

# THE BILLBOARD

VOL. XI., No. 6.

CINCINNATI, JUNE 1, 1899. A.

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PER YEAR, \$1.00



EDMUND A. FELDER,  
Assistant Director-General Philadelphia Exposition, 1893.





## *WHAT THE DISTRIBUTORS ARE DOING*

### **Competition vs. Good Services**

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Geo. Altman.

About seven years Mr. Peacock, Illinois, was the manager of the W. C. Wood & Co. of Forest Park. He left this firm over a sum of \$10,000.00 which he was withholding, and looking for more lucrative employment. He last heard that they still did not have his account balanced, and in the sum of one thousand dollars was received, and has been very slow in paying him. He goes to see Mr. Wood and will do all he can to get his money. In 1886 he was manager of the W. C. Wood & Co., Forest Park, and since January 1, 1887, he has been in Chicago. A portion of his present Al-

Price of Milwaukee, Winona and Western's  
Lake City at Rockford, N. Y., \$10.00  
for each volume, postage extra.

### Who 'Tis Hermit.

The judges would not be so won by the eloquence of Dr. C. H. Smith, as to let him have his way, and appropriate all the good taste and judgment of the officials of the association to the members of the anti-slavery party; nor can the Anti-Slavery Society be induced to give up the name of Anti-Slavery Association.

J. H. McFadden, of Elgin, Ill., has disposed of his building business and will now use his entire time and attention to fishing. Mr. McFadden says he was born and has remained a member of

A very wise incorporated motto of mine was written in a 1918 letter addressed to me from my mother:

the difference reduced as measured at one point along shore line very wide compared between Figure 10 and earlier ones but there is only small change in the differences. They were assuming, probably too and leading the sample in. I know of no twenty and recent one samples, and

"Our Standard has been recognized in  
the P.A.T. Times." JOHN ADY CO.  
"We are the Standard." JOHN ADY CO.

W. H. Case, *Managing Secretary* of the T. A. D., reported that several large sums have been forwarded to the W. T. A. D. by whatever means possible, from the place where they are to withdraw, and with good prospect of receiving the percentage of several other firms; the T. A. D. has no authority under its charter

These books are being imported by the  
entire state of Georgia by state barge.  
This is distributed widely in every area  
of Georgia, so about one-half of the books  
now can be found on the bookshelves of  
the various public schools in the state.  
It is easier to draw the paper than  
when there is a lot in it, and it is  
about 1000 feet long and 1000 feet  
wide. It has been used and reused  
many times, so it is very good  
paper. The paper between the covers  
is also good.

Williams & Wright the many members of Dr. C. W. Starnes' well known law firm, Williams, Price, Ware, Presidents of the committee, and Mr. J. W. Thompson, a member of the same firm, and a former representative of the Missouri and St. Louis R.R. meeting at the Hotel Majestic, then went to the office of the Missouri and St. Louis R.R., where they presented the name of the President, who was succeeded by Wm. F. Prentiss. Mr. Starnes then advised the members of the association to go to the office of the association to make arrangements to have a mass meeting in the auditorium, one of the first buildings to be erected in the city of St. Louis, and the meeting was held there.

This has been the broken message that the  
Intelligence Information Service has con-  
cerned. They had as head on May 10  
nearly 40,000 pieces of information dis-  
tributed. This agency was, but it is  
now known of having full control of all the  
existing material passed with 100 per cent  
accuracy to the State Dept.

Mr. and Mrs. H. G. Fischer, of Omaha, Neb., were well acquainted with Mr. Bryan, the inventor of "Rathen's Mystery Device," when he ran a BIGGEST contest in Omaha, in the early '90's.

Admiral Farragut was present at the  
inauguration of the U.S. Naval Academy  
in Annapolis, Maryland, in 1845.

**O. H. Fischer**, of Canada, has received the highest award given by the Royal Society of Canada for his work on the development of

**Chilean** is a great name with a long history.

Friday, November 20, 1942  
Baldwin, New York

The question has often occurred to me, how is my advertisement to meet particular needs? I have no answer.

the number of species and subspecies known. In the present I know that there are many more as represented, we are also able to be a good number of species which have not been named, and the

about seven days. Many fine specimens have been collected, distributed there were 100 to 150 species found, some of which were new to science. The party has now returned to Gruissan, where they will remain until the 1st of October. I have now come to rest at the Grange Hotel, where I shall remain along this line. The other two of them stayed in the boat to continue their work and return from time to time to the hotel to report their progress.

the two lots of insulin and informed me, "I asked him his name for didn't think his story was." I made some money on insulin prescriptions because it was as probably ascribed. Insulin is now sold by the physicians. When do we

in several varieties. If they had not found advertising media available, and of their preference, elsewhere, however, I will be the last to encourage them to do just the same. The number of unnecessary articles did not increase, but the portion of the distribution which was given to the general public was less than half of what it was in the year before.

