

Billboard's

INTERNATIONAL DISCO SOURCEBOOK

1977

Lasers • Mixers
Chasers • Amps
Disco Hardware
That Makes It Happen
Label Listings Around The World
Designers • Builders • Installers
World Market Suppliers;
Argentina To UK.



Disco Scene is an outgrowth of Ambassador Video & Audio Systems, a Norfolk based sound company with nearly a decade of experience in the design, development, and installation of quality sound reinforcement systems. Our unprecedented growth in the discotheque field is due to our belief in two key concepts ... "creativity" and "versatility".

Our engineering staff cares about quality audio reproduction and with choice components from almost every major manufacturer at our fingertips, can provide the correct system for almost any design parameters. The support staff, including woodworking specialists, electronic design technicians, as well as interior design consultants, and associated installation personnel, can develop the special components and interface equipment, as well as the custom cabinetry to house them, to turn that "on-paper" design into beautiful reality.

Our areas of expertise include comprehensive lighting systems for dance floors, walls, and ceilings; complete stereo discotheque reinforcement systems for speaker enclosures; fully installed club sound systems from styli to massive mobile music reinforcement systems for traveling shows and bands. But you'll never know, until you give us a call.



Disco Sound, Disco Lights, Disco Floors, Disco Scene!



**DISCO
SCENE**

2003 West Pembroke Ave
Hampton, Virginia 23661
Phone (804) 244-0333

INTERNATIONAL
DISCO
 SOURCEBOOK

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Silver Convention, Diana Ross and Donna Summer (from left immediately below), Bee Gees, Vicki Sue Robinson, O'Jays and Gloria Gaynor (from left bottom).



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12" Disco dynamite

Our new 12-inch disco specials have one thing all the others don't have: Namepower.

Whether the artists we're presenting here are already big-name platinum sellers with proven hit tunes, or whether they're newer artists just starting to climb but already with solid disco-level acceptance — they're all ours and they're all part of this explosive new program.

And because the 12-inch, 33 $\frac{1}{3}$ rpm format makes the grooves extra-wide, the sound fidelity is superhot. Which is perfect for discotheques — and just as desirable if your favorite disco happens to be your living room.

When it comes to disco, we're the top of the line.



minite

Tina Charles

Dance Little Lady Dance/I Love to Love (But My Baby Loves to Dance)
23-10507

Earth, Wind & Fire

Saturday Nite/On Your Face
23-10512

The Emotions

Flowers/I Don't Wanna Lose Your Love
23-10514

The Miracles[®]

Spy for Brotherhood/Women (Make the World Go 'Round)
23-10515

Deniece Williams

Free/It's Important to Me
23-10513

Webster Lewis

On the Town/Love Is the Way
28-50354

Odia Coates

Make It Up To Me in Love/You
28-50353

Joe Tex

Ain't Gonna Bump No More/Be Cool (Willie Is Dancing With a Sissy)
28-50352

Minnie Riperton

Stick Together/Young Willing and Able
28-50351

Billy Paul

Let 'Em In/How Good Is Your Game
2Z8-3618

Jean Carn

Free Love/If You Wanna Go Back
2Z8-3620

L.A. Express

Dance the Night Away/Double Your Pleasure
2Z8-9020

The O'Jays

Darlin' Darlin' Baby (Sweet, Tender, Love)/Message in Our Music
2Z8-3617

Archie Bell & The Drells

Everybody Have a Good Time/Where Will You Go When the Party's Over
2Z8-3619

Instant Funk

Philly Jump/It Ain't Reggae (But It's Funky)
2Z8-4787

The CBS Records Family:

Columbia, Epic, Portrait™
and The Associated Labels.

DISCO DATA

This second annual survey of U.S. discos shows the rapid expansion of the field, where 12-inch singles were not even in evidence a year ago (and now rank with 7-inch 45s in usage). Growth is evident in many of the categories: 5,000 to 7,500 square foot size was 22% and is now 36%; attendance is up almost double that of a year ago at the 1,500-2,500 weekly level; and libraries are expanding as the business reaches another year of maturity.

Survey coordinators: Tom Cech and Susan Peterson.

CLUB STATUS:

Membership	17%
Open	83%
<hr/>	
Permanent	90%
Mobile	4%
Mobile Available	6%

MEMBERSHIP

DUES:

None	22%
under \$100	56%
\$100-\$299	19%
\$300-\$500	0%
over \$500	3%

DUES PAYABLE:

Monthly	50%
Yearly	50%

INITIAL FEE:

None	86%
under \$100	8%
\$100-\$199	4%
\$200-\$399	0%
\$400-\$500	2%

Hours

DAYS OPEN PER WEEK:

under 5	11%
5	12%
6	19%
7	58%

WEEKDAY HOURS OPEN:

under 5	28%
6-7	30%
8-10	17%
over 10	25%

WEEKEND HOURS OPEN:

under 5	20%
6-7	30%
8-10	26%
over 10	24%

OPENING TIME

(WEEKDAYS):

before noon	12%
noon before 8pm	40%
8pm before 10pm	42%
10pm or later	6%

CLOSING TIME

(WEEKDAYS):

before 2am	19%
2am before 3am	54%
3am before 4am	6%
4am or later	21%

OPENING TIME

(WEEKENDS):

before noon	8%
noon before 8pm	46%
8pm before 10pm	40%
10pm or later	6%

CLOSING TIME

(WEEKENDS):

before 2am	19%
2am before 3am	52%
3am before 4 am	14%
after 4am	15%

ADMISSION:

None	50%
under \$1	6%
\$1-\$1.99	25%
\$2-\$2.99	15%
\$3 or over	4%

MINIMUM NO. OF DRINKS:

No Minimum	89%
1	3%
2	5%
3	3%

ALCOHOLIC BEVERAGES:

None	6%
Beer Only	3%
Beer & Wine	3%
All Liquor	88%

WEEKLY ATTENDANCE:

under 1500	26%
1500-2500	40%
2500-3500	20%
3500-5000	7%
over 5000	7%



SQUARE FOOTAGE:

under 5,000	36%
5,000-7,500	36%
7,500-10,000	14%
over 10,000	14%

PROGRAMMING

No. of Titles:	
under 500	13%
500-1,000	38%
1,000-2,000	18%
2,000-3,000	11%
over 3,000	20%

TITLES ADDED WEEKLY:

under 20	64%
20-30	30%
30-40	4%
over 40	2%

MUSIC:

Disco	86%
Oldies	12%
Other	2%

DISKS USED:

7" 45s	23%
LPs	39%
12" 45s	23%
12" 33s (singles)	13%
Tape	2%



Billboard photos by Neil Zachary

Multi-level concept in disco at Dillon's in Los Angeles forms background. At left, closeup of dancers.

PRICE PAID:

LPs	
under \$3	5%
\$3-\$4	34%
\$4-\$5	50%
\$5 +	11%

7" 45s

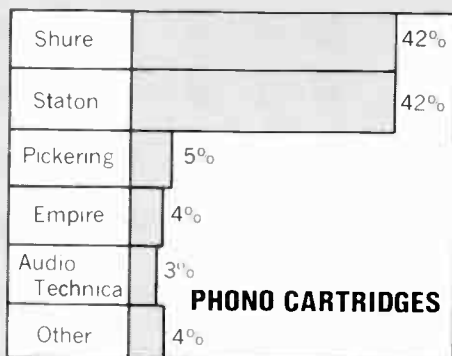
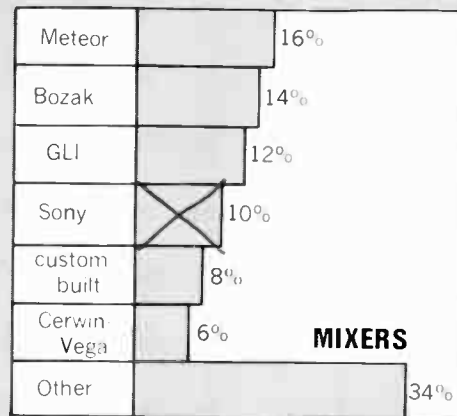
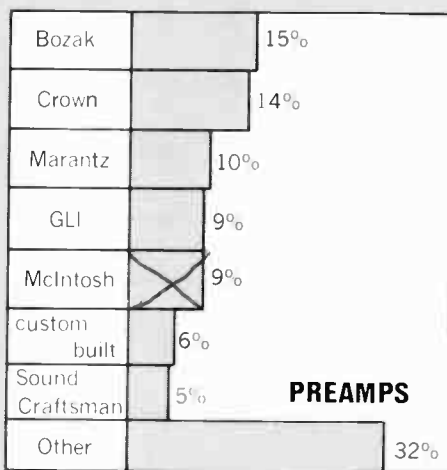
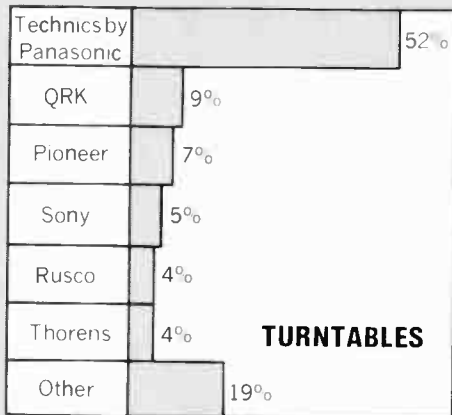
under 50c	6%
50c-\$1	74%
\$1-\$1.25	18%
over \$1.25	2%

12" SINGLE

under \$2.49	40%
\$2.50-\$3	58%
other	2%

WHERE PURCHASED:

	45s	LPs	12" SINGLES
Record Pool	27%	28%	38%
Label	20%	20%	23%
One Stop/ Dist.	15%	16%	11%
Retail Store	35%	33%	26%
Other	3%	3%	2%

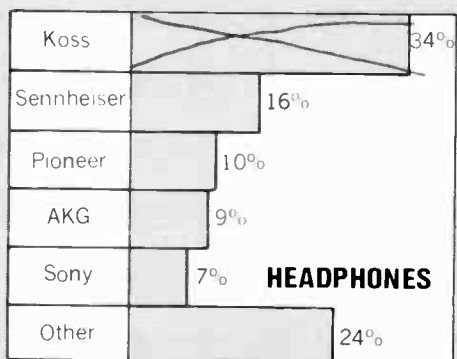
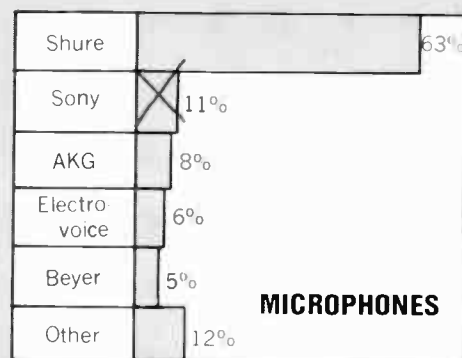


DISCO

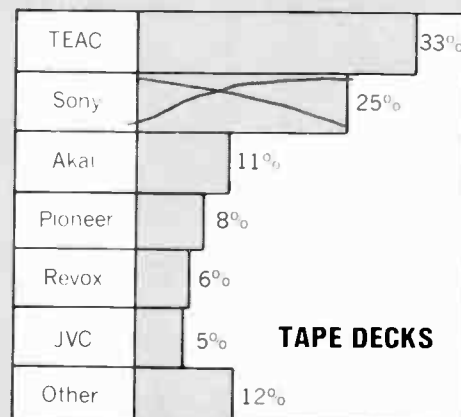
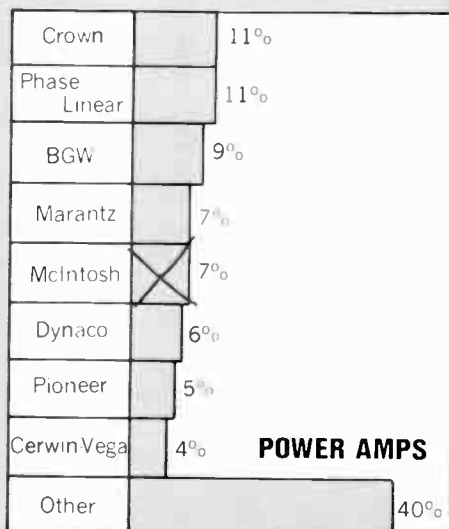
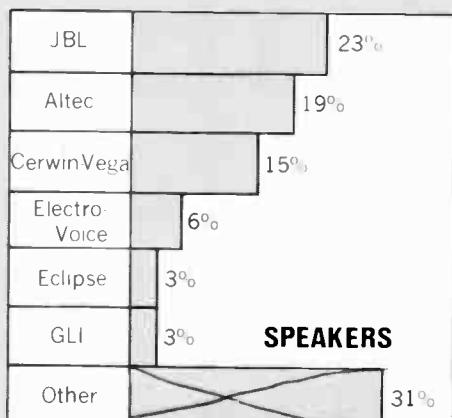
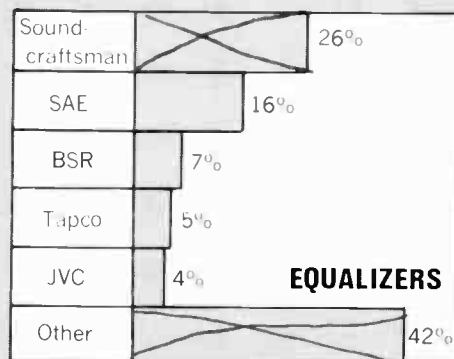
AUDIO EQUIPMENT

The disco equipment scene remains fluid, with innovations constantly altering buying patterns. With the exceptions of turntables and microphones, no equipment category is clearly dominated by any one manufacturer. The resulting competitive market encourages continual improvement in the state of the art.

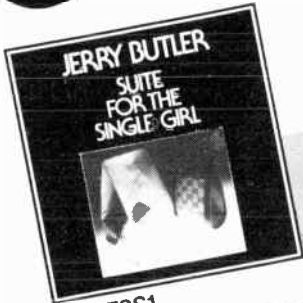
An important aspect in the formation of the disco equipment market is the emergence of specialists who design packages for individual discos. Discos have their own unique sound problems and they have the capital base that allows them to experiment; thus many discos responding to the Billboard survey indicated custom-built units in one or more categories. In improvising to meet particular problems, disco designers have shown extreme flexibility in their choice of equipment, picking the best units for a particular application rather than feeling bound to the most popular brand.



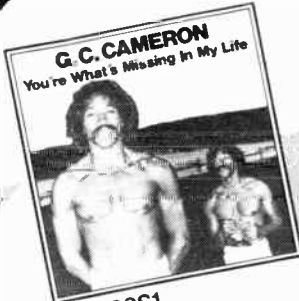
DATA



FOR DISCO... GO TO THE SOURCE



M6-878S1



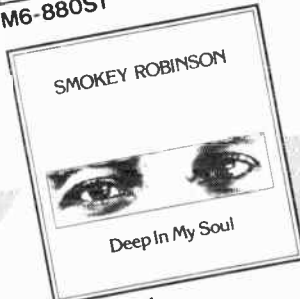
M6-880S1



T7-352R2



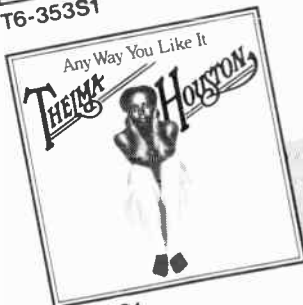
T6-353S1



T6-350S1



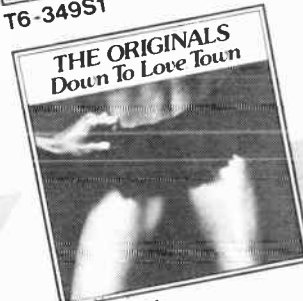
T6-349S1



T-345S1



M7-884R1



S6-749S1

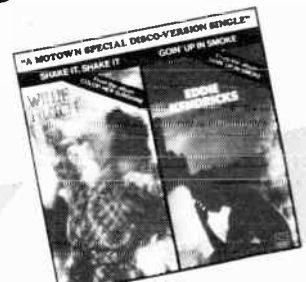
Motown Special Disco-Version Singles:



M-0001D1

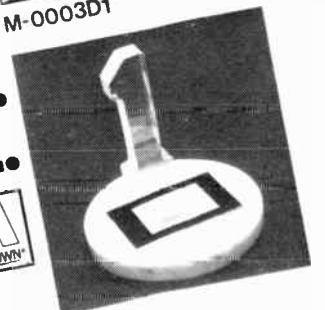


M-0002D1



M-0003D1

**MOTOWN.
THE #1 DISCO LABEL.**



Record Companies with Disco Product

The following is a listing of record companies with disco product. Only those labels actually having disco product are listed.

- A B C Recs. Inc., 8255 Beverly Blvd., Los Angeles, Calif 90048 Tel (213) 651-5530 Chm Jerry Rubinstein, ABC Dist'g Pres Don England, ABC Int'l Pres Steve Demer VP A&R Roy Halee VP Mktg & Creative Servs Herb Belkin VP Promo Charlie Minor, Pub & Artist Relations Dir. Vince Marchiolo, Sales Co-ord Shelly Nathanson, Sales Dir Mel Price Special Projects Dir Al Lewis: Trade Liaison Dir Marvin Deane
Branch: New York, N.Y., 1414 Ave. of the Americas, Zip: 10019. Tel (212) 593-9350
Labels: (Owned) ABC, A&C Backbeat, A&C Blue Thumb, ABC/Hot Buttered Soul (distributed) Sire
- A B C Backbeat, see A&C Recs
A B C Blue Thumb, see A&C Recs
A B C Hot Buttered Soul, see A&C Recs
A & M Recs Inc., 1416 N. La Brea Ave., Hollywood, Calif 90028 Tel (213) 469-2411 Cable ALPERMOSS Pres Jerome S Moss, Exec VP Herb Alpert, Sr VP Gil Fresen, VP A&R Kip Cohen, VP Sales Bob Fead, VP Promo Harold Childs, VP Controller Jolene Burton VP Int'l David Hubert Nat'l Sales Mgr Arnie Orleans, Adv & Mktg Dir Barry Green PR Dir Corb Danahoe, Tape Sales Dir. Robert Elliot, Ass't Nat'l Promo Peter R. Mollica
Branches: Boston, Mass., 545 Boylston St Zip 02116 Tel (617) 247-3570 Sales Mgr Billy Gilbert—New York, N.Y., 595 Madison Ave Zip 10022 Tel (212) 826-0477 Mgr Jimmy Zisson
Labels: (Owned) A&M, Horizon, (distributed) Ode
- A M F M, see St Clair
A S A I, see ASI Recs in Va
A S I Recs., 711 W. Broadway, Minneapolis, Minn 55411 Tel (612) 521-7631 Pres Daniel R Holmes, VP Wes Hayne, Nat'l Pop Promo Lynda Emon
A S I Recs Inc PO Box 395 Hwy 460, Oakwood Va 24531 Tel (703) 498-3337 Pres Roy John Fuller, VP Joe Deaton, Exec Dir Perry Adam Fuller, A&R Dir & Disco Contact Ken Jordan
Labels: (Owned) ASA1, ASI, ASII, Modoc
- A S II, see ASI Recs. in Va
A V I, see American Variety Int'l
Abet, see Nashboro
Adelia, see Creative Funk
Alarm, see Sound City
All Platinum Rec Co. Inc., 96 West St., Englewood, N.J. 07631 Tel (201) 569-5170 Pres Joseph Robinson, VP & Gen Mgr Barbara Baker A&R Dir Al Goodman, Sylvia Robinson, Nat'l Sales Dir & Disco Contact Bernie Yudkofsky, Nat'l Promo Co-ord Dir Connie Johnson, Music Dir.: Sammy Lowe
Labels: (Owned) All Platinum, Chess, Stang, Turbo Vibration
- Alston, see TK
AlveraRec & Music Publ'g Co., PO Box 9304, Tulsa, Okla. 74107 Tel (918) 242-3303 Pres & Gen Mgr Al Clauser, A&R George Highfill, Sales & Mktg Vera Clauser Adv & Promo Vona Phillips
American Variety Int'l Inc., 9220 Sunset Blvd., Suite 224, Los Angeles, Calif. 90069, Tel (213) 273-3060 Pres & Treas Raymond Harris, VP & Sec'y Ed Cobb, Gen Mgr & Nat'l Sales Dir John Josey, Prod'n Dir Tony Petralia, Promo Mgr Clarence Lawton, East Coast Rep. Vito Samela
Label: (Owned) AVI
- Amherst Recs., 355 Harlem Rd., Buffalo, N.Y. 14224 Tel (716) 826-9560 Pres Leonard Silver, VP David Colson, Nat'l Mktg Dir Barry Lyons, Prod Mgr & Oisco Contact Doug Dombrowski
Labels: (Owned) Amherst, Gold Plate, (distributed) Soul Int'l
- Annur Coeptis Recs., PO Box 391, Cornwell Heights 19020, 2933 River Rd., Croydon, Pa 19020. Tel (215) 698-7707 Telex 843366 Pres Eric Steinmetz, Exec VP Michael Adler, Disco Contact Pub. Adv & Promo. Rodney Martillaro.
Label: (Owned) CVR
- Chuck Anthony Music Inc., 425 Broad Hollow Rd., Suite 411, Melville, N.Y. 11746 Tel (516) 694-6944 Owner Chuck Anthony
Label: (Owned) CVR
- Aquila Rec. Corp., 6730 Taft St., Hollywood, Fla 33024 Tel (305) 962-4355, 624-9014 Exec Dir & Adv J Gilday: Pres. Disco Contact & Pub M K Pancoast VP & A&R Rufus Smith, Dist'n Dir Dan Raymond, Promo Dir. Don C Davis (Distributed by Nationwide Sound)
Branch: North Miami Beach, Fla., PO Box 600516 Zip 33160, 9367 NE 168 St Zip 33161 Tel (305) 940-1107
Labels: (Owned) Aquila, Gil's Funny
- Argus Rec. Prod'ns (div. of Record Room), PO Box 58, Glendora, N.J. 08029 Tel (609) 939-0034 Gen Mgr Lem Harris, A&R Dir E J Harris Disco A&R Mgr Peter Pepper, Promo Pat Cox
Anola America Inc., 8671 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel (213) 659-6530 Pres Jay Lasker, Exec VP Howard Stark (Distributed by Capitol)
Arista Recs Inc 6 W. 57 St., New York N.Y. 10019 Tel (212) 489-7400, Pres Clive Davis, Exec VP Elliot Goldman, VP Admin Barry Reiss, VP Finance Aaron Levy, VP A&R Bob Feiden, VP Promo Stan Bly VP Promo & Artist Mgmt Michael Klefner VP Nat'l R&B Prod. Hank Talbert, VP Artist Development Rick Dob-
- bis, Press Information Servs. Dirs Dennis Fine, Betsy Volk
Branch: Los Angeles, Calif., 9220 Sunset Blvd Zip 90069 Tel (213) 550-0381 Opns Dir Michael Lippman, A&R Dir Roger Birnbaum
Labels: (Owned) Arista, (distributed) Haven
- Arlo Recs 7653 Telephone Rd., Le Roy N.Y. 14482 Tel (716) 442-9112 Pres Kenneth Bearce VP James L Bearce, Prod'r Jack Bearce, Mgr & Oisco Contact Karry Gordon-Smith
Branch: Rochester, N.Y., BHR Recs 52 Belmont St Zip 14620 Contact Jack Straight
Labels: (Owned) Arlo, BHR
- Arrow, see St Clair
Artemis Recs. Ltd., 157-52 96 St., Howard Beach, N.Y. 11414 Tel (212) 738-4806/1544 Pres John Giamundo, VP Rocco Giamundo
Artists of America Recs. Inc., 21636 Ventura Blvd., Woodland Hills, Calif 91364 Tel (213) 999-1170. Cable HITPARADE
Branch: Panama City Beach, Fla., 9900 Beach Blvd Zip 32401 Tel (904) 234-0402
- Associated Rec'g Cos (div. of Associated Inds.), 1234 S. 58 St., Philadelphia Pa 19143 Tel (215) 747-0613 Pres George Guess, Exec VP Marcus Levy A&R Dir Leo Gayton, VP Opns Ted Brown, VP Nat'l Sales & Promo Alonzo Brooks, VP Reg'l Sales Leonard Spratley, A&R Co-ord Leo Gayton, Sales & Mktg Gen Mgr Oscar Blacklock, Promo Mgr Ronald Williams Promo Tom Goodman James Boulding
Labels: (Owned) Jaquar, Jenges, Pearl Harbor
- Asylum, see Elektra/Asylum/Nonesuch
Atco, see Atlantic
Atlantic Rec'g Corp 75 Rockefeller Plaza New York, N.Y. 10019 Tel (212) 484-6000 Cable ATCOMUSIC 8d Ch. & Chief Exec. Officer Ahmet Ertegun, Pres Jerry Greenberg, Exec VP Sheldon Vogel, Sr VP & Gen Mgr Dave Glew, VP Nat'l Promo Dickie Kline Disco Contact Larry Yasgar
Branch: Los Angeles, Calif., 9229 Sunset Blvd Zip 90028 Tel (213) 278-9230. VP & Gen Mgr Bob Greenberg
Labels: (Owned) Atco, Atlantic, Cotillion, (distributed) Big Tree, Rolling Stones, Swan Song, WMOT, Wing & A Prayer
- Atmosphere Prod'ns 420 Prospect Ave., Suite 300-A, Cleveland, Ohio 44115 Tel (216) 781-4585 Pres Jon Bobo. Local branch: 3282 E 119, Zip 44120 Tel 752-1904. Exec. Promos. Dir Tony Luke.
Audiofidelity Ents Inc., 221 W 57 St New York, N.Y. 10019 Tel (212) 757-7111 Cable AUDIOFIDEL Bd Chm Herman D Gimbel, Pres & Pop A&R Bill Gallagher, VP Harold Drayson, VP, Classical A&R & Int'l Carl Shaw, VP Budget Labels Sid Hess; Nat'l Sales Mgr Pub. & Adv Bill Singer, Promo Mgr & Disco Contact Irv Lichtman
Labels: (Owned) Image, (distributed) BASF
- Autumn, see R Dean Taylor
B A S F, see Audiofidelity
B-Atlas & Jody Recs Inc., 2226 McDonald Ave Brooklyn N.Y. 11223 Tel (212) 373-0202 VP Vince Vallis, A&R Dir Gloria Black, Sales & Adv Mgr. Tom Bosco, Promo Mgr Martin Pomerantz
Label: (Owned) Jody
- B H R, see Arlo
B L & J, see IRDA
B R C, see Brunswick
Bama, see IRDA
Bandit, see Brown Prod'ns
Bang, Bullet Recs., 2107 Faulkner Rd NE, Atlanta, Ga 30324 Tel (404) 325-9810 Pres Ilene Bioscoe, Nat'l Sales Mgr Buddy Brown Prod'n Mgr Joy Harvey, Nat'l Promo Dir & Disco Contact Linda Alter
Labels: (Owned) Bang, Bullet, Shout
- Bareback Recs. Inc., 1650 Broadway, New York, N.Y. 10019 Tel (212) 757-7780 Pres Stephen Metz Exec VP Alan Rosoff, Exec Ass't Tina Sidney Pub Dir Harriet Wasser
Beach Recs Inc., Box 154, Rt. 2, Gonzales, La 70737 Pres & Disco Contact Tommy Bourgeois, VP M Raye, Promo Mgr Lynn Reynolds
Labels: (Owned) Beach, Tangerine (distributed) Hart, TMR
- Beam Junction Recs., 360 E 72 St., New York, N.Y. 10021 Tel (212) 288-5149 Pres Simon Berlin
Bearsville, see Warner Bros
Ben-La-Rose see IRDA
Bente Recs., 382 Central Park W., New York, N.Y. 10025 Tel (212) 749-5613 Co-Pres. Karin Mann John Blount, Disco Mgr John Blount
Big Deal Recs Co., Box 60-A, Cheneyville, La. 71325 Tel (318) 279-2746 Pres Rev Launey Deal
Branch: Chicago, Ill., 431 S Dearborn St., Rm 1322 Zip 60605 Tel (312) 431-9489, 939-9001 Branch Assocs Aaron Johnson, Lynn Williams
Labels: (Owned) Big Deal, Ro Lo So, Soul-Cat
Big Mike, see Right On!
Big Tree Ents Ltd., 75 Rockefeller Plaza New York N.Y. 10019 Tel (212) 489-0955 Pres Doug Morris, Sec'y-Treas. Dick Vanderbilt. (Distributed by Atlantic
- Branch: Los Angeles, Calif., 9229 W Sunset Blvd Zip 90069 Tel (213) 278-9230**
Big Willie, see Forrest Green
Black Fire Recs. Inc., 4409 Douglas St NE, Washington D.C. 20019. Tel (202) 396-0154 Pres James B Gray, VP Prod'n Plunkly Nkabinde Gen Mgr Sylvia Potts, Sales & Mktg Jerome Gray, Adv George Simpson, Nat'l Promo Jimmy Gray
Blackjack Recs., PO Box 3367, Hollywood, Calif 90028 Tel (213) 761-9679 Gen Mgr Jeff Oxman
Black Jazz, see Ovation
Black Magic see IROA
Blue Candle, see TK
Blue Goose, see Yellow Bee.
Blue Note, see United Artists
Boblo, see Natonwide Sound
Boogie Man Recs. Inc., PO Box 723, Oak Park, Ill 60303 Tel (312) 889-2885 Pres Jim Bryant, VP Donn Marier, Sec'y-Treas & Disco Contact Ken Marier
Boot Recs Inc PO Box 12647 Nashville Tenn 37212 Tel (615) 385-2555 Pres Jury Krytiuk VP Tom C Connors.
Label: (Owned) Generation
Boss see La Val
Boyd Recs 2609 NW 36 St Oklahoma City Okla 73112 Tel (405) 942-0462 A&R Bobby Boyd
Labels: (Owned) Boyd, Saguaro
- Briarmead, see Sea Cruise
Brookville Mktg Corp 420 Lexington Ave New York N.Y. 10017 Tel (212) 687-3377 Pres Jerome Shapiro VP Norman Roseman, A&R Prod'n Co-ord. Roslyn D Kern
Label: (Owned) TEJ
- Brown Prod'ns, 180 W. Washington, Suite 1202 A Chicago, Ill 60602 Tel (312) 236-6625 Pres Arrow Brown, VP, Bus Mgr & Disco Contact Israel Joshua
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- Brownstone, see WILD
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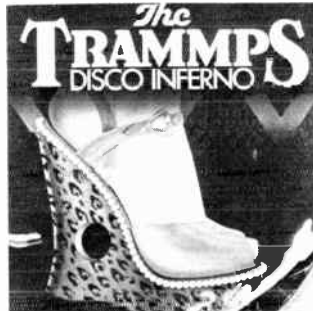
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Labels: (Owned) De-Lite, Vigor; (distributed) Gang.

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Exello, see Nashboro.

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Faces, see Cord.

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K-tel Int'l Inc., 11311 K-tel Dr. Minnetonka, Minn 55343 Tel (612) 932-4000 Bd. Chm & Pres. Philip Kives; Sr. VP Mickey Eifenbein, Exec. VP Raymond Kives, A&R Mgr. & Disco Contact David Milner
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Labels: (Owned) Red-Rock; (distributed) Sun-Dyl
Kayvette, see TK
Kideran Recs. Prod'ns, 4926 W. Gunnison St. Chicago Ill 60630, Tel (312) 545-0861 Pres. Raymond Peck
Kool Kat Prod'ns Inc., 39 S. Main St., Spring Valley, N.Y. 10977 Tel (914) 425-6040, Pres. Edward Kaplan, VP & Gen. Mgr. Jordan Spivack A&R Dir. Red Weed
Label: (Owned) Wesrock
Kudu, see Motown & Creed Taylor

L K Recs., 1936 N. Clark St., Chicago, Ill 60614, Tel (312) 787-9224 Pres. Larry Klein
L M I see Lee Magid & Ray Lawrence
L P G, see Loypriquan.
Latin Movement, see TR
La Val Rec. Co., 226 N. Burdick St., Kalamazoo, Mich 49006 Tel (616) 342-5328 Pres. Vic La Val, A&R Disco. Tico Taylor, Sales Mgr. Vincent Taylor; Sales & Promo. Harry Whited
Branch: **San Francisco, Calif.**, 1218 Hollister St Zip 94124 Tel (415) 467-5157.
Labels: (Owned) Buss, La Val, Vic, (distributed) Soul Set.
Lawanda, see WILD
Ray Lawrence Ltd., PO Box 1987, Studio City, Calif. 91604. Tel (213) 552-1000 Cable RAYLAW Pres. Ray Lawrence, Exec. VP Jeff Lawrence.
Labels: (Owned) Dobre, (distributed) LMI, Marquee.
Legacy, see Owl
London Recs Inc., 539 W. 25 St., New York, N.Y. 10001 Tel (212) 675-6060 Pres. D.H. Toller-Bond; VP & Pop A&R Walt Maguire, Nat'l Sales Mgr. Sy Warner, Creative Servs. Dir., Don Wardell; Nat'l Promo. Dir. Jerre Hall; Disco Contact. Carolyn Nakano
Labels: (Owned) London Parrot, Phase 4; (distributed) Hi
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Label: (Owned) LPG
Lu Tall Recs., PO Box 6162, Long Beach, Calif 90806 Tel (213) 926-5140 Pres. J. Carey Tall
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 Maranta Music Ents. Inc., PO Box 9, Wyckoff, N.J. 07481
 Tel: (201) 342-1199. Pres Clancy Morales, VP Sales & Dist'n: Jimmy Feliciano VP Promo, Pub. & Adv Jackie Morales; Disco & R&B Prod Mgr. Moses Feliciano.
Labels: (Owned) Eclipse, Maranta, Spear
 Maria Recs., PO Box 3770, Grand Central Sta., New York, N.Y. 10017. Tel: (212) 733-0125. Owner & Pres John Clark.
Label: (Owned) Graffiti.
 Marlin, see TK.
 Marquee, see Ray Lawrence
 Master Track, see IRDA.
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 Mericana Rec. Corp., 240 Madison Ave. New York, N.Y. 10016. Tel: (212) 889-7340. Exec Dir Joe Cain; A&R Dir. Rene Lopez; A&R & Prod'r Andy Kaufman
Label: (Owned) Salsou (Salsa).
 Midsong Int'l Recs. Inc., 1650 Broadway New York, N.Y. 10019. Tel: (212) 541-5100. Cable MIDSONG Pres Bob Reno; Midsong Cos. Exec. VP Ed O'Loughlin, VP Promo. Howard Hosen; Gen. Mgr. Noel Love; Creative Servs. & Artist Relations Dir. Harry Spero; Eastern Reg'l Promo. Chuck Dembrack (Distributed by RCA)
 Milestone, see Fantasy/Prestige/Milestone
 Mir-A-Don Recs. Inc., 5333 Astor Pl. SE, Washington, D.C. 20019. Tel: (202) 562-4795, 575-4364. Pres. Don Waldon Sr.; VP: Arthur Wilmer; A&R Dir. James Lester; Disco Mgr. Angela McLeod; Pub. Dir. Margaret Johnson
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 Molly, see Monte/Luciano.
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 Morningstar, see Springboard.
 Morrhythm, see Outstanding.
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 Motown Rec. Corp., 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 468-3500. Exec. VP Barney Ales, VP Sales Michael Lushka; Nat'l Album & Tape Sales Mgr. Steve Jack; Nat'l Sales & Singles Sales Mgr. Miller London; Adv. & Mdsq. Dir. Derek Church; Nat'l Disco Promo Co-ord. Tom De Pierro
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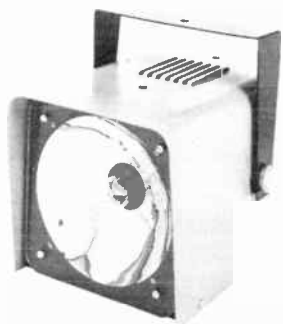
A listing by category follows this master listing.



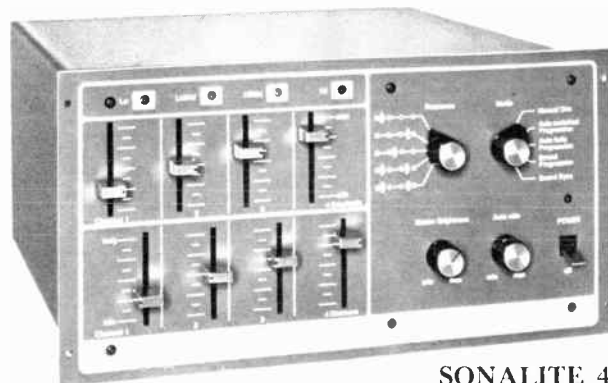
- A A L. see American Acoustic Labs.
A D C. see BSR
A D I. see Audio Design Int'l
A K G Acoustics, 91 McKee Dr., Mahwah N.J. 07430 Tel (201) 592-3800. VP Andrew Brakhan. Gen & Sales Mgr. S. Richard Ravich. Adv Mgr. George Garnes.
Product Audio—Phono Cartridges Styli—Pickup, Microphones, Headphones, Reverberation Units
A-L-S Inds. Inc. (American Lighting Specialties Inc.), 1942 W. Artesia Blvd., Torrance, Calif. 90502. Tel (213) 532-9262
Product Lighting—Strobes
A-1 Amusement Prods Co. Inc., 790 E. Washington Blvd., Los Angeles, Calif. 90021 Tel (213) 748-1686. Pres. John McEntee.
Product Lighting—Chasers Sequencers, Strobes
Games—Video Electronic
A R. see Acoustic Research
A S D. see Nimrod
A & S Rec. Promos., 741 E. 185 Cleveland Ohio 44112 Tel (216) 321-0175 Owner Allan Rose. Adv Mgr. Scarlet Rose. (Cleveland Disco Pool)
A V C Systems Inc. (Audio Visual Communication), 2815 E. Lake St. Minneapolis, Minn. 55406 Tel (612) 729-2351 Pres & Sales Mgr. Jon Bormann. Adv Mgr. Doug Ordon. Disco Div. Sales Mgr. Steve Beatty
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Speakers, Bass Boosters, Mid-Range Tweeter Expanders, Patch Panels, Test Equipment, Electronic Crossovers, **Special Effects**—Signs Computerized/Psychedellic/Illuminated, Custom Effects, **Dance Floors/Walls/Ceilings**—Floors Walls Ceilings **Planning/Construction**—Consultants, Designers, Installers, Builders.
Accuphase, see Teac
Accurate Sound Corp., 114 Fifth Ave., Redwood City Calif. 94063 Tel (415) 365-2B43 Pres. Sales & Adv. Mgr. Ronald M. Newdell
Product Planning/Construction—Consultants, Installers
Ace Audio Co., 447 Elwood Rd., East Northport N.Y. 11731 Tel (516) 368-5590 Pres., Sales & Adv. Mgr. John Grauer, Chief Eng. H. Weissbach
Product Audio—Amplifiers Pre-Amplifiers, Equalizers, Electronic Crossovers
Acoustic Research Inc., 10 American Dr., Norwood, Mass. 02062 Tel (617) 769-4200
Product Audio—AR Speakers, Turntables
Acoustics/Noise Control Consultants, 420 Lexington Ave., New York, N.Y. 10017 Tel (212) 986-1334 Pres. Peter George
Product Planning/Construction—Consultants
Acoustic 3A Int'l Inc., 172 Madison Ave., Suite 602, New York N.Y. 10016
Home Office Canada
Product Audio—3A Amplifiers, Pre-Amplifiers, Speakers
Actrans Inc., 2400 Somerset Blvd., Troy, Mich. 48084 Tel (313) 643-0001 Pres. R. W. Fogarty
Product Games—Arcade
Advanced Tech Servs., 3552 Buford Hwy., Suite 1 Atlanta Ga. 30329 Tel (404) 325-1188. Pres. S.J. Park
Product Audio—Mixers, Amplifiers, Speakers, Turntables, Special Effects Equipment; **Lighting**—Chasers/Sequencers **Planning/Construction**—Consultants Installers, Designers, Builders. **Other**—Disk Jockey Training
Advent Corp., 195 Albany St., Cambridge, Mass. 02139 Tel (617) 661-9500 Sales Mgr. Tom Holzel
Product Projection Systems—VIDEO BEAM Large Screen Television Video Projectors
Arequipt Inc., 20 Jones St., New Rochelle, N.Y. 10802 Tel (914) 632-3460
Product Projection Systems—Slide Projectors
Akai America Ltd., 2139 E. Del Amo Blvd., Compton Calif. 90220 Tel (213) 537-3880
Product Audio—Open Reel Tape Decks, Recorders
Alembic Inc., P.O. Box 759, Sebastopol, Calif. 95472 Tel (707) 823-8579 Pres. Rick Turner. VP & Sales Mgr. Sam Field
Product Audio—Pre-Amplifiers
Albi Rock Theaters, 1667 S. Isabella Rd., Mount Pleasant Mich. 48858 Tel (517) 772-4311 Pres. Richard Andersen. Sales Mgr. Edward Gaines. Adv. Mgr. Rob Miller; Controller Greg Johnroe
Product Lighting—ALBI TOO Chasers/Sequencers, Color Organs Dimmer Boards **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings **Planning/Construction**—Consultants, Designers, Installers, Builders
Albi Too, see Albi Rock
Alice, see C C A Electronics
Alladin Sound Studios, 1813 W. Genesee St., Syracuse, N.Y. 13204 Tel (315) 488-1113 Pres. R. J. Swiderski. Sales Mgr. Michael Ristau. Technical Mgr. Jules Kulak
Product Planning/Construction—Consultants, Designers, Installers, Builders.
Allen & Heath, see Audiotekniques
Allied Leisure Inds. Inc., P.O. Box 4928, 245 W. 74 Pl., Hialeah, Fla. 33014 Tel (305) 558-5200 WATS (800) 327-5830 Pres. Morton Mendes. Mktg. Dir. Arnold Fisher. Sales Mgr. Richard Shaw
Product Games—Video Electronics Pinball Arcade
Allison Acoustics Inc., 7 Tech Circle, Nauc, Mass. 01760 Tel (617) 237-2670 Pres. Roy F. Allison. Mktg. Dir. Sumner Bennett
Product Audio—Speakers
Alpha One Designs Inc., 6910 Raleigh La Grange Rd., Memphis, Tenn. 38134 Tel (901) 388-1032 Pres. Leland A. Russell. Design Projects Dir. B. David Gilliland. Adv. Mgr. Gordon T. Walker
Product Audio—Amplifiers **Lighting**—Custom Function Controls, Control Boards **Special Effects**—Fog Machines, Signs Computerized, Psychedellic/Illuminated, **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings **Planning/Construction**—Consultants, Designers, Installers
Altec Corp., 1515 S. Manchester Ave., Anaheim, Calif. 92803 Tel (714) 774-2900 Pres. William F. Garmon. Sales Mgr. Richard J. Forbes. Adv. Mgr. Deryl Finney. PR. Curtis Pickelle
Product Audio—Mixers, Amplifiers, Speakers, Microphones, Equalizers, Noise Reducers, Bi-Amps, Control Consoles, Networks
Altman Stage Lighting, 57 Alexander, Yonkers, N.Y. 10704 Tel (914) 476-7987
Product Lighting—Spot, Follow Spot
Amcron, see Crown Int'l
American Acoustic Labs./AAL Speaker Systems, 629 W. Cermak Rd., Chicago Ill. 60616 Tel (312) 243-1310 Pres. George H. Miller, Nat'l Sales Mgr. Bernard Fryman
Product Audio—AAL Speakers, Mid-Range/Tweeter Expanders APOLLO Speakers **Planning/Construction**—Consultants
American Audio, 103 Ohio Ave., Fremont, Ohio 43420 Tel (419) 334-3326 Owner Gregory Senior
Product Audio—DANCE MACHINE Portable Disk Jockey Units Decks
American Audioport Inc., 1407 N. Providence Rd., Columbia, Mo. 65201 Tel (314) 443-1636 Pres. Bruce R. Maier. Sales Mgr. Eric Fossum. Adv. Mgr. Joy Ferguson
Product Audio—STAX Amplifiers, Pre-Amplifiers, Tonearms, Headphones, ENTRE Phono Cartridges
American Discotheque Co., 1329 Selby Ave., St. Paul, Minn. 55104 Tel (612) 646-3564. Pres. Alvin Cotton
Product Lighting; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings
American Laser Corp., 3571 W. North Temple, Salt Lake City, Utah 84122 Tel (801) 532-6002 Pres. William H. McMahan. Sales & Adv. Mgr. Walter Cole
Product Lighting—Lasers
American Lighting & Mfg. Corp., 15759 Foxgate Rd., Houston, Tex. 77079 Tel (713) 493-2267 Pres. Guy Michel. Sales Mgr. Stan Stark
Product Lighting—Chasers Sequencers, Color Organs, Dimmer Boards Strobes Strip **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants
American Lighting Specialties Inc. see A-L-S
American Scene Inc., 2181 Victory Pkwy., Cincinnati, Ohio 45206 Tel (513) 281-7800
Product Planning/Construction
American Shuffleboard Co. (div. of American Cabinet & Billiard Co.) 210 Patterson Plank Rd., Union City, N.J. 07087, Tel (201) 855-6633
Product Games—Billiards, Pool, Shuffleboard
American United City Co. Inc., 1860 Broadway, Suite 611, New York N.Y. 10023 Tel (212) 582-5650 Pres. Allen S. Cheng. Sales Mgr. S. H. Cheng. Adv. Mgr. D. I. Cheng
Product Audio—VIOLA AUDIO Speakers, Turntables, Microphones, Headphones
American (div. of Electri-Wire Corp.), 700 W. Virginia, Milwaukee, Wis. 53204 Tel (414) 272-4323 Dir. Dan Winter. Sales Mgr. Don Bock
Product Games—Arcade
Ampex Corp., Audio-Video Systems Div., 401 Broadway, Redwood City, Calif. 94063 Tel (415) 367-2011 Pres. Arthur H. Hausman. Sales Mgr. Paul Hansil. Adv. Mgr. Al Fisher
Branches: Glendale, Calif., 500 Rodier Dr. Zip 91201 Tel (213) 240-5000 Reg'l Sales Mgr. Tom Nielson—Atlanta, Ga., 3135 Chestnut Dr. Suite 101 Zip 30340 Tel (404) 451-7112 Reg'l Sales Mgr. Jim Sims—Elk Grove Village, Ill., 2201 Lunt Ave. Zip 60007 Tel (312) 593-6000 Reg'l Sales Mgr. Len Hase—Bethesda, Md., 10215 Fernwood Rd. Zip 20034 Tel (301) 530-8800—Hackensack, N.J., 75 Commerce Way Zip 07601 Tel (201) 489-7400 Reg'l Sales Mgr. Al Slater—Dallas, Tex., 1615 Prudential Dr. Zip 75235 Tel (214) 637-5100 Reg'l Sales Mgr. Frank Nault
Product Audio—Open Reel Tape Decks/Recorders, **Projection Systems**—Video Tape Recorders/Players
Ampro Corp., 850 Pennsylvania Blvd., Feasterville, Pa. 19047 Tel (215) 322-5100 Pres. Alex Meyer
Product Audio—Mixers Pre-Amplifiers Noise Reducers, **Planning/Construction**—Consultants, Designers, Installers, Builders
Amusement Electronics Co. Inc. 12551 El Roy Dr. Santa Ana Calif. 92705 Tel (714) 633-5521 Pres & Sales Mgr. Frank Cox. Adv. Mgr. Joan Cox
Product Audio—Keyed Audio Systems
Marty Angelo Disco Consultant Ents., 286 Brompton Rd. Buffalo, N.Y. 14221 Tel (716) 884-5690 Pres. Marty Angelo. Sales Mgr. Tony Dee. Adv. Mgr. Charlie Analone
Product Audio—Mixers Portable Disk Jockey Units **Decks** Pre-Amplifiers **Planning/Construction**—Consultants, Installers
Animated Display Creators Inc., 7301 NE Miami Court, Miami Fla. 33138 Tel (305) 757-5778
Product Lighting—Strip **Special Effects**—Mirror Balls, Bubble Machines
Antech Labs Inc., 8144 Big Bend Blvd., St. Louis, Mo. 63119 Tel (314) 962-3590 Pres. T.E. Goetz Sales Mgr. W.E. Werner Adv. Mgr. R. Higginbotham
Product Audio—Portable Disk Jockey Units **Decks**, **Planning/Construction**—Consultants, Designers, Installers, Builders
Apollo see American Acoustic Labs
Apple Properties Inc., 2417 Bond St. Park Forest South Ill. 60466 Tel (312) 534-6061 Pres. H. Buchanan. Sales Mgr. Geno Bilotto
Product Lighting—Chasers Sequencers **Dance Floors/Walls/Ceilings**—Floors Walls Ceilings **Planning/Construction**—Consultants, Designers, Installers, Builders
Argus Inc., 2080 Lunt Ave. Elk Grove Village Ill. 60007 Tel (312) 437-4504
Product Projection Systems—Film Movie Projectors, Slide Projectors
Aristocrat Discotheques Inc., 1012 San Vicente Blvd., Los Angeles Calif. 90069 Tel (213) 691-0434
Product Audio—KUSCHEL Mixers Portable Disk Jockey Units Decks, Amplifiers, Pre-Amplifiers, Speakers **Planning/Construction**—ARISTOCRAT DISCO-THEQUES Consultants Designers Installers GIBSON TIBBATT'S Designers
Sam Ash Music Stores, 301 Peninsula Blvd., Hempstead, N.Y. 11550 Tel (212) 347-7757 Pres. Jerry Ash VP Paul Ash
Product Audio—SAM ASH Speakers SAMSON Portable Disk Jockey Units Decks, Speakers, SOUND-CRAFT Mixers, SOUND OUT Portable Disk Jockey Units Decks
Aspen Wood, see Omnitronics
Astatic Corp., Harbor & Jackson Sts. Conneaut, Ohio 44030 Tel (216) 593-1111 Pres. John P. Wrenn. Sales Dir. John Jensen
Product Audio—Tonearms Phono Cartridges Styli—Pickup, Microphones, Headphones Audio Accessories.
Atari Inc., 2175 Martin Ave. Santa Clara Calif. 95050 Tel (408) 984-1900
Product Games—Video Electronic
Audioanalyst Inc., 520-A Danbury Rd., New Milford Conn. 06776 Tel (203) 354-5521 Sales Mgr. Malcolm Scholl. Adv. Mgr. Jame Ostrander
Product Audio—AUDIOANALYST Speakers DYNAVECTOR Tonearms, Phono Cartridges
Audioarts Eng. g., 286 Downs Rd., Bethany, Conn. 06525 Tel (203) 393-0887 Pres. Gary C. Snow Sales & Adv. Mgr. Kathleen Snow
Product Audio—Mixers Portable Disk Jockey Units Decks, Pre-Amplifiers, Equalizers, Bass Boosters, Mid-Range Tweeter Expanders **Planning/Construction**—Consultants
Audio By Zimet Inc. 1038-40 Northern Blvd. Roslyn N.Y. 11576, Tel (516) 621-0138 Pres & Sales Mgr. Sid Zimet. VP & Adv. Mgr. Michael Tapes
Product Planning/Construction—Consultants, Designers, Installers, Builders
Audio Concepts Inc./Dave Kelsey Sound, 7138 Santa Monica Blvd., Hollywood, Calif. 90046 Tel (213) 851-7172 Pres. Dave Kelsey Sales Mgr. Gil Reyes. Adv. Mgr. John Horvley
Product Audio—AUDIO CONCEPTS Mixers, Speakers, **Planning/Construction**—CONSULTANTS Designers Installers
Audio Craft, see Audiophile Imports
Audio Design Int'l, 595 Buckingham Way, Suite 226, San Francisco Calif. 94115 Tel (415) 566-8600 563-0150 Pres. Richard Cray Sales Mgr. Jed Herren
Product Audio—ADI Bass Boosters, Mid-Range/Tweeter Expanders Audio Sequencers, **Planning/Construction**—Consultants Designers Installers Builders
Audio Designs, 1657 S. Staples Corpus Christi Tex. 78404 Tel (512) 884-7273 Owner, Sales & Adv. Mgr. Alan Levens
Product Audio—Speakers **Planning/Construction**—Consultants Designers Installers
Audio Diagnostics, 3231 N. Jackson St., College Park Ga. 30337, Tel (404) 768-2601 Pres. James Ruffin
Product Dance Floors/Walls/Ceilings—Floors Walls, Ceilings **Planning/Construction**—Designers Installers, Builders

meteor light

LIGHTING



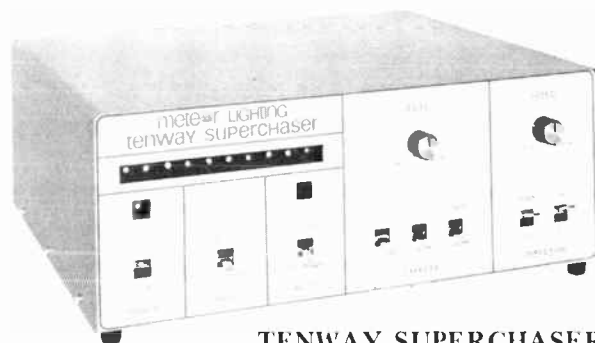
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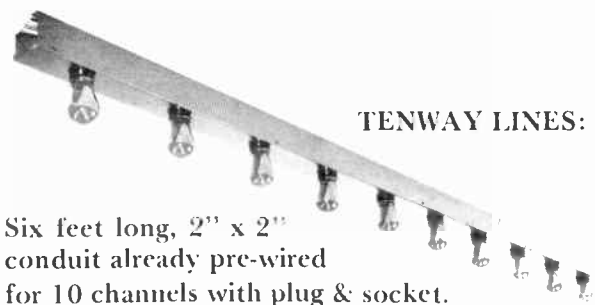
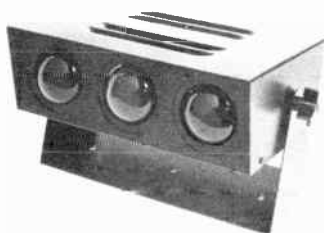


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 Product Audio—Tonearms, Phono Cartridges Styl—Pickup, Equalizers Sound Level Meters

Audio Dynamix Inc., 1216 Madison Ave., Toms River, N.J. 08753, Tel (201) 240-2509 Pres Raymond Dillon, VP & Sales Mgr Robert Fattaruso
 Product Audio—Portable Disk Jockey Units Decks
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Audio Electronic Components, 130 W 30 St New York, N.Y. 10001, Tel (212) 279-3688
 Product Audio—Mixers, Amplifiers, Speakers

Audio Innovations, 1704 Bayonne Dr La Place, La 70068 Tel (504) 652-3286 Owner Hugh Heaton
 Product Audio—HEARON Mixers, Portable Disk Jockey Units/Decks, Speakers, Lighting—Chasers/Sequencers, Color Organs, **Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Installers Builders**

Audio Innovators Inc. 214-216 Blvd of the Althes, Pittsburg, Pa 15222 Tel (412) 391-6220 Pres Norman J. Cleary Opns Mgr Maritha J Wilson
 Product Audio—Mixers, Portable Disk Jockey Units/Decks, **Projection Systems—Screens, Planning/Construction—Consultants**

Audionics Inc., 10950 SW Fifth Ave., No. 160 Beaverton, Ore 97005 Tel (503) 641-5225 Pres & Sales Mgr Charles Wood, VP Mktg Gene Sull
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Audio Phase, 525 N Central, Kent, Wash 98031 Tel (206) 852-2444
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Audiophile Imports, 10 E Erie St Chicago, Ill 60611 Tel (312) 787-0754 Owner & Pres David Shooks
 Product Audio—AUDIO CRAFT Tonearms SATIN Phono Cartridges, QUAD Amplifiers, Pre-Amplifiers, Tuners, Speakers, TRANSCRIPTOR-MICHELL Turntables.

