New Releases Indies Up Against Majors European Top 100 Albums

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MCA Announces Euro Executive Line-Up

EUROPE by Machgiel Bakker

MCA's European expansion plans are going full steam ahead with the announcement of six new MDs and GMs who will be heading up the company's new affiliates on the Continent. As announced earlier (M&M December 4), MCA will be opening fully owned offices in France, Italy, Spain, Scandinavia and the Benelux, adding to the existing operations in Germany and the UK. The European expansion falls under Jorgen Larsen, MCA Music Entertainment International president since July 1.

The appointments were announced by MCA Music Entertainment Group chairman Al Teller at the company's official opening ceremony at its

(continues on page 36)

Fierce Bidding In Sweden For South, West Licences

by Miranda Watson

The third in the round of commercial radio frequency auctions in Sweden brought fierce bidding in the South and West regions of the country and the key cities of Gothenburg and Malmö. Prices

Unofficial ratings showing NRJ's new EHR station in Stockholm have caused an uproar in Sweden. See page 3 for the full story.

once more were driven high, as competing networks SRU/Rix, Z Radio and NRJ bid for the best frequencies to form networks covering the key advertising markets. Two of the sought-after frequencies in Gothenburg (city population of 433.000) were bought by NRJ and Z Radio for Srk3 million (app. US\$360.000) each, equalling the top price paid in Stockholm (pop. 674.000). Not (continues on page 36)

Heritage Report **Backs CD Prices**

UNITED KINGDOM

by Jeff Clark-Meads

The European record industry has been given a new weapon in its bid to fight CD pricing inquiries -courtesy of the government that began the controversy. The sector of UK government that first branded CD prices as a ripoff has now helped produce research that says consumers consider the discs good value. The (continues on page 36)

Music Variety, Less DJ Hype Highlight '93 EHR Radio

EUROPE

by Steve Wonsiewicz

More crossover records, a warmer presentation style and more targeted promotions with record companies were some of the major trends affecting EHR

> **Programming** The Music Year In Review

radio this year, say a group of Europe's leading programmers. While music trends are nearly impossible to predict, these execs say efforts to improve presentation style and promotions will continue in 1994.

(continues on page 25)

YEAR-END SPECIAL

See pages 11-28

Euro Dance Consolidates Continental /

JURGENS GETS LIFE WITH BMG — German chanson singer Udo Jürgens

signed a life-long contract with BMG Germany. His new album "Café

Grössenwahn" has just been released. Pictured (I-r) are: BMG Ariola Music

president Thomas Stein, Jürgens, Bertelsmann AG president/CEO Mark

Wössner and Bertelsmann AG board of directors, member Frank Wössner,

by Machgiel Bakker

Continental European music has reached another phase in its ondevelopment towards reaching equal acceptance alongside US and UK productions. According to M&M's year-end analysis, 35 songs out of the 1993 Eurochart Hot 100 Singles chart originated from the Continent, of which 33 are true crossovers. It's the highest figure ever for European product since M&M began producing the chart.

As the accompanying table shows, the '90s have seen a steady flow of songs from the **Mainland Singles**

Continent showing up in the year-end listings. Usually, however, these results crossover records

In Hot 100

'90 '91 '92 '93 are built on a Mainland 45 26 2I 35 combination of Crossover 22 15 16 33

("Border Break- Source: Music & Media

ers") and traditional domestic best-sellers, which managed to enter the European year-end rankings due to their sales strength accumulated over a year in a particular market.

> This year for the first time, however, the number of locallanguage bestsellers has decreased and been replaced by the

crossover record, originated on the Continent.

In the music world, the old form of "chauvinism"-emphasizing domestic productions -has appeared to be replaced by an acceptance of "European" values. In this emancipation process, dance has played a crucial role. The last few years have seen the development of a true Continental wave of music

(continues on page 36)

No. 1 in EUROPE

European Hit Radio BRYAN ADAMS Please Forgive Me (A&M)

Eurochart Hot 100 Singles MEAT LOAF I'd Do Anything For Love (Virgin)

European Top 100 Albums BRYAN ADAMS So Far, So Good (A&M)

1993 EURO PROGRAMMERS PICKS! 1994 EURO HITS!

Mariah Carey --- Hero Michael Bolton — Said I Loved You... Billy Joel - All About Soul

EHR #6 4 adds **EHR #7** 10 adds **EHR #16** 3 adds

T. T. D'Arby — Let Her Down Easy Michael Jackson — Gone Too Soon Daryl Hall — Stop Loving Me... Pearl Jam - Daughter

Chartbound 7 adds Chartbound 19 adds Chartbound 6 adds Chartbound 7 adds

Sony Music Entertainment

P. Bryson & R. Belle — A Whole New World Chartbound 5 adds

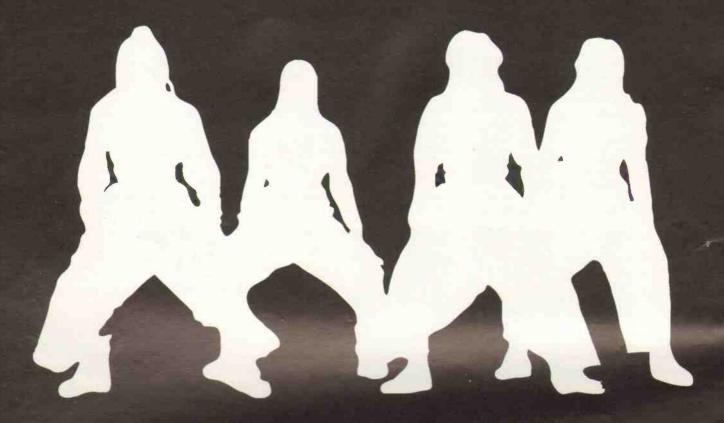


COLUMBIA

great music that's

the UK HIT!

eternal



on rotation in:

Belgium

Czech Republic

Denmark

France

Italy

Luxembourg

Norway

Poland

Portugal

Russia

Spain

Sweden

Switzerland

Climbing in Germany

DISCOVER
IT
NOW!

the single:

STAY

the album:

ALWAYS & FOREVER

the label:





Stockholm Ratings Cause Uproar; NRJ Takes Unofficial Lead

SWEDEN

by Miranda Watson

Unofficial Stockholm ratings putting French private radio operator NRJ-owned Energy Stockholm in top position have caused uproar among Swedish broadcasters. Latest ratings from independent research bodies, including TEMO, in advance of the official Stockholm ratings conducted by national broadcasters association RUAB (due before Christmas), show Energy Stockholm to have more listeners than the city's leading station, seven-year old EHR Radio City.

Much of the anger surrounds the fact that unofficial surveys like this are being published during a period when so many new stations are launching. Meanwhile, many broadcasters reject the surveys as inaccurate. Industry opinion is that all these unofficial ratings should not be taken too seriously and that the imminent RUAB ratings will present the true picture of the Stockholm market.

In the week beginning December 6, a Stockholm newspaper printed the latest TEMO figures which claimed that out of a sample of 1.2 million people in Stockholm, 87.000 listened to NRJ once or more a day, 75.000 listened to Radio City and 7.000 to classic rock **Z 102** during the first week in November. However, according to the same survey, 131.000 people listen to Radio City one to six times

a week, 88.000 to Energy and 66.000 to Z 102; 79.000 have listened to Energy anytime during the last fortnight, while 120.000 have tuned into Radio City and 78.000 to Z 102. These figures weren't published in the newspaper. TEMO used postal surveys to collect its data between August 23 and November 15. Participants were allowed to tick one box per station.

Radio City MD Per Sundin rejects the figures as skewed, saying, "I don't believe that Energy has more listeners than we do. In fact, the TEMO figures, if you add them up, show that Radio City has more overall. The reason for such strange figures is that particpants can only tick one box for each station [i.e. one/more a day, once-six times a week or once/more a fortnight]. I think surveys like this are very bad for the radio industry. We must treat each other and our customers with respect and not just throw out figures like this. It has to be done properly. In these first few months of commercial radio, what's important is that people are listening to commercial radio."

MD of Energy sales house Riksmedia Hans Fjären comments, "The figures printed in the Stockholm paper have caused a lot of anger and there is a big discussion going on as to how many listeners Energy really has. However, all the surveys I've seen, including those by rival networks, show Energy as the number one station in Stockholm."

French Assembly Approves Music Quotas; Senate Votes Dec. 14-15

FRANCE

by Emmande Legrand

The first leg of the battle over music quotas on radio was won by the French music industry with a "yes" vote by the Assemblée Nationale, one of the country's two Houses of Representatives. The regulation calls for the broadcasting of "a minimum of 40% of songs in French, with at least 50% being new productions" on all national music networks. Broadcasting authority the CSA will be in charge of controlling this new regulation.

The next step will be the vote by the Senate on December 14-15, and industry executives fear that it could still be turned down. **Bertrand Delcros**, GM of record industry group **SNEP** comments, "We remain very cautious and are not crying victory yet, as anything can still happen in the Senate."

After the Senate vote, the paper will be presented before the Chamber of Deputies and, in order for it to become law, has to be approved by both houses.

The paper was approved by the Assembly after heated debate. The

amendment sponsored by representative Michel Pelchat had previously been turned down by an Assembly committee, but minister of communications Alain Carignon decided nevertheless to introduce it during the discussion on the new Communications Law at the Assembly. The clause covering "significant listening hours" during which the quotas were to be implemented was, however, dropped.

Delcros hopes the Senate will approve the notion of "immediate implementation of quotas" and that "something will happen in 1995 after all these never-ending discussions."

Last minute attempts to derail the legislation failed.

One surprising supporter of the new quota rule is NRJ president Jean-Paul Baudecroux, who supports Pelchat. Observers say, however, that NRJ has more to gain from the proposed rule since it airs over 20% French music, while its nearest EHR competitors, Fun and Skyrock, air less. The majority of stations, including Fun and Skyrock, oppose the quota plans.

While Z Radio MD Johanna Unghanse acknowledges that NRJ is most probably the biggest station at the moment in Stockholm, she adds, "Energy is still a new station and people are interested to hear what it sounds like. The station plays mostly music, with hardly any news, and I think after the New Year we'll see its ratings begin to fall."

A spokesperson at SRU/Rix says he has talked to several leading media experts in Sweden and all agree that "the figures can't possibly be right. They are way off the mark. I think the methodology must have been wrong,"

SRU/Rix MD Birgitta Rosen adds, "It's amazing if these figures are true, though I find it hard to believe that Energy has quite so many listeners. I do expect, however, that Energy will pull listeners away from Radio City."

TEMO senior research executive **Jonny Svensson** defends the data, saying the figures are intended to provide advertisers with target and media group information. The survey is intended as a compliment to the basic research being conducted by RUAB and paints just one picture of the real scene. TEMO has been conducting postal surveys for 20 years, and has included radio alongside questions on newspapers, magazines and TV for the last year.

Commenting on the latest figures, Svensson says, "Radio City has the most listeners overall if you take the whole picture, but Energy has the most daily, and therefore the most loyal listeners. Z 102 did so badly in the survey because they've had some problems with their transmitter."

Svensson adds that if you include surrounding areas of Stockholm, then Energy has by far the most listeners as it has such strong broadcasting power.

EUROPE AT A GLANCE

ITALY: EC Overrules Italian Ad Legislation

The European commission in Brussels has ruled that Italy's recent legislation obliging state corporations and ministries to allocate 25% of the advertising budget for local broadcasters contravene EC agreements on broadcasting. The Italian government introduced the measure last October to help the country's ailing local radio and TV sector.

Mark Dezzani

GERMANY: 39 Publishers Plan Joint Stand At MIDEM

Some 39 German publishers will share a stand at MIDEM on the initiative of the country's music publishing association DMV. DMV MD Hans-Henning Wittgen says the joint stand will enable smaller publishing companies to present themselves at MIDEM.

Miranda Watson

AUSTRIA: Austria To Have Ten Private Radio Licences

Austria's first private radio licences are to be awarded on January 1, 1994, with one regional radio licence for each of Austria's nine Bündesländer (states) and two for Vienna. The full frequency plan will be released in January. Local radio licences will be distributed by January '95.

HOLLAND: Dutch Pop Music Seminar Scheduled For January 8

The second annual Dutch Pop Music Seminar will take place January 8 in Groningen. Organised by Dutch foundation for promotion of national music Conamus, Dutch rock foundation Stichting Popmuziek Nederland and trade magazine Muziek & Beeld, the seminar's readings and panels are open for musicians and music industry people alike. Panel speakers include Willem van Beusekom from NOS Radio and Music & Media's editor-in-chief Machgiel Bakker.

Mary Weller

FRANCE: Carignon Supports Ownership Limit Increase

To sweeten the pill of quota regulations voted by the Parliament on December 4, minister of communications Alain Carignon has welcomed an increase in radio ownership limits to 150 million potential listeners from 120 million. The proposed law will allow operators to own up to four national networks.

Emmanuel Legrand

UNITED KINGDOM: LBC Hires Presenters; Readies INR3 Bid

London news/talk station LBC has imported a heavyweight line-up of new presenters as it looks to a future beyond the termination of its licence next October. The company says its investment in high-profile broadcasters is a commitment to "high-quality programming" in its final months. However, executives also acknowledge that LBC intends to bid for the newly advertised INR3 national franchise (51% speech) and that it is "in discussions" with its successor in London, LNR.

Jeff Clark-Meads

IN MEMORIAM

Frank Zappa, who will go down in history for his unique combination of music, wierdness and satire, died of cancer on December 4, 1993. A committed campaigner against censorship and an acerbic critic of hippy pretentiousness, his social comment was clearly aired in the albums Freak Out, Cruising With Ruben And The Jets, We're Only In It For The Money, Joe's Garage and Sheik Yerbouti. He built up a solid following around the world, and a legacy of over 50 albums. Zappa was also an accomplished composer and conductor.

Raúl Cairo

27 Vie For Dutch Radio Bundles

HOLLAND

by Marlene Edmunds

A total of 27 applicants are competing for Holland's first permanent, commercial terrestrial radio frequencies, including three UK broadcast organisations. One Dutch joint venture also includes backing from France's powerful **Hachette** group.

On offer are two FM "bundles" of regional frequencies, and at least one AM. Public channels currently monopolise all national terrestrial frequencies in Holland. The government has put together the two FM regional bundles as a concession to the newly developing commercial sector, saying that each of the two bundles could nearly approximate the reach of a national terrestrial station.

Media analysts believe the deci-

sion, to be made by both the Ministry of Culture and the Ministry of Water and Transportation and handed down on or before January 21, could make or break some of Holland's fledgling private commercial cable stations. The criteria for awarding the frequencies has been the subject of heated debate in parliament and outraged criticism by private stations.

Dutch Minister of Culture Hedy D'Ancona—also known as Holland's "Media Minister"—has made it clear she will favour formats which are not already prevalent on the market.

There is no bidding process in Holland, but a spokesperson for D'Ancona says that if several broadcast companies were competing in a format favoured by the government, the size of their financial commitment might have some

bearing on who is awarded the licences.

Among foreign applicants were London's national station Classic FM, Rupert Murdoch-backed Dutch cable/satellite station Sky Radio and the Radio Caroline Partnership. Gibraltar-based Eurojazz also applied, as did CLT-backed Dutch cable/ satellite station Happy RTL.

Sky Radio has been operating in Holland for some five years and has been a heavy lobbyer, along with the Radio 10 Group, for access to terrestrial frequencies. More recently, Sky Radio, Radio 10 and Happy RTL were granted temporary access to regional terrestrial "test" frequencies, but those will expire when the new permanent licences are awarded next month.

Radiomafia's Chart Show Goes To YLE TV; IFPI Adds Support

FINLAND by Kari Helopaltio

Finnish EHR pubcaster YLE Radiomafia's weekly top 40 countdown show is going to TV. Pubcaster YLT TV 1 will air the show beginning January 7, 1994, each Friday at 19.00 as a flashy, fast-moving, 60-minute programme concentrating exclusively on local sales. Radiomafia will continue to air the programme at its regular slot Sundays at 12.00, five days earlier than TV 1.

Comments the show's producer, Olof Vikstroem, "This is a truly major event, and fully backed by the YLE and local record companies. Nothing even remotely similar has been tried in Finland before. The focus will be on local artists and music, which are having a hard time in the country. 'Fast Riser' and 'New-

comer' spots will be devoted to

A local video production company Tikka & Moisio has been signed to provide the show with two new video clips per week. The show will also feature live studio guests and international videos. It will be hosted by Baba Lybeck, with help from Alex Nieminen, who will also act as a liaison between artists and the record companies. The director is Risto Vuorensola.

IFPI Finland supports the effort, recognising it as the official Finnish chart, and has called off its agreement with Radio Ettan, the compiler of the bi-monthly Finnish Top 40 singles and albums chart which is currently used by, among others, pop magazines Suosikki and Rumba, and the newspaper Helsingin Sanomat.

Ireland's IMRO Explores Splitting From Performing Rights Society

IRELAND

Performing Rights Society (PRS) members in the UK and Ireland have been asked to consider whether the Irish Music Rights Organisation (IMRO) should become an independent society. PRS chairman Wayne Bickerton has informed PRS members of a recent PRS general council decision to discuss the future of IMRO.

Licence fee income from Ireland has more than doubled from IR£2.55 million (app. US\$3.57 million) in 1988 to IR£5.7 million in 1992 since IMRO was set up as a wholly owned PRS on the spot' licensing operation in Ireland.

The initial letter to all members of PRS invites comments.
Writes Bickerton, "It was always

foreseen that at a certain stage the case for an independent national collection agency for Ireland should be carefully considered by members resident there and the PRS membership as a whole."

A second letter, this time to PRS members in Ireland, will be sent "before the end of the year," says PRS public affairs controller Terri Anderson. That letter will also seek nominations for an interim IMRO board.

Bickerton says the creation of an independent IMRO can only take place if members resident in Ireland representing more than two thirds of the eligible votes approve a new organisation. He adds that Irish resident members would retain the choice to continue their membership with PRS rather than join the Irish society.



GLORIA VISITS MADRID — Gloria Estefan* recently visited the Sony Music Spain offices, where she was presented with a platinum disc for sales of her album Mi Tierra. Pictured (I-r) are: Sony Music Spain president Claudio Conde, Estefan and Emilio Estefan.

Ireland Moves Closer To Quotas

IRELAND

by Dermott Hayes

Minimum playlist quotas of Irish music could be introduced for all radio stations in the Republic of Ireland next year. If approved, Ireland would be the second country in '94 to introduce quotas.

Poland's new quota legislation requires public stations to air 55% "Polish content" and private stations to broadcast 40%-50%. France already has negotiated quotas ranging from 10%-20%, but that could increase to 40% if current legislation currently before parliament is passed (M&M, December 11).

Ireland's Minister for Arts, Culture and the Gaeltacht, Michael D. Higgins, has asked quota lobby groups Jobs In Music (JIM) to formulate a definition of "Irish music." Higgins is already on record as favouring the Canadian quota system as a means of regulating the amount of indigenous Irish music played on the radio.

In a recent letter to JIM committee members, Higgins says, "It would be valuable to have a clear description of the essential components of Irish



GRIPPING GOLD — Aerosmith collected their first ever gold award in Germany for their latest album "Get A Grip," which has sold over 250.000 units. Pictured (I-r) during a meet and greet are: (standing) artists Brad Whitford, Joe Perry, Steven Tyler, Joey Kramer and Tom Hamilton; (kneeling) MCA Music Entertainment Hamburg head of promotion Katharina Landahl and MCA Music Entertainment Hamburg MD Heinz Canibol.

New Transmitters Give Radio France Powerful Coverage Boost

FRANCE

by Emmanuel Legrand

Pubcaster Radio France International (RFI) has introduced new state-of-the-art shortwave transmitters that will allow it to have total flexibility and adapt its transmissions to the region it wants to reach.

unique system, This new developed by French electronic manufacturer Thomsom-CSF and TDF, is a technical breakthrough. It consists of revolving 100-meter antennas called "Alliss" that can be pointed to the regions the stations want to reach. The system combines in one single place all the elements needed for broadcasting, from antennas to transmitters. With 500kW, it is five times more powerful than previous transmitters. A total of 12 Alliss will be allocated by 1996 to RFI and represent a global investment of Ffr800 million (app. US\$135 million). The next one will be located in French Guyana.

The new set-up will allow RFI to reach a worldwide coverage. RFI estimates that more than 600 million short wave transmitters are in use throughout the world.

The first of the series of new RFI transmitters was officially inaugurated on November 23 by French industry and telecommunications minister Gèrard Longuet in Issoudun in the centre of France. Representatives from BBC World Service, Deutsche Welle, Radio Free Europe and VOA, among others, were also present.

Competition, Maturing Market Steer Locals Towards ACE

NORWAY

by Kai Roger Ottesen

Music profiles of local commercial stations are going decidedly ACE thanks to the success of new private national ACE station Radio Hele Norge (P4), pubcaster NRK's decision to air an EHR format for P3 and a slowly but surely maturing radio industry.

Stations putting more emphasis on ACE include Radio 1/Oslo and its loose "network" of EHR outlets, Radio Oslofjord, Radio 3/Grenland, Radio Hamar/Hamar, Radio Fakta/ Drammen, Radio FM/Stavanger and Radio Alta/Alta.

Comments Harald Hjort, director of music and research at Radio 1/Norge, which owns Radio 1/Oslo, "The competition has increased in Norway. Meanwhile, radio stations have learned from foreign stations and have become more market oriented.

The 25-40 age demo is the most important for advertisers. Thus, the age of the average private radio listener has increased. Before it used to be mostly 12-25 year olds; but now four out of five listeners are aged 20 years and older. The trend is part of a natural market orientation."

Many format alterations though, say observers, have also been made in order to meet competition from mainstream ACE private national station P4. However, Allison Chase, P4's music director/deputy director of programming, cautions stations not to overreact to new competition. "It's a common mistake for a radio station to overreact to ACE after one competitor enters the format," she says. "They start forgetting the core audience that they had before. Sometimes it can work. But P4 will always try to do it better than the others. Why go head-to-head with a giant

when you can format differently? They should seek to stay local, look at their communities and do their research."

With P4's entry into EHR, many people are beginning to question whether small, local stations can compete effectively. Comments Chase, "What success EHR enjoys depends on the size of the market. It's possible in cities like Bergen, Stavanger and Trondheim, but more difficult in cities like Moss with 25.000 people. Then we're of course talking about a broad-based EHR format. AC always beats CHR in the US. It's basically the same thing in Europe. EHR is more narrowly targeted; and ACE also appeals to young people.

Adds Hjort, "If a station decides to cater to the younger audiences, you have to always be creative, and do a lot of marketing."

DINA CARROLL

1993...The Perfect Year for Dina Carroll in the UK

The list of her phenomenal achievements include:

- * The most successful new British artist of 1993
- ★ Double Platinum debut album So Close (over 600,000 copies sold in the UK alone!)
 - ★ So Close debuted in the UK album chart at number 2 earlier this year.

 It went on to be the first album of the year to achieve Platinum status in the UK
 - ★ 6 Top 30 UK hit singles, the most recent of which, **Don't Be A Stranger** reached number 3 and remained in the Top 5 for 6 weeks!
 - ★ Dina's first ever UK tour, originally 9 dates, was increased to 21 shows due to the incredible ticket demand. All were sold-out!





1994...

Is now set to be Dina's Perfect Year in Europe, with the release of a brand new single, her wonderful interpretation of the classic "Sunset Boulevard" song **The Perfect Year** by Andrew Lloyd Webber and Don Black.

This performance previously unavailable anywhere!

Also features the club anthem Here, a No.1 record in all 4 UK dance charts!



SINGLES

BABY CHAOS

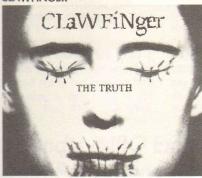
A/R/EHR Sperm - East West PRODUCER: Paul Johnston/Baby Chaos Not long ago, guitars were strictly forbidden under the UK dance tyranny, but now more and more grunge dissidents are jumping off their soap boxes. Is this an indie hit embryo?

DINA CARROLL

The Perfect Year - A&M ACE/EHR PRODUCER: Nigel Lowis

Indeed, with her UK double platinum debut album So Close it has been a perfect year for the dance prima donna, now coming closer to you via this week's M&M insert CD, a ballad from Andrew Lloyd Webber's Sunset Boulevard.

CLAWFINGER



The Truth - MVG/WEA R/A/EHR PRODUCER: Clawfinger/Jacob Hellner

"Race Against The Machine?" A guitar like a Formula 1 racing car flashes through a funk metal riff of solid Swedish steel. Should be at pole position on any alternative playlist.

CYPRESS HILL

I Ain't Goin' Out Like That - Ruff House D/A/EHR PRODUCER: T-Ray

Hard core rap acts might be unbreakable this side of the Atlantic, but what if you flipped out on Hispanic street lingo on a stand-up bass line? It's worth trying.

DARYL HALL

Stop Loving Me, Stop Loving You - Epic D/EHR/ACE PRODUCER: Michael Peden

What's going on? Hall sings a Marvin Gaye song of unequalled prettyness. The arrangement is the link between early '70s introvert soul and today's extravert urban beats. Remarks Radio Regenbogen/Mannheim music director Martin Schwebel, "Good song, good musician, which should be enough reason to play it. We don't care if it sells, because this sounds so good on radio. Besides it's nice to have somebody on the air who can actually sing."

BRIAN MAY

Last Horizon - Parlophone EHR/ACE/R PRODUCER: Brian May/Justin Shirley-Smith Instrumentals are getting rare, but with this cinematic number May evokes images of the Albatross as once released into the air by Fleetwood Mac.

PEARL JAM

R/A/EHR Daughter - Epic PRODUCER: Brendan O'Brien/Pearl Jam Eddie Vedder is slowly but surely becoming the Bono of grunge, putting so much passion in a deceptively unmelodic song, that it takes more spins to fully grasp it.

SCORPIONS

Under The Same Sun - Mercury R/EHR PRODUCER: Bruce Fairbairn/Scorpions

Once again The German veteran rockers fight with the elements. Rated by this power ballad, there's more energy coming from sunlight than from wind.

TAKE THAT

EHR/ACE Babe - RCA PRODUCER: S. & P. Jervier/J. Wales

With a ballad in the race for the Christmas UK number 1? Okay, so far for predictability. The daring aspect is that Mark Owen is singing lead instead of TT blockhead Gary Barlow. It's Horizon/Chiltern Network/Milton Keynes head of music Steve Power's best bet for the most sought after number 1. "Whether it will be the hype or the quality of the song that does the trick I don't know. This is not their best singer, but definitely their most handsome one, which is important in this TV era."

TEENAGE FANCLUB

Hang On - Creation PRODUCER: Teenage Fanclub/Andy MacPherson Join the club of pure pop afficionados with this finest track off the Thirteen album. Are these Michael Nyman influences in the interminable closing riff?

PAUL WELLER

The Weaver - EP - Go! Discs PRODUCER: Brendan Lynch/Paul Weller The '60s/'70s sound still affects Mr. Weller, both as a composer and a producer. With one "old," two spanking new songs plus Neil Young's Ohio, this is value for airplay.

ALBUMS

BARKMARKET

Gimmick - American PRODUCER: Dave Sardy

Those who identify the American label with retro rock, haven't heard this Brooklyn trio yet. These guys operate in the left field of the market, but not in the predictable way with either grunge or dance elements. Tempo changes are uncountable and Dave Sardy's lyrics are beyond maniacal. With tracks like Hack It Off and Gatherer, Pere Ubu's industrial rock comes closest to description.

COLOR ME BADD

Time And Chance - Giant D/EHR/ACE PRODUCER: Color Me Badd/Various

Although the hugely "suc-sex-ful" self-titled debut has been a hard act to follow, this lot has fixed it. Playing with George Benson-like jazzy arrangements and some smartly disguised Latin rhythms, the music is far more than just swing beat. The skilled harmony vocals are styled after '50s doo-wop groups, so the generation gap is bridged. The first single, the title track, is making inroads on both dance and EHR formats, while the remake of Skylark's US 1973 top 10 hit should be tried at ACE. Whatever you do, don't pass by the potential' multi-format smash Close To Heaven, fifty-fifty in English and Spanish.

CONCRETE BLONDE

Mexican Moon - I.R.S.

PRODUCER: Concrete Blonde/Sean Freehill Love 'em or hate 'em, Concrete Blonde always stands for quality rock, strong on the course once set by Patti Smith. Steeped in Tex-Mex religious symbolism, the music accompanies tales of love, death, darkness, hope and despair-titles like Jonestown and Jesus



Forgive Me (For The Things I'm About To Say) speaking volumes. The voice of bass playing frontlady Johnette Napolitano serves as the perfect vehicle for the lyrics; romantic yet not for the faint of heart. Programmers heeding the call might treat the masses to Rain or Love Is A (Blind Ambition).

SNOOP DOGGY DOGG

Doggystyle - Death Row/Interscope

D/EHR PRODUCER: Dr. Dre With this US blockbuster, Dr. Dre's prodigy

sends the whole ruling rap posse straight back to the pound. The absolutely slamming single Who am I (What's My Name?) proves that he's in a league all of his own. Never before has George Clinton's repertoire been looted so well, and G Funk intro is P-funk at its finest. If you don't mind the millions of "motherfuckers," then you've got a rare species of a rap CD with potential Euro-appeal in your hands.

A TRIBE CALLED QUEST

Midnight Marauders - Jive PRODUCER: A Tribe Called Quest

Presented as one long hip hop radio programme with a female DJ who fills up the spaces between the songs, the Tribe has again found a good angle to keep the listeners interested. With well-chosen funk and jazz samples they'll keep the publishers busy. Stay tuned for rap statements Sucka Nigga and Steve Biko (Stir It Up) or the sheer macho of Hot Sex.

D/EHR

C/R/A

UNCLE TUPELO

Anodyne - Sire PRODUCER: Brian Paulson

After Rank & File-the "barbed wire Everly Brothers"-Jason & the Scorchers -the "Ramones on horseback"—and Camper Van Beethoven-the "undisciplined Dylans"insiders won't be surprised that more bands have evolved from punk to country and folk rock. On their major label debut, these outlaws revive the old-fashioned "hootenanny," sort of a jam session for folkies, as popular in the pre-TV days. When good old Doug Sahm joins in on Give Back The Key To My Heart, the honky tonk atmosphere is complete.

VALENSIA

EHR/ACE/R Valensia - Mercury PRODUCER: John Sanneveld/Pim Koopman

A cacophony of '70s sounds is what Dutch Valensia presents on his debut album, which is far from an anachronism. His star shares the universe with Queen (Tere and the single Gaia!) and Kate Bush (Scarabouska). Here and there other influences pop up like the Alessi Brothers and the Sparks. The track The Sun is the odd one in, being a pop reggae variant on his so-called progressive rock.

MUSIC MARKET PLACE

KILLER BEE

Raw - Freedom (CD) (Sweden) PRODUCER: Brian Frank

This sleazy rock 'n roll band has emerged from the remains of Canada's Rapid Tears and Sweden's Desert Rain. If you finish your plateful of spaghetti, then you should surely work up an appetite for these Nordic gunners. Contact Brian Edwards at tel/ fax: (+46) 660.46060.

MAN CHARADE

The Stranger Versus The Lover - Tessa (CD) (Belgium) PRODUCER: Nico Balthau/Tony De Block

Man Charade is Nico Balthau's one man band, who presents his well-crafted pop songs about (jealous) lovers and losers in an unplugged setting. Something for divorcees? Contact Marc De Block at tel/fax: (+32) 9.348 9836.

LA. CONNECTION

Now Appearing - Back Black (CD) (Germany) PRODUCER: Larry Blackmon

If you want more "candy," this Larry Blackmon-produced album is it. There's a "Cameo appearance" of his entire band on this album, the finest of the heavy street funk kind since Word Up! in 1986. Contact Ferdinand Böhner at tel: (+49) 221.257 0624; fax: 221.253 472.

THE MASHED POTATOES

The Mashed Potatoes - Spell (CD) (Holland) PRODUCER: Wyb

If you stick out your pop antenna for the Lemonheads, then these lads from the Dutch seaside can teach you a trick or two. In Despair is really desperate pop and Surfin'/My Love is a great Beach Boys pastiche. Contact tel/fax: (+31) 1718.71323.

NOWHERE DREAMER

Lifetimes - E.M.E./Comstock (CD) (US) PRODUCER: Bob Ravenscroft/Nowhere Dreamer Tolkien in one hand and guitar in the other, that's symphonic rock in a nutshell. The difference is that these guys sound greener than others, by using acoustic guitars instead of unclean synthesisers. Contact tel/fax: (+1) 602.569 9390.

ILLUSION

Illusion - Polton (CD) (Poland) PRODUCER: Adam Toczko

The funk metal machine rages worldwide these days. By integrating grunting pigs and some cleverly timed burps, these Poles prove that they've reached the same level of civilisation as the Butthole Surfers. Use your illusion! Contact Jan Chojnacki at tel (+48) 2.665 2936; fax: 2.665 2600.

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, ACE, R (Rock), D (Dance), C (Country), J (Jazz), EZ (Easy Listening), NAC (New Adult Contemporary), A (Alternative), W (World) and M (Metal). Records mentioned in Music Market Place are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Robbert Tilli/Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

TERENCE TRENT D'ARBY'S LET HER DOWN EASY

"Let Her Down Easy"... the most beautiful song
I've heard in months"

Angelo De Robertis. Rete 105 Milan



TOP EHR CHARTBOUND 7 ADDS!!

COLUMBIA

Surviving The European Acquisition

The world's music industry continues to languish in a trough caused by the everwider diversification of musical styles. As none of these genres have achieved the universal popularity for which the multinational corporations are increasingly desperate, one method of reaching sales and profit targets (besides the CD reissue boom which must surely end soon) is to avoid the cost of developing acts. Instead, the majors simply purchase acts, sometimes entire labels, with already proven commercial potential from the independent sector.

BY JOHN TOBLER

In some ways, it's conceivable that this modus operandi is good business: overheads are less, risks are minimised, and profits can be maintained by continuing to mine musical veins which have achieved recent success.

The difficulty of discovering a new sensation with the international popularity of ABBA or, predictably, the Beatles seems to have convinced the majors that paying more for higher-profile acts is preferable to signing unknowns for less initial outlay and hoping they might develop.

The recent purchases of a number of thriving independent labels by multi-national corporations have resulted in the next wave of indie labels rising to the top of the tree. Can they survive, or will the financial pressures of struggling for survival eventually also force these free spirits to sell their companies (and their discoveries) to industry giants who care more about bottom lines than hook lines? There appear to be no real answers to this question, although there are clear differences between those who find new talent and break acts locally before expanding into the rest of the world, and those whose main ability is in licensing product and making it happen in their local market. Each of the labels operates differently, but all appear to enjoy innovation in music.

AN UPSTREAM BATTLE

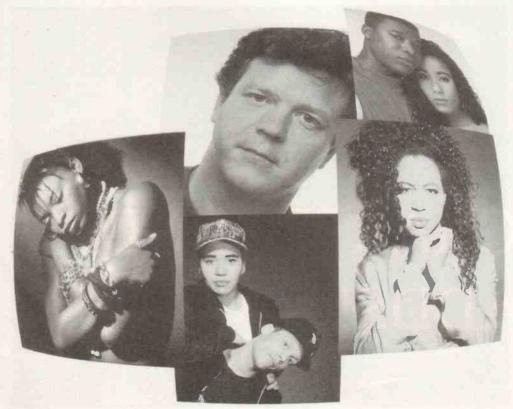
"The American major labels are looking for things that will go straight on the radio," notes Tug Records MD Guy Holmes.

"There's a massive live scene with vast audiences who listen to music which doesn't conform to what's on the radio, but now the accountants and lawyers have become A&R men." Holmes, who launched his label after trying unsuccessfully to get a major label deal for Right Said Fred, adds that independent labels have increased their US market share from 1.8% in 1989 to almost 11% in 1992.

During the 40-year history of rock music, many of today's major players started out as indies—Motown, Atlantic and Elektra, all of which were launched in the years since the Second World War, but by enthusiasts rather than businessmen, immediately spring to mind. Even in recent years, the multi-national corporations have been acquiring flourishing independents (eg A&M, Sonet and Island are now PolyGram labels, Chrysalis and Virgin are part of EMI), while a number of acts which enjoyed substantial independent success have now been snapped up by the majors, such as grunge stars Nirvana and Mudhoney (launched by Seattle's long-established independent Sub Pop label, now signed to Geffen and Warner respectively).

How does an independent label survive in the increasingly competitive '90s? Is it hard to stay afloat without some kind of help from

TECHNOTRONIC (ARS)



the majors for manufacture and distribution? The general impression is that while most independent labels would prefer to retain that status, sooner or later economic considerations make it more and more difficult. The famous tales of early indie labels who found it almost impossible to extract payment from distributors for sales of a big seller—until they came up with another hit—come to mind, while Island Records founder Chris Blackwell blames the need to sell his famous label to PolyGram back in 1989 on lack of "margins to compete." As he explained at the time Island was up for sale, "If Warner wants to sign an artist, it can give them a top royalty worldwide, which we could never do. We could offer that in the territories where we operate, but it would have to be a much lower percentage, or else we would have no margin left for ourselves."

Where once A&R departments of majors were aware of what was happening at street level, and could actually become strongly financed competition for independents, they now appear to be little more than administrators. In some cases, such as Belgium's highly successful ARS Productions, the talent source avoids launching itself as a label, preferring to stay a production company, as marketing director Gino Moerman explained, "We sign a lot of mainly dance artists and projects, but only take a very limited number to a higher level." These include Technotronic-whose Greatest Hits album is due for imminent release and whose sales to date exceed 12 million units-and Kid Safari, for whom ARS co-ordinates all promotional and marketing activities, although the acts are actually signed to (and thus distributed by) major labels. British dance label Pulse-8, whose hit acts include Rozalla, Urban Cookie Collective and others, uses Sony as its UK distributor, and works with leading independents in other territories (including Intercord in Germany), which has resulted in major hits in Australia, South Africa, Scandinavia, Belgium and Germany.

This leads to distribution by inajors—Moerman believes that it's a question of horses for courses: for new acts and for dance projects, "It's better to work with independents, as they work faster than majors, and can make decisions on the spot." However, it seems that for established acts which sell substantial quantities of units, distribution by a major may be a safer method of operation.

When Venus topped charts all over the world in 1970, Dutch label Red Bullet suffered when at least one of the small labels to which the single was licensed went into liquidation owing them a large sum of money. Perhaps as a result of this salutary lesson, Golden Earring, another major Red Bullet discovery, was licensed to PolyGram, while the hugely successful Stars On 45 project was licensed to CBS. Red Bullet's distributor in Benelux in 1993 is CNR/Indisc, which is owned by Arcade Entertainment Holdings, a totally European operation, although one of Red Bullet's more recent discoveries, hard rock act Sleeze Beez, is licensed for the world outside Benelux to Atlantic.

Coconut MD Tony Hendrik relies on the large reach of BMG to help distributing his artists, including Haddaway, who reached number 1 in Music & Media's Eurochart Hot 100 Singles with his single What Is Love. However, Coconut does rely on other labels; Haddaway was also distributed by Scorpio in France, Zomba in Holland and Logic in the UK. Other bands the label are focusing on include Minnesota, Bad Boys Blue and Chyp-notic.

It is important to distinguish between licensing to a major on the one hand (as with the Red Bullet acts mentioned above which usually includes distribution by a major) and using a major's distribution facilities on the other, as favoured by German independent Intercord, whose MD Herbert Kollisch maintains. "In countries where there are no possibilities of working with a strong independent, we license product to majors. Generally, we're prepared to work with a major provided that worldwide deals exclude the GSA." Intercord is among the biggest European indies, with 20 sales reps and a substantial telephone sales staff of its own, and apart from delivering worldwide success with Captain Hollywood Project and Dance 2 Trance, has also enjoyed success as an outlet in the GSA countries for US and UK independents, such as Tug, Mute, Music For Nations, Pulse-8 and Hollywood Records. As such, it might one day be targetted by a predatory major whose distribution lacked strength in the GSA, in the same way as happened with Sonet's Scandinavian organisation, which was purchased by PolyGram, of course, the multi-nationals show few signs of distress in the GSA territories at the moment.

Another European company which not only does not need to rely on majors for distribution, but whose distribution facilities are even used by majors such as Sony and PolyGram, is Barcelona-based Max Music, which specialises in dance music. Max's Javier Sanz lists Leila K, Technotronic, U.S.U.R.A, and James Brown among its recent successes, while Sanz also has high hopes of recent signings



RIGHT SAID FRED (TUG)

such as Viceversa (whose current album was in the Spanish Top 10), Berlin and Paco Pil.

Italy's Alabianca Records MD Toni Verona adopts a more pragmatic approach, clearly attempting to aspire to the best of both worlds, "We especially use majors to distribute releases which we feel will have a longer catalogue life, but for other things, dance products, for example, we use quicker, more aggressive and more specific distribution by independents, which is needed for items with a short life targeted to a trendy market." Verona adds that one of the reasons for his company's continuing survival has been co-operation with the majors, presumably such as his success with the million-selling artist, Denis Azor. Incidentally, Alabianca signed '60s soul legend Solomon Burke to a worldwide deal last summer.

One of the most experienced proprietors of a successful independent label is Derek Green, MD of China Records. Green began with Aberbach Music in 1960, and after various publishing companies and labels (major and indie) became MD of A&M Records in 1972, where he remained until 1985, leaving because he felt he was becoming an administrator. During its early years, China was distributed through Chrysalis (then a strong independent) and PolyGram, but ultimately decided to work with Pinnacle, the UK's largest indie distributor. "Internationally, we're with a leading independent in each territory, except in North America, where we license artist by artist," says Green. "In the last three years, two of our licensees in Europe, Sonet in Scandinavia and Vogue in France, were sold to major multi-national companies, and our Benelux licensee, CNR, collapsed and was taken over by Arcade. The only instances of us licensing acts to majors is in North America, where The Levellers, for instance, are licensed to Elektra". The Levellers, whose last album made the UK Top 3, are China's third multi-hit act, following Art Of Noise (who Green reckons sold five million units for China) and Dogs D'Amour, who are becoming big in Japan as well as Europe. Green feels that the main difference between majors and independents is that "independents are better able to sell the first 5.000 records, which are the most difficult to shift. Indies are fairer and likely to be less exploitative with talent, and the success or failure of an artist in the independent sector relies as much on their commitment and willingness to make sacrifices to achieve long term goals. The artist, therefore, needs to be obviously better but certainly tougher than those artists who get a major deal.

A BIT OF ATTENTION

It would certainly seem that in recent times, many of the acts with enduring potential have come from the indie sector, but have things now reached the point where acts prefer to sign with an independent initially, presumably hoping to transfer to a major at some later point? Recalling what Island's Blackwell said, few, if any, independents

could ever match the majors in an auction for a new act.

Perhaps what we are seeing is the final demise of the A&R scout who could encourage and sign a Bob Dylan, a Dire Straits, a Queen, a Pink Floyd, none of whom came from the indie sector, but whose first ever releases were on major labels. (The reason Green says he left A&M was because A&R, the lifeblood of the independent sector, was regarded as less and less important.)

Several major labels have now decided that experimentation is too costly to undertake, and that it's less trouble to buy an already successful act from an independent than it is to develop it themselves. That would explain why the charts are full of short-stay dance records, which are cheap to make and rarely involve long-term investment. Rita Di Luca from Italy's S.R.L. label, while admitting ignorance of the rock scene, supposes that "little independent labels get much better results than the majors thanks to the speed and aggression of the way they operate." S.R.L. has enjoyed success with an act known as U.S.U.R.A., which is licensed worldwide to BMG/RCA, but remains independently distributed while retaining its autonomy.

Claes Cornelius of Mega Records feels the reason for the US success of his biggest current act Ace Of Base is "easy to answer; the material the acts use is exceptional and very up-to-date, and it's also creative without sacrificing the basic and rootsy rock feel." Ace Of Base has held the top spot of the charts in Germany and the UK, while the single All That She Wants has sold over two-million copies to date.

Pulse-8's **Frank Sansom** suggests that the main reason for the success of indie acts is "college radio, but I've yet to see this awareness translate into sales of any significance."

Mega seems a good example of the independent which begins by licensing outside product (eg Modern Talking, Falco) and later moves into discovering its own local talent (the complete opposite of Tug and China, which both specialise in the discovery of new acts rather than licensing from another territory). Mega was launched 10 years ago by Kjeld Wennick, previously an artist and later a manager of Laid Back, who had a US Top 30 hit in 1984 with White Horse. At around 1990, he decided to concentrate more of his time on local talent which could be developed for the international market. Ace Of Base and Leila K are current priorities.

THE MAGIC NUMBER

In the same way that little common ground exists between independents in terms of their approach (other than their ability to recognise potential), there seems little similarity in the size of their artist roster. S.R.L.'s Di Luca maintains that the number of acts signed is less important than the quality of the music, and German label Global Records president Peter Kirsten agrees. "We are extremely selective in signing acts for our four labels anyways, and therefore do not need to limit the number of acts by counting them. The creative and commercial aspect is guiding us," says Kirsten. Global works with BMG for distribution.