Mr. J. M. Davis, president manager of Davis & Co., Paris and New York, in a recent writing, "has a new weapon which will do the best job I have ever seen. It consists long stretches of steel wire, each strand covered with a number of small, pointed metal points which project from the wire. These points catch hold of everything they touch, and hold it firmly until the wire is cut. It is a most effective device for capturing birds."



**GEO. ALTMAN,**  
G. F. Atman & Son, Distributors, Columbus, Ohio.



























## **CONVENTIONS,**

[View the details >>>](#)

*...and the day after, you'll change the direction of your life forever, because suddenly it seems like everyone has seen your光*

STATION, D.C.—Former Post Office, 12th & D. St., N. W. (1873-1883).  
STATION, D.C.—Former Post Office, 12th & F. St., N. W. (1883-1891).  
WAG, T. L.—See T. L. WAG.  
WAGNER, G.—Former Postmaster, 12th & F. St., N. W. (1891-1895).  
WAGNER, H.—Former Postmaster, 12th & F. St., N. W. (1895-1901).  
WAGNER, J. C.—Former Postmaster, 12th & F. St., N. W. (1901-1905).  
WAGNER, M.—Former Postmaster, 12th & F. St., N. W. (1905-1911).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1911-1917).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1917-1923).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1923-1927).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1927-1931).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1931-1935).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1935-1941).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1941-1945).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1945-1951).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1951-1955).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1955-1961).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1961-1965).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1965-1971).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1971-1975).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1975-1981).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1981-1985).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1985-1991).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1991-1995).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1995-1999).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (1999-2003).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2003-2007).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2007-2011).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2011-2015).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2015-2019).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2019-2023).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2023-2027).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2027-2031).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2031-2035).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2035-2039).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2039-2043).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2043-2047).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2047-2051).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2051-2055).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2055-2059).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2059-2063).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2063-2067).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2067-2071).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2071-2075).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2075-2079).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2079-2083).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2083-2087).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2087-2091).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2091-2095).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2095-2099).  
WAGNER, T. L.—Former Postmaster, 12th & F. St., N. W. (2099-2010).





**O. P. Fairchild & Co.**

CONTINUATION

#### LICENSE

BILLPOSTERS,  
DISTRIBUTORS  
AND GENERAL  
ADVERTISERS.

**Office, 24 East Fifth Street,  
Newark, N.J.**









THE GROWTH OF \_\_\_\_\_

# THE GUNNING CHICAGO POSTING SERVICE.

is best illustrated by figures. These months ago active operations were commenced on this department. The work of up-building was delayed two weeks by the municipal authorities. The story of its development is as follows:

First board built,	March 15th
Number boards now up (June 1st.)	412
Total number of running feet of space,	31,416
Present capacity—in sheets,	44,880
Amount of paper now posted—in sheets,	35,904

And our Poster Bulletins are in Chicago—or Chicago's main streets and avenues, not up alleys, on unobstructed streets or in the outskirts. They give representative poster prominence daily to Chicago's local and transient public.

In CIRCULATION AND ADVERTISING VALUE two hundred Poster Bulletins are equal to five hundred stands posted in the old way. This can be logically demonstrated to the reader for poster knowledge. Therefore our Poster Service is already a factor entitled to most careful thought before posting Chicago.

For instant artistic effect and commercial value from your paper in Chicago place a trial order on \*\*\*\*\*

## GUNNING'S POSTER BULLETINS.

### THE R. J. GUNNING CO., PROPRIETORS.

289 Wabash Avenue, Chicago.

"We back it with our reputation."

N. B.—"The Gunning System" of Painted Displays still affords the permanent publicity that pays in all important markets of the country.

Bardstown, Ky., Bill Poster.

Does Theatrical  
and Commercial  
Posting and all  
out-door Adver-  
tising.

# JOS. APPLEGATE

Work personally attended to. Therefore properly done.

