

MAY 11, 1959 (ABP) THE AMUSEMENT INDUSTRY'S LEADING NEWSWEEKLY (ABC)

Wives Sing Stereo Living Room Blues

Distaffer Yen for Tidy Console Keys Change in Twin-Track Recording Styles

By BOB ROLONTZ

NEW YORK --- It is no secret that the stresses and strains of domestic life are severely limiting the wonder that is stereo, and the only purists holding out for the full potential of stereo these days are the bachelors. If this seems an exaggeration, it can be said with much authority that the objection of the wives from coast-to-coast to "cluttering up the house" with extra speakers and amplifiers is starting to cause radical change in stereo recording techniques on the a.&r. level. It is also causing change in the styling of stereo consoles on the part of phono manufacturers.

Les Gals Don't Dig

In spite of the magnificent sound that a well-made stereo record can offer, when played thru two speakers placed six to 10 feet apart, many wives just don't dig the whole thing. They object to "having to move the couch out of the way" as noted by one manufacturer, or to "those wires trailing all over the floor," as stated by another. Even those long-suffering spouses who offered only token obfections when their husbands brought home components and assembled their monophonic sets on one side of the room, put their foot down when their husband showed up with an additional amplifier and speaker and asked for another wall for the rest of the additional stereo equipment. What has this all meant to the industry? Even tho it hasn't yet reached the public prints, manufacturers are modifying their equipment to fit the whims of American wives in somewhat the same manner that auto manufacturers jazzed up the interior-and exterior-of their cars to get the fem trade. Right now, practically every manufacturer of console sets

has some stereo models in the line in which the two speakers are located in one cabinet. Even some of the portable stereo models have speakers that can hook on to the side of the turntable housing.

Obviously, a single cabinet in which two speakers are located. cannot produce optimum stereo playback according to sound engineers, who originally stated that stereo speakers should be six to 10 feet apart. In one cabinet the speakers are no more than three or four feet apart. But manufacturers will tell you that most of their console stereo sales these days are of one-cabinet sets.

Bow to Distaffers

At the upcoming NAMM Trade Show, most stereo consoles are expected to be all-in-one units. This is clearly in deference to the wishes of the American housewife, according to phono firms. And they are taking very specific steps to come up with a unique answer. (See separate story in Audio News.) To compensate for the lack of spread between the two speakers, many a.&r. men are separating the two stereo channels more than they used to, or as much as they did in the early days of stereo a year ago, to bring back the ping pong effect. Only in this way, they feel, can stereo sound like stereo with the speakers only about 36 inches apart. One record firm, which has already issued scores of stereo LP's, is remastering all of his tapes and separating the tracks as much as they can in order to compensate for what they claim is the trend to one-cabinet stereo. It is doubtful that either record engineers or record companies ever dreamed of these domestic problems when they first issued stereo

R. S. LITTLEFORD SR. (1887-1959)



CINCINNATI --- Roger S. Littleford Sr., 72, chairman of the board of both The Billboard Publishing Company and Littleford Bros., Inc., Cincinnati, died Thursday (7) at St. Luke's Hospital, Fort Thomas, Ky., after a year's illness with leukemia.

'Play by Numbers' **Organ Hottest Music Merchandise**

Bulging Sales Breed Competition; Can Hype Instrument Market

By RALPH FREAS

NEW YORK --- Just about the hottest thing in musical merchandise today is the portable electric chord organ. And the hottest firm in the field is Magnus, ex-harmonica manufacturer from Livingston, N. J., who is estimated to have sold more than a quarter of a million units since September, 1958. Finn Magnus' success is not lost on the music industry. Already he has 15 competitors and he's due to get plenty more. By the time the NAMM Show opens in New York on June 22, there may be at least 25 firms in the field.

Amateur to Pro

Dee or E. Power Biggs. An Interesting side light to Magnus' success is the fact that the firm was forced into the publishing business. So far, they have produced a "library" of 13 books of tunes. They don't know where it'll all end up. Sad to say, the nation's music merchants have reaped a relatively tiny share of the profits from sales of the units. Almost from the beginning, prexy Finn Magnus teamed up with B. A. Mitchell, now chairman of the board, and E A. Tracy, sales veepee. Mitchell and Tracy, with experience in appliance distribution and sales, ap-

plied what they learned in mer-Like the ukulele several years chandising Mitchell air conditioners. They went thru appliance distributors and outlets, major departme t stores and big appliance chains. Most of the 250,000 units were sold thru these channels. Another important factor was that, in the argot of the music industry, they knew how to swing with the product. An ad campaign in Life, full-page co-op ads in big city dailies, were typical moves. Currently, they advertise in 20 different periodicals.

(Continued on page 23)

Born in Dayton, Ky., March 2, 1887, the son of John S. and Margaret Seiter Littleford, the deceased attended the Cincinnati Technical School and Kenyon College, Gambier, O., class of 1907. He became associated with the Littleford Bros. in 1908 and in 1941 was elected president, succeeding his father as head of the firm. He was appointed chairman of the board in May, 1958.

Mr. Littleford became general manager and president of The Billboard Publishing Company in 1931, six years after the death of his father-inlaw, William H. Donaldson, founder of the firm. He has held the position of chairman of the board for the last 33

vears, He was married September (Continued on page 52)

ago and, more recently, the guitar, the portable electric chord organ will dominate the musical instrument side of the upcoming music merchant's conclave. One thing that sets this instrument apart from its predecessors is that its attraction doesn't rest on an association with a performer. Godfrey, it will be remembered, set off the ukulele boom and Elvis and his imitators did the same for the guitar. But the chord organ's popularity rests on its ability to make the rank amateur come on like a pro.

The "organist" doesn't have to know music. Everything is done by the numbers. Simple instruction booklets lay down a few simple rules and, if he can count to 12, the "organist" has it made. Almost within minutes, he can pick out simple tunes and, with the bass chords regulated by 12 buttons, he sounds, to his own ears at least, like Ken Griffin, Lenny

incs 71

Musical Gateway

The situation, in the music merchant's eves isn't all black. Looking at the development from the ong range viewpoint, they consider the portable electric chord organ an avenue for the consumer to a better keyboard instrument. After the "organist" has mastered the unit, he'll look for something more challenging, music merchants feel. He can't buy a spinet, a baby grand or a real organ from

(Continued on page 23)

New Storage Headaches?

NEW YORK --- The difficulty that many easy-going husbands are having with their wives about stereo equipment is somewhat analogous to the difficulty collectors had with space for their record collections many years ago until the LP record came along. The space that large collections of 78 r.p.m. records and albums (many of which contained five and six 12. inch 78's) took up was disturbing to many wives, and the collections usually ended up in some closet or down in the basement. LP eased the situation and husbands were able to convince their spouses that the space saved via LP was so great that the records to longer had to be stored in the closet. Now that stereo is here, husbands on a stereo kick are back in the same predicament.

NEWS OF THE WEEK

ASCAP Insurgents Meet With ID in Washington ...

Dissident members of ASCAP held pre-decree huddles with execs of the Justice Department in Washington last week to attempt to clarify their position concerning the forthcoming amended consent decree for the Society.

..... Page 3

Business More Feverish:

All Types of Hits on Charts . . A survey of Billboard's "Hot 100" chart shows

that 24 labels share the top 30 hits, and that the hit platters encompass all types of material, from pop to country to rhythm and blues. Page 3

Eisenhower to Address Deejays At Miami Conclave, Via Film . . .

The increased stature of the deejay as a publie service promotional force will be spot-

lighted at the forthcoming Miami disk jockey convention (May 29, 30, 31) via a special film-address by President Eisenhower. A complete agenda of panelists and events for the Storz-sponsored conclave appears in this issue. Page 2

DEPARTMENT & FEATURES

Annisement Games	. 78	Music Pop Charts-
Aud-Arena	. 54	Album Buying Guide, 28
Audio Products	. 9	Honor Roll of Hits
Carnival	. 61	Hot 100 40
Circus	-58	Sinules Reviews 46
Coming Events	. 56	NARAS Award Section, 15
Coin Machine	. 71	Outdoor
Fairs & Expositions.	60	Parks & Pools
Final Cortain	. 56	Pipes
Hot 100	40	Radio
Letter List	. 70	Rinks
Merchandise	. 67	Routes
Musie	2	TV-Music-Radio
Music Machines	. 75	Vending Machines 71

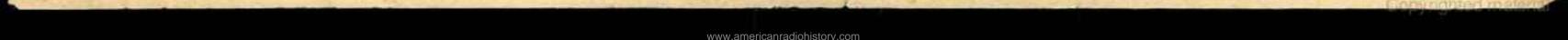
In Big Boom CASTELFIDARDO, Italy ---Business here, in the accordion center of the world, has never been better. Accordion - makers can't fill orders on the books and work is being farmed out to shops set up in basements and garages. It is

Italy Shares

a time of plenty after a period of slow sales.

But accordion manufacture has become a side-line. Everyone's producing electric chord organs for export to the U. S. Like the accordion, the organ has a keyboard, reeds and chord buttons. The transition from production of one instrument to the other was a simple one.

The one thing the local industry doesn't provide are electric motors to power the organ. These are made in a West German town which presumably, is also enjoying new prosperity.



TELEVISION . MUSIC . RADIO

THE BILLBOARD

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MAY 11, 1959

DJ Meet Plans Finalized; Ike Film Address Feature

By JUNE BUNDY

NEW YORK --- The increased stature of the disk jockey as a public service promotional force today will be spotlighted at the forthcoming disk jockey convention in Miami (May 29, 30, 31), via a special film address to the deejays by President Eisenhower and Secretary of Defense McElroy.

The President's message will tie in with a live address on Friday (May 29) by Dr. Shane Mac-Carthy executive director of Eisenhower's "Council on Youth Fitness." Dr. MacCarthy will urge the jocks to use their air time to spur the youth of America to strive for

Roosevelt to Press for JD **Decree Action**

WASHINGTON --- Rep. James Roosevelt will "begin asking questions on the floor of the House," if Justice Department does not "come up with something" on the ASCAP consent decree by the end of this week. The comment was made by the chairman of the House Small Business Subcommittee, whose hearings last spring ASSN. SETS touched off the year-long nego-tiations to amend the 1950 consent decree in line with complaints of small-business members that the performance rights society functioned like a monopoly. The remark by Roosevelt (D. Calif.) was made last week, in the wake of an informal visit from dissident ASCAP publishers.

and spiritual fitness." **Plans** Finalized

vention co-ordinator and national chicken. programming chief of Storz stations (sponsor of the Miami conclave) has finalized almost all of the rently stan : as follows: Pat Boone, three-day agenda.

cana Hotel in Miami) will tee off Carroll, Cathy Carr, Chris Connor, Thursday, May 28, with a cocktail the Diamonds, George Shearing, party, 7-9., hosted by Mercury Count Basie, the Playmates, Kirby Records. The following morning, Stone Four, Jesse Lee Turner, Jack May 29, breakfast will be spon- Scott, Alan Dean, Gary Stites, and sored by United Artists; lunch, (depending on a booking situa-RCA Victor, and a 9 p.m. cocktail tion) Mike Nichols and Elaine May. party by Capitol Records, at which | Capitol Records also may come time a special stereo recording ses- thru with Frank Sinatra, long-time sion will be cut by Peggy Lee and winner of The Billboard's deejay George Shearing. A screening of a popularity polls. new movie (probably Danny Kaye's NBC plans to originate "Moni-"Five Pennies") will be held at tor" and some of its rewscasts from 6:45 p.m. on Friday.

(May 30) break ... st with comedian cal coverage. Irwin Corey as a special guest. Saturday's luncheon will be hosted by Columbia Records, and Liberty with special side - promotions. Records will sponsor a cocktail ABC-Paramount, for instance, will party Saturday afternoon with Julie meet all jockeys at the airport London and David Seville (Ross and escort them back to the Amer-Bagdasarian) as co-hosts.

Saturday night's banquet, proceeding the Big Show, will again be sponsored by Dot Records. After the show Roulette is throw-



"physical, mental, emotional, social | ing an all-night party, starting at 1 a.m. with Count Basie's ork playing live for the guests and a barbe-Meanwhile, Bill Stewart con- cue, complete with ribs and

Big Show

The Saturday night show cur-Peggy Lee, Jimmie Rodgers, Vic The convention (at the Ameri- Damone, Andy Williams, Diahann

Miami during the convention, and CBS is readying some kind of lo-Atlantic is sponsoring Saturday's CBS is readying some kind of lo-

Meanwhile, the various record companies continue to come up (Continued on page 14)

Top Rank Inks Four Acts for May Tee-Off

NEW YORK --- Top Rank International, new label of Rank tained during his term with UA. Records of America, Inc., has inked four artists. Initial release of four singles has been set for May 15 with a major publicity and promotion build-up planned. Included in the label's debut (BMI). release will be platters by Dorothy Collins; French composer - conductor Robert Chauvigny; the well-known vocal group known as the Ravens, and 15-year-old Dennis Bell, newcomer to the disk field. Rank has also signed for future release: night club thrush Joy Martell; the Bourbon Street Barons, a Dixie group; blues canary Debby Moore, and Judy Scott, thrush who has been seen on TV with Jerry Lewis. Top Rank has also signed seven new distributors, including M. & S., Chicago; Roberts, St. Louis; Leonard Smith, Albany; Best, Buffalo; Benart, Cleveland; Big State, Dallas, and Music Craft, Honolulu.

EDITORIAL

The DJ Convention

Todd Storz and Bill Stewart in a relatively brief span of time have guided the pop deejay convention to a position of eminence in the national music-record scene. For this they deserve an accolade. What they have wrought thru organizational ability and foresight, showcases both the jockey and the music business as important segments of our national culture.

What Storz and Stewart have begun may go on to greater achievement. This is implicit in Bill Gavin's letter (see Soundoff) wherein he discusses the possibility of a natonal deejay organzation growing out of the present deejay convention.

Such a development, we feel, should be fully explored at the Miami meeting. Many think the attempt to form such a group would meet with insuperable obstacles; others feel it is not unattainable, and that its formation would be the greatest tribute to the creative force set in motion by Storz and Stewart.

It is to be hoped that the Miami Convention will find time for a general airing of views on the matter-particularly in view of the fact that so many deejays have expressed genuine interest. The yeast is in the batter, and time to examine it is now.

opularity polls. NBC plans to originate "Moni- Kay Exits UA,

NEW YORK---Monte Kay, who had been vice-president and general manager of United Artists Records since September, 1958, resigned last week. David V. Picker, executive assistant to Max Youngstein, president of United Artists Records and a vice-president and member of the board of the parent motion picture company, United Artists Corporation, has been named to replace Kay.

Kay disclosed no future plans other than the continuing of his personal management and music business interests, which he main-

Victor Skeds 10 Pop LP's For Mid-May

NEW YORK --- RCA Victor's pop release for mid-May contains two dance packages, "Meyer Davis Plays Redhead for Dancing" and Robert Stolz' "20th Century Waltzes"; two mood packages, one of pop opera selections by George (Continued on page 14)

Billboard

The Amusement Industry's Leading Newsweekly

Founded 1894 by W. H. Donaldson

Merc Opens '14-12' May Sales Push

CHICAGO - Mercury Records this week opened a Spring push called the "14-12 Overture." Distribs and dealers will be billed for 12 LP pieces for every 14 shipped. The offer covers the firm's entire monaural catalog, including the low-price Wing line, and will remain open thru the month of May.

Irwin Steinberg, Merc treasurer, said that no extra paper work is necessary for ordering under the plan. Orders need only be marked "14-12" to insure proper billing.

Retail dealers are being notified of the plan direct from Mercury headquarters.

A 12-package May release of Wing items will be covered by the plan, Steinberg said.

NEW YORK --- The Association of Record Dealers of New York and New Jersey are holding their First Annual Banquet and Show on Sunday, May 17. At the affair, to be held at Ben Maksik's Town and Country nitery in Brooklyn, Sy Bondy, president of the association will present awards to Connie Francis of M-G-M Records. Jimmie Rodgers of Roulette and to Peter Tripp, the WMGM disk jockey. The awards are for outstanding achievement in helping to make 1959 a record year.

Indications are that the event will be heavily represented by industry people from the New York area. Distributors, record manufacturers, disk jockeys and the over 200 members and owners of record stores plan to be in attendance. The evening will include a dinner, show and the presentation of the awards. For those in and around the New York area interested in attending, tickets can be purchased by writing or phoning the associations' office at 31 Park Row (WOrth 4-5886).

820

Kay represents such artists as Chris Connor and the Modern Jazz Quartet and owns with Pete Kameron Almanac Music (ASCAP) and Acorn, Adonis and MJQ Music

Picker has been with UA for three years and has been Youngmusic companies.

SHOLES MENDS AFTER SURGERY

'Distributing My Forte,' Says Blaine

NEW YORK --- Jerry Blaine, not sold he will become actual president. head of the five city Cosnat Distributors and chief of the Jubilee-Josie labels, stated in a letter to Cosnat because he had somewhat manufacturers this week that as of neglected the distribution end over May 15 he would no longer be the past year while working on associated with Jubilee. According Jubilee. "After all," said the outto Blaine's epistle he intends to spoken Blaine, "the biggest part of spend all of his time with Cosnat my business is in distribution and I Distributors to make Cosnat "the intend to keep it that way. We now biggest, swinginest indie distribut- have five Cosnat distributors, we hope to eventually have 10.' ing organization in the country."

When asked whether Jubilee Records was being sold, Blaine said Jubilee to a group but the sale that a number of people were interested in buying the firm. However, he said it has not been sold that Palitz took over as a.&r. head. yet. A.&r. chief Morty Palitz will Blaine said he was interested in become acting head of the label selling the label "if the price is after May 15, and if the label is right.

stein's executive assistant for the past year. He has been active in the operation of UA's record and

NEW YORK--Victor a.&r.

chief, Steve Sholes, is feeling fine after undergoing a serious gall bladder operation last week. He ended his stay at the Englewood Hospital in Englewood, N. J., last Sunday (10) and is now recuperating at his home in the same city.

A few years ago Blaine sold

didn't pan out and Blaine took

back the label. It was after that

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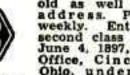
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Blaine said he was making the B. A. Bruns, DirectorCincinnati switch to full time activity with

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No. 19

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MAY 11, 1959

THE BILLBOARD

MUSIC NEWS

Chicago Field Nixes Playboy Jazz Bash

festival, projected for August 8-9, has been barred from Soldier Field.

Vic Lownes, exec producer of the bash, said that \$50,000 in talent contracts have already been signed and that negotiations are still under way with Nat King Cole, Frank Sinatra, Sammy Davis, of the event. Jr., Sarah Vaughan and Steve Allen. Already signed are almost two dozen attractions including the city government. Duke Ellington, Dukes of Dixieland, Count Basie, Stan Kenton, Louis Armstrong and Dave Brubeck.

Ostensible reason for the cancellation is that a plan to install seating on the field might do harm to a track being prepared for athletic events of the Pan-American Games, of which the jazz festival

Emerson Cash Buys Webcor Control

NEW YORK - Emerson prexy, Ben Abrams, has just closed a deal that gives his firm control of Webcor. The deal involved shares of common stock owned by Titus Haffa and his family. Haffa, chairman and president of Web-

Since the Webcor stock listed at Bally label.

CHICAGO-Playboy Magazine was to have been an official part. this week confirmed that its jazz Lownes offered to cancel plans for seats on the field if the games committee so requested, but his offer produced no response by press time. The belief is prevalent that the racy content of the sponsoring mag has resulted in pressure behind-the-scenes for cancellation

> Soldier Field is operated by the Chicago Park District, an arm of

> Lownes' announcement that negotiations for talent were still continuing indicated that Playboy either has hope for a reversal of the edict or is developing alternative plans. He made a bid for possible counter-pressure from jazz fans with the guarded comment in a public announcement:

"If Chicago wants this event, and I'm confident that it does, maybe someone will have a suggestion for us. Where do we go now?"

WARING BASH AUGUST 3-4

NEW YORK-Fred Waring's annual outing for song pluggers will take place August 3 and 4 at Waring's Shawnee Inn, Shawnee, Pa.

This year the Professional Music Men celebrate their 25th anniversary. The occasion will be the 15th year that Waring has hosted the event.

The outing will be highlighted by a gala two-day golf festival, with emphasis on serious golf. Additional details are being finalized and will be announced shortly.

London Names **New Distrib** Appointees

NEW YORK --- London Recother diskeries, announced new appointments this week covering Dot, based. Felsted, Dale and Colonial labels.

Southeast district manager in Mem- tunes, 10 appear for the first time. phis, has been moved here as di- Fourteen of the 27 different artists Felsted, Dale and Colonial labels. He reports to Walt McGuire, pop sales chief for the entire London group.

Colonial Records of Chapel Hill, N. C., recently signed a three-year world-wide distribution deal with London. Replacing Blase in the Chicago, Milwaukee, Minneapolis

In New York, where London re-He retired to Phoenix, Ariz., a cently took over distribution of Exchange yesterday, the purchase couple of years ago when Bally Dot, Chuck Tore has been apfolded, and was associated with pointed sales manager in charge of mored, however, that he paid \$5 deejay Saxy Dowell in a Phoenix the Dot wing. Tore was formerly resort operation. At Rex he will assistant branch manager for Lonbe active in all phases of the re- don in New York and prior to cording operation, in addition to that served at Coral Records in sales.

Top 30 Analysis Reflects Flux

10 Labels, 14 Artists Hit Bracket For 1st Time; Still Rough on Fems

By HOWARD COOF

NEW YORK-The current top 30 tunes on The Billboard's Hot 100 chart reflects much of the activity and flux of the present record scene. Included among the top 30 contains four instrumentals, top songs are numbers of vastly more than have been included in different nature by both new and old artists. Many different labels are represented, and the influence paniment to full lush ork sides. from c.&w. and r.&b. fields is still very much in evidence.

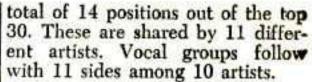
on the Hot c.&w. chart. While the number of dual market hits NEW YORK — London Rec-ords, which is becoming steadily more active in the distribution of recent months, many of the current Hi-Fi Mag pop hits are definitely country-

Dick Blase, formerly London's contained in the list of the top 30 Makes Switch

Rough on Fems

The rough period for fem artists continues, and there are only two hits by solo thrushes included in the first panel of the Hot 100 chart.

Male vocalists continued to be the most-preferred, commanding a



3

The current crop of sides in the some time. These vary from solo instrument with rhythm accom-

It is also interesting to note that four of the disks that clicked are Out of the 30 top tunes on the originals on which there were covpop chart, 12 are also on the Hot ers. In each instance, the original r.&b. chart, and one is also listed version that climbed into positions

(Continued on page 26)

GREAT BARRINGTON, Mass. vision manager in charge of prod-uct, sales and promotion of the are on the charts for the first time. High Fidelity Magazine announced May 5 a change in the magazine's editorship. John M. Conly of Great Barrington, editor since January, 1954, will become on June 1, chairman of the publication's new editorial board. He will be replaced as editor by Roland Gelatt, of Bridgewater, Conn., who has been music editor since 1957 and executive editor since last summer.

Conly joined the magazine in 1952 as associate editor, and served under Fowler, then editor, for two years. When Fowler became publisher, Conly became editor. During his whole service with High Fidelity Conly also has been music ditor of The Atlantic and for the last two years he has been a member of the guidance panel of the national record club operated jointly by RCA Victor and the Book-of-the-Month Club. He says his work for High Fidelity henceforward will be mainly consultative, and that the change in function was prompted principally by the need for more time to write. Gelatt, author of two wellknown books on musical matters, The Music Makers and The Fabulous Phonograph, came to High Fidelity from the Saturday Review, where as feature editor he had helped bring about that magazine's change from a literary weekly to a periodical of broad topical coverage. At least for the time being, he plans to continue residence in Bridgewater, convenient both to the Great Barrington editorial offices and to New York.



NEW YORK - Jimmy Hilliard, veteran disk exec, has joined Rex Productions, Hollywood, as operational director for its Keen, Andex and Ensign labels.

Hilliard has served as artist and Southeast will be Dave Shedd with picking up more than 650,000 repertoire director for such labels headquarters in Miami. In anas Mercury, Coral and Decca over other move, Fred Cassman was the years, and ran the now defunct named district manager for the More Trouble X label for RCA Victor. More cor, will remain in that capacity. recently he was president of the area. the a.&r. department. All and a second s

\$18 at closing of the Chicago cost Abrams \$2,342,610. It is rumore a share. Transaction was for cash.

The move puts Emerson in partial competition with Webcor. Both firms produce phonos and Emerson says they will continue to do so. Distribution, for the present, will also remain the same. Emerson reports that many plans are under consideration as a result of the move but that nothing has been finalized.

Lena Horne Loses Motion

NEW YORK - A motion filed by thrush Lena Horne, which sought to enjoin RCA Victor Records from the distribution and sale to organize such a group. However, many of an album of tunes from "Porgy and Bess," in which she is costarred with Harry Belafonte, has been denied.

In the suit, which also sought \$100,000 in damages, Miss Horne claimed that the LP "does not present her singing voice satisfactorily," and that its release would cause her "irreparable damage." Victor attorneys held that Miss Horne failed to state a cause of action. The denial of the motion was handed down by New York Supreme Court Justice, Samuel Gold.

Carlton Pays 6G for Master

NEW YORK - Joe Carlton, president of Carlton Records, has purchased the master, "I'll Hide My Love," cut by the Short Cuts on the Guarantee label. Disk has been getting strong play in Cleveland. Carlton outbid competitive diskeries, acquiring the disk for \$6,000.

If you have something on your chest and want to let the rest of the industry know about it, send your opinions to The Billboard Letters Editor, 1564 Broadway, New York 36, N. Y. All letters must be signed. However, names may be withheld upon request, at the discretion of the editor.

To the Editor: The two articles in your April 27th edition dealing with a possible national association of deejays are timely, and the results of your own survey of opinions on the subject were most interesting and informative.

Off!

Sound

The purpose of this letter is to clarify certain points on which misunderstandings may arise. First, I am not personally trying of my friends in the industry have expressed their wish that an annual deejay convention could be planned and conducted by our own association, rather than having to depend on a single "sponsor." I share this desire and would co-operate with others who have similar views.

Second, there is no thought of limiting such an association only to the "mike men." With the continuing trend toward controlled programming, membership would have to be open to all who participate in record programming for radio.

Third, it is my hope that a national association can grow out of what Todd Storz and Bill Stewart have started. Certainly there has been no thought of setting up a rival movement.

I recognize the obstacles to a national deejay association, as enumerated by some of the key men you interviewed. Self seeking and venality are to be found in the membership of almost any group; they are not unique vices of our profession alone. They can be kept from influencing an organization thru the alert and active participation of its membership.

I am heartily in accord with Jerry Marshall's comments quoted in your article. Participation by top-level men would be essential to insure prestige and public respect. Mobilizing the vast influence and talent of our profession for a worthwhile service project-possibly international in scope-would establish a working objective that would challenge the membership and encourage public acceptance of the deejays' status in the adult community.

Robin Seymour's apprehensions about coercion and Bill Randle's skepticism regard-

ing self-oriented people and the ruthlessness of the business are understandable. I can only reply that since a national organization would in no way exercise influence over any station's programming, the industry pressures need not be critical at the national level. On the other hand, our association could conceivably help to dispel some of the misinformation and phony "hypes" that interfere with honest programming efforts, Here are some of the improvements I'd like to see at future national conventions:

- 1. More active participation by the jockeys and programmers themselves in smaller free discussion groups, not attended by management or record company officials;
- 2. Opportunities for jockeys from smaller towns to tape interviews with visiting stars;
- 3. Special provisions for a continuing series of "programming clinics," held regionally during the year (like the BMI clinics mentioned by Bill Kaland) and climaxed by a full session at the convention.
- 4. Less emphasis on the management and policy levels, and more concern with detailed demonstrations of helpful devices and techniques, such as offered last year by Tommy Edwards; and
- 5. Some arrangements made in general sessions to prevent the question and answer periods from being dominated by a comparatively few individuals.

Let me emphasize that we who want national deejay association are offering our ideas in a constructive spirit, out of a genuine respect for radio's tremendous potential for good. Since my attempt to exchange ideas on the subject has apparently associated my name publicly with the movement, I'H do my best to pass along any comments-pro and con-that are sent to me at this address.

> Bill Gavin 114 Sansome St. San Francisco, Calif.

NEW YORK --- Westminster Records said today (Friday) that they are instructing their lawyers to begin action against several dealers here who have "flagrantly violated its Fair Trade agreements that have been enforced for several years."

For Goody?

Diskery says they will apply to Federal Court to be allowed to begin action against Sam Goody. They also claim they are preparing to serve papers on the Record Hunter.

Tradesters viewed the Westminster statement with raised eyebrows considering that the diskery and Goody have enjoyed a longstanding friendly as well as profitable relationship. In fact, recent Goody ads have announced slashes of 50 per cent in the prices of a number of labels specifically named, plus an additional "mystery" label denoted by a question mark. When customers go to the Goody store, they find that the

NEW YORK - Jerry Field has resigned his post of director of promotion and sales for Cameo, Swan and Parkway Records to open his own record firms and to branch out as a recording artist in his own right.

Prior to his association with the Philadelphia - based diskerys, Field was active in various phases of the record industry.

Field has been pacted by Strand Records as an artist and has already recorded four instrumental sides. He has also released disks on his own labels, Skyline and Jeff. These are "What Is There Left for Me" b-w "Once in a Beautiful Lifetime" by Henry Alston on Skyline and "Rosalita" b-w "Tell Me Who" by Arthur Brooks on Jeff and an LP, "Kitty Jarvis Sings Supper Club Favorites" also on Skyline.

VICTOR WAXES ALLEN GAME

NEW YORK-RCA Victor is releasing "Mel Allen's Baseball Game," wherein Allen calls the plays and "at home" players follow the action on score sheets. Ray Clark, RCA Victor planning and merchandising chief of singles, says anyone who knows anything at all about baseball can play the gameand that no two games will be alike. Score sheets are supplied with the album. Back album cover depicts a baseball diamond with players in position, and participants may follow the progress of the "at bat" team with markers. Diskery plans to merchandise the package in ball parks and promote it in sports columns, etc.





MUSIC NEWS

THE BILLBOARD

MAY 11, 1959

ASCAP Insurgents Meet in Pre-Decree Huddle With JD

Talk Foreshadows Both Bright And Dim Picture for Dissidents

By MILDRED HALL WASHINGTON -- The growing question mark in the minds of on matters of weighted vote, sur- tioned if credit for such use on ASCAP small business publisher vey and classification of back- "performance alone" would be enand writer members about the outcome of year-old negotiations for an amended decree reportedly found little assurance in answers given in an informal talk here last week with antitrust assistant chief Robert Bicks, and William Kilgore, chief of Judgment and Enforcement Division of Justice Department.

On the brighter side, Bicks reportedly assured the ASCAP small business spokesmen that the decree would "make them happy," when it emerged. But no details were given as to just how the complaints about the failure of the performance society to adhere to the rulings of its 1950 decree were to be met.

No date was given for finalizing of the amended decree for the American Society of Composers, Authors and Publishers, but Bicks promised that ASCAPers would have a chance to see the decree before its formal entry in court. He did not say how long a time before the court entry-nor if objections at that time would carry enough weight to send the whole project back to the antitrust drawing board.

The informal conversation was reportedly essentially on a conjec-

remarks by Kilgore, who is logic- theme or fingle, reportedly went ally closest to actual negotiations, around in a circle. Kilgore quesground music.

complainants say is the backbone songs on "500 points per quarter." of monopoly aspects of ASCAP The complainants felt this would echelon dealings, appeared to have in no way be an improvement over retained some foothold in Justice the current 20,000 accumulated thinking. Visiting ASCAP dissi- credit rule, and again reminded dents were reportedly asked if they the Justice spokesmen that the did not feel that in ASCAP's "par-ticular type of set-up," some the primary basis. weight should go to older mem- Only one remark was officially bers. They reportedly stood firm released from the interview: that for democratic, one-vote-per-mem- if the forthcoming consent decree ber requirement in an amended does not right the "inequalities decree "because everything else and monopoly aspects" of ASCAP eventually hinges on this."

tion for music used as background, bers will never give up the fight.

tirely fair. One suggestion was to The "weighted vote," which base seniority classifications for

functioning, in the interests of the The sore question of classifica- society itself, the dissident mem-

MEYERSTEIN SPEAKS French Hit EP's Sell **Despite Recession**

By BOB ROLONTZ

NEW YORK --- Altho the record market has dipped a bit in France over the past few months due to a slight recession, a hit EP can still pass the 100,000 mark tural and hypothetical basis, with with little difficulty. This is the no details of actual results ac- word from Georges Meyerstein, prexy of Philips of France. Meyerstein, who has been in the U.S. for the past fortnight, was originally the general manager of Polvdor before joining Philips to start

catch on well in France, according to Meyerstein, with albums by Miles Davis and the Modern Jazz Quartet turning into good sellers. Philips has just issued an album with Art Blakey and the Jazz Messengers and expects to get a lot of mileage out of it.

ARMY CONTEST **DISK WINNERS** ANNOUNCED

WASHINGTON -- The results of busy weeks of recording for the disk-phase of the 1959 All-Army Entertainment Contest have been announced by the Adjutant General: tied for first place, Third and Fifth U. S. Army; second place, U. S. Army Europe, and third place, Second U. S. Army, Judging was done April 30 and May 1st at Fort Lesley J. McNair here.

Live phase of the contest will be judged June 16-18 at Fort Belvoir, Va. Command scoring highest in both phases will hold the coveted Irving Berlin trophy for 1959.

First-place winners among the recording servicemen were: Classical vocal soloist, SP4 Dennis O. Burke, U. S. Army Europe; Classical instrumental soloist, Pvt. Arule S. Potter, Ft. Carson, Colo., Fifth Army; Country and Western group, the "Circle A Wranglers," Fort McPherson, Ga., Third Army: Vocal group accompanied: "The Quarter Notes," Fort Carson, Colo.; Vocal group unaccompanied: "Travellaires," Fort Lee, Va., Second Army.

Winners in Army band and chorus groups, first place, were: Small Chorus, Fort Ord Soldiers Chorus, Fort Ord, Calif., Sixth Army; Large Chorus, "Russian Choir," Presidio of Monterey, Calif., Sixth Army; Army Band Chorus, Third Army Band, Fort McPherson, Ga.; Dramatic group winner, AFN Frankfurt Dramatic Workship, U. S. Army Europe.

JET JOCK Next Stop A Mike on The Moon?

NEW YORK - Deejay Murray Kaufman evidently is willing to go to any lengths for the promotional good of his station WINS here.

Last month he went down into a Manhattan Subway and lived on the platform for several days until somebody found and returned a silver subway token. A couple of weeks ago he went up in the air-some 70,000 feet-and broadcast while flying in a supersonic jet F-102.

His latest stunt puts him on wheels at the World Car Show at Roosevelt Raceway, where he will broadcast from a trailer, starting May 8. The station will lock him in the trailer and distribute 10,000 keys at the show. One of the keys will open the trailer, with a new sports car going to the lucky key holder. Meanwhile, trade reports have it that Kaufman has set his next promotional sights on Cape Canaveral.

Postpone Celler Bill Hearings

WASHINGTON-In an abrupt change of plans, the House Copyrights Subcommittee has postponed hearings on the Celler bill to end juke performance exemption, until June 10, 11 and 12, plus a possible additional hearing on June 17. The delay will permit results of a Price Waterhouse survey of the juke situation, and effect of performance royalty on operators and location owners, to be completed in time for hearings. Subcommittee counsel Cyril Brickfield said last week that "several factors" entered into the postponement from the original May date, including inconvenice of the May dates to a number of witnesses, and difficulty in getting a hearing room. A number of witnesses who would have found the May date extremely inconvenient were involved in the Price Waterhouse statistical survey, which was undertaken by juke box organizations, Brickfield pointed out. Some pro-(Continued on page 26)

complished so far in negotiations. Decidedly on the dark side, to small pubs and composers were

Kapp Issues **Trail-Blazing** Stereo Pkg.

NEW YORK --- Kapp Records has released a trail-blazing stereo LP which features a musical suite especially composed and arranged for two big bands. The bands featured on the de luxe package are those of Les Brown and Vic Schoen.

The technically difficult job of recording was achieved by setting the bands in a V formation, with the Brown band on the left and the Schoen complement on the right, with a single, common rhythm section in the center. Each maestro batoned his own band France due both to price and the from a common podium located at the apex of the figure formed by carry 10 tunes. The 12-inch LP's the band seating.

who conceived the idea while serving as music director of the Big to play them on. Record show early in 1958. The historic disking sessions took place in engineer Bob Fine's Hotel Great Northern ballroom studio here.

Seeco Debs 5 Stereo Singles

NEW YORK -- Secco Records has released five new stereo singles, according to Seeco prexy, ords' newly hyped up "Adventures Sidney Siegel. Siegel said, "Be- in Sound" label, will release forcause of the growing stereo market eign language versions of Lerner both in juke boxes and among con- and Loewe's "Gigi" and "My Fair and Thunderbird have been booksumers, we are going to release all Lady" this week, as well as a new ing c.&w. artists. The public can future singles that we feel have album with the Italian heart throb, see pop singers for free and in great potential in stereo as well as Renato Carosone. The new version living color on TV and nudity monophonic sound."

Melis, the Joe Cain Ork, the Triads, French sound track of the movie. vision c.&w. shows like the recent Stubby Kaye and Billy Max-ted's Manhattan Jazz Band. All Spanish; an original-cast recording al country and western TV and will retail at 98 cents, same as of the Mexican company now per- radio jamborees spread over the monophonic versions and all are forming the Broadway smash in country.

ago. He noted that EP's still far outsell singles in France due to the thrifty nature of both the French dealer and the French record buyer. The dealer pushes EP's because he can make a higher profit; the customer likes EP's because he gets four tunes for \$1.80, whereas he pays \$1.20 for a two tune single. LP's in France, according to the Philips exec, sell for \$3 for a 10-inch LP, and LP. The \$6 and \$8 LP's come in album packages, the \$4.30 and \$5 LP's come in regular LP sleeves. A hit 10-inch LP can sell up to

100,000 over a one-year period. Ten-inch LP's still sell well in fact that the 10-inchers usually in France usually contain 16 tunes

Cleffer of the Suite was Schoen, As yet, stereo records mean little in France usually contain 16 tunes.

Modern jazz is beginning to



NEW YORK--Columbia Recof "Gigi" features Maurice Che- can't be viewed on the tube, thus Disks released are by Jose valier, and it's taken from the opening a new field for such tele-

Philips in France has a large pressing company in Louviers, about 100 miles outside of Paris. The company has its own electric presses which it developed itself. the firm in France almost a decade and claims they are among the best on the market.

Meyerstein said that Philips of France has its own publishing firm, Tutti Music, a BEIM-affiliated pubbery. This firm has in it one of the biggest hits in France this year, a tune penned by Guy Beart titled "L'Eau Vive." Meyerstein set this tune with Hill and Range while here and the song is expected to soon be cut by American diskeries.

Philips will distribute Ray Venfrom \$4.30 to \$8 for a 12-inch tura's Versaille line in France starting next month. This line is now being released in the U.S.

Judges of the recorded talent included Mathew Warren, deejay and news commentator of WTTG, Washington; Tom Scanlon, Associate Editor, "Army Times"; Miss Florence Booker, head of Arlington Country School System's music department; Dr. Jeanette Wells, Music Department, Catholic U. of America; Mr. W. L. Dominy and Lewis Sims, Society of Barbershop Quartet Singing in America, Inc.; Capt. Wm. A. Mobley, CO U. S. Army Element, U. S. Naval School of Music; Miss Cay Knockey, general Manager, Arena Stage, Washington, and Miss Rose Marie Grentzer, professor of music, University of Maryland.

C.&W. RIPE FOR MORE LIVE SHOWS, AIR TIME

ance and air time for country and western shows, pointing out that the c.&w. field has come into its own in so-called sophisticated circles during the past year.

"The sophisticates are thoroly cognizant of the impact of good country shows," says Nigberg. Strangely enough, on a personalappearance level, country music is vying with nudity at the Las Vegas hotels. Slowly but surely wellknown spots like the Showboat, Dunes, Flamingo, New Frontier

"We recently packaged the high-

1.OS ANGELES--Nat Nigberg, est-budgeted country music show specialty series line. The jazz sets of Surrey Productions and execu-tive producer of the "Country America Spectacular,' Kenny Dorham, Wynton Kelly, America" television shows, feels the which will play a 10-day stand Chet Baker and Cannonball Adtime is ripe for ad agencies to se- at the Oregon Centennial, Portland, derly with Art Farmer. The specure additional personal-appear- June 26-July 5. It will feature the cialty series album features one

6 May Albums For Riverside

NEW YORK -- Riverside Records is issuing six new albums for May, five jazz sets, and one in the (Continued on page 14) of Mexico's swinging mariachi orks.

Toronto Airers Heed BBG Fiat to Up 'Live Music'

dio stations are expected to spend ter Murdoch, made a submission about \$100,000 for "live music" to the Fowler Commission on the this year-which is just \$100,000 quantity of canned music offered more than last year.

This is a direct result of warning from the Board of Broadcast Governors, Canadian counterpart of the FCC, to radio stations thruout the country that they better put on more live talent, and get away from the canned music.

CKEY has signed its agreement with the Union, promising to spend in the neighborhood of \$30,000 this year, while talks are going on with CFRB and CHUM.

The International Executive of- the station.

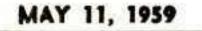
TORONTO -- Four local ra- ficer of the AFM in Canada, Walby the radio stations.

The BBG was an outgrowth of the Fowler Commission Report, and the action by the BBG was taken shortly after its inception.

A national agreement between the AFM and the Canadian Broadcasting Corporation covered the spending of some \$1,500,000 being spent for musicians in Toronto alone in 1957.

The agreement with radio station CKEY is the first that has been signed by the Union with







GREAT NEW SOUNDS FROM REACHING THE ADULT & TEENAGE MARKETS!





MUSIC NEWS

MAY 11, 1959

NIPPON DISKERIES BOW TO BIEM ON ROYALTY

ing hassle here between Japanese diskeries and the French Bureau International de l'Edition Mecanique (BIEM) involving mechanical royalty rates on European music has been settled with the capitulation of the record companies to the demands of BIEM.

In explaining the action, Yutaka Ando, executive director of Japan Phono and Record Association, pointed out that the Japan Association of Rights of Authors and Composers (JASRAC) has authorized a domestic rate of 2 per cent or 2 cents per side, whichever is greater.

In 1956, BIEM negotiated a 4 cent rate with the diskeries, subject to the approval of the Japanese Government. This was never granted. Mediation thru the International Federation of Phonograph Industries (IFPI) in London also failed to budge BIEM from its position. BIEM then moved thru the French embassy here to learn the government's official position. The Japan Copyright Council, an unofficial body of diskeries, movie firms and publishers then expressed an opinion that the diskers should pay the higher rate, at

Faith, Conniff Prime Col's May Pop Salvo

NEW YORK --- Columbia Records pop album release for May includes new sets by Percy Faith, Ray Conniff, Teddy Wilson, Buck Clayton, Andre Kostelanetz, Duke Ellington, and thrush Marge Dod- Victor Cuts son. The Erroll Garner album, the two LP "Paris Impressions," is now available as Volumes I and II. There is also a Ken Griffin and a Frank Sinatra set on release as well as a new one by Svend Asmussen and one with Shirley Jones and Jack Cassidy. The Faith album is "A Night With Sigmund Romberg," the Conniff set is titled "Hollywood in Rhythm."

TOKYO --- The long-simmer- | which point some of the diskers, dissatisfied with arbitrary and licentious acts by the Council for some time past determined to secede in a body from the Council. Finally, when BIEM threatened an embargo on the European material it controlled, the record companies gave in to the demands, "informing that full report would be made to Japanese authorities

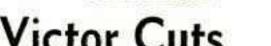
for appropriate action if such pay-

ments illegal."

Infringement **On Donaldson** Tunes Charged

NEW YORK--Donaldson Publishing Company has filed an infringement suit against Bregman, Vocco and Conn in New York Federal Court. The suit seeks damages and a permanent injunction against alleged infringement on 52 songs composed by the late Walter Donaldson either individually or jointly with "one Edgar Leslie," and the late Gus Kahn.

The suit claims that Sheila Lynn Donaldson and Ellen Bernice Donaldson, sole surviving heirs of Donaldson, assigned to the plaintiff on October 23, 1958, all their rights, title and interest to the tunes including renewals and foreign copyright protection. Total damages of \$650,000 are being sought. The action was filed by attorney Charles B. Seton, of the firm of Rosen, Seton and Sarbin.



50 MORE JOIN LABEL PARADE

NEW YORK - Fifty new labels joined the label parade in the last few weeks. Here are the names and addresses of the newcomera-

Apex Records, 951East 47th Street, Chicago 15; AUS Records, care of Lee Rupe, Nation Wide Enterprises, 1107 El Centro, Hollywood 28; Berklee Records, care of Berklee School of Music, 284 Newbury Street, Boston; Best Records, care of International Industries, 1405 Locust Street, Philadelphia; Bingo Records, 6087 Sunset Boulevard, Hollywood 28; Blaze Records, Box 56, San Antonio 6; Blue Sky Records, Box 381, St. Cloud, Fla., 126 S. Hughey St., Orlando, Fla.; Boulder Records, 221 North Main Street, Wallingford, Conn.; Brent Records, care of Time Records, 157 West 57th Street, New York 19; C. J. Record Company, 4803 Indiana Avenue, Chicago 15; Campus Records, care of Nocturne Company, Box 4432, Maimi Beach 41; Cherokee Records, 1717 Oakwood Avenue, N. E., Huntsville, Ala.; Circle Records, 2447 South Christiana Avenue, Chicago; Colt Records, 21 & Pennsylvania Avenue, N.W. Washington 7; Dart Records, 18-10 Fairlawn Avenue, Fairlawn, N. J .: Dwain Records, Room 1005, 1697 Broadway. New York; EMC Records, care of Evans Music Corporation, 4826 Western Avenue, Montreal 6; Everest Recording Company, 1427 West Downey Avenue, Flint 3, Mich.; 45 Records, care of Coast Record Company, 2534 West Pico Boulevard, Los Angeles 6: Hartbyrne Records, Station K.O.B., Albuquerque, N. M.; Hurricane Records, Box 4351, Maimi 27; Interlude Records, care of Allied Record Distributors, 1041 North Las Palmas Avenue, Hollywood 38; J.C.D. Records, Box 4747, Atlanta 2; Jay Records, 121 Shelby Street, Sidney, O.; Jury Records, care of Wilcondon Jury Recordings, Ltd., 1350 Alberni Street, British Columbia; Kahi Records, care of G&G Records, 926 East 3rd Street, Benicia, Calif.; Kangaroo Records, 7006 North Main, Houston 9; Le Cam Records, Box 11152 Fort Worth; Lucky Star Records, Box 8763, Nashville; M.P.P.C. Records, care of Motion Picture Productions Corporation, Woodstown, N. J.; Meridian Records, 707 Nicolet Avenue, Winter Park, Fla.; Millan Records, care of La Bailarina Music Shop, 527 Amsterdam Avenue, New York; Mun-Rab Records, 6356 DeLongpre Avenue, Hollywood 28; Nucraft Records, care of B. W. Lusy, 2019 Shepherd Drive, Houston 7; Original Sound Records, 8510 Sunset Boulevard, Los Angeles 46; Pillar Records, care of Mel O-Art Music, 9012 Sunset Boulevard, Hollywood; Ridge Climber Records, care of Ridgecrest Records, Box 517, La Grange, Ga.; Ron-Mar Records, 10 Marlo Drive, Belleville, Ill.; Sabrina Records, care of Allied Distributors, 1041 North Las Palmas Avenue, Hollywood 38; Sierra Records, care of George Jay Associates, 1606 Argyle, Hollywood 28; Sing Records, care of Marshall Pack, Lowery Music Company, Box 9687, North Atlanta 19; Solar Records, care of Sally Bennett, 19859 Beach Cliff Boulevard, Rocky River, O.; Stars of Hollywood Records, care of Allied Distributors, 1041 North Las Plamas Avenue, Hollywood 38; Stevens Records, care of Lyco Music, 429 Wesley, St. Louis 21; Tad Records, Suite 121, 6223 Selma Avenue, Hollywood 28; Tel Records, care of Morty Craft, 701 Seventh Avenue, New York; Topic Records, care of Allied Distributors, 1041 North Las Palmas Avenue, Hollywood 38; Unison Records, care of London Records, 539 West 25th Street, New York; Verro Records, Room 301, 12 West

HOT 100 ADDS SEVEN

NEW YORK-Seven new sides appear for the first time on this week's Hot 100 chart. These are:

- 75. I'm Ready-Fats Domino, Imperial
- 87. Margie-Fats Domino, Imperial.
- 92. Eternally-Thomas Wayne, Fernwood.
- 93. Little Dipper-The Mickey Mozart Quintet, Roulette.
- 96. Tallahassee Lassie-Freddie Cannon, Swan.
- 97. Kansas City-Little Richard, Specialty.
- 100. Love Me in the Daytime-Doris Day, Columbia.

Gold-B'dway **Deal Phuts**

NEW YORK ---- The negotiations between Jack Gold and the representatives of the Broadway interests (Eddie Kassner, Danny the purchase of the three firms have foundered. According to both sides negotiations for the firms, (The Billboard, April 27) have been completely broken off and will not be resumed.

The negotiations had been going on for the past six weeks. Gold was to lay out a down payment of \$500,000 for the three firms. The owners of the three firms had ords. valued their respective companies as follows: Kassner International-\$1.000,000; Rush Music - \$400,-000; and BroadwayMusic-\$700,-000. Kassner, Kessler and Spron had purchased Broadway Music only about six months ago for a price of \$275,000.

Gold, owner of Paris Records and Greta and Jack Gold Music, told The Billboard this week that he was still interested in acquiring a music firm or two. Gold was not the first to negotiate with the Kassner Kessler, Sporn interests for the purchase of Kassner-Rush-Broadway Music. Joe Har-

Otis Launches 'Across-the-**Board' Suit**

NEW YORK --- Eldorado Music, West Coast publishing firm Music-Rush Music-Kassner Music operated by Johnny Otis and Hal Zieger, has launched an across-Dessler and Murray Spron) for the-board infringement action in U. S. District Court here which involves the Otis tune, "So Fine." Suit is noted as "across the board," since, in view of the now wellknown Goody decision, it sues not only the alleged infringing publisher, Maureen Music, but a record company, artists who made a record of the tune, and a group of stores which marketed the rec-

> The suit claims that in August, 1955, Otis cleffed a tune, "So Fine," which was registered with the copyright office. It further alleges that sometime after March 5, 1958, "defendants copied a substantial amount of material contained in plaintiff's copyrighted composition entitled 'So Fine,' and incorporated said material into a musical composition likewise entitled, 'So Fine'.'

As part of the plaintiff's case, copies of the music and lyrics for both of the compositions were included as Exhibits 1 and 2. The

Victor Adds To Air Staff

NEW YORK --- RCA Victor has appointed five new radio-TV relations men, according to Steve Sholes, pop a.&r. chief. Personnel includes Gordon Bessin, Detroit; Tommy Christi Chianti, New York-Newark; Mike Fucillo, Boston, John Rosica, Philadelphia, and Sasch Rubinstein, San Francisco. The men report to Ben Rosner. RCA Victor's radio-TV relations chief.

THEME TUNE FOR SCLEROSIS DRIVE

CINCINNATI--The song, "Someone You Know," written by Al Lamm and Joe Martin, decjays at NOW, Omaha, and recorded by Harry Carlson's Fraternity Records label, has been adopted as the national theme song for the national Multiple Sclerosis Society, which Saturday (9) kicked off its annual fund-raising drive, which runs thru June 21.

Artist on the Fraternity waxing is Melva Niles, who formerly had the lead in "Song of Norway" and who has appeared on several major radio and TV shows. This is her first recording. Lew Douglas, Chicago, wrote the arrangements and conducted the session which was done at the Bradley Studios in Nashville.

'JB' Cast LP

NEW YORK---The complete, original-cast recording of Archibald MacLeish's Pulitzer prizewinning hit, "JB," is being recorded by RCA Victor, according to Alan Keyes, Red Seal a.&r. chief. Album will have special packaging and will be released as one of the de luxe Soria Series, supervised by Dario and Dorle Soria. Elia Kazan, who directed the Broadway show, will direct the recorded performance.

Todd Label Buys Master for 61/2G

NEW YORK --- Todd Records, label recently kicked off by veteran disker. Paul Cohen, has acquired themaster of "What Kind of 'God' Do You Think You Are?" with chanter Jimmie John, from ZZ Records. With reports that several firms were after the master, Cohen acquired it for \$6,500. Several covers of the tune are now believed to be in the works.

The

RN RADIO

SIGHT ON

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701 Sevenih Avenue, New York. CORRECTION: Wynne Records, 450 7th Avenue, Suite 2304, New York 1.

Garfield Boulevard, Chicago 9; War-

wick Records, care of Morty Craft,

Quarterly Programming Guide

featuring a special slick-stock

Disk Jockey

Convention-in-Print

Insert Edition

More and Better

Record Programming

May 25, 1959

ris of Essex International Enterprises, owner of Flamingo films, had hid for the firms a few months previously.

'K. C. Lovin' **Sparks Suit**

NEW YORK --- Fury Record Corporation and Cosnat Distributors have been sued in Federal Court here for alleged infringement on the use of the song "K. C. Lovin'," by Jerry Lieber and Mike Stoller. Suit was filed by Armo Music thru its attorney, Jack Pearl

Song is identified as that which contains the lyric. "I'm goin' to Kansas City, Kansas City, here I come. They got a crazy way of lovin' there, and I'm gonna get me some. I'm gonna be standin' on the corner of 12th Street and Vine, with my Kansas City baby and a bottle of Kansas City wine."

Suit claims that defendant never filed a notice of use and seeks a permanent injunction, treble damages of 6 cents per record, plus the basic rate of 2 cents per record sold from each defendant.

May 25 Billboard Feature . . .

published in conjunction with the

Pop Music Disk Jockey Convention,

Americana Hotel, Miami Beach

Top Standards

Hottest Artists

Another Special

May 29-30-31,

of 1959's

suit seeks a permanent injunction against further alleged infringements. Further, pursuant to section 1 (e) of the copyright act, it asks treble damages of 6 cents per record plus the basic fee of 2 cents per record from each defendant in the action.

Defendants include Maureen Music, Old Town Record Corporation; Jim Gribble; Tommy Bullock; John Doe I. John Doe II, John Doe III and John Doe IV. otherwise known as the Fiestas; Superior Record Company, Inc.; Colony Record and Radio Center, Inc., and Tin Pan Alley Record Center, a partnership involving Harold Grosshardt and Sidney Turk. The action was filed by Charles B. Seton of the firm of Rosen, Seton and Sarbin.

RIAA Makes Changes in Exec Set-Up

NEW YORK -- Annual meeting of the Record Industry Association of America, Inc., was held last week, at which time several changes were made in the executive set-up. James B. Conkling, Warner Records chief, and Archie Bleyer, Cadence Records topper, were elected vice - presidents. Bleyer was formerly a member of the RIAA board. Replacing Blever on the board is Howard Ballance, of Square Dance Associates.

Irving Green, Mercury topper, continues as RIAA president; John W. Griffin as exec secretary and Frank Walker as honorary chairman of the board. Ernest E. Meyers continues as attorney.

Other officers are Arnold Maxin, vice-president, and John Stevenson, vice-president and treasurer. Remaining board members are Kapp, Goddard Lieberson, George Marek, Leonard Schneider, Glesa Wallichs and Randy Wood.

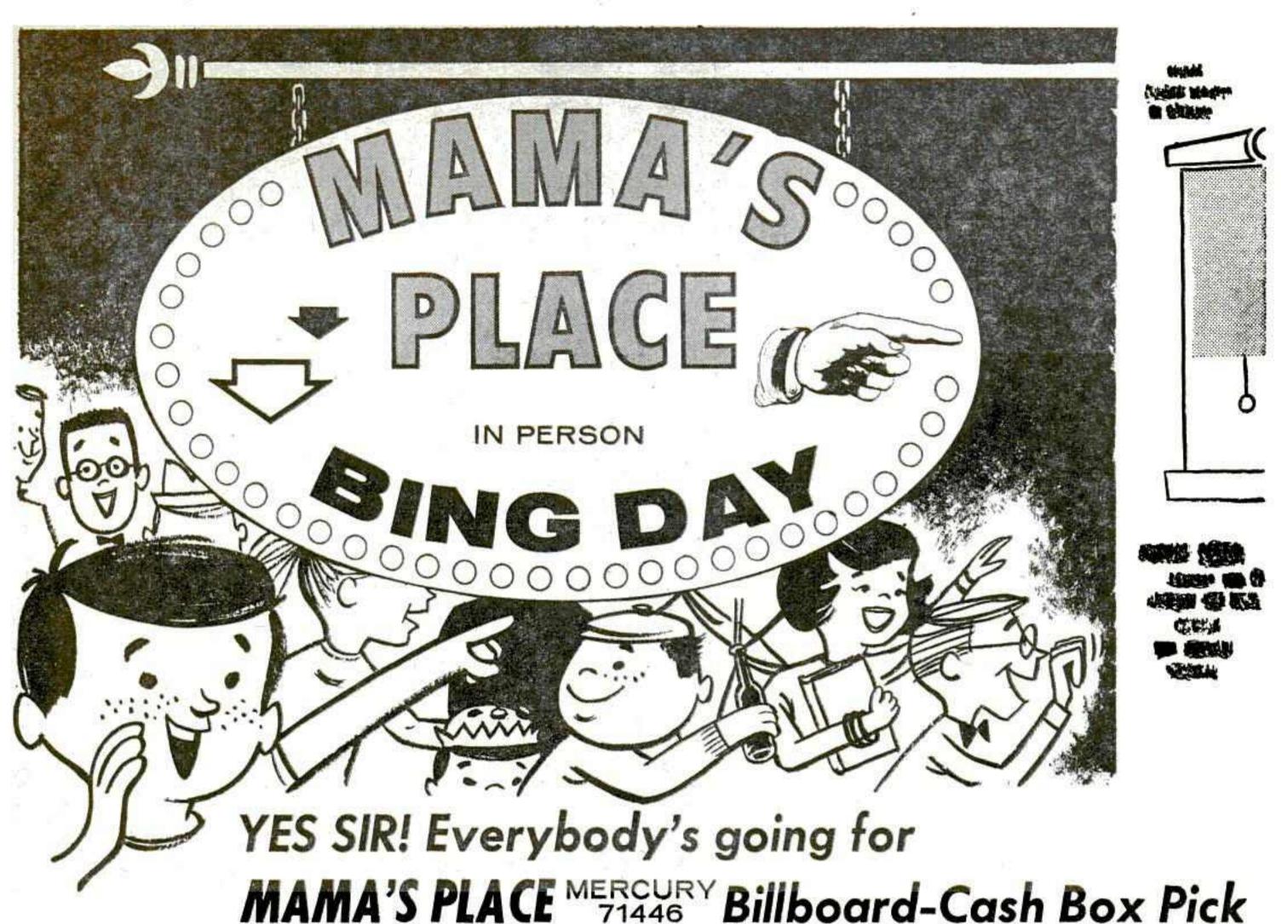






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Mercury's getting hotter all the time!

ROOK BENTON ENDLESSLY 71443	SARAH VAUGHAN SEPARATE WAYS 71433	SIL AUSTIN DANNY BOY 71442
* THE PLATTERS ENCHANTED 71427	SWEETER THAN YOU 71450	* KRIPP JOHNSON ONE LAST TIME 71436
SEORGE JONES WHITE LIGHTNING 71406	* D. WASHINGTON WHAT A DIFFERENCE A DAY MAKES 71435	BIG BOPPER IT'S THE TRUTH, RUTH 71451
	(Mercury) RECORDS	





PHONOGRAPHS • COMPONENTS •

Communications to 1564 Broadway, New York 36, N. Y.

RADIOS • TAPE RECORDERS

THE BILLBOARD

MAY 11, 1959

EDITORIAL

How to Sell Stereo

NEW YORK --- If it were possible to get all the phonorecord dealers in one place and ask the question-"How many of you have stereo record playing equipment at home?"-it is doubtful that more than 20 per cent would answer affirmatively. One - in - five, is, in fact, wildly optimistic.

The four-out-of-five who do not have stereo at home needn't hang their heads if they feel ashamed of the fact. They are in good company. An informal survey among record and phono execs has brought to light the fact that few have installed systems at home. The same is true of the advertising account execs and their copywriters who have the huge responsibility of kindling the public's interest in stereo.

This situation has its amusing side. One story is told of an advertising exec who, in the years he has been in the industry, amassed a large disk collection. The number of new LP releases he got weekly was substantial and, generous guy that he is, he often gave copies to the various tradesmen who served him the butcher, the milk man, laundry man, etc.

One Saturday he was paying the bread man the weekly bill and he offered him an LP as a gift. The bread man thanked him and said, "By the way, my wife and I bought ourselves a stereo system for Christmas. Do you ever get any stereo records?"

The conversation floored the ad exec because he himself didn't own stereo. Altho he had the responsibility of passing on stereo ad copy, he rarely listened to stereo himself. He recently added a system at home.

Dealers generally probably feel as one dealer did when he said, "I have to listen to records all day long. Do you think I'm going to go home and listen to them there too?" The answer is "Yes."

Consider the following facts: 1) When you listen in the store, you're not really listening. 2) In order to sell a product, you have to know the product. 3) In order to generate any sales enthusiasm for a product, you have to be convinced that the product is great. You can't know it unless you hear it.

In listening to the current output, one is impressed - greatly impressed - with the stunning effect of many stereo disks. And, listening to monophonic and stereo disks at the same sitting, serves to increase one's respect for stereo.

