ORDS: TAPE: RETAILING: MARKETING: RADIO &

Europe's Leading Music Business Paper A Morgan-Grampian Publication 65p

Shepherd named EMI GRD a&r chief

BRIAN SHEPHERD has been appointed General Manager — A&R and Artist Development of EMI's Group Repertoire Division, Group Repertoire Division, replacing Nick Mobbs. Shepherd was previously Resident International Director of Capitol Records and has a background in the a&r and international marketing functions of the record business.

functions of the record business.

Bob Mercer, Managing Director of GRD commented, "It is particularly pleasing to be able to make this extremely important appointment from within the EMI Group of companies." The appointment is effective from July

THIS WEEK

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Music Week is published one day later this week because of the Bank Holiday break.



THE CHAMPAGNE was uncorked backstage at the London Palladium to celebrate Elkie Brook's completion of eight sold-out shows at the venue. President of A&M Records Inc, Gil Friesen flew into London for the shows and is pictured here with Elkie and A&M Records Ltd Managing Director Derek Green and Elkie's manager Alan Seifert. Elkie's new album, Shooting Star, is in the charts at number 27. Her current single is Only Love Can Break Your Heart.

Bootleg case secrecy: Judge 'concerned'

A HIGH Court judge last week expressed his concern about the increasing secrecy surrounding civil proceedings against music bootleggers.

bootleggers.

Mr Justice Browne-Wilkinson was hearing a case in which a number of well-known pop stars and record companies had sued an alleged bootlegger. He was told by counsel for the plaintiffs that the case had been settled, one of the agreed terms being "no publicity" because the companies wanted to pursue other suspects who would be alerted by publicity.

The judge — who at a private hearing last month had granted a search and seize order, said that he was concerned that at no stage would the public know what was happening. Counsel explained that only by adopting this procedure would the record companies be able to proceed successfully against such to proceed successfully against such

'Many of them operate accommodation addresses, and it is almost impossible to catch up with them if they know we are on to them if they know ... them," explained Counsel. TO PAGE 4

Singles, cassettes up, LPs down in 1977

by VAL FALLOON BPI SALES figures for 1977, released this week, show a definite increase in singles sales, LPs and a surprising 12.3 per cent boost for cassettes.

boost for cassettes.

The cassette boom, however, has not been carried into the early part of this year, while singles sales remain on the increase. The cartridge, predictably, showed that this market is virtually finished, with a slump of 52.4 per cent in units compared to 1976; this could be a contributing factor in the cassette sales jump.

sales jump.

The value of product sold, (manufacturers' prices) does, on the surface, appear to have increased, but much of this is due to price rises averaging 12 per cent last year — some companies had two increases — which means that the album sales some companies had two increases — which means that the album sales figures of £131m plus (11.9 per cent up) hide a drop in units sold of 2.8 per cent. Singles, up 7.9 per cent (units) were valued at £25.9m (up 18.9 per cent) and this is, therefore, a genuine increase — though the percentage is considerably lower than, say, inflation figures and overall price increases.

The singles "boom"—can be contributed to the few titles last year which sold vast amounts, mainly Wings' Mull Of Kintyre (now over two million). Said EMI's GRD managing director Bob Mercer, "The average annual sales of singles can always be boosted enormously by the occasional freak sales: Wings' two million, with a

impact of four to six per cent. A substantial proportion of the 1977 increase can therefore be attributed directly to a few titles." Mercer—along with other company chiefs also considered that the singles market has broadened considerably

market has broadened considerably and is continuing to do so.

The increase in the age range of buyers — prompted undoubtedly by Abba — must mean healthier sales figures all round, as public awareness of singles is sharpened. The return to the discos also would have increased this awareness, said Nick Wright, Phonogram's executive PA to Ken Maliphant.

"Though I would say Phonogram was holding its own on singles

was holding its own on singles during '77, the company is enjoying this year's continuing uplift, this year's continuing uplift, particularly during April and May." Phonogram was one of the companies that had two price increases last year amounting to approximately 11 per cent. Wright also pointed out a tendency away from mid-price to full price product, which would be reflected in the rise in LP sales value.

UA was probably the company

UA was probably the company that benefitted most with singles. UA's Cliff Busby reports that singles sales more than doubled last year, and names Kenny Rogers, ELO and The Stranglers as the main The Stranglers as the main contributors to this huge increase. "We did make great efforts with singles promotion during 1977," he added, "and obviously this has paid

TO PAGE 4

Island-Trojan clash on Babylon re-issue

of the original Rivers Of Babylon by of the original Rivers Of Babylon by The Melodians. A spokesman for Island told *Music Week*, "We own the track and have had it catalogued for several years on the LP The Harder They Come. The single is released on June 16 as a double A side, Rivers of Babylon c/w Jimmy Cliff's Many Rivers To Cross (WIP 6447). We are taking legal advice,

Biggs sings on Pistols 45

VIRGIN is to rush-release a new Sex Pistols single on June 16. The single, Pistols single on June 16. The single value of a 12-incher in a full colour sleeve will feature Ronald Biggs singing God Save The Sex Pistols and Sid Vicious's rendering of My Way. Both tracks are from the soundtrack Both tracks are from the soundrakes of the forthcoming Sex Pistols' film. A statement from Virgin said, "Johnny Rotten is no longer involved with the Sex Pistols, and there seems no likelihood of a reconciliation."

and depending what our advisers say, we will take action."

The Trojan single (distributed by CBS) is out now (TRS 9037). Trojan has also taken legal advice. A spokesman for Trojan told MW, "It looks as if the two singles will ride side by side in the market place. This seems to be a very grey area legally seems to be a very grey area legally

— a lot of reggae artists make
records without contracts."

MTA regional meeting date

THE NEXT meeting of the West Midland Region of the MTA will Midland Region of the MTA will take place at the Europa Lodge in West Bromwich on June 14. Walter Woyda, Pye m.d. will be present to answer dealer queries as will Harry Tipple, GRRC Secretary, Denzil Jacobs, chairman of the PPA, will address the meeting in the afternoon. It is hoped that Ann Foster, newly-appointed MTA training officer will be present to discuss future training courses.

Gerry Shury dies

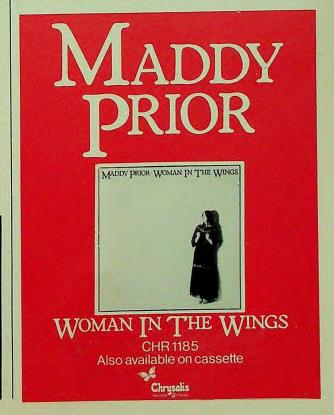
WE REGRET to report the death last week in a car accident of songwriter-producer Gerry Shury.

The accident occurred in the early hours of last Wednesday morning when Shury, 34, was driving back alone to London after a recording session at the Pebble Beach studios in Worthing with the

Rikotto group.
Shury worked closely Biddu during the past nine years as well as several other well-known acts such as Tina Charles, Jimmy James and Barry Blue. He leaves a wife, Sim.

wife, Sim.

A fund has been set up for Gerry
Shury's dependents, organised by
Barry Blue and Biddu. Those
wishing to donate, should make
cheques payable to The Gerry
Shury Fund and send either to
Barry Blue, c/o ATV Music, 24
Bruton Street London W1 or to
Biddu c/o Stuart Reid, 22
Denmark Street, London WC2. Denmark Street, London WC2.



NEWSI

Dealer prizes in cassettes push

WEA IS offering dealer prizes of Instamatic cameras, travel clocks and vouchers in its summer tape drive, which runs throughout June and July. Called The Great Tape Offer, the promotion covers 50 cassettes, including top titles such as Hotel California, Sound Of Bread, Manhattan Transfer's Pastiche and Portrait of Sinatra.

Consumers will also benefit from the promotion in the form of

Consumers will also benefit from the promotion in the form of vouchers. With each tape sold by a dealer who has joined the scheme, the buyer will be given a voucher and two of these will enable the customer to buy a pair of Bush headphones for £10.50, redemption being handled by WEA at a special address.

Dealers can choose between discount or one of the gifts, the terms being: 25 tapes, 5 per cent or a Kodak Instamatic Kit; 50 tapes, 7½ per cent or a Braun Exact Travel per cent or a Braun Exact Traver Clock; 100 tapes or more, 10 per

cent or High Life vouchers for a selection of gifts.

WEA is backing the promotion with centrepieces and window displays featuring the customer headphone offer, and dealers will be provided with the new cassette-sized colour tape catalogue. Press ads in the trade papers will announce the campaign backed up by space in the music press, motoring and hiff magazines. All advertising will list the 50 tapes in the offer. the 50 tapes in the offer.

> Marketing News Page 6

Warwicke set tv launch for

GATEWAY PROJECTS, the two mail-order company, is test-marketing a 3LP set from next weekend, titled The Dionne Warwicke Collection.

Warwicke Collection.

This is the first product on Gateway's own label, and the collection, priced at £5.99 (including p&p and VAT) features many of the artist's hit titles. The test area is Westward, and the campaign will roll to selected regional areas over the next few weeks, depending on response to the initial commercials. The previous Gateway set was Nana Mouskouri's Passport compilation, which appeared on the Philips'

label.

The formation of its own label is reportedly to give Gateway greater flexibility of product in the future, though the company will still be open to arrangements similar to the Mouskouri one.

As Dionne Warwicke records for Springboard US a deal would have been arranged with DJM, the UK distributors of Springboard. It is understood the deal lasts for one year.

Rockburgh plans label expansion

PRODUCER SANDY Roberton, who recently started the West-London based record label Rockburgh Records, has signed Ian Mathews as part of his plans for expansion of the label. Mathews—founder member of Fairport Convention and Mathews Southern Comfort — has been signed to a world-wide deal. He is living in the US at present, and will be recording his debut LP under the deal in Britain. An August release date is planned.

Britain. An August release date is planned.

Since starting Rockburgh earlier this year, Roberton has already released five albums, Allan Taylor's The American Album (ROC 101), The Woods Band (ROC 102), Galleons Of Passion by Finch (ROC 103), Gay and Terry Woods' Tender Hooks (ROC 104) and Kevin Burke's If The Cap Fits. He said this week: "Last year a lot of punk labels sprung up but in a lot of cases they didn't actually work out — I do believe though that the small record label is going to succeed, and we are catering for a gap in the market. However, although some of our first album releases have featured folk, album releases have featured folk, there is no way that we are going to

In-store play for Rainbow LP

POLYDOR IS backing the new Christopher Rainbow album — official release date June 2 — with a substantial marketing campaign as a result of surprise consumer interest in the product, particularly in the

in the product, particularly in the London area.

The LP, Looking Over My Shoulder (Polydor/2383467) has received advance airplay on Capital Radio — a station with which Rainbow has had a long association, and Polydor had hoped to rush-release the title. However, there was an initial delay due to a mechanical an initial delay due to a mechanical fault which caused the first 3,000 copies pressed to be badly warped. These were scrapped, but Polydor now states that the LP should be in the stores from this week, in advance of the release date. The single, Give Me What I Cry For — also receiving airplay – is a re-issue of Rainbow's first hit of three years ago, and is on the LP along with other familiar tracks. (The tape is already available).

available).

Backing the LP will be radio spots

only Capital is confirmed so far

and advertising in the music press
and *Time Out*, planned for next

week.

One unusual arrangement is that 100 shops will play the album between 12.30 and 1.30 pm for six successive days, and the shops will be named in the MM advertisements. It is understood that these dealers will be given special s.o.r. arrangements for a certain number of Rainbow LPs. There will also be window displays.

be confined to just releasing that style of music."

Roberton has had several years experience of the record business; his production company September had a deal with B&C Records and he was responsible for early albums by Steeleye Span and Shirley Collins. In Steeleye Span and Shirley Collins. In addition he was manager of the now defunct band, Decameron. "When I was supplying B&C with product, there was talk of giving my my own label identity when sales passed a certain figure," he commented. "In fact I did achieve the sales target but then B&C went through its financial problems resulting in the split from Charisma so the idea of a label never materialised. materialised.

"I began thinking about forming my own company last summer and my own company last summer and the idea was put into motion in November. Initially we did a distribution deal with Selecta, but now we have switched to Charmdale. Ian Mathews' album should help establish us in the marketplace." marketplace.

Rockburgh is currently based at PO Box 283, London SW6 (731-

More from Raw for anniversary

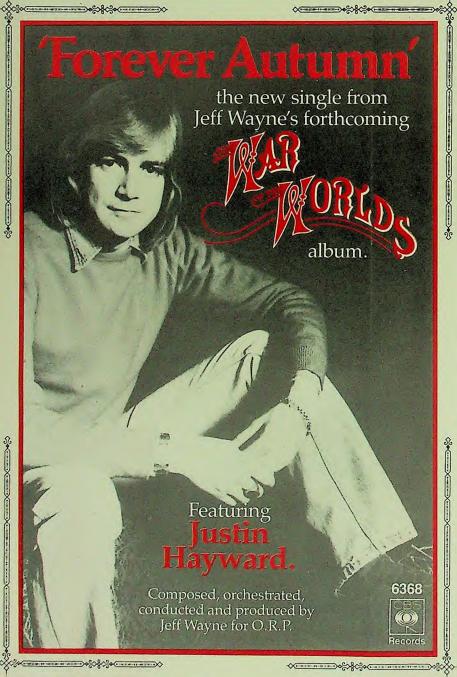
RAW RECORDS, the independent company set up by Lee Wood and based in Cambridge celebrates its based in Cambridge celebrates its first anniversary this week with the release of a special compilation album, (Oh No It's) More From Raw (RAW L2) featuring mainly A sides from Raw singles and two previously unreleased tracks. Artists include Matchbox, The Gorillas, The Unwanted, The Users, The Killjoys, Lockjaw and Some Chicken. The LP will retail at £2.49 and the first 15,000 copies will include a free poster. include a free poster.

Wood is also planning a series of

Wood is also planning a series of Raw First Birthday concerts. Interested hall owners/promoters can contact him on 0223-54697.

Also released this month is the Gorillas debut Raw album, Message To The World (RWLP 103). The band headline an eight-venue concert tour starting June 20. A tour is also being set up for rockabilly band, Danny Wild And The Wildcats who release their LP Wild In The Country (RWLP 102) this week simultaneously with a limited edition 12" single 200 Miles (RAW T).

JUNE LP RELEASES **PAGES 43-45**



Order from CBS Order Desk, Tel: 01-960 2155 CBS Distribution Centre, Barlby Road, London W10

FOLLOWING THE publication of our guide to wholesalers and one stops published in last week's issue, we have been notified of more companies operating in this field. To cover these and the numerous small outlets in the UK and Northern Ireland, we will be running a wholesaling extra in the near future.

extra in the near future.

New existing companies are invited to write to Music Week giving full details, style of operation, origins, area covered, size of premises, imports stocked, type of product stocked, minimum order requirements, name of a dealer contact. Entrants in our listings must be primarily wholesalers of records and tapes.

Write to: David Dalton, Music Week, 40 Long Acre, London WC2 or telephone 01-836 1522. (Telex/299 485).

Boyden's Enigma sold to WEA

ENIGMA, THE independent classical label formed almost two years ago by EMI's John Boyden and Peter Whiteside, has been acquired by WEA. This is a major step in WEA's plans to increase its place of the classical market, which share of the classical market, which started with the UK distribution of

the Nonesuch catalogue last year.

Announcing the deal, WEA m.d.
John Fruin said, "We need a UK base to build our classical business on, and to compete with the established competition, we need a different approach. Enigma is very different and also commercial, Hence we should have a very successful partnership."



which recently did a distribution deal with WEA - has established itself in the UK with an established itself in the Ok with a decross-the-board range of classical product, though its current campaign is for John Lill's Beethoven Piano Sonatas, one of six recent releases. The company has had success with regional orchestras

of Beethoven symphonies with the Halle Orchestra, and Angela Rippon's reading of Peter And The Wolf — her first commercial record — with the Royal Philharmonic Orchestra for the Save The Children

Boyden, ex-deputy md Boyden, ex-deputy md of MfP, was previously md. of the London Symphony Orchestra and his dismissal from that post in 1975 was the subject of considerable media interest. Said Boyden: "Enigma Classics are delighted to become a member of WEA, and it will allow us to continue to pursue our present policy with even more our present policy with even more vigour, which is to provide the trade and the public with material of a high standard and give many artists opportunities they would otherwise not have. It is our intention to be market-oriented."

The Enigma labels are Enigma Classics (£3.75) and Variation 2 (£3.75).
The catalogue now totals over 60

titles, the release schedule being around 24 per year. This month's batch of six releases is unusually

Boyden added: "Though we have just signed a deal with JVC in Japan, most of our overseas sales were exports. With the worldwide marketing muscle WEA has, we hope to increase particularly our US

and European sales."

Boyden will remain as m.d. and Whitehead as marketing director."

SECOND SIGNING to TDS Records (distributed by WEA) is Andy Arthurs, best-known as the producer of Tonight, The Soft Boys, Advertising and 999. He has recorded his first solo single, I Can Detect You (For A 100,000 Miles).

VIRGIN HAS signed Dunfermline band the Skids, currently in the studios recording demo tracks for an album. The band was signed for a long-term publishing and recording deal immediately after being seen at London girs.

London gigs.

Skids recently had a single issued independently on No Records, and may be touring shortly.

INTERSONG INTERNATIONAL INTERSONG INTERNATIONAL has signed a long-term deal with songwriter and producer Tony Eyers, and his Hensley Music publishing company. Eyeres wrote a string of songs for the group 5000 Volts, including million seller I'm On Fire, Dr Kiss Kiss, Walking on a Love Cloud and Light The Flame Of Love. As a producer he has worked with Twiggy and Petula Clark and has produced Roddy Llewellyn's debut single.



BLACK SABBATH, currently celebrating its tenth year in the music business with a 26-date tour, music business with a 26-date tour, has been given a personalised catalogue number, SAB 001, for the next single, Never Say Die, the title track of their forthcoming LP, released on Vertigo. Buyers of the first 15,000 singles will be able to purchase an exclusive Black Sabbath T-shirt at the special price of £1.50. The design of the T-shirt will be the same as the singles bag, and unlike any other available on the current tour.



LIAR'S NEWLY formed publishing company, White Lie Music, has signed a LIAR'S NEWLY formed publishing company, White Lie Music, has signed a worldwide agreement with Chappell Music. To celebrate this fact, the group, pictured here with manager Del Taylor and Chappell director Tony Roberts, penned the longest "long drawn out contract" ever. The deal will give Chappell all songs written by Dave Burton, Dave Taylor, Steve Mann and Clive Brooks of Liar. The other member of the band, Paul Travis, is signed to Pendulum Music which also has a worldwide agreement with Chappell. Liar recently signed to Bearsville Records, based in New York.

NEWS IN BRIEF...

LEO SAYER'S new album, Leo Sayer, — originally scheduled for release this month — has been put back until August. Sayer and his producer are not completely satisfied with it, and owing to tour commitments, there is no time to rerecord in the immediate future.

BETTY EVERETT returns to the recording scene with a new single, True Love (You Took My Heart) (UP 36400) on United Artists

FLYING ELEPHANT Management has moved to Ground Floor, 40 Pembridge road, Notting Hill Gate, London W11 3HN. (Tel: 01-229 6241/2/3.).

THE CLASH releases a new single, White Man in Hammersmith Palais/The Prisoner (CBS 6383) on June 16. The single will not come in June 16. The single will not come in a picture bag, but will have a special label which the band designed themselves, and will be packaged in a plain coloured bag, the colours of which will change with every 20,000 copies. The band who start a UK tour on June 28, are currently recording their second album with producer Sandy Pearlman of Blue Oyster Cult fame — an early autumn release date is planned. release date is planned.

DIRF STRAITS releases its debut album, Dire Straits (produced by Muff Winwood) on June 9 on the

Vertigo label. On the same day they start a nationwide club and college

MCA IS now sending out its monthly dealer mail-out information in a different way—flexi-discs promoting MCA's latest product are being sent to 5000 dealers, djs and producers. Behind the scheme is promotion manager John Gould. If it proves a success, the discs will be sent out on a regular basis.

CHRIS PEERS, formerly with Phonogram and the Polygram Group, has set up Crossover, an enterprise which will specialise in the promotion of artists on an international scale.

Peers will undertake promotion assignments on established artists from America and the European mainland, working on them and their records in the UK market and acting as a liaison bridge also in their efforts to establish themselves in the European and American markets. He is based at 155-157 Oxford Street, London, W.1 (01-437 8911).

THE FIRST 10,000 copies of the new John Otway & Wild Willy Barrett album, Deep And Meaningless, out on Polydor July 2, will include a free single featuring teo tracks recorded live in London last year, racing Cars and Down The

O'Neil joins Heavy **Publicity**

JOE O'NEIL, formerly senior press officer at Chrysalis has joined Annette Bicknell and Richard Ogden Annette Bicknell and Richard Ogden as a partner in their independent PR company, Heavy Publicity. O'Neil (24) joined Chrysalis two years ago from EMI and will be working on two Chrysalis acts, Robin Trower and UFO who tour Britain in June.

Simultaneously with O'Neil's arrival, Steve Gilmore leaves Heavy to go independent. Benlacing him is

to go independent. Replacing him is former Australian DJ Jon Hall who will run the local, and European press co-ordination, as well as renewing contacts in local radio.

Geoffrey King becomes a director of Robert Kingston (Music) Ltd.

Mike Hemmings of Pye contracts departments becomes label manager for Cube Electric, Parachute and 20th Century.

Jack Mourton to Foster & Knowles Advertising as Media Manager from Brunnings Advertising, replacing Jill Bain handling planning and space buying for press and radio Diane Hughes to Music Farm as Promotion Liason Officer to

work on the first Wanted Records work on the first Wanted Records releases. Music Farm has now set up an artist agency, Wanted Agency, to be run by Norman Graveney previously ran his own Elephant Agency in Liverpool Terry Atkins, formerly with RCA and latterly Linguaphone to Lightning Records as sales and marketing manager reporting directly to directors Keith Yershon and Raymond Laren, allowing Alan Davison to concentrate on a&r.

Laurie Freeman has been appointed Laune Freeman has been appointed sales manager of Ronco Teleproducts (UK) Ltd replacing Mrs Patricia Dennehy, Freeman joins Ronco after seven years with Woolworth in various capacities, more recently as regional supervisor, specialising in the growth and development of retail record sales.

Alan Johnson has joined Motown International from Essex Music as royalties accountant to replace Brian Roots, while Fran Edmunds, from the Jobete accounts department, moves to copyrights, replacing Ros Gilbert. Both appointments are effective immediately.

John Reid merger forms Rocket Group

Enterprises Rocket Records have joined forces to become The Rocket Group Of to become The Rocket Group Of Companies. The entire group is now based at 40 South Audley Street, Mayfiar, London W1 (Tel 01-491 2777). The Rocket Group comprises Rocket Records, Elton John Management, Blue Management and The Elton John Fan Club. Rocket Publishing, incorporating Big Pig Music, remains at 4 Audley

Bingo vote for Apollo

THE GLASGOW Apollo Centre, Scotland's leading rock music venue is now certain to become a bingo hall. A committee of the city council voted in favour of a bingo licence being granted to the Mecca Organisation. Though Mecca has stated that they will try to continue to present occasional live shows, this seems unlikely because the Gaming Board disapproves of live Board disapproves of li entertainment in gambling centres.

Square, WI (Tel 01-499 9714). Also at this address and telephone number are the accounts departments for all the above





news

Rampage aims at disco market

by CHRIS WHITE AFTER SOME ten months, Larry Page has returned to the marketplace via his recently-formed marketplace via his recently-formed Rampage Records which is currently aiming product at the discotheque market. Initial releases include Page's own Erotic Soul album, which has already been a big disco hit in the US, and a disco LP from musical arranger Charles Blackwell. For the last few months Page has been involved in litigation with RCA Records concerning his Pagenty

US premiere for Moody LP

DECCA IS planning a major launch of the new Moody Blues' album Octave which contains the first new

Octave which contains the first new studio recordings by the Moody Blues in five years. According to reports from America, June 17 is the proposed promotion launch day, with simultaneous "premieres" on 500 radio stations through the US.

The stations are being supplied with pre-taped, one hour programmes based around the album, and London Records' national promotion manager Bob Paiva claims that the promotion campaign could reach 50 million Americans. Americans.

Americans.

Decca could not confirm, at presstime, whether it will be offering the programme to radio stations in the UK, but it can be conjectured that as the album is one of the most important Decca has released in recent years, the launch campaign will be significantly impressive.

Promotion tiein for Lorin Maazel visit

CBS IS mounting a campaign for classics product conducted by Lorin Maazel, who arrives in London this week to start rehearsals for his conducting debut at the Royal

Opera.

Mazel, music director and conductor of the Cleveland Orchestra has been recording the Beethoven Symphonies for CBS and the campaign will centre around the first two releases, the fifth and third symphonies. Also being promoted from the end of June is the 3LP box set of Puccini's II Trittico, on release now but expected to be the subject of renewed interest during Maazel's visit. He will also be completing regions in the III.

completing sessions in the UK.

CBS is arranging press and radio interviews and there will be press

advertising, plus space booked in concert programmes.

Dealers in the CBS Master Plan will receive additional promotional and display material as will other

selected I ondon dealers.

Maazel, was one of CBS major signing in the past year.



Farthing label which had had a licensing agreement with the major. The legal difficulties prevented the release of any further product on Penny Farthing although Page launched Rampage earlier this year; last week's settlement (Music Week, May 27) results in all Penny

Week, May 27) results in all Penny Farthing product reverting to Page. Page told MW: "I have decided to opt for a distribution deal with Rampage — through Selecta — rather than a licensing deal because it gives us total charge over the situation. We can decide when a record is released and how it is promoted."

He added: "Although Erotic Soul

promoted."

He added: "Although Erotic Soul has been a big seller in the US, RCA did not want to release it in the UK because they thought that it was uncommercial for the market here. uncommercial for the market here. Now it will be coming out on Rampage although I didn't want to launch the label with it in case people thought that it was just a great ego trip for me. I had considered not releasing it at all because I thought that imports may have taken the cream off the sales, but apparently there is still a great demand for the L.P.''

Page also said that he wanted to see Rampage achieving credibility in

see Rampage achieving credibility in the disco market. "We are aiming various acts towards the disco field. various acts towards the disco field. In addition we are going ahead with other types of artists including Daniel Boone who has just completed a new album, Allan Stewart, Johnny Pearson who has just released a single of All Creatures Great And Small from the TV series, and some newer acts.

No love lost

THERE WAS A whole lot of love in the High Court last week when two all-girl groups, both called Love Machine, signed a peace pact

Love Machine, signed a peace pact in their "same name" legal battle.

The five Members of the British Love Machine had objected to seven American girls also using the same name. The Americans, currently on tour in Britain, agreed to add a "mustion of origin" to currently on tour in Britain, agreed to add a 'notation of origin' to their name — this means they can go on calling themselves Love Machine, but will add the words, From America.

The British band record for EMI and have a single, Rattlesnake, currently on release (EMI 2798).



SO DELIGHTED was WEA with the fact that Boney M's Rivers Of Babylon SO DELIGHTED was WEA with the fact that Boney M's Rivers Of Babylon hit the million mark that Alperton staff searched the computer print-out to find the shop that had ordered the millionth disc. The dealer was Ear-Ere Records of Lancaster, run by Messrs Waller and Lucas, who will be brought down to London this week to be presented with a platinum disc. Poring over the print-out are (left to right) Tony Chadwick (MIS manager) Bill Lamb (customer services manager) Alciai Winters (promotion coordinator) Tony Muxlow (WEA distribution m.d.) Marion Green (Phone sales supervisor) and Mike Hitches (WEA Sales director).

Don Arden outlines Jet expansion plans

BACK IN London to oversee ELO's record-breaking eight-day stint at Wembley, which starts on Friday, Jet Records chairman, Don Arden told Music Week of his plans for the following the deal with company, following the deal with CBS.

CBS.

"On a UK basis, we are going to expand twice as fast as we had previously anticipated. And on a worldwide basis, we will be gaining indirectly from CBS' widely established links.

"The expansion will be first and foremost into contemporary rock. We are looking at both US and British acts to add to our roster and are negotiating with one or two big British acts domiciled in America. And we're also negotiating with a

number of country acts."

In America, Arden plans to increase his East Coast operation — "By the end of the year, our New

Bootleg case

FROM PAGE 1

The judge approved the settlement, under which the defendant gave a permanent undertaking not to bootleg in the future and agreed to pay £4.250 damages and costs.

In a similar "no names" case last month against a month ag

In a similar "no names" case last month, against a man described by a judge as "the evil genius" behind the bootleg tapes industry, counsel complained that the man had left the country after a Sunday newspaper discovered his name and contacted being.

York offices will be as big as we are in Los Angeles."

But he is not, as has been suggested, planning to become a mainly US-based record company. "I see the company as split 50-50 between America and Britain. The gang here is doing a great job and did a particularly good promotion on Carl Perkins. Carl has always been one of the unlucky pioneers of rock and roll and his talents have never received full credit. The album "(Ol' Blue Suede's Back)" is still selling well. His next album, in the autumn will be ever bigger.

autumn will be ever bigger.

Arden does not envisage a new ELO album until next spring. The last two albums, A New World Record and Out Of The Blue have sold well in excess of a million over the last 18 months, "There's still a lot of life left in Out Of The Blue," added Arden.

Revenue boost for **ILR** stations

THE REVENUE to Independent Local Radio for April amounted to £2,237,332 bringing the total for the first four months of 1978 to £8,197,340, according to The Association Of Independent Radio Contractors. This represents an increase of 31.5 per cent on the first four months of last year when £6,231,006 was achieved.

AMERICAN SCENE

Rocky Horror LP wakes up

NEW YORK: The soundtrack album of the film version of The Rocky Horror Show — still running Rocky Horror Show — still running at London's Kings Road Theatre—is experiencing "sleeper" breakout sales in America and is bulleted in the *Billboard* chart this week at 49. The album, featuring most of the original cast, was recorded by Ode president Lou Adler who also helped finance the film version.

The movie has been around for

The movie has been around for ree years and the original album, on Ode, was never released in the US on Ode, was never released in the US but imported via A&M of Canada. But recently a cult audience has created a new demand for both movie and album and Ode decided to press and distribute the album locally on through its Jem Records

company.

Jem is now claiming sales in excess of 300,000, although the album has only been on domestic release for six weeks, outselling the punk and import items that make up most of its catalogue.

LOS ANGELES: ABC Records has launched a new jazz series, Dedication, compiled from live and Dedication, complied from the and studio performances along with previously unissued pieces by jazz acts on its Impulse label. Series kicks off with nine albums including sets by Quincy Jones, Oliver Nelson, Gil Evans and Archie Shepp.

NEW YORK: RCA has captured the original cast album of the new Liza Minelli hit Broadway show, The Act, through an agreement with the newly-formed DRG Records.

LOS ANGELES: Veteran producer Bob Thiele has set up a new record company, Signature Gramophone Ltd, and will re-release some classic jazz masters of the Forties from his original Signature, Dracula, Frankenstein and Dr Jazz labels. Frankenstein and Dr Jazz labes. Many of the performances by Coleman Hawkins, Pee Wee Russell, and Erroll Garner, among others, have not been available since their original release.

