

VANILLA ICE

WINNERS

FLASHMAKERS

DNA with VEGA A&M
NELSON DGC
PHIL COLLINS AtI
CHEAP TRICK Epic

CROSSOVERS

JOHNNY GILL Mot
SURFACE Col
BELL BIV DEVOE MCA
VAUGHAN BROS. Epic

EARPICKS

PHIL COLLINS AtI
R. TRESVANT MCA
DINO Island
BREATH A&M

BREAKOUTS

LED ZEPPELIN AtI
LYNCH MOB Elektra
DEEP PURPLE RCA
KING'S X Atlantic

WILDCARD

R. TRESVANT MCA
See Page 10

HOT NEW RELEASES

C&C MUSIC F.
Gonna Make You...
Col 38T-73605

CHER
Shoop Shoop Song
Geffen 4-19659

JUDE COLE
House Full Of...
Rep 19530

EXTREME
Get the Funk Out
A&M 75021-7431

JAYA
One Kiss Per Minute
RCA/LMR 26713-2R

MADONNA
Justify My Love
Sire/W 19485

R. PALMER
You're Amazing
EMI 50338

N. CHERRY
I've Got You
Chrysalis N/A

CELINE DION
Where Does My...
Epic 34T-T3536

D. GIBSON
Anything Is Possible
AtI 4-87793

ELTON JOHN
You Gotta Love...
MCA 53953

NOTOFIOUS
The Swalk
DGC 4-9659

MAXI PRIEST
Just A Little Bit...
Charisma 4-98883

NOTORIOUS

THE SWALK

"THE SWALK" THE FIRST SINGLE & VIDEO BY NOTORIOUS, FROM THE DEBUT ALBUM NOTORIOUS

MANAGEMENT: STEWART YOUNG / STEVE BARNETT FOR HARD TO HANDLE MANAGEMENT ©1990 THE DAVID GEFLEN COMPANY



BRONZE



DAVID GEFLEN COMPANY

H

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S

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SINGLES

It's Ice, just Ice, baby. Now, will Hammer and Mariah Carey get a shot? Maybe!

4

DIALOGUE

Paul Simon's "The Rhythm of The Saints" grooves to a Brazilian beat as HITS' Simple Simon, Gary Graff, finds himself caught up the Amazon without a paddle.

34

POST MODERN

Watch out for the Hindu Love Gods. REM members meet Warren Zevon and sing Prince!

45

JAMS

RCA/Jive teen idols Hi-Five have a smash hit in "I Just Can't Handle It," a feeling JAMS' harried editor Graham Armstrong knows only too well.

57

NEOBILLY

HITS' Neobilly bard Holly Gleason waxes poetic while the rest of us try to curb our nausea.

67

ALBUMS

Ice now leads by over 50,000 units. Paul Simon and ZZ Top explode into the Top Ten.

78

Flashmakers	26	Earpicks	38
DNA & Nelson.		Phil Collins & Ralph Tresvant.	
Crossovers	30	Top Tens	73
Gill & Surface.		Ice again.	
Requests	32	Breakouts	76
Stevie B. heats up.		Led Zeppelin & Lynch Mob.	
Front Page	9	Wheels & Deals	54
Near Truths	20	New Artists	54
Far Truths	23	Hollyville	67
Letters	23	Wavelength	82
Post Toasted	45		

A Lot On His Mind



When the dust settled after a tumultuous, sometimes harrowing week on the landmark Chaplin lot, the message being transmitted from an understandably sullen A&M was, whatever structure may have existed in the past, the label is now being guided firmly by Sr. VP/GM Al Cafaro. Al is charged with leading a radically changed "House That Herb & Jerry Built" into the 90s, and that's a huge task for someone with a face like his. Yes, it's been a hard week for Al, but capturing the essence of the old A&M in the new PolyGram era could be the sweetest victory of them all.

On The Cover

Nice, nice baby. Dallas, Texas' hippest hopper caps a triumphant, chart-topping debut with an inappropriate punishment — a HITS cover appearance bound to cause instant meltdown.



HITS TOP FIFTY SINGLES

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VANILLA ICE VANILLA ICE VANILLA ICE VANILLA ICE
VANILLA ICE VANILLA ICE VANILLA ICE VANILLA ICE
VANILLA ICE - #1 for the third week with requests still 2 to 1
 over anything else while **Deee-Lite** is exploding to all

markets and dayparts. **UB40** kicks in with good phones,
 sales and call outs while **Steve Winwood** is already making
 big gains. New entries include **Ralph Tresvant** and **Surface**
 — look for these crossovers to move fast!!

1 **1** **1**
5 **4** **2**
2 **2** **3**
8 **5** **4**
3 **3** **5**
12 **10** **6**
9 **8** **7**
10 **9** **8**
19 **11** **9**
31 **18** **10**
22 **16** **11**
18 **14** **12**
29 **22** **13**
20 **17** **14**
30 **20** **15**
17 **15** **16**
4 **6** **17**
23 **21** **18**
6 **7** **19**
28 **27** **20**
26 **24** **21**
25 **23** **22**
27 **25** **23**
33 **28** **24**
48 **31** **25**

ARTIST	TITLE	LABEL	COMMENTS
VANILLA ICE	ICE ICE BABY	SEK 07335	By a huge sales margin
MC HAMMER	PRAY	Capitol 15614	Lp over 7 million
JAMES INGRAM	I DON'T HAVE...	Qwest/WB 19911	Steady
MARIAH CAREY	LOVE TAKES TIME	Columbia 73455	Lp still Top 5
JANET JACKSON	BLACK CAT	A&M 1477	Peaking now
ALIAS	MORE THAN WORDS...	EMI 50324	Huge request record
PEBBLES	GIVING YOU THE...	MCA 53891	From Top 50 Lp
AFTER 7	CAN'T STOP	Virgin 98961	Steady
DEEE-LITE	GROOVE IS IN THE...	Elektra 64934	From exploding Lp
WHITNEY HOUSTON	I'M YOUR BABY NOW	Arista 2108	Huge moves
POISON	SOMETHING TO...	Enigma/Capitol 44617	From double platinum Lp
TONY, TONI, TONE	FEELS GOOD	Wing/Poly 877436-7	Crossing
BETTE MIDLER	FROM A DISTANCE	Atlantic 87820	From Top 25 Lp
CANDYMAN	KNOCKIN' BOOTS	Epic 73450	From breaking Lp
STEVIE B	BECAUSE	LMR/RCA 2724	Continued increases
WARRANT	CHERRY PIE	Columbia 73510	From smash Lp
RIGHTEOUS BROS	UNCHAINED MELODY	Verve/Poly 76842	Over now
HALL & OATES	SO CLOSE	Arista 12085	Gaining at Top 40 radio
MAXI PRIEST	CLOSE TO YOU	Charisma 4-98951	New single shipping
UB40	THE WAY YOU DO THE	Virgin 98978	Closing at Top 40
SOHO	HIPPYCHICK	Atco 98908	Hot seller
CONCRETE BLONDE	JOEY	IFS 13803	Steady
HEART	STRANDED	Capitol 44621	Lp almost 2 million
WILSON PHILLIPS	IMPULSIVE	S&K 7337	From triple platinum Lp
2 IN A ROOM	WIGGLE IT	Charisma 98887	Huge dance record

(Based on a combination of sales and airplay)

KEITH SWEAT



Rarely does a song test Top 5 in every demo, get Top 5 phones and Top 5 sales at every station on which it is played.

EARLY ACTION INCLUDES:

Q105	deb	29
KMEL	4-3	
I94	3-3	
FM102	10-7	
Q106	12-10	
HOT97.7	28-19	
KROY	26-19	
WPGC	29-25	

KEVIN WEATHERLY—Q106/SAN DIEGO—
“We first picked ‘I’ll Give All My Love To You’ as an album cut and the reaction was immediately Top 5 Phones! Now after 8 weeks of play, I can guarantee an around the clock, across the board smash! If you really play the hits...play this song!”

HOSH CURELI—KMEL/SAN FRANCISCO—
“It’s been our biggest testing record this year! #1 in every cell, with our white, black, and AC audience!”

JAY TAYLOR—KLUC/LAS VEGAS—“Moves to Top 5 most requested this week, and in just a few weeks of airplay has become a top 10 testing record with #1 potential all over it!”



“I’LL GIVE ALL MY LOVE TO YOU”

On Elektra Cassettes and Compact Discs

© 1990 Elektra Entertainment, Inc. Division of Warner Communications Inc. A Time Warner Company

justify my love



TOP 50

HITS TOP FIFTY SINGLES

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ARTIST	TITLE	LABEL	COMMENTS
GEORGE MICHAEL	PRAYING FOR TIME	Columbia 73512	New single breaking
DNA/SUZANNE VEGA	TOM'S DINER	A&M 1529	Added to Buzz Bin
GEORGE MICHAEL	FREEDOM	Columbia 73559	Breaking
DAMN YANKEES	HIGH ENOUGH	Warner Bros 19595	Smash
DAVID CASSIDY	LYIN' TO MYSELF	Enigma 75084	Steady
JON BON JOVI	MIRACLE	Mercury 878392	Smash
DONNY OSMOND	MY LOVE IS A FIRE	Capitol 44634	Going at Top 40
HUMAN LEAGUE	HEART LIKE A WHEEL	A&M 1520	Steady
DINO	ROMEO	Island 422-878012	New 45 starting
SLAUGHTER	FLY TO THE...	Chrysalis 23527	Ready for new single
STEVE WINWOOD	ONE AND ONLY MAN	Virgin 4-98892	Sweeping Top 40
WINGER	MILES AWAY	Atlantic 87824	Big gains at Top 40
BELL BIV DEVOE	B.B.D.(I THOUGHT)	MCA 53897	Follow up to smashes
INXS	SUICIDE BLONDE	Atlantic 7-87860	Falling
JOHNNY GILL	FAIRWEATHER FRIEND	Motown 2049	Another smash
INFORMATION SOCIETY	THINK	T Boy/Rep 19591	Leading hot new Lp
OUTFIELD	FOR YOU	MCA 53935	Tons of Top 40 adds
BILLY JOEL	AND SO IT GOES	Columbia 73602	Sweeping Top 40 radio
ELISA FIORILLO	ON THE WAY UP	Chrysalis 23497	Gaining each week
NELSON	CAN'T LIVE WITHOUT...	DGC 4-19689	New single breaking
CHEAP TRICK	WHEREVER WOULD I BE	Epic 34-73580	Tons of adds, on MTV
NELSON	AFTER THE RAIN	DGC 4161	Hot follow-up
RALPH TRESVANT	SENSITIVITY	MCA 10116	Huge smash
SURFACE	THE FIRST TIME	Columbia 38T-73502	Crossing
CARON WHEELER	LIVIN' IN THE LIGHT	EMI 50286	Crossing

(Based on a combination of sales and airplay)

NEXT UP

PHIL COLLINS (Atlantic)
CATHY DENNIS (Polydor)

VAUGHAN BROS. (Epic)
WILL TO POWER (Epic)

BREATHE (A&M)
DON HENLEY (Geffen)

FLASHMAKER!

14*-7* BB DANCE SINGLES!
28*-18* BB DANCE SALES!

PWR96 add
FM102 add
PWRPIG add
Q106 add
92X add
98PXY add
G105 add
KSND add
WRQN add
KZZB add
B98 add
WTHT add
WYCR add
95XXX add
G98 add
KBOZ add
KCHX add
KFTZ add
KKRD add
KLYV add
KWNZ add
SLY96 add
WHHY add
WOMP add
WVSR add
WYKS add

KDON deb 26
WJAD deb 26
KTFFM deb 29
KC101 deb 30
WDBR deb 32
KCAQ deb 33
KFFM deb 34
WIOQ deb 35
B93 deb 35
WWFX deb 37
B95 deb 39
KKFR deb 40
WRCK deb 40

WKSS 14-8
HOT97 17-13
WXKS 25-21
KPRR 27-24
WLOL 28-25
KMEL 29-26
PWR99 30-27
KHTK 30-27
PWR106 33-28
Y107 33-28
CK105 36-28
HOT95 33-28
KZFM 35-28
KXXR 34-29
PRO-FM 32-29
KKMG 37-34
KISR 40-36

Cathy Dennis

Just Another Dream

Cathy Dennis, the delightful voice of D-MOB's top ten hit "C'mon and Get My Love" returns with a new album all her own.

Produced by Dancin' Danny D. for Slam Jam Productions and Shep Pettibone for Maseemix Productions. Executive Producer: Bruce Carbone. U.S. representation: Arma Andon for SBK Management. From the Polydor album MOVE TO THIS



Suck On A Hit

CANDY

IGGY POP / KATE PIERSON

Q106

PIRATE RADIO

HOT 94.9

KSAQ

MTV BUZZ BIN!

KHTK

From the album *Brick By Brick*. Over 150,000 sold.

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HITS

FRONT PAGE

CANDYMAN
Mixes it with love
and makes the
world taste good.



November 6, 1990

Volume 5

Issue 216

\$5.00

Jimmy Reed, Byrds, Ike & Tina Among Inductees

ROCK THE HALL!!

A&M Cuts 25 Jobs

In what is being termed a "consolidation" and "staff reduction," A&M has eliminated 25 jobs.

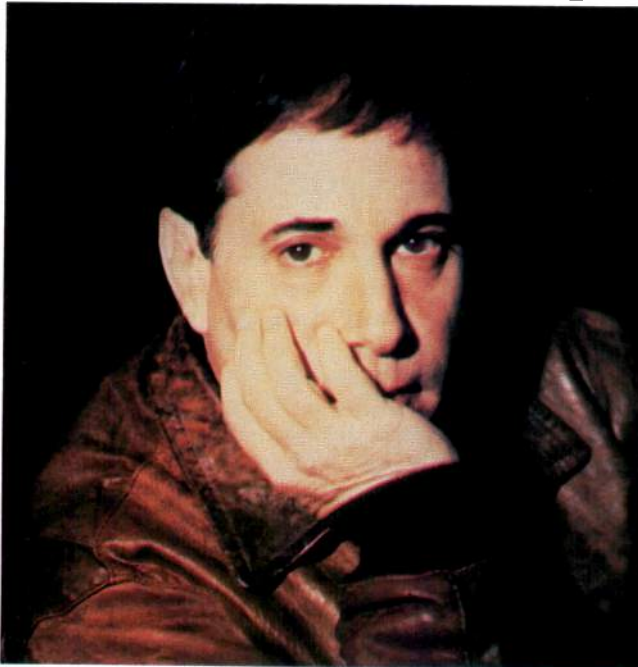
According to Sr. VP/General Manager **Al Cafaro**: "In an effort to ready ourselves for the competitive realities of the modern day record business, we made the very difficult decision to reduce the size of our staff. This has been the next step in a transition that has been ongoing for the past six months. It is certainly painful, but we are confident about the ultimate results."

The label retained the services of an outplacement service for displaced employees and workshops have been offered in reentering the job market. In addition, career counseling has been made available to long-term employees whose positions were eliminated.

An A&M spokesperson stressed that the company will remain a free-standing, full-service label and will not be integrated into parent company PolyGram.

The spokesperson noted that no further cuts are expected.

Don't Call Him Simple



Paul Simon — The good news for him is his album is soaring out of the box. The bad news is he's this week's featured Dialogue on page 34.

You gotta hand it to the Rock and Roll Hall of Fame electorate — they believe in variety.

The very erudite, extremely knowledgeable and expert voters (*Ed note: Then how did Lenny get a ballot?*) gave the nod to such musical luminaries as **LaVern Baker**, the **Byrds**, **John Lee Hooker**, the **Impressions**, **Wilson Pickett**, **Jimmy Reed** and **Ike & Tina Turner**, making them the latest inductees into the prestigious institution. (*Ed note: Do I get my ticket to the ceremony now?*)

The announcement was made by Atlantic Records' **Ahmet Ertegen**, who's also Chairman of the Hall of Fame Foundation, and musical director **Paul Shaffer**.

Non-performers **Dave Bartholomew** and **Ralph Bass** will also be inducted at the sixth annual dinner on January 16, 1991, as will "early influence" **Howlin' Wolf**.

Among those on the ballot who didn't receive the necessary votes were **Johnny Cash**, **Bobby "Blue" Bland**, **Elmore James**, **Gene Vincent**, the **Yardbirds**, the **Moonglows**, **Duane Eddy**, **Frankie Lyman** & the **Teenagers** and **GWAR**.

2 Live Dead

That **2 Live Crew** pay-per-view show, scheduled for November 8th at the Palace in L. A., is dead. According to Choice Entertainment's **Tom Coleman**, "Recent dealings with the artists have cast further doubt on the event's ultimate financial feasibility." In other words,

they were gonna take a bath. Added Coleman, "Of course, we still support the First Amendment and we wish **Luther Campbell** all the best in his future artistic and legal endeavors." In other words, this threatened to be the biggest pay-per-view bomb since female mudwrestling.



PIC OF THE WEEK



Prelude To Perversion?

Yes folks, this is a photo of the legendary Tipper Gore with her one-day-to-be stud and hubbie, future Senator Albert Gore on their first date ever, at one of those swanky southern debutante soirees these people always attend. Just after this shot was taken, the pair adjourned to a '66 Chevy parked outside, cranked up the Hendrix and proceeded to boink furiously. Aaah, true love.

Quick Hits

MTV action this week includes adds on George Michael (Columbia), Cinderella (Mercury), DNA w/Suzanne Vega (A&M), Al B. Sure! (WB), Colin James (Virgin), Candyman (Epic) and Steve Winwood (Virgin). VH-1 adds Bruce Hornsby (RCA), Billy Joel (Columbia), Caron Wheeler (EMI) and Paul McCartney (Capitol).

Interscope Goes East/West

Interscope Records, a joint venture formed by entertainment industry vet Ted Field and producer Jimmy Iovine has pacted with Atlantic Records to own and operate the company, which will be distributed through East/West America, a division of the Time Warner label. The announcement was made by Field and Atlantic Chief Operating Officer Doug Morris.

Field is chairman of Interscope Communications, a film and television production company which has produced such box office successes as "Three Men and A Baby" and "Cocktail." Iovine is the producer of multi-platinum albums by U2, Tom Petty & the Heartbreakers and others.

Said Steven J. Ross, Time Warner Inc. Chairman and co-CEO: "We want to build this label up to the point where we can sell it for some incredibly inflated price to the Japanese and make a healthy profit."

Atlantic's CEO Ahmet Ertegün and Doug Morris commented, "And if the Japanese don't want it, you know the Germans'll ante up."

"I've always wanted my own record company," said Field. "I sing in the shower all the time."

Interscope will have its own A&R, promotion and publicity departments. Its first release is scheduled for early 1991.

Paul Is Bored



"This is the pose I've used with the 645 radio guys whose names I can't remember either, Bill," said cultural icon Paul McCartney to Z100 head honcho Steve Kingston. "While many of the others have faded from memory, I will remember you, Bob," McCartney continued to the radio geek. "For the simple reason, you're old. Very old." (Steve's shirt courtesy of Iraqi Fashion For Men, Jersey City, New Jersey)

WILD CARD

RALPH TRESVANT (MCA)

This former New Edition member completes the circle by releasing a smash to match those other members of the crew. It's exploding at KMEL 15-11, FM102 25-12, WCKZ 35-18 and more while scoring major adds at KIIS, WXKS, Y108, WPGC, PWRPIG, KPRR and KROY. And besides that, it's selling like crazy! Steve & Billy will do the rest. MCA's heating up for the holidays.





Miller Time At Nipper Even Legends Suffer

Skip "To My Lou" Miller and Miller London "Bridges Falling Down" have received promotions at RCA's Black Music Division.

Miller was upped to Senior Vice President, Black Music, RCA Records, by label President Joe Galante, and in turn boosted London to Vice President, Marketing, Black Music. The three then donned cheerleading uniforms and formed an impressive human

pyramid. In their new posts, Miller will continue to be responsible for the overall direction of Black Music for RCA Records Label while London's responsibilities include the creation, development and implementation of marketing strategies and campaigns for new and established RCA and Jive acts. They both look wonderful in tutus and leotards.



Skip Miller: Not Miller London.

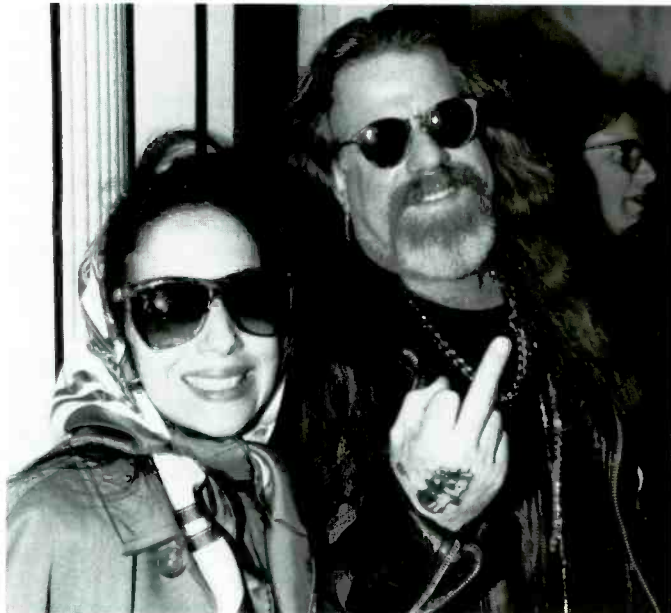


Miller London: Not Skip Miller.



When they were refused permission to park on the Burbank lot, these three legends known as the Traveling Wilburys were forced to cool their heels in a nondescript conference room at Warner Bros., where they waited to score while the assembled label promotion staff wondered what happened to the legendary fourth and fifth members of the band — Juan and Orlando Wilbury. (Seated, l-r): Clayton, Muddy and Spike Wilbury. (Standing, l-r): Dino Wilbury, VP Promotion; Kenny PuWilbury, VP Promotion; Stewart Wilbury, VP Promotion; Rochelle Wilbury, Dir. of Mktg. Research/Trade Liaison; Steve ZapWilbury, Nat'l. Adult Promo.; Patti Wilbury, National Album Promo.; Barney KilWilbury, National Top 40 Promo.; Irene Wilbury, National Adult Promo.; Ed NuhWilbury, National Top 40 Promo.; Carol Wilbury, VP Promo.; and Greg Wilburlee, National Top 40 Promo.

Two Photos Of People Using Their Fingers



The photo on the left shows Virgin's Co-Managing Director Jeff Ayeroff flashing the IQ required to think up his costume for the recent AMC Cancer Research gala honoring MTV's Tom Freston. The woman on the left is far too classy to be identified. Speaking of low IQs, the photo on the right shows that Robert Cray is definitely lacking in that department after



being convinced to visit our Sherman Oaks hellhole. Here Cray receives an audience with legendary HITS parking engineers and renowned industry tastemakers Juan & Orlando, who give him that always-coveted thumbs up (as well as parking his car). As always, we hope you enjoy both these fine, fine photos.



Oreman Geffen Album Domo

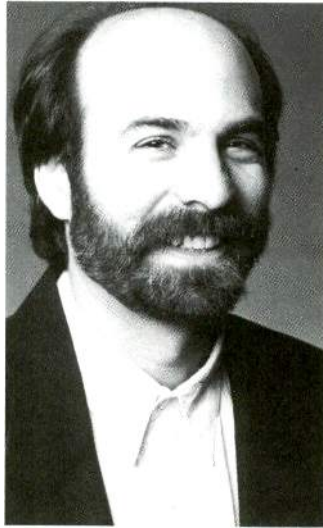
Alan "Are You A Woman" Oreman has been named to head Geffen's Album Radio promotion department.

According to Geffen General Manager **Al Coury**: "Oreman's a smash. Smash, I tell you. Smash, smash, smaaaaaaaash!!!" Thanks Al.

Oreman arrives at Geffen after his stint as Columbia's National Director of Album Promotion, West Coast. He is a 16-year music industry veteran, which means he sold bootleg cassettes at flea markets for 13 years.

Alan Oreman was congratulated by his family, **Iron Oreman**, **Steel Oreman**, **Either Oreman**, and **How Do**

You Expect To Paddle The Boat Without An Oreman.



Alan Oreman: Has a piece of linguini stuck in his beard.

Quick Hits

The Most Added singles this week at Top 40 radio are #1 **Phil Collins** (Atlantic), #2 **Surface** (Columbia), #3 **Breathe** (A&M), #4 **Will To Power** (Epic) and #5 **Nelson**

(DGC). Strong weeks at radio were also turned in by **DNA w/Suzanne Vega** (A&M), **Carly Simon** (Arista) and **Ralph Tresvant** (MCA).

AIRHEAD

UNDER RECONSTRUCTION....



MIKE HAS A NICE DINGHY... STAY TUNED.

ON RECORDS By Lenny Beer

What? No Hits!!

HALF HAVE NO SINGLE LEADING: The dichotomy between the records Top 40 radio is airing and the records the public is buying has never been so clearly illustrated as in today's marketplace. Nearly *half* of the nation's Top 50 selling albums have no hit record leading the sales!! While Top 40 can create a mega-seller like SBK's **Vanilla Ice**, the public is obviously using different means than *just* Top 40 airplay to find their music, making a strong case for the power of labels' marketing departments, multi-format game plans and the exploitation of press, touring, and video play in the marketing mix.

INSIDE THE TOP TEN: Starting with the #4 seller, Atco's **AC/DC**, we will take a look at key factors contributing to today's rapidly changing sales environment. Credit AC/DC's success to video play, Album Radio play (yes, this band has been around long enough to join the classic mix and get real play), press and word-of-mouth, as well as night rotation play at many Top 40s on the elpee cut. **Garth Brooks** (Capitol) is now the biggest country sales star (while **Randy Travis** (WB), **Reba McEntire** (MCA) and more continue to sell up a storm), but is receiv-

ing absolutely no crossover attention. **Paul Simon** and **ZZ Top**, both just out on WB, are both selling Top Ten, based on press awareness, track record and video support, but neither has even released a single to date.

OUTSIDE THE TOP TEN: The **Vaughan Bros.** (Epic) has been selling extremely well for a month now, mainly on track record, video and press exposure to the **Stevie Ray Vaughan** tragedy. Radio (Top 40 and Adult), which has adopted a wait-and-see posture to date, is just now seriously coming to the party. Heavy metal winners by **Queensrÿche** (EMI) and **Iron Maiden** (Epic) lead a slew of headbanging chart sellers without singles exposure. On the rap front, **Too Short** (Jive/RCA), **LL Cool J** (Columbia) and **NWA** (Priority) continue to do strong business without Top 40 aid. Add to this the incredible sales success of the new **Led Zeppelin** box set (Atlantic), the kinky stylings of the **Twin Peaks** soundtrack (WB) and the traditional folk sound of the **Indigo Girls** (Epic) and you've got an American public looking for far more diversity than they are receiving from today's Top 40 programmers.



