



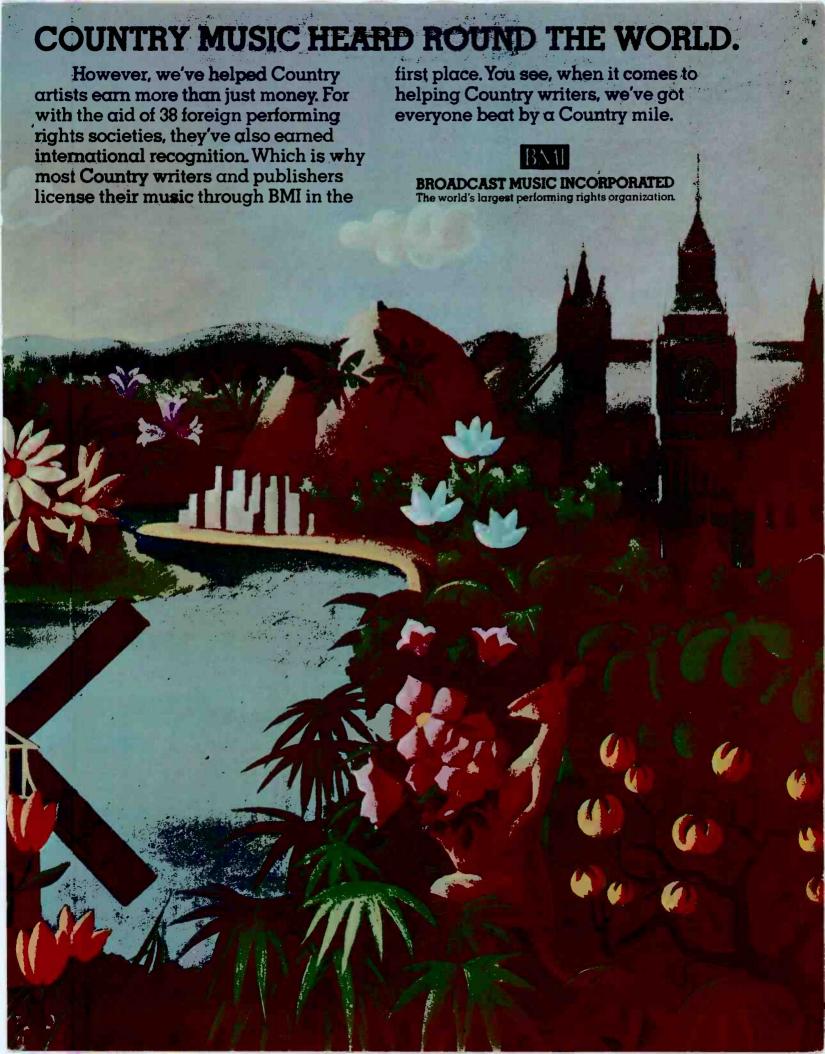
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# **Credits**

Editor, Earl Paige. Story direction Gerry Wood, Country Editor. Art, Daniel Chapman and Steve Brown. Production, John F. Halloran. Directory listings: Jon Braude, editor; Joan Elsener, associate editor.





eeping tabs on Nashville and its spiraling music business is roughly akin to reporting on the inner workings of an explosion in progress. The situation is changing that

fast.

What brought Nashville to recording prominence-its laidback and Southern soul and sound—is threatened by a pace of life that would make an executive from New York or Los Angeles feel right at home. Gone for the most part are daylong beer drinking sessions that brought songwriters elbow close to the town's top producers and artists. Gone are the leisurely gatherings of a strata of music business personalities that accidentally accomplished enough to earn international recognition. Gone, but certainly not for-

gotten, are those good ol' days

when songs were sung, and accepted, from the

> backseats of cars by writers who, more often than not, lived there.

Here are the days of computer-banked surveys, jet swift trips to L.A. and New York to wrap up deals or rushing over to the plush Music Row hostelry, the Spence Manor, to finalize negotiations with the visiting show biz firemen from other cities.

Here is the new breed of Nashville music man: bright, creative, alert, knowledgeable and influential. Here lies the new Nashville-a fast-growing music center combining the creative energies of New York and L.A. with the Southern talent for expressing profound ideas in a simple way.

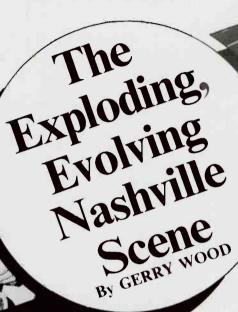
This, then, is Nashville '76-country music at a critical crossroad.

Country Crossroads. Sounds like a good title for a John Denver song, doesn't it? Instead, it's the ballad of Music City-1976. The last year has been the most unique, dynamic, illustrious and traumatic in Nashville's 30-year history as a recordmaking, record-breaking recordopolis.

It was the year that Hank Snow, a country traditionalist, quit as president of the Assn. of Country Entertainers, a traditionand Denvers as well as the Snows, Acuffs and Tubbs.

Then Wesley Rose, one of Nashville's alltime great music leaders and a diehard traditionalist who once called country radio stations urging them not to play a particular Elvis Presley record (which was an Acuff-Rose song) because he didn't like the trend of country sta-

tions playing pop . . . well, Wes-



Ernest Tubb (right) and Owen Bradley at Bradley's Barn recording his new MCA album. Right: ASCAP Nashville chief Ed Shea serves award to Ronnie Milsap (right) as writer John Schweers looks on.

ally based group that wants to keep country music country. Snow thought some new uptown trends in his own recordings would conflict with the goals of the group, so he stepped down as president while remaining a member. The group, formed during the furor caused by a CMA award to Olivia Newton-John and other progressive country trends, really has some good objectives-and its executive director, Vic Willis, loves the Newton-Johns, Dylans

Bill Golden of the Oak Ridge Boys signs autographs (left) at CBS' Fan Fare booth, while at right Plantation star Webb Pierce visits some handicapped children

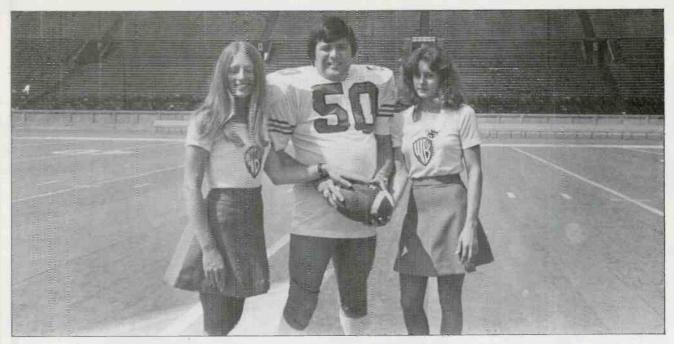
ley has just signed a new distribution deal with ABC Records for his Hickory Records. And what did Wesley say? He said he wants across-the-board action on the ABC/Hickory artists. Don Gibson on the pop charts? Why not? A country artist going pop is just another indication that country has gone national and international. No compromises in integrity, talent and performance need to be made for a country act to go

Waylon Jennings once said he couldn't go pop with a mouthful of firecrackers. He spent most of July 4th eating his words and firecrackers. Even his wife, Jessi Colter, went pop-without a mouth full of firecrackers. And Waylon's outlaw friends such as Willie Nelson joined him in the Big Crossover

While Nashville also produced some top non-country (strictly pop, MOR or soul) hits, artists in other parts of the country surprised a lot of people, including themselves, by landing on the country charts. The Bellamy Brothers? Oh, yes. "Let Your Love Flow" received loads of country air-

(Continued on page 65)





# Hits for the Coming Season!



REX ALLEN JR.
Ridin' High
(BS 2958).
Including his current hit "Teardrops
in My Heart" (W38 #236) and "Can You
Hear Those Pioneers."



DONNA FARGD.
On the Move
(085 2926).
Including "Mr. Doodles" and "Tve
Loved You All the Way." Look for her
new single soon.



EMM'10U HARRIS. Elite Hotel (MS 2736). Featuring her new single "Sweet Dreams" (RPS 1371), plus the hits "One of These Days" and "Together Again."



LARRY V AHAN.
King of the Rodeo
(185 2959).
Features his debut single "Stunt Man"
(NUS 8254).



THE MARSHALL TUCKER BAND. Long Hard Ride (Caption CP0170). Including the title track single (CPS 9258).



MARGO SMITE.
Song Bird
(its 2956).
Her first Warne: Bros. album. featuring
"Save Your Kisses for Me." Her new
single: "Take My Breath Away"
(W88 8261).



EAY STEVENS. Just for the Record (38 29:4). Includes the hits "You Are So Beautiful" and "Honky Tonk Waltz."



DOUG KERSHAW.
Ragin' Cajun
(ISS 2010).
Including "It Takes All Day (To Get
Over Night)" and his new single
"House Husband" (WISS 8257).

One on the way: DEBI HAWKINS' "I'll Be There" (WBS 8269).

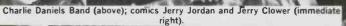
BUCK OWENS
BUCK 'Em
(BS 2952)
His debut Warners album, featuring
the new single "California Okie"
(WBS 8255)

This season it's Warner Country.





# **Awards**









Joni Lee (at angle above) Eill Ancerson and Mary Lou Turner (top), Red Sovine and (below) Cedus Maggard.

The information compiled for the top records and artist's survey is based on the weekly chart positioning and length of time records were on the respective charts from the issue dates of Sept. 6, 1975 through Aug. 28, 1976. Points were assigned to each weekly position, in reverse order for each chart in the categories represented. In addition, the number one position each week was assigned bonus points equal to the total number of positions on its respective chart. In this way all the records of a particular artist, publisher or producer were compiled, combined and placed in total point strength order. Where a record was shared by more than one artist, publisher or producer, and each was known in his or her right, the points were divided equally. Each artist, publisher or producer, however, was given credit for the record. These recaps, as well as the weekly charts, do not reflect actual sales figures. The ratings take into account the number of weeks the disk was on the chart, plus the weekly positions it held during its chart life. Each disk was given points accordingly for its respective chart, and in addition, the number one disk each week was assigned bonus points equal to the total number of positions on its respective charts. These recaps were compiled by the staff of Billboard's Music Popularity Charts Dept. under the direction of Bill Wardlow and Bob White.

SINGLE OF THE YEAR: "Convoy," C.W. McCall
ALBUM OF THE YEAR: "Black Bear Road," C.W. McCall
OVERALL SINGLES OF THE YEAR: Ronnie Milsap
MALE SINGLES ARTIST OF THE YEAR: Ronnie Milsap
FEMALE SINGLES ARTIST OF THE YEAR: Tanya Tucker
SINGLES DUO OR GROUP OF THE YEAR: Dave & Sugar
OVERALL ALBUM ARTIST OF THE YEAR: Willie Nelson
MALE ALBUM ARTIST OF THE YEAR: Willie Nelson
FEMALE ALBUM ARTIST OF THE YEAR: Emmylou Harris
ALBUM DUO OR GROUP OF THE YEAR: Statler Brothers
PUBLISHER OF THE YEAR: Tree, BMI

SINGLES LABEL OF THE YEAR: RCA
ALBUM LABEL OF THE YEAR: RCA
ALBUM LABEL OF THE YEAR: CIA

NEW MALE ARTIST OF THE YEAR: Cledus Maggard NEW FEMALE ARTIST OF THE YEAR: Joni Lee NEW DUO OR GROUP OF THE YEAR: Dave & Sugar

NEW LABEL OF THE YEAR: Farr

MALE VOCALIST OF THE YEAR: Willie Nelson FEMALE VOCALIST OF THE YEAR: Tanya Tucker

VOCAL DUO OF THE YEAR: Bill Anderson & Mary Lou Turner

VOCAL GROUP OF THE YEAR: Statler Brothers

INSTRUMENTAL ACT OF THE YEAR: Bill Black Combo

COMIC OF THE YEAR: Jerry Clower Jerry Jordan

The following awards represent an editorial staff consensus based in great part on a 12-month analysis of Billboard's "Hot Country LPs" and "Hot Country Singles" charts.

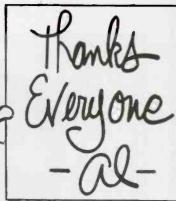
BILL WILLIAMS MEMORIAL, ARTIST OF THE YEAR: Ronnie Milsap ARTIST RESURGENCE OF THE YEAR: Red Sovine SPECIAL BREAKTHROUGH AWARD: Charlie Daniels Band

PIONEER AWARD: CBS RECORDS COUNTRY DIVISION (for album pre-pack)



with Al Gallico

Nashville Scene Hot Country Sing



THE GOLD WITH STATES

WHITE COUNTY OF THE CO

AL GALLICO MUSIC CORPORATION

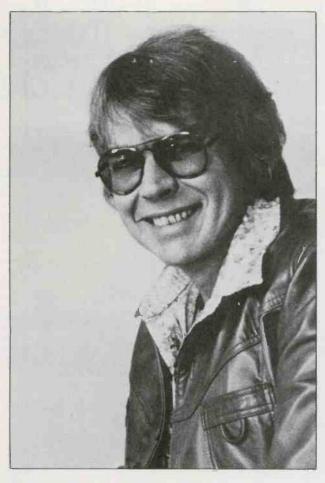
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# Albums, Singles



# **Albums**

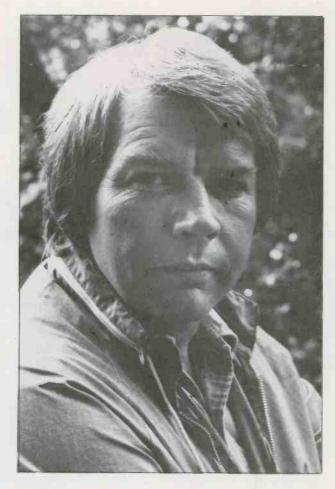
- Pos. TITLE, Artists, Label (Dist. Label)

  1. BLACK BEAR ROAD, C. W. McCall, MGM

  2. THE SOUND IN YOUR MIND, Willie Nelson, Columbia
- 3. WANTED: THE OUTLAWS, Waylon Jennings, Willie Nelson, Jessi Colter, Tompall Glaser, RCA
- 4. REDHEADED STRANGER, Willie Nelson, Columbia
- 5. WINDSONG, John Denver, RCA
- 6. RHINESTONE COWBOY, Glen Campbell, Capitol
- 7. ELITE HOTEL, Emmylou Harris, Reprise (Warner Brothers) 8. ARE YOU READY FOR FREDDY, Freddy Fender, ABC/Dot 9. SOMEBODY LOVES YOU, Crystal Gayle, United Artists

- 10. FROM ELVIS PRESLEY BOULEVARD, MEMPHIS, TENNESSEE, Elvis Presley, RCA
- 11. BEFORE THE NEXT TEARDROP FALLS, Freddy Fender, ABC/Dot
- 12. PRISONER IN DISGUISE, Linda Ronstadt, Asylum
- 13. THE BEST OF THE STATLER BROTHERS, Statler Brothers, Mercury (Phonogram)
- 14. DREAMING MY DREAMS, Waylon Jennings, RCA
- 15. HARMONY, Don Williams, ABC/Dot
- 16. NIGHT THINGS, Ronnie Milsap, RCA 17. IT'S ALL IN THE MOVIES, Merle Haggard, Capitol
- 18. CLEARLY LOVE, Olivia Newton-John, MCA
- 19. THIS TIME I'VE HURT HER MORE THAN SHE LOVES ME, Conway Twitty, MCA
- 20. GILLEY'S GREATEST HITS, VOL. 1, Mickey Gilley, Playboy
  21. WHAT CAN YOU DO TO ME NOW, Willie Nelson, RCA
  22. LOVE IN THE HOT AFTERNOON, Gene Watson, Capitol
  23. BEST OF DOLLY PARTON, Dolly Parton, RCA

- 24. SOMETIMES, Bill Anderson & Mary Lou Turner, MCA 25. THE HAPPINESS OF HAVING YOU, Charlie Pride, RCA



