

## As U.S. Mourns Attack, Entertainment Industry Unites

A Billboard staff report.

Just as American music reflects the soul of the nation, the U.S. music industry this week mirrored the pain, fear, confusion, and grief that gripped the country's collective psyche in the wake of catastrophic terrorist attacks Sept. 11 in New York City; Washington, D.C.; and Pennsylvania.

The business mourned its own at least three people among the thousands presumed dead following the airliner crashes that leveled the World Trade Center in Manhattan and witnessed at close range the horrific devastation that wiped out countless businesses, including two retail record stores at the foot of the twin towers. Like the rest of the country, the industry ground to a near-complete halt in the wake of the incomprehensible violence.

The U.S. music industry summoned the same strength and compassion that poured forth from the rest of America in the wake of the tragedy, with companies moving quickly to aid survivors and the families of victims with donations of money and blood. (The impact of the tragedy was also felt within the international music community; see story, page 9.)

Bertelsmann made a corporate contribution of \$2 million to a New York City fund set up for the families of the hundreds of firefighters, police, and emergency teams lost in the disaster. "Our answer to terrorism can only lie in solidarity and the courage of our convictions," says chairman/CEO Thomas Middelhoff, who also appealed to the company's

employees to donate blood.

Sony Corp. (Japan) and Sony Corp. of America will be contributing \$3 million to the New York chapter of the Red Cross Disaster Relief Fund and \$1 million to New York



City Public Private Initiatives, which aids families of city employees involved in rescue efforts.

Vivendi Universal is also expected to announce a "significant contribution," says VP of corporate communications Anita Larson. "We have been reaching out to city officials and community leaders to determine where the need is greatest."

Tina Valenti, a spokeswoman for EMI in New York City, confirmed that the EMI Group plans "a significant contribution to a yet-to-bedetermined relief fund. We're certainly going to be involved."

Wendy Goldberg, a spokeswoman for AOL Time Warner in New York, says, "We are in the midst of rolling out a program that will encompass [contributions] to different philanthropies for people who have been affected by the tragedy, and we will be involving both the corporation and the employees."

Clear Channel Worldwide, parent of concert promotion powerhouse Clear Channel Entertainment (CCE), announced the establishment of the ClearChannel.com Relief Fund, which will benefit the relief efforts of the American Red Cross and appropriate New York City and Washington, D.C., police and fire department funds. Clear Channel started the fund with a corporate donation of \$100,000.

Donations will come from boxoffice receipts and collections at CCE venues. In addition, Clear Channel's 1,200 radio stations across the country are raising money. Corporate partners will also be encouraged to participate, as are Clear Channel employees.

At least \$10,000 from ticket sales for Sept. 12 dates by Lynyrd Skynyrd in Raleigh, N.C., and Backstreet Boys in Toronto—both of which were promoted by CCE—has been (Continued on page 8)

## **Performers Give Testimony Before Judges And Lawmakers**

**Record Labels, Artists At Loggerheads Over Contracts** 

In light of the overwhelming importance to both record companies and artists of recent challenges to the legality of long-held provisions in record contracts, Billboard presents this first in a series of special reports on the state of today's record contracts that will cover

recent legislative and judicial developments, an analysis of contract provisions, and an examination of the ramifications to both labels and artists.

#### **BY BILL HOLLAND**

WASHINGTON, D.C.—The Sept. 5 hearing in Sacramento, Calif., on the record industry's 1987 amendment to California's Seven-Year Statute might serve as a landmark, artist lawyers say, leading to changes in the way record

hrecord companies do business with music creators.

The hearing marked the first legislative forum in which artists could discuss in detail their views that record contracts are unfair—particularly the sub-

section B amendment to Section 2855 of the Labor Code, which binds them to long-term contracts. The amendment allows companies to sue for damages for "undelivered" albums not yet optioned, while offering no guarantees that labels must perform their duties to release and adequately market artists in return.

Of the industry's amendment to the Californía seven-year rule, music attorney Stan Soocher says, "Any recording contract that allows a label to (Continued on page 94)

### **Underage Acts Raise Unique Issues**

### **BY MELINDA NEWMAN**

LOS ANGELES—When labels sign minors to recording contracts, the underage act is usually held to the same standard as an adult. But there are some important distinctions that music companies and artists need to know before signing on the dotted line.

In California, New York, and Tennessee—where the majority of entertainment contracts are executed—the contracts must receive court approval.

"A lot of managers and lawyers think, 'I'll have the parent sign, and

that will the bind the contract," explains New York attorney Wallace Collins. "If parents could bind the kid, what would be the point of the law? The technicalities of the law are, if you're 18—in some states it's 21—you have to go through a court proceeding and have a court certify the contract. In effect, [the minor] is affirming that he is entering into this as if he were an adult."

Although the specifics vary from state to state, Nashville attorney Orville Almon, who represented then-11-year-old Billy Gilman in his (Continued on page 96)



Post-Tragedy International Coverage SEE PAGE 9





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THE FIRST SINGLE FROM THE CRITICALLY-ACCLAIMED NEW ALBUM SONGS FROM THE WEST COAST



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## **Billboard Live Unveiled In Miami**

### BY LEILA COBO

MIAMI-The official opening of Billboard Live Sept. 8-with performances by Los Rabanes, the Marley Brothers, Blu Cantrell, and Celia Cruz-presented audiences with a venue whose capacity and versatility may be unparalleled in the world.

Subsequent events should capitalize on the successful opening of the venue, when more than 3,000 guestsincluding promoters, artists, and executives-flocked to the initial VIP party. It kicked off as

a fireworks display marked the unveiling of the exterior Billboard Live sign.

'Billboard magazine was founded in 1894." says Howard Lander, COO of VNU Business Media. "We've waited 107 years for Billboard Live to open in Miami.

Inside, Billboard Live president/COO Mitch Chait was given the key to the City of Miami Beach by Mayor Neisen Kasdin, a big supporter of the 1,500-plus capacity venue. In turn, Chait congratulated Billboard Live honoree Emilio Estefan Jr. for his contributions to music and to the city of Miami.

'This is a major milestone in the city's progress," Kasdin later told Billboard. 'It's almost like the merging of the glamorous nightclub life of Miami Beach of the 1950s with the super international status the city has attained today. It's a very important complex. It will bring live entertainment, and it will be broadcast around the world."

Beyond glamorous, Billboard Live will

in effect be the only medium-size venue for live music to be found in Miami/Dade, and certainly the only venue in the area with the technical capacity to host a variety of entertainment events, ranging from live shows to live TV shoots.



Other events slated to take place before year's end include a Sept. 22 show featuring Colombian rockers Aterciopelados and a series of Celebrity Jams that Chait is producing with Bob DeBrino, formerly producer of Blatt Productions/Warner Bros. The first of those Celebrity Jams, scheduled to take place within the next six weeks, will feature actors Dennis Quaid (of Dennis Quaid & the Sharks) and Steven Segal, also playing with his band.

"I play music all over the world. Music is my first love," Segal says. "I'm anxious to go [to Billboard Live] and put on a good show."

Peter Cohen, senior executive VP of entertainment/media for Billboard Live, says, "We're talking to independent promoters, labels, artists, managers, and a host of people interested in bringing events here.

Cohen says the choice of acts playing opening night reflected both the universality of Billboard Live-which expects to open venues worldwide-and the local influence of Miami.

'This is a prototype," Lander says, noting that Billboard Live is expanding the Billboard brand and trying to select cities that are also music centers and will

feed the club with local talent. "Billboard is perhaps the only unique business-to-business publication that has a concrete link to the consumer [through the Billboard charts]. The club had to duplicate the magazine's integrity, versatility, and

dedication to the music industry."

On Saturday night, artists were pleased not only with the enthusiastic throngs of people in attendance, but also with a setup that allowed them space and intimacy at the same time.

"You can play a lot with the different levels [in the building]. It has great possibilities," said Emilio Regueira, lead singer of Los Rabanes, who brought audience members up onstage during his show.

Chait told Billboard, "I feel a venue of this nature, considering its capacities and its integration with Billboard magazine and all of its resources, presents a very dynamic opportunity.'

In the aftermath of the terrorist attacks on New York City and Washington, D.C., the Billboard Live for Life New York City Relief Fund was created, with Chait announcing plans to host a series of fundraising charity events.

## **Concerts West Steps Up Competition For Tours**

#### **BY RAY WADDELL**

NASHVILLE—News that Concerts West has followed up its acquisition of the Britney Spears tour with two hard-music, multi-act arena tours offers further evidence that the Los Angeles-based concert company is in the game to compete.

First, word came that Concerts West-the concert-promotion arm of sports and entertainment corporation Anschutz Entertainment Group-had won out over Clear Channel Entertainment (once thought to be in the running to acquire Concerts West) for national promotion rights to Spears' upcoming North American tour (Billboard, Sept. 1).

Now, Concerts West will produce two fall hard-music tours: Family Values and Pledge of Allegiance. The former features co-headliners Staind and Stone Temple Pilots with support from Linkin Park, Static X, and others; the latter boasts Slipknot, System of a Down, Rammstein, and others. Both tours will play arenas.

"In a 10-day period, Concerts West did the deal with [Pledge of Allegiance], the deal with Britney Spears, and the deal with Family Values," says Dave Kirby, who heads up the L.A. office of the Agency Group, partners in Pledge of Allegiance. "That's pretty impressive."

Of the two metal tours, the 33-date Family Values is the most branded concept. It will be the third incarnation of a partnership between Korn, management company the Firm, and New York/New Jersey-based promoter Metropolitan Entertainment Group (MEG) after a hiatus in 2000. Metropolitan had been the national promoter, working with regional and local promoters in many

markets. Now, following a shakeup at MEG that removed John Scher as CEO, Family Values has been sold on a national basis to Concerts West.

"Concerts West made a compelling offer to promote the dates," Scher says. He is head of MEG's Hybrid Records but is still involved with Family Values. "There is still a producing partnership between Korn, The Firm, and



Metropolitan, but the offer [from Concerts West] was too good to be turned down.'

Jeff Kwatinetz, president of the Firm, tells Billboard that Concerts West and Clear Channel Entertainment were the only two companies that made national touring offers for Family Values. "It was clear [Concerts West] would do a better job for this tour. This wasn't about money, vengeance, or politics. I co-own this tour, and it is important that it keeps going."

Family Values is booked by John Marks and John Brannigan of the William Morris Agency in L.A. The first tour, in 1998, with Korn headlining, grossed \$6.5 million. The 1999 tour, with Limp Bizkit headlining, grossed \$10.5 million. Family Values begins Oct. 11 in Cleveland at Cleveland State University's Convocation Center and wraps Nov. 24 in L.A. at a venue to be determined.

Pledge of Allegiance, set to begin Sept. 21

in Denver, is a partnership between Kirby, Steve Richards of No Name Management, Beno Benveniste of StreetWise Concepts & Culture, and Happy Walters of Immortal Entertainment. According to Kirby, the first objective was to pair Slipknot and System of a Down in a co-headlining tour, and the second was to bring the tour to arenas.