AC/DC: Huge sales without a single.

ROBERT PALMER



YOU'RE AMAZING

THE HYPNOTIC FIRST SINGLE AND VIDEO FROM THE ALBUM "DON'T EXPLAIN"

Produced by: Robert Palmer for Renlap Co., Inc. Management: David Harper/David Harper Management

FROM

EMI

© 1990 EMI



Scoppa All Write With Zoo

Let's not kid ourselves, when we read the (typo-free) press release that was sent to us from **Zoo Records**, announcing the appointment of **Bud Scoppa** to the post of VP of Artist Development, we knew it was written by Scoppa himself. So imagine this nauseating scene that went down at the L.A. label:

Scoppa: "Hey Lou, your quote is, 'Scoppa's personality and sensitivity toward the artist from the

creative standpoint are the perfect combination. It's exactly what you look for in an artist development person."

Maglia: "Sounds like too many big words to really be me, but I'm more interested in your obligatory quote that sufficiently kisses my butt."

Scoppa: "How about, 'Lou's commitment to long-term artist development and allowing creative people to do their thing make this the most exciting organization I've ever been involved with. This is a dream come true as well as a unique challenge, and I'm thrilled to be a part of it.'?"

Maglia: "Very Cash Box. Aren't you gonna mention that when I found you, you were working for HITS and would have gladly taken a gig scrubbing the floors of a dog kennel with a toothbrush?"

Scoppa: "Hmmm, I don't know. I better call Peggy about that."



Bud Scoppa: *Obviously not spending his new salary on shirts.*

Riggins Capitol VP

Jean Riggins has been named Vice President of Artist Development at Capitol Records, and while we're honored to run her announcement in this rag, we're far more interested in getting Capitol Publicity geek **Larry Jenkins** off our back about placement. Riggins is a pro. Jenkins is attempting to look competent in his first month on the job.

Riggins has been at the label for seven years, serving most recently as Senior Director, Artist Development. She has served in a number of other posts at the Tower, but we figured that we wouldn't list them because, after reading the incredibly stupid first paragraph, most of you will not have read this far.

According to Capitol

President **Hale Milgrim:** "Jean is an inspiration, an extraordinary motivational force, and as soon as someone points her out to me, I'm gonna tell her that face to face."



Jean Riggins: *Does she like mosquitos?*

Yet Another David Cassidy Photo



We received this shot of the legendary **David Cassidy** stopping by **B93** in Austin to check the peroxide level in morning man **Mike Butts'** hair (second from right). Pictured with the two industry titans are **B93's Debra Cole** (l) and **Jose Brown** (r). Cassidy is currently touring the country drumming up support for his new smash single, as well as looking for venture capitalists interested in funding his record label.

MCA Promotes Lajeski

In a calculated move to prevent HITS' **Anita Webb** from bugging the hell out of him for advertising, MCA has promoted **Glen Lajeski** to the post of Vice President, Artist Development. In addition, to expanded responsibilities, Glen will continue to look like **Fred Willard**.

According to MCA President **Richard Palmese:** "Glen Lajeski is, simply stated, invaluable to MCA, and even though I stopped associating with him when I became President of the company, I still recall the many quality moments we spent together back in the old days. Does he still look like Fred Willard?"

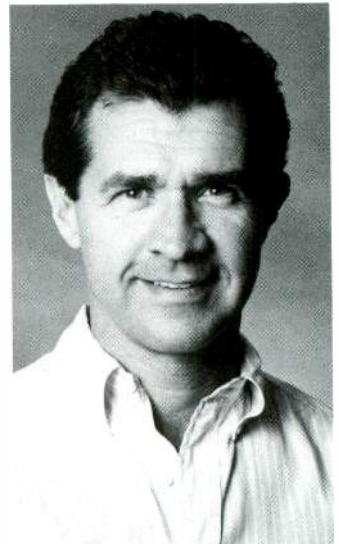
Lajeski has been with MCA for the past seven years, most recently as Vice President, Advertising and Merchandising. According to the label, Lajeski will now oversee all phases of the artist development process, "articulating" the long and short term needs of artists.

Naturally, we're not sure what that means, but it made it past the final approval of the press release, and that's

good enough for us.

According to Glen, "I'd like to state unequivocally and for public record that all my appliances are made by Matsushita, my car was made in Osaka, I love vegetable tempura..."

(Ed Note: If you were a recently promoted executive, wouldn't you see to it that we DIDN'T receive your official announcement? We thought so.)



Glen Lajeski: *One salmon roll please.*



elton john "you gotta love someone"

THE FIRST SINGLE FROM TO BE CONTINUED...

**THE DEFINITIVE ELTON JOHN COLLECTION - A 67-SONG, 5-HOUR MUSICAL PORTRAIT
FEATURING FOUR NEWLY RECORDED TRACKS AND NEVER-BEFORE-RELEASED
RARITIES. SINGLE PRODUCED BY DON WAS. MANAGEMENT: JOHN REID. MCA**

©1990 MCA RECORDS, INC.

"ON THE WAY UP"

FROM THE ALBUM I AM

ELISA FIORILLO

FLASHMAKER!

50-44 HITS TOP FIFTY SINGLES!

KZZP	add		WLWL	7-6
PRO-FM	add		KKMG	9-8
HOT99.9	add		KAKS	12-8
WTFX	add		PWRPIG	15-11
KBFM	add		KDON	14-11
Q104	add		I94	19-15
WJMX	add		KDWB	21-17
WPFR	add		KLYV	20-17
			WSPK	25-19
KSND	deb	26	Y107	26-20
Y100	deb	28	WNCI	25-21
WIOQ	deb	29	999KHI	29-21
Y108	deb	30	KZFM	24-21
KISN	deb	30	SLY96	26-22
WFHT	deb	30	WTHT	30-26
WNYP	deb	33	B95	31-27
KMOK	deb	36	WRQN	30-27
95XXX	deb	37	KFFM	33-29
WDBR	deb	38	WABB	32-29
WQUT	deb	39	G98	34-30
WERZ	deb	39	KZZU	34-30
WILN	deb	40	WHHY	34-31
			KISR	36-32
			KTMT	37-34
			WFLY	37-34
			WWFX	40-36

WATCH FOR ELISA ON

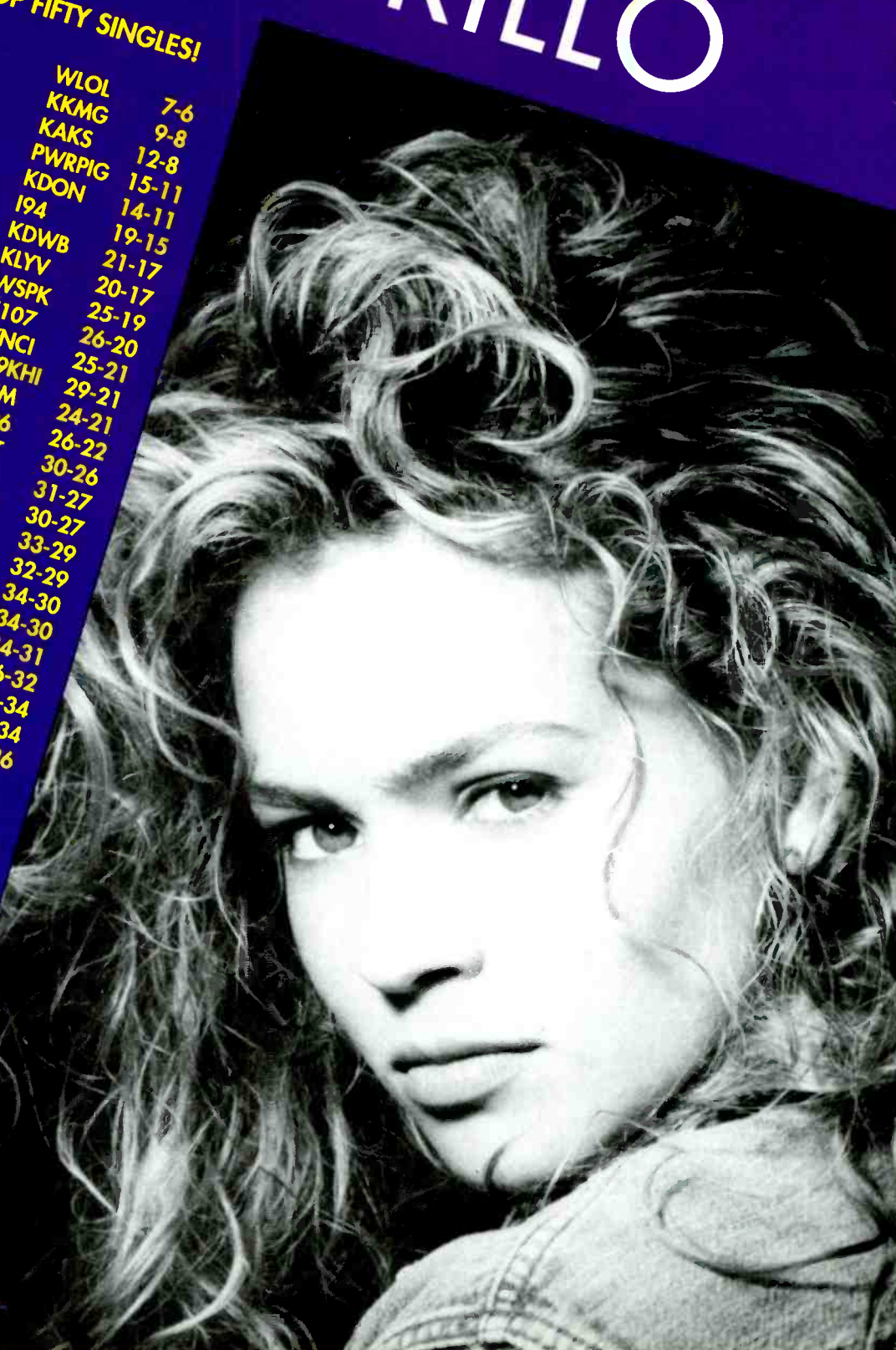
CLUB



Chrysalis®

Written by Elisa Fiorillo/Prince/
Levi Seacer Jr./David Z

Produced, recorded and mixed by David Z



Guarnieri An Enigma VP/A&R

John "Veal" Guarnieri has been promoted to VP of A&R at Enigma Records, it was announced by label CEO **William Hein**. Previously, Guarnieri had served as the label's Sr. Director of A&R since last year, overseeing such acts as **Stryper**, **David Cassidy** and **the Cramps**. Among his signings were **Cavedogs**, **Beat Goes Bang** and **The Cary Baker Jug Band & Skin-Flute Orchestra**.

Prior to joining Enigma, Guarnieri lengthened his name from Guar so that no one would mistake him for that disgusting splatter-metal band from Virginia.

Once West Coast Director of A&R for EMI, Guarnieri worked with **Queensrÿche**, **Red Hot Chili Peppers**, **Neville Brothers**, **Stray Cats** and **George Thorogood**. Before that, he was Director of A&R at I.R.S., where he signed **the Go-Gos** and worked very hard for little

money. Commenting on his appointment, Guarnieri said, "We want to sign artists that have a lot of influence over the way music is shaped in the '90s. Barring that, we want to sign artists who will sell a lot of records."



John Guarnieri: Slice garlic very thin, then baste in marsala sauce.

MOVIE SCORES

TITLE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUND TRACK
1 GRAVEYARD SHIFT	5.1m	3170	5.1m	—
2 SIBLING RIVALRY	4.0m	2775	4.0m	—
3 WHITE PALACE	3.4m	3990	5.0m	—
4 MARKED FOR DEATH	3.4m	2071	33.9m	D Vinyl
5 GHOST	3.1m	1742	176.5m	Varese
6 MEMPHIS BELLE	3.1m	2301	15.5m	Varese
7 QUIGLEY DOWN UNDER	2.6m	2429	7.7m	—
8 AVALON	2.1m	3375	6.5m	Reprise
9 FANTASIA	2.0m	4187	17.9m	B Vista
10 MR. DESTINY	1.9m	1854	9.2m	—

The Ladder

a rundown of executives on the move



Ciongoli



Distefano



Caffrey



Cheske

Chuck Ciongoli "With Pesto" has been appointed Group Controller, MCA Records and Music Publishing by **Dan McGill** "Igan's Island," Sr. VP, Finance for MCA Music Entertainment Group. In his new post, Ciongoli will count paper clips used by employees of the company. Before joining MCA, Ciongoli worked ten years at Price Waterhouse, where he fixed the 1989 Best Actor Oscar for **Daniel Day Lewis**.... **Rob Distefano** has been named manager, Dance Promotion, I.R.S., it was announced by **Barry Lyons**, King of the Promotion Jungle. Previously, Rob was the Office Manager, East Coast, until he discovered some incriminating shots of Barry cavorting with an orangutan.... **Betsy Caffrey** "Tea or Me" has been named National Director, Marketing and Sales, Island Visual Arts North America, by **Liz Heller**, President of the company and daughter of the legendary "Shagman." "My Little" **Margi Cheske** and "Red Lorry, Yellow" **Lori Johns** have been named National Retail Development and West Coast Regional Sales Manager, respectively, at Charisma Records, it was announced by "No, Not That"

Jerre Hall, VP of Sales at the label.... "Count" **Steve Levesque** has been appointed Senior Account Executive at Solters/Roskin/Friedman Public Relations by **Maureen O'Connor**, VP, Music Division, at the company. Steve was previously Director of Marketing at Enigma Records and a partner in the Synthecide dance label. His wife dressed him for this photo.... **Jeff** "Somewhere Over The" **Grabow** has been named National Singles Sales Manager, Virgin Records, it was announced by "Re" **Joyce** "The End Is Near" **Castagnola**, VP, Sales, for the label. Prior to joining Virgin, Jeff served as National Product Development Coordinator for the WEA Corporation. His five o'clock shadow is now half past six.... **Steven M. Cristol** "Meth" has been promoted to VP, Marketing, for the Personics Corporation, where his duties will include promotion, advertising, public relations, market research and buffing **Mitch Perliss'** nails.... HITS Sr. Editor **Roy Trakin** has been promoted to nothing, but a kiss & tell biography about his life-long affair with **Charles Laughton** comes out this week.



Johns



Levesque



Grabow



Trakin

NEAR TRUTHS

By I. B. Bad, Los Angeles

You'd have to be in a coma not to hear the industry-wide speculation over which of the *plethora* of new labels will survive the next wave of attrition. At this moment, the **corporate financiers** are looking over their respective empires, deciding who to put the next stack of chips behind. Who's not going to make the cut? Expect some surprising answers come the first quarter.... Speaking of new labels, among those going through an intense period of staffing are **Interscope**, **East West**, **Zoo** and **Terry Ellis'** yet-to-be-named concern.... Yes folks, **Rick Dobbis'** new **PolyGram** label will be called **Alliance** and its new #2 exec in charge of Promotion and Marketing will be **Johnny Barbis**. Is noted producer **Davitt Sigeron** about to ink with the label to helm its A&R effort?.... Speaking of Poly, **Ed Eckstine** will soon be officially made Co-President of the **Mercury** label. Next question is, who's the other "Co?" Stay tuned.... From the strange-but-true file comes a tale of an **artist manager** who forces an **A&R** change within a label for his act, charging that the current A&R exec's involvement constitutes a personal conflict of

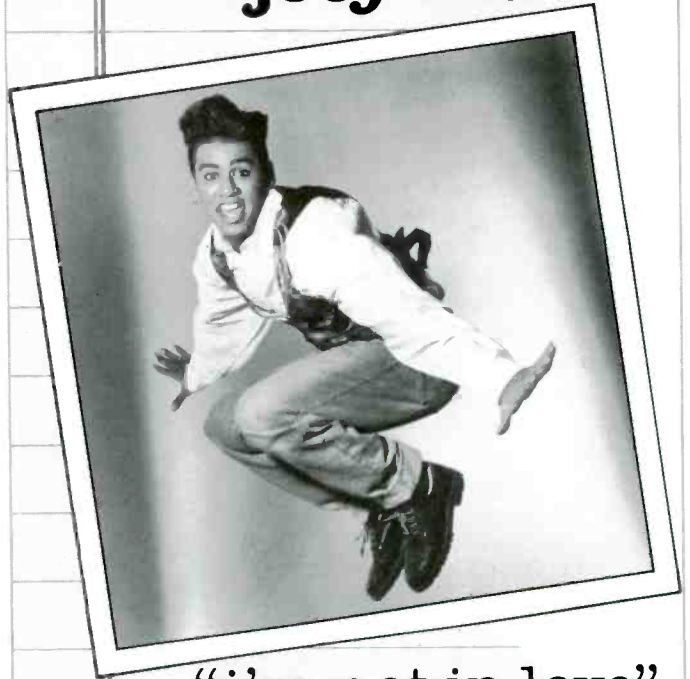
Moving?



Eddie Mascolo — Will he or won't he move on?

interest. A new project comes out under a new A&R exec and meets with less than glowing reaction. Amidst all the ensuing turmoil, it's interesting to note that the Manager in question had long since parted ways with the artist.... Will the newly refigured **A&M** make **Janet Jackson** an offer she just can't refuse?.... And speaking of the new A&M, what role will Promo Domo **Charlie Minor** play?.... Among those swept up during the recent sweeping changes at **Island** was Marketing honcho **Michael Stotter**.... A Promo Domo who very recently stood on some pretty shaky ground, pulls a couple of rabbits out of his hat and regains the confidence of upper management.... And what two Promo Domos from a West Coast label haven't exchanged words in six weeks?.... **Eddie Mascolo** finding it tough going as he attempts to get out of his current deal with PolyGram Nashville.... Both **ZZ Top** and **AC/DC** are moving massive numbers of concert tickets. Can you say, "multiple nights?".... Look for the **Bob Buziak** label to land at **MCA** in the very near future.... Gospel label **Word** about to conclude a distribution deal. Are there acquisition possibilities?.... **Winterland** is opening an L.A. office, and is currently looking for a skipper to helm it.... Are we seeing the calm before the storm in the **Seymour Stein/Time Warner** situation?.... **Live Entertainment** making a major expansion move with their purchase of **Vestron**. The deal went down for approx. \$21 million.... Names in the Rumor Mill this week include: **John Mrvos**, **Michael Leon**, **Dave Yeskel**, **Wayman Jones** and **Sharon Heyward**.... and the beat goes on.

joey kid



"i'm not in love"

"Chicago is in love with Joey Kid's version of 'I'm Not In Love.' Top 5 phones all day-parts."

Dave Shakes/B96

"On the first listen, I picked this song off the album. Now, it's a consistent Top 5 Request. The adults can relate to it and the younger demos love it!"

Jay Taylor/KLUC

FLASHMAKER!

B96	KISN	KNIN
WXKS	WCKZ	KSMB
PWR96	WAEB	KZ93
KWOD	B95	WNYP
WNVZ	KLUC	
HOT97.7	K106	



© 1990 Atlantic Recording Corp. A Time Warner Company

Jude Cole

"House Full Of Reasons"

The New Single Produced by David Tyson From the album A View From 3rd Street



Management: E.L. Management Inc./Ed Leffler



© 199C Reprise Records



CELINE DION

WHERE DOES MY HEART BEAT NOW



"I predict #1 for this powerful song. Celine Dion has a dynamic voice and a very promising career. Don't miss this one!"

MICHAEL NEWMAN STAR 93/San Antonio

"From the first listen I fell in love with Celine's remarkable vocal performance. Great song, sounds like it could be the sleeper hit of 1990!"

MICHAEL SNOW KKBQ/Houston

"Where Does My Heart Beat Now" is currently soaring to the top of the A/C charts. Don't miss Celine perform her hit single on the Tonight Show November 15th!"

Produced by Christopher Neil

Taken from the Epic release: UNISON 80150



GOING FOR TOP 40 A/C'S NOW 5TH!

epic

LETTERS

Lunch with Len

Dear Dennis:

Thanks for running a blurb about my acquisition of the Byrds catalogue. Now that I'm no longer a business manager, I can't afford to keep a low profile.

Our offices are next to Le Dome and I'd very much like to buy you lunch when you feel adventurous enough to make the trek over the hill.

Best regards,
Len Freedman
Len Freedman Music
LA, CA

Dennis replies: Sorry Len, we're already over the hill, but if you would, why not just send over a few orders of those Maryland Crab Cakes? Le Dome delivers, don't they?

Uppendahl Yours

To Roy:

Enclosed please find an advance copy of the Motown 30th birthday book for your review. But wait, there's more! Not only do you get the Ginsu knives, I've enclosed several photos from the book for possible use in HITS. Just imagine how impressed your friends will be!

I was really impressed when I heard you had a baby. But then I realized that it was your wife that gave birth to Tara Paige and you were the proud father. Congratulations!

All the best,
John Uppendahl
Solters/Roskin/Friedman
LA, CA

Roy replies: Budding publicists could well learn the basics from this superb example of the "pitch" letter. Notice how John subtly indicates what he wants while feigning interest in my personal life, all the while not giving a shit whether I live or die.

Judy's Complaint

Dave:

Over \$1.1 million was raised by the dinner alone. That's all I have to say. These men look foolish. I have no sense of humor left. Nothing will help — oh, I know. Let's change Baby Trakin's name again.

Love, love, love
Judy Atencio
MTV Networks, Inc.
Universal City, CA

Dave replies: Sorry Judy, Trakin refuses to rename the tyke, but here's an exclusive shot of his new daughter's reaction to your suggestion he call her George Brett.



Durham Bull

Dear Mike:

You never printed my pictures, assholes! Here's the shot of Nikke Stewart, MD at WHYY in Montgomery, and all my promo friends.

Regards,
Lee Durham
Motown Records
LA, CA

Mike replies: Sorry, Lee. To make it up to you, here's a photo of you and your promo friends when you lose your gigs and are forced to become Value-Rite shoe salesmen. Hope you enjoy it.



FAR TRUTHS

By Danny Fields, New York

Great amounts of excitement and beauty were summoned forth on behalf of EMI hitmongers, the **Pet Shop Boys**, in town from London for interviews and the video shoot for "Being Boring," from their new "Behavior" LP. The clip is the first-ever directed by famed lensman **Bruce Weber**, who does the **Calvin Klein** and **Ralph Lauren** campaigns, and made last year's Oscar-nominated documentary, "Let's Get Lost," about trumpeter **Chet Baker**. Location for the shoot was a Long Island mansion, and the cast included over a 100 hand-picked gorgeosities, including **Lisa Marie** and **Drena De Niro**, plus a Shetland pony, a roller-skating chimp, two poodles, a dove, a partridge and a pear tree. Watching from the sidelines were manager **Arma Andon**, EMI's **Josh Ziemann** and publicists **Susan Blond** and **Yon Elvira**. "Intimidatingly beautiful!," said **PSB Neil Tennant** of the afternoon's activities.... **Polygram** previewed the new **Scorpions** album, "Crazy World," at the very robust Soho Brewery, as group members **Klaus Meine** and **Matthias Jabs** were presented with globes signifying their first Polygram worldwide release. Present were label titans **Steve Pritchett**, **Jim Lewis**, **Madelyn Scarpulla**, **Dawn Bridges** and **Lynne B. Lubash**, while **Scott McGhee** and **Vicki Rovner** repped management, and **Nick Caras** of **ITG** held up the agency end. Retail, radio and press potencies feasted on **chicken wings**, **ribs**, **sharpnose puffer mousse**, **roast beef sandwiches** and **homemade beer**.... The first **American Nordoff Robbins Music Therapy Clinic**, at **NYU**, had its long and eagerly awaited opening last week, and touring the splendid facility were **Ahmet Ertegun** (who's Chairman of the Foundation),

Gorgeosities!



Pet Shop Boys: Beautiful in Bruce Weber's music vid bow.

Ron Delsener, **Peter** and **Joyce Rudge**. **Phoebé Snow**, **Tears For Fears' Curt Smith** with fiancée **Frances Pennington** and **NYU Chancellor L. Jay Oliva**. A cocktail reception followed, catered by the **Hard Rock Cafe**.... The breathtaking, authentically art deco **Radio City Suite** on the 64th floor of 30 Rock was the setting for **Columbia's** double-platinum presentation to **Mariah Carey** for her self-titled debut. **Butlers** brought around **roquefort cheese** and **walnuts in flaky pastry**, **marinated jumbo shrimp** with dill on **Russian bread**, **poppyseed cheese puffs** with **goat cheese**, **skewered swordfish** with **rosemary mayonnaise** and **filet mignonettes** with **sauce bearnaise!** **CBS** (or should we say **Sony**) colossi on hand included **Tommy Mottola**, **Don Ienner**, **Rick Chertoff**, **Dave Novik**, **Sara Melendez**, **Mary Ellen Cataneo**, **Michele Mena**, **Michele Anthony**, **Tony Martell**, **Jerry Lembo**, **Jerry Blair**, **Bob Garland**, **Jack Rovner**, **Amy Strauss**, **Ron Piccolo**, **John Doyle** and **Eddie Pugh**. **Randy Hoffman** from **Champion Entertainment** and **Shore-Fire Media's Marilyn Laverty** also gathered to honor the star, who made a spectacular entrance in black sequins.

FLASHMAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

It's a veritable potpourri of talent this week with the creative minds of **DNA** leading the way. Thanks to a little help from **Suzanne Vega**! The rock duo of **Nelson** continue their hot streak with the second single, and **Phil**

Collins has another hot one for Top 40. Also on the rise this week, **Cheap Trick** with the second from their latest project. And, keep your ears on the **Chris Isaak**, it's a monster!

DNA W/SUZANNE VEGA TOM'S COLUMBIA

Singles: 27* **Albums:** — **Avg Move:** 3.53 **Aggrsv:** 24
That amazing adaptation of Vega's album cut is going straight to the top with big sales and phones. Scoring MTV "Buzz Bin" rotation and hot adds at Y95, KXYQ, PWRPIG, FM102, WNVZ, XL106, WKZL, 999KHI, KBFM, KBOZ, KFFM, KSMB, KZIO, WBWB, WBXX, WIFC, WWSR, KLUC, WNNK, WPST, WTFX, WAEB, KZFM and KKMKG. Gaining at KIIS 15-10, WHYT 14-7, WPGC 9-5, WQGN 10-7, WTHT 12-9, PWR106 18-11, WAVA 25-15, KOY 17-13, KWOD 38-25, Q105 27-17, KSAQ 31-22, Q106 18-11, WJMX 25-18, KC101 25-19, KZOZ 40-35, WSPK 17-12, ZFUN 21-16, KCHX 30-26, WJAD 29-25 and B95 32-28.