CHICAGO: America's tape cassette market, which has always lagged behind the stereo-8 track cartridge, is experiencing a sales surge thanks to the introduction of a number of budget price classical lines, Vox, one of the pioneers of classical budget cassettes, has been followed into the cassettes, has been followed into the field by CBS with its Odyssey series, Capitol with Seraphim, and now RCA announces a release of 20 Gold Seal cassettes. The buyer for one store commented: "Consumers are purchasing the cassettes who previously would have made the own recording from dies. It's now own recording from disc. It's now cheaper for them to buy the budget tape than to record it into blank

Cassettes and singles up in 1977

off. Our sales increased by more than 150 per cent." UA's overall price rise, however, was only around 7 per cent.

CBS marketing director Tony Woollcott, however, took what he called a "less euphoric view" of the trend. "I would say that the sales value figures are misleading in terms of unit growth. In real terms I see it as singles holding their own, though like many other companies we are enjoying a constant level of singles business."

The questions unanswered in a straight report of unit sales is whether without TV LPs the album market would have slumped even more last year. With the top range of 1.Ps now at £4.49 (and most at £4.29) the UK is among the highest in the EEC album price bracket, which must point to a growing threat from independent imports, although in general imports continue to

The unexpected cassette boom

was, one observer pointed out, mainly due to the rapid sales increases of home music centres and particularly cassette players. This sales boom does not hide, however, the increase in home copying, still the greatest threat the record

the greatest threat the record industry has ever faced.

But a Polydor spokesman added that the UK despite last year's boost, still lags far behind European countries in tape sales.

The BPI figures, which are adjusted to take account of non-respondents, show total prerecorded cassette sales of £34.9 million, up 21.3 per cent over 1976.

From the dealers' point of view, the average trade values per unit of

the average trade values per unit of the various categories reflected slightly larger increases — singles up 9 per cent, LP's 15 per cent, and even the cartridge's value was up 5 per cent. Cassettes were up 8 per

Export sales dropped over the whole market, but the BPI points out that these figures referred only to companies submitting returns and therefore could not represent overall UK sales abroad. Singles dropped by 37 per cent, (units) and albums by 10 per cent. Cassettes were down 11 per cent, though, again because of price rises, the value of albums was slightly raised by 6 per cent to £21.2 million. Cartridges showed a tiny 2 per cent increase (price rises again) but overall the export figure was a sorry 4 per cent up on last year sorry 4 per cent up on last year, representing a total value of £25.5

representing a total value of £25.5 million.

The cautious approach by companies to albums was shown in the total production figure being exactly the same as 1976, though singles production was up by 8 per cent, almost the same figure as the sales increase of 7.9 per cent. Cassettes, naturally enough, showed a ten per cent rise in production. Overall, the production totals (and these include imports and, again, are incomplete) were: singles 85.2m, LPs 126.2m, cassettes 24.6m and 8 track 1.1m.

Record merchandisers

RECORD MERCHANDISERS, the rack jobbing firm set up by the industry which operates from Hayes, Middlesex, would like to clear up a misunderstanding which

ctear up a misunderstanding which might have arisen from last week's wholesaling feature.

The firm supplies multiple retailers with product from all record companies and not just EMI. Polygram, Decca and Pye as may have been the impression gained.

David Coverdale's Whitesnake: A four track single.

Whitesnake is David Coverdale's band. They confirm our longheld suspicion that hairy rock 'n' roll is far from dead – it simply hasn't been performed properly in

Coverdale's singing is stunningly precise and sparkles with a grasp of phrasing which can only be intuitive. The warmth and sensitivity with which he invests his lyries never detracts from the essential rough virility of his vocal stance.

on 'Snakebite', an extraordinary four-track single, he tackles a variety of material from 'Ain't No Love In The Heart Of The City', the Bobby Bland classic, to the maniacal blues tour de force, 'Steal Away'. 'Bloody Mary' is, believe it if you will, a love song – albeit an exuberant, racy thunderball of a love song – and 'Come-On' a massive metal masterpiece firmly founded in the traditions of outsize British rock.

As always, Coverdale is carried shoulder-high by his stalwart band of top-line musicians:

Neil Murray (ex-National Health)

of top-line musicians:
Neil Murray (ex-National Health)
on bass, David Dowle (ex-Streetwalkers) on drums, Bernie Marsden
(ex-P.A.L., Babe Ruth and Cozy
Powell) and Mick Moody (exSnafu, Young and Moody) on
guitars, and Pete Solley (ex-Procol
Harum) guests on Keyboards.

Harum) guests on Keyboards.

Whitesnake have just completed a British tour on which they were ecstatically received by curious followers of the defunct Deep Purple and, more importantly, by their own burgeoning legion of fans.

The music press has echoed the enthusiasm of Whitesnake's audiences, describing their music as "deeply pleasurable", amongst other things.

Various writers called Coverdale a "big stage performer of the first order" (Music Business) with "the voice of a lion" - and Moody "the leading exponent of slide guitar which in his hands, sounded like an angry orchestra" (Sounds). The band has been dubbed "fabulous, simply magie" (Record Mir-

ror) and "totally persuasive" (NME).

This is what Sounds said about

ror) and "totally persuasive" (NME).

This is what Sounds said about their Scarborough gig:

"Coverdale's stage personality is overwhelming, his charisma is immense... and you get the feeling that you're witnessing the beginning of something just a little bit special.

"David Coverdale's Whitesnake are still a young outfit, but the potential is there, everywhere you look. Mick Moody and Bernie Marsden convince totally in their roles as twin guitarists; Neil Murray, away from the complex confines of Colosseum II and National Health ('At last I'm playing with my heart, not my head'), is a joy to watch on bass, his spread-fingered hand speeding up and down the instrument's neck like a scuttling spider; David Dowle impresses on drums; and keyboardist Brian Johnston plays a Jon Lord role with style and pananche, even though he's hardly been in the band long enough to catch his breath.

"And Coverdale... well, I'd almost forgotten what a dynamic singer and performer he is.

"Unlike his 'Northwinds' album (reviewed elsewhere in the paper), tonight we were treated to a whole host of uptempo numbers. Purple songs 'Lady Luck' (introduced solemnly as 'A song that Tommy and me wrote'), 'Mistreated' and 'Lady Double Dealer' amongst them. Indeed, the version of 'Mistreated' (and here's where I incur the wrath of thousands of readers) was far superior to the Ritchie Blackmore's Rainbow rendition. Believe me.

"Even if they'd only played one song, the inherent greatness of

Believe me.
"Even if they'd only played one song, the inherent greatness of David Coverdale's new outfit couldn't possibly have gone by un-

noticed.
"Go see 'em and you'll just have to agree. No doubt about it."

GEOFF BARTON

'Snakebite' realises this great-ness perfectly. Recorded with a man-sized helping of real 'live' grit, it's a great record from a truly great band.



Snakebites gonna leave its mark in the charts.



"Snakebite" is a most unusual single from David Coverdale's V itesnake.

First, because it has four sides. (Well, four tracks, anyway. 'Bloody Mary,' 'Ain't No Love In The Heart Of The City,' 'Steal Away' and 'Come On.')

Which makes it unbeatable value at only 99p.

Second, because it's pressed in blinding white vinyl. (Well, the first 15,000 anyway. A limited collector's edition, complete with custom bag and label.)

Third, because David Coverdale's Whitesnake is a most unusual band. (Anyway you listen to them.)



vid Coverdale's Whitesnake

MARKETING

How much is that 45 in the window

UNITED ARTISTS Records, through their budget label Sunset, re-release the last Bonzo Dog Band album, Let's Make Up And Be Friendly (SLS 50418) this week. A single, I'm The Urban Spaceman (UP 36397), not taken from the album is also re-released.

An extensive in store marketing campaign has been devised featuring

campaign has been devised featuring the 'Bonzo' dog (pictured right). A 12 inch high counter showcard has 12 inch high counter showcard has been designed, featuring the Bonzo Dog holding the album sleeve and this is being distributed to record outlets by the UA salesmen. picturing the Dog and bearing the slogan, How Much Is That Single In The Window? is being mailed to 1500 shops.

Five hundred postcards, an exact

Five hundred postcards, an exact duplicate of the picture used on the album sleeve have been mailed to radio stations and press.

With the release of this album, it means all five original Bonzo Dog albums are now available on the budget Sunset label, while the double album History Of The Bonzos (UAD 60071/72) is still available on United Artists. available on United Artists.



SECTION OF The Graham Parker (Phonogram) window display at Cloud 7, 38 The Broadway, Wimbledon, London SW 19. Parker's album Parkerilla (Vertigo 6641 797) went straight into the charts last week.



RCA IS re-activating Jefferson Starship's Earth album to cash in on media and consumer interest surrounding the band's appearance at the Knebworth Festival on June 24, the first UK appearance for eight years, and the first as Jefferson Starship (the band was formerly Jefferson Airplane).

Advertising in Time Out and the consumer and trade music press has been booked for the period end of

consumer and trade music press has been booked for the period end of June/early July for the LP, Earth (FL 12515) and a new single, Runaway, is released on June 9. Earth entered the Top 60 for one week earlier this year, and RCA is anticipating heavy airplay and media interest in the band's visit, following media promotion last month. media promotion last month.

Another important release is the first product from the recently-signed Average White Band, out on June 3. Ironically, the LP is titled

Briefs...

MOTOWN IS concentrating on singles this week, with two 12-inch 45s and two rush-releases. The first 12 inch, Motown's second commercially available such title—(the first was Zoom by the Commodores)— is also by the Commodores and is a cut from the LP Natural High which was released last month. The title is Flying High (TMG 1111) and release date is June 9. 15,000 are being pressed in 12 inch form.

June 9, 13,000 are temperated in 12 inch form.

The second 12-inch is a dj-only version of Rick James You And I (TMG 1110) which will be mailed to 500 discos. The single is rushed

500 discos. The single is rushed following positive response resulting from disco play.

Out May 26, James single coincided with another rush, Jerry Naylor's re-recorded version of Rave On, the second title on Mike Curb's MC country label, recently

Warmer Communications (AWB is still on Atlantic in the US). The LP, XL 13053 is followed on June 9 by a single, One Look Over My Shoulder (XD 9270). RCA is concentrating the advertising over a period of three weeks, starting with the specialist black music and disco papers, followed by the consumer pop press and the music trades. There will also be 4,500 colour window streamers and 2,500 colour posters, which will be shipped with the initial orders.

RCA is rush-releasing Hall and Oates' first live LP, Lovetime (PL 12802) backed with trade and consumer press advertising spread over three weeks, commencing immediately. There will also be cutouts for selected window displays and flyposting in London, Glasgow and major regional cities. There are so far no plans for a tour of the UK.

signed to Motown (MC 7002), Naylor, an original member of Buddy Holly's Crickets, has been touring Europe and is currently rounding off his UK dates. No album is planned so far.

album is planned so far.

RK RECORDS is re-promoting the three track single, Casino Classics, Three Before Eight, featuring Time Will Pass You By by Tobi Legend, I'm On My Way by Dean Parrish and Long After Tonight Is All Oyer by Jimmy Radcliffe. The single (RK 1004) was first released in February and showed well in the soul charts, Now it is being repackaged in its original souvenir sleeve and backed with national press advertisements, badges and other promotional material.

THE EXTENSIVE promotional

material.

THE EXTENSIVE promotional campaign mounted by Capitol has paid dividends with Bob Seger's album Stranger In Town entering the Music Week Top 75. Commented David Munns, General Manager of Capitol Records UK, "We are absolutely delighted that after two years heavy promotion, Bob Seger has finally achieved chart success. Last year's concert tour must have helped and it now looks as though 1978 will see Bob Seger sweep across Europe." There is a strong possibility that Seger will make another UK tour in the autumn. His current single is Still The Same (CL 15990).

DJ ED Stewart has released a single

DJ ED Stewart has released a single on Philips called Lollipop People (6006 599), an anthem dedicated to the people who help children cross roads safely. In conjunction with the release, TV Times is running a competition for children to nominate their Lollipop Person Of The Year. Additionally, the first 10,000 copies of the single will be available in a specially numbered four colour bag and in July Stewart will select three numbers for special



'Too Bad Lucy Jane'
The new single from Terry Sylvester.

Order from: Phonodisc Ltd., Clyde Works, Grove Road, Romford, Essex, RM6 4QR. Phone: 01-590 7766.



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12 GREAT ARRANGEMENTS!
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nobody does it better...

Orders To: Pye Records (Sales) Ltd., 132 Western Road, Mitcham, Surrey CR4 3UT. Telephone: 01-640 3344.

TIP SHEET



CHARLIE DORE of Back Pocket.

FROM THE MAILBAG.

MOST PROMISING missive in our mailbox concerns an as yet unsigned group, Charlie Dore's Back Pocket. Charlie Dore is an English lady singer and

group, Charlie Dore's Back Pocket. Chartie Dore is an English lady singer and Back Pocket is five piece band.

During a recent date at the Kensington in London, at least two major paper reviewers were highly impressed. Their only difficulty was in trying to put a label on Charlie Dore. The tab of 'country pop' was tried because the band combines a pop structure with a country instrumental line-up and largely succeeds in bringing out the best qualities of both styles. The Music prompted descriptions like simple but effective melodies, blues, straight rock, bluegrass and western swing, and for some of their own material, boisterous and crowd cowing catchy and appealing.

and western swing, and you some of their own the rousing, catchy and appealing.

Charlie Dore's Back Pocket has just come off the road but may be seen on tv's Magpie on June 9th, and was featured in a recent BBCl programme on British country artists.

Their management is negotiating a recording contract and talking to a

number of publishers.
Mike Rose Management, 2 Finborough House, 29 Finborough Road, London
SW10. (01)352 9070/5135.



TELEPHONE BILL and the Smooth Operators.

Weekend label wants songs and talent

SMITH, was recently appointed Head of Artistic Development for Weekend Records, London Weekend TV's record label which is licensed to DJM (MW, May 6). This move followed Smith's abortive attempt to raise £120,000 to form his own record label.

At Weekend, Smith says, "One of

the first things I am doing is looking at the existing roster and bringing in



new artists. I will also be involved in

new artists. I will also be involved in the production of future talent. For this production company aspect, I will be wanting to talk to producers.

"We are also looking for material for some of our artists. Specifically we want songs for Chris Blake, who stars in the tv series Mixed Blessings and was Richardson in Love for Lydia. We want good commercial tracks in the current viable morpop field to tie in with the exposure Chris will get when the Mixed Blessings returns in the autumn.

"For Telephone Bill and the Smooth Operators we need a good single track for autumn release. This is a folk-rock-mor group.

single track for autumn release. This is a folk-rock-mor group.
"Beyond that I am looking for talent — anything that someone thinks is currently viable — but looking more for artists to build than one-offs. Weekend Records was originally conceived as an arm of LWT for releasing themes, and title songs, but through working closely with DJM, the situation has grown so that everyone has grown so that everyone has enormous interest in developing and expanding the label." Jon Smith, Weekend Records, 21 Poland Street, London W1. (01)437

Ebony, Rime to manage rock artists

EBONY AND RIME are looking

for acts. Ebony for acts.

Ebony Records and Rime
Enterprises teamed up recently
and Ebony boss John Hall handles
the administration of Rime and Ebony boss John Hall handles the administration of Rime Enterprises, while Rime boss Alan James handles Ebony's promotion and marketing. Simultaneously, Ebony moved into Rime's Newman Street office. Both companies will retain their independence while using their partnership to expand their interests.

One product of the arrangement is a new company, Rime Management, run by ex-Chelsea Records boss Chris Webb.

Hall explained their plans and needs. "We are expanding the label, and looking at three bands at the moment. We are going more and more into rock areas, we need a very heavy rock band and/or an

a very neavy rock band and or an unusual artist like Ian Dury." Releases on Ebony in June are the Transmitters' single, Party; The Rah Band's album, The Crunch and Beyond and Melanie's

single, Give A Little Bit.
First artists signed to the new management company is Ebony's Transmitters. Said Webb, "We are seriously looking for good people and acts to manage."
Ebony Records. Rime Management, 25 Newman Street, London W1. (01)637 9586.

Myers moves into rock composing

STANLEY MYERS is interested in pursuing his new rock-oriented music with instrumentalist artists.

Myers told us, "The writing I have done for John Williams' new album, Travelling, and other recent work I have done elsewhere, is a good deal more rock-oriented than anything I have done before. This is certainly an area I am quite interested in pursuing with interested artists, especially instrumentalists."

The entry of Stanley Myers into a new (for him) area of music is an event. His recent Ivor Novello Award for the Best Instrumental or Popular Orchestra Work with his composition Cavatina, was just one more example of his musicial success. Cavatina written as a guitar theme for the film, The Walking Stick was a few years later recorded by John Williams on his album, Changes, which Myers produced. Then for its third life, Cleo Laine put lyries to it, calling it He Was Beautiful. Then Cavatina was released as a single on Cube Records and it has now been covered by many people. Its fourth life will be released as a single on Cube Records and it has now been covered by many people. Its fourth life will be as the love theme in the film The Deer Hunter for which Myers composed all the music.

Writing music for films, both here and in the States, is what Myers mostly does now. He also writes lingles and does special projects.

jingles and does special projects.

Myers first film was Cycloscope with Warren Beatty and directed by Jack Smight. He has now done 45

films, working here, in America, Poland and Germany. The Deer Hunter stars Robert Deniro and has recent music for The Greek Tycoon. will be heard on a sound track album

Myer's London home is 44 edcliff Road, London SW10. (01)352 0587.



Two-way scheme for producers

is currently promoting its two-way facility for producers, a&r men and facility for producers, a&r men and managers. It is a management company for record producers, formed by Tony Wolbrom and Jo Chester. Wolbrom recently had his own management company, among whose clients was Maxine Nightingale. Before that he spent five years with Derek Block, starting when the company ran seven when the company ran seven concerts and working up to some 1,000 a year. Jo Chester was with the Marquee Organisation on the agency side and was with Derek Block for three of the years Wolbrom was

independent merchandising.

Explaining what the company offers producers, Wolbrom says, "What we give is facilities if they want them and we take away all the want them and we take away all the things they do not want to get involved with like invoices, booking studios-and musicians—besides, naturally, getting out to all the companies and getting their names about. And the names we are talking about with a&r men, and managers, are all established, talented, known producers — Mike Moran, Pierre Tubbs, Bill Kimber and Hugh Burns. Pierre just finished and Hugh Burns. Pierre just finished

an Al Matthews LP for Electric and is doing Love Machine for EMI. Bill is producing Scruff, doing work with the Bay City Rollers and coproduced a Jeff Phillips single for RCA. (Wolbrom also manages Phillips.) Hugh just finished Raymond Tissier for Ensign and is working, with the Chanter Sisters. They have nine records coming out They have nine records coming out in the next five weeks with nine different record companies. "But", continued Wolbrom, "they like other producers are not always being

other producers are not always being offered the things they want to be involved in.

"We have found, in talking to a&r men, that they generally have a handful of producers they usually approach, but would welcome the knowledge that other talented producers might be receptive to approaches."

This is where Golden Triangle

approaches.

This is where Golden Triangle comes in. The service is open to other talented producers and they are embarked on a programme to bring their clients to the attention of all the hard-pressed a&r men and

Golden Triangle Enterprises, 239
Regent Street, London W1. Phones

— Tony Wolbrom (01) 286 8415 —
Jo Chester (01)408 1611.

companies. Neil ffrench Blake, Programme Controller would be delighted to have

companies send artists for personal appearances on any of the events and will do his best to help in any ideas for joint promotion.

For dates and locations of events contact Neil ffrench Blake, Programme Controller, Thames Valley Broadcasting, PO Box 210 Reading, Berks. RG3 5RZ. Tel. 0734 413131.

Broadcast opportunity

THAMES VALLEY'S Radio 210 has outside broadcasts available for

record company promotions.

Radio 210 has some 20 programmes scheduled for June through October, many of which lend themselves to some promotion by record

TIPSHEET is a Music Week service for artists, publishers producers, a&r men, managers, agents and talent seekers.

Contact:

SUE FRANCIS on 439 9756 or through MW 836 1522

PARKER SONGS AVAILABLE

AMERICAN SONGWRITER Harry Parker is looking for British

Disco girlscall Hansa

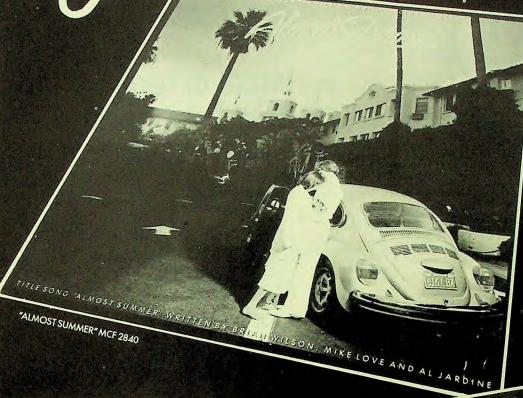
STEVE ROWLAND of Hansa Productions is looking for girl disco singers with a great potential image to record in June. Good singers, a la Silver Convention, to record with a French band whose first album has already charted in America and which is about to record their second,

Steve Rowland, Hansa Records, 12 Bruton Street, London W1. (01)493 9766.

publishing.
Parker, a graduate student doing his doctorate in American History at Temple University in the States, had two of his songs, Arkansas Flyer and Status On The Radio, get Honourable Mention at the American Song Festival two years ago. He and his writing partner, Tony Gudonis write country ballads and rock. They have between 100 and rock. They have between 100 and 150 songs in their repertoire. Parker and Gudonis were members of five piece group, Higate, which had production deal at Sigma Sound in Philadelphia. in Philadelphia.

Harry Parker can be contacted at 100 Park Avenue, Ambler, 19002, USA. (215) 628 8276.

Cummer Soundinades



"Almost Summer" MCF 2840 is the Soundtrack album from the forthcoming movie of the same name.

The title track, which is already a turntable hit, was composed by Brian Wilson, Mike Love and Al Jardine and features Mike Love.

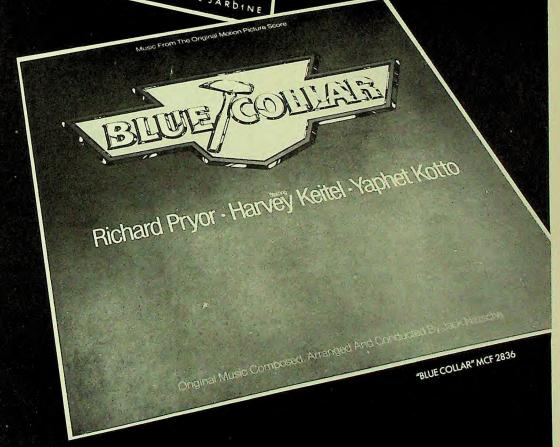
Mike Love performs on five songs on this album, most of which he also composed.

"We are the Future" is performed by High Inergy and. "She was a Lady" by Fresh. Other tracks include the John Sebastian classic "Summer in the City."

Lynyrd Skynyrd, Howlin' Wolf, Ike and Tina Turner, Captain Beefheart and Ry Cooder are just some of the artistes who perform on the Soundtrack album "Blue Collar" MCF 2836.

All the original music was composed, arranged and conducted by Jack Nitzsche, including the main title theme "Hard Workin' Man" performed by Captain Beefheart, which has also been released as a single. MCA 366.

The double Soundtrack album "FM" is also available from MCA Records. This album has already gone silver, after only a few weeks' release.



MCA RECORDS AND TAPES

INTERNATIONALI

Hands across the water?

PALMA: A plea for some practical co-operation from European tv companies and a hope that they will

companies and a hope that they will soon realise the immense markets open to them in Latin America were expressed during the Musical Mallorca song festival here by Augusto Marzagao.

Brazilian-born Marzagao is a prominent name in the South American world of festival and music-orientated tv shows, and he is a member of the Fidof organisation of international festivals. Currently he is in charge of the international he is in charge of the international side of Mexican tv, based in Mexico City, and anxious to forge some productive links with his European counterparts.

We have great interest in more collaboration with European tv," Marzagao told Music Week, "Latin America is a new world just beginning to wake up. There are some 200 million inhabitants throughout South America, and about 80 million of them are regular

about 80 million of them are regular to viewers.

"Any collaboration is of benefit to us and, I think, to those who collaborate with us. Latin America is wide open. We learn from everything, but except for Spain, European tv seems unaware of us and the possibilities."

Marzagaa's background includes

Marzagao's background includes



Augusta Marzagao

music journalism and criticism in his music Journalism and criticism in his native Brazil, political experience (a spell as Brazilian Presidential secretary), involvement in the thriving Brazilian coffee trade which brought him to Milan for four years, and then a period as Secretary for Tourism back in Brazil.

Returning to world of music, he organised the famous annual Rio de Janeiro carnival, staged an international song festival in the same city, plus a world piano

Boney M goes to Zion

TEL-AVIV: Boney M, currently scoring internationally with Rivers Of Babylon, appeared with Baccara, last year's Eurovision Song Contest winner Marie Myriam and Afric Simone at a festival staged here to mark Israel's 30th anniversary of independence. The event was independence. The event was compered by Paul Michael Glaser of Starsky and Hutch fame.

In Jerusalem an open-air concert was held to celebrate the anniversary

below the western wall of the Old City. It featured the Sirael Phil-

harmonic Orchestra conducted by Zubin Mehta and well-known objection with a first well-allowed classical soloists such as Isaac Perlman, Isaac Stern, Jean-Pierre Rampal, Leontyne Price and Mstislav Rostropovich, and took place before an audience of 15,000 and millions of tv viewers watching

I imes are a-changin'...

JUST to keep up with the rumour mill: **Bob Dylan** is supposed to have lost an uncool two million dollars on his film, Renaldo and Clara, which, suffice to say, did not do well at the ticket counters . . . No, ABC ticket counters . . . No, ABC Records here is certainly not being sold, despite the fact that, as previously reported, the whole rack jobbing business was sold and Steely

jobbing business was sold and Steely Dan, one of their successful acts, has left for Warner Bros. Still, it's not so, says ABC president Elton Rule, although they have had offers...

BMI, the collection agency, sent out a memo to their licensees a couple of months ago basically forbidding Elvis Presley impersonators from performing more than three consecutive Elvisassociated songs in live vocal performance. The Elvis impersonators carried on regardless. But just before Alan (a kind of pioneer in the clone field) was to open in Los Angeles with his bigger and better Elvis Forever show, a local law firm said that they thought local law firm said that they thought his performance infringed on the rights of their (un-named) clients who nonetheless controlled a lot of Elvis-associated songs. Alan's Elvis-associated songs. Alan's manager, Chet Actis, said that this legal threat also affected the 600 or so other Elvis impersonators in the United States and that Alan's show United States and that Alan's show would go on as must the entire Elvistribute industry. It did. Nothing happened, although two sets of lawyers are meeting to decide what to do. It may be a storm in a teacup, but with Elvis such big business right now, somebody will take steps soon to preserve the property rights.

Arista Records, that is to say.

Arista Records, that is to say, Clive Davis, revealed a 34.5 percent profit for the last quarter, to 985,000 dollars, on 85 percent higher sales of

LA NOTES

from LITA

ELISCU IN LOS ANGELES

20.7 million dollars. Hooray for Barry Manilow... Local promoter David Forrest and his Fun Productions are in the middle of a reditors meeting, lest you think that being a rock promoter in Los Angeles is a licence to print your own money . Mick Jagger, according to his publicist has been according to his publicist has been reading more film scripts involving one rock-type person only in the last four months. This statement is offered to those who are wondering if this will be the last Rolling Stones tour. The same publicist, Paul Wasserman, says that Jagger is not interested in portraying on screen anything to do with rock music or anything like the person Jagger portrayed in the film Performance. Industry sources (a wonderful Industry sources (a wonderful phrase used by publicists to float a rumour out here) state that only Diana Ross, Barbra Streisand and Kris Kristofferson have crossed over from singing to real strength as acting-type persons. Can Jagger make the jump?

championship and a classical ballet

Although living in Mexico City for the time being to fulfil his international role with Mexican ty, Marzagao is planning another Rio de Janeiro song festival, for which Brazil's own entry will be decided by a national competition with five songs from each Brazilian state and national final to produce the

a national final to produce the Brazilian entrant.

He fully subscribes to the internationality of music, and sees it as a fertile prospect for co-operation between the tv services of the Old and New Worlds.

"I believe that popular music is a project of language particularly approaches."

universal language, particularly between the world's youth," declared Marzagao. "They declared Marzagao. "They communicate through music. We're living now in a world of communication, and the more countries can be brought near to each other, the more they will understand each other."

He disclosed that the older generations of the Latin American public like sentimental music but

public like sentimental music, but the young people accept everything easily, and have a preference towards North American and British

pop music.
Marzagao acknowledges that language is a problem where collaboration between European and South American tv is concerned, and drama and documentary programmes would need to be dubbed into Spanish or, in the case of Brazil, Portuguese. He does not of Brazil, Portuguese. He does not consider this a major or insurmountable problem, however, and earnestly hopes that European tv organisations and companies will soon respond to the interest and opportunities awaiting them throughout Latin America.

He defines his own musical taste

very succinctly.
"I like anything that is good."

Look East, young man

PRAGUE: Tom Dalby, general manager of Swedish Fox Productions from St. Charles, Illinois, visiting here for business talks, said: "There is tremendous growth potential in the Eastern European territories. Those who ignore it are missing out. "Imprepared to do my best to make that potential known to the West."

He makes the Eastern bloc countries a big part of his annual tour.

Representatives of the Hungarian Concert Agency showed immediate interest in Dalby's offers.

Painter crosses the tracks

VIENNA: It is not often that a world-famous painter branches out with equal success into the world's with equal success into the world's of music and theatre, but Austrian artist Arik Brauer, a leading exponent of the Viennese school of realism, is an exception.

His first venture outside art happened in 1971 when his LP featuring him singing his own songs overtook the Beatles in the Austrian

overtook the Beatles in the Austrian chart and won him two gold awards. Now Brauer has completed Sieben Auf Einen Streich (Seven At A Stroke), a musical based on an old German fairy story about the adventures of a young tailor.

He has written the book,

He has written the book, composed the music, painted the scenery and done the sleeve design of their Polydor cast LP to be released this autumn, and will play the leading role in the first performance during the forthcoming Wiener Festwochen, a well-known classically orientated festival staged classically orientated festival staged

International News every week in Music Week -Contact Nigel Hunter, Interntional Editor, Music Week, 40 Long Acre, London WC2 (01-836-1522).

RCA Germany signs Soja

HAMBURG: Rolf Soja, Hamburgbased arranger, songwriter and producer associated with the international success on RCA of Baccara and Lesley Hamilton, has baccara and Lessey Hamilton, has been signed to a long-term exclusive contract by Hans-Georg Baum, managing director of RCA Germany.

FMI backs Sheer 'Fire' single

HAMBURG: Although Ireen Sheer finished sixth in this year's Eurovision Song Contest with "Fire", EMI is confident of the British-born singer's chances with the song in the European record

markets.
She has recorded local language versions in German, English and French, and the single is being released in Japan and Australia as well as in Italy, Spain, Portugal, Greece and the Benelux and Scandinavian countries.

Israel determined to host Eurovision '79

BENNY DUDKEVITCH

DERUSALEM: Israel is determined that the 1979 Eurovision Song Contest will be staged here, probably in this city's Binyanei Ha'ooma (National Hall).

Ha'ooma (National Hall).