# Singles

Pos. TITLE, Artists, Label (Dist. Label)
1. CONVOY, C. W. McCall, MGM

- GOOD HEARTED WOMAN, Waylon & Willie, RCA
- 3. THE DOOR IS ALWAYS OPEN, Dave & Sugar, RCA 4. I'LL GET OVER YOU, Crystal Gayle, United Artists
- 5. ONE PIECE AT A TIME, Johnny Cash, Columbia
- 6. TEDDY BEAR, Red Sovine, Starday (Gusto)
- STRANGER, Johnny Duncan, Columbia
- ROCKY, Dickey Lee, RCA EL PASO CITY, Marty Robbins, Columbia
- 10. I'M SORRY, John Denver, RCA
- 11. BROKEN LADY, Larry Gatlin, Monument (Epic/Columbia)
- 12. ALL THESE THINGS, Joe Stampley, ABC/Dot 13. ARE YOU SURE HANK DONE IT THIS WAY/BOB WILLS IS STILL THE KING, Waylon Jennings, RCA
- 14. FASTER HORSES (The Cowboy & The Poet), Tom T. Hall, Mercu y (Phonogram)
- 15. 'TIL THE RIVERS ALL RUN DRY, Don Williams, ABC/Dot
- 16. IT'S ALL IN THE MOVIES, Merle Haggard, Capitol
  17. DON'T THE GIRLS ALL GET PRETTIER AT CLOSING TIME, Micked Gilley, Playboy
- 18. DRINKIN' MY BABY (Off My Mind) Eddie Rabbitt, Elektra
- 19. SECRET LOVE, Freddy Fender, ABC/Dot
- 20. SOMETIMES, Bill Anderson & Mary Lou Turner, MCA 21. I LIKE BEER, Tom T. Hall, Mercury (Phonogram)
- 22. YOU'LL LOSE A GOOD THING, Freddy Fender, ABC/Dot
- 23. EASY AS PIE, Billy "Crash" Craddock, ABC/Dot
- 24. LOVE PUT A SONG IN MY HEART, Johnny Rodriguez, MercLry (Phonogram)
  25. 'TIL I CAN MAKE IT ON MY OWN, Tammy Wynette, Epic (Cajumbia)

# CLEDUS MAGGARD



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BEST NEW MALE ARTIST, 1976
Record World:
TOP NOVELTY ARTIST, 1976

Management: WILLIAM A. LESLIE Greenville, North Carolina

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# TOP Country

# **Vocalists**

# Male Vocalists Singles

No. of Singles on Chart Pos. ARTIST, Label (Dist. Label) 1. RONNIE MILSAP, RCA Warner Brothers 2. FREDDY FENDER, ABC/Dot GRT 3. C. W. McCALL, Polydor MGM 4. WILLIE NELSON, Columbia Lone Star (Columbia) RCA **United Artists** 5. JOE STAMPLEY, Epic (Columbia) ABC/Dot 6. RAY STEVENS, Warner Brothers Barnaby (Janus)
7. DON WILLIAMS, ABC/Dot 8. NARVEL FELTS, ABC/Dot 9. FREDDIE HART, Capitol 10. TOM T. HALL, Mercury (Phonogram) 11. CHARLEY PRIDE, RCA 12. CONWAY TWITTY, MCA 13. MERLE HAGGARD, Capitol
14. BILLY "CRASH" CRADDOCK, ABC/Dot
15. GENE WATSON, Capitol 16. SONNY JAMES, Columbia 17. EDDIE RABBITT, Elektra 18. JOHNNY CASH, Columbia 19. GLEN CAMPBELL, Capitol 20. MICKEY GILLEY, Playboy 21. CHARLIE RICH, Epic (Columbia)
22. JOHNNY RODRIGUEZ, Mercury (Phonogram) 23. MEL TILLIS, MCA MGM
24. T. G. SHEPPARD, Hitsville (Motown)
25. MOE BANDY, Columbia
GRC

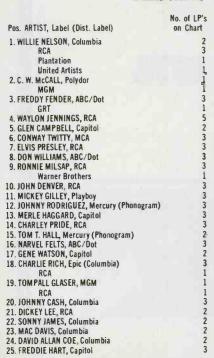




# Female Vocalists Singles

| Pos. ARTIST, Label (Dist. Label)                 | On Chart  |
|--|---|
| 1. TANYA TUCKER, MCA                             | 4   |
| Columbia   | 2   |
| 2. CRYSTAL GAYLE, United Artists                 | 4   |
| 3. BILLIE JO SPEARS, United Artists              |   |
| 4. OLIVIA NEWTON-JOHN, MCA                       | 4 5   |
| 5. EMMYLOU HARRIS, Reprise (Warner Broth         |   |
| 6. SAM MI SMITH, Elektra                         | ers) 4<br>3<br>2                                    |
| Mega (PIP)                                       | 2   |
| Zodiac   | 1   |
| 7. LORETTA LYNN, MCA                             | 3   |
| 8. JESSI COLTER, Capitol                         | 1<br>3<br>3<br>4                                    |
| 9. CONNIE SMITH, Columbia                        |   |
| 10. DOLLY PARTON, RCA                            | 4   |
| 11. DONNA FARGO, Warner Brothers                 | 4<br>2<br>3<br>3<br>4<br>3<br>3<br>3<br>1<br>1<br>2 |
| ABC/Dot  | 3   |
| 12. TAMMY WYNETTE, Epic (Columbia)               | 3   |
| 13. LYNN ANDERSON, Columbia                      | 4   |
| 14. LA COSTA, Capitol                            | 3   |
| 15. BARBARA MANDRELL, ABC/Dot                    | 3   |
| 16. MARGO SMITH, Warner Brothers<br>20th Century | 1   |
| 17. SUE RICHARDS, ABC/Dot                        | 1   |
| 18. JEAN SHEPARD, United Artists                 | 4   |
| 19. ANNE MURRAY, Capitol                         |   |
| 20. JONI LEE, MCA                                | 3 3   |
| 21. LINDA RONSTADT, Asylum                       | i   |
| Capitol  |   |
| 22. BARBARA FAIRCHILD, Columbia                  | 1<br>4<br>3<br>3                                    |
| 23. DOTTSY, RCA                                  | 3   |
| 24. BRENDA LEE, MCA                              | 3   |
| 25. LINDA HARGROVE, Capitol                      | 3   |

# Male Vocalists Albums

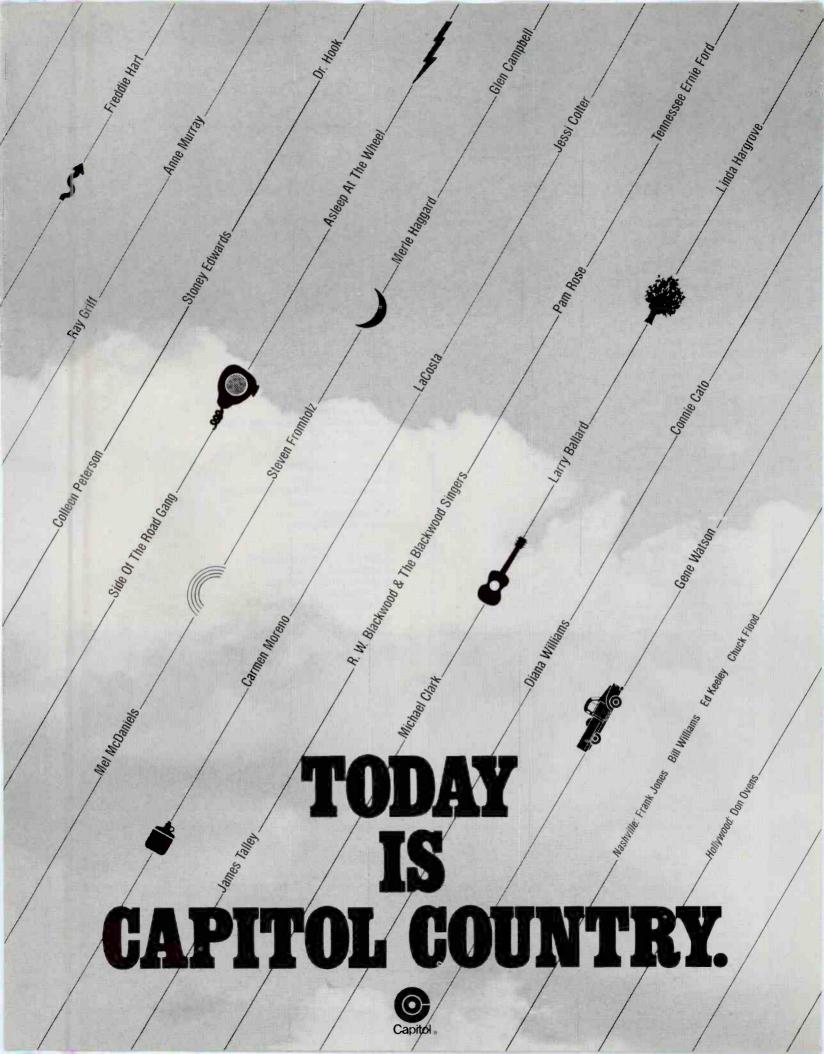






# Female Vocalists Albums

| Albums  |             |
|---|-------------|
|   | No. of LP's |
| Pos. ARTIST, Label (Dist. Label)  | on Chart    |
| EMMYLOU HARRIS, Reprise (Warner Brothers)     JESSI COLTER, Capitol     RCA       | 3           |
| 3. OLIVIA NEWTON-JOHN, MCA 4. LINDA RONSTADT, Asylum Capitol                      |             |
| 5. DOLLY PÅRTON, RCA<br>6. CRYSTAL GAYLE, United Artists                          |             |
| 7. LORETTA LYNN, MCA<br>8. TAMMY WYNETTE, Epic (Columbia)<br>9. TANYA TUCKER, MCA |             |
| Columbia<br>10. BILLIE JOE SPEARS, United Artists<br>11. SAMMI SMITH, Elektra     | 1           |
| Mega (PIP)<br>12. LYNN ANDERSON, Columbia   |             |
| 13. ANNE MURRAY, Capitol 14. DONNA FARGO, Warner Brothers ABC/Dot                 | 1           |
| 15. BARBI BENTON, Playboy 16. STELLA PARTON, Country, Soul, & Blues               | 1           |
| 17. BARBARA MANDRELL, ABC/Dot<br>18. MARGO SMITH, Warner Brothers<br>20th Century | 1           |
| 19. DOTTSY, RCA   |             |



# TOP Country

# Artists, Publishers

# **Artists Singles**

|   | No. of Singles                            |
|---|---|
| Pos. ARTISTS, LABEL (Dist. Label)                             | on Chart                                  |
| 1. RONNIE MILSAP, RCA   | 4   |
| Warner Brothers   | 3   |
| 2. FREDDY FENDER, ABC/Dot                                     | 3   |
| GRT   | 2   |
| 3. C. W. McCALL, MGM  | 3<br>2<br>2<br>2<br>2<br>2<br>2<br>2<br>1 |
| Polydor   | 2   |
| 4. WILLIE NELSON, Columbia                                    | 2   |
| Lone Star (Columbia)  | 2   |
| RCA   | 2   |
| United Artists  | . 1                                       |
| 5. JOE STAMPLEY, Epic (Columbia)                              | 5   |
| ABC/Dot   | 4   |
| 6. TANYA TUCKER, MCA  | 4   |
| Columbia  | 2<br>2<br>2<br>2<br>3                     |
| 7. RAY STEVENS, Warner Brothers                               | 2   |
| Barnaby (Janus)   | 2   |
| 8. DON WILLIAMS, ABC/Dot                                      | 3   |
| 9. NARVEL FELTS, ABC/Dot                                      | 4   |
| 10. CRYSTAL GAYLE, United Artists                             | 4   |
| 11. FREDDIE HART, Capitol                                     | 5   |
| 12. TOM T. HALL, Mercury (Phonogram)                          | 4   |
| 13. CHARLEY PRIDE, RCA  | 4   |
| 14. CONWAY TWITTY, MCA  | 4   |
| 15. BILLIE JO SPEARS, United Artists                          | 4   |
| 16. MERLE HAGGARD, Capitol                                    | 4<br>3<br>4                               |
| 17. BILLY "CRASH" CRADDOCK, ABC/Dot                           |   |
| 18. GENE WATSON, Capitol                                      | 4<br>5<br>3<br>5<br>4                     |
| 19. SONNY JAMES, Columbia                                     | 3   |
| 20. EDDIE RABBITT, Elektra                                    | 5   |
| 21. JOHNNY CASH, Columbia                                     | Ž   |
| 22. GLEN CAMPBELL, Capitol                                    | 4   |
| 23. MICKEY GILLEY, Playboy                                    | 5   |
| 24. OLIVIA NEWTON-JOHN, MCA 25. CHARLIE RICH, Epic (Columbia) | 5   |
| ZJ. CHARLIC RICH, EDIC (COMMINDIA)                            | ,   |



# **Artists Albums**

| Pos. ARTISTS, Lable (Dist. Label)                              | No. of LP's on Chart                 |
|--|--------------------------------------|
|  |                                      |
| 1. WILLIE NELSON, Columbia                                     | 2                                    |
| RCA  | 3                                    |
| United Artists   | 1                                    |
| Plantation   | 1                                    |
| 2. C. W. McCALL, Polydor                                       | 1                                    |
| MGM  | 1                                    |
| 3. FREDOY FENOER, ABC/Dot                                      | 3                                    |
| GRT A WAY ON ISNNIANCE DO                                      | 1                                    |
| 4. WAYLON JENNINGS, RCA  | 5 2                                  |
| 5. GLEN CAMPBELL, Capitol                                      | 3                                    |
| 6. CONWAY TWITTY, MCA  | 4                                    |
| 7. STATLER BROTHERS, Mercury (Phonogram) 8. ELVIS PRESLEY, RCA |                                      |
| 9. OON WILLIAMS, ABC/Dot                                       | 3                                    |
| 10. RONNIE MILSAP, RCA   | 3                                    |
| Warner Brothers  | 3<br>3<br>3                          |
| 11. EMMYLOU HARRIS, Reprise (Warner Brothers)                  |                                      |
| 12. JOHN DENVER, RCA   | 3                                    |
| 13. JESSI COLTER, Capitol                                      | 2<br>3<br>3<br>1<br>3<br>3<br>3<br>3 |
| RCA  | 1                                    |
| 14. OLIVIA NEWTON-JOHN, MCA                                    | 3                                    |
| 15. MICKEY GILLEY, Playboy                                     | 3                                    |
| 16. JOHNNY RODRIGUEZ, Mercury (Phonogram)                      | 3                                    |
| 17. MERLE HAGGARO, Capitol                                     | 3.                                   |
| 18. CHARLIE PRIDE, RCA   | 3                                    |
| 19. LINOA RONSTADT, Capitol                                    | 1                                    |
| Asylum   | 1                                    |
| 20. OOLLY PARTON, RCA  | 2                                    |
| 21. TOM T. HALL, Mercury (Phonogram)                           | 2                                    |
| 22. NARVEL FELTS, ABC/Dot                                      | 3                                    |
| 23. CRYSTAL GAYLE, United Artists                              | 2<br>2<br>3<br>1<br>2<br>3           |
| 24. GENE WATSON, Capitol                                       | 2                                    |
| 25. CHARLIE RICH, Epic (Columbia)                              |                                      |
| RCA  | 1                                    |
|  |                                      |



# **Publishers**

|                               | No. of Singles |                            | No. of Singles |                               | No. of Singles |
|-------------------------------|----------------|----------------------------|----------------|-------------------------------|----------------|
| Pos. PUBLISHER, Licensee      | on Chart       | Pos. PUBLISHER, Licensee   | on Chart       | Pos. PUBLISHER, Licensee      | on Chart       |
| 1. TREE, BMI                  | 39             | 9. AL GALLICO, BMI         | 15             | 18. HALLNOTE, BMI             | 5              |
| 2. ACUFF-ROSE, BMI            | 40             | 10. PI-GEM, BMI            | 8              | 19. WINDOW, BMI               | 11             |
| 3. HALL-CLEMENT, BMI          | 10             | 11. MILENE, ASCAP          | 9              | 20. STALLION, BMI             | 4              |
| 4. AMERICAN GRAMAPHONE, SESAC | 4              | 12. JACK, BMI              | 5              | 21. COMBINE, BMI              | 7              |
| 5. ALGEE, BMI                 | 19             | 13, TWITTY BIRD, BMI       | 5              | 22. CEDARWOOD, BMI            | 5              |
| 6. BARON, BMI                 | . 6            | 14. WARNER BROTHERS, ASCAP | 6              | 23. UNART, ASCAP              | 10             |
| 7. UNICHAPPELL, BMI           | 10             | 15, BLUE ECHO, ASCAP       | 6              | 24. SCREEN GEMS-COLUMBIA, BMI | 8              |
| 8, CHAPPELL, ASCAP            | 10             | 16. CHERRY LANE, ASCAP     | 7              | 25. BLUE MOON, ASCAP          | 5              |
|                               |                | 17. OWEPAR, BMI            | 7              |                               |                |