NELSON AFTER THE DGC

Singles: 47* **Albums:** 31* **Avg Move:** 2.60 **Aggrsv:** 28
These stud extraordinaires are rocking the airwaves once again with the second release from their hot debut album. Hot new adds this week: KKRZ, KSAQ, WPHR, I95, XL106, 95XIL, KC101, KSMB, KTRS, KYYY, KZOZ, PWR92, Q101, WHOT, WIKZ, WLRW, WQGN, WQUT, WVBS, Y102, Y94, WILN, WWFX, WAAL, 95XXX, WLAN, K92, Z102, WRQN, Z104 and WAEB. Moving 21-17 at WDFX, 34-28 Q102, 35-24 CK105, 39-30 WDBR, 38-30 WHTO, 39-33 WKRZ and 27-19 FM104. Debuting at PIRATE, X100, B94, KXYQ, PWR99, PRO-FM, 92X, WKSE and more.

PHIL COLLINS HANG IN ATLANTIC

Singles: — **Albums:** 29*
His latest from the current smash album is starting out strong in its first week with out of the box believers at WBLI, WPLJ, KPLZ, B94, X100, Y100, KXYQ, PWRPIG, Q102, WKSS, B93, HOT94.9, Y107, FM100, WKZL, WGTZ, 93Q, 99KG, G98, KBOZ, KC101, KCHX, KCMQ, KFRX, KFTZ, KKRZ, KMOK, KNIN, KNOE, KSMB, KTMT and more.

CHEAP TRICK WHEREVER EPIC

Singles: 46* **Albums:** — **Avg Move:** 2.17 **Aggrsv:** 31
This is the second single from their latest album and it's developing steadily with strong new adds reported at KPLZ, KDWB, WNCI, K96.7, WKZL, 93Q, KBFM, KLYV, KWNZ, KWTX, WBWB, WCIL, 103CIR, WPFR, WLAN, CK105, KCAQ, KSND, WAPE, Z102 and KZZB. Gaining 27-23 at KXYQ, 37-29 WJMX, 36-30 KFTZ, 36-30 KYYY, 33-28 KFMW, 39-34 KMCK, 28-23 WHTO, 39-34 WILN, 36-31 WOMP, 38-34 95XXX, 40-36 KTMT, 22-18 KZ93, 29-25 KZII, 36-32 KZIO, 32-28 WIFC, 38-34 WWFX, 30-25 G105, 39-35 KZZU, 29-25 WVKS, 33-29 Z104, 28-22 JET-FM, 40-34 WKRZ and 34-29 KISR.

2 IN A ROOM WIGGLE IT CUT/CHARIS

Singles: 25* **Albums:** — **Avg Move:** 2.62 **Aggrsv:** 20
This is an up and coming new band on this very hot new label and the first single is going on now at WEGX, KKRZ, KOY, Q102, K96.7, KCMQ, WABB, 103CIR, WKEE, WSNX, WVBS, WRQN, KCAQ, KZFM, KAY107 and KPXR. Jumping 10-4 at WPLJ, 4-3 Z100, 11-8 WZOU, 7-4 WHYT, 7-6 WXKS, 11-8 WLOL, 9-7 WIOQ, 12-9 WSPK, 17-12 PWR106, 20-14 Z95, 24-19 WPGC, 28-21 PWRPIG, 28-22 PRO-FM, 18-13 HOT102, 22-17 KROY, 25-15 WKSE, 24-20 HOT94.9, 30-19 WBXX and 30-26 WOVV.

INFO SOCIETY THINK T.BOY/WB

Singles: 41* **Albums:** — **Avg Move:** 2.56 **Aggrsv:** 26
This one continues to grow this week with single sales developing and phones picking up. New adds include WHYT, K96.7, WKZL, WBXX, 999KHI, 95XXX, KF95, KZZB, WRCK and WZKX. Gaining 7-6 at HOT97, 11-7 PWR96, 11-8 WCKZ, 12-10 Z99, 12-9 KFMW, 10-9 KFBQ, 20-15 B96, 29-23 KXXR, 20-15 Q105, 25-20 HOT102, 28-23 XL106, 23-16 KSMB, 40-34 KCHX, 22-16 KTMT, 21-16 CK105, 29-25 KNOE, 35-31 WWFX, 37-33 B95, 29-24 KSND, 33-29 KCAQ, 29-24 K106, 21-14 KZFM, 25-21 WKRZ and 27-23 WOKI.

BILLY JOEL AND SO IT COLUMBIA

Singles: 43* **Albums:** — **Avg Move:** 2.69 **Aggrsv:** 31
This is a left field hit from the Storm Front album that has taken Adult radio by storm and is now conquering Top 40. New adds this week: Z95, 92X, KSAQ, K96.7, KIXY, KYYY, WAZY, WQUT, Y94, WLAN, WINK, Z102, G105, KAKS, KGOT, KISR and WSSX. Jumping 8-7 at Y100, 3-2 KXYQ, 16-9 WVKS, 28-24 Z100, 31-27 WPLJ, 25-18 I95, 29-25 KISN, 33-17 WNYP, 26-19 Y102, 39-33 KCHX, 31-25 WCIL, 28-22 103CIR, 37-32 99KG, 30-25 KMOK, 39-34 KNOE, 32-27 WBWB, 40-35 WDBR, 25-20 WPFR, 35-31 95XXX, 38-34 KCMQ, 24-20 SLY96 and 31-27 WIFC.

ELISA FIORILLO ON THE WAY CHRYSALIS

Singles: 44* **Albums:** — **Avg Move:** 2.08 **Aggrsv:** 21
She's definitely on the way up with her current hit single which continues to pick up big support from stations like KZZP, PRO-FM, KBFM, Q104, WJMX, WPFR, HOT99.9 and WTFX. Jumping at WLOL 7-6, KKMKG 9-8, KAKS 12-8, KDWB 21-17, PWRPIG 15-11, WNCI 25-21, Y107 26-20, 999KHI 29-21, WSPK 25-19, G98 34-30, KFFM 33-29, SLY96 26-22, WWFX 40-36, B95 31-27, KZZU 34-30, I94 19-15, KISR 36-32 and WTHT 30-26.

TURNING LOTS OF HEADS AT RADIO!

SURFACE "THE FIRST TIME"



HOSH GURELI, KMEL "Home Run."



MICHAEL MARTIN, KIIS-FM "Destined to be a #1 record."



CADILLAC JACK, WZOU "Immediate phones from women of all ages as soon as it hits the air."



ALBIE D., WPGC "'THE FIRST TIME' has all the ingredients to be a stone cold smash, already pulling phones."



KEVIN WEATHERLY, Q106 "Already in a full time power rotation with 21-13 (HOT) incredible response from every demo. This is absolutely a no risk situation. It's a smash!"

BILLY JOEL "AND SO IT GOES"



GUY ZAPOLEON, KHMV "'AND SO IT GOES' is a standard."



PAUL CANNON, PRO-FM "It's really kicking in."



DAVE ROBBINS, WNCI "Billy Joel is the perfect adult Top 40 artist for 1990. 'AND SO IT GOES' is a smash."



FRANK AMADEO, Y100 "Billy Joel is the quintessential mass-appeal artist."

SINGLES TO **FLIP** FOR.



On
Columbia.

CROSSEOVERS

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

Johnny Gill has a big week with airplay spreading to all dayparts while last week's Wildcard **Surface** is building fast with lots of majors and moves. **Bell Biv DeVoe** are picking up steam with this single with album sales

staying steady while **Vaughan Brothers** remain huge at retail with good jumps and response at radio. **Iggy Pop & Ralph Tresvant** — Hits!

BLACK/DANCE

JOHNNY GILL FAIRWEATHER FRIEND MOTOWN

Singles: 40* **Albums:** 50 **Avg Move:** 3.12 **Aggrssv:** 22
Tons of Top 10 reports with new adds WPLJ, KSAQ, WNVZ, K96.7, XL106, KJ103, WZZG, WGTZ, 99KG, 999KHI, G98, KCHX, KCMQ, KKHT, KKSS, KLYV and KQIZ. Jumps for WPGC 16-10, KMEL 10-8, FM102 13-9, KROY 10-8, KIIS 21-17, PWR106 31-27, HOT97 31-23, WXKS 28-24, KOY 22-18, PRO-FM 35-31, PWRPIG 22-18, KTFM 29-22, Y107 32-24 and WPRR 26-21.

SURFACE FIRST TIME COLUMBIA

Singles: 49* **Albums:** — **Avg Move:** 2.42 **Aggrssv:** 11
Last week's Wildcard has a big week with adds at B96, KKBBQ, KRBE, KEGL, WL0L, PWRPIG, Q105, KHTK, Y108, I95, B93, WKSE, Z99, 95XXX, 99KG, KBFM, KC101, KDON and more. Moving 12-9 KMEL, 34-29 KKFR, 31-27 KROY, 21-13 Q106, 39-29 CK105, 30-26 KLUC, 38-34 B95, 39-34 WAEB and Deb 26 KIIS.

BELL BIV DEVOE I THOUGHT MCA

Singles: 38* **Albums:** 13 **Avg Move:** 2.36 **Aggrssv:** 17
Single is spreading now that "Do Me" is slowing. New adds at Q105, WGTZ, G98, KNOE, KWNZ, WGRD, WVBS, WVSR, WHTO and KCAQ. Jumping at KIIS 20-15, HOT97 33-18, B96 24-19, WPGC 21-16, KMEL 25-17, PWRPIG 18-13, KTFM 27-20, Y108 21-17, CK105 31-22, WFHT 28-20, WQGN 24-18, KMCK 30-25, WJMX 24-20, G105 32-27, KZFM 34-27 and KPRR 21-17.

RALPH TRESVANT SENSITIVITY MCA

Singles: 48* **Albums:** — **Avg Move:** 5.21 **Aggrssv:** 8
This week's Wildcard has killer moves and single sales with adds at KIIS, WXKS, WPGC, HOT97.7, KROY, PWRPIG, Y108, WKSS, KFBQ, CK105, KLUC, KDON, KCHX, KCAQ, K106 and I94. Moving 34-29 PWR106, 15-11 KMEL, 39-31 KKFR, 25-12 FM102, 30-26 Q105, 35-18 WCKZ, Deb 27 HOT97 and Deb 30 Q106.

CARON WHEELER LIVIN IN EMI

Singles: 50* **Albums:** —
Continues to spread with new play at VH-1, 92X, B93, CK105, KCHX, KMCK, WDBR and B98. Moves 11-10 WXKS, 28-20 KXXR, 33-24 999KHI, 38-31 WSPK, 40-36 KTRS, 33-29 WWFX, 25-21 B95, 19-11 KZFM, 22-18 KKMg, 36-32 KAKS and Deb 33 WPLJ.

HI FIVE I JUST JIVE/RCA

Pulling some early phones with adds at WPGC, KHTK, KTFM, Y107, 999KHI, KNOE, KZII, KCAQ, KZZB, KPRR, KAKS and KQIZ. Moves for KKFR 33-27 and WCKZ 36-27.

C.C. MUSIC FACTORY GONNA MAKE COLUMBIA

Singles: — **Albums:** — **Avg Move:** 3.67 **Aggrssv:** 2
Early play in LA & NYC with adds at KIIS, HOT97, B96, KKFR, KXXR, WKSS, KTFM, WCKZ and I94. Moves at KMEL 28-24.

GUY I WANNA GET MCA

Already selling singles from Black play with Top 40 adds at KOY, FM102 and KKMg. Moves 27-23 KMEL and Deb 36 KKFR.

TKA CRASH T.BOY/WB

New single goes right on the air at B96, KRBE, WL0L, KXXR, B95 and KPRR.

LL COOL J AROUND THE DEF JAM/COLUMBIA

Singles: — **Albums:** 20
Majors and retail lead with adds at WL0L, KMEL, KGGI and I94.

ROCK/POST MODERN

VAUGHAN BROS. TICK TOCK EPIC

Singles: — **Albums:** 11 **Avg Move:** 2.06 **Aggrssv:** 17
Retail monster is spreading from Album and Adult radio with new play from Y100, 92X, KXX106, FM100, KFTZ, KKHT, KYYY, WAYS, 103CIR, WDBR, WILN and WFLY. Jumps 14-10 B93, 15-10 KTUX, 27-19 KSAQ, 34-26 WKZL, 29-22 KFMW, 37-31 KZOZ, 33-28 KCHX, 25-20 KNIN, 31-26 WQUT, 37-33 KIXY, 36-32 KTMT, 30-26 WIFC, 28-23 WVKS, 35-31 KZZU and 33-28 WKRZ.

BLACK CROWES HARD TO DEF AMER/GEFFEN

Singles: — **Albums:** 37* **Avg Move:** 2.02 **Aggrssv:** 13
Retail leads with new adds at OK95, ZFUN, K106, KTUX and WYCR. Moving at KRZR 10-6, WKSF 31-24, Q104 16-11, WAAL 39-34, WAYS 27-23, WOMP 39-35, WQUT 20-16 and WOKI 28-24.

SOUP DRAGONS I'M FREE MERC/BLIFE

Video and PoMo play lead with new support at KRBE, WKZL, KFBQ, KTRS, KZOZ, WDBR, WIFC and WPRR. Moves 40-33 999KHI, 35-28 KFTZ, Deb 28 WCIL and Deb 33 KNIN.

IGGY POP CANDY VIRGIN

Duet sounds like a smash and is spreading with adds at PIRATE, KHTK, HOT94.9, KIXY, KNIN, KRZR, WPST, K106 and KATM. Already on Q106, YES97 and KFMW.

BAD COMPANY IF YOU NEED ATCO

Building from Album radio play with new adds at KIXY, KZIO, WJAD, WVSR, ZFUN, CK105, KZZU, WBBQ, WOKI and FM104. Moves at KMYZ 6-2 and KTUX 38-35.

POP/ADULT

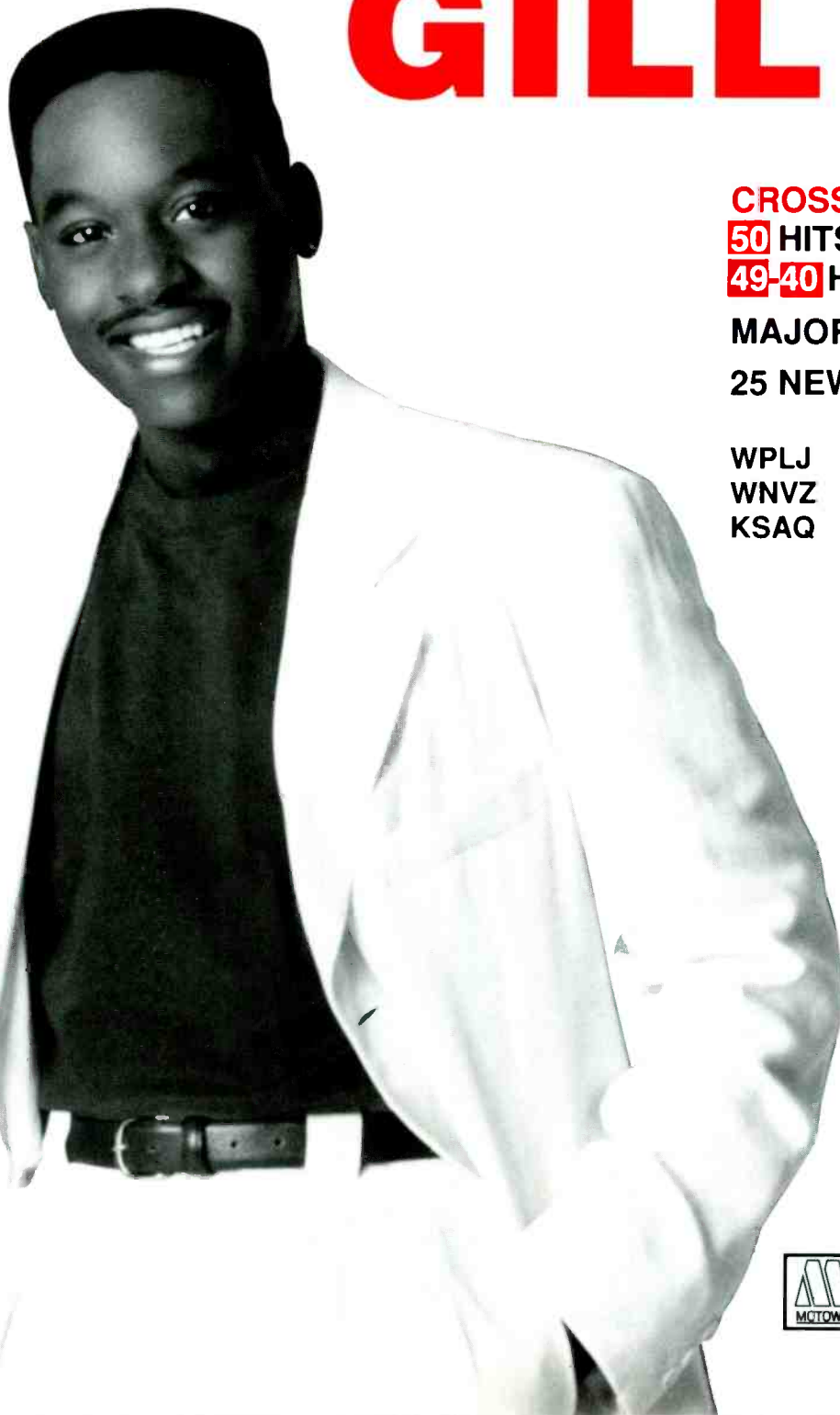
CARLY SIMON BETTER NOT ARISTA

Big first week with Top 5 Adult base leading. Adds at WXKS, PRO-FM, KSAQ, KISN, G98, KFBQ, KG95, KMOK, KNOE, KTMT, KTRS, WAYS, WCGQ, WDBR, WILN, WJMX, WPRR, WQGN, WBBQ, WERZ, WVKS, KTUX, WANS and KQIZ.

FAIRWEATHER FRIEND

the third smash single from

JOHNNY GILL



CROSSOVERS WINNER!

50 HITS TOP FIFTY ALBUMS!

49-40 HITS TOP FIFTY SINGLES!

MAJOR MARKET BLOWOUT!

25 NEW INCLUDING:

WPLJ	add	WKSS	deb	21
WNVZ	add	Y108	deb	23
KSAQ	add			

AVG. MOVE 3.20!

KMEL	10-8
KROY	10-8
FM102	13-9
WPGC	16-10
WZOU	18-15
KIIS	21-17
KOY	22-18
PWRPIG	22-18
KTFM	29-22
HOT97	31-23
KKFR	26-23
WXKS	28-24
PWR99	28-25
PWR106	31-27
PRO-FM	35-31
KXXR	35-32



**PRODUCED BY
L.A. & BABYFACE
FOR LA FACE, INC.**

REQUESTS

Things are jumping this week as **Deee-Lite** trails **Poison** very closely followed by **Stevie B** who is gaining request momentum in a big way. **Candyman's** making big strides this week at radio and picking up an add at **MTV** as does

DNA which had an explosive week at Top 40. **The Party** shows up this week as it continues to develop with programmers reporting requests from all demos.

POISON SOMETHING... ENIGMA/CAP

Heavy video rotation continues to fuel this killer ballad as the phones continue to explode this week at **HOT999, JETFM, KEWB, KF95, KJ103, KNIN, KQIZ, KRLC, KSAQ, KYYY, KZ10, PIRATE, SLY96, WABB, WBWB, WCIL, WGTZ, WHHY, WJMX, WLRW, WSNX** and **WZOK**.

DEEE-LITE GROOVE IS... ELEKTRA

Programmers are reporting tons of calls as this one spreads to all dayparts. Hot mentions this week come from **B93, KBFM, KF95, KFQX, KMCK, KQCR, KQFX, KSAQ, KTRS, KWOD, KZFM, WBWB, WCIL, WILN, WIOQ, WQGN, WYKS, XL106** and **ZFUN**.

STEVIE B BECAUSE I... LMR/RCA

Huge ballad picking up major female requests, and check out the average move! This week's hot include: **95XIL, B93, KF95, KG95, KHTK, KOKZ, KQCR, KQFX, KRLC, KZFM, Q101, WCIL, WIOQ, WJMX, WZOK, ZFUN** and **Y95**.

WINGER MILES AWAY ATLANTIC

Solid rotation at **MTV** as well as monster night time phones continue to tell the story as hot mentions come in this week from **B93, JETFM, KEWB, KG95, KNIN, KQIZ, KRLC, KSAQ, KTRS, SLY96, WHHY, WJMX, WLRW, WQUT** and **WRQN**.

WARRANT CHERRY PIE COLUMBIA

Huge sales along with heavy video play lead the way as this smokin' rocker continues to pick up tons of requests this week at **B93, KEWB, KF95, KWOD, KYYY, KZ10, PIRATE, WABB, WCIL, WHHY, WQUT, WRLW, WRQN** and **WSNX**.

ALIAS MORE THAN WORDS EMI

Top fifteen single sales along with huge phones in all dayparts are igniting this hot ballad as it continues to explode on the phones this week at **KBOZ, KFQX, KMCK, KOKZ, KQFX, KQIZ, KZ10, WCIL, WIFC, WSNY, WRQN, WSNX** and **WZOK**.

DAMN YANKEES HIGH ENOUGH WB

Solid rotation at **MTV** along with huge phones still leading as this one continues to develop at Top 40. Hot mentions this week from **95XIL, KBOZ, KEWB, KISR, KNIN, KQIZ, PIRATE, WHHY, WIFC, WJMX, WLRW** and **WQUT**.

CANDYMAN KNOCKIN' BOOTS EPIC

Hot rap continues to explode at Top 40 retail and picks up an add this week at **MTV**. Setting the phones ablaze this week at **HOT999, KBFM, KBOZ, KKSS, KOKZ, KPXR, KQIZ, KSAQ, KWOD, WAVA, WBXX** and **Y95**.

MARIAH CAREY LOVE TAKES... COL

Second smash in a row is burning Top 40 airwaves across the country and scoring with massive sales. This one is keeping the switchboards busy this week at **B93, KISR, KWOD, SLY96, WABB, WHHY, WJMX, WLRW** and **XL106**.

BETTE MIDLER FROM A DISTANCE ATLANTIC

Huge sales continue to lead along with massive airplay and solid rotation at **VH-1**. Smokin' the phones this week at **JETFM, KG95, KPXR, Q101, WAYS, WBWB, WJMX, WRLW** and **WRQN**.

THE PARTY I FOUND LOVE HOLLYWOOD

Huge phones from all demos continue to lead as this one spreads to all dayparts. Hot mentions this week include: **JETFM, KG95, KHTK, KQCR, KTRS, WGTZ** and **WNYP**.

SOHO HIPPYCHICK ATCO

PoMo samples lend a unique sound to this dance track that continues to pull big phones and sell singles. Hots this week include: **KWOD, Q101, WBXX, WCIL, WIFC** and **WRQN**.

DNA f/ S. VEGA TOM'S DINER A&M

Monster dance single smokin' at Top 40's across the country and picking up an add at **MTV** this week as well. Pounding the phones for **KSAQ, KWOD, Q106, WAVA, WILN, WJMX** and many more.

ALSO GAINING REQUEST MOMENTUM

2 IN A ROOM
JON BON JOVI
WILSON PHILLIPS

WIGGLE IT
MIRACLE
IMPULSIVE

CHARISMA
MERCURY
SBK

WHITNEY HOUSTON
GEORGE MICHAEL
VAUGHAN BROS.

I'M YOUR BABY
FREEDOM '90
TICK TOCK

ARISTA
COLUMBIA
EPIC

BETTER TELL YOU THE FACTS ON CARLY SIMON.