'We had many of our [Agency Group] bands on the Ozzfest [shed] tour this summer, and they all had a good time and were very well-treated by Clear Channel Entertainment," Kirby says. "But there is a real feeling that this type of music is not well-suited for sheds. The concept of kids in reserved seating, not allowed to stand up or not allowed to mosh, is directly opposite to what these bands are trying to achieve. With harder-edged bands, general-admission seating works best, and we were looking for arenas that would co-operate with that environment.'

The deal between Pledge and Concerts West includes the participation of regional and local promoters with a history with the band, including MEG, 462 in Dallas, Rose Presents in Minneapolis, House of Blues and Nobody in Particular Presents in Denver, and Frank Productions in Madison, Wis.

Most see the aggressive movements of Concerts West, which still declines comment, as a positive for the industry. Scher says, "It will be interesting to see how they step up.'

Co-CEOs of Concerts West are John Meglen and Paul Gongaware, who report to Anschutz Entertainment Group president Tim Leiweke. Music-industry veteran Irving Azoff is also involved in a key big-picture role.

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THE CHART BEAT GOES ON: While chart trivia may seem truly trivial in an unprecedented week of tragedy, there is something to be said for not allowing terrorists to interrupt our daily lives. In that spirit, let's examine what happened on the Billboard charts during one of the darkest weeks in American history.

'AFFAIR' OF THE CHART: Mary J. Blige collects her first top 10 hit in more than five years, as "Family Affair" (MCA) moves 12-9 on The Billboard Hot 100. It's the first top 10 hit for Blige since "Not Gon' Cry" spent two weeks at No. 2 in February 1996.

"Family Affair" is the fourth top 10 hit of Blige's career. Her second chart entry, "Real Love," went to No. 7 in December 1992. Her collaboration with Method Man on the medley "I'll Be There for You"/"You're All I Need to Get By" reached No. 3 in June 1995. Blige's album, No More Drama, slides 2-5 in its second week on The Billboard 200.

On the R&B side, "Family Affair" increases in sales and airplay but gets pushed down 3-4, as "Differences" (Epic) by Ginuwine leapfrogs 6-3. On Top R&B/Hip-Hop Albums, No More Drama maintains its lead and remains No. 1 for a second week. The title track makes its debut on Hot R&B/Hip-Hop Singles & Tracks at No. 76-good enough to earn Hot Shot Debut honors.

EPIC PROPORTIONS: There's no change at the top of the Hot 100,

where Jennifer Lopez and Ja Rule reign for a third week with "I'm Real" (Epic). It's the first No. 1 on the Epic label proper since Michael Jackson spent one week there in September 1995 with "You Are Not Alone." It's also the longest-running No. 1 on the Epic imprint in almost 10 years, since Jackson had a seven-week run with "Black or White' beginning the week of Dec. 7, 1991. With Jackson breaking into the top 10 this issue with "You Rock My World," there are two Epic titles in the top 10 together for the first time since November 1995, when Jackson's "You Are Not Alone" and Groove Theory's "Tell Me" both had berths in the top 10. "I'm Real" is Epic's first No. 1 by a female artist since March 1991, when Gloria Estefan had a twoweek reign with "Coming Out of the Dark."

MEET THE BLACKS: Actress/singer Lisa Hartman Black charts for the first time in Billboard, as "Easy for Me to Say" (RCA), a duet with her husband, Clint Black, debuts at No. 56 on Hot Country Singles & Tracks. Hartman was featured on her husband's "When I Said I Do," a No. 1 hit in 1999. But she wasn't officially listed in the credits and did not appear on a Billboard chart.

'BROTHER' REBOUNDS: The soundtrack to O Brother, Where Art Thou? (Mercury) returns to the top for its 20th week at No. 1 on Top Country Albums. It's the longest-running chart-topper since Dixie Chicks' "Fly" racked up 36 weeks in pole position.

# 35 CLASSIC SONGS FROM CHRISTMAS PAST AND PRESENT ALL ON AN AMAZING 2 CD SET!

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### UPFRONT

## **Crawford Makes Major Investment In Americana Music**

#### **BY PHYLLIS STARK**

NASHVILLE—Atlanta-based broadcast and telecommunications company Crawford Communications is making a major investment in Americana music, forging partnerships with two established industry executives in Nashville who have been longtime champions of the format. Plans call for 24-hour Americana radio and TV networks.

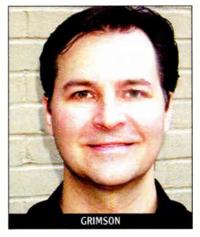
In partnership with Crawford, Jon Grimson has formed Americana Entertainment. Grimson is the owner of CounterPoint Music Group, a 7year-old company specializing in Americana radio promotion, marketing, and consulting. Grimson will be president of Americana Entertainment and will fold CounterPoint into that venture. He is a founding member of the Americana Music Assn., which launched last year and now claims close to 800 members.

*This Week in Americana*, the weekly, internationally syndicated show Grimson has produced since 1998, will now be syndicated by Americana Entertainment, which also plans to develop a syndicated, 24-hour Americana radio format within two months. Additionally, the company will continue to produce periodic radio specials.

Americana Entertainment will include music-publishing and artistdevelopment divisions. Industry veteran Larry Shell has been hired as director of publishing; he is perhaps best-known as the co-writer of "Murder on Music Row" and as a former A&R executive with Polydor Records. Shell's own music will be part of a copublishing deal with Americana Entertainment. Grimson hopes to add more staff to the publishing division later.

"We will start small and stay focused," Grimson says. The company's primary focus will be on songwriters who are also artists.

Crawford has also partnered with industry veteran Stanley Hitchcock for the launch of Americana Music Television (AMT), which will share Nashville office space with Grimson's company. Hitchcock will serve as chairman/CEO of the network, which he hopes to launch nationally in the second quarter of next year after a sheltered rollout with part-time programming on other networks. AMT's programming will include longform shows, concerts, documentaries, and music videos



encompassing country, bluegrass, gospel, and blues.

Grimson says he found in Crawford chairman Jesse Crawford and president Paul Hansil executives with a "deep-rooted understanding and belief in what Americana is. They were willing to look at it as not only something they were fans of but also good business that, with the right team, we can be successful in."

While he admits that the 7-year-old Americana format is a "niche," Grimson says it's "an important one [that] is strengthening as a grass-roots movement." Like most people associated with Americana, he is reluctant to define it beyond calling it "American roots-based music based on the traditions of country."

Hitchcock previously worked at CMT from its launch until it was sold in 1990. During his time there, he says, he discovered that "there is a large appetite for roots music in the American public." Hitchcock launched and ran the national cable channel Americana Television Network (ATN) out of Branson, Mo., for two years in the early '90s before selling it to TCI, which subsequently shut it down.

Hitchcock has named several key executives for AMT. Donald Whiteman is named president/COO. He previously was senior VP of Western Tele-Communications and AT&T in Denver. Joining AMT as executive VP of distribution is Larry Scudder, who previously was CEO of Telia Internet.

Alan McLaughlin joins as VP of production and programming. He previously was head of studio operations for the Shop at Home cable network. Roger Sarchet has been named VP of music industry and will serve as a liaison with labels and artists. He will also produce several shows for the network. Sarchet previously headed artist management and production companies.

Ronnie Reno joins the network as music director. Reno is host of the cable TV show *Reno's Old Time Music Festival*. Denise Hitchcock is named VP of administration and public relations. She is also president of Hitchcock Enterprises. Brenda Cherry has been named director of product marketing. She has worked in retail marketing at department store chains Neiman Marcus and Dillards.

## **Plan Eases Licensing For Broadcasters**

#### **BY JULIANA KORANTENG**

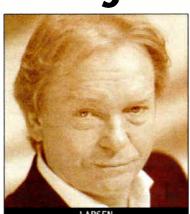
LONDON—The International Federation of the Phonographic Industry (IFPI) is trying out a new system of reciprocal agreements to enable radio and TV broadcasters to simulcast music internationally via the Internet.

Music publishers are studying the implications of the new initiative, whereby the labels' body has set up a one-stop licensing scheme —involving collecting societies in 25 countries—allowing broadcasters to transmit music online while compensating recording labels in those markets.

According to Universal Music International chairman Jorgen Larsen, "This system allows broadcasters to obtain a single international license from one source for the international repertoire of Universal Music—or other record companies, large and small."

The number of countries signing the new agreement is expected to exceed 30, effectively giving broadcasters global simulcast rights on the Internet. Nick Henry-Stolz, music analyst at JP Morgan in London, says, "It's a major step in the right direction."

The trial scheme, which runs until May 31, 2002, has already been given the green light by the European Commission (EC), which was informed of the plan last November. In August, the EC announced it had taken a "favorable view" of the arrangement but would still monitor the impact on



interested parties, such as the labels themselves.

Henry-Stolz points out that such a move has been a long time coming. According to the IFPI, there are an estimated 5,000 simulcasters worldwide, a 600%-plus increase since 1998. But until now, collecting societies have been limited to offering terrestrial broadcast licenses within their respective national borders.

A simplified system was needed to license repertoire online internationally, says the IFPI's Londonbased head of licensing and e-commerce, Nils Bortloff: "We are aware of the broadcasters' demand to get their licenses streamlined. No one wanted to travel around the world to collect the licenses locally. This is very much industry-led. We're not reacting to pressure."

The 25 signatories to the new simulcast agreement include the U.K.'s Phonographic Performance Limited, Denmark's Gramex, Germany's GVL, and SENA in the Netherlands. A U.S. agreement is pending, as talks between the Recording Industry Assn. of America and the National Assn. of Broadcasters continue on terrestrial broadcasters paying performance royalties for streaming music online.

JP Morgan's Henry-Stolz points out that such arrangements raise a question about the fate of collecting societies in the digital age of music: "[The system] bypasses individual collecting societies. So what is the long-term future of collecting societies? That still needs to be clarified."

Music publishers, whose role is increasingly crucial if commercial distribution of digital music is ever to become viable, are keeping a close eye on this deal, says EMI Music Publishing U.K. deputy managing director Tom Bradley: "There have been discussions about a reciprocal agreement among the collection societies to facilitate a one-stop license [for publishers] to broadcasters."

Some authors' rights bodies, including the U.K.'s Performing Right Society/Mechanical Copyright Protection Society, have simulcasting deals with local broadcasters, such as British public broadcaster BBC. Bradley says, "Even where some local societies have not finalized those arrangements, publishers are encouraging them to do so."

Bradley says he thinks the existing Santiago Agreement, which enables local societies to license local publishers' repertoire for performance rights globally, might soon be expanded to include broadcasters.

