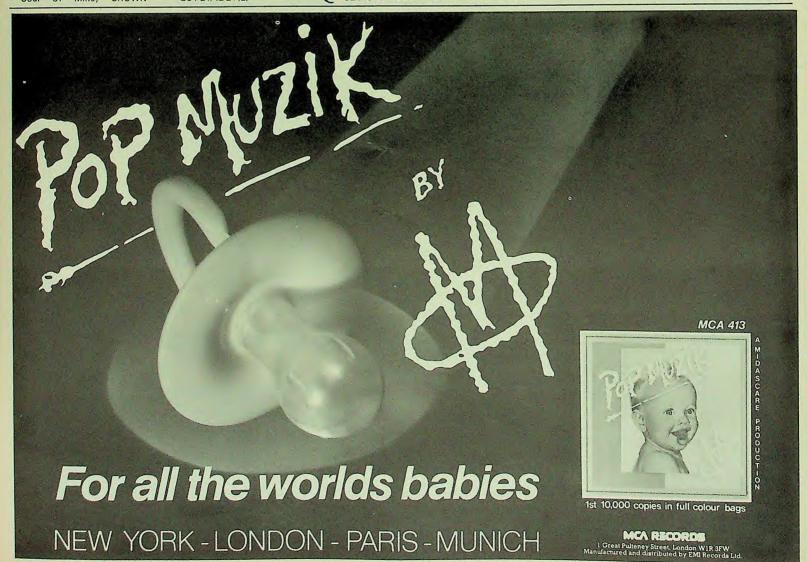
(C/CR)
WINDSTORM, Blue Light
Microphone, GLORIA JONES.
Sidewalk SID 104 (E)

On, RAYDIO. Arista ARIST 249
(F)

#### TOTAL ISSUED

Singles notified by major manufacturers for w/e 24th March 1979

Pye
Polydor
CBS
Phonogram
RCA
WEA
Others
Total



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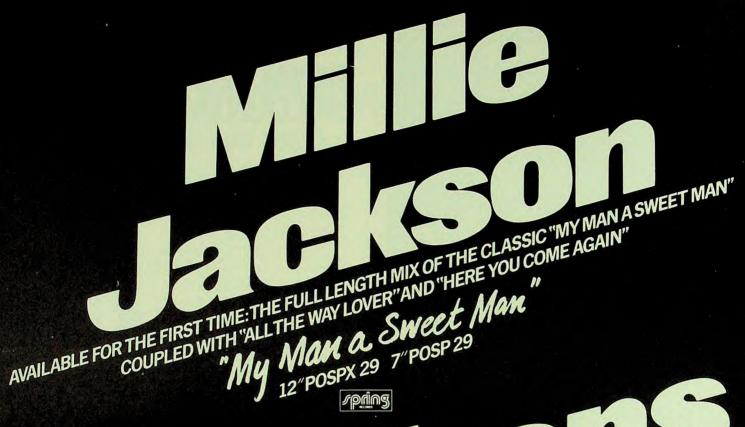
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CHART FOR PERIOD MARCH 5-10

# TOP 75 ALBUMS

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(f million sales)

GOLD LP
(£300,000 on or
after 1st Jan. '77)

= SILVER LP (£150,000 on or after 1st Jan '77) --- 1 = RE-ENTRY

This Last Wks. on TITLE/Artist (producer) Week Week Chart	Label number
1 1 5 SPIRITS HAVING FLOWN Bee Goes (Bee Goes)	O RSO RSBG 001 (F)
2 2 PARALLEL LINES Blondie (Mike Chapman)	Chrysalis CDL 1192 (F)
23 A MANILOW MAGIC	Arista ARTV 2 (F)
4 5 8 C'EST CHIC	Atlantic K 50565 (W)
- ARMED FORCES	Radar RAD 14 (W)
5 4 10 Elvis Costello and The Attractions (Nic	
Barbra Streisand (Various)	O CBS 10012(C)
Sex Pistois (Various)	
8 16 4 COLLECTION OF THEIR 20 GI	Epic EPC 10013 (C)
9 MANIFESTO Roxy Music (Roxy Music)	Polydor POLH 001 (F)
10 47= 2 DESOLATION ANGELS Bad Company ( Bad Company)	Swansong SSK 59408 (W)
11 6 THANK YOU VERY MUCH	REUNION CONCERT AT THE chard and The Shadows EMI EMTV 15 (E)
12 14 3 DIRE STRAITS Dire Straits (Muff Winwood)	□ Vertigo 9102 021 (F)
13 , MARTY ROBBINS COLLECTI	ON Lotus WH 5009 (K)
14 11 12 BAT OUT OF HELL	pic/Cleveland International EPC 82419 (C)
FEEL NO FRET	RCA XL 13063 (R)
LIVE (V CERT)	United Artists UAG 30224 (E)
16 8 3 Stranglers (Martin Rushent)	+ FIRE VOL. 1 CBS 83284 (C)
18 14 Earth Wind & Fire	000 0000 (0)
18 10 17 52ND STREET Billy Joel (Phil Ramone)	☐ CBS 83181 (C)
19 15 14 EQUINOXE Jean Michel Jarro (Jean Michel Jarre)	Polydor POLD 5007 (F)
20 13 12 NEW BOOTS AND PANTIES lan Dury and The Blockheads (P. Jenne	Stiff SEEZ 4 (E) er/L. Latham/R. Walton)
21 12 15 BLONDES HAVE MORE FUN Rod Stewart (Tom Dowd)	O Riva RVLP8(W)
22 17 4 INFLAMMABLE MATERIAL Stiff Little Fingers	Rough Trade ROUGH 1 (SP)
23 23 10 ACTION REPLAY	C K-Tel NE 1040 (K)
24 44 17 LION HEART	● EMI EMA 787 (E)
25 27 7 STRANGERS IN THE NIGHT	Chrysalis CJT 5 (F)
26 19 2 SCARED TO DANCE	Annual Control of the
WAR OF THE WORLDS	Virgin V 2116 (C)  CBS 96000/WOW 100 (C)
27 24 38 Jeff Wayne's Musical Version	EMI EMA 788 (E)
Queen (Queen)	
29 33 34 Boney M (Frank Farian) OUT OF THE BLUE	0
30 22 70 Electric Light Orchestra (Jeff Lynne)	O Jet JETDP 400 (C)
31 28 5 FEETS DON'T FAIL ME NOV Herbie Hancock (David Rubinson)	V CBS 83491 (C)
32 25 14 WINGS GREATEST Wings (Paul McCartney)	O Parlophone PCTC 256 (E)
33 35 5 AT THE BUDOKAN Cheap Trick (Gary Lodinsky)	Epic EPC 86083 (C)
34 40 12 YOU DON'T BRING ME FLOW	WERS CBS 86077 (C)
35 57 12 TUBULAR BELLS Mike Oldfield (Oldfield/Newman/Hey	Virgin V 2001 (C)
26 % 19 DONT WALK - BOOGIE	O EMI EMTV 13 (E)
SHEIK YERBOUTI	CBS 88339 (C)
20 COLDEN GREATS	MCA EMTV 14 (E)
38 31 22 Neil Diamond (Varjous)	