**CROSSOVER!
EARPICKS WINNER!
MOST ADDED TOP 40!
6-3 POP/ADULT!**

WXKS add
PRO-FM add
KSAQ add
KISN add
WBBQ add
WERZ add
WVKS add
KTUX add
WANS add
KQIZ add
G98 add
KFBQ add
KG95 add
KMOK add
KNOE add
KTMT add
KTRS add
WAYS add
WCGQ add
WDBR add
WILN add
WJMX add
WPRR add
WQGN add

**BREAKING AT:
KMCK**

From the album
HAVE YOU SEEN ME LATELY

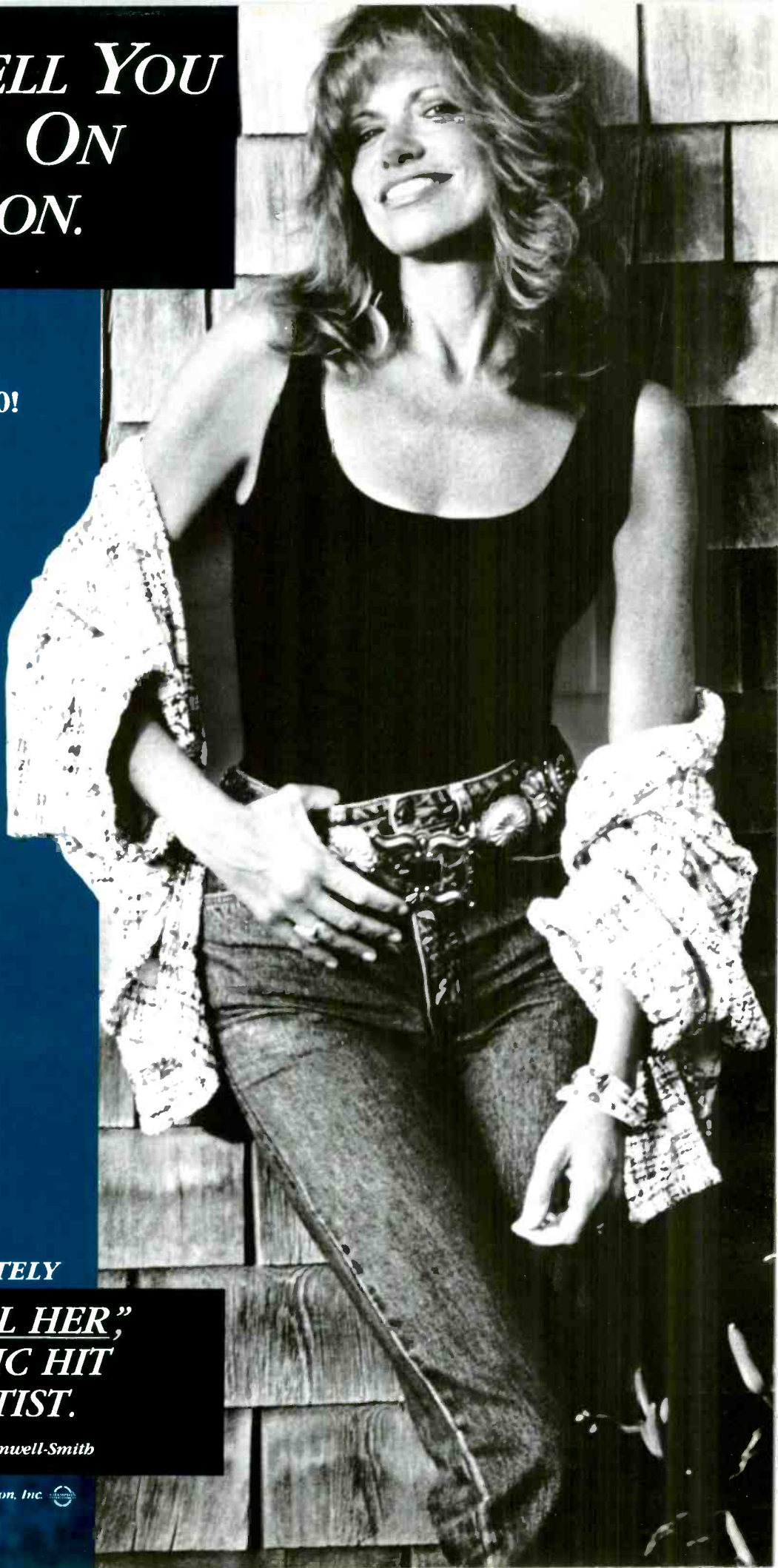
***"BETTER NOT TELL HER,"
THE NEXT CLASSIC HIT
BY A CLASSIC ARTIST.***

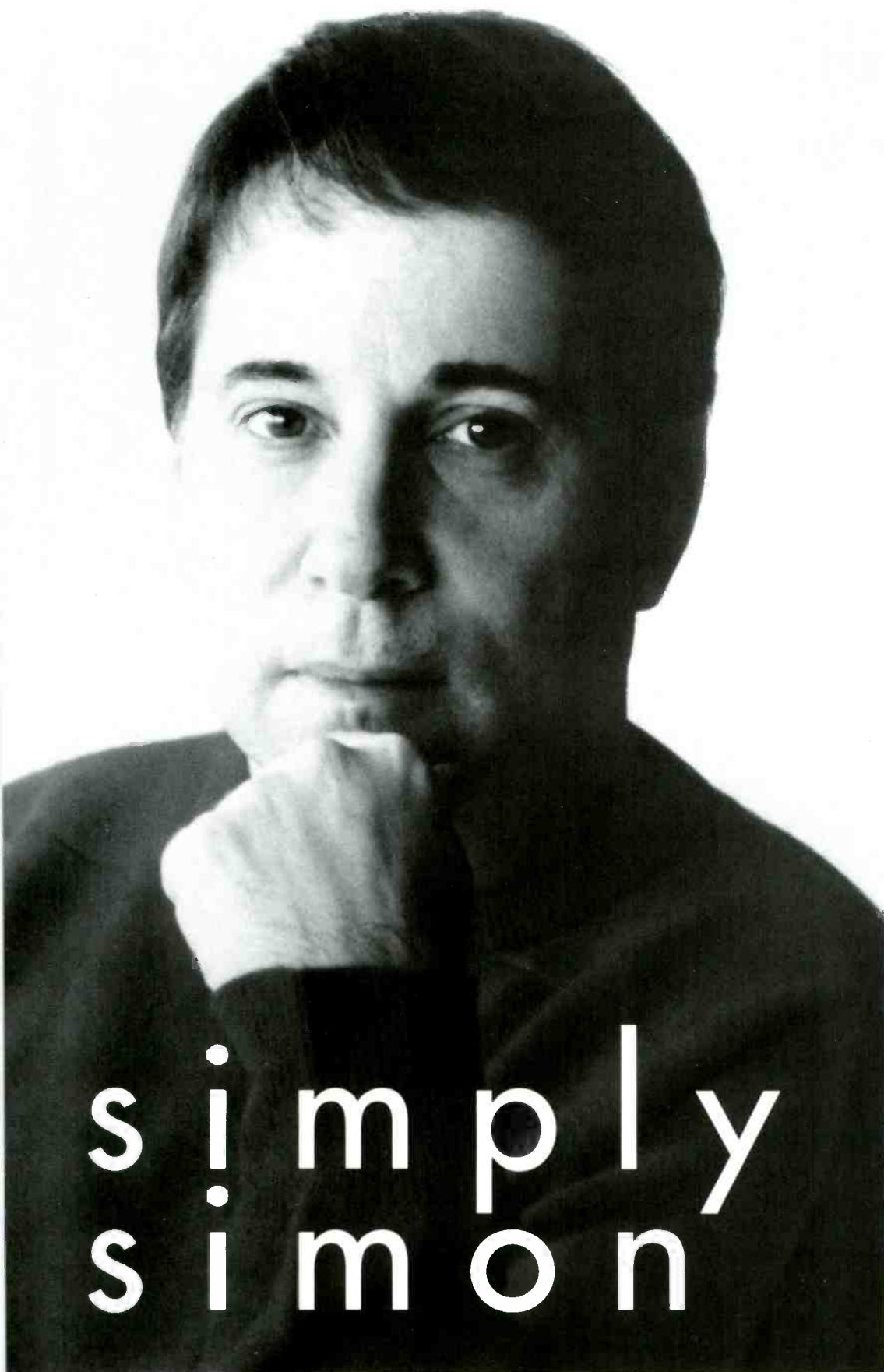
Produced by Frank Filipetti and Paul Samwell-Smith

Management: Champion Entertainment Organization, Inc. 

ARISTA

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simply
simon

"It's Brazilian rhythms, West African guitar stylings." That's how Paul Simon describes "The Rhythm of the Saints," his new album and, as the follow-up to the much-lauded 1986 release "Graceland," the latest entry in his log of World Beat travels. It's a long way from "Mrs. Robinson" and "The Sounds of Silence" — this time, Simon's explorations take him to South America, where he picks up a batch of eerie, haunting beats, over which he lays melodies that harken back to some of the material on "Graceland," only to discover new ground unlike anywhere he's traveled before. Will it sell, and will it win more Grammys for the veteran troubadour and erstwhile partner of Art Garfunkel? Who cares? It's good music, adventurous and bold, and Simon — who's still rhythmin' on "Rhythm" — was only too happy to trace his latest musical journey with HITS' own crazy-after-all-these-years journeyman, Gary Graff.

The switch from the South African sound of "Graceland" to the Brazilian orientation of "Rhythm of the Saints" is a change of direction, but there are various cultural and musical connections between the two continents, aren't there?

That's so. The connection between West African culture, Brazil, the Caribbean and the U.S. is something that started 400 years ago with the slaves and the African diaspora. But I got into it because of some collaborating I did with Milton Nascimento in the summer of '87. He asked me to sing with him on an album, he was recording in L.A., so I went out there and did the sessions, and afterwards we were just kind of standing around in the parking lot, late at night, and he said, "You have to come to Brazil." I told him, "I'd like to come down. I'd like to hear some drumming." **Why drumming?**

It was because of a few things. There was something Quincy Jones had said to me — that the



Back in their "Tom & Jerry" folk salad days of peach fuzz and flattops. Whatta coupla geeks!

great singers come from South Africa, but the great drummers come from West Africa. Then I was working on a musical, and one of the musicians I was involved with was Eddie Palmieri. He told me that the drums from West Africa went to Brazil, then into the Caribbean and so forth. He told me the great poly-rhythmic drumming society of the world is Cuba. That was his opinion. So I knew there was this route the drum had taken, so when Milton said to come down to Brazil, I knew I wanted to hear what traditional drums sounded like there, with Brazilian percussionists.

A great deal of their drumming has a religious connection.

That's right. That's why the album's called "The Rhythm of the Saints." Because the slaves were prohibited to worship in their own religions, they correlated their deities with Catholic saints. Their masters allowed them to worship as long as they were worshipping Santa Anna and not Shango or whoever their

deity may have been. Those religions are still active and vital in Brazil, Puerto Rico and Cuba.

How did you decide to combine the Brazilian rhythms with West African guitar?

Through a friend of musicians that Hugh Masekela knew, I was introduced to Vincent Nguini, a guitarist from Cameroon who was living in Washington, D.C. and we began to work together. I'd bring the drum tracks up from Brazil, Vincent would listen to them and put in his West African guitar style. Six months later, I'd go back down to Brazil and get some more drum tracks. This wasn't my main project at the time. I was working on a musical.

What's that about?

It's a Puerto Rican story, a true story that starts in Puerto Rico in the '40s and continues in New York in the '50s and '60s. I won't go into it any further, because I'm a good eight months away from picking it up again. **The whole conception of the songs on "Rhythm of the**

Saints" seems different from the normal way of doing things in pop and rock.

It's not a typical singer/songwriter mode of operation, but it's not an uncommon rock & roll approach. Many bands cut a groove track, then write a song over it. That's been going on for

you used from Brazil?

Olodum comes from Salvador and Bahia in the north of Brazil. It's a group of 14 drummers — ten bass and four snare drums. There's no studio where they live; we recorded the group right in the streets with an eight-track we brought up. We had micro-

"A friend of mine once said that he prefers the depression that comes with a hit than the depression that comes with a flop...."

decades. I did the same thing, but with Brazilian drum tracks.

It's really not any harder than the other way. It took a little bit of practice to make it feel right, but now I'm more comfortable doing it that way than sitting down with a guitar and making up a song. When the rhythm track is right, I know if I write a good song over it, I'll have a decent record. The other way — if I wrote the song first — you have to wonder if you're going to cut a really good track to go with it. It's very frustrating to write a song you like and not make a good track. I've done that.

Who are these drum groups

phones on telephone poles and the backs of chairs while the band played. The video I did with them [for the first single, "The Obvious Child"] was shot in the old square in Salvador where the record was made.

The Uakti group was from Milton Nascimento's state. They're classically trained. There are four in the group. They studied at the University of Salvador and two of them were members of the philharmonic in Bahia. They were minimalists, more influenced by Philip Glass than by African music. They combined folkloric textures with minimalist thinking.

Coming off the phenomenal

Bonnie Raitt and Paul Simon talk about Grammys.





A formal outing with the Chairman.

success of "Graceland," did you feel any pressure making "The Rhythm of the Saints"?

No. I never feel that pressure. I didn't feel any intimidation because of "Graceland." That record made things easier — the Brazilian musicians were eager to record and everybody thought, "Oh, great, it'll be like

made them much more accepting to work with me.

Is the satisfaction of projects like this and "Graceland" in the artistic accomplishment rather than the commercial fortunes?

A friend of mine once said that he prefers the depression that comes with a hit than the depression that comes with a

music I want to make. I don't really care to program a drum track and sing over it. It's not that I think those records are bad — but I wouldn't feel comfortable with it. I did it once with "Cars are Cars," and I didn't like it. It felt weird to me not to have a drummer back there.

So what is it you're after now?

Essentially, I'm looking for elements I was familiar with and enjoyed listening to when I was a kid — the grooves, the guitar sounds. South African guitar sounds like early r&b sounds to me. These percussion sounds from Brazil are like something strange from Louisiana — my brain goes to Louisiana when I hear them, and that's because Louisiana was influenced by the Caribbean.

You've commented before this is an album that takes some time and repeated listenings to fully appreciate.

Well, when people first heard "Graceland," they thought it was odd, too. When I was first making this record and playing it for people, they liked it, but they weren't really sure. There's often a resistance to something that's new, that feels strange. Then it seeps in and you love it.

I would hope people would be attracted to "The Rhythm of the Saints" on the first listen. I wouldn't expect you to get it that quickly, but it's not like I intended it to be a challenge or an obstacle for people. I hope it's intellectually stimulating without being essentially American rhythms. I anticipate that this record will do better around the world. I'm hoping it's got enough on the first listen so that people like it, but when you go back, you get it even more.

Part of the difference is that there's a different type of dynamic at work here, even different from the stuff on "Graceland."

It's different than a trap drum set, that's true. It definitely had an effect on the way I wrote. There's a hypnotic quality to this kind of drumming that made the songs more dreamlike and less linear, musically and lyrically. That was

coming, anyway. That was happening on "Graceland." I tried to make this album a really southern hemisphere record. It's less urban. It's got more nature in it. You can feel the heat, the drums, the wood and the skin, that acoustic of sound.

In the lyrics, there's much more playing with the language rather than presenting direct thoughts, which can make things intriguing, but also difficult to grasp.

I'm always talking about something. If we're talking about a reasonably intelligent person who listens to the song and says, "I don't know what he's talking about," then I haven't done my job. That's not what I intended. But there should be enough pleasure to be gotten from the music — the rhythm of the drums or the sound of the words — even if the meaning isn't perfectly clear.

You're planning to tour for this album.

I am. I'm going to go out with a big band, about 17 musicians. There will be four percussionists from Brazil, Vincent Nguini, some musicians from the "Graceland" tour, and some American musicians, like Richard Tee and Steve Gadd. The material will be the whole spectrum — from Simon & Garfunkel up to "The Rhythm of the Saints."

Do the new methods of working you've adopted on "Graceland" and "The Rhythm of the Saints" change the way you look at or perform the older songs?

Sometimes you can find a different way to do them that makes them feel right. There are a great many songs I haven't done in a long time, so I'll see. I enjoyed singing "Still Crazy After All These Years," on the 15th anniversary of "Saturday Night Live." Mostly, I try not to be judgmental about the stuff in the past, which I can't change anyway. I'm a critical person, and I'd rather be a little forgiving about stuff I did when I was young. ✨

"When people first heard 'Graceland,' they thought it was odd, too."

Graceland." I had to hasten to tell them, not necessarily. You never know how it's going to turn out. But everyone had heard of "Graceland," which

flop, but it's not influencing the musical decisions I'm making. I'm just not going to be making music in the mainstream of pop right now. That's not the kind of

2 IN A ROOM

WIGGLE IT

Produced by George Morel for Dance Line Productions
 Management: AM/PM Entertainment Concepts, Vito Bruno

FLASHMAKER!
31-25 HITS TOP FIFTY SINGLES!

MAJOR MARKET ACTION INCLUDES:

Q102	add	WZOU	11-8
WEGX	add	WLOL	11-8
KKRZ	add	PWR106	17-12
KOY	add	HOT102	18-13
		Z95	20-14
WPHR	deb 19	KEGL	18-15
KIIS	deb 28	WKSE	25-15
WNVZ	deb 28	KKFR	20-17
KXXR	deb 33	KROY	22-17
KKBQ	deb 35	WPGC	24-19
		HOT94.9	24-20
Z100	4-3	PWRPIG	28-21
WPLJ	10-4	KTFM	24-21
WHYT	7-4	PRO-FM	28-22
WXKS	7-6	PWR99	25-22
WIOQ	9-7		



charisma

BRENT

BOURGEOIS

B

MOST ADDED A/C!

EARLY TOP 40 BELIEVERS:

- KISN
- KMOK
- Q104
- WAYS
- 103CIR
- ZFUN
- KYRK

"TIME
 OF
 THE
 SEASON"



MANAGEMENT: BILL GRAHAM MANAGEMENT

PRODUCED BY DANNY KORTCHMAR AND CO-PRODUCED BY BRENT BOURGEOIS

EARPICKS

Current favorites as chosen by members of all segments of the music industry

Well, single #5 from **Phil Collins** could be another winner run with mentions from everybody while former **New Edition** member **Ralph Tresvant** is already Top 30 in single sales with radio and retail talking. The ballad from **Dino**

should have a good first week at radio with his second single while the second release from **Breathe** is picking up good talk. Watch **Chris Isaak** and **Iggy Pop** — stories are building at radio!!

WINNERS

1	PHIL COLLINS	HANG IN LONG (Atlantic)	6	NELSON	AFTER THE RAIN (DGC)
2	R TRESVANT	SENSITIVITY (MCA)	7	CARLY SIMON	BETTER NOT... (Arista)
3	DINO	GENTLE (Island)	8	CHRIS ISAAK	WICKED GAME (Reprise)
4	BREATHE	DOES SHE LOVE (A&M)	9	JASMINE GUY	TRY ME (WB)
5	W. TO POWER	I'M NOT IN LOVE (Epic)	10	IGGY POP	CANDY (Virgin)

GREG ADAMS/KFFM/YAKIMA
Dino/W To Power/Breathe

DONNA AGRESTO/TRACKS/NORFOLK
R Tresvant/J Guy/J Buffett/Cure

B ALBRIGHT/SAM GOODY/EDISON
D Lopez/C Dennis/R Palmer/Outfield

K ALTOMARE/RHINO RECORDS/LA
Jellyfish/P Simon/I Pop/H Love Gods

JON ANDERSON/KQIZ/AMARILLO
Dino/B Bourgeois

RICK ANDRADE/ZIPS/TUCSON
En Vogue/L Colour/Pebbles/C Black

D ANTHONY/TALENTMASTERS/ATL
C Isaak/I Pop/V Bros

TRACY AUSTIN/B93/AUSTIN
V Bros/Nelson/I Pop/B Boo

DANNY B/KZFM/CORPUS CHRISTI
Dino/W To Power/C Dennis/R Tresvant

TOMMY B/KZIO/DULUTH
Breathe/Bad Co

G BAIN/Q RECORDS & VIDEO/MIAMI
C Simon/R Tresvant/Kyper/P Collins

A BANNING/B IN MUSIC/GRAND RPDS
L Mob/P Collins/Breathe/D Purple

JERRY BANTA/WYKS/GAINSVILLE
Breathe/J Guy/P Collins

CINDY BARR/SPECS/MIAMI
L Ends/LL Cool J/R Tresvant/P Simon

M BASHKIN/BAKER & TAYLOR/CHIC
P Collins/R Tresvant/Breathe/Dino

L BATCHECK/REC & TAPE/COLUMB
S Winwood/JJ Fad/R Tresvant/Guy

K BAXTER/SIGHT & SOUND/PORTLAND
2 In A Room/Al B Sure/C Dennis/I Society

S BEAN/HARMONY HOUSE/DETROIT
Fleetwood Mac/J Guy/P Collins/C Simon

KEN BENSON/WRQN/TOLEDO
I Pop/C Dennis/P Collins

J BLAINE/MUSIC PEOPLE/OAKLAND
D Mode/S Winwood/P Simon/PR Teachers

TED BRANDI/WLAN/LANCASTER
Fleetwood Mac/E John/T Wilburys/P Collins

T BRENNER/ARROW DIST/SOLON, OH
G Loves Jezebel/PIL/Charlatans/S Distortion

BEN BRENT/WALL TO WALL/PHILA
G Michael/B Joel/S Sensation/E Fiorillo

P BROCKMAN/SOUTHWEST/HOUSTON
E Brickell/G Osbourne/Go Go's/C Black

GUY BROUILLARD/CKOI/MONTREAL
R Palmer/C Dennis/Outfield/P Collins

MIKE BROWNE/Y102/READING
D Henley/S Winwood

PAUL CANNON/PRO-FM/PROVIDENCE
W To Power/J Gill

DAVE CARROLL/CD ONE-STOP/CONN
V Morrison/E Brickell/R Cash/S Winwood

TOM CASEY/KJMZ/DALLAS
R Tresvant/J Guy

BILL CATCHER/WANS/GREENVILLE
P Collins/Dino/C Isaak/I Pop

JIM CERONE/WBWB/BLOOMINGTON
Nelson/D Mode/D Henley

I CHAFFERDET/UNIQUE/N HYDE PK
C Trick/G Michael/D Cassidy/D Mode

BOB CHASE/KISR/FT SMITH
B Bourgeois/Nelson/Dino/Bad Co

MIKE CHASE/KMCK/FAYETTEVILLE
P Collins/INXS/Surface

BOB CHASE/WJMX/FLORENCE
Dino/P Collins/C Simon/Breathe

S CHRISTIAN/WILN/PANAMA, FLA
C Simon/Nelson/Too Short/Dino

D CLARK/SLY96/SAN LUIS OBISPO
Dino/W To Power/J Jackson

JJ COOK/93Q/SYRACUSE
Breathe/G Boys

JIM COOK/JET-FM/ERIE
P Collins/Party/Nelson

M.C. HAMMER

"PRAY" FROM THE ALBUM PLEASE HAMMER DON'T HURT 'EM

4-2 HITS TOP FIFTY SINGLES!
2 HITS TOP FIFTY ALBUMS!
ALREADY TOP 5!!

HEART

"STRANDED"

FROM THE ALBUM BRIGADE

AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5
3.18	75	71	23

25-23 HITS TOP 50 SINGLES!
ALREADY TOP 15!!!

POISON

"SOMETHING TO BELIEVE IN"

FROM THE ALBUM FLESH & BLOOD

16-11 HITS TOP FIFTY SINGLES!
15 HITS TOP FIFTY ALBUMS!
ALREADY TOP TEN!!



DONNY OSMOND

"MY LOVE IS A FIRE"

FROM THE ALBUM EYES DON'T LIE

AVERAGE MOVE	AGGRESSIVES (4 or more)
3.21	72

36-32 HITS TOP 50 SINGLES!
A MASSIVE CHART JUMP!!!

PAUL McCARTNEY

"BIRTHDAY"

FROM THE ALBUM TRIPPING THE LIVE FANTASTIC

PULLING PHONES!!!

KEGL add KSAQ add
92X add 103CIR add

WOV add KIIS-FM add Z100 deb 30

BREAKING AT: KSND WSKZ KTMT
KXYQ KISN WERZ YES97 WJMX
KUBE WPRR WPST G98

OVER 2 MILLION AMERICANS OF ALL DEMOS ATTENDED THE HIGHEST GROSSING CONCERT TOUR OF LAST YEAR — DEMOS IN YOUR AUDIENCE!!

WE ARE VERY SERIOUS ABOUT THIS HIT RECORD.
DON'T PREJUDGE-LISTEN!! LET YOUR AUDIENCE DECIDE!

DURAN DURAN

"SERIOUS"

FROM THE ALBUM LIBERTY

KZZU add 999KHI add
WAEB add Q101 add
YES97 add WFMF add

BREAKING AT: HOT94.9 KZZB KTMT
KRZR KFBQ ZFUN

ONE CAUSE ONE EFFECT

"MIDNIGHT LOVER"

FROM THE ALBUM DROP THE AXXE

KGGI add FM102 9-5
KKMG add KROY 14-9
KOY deb 26
HOT97.7 deb 34

9-5
14-9

KDON 20-16
194 24-21
B95 26-22
KPRR 30-27

BREAKING AT: KMEL # 21 WCKZ # 24
KTFM KYRK # 26
HOT94.9

ALL THIS RECORD DOES IS PERFORM!!

THE BEAUTIFUL VOICES BEHIND "HAVE YOU SEEN HER" HAVE THEIR OWN HIT RECORD.

SPECIAL GENERATION

"LOVE ME JUST FOR ME"

FROM THE ALBUM TAKE IT TO THE FLOOR

KKFR add KOY 24-21
KTFM 30-23
FM102 deb 29 KPRR 28-25

BREAKING AT: Q106 KGGI #17
WCKZ

ADEVA

"I THANK YOU"

CAUSING A SENSATION IN THE NORTHWEST!!

ADD WKSS HARTFORD!
ON WXKS BOSTON!



EARPICKS

Current favorites as chosen by members of all segments of the music industry

DAN CROCE/TRANS WORLD/ALBANY
J Guy/P Collins/R Tresvant/Dino

ALBIE D/WPGC/WASH DC
Father MC/C&C Music Factory/TKA

D DAMOS/WIFC/WAUSAU
Outfield/D Henley/Bad Co

CHUCK DAVIS/WQGN/NEW LONDON
Dino/P Collins/Guy

JOE DAWSON/WBXX/BATTLE CREEK
DNA with S Vega/Party/Guy

RICK DEAM/HEGEWISCH/CHICAGO
Prince/P Collins/B Crowes/S Winwood

V ELLIOTT/V VENDORS/KALAMAZOO
JB Jovi/Samuelle/Biscuit/F Jackson

MARK FEATHER/WQXA/YORK
W To Power/R Tresvant

B FENTY/ASSOC ONE-STOP/PHOENIX
J Guy/R Tresvant/P Collins/D Purple

CHUCK FINLEY/WYYS/COLUMBIA
P Collins/W To Power

LESLIE FRAM/PWR99/ATLANTA
C Isaak/Breathe

JJ GERARD/KQCR/CEDAR RAPIDS
P Collins/Dino/Surface

COLLETTE GILBERT/KHTK/ST. LOUIS
Alisha/Breathe/Surface/Dino

PAM GRUND/WIOQ/PHILLY
LL Cool J/TKA/R Clarke/W Bop Torleco

JIM HARRISON/G105/DURHAM
Winger/B Joel/P Collins

NEIL HARRISON/K106/BEAUMONT
I Pop/C Isaak/V Bros/R Tresvant

KIM HAYES/STREETSIDE/ST LOUIS
J Guy/D Purple/P Collins/R Tresvant

H HAZE/KKSS/ALBUQUERQUE
K Kan/Nelson/N Bros

STEVE HELLER/ZFUN/MOSCOW
P Collins

M HERZER/REC BAR/CORP CHRISTI
Al B Sure/S Dragons/P Shop Boys/I Society

C HOLLOWAY/WKZL/WINST-SALEM
C Isaak/P Collins/C Simon

C HOLMSTROM/ROUND UP/KENT WA
Kings X/C Blonde/H Love Gods/N Cherry

D HOUGHTON/UNIVERSAL/PHILLY
D Benoit/M Chesnutt/S Dragons/C Wheeler

L HUGHES/95XIL/PARKERSBURG
P Collins/Nelson/Winger

JOHN IVEY/WZOK/ROCKFORD IL
P Collins/W To Power/E John/C & Effect

K JAKIELA/GALAXY/PITTSBURGH
S Winwood/D Mode/P Simon/D Henley

J JOHNSON/BUZZ'S NEST/COLUMB
P Collins/C Simon/R Tresvant/Guy

P JOHNSON/PRO ONE-STOP/TEMPE
P Collins/Breathe/G L Jezebel/F Mac

MARK KATRI/KCHX/MIDLAND
I Pop/C Isaak

B KAY/FREE AGENT/WICHITA FALLS
C Isaak/I Pop/V Bros/R Tresvant

JOHN KELLY/KYYY/BISMARCK
P Collins/D Henley/B Joel/Surface

THE KID/KJ103/OKLAHOMA CITY
W To Power/R Tresvant/W Houston

A KLEIN/WIN RECORDS/ELMHURST
Concepts Of 1/R Tresvant/L Hathaway

ROSS KNIGHT/KTFM/SAN ANTONIO
W To Power/LL Cool J/Surface/D Lazy

STEVE KNOLL/KPXR/ANCHORAGE
P Collins/Dino/B Bourgeois

KEVIN KOLLINS/KG95/SIOUX CITY
P Collins/Dino/C Simon/Surface

JIM LASPESA/TOWER SUNSET/LA
R Kross/Lyres/B Homes/R Kross

ROD LAUDERDALE/XL106/ORLANDO
Dino/W To Power/Nelson/Outfield

CHRIS LING/WYAV/MYRTLE BEACH
P Collins/Dino/Dramarama/Breathe

RIC LIPPINCOTT/Z95/CHICAGO
BB Devoe/C Trick

MARK LOBEL/WBLI/LONG ISLAND
P Collins/B Bourgeois/R Tresvant

K MACIVER/F THE MUSIC/ROCH, MN
C Simon/Breathe/P Collins/Fleetwood Mac

STEVE MANN/WQUT/JOHNSON CITY
P Collins/Bad Co/D Henley/C Dennis

M MARTENS/STATEWIDE/POTTER MI
D Purple/T Wilburys/Cure

MAD MAX/KF95/BOISE
P Collins/After 7

JJ MCKAY/KNIN/WICHITA FALLS
T Wilburys/Bad Co/D Henley

SEAN MICHAELS/KTRS/CASPER
P Collins/W To Power/R Tresvant/Al B Sure

HAZ MONTANA/WSNX/MUSKEGON
JB Jovi/P Collins/Nelson/2 In A Room

DAVID MORALES/WOHT/JACKSON
Breathe/Pat & Mick/After 7

S MORGAN/KWOD/SACRAMENTO
Nelson/K Sweat/S Dragons/F Jackson

C MORRISON/ROSE RECORDS/CHIC
S Distortion/Charlatans/S Asylum/I Girls

ROGER NELSON/KBOZ/BOZEMAN
P Collins/Dino/DNA/W To Power

RON NEWMAN/KOKZ/WATERLOO
Nelson/P Collins/Breathe/U Dance Squad

V OLVEIRA/SEA-PORT/PORTLAND
G Loves Jezebel/C Simon/P Collins/D Purple

J PANKHURST/RTI/OMAHA
R Palmer/S Winwood/F Jackson/J Guy

JOHN PEAKE/KRQ/TUCSON
Chris Isaak

RICK PENDELTON/WNYP/ITHACA
P Collins/Breathe

BRIAN PHILIPS/KDWB/MPLS
C Isaak/Nelson

J PRIMERANO/TRANSCONT/BUFF
Dino/Breathe/R Tresvant

JAY RANDALL/Q101/MERIDIAN
P Collins/G Medeiros/D Duran/Dino

STEVIE B

"BECAUSE I LOVE YOU"

FROM THE ALBUM LOVE AND EMOTION

20-15 HITS TOP FIFTY SINGLES!