Mar	<b>ket</b>	Watc
		sic Sales Report

NI-SAL	TO DATE OU	DALL LINUT CALL	
YEAR	2000	ERALL UNIT SALI 2001	
Total	524,594,000	504,352,000	(\$3.9%)
Albums	484,958,000	479,313,000	(~1.2%)
Singles	39,636,000	25,039,000	(~36.8%)
YEAR-TO	-DATE SALES	BY ALBUM FORM	TAN
	2000	2001	
CD	430,471,000	444,175,000	(\$3.2%)
Cassette	53,343,000	34,204,000	(~35.9%)
Other	1,144,000	934,000	(~18.4%)
	OVERALL U	NIT SALES	
This Week	12,512,000	This Week 2000	12,983,000
Last Week	14,217,000	Change 2000	→ 3.6%
Change	⇔12%		
	ALBUM	SALES	81 99 18 m
This Week	12,111,000	This Week 2000	11,990,000
Last Week	13,731,000	Change 2000	⇔1%
Change	⇔11.8%		
	SINGLES	SALES	
This Week	401.000	This Week 2000	993,000
Last Week	486,000	Change 2000	⇔59.6%
Change	⇔17.5%	Grange 2000	- 33.0 %
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YEAR-TO-DATE S	2000	S BY GEOGRAPH 2001	IC REGION
		A CONTRACTOR OF A CONTRACTOR O	10 22 20/
Northeast	2,233,000	1,513,000	(⇔32.2%)
Middle Atlantic	6,531,000	4,618,000	(⇔29.3%
East North Central	6,011,000	3,803,000	(⇔36.7%
West North Central	2,170,000	1,194,000	(~45%)
South Atlantic	8,234,000	5,222,000	(⇔36.6%)
South Central	6,745,000	3,602,000	(~46.6%
	West dares to	- THE PARTY OF THE	
Mountain	2,122,000	1,316,000	(⇔38%
Pacific	5,590,000	3,771,000	(⇔32.5%
ROUNDED FIGURES		FOR	WEEK ENDING 9/09/01



## RADIO SHOWS TO MAKE YOUR AUDIENCE GO BOOM!

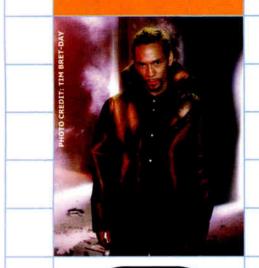


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## Attacks

Continued from page 1

donated to the fund by the bands.

Steve Smith, COO for CCE, says that creating a Web site was the most efficient way "to use all our media to drive people to a place where we can collect toward the fund."

Online retailer Amazon.com allowed its customers to make direct contributions to the American Red Cross through a link on its Web site. By Sept. 13, donations made through Amazon totaled more than \$2.6 million.

Artists also stepped forward to support the relief effort. Earth, Wind & Fire announced that it was making a \$25,000 donation to the American Red Cross, earmarked to aid New York City firefighters, police, and their families; metal band Queensrÿche said it would sponsor a blood drive Sept. 25 at Stadium Exhibition Center in Seattle. All proceeds from Robert Cray's Sept. 15 show at Seattle's Moore Theater were also to be donated to the Red Cross.

As U.S. radio stations were offering listeners morale-boosting and patriotic programming, they were also mobilizing relief-effort assistance, including numerous blood drives. Many stations also organized prayer vigils and handed out American flags.

#### A GRAVE TOLL

Among the 91 killed onboard when terrorists piloted an American Airlines flight from Boston into the north tower of the World Trade Center was former Walt Disney Records senior VP Carolyn Beug, 48, wife of Warner Bros. Records executive VP of music video John Beug. She was returning to Los Angeles after dropping twin daughters, Lauren and Lindsey, off at the Rhode Island School of Design. Her mother, Mary Alice Wahlstrom, 75, was also killed.

Jane Simpkin, a member of ASCAP's Northeast music licensing team, was a passenger on the United flight out of Boston that crashed into the Trade Center's south tower, killing all 65 onboard. Based in Wayland, Mass., 36year-old Simpkin had worked at ASCAP since 1998.

Danny Lee, a roadie for the Backstreet Boys, died on American Airlines flight 11. After breaking down the group's Sept. 10 show in Boston, Lee had temporarily left the tour to be by his wife's side for the birth of their daughter. The baby girl was born on Thursday.

Two music retail outlets—a Borders Books & Music unit located at 5 World Trade Center and a Sam Goody store in the shopping center concourse were completely destroyed when the towers collapsed. But no employees or customers lost their lives.

Opening at 7 a.m. Sept. 11, the Borders store was staffed with about 30 employees. "As soon as the first explosion occurred, all customers and employees were evacuated," says Ann Binkley, director of public relations for Ann Arbor, Mich.-based Borders chain. "All employees in the store at the time are safe, and no one was hurt. It was an absolute blessing that everyone got out."

Musicland spokeswoman Dawn Bryant says the Sam Goody location was "a total loss, but all our employees are safe and accounted for." The store had opened at 8 a.m., and when the first plane hit about 45 minutes later, there were four employees in the store but no customers. The staff immediately evacuated the store.

Reports indicate that J&R Music World's nearby Park Row store also sustained damage, although no employees or customers were hurt.

Some artists contacted by *Billboard* report that they witnessed the day's horrific events first-hand. Columbia artist Mary Chapin Carpenter, who had just flown into New York to tape an episode of the new PBS-TV series *Life* 360, said she saw one of the planes crash into the World Trade Center.

Capitol Nashville's Garth Brooks, his manager Bob Doyle, and publicist Karen Byrd were in midtown Manhattan on their way to meetings when they saw smoke billowing from downtown. Brooks had been slated to later fly to Washington, D.C., to be honored by ASCAP with the Golden Note Award. The event, set for the Dirksen Senate Office Building, was postponed.

Following the Manhattan attack, indie label 75 Ark withdrew album art for *Party Music*, a Nov. 6 release by hip-hop act the Coup, which depicted a group member detonating explosions in the Trade Center towers. "Recent extraordinary events demand that we create new artwork for the album," said a statement from the label. Elektra prog-metal band Dream Theater also pulled its Sept. 11 release from shelves due to an inappropriate cover; *Live Scenes From New York* will be reissued with new art.

#### **BUSINESS AT A STANDSTILL**

Across the country, the industry came to a stunned stop. Almost every music-business event of consequence was postponed or canceled.

The second annual Latin Grammy Awards—scheduled for Sept. 11 at the Forum in Los Angeles, after its relocation from Miami as a result of security concerns there—was postponed, along with all surrounding events. A new date has not yet been set. Asked about the cost of the postponement, Latin Academy of Recording Arts & Sciences senior VP Enrique Fernández says, "We won't at this moment be thinking about that. This is really beyond any thinking of cost to anyone. This is a national tragedy."

Seven-time Latin Grammy nominee Juanes—whose home country Colombia has been torn by guerrilla violence for years—remarked, "I can't believe this could happen here."

The violence left many New York record company executives in Los Angeles for the Grammys stranded. Sony Music chairman Thomas D. Mottola resorted to hitching a ride on a tour bus back to New York.

The National Assn. of Recording Merchandisers (NARM) Fall Conference, which had been set to begin Sept. 12 in Bal Harbour, Fla., was initially postponed until further notice and then canceled altogether. NARM executive VP Jim Donio says the decision was reached after polling its retail advisory council and board of directors.

UPERDNT

CMJ chairman Robert Haber announced that the CMJ Music Marathon, which had been set to run Sept. 13-16 in Manhattan and Brooklyn, has been postponed until Oct. 10-13. The rescheduled event will take place at the Hilton New York. Most of the clubs that were to host CMJ events are located below 14th Street in lower Manhattan; on Sept. 11, that area was ordered closed for several days by Mayor Rudolph Giuliani.

Merge Records and Saddle Creek Records, despite the CMJ cancellation, decided to present a show Sept. 15 at the Bowery Ballroom featuring many of their acts. Proceeds went to New York City area fire departments.

The 111th convention of the Audio Engineering Society (AES), the pro audio industry trade group, was postponed until Nov. 30-Dec. 3. The convention was to run from Friday (21) through Sept. 24 at New York's Javits Center. But AES executive director Roger Furness noted in a statement that much of the venue has been taken over for the foreseeable future by the New York Mayor's Office of Emergency Management and the Federal Emergency Management Agency, which are coordinating emergency services.

The second annual Americana Music Assn. Conference, scheduled for Sept. 14-15 in Nashville, was postponed until Nov. 2-3. But the Southern gospel music community's 44th annual National Quartet Convention (NQC) continued as scheduled through Sept. 15. According to NQC VP Clarke Beasley, the board of directors felt an obligation to attendees to proceed with the event, at which nearly 70 top acts were to participate.

In Washington, D.C.—where at least 200 were presumed dead after a jetliner crash at the Pentagon—Alanis Morissette's scheduled Sept. 11 testimony before the Copyright Arbitration Royalty Panel was canceled. The national headquarters of the Recording Industry Assn. of America and the National Assn. of Broadcasters both closed early. The Washington Area Music Assn. decided to cancel its citywide WAMA Jam, scheduled for Friday and Saturday (21-22).

#### DARK OFFICES AND ARENAS

New York was instantly paralyzed by the calamitous events in its streets. Manhattan-based record labels Sony, EMI, BMG, and Universal guickly shut their doors Sept. 11. With virtually all forms of public transportation halted and bridges and tunnels closed, employees who made it to the office that day made their way home as best they could; at Universal Music, those who wished to stay in the offices were provided with sleeping bags, food, and other provisions. Most companies were attempting to reopen Sept. 13 in New York, but a rash of midtown bomb threats prompted many employees to leave work early.

Nationwide, touring was crippled by the prohibition of commercial air travel (which slowly began resuming Sept. 13), as well as the emotional impact of performing in the wake of the tragedy. Predictably, New York was hardest hit in terms of lost music events. Few venues could be found purveying live music, and Broadway theaters went dark for two evenings.

At the Beacon Theatre, a Sept. 12 show featuring Lil' Romeo with Dreamstreet was canceled, as was a Sept. 15 "Twist of Marley" concert, featuring Lee Ritenour, Jonathan Butler, Patti Austin, and Gerald Albright. Metropolitan Entertainment, promoter of the Lil' Romeo show, postponed a Sept. 11 show at the Hammerstein Ballroom by O-Town and canceled a Sept. 14 Beacon concert by Nanci Griffith.

At New York's Lincoln Center, a three-night stand at Avery Fisher Hall by London's Philharmonia Orchestra Sept. 13-15 was postponed, largely due to logistical difficulties. But at the Center's Alice Tully Hall, a Sept. 13 performance by classical pianist Ruth Laredo was to proceed as scheduled.

Major promoters CCE and House of Blues Concerts canceled all events for Sept. 11, with acts ranging from Madonna and Janet Jackson to Tool and Godsmack. U2 postponed their weekend on-sales for their return to North America, and Britney Spears pushed back the on-sale date for her fall tour.

"We had a few events that were loaded in and ready to go [Sept. 11], but we canceled everything out of sensitivity to the victims and their families," says Rodney Eckerman, CCE president/co-CEO of music. He adds that things are slowly getting back on track: "Our objective is to return to normalcy as soon as possible."