As the winner of this year's April contest in Paris with A-Ba-Ni-Bi performed by Izhar Cohen and the Alpha-Beta, Israel should be responsible for staging next year's event, according to the European Broadcasting Union's rules for the contest. However, widespread misgivings have been expressed about an Israeli venue in view of the Middle East political situation and the security aspect.

"Israel will not give up her rights to be host to the Eurovision Song Contest for 1979," said Itzhak Livnie, director of the Israeli

Broadcasting Authority.
Although the Israeli ty service films and broadcasts in black and white only, Livnie promised that new equipment will be purchased before next year's contest to enable the event to be transmitted in colour. Israeli tv has transmitted once in colour hitherto — to celebrate the momentous occasion of Egyptian President Anwar Sadat's visit to Jerusalem in November last year.

Once again the two major Israeli cord companies, CBS and record companies, CBS and Litraton, collaborated to release an LP of the 1978 Eurovision Song Contest, presenting 16 songs including the Israeli winner. Israel is the only country issuing a round-up Eurovision album of this kind, which is predicted to chart here

Starship, Baez, ARS for German festival

ST GOARSHAUSEN: The German poet Heinrich Heine was the first 150 years ago to praise the Lorelei, a girl who sat on the banks of the Rhine here enchanting passing fishermen with her lovely singing. Concert promoter Werner Kuhls is dispensing a different brand of

musical enchantment annually in an open-air amphitheatre named after Lorelei. After negotiating a longterm lease with the St. Goarshausen community which owns the land, Kuhls invested 350,000 Deutschmarks to install sanitation and build access roads, dressing rooms and a special roof for the

Genesis was the first group to star

in the Lorelei amphitheatre on July 3, 1976, and the programme which Kuhls has assembled for the summer season this year includes German star Udo Juergens, the 1,000-strong Fischer Choir, Jefferson Starship, Fischer Choir, Jefferson Starship, the Atlanta Rhythm Section, Leo Kottke, a special Heinrich Heine Day with Joan Baez, Leo Ferre, German songwriters Konstantin Wecker, Reinhard Mey and Klaus Hoffmann, and the third Golden Summer Night with rock stars still to be announced.

Kuhls achieved a capacity 180,000

audience for last year's Golden Summer Night, and is confident of another sell-out this year with the co-operation of the weather.

Danish imports down, but mail-order grows

COPENHAGEN: For years the local group of International local group of International Federation of Producers of Phonograms and Videograms, has been disturbed by imported product from the US and UK of both dises and cassettes. Imports accounted for some 20 per cent of the market in 1976.

However price increases in the UK

now mean that imports from there have dropped to around 16 per cent, representing approximately \$10

representing approximately \$10 million.

But there are other areas taking a share of the market from IFPI members. Pladeringen (Bertelsmann, of Germany, and Danish publishing house Berlinske), the Scandinavian Music Club (owned by Polydor/Phonogram), Gyldendal Publishing and

Lademann Publishing records, though mail-order firms are not allowed to sell albums until six months after the first in-store release

Recently several new mail-order Recently several new mail-order companies have tried to get a share of the market, though without much success, and the weekly magazine Se and Hor has tried one-off mail-order sales of important chart records, but this activity did not affect the market. market.

Piracy is not so big a problem for IFPI in Denmark as it is in Germany or Holland, but some discotheques are offering suspect tapes for sale.

IFPI figures show there are now 600 retail outlets for records and cassettes, but 20 per cent of them account for 80 per cent total sales.





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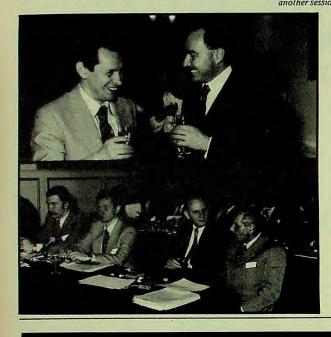
INTERNATIONAL



DR GER WILLEMSEN (BUMA/STEMRA Holland) in earnest discussion with J. Elissabide (BIEM/CISAC).

BOB MONTGOMERY (MCPS managing director) and J. Elissabide (BIEM/CISAC) face the delegates at the start of

LATIN AMERICA compares notes in this talk between S. C. Caballero (SACM Mexico) and L. Alfonso Larrain (SACVER Venezuela).



MCPS hosts Brighton meet

BRIGHTON: The 1978 meeting of the BIEM and CISAC technical committee took place recently here at the Metropole Hotel, hosted by the Mechanical Copyright Protection Society.

In attendance were 80 delegates, representing 41 societies from 29 countries including Australia, the USSR, Japan and North and South America.

The secretariats of BIEM and CISAC merged recently as an economy measure and also as a logical sequence to the increasing co-

WAITING FOR the start of another session are Eugene Alexandrov (VAAP Russia), A. Zabazlaev (VAAP Russia), G. Toth (Artissus Hungary) and A. Benard (Artissus Hungary), and pictures above is that well-known sharing of a joke between A. Zabazlaev (VAAP Russia) and U. Uchtenhagen (SUISA/MECHANLIZENZ).

operation over recent years between the two organisations in order to rationalise and standardise the exchange of information between the various societies affiliated to the two international bodies.

At the Brighton meeting, the working group discussions were mainly concerned with the basic formats of royalty distribution for inclusion on computer magnetic tapes and the establishment of a basic international index of titles of musical work.

musical work.

Other discussions and reports centred on subjects such as the control of mechanical rights in the UK, treatment of musical arrangements, an international 'Dramatic Works'' index card, the updating of the international glossary of basic terms in general use in the copyright field, and exchanges of experience concerning developments in computerisation projects.



PETER SIMPSON (MCPS international relations executive and technical conference organiser) with Helmut Guttenberg (BMI).

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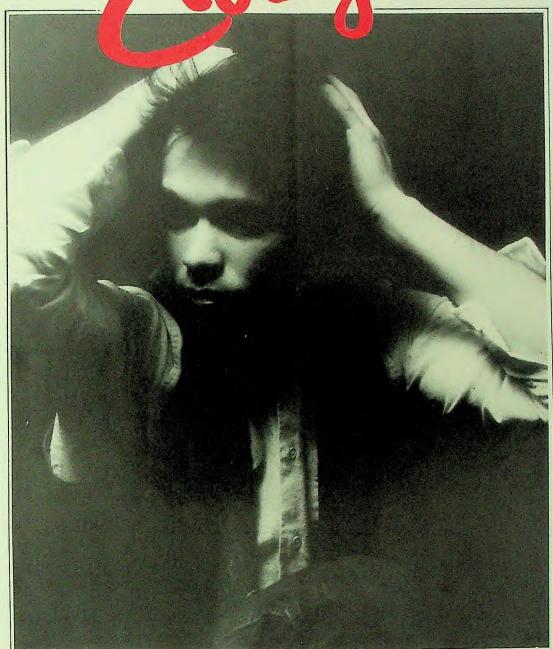
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7th Dewsbury-Mr Pickwick

8th Birmingham-Barbarella's

9th Newport (Salop)-Village

10th Nottingham-Sandpiper

11th London-Lyceum

15th Leicester-University

16th Burton-76 Club

17th W. Runton-Pavillion

18th Chelmsford-Chancellor Hall

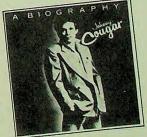
19th Doncaster-Outlook Club

20th Sheffield-Limits Club

23rd Manchester-New Century Hall

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BROADCASTING

BBC to ask for licence increase

Michael Swann, has stated that the corporation will be approaching the Government soon with a request for

Government soon with a request for the licence free to be increased.

During a speech in Leeds he said that the current licence revenue would mean that the BBC would still be stretched to the limits of its £30 million borrowing powers; though could remain afloat into 1979. He expects the Corporation to be in the zed by July red by July

The financial situation, if not the programme content, has been helped by a number of forced economies

in the rate of inflation and an increase in the switch from black and white to colour television sets by the public as factors which have slowed the drain on the BBC resources

Last summer the licence fee was increased to £9 for black and white and £21 for colour, an increase that was to last for only one year. It seems certain that Sir Michael will be pressing for a substantial addition to the licence revenue to allow more scope for long term development



MANX RADIO is boasting the MANX RADIO is boasting the first radio breakfast show in Britain to be hosted by a girl. Susie Richardson, 26, (pictured left), went on the air at 7am on Friday May 26 and will fill the 7am to 9am slot five days a week. Up to now her record shows have been in the middle of the day. She takes over from Alan Jackson who, after five years of early mornings is moving to a mid-morning phone-in programme.

DAVID DALTON is Music Week's New Broadcasting Editor Contact him now on 01-836 1522

Capital's **Hall of Fame**

CAPITAL RADIO has set itself the mammoth task of compiling a list of the best loved records of the list of the best love treches of the last twenty five years. Viewers are being invited to participate in a poll to form a "Capital Hall of Fame" of sounds from the birth of rock and roll up to the present day.

The potential records are being ayed on Roger Scott's Three played on Roger Scott's O'Clock Thrill programme.

Pirates scupper colleges

PIRATE STATION Radio Caroline is being blamed for the poor reception from college radio stations up and down the country. Seven of the thirteen, each paying a licence fee of £260, broadcast on 962kHz on the medium wave, the same frequency on which Caroline transmits its music from the North

The National Association Student Broadcasting has tried protesting to the pirate station at its

protesting to the pirate station at its address in this country and in Spain but as it transmits from beyond territorial waters, there is no legal action which can be taken.

At the moment Caroline's transmissions are effectively jamming the music, news and features put out by the college stations at Bath, Exeter, Hatfield, Warwick, Loughborough, Sussex, and the University of Wales.



KATE BUSH is seen here presenting Capital Radio with a gold disc to mark 500,000 copies of her single Wuthering Heights sold in the UK. The reason for her handing over the award is that it was being played on Tony Myatt's Late Show three months before it was scheduled for release. With Kate Bush are Aidan Day (left), director of programmes at Capital, Tony Myatt (right, with the award) and Myatt's producer Eddie Pumer.



RITA COOLIDGE and Kris Kristofferson visited Radio One during their recent trip to Britain for a concert at the Albert Hall, and recorded an hour-long special for the station. They are seen here with Radio One presenter Tom

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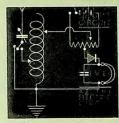
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ALTHEA AND DONNA Puppy Dog Song FLS107 A damn snappy follow up to the exciting new model someone else launched not too long ago. Out this week and very sporty.



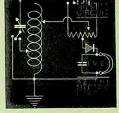
YELLOW DOG Beware Of The Dog V2104 At last, the brand new Yellow Dog album that features 'Wait Until Midnight' and their Top Ten smash 'One More Night'. Comes in a



very smart paint job. Stock it now. It's out on June 16th.



TWO TIMERS Now That I've Lost My Baby/ Fast and Furious VS216 A loving pastiche of 50's rock'n'roll coupled with new wave verve, underpinned by a feeling for melody associated more often with Borodin than Bowie. Coming soon.



SHORT CIRCUIT Live At The Electric Circus VCL5003
The closure of Manchester's famous Electric

Circus club was celebrated by The Fall, The Buzzcocks, The Drones, Steel Pulse, Joy Division and John Cooper Clarke. And this dynamic little 10 inch has got the lot. Your customers will want from June 2nd.



YELLOW DOG Wait Until Midnight VS217 Latest model in the exciting new Yellow Dog range we introduced in January. Built in safety features include high chart potential and dual circuit fun valve. Out June 9th.



MAGAZINE Real Life V2100

Real Life. The debut album from Howard Devoto's Magazine. Backed by an ad campaign that's bigger than British Leyland and a national tour beginning at the end of June. Stock it. Out June 9th.

'Virgin Records' records make other companies products look medieval.



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CLASSICALI

by KENNEDY BROWN

KENNEDY BROWN has been writing about records since 1951 with a column in the Daily Mirror and later in the Daily Herald, and has since contributed to such magazines as Lilliput, Honey, Men Only, Fabulous 208, She and the New Yorker.

Galway titles in pop chart

JAMES GALWAY, now fully recovered from his recent accident and who seems to be popping up all over the place (he was recently seen on BBC TV's documentary on Herbert von Karajan), now has a pop hit. A long-time admirer of John Denver's music he recorded Annie's Song (RCA RB 5085), which charted at 51 last week.

His recording of The Magic Flute (RCA RRL 15131) also entered the Top 60 last week. Scheduled for release soon is a new version of Mozart's Flute and Harp Concerto in which, two years after

version of Mozart's Flute and Harp Concerto in which, two years after their last appearance together, he is joined by Marissa Roblis with the London Symphony Orchestra conducted by Eduardo Mato.

Good response to DG Privilege offer

campaign, launched last month on the Deutsche Grammophon label, the Deutsche Grammophon labet, has been an outstanding success, says the company. Particularly gratifying has been the response to the special offer (on 2721 184) of the Tchaikovsky Symphonies 4, 5 and 6 by the Leningrad Philharmonic conducted by Mavrinsky for £2.59 instead of the regular £5.18 (double album)

album). Within four weeks the album has sold more than 9,000 units and is high in the pre-chart *pop* album best-selling lot. The company attributes the success of the campaign to press advertising,

particularly a half page in selected editions of the *Radio Times*.

Dealers were offered favourable discounts on the whole Privilege earalogue and the campaign was supported by 2,000 double-crown posters featuring the 2 for the price of 1 special offer and a selection of Privilege new releases, plus 55,000 leaflets in full colour, featuring the complete Privilege catalogue. 40,000 were distributed through retailers and directly to those who sent in the and directly to those who sent in the coupon which was featured in all media advertising. 15,000 leaflets were enclosed in the Tchaikovsky special offer double-album.

Andre Watts touring UK

ANDRÉ WATTS the 31-year-old concert pianist currently touring Britain and Ireland, will give a recital at the Queen Elizabeth Hall, rectial at the Queen Etizabeth Hall, London, on June 15th. Other concerts scheduled for June include Cardiff, Glasgow, Edinburgh, Bournemouth and Manchester, and he will return to London on June 20th to play Brahm's Piano Concerto No. 2 with the London Symphony Orchestra under André Branin at the Poyte Erectival Hall Previn at the Royal Festival Hall.
Watts is currently contracted to the CBS label and there is bound to be a demand for his George Gershwin album, on 76508.



VICTORIA DE Los Angeles, was in London recently to sign copies of her records at Henry Stave's, Great Marlborough Street. The promotion was handled jointly by EMI Records Classical Division and Henry Stave and Co Ltd. At the store were, left to right: Lesley Peyton, Mike Gardener, John Pattrick, all of EMI Records, Victoria de Los Angeles, and Harold Moores, Managing Director of Henry Stave & Co., together with Geoff Betts, Mike Letchford and Laurel Brand, also of EMI Records (see story below).

More classic opera re-issues from EMI

EMI'S PROGRAMME of complete EMI'S PROGRAMME of complete opera re-issues continues unabated (recent sets featuring the late Maria Callas have been particularly successful, with a high demand for Gellim's Norma SLS 5115) and Verdi's Aida (SLS 5108) with the Opera and Chorus of La Scala, Milan, conducted by Tulbio Serafin).

Next month comes another

Next month comes another classic: a three-record set with libretto of Massenet's *Manon* with the incomparable Victoria de Los Angeles in the title role (SLS 5119), retailing at £8.95. She is partnered

by Henri Legay and the other singlets include Michael Dens and Jean Borthayre. With the chorus and orchestra of the Theatre National de l'Opéra Comique conducted by Pierre Monteux, EMI claims that this will probably become the most sought-after recording of the opera.

CLASSICAL NEWS REGULARLY IN MUSIC WEEK

Jubilee Horowitz

Rachmaninov: Golden Jubilee Concert Piano Concerto No. 3 in D Minor; Vladimir Horowitz with New York Philharmonic/Ormandy. Producer: John Pfeiffer, (RCA RL 12633). Just over 50 years ago the legendary virtuoso pianist Vladimir Horowitz made his American debut at New York's Carnegie Hall and in January this year, making one of his rare solo appearances, he celebrated the occasion by playing the same piece, Rachmaninov's romantic, bravura Piano Concerto with the New York Philharmonic Orchestra under the veteran Eugene Ormandy. under the veteran Eugene Ormandy. Fortunately, the evening was captured on record and Horowitz is, at 73, still the most exciting and brilliant pianist in the world. Playing with a full rich tone, he starts off quietly with the simple, folkish melody that opens the concerto, before pouring out cascades of notes in the fast-chord densely in the fast-chord, densely complicated parts. The whole performance sounds marvellously spontaneous and it is certainly breathtaking in its technique. The

octaves sizzle and the chords are attacked with the utmost precision. When Horowitz first revealed his formidable fingerwork at Carnegie Hall in 1928 it electrified the audience and his magic does the same thing 50 years later.

Tchaikovsky: Symphony No. 5; Philharmonic Orchestra/Ashken-azy. Producer: Richard Beswick, (Decca SXL 6884).

Techaikovsky: Symphony No. 3 Romeo and Juliet Fantasy Overture: Philharmonic Orchestra/Muti. Producer: John Mordler (HMV ASD 3448).

ASD 3448). Vladimir Ashkenazy, apart from being a remarkable pianist, is a superb conductor, especially of Tchaikovsky music, as you can hear in this impassioned performance of the ever-popular Fifth Symphony. Ashkenazy brings out the sparkling colours of the piece, one of the most thrilling versions I ve ever heard and the sound quality is outstandingly clear and vivid, another triumph for the Decca recording engineers.



Another masterly conducting of Tchaikovsky music is by Ricardo Muti with the same orchestra in a vivid interpretation of the Third Symphony, containing a marvellously spirited Russian peasant dance, the source of Tchaikovsky's inspiration.

Beethoven: Fifth Symphony; Fidelio Overture Op. 72b; London Symphony Orchestra/Jochum. Producer: Christopher Bishop, (HMV ASD 3484). Yet another version of Beethoven's masterpiece, but this new recording by the LSO, under Eugene Jochum is a standout that compares more than favourably under Eugene Jochum is a standout that compares more than favourably with those of the best already available, including Von Karajan's. An electrifying and intense first movement, a tender and delicate second and a stunning finale are among those that add up to a performance conducted with great authority, insight and artistry. Fidelio Overture Op. 72b, one of the four that Beethoven composed for four that Beethoven composed for his only opera, is an excellent fill-up.

In brief.

Bela Bartok composed his Violin
Concerto No. 2 in 1937 for the
Hungarian violinist Zoltan Szekely and it incorporates a lot of his feeling for Hungarian folk music. Now Kyung-Wha Chung, supported by a passionate and fiery accompaniement by the London accompaniement by the London Philharmonic Orchestra under Sir George Solti (but striking a happy balance between romanticism and sheer virtuosity), displays her phenominal technique in a new version (Decea SXL 6802) and her playing combines a feeling of youthful urgency with warmth and sensitivity.

Jones Ensemble to add ten Argo discs

ARGO AND The Philip Jones Brass Ensemble announce the recent signing of a new three-year exclusive contract during which time it is planned to add a further 10 albums planned to add a further 10 albums to their already extensive catalogue. Next month (June) sees the release of one of the Ensemble's most ambitious recordings to date, in what is described as "a stunning new arrangement" for brass and percussion by Elgar Howarth, the distinguished strument polyage. distinguished trumpet player, composer, conductor, and former member of the PJBE, of Mussorgsky's *Pictures At An Exhibition* (ZRG 885).

Mussorgsky's piano score, and his arrangement is in many-ways closers to the atmosphere of the original than is Ravel's well-known than is Ravel orchestral version.

The scoring is for piccolo trumpet, four trumpets, flugelhorn, four horns, three trombones, three tubas, and a wide range of percussion. The recording was made in the Kingsway Hall, produced by Chris Hazell and engineered by Stan Goodall and Andrew Pinder and the work will be performed "live" at the Queen Elizabeth Hall this autumn.



SHOWN SIGNING the Argo contract are Chris Hazell, producer, Philip Jones and Harley Usill, Managing Director of Argo.



MEZZO SOPRANO Dame Janet Baker, one of the brightest stars in the EMI MEZZO SOPKANO Dame Janet Baker, one of the brightest stats in the Event firmament, signed copies of her HMV recordings at Guy Norris, Neal Street, London, recently. The session was arranged by EMI Records to celebrate the first anniversary of the Neal Street shop. With Dame Janet are, (left) Michael Patton, Manager of Guy Norris and John Pattrick, General Manager EMI Records Classical Division.

TWO GREAT POWERS COME TO GETHER...



CAPITOL RECORDS AND EMI ARE PROUD TO ANNOUNCE THE LAUNCH OF A NEW LABEL EMI AMERICA WITH THE RELEASE OF THEIR FIRST SINGLE BLUER THAN BLUE' BY MICHAEL JOHNSON AMI 501



TALENTSCENEI

Marks sheds tears after banana single

A RECORD first released ten years ago and discovered in an old junk shop by a mobile disco dj has ago and discovered in an old junk shop by a mobile disco dj has resulted in one of the surprise hits of the year. Guy Mark's Loving You Has Made Me Bananas on ABC. Following reaction to the record when played by dj Iain Stewart at discotheques in the Surrey area, the record company began to get demands for the song to be re-issued and it has now become one of the novelty discs of the year.

Marks has been a professional entertainer in the United States for almost two decades, playing support

entertainer in the United States for almost two decades, playing support to such names as Frank Sinatra, Perry Como, Peggy Lee and Lucille Ball. He is primarily known as a comedian — he describes his act as a blend of impressions and satire — and apart from playing the Las Vegas clubs, he has also done three television series and dozens of TV guest spots. Until now he has not been known to the British public, although he did a Tom Jones Show in 1971.

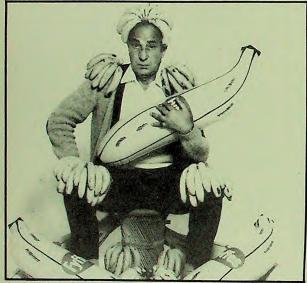
Marks wrote Loving You Is Making Me Bananas in 1959. "Nobody wanted to know about it at that time," he says. "They said that it was strictly a visual song, so for years I just included it in may stage act because it always went down well with audiences. They always went away humming the song, and I thought that if the public could remember a number like that

then it must be worth recording. Eventually I managed to persuade a record producer Peter De Angelis to let me make a record of it and it was released by ABC in 1968."

The song was an American and Australian hit, but never took off in the UK the first time around. Amazingly, Marks never recorded a follow-up single although he did make an album of popular tunes from the Thirties from the Thirties.

Marks did not realise that Loving You Is Making Me Bananas was a hit in Britain ten years after its original release, until he was told that a Ray Stills in London was trying to contact him. "To be honest, I thought that it was Frank Sinatra playing a prank because that is the kind of thing he does, but then I received another message and was is the kind of thing he does, but then I received another message and was given a telephone number in London to call. When I rang, it was Anchor Records and when I said who I was, the voice at the other end said: "We've been trying to find you for days. Did you know that your record was a hit here?" My reaction was, "What record?"

Marks is delighted, but philosophical, about the new success of Bananas. Now he is busy preparing a song for his follow-up record which will have taken ten years to be released. The title? I've Got Lifeguards In My Kitchen From The Tears I Shed Over You.



Guy Marks: surprise hit ten years after recording.



John Paul Young

Young gives Ariola its third UK hit

THE AUSTRALIAN talent invasion continues with John Paul Young, one of that territory's most popular pop singers, currently climbing the charts with Love Is In The Air — and the indications are that it could be the summer hit of 1028. The reserved is also one of the that it could be the summer nit of 1978. The record is also one of the trilogy of hits that are helping to establish Ariola Records in the UK marketplace, the others being of course Coco with Bad Old Days, and Child with the Searchers' old song, When You Walk In The Room.

Young started his singing career in Australia ten years ago — at that time he lived in a suburb of Sydney called, appropriately, Liverpool. In 1972 he started his recording career with a song called Pasadena, and

by CHRIS WHITE

that also marked the start of his successful relationship with the George Young and Harry Vanda songwriting/production partnership which has lasted until the present day. He recalls: "They offered me \$500 or a recording contract but for the next couple of years after that I never really did anything. It wasn't until 1975 that I had my first big hir single with Yesterday's Hero."
Since then Young has had hits with eight singles including Love Game, I Hate The Music and Keep On Smiling. He has had three albums released in Australia and one "greatest hits" compilation.

albums released in Australia and one "greatest hits" compilation.

Though Young was following in the footsteps of Frank Ifield and the Bee Gees in the sense that many people think of him as Australian, he was born in Great Britain. His family lived in Glasgow until deciding to emigrate to Australia. When he visited the UK earlier this year, to promote Love Is In The Air. year, to promote Love Is In The Air, it was the first time that he had been

back to his homeland for 16 years.

Love Is In The Air is rapidly becoming an European hit, but it was only released in Australia three weeks ago. The record is already number three in Germany and number four in Sweden, while also in the Belgium and Holland charts.
As yet, the disc hasn't been issued in the US because Young and his manager Wayne De Grudy are currently looking for a recording

Zager makes the true chart connection

Zager may be relatively new to British record buyers, (he has a hit single Let's All Chant), he is no stranger to the US recording scene. Back in his native country he served for four years as co-leader of the rock band Ten wheel Drive, and wrote and arranged that outfit's two major hits, Morning Much Better and Eye To The Needle.

After four chart albums and several US tours the band broke up and so Zager formed Love Child's Afro Cuban Blues Band which made two albums. About 12 months ago Zager may be relatively new to

Afro Cuban Blues Band which made two albums. About 12 months ago however he decided to get together about 25 of New York's top session players, and the result was Let's All Chant, the Michael Zager Band's first hit for Private Stock, and a huge hit in the US.

huge hit in the US.

Now Zager plans to record his next album in London, employing British musicians. A likely starting date is October. He says, however: "Despite this success in my own right with Let's All Dance, I don't plan to go overboard with a recording career for myself. I still have a lot of production and arranging work to do for other artists and I don't intend to neelect artists and I don't intend to neglect them."

Zager became involved with record production, writing and arranging after years of touring with Ten wheel Drive. Since then he has produced numerous artists including Fontella Bass, Andrea True Connection (he produced the recent Buddah hit, What's Your Name What's Your Number) and Cissie Houston, whose first Private Stock album was issued several months album was issued several months ago. In addition he has done musical arrangements for Carl Douglas; following his return to the US from his British promotional tour, Zager will start work on Cissie Houston's second LP.

Zager now has his own production arrangement of the convention of the contraction of the contract

Zager now nas nis own production company with Jerry Love which also embraces a publishing arm called Sumac. "We employ about 14 staff writers and our idea is to find new songwriting talent and then give it the opportunities to mature." he adds



ROCKET MD David Croker and a&r chief Lem Lubin are pictured with new signings Judie Tzuke and John Joliffe. The two artists work separately, though they initially visited Rocket within half an hour of each other. signings Judie 1 zuke and John Johjje. The two artists work separately, mough they initially visited Rocket within half an hour of each other, Judie's first Rocket single, For You, is released June 9. Joliffe's debut single, What A Lovely Day, is released June 23. Pictured left to right: David Croker, Lem Lubin, Judie Tzuke, Kaplan Kaye — Joliffe's manager and John Joliffe.

Laying the foundations of successful management

WITH A total of 17 chart albums out of 18 recorded by its artists, Arnakata Management can probably lay claim to being one of the most successful companies around. Started by Michael Dolan and Jim Dawson some seven years ago, initially to manage The Strawbs and the Foundations, the last three years in particular have seen a steady rate of expansion. Now Arnakata of expansion. Now Arnakata embraces not just management, but also recording, publishing and

also recording, publishing and production.

Among the names under the company umbrella are The Strawbs, Be Bop Deluxe, Judas Priest, Hudson Ford, Canadian guitarist Pat Travers, and producer Chris Bond, who has worked with RCA's Hall and Oates.

Prior to starting Arnakata, both Dolan and Dawson had worked in management and agency before, Dolan came down from his native Birmingham, where he had worked in local concert promotion, to become involved in full-time

management. Dawson was with Capable Management, which handled the Walker Brothers among

Other acts.

Dolan says: "It is only in the last three years that the company has started to grow. Until then our main acts were The Strawbs and Hudson Ford, but we decided that instead of Ford, but we decided that instead of just being involved in personal management, it would be more sensible to start a management company. The idea was to bring in people who were specialised in different areas of the business, and let them lend that experience towards expanding the careers of the artists and bands that we wanted to manage." manage

manage."

Arnakata now has its own publishing company which is based at the main headquarters in Seymour Place, London W1, but which runs on autonomous lines. Heading that division is Lloyd Beiny whose previous experience included music business advertising, and he was marketing manager of B&C

Records. In addition, Arnakta has a New York office run by David Hemmings (previously with Worldwide Arrists and personal manager of Black Sabbath and Gentle Giant) and Debbie Shemesh who, when she first arrived in Britain four years ago from the US, worked with Arnakata as Dolan's

Britain four years ago from the US, worked with Arnakata as Dolan's assistant. Completing the line-up is financial controller Martin Dolan who was formerly an accountant.

Michael Dolan adds: "Rather than have just one manager doing everything, it is better to let several people who are all specialised in their fields help an artist or band's career. There are obviously so many scareer. There are obviously so many aspects of any career in the pop business, from contract negotiations to decisions about artwork, the presentation of artists, and working out stage shows. If any one of us know a particular market, then we can apply out expertise to that."

The decision for Arnakata to open a New York office was made because of the volume of business

done by the company's artists in the US. "They all tour the States, in fact US. "They all tour the States, in fact the Strawbs spend more time there than they do in Britain, and Be Bop Deluxe is a big concert attraction there," Dolan says. "In addition Pat Travers is living in Miami now so it helps to have an Arnakata base over there. Previously we used to use our American attorney's offices. our American attorney's offices but as our business became more concentrated on the US it became more essential to have our own identity."

Dolan is anxious for Arnakata to take on a couple of new acts — the last signing was Judas Priest two years ago — although he emphasises years ago — antiough the entiphasises that it is not an easy task finding talent that can fit into the company's roster. "On our part it is a commitment to stay with them for several years, on the other hand they have to possess staying power and we must feel that they can be successful. It is important for Arnakata not to take on 'flyers'. We have a very table and have a very tight artists roster and all

those acts that we look after have had success on different levels, so it is important to maintain that ratio

He adds: "Our development is on He adds: "Our development is on the lines of the development of our artists. I would like to see the publishing company expand and we'd like to manage more producers like Chris Bond. On an international level, I don't think that it is important for us to open level, I don't think that it is important for us to open management offices in other territories as the volume of business just doesn't justify that, although Europe, Australia and Japan are important markets for us."

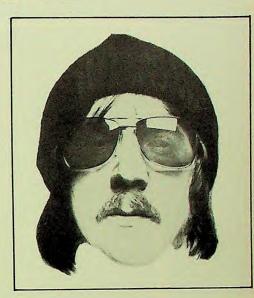
Dolan also says: "Out of 18 albums released by Arnakata artists. 17 have been successes since we

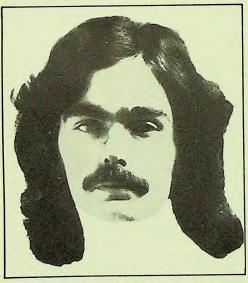
albums released by Arnakata artists, 17 have been successes since we started as a company. However we have no plans to start our own record label, and will continue to make separate deals with the various companies. We believe in letting the professionals get on with the jobs that they know well, and we will get on with ours."