THE STATS ARE THE STORY!

4.94 AVG. MOVE!

76 HOT REPORTS!

55% OF STATIONS MOVE 4 POINTS OR MORE!

AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	45 SALES (1 to 10)
4.94	115	41	15	9	9



FROM THE ALBUM HI-FIVE

HI-FIVE

"I JUST CAN'T HANDLE IT"

CROSSOVER!

25-17 JAMS SINGLES!

WPGC add	KZZB add	KZFM deb35	BREAKING AT:
KTFM add	KAKS add	KKFR 33-27	KOY B95
KHTK add	KQIZ add	WCKZ 36-27	KXXR KIKX
Y107 add	999KHI add	KKMG 40-37	PWRPIG KKSS
KCAQ add	KNOE add		KROY KWTX
KPRR add	KZII add		WNVZ



TOO SHORT

"THE GHETTO"

FROM THE ALBUM SHORT DOG'S IN THE HOUSE

FLASHMAKER!

20-18 HITS TOP FIFTY ALBUMS!

WHYT add		WPGC deb 30
KSAQ add	KQIZ add	KMEL 22-19
WCKZ add	WFHT add	KKFR 28-24
KAKS add	WILN add	B95 34-30

BREAKING AT: KPRR
WIOQ KTFM KZFM
HOT97.7 KGGI KBFM
FM102 K106 KKSS

HOT SALES AT:
#2 Nova/Atlanta
#2 Northern Lights/Mpls
#2 City One Stop/L.A.
#3 Believe In Music/Grand Rapid
#4 Karma/Indianapolis
#6 Music Plus/L.A.
#6 Rainbow/S.F.
#6 Music People/Oakland
#7 Vinyl Vendors/Detroit
#7 Justin Ent./Atlanta
#8 Turtles/Atlanta
#8 Sea Port/Portland



EARPICKS

J ROSE/WEST MERCH/AMARILLO
Dino/G Loves Jezebel/R Tresvant/J Guy

RANDY ROSS/WGTZ/DAYTON
P Collins/Dino/Nelson

BIG AL RUBEIRA/MUSIC MERCH/R I
P Collins/Breathe/C Simon

B RUSSELL/ARC DIST/CINCINNATI
JB Jovi/G Michael/Nelson/S Winwood

PETE RUSSO/RECORD BAR/LENOX
C Isaak/Cure/I Girls/2 In A Room

WOODY RYDER/WABB/MOBILE
C Isaak/Breathe/After 7

B DUMLER/WAVA/WASHINGTON DC
J Gill/BB Devoe/DNA with S Vega

B SANTIAGO/KBFM/BROWNSVILLE
Surface/D Duran/S Winwood

M SANTOSUOSSO/Q106/SAN DIEGO
C Isaak/S Dragons/W To Power

BOB SAY/MOBY DISC/LOS ANGELES
J Guy/D Purple/G L Jezebel/G Goo Dolls

T SBRIGLIA/TRANSCONT/BUFFALO
R Tresvant/Breathe/P Collins/D Purple

JON SCOTT/XL93/GRAND FORKS
Surface/D Mode

BARBARA SELTZER/EPIC/NEW YORK
B Bourgeois/R Tresvant

BILL SHAHAN/WVSR/CHARLESTON
S Of Angels/Cinderella/C Dennis/L Louie

J SHAHINIAN/RECORD EXCH/CLEVE
G Loves Jezebel/C Dennis/Kyper/S Winwood

JAY SHANNON/KFQX/ABILENE
P Collins/Dino/R Tresvant/W To Power

K SHEDD/D IN THE VALLEY/MPLS
P McCartney/B Boo/Cure/Deee-Lite

RANDY SHERWIN/WINK/FT MEYERS
Breathe/Surface

D SIBEL/HARVARD CO-OP/BOSTON
Charlatans/F F Kaiser/J Henry/Cure

K SIMMONS/H OF GUITARS/ROCH
R Cray/V Bros/N Young/Byrds

D SMITH/NAT'L REC MART/PITTS
R Tresvant/D Purple

G SPOFFORD/CHRYSALIS/DALLAS
C Simon/D Duran/P Collins

SCOTT ST.JOHN/WPRR/ALTOONA
E John/P Collins/C Simon

JIMMY STEAL/KEGL/DALLAS
N Cherry

BRUCE STEVENS/WBBQ/AUGUSTA
P Collins/Dino/E Fiorillo/B Bourgeois

N STEWART/WHHY/MONTGOMERY
Breathe/W To Power/C Simon

E STRYKER/HOT999/ALLENTOWN
C Dennis/D Lopez/R Tresvant

S TAGLIERE/TOWER/SHERM OAKS
Replacements/S Asylum/Jellyfish

KIP TAYLOR/WQXA/YORK
C Simon/Cinderella

SCOTT TYLER/WAYS/MACON
W To Power/V Bros/B Bourgeois

LEO VELA/KSAQ/SAN ANTONIO
I Pop/V Bros

FRANK WALSH/POWER 96/MIAMI
W To Power/J Kid/B Beat MC/P Paradise

L WEBB/MUSIC CITY/NASHVILLE
Fleetwood Mac/R Tresvant/J Guy/P Collins

Try Us, You'll Hate Us. → → → → →

↓

NAME _____ TITLE/POSITION _____

COMPANY NAME _____ TYPE OF BUSINESS _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____



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WILDCARD!

RALPH TRESVANT

"SENSITIVITY"

CROSSOVER!
EARPICKS WINNER!
24-14 JAMS SINGLES!

21 NEW INCLUDING:

KIIS	add	PWRPIG	add	KGGI	deb	19	KMEL	15-11	Q105	30-26
WXKS	add	KROY	add	HOT97	deb	27	FM102	25-12	PWR106	34-29
WPGC	add	Y108	add	Q106	deb	30	WCKZ	35-18	KKFR	39-31
HOT97.7	add	WKSS	add				KOY	25-22	WLOL	35-32

BELL BIV DEVOE

CROSSOVERS WINNER!
43-38 HITS TOP FIFTY SINGLES!

"BBD (I THOUGHT IT WAS ME)"

NOW ON OVER 90 TOP 40's INCLUDING:

Q105	add	KWNZ	add	PWRPIG	18-13	HOT97	33-18
WGTZ	add	WGRD	add	Y107	17-14	WZOU	21-18
KCAQ	add	WHTO	add	KIIS	20-15	B96	24-19
G98	add	WVBS	add	WPGC	21-16	WKSS	22-19
KNOE	add	WVSR	add	KMEL	25-17	KTFM	27-20
				Y108	21-17	PWR106	24-21

GLENN MEDEIROS

FLASHMAKER!

"ME-U=BLUE"

NOW ON OVER 60 TOP 40's WITH 21 NEW INCLUDING:

WPLJ	add	KKFR	25-22	BREAKING AT:			
KRBE	add	WZPL	27-23	WHYT	KXXR	Y108	
WMJQ	deb	28	WLOL	34-31	KKRZ	KROY	HOT94.9

THE OUTFIELD

47-42 HITS TOP FIFTY SINGLES!

NOW ON OVER 144 TOP 40's!

"FOR YOU"

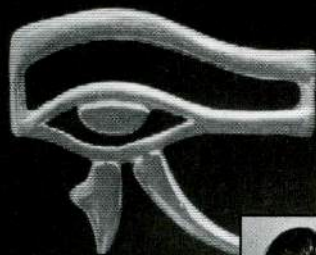
MAJOR MARKET ACTION INCLUDES:

WXKS	add	KWOD	add	KHMX	deb	24
Y100	add	WNVZ	add	KSAQ	deb	39
Q105	add	KISN	add			
KWSS	add					

BREAKING AT:
PIRATE KXYQ
WPLJ WKBQ
B94 Y108
Q95 WPHR
KKRZ HOT94.9

MCA RECORDS
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THE SISTERS OF MERCY: VISION THING



SISTERS OF MERCY

"More"

MOST ADDED!

the first single and video
from the forthcoming album *VISION THING*



BEAUTIFUL SOUTH

"A Little Time"

the first single and video
from the forthcoming album *CHOKÉ*

HEART THROBS

"She's In A Trance"

the new single and video
from the debut album *CLEOPATRA GRIP*



4 HITS POST MODERN!

THE CURE

"Never Enough"

the new single and video
from the forthcoming album *MIXED UP*

Fiction

14 HITS POST MODERN! PIXIES

"Dig For Fire"

the new single and video
from the album *BOSSANOVA*

4 A D



Selections from
RUBÁIYÁT

Elektra's 40th Anniversary

The Cure	Ambitious Lovers
Billy Bragg	Bill Frisell/
The Black Velvet Band	Robin Holcomb/
The Sugarcubes	Wayne Horvitz
Shinehead	10,000 Maniacs
The Havalinas	They Might Be Giants
The Pixies	The Beautiful South
Happy Mondays	John Zorn

11 HITS POST MODERN!



DAN QUAYLE COUNTDOWN:

803 days to go

POST MODERN

(Based on a combination of airplay and sales.)

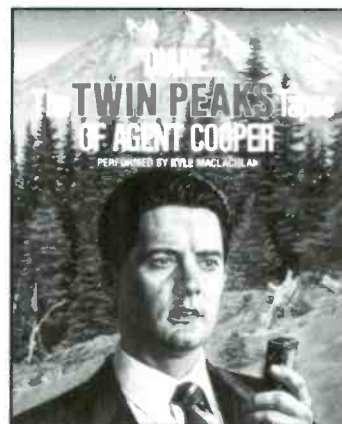
LW	TW	ARTIST-LABEL	COMMENTS
1	1	REPLACEMENTS - Sire/Reprise Merry Go Round	'Mats = PoMo!
2	2	JANE'S ADDICTION - WB Been Caught Stealing	STILL HUGE!
3	3	COCTEAU TWINS - 4AD/Capitol Iceblink Luck	Sales!Hots!
5	4	CURE - Elektra Never Enough	LP is HUGE!
4	5	LIVING COLOUR - Epic Elvis Is Dead/Type	On tour soon
6	6	SOUP DRAGONS - Big Life/Poly Backwards Dog/Fre3	Top 5 Sales!
7	7	IGGY POP - Virgin Candy	Candy's a HIT!
12	8	CHARLATANS UK - BB/RCA Then/Only One	Sales leap!
9	9	SOUL ASYLUM - Twin/Tcne/A&M Easy Street	New cut kicks!
8	10	INDIGO GIRLS - Epic Hammer & A Nail	PoMo Sales
11	11	RUBAIYAT - Elektra Various	Fave at retail
10	12	INXS - Atlantic Various	Sales/Airplay
13	13	DARLING BUDS - Columbia Crystal Clear	Airplay leads
15	14	PIXIES - 4AD/Elektra Dig For Fire/Vel.	New track!
14	15	WATERBOYS - Ensign/Crys. Various	Solid
17	16	PUBLIC IMAGE LTD. - Virgin Don't Ask Me	Airplay fave!
20	17	POSIES - DGC Golden Blunders	On tour fave!
18	18	REDD KROSS - Atlantic Annie's Gone	R.Kross=God
19	19	ULTRA VIVID SCENE - 4AD/Columbia Special One	Sales start
--	20	HINDU LOVE GODS - Giant/Reprise Raspberry Beret	PoMo smash!
21	21	BRIAN ENO/JOHN CALE - Opal/WB Been There, Done That	PoMo Sales!
22	22	AN EMOTIONAL FISH - Atlantic Celebrate	Celebrate=HIT!
23	23	SOCIAL DISTORTION - Epic Story of My Life	Tours a HIT
25	24	GALAXIE 500 - Rough Trade Various	PoMo Sales!
--	25	PAUL SIMON - WB Obvious Child	A PoMo god?

POST TOASTED *By Ivana B. Adored*

SHOCK TO THE SYSTEM: One quick glance at the chart and you'll know what impact the CMJ Confab had on you reporters: you reported the same list as the previous week! This chart is so **stagnant** it makes my head hurt! The only drama on this week's PoMo chart is the upward move by the **Charlatans UK** (this record is *really* selling), the move by the **Posies**, and a strong debut by the **Hindu Love Gods**. Thrilling, right?..... My bindingly handsome compadre, **Mick Bull**

and I thoroughly enjoyed the quality time we spent with you, our esteemed reporters. Placing a face to a name was hopefully as enlightening for me as it was for you. After ten CMJ conventions, you would think I could remember why I always insist that this year will be my last.....As the self appointed arbiter of all that is PoMo, here's **Ivana's** highlights of the convention: the opening keynote speech by that *other* Oberlin alum, **Eric Boggsian**, the **Posies/Yo La Tengo/Goo Goo Dolls/Buckpets** show at **CBGB's**, the **Fluid** at the **Pyramid**, the **Posies, Randy Bullock** from **WXYC**, the **Red, Hot + Blue** party at **Wetlands**, the folks from **WHTG, Patty Grannan** (**WXCI's** loss is **Atlantic's** gain), the **Posies, An Emotional Fish/Lemonheads/Redd Kross** show at the **Ritz**, **Dave Gottlieb's** tongue, my unrequited crush on **Tim Hyde**, **NOT** seeing **Leshay**, the **Posies, Sean Renet's** portable phone (I wonder if he got the bill for those calls to **Scotland** and **Australia?**), the **Posies**, the **Kiev** and **wresting cabs** away from polite convention goers (heh, heh).....The panels were suprisingly interesting and well organized, particularly the "Tips and Trades" panel. (Maybe if I suck up to **Dawn Hood** she'll send me to a **Jellyfish** show)....You know, I was *amazed* at how **brilliant** the **Goo Goo Dolls** were live. Hey, I already love the album, especially "Laughing," but this trio "live" was unbelievable! Same goes for **Mudhoney**, I guess, *if I could have gotten into the show*.....Look for upcoming photos of the CMJ Artist Panel to feature **Robyn Hitchcock** proudly and prominently holding a copy of **HITS**. Framed copies will be available for a nominal fee.....Congrats to **Mary** at **KFMH** on her pending "on air" nuptials. How personal and romantic. Will record companies do "time buys" for this blessed event?.....Are **Redd Kross** just too smart for you to get? I can't believe that this record hasn't catapulted these geniuses to fame and fortune. See them on tour with the **Posies**.....I just want to thank you for letting me be myself again.

"DIANE...."



Why Am I At This Convention?

POST MODERN

HOTS

ADDS

1. **THE CURE** (Elektra)
2. **CHARLATANS UK** (BB/RCA)
3. **COCTEAU TWINS** (4AD/Capitol)
4. **JANE'S ADDICTION** (WB)
5. **SOUP DRAGONS** (Big Life/Poly)
6. **HINDU LOVE GODS** (Giant/Reprise)

1. **RED HOT & BLUE** (Chrysalis)
2. **SISTERS OF MERCY** (Elektra)
3. **PYRAMID MEETS THE EYE COMP** (Sire/WB)
4. **BUCK PETS** (Island)
5. **TRASH CAN SINATRAS** (London/Poly)
6. **SKINNY PUPPY** (Netzwerk/Cap)

(Hot reports from the nation's leading radio and retail outlets)

WAPS / BILL GRUBER / AK- RON, OH

Rubaiyat
Cure
Too Much Joy
Information Society
P.I.L.

WHFS / WEASEL / ANNAPOLIS

Black Crowes
Concrete Blonde
Cure
Jane's Addiction
Replacements

ACRN / CHRIS MINTON / ATHENS

Traveling Wilburys
Too Much Joy
Grateful Dead
Cure
Paul Simon

ATLANTA CD (COBB PARKWAY) / ALISON EVANS / ATLANTA

Replacements
Jane's Addiction
Iggy Pop
Hindu Love Gods
Dread Zeppelin

CHAPTER 3 / JIM VINING / AT- LANTA

Hindu Love Gods
Charlatans UK
Deee-Lite
Cocteau Twins
Soup Dragons

TURTLES / THOM DRAM / AT- LANTA

Soup Dragons
Cocteau Twins
10,000 Maniacs
Charlatans UK
Rubaiyat

RECORD & TAPE TRADER / KEVIN STANDER / BALTIMORE

Cure
Buck Pets
Jane's Addiction
Naked Raygun
Charlatans UK

CD ONE STOP / DAVE CARROLL / BETHEL

Cure
Pet Shop Boys
Edie Brickell &...
Skinny Puppy
Red Hot & Blue

WBCN / OEDIPUS/CARTER ALAN / BOSTON

Concrete Blonde
Jane's Addiction
Primal Scream
Soho
An Emotional Fish

WFNX / BRUCE MCDONALD / BOSTON

Jane's Addiction
Anthrax
P.I.L.
Cure
Living Colour

KBCO / DOUG CLIFTON / BOULDER

Indigo Girls
INXS
Paul Simon
Call
Edie Brickell &...

WBNY / MIKE PARRISH / BUF- FALO

Goo Goo Dolls
Wonderstuff
Unity 2
Posies
Naked Raygun

WAX TRAX / PAUL HIEGER / CHICAGO

Pegboy
Galaxie 500
Ride
B. Eno & J. Cale
Happy Mondays

KCOU / MARC ATTENBERG / COLUMBIA

Purple Outside
Monie Love
Anastasia Screamed
Naomi's Hair
Fastbacks

MAGNOLIA THUNDERPUSSY / RICH WITHERSPOON / COLUMBUS

Charlatans UK
Cure
Soup Dragons
Deee-Lite
Social Distortion

KDGE / LARRY NIELSON / DALLAS

Concrete Blonde
Soho
INXS
Living Colour
Soup Dragons

WXCI / ROB KENNEDY / DAN- BURY

Cocteau Twins
Lilac Time
Posies
Mekons
Inspiral Carpets

WUXTRY / MARK METHE / DECATUR, GA

Hindu Love Gods
Charlatans UK
Crash Vegas
Brothers Figaro
Deee-Lite

WDET / ANNE DELISI / DETROIT

Cocteau Twins
Hot Spot OST
Los Lobos
Hindu Love Gods
Wendy & Lisa

WRSI / JIM OLSEN / GREENFIELD

Paul Simon
Vaughan Brothers
Replacements
B. Eno & J. Cale
Waterboys

HARMONY HOUSE / AMY BLANKENHORN / GRCSSPOINT, MI

Waterboys
Charlatans UK
Inspiral Carpets
Talk Talk

SELECTER / SUSAN HAYNES / HICKORY, N.C.

Inspiral Carpets
Pylon
B. Eno & J. Cale
Hindu Love Gods
Goo Goo Dolls

PIER PLATTERS / BILL RYAN/OTIS BALL / HOBOKEN, N.J.

Traveling Wilburys
Cure
Big Daddy Kane
Charlatans UK
Pet Shop Boys

VINYL VENDORS / VALERIE EL- LIOT / KALAMAZOO, MI

Soup Dragons
Robert Cray
Inspiral Carpets
10,000 Maniacs
C. Atkins/M. Knopfler

WUTK / BENNY SMITH / KNOX- VILLE

Charlatans UK
Replacements
Inspiral Carpets
Cocteau Twins
Connells

KJHK / CHRIS GILLESPIE / LAWRENCR, KS

Soul Asylum
Lemonheads
Replacements
Charlatans UK
Goo Goo Dolls

CUT CORNER RECORDS / JACK KIRK / LEXINGTON, KY

Wedding Present
Helios Creed
Cocteau Twins
Gories
Velvet Monkeys

KROQ / TRIP REEB / LOS AN- GELES

Primal Scream
Iggy Pop
Faith No More
Cure

"celebrate"



the single from

**AN
EMOTIONAL
FISH**

22 HITS POST MODERN!

added
at



*see them
on tour:*

11/2 NEW YORK
11/3 PHILADELPHIA
11/4 MONTREAL
11/5 TORONTO
11/7 SOLANA BEACH
11/8 HOLLYWOOD

*from their self-titled
debut album*



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POST MODERN



JODY DENBERG KLBJ/KGSR, AUSTIN

When we hear about PoMo reporters going "across town," we assume they're going to the 7-11 for a pack of smokes and a cup of joe, which is why we were confused to learn that **Jody Denberg** was leaving **KLBJ** for an uncertain future at **KGSR**, the new Adult/Alternative station in **Austin**. But, with the **SXSW** Convention in Austin only five months away, you can be sure we'll be giving lots of ink to *our very close friend*. Hey Jody, GREAT HAIR! GREAT PLAYLIST!