Eckerman says several events were on for Sept. 12 but that others were lost because "with the transportation systems shut down, the logistics are tough. Obviously, the sensitivities in New York and D.C. are unique, but most of the mayors and municipalities are saying, 'Let's move on.'"

House of Blues Concerts' canceled or postponed events included Sept. 12-13 Blink-182 dates at Long Beach (Calif.) Arena and the Arrowhead Pond in Anaheim, Calif.

Some acts rethought their tour plans: Slipknot and System of a Down postponed the start of their co-headlining Pledge of Allegiance tour. Citing safety concerns, Pantera withdrew from the Tattoo the Planet tour of Europe, set to begin Sept. 13.

#### AMID CHAOS, SOME PLAY ON

Linkin Park canceled a Sept. 11 date in Hamburg, "out of respect for what was going on back home," according to manager Jeff Kwatinetz of the Firm, but the band played Sept. 12 in Berlin. Kwatinetz says, "The goal of terrorism is to instill fear and insecurity, and if we don't move on with things, they're succeeding."

Chicago promoter Jam Productions' Jerry Mickelson says that while a Sept. 11 Lifehouse concert at the Vic Theatre was postponed, a Laurie Anderson show at the Park West Theatre went as scheduled. He says, "Laurie felt that maybe it would be a good thing for people to get together on a night like this."

And near Florence, Italy, an audience of some 200 invited guests convened Sept. 11 for a performance by Sting, which was to be recorded for a live album and Webcast on Yahoo .com. Sting limited the Webcast to one song, saying, "I'm angry, I'm confused, I'm frightened, and I really don't want to give this meaningless act of violence any credence." Offering a dedication to "those people who've lost their lives today," he then performed "Fragile."

Responding to the applause of the tearful live audience, Sting continued to play informally and asked the crowd to suggest songs of his that might seem appropriate. After the band set, Sting came back for a solo encore of "Message in a Bottle." Before the song, he said, "These are terrible times. And tomorrow, there'll be six degrees of separation, and we'll all be connected to somebody who was murdered pointlessly. I just want to sing a song for those people."

### **RADIO REACTS**

Most U.S. radio stations abandoned their formats—and their commercials—and went to all-news coverage shortly after the attacks. Most picked up audio feeds from news services or simulcast with sister news stations. By Sept. 12, many stations had put at least some music in their programming mix but were carefully avoiding songs with titles or themes that could in any way be viewed as insensitive.

Four of New York's FM stations had their primary antennas on the World Trade Center, including Clear Channel's WKTU, which switched to a backup transmitter but is still broadcasting at reduced power. XM Satellite Radio postponed the launch of its commercial service in San Diego and Dallas—as well as celebratory events surrounding the launches—as a result of the attacks.

On Sept. 11, MTV and VH1 suspended regular programming to carry a news feed from CBS, which is owned by the music networks' parent Viacom.

In addition to organizing blood drives and raising funds, many radio stations also participated in tributes to those killed in the attacks. Coordinated by the Radio Broadcasters of Chicago, virtually all radio stations in the Windy City observed a minute of silence at 11:59 a.m. Sept. 14. Following the minute of silence, the stations played Ray Charles' version of "America the Beautiful."

This story was written by Chris Morris, with reporting by Ed Christman, Christopher Walsh, Bradley Bambarger, Wes Orshoski, Jim Bessman, and Wayne Hoffman in New York; Bill Holland in Washington, D.C.; Ray Waddell, Phyllis Stark, and Deborah Evans Price in Nashville; Leila Cobo, Gail Mitchell, and Melinda Newman in Los Angeles; Timothy White in Italy; Tamara Conniff at the Hollywood Reporter; and John Morell at Amusement Business.

### UPFRONT

## **International Music Community Responds To U.S. Tragedy**

A Billboard international staff report.

LONDON—While the recent terrorist attacks were aimed at devastating the U.S., what became clear within hours of the atrocities was that citizens worldwide were affected by the tragedy. Thousands of music-industry professionals outside the U.S. have colleagues, business acquaintances, friends, and relatives in New York City, because of the city's role as an epicenter of global entertainment.

These people, as well as thousands of Americans traveling or living abroad, were caught in the aftermath of the Sept. 11 events. While many in the industry vowed to push on with a defiant "business as usual" attitude, others chose to postpone and cancel events worldwide as a mark of respect.

Radio stations around the world altered programming to avoid inappropriate or obtrusive repertoire, while music TV did likewise. MTV Europe featured "tailored music playlists," according to a representative on Sept. 12, continuing to play new and recurrent songs but omitting any potentially sensitive material.

Adds MTV Nordic spokeswoman Lisa Lönner, "MTV Networks Europe has advised [us] to cancel [absolutely] all business travel for at least the whole week, unless absolutely necessary." She also notes that MTV has removed all advertisements that have anything to do with flying, while also carrying no news segments. "We don't believe that we have the competence to deliver news on the channel that is in accordance with the quality of what the news networks can do."

In Germany, Cologne-based music network Viva temporarily cancelled its programming Sept. 11 on the Viva and Viva 2 channels "out of respect," resuming broadcasting at noon the following day. In the U.K., a number of prominent radio stations were adopting an unusually reflective tone. Top 40-formatted BBC Radio 1 and 95.8 Capital FM, as well as London alternative outlet Xfm, were among those who followed immediate, extended coverage Sept. 11 with frequent news updates the following morning.

Jeff Smith, program controller at 95.8 Capital FM, tells *Billboard* that the station generated huge listener response when presenter Chris Tarrant played Michael Jackson's "Heal the World" on his Wednesday morning drive show; other sympathetic catalog material included R.E.M.'s "Everybody Hurts." Smith says, "When you come out of this tragic information and hear about this affront to humanity, then you play a tune that can slightly restore your faith in humanity, it's not necessarily uplifting, but supportive."

While BMI canceled its scheduled Sept. 12 annual dinner in London honoring members of the U.K. Performing Right Society, Britain's Mercury Music Prize pushed ahead Sept. 11, prompting criticism from U.K. media. Nominees at the event used the stage to express the irrelevance of taking accolades on such an occasion, and, ironically, this year's winner, PJ Harvey, was in Washington, D.C.

"It's been a very surreal day," Harvey told the ceremony via a phonelink from the U.S. capital. "This whole city is in shock. Me and my band are involved in all that we can see the Pentagon from our window. It's hard to take it in."

Those sentiments were echoed by a distraught Carolyn Dawn Johnson, the Arista Nashville artist who swept the 25th Canadian Country Music Awards Sept. 10 at Calgary, Alberta's Pengrowth Saddledome with five major wins. Johnson was one of about 200 music industry people stranded in Calgary. On Sept. 11, she told *Billboard*, "I am so, so disheartened. Obviously, I was ecstatic with my wins last night, but watching TV this morning and seeing what is happening in New York, everything else seems so mundane."

Rounder Group president/CEO John Virant was stranded in Toronto following the U.S. attacks after attending the annual Universal Music Canada convention in Huntsville, Ontario, Sept. 8-10. "I often take that Boston to Los Angeles flight," said the quite shaken Cambridge, Mass.-based executive, who added that he would probably drive back home. "I'm not sure I want to be on an airplane this week."

Canadian manager Sandy Pandya of Pandvamonium/William Tenn Management in Toronto spent days after the U.S. attack rearranging schedules of her two acts stranded in America—singer/songwriter Hawksley Workman in New York City and the Cash Brothers in Washington, D.C.-and reassuring their relatives that everything was fine. Pandya had actually been on a New York-bound flight from Toronto on Sept. 11, preparing to take off, when at 9:30 a.m., realizing the impact of what was happening in New York, she and others demanded to leave the flight.

### PLEDGING SUPPORT

Responding to the catastrophic developments in America, Bertelsmann pledged major financial support to dependents of rescue workers killed in New York City. Company chairman/CEO Thomas Middelhoff announced that the company will donate \$2 million to each of the appropriate organizations at the police and fire departments. He also appealed to Bertelsmann's more than 18,000 employees in the U.S., and particularly to its approximately 5,000 employees in New York City, to donate blood. Bertelsmann set up two task forces and telephone hotlines in New York City and Germany to assist employees around the clock.

Universal Music Germany president Tim Renner canceled an upcoming company distribution conference. Universal Music International proceeded with an international marketing conference in the southern Spanish resort of Marbella, but UMI senior VP Max Hole reassured attendees that everyone would be updated on the unfolding tragedy, even as they continued with meetings and showcases.

In Los Angeles, a large number of Spanish-label senior executives had gathered for the Latin Grammys—which was subsequently canceled. Also gathered were most of the 35 Spanish and Cuban artists belonging to Spanish authors and

### Bertelsmann is donating \$2 million as support for the dependents of slain New York rescue workers.

publishers' society SGAE who were nominated for prizes. Only one of the artists did not reach Los Angeles; the Spain-U.S. flight of Pau Donés, leader and singer of Latin rock act Jarabe de Palo, was diverted to Edmonton, Alberta.

Julio Iglesias had received the the Latin Academy of Recording Arts and Sciences (LARAS) Personality of the Year award from LARAS president/CEO Michael Greene in Los Angeles Sept. 10, and the next day he had flown to Madrid for a soldout 20,000-capacity concert to be held Sept. 13. Fernando de Gracia, Iglesias' tour manager and director of tour promoter Fama, told Billboard, "Although Señor Iglesias is Spanish, he has lived many years in Miami and has two young children who were born there. His son Enrique lives there, and most of his stage crew is American. He is really verv worried indeed."

Jamaican singer Shaggy went ahead with a Madrid concert Sept. 11, after the artist and label representatives, including MCA VP international Eamon Sherlock, met to discuss canceling the event. It was Shaggy's first concert in Spain.

BMG Spain's flamenco guitarist Vicente Amigo, nominated for two Latin Grammy awards, was stuck in Los Angeles trying to arrange a flight to Argentina, where he was due to start a tour Sept. 14.

Warner Music Spain president Saúl Tagarro had to cancel his Sept. 12 flight to Miami, because the *MTV* 

www.billboard.com

Unplugged concert by Alejandro Sanz planned for Sept. 14 was postponed "for at least two weeks because of all the chaos," says Warner Spain press chief Sam Dávila.

"I expect planned releases of U.S. repertoire to be postponed," says EMI Music Publishing Germany managing director Peter Ende, "with tours and promotion activities reduced or even canceled in the medium term. The general uncertainty may impair the global economy and adversely affect holidayseason retailing."

Further afield, Britney Spears and her entourage arrived in Sydney Sept. 12 on a direct flight from New York City, having been one of the final aircraft allowed to leave U.S. airspace prior to the closure of the entire American airport network. Spears made the journey as part of a 48-hour promo for 250 Australian and Asian media to promote her November-due *Britney* album. But she canceled a scheduled media conference Sept. 13, deeming it "inappropriate" to hold now.