This Last Week Week	Wks. on TITLE / Artist (producer) Publisher Chart	Label number
2 CI (100 100 100 100 100 100 100 100 100 10	ANGEL STATION Manfred Mann's Earthband (Anthony Moore)	Bronze BRON 516 (E)
40	OVERKILL Motorhead (Jimmy Miller)	Bronze BRON 515 (E)
/11	TRB TWO Tom Robinson Band (Todd Rundgren)	EMI EMC 3296 (E)
A2 20 27	GREASE	RSO RSD 2001 (F)
13 60 22	IMAGES O	K-Tel NE 1033 (K)
111 45 4	KILLING MACHINE	CBS 83135 (C)
/5 m s	Judas Priest (James Guthrie/Judas Priest) FORCE MAJEURE	Virgin V 2111 (C)
40	Tangerine Dream (Edgar Froese/Chris Franke) GEORGE HARRISON	
	REFLECTIONS	Dark Horse K 56562 (W)
	George Hamilton IV SATURDAY NIGHT FEVER	Lotus WH 5008 (K) RSO 2658 123 (F)
40 43 54	Various U	Chrysalis CHR 1166 (F)
49 30 7	Blondie (Mike Chapman)	
50	THRILLER Eddie and The Hot Rods (Peter Ker)	Island ILPS 9563 (E)
<b>5</b> 1 46 5	SOUND ON SOUND Bill Nelson's Red Noise (John Leckie/Bill Nelson)	Harvest SHSP 4095 (E)
JZ 60 15	GREATEST HITS Showaddywaddy (Mike Hurst/Showaddywaddy)	Arista ARTV 1 (F)
	LOOK SHARP Joe Jackson (David Kershenbaum)	A&M AMLH 64743 (C)
	LIVIN' INSIDE YOUR LOVE Warr George Benson (Tommy Lituma)	ner Brothers K 66085 (W)
55 50 11	THE ALBUM Abba (B. Andersson/B. Ulvaeus)	Epic EPC 86052 (C)
56	DEVADIP ONENESS Carlos Santana (D. C Santana/G. Kolotkin)	CBS 86037 (C)
	THE KICK INSIDE  Kate Bush (Andrew Powell)	EMI EMC 3223 (E)
58 47 8	NO MEAN CITY Nazareth (Manny Charlton)	Mountain TOPS 123 (F)
5941 5	NEW DIMENSIONS Three Degrees	Ariola ARLH 5012 (A)
		rner Brother K 56344 (W)
61 52 11	LIVE AND DANGEROUS	Vertigo 6641 807 (F)
62 49 14	Thin Lizzy (Thin Lizzy/Tony Visconti)  EVEN NOW	Arista SPART 1047 (F)
63 36 6	Barry Manilow (Ron Dante/Barry Manilow) THE INCREDIBLE SHRINKING DICKIES	A&M AMLE 64742 (C)
64 53 23	Dickies (John Hewlitt/The Dickies) THE STRANGER	CBS 82311 (C)
65 56 36	Billy Joel (Phil Ramone)  CLASSIC ROCK  London Symphony Orchestra (Jeff Jarratt/Don Reedman	K-Tel ONE 1009 (K)
66 70 2	STATELESS	
	EVITA	Stiff SEEZ 7 (E) MCA MCG 3527 (E)
67 60 6	Original London Cast	Rocket TRAIN 1 (F)
68 34 20	A SINGLE MAN Elton John (Elton John/Clive Franks)	
69 51 16	SINGLES 1974-78 Carpenters	A&M AMLT 19748 (C)
70 67 3	CARS Cars (Roy Thomas Baker)	Elektra K 52088 (W)
71 59 28	JAMES GALWAY PLAYS SONGS FOR ANI James Galway (Raiph Mace)	NIE Red Seal RL 25163 (R)
72 - 1	THE BEST OF JASPER CARROTT  Jasper Carrott	DJM DJF 20549 (C)
7371 7	CLASSIC ROCK — THE SECOND MOVEM London Symphony Orchestra (Jeff Jarratt/Don Reedma	
7464 9	CRUISIN' Village People (Jacques Morali/Can't Stop Prod.)	Mercury 9109 614 (F)
75	LOVE TRACK Gloria Gaynor (Dino Fekaris/Freddle Perren)	Polydor 2391 385 (F)
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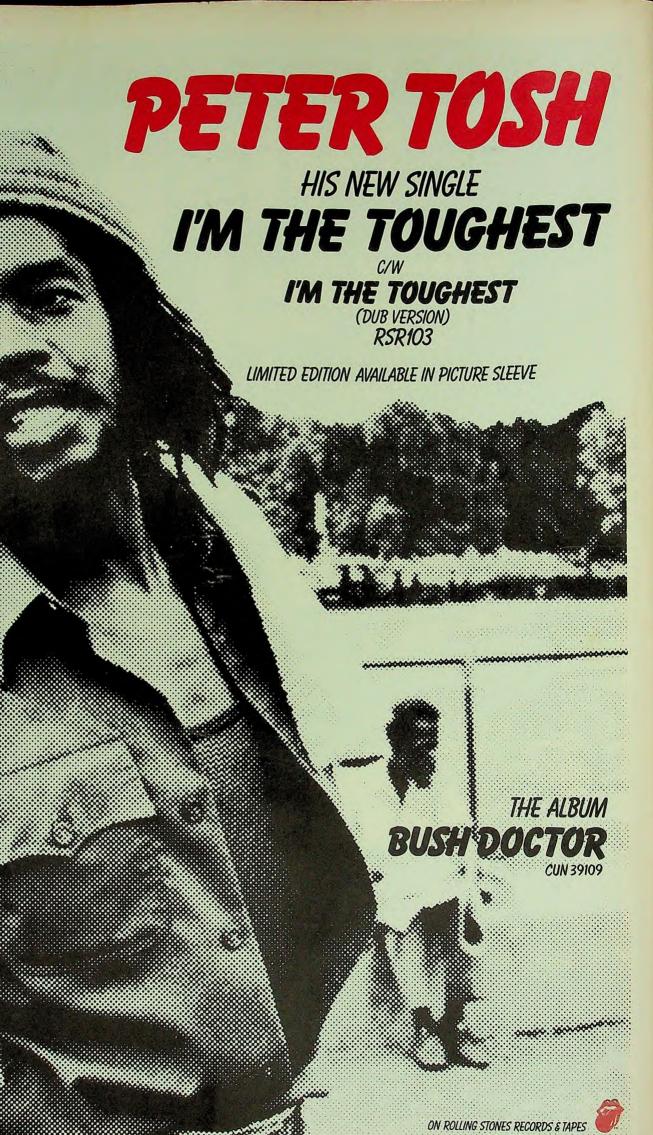
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MUSIC