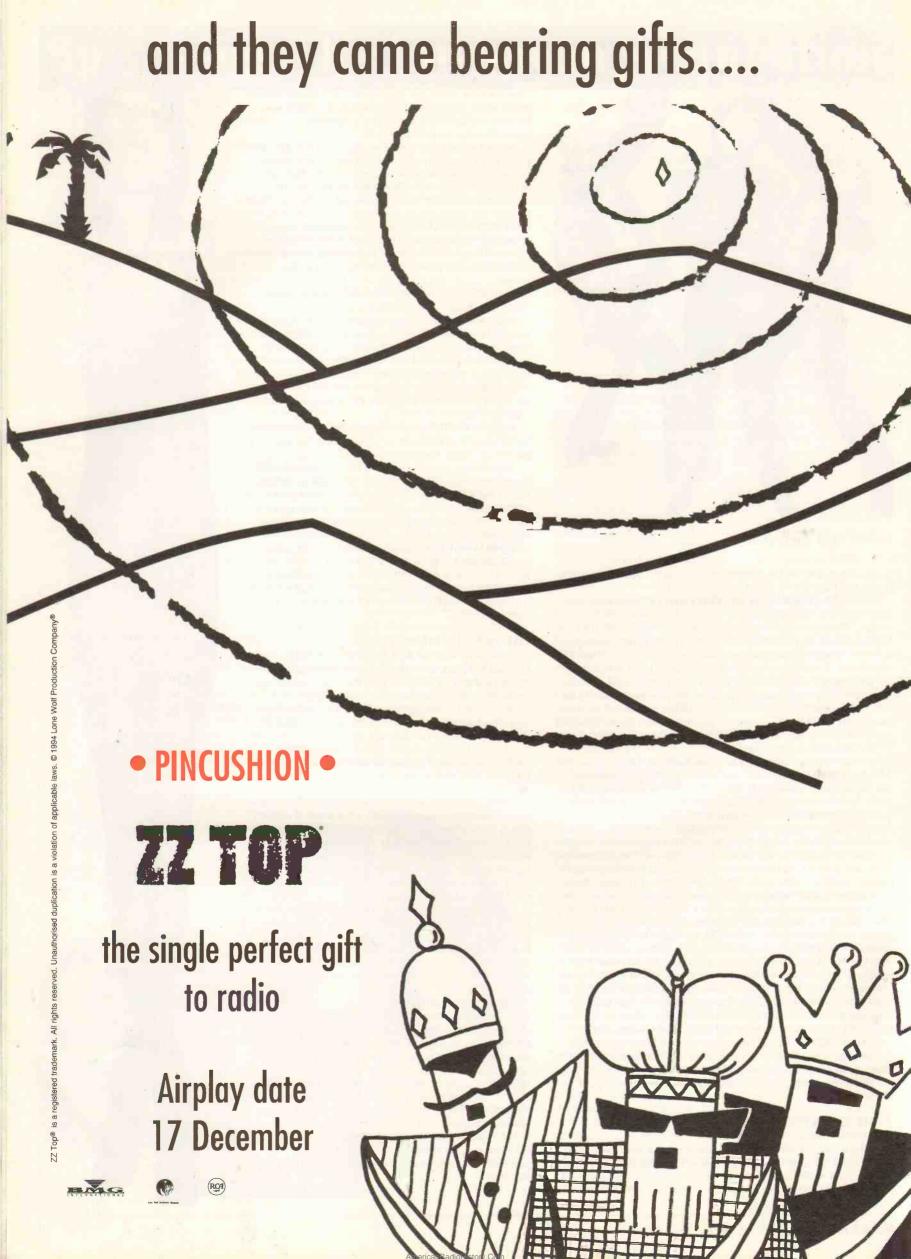
China's Green has a more formal approach, "China has been designed to have a maximum artist roster of approximately eight artists, unless four or more are gold or better. We are limited by the available 'risk money' created from the previous month's business." Tug also limits itself to signing "one or two new acts per year." The label's current roster includes only three names, Right Said Fred, Aswad and McCoy, a London soul act.

Sanz of Max Music notes that his label does not limit itself to numbers of artists, "When we see that an act has potential, we develop it as fully as possible without any limits of investment or of anything else." Pulse-8's Sansom's answer to whether he limits the size of his label's artists roster is, "Not consciously, but hits don't grow on trees."

Clearly there is little common ground among Europe's more successful independent labels other than a few fairly obvious points: independent distribution is more effective for dance acts because it is aggressive and reacts more quickly, but majors seem to be preferred for mainstream rock acts. If a label bases itself on finding local talent, it is safer to restrict an artist roster to a few acts (although this does not apply to mainly dance-oriented labels), but if its main thrust is licensing from fellow independents in other countries, no limit need apply. The only real conclusion must be that the indie sector has uncovered more substantial talent than the multi-national corporations in recent years, and that this seems likely to continue in the foreseeable future.

ROZALLA (PULSE-8)





Music & Media 1993 Year-End Special

usic & Media brings you the best of 1993 in its year-end special, comprising chart statistics, sales achievements and radio's favourite records for the year. Filled with the names which made European radio what it was in 1993, the special also adds a human touch, with interviews from some of Europe's top stations, quotes from the most influential figures from this year as well as a chance to meet the faces of Music & Media editorial team. But most important, the year-end special ties the ends of 1993 together, presenting a helpful overview which could be used as a reference for the European music and radio industry for years to come.

1993 MUSIC & MEDIA SALES AWARDS

12

Mainland-produced music dominated the 1993 singles chart while a bodyguard, some unplugged guitars and a host of new rock talent invaded the albums rankings.

MARKETING THE MUSIC

14

Music & Media spotlights the best-selling single and album of 1993. How did 2 Unlimited break through the Benelux border, and did Arista ever believe that the "Bodyguard" sountrack would be one of the most best-selling soundtracks of the decade?

1993 YEAR- END SALES CHARTS

15

From 1 to 100, how have European acts fared in this year's sales charts and who can claim the top spot? M&M answers these questions in an easy-to read list of the top 100 singles and albums from 1993.

1993 CHART SHARES

16

EMI takes over the reigns of 1993's album chart share survey, although BMG sneaks in to capture singles chart shares. What are the biggest sellers behind these leaders?

1993 YEAR-END AIRPLAY CHARTS

17,18,24

M&M's European Hit Radio Top 40 chart gives not only the year's best-played EHR smash, but a breakdown of origin for those new and established acts which placed in M&M EHR chart sometime this year. Also, regional success stories as well as the top ACE and EDR hits.

THE YEAR AT A GLANCE

19

A peek back at the most memorable and important news flicks from 1993 in a month-by month layout.

THE YEAR ACCORDING TO

22

Find out what the most influential people in Music & Media's 1993 yearbook think of the year behind them as well as what aspects about the radio/record industry concern them the most.

PROGRAMMING THE MUSIC

2

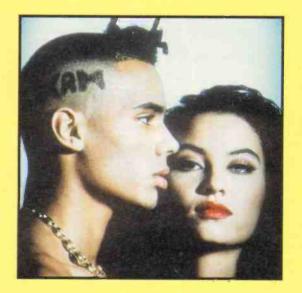
Europe's Top 40 stations—those airing a blend of EHR and Hot ACE—went through some significant changes in 1993. Europe's leading programmers talk about the year of EC union and what's in store for 1994.

MUSIC & MEDIA'S TOP 10 LISTS FOR 1993

28

Who's behind the pages of Music & Media? The year-end special gives you the opportunity to see what M&M's editorial room considers the best hits of 1993.









1993 YEAR-END SALES AWARDS

Music & Media 1993 Year-End Special

Top 3 Female Artists (Albums)

1. Whitney Houston (Bodyguard OST) (Arista)
2. Janet Jackson (Virgin)

3. **Tina Turner** (Parlophone)

Top 3 Female Artists (Singles)

1. Whitney Houston (Arista)
2. Leila K. (Mega)
3. Gabrielle (Go!Discs)

Top 3 Male Artists (Albums)

| 1. Eric Clapton | (Reprise) |
|--------------------|-----------|
| 2. Sting | (A&M) |
| 3. Eros Ramazzotti | (DDD) |

Top 3 Male Artists (Singles)

| 1. Haddaway | (Coconut) |
|--------------------|--------------|
| 2. Snow | (East West) |
| 3. Freddie Mercury | (Parlophone) |

Albums Sales Top 3 1993

| 1. The Bodyguard/Soundtrack | (Arista) |
|--|-----------------|
| 2. Eric Clapton/Unplugged | (Reprise) |
| 3. R.E.M./Automatic For The People (Wa | arner Brothers) |

THE WINNERS:

Singles Sales Top 3 1993

| 1. 2 Unlimited/No Limit | (Byte) |
|---------------------------------------|--------------|
| 2. Haddaway/What Is Love | (Coconut) |
| 3. Whitney Houston/I Will Always Love | You (Arista) |

Top 3 Debut Albums

| 1. Ace Of Base/Happy Nation | (Mega) |
|---|-------------------|
| 2. 4 Non Blondes/Bigger, Better, Faster, Mo | ore! (Interscope) |
| 3. Spin Doctors/Pocket Full Of Krypt | onite (Epic) |

Top 3 Debut Singles

| 1. Haddaway/What Is Love | (Coconut) |
|-----------------------------------|-------------|
| 2. Ace Of Base/All That She Wants | (Mega) |
| 3. Snow/Informer | (East West) |

Top 3 Groups (Albums)

| | - - - - - - - - - | |
|----|---------------------------------|-------------------|
| 1. | R.E.M./Automatic For The People | (Warner Brothers) |
| | Bon Joyi/Keen The Faith | (lambco |

3. Ace Of Base/Happy Nation (Mega)

Top 3 Groups (Singles)

1. **2 Unlimited**/No Limit (Byte) 2. **Ace Of Base**/All That She Wants (Mega) 3. **Culture Beat**/Mr. Vain (Dance Pool)

Top 3 Mainland European Albums

| 1. Ace Of Base/Happy Nation | (Mega) |
|---------------------------------|--------|
| 2. Eros Ramazzotti/Tutte Storie | (DDD) |
| 3. 2 Unlimited/No Limits | (Byte) |

Top 3 Mainland European Singles

| | 9.05 |
|-----------------------------------|-----------|
| 1. 2 Unlimited/No Limit | (Byte) |
| 2. Haddaway/What Is Love | (Coconut) |
| 3. Ace Of Base/All That She Wants | (Mega) |

Local-Language Bestsellers (Albums)

| Eros Ramazzotti/Tutte Storie | (DDD) |
|--|-------------|
| Patricia Kaas/Je Te Dis Vous | (Columbia) |
| Jordy/Pochette Surprise | (Columbia) |
| Herbert Grönemeyer/Chaos | (Electrola) |
| Jacques Dutronc/Dutronc Au Casino (Live) | (Columbia) |
| Die Toten Hosen/Kauf Mich! | (Virgin) |
| Die Fantastischen Vier/4 Gewinnt | (Columbia) |
| Vasco Rossi/Gli Spari Sopra | (EMI) |
| | |

All the year-end award winners above are based on statistics from the Eurochart 100 Singles and European Top 100 Albums from November 19, 1992 to November 27, 1993. Each week, records accumulate a certain number of points, based on position and territory. These have been added over a 12-month period and the final ranking is determined by the total amount of accumulated points.

n European chart terms, the year 1993 will be most remembered by the large number of mainland-produced crossover records (see front page article for details) and the enormous success of the Bodyguard soundtrack that sold some 8 million copies in Europe and yielded five hit singles. See the "Marketing The Music" section on page 14 for a full report on this European number 1 hit album.

However, the Bodyguard soundtrack is not the only album that was released in '92 which managed to hold its grip on the European chart the year after. Eric Clapton's acoustic showcase for MTV, Unplugged (Reprise), turned out to be the artist's most successful album in his career and in the wake of its success many similar projects followed.

Clapton's album entered **M&M**'s **European Top 100** in mid-September last year, peaked at number 3 and stayed on the chart for 60 consecutive weeks, together with **R.E.M.**'s *Automatic For The People* (the third-best album of 1993), the longest of the year. *Unplugged* also brought Clapton three Grammy awards: Album Of The Year, Top Male Rock Vocal and Rock Song Of The Year for the acoustic version of *Layla*.

During 1993, the "Unplugged" phenomenon helped three other veteran artists with successful European album sales, **Rod Stewart**'s *Unplugged... And Seated* (**Warner Brothers**; number 32 year-

end), **Bruce Springsteen**'s *In Concert - MTV Plugged* (**Columbia**; 46) and **Neil Young**'s *Unplugged* (Reprise; 83).

Compared to last year, 1993 was a promising year for new talent. Whereas the first new act to show up in the 1992 year-end album charts was at number 20 (Right Said Fred), 1993 proved to be a considerable better climate with two debut albums in the year-end top 10: Ace Of Base's Happy Nation (Mega; number 6) and 4 Non Blondes' Bigger, Better, Faster, More! (Interscope; 9).

Happy Nation contained no less than four hit singles (All That She Wants, Wheel Of Fortune, Happy Nation and Waiting For Magic) and has sold over 1.5 million copies across Europe.

Ace Of Base went to the top spot of the UK chart with All That She Wants in the week of May 22, becoming the first Swedish act since **Abba** to land a number one single in Britain. Current sales levels in

the UK are close to 700.000, making it so far the biggest-selling single in the UK this year, although **Meat Loaf**'s *I'd Do Anything For Love (But I Won't Do That)* is dangerously close to overtaking this record. Current European figures for the Ace Of Base single stand at the two

million mark.

Despite the impressive sales results booked, All That She Wants never managed to land at number 1 in the Eurochart Hot 100 Singles as Snow's Informer kept it from the top spot. It peaked at number 2, however, and stayed in the charts for a staggering 55 weeks, the longest ever.

In the third week of August, the 4 Non Blondes scored an historic first by topping both the Eurochart Hot 100 Singles and the EHR Top 40 with their debut single What's Up. Practically ignored at first, radio started warming up to the queer

Haddaway

"jangly" sounds of the single at the beginning of July, eight months after the album was available in

Europe. Following very solid airplay throughout Europe—What's Up is this year's best-played single on EHR (see page 17)—the single topped the Eurocharts in the last week of August and after 24 weeks it is still featured.

Only three acts have succeeded in charting both a single and an album in the respective year-end top 10 listings and 4 Non Blondes is one of them; the other two are Ace Of Base and Whitney Houston.

In general, new talent makes up 18% of the year-end albums chart, a drastic improvement from last year's 9%. Apart from Ace Of Base and 4 Non Blondes, other debut albums that fared well during 1993 include **Spin Doctors**'

Pocket Full Of Kryptonite (Epic), Jordy's Pochette Surprise (Columbia) and two UK-signed artists, Jamiroquai's Emergency On Planet Earth (S2) and Dina Caroll's So Close (A&M).

Although the Spin Doctors' "Kryptonite" album

was released almost two years ago in the US, the band started making inroads in Europe at the end of last year with a slightly repackaged album containing three bonus tracks. Just like what happened in the States, the Spin Doctors success in

Europe was accomplished by a heavy touring schedule and with radio eventually tuning into the phenomenon as well, the album started selling and is now past European gold status (500.000 copies sold). The band also scored a big European hit single with *Two Princes* (number 18 year-end), making it the second-best new rock band of 1993 (following 4 Non Blondes).

The Spin Doctors' current acceptance in Europe belies yet another US phenomenon gradually making impact in Europe too—the explosion of US alternative rock bands into the mainstream. Apart from the Spin Doctors and the 4

Non Blondes, the year-end Albums chart features new (or relatively new) US rock bands like Pearl Jam (number 36), Nirvana (48), Rage Against The Machine (67), Soul Asylum (70) and Ugly Kid Joe (80).

Although mainland European acts are still performing better on the singles front, the year-end listings have 25 albums from the Continent of which 11 are true "crossovers." The top 10 features two of them: Ace Of Base and superstar Eros Ramazzotti who is one of the rare Continental European artists to have product released simultaneously throughout Europe. He supported his Eurochart-topping Tutte Storie album (DDD) with a massive European concert tour, promoted by the Trident Agency. Tutte Storie remained in the European Top 100 Albums chart for 31 consecutive weeks, sold over two million copies on the Continent and was still charting at press time.

Other Continental artists that scored high in the top 30 year-end album rankings include **Byte's 2 Unlimited** (who also have the best-selling European single to their credit; see page 14 for details), **Patricia Kaas** and Jordy (two European hit albums for the French Columbia label). *Machgiel Bakker*



Ace Of Base



Look out for the new single

ENIGMA - Return To Innocence

Taken from the album the CROSS of changes



Day Live

1993 YEAR-END MARKETING THE MUSIC

Music & Media 1993 Year-End Special

Film Tie-In Makes Bodyguard Album Top Euro-Seller

by Jeff Clark-Meads

In the '90s, it is an essential part of the creative art to find the right mix for a record. During 1993, BMG has had a mix that has had the competition beat handsdown; an album full of hit singles from superstar names allied to one of the biggest movies of the year, "The Bodyguard."

The album went platinum in virtually every European territory due to a combination of co-operative promotion with the movie's producers, a selection of singles that appealed to a broad cross-section of fans and, according to **BMG International** marketing manager **Barbara Stanton**, some astute marketing.

She comments, "It's such a competitive market out there that even with a product as strong as *The Bodyguard* you can't just sit back and let it happen. You have to push all the time."

The first part of that push came at the beginning of November last year with the release of the **Whitney Houston** single *I Will Always Love You* two weeks before the movie's European debut.

The single immediately began having an impact on each national chart, and as the movie started to raise additional attention, *I Will Always Love You* went number one in every European territory. In the

Eurochart Hot 100 Singles, the single took the number one position and stayed on top for 11 consecutive weeks, the longest of the year.

The soundtrack album was also released before the movie, but as the

movie entered each territory, a renewed campaign for the album was mounted.

Stanton describes BMG's relationship with the movie's producer, Warner Bros., as "very good" and says co-promotions took place on both a local and an international level. The two companies ran a joint series of advertisements on MTV Europe, and this was bolstered by radio, poster and print campaigns. In some countries, the video of I Will Always Love You was shown in cinemas

immediately prior to the movie while the album was on sale in a number of cinema foyers. The use of footage from the movie in the *I Will Always* Love You video assisted the spirit of co-promotion.

The single went on to sell three million copies in Europe, was quintuple-platinum in the Republic of Ireland and double-platinum in the UK where it occupied the number one spot at Christmas, the most sought after position of the year.

To maintain the album's sales momentum, further Houston singles

followed at regular intervals: I'm Every Woman in early February; I Have Nothing in April; Run To You in July and, in October, Queen Of The Night.

In addition to the Houston tracks,
Lisa Stansfield's Someday (I'm

BEST SELLING ALBUM 1994

Coming Back) and S.O.U.L. S.Y.S.T.E.M.'s It's Gonna Be A Lovely Day also made significant contributions to the profile of The Bodyguard.

Stanton believes that the differing scope of the singles helped broaden the album's appeal. "S.O.U.L. S.Y.S.T.E.M. found the dance market and *I'm Every Woman* and *Run To You* were big in the clubs," she com-

ments. "We've hit a very wide section of the market with these singles."

An additional advantage to BMG from the album was that the European version featured an additional track not included on the US release, **Kenny G**'s Waiting On You. "The impact of having Kenny G featured helped his success in the UK and Spain and developed his profile in other European markets," says Stanton.

The success of *The Bodyguard* movie during the spring gave a natural platform for BMG to continue

working together with Warner Bros, to promote the album in ways over and above releasing singles. The movie's release onto the video market in the summer and autumn gave another opportunity to use the profile

of the movie to push the album and its attendant

singles.

The final two phases of the campaign so far centred around Houston's European tour in October and November—which saw concerts in Italy, Switzerland, Sweden, Norway, Germany, the UK, Spain, the Netherlands and France—and a "special commemorative edition" of the album which was released in October.

The new version carries remixes of Queen Of The Night and I'm Every Woman and includes a 28-page calendar with pictures of Houston.

All this effort has resulted in an album that has sold almost eight million albums in Europe and has accumulated one diamond award, 45 platinum and one gold. The diamond award came in France for one million units sold while in Germany the same sales merited a double-platinum honour. However, the album's most successful territory was the UK where 1.5 million units qualified it for quintuple-platinum status.

It is, then, perhaps fitting that *The Bodyguard* should be seen in close proximity to such large amounts of precious metal.

2 Unlimited Sees No Limit In Reaching The Sky

by Robbert Tilli

In the beginning, "dance" was just a new club-oriented music style like "disco" was in the '70s. Right now it is chart-wise as important as its predecessor used to be. For the second year in a row, a dance song is number 1 in M&M's Year-End Singles. Last year Germany's Snap did it with "Rhythm Is A Dancer," while in 1993 it is half Belgianlhalf Dutch outfit 2 Unlimited's turn, reaching the sky and beyond with "No Limit."

The success of techno chartbuster 2 Unlimited only became clear to one of its masterminds, Byte MD, co-producer Jean-Paul De Coster, after a recent "Mega Rave" house party in Utrecht. He recalls, "When I heard 20.000 people singing along with Ray and Anita [the two Dutch front people], that was the first time I was really confronted with our accomplishments. I experienced that it had grown into mass proportions."

It is hard for De Coster (together with **Phil Wilde** forming the Byte creative partnership) to say what the key to

all this prosperity has been, but he carefully names a few factors. "The professional attitude from everyone involved in the project is one thing for sure. A very common misunder-

standing in the industry is that you can make a good dance product in

no time, but that's nonsense. All the preparation for the *No Limits* album [number 15 Year-End] and the string of singles taken from it has taken a year of serious work. In most cases the pre-production had been done ages ago. We have waited for the final touches until the very last moment, because the public's taste might have changed a lot in the meantime."

Another important factor was the well co-ordinated release policy, with every three months a simultaneous pan-European single release. "Continuity is where it is these days," explains De Coster. "Four singles per year [No Limit, Tribal Dance, Faces and Maximum Overdrive] is the limit, though. In the end of January we'll release one more track of the current album, and that's it. In May a brand new track will be out as a single. After that we'll only deliver one more

single, because we have to watch out for over saturation of the market." The work in the international market place outside of the Benelux (**Boud-isque**) is done by intermediair **Toco**

BEST SELLING SINGLE 1994

International. whereby the two men at the top, Marc de Raaff and Ton van den Bremer have divided the world in two halfs. The latter's responsibility is "countries without airports"; he is on the road 275 days a year to secure deals for his clients. He reports top 10 hits for the single in countries ranging from Ja-Zimbabwe,

the Seychelles, Saudi Arabia, Pakistan and Chili, to European countries such as Portugal, Greece and the former Eastern bloc. With worldwide sales of 2.5 million copies of the single and three million of the album, van den Bremer asks the rhetoric question, "Where hasn't it been a hit? My only problem is the US with only 250.000 albums sold, which is nothing for a

big country like that. The first time van den Bremer heard about 2 Unlimited was at the Midem fair three years "From there I ago. called De Coster who was at home," he adds. "He only knew his way around in the Benelux, and I offered him my knowledge of the rest of the world. Four weeks later we closed a deal, and the rest is history. We do more for our clients than majors can, who nominate priority artists without bothering about the differences between markets. It's all as simple as one plus one is

two. Wherever I am, I always ask cab drivers to tune in for the most popular local radio station, and then I know exactly what kind of music I have to deliver."



1993 YEAR-END SALES CHARTS

Music & Media 1993 Year-End Special

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| 2 | POS | TWOC | PEAK | ARTIST - TITLE | LABEL |
|--|----------|----------|----------|---|----------------------------|
| | 1 | 51 | 1 | Soundtrack - The Bodyquard | Arista |
| | 2 3 | 61 59 | 2 | Eric Clapton - Unplugged | Reprise |
| 0 | 4 | 55 | 2 | R.E.M Automatic For The People W. Bon Jovi - Keep The Faith | arner Brothers Jambco |
| | 5 | 35 46 | 2 | Sting - Ten Summoner's Tales Ace Of Base - Happy Nation | A&M |
| 1 | 7 | 30 | 1 | Eros Ramazzotti - Tutte Storie | Mega DDD |
| | 8 | 20 | 1 | U2 - Zooropa 4 Non Blondes - Bigger, Better, Faster, More! | Island |
| 2 | 10 | 101 | 1 | Michael Jackson - Dangerous | Interscope Epic |
| | 11 12 | 33 19 | 3 | Lenny Kravitz - Are You Gonna Go My Way UB40 - Promises And Lies DEF | Virgin |
| | 13 | 53 | 1 | Abba - Gold - Greatest Hits | International Polar |
| | 14 15 | 22 | 1 | Depeche Mode - Songs Of Faith & Devotion | Mute |
| 2 | 16 | 21 | 1 2 | 2 Unlimited - No Limits Paul McCartney - Off The Ground | Byte Parlophone |
| 5 | 17 18 | 11 | 1 | Meat Loaf - Bat Out Of Hell II - Back Into Hell | Virgin |
| | 19 | 23 20 | 1 3 | Dire Straits - On The Night Mick Jagger - Wandering Spirit | Vertigo Atlantic |
| LIVIN | 20 | 28 | 3 | Spin Doctors - Pocket Full Of Kryptonite E | pic Associated |
| | 21 | 13 | 2 | Genesis - Live - The Way We Walk Vol.2: The Longs Aerosmith - Get A Grip | Virgin Geffen |
| | 23 | 8 | 1 | Pet Shop Boys - Very | Parlophone |
|) | 24 25 | 22 | 3 | Janet Jackson - janet. Tina Turner - What's Love Got To Do With It | Virgin Parlophone |
| | 26 | 28 | 10 | Patricia Kaas - Je Te Dis Vous | Columbia |
| 4 | 27 28 | 16 20 | 6 | Billy Joel - The River Of Dreams Boney M - Gold - 20 Super Hits | Columbia Hansa |
| | 29 | 43 | 15 | Jordy - Pochette Surprise | Columbia |
| 1 | 30 | 24 21 | 5 | George Michael & Queen feat. Lisa Stansfield - Five Live E.P. Genesis - Live - The Way We Walk Vol.1: The Shorts | Parlophone |
| | 32 | 19 | 6 | | Virgin arner Brothers |
| | 33 34 | 26 44 | 7 2 | Herbert Grönemeyer - Chaos | Electrola |
| | 35 | 20 | 13 | Sade - Love Deluxe Duran Duran - Duran (The Wedding Album) | Epic Parlophone |
| THE STATE OF | 36 37 | 6 74 | 3 2 | Pearl Jam - Vs. | Epic |
| | 38 | 23 | 1 | Metallica - Metallica 1Charles & Eddie - Duophonic | Vertigo Capitol |
| - 13 | 39 40 | 42 | 19 | Jacques Dutronc - Dutronc Au Casino (Live) | Columbia |
| | 41 | 25 22 | 12 | Die Toten Hosen - Kauf Mich! Jean Michel Jarre - Chronologie | Virgin Dreyfus |
| | 42 | 9 21 | 4 | The Beatles - 1962-1966 | Apple |
| | 44 | 23 | 10 12 | Jamiroquai - Emergency On Planet Earth Bonnie Tyler - Greatest Hits | Orenda/S2 Columbia |
| 1 | 45 46 | 9 | 4 | The Beatles - 1967-1970 | Apple |
| | 47 | 12 | 7 | Bruce Springsteen - In Concert - MTV Plugged Mariah Carey - Music Box | Columbia Columbia |
| | 48 | 33 | 21 | Dina Carroll - So Close | A&M |
| | 49 50 | 10 | 2 | Nirvana - In Utero Freddie Mercury - The Freddie Mercury Album | Geffen Parlophone |
| - | 51 | 33 | 9 | Die Fantastischen Vier - 4 Gewinnt | Columbia |
| | 52 53 | 30 34 | 11 24 | Stereo MC's - Connected Vasco Rossi - Gli Spari Sopra | Gee Street EMI |
| | 54 | 20 | 7 | Soundtrack - Sister Act | Hollywood |
| | 55 56 | 10 | 6 5 | Haddaway - The Album David Bowie - Black Tie, White Noise | Coconut Arista |
| | 57 | 33 | 9 | Vaya Con Dios - Time Flies | Ariola |
| - | 58 59 | 26 21 | 29 15 | 883 - Nord Sud Oves Est Culture Beat - Serenity | PRI Dance Pool |
| | 60 | 56 | 20 | Pow Wow - Regagner Les Plaines | Remark |
| | 61 62 | 21 39 | 20 | Gloria Estefan - Mi Tierra Take That - Take That & Party | Epic RCA |
| 1 | 63 | 25 | 20 | Arrested Development - 3 Years, 5 Months & 2 Days In The Life | Cooltempo |
| | 64 65 | 18 2 | 11 | East 17 - Walthamstow Phil Collins - Both Sides | London Virgin/WEA |
| - | 66 | 16 | 7 | Abba - More Abba Gold - More Abba Hits | Polar |
| - | 67 68 | 36 10 | 30 11 | Rage Against The Machine - Rage Against The Machine Prince - The Hits Vol. 2 | Epic Paisley Park |
| 000000 | 69 | 10 | 10 | Mike Oldfield - Elements - The Best Of | Virgin |
| The same of | 70 71 | 17 19 | 12 14 | Soul Asylum - Grave Dancers Union Tears For Fears - Elemental | Columbia Mercury |
| | 72 | 18 | 16 | Snow - 12 Inches Of Snow | East West |
| No. of Concession, Name of Street, or other Persons, Name of Street, or ot | 73 74 | 30 26 | 27 | El Ultimo De La Fila - Astronomia Razonable Kenny G - Breathless | EMI Arista |
| 1 | 75 | 24 | 11 | Joe Cocker - The Best Of Joe Cocker | Capitol |
| | 76 77 | 12 19 | 10 | Rod Stewart - Lead Vocalist War Stephan Eicher - Carcassonne | rner Brothers Barclay |
| | 78 | 92 | 3 | Guns N' Roses - Use Your Illusion II | Geffen |
| - 68 | 79 80 | 14 21 | 13 27 | Pur - Seiltänzertraum Ugly Kid Joe - America's Least Wanted | Intercord Mercury |
| - 80 | 81 | 18 | 5 | Cher - Cher's Greatest Hits: 1965 - 1992 | Geffen |
| - 88 | 82 83 | 14 | 14 | Johnny Hallyday - Au Parc Des Princes Neil Young - Unplugged | Philips Reprise |
| - 88 | 84 | 16 | 8 | Suede - Suede | Nude |
| - 80 | 85 86 | 35 7 | 47 8 | Helene - Helene Die Ärzte - Die Bestie In Menschengestalt | AB |
| | 87 | 20 | 22 | Björk - Debut Mother/One | Metronome Little Indian |
| - 100 | 88 89 | 20 | 28 20 | Marco Masini - T'Innamorerai Gary Moore - Blues Alive | Ricordi |
| | 90 | 6 | 5 | Take That - Everything Changes | Virgin RCA |
| 123 | 91 92 | 10 31 | 10 | Prince - The Hits Vol. 1 Raf - Cannibali | Paisley Park |
| | 93 | 4 | 5 | Frank Sinatra - Duets | CGD Capitol |
| 100 | 94 95 | 14 12 | 19 9 | Fredericks, Goldman & Jones - Sur Scène David Coverdale & Jimmy Page - Coverdale Page | Columbia EMI |
| | 96 | 21 | 5 | AC/DC - Live At Donington - Double | Atco |
| - 600 | 97 98 | 29 45 | 13 1 | Michael Bolton - Timeless - The Classics Lionel Richie - Back To Front | Columbia Motown |
| | 99 | 11 | 12 | Donald Fagen - Kamakiriad | Reprise |
| i. | 00 | 2 | 3 | Bryan Adams - So Far, So Good | A&M |

| S | POS 1 | TWOC | PEAK | TITLE - ARTIST | LABEL (PUBLISHER) |
|--|-----------|----------|----------|--|--|
| - | 2 | 39 | 1 | No Limit - 2 Unlimited What Is Love - Haddaway | Byte (MCA) Coconut (A La Carte |
| (5) | 3 | 30 | 1 | I Will Always Love You - Whitney Houston | Arista (Carlin |
| 3 | 4 5 | 55 32 | 2 | All That She Wants - Ace Of Base Informer - Snow East West | Mega (Megasong (PolyGram/Copyright Control |
| | 6 | 27 | 1 | Mr. Vain - Culture Beat | Dance Pool (Warner Chappell |
| EUROCHART HOT 100 SINGLE | 7 8 | 22 28 | 1 | What's Up - 4 Non Blondes Interscop (I Can't Help) Falling In Love With You - UB40 | pe (Famous/Warner Chappell |
| 0 | 9 | 21 | 1 | | Parlophone (Mercury Songs, |
| 0 | 10 11 | 35 25 | 2 | Would I Lie To You? - Charles & Eddie | Capitol (EMI, |
| - | 12 | 31 | 4 | Tribal Dance - 2 Unlimited Oh Carolina - Shaqqy | Byte (MCA, Greensleeves (Greensleeves, |
| | 13 14 | 17 | 1 | Life - Haddaway | Coconut (A La Carte, |
| O | 15 | 35 23 | 4 | | eMix (Swemix/Songs Of Logic, gic (Hanseatic/Songs Of Logic, |
| Ŧ | 16 | 8 | 1 | I'd Do Anything For Love (But I Won't Do That) | - Meat Loaf Virgin (Lost Boys, |
| | 17 18 | 38 28 | 3 | More And More - Captain Hollywood Project Two Princes - Spin Doctors | |
| | 19 | 11 | 2 | Go West - Pet Shop Boys | Epic (Sony, Parlophone (Scorpio, |
| - | 20 21 | 14 20 | 5 | Runaway Train - Soul Asylum Col. | Mute (EMI, |
| 4 | 22 | 23 | 2 | Heal The World - Michael Jackson | umbia (Warner Chappell/LFR) Epic (Warner Chappell) |
| | 23 24 | 40 23 | 11 5 | Somebody Dance With Me - D.J. BoBo Encores E.P Dire Straits | Fresh (C-B Hypedelic) |
| 9 | 25 | 22 | 6 | | Vertigo (Chariscourt/Rondor) ga (Songs Of Logic/Hanseatic) |
| 0 | 26 27 | 24 | 10 | Ordinary World - Duran Duran Page | rlophone (Copyright Control) |
| The state of the s | 28 | 30 23 | 7 | Pur Dur D'Etre Bebe - Jordy Are You Gonna Go My Way - Lenny Kravitz | Columbia (Gavroche) Virgin (Miss Bessie/EMI) |
| | 29 | 11 | 3 | Got To Get It - Culture Beat | ance Pool (Warner Chappell) |
| Ш | 30 31 | 22 17 | 6 | Only With You - Captain Hollywood Project Give In To Me - Michael Jackson | Blow Up (Warner Chappell) Epic (Warner Chappell) |
| | 32 | 21 | 8 | Hope Of Deliverance - Paul McCartney | Parlophone (MPL) |
| | 33 34 | 18 22 | 7 6 | The River Of Dreams - Billy Joel Dreams - Gabrielle Go | Columbia (EMI) |
| | 35 | 5 | 2 | Please Forgive Me - Bryan Adams | !Discs (Perfect Songs/Zomba) A&M (Rondor/Zomba) |
| | 36 37 | 18 18 | 6 | I'm Every Woman - Whitney Houston | Arista (Island) |
| | 38 | 21 | 10 | Open Your Mind - Usura I'm Easy/Be Aggressive (Live) - Faith No Mor | Time (Warner Chappell) e Slash (Jobete/Rondor) |
| | 39 40 | 15 | 5 | Little Bird/Love Song For A Vampire - Annie Le | ennox RCA (La Lennoxa/BMG) |
| | 41 | 28 22 | 16 7 | Cat's In The Cradle - Ugly Kid Joe That's The Way Love Goes - Janet Jackson | Mercury (Warner Chappell) Virgin (EMI) |
| | 42 | 25 | 10 | Love Sees No Colour - U 96 | Polydor (Warner Chappell) |
| | 43 44 | 56 34 | 2 10 | Sweat (A La La La Long) - Inner Circle Met Wheel Of Fortune - Ace Of Base | ronome (Rock Pop/Madhouse) Mega (Megasong) |
| | 45 | 21 | 13 | Alison - Jordy | Columbia (Gavroche) |
| | 46 47 | 20 28 | 10 20 | The Key: The Secret - Urban Cookie Collective Sweet Harmony - The Beloved | Pulse 8 (Peer) |
| | 48 | 23 | 13 | P.ower Of A.merican N.atives - Dance 2 Tran | East West (EMI) ce Blow Up (Allstar/BMG) |
| | 49 50 | 24 | 7 | Five Live E.P George Michael & Queen feat. Lisa Stansfield | Parlophone (Queen/EMI/MCA/Boodle) |
| | 51 | 12 23 | 7 20 | Boom! Shake The Room - Jazzy Jeff & Fresh P Only The Very Best - Peter Kingsbery | rince Jive (Zomba) Epic (EMI) |
| | 52 | = 22 | 15 | Because The Night - Co.Ro feat. Taleesa | Proprio (Tipax) |
| | 53 54 | 34 16 | 2 | Don't You Want Me - Felix Darla Dirladade - G.O. Culture | deConstruction (MCA) Scorpio (Warner Chappell) |
| | 55 | 38 | 9 | House Of Love - East 17 | London (PolyGram) |
| | 56 57 | 9 | 8 26 | Relax - Frankie Goes To Hollywood Show Me Love - Robin S | ZTT (Perfect Songs) |
| | 58 | 35 | 31 | Give It Up - Cut'N'Move | Champion (Champion) Soulpower (EMI Songs) |
| | 59 60 | 26 22 | 21 14 | Cose Della Vita - Eros Ramazzotti DD | D (DDD/Scorribanda/Unalira) |
| | 61 | 17 | 8 | Tease Me - Chaka Demus & Piiers Mango (Blue Mount It Keeps Rainin' (Tears From My Eyes) - Bitty | tainiPolyGram/Copyright Control) McLean Brilliant (EMI) |
| | 62 63 | 16 | 16 | Deep - East 17 | London (PolyGram) |
| | 64 | 13 13 | 6 | Faces - 2 Unlimited Young At Heart - Bluebells London (| Byte (Decos/MCA) Clive Banks/ATV/In A Bunch) |
| | 65 | 29 | 31 | Bed Of Roses - Bon Jovi | * Jambco (PolyGram) |
| | 66 67 | 18 32 | 19 19 | Sweet Thing - Mick Jagger Happy Nation - Ace Of Base | Atlantic (Promopub) |
| | 68 | 25 | 25 | Pinocchio - Pin-occhio | Mega (Megasong) Dig It (Flarenasch) |
| | 69 70 | 18 14 | 13 7 | Will You Be There - Michael Jackson | Epic (Warner Chappell) |
| | 71 | 10 | 12 | Pray - Take That Moving On Up - M-People | RCA (EMI) deConstruction (BMG/EMI) |
| | 72 73 | 31 | 7 | Sleeping Satellite - Tasmin Archer | EMI (EMI) |
| | 74 | 14 19 | 9 | Do You See The Light - Snap Logic (Warr Give It Up - Good Men | ner Chappell/Songs Of Logic) Fresh Fruit (Rhythm) |
| | 75 76 | 14 | 10 | Keep On Dancing! - D.J. BoBo | Fresh (Fresh/EAMS) |
| | 76 | 8 15 | 10 | Relight My Fire - Take That feat. Lulu Rock With You - Inner Circle Metronome (A | RCA (EMI) Madhouse/Warner Chappell) |
| | 78 | 24 | 17 | Here We Go - Stakka Bo | Stockholm (Stockholm) |
| | 79 80 | 21 6 | 7 | It Will Make Me Crazy - Felix deCons U Got 2 Let The Music - Capella | truction (Copyright Control) |
| | 81 | 21 | 22 | Three Little Pigs - Green Jelly | Internal Dance (MCA) Zoo (Chrysalis) |
| | 82 83 | 15 | 14 | Can You Forgive Her? - Pet Shop Boys | Parlophone (EMI) |
| | 84 | 24 11 | 14 9 | Run To You - En Rage The Love Lost - West End feat, Sybil | Pulse 8 (Rondor) PWL (Warner Chappell) |
| | 85 | 15 | 11 | Almost Unreal - Roxette | EMI (Jimmy Fun/EMI) |
| | 86 87 | 21 17 | 31 17 | Cantaloop - Us 3, Rashaan & Gerrard Prescencer Blue Big Gun - AC/DC | Note (Warner Chappell/Global) |
| | 88 | 11 | 16 | If I Ever Lose My Faith In You - Sting | Atco (J.Albert & Son) A&M (Magnetic) |
| | 89 90 | 16 | 16 | In The Deathcar - from Arizona Dream - iggy Po | p Phonogram (Phonogram) |
| | 91 | 5 28 | 11 7 | | WEA (Phil Collins/Hit & Run) ng (Bob Marley/Blue Mountain) |
| | 92 | 13 | 11 | I Don't Wanna Fight - Tina Turner Parlopho | ne (Chrysalis/Famous Music) |
| | 93 94 | 9 7 | 9 | Walking In My Shoes - Depeche Mode Don't Be A Stranger - Dina Carroll A&M (Re | Mute (EMI) Pally Useful/De-Mix/Rondor) |
| | 95 | 14 | 21 | Ça Plane Pour Moi - Leila K | Mega (BMG) |
| 1 | 96 97 | 14 12 | 15 11 | | rick (Warner Chappell/MCA) RCA (ATV/Warner Chappell) |
| | 98 | 20 | 16 | Phorever People - The Shamen One Little | le Indian (Warner Chappell) |
| | 99 100 | 18 9 | 28 | Luv 4 Luv - Robin 5 Champion (C I Have Nothing - Whitney Houston | hampion)Warner Chappell) Arista (Warner Chappell) |
| | | | | Trindley Houston | ansa (wamer chappell) |

Music & Media 1993 Year-End Special

EMI Heads Euro Chart Shares

with this year's holiday season at its peak, Music & Media looks at the end result of another year in European charts. After topping 1993's European Top 100 Albums shares for the first six months and ranking second for the third quarter, it should come as no surprise that EMI takes the honours as leading album company for 1993 with 24.1%.

With Virgin taking an 8.8% overall share of the European Top 100 ranking as this year's best-charting album label, EMI tops two of the four categories awarded in M&M's European chart shares. In the 1993 Eurochart Hot 100 Singles shares, BMG's 18.8% leaves EMI with 18.2% in second place whereas Columbia rules the singles label category with 7.0%, surpassing Parlophone (6.2%).

Album Charts

With 26 album titles among this year's best-charting albums, EMI ensured itself of well-spread chart success throughout '93. With the release and subsequent chart-topping impact of **Meat Loaf**'s Bat Out Of Hell II (Virgin), the **Pet Shop Boys**' Very (Parlophone) and **Phil Collins**' Both Sides (Virgin, UK only), strenghtened by **Mike Oldfield**'s best-of compilation Elements (Virgin), **The Beatles**' Red and Blue compilations (**Apple**) and **Frank Sinatra**'s Duets (**Capitol**), EMI made sure Christmas

had something for everyone.

Released earlier in the year but performing well into the fourth quarter were Lenny Kravitz's Are You Gonna Go My Way (Virgin), the company's best year-end album (11th place in the 1993 year-end listings with a 33-week long run) and UB40's 11.4% Promises And Lies (DEP International/Virgin), the company's second-best year-end album by the smallest of margins (number 12 overall). Other albums at the fore-front were Genesis' Live - The Way We Walk Vol.1&2, Janet Jackson's janet. (Virgin), Tina Turner's What's Love Got To Do With It (the year's second-best soundtrack after The Bodyguard) on Parlophone and German artists Herbert Grönemeyer (Chaos/Electrola) and perennial punks Die Toten Hosen (Kauf

Mich!/Virgin).

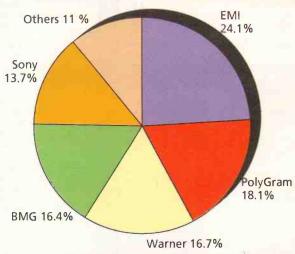
The company's best title could well have been George Michael and Queen's Five Live E.P. feat. Lisa Stansfield (Parlophone). Recorded at The Freddie Mercury Tribute Aids awareness event its chart performance was marred by the fact that some countries listed the E.P. in their albums chart with others (most notably the UK) marking it as a single, thus effectively dividing the strength of its European chart performance.

PolyGram's second place (18.1%) in the yearend album shares has been a gradual climb; from fifth place in the first quarter survey to second in the following and first in the third, PolyGram has fought its way to the top of the albums as the year progressed. Strongest PolyGram album in

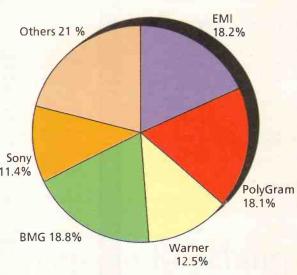
the European chart for 1993 was **Bon Jovi**'s Keep The Faith (**Jambco/Mercury**) followed by **Sting**'s Ten Summoner's Tales (**A&M**) and **Ace Of Base**'s Happy Nation (PolyGram excl. Scandinavia), respectively ranking fourth, fifth and sixth in the year-end list, the latter being one of the year's bigger success stories.