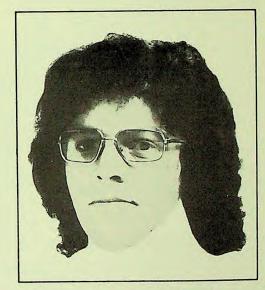
GRANDTHEFT ROCK BAND CAUGHT WITH BREAD

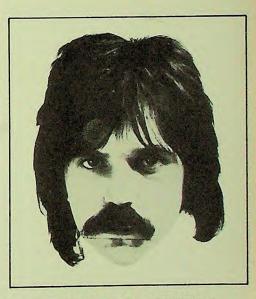












Bread's U.K. tour provides a glittering showcase for our great new band, GRAND THEFT.

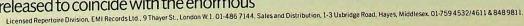
- June 2 Birmingham Odeon

 - 3 Birmingham Odeon 4 Southampton Gaumont
 - 5 Brighton Centre
- 6 Albert Hall
- 7 Albert Hall
- 9 Glasgow Apollo 10 Newcastle City Hall
- 12 Manchester Free Trade Hall
- 13 Manchester Free Trade Hall
- 14 Hammersmith Odeon

Around 30,000 record buyers will hear them. And they'll want to hear more.

Sodon't miss out. Stock up now with Grand Theft's new single, 'Love Burns' (INT 557) and their album, 'Have You Seen This Band?' (INS 3019) rush released to coincide with the enormous demand expected as a result of the tour. If you have any problems, speak to your local EMI Salesman or 'phone the EMI Distribution Centre.







TALENTSCENE

Wayne's War: set to conquer the concept album market

by CHRIS WHITE
THE NEXT two weeks will finally see the climax of a three year marathon project undertaken by Jeff Wayne, the hit producer renowned for his work with David Essex — on June 9 his musical version of H. G. Wells' novel War Of The Worlds, which has cost some £250,000 to record, is released by Of The Worlds, which has cost some £250,000 to record, is released by CBS (see MW, May 20). Composed, orchestrated, conducted and produced by Wayne, the 2LP set features such major rock names as Julie Covington, David Essex, Justin Hayward of the Moody Blues and Phil Lynott of Thin Lizzy in the line-up; among the other respected musicians who took part in the recordings were Gary Cebone, Chris. Spedding. Herbig in the recordings were Gary Osborne, Chris Spedding, Herbie Flowers and Ray Cooper, while actor Richard Burton narrated the story.

The official premiere of Wayne's War Of The Worlds was on Thursday at the London Planetarium — the playback, accompanied by a laser show, was attended by more than 500 people, including the representatives of the media, and CBS personnel from all

over the world. The album has been described as CBS' most important ambitious album project.

The inspiration for War Of The

The inspiration for War Of The Worlds came some three years ago and surprisingly not from Wayne himself, but from his father, Jerry Wayne. "He had just completed reading H. G. Wells' novel and suggested to me that it could be ideal for a musical project — at the time I was working extensively with David Essex but I was getting an itch to return to composing, which I had previously done for some 12 years. previously done for some 12 years.
Writing a War Of The Worlds
musical seemed a great idea but it
then took some six to nine months to
find out who owned the rights to the

Wells' novel was owned by several people in the UK and in the US the film rights belonged to Paramount, the film company, but strangely the author had never protected himself in the States so far as the book copyright was concerned, with the result that anyone can now use the work without needing permission. Once the legal implications had been sorted out, Wayne's step-mother Doreen Wayne, who is novelist,



JEFF WAYNE, centre, with Richard Burton and David Essex, two of the stars of the War Of The Worlds album on CBS.

worked on a synopsis of the book. The family involvement did not stop there because Wayne's wife, Jerry, helped with the sound effects!

"One of the most frustrating tasks"

was getting the artists together,"
Wayne says. "The artists all
recorded for different labels of
course, so permission had to be
obtained for them to take part in the project. Some companies said that their artists could take part, so long as their contribution was not released as a single. A couple of the characters in the musical had to be dropped simply because the artists we had asked could not obtain a temporary release from their

contract.
"Surprisingly, Richard Burton

was very accessible to the idea of was very accessible to the idea of taking part. At the time he was appearing in Equus on Broadway and co-incidentially had just finished reading War Of The Worlds when our script arrived. He jumped at the idea of playing the part of the journalist. I approached Justin Hayward, because I had always admired his work with the Moody Blues and particularly the Blue Jays album — there were two songs I had album - there were two songs I had written which seemed ideally suited to his vocal sound. Julie Covington I had known as long as David Essex, because they had both been in Godspell."

Recording sessions for the project were held in various locations

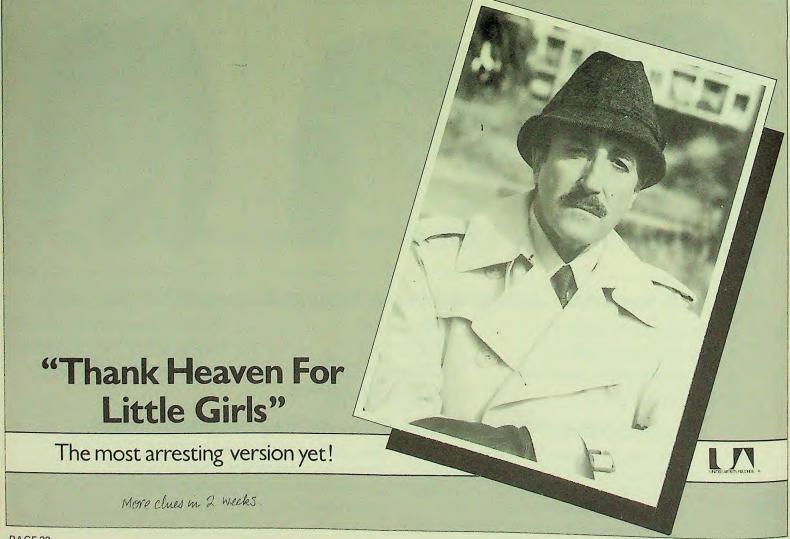
including Los Angeles, where Burton recorded his contributions, and Canada where Phil Lynott was on tour with Thin Lizzy.

CBS' involvement with Wayne's project came when he was on tour in the US with David Essex. "I saw Dick Asher in the US and he said that CBS was interested in backing me, and asked what kind of a deal would I like. At that point I had nor really started work on the musical, so his offer came as quite a surprise—after all, he had no idea what the end result was going to be. However CBS have been very good throughout, and offered every support. Although I put up a lot of my own money, they have given me financial backing, and April Music, which handles the publishing, have also helped a lot."

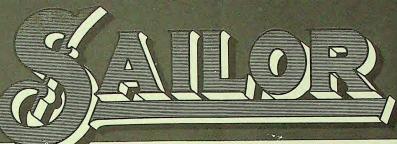
One of the unusual aspects of the album is that some of the recordings were made in 48-track. The total playing time of the two LPs is more than 90 minutes. "I don't think that the punk fans will enjoy it but we are aiming for a wide market," Wayne adds. "The music, I think, ranges from aggression to warmth. In addition, the two records have been given excellent packaging including a booklet which features special illustrations."

Wayne considers that the set includes at least four potential

wayne considers that the set includes at least four potential singles. "The songs still stand up on their own merits, even when taken out of the context of the story. In fact one of the problems of writing a musical like this is finding a subject. that can stand the test of time. I know that at the moment there are several other similar musical albums around, but I don't think that there is a risk of the market being over-saturated. In the end it is all down to what is in the groups and if The what is in the grooves, and if The War Of The Worlds appeals musically, then it will find its audience," he adds. (see album review, page 46).



SAILOR RUN AWAY IN A NEW DIRECTION





NEW SINGLE 'RUNAY'

Sailor make a brilliant departure from their well-established style with this sure-fire hit single 'Runaway.'

with this sure-fire hit single 'Runaway.'

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Sailor 'Runaway' On Epic Records



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PUBLISHING

Famous Chappell signs up Philadelphia trio

FAMOUS CHAPPELL has acquired exclusive worldwide subpublishing rights, excluding North America, to all the recent repertoire produced by the well-known Philadelphia production team Baker-Harris-Young.

The agreement has been concluded after extensive negotiations, and involves various catalogue such as Six Strings Music and Golden Fleece Music and acts like the Trammps, The Temptations, Dells and Gloria Gaynor. Famous had previously sub-published the songs from the Trammps' Disco Inferno album, the title track of Inferno album, the title track of

Chappell's radio first with Everett

IN HIS fourth commercial for Chappell this year, Kenny Everett chappen dusy yar, Kening Section (apital Radio for the Chappell Music Centre and publishing division in his usual zany style.

Chappell states that this is the

Chappell states that this is the first time a radio commercial has been devoted to promoting sheet music sales. It contained a special offer for the month of May whereby anyone actively interested in music could obtain £4 worth of sheet music free with every £15 spent on sheet music, folios and surice beet. The company reports spent on sneet music, notos and music books. The company reports healthy printed music sales as present, with particular emphasis on tutors and the Saturday Night Fever folio.

Fever.

Famous general manager Ivan Chandler told *Music Week* that the Pratt and McClain recording on Warner Reprise of the Happy Days theme song is currently getting action on the continuing success of the tv series starring Henry Winkler as the Fonz. It was originally released in November 1976, and has already sold over 100,000 copies prior to its forthcoming repackaging in a colour bag.

There is some spin-off impetus through current publicity concerning

There is some spin-off impetus through current publicity concerning Winkler's starring role in the Universal movie Heroes, and the Warwick LP Fonzie Favourites which charted. Winkler is also the star of the forthcoming movie The One And Only which will be premiered here on July 22, and its soundtrack music is published by soundtrack music is published by Famous Chappell through its link with Paramount Pictures.

with Paramount Pictures.

The same link brought to movie soundtracks to Famous for the Moneychangers composed by Henry Mancini and Dominic Frontiere's music for Washington — Behind Closed Doors. Famous also publishes British-born Howard Blake's score for The Duellists, which took the first prize for feature films at the Cannes Film Festival last year, and the theme song Don't Ask To Stay Until Tomorrow recorded by Marlena Shaw on CBS for the film starring Diane Keaton called Looking For Mr. Goodbar.

Famous has copyrights in the new

Famous has copyrights in the new

movie Grease scheduled for autumn release here. It includes their joint single You're The One That I Want on RSO, Hopelessly Devoted To You by Olivia on EMI, and Travolta's Sandy on Polydor. Another autumn film with Famous material featured will be American Hot Wax, the story of pioneer American rock 'n' roll disc jockey Alan Freed. Alan Freed.

Famous has the publishing of the new EMI International band signing Grand Theft, which is produced by Roger Glover and managed by Seabreeze, the company in which Andrew Tribe and John Coletta are partners. A single Love Burns was rush released last Friday and an LP is out this week to coincide with Grand Theft's UK tour with Bread, which takes the road on June 2

BELGIAN PUBLISHER Hans Kusters (renowned as the Midem streaker) presented a gold disc to ATV Music for Belgian sales of Mull Of Kintyre by Wings recently. Kusters (centre) is flanked from the left by Carl Bolger (Nada Music, Holland), Theun de Winter (songwriter signed to Kusters Music), Barbara Zamoyska, secretary to ATV Music international manager Tim Davies, who is on the right Davies, who is on the right.

PUBLISHING EVERY WEEK IN MUSIC WEEK — CONTACT NIGEL HUNTER NOW ON 01-

MPA's Dyer available for consultations

THE MPA reminds its members that the association's president, Jonson Dyer, is available for consultation every Wednesday afternoon at the MPA offices in

atternoon at the MPA offices in Mortimer Street.

Arrangements for the next Tin Alley Ball are proceeding satisfactorily, with some interesting and lavish prizes being donated for the star tombola. The MPA is

hoping to feature some big American names in the cabaret who will be touring in the UK at the time of the Ball, which will be held at the London Hilton on September 26.

Tickets are available at £20 each excluding VAT or, in the case of bookings for tables over 19, at £19.98 each including VAT.

White in US

EMI MUSIC managing director Ron White is in America for two weeks, visiting publishing companies associated with EMI Music in Nashville, New York and Los

International repertoire ordinator Ellis Rich has been seeking third-party product in Germany and Holland, and is also visiting the Francis, Day & Hunter, Trident and Anagon music companies in Amsterdam and Hamburg.

Arista signs Gary Benson worldwide

GARY BENSON has been signed to Arista in the States for a worldwide recording deal, and will start work on his first product under the agreement in Los Angeles in July.

Benson, who has a joint publishing venture called Forever Music formed last year with the Noel Gay Organisation, co-wrote most of the tracks on Allan Clarke's

most of the tracks on Allan Clarke's current single Shadow In The Street,

all published through Forever Music.

He is also author with Dave Mindel of the John Travolta single Whenever I'm Away Fcom You, which was a hit in America last year and which has been issued here by Polydor in the wake of Travolta's outstanding success in Saturday Night Fever

Benson has scored a disco hit across the Atlantic with his composition Something's Up recorded by Wayne St John and the THP Orchestra for Salsoul which is being released here on Creole.

He has also co-written seven songs with Dave Lambert of the Strawbs for Lambert's solo LP which he is recording for Polydor in Los Angeles.

Handle ties up Strapps

HANDLE MUSIC general manager Cathi Gibson has concluded a series of deals with members of EMI band Strapps, who have a single and an album scheduled for summer

agreements comprise exclusive contract with keyboard

player Noel Scott; the rights to drummer Mick Underwood's album material and arrangements with bassist Joe Read's Readsongs, and with Almighty Music, which represents singer-guitarist Ross Stagg, to exploit the material in these catalogues.



STATE MUSIC deputy managing director Brian Oliver (left) has fixed an exclusive long-term publishing agreement with Zama Music owned by Chris King whereby State will represent the Zama catalogue throughout the world. The pact includes all material by EMI new wave group the Flys, whose current single is Fun City and who are completing an album for release later this year.

Not just the original. The best.

The Melodians

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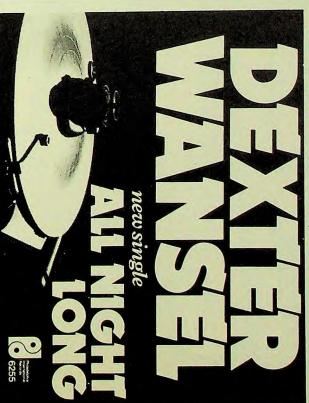
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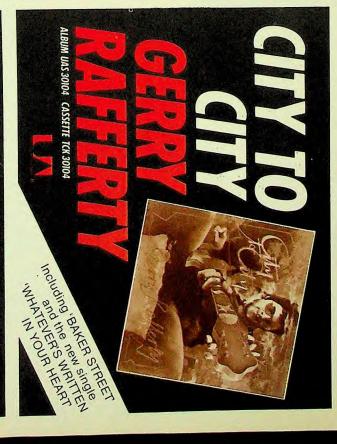
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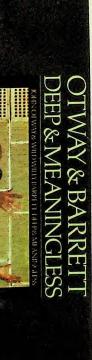
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From the first Festival in 1970 to last year's, live Festival audiences totaled 264,000 — not to mention the millions of pop music lovers who watched on TV and listened on radio throughout the country.

For the past eight years, more than 210,000 song entries have been received by the Festival Committee, from over 60 countries! Of these entries, 360 songs have been selected for competition in the Festival.

Apart from the many awards which the best of these songs have won at the Festival itself, of the 360 songs that were performed on the Festival stage, 130 have been cut as records. And the sales of these singles, in Japan alone, have in the past eight years amounted to an astounding 16,700,000 copies!

As to what's happening right now, the Grand Prixwinning songs from the 1977 World Popular Song Festival have been riding in top slots on Japan's hit charts for over four straight months — with over half a million records sold to date!

The Festival can do this for you too. The deadline for entries is July 15, 1978 for this year's Festival, which will run from November 10 through 12 in Tokyo. To enter, you'll need a demo tape, music score and lyrics, bio and photo, and completed application form.

DEALER GUIDE TO AIRPLAY ACTION

Radio 1

A BI NI BI — Izhar Cohen/Alphabeta (Polydor 2001 781) AIRPORT — Motors (Virgin VS 219) ALMOST SUMMER — Celebration (MCA 365)

BECAUSE THE NIGHT — Patti Smith Group (Arista ARIST

181) CAPLANE POUR MOI — Plastic Bertrand (Sire 6078 616) DANCING IN THE CITY — Marshall Hain (Harvest HAR

5157)
DAVY'S ON THE ROAD AGAIN — Manfred Mann's Earthband (Bronze BRO 52)
DEACON BLUES — Steely Dan (ABC 4217)
EASY COME EASY GO — Odyssey (RCA PB 9252)
EDDY VORTEX — Steve Gibbons Band (Polydor 2059 017)
HONEST | DO LOVE YOU — Candi Staton (Warner Brothers K 17164)

BIO(IIIS & 17104) IF I CAN'T HAVE YOU — Yvonne Elliman (RSO 2090 266) I'M ALWAYS TOUCHED BY YOUR PRESENCE DEAR

I'M ALWAYS TOUCHED BY YOUR PRESENCE DEAR—Blondie (Chrysalis CHS 2217)
ITAKE WHAT I WANT— The Bishops (Chiswick NS 33)
IT SURE BRINGS OUT THE LOVE IN YOUR EYES—David Soul (Private Stock PVT 137)
LOVE IS IN THE AIR—John Paul Young (Ariola ARO 117)
MADAMOISELLE—Styx (A&M AMS 7355)
MAKING UP AGAIN—Goldie (Bronze BRO 50)
MORE THAN A WOMAN—Tavares (Capitol CL 15977)
NEVER TOGETHER BUT CLOSE SOMETIMES—Carlene Carter (Warner Brothers K 17144)
NIGHT FEVER—Bee Gees (RSO 002)

OH CAROL — Smokie (RAK 276)
OLE OLA — Rod Stewart/Scottish World Cup Squad (Riva

ONLY LOVE CAN BREAK YOUR HEART - Elkie Brooks

(A&M AMS 7353)
ON THE STRIP — Paul Nicholas (RSO 011)
PUMP IT UP — Elvis Costello & The Attractions (Radar

RIVERS OF BABYLON — Boney M (Atlantic K 11120) SATISFY MY SOUL — Bob Marley & The Wailers (Island WIP 6440)

STRANDED IN A LIMOUSINE - Paul Simon (CBS 6290) STUBBORN KINDA FELLOW — Frankie Miller (Chrysalis

SUBSTITUTE — Clout (EMI Carrere 2788) THE BOY FROM NEW YORK CITY — Darts (Magnet MAG

THE MAN WITH A CHILD IN HIS EYES - Kate Bush

(EMI 2806)
TREAT HER RIGHT — Russ Ballard (Epic EPC 6316)
WE'LL NEVER HAVE TO SAY GOODBYE AGAIN —
England Dan & John Ford Coley (Big Tree K 11111)
WHAT A WASTE — Ian Dury (Stiff BUY 27)
WOMAN OF MINE — Dean Friedman (Lifesong LS 401)
YOU BELONG TO ME — Carly Simon (Asylum K 12289)
YOU'RE THE ONE THAT I WANT — John Travolta/Olivia

Newton John (RSO 006)
YOU TOOK THE WORDS RIGHT OUT OF MY MOUTH —
Meat Loaf (Epic EPC 5980)

RECORDS OF THE WEEK
Dave Lee Travis: MOVIN' OUT — Billy Joel (CBS 6412)
Simon Bates: SUBSTITUTE — Clout (EMI Carrere 2788)
Paul Burnett: DON'T ASK MY NEIGHBOURS — Sheila
Hylton (Island WIP 6441)
Tony Blackburn: DO WHAT I GOTTA DO — Imperials
(Power Exchange PX 274)
Kid Jensen: THE MAN WITH A CHILD IN HIS EYES —
Kate Bush (EMI 2806)

Radio 2

ALBUM OF THE WEEK 20 GOLDEN GREATS — Frank Sinatra (EMI EMTV 10)

Luxembourg

BULLETS
MISS YOU — Rolling Stones (EMI 2802)
BANG BANG — Squeeze (A&M ANS 7360)
MARCHING MEN — Rich Kids (EMI 2803)
SATISFY MY SOUL — Bob Marley & The Wailers (Island WIP 6440)
WILD WEST HERO — Electric Light Orchestra (Jet 109)

WIP 6440)
WILD WEST HERO — Electric Light Orchestra (Jet 109)
USED TO BE MY GIRL — O'Jays (Philadelphia PIR 6332)
STILL THE SAME — Bob Seger (Capitol CL 15990)
I'LL NEVER FORGET YOU — Colin Blunstone (Epic EPC

CHEESEBURGER IN PARADISE — Jimmy Buffett (ABC

JUST YOUR FRIEND — Mink Deville (Capitol CL 15989)

STUBBORN KINDA FELLOW — Frankie Miller (Chrysalis CHS 2221)

DANCING IN THE CITY: Marshall Hain (Harvest HAR

WILD WEST HERO, Electric Light Orchestra (Jet 109) RL, C, BR, RC, D, B, TV, P, Bb, U.

= MOVIN' OUT, Billy Joel (CBS 6412)

R1, PR, RC, D, M, H, B, V. SATISFY MY SOUL, Bob Marley & The Wailers (Island WIP 6440) R1, BR, RC, D, B, RT, V, U.

= MISS YOU, Rolling Stones (EMI 2802) RL, D, M, B, PS, P, V, U.

= HONEY YOU'RE HEAVEN TO ME, Drifters (Artista ARIST 190) BR, RC, D. F. RT. P

= THE MAN WITH THE CHILD IN HIS EYES, Kate Bush (EMI 2806) R1, PR, RC, D, H, P.

PUPPY DOG SONG, Althea & Donna (Frontline FLS 107) BR, RC, H, TV, P,

= DRIFT AWAY, Mud (RCA PB 5096) C, BR, RC, M, F.

8 = HEY LOVE, Bonnie Tyler (RCA PB 5100) RB, RC, M, F, P.

= STUBBORN KINDA FELLOW, Frankie Miller (Chrysalis CHS 2221) RL, BR, T, H.T.

H, I.

Station abbreviations: R1 Radio One; B Beacon; BR
BRMB; Bb BBC Blackburn; CR Capital; C Clyde; RC
City; D Downtown; F Forth; H Hallam; Hm BBC
Humberside; L BBC London; RL Luxembourg; M Metro;
Md BBC Medway; Mr BBC Merseyside; O Orwell; P
Pennine; PR Piccadilly; PS Plymouth Sound; S Swansea
Sound; T Tees; RT Trent; TV Thames Valley; U BBC
Ulster; V Victory.

Beacon Radio

MISS YOU — Rolling Stones (EMI 2802)
EDDY VORTEX — Steve Gibbons Band (Polydor 2059 071)
SATISFY MY SOUL — Bob Marley & The Wailers (Island WIP 6440)

NEVER TOGETHER BUT CLOSE SOMETIMES — Carlene Carter (Warner Brothers K 17144) WILD WEST HERO — Electric Light Orchestra (Jet 109)

WILD WEST HERO — Electric Light Orchestrate (1997)
DISCO INFERNO — Trammps (Atlantic K 11135)
ON THE STRIP — Paul Nicholas (RSO011)
FOREVER AUTUMN — Justin Haywood (CBS 6368)
EASIER FOR YOU — Tarney Spencer Band (A&M AMS

7358)
STILL THE SAME — Bob Seger (Capitol CL 15990)
LIVIN' THE LIFE — Isley Brothers (Epic EPC 6292)
SWEET SOUTH BREEZE — Walter Egan (Polydor 2001 785)
ANNIE'S SONG — James Galway (Red Seal RB 5085)
MOVIN' OUT — Billy Joel (CBS 6412)
MADAMOISELLE — Styx (A&M AMS 7355)

BRMB

BIRMINGHAM

WILD WEST HERO — Electric Light Orchestra (Jet 109) (DON'T FEAR) THE REAPER — Blue Oyster Cult (CBS

NA NA HEY HEY KISS HIM GOODBYE — Sound Express (Response SR 619) SATISFY MY SOUL — Bob Marley & The Wailers (Island

STUBBORN KINDA FELLOW — Frankie Miller (Chrysalis

YOU'RE HEAVEN TO ME - Drifters (Arista RUNAROUND GIRL - Richard Torrance (Capitol CL

THE ROBOTS — Kraftwerk (Capitol CL 15981)

HEY LOVE (IT'S A FEELIN') — Bonnie Tyler (RCA PB

5100) PENNIES FROM HEAVEN — Pasadena Roof Orchestra

(CBS 6376)
PUPPY DOG SONG — Althia & Donna (Front Line FLS 107)
ARGENTINA MELODY — San Jose (MCA 369)
DRIFT AWAY — Mud (RCA PB 5096)

Radio City

LIVERPOOL

HIT PICKS

Dave Lincoln: MOVIN' OUT — Billy Joel (CBS 6412)
Phil Easton: IT'S GETTING BETTER — Steve Hillage
(Virgin VS 212)

Mark Joens: LET'S GET FUNKIFIED -- Boiling Point (Bang BANG 013)

BANGO13)

Brian Cullan: DO WHAT I GOTTA DO — Imperials (Power Exchange PX274)

Johnny Jason: AIRPORT — Motors (Virgin VS 219)

Dave Eastwood: WILD WEST HERO — Electric Light Orchestra (Jet 109)

Norman Thomas: HONEY YOU'RE HEAVEN TO ME — Drifters (Arista ARIST 190)

ADD ONS
DRIFT AWAY — Mud (RCA PB 5096)
EASY COME EASY GO — Odyssey (RCA PB 9252)
HEY LOVE — Bonnie Tyler (RCA PB 5100)
PUPPY DOG SONG — Althea & Donna (Front Line FLS 107)
SATISFY MY SOUL — Bob Marley & The Wailers (Island THE MAN WITH A CHILD IN HIS EYES — Kate Bush

LAST DANCE — Donna Summer (Casablanca TGIF 2)

Radio Clyde

GLASGOW

HIT PICKS

Dave Marshall: TREAT HER RIGHT — Russ Ballard (Epic EPC 6316)

Steve Jones: DRIFT AWAY — Mud (RCA PB 5096) Richard Park: IF MY FRIENDS COULD SEE ME NOW —

Tom Ferrie: ELECTRICAL LANGUAGE — Be Bop Deluxe (Harvest HAR 5158)
Brian Ford: WILD WEST HERO — Electric Light Orchestra

Bill Smith: GET UP AND LET YOURSELF GO — J.A.L.N.

Band (Magnet MAG 118)
Dougie Donnelly: AIRPORT — Motors (Virgin VS 219)

CURRENT CHOICE

LAST DANCE — Donna Summer (Casablanca TGIF 2)

WE'RE ALL ONE — Bryan Haworth (A&M AMS 7361)
BEAUTIFUL LOVER — Brotherhood Of Man (Pye 7N

HOW CAN I - Steve Hackett (Charisma CB 342)

Downtown Radio

BELFAST

John Paul: MISS YOU — Rolling Stones (EMI 2802)
Trevor Campbell: THANK GOD IT'S FRIDAY — Love &
Kisses (Casablanca TGIF I)

Candy Devine: EASY COME EASY GO - Odyssey (RCA PB Michael Henderson: SULTANS OF SWING - Dire Straits

(Vertigo 6059 206)
Eddie West: WILD WEST HERO — Electric Light Orchestra (Jet 109)

SUBSTITUTE — Clout (EMI 2788)
THE MAN WITH A CHILD IN HIS EYES — Kate Bush

(EMI 2806) SATISFY MY SOUL — Bob Marley & The Wailers (Island

WIP 6440) HONEY Y ARIST 190) YOU'RE HEAVEN TO ME - Drifters (Arista

MOVIN' OUT — Billy Joel (CBS 6412) CHAQUIS — Adrian Wagner (AW 001) CHEESEBURGER IN PARADISE — Jimmy Buffet (ABC

4219)
NEW YORK'S A LONELY TOWN — Trade Winds (Charly CYS 1035)
FUNK THEORY — Rokotto (State STAT 80)
NO CLASS — Movies (GTO GT 223)
WAIT UNTIL MIDNIGHT — Yellow Dog (Virgin VS 217)

Radio Forth

EDINBURGH

Mike Scott: HEY LOVE — Bonnie Tyler (RCA PB 5100) Steve Hamilton: DRIFT AWAY — Mud (RCA PB 5096) Bill Torrance: ANNIE'S SONG — James Galway (Red Seal RB 5085)

Mike Gower: SULTANS OF SWING — Dire Straits (Vertigo 6059 206)

6059 206)
Tom Bell: ALL NIGHT LONG — Dexter Wansel (Philadelphia PIR 6255)
Station Hit: STUBBORN KINDA FELLOW — Frankie Miller (Chrysalis CHS 2221)

MUSIC WEEK

K17144		K11135	ST.	LTTT11		K17164
Never Together But Close Sometimes"	CARLENE CARTER	"Disco Inferno"	TRAMMPS	"Don't Stop The Music"	LIVERPOOL EXPRESS	"Honest I Do Love You"

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SINGLES CHART



WEEK ENDING JUNE 3 1978

RIVERS OF BABYLON O Atlantic/Hansa K 11120	BOY FROM NEW YORK CITY • Magnet MAG 116	NIGHT FEVER Bee Gees RSO 002	IF I CAN'T HAVE YOU Youne Elliman RSO 2090 266	LOVE IS IN THE AIR John Paul Young Ariola AR0 117	YOU'RE THE ONE THAT I WANT John Travolta/Olivia Newton-John RSO 006	BECAUSE THE NIGHT Patti Smith Group Arista 181	MORE THAN A WOMAN Tavares Capitol CL 15977	WHAT A WASTE Stiff BUY 27	CA PLANE POUR MOI Sire 6078 616	Come TO ME Creole CR 153	OH CAROL Smokie RAK 276	HI TENSION Island WIP 6422	3 JACK & JILL . Arista 161		TOO MUCH TOO LITTLE TOO LATE Johnny Mathis/Deniece Williams CBS 6164	OLE OLA
- B B	3 BC	2 Ni	4 Y	8 LC	23 Ye	5 B	7 Ta	14 W	19 C	15 R	30 00	22 H	13 5	10 OF	9	25 0
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ANGELS WITH DIRTY FACES Sham 69 Polydor 2059 023	Goldie Bronze BRO 50	BEAUTIFUL LOVER Brotherhood Of Man Pye 7N 46071	ROSALIE Thin Lizzy Vertigo LIZZY 2	MATCHSTALK MEN & MATCHSTALK CATS & DOGS Brian & Michael Pye 7N 46035	UP AGAINST THE WALL Tom Robinson Band EMI 2787	NEVER SAY DIE Black Sabbath Vertigo	YOU TOOK THE WORDS RIGHT OUT OF MY MOUTH Meat Loaf Epic EPC 5980	CAN'T SMILE WITHOUT YOU Barry Manilow Arista ARISTA 176	SMURF SONG Father Abraham Decca F 13759		EVERYBODY DANCE Chic Atlantic K 11097	SHADOW DANCING Andy Gibb	Guys & Dolls Magnet MAG 115	ONLY LOVE CAN BREAK YOUR HEART Bikie Brooks A&M AMS 7353	HONEST I DO LOVE YOU Warner Bros. K 17164	SHAME Evelyn 'Champagne' King RCA PC 1122	WOMAN OF MINE Dean Friedman Lifesong LS 401	EVERY KINDA PEOPLE Robert Palmer Island WIP 6425	JUST FOR YOU Alan Price Jet 108	TAKE ME I'M YOURS A&M AI Squeeze			DANCING IN THE CITY Harvest HAR 5157
24	47	70	29	78	33	MEW	72	48	NEW	NEW	27	49	42	NEW	NEW	63	NEW	65	25	40	NEW	26	NEW
35	36	31	38	33	49	41	42	43	44	45	46	4	48	\$	2	2	52	E	54	55	56	2	58

In memoriam

GERRY SHURY

Exceptional in Musical Talent

and

Human kindness

Loved and Greatly missed by everyone who knew him

IN MEMORY OF MY FRIEND GERRY SHURY

from

BIDDU

Gerry Shury

A great talent

A Great human being

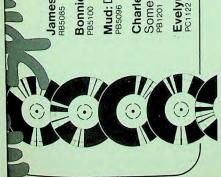
He will be sadly missed by us ALL



He Loved The Music We Loved Him

Signed

Freddy Bienstock & Derek Knibb Mike Collyer & Joe Bloggs



James Galway: Annie's Song

Bonnie Tyler: Hey Love (It's A Feeling)

Mud: Drift Away

Bang BANG 1312

Stiff BOY 1

(I CAN'T GET NO) SATISFACTION

F YOU CAN'T GIVE ME LOVE

Suzi Quatro

36

Mercury 6007 171

RAK 271

Pye 7N 46078

Carrere EIMI 2751

SINGIN' IN THE RAIN Sheila B. Devotion

43

LET'S GO DISCO

Real Thing

NEW

89

Atlantic K 11136

ON A LITTLE STREET IN SINGAPORE

Manhattan Transfer

38

ALL NIGHT LONG

Dexter Wansell

29

Philadelphia PIR 6255

RSO 2090 267

0

STAYIN' ALIVE

Bee Gees

69

TK TKR 6025

K.C. & The Sunshine Band

BOOGIE SHOES

45

BAD OLD DAYS

CoCo

32

Ariola Hansa AHA 513

Charisma CB309

0

FOLLOW YOU FOLLOW ME

BACK IN LOVE AGAIN

Genesis

4

ABC 4211

Donna Summer

46

EMI 2802

GTO GT 117

Arista 174

Vertigo PARK 002

HEY LORD DON'T ASK ME QUESTIONS

Graham Parker

28

CBS 6333

Showaddywaddy **WONDER WHY**

20

Atlantic K 11086

FEELS LIKE THE FIRST TIME

Earth Wind & Fire

41

Polydor 2001 781

Izhar Cohen & Alphabeta

21

NICE 'N' SLEAZY

Stranglers

18

LET'S GET FUNKTIFIED

Foreigner

53

United Artists UP 36379

Boiling Point

75

Bronze BRO 52

DAVY'S ON THE ROAD AGAIN

Manfred Manns Earth Band

31

AUTOMATIC LOVER

Dee D. Jackson

CBS 6267

CBS 6292

Mercury 6007 177

TAKE ME TO THE NEXT PHASE

33 Wall Lindisfarne

Epic EPC 6094

Isley Brothers

55

Warner Bros. K 17148

IT MAKES YOU FEEL LIKE DANCIN

Rose Royce

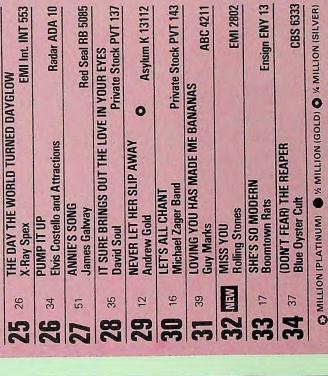
20

Charley Pride:

Someone Loves You, Honey

Evelyn 'Champagne' King: Shame





Top 75 compiled for Music Week and BBC based upon 250 from a panel of 450 conventional record outlets by the British Market Research Bureau Ltd.