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# op 75 singl

This Last Wks on TITLE/Artist (producer) Publisher Week Week Chart Labelnumber 1 1 8 I WILL SURVIVE Gloria Gaynor (D. Fekaris) ATV Polydor 2095 017 (F) 2 2 OLIVER'S ARMY | Plangent Radar ADA 31 (W) LUCKY NUMBER

6 Lene Lovich (The Stateless) Rondor/Oval 34 0 Stiff BUY 42 (E) £ 46 4 SOMETHING ELSE/FRIGGIN' IN THE RIGGIN' Sex Pistols (S. Jones) Burlington/Warner Bros. Virgin VS 240 (C) 6 Real Thing (Ken Gold) Open Choice - 55 Pye 7N 46147 (A) 63 Bee Gees (Bee Gees/Richardson/Galuten) RSO/Chappell RSO 27 (F) 7 7 5 I WANT YOUR LOVE Chic (Edwards/Rogers) Warner Brothers Atlantic LV 16 (W) 5 KEEP ON DANCING Gary's Gang (Eric Matthews) April 89 CBS 7109 (C) 9 15 4 WAITING FOR AN ALIBI f 10 13 6 INTO THE VALLEY
Skids (David Batchelor) Virgin Vertigo LIZZY 3 (F) Virgin VS 241 (C) 11 11 3 PAINTER MAN
Boney M (Frank Farian) Arsenal Atlantic/Hansa K 11255 (W) 12 12 8 GET DOWN
Gene Chandler (C. Davies) Gaetama/Leosongs 20th Century BTC 1040 (A) £ 13 2 7 DONT STOP ME NOW Queen (Queen/Roy Thomas Baker) Queen/EMI EMI 2910 (E) £ 14 18 7 HOLD THE LINE CBS 6784 (C) £ 15 21 4 MONEY IN MY POCKET
Dennis Brown (Joe Gibbs) Lightning/Heath Levy Atlantic LV 5 (W) 16 27 2 IN THE NAVY Village People (Morali/Belolo) Zomba Mercury 6007 209 (F) 6 CLOG DANCE Violinski (Violinski) Aviation Jet 136 (C) £ 18 19 8 YOU BET YOUR LOVE CBS 7010 (CI Harbie Hancock (H. Hancock / D. Rubinson & Friends Inc.) Panache/Rondor 19 14 7 GET IT Darts (T. Boyce/R. Hartley) Magnet TURN THE MUSIC UP
Players Association (Danny Weiss) Silkle Vanguard VS 5011 (A) £ 21 20 6 JUST WHAT I NEEDED Carlin Elektra K 12312 (W) 22 30 2 STRANGE TOWN £ 23 28 3 SULTANS OF SWING
Dire Straits (Dire Straits) Rondor/Strait Jacket Polydor POSP 34 (F) Vertigo 6059 206 (F) 24 8 9 HEART OF GLASS Blondle (Mike Chapman) EMI Chrysalis CHS 2275 (F) 25 34 4 ENGLISH CIVIL WAR Clash (Sendy Pearlman) Riva/Nineden CBS 7082 (C) 26 10 9 CONTACT Edwin Starr (Edwin Starr) ATV 20th Century BTC 2396 (A) 27 45 4 BRIGHT EYES
Art Garfunkel (Mike Batt) April/Watership Prod. CBS 6947 (C) FOREVER IN BLUE JEANS
Neil Diamond (Bob Gaudio) ATV) £ 2832 CBS 7047 (C) EVERYBODY'S HAPPY NOWADAYS Buzzcocks (Martin Rushent) Virgin United Artists UP 36499 (E) 30 17 8 CHIQUITITA
Abba (B. Andersson/B. Ulvaeus) Music For Unicef Epic EPC 7030 (C) 3124 7 Dooleys (Ben Findon) Black Sheep/Heath Levy GTO GT 242 (C) 32 33 4 IMPERIAL WIZARD
David Essex (D. Essex/C. Neal) Imperial Wizard Songs Mercury 6007 202 (F) 33 TOOL FOR CATS
Squeeze (Squeeze/John Wood) Rondor/Deptford Songs
A&M AMS 7426 (C) 34 16 8 SOUND OF THE SUBURBS Members (Steve Lillywhite) Virgin Virgin VS 242 (C) £ 35 61 2 WOW Kate Bush (Andrew Powell) EMI Warner Brothers K 17314 (W) 36 35 6 WHAT A FOOL BELIEVES Warner
Doobie Brothers (Ted Templeman) Intersong/Warner Bros. £ 37 52 5 EVERYTHING IS GREAT Inner Circle (Blackwell/Inner Circle) Blue Mountain Island WIP 6472 (E) f 38 66 2 HE'S THE GREATEST DANCER Sister Sledge (N. Rodgers/B. Edwards) Warner Brothers Atlantic K 11257 (W)