The company's second position was further cemented by a host of other album releases, both from '93 and before, most notable among them being American/Danish metal merchants **Metallica** (**Vertigo**) who's "Black Album" entered the European Top 100 Albums in issue 35 of 1991 and relinquishing its hold on the charts after 74 consecutive weeks.

ALBUM SHARES OVER 1993



SINGLES SHARES OVER 1993



Other PolyGram mainstays included the **Abba** compilations Gold and More Gold (**Polar**) and the **Dire Straits** live recording On The Night (Vertigo).

Recuperative strength was also shown by Warner Music (16.7%), who especially during the last part of the year managed to overcome a slow start. Having ranked third, fourth and fifth in this year's quarterly album chart share listings respectively, the company appeared to slow down to a full stop. However, its solid roster proved itself in the end, with both the longevity and appeal of its lauded rock-stalwarts as well as the nova-like success of newcomers 4 Non Blondes. The antiperoxide foursome from San Francisco provide the company's third best-charting album with Bigger,

Virgin 8.8%

| Columbia | 7.9% |
|-----------------|------|
| Parlophone | 6.6% |
| Arista | 5.7% |
| Epic | 5.4% |
| Warner Brothers | 4.8% |
| EMI | 4.1% |
| Mercury | 3.7% |
| Reprise | 3.3% |
| A&M | 3.0% |
| | |

LEADING SINGLES LABELS

| Columbia | 7.0% |
|------------|------|
| Parlophone | 6.2% |
| Virgin | 5.7% |
| Mega | 4.8% |
| Byte | 4.6% |
| Arista | 4.2% |
| Coconut | 4.1% |
| Epic | 3.9% |
| East West | 2.7% |
| RCA | 2.6% |
| | |

Better, Faster, More! (Interscope/East West) as well as its second-best-charting single, the aptly titled What's Up, which went to number one.

What follows is the list of Warner's top 5 best-charting albums: Eric Clapton's Unplugged (Duck/Reprise), R.E.M.'s Automatic For The People (Warner Brothers) (the year's second and third best-charting albums respectively), complemented by 4 Non Blondes and two of the UK's favourite sons, Mick Jagger (Wandering Spirit/Atlantic) and Rod Stewart (Unplugged...And Seated/Warner Brothers).

Singles Charts

Holding a top-three position throughout the first three quarter chart share surveys, BMG also rules the cumulative year-end top slot with 18.8%. With two singles making the top 3 in the year-end list, the company sees its support of such new acts as German-signing **Haddaway** (**Coconut**) come to fruition as his single *What Is Love* reaches second while his follow-up *Life* has hit 13th place in the year-end singles list.

Third best year-end single is **Whitney Houston**'s rendition of **Dolly Parton**'s *I Will Always Love You*, one of three singles to make it into the year-end singles chart out of the five Whitney Houston tracks taken from the multiplatinum *Bodyguard* soundtrack **(Arista)** since its release in 1992.

Strong in the dance format, BMG's other hitmakers included **Dr. Alban** (Sing Hallelujah/SweMix) and Snap (Exterminate/Logic) to name but a few.

In this category—one of two in the year-end chart shares where EMI has to take second place (18.2%)—it played its strongest card when releasing UB40's cover of (I Can't Help) Falling In Love (also part of the Sliver soundtrack), which became the company's best charting single (Virgin). The company's second best charting single caused a lot of "purist" controversy, yet the remix of Feddie Mercury's Living On My Own (Parlophone, initially released on Belgian label No More Brothers) took both the clubs and the charts by storm. The track which will probably become EMI's most successful '93 singles release may have been a surprise only to those young enough not to remember Jim Steinman's "teenage-angst operas" performed by Meat Loaf on his debut Bat Out Of Hell. Not for long however, as both Bat Out Of Hell II - Back Into Hell and its first single release I'd Do Anything For Love (But I Won't Do That) soon climbed to the top of charts the world over.

PolyGram ranks as this year's third-best singles company with 18.1%. As mentioned before, the company was home to one of 1993's bigger success stories with the very long-lived chart life of Ace Of Base. Their debut single All That She Wants stayed in the charts for 55 weeks after its entry in issue 41

last year, the longest ever. As PolyGram's best, the track is followed by Dire Strait's Encores E.P. and another **Mega** act, signed to PolyGram outside of Scandinavia—**Leila-K**—who's Open Sesame complements PolyGram's top 3 singles for 1993.

Mark Sperwer

The year-end chart shares and charts are based on statistics from the Eurochart Hot 100 Singles and European Top 100 Albums from November 21, 1992 to December 4, 1993. Each week, records accumulate a certain number of points, based on position and territory. These have been added over the specified period and the final ranking is determined by the total amount of accumulated points. TWOC: cumulative weeks spent in chart, all (re-) entries included. PEAK: Highest position reached since first entry.

A side from the usual year-end EHR Top 40, this time Music & Media also provides a year-to-year comparison based on cumulative EHR airplay points as scored by all the songs that have charted on the EHR Top 40 throughout the last two years. Total shares have been calculated for the geographic origin of the acts charted (North America, UK or mainland Europe) as defined by their region of signing. In addition, ratios of newcomers versus established acts have been factored, as well as cross statistics between those categories. The results are interesting.

For European Hit Radio, 1993 was a remarkable year. While the flood of new talent on EHR remained pretty constant (about 16% of the cume airplay points), the share of European acts in that segment almost doubled (from 34.6% to 61.6%), but tripled for those signed on the mainland (8.2%-24.9%).

New continental acts that charted among the EHR ranks during 1993 were **Haddaway**, **Ace Of Base** (two singles each), **Captain Hollywood Project** and **Stakka Bo**. Remarkably, these were all dance acts, underlining the growing impact on EHR of a new, mainland European dance scene.

The share of new UK acts also significantly increased, although less dramatically (26.4%-36.7%). The most successful were **Take That** (three singles), **Gabrielle** and **East 17** (two singles each), **Shaggy** and **Bitty McLean**. (Editor's note: acts like **Tasmin Archer**, **Undercover** and **Dina Carroll**, which debuted last year, are now regarded as established acts.)

Contrary to what most expect, North America's share of newcomers' success on EHR was almost cut by half (65.4%-38.4%). Nevertheless, some records were extremely successful, especially new rock bands like 4 Non Blondes (two singles, one of which is the year-end number 1) and Spin Doctors (also two singles); Snow and SWV did quite well too. New reggae act Snow even topped the chart for one week (issue 19).

The proportion of established acts stemming from mainland Europe was non-existent last year, whereas this year the continent boasted a still modest, but nonetheless growing, 8.2% share of the established talent charting on EHR. Among

| Now/Est: | hlichod | Acte Du | Origin |
|----------|---------|---------|--------|

| Share of cumulative points of all | singles charted | on EHR |
|---|--|--|
| | 1992 | 1993 |
| European acts (incl. UK) | 51.5% | 52.5% |
| North American acts | 48.5% | 47.5% |
| Mainland European acts | 8.4% | 10.9% |
| Anglo-American acts | 91.6% | 89.1% |
| UK acts | 43.1% | 41.6% |
| New acts | 16.5% | ↑5.5% |
| Established acts | 83.5% | 84.5% |
| European acts (incl. UK) | <u>1992</u> 34.6% | 1993 61.6% |
| European acts (incl. UK) North American acts | 1992 34.6% 65.4% | 1993 61.6% 38.4% |
| Share of cumulative points score European acts (incl. UK) North American acts Mainland European acts Anglo-American acts | 1992 34.6% 65.4% 8.2% | 1993 61.6% 38.4% 24.9% |
| European acts (incl. UK) North American acts | 1992 34.6% 65.4% | 1993 61.6% 38.4% 24.9% |
| European acts (incl. UK) North American acts Mainland European acts Anglo-American acts UK acts | 1992 34.6% 65.4% 8.2% 91.8% 26.4% | 1993 61.6% 38.4% 24.9% 75.1% 36.7% |
| European acts (incl. UK) North American acts Mainland European acts Anglo-American acts UK acts Share of cumulative points scored by | 1992 34.6% 65.4% 8.2% 91.8% 26.4% y established at | 1993 61.6% 38.4% 24.9% 75.1% 36.7% cts on EF |
| European acts (incl. UK) North American acts Mainland European acts Anglo-American acts UK acts Share of cumulative points scored by | 1992 34.6% 65.4% 8.2% 91.8% 26.4% y established at 1992 50.6% | 1993 61.6% 38.4% 24.9% 75.1% 36.7% cts on Eh |
| European acts (incl. UK) North American acts Mainland European acts Anglo-American acts UK acts Share of cumulative points scored by | 1992 34.6% 65.4% 8.2% 91.8% 26.4% y established at | 1993 61.6% 38.4% 24.9% 75.1% 36.7% cts on EH |
| European acts (incl. UK) North American acts Mainland European acts Anglo-American acts UK acts Share of cumulative points scored by European acts (incl. UK) North American acts | 1992 34.6% 65.4% 8.2% 91.8% 26.4% y established at 1992 50.6% | 1993 61.6% 38.4% 24.9% 75.1% 36.7% cts on EH 1993 50.8% 49.2% |
| European acts (incl. UK) North American acts Mainland European acts Anglo-American acts UK acts Share of cumulative points scored by | 1992 34.6% 65.4% 8.2% 91.8% 26.4% y established at 1992 50.6% 49.4% | 1993 61.6% 38.4% 24.9% 75.1% 36.7% cts on EH 1993 50.8% |



EUROPEAN HIT RADIO

| 1 | 4 NON BLONDES/What's Up | (Interscope) |
|----|--|-------------------|
| 2 | | EP International) |
| 3 | BILLY JOEL/The River Of Dreams | (Columbia) |
| 4 | JANET JACKSON/That's The Way Love Goes | (Virgin) |
| 5 | TINA TURNER/I Don't Wanna Fight | (Parlophone) |
| 6 | DURAN DURAN/Ordinary World | (Parlophone) |
| 7 | MARIAH CAREY/Dream Lover | (Columbia) |
| 8 | HADDAWAY/What Is Love | (Coconut) |
| 9 | WHITNEY HOUSTON/I Will Always Love You | (Arista) |
| 10 | GABRIELLE/Dreams | (Go!Beat) |
| 11 | STING/If I Ever Lose My Faith In You | (A&M) |
| 12 | ACE OF BASE/All That She Wants | (Mega) |
| 13 | SPIN DOCTORS/Two Princes | (Epic) |
| 14 | PAUL MCCARTNEY/Hope Of Deliverance | (Parlophone) |
| 15 | FREDDIE MERCURY/Living On My Own | (Parlophone) |
| 16 | WHITNEY HOUSTON/I'm Every Woman | (Arista) |
| 17 | CHARLES & EDDIE/Would I Lie To You? | (Capitol) |
| 18 | HADDAWAY/Life | (Coconut) |
| 19 | MICK JAGGER/Sweet Thing | (Atlantic) |
| 20 | FAITH NO MORE/I'm Easy | (Slash) |
| 21 | MICHAEL JACKSON/Will You Be There | (Epic) |
| 22 | BEE GEES/Paying The Price Of Love | (Polydor) |
| 23 | SOUL ASYLUM/Runaway Train | (Columbia) |
| 24 | GEORGE MICHAEL & QUEEN/Somebody To Love | (Parlophone) |
| 25 | MADONNA/Rain | (Maverick) |
| 26 | SNOW/Informer | (East West) |
| 27 | PET SHOP BOYS/Go West | (Parlophone) |
| 28 | TEARS FOR FEARS/Break It Down Again | (Mercury) |
| 29 | PET SHOP BOYS/Can You Forgive Her | (Parlophone) |
| 30 | | International) |
| 31 | TERENCE TRENT D'ARBY/Delicate | (Columbia) |
| 32 | SWV/Right Here/Human Nature | (RCA) |
| 33 | PETER GABRIEL/Steam | (Realworld) |
| 34 | MICHAEL JACKSON/Give In To Me | (Epic) |
| 35 | ROXETTE/Almost Unreal | (EMI) |
| 36 | TAKE THAT/Pray | (RCA) |
| 37 | TAYLOR DAYNE/Can't Get Enough Of Your I | |
| 38 | CULTURE BEAT/Mr. Vain | (Dance Pool) |
| 39 | PAUL YOUNG/Now I Know What Made Otis Blu | |
| 40 | BELOVED/Sweet Harmony | (East West) |
| | | |

these, Vanessa Paradis, 2 Unlimited (three singles each), Roxette, Culture Beat, Eros Ramazzotti, Snap (two singles each), Dr. Alban and Ten Sharp did best.

All in all, the impact of mainland European acts on EHR significantly increased (8.4%-10.9%), whereas Anglo-American

product, traditionally the backbone of EHR, saw its share diminish from 91.6% to 89.1%—relatively a small loss for those territories, but a considerable gain for mainland Europe, whose share has grown more than 25% compared to last year.

A snapshot of individual winners of

The best-played record of the year (i.e., collecting the most cumulative airplay points during the year), according to **M&M**'s weighted-scoring system, is *What*'s *Up*, the debut single by **Interscope** act 4 Non Blondes.

It entered the chart in our July 10 issue and was still charting at press time—one of the longest chart runners of the year (23 weeks). What's Up topped the **EHR Top 40** for five consecutive weeks (issue 34-38), the longest chart reign ever scored with a debut single on EHR and definitely a remarkable achievement for a rock band.

● Bryan Adams' Please Forgive Me scored the highest ever number of total reporting stations during one week—148 at press time, coinciding with the song's jump to number one (issue 50) and outdoing Phil Collins' Both Sides Of The Story (147 in issue 48). UB40's (I Can't Help) Falling In Love With You (137, issue 30) is third in this category. Collins occupied the top spot for five weeks (issue 45-49), whereas UB40 lasted one

week longer (issue 28-33) and ends at number 2 (year-end), the highest European and UK entry. Adams' smash hit also registered the largest amount of simultaneous "A" playlist reports: no less than 121 stations had it on heavy rotation at press time, another unprecedented number.

• With Higher Ground ending at 30, UB40 is also one of five acts that enjoy two entries in the yearend EHR Top 40; they were the most fruitful hit purveyors of the year. The others are Haddaway, whose What Is Love ends at number 8 as the best-played mainland European single of the year (Life ends at 18), Whitney Houston (9, 16), Michael Jackson (21, 34) and Pet Shop Boys (27, 29).

● Of all these, Whitney Houston was the most successful. *I Will Always Love You*, her first single from the *Bodyguard* soundtrack, ends up as the longest number 1 runner of the year, from issue 2 through to 8, adding up to 7 weeks. The song reigned the chart for nine weeks in total, including the last two issues of 1992, which is the second best ever; only 1991's (*Everything I Do) I Do It For You* by Bryan Adams topped the chart for a longer period—12 weeks, issue 32-43, 1991. Houston also spent the longest number of total weeks at number 1 during 1993 (11 weeks), and was the only artist who enjoyed two number 1 hits. The other one, *I'm Every Woman*, topped the chart for four consecutive weeks (issue 13-16).

Houston even proved to be the most frequent EHR hit purveyor of 1993. She delivered no less than four EHR hits during the year, not counting *I Will Always Love You* because that one already achieved hit status last year. Apart from her number ones already mentioned, Houston has also scored with *I Have Nothing* (peaking at 3), *Run To You* (21) and *Queen Of The Night* (14 at press time and still charting). All these were culled from the *Bodyguard*, the best-selling album of the year.

• Sting's If I Ever Lose My Faith In You (11) was the most eagerly awaited single ever on EHR, scoring 44 simultaneous adds in issue 7. The song topped the chart for three weeks (issue 9-11).

● Tears For Fears' Break It Down Again (28) managed to grab 1993's highest new chart entry (at number 7, issue 23). Other records that entered the top 10 in one go included Mick



4 Non Blondes, their debut "What's Up" became the best-played single on EHR this year

Jagger's Sweet Thing and Mariah Carey's Dream Lover (both at 8), as well as Sting's If I Ever Lose My Faith In You and Tina Turner's I Don't Wanna Fight (both at 9). Of these, only Carey and Turner made it to number 1 (peaking for four and two weeks, respectively).

Ace Of Base's All That She Wants (12) qualifies as the longest chart runner of the year (24 weeks, issue 11-34), the third longest ever—Shanice's I Love Your Smile stayed on the chart for 26 weeks and Bryan Adams' (Everything I Do) I Do It For You for 25 weeks.

Tied as second in this category, with a 23-week chart history, are 4 Non Blondes' What's Up, as mentioned above, and Haddaway's What Is Love (issue 16-38).

Pieter Kops

1993 YEAR-END AIRPLAY CHARTS

Music & Media 1993 Year-End Special

ADULT CONTEMPORARY EUROPE

| 2 | BILLY JOEL/The River Of Dreams |
|----|--|
| 3 | WHITNEY HOUSTON/I Will Always Love You |
| 4 | JANET JACKSON/That's The Way Love Goes |
| 5 | TINA TURNER/I Don't Wanna Fight |
| 6 | MARIAH CAREY/Dream Lover |
| 7 | BEE GEES/Paying The Price Of Love |
| 8 | 4 NON BLONDES/What's Up |
| 9 | MICHAEL JACKSON/Will You Be There |
| 10 | FROS RAMAZZOTTI/Cose Della Vita/Cosas De La Vida |

1 UB40/(I Can't Help) Falling In Love With You

11 **DURAN DURAN/Ordinary World** STING/If I Ever Lose My Faith In You

13 PAUL MCCARTNEY/Hope Of Deliverance **UB40/Higher Ground** 14

15 MADONNA/Rain

VANESSA PARADIS/Sunday Mondays

17 **DAVID CROSBY & PHIL COLLINS/Hero** TERENCE TRENT D'ARBY/Delicate 18

GEORGE MICHAEL & QUEEN/Somebody To Love

20 CHARLES & EDDIE/Would I Lie To You?

STING/Fields Of Gold GABRIELLE/Dreams

23 PAUL YOUNG/Now I Know What Made Otis Blue

FREDDIE MERCURY/Living On My Own ROD STEWART/Have I Told You Lately

(DEP International) (Columbia) (Parlophone) (Columbia) (Interscope) (Parlophone) (Parlophone) (DEP International) (Maverick) (Remark) (Columbia) (Parlophone) (Go!Beat) (Columbia) (Parlophone)

(Arista) (Virgin)

(Polydor)

(DDD)

(M&A)

(Atlantic)

(Capitol)

(Warner Brothers)

(A&M)

EUROPEAN DANCE RADIO

| 1 | CHAKA DEMUS & PLIERS/Tease Me | (Mango) |
|----|---|--------------------|
| 2 | MARIAH CAREY/Dream Lover | (Columbia) |
| 3 | JANET JACKSON/That's The Way Love Goes | (Virgin) |
| 4 | SWV/Right Here/Human Nature | (RCA) |
| 5 | CULTURE BEAT/Mr. Vain | (Dance Pool) |
| 6 | NAUGHTY BY NATURE/Hip Hop Hooray | (Tommy Boy) |
| 7 | ROBIN S/Show Me Love | (Big Beat) |
| 8 | HADDAWAY/What Is Love | (Coconut) |
| 9 | ROBIN S/Luv 4 Luv | (Big Beat) |
| 10 | U.S.U.R.A./Open Your Mind | (Time) |
| 11 | WHITNEY HOUSTON/I Will Always Love You | (Arista) |
| 12 | 2 UNLIMITED/No Limit | (Byte) |
| 13 | JADE/Don't Walk Away | (Giant) |
| 14 | 2 UNLIMITED/Faces | (Byte) |
| 15 | DANCE 2 TRANCE/P.ower Of A.merican N.atives | (Blow Up) |
| 16 | CAPPELLA/U Got 2 Know | (Internal Affair) |
| 17 | SHINEHEAD/Jamaican In New York | (Elektra) |
| 18 | DE LA SOUL/Breakadawn | (Tommy Boy) |
| 19 | 2 UNLIMITED/Tribal Dance | (Byte) |
| 20 | HADDAWAY/Life | (Coconut) |
| 21 | WHITNEY HOUSTON/I'm Every Woman | (Arista) |
| 22 | SHARA NELSON/Down That Road | (Cooltempo) |
| 23 | JAMIROQUAI/Too Young To Die | (Sony Soho Square) |
| 24 | FELIX/Stars | (deConstruction) |
| 25 | TONY TONI TONÉ/If I Had No Loot | (Wing) |
| | | |

eggae hit the dance charts in

1993 like never before. A few

singles have been released over the

past months by Chaka Demus &

Pliers, but none was as on target as

Tease Me, the track which landed

them in the number one slot on this

year's EDR Top

move-your-body

Tease Me had

tough

competition and

ran a neck-in-

neck race with

Mariah Carey's

s m o o t h

commercial

And on an even

smoother.

Janet Jackson

slid in at number

definite

track,

piece

Lover.

25.

Α

riddim

dance

Dream

groovier

ne and a half year ago M&M designed the Adult Contemporary Europe (ACE) Top 25 to encompass the various adult-oriented radio formats as existing in today's Europe, such as AC, Soft AC, Hot-AC (AC meets EHR) and the kind of mainstream programming as offered by some public broad-

casters (especially in Germany). Last year we only had six months to look back on; now we are in comfortable position to review the winners during a full year of ACE.

What is the definition of ACE and how does it differ from its US counterparts? The pure and crystallized 24-hour programming of soft pop sounds, as usual on American AC, hardly

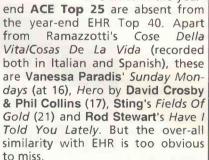
exists in Europe and ACE has proved to be more eclectic and less self-contained. It is a bit confusing that many ACE playlists are highly derivative of the EHR hitlists and programmers seem to follow the trends rather than setting them. ACE radio's remarkable response to the 4 Non Blondes' What's Up (number 8 year-end) may serve as a good example of this inclination to overdepend on EHR and the format's hesitation to build its own core artists.

In this respect, the growth of the niche that operates in the overlap between EHR and ACE (Hot AC), does not help making the distinctions clearer either. This does not

imply that there is no market for such a mixture, it just illustrates that the various music formats in Europe form a sliding scale of closely neighbouring and interconnected tastes, making it very hard for a given format to position itself and to generate its own hits and programming policies, so typical for a mature radio indus-

try. So, what hits has ACE created this year?

The only unique artist to ACE during the year has been Eros Ramazzotti (at number 10) as the Italian artist is totally absent from the year-end EHR Top 40. The top 10's of both year-end charts are very much alike, having seven titles in common! And only five titles in the year-



It tells us that ACE should strive for a stronger identity. The recent rise of the "Euro-AC" niche emphasising Mediterranean/Southern European product-might give us a clue towards future developments in ACE radio. Pieter Kops



Eros Ramazzotti



Chaka Demus & Pliers

Although the top few songs come to us via the US, Continental European acts nabbed twice as many positions this year than last year. The Dutch/Belgian crew 2 Unlimited landed a remarkable three positions in the chart, while Germany's Haddaway clenched two of his own.

The chart is pretty much split down the middle with an even number of hits from male and female artists.

Seven of the EDR Top 25 are also on this year's EHR Top 40 list. They include songs from Mariah Carey, Janet Jackson, SWV, Culture Beat, Haddaway and two Whitney from Houston, Crossover dance music thus comprises a decent of piece the European radio pie.

The chart success acts such as Dance 2 Trance,

Tony Toni Toné, Jamiroquai, Felix and Shara Nelson only serve to confirm the diversity and universality of dance music. Bubbling under the top 25 are club-oriented tracks highlighted by two international hits, The Goodmen's Give It Up, Moby's

Move Zhané's Hey Mr. DJ. Many of this year's highest charting acts started in the clubs, as do the true dance trends.

The everbroadening array of dance sub-genres has transposed the EDR Top 25 into conglomeration of house. hip hop, swingbeat, techno, tribal, funk, soul and other club-

rooted styles. As we see even more progressive dance music coming from the fertile underground, it's hard not to see a bright future for EDR. The chart today is a peak at a musical panorama and a sure indication of quickly developing, rapidly expanding, highly versatile, never die genre that is dance music.

Maria Jimenez



UB40



Culture Beat

Music & Media 1993 Year-End Special

JANUARY

European Powerplay project launches * SNEP pulls out of French Top 50 Charts * Arcade



buys CNR * Paul Russell named Sony European president * Liz Forgan appointed MD of BBC Radio * BMG buys Swemix.

Al Jarreau (front right) and Rick Dees (4th from left) raise their hands to raise awareness for AIDS during the "Sexual Healing" concert held at MIDEM

French Export Office opens in Paris * CLT bids for French EHR net Fun * Walt Disney France launches Touchstone Records * Swedish government approves commercial radio law * Italian government approves licence allocation legislation * Belgian pubcaster BRTN agrees to continue funding for its EHR arm Radio Donna * French Europe 1 Developpement granted national licence in Czech Republic.

WARCH

UK copyright tribunal rejects Phonographic Performance Ltd's move to raise radio royalties in action brought by AIRC to set new broadcast royalty rates *

Bertelsmann pulls out of German music TV channel project Viva *

French-speaking Belgian pubcaster RTBF slashes staff and programmes as part of cost cuts * Second German Echo awards held in Berlin * Virgin France launches Weekend label concentrating on French acts * Phonogram Italy MD Tibaldi and vice MD Ciotti resign.

Dino Music France goes into liquidation, following bankruptcy of German branch in September 1992.* Olivier Montfort appointed general manager at Columbia, France * Country Music Association holds first seminar in UK * Phonogram Germany relocates back to Hamburg * MCA starts Streetbeat campaign for R&B acts * Radio Authority studies BBC Radio 1 privatisation * Ownership of French ACE net RFM goes to management as part of "Manderstam plan" * Holland



introduces new neighbouring rights law * CLT acquires 34% share in Fun * Virgin 1215 AM launches in UK.

Virgin 1215 AM joint owners Richard Branson (I) and Bruce Gyngell prepare themselves for the launch of the Virgin station last April outside of the offices in London.

Thorn EMI pulls out of Viva talks * Swedish radio regulator SLR receives 214 applications for licences * Italian authors rights body FIMI granted official IFPI status * Spanish government agrees to pay pubcaster RNE debt of US\$270 million * Local commercial stations form loose net in Sweden to bolster against competition from national EHR outlet NRK P3 and national private ACE station P4 * PolyGram opens Hungarian affiliate * Swedish frequency allocation delayed until the autumn * NRJ starts broadcasting in Stockholm via Radio Energy.

French music industry body SNEP signs deal with IFOP for new singles chart * San Remo festival organiser Adriano Aragozzini sentenced to four years in jail for corruption charges * Italian station Radio Peter Flowers renamed Italia Vera, flips to all-Italian music * Fifteen EHR stations from around Europe link up for the Eurohit Parade * Johnny Beerling leaves his post as BBC Radio 1 controller * French EHR net Chérie FM opens two outlets in Antwerp.

SIRTI, SNRP quit Vive La Radio in protest at moves to open local advertising market to national nets * LIK independent radio petwork cha

JULY

national nets * UK independent radio network chart signs with CIN, basing the ranking on record industry sales figures, in line with BBC charts * Radio Monte Carlo drops its AM transmissions, Radio Riviera starts testing * Ratings battle comes to a head in Italy; three separate groups threaten to run their own surveys * New 6% neighbouring rights rate shocks French local radio * John Birt, Mark Tully debate future of BBC at Radio Academy Festival in Birmingham * 38 local franchises made available in Sweden * Landeswelle Brandenburg awarded first statewide private licence in Berlin state.

Private radio bill passed in Austria; licence allocation scheduled for mid '94 * Former **GLR** ma-

AUGUST

naging editor **Matthew Bannister** is named **BBC Radio 1** controller * **PolyGram** buys **Motown** for US\$301 million * New board of governors, elected for Italian pubcaster **RAI**, **Claudio Dematté** named president * **Virgin 1215** tweaks format to include more ACE * **BBC Radio 1** DJ **Dave Lee Travis** dismissed following on-air resignation *

Warner Sweden buys Telegram Records * Kinnevik and Egmont merge Danish radio operations * Popkomm takes place in Cologne * Fabrice Nataf named GM at Ariola France.

Motown CEO Jheryl Busby (I) and Poly-Gram CEO/president Alain Levy pose for a photo after PolyGram bought the soul/blues label for US\$301 million.



France left without charts as Canal + withdraws from Top 50 * LBC loses franchise in London licence allocations, London Country Radio receives London-wide licence * Norwegian national private ACE P4 launches * Margarita Scheckel, Javier Del Moral appointed MDs at Polydor, Phonogram Spain * Ten licences awarded in Greater Stockholm * Vive La Radio in France goes bankrupt * French-speaking Belgian community launches national survey on audiovisual.

Bannister revamps presenter line-up at BBC
Radio 1 FM * FNAC MD Laurent Treille dies

* Belgium's Crammed Disc signs distribution, promotion deal with
Sony France * Ex-Island president Jean-Pierre Weiller launches
Uno Mundo label * Chrysalis Group wins West Midlands ILR
licence for Heart FM * George Michael vs Sony court case begins.

Six EHR nets throughout Europe agreed to pick one track by a European artist each month and play the song. It was later named Europlay as the number of stations grew.



NRJ pays collecting society SPRE US\$6.8 million in neighbouring rights back payments *

Dieter Gorny appointed MD of Viva * Dutch pubcaster Veronica wins battle over Mega Top 50 chart * Signal row forces two French affiliates off air in French-speaking Belgium * Gary Davies leaves BBC Radio 1 FM * French white paper on broadcasting approved by communications ministry * Ricordi Italy starts servicing stations with product via satellite.

French Parliament proposes 40% national music quota * Italy's Audioradio returns as official radio survey company * BMG Buys DSB catalogue * Fun Radio appeals against NRJ frequency domination * MCA announces plans to open up six new affiliates on the continent.

Compiled by Julia Sullivan

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GHASSAN PRODUCTION & DISTRIBUTION

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Rajaa Balmlih



Majida El Roumi

Pascale Machaalani



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1993 YEAR-END ACCORDING TO...

Music & Media 1993 Year-End Special

Music & Media flipped back through the pages of 1993 and picked out some of the year's most prominent names in news, asking them to share their accomplishments and disappointments for the music and radio industry.

The following questions were posed:

- 1. What was 1993 for you personally and what do you consider your best achievement?
- 2. Are you happy with the way the record/radio industry is developing?
- 3. What record/artist did you like best in 1993?

Benoit SillardPresident Fun Radio/Paris

1. For me, 1993 was dominated by the new schedule we implemented in September. The results we achieved show it is possible to bring innovative



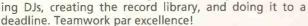
programmes on the FM band, programmes which differ from what one normally expects from a musical station. It proves that we are not limited to simply playing music; we can also offer something else. My ambition for Fun is that it becomes the station of a whole generation.

2. I consider that record companies have a very bad tendency to get too much free space from radio stations. I'd like to see a better balanced situation, in addition to more feedback and support from those record companies who play the game.

3. My record for the year was the *Symbol* album by **Prince**. He is extraordinaire [in French]. I saw him for the first time live in 1987, and have been a fan ever since

Richard Skinner Joint PD Virgin 1215 AM/London

1. The hardest working year ever for me. Putting a radio station on air—from scratch—in three months was a daunting task: building studios, find-



2. I'm pleased that, at last, British radio listeners are beginning to hear music radio stations that aren't obsessively tied to the Top 40 singles chart. Nationally, Virgin 1215 and Classic FM are providing real alternatives, and new local stations are targeting people who want to hear more than a dance beat. The sad part is that there can't be even more choices available to the people.

3. The album of the year is *Ten Summoners Tales* from **Sting**. An impeccable collection of great songs.



1. For Cadena Dial and the artists which form part of the network, there has been a higher production of music in line with our format in 1993.



Cadena Dial also won one of the radio industry's highest honours, the Onda award. We've also added new stations, bringing us to 52 in our fourth year.

2. There is still a lack of a wide range of format niches. For me the problem with the panorama at the moment is that there are too many stations that offer basically the same kind of music. More specialisation is needed.

3. Artists especially identified with Cadena Dial include Jose Luis Perales, Isabel Pantoja, Ketama. Dyango, Paloma San Basilio, Rosio Jurado, Juan Luis Guerra, Ultima De La Fila, Julio Iglesias and Chavela Vargas, among others. All these artists now have an open door and a forum for their music.

Allen Davis President PolyGram Europe

1 & 2. 1993 was not an easy year, yet in Europe we continue to out-perform previous years and there is satisfaction in that, but even greater satis-



faction in the quality of the year's performance. Our competitors are particularly admired for a year of outstanding achievement as well, so the record industry continues to move forward and there is every indication that music is evolving, the industry is evolving, the business is evolving and technology is now only a part of the mass we deal with, very exciting and interesting times to test management today and in the foreseeable future.

3. The record I liked best in 1993 is the one I've liked best since it came out: *Dark Side Of The Moon* by **Pink Floyd**.

Rudolf Heinemann

Head Of Music Westdeutscher Rundfunk/Cologne 1. I have tried to initiate a discussion in Germany on the "Europeanisation" of radio rock/pop programming. I have partly succeeded, although I

was amazed how many arguments music experts of all people were expressing against a broadening of our horizons.

2. I am not happy with the radio development in this country, because the many new stations have not led to more varied programming, but just more of the same.

3. I am disappointed that there is so little new, interesting product in the huge area of rock and pop. Therefore I have turned to classical music and **Cecilia Bartoli** is a singer who has really enchanted me.



Manfred Lappe MD Warner Austria/Hungary

1. Business-wise, 1993 was dominated by starting our own companies in Hungary. The acquisition of the leading domestic label Magneoton



put us immediately in the pole position for the important local repertoire market. The subsequent foundation of Warner Music Hungary guaranteed us the full control and marketing power necessary for our international repertoire. Meanwhile both companies have moved to a new building, acquired a proper administration department and are functioning as one team.

2. 1992 was an outstanding year in Hungary; 1993 was more difficult. There are short-term financial aspects we have to cope with. Overall, the music market itself is moving towards European standards. It will take some time (years) before the trade, media and record industry catch up, but the rate of development is high.

3. I was personally surprised by Magneoton's November release of **Tatrai Band**. Their latest album *New York*, *New York* is the first which I've heard in many years which achieves a real European standard.

Franco Reali President FIMI/BMG Italy 1. After six years of continued growth for BMG Italy in both artistic and financial terms—although failing to get a market share that rewarded the

effort made in the past—I believe I can now say that in 1993 we are almost certainly the market leader in terms of market share.

2. I am not completely satisfied. The most difficult aspect is to establish a concrete dialogue [referring to the FIMI-

AFI split]. It seems to me that both parties are available for discussion but we have still not found a common point from which to begin.

3. Above all, despite the market being in a bad condition, Italian product enjoys a good state of health. The artists that I appreciated most this year are Luca Carboni and Eros Ramazzotti.

Paul RussellSony Music Europe President

1. This was a year of transition. I started the year with three objectives: firstly to effect the smooth handover of the management of the UK company



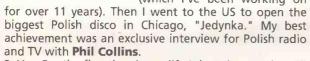
while consolidating its position as an aggressive A&R and marketing-driven company; secondly to try to learn as much as possible about the continental European markets and our companies there as quickly as possible, and thirdly to start to build the best and most appropriate regional organisation. On the first I think I've scored 100%, on the second 10% and on the third 70%.

2. I see a number of areas where I would like to see the industry improve. I will probably always feel like that. I don't see anything particularly critical so I guess I'm reasonably happy.

3. All the wonderful and talented Sony Music artists who have given us such a great year so far are my favourites. But if you're asking for a non-Sony artist, then I would say **Meat Loaf**, firstly because **Meat, Jim Steinman** and **David Sonnenberg** are really nice people and secondly because Meat is helping us to sell a load of catalogue.

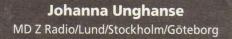
Marek Niedzwiecki DJ/Producer Polskie Radio 3

1. It was a good year for me. I happily passed 600 radio editions of Polish National Top 30 (which I've been working on



2. Yes. For the first time in my life I don't have to buy all the records I play in my programmes, and hopefully that will improve even more over the years. Competition in the radio industry is increasing and stimulates me. I wanna be number one!

3. My artist of the year is **David Bowie**, even though I expected something more with *Black Tie White Noise*. Fortunately *Budda Of Suburbia* is the real Bowie.



1. 1993 was a great year for me personally, as well as professionally. The best was that Z Radio snatched the right to broadcast the World Championship Ice Hockey in Germany.

It was the first time in history that **Sveriges Radio** [the government-controlled Swedish radio] was blocked out from such an event.

2. This was the year when commercial radio became legal in Sweden. And even if it was fun being a "radio pirate," it feels good to be legitimate.

3. My artist for 1993 is **Tina Turner**. She's simply the best—any year:

Georges Polinski President Europa Plus

1. 1993 has been a good year. We've started six new stations (Youjno Sakhalinsk, Krasnoiarsk, Vladimir, Iaroslavl, Omsk and Orenbourg) aside

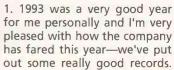


from the six stations that already exist. We've also obtained a new frequency **CCIR**, which can be heard in Moscow along with the existing **FM OIRT**. In short, we have given our plans for TV emissions a more definite form. And at the end of this year, we are going to transmit the first hit parade of Russian songs with the 15 best numbers for 1993.

2. For us the development of the radio sector in Russia is more than satisfying. We now have 12 radio stations on Russian ground and with the diffusion of radio and satellite transmission around the corner, our goal is to start 30 new stations in 1994.

3. My favourite artist from 1993 is pop artist **Alexander Bouinov**.

Andy MacDonald MD Go!Discs





Gabrielle's success has been magnificent and **Paul Weller**'s album has sold over 200.000 copies—he's really taken his own creativity up to another level. **Arsenal** winning two cup finals was another highlight for me in 1993. My best achievement I suppose was Gabrielle's success. Gabrielle made history with *Dreams* being the highest every chart entry for a debut artist and it's always good to have a number one record.

2. In terms of artists enjoying success in the UK charts, I think there is still too much short-term thinking. There is not enough focus on genuine talent by record companies and too many bluffers making records.

3. Excluding our own artists, I really like some of **Björk**'s tracks, especially *Play Dead* with **David Arnold**—I think she's really original and has tremendous spirit.

Dieter GornyMD Viva TV

1. 1993 was an exciting and completely surprising year. The biggest success was firstly to make **POPKOMM** the biggest business music industry gather-



ing of its kind and secondly to bring Viva TV on air.

2. The market is getting more and more self-confident. Therefore, POPKOMM and **Viva TV** came at the right time to re-enforce this new self-confidence. So we can see that the German market is on the right track.

3. The artist I personally like best is **Prince** and his *Greatest Hits*.

Walter Tributsch MD Radio CD International

1. 1993 was the toughest year of my life and the best achievement was to get our programme starting again after it has been turned off for politi-

cal reasons by the Slovec radio communication.

2. I think they do fairly well.

3. Whitney Houston is my favourite artist of the year.

993 YEAR-END AIRPLAY CHARTS

Music & Media 1993 Year-End Special

REGIONAL AIRPLAY

NORTHWEST

| 1 | BILLY JOEL/The River Of Dreams | (Columbia) |
|----|--|---------------------|
| 2 | GABRIELLE/Dreams | (Go!Beat) |
| 3 | UB40/(I Can't Help) Falling In Love With You | (DEP International) |
| 4 | ACE OF BASE/All That She Wants | (Mega) |
| 5 | TAKE THAT/Pray | (RCA) |
| 6 | 4 NON BLONDES/What's Up | (Interscope) |
| 7 | M PEOPLE/Moving On Up | (deConstruction) |
| 8 | ANNIE LENNOX/Little Bird | (RCA) |
| 9 | M PEOPLE/One Night In Heaven | (deConstruction) |
| 10 | SWV/Right Here/Human Nature | (RCA) |
| 11 | MARIAH CAREY/Dream Lover | (Columbia) |
| 12 | FREDDIE MERCURY/Living On My Own | (Parlophone) |
| 13 | DURAN DURAN/Ordinary World | (Parlophone) |
| 14 | WHITNEY HOUSTON/I'm Every Woman | (Arista) |
| 15 | R.E.M./Everybody Hurts | (Warner Brothers) |
| 16 | JANET JACKSON/That's The Way Love Go | es (Virgin) |
| 17 | WEST END FEAT. SYBIL/The Love Lost | |
| 18 | MICHAEL JACKSON/Give In To Me | (Epic) |
| 19 | LISA STANSFIELD/In All The Right Places | (MCA) |
| 20 | SPIN DOCTORS/Two Princes | (Epic) |

CENTRAL

| 100000000000000000000000000000000000000 | | |
|---|--|---------------------|
| 1 | 4 NON BLONDES/What's Up | (interscope) |
| 2 | BILLY JOEL/The River Of Dreams | (Columbia) |
| 3 | PAUL MCCARTNEY/Hope Of Deliverance | (Parlophone) |
| 4 | SOUL ASYLUM/Runaway Train | (Columbia) |
| 5 | MARIAH CAREY/Dream Lover | (Columbia) |
| 6 | UB40/Higher Ground | (DEP International) |
| 7 | BEE GEES/Paying The Price Of Love | (Polydor) |
| 8 | FREDDIE MERCURY/Living On My Own | (Parlophone) |
| 9 | HADDAWAY/Life | (Coconut) |
| 10 | UB40/(I Can't Help) Falling In Love With You | (DEP International) |
| 11 | PET SHOP BOYS/Go West | (Parlophone) |
| 12 | JANET JACKSON/That's The Way Love Go | |
| 13 | ACE OF BASE/All That She Wants | (Mega) |
| 14 | STING/If I Ever Lose My Faith In You | (A&M) |
| 15 | TINA TURNER/I Don't Wanna Fight | (Parlophone) |
| 16 | BON JOVI/Bed Of Roses | (Jambco) |
| 17 | WHITNEY HOUSTON/I Will Always Love Y | |
| 18 | MICHAEL JACKSON/Will You Be There | (Epic) |
| 19 | ACE OF BASE/Happy Nation | (Mega) |
| 20 | MADONNA/Rain | (Maverick) |
| | | |

WEST

| SUSA. | | to be the senter |
|-------|--|---------------------|
| 1 | ACE OF BASE/All That She Wants | (Mega) |
| 2 | TINA TURNER/I Don't Wanna Fight | (Parlophone) |
| 3 | PAUL MCCARTNEY/Hope Of Deliverance | (Parlophone) |
| 4 | UB40/(I Can't Help) Falling In Love With You | (DEP International) |
| 5 | WHITNEY HOUSTON/I Will Always Love You | |
| 6 | VANESSA PARADIS/Sunday Mondays | (Remark) |
| 7 | MICK JAGGER/Sweet Thing | (Atlantic) |
| 8 | STEPHAN EICHER/Des Hauts, Des Bas | (Barclay) |
| 9 | TEARS FOR FEARS/Break It Down Again | (Mercury) |
| 10 | MARIAH CAREY/Dream Lover | (Columbia) |
| 11 | JANET JACKSON/That's The Way Love Goes | |
| 12 | GENESIS/Tell Me Why | (Virgin) |
| 13 | STING/If I Ever Lose My Faith In You | (A&M) |
| 14 | MICHAEL JACKSON/Will You Be There | (Epic) |
| 15 | CHARLES & EDDIE/Would Lie To You? | (Capitol) |
| 16 | STEPHAN EICHER/Ni Remords Ni Regrets | (Barclay) |
| 17 | FREDDIE MERCURY/Living On My Own | (Parlophone) |
| 18 | HADDAWAY/What Is Love | (Coconut) |
| 19 | FAITH NO MORE/I'm Easy | (Slash) |
| 20 | EROS RAMAZZOTTI/Cose Della Vita/Cosas D | De La Vida (DDD) |
| | | |

NORTH

| 1 | UB40/(I Can't Help) Falling In Love With You | (DEP International) |
|-----|--|---------------------|
| 2 | DURAN DURAN/Ordinary World | (Parlophone) |
| 3 | JANET JACKSON/That's The Way Love Goes | (Virgin) |
| 4 | 4 NON BLONDES/What's Up | (Interscope) |
| 5 | SPIN DOCTORS/Two Princes | (Epic) |
| 6 | TINA TURNER/I Don't Wanna Fight | (Parlophone) |
| 7 | WHITNEY HOUSTON/I Will Always Love You | |
| 8 | MARIAH CAREY/Dream Lover | (Columbia) |
| 9 | CUT 'N' MOVE/Give It Up | (EMI Medley) |
| 10 | BILLY JOEL/The River Of Dreams | (Columbia) |
| 11 | SOUL ASYLUM/Runaway Train | (Columbia) |
| 12 | ROXETTE/Almost Unreal | (EMI) |
| 13 | MICK JAGGER/Sweet Thing | (Atlantic) |
| 14 | PAUL MCCARTNEY/Hope Of Deliverance | (Parlophone) |
| 15' | PET SHOP BOYS/Go West | (Parlophone) |
| 16 | TAKE THAT/Pray | (RCA) |
| 17 | FAITH NO MORE/I'm Easy | (Slash) |
| 18 | CHARLES & EDDIE/Would I Lie To You? | (Capitol) |
| 19 | STING/If I Ever Lose My Faith In You | (A&M) |
| 20 | SNOW/Informer | (East West) |

NORTHWEST: British Isles (United Kingdom, Ireland). CENTRAL: German-Language areas (Germany, Austria, parts of Switzerland, Luxembourg). **WEST: Francophone areas** (France, Wallonia/Belgium, parts of Switzerland, Monaco).