LONDON / HI RECORDS

# congratulate



# BILL BLACK'S COMBO featuring Bob Tucker

on their 1976 awards

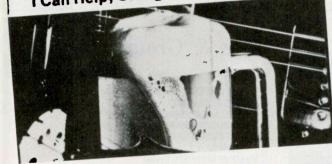
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WORLD'S GREATEST HONKY-TONK BAND

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Country Singles Instrumental Group Of The Year

Country Singles Instrumental Group Of The Year RECORD WORLD

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JERRY JAYE ... **WELCOME TO** HI RECORDS WITH YOUR NEW LP "HONKY TONK WOMEN LOVE RED NECK MEN"



# Groups, Labels

# **Duos & Groups Singles**

Pos. ARTIST. Label (Dist. Label)

1. DAVE & SUGAR, RCA

2. ASLEEP AT THE WHEEL, Capitol

3. BILL ANDERSON & MARY LOU TURNER, MCA

4. STATLER BROTHERS, Mercury (Phonogram)

5. WAYLON JENNINGS & WILLIE NELSON, RCA

6. AMAZING RHYTHM ACES, ABC

7. LORETTA LYNN & CONWAY TWITTY, MCA

8. CHARLIE DANIELS BAND, Epic (Columbia) Kama Sutra (Buddah)

9. GEORGE JONES & TAMMY WYNETTE, Epic (Columbia)

10. WAYLON JENNINGS & JESSI COLTER, RCA

11. PORTER WAGONER & DOLLY PARTON, RCA

12. EAGLES, Asylum

13. BILLY THUNDERKLOUD & THE CHIEFTONES, Polydor

20th Century 14. DR. HOOK, Capitol

15. BILL BLACK'S COMBO, Hi (London)

16. LINDA RONSTADT & EMMYLOU HARRIS, Asylum

17. DEL REEVES & BILLIE JO SPEARS, United Artists

18. BELLAMY BROTHERS, Warner Brothers/Curb

19. GEORGE BAKER SELECTION, Warner Brothers

20. SHIRLEY & SQUIRRLEY, GRT

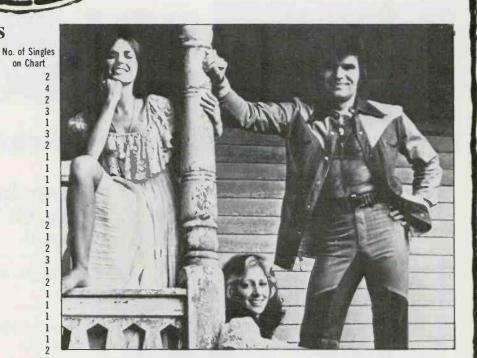
21. JIM ED BROWN & HELEN CORNELIUS, RCA

22. MICKEY GILLEY & BARBI BENTON, Playboy

23. DON GIBSON & SUE THOMPSON, Hickory (MGM)

24. BUCK OWNES & SUSAN RAYE, Capitol

25. JACK BLANCHARD & MISTY MORGAN, Epic (Columbia)



# Duos & Groups Albums

|   | NO. UT LP'S |
|---|-------------|
| Pos. ARTIST, Label (Dist. Label)                      | on Chart    |
| 1. STATLER BROTHERS, Mercury (Phonogram)              | 4           |
| 2. AMAZING RHYTHM ACES, ABC                           | 2           |
| 3. LORETTA LYNN & CONWAY TWITTY, MCA                  | 2           |
| 4. BILL ANDERSON & MARY LOU TURNER, MCA               | 1           |
| 5. CHARLIE DANIELS BAND, Epic (Columbia)              | 1           |
| Kama Sutra (Buddah)                                   | 1           |
| 6. ASLEEP AT THE WHEEL, Capitol                       | 2           |
| 7. CHET ATKINS & LES PAUL, RCA                        | 1           |
| 8. PORTER WAGONER & DOLLY PARTON, RCA                 | 1           |
| 9. MARSHALL TUCKER BAND, Capricorn (Warner Brothers)  | 2           |
| 10. ERAL SCRUGGS REVUE, Columbia                      | 2           |
| 11. DANNY DAVIS & THE NASHVILLE BRASS, RCA            | 3           |
| 12. DR. HOOK, Capitol                                 | 1,          |
| 13. BOB WILLS & HIS TEXAS PLAYBOYS, Columbia          | 1           |
| MCA   | 1           |
| 14. BILLY THUNDERKLOUD & THE CHIEFTONES, 20th Century | 2           |
| 15. ATKINS STRING BAND, RCA                           | 1           |
| 16. DON GIBSON & SUE THOMPSON, Hickory (MGM)          | 1           |
| 17. GUY & RALNA, Ranwood                              | 1           |
| 18. CALICO, United Artists                            | 1           |
| 19. BILL BLACK'S COMBO, Hi (London)                   | 1           |
| 20. LOGGINS & MESSINA, Columbia                       | 1           |
|   |             |

# Labels Singles

| Pos. LABEL (Dist. Label) | No. of Singles<br>on Chart |                               | of Singles<br>n Chart |
|--------------------------|----------------------------|-------------------------------|-----------------------|
| 1. RCA                   | 82                         | 11. ELEKTRA                   | 14                    |
| 2. ABC/Dot               | 61                         | 12. GRT                       | 16                    |
| 3. MCA                   | 56                         | 13. PLAYBOY                   | 14                    |
| 4. CAPITOL               | 57                         | 14, HITSVILLE (Motown)        | 11                    |
| 5. COLUMBIA              | 50                         | 15. MONUMENT (Epic/Columbia   | ) 9                   |
| 6. EPIC (Columbia)       | 42                         | 16. REPRISE (Warner Brothers) | 5                     |
| 7. MERCURY (Phonogram)   | 33                         | 17. 20th CENTURY              | 10                    |
| 8. UNITED ARTISTS        | 28                         | 18. ABC                       | 8                     |
| 9, MGM                   | 16                         | 19. POLYDOR                   | 10                    |
| 10. WARNER BROTHERS      | 22                         | 20. HICKORY (MGM)             | 11                    |
|                          |                            |                               |                       |

# Labels Albums

|                               | No. of LP's |                             | No. of LP's |
|-------------------------------|-------------|-----------------------------|-------------|
| Pos. LABEL (Dist. Label)      | on Chart    | Pos. LABEL (Dist. Label)    | on Chart    |
| 1. RCA                        | 50          | 11. PLAYBOY                 | 4           |
| 2. COLUMBIA                   | 29          | 12. ABC                     | 3           |
| 3. MCA                        | 26          | 13. ASYLUM                  | 2           |
| 4. ABC/Dot                    | 27          | 14. MONUMENT (Epic/Columbia | ) 6         |
| 5. CAPITOL                    | 23          | 15. GRT                     | 4           |
| 6. MERCURY (Phonogram)        | 12          | 16. WARNER BROTHERS         | 7           |
| 7. MGM                        | 8           | 17. ELEKTRA                 | 4           |
| 8. UNITED ARTISTS             | 14          | 18. CAPRICORN               | 2           |
| 9. EPIC (Columbia)            | 12          | 19. MEGA (PIP)              | 1           |
| 10. REPRISE (Warner Brothers) | ) 3         | 20. STARDAY (Gusto)         | 1           |

# THE STATLER BROS.



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(which includes all our fans and friends)

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# Publisher Catalogs Bulging By STACY HARRIS

epresentatives of leading Nash-

sustained or increased interest in their country oriented material in 1976.

ville publishing houses report a

Tom Williams, general professional manager of Peer-Southern, notes that "We've had a tremendous amount of success with catalog things this year, via people like Willie Nelson, with Charlie McCoy. We just got a new Billy Swan record." Williams adds that the number of Peer-Southern songs being recorded and the percentage of charted material is "at least the same and probably better" than at this time last year.

Bill Denney, president of Cedarwood Publishing Co., indicates similar interest in his firm's country catalog. "There are constant recordings of 'Long Black Veil,' 'Detroit City,'



Singer T.G. Sheppard has a reunion with ASCAP's Merlin Littlefield (center left photo) and songwriter Elroy Kahanek (right) on the set of "Pop Goes The Country." The jovial three worked together as RCA promotion men. Hal David gets some hillbilly lessons at Tree International from (left to right) Red Lane, Curley Putman and Buddy Killen, Tree president.

'Ruby, Don't Take Your Love to Town'...," he points out, adding "It's very difficult to get new songs out nowadays. Your market's highly competitive. You have to have super product, so I don't know that there's as many new songs being cut. . . . The old ones certainly hold their own."

Buddy Killen, president of Tree International, likewise attributes the continuing value of the Tree catalog to "standard" writers like Hank Cochran, and to the resurgence of interest this year in veteran writers like Bobby Braddock, who wrote recent sin-

gles for George Jones-Tammy Wynette and Bill Anderson. "Hot" new writers such as Sterling Whipple have also generated interest which has spilled over into the pop field.

Still, according to Killen, "I don't think there are as many country records crossing over into the pop field as there used to be." He speculates that the popularity of discomusic this year has created further obstacles to country records which might otherwise go pop.

But, as Bill Denney points out, "superlative country material continues to have a market in other fields. A classic example this year has been the country song 'Teddy Bear,' which was recorded by Red Sovine, out on Starday Records—a country oriented label, a country artist involved. The writers are accustomed to writing country product, and

(Continued on page 66)



YOU" by Jim Ed Brown and Helen
Cornelius RCA RECORDS



"FIRE AND RAIN" by Willie Nelson RCA RECORDS

# APRIL BLACKWOOD BELIEVES IN COUNTRY MUSIC



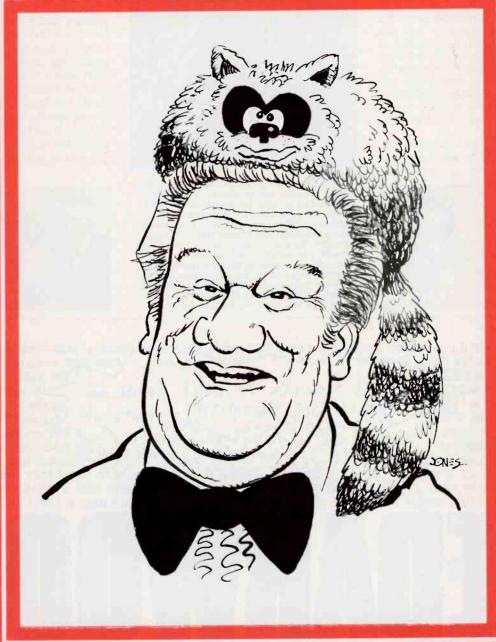
"KISS AND SAY GOODBYE" by Billy Larkin CASINO (GRT) RECORDS



"BLACK BIRD" by Stoney Edwards CAPITOL RECORDS

NEW YORK—Bob Esposito, Director 51 West 52nd Street, New York, N.Y. 10019

CALIFORNIA—Marv Mattis, Vice President, Creative Affairs 6430 Sunset Blvd., Hollywood, Calif. 90028



# Jerry Clower tram (2) Yazoo City, Mississippi

TOP BILLING INC. 4301 HILLSBORO ROAD NASHVILLE, TENNESSEE 37215 (615) 383-5883 MCA RECORDS



f you had to label the labels in Nashville this year, the label would be "Optimistic."

While record companies across the country are having their ups and downs, the Nashville situation is mainly on the up side, thanks to bright management, creative producers, new marketing efforts, better liaison with other music centers such as New York and Los Angeles and, most important, talented artists who are shoving country music beyond its traditional boundaries

There are more labels in Nashville than you can shake a gold record at. Big ones, small ones, old ones, new ones, successful ones



Celebrating Eddy Arnold's return to RCA backstage after Arnold's opening at the Sahara Hotel in Las Vegas are (from left above) Jerry Bradley, division president, Nashville operations, RCA; Eddy; Mel Ilberman, division vice president, commercial operations, RCA, and Don Burkhimer, division vice president, West Coast, RCA. Jerry Kennedy, vice president/a&r in Nashville, celebrates 15 years of service to Phonogram, Inc./Mercury Records; Irwin H. Steinberg (left below), president of PolyGram record group, presents gold watch.

# Country Labels Enjoy Boom

ABC/Dot artist Doug Sahm of Sir Doug and the Texas Tornados relaxes (above) at Nashville's Exit/In. Left to right: Don Cohen (WCAS, Cambridge, Mass.); Moe Shore, kneeling (WCAS); Kenny Greenblatt (WBCN, Boston); Doug, Huey Meaux (Doug's producer); Bob Pittman (WMAQ, Chicago), and ABC/Dot vice president Larry Baunach. Billy Sherrill, vice president CBS Records, at a cocktail-buffet party hosted by Elektra-Asylum Records, country division. Shown, left to right: Jerry Sherrell, E/A vice president of A&R; Joe Smith, E/A board chairman; Sherrill; David Malloy, CBS producer, and Steve Wax, executive vice president of E/A.



and some that are trying to keep the wolves and IRS away from their doors. Many are worth a look in determining some of the outstanding record company success stories of this record "buy-centennial" year of 1976.

RCA, a Nashville pioneer, scored as Billboard's top single and LP label based on chart points. When you have vice presidents like Chet Atkins and Jerry Bradley and producers like Roy Dea and Bob Ferguson, you can see why the label has a lot to talk about. RCA points to the town's top singles artist, Ronnie Milsap, and the best group-the new and exciting trio, Dave & Sugar.