Audiopro, Devon, Pa 19333 Tel (215) 688-1322 Pres Mark Strong, Sales Mgr Geoffrey Halston
 Product Audio—Mixers, Portable Disk Jockey Units Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Planning/Construction—Consultants, Designers, Installers, Builders

Audio Research Corp., 2843 26 Ave S, Minneapolis, Minn 55406 Tel (612) 721-2961
 Product Audio—Amplifiers Pre-Amplifiers Speakers

Audio Systems Inc., 205 22 Ave. N., Nashville, Tenn 37203 Tel (615) 320-1600 Pres Jack Tenzel, Sales Mgr Alan Burroughs
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Audio Technical Servs Ltd., 239 Mill St. NE, Vienna, Va 22180 Tel (703) 938-5115 Pres C Michael Hoover, Sales Mgr Bradley McKeley
 Product Audio—Portable Disk Jockey Units Decks Speakers, Custom Electronic Circuitry; Planning/Construction—Consultants, Designers, Installers

Audio Technica US Inc., 33 Shawassee Ave., Fairlawn, Ohio 44313 Tel (216) 836-0246 VP & Adv Mgr Jon R Kelly; Mktg Mgr Fred Nichols
 Product Audio—Phono Cartridges, Styl—Pickup Microphones, Headphones, Record Care Products

Audiotechniques Inc., 142 Hamilton Ave., Stamford Conn 06902, Tel (203) 359-2312 Pres Hamilton H Brosious, VP & Treas. Robert Berliner, Sales Mgr Mike Faulkner
 Product Audio—ALLEN & HEATH Mixers, Portable Disk Jockey Units/Decks, H/H Amplifiers, BIG RED SUPER RED Speakers, KEITH MONKS Tonearms MASTERING LAB Equalizers, Lighting—LIGHTMASTER Chasers Sequencers, Dimmer Boards, Lighting Effects Accessories, **Planning/Construction—Consultants, Installers, Builders**

Audiotheque Ltd., 6400 California Ave. SW, Seattle, Wash 98136 Tel (206) 937-7040 Mgr & Co-Owner Jim Bjornstad, Adv Mgr Fritz G Hempel
 Product Audio—Portable Disk Jockey Units/Decks Speakers, Audio Boards, **Planning/Construction—Consultants**

Audio Transport Systems, 985 Pleasant St., Bridgewater, Mass 02324 Tel (617) 697-6000 Pres Rick Mansur, Sales Mgr Jack Frohn
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Audiotronics Corp., 7428 Bellare Ave., North Hollywood, Calif. 91605 Tel (213) 765-2645 Pres, D E Warner, Sales Mgr A W Severdia, Adv Mgr G Grindinger
 Product Audio—Microphones, Headphones

Audiotronix, 2522 McKinney Ave., Dallas, Tex 75201 Tel (214) 747-9933 Owner Angus G Wynne III
 Product Audio—Mixers, **Planning/Construction—Consultants, Designers, Installers, Builders**

Audio Visual Communication, see AVC

Audio Visual Labs Inc., 500 Hillside Ave., Atlantic Highlands, N.J. 07716 Tel (201) 291-4400 Pres Charles Kappenman VP Mktg, Mike Reuther, Sales Mgr Ed McTighe
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Audio Visual Promo Aids Inc., 466 Lexington Ave., Suite 936, New York, N.Y. 10017 Tel (212) 679-4080 Pres & Adv Mgr Charles H Brotman, Sales Mgr Tom Hill

Product Projection Systems—Screens Planning/Construction—Consultants

Audio Visual Systems, 656 Hickory Farm Ln., Appleton, Wis 54911 Tel (414) 734-3D43 Pres Russell Hassell Gen Mgr Albert T Aebly
 Product Audio—Portable Disk Jockey Units Decks Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards Strobes, Lasers Ultraviolet Blacklight, Spot Track, Strip Visual Materials—Slide Libraries Film Libraries, Videotape Libraries **Projection Systems—Large Screen Television Video Projectors Screens Special Effects Projectors, Liquid Projectors Projector Attachments, Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Signs Computerized/Psychodelic Illuminated: Dance Floors/Walls/Ceilings—Floors Walls, Ceilings Planning/Construction—Consultants Designers Installers, Builders**

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 Product Audio—Amplifiers, Pre-Amplifiers

B I C, see British Inds. Co.

B M L Electronics Inc., 1230-1232 W Bryn Mawr Ave., Chicago Ill 60640 Tel (312) 271-7755 286-7755 Pres John M Montalbano Sales Mgr Jerry Nichols Adv Mgr Tom Bower
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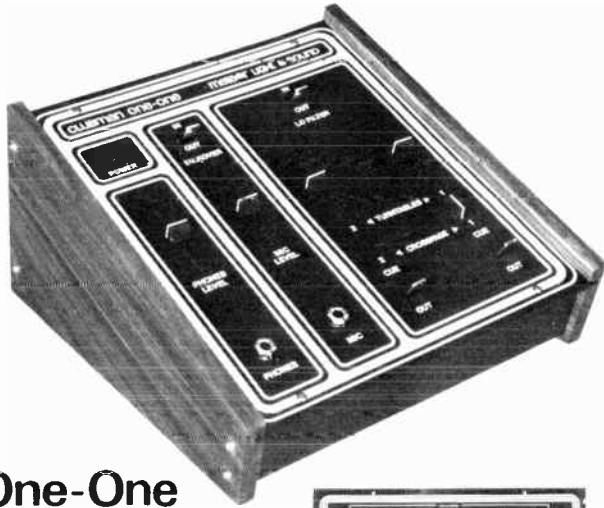
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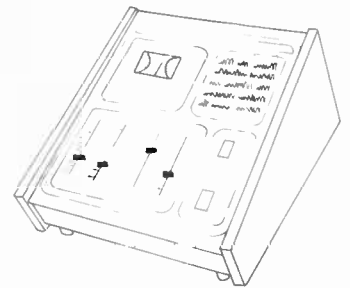


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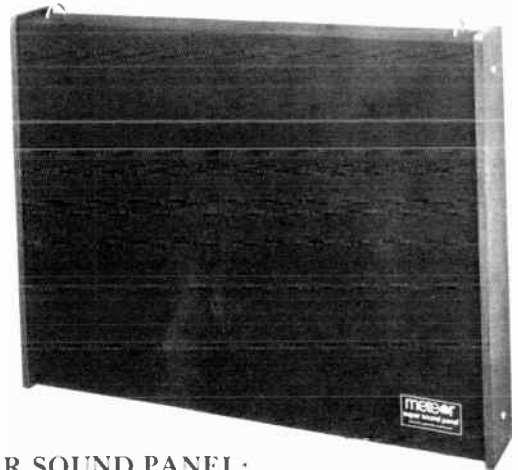
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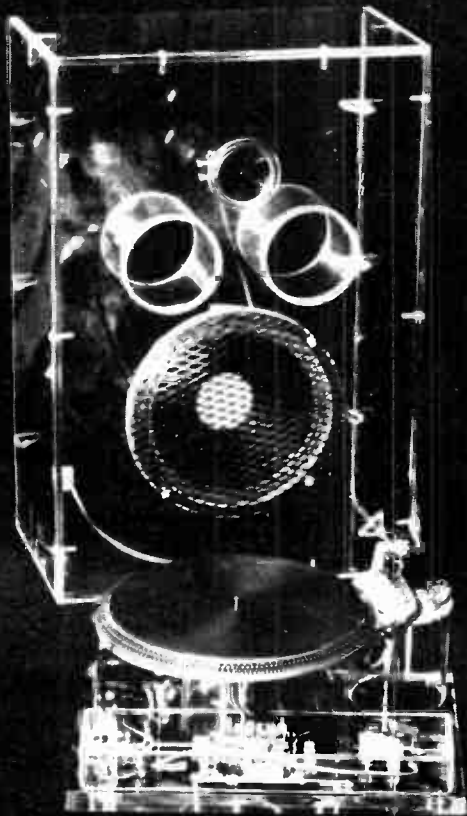
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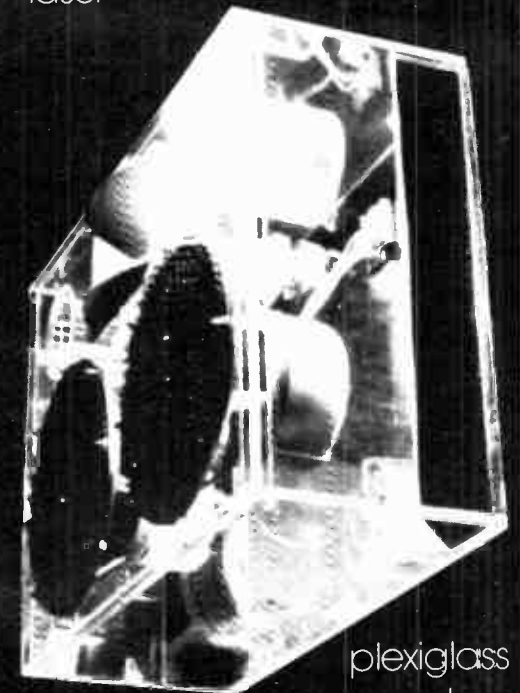
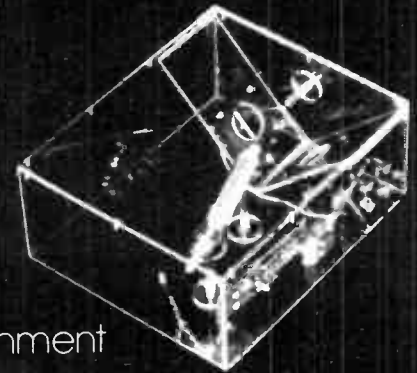
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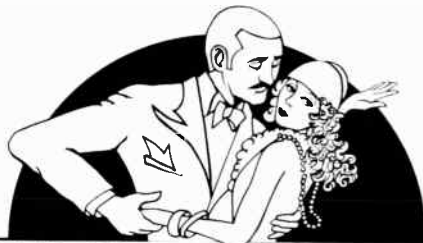
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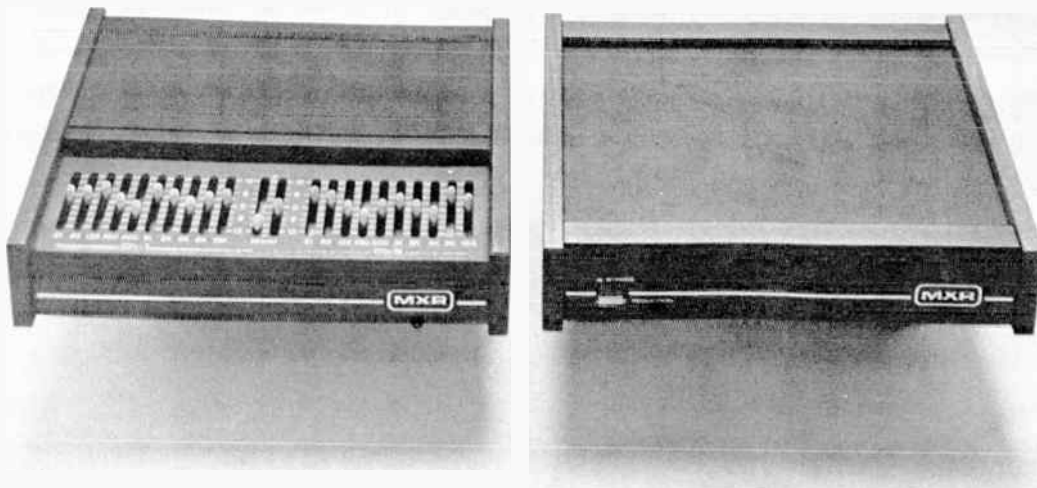
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Product Audio—Speakers

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Product Dance Floors/Walls/Ceilings—Floors Walls Ceilings Planning/Construction—Consultants Designers, Installers, Builders

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Product Audio—Stylis—Pickup

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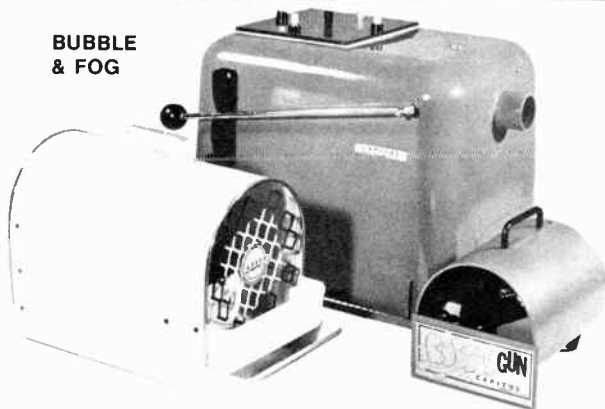
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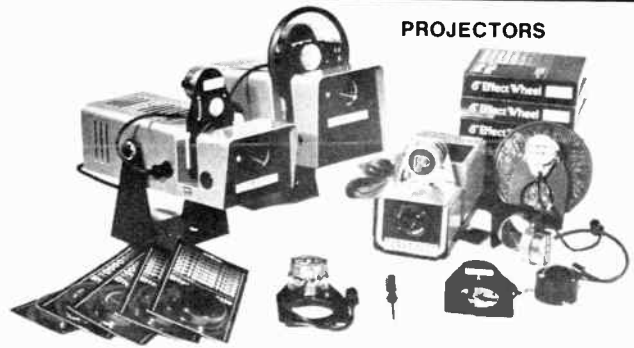
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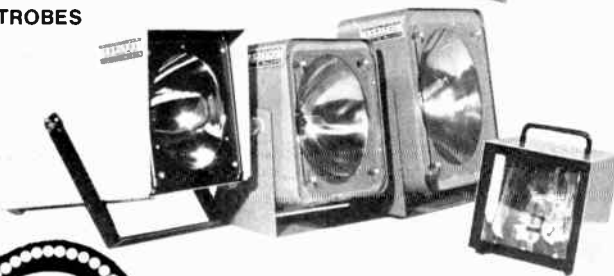
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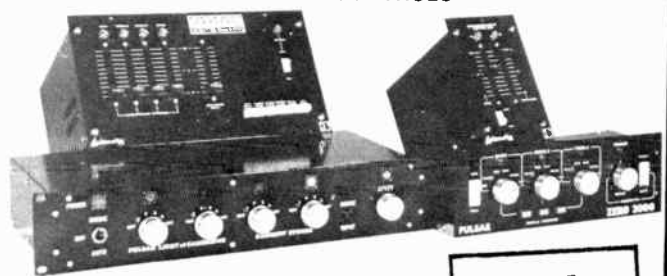
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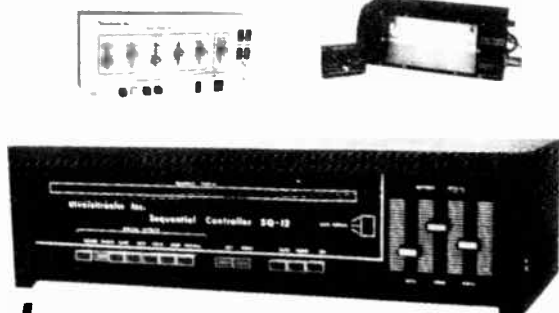
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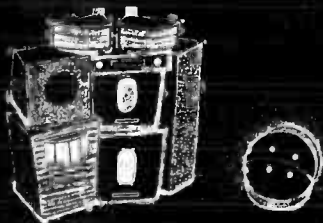
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The musical sounds you listen to are in fact concentric waveforms similar to the impression you get as an object is dropped into water. The rings displayed on the surface are visual images of the way sound waves travel. Because sound is round we felt it was quite obvious to use a sphere to project and reinforce the sound wave. So, using this application, we designed the soundsphere. The soundsphere loudspeaker enclosure allows you to actually feel the difference. Dispersion characteristics as well as efficiency vs. fidelity problems are vastly improved. In the past, just about all loudspeaker enclosures offered one plane of sound coming from a box, whether we talk of your present stereo speakers or conventional and out of date "black boxes" used for professional sound. Either way, the result was sound coming from a box and sounding like a box. The soundsphere is a magnificent conception; its shape suggests a resolve.

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MAXIMUM SOUND LEVEL - 123db @ 4 ft.

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 Product Audio—THORENS Turntables, WATTS Record Care Products
 Eltex PO Box 7807 Atlanta Ga 30357 Tel (404) 873-3111 Owner Les Reeves
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 Emilar Corp 2837 Coronado St Anaheim, Calif 92806 Tel (714) 632-8500 Pres Many Mohageri, VP, Sales & Adv Mgr Algis Renkus
 Product Audio—Speakers Mid-Range Tweeter Expanders
 Empire Dist'g Inc., 120 S Sangamon St., Chicago, Ill 60607 Tel (312) 421-5200 Cable ECNOMACH Telex 254026
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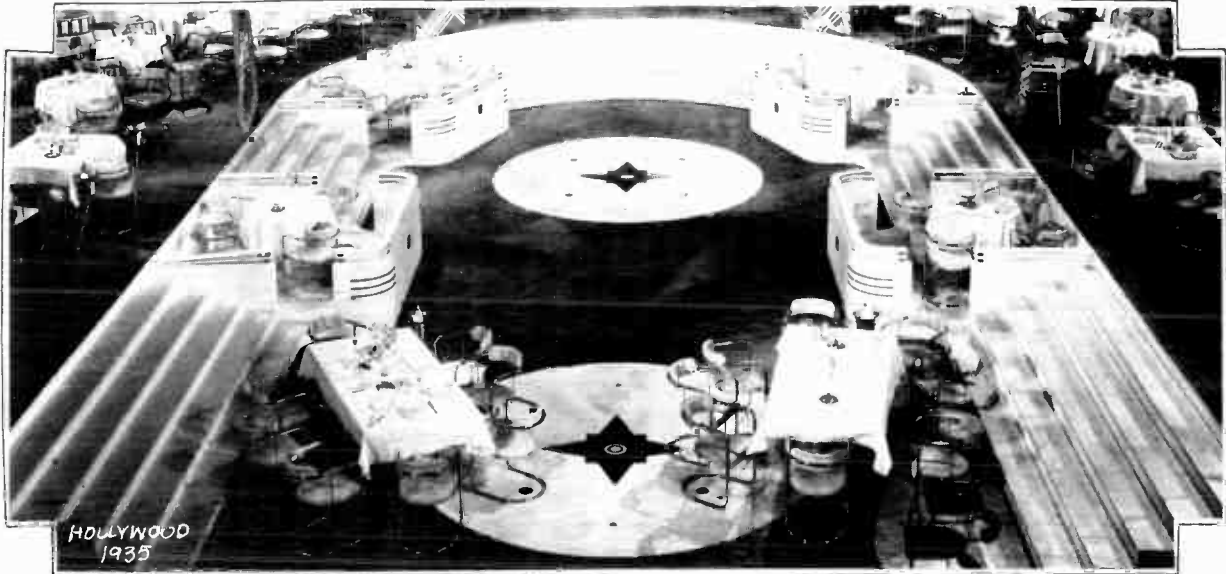
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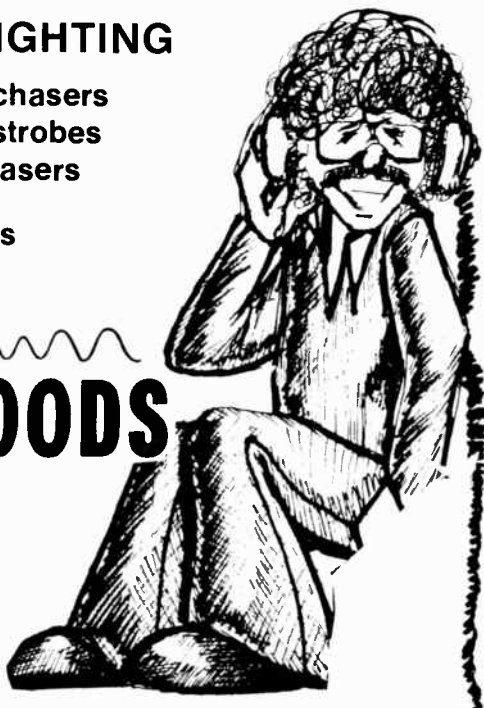
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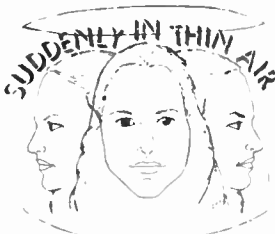
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 Howell Electronics Inc., 2873 Pershing Dr., El Paso, Tex. 79903. Tel (915) 566-3968 Pres. Thomas Howell.
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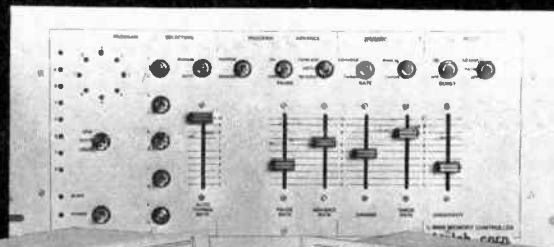
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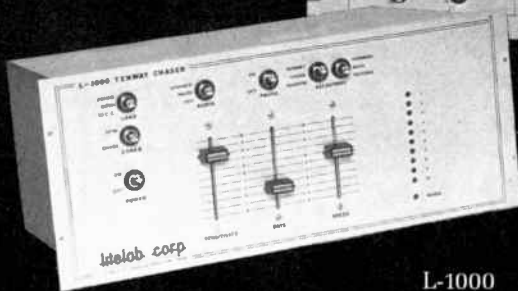
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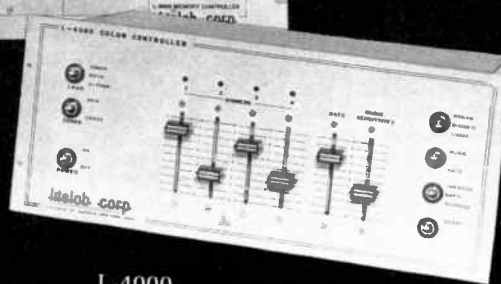
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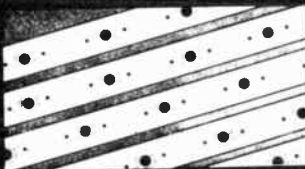
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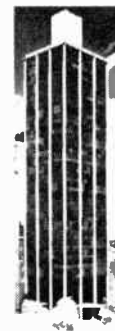
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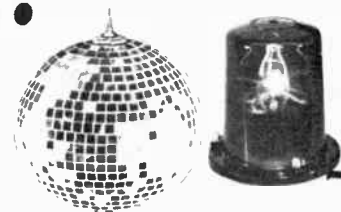
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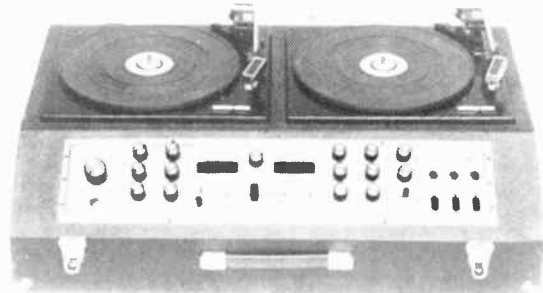
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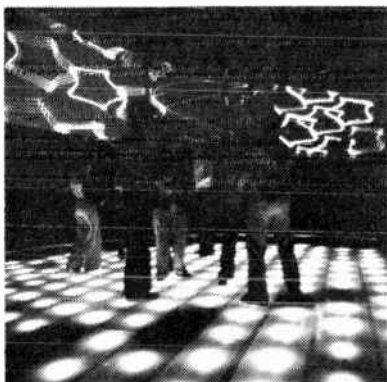
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 Utan Electronics, 1124 E. Franklin St., Huntington Ind 46750, Tel (219) 356-5800 Pres. William A. Macomber, Sales & Mktg. Dir. Steve Brickley
Product Audio—TRUSONIC, UTAH Speakers

W

V O R Inds. Inc., 1440 S. State College Blvd., Anaheim, Calif. 92806 Tel (714) 635-2400 Pres. Frank Owen, Sales Mgr Mike Govorko.
Product Audio—VAC-O-REC Record Cleaners.
 Vac-O-Rec, see VOR
 Valley Co (div of Victor Comptometer Corp.), PO Box 656, 333 Minton St. Bay City, Mich 48706 Tel (517) 892 4536.
Product Games—Soccer/Football (Foosball), Billiards/Pool.
 Varaxon Electronics Inc. 1319 Mecklenburg Rd., Ithaca, N.Y. 14850, Tel (607) 272-3344 Pres. Gary Loomis, Sales Mgr Leo Mahood, Adv Mgr Richard Henry,
Product Special Effects—Signs Computerized/Psychedelic/Illuminated Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders
 Vega, see Cetec Broadcast
 Venture Line Inc., 2207 S. 48 St., Tempe, Ariz 85282 Tel (602) 966-4695
Product Games—Video/Electronic.
 Veritas Electronics Corp., 22 Grand Ave., Farmingdale, N.Y. 11735 Tel (516) 541-5373 Pres. Warren S. Rosen-

thal Sales Mgr Paul Kallan Adv Mgr George Fannin, Customer Serv Mgr Karen A De Santis
Product Audio—Mixers, Pre-Amplifiers, Headphones
 Vid-disco (Cody Ent. Inc.), 60-A Eliot Ave., Watertown, Mass 02172 Tel (617) 926-0969 Pres. Christopher McKinnon, Sales Mgr Rich Person, Adv Mgr Dave Howe
Product Planning/Construction—Installers
 Video Action, see Wolfman's.
 Video, Audio Artistry Corp (Vidaac Ltd) PO Box 4571, 1258 Bear Mountain Court, Boulder, Colo 80302 Tel (303) 499-2001
Product Audio—Mixers
 Video Beam, see Advent.
 Video Disco Inds., 9701 Wilshire Blvd., Beverly Hills, Calif 90212 Tel (213) 550-1071, Pres. R G Levin Sales Mgr James Brown Jr, Adv Mgr Ron Jenkins
Product Visual Materials—Videotape Libraries, Planning/Construction—Consultants, Designers
 Video-Master see Giant Screen TV
 Video Tape Network Inc., 115 E 62 St., New York, N.Y. 10021 Tel (212) 759-8735 Pres. John Friede.
Product Visual Materials—Videotape Libraries
 Videotheque (div of Video Technology Corp.), 141 W 24 St., New York, N.Y. 10011, Tel (212) 691-0840 Pres. Lawrence Silverman
Product Visual Materials—Slide Libraries, Film Libraries, Videotape Libraries, Projection Systems—Screens, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders
 Videoton, see Kelsco
 Video Vision, 226 E 54 St., New York, N.Y. 10022 Tel (212) 761-9051 Pres. Peter Frank Special Projects & Prod'n Dir. Lee Erdman.
Product Contemporary Video Music Production Planning/Construction—Consultants, Designers.
 Viewlex Audio Visual Inc., Broadway Ave. Holbrook, N.Y. 11741 Tel (516) 589-6600
Product Projection Systems—Film, Movie Projectors
 Viola Audio, see American United.
 Virgolight Inc., 204-206 W First St., Boston, Mass 02127 Tel (617) 269-1445 Pres. Sam Schneiderman
Product Lighting—SWITCHPACK Dimmer Boards, Planning/Construction—Consultants, Designers, Installers
 Visonic of America Inc. 1177 65 St., Oakland, Calif 94608 Tel (415) 653-9711 Pres. Henry Eberic, Sales Mgr Chris Hartnaek
Product Audio—Speakers, Turntables
 Vulcan see Ebsco

W

Waldo White Ltd., 10025 E Girard, No 125, Denver, Colo. 80231 Tel (303) 755-5239 Pres. Sales & Adv Mgr Walter Satterwhite.
Product Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders
 Wald Sound Inc., 11131 Dora, Sun Valley, Calif 91352 Tel (213) 875-0480
Product Audio—Speakers
 Walker Transducing Systems Inc., 29501 Greenfield Rd., Southfield Mich 48076 Tel (313) 559-1449 Pres & Adv Mgr. Frank J Walker Sales Mgr David Livingston
Product Audio—RS Speakers, Planning/Construction—Consultants, Designers, Installers, Builders
 Watts, see Elpa Mktg
 Weissound, see Sound Logic
 White Electronics, 800 Morse Ave., Schaumburg Ill 60193 Tel (312) 529-7580 Pres. Stan White; Sales Mgr. Art Johnson, Adv Mgr Bob Gill
Product Audio—SHOT-GLASS Speakers
 Whiteline Design, 2125 F Fountain Blvd., Suite 7 Colorado Springs, Colo. 80910 Tel (303) 636-2625 Pres J. D. White, VP Mktg N. Tyler Watson Adv Mgr M. Birdsong.
Product Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Special Effects—Signs Computerized/Psychedelic/Illuminated, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings Planning/Construction—Consultants, Designers, Installers
 Williams Electronics, 3401 N California Ave., Chicago, Ill 60618 Tel (312) 267-2240 Cable WILCOIN
Product Games—Pinball, Arcade, Bowling Shuffleboard.
 Thomas E Williams & Assocs. 4210 N Fourth Ave. Evansville, Ind 47710 Tel (812) 423-0014 Pres. Tom Williams, Sales Mgr Bill Darnold, Adv Mgr Crickett Williams
Product Planning/Construction Consultants Designers, Installers, Builders
 Windmiller Custom Sound, 6722 Hazel, Morton Grove Ill 60053 Tel (312) 966-7128 Pres. L Windmiller
Product Audio—Mixers, Planning/Construction—Consultants, Designers, Installers, Builders
 Wizard, see Laser Displays
 Wolfman's Stereo Center, 407 Altamonte Mall, Hwy 436 Altamonte Springs, Fla 32701 Tel (305) 831-3411 Pres. Claude H Wolfe Jr, Gen Mgr Charles H O'Meara Jr, Adv Mgr Joe Gates
Product Games—VIDEO ACTION Video/Electronic Planning/Construction—Consultants, Designers, Installers
 Wollensak, see 3M Co
 Wood Specialty Prods Inc., 1501 Vine St., Harrisonville Mo 64701 Tel (816) 884-5113 Pres. David Kinney, VP & Adv Mgr Roy Johnson
Product Audio—PARALLAX Speakers
 World of Sound & Light, 615 W Jefferson St Plymouth Ind 46563 Tel (219) 936-6000 Partners Larry Truman, Tom Keator
Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings Planning/Construction—Consultants, Designers, Installers, Builders

(Continued on page D-83)

design circuit

Recognized as the leading talent for creating entertainment environments in the U.S., our long list of credits include:

Ashley's N.Y.
 Big Julie's N.Y.
 Buddy Rich's N.Y.
 Cecil N.Y.
 Circus, Fort Lauderdale
 Club Elysee Matignon Paris
 Club Ibis N.Y.
 Copacabana N.Y.
 Hilton Metamorphosis N.Y.
 Hilton Take 1 Arlington Park
 Hilton Take 1 Philadelphia
 Hunter College Auditorium N.Y.
 Infinity N.Y.
 Max's Kansas City N.Y.
 Picasso's Newport Beach CA.
 Rainbow Discotheque Boston
 Westchester Premiere Theatre N.Y.
 Whimsey's Boston

design circuit

From matching complex audio products to designing an amazing array of lighting, any hotelier, club owner, media producer, architect or entrepreneur should consult us on the following list of services:

Audio design and installation for discotheque PA, live show PA, theatres, auditoriums, background sound and intercommunications systems of any sort. AND lighting design and installation for discotheques, restaurants, halls, recording studios, public assembly spots, live entertainment with media shows or touring artists. ALSO video and projection systems installation.

design circuit

This team will draw all electrical engineering blue prints, supervise electrician's work, provide complete interface services, make up audio and lighting schematics and then, back-up any installation with maintenance programs.

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design circuit

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design circuit

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Design Circuit Inc.
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DISCO

SPECIAL EFFECTS OUR SPECIALTY



- Mirror Balls
- Chasing Lights
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- Turntables
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- Color Wheels
- Color Organs
- Spotlights
- Dimmers
- Fog Machines
- Bubble Machines
- Special Effect Projectors

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TIMES SQUARE

Theatrical & Studio Supply Corp.
318 West 47th St. New York, N.Y. 10036
Tel: (212) 245-4155

Disco Equipment & Services by Category

Where the brand name differs from the company name, the latter follows in parentheses. For complete listings, see the preceding Disco Equipment & Services master listing.

AUDIO

mixers (including consoles)

A V C
Advanced Tech
Allen & Heath (Audiotechniques Inc.)
Altec
10 Inputs, 1 Output
Ampco
Marty Angelo
Custom
Aspen Wood (Omnitronics Inc.)
10 Inputs, 15 Outputs
Audioarts
16 Inputs, 4 Outputs
Audio Concepts
24, 16 Inputs, 16, 8 Outputs
Audio Electronic Components
Audio Innovators
Audiopro
Up to 48 Inputs, Up to 16 Outputs
Audio Transport
3 Inputs, 2 Outputs
Audiotronics
32 Inputs, 32 Outputs
Automated Processes
Bozak
6 Inputs, 2 Outputs
C C A Electronics
Canary (Freedom Electronix Inc.)
Capron
Carvin
18 Inputs, 3 Outputs
Cerwin-Vega
8 Inputs, 2 Outputs
Cetec Broadcast
Chilton (Freedom Electronix Inc.)
Clone Tone (Full Compass Sound Studios)
Creative Media
Crossroads
32-6 Inputs, 16-1 Outputs
Cuethque
5 Inputs, 2 Outputs
D J (Disco Int'l Servs. Co.)
D L S
Disco City
Disco Construction
Custom
Disco Scene
8-3 Inputs, 4-2 Outputs
Disco Sound Assocs
Disrotev
Disco-Voice (Disco Assocs. Inc.)
Disko (Berkshire Audio Prods.)
2 Inputs, 1 Output
Dunlap Clarke
Dyma
40 Inputs, 24 Outputs
Dynacord
E P C
Eugene Sound
Evans CDM
Frazier
6 Inputs, 1 Output
G L I (Geranium Labs. Assocs.)
7 Inputs, 2 Outputs
G M I
Galaxy (Pulse Dynamics Mfg. Corp.)
Gallen-Krueger
24 Inputs, 4 Outputs
General Audio
Gramplan (Ercona Corp.)
Grommes-Precision (Precision Electronics Inc.)
Harris
Hearon (Audio Innovations)
4 Inputs, 4 Outputs
Heil Sound
16 Inputs, 4 Outputs
Hill (Freedom Electronix Inc.)
Interface
Up to 32 Inputs, Up to 16 Outputs
J B L (James B. Lansing Sound)
J V C
6 Inputs, 2 Pair Outputs
Juliana's
Koehn
Kuschel (Aristocrat Discotheques Inc.)
LaTec
Linear Acoustics (Custom Audio)
M C I
8 to 42 Inputs, 8 to 42 Outputs
Malatchi
24-2 Inputs, 4-1 Outputs

McMartin
Meteor (Hammond Inds. Inc.)
Micro-Trak
5 Inputs, 3 Outputs
Midwest Audio (Going Mobile)
Nakamichi
5 Inputs, 2 Outputs
Rupert Neve
52-8 Inputs, 32-2 Outputs
Nexus (Fulton Electronics)
Nimrod
Olson
2 Inputs, 4 Outputs
Opamp
32 Inputs, 24 Outputs
Optro-IEM (International Electro-Magnetics Inc.)
32 Inputs, 24 Outputs
Pandora Systems
Paso
Peavey
Pioneer (US Pioneer Electronics Corp.)
6 Inputs, 6 Outputs
Power Audio
Professional Audio Systems Eng'g
Up to 40 Inputs, Up to 24 Outputs
Q R K
Quantum
Ramko
Randall
12 Inputs, 2 Outputs
Rim (DTS-electro-acoustics)
Robins Broadcast & Sound
Russound (Russound / FMP Inc.)
Schoeler-Akustik (DTS-electro-acoustics)
Seneca Sound
Showco Mfg.
5 Inputs, 4 Outputs
Shure
Sights & Sounds
8-4 Inputs, Stereo-Mono Outputs
Smithall
10 Inputs, 4 Outputs
Sony
Sony (Superscope Inc.)
Soundcraft (Sam Ash Music Stores)
Soundcraftsmen
Sound Investment
Custom
Sound & Light Co.
8 Inputs, 2 Outputs
Sound Workshop
Speck Electronics
16 Inputs, 16 Outputs
Spectra Sonics
32 Inputs, 32 Outputs
Spinmaster (Record Gallery)
5 Inputs, 3 Outputs
Spotmaster (Broadcast Electronics Inc.)
8-4 Inputs, 2 Outputs
Roger Squire (Sound By Guy Prod'ns)
10 Inputs, 2 Outputs
Stramp (Dynacord Electronics Inc.)
Studer (Willi Studer America Inc.)
Sultan
Sunn
24-4 Inputs, 6-1 Outputs
Sunrise Prod'ns
Switchcraft
6 Inputs, 1 Output
Tapco
14-6 Inputs, 2-1 Outputs
Tascam (Teac Corp. of America)
8-6 Inputs, 8 Outputs
Teaser Wireworks
Tech-Craft (Bogen)
TeleMation
Tritan (Lights Fantastic)
6-4-2 Inputs, 4 Outputs
Transduction
U R E I (United Rec'g Electronics Inds.)
Uher
Univox (Unicord Inc.)
Veritas
Video / Audio Artistry
Windmiller
Custom

portable disk jockey units/decks

A V C
Alice (CCA Electronics Corp.)
Allen & Heath (Audiotechniques Inc.)
Marty Angelo
Custom
Antech
Portatech

Audioarts
Audio Dynamix
Audio Innovators
Audiopro
Audio Technical Servs.
Audiotheque
Audio Transport
Audio Visual Systems
Capron
Captain Disco
Cerwin-Vega
Cetec Broadcast
Clone Tone (Full Compass Sound Studios)
Coherent Sound & Light
Console Cart (Lights Fantastic)
Creative Media
Custom Designed
D J (Disco Int'l Servs. Co.)
Dance Machines (American Audio)
Digital Lighting
Disco City
Disco-One
Disco One Sound & Lighting
Disco Scene
Disco Sound Assocs
Discotron (Discotron, Discotronics, GTR Prod. Inc.)
Disco-Voice (Disco Assocs. Inc.)
Disko (Berkshire Audio Prods.)
Dunlap Clarke
Dyma
Dynacord
E P C
Eugene Sound
Fred Foxx
G L I (Geranium Labs. Assocs.)
G M I
Gilchrist
Hearon (Audio Innovations)
Heil Sound
Juliana's
Koehn
Kuschel (Aristocrat Discotheques Inc.)
LaTec
Let's Go Disco
Linear Acoustics (Custom Audio)
Meteor (Hammond Inds. Inc.)
Micro-Trak
Rupert Neve
New York Sound
Nimrod
Power Audio
Pragmatech
Professional Audio Systems Eng'g
Q R K
Rosner
Samsnn (Sam Ash Music Stores)
Schoeler-Akustik (DTS-electro-acoustics)
Sights & Sounds
Smith Sound
Sound Chamber
Sound Investment
Sound & Light Co.
Sound Out (Sam Ash Music Stores)
Sounds Unlimited
Sound Unlimited
Spotmaster (Broadcast Electronics Inc.)
Roger Squire (Sound By Guy Prod'ns)
Sultan
Thumper
Yorkshire Entertainments

amplifiers

A S D (Nimrod Ltd.)
Accuphase (Teac Corp. of America)
Ace
Advanced Tech
Alpha One
Altec
Audio Electronic Components
Audiolics
Audiopro
Audio Research
Audiotronics
Automated Processes
Auto-Tec (United Research Lab. Corp.)
B G W
Bose
Bozak
C M Labs.
Carvin
Century Projector Corp.
Motion Picture Sound Reproduction
Cerwin-Vega
Citation (Harman / Kardon)
Clarion

Crown Int'l
D J (Disco Int'l Servs Co)
Disco City
Disco Construction
Disco Scene
Discotex
Dunlap Clarke
Dyma
Dynaco
DynaKit (Dynaco Inc)
E P C
E S S (Electrostatic Sound Systems Inc.)
Epicure
Fvans CDM
Fisher
Frazier
G M I
Galaxy (Pulse Dynamics Mfg Corp)
Gallien-Krueger
General Audio
Gilchrist
H / H (Audiotechniques Inc)
Haeco (Holzer Audio Eng g Corp)
Harman / Kardon
Harris
Heathkit (Heath Co)
Heil Sound
Hitachi Sales
J B L (James B. Lansing Sound)
J R F
J V C
Kenwood
Kuschel (Aristocrat Discotheques Inc)
Kustom Kreations
LaTec
Linear Acoustics (Custom Audio)
Luxman (Lux Audio of America)
Marantz (Superscope Inc)
McIntosh
McMartin
Midwest Audio (Ging Mbile)
Mitsubishi (Melco Sales Inc)
Nakamichi
Nikko
Olson
Onkyo
Opamp
Optonica
Paoli
Paso
Phase Linear
Philips HiFidelity
Pioneer (US Pioneer Electronics Corp)
Pragmatech
Precision (Precision Electronics Inc)
Professional Audio Systems Eng g
Quad (Audiophile Imports)
R C A Commercial Communications Systems Div.
Ramko
Randall
Realistic (Radio Shack)
Revox
Rim (DTS-electro-acoustics)
Russo
S A B A (William Pany Co.)
S A E (Scientific Audio Electronics)
Sansui
Schoeler-Akustik (DTS-electro-acoustics)
Sequerra
Shure
Sony
Soundcraftsmen
Sound & Light Co
Southwest Technical
Spectra Sonics
Spectro Acoustics
Stax (American Audioport Inc)
Stramp (Dynacord Electronics Inc.)
Sultan
Sunn
Sunrise Prod'ns
Tape-Athon
Teaser Wireworks
Tech-Craft (Bogen)
Technics by Panasonic (Panasonic Co)
TeleMation
Telex
3 A (Acoustic 3A Int'l Inc)
Titan (Lights Fantastic)
Transduction
2001 Inds
U R E I (United Rec'g Electronics Inds)
Universal Audio (United
Rec'g Electronics Inds.)
Yamaha

pre-amplifiers

Accuphase (Teac Corp of America)
Ace
Alembic
Alice (CCA Electronics Corp)
Ampro
Marty Angelo
Aspen Wood (Omnitronics Inc)
Audioarts
Audionics
Audiopro
Audio Research
Auditronics
Automated Processes
B G W
Bose
Buzak
C / M Labs
Century Projector Corp.
Motion Picture Sound Reproduction

Citation (Harman / Kardon)
Clone Tone (Full Compass Sound Studios)
Crown Int'l
D J (Disco Int'l Servs Cu.)
D L S
Disco City
Disco Scene
Discotex
Dunlap Clarke
Dyma
Dynaco
DynaKit (Dynaco Inc)
Epicure
Fvans CDM
Furman Sound
G L I (Gerantium Labs Assocs.)
G M I
Galaxy (Pulse Dynamics Mfg Corp.)
General Audio
Grommes-Precision (Precision Electronics Inc)
Haeco (Holzer Audio Eng g Corp.)
Heathkit (Heath Co)
Heil Sound
Herald
Hitachi Sales
J V C
Juliana's
Kenwood
Koehn
Kuschel (Aristocrat Discotheques Inc)
LaTec
Mark Levinson
Luxman (Lux Audio of America)
Marantz (Superscope Inc.)
McMartin
Micro-Trak
Mitsubishi (Melco Sales Inc.)
Nakamichi
Nexus (Fulton Electronics)
Nikko
Opamp
Optro / IEM (International Electro-Magnetics Inc)
Paoli
Paso
Phase Linear
Philips HiFidelity
Pioneer (US Pioneer Electronics Corp)
Q R K
Quad (Audiophile Imports)
Ramko
Revox
Rim (DTS-electro-acoustics)
Robins Broadcast & Sound
Russo
S A B A (William Pany Co.)
S A E (Scientific Audio Electronics)
Sansui
Sanyo
Schoeler-Akustik (DTS-electro-acoustics)
Sequerra
Showco Mfg
Shure
Soundcraftsmen
Sound Eng g Labs.
Sound & Light Co
Southwest Technical
Spectra Sonics
Stax (American Audioport Inc)
Stramp (Dynacord Electronics Inc)
Sultan
Sunn
Tech-Craft (Bogen)
Telex
3 A (Acoustic 3A Int'l Inc)
Titan (Lights Fantastic)
Transduction
2001 Inds
U R E I (United Rec'g
Electronics Inds.)
Universal Audio (United Rec'g
Electronics Inds.)
Veritas
Yamaha

tuners

Accuphase (Teac Corp of America)
Alice (CCA Electronics Corp.)
Citation (Harman / Kardon)
Clarion
Disco City
Dunlap Clarke
Dynaco
DynaKit (Dynaco Inc.)
Fisher
Grommes-Precision (Precision Electronics Inc.)
Heathkit (Heath Co.)
Hitachi Sales
J V C
Kenwood
Leak (Ercona Corp)
Lear Jet Stereo (Avsco Inc)
Luxman (Lux Audio of America)
M E Prod'ns (Lights Fantastic)
Marantz (Superscope Inc)
McKay Dymek
McMartin
Mitsubishi (Melco Sales Inc.)
Nakamichi
Olson
Onkyo
Optonica
Phase Linear
Philips HiFidelity
Quad (Audiophile Imports)
Realistic (Radio Shack)
Revox
Rim (DTS-electro-acoustics)
S A B A (William Pany Co.)