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AIRPLAY ACTION

ADD ONS HONEY YOU'RE HEAVEN TO ME — Drifters (Arista ARIST 190)

I TAKE WHAT I WANT — Bishops (Chiswick NS 33)

TOMORROW — Manhattans (CBS 6386) CHEESEBURGER IN PARADISE — Jimmy Buffett (ABC

SPACEMAN — Bolland & Bolland (EMI 2790) EACH AND EVERYDAY — Andy Desmond (Ariola ARO

Plymouth Sound

PLYMOUTH

HIT PICKS
Brian Day: IT SURE BRINGS OUT THE LOVE IN YOUR
EYES — David Soul (Private Stock PVT 137)
Peter Greig: MISS YOU — Rolling Stones (EMI 2802)
Carmella McKenzie: WEDDING DAY — Pat O'Hare Ian Calvert: EASIER FOR YOU - Tarney Spencer Band

Radio Victory

PORTSMOUTH

HIT PICKS
Chris Pollard: LAST DANCE — Donna Summer (Casablanca Nicky Jackson: MOVIN' OUT — Billy Joel (CBS 6412)
Dave Christian: MADAMOISELLE — Styx (A&M AMS 7335)
Andy Ferriss: MISS YOU — Rolling Stones (EMI 2802)
Chris Rider: GET UP AND LET YOURSELF GO —
J.A.L.N. Band (Magnet MAG 118)
Anton Darby: WE'RE ALL ONE — Bryn Haworth (A&M AMS 7361)

Howard Pearce: STILL THE SAME — Bob Seger (Capitol CL

Jack McLaughlin: SATISFY MY SOUL — Bob Marley & The Wailers (Island WIP 6440)
Dave Carson: BANG BANG — Squeeze (A&M AMS 7360)
Station Special: HOW CAN I — Steve Hackett (Charisma CB 312)

Radio Hallam

SHEFFIELD

HIT PICKS

Keith Skues: STUBBORN KINDA FELLA — Frankie Miller (Chrysalis CHS 2221)
Roger Moffat: PUPPY DOG SONG — Althea & Donna

(Front Line FLS 107)

Johnny Moran: MOVIN' OUT — Billy Joel (CBS 6412)

Colin Slade: ELECTRICAL LANGUAGE — Be Bop Deluxe

(Harvest HAR 5158) Ray Stewart: LAST DANCE — Donna Summer (Casablanca

Bill Crozier: THE MAN WITH A CHILD IN HIS EYES -Kare Bush (EMI 2806)

Metro Radio

ADD ONS
DRIFT AWAY — Mud (RCA PB 5096)
EASY COME EASY GO — Odyssey (RCA PB 9252)
MISS YOU — Rolling Stones (EMI 2802)
MOVIN' OUT — Billy Joel (CBS 6412)
HEY LOVE — Bonnie Tyler (RCA PB 5100)
PENNIES FROM HEAVEN — Pasadena Roof Orchestra (CBS 6376)
TREAT HER RIGHT — Russ Ballard (Epic EPC 6316)
WHATEVER IT TAKES — Olympic Runners (RCA PB 5078)
DAVY'S ON THE ROAD AGAIN — Manfred Mann's Earth

Band (Bronze BRO 32)
YOU TOOK THE WORDS RIGHT OUT OF MY MOUTH —
Meat Loaf (Epic EPC 5980)
BEAUTIFUL LOVER — Brotherhood Of Man (Pye 7N

46071) LOVIN' YOU — Tower Of Power (CBS 6318)

Radio 210

THAMES VALLEY

Pennine Radio BRADFORD

Julius K. Scragg: MISS YOU — Rolling Stones (EMI 2802) Ian Scott: WILD WEST HERO — Electric Light Orchestra Peter Levy: D.I.Y. - Peter Gabriel (Charisma CB311)

PENNINE PICK LAST DANCE — Donna Summer (Casablanca TGIF 2)

YOU TOOK THE WORDS RIGHT OUT OF MY MOUTH -

Meat Loaf (Epic EPC 5980) HONEY YOU'RE HEAVEN TO ME — Drifters (Arista ARIST 190)

PUPPY DOG SONG — Althea & Donna (Front Line FLS 107)
HEY LOVE — Bonnie Tyler (RCA PB 5100)
THE MAN WITH A CHILD IN HIS EYES — Kate Bush

(EMI 2806) GET UP AND LET YOURSELF GO — J.A.L.N. Band (Magnet MAG 118)

Piccadilly Radio

MANCHESTER

THE MAN WITH A CHILD IN HIS EYES - Kate Bush THE MAN WITH A CHILD IN HIS ETES — Nat (EMI 2806) FOREVER AUTUMN — Justin Hayward (CBS 6368) TREAT HER RIGHT — Russ Ballard (Epic EPC 6316) MOVIN' OUT — Billy Joel (CBS 6412) D.I.Y. — Peter Gabriel (Charisma CB 311)

Radio Tees

TEESIDE

ADD ONS
(BRINGING OUT) THE GIRL IN ME — Maxine Nightingale

(BRINGING OUT) THE GIRL IN ME — Maxine Nightingale (United Artists UP 36395)
OLE OLA — Rod Stewart (Riva 15)
(DON'T FEAR) THE REAPER — Blue Oyster Cult (CBS 6333)
SEASONS — Deniece Williams (CBS 6324)

STUBBORN KINDA FELLA - Frankie Miller (Chrysalis

MIXED UP SHOOK UP GIRL - Paul Shuttleworth (Epic EPC 6117) YOU TOOK THE WORDS RIGHT OUT OF MY MOUTH —

Meat Loaf (Epic EPC 5980)
SUBSTITUTE — Clout (EMI Carrere 2788)
DON'T STOP THE MUSIC — Liverpool Express (Warner Brothers K 17171)
READY OR NOT — Helen Reddy (Capitol CL 15984)

READY OR NOT — Helen Reddy (Capitol CL 15984)
YOU'LL NEVER BELIEVE IT — Beaver Brothers
THAT'S WHERE THE HAPPY PEOPLE GO — Trammps
(Atlantic K 11135)

ADD ONS
YOU'RE OK I'M OK — Billy Swan (A&M AMS 7354)
WILD WEST HERO — Electric Light Orchestra (Jet 109)
PUPPY DOG SONG — Althea & Donna (Front Line FLS 107)
FEEL LIKE A MILLION — George Hamilton IV (ABC 1052)
BUT I DO — John Rossall (Wanted CULT 45 102)
TOO MANY GOLDEN OLDIES — First Class (Epic EPC

5801)
AS LONG AS WE BELIEVE — Simon May (Pye 7N 46075)
SULTANS OF SWING — Dire Straits (Vertigo 6059 206)
WE'LL NEVER HAVE TO SAY GOODBYE AGAIN —
England Dan & John Ford Coley (Big Tree K 11111)
STILL THE SAME — Bob Seger (Capitol CL 15990)
OLE OLA — Rod Stewart (Riva 15)

BEAUTIFUL LOVER - Brotherhood Of Man (Pye 7N

BBC Blackburn

Jude Bunker: DISCO INFERNO — The Trammps (Atlantic K 11135)

Nigel Dyson: FOLLOW ME — Amanda Lear (Ariola ARO 125)

WILD WEST HERO - Electric Light Rob Salvidge:

Orchestra (Jet 109)
Kath Dutton: DANCING IN THE CITY — Marshall Hain (Harvest HAR 5157) Phil Scott: LEADING YOU ON - Jackie Darnell (Philips

6006 597) Trevor Hall: THIS TIME I'M IN IT FOR LOVE — Player (RSO 008)

Gerald Jackson: FRENCH WALTZ — Robin Sarstedt (Decca F 13778)

BBC Humberside

John Howden: YOU BELONG TO ME — Carly Simon (Elektra Asylum K 12289)
Dave Sanders: DO WHAT I GOTTA DO — Imperials (Power Exchange PX 274)

BBC Medway

PRESENTER PICKS

Rod Lucas: CHARADE — Bee Gees
Jimmy Mack: AS LONG AS WE BELIEVE — Simon May

BBC Merseyside

PERSONAL PICKS

PERSONAL PICES
Dave Porter: LADY BLUE — George Benson (Warner
Brothers K 17172)
Billy Butler: SUBSTITUTE — Clout (EMI 2788)
Phil Ross: DEAD OR ALIVE — Johnny Thunders

Radio Trent

NOTTINGHAM

ADD ONS I'VE GOT TO GO — Billie Jo Spears (United Artists UP 36393)

MAKING UP AGAIN — Goldie (Bronze BRO 50) (DON'T FEAR) THE REAPER — Blue Oyster Cult (CBS

BEAUTIFUL LOVER - Brotherhood Of Man (Pve 7N

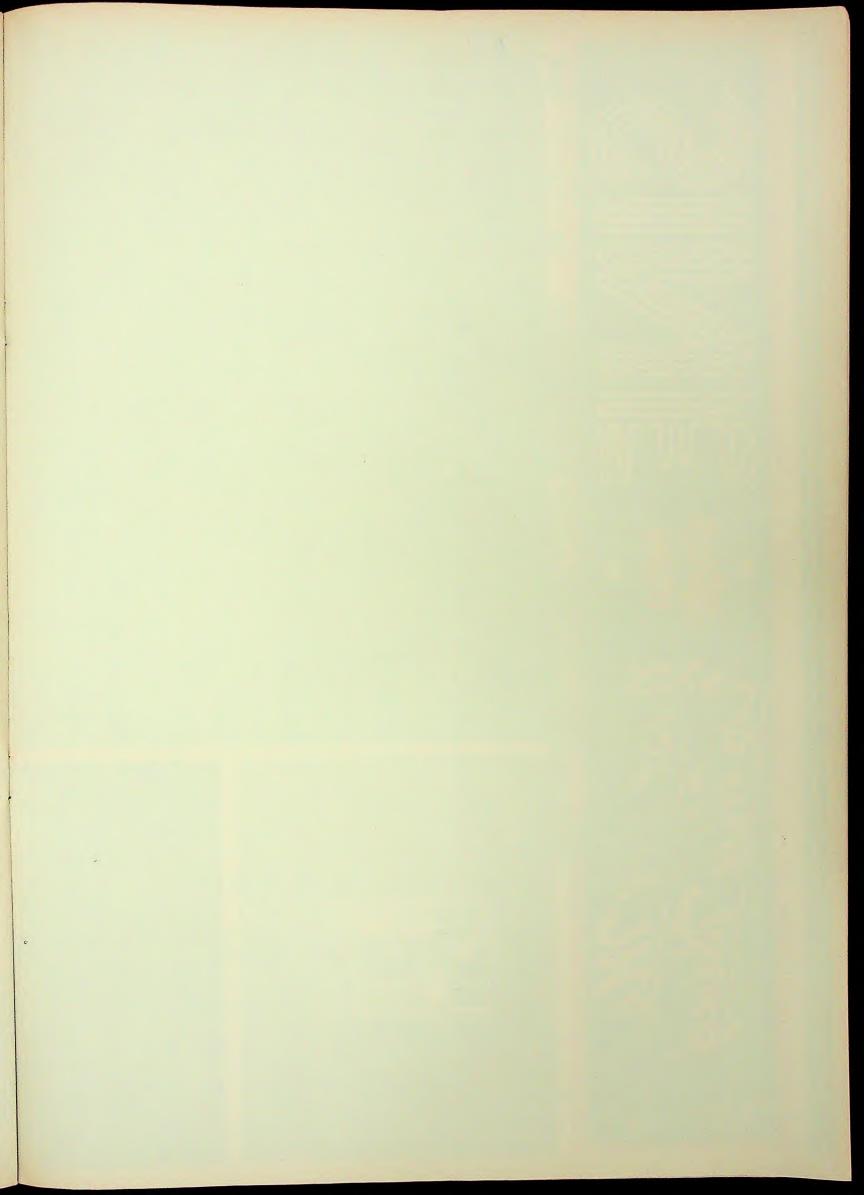
USED TO BE MY GIRL — O'Jays (Philadelphia PIR 6332) SATISFY MY SOUL — Bob Marley & The Wailers (Island WIP 6440)

YOU'RE HEAVEN TO ME - Drifters (Arista

D.I.Y. — Peter Gabriel (Charisma CB 311)

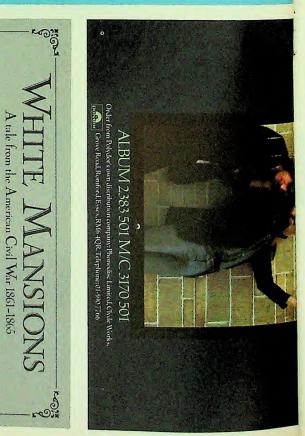
BBC Ulster

ADD ONS
WILD WEST HERO — Electric Light Orchestra (Jet 109)
PUPPY DOG SONG — Althea & Donna (Front Line FLS 107)
MISS YOU — Rolling Stones (EMI 2802)
JUST FOR YOU — Alan Price (Jet UP 36358)
YOU'RE THE ONE — Gallagher & Lyle (A&M AMS 7356)
SATISFY MY SOUL — Bob Marley & The Wailers (Island WIP 6440)

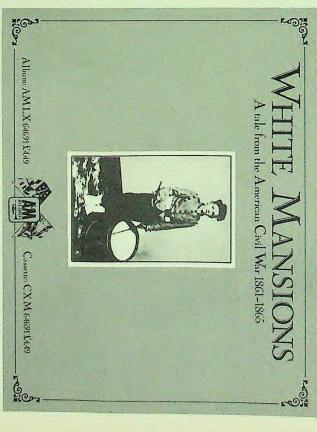


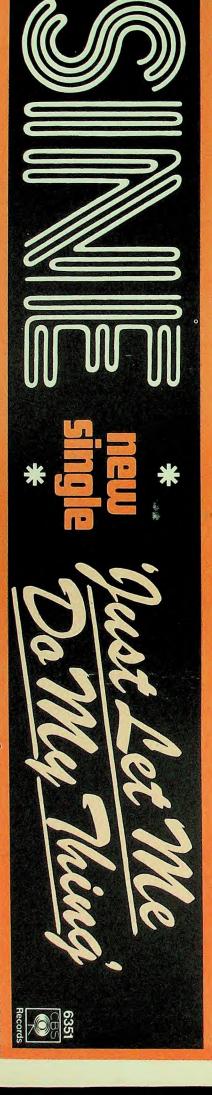
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	21	26	24	35	18	=	19	16	20	17	23	ហ	27	13	1
	20 GOLDEN GREATS Buddy Holly & The Crickets	POWER AGE AG/DC	OUT OF THE BLUE Electric Light Orchestra	SHOOTING STAR Elkie Brooks	20 CLASSIC HITS The Platters	CITY TO CITY Gerry Rafferty	KAYA Bob Marley & The Wailers	RUMOURS Fleetwood Mac	HEAVY HORSES Jethro Tull	LONG LIVE ROCK 'N' ROLL Rainbow	EASTER Patti Smith Group	THIS YEAR'S MODEL Elvis Costello & The Attractions	PLASTIC LETTERS Blondie	BAT OUT OF HELL Meat Loaf	- vans
	0		0	0	0	u u	0	OV				S		-	
The last of the la	MCA EMTV 8	Atlantic K 50483	Jet JETDP 400	A&M AMLH 64695	Mercury 9100 049	United Artists UAS 30104	Island ILPS 9517	Warner Brothers K 56344	Chrysalis CHR 1175	Polydor POLD 5002	Arista SPART 1043	Radar RAD 3	Chrysalis CHR 1166	Epic EPC 82419	Moditor wine corre
	6	59	55	5	56	55	2	5	52	5	50	49	48	47	
-	NEW		38	1	MEIN	+	56	1	44	MEN	34	50	49	WEIN	
Commence of the Commence of th	APPROVED BY THE The Motors	DARTS Darts	ARRIVAL Abba	THEIR GREATEST H Eagles	THE ONLY ONES The Only Ones	LIVE-THE LAST W The Band	ALL THIS AND HEA Andrew Gold	MAN MACHINE Kraftwerk	CENTRAL HEATING Heatwave	SOMEONE LOVES Y Charley Pride	VAN HALEN Van Halen	ANOTHER MUSIC II Buzzcocks	EXODUS  Bob Marley & The V	THE '56 SESSION V Elvis Presley	





BIVEST SHALL BOATE





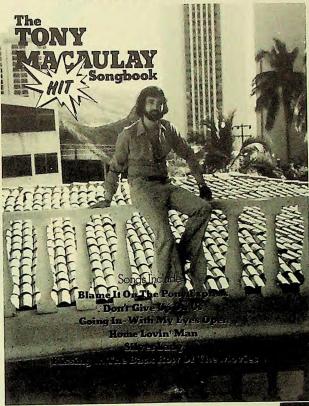
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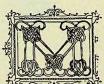
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BOTH PUBLISHED BY



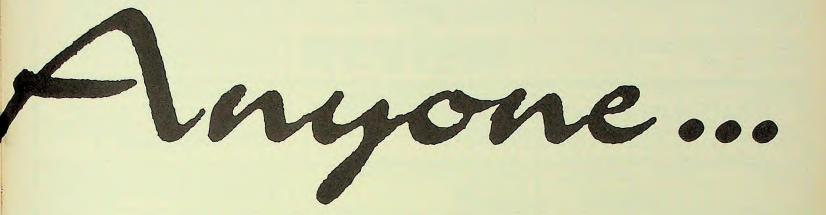
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# cal story of the agony behind the agony column

A major new album conceived and written by Don Black and composed by Geoff Stephens. Definitely different and backed to the hilt by DJM for release on June 30th.

Fifteen great songs for a musical by two of Britain's top writers - with the title track "Dear Anyone" released as a single in its own full colour bag on the same day. (DJS 10865)

A very special album like this deserves very special treatment. "Dear Anyone" is getting it.

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# FACT SHEETS

COMPILED BY TONY JASPER

MUSIC W	EEIN FACT SHEET
SINGLES	
	T THE FACE UN CHAPTING

SINGLES	RELEASE	UK CHARTING	PROMOTION	COMMENTS
ITLE/Artist ABEL/Number/Distributor	DATE MAY 19	Highest (or last) entry  None	General servicing of various outlets available.	Slightly Incongruous but oddly successful marriage of somewhat stitled style style style
OY BASTIN II In The Name Of Love JM DJS 10853 (DJM)	IIIA. II			veritable surfect of varying school track could well have been single in itself as it charges along with very track could well have been single in itself as it charges along with very atmospheric breaks well suited to late-night summer partying.
LOUT ubstitute arrere EMI 2788 (EMI)	MAY 19	None	Good airplay signs including Radio One, Usual company servicing, Group visit expected during summer,	Not as one prominent mistake-making dj thought, old Who number. Riff though sounds culled from elsewhere. Strong beaty number forcefully performed by five piece South African group on first UK release. Good chart chance given continued Radio One support.
RELURKERS n't Got A Clue ggars Banquet BEG 6 (EMI)	MAY 19	None	Kid Jensen show, Radio One, Record of the Week, commencing May 22. Extensive airing on John Peel show with cuts from expected album. Special gold flexi disc with single like old Beatle fan club days. London area gigs including Marquee.	Third single from West London band booked for major chart action with infectious new wave style single which is strong enough to carry over into general buying.
TASTE OF HONEY logie Oogle Oogle pitol CL 15988 (EMI)	MAY 26	None	Concentration on disco market and building upon obvious interest shown through import demand.	Major import single of moment, also album, now released here (E-ST 11754), as part of Tower series. Two girls Hazel Payne, Janice Johnson front, obvious disco hit feel with strong possibilities elsewhere. Rather good.
TEELY DAN bacon Blues 3C 4217 (CBS)	APRIL 28	Do It Again (39, 1975), Haitian Divorce (17, 1976)	Available conventional 7-in, also 12-in Maxi. Latter full-length 7 mins. 26 seconds. From film FM.	With flip, Josie from UK chart album, Aja (ABCL 5225). Top-rated jazzman Pete Christifeb contributes engaging tenor solo and background. Good horn work, synthesiesr, back-up vocals. Subtle, catching tune which colours a definitive Edge Hill ballad. Group singles career here astonishingly unproductive. With flim, with good airplay already forthcoming, this US hit may give group deserved charting.
OCIAL SECURITY Partbeat EP Isse 1 (LIGHTNING)	MAY 12	None	Colour sleeve, Popular in West Country, Coverage in new wave music press,	Rough and ready, four-track recorded quartet of songs. First cut, I Don't Want My Heart To Rule My Head my constant play with gas of backing riff alied to competent vocals. This riff tries to break through or is slightly differently dressed on other three cuts. Cut mentioned deserves general attention, otherwise only for new wave selling outlets.
E KINKS ck N Roll Fantasy sta ARIST 189 (Phonodisc)	MAY 12	19 hits, 1964-1972 with first 18 on Pye; last Top 20. Supersonic Rocket Ship, on RCA (16, 1972).	Selected tour dates, special interview BBC, Radio One, Rock On. OGWT, recent In Concert. Advertising with new album.	From LP, Misfits (SPART 1055). Mixture of affection, scepticism for rock scene, music, groups and fans in lyric. With interesting storyline, beautifully produced vocals, arrangement. Class Kinks. Only frawback as single is initial minute of five minute track where pace does not promise splendours to come. May be lost from programmers who look for instant feel at start. Deserves top ten. Recommend to singles buyers.
ACK SABBATH sver Say Die crtigo SAB 001 (Phonodisc)	MAY 19	Paranoid (4, 1970)	First major tour for years. Back-up publicity, music paper coverage. Ads in MM, NME, Sounds. First 15,000 colour bag with special tee-shirt offer.	Tremendous single; not unexpectedly, backing, with bass power but allied to knock-out riff and absorbing arrangement. If media people do not instinctively categorise BS as album group this track set for charts. Comes from their June released LP, Never Say Die.
OB SEGER till The Same apitol CL 15990 (EMI)	MAY 18	None	Ads with new album. Artist here last twelve months for promotional — concert tour, meeting great success. Much played artist, favourite of many djs, programmers, so heavy airplay expected.	Seger with another killer of 45 with extra commercial mix. Each release promised singles breakthrough. This one has strident title riff line punched home by female, sharp, incisive back-up vocals. From just issued LP, Stranger In Town (EA-ST 11698). Who can tell whether this or next or none will chart. On merit, yes. Play in-storel
AT O'HARE Vedding Day lat Records SELC 014 (Selecta)	MAY 19	None	Special media bio folder, enclosed with remarks made by New Faces jury, programme on which he came first, topped an All Winners show, appeared in last New Faces Gala Final. Commended from Mickie Most to Rosalle Homer. Latter comment, "his voice reminds me of bathing in a warm scented bath. He can sing anything."	Foot-tapping, thythmic mor, Radio 2 style song which could become 1970's equivalent of 1964 Julie Rogers. The Wedding hit, although lacking latter's intensity, even in different style. Obvious market for normal My Weekly rather than Cosmopolitan damsels who feel the 'day' is consummation of true teenage dreams.
SIMON MAY As Long As We Belleve Ye 7N 46075 (Pye)	MAY 27	Summer Of My Life (7, 1976) Wa'll Gather Lilacs (49, 1977).	Basic company servicing of media. Strong field push.	Songwriters Stuart Slater — Stephanie De Sykes show they are not stuck with boring Eurovision style on attractive song for familiar Simon May vocally layered, summer feel performance. Above average balled, well produced with reasonable chance of giving May better chart position than last tenuous stab.