(Continued on page 62)



**EMOTIONS** • B.J. THE D.J. • BURNING MEMORIES • CRYING OVER YOU • CRAZY WILD DESIRE • DADDY SANG BASS • DETROIT CI DETROIT CITY . FALLEN ANGEL CRIM OVER MIND . HELLO OUT THERE . HON ARE YOU SINCERE . ACCOM YOU SINCERE • A THOUSAND N Special thanks to DALE ROYAL and BEFORE I MET YOU SABY ● I AIN'T NEVER ● I D BILLY JOE BURNETTE writers of The BOY SAD . LITTLE ROSA SO LONG . I'VE GOT A NEW HE! DADDY SANG BASS . I THAT THE LONG BLACK VEIL KISSE A THOUSAND MILES AGO . WHY, WHY • YES I KNOW WHY PREACHER MAN AG BLACK VEIL . TRUE LOVE IS GRE RUBY, DON'T TAKE YOUR I THOUSAND MILES AGO . BEFORE I ACCORDING TO MY HEART TAL MET YOU . B.J. THE D.J. . BURN CAPATUL . HEART OVER MIND . HELLO OUT THERE . HONKY • EMOTIONS • FALLEN ANGEL TONK MAN . HONKY TONK SON HOPM HOW DO YOU TALK TO A BABY . I AIN'T NEVER . I DON'T CARE OUSY • i LOV NE . RUB E MY RING IEND-SHIF MINE ANY AGO • B is . DET HERE ACC )RE I MET YOU ● B.J. THE D.J. ● BURNING MEMORIES ● CRYING OVER YOU ● CRAZY WILD DESIRE ● DADDY SANG BASS ● DETROIT CITY • EMOTIONS • FALLEN ANGEL • GRIN AND BEAR IT • HEART BE CAREFUL • HEART OVER MIND • HELLO OUT THERE • HONKY TONK MAN • HONKY TONK SONG • HOPING THAT YOU'RE HOPING • HOW DO YOU TALK TO A BABY • I AIN'T NEVER • I DON'T CARE ◆ KISSES DON'T LIE ◆ LEAVIN' ON YOUR MIND ◆ LET FORGIVENESS IN ◆ LITTLE BOY SAD ◆ LITTLE ROSA ◆ LONESOME 7-7203 ◆ • I THANK MY LUCKY STARS • I'M A ONE WOMAN MAN • I'M TIRED • IT'S BEEN SO LONG • I'VE GOT A NEW HEARTACHE • JEALOUSY LOVE, LOVE, LOVE • MEMORY NO. 1 • NO LOVE HAVE I • ONE MORE TIME • PARTNERS • PRIDE • P.T. 109 • RISE AND SHINE •

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including: Baby Boy/Vitamin L/All I Can Do Gold In The Ground/Coke And Chip



# **Moe Bandy** Here I am drunk again

including:
She Took More Than Her Share
If I Had Someone To Cheat On
The Bottle's Holdin' Me/Please Take Her
Mind Your Own Business



KC 3428F

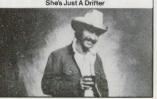
# LYNN ANDERSON'S GREATEST HITS **VOLUME II**

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Smile For Me/Top Of The World
Dixieland, You Will Never Die
I've Never Loved Anyone More



# **MARTY ROBBINS EL PASO CITY**

including: Among My Souvenirs/Kin To The Wind Way Out There/Trall Dreamin' She's Just A Drifter



KC 34303

# George Jones & Tammy Wynette Golden Ring

including: Even The Bad Times Are Good Near You/Cryin'Time/Did You Ever If You Don't, Somebody Else Will



# FREDDY WELLER LIQUOR, LOVE AND LIFE

including: A Legend In My Home Ask Any Old Cheater Who Knows 'Celia Brow When You Were Mine/I Drank Myself Sober



## Barbara Fairchild MISSISSIPPI

including: Let Me Love You Once Before You Go der Your Spell Again/You Are Always Th Cheatin' Is/The Music Of Love



# The Best of Ray Price

including: For The Good Times/Danny Boy Won't Mention It Again/Night Life You're The Best Thing That Ever Happened To Me



# **Austin to Fernwood**

# TAMMY WYNETTE YOU AND ME

including:
Every Now And Then
The Hawaiian Wedding Song (Ke Kali Nei Au)
Jesus Send A Song) One Of These Days
Dixieland (You Will Never Die)



## **SONNY JAMES** When Something Is Wrong With My Baby

including: Come On In/A Little Bit Of Heaven/Big Silver Bird I've Been Loving You Too Long/Poor Boy



# John Austin Paycheck 11 Months And 29 Days

including:
Gone At Last
Closer Than I ve Ever Been Before
The Woman Who Put Me Here
I've Seen Better Days
That's What The Outlaws In Texas Want To Hea



# Joe Stampley TEN SONGS ABOUT HER

Including:
There She Goes Again
Apt. \*4, Sixth Street And Cincinnati
Take Me Back/She's Long Legged
Funny How Time Slips Away



KE 34356

# **RUSTY WIER BLACK HAT SALOON**

including: I Think It's Time (I Learned How To Let Her Go) The Devil Lives in Dallas/Coast Of Colorado High Road-Low Road/Tell Me Truly Julie



# The Carter Family Country's First Family

including: Papa's Sugar/My Father's Fiddle Mountain Lady/My Ship Will Sail In The Pines (The Longest Train I Ever Saw)



KC 34266

# George Jones Alone Again

A Drunk Can't Be A Man Ain't Nobody Gonna Miss Me Stand On My Own Two Knees/Her Name Is... Right Now I'd Come Back And Melt In Her Arms



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including: Still My Son/Peter Walker's Circus/Hello Atlanta Nothin' Like You Girl/Dad's Club Sizzlers



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PE 34240

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lacluding: Livin' On Love Street/Heartbeat e Lovin' Woman/Didn't Get No Lovin' 'Man River (I've Come To Talk Again) Dog Tired Of Cattin 'Around



KC 34161

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including: Lone Star Rag/Texas Fiddle Mar Under The "X" in Texas/Slow 'N' Easy End Of The Line



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TROY\* SEALS including: Tall Texas Woman/Sweet Dreams/Easy Easy Come, Easy Go We're Much Too Close (To Be So Far Apart)



### Connie Smith I don't wanna talk it over anymore

including:
So Sad (To Watch Good Love Go Bad)
Love Don't Care (Where It Grows)
Storms Never Last, The Latest Shade Of Blue
You Crossed My Mind A Thousand Times Today



# The Best Of JOHNNY DUNCAN

including: Stranger/Sweet Country Woman/Scarlet Water Talkin' With My Lady/Jo And The Cowboy



# CASH AND THE TENNESSEE

THREE
ONE PIECE
AT A TIME
including: Let There Be Country Michigan City Howdy Do Sold Out Of Flagpoles Love Has Lost Again Go On Blue:

KC 34193

# HARLAN SANDERS off & Running

Including: Honky Tonker/My Magnolia Memory Housewife's Hall Of Fame We're Much Too Close To Be This Far Apart Highway Woman



# **Country Artists**

ACUFF, ROY (Vocalist/Instrumentalist w/Vocal & Instrumental Group—6), Hickory, BA: Acuff-Rose; PM: Howard Forrester.

ADAMS, RUSTY (Vocalist/Comedian), Plantation, BA

ADKINS, WENDEL (Vocalist), Hitsville.

ALAN, BUDDY (Vocalist), Capital; BA Omac Artist.

ALBERT, URFL (Vocalist) Column-One BA: Buddy Lee. ALICE ANN (Vocalist), Scorpion: BA, Bill Goodwin,

ALLEN, MELODY (Vocalist); PM Jim Anderson/LR

ALLEN, REX, JR. (Vocalist), Warner Bros., BA William Mor-

AMAZING RHYTHM ACES (Vocal & Instrumental Group— 6), ABC, BA Variety Artists; PM. Katz-Gallin-Cleary. AMPLIFIED VERSION (Group—9), Newpax, BA: Top Bill-ing; PM. Happy Shahan—Alarmo Village.

ANDERSON, BILL (Vocalist w/Group-8), MCA BA Bill Goodwin, PM Bobby Brenner

ANDERSON, LYNN (Vocalist), Columbia; BA. ICM, PM.

ANITA, DAWN (Vocalist), West Wind, PM: Happy Shahan-

APPLEKNOCKER, CLEM, see Hal Parsons

ARMSTRONG, BILLY (Vocalist/Fiddler), Hillside, BA Steve Stebbins & Suzi Hait—Americana Corp., Bette Kave

ARNOLD, EDDY (Vocalist), RCA; PM: Gerard W. Purcell. ASH, GLENN (Vocalist/Instrumentalist/Comedian), United

ASHLEY, LEON (Vocalist), Ashley, BA. Country Music Spectacular; PM. Linda Denny—Country Music Spectacular

ASLEEP AT THE WHEEL (Vocal & Instrumental Group-10), Capitol, BA William Morris: PM, Laura Dupuy

ATKINS, CHET (Guitarist), RCA, BA: Sutton Artists, PM X.

ATKINS, RON (Vocalist), GRT; PM. Nelson Larkin.

ATTWOOD, BOBBY (Guitarist), GRT; BA. Lavender-Blake; PM. Jim Prater

AUTRY, GENE (Vocalist), Republic

AVERY, JACK (Vocalist), Brite-Star, BA. Smokey Warren. AXTON, HOYT (Vocalist / Guitarist), A&M, PM Judy Elliott

B, LARRY (Vocalist/Guitarist), Soundwaves; BA. Larry B. BAILES, DON, & TONY STARR SHOW (Vocal & Instrumental Group—5), Capitol Star Artist. BA: Country Talent, PM. Don Redanz—Country Talent

BAILES, EDDIE (Vocalist), Cin-Kay, PM, Hal Freeman

BAILEY, LYNN (Vocalist), BA: Beaverwood Talent.

BAILEY SINGERS (Vocal & Instrumental Group-8), BA

BAKER, GEORGE, SELECTION (Vocal & Instrumental Group), Warner Bros.

BAKERSFIELD RHYTHM BOYS (Vocal & Instrumental Group—3), BA Steve Stebbins & Suzi Hait—Americana Corp.

BALIER, ALMA (Vocalist): BA Barbara Barber,

BALIN, TRACEY (Vocalist), ABC-Dot, PM. Huey Meaux. BALLARD, LARRY (Vocalist) Capitol: PM Travis Rivers

BANDY, MOE (Vocalist), Columbia, BA: Top Billing; PM

BARBER, AVA (Vocalist), Ranwood; BA: Omac Artist, PM:

BARBER, GLENN (Vocalist), Casino, BA. Bill Goodwin. BARBERIO, DENNY (Vocalist/Pianist); BA/PM. Ken Keene—Sea Cruise.

BARE, BOBBY (Vocalist w/Group—5), RCA; BA; William Morris; PM. Charlie Williams.

BAREFOOT JERRY (Group), Monument

BARLOW, JACK (Vocalist), Antique; BA. Buddy Lee

BARLOW, RANDY (Vocalist), Gazelle, BA Joe Taylor, PM Fred Kelly-Low Key

BARNES, KATHY (Vocalist), Republic.

BAUERI POWER (Vocal & Instrumental Group—5), BA Country Talent, PM. Don Redanz—Country Talent.

BEAVERS, CLYDE (Vocalist), BA, Beaverwood Talent. BEE, MOLLY (Vocalist), Granite; BA. Steve Stebbins & Suzi Hait—Americana Corp., PM. Cliffie Stone.

BELLAMY BROTHERS (Vocal & Instrumental Duo), Warner/Curb, PM: Stan Morris—Scotti Brothers.

BELLOTTO, CHRIS (Vocalist); BA: Roger Talent; PM Roger Jaudon-Roger Talent.

BENTON, BARBI (Vocalist), Playboy, BA William Morris. **BEVERLY ANN** (Vocalist), Chisholm; PM: Jim Anderson / L.R. Sharp. BLACK'S, BILL, COMBO (Instrumental Group—5), Hi, BA Top Billing, PM. Bob Tucker / Entertainment Directions.

BLACK DIAMOND STRINGERS (Vocal & Instrumental Group—5), Yale, BA: Smokey Warren; PM. Tony Allen. BLACKWOOD, R.W., & THE BLACKWOOD BAND (Vocal-

ist w/Vocal & Instrumental Group—7), Capitol, BA/ PM. Ron Blackwood BLANCHARD, JACK,/MISTY MORGAN (Vocal & Instrumental Duo), Epic, BA: Buddy Lee

**BLANTON, HARRY, & FOOTSTEPS** (Vocalist w/Vocal & Instrumental Group—5), Starcrest, BA Buddy Lee; PM Chuck Honey.

BLUEGRASS GENERATION (Vocal & Instrumental Group-5). Atterram BA Joe Taylor

BODIE MOUNTAIN EXPRESS (Group -- 4), RCA; BA

BOLT, AL (Vocalist), Cin-Kay, PM Hal Freeman.

BOND, JOHNNY (Vocalist), Republic, BA Steve Stebbins & Suzi Hait-Americana Corp

BONNIE & CLYDE (Vocal & Instrumental Duo), Hillside; BA. Art Frew; PM: William Earl

BOONE, PAT (Vocalist), Hitsville; BA. ICM; PM Jack Spina. BOOTH, TONY (Vocalist), United Artists, BA: Omac Artist. BORCHERS, BOBBY (Vocalist), Playboy, BA: Buddy Lee.

BOWEN, GARY, & THE FUGITIVES (Vocalist w/ Group— 3). BA Steve Stebbins & Suzi Hait—Americana Group.

BOWMAN, DE WAYNE (Vocalist), JIN. BA. Stinsonic Tal-ent. PM. G.D. Stinson.

BOYD, MIKE (Vocalist), Claridge

BRADDOCK, BOBBY (Vocalist), Mercury

BRADSHAW, TERRY (Vocalist), BA. Lavender-Blake

BRESH, TOM (Vocalist), Farr, BA Trenda Artists. BRIGHAM, RED (Vocalist/Instrumentalist), Forest, Brite-Star; BA. Redwood Promos., Smokey Warren, PM Marianne Burguiere,

BROCK, JOE (Vocalist). Ronnie

BROWN, JIM ED (Vocalist), RCA; BA. Top Billing; PM Tandy C. Rice Jr

BROWN, MARTI (Vocalist), BA: Buddy Lee.

BRUCE, ED (Vocalist), United Artists, BA/PM: Patsy Bruce—Bruce Ents.

BRUSH ARBOR (Group—5), Monument; BA Wayne Coombs; PM Dan McKinnon

BRYANT, ANITA (Vocalist), Myrrh, BA. APA, PM. Bob

BRYCE, SHERRY (Vocalist), MGM.

**BUFFETT, JIMMY** (Vocalist w/Group—4), ABC; BA Magna Artists, PM Don Light.

BURGESS, WILMA (Vocalist), Shannon; BA: Buddy Lee BURKE, FIDDLIN' FRENCHIE (Vocalist/Fiddler), Music Creek; BA Stinsonic Talent, PM G.D. Stinson

BURNETTE, DORSEY (Vocalist), Melodyland, BA. Trenda

BUSH, JOHNNY (Vocalist), BA Bobby DeHay-Johnny

BUTLER, CARL & PEARL (Vocal Duo), BA Buddy Lee.

C

CALE, J.J. (Vocalist/Guitarist w/Group—5), Shelter; BA: Ford Agency, PM Audie Ashworth—Audigram

CALLERY, BILL (Vocalist), Lone Star/Columbia, PM. Neil C. Reshen-Media Consulting

CAMBELL, ARCHIE (Vocalist/Comedian), Elektra, BA Joe

CAMPBELL, GLEN (Vocalist/Guitarist) Capitol, BA Regency Artists

CAMPBELL, SONNY (Vocalist), RCA; BA: Smokey Warren. CAMERON, JOHN ALLAN (Vocalist), CBS, PM: Balmur Ltd. CARLISLE, BILL (Vocalist w/Group), Hickory, BA All Star CARROLL COUNTY RAMBLERS (Group-5), Zap. BA

CARROLL, MILTON (Vocalist), Lone Star/Columbia, PM. Neil C. Reshen—Media Consulting.

CARSON, WAYNE (Vocalist), Elektra, BA: Top Talent, PM.

CARTER, MANSON (Vocalist), Edge; BA, Buddy Lee; PM:

CARVER, JOHNNY (Vocalist), ABC-Dot, BA. Top Billing CASE, ROBERT MAXWELL (Vocalist / Guitarist), RMC, BA-

CASH, JOHNNY (Vocalist/Guitarist w/Vocal & Instrumental Group), Columbia, BA: Marty Klein—APA, PM Lou Robin—Artist Consultants

CASH, TOMMY, & THE TOMCATS (Vocalist w/Vocal & Instrumental Group—5), United Artists, BA/PM, Buddy Lee.

CASSADY, LINDA (Vocalist), Cin-Kay; PM. Gene Kennedy. CATES SISTERS (Group), Caprice.

CATO, CONNIE (Vocalist), Capitol, BA: Top Billing

CHARLES, DANA, & LEIGH ROGERS (Vocal Duo), PM CHERRY CREEK (Vocal & Instrumental Group-5). Dallas:

CLARK, GUY (Vocalist w/Group—5), RCA, BA Athena Artists; PM. Michael Brovsky—Shadrack Artists.

CLARK, MICHAEL (Vocalist), Capitol; Contact: Ron Haf-

CLARK, ROY (Vocalist / Instrumentalist), ABC-Dot, BA / PM

CLEMENTS, VASSAR, BAND (Group—6), Mercury, BA-Athena Artists, PM: Millie Clements.

CLOWER, JERRY (Comedian), MCA; BA, Top Billing; PM: Tandy C. Rice Ir

COE, DAVID ALLAN (Vocalist), Columbia, PM Neil C Reshen—Media Consulting

COLDER, BEN (Vocalist/Comedian), Cinnamon; BA Enter-tainment Exclusive, Omac Artist. (Also known as Sheb

COLLINS, BRIAN (Vocalist w/Group—3), ABC-Dot, BA:
Roger Talent, Joe Taylor, PM. Roger Jaudon—Roger
Talent

COLLINS SISTERS (Vocal Duo), Cuca, BA: King Ents.; PM

COLTER, JESSI (Vocalist), Capitol; BA. Utopia Prod'ns, PM. Waylon Jennings Ltd., Neil C. Reshen—Media Consulting.

COMO, PERRY (Vocalist), RCA PM Dick Levine.