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This Last Wks, on TITLE/Artist (producer) Publisher Label number Week Week Chart
39 42 3 OVERKILL  Motorhead (Jimmy Miller) Motor/Leo Song Bronze BRO 67(E)
40 41 4 BRISTOL STOMP Late Show (T. Boyce/R. Hartley) Carlin Decca F 13822 (S)
£ A1 71 2 FIRE
DISCO NIGHTS (ROCK FREAK)
G.C. (Jimmy Simpson/Beau Ray Flemming) Ansta/Chrysalls Arista ARIST 245 (F)
43 THE GOVERNMENT OF THE STATE
Pretenders (Nick Lowe) Edward Kassner Real ARE 6 (W)
£ 45 56 3 CUBA Gibson Brothers (D. Vengarde) Blue Mountain/Heath Levy Island WIP 6483 (E)
£ 46 55 3 BOOGIE TOWN Fantasy FTC 168 (E)
47 36 6 HEAVEN KNOWS Donna Summer (G. Moroder/P. Bellotte) Heath Levy Casablanca CAN 141 (A)
48 43 4 TRASH Roxy Music (Roxy Music) E.G. Polydor POSP 32 (F)
49MEM THE RUNNER
C FO SE CHASE
Giorgio Moroder (G. Moroder) Screen Gems Casablanca CAN 144 (A)  51 39 3 GIMMIX PLAY LOUD
John Cooper Clark (Martin Hannett) April/Spilt Beans/MCPS Epic EPC 7009 (C)
£ 5273 2 Klaser (Dennis Kingl Kleser Atlantic LV 21 (E)
£ 33 68 2 Kandidates (D. Most) RAK/Stave/Nickelodeon/Intersong RAK 289 (E)
£ 54 72 2 YOU ANGEL YOU Manfred Mann's Earth Band (-) Big Ben Bronze BRO 68 (E)
55 51 3 BLOW AWAY George Harrison (G. Harrison/R. Titelman) Ganga Warner Brothers K 17327 (W)
56 53 4 SATURDAY NIGHT (BENEATH THE PLASTIC PALM TREES) Leyton Buzzards (Steve Lillywhite) Bam/Chappell Chrysalis CHS 2288 (F)
57 49 3 KEEP REACHING FOR LOVE
58 40 11 WOMAN IN LOVE
Three Degrees (G. Moroder) Sea Shanty/Pendulum/ChappellAriola ARO 141 (A)  59 NW SHAKE YOUR BODY (DOWN TO THE GROUND)  Fello ERC 781 (C)
CIMANE DACK ME DOAIN
60 NEW DIMINISTRATION OF THE BRAIN  G1 and I WAS MADE FOR DANCIN' Scottl Bros. K 11202 (W)
O   38 10 Leif Garrett (Michael Lloyd) Carlln/Warner Bros.
62 NEW IMAGINATION Rockey Sharpe & The Replays (Mike Vernon) Chappell Chiswick CHIS 110 (E)
63 50 8 WEEKEND Mick Jackson (S. Levay) Rondor Atlantic K 11224 (W)
64 58 3 RIKKI DON'T LOSE THAT NUMBER Steely Den (Gary Katz) Leeds ABC 4241 (C)
65 47 7 BAT OUT OF HELL Meat Loaf (Todd Rundgren) DJM Epic EPC 7018 (C)
66 ST 5 POPS, WE LOVE YOU Motown TMG 1136(E)
67IVEW LET'S FLY AWAY
BILLY FOR YOU
68 69 2 Tom Robinson Band (James Guthrie) EMI/Peter Gabrielle/Hit & Run EMI 2916 (E) CO TAKE ON THE WORLD
69 46 10 Judas Priest (James Guthrie) Arnakata CBS 6915 (C)  AIN'T LOVE A BITCH
7 U 23 9 Rod Stewart (Tom Dowd) Riva Riva 18 (W)
71 62 5 AT MIDNIGHT T-Connection (C. Wade) April TK TKR 7517 (C)
72 57 6 AMERICAN GENERATION Mercury 6007 199 (F) Ritchie Family (J. Morali/H. Belolo) Zomba
73 54 10 SHAKE YOUR GROOVE THING Peaches & Herb (F. Perrin) ATV Polydor 2066 992 (F)
74 SHA LA LA MEANS I LOVE YOU Barry White (Berry White) Copyright Control 20th Century BTC 1041 (A)
Daily Trime Copyright Condo: 20th Cantaly BTC 1041 (A)
75 64 9 EVERY WHICH WAY BUT LOOSE Eddie Rabbitt (Snuff Garrett) Campbell Connolly Elektra K 12331 (W)