S A E (Scientific Audio Electronics)
Sansui
Sanyo
Schoeler-Akustik (DTS-electro-acoustics)
Sequerra
Sony
Tech-Craft (Bogen)
Technics by Panasonic (Panasonic Co.)
2001 Inds
Yamaha

receivers

Beomaster (Bang & Olufsen of America Inc.)
Beta (Krypton Electronics Corp.)
C / M Labs
Concord (Benjamin Electronic Sound Co.)
Dunlap Clarke
Fisher
Grommes (Precision Electronics Inc.)
Harman / Kardon
Heathkit (Heath Co)
Hervic
Hitachi Sales
J V C
Kenwood
Leak (Ercona Corp.)
Lear Jet Stereo (Avsco Inc.)
Luxman (Lux Audio of America)
M E Prod'ns (Lights Fantastic)
Marantz (Superscope Inc.)
McIntosh
McMartin
Nikko
Olson
Onkyo
Optonica
Professional Audio Systems Eng g
Realistic (Radio Shack)
S A B A (William Pany Co.)
Sansui
Sanyo
Sequerra
Sonab
Sony
Superscope
Tandberg
Tech-Craft (Bogen)
Technics by Panasonic (Panasonic Co.)
Ten (Fujiitsu Ten Corp. of America)
Yamaha

speakers

A A L (American Acoustic Labs)
Pro Disco Systems
A R (Acoustic Research Inc.)
A V C
Advanced Tech
Alice (CCA Electronics Corp.)
Allison
Altec
Apollo (American Acoustic Labs)
Sam Ash
Audioanalyst
Audio Concepts
Audio Designs
Audio Electronic Components
Audionics
Audio Phase
Audiopro
Audio Research
Audio Technical Servs
Audiotheque
Audio Transport
Auratone
Mixdown, Comparative
Avid
B I C Venturi (British Inds. Co.)
Beovox (Bang & Olufsen of America Inc.)
Phase-Link
Beta (Krypton Electronics Corp.)
Beta Sound
Big Red (Audiotechniques Inc.)
Bose
Bozak
C F I (Community Electronics Inds Inc)
C / M Labs
Carvin
Carwin-Vega
Cetec Broadcast
Community Light & Sound
Concord (Benjamin Electronic Sound Co.)
Concertmaster (Hartley Prods. Corp.)
Crossroads
Custom Designed
D L S
Dahlquist
Davis-Moore
Disco City
Disco-Pro (Temple Sound Equip. Co.)
Disco Scene
Disco Sound Assocs
Dyma
Dynaco
E P I (Epicure Prods Inc)
E P C
E S S (Electrostatic Sound Systems Inc.)
E-V (Electro-Voice Inc.)
Electro-Voice
Emilar
Epicure
Equasound
Eugene Sound
F M I (Fulton Electronics)
Fisher
Forsythe
Frazier

Disco Equipment & Services By Category

G B L
 G L I (Gerantium Labs. Assocs.)
 Galaxy (Pulse Dynamics Mfg. Corp.)
 Gauss (Cetec Audio)
 Grommes (Precision Electronics Inc.)
 Harman/Kardon
 Harris
 Hearon (Audio Innovations)
 Heathkit (Heath Co.)
 Heil Sound
 Herald
 Hitachi Sales
 Holovision
 Holton (Hartley Prods. Corp.)
 Infinity Systems
 J B L (James B. Lansing Sound)
 J V C
 Janszen (Electronics Inds. Inc.)
 Janus
 Jensen
 K L H
 Kenwood
 Klein & Hummel (Gotham Audio Corp.)
 Klipsch
 Koehn
 Koss
 Kuschel (Aristocrat Discotheques Inc.)
 Kustom Acoustics
 Kustom Kreations
 L T C
 L T L
 LaTec
 Leak (Ercona Corp.)
 Lear Jet Stereo (Avsco Inc.)
 Linear Acoustics (Custom Audio)
 Living Sound
 Loudmouth (Phoenix Mfg.)
 M E Prod'ns (Lights Fantastic)
 Magneplanar (Magneplan Inc.)
 Magnum Opus (Peacetime Communications Inc.)
 Marantz (Superscope Inc.)
 Marjen
 Martin (Eastman Sound Mfg. Co. Inc.)
 McDonald's
 McIntosh
 Meriton
 Meteor (Hammond Inds. Inc.)
 Microtower (Epicure Prods. Inc.)
 Midwest Audio (Going Mobile)
 Miller & Kresel
 Mitsubishi (Melco Sales Inc.)
 Nakamichi
 Neosonic
 New York Sound
 Nimrod
 Ohm
 Olson
 Onkyo
 Optonica
 Oxford
 Parallax (Wood Specialty Prods. Inc.)
 Paso
 Peerless
 Phase Linear
 Philips HiFidelity
 Pig Light Show
 Pioneer (US Pioneer Electronics Corp.)
 Polk Audio
 Power Audio
 Professional Audio Systems Eng'g (Professional Audio Systems Eng'g & Let's Go Disco)
 Pyramid (Showco Mfg. Corp.)
 Quad (Audiophile Imports)
 Quiet Sound
 R C A Commercial Communications Systems Div.
 R S (Walker Transducing Systems Inc.)
 Realistic (Radio Shack)
 Rectilinear
 Rosner
 Russco
 S A B A (William Pany Co.)
 S A E (Scientific Audio Electronics)
 S P (Grafyx Audio Prods. Inc.)
 S T R (STAR Inds. Inc.)
 Samson (Sam Ash Music Stores)
 Sansui
 Schoeler-Akustik (DTS-electro-acoustics)
 Seneca Sound
 Loudspeaker Enclosures
 Sentry (Electro-Voice Inc.)
 Shot-Glass (White Electronics)
 Shure
 Sights & Sounds
 Sonab
 Sonex (Sumiko Inc.)
 Sony
 Sound Eng'g Labs
 Soundsphere (Sonic Systems Inc.)
 Spectra Sonics
 Star (Disco Int'l Servs. Co.)
 Sultan
 Sunn
 Sunrise Prod'ns
 Super Red (Audiotechniques Inc.)
 Tandberg
 Tannoy
 Tech-Craft (Bogen)
 Technics by Panasonic (Panasonic Co.)
 Telex
 3 A (Acoustic 3A Int'l Inc.)
 Thumper

D-56

Tracer (BML Electronics Inc.)
 Transduction
 Trusonic (Utah Electronics)
 2001 Inds
 Univox (Unicord Inc.)
 Utah
 Videoton (Kelso Imports Inc.)
 Viola Audio (American United City Co.)
 Visonik
 Wald Sound
 Yamaha
 Zodiac (Hartley Prods. Corp.)

turntables

A D C (BSR USA Ltd.)
 A R (Acoustic Research Inc.)
 Advanced Tech
 B I C (British Inds. Co.)
 B S R
 Beogram (Bang & Olufsen of America Inc.)
 Beta (Krypton Electronics Corp.)
 Cetec Broadcast
 Concord (Benjamin Electronic Sound Co.)
 Connoisseur (Hervic Electronics)
 Disco City
 E M T (Gotham Audio Corp.)
 E P C
 Era (Audironics Inc.)
 Fisher
 Fons (International Electro-Magnetics Inc.)
 G B L
 G L I (Gerantium Labs. Assocs.)
 Broadcast
 Garrard
 Harman/Kardon
 Harris
 Hitachi Sales
 J V C
 Kenwood
 Koehn
 Lenco (Uher of America Inc.)
 Luxman (Lux Audio of America)
 M E Prod'ns (Lights Fantastic)
 Marantz (Superscope Inc.)
 Micro-Seiki (Teac Corp. of America)
 Micro-Trak
 Miracord (Benjamin Electronic Sound Co.)
 Mitsubishi (Melco Sales Inc.)
 Optonica
 P E (Impro Inds. Inc.)
 Philips HiFidelity
 Professional Audio Systems Eng'g
 Q R K
 R C A Commercial Communications Systems Div.
 Realistic (Radio Shack)
 Russco
 Sansui
 Sanyo
 Sonab
 Sony
 Spotmaster (Broadcast Electronics Inc.)
 Sultan
 Sunrise Prod'ns
 Teac
 Technics by Panasonic (Panasonic Co.)
 Thorens (Elpa Mktg. Inds. Inc.)
 Transcriptor-Michell (Audiophile Imports)
 Viola Audio (American United City Co.)
 Visonik
 Yamaha

tonearms

Astatic
 Audio Craft (Audiophile Imports)
 Audio Dynamics
 Cetec Broadcast
 Connoisseur (Hervic Electronics)
 Disco City
 Dynavector (Audioanalyst Inc.)
 Formula Four (Polk Audio Inc.)
 G L I (Gerantium Labs. Assocs.)
 Grace (Sumiko Inc.)
 Harman/Kardon
 J V C
 Micro-Seiki (Teac Corp. of America)
 Micro-Trak
 Keith Monks (Audiotechniques Inc.)
 Q R K
 Russco
 Shure
 Stax (American Audiopoint Inc.)

phono cartridges

A D C (BSR USA Ltd.)
 A K G
 Astatic
 Audio Dynamics
 Audio Technica
 Bang & Olufsen
 C / M Labs
 Cetec Broadcast
 Disco City
 Dynavector (Audioanalyst Inc.)
 E M T (Gotham Audio Corp.)
 Empire Scientific
 Entre (American Audiopoint Inc.)
 Goldring (Hervic Electronics)
 Grace (Sumiko Inc.)
 Grado
 J V C
 Micro-Acoustics
 Micro-Trak
 Nakamichi
 Olson

Pfanstiehl
 Pickering
 Professional Audio
 Q R K
 Realistic (Radio Shack)
 Russco
 Satin (Audiophile Imports)
 Shure
 Sonus (Sonic Research Inc.)
 Stanton Magnetics
 Supex (Sumiko Inc.)

styli—pickup

A D C (BSR USA Ltd.)
 A K G
 Astatic
 Audio Dynamics
 Audio Technica
 Bang & Olufsen
 Cetec Broadcast
 Diacoustic Lab
 Elac / Miracord (Benjamin Electronic Sound Co.)
 Goldring (Hervic Electronics)
 Grace (Sumiko Inc.)
 Harris
 Micro-Acoustics
 Namiki (Namiki Precision Jewel Co.)
 Pfanstiehl
 Pickering
 Professional Audio
 Q R K
 R C A Commercial Communications Systems Div.
 Recoton
 Russco
 Shibata (Namiki Precision Jewel Co.)
 Shure
 Sonus (Sonic Research Inc.)
 Stanton Magnetics
 Supex (Sumiko Inc.)

open reel tape decks/ recorders

Akai
 Ampex
 Auto-Tec (United Research Lab. Corp.)
 Crown Int'l
 Dokorder
 M C I
 Magnecord (Telex Communications Inc.)
 Nagra
 Optro / IEM (International Electro-Magnetic Inc.)
 Otari
 R C A Commercial Communications Systems Div.
 Revox
 Scully
 Sony (Superscope Inc.)
 Studer (Willi Studer America Inc.)
 Tandberg
 Tape-Athon
 Tascam (Teac Corp. of America)
 Technics by Panasonic (Panasonic Co.)
 Telefunken (Gotham Audio Corp.)
 Telex
 Trak 4 (Tape-Athon Corp.)
 Uher

microphones

A K G
 Condenser, Dynamic
 Altec
 Condenser
 Astatic
 Dynamic
 Audio Technica
 Condenser, Dynamic
 Audiotronics
 Dynamic
 Beyer Dynamic (Hammond Inds. Inc.)
 Condenser, Dynamic, Ribbon
 Califone
 Disco City
 E-V (Electro-Voice Inc.)
 Edcor
 Electro-Voice
 Condenser, Dynamic
 F M I (Fulton Electronics)
 Herald
 J V C
 Condenser
 LaTec
 Meriton
 Condenser, Dynamic
 Mura
 Nagrastatic (Nagra Magnetic Rec'rs Inc.)
 Nakamichi
 Condenser, Dynamic
 Neumann (Gotham Audio Corp.)
 Condenser
 P M L (Ercona Corp.)
 Condenser, Dynamic
 Paso
 Dynamic
 Peerless MB
 Condenser, Dynamic
 R C A Commercial Communications Systems Div.
 Realistic (Radio Shack)
 Condenser, Dynamic
 Recoton
 Condenser, Dynamic
 Schoeps (Posithorn Rec'gs)
 Condenser

Sennheiser
Shure
Dynamic, Ribbon
Sony
Condenser, Dynamic, Ribbon
Superscope
Condenser
Teac
Condenser, Dynamic
Technics by Panasonic (Panasonic Co.)
Condenser
Teledyne (Herald Electronics & Olson Electronics Inc.)
Thomson-CSF
Wireless
Turner
Dynamic
Uher
Condenser, Dynamic, Ribbon
Univox (Unicord Inc.)
Vega (Cetec Broadcast Group)
Viola Audio (American United City Co.)

equalizers

A D C (BSR USA Ltd.)
A S D (Nimrod Ltd.)
Ace
Altec
Audioarts
Parametric
Audio Dynamics
Audiosprc
Computer
Auditronics
Automated Processes
B S R
Cerwin-Vega
Clone Tone (Full Compass Sound Studios)
Crown Int'l
Disco Scene
Disco-Voice (Disco Assoc. Inc.)
Dunlap Clarke
Dyma
Dynaco
Dynacord
Dynakit (Dynaco Inc.)
Equisound
Evans CDM
Frazier
Furman Sound
G L I (Geranium Labs. Assocs.)
G M I
Heathkit (Heath Co.)
Heil Sound
Interface
J V C
Klark Teknik (Hammond Inds. Inc.)
Koehn
LaTec
Luxman (Lux Audio of America)
M X R
Mastering Lab (Audiotechniques Inc.)
McIntosh
Multi-Track
Rupert Neve
Opamp
Optro/IEM (International Electro-Magnetics Inc.)
Orban / Parasound
Pioneer (US Pioneer Electronics Corp.)
Pultec (Pulse Techniques Inc.)
R C A Commercial Communications Systems Div
Realistic (Radio Shack)
Rim (DTS-electro-acoustics)
Robins Broadcast & Sound
S A E (Scientific Audio Electronics)
Seneca Sound
Bass-boost
Showco Mfg.
Shure
Soundcraftsmen
Sound & Light Co.
Southwest Technical
Spectra Sonics
Microphone / Program
Spectro Acoustics
Sultan
Sunn
Tapco
Tech-Craft (Bogen)
Technics by Panasonic (Panasonic Co.)
Thomson-CSF
U R E I (United Rec'g Electronics Inds.)
Universal Audio (United Rec'g Electronics Inds.)
Univox (Unicord Inc.)

noise reducers

Altec
Ampro
Burwen
d b x
Digital Lighting
Disco Scene
Dolby
Evans CDM
G L I (Geranium Labs. Assocs.)
Inovonics
J V C
M X R
Compander
Phase Linear
S A E (Scientific Audio Electronics)
Tascam (Teac Corp. of America)
Telcom (Gotham Audio Corp.)

volume expanders

d b x
R G (Geranium Labs. Assocs.)

bass boosters

A D I (Audio Design Int'l)
A V C
Audioarts
Cerwin-Vega
Crossroads
Dyma
G L I (Geranium Labs. Assocs.)
G M I
Rosner
Zounds

mid-range / tweeter expanders

A A L (American Acoustic Labs.)
A D I (Audio Design Int'l)
A V C
Audioarts
Emilar
Eugene Sound
G L I (Geranium Labs. Assocs.)
Hosner
Thumper
Zounds

decoders & demodulators

Audionics
Dynaco
Dynakit (Dynaco Inc.)
G L I (Geranium Labs. Assocs.)
SQ/QS
J V C
Sansui
Sony
Decoders Only
Southwest Technical
Technics by Panasonic (Panasonic Co.)
Yamaha

headphones

A K G
Astatic
Audio Technica
Auditronics
Avid
Bang & Olufsen
Beta (Krypton Electronics Corp.)
Beyer Dynamic (Hammond Inds. Inc.)
Califone
Disco City
Disco Sound Assocs.
E S S (Electrostatic Sound Systems Inc.)
Frlor
G L I (Geranium Labs. Assocs.)
Herald
J V C
Jensen
Koss
LaTec
Marantz (Superscope Inc.)
Mura
Nakamichi
Olson
P M L (Ercona Corp.)
Panasonic
Peerless MB
Pickering
Realistic (Radio Shack)
Recoton
Rosner
Rystl
Sansui
Sennheiser
Sony
Sound & Light Co.
Stanton Magnetics
Stax (American Audioport Inc.)
Superex
Tela:
Uher
Veritas
Viola Audio (American United City Co.)

jukeboxes

Rock-Ola
Rowe
Seeburg Inds.

LIGHTING

chasers / sequencers

A-1 Amusement
Advanced Tech
Sequencers
Alibi Too (Alibi Rock Theaters)
American Lighting & Mfg.
Apple
26 Channels
Audio Visual Systems
Up to 15 Channels
Capitol
Compu-Color (Mizar Inc.)
Cosmic Lights
40-20-14-10 Channels

Creative Audio
Up to 8 Channels
Custom Designed
2 to 16 Channels
D L S
Design Circuit
10 Channels
Digital Lighting
16 Channels
Disco-A-1 (Disco Assoc. Inc.)
Disco City
Up to 24 Channels
Disco Construction
Custom
Disco Mark
Disco One Sound & Lighting
Custom
Disco Products
4 Channels
Disco Scene
12-3 Channels
Diversitronics
12-4-3 Channels
E P C
Electra Display
16-3 Channels
Electronic Designers
10-3 Channels
Entertronix
4B Channels
Focus Lighting
Gilchrist
8-4 Channels
Hearon (Audio Innovations)
3 Channels
Kliegl
L S I (Lighting Servs. Inc.)
3 Channels
LaTec
Lightmaster (Audiotechniques Inc.)
Lighte Fantastic
10 Channels
Lights, Times, Dimensions
Custom
Litamation (Capitol Stage Lighting Co.)
Litelab
10, B Channels
Logic Lite (Toledo Theatre Supply)
Markee Lights (Mini-Markee Inc.)
4, 3 Channels
Mastronix
Maytronics
8-4 Channels
Meteor (Hammond Inds. Inc.)
10, 4, 3 Channels
Midwest Audio (Going Mobile)
Mode (Nimrod Ltd.)
Packaged Lighting
15, 3 Channels
Professional Audio Systems Eng'g
12, 10, 4, 3 Channels
Pulsar (Capitol Stage Lighting Co.)
Rocitronics
1B-12-4-2 Channels
Schneller Akustik (DTS-electro-acoustics)
Smithall
40-4 Channels
Sound By Guy
12, 10 Channels
Swiveler
3 Channels
Synergist
Programmable Computerized Controllers w/Audio
Monitors
Techrand
16 Channels
Times Square
12 10-4-3 Channels
Triad
20 Channels
2001 Inds.
Whitelinc Design
4 Channels

color organs

Alibi Too (Alibi Rock Theaters)
American Lighting & Mfg.
Audio Visual Systems
Up to 6 Channels
Barnett
Capitol
Capron
Custom
Colorgan (Decora Inds. Inc.)
Compu-Color (Mizar Inc.)
Cosmic Lights
4 Channels
Creative Audio
4, 3 Channels
Custom Designed
4 Channels
D L S
Digital Lighting
Custom
Disco City
Disco One Sound & Lighting
Custom
Disco Scene
12-3 Channels
Discoitronics
5, 4, 3, 1 Channels
Diversitronics
4-3 Channels
Edmund
3 Channels
Electronic Designers
4-1 Channels
Focus Lighting

Disco Equipment & Services By Category

Gilchrist
4 Channels
Hearon (Audio Innovations)
3 Channels
Janbridge
Kliegl
LaTec
Lights Fantastic
4, 3 Channels
Lights, Times, Dimensions
Custom
Litamation (Capitol Stage Lighting Co.)
Litelab
4 Channels
Luna Lite (IMS Corp.)
3, 1 Channels
Markee Lights (Mini-Markee Inc.)
3 Channels
Mastronix
Maytronics
4 Channels
Midwest Audio (Going Mobile)
Mode (Nimrod Ltd.)
Professional Audio Systems Eng'g
Custom
Pulsar (Capitol Stage Lighting Co.)
Rim (DTS-electro-acoustics)
Roctronics
3 Channels
Schoeler-Akustik (DTS-electro-acoustics)
Sights & Sounds
4, 3 Channels
Smithall
B-4 Channels
Sound By Guy
4, 3 Channels
Sound & Light Co.
4 Channels
Sunrise Prod'ns
Swivelier
3 Channels
Synergist
Programmable Computerized Controllers w/ Audio Monitors
Techrand
4 Channels
Thumper
Custom
Times Square
4, 3 Channels
Toledo Theatre
Triad
3 Channels
2001 Inds.
Whiteline Design
4 Channels
Zero (Freedom Electronix Inc.)
3 Channels

dimmer boards

Alibi Too (Alibi Rock Theaters)
American Lighting & Mfg.
Audio Visual Systems
Automated Light Processing (Malatchi Electronic Systems Inc.)
Capitol
Capron
Creative Audio
Custom Designed
Design Circuit
Digital Lighting
Disco City
Disco Construction
Custom
Disco One Sound & Lighting
Custom
Disco Scene
Diversitronics
E P C
Electra Display
Electronic Designers
Focus Lighting
Gilchrist
Juliana's
Kliegl
Lightmaster (Audiotechniques Inc.)
Lights Fantastic
Lights, Times, Dimensions
Litelab
Logic Lite (Toledo Theatre Supply)
Mastronix
Meteor (Hammond Inds. Inc.)
Midwest Audio (Going Mobile)
Mode (Nimrod Ltd.)
Nimrod
Packaged Lighting
Pragmatech
Pulsar (Capitol Stage Lighting Co.)
Roctronics
Schoeler-Akustik (DTS-electro-acoustics)
Smithall
Sound By Guy
Sound Investment
Custom
Switchpack (Virgoight Inc.)
Swivelier
Synergist
Programmable Computerized Controllers w/ Audio Monitors
Thumper
Times Square

Triad
2001 Inds.
Whiteline Design

strobes

A-L-S
A-1 Amusement
American Lighting & Mfg.
Audio Visual Systems
Barnett
Capitol
Custom Designed
D L S
Digital Lighting
Disco City
Disco One Sound & Lighting
Custom
Discotex
Diversitronics
E P C
Edmund
Electra Display
LaTec
Lights Fantastic
Lights, Times, Dimensions
Litamation (Capitol Stage Lighting Co.)
Litelab
Luna Lite (IMS Corp.)
Markee Lights (Mini-Markee Inc.)
Mastronix
Matrix
Mega Strobe (Maytronics Inc.)
Meteor (Hammond Inds. Inc.)
Nimrod
Optikinetics (DTS-electro-acoustics)
Packaged Lighting
Pulsar (Capitol Stage Lighting Co.)
Roctronics
Schoeler-Akustik (DTS-electro-acoustics)
Smithall
Sound By Guy
Stroblite
Super Strobe (Discotronics)
Swivelier
Times Square
2001 Inds.
Zenon (Decora Inds. Inc.)

lasers

American Laser
Audio Visual Systems
Capitol
Digital Lighting
Disco City
Edmund
Entertronix
Holovision
Computer Hardware
Koehn
Laser Dance (Discotronics)
Laser Displays
Laser Physics
Laser Presentations
Lights Fantastic
Litamation (Capitol Stage Lighting Co.)
Matrix
Custom
Nimrod
Panacea
1-milliwatt to 20-watts
Roctronics
Sapan
Smithall
Sound By Guy
2001 Inds.
Zounds

ultraviolet/blacklight

Audio Visual Systems
Barnett
Capitol
Capron
Creative Audio
Custom Designed
Digital Lighting
Discotronics
Edmund
L S I (Lighting Servs. Inc.)
Lights Fantastic
Litamation (Capitol Stage Lighting Co.)
Litelab
Luna Lite (IMS Corp.)
Markee Lights (Mini-Markee Inc.)
Mastronix
Blacklight
Nimrod
Packaged Lighting
Roctronics
Shannon
Sound By Guy
Stroblite
Thumper
Times Square
Toledo Theatre
Triad
2001 Inds.
Zenon (Decora Inds. Inc.)

spot

Altman
Audio Visual Systems
Fresnel, Ellipsoidal

Bardwell & McAlister (SOS Photo Cine Optics Inc.)
Capitol
Fresnel, Ellipsoidal
Capron
Fresnel, Ellipsoidal
D L S
Digital Lighting
Fresnel, Ellipsoidal
Disco City
Fresnel, Ellipsoidal
Disco One Sound & Lighting
Edmund
Fresnel
Electro-Controls
Halo
Kliegl
L S I (Lighting Servs. Inc.)
Lights Fantastic
Banks
Litelab
Fresnel, Ellipsoidal
Mastronix
Meteor (Hammond Inds. Inc.)
Nimrod
Packaged Lighting
Fresnel, Ellipsoidal
Roctronics
Fresnel, Ellipsoidal
Roxter
Sights & Sounds
Smithall
Fresnel
Sound By Guy
Fresnel, Ellipsoidal
Swivelier
Fresnel
Times Square
Fresnel, Ellipsoidal
2001 Inds.

follow spot

Altman
Capitol
Digital Lighting
Disco City
Electro-Controls
Kliegl
Litelab
Mastronix
Metro-Lite (George R. Snell Assocs.)
Nimrod
Packaged Lighting
Roctronics
Sound By Guy
Super Trouper (Strong Electric Corp.)
Times Square
Trouper (Strong Electric Corp.)
Trouperette (Strong Electric Corp.)
2001 Inds.

track

Audio Visual Systems
Capitol
Cosmic Lights
Custom Designed
Digital Lighting
Disco City
Disco Scene
Discotronics
L S I (Lighting Servs. Inc.)
Lightolier
Lights Fantastic
Litelab
Markee Lights (Mini-Markee Inc.)
Mastronix
Nimrod
Packaged Lighting
Professional Audio Systems Eng'g
Roctronics
Roxter
Sound By Guy
Swivelier
2001 Inds.

strip

American Lighting & Mfg.
Animated Display Creators
Audio Visual Systems
Bardwell & McAlister (SOS Photo Cine Optics Inc.)
Capitol
Capron
Cosmic Lights
Custom Designed
Digital Lighting
Disco-A-1 (Disco Assocs. Inc.)
Disco City
Disco One Sound & Lighting
Custom
Disco Scene
Discotronics
Divertronics
Entertronix
Kliegl
L S I (Lighting Servs. Inc.)
Lights Fantastic
Litelab
Luna Lite (IMS Corp.)
Blacklite
Markee Lights (Mini-Markee Inc.)
Mastronix
Nimrod
Packaged Lighting
Professional Audio Systems Eng'g
Roctronics
Roxter

Smithall
Sound By Guy
Swivelier
Times Square
Toledo Theatre
Triad
2001 Inds.
Yorkshire Entertainments

VISUAL MATERIALS

slide libraries

Audio Visual Systems
Blackstone
Polarized & Animated
Charles Burke
Capron
Captain Disco
Creative Image
35mm
Digital Lighting
Disco City
Disco Scene
DiscoSound
Discotreque
Discotronics
E P C
Polarized
Edmund
Hammond
Juliana's
Lights Fantastic
Colormatic Polarized
Organ Grinder
Pana-Vue (GAF Corp.)
Pig Light Show
Professional Audio Video Servs.
Projection Mktg.
Rocronics
Sights & Sounds
Sound Prod'ns
2001 Prod'ns
United Audio Visual
Videstheque

film libraries

Audio Visual Systems
Beran-Wilson
Blackstone
16mm
Bill Brittain
Super B
Digital Lighting
35 16 8mm
Disco City
DiscoSound
Juliana's
16mm
Media Arts
16mm
Organ Grinder
Professional Audio Video Servs.
Projection Mktg.
Bmm
Standard
35mm
2001 Prod'ns
Videstheque
35, 16, 8mm

videotape libraries

Audio Visual Systems
Blackstone
Bill Brittain
2" cartridge
Digital Lighting
Disco City
Disco Scene
DiscoSound
Disco Sound Assocs.
Giffen
Global Video
HoloVision
Juliana's
Last Moving Picture
Media Arts
Northeast Video
1/2" & 3/4"
Organ Grinder
Projection Mktg.
1/2" & 3/4"
Projectivision
Tele-Cinema
Tele-Theatre
2001 Prod'ns
Video Disco Inds.
Video Tape Network
Videstheque

PROJECTION SYSTEMS

film / movie projectors

Argus
Bell & Howell
16mm Sound

Beseler
Buhl Inc.
Century Projector Corp.
Elmo
G A F
General Audio Visual
Bmm Continuous loop
International Audio Visual (Standard Projector & Equip. Co.)
Kalart Victor
16mm Sound / Silent
Kodak (Eastman Kodak Co.)
Ektagraphic, Supermatic, Pageant
Sankyo
Standard
Tokiva (SOS Photo Cine Optics Inc.)
Viewlex
Xenographic (Optical Radiation Corp.)

large screen television / video projectors

Audio Visual Systems
Century Projection Systems
Cinema IV (PM Systems)
Global Video
Kalart Victor
Magna-Image (Image Magnification Inc.)
Magnum (Phoenix Mfg.)
Darrel Mand
Miami Projection
Miami Soundlight
Muntz (Muntz-Elman Mfg. Inc.)
Orbit Light (Samn Electronics Corp.)
Plonta Cine-Vision (Melody Rec'g Corp.)
Professional Audio Video Servs.
Projecta-Vision
Projection Systems
Saga (Diversitronics Inc.)
Seneca
Sony
Tandem
Tele-Cinema
Teleprosys (Tape Head Co. Inc.)
Tele-Theatre
Video Beam (Advent Corp.)
Color Television Projectors
Video-Master (Giant Screen TV Inc.)
Worldwide Entertainment

video tape recorders / players

Ampex
Betamax (Sony Corp. of America)
Concord (Benjamin Electronic Sound Co.)
I V C (International Video Corp.)
J V C Inds.
Javelin
Panasonic
Philips Audio Video Systems Corp., Broadcast Prods. Div.
R C A Commercial Communications Systems Div.
Sanyo
Teac
TeleMation
U-Matic (Sony Corp. of America)

slide projectors

Airequipt
Argus
Beseler
Creative Image
35mm
G A F
Hi-Lite (Buhl Optical Co.)
1200-watt
Kliegl
Kodak (Eastman Kodak Co.)
Ektagraphic, Carousel
E. Leitz
Meteor (Hammond Inds. Inc.)
Metro-Lite (George R. Snell Assocs.)
35mm, 3 x 4 Scenic
Q B C (Buhl Optical Co.)
Rank (Hammond Inds. Inc. & Lights Fantastic)
Sawyer's (GAF Corp.)
Standard
3M Co., Visual Prods. Div.
Xenographic (Optical Radiation Corp.)

screens

Audio Innovators
Custom
Audio Visual Promo. Aids
Crystal Vision, Stretch Screen
Audio Visual Systems
Custom
Capitol
Front, Rear, Motor-Driven
Da-Lite
Disco Sound Assocs.
Draper
Front & Rear
Edmund
Front & Rear
Fastfold (United Audio Visual Corp.)
Front, Rear
HoloVision
Holographic
Juliana's
Kodak (Eastman Kodak Co.)
Ektalite 40 x 40

Charles Mayer
Rear
McDonald's
Front & Rear
Prima (Hudson Photographic Inds.)
Front High Gain—4B" x 4B"
Raven Screen
Saturn (Ideal Image Inc.)
Stellar (Ideal Image Inc.)
Tele-Cinema
Up to 4B" x 64"
3M Co., Visual Prods. Div.
Rear
Videstheque
Front & Rear

special effects projectors

Audio Visual Systems
Blackstone
Polarama Luminous Dance Environments
Capitol
E P C
Edmund
Fenton Weill (Nimrod Ltd.)
Juliana's
Kliegl
Laser Presentations
LaTec
Lightolier
Lighte Fantastic
Lights, Times, Dimensions
Custom
Litelab
Meteor (Hammond Inds. Inc.)
Metro-Lite (George R. Snell Assocs.)
Omegatron (Matrix Ents.)
Optikinetics (Capitol Stage Lighting Co. & DTS-electro-acoustics)
Organ Grinder
Pig Light Show
Rank (Hammond Inds. Inc. & Lights Fantastic)
Sound By Guy
Swivelier
Times Square

liquid projectors

Audio Visual Systems
Blackstone
Capitol
Fenton Weill (Nimrod Ltd.)
Focus Lighting
LaTec
Lights Fantastic
Litelab
Meteor (Hammond Inds. Inc.)
Omegatron (Matrix Ents.)
Optikinetics (Capitol Stage Lighting Co. & DTS-electro-acoustics)
Pig Light Show
Sound By Guy
Times Square

projector attachments

Audio Visual Systems
Wheels, Cassettes
Blackstone
Polarama
Capitol
E P C
Fenton Weill (Nimrod Ltd.)
Focus Lighting
General Audio Visual
Automatic Lamp Change for Kodak Ektagraphic & Carousel Projectors
General Eng'g
HoloVision
Laser / Holographic
Juliana's
Kliegl
LaTec
Lights Fantastic
Wheel & Cassette Rotators, Trifect, Kinerama Prisms, Panorama, Total Eclipse, Liquidsplode
Litelab
Liquidcolor
Media Master (Columbia Scientific Inds.)
Programmers, Dissolve Controls
Meteor (Hammond Inds. Inc.)
Color & Effects Wheels, Special Lenses
Metro-Lite (George R. Snell Assocs.)
Dissolve Units
Optikinetics (Capitol Stage Lighting Co. & DTS-electro-acoustics)
Pig Light Show
Prisms, Mirror, Color
Show Pro (Audio Visual Labs Inc.)
Computer Programmers w/ Faders
Sound By Guy
Times Square
Panorama, Kinerama, Liquidsplode, Catherine Wheel, Mirror Image, Trifect, Cassette & Wheel Rotators

SPECIAL EFFECTS

mirror balls

Animated Display Creators

Disco Equipment & Services By Category

Audio Visual Systems
 Capitol
 Design Circuit
 Digital Lighting
 Disco City
 Disco Scene
 Disco Sound Assocs.
 Discotex
 E P C
 Edmund
 Electra Display
 Entertronix
 Going Mobile
 Juliana's
 Kliegl
 LaTec
 Lights, Times, Dimensions
 Litelab
 McDonald's
 1" to 36"
 Nimrod
 Packaged Lighting
 Sights & Sounds
 Smithall
 Sound By Guy
 Sound Chamber
 Starlite (IMS Corp.)
 Sundance
 Thumper
 Times Square
 Triad

bubble machines

Animated Display Creators
 Audio Visual Systems
 Barnett
 Blacklight Bubbles
 Capitol
 Disco City
 E P C
 Going Mobile
 I C E (Discotronics)
 Juliana's
 LaTec
 Litelab
 Nimrod
 Roctronics
 Smithall
 Sound By Guy
 Times Square
 Triad

fog machines

Alpha One
 Audio Visual Systems
 Capitol
 Disco City
 Disco Scene
 Disco Sound Assocs.
 Entertronix
 Focus Lighting
 Going Mobile
 LaTec
 Litelab
 Nimrod
 Roctronics
 Smithall
 Sound By Guy
 Times Square
 Toledo Theatre
 Triad
 Yorkshire Entertainments
 Custom

signs: computerized / psychedelic / illuminated

A V C
 Alpha One
 Audio Visual Systems
 Blackstone
 Polarized
 Capitol
 Lasers
 Cosmic Lights
 Creative Audio
 Custom Designed
 Digital Lighting
 Disco-A-1 (Disco Assocs. Inc.)
 Disco City
 Disco Construction
 Disco Scene
 Electra Display
 Entertronix
 Gilchrist
 Litelab
 Custom
 Darrel Mand
 Mastronix
 McDonald's
 Mini-Mark ee
 Motion-Graphic (Matrix Ents.)
 Pig Light Show
 Smithall

D-60

Sound By Guy
 Sound Chamber
 Custom
 Sound Unlimited
 Tarvin
 Times Square
 Triad
 Varaxon
 Whirlwind Design
 Yorkshire Entertainments
 Custom

GAMES

video / electronic

A-1 Amusement
 Allied Leisure
 Atari
 Bally
 Programmable Cassette System
 Beta (Krypton Electronics Corp.)
 4-Color, 4-player
 Brunswick
 Astro-Hockey
 Cinema IV (PM Systems Corp.)
 Coleco
 Elcon
 Cocktail & Disco Height—Casino, 5 Games
 Electra Games
 Paddle, Racing
 Exidy
 Fascination
 Fun Games
 Global Video
 Gremlin
 Upright, Table & Wall—Blockade, CoMotion, Play Ball, Trapshoot
 Holovision
 Pinball
 Meadows
 Cocktail—Fim-Flam, 4 in 1; Upright—Bigfoot Bonkers, Bombs Away, Cobra Gunship, Lazer Command
 Midway
 Mirco
 Murrey & Sons
 Project Support
 Ramtek
 Sega
 Taito
 U B I
 U S Billiards
 Video Pool
 United Games
 Venture Line
 Video Action (Wolfman's Stereo Center)
 World Wide
 Xtal (Far Eastern Research Lab.)

pinball

Allied Leisure
 Bally
 Brunswick
 Super-Star
 Cinema IV (PM Systems Corp.)
 Fascination
 Gottlieb
 Meadows
 Sea Avenger
 Mirco
 Playmatic (Universe Affiliated Int'l Inc.)
 Sega
 Williams

arcade

Actrans
 Gravitball
 Allied Leisure
 American
 Junkyard
 Brunswick
 Block-A-Shot, Photo-Finish
 Cinema IV (PM Systems Corp.)
 Electra Games
 Video
 Frantz
 Gremlin
 Upright, Wall & Table—Blockade CoMotion, Play Ball, Trapshoot, Foosball
 Irving Kaye
 Meadows
 Midway
 Mirco
 Ramtek
 Horoscope, Video
 Sega
 Taito
 U B I
 Urban
 Williams

soccer / football (foosball)

Dynamo
 Garlando (Empire Dist'g Inc.)
 Irving Kaye
 Leisure Sports
 Mirco
 Murrey & Sons
 Rene Pierre
 Competition, Westerner

Tournament Soccer (United Financial Corp.)
 Valley
 Vulcan Fussball (Ebsco Amusements)

air hockey

Brunswick
 Air-Hockey, Air-Handball
 Murrey & Sons
 U S Billiards
 Aerojet Hockey, SST

bowling

Murrey & Sons
 U B I
 Williams

shuffleboard

American Shuffleboard
 Irving Kaye
 Murrey & Sons
 Williams

billiards / pool

American Shuffleboard
 Brunswick
 Delta (Fischer)
 Dynamo
 Ebonite
 Fischer
 Irving Kaye
 Murrey & Sons
 Tiffany (Fischer)
 U B I
 U S Billiards
 Pocket & Carom
 Valley

DANCE FLOORS / WALLS / CEILINGS

(Including Package Designers / Installers)

A V C
 Incandescent, Computerized, Non-Computerized, Custom
 Alibi Rock
 Neon, Incandescent, Computerized, Custom
 Alpha One
 Neon, Incandescent, Computerized, Non-Computerized, Custom
 American Discotheque
 Floors
 American Lighting & Mfg
 Apple
 Neon, Computerized, Custom
 Audio Diagnostics
 Incandescent, Custom
 Audio Dynamix
 Neon
 Audio Innovations
 Custom
 Audio Systems
 Incandescent, Computerized, Non-Computerized, Custom
 Audio Visual Systems
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits
 Beran-Wilson
 Blackstone
 Avtec Computerized Multi-Media, Custom, Kits
 Bowling
 Capitol
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits
 Capron
 Neon, Incandescent, Non-Computerized, Custom
 Century City
 Neon, Incandescent, Computerized, Non-Computerized, Custom
 Coherent Sound & Light
 Custom
 Cosmic Lights
 Incandescent, Computerized, Non-Computerized, Custom, Kits
 Creative Audio
 Neon, Incandescent, Computerized, Non-Computerized, Custom
 Creative Floors
 Creative Media
 Incandescent, Non-Computerized, Custom
 Crown Inds
 Plastic Roll-Up
 Custom Designed
 Neon, Incandescent, Computerized, Non-Computerized, Custom
 Design Circuit
 Custom
 Design Spectrum
 Neon, Incandescent, Computerized, Non-Computerized, Custom
 Digital Lighting
 Neon, Incandescent, Computerized, Non-Computerized, Custom

Dimension Five
Incandescent, Computerized, Custom

Disco-America
Disco Assoc's
Custom

Disco City
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Disco-Dek
Floors—Modular

Disco Floors
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Disco Installations
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Disco Int'l
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Dis-Co KC
Incandescent, Computerized, Non-Computerized, Custom

Disco Mark

Disco Scene
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Disco Sound Assoc's
Floors & Walls—Neon, Incandescent, Computerized, Non-Computerized, Custom; Ceilings—Neon, Incandescent, Computerized, Custom

Discotex
Incandescent, Computerized, Custom

Discotronics
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Diversitronics
Incandescent, Computerized, Non-Computerized, Custom, Kits

E P C
Floors, Walls—Animated

Electronic Environments
Neon, Incandescent, Computerized, Custom

Entertronix
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Focalwest
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Focus Lighting
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Freedom
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

General Eng'g
Floors, Walls

Gilchrist
Computerized, Custom

Going Mobile
Neon, Incandescent, Non-Computerized, Custom, Kits

Hammond
Custom

Horvick Eng'g
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Howell Electronics
Incandescent, Computerized, Custom

Juliana's
Walls & Ceilings—Incandescent, Computerized, Non-Computerized, Custom

K E K
Custom

Koehn
Laser Displays
Floors—Laser

Laser Presentations
Computerized, Custom

Light-Cruise
Custom

Lights Fantastic
Neon, Incandescent, Computerized, Custom

Light & Sound Specialties
Neon, Incandescent, Custom

Lights, Times, Dimensions
Incandescent, Computerized, Non-Computerized, Custom

Litelab
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Mad Mad Prod'ns
Computerized, Non-Computerized

Darrel Mand
Incandescent, Computerized, Non-Computerized, Custom

Mastronix
Neon, Incandescent, Computerized, Custom

McDonald's
Incandescent, Computerized, Non-Computerized, Custom, Kits

Miami Soundlight

Modern Entertainment

L James Nameth
Neon, Computerized, Custom

Nimrod
Neon, Incandescent, Computerized, Non-Computerized, Custom

Organ Grinder
Custom

Packaged Lighting
Incandescent, Non-Computerized, Custom, Kits

Pig Light Show

Power Audio
Neon, Incandescent, Computerized, Custom

Professional Audio Systems Eng'g
Floors—Neon, Incandescent, Computerized, Custom, Kits; Walls & Ceilings—Neon, Incandescent, Computerized, Non-Computerized, Custom

Rock-Ola
Incandescent, Computerized, Kits

Rocronics
Incandescent, Computerized, Non-Computerized, Kits

Sights & Sounds
Incandescent, Computerized, Non-Computerized, Custom, Kits

Smithall
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

Sound By Guy
Neon, Incandescent, Computerized, Non-Computerized, Kits

Sound Chamber
Neon, Incandescent, Computerized, Custom

Sound Investment
Incandescent, Computerized, Non-Computerized

Soundman
Incandescent, Computerized, Custom

Sound Prod'ns
Incandescent, Non-Computerized, Custom, Kits

Sounds Unlimited
Incandescent, Computerized, Custom, Kits

Sound Unlimited
Neon, Incandescent, Computerized, Non-Computerized, Custom

Synergist
Computerized, Custom, Kits

Tarvin
Incandescent, Computerized, Custom

Thumper
Incandescent, Non-Computerized, Custom

Times Square
Incandescent, Non-Computerized, Kits

Toledo Theatre
Total Concept Sound
Incandescent, Computerized, Custom

Triad
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

2001 Int'l
United Audio Visual
Incandescent, Computerized, Custom

Varaxon
Incandescent, Computerized, Non-Computerized, Custom

Videothèque
Neon, Incandescent, Computerized, Non-Computerized, Custom

Waldo White
Neon, Incandescent, Computerized, Non-Computerized, Custom

Whitelight Design
Neon, Incandescent, Computerized, Non-Computerized, Custom

World of Sound & Light
Zounds
Custom

Audio Technical Servs.
Audio, Lighting

Audio Techniques
Audiothèque
Audio & Lighting for Dealers

Audio Transport
Total Package

Audiotronix
Audio Visual Labs
Lighting & Projection: Computer Controls

Audio Visual Promo. Aids
Audio, Lighting, Projection, Video

Audio Visual Systems
Total Package

Austin
Complete Turnkey Audio

B O K

Beran-Wilson
Total Package

Beta Sound
Audio

J. Bingo
Total Package, Set-Up, Operations

Blackstone
Total Package

Bridgewater
Audio

Bill Brittain
Total Package

Buckeye Sound
Audio, Lighting, Projection

Charles Burke
Specifications

Terence P. Butler
Total Package

Capitol
Lighting, Projection, Flooring

Capron
Audio, Lighting, Projection, Flooring

Captain Disco
Total Package

Century City
Audio, Lighting, Projection

Coherent Sound & Light
Audio, Lighting, Projection, Decor

Coleman
Audio, Music Programming

Community Electronics

Cook Consultants

Cooper's Group
Audio

Cosmic Lights
Total Package

Creative Audio
Total Package

Creative Media
Total Package, Programming

Custom Audio
Audio

Custom Designed
Total Package

D L S Inds.

D T S-electro-acoustics
Audio, Lighting

Design Circuit
Audio, Lighting

Design Spectrum
Total Package

Digital Lighting
Total Package, Engineering, Design

Dimension Five
Audio, Lighting, Flooring, Decor

Disco Assoc's

Disco City
Total Package

Disco Concepts
Total Package

Disco Dancing

Disco Duo
Audio, Lighting, Decor

Disco Floors
Total Package

Disco Installations
Total Package

Disco Int'l
Total Package

Dis-Co K C
Total Package, Entertainment Management

Disco-Motion

Disco-One
Audio, Lighting

Disco One Sound & Lighting

Disco Prod'ns
Audio, Lighting, Decor

Disco Scene
Total Package, Management

DiscoSound
Audio, Lighting, Projection

Disco Sound Assoc's
Interior, Promotion

Discotron
Total Package

Discotronics
Total Package

Diversitronics
Lighting Equipment Specification

Ned Dougherty

Dyma
Audio, Lighting

Dynacord
Audio, Lighting, Design

E P C
Total Package

Electronic Environments
Total Package

Entertronix
Audio, Lighting, Projection

Focalwest
Lighting, Projection, Flooring, Decor, Visual Display

DISCOTHEQUE PLANNING / CONSTRUCTION

consultants
(Total Package Includes Audio, Light-
ing, Projection, Flooring & Decor)

A V C
Audio, Lighting, Projection

Accurate Sound
Total Package

Acoustics/Noise Control Consultants
Total Package, Engineering

Advanced Tech
Audio, Lighting, Programming

Alibi Rock
Total Package, Financing, Advertising, Computerized
Programming, Management

Alladin
Audio, Lighting, Decor

Alpha One
Total Package

American Acoustic Labs.
American Lighting & Mfg.

Ampro

Marty Angelo
Audio, Lighting, Flooring, Decor, Layout, Management

Antech Labs
Total Package

Apple
Total Package

Aristocrat Discotheques
Total Package

Audioarts
Audio

Audio By Zimet
Audio

Audio Concepts
Audio, Lighting, Flooring, Decor

Audio Design
Total Package

Audio Designs
Audio

Audio Dynamix
Audio, Lighting, Projection

Audio Innovations
Total Package, Remodeling

Audio Innovators
Audio, Projection

Audiopro
Audio Room Tuning, Hi Level Monitoring

Audio Systems
Total Package

Disco Equipment & Services By Category

Focus Lighting
Total Package
Frazier
Audio
Freedom
Total Package
Full Compass
Audio
Geranium Labs. Assocs.
Audio
Giffen
Projection
Going Mobile
Total Package
Hanest
Lighting, Projection, Video, Multi-Media
Hi Fi Corner
Total Package
High-End
Sound Reinforcement
Holovision
Audio, Lighting
Horvick Eng'g
Total Package
Howell Electronics
Audio, Lighting, Projection, Flooring
Hudson's Audio
Audio
I L F Sound
Audio
J & M Prod'ns
Russ Jackson
Total Package
Juliana's
Total Package
K E K
Total Package
K & L
Audio
Kinner Sound
Koehn
Total Package
Larry Allen
Audio, Lighting
la rue des decorateurs
Audio, Lighting, Concept, Interiors, Portable Systems
LaSalle Audio
Audio, Lighting, Projection
Laser Displays
Total Package
Last Moving Picture
Total Package, Management, Franchising
Let's Go Disco
Total Package
Let There Be Neon
Neon Designs
Light & Sound Specialties
Total Package
Lights, Times, Dimensions
Litelab
Lighting
Mac Audio
Audio, Lighting, Acoustics
Magic Time Machine
Darrel Mand
Total Package
Martin Audio / Video
Audio, Video
Mastronix
Audio, Lighting, Projection, Flooring
McDonald's
Total Package
Miami Soundlight
Jonas Miller
Mobile Music
Audio, Lighting
Modern Entertainment
Joe Morrone
Music Systems
Audio Engineering
My Affinity
L. James Nameth
Lighting, Flooring, Decor, Design & Project Co-ordination
Rupert Neve
Audio
New York Sound
Audio, Lighting, Decor
Nickell
Audio & Environmental Programming
Nimrod
Audio, Lighting
"OO" Prod'ns
Michael O'Harro
Total Package
Omnitronics
Total Package
Organ Grinder
Total Package
Partytime
Phoenix
Speaker Systems
Pig Light Show
Audio, Lighting, Projection
Power Audio
Audio, Lighting, Flooring
Pragmatech
Total Package
Professional Audio Video Servs.
Audio, Lighting, Projection, Video
Record Gallery
Audio Planning & Construction

Charlie Roberts
Total Package
Roctronics
Lighting, Projection, Flooring, Decor
Rodgers
Rosner
Total Package
J. R. Russell
Audio, Lighting, Multi-Media
Fred Schmid Assocs.
Seneca Sound
Audio—Psychoacoustical
Showco Electronics
Audio, Decor
Sights & Sounds
Audio, Lighting, Flooring
Smithall
Audio, Lighting, Decor, Management
Graham Smith
Audio, Lighting, Decor
Smith Sound
Audio, Lighting, Projection
Sound By Guy
Total Package
Sound Chamber
Total Package
Sound Genesis
Audio
Sound Investment
Total Package
Soundman
Audio, Lighting Controls
Sound Prod'ns
Total Package, Marketing, Promotion, Technical
Sound Studio
Sounds Unlimited
Total Package
Sound Systems Inc.
Audio, Lighting, Projection
Sound Unlimited
Audio, Lighting, Flooring, Decor
Sultan
Audio, Flooring, Decor
Sundance
Lighting
Sunrise Prod'ns
Synergist
Lighting
Teaser Wireworks
Audio, Lighting
Times Square
Lighting, Projection, Flooring, Decor
Toledo Theatre
Lighting, Projection
Total Concept Sound
Total Package
Tramp's Ents
Total Package
Trnad
Electrical, Mechanical
Tri-State
Broadcast & Disco Sound Engineering
2001 Clubs of America
Total Package
United Audio Visual
Audio, Lighting, Projection, Flooring, Audio-Visual
Varaxon
Total Package
Video Disco Inds.
Video, Planning
Videotheque
Total Package, Design, Engineering
Video Vision
Projection
Virgolight
Audio, Lighting, Projection
Waldo White
Total Package
Walker
Total Package
Whiteline Design
Total Package, Planning
Thomas E. Williams
Total Package
Windmiller
Audio, Lighting
Wolfman's
Audio, Projection
World of Sound & Light
Audio, Lighting, Decor, Flooring, Music
Programming, Club Concept
Yorkshire Entertainments
Total Package, Disk Jockey
Zounds
Total Package

Audio By Zimet
Audio
Audio Concepts
Audio, Lighting, Flooring, Decor
Audio Design
Total Package
Audio Designs
Audio
Audio Diagnostics
Audio, Lighting, Projection
Audio Dynamix
Audio, Lighting, Projection
Audio Innovations
Total Package
Audiopro
Audio
Audio Systems
Total Package
Audio Technical Servs.
Audio, Lighting
Audio Transport
Total Package
Audiotronix
Audio Visual Systems
Total Package
Austin
Beran-Wilson
Total Package
Beta Sound
Audio
J. Bingo
Total Package
Blackstone
Total Package
Bowling
Bill Brittain
Total Package
Buckeye Sound
Audio, Lighting
Charles Burke
T. C. Butler
Total Package
Capitol
Lighting, Projection, Flooring
Capron
Audio, Lighting, Projection, Flooring
Century City
Coherent Sound & Light
Audio, Lighting, Projection, Decor
Coleman
Audio
Cook Consultants
Cosmic Lights
Lighting, Projection, Flooring, Decor
Creative Audio
Total Package
Creative Media
Total Package
John T. Curran
Custom Audio
Audio
Custom Designed
Total Package
D L S Inds
Total Package
Design Circuit
Design Spectrum
Total Package
Digital Lighting
Total Package
Disco Assocs.
Disco City
Total Package
Disco Concepts
Total Package
Disco Duo
Audio, Lighting, Decor
Disco Floors
Disco Installations
Total Package
Disco Int'l
Total Package
Dis-Co. KC
Total Package
Disco-One
Disco One Sound & Lighting
Audio, Lighting, Projection
Disco Prod'ns
Audio, Lighting, Decor
Disco Scene
Total Package
DiscoSound
Audio, Lighting, Projection
Disco Sound Assocs.
Discotex
Total Package
Discotronics
Total Package
Dyma
Audio, Lighting
Dynacord
Audio, Lighting
E P C
Total Package
Electronic Environments
Total Package
Eltex
Audio, Lighting
Entertronix
Lighting
Focalwest
Lighting, Projection, Flooring, Decor
Focus Lighting
Total Package
Fred Foxx
Freedom
Total Package
Full Compass
Audio

designers

(Total Package Includes Audio, Lighting, Projection, Flooring & Decor)

A V C
Audio, Lighting, Projection
Advanced Tech
Audio, Lighting
Alibi Rock
Total Package
Alladin
Audio, Lighting, Decor
Alpha One
Total Package
Ampro
Antech Labs
Total Package
Apple
Aristocrat Discotheques
Lighting, Decor

Gibson Tibbatts (Aristocrat Discotheques Inc.)
Total Environment
Gifford
Total Package
Gilchrist
Total Package
Going Mobile
Total Package
Hanest
Lighting, Projection
Hi Fi Corner
Total Package
High-End
Sound Reinforcement
Holovision
Audio, Lighting
Horvick Eng'g
Total Package
Howell Electronics
Audio, Lighting, Projection, Flooring
Hudson's Audio
Audio
I L F Sound
J & M Prod'ns
Russ Jackson
Total Package
Juliana's
Total Package
K E K
Decor
K & L
Audio
Kinner Sound
Koehn
Total Package
la rue des decorateurs
Total Package
LaSalle Audio
Audio, Lighting, Projection
Laser Displays
Total Package
Laser Presentations
Lighting, Projection
Last Moving Picture
Projection, Flooring, Decor
Let's Go Disco
Total Package
Let There Be Neon
Light & Sound Specialties
Total Package
Lights, Times, Dimensions
Litelab
Lighting
Mac Audio
Audio, Lighting
Darret Mand
Audio, Flooring, Decor
Martin Audio/Video
Audio, Video
Mastronix
Audio, Lighting, Projection, Flooring
McDonald's Sound
Total Package
Jonas Miller
Modern Entertainment
Music Systems
Audio
L. James Nameth
Lighting, Decor
Rupert Neve
Audio
New York Sound
Total Package
Nickell
Audio & Environmental Programming
Nimrod
Audio, Lighting
Omnitronics
Total Package
Organ Grinder
Pig Light Show
Total Package
Power Audio
Audio, Lighting, Flooring
Professional Audio Video Servs.
Audio, Lighting, Video
Programmed Media
Engineering, Architectural Design, Audio, Lighting, Projection, Interiors
Record Gallery
Audio
Charlie Roberts
Total Package
Roctronics
Lighting, Projection, Flooring, Decor
Rodgers
Rosner
Total Package
J. R. Russell
Audio, Lighting, Projection, Decor
Showco Electronics
Audio, Decor
Sights & Sounds
Smithall
Total Package
Graham Smith
Total Package
Smith Sound
Sound By Guy
Total Package
Sound Chamber
Total Package
Sound Genesis
Audio
Sound Investment
Total Package
Sound Prod'ns
Total Package
Sound Studio

Sounds Unlimited
Total Package
Sound Systems Inc.
Audio, Lighting, Projection
Sound Unlimited
Audio, Lighting, Flooring, Decor
Specialized Audio
Audio, Lighting
Sultan
Audio
Sundance
Lighting
Sunrise Prod'ns
Suntronics
Tarvin
Audio, Lighting, Flooring
Teaser Wireworks
Audio, Lighting
Thumper
Total Package
Times Square
Lighting, Projection, Flooring, Decor
Toledo Theatre
Lighting, Projection
Total Concept Sound
Total Package
Triad
Lighting, Flooring, Decor
Tri-State
Audio
2001 Incls.
Total Package
Varaxon
Total Package
Video Disco Incls
Video
Videotheque
Total Package
Video Vision
Projection
Virgolight
Lighting, Projection
Waldo White
Total Package
Walker
Total Package
Whiteline Design
Total Package
Thomas E. Williams
Total Package
Windmiller
Audio, Lighting
Wolfman's
Audio, Projection
World of Sound & Light
Audio, Lighting, Decor, Flooring
Yorkshire Entertainments
Audio, Lighting, Flooring, Decor
Zounds
Total Package

installers

(Total Package Includes Audio, Lighting, Projection, Flooring & Decor)

A V C
Audio, Lighting, Projection
Accurate Sound
Audio, Lighting, Projection, Flooring
Advanced Tech
Audio, Lighting
Alibi Rock
Total Package
Alladin
Audio, Lighting, Decor
Alpha One
Audio, Lighting, Projection, Flooring
Ampro
Marty Angelo
Antech Labs
Total Package
Apple
Aristocrat Discotheques
Audio, Lighting
Audio By Zimet
Audio
Audio Concepts
Audio, Lighting, Flooring
Audio Design
Total Package
Audio Designs
Audio
Audio Diagnostics
Total Package
Audio Dynamix
Audio, Lighting, Projection
Audio Innovations
Total Package
Audiopro
Audio
Audio Systems
Total Package
Audio Technical Servs
Audio, Lighting
Audiotechniques
Audio Transport
Audio, Lighting, Projection
Audiotronix
Audio Visual Systems
Total Package
Austin
Boron Wilson
Total Package
Beta Sound
Audio

J. Bingo
Total Package
Blackstone
Total Package
Bridgewater
Audio, Lighting, Projection
Bill Brittan
Audio
Buckeye Sound
Audio, Lighting
Charles Burke
Terence P. Butler
Total Package
Capron
Audio, Lighting, Projection
Century City
Coherent Sound & Light
Audio, Lighting, Projection, Decor
Coleman
Audio
Cook Consultants
Cosmic Lights
Total Package
Creative Audio
Total Package
Creative Media
Total Package
John T. Curran
Custom Audio
Audio
Custom Designed
Total Package
D L S Incls
Total Package
Design Circuit
Design Spectrum
Total Package
Digital Lighting
Total Package
Dimension Five
Disco Assocs
Disco City
Total Package
Disco Concepts
Total Package
Disco Duo
Audio, Lighting, Decor
Disco Floors
Disco Installations
Total Package
Disco Int'l
Total Package
Dis-Co KC
Total Package
Disco-One
Disco One Sound & Lighting
Audio, Lighting, Projection
Disco Prod'ns
Audio, Lighting, Decor
Disco Scene
Total Package
DiscoSound
Audio, Lighting, Projection
Disco Sound Assocs
Discotex
Total Package
Discotrequ
Total Package
Discotronics
Total Package
Dyma
Audio, Lighting
Dynacord
Audio, Lighting
Electronic Environments
Total Package
Eltex
Audio, Lighting
Entertronix
Audio, Lighting, Projection
Focalwest
Lighting, Projection, Flooring, Decor
Focus Lighting
Total Package
Fred Foxx
Freedom
Total Package
Full Compass
Audio
Giffen
Projection
Gifford
Total Package
Gilchrist
Total Package
Going Mobile
Total Package
Hanest
Lighting, Projection
Hi Fi Corner
Total Package
Holovision
Audio, Lighting
Horvick Eng'g
Total Package
Howell Electronics
Audio, Lighting, Projection, Flooring
Hudson's Audio
Audio
Russ Jackson
Total Package
Juliana's
Total Package
K & L
Audio
Koehn
Total Package

(Continued on page D-82)

International

ARGENTINA

● record companies with disco product

CBS SAICF (Oscos), Emilio Mitre 1819, Buenos Aires Tel. 922-4041 Cable COLRECORD Pres. Juan Truden; Latin American Opns / South Region A&R Alberto Caldeiro. Prod. Mgr. R. Martins; Mgr. Hecio Cuomo. Labels: (Owned) CBS, Epic, (represented) Black Magic (UK), Invictus (USA), Philadelphia Int'l (USA), T-Neck (USA)

Calmax Srl, C de la Paz 2506, Buenos Aires. Tel. 782-3037 Gen. Mgr. & Disco Contact Luis Pisterman Label: (Represented) Buddah (USA)

Capitol, see EMI-Odeon.