HOTS:

1. PAUL SIMON
2. MARIANNE FAITHFULL
3. INDIGO GIRLS
4. ROKY ERICKSON TRIBUTE
5. ENO & CALE
6. JOE ELY
7. DARDEN SMITH
8. MATERIAL
9. VAUGHAN BROTHERS
10. KING'S X

RALPH'S RECORDS / RALPH DEWITT / LUBBOCK, TX

- Lemonheads
- P.I.L.
- Ultra Vivid Scene
- Information Society
- Revolting Cocks

WESU / DAN MAKTA / MID-DLETOWN

- Leatherface
- Naked Raygun
- Nirvana
- Redd Kross
- Screaming Trees

ATOMIC RECORDS / GINA SOENER / MILWAUKEE

- Goo Goo Dolls
- Skinny Puppy
- Inspiral Carpets
- My Bloody Valentine
- Ride

RADIO DOCS / KATHY STAMM / MILWAUKEE

- Buck Pets
- Charlatans UK
- Exene Cervenka
- Cure

KJJO / LORI KELLY / MINNEAPOLIS

- Darling Buds
- Soul Asylum
- Hindu Love Gods
- Posies
- Cure

MIDNIGHT RECORDS / RON BALLY / NEW YORK

- Pegboy
- Mr. T. Experience
- Victims Family
- Beat Happening
- Clawhammer

WNEW / LORRAINE CARUSO / NEW YORK

- Black Crowes
- Eric Johnson
- AC/DC
- Traveling Wilburys
- Damn Yankees

WNYU / KRISTEN CARNEY / NEW YORK

- Fudge Tunnel
- Marathon
- Sisters of Mercy
- Idolls
- Cop Shoot Cop

WDRE / DENIS MCNAMARA / NEW YORK CITY

- Cure
- Jane's Addiction
- INXS
- Trash Can Sinatras
- Replacements

SKINNIES RECORDS & TAPES / STEVE ATHEY / NORFOLK

- King's X
- Soul Asylum
- Posies
- Cocteau Twins
- Ministry

TRACKS / DONNA AGRESTO / NORFOLK

- Hindu Love Gods
- B.Eno & J.Cale
- Prefab Sprout
- Charlatans UK
- Posies

MAIN ST. RECORDS / BILL MCDONALD / NORTHAMPTON, MA

- Paul Simon
- 10,000 Maniacs
- Waterboys
- Gear Daddies

MOBY DISC / STAN HAUGE / PASEDNA

- Cure
- Depeche Mode
- Charlatans UK
- Pixies
- Jane's Addiction

KUKQ / JONATHAN L. / PHOENIX

- Rubaiyat
- Jane's Addiction
- Cure
- Depeche Mode
- Bigod 20

UNICORN / DREW JOHANSEN / PORTSMOUTH

- Connells
- Monomen
- L7
- Mudhoney
- Thee Hypnotics

SALEM RECORD EXCHANGE / JACK JACKIMOWICZ / SALEM, MA

- Hindu Love Gods
- An Emotional Fish
- Darling Buds
- Soul Asylum
- B.Eno & J.Cale

91X / MIKE HALLORAN / SAN DIEGO

- Cure
- Living Colour
- Waterboys
- Iggy Pop
- Cocteau Twins

WHEREHOUSE / ROB ROY / SAN DIEGO

- Cure
- Charlatans UK
- Replacements
- Edie Brickell &...
- Iggy Pop

KITS / STEVE MASTERS / SAN FRANCISCO

- Soup Dragons
- Rubaiyat
- 808 State
- Primal Scream
- Sisters of Mercy

K-OTTER / DREW ROSS / SAN LUIS OBISPO

- Traveling Wilburys
- Ringo Starr
- Paul Simon
- Los Lobos
- Bob Geldof

ROCKIT RECORDS / AL QUINT / SAUGUS, MA

- Think Tree
- Inspiral Carpets
- Charlatans UK
- Soup Dragons

KCMU / KATHY FENNESSY / SEATTLE

- Pop Rai
- Deee-Lite
- Dharma Bums
- Posies
- Waterboys

WUSO / CHRIS WEINRICH / SPRINGFIELD

- 10,000 Maniacs
- Indigo Girls
- Jane's Addiction
- Rubaiyat
- Pet Shop Boys

KWUR / BRY GRIMES / ST. LOUIS

- Cocteau Twins
- Tackhead
- Wreck
- Buffalo Tom
- Think Tree

WVFS / CHRIS WHITE / TALLAHASSEE

- Nirvana
- Cocteau Twins
- Buffalo Tom
- Goo Goo Dolls
- Ride

CFNY / EARL JIVE / TORONTO

- Chris Isaak
- Soup Dragons
- Rubaiyat
- Deee-Lite
- Dream Warriors

WPST / MEL TOXIC TAYLOR / TRENTON

- Jane's Addiction
- Iggy Pop
- Pet Shop Boys
- Morrissey
- Cocteau Twins

EAST WEST / BRIAN MARTIN / WINTER PARK, FL

- Fall
- Joe Ely
- Goo Goo Dolls
- Gear Daddies
- Spot 1019

2
4
2

TRAGEDY ▷ FOR YOU ◁

- A1. T.▷F.Y.◁
- A2. T.▷F.Y.◁
- A3. T.▷F.Y.◁
- A4. T.▷F.Y.◁
- A5. T.▷F.Y.◁
- A6. T.▷F.Y.◁
- A7. T.▷F.Y.◁

12" VOX

7" VOX

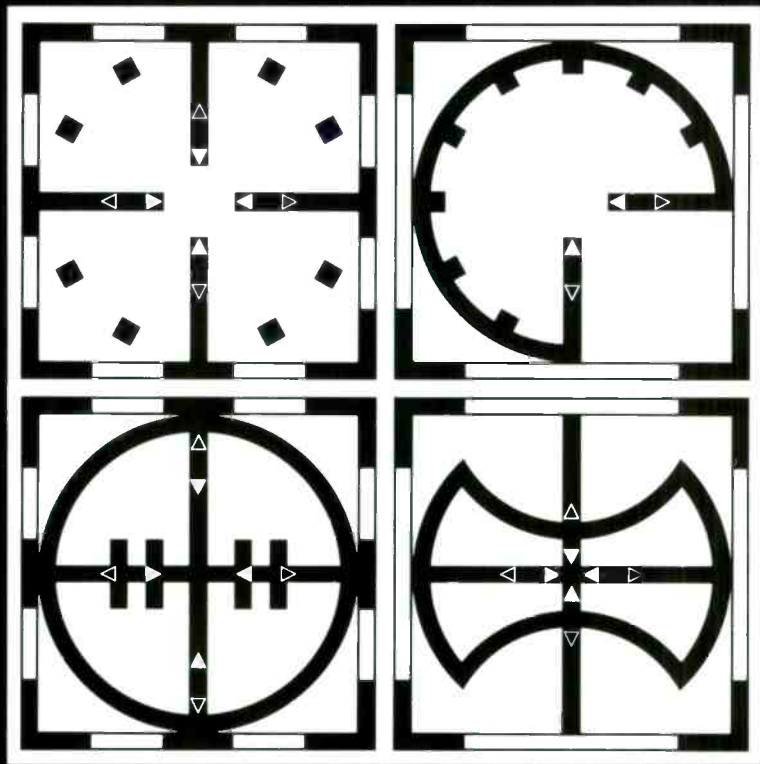
PUNISH YOUR MACHINE MIX 12"

PUNISH YOUR MACHINE MIX 7"

SLO MO MIX

INSTRUMENTAL

NEURODANCER



NEW CD5/MAXI CASSETTE/12 INCH TRAGEDY▷FOR YOU◁

49-73594

epic



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9 24408-2

hindu
love
gods



featuring "RASPBERRY BERET"

DEBUT **20** HITS POST MODERN! **HOTS WINNER!**

RADIO AND RETAIL ACTION:

- | | |
|----------------------|---------------------|
| DETROIT - TOP 5 | L.A. - TOP 20 |
| MINNEAPOLIS - TOP 5 | PITTSBURGH - TOP 20 |
| ATLANTA - TOP 10 | BOSTON - TOP 30 |
| NEW ORLEANS - TOP 10 | NEW YORK - TOP 40 |
| CHICAGO - TOP 15 | SAN DIEGO - TOP 40 |



POST MODERN

POMO PICKS

Edited by **Karen Glauber**



Pylon, "Chain" (Sky): After a series of showcase gigs, Pylon pleased many fans distressed at their untimely demise by recording their first album in almost eight years. Longtime a fixture on the Athens, GA. scene, Pylon's quirky rhythm based songs were critically regarded as innovative, with Vanessa

Briscoe Hay's vocals soaring above the groove. The new album serves as a testimony to Pylon's influence on many a band and with "Sugarpop," produced by Scott Litt, they will hopefully get the recognition and success they've long deserved.

Sisters of Mercy, "Vision Thing"

(Elektra): Does anybody besides me think it's hysterical that Jim Steinman produced the lead track, "More," from the Sister's latest? Since the other Sister, Patricia Morrison left the band, could that be Karla Devito on backing vocals? "Vision Thing" is a calculated attempt at mining the ground broken by the Cult, etc. but to Andrew Eldritch's credit, the Sisters of Mercy launched the HITS PoMo section, and you can expect "Vision Thing" to launch the band into the nether reaches of fame and fortune.

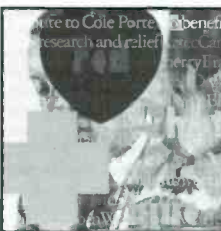
THE SISTERS OF MERCY: VISION THING



Soho, "Goddess" (Atco): There was no way of escaping Soho's PoMo crossover smash "Hippy-chick." Regardless of where you were, the opening riff, borrowed from the Smith's "How Soon Is Now" was everywhere. For those who relegated Soho to the school of one hit wonders, guess again. Fronted by Jacqueline and Pauline, twin sisters from the UK, this is the most intelligent, anti-racist, anti-sexist and enjoyable dance/pop record since Neneh Cherry's debut. "Freaky" is a great place to start, but there are a zillion other treats to be found.

Various Artists, "Red, Hot + Blue"

(Chrysalis): The selection of Cole Porter songs recorded for this album reflects the elegance and poignancy of the human condition; a dignity that can't be taken away, regardless of AIDS. Some of the best loved PoMo artists have contributed to this 20 track Chrysalis album, who will donate all of the proceeds to AIDS charities. Particularly unforgettable is U2's "Night And Day," Annie Lennox' "Ev'ry Time We Say Goodbye, and k.d. Lang's "So In Love." Cole Porter would be proud that his songs can make such an impact.



POMO MUGS



DEVILS WIELDING SCIMITARS: The TV News offers "Halloween advice to parents who think their children might be worshipping the devil." But alas we don't have to worry about that with **Jeff and Steve McDnalc** from **Redd Kross**, who have yet to stop worshipping the beauty mark on **Susan Cowsill's** knee. After a raucous game of "Red Light, Green Light," the "PoMo: Nelson" were coerced into posing with a DJ from **WHFS** who bears a remarkable resemblance to their manager **John Silva**.



MY BOYFRIEND'S IN THIS PICTURE: Yeah, I wish. Actually, it's HITS personality **Heather Lose** hanging with the two very studly **Bros. Figaro**. Heather has perfected the HITS ruse of leading major babes into a hotel room under the guise of taking "trade shots" for the magazine. Great career move guys. Can't wait to print the rest of those photos.



ELVIS IS DEAD: But unfortunately, that doesn't address the problem of writing something profound and profane about this group of mega dweebs. We know as many geeks as the next guy, some even biblically, but even we're nauseated at this congregation of losers. Where's **Bev Chin** when we need her? Show! (l-r): **Jack Isquith**, **Graham Hatch**, **Chrysalis' Clarence Barnes** and the ever-giggling **Dex** from **WBRU**. (It's witticisms such as these that keep my name moving up the HITS mast-head. Thank you.)

Steta Adams

GETHERE

878 476-4

THE FOLLOW-UP TO HER TOP 10 DEBUT!
FROM THE FONTANA ALBUM **CIRCLE OF ONE**

846 346-2/4

A NAME YOU WILL REMEMBER...

A VOICE YOU WILL NEVER FORGET

KKDA add
WQQK add
KDIA add
KHUL add
WPLZ add
WENN add
WUJM add
WFXA add
WZFX add
WGPR add
WMVP add
WNOV add
WIZF add
WKYS add

WTLC deb 37
WDAS deb 39
WILD deb 28
KGFJ deb 27
WMYK deb 31
WLOU deb 35
KCXL deb 29

BREAKING AT:

KJLH
WZAZ
WIKS
WBLX
KMJM
KPRS
WCKY



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PRODUCED BY ROLAND ORZABAL AND DAVID BASCOMBE
MANAGEMENT: DAVID WERNHAM

J A M S

#1 BLACK SINGLE
 MARIAH CAREY "Love Takes Time" Col
#1 BLACK ALBUM
 VANILLA ICE "To The Extreme" SBK
#1 RAP ALBUM
 VANILLA ICE "To The Extreme" SBK
#1 QUIET STORM
 MARIAH CAREY "Love Takes Time" Col

RCA's Newest Sensation Making Waves

HI-FIVE'S ALIVE!!!



Does the world need a raunchy tale of a sixteen year-old boy being seduced by a sly twenty-five year old female?

Of Course they do. And they need it bad enough to make it go zoomin' up the charts.

"I Just Can't Handle It," the debut single by the Waco Texas/Oklahoma City quintet Hi-Five, is boomin' out of the box. They are even making RCA's illustrious VP Skip Miller jump like he hasn't since the days he worked with the Jackson 5.

Radio can't get enough of risque, attitude drenched tracks like this. Especially when they are produced by the ultra-hot hands of Teddy Riley, who is on fire again.

The record is kickin' it on WBLS, WGCI, WAMO, WBLK, KHYS, KPRS, and WXOK, where sultry MD Renee Luv purred seductively into super stud Darryl Lindsey's ears and told him "it keeps the radio hoppin'." Darryl was last seen runnin' for a cold shower.

Retail is gettin' in on the act, rackin' up impressive numbers on this youth-oriented track. Dontay Gibson of Downtown Records in New Jack City says Riley is "turnin' bubblegum into a more mature sound." Everyone else is turnin' it into cash.

Watch this one fly.

HOT NEW RELEASES

BLACK BOX
I Don't Know
 RCA 2738

J. JACKSON
Love Will Never...
 A&M 75021-7444-2

P. LABELLE
'Twas Love
 MCA 45-1120

MACEO
Sax Machine
 4 B Way 6751-1

SOUL II SOUL
Missing You
 Virgin 7-2456

H. HEWETT
Let Me Show...
 Elektra 4-12356

QUINCY JONES
Places You Find
 Qwest 19514

MAC BAND
Love U 2...
 MCA 45-1146

NAYOBE
I'll Be Around
 WTG 41-73614

TOP CHOICE
Piece Of Mind
 Sample 1121

BLACK SINGLES

THE TOP THIRTY


2W	LW	TW	ARTIST	TITLE	LABEL	2W	LW	TW	ARTIST	TITLE	LABEL
6	3	1	MARIAH CAREY	<i>Love Takes Time</i>	Columbia	26	19	16	TEVIN CABELL	<i>Round And Round</i>	P.Park/Reprise
7	2	2	BELL BIV DEVOE	<i>B.B.D.(I Thought...)</i>	MCA	27	25	17	HI-FIVE	<i>I Just Can't...</i>	Jive/RCA
12	4	3	CARON WHEELER	<i>Livin' In The Light</i>	EMI	24	20	18	WHISPERS	<i>My Heart...</i>	Capitol
1	1	4	SAMUELLE	<i>So You Like What...</i>	Atlantic	9	11	19	PEBBLES	<i>Giving You The...</i>	MCA
8	6	5	VANILLA ICE	<i>Ice Ice Baby</i>	SBK	28	22	20	LEVERT	<i>Rope A Dope Style</i>	Atlantic
4	5	6	KEITH SWEAT	<i>Merry Go Round</i>	Vin/Elektra	--	--	21	FREDDIE JACKSON	<i>Love Me Down</i>	Capitol
19	16	7	MC HAMMER	<i>Pray</i>	Capitol	30	26	22	GUY	<i>I Wanna Get With U</i>	MCA
16	10	8	AL B. SURE!	<i>Missunderstanding</i>	WB	23	23	23	ANITA BAKER	<i>Soul Inspiration</i>	Elektra
20	14	9	CANDYMAN	<i>Knockin' Boots</i>	Epic	5	9	24	LL COOL J	<i>Boomin' System</i>	Def Jam/Columbia
14	12	10	GERALD ALSTON	<i>Slow Motion</i>	Motown	--	28	25	JASMINE GUY	<i>Try Me</i>	WB
3	7	11	MAXI PRIEST	<i>Close To You</i>	Charisma	--	30	26	TONY TONI TONE	<i>It Never Rains...</i>	Wing/Poly
21	13	12	CYNDA WILLIAMS	<i>Harlem Blues</i>	Columbia	--	27	27	LISTEN UP	<i>Listen Up</i>	WB
29	18	13	WHITNEY HOUSTON	<i>I'm Your Baby...</i>	Arista	--	--	28	SURFACE	<i>The First Time</i>	Columbia
--	24	14	RALPH TRESVANT	<i>Sensitivity</i>	MCA	--	--	29	TAKE 6	<i>I.L.O.V.E. You</i>	Reprise
2	8	15	JOHNNY GILL	<i>Fairweather Friend</i>	Motown	--	29	30	BERNADETTE COOPER	<i>I Look Good</i>	MCA

(Based on a combination of radio airplay and retail sales)

PEBBLES MCA	TEENA MARIE Epic	MOST ADDED	LOOSE ENDS MCA	JEFFREY OSBORNE Arista
LL COOL J Columbia	EN VOGUE Atlantic		LALAH HATHAWAY Virgin	OLETA ADAMS Polygram

The battle of Arbitron vs. Birch will probably continue forever. However, Birch seems to be kinder to Black Radio. In the recent August/September survey of the top 10 radio markets, Urban radio was #1 in five and #2 in three. NOT BAD! While I'm not suggesting that all you programmers run out and buy brand new Porsches, a glass of champagne is definitely in order. (Ed. note: Our research goddess Kandace just looves champagne.).... The big news in the survey comes from L.A., where KKBT's Mike Stradford, Liz Kiley, Frank Miniaci, and their crew soar from 5.9 to 6.5 in the July/August monthlies! The Beat is the toast of La La Land, which is amazing when you consider that the station is still building, but has had such an amazing

THE 411



By Graham Armstrong

impact on a wide cross-section of listeners. Many industry observers feel that they're playing it TOO SAFE. That remains to be seen. The proof should come when their competitors make their programming adjustments in the coming weeks. KJLH (1.3 - 1.5) is in a regrouping mode, restructuring their air staff and their music mix, which will feature more Rap than before, perhaps to attract KDAY's listeners now that it is going down. KACE (.6 - .7) and KGFJ (.9 -1.4) are going for the adults, but all three are at a serious power disadvantage when compared to KKBT. This puts them at a serious disadvantage, but you've got to think that Stradford & Co. are gunning for larger fish (KJIS & KPWR). We wish them all the luck in the world. Later.

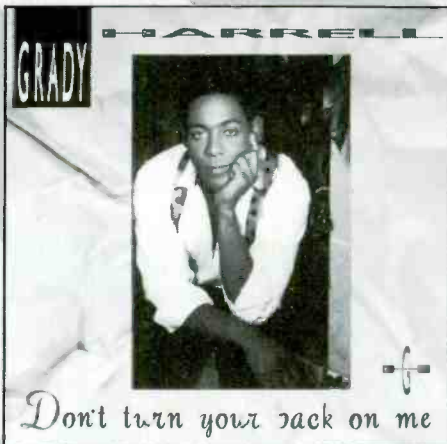
HI-FIVE



High five to Hi-Five. These Waco, Texas teens get hi marks for "I Just Can't Handle It." Co-written and produced by hitman Teddy Riley, it's the first single exploding at radio and retail, from their debut album, "Hi-Five." It's hi-time you listened.



GRADY HARRELL

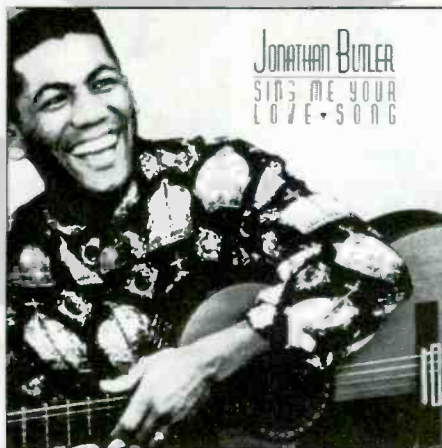


You'll fall in love with Grady Harrell's soulful, heartfelt jams. His new album "Romance Me," simmers with passion and is made even more tempting by Grady's cooking vocals. Featuring the first single, "Don't Turn Your Back On Me." There's no ignoring this hit.

MUSIC THAT MAKES A



JONATHAN BUTLER

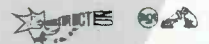


South African singer, songwriter and guitarist Jonathan Butler landed hits with "Lies" and "Sarah Sarah." Now comes "Sing Me Your Love Song," the follow-up to "Heal Our Land," the title track from his new album. His distinctive guitar and passionate vocals are sure to light up the phones. See Jonathan on tour when he comes to your market.

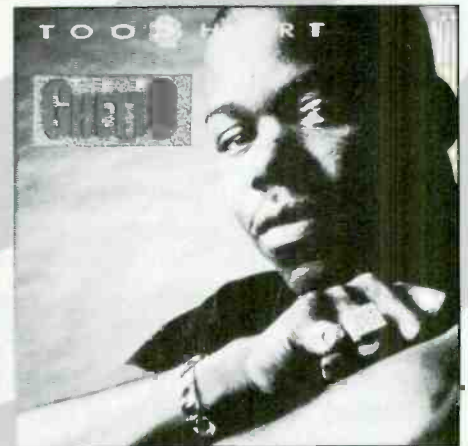
BLACK BOX



Here's the kind of record you dream about. It's "I Don't Know Anybody Else," the follow-up to the #1 smash, "Everybody, Everybody." From the album, "Dreamland," get ready for the second hit in a row, right out of the Black Box.



TOO SHORT



Oakland's platinum rapper proves again his bite is as big as his bark. His new album, "Short Dog's In The House," shipped gold and is nearing platinum. The first single, "The Ghetto," is skyrocketing up the Black singles chart and getting immediate support from CHR. Sink your teeth into it today.



ALBUMS

BLACK ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	VANILLA ICE	<i>To The Extreme</i>	SBK
2	2	2	MC HAMMER	<i>Please Hammer...</i>	Capitol
3	3	3	MARIAH CAREY	<i>Mariah Carey</i>	Columbia
4	4	4	BELL BIV DEVOE	<i>Poison</i>	MCA
--	7	5	AL B. SURE!	<i>Private Times...</i>	WB
5	6	6	TOO SHORT	<i>Short Dogs In The...</i>	Jive/RCA
6	5	7	LL COOL J	<i>Mama Said Knock...</i>	Def Jam/Col
7	12	8	NWA	<i>100 Miles...</i>	Ruthless/Priority
11	9	9	ANITA BAKER	<i>Compositions</i>	Elektra
8	8	10	KEITH SWEAT	<i>I'll Give All...</i>	Vin/Elektra
13	14	11	MAXI PRIEST	<i>Bonafide</i>	Charisma
10	10	12	JOHNNY GILL	<i>Johnny Gill</i>	Motown
12	15	13	PEBBLES	<i>Always</i>	MCA
9	13	14	PRINCE	<i>Graffiti Bridge</i>	Paisley Park/WB
15	11	15	JANET JACKSON	<i>Rhythm Nation</i>	A&M

(Based on retail sales)

RAP ALBUMS

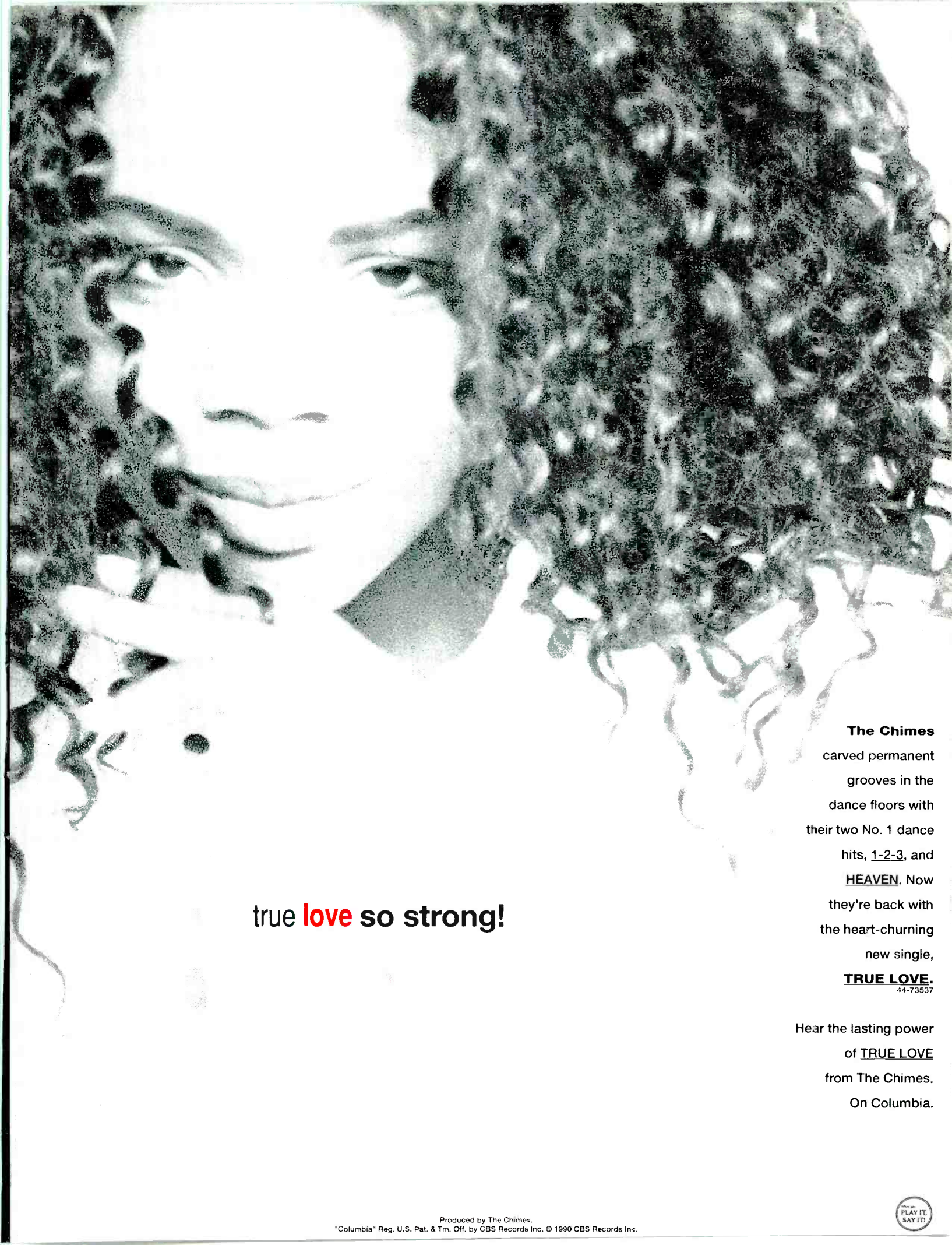
2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	VANILLA ICE	<i>To The Extreme</i>	SBK
2	2	2	MC HAMMER	<i>Please Hammer...</i>	Capitol
3	4	3	TOO SHORT	<i>Short Dogs In The...</i>	Jive/RCA
4	3	4	LL COOL J	<i>Mama Said Knock...</i>	Def Jam/Col
5	5	5	NWA	<i>100 Miles...</i>	Priority/Ruthless
7	9	6	CANDYMAN	<i>Ain't No Shame In...</i>	Epic
6	6	7	2 LIVE CREW	<i>Nasty As They...</i>	Luke
10	7	8	2 LIVE CREW	<i>Banned</i>	Luke/Atlantic
--	--	9	DANA DANE	<i>Dana Dane 4 Ever</i>	Profile
8	8	10	BOOGIE DOWN PROD.	<i>Edutainment</i>	Jive/RCA
9	13	11	KING TEE	<i>At Your Own Risk</i>	Capitol
11	10	12	POOR RIGHTEOUS T.	<i>Holy Intellect</i>	Profile
15	12	13	D.J. KOOL	<i>The Music Ain't...</i>	Creative Funk
--	--	14	ICE CUBE	<i>Amerikkka's Most...</i>	Priority
--	15	15	SPEICAL ED	<i>Legal</i>	Profile

(Based on retail sales)

With **Tony Anderson's** move from **Arista** to **Mercury**, the rumor mill is cranking at full speed. Recent free agents are drooling over the prospect of working for our pal **Clive**, as are quite a few people with less than perfect situations at their current jobs.... Over at **Elektra**, word is that everything is copacetic between **Doug Daniels** and the newly arrived **Ruben Rodriguez**. It seems like the rumor dogs will have to eat their words, for now.... Speaking of **Elektra**, **Raoul Roach** busts a move outta there, gives the big **Q** a kiss, and grabs the title of VP of A&R at **QWest**. Who will move into his old job? And what will be hip-hop whiz kid **Dante Ross'** role?... And while we're on the subject of hip-hop, we gotta love the week **Wes Johnson** and **RAL Nat.** Promo Dir. **Millie Walker** had with our man **L.L.** Look for **Bruce Jones** to handle the West Coast promo duties for them.... Publicity goddess **Cynthia Badie-Rivers** has left **Columbia**, and would be a fine addition to any company. Call

INSIDE DOPE

her at (212) 222-1232. And soon.... Is creative genius **Dwayne Alexander** parting company with **EMI**? Is there another A&R gig waiting?... **Don Eason's** lineup at the Chaplin lot is near complete, with the following appointments being announced: As previously reported, **Frank Chaplin** (no relation), is the regional for the Carolinas, **Carl Washington** will be based in Chitown, **David Avery** handles Dallas, **Robert Taylor** takes on La La Land, and **Rita Rush** is the Secondary Retail Mktg. Coordinator. **Chris Barry** in D.C., **Iris Perkins** in N.Y, **Darryl Johnson** in Memphis, Field Op. Dir. **Boo Frazier**, rap whiz **Bill Brown**, Mktg. Dir. **Aileen Randolph**, and Administrator **Karen Fisk** will all stay as well.... In radioland, **Mucho Morales** jumps off **The Beat** and hightails it over to **K-Earth**. Part-timer "**Sky**" **Walker** will grab his shift.... Nashville's **WQQK** has hired goddess **Jasmine Sanders** as their new MD.... **Everybody's Talkin'** — **Waymon Jones & Lisa Canning**.



true **love** so strong!