If you want to sell more stereo phonos and disks, listen to them. Give them a chance. Listen to them under the best possible circumstances. And while you listen, you'll find yourself thinking of specific sales ideas and arguments that you can use in the store.

HOUSEWIFE'S FRIEND?

'Stereo-Phones' Are New Philco Feature

By RALPH FREAS

NEW YORK -- Philco's 1960 stereo phonograph line will feature a "new application" of elec-CHICAGO --- Webcor, which trostatic speakers. The Philadelinitiated a four-time-per-year sales phia firm calls them "Stereopromotion program, offers its most Phones." Actually, they are "outexpensive package yet, with its rigger" or "satellite" speakers. current four-pronged sales stimu- Their importance lies in the fact lator deal aimed at every type of that they are small and decorative merchandise in its catalog. George and, at the same time, give good, Simkowski, ad and sales promo clean repsonse in the middle and

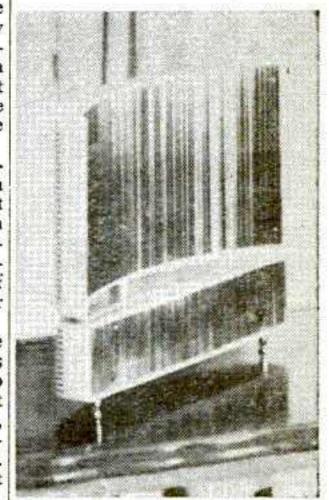
With "Stereo - Phones," Philco expects to overcome the objection To stimulate Webcor's reel-to- of the average housewife to bulky reel tape units, firm offers dealers cabinetry while satisfying the a choice of a "Necessary Acces- audiophiles's desire for true stereo sory" kit, containing four five-inch sound reproduction. How satisfyreels of tape, a take-up reel, an ing the sound reproduction will be input cord with alligator clips, a can only be surmised. The new tape splicer and splicing tape, models won't bow until the upcompackaged in a gift carton; a 28- ing Philco distributor meeting in page consumer booklet, outlining Acapulco. And most dealers won't ideas on the use of a tape recorder, hear them until the NAMM Trade called "Tape Recording Ideas"; Show opens in New York on June and a package of five two-track 22.

Bel Canto stereo tape packages. In appearance, the "Stereo -Dealers may utilize any or all parts Phones" are jewel-like, to use a of the deal to hype tape playback perhaps too-fancy description. But certainly, they are stand-outs when To excite interest in stereo port- compared to the conventional coneables, Webcor offers both a gift- type speaker in enclosures. Decartoned set of 10 stereo 45 r.p.m. sign flexibility is one of the chief disks from the Concert-Disc cata- advantages electrostatics have over log and a 45 r.p.m. carrying case, conventional speakers.

The Philco "Stereo-Phones" are Plugging Webcor stereo con- only nine inches high and 12 inches soles are a tie-in, where a dealer wide. The depth is so small as to can offer a 24-inch outdoor bar- be negligible. The concave front becue brazier, a package of five is metallic and the frame is plastic, 12-inch Stereo Fidelity LP's and a available in mahogany or light fincarry-over offer, wherein the con- ishes. They are very light weight.

on small, attractive pedestals, When not in use as "outrigger" speakers they are housed in the master unit and can play from that position.

The major problem with electrostatic speakers is their inability to reproduce low frequencies. They can do it if they are large enough. For example, an electrostatic can go down to 32eps, but its dimensions would have to approximate four feet wide by eight feet deep. Lower frequencies in the new Philco models are handled by a woofer in the "masterunit." It's important to recognize that the lower frequencies-those below 300 cps-are non-directional and



DEALER DEALS Webcor Sets Four-Prong Sales Plan

mentor, has dealer deals covering high frequencies. everything from tape recorders thru console stereo

Hi-Fi Shop Ups Sales With a Mimeo Machine

own "sales story," in the form of covered in a breezy, easily-read interestingly - written well-illus- style everything which a record trated brochures, has produced owner should know and observe. some spectacular sales results for Wrapped in with every record pur-Alton Lawrence, owner of Law- chase, the booklet became such a rence Hi-Fi here.

his own a couple of years ago, center registered a complete "sellwhen he became irritated at the out" - over, 2.000 copies being troubles which his record custom- eagerly snapped up by customers, ers were having with their disks. by people who came in specifically cent of the troubles were traceable to the fact that music fans did not know how to take care of their is a complete lesson in stereorecords. His logical step was to put every person on the payroll thru a short course in record handling, encouraging each to pass along all of these tips to every possible record purchaser. This helped to some extent, but since the Lawrence Hi-Fi center is a big, active organization, much of the information could not "get thru" to record buyers.

No Info Handy

After some thought, Lawrence decided that the ideal answer would be some sort of information on record upkeep. He started an immediate search for such material and was pained to find that it simply wasn't available. Altho most record manufacturers had included a small amount of information on the subject in their advertising materials, it was by no means complete enough.

The upshot was that Lawrence simply sat down and "wrote the script himself." The result was a mimeographed 20-page booklet,

BIRMINGHAM-Producing his | with the title "Record Care" which sensational success that, despite Lawrence got into "publishing" several reruns, the Lawrence Hi-Fi

sumer gets a diamond replacement. The electrostatic speakers are set needle along with the standard needle shipped with the Webcor two-channel console.

which holds 50 records.

sales.

menting with a four-color post-card, which may be purchased at Shipped by card, which may be purchased as cost from distributors by dealers, who may use them to send to their Wodel featured i the Recordio Webcor Ravinia console stereo.



dio Corporation, outgrowth by vetphonic sound, a complete explana- eran employees of Wilcox-Gay Cortion and history of the subject, tied poration here to salvage the tapeprecisely to the local Birmingham recorder firm, delivered its first two market and a "must" for anyone reel-to-reel tape recorders late last purchasing stereo for the first time, week. D. E. Heinisch, previously The "Stereo-Phone" principle and Broken down into specific chap- treasurer of AMI, Inc., Grand design could have as strong an When a plethora of complaints over surface noise, nicks, and poor reproduction came in in the space Now, Lawrence has come up reproduction to the operation of the predict of a few months, Lawrence took with still another helpful sales aid phonographs and tape recorders, Recordio will not only make tape ing that Philco's experience with time out to investigate every in- in his newest booklet, likewise and uses many drawings to explain recorders, sole product made by its electrostatic speakers goes back stance "all the way"- and found, mimeographed, a 32-page brochure how a stereo phonograph picks up predecessor, but will also make several years. They used this type as he had suspected, that 90 per with the title: "It Takes Two to the two channels and reproduces phonos and AM-FM tuners, which of speaker in their first "Phono-

Philco's Stereo-Phone

the placement of the woofer is not a critical factor. Higher frequencies, on the other hand, are highly directional and high frequency speaker placement for optimum stereo effect is very important. This fact underscores the value of Philco's "Stereo-Phones."

Philco has gained a reputation for innovations in the dramatic or explosive sense of the word. Their "Predicta" TV series last year is a good example of this tendency.

styles. Genuine hardwoods and (Continued on page 11)

Robins to Market Michigan Magnetic **Recording Heads**

NEW YORK --- Robins Industries will market recording heads made by Michigan Magnetics.

MM will continue as a supplier of heads to the tape recorder firms, using present production and sales engineering facilities.

Robins, which also markets phono and tape accessories, will sell MM tape heads thru its es-tablished distributors.

The plan was brought about by two factors. First, the growth of MM's business due to increase in the number of tape recorders made. Second, the growth of the replacement market which includes replacement of worn heads and stereo conversions.

Out Next Week The Billboard's May 18 **ELECTRONIC PARTS DISTRIBUTORS SHOW** Edition

with a full schedule of special features on

The Stereo Story: what it has accomplished

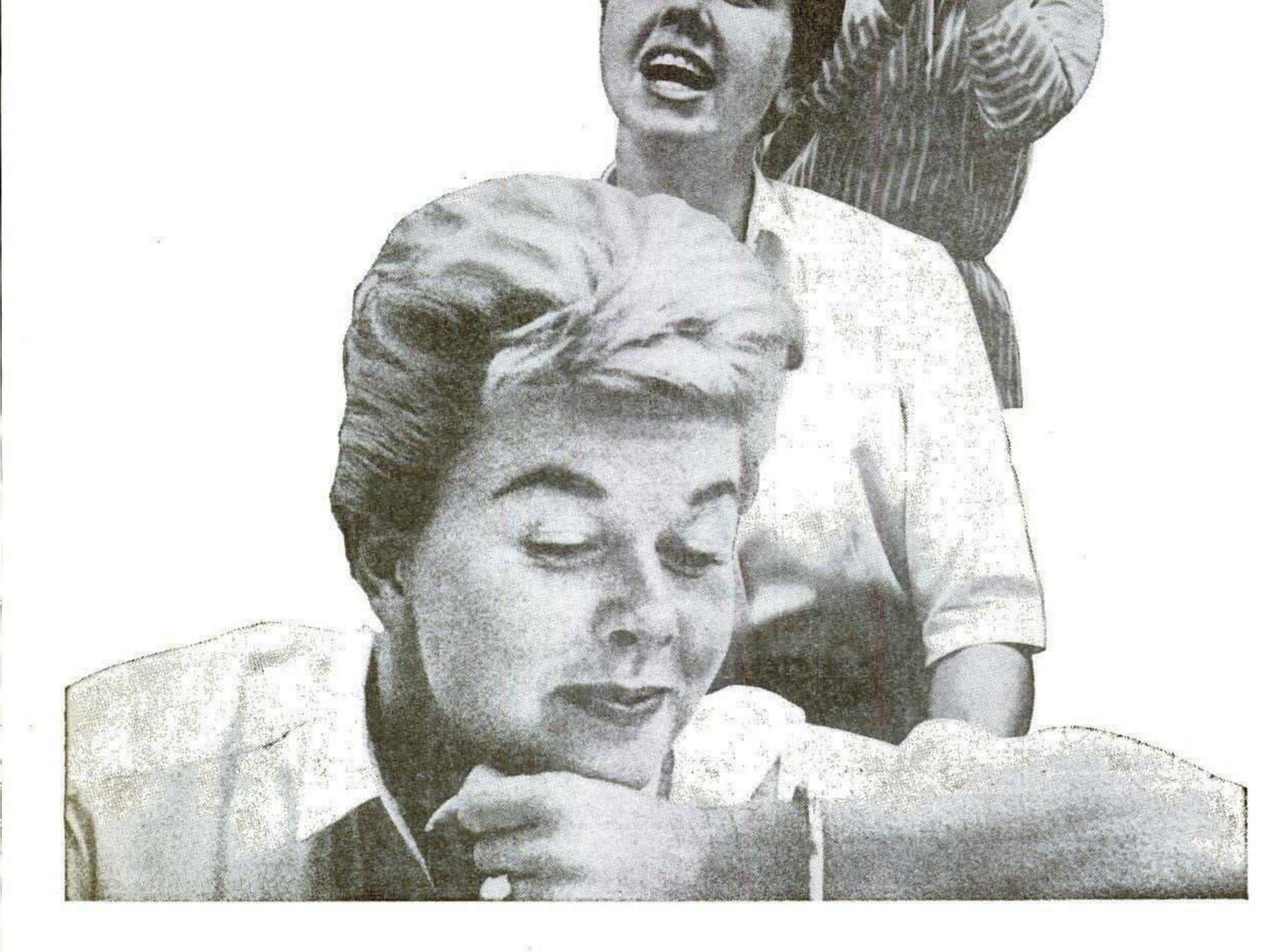
... its present status ... its future prospects ... including detailed treatment of the subject as it relates to Packaged Phonos . . . Components . . . Conversions . . . Loudspeakers . . . Cartridges . . . Tape . . . Stylii . . .

Full distribution

to the complete attendance at the ELECTRONIC PARTS Conrad Hilton Hotel, DISTRIBUTORS Chicago, SHOW May 18-21



10	MUSIC		THE BILLBO	DARD		MAY 11, 1959
"It	Hap	pened	to	Jane"	Doris	Day
DOR	IS DAY, EF	NIE KOVACS	and JA	CK LEMM	ON star in a b	orand-new
Arwi	n Productio	n for Columbia	Pictures	release-"It	Happened to J	ane." The
pictu	re is great-	so is the title	song! An	nd it's now a	available as a	Columbia
Recor	rds single v	with Doris sin	ging it.	She's going	to be making	g personal
appea	arances in 2	key cities whe	n the pi	cture opens.	4-41391 ON HIGH-FIDE	ITY RECORDS BY
What	a boost fo	r sales! Get re	eady for	them C	OLUM	BIA Q
		umbia Distr) Perces Reg. A division of Columbia Broadcasting System, In	





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Audio Feedback - By RALPH FREAS -

CHANGER HISTORY

Ever wonder about who made the first record changer? We learned the other day that it's almost as old as the flat disk itself. According to our informant, Larry Epstein of United Audio, the first changer was made by Dual, a West German firm. By the way, Larry doesn't claim to be the final authority on this so if you know of an earlier changer, let us know.

Dual, in the late 19th century, manufactured clocks. When the phonograph came along, it was a logical product for them to turn out since it, like the clock, was spring - wound and operated. They put out their first phonographs in 1906 and the changer put in its appearance in 1910. It was able to handle four disks and, of course, traveled at only one speed.

PROGRESS NOTED

Dual is still turning out record changers. But their appearance in this country has been limited to those brought back by G. I.'s who bought them during a tour of duty abroad. Some also were used as components in consoles imported and distributed here.

Now, they are to be marketed here as separate components. Distribution will be handled by the aforementioned United Audio, for which firm Larry Epstein is sales veepee. If the name United Audio rings a bell with you, it's because they've been the source here for the Wigo speaker line, another West German product.

FEATURES GALORE

The Dual-1006 record changer is a far cry from that 1910 model. In the first place, it's a stereo unit (plays monophonic too, of course) with many features that should appeal to the serious stereo fan. For example, it has a built-in stylus pressure gauge that gives a direct reading of pressures from two to 10 grams. Pressure is adjusted by an adjusting screw on the tone arm pedestal.

Also for the stereo fans is a "mono-stereo" switch. What's it do? It cuts out the stereo circuit when a single channel disk is being played. Is it important? Frankly, we had doubts because, like most with stereo rigs, we play monophonic disks thru the stereo system without difficulty.

"The switch is important," Epstein said, "because the stereo cartridge is capable of picking up random vertical motion that might be pressed into the monophonic disk, but not heard on a monophonic system. Don't forget that the stereo needle has a smaller point radius. It rides deeper in the groove and is capable of picking up any impression there.'



Philco console is used in conjunction with two Stereo-Phones at extreme left and right of picture.

Stereo-Phones Philco Feature

Continued from page 9

hardwood veneers are used. Styl-|smallest cabinet for an 80-watt ing includes traditional, colonial, output unit." It has storage for Danish modern, contemporary, pro- optional tuner, five speakers (12inch woofer and two "Stereovincial and modern.

Top of the line is the Model Phones" with electrostatic and dy-H-1916 Provincial. The amplifier namic combination. It's available puts out 100 watts peak and drives in Early American, Danish Modsix speakers-two 12-inch woofers ern and Contemporary in three Newcomer to Disk and four speakers in its "Stereo- wood finishes. Phones." Three storage compartments are provided for records, ers (two electrostatics, two midfor an optional tuner and for the range and a 12-inch woofer) with "Stereo-Phones."

80 watts output. This has speakers Model 1816 comes in contem- sidemounted and uses the "Stereoporary and Early American in four Dors" principle of the 1959 line. finishes. It puts out 80 watts of Two 5¼ - inch auxiliary "out-power and also has three storage rigger" speakers are available to increase the stereo effect. The Hcompartments.

The Model H-1814 has "the 1716 comes in two styles, Pro-

Tell Details of SAC-Waters Conely Merger

CHICAGO --- Group behind | annini Controls Company, Pasathe rumored move to merge Waters dena, Calif., an electronics firm consumer record book, called "Rec-

vincial and Traditional, and two finishes.

Model 1714 is a "Stereo-Dors" design with 20-watt output driving five speakers. Model 1618 is a consolette with "Stereo-Dors" and the Model 1616 is a table model "Stereo-Dors" design.

Greenebaum Is No And Phono Sales

CHICAGO --- The prodigal son returneth to the record and playback business in the case of Edgar Greenebaum Jr., chairman of the board of the new Waters Conley org (see adjoining story). Greenebaum started in 1934 as a Music Corporation of America flack in the Midwest territory, working out of the Chicago office. In 1938, a year after he had joined John Plain, leading wholesale org, as buyer in radio, records and allied equipment, he became record reviewer for the Chicago Daily News, one of the pioneer record columnists in the country. While still with Plain, he also edited and published a

WHAT RANDOM NOISE?

Not having heard random noise over our own system under the described circumstances, we still expressed some doubts.

"If you A-B test a monophonic record," Epstein insisted, "you would hear a difference. Play it while the stereo circuit is effective and then switch it to cut out the stereo. You'll definitely hear that the disk is brighter and cleaner when it doesn't pick up random vertical motion. Incidentally, the better the cartridge you use, the more compliant it is and the more random vertical motion it is capable of picking up."

Theoretically, Epstein has a point, of course. How it works in practice is something we'll have to hear for ourselves.

By the way, when he says the switch cuts out the stereo circuit, he doesn't mean it silences one leg (an amplifier and speaker) of a system. The monophonic disk still plays thru both speakers and amplifiers but minus any impulses that come from vertical motion of the needle.

PLAYS ANY SIZE (REPEAT - ANY SIZE) RECORDS

The Dual-1006 will play any size records of any diameter from five to 12 inches, intermixed in any sequence. If an eight-and-a-half-inch disk should happen to appear on the market, this unit will play it automatically. The head of the tone arm has a pair of retractable wheels that operate much like those on an airplane. When the unit goes into action and the tone arm moves out over the disk, the wheels come down. They ride on the surface of the disk (not in the grooves) as the tone arm moves from the spindle out. The wheels feel for the edge of the record and, when they reach it, the tone arm raises, the wheels retract and the tone arm lowers the needle into the lead groove. Quite a performance!

CLUTCH ARRANGEMENT

One feature emphasized by Epstein is a "true clutch" arrangement that allows the tone arm to operate completely independent of the changer mechanism. In using it manually, the table can be motionless for ease in cueing up any part of the record or it can be rotating. Another advantage of the clutch is the automatic disengage. In some machines, the user must go to a neutral position to disengage the drive wheels and prevent "flats" that make the turntable movement eccentric.

The table itself is a stamping of heavy gauge steel and is laminated to prevent possible warping. At first glance, the table seems to be light-weight. (Continued on page 23)

Conely, longtime Rochester, Minn., primarily in military work; and be- ord News." phono-maker, and Stereophonic fore that, he was top projects en-Automation Corporation, Skokie, gineer for AC Spark Plug division joined Emerson Radio and TV as Ill., manufacturer of consumer of General Motors, where again and commercial background music he was extensively in electronics. playback units, utilizing the Fidel- Leonard F. Cramer, formerly v.-p. ipac tape cartridge (The Billboard, and general sales manager of Television Electronics Fund, Larg-April 13), was revealed this week Magnavox, is currently acting as as "local and New York investors," sales consultant to the firm. headed by Edgar Greenebaum Jr., veteran of the record and elec- phono wing will remain with Fred

that the new corporation, which will carry the name, Waters Conely, intends other acquisitions of a broad scope, with the yardstick being the entire electronics field. Greenebaum, chairman of the board of the new org, said that John M. Rau will act as president and chief executive officer. Rau was an officer previously with Gi-

Recordio Ships

Continued from page 9

that Recordio is owned principally by 300 employees of the firm thru stock holdings, money from which was utilized to purchase assets of Wilcox-Gay.

Heinisch said that Recordio is delivering on a monaural-tape-andrecord portable unit, listing at \$149, and a monaural-tape-andrecord, stereo playback portable at \$219. The two-channel unit is a self-contained playback unit, with dual amp and two speakers in the one carrying case. Heinisch said that Recordio will bow a new model per month, with the first portable disk playback due late in June, while the first tuner comes off the line late in May.

Recordio will market thru manufacturers' reps to dealers, with Neville Emery as sales manager. Dutch McConnell remains as service manager, while William Cox is treasurer and Richard Shaw, local attorney, is secretary of the newlyformed corporation.

Model H-1716 drives five speak-

tronics business (see separate C. Kennedy, president of the disk business, which he heads in addi-story). Greenebaum told The Billboard in Rochester, and Gerald H. Riss- board of the new Waters Conley (Continued on page 23) group.

After a stretch in the Army, he chief of Midwest operations, where he remained until 1948, when he became director of research for est investment fund in the electronics field. In 1952, he formed Actual management of the WC Greenebaum and Associates, Chicago, an electronics consultant

THEY LAUGHED WHEN I SAT DOWN AT THE TYPEWRITER ...

... to order copies of HIGH FIDELITY to sell to my customers. But now they're ordering copies themselves!

High Fidelity The Publishing House, Great Barrington, Mass.

Fourteen months ago, when I told some of my fellow dealers I planned to sell HIGH FIDELITY over the counter, they laughed. Said the profits would be too small. Now I'm sitting pretty. I figure I've made several hundred extra dollars from the sale of HIGH FIDELITY alone . . . several thousand from the extra records and equipment I've sold as a result of HIGH FIDELITY's advertising and editorial pages.

Now that HIGH FIDELITY has merged with AUDIOCRAFT, it's the best

ORDER TODAY FROM:

magazine the music listener and hi-fi hobbyist can buy. Two magazines In one, as a matter of fact. It's certainly a sure-fire profit booster for mel

Those dealers are laughing on the other side of their faces now . and ordering copies of HIGH FIDELITY themselves.

There's a 40% profit on each saleyou pay 36c for copies; sell them for 60c. And there's no risk-unsold copies are fully returnable!



12 MUSIC





From "OKLAHOMA," the largest selling original cast show album ever produced, to "AROUND THE WORLD IN 80 DAYS," the largest selling Hollywood SOUND TRACK album ever produced! Now from Broadway... the Original Cast Album







Kidd has lashed and snapped across the brilliantly painted barroom of the Last Chance Saloon. Look at the clean-as-a-whistle bull's-eyes Mr. Kidd can cook up whenever he wants to. Dolores Gray must have just about the biggest, beltingest voice in show business, and there's nothing wrong with her legs either." -Kerr, Herald Tribune

"YIPPEE!!! A RIPSNORTING MUSICIAL, Swept

into the Imperial Theatre like a prairie wind and bowled over the first-nighters like a bunch of tumbleweeds. This exuberant and enormously colorful show is just what this effete town needs. The plot is fine. The score is Rome's best, filled to the last bar with beguiling melody and zestful rhythms. Kidd's staging is electric."

-Chapman, News

SEASON'S BEST MUS LAL. Delightful. David Merrick has produced another 'hot ticket.' Harold Rome did himself right proud with the score. The tunes and lyrics are always entertaining. Michael Kidd has done a brilliant job." McClain, Journal-American

"FOR LOTS OF FUN AND ACTION, CATCH A RIDE WITH DESTRY. Songs, dances are show-stoppers. First-nighters are not in the habit of hollering approval. But they let go last night. The demonstration was justified. Gay, ribald."

-Aston, World Telegram and Sun

"A BLOCKBUSTER, A wagonload of fun. The eager beavers will be lining up at the Imperial." -Colby, Journal of Commerce

"HIT MUSICAL, A rousing treat. Due for a long ride. A frisky fable. Brimming with swift-paced energy." -Field, Newark Eve. News

GENUINELY EXCELLENT SHUW, Expect pro-

longed prosperity at the Imperial. There it will stay for quite a while." -Morehouse, Newhouse Newspapers

"A BIG SMASH. One of the most colorful, opulent, exciting Westerns you have ever seen. A crescendo of excitement." -Dash, Women's Wear

"I JUST PLAIN LOVE THIS SHOW. Swift, breezy, -Bolton, Morning Telegram beautiful."

"DESTRY PACKS A GREAT WALLOP. will dance you right off your feet." -Earl Wilson, Post

Miss Gray's way with a song is one of the established blessings of musical comedy. 'Destry Rides Again' is fun." -Watts, Post

"'DESTRY RIDES AGAIN' HAS A FRESH

APPEARANCE, By loyally working together, a regiment of dedicated show people have, indeed, made a Western out of 'Destry Rides Again.' Everything is there-gunmen, sheriffs, barkeeps and prostitutes, always the theatre's best friends. Mr. Rome has written an entertaining score. Mr. Kidd has designed several brilliant ballet numbers. Item by item, 'Destry Rides Again' has merit . . . fine talent . . . Last night's audience seemed to be beside itself with admiraton." -Atkinson, Times

"SMASH HIT. A RIP-ROARING ROUSER.

Another song-and-dance champ for Davd Merrick. It had the firstnighters cheering. An exciting landmark in horse operas. Andy Griffith is just wonderful. No less wonderful is Dolores Gray and Scott Brady who is as slick as a well-oiled gun barrel. Kidd has staged the Western classic with the speed and precision of a bullet. Leonard Gershe has fashioned a taut book. Harold Rome has composed musc that races the pulses." -Coleman, Mirror

"A HIGHLY INVIGORATING MUSICAL, Melodious, exciting. Comparable to 'Oklahoma'." -Barron, AP

"ANY THEATRE-GOER SHOULD GET A REAL BANG OUT OF IT. A boisterous musical with a rousing score and dancing that sets the production on fire."

-Gaver, United Press International

DŁ came to Broadway, took aim and made a bull's-eye-a clean hit!" -Leonard Lyons, Post

"WE LOVED EVERY MOMENT OF IT. wins a triple-A from this department." -Louis Sobol, Journal-American

"WITH ALL THE FROLICKING, SINGING,

DANCING. WENCHING and shooting that a great tonguein-cheek musical comedy should have, Destry rides into town. This gallop is the most fun you can have without horses."

-Frank Farrell, World-Telegram & Sun



DJ Meet Plans Finalized FOLK FESTIVAL

Continued from page 2

Capitol introduced last year.

Dot Records has rented the Goodyear Blimp and the airplanestreamer service. The Blimp equipped with an electric sign reading "Welcome Deejays from Pat Boone and Dot Records" will fly over the area on Friday





MILLS MUSIC, INC.

"CALL ME YOURS"-Johnnie Ray Columbia "I KNEEL AT YOUR THRONE" -Joe Medlin Mercury "CARELESS"-Sarah Vaughan "BEAT O' MY HEART"-Harry Simeone "IMAGINATION"-Paula Wayne Monocle "MOON OVER MIAMI"-Jerry Wald "I'M CONFESSIN" "-Terri Dean Laurel For Seasonal Programming WHEN THE RED RED ROBIN "SWINGIN" IN & HAMMOCK" BOURNE, INC .- ABC MUSIC 136 West 52nd St. New York 19

icana in limousines-a stunt that (29) night; while the airplanestreamer (with the same message) will fly over the beach on Saturday (30) and Sunday (31). Mickey Addy, who heads up Dot's Eastern operation, has also arranged for Pat Boone's picture to be on the front cover of "This Week" Magazine, at that time. Boone, Addy and Dot prexy Randy Wood will be open-house hosts at a Lanai Cottage during the convention.

As previously reported, RCA Victor is making recording facilities available for jocks to cut interview segs with any artist for later broadcast back home. Cadence Records is hiring buses and sponsoring free guided tours for wives of the jocks, who wish to see the area while their husbands are attending panel sessions.

Columbia Records is tieing in with the Miami CBS outlet, WBGS. Mitch Miller, Vic Damone and the Kirby Stone Four will interview visiting deejays on the air, and Columbia will present the jocks with the interviews on tape for later airing on their own home town stations. Columbia also of all new album releases, canceleys with special "disk caddies" (carrying cases for records) at the aural. label's Saturday luncheon.

Reservations Go Fast Bill Stewart emphasizes that hotel reservations are going fast, but there are still a few available if jockeys contact him within the next few days. This year, Stewart notes, moderator duties on the various panels will be shared on a rotating basis by the convention's seven deejay planning committee. The opened Friday (29) morning by

Todd Storz. Harold E. Fellows, National Association of Broadcast-

FOR NEWPORT

BOSTON --- A major folk music festival will be held at Newport, R. I., on July 11 and 12, under direction of the Newport Jazz Festival, it has been learned here from George Wein of Storyville and director of the Newport festival.

The folk festival will have three formal concerts. It will schedule such folk artists as Pete Seeger, Odetta, Josh White, the Gateway Singers, and Teho Bikel.

Merc Salesmen Now Get Demo **Stereo Disks**

CHICAGO --- Mercury Records this week began furnishing its distrib salesmen with stereo versions plans to present all attending jock- ing its previous policy of supplying demonstration samples in mon-

Pete Fabri, marketing director, said the switch was made to take advantage of the more exciting demonstration of new product afforded by stereo. He noted that virtually every record dealer in the country is now equipped to play a stereo disk.

Samples of new Merc merchandise are mailed directly to salesmen's homes on the same date as initial shipments are made to distribs.

ing prexy, will deliver the keynote Records; Randy Wood, Dot; Bob NEW YORK-M-G-M Records, Clayton, WHDH, Boston.

CONCERT REVIEW

Joni Enthralls Fans at Carnegie

Joni James fans turned out en masse last Sunday (3) for the thrush's Carnegie Hall debut. Backing the singer were an excellent choral group and the Symphony of the Air, conducted by her husband, Tony Acquaviva. From start to finish, the evening was a love affair between Miss James and her audience.

Dressed in a girlish, white bouffant gown, the M-G-M artist sang selections from her new "100 Strings and Joni" album and other favorites from past seasons. Except for the final "Give Us This Day" and "May the Good Lord Bless and Keep You," romance was the sole subject under consideration. As for her disks, Miss James conveyed the impression of sincerity.

The girl gives her whole heart to what she's doing, and her simplicity and naturalness keep the product from becoming overly sentimental. Bernie Hodes.

NIGHT CLUB REVIEW

Gobel Fine Waldorf Refreshment

George Gobel, in one of his rare nitery appearances, is currently holding forth in the Empire Room of New Yrok's Waldorf-Astoria. The TV comedian, who sepcializes in a droll, deliberate type of humor for home viewing puts out quite a different act on the floor.

His material consists of several lengthy, witty and amusing monologs about his start in show business, his marital life and some of the towns he has played.

In one section of his act, he is assisted by tall and lovely Leslie Sheldon, a gorgeous blonde. This is a scene in a lingerie shop with Gobel buying a negligee for his wife. The routine is hilarious.

He also revealed a surprisingly pleasant singing voice on a lovely folk tune, "Soon I'll Wed My Love," and had a grand time spoofing the ork on a western number-which he performs complete with drawl and yodels.

Away from some of the forced and repetitive situations in which he is involved during his TV season, Gobel comes thru as a different and refreshing personality. Howard Cook.



monophonic editions. The label has also released an EP with Andre Previn and David Rose.

The Lion release spotlights "Music From 77 Sunset Strip" and "Bolshoi Ballet Music," with other sets by the Korn Kobblers, David Rose, Sondra Bianca and the Robert Ashley ork, Jane Powell and Bob Wilson. All are monaural only except the "77 Sunset Strip" set. Metrojazz entries are by Red Callender and thrush Helen Merrill.

From the M-G-M CinemaScope Production "THE MATING GAME" The Mating Game **ROBBINS MUSIC CORPORATION**

address at 9:35 a.m.

Friday's panel line-up is as follows: "Pros and Cons of Formula Radio," NBC veepee Joe Culligan, Westinghouse program chief Bill Kaland, Gordon McLendon, 9:30 a.m. "News Panel," Morgan Harry Renfrew, D'Arcy Agency; Highlight M-G-M set is the de Beatty, NBC; Dave Muhlstein, Joe Stone, J. Walter Thompson luxe package, "100 Strings and KLIF, Dallas; others, 10:30 a.m. Agency; 9:30 a.m., "What Next Joni," released to coincide with "Radio Reps Are Salesmen Too," Mr. Music Man," Alan Freed, Miss James' Carnegie Hall concert Art McCoy, Blair; Adam Young, Joe Kolsky, Roulette; Joe Finan, Sunday (3). Sharing the spotlight Bob Eastman, 11 a.m. "Council WCFL, Chicago; Dave Cava-on Youth Fitness" address, Dr. naugh, Capitol Records; 10 a.m. nie Francis." Others are by William Shane MacCarthy, 1:05 p.m. "What Is a Personality Today," Jim Hawthorne, KDAY, Holly- Portland, Me.; Bob Adams, WAKE, Jay White. All but the Marschner wood; Dick Martin, WWL, New Atlanta. Orleans; John Box, Balaban Stations; Mike Joseph, Capitol Stations, 1:30 p.m. "From Deejay to Management - It's Happening," Art Ford, WNTA, Newark, N. J.; Marty Hogan, WCFL, Chicago; Dave Croninger, WTAC, Flint, Harold Krelstein, head of the Starn, credit manager of the Big Mich., 2:30 p.m. "Evaluation of Plough Stations; Sid Roslow. Three for the past 24 years, re-Station Promotion," Duncan Mounsey, WPTR, Albany, N. Y.; Paul p.m. "How You Can Better Pro- firm had moved into its new quar-Crowley, WKLO, Louisville, Ky.; mote Yourself and Your Station ters in the Loew's State Building Harvey Glascock, WHK, Cleve- With the Trade Papers," Paul here. Starn, who is 75 years old, land; Bobby Beers, KOBY, San Christopher, Broadcasting; Norman had decided to stay with the firm biggest names in the c.&w. field Francisco, 3 p.m. "Too Many Re- Glenn, Sponsor; Norman Orleck, until he saw it safely ensconced leases?" Buddy Deane, WJZ-TV, Cash Box, and reps from U. S. in its new offices. Starn will be

"Promotion Men Can Work for Deejays," Buddy York; George Jay, Hollywood; Dick LaPalm, Chicago, 11:30 a.m. "Do We Live and Die By Ratings?" Credit Gloves Bob Purcell, KFWB, Hollywood; NEW YORK --- Edwin A Pulse; Frank Stisser, Hooper, 1:30 tired this week, a week after the Baltimore; Mike Maitland, Capitol Radio and Music Vendor, 2:30 succeeded in the credit manager Records; Archie Bleyer, Cadence p.m.

riding on the crest of its 12th An-Saturday's panel discussions tee niversary in the business, has reoff at 9 a.m. with an address by leased 17 new LP's for May, inveteran publicity man Russell Bird- cluding six on the parent label,

Highlight M-G-M set is the de Pete Wambach, WCMB, Harris- Marschner and Marching Band, bug, Pa.; Howie Leonard, WLOB, Leroy Holmes, Billy Daniels and set are available in stereo and

post by Leo Cullen.

Victor Skeds 10 • Continued from page 2

Feyer and a Rome-oriented album by Armando Trovajoli, also a package of sophisticated songs by India Adams. Also in the list are Ximenez Vargas' "Ballet Espanol," a package by the Original Washboard Band, and Jimmie Webster's "Webster Unabridged."

"Ballet Espanol" was recently performed over the NBC-TV Telephone Hour Spectacular. The Washboard band, known for many years in the Georgia area, is scheduled for several network TV shows.

C.&W. Ripe

• Continued from page 4

in addition to our regulars."

Among those finalized for the Portland engagement are the Everly Brothers, Hank Thompson and the Brazos Valley Boys, Hank Snow and His Rainbow Ranch Boys, Merle Travis, Grandpa Jones, Marty Robbins, Don Gibson, Ferlin Husky, Jimmy Dickens, the Stoney Mountain Cloggers, Ginny Jackson, Billy Strange, Betsy Cay, and the Glazer Brothers.





Songs for record companies. Must be original and all songs must be on "dubs" (recordings), and accompanied by lead sheet. Any song accepted will be sent an immediate contract and all those refused will receive notice to that effect. Nothing will be returned, Send material to









LOOKING FOR THE BEST IN STEREO RECORDS?

See, read and use the special data on . . .

Stereo Singles of the

Hottest Recording Artists of 1959

in Billboard's May 25 QUARTERLY PROGRAMMING GUIDE-

coming soon!







nnual WARDS NARA SECTIO

Indies and Majors **Divide the Awards**

Smaller Labels in Impressive Stand; **Pluck Choice Honors From Big Firms**

annual awards made here last week who fashioned the cover. labels.

HOLLYWOOD-Both the ma-| the Lonely" album cover won. Sifor and independent record com- natra announced that the award panies shared honors in the first belongs to Nick Volpe, the artist

by the National Academy of Re- Some explained that Sinatra's cording Arts and Sciences, with high number of nominations actuthe indies showing surprising ally created an insurmountable strength in the face of their Goliath handicap in winning an award. counterparts. Some of the choicest This meant a split vote in several plums were plucked by the smaller categories, thereby resulting in Sinatra competing with himself. Most awards bestowed upon a Multiple nominations in single single recording and going to an categories, it is believed, will be individual artist went to Liberty's corrected by the time the next

NARAS HONORS **OWN FOUNDERS**

HOLLYWOOD--The National Academy of Recording Arts and Sciences directors last week voted citations of appreciation to two of its founding fathers and hardest workers in launching the new Academy.

Gold keys and gavels were presented during the first annual awards banquet to Jim Conkling, Warner Bros.' Records prexy, who serves NARAS as its national chairman, and to Paul Weston, prexy of the Academy's Los Angeles chapter. Both spearheaded the Academy membership drives and contributed heavily in time and effort in its organization and in staging the first annual awards.

Academy Smoothly Moves Into Orbit

First Annual Awards Well-Organized Affair as Top Stars Go on Parade

Academy of Recording Arts and older entertainment academies in Sciences moy d smoothly into or- its precision-like pace in handling bit last week. This seemingly im- the presentations. possible feat was accomplished thru the combined fire-power of in each of 28 categories without nearly all the record companies in the usual mix-ups which mar such the industry and the nation's top occasions. Presentere's speeches recording artists.

was held Monday night (4), at- ing presentations included Frank tracting 516 top music-business Sinatra, Milton Berle, Dean Martin, figures to the Grand Ballroom of Gene Autry, Johnny Mercer, Jose the Beverly Hilton Hotel in Bev- Ferrer, Mort Sahl, Peggy Lee,

HOLLYWOOD-The National similar affairs staged by the two

Awards were made to winners were brief as were the recipients' The first annual awards banquet appreciative remarks. Those makerly Hills. It sharply contrasted Sammy Davis Jr., Jo Stafford, Spike Jones, Helen Grayco, Hank Mancini, Ross Bagdasarian, Andre Previn, Meredith Wilson and Miklos Rozsa. Entertainment which preceded awards presentation consisted of a half hour of Mort Sahl humor, which enhanced the affair. Sahl's barbs covered everything from recording sessions to Mrs. Luce's appointment as ambassador to Brazil. Entertainment portion of the program opened with a two-act musical skit, "How South Was My Pacific," with parody rhymes written by Larry Orenstein and Ray Brenner to the Rodgers and Hammerstein melodies. Its broad humor pulled healthy laughs from the highly receptive crowd. Cast included Larry Orenstein, Carala Hoffman, Perry Botkin, Lynn Murray, Frank De Vol, (Continued on page 23)

Ross (David Seville) Bagdasarian NARAS awards are staged. for his "Chipmunk Song." He received three of the coveted grammies in the following categories: Best Recording for Children, Best Comedy Performance and Best Engineered Record.

Verve's Ella Fitzgerald received two awards for her "Irving Berlin Song Book" (Best Female Vocal Performance) and her "Ella Sings Duke Ellington" (Best Jazz Performance by an Individual).

Roulette walked off with two grammies, both for its "Basie" album; one as Best Dance Band Performance and the other for being the Best Jazz Performing Group.

The Champs on Challenge outdistanced such weighty contenders as Harry Belafor te, Nat King Cole, Earl Grant and Perez Prado to win the Best Rhythm and Blues Performance Award.

Top winning label was Capitol, whose disks won 10 awards. Considered an upset in the voting was the fact that Columbia was the only major label which did not receive any award. Fact that Columbia drew a blank, threw the weight of the awards more to the inside of the scales.

Another upset in the voting was seen when Frank Sinatra left the banquet without a single performance award. He had received 10 performance nominations plus one for Best Album Cover, highest number of any artist. His "Only

Grammies Go To 10 Firms

HOLLYWOOD - Ten record companies shared the 28 grammies awarded last week by the National Academy of Recording Arts and Sciences.

Following label box score shows number of awards each received: Capitol, 10; RCA Victor, 4; Decca, 3; Liberty, 3; Roulette, 2; Verve, 2; Challenge, 1; Dot, 1; London, 1; M-G-M, 1.

AWARD WINNERS

- Record of the Year: "Nel Blu Dipinto Di Blue (Volare)"-Domenico Modugna (Decca)
- Album of the "Year: "Peter Gunn"-Hank Mancini (Victor)
- Song of the Year: "Nel Blu Dipinto Di Blue (Volare)"-Domenico Modugno (Decca)

Best Vocal Performance, Female: "Irving Berlin Song Book"-Ella Fitzgerald (Verve)

- Best Vocal Performance, Male: "Catch a Falling Star"-Perry Como (Victor)
- **Best Performance by an Orchestra:** "Billy May's Big Fat Brass"-Billy May (Capitol)
- Best Performance by a Dance Band: "Basie"-Count Basie (Roulette)
- Best Performance by a Vocal Group or Chorus: "That Old Black Magic"-Louis Prima-Keely Smith (Capitol)
- **Best Individual Jazz Performance:** "Ella Sings Duke Ellington"-Ella Fitzgerald (Verve)
- **Best Comedy Performance:** "The Chipmunk Song"-David Seville (Liberty)
- **Best Country and Western Performance:** "Tom Dooley"-The Kingston Trio (Capitol)
- **Best Rhythm and Blues Performance:** "Tequila"—The Champs (Challenge)
- Best Arrangement: "Peter Gunn"-Hank Mancini (Victor)
- **Best Engineered Record (Classical):** "Duets With a Spanish Guitar"-Laurindo Almeida (Capitol)

Best Engineered Record (Not Classical): "The Chipmunk Song"-David Seville (Liberty)

Best Album Cover: "Only the Lonely"-Frank Sinatra (Capitol)

- **Best Long Musical Composition First** Recorded in 1958: "Cross-Country Suite"-Nelson Riddle (Dot)
- Best Original-Cast Album: "The Music Man"-Original Broadway Cast (Capitol)
- Best Soundtrack Album: "Gigi"-(MGM)
- **Best Performance (Documentary or** Spoken Word): "The Best of the Stan Freberg Shows"-Stan Freberg (Capitol)
- Best Recording for Children: "The Chipmunk Song"-David Seville (Liberty)
- **Best Classical Orchestral Performance:** ""Gaite Parisienne" - Felix Slatkin, conducting the Hollywood Bowl Symphony Orchestra (Capitol)
- **Best Classical Concerto Performance:** Tschaikovsky First Piano Concerto-Van Cliburn (Victor)
- **Best Classical Instrument Performance:** "Segovia Golden Jubilee"-Andres Segovia (Decca)
- Best Classical Chamber Music Performance: Beethoven Quartet No. 13-Hollywood String Quartet (Capitol)
- **Best Classical Vocal Solo Performance:** "Operatic Recital"-Renata Tebaldi (London)
- **Best Classical Performance, Operatic or** Choral: "Virtuoso" - Roger Wagner Chorale (Capitol)

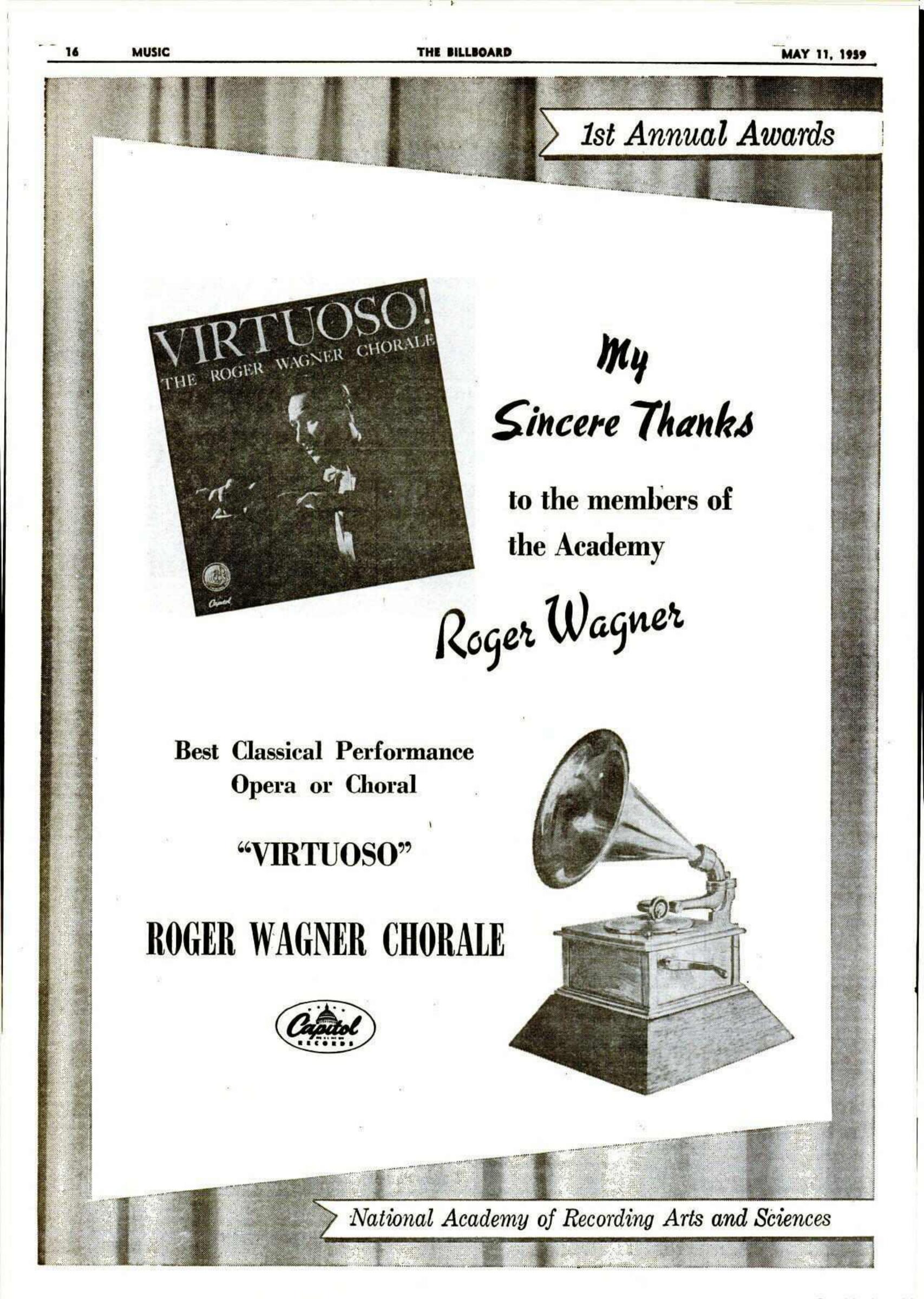
Beauty Search Starts It All

HOLLYWOOD--It seems fitting that the National Association of Recording Arts and Sciences was founded in the cause of beauty. This, of course, is beyond its present dedication to honoring pretty platters.

The Hollywood Beautiful Committee, a civic group, 18 months ago decided to harness the power of the entertainment industry behind its campaign to further beautify this town. It called on the movie and TV academies, but had to contact individual diskery execs because no single record industry group was available.

Following the initia. meeting with the beautifiers, six record company execs remained to discuss the need for a record academy out of which was born NARAS. Six present were Paul West, then with Columbia; Lloyd Dunn, Capitol; Sonny Burke, Decca; Jesse Kaye, M-G-M; Dennis Farnon, RCA Victor, and Tom Mack, Dot.







MUSIC

Congratulations...and appreciation...to the award-winning artists and technicians whose efforts made Capitol by far the nation's most honored record company.



LAURINDO ALMEIDA: Duets with a Spanish Guitar: "Best Engineered Record (Class.)"



LOUIS PRIMA-KEELY SMITH: That Old Black Magic: "Best Performance by a Vocal Group or Chorus'



FRANK SINATRA: Only the Lonely: "Best Album Cover"



KINGSTON TRIO: Tom Dooley: "Best Country & Western



Billy May's Big Fat Brass:



MUSIC MAN: Orig. Broadway Cast Album: "Best Original Cast Album (Broadway or TV)"

ROGER WAGNER CHORALE: Virtuoso: "Best Classical Performance-Operatic or Choral"



STAN FREBERG: The Best of the Stan Freberg CBS Radio Shows: "Best Performance Documentary or Spoken Word"

BILLY MAY: "Best Performance by an Orchestra"



HOLLYWOOD STRING QUARTET: Beethoven Quartet #13: "Best Classical Performance— Chamber Music"



FELIX SLATKIN COND. HOLLYWOOD BOWL SYMPHONY ORCHESTRA: Gaite Parisienne: "Best Classical Performance— Orchestral"

17





MAY 11, 1959



For these Two Great Honors—many, many Thanks to the members of the Academy

FELIX SLATKIN

Best Classical Performance, Orchestral

"GAITE PARISIENNE"

FELIX SLATKIN Conducting Hollywood Bowl Symphony Orchestra

*

Best Classical Performance, Chamber Music (Including Chamber Orch.)

"BEETHOVEN QUARTET 13"

Hollywood String Quartet



National Academy of Recording Arts and Sciences



MUSIC NEWS MAY 11, 1959 THE BILLBOARD 19 SEEN AT FIRST ANNUAL NARAS AWARDS BANQUET



Award-winner Hank Mancini (left) presents Grammy to Sherwood Hall. of Capitol's engineering department, for Best Engineered Classical Record.

launching the Academy.

NARAS National President Jim Conkling Scene from "How South Was My Pacific," musical skit. Cast included Frank (president, Warner Bros.' Records) re- DeVol, Larry Orenstein, Carla Hoffman, Lynn Murray, Perry Botkin, Peter Leeds, ceived gold key and gavel for work in Ben Norman, Sandra Could, Jessie White, Ross Martin, Jan Shutan and Billy May.



Mort Sahl (right) accepts Grammy from Frank Sinatra for fellow Felix Slatkin (left), having won one Grammy, accepts second for Hollywood String

Andre Previn thanks NARAS for

Verve artist, Ella Fitzgerald. She won two awards but was on European tour during banquet.

Quartet in which he and wife, Eleanor, are violinists. Miklos Rozsa (right) shown after making presentation.

bestowing Best Soundtrack Album award on his "Gigi." M-G-M package.



Nelson Riddle, after receiving award for his "Cross-Country Suite" as Best Musical Composition First Recorded During Year. It was a Dot release.



Helen Grayco (Mrs. Spike Jones) presents Ross Bagdasarian (David Seville) his third Grammy of the evening for his Liberty disk, "The Chipmunk Song."

Gene Autry (left) presents Grammy to Dave Burgess, of the Champs, for the group's "Tequila" on Challenge, voted Best Rhythm and Blues Performance.



Voyle Gilmore (left), Capitol a.Gr. man, who handled winning session, accepts award from Autry for Kingston Trio; whose "Tom Dooley" was picked Best Country & Western disk.

Sammy Davis Jr. clowns with Milton Berle after accepting Song of the Year award for Modugno's "Volare" on Decca.

Johnny Mercer presents Hank Mancini his second "Peter Gunn" Grammy. This one for Best Arrangement. First was for Album of the Year. Mancini's version was a Victor release.

Photos by Bill Klaxton, NARAS photographer,



MUSIC 20 THE BILLBOARD MAY 11, 1959 Thanks, N·A·R·A·S· for the Awards for HR (HIPM

BEST comedy performance

BEST recording for children

BEST engineered records, other than classical



HOLLYWOOD, CALIFORNIA



21

1st Annual Awards

Congratulations

HENRY MANCINI

Album of the Year

"PETER GUNN"

Best Arrangement
"PETER GUNN"

PERRY COMO

Best Vocal Performance, Male

"CATCH A FALLING STAR"

VAN CLIBURN

Best Classical Performance, Instrumental

TCHAIKOVSKY: PIANO CONCERTO NO. 1

RCA VICTOR

NATIONAL ACADEMY OF RECORDING ARTS AND SCIENCES

FIRST ANNUAL AWARDS

National Academy of Recording Arts and Sciences



MAY 11, 1959

1st Annual Awards

Congratulations to NELSON RIDDLE



winner of the National Academy of Recording Arts and Sciences first annual award for BEST MUSICAL COMPOSITION FIRST RECORDED AND RELEASED IN 1958 (over 5 minutes' duration)



"CROSS COUNTRY SUITE"

recorded by BUDDY DE FRANCO AND ORCHESTRA

released on

My Sincere Thanks

to the members of the NARAS

Best Album of the Year "PETER GUNN"

Best Arrangement of the Year "PETER GUNN"

HENRY MANCINI

National Academy of Recording Arts and Sciences



CHORD ORGAN HOTTEST MUSIC MERCHANDISE

Continued from page 1

an appliance store and will turn | tic reeds, machine produced. The to the music specialty shop.

ment sounds more like an accord- carry a larger discount. ion than an organ. This is natural. Also available are deluxe units own Phonola line. The guts of the unit are almost which have a volume control for identical to that of an accordion organ-swell effects and a stop for and, instead of a bellows and arm a different reed effect. Magnus, muscle, it uses an electric motor to or one, is bringing out such a produce the air that activates the unit and will show it for the first reeds. It's like an accordion crossed time at the NAMM show. Other with a vacuum cleaner.

While several American firms them on the market. produce their own instruments. There is some disagreement here, many brands are imported among manufacturers about the from Italy because of the large number of bass chord buttons that accordion industry there. Some are desirable. Some units have wholesalers.

ute the Italian product, their units tons, the easier it is to play the but the firm will continue to build have a quality advantage over the instrument. And the easier it is to toward mass production of its American-made. The reeds in the play, the bigger the market will consumer - type stereo and mon-Italian units are metal and are be. tuned by hand. The American product, on the other hand, uses plas-

Philco 1960 **Radios Shown**

NEW YORK --- Philco's new line includes two transistor "cordsize and in the style of a woman's clutch purse.

Called "Predicta" clock radios, they are part of six basic designs. Four other models operate on reg-

Italian imports, moreover, are

firms, such as Estey, already have

accordion repair men thruout the estimated the sales of the consolicountry. They figure their busi- dated operations current at over ness is set to boom.

Merger Details

Continued from page 11

man, executive v.-p., who bases in Chicago. Howard Kovin continues as national sales manager of the Phonola line, made by Waters Conely. The firm will continue to do To the critical ear, the instru- claimed to be lower in price and private label phono manufacturing, in addition to producing its

> In taking over the assets of SAC, the magnetic tape operation will become known as the Fidelivox and Fidelipac divisions of Waters Conely. Tony Flan, driving force behind the new type of magazine tape playback and president of SAC, will continue with the Skokie, Ill., operation, Greenebaum stated.

Spotlight will temporarily re-Italian firms produce "private la- as many as 60, while the mini- main on the production of several bel" organs for several music mum stands steady at 12. Those monaural tape magazine playback who argue for the smaller num- units for background music, be-According to those who distrib- br point out that the fewer but- cause of peak demand currently, aural tape magazine conversion About the happiest people in- units for existing packaged and volved in the portable electric component hi fi and stereo units chord organ development are the in the near future. Greenebaum \$12,000,000 annually.

Audio Feedback

• Continued from page 11

Actually, it weighs three and a half pounds. The deceptively light appearance is the result of concealing the laminated section beneath the metal chassis. This gives the unit a low silhouette.

SALES PLANS

Epstein has a thoro knowledge of audio marketing. His last ten years were spent at University Loudspeakers, again as a sales veepee. Prior to that, he was with RCA-International.

His immediate problem is setting up distribution. He has all major markets covered but needs reps in the Southeast, Southwest (except California), Michigan and the central plains States.

"Reps have to be on their toes nowadays," Epstein said. "The whole complexion of the business is constantly changing. For example, the audio specialist isn't the best or the only outlet for component high fidelity. Some record dealers have done outstanding sales jobs. Occasionally, a photo dealer might be doing the best job in an area. It doesn't matter what background a retailer might have had as long as he ends up as a high fidelity specialist.

We plan a limited distribution for the Dual-1006. We don't want every outlet in any given area. We do want strong support from the select outlets we sell. We don't want cut-throat competition. How many outlets do we want? Not more than 20 per cent in any area."

Epstein says that Dual will also sell a ceramic and crystal stereo cartridge line thru United Audio. Look for them sometime next September.

'It Takes Two to Stereo" brochure has surpassed even the record-care predecessor, and, to date, more than 2,500 have found their way into the hands of interested readers. Not the least important of the minutes' time!

Wives & Stereo • Continued from page 1

disks. They appear to have learned "never to inderestimate the power results has been the fact that in of a woman." However, altho a literally scores of instances, the bachelor's life may be a lonely one, booklet has "done the entire selling there is little doubt, as he sits in job"-to the point that customers his lonely apartment listening to have come in, selected a set, his stereo set, with both speakers checked it carefully against the spread 10 feet apart and wires booklet, and ordered it all in two trailing all over the floor, that it is probably a more musical one.

Mimeo Machine Boosts Sales Continued from page 9

employed such questions as "Why | back to the Walt Disney productwo of everything?" to explain why tion "Fantasia" in 1941, asked less" clock radios. One is styled stereo recorders must perforce con- whether stereo for the home was a with two speakers and a clock tain two amplifiers, two speakers, mounted on top, of a chassis cab- dual cables, etc. A well-balanced negative with some "easy history." inet. The other is about the same explanation of how a typical or- He went into demonstration of the orchestra's musical output is recorded and reproduced monaurally 1957, and traced the earlier deand stereophonically follows.

Illustrated Too

The Alabama record retailer ular house current. One of these used around 20 drawings to make some of the damage which occurs Some of the drawings were taken The "Predicta" T-1000 is a six from manufacturers' folders, others transistor model. A special feature from magazines. All, however, is a personalized name plate for shared in common the point that he the name of the person receiving makes stereo readily understandable in terms of superior performance and reliability. One of the most interesting sections of the book, in the center, included the title "Problems Faced by the Consumer." In this section, rectifier. The clock is on top of Lawrence went into the difficulty of determining what is good and what isn't in choosing record changers, speakers, amplifiers, etc. Practical tips for determining the quality of such equipment are included from one section to the next, with examples of two 15-inch speakers, one with a six-ounce magnet and one with a five-pound magnet, quoted. Such questions as "Do you demand the newest and finest?" were used with tips on selecting the best in components and cabinet sets. Going back to stereo, Lawrence listed the relative advantages of cabinets and custominstalled stereo.

new thing and again replied in the first successful stereo record in late velopment of stereo tape. The unbiased information included just the fact that tape is protected from has "Predicta" styling but only the his points clear, as the "It Takes to stereo phonograph records, but clock is mounted on top of the Two to Stereo" booklet progressed. has had its own inherent disadvantages, such as "print-thru," etc. The reasons for buying either a tape recorder or a stereo phonograph is presented in complete and helpful ways. Such questions as whether a stereo record set up can be added to a custom stereo tape system already installed are likewise covered. Toward the end, this enterprising Alabama retailer endeared himself to his readers by taking up such local problems as FM broadcasting, the possibility of stereo broadcasting in the Birmingham area, etc. Naturally, the brochure had to incorporate a "commercial" on Page 24 - Lawrence invited the reader's attention to "A Word About Lawrence Hi-Fi Center . . ." Below, in a dozen paragraphs, he pointed out that Lawrence Hi-Fi was the first dealership in Birmingham to handle true high fidelity equipment exclusively, stressed the collective 40 years of experience which the firm's technicians can count and stressed quality as the prime aim of the Lawrence firm in every sale. Such matters as guarantees, warranties and their true meaning are discussed, followed by a short session on "advice and consultation," pointing out the services which the firm offers in helping a customer choose the proper equipment in his own home, in the store, by appointment or otherwise.

chassis.

it as a gift. It comes in ebony and white.

The clutch-purse model is the TC-47 four-transistor model. It is available in white.

The H-765 had four tubes plus the chassis and it has push-button controls. It comes in ivory and ebony.

The four other units are available in pink and black, aqua and ivory, flame, charcoal, blue and mahogany.

In addition to the clock radios, the firm is introducing six table model radios.

Audio Devices Sets Special **Tape Promotion**

NEW YORK --- Audio Devices, in a new blank tape promotion, is offering a free recording "to stir the blood."

Selections include items chosen from Tchaikowsky, Sibelius, De Falla, Khatchaturian, Stravinsky, Brahms and Beethoven.

For the price of two seven-inch reels of Audiotape 1251, plus \$1, the purchaser receives one reel of blank and one reel of "blood and thunder" tape. It is available in either half-hour stereo or one-hour monaural.

The monaural version includes fuller excerpts. Both are recorded at 7.5 ips.

The promotion begins May 15.

a new selling force ... for dealers ...for manufacturers IN FULL COLOR EVERY MONTH IN THE BILLBOARD

Give 'Em Answers

A section of the brochure which proved most popular was "Questions and Answers on Stereo and Related Matters." Below, Lawrence asked whether storeo sound was a new development, traced its history

Smooth Academy • Continued from page 15

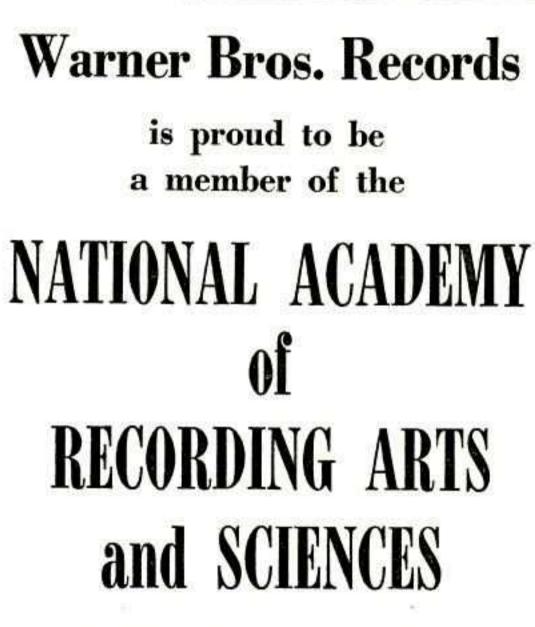
Peter Leeds, Ben Norman, Sandra Gould, Jessie White, Ross Martin, Jan Shutan and Billy May.