### **ALBUMS**

ARTIST/TITLE LABEL/Number/ Distributor	RELEASE DATE/ BACKGROUND	BACK CATALOGUE	BIOGRAPHY	PROMOTION	COMMENT
ANNETTE PEACOCK X-Dreems Anchor Aura AUL 702 (CBS) RRP £3.79	MAY 28 Product available. Artist playing some gig dates.	Previous recordings prior to 1973 on Polydor, RCA but now unavailable.	Long recognised in more fringe, jazz circles as lady with exceptional telant. British but for some time recognised in avant-garde New York music circles. Now back in this country living in less hectic surroundings of Surrey countryside rather than New York city. Writes mostly own material. Achieved notice when praised by Bowle who had announced intentions of producing an album by her.	Artist currently forming small band for British tour, Expected concerts in June, will be accompanied by album ads in major music papers. Posters soon available for stores.	Recorded over period of time, side one said to represent New York period in life with side two greater peace of mind in English countryside. Both, for sheer sensuousness reduce Donna Summer to enquiring silf rom lover second. Superb arrangements from bevy of known rock-jazz tinged musicians. Artist has exceptional, immediately different voice which impresses. At points almost Peggy Lee Luscious vocal texture, as Too Much In The Skies, and Questions. Superb opening, My Mama Never Taught Me To Cook. Single issued from abum, superb stripping, re-building of Presley classic hit, Don't Be Cruel (AUS 102) which cries out for imaginative major station programmer to make record of week, has commercial disco-rock backing constantly coming to fore. For customers who want probably most unusual, superb record of 1978. For night-time listening.
ROY HARPER Roy Harper 1970-1975 Harvest SHSM 2025 (EMI) RRP 22.50	MAY 19 In planning for year, Now fills gap between last album and next which is being recorded at present time by artist. Album also ties in with short tour in which Harper has been singing many of his old, popular, songs.	All Harper back catalogue being re-activated by EMI, Harvest with obvious emphasis upon five albums from which this compilation material is drawn.	Manchester born, cult followed arists who busked streets before grander surroundings. Distinctive guitar style, known as freak poet end part of 1960's, appearances at major flower-power free concerts. Much acclaimed 1971 LP, Stormcock, Played series of concerts throughout '70s including charting albums like Valentine (1974) Had band Trigger which included Brutord, Spedding, Disbanded 1975 but reformed for US, 1976 tour. Later forms Chips, changed to Black Sheep. Harper contracted unusual blood condition 1977. Career held up for time. Career now re-assessed but still blossoming.	Single, from album, issued June 9 When An Old Cricketer Leaves The Crease. Note, new label number from former 45 release, now HAR 5160. Harper gigs during May with And And Roberts. Special interviews with music press reflecting on career. Promotion under slogan it's Back To Reality. Series of small adsover number of weeks in music press. Box set of all Harper albums for special media people.	Bargan in excellent Heritage series, at very low price, Good, full objective sleeve notes from <i>Melody Maker</i> writer, Allan Jones. Album back sleeve contains cover pics of five records from which material taken but oddy sleeve title lines not blown up enough but label numbers given. Not Harper of electronic aspriations, nor past relics but still very much alive material. Harper always one of more interesting commentators on society with no punches pulled. Several cuts edited down from former length, as with Parts 3-5, Me And My Woman, which still stands in its magnificence. Obvious must for stock.
MINK DeVILLE Return To Magenta Capitol EST 11780 (EMI) RRP 03-89	MAY 26 Material ready for refease in US and obvious reason for simultaneous issue	Mink De Vřle (E-ST 11631), singles, Spanish Stroll (20, 1977), Little Gril disued September, 1977), Cadillac Walk (Essued November 4), latter Single File, December 3. All available.	Built around Willy DeVille, from New York Spent some time on London club scene before returning and finding place in NY, new wave scene. Formed band, They appeared on Live At CBGB's album. Signed to Capitol. One album, sissued before present rack, 45, album. Signed to Capitol by current UK, Head of aftr, Ben Edmonds, Produced by Jack Nitzsche fol Spector arranging fame and others). Toured UK, 1977 with heavy promotion. Return UK, June, 1978.	June tour. Full-page ads in NME, Sounds. Melody Maker. Ads run over three weeks. Special single in 1,0000 limited edition bag before normal issue. Advance import copies to dis, as album, Immediate airplay response. Single excellent with strong chart chance of promoting album, titled Just Your Friends. Building upon established cult foliowing with general name awareness from early 1977 hit single, Spanish Strott.	Gem of album, superb arrangements, production — many outstanding cuts. Tracking arrangements makes for admirable solid, no album stops programming with variation of pace, style — a most noticeable feature from several album plays. Material has basic insistence, tunes which stay in head, partly owing to subtle, crafted track building. Shades of Graham Parker, more so Southside Johnny in some cuts. Avoid opening cut, side one, instep play demonstration, too slow in building pace for busy shop.  Obvious sales guide from first tour, watch single progress.
RAB NOAKES Restless Reng O'Records/Polydor Deluze 2339 201 (Phonodisc) RRP £435	MAY 26 Tie in with tour, June 1-14.	First album on new contract, Polydor, No past material seems in current catalogue.	Artist whose name sounds familiar but details elusive. Artist roticent to colour thin sketch, From Fife, writer of songs used by Barbara Dickson, Lindisfarne, Has recorded in past but missing from scene several years. Now resurfaced for British tour with Gerry Rafferry.	Considerable Polydor push behind record. Artist tours June 1 (Dunstable), Reading (2), Derby (3), Croydon (4), Edinburgh (5), Glasgow (6), Newcaste (8), Shefflied (9), Manchester (10), London (11), Birmingham (12), Bristol (14). Part of headlining Gerry Rafferry (Baker Street) tour. Special press mail-out in lavish, tasteful style. Ads, Scotland, Clyde, Forth. Special in-store displays available, album centre with 3-D effect. Posters, streamers, stickers. Posters also sent to media. Expensive album packaging. Single from LP, Waiting Here For You, last cut side one. Promises good airplay.	Without being exceptional, nevertheless consistent, attractive collection of songs. Produced by Byrds man Terry Melcher, utilising good session men. Ricky Fatair (Beach Boys/Rutles). Jeff Allen, Richard Brunton, John Perry, Reminds strongly of Alan Parsons, Simon May losh Perry, Reminds strongly of Alan Parsons, Simon May losh perry, Reminds strongly of Extremely mellow-lush, opining with functional song given very imaginative scoring and bread on the song given very imaginative scoring and bread with the song seven very large to the seven very large to the song seven very large to the seve

# THE BIGGEST! THE FRIENDLIEST! THE BEST!

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## **OPENING TIMES**

HOURS OF BUSINESS

Monday to Thursday 9 am to 6 pm Friday 9 am to 7 pm Saturday 10 am to 4 pm Sunday 10 am to 2 pm

TELEPHONE ORDER DESK

Monday to Friday 9.30 am to 5 pm

## New Wave Chart

1	Skids	Charles (
	Patrick Fitzgerald	Safety Pin (
3	Normal	T.V.O.D. (
4	Stiff Little Fingers	Suspect Device (
5	Lurkers	Ain't Got A Clue (
6	Dyaks	Gutter Kids (
2 3 4 5 6 7 8	Slime	Controversial (
8	Snatch	_ All I Want (
9	Nerves	T.V. Adverts (
10	Radiators	Million Dollar Hero (
11	Pork Dukes	Telephone Masturbator (
12	Exits	Fashion Plague (
13	Too Much	Who You Wanna Be (
14	Menace	G.L.C. (
15	Sham 69	Angels With Dirty Faces (
16	Fruit Eating Bears	Chevy Heavy (
17	Klark Kent	Don't Care (
18	Jet Bronx	Rock & Roll Romance (
19	Totally Outa Hand B	and Teenage Revolution ( Life After Life (
20	ATV	
21	Elton Motello	Jet Boy Jet Girl ( Do You Wanna Dance (
22	Ramones	Freeze (
23	Gardez Dark Cane	3×3 (
25	Neville Wanker	Boys On The Dole (
26	Cuban Heels	Downtown (
27	Buzzcocks	I Don't Mind (
28	Tubes	Show Me A Reason (
29	Police	Roxanne (
30	Garbo's Celluloid	Only Death Is Fatal (
31	Bloodshot	Softly Stroll (
32	Predator	Punkman (
33	Throbbing Gristle	United (
34		Never Never (
35		King Of The Bop (
36		Easy Beat (
37	Comic Romance	Cry Myself To Sleep (
38	Phantoms	Lazy Fascist (
39		Spread The Word (
40		Aerosol Burns (

(50p per record + VAT 8% — includes Post/Pack)
Minimum Order 50 Assorted Records
To receive stock send remittance to Lightning Records
at the above address marked, New Wave Department

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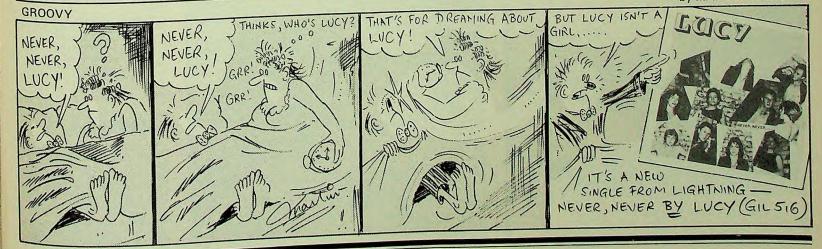
INVEST in our GOLDEN OLDIES PACK containing 100 best selling Assorted Smash Hits from the past featuring such great original artists as The Rolling Stones, Sinatra, Fleetwood Mac, Freda Payne, The Beatles, Simon & Garfunkle, Elvis Presley, Bill Haley and many, many, more. Also included with the pack you will receive a detailed list of the TOP 50 best selling Golden Oldies, specially designed order forms for a speedier service when re-ordering, and a display rack, completely FREE OF CHARGE! The price of this incredible offer is only £49.00 + VAT at 8% (carriage free).

ORDER THIS PACK **NOW** AND YOUR CUSTOMERS WILL BE AMAZED WITH SUCH A COLLECTION OF **CLASSIC GOLDEN OLDIES**.

Please supply ...... packs at £49.00 + VAT P.O./cheque herewith for £ ..... goods to:-

Name. .... Address ....

by MARTIN STUDIOS



# RETAILING

# Mann's 125 years of selling m

AS THE shop approaches its 125th anniversary the great-great-grandson of Frederick Mann, the founder of the business, is going ahead with major alterations and

extensions.

The Mann family business history goes back much further than the founding of the music shop; the firm has a record of William Mann in 1773, and of his son, also William who was an apprenticed cabinet maker in 1807. Frederick was his son, and he founded Mann's Music, followed by Robert Mann in 1910 and Sidney Mann in 1949. His son, David, took over the firm's reins after Sidney's death several years

The business has not always been in its present premises at 123 High Street. It moved there in 1891, and before that had two other addresses in Colchester. In the company's own in Colchester. In the company's own fascinating collection of pictures, press cuttings and old advertising copy relating to the shop, there is a local paper feature marking the centenary in 1954. Sidney Mann was then head of the business (the feature notes that "his son David, aged 17, is learning the business"). Asked to look back on his experience in the music retail trade he remarked that radio had made ruite a difference to musical habits; he remarked that radio had made quite a difference to musical habits; "no longer was there the musical evening in the parlour, which meant for him a considerable sale in musical instruments — days when mandolins and guitars crowded out the windows".

In earlier days, he noted, popular new hits were never known until a musical play came to the local theatre. But by the time Mann's was 800 years old the cinema was the modern replacement for travelling theatre productions, and the radio brought recorded music into people's homes. These made hit tunes popular very quickly and "by intelligent anticipation" Sidney Mann could sell as many as 100 copies of the sheet music and records of popular melody in the two days following a local showing of the film musical from which it came.

The sale of records had slumped for a short while when the number

for a short while when the number of wireless sets in homes soared. However, the awareness of recorded music which radio created in the public mind and ear soon had record sales climbing again, and the influence radio (now so much more sophisticated and with a far higher music content than before) has on executed sales is acknowledged by the record sales is acknowledged by the record companies to be great, and

record companies to be great, and still growing.

Mann's Music Shop has bought and sold the history of the music industry. Changing tastes in musical instruments were reflected in the stock — which now includes electric guitars which the ladylike purchasers of mandolins in the late 19th Century would not recognise as musical instruments at all.

Piano rolls and sheet music gave way to fragile lacquer 78 rpm discs, then the more robust vinyl. Mann's had its first records from British Zonophone during World War 1,

Zonophone during World War I, and began selling HMV product in 1929. In 1948 the LP made its debut, and a few years later Sidney Mann was to remark that there was a very was to remark that there was a very big demand for classical music in his town — and that customers liked the LPs which "could incorporate the whole of a large symphony which in the old days might have taken more than half a dozen records."

In 1954 it was considered worthy of note that besides Mann's stock of musical instruments there were some 4,000 records — and £80 tape recorders, "which have been sold as an aid to theatre companies and for any purpose where a sound record is

any purpose where a sound record is



DAVID MANN in the newly enlarged record department.

wanted." No suspicion then of the birth of the transistor, the tape cassette, and a nationwide home taping hobby which most recent estimates say costs the record estimates say costs the record business about £75 million a year in lost sales.

lost sales.

The idea of recording music would probably always have been something of a waste of time to the Manns, as the family not only made a business of music but made it their pleasure as well. There have been instrument makers and instrument players in all generations. players in all generations.

players in all generations.

In 1964 the shop opened a new large showroom, which gave greater space for display of the musical instruments, and gave the records a spacious ground floor department. A picture taken of this department at the times includes some large displayers of pre-greated targets. displays of pre-recorded tape. It shows that the tape recorder had rapidly become established as part of the home entertainment set-up of the home entertainment set-up but the cassette is still in the future the racks contain boxed reel-toreel tapes.

The Mann's advertisement in the

The Mann's advertisement in the local paper at that time lists the labels available in the record department, and very few of the logos illustrated — for Regal Zonophone, HMV Angel Series, MGM, Encore, Columbia, Liberty — can be seen today. Evidence of times changing is in every page of

Mann's scrapbook; advertisement showing a very Victorian upright piano priced at £35, besides an early Sixties teak upright of much more modern lines, with a £169 tag; a beautifully decorated price card for Frederick Mann, Pianoforte and Harmoniums Mann, Pianoforte and Harmoniums from £5.15s.6d to £26.5s.0d; an obviously cherished 1934 newscutting — a picture of the Mayor and Mayoress of Colchester aboard the HMV Show Train, flanked by "local wireless retailers" including Lesile and Sidney Mann.

Going much further back there is a reprint of a piece by the Colchester Chronicle diarist "Wanderer" of July 30, 1887, which mentions "a certain talented musical family" and recalls the sad event 40 years

recalls the sad event 40 years previously when William Mann had been struck by a church bell and killed while descending the ladder of the spire of St Nicholas Church. He died leaving unfinished the seraphine (an instrument which pre-dated the harmonium) he was making, but it was completed by his

Many of these snippets of local news are food for thought; there could, for example, be a strong case for reviving as a local promotion for record shops the long-lost gramophone concert. The Essex County Standard recorded in September 1930 that the "Moot Hall

129, MIGH STREET,

COLCHESTER STUME 1895

was crowded at the invitation of Messrs, Mann Bros, authorised local dealers, to hear a Columbia concert with the gramophone". The writer mused, "if one shuts one's eyes one might imagine the actual performers were on the platform".

were on the platform. Such record recitals are still well remembered by senior record men—including CBS corporate PR Derek Witt, who used to organise them (somewhat more recently than the

(somewhat more recently than the Moot Hall event).
Today's retailer, often feeling besieged by record and hi-fi reps who urge him to stock vast ranges of discs and/or hardware might sigh enviously at the Mann's ad which

COLIN SPELLMAN has running Phase One, 8 Queen's Street, since December 16, 1977. He will happily list the number of record outlets of one kind or another in Colchester. The list seems around ten in number. Yet he will also justify his existence against what seems saturation point for a town

like Colchester.

For quite some time he has been involved in managing record stores for a chain called Downtown, which has a number of shops in Essex. Spellman thought it time that he ran his own show. So he scanned the county for locations where there was not already a Downtown store and where he thought trade could be good. Colchester attracted him. It seemed a busy shopping area and there was a site available near a new under-cover shopping centre, which seemed to draw shoppers away from the more traditional main street

area.

He soon acquainted himself with the fact that Colchester was rich in record outlets. He noticed that a number of the independents were not what he would call the real "specialist", namely shops selling records, cassettes, tapes and nothing else.

## **Experience**

He opened at the height of the Christmas rush and he was helped by Downtown in matters of stock, backing up his own experience and knowledge of the trade. With him in joint ownership is his wife, who has managed record departments

elsewhere.

Spellman decided aggressive action was needed. He challenged the multiples by discounting a much wider range of album material than they. Recently he was discounting

To find out more details complete the coupon below

Number of Employees (Please tick the appropriate box)

Telephone .....

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Pensions for the Self-

Date of Birth: I am interested in 

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MUSIC WEEK INSURANCE BUREAU, 16 MARIAN COURT, ROBIN HOOD LANE, SUTTON, SURREY.

P.&R.A. MANN. Patent Piano Clarion Altachment.

Fras fin tuning plate Single Brustung, Walnut base Bushed keys & Gilt lop & bottom Pands Price 35 Juines. J. 36-15-0 5095

By Fron Frame Piano in exchange 24-15-0 bash - 12-0-0 36.15.0

HANDSOME LETTER heading and handsome handwriting on a bill of exchange for a piano at Mann's 83 years ago.

Plance on East Terms of Purchase and & REPAIRS TO ALL & Importers of Musical Instruments.

From Frame Pianoforte

Check action. Trichord

o Music & Seller.

# usic.

FIVE GENERATIONS of the Mann family have owned and run Mann's Music Shop in Colchester. It has a strong claim to being the oldest continuous music retail business in the country, but it is anything but fossilized. TERRI ANDERSON looks at the shop on the eve of its 125th anniversary, while TONY JASPER spotlights another Colchester record shop which is only in the first phase of its existence.

followed up the recital — it says simply "Which shall it be? Columbia or His Masters Voice?" It invited the public to come and make its choice between the two makes of gramophone "in the comfort of our new Gramophone Saloon''. To a victim of the Seventies economic slump the choice is easy — the HMV

slump the choice is easy — the HMV
model was £6 whereas the Columbia
machine was £2.17s.6d.

The story of any line of retail
business is told most effectively in its
advertising copy. Throughout its



PICTURED ABOVE left, Mann's Music Shop in High Street, Colchester, as it was around 1910. The Baby Peugeot was the proud possession of the then head of the business, Robert Mann, and (above right) Mann's exterior as it is now, with the present owner David Mann standing by his Jaguar, demonstrating that cars have changed even more than the music retail business.

career Mann's has wisely acknowledged that "it pays to advertise" and the collected cuttings of ads now form an historic record.

Now the firm is ready to mount a new campaign to announce that its third expansion, and the extensive

alterations which necessitated, is complete. The space for display of the ever increasing stock has been increased by 800 square feet and the record department has been moved to spacious premises on the floor above

the musical instrument department.

Whatever the layout for Mann's current ads in its local paper, there can sadly, never again be announcements such as the pre-war offer of HMV gramophones with oak or mahogany cases for £7.10s.

and £8.10s. respectively. Or selections from a record catalogue which included Master E. Lough (Boy Soprano) singing Hear My Prayer Parts 1 and 2, at 4/6; and an organ solo of Was it A Dream, for 3/-. and £8.10s. respectively.

# x months into Phase O

Saturday Night Fever by £1.30, and says during the first week in May he sold 250. He does not use his shop window for record company promotional displays. Instead, arranged in colourful patterns, are sleeves of records discounted. He announced his own Top 100 singles chart and reckons he takes for stock one third of each week's current releases with around 125 current titles always available. He sells 45s at 59p and estimates he sells 1,000 a week.

#### Service

The Spellmans coined their own

The Spellmans coined their own shop slogan which was used in initial advertising and continues to adorn shop wrappers. It reads "First in Records — Last Word In Service". Colin Spellman says they mean it. He produces a large order book which includes imports, and says record retailing is a tough business but constantly moving; you have to have something to offer people". He will go to considerable lengths in satisfying demand for what will sometimes be deleted material. He asks for £1 deposit on a single album, £2 for a double and the same if an import LP is required, and calls this business a vital part of the this business a vital part of the independent's life.
So too is the stocking of a range of

So too is the stocking of a range of material which is not carried by the multiples. He displays 12-inch records in prominent position, and only bewails the fact that most companies impose limits to availability, though he exempts RCA from his criticism. He doesn't like disappointing customers, who are not particularly interested in record marketing techniques and who just want the product. Spellman, in common with other dealers, received few copies of the square Richard Myhill single. He could have sold far more copies of

the record in this form than the eventual total in ordinary seven-

He stocks some small label singles but is cautious. In any case, since he but is cautious. In any case, sinite is not in the London area, it means many representatives of these issuing companies do not call. He finds customers find out what is happening in this scene from the NME and when they ask, he orders. He does, however, anticipate demand if the record is on Chiswick, Stiff, Radar or Virgin.

Stiff, Radar or Virgin.

Although his store radiates a modern, with-it image he doesn't ignore the fact that some people want Millican and Nesbitt. They too are catered for. His stocking of imports has an extra dimension to merely taking current hit American product. He has been buying and selling with some rapidity cheap US deletion material, some for less than a pound. It brings customers in; a pound. It brings customers in; more often than not they buy current product, as well as the cheaper priced material.

#### Confidence

Turnover has doubled in the last month or so. For some reason there hasn't been the usual record lull he has learned to expect in a new year. All this means for both the Spellmans is increased confidence that they have made the right decision. Certainly it has involved hectic work and long, long evenings carefully considering stock. Their office is one of the few I've seen over the years which has its walls displaying a variety of musical charts, including some which take in the American scene.

charts, including some which take in the American scene.

He has courted the local dj trade and has a long list of people buying from him. They help advertise his shop in the clubs; they receive special buying terms and he displays their cards. However, for

all his aggressive trading and apparent early success, Colin Spellman has to put up with the same difficulties faced by numerous, if not all, retailers. There in his office is a large box filled with reject records. He claims that in one boxful of 25 Abba Albums recently there were no fewer than 23 warped ones — some of the badly.

#### **Faulties**

He feels company controls and the recrease company controls and the product some are releasing are inferior, particularly when placed against the fact that record consumers have better and better equipment. Once, faulty records accounted for seven per cent of total received stock, but now it's one in received stock, but now it's one in

Unfortunately he hasn't the time Unfortunately he hash't the time to inspect each and every record but he feels badly when customers point out faulty product. He admits some of the public simply do not know how to handle product properly, but that fact does not explain his Abba backful.

Otherwise he seems happy with the companies. At present he orders through Downtown and his own heavy selling has considerably increased their ordering. He presumes it is because he orders this way that some record companies do not call, a fact which surprises him, since he is placing orders, even if delivery is elsewhere.

He and his wife have ideas about the future. Ideally they would like two or three more shops but no more. Any more, he believes would mean a loss of direct control and influence. Otherwise he seems happy with

influence.

influence.

However, that is all still a dream.
Reality means constant work until
Phase One is firmly established at
Colchester's leading record
specialist, something Colin Spellman
has no doubt no doubt will happen.



PICTURED RIGHT, (above) one of the newest of Colchester's record shops, Phase One — owned by Colin Spellman who has for some years been involved well-known Essex music chain, Downtown Records, and pictured below Colin Spellman and his wife, proud owners of a new specialist record

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## International

#### **US SINGLES**

- (2) TOO MUCH TOO LITTLE TOO LATE, Johnny Mathis/Deniece liams
- Ilams
  YOU'RE THE ONE THAT I
  WANT, John Travolta/
  Olivia Newton-John
  SHADOW DANCING,
- Andy Gibb WITH A LITTLE LUCK,
- Wings FEELS SO GOOD, Chuck
- Mangione
  THE CLOSER I GET TO
  Roberta Flack/Donny Hathaway
  IMAGINARY LOVER,
- Atlanta Rhythm Section
  ON BROADWAY, ON
- George Benson TAKE A CHANCE ON ME, Abba 10 (12) THIS TIME I'M IN IT FOR
- LOVE, Player DISCO INFERNO,
- Trammps
  12 (14) BABY HOLD ON, Eddie
- Money LOVE IS LIKE OXYGEN, 13 (15)
- BAKER STREET, Gerry 14 (19) Rafferty IT'S A HEARTACHE, Bonnie Tyler 15 (18)
- DANCE WITH ME, Peter
- MOVIN' OUT, Billy Joel YOU BELONG TO ME, 18 (20)
- Carly Simon
  IF I CAN'T HAVE YOU, 19 (7)
- Yvonne Elliman TWO OUT OF THREE AIN'T BAD, Meat Loaf 20 (22)

#### **US ALBUMS**

- SATURDAY NIGHT FEVER, Soundtrack LONDON TOWN, Wings
- FEELS SO GOOD, Chuck
- Mangione SHOWDOWN, Isley 4 (6) Brothers JEFFERSON STARSHIP
- 5 (5) EARTH, Jefferson
- SLOWHAND, Eric

- RIVERS OF BABYLON, Far
- Musikverlag/Blue Mountain
  NEVER LET HER SLIP
  AWAY, Warner Bros.
  BAD OLD DAYS, ATV.
  NIGH FEVER, Chappell/
  RSO
- 5 MATCHSTALK MEN, Great Northern Songs/EMI.
- Northern Songs/EMI.

  TOO MUCH TOO LITTLE
  TOO LATE, Heath Levy.

  7 IF YOU CAN'T GIVE ME
  LOVE, Chinnichap/RAK.

  8 JACK AND JILL, Warner Bros.

  9 LOVE IS IN THE AIR, EMI

  10 MORE LIKE THE MOVIES,
  FSSay.

- JUST FOR YOU, Jarrow Music. A BA NI BI, Heath Levy. AUTOMATIC LOVER, Martin-
- 13 BAKER STREET, Island/
- Belfern.

  13 IT TAKES TWO TO TANGLE, Utopia/Mysongs/EMI

  16 MORE THAN A WOMAN, Chappell/RSO.

  17 CAN'T SMILE WITHOUT YOU, Dick James Music.

  18 FOLOW YOU FOLLOW ME, Gelring/Hit and Run

  18 I WONDER WHY, United Artists

- Artists 18 SHE'S SO MODERN, Sewer Fire/Zomba

Courtesv MPA

- 7 (8) CHAMPAGNE
- Atlanta Rhythm Section 8 (7) RUNNING ON EMPTY, Jackson Browne YOU LIGHT UP MY LIFE,
- Johnny Mathis
  10 (12) CENTRAL HEATING,
- Heatwave FM, Soundtrack THE STRANGER, Billy 12 (13)
- 13 (9) EXCITABLE BOY,
- Warren Zevon
  AND THEN THERE
  WERE THREE, Genesis
  SO FULL OF LOVE, 14 (15)
- 15 (24) O'Jays WEEKEND IN L.A.,
- George Benson MAGAZINE, Heart
- 17 (18) MAGAZINE, Heart 18 (20) FANTASY LOVE AFFAIR,
- Peter Brown

  19 (10) SON OF A SON OF A
  SAILOR, Jimmy Buffett

  20 (21) HEAVY HORSES, Jethro

#### W Germany

- (courtesy Musikmarkt)
  SINGLES

  1 RIVERS OF BABYLON —
  Boney M (Hansa/Ariola)
  2 DAS LIED DER SCHLUMPFR
- Vader Abraham (Philips/Phonogram)
   STAYIN' ALIVE Bee Gees
- (RSO/Polydor)
  4 UND DABEI LIEBE ICH EUCH - Andrea Juergens (Ariola)
- (Ariola)
  5 TAKE A CHANCE ON ME —
  Abba (Polydor)
  6 MULL OF KINTYRE Wings
  (Capitol/EMI)
  7 BUENOS DIAS ARGENTINA
- Udo Juergens (Ariola) 8 KLIBY UND SEINE CAROLINE Kliby (Bellaphon)
- 9 BLUEBAYOU Paola (CBS) 10 FREE ME Uriah Heep (Bronze/Ariola)

## JUKE BOX 20

- LITTLE STREET IN A LITTLE STREET IN SINGAPORE, Manhatt-an Transfer MORE THAN A
- 2
- MORE THAN A
  WOMAN, Tavares
  YOU'RE THE ONE
  THAT I WANT, John
  Travolta/Olivia Newton
- John
  IT SURE BRINGS OUT
  THE LOVE IN YOUR
  EYES, David Soul
  IF I CANT HAVE YOU,
- yonne Elliman
  OLE OLA, Rod Stewart
  DAVY'S ON THE ROAD
  AGAIN, Manfred
  Mann's Earth Band
  HI TENSION, Hi 8
- Tension MAKING UP AGAIN, 9
- Goldie (DON'T FEAR) THE REAPER, Blue Oyster 10

- Cult
  OH CAROL, Smokie
  CA PLANE POUR MOI,
  Plastic Bertrand
  LOVING YOU HAS
  MADE ME BANANAS,
  Guy Marks
  IT MAKES YOU FEEL
  LIKE DANCIN', Rose
- Royce WHAT A WASTE, lan
- Dury RIVERS OF BABYLON, (15) 16
- Boney M A BI NI BI, Izhar Cohen/Alphabeta ANNIE'S SONG, James (2) 17
- 18 Galway SUBSTITUTE, Clout
- (I'M ALWAYS TOUCHED BY YOUR) PRESENCE DEAR, Blondie

Courtesy of Laren for Music

#### CHART COMMENTARY

CHART COMMENTARY
Voyage (3) includes points for From East to West/Scots Machine (GTO GT 224), both sides of the single from the album, showing strongly on its own . . Linda Clifford (17) includes points for its B-side If My Friends Could See Me Now and for its parent import LP's Gypsy Lady, as it still charts most strongly as an import . . Boiling point (4) and Isleys (9) get all areas, while Metropolis (5) and Ripple (6) seem confined mainly to Southern Britain . . . Sun (10) spreads from the SouthEast, Maytals (7) has especially SE/Midlands/NW/Scotland, Rick James (11) has SE/Midlands . . . although well spread, Eddie Kendricks (12) hits best in SE/Midlands . . . Trammps (19) spreads especially to Midlands, Taste Of Honey (20) has SE/Midlands/NW, Peter Brown (21, now on 121n) has Midlands/NW/South Coast, Parliament (24) has East Anglia/Midlands/NW, real Thing (26) hits most in Midlands/NW, Thank God LP (33) has SE/South Wales/Midlands, Bob Marley (36) hits Midlands/North . . mainly in SE are Saturday Night Band (16, due soon on edited 12in), Idris Muhammad (18), Deodato (23), Rare Gems Odyssey (25), Stanley Clarke (37) and Sine (38) . . . .

#### BREAKERS

BREAKERS

Moving up are: Heatwave's Mind Blowing Decisions (GTO GT 226), Prince's Just As Long As We're Together (Warner Bros BSK 3150, US import LP), Mastermind's Hustle Bus Stop (CBS 6329), Brass Construction's Celebrate (UA UP 36389), T-Connection's Let Yourself Go (TK TKR 12-6024, now on 12in), Roberta Kelly's Gettin' The Spirit (Oasis OASLP 505, LP), Johnnie Taylor's Keep On Dancing (CBS 6304), O' Jays' Use Ta Be My Girl (Philadelphia PIR 6332), Pussyfoot's Dancer Dance (EMI 2755), Kongas' Gimme Some Lovin' (Polydor 2001772), In Crowd's Back A Yard (Cacus CT 111), Candi Stanton's Honest I Do Love You (Warner Bros K 17164).

#### **DISCO PICKS**

A TASTE OF HONEY Boogie Oogie Oogie (Capitol CL 15988) smash funky

flier***
RICK JAMES You And I (Motown TMG
1110) edited hit funky stomper***
BOB MARLEY Satisfy My Soul (Island
WIP 6440) already proven on LP***

Compiled from nationwide disco DJ returns, but excluding any titles which have previously appeared in Music Week's Top 30.

- SHAME, Evelyn 'Champagne' King (RCA PB 1122, 12in)
  WHATEVER IT TAKES, Olympic Runners (RCA PC 5078, 12in)
  VOYAGE (ALL CUTS), Voyage (GTO GTLP 030, LP)
  LET'S GET FUNKTIFLED, Boiling Point (Bang 1312, 12in)
  1LOVE NEW YORK, Metropolis (Salsoul SSOL 107)
  THE BEAT GOES ON AND ON, Rippie (Salsoul SSOL 107)
  THE BEAT GOES ON AND ON, Rippie (Salsoul SSOL 105, 12in)
  DISCO REGGAE, Maytals (State STAT 78, 12in)
  SATUDAY NIGHT FEVER (LP), Bee Gees/etc (RSO 2658123, LP)
  TAKE ME TO THE NEXT PHASE, Isley Bros (Epic EPC 6292, 12in)
  SUN IS HERE, Sun (Capitol CL 15979)
  YOU AND I, Rick James (Motown TMG 1110)
  AIN'T NO SMOKE WITHOUT FIRE, Eddie Kendricks ( Arista ARIST 12182, 12in)
  BOOGIE SHOES, KC & The Sunshine Band (TK TKR 6025)
  IT'S SERIOUS, Cameo (Casablanca CANL 121, 12in)
  DELIRIUM, Francine McGee (RCA PC 9216, 12in)
  OCME ON DANCE DANCE, Saturday Night Band (Prelude PRL 12155, US import LP)
  RUNAWAY LOVE, Linda Clifford (Curtom K 17163)
  BOOGIE TO THE TOP, Idris Muhammad (Kudu KU 38, LP)
  DISCO INFERNO, Trammps (Ailantic K 11135)
  BOOGIE OOGIE OOGIE, A Taste Of Honey (Capitol CL 15988)
  DANCE WITH ME, Peter Brown (TK TKR 6027, 12 in)
  YOU, Samuel Jonathan Johnson (Columbia JC 35323, US import LP)
  WHISTLE BUMP, Eumir Deodato (Warner K 56416, LP)
  FLASH LIGHT, Parliament (Casablanca CAN 123)
  WHAT IS FUNK, Rare Gems Odyssey (Casablanca CAN 124)
  LET'S GO DISCO, Real Thing (Pye 7N 46078)
  JUPITER, Earth Wind & Fire (CBS 6267)
  ALL NIGHT LONG, Dexter Wansel (Philadelphia PIR 6255, 12in)
  DANCE A LITTLE BIT CLOSER. Charo (Salsoul SSOL 107)
  DON'T COST YOU NOTHING, Ashford & Simpson (Warner Bros K 17096, 12in)

  LOVIN' YOU IS GONNA SEE ME THRU, Tower Of Power (CBS 6318)
  BAMA BOOGIE WOOGIE. Cleveland Faton (Ovation OVDI 5001). US 12in) 1 COST 12in)
- BAMA BOOGIE WOOGIE, Cleveland Eaton (Ovanon Ovanosotr, import 121n)
  THANK GOD IT'S FRIDAY (LP), Various (Casablanca TGIF 100, LP)
  DISCO INFERNO, Players Association (Vanguard VSL 5006, 121n)
  THANK GOD IT'S FRIDAY, Love & Kisses (Casablanca TGIFL 1, 121n)
  MORE HOT FUN, Stanley Clarke (Epic EPC 6353)
  JUST LET ME DO MY THING, Sine (CBS 6351)
  PLAY IT A GAIN SAM (DISCO), J.R.T. (Electric LWOT 22, 121n)
  MACHO MAN, Village People (DJM DJS 10856)

DONNA SUMMER Last Dance/With Your Love (Casablanca CAN TGIFS 2) cymbal schlurpers from Thank God It's Friday***

Friday***
IDRIS MUHAMMAD Boogle To The
Top (Kudu KU 38) monster 10:25 funky
LP track**
JAMES BROWN Eyesight (Polydor
2066915) funky bounder from his Jam-

1980's LP (2391342), which has also been big on import**
O'JAYS Use Ta Be My Girl (Philadelphia PIR 6332) catchy medium rhythm tripper**
BIONIC BOOGIE RISKY Changes (Polydor 2066895) long overdue funky import smash, possibly too late**

# HREE STEPS IN THE

Towards the bank, that is, flush with acrossthe-counter cash from the year's hottest disco sides.