AZ(TOP WRITERS)
Aln't Love A Bitch (Stewart)
Grainer).

American Generation (Morali)
Beloin/Hurtt.

Beloin/Hurtt.

Steinman).

56
Blow Away
(George Harrison).

Boogia Town
(L. James).

Frato Storm (AppelliMann).

Bristol Stomp (AppelliMann).

Gabrielle.

Can You Feot The Force?
(Chris & Eddie Amoo).

Can You Feot The Force?
(Chris & Eddie Amoo).

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GIRL OF MY DREAMS Bram Tchaikovsky

LIFE IS A DANCE Chaka Khan

RADAR ADA 28

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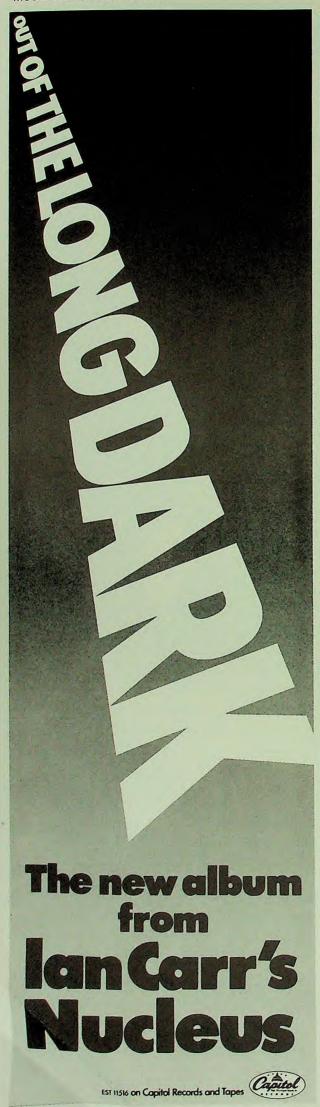
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## PERFORMANCE

#### The Steve Gibbons Band: The Venue

THE STEVE Gibbons Band appearing at London's The Venue should not have been missed for anything. The place was packed with people full of appreciation for good rock 'n' roll and they were not to be disappointed. The band's sound was excellent

with Gibbons providing the visuals in his attire — black shirt, silver tie and wide pants for his leg shaking. Opening with Mr Jones, a track from their first Polydor album, and from their tirst Polydor album, and Eddy Vortex, it took just two more numbers, Down In The City and Any Road Up, to get the dance floor packed with eager admirers of the

Judging from the numbers featured from the new LP, including Chelita, Down In The Bunker and particularly No Spitting In The Bus, Gibbons should have himself a good selling album.

Over an hour later — it

Over an hour later — it seemed like minutes — the audience was demanding a second encore and
was rewarded with a full length
version of He Gave His Life To
Rock And Roll — a song which
basically sums up the Steve Gibbons Band. The only criticism to be made was the lighting during set, it looked as if someone had fallen asleep and left the lights on automatic pulse.

JUDY WILLANS

#### **Johnny Cash:** Wembley

"HELLO, I'M Johnny Cash — I know 1,000 songs and I'm going to sing as many of them as I can. I hope

some of them are your favourites."

