RETAIL RADIO SALES IN THE UNITED STATES, 1922-1949

(Compiled for the 1950 BROADCASTING YEARBOOK by O. H. Caldwell, Editor of "Tele-Tech.")

| | Total Se | ts Sold | Total Tubes | Sold | Auto Sets | Sold | Total Sales of Broadcast Re- ceivers, Tubes, Batteries, Parts | Homes with Radio Sets | Auto Sets in Use | Total Radio Sets in Use in U. S. |
|-------------------|--------------------|-----------------------------|---------------------|--------------------|-----------------|-------------|--|--------------------------|---------------------|--|
| | Number | Value | Number | Value | Number | Value | Value | Number | Number | |
| 1922 | 100,000 | \$5,000,000 | 1.000.000 | \$6,000,000 | | | \$60,000,000 | ² 60,000 | | 1 400,000 |
| 1923 | 550,000 | 15,000,000 | 4,500,000 | 12,000,000 | | | 136,000,000 | 1.000,000 | ****** | 1,100,000 |
| 1924 | 1,500,000 | 100,000,000 | 12,000,000 | 36,000,000 | | | 358,000,000 | 2,500,000 | • • • • • • | 3,000,000 |
| 1925 | 2,000,000 | 165,000,000 | 20,000,000 | 48,000,000 | | | 430,000,000 | 3,500,000 | | 4,000,000 |
| 1926 | 1,750,000 | 200,000,000 | 30,000,000 | 58,000,000 | | | 506,000,000 | 5,000,000 | | 5,700,000 |
| 1927 | 1,350,000 | 168,000,000 | 41,200,000 | 67,300,000 | | | 425,600,000 | 6,500,000 | ****** | 7,000,000 |
| 1928 | 3,281,000 | 400,000,000 | 50,200,000 | 110,250,000 | | | 690,550,000 | 7,500,000 | | 8,500,000 |
| 1 92 9 | 4,428,000 | 600,000, 000 | 69,000,000 | 172,500,000 | ******* | | 842,548,000 | 9,000,000 | | 10,500,000 |
| 1930 | 3,827,800 | 300,000,00 0 | 52,000,000 | 119,600,000 | 34,000 | \$3,000,000 | - 496,432,000 | 12,048,762 | ******* | 13,000,000 |
| 1931 | 3,420,000 | 225,000,000 | 53,000,000 | 69,5 50,000 | 108,000 | 5,940,000 | 300,000,000 | 14,000,000 | 100,000 | 15,000,000 |
| 1932 | 3,000,000 | 140,000,000 | 44,300,000 | 48,730,000 | 143,000 | 7,150,000 | 200,000,000 | 16,809,562 | 250,000 | 18,000,000 |
| 1933 | 3,806,000 | 180,500,000 | 59,000,000 | 49,000,000 | 724 ,000 | 28,598,000 | 300,000,000 | 20,402,369 | 500,000 | 22,000,000 |
| 1934 | | 214,500,000 | 58,000,000 | 36,600,000 | 780,000 | 28,000,000 | 350,000,000 | 21,456,000 | 1,250,000 | 26, 000,000 |
| 1935 ² | 6,026,800 | 330,192, 4 80 | 71,000,000 | 50,000,000 | 1,125,000 | 54,562,500 | 370,000,000 | 22,869,000 | 2,000,000 | 30,500,000 |
| 1936 2 | 8,248,000 | 4 50,000 ,000 | 98,000,000 | 69,00 0,000 | 1,412,000 | 69,188,000 | 500,000,000 | 24,600,000 | 3,500,000 | 33,000,000 |
| 1937 | 8,064, 780 | 450,000,000 | 91,000,000 | 85,000,000 | 1,750,000 | 87,500,000 | 537,000,000 | 26,666, 500 | 5,000,000 | 37,600,000 |
| 1938 2 | 6,000,000 | 210,000,000 | 75,000,000 | 93,000,000 | \$00,000 | 32,000,000 | 350,000,000 | 28,000,000 | 6,000,000 | 40,800,000 |
| 1939 2 | 10,500,000 | 354,000,000 | 91,000,000 | 114,000,000 | 1,200,000 | 48,000,000 | 375,000,000 | 28,700,000 | 6,5 00,000 | 45,300,000 |
| 1940 ° | | 450,000,000 | 115,000,000 | 115,000,000 | 1,700,000 | 60,000,000 | 584,000,000 | 29,200,000 | 7,500,000 | 51,000,000 |
| 1941 2 | 13,000,000 | 460,000,000 | 130,000,000 | 143,000,000 | 2,000,000 | 70,000,000 | 610,000,000 | 29,700,000 | 8,500,000 | 56,000,000 |
| 1942 2 | 4,400,000 | 154,000,000 | 87,700,0 00 | 94,000,000 | 350,000 | 12,250,000 | 360,000,000 | 30,800,000 | 8,750,000 | 59,340,000 |
| 1943 " | s 700,000 | * 24,000,000 | 17,000,000 | 19,000,000 | • • • • • • • • | | 75,000,000 | 4 32,500,000 | 8,000,000 | 57,000,000 |
| 1944,,, | | | 22,000,000 | 25,000,000 | | ******* | 85,000,000 | * 33,100,000 | 7,000,000 | 55,000,000 |
| 1945 | 500,000 | 20,000,000 | 30,000,000 | 35,000,000 | | | 105,000,000 | 34,000,000 | 6,000,000 | 56,000,000 |
| 1946 | | 700,000,000 | 170,00 0,000 | 200,000,000 | 150,000 | 9,000,000 | 825,000,000 | 35,000,000 | 6,000,000 | 60,000,000 |
| 1947 | 2 7,000,000 | 800,000,000 | 220,000,00 0 | 260,000,000 | 2,500,000 | 150,000,000 | 1,100,000,000 | 37,000,000 | 9,000,000 | 66,000,000 |
| 1948 | 16,000,000 | 600,000,000 | 200,0 00,000 | 230,000,000 | 3,500,000 | 210,000,000 | 950,000,000 | 40,000,000 | 11,000,000 | 74,000,000 |
| 1949 | 8,500,000 | 340,000,000 | 230,000,000 | 300,000,000 | 3,500,000 | 210,000,000 | 750,000,000 | 42,000,000 | 14,000,000 | 81,000,000 |

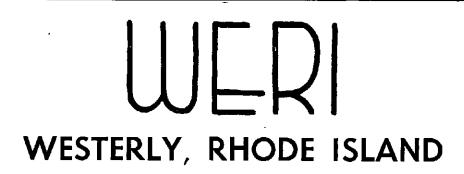
¹ Includes home-built sets.

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In the WERI market there are more than 150,000 people who spend about \$175,000,000 each year. An additional 40,000 visit the area each week during the summer. Let WERI help you get your share of sales.

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W. Paul Oury, General Manager

² Figures for sets include value of tubes in receivers. Totals include exports. In normal years, replacement tubes have run from 25% to 40% of total tube sales. All figures are at retail value.

¹ Based on Survey of Consumer Requirements, made at the request of the War Production Board Office of Civilian Requirements by the Bureau of the Census. U. S. Dept. of Commerce, Dec. 1943 (Broadcasting, Dec. 20, 1943). Estimate of 700,000 sets sold includes 350,000 new and 350,000 used sets.

Based on WPB Survey of Consumer Requirements (BROADCASTING, Dec. 20, 1943).

⁵ Based on NAB estimate which includes homes possessing a usable radio set in any condition either working or temporarily not working because of missing tube or other part.