NORTH: Scandinavia (Sweden, Denmark, Norway, Finland). WEST CENTRAL: Dutch-Language areas (Holland; Flanders/Belgium).

SOUTH: Italian-Language areas
(Italy, Ticino/Switzerland).

SOUTHWEST: Iberia (Spain, Portugal). **FAST CENTRAL: East Central are**

For a map of Europe, see inside back page (Regional Airplay)

WEST CENTRAL

| 1 | HADDAWAY/What Is Love | (Coconut) |
|----|--|------------------|
| 2 | UB40/(I Can't Heip) Falling In Love With You (DI | P International) |
| 3 | 4 NON BLONDES/What's Up | (Interscope) |
| 4 | BITTY MCLEAN/It Keeps Rainin' (Tears From My Eye | s) (Brilliant) |
| 5 | SPIN DOCTORS/Two Princes | (Epic) |
| 6 | EROS RAMAZZOTTI/Cose Della Vita/Cosas De l | La Vida (DDD) |
| 7 | HADDAWAY/Life | (Coconut) |
| 8 | FREDDIE MERCURY/Living On My Own | (Parlophone) |
| 9 | BILLY JOEL/The River Of Dreams | (Columbia) |
| 10 | JANET JACKSON/That's The Way Love Goes | (Virgin) |
| 11 | CHAKA DEMUS & PLIERS/Tease Me | (Mango) |
| 12 | SNOW/Informer | (East West) |
| 13 | RENÉ KLIJN/Mr. Blue | (Lana Lane) |
| 14 | CULTURE BEAT/Mr. Vain | (Dance Pool) |
| 15 | MICHAEL JACKSON/Give In To Me | (Epic) |
| 16 | INNER CIRCLE/Rock With You | (Metronome) |
| 17 | 2 UNLIMITED/Tribal Dance | (Byte) |
| 18 | GABRIELLE/Dreams | (Go!Beat) |
| 19 | WHITNEY HOUSTON/I Will Always Love You | (Arista) |
| 20 | BEE GEES/Paying The Price Of Love | (Polydor) |
| | | |

SOUTH

| 1 | TINA TURNER/I Don't Wanna Fight | (Parlophone) |
|----|--|---------------------|
| 2 | BILLY JOEL/The River Of Dreams | (Columbia) |
| 3 | HADDAWAY/What Is Love | (Coconut) |
| 4 | MARIAH CAREY/Dream Lover | (Columbia) |
| 5 | TEARS FOR FEARS/Break It Down Again | (Mercury) |
| 6 | GABRIELLE/Dreams | (Go!Beat) |
| 7_ | U2/Numb | (Island) |
| 8 | PET SHOP BOYS/Can You Forgive Her | (Parlophone) |
| 9 | JANET JACKSON/That's The Way Love Goe | es (Virgin) |
| 10 | DAVID BOWIE/Jump They Say | (Arista) |
| 11 | PAUL MCCARTNEY/Hope Of Deliverance | (Parlophone) |
| 12 | PAUL YOUNG/Now I Know What Made Ot | is Blue (Columbia) |
| 13 | UB40/(I Can't Help) Falling In Love With You | (DEP International) |
| 14 | DURAN DURAN/Ordinary World | (Parlophone) |
| 15 | STING/If I Ever Lose My Faith In You | (A&M) |
| 16 | 4 NON BLONDES/What's Up | (Interscope) |
| 17 | NEW ORDER/Regret | (London) |
| 18 | DEPECHE MODE/I Feel You | (Mute) |
| 19 | DONALD FAGEN/Tomorrow's Girls | (Reprise) |
| 20 | A-HA/Dark Is The Night | (Warner Brothers) |
| | | |

SOUTHWEST

| 1 | 4 NON BLONDES/What's Up | (Interscope) |
|----|---|--------------|
| 2 | STING/If I Ever Lose My Faith In You | (A&M) |
| 3 | BILLY JOEL/The River Of Dreams | (Columbia) |
| 4 | U2/Numb | (Island) |
| 5 | MADONNA/Deeper And Deeper | (Maverick) |
| 6 | TEARS FOR FEARS/Break It Down Again | (Mercury) |
| 7 | GEORGE MICHAEL & QUEEN/Somebody To Love | (Parlophone) |
| 8 | STING/Fields Of Gold | (A&M) |
| 9 | MARIAH CAREY/Dream Lover | (Columbia) |
| 10 | MICK JAGGER/Sweet Thing | (Atlantic) |
| 11 | CHARLES & EDDIE/Would Lie To You? | (Capitol) |
| 12 | PETER GABRIEL/Steam | (Realworld) |
| 13 | ANNIE LENNOX/Lovesong For A Vampire | (RCA) |
| 14 | WHITNEY HOUSTON/I Will Always Love You | (Arista) |
| 15 | WATERBOYS/The Return Of Pan | (Geffen) |
| 16 | U2/Lemon | (Island) |
| 17 | LOQUILLO Y LOS TROGLODITAS/El Hombre De Negro | |
| 18 | WHITNEY HOUSTON/I'm Every Woman | (Arista) |
| 19 | AEROSMITH/Livin' On The Edge | (Geffen) |
| 20 | DAVID BOWIE/Jump They Say | (Arista) |

EAST CENTRAL

| 1 | BEE GEES/Paying The Price Of Love | (Polydor) |
|----|--|---------------------|
| 2 | LISA STANSFIELD/In All The Right Places | (MCA) |
| 3 | TINA TURNER/I Don't Wanna Fight | (Parlophone) |
| 4 | MARIAH CAREY/Dream Lover | (Columbia) |
| 5 | NEW ORDER/World (The Price Of Love) | (London) |
| 6 | TERENCE TRENT D'ARBY/Delicate | (Columbia) |
| 7 | DURAN DURAN/Come Undone | (Parlophone) |
| 8 | UB40/(I Can't Help) Falling In Love With You | (DEP International) |
| 9 | PAUL YOUNG/Now I Know What Made Otis | Blue (Columbia) |
| 10 | ROBERT PLANT/29 Palms | (Fontana) |
| 11 | PET SHOP BOYS/Can You Forgive Her | (Parlophone) |
| 12 | TEARS FOR FEARS/Break It Down Again | (Mercury) |
| 13 | 4 NON BLONDES/What's Up | (Interscope) |
| 14 | BILLY JOEL/The River Of Dreams | (Columbia) |
| 15 | WHITNEY HOUSTON/I Will Always Love You | u (Arista) |
| 16 | PET SHOP BOYS/Go West | (Parlophone) |
| 17 | FREDDIE MERCURY/Living On My Own | (Parlophone) |
| 18 | | (Warner Brothers) |
| 19 | LENNY KRAVITZ/Believe | (Virgin) |
| 20 | JANET JACKSON/That's The Way Love Goe | |
| | | |
| | | |

hile EHR has continued to be the battleground for mainland European acts to prove their pan-European hit potential, the Regional Airplay charts have increasingly become the indicator of local hits and trends. The recently launched **Regional Crossover** charts, and its Border Breakers section in particular, have even substanstially added to this, highlighting the cross-regional impact of product. Its history, however, is too short to produce year-end statistics. So for the regional angle, we have to satisfy ourselves with the naturally more hit-minded year-end top 20 listings for each region charted. Here are the winners:

 The artists who enjoy the most entries in the Regional Airplay year-end listings are UB40 and Whitney Houston (eight entries each). UB40's (/ Can't Help) Falling In Love With You appears in all regions except the West, including a number 1 entry in the North, while in Central the group also charts with Higher Ground (at number 6); Houston scores with I Will Always Love You in six regions and with I'm Every Woman in two, including the Southwest, where both singles

appear.

 Mainland European acts that enjoy most yearend entries outside their region of origin—the best "border breakers" so to speak—are new-comers **Haddaway** and **Ace Of Base**, both score four times and register one year-end chart topper. Sweden-born, Denmark-signed Ace Of Base especially succeeded with All That She Wants (number 1 in the West, 4 in the Northwest and 13 in Central), but also scored with Happy Nation (also in Central, at 19); Haddaway especially triumphed with What Is Love (1 in West Central, 3 in the South and 18 in the West), while Life ends at 7 in West Central, adding up to two top 10 year-end entries in that region for the Trinidad-born, Germany-based singer.

Other acts that enjoy year-end entries outside their region of signing include Eros Ramazzotti with Cose Della Vita, grabbing the number 6 position in West Central and number 20 in the West, and Culture Beat with Mr. Vain (West

Central, number 14).

 West Central is the region with the most mainland European entries from outside (four) in its year-end airplay chart, even including the number one (Haddaway). This isn't too much of a surprise, as the lowlands have a long reputation for being very open to product from abroad, other than the inevitable Anglo-American portion. The West is second in this category with three entries, again including the top spot (Ace Of Base). This is the more striking as the French-speaking areas do not have a tradition of being that open-minded to "foreign" music and it illustrates once more the growing existance of a genuine Continental European music scene. East Central was the only exception here, that region being almost completely ruled by Anglo-American product, at least with regards to the real radio hits.

 The region most open to its own product is, non-surprisingly, the Northwest. No less than 10 out of the 20 year-end chart entries originated from their own signing ground-the UK; newcomer Gabrielle ends the highest at number 2

with Dreams.

Despite the remarks made above, the West still turned out to be the most chauvinistic region on the Continent, with three year-end entries being home-brewed: one from Vanessa Paradis (6) and two from Stephan Eicher (8, 16).

 It's interesting to see that the number 1 songs differ from region to region. Only Central and the Southwest share the same best-played song, What's Up by the 4 Non Blondes, the same single that tops the year-end EHR Top 40.

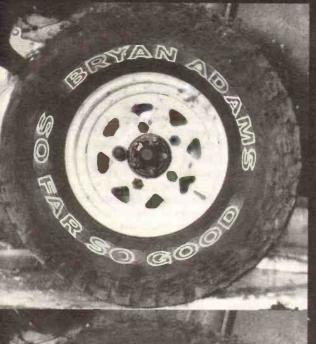
Pieter Kops



OVER 2 MILLION ALBUMS SOLD IN EUROPE
#1 Album Eurochart HOT 100

Bryan Adams' "Please Forgive Me" #1 EHR Top 40

playing at 184 stations on all formats

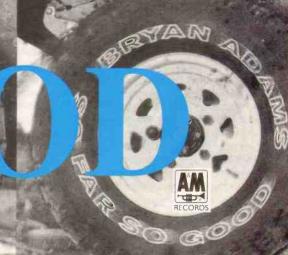


Can you forgive him for being..









1993 EHR RADIO YEAR IN REVIEW

Music Diversity, Presentation Changes Top List

(continued from page 1)

Programmers report that the wider variety of songs from which to choose has spiced up their playlist, and that listeners are enjoying the mix.

Comments Radio Uptown/Copenhagen Hot ACE/EHR PD Niels Pedersen, "There was a new diversity of music in '93. Pop music-and I don't mean strictly classified as EHR or ACE—is back in a big way and that's very nice. There's so much pop coming from every direction that we can play oldies by Elton John back-to-back with the Stereo MCs and R.E.M. You couldn't do that three years ago. We were still living in the '80s; now we're in the '90s. It seems the audience is accepting a different variety of music, but not in a big way. If you mix it right it works very well and creates an energy that is very positive."

Adds Radio Clyde 1 FM/Glasgow head of music Bobby Hain, "As a music programmer I've enjoyed a great freshness about the music this

For Luis Merino, MD/PD at Madrid-based EHR network powerhouse Los 40 Principales, '93 marked the year that Latin music broke through strongly in Spain. "Artists like Jon Secada and Gloria Estefan, who lead the list, are among the top-selling acts in Spain," he says. "It's respected music which comes to us from the other side of the Atlantic Ocean."

He warns, however, of a "dangerous rise of marketing projects to the detriment of the development of new talent" that is effecting the country. "In the sales charts, compilations have been separated from new productions in order to avoid calling attention to the fact that of the top 10 best-selling albums, nine were compilations, he says. "Albums continue to sell, but artistically new values have entered a state of decline.

"Also important has been the appearance of what can be called the new 'bubble gum' sound, pioneered by groups like the Archies. These

artists score one or two hits and then disappear. It's music to use and toss away, produced for a mass audience which can achieve huge sales in a very short time. These trends have altered both the record industry and radio programming, and we cannot turn our back on reality.

All in all, programmers are now

feeling more comfortable playing a more diverse music mix. "The variety of music this year has led radio stations to realise that they need to and can live with a bit of dance, rock and ballads at the same time in order to have true EHR appeal," says Clyde 1 FM's Hain. "You have to take the best hits of each genre without being slave to any particular one.

'I think there was a time in the late '80s and early '90s, particularly in commercial radio, where we were afraid of anything that sounded slightly edgy. We wanted an accessible sound all day and I

example—you can go with three or four tracks on recurrent. We're making great use of those records this year; the material just wasn't there in

No-Bullshit Presentation

1993 also became the year programmers focused on their presentation style. "We had less bullshit," sums up Uptown Radio's Pedersen. "We've never had much anyway, but this year we had the DJs cut the last of it. It's more matter-offact, down-to-earth, grown-up and friendly. We've really polished it up this year. We've had the same people here for a while, and now we're learning to control all the factors in the presentation so we can be energetic without being annoying. We've reigned our DJs in about as much as we can. Now they have the experience and we're slowly letting them grow and do a little more.

Adds 101 Network's D'Ambrosio, talking more to the people and using their language in all dayparts. When we first started 18 years ago, we focused exclusively on the music; the DJs only announced the name of the song. Now, most of the radio stations all play the same music. RTL 102.5 Hit Radio, 105 Network, Radio Deejay, Radio Dimensione Suono, Radio Kiss Kiss and us are almost the same. Sometimes 80% of the music we play is the same. While we may play more black music, that's only about 15-20% of what we play in a 24-hour period.

The only way is to differentiate yourself is how you talk to the people. This means a kind of radio with more musical information, but with a different kind of information. These days the people want something more from a radio station than only music. Our presentation is more lifestyle oriented.

Like Radio Uptown, Clyde 1 FM has stayed with the same presenter line-up and format for '93. "We've stayed with a format which works for us," says Hain. "We've now placed heavy emphasis on

making the DJs lift and sell the station as well as the music.

Adds Los 40 Principales' Merino, clearly defined difference between youthful and exuberant and irritating. You've got to lend dynamism to the situation with the proper number of decibels, to be sufficient without being aggravating."

In Germany's quickly deregulating market, however, the situation has been much different this year. Comments 104.6 RTL Berlin's Müller, "German broadcasters have learned that a new kind of radio generation is growing up with format radio, and that we still have a lot to learn about these people and have to make adjustments to their needs. In the past five, six years there was a lot of innovation in programming, and listeners have started to get used to it. But we still need to explain it to them more clearly and package radio

"The variety of music this year has led radio stations to realise that they need "We've to and can live with a bit of dance, rock and ballads at the same time in order to have true EHR appeal."

Bobby Hain

by Elton John back-to-back with the Stereo MCs and R.E.M. You couldn't do that three years ago. We were still living in the '80s; now we're in the '90s." Niels Pederson year. If you look at the music this time last year

"There's so much pop coming from

every direction that we can play oldies

the big song was a big ballad I Will Always Love You by Whitney Houston. That's changed this year. We've gone through some very good dancey stuff, including some excellent records from European dance bands like Haddaway and Ace Of Base. We've also seen more rock, with bands like the Spin Doctors. It's kept EHR very fresh and has kept its appeal to the maximum."

Hain also believes a more radio-friendly dance scene developed in '93. "It has much more of a mainstream appeal," he says. "I don't think radio stations are as afraid of dance records as they once were maybe two, three ago. You see a lot more 'A' list dance material than you once did with songs from Culture Beat and Jazzy Jeff & Fresh Prince and so on. We have included more."

In The Groove

Gigio D'Ambrosio, PD at Milan-based EHR web 101 Network, agrees that there was more music variety this year. "There were more pop songs that had crossover appeal; and also for the first time in probably around 10 years, Italian music," he says. "That developed very quickly in Italy this year, not only in terms of popularity but also in terms of quality.

D'Ambrosio also noticed the increase in quality dance records. "This year for the first time we gave more time to dance music, but quality dance only," he says. "It's more underground dance style, which reflects Italian tastes."

In Germany, Hot ACE/EHR 104.6 RTL Berlin PD/morning show host Arno Müller notes that music became more mainstream in Germany this year. "The big names are still on the top of the pyramid: Phil Collins, Rod Stewart, Tina Turner and Sting, etc., even with our younger audience," "We can see that Stewart's Sailing tests better than the Pet Shop Boys' Go West.

In Berlin, says Müller, EHR/Hot ACE stations "are playing less dance, techno and rap music. Another trend we're seeing is that there's more heavy rock stuff. These records are successful in sales, but they aren't necessarily the right radio records. We see in our research that in the 18-40 demo German-language music is getting less and less important.

think we may have pushed it out to the edges a little bit now.

The greater number of records has caused programmers to re-examine their playlists. "We are certainly holding onto songs longer," says Clyde 1 FM's Hain. "There's very little time between a song being a maximum rotation hit song for us and it becoming a recurrent. Traditionally people have waited a month or two before they would introduce a song on a recurrent list. But we have found that songs are still hitting

home enough with people enough for us to rotate them fairly heavily.

There's also less of the older gold material on EHR these days. We've had such a fresh musical year that we can rely on current and recurrent hits to a larger extent. We've changed the playlist to accommodate that. At the end of '92 I didn't think we had a

particularly momentous year musically, and for that reason to maximise our appeal we were then running with more of a gold base than compared to now.

"When you get bands who have developed their own appeal—people like R.E.M., or Sting, for

"We've clearly defined the difference between youthful and exuberant and irritating. You've got to lend dynamism to the situation with the proper number of decibels, to be sufficient without being aggravating. "Luis Merino

better because private commercial radio is still a relatively new medium in Berlin.

"In '93 we had a very hard, in-your-face, hardselling, big-voice style which had a somewhat unfriendly but progressive statement," he says. 'We threw all that stuff out in the middle of the

1993 EHR RADIO YEAR IN REVIEW

Music & Media 1993 Year-End Special

year. We now package and present the station in a much warmer style, like the way normal people talk. There's more comedy, and poking fun at ourselves.

"Every hour on the hour we do the positioning and music promos. We explain a lot about format issues, what we do, why we do it, why we have a hot rotation, and why we play certain types of

songs much more often than others."

To make sure the station was going in the right direction with its new presentation style, 104.6 RTL Berlin relied on extensive research. "We always research our programme, which is pretty unique in Germany, and we test a lot of the components," says Müller. "We found out that the 'in-your-face' style was good in the beginning, and a lot of station's followed us; but the times have changed and we needed to create something different. People got the message and the positioning, and that was the first goal. But in the second phase you have to start explaining to them why you are doing the things you are doing. That's where we are now; and to do that effectively you have to do that in their own language.

"We produce a lot of listener promos. You can't always say 'We're the biggest, the greatest, the best.' People get bored with that. But it's totally different if listeners say it. That's why we always talk to them to find out what they like, then we take their comments and put them into 'What the listeners think' on-air

promos so people can hear what other listeners think about the station and in their own words. That's a very big thing we've done this year which will continue into '94."

Cooperating With The Labels

On the promotional front, '93 also proved to be the year radio stations began working more closely with the labels, with a couple of stations reporting increased ad time buys by record companies.

Comments Radio Uptown's Pedersen, "We've been very active promotion-wise, a lot more than in the previous years. We've had some very good response with shows this year like **U2**, **Bruce Springsteen** and all other major acts that have toured Copenhagen. We haven't been the sole sponsor of these shows, but we've let everyone know we're there. A lot of Uptown listeners attend those concerts, so it's important for us to show them that we're there. This is something we'll definitely continue in '94."

Pedersen says the record industry's promotions have been much more in-line with what his station is about. "They're learning that it's not always that interesting for our listeners to have an interview with an artist that appeals to only a small part of our audience," he says. "We're also not seeing the more crazy promotional stunts any more."

As for joint promotions, Radio Uptown had a non-stop Beatles day, giving away trips and tickets to a Paul McCartney concert. The station also promoted U2's concert in Dublin where it created "Zoo Radio" with listener call-ins and related competitions.

"The smaller record companies have nearly always been doing this, but it's the majors that are getting more actively involved," says Pedersen. "But radio is growing. The radio scene two years ago wasn't as good as it is today, and as radio gets better we score more promotional opportunities with major artists and the record companies."

At 104.6 RTL Berlin, moving from very general cume- and advertising-driven promotions to very focused, constant-listening promotions and contests was the name of the game. "We're doing more of these to expand people's time spent listening," says Müller. "These are very powerful and expensive promotions, and I think they've been very successful.

"In the beginning we had a lot of promotions, sometimes with sponsors, sometimes without. Not one day goes by—whether we're in a ratings period or not—where we don't have a promotion. That's the three benefits of the station: music, morning show and promotions."

On working with the record companies, Müller says ad time buys most likely increased in '93. The station is also selling the labels short advertising/promotion spots that tie in with new records that on the playlist. "The record companies have to pay for it, and it's also a new way to work together," says Müller. "But the song has to fit the format. It's good for the radio station because we make money."

make money."

He adds, "We try to work very closely with the record industry, but not in the old-fashioned way. We try to create special promotions with them. For example, for the premier of the new **Tom Petty** album we gave away a trip to Orlando for his concert which the record company paid for.

"We also do special promotions for interviews. We met **Phil Collins** in Hamburg and we did an

"We found out that the 'in-your-face' style was good in the beginning, and a lot of station's followed us; but the times have changed and we needed to create something different."

Arno Müller

'Ask Phil' promotion for his new album during the morning show. We taped listeners' questions and then put together an interview in such a way that the on-air personality is not involved that much; it's just Phil Collins and our listeners.

"Also, we always try to get stars on the morning show, and we'll tape them if they can't be here at that time. And we try to think of unique things to do with them. With most stars we produce station songs. We have a multi-track studio here and most time they participate, even ones people thought would never do it, like **Herbert Grönemeyer**."

At 101 Network, D'Ambrosio has worked on big promotions for, among others, Mariah Carey and Boyz II Men, and the station has the exclusive rights to promote all the big concerts in Milan and northern Italy. "We are a partner with two major promoters in the area, so almost all the concerts have our logo on the ticket or the street," he says. "We're working to make sure this happens in '94 as well. We want to work hard in this area because it gives us higher visibility—not always money—than other promotions. It connects us with a big tour of a big artists and their music.

"We have a good relationship with most of the record companies. They've finally come to understand that while we might not be the largest

station in the ratings, we have a very particular type of audience. We probably don't help the record companies sell many more records, but we help them to promote some artists that no other radio would."

Comments Clyde 1 FM's Hain, "I wouldn't say our relationship with record companies had improved or depreciated in any way this year.

I've always enjoyed—because of our position as a large regional radio station—a very good relationship with the record companies. But what I think is happening is that record companies are finding that these stations can do as good a job of breaking new material as a national network station because the appeal of FM stations is lower in age terms, so it gives a very definite edge to any record company's promotion strategy.

"I was delighted to have a live set from **Paul Young** on this station about two-three weeks ago. We have in Scotland a very 'New Country' music

buzz, and **Mary-Chapin Carpenter** is an artist we were happy to support in promotional terms when she sold out two Glasgow gigs. Both are relevant for our audience.

"I'm also glad to see an increase in record company advertising on radio stations this year in support of bands like **Texas** and **Wet Wet**, which are good Scottish bands, and some of the compilation hit CDs in time for Christmas.

"We really haven't increased the number, but we've brought better production values to the promotions. We're taking just a little more care with what we do to step it up a gear, and it seems to have worked for us. We've had a new ID package done for us. We've made heavy use of contests and we use a lot of the winners on air after the event to remind people about what a good experience being Clyde 1 winner is."

Adds Los 40 Principales' Merino, "You have to work closely with the record companies. They present us daily with the product with which we create our format, all the while explaining to them our criteria.

"On the other hand, we help the record companies through our network of coordinators to inform them of all new product which arises in the various cities around the country. We help record companies with their marketing strategies when and if they are in line with our own programming, but also stride for absolute independence, and demonstrate this independence when these goals do not coincide."

Wish Lists

As for Christmas wish lists, clear and improved radio legislation was number one for Radio Uptown's Pedersen and 101 Network's D'Ambrosio.

"The first most important thing, not only for EHR but for all of Italian radio, is the law, and in all areas: licences, advertising limits, etc.," says D'Ambrosio. "Something exists, but it's just too unclear and it changes every few weeks. Politicians have to help us get everything in order so we can invest more in radio. In the last three, four years money has dried up because of all the uncertainty. We were one of the first to legalise private commercial radio, and now we are one of the last to have a comprehensive broadcast law."

"Deregulation completely," says Pedersen. "For beginners, we need more power on our frequencies and one radio station per frequency. There has to be a new law that distinguishes between small community-based, and commercial regional-based stations.

"All the growing pains associated with a new media have to be remedied, otherwise this media won't become important. Hopefully, the developments in Sweden shocked people enough to take action."

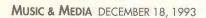
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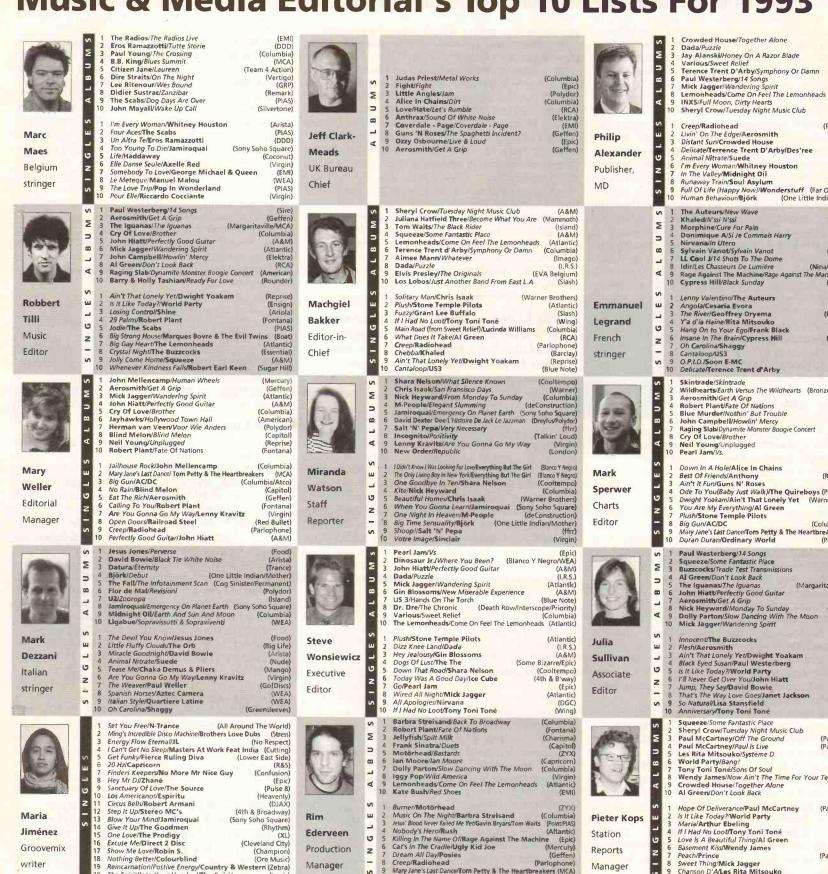
Gigio D'Ambrosio

desire is for more artists to benefit and improve the music, which is the only way to end the crisis in Spain. We're living off the past, as is demonstrated by the fact that marketing is so important to record companies."

"It is very important that we promote radio in general to the advertising industry," says 104.6 RTL Berlin's Müller. "They need to find out that they can save a lot of their client's advertising money and be just as effective using radio. Only then will radio be taken more seriously by advertisers and profits will grow for the industry."



Music & Media Editorial's Top 10 Lists For 1993



liménez Groovemix writer

| | 4 | I Can't Get No Sleep/Masters At Work Fe | at India (Cutting) |
|----|----|---|--------------------|
| 'n | 5 | Get Funky/Fierce Ruling Diva | (Lower East Side) |
| ш | 6 | 20 Hz/Capricorn | (R&S) |
| | 7 | Finders Keepers/No More Mr Nice Guy | (Confusion) |
| _ | 8 | Hey Mr DJ/Zhané | (Epic) |
| 5 | 9 | Sanctuary Of Love/The Source | (Pulse 8) |
| | 10 | Los Americanos/Espiritu | (Heavenly) |
| Z | 11 | Circus Bells/Robert Armani | (DJAX) |
| | 12 | Step It Up/Stereo MC's | (4th & Broadway) |
| s | 13 | Blow Your Mind/Jamiroquai (| Sony Soho Square) |
| 'n | 14 | Give It Up/The Goodmen | (Rhythm) |
| | 15 | One Love/The Prodigy | (XL) |
| | 16 | Excuse Me/Direct 2 Disc | (Cleveland City) |
| | 17 | Show Me Love/Robin S. | (Champion) |
| | 18 | Nothing Better/Colourblind | (Ore Music) |
| | 19 | Reincarnation/Postive Energy/Country & | Western (Zebra) |
| | 20 | The Spirit(Into Your Hands)/The Spirit | (Logic) |



Σ =

Holland stringer

| 1 | Tony Joe White/The Path Of A Decent Groove | (Remark) |
|---|---|-----------|
| 2 | Eros Ramazzotti/Tutte Storie | (DDD) |
| 3 | Roch Voisine/I'll Always Be There | (GM) |
| 4 | Meat Loaf/Bat Out Of Hell II | (Virgin) |
| 5 | 4 Non Blondes/Bigger, Better, Faster, More! (In | terscope) |
| 5 | Soundtrack/The Bodyguard | (Arista) |
| 7 | Tom Petty & The Heartbreakers/Greatest Hits | (MCA) |
| В | Sting/Ten Summoner's Tales | (A&M) |
| 9 | Lenny Kravitz/Are You Gonna Go My Way | (Virgin) |
| 0 | Miles & Quincy/Live At Montreux (Warner | Brothers) |
| | | |



Production

Manager

U

Raul Cairo Charts Processor

| S | 10 | Romeo/Dolly & Friends | (Columbia |
|---|----|------------------------------------|------------------------|
| s | 1 | Al Green/Don't Look Back | (RCA |
| | 2 | Dave Alvin/Museum Of Heart | (Hightone |
| Σ | 3 | Robert Plant/Fate Of Nations | (Fontana |
| _ | 4 | Bruce Hornsby/Harbor Lights | (RCA |
| 7 | 5 | Ian Moore/lan Moore | (Capricorn |
| 8 | 6 | Motorhead/Bastards | (ZYX |
| | 7 | Robin Zander/Robin Zander | (Interscope |
| | 8 | Tool/Undertow | (Zoo |
| ⋖ | 9 | Maze/Back To Basics | (Warner Brothers |
| | 10 | Dick Dale/Tribal Thunder | (Hightone |
| s | 1 | Many lane's Last Dance/Tom Bothy & | The Hearthreaker (NACA |



Creep/Radiohead (Parlopnone, Livin' On The Edge/Aerosmith (Geffen) Distant Sun/Crowded House (Capitol) Delicate/Terrence Trent D'Arby/Des'ree Animal Mitrate/Suede (Nude) The Every Woman/Whitney Houston In The Valley/Midnight Oil (Columbia) Runaway Train/Soul Asylum (Columbia) Full Of Life (Happy Now)/Wonderstuff (Far Out/Polydor) Human Behaviour/Björk (One Little Indian/Mother) The Auteurs/New Wave
KhaledN/Ssi N/Ssi
Morphine/Cure For Pain
Donimique N/Si Je Commais Harry
Nirvana/In Utero
Sylvain Vanot/Sylvain Vanot
LL Cool J/14 Shots To The Dome
Idlir/Les Chasseurs De Lumière
Rage Against The Machine/Rage Against Th
Cypress Hill/Black Sunday (Hut)
(Barclay)
(Ryko)
(Lithin)
(DGC)
(Week-End)
(Def Jam)
a/Blue Silver)
(chine (Epic)
(Ruffhouse)

(Capitol) (I.R.S.) (Fnac) (Columbia)

(A&M)

(Hut)
(Celluloid)
(Real World)
(Delabel)
(4AD)
(Ruffhouse)
(Virgin)
(Blue Note)
(EMI)
(Epic) Skintrade/Skintrade Skintrade/Skintrade
Wildhearts/Earth Versus The Wildhearts
Aerosmith/Get A Grip
Robert Plant/Fate Of Nations
Robert Plant/Fate
Robert R (Polar) Wildhearts/Earth Versus The Wildhearts (Bro Aerosmith/Get A Grip Robert Plant/Fate Of Nations Blue Murder/Nothin' But Trouble John Campbell/Howlin' Mercy Raging Slab/Dynamite Monster Boogie Concert Cry Of Love/Brother Neil Young/Unplugged Pearl Jam/Vs. (Reprise) (Epic)

Down In A Hole/Alice In Chains (Columbia)
Best Of Friends/Anthony (Ray's Music)
Ain't It Fun/Guns N' Roses
Ode To You(Baby Just Walk/The Quireboys (Parlophone)
Dwight Yoakam/Ain't That Lonely Yet (Warner Brothers) Dwight YoakamiAin't That Lonely Yet
You Are My Everything/Al Green
Plush/Stone Temple Pilots
(Atlantic)
Big Gun/AC/DC
Mary Jane's Last Dance/Tom Petty & The Heartherakers (MCA)
Duran Duran/Ordinary World
(Parlophone)

Paul Westerberg/14 Songs
Squeeze/Some Fantastic Place
Buxzcocks/Trade Test Transmissions
Al Green/Don't Look Bac
The Iguanas/The Iguanas
John Hiatt/Perfectly Good Guitar
Aerosmith/Get A Grip
Nick Heyward/Monday To Sunday
Dolly Partor/Slow Dancing With The Moon
Mick Jagger/Wandering Spirit (A&M) (Essential) (RCA) aville/MCA) (A&M) (Geffen) (Columbia) (Essential) (Geffen) (Reprise) (Sire)

(Ensign) (A&M) (Arista) (Virgin) (Arista) (Wing)

(A&M) (A&M)

(RCA)

(Ensign) (Dureco) (Wing) (RCA) (MCA)

(Paisley Park) (Atlantic) (Delabel)

(Gee Street)

(RCA) (Island) (WEA)

(Parlophone) (Parlophone) (Delabel)

Squeeze/Some Fantastic Place Sheryl Crow/Tuesday Night Music Club Paul McCartney/Off The Ground Paul McCartney/Poul Is Live (Par Paul McCartney/Poul Is Live (Par Les Rita Mitsouko/Système D World Party/Bang! Tony Toni Tone/Sons Of Soul Wendy James/Now Ain't The Time For Your Teal Crowded House/Together Alone Al Green/Don't Look Back





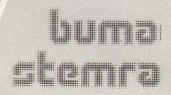
Kai Roger Ottesen U Scandinavian z stringer

Manager

(A&M) Aaron Neville/The Grand Tour
Beverley Craven/Love Scenes
Eros Ramazzotti/Tutte Storie
JamiroquailEmergency On Planet Earth (Sony Soho Silje/Cow On The Highway
Spin Doctors/Pocket Full Of Kryptonite
Janet Jackson/janet. (One Little Indian/Mariah Carey/Music Box (Col (Epic) oho Square)
(EMI)
(Epic)
(Virgin)
an/Mother)
(Columbia) Sunday Morning/Earth, Wind & Fire
Better Than You/Lisa Keith
Goin' Nowhere/Gabrielle
Cryin'/Berosmith
Delicate/Terence Trent D'Arby & Des'ree
Right Here/Human Nature/SWV
50 Ft Queenie/P) Harvey
Can I Trust You/The September When
Again/Janet Jackson
Peach/Prince (Reprise)
(Perspective/A&M)
(Go!Beat)
(Geffen)
(ree (Columbia)



EUROPEAN TOP 100. ALBUMS



| Man we want u | ALDUMS | |
|---|--|--|
| H T S S S S S S S S S S S S S S S S S S | Y SEE COUNTRIES CHARTED SEE COUNTRIES CHARTED SEE COUNTRIES CHARTED SEE COUNTRIES CHARTED | Y SEE COUNTRIES CHARTED SEE SEE SEE SEE SEE SEE SEE SEE SEE SE |
| 1 1 4 Bryan Adams A.B.DK.SED.IRE.I.NLN.P.E.S.CH.UK So Far, So Good - A&M | 35 37 7 Dina Carroll RE.UK So Close - A&M | 69 47 13 Luca Carboni Diario '93/'94 - <i>RCA</i> |
| 2 2 4 Phil Collins A.B.DK.SFD.IRE.I.NL.N.P.E.S.CH.UK Both Sides - Virgin/WEA | Rolf Zuckowski Dezemberträume - Polydor | 70 56 8 Sepultura A.D.NLRS Chaos A.D Roadrunner |
| 3 3 13 Meat Loaf Bat Out Of Hell II - Back Into Hell - Virgin ▲ | Wet Wet Wet IRE.UK End Of Part One - Their Greatest Hits - Precious Organization | 71 33 13 Francesco De Gregori 1 Bandito E Campione - Columbia |
| 4 2 Guns N' Roses A.B.DK.SED.IRE.I.NLN.P.E.S.CH.UK The Spaghetti Incident? - Geffen | 38 35 12 Haddaway A.SED.NLCH The Album - Coconut | 72 74 2 James Last Plays Andrew Lloyd Webber - Polydor |
| 5 7 2 Elton John Duets - Rocket | 39 46 16 Pur Seiltänzertraum - <i>Intercord</i> | 73 60 6 Magnus Uggla s Alla Får Påsar - Columbia |
| 6 6 10 Pet Shop Boys A.DK.SED.I.NLRE.S.CH.UK Very - Parlophone | 40 39 7 Bette Midler RE.UK Experience The Divine - Atlantic | 74 64 61 R.E.M. D.IRE.NLUK Automatic For The People - Warner Brothers |
| 7 5 6 Frank Sinatra Duets - Capital A.B.DK.D.IRE.I.NL.P.E.S.UK | 41 36 19 Soul Asylum A.D.NLP.CH.UK A.D.NLP.CH.UK | 75 43 12 Nirvana A.D.NLE |
| 8 Michael Bolton DK.D.IRE.NL.N.P.E.S.C.H.UK The One Thing - Columbia | 42 38 53 Soundtrack - The Bodyguard The Bodyguard - Arista ▲ 7 | 76) 87 7 Bonnie Tyler A.D.CH Silhouette In Red - Hansa |
| 9 8 22 4 Non Blondes A.DK.D.I.NL.P.E.CH Bigger, Better, Faster, More! - Interscope | 43 42 2 Die Fantastischen Vier A.D.CH Die 4. Dimension - Columbia | 77 48 5 Mina Lochness - EMI |
| Mariah Carey Music Box - Columbia DK.D.IRE.I.NL.N.E.S.CH.UK | Freddie Mercury Remixes - Parlophone | 78 83 23 Culture Beat SED.NL SED.NL |
| Die Prinzen AD.CH Alles Nur Geklaut - Hansa | Michael Crawford A Touch Of Music In The Night - Telstar | Michael Jackson Dangerous - Epic \$\Delta 5\$ |
| 12 9 18 Billy Joel The River Of Dreams - Columbia ADJRE,NLRE.S.CH.UK | 46 44 12 Kim Wilde DK.SF.D.NLCH The Singles Collection, 1981-1993 - MCA | 80 50 9 Roberto Vecchioni Blumun - EMI |
| 13) 20 8 Take That A.D.IRE.UK Everything Changes - RCA | 47 49 57 Keep The Faith - Jambco ▲3 | 81 81 9 Def Leppard SED.CH Retro Active - Bludgeon Riffola |
| Lisa Stansfield A.B.D.I.N.L.S.C.H.UK So Natural - Arista | 48 40 4 David Bowie IRE.S.UK The Singles Collection - EMI | 82 86 3 Joan Manuel Serrat E |
| 15 18 9 Die Ärzte Die Bestie In Menschengestalt - Metronome | 49 34 12 Prince The Hits Vol. 2 - Paisley Park | 83 88 6 Neljä Ruusua SF Pop-Uskonto - EMI |
| 16) 22 11 The Beatles A.B.D.IRE.NL.P.E.S.C.H.UK 1967-1970 - Apple | 50) 91 2 Jazzy Jeff & Fresh Prince Code Red - Jive | 84 71 4 Rene Froger The Power Of Passion - Dino |
| 17 10 5 Kate Bush A.B.SED.IRE.NL.S.UK The Red Shoes - EMI | Kinderen Voor Kinderen Volume 14 - Varagram | 85 76 4 Dana Winner Regenbogen - Assekrem |
| 18 17 5 Tom Petty & The Heartbreakers B.SED.IRE.NLN.S.CH.UK Greatest Hits - MCA | 52 61 28 883 Nord Sud Oves Est - FRI | Sergio Dalma Solo Para Ti - Horus |
| 19 12 7 Frankie Goes To Hollywood Bang!The Greatest Hits - ZTT | Soul II Soul Volume 4 - The Classic Singles - Virgin | 87 92 3 Hank Marvin UK Heartbeat - PolyGram TV |
| 20 16 21 UB40 A.D.NLRE.CH.UK Promises And Lies - DEP International | 54 54 9 M-People D.S.UK Elegant Slumming - deConstruction | 88)94 3 Eric Clapton Unplugged - Reprise D.NLE.S |
| 21 19 11 The Beatles A.B.D.IRE.NL.R.E.CH.UK 1962-1966 - Apple | 55 58 3 The Heights D.CH | 89 67 22 U2 IRE.NLE.UK |
| 22 14 8 Pearl Jam Vs Epic A.B.SE.D.IRE.NL.P.E.S.CH.UK | 56 45 4 Paul McCartney Paul Is Live - Parlophone | 90 65 8 Mr. Big Bump Ahead - Atlantic |
| 23 15 32 Eros Ramazzotti B.DK.D.NL.P.E.S.CH Tutte Storie - DDD ▲2 | 57 New York Lundell Maria Kom Tillbaka - Live - Rockhead | 91 80 3 Eurythmics NLUK NLUK |
| 24) 55 2 Rolling Stones B.D.IRE.NL.N.P.S.UK B.D.IRE.NL.N.P.S.UK | 58 57 8 Crowded House D.IRE.NLUK | 92 79 5 Texas E.CH Rick's Road - Vertigo |
| 25) 27 4 Die Toten Hosen A.D.CH Reich & Sexy (Best Of) - Virgin | 59)75 48 Ace Of Base D.NL D.NL | 93 72 7 Franco Battiato Caffe' De La Paix - EMI |
| 26 23 5 Chris Rea A.B.D.IRE.NL.CH.UK Espresso Logic - East West | 60 59 26 Tina Turner What's Love Got To Do With It - Parlophone | Snoop Doggy Dog Doggystyle - Death Row |
| 27 26 9 Peter Maffay D.CH Tabaluga Und Lilli - East West | Heart SF.S.UK Desire Walks On - Capitol | 95 RED A Date With Daniel - Live - Ritz |
| 28 28 12 Mike Oldfield ADK.D.E.S.UK Elements - The Best Of - Virgin | 62 51 22 Björk Debut - Mother/One Little Indian | 96 84 4 Die Flippers Sehnsucht Nach Irgendwo - Ariola |
| 29 29 7 Diana Ross One Woman - The Ultimate Collection - EMI | 63 53 12 Prince A.IRE.E.UK The Hits Vol. 1 - Paisley Park | Just D Tre Amigos - Telegram |
| 30) 32 23 Gloria Estefan NLE | 64 62 6 Foster & Allen By Request - Telstar | 98 93 28 Chaos - Electrola |
| 31) 30 6 Meat Loaf Bat Out Of Hell - Epic ▲ | 65) 70 4 Doris Day The Hit Singles Collection - Telstar | Freddie Mercury The Freddie Mercury Album - Parlophone |
| 32 25 5 INXS A.B.D.NLE.S.CH.UK A.B.D.NLE.S.CH.UK | Francesco Baccini Nudo - CGD | 100 90 3 The Christians The Best Of Island |
| 33) 31 33 Aerosmith DK.D.NLE.S DK.D.NLE.S | 67 52 7 D.J. BoBo SED.CH | A = Austria, B + Belgium, DK = Denmark, SF = Finland, D = Germany, IRL = Ireland, I = Italy, NL = Netherlands, N = Norway, P = Partugal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom. |
| 34) 69 2 Domingo, Ross, Carreras Christmas In Vienna - Sony Classical | 68) 73 8 Brunner & Brunner Darum Lieb' Ich Dich - Koch | = FAST MOVERS NEW ENTRY RE RE-ENTRY |
| <u> </u> | poperation with Buma/Stemra. @ BPI Communications BV/Buma/Stemra. All rights reserve | ed. Campiled from the national album sales charts of 1.4 European territories |