Thus spake the Man In Black on the opening night of his UK tour at Wembley Conference Centre. And he kept his word. With the aid of the Tennessee Five, the Carter Family and The Tennessee Trumpets, the songs, the entertainment, the audience appreciation flowed for more than two hours.

Cash, although one of the country music's biggest sellers, is not strictly country and his appeal is wide — reflected in the audience which aged

from eight to eighty.

There were the prison songs —
San Quentin and Folsom; San Quentin and Folsom; rockabilly, 1955 and the days of Sun Records Memphis; the railroad songs — Casey Jones and Orange Blossom Special; the softer songs — I still Miss Someone, Peace In The Valley, Forty Shades Of Green; June Carter's I Never Will Marry; the whole family and band on Will The Circle Be Broken?; When The Saints Go Marching In; I Walk The Line and many more.

Go Marching In; I Walk The Line and many more.

Throughout, the powerful voice and charisma of Cash dominated the show, with the almost mechanical one-two skip beat of the backing musicians. The occasional use of film back drops to illustrate the songs rounded off a simple though effective stage presentation. effective stage presentation.

JIM EVANS

#### The Drifters: Talk Of The Town

IT IS refreshing to see two "old timers" joining forces to produce pure entertainment. Celebrating 25 years in show business, The Drifters are proving in a two week season at The Talk Of The Town — itself boasting a 21st anniversary — that there is still an audience for simple,

there is still an audience for simple, happy, bouncy, romantic pop songs.

Last week's opening night also coincided with the start of a new revue — Bubbly — a salute to the great night spots of the world, taking a musical trip to Paris, New York, Las Vegas, Tokyo, Rio and back to London for the finale. Razzle Dazzle, the last revue, may have gone but the dazzle remains, with some of the same dancers, seemingly some of the same costumes, plus several spectacular new sets to provide a classic show of its kind. its kind

None of the sets quite match the extravagance of the temperamental oil well of Razzle Dazzle, but the best is a huge white piano which seems like a flat at the back of the stage but opens out to allow dancers stage but opens out to allow dancers to step elegantly on to the stage. Great songs of the past like Fascinating Rhythm, Lady Be Good and I Got Rhythm are there in abundance and even the Talk has made a concession to disco with dance routine set in Studio 54.

dance routine set in Studio 54.

The Drifters found an unusually receptive Talk Of The Town audience and it seemed unfortunate that most of their hits were despatched so early on. Up On The Roof, Little Girl Smiling, Under The Boardwalk and Down On The Beach Tonight were rattled off in medley form, but there was more time to savour jewels such as At The Club, Dance With Me, Saturday Night At The Movies and Save The Last Dance For Me.

The ageless Johnny More remains

The ageless Johnny More remains the only original Drifter in the current four man line up, but he hogged neither the limelight nor the vocal solos, which were shared around. An augmented Burt Rhodes orchestra as ever coped impeccably with the variety of styles.

A sensitive treatment of Billy

A sensitive treatment of Billy Joel's Just The Way You Are showed that they are capable of modern classics as well as their own and their visit to the UK should and their visit to the UK should evoke interest in their most recent Bell/Arista product, but the fascination will always remain in those old favourites.

DAVID DALTON

#### **Bad Company:** Wembley

THIS GREAT head-bangers

THIS GREAT head-bangers convention was presided over by a band which has made a fairly triumphant return to live performances and recording in the UK. By the end of the first Wembley gig, anyone who had been wondering how the outfit's straight rock and R and B approach was going to go down after a couple of years' absence must have been massively reassured.

The audience seemed very mixed, with a great variety of ages, but even if the attention of some sections of it appeared only half held during the early part of the set, the concentration and enthusiasm was uproariously 100 per cent long before the end.

The set was satisfyingly simple—just a great string of songs put across with all the old skill and sound, and without any time-wasting chat in between. Burning Sky, Gone Gone Gone and Rhythm Machine. The latter providing Rodgers with a chance to demonstrate that his guitar playing has become pretty good during the band's absence, as he duetted with Ralphs above thundering four-four groundwork from bass and drums, building the number into the first high peak of the night. number into the first high peak of the night.

This is, as the band themselves

insist, music without politics or psychological agonising. That Bad Company's following actually really like it that way was perhaps best indicated by the howls of approval which greeted Simple Man—another crescendo in the well-paced

and totally professional set.

Oh Atlanta, from the new LP, was followed by Running With The Pack (another high point). More of what everyone wanted followed — good strong R and B; a drum solo from Simon Kirke who kept it short, straight and rhythmic and was mercifully sparing with the synthesised sounds.

Rock Steady, the new (much airplayed) single Rock 'n' Roll Fantasy, and Live For The Music brought the night to an end, but the cheering went on for a long time.

TERRI ANDERSON

#### **Tina Turner:** Hammersmith Odeon

UNDISPUTABLY, TINA Turner remains one of the most exciting female singers in the world, and her Hammersmith Odeon appearance last Friday marked a welcome return

to the capital.

Visually and vocally, it was no holds barred for Turner and her stage show was an extravaganza worthy of any stage or nightclub in the world. For more than two hours she treated her devoted fans to a she treated her devoted fans to a mixture of material which covered just about every facet of popular music. From the early days there was the classic River Deep — Mountain High and Everything's Gonna Work Out Fine, while tracks from her latest United Artists album, Rough, including a stunning version of Dan Hill's Sometimes When We Touch, were also heavily featured. featured.