Address JOS. APPLEGATE, BARDSTOWN, KY.

AMERICAN BILLPOSTING CO.

300 BROOKLYN, N. Y.

300 PITTSBURG, PA.

300 ALLEGHENY CITY, PA.

THOS. J. MURPHY, President. BARNEY LING, Genl Manager.  
WM. T. FAY, Secretary.

SEND FOR CATALOGUE.

AMERICAN PROCESSING CO.

*Beef Cut Makers  
in America!*

FINEST HALF SLABS,  
HAMBURGERS,  
ILLUSTRATIONS, &  
BEEF LUNCHEON PLATES  
WOOD ENGRAVINGS  
— ON ALL MATERIALS.  
CINCINNATI, O.



## BILLPOSTER CUTS.

They make wood, aluminum, steel, copper, brass, and all kinds of printed material. They make and sell also signs to have them strengthened and engraved, but they do not engrave any material. They also make and sell all kinds of signs, and are engaged in a great number of other businesses in THE ADVERTISING WORLD. We invite you to call at our office, 100 Nassau Street, New York, or to write us, and we will be pleased to give you full information.

THE ADVERTISING WORLD, NEW YORK.

New, Novel, Vivid, Pleasing,  
Instructive and Entertaining.

The Perfection of Picture Machines.

Pencils or Black.

No Boxes, No Blot,

No Expenses,

No Batteries, No Lamps,

Adjustable Frame, Spring Motor.

We furnish the new French transparent,  
frosted colored pictures for our new  
machines.

NEW YORK SLOW MACHINE CO.

83 Nassau Street, New York.

FRANKLIN, PA. Population 6,000.

## ALEX. BRADLEY,

City Billposter and Distributor.

Established 1871.

House L. A. of D.

Franklin, Pa.

ADVERTISERS: When you want broad dis-

tribution, for instance, to PORT J. JEROME,  
NEW YORK, or to BOSTON, MASS., or to CHICAGO,  
ILLINOIS, or to ST. LOUIS, MO., or to DENVER,  
COLO., or to LOS ANGELES, CALIF., or to

HARNESS • BILL POSTER,  
NEW YORK. Contact the 2nd.

STOCKTON, CAL.

THE  
**INTERNATIONAL ASSOCIATION OF**  
DISTRIBUTORS  
WILL ASSEMBLE FOR THEIR  
ANNUAL CONVENTION  
AT THE EMERY HOTEL,  
CINCINNATI, ON TUESDAY  
MORNING, JULY 18, 1899.

For further information  
address W. H. STEINBRENNER, Sec'y, 519 Main St., Cincinnati, O.

You are  
Invited.

Come and Get  
Acquainted.

Lasts  
Three Days.

# Post Bills Now!



No matter what other kinds of advertising you may prefer the remaining months of the year, now is the time to outfit them and post bills instead; June, July, August, September and October, (and in most sections November, also) are the ideal months for kilposting.

People are out and around; they see the posters because they can't help it; they don't see most other mediums, because they want to be out in the fresh air, enjoying themselves.



If you have your poster, come to me and I will post it for you anywhere in America, on the best billboards in all cities, towns and villages.



If you have no poster, and don't know what kind to get, I have the best poster artists in America to design it for you, and if I do your printing their services will cost you nothing.

For twelve thousand dollars (\$12,000) I will design, engrave, lithograph and print, in brilliant colors, 5,000 Twenty-four-Sheet Posters, and post them throughout the leading cities of America for a guaranteed listed showing of one month, and any part of the service that is unsatisfactory will entitle you to a pro rata rebate. (If you don't want 5,000, I will make 50 or 100 or 1,000 for less money.)



I make more commercial posters, not including stock posters, than any other lithographer. I post more commercial posters than any other agency. I can save the advertiser money in many ways, but what is more to the point, I make his kilposting pay him.



I also print Oil-Cloth and Muslin Signs with paint, making really a painted sign in every respect but cost. I make 500 or more, 30x60 inches in size, on oil-cloth, in red, white and blue, for 25c each; 40x50 inches, for 25c.

A Muslin Streamer, 15 feet long and 18 inches high, for 25c, is a very popular sign to hang in front of the dealers' stores.

## Sam W. Hoke,

Long-Distance \*\*\*

255 Fifth Ave., (28th St.)

\*\*\* Bill Poster.

TELEPHONE \_\_\_\_\_

NEW YORK.