TOP 10 SALES IN EUROPE

TW IW Single



LINITED KINGDOM

| | UNITED KINGDOM | | | | |
|----|----------------|---|--------------|--|--|
| ΤV | V LW | Singles | | | |
| 1 | 8 | Mr. Blobby - Mr. Blobby | (Destiny) | | |
| 2 | 2 | Elton John & Kiki Dee - True Love | (Phonogram) | | |
| 3 | 1 | Meat Loaf - I'd Do Anything For Love | (Virgin) | | |
| 4 | 3 | Bryan Adams - Please Forgive Me | (M&A) | | |
| 5 | 5 | U2 - Stay/I've Got., feat. Frank Sinatra/Bo | ona (Island) | | |
| 6 | 4 | Dina Carroll - Don't Be A Stranger | (M&A) | | |
| 7 | 17 | Bee Gees - For Whom The Bell Tolls | (Polydor) | | |
| 8 | NE | Prince - Controversy | (Warner) | | |
| 9 | 6 | Janet Jackson - Again | (Virgin) | | |
| 10 | 7 | M-People - Don't Look Any Further | (RCA) | | |
| TV | V LW | Albums | | | |
| 1 | 2 | Meat Loaf - Bat Out Of Hell II | (Virgin) | | |
| 2 | 3 | Bryan Adams - So Far, So Good | (M&A) | | |
| 3 | 4 | Phil Collins - Both Sides | (Virgin) | | |
| 4 | 5 | Elton John - Duets | (Phanogram) | | |
| 5 | 6 | Michael Balton - The One Thing | (Columbia) | | |
| 6 | 8 | Take That - Everything Changes | (RCA) | | |
| 7 | 7 | Diana Ross - One Warnan | (EMI) | | |
| 8 | 1 | Guns N' Roses - The Spaghetti Incident | (MCA) | | |
| 9 | 12 | Mariah Carey - Music Box | (Columbia) | | |
| 10 | 9 | Dina Carroll - So Close | (M&A) | | |

SPAIN

| TW | LW | Singles | |
|--------------------------------------|--|--|--|
| 1 | 1 | Jazzy Jeff/Fresh Prince - Boom! Shake The Room(| BMG Ariola) |
| 2 | 3 | Whigfield - Saturday Night | (Ginger) |
| 3 | 4 | Culture Beat - Got To Get It | (CBS) |
| 4 | 2 | Frankie Goes To Hollywood - Relax | (Warner) |
| 5 | 7 | D.J. Miko - What's Up | (Max) |
| 6 | 6 | Pet Shop Bays - Go West | (EMI) |
| 7 | 8 | Freddie Mercury - Living On My Own | (EMI) |
| 8 | NE | Meladie MC - Dum Da Dum | (Virgin) |
| 9 | 12 | Stefano Secchi - A Brighter Day | (Ginger) |
| 10 | 18 | Los Del Rio - Mocarena | (Serdisca) |
| | | | |
| 70.44 | 15.17 | 4.11 | |
| TW | LW | , 4.2.01110 | |
| 1 | 2 | Gloria Estefan - Mi Tierra | (Sony) |
| 1 | 2 NE | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident | (Sony) (BMG) |
| 1 2 3 | 2 NE 1 | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident Frank Sinatra - Duets | . ,, |
| 1 2 3 4 | 2 NE | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident | (BMG) |
| 1 2 3 4 5 | 2 NE 1 6 | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident Frank Sinatra - Duets | (BMG) (Hispavox) |
| 1 2 3 4 5 6 | 2 NE 1 6 | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident Frank Sinatra - Duets The Beatles - 1967-1970 | (BMG) (Hispavox) (EMI) |
| 1 2 3 4 5 | 2 NE 1 6 | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident Frank Sinatra - Dues The Beatles - 1967-1970 The Beatles - 1962-1966 | (BMG) (Hispavox) (EMI) (EMI) |
| 1 2 3 4 5 6 | 2 NE 1 6 4 5 | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident Frank Sinatra - Duets The Beatles - 1967-1970 The Beatles - 1962-1966 UB40 - Promises And Lies | (BMG) (Hispavox) (EMI) (EMI) (Virgin) |
| 1 2 3 4 5 6 7 | 2 NE 1 6 4 5 | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident Frank Sinatra - Duets The Beatles - 1967-1970 The Beatles - 1962-1966 UB40 - Promises And Lies Phil Collins - Both Sides | (BMG) (Hispavox) (EMI) (EMI) (Virgin) (WEA) (Virgin) |
| 1 2 3 4 5 6 7 8 | 2 NE 1 6 4 5 3 10 | Gloria Estefan - Mi Tierra Guns N' Roses - The Spaghetti Incident Frank Sinatra - Duets The Beatles - 1967-1970 The Beatles - 1962-1966 UB40 - Promises And Lies Phil Collins - Both Sides Mike Oldfield - Elements | (BMG) (Hispavox) (EMI) (EMI) (Virgin) (WEA) (Virgin) |

DENMARK

| TW | LW | Singles | |
|----|----|--|--|
| 1 | 1 | Ace Of Base - The Sign (Mega) | |
| 2 | 2 | Bryan Adams - Please Forgive Me (PolyGram) | |
| 3 | 3 | Meat Loaf - I'd Do Anything For Love (Virgin) | |
| 4 | 4 | Freddie Mercury - Living On My Own (EMI-Medley) | |
| 5 | 9 | Soul Asylum - Runaway Train (Sony) | |
| 6 | NE | U2 - Stay/I've Got., feat. Frank Sinatra/Bono (BMG Ariola) | |
| 7 | 12 | G.Michael/Queen/L.Stansfield - Five Live (EMI-Medley) | |
| 8 | 13 | Twenty 4 Seven - Is It Lave (Scandinavian) | |
| 9 | 25 | Culture Beat - Got To Get It (Sony) | |
| 10 | 18 | Pandora - Trust Me (Virgin) | |
| | | | |
| TW | LW | Albums | |
| 1 | 1 | Bryan Adams - So Far, So Good (PolyGram) | |
| 2 | 2 | Various - Åh Abe! (Sony) | |
| 3 | 5 | Guns N' Roses - The Spaghetti Incident (BMG Ariola) | |
| 4 | 14 | Domingo, Ross, Carreras - Christmas In Vienna (Sony) | |
| 5 | 17 | Shu-Bi-Dua - Shu-Bi-40 (Elap) | |
| 6 | 4 | Monrad & Risland - Absolut Mundvond 2 (EMI-Medley) | |
| 7 | 8 | Meat Loaf - Bot Out Of Hell II (Virgin) | |
| 8 | 9 | Lis Sørensen - Under Stjernene Et Sted (EMI-Medley) | |
| 9 | 6 | Kim Wilde - The Singles Collection 1981-1993 (BMG Ariola) | |
| 10 | 7. | Phil Collins - Both Sides (Warner) | |
| | | | |
| | | | |

SWITZERLAND

| TW | LW | Singles | |
|----|----|---|------------|
| 1 | 1 | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| 2 | 2 | Bryan Adams - Please Forgive Me | (PolyGram) |
| 3 | 3 | Pet Shop Boys - Go West | (EMI) |
| 4 | 4 | Freddie Mercury - Living On My Own | (EMI) |
| 5 | 6 | Billy Joel - The River Of Dreams | (Sony) |
| 6 | 16 | Capella - U Got 2 Let The Music | (Zyx) |
| 7 | 5 | 4 Non Blandes - What's Up | (Warner) |
| 8 | 7 | Frankie Goes To Hollywood - Relax | (Warner) |
| 9 | 8 | Mr. Big - Wild World | (Warner) |
| 10 | 10 | Soul Asylum - Runaway Train | (Sony) |
| | | | . ,, |
| TW | LW | Albums | |
| 1 | 1 | Bryan Adams - So Far, So Good | (PolyGram) |
| 2 | 2 | Meat Loaf - Bot Out Of Hell II | (Virgin) |
| 3 | 4 | Phil Collins - Both Sides | (Worner) |
| 4 | 5 | Pet Shop Boys - Very | (EMI) |
| 5 | 13 | Elton John - Duets | (PolyGrom) |
| 6 | 3 | Guns N' Roses - The Spaghetti Incident | (BMG) |
| 7 | 9 | Die Toten Hosen - Reich & Sexy (Best Of) | (Virgin) |
| 8 | 8 | Billy Joel - The River Of Dreams | (Sony) |
| 9 | 7 | 4 Non Blandes - Bigger, Better, Faster, Mare! | (Warner) |
| 10 | 10 | Die Ärzte - Bestie In Menschengestalt | (PolyGram) |
| | | | |

GERMANY

| TW | LW | Singles | |
|----|----|--|-------------------|
| 1 | 1 | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| 2 | 2 | Pet Shop Boys - Go West | (EMI |
| 3 | 3 | Freddie Mercury - Living On My Own | (EMI |
| 4 | 4 | Die Prinzen - Alles Nur Geklaut | (Hansa |
| 5 | 6 | Bryan Adams - Please Forgive Me | (Polydor |
| 6 | 11 | Ace Of Base - The Sign | (Metronome |
| 7 | 5 | Urban Cookie Collective - The Key: The Se | ecret (Intercord) |
| 8 | 8 | Intermission - Piece Of My Heart | (Intercord) |
| 9 | 9 | Jazzy Jeff/Fresh Prince - Boom! Shake The Room | (BMG Ariolo |
| 10 | 17 | Capella - U Got 2 Let The Music | (Zyx) |
| | | | |
| TW | LW | Albums | |
| 1 | 1 | Phil Collins - Both Sides | (WEA) |
| 2 | 2 | Meat Loaf - Bot Out Of Hell II | (Virgin) |
| 3 | 3 | Bryan Adams - So Far, So Good | (Palydor) |
| 4 | 5 | Die Prinzen - Alles Nur Geklaut | (Hansa) |
| 5 | 4 | Pet Shop Boys - Very | (EMI) |
| 6 | 6 | Peter Maffay - Tabaluga Und Lilli | (BMG Ariola) |
| 7 | 7 | Die Ärzte - Bestie In Menschengestalt | (Metronome) |
| 8 | 11 | Guns N' Roses - The Spaghetti Incident | (MCA) |
| 9 | 9 | Die Toten Hosen - Reich & Sexy (Best Of) | (Virgin) |
| 10 | 68 | Rolf Zuckowski - Dezemberträume | (Polydor) |
| | | | |
| | | LIGHTAND | |

HOLLAND

| | | 110451115 | |
|----|----|--|--------------|
| TW | LW | Singles | |
| 1 | 23 | Andre van Duin - Pizza Lied | (CNR) |
| 2 | 1 | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| 3 | 7 | Laura Pausini - La Solitudine | (Warner) |
| 4 | 3 | Bryan Adams - Please Forgive Me | (Polydor) |
| 5 | 2 | Valensia - Gaia | (Phonogram) |
| 6 | 6 | 2 Unlimited - Maximum Overdrive | (Boudisque) |
| 7 | 5 | Aerosmith - Cryin ¹ | (BMG) |
| 8 | 4 | Melodie MC - Dum Da Dum | (Virgin) |
| 9 | 19 | Twenty 4 Seven - Is It Love | (Indisc) |
| 10 | 9 | Pet Shop Boys - Go West | (EMI) |
| | | | |
| TW | LW | Albums | |
| 1 | 5 | Kinderen Voor Kinderen - Volume 14 | (Sony) |
| 2 | 2 | Meat Loaf - Bat Out Of Hell II | (Virgin) |
| 3 | 1 | Phil Collins - Both Sides | (Warner) |
| 4 | 3 | Rene Froger - The Power Of Passion | (Dino) |
| 5 | 4 | Bryan Adams - So Far, So Good | (Polydor) |
| 6 | 17 | Guns N' Roses - The Spaghetti Incident | (BMG Ariola) |
| 7 | 7 | BZN - Sweet Dreams | (Phonogram) |
| 8 | 12 | John McCook - Sings Bold & Beautiful | (Arcade) |
| 9 | 6 | Paul De Leeuw - Plugged | (Sony) |
| | | | |
| 10 | 10 | Laura Pausini - Laura Pausini | (Warner) |

NORWAY

| TW | LW | Singles | |
|----|----|--|-------------|
| 1 | 1 | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| 2 | 2 | Bryan Adams - Please Forgive Me | (PolyGram) |
| 3 | 7 | Aerosmith - Cryin ¹ | (BMG) |
| 4 | 5 | Theme Song - Hodet Over Vannet | (Warner) |
| 5 | 3 | Radiohead - Creep | (EMI) |
| 6 | 4 | Clawfinger - Nigger | (MVG) |
| 7 | 9 | Ace Of Base - The Sign | (Mega) |
| 8 | NE | Stella Getz - Friends | (Mega) |
| 9 | NE | Pandora - Trust Me | (Virgin) |
| 10 | 8 | Freddie Mercury - Living On My Own | (EMI) |
| | | | |
| TW | LW | Albums | |
| 1 | 1 | Bryan Adams - So Far, So Good | (PolyGram) |
| 2 | 2 | Guns N' Roses - The Spaghetti Incident | (BMG) |
| 3 | NE | Various - Absolute Music 9 | (Eva) |
| 4 | 4 | Meat Loaf - Bat Out Of Hell II | (Virgin) |
| 5 | 8 | BjØrn Eidsvåg - Allemannsland | (Norsk/BMG) |
| 6 | 3 | Various - The Love Song Collection II | (Sony) |
| 7 | 5 | De Lillos - Neste Sommer | (Sonet) |
| 8 | 9 | Mariah Carey - Music Box | (Sony) |
| 9 | 11 | Elton John - Duets | (PolyGram) |
| 10 | 7 | Trine Rein - Finders, Keepers | (EMI) |
| | | | |

AUSTRIA

| TW | LW | Singles | |
|------------------|----|---|----------------------|
| 1 | 1 | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| 2 | 4 | Bryan Adams - Please Forgive Me | (PolyGram) |
| 3 | 2 | Pet Shop Boys - Go West | (EMI) |
| 4 | 3 | Billy Joel - The River Of Dreams | (Sony) |
| 5 | 5 | Freddie Mercury - Living On My Own | (EMI) |
| 6 | 14 | Die Ärzte - Schrei Nach Liebe | (PolyGram) |
| 7 | 8 | Mr. Big - Wild World | (Warner) |
| 8 | 25 | Capella - U Got 2 Let The Music | (Echo) |
| 9 | NE | Ace Of Base - The Sign | (PolyGram) |
| 10 | 6 | The Proclaimers - I'm Gonna Be (500 Miles) | (EMI) |
| TW | LW | Albums | |
| 1 | 3 | Phil Collins - Both Sides | (Warner) |
| 2 | 11 | Elton John - Duets | (PolyGram) |
| 3 | 2 | Bryan Adams - So Far, So Good | (PolyGram) |
| 4 | 6 | Guns N' Rases - The Spaghetti Incident | (BMG) |
| 5 | 1 | Meat Loaf - Bot Out Of Hell II | (Virgin) |
| 9 | | THOSE SOLL DOLLOW THOSE II | (viigin) |
| 6 | 5 | Die Ärzte - Bestie In Menschengestalt | (PolyGram) |
| 6 | 5 | Die Ärzte - Bestie In Menschengestalt Billy Joel - The River Of Dreams | |
| 6 7 8 | 5 | Die Ärzte - Bestie In Menschengestalt | (PolyGram) |
| 6 7 8 9 | 5 | Die Ärzte - Bestie In Menschengestalt Billy Joel - The River Of Dreams | (PolyGram) (Sony) |

BELGIUM

| 1 4 4 | LAA | angles | |
|-------|-----|--|---------------|
| 1 | 1 | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| 2 | 3 | Bryan Adams - Please Forgive Me | (PolyGram) |
| 3 | 2 | 2 Unlimited - Maximum Overdrive | (Byte) |
| 4 | 8 | Dana Winner - Zeven Regenbogen | (Assekrem) |
| 5 | 5 | Roch Voisine - I'll Always Be There | (BMG) |
| 6 | 4 | Pin-occhio - Pinocchio | (Distrisound) |
| 7 | 19 | Paul Severs - 'n Heel Klein Vuur | (Telstar) |
| 8 | 12 | Leopold 3 - Vergeet Mij Nietje | (Indisc) |
| 9 | 7 | The Winners - Olé Olé Olé Olé | (That's Real) |
| 10 | 13 | 2 Brothers On The 4th Floor - Never Alone | (Indisc) |
| | | | ,, |
| TW | LW | Albums | |
| 1 | 2 | Bryan Adams - So Far, So Good | (Palydor) |
| 2 | 1 | Dana Winner - Regenbogen | (Assekrem) |
| 3 | 3 | Phil Collins - Both Sides | (Warner) |
| 4 | 6 | Damingo, Ross, Carreras - Christmas In Vie | |
| 5 | 10 | Guns N' Roses - The Spaghetti Incident | (BMG) |
| 6 | 9 | Rolling Stones - Jump Back - Best Of '71-'9: | |
| 7 | 4 | Adamo - Comme Toujours | (EMI) |
| 8 | 11 | Meat Loaf - Bat Out Of Hell II | (Virgin) |
| 9 | 7 | Eros Ramazzotti - Tutte Storie | BMG Ariola) |
| 10 | 5 | Frank Sinatra - Duets | (EMI) |
| | | | |

FINLAND

| TW | 1W | Singles | |
|----|----|--|------------|
| 1 | 1 | Ace Of Base - The Sign | (Mega) |
| 2 | 2 | Capella - U Got 2 Let The Music | (K-Tel) |
| 3 | 3 | Bryan Adams - Please Forgive Me | (PolyGram) |
| 4 | 4 | Pandora - Trust Me | (EMI) |
| 5 | 5 | Frankie Goes To Hollywood - Welcome To | (Warner) |
| 6 | 6 | Simone Angel - Let This Feeling | (PolyGram) |
| 7 | 7 | Twenty 4 Seven - Slave To The Music | (Finnlevy) |
| 8 | 8 | Hoddaway - I Miss You | (BMG) |
| 9 | 9 | Freddie Mercury - Living On My Own | (EMI) |
| 10 | 10 | Pet Shop Boys - Go West | (EMI) |
| TW | IW | Albums | |
| 1 | 1 | Bryan Adams - So Far, So Good | (PolyGram) |
| 2 | 2 | Various - Hittibuumi 2 | (EMI) |
| 3 | 3 | Neljä Ruusua - Pop-Uskonto | (EMI) |
| 4 | 4 | Leningrad Cowboys - Total Balalaika Show | (Johanna) |
| 5 | 5 | Pet Shop Boys - Very | (EMI) |
| 6 | 6 | Guns N' Roses - The Spaghetti Incident | (BMG) |
| 7 | 7 | Phil Collins - Both Sides | (Warner) |
| 8 | 8 | Kate Bush - The Red Shoes | (EMI) |
| 9 | 9 | D.J. BaBo - Dance With Me | (Pitch) |
| 10 | 10 | Neon 2 - Rivien Välistä | (Sony) |

PORTUGAL

(BMG Ariola)

| - | 1.45 | O019 14 K03C2 - WILL III LOU | (DIVIO ATIOID) |
|----|------|--|----------------|
| 3 | 2 | 2 Unlimited - Maximum Overdrive | (Vidisco) |
| 4 | 3 | Captain Hollywood Project - Impossible | (Vidisco) |
| 5 | 6 | Bryan Adams - Please Forgive Me | (PolyGram) |
| 6 | 1 | Depeche Mode - Condemnation E.P. | (BMG Ariola) |
| 7 | RE | Farmlopez - La Kobra | (Vidisco) |
| 8 | RE | José Reza - Benfica Vencer Vencer | (PolyGram) |
| 9 | - | Not supplied | |
| 10 | - | Not supplied | |
| | | | |
| TW | LW | Albums | |
| 1 | 2 | Bryan Adams - So Far, So Good | (PolyGram) |
| 2 | RE | Various - No. 1 | (Sony) |
| 3 | 1 | Various - Super Mix 8 | (Vidisco) |
| 4 | 11 | 4 Non Blondes - Bigger, Better, Faster, Mc | re! (Warner) |
| 5 | 6 | Eros Ramazzotti - Tutte Starie | (BMG Ariola) |
| 6 | 19 | Guns N' Roses - The Spaghetti Incident | (BMG Ariola) |
| 7 | 3 | Frank Sinatra - Duets | (EMI) |
| 8 | 26 | Various - Hit Parade | (PolyGram) |
| 9 | 4 | Michael Bolton - The One Thing | (Sony) |
| 10 | 5 | Phil Collins - Both Sides | (Warner) |

ITALY TW LW Singles 1 1 Freddie Mercury - Living On My Own 2 2 883 - Come Mai

| 3 | 3 | 4 Non Blondes - What's Up | (CGD) |
|----|----|---|--------------|
| 4 | 5 | Fargetta - Your Love | (Flying) |
| 5 | 10 | D.J. Miko - What's Up | (Dig It) |
| 6 | NE | Jovanotti - Penso Positivo | (PolyGram) |
| 7 | 8 | Madonna - Bye, Bye Baby | (Warner) |
| 8 | 4 | Datura - Eternity | (Irma) |
| 9 | 7 | Usura - Tear It Up | (Time) |
| 10 | 9 | Phil Callins - Both Sides Of The Stary | (WEA) |
| | | | |
| TW | LW | Albums | |
| 1 | 2 | Bryan Adams - So Far, So Good | (PolyGrom) |
| 2 | 1 | Phil Collins - Both Sides | (Warner) |
| 3 | 9 | Guns N' Roses - The Spaghetti Incident | (BMG Ariolo) |
| 4 | 13 | Freddie Mercury - The Freddie Mercury A | Mbum (EMI) |
| 5 | RE | Renzo Arbore - Napoli Punta E A Capo | (Fanit Cet |
| 6 | 7 | Frank Sinatra - Duets | (EMI) |
| 7 | 15 | Elton John - Duets | (PolyGram) |
| 8 | 6 | 883 - Nard Sud Oves Est | (FRI) |
| 0 | 3 | Mina - Lockson | (E) 411 |

10 4 E.De Gregori - Il Bandito E Il Campione

SWEDEN

| TW | LW | Singles | |
|----|----|---|-------------|
| 1 | Ī | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| 2 | 2 | Bryan Adams - Please Forgive Me | (PolyGram) |
| 3 | 7 | Ace Of Base - The Sign | (Mega) |
| 4 | 6 | Rob 'N' Raz DLC - In Command | (Telegram) |
| 5 | 4 | Pandora - Trust Me | (Virgin) |
| 6 | 3 | Aerosmith - Cryin' | (BMG) |
| 7 | 11 | Twenty 4 Seven - Is it Love | (SGA) |
| 8 | 8 | Freddie Mercury - Living On My Own | (EMI) |
| 9 | 13 | Just D - Vart Tog Den Söta Lilla Flickan? | (Telegram) |
| 10 | 9 | Billy Joel - The River Of Dreams | (Sony) |
| _ | | | |
| TW | LW | Albums | |
| 1 | 1 | Bryan Adams - So Far, So Good | (PolyGram) |
| 2 | NE | Guns N' Roses - The Spaghetti Incident | (BMG) |
| 3 | NE | Ulf Lundell - Maria Kom Tillbaka - Live | (EMI) |
| 4 | 2 | Magnus Uggla - Alla Får Påsar | (Sony) |
| 5 | NE | Just D - Tre Amigos | (Telegram) |
| 6 | 7 | Rebecka Tömqvist - A Night Like This | (EMI) |
| 7 | 5 | Meat Loaf - Bat Out Of Hell II | (Virgin) |
| 8 | 3 | Phil Collins - Both Sides | (Warner) |
| 9 | NE | Svante Thuresson - En Solig Man | (EMI) |
| 10 | 4 | Orup - Jag Vände Mig Om Men Det | (Metronome) |
| | | | |

IRELAND

| | TW | LW | Singles | |
|---|------------------|--------------------|---|---|
| | 1 | 4 | U2 - Stay/I've Got., feat. Frank Sinatra/Bone | o (Island) |
| | 2 | 3 | Elton John & Kiki Dee - True Love (| Phanogram) |
| | 3 | 2 | Meat Loaf - I'd Do Anything For Love | (Virgin) |
| | 4 | 1 | Bryan Adams - Please Forgive Me | (A&M) |
| - | 5 | 11 | Joe O'Toole & Skye - We're Going To Ameri | ca (Bus) |
| | 6 | 8 | Dina Carroll - Don't Be A Stranger | (A&A) |
| | 7 | 6 | Soul Asylum - Runaway Train | (Columbia) |
| | 8 | 5 | Good Men - Give It Up | (London) |
| | 9 | NE | Two Tenors - Sonta Clous Is Comin' To Town | (Sony) |
| | 10 | 10 | Mariah Carey - Hero | (Columbia) |
| | | | ← | |
| | TW | ľW | Albums | |
| | 1 | 1 | Bryan Adams - So Far, So Good | (M&A) |
| | 2 | 3 | Various - Now That's What I Call Music! 26 | (Now) |
| | 3 | 2 | Guns N¹ Roses - The Spaghetti Incident | (MCA) |
| | 4 | 4 | Meat Loaf - Bat Out Of Hell II | (Virgin) |
| | | | | |
| | 5 | 8 | Various - Best Of Dance '93 | (Telstar) |
| | 6 | 5 | Garth Brooks - No Fences | |
| | 6 7 | 5 | Garth Brooks - No Fences Garth Brooks - In Pieces | (Telstar) |
| | 6 7 8 | 5 6 11 | Garth Brooks - No Fences Garth Brooks - In Pieces Christy Moore - King Puck | (Telstar) (EMI) |
| | 6 7 8 9 | 5 6 11 10 | Garth Brooks - No Fences Garth Brooks - In Pieces Christy Moore - King Puck Take That - Everything Changes | (Telstar) (EMI) (EMI) |
| | 6 7 8 | 5 6 11 | Garth Brooks - No Fences Garth Brooks - In Pieces Christy Moore - King Puck | (Telstar) (EMI) (EMI) (Columbia) |

FRANCE

Due to a disagreement between French chart compilers Canal Plus and Europe 1 (M&M September 18), the production of the national singles and albums charts has been temporarily discontinued.

Eurofile Radio Industry Directory 1994

Radio Industry

Tel: (+31) 20.669 1961 Fax: (+31) 20.669 1941

ask for Ylonka de Boer

Based on the national sales charts from 1.4 European markets. Information supplied by MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control/Musikmarkt (West Germany); Musica E Dischi/Mario De Luigi (Italy);Stichting Top 50 (Holland); SABAM/IFPI (Belgium); GLF/IFPI (Swaden); IFPI/Nielsen Marketing Research (Denmark); VG (Norway); ALEF MB/TVE (Spain); Seura/IFPI (Finland); IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Media Control/Musikmarkt | Switzerland).

Lobels listed are the national marketing componies.



EUROCHART HOT 100_® SINGLES



| TITLE - ORIGINAL LABEL (PUBLISHER) | ARTIST COUNTRIES CHARTED SIN SERVICE ARTIST COUNTRIES CHARTED FINANCIA SERVICE COUNTRIES CHARTED FINANCIA SERVICE COUNTRIES CHARTED | TE SE |
|--|--|--|
| 1 10 I'd Do Anything For Love (But I Won't Do That) ABDKD. RENLINS. CHUK Meat Loaf - Virgin (Lost Boys) | 35 37 6 Hero Mariah Carey - Columbia (Sony/WC) | 69 NE Gabrielle - Go!Discs (Perfect Songs/Rondor) |
| 2 2 7 Please Forgive Me AB.DK.SF.D.IRE.I.N.L.N.P.S.CH.UK Bryan Adams - A&M (Rondor/Zomba) | 36 36 2 Y.M.C.A. '93 Remix IRE.UK Village People - Bell (Scorpio) | 70 49 16 Keep On Dancing! D.N.L.CH |
| 3 4 20 Living On My Own ABDK SFD.IN.E.S.CH Freddie Mercury - Parlophone (Mercury Songs) | 37 35 8 Piece Of My Heart A.D.CH Intermission - Blow Up (Warner Chappell) | 71) 80 3 Saturday Night Whigfield - Ginger Music (Not Listed) |
| 4 3 13 Go West ABDK.SFD.NLE.S.CH ABDK.SFD.NLE.S.CH | 38 63 2 It's Alright DK.IRE.UK East 17 - London (PolyGram) | 72 50 29 Mr. Vain Culture Beat - Dance Pool (Warner Chappell) |
| 5 5 4 True Love A.B.DK.D.IRE.NI.CH.UK Elton John & Kiki Dee - Rocket (Warner Chappell) | The Perfect Year Dina Carroll - A&M (Really Useful) | 73) 94 2 Funk Dat Sagat - ffrr (SCC/Estrogen/Sam Blak) |
| 6 9 4 Ace Of Base - Mega (Megasong) A.B.DK.SFD.I.N.S.CH | 40 34 10 Relight My Fire B.DK.SFD.IRE S.CH Take That feat. Lulu - RCA (EMI) | 74 47 5 Creep Radiohead - Parlophone (Warner Chappell) |
| 7 8 4 Maximum Overdrive A.B.DK.D.IRE.NL.P.E.S.CH.UK 2 Unlimited - Byte (Decos/MCA) | What's Up D.J. Miko - Dig It (Dig It/Canciones Del Mundo) | Walking On Air Bad Boys Inc A&M (Kastlekat/WC/Belsize) |
| 8 28 2 Mr. Blobby - Destiny (Destiny) | Schrei Nach Liebe Die Ärzte - Metronome (Brause Beat/BMG) AD | 76 57 3 Pinocchio Pin-occhio - Dig It (Flarenasch) |
| 9 14 8 U Got 2 Let The Music Capella - Internal Dance (MCA) A.B.DK.SFD.IRE.NL.S.CH.UK | Pizza Lied Andre van Duin - CNR (Red Bullet/Nanada) | 77 64 17 Higher Ground UB40 - DEP International (New Claims/CC) |
| 20 2 Stay/I've Got You Under My Skin feat. Frank Sinatra & Bono BUKIRE NLUK U2 - Island (Blue Mountain: Warner Chappell) | 44 7 Dum Da Dum Melodie MC - Virgin/Sidelake (Peer) DK.NLES | 78 60 4 Will You Be There (In The Morning) Heart - Capital (Zomba) |
| 7 22 Runaway Train Soul Asylum - Columbia (WC/LFR) AB.DK.D.IRE.NLS.CH.UK | 45) 87 2 Haddaway - Coconut (A La Carte) | A Whole New World (Aladdin's Theme) Peabo Bryson And Regina Belle - Columbia (Campbell Connelly, |
| 12 6 13 Got To Get It A.B.DK.SED.IRE.I.E.S.CH.UK Culture Beat - Dance Pool (Warner Chappell) | 46) 54 4 Come Mai 883 · FRI (Canale 5/DJ's Gang/WC) | 80 52 3 Gaia Valensia - Mercury (MCA/Valensia) |
| 13 12 7 Cryin' ABD.IRE.NLN.S.CH ABD.IRE.NLN.S.CH | 47 33 19 Good Men - Fresh Fruit (Rhythm) | 81 79 4 Let Her Down Easy Terence Trent D'Arby - Columbia (EMI) |
| 14 10 20 The River Of Dreams Billy Joel - Columbia (EMI) A.B.DK.D.S.CH | 48 37 3 Ave Maria Lesley Garrett - Internal Affairs (Fireworks) | 82 Prothers In The Space Aladino - Italian Style (Jiacomo) |
| 15 11 14 Boom! Shake The Room A.B.DK.D.IRE.NL.E.S.CH Jazzy Jeff & Fresh Prince - Jive (Zomba) | 49 45 3 Let Me Show You RELUK K-Klass - deConstruction (MCA) | 83 71 2 Your Love Fargetta - DJ Movement (Remake/DJ's Gang) |
| Relax A.B.DK.SFD.NLE.S.CH Frankie Goes To Hollywood - ZTT (Perfect Songs) | 50 46 17 Slave To The Music Twenty 4 Seven - Indisc (TBM/BMG 2 P(i)eters) | 'n Heel Klein Vuur Paul Severs - Telstar (Clown Music) |
| 17 15 9 Don't Be A Stranger IRE.UK Dina Carroll - A&M (Really Useful/De-Mix/Rondor) | I Ain't Goin' Out Like That IRE.UK Cypress Hill - Ruffhouse (BMG/Cypress Funky/T-Ray/MCA/Soul Assassins) | 85 86 8 Play Dead DK.NLS Björk with David Arnold - Island (WC/CC/PolyGram) |
| 18 18 4 Ain't It Fun B.SED.IRELINLP.E.S.CH.UK Guns N' Roses - Geffen (Copyright Control) | 52 39 5 Said I Loved YouBut I Lied D.IRE.UK Michael Bolton · Columbia (WC/Mr Bolton/Zomba) | 86 65 6 Feel Like Making Love Pauline Henry - Sony Soho Square (MCA) |
| 19 17 4 Again Janet Jackson - Virgin (EMI) | 53) 76 3 Rob 'N' Raz DLC - Telegram (WHA/GSF) | Ten More Minutes Bingo Boys - WEA (Kraut/Santana) |
| 20 21 4 Impossible A.D.NL.P.E.S.CH Captain Hollywood Project - Blow Up (DMP/ICM/Get Into Magic/WC) | 54 38 2 Big Time Sensuality Βjörk - One Little Indian (PolyGram/WC) | The Buddha Of Suburbia David Bowie - Arista (EMI) |
| 21 19 24 What's Up AB.DK.D.I.S.CH 4 Non Blandes - Interscope (Famous/WC) | 55 41 19 Life DK.D.L.E.CH Haddaway - Coconut (A La Carte) | 89 48 3 Moments Of Pleasure Kate Bush - EMI (Kate Bush/EMI) |
| 22 The Key: The Secret Urban Cookie Collective - Pulse 8 (Peer) | Zeven Regenbogen Dana Winner - Assekrem (HKM) | Anytime And Anywhere Stephan Massimo & The DeliCats - Electrola (Not Listed) |
| 23) 42 3 Bee Gees - Polydor (Gibb Bross/BMG) D.IRE.UK | Laura Pausini - CGD (Warner Chappell) | Hodet Over Vannet Theme From Hodet Over Vannet - Warner Music Norway (Warner Music Norway) |
| 24) 25 5 Feels Like Heaven Urban Cookie Collective - Pulse 8 (Peermusic) | (58) 67 2 What's My Name? Snoop Doggy Dog - Interscope (Suge) | Little Bit Of Heaven Lisa Stansfield - Arista (Big Life) |
| 25 22 7 Wild World A.DK.D.S.CH Mr. Big - Atlantic (Salafa) | No Rain Blind Melon - Capitol (EMI) | 93 61 26 Stakka Bo - Stockholm (Stockholm) |
| 26) 29 7 Pandora - Virgin (N.E.W. Music) DK SEN.S | 4 Rave Songs UHF - Ariola (BMG) | 94 75 3 Lay Down In Your Arms Belinda Carlisle - Offside (EMI/Chip Magical Cat/Shipwreck/Much-O-Matic) |
| Controversy Prince - Paisley Park (Warner Chappell) | Bring Me Your Cup UB40 - DEP International (New Claims/ATV) | 95 91 30 (I Can't Help) Falling In Love With You UB40 - DEP International (Manna/Carlin) |
| 28 26 9 Alles Nur Geklaut Die Prinzen - Hansa (Intro) | 62) 92 2 Hey Mr. DJ Zhane - Epic (T-Boy/Naughty/Famous/Flavor Unit) | 96 68 3 Hip Hop Hooray Naughty By Nature - Big Life (Carlin) |
| 29 23 2 Don't Look Any Further M-People - deConstruction (EM/WC/BMG) | 63 66 8 Another Night M.C. Sar & The Real McCoy - Hansa (Diamond Cut) | Wopbabalubop Funkdoobiest - Immortal (ATV) |
| 30 30 3 Is It Love B.DK.NLS Twenty 4 Seven - Indisc (TBM/BMG 2 P(i)eters) | Never Alone 2 Brothers On The 4th Floor - Bounce (Dancability) | Vergeet Mij Nietje Leopold 3 - HKM (HKM) |
| 31 27 12 Moving On Up M-People - deConstruction (BMG/EMI) A.B.DK.SFD.IRE.S.CH | 65 51 5 Spaceman AD.CH 4 Non Blondes - Interscope (Famous/WC) | Vart Tog Den Söta Lilla Flickan? Just D - Telegram (Just D) |
| 32) 32 3 Long Train Running The Doobie Brothers - Warner Brothers (Warner Chappell) | 66 43 19 It Keeps Rainin' (Tears From My Eyes) A.D A.D A.D | Find The River R.E.M. · Warner Brothers (Warner Chappell) |
| 33 24 7 Both Sides Of The Story A.D.I.N.L.CH Phil Collins - Virgin/WEA (Phil Collins/Hit & Run) | 67 69 4 I'll Always Be There Roch Voisine - GM (Ed. Georges Mary) | A = Austria, B = Belgium, DK = Denmark, SF = Finland, D = Germany, IRL = Irakand, I = Iraky, NL = Natherlands, N = Norway, P = Portugal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom. |
| I Wouldn't Normally Do This Kind Of Thing Pet Shop Boys - Parlophone (EMI) | 68 56 11 I'm Gonna Be (500 Miles) The Proclaimers - Chrysalis (Zoo/Warner Bros) | = FAST MOVERS NEW ENTRY RE-ENTRY |

Station reports include all new additions to the playlist, indicated by the abbre-viation "AD." Reports from viation "AD." Kepons certain stations will also include a "Power Play" (PP), a track which receives special emphasis for the week, as well as featured week, as well as featured new albums indicated by the designation "AL." Within each country, stations are grouped by ranking and listed alphabetically. Rankings include: Platinum issed alphabencoiry.

(P), Gold (G), Silver (S) and Bronze (B). All playlists must be received by Monday at 13.00 hours CET.

GERMANY

ANTENNE BAYERN/Munich P Markus Steinkuhl - DJ/Producer

Power Play:

Dan Fogelberg- Magic Every
Daryl Hall- Stop Loving Me
Kim Appleby- Breakaway
Tommie Jenkins- Who's That

AD Clive Griffin- Commitment

John/Dee-True Love Stephan Remmler-Irgendwo ΔD

Graham Goble- Can't Eat James Taylor- Handy Man Jomanda - I Like It Kid Safari- To The Sun Linda Ronstadt-Heartbeats Mariah Carey-Hero Maxim Rod-Bigger Than Three Degrees- Dirty Ol¹ Man

ANTENNE NIEDERSACHSEN/Hannover

Antje Schmidt - Head Of Music Burkhardt Brozot- So Wie Laura Pausini- Non C'è Lyane Hegemann- Du Machst Roch Voisine- I'll Always

HR 3: GRAFITTI/Frankfurt P Markus Hertle - Producer

Body Count- Hey Joe Cry Of Lave- Peace Pipe Enigma- Return To Innocence Jam & Spoon- Right In The Night

HR 3: LEIDER GUT/Frankfurt P :HR/Dance <mark>Markus Hertle - Produ</mark>ce Power Play: AD Michael Jackson- Gone Too So

Haddaway- I Miss You Michael Bolton- Said I La

NDR 2/Hamburg P ACE/EHR Fred Schoenagel - Head Of Music

AL List:
AD Ace Of Base-The Sign
Kim Appleby- Breakaway
Tina Turner: Disco
UB40- Bring Me Your Cup

RADIO FFH/Fronkfurt P Andreas Korczewski - Head Of Music

AD Al Green-Love Is Chaka Demus & Pliers- She Don't Jahn/Dee-True Love Janet Jackson- Again

RADIO NEW/Oberhausen P leff you Gelder - Heart Of Music

Bonnie Tyler- From The Bottom Mariah Carey- Hero UB40- Bring Me Your Cup

SWF 3; POPSHOP HITUNE/

Jörg Lange - Producer A List: Aerasmith- Cryin'
Helge Schneider- Katzeklo
Kate Bush- Moments Of Pleasure

WDR 1/Cologne P

Hans Engel - Producer

AD Ärzte-Mach Die Augen Zu Aerosmith- Cryin Atomic Swing- Stone Me Book Of Love- Hunny De La Soul- Breakadawi De La Soul- Breakadown
Def Leppart- Two Steps
En Vaguer Runaway Love
Gipsy Kings- Escucha Me
Incognito- Givin' It Up
Janet Jackson- Again
John Hiaht: I'll Never Get
Lenny Kravitz- Is There
Lucky Peterson- Your Love
Meat Loof- I'd Do Anything

Paul McCortney- Biker Like Paul McCartney: Biler Like Prince-Pink Costmere Prince Ind Joe-Hoppy Prinzen-Alles Nur Geldaut Robert Plant-If I Were A Carpenter Soul Asylum-Virbout A Troce Tears For Fears-Goodnight Son Terri/Monitor-Uh Huh UM40-Bring Mr Your Cup Whitney Houston-Queen Of Womack & Womack-Secret Sta

WDR 1: SCHLAGERRALLYE/Cologne P Volfgang Roth - Producer

Aerosmith- Dream On Backbone Slide- Come Home Bee Gees- Far Whom The Bell Bingo Bays- 10 More Minutes Brian May- Last Horizon John/Dee True Love Kingdom Came- Friends Mathou- Keep The Michael Jackson- Gane Too Soon Prince Ital Joe Happy Slade Merry X-Mas Everybody Slade II Hold On To Love Type O Negative- Christian Urban Cookie- Feels Like Hear

104.6 RTL BERLIN/Berlin G Lori Granger - Music Dir AD Gabrielle-Goin' Nowhere Art Garfunkel- Crying In The Rais

Def Leppard-Two Steps John/Dee-True Love Lisa Stansfield-So Natural OMD- Everyday Soul Asylum-Without A Trace Wet Wet Wet-Shed A Tear

National Music Jürgen Jürgens - Head Of Music

Hasselhoff/Gwen- Wir Zwei Ekki Göpelt- Im Pferdeschlitter Meat Loaf- I'd Da Anything Tony Christie- Solitaire Village People- YMCA

B List:
AD Anthony Waller- Hey You
Art Garfunkel- Crying In The Rain
Bobby McFerrin- Hush Fernando Express- Piano, Piano Garth Brooks- The Night Gloria Estefan- ¡Si Señor! Gran D'Ance-White Helge Schneider- Buttersong Johnny Logan- I'm No Hero Katrina And The Waves- Angel Eyes Kristina Boch- Dos Feuer Eine Linda Ronstadt- He Nena- Viel Zuviel Glünk Rolf Zuckowski- Dezember Träume Tina Turner- Disco UB40- Bring Me Your Cup

DELTA RADIO/Kiel G Rock
Sabine Neu - Prog Dir
Uwe Arkuszewski - Head Of Music
B List:
AD Katrina And The Waves- An

Katrina And The Waves- Angel Eyes Udo Lindenberg- Gummi In Wooden Heart- We Belong

Holger Richter - Music Dir

AD Co.Ro. 4 Your Love Janet Jackson- Again Stephan Massima- Anytime And

HUNDERT 6/Berlin G ner Gruhn - Music Dir Albert Hammond- Hoder The

Albert Hammond- Under The Band Aid- Do They Know Bing Crosby- Santa Clous Brian May- Last Horizon Chris Rea- Driving Home For Christians- The Perfect Mome Gary Glitter- Another Rock Helloween- Windmill wan- When You Con Jason Donovan: When You Com Kate Bush: Moments Of Pleasure Mud: Lonely This Christmas Robin S: What I Do Best Rolf Zuckowski: Dezember Träun Tina Turner: Disco Tony Christie: Solitaire

OK RADIO/Hamburg G Oliver Weiberg - Head Of Music Power Play:

AD 4 Non Blondes- Spaceman Aerosmith- Cryin' Black Machine Get Funky Bryan Adams - All For Love T.T. D'Arby - Let Her

Whitney Houston- Queen Of

ORB/FRITZ/Potsdam G Bernd Albrecht, Frank Menzel, Jens Molle - Music Prog Meat Loaf- I'd Do Anything

Nationalgalerie Evelin Spin Doctors- Jimmy Olsen's

Urban Cookie- Feels Like Heaven

Rik DeLisle - Prog Dir Rik DeListe - Prog un

A List:

AD Ace Of Base: The Sign

Meart Loof: I'd Do Anything

Mick Jagger: Angel In

Tom Petty: Mary Jane's

Wet Wet Wet: Shed A Tear

R.S. 2/Berlin G

RADIO 7/11m G Alex Naumann - Head Of Music A.J. Croce- Which Way Steinway Allison- I've Been

A.J. Croce- Which Way Steinway Allison- I've Been Andrew Strong- Same Old Me Art Gorfunkel- Crying In The Rain Christin Sargent- Follow The Wind Cick- Ich Half Doch Fest Daryl Holl- Stop Loving Me E.W.&.E.- Spend The Night Hothouse Flowers- This Is It Jimmy Durante- As Time Jody Watley- Your Love Katrina And The Waves- Angel Eyes Lena Figabe- Gotta Ge Mariah Carey Hero
Mathou- Keep The
Michael Jackson- Gone Too Soor
Nena- Viel Zuviel Glück Tina Turner- Disco Udo Lindenberg Manchmal Bist Du

RADIO ARABELLA/Munich G Karl-Heinz Schweter - Prog Dir

te Fernando Express- Piano, Piano Jazz Gitti- Der Bauch Muss Weg Margot Eskens- Jonny, Komm Mark Lorenz- Die Blumen Des Tom Astor- Junger Adler '93 Walter Oberbrandocher- Ich Tau

RADIO FFN/Isemhagen G Jürgen Käster - Prog Dir Frank Eichner - Head Of Music

Daryl Hall- Stop Loving Me Maggie Reilly- Every Single

RADIO GONG/Nuremberg G Peter "Marc" Stingl - Music Dir

Power Play:

AD Kate Bush-Moments Of Pleasure
Lindenberg & Ochsenknecht & Hagen Let A List:
AD Tom Petty- Mary Jane's

RADIO KÖLN: COLOGNE CHARTS/ Uwe Spörl - Prog Dir Ludwig Schieffer - Prog Dir A List: AD Björn Again- So You

Björn Again- Sa You Win Again Fabian- The Beginning Heather- Streets Of London Laura Pausini- Non C'è Whitney Houston- Queen Of

RADIO PSR/Leipzig G

E.W.&F.- Spend The Night Haddaway- I Miss You Kim Appleby- Breakaway M People-Moving On Up Maggie Reilly-Every Single

RADIO REGENBOGEN/Mannheim G Martin Schwebel - Music Dir

Power Play: AD Mathou- Keep The A List:
AD Al Stewart-Don't Forget Me Jonet Jackson- Again Michael Jackson- Gone Too Soon Valensia- Gaia

A. Bana/R. Power- Sha-E-O A. Bana/R. Power: Sha-E-O Alain Souchen: Foule Andrew Strang: Same Old Me Bandit: Ich Freu! Mich Beloved-You've Got Me... Jeff Beck: Crazy Legs L.Vandross- Heoven Knows Nokka: I Will Catch U T.I. D'Arby- Let Her UB40- Bring Me Your Cup Wooden Heart- We Belong

RADIO SALÜ/Saarbruecken G Brigitte Barthel - Prog Dir

AD Frankie/Hollywood-Relax John Mellencamp- Human Wheels AL Chris Rea

RADIO XANADU/Munich G Stevie Höper - Head Of Music B List:
AD Cry Of Love- Peace Pipe
INXS- Time RB 4/Bremen G Axel Sommerfeld - D1/Produce

A List:
AD BAP- Wie Die Sichel BAP- Wie Die Sichel
Bon Juvi- i Believe
Co.Ro- 4 Your Love
Loof- Hold Cn
M People- Don't Look
Saul Asylum- Wilhout A Traco
Tevin Campbell- Can We Talk
Toni Braxton- Breathe Again

Andrew Strong: Same Old Me Big Light- Let's Start Carlene Carter: Sweet Meant Ta Be Curt Smith- Words Cyndi Lupper- Thad's What I Esst 17: Il's Airight Enigma: Return To Innocence Kim Appleby- Breckoway Jul Jana Let King k.d. lang- Just Keep Me Lenny Kravitz- Is There Me'Shell Ndégé- Drec Lo Nick Heyward - He Doe Robert Plant- If I Were A Card T.T. D'Arby- Let He Texas- You Owe It All UB40- Bring Me Your Cup

RSH/IGel G Stephan Hampe - Head Of Music wer Play: Rick Astley- Hopelessly

Al Green-Invels Al Green-Love Is John Waite- in Dreams Melissa Ferrick- Happy Song Tommie Jenkins- Who's That Volensia- Gaia Wham-Last Christmas Michael Bolton

SDR 3/Stuttgart G Hans Thomas - Producer
A List:
AD Linda Ronstadt- Winter Light
AL Mariah Carey

RADIO CHARIVARI/Nuremberg S Mathias Hofmann - Music Dir

Power Play: Bryan Adams- Please A List: AD Cleveland Watkiss- You Can

RADIO F/Nuremberg S Ziggie Hoga - Prog Dir A List:

AD Amy Grant- Rockin' Around Amy Grant-Rockin' Around
Andy Williams- It's The Most
Carlene Carter- Sweet Meant To Be
Dana- It's Gonna Be
José Feliciono- Feliz
Mud- Lonely This Christmas
Shaky- Merry Christmas

UNITED KINGDOM

96.4FM-BRMB/Birmingham P Clive Dickens - Program Mano

A List:
AD Aerosmith- Amazing
Haddaway- I Miss You
Meat Loaf- Bet Out Of Hell
Phil Collins- Everyday
Right Said Fred- Hands Up
Shabba Ranks- Family Affair
U2-Stay (Faraway Sa Close)

ATLANTIC 252/London P aul Kavanagh - Prog Dir

Production of the Control Prince- Controversy Take That- Babe

BBC RADIO 1/London P EHR Paul Robinson - Prog Dir A List: AD Pearl Jam- Daughter

> Cypress Hill- Ain't Going Out Dark City Sisters- Langa More DRS- Gangsta Lean Fall- Behind The Counte Fall-Behind The Counter Gigolo Aunts: Where I Found Guns N' Roses: New Rose Ignorants: Phot Girls K7- Come Baby Come k.d. lang: Just Keep Me Morphine: Buena Bryson/Belle: A Whole New World

BEACON RADIO/Wolverhampton P EHR
Peter Wagstoff - Prog Dir
A List:
AD Auteurs- Lenny Vale

John/Lang-Teardrops
John/Young- 'I'm Your Puppet
K-Klass- Let Me Show U
Kirsty MacCall- Angel
k.d. lang- Just Keep Me

Lisa Stansfield-Little Bit Lisa Stansfield-Little Bit LYandross: Love Is On Meant Loaf- Bot Out Of Hell Nu Colours- Power Prince- Controversy R.E.M.- Find The River Right Said Fred-Hands Up UB40- Bring Me Your Cup

CAPITAL FM/London P HR Richard Park - Prog **Cont** Go West- We Close Our Eyes

B List:
AD Craig McLachlan- Grease Pearl Jam- Daughter Right Said Fred- Hands Up Shobba Ranks- Family Affair

CHILTERN NETWORK/

Dunstable/Northampton/Gloucester P Paul Chantler - Group Prog Dir eve Power - Network Co Haddaway- ! Miss You Michael Jackson- Gone Too Soor

Take That Babe

Aerosmith- Amazing Blind Melan- No Rain Chris Ree - Espresso Logic Cocteau Twins- Winter Wanderland David Bowie - Budaha Of Suburbia Kirsty MacCell - Angel R.E.M.- Find The River Right Said Fred- Hands Up The The That Was The Day

CITY FM/Liverpool P Tony MacKenzie - Head Of Music A List:

AD Gabrielle | Wish

B List:

AD Dina Carroll- The Perfect Year Kirsty MacColl- Angel Michael Jackson- Gone Too Soon Moody Blues- I Know You're R.E.M.- Find The River

METRO RADIO GROUP/Newcastle P

Liz Elliott - Music Organiser AD Bad Boys Inc.- Walking On Air Dina Carroll- The Perfect Year Prince Controversy
Right Said Fred Hands Up Take That-Rahe Tears For Fears- Goodnight Song

AD Chaka Demus & Pliers-Twist And faddaway- I Miss You Michael Jackson- Gone Too Sooi

PICCADILLY RADIO/Manchester P Keith Pringle - Head Of Music

k.d. lang- Just Keep Me Michael Jackson- Gone Too Soon R.E.M.- Find The River VIRGIN 1215 AM/London P Rock Richard Skinner - Prog Dir John Revell - Prog Dir

A List: AD Crowded House- Kare Kare AD Aerosmith-Amazing Aerosmith- Deuces Are Wild Aerosmith- Deuces Are Wild Chris Rea: Espressa Logic Cry Of Love - Hand Me Down John Hiath' Permanent Hurt Kate Bush- Top Of The City Michael Penn- Bunker Hill Nirvana: All Apologies Spin Doctors- What Timew

2CR-FM/Bournemouth G Jean-Paul Hansford - Prog Dir Dave Luck - Head Of Music

Bee Gees- For Whom The Bell Chris Rea: Espresso Logic Kirsty MacColf- Angel Tears For Fears- Goodnight Song CHOICE FM/London G

Donce
Merritt Crawford - Head Of Music
A List:
AD Boyz II Men-Let It Snow B List:
AD Beres Hammond- Love And
Chaka Demus & Pliers- Twist And Shout Everts- I Like The Way Here And Now- Tastin' Here And Now- lostin'
Jeru/Damaja- Come Cleon
Lords/Underground- Here Come
Mega Banton- Sound Boy
Shabba Ranks- Family Affair
Zapp- Slow And Easy

COOL FM/Belfast G John Paul Ballantine - HOM t: East 17- It's Alright Tears For Fears- Goodnight Song B List:
AD Björk- Big Time Sensuality
Frankie/Halfywood- The Par
Guns N' Roses- Since I Don't Ha
Right Said Fred- Hands Up
Village People- YMCA

DOWNTOWN RADIO/Belfast G John Rosborough - Prog*Dir Bad Boys Inc. - Walking On Air Claris Rea - Espresso Logic Haddaway- I Miss You Midwel Jadson- Gene Too Soon Rod Stewart- People

HORIZON RADIO AND GALAXY RADIO/ Dance Paul Chantler - Group Prog Dir Steve Power - Head Of Music

A List: Haddaway- | Miss You Michael Jackson- Gone Ton Sons Right Said Fred-Hands Up Take That-Babe

B List: AD Tevin Campbell- Can We Talk

INVICTA/Whitstable G John Lewis - Program Manage Tim Stewart - Head, Of Music

AD Bod Boys Inc.- Walking On Air Boys II Men-Lel It Snow Cliff Richard- Healing Love Bryson/Belle- A Whole New World Prince- Controversy

Blind Melon No Roin INXS Please (You Got That ...) Toni Braxton- Breathe Again POWER FM/Fareham G

Marcus Patrick - Head Of Music A List:

AD Bee Gees- For Whom The Bell

Village People- YMCA

Bad Boys Inc.- Walking On Air Björk- Big Time Sensualit Haddaway- I Miss You Heart- Will You Be There Kirsty MacColl- Angel k.d. lang- Just Keep Me Prince: Controversy Right Said Fred- Hands Up

RADIO CLYDE/Glasgow G

Alex Dickson - Prog Dir st:
Bad Boys Inc.- Walking On Air
Frankie/Hallywood- The Power.
Robert Plant- If I Were A Carpenter
Take Thot- Bobe

B List:
AD Snoop Doggy Dogg- What's

RADIO WYVERN/Worcester G Stephanie Denham - Head Of Music

t: B.B. King-Merry Christmas, Baby Boyz II Men-Silent Night Cocteau Twins-Winter Wand Mike Oldfield- In Dulci Jubila Rad Stewart- This Old Heart Of Mine

TRENT FM/Nottingham G en Groat - Head Of Programmes AD Belinda Carlisle- Lay Down

Lisa Stansfield-Little Bit [Gke That-Baue
B Ust:

AD Chaka Demus & Pliers-Twist And
INXS- Please (You Got That...)

K-Klass-Let Ma Show U
New Order-Spooly
Robin S- What I Do Best
Snoop Doggy Dogg- What's
Xscape- Just Kickin' It Take That Babe

BROADLAND FM/SGR-FM/

A List: AD Michael Jackson- Gone Too Soon Toni Braxton- Breathe Again Village People- YMCA

B List:
AD Kirsty MacColl- Angel
Project/Bolivia- Worth Another Rod Stewart-People Tears For Fears-Goodnight Song

GWR FM/Bristol/Swindon 5 Gary Vincent - Head Of Music Sarah Henderson - Prog Contr Boyz II Men- Let It Snow

Haddaway I Miss You k.d. lang Just Keep Me Rod Stewart-People Take That-Babe RED DRAGON FM/Cardiff/Newport S

Chris Moore - Head Of Music Power Play: Play: Bryan Adams- Please Mariah Carey- Hero

A List:

AD Frankie/Hollywood- The Power.
Haddaway- I Miss You
Michael Jackson- Gone Too Soor
Right Said Fred- Hands Up

B List:
AD Chris Rea-Espresso Logic
Go West- We Close Our Eyes
Nirvano- All Apologies
Pearl Jam- Doughter
Tears For Fears- Goodnight Song

SWANSEA SOUND/Wales S

Power Play:
Cliff Richard- Healing Love
AD Lisa Stansfield- Little Bit
Pet Shap Boys- I Wouldn't Normally

Go West- We Close Our Eyes Bryson/Belle: A Whole New World Robin S- What I Do Best Tundra- Child U2- Stay (Faraway Sa Close) Village People- YMCA

FRANCE

M40/Paris P Christian Lefebyre - Prog Mar Power Play: SWV- Right Here/Human Nature

NRJ NETWORK/Paris P Max Guazzini - Dir

A List:

AD Alain Souchon- Foule Efienne Daho- Mon Manège M People- Moving On Up Soul Asylum- Runaway Train U2- Stay (Faraway So Close)

Monique Le Marcis - Mepd Of Prog A List: AD Devid Re-RTL/Paris P A List:
AD David Bowie- Buddha Of Suburbia
MC Solaar- Nouveau Western
AL Freder/Goldman/Jones

Laurent Bouneau - Prog Dir A List: SKYROCK NETWORK/Paris P

Alain Souchon-Foule E.W.&.F.- Sunday Marning Freder/Goldman/Jones-Rouge Rito Mitsouko-Y'a D'Lo Haine Stephan Eicher Riviere

RIVIERA RADIO/Monte Carlo G David Fortune - Head Of Music

AD Belinda Carlisle- Lay Down Belinda Cortiste- Lay Daw Chris Isaak- 2 Hearts Mavis Staples- The Voice M. McDonald- Hey Girl Rick Astley- Hopelessly T.T. D'Arby- Let Her

VIBRATION/Orléans G Audrica Delaveau - Prog Coord

Charles - Mother Father

VOLTAGE FM/Rosny-sous-Bois G Dance Olivier Allardet - Music Dir AD 2 Unlimited - Maximum Overdrive

Ace Of Base- Happy Nation DJ Miko- What's Up G.O. Culture- Na Na Na Guru- No Time Janet Jackson- Again Joy Salinos- Bip Bip Kenny Thomas- Trippin' On Ophelie Winter- Shame On You Bryson/Belle- A Whole New World Shabba Ranks - Twice My Age AL Lisa Stansfield

RTL: WRTL/Poris S Georges Lang, Lionel Richebourg A List: Adams/Stewart/Sting- All For Love

AD Adams/Stewart/
Al Stewart
Art Garfunkel
Band
Cowboy Junkies
Elton John
Linda Ronstadt
Willy de Ville

RADIO MANCHE/Saint-La B Thierry Hot - Prog Dir

Eros Romazzatti- Un'Altra Sinatra/Bono- I've Got You L'Affaire Louis'Trio- Loin Soul Asylum- Runaway Train Stephan Eicher- Riviere

AD Catherine Lara- Flash Black Jacques Brel- Quand On A Passagers- Auteur Du Monde Texas- So Called Friend

Daryl Hall- Stop Loving Me Janet Jackson- Again Prince- Pink Cashmere

OPALIS FM/Le Touquet B

Thierry Masselis - Music Dir Xavier Defrance - Producer Power Play: Sol En Si- Sol En Si

Enfoirés-Starmania Les Enfoires-Rock'n Roll Music 4 Non Blandes- Spaceman Billy Idol- Adam Christians- The Perfect Moment Mano Solo- La Vie C'Est

Mavis Staples-The Voice Mavis Staples- The Voice
Nilda Fernandez- On T'a Appris
Rachel Des Bois- Ça Tue
Shabba Ranks- Twice My Age
Spin Doctors- Jimmy Olsen's
T.T. D'Arby- Let Her

BELGIUM

BRTN RADIO DONNA/Brussels P Marc Deschuyter - Head Of Music Power Play: Helmut Lotti- I Should've Known

AD Lindo Ronstadt - Heartbeats AD Carnie & Wendy- Hey Sonta!

Niels William Koninklijke Suite Rannymo-Brother Blue Nika: State Of Grace
Patsy: Avoir 20 Ans
Scabs: Four Aces
Tears For Fears- Goodnight Sang
Wim Ravel: He Komaan

BRTN STUDIO BRUSSEL/Brussels A

Nirvana- Rape Me Scene- De Schaduw Van Soul Asylum- Without A Trace

Hallo Venray- Miracles Healers- 80 Miles Head Starts-Lisa ydon Leftfield- Open R.E.M. - Find The River Snoop Doggy Dogg- What's UB40- Bring Me Your Cup Wonder Stuff- Full Of Life

RADIO CONTACT F/Brussels P Lou Bertin - Prog Dir

Bi Jerome & Bong Gang-Check Out
Bitty McLean: It Keeps Rainin'
Cappella- U Got 2 Let The Music
Clauseau-Worship
Daryl Hall: Stop Loving Me
Eros Ramazzoth: Favola
Etienne Daho: Mon Manäge
Sinatro Banno: I ve Got You
Freder (Foldiman / Jones: Rouge
Haddaway: 1 Miss. You
Mariah Carey-Hera
Michael Jackson: Gone Too Soon

RADIO CONTACT N/Brussels P Danny de Bruin - Prog Dir

AD 2 Brothers On The 4th Floor Never Alone Ace Of Base- The Sign Dajae- U Got Me Up D.M. Johnson- How Dee Dina Carroll- Don't Be A Michael Bolton Soid | Loved Patricia Kaas- Ceux Shamen- Comin' On Slade II- Hold On To Love Twenty 4 Seven- Is it Love

BRF/Eupen S Guy Janssens - Producer

AD 2 Unlimited- Maximum Overdrive 2 Unlimited: Moximum Overdr John/Dee- True Love Heart- Will you Be There Jazzy Jeff- Boarn! Shake Mariah Carey- Hero Soul Asylum- Without A Trace Urban Cookie- The Key

EHR Hidde Rijpstra - Prog Dir er Play: Slade II- Hold On To Love

Will Tura Hoop Doet Lever André van Duin-Pizza Lied

Barry Manilow- Could It Bet- Walking The Wire Boney M- Christmas Megamix Choice- I Smoke A Lot Christoff- Door Regen En Wind

David Anthony- Her Heart's Sinatra/Bono- I've Got You George Page- Off Broadway Play an Survivors- Maffia Them Jordy- It's Christn Lisa Stonsfield- Little Bit Lyme: Send Me Some Flowers
Brown/Van Landuyt- Standing Brown/Van Landuyt- Standing Solo- Come On! Soul Asylum- Without A Trace Sting- Shape Of My Heart Tears For Fears- Goodnight Song T.T. D'Arby- Let Her Texas- You Owe It All UB40- Bring Me Your Cup

RADIO BRUXELLES CAPITALE/ Brussels S ACE Marc Vossen - Prog Dir

AD Diana Ross- Your Love Frank Sinatra & Charles Aznavour- You Julien Clerc- La Belle L'Affaire Louis Trio-Loin R.E.M.- The Perfect Moment Stephan Eicher- Riviere

BRTN RADIO 2-EAST FLANDERS/Ghent 8 Johan Van Achte - Producer

Tria Esperança: La Vie UB40: Bring Me Your Cup

Ree Gees- For Whom The Roll Bee Gees: For Whom The Bell Capt. Hollywood: Impossible Dana Winner: 7 Regenbogen D.M. Johnson: How Deep Dinky Tays: Love's John/Dee: Firse Love Eros Remazzathi: Fevola Haddaway: I Miss You Janet Jackson: Again Marmo's Jasje: Alleen Liefde Papapa Dao: Harvina Poppa Doq - Having
Twenty 4 Seven - Is It Love

BRTN RADIO 2-WEST FLANDERS/

Peter de Graat - Head Of Music Power Play: Mens- Nederland

Willy de Ville- Demasiado Corazon AL Brendan Croke

HIT-FM 106, I / Hasselt B André Hemeryck - Prog Dir

Ace Of Base: The Sign
Bee Gees: For Whom The Bell
Crowded House: Noils in
Dinky Tays: Love's
Eras Ramazzotti: Forola
Isabelle A: Halemool Alleen
Lymx: Send Me Some Flowers
Marmor's Lories. Alleen Light Mama's Jasje- Alleen Liefde Mamar's Jasje- Alleen Lietle Marioh Carey- Hero Michael Bolton- Soid I Loved Michael Jackson- Gone Too Soon Bryson/Belle- A Whole New World Prince- Plnk Coshmere Sting- Shape Of My Heart Urban Cookie- Feels Like Heaven

RADIO EXPRES/Antwerp B Marc Dhollander - Head Of Music

AD Clouseau- Warship Safie- | Love You

RADIO MOL/Mal R Sonja Celen - Producer A List:

BB Jerome & Bang Gang- Check Out

2 Brothers On The 4th Floor: Never Maggie Reilly- Every Single Michael Jackson: Gone Too Soon Prince: Pink Coshmere U2: Stay (Faraway So Close) UB40: Bring Me Your Cup

RADIO ROYAAL/Hamont-Achel B

Tom Holland - Prog Dir Power Play:

AD Robin S- What I Do Best AD Culture Beat- Anything

Paul Yaung- Hope In A
Pet Shop Bays- I Wouldn't Normally
UB40- Bring Me Your Cup
Mark Knopfler

RTBF RADIO 2/Hainaut B

Philippe Javnioux - Music Dir

CZECH REPUBLIC

RTL CITY RADIO/Progue G Karel Oubrecht - Prog Mgr

Power Play:
Ilona Csakova- 2000
Janek Ledecky- Slihy Se Mai
Tom Petty- Something In The Air

AD Bee Gees- For Whom The Bell Doobie Bros- Long Train Runnin' Ivan Hlas- Na Kalena

David Bowie- Buddha Of Suburbia East 17- It's Alright Lulu- How 'Bout Us Village People- YMCA Wander Stuff- Full Of Life

DENMARK

DR P3: GO'MORGEN P3/Copenhagen P EHR/Rock
Torben Bille - Head Of Music Anita Lane-Jesus Almost Got Me

AD Bob Mauld- Can't Fight It October Project- Ariel Peter Blad- Recall Sam Brown- Fear Of Life
Sort Sol- Glamourpuss Sort Sol- Glamourpuss
Way Back When- Sweet Affair

DR P3: MASKINEN/Copenhagen P Torben Bille - Head Of Music

Cry Of Love- Carnival Nina Hagen- Revolution Orup- Jag Ar Tviltsaka

ÁRHUS NÆRRADIO/Árhus G Jesper Schausen - Head Of Music

AD Laura Pausini- La Solitudine Peter Blad-Recall Pet Shop Boys- | Wouldn't Normally Robin S- What | Do Best Rod Stewart- Having A Thomas Kjellerup- Nu Er

ANR/Aalborg G Lars Trillingsgaard - Head Of Music B List: AD Basic Element- Move Me

Basic Element- Move Me Peter Blad- Recall Zapp Zapp- You Better Believe

RADIO VIBORG/Viborg G Paul Faged - Head Of Music

A List:

AD Art Garfunkel- Crying In The Roin
Gabrielle | Wish
Lis SØrensen Forvandling
Michael Bolton- Said | Loved M.L.T.R. · Sleeping Child One Two · Sha La La La Peaches/Bobo- Simple Emotions
Pet Shop Bays- I Wouldn't Normally

st:
Bon Jovi- I Believe
Enigma- Return To Innocence
McCook/Eakes- Heoven's Just
Lindo Ronstadh- Heorriseds
Molurh- Hijerte Af Is
Orup- Vid Min Fäders Grov
Peter Blad- Rocall
Robin S- Whoff I Do Best
Way Back When: Sweet Affair
Zapp Zapp- You Better Believe

Lors Kjær - Prog Dir Kristian Petersen - Music & Prog Co-ord

Björk/Arnold- Play Dead

Snoop Doggy Dogg- What's UPTOWN FM/Copenhagen G

Niels Pedersen - Head Of Music Lena Fiaghe-Gotta Get Linda Ronstadt-Hearthe Linda Ronstadt - Heorrbeats Lisa Stansfield - Little Bit Lis SØrensen - Forvandling Peaches/Bobo - Simple Emotions Pet Shap Bays - I Wouldn't Normally U2 - Stay (Faraway So Close)

RADIO 89.1/Helsingor \$ hannes Olsen - Head Of Music ver Play: Lisa Stansfield-Little Bit

Aerosmith- Cryin'
DJ Space'd- Fox On The Run Haddaway I Miss You Kim Sanders- Show Me Lis Sørensen- Forvanding Rolling Stones - Start Me Up Shara Nelson - Inside Out Tevin Campbell - Can We Talk UB40 - Bring Me Your Cup

RADIO AMAGER - CITY/Copenhagen S Susan Dueland - Head Of Music

Bubbers- Jeg Glæder Shu-bi-Dua- White X-mas

RADIO MOJN/Aabenraa & S@nderborg S Christian Backman - Head of Music A List: AD Peter Blad- Recall

> B.B. Nation- Easy Woma B.B. Nation: Easy Woman
> Basic Element: Move Me
> Eric Claption: Stone Free
> Pet Shop Boys: I Wouldn't Normally
> Rabin S: What I Do Best
> Salt-N-Pepa: Shoop
> UB40- Bring Me Your Cup

THE VOICE NORDIYLLAND/Aulborg S

EHR

Dennis Kronborg

Power Play:

AD

Basic Element: Move Me

Jody Waltley: When A Man

Lisa Stansfield - Little Bit

One Twa - Sha ta La La

Peter Blad- Recall

Petris - Man Li Do Best Robin S- What I Do Best

AD' Jazzy Jeff-I'm Looking

THE VOICE NORDSJÆLLAND/Nærum S Kasper Lange - Prog Dir A List:

One Two- Sha La La La Peter Blad- Recall Snoop Doggy Dogg- What's Stella Getz- Friends Zapp Zapp- You Better Believe

Zopp zopp
B List:

AD Basic Element- Move Me
Madonna- Bye Bye Baby
Michael Balton- Said I Loved
M.L.T.R.: Sleeping Child
Nilkolay Steen- Tainted Lave

THE VOICE ODENSE/Odense S

Anders Hansen - Head Of Music Right Said Fred- Hands Up

Soul Asylum- Sexual Healing
Zopp Zapp- You Better Believe AD Peter Blad- Recall

This Perfect Day- Can't You See t: Dina Carroll- The Perfect Year East 17- It's Alright
Jody Watley- Your Love
Robin 5- What I Do Best
Take That- Babe

RADIO HOLBÆK/Holbaeck B

Stig Nielsen - Prog Dir
Power Play:
Lis 5@rensen-Forvandling

Peaches/Bobo- Simple Emotions

Andrew Strong: Same Old Me Cliff Richard: Never Let Go Enigma: Return To Innocence Gabrielle: I Wish Haddaway- I Miss You Kim Sanders- Show Me Kim Sanders-Show Me Malurt Fljette Af Is M.L.T.R. Sleeping Child Pet Shop Boys- I Wouldn't Normally Robin S- What I De Best Snoop Doggy Dogg- What's Treble & Bass Jam Jam Jam UZ-Stay (Florawy So Clase) Zapp Zapp- You Better Believe

RADIO KOLDING/Kolding B

5Øren Sundahl - Head Of Music

M.L.T.R.- Sleeping Child One Two- Sha La La La Poul Young- Hope In A Peter Blad- Recall Pet Shop Bays- I Wouldn't Normally Robin S- What I Do Best Tatjana-Feel Good UB40- Bring Me Your Cup

AD Basic Element- Move Me Enigmo- Return To Innocence Usher Raymond- Cail Me A Mack

RADIO SLR/Slagelse B per Reutzer - Head Of Music

Aerosmith Cryin'

8.B. Nation: Easy Woman

Daryl Hall: Stop Loving Me

Enigma - Return To Innocence

Gabrielle - [Wish M.L.T.R.- Sleeping Child One Two- Sha La La La Pet Shop Bays- | Wouldn't Normally Peter Blad- Recall Robin S- What I Do Best Zapp Zapp- You Better Believe

VLR/Vejle B Peter Larsen - Head Of Music Power Play AD Peter Blod- Recall Art Garfunkel- Crying In The Rain Daryl Hall- Stop Loving Me Dina Carroll- The Perfect Year Gabrielle- I Wish RADIO 2/Hilversum P Kees Touring - Coord.

Andy De Wit- Diep In Mijn Hart Dries Roetvink- Liefst Met Jou Havenzangers- Gisteren Ging Michael Bolton- Soid I Loved RADIO 3/Hilversum P

Paul van der Lugt - Coord

Lisa Stansfield-Little Bit Liso Transfeld - Little Bit M.L.T.R. - Sleeping Child One Two- Sha La La Pet Shop Bays- I Wouldn't Non Robin S- What I Do Best Rod Stewart- Having A

ESTONIA

RADIO KUKU/Tallinn G Avo Roup - Head Of Music

AD Bee Gees- For Whom The Bell
Pet Shap Bays- I Wouldn't Norr
T.T. D'Arby- Let Her

AL A-Ha

einert - Prog Dir Modis Kopti - DJ

AD 4 Non Blondes- Spaceman Def Leppard-Two Steps

FINLAND

YLE 2/RADIOMAFIA/Helsinki P Pentti Kemppainen - Prog Dir Jukka Haarma - Head Of Music

t: Enigma · Return To Innocence Guns N' Rases · Since I Don't Have You Haddaway- I Miss You Michael Bolton- Lean On Me Neliä Ruusua- Má lue Neon 2- Sá Cot Pop (Baby)
Ramones- Out Of Time
Sir Elwoodin Hiljoiset Värit- Mind Jo

RADIO 100+/Tampere G Pentti Teravainen - Music Dir Mariah Carey Hero

GREECE

ANTENNA 97.1 FM STEREO/Athens P Elias Xinopoulos - Prog Dir

Elies Xinopoulos - Prog Dir A List. AD Alan Parsons - Turn It Up Boyz III Men- Let It Snow Celine Dian - The Power. Color Me Badd- Time And Chance Sinatry/Bone - Twe Ger You RNDS - Please (You Got That...) Incognilo- Grin' It Up Janet Jaddy Cheeks- So in Love Michael Balton - Said Loved Tori Amos - Wrinter

Yannis Methenitis · Prog Dir A List: A List:

AD John/Lang-Teardrops
Lisa Keith- I'm In Love
Soul II Soul- Wish

HOLLAND

Texas- You Owe It All

Jan Steeman - Head Of Music

Snoop Doggy Dogg- What's AD Beavis & Butt-Head- | Got You Rob de Nijs- Water En Sogat- Fuk Dat

NOS AVONDSPITS/Hilversum P Tom Blomberg - DJ/Producer Frits Spits - DJ/Producer

Power Play:
AD Snoop Doggy Dogg-What's AD Andy Tielman-Don't Cry For Me

Dutch Boys: Dat Wil Ik Niet Bryars/Waits: Jesus' Blood Hanny- Ik Fluit Naar René Froger: Why Are You

AD André von Duin Pizza Lied Paul de Leeuw- Ik Wil Niet Wynonna Judd- Girls With Guitars

Power Play: AD Snoop Doggy Dogg- What's

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A List: AD Billy Joel- All About Soul Eleanor McEvoy- Only A
Pet Shop Boys- I Wouldn't Normally

Ton Lathouwers - MD Peter Teekomp - Prog Dir

t.
Candy Duffer- I Can't Make
E.W.&F.- Spend The Night
Gordon- Blift Nou Nag Even
Mr. Big- Wild World
Paul de Leave: Ik Wil Niet
Robert Plant- If I Were A Carpenter
UB40- Bring Me Your Cup

TROS RADIO 3/Hilversum P Anton Daalhuisen - Head Of Music Power Play: AD Snoop Doggy Dogg- What's

tt.

Bee Geas- For Whom The Bell
Culture Beot- Anything
Eleonor McKrop- Only A
Hanny- Ik Fluir Noor
Michael Jackson- Gone Too Soon
Paul de Leeuw- Ik Will Niet
Pet Shop Bays - Wouldn't Normally
René Frager - Why Are You
Willeke Allberti- Groetjes Uit

Roland Snoeijer - Producer Power Play:

Snoop Doggy Dogg- What's Staxx- Joy

LOVE RADIO/Amsterdam G Elliatt Rabinson - Music Dir

Kate Bush - Maments Of Plea Shara Nelson - 1 Goodbye In

RADIO 538/Bussum G Lex Harding - MD Erik de Zwart - Prog Dir r Play: René Frager- Why Are You Snoop Doggy Dogg- What

Paul de Leeuw- Ik Wil Niet

Back To Basic-Leave
Beavis & Butt-Head-I Got You
Björk/Arnold- Play Deod
Clannad Bono- In A Lifetime
Bryars/Waits- Jesus' Blood
Gardon- Blijf Nou Nog Even Guru- No Time Hanny- Ik Fluit Noor Incognito- Givin' in up Michael Bolton - Said I Loved Pet Shop Boys- I Wouldn't Noi Prince- Pink Cashmere UB40- Bring Me Your Cup Willeke Alberti- Groetice

CFNB/Brunssum 8 Lou Rowland - Head Of Music Power Play:

AD Boomers- You've Got
A List:

Mick Jagger Evening Gown Moxy Früvous-King Of Spain Pet Shop Bays- I Wouldn't Nor Patricia Conroy

IRELAND

2 FM/Dublin P ohn Clarke - Prog Dir Blind Melon - No Rain
Discô Evangelists - A New Dawn
k.d. lang - Hush Sweet Lover
Mary Black - The Loving Time
Mick Hanley - Piano Tuner
Prince - Nothing Compares 2 U
Snoop Doggy Dogg - What's

Dina Carroll- The Perfect Year Donald Fagen- Snowbound Mica Paris- Whisper A Pearl Jam- Daughter R.E.M.- Find The River Robert Cray- I Hate Taxes UB40- Bring Me Your Cup Unbelievable Children- God Is In Village People- YMCA

ITALY

101 NETWORK/Milan P Stefano Carboni - Head Of Music DRS- Gangsta Lean Frankie Hi-NRG- Libri

Heart Will You Be There
Kenny Thomas- Piece By Piece
Lisa Keith- I'm In Love
Vivienne McKone- Heading

RADIO DEEJAY NETWORK/Milan P EHR/Dance/Rock
Dario Usuelli - Head Of Music
A List:
AD 883- Nella Notte Remix

863-Pella Note Kemix Enigma: Return To Innocence Fiorello-Ricordati Di Me k.d. lang; Just Keep Me Lisa Stansfield-Little Bit Michael Bolton: Soid I Loved Pearl Jam-Doughter U2-Stay (Faraway So Close)

RADIO DIMENSIONE SUONO/Rome F Carlo Mancini - Music Dir Power Play: Lucio Dalla- Merd Man

Roberto Vecchioni- Angeli
AD Ace Of Base- The Sign
DJ Miko- What's Up
Guns N' Roses- Since I Don't Have You Rof- Soi Con Me 10,000 Maniacs- Because The Cappella- U Got 2 Let The Music John/Dee- True Love Enigma- Return To Innocence

Forgetta- Your Love Fiorella Mannoia- Il Temp Gianni Morandi- Angelita 3 Amigos - Macareno Luca Barbarossa · La Canzia Luca Carboni · Oh E' Natale Paola Turci · Il Suono Delle Pino Daniele - Fatte 'na Pizza Prince - Nothing Compares 2 U Rosanna Casale - A Special Day Stadio- Puoi Fidart Sylvia Coleman- Alright

RTL 102.5 - HIT RADIO/Bergamo P Grant Benson - Head Of Music Luca Viscardi - Head Of Musi

Aftershock- Slave To The Vibe Aftershock - Slove To The Vibe Christians - The Perfect Moment Enigena - Return To Innocence Gobrielle - I Wish Lucio Della - Werd Man M People - Dan't Look Pet Shop Boys - I Wouldn't Normally Phil Collins - Everyday Robert Plant- If I Were A Carpenter

STEREORAI/Rome P EHR Elio Molinari - Head of Dept. Eodele Bellisario - Prog Dir

Power Play:
AD Blue Murder- lichycoo Park
Guns N' Roses- Ain't it Fun INXS- Please (You Got That...)
John Mellencamp- Beige Jovanotti- Penso Positivo Kerosine-Worthless Pearl Jam - Doughter Phil Callins - Everyday Prince- Pink Cashmere Radiohead - Stop Whit

Blind Melon- | Wonder FFF- Leave Juliano Halfield Three- This is The Sound

101 NETWORK: DANCE PARADE/Milan G Roberto Corinaldesi - DJ/Produc Power Play: AD East 17- House Of

AD Brersoul- You Got Me Looking Romanthony- Make This Love Right

ITALIA NETWORK: LOS CUARENTA/ nmarco Ceconi - Prog Dir

Mato Grosso- Love
Maka DJ- Moka DJ For Europe
VFR- Liturgia
Voodoo Suite- Music Is Moving

ITALIA NETWORK: MUSIC FM/Udine G narco Ceconi - Prog Dir

Bobby Brown-Something Cattivi Pensieri-Dimmelo Tu Cure- Purple Hoze David Bowie- Buddha Of Suburbia John/Dee- True Love Frankie Hi-NRG- Libri Jonet Jackson- Again
Jordy- It's Christmas
Kale Bush- Moments Of Pleasure
Lena Fiaghe- Cotho Get
Maxim Rad- What Would
Meet Loaf I'd Do Anything
Poul McCortney- Biter Like
Bryson/Belle- A Whole New World
Pet Shap Bays- I Wouldn't Narmally
Rick Astley- Hopelessly
U2- Stay (Farraway So Close)
Vivienne McKone- Heading

POWER RV1 THE BLACK RADIO/Turin G Paolo Lauri - Head Of Music

Janet Jackson- Again Oui 3- For What

Dayna- In The Light Dino Carroll- Here
Double You- Part-time Lover
Groove Cantrol- Zero
Ms. Mona Lisa- Look Before You

Lenny Rattona - Prog Dir
Power Play:
AD Christians-The Perfect Moment Francesco Baccini Guns N' Roses

RADIO BABBOLEO/Genoo G

ANTENNA DELLO STRETTO/Messing S Filippo Pedeli - DJ
Pawer Play:
AD Adelmo/Sora E Cosi'viene

Aerosmith: Dream On Andrew Strong-Some Old Me Art Garfunkel- Crying In The Rc INXS-Please (You Got That...) Incognito- Givin' it Up

NUMBER ONE RADIO/Brescia S Rudy Zerbi - Music Prog

Adelmo/Sora- E Cosi'viene Culture Beat- Anything Lucio Dallo- Merd Man Pet Shop Boys- I Wouldn't Nor

MK Alana · Love Changes Robert Plant · if I Were A Carp

RADIO SOUND STEREO/Ferrora S ndro Alberghini - Prog Dir

Power Play: Ace Of Base- The Sign Maggie Reilly- Follow Matt Bianco- Our Love Belinda Carlisle- Lay Down Jovanotti- Penso Positiva Lucio Dalla- Merd Man

Adelmo/Sora · E Cosi'viene Freddie Mercury-Time Gabrielle · I Wish Guru- No Time Pet Shop Boys : Wouldn't Normally Phil Collins- Everyday UB40- Bring Me Your Cup

ROCK FM/Milan S ero Gormalli - Harri Of Music

Buffalo Tom- Sodo Jerk Beeris & Bull-Head- I Got Yo Del Lappord- Miss You In A Fight- Little Crozy

NUMBER ONE: DANCE ACTION/Brescio B Dance Roberto Lezzi - Music Prog

PRIMARADIO/Naples 8

Giuseppe Borrone - Prag Dir Belinda Carliste- Big Scary Animal Belindo Cartisle: Big Scary Anin Bryan Adams: Plasse Sinatro (Bano: "We Got You Francesco Baccini: Ho Voglia Gatto Pancieri- Abita In Te Marioh Carey: Hera Mear Lodr: I'd Do Anything Michael Bolhor: Said I Loved Mina- Om Mani Perue Phil Collins: Bath Sides Rick Astley- Hopelessly Taka That/Lulu: Relight My Fire Right Said Fred

Ferruccio Silveri - Prog Dir Audio 2- Si Che Non Daryl Hall- Stop Loving Me Giorgia- Tuttipiendi
Jordy- It's Christmas
Lighea- Siamo Noi Quelli
Mina- Om Mani Peme
Paul Young- Hope In A
Roberta Vecchiani- Angeli

Arioldo Cori - Navigando
Art Garfunkel - Crying In The Rain
Cavaliere - Banda Di Rogazzi
Doturo - Eternity
Double You - Part-Time Lover
Eileen Westan - Dial My
Leptunky Poets - Born In The Ghetta
Gloria Estefan - Si Señort
Kim Appleby - Bredkravay
Maggie Reilly - Evey Single
Shara Nelson - Insde Out
I. I. D'Arby- Let Her
Toto - Africa Xscape- Just Kickin' It

STUDIO UNO BROADCASTING/ Nuccio De Benedetto - General Dir

Pawer Play:
Ace Of Base- The Sign
Christians- The Perfect Moment
Poul Young - Hope In A

Audio 2: Si Che Non John/Dee- True Love Ice MC- Take Away The Colour anotti- Penso Positivo Luca Carboni- Il Mio Cuore Maria Lavezzi- Finalmente Ir Right Said Fred Bumped

Articola 31- F' Natale Articala 31-E: Natale Franca Battiato-Allantide Sinatra/Vondrass-The Lady is Lenny Kravitz-Is There Nu Colours-Power Tears For Fears-Goodnight Song UB40-Bring Me Your Cup Wonder Stuff-Full Of Life

LUXEMBOURG

ELDORADIO/Luxembourg S Jim Devans - Head Of Music

A List:
AD U2- Stay (Faraway So Close)

AD U.z- o.c.,

B Ust:

Chapter 2- Time

Sinatro/Bano- I've Got You

Guns Ni Yaso- Jain't If Fun

Rick End- Thumb Beat

UB40- Bring Me Your Cup

NORWAY

NRK PETRE/Oslo Knut Christian Moeng - DJ/Produ

Björk/Arnold- Play Dead Body Count Hey Joe Prince- Pink Cashmere Stella Getz- Friends Treble & Boss- Jam Jam Jam

RADIO 1/Oslo G Bjorn Faarlund - DJ/Producer

Enigma- Return To Innocence John Waite- In Dreams Michael Jackson- Gone Too Spor Paul Young- Hope In A Pet Shop Bays- I Wouldn't Normally Prima Vera- Det Er Norge Som Er Bro

RADIO 102/Hougesund G Egil Houeland - Head Of Music

10,000 Meniors- Because The Bee Gees- For Whom The Bull M People- Don't Look

Âge-Christoffer Lundeby - HOM Power Play: AD Celine Dion- The Power...

Prima Vera- Det Er Norge Som Er Bra Stello Getz- Friends AD

AD Beavis & Butt-Head- I Got You Lisa Stansfield-Little Bit M People Dan't Look Pet Shop Boys I Wouldn't Normally

RADIO 1 TRONDHEIM/Trondheim S Bengt Sæther - Head Of Music B List:

Art Garfunkel- Crying In The Roin Billy Joel- All About Soul David Hasselhoff- If I Could De Lillos- Nesle Sommer Jörn Hoel- After You Paul Young- Hope in A Right Said Fred- Bumped Rod Stewart Huyina A Rod Stewart- Having A Trine Rein- Stay With Me Vazelina Bilopphöggers- Sol Pa Meg

Knut Forsaa - Head Of Music

AD Andrew Strong - Some Old Me Celine Dion - The Power.

POLAND

POLSKIE RADIO 3/Warsow P Marek Niedzwiecki - Producer Power Play: AD Chris Rea-Espresso Logic

It.

Beverley Craven-Mollie's Song
Counting Crows-Mr. Jones
Fischer Z. The Peoches
Hohnbuss Flowers-This Is II
Moggie Relly: Don't Wonno Loos
Michael Jockson-Gone Toe Soon
Pet Sings Boys- I Wouldn't Norma
Smosking Pumplishes Today
Soul Asylum- Wilhout A Toce
Tears For Fears- Goodnight Song

RADIO BIALYSTOK/Biolystok G I. Boltyk - DJ/Producer C. Makarewicz - DJ/Producer

AD Comie & Wendy- Hey Sonta Cyndi Louper- That's What I Dadna- Jonathan Levellers This Gorden Levellers: Ihis Gorden
Michael Boltan- Said I Loved
Pauline Henry- Feel Like Making Lave
Pet Shap Boys- I Wauldn't Normally
Republika- Tu Jestem
Various Manx- Strone Siwata
Wet Wet Wet Shed A Tear

RADIO LODZ/Lodz G Jan Targowski - Head of Music Adam Kolacinski - DJ/Produce

Afghan Wigs- Be Sweet Band- Blind Willie McTell Body Count- Hey Joe Curt Smith- Words Fury/Slaughterhouse-Jericho Trojanowska/Nalepa- Nie Boye Krishna Bros. - Tu I Tam Michael Bolton-Soid Loved Nocna Zmiana Bluesa- Nasz Wla Randy Crawford- In My Life Sex Bomba- To Niemozliwe

RADIO OLSZTYN/Olsztyn G Jacek Hopfer - Head Of Music Power Play: AD Bryan Adams- Please

Chocolate Spoon- Hey Ho Rock'N Roll UB40- Bring Me Your Cup RADIO ZIELONA GORA/Zielona Gora G

Eugeniusz Banachowicz - HOM Power Play: AD Crowded House- Nails In A List

Alan Parsons-Turn It Up Belinda Carlisle- Big Scary Animal Beverley Craven- Love Scenes Chris Rea- Julia Coverdale & Page- Take A Look Eric Clapton- Stane Free Gipsy Kings- Escucho Me Yaro- Twarz W Sloncu

Bob Dylan- Blood In My Led Zeppelin- Baby Come On Ho

RADIO 4 U/Worsow 5 Bogdan Fabianski - DJ/Producer Amadin - Albaraiye Def Dames Dope- Having A DJ Boba- Take Control Enigma- Never Gonna Loose Your Love tution- Rock The Place Jam & Spoon-Right In The Night Mayte-Too Dromatic Pet Shop Bays- I Wouldn't Normally Public Art- Rive Purple Powder - Party Sir Prize - Time Is Alright Stakka Bo - Down The D X-press 2- Say What!