Paul Weston, president of the NARAS Los Angeles chapter, opened the evening's festivities the planned program, fast-flying Lansing, Garrard, Ampex, Har-gags from Berle, Sinatra, Sammy mon-Kardon, Inc., and others. Davis, among others, helped spice the awards event.

Sales Pitch

Following pages cover special appointments, credit terms, stereo broadcasting possibilities in Ala-bama, and the experience of typical customers with hi-fi and stereo in the area. The final touch was a complete breakdown of famous names in high fidelity and stereo with several brief remarks and then equipment which the firm carries, introduced Jim Conkling, NARAS the other was a thumbnail biog-national chairman. In addition to raphy of such firms as James B.

Admittedly a long, arduous operation to write and produce, the



and offers its congratulations to all those who participated



The First Name In Sound



MUSIC FEATURES

THE BILLBOARD

MAY 11, 1959

VOX JOX

By JUNE BUNDY

JOX OF ALL TRADES: Deejays and stations staffers continue to be active in all aspects of the entertainment field. Ken McCutchan, WIKY, Evansville, Ind., for instance, is the author of a new book for children, "Adventures of Isaac Knight-Indian Captive." McCuthcan, who pilots "Top of the Morning" from 10 a.m. to noon across-the-board, will be house-emsee at the Mesker Memorial "Concerts Under the Stars" series this summer.

Jody Cameron Malis, record librarian at WMGM, New York, wrote the Four Knights' new Coral disk tune "Where Is the Love."... Art Ford, deejay-program director of WNTA, Newark, N. J., will emsee "The Hartman Homecrest-Night of Stars" at Madison Square Garden, New York, May 19; the Shield of David Benefit "Cavalcade of Stars" (also at the Garden) June 22 and the Randall's Island Jazz Festival August 21 and 22. He also plans a series of lecture tours next season.

CHANGE OF THEME: Johnny Holliday, formerly with WRVM, Rochester, N. Y., has joined WHK, Cleveland, in the 5-9 a.m. morning time slot... Elliot Nevins, ex-Early Bird deejay and program- director at WSKN, Kingston-Saugerties, N. Y., has moved into an afternoon jock spot at WJET, Erie, Pa. The station heralded his arrival, via a "mystery voice" campaign with Nevins cast as "the Masked Mystery Man."

New staffer at KCJB, Minot, N. D., is Don MacTavish, formerly with CKY, Winnipeg, Canada. ... New manager of KWIQ, Moses Lake, Wash., is Larry Roberts. ... Charles Bell Jr. has resigned as manager of WHAY, Hartford, Conn., to become executive assistant to the general manager of TV station WHCT, Hartford, Conn.

Station WDOK, Cleveland, observed its ninth anniversary April 30.... WONE, Dayton, O., celebrated its tenth anniversary last month.... A first anniversary was chalked up recently by Russ Carter on his "St. Louis Hop' show over KSD-TV, St. Louis.

Randy Hall is the new all-night spinner on KDKA, Pittsburgh, replacing Clark Race who moved into the station 3-6 p.m. time period a few weeks ago. Hall, 23, worked at WCED, DuBois, Pa., under the name of Jay Scott.... Jerry Ross, ex-WFIL, Philadelphia, has joined WHAT, Philadelphia, as assistant program director.

Three new jocks have moved to WCKR, Miami. Jim Harper emsees a nightly remote from the Villa Venice from 10 p.m. to midnight; Bob London and Brad Sherman conduct a record-interview show from Mammy's Restaurant from midnight to 3 a.m. ... Early morning jock (6-9 a.m.) Jack Elliott, KXOK, St. Louis, has acquired a new daily show-11 a.m. to 12 noon. ARTISTS' BIOGRAPHIES FOR JOCKEY PROGRAMMING



'Gidget' Hit For James Darren

Twenty-two-year-old James Darren hails from Philadelphia. He studied at Epiphany School and Southern H. S. in that city. Darren always wanted to be an actor, and got his break when spotted by Joyce Selznick of Screen Gems, a television subsidiary of Columbia Pictures. A long-term contract with Columbia followed.

His meatiest role to date has been in "Gidget," and it's with the disk of the same name that he has landed on Billboard's charts. The lad is now busy cutting an album for the Colpix label.

Darren's favorite sports are tennis, baseball and motorcycle riding. He is 5 feet 11 inches tall, and has dark brown eyes and black hair.



DISTRIBUTOR NEWS

- By HOWARD COOK .

MILWAUKEE: Benn Ollman, Billboard correspondent, prefaces his monthly round-up report with the statement that spring business has been spotty in Milwaukee. Most distribs claim they have a few outstanding items, however, that has kept volume at a respectable level.

Marty Schwartz reports that his top singles are "Bonaparte's Retreat" by Billy Grammer on Monument, "In the Valley of Love" by the Harry Simeone Chorale on 20th Fox and "Goodbye, Jimmy, Goodbye" by Kathy Linden on Felsted. Top new platter for Decca, according to Bob Blie is "The Shape You Left Me In" by Jimmy Donley. Red Foley's LP, "Let's All Sing" has been moving well. Shim Weiner, Decca Records Windy City boss, recently spent several days in the Milwaukee office working with staffers. Morrie Goldstein, Music Distributors' territory man lists Connie Francis' waxing of "Frankie" as his top selling M-G-M item. "Sorry, I Ran All the Way Home" by the Impalas on Cub is still holding.

Disk buyers are ordering heavy quantities of the Duane Eddy album, "Especially for You," on Jamie, informs Don Smith. Records Unlimited sales head. Other fast-moving items at RU are "So Fine" by the Fiestas on Old Town and "Little Dipper" by the Mickey Mozart Quintet on Roulette. "Thunderwagon" by the Noblemen on U. S. A. is still a big local click. Rolf Voegelin, Tell Music, reports strong action on "Kookie, Kookie (Lend Me Your Comb)" by Edward Byrnes with Connie Stevens on Warner Bros., "Summer Dreams" by the McGuire Sisters on Coral and "77 Sunset Strip" by Don Ralke on WB. "The Buddy Holly Story" is a strong LP.

M. S. Distributors' Rik Froyo has big ones with "The Happy Organ" by Dave (Baby) Cortez on Clock and "Take a Message to Mary" by the Everly Brothers on Cadence. Mitch Miller's "Sing A-Long" LP's show no sign of abating, according to Bill Farr, Columbia Records. Top Columbia singles are "The Battle of New Orleans" by Johnny Horton, "You Dreamer, You" by Johnny Cash and "Heartaches by the Number" by Ray Price. Best-selling Capitol disks, says Bob Thompson, are "Only You" by Frank Porucel, "You Made Me Love You" by Nat King Cole, "Chili Beans" by the Coo Coo Rachas" and "Hi-Fi Zither" by Ruth Welcome.

The list of good sellers at Garmisa Distributors is headed by "Personality" by Lloyd Price on ABC-Paramount. Following is "Teen-Ager in Love" by Dion and the Belmonts on Laurie. Top LP is "Hold That Tiger" by Fabian on Chancellor. Don Thorn of Lieberman Distributors lists "Lonely as an Island" by Tommy Zang on Canadian-American. Best selling Mercury disks, according to Don Thorn, are Brook Benton's "Endlessly" and Dinah Washington "What a Difference a Day Made" Strongest LP's are "It's Just a Matter of Time" by Brook Benton and "Remember When?" by the Platters. The Stereo Gem package of 12 stereo single standards is making a hit with the local juke box operators, informs Vern Sherkow, Sherco Distributors. His best single is "Gidget" by Jimmy Darren on Colpix.

Station KIDA, Des Moines, Ia., heralded the arrival of new jock Lee Western with a campaign tagged "KIDA Goes Western." Curious dialers, who called to ask if the station was dropping pop records for c.&w., were informed that Western would be spinning pop platters every night at 6 p.m.

Paul E. Mills has been appointed managing director of WJW, Cleveland. . . . Paul Saliner celebrated his fourth anniversary at WGN, Chicago, May 4. Sid McCoy, nationally syndicated gospel deejay, has joined ABC network station WBKB, Chicago. McCoy's syndicated gospel program "Sunday Morning" is carried by 66 stations.

Art Ford: Beginning May 19, Art Ford, deejay-program director of WNTA, Newark, N. J., will originate his "Teenstand" show from Olympic Park, Irving, N. J., every Tuesday thru Friday from 3 to 5 p.m. The program, which will continue broadcasting from the amusement park until September 4, will spotlight salutes to top high schools in the area and interviews with visiting disk stars.

TOO MANY RELEASES?: Tom Edwards, WERE, Cleveland, writes "We are once more at that season where the record companies are putting out records—just to put out records. I've been hearing a lot of junk in the past few weeks. Where are the records that used to come up with real style and quality? I listen to every record that comes to me, and that averages about 125 per week. Less than 10 per cent of all the records ever get on the air."

Edwards also has some observations on the forthcoming deejay convention in Miami. "For you deejays who are coming to the convention," notes Edwards (a member of the deejay planning committee) "may I suggest that you come to get some work done. Surprisingly, there was very little 'balling it up' in K. C. last year. Panel sessions were marvelously well attended. The convention is a real one, not an excuse to get away."

SWINCIN' FLING: A "Swingin' Fling" is planned by WKPA, New Kensington, Pa., during the 1959 Jazz Festival in Newport, R. I. July 4th weekend. The station is sponsoring a trip to the Festival, in keeping with WKPA's programming policy, in which modern jazz strikes the predominating note." The project is under the supervision of program director Phil Brooks.

PROGRAMMING: FM station KDKA, Pittsburgh, is holding a **Robert Russell Bennett** Festival during May. Each Wednesday of this month from 9:30 to 10 p.m. the station will spotlight Bennett himself (who recorded the series during a recent visit to Pittsburgh) and music associated with him, "Victory at Sea," etc.

THIS 'N' THAT: In a salute to the men who make. today's music-and-news station operations possible, WOW, Omaha, recently donated a major portion of its extensive library of musical arrangements to Omaha's AFM Local 70. Peter Tripp WMGM, New York, was inducted into the U. S. Army as an "Honorary Recruiter" by Lt. Col. George A. Hutchinson for services rendered during his recent March of Dimes sleep deprivation experiment.

W. Harrison Scores With 'Kansas City'

Wilbert Harrison is one of a family of 17, all of whom sing or play instruments. Harrison spent three years and nine month. in the Navy. He became interested in music professionally about six years ago, and started in Miami on an amateur show, where he won a prize for his rendition of "Mule Train." After making a few disks for the now defunct Rockin' label, he left Florida and came to New York. He soon had a hit with "Don't Drop It."

For some time now, the 28-yearold artist has been doing a oneman band act in New Jersey clubs. In the act, he plays guitar, drums, harmonica and piano. His version of "Kansas City," for Fury Records, is now out-pacing all other contenders.

YESTERYEAR'S TOPS-



PHILADELPHIA: Word from Cosnat Distributing Corporation is that there is a tremendous reaction to several new releases including "Play the Game Fair" by the Shields on Dot, "There Goes My Baby" by the Drifters on Atlantic, "Mary Ann Thomas" by Bobby Freeman on Josie, "Yes-Sir-Ee" by Dodie Stevens on Crystalette and "Jack O' Diamonds" by Ruth Brown on Atlantic. Also making the hit charts are "For a Penny" by Pat Boone on Dot, "Ooh Sha Lala" by Mickey & Kitty on Atlantic, "Blue Jay" by Lu Ann Simms on Jubilee, "Your Cheatin' Heart" by Billy Vaughn on Dot and "I Waited Too Long" by LaVern Baker on Atlantic.

Bob Heller of Chips Distributors reports that "Little Dipper" by the Mickey Mozart Quintet on Roulette is breaking. Best selling LP is "Our Gal Sal" by Sally Starr on Clymax. "I'm Gonfia Change Him" by Cathy Carr on Roulette has received several station picks.

SAN FRANCISCO: Don Graham of Warner Bros. Record Sales Corporation wires that "Zooba" by Don Ralke looks like a smash.

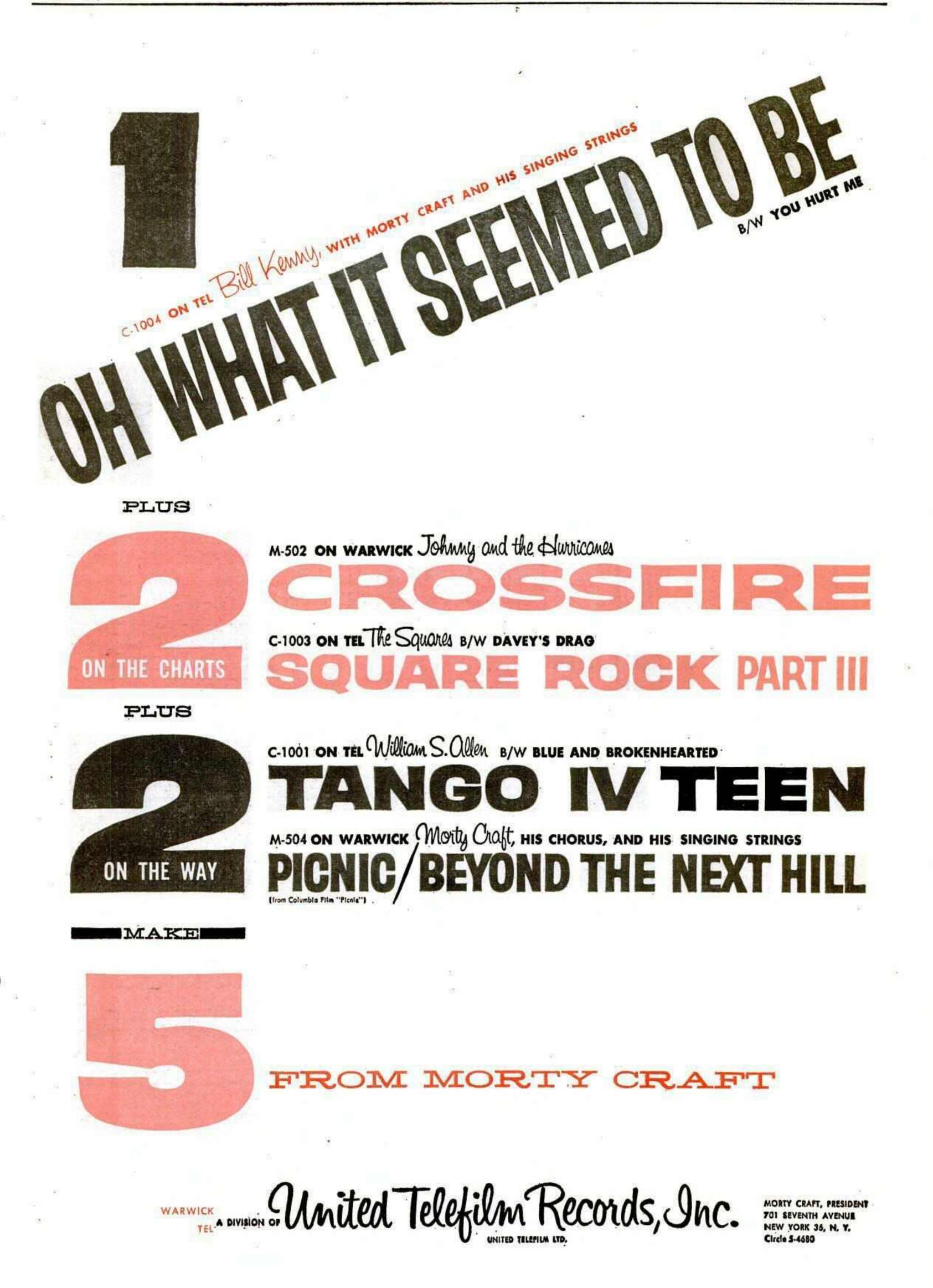
Chatton Distributors reports heavy action on "I'm Ready" by Fats Domino, "Judy' by David Seville on Liberty, "Cry" by Dean and Marc on Bullseye and "I Only Have Eyes for You" by the Flamingos on End. Others creating interest are "Would You Believe It I Have a Cold Cha Cha" by Don Elliott on Hanover and "That's All Right Darlin'" by Alan Lomax on Kapp.

CHICAGO: Ben Bartel of Warner Bros. Records Sales Corporation writes that "Kookie, Kookie" by Edward Byrnes with Connie Stevens and "There's No Fool Like a Young Fool' by Tab Hunter are his leaders. George Greely was in town last week promoting his "Ten Greatest Popular Piano Concertos" LP. Top LP's are "77 Sunset Strip" "The Carbage Collector of Beverly Hills" by Irving Taylor and "TV Guide Top Television Themes."

J. C. Owens recently opened J. C.'s One-Stop Record Center, 836 E 63d St. Owens intends to concentrate on jazz and spiritual records

SHREVEPORT, La: Stan Lewis writes that his No. 1 seller is "I Need Your Love" by Elvis Presley on RCA Victor. Following are "Almost Grown" by Chuck Berry on Chess, "Three Stars" by Tommy Dee on Crest, "Clouds in My Heart" by Muddy Waters on Chess, "I Waited Too Long" by LaVern Baker on Atlantic, "Dream Lover" by Boby Darin on Atco. "Take Out Some Insurance" by Jimmy Reed on Vee-Jay, "I'm Not Ashamed' by Bobby (Blue) Bland on Duke and "I'm Ready" by Fats Domino on Imperial.







THE BILLBOARD

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MUSIC FEATURES

MAY 11, 1959

"CUSTOM" <u>|</u>

MUSIC AS WRITTEN By BOB ROLONTZ -

Composer, librettist and music publisher Frank Loesser married Jo Sullivan, last week in New York. Miss Sullivan played the lead in the Loesser show, "Most Happy Fella." . . . Sir Thomas Beecham marked his 80th birthday last week.... Dick Linke moved to his new offices in the Park Sheraton Hotel last week.... June Valli will headline at London's Palladium the end of May. After that she will travel to Spain for a few weeks there.... Kenny Burrell, Joe Benjamin, Bill Schneider and Lou Stein will comprise the jazz band at the new musical opening this week titled "The Nervous Set." ... Anita O'Day and Tony Scott will appear at the Village Vanguard, New York starting May 12.... Daphne Hellman and her trio start at the Versailles in New York starting May 12.... Kai Winding and his Ork started a series of midwestern dates last week which will run thru May 20.... ABC-Paramount Records is taking over the Peak record of "Rock Around the Clock" featuring Jimmy DeKnight, for their Apt label. . . . Charlie Phelan, the CPA has moved his offices from Scarsdale to New York City.

Thrush Maureen Hughes was featured performer on The Ocean Monarch last week on its trip to the Caribbean. ... Julius La Rosa is set for five weeks at the International Club in New York starting May 20. He will star in summer stock starting July 20.... Roulette Records pacted Ronnie Hawkins to a long-term pact last week.... 20th Fox has hired a lass named Cherry to keep all you deejays, distributors and salesmen informed about how the label is doing. ... Bernie Freiden, head of Peak Records of Memphis, has signed the Morgan Twins. . . . William Schuman, head of the Julliard School of Music in New York, has been elected an honorary member of the Royal Academy of Music in London. . . . Bernie Lawrence has joined Apollo Records in an executive capacity, which covers the post of assistant to Carl Praag, Apollo veepee and will also cover all matters pertaining to Bess, Melhedd and Georgal Music.... Jimmy Hanson has taken over the Old Orchard Beach Ballroom in Maine for the 1959 season.

Thrush Helene Delys, Jubilee recording artist, bows as a songwriter with her first tune. "You Fooled Me for the Last Time" soon to be released on Chicago's Stacy label.... Tommy Prisco sings two songs in the soon-to-be-released flick titled "Bad." Tunes are "Only Once" and "Stingaree" and will be released on Epic. Prisco acts in the flick too. . . . Paul Anka will do personal appearances in England starting this week thru June 14th.... Eydie Gorme will be at the Latin Casino in Philadelphia starting May 18. ... Ork leader Hal McIntyre died of burns received when a fire swept his apartment in Hollywood last Sunday (3). He was 44 years old.... Leonard Feather leaves for Europe in June to present an all star band over the BBC-TV network. He will also do some recording overseas both in London and Paris, and also gather material for his "Yearbook of Jazz."

26





155 EAST 24TH STREET . NEW YORK 10, NEW YORK . MURRAY HILL 9-7200 445 N. LAKE SHORE DRIVE . CHICAGO 11, ILLINOIS . WHITEHALL 4-3215 1610 NORTH VINE STREET . HOLLYWOOD 28, CALIFORNIA . OLDFIELD 4-1660 800 17TH AVENUE SOUTH . NASHVILLE 3, TENNESSEE . ALPINE 5-6691 IN CANADA: RCA VICTOR COMPANY, LTD. { 1001 LENOIR STREET, MONTREAL 225 MUTUAL STREET, TORONTO

Maestro Giuseppe Bamboschek of the Philadelphia Grand Opera Company, would appreciate it if someone could tell him where he could locate orchestrations of the Victor Herbert operetta "Madelene." The conductor would like to stage the operetta next winter with Brenda Lewis in the title role. He can be reached at the Philadelphia Grand Opera Company, 1422 Chestnut Street, in that city. ... Erroll Garner will play at the annual get-together of the University of Michigan's Pan-Hellenic interfraternal council, on Friday, May 15, at the University Hill Auditorium in Ann Arbor, Mich.... Castle Records has selected "Miss Cheerleader, U. S. A.," and the winner is 15-year-old Miss Sally Quinton, of Whiteland, Ind. She represents radio station WGEE, Indianapolis. The judges included Don Rondo and Teresa Brewer. The winning lass received many presents, a week in Atlantic City and a chance for a part in a show.

Songwriter Robert DeLeon has opened his own indie label in

San Francisco. Label is called Cable Car Records.... Norman Brooks has re-recorded his hit of a few years ago "Hello Sunshine," on the Scope label.... Fold historian Alan Lomax will appear on the "Today" TV show on May 18.... Johnny Mandel and Bill Holman will write the music for the new TV series "Miami Undercover." ... Dancer Martha Graham and conductor Howard Mitchell have been named co-recipients of the Laurel Leaf Award given by the Composers' Alliance.

Celler Bill Continued from page 4

Top Thirty

• Continued from page 3

ponent witnesses also wanted more time.

Witnesses invited to testify at the June hearings include: Paul Cun- esting because of the preponderningham and Arthur Newmeyer ance of new artists. Only 13 of Associates for ASCAP; Sydney M. the artists are repeaters. Kaye, for Broadcast Music, Inc.; Julien Abeles for Music Publishers included is also significant in that Protective Association; Edwin there is no noticeable or obvious Huges, executive secretary for Na- trend as to types of repertoire. The tional Music Council; John Schul- list includes novelties, vocals, balman, counsel for American Guild lads, instrumentals, folk, swift and of Authors and Composers; John slow numbers, country, Latinish Koshel for SESAC, Inc.

Also, Music Operators of America counsel, Nicholas Allen; Perry Patterson for Automatic Phonograph Manufacturers Association; Ralph Curtiss, National License Association; Ernest S. Meyer, Rec-ord Industry of America; M. O. and Ricky Nelson, respectively. Ryan, for American Hotel Associa- Capitol and Mercury are the only tion; American Book Publishers two labels with hit platters by dif-Council and Authors League of ferent artists among those with top America.

among the top 30 far outsold the covers.

The present top 30 is also inter-

The material and kinds of songs and rhythm tunes.

Five labels have two sides among the current top 30, but three of the five-RCA Victor, Cadence and Imperial-achieve this by reason of two-sided hits by 30 winners.



ON THE BEAT

By REN GREVATT

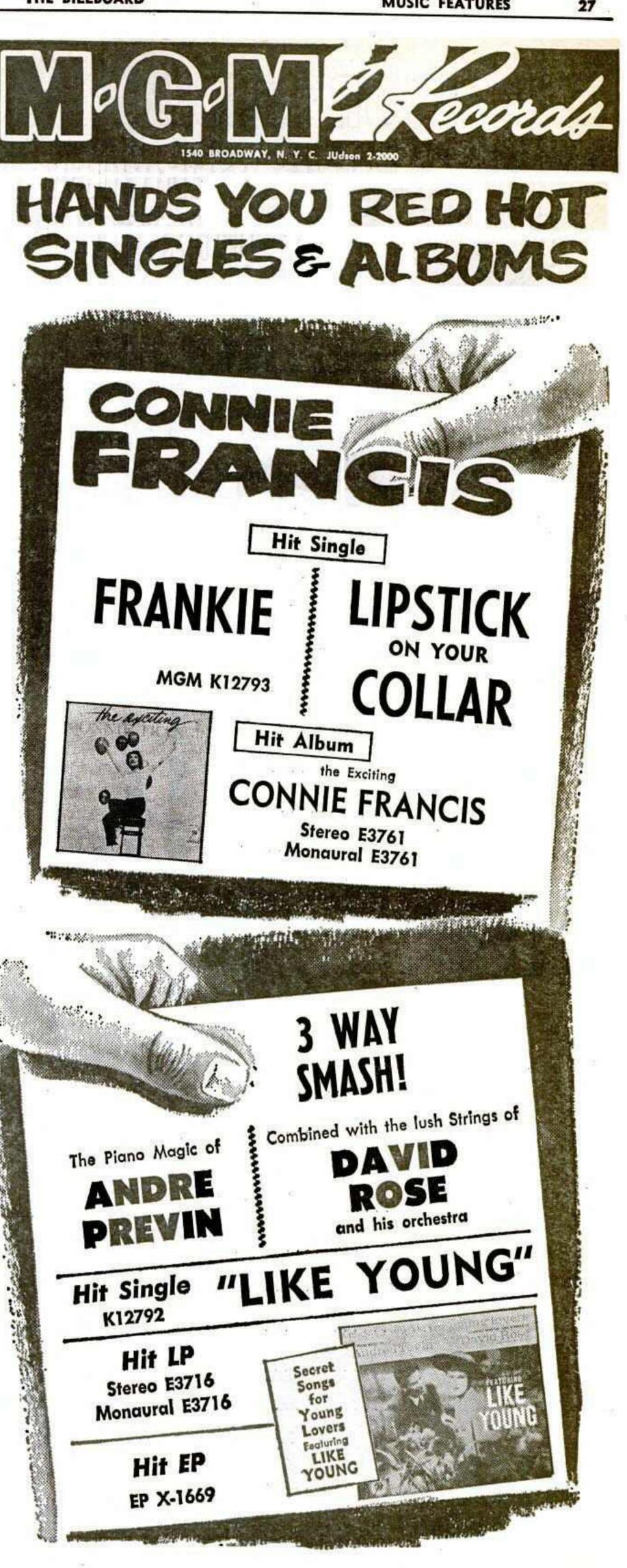
There are probably more varieties of music and rhythms making the pop charts today than ever before. By no means is it all rock and roll, altho that school certainly still has a strong representation. But look over the list. You find "Venus," a pleasant ballad by Frankie Avalon, "Tiajuana Jail," an elegant piece of special material done cleverly by the Kingston Trio, "Come Softly to Me," a ballad which gets an unusual harmony reading by the two girl, one boy group, the Fleetwoods, and a plaintive folkish song, "Goodbye, Jimmy, Goodbye," by Kathy Linden. In view of the wide tastes being met by today's pop hits, why, somebody asks, shouldn't we also have ragtime?

A fair question indeed. And at least one veteran music man, Sammy Spear, is engaged in a one-man drive to revive this almost lost art. Spear, who has been in the music business for close to 30 years, has been a successful trumpet man, arranger, conductor, and writer over the years. His consuming hobby, however, has been a collection of original ragtime orchestrations. He has close to 1,000 of them now, many being quite browned, tattered and dog-eared with age. A dozen or so of these arrangements will be incorporated in a new album coming out on Jubilee featuring Sammy Spear and His Rogues of Ragtime.

"This is the real McCoy," Spear told us over a lunch at that popular music man's retreat known as Al and Dick's. "There has been a lot of stuff out masquerading as ragtime. But most of it isn't that at all. It's some form of Dixieland which a lot of people confuse with ragtime. Actually, ragtime is very similar to rock and roll in that it has a heavy, accented after-beat. Dixie is basically a two-beat style.

Also with ragtime that's authentic, there is a particular instrumentation of nine. The original Dixie groups were mostly five-man groups. In ragtime, you have a clarinet, flute, two trumpets, a trombone, banjo, tuba, piano and drums. You'll notice there's no sax in a ragtime group. That's because when ragtime first got started back in the nineties the sax wasn't even invented. That was an invention by Adolf Saxe in Europe and it didn't come into use until later on.

"Ragtime, unlike Dixieland, does not employ a lot of improvisation. Pure ragtime is played direct from written material and it's mostly ensemble work. Later on in Dixie styles you had the clarinet branching out from its ensemble role into the instrument that took off on those hot choruses. The same thing happened with trombones and trumpets. Another interesting thing is the banjo. It was always a part of the ragtime outfit but in those first Dixie quintets it went into a decline. The original Dixie outfits had trumpet, trombone, clarinet, piano and drums with no banjo. Only later on did the banjo come into use again because people thought that was one of the original Dixie instruments. Then, even later, you would sometimes hear a sax in a modernized Dixie group.



"The modern boys generally hoke up their ragtime. They all think it was funny, gag-type stuff. You don't hear much of the real thing anymore. There was a TV show not so long ago of George M. Cohan's "45 Minutes From Broadway." There was some good ragtime played on that show. You can always tell by the flute and clarinet in the fills at the end of the seventh and eighth and the fifteenth and sixteenth bars in a phrase. They had them right.

"Another interesting thing about those old days was the length of time a style of music or a popular tune would be in vogue. Ragtime started, as I said, in the late nineties and they were still playing it 30 years later in the twenties. In the twenties, they were playing tunes that were popular 10 years before that. In those days the music didn't travel so fast, because they never had TV or even radio. How long does a style or a song last today? How long did the swing era last, maybe five years? and today a song can come and go in a couple of months, never to be heard from again."

Speaking of the swing era, Sammy Spear has a bundle of stories about his days blowing with Benny Goodman and Tommy Dorsey in the thirties. He played many radio shows with both. Today, Sammy operates Plandome Productions, a firm thru which he writes music for many commercials. One he's done recently for the National Safety Council with a three-piece combo, is being considered for a special merit award. It's possible this may one day wind up as a single record for the commercial market. Spear also operates a musical instrument store in Flushing where he has top men giving personal instruction on the various instruments. "Right now I'm most interested in that ragtime album," he added. "Man, I hope the jockeys will play some of those numbers. I think the teen-agers are sure to go for the stuff when they hear it for the first time in their lives."

The famous Highway Q-C's, formerly on the VeeJay label, have been signed by Herman Lubinsky for Savoy Records.... Speaking of gospel, the great Clara Ward has been signed to perform at Chicagos annual Ravinia Music Festival. Miss Ward has been active recently in England, Germany and Sweden with her singers on an extended tour. The word from over there is that many box office records have been fractured by the troupe. Miss Ward and company will make the Ravinia scene August 5 and 7.

Richloy Records of the Ouaker City has assigned its disk of "Rock Around the Clock" and "Rock Around the Clock Cha Cha," by Jimmy DeKnight to ABC-Paramount Records. Deal for the disk which was on the Paek label, was set by Jimmy Myers for Richloy and Sam Clark and Larry Newton for Ampar.



The Billboard's Music Popularity Charts . . . PACKAGED RECORDS

MAY 11, 1959





phonic sales.

28

BEST SELLING LP'S

FOR SURVEY WEEK ENDING MAY 2

The information given in this chart is based on actual sales to customers in a scientific sample of the nation's retail record outlets during the week ending on the date shown above. Sample design, sample size and all methods used in this continuing study of retail record sales are under the direct and continuing supervision and control of the School of Retailing of New York University.

This Week		88	Last Week	Weeks on Chart
1.	Gigi	Sound Track, M-G-M E 3461 ST	1	45
2.	Peter	Gunn	2	14
3.	77 Si	TV Sound Track, Warner Bros. WB 1289	4	4
4.	Exoti	ca, Vol. 1	8	2
5.	Come	Dance With Me	6	13
6.	From	the "Hungry i"	3	13
7.	My F	air Lady Original Cast, Columbia OL 5090	10	162
8.	The M	Music Man Original Cast, Capitol WAO 990	17	63
9.	Have	Twangy Guitar, Will Travel Duane Eddy, Jamie JLP 3000	5	15
10.	Sing	Along With Mitch	18	44
11.	The	Kingston Trio	9	25
12.	The	Buddy Holly Story	11	3
13.	Open	Fire, Two Guitars	12	14
14.	South	Sound Track, RCA Victor LOC 1032	13	59
15.	Film	Encores Mantovani, London LL 1700	15	79
16.	Still 1	More Sing Along With Mitch Mitch Miller, Columbia CL 1283	7	8
17.	Near	You Roger Williams, Kapp KL 1112	16	12
18.	Insid	e Shelley Berman	19	3
19.	But N	Not for Me Argo LP 628		20
20.	John	ny's Greatest Hits Johnny Mathis, Columbia CL 1133	20	54
21.		Vaughn Plays Dot DLP 3156	21	2
		Mantovani, London LL 3095		2
		ad Jamal Argo LP 636	25	10
24.	Ricky	Ricky Nelson, Imperial IMP 9061		13
25.	Flow	Pr Drum Song Original Cast, Columbia OL 5350	14	18
The	chart	listings include both monophonic ar	d ste	reo-



The following new packages, reviewed during the past week, have been selected for outstanding sales potential, artistic merit, new talent, sound recording or display value,

as indicated. These "Spotlights," in the opinion of The Billboard staff, merit prime consideration from dealers.

Pop Albums

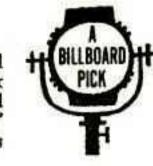
THE EXCITING CONNIE FRANCIS M-G-M E 3761

A fine set which shows Miss Francis' great versatility and style. Here she gets far away from the pop singles kick for which she's most known and turns to a collection of smart and sophisticated efforts with exceptional backings by Ray Ellis. "Come Rain or Shine." "Hallelujah, I Love Him So," "All By Myself," and "Time After Time." are all rendered with poise and polish. A lot of solid jockey material is here and the set should help spring the gal into the more adult market.



PRESENTING DION AND THE BELMONTS Laurie 1002

The group is hot in the singles field and this package should appeal to their solid teen-ager following. The boys provide their usual rock and roll stylings in a variety of items ranging from a cute country-styled "You Better Not Do That" to a plaintive standard "Where or When" and their current single "A Teen-Ager in Love." Striking cover gives LP solid display value.



MARIO !

Mario Lanza-RCA Victor LSC 2331 & LM 2331

STEREO & MONAURAL

Lanza presents 12 Italian folk and popular melodies of varying nature with lush chorus and ork assistance. The set was recorded in Italy, and all of the lyrics are in Italian. The set should follow the strong sales path of his several other best sellers. Wide channel stereo separation adds to over-all enjoyment. Cover shot of the artist should also help with sales.



Pop Special Merit Albums ------

SWING CLASSICS IN HI-FI

George Williams Ork-United Artists UAL 3027

Henderson has taken a brace of jazz classics, identified with orksters of the swing era, and given them modern, big band treatments. Personnel includes some of the top names around today. The set swings from start to finish. His writing is clever and imaginative. Young bugs will appreciate the clean, smart sound, and the set can also appeal to oldsters who will recall such items as "Marie," "Pompton Turnpike" and "Take the A Train."



Pop Talent Albums ----

FRANK D'RONE SINGS Mercury SR 60064

STEREO & MONAURAL

D'Rone presents a fresh, original sound to a group of fine standards. Backed by lightly swingin', unobtrusive arrangements he is heard to good advantage on such fare as "My Foolish Heart," "Spring Is Here" and "The Way You Look Tonight." He's equally at home on the ballads and up-tunes. Set is a natural jockey package, and with exposure, it can also sell.



(Continued on page 30)





A NEW SALES PLAN WITH A BOODMO

The PLAN 14 ALBUMS FOR THE PRICE OF 12.



WHEN

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ALL MERCURY MONAURAL... ALL WING MONAURAL ALBUMS!

FOR ALL ORDERS PLACED DURING THE MONTH OF MAY!

VERY SIMPLE! BUY <u>14</u> ALBUMS... AND YOU ARE BILLED FOR <u>12!</u>

Choose from the fabulous catalogs of Mercury and Wing monaural long playing albums!



The Billboard's Music Popularity Charts , , , PACKAGED RECORDS

MAY 11, 1959



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Robert Elmore, Organ-Mercury SR 90109

STEREO & MONAURAL

A treat for audiophiles is this first Mercury package by noted organist Elmore. Instrument he plays here is the Atlantic City Ballroom organ, the world's largest concert organ. Repertoire reveals the tremendous resources of this instrument and the skill of Elmore. Liner notes contain much technical organ information, specifically about this organ and its designer. Repertoire includes "Stars and Stripes Forever," "Caprice Viennois," "Trumpet Voluntary," etc.

-----Classical Albums------

RICHARD STRAUSS: DON JUAN, DEATH AND TRANSFIGURATION; WAGNER: SIEGFRIED IDYLL The New York Philharmonic Orch. (Walter)— Columbia ML 5338

Walter gives his usual masterful interpretations to two of the most popular pieces of classical literature. Each has been heavily recorded, but the lure of the orchestra's name (abetted by handsome packaging and wonderful sound) puts this in line for strong sales.

SCHUMANN: SPRING SYMPHONY, MANFRED OVERTURE The Detroit Symphony Orch. (Paray)— Mercury SR 90198

STEREO & MONAURAL

A forceful and dramatic interpretation of Schumann's colorful work, altho not so much as to miss its romanticism. The shifting shadings and loosely-woven melodies are brought out with strength and virility by Paray, and given a form which easily could be lacking. The Manfred overture, too, is treated to a masculine molding that makes for a potent reading.

---- Low-Price Classical Albums --

BOLSHOI BALLET

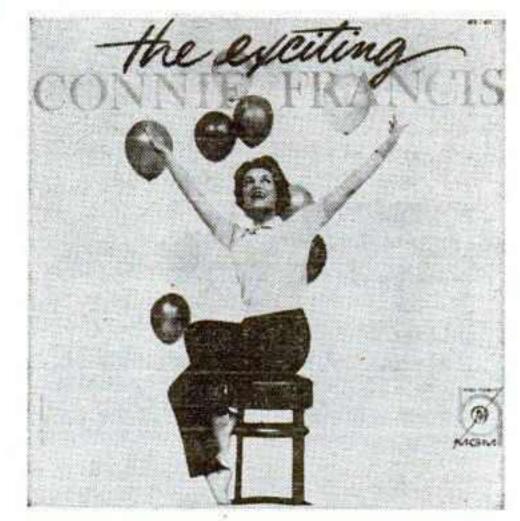
The State Orch. of the U.S.S.R. (Anosov)—The Bolshoi Theatre Orch. (Fayer)—Lion CL 40012

Release of this low-priced package is indeed very timely-with the Bolshoi Ballet now in the United States and receiving tremendous acclaim. Recording includes excerpts from "Romeo and Juliet" and five dances from the "Gayne" ballet. A scholarly set of notes by Edward Cole gives interesting historical perspective.

(Continued on page 33)







THE EXCITING CONNIE FRANCIS, M-G-M E 3761. Photographer Curt Gunther catches the diminutive thrush in a gay mood with arms outstretched in a shot of extremely attractive patterns of color and form.



Best Selling Pop EP's

FOR SURVEY WEEK ENDING MAY 2

2423010

The information given in this chart is based on actual sales to customers in a scientific sample of the nation's retail record outlets during the week ending on the date shown above. Sample design, sample size, and all methods used in this continuing study of retail record sales are under the direct and continuing supervision and control of the School of Retailing of New York University.

1.	PETER GUNN-Henry ManciniRCA Victor EPA 4333
	SPIRITUALS-Tennessee Ernie Ford Capitol EAP 1-818
3.	KING CREOLE, VOL. 1-Elvis Presley RCA Victor EPA 4319
	NEARER THE CROSS-
	Tennessee Ernie Ford
5.	THE FABULOUS JOHNNY CASHColumbia EPB 12532
6.	ELVIS SAILS-Elvis PresleyRCA Victor EPA 4325
7.	RICKY SINGS AGAIN-Ricky Nelson Imperial EP 159
8.	DETOUR-Duane Eddy Jamie JEP 301
9.	JOHNNY MATHISColumbia EPB 8871
10.	THE LONELY ONE-Duane Eddy Jamie JEP 100





When You Come to RCAVICTOR The End of the Day PERRY COMO



PERRY'S GREATEST ALBUM YET! 12 great songs of thanks including HE'S GOT THE WHOLE WORLD IN HIS HANDS, ALL THROUGH THE NIGHT, SCARLET RIBBONS, and ONLY ONE. LPM/LSP-1885





POWERHOUSE "PERRY COMO & HIS FRIENDS" PROMOTION BY RCA VICTOR RECORDS AND KLEENEX TISSUES

MUSIC

31

THE BILLBOARD

Dream Along with Me and 19 more great songs that thrilled the nation on the Como Saturday night TV show! LOP-1004



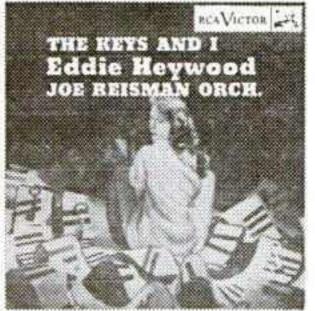
Gogi Grant sings a dozen torch ballads, including her famous version of Rodgers and Hart's wonderful Bewitched. LPM-1940



Perez Prado and his mambo men in twelve history-making hits, including their sensational all-time best-seller, **Patricia**. LPM-1883



Hot Diggity, Prisoner of Love, and 12 other Perry Como specials that have zoomed past the million mark in sales! LOP-1007



Eddie Heywood takes off on twelve top numbers, including his great interpretation of Land Of Dreams. LPM-1900



Kay Starr at her most exciting! A dozen big songs with a big beat, including Kay's great performance of Lazy Bones. LPM-1720

THIS PROMOTION IS NOTHING TO SNEEZE AT!

Como's in great company in this tremendous RCA Victor-Kleenex Tissues promotion, featuring their new 1959 Highlighter album. Como's working with four other proven best-sellers: Gogi Grant, Eddie Heywood, Perez Prado, and Kay Starr. How can you beat a combination like that?

HERE'S WHAT RCA VICTOR IS DOING TO PUT THIS PROMOTION ACROSS:

• Consumer advertising in Cosmopolitan and Living For Young Homemakers • Special mailing to 3500 disc jockeys, enclosing a copy of the new "Perry Como & His Friends" Highlighter album • Identical mailing to the Perry Como Fan Club • Follow-up nation-wide mailing to top DJ's.

HERE'S WHAT KLEENEX IS DOING TO PUT THIS PROMOTION ACROSS:

• 65 million boxes of Kleenex Tissues will promote the new "Perry Como & His Friends" Highlighter album • Supermarkets, drug and department stores, Kleenex dealers everywhere will have giant four-color displays, posters and shelf talkers with order blanks during the promotion.

A NEW 45 EP HIGHLIGHTER ALBUM THAT WILL BUILD EXTRA TRAFFIC FOR YOU!

Six complete hits! Two are from Perry Como albums; the other four are from your new Gogi Grant, Eddie Heywood, Perez Prado, and Kay Starr albums. This can mean millions of new selling opportunities for you!

STOCK UP ON ALBUMS BY PERRY COMO & HIS FRIENDS TODAY! KLEENEX IS A TRADEMARK OF KIMBERLY-CLARK CORPORATION





<text>

NEW RELEASES-NEW HITS





NOW! ORDER THESE HIT ALBUMS World's Ten Greatest Popular Piano

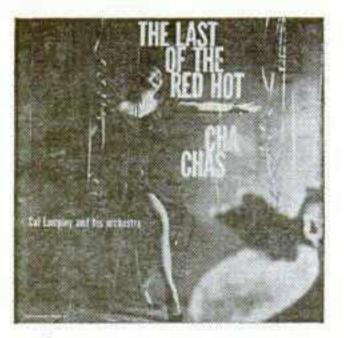
Concertos George Greeley...... W/WS-1249



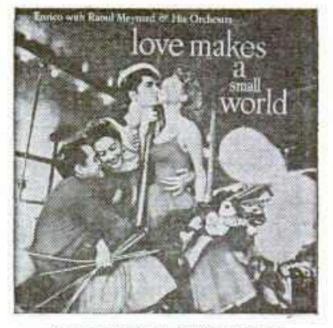


IT'S THE MOST HAPPY SOUND MARGARET ANN AND THE JA-DA QUARTET --W/WS-1285





THE LAST OF THE RED HOT CHA CHAS CAL LAMPLEY AND HIS ORCHESTRA --W/WS-1287



LOVE MAKES A SMALL WORLD ENRICO WITH RAOUL MEYNARD AND HIS ORCHESTRA --W/WS-1288

77	Sunset	St	rip Hit	TV Alt	oum.		W/WS-1289	ŝ,
TV	Guide	Тор	Television	Them	es		W/WS-1290),
Jaz	z Festiv	val,	Near I	n and l	Far (Dut	W/WS-1281	

HIT SINGLES!

Kookie, Kookie (Lend Me Your Comb) Edd Byrnes with Connie Stevens	47
There's No Fool Like a Young Fool Tab Hunter	51
77 Sunset Strip Don Ralke	25
Sweet Someone Eddie & Betty Cole	54
Bandstand Doll Johnny Carroll	42
Zooba Don Ralke	58
RDER FROM YOUR WARNER BROS. DISTRIBUTOR NOW	i.





	atings of	in some cases supporting across the room. The favorite waltz songs-"What'll I Do," "Memories," etc., get Miss Page's typically warm, sentimental treatment, Easy mood	swingy instrumental treatments of listenable jazz-flavored selections, including the title theme, and other tunes keyed to the series- "Kookin' for Kookie," "What Private Eyes," stc. Effective backing by Sy Oliver.	*** COME TO THE FAIR The John Halloran Choir. Concert-Dise CS 41 STEREO & MONAURAL
New Popular A	Ibums	**** COME OUT SWINGIN	**** A NIGHT WITH SIGMUND ROMBERG	Disk has outstanding sound with a bright, live quality which will appeal to au-
EVOLANATION OF DACK	AGE RATING CATEGORIES	Roy Hamilton. Epic LN 3561 & BN 530 STEREO & MONAURAL	Earl Wrightson & Louis Hunt with Percy Faith Ork, Columbia CL 1302 & CS 8108	diophiles. Song material is beautifully per- formed, and includes diverse material, as "Cindy," "Come to the Fair," "The Lord's
Construction on condex second	tly according to its sales	This is a bit of a departure for the artist	STEREO & MONAURAL	Prayer" and "Mountain High, Valley Low." The performances give a concept of fresh,
	in which it is classified)	who usually does his numbers in less of a rhythmic manner. Backed by complementary	Louis Hunt and Earl Wrightson have made successful appearances in key niteries	ebullient outdoor life. Cover follows this theme and is very attractive.
SPOTLIGHT—Sure-Fire Merchandise— Top Demand **** Very Strong Sales Po- tential — Essential	able Qualities	arrangements by Marion Evans, he swings thru a fine brace of standards and show tunes. His fans should find this attractive fare, Good deejay programming set. Selec- tions include "Hallelujah," "Jump for Joy" and "That Great Come and Get It Day." Displayable cover shot will help.	with a "Romberg" package, and this LP should meet equal success sales-wise. Ex- cellent performances make this romantic package a solid sales item with sure-fire nostalgic value. Selections include "The Desert Song," "Lover, Come Back to Me," "One Alone" and others.	*** THE CLOVERS IN CLOVER United Artists UAL 3033 This package maintains the reputation of The Clovers as one of the amoothest of the groups. Tunes are mostly standards, such as "Old Black Magic," "Pennice
Inventory	merchandise.	**** COLLEGE PROM Leroy Holmes Ork, M-G-M E 3758	POPULAR ***	From Heaven," "Idaho," etc. Arrange- ments really swing. Much pleasurable lis- tening.
OPULAR ****	and the these efforts are, of course, some- what dated, they can attract a measure of	STEREO & MONAURAL	*** THIS IS OTIS WILLIAMS AND	
*** SARAH VAUGHAN SINGS GEORGE GERSHWIN (2-12") Mercury SR 60045-6	activity. Two of Sinatra's better known efforts of this period, "They Say It's Won- derful" and "The Girl That I Marry," are both included, along with a number of	An eminently commercial package, featur- ing lushly arranged, danceable standards with sock nostalgic appeal-both to college	beth to college ections include d 32 standards ""Please," etc.	The Francis Bay Band dishes up a tribute to Benny Goodman via big band, swing treatments of some of the great tunes as- sociated with "The King of Swing." It's
STEREO & MONAURAL	other memorable tunes from eight different shows,	eight attractive dance sets and 32 standards		
Two superb sounding albums packed solid with entertainment. The monaural version was a success, and sales for the stereo set should follow suit. Miss Vaughan's warm,	**** PATTI PAGE THE WALTZ QUEEN Mercury SP 60049	**** 77 SUNSET STRIP The Frankle Ortega Trio with Sy Oliver		
mooth interpretation of the Gershwin tunes sheer listening pleasure.	STEREO & MONAURAL	Ork, Jublice SDJLP 1106 STEREO & MONAURAL		
• Review Snotlin		Sexy cover gives this package display value. Ortega, who is featured in the TV film series "77 Sunset Strip," provides solid,	King 620 Smooth Bostic sax sound is listenable on rhythmic settings of a group of tunes from the flapper era. All are in a bright, danceable vein. Set can move for pop and r.&b. coin. Tunes include "Deep in My Heart," "Sunrise" and "I Kiss Your Hand Madame." Good programming for teen segs.	King 616 Excellent value here. Tunes number 16, and they are done with swinging arrange-
notion spong			acga:	
Continued from page 30			*** HONKY TONK PIANO FEATUR-	are typical.
Continued from page 30	Marit Albume		*** HONKY TONK PIANO FEATUR- ING LOU STEIN Mercury SR 60054	are typical. *** ORIENTA Markko Polo Adventures. RCA Victor
	Merit Albums		*** HONKY TONK PIANO FEATUR- ING LOU STEIN	are typical.

brilliantly orchestrated, and the third section is especially interesting. Thematic material is drawn from Hebrew melodies. The Ben-Haim work is a premiere recording. "From Israel" is a charming, yet dy-namic, orchestral suite. Stowkowski evokes a most gratifying per-formance from the orchestra. Prime appeal is to moderns, but the set merits exposure.

OHANA: LAMENT FOR THE DEATH OF A BULLFIGHTER; SARABANDE

Various Artists with the Cento Soli Orch. & Chorus (Argenta)—Omega OML 1033

Garcia Lorca's emotion-charged tribute to a Spanish idol of the bullring has received a remarkably successful musical adaptation. Maurice Ohana has grasped the essential feeling of the four-part work and skillfully made use of orchestra, chorus, baritone soloist and narrator, who render Lorca's original work in varying combinations or alone. Happily, it underlines the original, thanks in good part to Argenta's sensitive conducting in what must have been one of his final recording sessions before his tragic death in 1958.

Specialty Albums -----

DOROTHY LOUDEN AT THE BLUE ANGEL With the Norman Paris Trio-Coral CRL 757265

STEREO & MONAURAL

Supper club favorite Dorothy Louden as caught in the sophisticate's, home-away-from-home. The canary lets loose with attacks on various American institutions like marriage and Southern cooking in a manner that has to be heard to be believed, if you can stop laughing long enough to hear it. Fine support from the Norman Paris Trio. Tops in its class.

Spiritual Albums ------

THE GOSPEL TRUTH

Sister Rosetta Tharpe & the Sally Jenkins Singers-Mercury SR 60080

STEREO & MONAURAL

Recorded during a concert at the Chruch of God in New York City, this disk captures much emotional fervor and spontaneity. Audience applause gives it a live quality. Material includes "The Lord's Prayer," "It's Me," "Didn't It Rain," etc.—with the disk having considerable of the stereo effect of sound separation. There are good notes by Martin Williams, giving interesting historical perspectives on the de-velopment of gospel music.



*** DOLLS, DOLLS, DOLLS The Harmonicats, Mercury SR 60008 STEREO & MONAURAL The Harmonicats, with their new elec- tronic harmonicas, turn in attractive read- ings here of a group of tunes that show off their harmonica sounds very well. Tunes include "Waltzing Doll," "Toy Trumpet," "March of the Toys," "Dance of the Dutch Doll," etc. A good mood music set. *** MUSIC FOR CHUBBY LOVERS Stubby Kaye. Seeco CELP 4210 STEREO & MONAURAL Here's a showmanly package of pleasant standards sung with appealing nonchalance	Oops—We Goofed! Omitted in error from STEREO-FIDELITY'S list of distributors in "Opera- tion Graveyard" ad in last week's Billboard— A & I DISTRIBUTING CO. 1000 Broadway Cincinnati, Ohio
by Broadway-nitery comic Kaye. Altho he's not a great warbler, Kaye has a likable, easy-going vocal quality which Seeco has captured on wax. Tunes include "Mr. Five By Five," "Little Girl," and "Let's Do It." Spinnable wax.	HEAR
*** HANK BALLARD AND THE MID- NIGHTERS SINGIN' AND SWINGIN' King 618 This collection of tunes include sides previously released singly by Hank Ballard and the Midnighters. Among the 14 tunes are "Teardrops on Your Letter," "Ring A-Ling A-Ling," "The Twist," "Rock and Roll Wedding," and "Sweet Mama, Do Right," sung and swung with feeling by the group. A good set for the teen-age crowd.	EVEREST
*** SWING AROUND ROSIE Rosemary Clooney with the Buddy Cole Trio. Coral CRL 57266 Here's Miss Clooney's first on the label and her fans and jockeys will find many numbers to please them. The Briddy Cole Trio with organ, piano and bass provide a different setting which has its appeal. Tunes include "Deed I Do,"/"Blue Moon," "This Can't Be Love," and the like. Set, with a nice cover photo of the thrush, can draw counter interest.	In World's First
*** DANCING ON THE SUNSET STRIP Dick Stabile, His Saxophone & Ork. King KS 623	Stereo-Scored Orchestra
STEREO & MONAURAL	L
A lyric-less chorus is employed with the Stabile band to turn out this neat package of what might be called timeless mood and dance music. It has a clean big band sound, using the chorus and of course Stabile's alto sax in the lead roles, and it probably will sound as good as ever 10 years from now. Nothing startling, but just pleasant, uncomplicated listening thruout. "Poor But- terfly," "We'll Be Together Again," and "For You" are samples.	PRESENT Specially - Service our Motto. PHONE: HYaclath 7-2320 Pressure-Sensitive & regular Transcription labels. We Print LP Covers and Jackets. EP - 45 - LP Streamers, Varnished or Laminated. PROGRESSIVE LABEL CO. 286-290 Stanhope St., Brooklyn 37, N. Y.



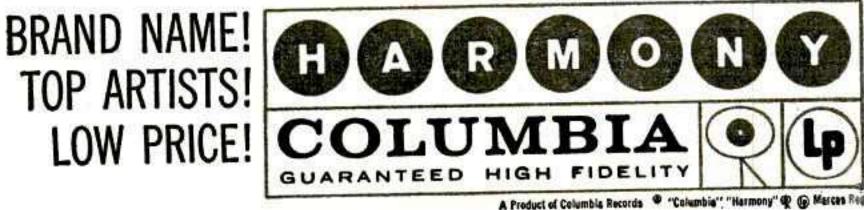


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PORGY AND BESS-Dino Martinelli and His	Orchestra HL 7169
BECAUSE-Nelson Eddy	HL 7151
HARRY JAMES	HL 7162
BAND CONCERT IN HIGH FIDELITY-MO	ton Gould HL 7163
THE CHORDETTES	HL 7164
DON CHERRY IN HIGH FIDELITY	HL 7165
A FRANKIE CARLE PIANO BOUQUET	HL 7166
HOLIDAY FOR HARP-Daphne Hellman Quart	et HL 7167
GREAT AMERICAN HYMNS-The Mariners	HL 7168
PHIL SILVERS Swings BUGLE CALLS FOR BIG BAND	HL 7170
The Adventures of GENE AUTRY AND CHA	MPION HL 9505



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THESE HARMONY VALUES

STEREO & MONAURAL	Hearted)," "Moonglow," "You're Not the		
This is an interesting album by the Ralph Hunter Choir featuring songs of the Old West that will interest fans of the genre and folk music followers. Songs in-	Kind," "Dream of Olwen," and an original by the boys, "Spanish Candy." A good buy at the price.		
clude trail songs like "Old Chisholm Trail," Saturday night saloon tunes such as "Rot Gut," and "Rye Whiskey," and dancin' and hollerin' songs including "The Devil's Dream," and "Strawberry Roan." The Hunter Choir sings the tunes with feeling and storeo sound and the packaging is good.	*** DON CORNELL Vocalion VL 3657 This collection of tunes by Don Cornel includes sides released singly on the Cora label over the past few years. Among the tunes are "Unchained Melody." "Many Are the Times," "Non Dimenticar" and "Villege in Capri." A good buy for Cornell fans.		
** SYMPHONY OF THE DANCE The Musical Arts Symphony Orch. (Sor- kip). Concert-Dise CS 42			
STEREO & MONAURAL	LOW-PRICE POPULAR **		
Melodic package spotlights well-known dance selections — Bizet's "Minuette," "Vaise Triste," "Polovestsian Dances," etc. Good performances and interesting idea. Moderate sales potential.	Buddy Milton Quartet Vocalion VL 3661 Milton serves up pleasant Latin-tempo instrumental versions of such nosmigic standards as "Love Letters," "I Concentrate on You" and "Speak Low." A listenable		
** LET'S SWING Wendell Tracy Ork. Concert-Dise CS 39	mood music and terp package for the low priced market.		
STEREO & MONAURAL	PAND +++		
Tracy provides pleasant, swingy instru- mental arrangements of a variety of items —ranging from "In a Persian Market," "Lullaby of Birdland," and some originals —"Gotham Jump," "Sultan's Serenade," etc. Listenable album.	*** HERE COMES		
	STEREO & MONAURAL		
** ACCORDION REVERIES Vincent Geraci, Accordion. Concert- Disc CS 38	This offers an exciting massed brass effect which comes thru with clarity and richness thanks to a careful recording job. This is		
STEREO & MONAURAL	not necessarily marching music the there are some items of a more or less martial flavor		
Interesting treatments of nine interna- tional hits are contained in this listenable package by Geraci. There are several other sets of similar nature available, but with plugs this can move. Dual-recording	There are a number of typical Alpine air offered. Disk contains no separation of bands nor does it list titles. It's more of less continuous band concert.		
technique used in waxing the LP allows for a dimensional stereo effect. Fair pros- pects.	*** MARCHING ON HI-FI STREET William Marschner & His Marching Band M-G-M E 3756		
LOW-PRICE POPULAR ****	Marschner serves up 12 popular Europea marches with a tine, brassy sound whic could please hi-fi fans. Selections include		
**** JANE POWELL SINGS WITH DAVID ROSE ORK Lion L 70111 Flick star Jane Powell is featured on some	"Old Comrades," "My Regiment," "Father land March" and "Old Regimental March. Cover makes LP a colorful display item.		
of the tunes that she introduced in past films and selections from shows. Lush back- ing by David Rose is complementary. Low- price tag should prove a lure. Good item for the racks.	LOW-PRICE CHILDREN'S ***		
**** THE MAGIC MELODIES OF DAVID ROSE Lion L 70109 Lush, listenable instrumental treatments	The crazy Korn Kobbler band devote itself to such tunes as "Who's Afraid of the Big, Bad Wolf," "Chopsticks," "Mary Ha a Little Lamb," and others of this ilk. Sta Fritta bandles the vocals assingt the year		

programs, and a solid buy in the low-

priced market. Selections include "Dance of

the Spanish Onion," "Barcelona" and "Holi-

day for Strings."

(Continued on page 36)

instrumental effects. Animal caricature drawings in many colors will sell this cover on the racks.







THE FIRST ALBUM
BY THE
HOTTEST GROUP OF '59IT'S SELLING LIKE
"A TEENAGER IN LOVE"IT'S SELLING LIKE
"A TEENAGER IN LOVE"IT'S SELLING LIKE
"A TEENAGER IN LOVE"IT'S SELLING LIKE
IN LOVE
IN LOVE



SPOKEN WORD ***

*** THAT HOLLER GUY! Joe Garagiola. United Artists UAL 3032 For the dyed-in-the-wool baseball fan, this album presents some authentic humor about the sport and many of its luminaries. Onetime major leaguer Joe Garagiola, now active on the banquet circuit as well as a broadcaster, offers entertaining and frequently hilarious anecdotes about the game, his own brief career, and other players, Anyone with an interest in the sport should enjoy this.

Reviews and **Ratings of New** Jazz Albums

JAZZ ****

****THE THELONIOUS MONK **ORCHESTRA AT TOWN HALL** Riverside RLP 1138 & RLP 12-300

STEREO & MONAURAL

This album, recorded at a concert featuring Thelonious Monk and His Orchestra at Town Hall, New York in February, features. some of the best and some of the worst of the planist and the ork. Yet it will be a must for Monk's fans. Many of the tunes, such as "Thelonious," "Off Minor" and 'Crepescule With Nellie," are familiar to Monk fans; "Little Rootie Tootie," is new. The first side, except for the shortened "Thelonious," consists of "Friday the 13" and "Monk's Mood" is the best; the second side with "Little Rootie Tootie" and "Off Minor" is rather weak.