CONFEDERATES (Vocal & Instrumental Group—5) Garden, BA: Smokey Warren, PM. Tony Allen

CONLEY, EARL (Vocalist), GRT, PM: Nelson Larkin

COOLIDGE, RITA, see Kris Kristofferson

COOPER, STONEY, see Wilma Lee CORNELIUS, HELEN (Vocalist), RCA, BA: Top Billing, PM

CORNOR, RANDY (Vocalist), ABC-Dot, BA. Stinsonic Tal-ent; PM: G D. Stinson.

COTTONWOOD (Vocal & Instrumental Group-3). Magic:

COUNTRY CAVALEERS (Vocal Duo), CSA.

COUNTRY DEPUTIES (Group-5), BA/PM Billy Deaton.

COUNTRY HERITAGE (Vocal & Instrumental Group-5). BA Beaverwood Talent

CRADDOCK, BILLY "CRASH" (Vocalist), ABC-Dot. BA United Talent, PM Dale Morris

CRAFT, PAUL (Vocalist/Guitarist/Banjoist); BA. Ford Agency, PM Audie Ashworth—Audigram

CRAMER, FLOYD (Pianist), RCA, BA: Sutton Artists; PM X

CURTIS, SONNY (Vocalist), Capitol

CUZZIN SIPE (Vocalist/Comedian), Johnny Dollar, BA, Cruz de Oro; PM: Marve Hoerner, (Also known as Glen

DANA, VIC (Vocalist), Casino, PM: Carl Friend.

DANCY (Vocal & Instrumental Group-4), R&L, BA Richard

DANIELS, BENNY (Vocalist w/ Group). BA All Star.

**DANIELS, CHARLIE, BAND** (Vocal & Instrumental Group), Epic, BA Paragon Agency

DANT, BOB (Vocalist), BA: Beaverwood Talent.

DAVE & SUGAR (Vocal & Instrumental Group-3), RCA, BA Chardon Inc.

DAVIS, DANNY, & THE NASHVILLE BRASS (Vocal & Instrumental Group-9), RCA, BA/PM: Buddy Lee

DAVIS, MAC (Vocalist/Instrumentalist), Columbia; BA ICM, PM Katz-Gallin-Cleary. DAVIS, SKEETER (Vocalist w/Vocal & Instrumental Group—4), Mercury, BA. Buddy Lee.

DAY, PATTY (Vocalist), Spade, BA. Showay Talent; PM Bennie Hess-Showay Prod'ns

DAY, PHYLLIS (Vocalist), MCM; BA/PM Billy Deaton. DEAN, JIMMY (Vocalist), Casino, BA/PM. Jim Halsey.

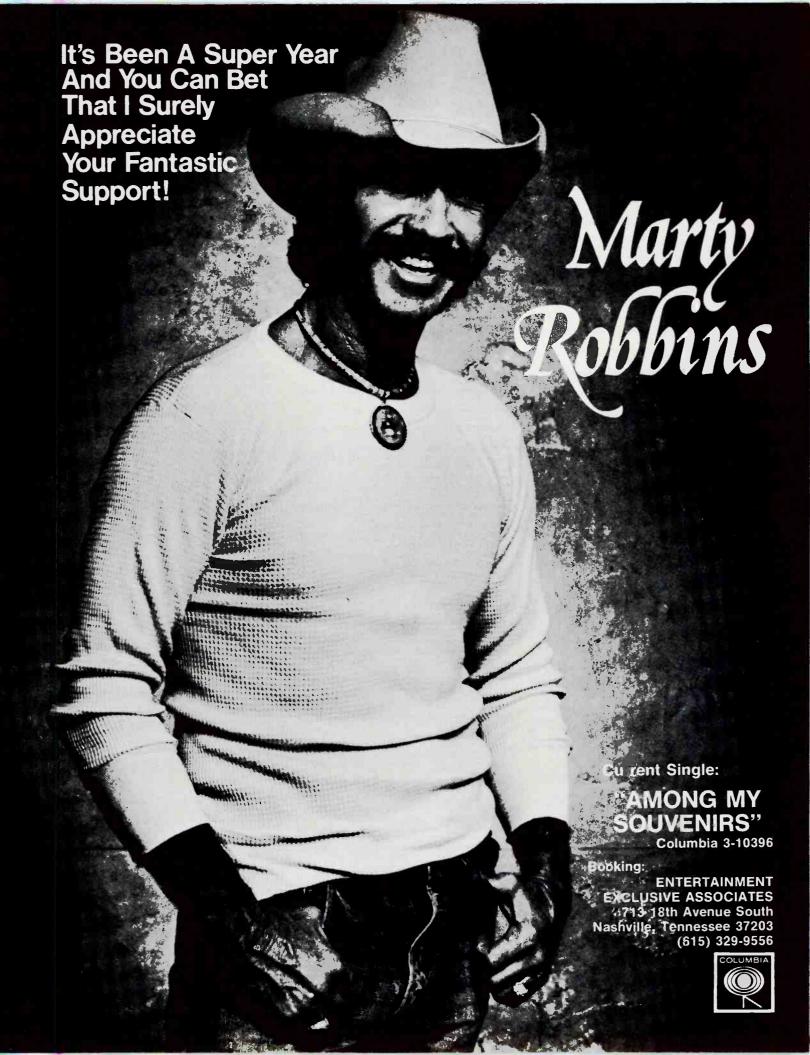
DE HAVEN, PENNY (Vocalist), Starcrest; BA: Al Embry. DELICATO, PAUL (Vocalist). Artists of America

DENVER, JOHN (Vocalist/Guitarist), RCA; BA. William Morris, PM. Management Three DESTRY, TOM (Vocalist), Phoenix, PM: Reggie M. Church-

DICKENS, LITTLE JIMMY (Vocalist), BA Top Billing. DILLARDS (Vocal & Instrumental Group-5), BA/PM. Keith

DILLINGHAM, CRAIG (Vocalist), Pot O'Gold; BA: Pot O'Gold, PM: Luther Wood.

DIRT BAND (Vocal & Instrumental Group-5), United Art-(Continued on page 28)



### Continued from page 26

ists; BA. Lance P. Smith—Stone County; PM. William E. McEuen.

DR. HOOK (Vocal & Instrumental Group), Capitol; BA World Wide Artists.

DONALDSON, CRAIG (Vocalist), Great American Music Machine.

DORRIS, GAYLON (Vocalist); BA Beaverwood Talent.

**DOT, JOHNNY** (Vocalist w/Vocal & Instrumental Group—4), Warner Bros ; BA Buddy Lee.

DOTTIE MAY (Vocalist), Yale, BA: Smokey Warren.

**DOTTSY** (Vocalist/Guitarist), RCA, BA Top Billing; PM Happy Shahan—Alamo Village.

DOUGLAS, TONY (Vocalist), 20th Century

DOVE, RONNIE (Vocalist), Hitsville; BA/PM, Billy Smith— One Niters.

**DRUSKY, ROY** (Vocalist w/Group—5). Scorpion; BA Bill Goodwin

DUDLEY, DAVE (Vocalist), United Artists, BA, Key Talent, PM. E. Jimmy Key—Key Talent

DUKE OF PADUCAH (Vocalist / Comedian), BA Atlas Artist, Buddy Lee.

DUNCAN, JOHNNY (Vocalist), Columbia, BA/PM: Jim Dunegan.

DUNLAP, ERNIE (Vocalist), Cin-Kay, PM Hal Freeman

### Ε

EAGLES (Vocal & Instrumental Group), Asylum; PM: Irv Azoff—Front Line

EARWOOD, MUNDO (Vocalist); PM Jay Collier.

EATON, MEGAN (Vocalist). Mercury.

EDWARDS, JONATHAN (Vocalist), Warner Bros : BA Athena Artists, PM Peter Casperson—Castle Music

EDWARDS, STONEY (Vocalist), Capitol, BA. Nova Agency. ELWOOD, RUSTY (Vocalist), BA. Beaverwood Talent.

ESQUIRE III (Vocal & Instrumental Group—3), Camaro, BA Operation Music, PM Nada C Jones

EUBANKS, PHIL (Vocalist), PM: Depot Music

EVANS, DALE (Vocalist), Word; BA. Art Rush.

**EVANS, DAVE** (Vocalist w/Group—5), Starday, BA: Larry Wilt.

**EVERLY, DON** (Vocalist/Guitarist), Hickory, BA: Acuff-Rose.

### F

FAIRCHILD, BARBARA (Vocalist w/Group—5), Columbia, BA/PM Jim Halsey.

FALLS, RUBY (Vocalist), 50 States, BA Joe Taylor; PM Choo-Choo Ents

FARGO, DONNA (Vocalist w/Group—11), Warner Bros., BA: Lavender-Blake, PM: Stan Silver—Prima-Donna Entertainment.

FARR, CANDY, & COUNTRY CARAVAN (Vocal & Instrumental Group—4), R&L, BA. Richard Lutz.

FELLER, DICK (Vocalist), BA / PM Don Light

FELTS, NARVEL (Vocalist), ABC-Dot; BA. Music Park, Joe Taylor

FENDER, FREDDY (Vocalist), ABC-Dot; BA. Jim Halsey PM. Huey Meaux

FENSTER, ZOOT (Vocalist), Antique.

FINNEY, MAURY (Vocalist), Soundwaves.

FLACK, MIKE (Vocalist), Candy, BA, Operation Music, PM, Nada C. Jones.

FLATT, LESTER, & NASHIVLLE GRASS (Vocalist/Instrumentalistw/Group), CMH, BA/PM: Allied Entertainers
FLETCHER, VICKY (Vocalist), Columbia, BA: Buddy Lee.

FLYNN, SALLY, see Clay Hart.

FORD, FRANKIE (Vocalist), BA/PM: Ken Keene—Sea

Cruise.

FORD. TENNESSEE ERNIE (Vocalist). Capitol. BA / PM. lim.

FORD, TENNESSEE ERNIE (Vocalist), Capitol, BA/PM Jim Loakes—Betford Corp

FOSTER, JERRY (Vocalist). Hitsville

FOUR GUYS (Vocal Quartet w/Group-8), Woodsmoke; BA Lavender-Blake

FRIEDMAN, KINKY (Vocalist), PM Management Three FRIZZELL, DAVID (Vocalist), RSO; BA Brumley Artist.

FROMHOLZ, STEVEN (Vocalist). Capitol: BA/PM Moon-Hill

FUDPUCKER, ELMER (Vocalist / Comedian). Vista Int'l; BA Billy Deaton, PM Bob Evans

### G

GAIL, CHERI (Vocalist), KA Country, BA Operation Music, PM. Nada C. Jones.

GALBRAITH, ROB (Vocalist/Instrumentalist), RCA; BA-Bob Beckham.

GANTRY, CHRIS (Vocalist), ABC-Dot

GATELEY, JIMMY (Vocalist), ABC-Dot.

GATLIN, LARRY (Vocalist/Guitarist w/Group—8), Monument, BA. APA, Lavender-Blake

GAYLE, CRYSTAL (Vocalist), United Artists; BA United Talent.

GENESIS IV (Vocal & Instrumental Group, 4), R&L RA

GENESIS IV (Vocal & Instrumental Group-4), R&L; BA Richard Lutz

GIBBS, TEDDY (Vocalist), Waytone, PM: Wayne Henderson.

GIBSON, DON (Vocalist), Hickory; BA Top Billing.

GILLEY, MICKEY (Vocalist), Playboy, BA, United Talent; PM Sherwood Cryer

GILLION, CARL (Vocalist w/Group—5), Show-Land, BA Showay Talent, PM Bennie Hess—Showay Prod ns.

GLASER, JIM (Vocalist); BA Lavender-Blake.

GLASER, TOMPALL, see listing under "T.

GOLDSBORO, BOBBY (Vocalist / Guitarist w / Instrumental Group—5), United Artists, BA ICM; PM: Jan Kurtis— Bobby Goldsboro Ents

GOODMAN, HAPPY, FAMILY (Vocal Group—10), Canaan, BA Top Billing.

GOODSON, C.L. (Vocalist), Island.

GOVE (Vocalist), BA / PM Don Light

GRANT, JOE, see Eddie Seals

**GRAY, CLAUDE** (Vocalist). Granny White: BA: Jim Dunegan.

GREEN, BILL (Vocalist), Phono.

GREENE, JACK (Vocalist w/ Group—6), BA. Top Billing.
GRIFF, RAY (Vocalist), Capitol: BA. American Mgmt., PM.
Jim Wagner.

GROCE, LARRY (Vocalist/Guitarist), Warner/Curb, BA: William Morris; PM C Randolph Nauert.

GROSSMAN, STEFAN (Vocalist/Guitarist), Kicking Mule. BA Folklore Prod'ns, PM Manuel Greenhill

GUNN, STAN (Vocalist w/Group—5), Scorpion, BA Bill Goodwin

GUY & RALNA (Vocal Duo w/Vocal & Instrumental Group), Ranwood, BA, Bette Kaye, PM, Sam J, Lutz.

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HAGGARD, MERLE (Vocalist/ Guitarist), Capitol, BA/PM Charles "Fuzzy" Owen.

HALL, MARTHA (Vocalist), Sign Me; BA: Buddy Lee

HALL, SAMMY (Vocalist), Newpax, BA New Direction Artists Guild

HALL, TOM T. (Vocalist w/Group—8). Mercury. BA William Morris

HAMBLEN, STUART (Vocalist), Lamb & Lion, PM Dick Baxter.

HAMBLEN, SUZY (Vocalist). Voss, PM. Dick Baxter.

HAMMOND, NORMA, SHOW (Vocal & Instrumental Group—5), R&L, BA Richard Lutz.

HANDY, DON (Vocalist); BA Beaverwood Talent

HARGROVE, LINDA (Vocalist w/ Group—5), Capitol, BA William Morris.

HARRIS, EMMYLOU (Vocalist), Reprise, BA: Monterey Peninsula; PM. Getz-Tickner.

HARRIS, STEWART (Vocalist), Mercury

HART, CLAY, & SALLY FLYNN (Vocal Duo w/ Group—7).
Ranwood; PM: Sam J: Lutz.

HART FAMILY (Vocal & Instrumental Group—5), IRDA: BA William Morris.
HARTFORD, JOHN (Vocalist ∕ Fiddler / Banjoist / Guitarist), Flying Fish, BA / PM. Keith Case—Stone County.

Flying Fish, BA / PM. Keith Case—Stone County.

HART, FREDDIE (Vocalist / Guitarist), Capitol: BA Jim Wagner—American Mgmt.: PM: Peter S. Brown—Brown & Karno.

HARVELL, NATE (Vocalist). Republic, BA. Century II.

HARVEY, ALEXANDER (Vocalist w/Group—6). Buddah.
BA William Morris; PM Don Light.

BA William Morris; PM Don Light.

HATTON, JERRY (Vocalist), Rodeo, BA Smokey Warren
PM Tony Allen

HAWKINS, DEBBI (Vocalist), Warner Bros.

HEAD, ROY (Vocalist), ABC-Dot, BA Lavender-Blake, PM Lee Savaggio

HECKELS (Vocal Group--3 w/Instrumentalist), RCA, BA Lavender-Blake

HELMS, BOBBY (Vocalist w/Instrumental Group—5). Stardom, BA. Atlas Artist.

HESS. RENNIE (Vocalist). Spade: BA. Showay Talest. RM.

HESS, BENNIE (Vocalist). Spade: BA Showay Talent, PM D L Collins.

HESS, TROY (Vocalist w./Vocal & Instrumental Group—8). Show-Land; BA Showay Talent; PM. Bennis Hess— Showay Prod ns

HI CHAPARELL (Vocal & Instrumental Group—3), KA Country; BA Operation Music, PM Nada C Jones

HICKORY WIND (Vocal & Instrumental Group—5). Flying Fish; BA Keith Case—Stone County, PM Bobby Baker. HITCHCOCK, STAN (Vocalist), Music Mill, BA Music Park.

HOBBS, BECKY (Vocalist), Tatoo, BA Lon Harriman—Republic Artists, PM Rebecca Segal—BNB

HOLLY, DOYLE, & VANISHING BREED (Vocal & Instrumental Group—4), 50 States, BA Joe Taylor.