'I Never Thought I'd Be Losing You' TMG 1109 is the new late-night, lights-down from Major Lance, the legendary Northern soul hero who first leaped to fame with 'Um, Um, Um, Um, Um'. It's

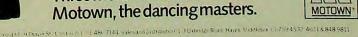
already pulling Radio 1 play. Rick James' 'You and I', TMG 1110 made the Music Week disco chart—before release!

An up-tempo mover, this one's a club smash and a cross-over certainty.

Carl Bean's 'I Was Born

This Way TMG 1108 is the first 'gay' disco single on a major label. Statistics say that one in seven males . . . . . . are going to getoffon Carl Bean.

Three more hit the floor from Motown, the dancing masters.



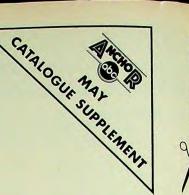
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Fly With Wings Of Love/As Long As It Last/Islands In The Rain/Together We'll Find A Way

JOE SAMPLE/RAINBOW SEEKER Rainbow Seeker/In All My Wildest Dreams/There Are Many Stops Along The Way/Melodies Of Love/ Album: ABCL 5245





B. B. KING/MIDNIGHT BELIEVER

When It All Comes Down/Midnight Believer/I Just Can't Leave Your Love Alone/Hold On/Never Make A Move Too Soon/A World Full Of Strangers/Let Me Make You Cry A Little Longer

Album: ABCL 5246





THE BEAVER BROTHERS/VENTRILOQUISMS
You'll Never Believe It/Who Do You Think You're Fooling/Take The Last Bow/I Am You/Doctor's Song/Come On And Do It To Me/Bernard/Gotta Get Out Of This Place/Looking At You/Come On Home With Me Tonight/Reprise Album: AUL 701



ANNETTE PEACOCK/X — Dreams
My Mama Never Taught Me How To Cook/Real & Defined Androgens/Dear Bela/This Feel Within/Too Much In The Skies/
Questions/Don't Be Cruel

Album: AUL 702





THE FLYING SAUCERS/KEEP ON COMIN'

Jenny Jenny/Fish On The Line/Oh Carol/Little Bit Of Lovin'/Louisiana Mama/Teenage Boogie/Give Me A Try/Keep On Comin'/Big Blonde Baby Of Mine/Beer Bourbon And Wine/I'll Never Let You Down/Shadow Walk/I Need Your Love/Johnny

Album: ALKA 101



VARIOUS ARTISTS/TWENTY GREATEST DISCO PARTY RUN AWAYS

Leila — LEILA & CO/Symphony Of Dreams — VELVET LOVE/Naughty Naughty Naughty — JOY SARNEY/Jack Of All Trades
— JOANNE WILLIAMS/Love Sounds — INTIMATE STRANGERS/The Message — CYMANDE/Keep On Comin' — FLYING
SAUCERS/Operator (Call This Number) — JAMES JAMIESON/Friends — CYMANDE/Bam-A-Lam-A Boggie — BOOKHAM
& RISKETT/You Always Hurt (The One You Love) — J.I.G.S. BAND/Angling For A Kiss — JOY SARNEY/Thanks To You —
JOANNE WILLIAMS/Come Back Baby (Baby Come Back) — SPIDER/Soul Sleeper — ASTRA NOVA ORCHESTRA/Disco
Invader — SILVER SPECTRE/We Got A Love — BOOKHAM & RISKETT/Getting It Back — CYMANDE/Workin' My Way Back To You — JEFFERSON/Can't We Get Back — JOANNE WILLIAMS

Album: ALKA 102

#### SINGLES



Cat. No. Artist/Title

ANC 1049 THE LONDON SYMPHONY ORCHESTRA/Whole Lotta Lov ANC 1052 GEORGE HAMILTON IV/Feel Like A Million/Take This Heart THE LONDON SYMPHONY ORCHESTRA/Whole Lotta Love/Paint It Black

Records

ABC 4210 THE DRAMATICS/Shake It Well/Spaced Out Over You ABC 4219 JIMMY BUFFETT/Cheeseburger In Paradise/African Friend ABC 4220 RICHARD TATE/Fill My Life With Love/Crazy Baby

A TURNA

AUS 101 AUS 102 THE BEAVER BROTHERS/You'll Never Believe It/I Am You ANNETTE PEACOCK/Don't Be Cruel/Dear Bela

REAL RECORDS

ARE 1 JOHNNY THUNDERS/Dead Or Alive/Downtown

(hiswick

THE RADIATORS/Million Dollar Hero (In A Five And Ten Cents Store)/Blitzin' At The Ritz NS 29

# MUSIC WEEK

# ALBUM RELEASES JUNE

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### POP LISTIMA

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THE THIRD Big Star	AUL 703
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Spencer Band	
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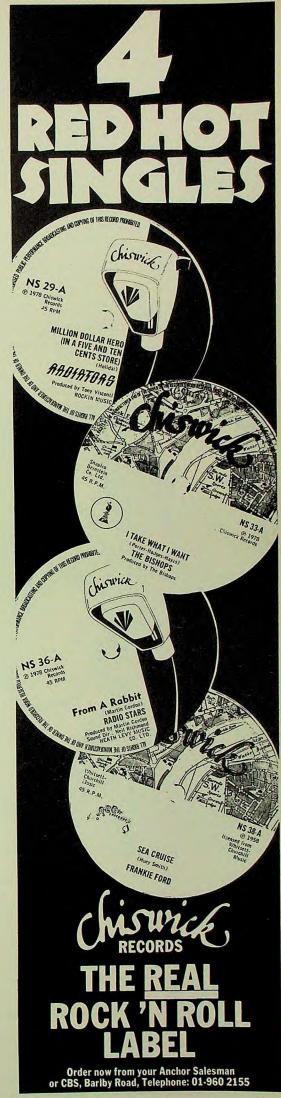
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Kevin Lamb SPART 1026

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ONCE IN A WHILE
Humphrey Littleton/Mike Pyne
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JAMMIN' THE BOOGIE
Bob Hall/George Green
JAZZ RULESO .K.
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SUMMER DAYS (AND SUMMER
NIGHTS)
The Beach Boys
CAPS 1023 (TC-CAPS 1023)
BORDER AFFAIR
Lee Clayton
E-ST 11751 (TC-E-ST 11751)
LOVE IS THE THING
Nat King Cole
SLCT 6129 (TC-SLCT 6129)



#### 407 राध्यात्रव

COME DANCE WITH ME
Frank Sinatra
SLCT 6179 (TC-SLCT 6179)
THE VERY THOUGHT OF YOU

Nat King Cole SLCT 6173 (TC-SLCT 6173) 9 CBS WE CAME TO PLAY CBS 82230 Tower of Power EVER READY Johnnie Taylor 20 ORIGINAL NUMBER 1's CBS 82776 CBS 82905 D.I.V.O.R.C.E. CBS 31676 Tammy Wynette THE EARLY YEARS CBS 31677 Frank Sinatra ANNIE CBS 79160 Original Soundtrack STREET LEGAL Bob Dylan CB 20 FOOT-TAPPIN' GREATS JOHNNY CASH CBS 86067 FROM JOHNNY CASH
Johnny Cash
A TALKING PICTURE
Pasadena Roof Orchestra
GHOST TOWN PARADE CBS 10009 CBS 82751 CBS 82562 THE LESTER YOUNG STORY VOLUME
III — ENTER THE COUNT CBS 88866 Lester Young WAR OF THE WORLDS CBS 96001 Various ONE NIGHT IN BIRDLAND CBS 88250 CBS 82710 Willie Nelson

SONGBIRD CBS 86060 Barbra Streisand HER GREATEST HITS CBS 86043 Carole King HAPPY IS THE ONLY WAY CBS 82870 The Chieftains
10 CHARLY
PLANET GONG CBS 82912 **CRM 2000** Planet Gong 11 CHISWICK SOUND OF MUSIC CH8 BOOGIF PIANO Huey Smith
SNIFF 'N' THE TEARS
Sniff 'N' The Tears
12 CONTOUR (HALLMARK)
BERT WEEDON PLAYS N
COLE FAVOURITES CH9 WIK 9 CN 2031 Bert Weedon 13 CTI (POLYDOR) BAI TIMORE CT17084 Nina Simone 14 DECCA CLOSE ENCOUNTERS SKLR 5301 Capuano SKLR 5301 LET ME GO DOWN EASY Chris Nielsen GES 5001 (KGEC 5001) HERE CONES YESTERDAY HERE CONES YESTERDAY
R. Harlan Smith GES 5002 (KGEC 5002)
FIRST FLIGHT
Red Wyng GES 5003 (KGEC 5003)
ME AND MARTIN
Fjellgaard GES 5004 (KGEC 5004)
LOVE STILL MAKES THE WORLD GO ROUND Lee Conway GES 5005 (KGEC 5005) ONE MORE LOVE SONG Freddy Cole SKL-R 5300 (KSKC-R 5300) YELLOW RIVER PFS 4412 PFS 4429 (KPFC 4429) Larry Adler

QUO VADIS — ROZSA R.P.O & Chorus PFS 4430 NATIONAL ANTHEMS OF THE WORLD Band Of The Grenadier Guards MOR 504

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VOL. 5 Various SPA 533 (KCSP 533) A DOBLE HEAD OF STEAM SPA 530 (KCSP 530)

15 DJM HAPPY TO MEET SORRY TO PART Horslips

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TO EMI POWER IN THE DARKNESS Tom Robinson Band EMC 3226 (TC-EMC 3226)

MODERN PRISCILLA EMC 3232 (TC-EMC 3232) Cilla Black MINA EMC 3243 Mina EMC 3245
SCOTT ENGLISH
Scott English EMC 3245 (TC-EMC 3245)
BAMALAMA
La Bella Epoque
EMC 3248 (TC-EMC 3248)
SLEEPER CATCHER
Little River Rand

Little River Band EMC 3252 (TC-EMC 3252) ANOTHER ROUND OF POEMS AND

NTS 150 (TC-NTS 150)

THE NEARNESS OF YOU
Charles Barlow & His Orchestra
NTS 151 (TC-NTS 151)
THE DONALD PEERS COLLECTION
Donald Peers ONCM 505 (TC-ONCM 505)
THE VERY BEST OF PETER DAWSON
Peter Dawson ONCM 506 (TC-ONCM 506) MEXICAN WHISTLER MEXICAN WHISTLEH
Roger Whittaker
ONCR 501 (TC-ONCR 501)
DON'T TELL I, TELL'EE
Adge Cutler & The Wurzels
ONCR 502 (TC-ONCR 502)
WHEN LIGHTS ARE LOW
Acker Bilk/The Leon Young String
Chorale
ONCR 503 (TC-ONCR 503) ONCR 503 (TC-ONCR 503)

I REMEMBER YOU Frank Ifield
ONCR 504 (TC-ONCR 504)
WHEN YOU DREAM ABOUT HAWAII
The Big Ben Hawaiian Band
ONCR 507 (TC-ONCR 508)
BLAZE AWAY

Reginald Dixon
ONCR 509 (TC-ONCR 509)
SEVEN DRUNKEN NIGHTS

The Dubliners
ONCR 510 (TC-ONCR 510) GET TO THE FEELING FT 543 Pleasure SWEET THUNDER FT 545 Sweet Thunder SAVE THE DANCE INS 3018 Gene Cotton MANDRE 2 Mandre PLATINUM HOOK **STML 1284 STML 1286** Platinum Hook BLUE COLLAR MCF 2836 Soundtrack ILLUSION **ILPS 9519** AUTOMATICS **ILPS 9518** HANDSWORTH REVOLUTION Steel Pulse AI ALMOST SUMMER **ARPS 9502** Soundtrack HAVE YOU SEEN THIS BAND INS 3019 18 FNSIGN (PHONOGRAM) A TONIC FOR THE TROOPS Boomtown Rats 19 EPIC (CBS) HEAVEN TONIGHT FNVY 3

EPC 82679 Cheap Trick NEVER EVEN THOUGHT EPC ???? Colin Blunstone IMPRESSIONS

Gheorghe Zamfir GREATEST HITS **EPC 82904** EPC 82754 EPC 82499 Next AT THE THIRD STROKE

EPC 82629 Russ Ballard EF TAKE THIS JOB AND SHOVE IT **EPC 82857** 20 4D (PYF

TEMPTATION
Norrie Paramor Orchestra
21 FRONT LINE (VIRGIN) NSTLX 41057

Prince Hammer HARDER THAN THE REST FL 1016 Culture FL 1006 Tapper Zukie
MESSAGE FROM THE KING
Prince Far Eye
IN FINE STYLE FL 1013

FL 1004

GTLP 054

FL 1015 Ranking Trevor 22 GTO BULLETTS THROUGH THE BARRIER

BULLETTS THROUGH THE BARKIER
The Movies GTLP 031 (GTMC 031)
DOOLEYS
The Dooleys GTLP 032 (GTMC 032)
HOTEL IN THE COUNTRY
Chris and Mo GTLP 034
NITE FLIGHTS
THE MOUST THE COUNTRY
CTL P. 034

The Walker Brothers

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STATUS QUO HMA 260 (HSC 322)
24 HALLMARK (PICKWICK)
SOLID GOLD SOUL
Various SHM 943 (HSC 316)
RAY CONNIFF, HIS ORCHESTRA,
CHORUS & SINGERS SHM 946 (HSC
318)

THE MOVE (THE GREATEST HITS VOL.

The Move SHM 952 (HSC 327)
T. REX WITH MARC BOLAN (THE GREATEST HITS VOL. 1)
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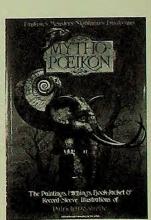




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# ALBUM REVIEWSI

EDITH PIAF
Edith Piaf At Carnegie Hall. EMI
Double-Up DU 129. This is a rare
recording of Piaf in concert at the
famous New York concert hall, and
in fact making its first appearance in
the British marketplace. Many of the
songs are well-known Piaf classics,
some sung in French and others in
English. The 2LP set is a splendid
testimony to a great artist's talent
and should create a lot of consume
interest (her last four EMI albums
have all achieved silver disc status).
A good catalogue item to have in A good catalogue item to have in

ENGLAND DAN AND JOHN FORD COLEY

FORD COLEY
Some Things Don't Come Easy. Big
Tree. K50470. Producer: Kyle
Lehning. Great album from
experienced artists who waited a
long time for fame with their brand
of easy (but far from bland) rock
with country undertones. Singles
include I'd Really Love To See You
Tonight and this LP is already
picking up some airplay. Ideal for
in-store play.

THE TWINKLE BROTHERS

Love. Front Line FCL 5001.

Producer: Norman Grant. Ten inch six track album of Jamaican roots music on this Virgin label. Caustic political lyrics combined with some infectious rhythms which are great for dancing to. Best track is Free

IGGY POP TV Eye 1977 Live. RCA PL 12796. Producers: Artist and David Bowie. Live treatment of this eccentric's rock songs with considerable influence plus writing and performing from Bowie. The sound quality is really rough but perhaps intentionally so and the raw sound suits the material, best of which is Funtime and Sixteen.

# **ALBUM OF THE WEEK**

VARIOUS ARTISTS

JOHN MCLAUGHLIN

PETER GABRIEL

The War Of The Worlds. CBS 96000. Producer: Jeff Wayne. Three years of hard labour have gone into this superb 2LP concept set — producer Wayne has also composed, orchestrated and conducted the music, while the cast line-up includes Richard Burton, Julie Covington, David Essex and Phil Lynott of Thin Lizzy. The work is of course based on H. G. Wells' timeless novel and Wayne's music succeeds in transferring literature to sound. The two

Johnny McLaughlin, Electric Guitarist. CBS 82702. Producers:

Artist and Dennis Mackay. From the revered musician who fused Eastern

revered musician who fused Eastern and Western music in the all-acoustic Shakti — first electric guitar LP in several years. Guest appearances from fellow avant garde demigods including Santana, Chick Corea and Jack Bruce. A perfectly-crafted piece of mystical jazz-with-rock. Fans will swoon in droves.



albums (or cassettes) retail at £6.99 and come complete with a 16-page full-colour booklet with

illustrations and a synopsis of the records. The booklet will also be available to purchasers of the tape configuration who will get a redemption card in their cassette package. As one might expect, promotion for this marathon package will be extensive and indeed the artist line-up by itself is guaranteed to ensure huge consumer interest. There are several concept album packages around at the moment, and the indications are that this is going to be one of the biggest sellers.

track here to the deceptively simple Solsbury Hill; DIY, the new 45 is a tight rocker. It's almost as if all the tight rocker. It's almost as it all the musicians were solemnly avoiding the trimmings. Charisma is backing the release with radio and press advertising (press ads have been building up for the past few weeks/ plus displays and there is a possibility of concerts later this year.

TOOTS AND THE MAYTALS
Toots presents the Maytals. State.
ETAT 16. Producers: Artists.
Polished. stylised, sometimes rather
gimmicky and superficial,
reggae/pop. Most tracks are good
disco prospects, and a fair but for disco prospects, and a fair bet for black music radio shows aimed at wider-than-ethnic audience.

THE TEMPTATIONS
Anthology Motown. TMSP 6003.
Production: Mainly Smokey
Robinson/Nroman Whitfield. An
important compilation, this is a
potted version of a 3LP set issued as
a limited edition four years ago. The

leading Motown band of the Sixties, The Temptations and their associates — Ruffin, Kendricks, Whitfield, Robinson and others still mean a lot to black music, and titles like My Girl, Get Ready, I'm Gonna Make You Love Me (with The Supremes) and Papa Was A Rollin's Stone plus other hits from 1965-73 will bring in hits collectors as well as oldies fans. A disco sampler was sent out in May and though this set is not receiving any special marketing, there should be special marketing, there should be

GEORGE MELLY

Sings Hoagy. Ronnie Scott's (Pye) NSPL 18557. Producer Terry Brown. Hoagy Carmichael's innocent tunes are something of a departure for the old sailor but he's departure for the old sailor but he's taken them to his heart. Needless to say Melly puts his peculiar brand of sincerity on every nostalgic bar. Lazy River, The Old Music Master, Small Fry, Georgia and The Nearness of You are included and the backing is split between the John Chilton Feetwarmers, regular backing band, and a larger unit conducted by Arthur Greenslade.

STELLA PARTON

Stella Parton. Elektra K 52069, Producers: Jim and David Malloy. The younger sister of Dolly has already been introduced to UK record buyers via the Danger Of A record ouyers via the Danger Of A Stranger, and her debut album Country Sweet. She now follows up with another LP recorded in Nashville, and featuring mainly original material. Sister Dolly even helps out with some of the health. helps out with some of the backing vocals. Sales should be good in the country music field.

IOHN HALL

Asylum. K53075. Producers: Artist and Carl Plotken. First solo LP and Carl Plotken. First solo LP from ex-Orleans member is a variety act — a collection of songs in assorted styles from funk through r&b to biggish ballad, co-written with his music critic wife. Good but lightweight lead vocal has help from guest stars including James Taylor, Carly Simon and Bonnie Raitt but it all adds up to more than an even chance commercially.

PHIL WOODS/GENE QUILL
Phil and Quill. RCA (French) PL
42185. Re-issue produced by Jean-42185. Re-issue produced by Jean-Paul Guiter. A welcome re-issue from 1956, this is one of a series of albums made by the two Charlie Parker disciples. Of the pair, Woods shows the greater fluency. The two play well together and are helped by some superb piano from Dave McKenna and the baritone of Sol Schlinger. Woods of course is the star, with gloriously realised solos and a tone which suffers not at all by his fierce attacking style. Excellent packaging, nice before and after pics of Woods, reasonable notes and full solo running order. Distribution is through Selecta. through Selecta

# PETER GABRIEL Peter Gabriel. Charisma. CDS 4013. Producer: Robert Fripp. Confusingly, this has the same title as the ex-Genesis Gabriel's first solo LP. His success with that and the single cut augured well for his future. Almost a year later, this album indicates that Gabriel's style has settled into slightly selfindulgent rock, but far removed from the art-rock outfits. There is not an obvious follow-up MARKET PLACE

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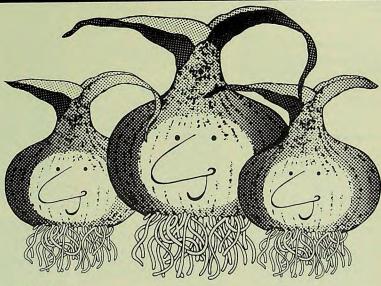
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WARLORDT
VVOGAN Terro
WOUNDED JOHN SCOTT CREE . H
YELLOW DOG W
ZAGGER, Michael / Moon
Band

DISTRIBUTORS CODE

A - Pye, C - CES, W - WEA, E - EMI, F
- Phonodisc, H - R. Taylor, L
Lugtons, R - RCA, S - Selecta, X - Clyde
Factors, Z - Enterplae, CR - Croole, P
- Pinnacle, T - Transatlantic, SH Shannon, SA - Saga Cream, Q Charmdale, G - Lightning

# LISTINGS

ANT NO WAY, How Fine I Feel, LEE KOSMIN. Polydor 2059 034 (F)
ARE YOU READY, London Town, MIKE REID. Satril SAT 131 (W)
A WONDERFUL DREAM, Too Much To Dream, THE ROOMANTICS. Creole CR 154 (C/CR)
BANG BANG, All Fed Up, SQUEEZE A&M AMS 7360 (C)

C SARC BERIUT, Hollywood Sign, PETER
SARSTEDT Ariola Hansa AHA 517
(A)
BUT I DO, Loosen Up, JOHN ROSSALL.
Wanted CULT 45-102 (S)

Wanted CULT 45-102 (S)
CAN CAN, CAN CAN Pt 2 CAN.
Lightning LIG 545 (W).
CAN'T GIVE UP A GOOD THING,
Signed Sealed & Delivered, SOUL
CHILDREN. Stx STX 503 (E)
COME INTO MY HEART/GOOD
LOVING, Love Coming/Baby Love,
USA/EUROPEAN CONNECTION.
TK TKR 6034 (C)

RECORDS

DANCE HALL, Stay With Me, BLACK GOLD, Polydor 2059 030 (F) DAYS OF PEARLY SPENCER, Baby You Make It Real, TRADE MARK, RSO 10 (F)

(F)
DEAR COMPUTER, Simple Song, ANJI
CAKEBREAD, Magnet MAG 119 (E)
DISCO PLAY, A.S.H.A.N.T.I.S.,
ASHANTIS, Calendar DAY 118 (S)

ASHANTIS. Calendar DAY 118 (S)
OIT WITH FEELING, Do It With
Feeling, MICHAEL ZAGGER & THE
MOON BAND. Bang BANG 7 (F)
DO WHAT I GOTTA DO, Dance With
Me, IMPERIALS. Power Exchange
PX 274 (ZLHR)
DRIVE ON, My Friend, FLYING SOUAD.
Epic EPC 6375 (C)
EASIER FOR YOU, The Mgic Still Runs
Through Your Head, TARNEY
SPENCER BAND. A&M AMS 7358
(C)

EL CONDOR PASA (IF I COULD), Love IS A Game, BACK IN TIME, EMI 2804

(E)

END OF MY TIME, Before He Goes To Sleep, PHIL MURRAY, Private Stock PVT 150 (E)

EVERYBODY'S SINGIN' LOVE SONGS, Joyful Noise, SWEET THUNDER. Fantasy FTC 158 (E)

FEELS SO GOOD, Maui Waui, CHUCK MANGIONE. A&M AMS 7357 (C)

5705, BAD FOR BUSINESS, CITY BOY Vertigo 6059 207 (F)

FONZIE SHUFFLE, Shoobe Do, FANZ. Birds Nest BN 104 (A)

Birds Nest BN 104 (A)
HIS GREATEST HIT, The Senuous Man,
WOUNDED JOHN SCOTT CREE.
Pye 7N 46083 (A)

#### **IJLM**

I GO TO RIO, Audience, PETER ALLEN.
A&M AMS 7363 (C)
INA JAH CHILDREN, Save The Children,
DHAIMA. Lightning LIG 528 (W)
I NEED TO KNOW, No Second
Thoughts, TOM PETTY & THE
HEARTBREAKERS Island WIP 6426

INTERLIFE, Segregation, PAUL BRETT RCA PB 5081 (R).

I'VE LOST THE WAY, Spare A Thought For Rock & Roll, FRINGE BENEFIT. Ariola ARO 126 (A) I'VE REALLY GOT THE BLUES, What A Lie, GAYLE HARDING. United Artists UP 36401 (E)

I WANT MY BABY BACK, Play The Other Side, JIMMY CROSS. Wanted CULT 45-101 (S)
JOHNNY B. GOODE'S GOOD, Johnny B. GOOD, PIRATES. Warner Brothers K. 17179 (W)
JUDY SAYS (KNOCK YOU IN THE HEAD), Pure Mania, VIBRATORS. Epic EPC 6393 (C)
LAY LOVE ON YOU, Make Me Feel Alright, LUISA FERNANDEZ. Warner Brothers K. 17001 (W).
LET'S DO IT, Melody Maker, ROY EYRES. Polydor 2066 930 (F)
LET'S MAKE LOVE, Nothing To Do. RONNIE LOVE. Grapevine GRP 108 (R)

RONNIE LOVE. Grapevillo.

(R)

LIFE'S BEEN GOOD, Theme From Boat
Weirdos, JOE WALSH. Elektra K
13129 (W)

LOOKING AT SOUARES, Dancing
School, SALFORD JETS, WEA K
18008 (W)

LOVE ME BABY, Shake Me, SHEILA B,
DEVOTION, EMI 2811 (E)

LOVE OUEEN BOOGIE PT. 1, Love
Oueen Boogie Pt. 2,
2004 (MILLANCE, Private Stock PVT) Queen Boogie Pt. 2, NONCHALANCE. Private Stock PVT

134 (E)
MADONNA BLUE, Everywhere You Go,
ILLUSION, Island WIP 6430 (E)
ME AND THE ELEPHANT, Sitting In The
Sun, TERRY WOGAN, Philips 6006

MOVIN' OUT (ANTHONY'S SONG), Vienna, BILLY JOEL. CBS 6412 (C)

#### NOPR

NA, NA, HEY, HEY, KISS HIM GOODBYE, Having A Party, SOUND EXPRESS Response FR 519 (A) N'N'E'V'O'U'S, Page 3, TRASH. Polydor 2059 013 (F)

2059 013 (F)
O.K.U.K. Streets, THE SMIRKS.
Beserkley BZZ 17 (S)
ON THE SHELF, Lost Love, STEVE
VOICE, EMI 2809 (E).
PEOPLE ARE PEOPLE, Run To You, AL
MATHEWS. Cube "Electric WOT
12/23 (A)

RUNAWAY, Put Your Mouth Where The Money Is, SAILOR. Epic EPC 6411

#### STWY

SITTING ON A DAISY, Cross Wires, PACIFIC EARDRUM. Charisma CB 314 (F)

SLOW DANCER, His So Fine, RITA COOLIDGE. A6M AMS 7362 (C) SLOW DANCING, Have You Ever Seen The Rain, UNICORN, Harvest HAR 5159 (E)

SNAKE BITE E.P. DAVID COVERDALE

SNAKE BITE E.P., DAVID COVERDALE.
EMI International INEP 751 (E)
STAY, Fammy's Disco, TINDY. Pye 7N
46091 (A)
THE APHOSTLE, Trible Dance, PETER
GREEN, PVK PVO 16 (W)
THE MUSIC MAN, Lovers, UNISEX.
Birds Nest BN 105 (A)
THE PERFECT CRIME, Cable Car,
LITTLE ACRE. Birds Nest BN 102 (A)
THERE AINT NO GOOD CHAIN GANG,
I Wish I Was Crazy Again, JOHNNY
CASH/WAYLON JENNINGS. CBS
6401 (C)

CASH/WAYLON JENNINGS. CBS 6401 (C) E ULTIMATE WARLORD, I Shall Return, WARLORD. Birds Nest BN 106 (A) L YOU TAKE MY LOVE, What's Going On, HARVEY MASON Arista ARIST 12188 (F)

TRIP THE LIGHT FANTASTIC, I Used To Think It Was Easy, JOANNE MACKELL United Artists UP 36402

(E)
TWO DOORS DOWN, It'S All Wrong,
But It'S Alright DOLLY PARTON,
RCA PB 1240 (R)
WAIT UNTIL MIDNIGHT, Down At The
Vortex, YELLOW DOG. Virgin VS
217 (E)
"WAR OF THE WORLD" — FOREVER
AUTUMN, The Fighting Machine,
JUSTIN HAYWOOD. CBS 6368 (C)
WE'RE ALL ONE, Nothing Without You,
BRYN HAWORTH. A&M AMS 7361
(C)

(C)
WHATEVERS WRITTEN IN YOUR
HEART, Waiting For The Day,
GERRY RAFFERTY. United Artists

UP 36403 (E) UP 36403 (E)
WHISKY SUNDOWN, Too Long Gone,
DIGBY RICHARDS RCA PB 5095 (R)
WORLD CUP ARGENTINA OFFICAL
THEME OF 1978 WORLD CUP,
World Cup March 1978, ENNIO
MORRICONE/BUENOS AIRES CITY
BAND, Pye 7N 46092 (A)
YOU AND I, Sweet Words, PETER
SKELLERN, Mercury 6008 602 (F)

CORRECTION
leggars Banquet Records distributed by sland/EMI and not Selecta, as was published last week.