JAZZ ★★★

*** JAZZ CANNONBALL'S **SHARPSHOOTERS** Adderley, Mercury SR 80018

STEREO & MONAURAL

Cannonball Adderly, with his brother Nat Adderley, J. Mance, S. Jones and J. Cobb, take off on a group of standards and originals here to good, driving results. The music is modern in the hard bop vein. featuring the old, pulsating style in contrast to his quieter playing of today. (Set was waxed in February, 1958.) Tunes include "What's New," "If I Love Again" and originals written by Adderley such as "Fuller Bop Man" and "Jubilation."

Reviews and Ratings of New Classical Albums

CLASSICAL ****

**** KODALY: DANCES OF GA-LANTA; MAROSSZEK DANCES; BAR-TOK-WEINER: TWO RUMANIAN DANCES

The Philharmonia Hungarica Orch. (Dorati). Mercury SR 90179

STEREO & MONAURAL

This album contains stereo versions of the recently released recording by Dorati and the Philharmonia Hungarica Orchestra of the two well-known Kodaly dance pieces: Galanta and Marosszek, and the Bartok Roumanaian Dances (op. 8a.). The stereo sound is excellent, and the orchestra's performance here is fine. Stereo fans should enjoy this set.

CLASSICAL ***

*** MENDELSSOHN: ITALIAN SYM-PHONY; TCHAIKOVSKY: CAPRICCIO ITALIEN

Orch. Der Weiner Musikgesellschaft (Van Remoortel). Vox STPL 511.210

STEREO & MONAURAL

This new album features an excellent performance (and the first so far in stereo) of the happy "Italian Symphony" by Mendelssohn, and Tchaikovsky's "Capriccio Italien." The works are conducted by Edourard Van Remoortel, the newly appointed conductor of the St. Louis Symphony. The stereo separation is good, and the cover is most attractive.

*** SCHUMANN, CARNAVAL,

SCENES OF CHILDHOOD, PAPILLONS Bulomar Navaes, Plano, Vox PL 11.160 The Schumann light piano selections are interpreted with precision and charm by the fine planist. She evidences her technique best on the delightful series of melodies, comprised in the beloved "Carnaval." Despite competition, the set should enjoy fair sales.

*** BEETHOVEN: MUSIC FOR CELLO

Joseph Schuster, Cello with Friedrich Wuchrer, Plano. (3-12") Vox VBX-8

All five cello and piano sonatas in solid, exact readings, While Schuster's tone is drier than that of Starker or Janigro, who

have also recorded Beethoven's complete

abroad has recorded four other LP's of the romantic composer's work and is to make his American concert debut during the 1959 winter season. Judging by his recordings Mr. Brendel will be a welcome asset to the concert world.

*** DVORAK: SYMPHONY NO. 1 Bamberg Symphony (Perlea). Voi STPL \$11.050

STEREO & MONAURAL

A satisfactory reading of the wonderfully melodic work. Intelligently handled in stereo, this version has plenty of depth. spread and presence without gimmicks. Demonstrate the allegretto grazioso (Band 1, Side 2) for its lyrical outpouring. Beginning collectors will have no difficulty with this one.

CLASSICAL **

** BACH: BRANDENBURG CON-CERTOS 1-6

Members of the Cento Soli Orch. of Paris (Scherchen). (3-12") Omega OML 1039-40-41

Scherchen uses slow, baroque tempos to interpret the Brandenburgs at speeds which enable him to express Bach's variety within evenness. Thus the treatment is mellower and more graceful than some current versions. Excellent horn and trumpet soloists. However, blurred sound detracts from many fine effects.

** MOZART: PIANO MUSIC FOR 4 HANDS VOL. II

Ingrid Haebler & Ludwig Hoffmann, Piano, Vox DL 432.2

Ducts in this volume include the F major Sonata K. 497, one of the genuine masterpieces in four-hand writing, as well as an "Andante and Variations" and the C Major K. 521. The planists do not build these works up beyond Mozart's intent, but play quietly and elegantly. Listeners will be charmed with the results. Attractive packaging.

CLASSICAL *

* RAVEL: ALBORADA DEL GRAC-IOSO, MA MERE L'OYE, PAVANE, RAPSODIE ESPAGNOLE Cento Soli Orch. of Paris (Argenia). Omega OML 1032

(Continued on page 49)

BALLADS, BLUES & A SPIRITUAL FOLKWAYS FS 8513 RELIGIOUS **** Students of traditional Negro Material will find this an interesting package for ****GOD BE WITH YOU it presents such material as sung by a white Charles D. Smith, Organ with University artist whose style mirrors the Negro apof Redlands Choir (Jones). Columbia ML proach to this music. It is rare to find such 5370

Reviews and Ratings of

New Popular Albums

e white artist-one with the true "soul" for blues, etc. Van Ronk is such a one. Material includes "Black Mountain Blues," "Backwater Blues." "Duncan and Brady," etc. Scholarly notes by Kenneth Goldstein.

Continued from page 34

*** DAVE VAN RONK SINGS

INTERNATIONAL **

** CHANSONS DE PARIS PAR CLAUDE GOATY ET GERARD CALVI ORK Deccs DL 8849

Mademoiselle Goaty presents group of French popular tunes with lust ork and choral assistance from Gerard Calvi, The lyrics are in French. Liner notes, also in French, are by Jean Cocteau. The selections are not too familiar, which may lessen the appeal of the set.

LATIN AMERICAN ***

*** NOCHES EN PUERTO RICO Request RLP 10038.

STEREO & MONAURAL

Repertoire is made up of authentic material, and the instrumentals are abetted by male and female vocals. Cover is in harmony with the album and depicts a lush island scene. Material includes "Biriri Bamba," "Jaleo," "Tu Ausencia," etc.



** LET'S DANCE LATIN The Martinez-Cheda Ork. Vocalion VL 3658

A package of cha chas, mambos and merengues, with vocals. Instrumentation is precise and authentic with good rhythms SOUND *** for dancing. Colorful cover.

The mixed choir of student voices is heard in a program of anthems, hymns and oratorio excerpts. The performance is quite

dancing.

an impressive one and the recording, made in the University's chapel, faithfully captures the full, broad, cathedral sound, Tho the organ is present, its participation is often so played down as to effect almost an a cappella quality. Works chosen include Stainer's "God So Loved the World" and Whitlock's "Be Still, My Soul," Quality merchandise in this field.

"Whoop It Up Polka" and "Cincinnati

Polka." Good sound and excellent for

RELIGIOUS ***

*** LES BARNETT PLAYS HYMNS OF FANNY CROSBY Word W 3070

Fanny Crosby, one of the most prolific hymn writers turned out close to 9,000 hymns before she passed on in 1915. Among her hymns are the familiar "Blessed Assurance," "Jesus Is Calling," "Rescue the Perishing" and "Near the Cross." Twenty of her tunes are played well on organ on this new set by Les Barnett.

SACRED ***

*** HYMNS AND SACRED SONGS King 619

A standard name in the country and western and sacred fields, Copas' new package should do well in those markets. It is well-produced - the arrangements often including organ and sometimes veering more to strings and typical country backing. Material includes "From the Manger to the Cross," "King of Kings," and "When Jesus Beckons Me Home."

BY COWBOY COPAS



36

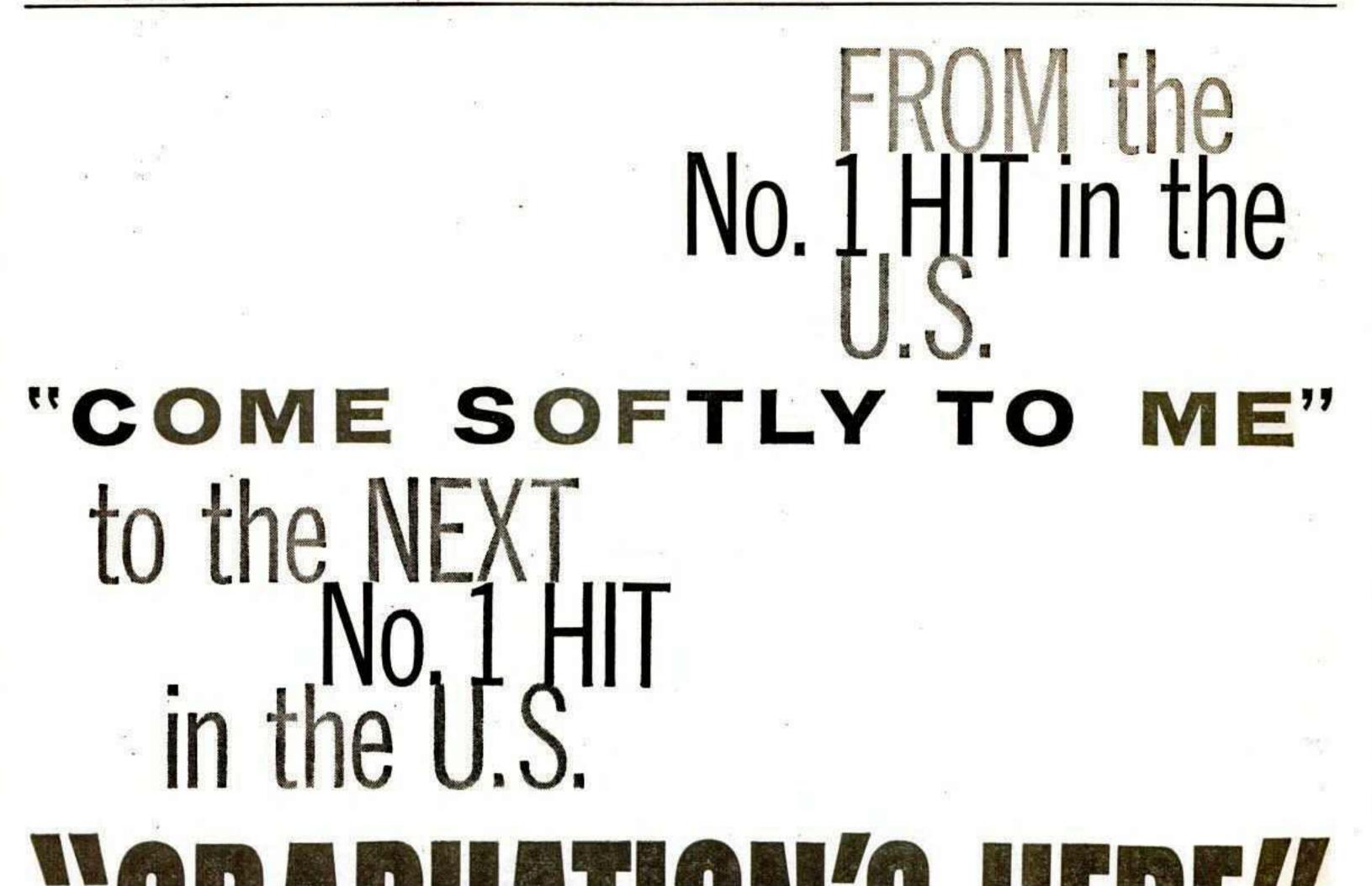
FOLK ***

MAY 11, 1959

POLKA *** *** POLISH PICNIC Big Ben Boden & His Polky Coral CRL 757246		Jubilee SSJLP 801 A showcase for the Jubilee stereo line is this package featuring a broad range of instrumental material. There's main title and prelude from sound track of "The Geisha Boy" "In a Little Spanish Town"	BETHLEHEM BCP 78 Sam Most, one of the newer crop of modern insymmet graphing attention these	8	AUDITION
STEREO & MONAURAL		from Sy Oliver's set, "Undecided" from	it he plays flute, tenor and clarinet with aplomb, and the arrangements, which are	A top level performance of this Liszt	for manufacturers
Lively polkes and waltzes vocals, Material includes "Po	with English dish Picnic,"	Good sound, and a good value for the	also forward looking, are by Teddy Charles.	in particular are executed very well. Mr. Brendel, who has given numerous concerts	IN FULL OOLOR EVERY MONTH







THE FLEETWOODS · DOLTON (formerly Dolphin) NO. 3 1 Mi Andr All Maria RTY'S HOT ONES

SINGLES

#55162 Quiet Village #55193 Judy #55188 Come Softly to Me #55192 All the Better to Love You #55179 Alvin's Harmonica Doiton #2 Straight Flush Demon 1517 It's Nothin' to Me Freedom 44013 Suddenly You Waat To Dance FOUR TROYS

MARTIN DENNY DAVID SEVILLE THE FLEETWOODS STEVE AND DONNA DAVID SEVILLE THE FRANTICS **BUDDY LONG**

ALBUMS

LRP-3034 EXOTICA **LRP-3111 AFRO-DESIA** (STEREO LST-7111) LRP-3077 EXOTICA II (STEREO LST-7006) LRP-3105 LONDON BY NIGHT LRP-3100 JULIE IS HER NAME VOL. 2 (STEREO LST-7100) LRP-3107 12th STREET RAG (STEREO LST-7107)

MARTIN DENNY MARTIN DENNY
MARTIN DENNY
JULIE LONDON JULIE LONDON

MUSIC

37

JAD PAUL





38	The Billboard's M	lusic F	Popul	arity Charts POP SONGS MAY 11, 1959
	lonor R	Û		LUOF H115 TRADE MARK REG.
22	THE NATION'S	TO	P	TUNES For survey week ending May 2
'his Veek	dir .	Last Week	Veeks on Chart	This Week Week Chart
1.	Come Softly to Me By Troxel, Cristopher, Ellis-Published by Cornersione (BMI) BEST SELLING RECORD: Fleetwoods, Dolphin 1	1	9	6. Kookie, Kookie (Lend Me Your Comb) 17 3 By Irving Taylor-Published by Witmark (ASCAP) BEST SELLING RECORD: Edward Byrnes with Connie Stevens, Warner Bros. 5047.
2.	RECORD AVAILABLE: Ronnie Height, Dore 516. Happy Organ By Wood-Clowney-Kriegsmann-Published by Lowell (BMI) BEST SELLING RECORD: Dave (Baby) Cortez, Clock 1009.	4	6	7. Kansas City By Leiber-Stoller-Published by Fire (BMI) BEST SELLING RECORD: Wilbert Harrison, Fury 1023 (Fire, BMI) RECORDS AVAILABLE: Rocky Olson, Chess 1723 (Fire, BMI); Rockin' Ronald and the Rebels, End 1043 (Fire, BMI); Hank Ballard and the Midnighters, King 5195 (Armo Music, BMI); Little Richard, Specialty 664 (Armo Music, BMI); Little Willie Littlefield, Federal 12351 (Armo, BMI).
3.	Pink Shoe Laces By Mickie Brant-Published by Pioneer (BMI) BEST SELLING RECORD: Dodie Stevens, Crystalette 724.	2	9	8. A Fool Such as I By Bill Trader—Published by Leeds (ASCAP) BEST SELLING RECORD: Elvis Presley, Vic 7506. RECORDS AVAILABLE—Hank Snow, Vic 0562; Bill Haley & His Comets, Dec 30873. His Comets, Dec 30873.
4.	Guitar Boogie Shuffle By A. Smith-Published by Shapiro-Bernstein (ASCAP) BEST SELLING RECORD: Virtues Hunt 324.	3	7	9. Turn Me Loose By D. Pomus-M. Shuman-Published by Avalon (BMI) BEST SELLING RECORD: Fabian, Chancellor 1033.
5.	Sorry, I Ran All the Way Home By Zwirn-Giosasi-Published by Figure (BMI) BEST SELLING RECORD: Impalas, Cub 9022,	5	5	10. A Teenager in Love 22 2 By Doc Pomus & Mort Shuman—Published by Rumbalero (BMI) BEST SELLING RECORD: Dion & the Belmonts, Laurie 3627.
		– Se	con	d Ten
1.	I Need Your Love Tonight By Sid Wayne-Bix Reichner-Published by Gladys (ASCAP) BEST SELLING RECORD: Elvis Presley, Vie 7506.	8	6	16. Dream Lover - 1 By Bobby Darin—Published by Fern-Progressive (BMI) BEST SELLING RECORD: Bobby Darin, Atco 6140. RECORD AVAILABLE: Robert Farnon, London 1241.

12. Tell Him No

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(1444)

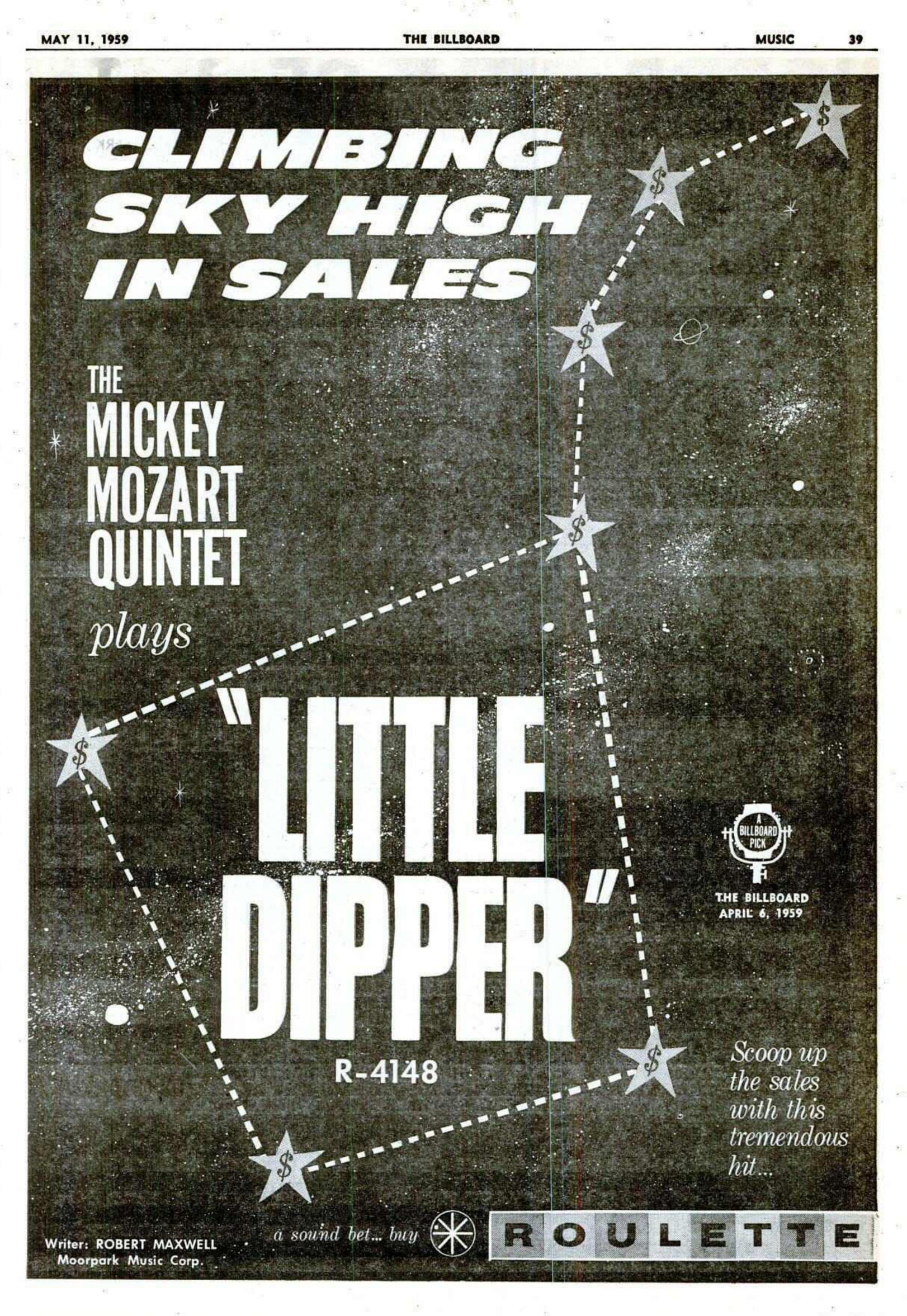
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	By T. Prichett-Published by Burnt-Oak-Lowell (BMI) BEST SELLING RECORD: Travis & Bob, Sandy 1017. RECORDS AVAILABLE: Dean & Marc, Bullseye 1025; Jackson Brothers, Alco 6 Margie Rayburn, Liberty 55183.	i139;		17.	Since I Don't Have You By J. Rock Skyliners—Published by Calico (ASCAP) BFST SELLING RECORD: Skyliners, Calico 104.	13	7
13.	Venus By Ed Marshall—Published by Rambed-Lansdale (BMI) BEST SELLING RECORD: Frankie Avalon, Chancellor 1031.	6	12	18.	Never Be Anyone Else But You By B. Knight-Published by Eric (BMI) BEST SELLING RECORD: Ricky Nelson, Imperial 5565.	11	10
14.	Three Stars By Fommy Dee-Published by American (BMI) BEST SELLING RECORD: Tommy Dec, Crest 105, RECORD AVAILABLE: Ruby Wright, King 5192.	12	5	19.	Tijuana Jail By Denny Thompson-Published by Falstaff (BMI) BEST SELLING RECORD: Kingston Trio, Cap 4167. RECORDS AVAILABLE: Johnny & Jonie, Challenge 59041; Johnny Bond, Ditto 120	18 0.	5
15.	Quiet Village By Les Baxter-Published by Baxter-Wright (BMI) BEST SELLING RECORD: Martin Denny, Liberty 55162. RECORD AVAILABLE: George Wright, Hi Fi 502.	23	2	20.	Take a Message to Mary By F. Bryant & B. Bryant-Published by Acuff-Rose (BMI) BEST SELLING RECORD: Everly Brothers, Cadence 1364.	19	3
-		- 7	hird	Tei			
<mark>21</mark> .	Enchanted By Buck Ram-Published by Choice (ASCAP) RECORDS AVAILABLE: Lenny Troy, Wanderhust 1107; Platters, Mer 71427	14	5	2 5.	So Fine By J. Gribble—Published by Maureen (BM1) RECORDS AVAILABLE: Aquatones, Fargo 1002; Fiestas, Old Town 1062.	-	1
22.	That's Why By Berry Gordy JrTyran Carlo-Published by Pearl (BMI) RECORD AVAILABLE: Jackie Wilson, Brunswick 55121,	16	4	27.	For a Penny By Charles Singleton-Published by Roosevelt (BMI) RECORD AVAILABLE: Pat Boone, Dot 15914.	27	5
23.	Only You By Buck Ram & Ande Rand-Published by Wildwood (BMI) RECORD AVAILABLE: Frank Pourcel, Cap 4165.	26	2	28.	Endlessly By Otis-Published by Meridian (BMI) RECORDS AVAILABLE: Brook Benton, Mer 71443; Johnnie Ray, Col 41162,		1
24.	The Battle of New Orleans By Jimmy Driftwood-Published by Warden (BMI) RECORDS AVAILABLE: Johnny Horton, Col 41339; Vaughn Monros, Vic 7495.	-	1	29.	Poor Jenny By F. Bryant-B. Bryant-Published by Acuff-Rose (BMI) RECORD AVAILABLE: Everly Brothers, Cadence 1364.	21	. 3
25.	Goodbye, Jimmy, Goodbye By Vaughn-Published by Knollwood (ASCAP) RECORD AVAILABLE: Kathy Linden, Felsted 8571.	-	1	30.	It's Late By D. Burnette-Published by Eric (BMI) RECORD AVAILABLE: Ricky Nelson, Imperial 5565.	28	9
-						100	_

WARNING-The title "HONOR ROLL OF HITS" is a registered trade-mrak and the listings of the hits has been copyrighted by The Billboard. Use of either may not be made without The Billboard's consent. Requests for such consent should be submitted in writing to the publishers of The Billboard at The Billboard, 1564 Broadway, New York 36, N. Y. The Honor Roll of Hits comprises the nation's top tunes according to record sales, sheet sales and disk jockey performances as determined by The Billboard's weekly nationwide surveys.







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The Billboard's Music Popularity Charts . . . POP RECORDS

MAY 11, 1959

40 The Billboard's Music Popularity Ch	aris FOF RECORDS MAT 11, 1737
Billboard II O	For the week ENDING MAY 17
OPY SNEW OPY SNEW OPY SNEW No No <td< td=""><td>OPV SUBAN ONL OPV SUBAN SILL Y SUBAN SILL Y SUBAN SILL Y SUBAN ONL OPV SUBAN SILL Y SUBAN ONL OPV SUBAN SILL Y SUBAN SILL Y SUBAN SILL</td></td<>	OPV SUBAN ONL OPV SUBAN SILL Y SUBAN SILL Y SUBAN SILL Y SUBAN ONL OPV SUBAN SILL Y SUBAN ONL OPV SUBAN SILL Y SUBAN SILL Y SUBAN SILL
13 6 2 THE HAPPY ORGAN 9	22 21 25 THIS SHOULD GO ON FOREVER
20 9 3 SORRY, I RAN ALL THE WAY HOME	9 16 21 TRAGEDY 16
1 1 1 COME SOFTLY TO ME 10	14 18 23 SEA CRUISE
72 25 19 KOOKIE, KOOKIE (LEND ME YOUR COMB) 4	38 28 28 C SIX NIGHTS A WEEK 8
5 2 6 A FOOL SUCH AS I	33 35 37 GUESS WHO
71 24 16 S * KANSAS CITY 5	39 39 32 ALMOST GROWN
7 5 5 GUITAR BOOGIE SHUFFLE 10	37 31 31 31 COME TO ME 9
3 4 4 B PINK SHOE LACES 13	- 65 48 + PERSONALITY 3
17 10 10 TURN ME LOOSE 7	8 19 30 OD IT'S JUST A MATTER OF TIME
4 7 7 I NEED YOUR LOVE TONIGHT	40 33 41 1 MISS YOU SO 7
11 8 8 TELL HIM NO 8	45 44 40 SOMEONE 8
69 34 20 A TEENAGER IN LOVE 4	42 42 45 TELL HIM NO 7
18 14 11 O THREE STARS	85 61 56 S * I'VE COME OF AGE
2 3 9 1 VENUS 14	26 29 39 C IT DOESN'T MATTER ANYMORE
19 13 12 S ENCHANTED 8	- 89 70 ★ GIDGET
90 53 29 6 * DREAM LOVER 4	31 37 42 C EVERYBODY LIKES TO CHA CHA
21 17 13 THAT'S WHY 8 Jackie Wilson, Brunswick 55121	- 88 66 T * CROSSFIRE 4
32 22 17 TAKE A MESSAGE TO MARY	— — 81 ⊕ ★ JUST KEEP IT UP 2
79 36 27 O QUIET VILLAGE 5	87 60 61 Gary Stiles, Cariton 508
43 30 24 ONLY YOU 6	81 57 60 BONAPARTE'S RETREAT
12 15 15 TIJUANA JAIL 8 Kingston Trio, Capitol 4167	44 52 52 AS TIME GOES BY
15 12 14 O SINCE I DON'T HAVE YOU The Skyllners, Calleo 103	30 40 46 5 YEP1 7
- 93 36 (THE BATTLE OF NEW ORLEANS	70 58 51 6 I STILL GET A THRILL Jont James. M-G-M 12779 5
47 32 34 GOODBYE, JIMMY, GOODBYE Kathy Linden, Felsted 8571 5	95 94 69 G * I WAITED TOO LONG Lavern Baker, Atlantic 2021 4
55 38 33 5 SO FINE 6	60 55 64 6 THAT'S MY LITTLE SUZIE
6 11 18 (6) NEVER BE ANYONE ELSE BUT YOU	83 56 55 GB I THINK I'M GONNA KILL MYSELF
36 27 22 POOR JENNY	- 80 63 S CASTIN' MY SPELL
66 54 38 ★ ENDLESSLY	41 46 47 5 THE MORNING SIDE OF THE MOUNTAIN
10 20 35 A IT'S LATE	52 51 49 59 LOVEY DOVEY 6 Ciyde McPhatter, Atlantic 2018
23 23 26 G FOR A PENNY 8 Pat Boone, Dot 15914	



The Billboard's Music Popularity Charts . . . POP RECORDS

THE INDUSTRY'S FASTEST AND MOST COMPLETE PROGRAMMING AND BUYING GUIDE 15

These 100 sides are listed in order of their national POP-ULARITY, as determined by weekly local studies prepared

for The Billboard in markets representing a cross-section of the United States. These studies reflect sales registered for each disk up to press time.

THREE WEEKS AGO	TWO WEEKS AGO	ONE WEEK AGO	YHAN YHAN YHAN YHAN YHAN YHAN YHAN YHAN	These records have shown the greatest national SALES BREAKOUT potential this week for the first time. Action sides are listed in capital letters.
34	48	54	NO OTHER ARMS, NO OTHER LIPS	POP
() 	99	88	SUMMER DREAMS 3	JUST KEEP IT UP Dee Clark
24	47	44	PLEASE, MR. SUN	(Shalimar & Tollie, BMI) Whispering Grass (Mills, ASCAP) Abner 1026
88	72	59	YOU'RE SO FINE 4	CROSSFIRE
73	66	78	THE KISSING TREE 5	SUMMER DREAMS
16	26	43		(Rio Grande, BMI) (Southern-Loop, ASCAP) Coral 62106
78	63	62	I NEED YOUR LOVIN' 4	I'M READY MARGIE (Post-Vanderbuilt, BMI) (Mills-Fisher, ASCAP) Imperial 5585
-	76	68	The Information meeting Association and the Provider of the Second	The above are previous Billboard Spotlight picks
195-11	87	83	ROBBIN' THE CRADLE 3	LONELY FOR YOU
97	97	76	I TOLD MYSELF A LIE	(Jones, BMI) Shine That Ring (Jones, BMI) Carlton 508
	-	77	Don Gibson, RCA Victor 7505	C&W I LOVE EVERYBODY
_		73	KANSAS CITY	(Sure Fire, BMI) Somebody's Back in Town (Sure-Fire, BMI) Decca 30871 A previous Billboard Spotlight pick.
	÷.	90	B * WHITE LIGHTNING 2	
_	77	71	FRANKIE'S MAN JOHNNY	R&B TAKE OUT SOME INSURANCE
en e	11	- (★ I'M READY 1 Fats Domino, Imperial 5585	(Roosevelt & Tollie, BMI) You Know I Love You (Conrad, BMI) Vee Jay 314 A previous Billboard Spotlight pick.
35	49	53	B HAWAIIAN WEDDING SONG	
	96	80	A STRING OF TRUMPETS	S S THE STAR PERFORMER designation shows the outstanding
-	-	89	B YOUNG IDEAS 2 Chico Holiday, RCA Victor 7499	OPV DIAN OPV DIAN <td< td=""></td<>
25	41	58	WHERE WERE YOU (ON OUR WEDDING DAY) 11	HE R R R R R R R R R R R R R R R R R R R
	81	93	D LITTLE QUEENIE 4	- 83 91 GI MY HEART IS AN OPEN BOOK
	-	_	YOU MADE ME LOVE YOU Nat King Cole, Cupitol 4184	ETERNALLY
29	1.51		Bell Notes, Time 1904	O LITTLE DIPPER
61	91		FRENCH FOREIGN LEGION Frank Sinatra, Capitol 4155	62 64 65 CA WANG DANG TAFFY APPLE TANGO
28		0.5	IF I DIDN'T CARE 11 Connie Francis, M-G-M 12769	95 CD SPANISH TOWN
			B PEACE 2 McGuire Sisters, Coral 62106	Bell Notes, Time 1010
			ROCKIN' CRICKETS 3	
N eede		100	TALK OF THE SCHOOL	THE WALLS HAVE FADS
20 	_	82	VOUD CHEATIN' HEADT	67 85 72 G THE BEAT
		92	Buly Vaugna, 1501 13938	LAWE ME IN THE DAVEMAE
		72	FOUR Lads, Columbia 41365	LOVE ME IN THE DAYTIME. Dorts Day, Columbia 41354

BAUE AF

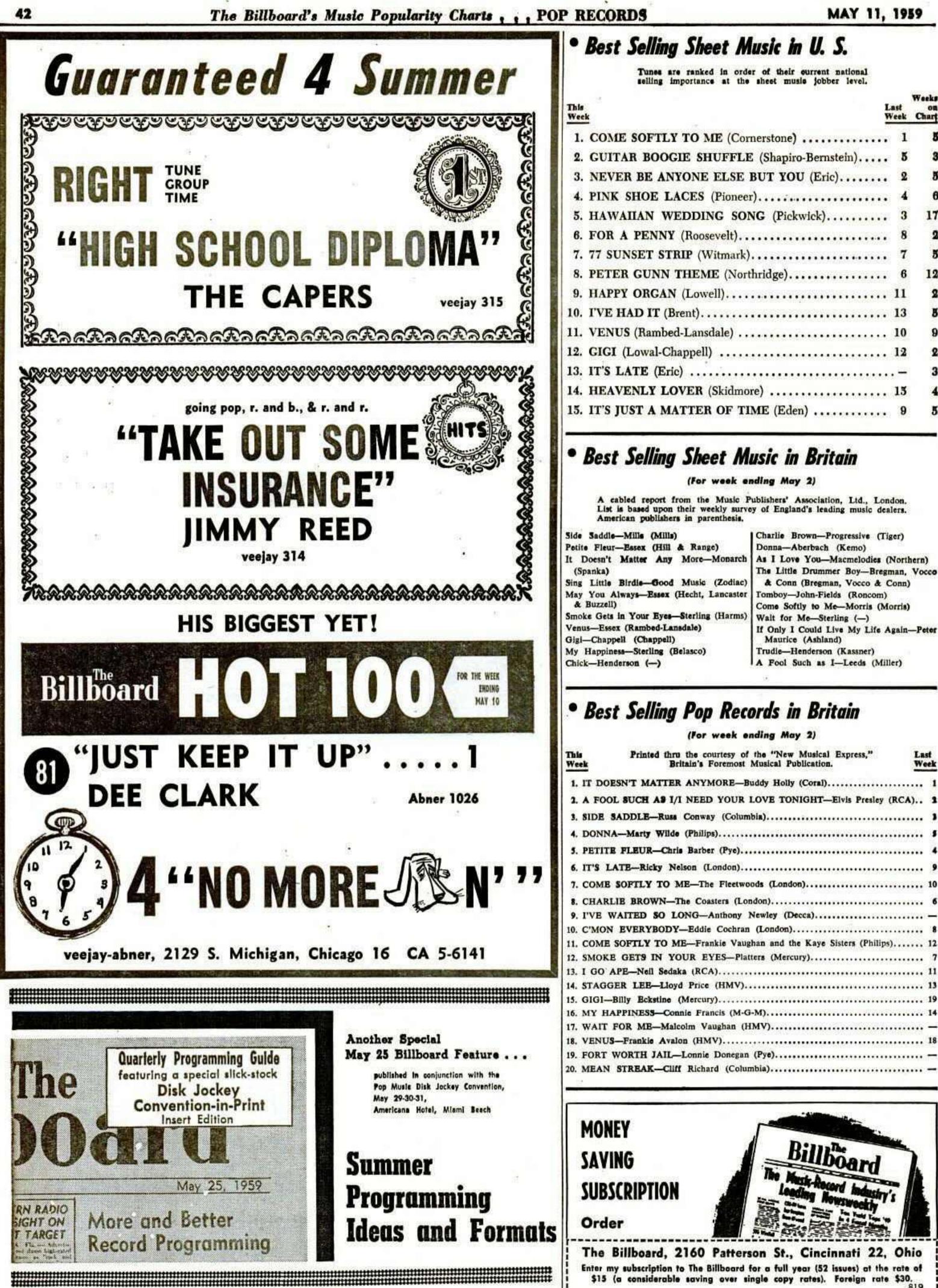
HEBUERDS

JUST KEEP IT UP	e, BMI) Whispering Grass (Mills, ASCAP) Abner 1026
CROSSFIRE	(Vicki, BMI) Lazy (Vicki, BMI) Warwick 502
PEALE	io Grande, BMI) (Southern-Loop, ASCAP) Coral 62106
MARGIE	Vanderbuilt, BMI) (Mills-Fisher, ASCAP) Imperial 5585
The above are	previous Billboard Spotlight picks
	ones, BMI) Shine That Ring (Jones, BMI) Carlton 508





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Last Week 1. IT DOESN'T MATTER ANYMORE-Buddy Holly (Coral)..... 1 2. A FOOL SUCH AS I/I NEED YOUR LOVE TONIGHT-Elvis Presley (RCA).. 1 7. COME SOFTLY TO ME-The Fleetwoods (London)..... 10 8. CHARLIE BROWN-The Coasters (London)...... 6 9. I'VE WAITED SO LONG-Anthony Newley (Decca)...... 10. C'MON EVERYBODY-Eddie Cochran (London)...... 8 11. COME SOFTLY TO ME-Frankie Vaughan and the Kaye Sisters (Philips)...... 12 13. I GO APE-Neil Sedaka (RCA)..... 11 14. STAGGER LEE-Lloyd Price (HMV)..... 13 15. GIGI-Billy Eckstine (Mercury)..... 19 16. MY HAPPINESS-Connie Francis (M-G-M). 14 17. WAIT FOR ME-Malcolm Vaughan (HMV)..... -18. VENUS-Frankle Avalon (HMV)..... 18 19. FORT WORTH JAIL-Lonnie Donegan (Pye)...... 20. MEAN STREAK-Cliff Richard (Columbia) -

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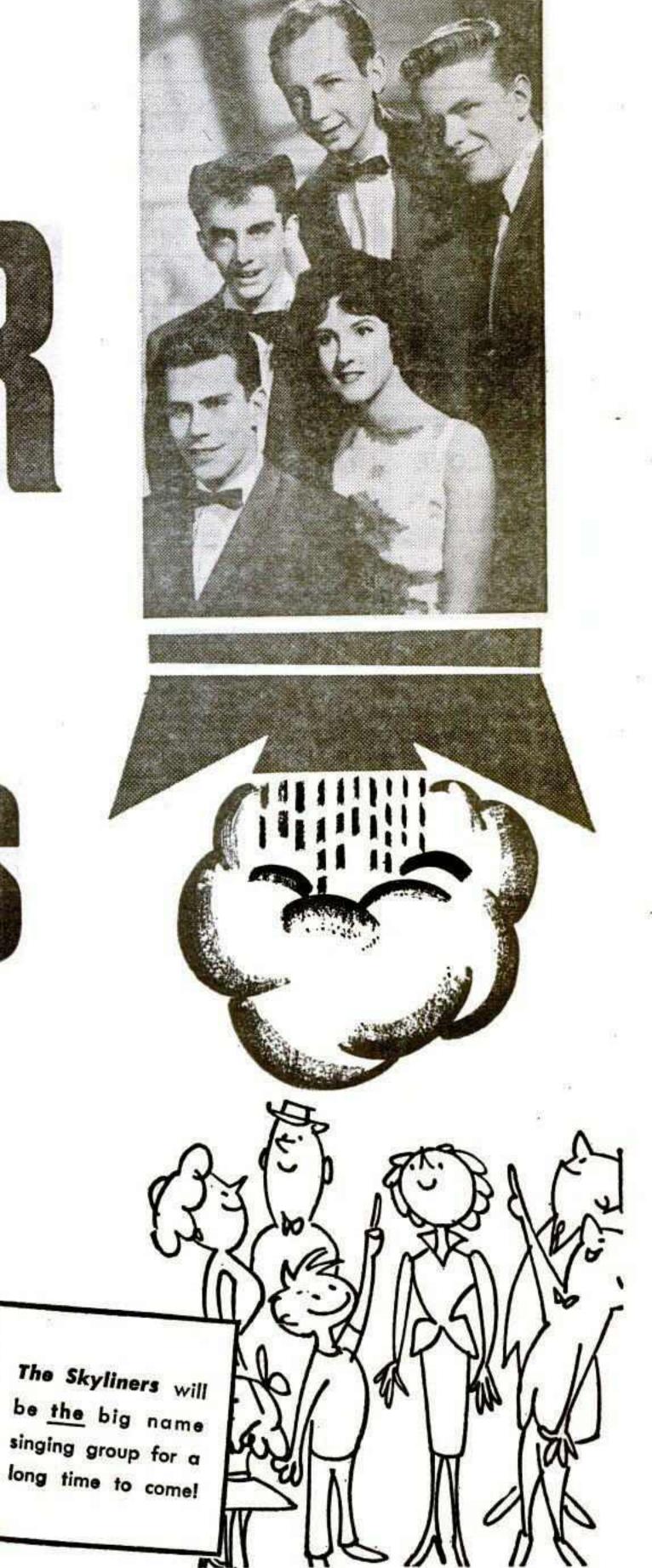






MUSIC

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by

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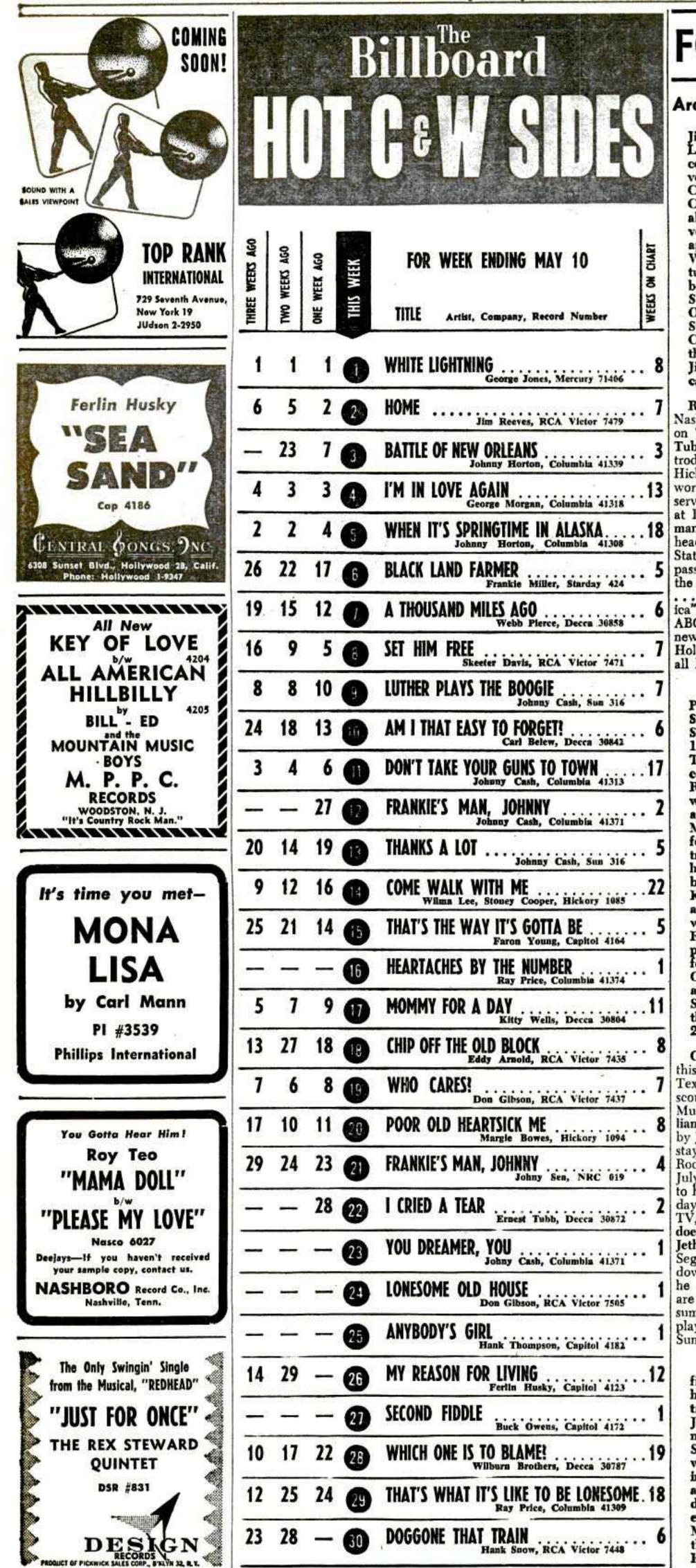
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The Billboard's Music Popularity Charts . . . POP RECORDS

MAY 11, 1959



FOLK TALENT & TUNES

By BILL SACHS

Around the Horn

Sunday, May 17, will be Jimmie Skinner Day at Verona Lake Ranch, Verona, Ky., in celebration of the eighth anniversary of Skinner's Music Center, 222 East Fifth Street, Cincinnati. The occasion will also mark the ninth anniversary of Jimmie's regular appearances on Station WNOP, Newport, Ky. Featured at the celebration will be Lester Flatt and Earl Scruggs, of "Grand Ole Opry," and Wayne Rainey, of Station WCKY, Cincinnati. C.&w. artists and deejays in the area are invited to be Jimmie's guests on the occasion.

Rusty and Doug hopped into Nashville recently for appearances on "Grand Ole Opry" and Ernest at Fort McPherson, Ga. . . . Till man Franks, artist manager and head of the artist service bureau at Station KWKH, Shreveport, is passing out cigars, so they say, on the recent birth of a son, Ben Gale. ... Nat Nigberg's "Country America" offices have moved off the ABC-TV lot in Los Angeles, with new headquarters being readied in Hollywood. Nigberg plans to house all his enterprises under one roof. Bob Wills and His Texas

Playboys, now working thru South Texas, move into the Show Boat, Las Vegas, May 19, for a three-week stand. . . . The Miller Brothers' Band, recently returned from Puerto Rico, is presently winging its way thru Texas, New Mexico and Oklahoma. On June 9 the Miller combo invades Newfoundland for a three-week trek. . . . Billy Walker, who has been appearing with his band thru Iowa, Missouri and Kansas in recent weeks, steers a course for California this week. . . . Joanie Hall and the Frontier Boys toured Winnipeg last week with a unit featuring Hugh (Wyatt Earp) O'Brian. Joanie and the boys also worked the Orange Show, San Bernardino, Calif., with the "Gun Smoke" cast April 23-May 3. Charles Wright, Dallas agent, this week embarks on a swing thru Texas, Louisiana and Oklahoma to scout for material for Fairway Music, Hollywood. . . . Tex Williams and the Texans, a trio headed by Joanie Hall, set for an indefinite stay at Harry Nelson's J Bar H Rodeo, Camdenton, Mo., starting July 4. . . . Andy Jackson is slated to host a series of hour-long Saturday night c.&w. shows over WGN-TV, Chicago, featuring his Tuxedoed Texans and Homer and Jethro and alternating guest stars. Seg will be billed as "Hayloft Hoedown." . . . Bill Clifton reports that he and his Dixie Mountain Boys are faced with a heavy schedule of summer bookings. The combo played New River Ranch, Rising Sun, Md., May 3.

date . ith Ray Price and Skeeter Davis. . . . Charlie Walker's new release on Columbia spotlights "I'll Catch You When You Fall." . . . **Rudy Thacker and His String**busters have signed to tour with Big Slim, the Lone Cow-boy of the WWVA "Jam-boree," Wheeling, W. Va. Rudy and his boy, who have their own show on WWVA, are sporting their first release on the Blue Hen label, "I Was a Fool" b.w. "Mountain Guitar."

The fifth annual luncheon and election of the Association of Country Musicians and Entertainers (ACME), made up of musicians and entertainers in the Fort Wayne, Ind., area, was held May 3 at Steele's Maples Club, that city. Newly elected officers are Joe Tayon "Grand Ole Opry and Links, for, president; Faul Remarks, vice-Tubb's "Midnight Jamboree" to in-troduce their latest release on Hickory, "Kaw-Liga." Rusty is working in Atlanta while Doug working in Atlanta with the Army Richards of directors is made up of the aforementioned officers plus Slim Adams, Bill Swift, Bob Richards, Gene Dennis, Smokey Montgomery, Bill Nix and Ray Kizer.

> Thurston Moore's reference guide and catalog on the c.&w. music business, titled Country Music Who's Who, is slated to come off the press early in November to be officially introduced at WSM's annual country deejay convention in Nashville later that month. According to Moore, the publication is being specifically geared for those who sell, buy or program country and western music. Printed in two colors on enamel stock and bound in an attractive hardback, the book will sell for \$5.

Red Foley departs Springfield, Mo., Monday (11) to headline a "Jubilee U.S.A." troupe Tuesday (12) in Jacksonville, Fla., and Wed.nesday (13) in Greenville, S. C. He then rockets, along with Uncle Cyp Brasfield, into Madison, Wis., to head another "Jubilee" uni. Thursday (14). . . Ernest Tubb entertains the folk at Pontotoc, Miss., Saturday (16), and for the following day (17) hops to Hammond, Ind., to work a

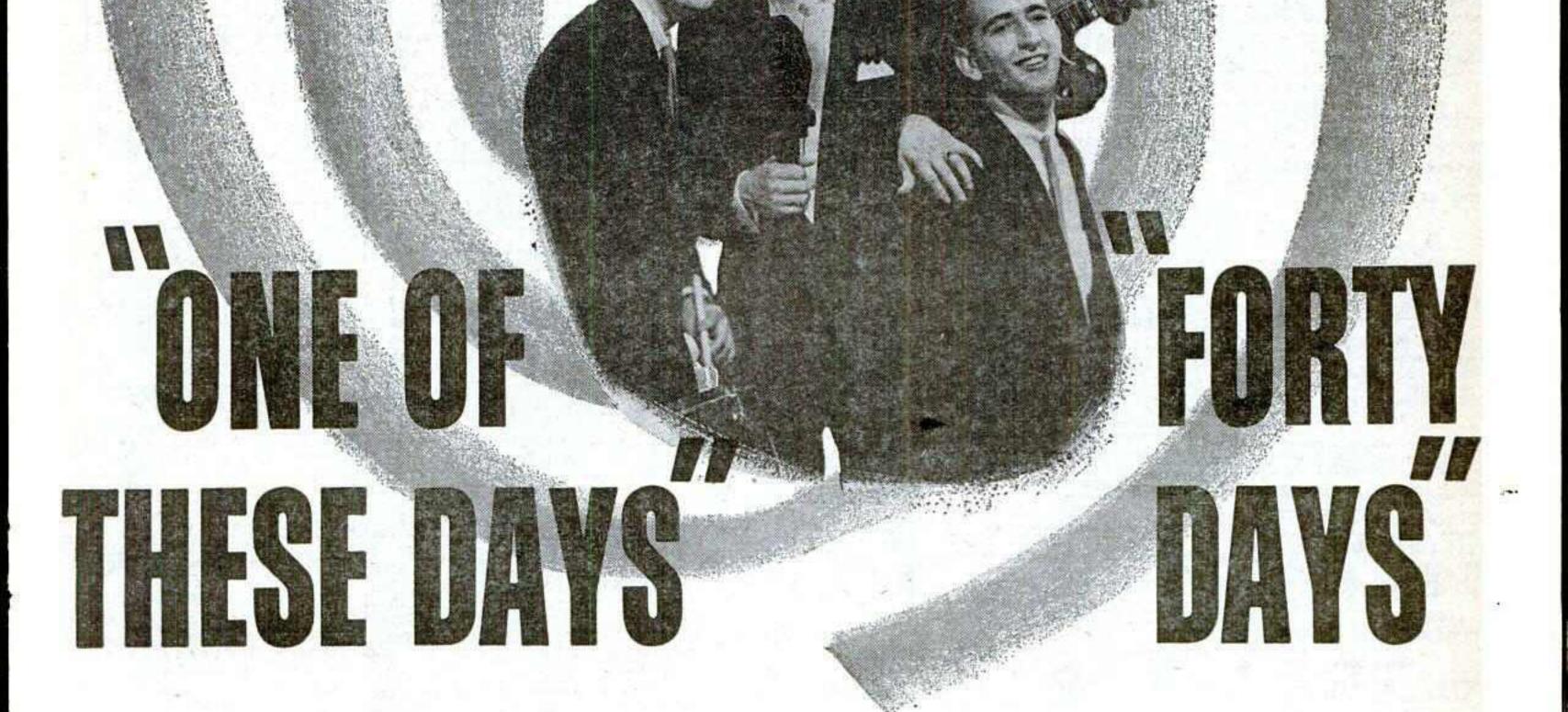
Hank Snow and His Rainbow Ranch Boys, with a four-week Canadian trek under their belts, embarked on a new tour May 7 at Kalamazoo, Mich. They played four stands in that State, winding up Sunday (10) at Saginaw. Remainder of the route stacks up as follows: Leamington, Ont., May 11; Sarnia, Ont., 12; Richmond Hill, Ont., 13; Welland, Ont., 14; Lafayette, N. J., 15; Newburg, N. Y., 16, and the Academy of Music, Brooklyn, 17. Sleepy Mc-Daniel, tour manager reports that the Snow unit is booked virtually solid for the summer, including a string of major fair dates. Appearing with the Snow group on the present tour are Don Larkins and Marvin Rainwater.

Billy Grammer and band, along with Charles Walter and His Trail Riders, will be the features Sunday, May 31, at Harry and Eleanor Smythe's Buck Lake Ranch, Angola, Ind., in three performances. . . . Joe Taylor and party were guests of the Press Club at Berghoff Gardens, Fort Wayne, Ind., Monday night, May 4, for the kick-off of Homer and Jethro's two-week engagement there.

The Philip Morris Kentucky Derby Festival Music Show, presented at Louisville's Fairgrounds Coliseum, Wednesday night, April 29, attracted a record attendance of nearly 20,000, according to Ed Brooks, Coliseum manager. Featured on the free-admission show were the Everly Brothers, Webb Pierce, Marty Robbins, Billy Grammer, Wanda Jackson, Del Wood, Uncle Cyp Brasfield and the Centre College Glee Club. Louisville deejays Paul Cowley, Tommy Downs, Red Kirk and Jimmy Logsdon, of WKLO; Randy Atcher, WHAS; Jack Bendt, WTMT; Jack Sanders, WAKY, and (Continued on page 82)

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Writers: Hawkins & Magill PATRICIA MUSIC

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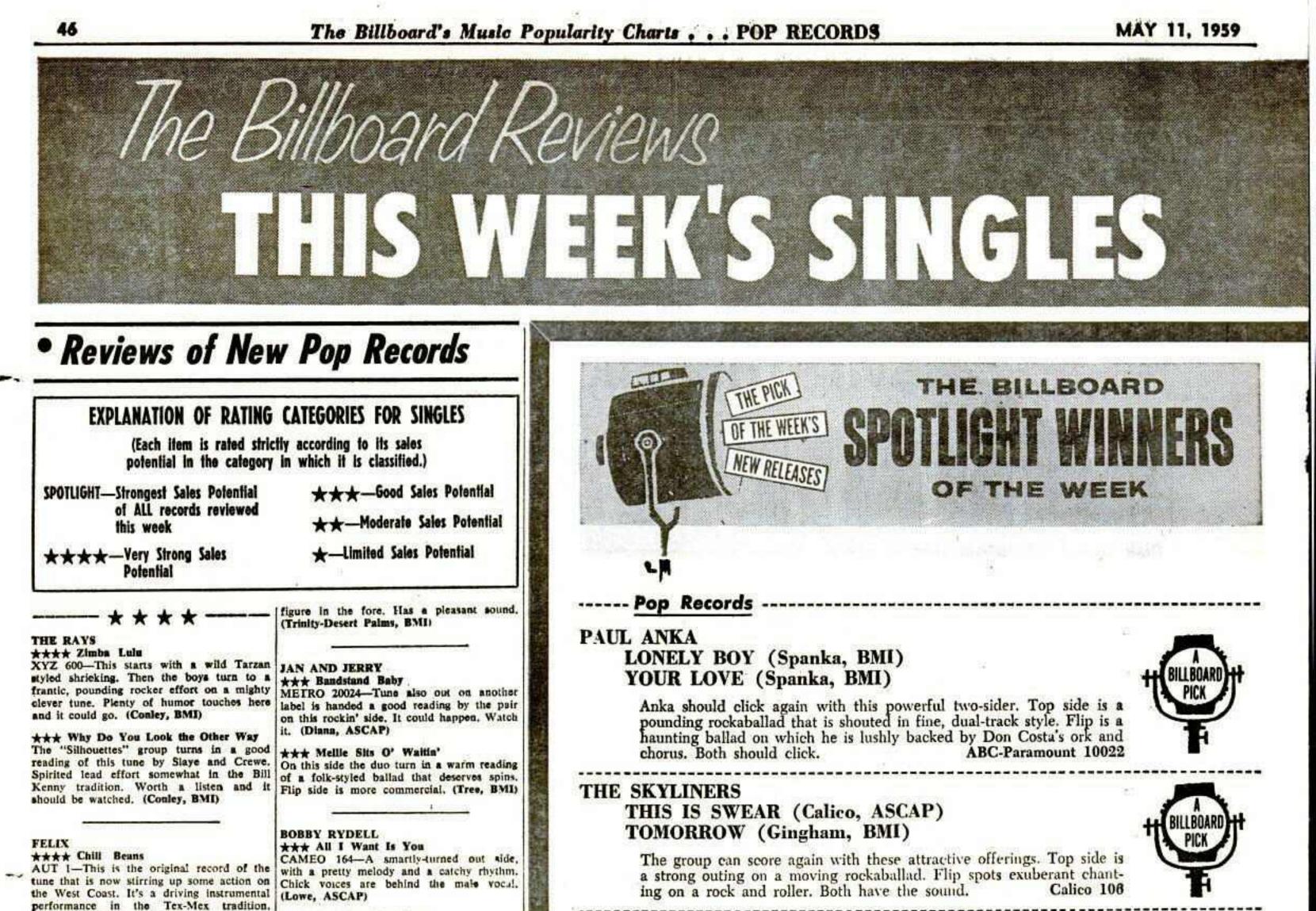
Writer: Chuck Berry ARC Publishing Co.

THE GREATEST VISUAL ACT EVER RECORDED

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Watch it. (Winston, ASCAP)

*** Puerto Rican Riot

On this side the Garcia combo takes off on a Spanish folk-type tune which is sold neatly by the group. Flip counts for more. (Winston, ASCAP)

THE TEDDY BEARS

**** Wonderful Lovable You DORE 520-The Teddy Bears sell a rockaballad with their usual charm and warmth. This side was made before the group joined Imperial. (Hilliary, BMI)

*** Till You'll Be Mine

Instrumental effort is handled nicely by the Teddy Bears on this side. (Chancellor, BMI)

THE ADDRISI BROTHERS **** Cherrystone

DEL-FI 4116-Happy duo-vocalizing by boys on infectious rhythm-rocker with solid beat. (Buddha, BMI)

*** Lilles Grow High

Effective warbling on western-styled ditty with folk-flavored lyrics. A cover of Stan Jones on the Disneyland label. (Frank, ASCAP)

HARRY LEE

**** Hair of Gold VIN 1014-Wistful reading of plaintive rockaballad. Merits exposure. (Ace & Singing River, BMI)

*** Undertow

Lee warbles with sincerity on pretty rockaballad. (Ace & Singing River, BMI)

JUNE VALLI

**** An Anonymous Letter MERCURY 71461-The thrush sings of an anonymous letter that told that her lover was untrue. A big ballad in the old time big style that could happen for the thrush. (Criterion, ASCAP)

** Bygones

On this side the thrush sings of letting bygones be bygones. (Pure, BMI)

SKIP AND FLIP *** Lunch Hour

BRENT 7002-This rock effort employs a Bo Diddley guitar approach with breaks. It's all about what happens during school lunch hour. A cute idea done in style by the pair. (Trinity-Desert Palms, BMI)

*** It Was I the slow-paced tune with a drum rhythm guitar backing the vocal. Lyric has some

*** For You. For You The chanter puts a lot of soul into a ballad. Arrangement includes fiddles as an effect, and retains rock and roll characteristics. (Lowe, ASCAP)

DONNA CHRYSLER

*** City Lovin' Country Style COLT "45" 1011-Uptempo rhythm side, with a beat that goes right along. Thrush is strictly in the traditional manner, and does a solid job. (Mayflower, BMJ)

*** False Hearted Kisses

A weeper. The thrush sings in the traditional style, and sounds a mite like Kitty Wells-which will please the c.&w. fans. (Mayflower, BMI)

THE JONAH JONES QUARTET

*** Cherry CAPITOL 4199 - The standard is given Jones' listenable muted trumpet approach. Item should please listeners and collect coins. (Melody Lane, BMI)

*** I Dig Chicks!

Jones sings and plays the title tune from his latest LP. Potential appears similar to that of flip. (Melinda, BMI)

SOMETHIN' SMITH & THE REDHEADS *** That's Togetherness

EPIC 9313-March-type ditty is neatly rendered by the group with bright reeds and drums, featured in backing. (Collseum, BMD

*** Mr. D. J. (Please Play

a Song for Me) Cat, who has broken up with his chick. wants Mr. D. J. to play a song for him to help him case the pain, Medlum-beater should go as well as the flip. (Redheads, BMI)

BILLY J. KILLEN *** Georgia Boy

MERIDIAN 1510-Billy J. Killen bows on the Winter Park, Fla., label with a first-rate reading of a folk-styled effort that moves. Killen is in the Tennesee Ernie tradition. Good wax here. (Lakeland, BMI)

*** First Dance, First Kiss, True Love Killen sells a listenable ballad with a beat nicely here, backed well by the combo and group. It, too, could get spins. Two good sides. (Jeannie, ASCAP)

CHRIS KEVIN *** Haunted House

The duo turn in a nice chanting effort on | COLT 103-Rockabilly side, with typical

DALE HAWKINS

MY DREAMS (Arc, BMI) AIN'T THAT LOVIN' YOU BABY (Conrad, BMI)



Hawkins can figure again with these potent bids. "My Dreams" is a Latinish medium-beater that is energetically rendered. Flip is a blues rocker that was once a click for Jimmy Reed. Either can go all the way. Checker 923

ROBERT & JOHNNY DREAM GIRL (Maureen, BMI) **OH MY LOVE (Maureen, BMI)**



The duo gives out with listenable performances on salable efforts. "Dream Girl" is a charming, shuffle-pace ballad. Flip, "Oh My Love" has more tempo, and it's done just as effectively. Old Town 1068

STONEWALL JACKSON WATERLOO (Cedarwood, BMI)

Jackson who has long been a hot c.&w. artist should break into the pop field with this great side. It's a philosophical tune that promises that everyone has to meet his "waterloo." It's a rhythmic danceable item that should coast in. Flip is "Smoke Along the Track," (Sure Fire, Columbia 41393 BMI).