On record, Turner has not had the success that she has deserved, and there have been occasions when she has not recorded at all. Exactly why remains a puzzle. She is ideally suited to disco material, as proved by her selection of songs which have

by her selection of songs which have been hits for other names, including Giving Up Giving In.

Nutbush City Limits remains one of the highlights of her act but another stunner came via the encore Hollywood Nights, a Bob Seger number, which if it is her next single, as she promised, should turn out to be a winner. be a winner.

Tina Turner's onstage energy is such that she leaves her audience feeling exhausted — but elated at knowing that they have witnessed a truly great artist.

**CHRIS WHITE** 

#### **Bill Haley:** The Rainbow

WITH TICKETS priced at £4.50, programmes at £1.00 and a pint of bitter in the Rainbow foyer bar at 50p, times have changed since the sup, times have changed since the release of Rock Around the Clock nearly 25 years ago.

But the high cost of rock and roll did not deter the 3,000 drainpipe and

did not deter the 3,000 drainpipe and drape bedecked teddy boys who came to see pioneer of rock, Bill Haley and his Comets.

Now performing like a polished rock and roll review, they ran through all the old hits — Rock Around The Clock, See You Later Alligator, Rockin' Robin, Shake Rattle And Roll and many more. Even the more country-orientated Even the more country-orientated number of seats were broken, and the 52-year-old rocker with the kiss curl haircut keeps on rockin'.

There was dancing in the aisles; a number of seats were broken, and the 52-year-old rocker with the kiss curl haircut keeps on rockin'

JIM EVANS

# DOOLEY'S DIA

# Pop puts fizz in breakfast

meeting was invented some years ago by an insomniac, masochistic American and last week the idea caught on with a vengeance in London with no less than three consecutive pop

music breakfast receptions.

Pye kicked off on Wednesday
with a breakfast celebration for Real
Thing at the Inter-Continental
Hotel. Between wiping the sleep out
of their eyes and admiring a superb panoramic view of the Queen's back garden, a selection of scribes, media garden, a selection of scribes, media people and record company executives also saw the Liverpool band being presented with silver discs for their single, Can You Feel The Force? by Pye chairman Louis Benjamin and UK managing director Derek Honey.

A&M chose the Holiday Inn, Sloane Street, as the setting for its Breakfast In America early-morning launch on Tuesday. The occasion

Breaktast In America early-morning launch on Tuesday. The occasion was the release of the new Supertramp album, called (you guessed it) Breakfast In America and guessed it) Breakfast in Anterta and the Holiday Inn poolside was an ideal location for such an event. A predicted bun-and-water pistol fight between representatives of the various multiples failed to happen there were no poolside

And Friday, with the temperature

#### Get a pizza the action

THE NEW Chicago Pizza Pie Factory restaurant in Hanover Square opens April 3 with "one of the most sophisticated sound and visual video systems ever to be installed in a restaurant".

installed in a restaurant".

Music-to-munch-your-pizzas-by will be a mixture of the previous week's broadcasts from WBBM-FM, a Chicago FM radio station, which will be airmailed over on a Dolbyised cassette, and tapes compiled by owner Bob Payton.

People who like good rock music

People who like good rock music while they eat but not to be deafened while they eat but not to be deady-the by it — will appreciate the large number of speakers, arranged in stereo pairs, each servicing a small amount of space. This means a high proportion of tables will receive a stereo image at an acceptable sound

#### YESTERDAYS

FIVE YEARS AGO

HOWARD HARDING quits Cube to join Bronze as general manager ...... Clive Stanhope and Tim Satchell wind up Dart label ...... It's No. 1 on the chart but Capital Radio's music director Aidan Day refuses to play Billy Don't Be A Hero by Paper Lace ..... Ron Kass and Mo Ostin sign Alan Price to Warner Bros. for the world.

TEN YEARS AGO

EMI ANNOUNCES plans to release EMI ANNOUNCES plans to release albums every two months instead of monthly but potential chart albums will be released weekly and promoted like singles ..... Alex Strickland sells out his chain of record shops to Pye and Pye's general sales manager Roy O'Dwyer is put in charge as retail director ..... Philips launches actor Ray Barrett, of the Troubleshooters, as Barrett, of the Troubleshooters, as



IT WAS three degrees (centigrade) outside in Park Lane while Three Degrees — Valerie Holiday, Helen Scott and Sheila Ferguson — partook breakfast with the media at the Inn On The Park last week.

an obliging three degrees, Ariola hosted a breakfast party for The Three Degrees at the Inn On The Park. Despite the wintry weather, a good number of scribes enjoyed the good number of scribes enjoyed the scrambled eggs, bacon and champagne while the group were presented silver singles for Giving Up, Giving In, silver and gold singles for Women In Love and silver albums for New Dimension. Perusing the guest list, Dooley noticed that among the absentees

was one Dick Barton (investigative iournalist?) of the Daily Express

journalist?) of the Daily Express.

The party was also held to launch the new single from the Three Degrees, The Runner, which has a specially designed label featuring running shoes. Jennie Halsall PR is offering a bottle of champagne to the first person to spot the obvious mistake on the single. Dooley has cracked it and will, for the usual consideration (i.e. half the bottle), assist potential entrants!