HOMER & JETHRO, see New Homer & Jethro.
HOOPER, JIMMY (Vocalist), Beau-Jim: BA. Beau-Jim

HORNE, ROGER, TRIO (Vocalist w/Vocal & Instrumental Group—4), Calvary: BA: Century II.

HOUSTON, ALEX, & ELMER (Comedy Duo), BA Lavender-Blake.

HOUSTON, DAVID, & THE PERSUADERS (Vocalist w/ Group—5), Epic, BA. Billy Deaton, PM. Tillman Franks HOWARD, JAN (Vocalist), BA/PM. Billy Deaton

HUDSON, LARRY G. (Vocalist), Aquarian.
HURLEY, GLEN, see Cuzzin Sipe

HUSKY, FERLIN (Vocalist), ABC-Dot, BA/PM Jim Halsey

HUTTON, GUNILLA (Vocalist), BA William Morris.

HYDRICK, JIMMY (Vocalist), Black Jack, BA: Domino Theatrical Agency; PM: Jo Ann Davis. IMPERIALS (Vocal & Instrumental Group—8), Impact: BA New Direction Artists Guild.

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JACKSON, MADELINE MANNING (Vocalist). Newpax; BA New Direction Artists Guild

JACKSON, STONEWALL, & THE MINUTEMEN (Vocalist w/Vocal & Instrumental Group—4), BA Buddy Lee.

JACKSON, WANDA (Vocalist), Word, BA Wanda Jackson

Ents , PM Wendell Goodman--Wanda Jackson Ents JAMES, GLENDA KAY (Vocalist), Bakphil, PM: Gene Ken-

JAMES, SONNY (Vocalist/ Guitarist w / Vocal & Instrumental Group—5), Columbia, BA United Talent; PM. Luther Wood.

JANA LOU (Vocal / Fiddler), Cobra, BA Steve Stebbins & Suzi Hait—Americana Corp., Bette Kay, PM. Bill Chaudet

JAYE, JERRY (Vocalist), Hi; BA Music Park, PM Bob Tucker/Entertainment Directions

JENNINGS, TOMMY (Vocalist), BA Entertainment Exclusive.

JENNINGS, WAYLON (Vocalist/Instrumentalist), RCA, BA Utopia Prod'ns; PM. Waylon Jennings Ltd., Neil C. Reshen—Media Consulting.

JIM & JESSE & THE VIRGINIA BOYS (Vocal & Instrumental Group—5), Opryland, BA Joe Taylor. PM Jim McReynolds.

JOHNSON, LOIS, / DON SILVERS SHOW (Vocalist w / Vocal & Instrumental Group—4). Lois—Polydor, Don— Chart. BA Buddy Lee.

JOHNS, SARAH (Vocalist), RCA, PM. Jack D. Johnson.

JONES, GARY (Vocalist), BA: Beaverwood Talent,

JONES, GEORGE (Vocalist w/Group—8). Epic, BA William Morris. PM Shug Baggott.

JONES, GRANDPA, SHOW (Vocalist / Banjoist w / Group— 6). CMH. BA / PM: Eloise Jones Hawkins—Grandpa Jones Ents

JONES, REESA KAY (Vocalist), KA Country, BA: Operation Music, PM. Nada C. Jones.

JORDAN, DIANNE (Vocalist), BA Entertainment Exclusive JORDAN, JERRY (Vocalist / Comedian), MCA, BA / PM. Bud Andrews—LSI Mgmt

JORDANS (Vocal Group—4), MCA, BA/PM: Bud Andrews—LSI Mgmt

JOURNEYMEN (Vocal & Instrumental Group—5), Ashley: BA Country Music Spectacular, PM Linda Denny— Country Music Spectacular.

JR., STAN (Vocalist w./Vocal & Instrumental Group—5).
NEC, BA New England Country.

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KALSON FAMILY (Vocal Group—6). BA Lavender-Blake, KAPPEL, JACK (Vocalist). Black Jack, PM Keith Webb. KARTMAN, RONNIE (Vocalist). Kansas City. BA. All Star. KAY, DEBBIE (Vocalist). Beau-Jim; BA. Beau-Jim Agency. KAYE, BARRY (Vocalist). Beau-Jim. BA. Beau-Jim Agency. KAY, JAE JUDY (Vocalist). Film. BA. Steve Stebbins & Suzi. Hait—Americana Corp.

KELLUM, MURRY (Vocalist), Music Mill, Ranwood, BA Atlas Artist, Music Park

KELLY, JERRI (Vocalist), GRT, BA: Lavender-Blake, PM Jim Prater.

KEMP, WAYNE (Vocalist), United Artists

KENDALLS (Vocal Duo), United Artists, BA Buddy Lee KENT, GEORGE (Vocalist), Shannon, BA, Larry Wilt.

KERR, ANITA (Vocalist). RCA
KERSHAW, DOUG (Vocalist/ Fiddler), Warner Bros. PM
Mike Barnett.

Mike Barnett.

KEYSTONE (Group—5), BA Larry Wilt

KILGORE, MERLE (Vocalist), Warner Bros., BA. Larry Wilt, KING, CLAUDE (Vocalist w / Vocal & Instrumental Group—5), Cinnamon, BA. Buddy Lee

5), Cinnamon, BA Buddy Lee
KING, DON (Vocalist), Con-Brio, Contact Jeff Walker
KING, DONNY (Vocalist), Warner Bros., PM. Huey Meaux

KING, PEE WEE (Vocalist/Accordionist/Cordovox), RCA.
Starday, BA King Ents., PM, Gene King—King Ents.
KINGSTON, LARPY (Vocalist), Warrey, Rose, Control, Log

KINGSTON, LARRY (Vocalist). Warner Bros : Contact Lee Allen Reynolds. KNAULLS, LILLIE (Vocalist), Paragon. BA New Direction

Artists Guild.

KNIGHT, CARL (Vocalist). RCA

KOENER, "SPIDER' JOHN (Vocalist/Guitarist), Elektra, BA Folklore Prod'ns, PM Manuel Greenhill

KRISTOFFERSON, KRIS, & RITA COOLIDGE (Vocal Duo), Monument, A&M; BA Magna Artists; PM Bert Block

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LA COSTA (Vocalist), Capital, BA: American Mgmt., ICM LANE, JERRY "MAX" (Vocalist), ABC-Dot

LARKIN, BILLY (Vocalist), Casino. BA Joe Taylor, PM: Nelson Larkin.

LEE, BRENDA (Vocalist), MCA. BA/PM. Billy Smith—One

LEE, DICKEY (Vocalist/Guitarist w/Group--5), RCA, BA Lavender-Blake, PM Juan Contreras

# Dot hits the spot. To our Billboard award winners, congratulations and thanks.

**Top Country Singles** 

All These Trings/Joe Stampley #12 Till The Rivers All Run Dry/Don Williams #15 Secret Love Freddy Fencer #19 You'll Lose A Good Thing 'Freddy Fender #22 Easy As Pie/Billy 'Crash' Craddock #23

**Top Country Albums** 

Are You Ready For Freddy/Freddy Fender #8
Before The Next Teardrop Falls/Freddy Fender #11
Harmony/Don Williams #15

Top Country Artists (Singles)

Freddy Fencer #2 Loe Stampley #5 Don W !liams #8 Narvel Felts #9 Billy 'Crash Craddock #17

Top Male Vocalists (Singles)

Freddy Fencer #2 uoe Stampl≘y #5 Don W lliams #7 Narvel Felts ≠8 Billy 'Crash' Craddock #14

Top Female Vocalists (Singles)

Barbara Mandrell \*15 Sue Richards #17

Top Duos and Groups (Singles)

Amazina Rhythm Aces #6

Top Country Artists (Albums)

Freddy **Fend**er #3 Don Williams #9 Narvel Felts #22

Top Male Vocalists (Albums)

Freddy Fender #3 Don Williams #3 Narvel Fe ts #16

Top Female Vocalists (Albums)

Barbara Mandrell #17

Top Duos and Groups (Albums) Amazing Rhythm Aces \*2

**Top Country Singles Label** ABC/DOT #2

**Top Country Album Label** ABC/DOT #4



### • Continued from page 30

RICHARDS, SUE (Vocalist), ABC-Dot, BA. Lavender-Blake RICH, CHARLIE (Vocalist), Epic, BA: William Morris; PM. Charlie Rich Ents

RILEY, JEANNIE C. (Vocalist w/Vocal & Instrumental Group—6), Warner Bros.; BA: William Morris.

RINGER, JIM (Vocalist/Guitarist w/Vocal & Instrumental Group—4), Philo; BA. Folklore Prod'ns; PM. Manuel Greenhill.

ROBBINS, MARTY (Vocalist/Guitarist), Columbia; BA: En-

ROBBINS, RONNY (Vocalist); BA: Entertainment Exclusive. ROBENS, ROBBY (Vocalist), Dominator; BA: Steve Stebbins & Suzi Hait—Americana Corp.

ROBERTS, PAT (Vocalist w/Vocal & Instrumental Group— 5), ABC-Dot, BA, William Morris; PM: Jack Roberts.

ROBINSON, BETTY JEAN (Vocalist w/Group—4), Four Star; BA Century II.

RODRIGUEZ, JOHNNY (Vocalist w/Vocal & Instrumental Group—7), Mercury: BA William Morris.

ROGERS, DAVID (Vocalist), Republic; BA. Buddy Lee ROGERS, GAMBLE (Vocalist/Guitarist/Comedian); BA/PM: Blade Agency.

ROGERS, KENNY (Vocalist), United Artists; BA ICM ROGERS, LEIGH, see Dana Charles

ROGERS, RONNIE (Vocalist), BA: Key Talent; PM: E Jimmy Key—Key Talent.

ROGERS, ROY (Vocalist), 20th Century, BA. Art Rush. RONSTADT, LINDA (Vocalist), Asylum; BA: ICM, PM: Peter

ROSE, JUDY (Vocalist), Cobra, BA Steve Stebbins & Suzi Hait—Americana Corp

ROSS, CHARLIE (Vocalist), Big Tree

ROSS, JERIS (Vocalist), ABC-Dot, BA Joe Taylor

RUSSELL BROTHERS (Vocal & Instrumental Group—5), Jewel, BA: Atlas Artist.

RUSSELL, JOHNNY (Vocalist w/Group—7), RCA, BA. Lavender-Blake.

RUTH, JACK (Vocalist), RCA; Contact: House of Cash. RYLES, JOHN WESLEY (Vocalist), ABC-Dot, BA Music

### s

SADLER, BARRY (Vocalist), Green Beret, BA. Larry Wilt SAHM, DOUG (Vocalist), ABC-Dot, PM. Huey Meaux.

SAMI JO (Vocalist), Polydor; BA Buddy Lee, PM. Tony

SANDERS, BOB (Vocal & Instrumental Group—5), Sweet Fortune, BA Buddy Lee

SCHOONMAKER, LLOYD (Vocalist), Hitsville

SCRIVENOR, GOVE, see Gove.

SCRUGGS, EARL, REVUE (Vocal & Instrumental Group— 6), Columbia, BA Athena Artists, PM: Louise Scruggs— Scruggs Talent.

SEALS, DICK (Vocalist), Camaro. BA. Operation Music, PM Nada C. Jones.

SEALS, EDDIE, & JOE GRANT SHOW (Vocal & Instrumental Group—4): BA Key Talent: PM, E. Jimmy Key—Key Talent.

SEALS, TROY (Vocalist), Columbia

SECOND HAND ROSE (Vocal & Instrumental Group—5), BA: Beaverwood Talent.

SEELY, JEANNIE (Vocalist w/Group-6), BA. Top Billing SEGO BROTHERS & NAOMI (Vocal & Instrumental Group—6), Heartwarming, BA Century II

SELLARS, MARILYN (Vocalist / Instrumentalist), Zodiac; BA William Morris.

SERRATT, KENNY (Vocalist), Hitsville, BA: Smiley Wilson SESSIONS, RONNIE (Vocalist), MCA; BA. Music Park

SHANNON, GUY (Vocalist), Polydor, BA. Al Embry, Music Park; PM. Al Embry.

SHARPE, SUNDAY (Vocalist), Playboy, BA, Buddy Lee; PM:

SHAW, TOM (Vocalist); BA/PM: Jim Dunegan

SHENANDOAH CUT-UPS (Vocal Group-5), Revonah; BA

SHEPARD, JEAN (Vocalist w/Group-7). United Artists: BA Bill Goodwin

SHEPPARD, T.G. (Vocalist w / Group—5). Hitsville; BA: Lavender-Blake, PM. Jack D. Johnson

SHIRLEY & SQUIRRELY (Duo), GRT.

SHYLO (Vocal & Instrumental Group), Columbia: PM: Larry

SIDE OF THE ROAD GANG (Group), Capitol

SILVERS, DON, see Lois Johnson

SINGLETON, MARGIE (Vocalist). Ashley, BA Country Mu-sic Spectacular, PM Linda Denny—Country Music Spectacular.

SLEDD, PATSY (Vocalist), Mega

SMALLWOODS (Vocal & Instrumental Group-4), BA Beaverwood Talent

SMATHERS, BEN, REVUE featuring THE STONEY MOUNTAIN CLOGGERS (Vocal & Instrumental Group—9); BA. Larry Wilt.

SMITH, CAL (Vocalist), MCA; BA: United Talent.

SMITH, CARL (Vocalist), Columbia: BA Buddy Lee

SMITH, CONNIE (Vocalist), Columbia, BA/PM, Billy Dea-

SMITH, GARY (Vocalist), Camaro; BA: Operation Music; PM: Nada C. Jones.

SMITH, GLADYS (Vocalist / Guitarist), People; BA: Country Talent; PM: Don Redanz—Country Talent.

SMITH, MARGO (Vocalist); BA Lavender-Blake

SMITH, RICK (Vocalist), Cin-Kay; PM. Gene Kennedy SMITH, SAMMI (Vocalist), Zodiac.

SNOW, HANK, & THE RAINBOW RANCH BOYS (Vocalist/Guitarist w/Group—5), RCA: BA: Moeller Talent.

SONNIER, JOEL (Vocalist), Mercury; BA: Buddy Lee SONS OF THE PIONEERS (Group), Granite; BA: Art Rush.

SOVINE, RED (Vocalist), Starday; BA: Top Billing SPEARS, BILLIE JO (Vocalist), United Artists;; BA:: Top Bill-

SPEARS, BILLY, BAND (Vocal & Instrumental Group-5); BA: Steve Dahl-Stone County

SPICHER'S, BUDDY, WESTERN SWING BAND (Fiddler w/Group); BA/PM: Allied Entertainers.

SPOON RIVER BAND, see Kenny Little.

STAFFORD, JIM (Vocalist/Instrumentalist); PM. George Bullets Durgom

STAFFORD, TERRY (Vocalist w/Vocal & Instrumental Group—5); BA. New England Country.

STAMPLEY, JOE (Vocalist w/Group—6), Epic; BA. Laven-der-Blake; PM: Al Gallico.

STAN JR., see listing under "J."

STANLEY, RALPH, & THE CLINCH MOUNTAIN BOYS
(Vocalist w/ Group — 5), Rebel, BA, Midstream Promos.

STARLAND VOCAL BAND (Group-4), Windsong; PM:

STARLING, JOHN (Vocalist/Guitarist); BA Ford Agency, PM Audie Ashworth—Audigram.

STARR, KENNY (Vocalist). MCA, BA United Talent STARR, TONY, see Don Bailes.

STARWOOD (Vocal & Instrumental Group—6), Windsong: BA: Lance P. Smith—Stone County; PM: William E. BA: Land McEuen.

STATLER BROTHERS (Vocal & Instrumental Group—4).
Mercury; BA. Lavender-Blake; PM. Saul Holiff—Volatile
Attractions.

STEAGALL, RED (Vocalist w/Group—7), ABC-Dot; BA: Jim Halsey; PM. Williams Artist Mgmt.

STEELE, ROCHELLE (Vocalist), Cobra; BA: Steve Stebbins & Suzi Hait—Americana Corp.

STEVENS, EVEN (Vocalist), Elektra; Contact. Jim Malloy. STEVENSON, B.W. (Vocalist), Warner Bros.; BA/PM:

STEVENS, RAY (Vocalist), Warner Bros., BA: ICM; PM: Williams Artist Mgmt.