CHUBBY CHECKER THE CLASS (Lowe, ASCAP)

Checker has a real hot side about a teacher conducting a class. As the tale unfolds, he imitates Fats Domino, the Coasters, Elvis Presley and the Chipmunks. Great novelty side. Flip is "Schooldays, Oh Schooldays," (Mayland, BMI). Parkway 804



AL KASHA

GOOD THINGS COME TO THOSE WHO WAIT (Midway, ASCAP) YOU BETTER BELIEVE IT (Cragmoor, BMI)

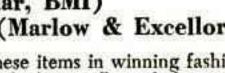


Kasha reads "Good Things," a wistful rockaballad, smoothly over good ork support. "You Better Believe It," is a rhythm tune that the chanter handles with ease. Both are quality vocals, and each has a chance. Warner Bros. 5062

RAY & LINDY ANGEL LOVE (Conmar, BMI) YES, THAT'S LOVE (Marlow & Excellorec, BMI)

The boys present both of these items in winning fashion. "Angel Love" is a bright swinger. "Yes, That's Love" is of the rockarumba variety. Both bear watching. United Artists 171







The Billboard's Music Popularity Charts . . . POP RECORDS

The fastest, most complete and most authoritative evaluation of this week's new releases

JIMMY DE KNIGHT **ROCK AROUND THE CLOCK CHA CHA** (Myers, ASCAP) **ROCK AROUND THE CLOCK (Myers, ASCAP)**



DeKnight has two versions of the rock and roll classic that should reap heavy coin. The cha cha beat applied to the rocker allows for a danceable and listenable side. The straight rhythm side is infectious and Apt 25034 contagious.

Pop Disk Jockey Programming-----

CANDY ANDERSON

IT'S BEEN A LONG, LONG TIME (Morris, ASCAP) LOVE TEARS (Marks, BMI)

The thrush chirps "Long, Long Time," the lovely oldie with appeal, backed by fine ork support. "Love Tears," a pretty rockaballad, is tenderly expressed by the chick, and spins of both should find favor for Warner Bros. 5059 all programming segs.

ALAN DALE

LET ME SLEEP HERE TONIGHT, MAMA (Mansion, ASCAP) OH, MARIE (Aldo, ASCAP)

These are Dale's best efforts in a while, "Let Me Sleep" is a lovely and unusual tune that the chanter sings attractively. "Marie," the standard, is done as a rockaballad. Both afford spinnable wax. M-G-M 12787



novelty value. Chanter does a good job. 1 *** Tamer-Lane (Potomac, BMI)

*** Here He comes, There They Go A blues with a driving rhythm. Performance ton, BMI) is typical rockabilly, but arrangement uses honking horns in addition to guitars.

JOHN ASHLEY

*** The Net

DOT 15942-Another Westernish effort with the scene starting in Yuma "seven days ago." The posse is closing in on the cat and he relates the story of why. Good performance. (Famous, ASCAP)

*** The Hangman

There's a Western folkish sound to this song which was inspired by the Paramount pic of the same name. Side gets quite a production with big chorus and ork sound BOBBY HENDRICKS backing Ashley's effort, (Famous, ASCAP)

ELLA FITZGERALD *** I'm Thru With Love

VERVE 10171-The great Miss F thrushes warmly on this fine oldie, which is being used in the track of the smash hit flick, "Some Like It Hot." Slinky backing here is by Frank DeVol and ork. Spinnable stuff. | coins. Watch it. (Saturn, BMI) (Robbins, ASCAP)

*** Stairway to the Stars

Also from the movie, "Some Like It Hot," is this tune, circa 1940, or thereabouts. Miss Fitzgerald hands it a warm and creamy MGM 12790-The chanter comes thru with reading. Two fine lock sides. (Robbins, ASCAP)

JOHNNY DONN

***What Happened Last Night

Interesting, Latinish theme is sung by a male chorus. Kenton's piano is prominent in background. Excellent jockey item. (Ben-

JIMMY BOYD

**** Cream Puff M-G-M 12788-Bouncy rockabilly ditty in sung with verve and a solid beat by the artist who was once a hit maker as a child, merits spins. (Sheldon, BMI)

*** I Love You So

Showmanly vocalizing by Boyd on a catchy r.&r. item. (Palladium, BMI)

*** I'm a Big Boy Now

SUE 712-Wild vocal by Bobby Hendricks on this new waxing as he explains to his girl that he's a big boy now. The chicks in the backing are enjoyable. (Saturn, BMI)

*** Good Things Will Come

The singer turns in a meaningful reading of a pretty ballad that has a chance to get

JIMMIE NEWMAN ★★★ I'd Be Fool Enough

a warm singing job on this story of a buy who's afraid to love because of his past experiences. A good side. (Acuff-Rose, BMI)

*** Lonely Girl

A good piece of material is sung with -CREST 1058-Donn rocks thru this tale of feeling by the singer over attractive suptaking his baby to an amusement park. It's port. Two good sides. (Tree, BMI)



Pop Talent -----

ROBERT EARL THE WONDERFUL SECRET OF LOVE (Leeds, ASCAP) THE BOULEVARD OF BROKEN DREAMS (Remick, ASCAP)



Earl has been a hit maker on the British charts. His American debut disk could also provide him with a big one. He has a fine, legit sound, and either side could catch on with plugging. "Secret" is a rockaballad. "Boulevard" is given a lush rendition with warm ork support.

Columbia 41390

BUDDY LONG

IT'S NOTHING TO ME (Gregmark, BMI) JUST A FRIEND (Gregmark, BMI)

Long impresses with his initial wax offerings. "It's Nothing" is a haunting tune about a buddy that offers advice to a friend. Flip is a ballad that tells of an unhappy love affair. Both are done to good advantage. Demon 1517 -----

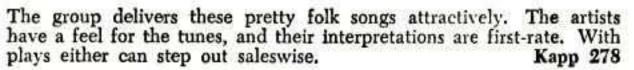
BOBBY MARTIN

HUNK OF DYNAMITE (Glamford, ASCAP) SWEET DATE (Glamford, ASCAP)

Martin gives out with two solid vocals on fine bits of material. "Dynamite" is a smartly arranged tune, and Martin gives it a vigorous chant. "Sweet Date" is a country-tinged ballad, and the vocal is equally effective. Todd 1013 -----

THE ROVERS

I KNOW WHERE I'M GOIN' (Bon-Bon, BMI) DELIA'S GONE (Bon-Bon, BMI)



C&W Records

MARSHALL PICK SNOW IN HIS HAIR (Cash, BMI) SOMEBODY TOUCHED ME (Twin City, BMI)

Pack presents these sacred items with sincerity. Top side is a theme about a wandering father who finally returns. "Somebody" is a rol-lickin' rhythm spiritual. Devotees of this sort will find them excellent fare. Sing 23001



blues with a good, frantic sound from Donn and the backing. (American, BMI)

*** Smog

A stroll blues with a novelty approach. *** Write Me Donn sings and talks the story of what COLUMBIA 41396-Folkish effort is warhappens when the smog rolls in. Interesting bled pleasantly by Hampton over soft material, with a weird windup, of a cat getting on a laughing jag. (American, BMI) mount, ASCAP)

JAY BLUE

*** Get Off My Back

IMPERIAL 5587-Blues rocker is given a good shout by Blue. Twangy guitars offer rhythmic assistance. (Alan-Edwards, BMI)

*** The Coolest

Blue talk-sings this narrative about a real hip cat, over pounding ork support. Flip WARRIOR 1554-A rocker, well-chanted, appears to have a slight edge. (Alan-Edwards, BMI)

BOBBY SYKES *** Della's Gone

Epic 9316-The lovely old folk tune is given a quality warble by Sykes with light guitar support. Soprano is featured in the chorus backing. (Bon Bon, BMI)

*** How's the World Treating You? Spoken intro by -Sykes starts this rockaballad on which the artist is given good chorus and ork backing. It can sell. (Tampa. BMI)

JIM GAYLORD

*** I Could Walk the Earth UNITED ARTIST 170 - Rockaballad is given a listenable outing by the newcomer. Good chorus and erk support help. Good talent. (Gordelys, ASCAP)

*** I Apologize

The oldie is warbled as a rockaballad by Gaylord over mild rock backing. Side has a chance. (Crawford, ASCAP)

DEAN REED

*** A Pair of Scissors

CAPITOL 4198-Rockabilly tells of a cat who's going to cut himself a paper doll. Energetic vocal is nicely backed. It's worth watching. (Jimskip, BMI)

*** I Kissed a Queen

Cat meets a beautiful chick at a dance. Tune is told in rockaballad style by Reed. It should attract. (Sherman-Devorzon, BM1)

STAN KENTON ORK *** Whistle Walk

CAPITOL 4196-Blues-like tune is given a smart outing by the Kenton crew. The theme is whistled over brass and rhythm. Fine programming fare, (Belge, BMI)

PAUL HAMPTON

chorus and ork backing. It can sell. (Para-

*** Don't Unless You Love Me Medium beater is given an attractive vocal by the artist. This, too, has a bit of a folkish zir. Good potential. (Paramount, ASCAP)

BOBBY LEE TRAMMELL *** Woe Is Me

and backed with a Fats Domino-type arrangement-typical honking horne and nusical figures behind the melody. Good sound, even the derivative. (Faire, BMI)

*** Open Up Ylur Heart

A gospel-flavored item, with a world of rhythm. Chanter belts it out, Will get play. (Faire, BMI)

JIMMY ROCK

*** The Drag

TODD 1024-Jimmy Rock sings about a new dance called "The Drag" with enthusiasm and some excitement on this swinging platter. It's cute, has a beat and could collect coins. (Obia, BMI)

*** We Two

Tune based on a familiar folk theme, is sung brightly by Jimmy Rock over mappy backing. Both sides have a good sound. (Singleton, BMI)

HUELYN DUVAL *** It's No Wonder

STARFIRE 600-The chanter comes thru with a sharp reading of a peppy rocker with a beat. It has a sound and a chance, (Zebra-Peer, BMI)

*** Across the Aisle

The chanter sells this tale of romance at school in soft, warm-voiced manner that could help it get spins and some coins, (Zebra-Peer, BMI)

CHARLIE GRACIE *** Angel of Love

CORAL 62115-Charlie Gracie turns in a first rate reading of a happy rocker with a vocal group featured in the backing. (Skidmore, ASCAP)

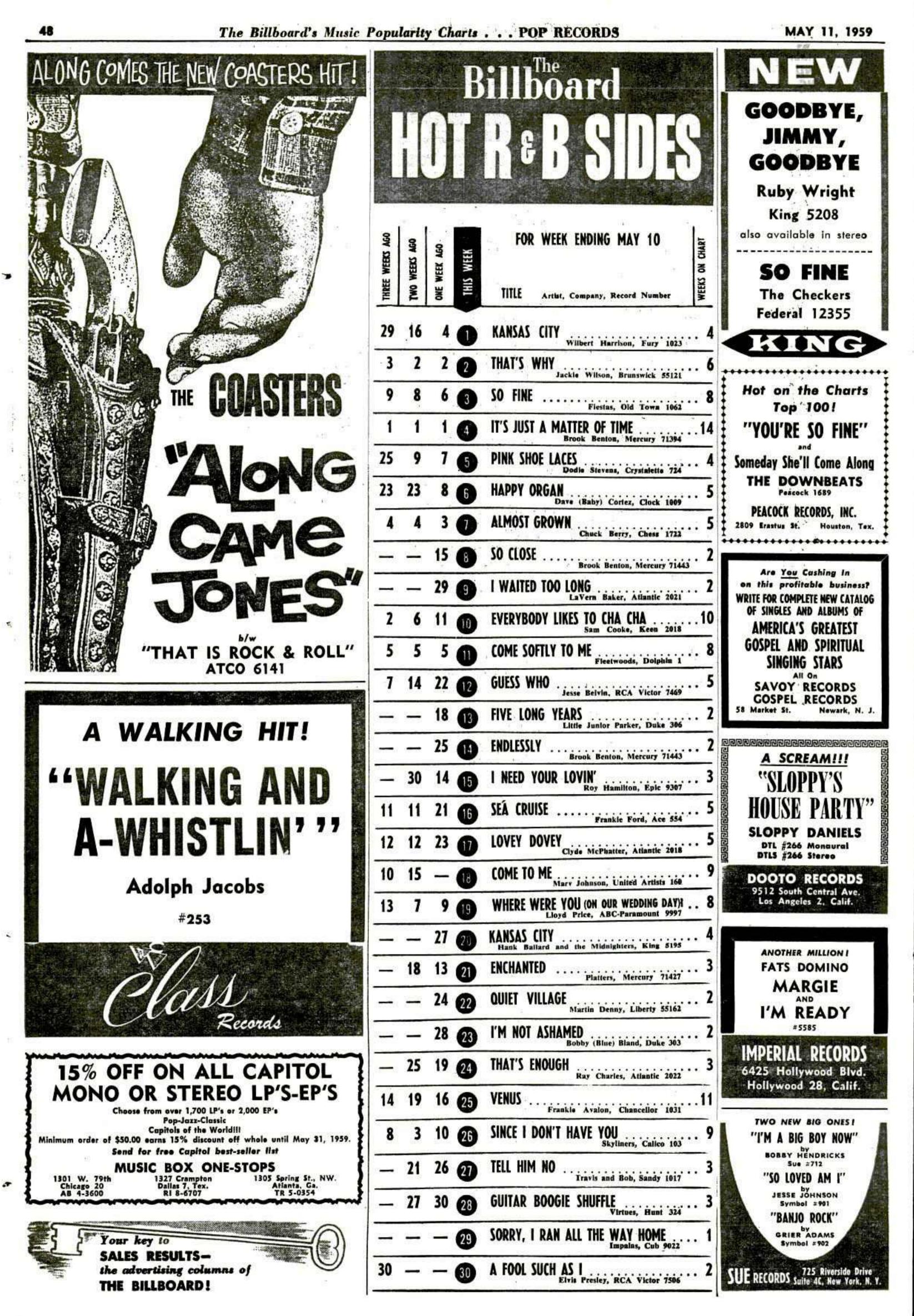
*** I'm a Fool, That's Why An Elvis Presley type tune is sung brightly by the chanter, helped again by a vocal

(Continued on page 49)





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The Billboard's Music Popularity Charts . . . POP RECORDS









MAY 11, 1959	The Billboo	rd's Music Popularity Char	ts POP RECORDS	51
BEV "O" AND BONNEVILLES ** You're the One KAHI 120-Pert piping by Bev "O" and	** Moonlight Shuffle	* Gertrude Fair reading of a weak rocker by the chapter. Flip side counts more. (Tex-San,	PAUL HUFFMAN *** T-E-X-A-S	** What's Wrong With You Another good rhythm ballad performance by Fletcher in the traditional vein. Message on flip is stronger. (Willet, BMI)
BMI) ** My Love	(Aldon, BMI)		the troubles of the winter weather down in Texas. (Willet, BMI)	* *
Gal offers pretty thrushing stint on pleasant rockaballad. (Clockus, BMI) THE CUPCAKES	AL ALBERTS ** High School CORAL 62113-Tune, out a few years ago. is handed a listenable warble by Al Alberts over simple backing. (General, ASCAP)	★ All Is Forgiven	*** I See You in Everything Touching ballad is handed a first rate per- formance by Huffman over simple backing. He is double tracked on the disk. Could get spins in country markets. (Willet, BMI)	
★★ It's Willy TIME 1011—Cute piping by young fems on r.&r. ditty. Teen-appeal side. (Trinity- Desert Palms, BMI)		Richie Lee sings the ballad pleasantly. (GII, BMI)	JIMMIE DAVIS *** My Mary	** Goodbye Jimmy, Goodbye The gal sells a pretty ballad pleasantly here. (Knollwood, ASCAP)
** Deutsche Rock Und Roll Youthful thrushing in German and English on old fashioned German Beer Garden ver- sion of rock and roll. Amusing jockey wax. (Trinity-Desert Palms, BMI)		FRANK SIMONE ** Slow Boat to China QUICK 100—The fine ballad gets a taste- ful go with a restrained, tasteful beat be- hind the chanter. (Frank, ASCAP)	DECCA 30899—Personable warbling stint by Davis on appealing country dity. (Peer Intl., BMI) *** Lost Love Tender reading of plaintive waltz-weeper.	THE MIDNIGHTERS ** Rock These Blues Away LUCKY SUN 100-Country-styled blues in
THE MILLER BROTHERS ** I Can't Get Started 4 STAR 1730—The tune made famous by	captures a bit of the feeling of "One for My Baby." Chantress sings it in quiet, sultry fashion with a bary sax featured in the arrangement. (Durf, BMI)	* Wonder of Young Love A ballad, sensitively sung, with a rocking touch in the arrangement. Essentially, a well-bred record without much commercial touch, (Navarre, BMI)	FREDDIE BYRD & CALIFORNIA	chanted in okay fashion by James Savago to guitar and piano accompaniment. (Gay- lord, BMI) ** You Win Again
Bunny Berigan is handed a warm instru- mental reading here by the boys with a trumpet featured on lead over rhythm support. Good juke wax, (Chappell, ASCAP)	** Lover Beware Ballad gets a very stylized treatment. (Durf, BMI)	THE PLURALS ** Good Night	PLAY BOYS *** Blind Lad KAHI 130—A feelingful chanting job by young Byrd on a moving country weeper. Interesting wax for c.&w. jocks. (Clockus.	James Savage weaves the tragic tale writ- ten by the late great Hank Williams. It's done to plano triplet backing. (Acuff-Rose, BMI)
** Back Roads The Miller Brothers sing of a back street love affair and the pain it caused all con- cerned. A listenable side that could get country market attention. (4 Star, BMI)	average appropriately company by the	gets a fair rendition by the lead and group, supported by ork with fiddles. (Tino, BMI) ★ I'm Sold Mixed-up sounding male lead voice is heard	** Somebody Stole My Love Good vocal performance on okay up-tempo weeper. (Clockus, BMI)	HARMON BOAZEMAN ** Someone You Used to Know SARG 145-A weeper, with good country flavor in the lyric. Well sung. to a simple backing. (Fitch, BMI)
DELORES MORGAN ** Wedding Gown for Sale EXCLUSIVE 10-02—The thrush tells the story of a wedding that didn't happen, and	** Where Is That Rainbow! Fair enough rockaballad is given a pleasant outing by the thrush. It should go as well as the flip, (Middlesex-Darleen, BMI)	on a so-so rock and roller. Has a dated quality. (Fanwood, BMI) The following records, also reviewed by The Billboard music staff, were rated	DUB CHANDLER *** Blues in Your Brown Eyes SUNDOWN 120-Weeper is sung in tradi- tional fashion over hill backing. It can sell. (Durf. BMI)	** No Love in You Rockabilly side, uptempo. Routine material, but a good performance. (Fitch, BMI)
the wedding gown which is now for sale. A good side that could get spins. (Famous, ASCAP) ** Para Mi Amor	ROY TEO ** Mama Doll NASCO 6027-Roy Teo sells this snappy	one star. DON CONNERS: Little Ranger/Won't You Come Over to My House-Jester 2023 SANDI LORANGER: Tears of Joy Fell in	** John Bailey Westernish type is handled in deep-voiced style by Chandler over good plucked string accompaniment. Some coin possible. (Durf,	BOBBY CROWN ** One Way Ticket FELCO 102—Hard-driving rockabilly item is handed personable reading by Crown. (Cherie, BMI)
Dolores Morgan sings of what she would do for love, helped out by the ork and chorus of Joe Leahy and a little Spanish. (Famous, ASCAP)	mama doll. Good wax. (Acuff-Rose, BMI)	the Chapel/My Little Spark of Love-Jury 3001 UMMY NASH: Romance/Cool Sixteen- Vanity 585 GLADYS PATRICK: J'Attendral/Balmy		** Your Conscience Effective warbling by Crown on an okay weeper. (Cherle, BMI)
CHERRY WAINER ** leed Coffee PARIS 533—The Wainer combo sells this driving effort neatly with the Hammond organ featured thruout. Could get some spins. (Greta, BMI)	GONE 5052-Dramatic folkish theme with	Breezes-O Gee 102 SUZY O. SCOTT: Why Pretend to Me/ Boogie Woogie Rock-Jewei 623 IHE STRANGERS: J-U-D-Y/The Lord Will Welcome You-Christy 108 FHE TOPICS: In a Little While/What Now -Cross Country 102	Think You Are TODD 1026—A dedicated ballad perform- ance, much in the country-folk school. Employs a choral backing, plus typically country weepin' fiddle, guitar and hanjo, (Copar. BMI)	BEN HALL ** Don't Ask Me Why GAYLO 102-Ben Hall sells this weeper with the proper feeling as he tells his pirl he doesn't know why they had to part since it was all her fault. (Gaylo, BMI)
★★ Blue Cha Cha Listenable cha cha based on the "Blue Danube Waltz" receives a real rocking reading from the Wainer crew. (Hollis, BMI)	** One Kiss Away Romantic folk-styled theme is sung with sincerity and heart. (RealGone, BMI)	SALLY BENNEIT: Checkin' My Chick/I Wanna Man From the Moon-Solar 4759 TROY CORI: Rinky Roo Rah/Tender Are the Ties-Bingo 1000 BRUCE MacDONALD: Boom Boom Zoom Zoom/Drag Race Mama-Hurricane 101 GAYE MERRITT: Mr. Right Guy/This Is	A country humor record, with mixed pass- ages of spoken and sung material. He wants to borrow but he's got no collateral, just kids. Can get country jock spins.	** Late Hours On this side the chanter tells of his girl who lives in the city at night enjoying the bright lights. (Gaylo, BMI)
KENNY TOMERLIN ** The Moon Cries Too TEEN AGER 1001—The chanter sells a rockaballad with feeling backed smoothly by the rhythm combo. Lad has a sound. (Bluebonnet, BMI) ** Crazy Little Teen	(1995) (1917)	the Kiss-Pillar 1 HANK MILLS: Just a Mean Mean Mama/ A Miner's Routine-Blaze 103 SALLY: Depending on You/Bread. Fred- Rendezvous 105 CHUCK WHEELER: It's So Hard to Say Goodnite/Cherokee Rock-Stevens 103	CLAUDE GRAY	TED DOYLE ★★ One More Heartache D 1057—A weeper, wherein the chick is slipping around. Chanting and instrumen- tation is in the traditional style. (Glad, BMI) ★ Just for the Thrill In the traditional country style is this weeper. Fair chanting is backed with typi-
Tomerlin bows on the new Fort Worth la- bel with a fair reading about a crazy chick. (Bluebonnet, BMI)	lin, ASCAP)	<i>Country & Western</i>	A country-tinged side, chanted well, with a rhythmic backing. (Glad, BMI)	cal instrumentation. (Glad, BMI) The following records, also reviewed
JERRY MASON ** The Four Winds and the Seven Seas KAPP 287—Tune that was around a few years ago is handed a good reading by the chanter over a rockaballad backing. Could	wering the vocal. Old-fashioned in con- cept, but of interest. (Gollatz, BMI)	the weeper vein. Miller gives it a fair enough outing. Fair potential. (Jot, BMI) *** Heading Down the	WINSTON 1031-Fletcher sings a good, heart-rending weeper ballad. He inpresses and the side has a good dual track sound.	by The Billboard music staff, were rated one star. BILL & ED AND THE MOUNTAIN MUSIC BOYS: Key of Love/All*American Hillbilly-M.P.P.C. 4204 LITTLE BRENDA HOLLY: I Don't Know/
get spins. (Lombardo, ASCAP) ** Strange Feeling Jerry Mason bows on the label with a tale of the strange feeling he gets when he sees his girl. Listenable rocker. (Atlantic, BMI)	this is a novelty. Old-fashioned quality lacks commercial touch, altho it is inter- esting. (Reliable, ASCAP)	Road of Love Again Sprightly medium-beater is warbled to good effect by the artist with cheerful country backing in support. (Durf, BMI)	traditional marts. (Willet, BNII)	Lonesome Music-Brite Star 763
STEVE WRIGHT ** Love You Lin 5022-Steve Wright comes thru with a good performance on a listenable rockabal- lad. With the right material he can hap- pen. (Leonard, BMI)	which they wrote themselves. Disk is a production of Hugo and Luigi. (Gil, BMI)	element. Good chanting, and the side is enhanced by chorus and harmonica backing. (Bluebonnet, BMI)		Everything Important!
** Wild, Wild Woman Wright turns in an emotional reading of a rocker as he tells about his wild woman, whom he still toyes. (Leonard, BMI)	for so-so results, (Gil, BMI)	*** I'm Writing the End Another song with weeper overtones, this one in three-quarter time. Jeter sells it with a nice relaxed style. Chorus also assists on this side. Both sides can get support in the country marts. (Bluebonnet, BMI)	TOP LOCATION	
stylized reading of a rocker. They sing it well but the pattern is well worn. (Leon- ard, BMI) ** Saccharin Sally	CARL HAMMEL ** My Broken Heart GONE 5059—The singer comes thru with a listenable version of a pretty rockaballad item. This is the sad story of a ring that the girl won't wear around her neck. (Bonnie, BMI) * Why I Love You Fair vocal by Hammel on a warm rocka-	LESTER FLATT, EARL SCRUGGS & THE FOGGY MOUNTAIN BOYS	PRIVATE BATH AND SHOWER FM-AM ROOM RADIO LARGE-SCREEN TELEVISION Accommodating 500 guests in atmosphere of gracious comf at the heart of all the thrill	wRITE FOR
Sally seems to take all the men, according to this story. The boys sing it well. (Lin-Da, BMI)	ballad. (RealGone, BMI)	away. For the hill market. (Golden West, BMI) *** Cabin in the Hills		Duane
LITTLE GERHARD ** How Old Do You Have to Be PARIS 534-The European cat sells the Hoffman-Manning tune with style over lis- tenable support. (Gold, ASCAP) ** A Pair of Scissors		On this side the boys come thru with a listenable version of a gospel type ditty as they sing of a cabin on a hill which they left many years ago. Two good aides. (Forster, ASCAP)	MADISON AVEN	UE AT 37th STREET
"I'm gonna make a dolly that looks like	★ Too Old to Cry On this side Vic Fontana tries to sell a	THE COUNTRY GENTLEMEN *** Travelin' Dobro Blues		

LES ELGART ORK.

1

- 23

10

** When I Take My Sugar to Tea COLUMBIA 41394—Well-orked side is a good item for jocks. The Elgart crew BLAZE 101—Meredith Neal bows on the serves up a smart, danceable side that new San Antonio label with a very good with the Gentlemen, has a strong folk performance on a weeper ballad. Neal has quality. It's the story of a lady's suicide. ASCAP)

MEREDITH NEAL

out. (Brandom, ASCAP)

a sound and a style. (Tex-San, BMI)

glue. Fair material. (Jimskip-Greta, BMI) ballad, but the combo sort of blocks him STARDAY 434-A real hoedown hill sound on this bright instrumental effort. + Wild pickin' on guitar and banjo. Good + for jocks and jukes in the strictly bucolic areas. (Starday, BMI)

and it's full of tragedy. (Starday, BMI)

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MINSTREL COSTUMES & ACCESSORIES

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112

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THE BILLBOARD

52

ORANGE SHOW **BEATS RECORDS** Draws 270,177 for 11-day Run; **Tops '58 Turnouts on Seven Days**

SAN BERNARDINO, Calif.---The 44th National Orange Show day (3). The figure was only 673 watched the progress, which was under the 1958 attendance.

was made to insure better weather. year as an exhibit hall. And, with the exception of rain on the first Friday and Saturday silver dollar adult admission at the (24-25) and cool nights at the clos- front gate, were booked and proing, the temperature could not have duced by Russ Stapleton of Fanbeen better.

beat those of last year on seven show, F&M had a Polynesian show occasions. The last five days vere on the island in the Marina, a substantially above '58 with the new addition this year. last Saturday' 42,258 the highest ahead on the second day after mercial exhibits were handled by opener. Last year the total for the particularly at the Marina. run was 244,133.

ager, attributed the near record crowd to the innovations. Using a "Polynesian Paradise," one of the large commercial buildings was done in this theme by Design Enterprise. The building featured a large South Pacific warrior 18 feet in height, waterfalls, rain, and an "active" volcano. Around the sides were thatched huts with tropical flowers and exhibits. Several of the California counties had their exhibits here, combining oranges with the theme.

While the exposition was in progress, an aluminum dome pulled a total of 270,177 during building was constructed by Kaiser its 11-day run which ended Sun- Aluminum. Visitors to the fair complete in the last stages in five The event opened April 23, the days. The area around it will be latest ever for it. The date change landscaped and featured next

The free shows, included in the chon & Marco. In addition to the During the run, daily turnouts vaude presentations, a circus-type

The Marina had boat displays for a closing. The turnstiles jumped as well as other leisure items. Comfalling slightly behind last year's Wally Boyko with a near sellout,

The Marina was also the site of G. Walter Glass, exposition man- the boat rides operated by Dan and Connie Hanian with Joe Lusk. The

(Continued on page 56) mitted.

Communications to 188 W. Randolph St., Chiesge 1, Ill. **BAT HELPS** Va. Apple **Fest Scores Big Opener**

OUTDOOR

WINCHESTER, Va .--- Two tre mendous days were racked up at the annual Apple Blossom Festival with the main street roped off and jamming the town. The Bat Masterson appearance plus the parade on Friday produced the largest W. Wadsworth, Fort Thomas. turnout the event has known, it is reported, estimated at 200,000.

Opening day featured the crowning of a queen on the Henry High School grounds and the firemen's parade at night.

Sol Nunger's Winchester Amusement Company, which winters here, had 10 rides in action plus the bingo and several concessions. Also on the streets were A. Hymes, Sydney Daniels, Maxie Sohn and a host of concessionaires from Philadelphia. There were only straight sales, food stands and scales per-



LOS ANGELES --- Disneyland to determine the responsibility for and Walt Disney Productions have what it describes as the improper from 12 American companies that

R. S. Littleford Sr. Dies; **Billboard Board Chairman**

Continued from page 1

17, 1910, to Marjorie Donaldson, New York, Chicago, Hollywood, N. Y., publishers of The Billboard High Fidelity magazine, and the and its affiliated trade papers; two business papers, Vend, Funspot and daughters, Mrs. Robert H. Stege- The Billboard International. man and Mrs. John R. Ross, Fort on Thursday and Friday (31-1), Thomas, Ky.; nine grandchildren; of the largest steel fabricating a brother, John S. Littleford Jr., plants in the Midwest and a leading hundreds of thousands of people Clearwater, Fla., formerly vice- manufacturer of asphalt road conpresident and secretary of Little- struction and maintenance equipford Bros., and a sister, Mrs. Arthur ment.

> The Billboard Publishing Company, with offices in Cincinnati,

Soviet Program

WASHINGTON - The Ameri-

can National Exhibition, slated to

open July 25 in Moscow's Sokol-

niki Park, has issued a call for

private U. S. firms to sponsor

souvenir guide books. The 20-page

official booklet will be given to

each visitor as he enters the exhibi-

tion grounds. Some 3,500,000

To date, contributions to the

cost of the booklets have come

copies are needed.

Book Sponsor

U. S. Seeks

who survives. Other survivors are St. Louis, Washington and Great two sons, Roger S. Littleford Jr., Barrington, Mass., publishes The Port Washington, N. Y., and Wil- Billboard, world-famous business liam D. Littleford, Roslyn Estates, paper of the entertainment field;

MAY 11, 1959

The Littleford Bros. firm is one

In recent years, Mr. Littleford had made his home at his Shagbark Farm in Alexandria, Ky. He purchased deteriorated land in 1937 and developed Shagbark into one of the most modern agriculture operations in this part of the country.

The funeral will be held from the A. C. Dobbling Funeral Home, Fort Thomas, Ky., Monday morning, May 11, with services at 10:30 at St. Andrew's Episcopal Church, Fort Thomas. Interment will be made in Evergreen Cemetery, Southgate, Ky.



DALLAS-Hubert Castle's cir-

J. A. Darnaby, Producer of Pageants, Dies

EVANSTON, Ill. - J. Allen Darnaby, 88, former producer of pageants, fair manager and carnival executive, died here Sunday (3).

Prior to his retirement, Darnaby was associated with Henry Marks in a Chicago firm that specialized in the production of pageants for of amusements. At one time he was manager of fairs at Corinth, Miss., and Chattanooga, Tenn., and also managed one of the C. W. Parker Shows.

League of America for over 30 caught the night show, Friday 1. years, Darnaby had been retired Another 4,000 were on hand for and lived here in Evanston for the Saturday (2) matinee and 4,800 many years.

Anne, and a daughter, Mrs. Allene Sunday (3) afternoon and 4,100 Burns. Burial was in Mexico, Mo. caught the night performance.

here seeking a court order to infringements on Disney and Dissecure testimony from C. V. Wood and Marco Engineering Company, Inc., reputedly controlled by Wood. A Disneyland representative said that the action was taken in order



GRAND FORKS, N. D. -- A total of 32,100 people packed into fairs, celebrations and other types the 8,000-seat University of North Dakota Fieldhouse here April 30-May 3 for the Orrin Davenport Shrine Circus.

Thursday (30) drew 3,600 folks at the night-only show. Some 4,400 A member of the Showmen's people saw the afternoon and 4,000 people were counted that evening. Survivors include his widow, Biggest crowd, 7,200, attended the

TRIAL SPIN ON TRACK AT FAIR'S AUTO SHOW

WESTBURY, N. Y .--- A novel feature of the World Car Show held at Roosevelt Raceway this week-site of the Mineola Fair-is that prospective buyers can take the car of their choice right onto the track for a trial spin. Show dates are May 8-17.

The fair is being skipped this year because of the late harness racing dates which engulf all of September every other year. Action is taking place at two areas. Standard American autos and the smaller imported family cars use the main racing track. Sports cars use the big valet parking lot adjacent to the clubhouse. Pickups of all patrons are made on the big ramp in front of the grandstand, each car having a trained driver to accompany persons wishing to road test the car.

Behind its \$1 and 50-cent gate charges the World Car Show is also offering gymkhanas, fashion shows, films and other features.

filed a petition in Superior Court use of confidential information and neyland trade-marks, copyrights, and names in connection with real estate and other promotions allegedly carried on by Wood and the engineering company.

A representative for Marco Engineering told The Billboard that cerning the allegations.

Concerning the action, Donn B. Tatum, Disneyland executive vice states that notwithstanding the fact that Disneyland was built by Walt Disney and associates, Wood and Marco Engineering have evidently promoted other enterprises by allegedly saying they designed, created, and built Disneyland and are now completing, or going to (Continued on page 56)

STEEL PIER SETS PARTIAL NAME LINE-UP

ATLANTIC CITY, N. J .---A partial list of TV and record names that will provide the lure at George A. Hamid's Steel Pier this summer was announced last week.

Talent booked for the pier's theater will include Jimmy Dean, Jennie Smith, Quaker City Boys, Tommy Leonettl, Kingston Trio, Tommy Sands, Chordettes, Fabian, Lennon Sisters, Four Lads, Frankie Avalon, Three Stooges, Four Aces, Les Paul and Mary Ford.

Orchestras booked for dancing include those of Richard Maltby, Johnny Austin, Dave Appell, Lee Vincent, Neal Hefti, Sammy Kave, Billy May, Stan Kenton, Elliott Lawrence, Larry Elliott, Gene Krupa, Buddy Morrow, Warren Covington, Glenn Ross, and the Dukes of Dixieland.

have underwritten 1,450,000 copies. Additional sponsors are needed for the remainder.

Cover of the guidebook is red white and blue, and features the exhibition emblem and flags. A personal message from President Eisenhower appears on the front inside cover. Booklet contains a Wood was out of the city and that layout of the grounds, information he had made no statement con- on the exhibits in the geodesic dome, plastic pavilions and main exhibition hall, and other things.

Those wishing to sponsor the president, stated, "our petition booklet should contact the Office of Public Information. U. S. Information Agency, Washington 25.

Mobile Plans 250th Anni.

MOBILE, Ala. - Businessmen here are planning a statewide celebration for the city's 250th birthday during the summer of 1961. Plans are presently in their infancy.

of Five Flags," Mobile was laid Springfield Baptist Hospital for out by Duer de Bienville, a noted surgery. He expects to be out in French explorer of his day.

cus for the M System stores in six Texas cities will play Monday (11) thru Saturday (16). Stands are Brownwood, Coleman, San Angelo, Abilene, Sweetwater and Midland. Show is booked thru MCA's Dallas office, with John Hitt in charge. Playing the circus are:

Merle Evans, Cuneo's Wild Animal Fantasy, the Royal Inca Llamas, Antonucci Chimps, the Count, Franklin and Astrid, Rene and Jim, the Freddies, Lee Marz and Billie, Norbu, the Royals, the Haslevs, Les Orioles, Hubert Castle, Great Seabright, Sensational Kays, Howard and Wanda Bell, the Roberts. Johnson and Owen. Allen's Bears, the Cathalas Duo, Darling's Chimps, K Caprice, Duke's Dogs and Ponies, Widaman's Elephants, Clown Marko, Grover O'Day, Jay Davison, John Toy, Simru Duo, Carl Strong and Ruth Strong.

T. Durant Hospitalized

SPRINGFIELD, Mo. -- Tom Durant, assistant to Aut Swenson Historically known as the "City in his thrill show operations, is in three weeks or a month.

Calif. Fair Aid Future Awaits Senate Action

fornia fairs are awaiting action by the State Senate on a measure that would put administration of its annual \$20 million fairs and exposition fund into the hands of the Legislature.

The Assembly recently voted 56-20 to wipe out the automatic fund and the measure is now in the Senate for further consideration.

racing revenues a guaranteed pass on their appropriations.

SACRAMENTO, Calif. -- Cali-| \$65,000 a year to 72 districts and county fairs plus larger amounts to four other fairs and \$30,000 to the Cloverdale Citrus Fair.

Under the bill, introduced by Assemblyman Thomas M. Rees (Los Angeles), the automatic payment would stop in 1960. The fairs would hang onto their cash reserve and would get the \$65,000 in the fiscal year starting July 1.

According to Rees, the bill does not destroy the fair system, but it The fund provides from horse- does say that the Legislature shall



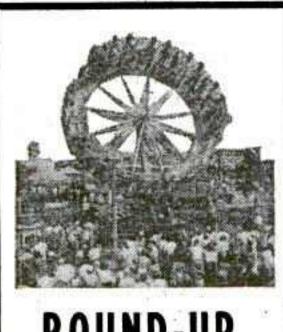
THE BILLBOARD

53



is our big money-getter." BIG ELI WHEELS continue in popu-larity; they produce maximum profits at minimum operating expense. Write for Price List A-73 and ask about our purchase plan and prompt delivery. YOU can be a BIG ELI Owner with just a reasonable investment.

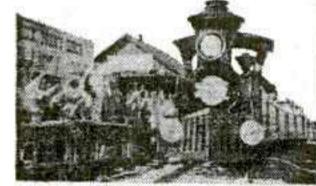
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H. H. SCOTT, TOC. COA. GEORGIA. SAYS: "I still have my 1949 No. 5 BIG ELI Wheel which 1 am just as proud of as the day 1 l of t Jacksonville. Haten't spent even s100.00 on it since." Hetty Handel, Mis-sissippi Valle y Wheel is the pride and j o y of our group. I must add, the BIG ELI Wheel **On Wage Hike** WASHINGTON --- National

Association of Amusement Parks, Pools and Beaches is marshalling its opposition to a proposed increase in the minimum wages. Harry Batt, chairman of NAAPPB's government relations committee, is coming to Washington this week to appear before a Senate sub-comsecretary, also is coming to Washparks and other seasonal business boys' Association auspices. from the proposed act.

their use of large numbers of parttime workers, many of them students, during summer months.

N. Y. Dimming

Law Includes

Rear Approach

ALBANY, N. Y. --- Showmen traveling thru New York State will

have a new traffic infraction possi-

bility to contend with. Chapter

SEVEN EVENTS **Rodeos Pick Up** Steam This Month

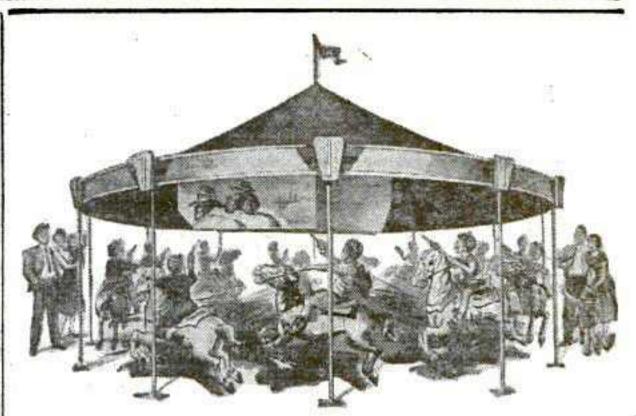
CHICAGO --- The rodeo business has picked up steam this month, and during the balance of mittee. John Bowman, NAAPPB May seven major events-those posting purses of \$3,000 or moreington to seek the exemption of will be held under Rodeo Cow-

State Fair Rodeo at Raleigh, The bill would increase the mini-mum wage level to \$1.25 from \$1, runs thru May 16 with \$3,000 and would bring another 7,500,000 offered. Next big one is the Elks persons under the minimum wage Helldorado Rodeo, Las Vegas, act, and attorneys in the park field Nev., with \$6,500; Jumping Frog believe it could be construed to include parks, particularly those which seek inter-state tourist busi-ness or take picnic groups from other States. Definition of the park field (Nev., with \$0,500, juliphig Frog Jubilee, Angels Camp, Calif., May 16-17, \$3,850; Shasta County Sheriff's Posse, Redding, Calif., May 22-23, \$3,200; Arkansas-Oklahoma Rodeo, Fort Smith, Ark., Parks would be affected thru May 25-30, \$8,250, and the San neir use of large numbers of part- Jose (Calif.) Firemen's Rodeo, May 30-31, \$3,250.

> Two major rodeos wound up over the May 2-3 weekend, the Edmonton (Alta.) event, which paid out \$11,690, including entry fees, and the second annual Winston-Salem (N. C.) Rodeo, which split \$9,600 among winning competitors.



CRANSTON, R. I.--- A \$190,-582 of the General Legislative 000 appropriation for building an Laws makes it mandatory to dim artificial ice rink has been proposed headlights "when approaching a by the State Senate Finance Commoving vehicle from the rear and mittee in Providence. Location would be on New London Avenue, The new law is in the form of here, with supervision of the Dean insertion in the previous vehicle partment of Administration. It was put on the calendar for further discussion.



New, Novel with proven profits . . . THE ALLAN HERSCHELL RODEO RIDE

"After operating the new Allan Herschell Rodeo on the road last season, I am more than pleased with its performance," Billy Lynch, veteran rollroad show operator, of Halifax, has written to Allan Herschell. "Ride appeal, extreme portability and low operating expense sold me on the Rodeo Ride when I saw it set up at your factory. As far as I am concerned the proof of the ride is in the profit; the Rodeo is a proven profit maker."

In the Allon Herschell Rodeo Ride the all-aluminum horses with western saddles gallop around the center and the young buckaroos shoot at the "bad men" in the center. Lights in villains' guns blink to stimulate a realistic "shoot-back." Adult size horses . . . no horsepipe, cranks or platforms . . . extreme portability.

MERRY-GO-ROUND . MINIATURE TRAINS . BOAT RIDE . KIDDIE AUTO RIDE . PORTABLE ROLLER COASTER . JOLLY CATERPILLAR . SKY FIGHTER HELICOPTER . MAD MOUSE . "1865" LOCOMOTIVE . BROWNIE TRACTOR . ROADWAY RIDE . RODEO . TWISTER . TANK RIDE . BUGGY RIDE . 18-CAR CAT . RECORD PLAYER . MERRY-CO-ROUND RECORDS TAPES . RIDE TIMERS . CANVAS.



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- MERRY-GO-ROUNDS -

1959 Jumping Carousels in 3 standard sizes-kiddie, 20 ft.; teen-age, 30 ft.; adult, 32 ft.; larger sizes on special order. Also KIDDIE RIDES: Ferris Wheels, Airplane Ride, Water Boat Ride.

> THEEL MFG. CO. Phone MU 2-4351 Leavenworth, Kansas

FOR LEASE

Completely equipped Kiddieland including R.R., Dipper & Concession Equipment. 11 Rides in all.

SEE PAGE 57 for complete information.

within 200 feet of the same."

code section which called for dimming within 500 feet of a vehicle approaching ahead. Violation is considered an infraction, calling for a fine of up to \$50 or 30 days confinement for the first offense. The law goes into effect July 1.

BALTIMORE—Something new

Islip Charts

Special Races

ISLIP, N. Y. - The National

500-lap midget auto championship

has been scheduled for August 22

at Islip Speedway, promoters Yale

Gerber and Larry Mendelsohn re-

port. The fifth-mile oval has been

John O'Connor is general man-

ager and race director, Johnny

Rocco is starter, and Sonny

Grainger announces the action. The

Memorial Day program, May 30, will be a tripleheader featuring

operating since April 12.

cars, stocks and midgets.

Wilson Gets Plaque

BUFFALO --- Allan Herschell Company, Inc., was presented a plaque inscribed "Buffalo Pioneer Award Presented for Outstanding Achievement and Community Service Since 1880" at a dinner held here recently in honor of Buffalo's pioneer industries. Lyndon Wilson, Herschell company president, ac-cepted the award for the firm.

Eva DeMarras is confined to her home in Los Angeles by injuries suffered in a recent automobile accident.

1959 SNO-MATIC items. Pegboard walls provide Revolutionary, New Snow Shaver



Truly the finest Snow Shaver ever designed. Built to do the job right for the big spots. Fine, uniform snow better than ever shaved by any other make machine.

Completely automatic, 1/2 HP motor, shaves about 700 pounds per hour. All aluminum, satin finished. It actually makes sales for you. Get details and you'll want to order yours.

ONLY \$325.00 GOLD MEDAL PRODUCTS CO. 309 E. Third Cincinnati 2, Ohio



THE BILLBOARD

ARENAS & AUDITORIUMS Satchel Paige, Wyatt Earp In Stadium, Arena Deals

By TOM PARKINSON

E ROY (SATCHEL) PAICE, famed clown of baseball has been signed to tour stadiums, ball parks and similar installations this summer with the Havana Cuban Stars. The baseball show is handled by the same agency as the Texas Cow Girls, and Dempsey Hovland, who heads the agency, reports the girls' basketball team will start its tenth tour in October.

The Shrine Circus at Winnipeg, Man., last week was to take on a new turn. Circus producer Orrin Davenport brought in an abbreviated version of his major show, and this was coupled with a performance given by TV's Wyatt Earp. The TV name had about three-quarters of the show time.

W. Ray Scheuering, managing director of the New

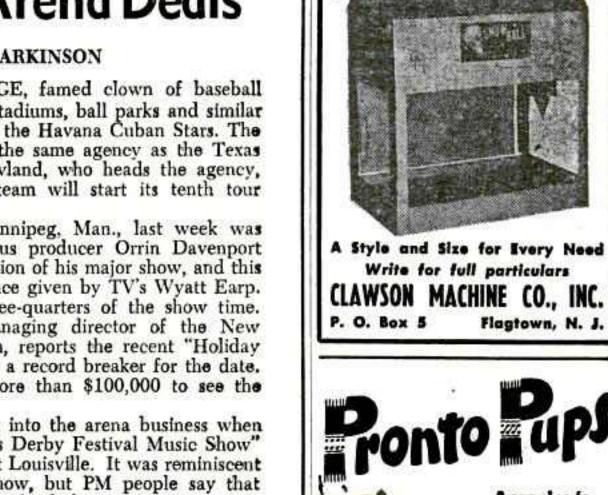
ipal Opera, reports that the season runs from June 11 thru September 6 and will include "The King and I,"

MAY 11, 1959

Ice Shaver

CANCER FUND

BALL





Jet Propelled **Profits!**

54



Here's a gold mine for you . . . Allan Herschell's Sky Fighter. A sensation when introduced in 1952 and still a leading profitmaker at carnivals and parks. Youngsters can't resist the fascination of riding in one of the trim, high-flying jet fighters and "firing" the realistic crackling guns. With the aid of fluid drive, planes make smooth take-off. Then they are lifted $6\frac{1}{2}$ feet into the air by an hydraulic mechanism. Kiddies soar, and so do profits.





13



nual option renewal rights.

and Tatel. Must as Cansesutively Mumbared from 1 up at from your Lest Mumber

THE BILLBOARD



Davis Am. Co.: Walla Walla, ville 18-23. Rohr's Modern Midway: Rantoul, Wash. DeLuxe Rides: Monroe, Mich. Ill.; St. Anne 18-23. **************************** Dickson United: Cuyahoga Falls, Rose City Rides: Sikeston, Mo.; MANUFACTURERS OF BEVERAGE DISPENSING EQUIPMENT SINCE 1906 COTTON CANDY A PROBLEM! Mountain View 18-23. O.; Akron 18-23. Makes Sparkling Soda Royal American: Memphis, Tenn. Dixie Am. Co.: Burlingame, Kan., MULTIPLEX MULTIFLO Not when you use the new Royal United: Plankinton, S. D., 13-16; Crane, Mo., 18-23. WHIRLWIND Down River Ams.: River Rouge, Automatic Electric 22-23; Little Rock, Ia., 25-26. Siebrand Bros.: Santa Fe, N. M. Mich., 14-24, CARBONATORS Drago, Paul, No. 2: Bedford, Ind. Smiley's Am. Co.: Jeanette, Pa., Drew, James H.: Oak Hill, W. Va. 15-23. Quality precision construction Strates, James E: Plainfield, N. J.; Dudley, D. S.: Post, Tex. Philadelphia, Pa., 18-23. Dumont: Reform, Ala for operation with Stumbo's Tri-State: Stillwell, Okla. Dyer's Greater: Poplar Bluff, Mo. Eddie's Expo.: South Connellsville, Sunset Am. Co.: Shenandoah, Ia.; SODA DISPENSERS Fort Dodge 18-23. Pa.; Aliquippa 18-23. Fair Time: Monrovia, Calif.; Azusa Tatham's Fun Fair: Heyworth, Ill.; 121/2 in. X 16 in.-Height 17 in. Springfield 18-24. 18-24. Delivers 70 Gallons per hr. Tennessee Valley: Portland, Tenn., WRITE FOR ILLUSTRATED BULLETIN Fera Bros.: East Providence, R. I.; 18-23. Pawtucket 18-23. 1400 Ferguson Avenue Thomas, Art B., No. 1: Lincoln, MULTIPLEX FAUCET CO. Franklin, Don: Bryan, Tex.; Pales-Dept. BB-5-11 Neb. tine 18-23. St. Louis 33, Missouri G. & B.: Lumberport, W. Va. Thomas, Art B., No. 2: Hawarden, Gala Expo.: Bald Knob, Ark. Ia., 13-16; Vermillion, S. D., 18-Garden State: Phillipsburg, N. J. 21. Gem City: Starkville, Miss.; Cor-Onth 18-23. This is the ONLY machine to buy. It's the only one that gives you all Thomas Joyland: Bluefield, W. Va. Yes, Poppers has every-thing you need for profit-**Poppers** has Tinsley, Johnny T.: Anderson, S. these necessary features: C.; Belton 18-23. Gentsch: Winona, Miss. 1. More production per pound of able sales of Popcorn, Georgia Am. Co.: Dahlonega, Ga.; Venditto Bros.: (Dyer Ave.) Proviraw sugar. Pizza, Caramel Corn, Snowballs, Peanuts, More cones per hour or per day. Exclusive Spring Suspension elimi-nates all vibration. Everything! Cumming 18-23. Gladstone Expo.: Union City, dence, R. I.; (Olneyville Square) Candy Cotton, Candy Apples and Other Con-Providence 18-30. Sturdier construction throughout. Victory Expo.: Albuquerque, N. M. Tenn. Better component parts from spinner head to plug. cession Specialties . . . Virginia Greater: Selbyville, Del.; Gold Medal: Oceana, W. Va. WRITE TODAY FOR NEW Easier to get perfect results all all equipment (new or Milford 18-23. Gooding Am. Co., No. 1: Marion, the time. 1959-60 CATALOG used) . . . all types of Preferred by all the successful operators in the U.S.A. and all Volunteer: Central City, Ky. Wade, W. G.: Battle Creek, Mich., Home of the famous Gooding Am. Co., No. 3: Fairmont, over the world. Completely guaranteed for full satisfaction or your money back by world's most dependable manu-ALL-IN-ONE 15-23; Kalamazoo 25-30. W. Va. Gooding Am. Co., No. 4: Farrell, West Coast, No. 1: Dixon, Calif. **Candy Apple Mix** facturer of Concession Equipment and Supplies. West Coast, No. 2: Campbell, Pa. ERS SUPPLY CO. of Phila. Gooding Am. Co., No. 6: Toron-Calif. And: 20 more construction features. Western, No. 1: Sequim, Wash., to O. All this value, yet only \$275.00 complete! 1211 N. 2nd STREET . PHILADELPHIA 22, PA. 13-16; Port Townsend 19-23. OUR ONLY Grand American: Ottumwa, Ia.; Write for complete brochure and Wolfe Am. Co.: Spartanburg, S. C. 24 Hour Phone Service - GArfield 6-1616 Newton 18-23. LOCATION Information so you can order your Whirlwind soon. YOU'LL BUY IT SOONER OR LATER-BUY IT NOW AND SAVE MONEY. Great Western: Watsonville, Calif. World's Finest: Windsor, Ont. World of Pleasure: Detroit, Mich., Greater Kastl: Trinidad, Colo., 12-17; Pueblo 19-24. 11-24. GOLD MEDAL PRODUCTS CO. Young, Monte: Vernal, Utah; Hannah Am. Co.: Revere, Pa., SWEET SHOP **CONCESSION TRAILERS** \$16 E. Third St., Cincinnati 2, Ohio 15-23. Roosevelt 19-23. Hannum, Morris: Wilkes-Barre, OF ALL TYPES Pa.: Berwick 18-23. **Circus Routes** Heart of America: Salina, Kan. STATE YOUR NEEDS AMERICA'S FINEST SHOW Holiday Am. Co.: Fairmount, Mo.; STORAGE FILMESALINES Shawnee, Kan., 18-23. CALUMET COACH CO. California Californi Canida Hottle, Buff, No. 2: Hammond, La., 11-25. Hunt Amusements: (Bacon's Shop-Hunt Amusements: (Ba 11575 S. Wabash Chicago 23. Ill. WRITE FOR 1959 DATE BOOK Hunt Amusements: (Bacon's Shop-Phone: WAterfall 8-2212 CENTRAL Show Printing Co., Inc. Hoopeston 16; Watseka 17; Ponping Center) Shively, Ky., 11-23. Catalogs available on request MASON CITY, IOWA (Continued on page 56) Imperial: Fairbury, Ill.

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6







PARKS-KIDDIELANDS-RINKS THE BILLBOARD

MAY 11, 1959

5 4

NEW SEASON OPENS AT PONTCHARTRAIN

Batts Unveil German Rides, Lights As New Orleans Spot Hits Stride

son here with a Friday (1) opening in Germany. to take advantage of a school holiday. Good weather brought out record crowds, Harry J. Batt, head of the park, said.

Park has been operating on weekends since March 27, but is now on a seven-day week. Also open each day is the swank Polynesian restaurant, Bali Hai, with a cocktail time starting at three and dinner at five in the afternoon. During the winter, Bali Hai operated six nights weekly.

To kick off the park season, fireworks displays were featured on Friday and Saturday nights. The Sunday (3) program marked the opening of the Aerial Winters.

Among new features this year are the Light Way system of overhead illumination, the Wild Maus Week, which marks the end of the and the German Karousel.

fluorescent light standard 27 feet with Walter Durza handling the ashigh and 13 feet out from the base. signment.

NEW ORLEANS --- Pontchart- | They were built by Westinghouse rain Beach kicked off its 31st sea- to specifications obtained by Batt

> The Wild Maus, spelled here partly in German to permit a sign that could be read from both sides, has cars and track imported from Germany. Super-structure was made by the park's staff.

The Karousel has helicopters, fire engines, rocket ships and motorcycles for the riders. Two small kid rides were removed to make space for the additions.

Batt said that other improvements are soon to be completed. \$3,000,000 series of improvements A new game, Lite-A-Lite, was designed and built by Harry J. Batt city, unique in that the city owns Jr. New skill game fronts and signs are also being installed.

was shaping up, with the Karl cludes several impressive new Wallenda troupe to headline Circus the German Karousel. The new lighting is a whipstock school year. Fireworks contract again is held by Thearle Duffield,

ROLLER RUMBLINGS

Skating Hops Click At Philly Elmwood . . .

PHILADELPHIA-Roller-skating hops ' ve become the newest fad with a big segment of teen- Twin City Clubsters agers here, thanks to the popularity Take AOW Championship . . . of disk jockey Georgie Woods of WDAS. This wholesome outlet for youngsters has won for Woods the commendation of parents' groups, ministers and school and city juvenile authorities.

ble gum, candy and cakes are regular features. There are also games and skating contests.

ELIZABETH, N. J.--Twin City Dance and Figure Club of Elizabeth notched the first leg on the new challenge trophy in the recent 19th annual America on Wheels chain's championships held at Twin City Arena here. However, it did so only after close competition in all events, marking the first time since 1950 that it won the title. Twin City came thru strong in speed events to wrest the championship from the Levittown (N. Y.) Skating Club, which had retired the last trophy with three successive victories.

Communications to 188 W. Randolph St., Chicago 1, III.

NAAPPB MEET SET FOR SEPT.

TORONTO -- Tentative dates for the summer meeting of the National Association of Amusement Parks, Pools and Beaches are September 9-10, it has been announced by J. W. (Patty) Conklin and Hiram McCallum, of the Canadian National Exhibition. Headquarters will be at the Royal York Hotel.

Beach Pavilion In \$3,000,000 **Asbury Work**

ASBURY PARK, N. J. - A is winding up at this shore resort all of the Boardwalk and adjoining buildings. The projects, referred to Batt said that the act program as a sort of second growth, inbuildings.

> Focal point is a modern steel and brick bathing pavilion and store facilities on the 3 vardwalk, with accommodations for 4,200 bathers. The Boardwalk itself is being raised as protection against scouring by sands.

Also nearing completion is a city-wide lighting system which will increase illumination fourfold. In the nature of decoration, city officials are illuminating colorful flower beds in the extensive park areas with low, flat lighting of a kind traditional in France. Sunset Lake Mall, running some six blocks thru the heart of the city to Convention Hall on the beachfront, is getting a kaleidoscopically lit fountain which shoots water jets 50 feet high.

PARAGON ADDS 7 MAJOR UNITS Buys Rotor, Cups, Copter, Carousel, Mine Train, Turnpike, Jungle Boat

gon Park, 20 miles from Boston on the South Shore, is undergoing ex-er. A big 18-hole miniature golf tensive change with the addition of course, put in also two years ago, seven major rides and attractions. keeps up well among the money Operators of the park are Lawrence makers. Stone and his mother, Mrs. Rose Stone.

be the Arrow Mine Train running out the season. Stone also is workthru a Disney-like development, ing out a number of promotions Two buildings had to be torn down thru supermarkets, church groups for the project and workmen are and organizations. now building the mine which will have waterfalls, mine explosions have what Stone believes to be the made it one of the better seasons so first observation carriages in place far. However, last Sunday was of the usual box-like mine cars. tion is the conversion of the Tunnel of Love into a Jungle Boat Ride. This will be a dark ride with a

variety of jungle scenes and other effects.

Big shiftover is for a Streifthau Turnpike, which will run 2,200 feet, all the length of the Roller Coaster, with overpasses and under passes for the little cars to travel on a highway. Stone is encouraging local schools to take advantage of the Turnpike in connection with student driver training and has a number of ideas for a promotional scheme.

In operation is an Ernest Hoffmeister Rotor, under the direction has proved an attractive piece and a picture layout is set in one of

NANTASKET, Mass. --- Para-| in the season before last and has

Added to these major attractions are a host of other pieces together Biggest among the changes will with free acts and fireworks thru-

The park has been open on weekends for four weeks but cool and other gags. The train will weather and one rainout hasn't sunny and quite warm and resulted Another big project near comple- in good grosses for both Saturday and Sunday (2-3). The park will go into full operation May 30.



For more than a year the skating hops have been held, with Woods presiding, at Elmwood Skating Rink. They have grown in popularity until it's capacity every time.

Woods transcribes his radio show for the evening of the hops in order to appear in person. He brings along the latest record hits and live name recording groups as his guests. The kids do the rest. They get a big kick out of being able to see and chat with Woods as well as the recording stars, who give out autographs. Sodas, bub-



MAKE REAL MONEY WITH Porto-Bilt TENT COVERED RINKS Write W. T. SHACKELFORD 425, Smyrna, Ga. Phone: HE 5-5978 Phone: 8-2183, Marietta, Ga.

The contests set a new record for the number of contestants, giving judges, presided over by George Apdale, president of the United States Amateur Roller Skating Association, a task in keeping up with time schedules.

Culminating the contests was a dinner dance held in Military Park Hotel, Newark, N. J., on the final night of the contests. Trophy awards were made during the affair.

URO Mails Broadside On Youth Fitness Week . . .