#### of Salop The sound

SHREWSBURY'S MAIN claim to commercial fame for many years has

commercial fame for many years has been cattle and tourists, but last week this sleepy market town became the centre of the international songwriting fraternity.

Writers and composers from all over the UK as well as America, South Africa, West Germany, Canada, Australia, Guyana, Rarbados, Holland, France, Norway, Denmark, Hungary, Gibraltar and Austria had Shrewsbury in their thoughts as 970 songs and orchestral pieces were

Shrewsbury in their thoughts as 970 songs and orchestral pieces were judged there in the 1st British International Song Festival.

Why Shrewsbury? This has been a question since the festival was first mooted. And, apart from the flip answer, "Why not?", the reason it all came about can be put down to the determination of a handful of all came about can be put down to the determination of a handful of people. It was the idea of Geoff Baldwin, musical director and local inhabitant, and it came together with the help of festival director Seb Craig, Bill Cochran, secretary of the Songwriters Guild, Ray Coleman, editor-in-chief of Melody Maker, who provided the ceramic goblet trophies, FIDOF, and the luminaries

of the local council.
Judging the final 27 songs and nine orchestral pieces were Les Reed, Norrie Paramor, Francis Lai, Ray Coleman, publisher Roy Berry, John Howden, musical director of BBC Radio Humberside, and Music

Week's very own Sue Francis.

The winners are reported on this week's front page, but another

newsworthy event occurred at Shrewsbury with the discovery that Les Reed and Francis Lai mutual affection for each other's music and they instantly decided to collaborate on an album and give a concert in London each arranging and performing the other's music.

There were mumblings during the week that maybe the British Tourist

week that maybe the British Tourist Board ought to become involved in staging the Festival, but among those participating there was a strong feeling that Shrewsbury had done it their way and managed it well and that as they invented it they should keen it should keep it.

AS A long-standing music industry publicist, Keith Goodwin has been involved in a few PR stunts in his day, but his five-year-old offspring Darius is growing up into an altogether more dangerous area of stunts — as a daredevil motor welfir.

cyclist.
His proud father tells us that young Darius's repertoire already includes ramp jumps of up to 38 feet, demolishing a wall at the top of a ramp, and acrobatics like standing one-legged on the saddle, side-saddle and sitting backwards.

and sitting backwards.
Goodwin minor has also starred in four Southern TV Saturday Banana shows and in Thames TV's Afternoon Plus. His coach is world jumping champion Eddie Kidd — and with a publicist as a dad, Darius Goodwin is obviously going to be a

MEMBERS OF the British delegation and media hacks travelling to the Eurovision Song Contest in Jerusalem next week are advised to read an article in the excellent magazine Business Traveller, titled How To Outwit Israel's Bar Tenders And Get A Drink.

Sample quote: "A Jerusalem taxi driver, when asked where the nearest decent bar was replied, 'Tel Aviv'."

AFTER SIX months, Clifford T. Ward's managers Justin de Villeneuve and Ken Bruce still negotiating a revolutionary form of contract which will take Ward to Warner Bros. for traditional First batch of Eurovision songs aired on BBC TV last Sunday were a motley bunch with the Israel entry the most likely winner so far (hope they find some less cumbersome microphones before the event) and we pitied the Portuguese girl who wasn't allowed to sing but spent most of her time apparently running away from the camera . . . Streetband to play a benefit gig at Fulham's Golden Lion (April 6) for Mike Patto's widow and children.

ACCORDING TO the MPA News, the Majorca song festival Musical Mallorca '79 has been cancelled "due to circumstances beyond the organisers control" . . . and the 1979 MPA Tin Pan Alley Ball will be held on September 26 at the London Hilton . . . Colin Hadley named as Musexpo rep for the UK and Ireland . . . Adrian Gurvitz's first single for Jet, The Way I Feel, is his first product released since demise of Baker/Gurvitz Army two years ago . . . Arista planning a knock-out table football competition this Thursday to launch new Anthony Philips album Sides, and offering first prize of a full-size table football table. offering first prize of a full-size table football table.

CHRIS NEAL, winner of NME award as top producer and currently in the charts as co-producer of David Essex's Imperial Wizzard, shortly to be signed to an exclusive production deal with a major label by his manager Deke Arlon . . . Elton John and Ray Cooper to present a concert in Jerusalem on May 1 for Israel's Independence Day celebrations . . . and blues star B.B. King currently on a tour of the USSR . . . meanwhile former *NME* proprietor **Maurice Kinn** reports from Honolulu (where he has bought an apartment): "Have seen best-ever entertainment group, Society Of Seven, just signed by MCA" . . . Football result: Gas/Heath Levy 10, HMV 0.

WOULD YOU believe EMI releasing record of French singer Dalida performing English version of her French version hit of original English song Lambeth Walk? . . A & M managing director Derek Green has produced new Elkie Brooks single The Runaway . . . US producer Terry Melcher, now resident in UK, recording under name Freeway for Decca . . . What are The Troggs doing on Pickwick's 15 Mersey Hits album? — not only did they hail from Andover, Hants, which is a long way from the Mersey, but their Wild Thing track was a hit some three years after peak of Mersey sound boom! . . On John Miles' Scandinavian tour road crew's 12-seater coach blown off road and rolled down ravine — no-one hurt . . . Alan Davidson having trouble with logo designs for his new record company — most designs evoking the Laser idea look uncomfortably like Radar logo.

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