Carmusic SAIC, Mexico 2B33, Buenos Aires Tel. 97-7185 Labels: (Represented) Pickwick Int'l (USA), Top Tape Musica (Brazil)

Diorama, see Trova

EMI-Odeon SAIC, Mendoza 1660, Buenos Aires. Tel. 781-4061 Cable TURNTABLE.

Labels: (Owned) EMI, Capitol, (represented) A&M (USA), PDU (Italy), United Artists (USA), Vogue (France)

Epic, see CBS.

Mercury, see Phonogram

Microfon Argentina SA, Lavalle 1430, 4th fl., Buenos Aires. Tel. 40-7010, 49-2560 Pres. Mario R. Kaminsky; VP-Norberto Kaminsky Labels: (Owned) Microfon, Micsa, (represented) Casablanca (USA), OCM (Mexico), Hispavox (Spain), Motown (USA), Vanilla (Italy)

Micsa, see Microfon.

Parnaso Rec. SA, Corrientes 1904-1906, Buenos Aires 1045, Tel. 49-1704, 40-6B36, 45-4503 Pres. Roger Lopez, VP Maria Lopez, Int'l Repertoire: Ruben Aprile Labels: (Owned) Parnaso, (represented) Discophon, H&L, Kudu, Musicdisc, Springboard

Philips, see Phonogram

Phonogram SAIC, Calle Moreno 203B, Buenos Aires. Tel. 48-7709/5524/6728 Labels: (Owned) Mercury, Philips, Polydor, (represented) Chrysalis (UK), GTO (UK), Island (UK), MCA (USA), RSO (UK), 20th Century (USA)

Polydor, see Phonogram

RCA Ltd (Sucursal Argentina), Paroissien 3930, Buenos Aires Tel. 70-4171 Telex: 12-1230 Gen. Mgr. Horacio Bulnes; Creative Mgr.: Mario Pizzurro; Sales Mgr.: Manuel Silva Labels: (Owned) RCA; (represented) Ariola (Spain), Barclay (France), Fantasy (USA), Polar (Sweden), Ricordi (Italy), R-Fi (Italy)

Rhombus see Trova.

Stamericana SACIFI, Jose E. Uriburu 40-42, Buenos Aires Tel. 46-9800. Labels: (Represented) ABC group (USA), CID (Brazil), Durium (Italy), Pye (UK), WEA group (USA)

Trova Industrias Musicales SA, Cangallo 4378/80/82, Buenos Aires Tel. 811-0890/0990/2B10 Labels: (Owned) Diorama, Rhombus, Vernal, (represented) Phonogram, Som Livre (both Brazil)

Vernal, see Trova

● disco equipment & services

Acoustech SAICF, Curapalque 449, Buenos Aires 1406 Tel. 631-1373 Product Audio—ACOUSTECH Amplifiers, Speakers, Headphones; MICRO SEIKI Headphones

Brescia Electronica SA, Fitz Roy 1929, Buenos Aires Tel. 771-0863 Product Audio—Phono Cartridges, Microphones

Ken Brown Argentina SA, Lope de Vega 969, Buenos Aires Tel. 567-3322 Pres. Julio Kohan; Exec. VP Marcos Kohan; Sales Mgr. Osvaldo Tagliazzuchi Product Audio—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Headphones, Planning/Construction—Designers (Audio), Installers (Audio)

Digital Electronica, Arregui 6050, Buenos Aires Tel. 641-2890. Pres. Mario A. Caballero; Sales & Adv. Mgr. Juan C. Garcia Product Audio—Mixers (6 Inputs, 1 Output), Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Bass Boosters, Mid-Range/Tweeter Expanders, Lighting—Color Organs (3 Channels), Dimmer Boards, Strobes, Ultraviolet/Blacklight, Spot, Planning/Construction—Designers, Installers & Builders (Audio, Lighting)

Holimar Srl, Cespedes 2670, Buenos Aires 1426, Tel. 73-8127, 781-5065 Product Audio—HOLIMAR Mixers (12 Inputs, 2 Out-

puts), Amplifiers, Pre-Amplifiers, Tuners, Speakers, Turntables, Equalizers (For 7Bpm Records), Decoders & Oemodulators, JELCO tonearms, ORTOFON Phono Cartridges, Stylus-Pickup, PA Systems, Planning/Construction—Consultants, Designers & Installers (Audio)

Provatt Srl, Venezuela 1433, Buenos Aires 1095, Tel. 38-3998/2754 Product Audio—Consoles (12 Inputs, 4 Outputs), Mixers (6 Inputs, 2 Outputs), Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Equalizers

AUSTRALIA

● record companies with disco product

Arrow Int'l Artists, see EMI

Astor Recs. Pty. Ltd., 1092 Centre Rd., Clayton, Melbourne, Vic. 3168 Tel. (03) 544-2444 Cable SCHUH Telex AA31244 Labels: (Represented) Casablanca (USA), Gull (UK), Janus (USA), MCA (USA), Playboy (USA), Pye (UK)

Asylum, see WEA Recs.

Atlantic, see WEA Recs.

Australian Rec. Co. Ltd., PO Box 267, Darlinghurst, 11/19 Hargrave St., East Sydney, NSW 2010 Tel. (02) 31-0255 Cable COLRECORD Mng Dir AWT Smith, Gen. Mgr. A.H. Watts. Labels: (Represented) CBS, Epic, Philadelphia Int'l, Portrait

Capitol, see EMI

Carina Co. Pty. Ltd. Carina House, 6 Artarmon Rd., Willoughby (Sydney), NSW 2068 Tel. (02) 95-2005 Mng Dir. M. Kulakowski, Gen. Mgr. C.R. Barlow Labels: (Represented) Ariola (Germany), Fonit-Cetra (Italy), Telefunken (Germany)

Country Gold, see W&G.

EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000 Tel. (02) 2-0912 Cable EMITRON Telex AA24182 Chm. & Mng. Dir. John Kuipers, EMI Recs Mng Dir. Stephen Shrimpton Mktg Mgr. Terry Howard, Bus Affairs Mgr. David Wyatt, Nat'l PR Mgr. Roger Langford Branches: Adelaide SA, 105 Port Rd., Bowden 5007 Tel. (08) 46-3031 Mgr. J.D. Smith—Brisbane, Qld., 83 Robertson St., Fortitude Valley 4006 Tel. (072) 52-5271 Mgr. P.J. Rose—Canberra, ACT, 135 Newcastle St., Fyshwick 2609, Tel. (062) 95-1512 Mgr. A. Fawcett—Melbourne, Vic. 109/123 Burwood Rd., Hawthorn 3122 Tel. (03) 81-0211 Mgr. R.E. Fiddes—Newcastle, NSW, 18 Maitland Rd., Islington 2296 Tel. (049) 69-2099 Mgr. J. Doherty—Perth, WA, 90/94 Daly St., Belmont 6104 Tel. (092) 65-5433 Mgr. B.R. Hames Labels: (Owned) EMI, Capitol, (represented) Arista (USA), Bang (USA), Bell (UK), Brunswick (USA), Decca group (UK), London (USA), Motown group (USA), Power Exchange (UK), Private Stock (UK, USA), RAK (UK), Rocket (UK), Threshold (UK)

EMI S Oists. Pty. Ltd., 212 Hindley St., Adelaide, SA 5000, Tel. (08) 87-3398 Mng. Dir. T.J. Evans; Gen. Mgr. G.W. Morphett Branches: North Sydney, NSW, 107 Walker St., 4th fl. Tel. (02) 92-4020 Mgr. J. Tavender—Melbourne, Vic., 50 Cardigan St., Carlton South Tel. (03) 34-77411 Mgr. D. Kelly—Perth, WA, 38a Cambridge St., Leederville Tel. (092) 81-8473 Mgr. A. Standfield. Label: (Owned) Arrow Int'l Artists

Electric Recs., 247 Collins St., Melbourne, Vic. 3000, Tel. (03) 63-8034, 63-5507 Co-Oirs David N. Pepperell, Keith Glass, Sales Mgr. Richard Barnes Labels: (Owned) Electric, Lamington; (licensed foreign) GMG (Germany)

Elektra, see WEA Recs

Festival Recs. Pty. Ltd., Festival House 63-79 Miller St., Pyrmont, Sydney, NSW 2009, Tel. (02) 660-4022 Nat'l Prod. Mgr. Mrs. Meryl Alfonso.

Gen. see W&G

Image Recs. Pty. Ltd., 113 Lonsdale St., Melbourne, Vic. 3000 Tel. (03) 663-2241 Labels: (Owned) Image, (represented) Jupiter (Germany), Shadybrook (USA)

K-tel Int'l (Australia) Ltd., PO Box 121, 46 Pyrmont Bridge Rd., Pyrmont, NSW 2009, Tel. 660-6496 Gen. Mgr.: Ken McDonald.

Lamington, see Electric

M7 Recs. Pty. Ltd., 28 Cross St., Brookvale, NSW 2096, Tel. (02) 938-2200 Cable EMSEVEN Gen. Mgr. Ron G. Hurst; Plant Mgr. Ken Harding, Mds. Mgr. Alan Dearth Labels: (Represented) Bradley's, Creole, Young Blood (all UK); Spiral.

Mercury, see Phonogram.

Philips, see Phonogram.

Phonogram Pty. Ltd., Westfield Towers, 2nd fl., 100 William St., Kings Cross, NSW 2011 Tel. (02) 357-3277 Cable PHONREC SYONEY Telex 26B56 Mng. Dir. Ross Barlow, Finance Mgr. Steve Wagner; Mktg. Mgr. Graham Newman Labels: (Owned) Mercury, Philips, Polydor; (represented) BBC, GTO, RSO, State, UK (All UK), Buddah, Chelsea, Kudu, Phil Spector Int'l, Roulette (all USA)

Polydor, see Phonogram

RCA Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113 Tel. (02) 888-5444 Cable RCAAUSTRAL Mng. Dir. Robert F. Cook Mktg. Mgr. Morris Smith, A&R Ron Willis, Royalties Mgr. E. E. When. Labels: (Owned) RCA, (represented) ABC (USA), Ariola (USA), Blue Thumb (USA), Cube (UK), Flying Outchman (USA), Midland Int'l (USA), Soul Train (USA), TK (USA)

WEA Recs. Pty. Ltd., 7/9 George Pl., Artarmon, Sydney, NSW 2064, Tel. (02) 428-3633 Telex 24653 Mng. Dir. Paul M. Turner, A&R & Mktg. Mgr. Peter Ikin Labels: (Owned) Asylum, Atlantic, Elektra, Warner Bros.; (represented) Bronze (UK), Manticore (USA), Rolling Stones (UK, USA)

W & G Dist'g Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073 Tel. 460-4522 Cable DUALSCALE MELBOURNE Mng. Dir. E.A. White, Gen. Mgr. R.J. Gillespie Labels: Country Gold, Gen. W&G, W&G Int'l Warner Bros., see WEA Recs.

● disco equipment & services

Cadema Pty. Ltd., 14 Claremont St., South Yarra, Vic. 3141, Tel. (03) 24-0373 Dir. & Sec'y A.A. Skip Ariansen. Product Audio—Mixers, Amplifiers, Speakers, Turntables, Equalizers, Noise Reducers, Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Dance Floors/Walls/Ceilings—Floors/Walls/Ceilings (Computerized), Planning/Construction—Consultants (Total Package, Catering, Management), Designers & Installers (Total Package).

Disco Corps, Box 275 Kings Cross, Sydney, NSW 2011, Tel. (02) 95-6465, Mng. Dir. Mike Parker, Product Consultants.

BELGIUM

● record companies with disco product

Ariola-Eurodisc Benelux NV, Oorlogskruisenlaan 126, B-1120 Brussels Tel. (02) 215-06-09 Telex 62354. Mgr. Gerry Oord, Label Mgrs. Rik Urmel, Jan Floriszone Labels: (Licensed foreign) ABC, H&L (both USA)

Baltic PvbA-Brian Milan Int'l Foundation, Carnotstr. 105, Bus 20, B-2000 Antwerp, Tel. (031) 36-38-56, 31-81-83, 87-65-11, 87-60-20 Pres. Ke Riem, Gen. Mgr. Ben Gyselsinck Labels: (Owned) Baltic, (represented) Soul Vista (USA)

Barclay (Compagnie Phonographique Franco-Belge), 31 Rue du Lombard, B-1000 Brussels, Tel. (02) 511-81-97, Telex 23379 Oir Milo Decoster; Admn. Oir Claude Scailquin Labels: (Owned) Barclay, (represented) Brunswick (USA), Buddah (USA), Chelsea (USA), De-Lite (USA), Metronome (Germany)

Basart Recs. Belgium PvbA, 91-97 Blvd. Maurice Lemonnier, B-1000 Brussels, Tel. (02) 513-05-92/11-37, Telex 61354 Mng. Dir. Jun Poulbon; Int'l Mgr. Ton v d Bremer, A&R Mgr. Tony Berk Labels: (Owned) Groovy, Papillon, Poker; (licensed foreign) Casablanca (USA), (non-licensed distributed) Arcade Int'l, Jungle, Rimboe

Bestseller, see International Bestseller

CBS Disques/Grammofoonplaten SA/NV, 20 Rue Adolphe Lavallestr., B-1080 Brussels Tel. (02) 428-80-70, Telex 22642 Gen. Mgr. Alain Olivier; Int'l A&R Mgr. Frank Devos, French Promo. Dept. Eva Felkai, Flemish Promo. Dept. Julien Morren Labels: (Owned) CBS, Epic, (licensed foreign) Philadelphia Int'l (USA)

Cannon, see PMP

Capitol, see EMI

Columbia, see EMI

Discobel SA, 50 Regentlaan, Brussels Tel. (02) 13-39-45 Labels: (Represented) Eurodisc (Germany), Island (UK), Dwarf, see International Bestseller

EMI Belgium SA, 65 Rue de la Clinique, 1070 Brussels, Tel. (02) 524-00-90, Telex 24769 Labels: (Owned) Capitol, Columbia, Harvest, Imperial, Odeon, Parlophone, Pathe, Purple, Regal, Regal-Zono-

● record companies with disco product

A & C, see GRT
 A & C-Blue Thumb, see GRT
 A & M Recs of Canada Ltd 939 Warden Ave., Scarborough, Ont M1L 4C5 Tel (416) 752-7191 Telex 06-963652 VP & Gen Mgr Gerry Lacoursiere, Professional Mgr Claude Palardy A&R Co-ord Michael Godin, Nat'l Sales Mgr Joe Summers, Nat'l Promo Mgr. Doug Chappell, Art Oir Colin MacDonald Branch Mgr Bill Meehan
Branches: Calgary, Alta., 5725 Burbank Rd SE Postal Code T2H 1Z5 Tel (403) 253-8411 Telex 03-825736 Mgr Paul McClure—South Burnaby, B.C., 5151 SE Marine Dr Tel (604) 437-7960 Sales & Promo Richard Broden—Winnipeg, Man., 741 Goulding St Postal Code R3G 2S5 Tel (204) 944-1872 Sales & Promo David Brian Halifax, N.S., PO Box 3173 Halifax S Tel (902) 477-1233 Sales & Promn Blake Clarke—Lachine, P.Q., 9424 Cote de Liesse Rd Postal Code H8T 1A1 Tel (514) 636-9741 Telex 05-021659 Mgr Bill Ott.
 Labels: (Owned) A&M, Horizon, (distributed) Casino, Orle Panny Farthing

A V I see Quality
 All Platinum see Polydor
 Alston, see RCA
 Amber Recs., 5000 Buchan St., Suite 601, Montreal, P.Q. H4P 1T5 Tel (514) 738-1160 VP Brian Chater Gen Mgr Bill Hill, Sales Mgr Willi Morrison (Distributed by London)
 Amour (Les Disques) Inc., 555 E Rue Cherrier Montreal, P.Q. H2L 1H2 Tel (514) 849-6522 Prod'n Mgr Gilles Gravel
 Annuet Coopits, see Quality
 Ariola America, see RCA
 Arista, see Capitol
 Asylum, see WEA
 Atco, see WEA
 Atlantic, see WEA
 Attic Recs Ltd, 98 Queen St. E., Suite 2B Toronto Ont MSC 1S6 Tel (416) 862-0352 Pres Alexander Marr, VP Tom Williams
 Label: (Distributed) Greedy (USA)

Axe see GRT
 B & C, see Polydor
 Baccara Recs., 7033 Transcanadienne, St. Laurent, P.Q. H4T 1S2 Tel (514) 748-8118. Pres & Mktg Dir. P. Fortier, VP J. Amar.

Bang, see RCA
 Barclay Lee (Les Disques), 2322 E Sherbrooke Suite 2 Montreal P.Q. H2K 1E5 Tel (514) 524-3021 (Licensed to Polydor)
Home office: France
 Labels: (Owned) Barclay, (licensed) Riviera (France)

Barnaby, see GRT
 Big Tree, see WEA
 Blue Candle see RCA
 Blue Note see UA
 Boot Recs Ltd., 1343 Matheson Blvd W., Mississauga, Ont. L4W 1R1 Tel (416) 625-2676 Pres. Jury Krytuk, VP Tom Connors
 Label: Generation
 Brunswick, see London
 Buddha, see Quality.

C & S Recs Canada Ltd., 1121 Leslie St., Don Mills, Ont M3C 2J9, Tel (416) 447-3311 Cable COLRECORD Pres. T.M. Lynd; Exec VP J. Robertson, VP Mktg A.V. Dunsther; English A&R Dir. R. Gallo, French A&R Dir. J.J. Williams Promo Dir. C. Camilleri, Creative Servs Mgr M. Herzog
Branches: Calgary, Alta., 4624 Manitoba Rd SE Postal Code T2G 488 Tel (403) 287-1322 Mgr W Franchuk—Vancouver, B.C., 8167 Main at Marine Postal Code V5X 3L2 Tel (604) 327-0291 Mgr W Bouvette—St. Laurent, P.Q., 1117 Montee de Liesse Postal Code H4S 1J4 Tel (514) 342-2231 CBS Disques Dir J. Desjardins
 Labels: (Owned) CBS, Columbia Epic, (distributed) Philadelphia Int'l, T-Neck, TSOP Thunder

C T I Recs of Canada Ltd., 546 Gordon Baker Rd., Willowdale, Ont M2H 3B4 Tel (416) 497 7337 Gen Mgr Allan Munson
 Label: (Owned) Kudu

Cadet, see GRT
 Capitol Recs -EMI of Canada Ltd., 3109 American Dr. Montreal, Ont L4V 1B2 Tel (416) 677 5050 Cable CAPITOLREC Pres. A. Gosewich, VP Finance M. Perlman, VP & Retail Div Gen Mgr B.T. Josling VP A&R P. White, VP Mfg & Dist'n H. Klopfer VP Mktg J.D. Evans Sales Dir. R.H. Rowe Promo, Artist Development & Pub Dir. W. Bannon Adv & Creative Servs Dir. M. Kershnan, Prod Mgr M. Zurba, Artist Relations R. Onrot
Branches: Calgary, Alta., 519 Manitou Rd SE Postal Code T2G 4C2 Tel (403) 287-0823 Reg I Mgr A. Andrichow—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St Postal Code V6Z 1Y5 Tel (604) 689-8667 Sales Rep. D. Bertsch Promo B. Rose—Dorval, P.Q., 9245 Cote de Liesse Rd Postal Code H9P 2N9 Tel (514) 631-6723 Reg I Mgr W. Rotari
 Labels: (Owned) Capitol, EMI, (distributed) Arista group, Chrysalis, UA
 Casablanca, see Quality
 Casino, see A&M
 Cal, see MCA
 Charisma, see GRT
 Checker, see GRT

Faylon Electronics SA, Kooviyofetr., B-1710 Itterbook, Tel. (02) 569-17-95 Telex 24389
 Product Audio—Faylon Mixers (9-6 Inputs, 2 Outputs) Disk Jockey Units Decks, Amplifiers, Pre-Amplifiers Speakers OTARI Tape Recorders
 Sanson Audio Europe NV, 133 Noordlaan, B-2030 Antwerp, Tel (031) 42-31-40 Mng. Dir. & VP Shuichi Tachida, Dir. Eiji Sato, Sales Mgr. Hisao Aso, New Prods Mktg & Sales Promo Takeshi Tamura
 Product Audio—Amplifiers Pre-Amplifiers Tuners Receivers, Speakers Turntables, Decoders & Demodulators, Headphones

BRAZIL

● record companies with disco product

Building, see Som Industria & Comercio
 C & S Industria Comercio Ltda., Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58 Tel 231-4040
 Labels: (Owned) CBS, Epic, (represented) Columbia (USA)

Capitol, see EMI Odeon
 Companhia Ind'l de Discos, Rua Sete de Marco 331, 20000 Rio de Janeiro Tel (021) 280-9222 Cable CIDISCOS Pres Hermann Zuckermann, VP Int'l Dr Harry Zuckermann, Gen Mgr Rodolfo Zuckermann
 Labels: (Represented) Ember (UK), Microfon (Argentina), Music Hall (Argentina), Pickwick (USA), Saar (Italy).

Continental, see Gravacoes Eletricas
 EMI Odeon FIESA, Rua Mena Barreto 151, Rio De Janeiro Tel (021) 286-1212, Cable TURNTABLE Mng Dir Rolf Dählmann Local A&R Dir Milton Miranda, Int'l A&R Mgr Antonio Duncan
 Labels: (Owned) Capitol, EMI, Hot Machine, (licensed foreign) A&M (USA), Arista/Bell (UK, USA), London (UK), Midsong Int'l (USA), Red Greg (USA)

Epic, see CBS
 Formula, see Gravacoes Eletricas
 Gravacoes Chantecler Ltda, Avda do Estado 4667 01515 Sao Paulo Tel (011) 279-6811 Telex 1122329
 Labels: (Represented) Pye (UK), Ricordi (Italy)
 Gravacoes Eletricas SA, Avda do Estado 4667, 01515 Sao Paulo, Tel (011) 279-6811 Telex 1122329
 Labels: (Owned) Continental, Formula, (represented) GNP Crescendo (USA)

Hot Machine, see EMI Odeon
 K-tel Do Brazil Comercial Ltda, Rua Tobias do Amaral 46 Cosme Velho, Rio de Janeiro Tel 225-7110

Merrury see Phonogram
 Philips, see Phonogram
 Phonodisc Industria & Comercio de Discos & Fitas Ltda, Avda do Estado 4667, 01515 Sao Paulo Tel (011) 279-6811 Telex 1122329
 Label: (Represented) ABC (USA)

Phonogram (Companhia Brasileira de Discos), Av Rio Branco 311, 4th fl., Rio de Janeiro Gen Mgr Antonio Coelho Ribeiro, Mktg Mgr Heleno de Oliveira, Int'l Mgr Peter Klam
 Branch: Sao Paulo, Av Nove de Julho 3766 Jardim America Tel 81-7667, 81-9883.
 Labels: (Owned) Mercury, Philips, Polydor, (represented) All Platinum, Bronze, Chess, Chrysalis, GTO, Island group, MCA, Pablo, RSO, Sire, Virgin

Pirate Recs Inc, Caixa Postal 13030, 01000 Sao Paulo, Rua Parque de Fonte 194, 02345 Barro Branco, Sao Paulo Tel (011) 298-1197
 Labels: (Represented) Color World, Kajac, Utopia, Windi (all USA)

Polydor, see Phonogram.
 R C A Electronica Ltda, Dona Veridiana 203, 01238 Sao Paulo Tel (011) 221-9155 Cable BRARCA
 Labels: (Owned) RCA, (represented) Fantasy, Midsong Int'l, Milestone, Roulette, Scepter, Soul Train Wand (all USA)

Som Industria & Comercio SA, Rua dos Gusmos 235, 01212 Sao Paulo Tel (011) 221-7855 Cable SOM DISCOS
 Labels: (Owned) Building, Vision, (represented) AZ (France), Blue Note (USA), Ember (UK) United Artists (France, Germany, UK, USA), Vogue (France)

Teapecar Gravacoes SA, Rua Aguilar Moreira 639, Rio de Janeiro Tel 260-5282 Cable TAPEGRAVA
 Labels: (Owned) Teapecar (represented) Buddha (USA)
 Top Tape Musica Ltda., Rua Alice 97 Laranjeiras 20000 Rio de Janeiro ZC-01 Tel 285-2664 265-5820, 245-2986 Cable MUSITOP
 Labels: (Represented) Brunswick, GRT, Glades, H&L, Kudu, Motown group (all USA)

Vision, see Som Industria & Comercio

● disco equipment & services

Diverama Diversoes Electronicas Industria Comercio Ltda., Rua Guaianazes 209, 01204 Sao Paulo Tel (011) 328-146, 356-598.
 Product Games—EXIDY & SEGA, Video/Electronic, GALLY Pinball, DIVERAMA Soccer/Football

phone, Tarot; (represented) Arista, Asylum, Atco, Atlantic, Blue Note, Casablanca, Curtom, Elektra, Gemgro, Gmroy MCA, Musicor, Nemperor, Rare Earth, Rolling Stones, Soul, StrataEast, Tama Motown, United Artists Warner Bros. (all USA), Bell, Manciore, Private Stock RAK, T-Rex (all UK), Electrola (Germany), JR Prod ns (Netherlands), PDU (Spain), WIP (France), Yuki (France).

Epic, see CBS
 Fiorior SA, 26/28 Quai des Charbonnages, 1080 Brussels Tel (02) 25-40-10 Pres. E.W. Pelgrims de Bigard Gen Mgr A.E. Palmans, Sales Mgr R. Ouw
 Labels: (Represented) CTI, Kudu, Milestone (all USA), Decca

Frankie Music PvbA, 74 Greinstr., Antwerp Tel (03) 32-24-85 31-60 50 Cable TRASUPREME
 Labels: (Represented) OJM, Ember (both UK)

Groovy, see Basart
 Harvest, see EMI
 Imperial, see EMI

Inelco Belgium SA, 68 Chaussee de Vilvorde, 8-1120 Brussels Tel (02) 241-65-70 Mng Dir P.J. Goemaere, Rec & Tape Div Mgr R. Colpin
 Labels: (Licensed foreign) A&M Blue Candle Cat Dash, Drive, Fania, Glades, Juana, Kayvette, Malaco Marlin, Mercana, Midsong Int'l, RCA Soul Train TK (all USA), (non-licensed distributed) A&C (USA), A&C Blue Thumb (USA), Ariola (Germany), H&L (USA), Island (UK), Jupiter (Germany), Springboard Int'l (USA), Virgin (UK)

International Bestseller Co, 65 Klinkstr, 8-1070 Brussels Tel (02) 523-10-50 Telex 24769 Mng Dir S.J. Robins, Gen. Mgr A. Sarboer, Mktg Mgr H. Heymans
 Labels: (Owned) Bestseller, (licensed domestic) Owar, RKM, (licensed foreign) Negram (Netherlands), Trojan (UK)

Roland Kluger Music, 8 Rue Fernand Neuray, 8-1060 Brussels, Tel (02) 344-48-40 Cable RKMUSIC Pres Roland Kluger, Int'l Mgr Ida Halla, A&R Bernd Radtke (Licensed to International Bestseller Co.)
 Label: (Owned) RKM

Mercury, see Phonogram
 Odeon, see EMI

P M P PvbA, 322 Pierstr., 2550 Kontich, Tel (031) 87-60-20, 87-65-11, Cable EUROHOUSE
 Label: (Owned) Cannon.

Papillon, see Basart
 Parlophone, see EMI
 Pathe, see EMI

Philips see Phonogram
 Phonogram, 215 Rue Victor Hugo, 8-1040 Brussels Tel (02) 733-96-90 Gen Mgr Hans G. Gout, Sales Mgr Charles Licoppe
 Labels: (Owned) Mercury, Philips, (represented) All Platinum (USA), Chrysalis (UK), Mountain (UK), Salsoul (USA), 20th Century (USA).

Poker, see Basart
 Polydor SA/NV, 215 Rue Victor Hugo, 1040 Brussels Tel (02) 735-91-70 Mng Dir & Gen Mgr. Walter Holzappel, Sales Mgr Maurice Mertens
 Labels: (Owned) Polydor, (represented) GTO (UK), RSO (UK), Phil Spector Int'l (USA), Spring (USA), State (UK) Delphine

Purple, see EMI.
 R K M, see Roland Kluger & International Bestseller
 Regal, see EMI.
 Regal-Zonophone, see EMI

Tarot, see EMI
 Vogue PIP (Productions Int'l les Phonographiques) SA, 35 Blvd Barthelemy, 1000 Brussels Tel (02) 511-79-91 Cable VOGOISC
 Labels: (Owned) Vogue; (represented) Ember (UK), GNP Crescendo (USA), Pye (UK), Roulette (USA), Vogue (France)

● disco equipment & services

Ampex SA, Rue de l'Industrie, 8-1400 Nivelles, Tel (067) 22-49-21, Telex 57432

Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Projection Systems—Video Tape Recorders

Davinci Krundaal Benelux SprL, 355-357 Av Rogier, B-1030 Brussels, Tel (02) 733-45-68

Product: Audio—Mixers, Disk Jockey Units / Decks, Amplifiers, Speakers, Microphones, Lighting—Strobes Special Effects—Bubble Machines

Delta Equip SA, 112 Rue de Calevoet, 8-1180 Brussels Tel (322) 376-60-34 Exec VP Lucien F. Velu, Sales Mgrs P. van Sever, J. Deschryver

Product Audio—AV&B Mixers, ALTEC-LANSING Consoles, Amplifiers, Pre-Amplifiers, Speakers, Microphones (Condenser & Dynamic), Equalizers, 8GW Amplifiers, Pre-Amplifiers, DOLBY Noise Reducers FREEVOX Consoles, L&G Amplifiers, Pre-Amplifiers, Tuners, Receivers, Turntables, MCI Consoles, Open Reel Tape Decks, NAGAOKA Phono Cartridges, PARASOUND Noise Reducers; POWER Mixers, Amplifiers, Pre-Amplifiers, SAD Headphones, SOMA Speakers, SONTEC Equalizers SOUNDRAFT Mixers RD Microphones (Condenser & Dynamic) UREI Equalizers Room Equalizers, Real Time Analyzers Lighting—J COLLYNS Chasers / Sequencers (6 Channels), Color Organs (8 Channels), Strobes, Ultraviolet / Blacklight, Spot (Ellipsoid), Follow Spot; SOUNDLIGHT Ultraviolet / Blacklight; Visual Materials—Slide Libraries, Projection Systems—J COLLYNS Slide Projectors, Special Effects Projectors, Liquid Projectors, SOUNDLIGHT Special Effects Projectors, Liquid Projectors, Special Effects—J COLLYNS Mirror Balls, Bubble Machines, SOUNDLIGHT Mirror Balls, Planning / Construction—Consultants & Installers (Audio, Lighting), Designers (Audio)

International

Chelsea, see Quality

Chess, see GRT

Chocolate City, see Quality

Chrysalis, see Capitol

Claridge, see Polydor

Columbia, see CBS

Contempo, see Polydor

Copacabana, see RCA

Cotillion, see WEA

Cream, see GRT

Curton, see WEA

D J M, see GRT

D & M Sound, see Musimart

Dakar, see London

Dance Discs of Canada, see West Coast Dance

Dash, see RCA

De-Lite, see GRT

Deram, see London

Dial, see Polydor

Drive, see RCA

E M I, see Capitol

Elektra, see WEA

Ember, see Quality

Epic, see CBS

Event, see Polydor

Fantasy, see GRT, (tape only), Musimart & Motown

Flying Dutchman, see RCA

G N P Crescendo, see MCA

G R T of Canada Ltd., 3816 Victoria Park Ave., Willowdale, Ont. M2H 3H7 Tel (416) 497-2340 Pres. Ross B. Reynolds, VP Admin. Larry T. Dennis, Nat'l Sales Mgr. Jim Corbett, Nat'l Promo Mgr. & Disco Contact. Jeff Burns, Prod'n & Inventory Control Mgr. Norma McLellan.

Branches: Calgary, Alta., B20 16 Ave. SW. Postal Code T2R 0S9 Tel (403) 261-7907. Sales Mgr. Alex Petchkin—Winnipeg, Man., 388 Donald St., Suite 220. Postal Code R3B 2J5 Tel (204) 944-7274. Sales Mgr. Don Gunter—Montreal, P.Q., 59 W. St. James St., Suite 701. Tel (514) 844-3062. Sales Mgr. Ken Dion

Labels: (Owned) GRT, (licensed domestic) Daffodil, (licensed foreign) ABC, ABC/Blue Thumb, Barnaby, Cadet, Checker, Chess, Cream, De-Lite, Fantasy, (tape only), Janus, Passport, Shadybrook, Sire, Sound Bird, 20th Century (all USA); Charisma, DJM (both UK); (distributed—not licensed) Axe, Smile (USA)

Generation, see Boot

Glades, see RCA

Gordy, see Motown

Greedy, see Attic

Groove Merchant, see Quality

H & L, see Quality

Horizon, see A&M

Island, see RCA

Janus, see GRT

Kan-Int'l Ltd., 1670 Inkster Blvd., Winnipeg, Man. R2X 2W8. Tel (204) 633-8860. Telex 07-587597. Gen. Sales Mgr. Morley Myren.

Branch: Montreal, P.Q., 6665 St. James St. W. Tel (514) 487-2382. Telex 05-268800. Exec. VP. Jack Korenstein.

Kayvette, see RCA

Kudu, see CTI

London Recs of Canada (1967) Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3 Tel (514) 341-5350. Cable: FULLRANGE Montreal. Telex 05-826832. Pres. F.C. Jamieson, VP. A. Koury, Mktg. Dir. K. Verdoni; Nat'l Promo. Mgr. G. Chalmers, Import Div. Mgr. A. Gauthier, French Div. Mgr. J. Dufour, Eastern Reg'l Mktg. Mgr. A. Guadagno, Local Sales Mgr. Y. Dupuis, Local Promo Rep. N. Carbone.

Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code T2G 4C2 Tel (403) 243-1313. Telex 038-22572. Western Mktg. & Branch Mgr. A. Bloudeau, Promo. & Sales Rep. T. Cairns—Burnaby, B.C., 3166 Lake City Way. Postal Code V5A 3A4. Tel (604) 298-6471. Telex 043-54544. Mgr. O. Jones; Sales Mgr. A. Kelsy, Promo. & Sales Rep. M. Hertslet—Winnipeg, Man., 23 Keith Rd. Postal Code R3H 0H7. Tel (204) 633-6607. Telex 0757695. Mgr. G. Young, Promo & Sales Rep. D. Elliot—Scarborough, Ont., 1630 Midland Ave. Postal Code M1P 3C2 Tel (416) 755-3373. Telex 02-2830. Mgr. A. Beaudin, Promo Rep. D. Elliot—Quebec City, P.Q., 1303 Rue Conway. Postal Code G1J 3S3. Tel (418) 529-0261. Telex 011-3799. Mgr. F. Refica. Promo & Sales Rep. G. Alain.

Labels: Amber, Brunswick, Dakar, Deram, London, Phase 4, Philips, Vogue.

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2 Tel (416) 491-3000. TWX 610-492-52D4. Telex 06-966876. VP. Scott Richards, Nat'l Sales Mgr. Alan Reid, Nat'l Promo. Mgr. Bob Johnson, Local Sales Mgr. George Burns, Local Promo. Randy Sharrard.

Branches: Calgary, Alta., 5737 Burbank Rd. SE. Postal Code T2H 1Z5. Tel (403) 253-0401. Sales Mgr. Pat Chapman—Vancouver, B.C., 2182 W. 12 Ave. Postal Code V6K 2N4. Tel (604) 736-3355. Sales Mgr. William Tait, Promo. Mgr. B. Ryman—Winnipeg, Man., 365 Hargrave St. Postal Code R3B 2K3. Tel (204) 942-2413. Sales Mgr. J. Skelly—St. Laurent, P.Q., B400 Cote de Liesse Rd. Postal Code H4T 1G7. Tel (514) 341-4640. Sales Mgr. Frank Iacovella

Labels: (Owned) MCA, (distributed) GNP Crescendo, Rocket.

Malaco, see RCA

Mercury, see Polydor

Midsong Int'l, see RCA

Milestone, see Musimart

Motown Recs. Canada Ltd., 196D Ellesmere Rd., Unit 9, Scarborough, Ont. M1H 2V9 Tel (416) 438-2855. VP

& Mng. Dir. Ron Newman, Sales & Promo Reps. Jerry Hochberg, Leo Derocher

Labels: (Owned) Gordy, Motown, Mowest, Tamla, (distributed) Fantasy

Mowest, see Motown

Musimart Ltd., 970 McEachran Ave., Outremont, P.Q. H2V 3E3. Tel (514) 273-8354. Cable MUSCAN. Telex D1-26456. Pres. George Erick, Gen. & Sales Mgr. Jack Inhaber; Nat'l Promo. Dir. Michel Kordupel

Branches: Brampton, Ont., 21D Rutherford Rd. Postal Code L6V 2X9 Tel (416) 453-4285. Mgr. Alan Freedman—Toronto, Ont., 2400 Bathurst St. Postal Code M6B 2Y7 Tel (416) 781-4893. Mgr. Ben Michaels

Labels: (Distributed) D&M Sound, Fantasy, Milestone, PBR Int'l

Oasis, see Quality

Ode, see A&M

Old Town, see Polydor

Oyster, see Polydor

P B R Int'l, see Musimart

Paraplue, 7033 Transcanadian Hwy., Suite 221, St. Laurent, P.Q. H4T 1S2 Tel (514) 331-2742

Passport, see GRT

Penny Farthing, see A&M

People, see Polydor

Phase 4, see London

Philadelphia Int'l, see CBS

Philips, see London

Playboy, see Quality

Polydor Ltd., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel (514) 739-2701. Cable POLYDISC. Telex 05-825690. Pres. Tim Harrold; VP Mktg. & Sales. Dieter Radecki; VP Finance. Peter Erdmann, A&R Dir. Peter Horvath; Nat'l Promo. & Adv. Dir. David Brodeur. Special Sales Mgr. Pierre Fyfe. Press Officer. Barbara McKee, Creative Servs. Dir. Eugene Moule, Local Sales Mgr. Gaston Careau, Prod. Mgr. & Disco Contact. Wendy Lockwood.

Sales offices: Calgary, Alta., PO Box 9531. Postal Code T2P 2W6, 890 Bow Valley Square, 202 Sixth Ave. SW. Postal Code T2P 2R9 Tel (403) 265-5007. Telex 03-821859. Mgr. Ken Graydon—Vancouver, B.C., 805 W. Broadway, Mezzanine. Postal Code V5Z 1K1 Tel (604) 873-2466. Telex 045-4410. Mgr. Peter Behnke. Promo. Mark Hodes—Toronto, Ont., Etobicoke Tower, 7th fl., 555 Burnhamthorpe Rd. W. Etobicoke M9C 2Y3 Tel (416) 622-6683. Telex 06-967755. Mgr. Al Elias, Promo. Lori Bruner, Jean-Marie Heimrath

Labels: (Owned) Mercury, Polydor, (licensed domestic) Barclay, Warn, (licensed foreign) All Platinum (USA), BBC (UK), Claridge (USA), Contempo (UK), Dial (USA), Event (USA), Old Town (USA), Oyster (UK), People (USA), RSO (UK, USA), Sam (USA), Soul Classics, Spring (USA), Stang (USA) Turbo (USA), UK (UK), Vibration (USA), (distributed) Riviera, Voyage

Power Exchange, see RCA

Private Stock, see Quality

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7 Tel (416) 698-5511. Pres. George R. Struth; VP Finance. Howard J. Hayman; A&R Dir. Bob Morten; VP Mfg. Ronald P. Gardner. VP Mktg. Jack Vermeer

Branches: Winnipeg, Man., Galt Bldg. 4th fl. Postal Code R3B 0R7 Tel (204) 943-6563. Mgr. Chuck Porter—Toronto, Ont., 130 Mack Ave. Postal Code M1L 1N3 Tel (416) 698-5643. Mgr. Jack Vermeer. Promo. Joe Owens—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code H4A 2G9 Tel (514) 481-1167. Mgr. Clement Dufresne. Promo. Daniel Locas

Labels: (Distributed) AVI, Annuet Coepts, Buddah, Casablanca, Chelsea, Chocolate City, Ember, Groove Merchant, H&L, Oasis, Playboy, Private Stock, Ranwood, Roxbury

RCA Ltd., 101 Duncan Mill Rd., Suite 300. Don Mills, Ont. M3B 1Z3 Tel (416) 449-9500. Telex 06-966577. TWX 610-492-4746. VP & Gen. Mgr. Ed Preston; Central & Eastern Opns. Mgr. Andy Nagy, Western Opns. Mgr. Uwe Schnack

Labels: (Owned) RCA, (licensed foreign) Alston, Ariola America, Kelsy, Blue Candle, Cat, Dash, Drive, Flying Dutchman, Glades, Island, Kayvette, Malaco, Midsong Int'l, Power Exchange, Salsoul, Signature, Soul Train, TK (all USA), Copacabana (Brazil)

R S O, see Polydor

Ranwood, see Quality

Riviera, see Barclay & Polydor

Rocket, see MCA

Roxbury, see Quality

Salsoul, see RCA

Sam, see Polydor

Shadybrook, see GRT

Signature, see RCA

Sire, see GRT

Smile, see GRT

Soul Classics, see Polydor

Soul Train, see RCA

Sound Bird, see GRT

Spring, see Polydor

Stang, see Polydor

T K, see RCA

T-Neck, see CBS

T S O P, see CBS

Tamla, see Motown

Thunder, see CBS

Turbo, see Polydor

20th Century, see GRT

U A Recs. Ltd., 6 Lansing Square, Suite 20B, Willowdale, Ont. M2J 1T8 Tel (416) 491-7552. Pres. Stan Kuln, A&R Dir. & Disco Contact. Keith Patten, Nat'l Promo. Dir. Al Matthews. (Distributed by Capitol)

Labels: (Owned) Blue Note, United Artists

U K, see Polydor

United Artists, see UA

Vibration, see Polydor

Vogue, see London

Voyage, see Polydor

W E A Music of Canada Ltd., 1810 Birchmount,

Scarborough, Ont. M1P 2J1 Tel (416) 291-2515. Telex (D65) 24442. Pres. Ken Middleton, VP Mktg. Don Grant, Treas. J.E. Edwards, Nat'l Promo. Mgr. & Disco Contact. Larry Green

Branches: Calgary, Alta., 464D Manhattan Rd. S.E. Postal Code T2G 4B5 Tel (403) 243-7164. Mgr. Alex Clark—Vancouver, B.C., 4D E. Fifth Ave. Postal Code V5T 1G8 Tel (604) 879-8681. Mgr. Rob Bone—Winnipeg, Man., 24 Stevenson Rd., St. James R3H 0H8. Tel (204) 786-6934. Mgr. Barry Smith—Montreal, P.Q., 214 Brunswick Blvd., Pointe Claire H9R 1A6. Tel (514) 697-744D. Mgr. Jac Chemer

Labels: (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra, Warner Bros. (licensed) Big Tree, Curton, WMOT, Warner Spector, Whitfield, Wing & A Prayer (all USA)

W M O T, see WEA

Wam, see Polydor

Warner Bros., see WEA

Warner Spector, see WEA

West Coast Dance Discs Ltd., 1180 Bidwell St., Vancouver, B.C. V6G 2K6 Tel (604) 669-6046. Dir. J. Zutz

Whitfield, see WEA

Wing & A Prayer, see WEA

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Open Reel Tape Docks, ALTEC SAE Equalizers, Lighting—Chasers/Sequencers, Strobes, Spot, Track, Strip (All custom); **Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings** (Computerized, Custom), **Planning/Construction—Designers** (Audio, Lighting), **Installers & Builders** (Total Package).

Idea Consultants Inc., 2 Bloor St. W., Suite 1003, Toronto, Ont. M4W 3E2 Tel. (416) 961-4405 Pres. Thomas Wayne.

Product: Total Concept Development (Design, Construction, Operations, Music Programming).

International Electronic Prod'n Ltd., see IEP

Juliana's Sound Servs. Ltd., 4 Richmond St. E., Suite 312, Toronto, Ont. M5C 1M6 Tel. (416) 363-3044 Pres. Oliver Vaughan; VP Michael Wilkings

Int'l branch: USA
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Lighting—Dimmer Boards, Visual Materials—Slide Libraries, Film Libraries (16mm), Videotape Libraries, Projection Systems—Screens, Special Effects Projectors, Projector Attachments, Special Effects—Mirror Balls, Bubble Machines, **Dance Floors/Walls/Ceilings—Walls, Ceilings** (Incandescent, Computerized, Non-Computerized, Custom), **Planning/Construction—Consultants, Designers, Installers & Builders** (Audio, Lighting, Projection, Flooring, Decor—Total Package).

Kelly's Creative Electronics, 20 Ivan Rd., West Hill, Ont. M1C 1V2 Tel. (416) 282-6277 Pres. James B. Kelly.
Product: Audio—Portable Disk Jockey Units/Decks, Lighting—Chasers/Sequencers (32-10 Channels), Color Organs (6.4 Channels), Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight, **Special Effects—Signs** (Computerized/Psychedelic/Illuminated), **Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings** (Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits), **Planning/Construction—Consultants** (Total Package), **Designers, Installers & Builders** (Audio, Lighting, Flooring).

Lights Fantastic, 10160 102 St., Edmonton, Alta. T5J 0V6 Tel. (403) 423-1264 Pres. John Hogan

Int'l branch: USA
Product: Audio—TITAN Mixers (6-4-2 Inputs, 4 Outputs), Amplifiers, Pre-Amplifiers, CONSOLE CART Portable Disk Jockey Units/Decks, ME PROD'NS Tuners, Receivers, Speakers, Turntables, Lighting—LIGHTS FANTASTIC Chasers/Sequencers (10 Channels), Color Organs (4, 3 Channels), Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight, Spot (Banks), Track, Strip, **Visual Materials—SSlide Libraries** (Colormatic Polarized), **Projection Systems—RANK Slide Projectors, Special Effects Projectors, LIGHTS FANTASTIC Special Effects Projectors, Liquid Projectors, Projector Attachments** (Wheel & Cassette Rotators, Trifect, Kinerama Prisms, Panorama, Total Eclipse, Liquidspode); **Dance Floors/Walls/Ceilings—LIGHTS FANTASTIC Floors, Walls, Ceilings** (Neon, Incandescent, Computerized, Custom).