: DJ Molella- Confusion Urban Caakie- Feels Like He

RADIO GDANSK/Gdansk S Marcin Sobesto - Producer A List:

Brenda Russel- In Over Carnie & Wendy- Hey Santal David Foster- White Pavel Rosak- Wszystko Ma Swoj Czas Painter- Dan't Walk Red Hot Chili Peppers- Soul Toni Braxton- Breathe Again

RADIO PLUS/Gdonsk S Piotr Matla - Head Of Music Power Play: AD Dan Hill- Let Me

Chris Rea- Julia Danald Fagen- Snowbound Maanam- W Zyciu Trzeba Tashan- Love is Forever Tom Petty- Mary Jane's Björk/Arnold- Play Dead Diana Ross- The Best Years Gloria Estefan- If We Were

RADIO 4 U: DANCE/Warsaw B Bogdan Fabianski - DJ/Prod. AD Marky Mark- Happy

AD Def Dames Dope- Having A Dejan | Wish That

Double You- Part-time Love Jam & Spoon-Right In The Night Leftfield/Lydon-Open M People- Don't Look Michael Bolton-Soid / Loved Molella- Confusion Pet Shop Boys- I Wouldn't Normally Public Art-River Purple Powder- Party Sir Prize- Time Is Alright Stokka Bo- Down The Drain Urban Cookie- Feels Like He

RADIO GORZOW/Gorzow 8 Jaroslow Lukowsko Power Play: Deborah Harry- Strike Me Pink

A List:

AD Alan Parsons- Turn It Up
Belinda Carlisle- Lay Dowr
Billy Joel- Blande Over
Duran Duran- Fennme Lenny Kravitz- Is There Meat Loaf- Rock & Roll Dreams Phil Collins- We Wait And Tina Turner- Stay A While UB40- Bring Me Your Cup

Diana Ross- Your Love East 17- It's Alright
Ga West We Close Our Eyes
Nirvana- Rape Me Paul Young- Hope In A Wonder Stuff- Full Of Life

RADIO TORUN/Torun & riusz Tomaszewski - Head Of Music Pretenders- Bold As Love R.E.M.- Find The River Right Said Fred- Bumped Take That- Bobe

AD Aerosmith-Amazing
Björk/Arnold-Play Deaid Body Count Hey Joe Lena Fiaghe- Gotta Get Mariusz Lubomski- Przyzwy New Order- Spooky Robert Plant- if I Were A Carpenter

PORTUGAL

RADIO ENERGIA/Lisbon G

Aerosmith - Amazing
Beavis & Buth-Head - I Got You
Clawfinger - Nigger
Cure - Purple Haze Meadeth- 99 Ways To Die Saigan Kick- Space Oddity Sister Whiskey- Can You Wander Stuff- Full Of Life Xutos & Por

Geo Goo Dalls- Stop The John Hiath- Something Wild Kossefazzen- The Best She Con New Order- Rumed In Ramones- Out Of Time Soul Asylum- Keep It Up

RADIO NOVA ERA/Vila Nova de Gaia G

ėrgio Manuel Pinto - Music Prog Power Play: Culture Beat- Got To Get It Inhumanos-Verdodera Historia Michael Bolton-Soid I Loved

AD Capt. Hollywood- Impossible OBK- Robarte Al Tiempa UB40- Bring Me Your Cup

B List:
AD Eternal-Stay
Gabrielle-Goin' Nowhere
Haddaway- I Miss You
INXS- Please (You Got That...)
James- Loid James Loid
La Union - Hermana Tierra
R.E.M. - Find The River
Shamer Comin' On
T.T. D'Arby - Let Her
Toni Braxton - Another Sad
Visage - Fade To Grey

RUSSIA

RADIO MAXIMUM/Perm G Alexey Glazatov - Music Dir Power Play: Bryan Adams- Please

Belly- Gepetto
Adams/Stewart/Sting- All For Love
Hadddoway- i Miss You
Michael Jackson- Gene Too Soon
Michael Jackson- Gene Too Soon
Michael Jackson- Gene Too Soon
Williams (Foraway So Close)
Whitiney Houston- Queen Of

SLOVENIA

STUDIO D/Novo Mesta S to Bozic - DJ/Producer Bryan Adams- Please John/Dee True Love LL. Cool J- Stand By Salt-N-Pepa- Shoop Wonder Stuff- Full Of Life

RADIO PTUJ/Ptuj 8 Davorin Jukic - Head Of Music Pawer Play:
AD Intermission- Piece Of
Pet Shop Boys- I Would

Ace Of Base The Sign John/Dee-True Love Phil Collins Both Sides

SPAIN

CADENA 100/Madrid P Carlos Finaly - Prog Dir Rolling Stones - Start Me Up A List:
AD Beatles- Come Together

Andrew Strong: Some Old Me Billy Joel- All About Soul Chris De Burgh- Lody in Red Circulo Yidisos- El Tiempo Corre Cyndi Lauper: Thois Whot I Enigmo- Return To Innocence Janes Hockson- Again John Mellacampi- Human Wheels Paul Young- Hope In A Pekenikes- Hilo De Soda R.E.M.- Find The River R.E.M.- Find The River Santa Fe- Hendrix Spin Doctors- What Timew Tasmin Archer- Sleeping Tina Turner- Disco U2- Stay (Faraway So Close)

CADENA 40 PRINCIPALES/Modrid E

Luis Merino - MD/Head Of Music Sandro d'Angeli - Prog Dir Power Play: Phil Collins- Both Sides

2 Unlimited - Maximum Overdrive Boom 9- Freddie Mercury Jon Secoda: Enseñame Miguel Bose: Te Comeria Musimogkia: Falkon Krest Wighfield: Saturday Night

CADENA DIAL/Madrid P Francisco Herrera Sanchez Head Of Music Power Play: Roberto Carlos- Mujer Pequena A List:

AD Pace De Lucio-Buona, Buona, King Kona B List:
AD Jose Feliciano-Canción De Navidad

ACE/EHR
José Ramon Pardo - Prog Dir/HOM
Power Play:
Meat Loaf- I'd Do Anything

Mike Oldfield- Family Man Paul Young- Now I Know What UB40- Bring Me Your Cup Clint Black- Desperado

Clint Block: Desperado Enigma-Return To Innocence Sinatra/Iglesias- Summer Wind Jimmy Buffett- Stars On Joan Manuel Serrat- Mediterrán Toni Braxton- Another Sad Willy de Ville- Demasado Corazon (

ONDA CERO MUSICA/Madrid G nco Valentin - Music Dir

Beatles- Penny Lone Billy Joel: All About Soul Danza trivisible: Amor De Madre Tina Turner: Disco

B List:

AD E.W.&F.- Spend The Nigh Kenny Thomas- Trippin' On Tevin Campbell- The Halls Of Desire

Raul Marchant - Music Mar AD Bee Gees- For Whom The Bell Janet Jackson- Again Loquillo- Mientros Manolo Tena- Sangre Española Marco Masini- Vaffancula Tina Turner- Disco

RADIO PALAFRUGELL/Polafrugel 8 Rafel Corbí i Vilardell - MD/PD

Play:

J.M. Mantgomery- Life's A Lorrie Margan- What Part C Sergio Dalma- Solo Para Ti A List:

AD Jade-Looking For Mr. Do Right
Spaquetti Mix-Radio Mix

B List:

AD Bee Gees- For Whom The Bell
Bryan Adams- Please

John/Dee- True Love Gene Watson-One And One And One Illegal- We Get Buzy Kathy Mattea- Standing Unis Llach- Un Pont

SWEDEN

SVERIGES RADIO AB P3/Stockholm P All P3 Producers

AD Apache Indian - Movin

Bod Liver- Du Är Allt

Bod Liver- Du Ār All Bod Liver- Miss Lover Bob Mould- Can't Fight II Beavis & Buth-Head- I Got You Crowded House- Black & Whit Dah Hylander- Längt Under John/ Yökhard- The Power John/ Young- I'm Your Puppet Enigmo- Re'um To Innocence Gipsy Kings- Pedir A Tu Ginser Kinss- Escucha Me Gipsy Kings- Escucha Me Grid- Texas Cowboys Just D- Svarta Får Just D. Rädda Världen Khaled- Alech Taadi Lis Sørensen-Forvandling Lis Sørensen Vi Ko'Elski Magnus Uggla Donser Aldrig Mazola Party Främmande Pandora- Come On And Da II Pearl Jam- Doughter Pet Shop Boys- Dreaming Of Pharcyde- Otha Fish Pharcyde- Soul Flower Pharryde-Soul Flower
Pulp- Lip Gloss
Smashing Pumpkins- Glynis
Snoop Doggy Dogg: What's
Stefan Andersson- Calling From
Stefan Andersson- Sorito Town
Teenage Fanclub- The Cabbage

SVERIGES RADIO AB P3: TRACKS/

Kaj Kindvall - Producer

AD Cappella- U Got 2 Let The Music David Bowie- Buddha Of Suburbio Lis Sørensen- Forvandling Lis Sørensen- Vi Ka'Elske Paula Kee- Seofood And Wine Pet Shop Boys- ! Wouldn't Normally Peter R. Ericson- Helig Är Snoop Doggy Dogg- What's Svante Thuresson- Dom Sömlösa: Zemya Hamilton- För Vi

EAST FM/Norrköping G

Dan Grossmann - Music Dir Play: Atomic Swing- Panictsburgh DJ Bobo- Take Control

A List:
AD 2 Unlimited- Maximum Overdrive Abigail- Losing My Religion Chris Birkett- On Our Way Creeps-Lovernogic
Daryl Hall- Stop Loving Me
Funky Poets- Born In The Ghetto
Pandora- Come On And Do It

Gabrielle- I Wish Jaokim Lindqvist Vart Tog Den Söta Flicken M. McDanald-Hey Girl Paris Red-Gotta Have It Paul Young Hope In A PM Dawn-Norwegian Rondy Crawford- In My Life RuPaul-House Of

Stella Getz- Friend T.T. D'Arby- Let He Randy Crawford RADIO CITY/Stockholm G

Niklas Ehring - Music Dir A List: Beavis & Buth-Head- I Cat You Adams/Stewart/Shing- All For Love Liso Shansfield- Little Bit Orup- Som Isoma Pet Shop Bays- I Wouldn't Normally Shub-Dus- White X-mas Shub-it Dus- White X-mas Shub-it Dus- White X-mas UB40- Bring Me Your Cup

Atomic Swing- Panictsburgh Danald Fagen · Snowbound East 17- It's Alright Funky Paets · Born in The Ghetto K-Klass- Let Me Show U Linda Ronstadt- Winter Light Linda Ronstodt: Winter Light Lindy Layton: Show Me Lisa Keith: I'm In Love Magnus Uggla: Danser Aldrig Pandara: Come On And Do It Snoop Doggy Dogg: What's SWY- Dawntown Toni Braxton: Breathe Again

RADIO STOCKHOLM/Stockholm G ert Sehlberg - Music Producer

> Dion/Griffin- When I Fall In I Dion/Griffin: When I Fall In Lo Dan Hylander: Långt Under Gabrielle: I Wish Haddoway: I Miss You INXS: Please (You Got That...) Jimmy Cliff-I Can See Clearly Lisa Stonsfield-Little Bit Pet Shop Boys- I Wouldn't Normally



MTV EUROPE/London P Brent Hansen - Dir of Prog & Prod Jean-Pierre Millet - Mgr Music Prog

2 Unlimited- Maximum Overdrive Aerasmith- Crvin Bryan Adams- Please Janet Jackson- Again Meat Loaf- I'd Do Anything Pet Shop Bays- Go West Phil Collins- Both Sides

Capt. Hollywood- Impossible Cappello- U Got 2 Let The Music Eros Ramazzotti- Un'Altra Kate Bush- Rubberband Girl Mr. Big· Wild World Take That/Lulu- Relight My Fire J2- Stay (Faraway S

Björk/Arnold- Play Dead Deep Fried- Chanell Girl Fun Da Mental-Countryman Leftfield/Lydon-Oper Nationalgalerie Evelin Prodiay- One i Snoop Doggy Dogg- What's

Rilly Inel: The River Of Billy Joel - The River Of Bon Jovi - In These Culture Beat - Gat To Get II Frankie / Kallywood - Relax Freddie Mercury - Living On Gobnielle - Dreams Modonno- Rain Marioh Carry - Dream Lover R.E.M. - Everybody Hurts Soul Asylum - Runaway Train Spin Doctors - Princes Tina Turner - I Don't Wonna Urban Cookie: The Key

4 Non Blondes- Spaceman Chaka Demus & Pliers- She Don't Donald Fagen- Snowbound Fantastischen Vier- Zu Geil Haddaway- I Miss You k.d. lang- Just Keep Me Red Hot Chili Peppers-Soul Soul Asylum-Without A Trac Staxx- Joy UB40- Bring Me Your Cup Urban Cookie- Feels Like Her

Prime Break Out Break Out
Bingo Boys: 10 Mare Minutes
Lenny Kravitz: Is There
Lena Fiaghe: Gotta Get
Salt-N-Pepa: Shoop
Stakko Ba: Down The Drain
Take That: Babe

T H E MUSIC TELEVISION YOU CONTROL

THE BOX/London G Liz Laskowski - Dir of Pro

Aerosmith · Crvin Aerosmith Cryin'
Bryan Adoms Please
Dino Corroll- Dan't Be A
East 17-11's Alright
Inner Circle- Bod Boys
Janet Jackson - Again
Mariah Carey - Hero
Meet Loaf- 1'd Da Anything
Meet Loaf- Two Out Of
Mr. Blobby- Mr. Blobby
Salt-M-Peas- Shoon Salt-N-Pepa- Shoop Snoop Doggy Dogg- What's Take That/Lulu- Relight My Fire Take That- Could It Weird Al Yankovic Jurassic Park Breakin' Out Of The Box

Björk- Big Time Sensu Blind Melon- Na Rain Joe- The One For M k.d. lang- Just Keep Me Mary J. Blige- You Don't Have To Y Tevin Campbell- Can We Talk

Baby D. Destiny Black/Manilow-You Ne Black/Manilow- You Never David Bowie- Buddha Of Suburbia Sinatra/Bono- I've Got You Harry Connick- When My Heart

MICHAEL BOLTON/Said I Loved You...But I Lied (Columbia)

TINA TURNER/Why Must We Wait Until Tonight (Parlophone)

MEAT LOAF/I'd Do Anything For Love (But I Won't Do) (Virgin)

PAUL YOUNG/Now I Know What Made Otis Blue (Columbia)

WHITNEY HOUSTON/Queen Of The Night (Arista)

TAKE THAT FEAT. LULU/Relight My Fire

UB40- Bring Me Your Cup

Z RADIO GÖTEBORG/Göteborg G er Franck - Head Of Music

Michael Jackson- Gone Too Soo

To Be Continued: One On One UB40 Bring Me Your Cup Village People: YMCA Wonder Stuff: Full Of Life

Aerosmith Amazing
Bad Boys Inc.- Walking On Air
Bee Gees- For Whom The Bell
Belinda Carlisle- Lay Down
Adams/Stewart/Sting- All For Love
Crowded House- Nails In

Crowded House Nolls in Dino Carrell-The Perfect Year Dooble Brass Lang Trian Round's Duff McKogon- Believe in Me Goldrielle - Wish Go West- We Clase Our Eyes INKS - Please (You Gol That...) Jodeci- Cry For You Jodny I'r Schristmas Justin Worfield - Fisherman's Grato Me People- Doo'l Look

M People- Don't Look Mica Paris- Whisper A Nu Colours-Power Bryson/Belle- A Whole New World R.E.M.- Find The River

Tears For Fears- Goodnight Song

U2- Stay (Faraway So Close)

Labe

(A&A)

(Rocket)

(Fast West)

(Atlantic)

(RCA)

(Arista)

(Parlophone)

(Columbia)

(Columbia)

(Polydor)

(Precious)

(Columbia)

(Tug)

(Hansa)

(Island)

(Interscope)

© BPI Communications BV

(DEP International)

(Mega/Metronome)

TW

8

9

(10)

(11)

(12)

(13)

14

15

(16)

(17)

(18)

19

20

(21)

24

Take That- Babe

R. Kelly- Sex Me (Pt. 1)

T.C - Sleigh Ride

Pet Shop Boys- I Wouldn't Normally

Eros Ramazzotti· Favola k.d. lang· Just Keep Me M. McDonald· Hey Girl

Billy Joel- All About Soul E.W.&F.- Spend The Night John/Dee- True Love

RADIO FM 104.3/Linköping 5

as Arwidson - Head Of Music Billy Joel- All About Soul

Chris Rea New Way

Cry Of Love: Highway Jones DRS: Gongsta Lean E.W.&F.: Spend The Night John/RuPaul- Don't Go Breaking Enigma- Return To Innocence Gabrielle- I Wish Jesse Lee Davis- Round & Round Jady Watley- Your Love k.d. lang- Just Keep Me Lis Sørensen- Inge Glæde Lis Sørensen- Under Stjernene Et Sted Rod Stewart- Having A Schramms- Welfare Of Your Enem T.T. D'Arby: Let Her Walkahouts- Free Money

RADIO RIX/Göteborg 5 Peter Källström - Music Dir

Andrew Strong-Same Old Me

LW WOC Artist/Title

Tevin Campbell- Can We Talk

PADIO RYD STLIDENTRADIONA Linköping B Rock/Dance

Atomic Swing- Ponictsburgh Texas- You Owe It All Treble & Bass- John John John Wet Wet Wet- Shed A Tear Wonder Stuff- Full Of Life Zemya Hamilton- För V

SWITZERLAND

COULEUR 3/Lausanne G

ierry Catherine - Head Of Music Power Play: Auteurs-Lenny Valentino Ben Harper-Like A King

L'Affaire Louis'Trio-Loin Mick Jagger- Angel In Prince- Pink Cashmere Robin S- Luv 4 Luv

Urban Cookie- Feels Like Heaver AD Blind Melon- No Rain Body Count- Hey Joe Kent- La Terre Tourne R.E.M./Merchant- Photograph

Stephan Eicher- Riviere

DRS 3/Basel G Christoph Alispach - Music Co-Ord

Gotthard- Mountain Ma

RADIO BASILISK/Basel G

A List:
AD Lisa Stansfield-Little Bit B List: AD Mick Jagger- Angel In

RADIO PILATI IS 104 9/I uzern G Rolf Tschuppert - Music Dir

Pauline Henry-Feel Like Making Love Tears For Fears- Goodnight Song Ten Sharp- Rumours Urban Cookie- Feels Like Heaver

RADIO Z/Zurich G

Walter Ammann - Head Of Music

John/Lang-Teardrop Freddie Mercury- Great Graham Goble- Can't Eat Incagnita- Positivity
Linford Christie- Keep On Running Linhord Christie- Keep On R Las Dukes- Yo Tengo Michael Bolton- Soul Of Phil Carmen- Feeling Roger Christian- Don't Cry Ten Sharp- Rumours Weather Girls- Happy

RADIO ZUERISEE/Ropper

Tony Immer - Head Of Music A List:

Prince- Pink Cashmere Tom Petty- Mary Jane's

RADIO LAC/Geneva S Jacky Sanders - Prog Dir

Beverley Craven Mollie's Song Björk/Arnold Play Dead Gabrielle- I Wish INXS- Please (You Got That...) Innocents- Fous à Lier Michael Jackson- Gone Too Soor Soul II Soul- Wish Stephan Eicher Rivi Ten Sharp-Rumours Zhané-Hey Mr. DJ

PSP LA PREMIERE/Genevo S

Cathérine Colombana - Head Of Music

catherine Lara- Flash Black Christians- The Perfect Mome Linda Ronstadt- Heartbeats

(2)

6

Labe

(ffrr)

(Dance Pool)

(Funki Dreds)

(Chrysalis)

(Columbia)

(Mango)

(Byte)

(Big Beat)

(Giant)

(Tommy Boy)

(Internal Affair)

(Fresh Fruit)

(ZTT)

(Byte)

(Talkin' Loud)

(Wild Card)

(One Little Indian)

R3 III/Mendrisio B EHR Boris Piffaretti · Prog Dir Riccardo Pellegrini · Head Of Music

Audio 2- Si Che Non

Bearling Screts
Beverley Craven: Love Scenes
Curt Smith: Colling Out
Curt Smith: Still In Love
David Bowie: Buddha Of Suburbia

Francesco Baccini: Ho Voglia Heart: Will You Be There

Randy Crawford

R3 III: DISCO/Mendrisio B

A List:

AD Audio 2

SHOW RADYO/Istanbul P

Murat Akad - Head Of Music

Murat Akod - Head Of Music Power Play: Bryan Adoms- Please John/Dee- True Love Mariah Carey- Hero Meat Loaf- I'd Do Anything

A List-AD Urban Cookie- Feels Like Heaven Village People- YMCA

Bee Gees- For Whom The Bell

Gabrielle- I Wish K-Klass- Let Me Show U Minnesota- What's Up

Technotronic- Hey Yol

A List

John Mellencamp- Human Wheels Jovanotti- Pensa Positivo Randy Crawford- Don't Say It's Over

Meat Loaf- I'd Do Anything B List: AD 10,000 Maniacs- Because The

PROGRAMME SUPPLIERS



RICK DEES WEEKLY TOP 40/U.S.A. S

Dennis Clark - Director

Ace Of Base- All That She Wants Bryan Adams- Please Adams/Stewart/Sting- All For Love Mariah Carey- Hero Phil Callins- Both Sides

Celine Dion- The Powe

THE WORLD'S GREATEST HITS/U.S.A. S





Bryan Adoms: Pease Chris Rea: Julia John/Dee: Tine Love Janet Jockson: Again M People: Moving On Up Marioh Carrey: Perom Lover Marioh Carry: Hero Medi Lodi: 1'd Do Arrykhing Michael Bolton: Said I Lovez Phil Collins: Both Sides Right Said Fred: Bumped

Whitney Houston- Queen Ol Dina Carroll- Don't Be A

Capitol

Adult Contemporary Europe

ACE TOP 25

LW WOC Artist/Title

CHRIS REA/Julia

MR. BIG/Wild World

JANET JACKSON/Again

LISA STANSFIELD/So Natural

PET SHOP BOYS/Go West

ACE OF BASE/The Sign

MARIAH CAREY/Dream Lover

WET WET WET/Shed A Tear

RIGHT SAID FRED/Bumped

PRINZEN/Alles Nur Geklaut

CHRISTIANS/The Perfect Moment

MARIAH CAREY/Hero

BEE GEES/For Whom The Bell Tolls

BRYAN ADAMS/Please Forgive Me

PHIL COLLINS/Both Sides Of The Story (Virgin/WEA)

2 5 ELTON JOHN & KIKI DFF/True Love 3

6

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(2)

3 9 5

6 15

4

7 4

13

10 6

8

9 16

10 7 11 9

(12) 12

10 16 UB40/Higher Ground

13 8 14 6

NE (15) 16 14

(17) 18 14 SOUL ASYLUM/Runaway Train

(18) 22 3 19 17 2

20 NE

20 21 4

25 NE

22 (23) 24

2 NE

21 19 4 NON BLONDES/What's Up .

The Adult Contemporary Europe (ACE) Top 25 is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming soft pop/rock sounds for 25-49 year-olds, fulltime or during specific dayparts. Songs in "A" ratation receive more points piled on the basis of playlists of European stations programming sof. 49 year-olds, fulltime or during specific dayparts. Songs in "A" rot than those in "B" rotation or more limited airplay exposure.

European Dance Radio

EDR TOP 25

(1) CULTURE BEAT/Got To Get It

SALT-N-PEPA/Shoop (2) (3) NAUGHTY BY NATURE/Hip Hop Hooray (Tommy Boy) 2 URBAN COOKIE COLLECTIVE/Feels Like Heaven (Pulse 8)

SOUL II SOUL/Wish (5) (6) 10 6 SHAMEN/Comin' On

(7) 16 2 GURU/No Time To Play

> 5 XSCAPE/Just Kickin' It U.S.U.R.A./Tear It Un

NE CAPTAIN HOLLYWOOD PROJECT/Impossible (Blow Up)

12 CHAKA DEMUS & PLIERS/Tease Me NE INCOGNITO/Givin' It Up

RE **NU COLOURS/Power** 2 UNLIMITED/Maximum Overdrive

8 **ROBIN S/Luv 4 Luv**

19 URBAN COOKIE COLLECTIVE/The Key: The Secret (Pulse 8) NE COLOR ME BADD/Time And Chance

FRANKIE GOES TO HOLLYWOOD/Relax DE LA SOUL/Breakadawn

15 SNOOP DOGGY DOGG/What's My Name (Death Row/Interscope) NE DARYL HALL/Stop Loving Me, Stop Loving You (Epic) 14 2 UNLIMITED/Faces 6

3 CAPPELLA/U Got 2 Let The Music GOODMEN/Give It Up 18 NE PAULINE HENRY/Feel Like Making Love (Sony Soh

an Dance Radio (EDR) Top 25 is based on a weighted-scoring system. It is compiled or The European Dance Radio (EDR) Top 25 is based on a wengines storing of the basis of playlists of European stations programming various styles of dance music (including the basis of playlists of European Stations of Particle Particle Stations of Particle Particle

Billboard Singles

USA TOP 25

Artist/Title For week ending December 18th 1993

(1)

JANET JACKSON/Again Virgin ACE OF BASE/All That She Wants Arista

(3) MARIAH CAREY/Hero Columbia MEAT LOAF/I'd Do Anything For Love MCA

5 SALT-N-PEPA/Shoop Next Plateau 6

DRS/Ganasta Lean

7 BRYAN ADAMS/ROD STEWART/STING/All For Love A&M (8) TONI BRAXTON/Breathe Again LaFace

BRYAN ADAMS/Please Forgive Me A&M (10) 12 MICHAEL BOLTON/Said | Loved You...But | Lied Columbia

XSCAPE/Just Kickin' It So So Def TEVIN CAMPBELL/Can We Talk Qwest

13 2PAC/Keep Ya Head Up Interscope TAG TEAM/Whoomp! (There It Is) Life

(15) 37 SNOOP DOGGY DOG/What's My Name? Death Row ZHANE/Hey Mr. D.J. Flavor Unit

HADDAWAY/What Is Love Arista (18) THE CRANBERRIES/Linger Island

19 MARIAH CAREY/Dreamlover 20 CULTURE BEAT/Mr. Vain

BABYFACE/Never Keeping Secrets (21)

K7/Come Baby Come 10,000 MANIACS/Because The Night 22 R. KELLY/Sex Me (Parts | & II)

JODECI/Cry For You Uptown © 1993, BPI Communications, Broadcast Data Systems and Soundscan, Inc. This chart is constructed by Billboard magazine from information including data collected, compiled and provided by Soundscan, Inc and Broadcast Data Systems.

Columbia

550 Music

Tommy Boy

Epic

Elektra

Jive

Heritage Report

(continued from page 1)

research also concludes that, in realterms. CDs are cheaper than they ever have been.

This flies in the face of the UK parliament's Heritage Select Committee which decided in the Spring that CDs were unjustifiably expensive. In often acrimonious exchanges with the record industry, committee chairman Gerald Kaufmann MP repeatedly accused the record business of a "rip-off."

The Department of National Heritage-the department that is overseen by the Heritage Select Committee—has sponsored a report from the independent Policy Studies Institute which states, "The recent heated controversy over the retail pricing of compact discs has disguised the fact that their purchase price has been falling in real terms over recent years.

"This, especially when compared to the rising real cost of LPs and cassettes, has been one of the factors which has helped to sustain the growth in consumer spending

on this format even during the recession."

The report further undermines the arguments of the Heritage Select Committee by pointing out that the price differential between CDs and other established formats is smaller than ever. The report says the retail prices of vinyl and cassettes have been rising in real terms-that is, more than inflation-since the mid-'80s, whereas CD prices in '92 were "considerably lower" than they were in '83.

The report supports the arguments the BPI presented to the Heritage Select Committee only to have them brusquely dismissed.

The row over the alleged CD rip-off began in the UK and the British industry is now in the middle of an investigation by the regulatory body the Monopolies & Mergers Commission (MMC). Aware of activities in the UK, the Dutch authorities decided earlier in the year to mount their own inquiry, and southern European industries are currently fearful that the trend will spread to them.

Euro Dance

(continued from page 1)

which is no longer specific to any country or city. Hits by acts such as 2 Unlimited, Haddaway and Ace Of Base have become a constituent part of a new musical movement that has created a clearly recognisable sound in which melody is as important as rhythm.

Meanwhile, it seems that the more hard-hitting UK/US dance/ hip hop variants have had a tough time on the Continent. These days Europeans like their music to come from Europe.

Head of A&R/business affairs manager at Mega Records, Claus Cornelius, believes the melody and accessibility of Continental acts such as Ace Of Base and Captain Hollywood Project are the answer to their recent success, as UK and US dance acts become more aggressive and obscure. This is having a profound effect on A&R departments in the UK and US, as companies have become far more in touch with what is happening on the Continent.

"It is not that Continental productions are improving," says Cornelius. "Europe is generally more pop oriented, and the wind is now blowing our way as UK and US acts increasingly look only towards their own market. The UK dance scene is by-passing radio and cutting out all but the really committed. The music is usually too weird for radio, and at some levels the 'street cred' of a record is destroyed if radio does play it. This makes it difficult for audiences to keep up with the dance scene.'

Logic MD Matthias Martinsohn believes the European dance scene is more connected than ever. "When we started Logic five years ago, there were only one or two dance labels in Germany. Now everyone's into dance. Also, no one is thinking any more in terms of 'I have to produce a German hit.' They are producing for the international market."

Although Europe has become one market with regards to dance, potential can be lost without careful release planning, says Martinsohn. "In the US, you can still allow yourself time in releasing European product. But the Europe scene moves very fast. You can lose momentum if your record is not released in a certain territory.'

Martinsohn believes the UK is as involved in this process as it was. He notes, however, "the problem of the UK market is that there's no prevalent classic style. There are **Swedish Bidding**

(continued from page 1) one of the 21 frequencies was sold

for under Srk1 million SRU/Rix, partly owned by Bonnier-group newspaper Expressen, added a further five frequencies to its national net two in Gothenburg and one each in Malmö, Halmstad and Borås. Rix's gold, news/talk net now totals 15 stations in 13 towns, making it the

Five Radio Rix stations are currently on air and MD Birgitta Rosen expects nine to be on air by January 1, 1994. Comments Rosen, "We are taking our time, especially in Stockholm, where we are being careful to prepare the market properly before we launch."

biggest commercial web in Sweden.

Rix plans to buy even more frequencies when further auctions are held next year, expected to be in February and March.

Z Radio, owned by Swedish conglomerate Kinnevik, added five frequencies to its ACE net which now comprises 10 stations. MD Johanna Unghanse says all the stations will be playing the Z Radio ACE programme broadcast mostly from Stockholm, with some local programming.

Z Radio was expected to bid for a frequency in Lund, after closing down P4 earlier this Autumn following a disagreement with Sveriges Radio youth station P4. Unghanse says the frequencies available in Lund and Malmö weren't good enough, and that Z is waiting until a further auction next

different kinds of movements that do not seem to be as connected as they were in the past."

PolyGram director of promotion/Continental European repertoire Jan Abbink says the rise of Continental music is not explainable by any one single reason, but is more a combination of developments over the decade. "Obviously, the introduction of pan-European media such as MTV Europe and Music & Media has played a major role. But even at a local level we are noticing a growing pan-European awareness. Also, many European productions are very suitable for radio airplay.'

Hubert Wandjo, artist marketing director at Sony Music Germany, believes that the crossover phenomenon marks a new awareness of Europe as both a home base for high-quality music and as an attractive marketplace. "The media is now taking European music seriously, following MTV's lead in playing and developing music from all over Europe. Radio is now quick to pick up on Continental music, and the club scene is becoming far less chauvinistic, opening up to music from all over Europe. Germany is now an established source of dance music, which is very exciting. I now hope that we will be able to extend this success to other genres, and start developing our own rock and mainstream pop repertoire."

Additional reporting by Julia Sullivan vear for East Sweden, which will include more licences for Malmö.

French radio operator NRJowned Energy now has a frequency in each of Sweden's major cities, Stockholm, Malmö and Gothenburg, creating a small but powerful EHR network. Comments NRJ MD Alain Weill. "The new frequencies gained in the latest auction mean that NRJ will now cover 35% of Sweden, making us the number one network in terms of population covered. Energy Stockholm is already going very strong and is the number one station in Stockholm according to figures printed in the newspaper this week.

EHR/rock format City Radio bought two frequencies in Gothenburg and Lund. The station already broadcasts from Gothenburg and Lund and is the market leader in the area, Says City Radio/Malmö MD Patrick Larsson, "We originally wanted a frequency in Malmö, but the prices were driven too high. Malmö and Lund are only 18 km apart. The frequency we got in Lund covers Malmö anyway, and we got it for a good price. City Radio is the biggest station in this area at the moment and I don't see any reason that this should change."

Radio City sales house SRAB notched up six more frequencies under its belt in Helsingborg. Jönköping, Växjö and Borås. SRAB also has a share in City Radio.

| Station (format) | Frequency | Location | Skr |
|-------------------------|-----------|--------------|------|
| Z Radio (ACE) | 104,8 | Gothenburg | 3.05 |
| NRJ (EHR) | 105,3 | Gothenburg | 3.0 |
| Rix (gold/news) | 107,8 | Gothenburg | 2.3 |
| City Radio (EHR/rock) | 107,3 | Gothenburg | 2.25 |
| Rix (gold/news) | 105,9 | Gothenburg | 2.05 |
| NRJ (EHR) | 105,2 | Malmö | 2.2 |
| Rix (gold/news) | 106,7 | Malmö | 1.8 |
| Big Radio (gold) | 106,1 | Lund | 1.8 |
| City Radio (EHR/rock) | 107,0 | Lund | 1.3 |
| Radio Stella—SRAB | 106,0 | Helsingborg | 2.15 |
| Z Radio (ACE) | 107,6 | Helsingborg | 2,1 |
| Nordvästra Skånes Radio | 105,9 | Kristianstad | 1.35 |
| Z Radio (ACE) | 107.3 | Kristianstad | 1.4 |
| Nordvästra Skånes Radio | 107.2 | Halmstad | 1.9 |
| Rix (gold/news) | 104,2 | Halmstad | 2.0 |
| SRAB | 105,1 | Jönköping | 1.73 |
| Z Radio (ACE) | 106,0 | Jönköping | 1.4: |
| Z Radio (ACE) | 104,3 | Växjö | 1.1 |
| Radio Hit FM— SRAB | 105,8 | Växjö | 1.0 |
| SRAB | 105,5 | Borås | 1.8 |
| Rix (gold/news) | 107,1 | Borås | 1.65 |

MCA

(continued from page 1)

new headquarters at Broadwick Street, London on December 9. The new team consists of the following executives:

■ Gert Holmfred (35), MD MCA Sweden and also responsible for the Scandinavian region. Holmfred was most recently MD of Scandinavian Records, the company founded by executives from DSB, ToCo International and CNR Denmark in January of this year and in which Larsen is still a shareholder.

■ Kees van Weijen (42), MD MCA Benelux. For the last three years, van Weijen was GM of Polydor Holland and spent 20 years with PolyGram in various capacities.

■ Koen van Bockstal (32), GM of MCA Belgium. Reporting to van Weijen, van Bockstal was most recently Geffen product manager at BMG Belgium.

■ Gerard Woog (50), GM of MCA France. Prior to becoming MCA marketing manager at BMG France in 1991, Woog was director of European promotion at A&M Europe.

■ Carlos Ituino (33), MD of MCA Spain, former MCA marketing manager at BMG Spain, and previously European marketing director at A&M in Paris.

■ Piero la Falce (57), Larsen's partner in DSB Italia and now heading up MCA Italy. La Falce has been president of CBS Italy from 1984-91.

All new executives will report to Larsen (with the exception of Bockstal) and will start on January 1. Offices are due to open for business on April 1, the first day of the new five-year agreement with BMG (M&M September 18). The new affiliates will employ a total of 86 people, of whom the majority (19) will be based in Stockholm. The remainder will be divided between France, Spain (17), Italy (16), Holland (12) and Belgium (5).

A&R activities are not the new company's direct objective, says Larsen. "We're not going to build a major roster of unknown acts that will cost a lot of money and time to develop. There are certain areas where we don't want to compete with our established Anglo-American artists. But if an established artist comes available. we will go for it."

Territories where A&R is most likely to start first are, says Larsen, France, Italy and Spain, markets with a traditionally high percentage of national artists.

Larsen is aiming for a 4% market share for the new MCA companies. Total 1993 revenues for the MCA Group outside the US are estimated at US\$300 million. "1994 may not be way above that," says Larsen, "but we can generate US\$500-600 million in international sales within a three-year period. There are certain areas we haven't even touched, like special artist marketing."

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| | 1 | ID | | 2 |
| 1 | | 177 | V 31 | 0 |
| | | 7 | | 5 |
| | Y | HI | TR | |

| W | £W | WOC | Artist/Title | O <mark>riginal</mark> Label | Total Stations | | ation B | New Add: |
|----|----|-----|--|---------------------------------|-------------------|----------|------------|-------------|
| 1 | 1 | 9 | BRYAN ADAMS/Please Forgive Me | (M&A) | 150 | 122 | 28 | 3 |
| 2 | 2 | 9 | PHIL COLLINS/Both Sides Of The Story | (Virgin/WEA) | 137 | 106 | 31 | 1 |
| 3 | 3 | 10 | MEAT LOAF/I'd Do Anything For Love (But I Won't Do T | | 120 | 102 | 18 | 3 |
| 1) | 4 | 6 | JANET JACKSON/Again | (Virgin) | 110 | 76 | 34 | 9 |
| 4) | 10 | 4 | ELTON JOHN & KIKI DEE/True Love | (Rocket) | 101 | 77 | 24 | 12 |
| 5) | 6 | 5 | MARIAH CAREY/Hero | (Columbia) | 92 | 68 | 24 | 4 |
| | 9 | 6 | MICHAEL BOLTON/Said Loved YouBut Lied | (Columbia) | 96 | 68 | 28 | 10 |
| } | 8 | 7 | CHRIS REA/Julia | (East West) | 87 | 59 | 28 | 2 |
|) | 5 | 10 | TAKE THAT FEAT. LULU/Relight My Fire | (RCA) | 78 | 48 | 30 | 0 |
| 0 | 7 | 11 | MR. BIG/Wild World | (Atlantic) | 80 | 50 | 30 | 0 |
| 1 | 11 | 13 | PET SHOP BOYS/Go West | (Parlophone) | 79 | 58 | 21 | 0 |
| 2 | 12 | 20 | SOUL ASYLUM/Runaway Train | (Columbia) | 72 | 49 | 23 | 1 |
| 3 | 14 | 3 | U2/Stay (Faraway So Close) | (Island) | 67 | 35 | 32 | 11 |
| | 15 | 3 | | Mega/Metronome) | 75 | 67 | 8 | 5 |
| | 37 | 2 | PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thir | | 59 | 47 | 12 | 24 |
| | 19 | 5 | BILLY JOEL/All About Soul | (Columbia) | 65 | 41 | 24 | 3 |
| , | 13 | 11 | M PEOPLE/Moving On Up | (deConstruction) | 61 | 40 | 21 | 3 |
| | 28 | 2 | BEE GEES/For Whom The Bell Tolls | (Polydor) | 69 | 45 | 24 | 1(|
|) | 18 | 13 | PAUL YOUNG/Now Know What Made Otis Blue | (Columbia) | 63 | 41 | 22 | -1 |
| | 25 | 4 | HEART/Will You Be There (In The Morning) | (Capitol) | 62 | 43 | 19 | 3 |
| | 17 | 7 | RIGHT SAID FRED/Bumped | (Tug) | 62 | 40 | 22 | 3 |
| 2 | 20 | 8 | LISA STANSFIELD/So Natural | (Arista) | 60 | 32 | 28 | 1 |
| 3 | 16 | 6 | WHITNEY HOUSTON/Queen Of The Night | (Arista) | 56 | 38 | 18 | 4 |
| | 7 | _ | | (DEP International) | 48 | 33 | 15 | 2 |
| 5 | 21 | 7 | 4 NON BLONDES/Spaceman | (Interscope) | 59 | 34 | 25 | 3 |
| 5 | 23 | 6 | CULTURE BEAT/Got To Get It | (Dance Pool) | 48 | 35 | 13 | 0 |
| , | 24 | 21 | BILLY JOEL/The River Of Dreams | (Columbia) | 49 | 32 | 17 | 0 |
| | NE | | HADDAWAY/I Miss You | (Coconut) | 60 | 42 | 18 | 16 |
| | 35 | 2 | URBAN COOKIE COLLECTIVE/Feels Like Heaven | (Pulse 8) | 44 | 29 | 15 | 7 |
|) | 30 | 2 | PAUL YOUNG/Hope In A Hopeless World | (Columbia) | 49 | 33 | 16 | 6 |
| | 27 | 8 | TINA TURNER/Why Must We Wait Until Tonight | (Parlophone) | 48 | 25 | 23 | 0 |
| 2 | 22 | 4 | WET WET /Shed A Tear | (Precious) | 43 | 26 | 17 | 2 |
| | 33 | 2 | FRANK SINATRA & BONO/I've Got You Under My Skin | | 41 | 25 | 16 | 4 |
| ļ | 26 | 10 | GABRIELLE/Goin' Nowhere | (Go!Beat) | 44 | 19 | 25 | 1 |
| | 29 | 19 | FREDDIE MERCURY/Living On My Own | (Parlophone) | 44 | 32 | 12 | 0 |
| | 40 | 3 | DINA CARROLL/Don't Be A Stranger | (A&M) | 41 | 29 | 12 | 2 |
| | NE | | LISA STANSFIELD/Little Bit Of Heaven | (Arista) | 38 | 27 | | |
| 3 | NE | | AEROSMITH/Cryin' | | | | 11 | 12 |
| 1 | 36 | 3 | CROWDED HOUSE/Nails In My Feet | (Geffen) (Capitol) | 42 36 | 30 25 | 12 | 5 2 |

The EHR Top 40 chart is based on a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations, that target 12-34 year-old listeners with contemporary music fulltime or during specific dayparts. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours per week committed to the format.

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(Sony Soho Square)

22 11

33

| | | CHARTB | OUND | |
|--|----------|--------|--|-------|
| TERENCE TRENT D'ARBY/Let Her Down Easy (Colum | nbia) | 39/7 | 10,000 MANIACS/Because The Night (Elektra | 30/3 |
| | RCA) | 39/1 | DARYL HALL/Stop Loving Me, Stop Loving You (Epic | 29/6 |
| SCORPIONS/Under The Same Sun (Merc | cury) | 39/0 | CAPPELLA/U Got 2 Let The Music (Internal Affair | 29/3 |
| DEF LEPPARD/Two Steps (Bludgeon Riffola/Phonog | ram) : | 38/3 | SALT-N-PEPA/Shoop (ffrr | 29/1 |
| TOM PETTY/HEARTBREAKERS/Mary Jane's Last Dance (A | ACA) | 37/2 | INXS/The Gift (Mercury | 29/0 |
| TONI BRAXTON/Another Sad Love Song (LaFace/A | rista) (| 36/2 | ENIGMA/Return To Innocence* (Virgin | 28/14 |
| M PEOPLE/Don't Look Any Further (deConstruction) | tion) | 35/3 | GABRIELLE/I Wish* (Go!Beat | 27/9 |
| 2 UNLIMITED/Maximum Overdrive | Byte) | 35/2 | LENNY KRAVITZ/Is There Any Love In Your Heart (Virgin | 26/4 |
| | (lotic | 34/4 | KATE BUSH/Moments Of Pleasure (EMI | 26/3 |
| MICHAEL JACKSON/Gone Too Soon* | Epic) | 31/19 | BELINDA CARLISLE/Lay Down Your Arms (Offside | 26/3 |
| | and) 3 | 31/3 | TEARS FOR FEARS/Goodnight Song* (Fontana | 25/10 |
| | ffen) | 31/2 | GIPSY KINGS/Escucha Me (P.E.M.) | 25/3 |
| | and) | 30/6 | JOHN MELLENCAMP/Human Wheels (Mercury) | |
| PEABO BRYSON/REGINA BELLE/A Whole New World (Colur | nbia) (| 30/5 | SNOOP DOGGY DOGG/What's My Name* (Death Row/Interscope | 24/14 |
| INCOGNITO/Givin' It Up (Talkin' L | oud) 3 | 30/5 | INXS/Please (You Got That)* (Mercury) | 24/7 |

The EHR "chartbound" chart lists the total number of EHR Teporting stations playing newer songs that do not yet have enough oirplay points to rank among the EHR Top 40. The second number represents how many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a fie, songs are listed by new adds. Asterisks indicate new entries in Chartbound.