STEWART, GARY (Vocalist), RCA; BA Chardon Inc

STEWART, REDD (Vocalist/Guitarist/Violinist), Hickory; BA: King Ents.; PM. Gene King—King Ents.

STEWART, WYNN (Vocalist), Playboy, BA/PM: Jim Dune-

STONE COUNTY (Vocal & Instrumental Group—5); BA: Beaverwood Talent.

STONEMAN, RONI (Vocalist/Banjoist/Comedian), MGM, BA: Omac Artist.

STONEMANS (Vocal & Instrumental Group—5), CMH; BA: Joe Taylor; PM: Bob Bean. STONEY MOUNTAIN CLOGGERS, see Ben Smathers.

STREET, MEL (Vocalist w/Group—5), GRT; BA: Lavender-Blake, PM. Jim Prater.

STRUNK, JUD (Vocalist), Melodyland; BA. Buddy Lee STUCKEY, NAT (Vocalist), MCA: BA: Lavender-Blake

SUNS OF THE WEST (Vocal & Instrumental Group-5), Safari: BA: Richard Lutz

SWAN, BILLY (Vocalist w/Vocal & Instrumental Group—6), Monument; BA. William Morris; PM: Bert Block.

**SWATZELL, TOM** (Instrumentalist w/Group—6), Spade. BA: Showay Talent; PM D.C. Lee.

SWEET, RACHEL (Vocalist), Derrick.

SWIFT, LARRY (Vocalist); BA/PM: Ken Keene-Sea Cruise.

TALLEY, JAMES (Vocalist), Capitol; BA. Apogee Mgmt. TAYLOR, CARMOL (Vocalist), Elektra; BA Joe Taylor. TAYLOR, CHIP (Vocalist), Columbia, PM. Management

**TEEGARDEN, DAVID** (Vocalist w/Group—5), BA. Ford Agency, PM. Audie Ashworth—Audigram.

TELESTIALS (Vocal & Instrumental Group-7), Calvary, BA:

Century II.
TERRY, GORDON (Instrumentalist), Plantation, BA: Joe

THOMAS, B.J. (Vocalist), ABC.

THOMPSON, HANK (Vocalist w/ Group-5), ABC-Dot; BA/

THOMPSON, JERRY, SHOW (Group-5); BA. Larry Wilt. THOMPSON, SUE (Vocalist), Hickory; BA Acuff-Rose, Bar-

THRASHER BROTHERS (Vocal Group), Canaan; BA Cen-

THROCKMORTON, SONNY (Vocalist), Starcrest

THUNDERKLOUD, BILLY, & THE CHIEFTONES (Vocal & Instrumental Group—9), Polydor; BA/PM. Buddy Lee. TIBOR BROTHERS (Group), Ariola America

TILLIS, MEL (Vocalist w/Group—8), MCA, BA/PM: Jim Halsey.

TILLOTSON, JOHNNY (Vocalist), United Artists.

TILTIN, SHEILA (Vocalist), Con Brio, Contact: Jeff Walker. TIM & MONICA (Vocal Duo w/Vocal & Instrumental Group—6); BA: Century II.

TOMPALL (Vocalist), ABC-Dunhill; PM, Neil C. Reshen-Media Consulting.

TRASK, DIANA (Vocalist), ABC-Dot; BA. Buddy Lee.

TRAVIS, MERLE (Vocalist), Capitol, BA: Steve Stebbins & Suzi Hait—Americana Corp.

TRAZ-COUNTRY (Vocal & Instrumental Group—5); BA: New England Country. TRENT, BUCK (Vocalist/Instrumentalist), ABC-Dot; BA/PM: Jim Halsey.

TUBB, ERNEST (Vocalist w/Vocal & Instrumental Group-6); BA: Atlas Artist.

TUBB, JUSTIN (Vocalist), Hilltop; BA: Atlas Artist.

TUCKER, MARSHALL, BAND (Vocal & Instrumental Group), Capricorn; BA: Paragon Agency.

TUCKER, RICK (Vocalist), Hitsville

TUCKER, TANYA (Vocalist), MCA; BA: ICM; PM: J.M. "Beau" Tucker—Tanya Inc.

TURNER, MARY LOU (Vocalist), MCA; BA Bill Goodwin. TWITTY, CONWAY (Vocalist), MCA, BA: United Talent.

TWITTY, MICHAEL (Vocalist); BA: United Talent.

TYKE & STAGE COACH WEST (Vocal & Instrumental Group—3), Vones; BA: Richard Lutz.

TYLER, CHET (Vocalist), Garden; BA. Smokey Warren; PM

VALDY & THE HOMETOWN BAND (Guitarist w/Vocal & Instrumental Group—6), A&M; BA Steve Dahl—Stone County; PM: Cliff Jones.

VALEN, TEX (Vocalist), Councellor; BA. Smokey Warren; PM: Frank Amato.

VALLI, JEAN (Vocalist), Country Bell; BA: Buddy Lee. VAN DYKE, LEROY (Vocalist w/Group—5), ABC-Dot, BA/PM: Jim Halsey.

VAN DYKE, VONDA (Vocalist), Word; BA. APA. VAUGHN, SHARON (Vocalist), ABC-Dot.

WADE, J.J., & THE 20TH CENTURY DRIFTERS (Vocal & Instrumental Group—5), Music Mill, BA. Larry Wilt.

WAGONER, PORTER (Vocalist/Guitarist), RCA; BA. Top

WAKELY, JIMMY, SHOW (Vocalist w/Group—3), Shasta. BA: Steve Stebbins & Suzi Hait—Americana Corp.

WALKER, BILLY (Vocalist w/Group-5) RCA, BA. Bill

WALKER, CHARLIE (Vocalist), Award; BA: Atlas Artist.

WALKER, JERRY JEFF, & THE LOST GONZO BAND (Vocal & Instrumental Group—7), MCA; BA Athena Artists, PM. Michael Brovsky—Shadrack Artists.

WALLACE, JERRY, SHOW (Vocalist w / Vocal & Instrumental Group—5), Polydor; BA: Ron Blackwood, Joe Taylor, PM: Ron Blackwood.

WARD, JACKY (Vocalist), Mercury; BA: Joe Taylor.

WARREN, SMOKEY (Vocalist), Yale, Garden; BA. Smokey Warren: PM: Pete Swalik.

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BA Buddy Le WILBURN BROTHERS (Vocal Duo): BA Atlas Artist, Doyle

(Continued on page 38)



This has been an exciting year in my life and I want to express my heartfelt thanks to everyone who has helped make it great through your efforts and support.



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# Country

# Continued from page 32

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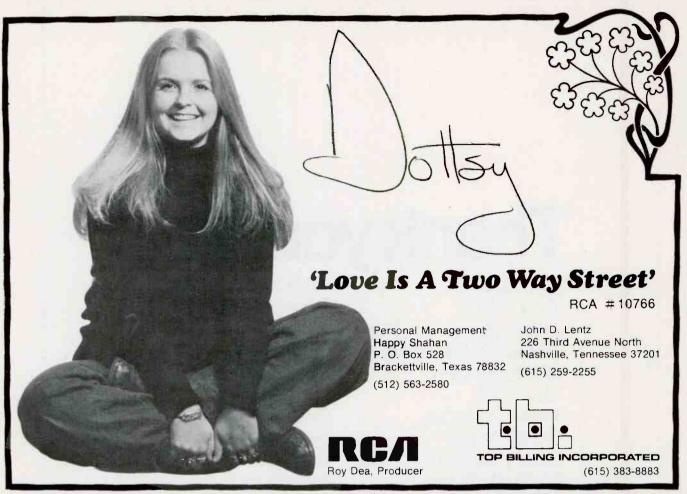
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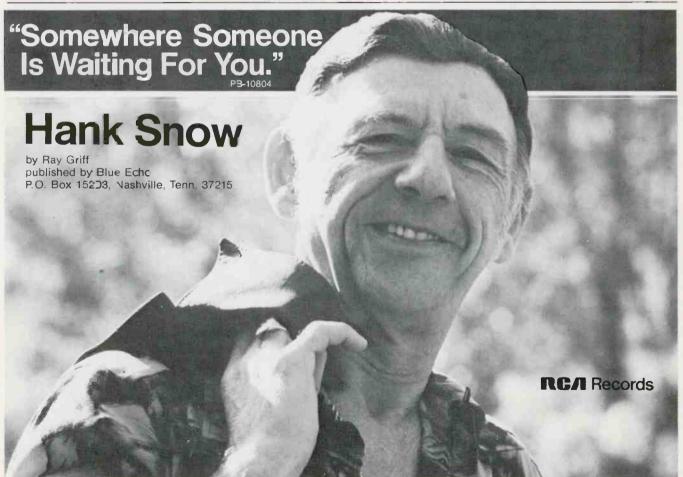
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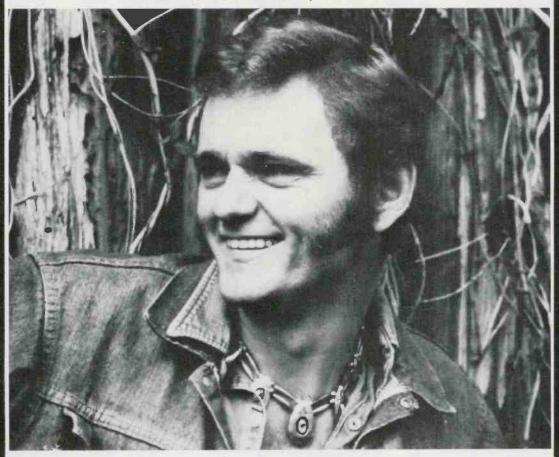
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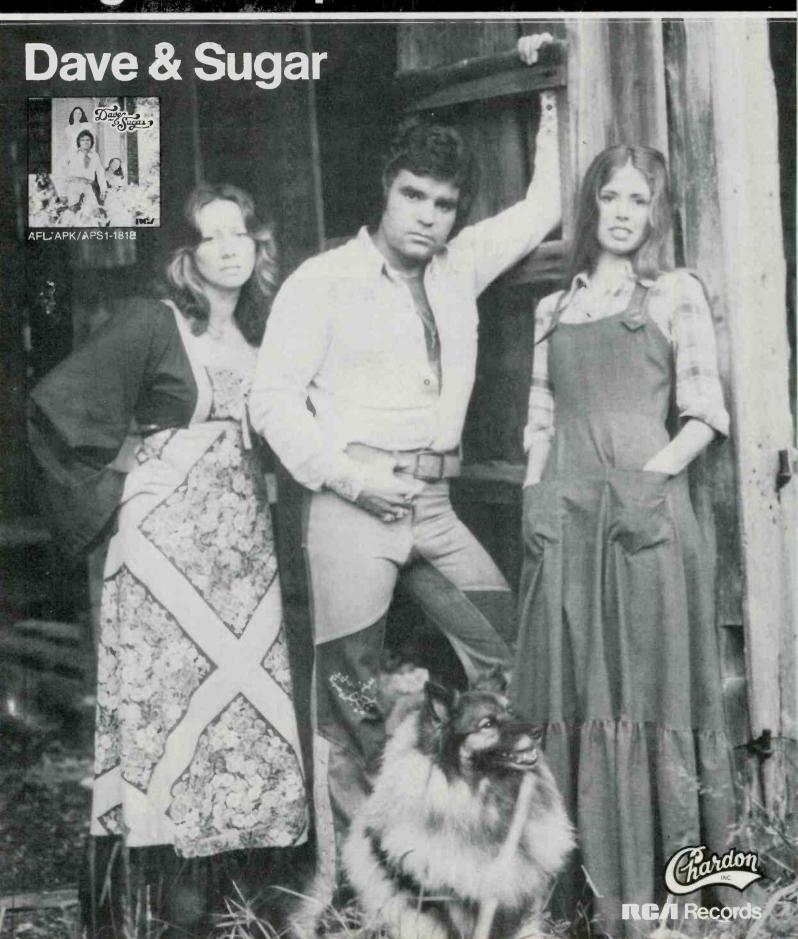
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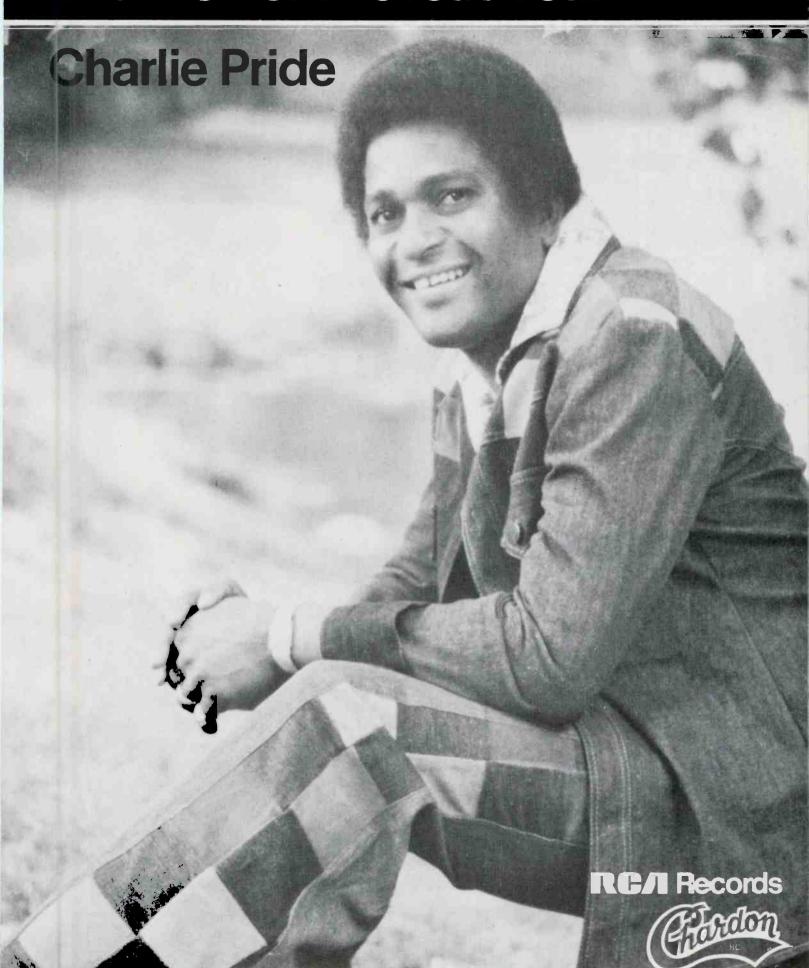
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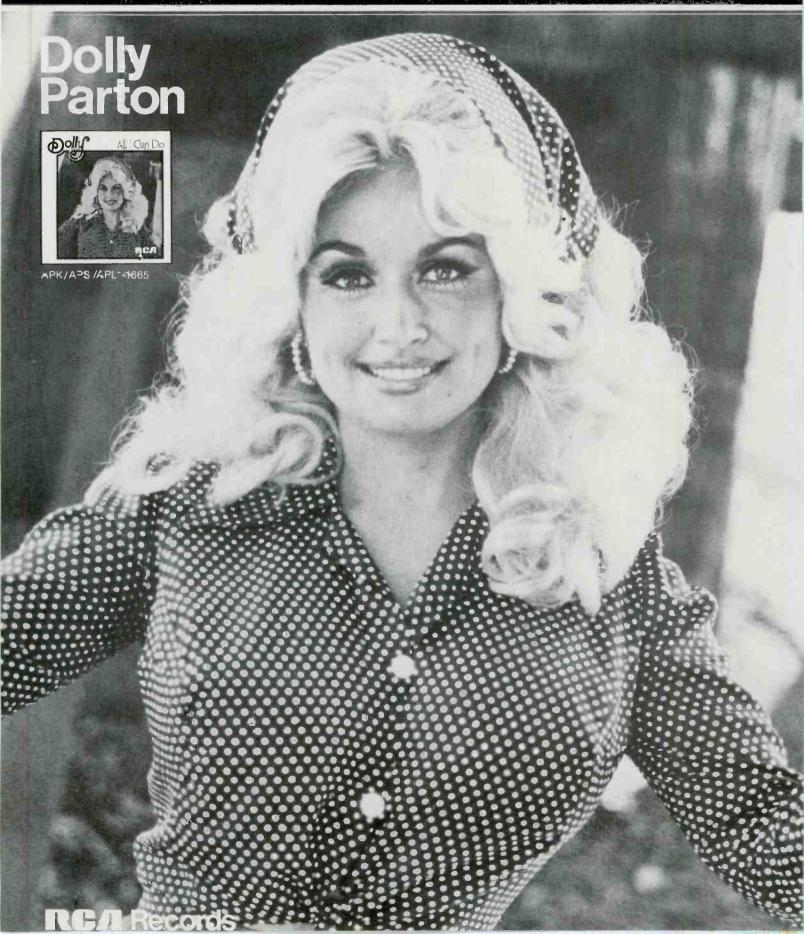
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ountry music trends have been changing at such a rapid pace that serious talent buyers planning their lineups at fairs and amusement parks are relying less on their intuitions and pay-

ing more attention to an artist's position on the record charts and the amount of airplay a recording receives.