Lobo Discotheque Systems (Western) Ltd., 2280 Douglas Rd. Burnaby, B.C. V5C 5A7 Tel. (604) 299-0852 Pres. David A. Lowe, Sales Mgr. Nigel P. Lowe, Adv. Mgr. Thomas N. Lowe

Product: Audio—DJ Mixers (6 inputs, 3 Outputs), Disk Jockey Units/Decks, Amplifiers, CERWIN-VEGA DJ LOBO, TANNON, Speakers, Lighting—DJ & MODE Chasers/Sequencers (4, 3 Channels), Color Organs (4, 3 Channels), Dimmer Boards, OPTIKINETICS Strobes; LOBO Stage & Dance Area Illumination Fixtures, **Projection Systems—OPTIKINETICS Special Effects Projectors, Liquid Projectors, Projector Attachments** (Lenses, Motors, Cassettes, Wheels); **Special Effects—OPTIKINETICS Bubble Machines, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings** (Incandescent, Computerized, Custom), **Planning/Construction—Consultants, Designers & Installers** (Audio, Lighting, Projection, Flooring, Decor—Total Package) **Builders** (Audio, Lighting, Flooring).

McKean & Grabst Electronics Ltd., 780 Bank St., Ottawa, Ont. K1S 3V6 Tel. (613) 236-7242

Products: Audio—CITRONIX Mixers, Pre-Amplifiers, ALTEC Amplifiers, Speakers, H.H. Amplifiers, MARANTZ Tuners, HARMAN/KARDON Receivers, THORENS Turntables; SME Tonearms; ORTOFONO Phono Cartridges, AMPLEX REVOX TEAC Open Reel Tape Decks, SENNEHEISER Microphones (Condenser, Dynamic); BURWEN, dbx Noise Reducers, **Projection Systems—AMPLEX Video Tape Recorders/Players**

Mr. Disco-Tech Int'l, 2 Silver Ave., Toronto, Ont. M6R 3A2 Tel. (416) 533-2381 Pres. Michael Roberts.

Product: Audio—AT Portable Disk Jockey Unit/Decks, DISCO-TECH Portable Disk Jockey Units/Decks, Speakers, GLI Speakers, RODEC Mixers (5 Inputs, 2 Outputs), Lighting—LITELAB Chasers/Sequencers, Color Organ; MIZAR Chasers/Sequencers, **Special Effects—DISCO-TECH Bubble Machines, Fog Machines, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings** (Incandescent, Computerized, Non-Computerized, Custom Kit), **Planning/Construction—Consultants, Designers & Installers** (Total Package)

Mo Mo's Disco Systems Ltd., 782 Yonge St., Toronto, Ont. M4Y 2B6 Tel. (416) 961-3300

Product: **Planning/Construction—Consultants** (Total Package)

Rupert Neve of Canada Ltd., 2721 Rena Rd., Malton, Ont. L4T 3K1 Tel. (416) 677-6611 Technical Ops. Mgr. Clary A. MacDonald

Int'l branches: England, USA
Product: Audio—Mixers (52-B Input, 32-2 Outputs), Portable Disk Jockey Units/Decks, Equalizers, **Planning/Construction—Consultants, Designers & Installers** (Audio)

Professional Audio Ltd., 2 Bloor St. W., Suite 1003, Toronto, Ont. M4W 3E2 Tel. (416) 922-5890 Pres. Peter Loughnane, VP Thomas Wayne.

Product: **Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Designers & Contractors** (Audio, Lighting, Special Effects Systems)

Revolving Sound Co., Box #1490, West Vancouver, B.C. V7V 3P2 Tel. (604) 669-5849 Dir. John Curle
Product: **Planning/Construction—Installation**

Saguenay Musique Inc., Placo du Saguenay, 1324 Blvd. Talbot, Chicoutimi, P.Q. G7H 4B8. Tel. (418) 549-8628 Pres. & Sales Mgr. Jacques Gagne; Audio Mgr.: Eric Blackburn, Adv. Mgr. Gilles Gagne

Product: **Planning/Construction—Consultant, Designers & Installers** (Audio, Decor).

Sony of Canada Ltd., 88 Horner Ave., Toronto, Ont. M8Z 4X8 Tel. (416) 252-3581 VP Y. Watanabe; Ass't Mgr. M. Tsurumi

Branches: Richmond, B.C., 1135-A Bridgeport Rd. Postal Code: V6X 8T4 Tel. (604) 273-1921. Mgr. T. Mostyn—Montreal, P.Q., 4056 Jean-Talon W. Postal Code: H4P 1V5 Tel. (514) 735-1371.

Home office: Japan
Product: Audio—SONY Mixers, Amplifiers, Tuners, Receivers, Speakers, Turntables, Microphones (Condenser, Dynamic, Ribbon), Decoders, Headphones, **Projection Systems—SONY Large Screen Television/Video Projectors; BETAMAX, U-MATIC Video Tape Recorders/Players**.

Standard Projector & Equip. Co., 224 Cayer St., Coquitlam, B.C. Tel. (604) 522-7955.

Int'l branch: USA
Product: **Visual Materials—Film Libraries** (35mm) **Projection Systems—INTERNATIONAL AUDIO VISUAL, STANDARD Film/Movie Projectors, STANDARD Slide Projectors**

Superior Electronics Inc., Consumer Prods. Div., 1330 Trans Canada Hwy. S., Montreal, P.Q. H9P 1H8 Tel. (514) 683-6331 Pres. Stanley K. Plotnick; Gen. Mgr. F. Lawrence Plotnick; Sales Mgr.: Howard S. Pollack

Branches: Vancouver, B.C., 3605 Creery Ave. Postal Code: V7V 2M3 Tel. (604) 987-9411. Contact: Chas. Auwerkerk—Toronto, Ont., 251 Norseman St. Postal Code: M8Z 2R5. Tel. (416) 236-1231 Contact: Alana Bush.

Product: Audio—ACCUHASE Amplifiers, Pre-Amplifiers, Tuners; AUDIOANALYST Speakers, AUDIO-TECHNICA Tonearms, Phono Cartridges, Stylus—Pickup, Headphones; GARRARD Turntables, KLIPSCH Speakers; NAKAMICHI Amplifiers, Pre-Amplifiers, Microphones (Condenser, Dynamic); NIKKO Amplifiers, Tuners, Receivers

Teldec Inds. Ltd., 430 Richmond, New Westminster, B.C. V3L 4B8 Tel. (604) 525-3929 Pres. Tapio Suo-Anttila

Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Noise Reducers, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders, Decoders & Demodulators; Lighting—Chasers/Sequencers (4 Channels), Color Organs (4 Channels), Dimmer Boards, **Planning/Construction—Consultants, Designers, Installers & Builders** (Audio, Lighting).

FRANCE

● record companies with disco product

A Z, see Disc: AZ
Asylum, see WEA Filipacchi
Atco, see WEA Filipacchi

Atlantic, see WEA Filipacchi
Barclay (Compagnie Phonographique Francaise), 143 Av.

Charles de Gaulle, 92521 Neuilly-sur-Seine Tel. (01) 722.60.30. Pres. Eddie Barclay; VP & A&R, Leo Missir VP & Int'l Label Mgr.; Jean Fernandez; Finance Mgr. Nicolas Tutz; Admin. Mgr. Henri Rossi; Sales Mgr. Jacques Duchaussoy; Int'l Sales Mgr. Cyril Brilliant
Labels: (Represented) A&M (USA), Brunswick (USA), Buddah (USA), Chelsea (USA), MCA (USA), Musicor (USA), Ode (USA), Virgin (UK)

Bing Bang Music, see RCA

Blue Note, see United Artists

CBS Disques, 3 Rue Freycinet, 75784 Paris Cedex 16 Tel. (01) 723 54 22 Cable COLRECORD Pres. Dir. Gen. Jacques Souplet Gen. Mgr. Jean Quinennec; Sales Mgr.: Jean Claude Gastneau.

Labels: (Owned) CBS, Epic, Portrait, (licensed foreign) Philadelphia Int'l (USA) (non-licensed foreign) Dick James Music (UK)

Carabine Music, 124 Rue la Boetie, 75008 Paris Tel. (01) 225 80 30 Co-Pres R. Drouet, N. Labruere, Dir. Charles Ibguy, Artistic Contact F. Fumiere, Promo C. Perrin.

Labels: (Owned) Carabine, Chorus, Dynamic, Mustang, (represented) Top Tape (Brazil).

Chorus, see Carabine

Cotillion, see WEA Filipacchi

Disc: AZ, 32 Rue Francois 1, 75008 Paris Tel. (01) 256 76 76 Telex 290496

Labels: (Owned) AZ, (represented) Salsoul (USA), 20th Century (USA).

Dynamic, see Carabine

E.M.I., see Pathe Marconi/EMI

Elektra, see WEA Filipacchi

Epic, see CBS

K-tel Int'l (France) & Co., 42-44 Rue Lamarck, 75018 Paris Tel. (01) 076 41 99

Mercury, see Phonogram

Midi, see WEA Filipacchi

Musidisc-Europe, 99 Rue de la Republique, 92801 Puteaux Tel. 775 10 B2 Telex 63946

Labels: (Represented) Cadet, Chess, Fantasy, Janus (all USA).

Mustang, see Carabine.

Pacific, see Vogue.

Pathe Marconi/EMI, 19 Rue Lord Byron, 75008 Paris Tel. (01) 225 53 00

Labels: (Owned) Pathe Marconi, EMI, (represented) ABC (USA), Durium (Italy), Invictus (USA), Magnet (UK), Milestone (USA), PDU (Italy), RAK (UK), Soul (USA), Tamia (USA).

Philips, see Phonogram

Phonogram, 24 Blvd de l'Hopital, 75005 Paris Tel. (01) 336 32 30 Pres. Dir. Gen. Louis Hazan, Dir. Gen. Jacques Caillart, Comm'l. Dir. Marc Grandenge, Artistic Servs. Dir. Roger Mariani

Labels: (Owned) Mercury, Philips, (represented) Haven (USA), Island (UK), Sire (USA)

Polydor SA, 2 Rue Cavallotti, 75882 Paris Cedex 18 Tel. (01) 622.05.39 Telex 65522 Copyright Dept. Mgr. C. Kenap

Labels: (Owned) Polydor, (licensed foreign) Amadeo (Austria), Cube (UK), Electric (UK), GTO (UK), Hispavox (Spain), Oyster (USA), Pablo (USA), Phil Spector (USA), RSO (USA), State (UK)

Portrait, see CBS

RCA, 9 Av. Matignon, 75008 Paris Tel. (01) 256-70-70 Pres. F. Dacla; Int'l Mktg. Mgr. M. Exiga

Labels: (Owned) RCA, (licensed domestic) Bing Bang Music, (licensed foreign) Kudu, Soultrain, TK, Tabu, Tattoo (all USA).

Societe Francaise du Son, 30 Rue Beaujon, 75008 Paris Tel. (01) 924 19 01 Pres. E.W. Pelgrims de Bigard

Labels: (Represented) Decca (UK) Deram (UK), London (USA), Threshold (UK)

Sonopresse SA/Gerard Tournier SA, 25-27 Rue Gabriel Peri, 92130 Issy-les-Moulineaux Tel. 644 86 20 (Distribution)

Branch: 75015 Paris, 37 Rue Violet Tel. (01) 567 67 01. (Editions & Productions)

Label: (Represented) Paraplue (Canada)

Swing, see Vogue

United Artists (France) SA, 48 Av. Victor Hugo, 75783 Paris Cedex 16 Tel. (01) 727 89 19 Telex 610617 LUA

Labels: (Owned) Blue Note, United Artists

Vogue PIP (Productions Int'l des Phonographiques), 82 Rue Maurice Grandcoing, 93430 Villetteuse, Tel. (01) 821 25 00. Cable VOGDISC Telex: 620380 Pres. Leon Cabat, Gen. Mgr. Cesar Rossini; Int'l Mgr. Andre Vidal, Sales & Mktg. Mgr. Simon Cabat, Int'l Label Mgr.: Jean-Noel Dourder

Labels: (Owned) Vogue Pacific Swing, (represented) Desert Moon (USA), Font-Cetra (Italy), GNP Crescendo (USA), Pye (UK), Pyramid (USA), Roadshow (USA), Roulette (USA), Scepter (USA), Som Copacabana (Brazil)

WEA Filipacchi Music, 70 Av. des Champs-Elysees 75008 Paris Tel. (01) 359 12 90. Pres. Daniel Filipacchi, Gen. Mgr. Bernard de Bosson; Sec'y Gen. Christian Stiquel Sales Mgr. Genfroy du Lz Mktg. Mgr. Guy Gluck

Distribution & accounting branch: 93 Montreuil, 18-30 Rue St. Antoine.

Labels: (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra, Mtdi, Warner Bros., (licensed domestic) Baccara; (licensed foreign) Big Tree (USA), Bronze (UK), Chrysalis (UK), Curtom (USA), Dark Horse (USA), Gemgro (USA), Mantecore (UK), Nempere (USA), Rolling Stones (USA), W.M.O.T. Records, (USA)

Warner Bros., see WEA Filipacchi.

Labels: (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra, Mtdi, Warner Bros., (licensed domestic) Baccara; (licensed foreign) Big Tree (USA), Bronze (UK), Chrysalis (UK), Curtom (USA), Dark Horse (USA), Gemgro (USA), Mantecore (UK), Nempere (USA), Rolling Stones (USA), W.M.O.T. Records, (USA)

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International

Eino, 18-20 Rue de Val-Notre Dame, 95100 Argenteuil Tel 982.29 73
Product Audio—SCHOEPS Microphones

Ets Diedrichs, 54 Rue Rene Boulanger, 75010 Paris, Tel (01) 607 10 77
Product Audio—THORENS Turntables

Film & Radio, 6 Rue Denis Poisson, 75017 Paris Tel (01) 755.82 94
Product Audio—GARRARD Speakers, Turntables, JENSEN Speakers, Headphones, HIGH TONE Headphones.

Freevox, 18 Rue de Nemours, 75011 Paris Tel (01) 357.99 90
Product Audio—Mixers, Amplifiers, Speakers, Equalizers.

Harman-France, 21 Rue de l'Alouette, 94160 St Mande, Tel (01) 374 58 36. Pres Jean G. Paloque, Prof. Div Mgr. Philippe Rouaud
Product Audio—EMPIRE Styli—Pickup, JBL Amplifiers, Speakers, RABCO Turntables, TANNAY Loudspeakers, TEAC TASCAM Mixers, Tape Recorders

Hi-Fa, 90 Rue de Bagneux, 92120 Montrouge, Tel 655.44.32 Telex 200204
Product Audio—STAX Amplifiers, Headphones, YAMAHA Amplifiers, Speakers, Headphones

High Fidelity Servs., 14 Rue Pierre Semard, 75009 Paris Tel (01) 285 00 40 Pres Sales & Adv Mgr Mr Kendirgi
Product Audio—ALTEC Mixers, Amplifiers, Pre-Amplifiers, Speakers, Microphones

Koss SarL, Immeuble Sogaris, Gare Routiere, 94524 Runy-Cedex Tel 677 04 56
Product Audio—Headphones

Melodium SA, 296 Rue Lecourbe, 75015 Paris Tel (01) 532.50.80
Product Audio—Amplifiers, Speakers, Microphones (Condenser Dynamic & Ribbon), Headphones

Nanopulse Labs, 32 Rue de Villeneuve, 92110 Clichy, Tel (01) 270 30 90
Product Audio—NANOPULSE Mixers, Amplifiers, Pre-Amplifiers, Equalizers, Noise Reducers, BRENELL Tape Recorders

Philips SA, 64 Rue Carnot, 92154 Suresnes, Tel (01) 772 51 00
Product Audio—Mixers, Amplifiers, Speakers, Turntables, Tape Recorders, Microphones (Condenser & Dynamic), Equalizers, Noise Reducers, Headphones, Projection Systems—Film/ Movie Projectors, Video Tape Recorders

Pulsar (France), 48 Av. de Bruxelles, 14000 Caen Tel (31) 81 76 08 Sales Mgr. Claude Lanos
Home office: England
Product—Lighting—Chasers, Sequencers, Color Organs, Dimmer Boards, Strobes

Quadra Universal SA, 56 Rue d'Auteuil, 75016 Paris, Tel (01) 224 76 74
Product Audio—LOCKWOOD Speakers, CBS SQ Decoders & Demodulators

R E D (Recording Electronic Design), 3 Rue du Telegraph, 75020 Paris Tel (01) 636 73 10
Product Audio—AUDIO DEVELOPMENT Mixers, RED Amplifiers, Noise Reducers, CALREC Microphones (Condenser & Dynamic), WHITE Equalizers

Record Source Int'l (RSI), 14 Rue Singer, 75016 Paris (Record Services)

Reditec, 27 Rue du Progres 93107 Montreuil Tel 328 25 80 Telex 28823
Product Audio—MIDAS Mixers, OTARI Tape Recorders, AKG Microphones, Headphones

Schaeffer, Riesser & Co., 14 bis Rue Marbeuf, 75008 Paris Tel (01) 225 00 24
Product Audio—KLEIN & HUMMEL Amplifiers Equalizers, REVOX Tape Recorders, BEYER Microphones, Headphones, NAKAMICHI Microphones, UNIVERSAL AUDIO Equalizers, DOLBY Noise Reducers

Schlumberger (Compteurs), Audio-Professional Dept., 296 Av. Napoleon Bonaparte, 92505 Rueil-Malmaison Tel 977 92 23 Mng. Dir. A. Drouart, Sales Mgr. M. Pousset, Adv. Mgr. J. L. Moronvalle
Product Audio—Consoles (Custom), Mixers (Custom), Amplifiers, Pre-Amplifiers, Speakers, Speaker Systems w/ Amplifiers, Turntables, Open Reel Tape Decks, Equalizers, Switching Matrices

Scientific Development Corp., 21 24 Rue Condorcet, 94430 Chennevieres sur Marne Tel 933 72 26 Co-Pres. Mr. Cohen, Mr. Rozanes, Int'l Mgr. J. J. Keller
Product Audio—PHONIA Speakers

Siemens SA, 39-47 Blvd. d'Ornano, 93200 St Denis Tel 820.61.20
Product Audio—SIEMENS Mixers, Amplifiers, Speakers, Turntables Styli—Pickup Tape Recorders Microphones, Headphones, Projection Systems—BAUER Film Movie Projectors, SIEMENS Video Tape Recorders

Simplex Electronics, 48 Blvd. de Sebastopol, 75003 Paris Tel (01) 278 15 50
Product Audio—ISOPHON Speakers NAGRA Tape Recorders, TELEFUNKEN Tape Recorders SENNHEISER Microphones

Sonag, 50 bis Rue Labrouste, 75015 Paris Tel (01) 532.64 17
Product Audio—Mixers, Amplifiers, Equalizers

Studer France, 12/14 Rue Desnouettes, 75015 Paris Tel (01) 533 58 58 Pres O. Mikoska Sales Mgr. C. Rambault
Product Audio—EAB Mixers, EMT Turntables Styli—Pickup, Noise Reducers, HARRISON Consoles, NTP Equalizers, Level Meters, STUDER Mixers, Amplifiers, Tape Recorders, Microphones (Condenser), Equalizers.

Studio Equip SA, 19 Rue Poussin, 75016 Paris Tel (01) 647 64 01
Product Audio—INTERFACE Mixers, QUAD EIGHT Mixers, Equalizers, Noise Reducers, SOUND-CRAFT Mixers, BGW Amplifiers, Pre-Amplifiers, ELECTRO-VOICE Microphones (Condenser & Dynamic), BARTH Equalizers, MCI Equalizers, Noise Reducers

3A France, Industrielle, 06600 Antibes Tel (93) 33.24.01
 Pres D. Dehay
Home office: Canada
Product Audio—3A Amplifiers, Pre-Amplifiers, Speakers

3 M France, 135 Blvd. Serurier, 75019 Paris, Tel (01) 202.80 80
Product Audio—AUTOMATED PROCESSES Mixers, Amplifiers, Equalizers, WESTLAKE AUDIO Speakers, 3M Tape Recorders, AUDIO & DESIGN & PULTEC Equalizers, BURWEN & dbx Noise Reducers

Tradelec, 9 Av. de la Porte-de-la-Plaine, 75015 Paris Tel (01) 531 51 37
Product Audio—AVAB Mixers (8 Inputs, 4 Outputs), Equalizers, STANCOIL Mixers (10-5 Inputs, 4-2 Outputs), Noise Reducers, SANKEN Amplifiers, FILTEK-LABO Equalizers.

GERMAN FEDERAL REPUBLIC (WEST)

● record companies with disco product

Ariola-Eurodisc GmbH, Steinhauserstr 3, D-8000 Munich 80, Tel (089) 4-13-61 Cable EURODISC Telex 523487 Co-Pres. Monty Luftner, Friedrich Schmidt, VP Wolfgang Wegmann Sales Hans Knapp Heinz Holle, Mktg., Adv & Promo. Albert Czapski, Int'l Div Nobby Varenholz, Export Elmar Hussing, Geiso Mampell
Labels: (Owned) Ariola, Eurodisc-Pop, (licensed—domestic) Hansa, (distributed) Jupiter, Oasis, (represented) ABC (USA), A&M (USA), Anchor (UK), Baby (Italy), H&L (USA), Island (UK), Lifesong (USA), President (UK), Seville (UK), Shelter (USA), United Artists (USA), Virgin (UK)

Atco, see WEA
 Atlantic, see WEA
 Aves, see Metronome
 Axix Music GmbH, Arabellastr 5/139, D-8000 Munich 81, Tel (089) 9232-2700 Telex 522393 Chief Exec. Helga Dickmann, Gen Mgr. George Naschke (Distributed by Ariola-Eurodisc)
Label: Oasis

B A S F Aktiengesellschaft / Musik, Gottlieb Daimlerstr 10, D-6800 Mannheim, Tel (0621) 4-00-81, Telex 462621
Labels: (Owned) BASF, (represented) Splash (UK)

Bellaphon Recs., Riedel & Co. KG, Mainzer Landstr 87-89, D-6000 Frankfurt/Main Tel (0611) 23-08-01 Telex (04) 16046 Pres. & Gen. Mgr. Branko Zivanovic, A&R Ingo Schantz, Sales Mgr. Theo P. Pitzer, Nat'l Prod. & Creative Servs., Heinz Lukas; Promo Mgr. Roger Horne, Int'l Prod., Sales & Import Serv., Eckehard Ploetz, Import Serv. Mgr. Winfried Merkle
Labels: (Represented) Bang, Casablanca, Chelsea, Fantasy, Milestone, Prestige, Roulette, Roxbury (all USA), Charly, Vogue (both France).

Blue Note, see United Artists.
 Brain, see Metronome.

CBS Schallplatten GmbH, Bleichstr 64-66, D-6000 Frankfurt/Main 1, Tel (0611) 13051 Mng. Dir. Rudolf Volpert, Mktg, Sales Sr. Dir. Michael H. von Winterfeldt, Disco Promo. Michael Stark
Labels: (Owned) CBS, Epic, Portrait, (represented) Invictus, Philadelphia Int'l (both USA).

Capitol, see EMI Electrola
 Columbia, see EMI Electrola
 Cotillion, see WEA
 Decca, see Teldec.

Deutsche Grammophon Gesellschaft mbH (DGG) (sub of Polydor Int'l GmbH), PO Box 301240, Hohe Bleichen 14-16, D-2000 Hamburg 36, Tel (040) 359-61, Telex (02) 163923
Labels: (Owned) Polydor, (represented) DJM (UK), GTO (UK), Pablo (USA), RSO (UK), Phil Spector Int'l (USA), State (UK)

Deutsche Oversea Recs. GmbH, Muntpratstr. 1B, D-7750 Konstanz
Labels: (Represented) Durium, Font-Cetra (both Italy)

EMI Electrola GmbH, Maarweg 149, D-5000 Cologne 41, Tel (0221) 4-90-21 Cable ELECTROLATON Telex 8881290 Mng. Dir. Friedrich E. Wottawa, A&R Dir. Guenther Iglner, Mktg & Dist. n. Dir. Dr. Bernhard Krajewski, Int'l A&R Helmut Fest.
Labels: (Owned) Capitol, Columbia, (represented) Arista (USA), MAM (UK), Motown (USA), Pickwick (USA), Private Stock (USA) RAK (UK), Rebel (UK), Red Bus (UK), Rocket (UK), Target (UK), Vanguard (USA)

Elektra/Asylum, see WEA
 Epic, see CBS.
 Eurodisc-Pop, see Ariola-Eurodisc.

Good Times Music Co., Richard Wagnerstr 58, D-6400 Fulda Tel (0661) 86-696 Pres. Mr. Baxter
 Hansa, see Ariola-Eurodisc

Intercord Tongesellschaft mbH, Aixheimerstr 26, D-7000 Stuttgart 75 Tel (0711) 47-51-41 Telex 07-22814 Mng. Dirs. Dr. Udo Inger, Herbert Nabbefeld, Mktg Mgr. Ingo Kleinhammer, Sales Mgr. Volker Bell.
Labels: (Licensed foreign) BBC, Cube, Gull (all UK), Springboard (USA)

Jupiter-Recs GmbH & Co. KG, Pelargonnenweg 41, D-8000 Munich 70 Tel (089) 714-30-63 Telex 522 946 (Distributed by Ariola-Eurodisc)

K-tel Int'l GmbH, Postfach 630120, Schlitzerstr. 4-8, D-6000 Frankfurt/Main Tel (0611) 41-01-91 Telex

(04) 17292. Pres. Philip Kives, Gen. Mgr. Jens R. Boldt

Lollipop Recs., Leopoldstr. 42, D-8000 Munich 40 Tel (089) 39-77-95, 950-35-32 Gen. Mgr. Ingo Klingbeil, Creative Dir. & Disco Contact Juergen S. Kordeletsch, PR Dir. Wolfgang Dorsch
Label: (Represented) Salsoul (USA)

Helmut Marcuse (Schallplatten-Import), Thomasstr 8, D-6000 Frankfurt/Main 1 Tel (0611) 43-97-94, 44-10-22 Telex 4189306
Label: (Imported) Pickwick (France, UK, USA)

Mercury, see Phonogram

Metronome Recs GmbH, Ueberseering 21, D-2000 Hamburg 60 Tel (040) 63-80-31 Telex 02-174735, Mng. Dir. & Gen. Mgr. Dr. Gerhard Weber, A&R & Mktg. Mgr. Klaus Ebert, Sales Mgr. Heiner Wieland, Int'l A&R & Prod. Mgr. Horst Hohenboeken
Labels: (Owned) Brain, Metronome, (licensed domestic) Aves, (represented) Amadeo (Austria), Barclay (France), Buddah (USA), CTI (USA), Fania (USA), Kama Sutra (USA), Kudu (USA), MCA (USA), Ricordi (Italy), Ri-Fi (Italy), Riviera (France), Sonet (Sweden, UK), Specialty (USA)

Miller Int'l Schallplatten GmbH, Justus von Liebig-Ring 2-4, D-2085 Quickborn Tel (04106) 50-05 Cable MILIN, Mng. Dir. Harald A. Kirsten, Mktg, Dir. H.M. Neumann, Technical Dir. H.H. Michna
Label: (Represented) Damont (UK)

Oasis, see Ariola-Eurodisc & Axix
 Philips, see Phonogram

Phonogram GmbH, Roedingsmarkt 14, D-2000 Hamburg 11 Tel (040) 36-30-91 Mng. Dir. Oskar Dreschler, Gen. A&R Mgr. Juergen Sauermann, Gen. Mktg. Mgr. Johann Speyer, Finance & Admin. Mgr. Heinz Kamowski, Sales Mgr. Claus Heesch
Branches: D-5000 Cologne 30, Aussere Kanalstr. 12, Tel (0221) 54-10-21—D-6000 Frankfurt/Main, Muenchener Str. 7 Tel (0611) 23-00-21—D-2000 Hamburg 1, Wendenstr 29 Tel (040) 24-80-51—D-8000 Munich 2, Briennestr 41 Tel (089) 59-85-85
Labels: (Owned) Mercury, Philips, (represented) Chrysalis, (UK), Haven (USA)

Polydor, see Deutsche Grammophon Gesellschaft & Polydor Int'l

Polydor Int'l GmbH, Harvestehuder Weg 1-4, D-2000 Hamburg 13, Tel (040) 44-18-11 Telex 021-2434
Labels: (Owned) Polydor, (represented) Babylon, Chelsea, De-Lite, GTO, RSO, Phil Spector Int'l, State, Portrait, see CBS

RCA Schallplatten GmbH, Osterstr 116, D-2000 Hamburg 19 Tel (040) 491-0011 Telex 02-14193 Mng. Dirs. Hans-Georg Baum, Wolfgang Grandinger, Nat'l Pop Mgr. Clemens Krauss, Int'l Pop Prod. Mgr. Jimi Boyks

sky recs., Musik-Produktions & Vertriebsgesellschaft mbH & Co., Quuedlinburger Weg 4, D-2000 Hamburg 61 Tel (040) 551-26-41 Chief Exec. Guenther Koerber, Hans-Joachim Viehr, Frank-Michael Wiegand, Gen. Mgr. Guenther Koerber, Sales Mgr. Frank-Michael Wiegand, Promo Dir. Michael Frommhold

Teldec Telefunken-Decca Schallplatten GmbH, Heussweg 25, D-2000 Hamburg 19 Tel (040) 4-01-91 Telex 021 3545
Labels: (Owned) Telefunken, Decca, (represented) Decca (UK), Deram (UK), Hi (USA), London (USA), MCA (USA), Mainstream (USA), Threshold (UK)

Telefunken, see Teldec.

United Artists Recs GmbH, Postfach 201, Herzog-Rudolfstr. 3, D-8000 Munich 22, Tel (089) 22-13-61 Cable LIB-ERTYUA, Mng. Dir. Martin Davis, A&R Gaby Richt.
Labels: (Owned) United Artists, Blue Note

W E A Musik GmbH, Guastav Freytag-Str. 13-15, D-2000 Hamburg 76 Tel (040) 220-14-81 Telex 214881 Mng. Dir. Siegfried E. Loch, Mktg. Mgr. Klaus Ollmann, Int'l Prod. Mgr. Killy Kumberger, Nat'l Prod. Mgr. Horst Mueller, Press Mgrs. Hannelore Kring, Christina Rolf
Branches: D-1000 Berlin 31, Detmolder Str. 15 Rep. Gerd Rehn—D-8000 Munich 40, Leopoldstr. 38B Rep. Rudi Martin
Labels: (Owned) Atco, Atlantic, Cotillion, Elektra, Asylum, Warner Bros. (represented) Custom, Dark Horse, Nemperor, Rolling Stones
 Warner Bros., see WEA

● disco equipment & services

A K G (Akustische & Kino-Geräte) GmbH, Bodenseestr 226-230, D-8000 Munich 60 Tel (06089) 87-00-11
Product Audio—Mixers, Speakers, Styli—Pickup, Tape Recorders, Microphones (Condenser & Dynamic) Headphones

Ampex Europa GmbH, Walter-Kolbstr 9-11, D-6000 Frankfurt/Main 70 Tel (0611) 605-82-12 Telex 413774 Dir. G.K. Wick, Sales Mgr. Lothar Nietsch
Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Projection Systems—Video Tape Recorders

Audiohive, Kyffhauserstr 10/46-48, Cologne 1 Tel (0221) 23-09-10 430-14-25
Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders

Ruediger Barth KG, Elektronik & Akustik, Grillparzerstr 6A, D-2000 Hamburg 76 Tel (040) 229-8883
Product Audio—BARTH Mixers (24 Inputs, 8 Outputs), Amplifiers, Pre-Amplifiers, Equalizers, MCI Tape Recorders, BEYER, NEUMANN & SCHOEPS Microphones, DOLBY & dbx Noise Reducers

Eugen Beyer Elektrotechnische Fabrik, Theresienstr 8, D-7100 Heilbronn Tel (07131) 82-348 Sales Mgr. Horst Grrbach
Product Audio—Microphones (Condenser, Dynamic, Ribbon, Wireless), Headphones

Dynacord, Seimensstr 41-43, D8440 Straubing Tel (09) 421-3541 Gen. Mgr. Hans Tscherning
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers

Electrosonic GmbH, Erkratherstr 105, D-4000 Dusseldorf Tel (0211) 77-10-71 Pres Robert S Simpson, Sales Mgr J Bruehl
Product Audio—Mixers
 Franz Vertriebsgesellschaft mbH, PO Box 1620, D 7630 Lahr Tel (07825) 512 Pres Erich Vogl Sales Mgr Gerhart Lischke
Product Audio—EMT Turntables, Noise Reducers
 Grundig AG, Kurgartenstr 37, D-8510 Furth Bayern
Product Audio—Microphones, Headphones.
 Mirco Games, Dornhop Str No 38, D-6078 Neu Isenburg Tel 26891 Telex 417627 Gen Mgr Dick Raymond
Home office: USA.
Product Games—Video Electronic Pinball Arcade Soccer / Football (Foodsball)
 Georg Neumann GmbH, Charlottenstr 3, D-1000 Berlin 61 Tel (030) 251-4091 Chief Execs Guenter Luetzkendorf, Wolfgang Weiss Sales Mgr Hans-Burkhard Szmowski, Adv Mgr & Eng Ernst Weiss
Product Audio—Consoles (Custom), Portable Disk Jockey Units / Decks, Microphones (Condenser)
 Safex Tontechnik GmbH & Co., Burgerstr 13 75 Karlsruhe 1
Product Games—UBI Video Electronic (Cocktail Table), Bowling, Billiards, Pool
 Stiers, unterhaltungselektronik GmbH Rindlstr 2, D8000 Munich 22 Tel (089) 22 16 96 Pres Dennis L Stiers, Sales Mgr Larry E Stiers, Adv Mgr Frank Valcarel
Product Audio—CITRONIC Consoles Mixers, Portable Disk Jockey Units Decks, Amplifiers, Pre-Amplifiers Speakers, FANE Bass Boosters, Mid-Range / Tweeter Expander, GARRARD Turntables, HILL Amplifiers, Pre-Amplifiers, SHURE Phono Cartridges, Microphones RCR Bass Boosters, Mid-Range / Tweeter Expander, STIERS Speakers, Lighting—MODE Chasers / Sequencers (4 Channels), Color Organs, Dimmer Boards PLUTO Color Organs Strobes STIERS Color Organs Lasers, Visual Materials—Slide Libraries, Projection Systems—PLUTO Special Effects Projectors, Liquid Projectors, Projector Attachments STIERS Special Effects Projectors, Projector Attachments Special Effects—CC Mirror Balls, STIERS Mirror Balls, Atom Light, Dance Floors / Walls Ceilings—Floors, Walls Ceilings, Planning / Construction—Consultants (Audio Lighting Projection, Flooring)
 T F E (Tun-Film-Elektroakustik) Studio, Postfach 154 Weinstr 104 D-6730 Neustadt Tel (06321) 84-261
Product Audio—Mixers
 Telefonken Fernseh & Rundfunk GmbH PO Box 21345 D 3000 Hannover-Linden
Product Audio—Microphones Headphones

ITALY

● record companies with disco product

Aris Ed Musicali & Discografiche, Via Eleonora Pimentel 2, 00195 Rome Tel (06) 311 979, 312 296 Cable DISCARIS
Labels: (Owned) Aris (represented) Satril (UK)
 Ariston SRL, Via M Gorki 21, Strada Zivido 20098 San Giuliano (Milan) Tel (02) 98 46 974
Branch: 00195 Rome, Via Cantore 17 Tel (06) 386 250
Labels: (Represented) H&L (USA)
 Asylum, see WEA
 Atlantic, see WEA
 Blue Jean, see Spark
 C B S-Sugar Compagnia Generale del Disco SpA, Via Quintiliano 40, 20138 Milan Tel (02) 50 84 Cable COL-REC, Telex 35063
Labels: (Owned) CBS Epic, (represented) ABC Blue Note Blue Thumb, Brunswick Invictus Kudu MCA Philadelphia Int'l, United Artists (all USA), Bradley s. Gull (both UK)
 Capitol, see EMI
 Carosello CEMED Recs & Tapes Galleria del Corso 4 20122 Milan Tel (02) 794 746
Labels: (Owned) Frog, (represented) De-Lite (USA), Roulette (USA)
 Decca Dischi Italia SpA, Via Brisa 3, 20123 Milan Tel (02) 874 048, 862 057
Labels: (Owned) Decca, Deram London (represented) Threshold (UK)
 Deram, see Decca
 Durium SpA, Via Manzoni 40 / 42, 20121 Milan Tel (02) 701,0108 1705
Labels: (Distributed) Napoleon (represented) Jupiter (Germany)
 EMI Italiana SpA, Via Bergamo 315, 21042 Caronno Pertusella (Varese) Tel (02) 96 50 701 Cable EMITALSARONNO Telex 33679
Branch: 00144 Rome, Viale dell'Oceano Pacifico 46 Tel (06) 59 17 404 / 703 Cable EMIGRAM Telex 68233
Labels: (Owned) EMI Capitol (represented) Arista Bell Casablanca, Magnet, Private Stock, RAK, Rocket
 Elektra, see WEA
 Epic, see CBS-Sugar
 Fiorucci SpA, Via Giuseppe di Vittorio 32-C 20094 Corsico (Milan) Tel (02) 4482 Import/Promo Mgr C Colacicco
 Font-Cetra SpA, Via Bertola 34, 10122 Turin Tel (011) 57 53
Branch: 00153 Rome, Via Pietro Roselli 4
Labels: (Represented) Fantasy (USA), Magnet (UK) Milestone (UK), Vogue (France)
 Frog, see Carosello
 London, see Decca
 Mercury, see Phonogram
 Napoleon, see Durium & Omnia

Omnia SpA, Galleria del Corso 4, 20122 Milan Tel (02) 702 466, 701 168
Label: (Owned) Napoleon (distributed by Durium)
 P U I Italiana SpA, Via Senato 12, 20100 Milan Tel (02) 790 971 783 114 Telex 25111
Label: (Represented) Reggae Discotheque
 Philips, see Phonogram
 Phonogram SpA, Via Borgogna 2, 20122 Milan Tel (02) 796 541 Telex 34096
Labels: (Owned) Mercury, Philips, Polydor, (represented) Chelsea (USA) GTO (UK) Haven (USA), RSO (UK), Phil Spector (UK), State (UK), 20th Century (USA)
 Polyrynr, see Phonogram
 RCA SpA, PO Box 7158, 00100 Rome Via Tiburtina Km 12, 00131 Rome Tel (06) 416 041 Telex 61428
Labels: (Owned) RCA Int'l, (represented) Flying Dutchman (USA)
 Record Source Int'l (RSI), Piazzale Loreto 9, Milan Tel 28 29 158 Contact Germano Ruscitto (Record Services)
 Ricordi SpA (Dischi), Via Berchet 2, 20121 Milan Tel (02) 88 81
Labels: (Owned) Ricordi, (represented) A&M (USA), Bronze (UK), Buddah (USA), Chrysalis (UK), DJM (UK), Dark Horse (UK) Island (UK) Mainstream (USA), Manicore (UK) Ode (USA)
 Ri-Fi Rec. Co., SpA, Corso Buenos Aires 77, 20124 Milan, Tel (02) 273 641
Labels: (Represented) Motown, Rare Earth, Tama (all USA), Ember (UK)
 Saar SRL, Viale di Porta Vercellina 14, 20123 Milan, Tel (02) 46 96 251
 Spark Italiana SRL, Piazza del Liberty 2 20121 Milan Tel (02) 796 180
Labels: (Owned) Spark, Blue Jean
 W E A Italiana SpA, Galleria del Corso 4, Milan Tel (02) 780-856 780 471 Cable WEAMIL
Labels: (Owned) Asylum, Atlantic, Elektra, Warner Bros Warner Bros, see WEA

● disco equipment & services

A E G-Telefunken SpA, Via Pirelli 12, 20124 Milan Tel (02) 62 66
Product Audio—TELEFUNKEN Mixers Portable Disk Jockey Units Decks, Amplifiers, Pre-Amplifiers, Microphones (Condenser, Dynamic & Ribbon), Equalizers, Noise Reducers
 Ampex Italiana SpA, Via Flavio Domiziano 10, 00145 Rome Tel (06) 513.8341 Telex 61492
Branch: 20121 Milan, Via Turati 6 Tel (02) 65 15 41 Telex 35246
Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Projection Systems—Video Tape Recorders
 Audio Prods Int'l, Via G Spontini 3 20131 Milan, Tel (02) 27 38 96, 22 81 20
Product Audio—INTERFACE Mixers, STUDER Mixers, Tape Recorders, TRIDENT Mixers, EASTLAK Amplifiers, Speakers, NEUMANN Microphones (Condenser), ORBAN / PARASOUND Equalizers, DOLBY Noise Reducers, CBS SQ Decoders & Demodulators
 Davoli, Krundaal, Via F Lombardi 6-8, 43100 Parma Tel (0521) 73606
Product Audio—Mixers, Amplifiers, Speakers, Microphones
 Exhibo Italiana SRL, Via F Frisi 22, 20052 Monza Tel (039) 36 00 21
Product Audio—FAYLON Mixers, Equalizers, STELLA-VOX Mixers, Tape Recorders, SENNHEISER Amplifiers Microphones (Condenser & Dynamic), Headphones
 HiFi Galactron Int'l, Via Quarto Negrom 18, Rome
Product Audio—Mixers, Amplifiers, Pre-Amplifiers, Turners, Equalizers
 Italtel Società Italiana Telecomunicazioni SpA, Via Alessio di Tocqueville 13, 20154 Milan Tel (02) 43881
Product Audio—Mixers, Amplifiers, Speakers, Equalizers
 Laboacustica SRL, Via Luigi Settembrini 9, 00195 Rome Tel (06) 355 506, 381 965
Product Audio—TATE Mixers, SQ Decoders & Demodulators, WHARFEDALE Speakers, NAGRA Tape Recorders, Microphones (Condenser, Dynamic & Ribbon), AUDIO & DESIGN Equalizers, MIKROFONBAU Headphones, Projection Systems—EAI Visual Educom Video Tape Recorders
 Roje Telecomunicazioni SpA, Via Sant'Anatolone 15, 20147 Milan Tel (02) 415 4141
Product Audio—CADAC Mixers, AMT Pre-Amplifiers, Turntables, Tonearms Phono Cartridges KLEIN & HUMMEL Speakers, Equalizers, LYREC Tape Recorders, SHUMDEPS Microphones (Condenser), AUDIO & DESIGN Equalizers, Noise Reducers
 Siemens (Società Italiana Telecomunicazioni) SpA, Piazzale Zavattari 12, 20149 Milan Tel (02) 43 881
Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Equalizers

JAPAN

● record companies with disco product

All Japan Soul Disco Drg., Roppongi Sky Heights 308, 3-2-21 Roppongi, Minato-ku, Tokyo 106 Tel (03) 585-9113, Pres., Kenji Katsumata
 Asylum, see Warner Pioneer
 Atlantic, see Warner Pioneer
 CBS / Sony Inc., 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo

162 Tel (03) 266-5801 Telex J24766, Pres.: Norio Ohga Mng. Dir. Toshio Oyawa, Gen. Mgr. Tatsu Nozaki, Sales Mgr., Shugo Matsuo, Int'l Co-ord. Hiroshi Ehara
Labels: (Represented) CBS (worldwide), Columbia, Epic, Golden Fleece, Invictus, Mainstream, Philadelphia Int'l, T-Neck, TSOP, Thunder (all USA)
 Cosdel (Japan) Ltd., Hibuya Park Bldg., 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100 Tel (03) 271-5861
Labels: (Represented) Durium (Italy), Ranwood (USA), Elektra, see Warner Pioneer
 For Life Recs Inc., Sanshin Bldg 4FJ, 1-20-1 Shibuya, Shibuya-ku, Tokyo 150 Tel (03) 406-6951, Pres. Hitoshi Komuro, VP Yutaka Gotoh, Prod rs Hidekazu Okiyama, Toshiyuki Okuda, Int'l Dept Mgr. Luuie Nishijima (Distributed by Pony)
 K-Tel Int'l (Japan) Ltd., Nihombashi Bldg., 1-2-8 Nihombashi, Tokyo 103 Tel (03) 274-4391 Gen Mgr Shogo Ishii
 King Rec. Co Ltd., 5-40-8 Otsuka, Bunkyo-ku, Tokyo Tel (03) 945-2131, Pres. Kazumitsu Machijiri, Gen. Mgr. Minoru Suzuki
Labels: (Represented) A&M, 20th Century, United Artists (all USA), Decca (UK)
 Mercury, see Nippon Phonogram
 Nippon Columbia Co Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107 Tel (03) 584-8111 Telex 226591, Chn Kiyoshi Nishi, Pres Takami Shobochi, Rec. Div. Dir & Gen Mgr. Toshio Kikutsugi, Dir & Sales Gen. Mgr. Mitsugu Kumamoto, Admin Mgr. Tamotsu Hanzawa, Int'l Representative Gen. Mgr. Toshikazu Hirahara, Int'l Repertoire Deputy Gen. Mgr. Tohru Iwamoto, Licensing Mgr. Hajime Saito
Labels: (Represented) ABC (USA), Ariola-Eurodisc (Germany), Buddah (USA), Roulette (USA), Virgin (UK)
 Nippon Phonogram Co Ltd., Wako Bldg, 4-8-5, Roppongi, Minato-ku, Tokyo 106 Tel (03) 403-7511, Telex 242-3224 Cable NIPHILDISC Pres. Nobuya Itoh, Sales Mgr. H Koizumi, Int'l Repertoire Mgr. T Sekiguchi
Labels: (Owned) Mercury, Philips; (licensed foreign) All Platinum, Salsoul (both USA)
 Philips, see Nippon Phonogram
 Pioneer, see Warner Pioneer.
 Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153 Tel (03) 462-5131 Cable GRAMMOCORD Pres. Seichiro Koh, Dir. Gen & A&R Mgr. Yasuhiro Igarashi, Int'l & A&R Mgr. Atsutaka Torio, Pop Label Mgr. Yataro Ibushi
Labels: (Owned) Polydor, (licensed domestic) Kitty (licensed foreign) GTO, RSO (both UK)
 R V C Corp., Asahi Seimei Bldg 1-7-8, Shibuya, Shibuya-ku, Tokyo 150 Tel (03) 499-3311 Pres. Ichiro Okuno, Mng. Dir. Tsuneo Nagano, Corp. Planning Mgr. Tadao Obata, Disc. Contact Takashi Ishihara
Labels: (Licensed foreign) Alston, Blue Candle, Brownstone, Cat, Dace, Dash, Drive, Glades, Jerru, Juana, Kayvette, Malaco, Marlin, Midson Int'l, RCA, Royal Flush, Shell, Soul Train, TK, York (all USA)
 Teichiku Recs Co. Ltd., 1-2 Nishi-shimbashi, Minato-ku, Tokyo 105 Tel (03) 502-6651, Telex 222-4237 Pres. Shigeji Nanko, Gen. Int'l & Copyright Div. Mgr. Ichiro Kinoue, Sales Mgr. Minoru Ozaki
Labels: (Represented) BBC (UK), Bradley's (UK), D&M (USA), IPG (France), Metronome (Germany), Progressive (USA), Pye (UK), Sonet (Sweden), Vee Jay (USA)
 Toho Recs. Co. Ltd., 1-1-1 Yurakucho Chiyoda-ku Tokyo 100 Tel (03) 503-9531 Pres. Tsuneyuki Amemiya, Gen. Mgr. Kazuo Hasegawa, A&R Dir. Takio Akiyama, Sales Mgr. Suehiro Yoshimura
Labels: (Represented) Black Jazz (USA), Vogue (France)
 Tokuma Musical Inds. Co. Ltd., 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo 101, Tel (03) 862-1381, Pres.: Yasuyoshi Tokuma, Gen. Mgr. Masatoshi Kimura, Sales Mgr. Kikumaru Kuwata, Int'l Div. Chief Mgr. Takatami Ohkuma, Pop Jazz Dir. Yoshinobu Fujimoto
Labels: (Represented) Black Saint (Italy), Strata-East (USA)
 Toshiba-EMI Ltd., 2-2 Akasaka, Minato-ku, Tokyo 107 Tel (03) 585-1111, Pres. Noboru Takamiya, Mng. Dir. H. Tsurumi, M. Kawai, M. Suda
Labels: (Represented) Concord (Netherlands), Arista, Blue Note, Capitol, De-Lite, Private Stock (all USA), DJM, EMI, Island, Odeon, RAK, Rocket (all UK)
 Trio Recs / Trio-Kenwood Corp., Hourayua Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106, Tel (03) 404-4391 Cable TRIODISC Exec Mgr. Makoto Oka, Ass't Mgr. Kazuaki Maeda, Chief Prod'r & Int'l Div. Mgr., Kenny Inaoka
Labels: (Licensed foreign) Playboy Tawor (both USA)
 Victor Musical Inds. Inc., 4-26-18 Jingumae, Shibuya-ku, Tokyo 150 Tel (03) 405-5151 Telex 242-4293 Cable VICRECORD Pres. Saburo Watanabe Exec VP Katsunori Kasajima, Mng. Dir. Kizuru Kaneko, Int'l Gen. Mgr. Yoshihisa Honda
Labels: (Licensed foreign) Ariola America, H&L, Motown (all USA), Jupiter (Germany), (Represented) Blue Thumb, Casablanca, Cream, Evergreen, Fantasy, Jinn, MCA, Milestone, Musicor, Ranwood, Phil Spector Int'l (all USA), Trova (Argentina), AZ (France), Durium (Italy), Warner Bros., see Warner Pioneer
 Warner Pioneer Corp., Fuji Bldg., 4-10-11 Roppongi, Minato-ku, Tokyo 106 Tel (03) 401-7131, Cable WARP-PIDNER Telex J26876 Pres. Shin Watanabe, Mng. Dir. Jushiro Matsuda, Keith Bruce, Dir. Tetsu Aoyagi, Int'l A&R Mgr. Hiroki Imao, A&R & Promo Dir. Tetsu Aoyagi
Labels: (Owned) Asylum, Atlantic, Elektra, Pioneer, Warner Bros., (represented) Bronze (UK), Dark Horse (USA), LMN (France), Manicore (UK), Rolling Stones (USA).

● disco equipment & services

Aiwa Co Ltd., 1-11-9 Ueno, Taito-ku, Tokyo Tel (03) 035-1201 Pres. Y. Sambu, Sales Mgr. K. Juen, Adv. Mgr. H. Tsuchida

International

Product Audio—Receivers, Speakers, Turntables, Microphones (Condenser, Dynamic & Ribbon), Headphones

Daichi Tsushin Kogyo KK, 4-13-3 Osaki, Shinagawa-ku, Tokyo 141. Tel: (03) 491-2001. Pres. Yoshihiro Yamaguchi
Product Audio—McAudi Mixers

Japan Soul Agency, Mena Co-op, 1-13-1B Gohokujy, Setagaya-ku, Tokyo 154 Tel (03) 426-4333 Telex 242-4586 VP Kazuo Akimoto, Sales Mgr Nobuhiro Shindo
Product Planning/Construction/Designers & Builders (Total Package)

Matsumita Electric Ind'l Co Ltd, PO Box 288, Osaka Central, 1006 Kadoma Osaka 51 Tel (06) 908-1121. Pres Masaharu Matsushita
Product Audio—NATIONAL Mixers Receivers, Phono Cartridges, Headphones, PANASONIC Receivers, Speakers, Turntables, Decoders & Demodulators, Headphones, TECHNICS Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Open Reel Tape Decks, Microphones (Condenser & Dynamic), Equalizers, Decoders & Demodulators, Headphones, Level Meters, Projection Systems—NATIONAL & PANASONIC Video Tape Recorders

Namiki Precision Jewel Co Ltd, 3-22-8 Shinden, Adachi-ku, Tokyo Tel (03) 919-0101 Pres. K. Namiki
Int'l branch: USA
Product Audio—NAMIKI SHIBATA Styli—Pickup

Nippon Columbia Co. Ltd, 4-14-14 Akasaka, Minato-ku, Tokyo 107 Tel (03) 584-B111 Pres. Takami Shobuchi, Int'l Trade Div Deputy Gen Mgr Takayasu Yoshida
Product Audio—DENON Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Style—Pickup, Tape Recorders, Decoders & Demodulators.