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BLAST FURNACE — Blue BOMBERS — I'm a Liar
SALT — New EP
V.2's — Speed Freak
DYAKS — Gutter kids
DEVO — Satisfaction 12 inch (52p)
CANNIBALS Good Guys
PATRICK FITZ — Safery Pin
YOUNG BUCKS — Cold Cold
ART ATTACKS — Dalek
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REDUCERS — Limited Edition
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MEKONS — Never
CUBAN HEELS — Down Town

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MC5 - Borderline
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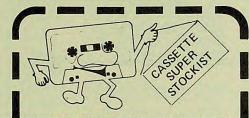
#### HI! I'M GROOVY, AND IF YOU WANT TO SEE WHAT I'M DOIN' SEE PAGE 11





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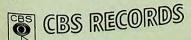
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CHART FOR PERIOD MAY 13-19

# TOP 60 ALBUMS

= NEW ENTRY

= PLATINUM LP
(f million sales)

= GOLD LP
(£300,000 on or
after 1st Jan. 77)

☐ ≈ SILVER LP (£150,000 on or after 1st Jan. '77) - - 1 = RE-ENTRY

This Week	Last Week	Wks. on Chart		TITLE/ARTIST/PRODUCER	LABEL & NO./DISTRIB.
1	1	13	0	SATURDAY NIGHT FEVER Various	RSO 2658 123 (F)
2				BLACK AND WHITE ALBUM Stranglers (Martin Rushent)	United Artists UAK 30222 (E)
3	2	7	0	THE STUD Various	Ronco RTD 2029 (B)
4	5	18	0	THE ALBUM Abba (B: Andersson/B. Ulvaeus)	Epic EPC 86052 (C)
5	4	4	•	20 GOLDEN GREATS Frank Sinatra	Capitol EMTV 10 (E)
6	7	10	•	ANYTIME ANYWHERE Rita Coolidge (David Anderle)	A & M AMLH 64616 (C)
7	15	2		I KNOW COS I WAS THERE Max Boyce (Bob Barratt)	EMI MAX 1001 (E)
8	6	9	0	20 GOLDEN GREATS Nat King Cole	Capitol EMTV 9 (E)
9	3	6		YOU LIGHT UP MY LIFE Johnny Mathis (Jack Gold)	CBS 86055 (C)
10	8	8	•	AND THEN THERE WERE THREE Genesis (David Hentschel)	Charisma CDS 4010 (F)
11	14	18		NEW BOOTS AND PANTIES Ian Dury (Peter Jenner/Lauria Latham/Rick Walto	
12				POWER IN THE DARKNESS Tom Robinson Band (Chris Thomas)	EMI EMC 3226 (E)
13	9	8	•	LONDON TOWN Wings (Paul McCartney)	Parlophone PAS 10012 (E)
14	29	2		PARKERILLA Graham Parker (Robert John Lange)	Vertigo 6641 797 (F)
15	12	15		PASTICHE Manhattan Transfer (Tim Hauser)	Atlantic K 50444 (W)
16				EVERYONE PLAYS DARTS Darts (Tommy Boyce/Richard Hartley)	Magnet MAG 5022 (E)
17	13	11		BAT OUT OF HELL Meat Loaf (Todd Rundgren)	Epic EPC 82419 (C)
18	27	14		PLASTIC LETTERS Blondie (Richard Gottehrer)	Chrysalis CHR 1166 (F)
19	25	10		THIS YEARS MODEL Elvis Costello & The Attractions (Nick Lowe)	Rader RAD 3 (W)
20	23	7		EASTER Patti Smith Group (Jimmy Lovine)	Arista SPART 1043 (F)
21	17	5		LONG LIVE ROCK 'N' ROLL Rainbow (Martin Birch)	Polydor POLD 5002 (F)
22	20	6		HEAVY HORSES Jethro Tull (Ian Anderson)	Chrysalis CHR 1175 (F)
23	16	66	0	RUMOURS Reetwood Mac (Fleetwood Mac/Dashut/Caillat)	Warner Bros. K 56344 (W)
24	19	10		KAYA Bob Marley & The Wailers (Bob Marley & The Wa	ilers)
25	11	15		CITY TO CITY Gerry Rafferty (Hugh Murphy/Gerry Rafferty)	United Artists UAS 30104 (E)
26	18	9	0	20 CLASSIC HITS The Platters	Mercury 9100 049 (F)
27	35	4		SHOOTING STAR Elkie Brooks (David Kershenbaum)	A&M AMLH 64695 (C)  Jet JETDP 400 (C)
28	24	29	0	OUT OF THE BLUE Electric Light Orchestra (Jeff Lynne) POWER AGE	Atlantic K 50483 (W)
29	26	3		AC/DC	
30	21	13	0	20 GOLDEN GREATS Buddy Holly & The Crickets	MCA EMTV 8 (E)

This Week	Last Week	Wks. on Chart		TITLE/ARTIST/PRODUCER	LABEL & NO./DISTRIB.
31				STRANGER IN TOWN Bob Seger (Bob Seger/Punch)	Capitol East 11698 (E)
32	10	9		PENNIES FROM HEAVEN Various	World Records SH 266 (E)
33	28	13	0	GREATEST HITS Abba (B. Andersson/B. Ulvaeus)	Epic EPC 69218 (C)
34	48	2		LENA MARTELL COLLECTION Lena Martell	Ronco RTL 2028 (B)
35	22	13	•	THE KICK INSIDE Kate Bush (Andrew Powell)	EMI EMC 3223 (E)
36	31	16	•	VARIATIONS Andrew Lloyd Webber (Andrew Lloyd Webber)	MCA MCF 2824 (E)
37	33	11		THE STRANGER Billy Joel (Phil Ramone)	CBS 82311 (C)
38	32	30	0	THE SOUND OF PREAD	Elektra K 52062 (W)
39	30	8		THE RUTLES The Rutles (Neil Innes)	Warner Brothers K 56459 (W)
40	39	13		FONZIES FAVOURITES Various	Warwick WW 5037 (M)
41	46	3		THE UNIQUE KLAUS WUNDERLICH Klaus Wunderlich	SOUND Decca DBC 5/6 (S)
42	53	6		GREEN Steve Hillage (Nick Mason/Steve Hillage)	Virgin V 2098 (C)
43	42	20	0	ΔΙΙ 'Ν' ΔΙΙ	CBS 86051 (C)
=44	37	6		A LITTLE BIT MORE	Capitol EST 23795 (E)
=44	41	5		Dr. Hook (Ron Haffkin) PLEASE DON'T TOUCH	Charisma CDS 4012 (F)
46		1	0	Steve Hackett (John Acock/Steve Hackett)  DARK SIDE OF THE MOON	Harvest SHVL 804 (E)
47				Pink Floyd (Pink Floyd) THE '56 SESSIONS VOL. 1	RCA PL 42101 (R)
48	49	20		EIvis Presley (Various)  EXODUS	Island ILPS 9498 (E)
49	50	5		ANOTHER MUSIC IN A DIFFERENT	
50	34	2		Buzzcocks (Martin Rushent) VAN HALEN	UAG 30159 (E) Warner Brothers K 56470 (W)
51				Van Halen (Ted Templeman) SOMEONE LOVES YOU HONEY	RCA PL 12478 (R)
				Charley Pride (Jerry Bradley/Charley Pride) CENTRAL HEATING	GTO GTLP 027 (C)
52	44	5		Heatwave (Barry Blue) MAN MACHINE	Captiol EST 11728 (E)
53	-	1		Kraftwerk (Rolf Hutter/Florian Schneider) ALL THIS AND HEAVEN TOO	Asylum K 53072 (W)
54	56	6		Andrew Gold (Andrew Gold/Brock Walsh)  LIVE—THE LAST WALTZ	Warner Brothers K 66076 (W)
55		1	_	The Band THE ONLY ONES	CBS 82830 (C)
56			-	The Only Ones (Robert Ash) THEIR GREATEST HITS 1971-75	
57	-	1	0	The Eagles (—)	Asylum K 53017 (W)
58	38	77	0	ADDa (B. Andersson) B. Olvaeds)	Epic EPC 86018 (C)
59	_	1	0	DARTS Darts (Richard Hartley/Tommy Boyce)	Magnet MAG 5020 (E)
60				APPROVED BY THE MOTORS The Motors (Peter Ker/Nick Garvey/Andy McMa	Virgin V 2101 (E)

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PENNIES FROM HEAVEN		
PINK FLOYD	46	
PLATTERS	26	
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PRIDE, Charley	51	
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DAIRIDON	21	

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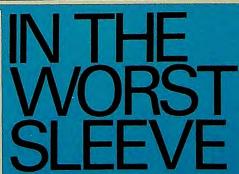
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f = SALES INCREASE OVER LAST WEEK

This Las	st Wks. on TITLE/Artist (producer) Publisher Label number
11	RIVERS OF BABYLON
	BONEY M (F. Farian) Hansa/ATV/Blue Mountain  BOY FROM NEW YORK CITY
£ 23	5 Darts (T. Boyce/R. Hartley) Carlin Magnet MAG 116 (E)
3 2	8 NIGHT FEVER Bee Gees (Gibb Brothers/Richardson/Galuten) RSO/Chappell RSO 002 (F)
£ 44	5 IFI CAN'T HAVE YOU
-	Yvonne Elliman (Freddie Perren) RSO/Chappell RSO 2090 266 (F)  LOVE IS IN THE AIR
£ 58	John Paul Young (Vanda & Young) EMI Ariola ARO 117 (A)
<b>☆ 6</b> 23	3 YOU'RE THE ONE THAT I WANT John Travolta/Olivia Newton-John (John Farrar) Famous Chappell RSO 006 (F)
75	BECAUSE THE NIGHT Pattl Smith Group (Jimmy Lovine) Heathside/Intersong Arista 181 (F)
8 7	15 MORE THAN A WOMAN
	Tavares (Freddie Perren) RSO/Chappell Capitol CL 15977 (E) WHAT A WASTE
£ 9 14	lan Dury (Dury/Blockheads/Jenkel/Jenner/Lathan) Blackhill Stiff BUY 27 (E)
← 10 19	4 CA PLANE POUR MOI Plastic Bertrand (L. Deprijck) ATV Sire 6078 616 (F)
£ 11 15	6 COME TO ME Creole CR 153 (C/CR) Ruby Winters (S. J. Prod) Dobkins/Bluebook/Acoustic/Buttercreek
√ 12 30	3 OH CAROL
12	Smokie (M. Chapman) Chinnichap/RAK RAK 276 (E)  5 HI TENSION
£ 13 22	Hi Tension (Chris Blackwell/Kofi Ayivor) Screen Gems Island WIP 6422 (E)
£ 14 13	g JACK & JILL Raydio (Ray Parker Jnr) Warner Bros. Arista 161 (F)
15 10	(I'M ALWAYS TOUCHED BY YOUR) PRESENCE DEAR Blondie (Richard Gottehrer) EMI Chrysalis CHS 2217 (F)
16 6	11 TOO MUCH TOO LITTLE TOO LATE
	Johnny Mathis/Deniece Williams (Jack Gold) Heath Levy CBS 6164 (C)  2 OLE OLA Riva 15
₹ 17 25	Rod Stewart/Scottish W.C. Squad (T. Dowd/J. Horowitz) Copyright Control 8 DO IT DO IT AGAIN
18 9	Raffaella Carra-Sugar Epic EPC 6094 (C)
£ 19 20	IT MAKES YOU FEEL LIKE DANCIN', Rose Royce (Norman Whitfield) Warner Bros. Warner Bros. K 17148 (W)
£ 20 21	4 A BI NI BI Polydor 2001 781 (F)
- 04	Izhar Cohen & Alphabeta (Shlomo Zach/Uri Cohen) Heath Levy  NICE 'N' SLEAZY
21 18	Stranglers (Martin Rushent) April/Albion United Artists UP 36379 (E) 3 DAVY'S ON THE ROAD AGAIN Bronze BRO 52 (E)
₹ <u>22</u> 31	Manfred Manns Earth Band (Manfred Mann's Earth Band) Island/Earthly
23 11	7 AUTOMATIC LOVER Dee D. Jackson (C&P Unwin/Jupiter) Martin Coulter Mercury 6007 171 (F)
	ON A LITTLE STREET IN SINGAPORE
25 26	THE DAY THE WORLD TURNED DAYGLOW
	X-Ray Spex (X-Ray Spex/Falcon Sturt) C. Control EMI Int. INT 553 (E) PUMP IT UP
<b>26</b> ³⁴	Elvis Costello (Nick Lowe) Plangent Vision Radar ADA 10 (W)
27 51	2 ANNIE'S SONG James Galway (Raiph Mace) Denver Red Seal RB 5085
<→ 28 35	2 IT SURE BRINGS OUT THE LOVE IN YOUR EYES David Soul (Tony Macaulay) Macaulay/Cookaway Private Stock PVT 137 (E)
29 12	, NEVER LET HER SLIP AWAY
	Andrew Gold (A. Gold/B. Walsh) Warner Bros. Asylum K 13112 (W)  LET'S ALL CHANT  On the state PVT 4/3 (E)
30 16	Michael Zager Band (Michael Zager) Carlin Private Stock PVT 143 (E)  LOVING YOU HAS MADE ME BANANAS
	Guy Marks (Peter De Angelis) Peter Maurice/EMI ABC 4211 (C)
32 N	MISS YOU Rolling Stones (Glimmer Twins) EMI EMI 2802 (E)
33 17	SHE'S SO MODERN  8 Roomtown Rats (Robert John Lange) Sewer Fire/Zomba Ensign ENY 13 (F)
00	(DON'T FEAR) THE REAPER
£ 34 37	Blue Oyster Cult (Krugman/Pearlman/Lucas) Carlin CBS 6333 (C)  4 ANGELS WITH DIRTY FACES  Polydor 2059 023 (F)
35 24	Sham 69 (Persey/Parsons) Singature
<b>○</b> 36 47	2 MAKING UP AGAIN Goldie (Tab Martin) Copyright Control Bronze BRO 50
	BEAUTIFUL LOVER
- 07	POSALIF
38 29	4 Thin Lizzy (Thin Lizzy /Tony Visconti) Warner Brothers Vertigo LIZZY 2(F)

The state of the s	-
This Last Wks on TITLE/Artist (producer) Publisher Label nur Week Week Chart	nber
39 28 15 Brian & Michael (Kevin Parrot) Gt. Northern Songs/EMI Pye 7N 4603	5(0)
AO 33 4 UP AGAINST THE WALL	- '
Tom Robinson Band (Chris Thomas) EMI EMI 278	7 (E)
41 NEW Black Sabbath (Black Sabbath) Essex Vertigo SAB 0	01 (F)
£ 42 54 3 YOU TOOK THE WORDS RIGHT OUT OF MY MOUTH  Epic EPC 598	(C)
43 48 5 CANT SMILE WITHOUT YOU Barry Manilow (B. Manilow (R. Dante) DJM Arista ARISTA 17	76 (A)
44 NEW SMURF SONG Father Abraham (Pierre Kartner) Burlington Decca F 137	E0 (C)
AS NEW AINT GOT A CLUE Beggars Bar	-
EVERYPORY DANCE	3 6 (E)
Chic (Bernard Edwards) Warner Brothers Atlantic K 110	97 (C)
47 49 4 SHADOW DANCING Andy Gibb (B. Gibb/Richardson/Galuten) RSO/Chappell RSO	01 (F)
48 42 4 ONLY LOVIN' DOES IT Magnet MAG 1 Guys & Dolls (Peter Smith/Guys 'n' Dolls) Silbeiman/Weedon	15 (E)
AQ MILLI ONLY LOVE CAN BREAK YOUR HEART	53/01
FO NEW HONEST I DO LOVE YOU	
Canol Staton (D. Crawford) Warner Bros. Warner Bros. K 1716	4 (W)
E 3 1 63 4 Evelyn 'Champagne' King (Warren Schatz) Sunbury RCA PC 112	22 (R)
52 NEW WOMAN OF MINE Dean Friedman (R. Stevens) Sweet City/Heath Levy Lifesong LS 4	01 (C)
£ 53 65 3 EVERY KINDA PEOPLE Robert Palmer (R. Palmer) Island Island WIP 64	25 (E)
54 52 6 JUST FOR YOU	08 (C)
TAKE ME I'M YOURS	
Squeeze (Squeeze) Hondor Depriora Songs ABM AMS 73	35 (C)
56 NEW MIND BLOWING DECISIONS Heatwave (B. Blue) Copyright Control GTO GT2	26 (C)
37 56 4 Steve Gibbons Band (Tony Visconti) Eel Pie Polydor 2059 0	17 (F)
58 NEW Marshall Hain (C. Neil) Copyright Control Harvest HAR 51	157 (E)
59 NEW RUN FOR HOME Lindisfarne (G. Dudgeon) Crazy Music Mercury 6007	177 (F)
60 55 4 TAKE ME TO THE NEXT PHASE Isley Brothers (Isley Bros/C, Jasper) C, Control CBS 62	92 (C)
61 41 4 JUPITER	
EEEL S. LIVE THE EIDST TIME Atlantic K 1109	The second second
62 53 5 Foreigner (Sinclair/Lyons/Jones/McDonald) Copyright Control	_
Bang BANG 13	112 (F)
64 36 12 IF YOU CAN'T GIVE ME LOVE Suzi Quatro (Mike Chapman) Chinnichap/Rak  RAK 2	71 (E)
65 68 7 (I CAN'T GET NO) SATISFACTION Devo (Devo) Essex Stiff BOY	(1(E)
66 NEW LET'S GO DISCO Real Thing (Biddu) Peterman/Quartet Pye 7N 460	178(A)
67 43 13 SINGIN' IN THE RAIN	
Shella B. Devotion (=) DA/Big Inree	
STAVIN' ALIVE	15 (C)
Bee Gees (Bee Gees/Richardson/Galuten) RSO/Chappen	67 (F)
K.C. & The Sunshine Band (H. W. Casey/R. Finch) April TK TKH 60.	25 (C)
71 32 7 BAD OLD DAYS Co Co (T. Bradford/C. Fretcher) ATV Ariola Hansa AHA 5	13 (A)
72 44 13 FOLLOW YOU FOLLOW ME Genesis (D. Hentschel/Genesis) Gelring/Hit & Run Charisma CB 3	09 (F)
73 46 7 BACK IN LOVE AGAIN Donna Summer (Say Yes/Moroder/Bellotte) Heath Levy GTO GT 1:	17 (C)
7/ 50 11 I WONDER WHY	
75 58 7 HEY LORD DON'T ASK ME QUESTIONS	
75 % Graham Parker (Robert John Lange) Intersong Vertigo PARK 0	02 (F)

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A BIN BI (Hirsh/Manor). 20
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What A Waste (Dury/
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You're The One That
I Want (Farrar). 6
You Took The Words
(Steinman). 42 Top 75 compiled for Music Week and BBC based upon 250 from a panel of 450 conventional record outlets by the British Market Research Bureau Ltd.



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## **POSITIONS**

## **Charlie Pride**

ANYONE doubts the strength of the basic country market in Britain, Charley Pride an provide the proof of its considerable size. Without the benefit of a hit single, Pride's following has been built primarily by the country media and has led, today, to a situation where British visits

mean capacity houses.

Certainly it was no different certainly it was no different with his gig at the Odeon Hammersmith, and a highly enthusiastic audience gave the Dallas-based artist almost hysterical support right from the start of his 65 minute set.

With a catalogue that now amounts to around 30 albums, Charley Bridge has a

Charley Pride has a considerable repertoire to draw from. And whatever he picked was welcomed throughout was welcomed throughout although, in no way, could he possibly meet all the requests that flowed from the various sections of the auditorium.

strong representation of his considerable US hit career, moving from a medley of earliest bestsellers and country

standards to representation of his most recent chart entries. Backed by his five piece outfit The Pridesmen and the vocal group Dave and Sugar, outh The Prideshier and the vocal group Dave and Sugar, Pride's most recent offerings move — perhaps — more into the pathway of easy listening and, judging from the tumultous reception given to ballads like The Rose Is For Today and his current single Someone Loves You Honey, such material could well provide the vehicle for the ultimate British breakthrough — the British charts. It was a most incredible audience response throughout and, at the end of it all, Pride gladly returned for a six song encore.

And Dave and Sugar, whose harmonies greatly enhanced Pride's vocals throughout his performance appear also destined for considerable

performance appear also destined for considerable success in the British Isles. Presenting fine, close harmonies — mixed with alternative lead voices — the alternative lead voices — the trio mingled a range of repertoire that moved from basic country titles like Good Hearted Woman and Queen Of The Silver Dollar to more pop m.o.r. workings like It's A Heartache and Don't Throw It All Away. A distinctive, fresh approach to the music, and one that's going to win more friends during the forthcoming weeks as the trio is set for a number of tv appearances.

TONY BYWORTH

#### **After The** Fire

AFTER THE Fire is a South of England rock band whose first album, Sign Of Change, has been released on Rapid Records, a label specially created for their own product. Their recent London Marquee gig, one of several in the capital, indicated that the band is rapidly gaining

**POSITIONS** 

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PERFORMANCE

a fun following. Line-up of After The Fire is Peter Banks, Nick Battle, Andy Piercy and Ivor Twidell. Their Piercy and Ivor Twidell. Their music, which has some religious undertones and includes such titles as Pilgrim, Signs Of Change and Back To The Light, has several jazz influences and there is some fine keyboard playing from Banks. Twidell on drums also helps the Twidell on drums also helps the music to go along at a fine

Musically, After The Fire has a lot of promise and it is perhaps surprising that until recently their only album was available primarily by mail-order, although that situation is now changing. Their initiative in recording their own album and then doing their own distribution is to be applauded. What they do require is a deal that is going to bring their recorded product to a much wider section of the

After The Fire is a band that people are going to hear a lot more about in the future. CHRIS WHITE

#### Street Band

PLAYING TO a pub full of your own age group, all of whom are already committed appreciators, should be a dod-dle—and for Street Band, who are soon to announce a recording deal, playing at Chiswick's John Bull was just Chiswick's John Bull was just that. However, this band, which puts all its (quite noticeable) talent, collective personality — and pints of sweat — into playing at home against no opposition is ready for the tag 'professional'.

Product is unlikely to be released before early Autumn and it will be interesting to see the band take on bigger gigs. With great care it should be possible to project the close-contact street-level character of the act to the back row of a 2,000 seater hall.

But all the traps down which Ian Dury's stage act sometimes falls are waiting for a cocky strident, inventive — and very London-sounding — band like

TERRI ANDERSON

## Styx

THE PROLONGED attack of deja vu induced by Styx at Hammersmith at the band's first appearance in the UK became quite enjoyable. Like Kansas, another in the wave of American bands which will wash Britain this summer, Styx is in many ways where UK theatre rock was four of five years ago -- as camp as a row of tents, but boldly, cleverly

From the full colour, back-lit stage set, through magnesium flares, strobe lights and dry ice, to the choreographed posturings of the musicians it was one great, jolly ex-pensively-produced rock pantomine. Lovely stuff. And once it was past the first few meanit was past the first few mean-dering non-events in the set, Styx suddenly found its musical style and proved it was not just a glamourous facade. Roy Hill, who courageously supports on this tour, is an ar-tist who looks like fulfilling

the hopes Arista has had while bringing him along over the two years since he signed. He is in the intelligent rock class, where lyrics mean as much as music, and as at least half his set was new material, not on the just released LP, he is clearly moving ahead

creatively.
TERRI ANDERSON

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# DOOLEY"

# EMI gets the world into boogie shoes

EMI Dancing Ltd. is organising the

EMI Dancing Ltd, is organising the first World Disco Dancing Championships with prizes totalling £4,000 in value as Polydor backs a Saturday Night Fever contest.

The EMI competition starts this month, with eliminating heats in the UK and overseas. The finals are set for September at London's Empire Ballroom, Leicester Square. Contenders from at least 15 countries will participate from mainland Europe and the US.

The competition is being

The competition is being organised in association with the Daily Mirror Pop Club and the being

Motown, Stax, Salsoul, EMI International and Fantasy labels of EMI's licensed repertoire division, plus the Harvest, Capitol and Tower labels which form part of the company's group repertoire

division.

The 108 UK heats will be held through EMI Dancing's national chain of discotheques and clubs, and the UK final will precede the world event at the Empire Ballroom in September. The championship is the brainchild of EMI Dancing brainchild of EMI Dancing managing director Peter Smith.

Meanwhile Polydor is sponsoring

a contest being run by the National Association of Youth Clubs to find the best disco dancers. Teams will be the best disco dancers. I eams will be invited to dance a routine to any track from, yes, you've guessed, Saturday Night Fever. Facilities for the regional finals are being provided by Mecca.

provided by Mecca.

The NAYC believes that the success of the RSO film is causing "a dramatic revitalisation of the disco scene". Local rounds are now being organised and regional finals will be in October. The grand finale is at the Hammersmith Palais on December 10.

#### Skues wins tax battle

KEITH SKUES, Radio Hallam's programme director, is relieved to have successfully concluded a battle with the Inland Revenue. The tax men were after the ex-BBC Radio One disc jockey for £12,000. Part of the problem is that he likes to play the stock market, and finds it difficult to keep track of all his dealings since his accountant has been incapacitated. After a hectic morning session of financial negotiation Skues was almost late for his lunchtime show one day last week. He decided to air his grievances on the programme and, grievances on the programme and, armed with a tape of the comments he made to his Sheffield listeners, he

returned to do battle at the tax offices once more.

It seemed to do the trick as he won his case and having convinced Her Majesty's officials that he wasn't earning money at the heady level of his Radio One days.

#### Revolver goes off with a bang

MICKIE MOST'S new tv show Revolver received favourable reviews from most quarters when the pilot was shown on ITV. the pilot was shown on ITV.
Melody Maker's Raver column
stated "At long last — a peak time
pop show with a bit of life . . . ."
while NME's Teasers column
described the show as a "promising
start" and mooted the name of the
colourful Kosmo Vinyl as an
alternative to Peter Cook as MC.
But there's no pleasing Richard
Afton of the London Evening
News who commented: "I didn't
think that poor shows could get any News who commented: I tuan think that pop shows could get any worse. I was wrong. ATV's Revolver achieved the well-nigh impossible. The gun should have been pointed the other way and the show?" trigger pulled before the show." Schedules and acts are being put together for future shows, with full network screening starting on July

Polydor artist John Otway's stage olydor artist John Otway's stage antics causing flutters of panic to his management — there was nearly one broken neck at Aylesbury gig when Otway climbed up his custom-built 16 foot scaffolding towers, a feature of his act . . . but so far no insurance company has been no insurance company has been found to take on the liability. Meanwhile co-headliner Wild Willy Barrett smashed his instruments up before stalking

at Jet Records winged invitations -duly accepted — to the Duke and Duchess of Gloucester for this Friday's Royal Gala Charity Performance
by ELO at Wembley. Originally Princess
Margaret and Lord Snowdon were to have
attended...get well soon, Eugene
Manzi of Beserkley Records, recovering
from appendicitis...The Who played
another secret gig last week at
Shepperton, with invitations sent
to 500 fans and the show filmed for

to 500 fans and the show filmed for upcoming Who movie.
A REWARD of £6,000 being offered by Lloyd's underwriters for information leading to recovery of complete 16-track recording studio stolen from music business insurance specialist Willie Robertson's Island Farm home at Smarden, Charing, Kent. Robertson anticipates difficulty for thieves in disposing of unusual swag, and thinks they'll try to sell it to someone in pop business. Anyone with information about the equipment, insured for £70,000, should contact insurance assessor Stan Sheard (01-693 0925) . . . **Bob Street**, EMI mor radio promotion person and CAMRA real ale enthusiast, elated to find registration letters on his new company car read ALE . . . same division's new act True Brit produced by Jeff Chegwin, twin brother of Keith . . . publicist Roger St. Pierre has recently had books published about

darts (arrows, that is) and cycling.

RON McCREIGHT of Noel Gay Music a Bank Holiday guest on ROIN MCCREIGHT of Note Coay Music a Baink Honday guest on R1's Kid Jensen Show talking about music publishing . . . a baby girl, weighing in at 5 lbs, for producer Phil Wainman and his wife, Judy, last Thursday . . . in December, Liza Minnelli lined up for London Palladium season . . . Harlequin record shop manageress Mrs Delcie Marcus won first prize of £750 in MTA Prize Prize of £750 in MTA Prize MTA Prize Draw at Bournemouth Music Industry Conference, MTA Prize Draw at Bournemouth Music Industry Conference, with MTA president Tom Harker getting second prize of £300. MTA has sent cheque for £1,725 to Music Trades Benevolent Society, £375 of which was contributed by Horace Gamlin of Gamlin Pianos, Cardiff, through the sale of music industry ties . . . following Chris Rainbow's Polydor LP Looking Over My Shoulder comes the Average White Band's first RCA single — One Look Over My Shoulder — ironic thought for Warner Bros. — AWB's debut RCA LP is called Warmer Communications (the band is still on Atlantic in the US) . . . Motown International threw a farewell party for departing staff members (the band is still on Atlantic in the US) . . . Motown International threw a farewell party for departing staff members who had served since the beginning — Ros Gilbert of Jobete copyright department who is leaving to have a baby, and Brian Roots, who headed royalty accounts for Jobete and Motown and who has no immediate plans . . . they're still at it — BBC Radio Oxford reclaiming longest radio programme record with All Through The Night last weekend hosted by Phil Rapps and Brian Boyes which lasted 38 hours.

# QUITE THE most impressive and undoubtedly the best-attended album playback in memory was CBS' War Of The Worlds treat last Thursday at the London Planetarium. Attended by representatives of national press, tv and radio — numbering over 300 — the pink champagne launch of CBS' major project lent itself perfectly to the laser medium, and the best show seen on London was put by Roger Helm and Dave Cooper, the attendant Laserium and Laserock operators. The national launch cost CBS an undisclosed five-figure sum. The War Of The Worlds is a pouted version of H. G. Wells' novel and

CBS an undisclosed five-figure sum.

The War Of The Worlds is a potted version of H. G. Wells' novel, and some of the stars of the album were watching the laserists having a field day, with green gases from Mars and creeping red weed, not to mention Fighting Machine flashes, brilliantly illustrated on the star-backed dome. The entire Wayne family was there plus Julie Covington, and Justin Hayward (two of the star artists featured on the LP). (See feature, page 22 and elbum region pages 46). 22 and album review page 46).



MICKEY MOUSE celebrated his 50th birthday at the weekend with jollity at Alexandra Park. Here Goodies Tim Brooke Taylor and Graeme Garden make gestures of glee over Mr Mouse's birthday cake. The Goodies have a gestures of glee over Mr Mouse's birthday cake. celebratory record out on EMI called M.I.C.K.E.Y. M.O.U.S.E. (also shown).

# YESTERDAYS

10 YEARS AGO

June 5, 1968

DEALERS ASKED to help
Restrictive Tradespeople to collect information for fothcoming court case, in which record industry will case, in which record industry will fight to keep fixed minimum prices for discs ..... Third MIDEM announced for January 69 ..... Oryx launches stereo budget label at 9s.11d. with intial release of ten LPs ..... Pye and Polydor still negotiating for Kama Sutra and Buddah distribution .... Peter Knight joins Polydor as a&r controller, a new post .... President scores part of American Jubilee sublicensed from EMI catalogue and appoints Cliff Fraser to handle Joy label .... New York's America Corp taunches marketing plan for 3% disc ..... Deke Arlon appointed g.m. of April Music .... Vodeta in UK for first concerts and ty shows here .... Jimmy Savile savile's Travels on Sundays for 13 fight to keep fixed minimum prices Savile's Travels on Sundays for 13

FIVE YEARS AGO June 16, 1973
TAMLA MOTOWN to launch

British production company with first UK signing Phil Cordell — Motown plans to double staff in next few weeks ..... IFPI announces next few weeks..... IFPI announces new developments to help combat world piracy ..... John Read, EMI chief executive appointed deputy chairman while Bhaskar Memon, president and chief exec of Capitol joins main board — both replace retiring directors ..... EMI dominating upper reaches of album chart with Beatles, McCartney and Pure Gold compilations ..... CBS/WEA planning minimum dealer orders of £25 in attempt to streamline operations ..... CBS instigates investigations following dismissal of Clive Davis and other executives accompanied by allegations of misappropriated company funds, drug trafficking and payola. new developments to help combat

# Tony Blackburn's record of the week 29th May to 2nd June



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