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This Kind Of Thing

While *Please Forgive Me* is being reported by a remarkable 150 stations at the same time (148 last week)—including 122 "A" rotation listings (was 121)—**Bryan Adams** takes the **M&M** records achieved by himself last week a step further. A distinctively seasonal single, *Please Forgive Me* is reported by 22 countries, registering penetration ratios of 75 to 100% in 16 of them, definitely a rare accomplishment.

New in the top 5 is another typical heyday hit, *True Love*. The duet treatment given to this song by **Elton John & Kiki Dee aug**ments its airplay foundation with 12 stations this week, notably situated in Germany and Italy.

Most Added leader of the week, collecting no less than 24 first-time reports, is *I Wouldn't Normally Do This Kind Of Thing* by the **Pet Shop Boys**, 16 of these adds coming from platinum and gold stations. The British hit-smiths score the biggest points gain of the week and perform the highest chart jump as well, climbing 22 places (37-15) in one go—unmistakably the hottest record of the week. At the same time their previous single, *Go West*, is still sticking to number 11, greatly thanks to its ongoing support in Central and the West.

Pet Shop Boys' new single receives the best response in the UK and Ireland (90-100% acceptance level), followed by Sweden, Holland, Poland, Denmark and Italy (47-67% in those countries). In the Northwest, "This Kind Of Thing" is already top 5 (see **Regional Airplay**, page 39).

This week's highest new entry in the EHR Top 40 (at number 24) goes to UB40, whose *Bring Me Your Cup*, the third single from *Promises And Lies*, attracts 21 adds (second best of the week). The initial support base for the new single is located in the UK and Ireland (over 80%), as also revealed by its top 5 position in the Northwest (Regional Airplay). Spain, Belgium, Denmark, Germany and Holland form the second league with less spectacular figures.

Second highest new entry in the top 40 is seized by **Haddaway**, whose *I Miss You*, the third single from *Haddaway The Album*, kicks off at number 28 with a 60-station roster. Denmark embraces the single most fervently (56% penetration), followed by Sweden, the UK and Belgium (43-50%). Germany, Poland and Holland are also on track, but as yet with a less wide spread.

Taking a look at **Chartbound**, we are struck by the speed of growth of **Michael Jackson**'s *Gone Too Soon*, **Enigma**'s *Return To Innocence* and *What's My Name* by newcomer **Snoop Doggy Dogg** (already known as featured rapper on **Dr. Dre**'s album *The Chronic*). The promising add ratios, scored by these new entries in EHR's bubbling-under division, indicates a momentum that could push them into next year's earliest hit lists.

Pieter Kop.

| MOST ADDED | | | | | | | |
|---|------------------------|----|--|--|--|--|--|
| PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thing | (Parlophone) | 24 | | | | | |
| UB40/Bring Me Your Cup | (DEP International) | 21 | | | | | |
| MICHAEL JACKSON/Gone Too Soon | (Epic) | 19 | | | | | |
| HADDAWAY/I Miss You | (Coconut) | 16 | | | | | |
| ENIGMA/Return To Innocence | (Virgin) | 14 | | | | | |
| SNOOP DOGGY DOGG/What's My Name | (Death Row/Interscope) | 14 | | | | | |
| ELTON JOHN & KIKI DEE/True Love | (Rocket) | 10 | | | | | |
| USA STANSFIELD/Little Bit Of Heaven | (Arista) | 12 | | | | | |

| "A" ROTATION PERFORMANCE | | |
|--|-------------|------|
| | | "A"% |
| FRANKIE GOES TO HOLLYWOOD/Relax | (ZTT) | 80 |
| TAKE THAT/Babe | (RCA) | 80 |
| GABRIELLE/Dreams | (Go!Beat) | 76 |
| BITTY MCLEAN/It Keeps Roinin' (Tears From My Eyes) | (Brilliant) | 75 |
| | (Go!Beat) | 74 |

"A" Rotation Performance is a listing of those records that have achieved the best A rotation penetration. Records listed are the outside the EHR top 20 and with a total number of reporting stations of at least 20. Songs field are listed alphabetically by critist.

| | _ | |
|---------|----|-------------|
| NEW TOD | 20 | CONTENIDEDE |
| NEW IOP | ZU | CONTENDERS |

SNOOP DOGGY DOGG/What's My Name (Death Raw/Interscope) 24

tew Top 20 Contenders are those artists that have not yet had on EHR top 20 hit and appear on this page for the first time ith this single. Artists are listed by total number of stations. In case of a fig. records are listed alphabetically by artist.

39 2 PAULINE HENRY/Feel Like Making Love

week 51/93

REGIONAL CROSSOVER

Tracking the cross-regional impact of product

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| BOR | RDER | BREAK | ERS | | Mainland Europe | ean records breaking out of th | eir region of signing |
|-----|------------------|-------|--|-----------------|-------------------|--------------------------------|-----------------------|
| TW | LW | WOC | Artist/Title | Original Label | Region Of Signing | Crossover Regions | Total Stations |
| 1 | 2 | 5 | ACE OF BASE/The Sign | Mega | NORTH | WC.EC.C.S.SE | 54 |
| 2 | 1 | 14 | CULTURE BEAT/Got To Get It | Dance Pool | | WC.W.NW.N.S.SE | 53 |
| 3 | 5 | 3 | HADDAWAY/I Miss You | Coconut | CENTRAL | WC.EC.W.NW.N.S | 56 |
| 4 | 3 | 8 | CAPPELLA/U Got 2 Let The Music | Internal Affair | SOUTH | WC.EC.C.NW.N.SE | 30 |
| 5 | 7 | 6 | 2 UNLIMITED/Maximum Overdrive | | WEST CENTRAL | W.C.NW.N.S.SW.SE | 32 |
| 6 | 6 | 5 | GIPSY KINGS/Escucha Me | P.E.M. | WEST | EC.C.N.S.SW | 25 |
| 7 | 17 | 2 | ENIGMA/Return To Innocence | Virgin | | N.S.SW | 21 |
| 8 | 4 | 17 | EROS RAMAZZOTTI/Un'Altra Te/Otra Como Tú | DDD | | EC.W.C.N | 22 |
| 9 | 9 | 17 | ACE OF BASE/Happy Nation | Mega | | W.C.SW | 16 |
| 10 | 10 | 17 | STAKKA BO/Here We Go | Stockholm | | C.S.SW | 15 |
| 11 | 8 | 17 | HADDAWAY/Life | Coconut | | W.N.S | 24 |
| 12 | 12 | 4 | STAKKA BO/Down The Drain | Stockholm | | WC.W.C.NW | 16 |
| 13 | 13 | 7 | ALAN PARSONS/Turn It Up | Arista | | EC.W.S.SW | 13 |
| 14 | 11 | 17 | CULTURE BEAT/Mr. Vain | Dance Pool | CENTRAL | N.S.SW.SE | 12 |
| 15 | 15 | 2 | TWENTY 4 SEVEN/Slave To The Music | Indisc | WEST CENTRAL | C.N.SW | 9 |
| 16 | 19 | 2 | JORDY/It's Christmas, C'est Noël | Columbia | | NW.S.SW | 7 |
| 17 | 21 | 4 | LAURA PAUSINI/La Solitudine | CGD | SOUTH | WC.C | 7 |
| 18 | 22 | 6 | ROCH VOISINE/I'll Always Be There | GM | WEST | WC.C.N | 11 |
| 19 | 14 | 5 | GOODMEN/Give It Up | Fresh Fruit | WEST CENTRAL | NW.S | 7 |
| 20 | 18 | 4 | MAGGIE REILLY/Every Single Heartbeat | Electrola | | WC.N | 15 |
| 21 | 23 | 2 | CAPTAIN HOLLYWOOD PROJECT/Impossible | Blow Up | CENTRAL | WC.N | 13 |
| 22 | 16 | 16 | 2 UNLIMITED/Faces | Byte | WEST CENTRAL | W.C.N | 12 |
| 23 | 20 | 8 | CLOUSEAU/Take Me Down | EMI | WEST CENTRAL | C | 8 |
| 24 | \triangleright | NE | EROS RAMAZZOTTI/Favola | DDD | SOUTH | WC.N | 13 |
| 25 | 24 | 13 | MAGGIE REILLY/Follow The Midnight Sun | Electrola | | N.S | 11 |

CHANNEL CROSSOVERS

The top-playlisted UK/Irish records on mainland European radio

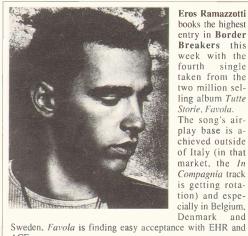
| TW | LW | WOC | Artist/Title | Original Label | Crossover Regions | Total Stations |
|------------------|------------------|--------|--|-------------------|---------------------|----------------|
| 1 | 1 | | • | • | · · | |
| 2 | 2 | 9 7 | PHIL COLLINS/Both Sides Of The Story | Virgin | | 158 |
| 2 3 | 5 | 5 | CHRIS REA/Julia | East West | | 109 |
| 4 | 2 | 9 | ELTON JOHN & KIKI DEE/True Love | Rocket | | 109 |
| 4 5 6 7 | 3 5 2 4 | | TAKE THAT FEAT. LULU/Relight My Fire | RCA | | 100 |
| 2 | | 13 | PET SHOP BOYS/Go West | Parlophone | WC.EC.W.C.N.S.SW.SE | 96 |
| 7 | 6 7 | 8 | LISA STANSFIELD/So Natural | Arista | WC.EC.W.C.N.S.SW | 80 |
| 0 | / | 13 | PAUL YOUNG/Now I Know What Made Otis Blue | | | 82 |
| 8 9 | 9 | 7 | RIGHT SAID FRED/Bumped | Tug | WC.EC.W.C.N.S | 76 |
| | 8 | 9 | M PEOPLE/Moving On Up | deConstruction | WC.EC.W.C.N.S.SE | 66 |
| 10 | 12 | 3 | U2/Stay (Faraway So Close) | Island | WC.EC.W.C.N.S.SW.SE | 61 |
| 11 | 14 | 4 | WET WET/Shed A Tear | Precious | | 58 |
| 12 | 15 | 4 | BEE GEES/For Whom The Bell Tolls | Polydor | | 68 |
| 13 | 10 | 17 | UB40/Higher Ground | DEP International | W.C.N.SW | 47 |
| 14 | 13 | 17 | FREDDIE MERCURY/Living On My Own | Parlophone | W.C.N.S | 49 |
| 15 | 11 | 10 | GABRIELLE/Goin' Nowhere | Go!Beat | | 50 |
| 16 | 16 | 9 | DEF LEPPARD/Two Steps Behind | Bludgeon Riffola | WC.W.C.N.S.SW | 45 |
| 17 | 18 | 6 | ETERNAL/Stay | EMI | WC.EC.W.C.N.S.SE | 49 |
| 18 | 19 | 5 7 | SOUL II SOUL/Wish | Funki Dreds | EC.W.C.N.S.SW.SE | 44 |
| 19 | 17 | | BEE GEES/Paying The Price Of Love | Polydor | W.C.N.S | 41 |
| 20 | \geq | NE | PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thin | g Parlophone | WC.EC.N.S.SE | 47 |
| 21 | | NE | UB40/Bring Me Your Cup RICK ASTLEY/Hopelessly | DEP International | WC.EC.C.N.SW | 38 |
| 22 | 22 | 2 | RICK ASTLEY/Hopelessly | RCA | WC.EC.W.C.N.S | 49 |
| 23 | \nearrow | NE | CHRISTIANS/The Perfect Moment | Island | WC.W.C.S.SW | 29 |
| 24 | 20 | 13 | OLETA ADAMS/Window Of Hope | Fontana | WC.C.N.S | 35 |
| 25 | 24 | 2 | BJÖRK & DAVID ARNOLD/Play Dead | Island | WC.EC.W.N.S | 34 |
| | | | ' | | | |

For all artists appearing on this chart, the Region Of Signing is Northwest.

| A TEL A | A RESERVE | | - | |
|---------|-----------|-------|---|-------|
| ATLA | NIII | ((L | | /LDC |
| | | | | VLIND |

The top-playlisted North-American records on European radio

| TW | LW | WOC | Artist/Title | Original Label | Crossover Regions | Total Stations |
|--------|------------|---------|--|----------------|------------------------|----------------|
| 1 | 1 | 9 | BRYAN ADAMS/Please Forgive Me | A&A | WC.EC.W.C.NW.N.S.SW.SE | 188 |
| 2 | 2 | 11 | MEAT LOAF/I'd Do Anything For Love (But I Won't Do) | That) Virgin | WC.EC.W.C.NW.N.S.SW.SE | 142 |
| 2 | 2 | 6 | MEAT LOAF/I'd Do Anything For Love (But I Won't Do] JANET JACKSON/Again | Virgin | WC.EC.W.C.NW.N.S.SW.SE | 140 |
| 4 5 | 6 5 | 6 | MICHAEL BOLTON/Said I Loved YouBut I Lied | Columbia | WC.EC.W.C.NW.N.S.SW.SE | 123 |
| 5 | | 6 | MARIAH CAREY/Hero | Columbia | WC.EC.W.C.NW.N.S.SW.SE | 112 |
| 6 | 4 | -11 | MR. BIG/Wild World | Atlantic | WC.EC.W.C.NW.N.S.SW.SE | 106 |
| 7 | 7 | 17 | SOUL ASYLUM/Runaway Train | Columbia | WC.EC.W.C.NW.N.S.SE | 90 |
| 8 | 12 | 7 | BILLY JOEL/All About Soul | Columbia | WC.EC.W.C.NW.N.S.SW.SE | 82 |
| 9 | 10 | 6 | HEART/Will You Be There (In The Morning) | Capitol | EC.C.NW.N.S.SE | 77 |
| 10 | 8 | 7 | WHITNEY HOUSTON/Queen Of The Night | Arista | WC.EC.W.C.NW.N.S.SW.SE | 66 |
| 11 | 9 | 8 | TINA TURNER/Why Must We Wait Until Tonight | Parlophone | EC.W.C.NW.N.S.SW | 65 |
| 12 | 11 | 8 | 4 NON BLONDES/Spaceman | Interscope | WC.EC.W.C.N.S.SW | 69 |
| . 13 | 13 | 17 | BILLY JOEL/The River Of Dreams | Columbia | EC.W.C.N.S.SW | 54 |
| 14 | 15 | 4 | FRANK SINATRA & BONO/I've Got You Under My Skin | Capitol | EC.W.C.NW.N.S.SW.SE | 51 |
| 15 | 20 | 4 | TOM PETTY & THE HEARTBREAKERS/Mary Jane's Last Dance | MCA | WC.EC.W.C.N.S.SW | 53 |
| 16 | 24 | 3 | BLIND MELON/No Rain | Capitol | WC.EC.C.NW.N.S.SW | 44 |
| 17 | 17 | 8 | AEROSMITH/Cryin¹ | Geffen | WC.EC.W.C.NW.N.S.SW | 48 |
| 18 | 14 | 17 | MARIAH CAREY/Dream Lover | Columbia | EC.W.C.N.S | 44 |
| 19 | 25 | 2 | PEABO BRYSON & REGINA BELLE/A Whole New World (Aladdin's Theme) | Columbia | WC.W.C.NW.N.S | 40 |
| 20 | 16 | 17 | SWV/Right Here/Human Nature | RCA | EC.W.C.NW.N.S | 37 |
| 21 | 19 | 17 | 4 NON BLONDES/What's Up | Interscope | EC.W.C.N.S.SW | 43 |
| 22 | 21 | 12 | CROWDED HOUSE/Distant Sun | Capitol | EC.W.C.N.S.SW | 44 |
| 23 | 22 | 5 | SCORPIONS/Under The Same Sun | Mercury | EC.W.C.N.S.SW | 47 |
| 24 | 18 | 3 | CROWDED HOUSE/Nails In My Feet | Capitol | WC.EC.W.NW.N | 45 |
| 25 | \searrow | NE | SNOOP DOGGY DOGG/What's My Name | Death Row | WC.NW.N | 27 |
| For al | artis | ts appe | aring on this chart, the Region Of Signing is North America. | | | |



Eros Ramazzotti books the highest entry in Border Breakers this week with the fourth single taken from the two million selling album Tutte Storie, Favola.

The song's air-play base is achieved outside of Italy (in that market, the *In* Compagnia track is getting rota-

ACE programmers. Ramazzotti's most successful single of '93 was *Cosa Della*

Vita. followed by the Italian/Spanish-language songs Un'Altra Te/Otra Como Tú and A Mezza Via/A Medio Camino.

Virgin Germany-signing Enigma registers the best points increase with Return To Innocence, the first single from the new album Enigma 2 - The Cross Of Changes. The track shoots up from number 17 to 7 this week with significant airplay increase in Italy, Spain, Denmark and to a lesser extent Sweden, Norway and Finland. The airplay achieved in Italy and Spain is particularly impressive as it is booked retrogally to a platia my stations. primarily on platinum stations.

Another good increase for Italian singer Laura Pausini with

La Solitudine improving its airplay base in Holland and France. In Germany and Switzerland, Pausini's other single, Non C'è is finding growing acceptance on EHR and ACE

Ace Of Base continue their popularity with European broadcasters with their fifth single *The Sign* now topping the Border Breakers chart. The track has scored 54 stations outside the Scandinavian region and is collecting impressive airplay reports from German, Italian. Dutch and Belgian broadcasters. Machgiel Bakker

The Regional Crossover charts track the cross-regional movement of product. The Border Breakers chart ranks the 25 most successful Continental European records making airplay impact outside their region of signing (airplay achieved in the original region is excluded from the calculations).

The second chart, Channel Crossovers, registers the airplay pe ration of UK-signed artists in mainland Europe, while the third Top 25, the Atlantic Crossover chart, ranks the most successful North American artists according to regional airplay impact in Europe.

All three charts are non-format specific. "Region Of Origin" is not necessarily an indication of where the artist comes from but, more significant.

nificantly, where he/she is signed. An increasing number of national artists are signed to "foreign" labels and M&M wants to acknowledge the crossover impact of such deals.

For each record, "Crossover Regions" are listed in order of firsttime airplay appearance.

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The top-playlisted records on European music radio (all formats), listed by region

| | | | NORTHWEST | | | | |
|------|--------|-----|--|-------------|----------|------------|-------------|
| TW | ľW | WOC | Artist/Title Original | Tot Stat | Rot A | ation B | New Adds |
| 1 | 3 | 3 | M PEOPLE/Don't Look (deConstruction) | 26 | 22 | 4 | 0 |
| 2 | 2 | 8 | BRYAN ADAMS/Please Forgive Me (A&M) | 25 | 21 | 4 | 0 |
| 3 | 1 | 5 | JANET JACKSON/Again (Virgin) | 25 | 21 | 4 | 0 |
| 4 | 6 | 2 | PET SHOP BOYS/I Wouldn't Normally (Parlophone) | 24 | 18 | 6 | 2 |
| 5 | 9 | 2 | UB40/Bring Me Your Cup (DEP International) | 22 | 16 | 6 | 2 |
| 6 | 5 | 10 | DINA CARROLL/Don't Be A Stranger (A&M) | 21 | 21 | 0 | 0 |
| 7 | 4 | 8 | MEAT LOAF/I'd Do Anything (Virgin) | 23 | 19 | 4 | 0 |
| 8 | 8 | 6 | MARIAH CAREY/Hero (Columbia) | 21 | 18 | 3 | 0 |
| 9 | 15 | 2 | U2/Stay (Faraway So Close) (Island) | 21 | 12 | 9 | 2 |
| 10 | 20 | 2 | LISA STANSFIELD/Little Bit (Arista) | | 16 | 5 | 4 |
| - 11 | 14 | 5 | ELTON JOHN & KIKI DEE/True Love (Rocket) | | 20 | 1 | 1 |
| 12 | 13 | 3 | GABRIELLE/I Wish (Go!Beat) | | 16 | 3 | - 1 |
| 13 | 10 | 4 | URBAN COOKIE/Feels Like Heaven (Pulse 8) | | | 5 | 0 |
| 14 | 16 | 4 | SOUL ASYLUM/Runaway Train (Columbia) | | | 3 | 0 |
| 15 | \sim | NE | TAKE THAT/Babe (RCA) | | | 3 | 7 |
| 16 | > | NE | R.E.M./Find The River (Warner Brothers) | | | 7 | 5 |
| 17 | 11 | 5 | CULTURE BEAT/Got To Get It (Dance Pool) | | | 4 | 0 |
| 18 | > | NE | EAST 17/it's Alright (London) | 17 | 11 | 6 | 2 |
| 19 | 18 | 2 | DOOBIE BROS/Long Train Runnin' (Warner Brothers) | 19 | 18 | 1 | 0 |
| 20 | > | NE | CHAKA DEMUS & PLIERS/Twist And Shout (Mango) | 17 | 14 | 3 | 4 |

MOST ADDED
RIGHT SAID FRED/Hands Up (4 Lovers)
HADDAWAY/1 Miss You
MICHAEL JACKSON/Gone Too Soon
TAKE THAT/Babe
PRINCE/Controversy

(Tug) (Coconut) (Epic) (RCA) (Paisley Park)

CENTRAL

| TW | LW | WOC | Artist/Title | Original Label | Tot Stat | Rot | ation B | New Adds |
|----|-----|-----|--------------------------------|----------------------|-------------|-----|------------|-------------|
| 1 | 1 | 7 | PHIL COLLINS/Both Sides | (Virgin/WEA) | 20 | 20 | 10 | 0 |
| 2 | ż | 6 | MEAT LOAF/I'd Do Anything | | | | 7 | - |
| 3 | 4 | 6 | BRYAN ADAMS/Please Forgive / | (Virgin) Ne (A&M) | | | 5 | 4 |
| 4 | 2 | 6 | CHRIS REA/Julia | | | | _ | - |
| 5 | 3 | 9 | | (East West) | | | .8 | 0 |
| 6 | _ | | TAKE THAT FEAT, LULU/Relight M | | | | 11 | 0 |
| - | 5 | 11 | PET SHOP BOYS/Go West | (Parlophone) | | | 4 | 0 |
| 7 | 6 | 9 | MR. BIG/Wild World | (Atlantic) | | | 10 | 0 |
| 8 | 9 | 4 | ACE OF BASE/The Sign | (Mega/Metronome) | 27 | 25 | 2 | 2 |
| 9 | 8 | 14 | UB40/Higher Ground | (DEP International) | 27 | 16 | 11 | 0 |
| 10 | 10 | 4 | M PEOPLE/Moving On Up | (deConstruction) | | | 4 | 1 |
| 11 | 12 | 8 | PRINZEN/Alles Nur Geklaut | (Hansa) | | | 8 | i i |
| 12 | > | NE | JANET JACKSON/Again | (Virgin) | | | 9 | 4 |
| 13 | > | NE | WET WET WET/Shed A Tear | (Precious) | | 12 | 10 | 2 |
| 14 | -11 | 9 | PAUL YOUNG/Now I Know Wh | | | 14 | 11 | 0 |
| 15 | 15 | 3 | RIGHT SAID FRED/Bumped | (Tug) | | | 9 | 0 |
| 16 | 13 | 15 | FREDDIE MERCURY/Living On | (Parlophone) | | | 6 | Ō |
| 17 | 14 | 5 | GABRIELLE/Goin' Nowhere | (GolBeat) | | | 8 | 0 |
| 18 | 18 | 19 | BILLY JOEL/The River Of Dreams | | | 16 | 4 | 0 |
| 19 | 19 | 3 | 4 NON BLONDES/Spaceman | (Interscope) | | | 7 | 1 |
| 20 | 16 | 16 | SOUL ASYLUM/Runaway Train | (Columbia) | | | TÍ. | ó |
| | | | over the reality monding main | (Columbia) | 20 | 12 | 1.1 | 0 |

MOST ADDED

ELTON JOHN & KIKI DEE/True Love

SOUL ASYLUM/Without A Trace

MEAT LOAF/I'd Do Anything For Love (But I Won't Do That)

MARIAH CAREY/Hero

JANET JACKSON/Again

(Rocket) (Columbia) (Virgin) (Calumbia) (Virgin)

WEST

| TW | LW | woc | Artist/Title | Original Label | Tot Stat | Rote | | New Adds |
|-----|------------------|-----|-----------------------------------|-------------------|-------------|------|---|-------------|
| 1 | 2 | 8 | PHIL COLLINS/Both Sides | (Virgin/WEA) | 19 | 17 | 2 | 0 |
| 2 | - 1 | 7 | BRYAN ADAMS/Please Forgive Me | (M&A) | 20 | 16 | 4 | 0 |
| 3 | 7 | 2 | FREDER/GOLDMAN/JONES/Rouge | (Columbia) | 12 | 9 | 3 | 2 |
| 4 | 4 | 5 | SWV/Right Here/Human Nature | (RCA) | 12 | 9 | 3 | 0 |
| 5 | 5 | 7 | MR. BIG/Wild World | (Atlantic) | 15 | 9 | 6 | 0 |
| 6 | \triangleright | NE | STEPHAN EICHER/Riviere | (Barclay) | 13 | 9 | 4 | 5 |
| 7 | 8 | 8 | PAUL YOUNG/Now I Know What | (Columbia) | 16 | 12 | 4 | 0 |
| 8 | 9 | 8 | UB40/Higher Ground (DE | P International) | 10 | 6 | 4 | 0 |
| 9 | 14 | 8 | ALAIN SOUCHON/Foule Sentimental | e (Virgin) | 14 | 12 | 2 | 2 |
| 10 | 3 | 10 | BEE GEES/Paying The Price Of Love | (Polydor) | 14 | 11 | 3 | 0 |
| -11 | -11 | 4 | WHITNEY HOUSTON/Queen Of The | Night (Arista) | 12 | 9 | 3 | 0 |
| 12 | 12 | 6 | PET SHOP BOYS/Go West | (Parlophone) | 14 | 11 | 3 | 0 |
| 13 | 6 | 14 | MARIAH CAREY/Dream Lover | (Columbia) | 12 | 8 | 4 | 0 |
| 14 | ➣ | NE | ELTON JOHN & KIKI DEE/True Love | (Rocket) | 11 | 8 | 3 | 0 |
| 15 | 16 | 2 | LEMPER/MENGO/Parler D'Amour | (Polydor) | 13 | 8 | 5 | 0 |
| 16 | \nearrow | NE | LISA STANSFIELD/So Natural | (Arista) | 10 | 8 | 2 | 0 |
| 17 | 18 | 3 | MARC LAVOINE/Tu Me Suffiras | (Avrep) | 12 | 8 | 4 | 0 |
| 18 | 20 | 2 | CULTURE BEAT/Got To Get it | (Dance Pool) | 11 | 8 | 3 | 0 |
| 19 | > | NE | INNOCENTS/Fous à Lier | (Virgin) | 9 | 6 | 3 | 2 |
| 20 | ➣ | RE | MARC MORGAN/Notre Mystère | (FNAC) | 11 | 8 | 3 | 0 |

MOST ADDED STEPHAN EICHER/Riviere M PEOPLE/Moving On Up INNOCENTS/Fous à Lier FREDERICKS, GOLDMAN & JONES/Rouge ALAIN SOUCHON/Foule Sentimentale

(Barclay) (deConstruction) (Virgin) (Columbia) (Virgin)

NORTH

| | | | | | - | | | |
|----|----|-----|--------------------------------------|-------------------|-------------|---------|-------------|-------------|
| TW | LW | WOC | Artist/Title | Original Label | Tot Stat | Ro A | tation B | New Adds |
| 1 | 1 | 8 | BRYAN ADAMS/Please Forgive Me | (A&A) | 44 | 36 | 8 | 0 |
| 2 | 2 | 5 | ACE OF BASE/The Sign (Mega | /Metronome | | | 5 | 0 |
| 3 | 3 | 5 | JANET JACKSON/Again | (Virgin) | | | 12 | 0 |
| 4 | 4 | 11 | MEAT LOAF/I'd Do Anything | (Virgin) | | | 6 | 0 |
| 5 | 5 | 9 | | (Virgin/WEA) | | | 13 | 0 |
| 6 | 6 | 4 | MARIAH CAREY/Hero | (Columbia) | | | 7 | ī |
| 7 | 7 | 6 | HEART/Will You Be There | (Capital) | | | 13 | 0 |
| 8 | 12 | 4 | MICHAEL BOLTON/Said Loved | (Columbia) | | | 9 | 2 |
| 9 | 10 | 5 | RIGHT SAID FRED/Bumped | (Tug) | | | 11 | 1 |
| 10 | 8 | 7 | CHRIS REA/Julia | (East West) | | | 10 | Ó |
| 11 | > | NE | PET SHOP BOYS/I Wouldn't Normally | | | | 5 | 13 |
| 12 | 11 | 9 | TAKE THAT FEAT. LULU/Relight My Fire | (RCA) | | | 9 | 0 |
| 13 | > | NE | PAUL YOUNG/Hope In A | (Columbia) | | | 5 | 4 |
| 14 | 9 | 11 | MR. BIG/Wild World | (Atlantic) | | | 8 | 0 |
| 15 | 18 | 2 | ELTON JOHN & KIKI DEE/True Love | (Rocket) | | | 6 | 1 |
| 16 | > | NE | BJöRK & DAVID ARNOLD/Play Dead | (Island) | | | 6 | 2 |
| 17 | 16 | 4 | ORUP/Vid Min Fäders Grav | (Metronome) | | | 8 | 1 |
| 18 | 13 | 7 | M.L.T.R./Wild Women | (EMI Medley) | | | 9 | |
| 19 | > | NE | HADDAWAY/I Miss You | | | | 9 | 0 |
| 20 | - | NE | BILLY JOEL/All About Soul | (Coconut) | | | 7 | 4 |
| | | | | | | | | |

MOST ADDED
PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thing
PETER BLAD/Recall
ENIGMA/Return To Innocence
LISA STANSFIELD/Little Bit Of Heaven
LIS SØRENSEN/Forvandling

(Parlophone) (EMI Medley) (Virgin) (Arista) (RCA)

WEST CENTRAL

| TW | LW | WOC | Artist/Title | Original Label | Tot Stat | Rote | | New Adds |
|----|------------------|-----|--|-------------------|-------------|------|---|-------------|
| 1 | 1 | 5 | ELTON JOHN & KIKI DEE/True Love | (Rocket) | 15 | 11 | 4 | 1 |
| 2 | > | NE | | Row/Interscope) | 7 | 7 | 0 | 5 |
| 3 | 10 | 7 | MEAT LOAF/I'd Do Anything | (Virgin) | 13 | | 1 | 0 |
| 4 | > | NE | MICHAEL BOLTON/Said Loved | (Columbia) | | 7 | 3 | 4 |
| 5 | 3 | 3 | MARIAH CAREY/Hero | (Columbia) | 11 | 8 | 3 | 4 |
| 6 | 5 | 8 | PHIL COLLINS/Both Sides | | | 11 | 4 | 0 |
| 7 | 6 | 6 | VALENSIA/Gaia | (Mercury) | 10 | 7 | 3 | 0 |
| 8 | 4 | 7 | BRYAN ADAMS/Please Forgive Me | (A&M) | 14 | 12 | 2 | 0 |
| 9 | 14 | 2 | BILLY JOEL/All About Soul | (Columbia) | | | 5 | 0 |
| 10 | 7 | 7 | TINA TURNER/Disco Inferno | | 10 | 5 | | 1 |
| 11 | | | | (Parlophone) | 10 | 8 | 2 | 0 |
| | 2 | 6 | JANET JACKSON/Again | (Virgin) | 11 | 7 | 4 | - 1 |
| 12 | 13 | 2 | BJöRK & DAVID ARNOLD/Play Dead | (Island) | 7 | 5 | 2 | - 1 |
| 13 | * | NE | LAURA PAUSINI/La Solitudine | (CGD) | 6 | 5 | 1 | 0 |
| 14 | \triangleright | NE | UB40/Bring Me Your Cup (DE | P International) | 8 | 4 | 4 | 6 |
| 15 | \triangleright | NE | MICHAEL JACKSON/Gone Too Soon | (Epic) | 9 | 6 | 3 | 4 |
| 16 | > | NE | PAUL DE LEEUW/Ik Wil Niet | (Varagram) | 5 | 4 | 1 | 4 |
| 17 | 12 | 3 | U2/Stay (Faraway So Close) | (Island) | 8 | 3 | 5 | 1 |
| 18 | > | RE | BLIND MELON/No Rain | (Capital) | 6 | 3 | 3 | 0 |
| 19 | 11 | 2 | CHAKA DEMUS & PLIERS/She Don't | (Manga) | 7 | 4 | 3 | 0 |
| 20 | 19 | 2 | ROBBIE VALENTINE/Megaman | (Polydor) | 6 | 2 | 4 | 0 |
| | | - | The second of th | (i diyadi) | 0 | _ | 4 | 0 |

MOST ADDED
UB40/Bring Me Your Cup
SNOOP DOGGY DOGG/What's My Name
PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thing
MICHAEL JACKSON/Gone Too Soon
MICHAEL BOLTON/Soid I Loved You...But I Lied

(DEP International) (Death Row/Interscope) (Parlophone) (Epic) (Columbia)

SOUTH

| TW | IW | WOC | Artist/Title Labo | | A | anon | Adds |
|----|------------------|-------|--|------|----|------|------|
| | | ***** | | Sign | ^ | В. | MOOS |
| 1 | - 1 | 9 | PHIL COLLINS/Both Sides (Virgin/WEA) | 20 | 15 | 5 | 1 |
| 2 | 2 | 9 | BRYAN ADAMS/Please Forgive Me (A&M) | 20 | 13 | 7 | 1 |
| 3 | 4 | 6 | FRANK SINATRA & BONO/I've Got You (Capitol | 14 | 9 | 5 | 1 |
| 4 | 5 | 4 | FRANCESCO BACCINI/Ho Voglia (CGD) | 12 | 9 | 3 | 2 |
| 5 | 7 | 5 | MICHAEL BOLTON/Said Loved (Columbia) | 15 | 11 | 4 | 2 |
| 6 | 6 | 7 | TAKE THAT FEAT, LULU/Relight My Fire (RCA) | 14 | 6 | 8 | 1 |
| 7 | 9 | 3 | MEAT LOAF/I'd Do Anything (Virgin | 16 | 13 | 3 | 2 |
| 8 | 3 | 9 | LISA STANSFIELD/So Natural (Arista | | 5 | 8 | 0 |
| 9 | 11 | 2 | JOVANOTTI/Penso Positivo (Mercury | 10 | 9 | 1 | 4 |
| 10 | 81 | 7 | INXS/The Gift (Mercury) | 8 | 2 | 6 | 0 |
| 11 | \triangleright | RE | RIGHT SAID FRED/Bumped (Tug) | | 6 | 3 | 2 |
| 12 | 14 | 9 | GABRIELLE/Goin' Nowhere (Go!Beat) | | 3 | 7 | 0 |
| 13 | 18 | 2 | PRINCE/Pink Cashmere (Paisley Park) | | 4 | 2 | 1 |
| 14 | 16 | 13 | PAUL YOUNG/Now I Know What (Columbia) | | 7 | 4 | Ô |
| 15 | > | NE | FRANKIE HI-NRG/Libri Di Sangue (Irma) | | 5 | 2 | 2 |
| 16 | 10 | 4 | STADIO/Un Disperato Bisogno D'Amore (EMI) | | 3 | 4 | 0 |
| 17 | > | NE | ELTON JOHN & KIKI DEE/True Love (Rocket) | | 7 | 3 | 3 |
| 18 | 15 | 2 | SOUL SOUL/Wish (Funki Dreds) | | 5 | 3 | 0 |
| 19 | 17 | 2 | ADAMS/STEWART/STING/All For Love (Hollywood) | | 6 | 1 | 0 |
| 20 | 20 | 3 | 4 NON BLONDES/Spaceman (Interscope) | | 5 | 1 | 0 |
| | | - | (illieiscope) | , | 0 | - | 0 |

MOST ADDED
PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thing
JOVANOTTI/Penso Positivo
PHIL COLLINS/Everyday
LUCIO DALLA/Merd Man
ELTON JOHN & KIKI DEE/True Love

(Parlophone) (Mercury) (Virgin/WEA) (RCA) (Rocket)

SOUTHWEST

| | | | | Original | Tot | Rote | ation | New |
|----|---------|-----|----------------------------------|------------------|------|------|-------|------|
| TW | LW | WOC | Artist/Title | Label | Stat | Α | В | Adds |
| 1 | - 1 | 9 | PHIL COLLINS/Both Sides | (Virgin/WEA) | 8 | 6 | 2 | 0 |
| 2 | 2 | 6 | BRYAN ADAMS/Please Forgive Me | (M&A) | 8 | 5 | 3 | ī |
| 3 | 3 | 4 | ELTON JOHN & KIKI DEE/True Love | (Rocket) | 8 | 6 | 2 | 1 |
| 4 | 4 | 2 | GLORIA ESTEFAN/Ayer | (Epic) | 5 | 4 | 1 | 0 |
| 5 | > | NE | BILLY JOEL/All About Soul | (Columbia) | 6 | 3 | 3 | 2 |
| 6 | 7 | 2 | CROWDED HOUSE/Distant Sun | (Capitol) | 6 | 3 | 3 | 0 |
| 7 | 5 | 3 | MANUEL ILLAN/Resistire | (Columbia) | 6 | 2 | 4 | 0 |
| 8 | 6 | 5 | COMPLICES/Pintor De Arco Iris | (RCA) | 6 | 3 | 3 | 0 |
| 9 | \geq | NE | | P International) | 5 | 5 | 0 | 2 |
| 10 | 8 | 5 | EL ULTIMO DE LA FILA/Mar Antiguo | (EMI) | 5 | 2 | 3 | 0 |
| 11 | 11 | 4 | MICHAEL BOLTON/Said I Loved | (Columbia) | 6 | 4 | 2 | 0 |
| 12 | 9 | 3 | 4 NON BLONDES/Spaceman | (Interscope) | 6 | 3 | 3 | 0 |
| 13 | \sim | NE | U2/Stay (Faraway Sa Close) | (Island) | 4 | 3 | 1 | 1 |
| 14 | > | NE | JANET JACKSON/Again | (Virgin) | 6 | 4 | 2 | 2 |
| 15 | × | RE | CHRIS REA/Julia | (East West) | 6 | 2 | 4 | 0 |
| 16 | 13 | 6 | AMISTADES PELIGROSAS/Me Haces | (EMI) | 6 | 3 | 3 | 0 |
| 17 | 16 | 2 | CELTAS CORTOS/Tranquilo Majete | (DRO) | 5 | 3 | 2 | 0 |
| 18 | 14 | 3 | PAUL MCCARTNEY/Biker Like | (Parlophone) | 5 | 3 | 2 | 0 |
| 19 | \succ | NE | LISA STANSFIELD/So Natural | (Arista) | 5 | 3 | 2 | 0 |
| 20 | \succ | NE | ROLLING STONES/Start Me Up | (Virgin) | 4 | 2 | 2 | 0 |
| | | | | | | | | |

 MOST ADDED
 (Parlophone)

 TINA TURNER/Disco Inferno
 (Parlophone)

 BEATLES/Penny Lane
 (EMJ)

 UB40/Bring Me Your Cup
 (DEP International)

 JANET JACKSON/Again
 (Virgin)

 BILLY JOEL/All About Soul
 (Columbia)

NW WC C ECC

EAST CENTRAL

| | | | | Original | Tot | Rote | ahon | New |
|----|---------------|-----|--------------------------------------|----------------|------|------|------|------|
| TW | LW | WOC | Artist/Title | Label | Stat | Α | В | Adds |
| 1 | 1 | 8 | MEAT LOAF/I'd Do Anything | (Virgin) | 11 | 6 | 5 | 0 |
| 2 | 5 | 6 | BRYAN ADAMS/Please Forgive Me | (A&M) | 14 | 11 | 3 | 1 |
| 3 | 9 | 3 | MICHAEL BOLTON/Said Loved | (Columbia) | 12 | 8 | 4 | 3 |
| 4 | 2 | 7 | | (Virgin/WEA) | 13 | 10 | 3 | ő |
| 5 | 6 | 6 | JANET JACKSON/Again | (Virgin) | 11 | 6 | 5 | ō |
| 6 | 4 | 7 | BILLY JOEL/All About Soul | (Columbia) | 11 | 8 | 3 | 0 |
| 7 | 7 | 6 | MARIAH CAREY/Hero | (Columbia) | 13 | 6 | 7 | Õ |
| 8 | 3 | 2 | ELTON JOHN & KIKI DEE/True Love | (Rocket) | 10 | 7 | 3 | 0 |
| 9 | 13 | 2 | WONDER STUFF/Full Of Life | (Polydor) | 11 | 5 | 6 | 2 |
| 10 | 8 | 5 | CHRIS REA/Julia | (East West) | 12 | 8 | 4 | 2 |
| 11 | 11 | 2 | HEART/Will You Be There | (Capital) | 6 | 5 | 1 | 0 |
| 12 | 12 | 5 | WHITNEY HOUSTON/Queen Of The N | light (Arista) | 9" | 7 | 2 | 0 |
| 13 | 15 | 2 | TOM PETTY/Mary Jane's | (MCA) | 7 | 6 | 1 | 1 |
| 14 | 16 | 6 | LISA STANSFIELD/Sa Natural | (Arista) | 10 | 6 | 4 | 0 |
| 15 | 17 | 2 | GUNS N' ROSES/Ain't It Fun | (Geffen) | 6 | 2 | 4 | 0 |
| 16 | \Rightarrow | NE | BEE GEES/For Whom The Bell Tolls | (Polydor) | 9 | 3 | 6 | 1 |
| 17 | \succ | NE | U2/Stay (Faraway So Close) | (Island) | 8 | 5 | 3 | 0 |
| 18 | 10 | 6 | TAKE THAT FEAT. LULU/Relight My Fire | (RCA) | 7 | 6 | 1 | 0 |
| 19 | \Rightarrow | NE | BELINDA CARLISLE/Lay Down | (Offside) | 6 | 3 | 3 | 1 |
| 20 | 14 | 6 | INXS/The Gift | (Mercury) | 8 | 6 | 2 | 0 |
| | | | | ,,, | | | | |

MOST ADDED
PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thing
MICHAEL BOLTON/Said I Loved You...But I Lied
WONDER STUFF/Full Of Life
CHRIS REA/Julia
BJÖRK & DAVID ARNOLD/Play Dead

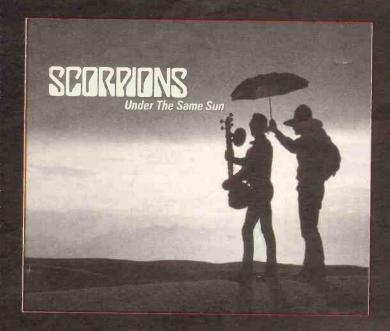
(Parlophone) (Columbia) (Polydor) (East West) (Island)

NW = NORTHWEST: British Isles
(United Kingdom, Ireland).

C = CENTRAL: German-Language areas
(Germany, Austria, parts of Switzerland, Luxembourg).

W = WEST: Francophone areas
(France, Wallonia/Belgium, parts of Switzerland, Monaco).

N = NORTH: Scandinavia (Sweden, Denmark, Norway, Iceland, Finland). WC = WEST CENTRAL: Dutch-Language areas (Holland; Flanders/Belgium). 5 = SOUTH: Italian-Language areas (Italy, Ticino/Switzerland, Malta). SW = SOUTHWEST: Iberia (Spain, Portugal).
EC = EAST CENTRAL: East Central area
(Czech Republic, Slovakia, Hungary, Poland).
SE = SOUTHEAST: Balkan (no chart compiled yet).
NE = NORTHEAST: Baltic area (no chart compiled yet).
E = EAST: Eastern area (no chart compiled yet).



SERRINS

Under The Same Sun The New Single

- * EHR Chartbound.....
 - 44 stations playlisted
- * Already a smash in France....
 - No. 5 FM Airplay Charts with heavy play across the country including: NRJ - Skyrock - Fun - M40
- * Now Breaking across Europe on....

Belgium: RADIO CONTACT F/Brussels.
Czech Republic: BONTON RADIO/Prague.
Denmark: ÅRHUS NÆRRADIO/Århus.

RADIO ABC/Randers.

Germany: WDR 1: SCHLAGERRALLYE/Cologne, RADIO GONG/Nuremberg, RADIO SALÜ/Saar bruecken, RB 4/Bremen, DELTA RADIO/Kiel, RADIO XANADU/Munich.

Italy: RADIO CLUB 91/Naples, RETE 105 NETWORK/Milan, RTL 102.5 - HIT RADIO/Bergamo, ROCK FM/Milan. Luxembourg: ELDORADIO/Luxembourg. Norway: RADIO 1 GRENLAND/Skien.

Poland: RADIO LODZ/Lodz, RADIO ZIELONA GORA/Zielona Gora.

Portugal: RADIO NOVA ERA/Vila Nova de Gaia.

Russia: M-RADIO/Moscow.

Spain: CADENA 100/Madrid, ONDA CERO

MUSICA/Madrid.

Sweden: CITY RADIO/Gothenburg, RADIO CITY/Stockholm, EAST FM/Norrköping.

Switzerland: RADIO 24/Zurich.

* Live TV appearances including.....

- France: 5 major TV's
- Belgium: RTB 1 Special
- Germany: ZDF Wetten Dass....?