Otari Electric Co. Ltd, 4-29-18 Minami Ogikubo, Suginami-ku, Tokyo 167 Tel (03) 333-9631 Pres Masayuki Hosoda, Sales Mgr Ken K Sano, Adv Mgr Takao Aoki
Product Audio—Open Reel Tape Decks

Primo Co. Ltd, 6-25-1 Mure, Mitaka-shi Tokyo 181 Tel (0422) 43-3121.
Product Audio—Microphones (Condenser Dynamic & Ribbon)

Record Source Int'l (RSI), c/o Music Labo Inc., BF Dempa Bldg., Bekkan, 1-11-2 Higashi-Gotanda Shinagawa-ku, Tokyo 141 Tel (03) 449-3761 Contact Alex Abramoff (Record Services)

Sansui Electric Co Ltd, 2-14-1 Izumi, Suginami Tokyo 168 Tel (03) 323-1111 Pres Keizo Fujiwara, QS Research & Promo Mgr Yusuke Ito Branch: 11-23 Shimorajya-ku, Mitaka-shi, Tokyo 181
Product Audio—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, QS Decoders & Demodulators, Headphones.

Sega Ents. Ltd, Airport PO Box 63, Tokyo 149 Tel (03) 742-3171. Pres David Rosen, Exec VP Ouane M. Blough, Sales Mgr. Max Murakami
Product Audio—ROCK-OLA Jukeboxes; Projection Systems—SEGAVISION Large Screen Television/Video Projectors, Games—SEGA VIDEO Electronic, Pinball, Arcade, Air Hockey, WILLIAMS Pinball

Sony Corp., 6-7-35 Kita Shinagawa, Shinagawa-ku, Tokyo 141 Tel (03) 448-2111. Pres Kazuo Iwama, Sony Shop Corp. Pres Norio Ohga, Adv Mgr Yasuo Kuroki; Ass't Mgr Mitsuru Ohki
Int'l branch: USA
Product Audio—Mixers, Amplifiers, Speakers, Turntables, Tape Recorders, Microphones (Condenser & Dynamic), Decoders & Demodulators, Headphones, Projection Systems—Video Tape Recorders.

Taito Corp., Central PO Box 1184, Tokyo 100-911, 2-5-3 Hirakawa-cho, Chiyoda-ku, Tokyo 102 Tel (03) 264-8611 Cable EPTRA Telex 22931. Pres. Michael Kogan; Import Dept Mgr Shinichi Ikawa
Product Games—Video Electronic Arcade

Tamura Saisakusho Co. Ltd, Foreign Dept., 1-10-3 Shinjuku, Shinjuku-ku, Tokyo Tel (03) 356-7211 Pres Itsuya Tamura; Sales Mgr Junichi Noda, Adv Mgr Toshiro Ishizaki
Product Audio—Mixers (12-4 Inputs, 4-1 Outputs), Equalizers

Teac Corp., 3-7-3 Naka-cho Musashino-shi, Tokyo 180 Tel (0422) 53-1111. Pres Katsuma Tani, Sales Mgr. Norio Tamura, Adv Mgr Yoshiro Kuroe
Product Audio—TEAC & TASCAM Tape Recorders, Projection Systems—TEAC Video Tape Recorders

Tokyo Ko On Dempa KK, 723 Futako, Takatsu-ku, Kawasaki 213 Tel (044) 833-0511 Pres Tsuneo Okuyama
Product Audio—KO ON Headphones

Victor Co. of Japan Ltd, 4-1 Nihonbashi-Honcho Chujo-ku, Tokyo 103 Tel (03) 241-7811 Pres Kokichi Matsuno, Export Admin Div Mgr Heitaro Kikuchi, Sales Admin Masaaki Hikosaka
Product Audio—JVC Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers Turntables Phono Cartridges, Open Reel Tape Decks, Noise Reducers, Mid-Range/Tweeter Expanders, Headphones

Labels: (Represented) ABC (USA), Blue Thumb (USA), Bradley's (UK), Bronze (UK), H&L (USA), Island (UK), Jupiter (Germany), Lifesong (USA), Manticores (UK), Springboard (UK), Virgin (UK)

Asylum, see WEA
Atlantic, see WEA
BASF Nederland BV, PO Box 1019, Kadest 1, Arnhem Tel (085) 71-71-71 Telex 45111
Labels: (Represented) Dart, President (both UK)

Barclay Nederland NV, Jacobus Pennweg 24, Hilversum Tel (035) 4-80-46 Telex 43013 Dir B R Maassen
Labels: (Owned) Barclay, Riviera, (represented) Brunswick, Buddha, Dakar (all USA), Soul Posters (France)

Basart Recs Int'l BV, PO Box 338, Naarden Tel (02159) 4-62-66 Telex 43191 Cable EDITORAS Dir Frans Basart, Int'l Mgr Ton van den Bremer A&R Mgr Tony Berk, Label Mgr Bart Kimmert, Sales Mgr P Stoppelman, Press Relations Willem Jan van den Wetering.
Labels: (Owned) Papillon, Poker; (licensed domestic) Jungle, (licensed foreign) Chocolate City (USA)

Benelux Music Inds, PO Box 70, Uilenweg 3B, Weert Tel (4950) 3-56-40 Telex 51285
Labels: (Represented) Blue Jean, Spark (both UK)

CBS Grammofoonplaten BV, B2-B4 Stationsplein, Haarlem Tel (023) 31-94-10 Telex 41051 Cable COLRE-CORO Gen Mgr John J Vis, Mktg & Development Dir Paul F E Tesselair, Sales Dir George G M Bischoff, Exec Sec'y Gerard van den Elsaker
Labels: (Owned) CBS, Epic, Portrait, (represented) OJM (UK) Invictus (USA), Philadelphia Int'l (USA)

CNR BV (BV Grammofoonplatenmaatschappij), Rembrandtstr 17-23, Leiden Tel (01710) 4-42-44 Cable CENER Telex 32686
Labels: (Represented) Ricordi (Italy), Telefunken (Germany)

Capitol, see EMI-Bovema
Decca Distributie BV (Hollandsche), Drentestr 11, Amsterdam, Tel (020) 44-08-BB Mng. Dir. Bill Barents; Mktg Mgr. Rob Edwards; Prod Mgr Jaap Houtingh, Label Mgr Hein Hoelnaegels.
Labels: (Owned) Deram London (licensed foreign) Hi, LeCam (both USA)

Oerem, see Decca
Dureco (Dutch Rec Co.), Pampuslaan 45, Weesp, Tel (02940) 15321 Cable RECMUS Telex 14409
Labels: (Represented) Kudu (USA), Milestone (USA), Top Tape (Brazil)

EMI-Bovema BV, Tulpenkade 1, Haarlem Tel (23) 31-93-80 Telex 41257
Labels: (Owned) EMI, Capitol, (represented) Arista, Blue Note, Fantasy, Gordy, MCA, Musicor, Private Stock, RAK, Rare Earth, Rocket, Tamla Motown, United Artists
Elektra, see WEA.
Epic, see CBS
Eriksound (Nederland) BV, Singel 104, Amsterdam Tel (020) 23-43-61 Telex 16065 (Distributor—tape)
Labels: (Represented) A&M, BBC, CBS, Chrysalis, DJM, Ember, Epic, GRT, Island, Janus, Pye, Spark United Artists (all UK), Oeeca (Germany), RCA (Italy) Roulette (France), Telefunken (Germany), Vogue (France)

Inelco Nederland BV, Joan Muisjesweg 22, Amsterdam 1006 Tel (020) 93-48-24 Cable INTELECT Telex 14622
Labels: (Represented) Buddha (USA), Fania (USA) Flying Dutchman (USA), Gull (UK) Midsong Int'l (USA), RCA (USA), Soul Train (USA), TK (USA)

Jungle, see Basart
K-Tel Int'l (Holland) BV Oude Schipholweg BB5, Boesinghede, Haarlemmermeer, Tel (02585) 683, 474, Telex 41199. Gen. Mgr John Harper; Sales Mgr Peter Kloeth, Repertoire Mgr Rob Jonker
London, see Decca
Mercury, see Phonogram BV
Moon Base Recs., PO Box 633, Amsterdam Tel (020) 93-33-97
Negram BV Grammofoonplatenmaatschappij, PO Box 139 Bronsteweg 49, Heemstede Tel (023) 28-07-50 Telex 41625 Gen Mgr Edward J de Klerk Sales Mgr Ger van der Meys, Promo, & Local Prod'n Mgr Cor Aalftink, Gen Label Mgr. Karel Hendrikse Export Mgr Theo Roos, WEA Co-ord Fred Schroeder
Labels: (Represented) Arista (UK, USA), Black Magic, Black Sheep, High Fye, Magnet, Red Bus, Riverdale, Satril, Sweet Water (all UK)

Papillon, see Basart
Philips, see Phonogram BV
Phonogram BV, Drentestr 11, Amsterdam-Buitenveldert Tel (020) 44-08-BB Telex 12038 Mng Dir Bill Barents, Mktg. Mgr. Rob Edwards; Pop Prod Mgr Jaap Houtingh; Label Mgr Rob Greve
Labels: (Owned) Mercury, Philips, (licensed foreign) All Platinum, Chess, Dial, Salsoul, 20th Century (all USA)
Phonogram Int'l BV, Gerrit van der Veenlaan 4 Baarn Tel (2154) 1-99-11 Cable PHONINT Telex 43400 Pres Pieter R. Schellevis, Sr. VP Willem L Zalsman, VP's Willem Back, Joop Bunink, Jan van Houten, Reinhard Klaassen Rob Stuyt, Ernst van der Vossen
Poker, see Basart
Polydor BV, Verrijn Stuartaan 36, Rijswijk (Z-H) Tel (070) 90-76-00 Telex 31481 Gen Mgr Hans van den Broek, Deputy Mgr Nico van Biemen Mktg Mgr Bob Spits, Promo & Polydor Prod. Mgr. Harry Knipschild, Third Party Repertoire Mgr Jerry Voisin Tape & Label Mgr Henk Keuter Sales Mgr Jan Zandhuis, Adv Mgr Wim Trouw, Nat'l A&R Mgr Gerrit den Braber
Labels: (Owned) Polydor (represented) GTO (UK), Pablo (USA) RSO (UK), Phil Spector Int'l (USA), State (UK)

Portrait, see CBS
Riviera, see Barclay
VIP Recs. BV, PO Box 64, Spaarne 55, Haarlem Tel (023) 32-00-55, Gen Mgr R Th. Lamers.
Labels: (Owned) VIP, (represented) Ember (UK), Groove Merchant (USA), Pye (UK), Roulette (USA)

W E A Recs BV Koningsinneweg 49, Hilversum Tel (035) 1-54-53 Cable WEARC Mng Dir Ben Bunders Gen Mgr G Tonino, Mgr. P De Vos, Special Projects Mgr. Jan Bult

Labels: (Owned) Asylum, Atlantic, Elektra, Warner Bros Warner Bros, see WEA.

● disco equipment & services

Ampex BV, Zamenhofdreef 65A, Utrecht 2505 Tel (030) 61-29-21 Telex 47856
Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders
Projection Systems—Video Tape Recorders
Disco Serv., PO Box 3524, Amsterdam Tel (020) 93-33-97, (Record Services)

Record Source Int'l (RSI), Smirnofstr 40 s-Hertogensbosch Tel 14-78-BB (Record Services)

Selectronic BV, Sluisplein 3-4, Ouderkerk/Amstel Tel (02963) 483B/4966 Pres G.J. Mühlenbaumer, Sales Mgr R Mühlenbaumer, Adv Mgr. F Maaswinkel
Product Audio—ALTEC Mixers (16 Inputs, 4 Outputs), Amplifiers, Pre-Amplifiers, Speakers, Microphones, Equalizers, Bass Boosters, Mid-Range/Tweeter Expanders, BARTHE Turntables, Tonearms; OTARI Open Reel Tape Decks/Players, SCHOEPS Microphones SELECRONIC Portable Disk Jockey Units Oecks SOUND CRAFT Consoles (2B Inputs, 16 Outputs), STANFORD Amplifiers, Pre-Amplifiers, STANTON Phono Cartridges, Styl—Pickup, TRANSCRIPTOR Turntables, Tonearms, Lighting—SCHOLEER Chasers/Sequencers (16 Channels), Color Organs (8 Channels), Dimmer Boards, Projection Systems—ORAPER Screens (Front & Rear), SPINOLER & SAUPPE Slide Projectors, Planning/Construction—Consultants, Designers, Installers & Builders (Audio, Lighting)

NEW ZEALAND

● record companies with disco product

Asylum, see WEA.
Atco, see WEA
EMI (New Zealand) Ltd., 40B Hutt Rd., Lower Hutt, Tel 666-979 Mng Dir. M S Wells Mktg Mgr J R Moss, A&R Mgr B. Ward, Promo Mgr R Walker
Labels: (Licensed foreign) Capitol, Motown (both USA)
Elektra, see WEA
Festival Recs (NZ) Ltd., 69 Carlton Gore Rd Newmarket, Auckland Tel 33-BB5 Gen Mgr Ray Porter, Sales Mgr Kevin Williams
Labels: (Represented) ABC (USA) A&M (USA) Ariola-Eurodisc (Germany), Blue Note (USA) Chrysalis (UK), DJM (UK), Fantasy (USA), GNP Crescendo (USA), H&L (USA), Hot Wax (USA), Invictus (USA) Island (UK), Mainstream (USA), Milestone (USA), Musicor (USA), Ranwood (USA), Shelter (USA), Spark (UK), 20th Century (USA), United Artists (France Germany, UK, USA) Vogue (France)

K-tel Int'l (NZ) Ltd., PO Box 2191, 246 Queen St., Auckland 1 Tel 371-166 Gen Mgr Oiana Creighton
Mercury, see Phonogram
Music World Ltd., PO Box 7134 Christchurch Tel 63-187 Cable MASTERDISC, Mng. Dir. Houghton Hughes, Sales Mgr R Curry
Labels: (Owned) Music World (represented) Albert Prod'ns, Charly (France, UK), Fable (Australia), Hansa (Germany) Image (Australia) Janus (USA) Jupiter (Germany) Sutton-Miller (USA)
Philips, see Phonogram
Phonogram Ltd., Wexford Rd Miramar Wellington Tel 888-080 Telex 379B Mng Dir J Graham Broughton, Repertoire Mgr. Gerry A Beyering, Sales Mgr Stuart Rubin
Labels: (Owned) Mercury, Philips Polydor (represented) All Platinum (USA), BBC (UK) Bronze (UK), Buddha (USA), CBS (USA), Chelsea (USA), Chess (USA), Columbia (USA) Ember (UK) Epic (USA) Event (USA), GTO (UK) Haven (USA) MCA (USA) Pablo (USA), Philadelphia Int'l (USA), Pickwick (USA) Portrait (USA), Pye (UK) RSO (UK) Roulette (USA) Phil Spector Int'l (USA), Spring (USA) State (UK) TSOP (USA)
Polydor, see Phonogram
Ponsonby Gramophone Rec Co Ltd, 112 Albert St Auckland 1 Tel 362-295 Cable DIRECTOR Mng Dir Guy D Morris, Sales Mgr Chris Spencer-Inight Oist n Mgr Laurie J Bell
Labels: (Licensed foreign) CTI, Kudu (both USA)
Viking Sevenseas Ltd, 5-9 Tory St Wellington Tel B59 759 Cable VIKSEVEN Mng Dir Murdoch Riley Sales Mgr Keith Southern
Labels: (Represented) BASF (Germany) Ember (UK)
W E A Recs Ltd., 3 Britomart Pl., Auckland Tel 71 699 Telex 2839
Labels: (Owned) Asylum Atco Elektra Warner Bros (represented) Rolling Stones
Warner Bros., see WEA

SWITZERLAND

● record companies with disco product

Atco, see WEA
Atlantic, see WEA
Barclay Recs SA, Rue du Roveray 14, CH-1207 Geneva Tel (022) 36 56 80

NETHERLANDS

● record companies with disco product

Ariola Benelux BV, PO Box 6033, Kenastr 1-3 Haarlem Tel (023) 31-92190 Telex 41385 Mng Dir Wim Schipper, Deputy Mng Dir Anton Witkamp

D-70

Labels: (Represented) AZ Buddha Soul Posters (all France)

Bellaphon Recs AG, Farbhofstr 21, CH-8048 Zurich Tel (01) 62 74 02 Gen Mgr Ernst Feiler Pruitto Mgr Hans Perret

Labels: (Licensed foreign) Bang, Casablanca Chelsea Fantasy (all USA)

C B S Schallplatten AG Unter Altstadt 10 CH-6301 Zug Tel (042) 21 62 22 Mgr Yves Helfenberger Financial Controller Rudolf Baumann

Labels: (Owned) CBS Epic Portrait (represented) Invictus Philadelphia Int'l (both USA)

Capitol, see EMI

Chrysalis Recs Ltd, Klosbachstr 123 CH 8032 Zurich Tel (01) 47 95 80 Telex 59448

Cotillion, see WEA

EMI Recs (Switzerland) AG Badenerstr 567 CH-8048 Zurich Tel (01) 54 00 10 Telex 55695 Mng Dir M Lendvai, Gen Mgr G Deluz A&R Mgr L H Burkhalter, Promo Co-ord Roy Cortell

Labels: (Owned) Capitol EMI (licensed foreign) Tamla Motown, (USA) (represented) Arista Bell Blue Note Magnet, Private Stock RAK Rare Earth Rocket United Artists

Epic, see CBS

Finstertwald & Cantacuzene 70 Av des Alpes Montreux Tel (021) 62 45 55 Cable DISQUES

Labels: (Represented) Durium (Italy) Pickwick (USA) Speciality (UK)

K-tel Int'l AG Laurenzgasse 5 CH-8035 Zurich Tel (01) 60 50 50 Gen Mgr Victor Gordan

Mercury, see Phonogram

Montromme Recs AG Toerdistr 68 CH-8810 Horgen 1 Tel (01) 725 36 83, Telex 52941 Pres Juerg Zehnder, Gen Mgr Bruno Moschin Sales Mgr Max Gfeller, Promo Mgr & Disco Contact Willi Viteka

Labels: (Owned) Metronome (licensed foreign) Aves (Germany), Big Bear (UK), CTI (USA), Fania (USA), Kudu (USA) (distributed—not licensed) Soulpaster (France)

Musikvertrieb AG, Badenerstr 555, CH-8048 Zurich, Tel (01) 54 97 54

Labels: (Represented) ABC (USA), A&M (USA), Ariola (Germany), Asylum (USA), Atco (USA), Atlantic (USA), Blue Thumb (USA), Bronze (UK), Contempo (USA), Dark Horse (USA), Decca (UK), Oeram (UK), Elektra (USA), Flying Dutchman (USA), Groove Merchant (USA), H&L (USA), Island (UK), Jupiter (Germany), London (UK), Mainstream (USA), Mantecore (UK), MCA (USA), Musicor (USA), Ode (USA), Oasis (Germany), President (UK), RCA (USA), Rolling Stones (UK), Telefunken (UK), Threshold (UK), Tom Cat (USA), Virgin (UK)

Philips, see Phonogram

Phonag Schallplatten AG Wartstr 6 CH-8400 Winterthur Tel (052) 23 62 31

Labels: (Represented) Gull (UK), Intercord (Germany), POU (Italy)

Phonogram AG, Bahnhofstr 6 CH-8952 Schlieren Tel (01) 98 69 45

Labels: (Owned) Mercury Philips (represented) All Platinum (USA), Big Tree (USA), Chrysalis (UK), Dial (USA), Ember (UK), Haven (USA), 20th Century (USA)

Polydor AG, Bahnhofstr 6 CH-8952 Schlieren Tel (01) 730 52 00 Telex 55530

Labels: (Owned) Polydor (represented) BBC (UK), Chelsea (USA), DJM (UK), GTO (UK), RSO (UK), State (UK)

Portrait, see CBS

WEA Int'l (European Artists Relations & Audio Video Planning Div.), Chillon 16 CH-1820 Montreux Tel (021) 61 64 31 Cable MONTREUXSOUNDS Mng Dir & Disco Contact Claude Nobs

Labels: (Owned) Atlantic, Atco, Cotillion, Warner Bros, Warner Bros., see WEA

● disco equipment & services

Amiro, PO Box 40 25 Rt des Acacia 1211 Geneva 24
Product Games—UBI Video Electronic (Cocktail Table), Bowling, Billiards, Pool

Ampex World Operations SA, Rue de Romont 29 CH 1701 Fribourg Tel (037) 22 73 31 Telex 36196
Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Projection Systems—Video Tape Recorders

Electro-Voice SA, Roemerstr 3 CH-2560 Nidau Tel (032) 51 68 33 Mng Dir L R Frandsen
Product Audio—ELA Mixers (8 Inputs 2 Outputs), AM-CRON Amplifiers, Pre-Amplifiers, ELECTRO VOICE Speakers, Microphones (Condenser & Dynamic), Planning/Construction—Consultants (Audio)

F M Acoustics Ltd, Seestr 91 CH-8702 Zollikon Tel (01) 65 51 53 Pres Manuel K Huber
Product Audio—Mixers (16-18 Inputs 4-2 Outputs), Amplifiers, Speakers, Mid-Range Tweeter Expanders

Filtek Labo Ltd, PO Box 351 CH-2501 Bienne Tel (032) 231062 Mgr S Sulke
Product Audio—Mixers (16 Inputs 4 Outputs), Equalizers, Noise Reducers, Volume Expanders, Limiter, Compressors

UNITED KINGDOM

● record companies with disco product

A & M Recs Ltd, A&M House, 136-140 New Kings Rd, London SW6 4LZ Tel (01) 736-3311 Cable ALPER-MOSS

Labels: (Owned) A&M, (distributed) Dark Horse Firefly, (represented) Ode (USA)

Anchor Recs Ltd, 140 Wardour St London W1 Tel (01) 734-8642

Label: (Represented) ABC (USA)

Antic, see WEA

Ansta Recs, 49 Upper Brook St, London W1Y 2BT Tel (01) 491 3870 Telex 28370

Asylum, see WEA

Atlantic, see WEA

B B C Recs & Tapes, The Langham, Portland Pl London W1A 1AA Tel (01) 580 4468 Cable BROADCASTS

BRC Recs & Tapes Dir Roy Tempest Sales & Mktg Mgr Richard Robson, Creative Servs Mgr Andrew Prewett

Labels: (Owned) BBC BEEB

B E E B, see BBC

Baal Recs Ltd 21 Connaught St London W2 2AY Tel (01) 402 1271 Cable BAALON Mng Dir Colin Brain Disco Promos Diane Roberts (Distributed by Pye)

Label: (Owned) Baal

Big Bear Recs 190 Monument Rd Birmingham B16 8UU Tel (021) 454-7020, Mng Dir Jim Simpson Promo Dir & Disco Contact Katie Munn (Distributed by EMI)

Birdsnest, see London Tunemiths

Black Magic Recs Ltd 162 176 Canal St Nottingham Tel (0602) 50693 Mng Dir Brian Selby, Sales Dir John Bratton

Label: (Owned) Black Magic

Blue Jean, see Spark

Blue Note, see United Artists

Bradley's Recs Ltd 24 Bruton St London W1 Tel (01) 409-2211 Cable CALLME Gen Mgr & Dir Stuart Slater

Label: (Owned) Bradley's Black Label

Bronze Recs Ltd, 100 Chalk Farm Rd London NW1 8EH Tel (01) 267-4499 Cable HITMUSIC Mng Dir Lillian Bron A&R Dir Michael Everet Prod'n & Mktg Mgr Gail Clark Promo Mgr Roger Bolton Int'l Mgr Robert Lemon, Press Officer Simon Porter (Licensed to Island, Distributed by EMI)

Label: (Owned) Bronze

C B S Recs 17 19 Soho Square London W1V 6HE Tel (01) 734-8181 Cable COLRECORO Telex 24203 Mng Dir Maurice L Oberstein Sr Dir Norman S Stollman Admin Dir George Shostal A&R Dir Dan Loggins, Comm'l Dir Jack Florey Mktg Dir Tony Woolcott Sales Dir John Marr Dist'n Dir Vic Ridge-well

Labels: (Owned) CBS Embassy (non-singles only) Portrait, Epic (represented) Invictus, Philadelphia Int'l (both USA)

Cactus, see Creole

Capitol, see EMI

Caroline, see Virgin

Chelsea, see Wes Farrell & Polydor

Chrysalis Recs 388 396 Oxford St London W1 Tel (01) 493-9461 Telex 21753 Oirs Chris Wright Terry

Ellie, Doug D Arcy, Terry Connolly A&R Dir Roy Eldridge Mktg Mgr Stephen Pritchitt Promo Dir Chris Stone Field Promo Mgr & Disco Contact Chris Griffin Press Sue Foster, Joe O'Neill, Int'l Opns Dir Des Brown

Contempo Int'l Ltd, 42 Hanway St London W1 Tel (01) 636-2283, Mng Dir John E Abbey, Promo Mgr & Disco Contact Bob Killbourn Sales & Mktg Mgr Peter Harding Int'l Dir G Abbey

Labels: (Owned) Contempo (distributed by Pye) (represented) Abet, Boogie Man Chimeville Malaco Nashboro (all USA)

Cotillion, see WEA

Creole, see Global

Creole Recs Ltd, Creole House 4 Bank Bldgs High St Harlesden London NW10 Tel (01) 965-9223 Cable CREMUS

Labels: (Owned) Creole, Cactus (represented) Dynamic (Jamaica)

Crystal, see President

Cube, see Electric Rec

D J M Recs Ltd, James House 71 75 New Oxford St London WC1A 1DP Tel (01) 836-4864 Cable DE-JAMUS Telex 27135 Mng Dir & Gen Mgr Stephen James Group Bus Co-ord Nicholas J Hampton, Sales Mgr Les Tomlin

Label: (Owned) DJM

Damont Recs Ltd, Blyth Rd., Hayes, Middx Tel (01) 573 5122

Label: (Represented) D&M Sound (USA)

The Decca Rec Co Ltd, Decca House, 9 Albert Embankment London SE1 7SW Tel (01) 735-8111 Cable DECCORD Telex 28588 Chm Sir Edward Lewis Dirs A E Cullis Sir Martin Flett A C Haddy, W W Townsley, Mktg Dir P Goodchild Pop Prod Mktg Mgr A Fitter Pub & Adv Mgr E M Roach Export Mgr Ken Thorne European Sales & Promo Mgr M Stellman

Labels: (Owned) Brunswick, Decca, Deram, London, Threshold, (represented) Crossover (USA)

Deram, see Decca

EMI Recs Ltd, 20 Manchester Square, London W1A 1ES Tel (01) 486 4488 Cable EMIRECORD

Branches: Sales Admin., London W1A 1ES, 9 Thayer St—Int'l Sales, London W1, 35 Duke St

Labels: (Owned) EMI Capitol (licensed domestic) Motown, Mowst RAK Rare Earth Rocket (represented) Casablanca, Fantasy, MCA, (all USA)

Electric Rec Co, Essex House 19/20 Poland St, London W1V 3DD Tel (01) 734-8121 Cable SEXMUS Telex 22701 Dir D A Platz, Label Mgr Jeremy Thomas, Promo Mgr & Disco Contact Bernie Cochrane

Labels: (Owned) Cube Electric

Elektra, see WEA

Embassy, see CBS

Ember Recs Ltd, Carlton Tower Pl Suite 4 Sloane St, London SW1X 9PZ Tel (01) 235 8243 Cable KRUGENT Chm Jeffrey S Kruger, Mng Dir J L Horton, Sales



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Mgr. Leslie Lewis, PR Chris Hutchins, Promo Dir. Chris Denning. (Licensed to Pye).
Labels: (Owned) Ember, Specialty.
Spic. see CBS.
The Wes Farrell Org., 34 Devonshire Mews W., London W1 Tel (01) 487-5791
Label: (Owned) Chelsea (Licensed to Polydor).
G T O Recs. Ltd., 17 Barlow Pl., Bruton St., London W1 Tel (01) 629-8816. Mng Dir. Dick Leahy, Deputy Mng Dir. Colin Hadley, Sales Mgr. Michael Peyton, Int'l Mgr. Allan Watson.
Galaxy Recs., 223 Regent St., London W1R 8TD. Tel (01) 734-9768. Mng. Dir. Philip R. Solomon.
Global Rec. Sales, Canada House Basement, 3 Chepstow St., Manchester Tel (061) 236-5368. Owner E. J. Balbier, Gen. Mgr. Mrs. S. Wilton.
Labels: Cream, Swan
Grounation, see Vulcan.
Gull Entertainment Ltd., 56 S. Molton St., London W1. Tel (01) 629-9869/1069.
Immediate, see Nems.
Island Recs. Ltd., 22 St. Peter's Square, London W6 9NW. Tel (01) 741-1511. Cable ACKEE
Labels: (Owned) Island, (licensed domestic) Bronze, (represented) Fania (USA).
Jay Boy, see President.
Jumbo Recs. & Tapes, 15 Clifton Gardens, London N15. K-tel Int'l (UK) Ltd., K-tel House, 620 Western Ave., London W3. Tel (01) 992-8000. Telex 934195.
Klik Recs. Ltd., 2 Library Parade, Craven Park Rd., London NW10. Tel (01) 965-5970.
London, see Decca.
London Tunemsmiths Ltd., 11 Bingham Pl., London W1M 3FE. Tel (01) 486-7601.
Labels: (Owned) Birdsnest, Paladin
Magnet Recs. Ltd., Magnet House, 22 York St., London W1H 1FD. Tel (01) 486-7378. Cable MAGLONDON. Chm & Mng Dir. Michael A. Levy, Gen. Mgr. Grant Goodchild, A&R Dir. Brian Rea, Singles Prod. Mgr. Graham Mabbutt, Promo. Dir. Barry Johnstone; Press Dir. Judy Totton, Int'l Mgr. Sarah Jones
Mercury, see Phonogram.
Motown Recs., Dunbarton House, 68 Oxford St., London W1 Tel (01) 580-6075. (Licensed to EMI)
Labels: (Owned) Motown, Mowest, Rare Earth.
Mountain Recs. Ltd., Broadbent House, 64-65 Grosvenor St., London W1 Tel (01) 493-4256. Telex 269398. Chm. Derek Nicol, Label Mgr. Gordon Simpson, Promo Mgr. Brian Haynes, Pub. Mgr. Shirley Stone.
Mowest, see Motown & EMI.
Nems Recs. Ltd., Nemporer House, 3 Hill St., London W1X 8AJ. Tel (01) 629-6341. Telex 21716. Cable NEM-SENT
Labels: (Owned) Nems, Immediate, Opal.
Opal, see Nems.
Paladin, see London Tunemsmiths.
Philips, see Phonogram.
Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel (01) 262-7788. Cable PHONREC. Telex 261583. Mng. Dir. A. J. Morris, Mktg. Dir. K. N. Mahphant; Financial Dir.: G. W. Williams; Disco Promo. Ass't. Yvonne Marvill; PR. Ken Bruce.
Labels: (Owned) Mercury, Philips; (licensed foreign) All Platinum, Bang, H&L (all USA)
Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL. Tel (01) 499-8686. Telex 27133.
Labels: (Owned) Polydor; (licensed domestic) Chelsea, RSO, Phil Spector Int'l, (represented) Kudu (USA)
Portrait, see CBS.
President Recs. Ltd., Kassner House, 1 Westbourne Gardens, London W2 Tel (01) 229-3411. Cable KASS-MUSIC. Mng. Dir. Edward Kassner; Gen. Mgr. David Kassner, Sales Mgr. Cliff Fraser
Labels: (Owned) Crystal, Dart, Denmark, Enterprise, Gemini, Jay Boy, Joy, President, Rhapsoy, Seville, Sky, Spiral, Thunderbird, Torpedo; (distributed) Alaska, Bulldog, Charly, Chiswick, Galaxy, Mint, Riverdale, (represented) Adelia, Cotton, Creative Funk (all USA); Tropical (Jamaica).
Private Stock Recs., 32 Old Burlington St., London W1X 1LB. Tel (01) 439-7011. Cable PRIVATSTOX. Telex 261396.
Pye Recs., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel (01) 262-5502. Cable PYREC. Telex: 28259. Chm. Louis Benjamin, Mng. Dir. Walter S. Woyda; Deputy Mng. Dir. Derek Honey, Dir. J. F. Gill, Int'l Dir. Fred Marks; Creative Dir. Peter Gerry.
Labels: (Owned) Pye Disco Demand, Pye Int'l, (licensed domestic) Ember, Right On!, 20th Century; (distributed—not licensed) Blue Jean, Contempo, Spark; (represented) Buddah, GNP Crescendo, Granite, Pickwick, Roulette, Scepter, Stax, Wand (all USA); Vogue (France).
R A K Recs. Ltd., 2 Charles St., Mayfair, London W1X 7HA. Tel (01) 492-0654. Mng. Dir.: Mickie Most; Gen. Mgr. R. Madison, Sales Mgr. D. Crowe. (Licensed to EMI)
R C A Ltd., Rec. Div., 50 Curzon St., London W1Y 8EU. Tel (01) 499-4100. Telex: 266579. Mng. Dir. Gerry Oord; A&R Mgr. Lee Gopthal; Bus. Affairs Mgr. Peter Bailey, Disco Promos. Mgr. Gregory Lynn.
Labels: (Owned) RCA Victor, (licensed—foreign) Mid-song Int'l, Salsoul, Soul Train, TK (all USA)
R S O, see The Robert Stigwood Org. & Polydor.
Rare Earth, see Motown & EMI.
Right On! Recs. Ltd., c/o Pye Recs. Ltd., A&R Dept., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel (01) 262-5502, (0522) 29160.
Rocket Rec. Co. Ltd., 40 S. Audley St., London W1Y 6AR. Tel (01) 499-9714. (Licensed to EMI)
Rolling Stones, see WEA.
Ruby S, see Today.
S R T Prod ns Ltd., Bankside, 42 High St., Barnet, Herts. EN5 5RU. Tel (01) 449-1676
Seville, see President.

Spark Recs., 8 Denmark St., London WC2H 8LT. Tel (01) 836-4524. Cable: SOUTHMUSIC. Mng. Dir. Robert Kingston; Disco Contact: Veronica Jones. (Distributed by Pye)
Labels: (Owned) Blue Jean, Spark
Specialty, see Ember.
Phil Spector Int'l, 56 Suffolk Rd., London SW13. Tel (01) 499-8686. 748-2587. (Licensed to Polydor).
State Recs., Speen House, Porter & Baker Sts., London W1M 1HY. Tel (01) 487-5031. Telex 25740. Chm. Wayne Bickerton, Dirs. Tony Waddington, Andy Stephens, John Doe.
The Robert Stigwood Org., 67 Brook St., London W1 Tel (01) 629-9121. Chm. Robert Stigwood
Label: (Owned) RSO (Licensed to Polydor)
Swan, see Global.
Tamla Motown, see Motown & EMI.
Threshold, see Decca.
Today Recs. Ltd., 3 Telford Rd., London W10. Tel (01) 969-4949. Cable TELATT. Telex 924356. Contacts: Milt Samuel, Steve Lushman
Label: (Owned) Ruby S
Torpedo, see President.
Transatlantic Recs., 86 Marylebone High St., London W1M 4AY. Tel (01) 486-4353. Cable XTRA. Telex 25532. Mng. Dir. Nathan Joseph, Gen. Mgr. Jack Boyce; Mktg. Mgr. Martin Lewis; Sales Mgr. Peter Misson, Int'l Mgr. Ray Cooper
Labels: (Owned) Transatlantic (represented) Milestone (USA).
20th Century Recs., 31 Soho Square, London W1. Tel (01) 437-3236. (Licensed to Pye).
U K Recs., 48 Grafton Way, London W1P 5LB. Tel (01) 387-5851. Pres. Jonathan King
Label: (Owned) UK American
United Artists Recs. Ltd., 37-41 Mortimer St., London W1A 2JL. Tel (01) 636-1655
Labels: (Owned) United Artists, Blue Note
Virgin Recs. Ltd., 2-4 Vernon Yard, 119 Portobello Rd., London W11. Tel (01) 272-8070. Telex 22542. Mng. Dir. Richard Branson; Joint Mng. Dir. Nikilias Powell, A&R Dir. Simon Draper, Bus. Affairs Dir. Ken Berry, Promos. Ass't. & Disco Contact: Zoe Bishop
Label: (Owned) Virgin
Vulcan Recs. Ltd., 49-53 Harrow Rd., London W2. Tel (01) 402-2121
Labels: (Owned) Vulcan, Grounation
WE A Recs. Ltd., 20 Broadwick St., London W1V 2BH. Tel (01) 434-3232. Telex 261425. Mng. Dir. John Frun, Joint Deputy Mng. Dirs. Richard Robinson, Derek Taylor, Financial Controller. Martin Sanders; Mktg. Dir. David Cliphsham; Promo. Dir. Bill Fowler; Press Dir. Moira Bellas; Disco Promo. Mgr. Fred Dove
Branch: Wembley, Middx. HAO 1FJ, Alperion Ln. Mng. Dir. Dist'n Tony Muslow (Distribution only)
Labels: (Owned) Amtic, Asylum, Atlantic, Cotillion, Elektra; Warner Bros. (licensed foreign) Curtom, Dark Horse, Nemporer, Rolling Stones, Whitfield (all USA), (distributed) GM, Riva (both UK).
Warner Bros., see WEA.
Young Blood Recs. (div. of Miki Dallon Ent's Ltd.), 138 New Bond St., London W1Y 9FB. Tel (01) 493-9681. Mng. Dirs. Miki Dallon, Gerry Black, Gen. Mgr. Jan Olafsson

Allied Leisure, see London Coin.
Allotrope Ltd., 90 Wardour St., London W1V 3LE. Tel (01) 437-1892. Telex 21624. Dir. T. G. Blackham.
Product Audio—PEARL Microphones, SESCON Accessories, TRIMM Jacks & Patchcords
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Amcron, see Macinnes Labs & Soundcraft Electronics
Ampex Great Britain Ltd., Acree Rd., Reading, Berks. RG2 0QR. Tel (0734) 85200. Telex 848345. Gen. Mgr. E. Sadeler, Sales Mgr. W. Scullion, Pub. Mgr. Philip Vaughan
Product Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Players; Projection Systems—Video Tape Recorders, Players
Ampli-Hire, Wraybury Hall, Ferry Ln., Hythe End, Staines, Middx. Tel (983) 2055. Sales Mgr. L. Newton
Product Audio—Mixers, Amplifiers, Microphones
Ampro, see Leavers-Rich
Amstrad Electronics, 89 Ridley Rd., Dalston, London E8. Tel (01) 249-5237
Product Audio—Amplifiers
Ariston, see C W & J Walker.
Armstrong Audio Ltd., Writers Rd., London N7 0RZ. Tel (01) 607-3213. Telex 25209
Product Audio—Amplifiers, Tuners
Association of Discotheque Equip. Mfrs., see BADEM.
Atari, see Cherry Group.
Audio & Design (Rec'g) Ltd., St. Michaels, Shinfield Rd., Shinfield Green, Reading, Berks. Tel (0734) 84487
Mng. Dir. Mike Beville, Mktg. Dir. Len Lewis
Product Audio—Equalizers, Noise Reducers, Compressor/Limiters
Audio Developments, Hall Lane, Walsall Wood, Brownhills, West Midlands WS9 9AU. Tel 5351. Telex Chamcom 338212. Dir. Peter Levesley
Product Audio—Mixers
Audio Ltd., 26-28 Wendell Rd., London W12. Tel (01) 743-1518
Product Audio—Microphones
Audio Musical Prods. see ISE Sound.
Audio-Technica, see Shriro (UK) Ltd.
Audioteck, see Edward J. Veale
Audio Visual Systems (Halifax), Park Terr., Stump Cross, Halifax, W. Yorks. HX3 7AF. Tel (0422) 58600. Pres. R. A. Lockyer, Sales Mgr. A. W. Fairweather
Product Planning/Construction—Consultants, Designers, Installers, Builders
Audix Ltd., Station Rd., Wenden, Saffron Walden, Essex CB11 4L9. Tel (0799) 40888. Telex 817444
Product Audio—Mixers, Amplifiers, Speakers
August, see Project Electronics
Axis Sound Equip., 58 Avon Rd., Bournemouth BH8 BSE. Tel (0202) 38246
Product Audio—Custom, Planning/Construction—Installers
B A D E M (Association of Discotheque Equip. Mfrs.), 18-A Dergate, Northampton Chm. Dave Durie; Sec'y Jim St. Pier; Treas. Geoff Hood. PO David Neale; Contact: Steve Adams.
B S R Ltd., Powke Ln., Cradley Heath, Warley, West Midlands B64 5QH. Tel (0384) 65191. Pres. John N. Ferguson, UK Sales Mgr. Richard Ward-Jones, Export Sales Mgr. David Sedgley, Adv. Mgr. Marie Lvesey.
Product Audio—Turntables, Tonearms, Phono Cartridges, Stylus—Pickup
Bacchus Int'l Discotheque Servs., Talian (Holdings Ltd.), 6 Harwood Rd., Fulham, London SW6 4PH. Tel (01) 736-5566. Cable THOMLOYD. Telex 887911. Dirs.: P. Banyard, L. N. J. & J. H. A. Leefe, D. W. Read; Opns. Dir. John Leefe, Sales Dir. David W. Read
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers; Planning/Construction—Consultants, Installers, Other—Supplying of Disk Jockeys & Records
Baker Loudspeakers Ltd., 337 Whitehorse Rd., Croydon Surrey. Tel (01) 684-1665
Product Audio—Portable Disk Jockey Units/Decks, Amplifiers, Speakers
Bang & Olufsen UK Ltd., Eastbrook Rd., Gloucester GL4 7DE. Tel (0452) 21591. Sales Mgr. Malcolm Savill; Adv. Mgr. Bob Stockwell
Product Audio—BANG & OLUFSEN Phono Cartridges, Stylus—Pickup, Headphones; BEOGRAM Turntables; BEOMASTER Receivers; BEOVOX Speakers
F W O Bauch Ltd., 49 Theobald St., Boreham Wood, Herts. WD6 4RZ. Tel (01) 953-0091. Telex 27502. Pres. F. W. O. Bauch; Sales Dir. Michael R. Bauch; Adv. Mgr. B. Goddard; Revox Sales S. Holmes
Product Audio—EMT Turntables; KEPEX Noise Reducers; NEUMANN Microphones; REVEX Amplifiers, Tuners, Speakers, Tape Recorders/Players; Headphones; STUDEF Mixers, Amplifiers; Tape Recorders/Players; UREI Equalizers
Beogram, see Bang & Olufsen
Beomaster, see Bang & Olufsen
Beovox, see Bang & Olufsen
Beyer Dynamic (GB) Ltd., 1 Clair Rd., Haywards Heath, Sussex RH16 3DP. Tel (0444) 51003. Mng. Dir. Stan Duer
Product Audio—Microphones, Headphones
Bias Electronics, see Leavers-Rich Eqn.
Martin Blake Lighting Effects, 21 Alpha Rd., Croydon, Surrey. Pres. Martin Blake, Sales Mgr. R. Wilson
Product Lighting—Dimmer Boards, Spot, Special Effects—Mirror Balls, Fog Machines; Planning/Construction—Consultants
Robert Bosch Ltd., PO Box 166, Rhodes Way, Watford, Herts. WD2 4LB. Tel (0923) 44233.
Product Projection Systems—Video Tape Recorders/Players
Brenell Eng'g, see Allen & Heath.
Broadcast Audio (Equip.) Ltd., PO Box 31, Douglas, Isle of Man. Tel (0624) 4701. Telex 627900. Pres. N. Thornber; VP, Adv. & Sales Mgr. A. N. McHardy.
Product Audio—Turntables, Tonearms, Phono Cartridges, Stylus—Pickup, Tape Recorders/Players, Microphones, Cartridge Machines
Bubble Gun, see Optokinetics

● disco equipment & services

A listing by category follows this master listing.

A K G Equip. Ltd., Eardley House, 182-184 Campden Hill Rd., London W8. Tel (01) 727-0711
Product Audio—Microphones, Headphones
A P I, see 3M UK Ltd.
Aarvak Electronics, 13A Bruce Grove, London N17 0RA. Tel (01) 808-8923. Sales Mgr. Phil Hunter, Adv. Mgr. J. Hackett.
Product Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight; Projection Systems—Special Effects Projectors, Liquid Projectors, Projector Attachments. Special Effects—Bubble Machines, Fog Machines, Signs, Computerized/Psychedelic/Illuminated Electronic Sirens, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings. Planning/Construction—Consultants, Designers, Installers, Builders
Accuphase, see Pyser Group
Acos, see Cosmocol Ltd.
Acoustical Mfg. Co. Ltd., St. Peter's Rd., Huntingdon, Cambs. PE18 7DB. Tel (0480) 52561
Product Audio—QUAD Amplifiers, Speakers
Adasta Electronics Ltd., Cricklewood Trading Estate, Unit 22, Claremont Rd., London NW2 1TU. Tel (01) 452-6288. Cable WESTQUIP. Telex 897112. Pres. Sidney Leaver; Mng. Dir. Michael Leaver. Sales Mgr. J. Boyce
Product: Audio—Amplifiers, Tuners, Speakers, Phono Cartridges, Stylus—Pickup, Microphones, Mid-Range/Tweeter Expanders, Headphones
Alba (Radio & Television) Ltd., Bull Ln., Edmonton, London N18 1SD. Tel (01) 801-4451. Mng. Dir. E. P. Balcombe, Sales Mgr. John Knight
Product: Audio—Amplifiers, Tuners, Speaker Enclosures, Turntables
Alice Broadcasting (Stancoil Ltd.), 38 Alexandra Rd., Windsor, Berks. SL4 1HU. Tel (07535) 51056. Mng. Dir. Ted Fletcher
Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Equalizers, Planning/Construction—Consultants, Designers, Installers
**Allen & Heath/Brenell Eng'g, Pembroke House, Campsbourne Rd., Hornsey, London N8. Tel (01) 340-3291. Telex 267727. Mng. Dir. Neil Hauser, Sales Dir. Andrew Stirling, Technical Dirs. Ivor Taylor, Alex Nicholas. Factory: 231-235 Liverpool Rd., London N1. Tel (01) 607-8271.
Product: Audio—Mixers, Portable Disk Jockey Units/Decks.**