The Chimes
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grooves in the
dance floors with
their two No. 1 dance
hits, 1-2-3, and
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FLIX



WHEN YOU'RE IN LOVE WITH A BEAUTIFUL WOMAN! Look at this couple, so young and in love! They've obviously got that "special chemistry" that most of us only dream about on lonely nights at home watching "Jeopardy." When Jimmy Jam and Black Box's Katrina Quinlan enter a room, sperm fly! The water in the bathroom fixtures part! People feel wonderful! And we've filled up yet another caption space with meaningless gobbledygook!



THE RETURN OF THE BIG DUKE Just look at how thrilled Anita Baker is to meet one of her idols! The man who invented Jazz and R&B! A legend in his own time! How can I even start to describe how happy we are to have him in our mag! I mean, Duke Ellington! In this rag! Wow, now I can retire. (Ed Note: It might come sooner than you think, buddy!)



SYLVIA RHONE JOINS EN VOGUE! Is there anything this woman can't do? After making Atlantic go boom, she got her own label, but that wasn't enough. This powerful and lovely young woman wants it all. And she'll get it. When she joined the super-hot quartet onstage at the Universal, she brought the house down. People were screaming, stompin' their feet, and eatin' up every note that came out of her golden throat. She was truly born to sing! Give this lady her own country, and soon! And while you're feeling generous, if you don't mind sending a dozen or two jelly donuts to us via Roy Trakin, we're sure he'll eat them all in one sitting, causing spontaneous combustion and a big mess on our lovely gray carpet. Thanks.



100 MILES & RUNNING: Here's the classy Miles Jaye, stoppin' by WUSL to party with wild men Juan Banks and Eukie Washington. After this pic was taken, Miles grabbed the boys for a night of fun on the town. They set out for a few hours of hard drinkin', serious lovin' and moral destruction. Then all of them realized they were married, got no their towels, and picked up a gallon of milk for their wives on the way home. Wfa - ice boys.



BEAT ME! Just look at the talent we get in this magazine. Maxi Priest! Frank Miniaci and Mike Stratford from KKBT! Luther Vandross! President Bush! The Pope! There all here, in glorious black & white! Don't you just love us? Wouldn't you love us to babysit for your children? We could tell them bedtime stories, feed them dinner, and make sure they're sound asleep by 9PM. We're responsible adults, looking out for your best interests. (Ed. Note. We do not recommend this for children under 10. Hell, you'd all be fools to let these suckers within three miles of your house.)



QUIET STORM

ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	MARIAH CAREY	<i>Mariah Carey</i>	Columbia
4	3	2	ANITA BAKER	<i>Compositions</i>	Elektra
2	2	3	KEITH SWEAT	<i>I'll Give All...</i>	Vin/Elektra
6	6	4	MAXI PRIEST	<i>Bonafide</i>	Charisma
3	4	5	JOHNNY GILL	<i>Johnny Gill</i>	Motown
5	7	6	PEBBLES	<i>Always</i>	MCA
8	8	7	TONY, TONI, TONE	<i>The Revival</i>	Wing/Poly
13	9	8	TEENA MARIE	<i>Ivory</i>	Epic
12	13	9	MO' BETTER BLUES	<i>Soundtrack</i>	Columbia
--	12	10	BELL BIV DEVOE	<i>Poison</i>	MCA
10	14	11	AFTER 7	<i>After 7</i>	Virgin
--	15	12	AL B. SURE!	<i>Private Times</i>	WB
--	--	13	WHISPERS	<i>More Of The Night</i>	Capitol
--	--	14	GERALD ALSTON	<i>Open Invitation</i>	Motown
9	10	15	EN VOGUE	<i>Born To Sing</i>	Atlantic

(Based on retail sales)

SOFT & WARM



STORM WATCH: Like an aged wine (or the amount of days JAMS god **Graham Armstrong** has been without a shower), **Joe Sample** just gets better with time. From his days with the **Jazz Crusaders** to the present, this extraordinary player has dazzled fans with his ability to tickle the eighty eights. Sample's latest effort, "Ashes To Ashes" (WB), is an incredible work that leaves us spellbound. The entire record is fabulous, but we highly recommend "The Road Less Traveled," "I'll Love You," the **Marcus Miller**-penned "Strike Two," and the title track. Share this special album with your listeners. Let them know you really care. We do. We're HITS. But don't take our word for it (would you anyway?). Give it a listen. For once, we just might be right (*ed Note: Yeah, sure*). More next week.

RADIO AIRPLAY

2W	LW	TW	ARTIST	TITLE	LABEL
2	2	1	MARIAH CAREY	<i>Love Takes Time</i>	Columbia
3	3	2	GERALD ALSTON	<i>Slow Motion</i>	Motown
1	1	3	KEITH SWEAT	<i>Merry Go Round</i>	Vin/Elektra
8	7	4	TONY, TONI, TONE	<i>It Never Rains...</i>	Wing/Poly
7	6	5	WHISPERS	<i>My Heart...</i>	Capitol
4	5	6	CYNDA WILLIAMS	<i>Harlem Blues</i>	Columbia
5	4	7	ANITA BAKER	<i>Soul Inspiration</i>	Elektra
--	14	8	RALPH TRESVANT	<i>Sensitivity</i>	MCA
20	9	9	SURFACE	<i>The First Time...</i>	Columbia
11	11	10	GEOFF MCBRIDE	<i>No Sweeter Love</i>	Arista
--	--	11	STEVIE WONDER	<i>Keep Our Love Alive</i>	Motown
--	--	12	FREDDIE JACKSON	<i>Love Me Down</i>	Capitol
14	12	13	CARL ANDERSON	<i>My Love...</i>	GRP
--	--	14	JEFFREY OSBORNE	<i>Only Human</i>	Arista
6	17	15	MAXI PRIEST	<i>Close To You</i>	Charisma
--	--	16	CANDYMAN	<i>Knockin' Boots</i>	Epic
--	10	17	TERRY STEELE	<i>Prisoner...</i>	SBK
12	13	18	MIKI HOWARD	<i>Come Home</i>	Atlantic
--	--	19	HOWARD HEWETT	<i>If I Could...</i>	Elektra
--	--	20	WINANS	<i>When You Cry</i>	Qwest/WB
23	22	21	KEITH SWEAT	<i>I Give All...</i>	Vin/Elektra
--	--	22	ANGELA WINBUSH	<i>Please Bring Back...</i>	Mercury
13	8	23	TIME	<i>Sometimes I Get...</i>	P.Park/Reprise
--	--	24	JEFF REDD	<i>What Goes Around</i>	MCA
--	--	25	TEENA MARIE	<i>If I Were...</i>	Epic

(Based on radio airplay)

KOOLHA!

KES SOLO

"Your Mom's In My Business"

The second single and video from the hot debut album "Tell The World My Name."



COOL C

COOL C

"Life In The Ghetto"

The slammin' new album featuring the hit single of the same name.



Get with the program



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NEOBILLY

ALBUMS

W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	GARTH BROOKS	<i>No Fences</i>	Capitol
3	2	2	RANDY TRAVIS	<i>Heroes & Friends</i>	WB
2	3	3	GARTH BROOKS	<i>Garth Brooks</i>	Capitol
6	4	4	REBA MCENTIRE	<i>Rumor Has It</i>	MCA
5	6	5	KENTUCKY H. HUNTERS	<i>Pickin'...</i>	Mercury
4	5	6	CLINT BLACK	<i>Killin' Time</i>	RCA
7	7	7	KEITH WHITLEY	<i>Greatest Hits</i>	RCA
9	10	8	GEORGE STRAIT	<i>Livin' It Up</i>	MCA
8	8	9	VINCE GILL	<i>When I Call...</i>	MCA
11	11	10	ALAN JACKSON	<i>Here In The...</i>	Arista
--	14	11	MARY C. CARPENTER	<i>State of The Heart</i>	Columbia
13	12	12	HANK WILLIAMS JR.	<i>G. Hits Vol III</i>	WB/Curb
10	--	13	MARK CHESNUTT	<i>Too Cold at...</i>	MCA
15	13	14	TEXAS TORNADOS	<i>Texas Tornados</i>	Reprise/WB
--	15	15	ATKINS/KNOPLER	<i>Neck And Neck</i>	Columbia
12	9	16	KATHY MATTEA	<i>Collection of Hits</i>	Mercury
--	--	17	RICKY VAN SHELTON	<i>RVS III</i>	Columbia
--	--	18	TRAVIS TRITT	<i>Country Club</i>	Warner Bros.
--	--	19	ROSANNE CASH	<i>Interiors</i>	Columbia
--	--	20	LORRIE MORGAN	<i>Leave The Light On</i>	RCA

Based on retail sales.

NEXT UP

- ALABAMA (RCA)
- JUDDS (Curb/RCA)
- RESTLESS HEART (RCA)
- EMMYLOU HARRIS (Reprise)
- MERLE HAGGARD (Curb)
- JOE DIFFIE (Epic)

HOLLYVILLE

ALL THE NEOBILLY NAMES FIT TO DROP

by Holly Gleason, Nashville

What is Neobilly? More than bay bales and twangs, it's a state of mind, an honesty and a commitment to emotions. It's late-night drives and old jeans, passions that never die, heartaches that never leave and loves that never falter. It's guitar breaks that don't need a whammy bar, fiddles that weep and voices that bend and break with ease. It mainlines emotion, whether sheer joy or tear-your-hair-out angst (*Ed. Note: Eeesh. Cue the violins. We think we're gonna throw up...*). Above all, it's real — it's **Bonnie Raitt**, the **Traveling Wilburies**, **John Hiatt** and some **Tom Petty**, as much as it's **Joe Diffie**, **Carlene Carter**, the **Headhunters**, **Mary-Chapin**

Carpenter and **Garth Brooks**.... Case in point: "From A Distance," one of the new **Byrds'** sides from **Columbia's** much-touted set. As **Bette Midler** attacks Top 40 with the same song, shouldn't country radio consider those **Hillman-McGuinn-Crosby** harmonies oh-so-appropriate for a format that embraces great songs and killer vocals?...Is **RCA's** second label coming off the back burner? Will **Pick Pepin** head it?... **Shelby Lynne** turned 22 and

Byrds Return



Hillman, Crosby & McGuinn: Country folk & rock.

played 328 Performance Hall. **Roy Wunsch**, **Mike Martinovich** and **Bob Montgomery** gave her a cake instead of the keys to that new Porsche she wanted.... **Judds** to tour thru Spring '91.... **Dwight Yoakam's** doing a longform vid to tie his "If There Was A Way" clips together. He says, "It's very **Fellini**-esque — like 'The Twilight Zone' meets 'Paris Texas'." **Lucasfilms** directed "Turn It On," the company's first music video. **Warner Nash** head **Jim Ed Norman** plays **C3PO**.... Publicist **Evelyn Shriver** and *Entertainment Tonight's* **Clay Smith** produced **James House's** new video (a la **Sin ad's** 'Nothing Compares 2 U...').... **Capitol's Wild Rose** had a listening party for "Straight and Narrow." Label czar **Jimmy Bowen** and producer **James Stroud** were there.... Thanks to **Arista** promo pup **Alan Butler** for being the only person not calling to tell me **Lee Roy Parnell's** on **Arista**. Can you people say "typo"?.... Blonde bombshell **Jayne Young** moves and shakes to **RCA**; studly **Stephen McCord** becomes **Jayne** at **MCA**. **Walt Wilson** looks confused.... Rumor & Innuendo: A fairly major male singer's unhappy with management. Stay tuned...**Mark Chesnutt's** wrong. It's too cold for golf.

NEOBILLY

RED HOTS

BREAKOUTS

1. GARTH BROOKS (Fences) (Capitol)
2. RANDY TRAVIS (WB)
3. REBA MCENTIRE (MCA)
4. GARTH BROOKS (Old) (Capitol)
5. KENTUCKY H HUNTERS (Mercury)
6. EMMYLOU HARRIS (Reprise)

1. HANK WILLIAMS JR (WB)
2. MARK CHESNUTT (MCA)
3. MARY C CARPENTER (Columbia)
4. VINCE GILL (MCA)
4. EMMYLOU HARRIS (Reprise)
5. JOE DIFFIE (Epic)

ARC DISTRIBUTORS / BYRON RUSSELL / CINCINNATI

Garth Brooks/Fences
Reba McEntire
Keith Whitley

Hank Williams Jr
Mark Chesnutt
Texas Tornados

BUZZARD'S NEST / JIM JOHNSON / COLUMBUS

Randy Travis
Garth Brooks/Fences
Vince Gill

Exile
Vince Gill
Mark Chesnutt

HARVARD COOP / DAVID SIBEL / BOSTON

Emmylou Harris
Texas Tornados
Mary C Carpenter

Mary C Carpenter
Emmylou Harris
Carlene Carter

NORTHEAST ONE-STOP / GEORGE SMITH / ALBANY

Garth Brooks/Fences
Reba McEntire
Kentucky H Hunters

Atkins/Knopfler
Mary C Carpenter
Hank Williams Jr

ARROW DIST. / TONY BRENNER / AKRON

Garth Brooks/Fences
Randy Travis
Reba McEntire

Hank Williams Jr
Sawyer Brown
Ann Murray

CAMELOT / LOU GARRETT / CANTON

Clint Black
Reba McEntire
Garth Brooks/Old

Carlene Carter
Joe Diffie
Mark Chesnutt

MUSIC CITY / LARRY WEBB / NASHVILLE

Garth Brooks/Fences
Emmylou Harris
Kentucky H Hunters

Emmylou Harris
Hank Williams Jr
Dolly Parton/Xmas

NORTHERN LIGHTS MUSIC / KIRK MILLER / MINNEAPOLIS

Emmylou Harris
Carlene Carter
Texas Tornados

Kate & Anna McGarrigle
Lonesome Val
Carlene Carter

ASSOCIATED ONE-STOP / AN-GELA SINGER / PHOENIX

Garth Brooks/Fences
Reba McEntire
Kathy Mattea

Emmylou Harris
Willie Nelson
Hank Williams Jr

CENTRAL SOUTH / DAVID VANIGGEN / NASHVILLE

Garth Brooks/Fences
Willie Nelson
Mary C Carpenter

Mark Chesnutt
Joe Diffie
Tim Ryan

MUSIC MERCHANTS / BIG AL RUBEIRA / RHODE ISLAND

Randy Travis
Garth Brooks/Fences
Emmylou Harris

Emmylou Harris
Texas Tornados
Vince Gill

NOVA / JOHN UNDERWOOD / ATLANTA

Garth Brooks/Fences
Kentucky H Hunters
Vince Gill

Hank Williams Jr
Emmylou Harris
Atkins/Knopfler

BELIEVE IN MUSIC / AMY BANNING / GRAND RAPIDS

Randy Travis
Garth Brooks/Fences
Reba McEntire

Kentucky H Hunters
Carlene Carter
Vince Gill

CML ONE-STOP / SCOTT FREEMAN / ST. LOUIS

Garth Brooks/Fences
Reba McEntire
Randy Travis

Mary C Carpenter
Mark Chesnutt
Willie Nelson

MUSICLAND / DICK ODETTE / MINNEAPOLIS

Garth Brooks/Fences
Randy Travis
Garth Brooks/Old

Kentucky H Hunters
Vince Gill
Hank Williams Jr

PACIFIC COAST ONE-STOP / RICH LOCKWOOD / LOS ANGELES

Garth Brooks/Fences
Randy Travis
Reba McEntire

Emmylou Harris
Hank Williams Jr
Atkins/Knopfler

BEST BUY / JEFF ABRAMS / MINNEAPOLIS

Garth Brooks/Fences
Randy Travis
Reba McEntire

Joe Diffie
Mary C Carpenter
Willie Nelson

DISC JOCKEY / HAROLD GUILFOIL / KENTUCKY

Garth Brooks/Fences
Randy Travis
Reba McEntire

Mary C Carpenter
Hank Williams Jr
Matraca Berg

NATIONAL RECORD MART / JOHN ARTALE / PITTSBURGH

Garth Brooks/Fences
Randy Travis
Vince Gill

Hank Williams Jr
Atkins/Knopfler
Mary C Carpenter

PEACHES / JAMIE BROWN / SEATTLE

Garth Brooks/Fences
Randy Travis
Reba McEntire

Vince Gill
Texas Tornados
Rosanne Cash

key: RED HOTS
BREAKOUTS

Hots & Breakouts from the nations leading retail & racked accounts.

NEOBILLY


JACK WESTON
RCA RECORDS

It takes a lot of juice to control exploding artists like Clint Black and K.T. Oslin, while nurturing developing careers like Matraca Berg and Aaron Tippin. There are few who could follow Galante, but one man stands proud and alone — ladies and gentlemen, RCA's man, myth, living legend, all-around nice guy and former Promo Domo Jack Weston. With that upcoming Roy Rogers tribute album in the works, maybe he can get you close to Trigger.

PRO ONE-STOP / PAUL JOHNSON / TEMPE

Garth Brooks/Fences
 Randy Travis
 Hank Williams Jr

Mark Chesnutt
 Willie Nelson
 Emmylou Harris

RADIO DOCTORS / KATHY STAMM / MILWAUKEE

Garth Brooks/Fences
 Reba McEntire
 Randy Travis

Matraca Berg
 Willie Nelson
 Hank Williams Jr

RECORD BAR / MARY BARNHILL / DURHAM

Garth Brooks/Fences
 Garth Brooks/Old
 Reba McEntire

Hank Williams Jr
 Mark Chesnutt
 Matraca Berg

ROUND UP / LAURA AVERY / SEATTLE

Garth Brooks/Fences
 Kathy Mattea
 Kentucky H Hunters

Sawyer Brown
 Hank Williams Jr
 Joe Diffie

RTI ONE-STOP / JODY PANKHURST / OMAHA

Garth Brooks/Fences
 Kentucky H Hunters
 Clint Black

Hank Williams Jr
 Mark Chesnutt
 Joe Ely

SAM GOODY EAST / BRIAN ALBRIGHT / EDISON

Garth Brooks/Fences
 Randy Travis
 Garth Brooks/Old

Joe Diffie
 Vince Gill
 Kathy Mattea

SAM GOODY WEST / DEBBIE SWANSON / LOS ANGELES

Garth Brooks/Fences
 Garth Brooks/Old
 Randy Travis

Matraca Berg
 Hank Williams Jr
 Alabama

SEA PORT / WILTON MERRITT / PORTLAND

Garth Brooks/Fences
 Garth Brooks/Old
 Kentucky H Hunters

Rosanne Cash
 Mary C Carpenter
 Vince Gill

SOUND WAREHOUSE / TRACY DONIHOO / DALLAS

Garth Brooks/Fences
 Garth Brooks/Old
 Reba McEntire

Texas Tornados
 Carlene Carter
 Mark Chesnutt

SOUTH WEST WHOLESALEERS / PAUL BROCKMAN / HOUSTON

Garth Brooks/Fences
 Texas Tornados
 Garth Brooks/Old

Mary C Carpenter
 Vince Gill
 Mark Chesnutt

SPECS / BETH FATH / MIAMI

Garth Brooks/Old
 Garth Brooks/Fences
 Hank Williams Jr

Mark Chesnutt
 Joe Diffie
 Michael M Murphy

STREETSIDE / KIM HAYES / ST LOUIS

Garth Brooks/Fences
 Randy Travis
 Reba McEntire

Willie Nelson
 Merle Haggard
 Joe Diffie

TARGET / LAYNE ROSCHEN-WIMMER / NATIONAL

Garth Brooks/Fences
 Randy Travis
 Kathy Mattea

Mark Chesnutt
 Carlene Carter
 Highway 101

TRANSWORLD / DAN CROCE / ALBANY

Garth Brooks/Fences
 Randy Travis
 Reba McEntire

Vince Gill
 Kentucky H Hunters
 George Strait

TURTLES / ROBIN SHANNON / ATLANTA

Garth Brooks/Fences
 Garth Brooks/Old
 Clint Black

Mary C Carpenter
 Atkins/Knopfler
 Matraca Berg

UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA

Garth Brooks/Fences
 Randy Travis
 Reba McEntire

Mark Chesnutt
 Matraca Berg
 Mary C Carpenter

VALLEY DIST. / JIM COLLIER / SACRAMENTO

Garth Brooks/Fences
 Garth Brooks/Old
 Kentucky H Hunters

Rosanne Cash
 Emmylou Harris
 Atkins/Knopfler

VINYL VENDORS / VALERIE ELIOT / KALAMAZOO

Garth Brooks/Fences
 Hank Williams Jr
 Kentucky H Hunters

Hank Williams Jr
 Emmylou Harris
 Atkins/Knopfler

WESTERN MERCHANDISERS / JOHN ROSE / AMARILLO

Garth Brooks/Fences
 Garth Brooks/Old
 George Strait

Joe Diffie
 Mark Chesnutt
 Hank Williams Jr

WILMI / MICHAEL SMITH / NEW YORK

Randy Travis
 Ricky Van Shelton
 Clint Black

Willie Nelson
 Kathy Mattea
 Sawyer Brown

key: RED HOTS
BREAKOUTS

Hots & Breakouts from the nation's leading retail & racked accounts.

NEOBILLY

NEOBILLY PICKS

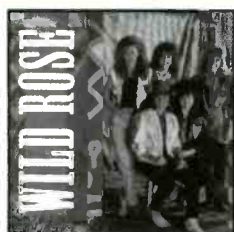
by Holly Gleason, Nashville



K.T. Oslin, "Love In A Small Town" (RCA): "Come Next Monday" and "Cornell Crawford" are obvious country hits, while "Mary and Willie" is the state of the day-to-day "'80s Ladies" sequel about love on everyone's own terms fans have waited for. Still, the songs that show Oslin's depth as a writer are the reflective "New Way Home" and "Still On My Mind," dealing with loves that are gone, but refuse to die. Sung with deep knowing, Oslin's insight serves as a comfort to us all.

Traveling Wilburys, "Traveling Wilburys, Vol. 3" (Wilbury/Warner):

With the **Kentucky Headhunters** plying their roughshod country-rock, there's plenty of room for Muddy, Boo, Clayton and Spike here in Hollywood. They play deep-pocketed grooves loose and greazy, sing like they mean it and have the kinda good times most never find. Check out the gently chugging "Inside Out" or the obvious "Hillbilly Rock"- sequel, "Wilbury Twist." Any of these tracks should appeal to Neobillies everywhere.



Wild Rose, "Straight and Marrow" (Capitol): Producer **James Stroud** understands bands, consequently gender's not an issue listening to the five women of Wild Rose. Steamy grooves and rock-solid playing are the rule on their second LP. The lazy harmonies that hang above "Forever In Love," the painfully pretty "Right Between The Lies" and the percolating "Straight and Narrow" sounds like hits, as the hyper-speed "Hit The Highway" shows multi-instrumental **Wanda Vick** to be a picker's picker.

Reba McEntire, "Rumor Has It" (MCA):

Reba McEntire's vocal chops are legend. She can twist, twirl and curl notes with an ease that's earned her acclaim far beyond Nashville, and with "Rumor Has It," McEntire's crafted a work that will touch the masses. "You Lie" is a soaring tour-de-force that knows no format, ditto for the love-too-late "Now You Tell Me" and the slightly dark "This Picture," while **Jesse Winchester's** "You Remember Me" shows artistic understatement.



NEO-MUGS



ONE WEARS A HAT, THE OTHER DOESN'T: RCA labelmates **Clint Black** (l) and **Matraca Berg** (r) look like a cute couple, but they insist the only reason they're together for this photo opportunity is to promote their upcoming albums — the former's "Put Yourself In My Shoes" and the latter's "Lying To the Moon." Yech right, and HITS' Neobilly Goddess **Holly Gleason** is painfully shy and demure.



RALPHING IN HOLLYVILLE: **Ralph Emery** (c), host of The Nashville Network's "Nashville Now" show, demonstrates the popular "safe sex" air-kiss: has reached Music City as he puckers up for Mercury Records artist **Daniele Alexander** (l) while labelmate **Butch Baker** (r) decides whether it's appropriate to squash the caterpillar which just crawled into Ralphie's ear. Alexander presented Ralph with the glass music box and the bottle of **Binaca** featured in her hit single/video, "It Wasn't You, It Wasn't Me," from the forthcoming LP, "I Dream In Color."



PAYING DIFFIE-DENDS: Epic Records **Joe Diffie** admires the human "ass"-ets of his record label while wondering where he can get one of those groovy satin baseball jackets everyone else but he is wearing. When he heard the cost of one was recoupable against royalties from his new album, "A Thousand Winding Roads" and its hit single, "Home," the Neobilly crooner decided to stick to the complimentary mineral water and hand-towel instead.

Cheep Trick

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November 5, 1990



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LYNCH MOB

BREAKOUTS WINNER!
DEBUT 46 HITS TOP FIFTY ALBUMS!
HOT SALES AT:

#2 S.W. Wholesale/Houston
#2 RTI One Stop/Omaha
#2 Music City Record Dist/Nashville
#3 Baker & Taylor/Chicago
#3 City One Stop/L.A.
#5 Apple Tree/III
#6 Nat'l Record Mart/Pitts
#6 Streetside/St.Louis
#6 Title Wave/Mpls

#7 Tower/Long Island
#7 Q Records & Video/Miami
#9 CML One Stop/St Louis
#9 Moby Disc/L.A.
#10 Navarre/Mpls
#13 Specs/Florida
#15 City One Stop/L.A.
#15 Radio Doctors/Milwaukee
#19 Karma/Indianapolis
#29 Warehouse/L.A.
#30 Record Bar/Natl
#32 Musicland/Natl



Elektra Entertainment

WICKED SENSATION

"People are saying it will be the next Van Halen! Debuts at #9 with huge requests — bigger even than Jane's Addiction which was one of the biggest ever!"

— Scott Freeman, CML/St. Louis

"One of the most heavily requested & demanded records throughout the entire summer. Came in at #6 out of the box. Has a good shot at being huge through Xmas & after."