READING, Pa. --- Under the signature of George (Doc) Yoder Jr., president of the United Rink Operators, a recent mailing plugging President Eisenhower's proclamation of National Youth Fitness Week, May 3-9, went out to 3,000 roller rink operators. The mailing included a copy of the President's proclamation, suggestions on how rink operators could observe the week; a portion of a letter from Dr. Shane McCarthy, executive director of the President's Council on Youth Fitness, on the role roller skating plays in youth fitness, and a poster and other government suggestions on how the week could be observed. Doctor McCarthy's letter contained a strong indorsement of the part roller skating plays in the national campaign and a word of thanks to the many rink operators who have backed the drive.

The chief phase of the modernization program is the new municipal bathing policy, with all bathing facilities being operated by the city. For eight years previous the beaches, bathhouses and Boardwalk pool had been leased by the Redicker brothers. Better tie-ins with engine. hotel and motel guests are resulting from a book of tickets provided at no extra charge to guests. Otherwise, admission to the beaches is \$1 on weekends and 75 cents on weekdays for adults, and 40 cents for all up to 40 inches high.

Plyler Elected

MYRTLE BEACH, S. C .---Justin Plyler, amusement park operator here, has been elected treasurer of the Myrtle Beach Chamber of Commerce.

DR. PEPPER CAP DEAL AT BILOXI

BILOXI, Miss. - Biloxi and Gulfport Park here has kicked off a tie-in deal with the Dr. Pepper Bottling Company by which the spot gives free rides for bottle caps that are turned in. Park owner Ken Davis said a considerable ad budget has been set up.

Tourist Lusiness continues good here, and air force personnel adds to the park grosses, but the local fishing business is off, holding purely local business down.



Now operating—come, get a huy. Also 32 ft. Allan Herschell Merry-Go-Round, 36 ft. Parker Merry-Go-Round, Little Dipper, Kiddle Wheel, Roto Whip, Air-plane Ride. all or part. MICKEY PERCELL South Williamsport, Pa.

Boston Sunday roto sections.

Other additions are an Allan Herschell Helicopter, Philadelphia Cup, and the little Kindersportscarousel, which he imported.

The little German carousel is the leading attraction of all the kiddle rides in the park. It features several types of little sports cars, autobuses, motorcycles and a fire

Also going well is the Wild Mouse, one of the first in the area, a ride that vies with the big Coaster for business. This was put

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Magazine of Amusement Management," to keep you informed. Mr. Richard Geist, Rockaway's Playland, New York, N. Y., says: "FUNSPOT is one of the best things ever to have happened to or in our Industry." 817 1 year \$3. 3 years \$7. Bill Me 🔲 Payment enclosed 🗌

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THE BILLBOARD

58

POLACK SCORES SPOKANE RECORD Tops Previous High by 5,429 People;

Advance, Prices Both Increase 25%

previous record for the circus, according to Coliseum Manager Benjamin C. Moore.

There were two overflow houses, with Saturday's (2) matinee playing to a crowd of nearly 6,500. This

Anna Beers Dies; Headed Show Family

APPOMATTOX, Va. --- Anna Beers, of the Beers-Barnes Circus, died here late Saturday (2). She would have been 80 years old in June and was one of the few women active in management of circuses in recent years.

She was the widow of George Beers and a native of New Jersey. The couple and their three children comprised the Musical Beers act, touring the Eastern U. S. Ultimately the act joined with the The Georgian Trio were out of the

SPOKANE, Wash. - Polack | held up the starting time 25 min-Bros. Circus, with its fifth annual utes while hundreds were seated Shrine stand here, drew a record on chairs brought in at the last 33,260 persons at the 6300-seat moment. The extra seats were put Spokane Coliseum May 1-3. This in the only space available-around was 5,429 better than last year's the performance area in front of the reserved seat sections and on the stage at one end of the ovalshaped auditorium.

> The circus opened Friday night (1) to 4,931 patrons after an 1,800mile hop from Oklahoma City. A 9:30 a.m. show was given Saturday (2) to 6,447 fans as well as a matinee to 6,448 and an evening performance to 4,365 people. Concluding Sunday (3) shows at 1:30 p.m. and 5 p.m. drew 6,096 and 4,933 folks.

> Showers, cool weather and opening of the Spokane Indians' baseball season apparently had little effect on the size of the turnouts. Promotion manager Joe O'Donnell pointed out that prices were up 25 per cent from last year and the advance ticket sale also was up 25 per cent. General admission, including tax, was \$1.50 for adults and 75 cents for children, compared to \$1.20 and 60 cents last year. Reserved seats were \$2.00 and \$2.50, compared to \$1.80 and \$2.40 a year ago. Tom Edgeworth, O'Donnell's assistant, did most of the advance publicity.

Tong Bros. joined the show here for the remainder of the season. Barnes Players, operated by Clint show because of an injury suffered prices on the road are 90 cents and show. It is well paced and has Georgia opening to play Tennessee by Victoria Hanneford at Oklahoma City. The last word from Mercy Hospital, Oklahoma City, was that she was getting along very well.

Communications to 188 W. Randolph St., Chicago 1, Ill.

CIRCUSES

El Ki Gordo Hurt by Lion

WEST SPRINGFIELD, Mass. ---Prince El Ki Gordo successfully hung on to his whip and beat off Caesar, a five-year-old lion, which attacked and clawed him badly before a crowd of 3,500 at the Shrine Circus in the Eastern States Coliseum here Saturday (2). The cat grabbed Gordo's left arm in his teeth and pinned the trainer to the ground at the beginning of the act. Gordo forced the lion into submission with the whip and managed to finish the 12minute act before collapsing. He was taken to Mercy Hospital for treatment of several long, deep gashes on the arms, legs and back.

Bell Augments Beatty Press

PALISADES PARK, N. J .---Foster Bell, formerly with R-B and recently with Hamid-Morton, has joined the Clyde Beatty-Cole Bros.' Circus press department to share duties with Frank Braden, longtime Ringling press agent. Arthur E. Bitters is contracting press agent.

The Beatty advance car, with 10 billposters, opened April 27 at Easton, Pa. Advance promotions are generally ahead of last yeer, with revenue in Buffalo up 35 per cent, the show reported. Ticket

CIRCUS REVIEW

Rudy Stages Click Show For Phoenix Shriners

By SAM ABBOTT

PHOENIX, Ariz .--- Rudy Bros. Circus drew more than 6,000 people when it opened here Friday night (1) for four performances for its second year under auspices of Phoenix Shrine Temple. Ralph Watkins Sr., general chairman of the event for the past seven years, said that ticket sales would run 40 per cent ahead of the 1958 record.

The circus gave an evening show Friday, matinee and night on Saturday, and matinee on Sunday (3) in front of the grandstand at Arizona State Fairgrounds. Weather for the entire run was good.

Rudy Bros. debuted its 1959 season on the football field of the El Monte, Calif., high school April 25. The circus played dates in Riverside, Calif., and Tucson, Ariz., before making the schedule here. The show is headed by Rudy Jacobi, general manager; Vivienne Jacobi, assistant to the producer, and Doug Harrison, general representative, who handled the local date.

Tom Handforth is organist, with George Eley on drums and Tom Henderson on trumpet. Two local musicians were used on this date. Clowns include Harry Ross, producing: Albert White, Mingo Feliz Olvera is superintendent and Anita Starts Well Olvera is in charge of costume design and wardrobe.

cock is on hand, but leaves the routines to his son and wife. The elephants move quickly, clipping off barrel rolls and other tricks without hesitation. Finale is the barbershop routine that gives the turn wind-up sparkle and laughs.

MAY 11, 1959

Reuben and Anita Olvera take to the head perches for Display 7 on the center stage. After warm-up with a high perch, Miss Anita does a back swivel turn. The Great Feliz does an inclined wire walk and backward slide for life.

Mark Anthony varies his miniature car trick for Display 9 by using a "bakery truck." There is not as much exploding as with the other car, but more laughs with the "cakes" being removed from the paneled vehicle.

Action switches to the ballet featuring six girls. The web turn has an Oriental flavor with a Japanese lantern effect and tunes of "Chinatown" and "Japanese Sandman.'

Performance is highlighted by (Continued on page 59)

King Heading Toward N.E.;

MACON, Ga .-- King Bros. Cir-Rudy Bros. again has a strong cus, which has moved on from its the needed flash. Altho running and Kentucky, is booked thru July time is 2 hours and 20 minutes, in- 4 already and is expected to head Show is operated by the RAMCO Corporation, with the word being Performance opens with the derived from the initials of legal Orwynns in a fast Risley routine, names of various investors, most of the Rudells adding comedy trampo- them members of the Cristiani King Bros. had good business in Hawkinsville, Ca.; a full afternoon The show moves into a dog turn and straw night in Sandersville, Shortly after opening, the show said Bobby Hall was to join as Bill Bolitho, Western guitarist; Dot Display 3 has the clowns with Bolitho, electric act, and Chief Muggeridge, fire act. Billy Williams joined clown alley.

and Roger Barnes. This combination led to formation of the Beers-Barnes Circus 28 years ago, when the dramatic show was discontinued.

She held her position at the front door of the circus until only hours before her death. During the evening performance Saturday she complained of feeling ill. Mrs. Beers had been urged to stay off the road this summer and remain with a daughter in Miami, but she had persisted in making the circus tour and had been active since the opening of the season, six days earlier.

Services were Wednesday (6) at Hialeah, Fla. Surviving are two daughters, Mrs. Roger (Ella) Barnes and Mrs. Tex (Tillie) Lawton, both of the Miami area, and a son, Charles Beers, co-owner of the circus with Roger Barnes. There are 10 grandchildren and several great grandchildren. Charles Beers and Roger Barnes left the show to attend the services in Hialeah.

Shipley to Clown Ahead of Ringling

NEW YORK -- Earl Shipley who has been working ahead of the New York and Boston dates for Ringling-Barnum, now has signed to work as a clown in advance of the show for the full season. In New York he appeared on a number of network TV shows for the circus. He is working Boston and New Haven, Conn., currently.

HAGEN, BEERS IN BILL 'WAR'

EVERETT, Pa. --- Spirited billing war took place between Hagen Bros.' Circus and the Beers-Barnes Circus here. Hagen is due at nearby Bedford Tuesday (12) and Beers-Barnes played Everett Friday (8).

\$1.75, and 90 cents for reserves. Neil Burke, executive agent, was recently released from the hospital after surgery and is resting in his Park Sheraton Hotel headquarters.

James-Christy Show Launched By Plunketts, Pratt in Okla.

BOSWELL, Okla. --- James-| 24-hour man and banners; Norman Christy Combined Circus, the (Luke) Anderson, concessions and fourth circus to spring from Hugo, hippo pit show; Paul Zump, con-Okla., this season, gave its world cessions manager; Jim Allred, premiere at a matinee here Satur-| butcher; Walt Phillips, novelties: day (25). The circus jumped 82 Conrad Pratt, show-owned big miles to Marietta, Okla., for Mon- turtle pit show; Gene Buchanan, day's stand. Mrs. June Plunkett, properties superintendent; Earl general agent, was back on the lot opening day.

used plenty of white and red paint to dress up the 10 show-owned trucks and trailers, and the props assembled hurriedly since early March from various show quarters. painter; Bertha Drane, front door. The 65 by 160-foot big top is a

former Kelly-Miller animal show music. top. The 30 by 100-foot squareend Side Show top and stake driver truck were with the Don Franklin Shows. The cookhouse once served the Tex Carson Circus. The office wagon is from Daily Bros.' Circus. One truck came from George Bell. Other equipment was mostly used in recent years by the co-owners in various circus acts and enter- few days. prises, and some was built recently

age three, youngest of the three children of Corky and June Plunkett.

Staffers Named

Key personnel with the James-Christy Combined Circus includes Vernon Pratt and Marlin (Corky) Plunkett, co-owners and co-managers; Mrs. June Plunkett, general agent; John J. (Shorty) Lynn, general superintendent, Jack Smith, mechanical superintendent; Mrs. Jewell Pratt, secretary, office and big show tickets; Joe Sullivan,

Tillman, boss props; Cecil and Billy Eddington, cookhouse; Harry The James-Christy show has Rooks, I've pony ride; Pete Mitchell, head groom; Corky Plunkett and Mr. and Mrs. Chuck Fuller, side show; Leo Larringer, billposter; James Vaughter, sign

and Abe Main, electrician and

Considerable help was given an opening day due to some of the personnel being late arriving. Ward Hall from Kelly-Miller Circus made the Side Show openings with the Carson in Texas Fullers not expected until the following week. Dutch LaBlair helped with the Side Show and banners and planned to stay on a

Prior to the opening performat Vernon Pratt's farm near Hugo, ance Abe Main played the come-in Title for this newest circus de- with his one-man seven-piece band, rived from the name of James with which he also played the Christopherer (Christy) Plunkett, show. Music was by Main's piano, Solo Vox, bass drum, sock cymbal, crash cymbal, skillet bang and jin-

gle bells. Anderson gave a preopening candy pitch.

Performance Detailed

Big show program opening day

cluding a 10-minute intermission, toward New England. Jacobi has spotted the acts to eliminate lulls.

line work at center ring, and Mey- family. and and Jeanette with smooth juggling.

with Connie Bentley presenting a and good business at Covington French poodle revue in Ring 1 and (29). the Hollywood Canine Capers with dog-riding monkeys in Ring 2. The Bentley props are colorful and treasurer. The Side Show added attractive.

shoot-the-chicken-out-of-a-cana non routine. Helane is Display 4 with her trapeze work, she's pert, pretty and pleasing.

The Maschino Troupe (6) occupy the center spot for outstanding acrobatic work. There are balancing and multiple lifts and body swinging, excellently timed and flashy.

Woodcock's three elephants are capably handled by tall Bubbles Woodcock, with Sadie Woodcock adding to the tempo. Bill Wood-

JACKSONVILLE, Tex. --- Carson-Barnes Circus played to a half house in the afternoon and a nearcapacity crowd at night here Tuesday (21). Weather was cloudy and threatening. Show was sponsored by the VFW.

At Center (23) the show received a half house in the afternoon and a capacity crowd that evening in fair, clear weather.

Beers-Barnes Opens

LUMBERTON, N. C .- Beerswas presented in two rings with Barnes Circus opened its season casting act rigging between. Acts here April 27 with light business in order were: Dogs, worked by and moved on to good takes at Robert Stanley; swinging ladder, Clinton, Greenville and Louisburg, Grace Ivanov; ponies (4), Harry plus fair business at Kenbridge. Rooks; clowns, firecracker, Cecil Latter town was nine miles from and Billy Eddington; wire, Stanley; an earlier Hagen Bros.' Circus (Continued on page 59) stand, and Hagen papered both.

Gainesville Preps Acts for 30th Tour

GAINESVILLE, Tex. --- Rehearsals and training of new acts for the 30th season of Gainesville Community Circus are now in progress here, according to George Morris, secretary.

Bids are at hand for showings at six Texas and Oklahoma cities from mid-May onward. The annual Gainesville showing will be made in late fall at Cooke County Fair.

A three-color plastic backdrop will be purchased for this year's 18-display program, he said.

R-B, BEATTY IN DAY-DATE

ROCHESTER, N. Y. ---Ringling-Barnum and Beatty-Cole circuses will day and date here. The Ringling show plays at the War Memorial Auditorium May 26-27. The Beatty show comes in for May 27 under canvas. The two shows also have been day-and-date in the New York City metropolitan area, with Ringling in New York and Beatty at Palisades Park.



THE BILLBOARD

CIRCUSES

59

UNDER THE MARQUEE

The Ericksons also visited in Okla- the prop crew on Polack. homa City. Conchita Erickson visited her daughter, Dorothy Yerkes, of the Flying Alexanders. Dorothy and Bob Yerkes celebrated their sixth wedding anniversary in Indianapolis. Dorothy's sons and

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guun WANTED mung HENRY KYES, Musical Director

Bob Stevens, of Bailey Bros., Charley Corona's three young sons and Howard Suesz, of Clyde and have joined Polack for the summer. Hagen circuses, visited Polack Eddie Alexander, younger brother Bros.' Circus in Oklahoma City. of flyer Faye Alexander, has joined

> Mr. and Mrs. Robert D. Good. Allentown, Pa., recently visited the Clyde Beatty Circus at Palisades Park, New Jersey, and the Ringling Bros. and Barnum & Bailey Circus at Madison Square Garden, New York.

Miss Mara, trapeze; Sils Sisters, aerial loop, and Cimse's Collies opened with Hamid-Morton at Philadelphia. M e a n w h i l e Matt Tuck, foot juggler; Howard's Ponies; Jinx, the Chimp and the Flying Malkos closed with the show. . . . The Nerveless Nocks (4) swaypoled at the opening of Willow Grove (Pa.) Park April 25-26.

Trevor Bale will speak at a CFA annual banquet at Norristown, Pa., May 16. Bale will also show films of his tour with South Africa's Boswell Bros.' Circus in 1958. Fans will attend Hunt Bros.' Circus before the banquet.

The Ibarra Brothers, aerial bar act on Ringling, are taking flying instructions from Billy Ward and plan to concentrate on flying work in the near future.

Fran and Joe Mix have been playing Florida, Georgia, Tennessee and Kentucky schools since the middle of January. They will return to Totem Indian Village, Cooperstown, N. Y., for the summer.

Clyde Beatty-Cole Bros.' Circus will play Bridgeport, Conn., June

CRISTIANI OKAY IN WASHINGTON; TV SHOW CLICKS WASHINGTON - Cristi-

ani Bros. Circus playing under canvas here for the Shrine Temple, opened with excellent Sunday (3) business, light Monday and fairly good Tuesday takes. Morning shows for school kids all were good, and weekend performances were assured of sellouts. Stand runs thru Saturday (9). Advance sale was reported to have been well ahead of last year's.

Opening here coincided with airing of the NBC-TV hour-long show about the Cristiani Family. Paul Cristiani said the family received more than 200 wires after the TV program, many of them from influential people in show business and newspaper business. Reaction to the program was universally good.

Mills Up 25% **At First Days**

DETROIT-Mills Bros. Circus enjoyed an increase of about 25 per cent while playing the first two of a string of seven days in the Detroit area. This is the third year for the show in each of the two towns.

about 5,200 in the afternoon and 4,600 in the evening. Kiwanis bought out both shows. At South-

Kelly-Miller Pulls Texas, **Oklahoma Night Crowds**

PURCELL, Okla .-- The Kelly- | Friday (1) the top was one-quarter Miller circus found spotty business filled in the afternoon and one-half in its first days of operation.

closed its ticket wagons early at sparse poster coverage were com-Denison Tuesday (28) night when mented on by local sources. the top was full to the rings. That afternoon was about half full.

Sherman, Tex. (29), drew onethird in the afternoon and a nearcapacity crowd that evening. Denton, Tex., (30) turned out for a one-third house in the hot afternoon and three-quarters of capacity that evening. At Ardmore, Okla.,

Circus Review Continued from page 58

Albert Rix and his bears (black brown and polars), showing efficient training.

Senorita Christa is good with her catches, and particularly the iron jaw turns on a high trapeze.

To continue the performance, Jacobi spots the Great Thomas in Ring 1 and Eddie Hendricks in Ring 2 with tight wire work. Meyand and Jeanette hold the center with juggling on a unicycle. The clowns follow with a snake charmer turn.

Display 15 features the smooth aerial flying of the Wards, who quickly get the audience in their hand with their confident approach and early turns. Miss Gabrielle switches the action to the track and Dearborn, Saturday (2) drew Ring 2 with her capable handling of her dancing horse, Ballerina.

The clowns are on for the last time as Roland Tiebor Jr., readies

full for the evening performance. Jumping into Texas, the show Light advance advertising and

Pauls Valley, Okla., produced about a half house in the afternoon and a light night turnout due to high winds and hail, Saturday (2). A matinee-only stand at Purcell, Okla., Sunday (3) resulted in a 65 per cent house.

Three ticket wagons are spotted at the head of the midway this year with archway grill work above them.

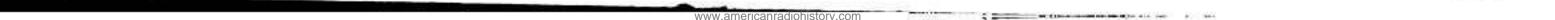
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Can use 3 alert, aggressive, experienced Men to sell advertising space for STRONGEST LABOR ORGANIZATION. This is DIRECTORY SIGN BOARDS in our hall. Our coded cards can assure any clean worker making 35 complete pitches per day, \$150.00 per week and better commission. This deal just starting has \$45,000.00 potential. WELL ORGANIZED and BACKED SOLID, You make 3 sales per day and earn \$30.00our men hit \$300.00 bracket and better. NO WILDCATTING. Steady all-year work for your security in major cities of Texas, Arizona and California. Repeats, Experienced Phonemen, come in, write or phone prepaid NOW.

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FAIRS-EXPOSITIONS

THE BILLBOARD

60

Communications to 188 W. Randolph St., Chicago 1, Ill.

MAY 11, 1959

CALGARY BOOKS TV SHOW, NAMES BLDG.

Tex Ritter, Ranch Party Set for Corral; **Exhibit Hall Named for Early Execs**

gary Exhibition and Stampede has the Big Four, in memory of four booked Tex Ritter and the Collins Alberta ranchers who fnanced the Kids to head up the Ranch Party first Stampede in 1912. The four, TV show in the Corral for three all deceased, are Senator Patrick evenings and two matinees, Maur- Burns, A. E. Cross, George Lane ice Hartnett, general manager, an- and A. J. MacLean. nounced.

nights.

The fair's new \$1,775,000 ex- four ranches. hibit building and curling rink, to be opened during this year's July a display of a frontier ghost town

WORKSHOP

Best Special Events Picked At Tenn. Meet

NASHVILLE---Pros and cons of various special events were aired at the Middle Tennessee Fair Workshop of the Tennessee Association of Fairs held here recently.

In a fair management report, Mrs. Rachel Barham brought out that auto giveaways are still more popular in drawing attendance than any other form of giveaway.

Beauty contests have proved to

CALGARY, Alta. -- The Cal- 6-11 run, has been officially titled

be marked with the brands of the are good.

New features will also include the House last year. and Gene Barry, television's Bat Masterson, will be on hand all

Hawks of the Royal Canadian Air Force are scheduled. The Silver Dart, Canada's first powered airplane, will be on display in the new exhibits building.

A high spot of the week. and one that will focus the eyes of the world on Calgary, will be the July 9 visit of Queen Elizabeth and Prince Philip. They will visit the Indian village and see the chuckwagon races in front of the grandstand.

A Barnes-Carruthers revue will be the featured night attraction in front of the grandstand, and Royal American Shows again will provide the midway attractions.

Stampede will be officially opened by Hon. J. A. D. McCurdy, Canada's first flier.

Funds Advance For Only Fair In Rhode Island

PROVIDENCE--The road has been cleared for State money to be appropriated for this year's Rocky Hill Fair, the only agricultural fair in Rhode Island. The resolution to set aside \$11,000 for Various sections of the building this purpose has been passed by Professional wrestling will be of- will be set aside to further perpetu- the State Senate and sent to the fered in the Corral on three other ate the pioneer ranchers and will House, where chances for approval

The appropriation was killed in



603,005.86 and expenses have ag- nesota. gregated \$1,571,002.15.

wars and inflation."

PNE FLOAT HITS THE ROAD ON 6,000-MILE JAUNT

VANCOUVER, B. C.-The Pacific National Exhibition float took to the road Saturday (2), and will travel 6,000 miles on U. S. and Canadian highways in spreading the word about the August 22-September 7 fair program.

The float, which will return here for the August 22 opening-day parade, is designed to sell the message of this year's theme-Salute to the Orient. Its features are emblematic of several Southeast Asiatic countries included in the salute.

Hedley Fairbanks, chairman of the PNE parade committee, says he feels confident that the float will garner more trophies and awards than last year's PNE float which appeared in a score of major parades thruout the Pacific Northwest and won six first prizes and several awards.

This year's edition was scheduled to premiere at Wenatchee, Wash., show at Bellingham, Wash., and then go to Vancouver Island for two appearances, one at Victoria and one at Nanaimo.

The float is constructed so that it can be disassembled in minutes and folded into itself so that it can make mileage in pace with other trucks over the road.

DUAL SERVICE

Austin Grows as **Historical Center**

HILLSDALE, Mich. -- During County Fair, in addition to its and attracts much attention. the 29 years that Harry Kelley valuable function as a show place Last year, as part of the Stateand his able assistant, Mrs. Kelley, of area agriculture and industry, hood centennial, an M-4 Sherman have secretaried Hillsdale County has become the historical center of Tank was dedicated. This 36-ton Fair here receipts have totaled \$1,- Austin, the county and even Min-

In observance of this 29-year progressive annual events in the Theater of Operations. span, the fair this year issued a State, the fair has over the past receipt and expense report cover- dozen years added many features of the fair create much interest ing the years which, in Kelley's of historical value to its grounds, during its annual August run, but words, "spanned depressions, two and they've proven exceptionally it draws many people to the popular with the patrons.

AUSTIN. Minn. --- Mower | west, is now located on the grounds

vehicle, familiar to all World War esota. For many years one of the most Armored Division in the European

Not only does the historical side grounds the year around, keeping

be a most successful plan for increasing attendance.

Amateur contests have not worked out too well. Only one fair reported success in this endeavor. and other fairs staging this type of entertainment in '58 have omitted it from their '59 programs.

Results of a livestock and agriculture exhibit round table discussion, as reported by Paul M. Horton, resulted in the following information:

Night showing of beef and dairy July 27-August 1. cattle proved successful at Putnam County Fair. Stands were well filled.

Parade of champions before the grandstand is a desirable practice.

Emphasis should be placed on the importance of exhibitors staying with their livestock in order to answer questions visitors may have.

Prizes should be offered for cleanest space in livestock barns.

Costa Mesa, Calif., Sells Land Parcel

port Boulevard.

Sask. Skeds 54 Events

REGINA, Sask .--- Two Class A exhibitions, nine in the Class B category and 43 Class C events will be held in Saskatchewan this season.

The Class A fairs will be in Saskatoon July 20-25, and Regina

Dates for Class B fairs extend from June 29-August 8. They will be at Weyburn, Swift Current, Estevan, Moose Jaw, Yorkton, Melfort, Lloydminster, North Battleford and Prince Albert.

There will be 41 Class C exhibitions in June, July and August, with two others planned for October.

Glenwood, Ark., **Elects Officers**

GLENWOOD, Ark. -- Pike County Fair Association has elected COSTA MESA, Calif .-- Orange Homer Ligon, Clenwood, presi-County Fair has agreed to sell 11.9 dent. This year's fair will be held acres of its land to be used as a September 17-19. Other new offiright-of-way for a proposed free- cers are Doyle Jones, Murfreesboro, way. The property fronts on New- vice-president, and Barney Malcolm, secretary-treasurer.

The report was issued at the re- Basic structures with a nostalgic them fair-minded. cent spring meeting of the fair twist, particularly for the oldboard at which several changes in timers, are an early farm house, operation were formulated.

include harness racing, parades and cal uses during fair week.

floats. The fair has had 100, P. J. (Pete) Holland, secretary foot-weary patrons.

of adding an underpass to facili- local anniversaries. The center tate access to the track infield.

chant, was named to the board to centennial. fill the unexpired term of the late Omer Null.

Doylestown, Pa., **Grounds Are Sold**

Development Association. The tract served in its original state. was purchased for \$157,000 by Mrs. Curtis Jones and will be de- seum is filled with old modes of veloped for residential purposes. transportation. It has 24 vehicles From 1923 to 1941 it was the site in all, including surreys, cutters, of the Doylestown Fair and was station wagons (vintage variety). later used for horse shows.

MISSOURI STATE INKS BETTY JOHNSON, PASTOR

SEDALIA, Mo.--Missouri State Fair has signed a GAC-Hamid earlier and will do five performnight grandstand show featuring Betty Johnson for four nights, Colie Ervin, secretary - manager, announced.

The show, in addition to Miss Johnson, will have one other name, as yet undetermined, and Tony Pastor's ork will cut the production. Six other acts will also be on the bill. Show will be in for four nights, opening Sunday, August 23, and running thru Wedsneday (26).

The Gene Autry show was signed ances on the closing weekend; afternoon and night on Friday, morning and night on Saturday and one night performance on Sunday.

Al Sweeney's National Speedways will operate a program of sprint car races on Saturday afternoon (22) and a 100-mile stock car race on Sunday (30).

Gooding Amusement Company will provide the midway attractions for the second year.

Manitowoc, Wis., **Studies New Plant**

MANITOWOC, Wis. -- Plans for relocation of Manitowoc County Fairgrounds some time in the next colored lights. several years were discussed here ture.

here, and replace it with auto races. three million miles in the North-

an old church, a one-room rural Veterans' Day will be moved schoolhouse and the only museum from Saturday to Monday so that of horse-drawn vehicles in the Midmore emphasis can be given this dle West. All represent early life special day, and the program will in the area, but also serve practi-

benches built which will be spotted of the fair, is also president of the in front of the grandstand. The Mower County Pioneer & Historiones previously there will be cal Society, and most of the hisspotted around the grounds for torical memorabilia has been established under his supervision and

Also mulled was the possibility for a number of State, county and reached its height in 1958 when Karl Katzenmeyer, a local mer- Minnesota celebrated its Statehood

In 1949 the Pioneer and Historical Building was erected as a memorial to the Minnesota Territorial Centennial. It is dedicated to those who served in the First Minnesota Company in the Civil War. .

Move Church

In 1953 an old Episcopal church POYLESTOWN, Pa .-- The for- was moved to the fairgrounds. It mer Doylestown Fairgrounds, a is used as a fine arts center during 31-acre tract, has been sold thru fair week. An 80-year-old one-Parke M. Wetherill for the Doyles- room school house was also moved town Agricultural and Livestock to the grounds and has been pre-

The horse - drawn vehicle mutallyhos, heavy and light work wagons and much harness to go with them. Another throw-back to the horse-and-buggy days is a seventon granite fountain that at one time quenched the thirst of hundreds of horses. Located in an attractive setting, the trough is equipped with a spray fountain that is illuminated by concealed,

In August, 1957, one of the at a recent meeting of the board. later additions was made to the A study of a possible new location historical center when the Milwauwill get under way in the near fu- kee Road turned over to the fair one of its last steam locomotives. Plans for this year are to elimi- This 154-ton steamer, which durnate horse racing, long-time feature ing its active life traveled over



DETROIT -- Transfer of the Michigan State Fairgrounds from the State to the city of Detroit was proposed in a new bill introduced in the Legislature by Rep. Frank D. Williams, Detroit. The plan is to make the grounds available to the city for use as a park for most of the year, utilizing it for the fair at the usual time.

Similar plans have been debated for at least two decades. altho the idea has rarely progressed as far as the formal introduction of a bill. No indication of the strength in back of the Williams proposal was available.

WAY CLEARED FOR EDMONTON PLANT PLANS

EDMONTON, Alta .--- City council has granted an eightyear extension to the Edmonton Exhibition Association's lease on its East Edinonton property, to enable the association to borrow up to \$2,000,-000 for extensive improvements to the exhibition plant. The existing lease runs 10 years, from 1956 to 1966.

In a letter to the council, exhibition association directors said they have obtained the loan without guarantee from the city, but the Imperial Bank of Canada suggested the association secure an extension of its lease to cover the probable period of the borrowings.





Communications to 188 W. Randolph St., Chicago 1, Ill.

THE BILLBOARD

EYE LURE

Rod Link Flashes Up **Rides**, Gate

DETROIT-Rod Link's World of Pleasure Shows this season is living up to its slogan. "U.S.A.'s Brightest Midway."

The show, which bowed here recently and will remain in the Detroit area for several weeks, is sporting a new front gate, redesigned by Harold Risch. In addition, two new light towers are flashing up the midway and several rides are now bearing fluorescents, having been converted from the old bulbs.

Show opened here at Vernor and St. Jean E. to good business. then moved to Vernor and Dix W. and then to Eight-Mile and Southfield.

Staff, in addition to Owner Link. Includes W. C. (Bud) Davis, manager; Mrs. Hannah Carpenter, secretary; Cash Wiltse, general agent; Harold Risch, electrician, and George Leonard, press. Leonard, longtime show tub-thumper, is back with it this year after a season away from the business.

Louis Bell has a new cookhouse which featured a rotisserie-style front. The unit barbecues beef on live charcoal and is dressed up in western style. Stand will also feature Western "steerburgers."

SLA Kicks Off '59 Summer **Fund Drive** CHICAGO -- The Showmen's

League of America has kicked off its annual summer fund drive, this year's effort being directed by the two immediate past-presidents, Jack Duffield and Al Sweeney.

period. When the drive was announced at the final meeting of show owner, said. the League, members present subscribed for 860 ducats which go ed the run from being 20 per cent approximately 95, operated mainly for \$10 each. Seller of the top over 1957, the last time the show by Blash & Hilligoss, and Cecchini ticket will receive a \$500 United was featured here. Show was & Levaggi. Both of these firms States Savings Bond.

Tickets will be distributed in the contract. near future.

the program.



DEVON, Pa .--- A 10-day opening date in Springfield, near Philadelphia, closed Saturday (2) to satisfactory business for the Roxy Gatto Amusements. Weather was spotty but a couple of solid days were won, Mike Gatto noted.

Business results showed no reason for concern about spending this year, it was reported. Turnouts were good when weather permit-

ORANGE SHOW GIVES CRAFTS 10% MORE \$\$ DESPITE RAINS

Rides, Shows Surpass '57 Record; Sixty Major, Kid Rides Operate

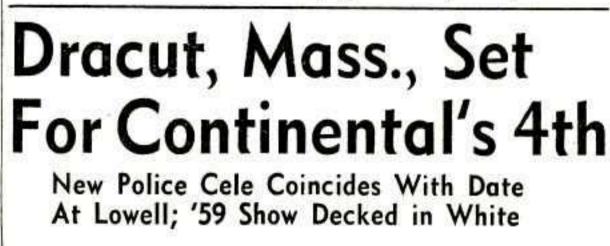
SAN BERNARDINO, Calif .--- | way, Eyerly Aircraft of Salem, | with funds received from it going Altho the National Orange Show Ore., had an experimental Double to the welfare and cemetery funds. The drive will give away a total was hit by rain during the first Loop-o-Plane in operation.

Crafts said the weather prevent- the main midway, there was special tent. playing the first of a three-year had Funhouses with other attrac-

For the engagement, Crafts com- White's snakes, and a Dark Ride Jack Kwiet, veteran League bined his three units-Crafts 20 booked on by Harry Ballard, Frank Big, Exposition and Fiesta. Much of the first two were used on the date to introduce a new Paramember, will serve as treasurer of Big, Exposition and Fiesta. Much Hrubetz of Salem, O. , used the main midway, recently black- trooper ride mounted on its own topped, and the Fiesta Shows on semi-trailer.

the Kiddieland annex. There were | The Crafts organizations, includnearly 60 rides on the two lots. ing managers Roger Warren and The main midway featured 25 Larry Ferris, and secretaries Franmajors while the Fiesta section ces Ferris, Blanche Henderson, and went heavy on the moppet attrac- Jewel Hobday, were host to the of show dates in the Capitol Distions.

In addition to the Mad Mouse ation on Tuesday (28). A special (15) for the Endy Shows. Dave and Scrambler on the main mid- program was given by the club Endy heads this organization as he



HERKIMER, N. Y .--- Signing Lowell Commons. Dracut is right

61

The show management also of \$12,000 in cash in sums of part of its 11-day run, Crafts The Fiesta section was managed hosted a party for fair executives \$1,000 per month over a year's Shows garnered 10 per cent over by Bill Hobday, who joined the and city and county officials on 1957, a record year, O. N. Crafts, organization earlier this year. In Wednesday night (29). More than this area was one concession. On 100 attended the event, held in a

had Funhouses with other attrac-tions being a Spook House, Red Endy Skeds C. Opener for May 15

WASHINGTON--Eight weeks Pacific Coast Showmen's Associ- trict region are to begin Friday does the Associated Amusements and Endy Producing Company.

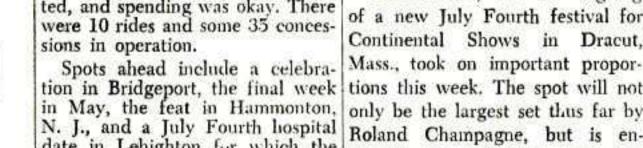
A 22-week season it. Florida turned out very nicely for ride units, Endy reports, with four promotional circuses among the dates. Some 32 various circus acts were used, provided by the Wirth agency. Endy's fall season is highlighted by a return to the Marvland State Fair, Timonium, plus seven other fairs.

At the Tropical Park circus promotion there were 18 rides and five shows on the midway, plus 12 eating stands. Gross exceeded that of 1958, mainly due to much better weather this time. Endy has been in Chicago and in the north on a booking tour. Recent ride purchases include a Paratrooper, Herschell kiddie Auto Ride, and kiddie Aeroplane ride. Marvin Smith has been assisting.

Earnings for **Coleman Good** In Norwich

NEW LONDON, Conn .--- Coleman Bros. Shows pulled in here after a pretty good week on a new lot in Taftville, outside Norwich. Location was in a valley passed by a main highway, with a clear view of the entire show from both directions. As a result the presence of the show was widely known shortly after it opened.

Units include the Merry-Go-Round, two Ferris Wheels, Roll-o-Plane, Whip, Octopus, Tilt-a-Whirl, Scrambler, Roller Coaster, Airoplane, and kiddie Sky Fighter and Train. On the back end were the Arcade, S. S. Spellbound marine exhibit, Funhouse, Motordrome, and Gay Paree.



N. J., and a July Fourth hospital date in Lehighton for which the committee has lined up a series of TV personalities to make appear- award for the traditional July ances.

of a new July Fourth festival for at the Lowell city line. Continental Shows in Dracut, Mass., took on important propor-

only be the largest set thus far by Roland Champagne, but is enhanced by indecision over the

Fourth doings on the nearby

Buck Girded for Top Albany Gross

Busy Location Shown; Running-Light Marquee Topped With Crowns, 2 New Shows Displayed show sported several interesting Del., business in the first of two

Back Shows put down an impres- tions prevailed. sive spread of equipment for its

Concessions included Bobby tady. Two full weeks were in store, more than the back. There were plywood walls and ceiling covered Negus with the Jones bingo, Butch thru Saturday (16), and the main 11 major rides, 7 kiddie rides, 9 with aluminum held in place by and Fay Rossito's cookhouse, Bam highway location outside Albany shows and 40-odd concession in explosive rivets. The fronts are Storey, Eddie Horwitz and others, seemed sure to produce good busi- action.

second date of the season, pulling was warm and the foot traffic ground up, starting with lengthenir here from the debut in Schenec- favored the front end of the show ing of the chasses and including

> a marquee front livened with run- rewarding as it followed cold and ning lights behind the Fiberglas rain on opening night. facing in all its panels and pilasters. Winte, quarters work included vas acquired from Central Canvas topping of all pilasters with neon- Company, and a 1959 Ford office lit crowns. Buck was aided over the sedan. This unit, as is all the rollwinter by Mac McCall.

Ferris Wheels, Merry-Go-Round, has eye appeal over a great dis-Roundup, Scrambler, Paratrooper, tance, especially useful when the Octopus, Tilt-a-Whirl, Skooter, midway is set back from the road, Roller Coaster, Roundup, and kid- as was the case in Kingston. die Pony Carts, Turnpike, live ponies, Train, Sky Fighter, Autos, with more being added in ensuing and Boats. On the back end were weeks, plus some 30 concessions, Mr. and Mrs. Harold Wetherbee, two Girl Shows managed by Clint managing their Hot Spot and an and Terri Powell and Bill and office-owned Girl Show; Side Grace Gross' cookhouse. Also with Show, Doc Tomb; Motordrome, it are Ara Solickian, the popcorn The six-day celebration, which In addition to the Alamo rides, Speedy McNish; Funhouse; Dark king, Fritzie Reynolds, and Danny

Champagne will operate at Dracut Speedway for a full week and has the Police Department as sponsor. The event is named the Greater Lowell July Fourth Celebration and the auspices confirms that the show has been given wide latitude in matters involving entertainment. Plenty of parking is available at the race track and \$1,500 worth of fireworks are contracted, Champagne notes.

It will be the first time Dracut's police have ever sponsored anything of this nature. They have distributed 25,000 ride tickets to merchants thus far.

Continental opened its season with a 10-day stint in Kingston which wound up Saturday (9). Business was not bad and the MENANDS, N. Y .-- The O. C. ness if reasonable weather condi- is the pair of shows, one of them a Girl Show and the other a Fun-Opening Monday (4) was fair. It house. Both were built from the sturdy three-quarter-inch marine Buck this year is again featuring plywood. Saturday's matinee was

Also new are considerable caning stock, is in gleaming white Units included Helicopter, two finish and the line-up of white units

Eight rides were up in Kingston

(Continued on rige 66) Assisting Champagne are Fred sey, sound truck,



SOUTH PLAINFIELD, N. J .---Near-perfect weather permitted a healthy increase in Wilmington, improvements. Chief advancement weeks shown by the James E. Strates Shows. Some rain fell on Tuesday (28) but otherwise conditions were excellent.

Saturday's (2) matinee was ideal for all hands. Crowds jammed the show lot for hours, an encouraging change from the 1958 date when the lot was muddy from prolonged rainfall.

Top ride money continues to be grossed by the Wild Mouse ride.

Showfolks Honor Maurice Chevalier

CHICAGO --- Showfolks of America last week presented Maurice Chevalier with a citation of merit, its tirst ever awarded a foreign performer. The award was presented by George B. Flint, club president, and Lucian Kapp, vicepresident, at the Palmer House where Chevalier is currently performing.

Fritz, assistant manager; Doris, secretary-treasurer; Paul La Cross, promotion and publicity; John Kin-

Rides, Shows Top '58 At Battle of Flowers

Front End Reported Slightly Down; 52 Rides, 12 Shows, 118 Joints Run

Battle of Flowers here is any cri- back, owner-manager of Alamo Exterion, operators of rides are in for position Shows. The rides and the another big year and, by the same dozen back-end units were reported token, concessions may be down up 20 per cent, while concessions for another season.

closed April 25, saw a total of 52 E. D. McCrary had his Mad Mouse Ride; Illusion, Cervanne. The Min- Donnini. rides, and 118 concessions in opera-

SAN ANTONIO-If the annual tion under the aegis of Jack Ruwere off slightly.

(Continued on page 66)



CARNIVALS

62

MAY 11, 1959

CONCESSIONAIRES

Punks, eleven inch and thirteen inch Pitch-Till-U-Win, block or complete

Under 11, Over 30 Rolldown Tables

Three and Six Pound One-Ball Bottles

11/2 and Three Pound Three-Ball Bot-tles, old style

Goucho Pull-Up Slat Punks or com-

Add-Em-Up Dart Boards, sponge rubber

Six Cats, four various styles

Penny or Coin Pitch Boards

Hoop-La Boxes or Blocks

Three-legged Bottle Stands

Dam Family Pull-Up Slats

Swinger Ball and Pin

Pan Games, complete

Spot-the-Spot Boards

plete frame

Jewelry Spindle

Aluminum Huckley Buck Kegs

frames



May 15 thru 23 EMMETT STREET SHOW GROUNDS, BATTLE CREEK, MICH. -CAN PLACE-

CONCESSIONS: Hanky Panks of all kinds: Fish Pond, Balloon Darts, Ball Games, etc., also outright sales available such as French Fries, Novelties, Snow Cone, etc. (Popcorn, Cookhouse and Floss sold.) All contracted please acknowledge.

SHOWS: Can use Girl Show for this and following date. Also can use any non-conflicting Shows.

HELP: Experienced Tilt Foreman and Billposter.

All replies via Western Union.

W. G. WADE SHOWS Battle Creek, Michigan.

P.S.: Kalamazoo, Michigan, May 25 thru 30 following **Battle Creek.**

COMING EVENTS

Arizona Flagstaff-All-Indian Powwow and Hopi Exhn. July 3-5.

Arkansas Crawfordsville - Crittenden Co. Livestock Show, June 4. Herman C. Phillips. Little Rock-Ark. State Horse Show (Barton Collseum), May 13-16. Art Schnipper. California

Los Angeles-Los Angeles Home Show (Me-morial Sports Arena), July 16-26. Dale J. Missimer.

North Highlands-Sacramento Riding Club Horse Show, June 13. Vivian W. Kimmell.

Oakland-Bay Area Sportsmen's Show (Municipal Aud.), May 22-31, Darrel Johnson and Travis Perkinson. Salinas-Calif. Rodeo, Horse Fair & Stock

Show, July 16-19.

Santa Barbara-Santa Barbara Natl. Horse Show & Flower Show, July 10-18. Edward G. Van Cleve.

Colorado Pagosa Springs-Celebration, July 4. Florida

Lake City-Centennial & Homecoming, May 18-23.

Idaho

Emmett-Emmett Cherry Pestival, June 22-Dick Sweetman.
 St Anthony—Freemont Co. Pioneer Cele-bration July 24. Golden C. Linford.

Illinois

- Chicago-Ohicago Intl. Trade Fair (Navy Pier), July 3-19. Chicago - Celebration (Soldier Field),
- July 4.

Chicago-National Toy Show (Hotel Mor-rison), May 17-21. Griggsville-Celebration, July 4. Marengo-Celebration (City Park), July 29-Aug. 1.

Indiana

Evansville - Junior League Horse Show, June 17-20. J. T. Denton. Farmland-Lions' Club Street Fair, June

1-6. Greensburg-Centennial, June 15-20.

- LaPorte-Jaycees' Celebration, July 4, Devere Thompson, R. R. 2. Marion - S. Marion Businessmen's Fair, July 8-11. Geo. H. Prough, 2327 Home-
- wood, Mishawaka. North Webster-Mermald Festival, June 22-

28. Lions Club.

Iowa

Albia-Centennial, June 22-27. Belle Plaine, Ia.-Celebration, July 3-4. George Clarke, Jr. Chamber of Commerce.

Creston-Celebration, July 1-4. Kansas

Anthony-Anthony Race Meet, July 22-26. J. L. Robinson.

Kentucky

Anchorage-St. Luke Horse Show, June 16. Tom Pike.

- Haverstraw-Firemen's Hudson-Champlaign Celebration, July 6-11. Morgan Demarest. Monroe-Monroe Celebration, June 29-July 4
- Mount Morris-Firemen's Carnival, July 22-25. Arthur R. Croston, 84 Chapel St. New York-U. S. World Trade Fair (Coliseum), May 8-19.
- New York-Soviet Union Exposition (Coli-
- seum), June 30-Aug. 10. Staten Island-Staten Island Home Show (Cromwell Center) Tompkinsville, May 23-31, Richmond Co. Jr. Chamber of

Commerce, honorary sponsor. Syracuse-Post-Standard Home Show (War

- Memorial Bidg.), May 12-15. Syracuse 4-H Field Day and Horse Show
- (Fairgrounds), May 30-31. Westbury-World Cars '59 (Roosevelt Race-way), May 8-16.

North Dakota

- Jamestown-North Dakota State Dairy Show, July 1-4. Clayton Paulson. Ohio
- Ashtabula Ashtabula Plaza Funarama May 19-23.
- Baltimore-Firemen's Street Celebration, May 19-23. Tim Nolan, Moxahala Park, S. Zanesville.
- Bremen-Celebration, May 28-30. Tim No-land, Moxahala Park, S. Zanesville.
- Cheviot-Green Township Sesquicentennial, July 11-18. Westwood-Cheviot Kiwanis Club,
- Fairborn-Fairborn Celebration, July 4. Hamilton-Italian-American Society Pionic (Fairgrounds), May 16-17, Tommy Cap-pela, 1141 Bishop Ave.
- Martins Ferry-Street Fair, June 1-6.
- McGuffy-McGuffy Shopping Center Cele-bration, May 13-16.
- Oxford-Centennial, May 28-June 7. Tom-my Oappela, 1141 Bishop Ave., Hamilton. Port Clinton-Northwestern O., Firemen's
- Convention, June 15-20. Rome-Rome Celebration, July 2-5. Civic
- Assn. Waco-Homecoming, June 24-27. George Marlow, 911 Payne St., N.E. Canton 5.
- Oklahoma Tulsa-Tulsa Horse Show, May 26-30. Oregon
- Portland-Oregon Centennial, July 10-16. Portland-Portland Rose Festival, June
- 9-14 The Dalles-Mid-Columbia Livestock Show,
- June 7-10. Elmer Lierman. Union-Eastern Ore., Livestock Show, June 4-5. Ray C. Baum.

Pennsylvania

- Charlerol-Charlerol Celebration, July 4. Easton-Eagles' Celebration July 6-11. Paul Hopper.
- Emmaus-Firemen's Celebration June 1-6. Everson-Firemen's Convention, July 13-18. Smiles Wolinsky, Everson Fire Co.
- Kane-Volunteer Firemen's Celebration, July 27-Aug. 1. McAdoo-VFW Memorial Celebration, May
- 20-26. Moscow-Firemen's Celebration, June 8-13.
- Mountainville-Firemen's Celebration, July

Pop-In Buckets, Short Range Medium Range Gunner Buckets and Picture Frames Sputnick underhand Ball Games Gamoline underhand Ball Games Ring the Bell Hi-Strikers, wood, 20 ft., 24 ft., 28 ft. Hi-Strikers, all aluminum, 26 ft. Number Wheels, made to order. New and used Devil's Bowling Alleys New aluminum Six Cats now going fast. Get orders in now. Write for Free Catalogue RAY OAKES & SONS P. O. Box 4344 Tampa 7, Fla. Phone: REdwood 6-9774; Nights: REdwood 6-5467 Wanted for two Sitdown Girl Shows.

Wardrobe and transportation furnished. Long season, \$75.00 per week and up. Can use two Cirls without experience if you have looks and are willing to learn. Need Girl for feature, \$100.00 per week if you have what it takes. Want capable Talker for one show; good percentage. Also one more Canvasman who can sell tickets. Write, wire or come on. No collects. Open now.

HAROLD WETHERBEE

e/o O. C. BUCK SHOWS, Troy, N. Y.



HEART OF AMERICA SHOWS

14 RIDES AND 6 SHOWS

Photos, Novelties, Basketball, Punk Rack, Ball Games and Fish-Bowl. Ride Help. Can place Ride Help who drive. Must have license. Come on.

All replies 1955 Shaw Ave., Youngstown, Ohio.

Wanted for Hubbard, Ohio, May 27-30



WANT TO BOOK CONCESSIONS: Long Range, Short Range, Watch-La, Cigarette Gallery, Balloon Darts, Buckets. One Grind Store open. RIDES: Want to book Coaster for season. RIDE HELP: On all Rides, top money, must drive and have licenses. Following People contact—Bill Crowe, Blacky Schofield, Curley Lowe, others I know. ADDRESS: TED CORY, Mgr., Salina, Kans.	 Harrodsburg-Kentucky Pony Show, June 19-20. H. K. Yates. Irvington-Irvington Saddle & Pony Show, July 11. Nell B. Mitchell. Lawrenceburg-Lawrenceburg Horse Show July 14-18. Charles Martin Jr. Lexington-Junior League Horse Show, July 14-18. J. T. Denton. Louisville-Rock Creek Horse Show, June 11-13. Fred H. Nobbe, 715 S. 44th St. Owingsville-Lions Club Horse Show, July 	 Newfoundland—Firemen's Celebration, June 27-July 4. Olyphant — Firemen's Celebration, June 15-20. Pittsburgh—Pittsburgh Bicentennial, start- ing May 30. Sharon—Patagonia Fire Co. Homecoming, June 22-27. Vernon A. Yeager, 2136 N. Water Ave. 	JUYLE KILHAKDOON Importanti Urgenti Contact
MIGHTY INTERSTATE SHOWS Want for American Legion Celebration, Morristown, Tenn., May 18-23, right downtown; choice Still Dates to follow. SHOWS: Side Show, Wild Life, Monkey, Fat, Funhouse or any Shows catering to entire family. RIDE HELP: Foremen and Second Men on all Rides. Must drive. Top wages and bonus. CONCESSIONS: Will book Bingo for season. Want Diggers, Novelties, Age and Scales, High-Striker, Pitches of all kinds, Hanky Panks of all kinds. HELP: Want Show Carpenter and Builder, also Scenic Artist and Painter, Billposter	3-4. Joe R. Thompson. Paris—American Legion Horse Show, July 21. Harley Kiser. Louisiana Ruston—Louisiana Peach Festival, June 11-12. Mrs. Janett Aycock. Massachusetts Boston—Boston Common Dairy Festival, June 12-20 Boston—Bunker Hill Celebration (Boston College High School Grounds), June	Woonsocket-Maytime Mardi Gras (Lin- coln Downs), May 15-17, J. C. Harlacker. South Dakota Aberdeen-Knights of Columbus Summer Carnival, June 10-13. Britton' - 75th Anniversary Celebration. July 2-4. Centerville - 75th Anniversary Celebration, May 26-27. Clear Lake-75th Anniversary Celebration, July 3-5.	RIDE HELP Want Ride Help of all kinds. Also need reliable Lot Man experienced on Ferris Wheel and who can do some wiring. Thomas Holmes, formerly with me, please contact: JULIE LARESE, LINCOLN AMUSEMENTS Memorial Blvd., Bristol, Conn.
with car or truck. Replies to H. B. ROSEN, c/o Western Union, Cleveland, Tenn. DUMONT SHOWS OPENING IN REFORM, ALA., MAY 11 TO 16. Want Hanky Panks of all kinds. Want Ride Help for Chairplane and Merry-Co- Round, also Second Men on all Rides. Can use two Mitt Camps, must be clean. Bob Smallwood wants Agents for Skillo, Pin Store; also Percentage Agents. Wagner	22-27. Jeff Harris. Charlestown—Bunker Hill Celebration, June 15-21. Jeff Harris. New Bedford—Eagles Charity Circus, July 6-11. Michigan DeTour—DeTour Sportsmen's & Home- coming Show, July 4-5. Kent Hamilton. Detroit—VFW Auxiliary Spring Carnival (Eight Mile & Grand River). May 11-17. Detroit-Windsor—Intl. Freedom Festival, June 28-July 4.	 Elk Point—Centennial, July 13-15. Eureka—Celebration, July 4. Flandreau—Celebration, July 24. Garden City—Gala Days, June 13-14. Gregory—Celebration, July 4. Hill City—Heart of the Hills Celebration. June 14. Hot Springs—Junior Rodeo, June 20-21. Leola—75th Anniversary Celebration, June 15-16. Plankinton—Tulip Festival, May 22-23. Presho—Water Carnival, July 4. Tabor—Czech Days, June 15-16. Woonsockat—Celebration July 4. 	MARVEL SHOWS Opening May 18, Mason City, III. Want First and Second Men who drive for Wheel, Coaster, Spitfire, Merry-Go- Round, Kiddie Rides; also Man and Wife to operate Bingo. Edward (Jake) Merriman Phone: Peoria 6-5394 (person to person)
wants Agents for Count Store. McHage, come on. All Address: LOU RILEY, REFORM, ALA. WANTED An outstanding Show that can work on semi for Detroit's only park. Call or write MR. WAGNER EDGEWATER AMUSEMENT PARK 23500 W. Seven Mile Road Detroit, Mich.	Ecorse-VFW Spring Festival, May 22-31. Lansing-Lansing Centennial, May 25-30. Port Huron-Port Huron Blue Water Fes- tival, July 20-26. Floyd B. Walters, 1419 Harker St. Jackson - Tri-State Horse Show (Fair- grounds), May 14-15. Jackson - Jackson Home Show (Fair- grounds), May 26-31. <u>Missouri</u> Browning-Browning Homecoming July 23- 25. Mrs. Mary Grice. Fayette-Howard Co. Jr. Lamb Show, June	Humboldt-West Tenn. Strawberry Festi- val, May 7-9. Mrs. Paul Ross. Humboldt-Strawberry Festival, May 4-9. Memphis-Memphis Cotton Jubilee, May 8-16 Texas Brady-Brady July Jubilee, July 3-5. Karl K. Steffens. Fioydada-Golden Jubilee, May 24-30. Ed- mond A. Williams. Fredericksburg - Fourth of July Horse Races, July 3-5. Mrs. Emma Petmecky.	AMUSEMENT CO. Wants reliable, sober Ride Men who drive. Want Foreman for late model Parker Jenny, Second Man for Wheel and Chairplane. Short jumps and pay- day every week.
CONCESSION AGENTS WANTED FOR BUCKETS AND HANKY PANKS ALSO CALLER AND COUNTERMEN FOR BINGO ROYAL UNITED SHOWS 2115 South First St. Sioux Falls, S. Dak.	 W. D. Settle. Gallatin-Daviess Co. Jr. Lamb Show, May 29. George H. Schmitt. Linn-Lions Club Horse Show, June 6. Alvin F. Linhardt. Maitland-Blue Grass Festival, June 24- 27. Dale A. Marion, American Legion. Maryville-Nodaway Co. 4-H Lamb Show, June 3. Kenneth Walkup. Moberly-Kiwanis Jr. Lamb Show, June 15. A. T. Johnson. Mount Vernon-Lawrence Co. Jr. Livestock Show, July 30. Troy B. Cail. Shelbyville-Shelby Co. 4-H Lamb Show 	& Sale, July 30-Aug. 1. P. E. Gulley. Utah Delta-Millard Co. Jr. Livestock Show, May 22-23. Ephraim-Sanpete Rambouillet & Jr. Live- stock Show, May 22-23. Kamas-Kamas Valley Livestock Show, June 19-20. Demont Lott. North Salt Lake-Intermountain Jr. Fat Stock Show, June 3-4. Orem-Orem Flora Festival, June 12-13. Plain City-Plain City Dairy Days, May	Wants-Jim Steinmetz-Wants Freaks, Talkers; Annex-no Half & Half; Inside Man, Boss Canvasman, FOR SALE-'55 Tractor & Loboy Trailer, \$1,500.00. C/O WORLD OF MIRTH Fairgrounds, Richmond, Ve. No phone calls, come in.
BUCKEYE STATE SHOWS All Celebrations—Baltimore, O., May 19-23; Bremen, O., May 27-30. Want Popcorn, legitimate Games all kinds. No grift. Want Pea Pool and Percentage Agents for office. Want Ride Help, First and Second Men on all Rides. Pay each week plus bonus. Come on. Want Man and Wife for office Floss and Snow Joints. Want experienced Man for Live Pony Ride. Have bus with living quarters to haul same. Red and Junior Vititoe, call me. Leaving Winter Quarters, Sat., May 16. TIM NOLAN, Moxahala Park, So. Zanesville, Ohio. Phone: GL 2-8252.	June 3. Keith Boyer. Springfield—Ozarks FFA Lamb Show, June 11. Vencil G. Mount. Warrensburg—Johnson Co. Jr. Livestock Show, July 21. Jack Jennings. Montana Choteau—Choteau Celebration, July 4. Nebraska Lincoln—Centennial, May 2-9. Omaha—Midwest Flower & Garden Show (Civic Aud), June 11-14, Lions Club.	berry Days, June 18-20. Richmond-Black & White Days, May 15-16. Vernal-Uintah Basin Livestock Show May 25-27. Washington Enumclaw-Enumclaf Jr. Dairy Show, May 16. Martin J. Teeter. West Virginia Buckhannon-W. Va., Strawberry Festival, June 10-12. Mrs. C. E. Fretwell.	NO ELECTRIC? KEROSENE OR GAS Refrigerators, Bottle Coolers, Freezers. No moving parts. No service necessary. Economical. Ideal for refreshment stands, home trailers, etc. M. L. S. REFRIGERATION COMPANY P. O. Box 49 No. Miami, Florida
REID'S GOLDEN STAR SHOWS	Nevada Las Vegas-Elks' Helldorado May 13-17. Reno-Home and Garden Show, June 17-22. Home Builders' Assn., P. O. Box 1033.	Piedmont — Firemen's Celebration, June 8-13. T. R. Combs, Tri-Town Fire Co. Wisconsin Burlington—Legion & K. of O. Celebra-	FOR SALE-DARK RIDE

PLAYING THE HEART OF THE TENNESSEE STRAWBERRY BELT, SPRING CITY, TENN., MAY 11-16 CONCESSIONS: Bingo, Diggers, Bear Pitch, Floss and Apples and all Hinky Panks. RIDES: Can use 2 more Major Rides not conflicting. Also set of Kid Rides and Pony Ride. HELP: Can use good, sober Ride Help, must drive. Also good Show Electrician. SHOWS: Girl Show, Geek Show, Freak Show and any family Shows. Write: c/o General Delivery or wire, c/o Western Union. ELMER REID, Mgr. Spring City, Tenn. (No collects.)

Spring City, Tenn. (No collects.)

July 18-19. New York

New Hampshire

Laconia-Lakes Region Sportsmen's Show

(Belknap Mountain Recreation Area),

Catskill-Hudson Valley Volunteer Firemen's Convention, June 15-20. Claude Palmer.

FOR SALE-DAKK KIDE Burlington-Legion & K. of O. Celebra-Manitowoo-Kiwanis Fun Festival June

Has five Cars, P.-A. Set, Horns, Mikes. Top and Sidewall 1 yr. old: Platforms 3 yrs. old and plenty of gadgets. Ford Tractor and 32 ft. Semi. Ride set up and running, Colored Cotton Carnival, Memphis. Cheap for cash or some terms to responsible party. Answe, to

J. T. RICHARDS, c/o Wallace Bros. Show, Memphis, Tenn.

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tion, July 1-5.

3-5. VFW Post 5716.

Madison-Madison Festival, July 4.

Milwaukee-St. Joseph Feast, June 25-28.

New Berlin-Yankee Doodle Days, July

Sparta-Sparta Dairy Festival, June 25-28. Waukesha-Waukesha Centennial, July 4.

4-7.