In London, Universal Music artist Diana Krall canceled her concert at the Pizza Express Jazz Club as a mark of respect, but she vowed to return to England in November to fulfill other engagements. EMI acts Coldplay, Starsailor, Matthew Jay, and Mo Solid Gold were all due to participate in the CMJ Music Marathon in New York City, but they remained in London following the grounding of trans-Atlantic services

Stateside, initial reports suggested that U.K. act Atomic Kitten had been scheduled to film in the World Trade Center area Sept. 11, but a spokesman for Virgin Records says that was not the case and that the group, and its Innocent labelmates Blue, remained in New York City while air travel was restricted. Sony act Jamiroquai also was in New York and due to fly across the U.S. for a TV appearance. A representative at Sony said the band and other staff were waiting for airports to open before returning to the U.K.

Demonstrating the confusion caused by the attacks, South African label Gallo Music International (GMI) was attempting to make contact with one of its top acts, Ladysmith Black Mambazo. The Grammy-winning group had left for its annual American tour Sept. 8 and were in Washington, D.C., at the time of the terrorist attacks. The tour is scheduled to end Oct. 1, although GMI said it doubted that Ladysmith Black Mambazo would continue with concerts. Another concern lay with Lebo M, also a GMI artist, most known for his work on The Lion King soundtrack. Lebo M had jetted off to America on the weekend and attempts were being made to establish his whereabouts.

In Sweden, many of the country's songwriters, producers, and music

publishers called off working sessions, primarily in the U.S. Kristian Lundin, a former songwriter/producer with Cheiron-now with The Location in Stockholm-says: "We all have relatives and friends in New York. I was preoccupied yesterday, trying to get contact with my brother. He works in a building very close to the towers and wasn't heard from until late last night. Luckily, he was all right. Even if the airspace will open up soon, no one is really keen on taking [that chance] right now. We were planning on going on a combined writing/meeting trip to the U.S. for two weeks. Right now, we don't feel [inspiration] coming."

Sony Music Italy had a oneminute silence for the victims of the attacks at 5 p.m. local time Sept. 12.

A spokesman for Japanese concert promotion agency Kyodo Tokyo says that it is worried about the possibility that Brian Wilson may not be able to come to Japan as scheduled Sept. 18. Wilson, backed by the Wondermints, is due to play dates at the Tokyo International Forum venue Sept. 20-21. BMG Funhouse spokesman Giles Duke says Arista Records president/CEO L.A. Reid is still due to be in Japan Sept. 23-26, along with Usher for a showcase and series of media interviews. Duke says, "There is a chance that the trip may be canceled."

### NEW SIGNIFICANCE

In the U.K., BBC Radio 1, which announced to label promotions departments that it had postponed its regular Wednesday playlist meeting until later in the week 'due to current circumstances. carried announcements of the dedicated telephone line issued by the Foreign Office for those worried about friends and relatives. Meanwhile, the station was allowing presenters latitude for sympathetic observation; morning talent Jo Whiley following the Verve's "Bittersweet Symphony" with the lowkey comment, "Some records take on new significance, don't they?"

Later, Whiley on-air described the atmosphere at the Mercury Music Prize dinner in London as "subdued and surreal," while prize judges chairman Simon Frith commented before announcing the winner that "at times like these, music is more important than ever."

This story was written by Gordon Masson and Adam White, with reporting by Paul Sexton, Lars Brandle, Gareth Thomas, and Paul Brigden in London; Larry LeBlanc in Toronto; Howell Llewellyn in Madrid; Diane Coetzer in Johannesberg; Steve McClure in Tokyo; Kai R. Lofthus in Oslo; Wolfgang Spahr in Hamburg; Christie Eliezer in Melbourne; and Mark Worden in Milan.

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### Misra's Jenny Toomey Finds 'Antidote' For Pain

### **BY JILL PESSELNICK**

LOS ANGELES—Ex-Simple Machines label head Jenny Toomey says recording her first solo set was a way to avoid falling into a spiral of depression. The vocalist/guitarist (who has been a member of such bands as Tsunami, Liquorice, and Grenadine) describes the two-disc *Antidote* as heartbroken; still, she feels lucky to have been able to express her emotions about failed romances.

"It's euphoric to

sing sad songs and get them out of your body," Toomey says of *Antidote*, due Oct. 9 via New York Citybased Misra Records. "I don't know what I would do if I couldn't do that."

The music that Toomey recorded with groups like Tsunami was suffused with an activist's stance on feminist and other political issues. Her

solo work moves away from addressing these themes overtly, but it builds on her past subject matter. "It is interesting to play music that's very personal as opposed to very political not that I think there's a huge distinction. Relationships are as good a place as any to look at feminism."

Toomey's songs deal with relationships via sophisticated lyrics and opposing musical patterns, as on such tracks as "Fall on Me." Toomey says that what's interesting about the tune "is the [juxtaposition of] ascending violins and the vocal melody and the pattern of the song. It's like you are riding a leaky ship through icebergs. There's a dangerous quality to it, because I don't know anything that's more dangerous than falling in love."

"Fall on Me" appears on the first disc of *Antidote*, which is subtitled *Chicago*. It was recorded in that city with a group of musicians including guitarist Dan Littleton (a member of Liquorice) and Amy Domingues, a cello, bass, and piano player.

The second disc, *Nashville*, features members of that city's country/ soul ensemble Lambchop. Its high-

lights include a remake of Curtis Mayfield's "Fool for You" and two versions of the track "Unclaimed."

Misra—which is distributed through the label group Secretly Canadian—will service Antidote to 250 college radio stations and a select number of triple-A outlets, according to label manager Phil Waldorf. MP3s will be offered at misrarecords.com.

The company also plans a retail campaign, with in-store play programs and display items targeted in such locales as the Washington, D.C., area, where Toomey is based. Early reaction to the set has been positive at such stores as Washington indie DCCD, where Toomey has long been a favorite, according to the store's Linda Akkarach.

Toomey begins a six-week college tour Oct. 8. (She is booked by Robin Taylor of New York City-based Inland Empire Touring.) The tour will also allow her to work on behalf of the Future of Music Coalition, a nonprofit organization that she heads. She'll open each show with a speech about music-industry issues.

### **Chris King Builds On 'O Brother'** Young Bluesman Spreads 'Legend Of Tommy Johnson' On Valley Set

### **BY WES ORSHOSKI**

NEW YORK—Fifteen years after the release of his debut album, singer/guitarist Chris Thomas King has a film role that nearly came out of nowhere to thank for rejuvenating and expanding his career in show business.

Since portraying Delta bluesman Tommy Johnson in the picaresque Cohen Brothers hit *O Brother, Where Art Thou?*, the New Orleans-based artist has not only found himself field-

ing a stream of offers from Hollywood but has also begun a new chapter of his music career by reprising his Robert Johnson-esque character in the studio and on the road.

King has revisited the role twice already onstage, in Nashville and New York City, when he joined the other (mostly bluegrass and folk) artists who appear on the *O Brother* soundtrack for formal re-creations of the film's music. And on Oct. 9, Valley Entertainment releases *The Legend of Tommy Johnson*, *Art In Comming Johnson*,

Act 1: Genesis 1900s-1990s, an 11song mix of Delta blues, gospel, and Texas-flavored electric boogie inspired by the film.

King, who has recorded country blues styles in the past, notes that he has since moved in a more contemporary direction. Although he says that his most recent albums and the music he is writing now mix rap and blues and "owe more to [New Orleans-based rap clique] Cash Money than to Stax or Delta and Chicago blues," King adds that he's having fun slipping in and out of his Johnson character.

"I'm no more Tommy Johnson than Dan Aykroyd is Jake Blues," King insists. "But it's great to have a character I can step into. It's sort of like when the Beatles did *Sgt. Pepper's Lonely Hearts Club Band* and they said, 'Let's not be the Beatles on this record—let's be something different.' That gives you the creative space to do something that you wouldn't normally do."

Although the movie tells a fictional story created by the Cohens, King's character is loosely based on an actual blues musician of the same name. The real-life Tommy Johnson was a 1920s bluesman who inspired the legendary Robert Johnson and was said the release of *O Brother*—King's manager, Bogalusa, La.-based Jim Bateman, handed out a few advance discs, one of which caught the attention of Valley executive VP Jeff Skillen, who was already familiar with King's albums on Arhoolie, Blind Pig, and Warner Bros.

"I was diggin' the Delta blues on the album before I had even seen the film," Skillen says. "And the idea of him being in character—personally, I

kind of dig that, too." Skillen, of course, hopes *Legend* will be a hit with *O Brother* fans.

Many of those fans are sure to pick up *Legend*, says Terry Currier, owner of Music Millennium in Portland, Ore. But blues purists may not be as enthusiastic, he notes, pointing to the album's cover art—a photo of King sitting cross-legged in a

black hat and suit, with a guitar in his hands. The image is modeled after the most famous photograph ever taken of Robert Johnson.

Later this month, King, booked by West Newton, Mass.-based Josh Stoltzfus, joins the All Over Blues tour. He will also reprise his Tommy Johnson role on the upcoming *O Brother* tour, which begins Jan. 25. And with *Legend*, Valley is readying versions of the disc on DVD-Audio, Super Audio CD, and CD with a 5.1 surround-mix.

Although King had done some minor acting work beforehand, a call from the *O Brother* casting agent came unsolicited. At a loss to explain his luck, he says, "The planets line up for a blues artist about once every 10 years. I'm just happy to be the guy that [they] lined up for on this project."







to have boasted of acquiring his musical skills in a deal with the devil.

King covers the real-life Tommy Johnson's "Canned Heat Blues" on *Legend*, King's eighth album. He also covers Blind Willie Johnson's soulful "Trouble Will Soon Be Over," but the set mostly comprises his own Young Rebel Music (BMI)-published tracks that he wrote about two years ago, during the filming of *O Brother*.

While on location in Mississippi and Los Angeles, King often found himself dressed in costume, waiting to shoot his scenes. He passed time by writing songs in his trailer (by candlelight) that fit his character. Once shooting wrapped, King found himself with a group of songs that "didn't really fit my normal rap-blues thing."

So, about a year ago-well before

### <u>ARTISTS & MUSIC</u>

### **Oliver Darley Stirring Souls In U.K.** British Newcomer Pairs With Soul Vets On EastWest Debut

#### **BY NIGEL WILLIAMSON**

LONDON—He's white, young, and very British. So why are all these '60s American soul legends queuing to record with Oliver Darley?



The answer is simple: All are in agreement that he is the most soulful new voice to come down the pike in a long time.

Due in the U.K. and Continental Europe Oct. 22 on EastWest, *Introducing Oliver Darley* is an album of classic soul songs partly helmed by legendary producer Arif Mardin and features the voices of the Impressions and William Bell—not to mention the instrumental support of such studio stalwarts as saxophonist David "Fathead" Newman, as well as drummer Bernard Purdie and guitarist Cornell Dupree, Aretha Franklin's rhythm section.