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 Telex: 825115

International

- C E S, see East Anglian
C S R, see Compact Sound
C T H Electronics, Industrial Estate, Somersham Rd., St. Ives, Hunts PE17 4LE. Tel (0480) 64388.
Product Audio—Mixers, Amplifiers, Speakers
C T S, see Macinnes Labs
Cadac (London) Ltd., 141 Lower Luton Rd., Harpenden, Herts AL5 5EL. Tel (05827) 64351 Pres Adrian Keridge. Sales Mgr Frank Woodington.
Product Audio—Mixers, Speakers, Equalizers, Lighting—Controllers
Caesar, see Compact Sound
Calbarrie Audio Ltd., 14 Kneller Close, Bedford, Beds Tel (0234) 54593. Pres. B A Wright.
Branches: Wilton, 88 Wellington St. Tel 411733. (Showroom only)—Kempston, Beds., 2 Cleveland St. Tel 855898. (Factory only)
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Lighting—Chasers, Sequencers. Planning/Construction—Installers, Builders
Calrec Audio Ltd., Hangingroyd Ln., Hebden Bridge, Yorks HX7 7DD Tel (042284) 2159
Product Audio—Microphones, Equalizers
Cannon Sound Systems, 5 The Broadway, New Haw, Weybridge, Surrey Tel (09323) 46285.
Product Audio—Mixers, Amplifiers, Speakers
P. V. Capper (London) Ltd., 48 Hindmans Rd., Dulwich London SE22 9NG Tel (01) 693-9097 Pres James Hansen Sales Mgr A. Moran
Product Lighting—Chasers/Sequencers, Lasers, Projection Systems—Special Effects Projectors, Special Effects—Bubble Machines, Light Ropes, Electric Sirens.
Caisibors Sound Equip. Crnss Dr Lowmoor Rd. Ind I Estate, Kirby-in-Ashfield, Notts Tel (0623) 753-902
Product Audio—Amplifiers, Speakers
Cestelon, see Rola Cestelon
Cerebrum Lighting (Sales), 168 Chiltern Dr., Berrylands, Surbiton, Surrey KT5 6LS. Tel (01) 390-0051 Pres & Adv Mgr John Lethbridge, Sales Mgr Steve Prince.
Product Lighting—Strobes, Spot Special Effects—Fog Machines, Planning/Construction—Consultants, Designers, Installers
Cetec Audio UK, Sapphire House, 16 Uxbridge Rd., Ealing, London W5 2BP. Tel (01) 579-9145 Telex 935847 Dir Brian Wills, Sales Mgr. Michael J Cotter
Home office: USA
Product Audio—GAUSS Speakers
Cherry Group, 387 High Rd., Willesden, London NW10. Tel (01) 459-2236 Optrs. Mgr Melvyn Epstein
Product Games—ATARI Video Electronic
Chymes Audio Electronic, 51 51A Ravensbourne Dr., Woodley, Reading, Berks RG5 4LH Tel (734) 690-177
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers Turntables, Phono Cartridges, Tape Recorders/Players, Microphones, Headphones, Lighting—Color Organs, Strobes, Ultraviolet Blacklight, Projection Systems—Special Effects Projectors, Liquid Projectors, Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Planning/Construction—Consultants, Designers, Installers, Builders
Citronic Ltd., 7 Market Pl., Melksham, Wilts Tel (0225) 702-802 Pres. R E Wadman, Sales Dir David M Foskett
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Lighting—Chasers/Sequencers, Color Organs.
Cobalt Blue, 423-5 Ginnaster Rd., Bristol, Tel (0272) 47880 Partners Martin Armstrong, Michael Willis
Product Audio—COBALT BLUE Amplifiers, WHOLE RANGE Speakers, Lighting—COBALT BLUE Chasers, Sequencers, Ultraviolet Blacklight, Spots, SPECTRA CHASERS Color Organs, Projection Systems—TUTOR II Special Effects Projectors, Dance Floors/Walls/Ceilings—SPECTRA CHASERS Floors Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders
Collaro, see Highgate Acoustics
Compact Sound Reproducers Ltd, Dawkins Rd, Hamworthy, Poole Dorset Tel STD (02013) 78989 Pres P McGrigor, Mng Dir A J Farrclough, Sales Mgr A S. Underhill
Product Audio—CSR, SW, SAPPHIRE Mixers, Portable Disk Jockey Units/Decks, CAESAR PETERSEN, SW Amplifiers, Pre-Amplifiers, Speakers, Lighting—SW Color Organs, Planning/Construction—Installers
Compa Lighting Ltd., 398 Lewisham High St., London SE13 Tel (01) 690-2204, Mng Dir F.D. Taylor Sales & Adv. Mgr Sheila Gunn.
Product Lighting—Chasers Sequencers Color Organs, Strobes, Projection Systems—Special Effects Projectors, Planning/Construction—Consultants, Designers, Installers, Builders
Condor Electronics Ltd., 100 Coombe Ln., London SW20 OAY Tel (01) 946-0033 Cable CONDORELEC Telex 928502 Sales Mgr Les Alley
Product Audio—TENOREL Phono Cartridges, Stylus—Pickup, ULTIMO Tonearms, Phono Cartridges, UNISOUND Microphones, Headphones
Connevens Ltd., 1 Norbury Rd, Reigate, Surrey Tel (07372) 47571 Mng Dir M H Evans, Chief Eng D M Evans
Product Audio—Tape Recorders, Players, Headphones
Cookies Disco Centre, 132 West St., Crewe, Cheshire CW1 3HG Tel (0270) 4739 Co-Owners C F & F H Cook. Product Special Effects—Mirror Balls Signs Psychedelic/Illuminated. Planning/Construction—Designers, Installers
Cooper Mathias Ltd., 139 Netheroyd Hill Rd, Cowcliffe, Huddersfield, Yorks.
Product Audio—Mixers
Cosmocord Ltd., Acos Works, Waltham Cross, Herts. EWB 7NX Tel Lea Valley (0992) 716-6666 Mktg Dir W E Budge
Product Audio—ACOS Phono Cartridges, Stylus—Pickup
Cosmo-Kuba, see KUBA Radio Sales
Courier, see Newham Audio
Court, see Soundcraft Electronics
Court Acoustics, 50 Dennington Park Rd., Hampstead, London NW6 Tel (01) 435-0532.
Product Audio—Mixers, Speakers, Planning/Construction—Consultants, Designers, Installers, Builders
Cryslon Electronics Ltd., Sydenham Ind Estate Unit 4, Berrington Rd., Leamington Spa., Warwick CV31 1PN. Sales & Works Tel (0926) 37628, Servs & Messages Tel (0789) 66282 Dirs. C Lyon, A S H Brackenbury, D G Warby, Sales Mgr S J Adams
Product Audio—Cartridge Jingle Player.
Custom Conversions, 63 Pallfrey Pl., London SW8. Tel (01) 735-5941 Owner Bill Pentecost.
Product Special Effects—GLOBE Mirror Balls, Fog Machines
D G Controls Ltd., Belvedere Rd., Burton-on-Trent Staffs DE13 0LA Tel (0283) 67011 Mng Dir D Guyett, Sales/Project Eng C Wagstaffe
Product Lighting—Strobes, Rotating Flashing Beacons
D J Electronics (Hackney) Ltd., 83 Queens Rd., Southend-on-Sea, Essex Tel (0702) 353-033 Mng Dir G J Sheppard Sales Mgr Jim Sheppard
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Cartridge Players, Electronic Crossovers.
Dahlquist, see Hayden Labs
Decca Special Prods., Ingate Pl., Queenstown Rd., London SW8 3NT Tel (01) 622-6677
Product Audio—Speakers, Tonearms, Phono Cartridges
Den Tee Sounds, 38 York St., Broadstairs, Kent Tel (0843) 68520, Pres. D.R. Booth, Sales Mgr F M bootin, Adv & PR Mgr Dave Dee
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Lighting—Controllers, Special Effects—Mirror Balls, Signs Illuminated
Discopower, Livingstone Pl., Newport, Gwent, South Wales NPT 8EY Tel (0633) 56908 Pres N.V. Hazell, Sales Mgr W G Hazell
Product Audio—Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Decoders & Demodulators, Lighting—Chasers/Sequencers, Dimmer Boards, Strobes, Ultraviolet Blacklight, Projection Systems—Special Effects Projectors, Liquid Projectors, Special Effects—Signs, Psychedelic/Illuminated, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Designers, Installers
Disco Supplies Ltd./Glitter Systems, 244 High Rd., Chadwell Heath, Essex Tel (01) 597-0119 Disco Supplies Dir W A Platten Glitter Systems Dir R A Marston
Product Audio—GLITTER SYSTEMS Mixers, Speakers, DISCO SUPPLIES Portable Systems, Lighting—DISCO SUPPLIES Controllers.
Disco Technology, 303 Cheriton Rd, Folkestone Kent CT19 4BG Tel (0303) 77866 Sales Mgr Robin Quinn
Product Planning/Construction—Designers, Installers
Dokorder, see REW Professional Audio
Dolby Labs, Inc. 346 Clapham Rd., London SW9 9AP Tel (01) 720-1111 Telex 919109 Gen Mgr Gary Holt Int'l Sales Mgr Elmar Stetter
Home office: USA
Product Audio—Equalizers, Noise Reducers
Dream Mood Lighting Ltd, 20 Constable Rd, Rugby Works Tel Rugby; 3372
Product Lighting—Controllers (64-Step Light Rope), Chasers/Sequencers, Color Organs, Dimmer Boards
E M T, see F W O Bauch
E S Electronics, 2 Upper Fant Rd., Maidstone, Kent Tel (0622) 673-355
Product, Audio—Amplifiers, PA Systems
Eagle Int'l, Precision Centre, Heather Park Dr., Wembley HAD 154 Tel (01) 902-8832 Pres G Adler, Sales Mgr C Trevellick, Adv Mgr C Williams, Mktg & Technical Mgr Glen Harris
Product Audio—Mixers Amplifiers Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Phono Cartridges, Stylus—Pickup, Microphones, Equalizers, Headphones
East Anglian Prod nrs, 7 Horsey Rd, Kirby-le-Soken, Frinton-on-Sea, Essex CO13 0DZ Tel (02556) 6252, Pres & Sales Mgr Ray Anderson, Dir Ray Warner, Adv Mgr Paul McClaren.
Product Audio—RUSSCO Turntables Lighting—CES Chasers Sequencers Other—EAST ANGLIAN Disco Sound Effects, Disk Jockey Prod n Material (Jingles, Commercials, etc.)
Electrosound Ltd., 815 Woolwich Rd., London SE7 8LT Tel (01) 855-1101, Pres R.S. Simpson Sales & Adv. Mgr Stan Giddings
Product Audio—Mixers Amplifiers Pre-Amplifiers, Lighting—POLYCHROMATION Chasers Sequencers, PORTAPAK, ROCKBOARD Dimmer Boards, Projection Systems—Screens
Electro-Voice, see Gulton Europe
Emm see Worcester Music
Empire see Hayden Labs
Eurotronic, 50 Oldfield Circus, Northolt, Middx Tel (01) 864-2254 Pres A J Bradshaw-White Sales Mgr R Dyer Adv Mgr J Delaney
Product Audio—COMMERCIAL BENEVENT Equalizers EUROTRONIC Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Microphones, Bass Boosters, Mid-Range Tweeter Expanders, Lighting—EUROTRONIC Chasers/Sequencers Strobes, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers
Expotus Ltd., 10 Museum St., London WC1 Tel (01) 836-3747 Telex 24929
Product Audio—Amplifiers, Tuners
F A L, see Futuristic Aids
Fairchild, see Jacques Levy
Ferroglyph, see Wilmot Breeden Electronics
Fidelity Research, see Wilmetex Ltd
Film Inds. Ltd., Station Ave., Kew Gardens, Surrey Tel (01) 940-8078/2336
Product Audio—Microphones
Flash Kube, see Optokinetics
Futuristic Aids Ltd., Audio House, 104 Henconner Ln., Leeds LS13 4LQ Mng Dir P Carbery
Product Audio—FAL Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Lighting—FAL Color Organs, Spot
G P S, see Gordon Poole
Garrard Engg Ltd., Newcastle St., Swindon, Wilts SN1 2LH Tel (0793) 5381
Product Audio—Turntables, Tonearms, Phono Cartridges, Stylus—Pickup
Gauss, see Cetec Audio
Glitter Systems, see Disco Supplies
Globe, see Custom Conversions
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Gottlieb, see London Con
Grampian Reproducers Ltd, Hanworth Trading Estate, Hampton Rd. W., Feltham, Middx. TW13 6EJ Tel (01) 894-9141
Product Audio—Amplifiers, Pre-Amplifiers, Speakers, Microphones
Great American Sound, see Hayden Labs
Gulton Europe Ltd., Electro-Voice Div., The Hyde, Bevedean, Brighton, Sussex BN2 4JU Tel (0273) 66271, Pres D J Taysom, Electro-Voice Sales & Serv. R.A. Standen
Product Audio—ELECTRO-VOICE Speakers, Microphones, Planning/Construction—Consultants
H/H Electronic, Viking Way, Bar Hill, Cambridge CB3 8EL Tel Cratis Hill (0954) 81140 Telex 817515 Mng. Dir J.M. Harrison, Sales & Adv. Mgr. C.R.C. Bradbury
Product Audio—Amplifiers, Speakers, Mid-Range/Tweeter Expanders
C E Hammond & Co. Ltd., 105-109 Oyster Ln., Byfleet, Surrey KT14 7LA Tel (91) 41131 Pres C E Hammond, Mng. Dir R.L. Higgin, Sales Mgr. A.L. Smith, Adv. Mgr Mrs. P. Hall
Product Audio—METEOR Mixers, Portable Disk Jockey Units/Decks, Speakers, PHASE LINEAR Amplifiers, Noise Reducers; REVOX Tape Recorders/Players, Microphones, Headphones, SONUS Phono Cartridges, Stylus—Pickup, Lighting—METEOR Chasers Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet Blacklight, Spot; Projection Systems—METEOR Special Effects Projectors, Liquid Projectors, Projector Attachments; Special Effects—METEOR Signs, Computerized Psychedelic Illuminated, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders
Harman/Kardon, see Tannoy Group
Harwell Instruments Ltd., 17 Carew St., London SE5 Tel (01) 737-2066 Pres T A G Boswell, Sales Mgr P.J. Schuster, Adv Mgr J Macmillan-Scott
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers; Planning/Construction—Consultants, Designers, Installers, Builders
Hayden Labs Ltd., Hayden House, Churchfield Rd, Chalfont St Peter SL9 9EW Tel Gerrards Cross BB447 Telex 849469 Dir E J Barrett
Product Audio—DAHLQUIST Speakers, Bass Boosters; EMPIRE Turntables, Phono Cartridges, Stylus—Pickup, GREAT AMERICAN SOUND Amplifiers, Pre-Amplifiers, ISOPHON Speakers, Mid-Range Tweeter Expanders; NAGRA Mixers, Tape Recorders/Players, SENNEISER Mixers, Microphones, Headphones, TELEFUNKEN Tape Recorders/Players, Noise Reducers
Helios Electronics Ltd., Brownells Ln., Feltham, Middx. TW13 7ER Tel (01) 890-0087 Mng Dir Richard W. Swettenham, Sales Mgr Neil J Adams
Product Audio—Mixers Equalizers
Helme Audio Prods Ltd., Summerbridge, Harrogate, Yorks. HG3 4DR Tel (0423) 72279, Dir R Helme
Product Audio—Speakers
Highgate Acoustics, 38 Jamestown Rd., London NW1 7EJ Tel (01) 267-4936 Gen Mgr H Rimmington, Sales Mgr A Manning
Product Audio—ALTEC-LANSING Speakers, COLLARO Turntables, PICKERING Turntables, Phono Cartridges, Stylus—Pickup, Headphones
Hitachi Sales (UK) Ltd., Hitachi House, Station Rd, Hayes, Middx UB3 4DR Tel (01) 848-8787 Telex 933611 Mng Dir R Mori, Sales Dir. S Fenner, Adv & Mktg, Dir R P Bennett
Product Audio—Turntables, Tape Recorders, Players, Headphones
Hiwatt Equip Ltd, Park Works, 16 Park Rd., Kingston-on-Thames, Surrey Tel (01) 549-0252
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers
I C E, see Icelectrics Ltd
I M I, see REW Professional Audio
I S E Sound Equip., Estcourt House, Estcourt Rd., Great Yarmouth, Norfolk NR30 4JQ, Tel (0493) 57066, Dirs G.W. Gooda, T.P. Locke, P.J. Seago, Sales & Adv. Mgr. G.W. Gooda.
Product Audio—AUDIO MUSICAL PRODS Speakers, Auto-Cue Cartridge Players
Icelectrics Ltd., 131/132 Blackdown Rural Inds., Haste Hill, Haslemere, Surrey, Tel (0428) 2015, Dir S.P. Woodhead

Product **Audio**—ICE Mixers, Amplifiers, Speakers, Effects. **Lighting**—Controllers

International Discotheques (Agency & Design Div.) 3 Heath Rd., Harrow, Middx HA1 4DA Tel (01) 864-6372
Chm Bob Albury, Sales Mgr Derek Lipscombe, Adv Mgr Peter Ash

Product **Lighting**—Chasers/Sequencers Color Organs, Dimmer Boards Strobes Ultraviolet Blacklight Spot, Track, Strip, **Projection Systems**—Slide Projectors Special Effects Projectors, Liquid Projectors Projector Attachments, **Special Effects**—Mirror Balls Special Mirrors, **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings, **Planning/Construction**—Consultants Designers Installers, Builders

Intervision Ltd. 25/26 Poland St London W1V 3DB Tel (01) 439-6332 Dir Richard Cooper Sales Exec M Tenner

Product **Visual Materials**—Film Libraries Videotape Libraries **Projection Systems**—Film Movie Projectors Large Screen Television Video Projectors Screens **Special Effects Projectors Planning/Construction**—Consultants, Designers

Isophon, see Hayden Labs

J B L see Soundcraft Electronics

Stuart Johnson Prod's Ltd. 1 Gledwood Dr., Hayes, Middx Tel (01) 673 8744 Owner Stuart Johnson

Product **Audio**—Turntables, **Planning/Construction**—Consultants Designers Installers Builders

Jordan-Watts Ltd. Benlow Works, Silverdale Rd, Hayes Middx UB3 3BW Tel (01) 573-6928, Mng Dir I E Watts

Product **Audio**—Speakers

Jumbo Recs & Tapes 15 Clifton Gardens London N15 Contact A Johns Product Jingle Records

K E F Electronics Ltd. Eccleston Rd, Tovil, Maidstone Kent ME15 6QP, Tel (0622) 57258

Product **Audio**—Speakers

K & K Electronics Ltd. 60 St. Marks Rise, London E8 Tel (01) 254-9941

Product **Audio**—Headphones

K U B A Radio Sales & Serv Ltd. 1105 London Rd, Thornton Heath, Surrey CR4 6JJ Tel (01) 764-5255 Cable KUBA-CROYDON Tele Roloco 897-310.

Product: **Audio**—COSMO-KUBA Tape Recorders Players KUBA Headphones

Kesonico Audio Sales Ltd. Halldore Hill Cookham Berks Tel Bourne End 22726

Product **Audio**—Speakers

Kelso, see Rupert Neve

Klark-Teknik Research Ltd. Summerfield Kidderminster Worcs Tel (0562) 64027 63460 Mng, Dir Philip M Clarke Technical Dir Terence A Clarke

Product **Audio**—Tape Recorders/Players Equalizers Digital Delay Lines, Reverb Systems

Kuschel Electronics 53 Honor Oak Park Forest Hill London SE23 Tel (01) 699-5444 Owner E D Kuschel

Product **Audio**—Mixers Portable Disk Jockey Units Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers Noise Reducers, Volume Expanders Bass Boosters **Mid-Range/Tweeter Expanders, Lighting**—Chasers Sequencers, Color Organs, Dimmer Boards Strobes Spot, **Special Effects**—Signs Computerized Psychedelic Illuminated **Dance Floors/Walls/Ceilings**—Floors, Walls Ceilings **Planning/Construction**—Consultants Designers Installers, Builders

Lab-Craft Ltd. Church Rd Harold Wood Romford Essex Tel Ingrebourne 49241

Product **Lighting**—Chasers Sequencers Special Effects—Signs Computerized Psychedelic Illuminated

Leavers Rich Equip Ltd (Incorporating Bias Electronics) 319 Trinity Rd., Wandsworth, London SW18 3SL Tel (01) 874-9054

Product **Audio**—LEEVERS-RICH/BIAS Tape Recorders Players, AMPRO NAB Broadcast Cartridge Machines

Lenco, see Goldring

Lennard Developments Ltd 206 Chase Side Enfield Middx EN2 0QX Tel (01) 363-8238

Product **Audio**—Phono Cartridges Styl—Pickup

Jacques Levy Professional Rec'g Servs 6 Carlisle Mansions Carlisle Pl London SW1P 1HX Tel (01) 834-9248

Product **Audio**—PULTEC Equalizers FAIRCHILD Noise Reducers

Light Fantastic Ltd 5 The Broadway New Haw Weybridge Surrey

Product **Lighting**—Chasers Sequencers Color Organs, Strobes, Strip, **Projection Systems**—Special Effects Projectors Liquid Projectors Projector Attachments

Light Limited see Theatre Projects

Lightmaster, see Zero 88 Lighting

Light Years Ahead 28 Fairfield Ave Barnhurst Kent DA7 6QW Tel (03224) 42991 Pres W J Roberts Sales & Adv Mgr Ms S R Roberts

Product **Lighting**—Chasers Sequencers Color Organs Strobes, **Projection Systems**—Special Effects Projectors Liquid Projectors Projector Attachments Automated Effect Changer **Special Effects**—Bubble Machines **Dance Floors/Walls/Ceilings**—Floors Walls, Ceilings **Planning/Construction**—Consultants Designers

Linn Prods Ltd 235 Drakemire Dr Glasgow Tel (041) 634-3860

Product **Audio**—LINN Speakers LINN SONDEK Turntables

Linn Sondek see Linn Prods

Liquidators see Project Electronics

Lockwood & Co (Woodworkers) Ltd 67 69 Lowlands Rd Harrow, Middx Tel (01) 422-3704 0768

Product **Audio**—Speakers Turntables

London Coin Machines Ltd. 22 24 Bronnells Rd London SW4 0BQ Tel (01) 720-1201 Mng Dir J C M Pryde

Product **Audio**—ROCK-OLA Jukeboxes Games—AL LIED LEISURE Video/Electronic Arcade GOTTLEB PLAYMATIC Pinball MAYFIELD DIAMOND Arrcade UBI Billiards/Pool

Lustraphone Hi-Fi Ltd Brownells Ln., Unit 2, Feltham, Middx PW13 7ET Tel (01) 850-0887

Product **Audio**—Microphones

M C I Ltd MCI House, 54 56 Stanhope St London NW1 3FX Tel (01) 388-7867

Product, **Audio**—Mixers, Tape Recorders/Players

M C Q see Waterloo Radio

M-Jay Electronics, 90 Kingsdale Gardens Drighlington Bradford BD11 1EZ Tel (097) 330-2075 Pres John Varley Sales & Adv Mgr Mike Edwards

Product **Audio**—Mixers, Portable Disk Jockey Units Decks Amplifiers Equalizers Electronic Crossovers **Special Effects**—Electronic Sirens

MV Amplifications 14 Othello Close Hartford Huntingdon Cambs Tel (0480) 57966 Dir R L Cooke

Product **Audio**—Mixers Amplifiers Speakers **Lighting**—Color Organs Strobes

Macinnes Labs Ltd Macinnes House, Carlton Park Ind Estate, Saxmundham, Suffolk IP17 2NL Tel (0728) 2262 2615 Mng Dir I M Marshall

Product **Audio**—MACINNES Mixers AMCRON Amplifiers, Pre Amplifiers Speakers Tape Recorders Players; **SHARPE Headphones**

Magnetic Tapes Ltd. Chilton Works, Garden Rd., Richmond, Surrey Tel (01) 876-7957 Pres & Sales Mgr T H Rees, Mng Clerk D A Bowker

Product **Audio**—Mixers

Martin, see Midas Amplification

Mat see Radio Craft

Matamp, see Radio Craft

Mayfield Diamond see London Coin

Meteor see C E Hammond

Micro Seiki, see Tanno, Group

Midas Amplification 54-56 Stanhope St Fuston London NW11 5EA Tel (01) 387-7679

Product **Audio**—MIDAS Mixers Amplifiers Equalizers **MARTIN Speakers**

Milbank Electronics Group Ltd Uckfield Sussex TN22 1PS Tel (0825) 4166 Telex 95505 Mng Dir A E Walker Mktg & Adv Mgr K M Ellis Sales Dir B Skinner

Product **Audio**—Mixers Amplifiers, Pre Amplifiers Tuners Speakers

Minns Dist 148 Huntley Grove, Peterborough PE1 2QN Tel (0733) 61830

Product **Lighting**—**Special Effects**

Mitrex Electronics 951 Oldham Rd, Newton Heath Manchester M10 6FE Tel (061) 205-8093 Pres G Goddard, Partner Roland Lambly

Product **Audio**—Amplifiers Pre-Amplifiers **Lighting**—Chasers Sequencers, Color Organs **Planning/Construction**—builders

Mobi-Deque Ltd. 14 The Village, Charlton, London SE7 8UG Tel (01) 856-4777

Product **Visual Materials**—Slide Libraries, Film Libraries Videotape Libraries **Planning/Construction**—Consultants, Designers, Installers

Mode Electronics, Chelsing Lodge, Tonwell Ware Herts Tel (0920) 2121 Mng Dir D N Tappenden Technical Dir R R Steward

Product **Lighting**—Chasers/Sequencers Color Organs Dimmer Boards

Keith Monks (Audio) Ltd. 26-30 Reading Rd S Fleet Aldershot, Hamps Tel (02514) 7316, 3566 Pres T K Monks Sales Mgr AG Brainsbv Adv Mgr P A Cooper.

Product **Audio**—Speakers Tonarms Microphones Flexible Goosenecks, Disk Cleaning Equipment

Mordaunt-Short Ltd. Durlford Mill, Petersfield Hants GU31 5AZ Tel (073080) 721 Telex 87323 Mng Dir Michael C Short

Product **Audio**—Speakers

Morgan-Smith Electronics, Marlborough Rd., Trading Estate, Unit 3 St Albans, Herts AL1 3XL Tel (0727) 66922

Product **Audio**—Mixers

Multifon Electronics Ltd 22 Portugal Rd Woking Surrey GU21 5JE Tel (04862) 70248, Mng Dir I Price-Smith, Sales Mgr J Chusickowski

Product **Lighting**—MULTIPHASE Chasers/Sequencers Color Organs, Dimmer Boards

Multiphase, see Multifon Electronics

Muscraft, 367 Edgware Rd., London W2 Tel (01) 402-9729 Mgr Jagdish Saund Sales Mgr A Saund

Product **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers Pre-Amplifiers **Speakers Lighting** Chasers Sequencers, **Special Effects**—Mirror Balls

Musonic Ltd. 34-38 Verulam Rd., St Albans Herts AL3 4DF Tel (0727) 50611

Product **Audio**—"Private Label" Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers; **MUSONIC Styl—Pickup**

Nagra, see Hayden Labs

Nakamichi see Natural Sound

National Panasonic (UK) Ltd. 107-109 Whithy Rd Slough, Berks SL1 3DR Tel Slough 34522 Telex 847652

Product **Audio**—TECHNICS Amplifiers, Receivers Speakers Turntables Styl—Pickup Microphones Equalizers, **NATIONAL PANASONIC Demodulators Projection Systems**—**NATIONAL PANASONIC** Video Tape Recorders/Players

Natural Sound Systems Ltd 10 Byron Rd Wealdstone Middx Tel (01) 863-8622 Sales Mgr J N Gazzard

Product **Audio**—NAKAMICHI Mixers Tape Recorders/Players, Microphones YAMAHA Amplifiers Speakers Styl—Pickup, Tape Recorders Players, Microphones

Neumann see F W O Bauch

Rupert Neve & Co Ltd. Cambridge House Melbourne Roydon Herts SG8 6AU Mktg Dir Derek A Tilsley

Int'l branches: Canada USA

Product **Audio**—KELSO Mixers NEVE Equalizers Noise Reducers

New Acoustic Dimension, see Pysar

Newham Audio 52 Romford Rd London E15 Tel (01) 534-0064

Product **Audio**—COURIER Mixers Amplifiers Speakers

Optikinetics Ltd. 38 Cromwell Rd., Luton, Bedfordshire LU3 1DN Tel (0582) 411-413 Telex 825115 Chm K R Canadian, Dir N G Rice, Sales Mgr Dave Dutt

Product **Lighting**—FLASH KUBE & SUPER STROBE Strobes **Projection Systems**—**SOLAR Special Effects** Projectors Liquid Projectors, Projector Attachments **Special Effects**—BUBBLE GUN Bubble Machines

Orange Musical Inds Ltd. 3-4 New Compton St London WC2H 8DD Tel (01) 836 7811

Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers

Ortofon see Tannoy Group

A C Partridge Ltd. Partridge Electronics, 21-25 Hart Rd., Benfleet, Essex SS7 3PB Tel (03745) 3256

Product **Audio**—Mixers, Pre-Amplifiers Equalizers

Pearl see Allotrope Ltd

Petersen, see Compact Sound

Phase Linear, see C E Hammond

Philips see Philips Electrical, Pye Business Communications Pye TVT

Philips Electrical Ltd. Century House, Shaftesbury Ave., London WC2 Tel (01) 437-7777 Telex 28807

Product **Audio**—Headphones, **Projection Systems**—Video Tape Recorders/Players

Pickering see Highgate Acoustics

Pioneer, see Shiro (UK) Ltd

Polychromation see Electrosonic

Gordon Poole Discotheques, 78 Avonleigh Rd., Bristol BS3 3JA Tel (0272) 632-467 Pres James Campbell Poole, Sales Mgr Gordon Poole, Adv Mgr Jill Campbell Poole

Product **Audio**—GPS Portable Disk Jockey Units/Decks, **Speakers, Planning/Construction**—Consultants Designers Installers

Portapak, see Electronsonic

The Powerdrive Drum Co Ltd. Hicks Rd., Unit 7, Markyate, Herts Tel Luton 841-029 Dir K Downhill

Product **Lighting**—Stage & Dance Area Illumination Fixtures

Project Electronics Ltd. 5 The Grove, Ealing, London W5 5DX Tel (01) 567-0757 Mng Dir Dave Simms Sales & Adv. Dir J St Pier

Product **Audio**—AUGUST Mixers, Portable Disk Jockey Units/Decks, Amplifiers Pre-Amplifiers, **Lighting**—PROJECT Chasers Sequencers Color Organs, **Strobes, Projection Systems**—**LIQUIDATORS Special Effects** Projectors, Liquid Projectors, PROJECT Projector Attachments **Special Effects**—PROJECT Mirror Balls, Bubble Machines, Fog Machines, **Planning/Construction**—Consultants Designers Installers

Pulsar, Stanley Rd., Cambridge Tel (0223) 66798 Co-Pres K Sewell P F Mardon, Sales & Adv Mgr D Saunders

Product **Lighting**—Chasers, Sequencers Color Organs, Dimmer Boards Strobes

Pultec, see Jacques Levy

Pye Business Communications Ltd. Cromwell Rd Cambridge CB1 3HE Tel (0223) 45191 Pres B W Manley Sales Mgr S E Duke

Product **Audio**—PHILIPS Amplifiers, Speakers, Turntables, Microphones, Headphones

Pye TVT Ltd. PO Box 41, Coldhams Ln Cambridge, Cambs Tel Cambridge 45115

Product **Audio**—PHILIPS Mixers; **PYE Amplifiers, Speakers Turntables, Projection Systems**—PHILIPS Video Tape Recorders/Players



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Capitol Stage Lighting Co., Inc.
509 West 56th Street, New York,
New York 10019. U.S.A.
tel. (212) 246-7770

Pulsar Light of Cambridge,
Stanley Road,
Cambridge, England.
tel. (0223) 66798 telex 81697



International

Pyser Group, Fircroft Way, Edenbridge, Kent. TN8 6HA. Tel (073271) 4111 Sales Mgr. M 8 Blockley.
Product Audio—ACUPHASE Amplifiers, Pre-Amplifiers, Tuners. **NEW ACOUSTIC DIMENSION** Microphones, Headphones.
Quad, see Acoustical Mfg.
R A C, see Rugby Automation
R C A Ltd., Lincoln Way, Windmill Rd., Sunbury-on-Thames, Middx. Tel. Sunbury-on-Thames 85511
Product Audio—Mixers, Amplifiers, Speakers, Turntables, Styl—Pickup, Tape Recorders/Players, Microphones, Equalizers, Headphones
R E W Professional Audio Co., 146 Charing Cross Rd., London WC2 Tel (01) 240-3065
Product Audio—SAE Amplifiers, Pre-Amplifiers, Tuners, Equalizers, DOKORDER Tape Recorders/Players, **Projection Systems**—IMI Large Screen Television/Video Projectors
Rabco, see Highgate Acoustics
Radford Audio, Ashton Vale Rd. Bristol BS3 2HZ Tel (0272) 662-301
Product Audio—Amplifiers
Radio Craft (Huddersfield) Ltd., 38 King St, Huddersfield, Yorks HD1 2QP Tel (0484) 20049 Pres. H A Mathias
Product Audio—MATAMP Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, MAT Microphones, **Planning/Construction**—Consultants, Designers
Radio Rec'gs, 12 Lancaster Grove, London NW3 Tel (01) 586-0064
Product Planning/Construction—Installers
Rainbow Sound & Lighting, 26 Marchmont Rd., Edinburgh EH9 7HZ Tel (031) 229-6662
Product Audio—Mixers, Speakers
Raindirk Ltd., 33a Bridge St, Downham Market, Norfolk PE38 9DW Tel (03663) 2165 3617, Dis. C.E. Jones, R.L. Pender
Product Audio—Mixers, Pre-Amplifiers, Equalizers
Rank Strand Electric (div. & Rank Audio Visual Ltd.), PO Box 70, Great West Rd., Brentford, Middx, TW8 9HR Tel (01) 568-9222 Mng. Dir. G.W. Proban, Mktg. Dir. Philip Rose, Pub. Mgr. W.G. Crisp
Product Lighting—Chasers/Sequencers, Dimmer Boards, Ultraviolet/Blacklight, Spot, Follow Spot, **Projection Systems**—Special Effects Projectors, **Special Effects**—Mirror Balls
Record Source Int'l (RSI), c/o Billboard Publ'ns, 7 Carnaby St, London W1 Tel (01) 437-8090 Contact Andre de Vekey (Record Services)
Reslo Sound Ltd., Eagle Rd., Rye, Sussex TN 31 7NB Tel (07973) 2988
Product Audio—Microphones
Revox, see C.E. Hammond & F.W.O. Bauch
Richard Allan Radio Ltd., Bradford Rd., Gomersal, Cleckheaton, West Yorks, BD19 14AZ Tel (0274) 872-442 Mng. Dir. E.R. Worley, Domestic Sales Mgr. A. Worley, Export Sales Mgr. K. Sykes
Product Audio—Speakers
J. Richardson Electronics Ltd., 57 Jamestown Rd., London NW 1 Tel (01) 267-0723
Product Audio—Mixers, Amplifiers, Tape Recorders/Players
Roche Rec'g Studio, Tremodrett, Roche, St Anstell, Cornwall Tel (072) 689-507 Exec. Prod'r. A.N. Strachan (Jingles)
Rockboard, see Electrosonic
Rock-Ola, see London Corn
Rola Celestion Ltd., Foxhall Rd, Ipswich, Suffolk IP3 8JP Tel (0473) 73131 Mng. Dir. S.C. Black, Sales Dir. A.R. Parsons, Mktg. Mgr. P.O. Gaskarth.
Product Audio—CELESTION Speakers
Rugby Automation Consultants, 19 Freemantle Rd., Rugby, Warwickshire, Tel (0788) 810-877 Co-Owner Martin Bennett
Product Audio—RAC Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Equalizers, Noise Reducers
Russco, see East Anglian
S A E, see REW Professional Audio
S A I, see Sound Advice
S I S Ltd., 57 St Andrews Rd., Northampton NN1 2PB Tel (0604) 32965 30559
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, NAB Cartridge Machines, **Special Effects**—Light Roles
S L S, 17 St. Andrews Crescent, Harrogate, Yorks.
Product Lighting—Color Organs
S M E Ltd., Mill Rd., Steyning, Sussex BN4 3GY Tel (0903) 814-321
Product Audio—Tonearms
S W, see Compact Sound
Sansur Audio Europe SA, 39-41 Maple St., London W1P 5FU Tel (01) 580-5353 UK Gen. Mgr. M. Ishikawa
Product Audio—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Decoders & Demodulators, Headphones
Saphire, see Compact Sound
Scenic Sounds Equip Ltd., 27-31 Bryanston St., London W1H 7AB Tel (01) 935-0141
Product Audio—WESTLAKE AUDIO Speakers, SCHOEPS Microphones, dbx Noise Reducers.
Schoeps, see Scenic Sounds
Sennheiser, see Hayden Labs.
Secon, see Allotrope
Sharpe, see Macinnes Labs
Shrro (UK) Ltd., Shroo House, The Ridgeway, Iver, Bucks, SL09JL Tel (0753) 652-222
Product Audio—PIONEER Amplifiers, Speakers, Turntables, Tape Recorders/Players, AUDIO TECHNICA Tonearms, Phono Cartridges, Styl—Pickup, Headphones
Shure Electronics Ltd., Eccleston Rd., Maidstone, Kent ME15 6AU, Tel (0622) 59881, Telex 96121 Mng. Dir. J.W. Maunder, Technical Sales Mgr. C.J. Gilbert, Publ. Mgr. D. Fairbairn

Product Audio—Mixers, Styl—Pickup, Microphones, Equalizers, Noise Reducers.
Oave Simms Music, see Project Electronics
Solar, see Optikinetics
Sonus, see C.E. Hammond.
Sony (UK) Ltd., Pyrene House, Sunbury-on-Thames, Middx Tel (76) 87644 Telex 266371, Sales Mgr. J.C. Walker
Product Audio—Mixers, Turntables, Styl—Pickup, Tape Recorders/Players, Microphones, Decoders & Demodulators, Headphones, **Projection Systems**—Video Tape Recorders/Players
Sound Advice Installations Ltd., Regent St., Coppull, Lancs PR7 5AX Tel (0257) 791-163, 791-645 Sales Mgr. Moira McGarry, Adv. Mgr. Les Booth
Product Audio—SAL Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Equalizers, **Lighting**—Chasers/Sequencers, Dimmer Boards, Strobes, Spot
Soundcraft Electronics Ltd., 5-8 Great Sutton St., 4th fl, London EC1V 0BX Tel (01) 251-3631
Product Audio—SOUNCRAFT Mixers, AMCRON Amplifiers: COURT & JBL Speakers
Soundex Ltd., 728 High Rd., Leytonstone, London E11 3AJ Tel (01) 539-4347
Product Audio—Mixers, **Planning/Construction**—Designers, Installers
Soundout Labs Ltd., 91 Ewell Rd., Surbiton, Surrey KT6 6AH Tel (01) 399-3392 Orrs. David Edward Street Rodney Charles Wells, H.R. Over
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Mid-Range/Tweeter Expanders
Sound Techniques Ltd., Hampstead Ave, Mildenhall, Suffolk IP28 7AS, Tel (0638) 713-631
Product Audio—Mixers
Sou' West Sound & Wild Wax Show, 35 Morrison House, High Trees, Tulse Hill, London SW2 Tel (01) 674-2892, 992-0367
Product Audio—WILD WAX Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Equalizers, **Lighting**—WILD WAX Dimmer Boards, Lasers, Spot, **Visual Materials**—Slide Libraries, **Projection Systems**—WILD WAX Slide Projectors, Special Effects Projectors, Liquid Projectors, Projector Attachments, **Special Effects**—WILD WAX Fog Machines, Signs Computerized/Psychedelic/Illuminated, **Planning/Construction**—Consultants
Spectra Chasers, see Cobalt Blue
Spendor Audio Systems Ltd., Industrial Estate, Unit 12, Station Rd., Hailsham, Sussex BN27 2ER Tel (0323) 843-474
Product Audio—Speakers
Sperrin Electronics, 78-A Upper Aughton Rd., Southport, Merseyside Tel (0704) 67621 Sales Mgr. O.W. Sperrin
Product Audio—Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, **Lighting**—Chasers/Sequencers, Dimmer Boards, Strobes, **Special Effects**—Signs Computerized/Psychedelic/Illuminated DREAM LIGHTING Screens, **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings, **Planning/Construction**—Consultants, Installers
Roger Squire's Disco Centre, 176 Junction Rd., London N19 5QQ Tel (01) 272-7474 Mng. Dir. Roger H. Squire, Sales Mgr. Nigel Morris.
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Jingle Players, **Lighting**—Color Organs, Strobes, Ultraviolet/Blacklight, Spot, Track, Strip, Rope Lights, **Visual Materials**—Slide Libraries, **Projection Systems**—Special Effects Projectors, Liquid Projectors, Projector Attachments, **Special Effects**—Mirror Balls, Bubble Machines, **Planning/Construction**—Consultants, Installers, Builders, **Other**—Disco Jingles
Stage Sound, see Theatre Projects
Stanton, see C.W. & J. Walker & Wilmex Ltd.
Stax, see Wilmex Ltd.
Studer, see F.W.O. Bauch
J. E. Sugden & Co. Ltd., Carr St., Cleckheaton, West Yorks, DB19 5LA Tel (0274) 872-501 Pres. James E. Sugden
Product Audio—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Decoders & Demodulators, Test Equipment
Super Strobe, see Optikinetics
Sutton Audio Ltd., 80 Queensway, London W2 3RL Tel (01) 262-9066
Product Audio—Mixers, Amplifiers, Speakers, Equalizers
T C, see Telecomms
T G R (Biggin Hill) Ltd., Red Roofs, Crowhurst Rd., Lingfield, Surrey RH7 6DG Tel (0342) 832-559 Mng. Dir. Brian J.R. Davies
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, **Lighting**—Chasers/Sequencers, Color Organs, **Planning/Construction**—Consultants, Designers
T T C, see Adastra Electronics
Tandberg (UK) Ltd., 81 Kirkstall Rd., Leeds, Yorks LS3 1HR Tel (0532) 35111, Mng. Dir. John Farnell, Sales Dir. W.R. Harrison, Promo Servs. Mgr. M.R. Cowing
Product Audio—Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players, Microphones
Tannoy Group, St John's Rd., Tylers Green, High Wycombe, Bucks, HP10 8HR Tel (049481) 5221 Telex 837116 Mng. Dir. Norman J. Crocker, Mktg. Mgr. John A. Walker, Sales Mgr. John B. Reddington
Product Audio—HARMAN/KARDON Amplifiers, Pre-Amplifiers, Tuners, Receivers, Turntables, MICRO SEIKI Turntables, Headphones, ORTOFON Pre-Amplifiers, Tonearms, Phono Cartridges; TANNAY Speakers
Technics, see National Panasonic
Telecomms (M. Ouvreux Trading), 189 London Rd., Northend, Portsmouth, Tel (0705) 60036 Pres. M. Ouvreux
Product Audio—TC Speakers, **Lighting**—TC Chasers/Sequencers, Light Displays
Telefunken, see Hayden Labs.
Tenorel, see Condor Electronics
Theatre Projects Servs. Ltd., 10 Long Acre, London WC2H

9DP Tel (01) 240-5411 Pres. Richard Pilbrow, Deputy Mng. Dir. & Sales Mgr.: David Collison; Adv. Mgr. Graham Waine.
Product Audio—STAGESOUND Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Speakers, **Lighting**—LIGHT LIMITED Spot; THEATRE PROJECTS Dimmer Boards, **Planning/Construction**—Consultants, Designers, Installers, Builders.
3 M UK Ltd., 3M House, Wigmore St., London W1A 1ET Tel (01) 486-5522
Mincom Group: Southall, Middx., Witley Works, Witley Gardens Tel (01) 574-5929/6045
Product Audio—API Mixers; 3M (MINCOM) Tape Recorders/Players.
Toa, see Goldring
Trans Vision Leasing, see TVL
Trident Audio Developments Ltd., Shepperton Film Studios, Squiresbridge Rd., Shepperton, Middx. Tel (09328) 60241 Pres. Malcolm Toft
Sales office: London W1, 112 Wardour St. Tel (01) 734-9901 Sales Mgr. Ian C. Levene
Product Audio—Mixers, Equalizers, Limiter/Compressors
Trimm, see Allotrope
Tutor, see Cobalt Blue
U B I, see London Corn
U R E I, see F.W.O. Bauch
Ultimo, see Condor Electronics
Unison, see Condor Electronics
V C L (Jersey) Ltd., 46 S. Molton St., London W1 Tel (01) 629-5977 Pres. Carl Fischer.
Product Visual Materials—Videotape Libraries
Edward J. Veale & Assocs. Ltd., Farrington House, St. Albans Rd. E., Hatfield, Herts AL10 0ET Tel Hatfield 65251 Telex 25102 Pres. E.J. Veale
Product Audio—AUDIOTEK Mixers, Speakers, Equalizers, **Planning/Construction**—Consultants, Designers, Installers
Vitavox Ltd., Westmoreland Rd., London NW9 9RJ Tel (01) 204-4234 Mng. Dir. Neil Young, Int'l Sales Mgr. Steven Michaels.
Product Audio—Speakers, Microphones.
C. W. & J. Walker Ltd., Brentwood, Red Ln., Frodsham, Warrington, Cheshire WA6 6RA Tel (0928) 33326
Product Audio—STANTON Styl—Pickup, ARISTON Headphones
Waterloo Radio Ltd., 21 Peckham High St., London SE15
Product Audio—MCQ Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Turntables; **Lighting**—Color Organs, Strobes, Spot, **Projection Systems**—Special Effects Projectors, Liquid Projectors, Projector Attachments, **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines, **Planning/Construction**—Consultants, Installers, Builders
Westlake Audio, see Scenic Sounds
Wild Wax, see Sou' West
Wilmex Ltd., Compton House, 35 High St., New Malden, Surrey KT3 40E, Tel (01) 949-2545 Pres. P.H.C. Merrick, Sales Mgr. David J. Penman.
Product Audio—FIDELITY RESEARCH Styl—Pickup, Tonearms, STAX Tonearms, STANTON Phono Cartridges, Styl—Pickup
Wilmot Breeden Electronics Ltd., 442 Bath Rd., Slough SL1 688 Tel (06286) 62511 Telex 847297 Chief Exec. C. Miller, Sales Mgr. P.A. Heelas, Adv. Mgr. R.A. Walker
Product Audio—FERROGRAPH Mixers, Speakers, Tape Recorders/Players
Woodland Audio, 29 Alexandra Rd., London N8 OPL Tel (01) 889-2200 Pres. Pepe Rush, Sales Mgr. C.E. Porter, Adv. Mgr. F. Pearce
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-amplifiers, Equalizers; **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight, **Planning/Construction**—Consultants, Installers
Worcester Music Centre, Lower Ground Floor, Russell & O'rell, High St., Worcester, Tol Worcester 20779, 21112 Oir. W.H. Exall
Product Audio—EMMEX Portable Disk Jockey Units/Decks, Speakers, **Lighting**—EMMEX Chasers/Sequencers, Strobes, **Projection Systems**—EMMEX Slide Projectors, Special Effects Projectors, Liquid Projectors, **Special Effects**—Bubble Machines
Wyemminster Sound Systems Ltd., 21 Peveril Rd., Southampton, Hamps SO2 7EQ, Tel (0703) 445-073 Mng. Dir. A.R. Shergold.
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Turntables, Tonearms, Phono Cartridges, Styl—Pickup, Microphones, Decoders & Demodulators, Headphones, **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Ultraviolet/Blacklight, Spot, Follow Spot, Track, Strip, **Projection Systems**—Special Effects Projectors, Liquid Projectors, Special Effects—Mirror Balls, Bubble Machines, Signs Computerized/Psychedelic/Illuminated, **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings, **Planning/Construction**—Consultants, Designers, Installers
Yamaha, see Natural Sound
Zero 88 Lighting Ltd., 115 Hatfield Rd., St. Albans, Herts, AL1 4JS Tel (0727) 63727 Pres. Chris Fenwick; Sales Mgr. Peter Knifton.
Product Lighting—LIGHTMASTER Chasers/Sequencers, Color Organs, Dimmer Boards

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● disco equipment & services by category

Where the brand name differs from the company name, the latter follows in parentheses. For complete listings, see the preceding *Disco Equipment & Services* master listing.

AUDIO

mixers

(including consoles)

A P I (3M UK Ltd)
 Alice
 Allen & Heath
 16 1D-8-6 Inputs, 8-4-2 Outputs
 Ampex
 Ampli-Hire
 Audio Developments
 Audiotek (Edward J. Vesale & Assoc.)
 Custom
 Audix
 August (Project Electronics Ltd)
 8-4 Inputs, 2 Outputs
 Bacchus
 C S R (Compact Sound Reproducers Ltd)
 C T H
 Cadac
 Calbarrie
 Cannon
 Chymes
 6 Inputs, 4 Outputs
 Citronic
 6 Inputs
 Cooper Mathias
 Courier (Newham Audio)
 Court Acoustics
 D J
 Dee Tee
 Eagle
 7 Inputs, 2 Outputs
 Electrosonic
 24-1D Inputs, 8-4 Outputs
 Eurotronic
 Ferrograph (Wilmot Breeden Electronics Ltd)
 Glitter (Disco Supplies Ltd)
 Harwell
 8-5 Inputs, 2 Outputs
 Helios
 Hiwatt
 I C E (Icelectrics Ltd)
 Kelso (Rupert Neve & Co. Ltd)
 Kuschel
 M C I
 42 Inputs, 32 Outputs
 M C Q (Waterloo Radio Ltd)
 6 Inputs, 4-2 Outputs
 M-Jay
 20-1D Inputs, 1D-4-2 Outputs
 M V Amplifications
 Macinnes
 16 Inputs, 4-2 Outputs
 Magnetic Tapes
 16-12 1D Inputs, 4-2 Outputs
 Matamp (Radio Craft Huddersfield Ltd)
 6 Inputs, 1 Output
 Meteor (C. E. Hammond & Co.)
 4 Inputs, 1 Output
 Midas
 Millbank
 4 Inputs, 2 Outputs
 Morgan-Smith
 Musicraft
 Nagra (Hayden Labs.)
 Nakamichi (Natural Sound Systems Ltd)
 Orange
 A. C. Partridge
 Philips (Pye TVI Ltd)
 R A C (Rugby Automation Consultants)
 R C A
 Rainbow Sound
 Raindirk
 40 Inputs, 32 Outputs
 J. Richardson
 S I S
 6, 4 Inputs
 S W (Compact Sound Reproducers Ltd)
 Sapphire (Compact Sound Reproducers Ltd)
 Sennheiser (Hayden Labs.)
 Shure
 Sony
 Soundcraft
 Soundex
 12-4 Inputs, 4-2 Outputs
 Soundout
 Sound Techniques
 Roger Squire
 Stagesound (Theatre Projects Servs. Ltd)
 Studer (F. W. O. Bauch Ltd)
 12 Inputs, 2 Outputs
 Sutton
 T G R
 Trident Audio
 4D Inputs, 24 B Outputs
 Wild Wax (Sou' West Sound & Wild Wax Snow)
 Woodland Audio
 Custom
 Wyeminstor

portable disk jockey units / decks

Allen & Heath
 August (Project Electronics Ltd)
 Bacchus
 Baker
 C S R (Compact Sound Reproducers Ltd)
 Calbarrie
 Chymes
 Citronic
 D J
 Dee Tee
 Discopower
 Emmex (Worcester Music Centre)
 Eurotronic
 F A L (Futuristic Aids Ltd)
 G P (Gordon Poole Discotheques)
 Harwell
 Hiwatt
 Kuschel
 M C Q (Waterloo Radio Ltd)
 M-Jay
 Matamp (Radio Craft Huddersfield Ltd)
 Meteor (C. E. Hammond & Co.)
 Musicraft
 Orange
 R A C (Rugby Automation Consultants)
 S A I (Sound Advice Installations Ltd)
 S I S
 S W (Compact Sound Reproducers Ltd)
 Sapphire (Compact Sound Reproducers Ltd)
 Soundout
 Sperrin
 Roger Squire
 Stagesound (Theatre Projects Servs. Ltd)
 T G R
 Wild Wax (Sou' West Sound & Wild Wax Show)
 Woodland Audio
 Wyeminstor

amplifiers

Accuphase (Pysor Group)
 Adastra
 Alba
 Alice
 Amercan (Macinnes Labs. Ltd. & Soundcraft Electronics Ltd.)
 Ampex
 Ampli-Hire
 Amstrad
 Armstrong
 Audix
 August (Project Electronics Ltd)
 Baker
 C T H
 Caesar (Compact Sound Reproducers Ltd)
 Calbarrie
 Cannon
 Carlsboro
 Chymes
 Citronic
 Cobalt Blue
 Courier (Newham Audio)
 D J
 Dee Tee
 Discopower
 E S Electronics
 Eagle
 Electrosonic
 Eurotronic
 Exputus
 F A L (Futuristic Aids Ltd)
 Gramplan
 Great American Sound (Hayden Labs.)
 H H Electronic
 Harman Kardon (Tannoy Group)
 Harwell
 Hiwatt
 I C E (Icelectrics Ltd)
 Kuschel
 M-Jay
 M V Amplifications
 Matamp (Radio Craft Huddersfield Ltd)
 Midas
 Millbank
 Mitrex

Musicraft
 Musonic
 Private Label
 Orange
 Petersen (Compact Sound Reproducers Ltd)
 Phase Linear (C. E. Hammond & Co.)
 Philips (Pye Business Communications Ltd)
 Pioneer (Shriro Ltd)
 Pye TVI
 Quad (Acoustical Mfg. Co.)
 R A C (Rugby Automation Consultants)
 R C A
 Radford
 Revox (F. W. O. Bauch Ltd)
 J. Richardson
 S A E (REW Professional Audio Co.)
 S A I (Sound Advice Installations Ltd)
 S I S
 S W (Compact Sound Reproducers Ltd)
 Sansui
 Soundout
 Sperrin
 Roger Squire
 Studer (F. W. O. Bauch Ltd)
 J. E. Sugden
 Sutton
 T G R
 Tandberg
 Technics (National Panasonic Ltd.)
 Toa (Goldring Ltd)
 Wild Wax (Sou' West Sound & Wild Wax Show)
 Woodland Audio
 Wyeminstor
 Yamaha (Natural Sound Systems Ltd)

pre-amplifiers

Accuphase (Pysor Group)
 Alice
 Amcron (Macinnes Labs. Ltd.)
 August (Project Electronics Ltd)
 Bacchus
 Caesar (Compact Sound Reproducers Ltd)
 Calbarrie
 Chymes
 D J
 Dee Tee
 Discopower
 Eagle
 Electrosonic
 Eurotronic
 Gramplan
 Great American Sound (Hayden Labs.)
 Harman Kardon (Tannoy Group)
 Harwell
 Kuschel
 M C Q (Waterloo Radio Ltd)
 Matamp (Radio Craft Huddersfield Ltd)

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International

Millbank
Mitrex
Musicraft
Musonic
 "Private Label"
Ortofon (Tannoy Group)
A C Partridge
Petersen (Compact Sound Reproducers Ltd.)
R A C (Rugby Automation Consultants)
Raindirk
S A E (REW Professional Audio Co.)
S W (Compact Sound Reproducers Ltd.)
Sansui
Soundout
Sperrin
Stagesound (Theatre Projects Servs. Ltd.)
J E Sugden
T G R
Toa (Goldring Ltd.)
Woodland Audio
Wyemminster

tuners

Accuphase (Pyser Group)
Adastra
Alba
Alice
Armstrong
Eagle
Expotus
Harman / Kardon (Tannoy Group)
Millbank
Musonic
 "Private Label"
Revox (F.W.O. Bauch Ltd.)
S A E (REW Professional Audio Co.)
Sansui
J E Sugden
Tandberg
Toa (Goldring Ltd.)

receivers

Alice
Beomaster (Bang & Olufsen Ltd.)
Eagle
Harman / Kardon (Tannoy Group)
Musonic
 "Private Label"
Sansui
J E Sugden
Tandberg
Technics (National Panasonic Ltd.)

speakers

Adastra
Alice
Altec-Lansing (Highgate Acoustics)
Amcron (Macinnes Labs Ltd.)
Ampex
Audio Musical Prods. (ISE Sound Equip.)
 Systems
Audiotek (Edward J. Veale & Assocs.)
Audix
Baker
Bevox (Bang & Olufsen Ltd.)
C I H
Cadac
Caesar (Compact Sound Reproducers Ltd.)
Calbarrie
Cannon
Carlsboro
Celestion (Rola Celestion Ltd.)
Chymes
Citronic
Courier (Newham Audio)
Court (Soundcraft Electronics Ltd.)
Court Acoustics
D J
Dahlquist (Hayden Labs.)
Decca
Discopower
Eagle
Electro-Voice (Gulton Europe Ltd.)
Emmex (Worcester Music Centre Ltd.)
Eurotronic
F A L (Futuristic Aids Ltd.)
Ferrograph (Wilmot Breeden Electronics Ltd.)
G P S (Gordon Poole Discotheques)
Gauss (Cetec Audio UK)
Glitter (Disco Supplies Ltd.)
Grampian
H / H Electronic
Harwell
 Helios, Hercules, Hyperion
Helme
Hiwatt
I C E (Icelectrics Ltd.)
Isophon (Hayden Labs.)
J B L (Soundcraft Electronics Ltd.)
Jordan-Watts
K E F
Keasonic
Kuschel
Linn
Lockwood
M V Amplifications
Matamp (Radio Craft Huddersfield Ltd.)
Meteor (C.E. Hammond & Co.)
Millbank
Keith Monks

Mordaunt-Short
Musicraft
 Cabinets
Musonic
 "Private Label"
Orange
Petersen (Compact Sound Reproducers Ltd.)
Philips (Pye Business Communications Ltd.)
Pioneer (Shriro Ltd.)
Pye TVT
Quad (Acoustical Mfg. Co.)
R C A
Rainbow Sound
Revox (F.W.O. Bauch Ltd.)
Richard Allan
S A I (Sound Advice Installations Ltd.)
S I S
S W (Compact Sound Reproducers Ltd.)
Sansui
Soundout
Spendor
Sperrin
Roger Squire
Stagesound (Theatre Projects Servs. Ltd.)
Sutton
T C (Telecomms)
 Cabinets
Tandberg
Tannoy
Technics (National Panasonic Ltd.)
Toa (Goldring Ltd.)
Vitavox
Westlake Audio (Scenic Sounds Equip. Ltd.)
Whole Range (Cobalt Blue)
Wild Wax (Sou' West Sound & Wild Wax Show)
Wyemminster
Yamaha (Natural Sound Systems Ltd.)

turntables

Alba
B S R
Beogram (Bang & Olufsen Ltd.)
Broadcast Audio
Chymes
Collaro (Highgate Acoustics)
E M T (F.W.O. Bauch Ltd.)
Eagle
Empire (Hayden Labs.)
Garrard
Goldring
Harman / Kardon (Tannoy Group)
Hitachi
Stuart Johnson
Lenco (Goldring Ltd.)
Linn Sondek (Linn Prods. Ltd.)
Lockwood
M C Q (Waterloo Radio Ltd.)
Micro Seiki (Tannoy Group)
Philips (Pye Business Communications Ltd.)
Pickering (Highgate Acoustics)
Pioneer (Shriro Ltd.)
Pye TVT
R C A
Russco (East Anglian Prod'ns)
Sansui
Sony
Tandberg
Technics (National Panasonic Ltd.)
Wyemminster

tonearms

Audio Technica (Shriro Ltd.)
B S R
Broadcast Audio
Decca
Fidelity Research (Wilmex Ltd.)
Garrard
Goldring
Lenco (Goldring Ltd.)
Keith Monks
Ortofon (Tannoy Group)
S M E
Stax (Wilmex Ltd.)
Ultimo (Condor Electronics Ltd.)
Wyemminster

phono cartridges

Acos (Cosmocord Ltd.)
Adastra
Audio Technica (Shriro Ltd.)
B S R
Bang & Olufsen
Broadcast Audio
Chymes
Decca
Eagle
Empire (Hayden Labs.)
Garrard
Goldring
Lennard
Ortofon (Tannoy Group)
Pickering (Highgate Acoustics)
Sonus (C.E. Hammond & Co.)
Stanton (Wilmex Ltd.)
Tenorel (Condor Electronics Ltd.)
Ultimo (Condor Electronics Ltd.)
Wyemminster

styli—pickup

Acos (Cosmocord Ltd.)
Adastra
Audio Technica (Shriro Ltd.)