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THE BILLBOARD







23





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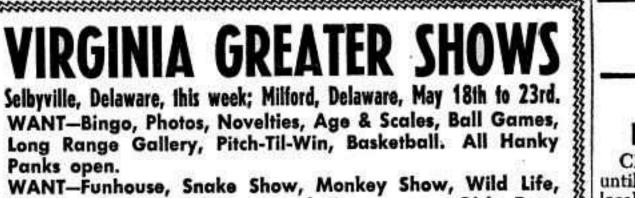
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AGENTS



Unborn, Girl Show Manager with Two or more Girls. Pony Ride; Ride Help who drive (No cars please). Joe Corey Assistant Concession Business Manager, NOTICE: Bill McCoy can place two Grind Store Agents—work every week; also Agents for Hanky Panks. No lushes and no cars; no families. Playing Maryland and Delaware until August, five Fairs in Michigan, then South beginning Birmingham, Alabama, State Fair.

All Mail and Wires to: WM. C. (BILL) MURRAY

LANSING, MICHIGAN CELEBRATION

MAY 25 TO 31-OFFICIAL OPENING OF CENTENNIAL AT THE ARMORY WITH BIG INDUSTRIAL & TRANSPORTATION SHOW

WANT-Eats, Drinks, Confections, Direct Sales and Hanky Panks.

Will sell X on Novelties, Candy Apples, Jewelry Sales, Glass and Pottery Pitch, Custard, Ice Cream, Drinks, Taffy, Long Range.

RIDES—Will book any ride not conflicting.

June 16 to 27-the climax of activities downtown on the main street.

FRED NOLAN, Route 2, South Zanesville, Ohio

OPENING NO. 2 UNIT PARKERSBURG, W. VA., MAY 18-23

CONCESSIONS: Floss, Apples, Popcorn, Custard, Shooting Gallery, Arcade, Glass Pitch, Age and Weight, Hanky Panks of all types.

SHOWS: Will book any clean Grind or Bally Shows that cater to the family. HELP: Men for Wheel, Tilt, Octopus. Also Second Men who can drive.

DOWFICON AMUSEMENTS INC

CLUB ACTIVITIES

Showmen's League of America

CHICAGO-Meetings are over have headed for winter quarters or various shows.

Art Briese, Sam Ward and Rudolph Rivers are all at the Mayo resting at home.

Al Rossman assisted Secretary May 7. Hank Shelby in the final proofreading of the list of names for the plaque. Lou Leonard left for Toronto and then to Portland, Ore., where he will work the season.

Secretary Shelby has requested that summer addresses of all members be forwarded to the League headquarters at 300 West Randolph, Chicago.

Clubroom visitors included Ed Sopenar, Petey Pivor, Lou Leonard, Blackie Jacobsen, Noble Case, Tom Sharkey, Lou Berger, Chick Bohdan, Hy Neitlich, Blackie Cherniak. Foxy Goldfen and Max Brantman.

Ladies' Auxiliary

A number of the members at-Mrs. William Carsky, president; Association play. Viola Parker, Lucille Hirsch, Mrs. Frieda Rosen, Mrs. Lillian Lawrence, Mrs. Claire Cherniak and Mrs. Carmelita Horan.

are busy preparing the summer will go to cancer research.

A special meeting of the board of governors was held Thursday (7) in the Hotel Sherman.

Midwest

giveaway. Additional donors were Peggy Junkin, Helen Ehmann, Junkin Concessions, Henrietta Sinderson, Vera Harrison, Jean Wells, until October and many of the Katherine Little, Eilene Kurtzbein local members are back in action and Betty Harris. Books will be in lots around Chicago. Others mailed out to all members in the near future.

The hit the road party was well attended. Awards were donated by Peggy Junkin and Micky Col-Clinic, Rochester, Minn. Al Carsky, lins. Evelyn Spence took the John Sloan and Lou Keller are ladies' award and Olie Erickson the men's. Final meeting will be

Hot Springs Showmen's Association

Ladies' Auxiliary

Irene Ogle served as president at the regular meeting. Assisting were Carolyn McJunkins and Rose Marie Stein.

Billie Owens and Olga Glosser distributed year books. Carl and Daisy Fritts are in Kansas City where Carl is a patient in the VA Hospital.

A large group of men and women were guests of the Carson-Barnes Circus at Malvern, Ark. The Zimdars have opened their amusement park here. Caroline Holt is tended the hit-the-road party given scoring well and winning trophies by the men's club. Included were in Hot Springs Women's Golf

Harry and Alice Hennies are in Houston, but plan to spend the summer here. Many of the Olson Shows personnel are arriving, Ethel Wadoz and Mae Smith latest being General Manager Paul Olson. Chester Mays has been fillaward books for mailing. Proceeds ing in as secretary of the men's club in the absence of Clint Shuford.

Elsie Powell and Rose Marie Stein were hostesses at the recent buffet. Carolyn McJunkins took the night award and the door award. Next event will be the steak fry

B. DAVIDSON, Owner

or ROBT. VOGT, Concession Mgr.

Albia, lowa, May 13-16; then per route

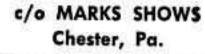


For Cigarette Concessions, new

type Merchandise Blower, Merchan-

dise Wheel, Hanky Panks. Good

Concession Help who want to work





Wants for 20 Fairs and booked all winter. First-class Man for Ferris Wheel, Agents for Buckets, 6-Cat, Record and 1-Ball. Bear and Glass Pitches, Balloon Darts, Cigarette Joint and P. C. Dealers.

Bill Robinson, Clifford Bone, Stacy and others who have worked for me, come on. Joe Curtis wants Help for Bingo. Tom Payne, Gerald and George, come on. Care





JAMES H. DREW WORLD'S FAIR SHOWS	Showmen's Association Ladies' Auxiliary President Verna Winkley pre- sided over the Thursday (23) meeting, assisted by Betty Carroll, first vice-president, who also served	• Continued from page 61 strel Revue was to open later in	FOR SALE One 24-seat Chairplane, ticket box, with air cooled motor, '49 Dodge truck to haul ride; one Miniature Train, 280 ft. track, ticket box, two wheel to haul ride; one 10-car Allan Herschell Car Ride, new top, ticket box, all for \$1,500.00 cash. Can be seen in operation day or night at Augusta, Ga. Phone: Linwood 2-2651. M. R. McKENNON, Route 2, Box 222, Hephzibah, Ga.
Oak Hill, W. Va., week May 11; Charleston, W. Va., week May 18. Can place Monkey Show with modern equipment. No Hop-Scotches wanted. Can place general Cookhouse Help. Address Don Hillard. Will place Long and Short Range Galleries and Prize-Every-Time Concessions. Can place Ride Help and Working Men. Must be licensed semi drivers. No drunks or riff-raff tolerated on this show at any time. All address this week via Western Union.	tary, was on the sick list. Also present were Evelyn Spence, sec- ond vice-president, Gladys Erick- son, treasurer, and Belle Signor, chaplain.	the week under Fathead Williams. Minstrel Unit Rebuilt Two shows were built anew in quarters. On the minstrel unit the folded, flush with the outer truck wall. When unhinged and dropped it gives 13-foot depth plus the truck floor.	JIM CASE Wants Agents for Count and Peek Stores. Albuquerque, New Mexico, this week; Grants, New Mexico, next week. A solid route of Fairs and Army Bases. Phone: Diamond 4-0905, days only. Ne collect calls. Albuquerque, New Mexico, this week only.
JAMES H. DREW WORLD'S FAIR SHOWS OAK HILL, W. VA.	Rides, Shows • Continued from page 61	Buck is working on a new July Fourth celebration to follow the week in Keene, N. H., which will be played the end of June instead	MERRIAM'S MIDWAY SHOWS
SKERBECK SHOWS WANT FOR SOLID ROUTE OF FAIRS AND CELEBRATIONS IN MICHIGAN CONCESSIONS: Derby, Arcade, Hi-Striker, Jewelry Sales, Novelties and any non- conflicting Hanky Panks. SHOWS: Snake, Monkey, Wildlife, Grind Shows,	in operation and racked up a	of during holiday week. The loca- tion is a promising one, he said. Staff includes Jim Quinn, business manager; Roy Peugh, advance and promotion; Bill Beldock, ride su-	Want the following Concessions: Short Range, Roman Target, String Game, Ball Games, Glass Pitch or any good Hanky Pank not conflicting. Can use Second Men on Rides. Boone, Iowa, now; Tema, Iowa, next
What-Is-It?, Walk-Thru, etc. RIDES: Spitfire, Fly-O-Plane, Roll-O-Plane or any high Ride not conflicting. Have for Sale: Transformer, 75 kw., single phase, 2400 volt; G-12 Miniature Train, Rocket Ship Kid Ride. Wire or write, do not phone. EUGENE W. SKERBECK, BOX 218, ESCANABA, MICHIGAN	Also in operation was the entire Bob Hammond Shows and a num- ber of rides brought in by Don Franklin and Bill Hames, owners of the shows bearing their names	and builder. Among the faces on concession row are Bernie Therit with the cookhouse, Sydney Goodwalt, Nor-	BOOTS CUTLER WANTS AGENTS For Balloon Dart, One Ball Coke Ring Pitch, Over and Under, Color Block Concession (Man & Wife preferred); Edna and Bill, get in touch. Agents who have made arrangements. let me know if you will be here. Opening May 18 with Badger State Shows, across river from
GIRLS—WANTED—GIRLS Can use Girls to Join at once. Must be young and attractive. Wire or come on, will place you, Top pay and tips. A-1 Canvas Man, must drive semi; Ticket Sellers if married and wife works. Wires to	Robert Vogt assisted Albert Wright in handling the concession chores, while Larry Nolan, Alamo's general agent, handled the ticket	Charley Wright, Guess-Your-Age Curley, Mose Kalen, Mickey Mc- Bride, Jos Agenta, Mickey Mc-	La Crosse at La Crescent, Minn. PHONE: H. M. "BOOTS" BOOTH (Twinbrook 5-4700) La Crescent, Minn. No collect calls.
If married and wife works. Wires to MELVIN SHAFFER CARE WESTERN UNION, CLEVELAND, TENN.	Gov. Price Daniels of Texas was a visitor and awarded a plaque to Ruback, commissioning him an "Admiral in the Texas Navy." Oth-	others. James L. Reed, who has the cookhouse on Byers Bros. Shows,	AMERICAN BEAUTY SHOWS Want Foreman for Merry-Go-Round, Second Men on all Rides. Also place Cookhouse Help.
STANDARD SHOWS, INC.	er visitors included Cecil Goree, Don Brashear, Bob Harris, Joe Murphy, Chuck Moss, Fred Meeks.	opening week in bastrop, La.	Address: Boonville, Mo., this week.
Few Concessions, Ferris Wheel, Merry-Go-Round, Octopus, Rolloplane Foreman, PURCELL, your letter came back. Truck leaving Powell, Wyo., May 20. Show is now open. All replies: V. C. JOHNS 1320 CUSHMAN, FAIRBANKS, ALASKA PHONE: 4540—No Collects	George Smith and Fred Culver. Following the stand here, Ru- back's show moved out on its spring route which will cover 12 States and close the last week in October. A total of 20 rides, in-	ride foreman Lou Pease has his three shows on the Leeright Midway and will play Utah, Idaho, Montana, Wyoming, Colorado and Arizona.	WANTED Merry-Go-Round, Ferris Wheel, four (4) Kiddle Rides for Second Annual Lions Club Roundup, Aug. 6 to 8 or Aug. 13 to 15. A. L. YOHO
KING BROS.' SHOWS Want Second Men on Octopus, Foreman for Little Beauty Merry-Go-Round-\$50.00	cluding a new Rock-o-Plane and Scrambler, were being carried.	Wanted for	Phone: JA 4-3444 — 4430 JUNIPER WICHITA 10, KANSAS
a week if you can cut it. Will book Dart Balloon, Cork Gallery, Glass Pitch or any Hanky Pank not conflicting. Will book one major Ride. GREELEY, COLO., THIS WEEK; THEN PER ROUTE.	ROCK CITY SHOWS Want Grab Joint, Ball Games, Hi-Striker, Balloon Dart, Long and Short Range, Fish Pond, Cork Gallery, Bear Pitch,	Davidson United Shows All Celebrations and Fairs through Labor Day. Agents for Six Cats, Skillo and Pin Store. Also Girl Show or any other Show with own equipment. All replies:	BINGO CALLER WANTED MUST BE SOBER, APPLY AT ONCE.

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TOMMY ARGER

«/o Penn Premier Shows

York, Pa.



GEO. ISENHOWER

Carroliton, Ill., May 11-16; Shelbyville, Ill., 18-23.

or what have you?

BEST MERCHANDISE BUYS

MAY 11, 1959

THE BILLBOARD

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smart pieces-including depend-

able watch and expansion bandi

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action. Scrubs, washes, waxes, dusts, cleans floors, rugs, walls, ceilings. Has self-wringing feature that keeps hands out of water. Sample, \$3. Dayless

football, volleyball-kickball, volleyball net, pump and inflator needle. Balls covered with flexible plastic. Packed in two-foothigh carton, Retail price, \$4.98.



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Actual button size 4" with metal back and safety pin. There are 12 different designs, printed in red and blue on white, each one more terrific than the other-a laugh a minute.

GUARANTEED TO BE A HIT with the public. Excellent for conventions, clubs, parties, taverns and other special

Buttons packed mixed, 12 to a bag, and sold assorted only. With initial order of 1,000 buttons a free display will be sent. Additional displays may be ordered at \$1.25 each f.o.b. Chi-

Dealer inquiries invited only. Wholesalers will be protected in their respective cities if they order immedi-

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THE BILLBOARD

MAY 11, 1959

THE MARKET PLACE FOR BUYERS and SELLERS

Acts, Songs, Gags

ATTENTION, ENTERTAINERS! HERE ARE new additions to the "Show-Biz" family of gagfiles. "One Line Laughs." Nos. 1 & 2 now available, each \$3. Sock one liners, order both, \$5 Show-Biz (Dept. B-40), 625 Ave. "V," Brooklyn 23, N. Y.

NEW! GIANT PROFESSIONAL GAG FILE. Over 1,000 hilarious ad libs. Only \$1. List free! Edmund Orrin, 1819-B Golden Gate, San Francisco 15. Calif.

SEND FOR FREE PHICE LIST NEWEST Comedy Material, or send \$10 and get \$50 worth of Gagfiles, Sketches, Monologs, Dialogs, Parodies, etc. Money back guaran-tee Laughs Unlimited, 106 W. 45 St., New York, N. Y. my25

TOP-RATED DEEJAY SELLS COMEDY material. Great collection of one-liners. Hurry. Send \$3. Mike O'Phone, 901 Eggleston, Kalamazoo, Mich. my11

24,000 PROFESSIONAL COMEDY LINES, Routines, Sight-Bits, Parodies. 1700 pages! Free catalog. Write Robert Orben, 111 E. Carpenter St., Valley Stream, N. Y. je22

Agents, Distributors Items

BEAUTIFULLY TOOLED GENUINE Leather Billfold, made in Old Mexico. Dozen, \$18; sample, \$2. No c o.d.'s, please. Old Pueblo Importers, Box 893, Tucson, Ariz. This Buffalo should retail for \$5. Satisfac-tion Guaranteed tion guaranteed.

DAY-GLO SIGNS FOR ALL BUSINESS. Comics for private home rathskellers, etc. Sample and catalog, 10¢. Koehler Sign, 335 Goetz, Lemay 25, Mo. jel

DECALCOMANIA TRANSFERS NOW OFfered in small quantities, quick delivery; an attractive name plate on your products is the best advertisement. Side line salesman wanted, also make money with our line of Automobile Initials and Sign Letters. Free samples. "Ralco." XL. Boston 19, Massachusetts.

EARRINGS ASSORTED STONE AND TAl-lored, \$6 per gross plus postage. Bill-foldr, plastic alligator or lizard, \$10.80 per gross plus postage. C.O.D. gross lots. New England, 124 Empire St., Providence, R. 1. my25 my25

FAMOUS MFR. CLOSEOUTS

Asst Earrings \$1.75 & \$3.00 Dz. Pierced Earrings, Asst. \$1.25 & \$1.75 Dz. Charm Bracelets, Asst. \$1.50 & \$2.50 Dz. Tie & Cufflinks Sets, Asst. \$3.75 & \$6.00 Dz. Cultured Pearl Tie Sildes, carded \$2.00 Dz. Broken Jewelry, Min. 3 lbs. \$1.00 Lb. Cameo Neck & Earrings, Boxed \$3.00 Dz. Send for descriptive literature on other ter-rific values on jewelry of all descriptions. 25% deposit with order, balance C.O.D. SAMUEL SILVERMAN & CO., INC. 1820 Westminster St. Providence, R. L.

1820 Westminster St. Providence, R. I.



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Set in usual want-ad style, one paragraph, no display. First line set in 5 pt. caps, balance in regular 5 pt. upper and lower case. RATE: 20c a word, minimum \$4 CASH WITH COPY.

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mare.

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FORMS CLOSE WEDNESDAY FOR FOLLOWING WEEK'S ISSUE Send all Orders and Correspondence to 2160 PATTERSON ST., CINCINNATI 22, O.

HOSIERY-LOW PRICES LADIES', MEN'S, Children's, Ladies' Nylons, \$1 dozen up. Slightly imperfect. Nylons, packed cello bags, \$3 dozen. Prompt shipment and satis-faction guaranteed. S. F. Pollard Hoslery Co. (AM 5-1741), 1248 Market St., Chatta-nooga, Tenn. my25

NEW PLASTIC GLOVES

Pitchmen, Salesmen, Distributors, long-lasting Glove for washing, dusting, paint-ing; wears 3 times longer than rubber gloves. Retails for 59c; your cost, 10 pairs for \$1.00 plus postage. First time offered. Send \$1.00 for 10 samples. Hot! NORMAN DISTRIBUTING CO.

Cincinnati 1, Ohio Box 1122

POCKET COMBS-12 ON CARD. 12 CARDS, \$2. Clip Combs. 12 cards, \$3. Sample 10¢. Carloton House (BB), La Marque, Tex.

RELIGIOUS POCKET KNIVES. WITH REligious imprint. Imported, fine for per-sonal use, gifts, prizes. \$10.50 per gross; sample dozen, \$1. Order today. Imports, Inc., P. O. Box 555. Providence, R. L.

SELL COMIC, WITTY, ILLUSTRATED 7X11 inch Signs or Jumbo Postcards. 10 sam-ples 50c. Cost less than 6c. sell 35c. Koehler, 12 Caldwell, Cincinnati 16, Ohio.

YOUR OWN BUSINESS — SUITS, \$1.50; Overcoats, 65¢: Mackinaws, 35¢; Shoes, 12½¢; Ladies' Coats, 30¢; Dresses, 15¢. Enormous profits: catalog free, Nathan Portnoy Associates, 2109 AF Roosevelt Rd., Chicago 8 Chicago 8. ch-np

Animale Birde Snakes

FAST SELLING FUNMAKERS. GIMMICKS, Gadgets, Novelties, Gag Cards. New big catalog and 7 samples free. Dohn-IW-Marks, Broadview, Ill. ch-np

"SPECIAL" THIS WEEK ONLY

GIANT ANACONDA DENS, S60

Includes four fat, fresh, perfect Anacondas. one 10 feet, value \$45; one 8 feet, value \$20. and two 6 footers, value \$12.50 each. Total value \$90.00.

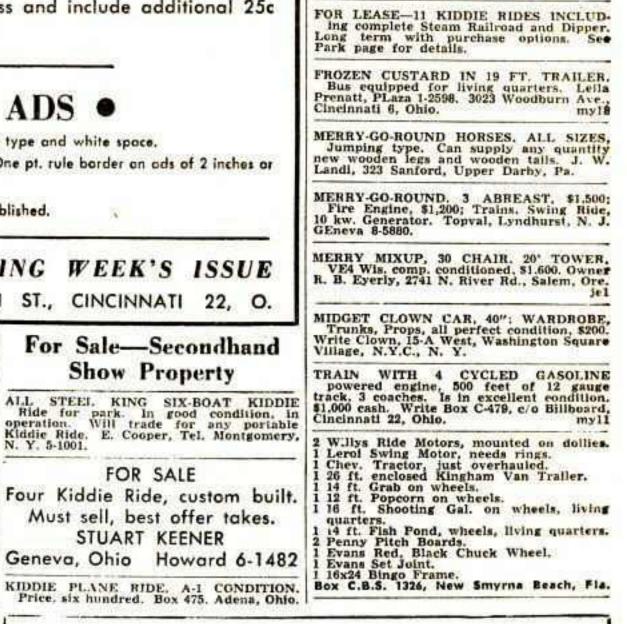
REPTILE JUNGLE Phone 322, SLIDELL, LA.

7 TONS OF DIAMOND BACK RATTLE snakes now on hand. Special price of 50s a pound; minimum order, 100 lbs. Black Hills Reptile Gardens, Rapid City, S. D.

12 LITTLE BRED MARES, ALL SOUND and broke to ride; all for \$1,200. This is the greatest bargain of the year. Truck available for delivery. No time for letter writing, phone as soon as you read this ad. Phone day or night 9317, P. L. Cobb, Amite, Louisiana.

Business Opportunities

A REAL OPPORTUNITYI THREE FULL PARADES made up giant balloons, special floats, fifty-foot Santa Claus floats, steel trailers, inflation equip-ment, trucks, for sale. Will sell one parade if desired. Directors selling or dissolving corporation but continuing business until sold Contracts included. Purchase price easily made up in six months with profit, special events fairs, Christmas parades.



CLASSIFIED

BOAT RIDE, MARCRAFT 24 PASS. WITH

Power Boat, Lighthouse, no tank. Good Ride for park, \$600 cash. Write: B and D Enterprises, Marilla, N. Y. my11

BUILD CONCESSIONS, COMPLETE PLANS:

Shallow Joint (23 games); 4-Way (11 games), Ball Rack (13 games); African Dip, \$5 each; High Striker, \$3; all \$20. Free catalog. Brill, Box 875, Peoria, III.



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Safety Pins 6 Doz19 Ladies' Nylons, Finest Doz. 5.00 Cotton Slips, Finest 1.00 Nylon Slips, Finest 1.50 Rayon Pantics Doz. 3.50	A BIG	And the second sec		
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Everything brand new. Just 10-20-50¢ on the retail dollar. Ready to go. Send for s \$10-\$20-\$50 or \$100 sample order from this price list. COD's ¼ deposit. Send immedi- stely.	get fresher and better stock.	IN OKLAHOMA CITY	Magical Supplies	Wanted to Buy
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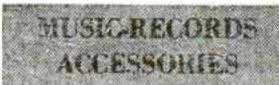
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Statt State of the	Fuller, John A Fuller, Virgli & Marle Fuller, William Gallupo, Jack O. George, Galen Gibbs, Arthur Giddens, J. V. Gilbreth, H. S. (Whitey) Glass, W. T. Good, Okie & Ruth Goodroe, John Green, Mrs. Kayo	Ryan. Pauline Ryan. Ralph Sakobie. S. Sakobie Sr., James Sanford Sr., Ray Saulsberry, Sue Schafer Jr., Alfred (Solo Balancing Act) Scoanomillo. Frank Settle, Thurman D. Senna. Tom Shaeffer, Melvin Shaffer, J. Sheets, Howard C.	REPORTINC from Grand Islan (Speedy) Hager members of the there during the including Heartbr Polack Clarence a	nd, Neb., I says that a fraternity recent race eak Red Hu	
	Harris, Pocketbook Harris, Sun Hatfield, James Hattersley, James Chalmers		ver, Clarence wo visor," Hughes d Hager got a job p Frontier Village kiddie park. Hag read pipes from 1 Al Wilson.	rked as "tu id odd job painting the Chost Town er would li	
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SHE LIN JANTATAN STATES	Jackson, Bob Jackson, Peggy Johnson, Mrs. C. B. Johnson, Mrs. Joyce Jones, Harry E. Jones, Waiter Kellen, George P. Kelly, Frances Kelly, Frances Kelly, Jr., Harry Kessier, Harper King, J. B. Kirkiand, James Kuns, Mrs. Martha	Taylor, James R. Taylor, John & Opal Terry, Ted (G. & B. Shows, 1958) Thomas, Chick & Betty Thompson, Howard R. Thorpe, Floyd Thorpe, Joe V. Tison, H. E. Vidalia, Prof. Vinicky, Antonia	 Al. Prior to the C Al worked Jack Hammond, La. E. C. PARDEE . reports that he is after putting in a in Oklahoma and there is that work 	son, Miss., back on the winter of f Texas. "Th	
ar 0.000	La Breche, Charles A. La Duke, Mrs. Peggy Lager, Mrs. Ann Lamm, Charlie M. Lankford, Lester W. Lauther, William E.	Vinson, Jack Vogt. Robert Von Dohrn, Billy Wabie, Bill Wandoll, Johnny Wankle, Charles E. West, H. A.	there is that you back any perce pounds," writes P vein. "What's bec	ch under ardee in a jo ome of Rub	

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Outdoor Acts and Attractions

BALLOON ASCENSIONS. PARACHUTE Jumping for parks, fairs, celebrations, Claude L. Shafer, 1041 S. Dennison, Indianapolis 41, Ind. BALLOON ASCENSION -- PARACHUTE Leaps for all occasions. Using modern equipment. Phone AT 8-8760, Porter Flyers, 614 Hoyt Ave., Muncle, Ind.

DONKEY BALL GAMES, SOFTBALL, basketball, races, contests. Complete two-hour show with all equipment. Walt Baxter. P. O. Box 845, Riverside, Callf. my11

FLASHY TRAPEZE ACT AVAILABLE FOR outdoor events. For literature, particu-lars and price address Charles La Croix. 1304 South Anthony, Fort Wayne, Indiana. Telephone: EAslbrook 3312.

HIGH DIVING EXTRAORDINARY-A ONE time Movictone feature. Now available as an outdoor thriller. Rigsing Illuminated, visible for miles. Mac Productions, 456 Lamphier, Warren, Ohio. Phone: EX 9-1479.

NEW BEAR ACT, NICE ROUTINE, OUT-standing fast finish with beautiful pony and charlot. Finest props and equipment. No junk. Bob Leonard, 325 S. Jefferson, building Citize Constant, State Junction City, Kan.

WANTED - FAIR DATES FOR SPANISH Dange Troupe. Also single dates for small line of Girls. Taggart, 1602 National, Bockford, Ill.

Vocalists

BARITONE-ALL AROUND EXPERIENCE. Sober, reliable, middle aged. Concert band or circus prefer. Carlo Musumed, 1501 S. Taylor St., Phila. 46, Pa.

manual milli	Langing Cases
Barrett, Bill	Langden, Grace
Bernard, Joe	Nell, David
Breithaupt, Hugh	Roberts, Rob
Charbonneau, A. J.	Ruffin, Frank
Dizz, Louis	Ryan, Florence
	Smith, Melbouras
Stampede	Sterling, Jan
Hill, O. H.	Tasso, Dieter
King, Margaret	Ward, Irma
UCD/SSOUTH SET TO ASS	

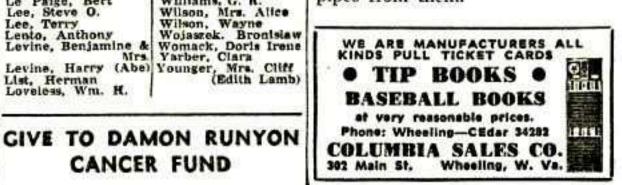
West, Halph McKinley Williams, Chesler M. linon, Harvey Volter, Robert Franklin Vyrick Jr., Brice W. oder, Tex oueil, Harold oung. Dolly

Pitchmen

d. Neb., H. R. ays that a few fraternity were ecent race meet. ak Red Hughes, nd Zim of Denked as "turf ad-I odd jobs and ainting the local host Town and r would like to ed Gun and Big

y 15 opening of ns Home Show, working auction and Louisiana. e teaming with curves at New to polish," said escent City date on, Miss., and

ack on the sheet winter of fishing Texas. "The law have to throw under nine rdee in a jocular Vhat's become of Ruby and Jerold Wantz. Would like to read pipes from them."



MAIL ON HAND AT NEW YORK OFFICE 1564 Broadway New York 36, N. Y.

Lanta Jr., Harry Latz. Frederick L. Le Paige, Bert Lee, Steve O.

List, Herman Loveless, Wm. H.

CANCER FUND

West, Margin Wilder. Dan Williams, G. R.



VENDING MACHINES

MAY 11, 1959

Texas Ops Fight, Beat Tax Move

AUSTIN, Tex .-- A proposal for a \$12 State tax on penny machines, a \$30 tax on nickel machines and a \$60 tax on dime and quarter bulk vending machines was defeated on the floor of the House of Representatives here last week.

A delegation of Dallas operators led by Everett Graff, National Vendors Association president. were met in Austin by a delegation from San Antonio led by Dalton Wick and a delegation from Austin led by Bryant and Pannel. The group had earlier sent many wires, letters and telegrams to their respective representatives and senators.

The group converged on the Capitol, and equipped with wellkept records, tax returns and prospectus were able to exert enough association. influence to defeat this confiscatory tax.

Graff believes this to be the only procedure when adverse tax proposals arise.

U. S.: Venders Used in 9 of 10 Larger Plants

Communications to 188 W. Randolph St., Chicago 1, Ill.

THE BILLBOARD 71

Venders Valued at \$97.8 Million Shipped in '58, Down 6% From '57 But Commerce Dept. Report Shows That Shipments of Bulk Candy, Cig Units Up

were valued at \$25,216,000.

manufacturers of vending ma-

Beverage Units

By DELORES NEWCOMB WASHINGTON--The nation's vending machine manufacturers shipped machines with a total value of \$97.8 million in 1958, a decrease of 6 per cent from the 1957 shipments of \$104.5 million The conference is one of 14 according to a report issued by

> Shipments of bulk candy vending machines and cigarette machines, however, increased last year over the 1957 total. The eight manufacturers of bulk candy venders who participated in the survey shipped 77, 423 machines in 1958, with a value of \$1,414,000, compared with 68.283 in 1957, with a vaule of \$997,000.

Cig Machines

Cigarette vending machines 000, compared with 706 shipped vadued at \$257,000. shipped by 17 manufacturers in in 1957 and valued at \$605,000. 1958 totaled 104,741 valued at \$29,074,000. In 1957, 98,161 cig- coffee refrigerated and non-refrig- last year. Shipment totaled 74,404, arette venders were shipped, and erated machines last year. Total valued at \$24,984.000. A year

chines.

SURPRISED AT \$\$ Phono Op Tries Bulk, Cig Vending—It Pays

DENVER --- Frank Huber, a Huber, operator of Century-Foods Corporation, presided at the long-time phonograph operator Supreme Music Company, paid here, has added cigarette and bulk little attention to vending for over While general tone of the con- vending machines to his estab- 30 years. His entry into the vend-

shipped was 12,669, valued at As used in the census report, \$9,609,000. In 1957, the number the term "shipment" means vending shipped was 15,090 with a value machines leaving the reporting of \$11,372,000. Four companies manufacturers, and includes prod- reported shipping a combined total ucts shipped on consignment. Dol- of 1,566 bulk or cup milk vending lar values are f.o.b. plant after machines last year, valued at discounts and allowances, and ex- \$457,000. Shipments in 1957 toclude freight charges and excise taled 1,419 and were valued at taxes. Census covers all known \$410,000.

Milk Venders

..

Some 5,375 indoor packaged milk vending machines were Shipments of beverage vending shipped by five manufacturers in machines amounted to \$49.6 mil- 1958, and were valued at \$3.276,lion last year, a 15 per cent de- 000. In 1957, 8,581 machines were crease compared with the \$58.2 shipped and were valued at million shipped in 1957. Four \$5,116,000. Four manufacturers companies reported shipments of shipped 121 outdoor packaged combination hot and cold bever- milk machines last year, with a age vending machines. Amount value of \$135,000. In 1957. 252 shipped was \$10. valued at \$715,- machines were shipped and were

Eleven companies reported ship-Twenty manufacturers shipped ping bottled soft drink machines earlier some 87,842 machines were shipped with a value of \$26,870,-000. About 5,442 post mix soft drink machines (cup) were shipped by seven makers last year. compared with 6,546 in 1957. Values were \$4,490,000 in 1958, and \$5,-314,000 in 1957.

Pre-mix cup machines totaled 8,146 from five manufacturers last year, with a value of \$4.971.000. compared with 11.285 in 1957 with a value of \$7.203.000. Other vending machines for beverages, including fruit and vegetable juice, were valued at \$976,000 last year. Some 1,270 were shipped. In 1957, 1,893 were shipped, and were valued at \$1,062,000.

250 Vending **Execs Attend 6-State Meet**

HARTFORD, Conn .--- Upwards of 250 top executives from merchandise vending companies in six States attended the Northeastern Conference of Automatic Merchandising at the Statler-Hilton Hotel here May 1-2 with John Lashaw of Boston functioning as regional chairman.

spring meetings sponsored by the Commerce Department's Census National Automatic Merchandising Bureau of last week (7). Association in various parts of the country.

Firms from Connecticut, Massachusetts, Maine, Vermont, New Hampshire, Rhode Island, New York, New Jersey and Pennsylvania were represented at the conference which began with a workshop session on Friday night. Saturday morning meeting was addressed by Thomas B. Donahue, St. Louis, first vice-president of the national

Varied Topics

Dr. Albert Burke, industrial development counsel, and daily news effective method by which to halt commentator on WNBC-TV, the unfair taxation on bulk machines National Broadcasting Company's currently so widespread over the owned-and-operated Hartford stanation. In the Texas case, it was tion, spoke at the Saturday lunchevident that the lawmakers, while eon. Subsequent hours were confair and reasonable, were unin- cerned with legislative problems, formed on the bulk vending trade sanitation practices, sales methods, in general. Graff urged operators major methods of coffee vending in other areas to follow the same and other pertinent industry topics.

George C. Sternad Jr., of Norwalk, Conn., vending product group manager for the General two-day meetings.

WASHINGTON---Vending maaccording to a preliminary report on an in-plant feeding survey made by the Agriculture Department.

Soft drinks, candy, peanuts and gum were the most widely vended items, followed by coffee, milk, cookies and ice cream.

About nine in 10 executives in plants with vending machines saw advantages in them, mainly that they helped improve employee morale and saved production time by keeping employees near the job. Eight in 10 cited disadvantages, centering on housekeeping problems, employees wasting time and unreliable servicing.

A fifth of the vending machine operators planned to increase their services to plants, while "very few" operators planned any decreases, according to Agriculture.

Survey covered almost 6,000 plants that spent nearly \$20 million for food from all sources in a four-week period during January-February, 1956. More complete statistics will be available when the final survey report is issued later this month or in June.

Standard Financial Promotes Krause

NEW YORK -- Bob Krause, credit manager of the Standard Financial Corporation, has been procompany which specializes in handling paper for the vending and them for this task. music machine industries, also makes direct loans to operators.

the key figures in the recent Coin tact or sales ability. Machine Division drive for the United Jewish Appeal.

ference was cautiously optimistic, commentary by key executives to The Billboard cited the need for yond expectations. "constant alertness" in regard to satisfactory public relations, par- sideline on a small scale, he has

chines are used by about nine out ticularly on the local level. "It's built it up quickly to include 33 of 10 U. S. manufacturing plants not enough to pay lip service to cigarette units and a flock of gum having more than 250 employees, community good will," one source preferring anonymity said. "We in the vending machine field, as well

lished locations and discovered that ing field, in fact, was more acciover-all profits shot upward be-

Beginning the vending machine venders.

as other components of the coin on the part of those people who machine industry, must be diligent- would point with scorn and derily alert to any 'skeptical sniping' sion at this American enterprise.

NAMA Poll Tells What Makes Serviceman Tick

tomatic Merchandising Association turned its spotlight on the route age 25 to 36 miles per day and serviceman in a 1958 poll conduct- services from 15 to 34 locations. ed by the Personnel Laboratory of The latter figure is lower for bever-Chicago, and came up with some age firms and higher for cigarette highly informative facts and fig- firms. ures. Some 240 operating firms participated.

The survey finds that the average firm actually hires 2.30 men before it gets and retains one felt they paid lower than average. acceptable route serviceman. That seems to point to a need for better get new employees thru referrals testing and selection procedures, from present employees or acdoesn't it? The greatest single quaintances. Newspaper ads reason why route servicemen quit ranked a distant second. soon after they are hired, according to the poll, is that they find ing to the companies, are those the work harder than they thought. Here's a rundown on other survey results:

1. Results expected of servicemen depend on the size of the firm. Thus 35 per cent of the two-tomoted to assistant treasurer of the four-man firms expect their men to most concerned about honesty. firm. Standard, a publicly held find new locations, while only 12

2. What is the serviceman's

works 44 to 46 hours per week, study now in progress.

CHICAGO-The National Au- with 7 a.m. the usual starting time 4. The routeman drives an aver-

5. Wages above average for their community are paid by 52 per cent of the firms, 44 per cent are in line with average, 4 per cent 6. Over 50 per cent of the firms

7. The "best" routemen, accordthat "do things in the same order every time and work faster."

8. Dishonesty was the single greatest cause for firing employees; failure to keep machines clean ranked next. Smaller firms were Some 55 per cent of the firms fired per cent of the larger firms rely on servicemen in the 1957 calendar attention which most machines year.

The NAMA board of directors greatest asset? Mechanical ability has authorized an \$11,000 study of operations to his existing head-Krause is well known in the coin and better knowledge of doing personnel selection and testing quarters in suburban Westminster machine industry and was one of minor repairs rate over public con- which is now being carried forward without added expense or equipby the organization. The prelimi- ment, and has found that much Cross as estimating and statistical 3. The average serviceman nary poll was a forerunner of the better profits are possible with no manager is Daniel L. McCabe,

dental than planned. A year ago one of Huber's long-established juke box location owners asked him to provide a cigarette machine, which, in order to hold the acpleased at the results. that he soon bought another half dozen cigarette units.

Huber. "We found that we could get cigarette spots without stepping by six makers last year totaled on anyone's toes as long as we pro- 13,683 units, with a value of vided the best possible equipment."

Adds Gum Units

Success with the cigarette venders was the stepping stone to still another extra-income development -bulk vending. Huber installed 50 mounted tab gum venders offering both penny and nickel gum. The bulk units were installed experimentally wherever a phonograph was spotted and surprised Huber by showing outstanding returns from the start.

the non-perishable product as well greater profit return than any single type of machine which Century-Supreme had operated.

are easily installed and serviced.' Huber added, "because the same collectors and mechanics servicing the phonograph locations can service the gum machines too, at an average of only 10 to 15 minutes per stop. We have thoroly enjoyed gum vending, and never expected to put 50 such machines in operation in a single year.

"Actually, they are more profitable than cigarettes, and the nonspoilage factor means they don't require the constant service and do."

Huber has added his vending increase in personnel costs.

Candy Bar Units

Shipments of candy vending count, he did. Huber was so machines (bar) as reported by nine makers totaled 25,371 last year, valued at \$7,077,000. In 1957, shipments totaled 27.654 with a "One thing led to another," says value of \$7,192,000. Shipments of packaged chewing gum machines \$589.000, compared with 16.901 in 1957 valued at \$698,000.

Five manufacturers shipped some 1,295 cookie, cracker and biscuit vending machines last year, with a value of \$108,000. In 1957, shipments totaled 5.204, with a value of \$670,000.

Hot Food Machines

Ten makers of hot food venders shipped some 2,842 machines in 1958 with a value of \$1.096,000. A year earlier, shipments totaled The gum machines, because of 7,380 units, valued at 2.485,000. Seventeen makers shipped vendas the steady patronage, showed ing machines of ice cream, sand-

(Continued on page 72)

"It is just as important that they Pitney-Bowes Expands

STAMFORD, Conn.--Four appointments at Pitney-Bowes Inc., stamp vending machine manufacturer, have named three men to newly-established positions and promoted a fourth to fill a managerial vacancy.

Frederick A. Groesbeck, former assistant to the vice-president for administration, fills the new office of manager of properties, and A. Reid Cross, former estimating and statistical manag_r, holds the new position of administrative assistant to the executive vice-president.

F. Schuyler Wardwell, senior engineer, is in the new post of assistant to the vice-president for government relations. Successor to former staff assistant.



VENDING MACHINES

THE BILLBOARD

Here's Current Status

here in full:

You will not be changing or

these:

Venders Valued

of the competitive impact.

long-range.

liminary stage.



MAY 11, 1959







72

200



VENDING MACHINES

73





THE BILLBOARD WEEKLY

Coin Machine Price Index

How to Use the Index

HIGHS AND LOWS. Equipment and prices listed below are taken from advertisements in The Billboard for the period shown. Listings are based on the highest and lowest prices on all equipment which have been advertised either at least 10 times for the period shown or at least 5 times together with a computation based on annual average.

PRICES given in the Index are in no way intended to be "standard," "national," "set," or offer an authoritative reflection of what prices should be on used equipment. Prices in the Index are designed, however, to be a handy guide for price ranges. Any price obviously depends on the condition of the equipment, age, time on location, the territory and other related factors.

MEAN AVERAGE. The mean average is a computation based on all prices of which a machine has been advertised for the period indicated and reflects the dominant advertised price level. It is not a simple average between the "high" and "low." High and low indicate price range; mean average indicates the price level at which most of the machines are advertised for. Therefore, when the mean average is nearer the "high," it indicates the "low" is a unique price probably for "as is" or "distressed" equipment.

(For 10-week period ending with issue of May 4, 1939)

and the second se	1	To-week period ending			,	1	22.0		for "as is" or "distressed" equipment.					
High Low	Mean Avg.	High	Low	Mean Avg.	High	Low	Mean Avg.	High Lew	Mean Avg.		High	Low	M	
MUSIC MACHINES		GOTTLIEB Arabian Knights			Screamo (4-54)\$ 75	\$ 75	\$ 75	Rocket (P) (8-54) 95 \$ 93	\$ 95	Flash Hockey				
Al contractor second	\$ 150	(11-53)		\$ 100	Sea Jockeys (11-51) 225 Silver Skates (2-53) 50	225 50	225	Royal (U) (8-54) 190 74 Score-a-Line		Exception in the second s second second sec second second sec		STC 12550	- CC -	
odel C-40		Chinatown (10-52) 50	135	135	Singapore (10-54) 50	50	50	(CC) (9-55) 245 245	245	Football (M)	175	95 175	į,	
8 RPM	245	Cinderella (3-48) 25 Classy Bowler (7-56) 145	25	25 125	Sky WJy (9-54) 85 Spark Plug (10-51) 65	85	65	Shuffle Alley Daluxe		Goales (CC) (1-46) Gun Patrol (Ex) (5-51)		50 110		
at E-40 (53) 40 sel., RP/A 225 225	225	College Daze (8-49) 135	135	135	Spitfire (2 55) 75	49	49	6 Player (U) (10-51) 85 30 Shuffle Alley	60	Gypsy Fortune Teller	10	10		
E-80 (53) 80 sel., RPM		Coronation (11-52) 25 Cyclone (4-5) 25	25 25	25	Star Pool (10-54) 75 Struggle Buggie (12-53) 55	75 55	55	6 Player (K) 85 45	45	Harvard Metal Typer Heavy Hitter (B)	195	195 50		
el E-120 (53) 120 sel.,		Daisy Mae (7-54) 75	75	75	Slugfest (3-52) 45	45	45	Shuffle Alley	40	Hi Ball (Ex) (2-38)	65	65		
RPM 395 295	324	Derby Day (4-56) 149 Diamond Lil (12-54) 75	120	130	Twenty Grand (12-52) 30 Times Square (4-53) 45	30 45	30	10 Player (C) 95 50 Shuffle Alley	60	Hockey (CC) Home Run, 6 Player	75	75		
el F-80 (54) 80 sel., 5 RPM 365 365		Dragonette (6-54) 110	75	85	Thunderbird (5-54) 100	95	95	11th Frame 335 150	195	(CC) (3-54)	95	95		
del F-120 (54) sel.,		Duette (3-55) 125 Duette Deluxe (4-55) 135	125	125	Three Deuces (8-55) 125 Super World Series	125	125	Shuffle Alley Deluxe 11th Frame (U) 325 175	255	Hot Rods	10305	10.0		
5 RPM 445	1.80	Flying High (2-53) 65	125	135	(4-51) 50	50	50	Shuffle Pool (Ge) (11-53) 50 50	50	Jack Rabbit (Amusematic)		485		
2 50 sel., /8 RPM. \$ 95 \$ 95	\$ 95	Four Belles (10-54) 75	75	75	SHUFFLE GAME	5		Six Player (CC) 50 45 Six Player Deluxe (K) 65 40	A 24.742	('46) Jet (B)	125	125		
14 50 sel., 78 RPM 75 75	139	Four Stars (6-52) 65 Frontiersman (11-25) 115	50 115	50 115	Ace Bowler			Six Player Deluxe (U) 65 40	45	Jet Gun (Ex) (12-51)	110	110		
4 149 149	149	Gold Star (8-54) 75	75	75	Advance Bowler	\$ Y3	\$ 195	Frame (U) 75 58	70	Jet Fighter (W) (10-54)		150		
6 A 120 sel., 45 RPM 199 75 8 120 sel., 45 RPM 295 265	295	Grand Slam (4-53) 45 Green Pastures (1-54) 50	45	45	(CC) (5-53) 95	95		Speedlane Bowier (K) 185 185	185	(G) (11.52)	85	35	l	
2 50 sel., 45 RPM 395 245	315	Guys & Dolls (5-53) 50	50	50	American Bank (American Shuffieboard (5-52) 250	225		Speedy (U) (8-54) 135 135 Star, # Player (U) (7-52) 95 84	135	Jungle Gun (U) (7-54)	205	295		
6 Hi-Fi 120 sel., 5 RPM 445	445	Gypsy Queen (2-55) 95 Harbor Lites 95	95 95	95 95	Arrow (CC) 210	210	210	Star, 10th Frame	ර අත්ව	Kicker & Catchers K. O. Fighter	150	20 150		
		Hawaiian Beauty (5-24) 50	50	50	Banner (U) (8-54) 155 Bikini (K) (6-54) 195	155 125	155	(U) (9-52) 65 65 Starlite (CC) (5-54) 99 99		Little League (W) (2-54).	125	125		
BURG		Jockey Llub (4-54) 110 Jubilee (5-55) 219	75 219	75	Bonus Bowler (K) (3-54) 190	75		Super Bonus Deluxe (U) 225 225	225	Lord's Prayer (M) (6-56) Lovemeter (Ex)	245	195		
-100 Hideaway 9-49}\$ 125 \$ 125	\$ 125	Jumbo 10.54) 225	225	219	Bonus Schre Bowler	170	170	Super Frame (CC) (5-54) 125 125	125	Mauser Pistol (Ex)	89	89		
00 A (9-49) 100 sel.,		Lady Luck (9-54) 85	75	85	Bowlette (G) (7-50) 245	175 245	175	Super Match Bowler (CC) (10-52) 75 50	55	Mercury Counter Gripper Midget Movies (CC)	25	25	2	
3 RPM 145 95 30-B (10-50) 100 sel.,	100011	Lovely Lucy (2-54) 55 Marathon (10-55) 150	55 150	150	Broadway Alley (11) 975	225	225	Super Six (U) (3-52) 100 29	75	Midget Racer (B) (11-56)	75	75 75		
5 RPM 325 325	325	Marble Queen (6-53) 69	69	07	Capital Deluxe Shuffle Games 435	225	245	Targette (U) 75 75 Targette Deluxe (U) (8-54) 320 95	/5	Midget Skeeball (CC)	135	135		
00-C (5-52) 100 sel., 5 RPM	305	Mystic Marvel (3-54) 120 Niagara (12-51) 35	120	120	Capitol (U. (6-55) 235	235	235	Team Bowler (U) (1-54) 95 95	70	Mills Scales Panoram (Mills)	325	35 325		
00-G (9-53) 100 sel.,	200000	Pin Wheel (10-53) 60	40	60	Carnival (K) (5-53) 125 Cascade (U) (2-53) 75	45 75		Team Bowler (K) (10-52) 75 49 Tenth Frame (K) 75 35	00	Pennant Baseball (W)	100	100		
00-R 595 595	595	Poker Face (8-53), 75 Quartette (2-52), 95	75	75	Century (K) (6-54) 145	145	145	Tenth Freme		Periscope (CC) Photomatic (M) (1-50)	95	95 325		
RPM 495 495 N (9-53) 535 535	535	Queen of Hearts (12-52) 65	65	65	Champion (B) (5-54) 300 Chief (U) (11-50) 115	125	195		2 Part 2	Photomatic Deluxe				
0-6 475 475		Rose Bowl (10 S1) 50 Score-Board (3-56) 145	50	20	Classic (U) (6-53) 140	50		Thunderbolt (CC) 200 200 Triple Score Bowler	200	(M) (3-36) Pistol (CC) (1-49)	245	245		
LITZER		Sea-Bells (8-56) 185	115	115	Clipper (U) (5-55) 195	175	175			Pistol Pete (CC)	99	45		
(51) 48 sei.,		Shindig (9-53) 90	90	90	Clipper Deluxe (U) (5-55) 210 Clover Shuffle (U) (1-53) 65	210 65		Triple Strike Bowler (CC) 200 200 Venus Bowler 150 150	200	Pistol Target Skill	15	15		
or 78 RPM\$ 149 \$ 149	\$ 149	Skill Pool (8-52) 50 Sluggin' Champ (4-55) 125	50 125	50 125	Club (K) (4-53) 75	50	65	Venus Deluxe (U) (3-55) 350 225		Pitch'm & Bat'm (S) Polar Hunt (W)	195	125		
(51) 48 sel., or 78 RPM 175 150	150	Sluggin' Champ	A	125	Comet Targette (U) (11-54) 110	110	110	Victory Bowler (B) (5-54) 295 145		Pop Up	18	18		
(5?) 104 sel.,		Deluxe (4-55) 175 Southern Belle (6-55) 95	175	175	Comet Deluxe	TIV.	110	(B) (5-54) 295 145 Yankees (U) 145 145	C 1. C. C. P. P.	Quarterbacks (G) (9-55) Ranger (K)	125	125		
78 RPM Mix 189 125 (52) 104 sel.,	125	Spot Bowler (10-50) 30	95 30	95 30	(U) (11 54)	125	245		n naith	Rifle Gallery (G) (6-54)	165	125		
78 RPM Mix 99 99	99	Stage Coach (11-54) 85	85	85	(CC) (11 53) 110	110	110	ARCADE EQUIPMENT	1	Rocket Ship Round the World Trainer	235	205		
-A (53) 104 sel., -78 RPM Mix 155 155	155	Sweet Ad1-a-Line (7-55) 115 Toreador (6-55) 150	115	115	Criss-Cross Targette			CODE: AP-Auto Photo, B-Sally, CC-	-Chicago	1001 110 EAL	350	350		
(53) 48 sel.,	10/25	Tournament (8-55) 150	150	150	Deluxe (C) (1-55) 110 Criss-Cross Targette	110	110	Coin, EV-Evans, Ex-Exhibit, G Gb-Gottlieb, K-Keeney, M-Int	-Gence,	Royal Mustang Horse	275	275		
or 78 RPM 235 235	235	Twin Bill (1-55) 125 Wishing Well (9-55) 125	100	115	Regular (CC) (1-55) 75	75	75	scope, R-Roovers, S-Seeburg, S	c-Scien-	Scientific Boat	250	250		
A (54) 48 sel., or 78 RPM 200 200	200		95	125	Crown (CC) (4-53) 80	80	60	tifis, Sh-Shipman, T-Teleco United, W-Williams, Wa-Watlin		(Munves) (6-52)	225	225		
(53) 48 sel.,		UNITED			Domino (K) (5-53) 50	100	175	10 CD.	- <u>-</u>	Shoe Brush Up Shoot the Bear (S)	95	95 120		
RPM 345 345 A (54) 48 sel.,	345	Cebana (3-53) 45 Caravan (1-56) 195	\$ 45 50	\$ 45	CC) (3-53) 95			ABT Challenger (5-54)\$ 19 \$ 19 AA Gun (K) ('48) 99 99	\$ 19	Shooting Gallery (Ex)		120		
RPM 279 249	279	Circus (8-52) 335	335	335	8 Player (Ge) (9-51) 83	49	50	All Star Baseball (W) 125 125	125	(6-54)	150	65		
) (54) 104 sel.,	1922.2	Havana (2-54) 45 Hawaii (6-54) 50	45	45	Feature (CC) (7-54) 125 Fifth Inning Deluxe	125	125	Atomic Bombers (M) 95 95 Auto Photo (AP) 1595 1595	95	(5-55)	150	150		
RPM 394 365	000	Manhattan (4-55) 30	30	50 30	(U) (6.55) 110	110		Anti Aircraft	99	Sliver Bullets (Ex)				
(2-25) (W) 440 375	395	Mexico (3-54) 65	65	65	5 Player (U) (1-51) 40	40	40	Air Raider (C) ('48) 150 150		(11-49) Silver Gloves (M)	175	175		
PINBALL GAMES	1	Nevada (8-54) 45 Pixie (9-55) 395	45	45	Firebalt (CC) (11-54) 145 Flash (CC) (9-54) 175	145 175		Air Hockey 125 125 Air Football 195 195	0 ////6/93	Six Shooter (Ex)	75	95		
Y No. City (5.01) 8 90 8 90		Rio (11-53) 30	30	30	Gold Cup (CC) (7-53) 155	75		Balloonamat Capital	603.0	Skee Ball (W) (8-36)	245	245		
ntic City (5-21)\$ 30 \$ 30 h Beauty (1-55) 150 120	135	Singapore (10-54) 75 Stardust (4-56) 115	75	75	Gold Medal (8) (3-55) 185 Hi Speed Triple Score	185	185	P (1-55) 195 175		Sky Fighter (M) (9-53)		110		
h Club (2-53) 65 65	65	Starlet (+1-55) 95	85	95	(CC) (8-53) 60	60		Baseball (Sc) 95 85	95	Sky Gunner (G) (9-53)	125	125		
ty Club (2-53) 50 45	45	Stars (6-52) 35 Tahiti 8-53) 30	35	35	Holiday Match Bowler			Baseball, 2 Player (G) 65 65	2 NO.12	Sky Rocket (G) (5-51)		195		
Time (1-55) 110 105		Triple Play (8-55) 85	30 85	30 85	(CC) (9-53) 165	165		Basketball (G) 175 175 Basketball (CC) 175 175	1 11/20/	Space Gun (Ex) Space Ranger (Deco)		110 225		
t Lights (5-51) 45 45	1034510	Tropicana (1-55) 60	60	60	Hollywood (CC) (5-55) 175 Imperial (U) (9-53) 110	175	175	Basketball (CC) 175 175 Bat-a-Score (Ev) (B-48) 95 95	8 AND	Space Ship		150		
t Sooi (11-51) 145 145	100	Tropics (7-55) 85	35	45	Jet Bowier (B) (8-54) 75	110	75	Bat-a-Score, 5c (Ev) (8-48) 95 95	95	Speed Boat (B) (7-53)	325	275		
iway (12-55) 155 140 Island (9-52) 50 50	E (0)	WILLIAMS	QL 2424	an 14	Leader Shuffle Alley	6666 100000		Bert Lane Merry-Go-Round 275 275		Sportland (Ex) (11-51)		125		
Ranch (9-51) 50 50	col	Army & Navy (10-51)\$ 35	2000		(U) (11 53) 125	125	222225	Big Bounce (1-51) 350 350	E 2000000		195	135		
(10-52) 45 45		Big Ben (9-54) 100 C.O.D. (9-53) 34	65	- COST	League Bowler (U) (1-54) 250	•••	210122-0	Big Inning (B) (47) 395 205	395	Standard Metal Typer, F. S.	975	275		
y (3-55) 85 55		Colors (11-54) 135	34	135	League Bowler Deluxe 195	100	12.398.73	Big League Baseball (W) (2-54) 145 145	145	Phone Process (1941) 1 4 101	85	85		
me (6-55) 110 85	0.01	Daffy Derby (8-54) 75	75	75	Lightning (U) (2-55) 175 Lightning Deluxe	155	175	Big Top (G) (6-54) 195 195	E 1997.	Star Shooting Gallery (Ex)		1993		
(6-54) 55 55		Dealer 21 (2-54) 34	34	34	(U) (2-55) 296	275	20.000 All 10	Bingo Roll 95 95	6 TODA	(9-54)	75	75		
rolics (1-54) 75 75		Deluxe Baseball 85	85	85	Magic (B) .12-54) 145	145		Bonus Deluxe (U) 350 300	325	Steeple Chase		395		
i Beach (9-55) 125 105		Disk Jockey (11-52) 40	40	40	Manhattan 10 Frame (U) 85	85	85	Bonus Gun (U) (T-55) 175 175	175	Strike-a-Litc (ABT) Submarine (K) (1-42)		195		
Club (3-56, 235 165 Beach (7-52) 60 60		Dreamy (2-50) 135	110	135	Mars (U) (1-55) 165	165	2.075	Broncho Horse	076	Super Home Run (CC)	123	125		
\$prings (11-52) 50 50	601	Eight Bali (1-52) 35	35	35	Mars Deluxe (U) 395 Match Bowl-a-Ball	185	245	(Ex) (10-47) 375 375 Card Vendor (Ex) 50 45	N	(3-54)	125	25		
Lite (1-52) 65 65		Four Corners (11 52) 35 Grand Champion (8-53) 50	35	35	(CC) (8-52) 75	45	45	Card Vendor (Ex) 50 45 Carnival Deluxe (U) 295 150	9	Super Jet (CC) (4-53)	225	225		
Club (3-54) 55 50		Gun Club (11-53) 425	50 395	425	Match Poor (Ge) (2-54). 60	60	22.00	Carnival Gun	8 723474 	Super Jet (CC) (8-53)		225		
y (9-54) 75 65		Hayburner (6-51) 65	55	65	Mercury (U) (12-54) 125	125	125	(U) (10-54) 160 75	6 (A26)	Super Pennant (W)		75		
Club (6-53) 69 69	10	Hong Kong (10-52) 55	55	55	Mystic Bowler (B) (12-54) 355	325	245	Cerousel (Sc) (11-54) 325 325	9 - 2003-XI	Super Slugger (U) (7-55)		145		
GO COIN	1	Jalopy ,8-51; 65	65	65	Mercury Deluxe	005		Champion Baseball (G) 145 140	2	Teleguiz (1-49) (T) Ten Trike (E) (46)		65 175		
tbalı Champ		King of Swat 150	125	145	11th Frame (U) 295 Name Bowler (CC) (1-54) 50	235		Champion Hockey ('46)., 100 100	N (1466)	3-D Theater (M) (12-53)		1/5		
-49)\$ 125 \$ 125	\$ 125	Lazy Q (2-54) 35	85	35	Name Bowler (CC) (1-54) 50 Official (U) (5-52) 85	50 60		Coon Gun (S) 125 125 Coon Hunt (S) (2-54) 135 125	2 2003	Three-of-a-Kind		20		
Run 95 95		Lu Lu (12-54) 125	125	125	Olympic (U) (8-54) 65	65		Dale Gun (Ex) 65 25	R - 223334	Three-Way Gripper (Gb)		25		
1 (10-49) 30 30		Nine Sisters (1-54) 75	75	75	Original 95	50		Defender (B) ('40) 150 125	1 0.255	Treasure Cove (Ex) (6-55)		210		
e & Turt Club	0.0	Peter Pan (4-55) 100	100	100	Pacemaker (K) (9-53) 85	49		Derby (Ex) 125 125	- 24-11-2	Trigger Horse (Ex) (7-53)		395		
del (10-53) 85 85	82	Quarterback (10-49) 85	85 165	85	Palisare (K) 55	55		Derby, 4 Player		Underseas Raider (2-46)	1153654	125		
2월11 3월2 423 2월21 443 2112 11 - 2012		Mace the Llock it has	101.7	165	1242 (SARCHA) SN (200) (200)			The second s	165	Voice-o-Graph (M) (4-46)	325	245		
0 .0		Race the Clock (1-55) 165 Rag Mop 5 Ball (11-50) 49		40	Playtime Bowler				1 10.253	[14] A. M.		100000		
2일에는 경영사항 전쟁 관계 · · · · · · · · · · · · · · · · · ·		Rag Mop 5 Ball (11-50) 49	49	49 145	(CC) (10-54) 165 Rainbow Shuffle Alley	165		Drivemobile (M) (7-54). , 195 150 500 Shooting Gallery	1 10.253	[14:22:21] - 22:25:27 22:25.27.19.19.25.27.17.27	175	175 18		

74

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MUSIC MACHINES

Communications to 188 W. Randolph St., Chicago 1, Ill.

THE BILLBOARD

EDITORIAL

Practical PR

A telling blow for understanding of the music machine industry was struck Tuesday (6) by Meyer Parkoff of the Atlantic-New York Corporation, New York Seeburg distributor. Parkoff stood up before some 40 American history students at Lawrence (L. I.) High School, explained the mechanics, economics and ethics of the industry, and freely answered questions from the floor. When the session was over, the high school seniors, many of whom had regarded the juke box operators and distributors as persons of doubtful morality, came away with an entirely different attitude toward the men who provide music in the nation's restaurants, luncheonettes and taverns.

It all began during the recent McClellan Committee hearings. Parkoff's son, Gerald, a Lawrence High School senior, had been asked by his classmates if the sweeping charges made in the daily press and weekly magazines were true. He had been asked if racketeers really did run the industry, if the juke box operator was a member of a criminal combination.

Gerald took his problem home to his father. The result was an invitation for Parkoff to appear before his son's American history class, tell it about the juke box industry, and to be prepared to answer questions from the students and from Roy Pear-(Continued on page 76)

Lou Boorstein Cited By N. Y. Coin Trade

300 Honor 1-Stop Executive at UJA Fete; Gotham Coinmen Raise \$27,000 for Cause

NEW YORK --- Monday night with citations from the UJA, the (4) at the Grand Ballroom of the record industry, the Music Opera-Hotel Astor some 300 leaders of tors of New York and the Associthe coin machine industry turned ated Amusement Machine Operaout to honor Lou Boorstein, of tors of New York. Present at the Leslie Distributors. The occasion dinner and sharing in the honors Op's Own PR: was the 13th annual banquet of was Lou's wife, Eleanor, as their the United Jewish Appeal's Coin four sons watched the presenta-Machine Division. Has First Aid Machine Division.