When Darley arrived in the U.S., Mardin and others had heard his tape and knew he was British but had assumed he was black. "They were all saying in astonishment, 'But you're a white cat singing soul,' " the singer recalls. "Arif was far too polite to say anything. He subsequently told me how surprised he was. Yet, I got incredible warmth from all of them."

Darley discovered classic soul music as a teenager, buying second-hand vinyl albums from London thrift shops.

"I still have them, and some have got price stickers saying 20 or 30 pence [15-25 cents]. It was the early soul stuff I always loved. Not so much the superstar known names, but singers like William Bell and Solomon Burke. It was like a treasure hunt."

Like so many soul performers, he began singing in a choir. After drama school and a spell with the Royal Shakespeare Company, he realized that music was his first love and began running U.K. soul clubs. "I spent a long time trying to persuade record companies to come and see me," he says. "I didn't send out demos because I felt people needed to see me live."

The breakthrough came after London's Concorde International Artists took over his management and booking. They brought along Christian Tatersfield, recently appointed managing director at EastWest and whose first signing had been David Gray.

Thomas Haimovici, the label's A&R manager, says, "We feel he's unique. He's simply the best new singer around, and we hadn't heard anyone else like him in years."

Two tracks, "Open the Door to Your Heart" and "Cry to Me," were produced in London by Pete Wingfield (veteran of sessions with Van Morrison and others) and sent to Darley's "wish list" of U.S. producers. Former Motown luminary Dennis Lambert was the first on board, followed by Mardin. "Oliver is a marvelous singer

with so much power in reserve,'

'The message I got was that he was a purist who liked to have real musicians play these songs.' –PRODUCER ARIF MARDIN

Mardin enthuses. "I was much intrigued because the message I got was that he was a purist who liked to have real musicians play and wanted to sing these songs from the '60s and '70s. I said to him, 'You know, I think I can get you Aretha Franklin's rhythm section,' and he was very excited. So I got Bernard Purdie and Cornell Dupree and Anthony Jackson."

The Impressions originally said they were too busy but changed their minds as soon as they heard Darley's voice. They accompany him on a version of the Temptations' "I Wish It Would Rain," the album's first single and perhaps the best-known track on the album. The collection mostly concentrates on lesser-known gems from the catalogs of singers such as Burke, Freddie Scott, Ben E. King, and Tyrone Davis.

EastWest has built media support with a series of showcases and has introduced Darley to the public with a series of high-profile appearances, including supporting Tom Jones in London's Hyde Park, singing the English national anthem at the Charity Shield (the big opening showpiece of the soccer season) and on-the-field performances at England's international rugby games.

U.S. plans are being laid for next year. "We need to establish him in the U.K. first," Haimovici says. "But we think the U.S. could fall for him big-time, because there's nobody else his age doing what he does. He can take classic soul music to a whole new audience."

Import-conscious Stateside retailers are clamoring to get *Introducing Oliver Darley*. "This is the kind of record that will resonate with both Anglophiles and afficionados of pure soul," says Dan Rogers, owner of Houston-based indie store Rolling Discs. "From what I've heard of the album so far, it appears that we could easily be witnessing the start of a major career."



**ROCK ON:** The reviews may have been mixed and the opening \$6 million weekend gross a disappointment, but *Rock Star* sure had a hell of a premiere party. Held at Los Angeles' House of Blues, a number of real-life rockers showed up to support the movie.

While some of the musicians attending the premiere were just young'uns when the movie takes place in the early- to mid-'80s, others—such as **Def Leppard** guitarist **Phil Collen**—lived it. The movie even uses a number of Def Leppard songs in the film and trailer, including "Let's Get Rocked" and "Animal."

The band-whose 1987 album,

Hysteria, has sold more than 10 million albums in the U.S., according to the Recording Industry Assn. of America, making it one of the few groups to earn a diamond award for record sales—is hard at

work on a new album, its first since 1999's *Euphoria*.

DEF LEPPARD

"We're right in the middle of recording," Collen says. "We should be done by the end of the year and have the album out in spring." The album will be released on Island Def Jam Records in the U.S.

Once a mainstay on rock and pop radio, it has been a while since Def Leppard climbed the charts, a fact of which Collen is well aware: "I think if we're going to have a radio hit, it's going to be now."

And Def Leppard is doing everything it can to provide radio-friendly songs. "The album is more commercial and more varied, and it's just hooky, catchy songs. In the '80s, you could make five-minute songs-vou can't do that now. it's boring. They're three-minute songs mainly." Def Leppard has enlisted the help of longtime engineer Pete Woodroffe to produce, as well as Marty Frederickson (Aerosmith) and Swedish sensation Andreas Carlsson, among others. "We're always wanted to do a record with different producers,' Collen says. "The great thing, without sounding like the cliché, is you get the different energies so it's really good, the different textures."

Also attending the premiere was **Berlin's Terri Nunn**. She told *Billboard* that Berlin will release a new album Jan. 24 on Nunn's own Heaven's Sake imprint. "I decided to start my own label because of frustration with the labels that I'd been with," Nunn says. "It's also not wanting to give up so much anymore. I'm making more money now than I ever did, so why do I need [major labels] as much? It's a new world. It's kind of great to run the business now, instead of having the business run me."

Nunn says that although a deal hasn't been signed, Navarre is the "best contender" at this point to distribute Heaven's Sake.

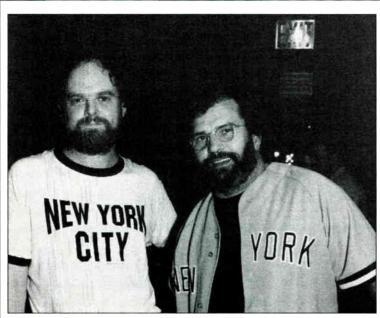
Berlin's album includes "Sacred & Profane," a song written with Smashing Pumpkins' Billy Corgan. "That was the name of our last record and the name of his last tour," Nunn says. "We wrote the song together—it's sexy."

Brian Vander Ark of The Verve Pipe appears in Rock Star as a member of Blood Pollution, a tribute band to heavy metal hitsters Steel Dragon. In the movie's final scene, star Mark Wahlberg sings

"Colorful" to girlfriend Jennifer Aniston. The words coming out of his mouth are provided by Vander Ark. "The director [Stephen Herek] approached me about writing an early-'90s, Seattle-esque song," Vander Ark says. "I wrote 'Colorful' after reading the script. I brought it to my audition. Stephen listened to the song, and he called me at the hotel and told me how much he liked it. I didn't hear anything for a month or two months. And then I got the next script, and it had the song's lyrics printed in it, and I thought, 'That's a pretty good sign.'"

Unlike Wahlberg's character, Vander Ark says he never played in a tribute band. "I was in a cover band, which I enjoyed because we were able to play everything, but I can't imagine picking one band and playing their music every single night. **XTC** and **the Beatles**, maybe."

Everclear's Art Alexakis says he's glad his song "Rock Star" is getting a second chance as the first single from the Rock Star soundtrack, released on Posthuman/Priority. The song originally appeared on Everclear's Songs From an American Movie, Vol. 2: Good Time for a Bad Attitude. "It wasn't a single. It should have been,' Alexakis says, "It was something we argued a lot with Capitol about. Then when they changed the name of the movie from Metal God to Rock Star, I called my manager and said, 'Get us that song!' I knew it would fit the movie."



**On the Road**. E-Squared/Artemis act Varnaline recently performed with E-Squared owner and venerable artist Steve Earle, right, at the Mercury Lounge in New York City. The gig was a stop on Varnaline's ongoing tour of the U.S. Varnaline, led by Anders Parker, left, is promoting its current album, *Songs in a Northern Key*.



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Men







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ISSUE DATE: October 20

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### ARTISTS & MUSIC

## **Road Inspires Naess' Second MCA Set**

### **BY JILL PESSELNICK**

LOS ANGELES—While Leona Naess was on tour last year in support of her debut, *Comatised*, a series of hotel-room songwriting sessions ultimately formed the new material featured on her sophomore MCA project, *I Tried to Rock You But You Only Roll* (Oct. 9).

Naess says that "being on the road and being away from your loved ones can be a pretty naked and depressing existence. [Sometimes] you just want to go home."

By working through these frustrations with her voice and guitar, Naess has created a set of emotional, yet upbeat songs. The set's title track, for example, was inspired by a long-distance breakup and its positive aftermath.

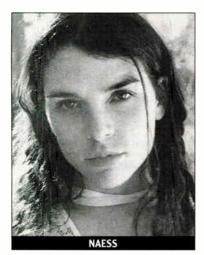
" 'I Tried to Rock You' is of a self-esteem song after someone has ripped your heart out," she says. "I think the song is like standing in front of the mirror and going, 'I'm a good person.'"

The project harks back to *Comatised* by referring to questions brought up by that project's songs. Naess (who is managed by Danny Heaps of New York's Just Talent and whose songs are published by EMI Music, BMI), says that the

2001 amusement

business

disco-tinged tune "All the Stars" is the continuation of *Comatised* track "Northern Star."



Even though the songs are not musically related, Naess says she views *I Tried to Rock You But You Only Roll* as a second chapter. It was an easier chapter to complete because Naess felt more confident.

"It was a painless record to make, amazingly enough," she says. "The first album was a bit scary because I didn't know what I wanted. I recorded it when I was 22. Now I'm 26 and have had more life experience. [This album] is

> Boxscore Top 10 Concert Grosses

worth being heard."

Jeremy Hammond, MCA's VP of marketing, is equally enthusiastic. "Pound for pound, this record's got a lot of depth," he says. "With perseverance and a creative marketing campaign, we'll get the results that we believe it deserves."

Building radio play will be key in the Naess marketing plan. The project's title cut went to modern rock and triple-A formats Aug. 6.

Julie Nakahara, assistant PD for KLLC San Francisco, is a Naess fan. "She's got one of the most compelling voices," Nakahara says. "She's definitely an artist to look out for."

Some retailers agree. Borders Books & Music buyer Andy Sibray says that many of his customers are "fans of the contemporary singer/songwriter genre, and Leona fits into that category. We did well with *Comatised*. People who like the first album will be interested in this one."

Naess—who is booked by Marty Diamond of Little Big Man in New York City—plays club dates through September. Beginning Oct. 18, she begins a 20-market U.S. tour opening for fellow MCA artist Eagle-Eye Cherry.

## **Continental** Drift<sub>...</sub>

**TRU-POP**: Is there room in the marketplace for one more clique of teenfriendly videogenic harmonizers? Only if they have something truly special to offer—like **TruVoices**.

OK, so we're not wild about the act's name, either. But it fits. Without yodelling or over-singing, the first-nameonly quartet of **Aby**, **Diamond Boy Luis**, **Dave**, and **David** perform with impressive confidence and ample soul.

TruVoices has been a journey that began as a simple reunion between two old friends.

After having spent most of their time on the road touring the U.S. and

Europe for several years with a handful of bands, Aby and Luis found themselves back home in New York City during the winter of 1999. A random encounter reunited the old friends as they almost literally bumped into each other in front of Rockefeller Center.