B S R
Bang & Olufsen
Broadcast Audio
Eagle
Empire (Hayden Labs.)
Fidelity Research (Wilmex Ltd.)
Garrard
Goldring
Lennard
Musonic
Pickering (Highgate Acoustics)
R C A
Shure
Sonus (C.E. Hammond & Co.)
Sony
Stanton (C. W. & J. Walker Ltd. & Wilmex Ltd.)
Technics (National Panasonic Ltd.)
Tenorel (Condor Electronics Ltd.)
Wyemminster
Yamaha (Natural Sound Systems Ltd.)

tape recorders / players

Amcron (Macinnes Labs. Ltd.)
Ampex
Broadcast Audio
Chymes
Connevens
Cosmo-Kuba (KUBA Radio Sales)
Dokorder (REW Professional Audio Co.)
Ferrograph (Wilmot Breeden Electronics Ltd.)
Hitachi
Klark-Teknik
Leevers-Rich / Bias
M C I
Nagra (Hayden Labs.)
Nakamichi (Natural Sound Systems Ltd.)
Philips Electrical
Pioneer (Shriro Ltd.)
R C A
Revox (F.W.O. Bauch Ltd. & C.E. Hammond & Co.)
J Richardson
Sony
Studer (F.W.O. Bauch Ltd.)
Tandberg
Telefunken (Hayden Labs.)
3M (Mincom) (3M UK Ltd.)
Yamaha (Natural Sound Systems Ltd.)

microphones

A K G
Adastra
 Condenser, Dynamic
Ampl-Hire
 Condenser, Dynamic
Audio Ltd.
Beyer
 Condenser, Dynamic, Ribbon
Broadcast Audio
 Condenser, Dynamic
Calrec
 Condenser
Chymes
Eagle
 Condenser, Dynamic
Electro-Voice (Gulton Europe Ltd.)
 Condenser, Dynamic
Eurotronic
 Dynamic
Film
 Dynamic, Ribbon
Grampian
 Dynamic, Ribbon
Lustraphone
M A T (Radio Craft Huddersfield Ltd.)
 Condenser
Keith Monks
 Dynamic, Ribbon
Nakamichi (Natural Sound Systems Ltd.)
Neumann (F.W.O. Bauch Ltd.)
 Condenser
New Acoustic Dimension (Pyser Group)
Pearl (Allotrope Ltd.)
 Condenser, Dynamic
Philips (Pye Business Communications Ltd.)
 Condenser, Dynamic
R C A Ltd.
 Dynamic, Ribbon
Reslo
 Condenser, Dynamic
Revox (C. E. Hammond & Co.)
Schoeps (Scenic Sounds Equip. Ltd.)
 Condenser
Sennheiser (Hayden Labs.)
 Condenser, Dynamic
Shure
Sony
Tandberg
 Dynamic
Technics (National Panasonic Ltd.)
 Condenser
Toa (Goldring Ltd.)
 Dynamic
Unison (Condor Electronics Ltd.)
 Condenser, Dynamic
Vitavox
 Dynamic
Wyemminster
 Condenser, Dynamic
Yamaha (Natural Sound Systems Ltd.)

equalizers

Alice
Audio & Design
 Parametric, Octave, Sweep

Audiotek (Edward J. Veale & Assocs)
 Cadac
 Calrec
 Commercial Benevent (Eurotronic)
 Discopower
 Dolby
 Cinema
 Eagle
 Harwell
 Helios
 Parametric
 Klark-Teknik
 Graphic
 Kuschet
 M-Jay
 Midas
 Neve (Rupert Neve & Co. Ltd.)
 A. C. Partridge
 Pultec (Jacques Levy Professional Rec'g)
 R A C (Rugby Automation Consultants)
 R C A
 Ramdirk
 S A E (REW Professional Audio Co.)
 S A I (Sound Advice Installations Ltd.)
 5 Band Graphic
 Shure
 Sutton
 Technics (National Panasonic Ltd.)
 Trident Audio
 Parametric
 U R E I (F W O Bauch Ltd.)
 Wild Wax (Sou. West Sound & Wild Wax Show)
 Woodland Audio

noise reducers

Audio & Design
 Noise Filters, Expander Gates
 d b x (Scenic Sounds Equip. Ltd.)
 Dolby
 Fairchild (Jacques Levy Professional Rec'g)
 Kapek (F W O Bauch Ltd.)
 Kuschet
 Neve (Rupert Neve & Co. Ltd.)
 Phase Linear (C. E. Hammond & Co.)
 R A C (Rugby Automation Consultants)
 Shure
 Telefunken (Hayden Labs.)

volume expanders

Kuschet

bass boosters

Dahlquist (Hayden Labs.)
 Eurotronic
 Kuschet

mid-range / tweeter expanders

Adastra
 Eurotronic
 H / H Electronic
 Isophon (Hayden Labs.)
 Kuschet
 Soundout

decoders & demodulators

Discopower
 National Panasonic
 Sansui
 QS Decoders
 Sony
 SQ Decoders
 J. E. Sugden
 SQ, QS, BMX
 Wyemminster

headphones

A K G
 Adastra
 Arston (C.W. & J. Walker Ltd.)
 Audio Technica (Shriro Ltd.)
 Bang & Olufsen
 Beyer
 Chymes
 Connevens
 Eagle
 Hitachi
 K & K
 K U B A
 Micro Seiki (Tannoy Group)
 New Acoustic Dimension (Pysler Group)
 Philips (Pye Business Communications Ltd.)
 Philips Electrical
 Pickering (Highgate Acoustics)
 R C A
 Revox (F.W.O. Bauch Ltd. & C. E. Hammond & Co.)
 Sansui
 Sennheiser (Hayden Labs.)
 Shure (Malmesbury Labs Ltd.)
 Sony
 Umfound (Condor Electronics Ltd.)
 Wyemminster

jukeboxes

Rock-Ola (London Coin Machines Ltd.)

LIGHTING

chasers / sequencers

Aarvak
 10-3 Channels
 C E S (East Anglian Prod ns)
 6-4 Channels
 Calbarrie
 4 Channels
 P V Capper
 4 Channels
 Citronic
 3 Channels
 Cobalt Blue
 4, 3 Channels
 Compa
 4 Channels
 Discopower
 Dream Mood
 16, 8, 4 Channels
 Emmex (Worcester Music Centre Ltd.)
 3 channels
 Eurotronic
 3 Channels
 International Discotheques
 Kuschet
 10 Channels
 Lab-Craft
 3 Channels
 Light Fantastic
 10 Channels
 Lightmaster (Zero 88 Lighting Ltd.)
 6-3 Channels
 Light Years
 4 Channels
 Meteor (C. E. Hammond & Co.)
 10, 4, 3 Channels
 Mitrex
 3 Channels
 Mode
 4 Channels
 Multiphase (Multiform Electronics Ltd.)
 4 Channels
 Musicraft
 3 Channels
 Polychromation (Electrosonic Ltd.)
 Project Electronics
 4 Channels & Up
 Pulsar
 Rank Strand
 18 Channels

Sound Advice
 4, 3 Channels
 Sperrin
 1 Channels
 T C (Telecomms)
 4 Channels
 T G R
 Woodland Audio
 Wyemminster

color organs

Aarvak
 6-1 Channels
 Chymes
 3 Channels
 Citronic
 3 Channels
 Compa
 3 Channels
 Dream Mood
 4, 3 Channels
 F A L (Futuristic Aids Ltd.)
 3 Channels
 International Discotheques
 Kuschet
 3 Channels
 Light Fantastic
 3 Channels
 Lightmaster (Zero 88 Lighting Ltd.)
 3-6 Channels
 Light Years
 3 Channels
 M V Amplifications
 Meteor (C. E. Hammond & Co.)
 Mitrex
 3 Channels
 Mode
 4 Channels
 Multiphase (Multiform Electronics Ltd.)
 4 Channels
 Project Electronics
 3 Channels & Up
 Pulsar
 3 Channels
 S. I. S.
 S W (Compact Sound Reproducers Ltd.)
 3 Channels
 Spectra Chasers (Cobalt Blue)
 4, 3 Channels
 Roger Squire
 T G R
 Waterloo Radio
 3 Channels
 Woodland Audio
 Wyemminster
 4 Channels

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International

dimmer boards

Aarvak
Martin Blake
Discopower
Dream Mood
International Discotheques
Kuschel
Lightmaster (Zero BB Lighting Ltd)
36-6 Channels
Meteor (C E Hammond & Co)
Mode
Multiphase (Multiform Electronics Ltd)
Portapak (Electrosonic Ltd)
Pulsar
Rank Strand
Rockboard (Electrosonic Ltd.)
Sound Advice
10, B, 6, 4 Channels
Sperrin
Theatre Projects
Wild Wax (Sou' West Sound & Wild Wax Show)
Woodland Audio
Wyeminster

strobes

Aarvak
Cerebrum
Chymes
Compa
D G
Xenon Discharge Beacons
Discopower
Emmex (Worcester Music Centre Ltd)
Eurotronic
Flash Kube (Optikinetics Ltd)
International Discotheques
Kuschel
Light Fantastic
Light Years
M V Amplifications
Meteor (C E Hammond & Co)
Project Electronics
Pulsar
Maxi & Jumbo
Sound Advice
Maxi & Mini
Sperrin
Roger Squire
Super Strobe (Optikinetics Ltd)
Waterloo Radio
Woodland Audio

lasers

P. V. Capper
Wild Wax (Sou' West Sound & Wild Wax Show)

ultraviolet / blacklight

Aarvak
Chymes
Cobalt Blue
400-watt Ultraviolet Generator
Discopower
International Discotheques
Meteor (C E Hammond & Co)
Rank Strand
Roger Squire
Woodland Audio
Wyeminster

spot

Martin Blake
Fresnel
Cerebrum
Cobalt Blue
F A L (Futuristic Aids Ltd)
International Discotheques
Fresnel
Kuschel
Light Limited (Theatre Projects Servs Ltd.)
Meteor (C E Hammond & Co)
Rank Strand
Fresnel, Ellipsoidal
Sound Advice
Lamps, Fittings
Roger Squire
Waterloo Radio
Wild Wax (Sou' West Sound & Wild Wax Show)
Fresnel
Wyeminster
Fresnel, Ellipsoidal

follow spot

Rank Strand
Wyeminster

track

International Discotheques
Roger Squire
Wyeminster

strip

International Discotheque

D-80

Light Fantastic
Roger Squire
Wyeminster

VISUAL MATERIALS

slide libraries

Mobi-Deque
Roger Squire
Wild Wax (Sou' West Sound & Wild Wax Show)

film libraries

Intervision
Super B Cassette
Mobi-Deque
16mm & Bmm

videotape libraries

Intervision
Sony, Norelco/Philips
Mobi-Deque
V C L (Jersey)
Synthesized

PROJECTION SYSTEMS

film / movie projectors

Intervision
Remote Super B

large screen television / video projectors

I M I (REW Professional Audio Co.)
Intervision

video tape recorders / players

Ampex
Robert Bosch
National Panasonic
Philips Electrical
Philips (Pye Business Communications, Ltd.)
Sony

slide projectors

Emmex (Worcester Music Centre Ltd)
International Discotheques
Wild Wax (Sou' West Sound & Wild Wax Show)

screens

Dream Lighting (Sperrin Electronics)
Electrosonic
Intervision
Multivision Surround

special effects projectors

Aarvak
P. V. Capper
Fuzz-Light
Chymes
Compa
150-Watt
Discopower
Emmex (Worcester Music Centre Ltd.)
International Discotheques
Intervision
Light Fantastic
Light Years
Liquidators (Project Electronics Ltd.)
Meteor (C E Hammond & Co.)
Rank Strand
Roger Squire
Solar (Optikinetics Ltd)
Tutor II (Cobalt Blue)
Waterloo Radio
Wild Wax (Sou' West Sound & Wild Wax Show)
Wyeminster

liquid projectors

Aarvak
Chymes
Discopower
Emmex (Worcester Music Centre Ltd)
International Discotheques
Light Fantastic
Light Years
Liquidators (Project Electronics)
Meteor (C E Hammond & Co.)
Solar (Optikinetics Ltd)
Roger Squire

Waterloo Radio
Wild Wax (Sou' West Sound & Wild Wax Show)
Wyeminster

projector attachments

Aarvak
Wheels
International Discotheques
Light Fantastic
Liquid Wheels, Graphic Cassettes, Lquisplode, Kin-
erama, Prism Rotators, Total Eclipse, Trifect, Duoscope,
Trio, Prism & Kaleidoscope Lenses
Light Years
Rotating & Image Multiplier Prisms, Automated Effect
Rotators, Liquid & Air Tanks
Meteor (C E Hammond & Co)
Cassettes 6" Effects Wheels, Total Eclipse, Prism Lenses
& Rotators
Project Electronics
Spinners, Revolvers, Lenses, etc
Solar (Optikinetics Ltd)
6" Effect Wheels, Cassettes, Splodascope, Total Eclipse,
Cassette Auto Changer, Kaleidoscope & Prism Lenses,
Dynagraph Wheels
Roger Squire
Waterloo Radio
Wild Wax (Sou' West Sound & Wild Wax Show)

SPECIAL EFFECTS

mirror balls

Martin Blake
12" Whole & 1/2" Balls
Chymes
Cookies
Dee Tee
Globe (Custom Conversions)
International Discotheques
Musicraft
Project Electronics
Roger Squire
Rank Strand
Waterloo Radio
Wyeminster

bubble machines

Aarvak
Bubble Gun (Optikinetics Ltd.)
P V Capper
Chymes
Light Years
Project Electronics
Roger Squire
Waterloo Radio
Worcester Music
Wyeminster

fog machines

Aarvak
Martin Blake
Pea Souper
Cerebrum
Custom Conversions
Chymes
Globe (Custom Conversions)
Project Electronics
Waterloo Radio
Wild Wax (Sou' West Sound & Wild Wax Show)

signs: computerized / psychedelic / illuminated

Aarvak
Cookies
Dee Tee
Discopower
Kuschel
Lab-Craft
Illuminated
Meteor (C E Hammond & Co)
Sperrin
Wild Wax (Sou' West Sound & Wild Wax Show)
Psychedelic, Illuminated
Wyeminster

GAMES

video / electronic

Allied Leisure (London Coin Machines Ltd.)
Atari (Cherry Group)

pinball

Gottlieb (London Coin Machines Ltd)
Playmatic (London Coin Machines Ltd)

arcade

Allied Leisure (London Coin Machines Ltd.)
Mayfield / Diamond (London Coin Machines Ltd.)

billiards / pool

U B I (London Coin Machines Ltd)

DANCE FLOORS / WALLS / CEILINGS

Aarvak
Walls & Ceilings—Incandescent Computerized Non-Computerized, Custom

Discopower
Ceilings—Neon, Incandescent Custom

Eurotronic
Floors—Computerized, Custom, Kits

C E Hammond
Ceilings—Custom

International Discotheques
Custom

Kuschel
Incandescent, Computerized, Non-Computerized

Light Years
Custom

Spectra Chasers (Cobalt Blue)
Ceilings—Incandescent

Sperrin
Floors—Neon, Incandescent, Computerized

Wyemminster
Floors—Portable

DISCOTHEQUE PLANNING / CONSTRUCTION

(Total Package includes Audio, Lighting, Projection, Flooring & Decor)

consultants

Aarvak
Lighting, Projection, Decor

Alice Broadcasting
Audio

Audio Visual
Audio, Lighting, Projection

Bacchus
Total Package, Financial, Marketing

Martin Blake
Lighting

Cerebrum
Audio, Lighting, Projection, Decor

Chymes
Cobalt Blue
Lighting, Projection

Compa
Court Acoustics
Audio, Lighting, Projection

Electro-Voice (Gulton Europe Ltd.)
Audio

Eurotronic
Audio, Lighting, Flooring, Decor

C E Hammond
Audio, Lighting, Projection

Harwell
Audio

International Discotheques
Total Package

Intervision
Projection

Stuart Johnson
Audio

Kuschel
Audio, Lighting, Flooring, Decor

Light Years
Lighting, Projection

Mobi-Deque
Audio, Lighting, Projection, Decor

Gordon Poole
Total Package

Project Electronics
Audio, Lighting, Projection

Radio Craft
Audio

Sperrin
Audio, Lighting, Projection

Roger Squire
Audio, Lighting, Projection, Decor

T G R
Total Package

Theatre Projects
Total Package

Edward J Veale
Total Package

Waterloo Radio
Audio, Lighting, Projection, Decor

Wild Wax (Sou' West Sound & Wild Wax Show)
Total Package

Woodland Audio
Audio, Lighting, Projection

Wyemminster

designers

Aarvak
Lighting, Projection, Decor

Alice Broadcasting
Audio

Audio Visual
Audio, Lighting, Projection

Cerebrum
Lighting, Projection, Decor

Chymes
Cobalt Blue
Lighting

Compa
Cookies
Audio, Lighting

Court Acoustics
Audio, Lighting, Projection

Discopower
Total Package

Disc Technology
Audio, Lighting, Projection

Eurotronic
Audio, Lighting, Flooring, Decor

C E Hammond
Audio, Lighting, Projection

Harwell
Audio

International Discotheques
Total Package

Intervision
Projection

Stuart Johnson
Audio

Kuschel
Audio, Lighting, Flooring, Decor

Light Years
Lighting, Projection

Mobi-Deque
Audio, Lighting, Projection, Decor

Gordon Poole
Total Package

Project Electronics
Audio, Lighting, Projection

Radio Craft
Audio

Soundex
Audio

T G R
Total Package

Theatre Projects
Total Package

Edward J Veale
Total Package

Wyemminster

installers

Aarvak
Lighting, Projection, Decor

Alice Broadcasting
Audio

Audio Visual
Audio, Lighting, Projection

Axis

Bacchus

Calbarrie
Audio, Lighting, Projection

Cerebrum
Lighting, Projection, Decor

Chymes
Cobalt Blue
Audio, Lighting, Projection

Compa
Lighting, Projection

Compact Sound
Audio, Lighting

Cookies
Audio, Lighting, Projection

Court Acoustics
Audio, Lighting, Projection

Discopower
Audio, Lighting, Projection

Disc Technology
Audio, Lighting, Projection

C E Hammond
Audio, Lighting, Projection

Harwell
Audio

International Discotheques
Total Package

Stuart Johnson
Audio

Kuschel
Audio, Lighting, Flooring, Decor

Mobi-Deque
Audio, Lighting, Projection, Decor

Gordon Poole
Total Package

Project Electronics
Audio, Lighting, Projection

Radio Rec gs
Audio

Soundex
Audio

Sperrin
Audio, Lighting, Projection

Roger Squire
Audio, Lighting, Projection

Theatre Projects
Total Package

Edward J Veale
Total Package

Waterloo Radio
Audio, Lighting, Projection, Decor

Woodland Audio
Audio

Wyemminster

builders

Aarvak
Lighting, Projection

Audio Visual
Audio, Lighting, Projection

Calbarrie
Audio

Chymes
Cobalt Blue
Lighting

Compa
Court Acoustics
Audio, Lighting, Projection

C E Hammond
Audio, Lighting, Projection

Harwell
Audio

International Discotheques
Total Package

Stuart Johnson
Audio

Kuschel
Audio, Lighting, Flooring, Decor

Mitrex
Audio, Lighting

Roger Squire
Audio, Lighting, Projection

Theatre Projects
Total Package

Waterloo Radio
Audio, Lighting, Projection

Wyemminster

1 + 1 = 8

No, this isn't new math. We just wanted to point out how far one issue of Billboard Magazine goes. Each person reading Billboard will pass it along, on the average, to three more people. That means you get four people looking at only one subscription. One subscription to four people, two subscriptions to eight people . . . 40,000 subscriptions to 160,000. Not bad addition.

Billboard

C 2

Record Companies With Disco Product

● Continued from page D-17

Sound Bird, see Sutton-Miller
 Sound City Rec'g, 3316 Line Ave., Shreveport, La. 71104
 Tel (318) 861-0569 Pres. Stewart Madison, VP A&R
 Jerry Strickland, VP Eng'g George Clinton.
 Label: (Owned) Alarm
 Soundwaves, see Nationwide Sound.
 Spa Recs., 404 Broadway, Saratoga Springs, N.Y. 12866
 Tel (518) 584-2222 Owner Norman M. Fox.
 Spear, see Maranta
 Spiral/Pilgrim Rec. Corp., 17 W. 60 St., Suite 715, New
 York, N.Y. 10023. Tel (212) 582-2971 Pres. Harry
 Finfer, VP & Nat'l Disco Promo. Daniel Glass
 Label: (Owned) Pilgrim.
 Spivey Recs., 65 Grand Ave., Brooklyn, N.Y. 11205 Tel
 (212) 857-7003 Mgr. Leonard Kunstadt
 Spring Recs. Inc., 161 W. 54 St., New York, N.Y. 10019
 Tel (212) 581-5398 Pres. Jules Rifkind, VP Roy Rif-
 kind, A&R Ray Godfrey, Sec'y-Treas. Bill Spitalisky
 (Distributed by Polydor)
 Springboard Int'l Recs. Inc., 947 US Hwy. 1, Rahway, N.J.
 07065. Tel: (201) 574-1400. Cable SPRINGMUS
 Pres. Dante J. Pugliese, VP Sales R. Demain, VP Bus
 Affairs George Port, A&R Dir. R. L. Broderick, Prod
 Development Dir. Stanley Greenberg
 Branch: Los Angeles, Calif., 3295 Sunset Blvd Zip
 90046, Tel (213) 654-6240, Nat'l Promo. Dir. & Disco
 Contact: John Antoon.
 Labels: (Owned) Morningstar, Musicor: (distributed)
 Cheri, Zodiac.
 Stage Prod'ns Recs. Ltd., 189 W. Madison, Chicago, Ill.
 60602 Tel (312) 348-3173. Pres. Willie Nence
 Stang, see All Platinum
 Stone Post Recs., PO Box 1213, Emporia, Kan. 66801 Tel
 (316) 343-2727 Pres. Richard Bisterfeldt, VP Artist
 Development, Marvin Hunt; Sales & Mktg. Jacki Bis-
 terfeldt, John Richard; Sales & Promo. & Disco Contact
 Tom Malcolm.
 Strata-East Recs. Inc., 156 Fifth Ave., Suite 612, New York,
 N.Y. 10010 Tel (212) 691-9294
 Streke, see Periscope
 Styletone Recs., 254 E. 29 St., Los Angeles, Calif. 90011
 Tel (213) 231-0518 Owners. Jerry Hooks, Jeraldine
 Feltus.
 Sun-Dyl, see Kajac
 The Sunshine Group Ltd., 800 S. Fourth St., Philadelphia,
 Pa. 19147. Tel (215) 755-7000 Pres. Walter B.
 Kahn, VP Andrew S. Kahn, Pub. & Promo. Renee Sa-
 vior, Disco Co-ord. Lorenzo Wright
 Label: (Owned) Grand Prix
 Sutton-Miller Ltd., 8913 Sunset Blvd., Los Angeles, Calif.
 90069 Tel: (213) 652-4782, Pres. & A&R Joe Sutton,
 VP Brad Miller; VP & Gen. Mgr. Johnny Musso.
 Labels: (Owned) Shadybrook, Sound Bird
 Swan Song, see Atlantic
 T E J, see Brookville Mktg
 T K D, see TK
 T K Prod'ns Inc., 495 SE 10 Court, Hialeah, Fla. 33010 Tel
 (305) 888-1685 Pres. Henry Stone, VP & A&R Dir
 Steve Alamo; Sales Mgr.: Howard Smiley, Special
 Servs. Co-ord.: Katie Kahrs; PR Roberta Nichols.
 Labels: (Owned) Alston, Blue Candle, Cat. Dash, Drive,
 Glades, Marlin, TK, TKD, (distributed) Chimneyville,
 Juana, Kayvette, Malaco, Silver Blue
 T M R, see Beach
 T-Neck, see CBS
 TR Recs. Inc., GPO Box 2264, New York, N.Y. 10001 Tel
 (212) 694 2397 Pres. Stanley J. Cohen, VP Philip F.
 DeCarlo, Promo. & Pub. Dir., Gary F. Elter
 Labels: (Owned) Dis-Ko-Mania, Latin Movement, TR
 TR C Recs. (div. of TRC Corp.), TRC Mid-America Rec'g Cen-
 ter, 1330 N. Illinois St., Indianapolis, Ind. 46202 Tel
 (317) 638-1491 Pres. R. Gary Schatzlein, VP K. Mark
 Clevenger Prod'n Assoc. Thomas L. Hervey.
 T S O D C, see Scada
 T S O P, see Philadelphia Int'l & CBS
 Tabu, see RCA
 Tamla, see Motown
 Tangerine, see Beach
 Tarheel, see McKinnon
 Tattoo, see RCA
 Creed Taylor Inc., 1 Rockefeller Plaza, New York, N.Y.
 10020. Tel: (212) 489-6120, Pres. Creed Taylor, Ass't
 to Pres.: Betsy Palumbo; Disco Mgr. Tony Sarafino.
 Pub. Betty King
 Label: (Owned) Kudu
 R. Dean Taylor Prod'ns, c/o RDT Prod'ns Inc., 6515 Sunset
 Blvd., Suite 309, Hollywood, Calif. 90028 Tel (213)
 464-9903 Pres. R. Dean Taylor, Label Mgr. & Disco
 Contact. Ron Duvernet
 Labels: (Owned) Autumn, Jane
 Tell Int'l Rec. Co., Box 368-A, Rt. 5, Yakima, Wash. 98903
 Tel (509) 966-6334 Pres. Jerry Merritt, VP Larry Mer-
 ritt; PR Gene Smith
 Texas Sound Inc., 1311 Candlelight Ave., Dallas, Tex.
 75116 Tel (214) 298-9576 Pres. Paul Ketter, VP
 Promo. Pat Walker, VP Int'l Mktg. Terry Ketter
 Label: (Owned) Sagittar
 Thomas, see RCA.

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 Turbo, see All Platinum
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 Pres. Russ Regan, Sr. VP Mktg. Harvey Cooper, VP
 Promo. & Artist Relations Jack Hakim, VP Sales Mal
 DaKroob, Int'l Dir. Peter Pasternak, Nat'l Disco Promo.
 Dir. Tom Hayden.
 Ultra-Nova Prod'ns Ltd., 501 E. Providence Rd., Palatine, Ill.
 60067 Tel (312) 359-9556 Pres. & Disco Prod.
 Mgr. Ray A. Papp, VP & Sec'y Carolyn Lee Klein, Pub.
 & Adv. Dir. Joseph DiPasquale, Promo. Dir. Bobby Rob-
 inson.
 United Artists Recs. of America, 6920 Sunset Blvd., Los An-
 geles, Calif. 90028 Tel (213) 461-9141 Cable
 UARECORDS Telex 67-3271 Pres. Arthur Mogull,
 VP Opns. Phil Skaff; VP Bus Affairs Mark Levinson VP
 Mdsq. Larry Cohen, VP Pop A&R Denny Diante VP
 Promo. Pat Pipolo, VP Int'l Jerry Thomas, VP Blue
 Note George Butler.
 Branches: New York, N.Y., 729 Seventh Ave. Zip
 10019 Tel (212) 575-3000—Nashville, Tenn., 50
 Music Square W Zip 37203 Tel (615) 329-9356.
 Labels: (Owned) United Artists, Blue Note
 Vanguard Rec'g Society Inc., 71 W. 23 St., New York, N.Y.
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 Vibration, see All Platinum.
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 Video, see Cinema Prize.
 Vigor, see De-Lite
 Virgo, see Roulette
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 19115 Tel (215) 676-8992 Pres. Frank Virtue,
 Mgr. Mary Ann Virtue, Sec'y-Treas. Mary Virtue, A&R,
 Linda Virtue, Promo. Dir. Melvin Wells.
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 Blvd., Los Angeles, Calif. 90038 Tel (213) 462-5413.
 Pres. Steve Riggio; VP Sales David Greenman, VP
 Promo. Willy Hugron Promo Co-ord. & Disco Mgr.
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 anda
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 & Artist Development Dir. Bob Regehr, VP & Treas.
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 Shelley Cooper, Press Mgr. Veronica Brice, Int'l Dir.
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 Gary Kenton, Liz Rosenberg, Disco Co-ord. Jackie
 Thomas—Nashville, Tenn., PO Box 12646 Zip
 37212 Tel (615) 256-4282
 Labels: (Owned) Warner Bros. (distributed) Bearsville,
 Capricorn, Curtom, Dark Horse, Paradise, Warner Curb,
 Warner Spector, Whitfield
 Warner Curb, see Warner Bros.
 Warner Spector, see Warner Bros.
 Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford,
 Conn. 06903 Tel (203) 322-5778, Pres. & Disco Contact
 Fred Weinberg, VP Joan R. Weinberg, A&R David
 Carey Lehman, Fred Weinberg
 Label: (Owned) Frejo
 Wesrock, see Kool Kat
 West Recs., PO Box 3851, Los Angeles, Calif. 90028 Tel
 (213) 655-5449, Owner, A&R, Disco Contact, Sales,
 Mktg. & Adv. George Clements Ass't to Owner David
 Morris, Pub. Silvia Fischer, Promo. Jim McGuckin
 Westbound Recs. Inc., 19631 W. Eight Mile Rd., Detroit,
 Mich. 48219 Tel (313) 255-7640, Pres. Armen Bola-
 dian, Admin. Ass't to Pres. Carole Luedeman, A&R,
 Bernard Mendelson, Nat'l Promo. Dir. James R.
 Brooks.
 Labels: (Owned) Nine, Westbound
 West End Music Inds. Inc., 254 W. 54 St., New York, N.Y.
 10019 Tel (212) 757-0695 Pres. Mel Cheren, VP
 Edward L. Kushins
 Whitfield Recs., 8719 Santa Monica Blvd., Los Angeles,
 Calif. 90069 Tel (213) 652-5850 Pres. Norman
 Whitfield, Ass't to Pres. Ms. Michael Ann Logan, VP
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 Dir. Clay McMurray, Artist Relations, Pub. & Disco Con-
 tact. Tony Jones. (Distributed by Warner Bros.)
 Windi Recs. (div. of Komitee Ents.), PO Box 66, 1052
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 372-0780 Cable WINDREC Pres. Gary Young, Ass't
 to Pres. Dick Gaynor, VP James Morris, VP A&R Ed
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 Tom Bullard, VP Pub. James Howe, VP Adv. Linda
 Green, VP Promo. Marvin Harrison, Tape Sales Mgr.
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 Branch: Oklahoma City, Okla., 4317 NW 44 St. Zip
 73112 Tel (405) 946-4788 Pres. Ron Hicks, VP
 Gordon Johnston.
 Labels: (Owned) Windi: (distributed) Calabasas.
 Wing & A Prayer Rec. Co. Inc., 3 Patchin Pl., New York, N.Y.
 10011 Tel (212) 691-6796 (Distributed by Atlantic)
 Woodbury Recs., Box 402, Woodbury, N.Y. 11797 NYC
 Tel (212) 786-7667 Pres. Hy Weiss.
 Yellow Bee Prod'ns Inc., 245 Waverly Pl., New York, N.Y.
 10014 Tel (212) 255-3698 Pres., A&R & Disco Re-
 lations Nick Perls, VP, Pub. Adv. & Promo. Scott Drury;
 Sales & Mktg. Roosevelt Graves; Adv. Steve Call,
 Tape Lemon Jefferson, Int'l Albert Ayler
 Label: (Owned) Blue Goose
 Zodiac, see Springboard.

Disco Equipment & Services By Category

● Continued from page D-63

Larry-Allen
 Audio, Lighting
 la rue des decorateurs
 Total Package
 LaSalle Audio
 Audio, Lighting, Projection
 Laser Displays
 Total Package
 Laser Presentations
 Lighting, Projection
 Last Moving Picture
 Decor
 Let's Go Disco
 Total Package
 Let There Be Neon
 Light-Cruise
 Lighting, Projection
 Light & Sound Specialties
 Total Package
 Lights, Times, Dimensions
 Mac Audio
 Audio, Lighting
 Darrel Mand
 Total Package
 Martin Audio Video
 Audio, Video
 Mastronix
 Audio, Lighting, Projection, Flooring
 McDonald's Sound
 Total Package
 Jnnas Miller
 Mobile Music
 Audio, Lighting
 Modern Entertainment
 Music Systems
 Audio
 Rupert Neve
 Audio
 New York Sound
 Total Package
 Nickell
 Audio & Environmental Programming
 Nimrod
 Audio, Lighting
 'OO' Prod'ns
 Omnitronics
 Audio, Lighting
 Partytime
 Phoenix
 Power Audio
 Audio, Lighting, Flooring
 Pragmatech
 Total Package
 Professional Audio Video Servs
 Audio, Lighting, Video
 Record Gallery
 Audio
 Charlie Roberts
 Total Package
 Rodgers
 Rosner
 Total Package
 J R Russell
 Audio, Lighting, Projection, Decor
 Seneca Sound
 Audio
 Shwaco Electronics
 Audio, Decor
 Sights & Sounds
 Smithall
 Total Package
 Smith Sound
 Sound Chamber
 Total Package
 Sound Genesis
 Audio

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Billboard is the *only* music trade publication that is ABC audited.

Our 40,000 circulation is more than our two biggest competitors combined. That's only one reason why we're number one. Contact our sales office and find out the other reasons why we're the "hot-test" music magazine in the world. C-1

Sound Investment
Total Package
Soundman
Sound Productions
Total Package
Sounds Unlimited
Total Package
Sound Systems Inc
Audio, Lighting, Projection
Sound Unlimited
Audio, Lighting, Projection, Flooring
Specialized Audio
Audio, Lighting
Sultan
Audio
Sundance
Lighting
Sunrise Prod'ns
Suntronics
Tarvin
Audio, Lighting, Flooring
Teaser Wireworks
Audio, Lighting
Thumper
Audio, Lighting, Projection, Flooring, Decor
Total Concept Sound
Total Package
Triad
Lighting
Tri-State
Audio
2001 Inds.
Varaxon
Audio, Lighting, Projection, Flooring
Vid-disco
Video
Videotheque
Total Package
Vidlight
Audio, Lighting, Projection
Waldo White
Total Package
Walker
Total Package
Whiteline Design
Total Package
Thomas E. Williams
Total Package
Windmiller
Audio, Lighting
Wolfman's
Audio, Projection
World of Sound & Light
Audio, Lighting, Flooring
Yorkshire Entertainments
Audio, Lighting, Projection, Flooring
Zounds
Total Package

builders

(Total Package includes Audio, Lighting, Projection, Flooring & Decor)

A V C
Audio, Lighting, Projection
Advanced Tech
Audio, Lighting
Alibi Rock
Total Package
Alladin
Audio, Lighting, Decor
Ampro
Antech Labs
Lighting, Decor
Apple
Audio By Zimet
Audio
Audio Design
Total Package
Audio Diagnostics
Total Package
Audio Dynamix
Audio, Lighting, Projection
Aurlio Innvations
Total Package
Audiopro
Audio
Audio Systems
Total Package
Audiotechniques
Audio Transport
Audio, Lighting, Projection
Audiotronix
Audio Visual Systems
Total Package
Austin
Beran-Wilson
Total Package
Beta Sound
Audio
Blackstone
Total Package
Bowling
Bridgewater
Total Package
Buckeye Sound
Audio, Lighting
Charles Burke
Terence P. Butler
Total Package
Capitol
Lighting, Projection, Flooring
Century City

Coherent Sound & Light
Audio, Lighting, Projection, Decor
Cook Consultants
Cosmic Lights
Lighting, Flooring, Decor
Creative Audio
Total Package
Creative Media
Total Package
Custom Audio
Audio
Custom Designed
Total Package
D L S Inds
Total Package
Design Circuit
Design Spectrum
Total Package
Digital Lighting
Total Package
Disco Assocs
Disco City
Total Package
Disco Concepts
Total Package
Disco Duo
Lighting
Disco Floors
Disco Installations
Total Package
Disco Int'l
Total Package
Disco One Sound & Lighting
Audio, Lighting
Disco Scene
Total Package
Disco Sound Assocs
Discotronics
Total Package
Dyma
Audio, Lighting
Enterionix
Lighting
Focalwest
Lighting, Projection, Flooring, Decor
Focus Lighting
Total Package
Fred Foxx
Freedom
Total Package
Full Compass
Audio
Geranium Labs Assocs
Audio
Gifford
Total Package
Gilchrist
Total Package
Going Mobile
Total Package
Hi-Fi Corner
Total Package
Holnvision
Lighting
Horvick Eng'g
Total Package
Hudson's Audio
Juliana's
Total Package
K E K
Total Package
K & L
Audio
Koehn
Total Package
la rue des decorateurs
Total Package
LaSalle Audio
Audio, Lighting, Projection
Laser Displays
Total Package
Laser Presentations
Lighting, Projection
Last Moving Picture
Total Package
Let's Go Disco
Total Package
Light & Sound Specialties
Total Package
Lights Times Dimensions
Darrel Mand
Total Package
Martin Audio Video
Audio, Video
McDonald's Sound
Total Package
Jonas Miller
Modern Entertainment
Music Systems
Audio
L. James Nameth
Decor
New York Sound
Total Package
Nimrod
Audio, Lighting
Phoenix
Power Audio
Audio, Lighting, Flooring
Professional Audio Video Servs
Programmed Media
Engineering: General Contracting Service: Audio, Light-
ing, Projection, Interiors
Revolu Gallery
Audio
Charles Roberts
Total Package
Rodgers

Rosner
Total Package
J R Russell
Audio, Lighting, Projection, Decor
Shnwco Electronics
Audio, Decor
Sights & Sounds
Smithall
Audio, Lighting
Smith Sound
Sound Chamber
Total Package
Sound Genesis
Audio
Sound Investment
Total Package
Sound Prod'ns
Flooring, Decor
Sounds Unlimited
Total Package
Sultan
Audio
Sundance
Lighting
Sunrise Prod'ns
Total Concept Sound
Total Package
Triad
Audio, Flooring
Tri-State
Audio
2001 Inds
Total Package
Varaxon
Lighting, Flooring
Videotheque
Total Package
Waldo White
Total Package
Walker
Total Package
Thomas E. Williams
Total Package
Windmiller
Audio, Lighting
World of Sound & Light
Audio, Lighting, Flooring
Yorkshire Entertainments
Audio, Lighting, Decor
Zounds
Total Package

Disco Equipment & Services

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World Wide Disks Co. (div of American Recreation Group),
2730 W. Fullerton Ave. Chicago, Ill. 60647 Tel (312)
384-2300 Cable GAMES
Product Games—Video Electronic
Worldwide Entertainment Systems, 964 Third Ave., New
York, N.Y. 10022 Tel (212) 486-0010
Product Projection Systems—Large Screen Tele-
vision/Video Projectors



Xenographic, see Optical Radiation
Xtal, see Far Eastern.



Yamaha Int'l Corp., 6600 Orangethorpe Ave., Buena Park,
Calif. 90620 Tel (714) 522-9105 Pres. H. Kawa-
shima; Sales Mgr. Stewart Greenberg, Adv. Mgr. Jack
Birch
Product Audio—Amplifiers, Pre-Amplifiers, Tuners, Re-
ceivers, Speakers, Turntables, Discorders & Modules

Yorkshire Entertainments, 15 N. 12 St., Minneapolis, Minn.
55403 Tel (612) 341-4557 Pres. Gregory D.
Krohn; Sales Mgr. Douglas Gehl, Adv. Desiree Davi-
son
Product Audio—Portable Disk Jockey Units/Decks;
Lighting—Strip, Special Effects—Fog Machines;
Signs—Computerized—Psychodelic Illuminated, Plan-
ning/Construction—Consultants, Designers, Install-
ers, Builders



Zenon, see Decora

Zero, see Freedom Electronics

Zodiac, see Hartley Prods

Zounds (Sound Div. of Greystone Builders), 1690 McAllister,
San Francisco, Calif. 94115 Tel (415) 563-0150
Pres. & Adv. Mgr. William P. Roderick, Sales Mgr.
Richard Cray
Product Audio—Bass Boosters, Mid-Range/Tweeter
Expanders, Lighting—Lasers, Dance Floors/Walls/
Ceilings—Firms Walls/Ceilings, Planning/Construc-
tion—Consultants, Designers, Installers, Builders
Zytronic Inc., BB23 SW 129 Terr., Miami, Fla. 33176 Tel
(305) 251-3775
Product Games—Electronic Palm Reading, Electronic
Handwriting Analysis.

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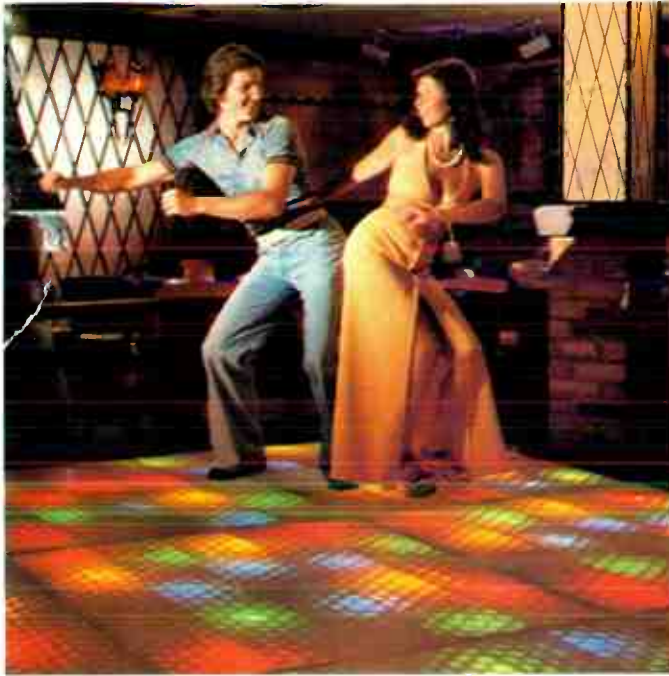


SENSATIONS INTERNATIONAL

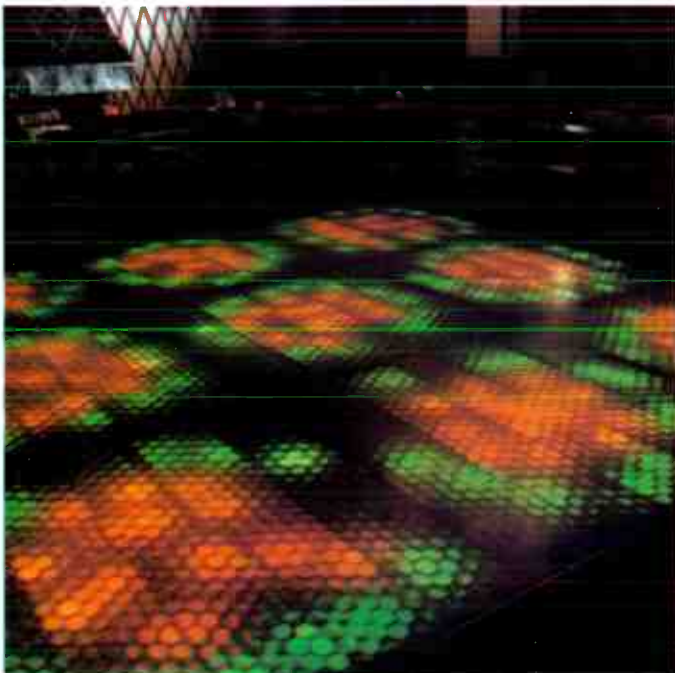
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“the electric floor” *“A TOUCH OF CLASS”*

T.M.



the electric floor
the electric floor
the electric floor



SENSATIONS INTERNATIONAL

Now the most dramatic new concept in club-restaurant atmosphere entertainment is available.

Recently tested in a variety of locations, the Electric Floor has been acclaimed a hallmark for today's discriminating patrons of fine entertainment establishments where dancing prevails. A crowd pleaser—that brings patrons back again and again, test locations report fantastic success seven days a week.

Oriented around the disco-tec idea, the Electric Floor complements live entertainment, live disco-tec, juke box or any type of sound system.

While still pictures, as displayed relate the idea, they cannot fully justify the unique display of light arrangements and color design changes to the perfect beat of today's fine music. It is not a monotonous “on and off” Light display, nor does it have a strobe light effect.

This newly patented computerized, sound activated system created the most beautiful and accepted system since lights first blinked to sound.

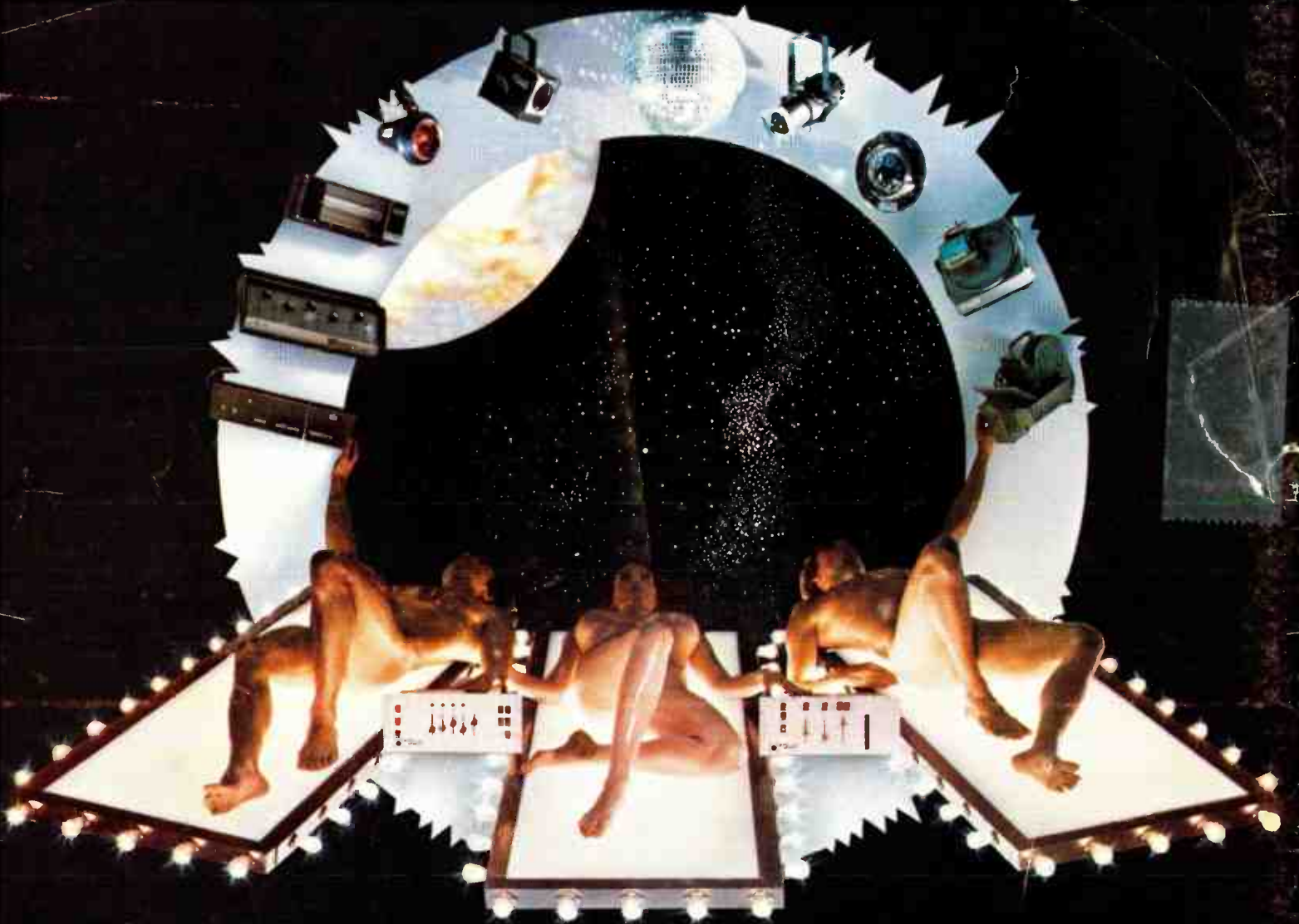
The Electric Floor sorts the various kinds of sound and instantly activates appropriate lighting in a very attractive dance setting. Whether the music is slow, fast, rock, country-western, soul or easy listening, the Electric Floor is enjoyed with enthusiasm by all.

FEATURES:

- Sturdy steel construction.
- 4 ft x 4 ft Dance Floor Modules interlock together to any size dance floor in four foot multiples.
- Dance Floor surface manufactured of high impact, fire resistant translucent material.
- Easy assembly or take down over any smooth surface.
- Light bulbs operate at cool temperatures and are designed for long-life, easily replaceable.
- Computerized central Sound Processor in locking steel cabinet for easy mounting.
- Sound Processor pre-programmed with different multi-colored patterns. Re-programmed easily.
- Sound Processor components mounted on solid state plug-in modules for easy service.

A full line of disco products available.

805 West 2400 South
Salt Lake City, Utah 84119
(801) 972-2618



THE ULTIMATE ENVIRONMENT

We're not accepting orders for our "Floating Bed of Life" disco design just yet, but most of the equipment you'll need is ready now.

Here at FOCUS, ingenuity never ends. You see, it has taken our very special brand of creative and technical knowledge to elevate us above all others

in the field of entertainment lighting and design.

So, whether it's a single piece of equipment or the total environment of a restaurant or disco you seek, you need go no further. Our equipment is state of the art, our experience exceeds it.

WE ARE LITE YEARS AHEAD OF EVERYONE.

COME VISIT OUR COMPLETE SHOWROOM.



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