This year local operators and distributors raised more than \$27,000 for the regular UJA drive and for the 1959 drive, presented Boorthe special fund for the rescue and stein with the UJA scroll. In 1956, resettlement of refugees.

tions.

UJA Scroll Al (Senator) Bodkin, chairman of

N. Y. Attorney General Seeks **To Dissolve Trade Groups** MONY and AAMONY Charged With Violations of Anti-Monopoly Law

to answer the complaints.

110 operators who own more than ticularly set forth." 2,200 games and 600 juke boxes in the same area.

The State contends that both monopoly law. While two separate complaints were filed, the charges made against the two groups are substantially the same. Monopoly Charged

Substance of the charges is that since in or about May, 1957, and for some time prior thereto, the defendant (AAMONY on one set

State Attorney General Louis J. has contracted, agreed, arranged business relationship with the lo-Lefkowitz has moved to dissolve and combined with its members cation. two local trade associations-The and others to establish and main-Associated Amusement Machine tain a monopoly and to restrain Operators of New York and the and prevent competition and the bidding its members from negotiat-Music Operators of New York. free exercise of business, trade and ing with a location for 90 days Summonses against both groups commerce (in the coin-operated after a fellow member has been were served late Wednesday (6), machine industry in the AAMONY compelled to remove his machine with the defendant given 20 days papers and juke box industry in prior to the expiration of a con-According to the summons, ance thereof has done various acts

in New York City, Long Island AAMONY requires operators ap-and Westchester County, while plying for membership to file com- AAMONY must be notified." Af-MONY is composed of 150 mem- plete lists of location names and ter that period, the location is debers who operate 8,000 juke boxes addresses and registering each new clared open, the complaint says. location.

associations have violated the Don- moving into a new location, chine from a particular location, nelly Act, New York State's anti- AAMONY members must check no other member of the defendant with the Association to determine

NEW YORK - New York of papers and MONY on the other) whether any other member has a

3 an

75

90-Day Ban

AAMONY is also accused of fortract.

The charges also state that "in AAMONY is composed of about which are hereinafter more par- the event that a dispute between a location owner and an operator The complaint charges that has been adjusted within the 90-Another charge made is that The charges add that before "when an operator removes a ma-(Continued on page 76)

Need All-Industry PR Program: Slifer

Calls for Committee of Reps From All Coin Phases to Set Up Campaigns

The following is another |so much confusion and complexity article in a continuing series in our lives, for public relations

400 Expected at Westchester Fete

crowd of nearly 400 persons is ex- dustry, while Sandy Warner, presipected to attend the eighth annual banquet of the Westchester Operators Guild at the Holiday Inn here presented the guest of honor with Tuesday (8).

Music for dancing will be provided by the Lester Lanin ork, with Jeanne Reynolds as mistress of ceremonies. Seymour Pollak is general chairman for the affair, with plaque. Nat Bensky in charge of entertainment.

expected to be on hand for the form of a cake marking their 24th affair.

when Bodkin had been guest of In emotion-packed ceremonies honor, the roles had been reversed. the guest of honor was presented For prior to his being named as guest of honor, Boorstein had served as general chairman for three successive years.

Al Denver, president of the Music Operators of New York, presented Boorstein with a plaque on SCARSDALE, N. Y .--- A sellout behalf of the music machine indent of the Associated Amusement Machine Operators of New York, a scroll from his group.

The record industry, too, honored Boorstein, as Dan Collins of The Billboard and Bob Austin of Cash Box made the presentation of a

Anniversary Cake

A final presentation was made to Several top recording artists are Senator and Fran Bodkin in the (Continued on page 76)

School Class

GRAND JUNCTION, Colo .--- A unique type of public relations program is giving Don Thorpe, owner of Automatic Music Company here, a reputation as a "public spirited citizen."

Thorpe, who operates 40 photion area.

Mountain area, where there are the past are inestimable. We have many instances of serious injury, needed public relations from the burns, exposure, every year, Thorpe very beginning. became aware of the value of First Aid at an early age, and has been (or even a group of so-called exstudying thru most of his business perts in our field will find the anlife. Thru presenting a series of swers extremely difficult to pin training classes in Grand Junction down) holds the key nor possesses high schools, two hours at a time, the wisdom so necessary in plan-

(Continued on page 83)

Wurlitzer Sets Drive To Fight ASCAP Bill

ASCAP, would require juke box from their constituents. operators to pay performance royalties-in addition to the mechanical royalties they already pay- the following letter to juke box to licensing societies.

A. D. Palmer, Wurlitzer advertising and sales promotion mana- copyright law to permit collection mittee, was the only proponent of ger, who is in charge of the pro- of royalties from the performance the measure to appear as a witness gram, was in New York this week of recorded music has been of in its favor. to get the drive rolling.

select four operators from their payment of royalties to copyright R. Olenick (D., Youngstown) an- the family unit, from the day we territories who will write letters owners at the manufacturing nounced a second hearing would first breathe air until the end of to their Congressmen opposing the

NEW YORK — The Wurlitzer measure. Names of the operators Company, thru its distributors and will be forwarded to the Wurlittheir customers, has launched a zer legal counsel in Washington. drive to see that House Bill 0921 This will allow him to indicate, and the Senate companion bill do when talking to Committee memnot get out of committee. The bers, that he knows they have reproposed legislation, sponsored by ceived opposition correspondence

Palmer Letter

In addition, Palmer has written Bill No. 81). operators:

(Continued on page 83)

by industry leaders on public relations and how it can be

applied to the industry. By BOB SLIFER Managing Director National Coin Machine

The more I think about public nographs and around 60 games relations in relation to what is comin the Grand Junction area, is cur- monly referred to as the coin-marently teaching a 10-hour class in chine business, the more my own First Aid in Grand Junction high inadequacies confront me. The schools. First Aid, including emer- subject matter is so very complex, gency life-saving techniques, basic so intricate. We're a victim of our medical aid, is Thorpe's avocation, own reverse public relations from and by the end of the year he every source because we have prachopes to teach the subject success- ticed the art of self-destruction for fully to more than 1,000 high so many years. Reams of copy school students in the Grand Junc- could be written on just this phase of our business. The mistakes "im-Growing up in the high Rocky portant influences" have made in

Distributors' Association

This I believe: No one person ning a workable, practical, acceptable public relations program all alone. Therefore, I humbly acknowledge that my suggestions will have innumerable loop holes. Many will disagree in full; in part; in my intentions, for words can be so wrongly interpreted. Nothing

is so potent as words. A Great Talent

To understand public relations in its pure sense, it would seem to ing on a legislative proposal to me, requires a genius, a great tal-impose an annual \$50 license fee ent, a sensitive person who can feel on commercial juke boxes (Senate the pulse of public opinion, timing and much more. He must be an Sen. Ed Witmer (D., Canton), expert in human relations and what co-sponsor of the bill and vice makes people think and react favorably or unfavorably to a given situation. He must be able to channel thinking by various and devious means into predetermined avenues fered in the U. S. Senate. This No action was taken by the of action. All of us are subjected Briefly, distributors are asked to measure would also increase the committee and Chairman Stephen to public relations, starting with (Continued on page 79) time. It is little wonder there is

controls our active lives and thoughts. It is probably the most overpowering potent force in existence. It covers everything. Diogenes expressed the thought of all humanity: His search for a truthful man. Public relations is constantly making all of us think. What is truth? No one knows.

Think for a moment of what is involved in a public relations program for our business. Prejudices must be rooted out. Associations must be corrected in people's minds. Negative thoughts need be replaced by positive thoughts. The public must be educated. Ignorance and misunderstanding must have the light of truth shed upon them. We need public relations not only without but definitely (Continued on page 80)

Detroit Ops Protest Proposed \$50 City Per Machine Tax

DETROIT-The Motor City's juke box industry may be picked as the guinea pig for the city's current quest for new sources of revenue. The city administration, hard pressed for funds, has been seeking for aid in new quarters, and is mulling over the possibilities in excise taxes, which have not been used to any extent here. There have apparently been no significant changes in sources of such taxes or any new taxes imposed in about 20 years.

Councilman William T. Patrick roposed a legal test of the city's right to collect excise taxes on specific areas of business, and suggested one specific business be selected as the target for the testnamely the juke box business. He proposed a tax of \$50 or more per machine per year, estimating it would produce \$200,000 in revenue.

Industry leaders promptly spoke out publicly in protest, among (Continued on page 76)

Hold Hearings On Ohio \$50 **Juke Box Bill** COLUMBUS, O .--- The Taxation Committee of the Ohio Senate

Wednesday (6) held its first hear-

"A bill to amend the existing chairman of the 11-member com-



MUSIC MACHINES

N. Y. Attorney General Seeks To Dissolve Trade Groups

Continued from page 75

76

AAMONY is permitted to do business with that particular location owner for a period of 90 days."

Expulsions

The complaint alleges that when an AAMONY member is expelled or suspended, members in good standing can get a list of his locations and are free to negotiate with them.

AAMONY members, the complaint says, are required to submit all business disputes among them to the board of directors, and that the decision of the board is final.

It is also alleged that in the event a location is closed for 30 days and not reopened, operators are not permitted to negotiate with the location owner for machine placement.

Visits Barred

Another charge reads, "No tion. member of the defondant AAMONY is permitted to visit any City, State or Federal Governmental Department to transact any business, or make any statements or commitments, in connection with the coin-operated machine industry without prior authorization of its Board of Directors."

Finally, AAMONY is charged with unreasonably restraining and preventing competition and establishing a monopoly.

While the AAMONY counsel has not had time to prepare a complete answer to the charges, a

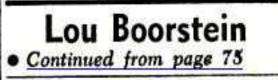
Detroit Ops Continued from page 75

mented on a press release issued York City licensing provisions were by the attorney general's office not clear. At that time, he added, last week when Supreme Court the association wanted to prevent Justice Samuel M. Gold signed individual members from speakorders permitting the State agency ing for the association on a comto bring action.

Another Matter

He said that the section dealing with barring members from speaking with public officials on behalf of the association had nothing to do with co-operation on official matters.

This item, he explained, arose



wedding anniversary which fell on the same day as the banquet. The guest of honor made the presenta-

Guest speaker at the affair was Kings County Assistant District At- lists and to submit disputes to the torney Aaron E. Koota, head of Arbitration Committee. MONY the Rackets Bureau. Referring to is also accused of prohibiting its the current investigations of the members from interfering with ancoin machine industry, Koota said that it is not unusual for members of an entire industry to be blamed for the transgressions of a few. Koota pointed out that when a policeman gets in trouble, the gen- the parties to a dispute nor are eral public is quick to say that the members of the defendant associaentire force is corrupt, altho the tion." bad actor is the exception. The same rule, he explained, holds true with the coin machine industry.

Seeks Co-Operation

"We will need your co-operation," said Koota, "to weed out the handful of dishonest people in

them Carl Angott of Angott Dis- your industry." Koota pointed out tributing Company, and Richard that investigations have shown that be reported to the MONY office, O'Meara, manager of Music the vast majority of people in the the complaint adds, with members Systems. They pointed to the spe- coin machine field are "hard-workcially depressed condition of the ing, industrious and honest men." juke box industry in a city already Seated on the dais were Rabbi depressed economically, and pro- Asher Block, who delivered the intested that the suggested new tax vocation; Teddy Blatt, veteran coin could be a death-blow to the busi- machine attorney; Claire Morano, of AAMONY: Mike Munves, dean William E. Bufalino, the much- of the Arcade industry; Carl Pavesi, investigated president of Team- president of the Westchester Opcounsel; Sandy Warner, president tax, and asked for a public hearing of AAMONY; Meyer Parkoff, Atlantic-New York; Barney Sugerman, Runyon Sales; Jack Mitnick, former vice-president of the United Manufacturing Company; Sandy Moore, Wurlitzer distributor, and the chairman and guest of honor. Music for dancing was provided by the Art Stanley ork, with singer Tony Leonard. Entertainment was provided by Cy Reeves, comic, whose appearance was arranged thru Barney Sugerman. As a special feature, the Dukes of Dixieland, Audio-Fidelity combo currently appearing at the Round Table, provided entertainment thru the courtesy of their personal manager, Joe Delaney.

spokesman for the association com- a few years ago when the New plicated legal matter.

"The written record will show," the spokesman said, "that AAMONY and its members have co-operated with law enforcement agencies in all five boroughs of New York.

Contract Proof

He added that the association has practiced "no unreasonable restraint of trade" and that location lists were kept solely for the purpose of showing whether or not a contract existed so that a location owner could not victimize the operator.

In the other action, MONY is accused of requiring its members to submit and file current location other member's locations.

Another charge is that MONY "is authorized and empowered to adjudicate the rights and interests of location owners who are neither

Location List

The complaint continues that operators applying for membership must submit a location list and that members must check with the MONY office before placing any equipment on location.

Breaches and lost locations must also required to report new locations.

An Editorial on Practical PR

• Continued from page 75

son, the teacher. The invitation was accepted, and Parkoff took over the role of high school lecturer last week.

Explains Economics

He began with a description and definition of the part played by the operator, with emphasis on servicing and programming. Then Parkoff discussed the roles played by manufacturer and distributor, explaining the economics of the automatic phonograph industry and pointing out the involved engineering and production problems which go into the manufacture of the modern music machine.

Parkoff showed the class newspaper headlines which he charged smear an entire industry with "guilt by association." He explained that the overwhelming majority of juke box operators and their employees are hard-working people who provide a valuable service to their communities and who have not and have never had any criminal connections.

But as effective as Parkoff's talk was, the greatest impact came when the students shot questions at Parkoff and got honest answers. The questions were sharp, and while there was not unanimity of opinion on Parkoff's answers, there was no attempt to evade controversy.

Advocates Ban

For example, Parkoff was asked whether persons with criminal records should be allowed to engage in the juke box industry. Parkoff said that they should not, pointing out that the Waterfront Commission bars ex-convicts from working on the docks.

Most of the students were of a different opinion. They felt that once a man has paid his debt to society, he should be allowed to earn his living, provided he does so in an honest manner. This question was not resolved; it was a case of what Parkoff termed "realism" as against "idealism" of the students. But at least the question was brought into the open, where it can be examined and decided on its merits.

The history teacher and his students were impressed when Parkoff told them that in addition to making juke boxes, Seeburg also makes electronic parts and does a considerable amount of work for the United States government.

Location Sales

One student asked a question which many distributors might prefer to evade: Why doesn't the juke box distributor sell directly to locations? Parkoff did not evade this question. He said that location operation of a juke box is inefficient from an economic standpoint, pointing out that the location owner is not equipped to service machines and usually has no knowledge of programming. The students agreed that the location owner stands to make more money with a competent operator servicing the location and selecting the records.

In answer to another question, Parkoff said that while it is impossible to investigate the backgrounds of all who want to buy juke boxes, he will not knowingly sell equipment to racketeers. Parkoff said that his moral scruples about the matter are such that he will take any legal means to prevent persons of unsavory reputations from becoming a part of the industry. From there, the open forum switched to "blackmail picketing," which Parkoff defined as the picketing of a location by one union when the serviceman is a member of a rival union. When Parkoff contended that such picketing should be banned, the students asked why the existing machinery of the National Labor Relations Board could not be used to prevent such action.

ness here.

sters Local 985, joined with the erators' Guild; Al Denver, MONY distributor-operator spokesmen to president; Joe Godman, MONY protest the impact of the proposed on the issue.

50 120 200 SELECTION MODELS А ROCKOLA FOR EVERY LOCATION

As a result of these alleged acts, the State maintains that MONY has unreasonably restrained and prevented competition.

No Foundation

Joseph Godman, MONY attorney, made the following statement based on the release issued by the attorney general's office which was prior to the serving of the papers: "These charges are without foundation in fact or in law." In both actions, the State demands judgment "permanently enjoining and restraining the defendant, its trustees, directors, officers, servants, employees and agents from exercising any of its corporate powers, privileges and franchises, and from transferring, disposing of and in any manner interfering with its property and assets."

The State also seeks to have AAMONY enjoined "from soliciting funds from the public."

Dissolution Sought

In both actions, the State would vacate the defendant's corporate charter and annul its corporate existence, and it would also have a permanent receiver of the property of the defendant named.

Neither of the defendants were prepared, at press time, to answer fully the charges. It is expected that these answers will be available next week after their attorneys have had the opportunity to examine them.

YOU'RE AHEAD ALL THE

WAY WITH THE AMI 'J'

Monophonic or stereophonic

electrical or mechanical 200,

Automatic Music, Inc.

Affiliate of Automatic

Canteen Company of America

1500 Union Avenue, S.E.

Grand Rapids 2, Michigan

of AMIRICA

ACANTEEN COMPANY

120 or 100 play.

Have you been paying pennles over wholesale for your one-stop service! Have you lost business because of delay in your onestop deliveries? Have you missed a sale because your one-stop service has an inadequate Inventory?

DOES YOUR ONE-STOP

MAKE MONEY

SWITCH TO MUSICAL SALES AND GET BACK ON THE PROFIT ROAD I

Musical Sales Company, Seeburg distributors for Baltimore, Washington and Virginia, is the oldest and largest one-stop record and c sory service in the nation. The nuge Musical Sales building in Baltimore houses one of the most complete inventories in the country, and the vast shipping department guarantees same day service o any order from this nation or abroad for all labels, hits and accessories.

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Musical Sales Bldg.

Musical Sales sells to you at **REGULAR DISTRIBUTOR WHOLESALE !** Nothing over, with free title strips and in one prompt postage saving shipment.

YOU

FOR

SERVICE

Remember, nobody beats Musical Sales prices and nobody beats Musical Sales service because Musical Sales is the oldest and largest one-stop service in the nation with worldwide distribution.

Call, write or wire your order today.



Time Element

To this, Parkoff explained that by the time the machinery of the NRLB went into action, the location could be forced out of business and the operator could have lost the stop. He cited instances whereby the Teamsters' Union has halted deliveries to a location while the juke box on the location was serviced by a member of another union.

When the session was over, the students and teacher were convinced that the newspaper reports about the industry were not accurate ones and that the industry is indeed concerned with cleaning its own house. One student admitted that before the open forum, he had regarded a juke box serviceman as a cog in a criminal enterprise. After the session was over, he realized that the serviceman is a skilled worker, who earns a living wage, keeps up mortgage payments for a modest suburban home, and makes a genuine contribution to our economy.

Meyer Parkoff, full-time juke box distributor and part-time high school lecturer, has not by his recent action given the complete answer to the music machine's public relations problems. But he has demonstrated that whenever an informed and articulate spokesman for the industry takes the time and trouble to present the facts, he will get an audience.

Partial Answer

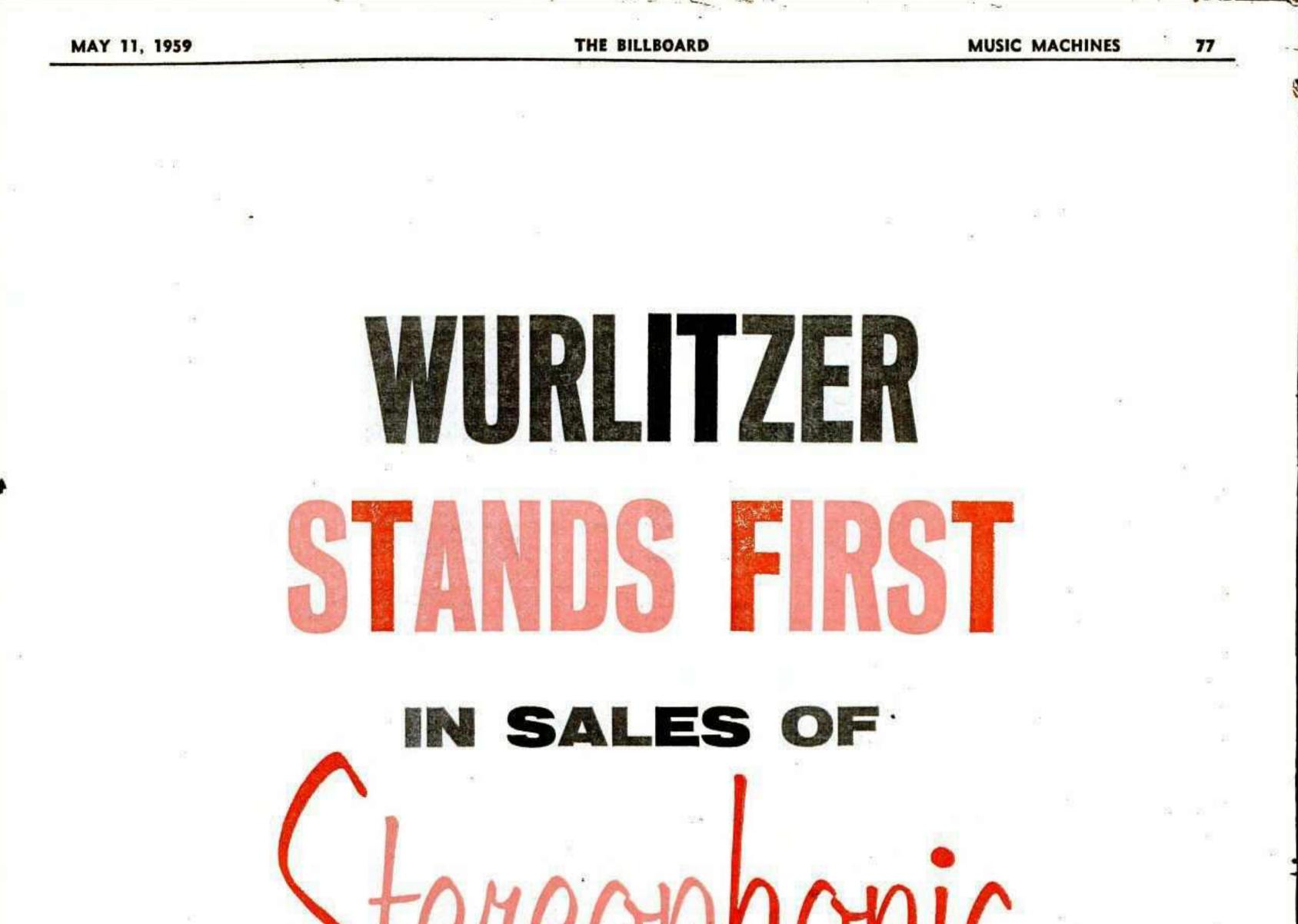
Multiply Parkoff's action a hundredfold or a thousandfold and you have at least a partial answer to the industry's problems. Today, some 40 seniors at Lawrence High School have an inkling of what it means to be a music machine operator and of what the automatic phonograph industry means to our economic and cultural way of life.

Ironically, two days before Parkoff's talk, some 300 members of the coin machine industry gathered at the Hotel Astor to celebrate their donation of more than \$27,000 to the United Jewish Appeal. Not one word of this philanthropic gesture appeared in the daily press.

Lest this observation be misinterpreted. The Billboard feels that the work of New York coinmen on behalf of UJA and on behalf of the United Catholic Community Services is a magnificent gesture which we hope will be copied by other groups thruout the nation. That these activities have not been publicized in the local press is unfortunate. Let us hope that the work will continue and be duely recognized by the same organs which are quick to castigate an entire industry for the actions of a few.

The point is this: The action of a single individual before a small group can often accomplish as much as the effort of an entire industry before an audience of several hundred. Meyer Parkoff demonstrated this fact at Lawrence High School last week.





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AMUSEMENT MACHINES

THE BILLBOARD

Communications to 188 W. Randolph St., Chicago 1, Ill.

TRAVELING ARCADE

78

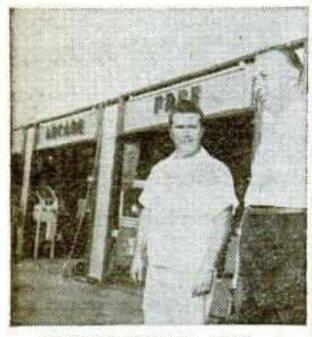
Op Begins 1st Season; Action Games Top Pull

By SAM ABBOTT

This is another in a series of spring Arcade operations.

Shows in this area.

ness for 15 of his 26 years. Also because of his unusual position in new is Sutton's Pacific Coast having a new audience. Shows. It started its first season about six weeks ago. Its ownermanager, F. M. (Pete) Sutton, also neon signs, one on each of the three has a wide show business experi- panels, invite funseekers to play ence. He had his own show in the admission-free. Deep South and served as the tech-



BOBBY MATHEWS (left), operator of the Arcade on Sutton's Pacific Coast Shows in California, looks over the midway with F. M. (Pete) Sutton, show owner-manager. Mathews says that competitive games get the top money. As he travels with the show, he "changes customers" each week.

nical adviser for carnival sequences in the current film, "Some Came Running."

Altho Mathews has to pack up LOS ANGELES-Amusement his Arcade each Sunday night and devices that offer Arcade patrons move with the show to another a chance to compete with one an- location (show is booked until nearother make the most money, says ly Christmas), he has the advantage Bobby Mathews, who operates the of not having to change his ma-Arcade on Sutton's Pacific Coast chines. He changes the people instead, for each week there is a new Mathews is operating an Arcade crowd to which he plays. Mathews for the first time, but he knows has seen his policy of offering compeople, having been in show busi- petitive games pay off each week

> Mathews' Arcade is under canvas, with the front open. Colorful

Inside the top he has his 45 games grouped. Of this number, six operate on a dime, 14 on a nickel and 25 for 1 and 2 cents.

The grouping is according to game type and the age to which they appeal. For instance, the license bureau machines appeal to teen-agers, the Follies girl machines to adults and the cowboy cards and jet age units to kids up to 12 years of age. Baseball, which operates on a nickel, pulls money because it's competitive. Space Age, for a dime, also gets a large amount of play. Super Hockey attracts a large number of players at a dime a throw.

Mathews has found that the new games pull a majority of players. Among these are Keeney Sportsmen, United Carnival, Genco Sky Gunner and Exhibit Shooting Gallery, all target units. Another unit that pulls well for him is the Genco Gypsy Grandma that delivers a look into the future via a card.



Gottlieb Ships Atlas 5-Ball, **Two-Player**

lieb & Company.

According to Gottlieb, "location reports have proven, time and again, that competitive play fills the cash box. In all locations, twoplayer competition undoubtedly means more play and more profit." Atlas, the latest Gottlieb pinball, features a twin pair of ball flippers, at bottom and mid-playfield, and two ball targets at the very top of the playfield. A large rototarget unit is set at the center of et game. the playfield.

Two New Bowl Games Move on United Lines

CHICAGO-A new shuffle al- available to boost length to 17 or lev and a new big ball bowling 20 feet.

facturing Company production lines for-quarter. The game is also availlast week.

Alley and the Advance Bowling dime play. Alley, offer players the opportunity

their selection.

Both games are six-player units, the Zenith utilizing a ball-type shuffle puck and the Advance using the large duck-pin bowling ball.

Set on regulation, either game gives official bowling scores for strikes and spares; set on bonus, the games give varying scores for strikes and spares in different frames:

In frames 1, 4 and 7, strikesspares score 30-20; in frames 2, 5, 8 and 9, they score 60-40; in frames

CHICAGO — Atlas, a new five-ball pin game for two-player standard size. Advance, the ball competitive action, was shipped to bowler, is available in 13 or16-foot distributors last week by D. Gott- lengths, with four-foot sections

Chi Panel **OK's Rocket**

CHICAGO-The Chicago Game Panel, which passes on each new game model offered for operation in the city, last week approved Chicago Coin Machine's Star Rock-

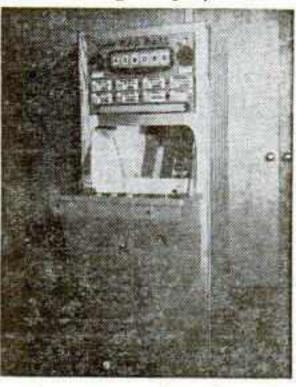
At the same time, the panel The play-attracting roto targets turned thumbs down (for no ap-

alley-each offering two-way play Advance has a special credit -were rolling off of United Manu-unit for accumulative play at two-

able set for one-for-quarter play Both games, the Zenith Shuffle and is easily convertible to straight

ing before beginning play. Players simply press a button at the top of the ball lift rack to make their selection **Red Ball, New Rocket** Game

FRANKLIN PARK, Ill.--Red Ball, a new rocket-type game played without shuffle pucks and featuring a unique scoring system, was shipped last week by Midway Manufacturing Company here.



Eastern Coinmen Face Banner Resort Year

NEW YORK - East Coast | tors in the East is Sandy Moore's juke box and amusement machine operators are looking forward for pany, whose route runs the length Hits 18th Month what many of them feel will be of Long Island. their most profitable resort location season in history.

and seaside resorts coming in at a music on summer locations, with record rate, and with more people 100 stops expected to be covered than ever planning to take ex- by Memorial Day. Forman says tended vacations and long week- he will put new equipment on the ends, operators with locations in better locations, with extensive the Catskills, Adirondacks, Berk- stereo installations planned for the shires and Poconos, as well as plusher resorts. those with stops on Long Island, the New England Coast and the sidiary of Sandy Moore Distribut-Jersey Shore, already are moving ing Company, isn't faced with one equipment and early collection re- problem which confronts other opports are promising.

games and juke boxes set for summer location will be placed. Any locations between then and now bor Day, the newer equipment is are considered gravy.

One of the largest resort opera-

Game Legislation

INDIANAPOLIS - Persons under 18 years of age are prohibit- in storing equipment just for sumed from playing pinball machines mer stops. Greco generally pulls longer a major problem. Many under the provisions of an ordi- equipment off bowling alleys in persons who a year ago couldn't nance passed Wednesday (6) by late spring, places them in resort afford to go to the mountains or the City Council. The new law is locations from Memorial Day to seaside are making up for that effective May 16. Still pending in Labor Day, then switches them lost vacation. And based on what's the Council is another ordinance back to bowling alleys in the fall, been happening in early May, designed to restrict the use of pin- Last year was a poor one for they're in a mood to spend money. balls. It would require that dis- resort operators in the East. The tributors and operators reside in recession and a ban on pinball ma-Indiana for at least a year, and chines in New York State teamed ban have been largely blunted. forbid placement of pinballs within up to clobber the operator. 500 feet of a church or school.

According to Gabe Forman, Suffolk - Nassau executive, the With reservations to mountain firm has begun placing games and

Suffolk-Nassau, which is a suberators; the firm has an outlet for By Memorial Day, most of the equipment used on summer stops -the export market.

Forman explained that after Laplaced on year-round locations, with the older games and juke boxes going overseas.

Tommy Greco, who with his brothers operates in the Catskills and in the Hudson Valley, also feels that there isn't much point

This year, the recession is no

score up to 500 points, while the parent reason) on licensing of cointwo bull's-eye targets score 10 operated baseball games. Why the game is 26 inches wide, 30 inches times the roto target value as well. baseballs, a straight amusement- deep and 66 inches high. Eight five-ball play and is available with remains a mystery to most local varying scores possible for each twin chutes for dime and threefor-quarter play. Match play is also offered.

Keeney Game In Production

CHICAGO-J. H. Keeney & Company's Deluxe Big Tent up right game is in its 18th consecutive month of production, Paul Huebsch, vice-president and general manager, said last week.

The Big Tent mark is a record production run for uprights, and

currently offers three other uprights-Shawnee, Twin Big Tent and Big Round-Up. Each of these Cohen and his attorney, Hey-games is designed for a different man Zimal, had checked the local type of location, Huebsch said. Each has different score and play features.

Huebsch announced that a brand-new upright game is now on the drawing boards, and is expected to be launched in about

New Games

Atlas can be set for three or type game, can't get city approval attractive scoreglass panels indicate coinmen.

The compact bounding ball (Continued on page 79)

NEVER SAY 'DIE' N. J. Arcade Op Wins **Paterson License Tiff**

PATERSON, N. J. -- Nat the best interest" of the com-Cohen, of Airport Recreation, a munity.

who will fight back when he thinks had complied with all the rehe is in the right, and this policy quirements for the Arcade license seems to be paying off for Cohen, and that the aldermen had no who plans to open a 70 to 80- authority to use their discretion in piece Arcade in the heart of the denying him that license. He business district here.

It all began in December, 1958, when Cohen applied to the Board of Aldermen for permission to may lead all other games as well. open his Arcade at 230 Market Besides Deluxe Big Tent, Keeney Street. The 25 by 90-foot premises are on the ground floor of the Carol Plaza Hotel.

> ordinances and had found nothing that would bar the operation of an Arcade at the location.

Petition Denied

By a 10-0 vote, the board turned down Cohen's application on the ground that the Arcade would be "detrimental to the community" and that it would be frequented by unsupervised youngsters.

Cohen argued that the Arcade would be an asset to business in the area and that it would be closely supervised by adults. But these arguments did not change the minds of the aldermen.

So Cohen made another appli- lation. Also, the effects of the pinball cation for an Arcade license and, Cohen also operates Arcades at on March 2 he was turned down the Newark (N. J.) Airport and at Traditionally, the pins have been for the second time. The aldermen the Garden State Shopping Plaza, (Continued on page 79) ruled that the Arcade was "not in Paramus, N. J.

local Arcade operator, is a man Cohen's contention was that he argued that such a denial must be based on legislation and not whim.

When Cohen recently was turned down by the board for the third time, he brought suit against that body in Superior Court. This time he won.

Judge Harold Kolovsky ordered the Board of Aldermen to grant Cohen the license, ruling that it had no authority to deny him one. Cohen plans to have his Arcade in operation by early Junc.

New Move

However, the matter is not vet settled. Monday (4) Cohen was granted the license to go ahead. Two weeks from that day the aldermen will meet to pass a law barring Arcades from that area.

However, Cohen said that this maneuver will not stand up in court; that he has been granted the license and that the Arcade will be in operation by June. Attorney Zimal contends the board has no authority to pass such legis-

three weeks.



THE BILLBOARD

AMUSEMENT MACHINES

79

Am. Shuffleb'rd Set **On Imperial Line**

UNION CITY, N. J. --- The custom works like this: The unit American Shuffleboard Company costs \$920. The operator pays \$50 will begin deliveries of its new down plus freight, leaving a balsales manager.

The unit, which comes in 14, \$33 a month. 16, 18, 20 and 22-foot lengths, vice.

model of the game was shown at the recent Music Operators of America convention in Chicago.

Finance Plan

Paul Cusano, ASC president, said that a finance plan, similar to the one for American's custom model, will be put into effect for the Imperial line.

The existing finance plan for the



Imperial line games by the end of ance of \$870. For the next 10 May, according to Nick Malone, months he pays \$54 a month, and sales manager. for the second 10 months he pays

One of the problems that features a magnetic control which Cusano and Melone feel the new kicks the puck to the side when model will solve is that of free the game has been completed or play. In the past patrons would when the time limit has expired. continue to play the game after The operator sets the timing de- the contest has been concluded, and the location owner would Melone said the price will be seldom object. The location owner announced shortly before it is reasoned that the players were ready for delivery. A working spending their money at the bar, and that any sharp word from him would serve as an invitation to the players to patronize another tavern.

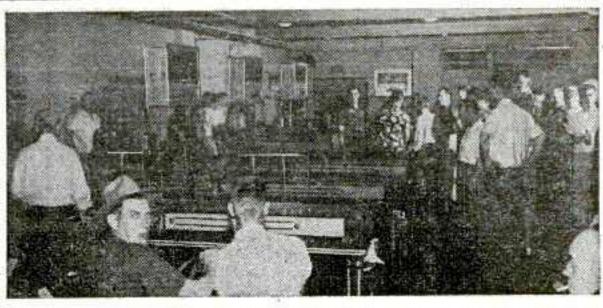
Timing Device

With the new magnetic control and timing device, explained Melone, the players are free to continue as long as they like, but the puck will be thrown off the playing field and the electric scoreboard will not operate after the time limit has been passed.

Also, the device gets the location want to continue, they must insert to be heard. another dime in the machine. The bartender doesn't have to act as a policeman.

timing mechanism and the magnet revenue measure. It is not, he inwhich prevents the puck from dicated, part of Gov. Michael V. being put into play will eliminate DiSalle's bid to raise \$184 million free play as a factor in shuffle- per year in new and increased board operation.

Pilot Operation



SOME 500 PERSONS COMPETED in the Washington State Shuffleboard Tournament in Seattle last month. Thirty-nine six-man teams entered the Cushion Shuffleboard division. The competition was sponsored by the American Shuffleboard Company.



THE LONG BOARD TOURNEY of the Washington State Shuffleboard Tournament drew 40 six-man teams. The sessions lasted three days.

Hearings on Ohio Juke Bill

Continued from page 75

owner off the hook. If the players be held May 13, with opponents bill (House Bill 326) has been in-

vide a program to educate mentally

In short, Melone feels that the retarded children rather than as a taxes.

Senator Witmer estimated the juke box tax would raise some In this connection, the firm is \$750,000 annually, based on some putting on a drive to make the 15,000 machines in the State. He shuffleboard wholly an operator said he had no actual count but arrived at his estimate from a per-The firm has a pilot operation of centage of "approximately" 40,000 100 units in New York for testing taverns, restaurants, amusement State Tax Commissioner Stanley A. Bowers, questioned by a com-It is encouraging tournament mittee member, said experts in his play and providing operators with department "guessed" revenue trophies to stimulate this match might run as high as \$1,000,000 play. A recent State tournament in per year, indicating they thought Seattle drew some 500 contestants there might be as many as 20,000 in the cushion and long board di- units in Ohio. He also said he would anticipate no technical diffi-

troduced in the House of Repre-Senator Witmer told the commit- sentatives, but it has not been retee the bill was designed to pro- ferred to committee for hearings.



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AUTO RACE	125
ACE HIGH	135
ROYAL FLUSH	150
STRAIGHT FLUSH	
CRISS CROSS	215
ROCKET SHIP	225
ROTO POOL	250
SUNSHINE	265
SITTIN' PRETTY	
STRAIGHT SHOOTER	480

NATIONAL COIN MACHINE EXCHANGE 1411-13 Diversey Chicago 14, Ill. BUckingham 1-8211

instead of a location-owned piece. new equipment and learning parks and clubs in the State. operating methods to pass on to customers.

visions.

John Bilotta, Newark, N. Y., culties in collecting the tax. distributor who covers the entire State, next week will bring a dozen Cincinnati) questioned features of operators to the plant for a tour. the bill in connection with distri-American plans to work thru other bution of the funds to local schools. recognized coin machine distributors to get thoro national coverage. by Sen. Milton E. Cox (D., Wil-

Midway Bows

Continued from page 78

line-up.

Sen. William H. Deddens (R. This feature was also questioned

loughby) who added he was in favor of the purpose of the bill in aiding education of the mentally retarded.

horizontal, vertical or diagonal Five large buttons placed on

individually by player to launch Taxation Committee. ball or balls in any one vertical row. As each button is pressed, pilot light above button goes out, with player getting to press each . button once per line of play.

Different scores are awarded player for registering three, four or five-in-line; four corners or spelling out game's name, and these scores vary further, depending on whether they were made vertically, horizontally or d'agonally. Horizontals are more difficult to make than verticals and rate more points.

Player presses a small button to change the frame of play; another memory, they should be even betsmall button to collect score.

Red Ball features a completely

play per coin.

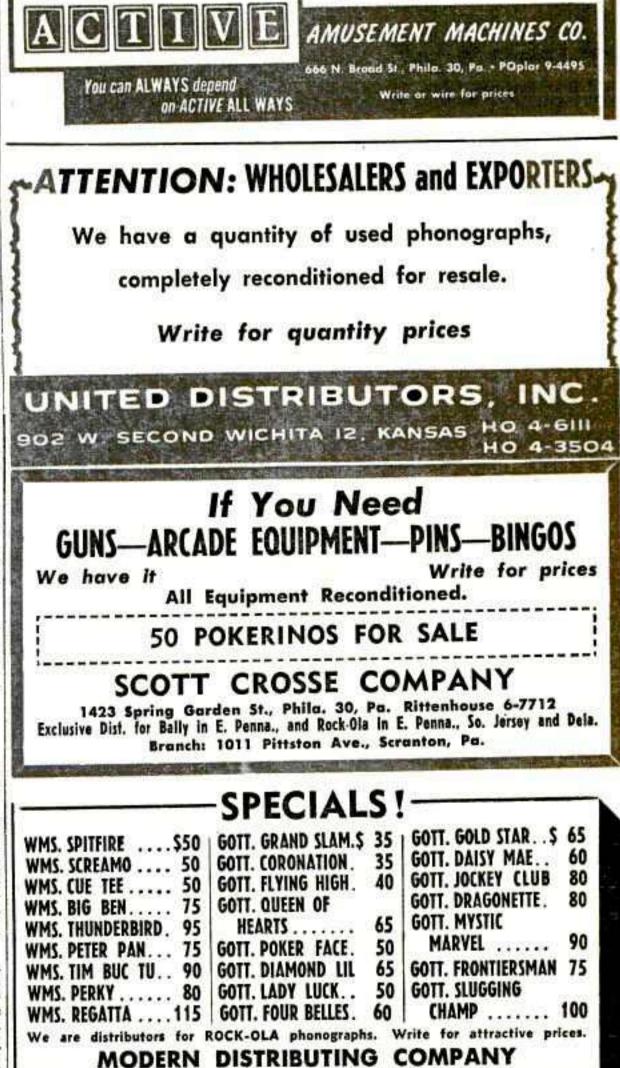
Senator Witmer also pointed out that a similar bill had been introduced two years ago by Sen. Anthony O. Celabrese (D., Cleveland) the cabinet molding are pressed who is currently a member of the

Co-sponsor of the bill with Senator Witmer is Sen. John J. Corrigan (D., South Euclid). A similar



the big earners in Empire State resorts. Last year, operators began substituting shuffles, bowling games and guns. After a slow start, they began earning. This year, with these games having more widespread customer acceptance, and with pinballs a fainter ter.

Of course, the one factor over hinged front walk-in door. The which the operator has no control playfield section slides out for is the weather. But barring the servicing and backdoor is hinged. possibility of a succession of rainy The game is available in replay weekends, the Eastern operator or regular models. It is adjustable with resort locations could be for one, two or three frames of heading into one of the best seasons in history.



Joe Ash Says . . .

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Larry Ash is in Europe to

see you. Cable COMAC for



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REDD-HOT VALUES!

80



Need All-Industry PR Program: Slifer

• Continued from page 75

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within our own industry. We need we are a split industry within oura competitive spirit within but we selves for the public's own benefit? also need a co-operative spirit, too, and a great deal can be written on erally? Licenses? Taxes? this phase, besides.

Modern-Day Example

To give but just a few modernday examples of prejudices, misunderstandings and ignorance:

Not so many years ago, any female associated with the theater,

To correct unfair legislation gen-

To sway public opinion with re-

'pursuit of happiness?"

MAY 11, 1959

or listed. Nevertheless, a positive course of action must be determined and planned before you even begin an industry-wide public-relations program, especially on a national level. Opportunists will support the more current problems, the ones where the quickest results can be noticed, but I question seriously whether many of these can be disassociated from the other and that the longer pull might be the most sensible one to pursue.

All-Industry Problem

Assuming that a program can be gard to maligning articles in news agreed upon-and I firmly believe copy and releases in every facet this is an all industry problem-not of the press? Failure to submit a one more related to a soviewpoint for the public's consid- called division than to another (and eration is dereliction of our duty. this in itself would be quite a pub-









THE BILLBOARD

AMUSEMENT MACHINES

81

There are strong and opposing utors, jobbers, associations, opera- volved. Can we do it? You must National Coin Machine Distrib- listening, from evaluating, from forces. Decisions must be made tors, suppliers, the entertainment make a start or you never have a utors' Association. These are pure- others' ideas. and adhered to regardless of self- fields and the non-members of any finish. I have implicit faith in our ly my own observations and More importantly, who is going will be many. and there groups. The "executive force" industry's thinkers and doers, but thoughts. It was

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parts intact)	\$ 75.00
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(Slight Charge For	
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one bundle right from the start. | including manufacturers, distrib- | to accept the responsibilities in- | part those of the members of the | thermore, all of us will learn from

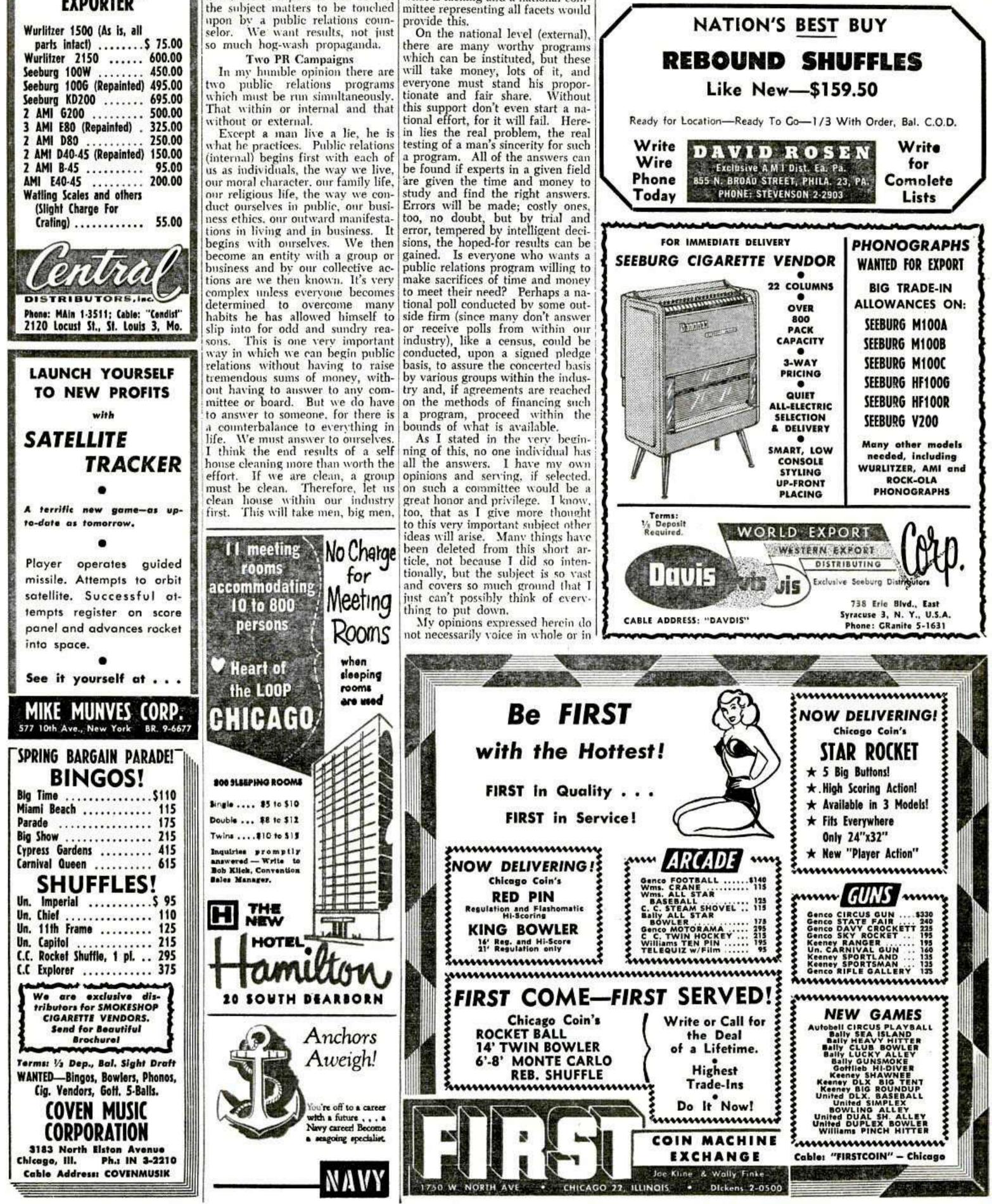
Therefore, a panel of the best able public relations firm, one public. I don't feel we would be by personal interest and pride to we would have a good start. Fur- anyone and everyone. fair to ourselves and our convictions get them started. Leadership is if we didn't supervise and control what is lacking and a national com-

without or external.

Grass-Roots Efforts

intelligences and experience from which knows its way about, one There are many things which planned program showing how this will state publicly that such a comwithin our industry should form an which has the proper "ins" with all can be done on the grass-roots or that should be done, what mittee is forming, where and when executive committee to study, plan the notable publications and con- level. I know many of them and should be covered, how it is to be it will take place? Many are ready. and supervise the program. Every nections, nationally. However, I am certain they are known to controlled or to write a perfect Many are waiting. Will someone facet should be well represented, truth must be the foundation, even most other people in our industry. master plan. However, if a pro- with authority please stand forth the garnished with the proper What it does take is an overall ef- gram were arrived at within the and be counted? verbiage to impress an uninformed fort by agreement, by acceptance, framework of the above, I think I would like comments from

to start such a movement? Who It was not my intention of out- will make the "call?" Who is the lining what I think should be the unknown leader or leaders who





1000

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82

AMUSEMENT MACHINES

THE BILLBOARD

MAY 11, 1959

FOLK TALENT AND TUNES

Continued from page 44

Carl Shook, WKYW, emseed the proceedings.

Ferlin Husky was forced to turn down an appearance at the Truth or Consequences Roden, an Art Linkletter pro-

duction, held recently at Truth or Consequences, N. M., due to previous commitments in the Pacific Northwest. . . . A Hubert Long package featuring Faron Young, Ferlin Husky and Roy Drusky is pres-



ently on tour of the Northern States. Drusky is sporting his first Decca release, with "Wait and See" the No. 1 side. ... Don Gibson guested Saturday (9) with Red Foley and the "Jubilee U.S.A." family, along with Skeeter Davis. Due in Springfield, Mo., for this week's (16) ABC-TV-er is Carl Smith, who'll head up a guest roster that will also include Shug (Sons of the Pioneers) Fisher, Slated for "Jubilee" visitors later this month are

Hill and Range's Australian firm is presently putting final touches on a Cash song-album edition for the Down-Under trade.

With the Jockeys

WZIP, Covington, Ky., which shunned c.&w. music the last two years, has returned to the fold with a daily hour-long show, 6-7 a.m., with Bobby Grove whirling the wax. His big problem, Bobby says, is the fact that the

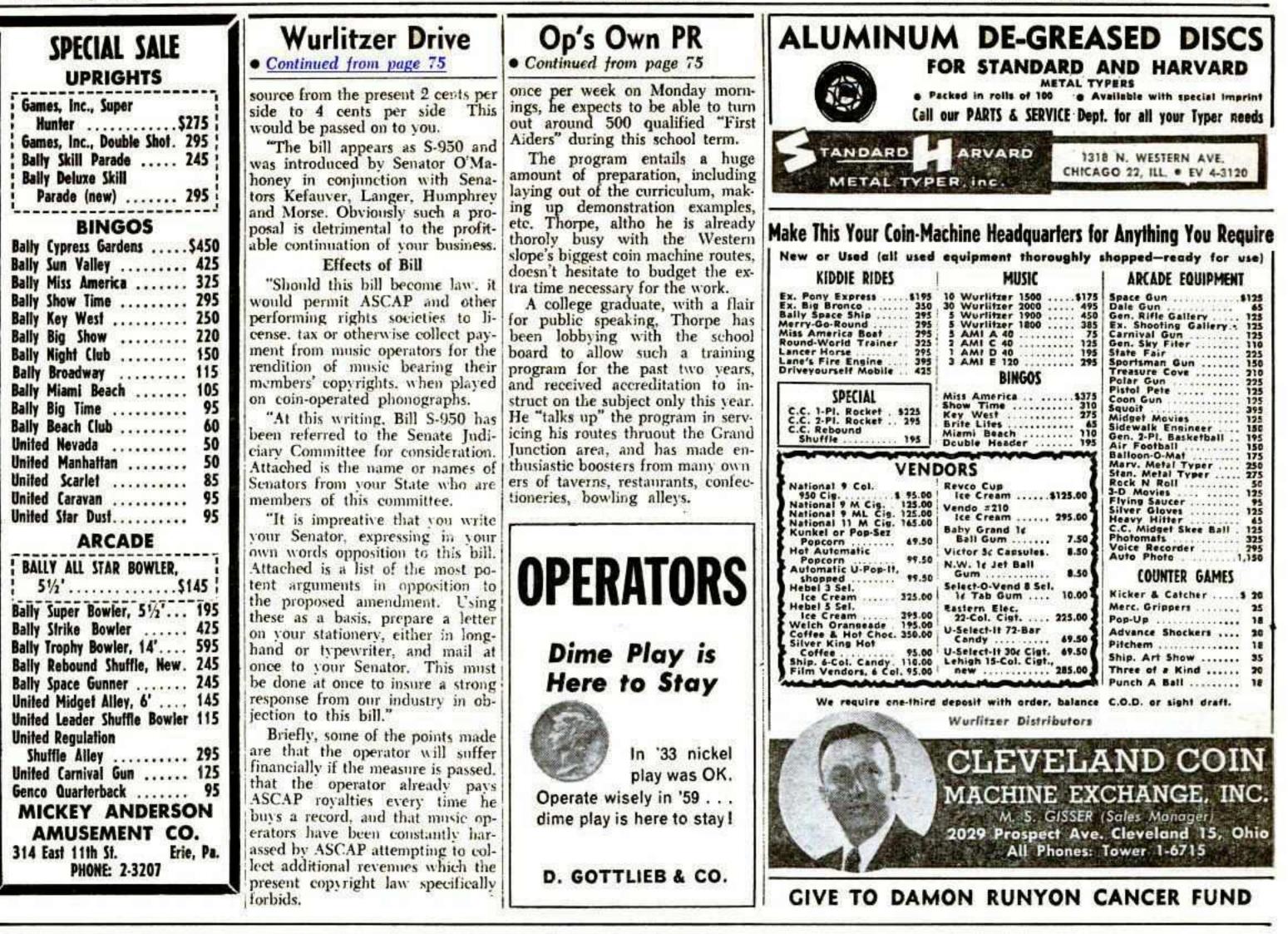




THE BILLBOARD

AMUSEMENT MACHINES

83



Has Everything It Takes!

GOTTLIEB'S 2 PLAYER

Yes, Mr. Operator, it's true! New, 2 player ATLAS has everything it takes to attract more play . . . more profit!

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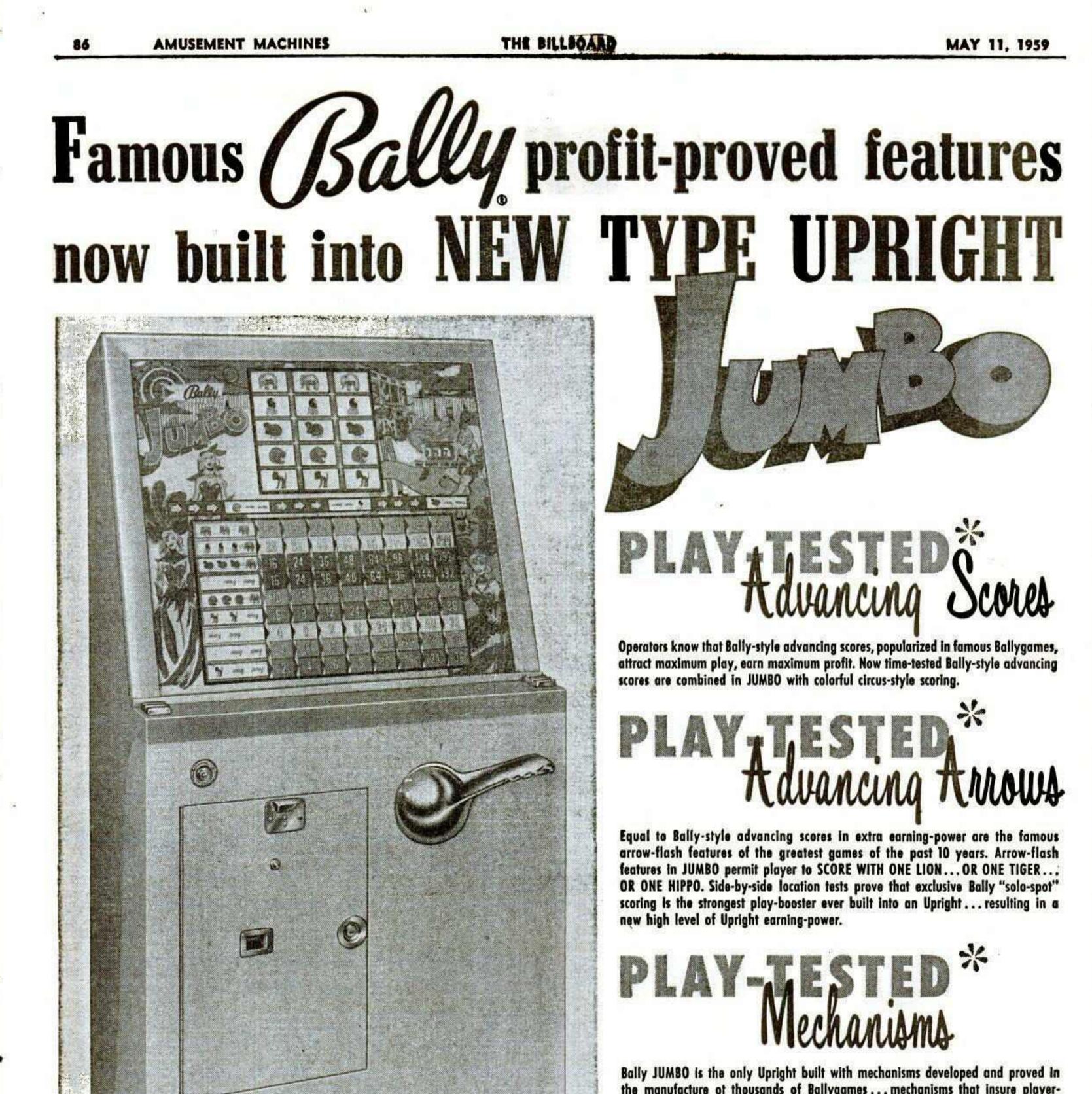
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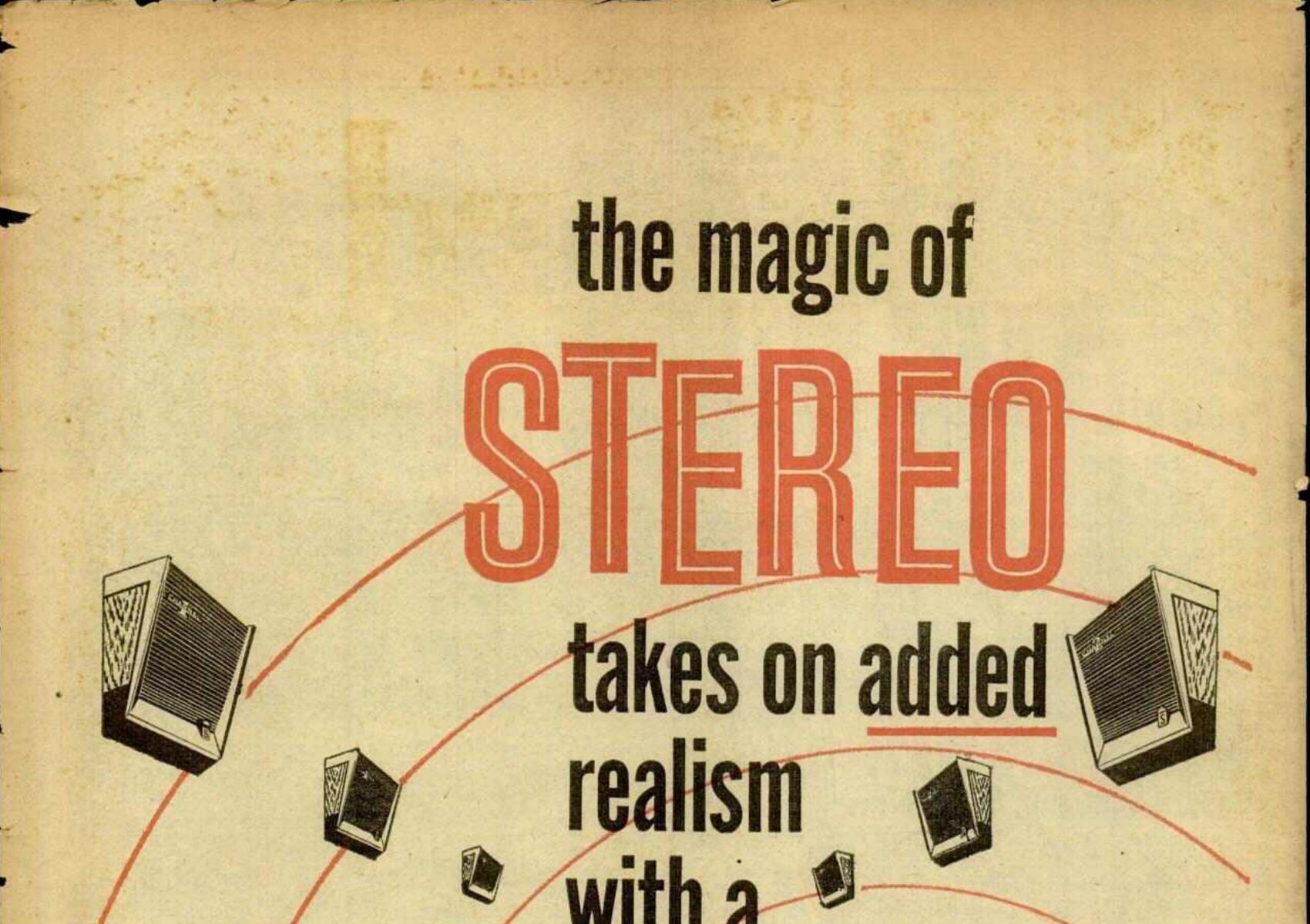
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