Bill Hollingshead, Celebrity Talent Manager at Knott's Berry Farm, notes that he's heavily influenced by record sales and the Billboard



The same holds true for the progressive country of the Rusty Weir type of talent which Lou Acosta, promotion manager for Six Flags Over Texas refers to as the Austin sound. According to Acosta, the Austin sound, as compared to Nashville country which has been crossing over into pop, was originally played on contemporary and progressive radio and has now crossed over into the hard country stations where it's being accepted by the listeners. In order to avoid a lot of confusion over the major changes in trends, he tries to

## Fairs And Amusement Parks Notice Changing Trends In Country Music

By LARRY OPPEN

charts because of obvious changes that have taken place in country over the past few years.

As an example, he points to the crossover of Charlie Rich, Tanya Tucker. Freddy Fender and several others with a contemporary sound who are being accepted by MOR audiences, and the outlaws like Waylon Jennings, Jessi Colter and Willie Nelson, who have become so popular with your ger audiences that they play the Hollywood Bowl and Greek Theatre with prices out of the reach of amusement park budgets.

Freddy Fender returns to his Texas hometown for Freddy Fender Day (above). Below, the Country Music Hall of Fame and Museum staff in hard hats to help speed along the \$1.2 million expansion scheduled for completion this December.



book only established acts with a recording on the charts or up-and-coming new artists who are getting a lot of airplay.

"We use the trades to determine who has a hit out and we make sure the artist is getting plenty of play before we decide to buy," he said. "This is important to us as we don't like to bring in an act unless it's on the air. We need this kind of exposure before we can do an adequate promotional campaign. Of course this doesn't infer that newcomers should be ignored. We've helped a lot of new

(Continued on page 71)

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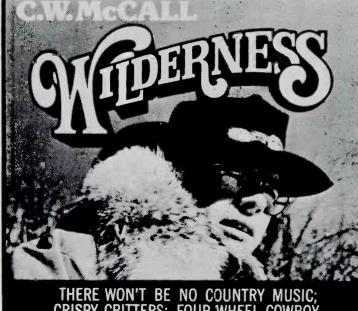
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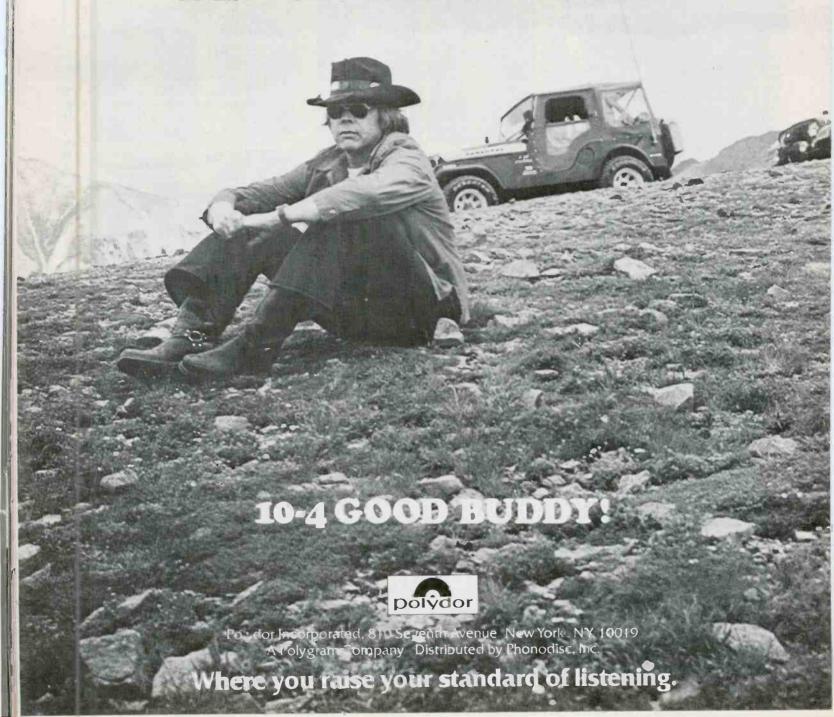
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### The East Coast

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the much-needed numbers. After several years with his "Country In New York" (where he went to extremes to bring fans into New York even via special "country music" railroad trains from Long Island), he grew unnerved by the inability of Nashville agents to understand the importance of the New York market.

"Many of these agents ignored my requests and just didn't see the importance of live country music in this major city," he says. "So, I finally decided to cease operation, after bringing into New York City stars like Roy Clark, Merle Haggard, Charley Pride and Buck Owens, among others."

Part of the blame for the scarcity of fans who attended these shows at Madison Square Garden's Felt Forum was attributed to the great cost factor of coming into New York for an evening concert.

"By the time you get done buying the ticket, paying the baby sitter, eating dinner, parking the car and having a few drinks, the evening can cost you a great deal of money," says one longtime New York "hillbilly." "I'd rather stay at my home in New Jersey and travel to a nearby town to see the same show at half the cost."

Most of the live country music being brought into New York and the surrounding areas is through clubs—the Bottom Line. My Father's Place and the Other End. During the past few months, a wide variety of acts has played in these venues including Jerry Jeff Walker, Faron Young, Johnny Paycheck, Country Gazette, Asleep At The Wheel, Doug Kershaw, the Flying Burrito Brothers, Byron Berline and Sundance and others.

Even with the scarcity of live nationally-known country talent in the Big Apple, there is still plenty of good country music to be heard. Clubs like O'Lunney's in midtown Manhattan have stuck with country music for many years and this music has found a special home. In fact, this nitery, under the helm of the "Irish Cowboy" Hugh O'Lunney, has brought out a great many "closet country fans" in the New York area.

Many well-known national celebrities have happened onto O'Lunney's and their excitement over the music and atmosphere has turned them into died-in-the-wool country fans.

Besides presenting local talent bluegrass and country (Troy Ferguson and Sue Smith with the Country Gentlemen, Michael Simmons and Slewfoot, Mike Baldwin and Smokehouse, Whiskey Hill, et al.) nationally-known talent like Chip Taylor and an occasional country music discotheque evening, O'Lunney recently even presented a bicentennial country music boat cruise around Manhattan.

Based on the pioneering success of O'Lunney, New York's posh Rainbow Room, atop the RCA Building, also decided to give local country artists a

chance. Many of the abovementioned groups performed at this typically-MOR home base in the experiment that began in early September.

Quite possibly the most important motivating factor in the birth of New York country music was and still is WHN country radio. In the past year, under the guidance of Neil Rockoff, this 50,000-watter has been converting all kinds of people to country music.

In fact, country music in New York can no longer be pushed aside as only belonging to Southerners and "hillbillies," since it is now the "everyone's music."

According to Dale Pon, WHN director of creative services, the station's popularity is totally diverse.

"We appeal to a broad cross-section of New Yorkers, as well as people from Connecticut, New Jersey and Long Island," he says.

About six months ago, the station, based on Pon's advice, decided to wage an all-out promotional campaign termed: "There's a Lot of Country In The City."

Through this massive campaign and similar ones waged at various ethnic groups (Spanish advertisments in Puerto Rican neighborhoods featuring Freddy Fender), WHN arose a winner with some high ratings New York has to give. According to Ed Salamon, station program director, the young audience has finally turned on to country music and proven their interest by attendance at the various club dates by country artists around town.

And, record sales on country product are finally beginning to respond after years of inactivity, he says.

"The major problem with record sales was in inability of shops to stock product on country artists," he says. "But this has all changed and we find a lot of support from both record companies and artists."

According to Salamon, many artists have lent their support to WHN and the New York country music cause via live appearances on the WHN airwaves. These include Bobby Bare, Johnny Cash, Dolly Parton, Doug Sahm, the Flying Burrito Brothers, C.W. McCall and many others.

Although Salamon and Pon are reticent to discuss WHN's financial status they do cite a recent New York Times financial section article that told of the station's major gains in the past year, making it more than \$1 million in the red with an anticipated profit of more than \$500,000.

The drawing power connected with WHN and country music's growth in New York was best demonstrated at an August concert by Freddie Hart and Merle Travis that drew huge throngs of people to Lincoln Center's Damrosch Park.

Pon says this huge attendance and the development of country music on a regular basis at Great Adventures Amusement Park (Loretta Lynn, Tanya Tucker, Conway Twitty, etc.) in nearby Jackson, N.J. are encouraging signs.

"People like promoter Al Aronowitz and club owner Hugh O'Lunney were both pioneers in bringing country music to the forefront in New York City and the surrounding areas," he asserts. "Traditional

Nashville country may still take some time to catch on in this city, but everything is definitely on the upswing."

"If the right promoter comes into Manhattan and attempts to carry on, there is a good chance that things might pop and country music will become a dominant musical factor in this city, at long last," says another country music enthusiast.

With the way things are going at WHN, one never knows—country concert promotion could be in its future.

### **Pop Country**

• Continued from page 54

Messina, Marshall Tucker Band, Ozark Mountain Daredevils, Hoyt Axton, Michael Murphey and Pure Prairie League.

Of course this receptivity to pop sounds is largely a continuation of patterns set in the past few years. Pat Boone first made the country chart in 1975 after fully 20 years of success in the pop field. B.J. Thomas' "Another Somebody Done Somebody Wrong Song," No. 1 country and pop, and the Eagles' "Lyin' Eyes," top 10 country and pop, marked the country chart debuts of those long-running pop acts.

The changes in country radio are perhaps best demonstrated in the fact John Denver couldn't push above number 50 on the country chart five years ago with his classic pop smash, "Take Me Home Country Roads." His next big pop hit, "Rocky Mountain High," didn't even make the country chart, while his third Top 40 pop smash, "Sunshine On My Shoulder," peaked on the country chart at number 42. It took until the summer of 1974 and "Annie's Song" to give Denver a Top 40 country record. That was, in fact, the start of a string of five consecutive top 10 country hits for Denver.

It was around that time in '74 that Gordon Lightfoot and Linda Ronstadt, long-time pop favorites, first made the country chart. Both had top 20 country hits: Lightfoot with "Sundown" and Ronstadt with "Silver Threads and Golden Needles."

In 1974 Ray Stevens got his first top 10 record on the country chart in a disk career going back to 1961 with "The Streak," while the year before Brenda Lee went top 10 country for the first time in 16 years of recording, when her label switch to MCA started a string of six straight top 10 country disks.

Other pop acts to go country in '74 were Paul McCartney & Wings ("Sally G"), the Pointer Sisters ("Fairytale"). Jim Croce ("I'll Have To Say I Love You In A Song") and Byron MacGregor ("Americans"). Johnny Rivers also made his country chart debut that year, while in the year or two before that such diverse, but primarily pop entertainers as Eydie Gorme, Wayne Newton and Vicki Lawrence all went country.

PAUL GREIN

### **Bluegrass Success**

• Continued from page 70

which loses a bundle—because they want to maintain the image as a full-line label, don't they? Well they should do that for bluegrass as well; it's a very important part of country music." McCuen says, more starkly, "We've gotten to be mass market consumers and I think it's dreadful. Every form of music should be represented, but in the face of this increasing mass-market orientation catalog and marginal stuff like bluegrass suffers."

Jim and Jesse McReynolds took another alternative. About four years ago they set up their own label, Old Dominion, and they sell their music directly to the customer at appearances and festivals, and by mail-order. Jesse claims, with wry humor, "It's the only way I've ever made any money out of records. With a major you'd just get a statement of how much you owed them." But he still is quite aware that "We're not getting to the majority of the public. There are thousands of potential buyers out there we never see."

A third and most recent alternative has been the setting up of CMH Records, which has specialized in bluegrass recording but approached it with major label muscle (ads and reviews in the trades, leading to good distribution, "because we have a professional approach.")

The man behind CMH is Martin Haerle, formerly associated with Starday and United Artists in Nashville and on the West Coast, and he has signed an impressive lineup of bluegrass talent, representing nearly every major act: Flatt, Wiseman, the Osborne Brothers, Reno & Harrell, Grandpa Jones, the Country Gentlemen and many others.

His theory is specialization: "I can go out and merchandise a half-dozen at a time, not just an occasional one-shot release as a major has to do. It has to be merchandised differently, for example, not with standard country stations but with college stations and some underground. It's a specialized audience, and my label is like one specializing in spoken word.

"It takes tremendous expertise. I know what my client wants, and I have total involvement in this kind of music. The only way a major could do it is to have a bluegrass division with someone in charge who could be totally involved and extremely knowledgeable in this kind of music."

But Haerle's massive experiment is only about a year old, too early to see whether his approach—a combination of small-label involvement with big label promotion and distribution—will succeed, especially in the awesome face of increasingly tight playlists and the difficulty of obtaining airplay.

Still, it may well be that a semi-large label devoted solely to bluegrass can succeed where the limitations of the majors and the small labels cannot. Time alone will answer that question, but whether it can fully unravel this puzzling paradox remains to be seen.

**Catalogs Bulging** 

• Continued from page 66

At first glance, the effect of instituting the \$8 fee appears negligible. "This, of course, is the general belief," Thompson acknowledges, "but until such time as the Register of Copyrights has some time to deal with the matter, the administrative overhead—which the law provides shall be recouped prior to distribution—is anyone's guess.

"Theoretically, in looking at the amount of the fee, you would say that there will not be a significant amount of money left for distribution to writers and publishers. However, the accented industry estimates that there are approximately 500,000 jukeboxes in America does not by any means indicate that the number of operators will be nearly as large. For instance, in large metropolitan cities there are a relatively small number of operators who own a large number of machines, and in that they're paying a flat fee per machine, the administration required to receive those funds will be very little."

Thompson speculates "where the problem will occur is in working out the distribution to the individual publishers and songwriters of the music involved. That's a tedious process that's been developed by the performing rights societies over the past 45 years."

The publishers surveyed were reluctant to predict trends in the industry but, as

Bill Denney observes, "The business has caused publishers to become better businessmen. There are more and more publishers going into business every day, unfortunately. The competition gets keener every time—but that's all right. That's what makes for more and more good product coming out."

### Nashville Scene

• Continued from page 65

flight stereo channels. Country radio stations report their best years ever with WHN gaining major shares of the huge New York marketplace where country product is being stocked in stores that previously shunned it. While country gains in Reno, Vegas and Tahoe, it also climbs halfway across the world in Japan.

It's not just coming from Nashville. There's some good country music being cut in Muscle Shoals, Atlanta, Memphis, New York, Miami, Houston, L.A. and Austin. The latter city is one of the strongholds and birthplaces of progressive country music, and everyone knows that Texans like their music country and their beer Lone Star.

So the pace quickens, the sound changes and green grow the dollars. The hodge-podge city called Nashville takes its nitty-gritty music to a helter-skelter world.

And that's the latest report on the explosion called country music. Tune in again for further details.

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# The **Outlaws**



Willie Nelson and Charley Pride get it on vocally during a CMA trip to Austin (above left). Mercury artist Johnny Rodrigues (with mike right) duets with Waylon Jennings during taping of PBS "Soundstage." At left (below) Columbia artist Nelson signs autographs at North Texas State Univ. where proceeds from his sold out concert went to the school. Below (right) the gold ward party. Shown here are, back row (from left) Tompall Glaser, outlaw; Kenneth Glancy, president, RCA Records; Jerry Bradley, division vice president, Nashville operations, RCA; and Chet Atkins, division vice president, country music, RCA, and (front row) Jennings, leader of the outlaws; Jessi Colter, outlaw, and Nelson, outlaw.



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