— Doug Smith, National Record Mart/Pittsburgh

"Airplay has sparked huge request action & killer out of the box sales. Debuts at #7!"

— Gerald Bain, Q Records/Miami

TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

WINNERS



MOST #1's

1. VANILLA ICE
2. PAUL SIMON
3. AC/DC

MOST TOP 5's

1. VANILLA ICE
2. M.C. HAMMER
3. PAUL SIMON

MOST TOP 10's

1. VANILLA ICE
2. M.C. HAMMER
3. AC/DC

musicland

DICK ODETT
760 Retail Stores
(Mpls)

MUSICLAND

1. VANILLA ICE
2. M.C. HAMMER
3. PAUL SIMON
4. GARTH BROOKS
5. WARRANT
6. PRETTY WOMAN
7. ZZ TOP
8. MARIAH CAREY
9. LED ZEPPELIN
10. VAUGHAN BROS.

TOWER RECORDS/VIDEO

STAN GOMAN
59 Retail Stores
(Sacramento)

TOWER NATIONAL

1. PAUL SIMON
2. VANILLA ICE
3. VAUGHAN BROS.
4. MARIAH CAREY
5. GEORGE MICHAEL
6. INXS
7. ZZ TOP
8. TWIN PEAKS
9. M.C. HAMMER
10. 3 TENORS



JOHN ROSE
2143 Rack, Retail &
1-Stop Accts
(Amarillo)

WESTERN MERCHANDISERS

1. GARTH BROOKS
2. M.C. HAMMER
3. VANILLA ICE
4. GARTH BROOKS
5. GEORGE STRAIT
6. REBA MCENTIRE
7. KEITH WHITLEY (G.H.)
8. WILSON PHILLIPS
9. VINCE GILL
10. POISON



CHUCK LEE
270 Retail Stores
(Los Angeles)

WHEREHOUSE

1. VANILLA ICE
2. PAUL SIMON
3. M.C. HAMMER
4. AC/DC
5. MARIAH CAREY
6. ZZ TOP
7. AL B. SURE
8. WILSON PHILLIPS
9. GEORGE MICHAEL
10. TOO SHORT



SHELLY TUCKER
500 Accounts (Los Angeles)

CITY ONE STOP

1. VANILLA ICE
2. TOO SHORT
3. LYNCH MOB
4. M.C. HAMMER
5. PHANTOM HIGHLIGHTS
6. LED ZEPPELIN
7. DANA DANE
8. PAUL SIMON
9. HI FIVE
10. X CLAN



DONNA SPITZ
300 Retail Stores
(Los Angeles)

SAM GOODY/WEST

1. VANILLA ICE
2. GARTH BROOKS
3. M.C. HAMMER
4. PAUL SIMON
5. ZZ TOP
6. PRETTY WOMAN
7. MARIAH CAREY
8. WARRANT
9. AC/DC
10. VAUGHAN BROS.



JIM PRIMERANO
18 Retail Stores
(Buffalo)

RECORD THEATER

1. AC/DC
2. LL COOL J
3. VANILLA ICE
4. INXS
5. LED ZEPPELIN
6. M.C. HAMMER
7. 10,000 MANIACS
8. ZZ TOP
9. MILIRA
10. VAUGHAN BROS.



MARK MICHEL
21 Retail Stores
(Miami)

PEACHES/MIAMI

1. VANILLA ICE
2. ZZ TOP
3. PAUL SIMON
4. AL B. SURE
5. M.C. HAMMER
6. AC/DC
7. MARIAH CAREY
8. GARTH BROOKS
9. BETTE MIDLER
10. VAUGHAN BROS.



KATHY BAXTER
1500 Accounts
(Portland)

SIGHT & SOUND

1. AC/DC
2. M.C. HAMMER
3. VANILLA ICE
4. GEORGE MICHAEL
5. VAUGHAN BROS.
6. WILSON PHILLIPS
7. WARRANT
8. BELL BIV DEVOE
9. MARIAH CAREY
10. INXS

TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

Disc Jockey HAROLD GUILFOIL
119 Stores
(Owensboro)

DISC JOCKEY

1. AC/DC
2. VANILLA ICE
3. M.C. HAMMER
4. INXS
5. WARRANT
6. VAUGHAN BROS.
7. ZZ TOP
8. MARIAH CAREY
9. WILSON PHILLIPS
10. QUEENSRYCHE

CENTRAL SOUTH MUSIC SALES TONY ROSS
1500 Accounts
(Nashville)

CENTRAL SOUTH

1. AC/DC
2. VANILLA ICE
3. GARTH BROOKS
4. M.C. HAMMER
5. INXS
6. MARIAH CAREY
7. WARRANT
8. JON BON JOVI
9. ZZ TOP
10. BELL BIV DEVOE

AD TONY BRENNER
500 Accounts
(Cleveland)
ARROW DISTRIBUTING CO.
30400 BRUCE INDUSTRIAL PARKWAY
SOLOM, OHIO 44138

ARROW DISTRIBUTERS

1. M.C. HAMMER
2. WILSON PHILLIPS
3. MARIAH CAREY
4. AC/DC
5. WARRANT
6. VANILLA ICE
7. GEORGE MICHAEL
8. INXS
9. JON BON JOVI
10. VAUGHAN BROS.

NAVARRE CORPORATION TOM TUOMELA
200 Accounts
(Mpls)

NAVARRE

1. MEGADETH
2. SLAYER
3. AC/DC
4. IRON MAIDEN
5. INXS
6. VANILLA ICE
7. TESTAMENT
8. PAUL SIMON
9. ZZ TOP
10. LYNCH MOB



CINDY BARR
56 Retail Stores
(Miami)

SPECS

1. VANILLA ICE
2. PAUL SIMON
3. M.C. HAMMER
4. MARIAH CAREY
5. BETTE MIDLER
6. GEORGE MICHAEL
7. DEEE-LITE
8. ZZ TOP
9. WILSON PHILLIPS
10. MAXI PRIEST

RADIO DOCTORS KATHY STAMM
600 Accounts
(Milwaukee)
Your Original Music Source

RADIO DOCTOR'S

1. VANILLA ICE
2. LED ZEPPELIN
3. M.C. HAMMER
4. PAUL SIMON
5. ZZ TOP
6. AC/DC
7. VAUGHAN BROS.
8. WARRANT
9. TOO SHORT
10. INXS



FRANK DAVIS
373 Accounts
(Detroit)

ANGOTT ONE-STOP

1. TOO SHORT
2. LALAH HATHAWAY
3. MARIAH CAREY
4. TONY TONI TONE
5. AL B. SURE
6. ANITA BAKER
7. GERALD ALSTON
8. VANILLA ICE
9. WHISPERS
10. INXS



DAVE WATSON
25 Retail Stores
(Indianapolis)

KARMA

1. VANILLA ICE
2. AC/DC
3. WARRANT
4. TOO SHORT
5. INXS
6. MEGADETH
7. QUEENSRYCHE
8. WINGER
9. NEIL YOUNG
10. ZZ TOP

GALAXY KEVIN JAKIELA
275 Accounts (Pitt)

GALAXY ONE-STOP

1. AC/DC
2. LL COOL J
3. INXS
4. MARIAH CAREY
5. WARRANT
6. QUEENSRYCHE
7. FAITH NO MORE
8. VAUGHAN BROS.
9. M.C. HAMMER
10. PRINCE

ROSE RECORDS CHRIS MORRISON
27 Retail Stores
(Chicago)

ROSE RECORDS

1. PAUL SIMON
2. VAUGHAN BROS.
3. VANILLA ICE
4. ZZ TOP
5. M.C. HAMMER
6. AL B. SURE
7. INXS
8. MARIAH CAREY
9. PHANTOM HIGHLIGHTS
10. DEEE-LITE

THE RECORD EXCHANGE JOHN SHAHINIAN
6 Retail Stores
(Cleveland)

RECORD EXCHANGE

1. AC/DC
2. GEORGE MICHAEL
3. M.C. HAMMER
4. INXS
5. VANILLA ICE
6. MARIAH CAREY
7. VAUGHAN BROS.
8. WILSON PHILLIPS
9. BELL BIV DEVOE
10. WARRANT

WhereHouse RECORDS FRANK JENKS
7 Retail stores
(Lansing)

MICHIGAN WHEREHOUSE

1. VANILLA ICE
2. LED ZEPPELIN
3. AL B. SURE
4. PAUL SIMON
5. LYNCH MOB
6. 10,000 MANIACS
7. ZZ TOP
8. DEEE-LITE
9. TOO SHORT
10. HINDU LOVE GODS

THINK ABOUT IT!



Information Society

"Think"

The New Single From
The Album *HACK*.

FLASHMAKER!

46-41 HITS TOP FIFTY SINGLES!

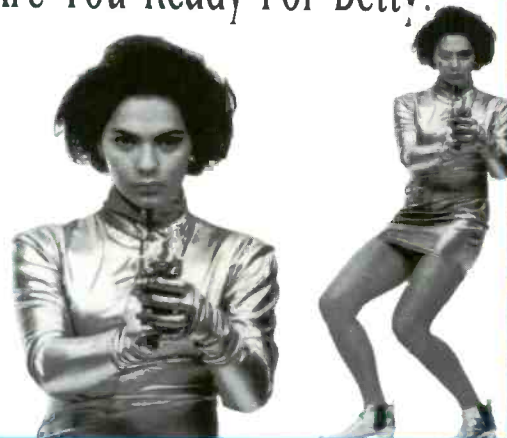
16*-13* BB DANCE SALES!

17*-14* BB DANCE SINGLES!

WHYT	add		HOT95	15-12
K96.7	add		KZII	16-13
WKZL	add		WQXA	17-13
KF95	add		KKFR	17-14
WRCK	add		KZFM	21-14
KZZB	add		KIKX	18-14
WZKX	add		B96	20-15
95XXX	add		Q105	20-15
999KHI	add		Y107	18-15
WBXX	add		KSMB	23-16
			KTMT	22-16
KKRZ	deb	27	CK105	21-16
WTHT	deb	27	KFTZ	19-16
B94	deb	29	HOT102	25-20
KHTK	deb	30	PWR99	24-21
Y97	deb	30	WKRZ	25-21
WQID	deb	30	Q106	25-22
Q104	deb	33	KXXR	29-23
WFMF	deb	33	XL106	28-23
WQGN	deb	33	WOKI	27-23
PWR106	deb	34	KSND	29-24
KBFM	deb	34	K106	29-24
WAYS	deb	34	KNOE	29-25
WYKS	deb	35	Z102	30-27
			KCAQ	33-29
HOT97	7-6		WXKS	33-30
PWR96	11-7		WWFX	35-31
WCKZ	11-8		B95	37-33
KFMW	12-9		KISR	37-33
KFBQ	10-9		KCHX	40-34
Z99	12-10			

BOOMANIA IS COMING!

Are You Ready For Betty?



Betty Boo

"Doin' The Do"

The New Single From The Album *BOOMANIA*.

3*-2* BB DANCE SALES!

PWR96	add	
WGTZ	add	
103CIR	deb	25
92X	deb	27
G98	deb	35
WVBS	deb	39
HOT94.9	8-7	
KXXR	26-22	
Y107	34-31	

BREAKING AT:

WHYT
WLOL
KTFM
KHTK
KCAQ
KPRR
KFBQ
KKRD
KYYY



BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

The **Led Zeppelin** box set on Atlantic is out and selling big, as big or better than any box set since **Bruce Springsteen**. And retailers everywhere think it will sell big through the holidays. Rock had another strong week as Elektra's

Lynch Mob, RCA's **Deep Purple** and Atlantic's **Kings X** all score in big. Also, Columbia's **Neobilly Queen**, **Rosanne Cash**, comes out of the box selling.

WINNERS

1	LED ZEPPELIN	(Atl 82144)	70%	6	AL B. SURE	(WB 26005)	22%
2	LYNCH MOB	(Elek 60954)	61%	7	ZZ TOP	(WB 26265)	20%
3	DEEP PURPLE	(RCA 2421)	38%	8	HALL & OATES	(Arista 8614)	12%
4	KING'S X	(M Force/Atl 82154)	35%	9	ROSANNE CASH	(Col 46079)	11%
5	PAUL SIMON	(WB 26098)	25%	10	INFO SOCIETY	(T Boy/Rep 26258)	10%

ANGOTT ONE-STOP / FRANK DAVIS / DETROIT

Led Zeppelin
Marvin Gaye
Betty Boo
Sybil
Winans
Winger
Queensryche

ARC DISTRIBUTORS / BYRON RUSSELL / CINCINNATI

Led Zeppelin
Lynch Mob
Deep Purple
Charlatans
Dana Dane
Tommy Conwell

ARROW DISTRIBUTORS / TONY BRENNER / SOLON, OHIO

Led Zeppelin
Maxi Priest
Donny Osmond
Carly Simon
David Cassidy

ASSOCIATED ONE-STOP / ANGELA SINGER / PHOENIX

Lynch Mob
Soup Dragons
Sybil
Boys
Rubaiyat

BAKER & TAYLOR / MIKE BASHKIN / CHICAGO

Led Zeppelin
Lynch Mob
Deep Purple
Paul Simon
Donny Osmond
Charlatans
King's X

BELIEVE IN MUSIC / AMY BANNING / GRAND RAPIDS

ZZ Top
Led Zeppelin
10,000 Maniacs
Paul Simon
Info Society

BEST BUY / JEFF ABRAMS / MPLS

Randy Travis
Robert Cray
Led Zeppelin
Styx

BUZZARD'S NEST / JIM JOHNSON / COLUMBUS

Led Zeppelin
Lynch Mob
King's X
Take 6

CAVAGES / JOHN GRANDONI / BUFFALO

Goo Goo Dolls
Lynch Mob
Al B Sure
Hall & Oates
Led Zeppelin

CD ONE-STOP / DAVE CARROLL / CONN

Led Zeppelin
Lynch Mob
Byrds
Deep Purple
Rosanne Cash

DOWN IN THE VALLEY / KATHY SHEDD / MPLS

Lynch Mob
King's X
Led Zeppelin
Byrds
Info Society
Gear Daddies

FACE THE MUSIC / KEN MACIVER / ROCHESTER, MN

Led Zeppelin
King's X
Rosanne Cash
Deep Purple
Bette Midler

GALAXY ONE-STOP / KEVIN JAKIELA / PITTSBURGH

Led Zeppelin
King's X
Byrds
Charlatans
Rosanne Cash
Sybil
Lynch Mob

HARMONY HOUSE / SANDY BEAN / DETROIT

Led Zeppelin
Hall & Oates
Al B Sure
Candyman
Paul Simon
ZZ Top
Info Society

HARVARD CO-OP / DAVID SIBEL / BOSTON

Paul Simon
Ferron
M Chapin Carpenter
C Atkin & M Knopfler
B Eno & J Cale
Ennylou Harris
Hindu Love Gods

HOUSE OF GUITARS / KIM SIMMONS / ROCHESTER

Lynch Mob
Led Zeppelin
King's X
Deep Purple

MOBY DISC / BOB SAY / LOS ANGELES

Deep Purple
Charlatans
King's X
Lynch Mob
Led Zeppelin

MUSIC CITY RECORD DIST / LARRY WEBB / NASHVILLE

Lynch Mob
King's X
Deep Purple
Donny Osmond
Hi-Five
EU
Rosanne Cash

MUSIC MERCHANTS / BIG AL RUBEIRA / RHODE ISLAND

Lynch Mob
Led Zeppelin
Deep Purple
Rosanne Cash
Groove B Chill

MUSIC PEOPLE / JASON BLAINE / OAKLAND

Led Zeppelin
Paul Simon
Al B Sure
Night Ranger
Donny Osmond

MUSICLAND / DICK ODETTE / MINNEAPOLIS

Led Zeppelin
Lynch Mob
Deep Purple
Donny Osmond
King's X

BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

NATIONAL RECORD MART / DOUG SMITH / PITTSBURGH

Led Zeppelin
Lynch Mob
Heart
Urban Dance Squad
10,000 Maniacs
Deep Purple
King's X

NORTHEAST ONE-STOP / GEORGE SMITH / ALBANY

Led Zeppelin
Paul Simon
ZZ Top
Lynch Mob
Deep Purple
Charlatans
Hall & Oates

NOVA / JOHN UNDERWOOD / ATLANTA

Al B Sure
ZZ Top
Too Short
Dana Dane
Candyman
Paul Simon
Jasmine Guy

PACIFIC COAST ONE-STOP / RICH LOCKWOOD / CHATSWORTH

Lynch Mob
King's X
Led Zeppelin
Rosanne Cash
Go Go's
Byrds
Deep Purple

PRO ONE-STOP / PAUL JOHNSON / TEMPE

Mark Chesnutt
Trixter
King's X
Al B Sure
Hank Williams Jr

Q RECORDS & VIDEO / GERALD BAIN / MIAMI

Lynch Mob
Led Zeppelin
Deep Purple
10,000 Maniacs

RADIO DOCTORS / KATHY STAMM / MILWAUKEE

Led Zeppelin
Lynch Mob
Bette Midler
Deep Purple

RECORD BAR / MARY HERZER / CORPUS CHRISTI

Led Zeppelin
Lynch Mob
King's X
Soup Dragons
Info Society
Al B Sure
Posies

RECORD BAR / PETE RUSSO / LENOX

Horse
Indigo Girls
Charlatans
Jellyfish

RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND

Lynch Mob
Paul Simon
Deee-Lite
Hall & Oates
Testament

ROSE RECORDS / CHRIS MORRISON / CHICAGO

Paul Simon
ZZ Top
Al B Sure
10,000 Maniacs
Hindu Love Gods
B Eno & J Cale

ROUNDUP / LAURA AVERY / SEATTLE

Twin Peaks (ST)
Info Society
Bette Midler
Eric Johnson
Hank Williams Jr

RTI ONE-STOP / JODY PANKHURST / OMAHA

Lynch Mob
Led Zeppelin
Deep Purple
King's X

SAM GOODY-EAST / BRIAN ALBRIGHT / EDISON

Led Zeppelin
Lynch Mob
Deep Purple
Pretty Women (ST)

SAM GOODY-WEST / DEBBIE SWANSON / LOS ANGELES

Lynch Mob
Led Zeppelin
Go Go's
Deep Purple
Rocky Horror (ST)
Donny Osmond

SEA-PORT ONE-STOP / VICKI OLIVEIRA / PORTLAND

Lynch Mob
Deep Purple
Rosanne Cash
Led Zeppelin
Adam Ant
King's X
Night Ranger

SHOW INDUSTRIES / SHELLY TUCKER / LA

Lynch Mob
C Atkin & M Knopfler
Robin Harris
Gary Moore
Cocteau Twins

SIGHT & SOUND / KATHY BAXTER / PORTLAND

Vaughan Bros
Slayer
Styx
Hall & Oates

SOUND WAREHOUSE / TRACY DONIHOO / DALLAS

ZZ Top
Paul Simon
Al B Sure
Quintana & Spear
Styx

SOUTHWEST WHOLESALE / PAUL BROCKMAN / HOUSTON

Vanilla Ice
Paul Simon
Lynch Mob
Led Zeppelin
Too Short
ZZ Top

SPECS / CINDY BARR / MIAMI

Lynch Mob
Led Zeppelin
ZZ Top
Info Society
Deep Purple

STATEWIDE / MARK MARTENS / POTTSVILLE, MI

Hall & Oates
Donny Osmond
King's X

TOWER RECORDS / SARA DEEL / ATLANTA

EU
Led Zeppelin
Lynch Mob
House Of Lords
Hall & Oates
Joe Ely
Ringo Starr

TRACKS / DONNA AGRESTO / NORFOLK

Al B Sure
Styx
Lynch Mob
Led Zeppelin

TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO / BUFFALO

Jasmine Guy
ZZ Top
Goo Goo Dolls
10,000 Maniacs
Led Zeppelin
Bette Midler

TURTLES / ROBIN SHANNON / ATLANTA

Jasmine Guy
Candyman
Led Zeppelin
Lynch Mob
Hindu Love Gods
King's X
Jellyfish

UNIQUE RECORD DISTRIBUTORS / IRV CHAFFERDET / NEW HYDE PARK

Go Go's
Deep Purple
Led Zeppelin
Lynch Mob
Betty Boo
Ten City
Byrds

UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA

Led Zeppelin
Dana Dane
Paul Simon
Vanilla Ice
ZZ Top

VINYL VENDORS / VALERIE ELIOTT / KALAMAZOO

Led Zeppelin
Lynch Mob
Deep Purple
Charlatans
King's X
Go Go's
Betty Boo

WALL TO WALL / BEN BRENT / PHILA

Waterboys
Soup Dragons
Caron Wheeler
Candyman
Trixter

WESTERN MERCHANDISERS / JOHN ROSE / AMARILLO

Deee-Lite
Candyman
Al B Sure
Info Society
Hank Williams Jr
Paul Simon
ZZ Top

WIN RECORDS INC / ANDREW KLEIN / ELMHURST

Too Short
Lalah Hathaway
Bette Midler
Al B Sure
Candyman

ZIPS / RICK ANDRADE / TUCSON

Led Zeppelin
Lynch Mob
Al B Sure
Vaughan Bros
Paul Simon
King's X
Styx



HITS TOP FIFTY ALBUMS

2
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Vanilla Ice now leads *M.C. Hammer* by 50,000+ reported units. We think it's a hit. *Paul Simon* and *ZZ Top* make strong Top Ten debuts to put a big smile on the face of *Mo Ostin*. But, the big story of the week is the incredible sell-

through of the *Led Zeppelin* box set, which debuts at #24 based on over 28,000 reported units. Retailers are having a field day with this one. Also watch *Black Crowes* and *Lynch Mob*-each is building a big case.

			ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
2	1	1	VANILLA ICE	TO THE EXTREME	SBK 35325	Unstoppable	183.3
1	2	2	MC HAMMER	HAMMER DON'T HURT	Capitol 92857	"Pray" Top 5	132.8
--	12	3	PAUL SIMON	RHYTHM OF SAINTS	Warner Bros 26078	Catching fire	88.1
3	3	4	AC/DC	THE RAZOR'S EDGE	Atco 91413	Gone platinum	77.8
6	5	5	MARIAH CAREY	MARIAH CAREY	Columbia 45202	"Love Takes.." Top 5	70.9
9	4	6	GARTH BROOKS	NO FENCES	Capitol 93866	Over a million	70.0
--	13	7	ZZ TOP	RECYCLER	Warner Bros 26265	Big increases	62.8
7	9	8	INXS	X	Atlantic 82140	"Suicide Blonde" leads	60.9
5	7	9	WILSON PHILLIPS	WILSON PHILLIPS	SBK 93745	Hot video, 45	60.2
4	6	10	GEORGE MICHAEL	LISTEN WITHOUT ...	Columbia 46898	"Freedom" added to MTV	54.0
8	8	11	VAUGHAN BROS	FAMILY STYLE	Epic 43225	Heading toward 900,000	53.5
10	10	12	WARRANT	CHERRY PIE	Columbia 46929	Title cut leads	47.7
11	11	13	BELL BIV DEVOE	POISON	MCA 6387	New single breaking	44.1
12	16	14	GHOST	SOUNDTRACK	V.Sara 5276 (MCA)	Back up	42.9
14	14	15	POISON	FLESH & BLOOD	Capitol/Enig 91813	Hot tour, video, 45	40.4
17	19	16	QUEENSRYCHE	EMPIRE	EMI 92806	Rock sales	33.3
--	27	17	AL B SURE	PRIVATE TIMES...	Warner Bros 26005	45 Top 10 Jams singles	31.8
15	20	18	TOO SHORT	SHORT DOG'S IN...	Jive/RCA 1348-2-J	Hot rap	31.1
16	18	19	IRON MAIDEN	NO PRAYER FOR THE...	Epic 46905	Metal	31.0
18	15	20	LL COOL J	MAMA SAID KNOCK...	Def Jam/Col 46888	Steady	30.9
37	23	21	BETTE MIDLER	SOME PEOPLE'S...	Atlantic 82129	Hot single leads	29.7
40	36	22	PRETTY WOMAN	SOUNDTRACK	EMI 93492	Back up due to video	29.2
13	17	23	JON BON JOVI	YOUNG GUNS II	Mercury 846-437-2	New single hot	29.0
--	--	24	LED ZEPPELIN	LED ZEPPELIN	Atlantic 82144	Huge dollars here	28.2
41	41	25	RANDY TRAVIS	HEROES AND FRIENDS	Warner Bros 26310	Killer week	25.2

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)



Prince

FLASHMAKER!

"NEW POWER GENERATION"

From the soundtrack *Graffiti Bridge*

999KHI	add		WSPK	deb	33	KXXR	31-25	KKFR	40-35
KBOZ	add		WXKS	deb	35	WWFX	28-25	KIXY	40-35
KZIO	add		Y107	deb	35	Q104	30-27	KMOK	39-35
SLY96	add		KTMT	deb	39	KFMW	32-29	WZKX	40-37
WSPK	add		KIKX	deb	40	KCAQ	37-30		
WTBX	add					WCIL	34-31		
			CK105		19-11	WQUT	39-32		
WHYT	deb	25	KDWB		23-19	B95	36-32		
KRBE	deb	30	WLOL		24-20	K106	38-32		
WNVZ	deb	30	KISR		25-21	KZZB	35-32		
Z99	deb	30	WHHY		32-22	OK95	37-34		



STIEFEL-PHILLIPS
ENTERTAINMENT

Paisley Park

Produced, Arranged, Composed and Performed by Prince.

AL B. SURE! "MISSUNDERSTANDING"

From the album *Private Times... And The Whole 9!*

BREAKOUTS WINNER!
27-17 HITS TOP FIFTY ALBUMS!
10-8 JAMS SINGLES!



ADD!

WVKS	add	WQXA	21-18
KTRS	add	Q106	24-21
		KFFM	27-22
KROY	13-10	KCAQ	28-23
FM102	18-15	KFBQ	30-26
Y107	19-16		

BREAKING AT:			
PWR106	KXXR	Z99	194
HOT97	KKFR	KGGI	KQIZ
WXKS	KTFM	B95	KDOM
WHYT	KHTK	KPRR	KIXY
WPGC	HOT94.9	KZFM	WFHT
KMEL	KJ103	WFLY	
KOY	WCKZ	KKMG	



Produced by D.J. Eddie F. and Nevelle for Untouchables Music, Inc. Co-Produced by Al B. Sure! For Sure!me! Recording, Inc.



TKA

CROSSOVER!

B96	add
KRBE	add
WLOL	add
KXXR	add
B95	add
KPRR	add

"CRASH" (have some fun)

From the album *Louder Than Love*

BREAKING AT:
HOT97
WPGC