"It was one of those funny things that happens for a specific reason that you can't see in the moment," Aby says. "It

sounds hokey, but I now believe it was destiny."

TRUVOICES

After reminiscing about life on the road, Luis invited Aby to join him in a writing session.

"We'd talk about writing together for a long time, but things kept getting in the way," Aby recalls. "The timing was clearly right this time."

After a six-hour writing session and coming up with their first song, "I Wanna Go Back," their chemistry was palpable. "It was so easy to write together," says Luis, who adds that they decided on the spot to record as a duo.

They eventually took on the name TwoVoices, which was given to them by New York DJ **Broadway Bill Lee** of WKTU. From there, the boys then took their new material and put it into the hands of old friend and producer **Mauro DeSantis (Lionel Richie, Brandy, Jay-Z)**.

Although they were armed with a fine demo, several meetings with major labels—all of which said they'd be more attractive as a group with additional members—proved disappointing.

"It felt like a setback at first," Luis says. "But it turned out to be the best thing that could've happened. We were challenged to take a hard look at ourselves and see how we could become a better, more viable musical entity."

Enter Dave, a local dancer, and Luis' older brother, David. They brought the weight that the act—which quickly changed its named to TruVoices needed. Still working under the guidance of DeSantis, the act has assembled a solid demo of top-40-ready tunes that includes "I Wanna Go Back," as well as the thumpy dance ditty "Whatever You Want" and the charming ballad "Dedicated." Two majors are actively sniffing around the act, but we think there's still time to get in on the bidding. That said, the act is in the studio, working on tracks for an album that

they say they will happily release themselves, if necessary.

Luis says, "We're fully commited to getting our music on the streets, no matter what it takes."

To learn more about TruVoices, call DeSantis at 201-517-0206. Also, visit the group's Web site, truvoices.com, to get a taste of their tunes.

DRIVIN' DOWN POP ALLEY: Dri-

**ver-X** is solid proof that earnest, popinfected rock music still lives deep in the heart of New York City.

The quintet, ably fronted by singer/ tunesmith Will Croxton, is currently shopping a demo that will tickle the ears of listeners who subscribe to the intimate, introspective fare of bands like Travis and Coldplay. Such standout cuts as the strummy "Daylight" and the delightfully harmonious "Carry Me Home" manage to exude boyish sensitivity without ever sounding wimpy or cloving. Croxton and his bandmates, Paul Escamilla (guitar), Phil Yanos (guitar), Kirk Henderson (keyboards), and Brian Patterson (drums), do a good job of keeping the arrangements muscular and reasonably aggressive without ever overpowering Croxton's notably intelligent lyrics and melodies.

Driver-X is currently putting the finishing touches on a self-made album that it hopes to have in stores by late-fall. East Coast gigs are planned to follow. Smart major-label A&R execs are advised to not wait long. Snap these lads up now!

For more information, contact **Kris Sylvester** at 718-366-5164. Also, check out the band's Web site, driverxmusic.com.

ARTIST(S)	VENUE/ DATE	GROSS/ TICKET PRICE(S)	ATTENDANCE/ CAPACITY	PROMOTER
U2	Slane Castle, Dublin, Ireland Aug. 25-Sept. 1	<b>\$6,683,996</b> (5,764,813 punts) \$42.46	157,418 two sellouts	Clear Channel Entertainment
MADONNA	MGM Grand Garden, Las Vegas Sept. 1-2	<b>\$6,503,950</b> \$350/\$75	<b>29,587</b> two sellouts	Clear Channel Entertainment
U2	Earls Court, London Aug. 18-22	<b>\$4,475,265</b> (3,094,870 pounds) \$65.39/\$54.49	73,742 four sellouts	Clear Channel Entertainment
MADONNA	Palace of Auburn Hills, Auburn Hills, Mich. Aug. 25-26	<b>\$4,127,533</b> \$250/\$45	<b>35,407</b> two sellouts	Clear Channel Entertainment
MADONNA	United Center, Chicago Aug. 28-29	<b>\$3,743,830</b> \$250/\$45	33,725 two sellouts	Clear Channel Entertainment
MADONNA	National Car Rental Center, Sunrise, Fla. Aug. 14-15	<b>\$3,603,573</b> \$250/\$45	31,572 two sellouts	Clear Channel Entertainment
MADONNA	Philips Arena, Atlanta Aug. 19-20	<b>\$3,553,444</b> \$250/\$45	29,617 two sellouts	Clear Channel Entertainment
MADONNA	Oakland-Alameda County Arena, Oakland, Calif. Sept. 5-6	<b>\$3,351,320</b> \$250/\$45	31,195 two sellouts	Clear Channel Entertainment
'N SYNC, AMANDA, CHRISTINA MILIAN, MEREDITH EDWARDS	Robert F. Kennedy Memorial Stadium, Washington, D.C. Aug. 13	\$2,232,690 \$65.50/\$29.50	<b>41,831</b> 47,962	Clear Channel Entertainment
'N SYNC, LIL' JOHNNY, DEBORAH GIBSON	Sun Bowl, El Paso, Texas Aug. 27	\$2,048,331 \$68.50/\$32.50	<b>38,313</b> 48,987	Clear Channel Entertainment

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## ARTISTS & MUSIC

### **In The Works**

• Timbaland & Magoo's sophomore Blackground set, Indecent Proposal (Nov. 20), will include "I'm Music," a previously unreleased duet by rocker Beck and late R&B star Aaliyah. Timbaland says the track will likely be issued as a single in tribute to Aaliyah, who died Aug. 25 in a plane crash in the Bahamas.

• On Oct. 16, Warner Bros., Rhino, and Grateful Dead Productions will offer The Golden Road (1965-1973), a 12-CD boxed Grateful Dead retrospective. The 151/2-hour collection features all nine of the band's Warner albums, as well as seven hours of previously unreleased material from the infamous Grateful

Dead vaults. Each digitally remastered album clocks in at nearly 79 minutes, with bonus tracks and rarities on each disc.

· MeShell Ndegéocello has completed Cookie: The Anthropological Mixtane, her fourth album for Maverick. The set was produced by the artist with longtime guitarist Allen Cato. It's due February 2002.

· EastWest will release Burn the Black Suit by Juliet Turner (a hit recording in her native Ireland) Nov. 5 in the U.K. The set will be followed by the single "I Hope That I Don't Fall in Love With You" Nov. 12. A U.K. tour will begin later this fall.



King Returns With Love. On Sept. 25. legendary singer/tunesmith Carole King offers Love Makes the World, her 24th solo album and her first studio effort in almost a decade. She's issuing the set on her own independent label, Rockingdale Records. She says, "Making this album on my own enabled me to make the album I wanted to make."

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### ARTISTS & MUSIC

## **Def Soul's Milian Makes Pop Transition**

### **BY RASHAUN HALL**

NEW YORK—At the tender age of 13, Christina Milian was already actively singing, dancing, and acting professionally. The 20-year-old artist brings those years of experience to her eponymous Def Soul debut.

A veteran of TV shows that include *Clueless*, *Charmed*, *Get Real*, and *Sista*, *Sista*, among others, Milian began recording at the suggestion of top prodcer Rodney Jerkins. After meeting with various labels, she received an offer from Jeff Fenster, the Def Jam/Def Soul A&R executive who is famed for signing Britney Spears during his tenure at Jive Records. Milian says, "I just knew it was right."

Her confidence paid off when Milian was paired with labelmate Ja Rule for his hit, "Between Me & You." Milian looks to build upon that base with her lead single, "AM to PM." She says, "It's just a fun, positive party song that all people of all ages can relate to; it's not too hard and it's not too pop."

The artist, who is managed and booked by Theresa Page for Orlando, Fla.-based Wright Entertainment Group and whose songs are published by Havana Brown/Universal



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Music (BMI), incorporates various influences on her 12-cut debut.

"I wanted an eclectic sound," says Milian. who describes her set as "urban pop," thanks to a stylistic blend that darts from hip-hop to such Euro-inflected dance music sounds as 2-step. Among the set's stronger moments is "Satisfaction Guaranteed," a collaboration with Mark Hill of well-regarded U.K. production team Artful Dodger.

Milian also teamed with Montell Jordan on the ballad "It Hurts When" and with superproducer Jermaine Dupri on "A Girl Like Me." While writing with such heavyweights might intimidate some young artists, Milian took it in stride, as she's fast becoming an accomplished tunesmith in her own right—she co-wrote "Play" for Jennifer Lopez's J.Lo (Epic) and PYT's debut single, "Same Ol' Same Ol'."

Def Soul looks to bank on Milian's versatility and fast-growing résumé to make her debut disc a hit. According to Ann Balliro, director of marketing for Island Def Jam Music Group, "It's difficult for an artist to be all things to all people, but we think we have that in Christina."

The Dave Myers-directed clip for "AM to PM," which premiered Aug. 27 on MTV's *Total Request Live*, is a key marketing tool. "We'll be using it as a giveaway at retail with similar purchases," Balliro says. "We're also employing our street teams to distribute videos to the public."

Def Soul has also launched a junior-high-school tour, which began Aug. 28. On the tour, Milian is both performing and giving talks to students on the importance of education and other youth-related topics.

"This is a smart, smart move," says Marlon Creaton, manager of Record Kitchen, an indie retail outlet in San Francisco. "It shows that she's an artist who cares. She's going to connect with kids in a big way."



**VOCAL PRESENCE:** Over the past decade, Universal Classics has presented some of the best-conceived and most comprehensive specialty reissue editions in the catalog business. Most recently, the company hit the ball out of the park with its landmark "Great Pianists of the 20th Century" series. On Tuesday (18), Universal hopes to extend this success with five inaugural releases in another expansive survey, "The Singers," a Decca reissue line dedicated to some of the greatest vocalists in recorded history.

Like the "Great Pianists" series, "The Singers" is largely the brainchild of executive producer **Tom Deacon**, director of catalog for Universal Classics. Unlike the previous series, "The

Singers" is limited to the holdings of Universal's three main labels— Decca, Deutsche Grammophon, and Philips—as well as the Universal-owned catalogs of Polydor and Westminster. Luckily, those labels include re-

cordings of virtually all the greatest singers of the 20th century.

The series begins with discs dedicated to Teresa Berganza, Franco Corelli, Frida Lieder, Birgit Nilsson, and Leontyne Price. Five additional releases will follow in October, with six scheduled for January and four for February. All feature distinctive digipaks and 24-bit/96 kilohertz remastering. Booklets are kept to a bare minimum, containing only a listing of contents and an informative, anecdotal essay. Bevond that, each offering in the fullpriced series includes extensive multimedia content accessible exclusively via a computer CD-ROM drive, including texts, translations, rare photos, and Web links to a special section of the Decca Web site (and, in some cases, sites devoted to specific singers).

"We wanted to provide a lot of content for the [consumer]," Deacon explains, "but we didn't want to produce something so costly that the profit margins would evaporate. This is only the start. Our company and others will become more sophisticated in the use of multimedia possibilities. In the future, you might see an opera libretto on an additional CD or even the CD the opera is playing on."

In organizing the project, Deacon turned for assistance to a longtime colleague—the late John Ardoin, a noted critic and vocal music expert. Ardoin assured Deacon that, despite the absence of such major figures as Maria Callas and Lauritz Melchior, an expansive series was indeed feasible using Universal holdings exclusively. Deacon quickly put Ardoin in charge of drawing up the blueprints for the series.

Deacon, Ardoin, and a team of European colleagues assembled a list of some 50 vocalists and then selected from those the 20 of the initial launch. In addition to those on Tuesday's release, the initial 20 feature both modern stars—including Mario Del Monaco, Joan Sutherland, Beverly Sills, and Luciano Pavarotti—and such historical figures as Maggie Teyte, Jennie Tourel, and Erna Berger. Ardoin completed planning the first 20 releases, personally supplying liner notes for several, before he died in March. Gilles Chevalier, former label

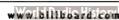
manager of Philips and Deutsche Grammophon in France and now an independent consultant, has assumed Ardoin's role for future series releases. "The Singers"

emphasizes standard operatic repertoire, but offbeat

works are not absent. The volume devoted to Corelli, for instance, includes the most popular tenor arias from **Puccini's** *Tosca* alongside a selection from **Zandonai's** *Francesca da Rimini*. Some volumes also include lieder and oratorio extracts. The series also allows enthusiasts to follow changes in vocal styles over the years, comparing a brisk "Liebestod" from **Wagner's** *Tristan und Isolde* sung by **Frida Lieder** in 1921 with the same aria sung more expansively by Birgit Nilsson in 1966.

Still, admirers of this most subjective of art forms will no doubt engage in heated debate over inclusions and omissions, as well as occasional idiosyncrasies. Ardoin's notes for the Nilsson volume refer to Puccini's Turandot as "a role she was meant to sing," yet the disc does not include a selection from this work. Similarly, the essay accompanying a **Martti Talvela** volume due in January states that the great bass "is remembered now primarily in association with opera," yet the disc consists of lieder exclusively.

"John's personal convictions are clear in every track," Deacon insists. "We adjusted some things to make sure that we weren't appealing only to an American sensibility but to those from other parts of the world. We gave the repertoire to the authors, and we hope they've written intelligent, opinionated articles and not just a fan blurb, because that doesn't really speak to the person who loves singers."



### **REVIEWS & PREVIEWS**

## ALBUMS

### **Edited by Michael Paoletta**

### POP

☐ BRAVE COMBO Kick Ass Polkas PRODUCER: Carl Finch Cleveland International Records 1028 Featured in Music to My Ears, Billboard, Aug. 25, 2001.

#### ► JAMIROQUAI A Funk Odyssey PRODUCERS: JK and the Pope Epic EK 85954

Jamiroquai is incredibly beloved by many around the world-especially throughout Europe, where its new album debuted at No. 1 in numerous markets. While the odds of this happening in this U.S. are (unfortunately) slim, fans of the Jay Kay-fronted outfit will find much to admire on A Funk Odyssey. Nine years after emerging from London's acid jazz scene-and global sales of 16 million units over the course of four alhums-Jamiroquai continues to mine a musical playing field that pays homage to such soul, funk, and disco artists as Stevie Wonder, Curtis Mayfield, and Chic. The set's first single, "Little L," is already a bona fide hit on international dancefloors. The act's presence on the club scene will only continue as additional tracks-the acid house-inflected "Feel So Good" and the wonderfully buoyant "You Give Me Something," for example— are released. And for those who wish Jamiroquai would dabble in something other than its signature sound. direct your attention to the cinematic "Picture of My Life" and the bossa nova-shaded "Corner of the Earth," sublime pieces both.-MP

#### ★ QUASI The Sword of God PRODUCERS: Sam Coomes and Janet Weiss

#### Touch & Go TG227

The lo-fi rock duo of Sam Coomes and Janet Weiss turns in the loosest, most freewheeling album of its career on *The Sword of God*. While



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#### JAY-Z The Blueprint PRODUCERS: various Roc-a-Fella/Def Jam 86396

Jay-Z is arguably on top of the rap game. With his past five albums all achieving platinum-plus status, the Brooklyn, N.Y., native looks to quiet anyone who dare challenge his reign with his latest set. The Blueprint. Such tracks as "The Ruler's Back' and "Takeover" are testament to this; both showcase a fearless Jay-Z, who, despite his crossover success, is still a highly credible MC. The Kanye West-produced "Takeover," which craftily employs a sample of The Doors' "Five to One," is perhaps Jay's best work to date. The Blueprint does have its requisite party tracks. Lead single "Izzo (H.O.V.A.)," which references the Jackson 5's "I Want You Back," is already making serious noise at both urban and top 40 formats. Throughout The Blueprint (which features guest appearances from O-Tip, Biz Markie, and Slick Rick, among others), Jav-Z deftly proves that while his celebrity status continues to rise, he remains firmly grounded to the street.-RH

the band's signature sound of fuzzed out keyboards, pounding drums, sunny hooks, and dark lyrics are all in place once again, Coomes and Weiss place less emphasis on tight pop structures. Instead they play with a mangier, almost bar-band feel that puts an increased focus on the vibe of

### DIANA KRALL The Look of Love

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### PRODUCER: Tommy LiPuma Verve 549846

Whether or not it looks like love, this project certainly sounds like love, with warm production values and classic songs that reference all the various emotions found in a relationship. Krall's first new music since 1999 tackles familiar territory—ballads from the great American songbook, including the title track, "S'Wonderful," and "Dancing in the Dark"—and ups the ante by adding appropriately heart-tugging



orchestral accompaniment. The overall result is Krall's softest, most intimate recording to date, with alluring vocals and perfectly placed piano runs accented by gentle bossa nova rhythms and laidback jazz instrumentation. Sure, it is all quite polished and at times a bit restrained, but call this one a classic, because Krall has never sounded more confident. And in years to come, this disc will sound every bit as romantic, and as good, as it does today.—**\$G** 

each song. The result is longer, more open-ended tracks, several featuring extended instrumental passages, as on the album high point "Seal the Deal." Still intact, thankfully, is Quasi's brooding, bitterly sarcastic worldview, highlighted on tracks like "Fuck Hollywood" and "Little Lord



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#### DAVID BOWIE All Saints: Collected Instrumentals, 1977-1999 PRODUCERS: various Virgin 72435 33045

Renowned as a chameleonic, fashionsetting singer, songwriter, and pop icon, David Bowie has also been an experimental composer of instrumental music, particularly in the late '70s in league with ambient pioneer Brian Eno. As this collection underlines, Bowie is a fresh, uncommonly creative thinker whose textures were highly influential-and not only in rock circles. Evidence of this is found in "Some Are," included here from composer Philip Glass' Low Symphony, based on themes by Bowie and Eno. The set also includes cuts from such Bowie albums as Heroes, as well as rare songs previously released as bonus tracks on the early-'90s Rykodisc reissues of Bowie's catalog (now on Virgin). The companion release to All Saints is Bowie's soundtrack to the 1981 German art film Christiane F., which features a couple of the instrumentals on All Saints plus such classics as "Station to Station" and rarities like the dual English/German "Heroes/Helden."-BB

Fontleroy." For Quasi fans, this latest outing may not trump the indie-pop bliss of 1998's beloved *Featuring "Birds"*, but nonetheless *The Sword of God* is an extremely intelligent, satisfying effort that ranks as one of the better rock albums released thus far this year.—**BG** 

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### **R&B/HIP-HOP**

#### ► BABYFACE Face 2 Face PRODUCERS: various NuAmerica/Arista 14667

It's an edgier, more uptempo Babyface who steps onto center stage with his first album of new material in five years-and his first as an Arista artist. On this 14-track outing he trades head-bobbin' beats with such production up-and-comers as the Neptunes (behind the song's funked-up lead single "There She Goes"), Tim & Bob. and Megahertz; even Heavy D is along for the ride on the soulful "I Keep Callin'." The Mike City-fied opening track-the horn-accented "Outside In/Inside Out"-percolates with a jazzy flavor reminiscent of Babyface's 1993 top 10 "For the Cool in You." And calling to mind Stevie Wonder, Prince, and Eric Benét, the album's other strong suits include "How Can You Be Down," "Wish U Was My Girl," and "Lover and Friend," as well as more signature ballads ("What If." "With Him") —*GM* 

#### ► GERALD LEVERT Gerald's World PRODUCERS: various Elektra 62655

This follow-up to last year's G finds Gerald Levert mining the same love themed territory he has covered on previous albums. With the help of such producers as Mike City, Casino Joe, and Warryn Campbell, and guest vocals by brother Sean and Joe Little III. Levert doesn't really break any new ground. And some of the song lyrics—"Baby I'll come through like it's nothin/Ain't no question/Holla at your dog" from "Same Ol' "-seem too hip for the room. But he delivers several gems, including album opener 'Soul Mate," keyboard-driven "#1,' rhythmic "Can't Win," plaintive "Dream With No Love" (originally on Spike Lee's Bamboozled soundtrack), and ballad "What You Cryin' About,' which could be a prequel to dad Eddie's 1978 O'Jays album cut "Cry Together." Like dad, Levert definitely knows how to wring the last drop of emotion out of a song .--- GM

(Continued on next page)

### VITAL REISSUE

### KEITH WHITLEY & RICKY SKAGGS Second Generation

#### REISSUE PRODUCERS: Mark Freeman and David Glasser ORIGINAL PRODUCER: Charles R. Freeland Rebel 1504

When the greatest hillbilly stylists are the topic, Keith Whitley's name will forever be on a list that includes the likes of George Jones, Merle Haggard, Hank Williams, Willie Nelson, and Lefty Frizzell. The only difference is that Whitley came and went like a lightening bolt in country's modern era (he died from accidental alcohol poisoning in 1989). Most casual fans recall only Whitley's profoundly moving RCA ballads, like "Don't Close Your Eyes" and

"I'm No Stranger to the Rain," but more devoted followers remember them as the beginning of his tragic end. A huge part of what led to those meteoric chart-toppers is chronicled in the grooves of Second Generation, Whitley's teenage teaming with boyhood friend Ricky Skaggs. Together, Whitley and Skaggs collaborated in an affectionate tribute to the high mountain harmony and musicianship of the Stanley Brothers, who were an almost singular influence on the talented pair as they grew up in the flinty hills and hollers of their native Kentucky. By the time the sessions were held in the early summer of 1971—when the high school-aged boys had joined Ralph Stanley's Clinch



Mountain Boys and had become such a popular featured act on Stanley's road show—they needed something on

record to sell to fans. Originally hired to give Stanley's band instrumental and harmony muscle, Whitley and Skaggs evolved quickly into a main attraction. Half of the 12 cuts are Stanley Brothers standards, including the sweet sentimentality in "Memories of Mother." Whitley and Skaggs demonstrated a keen knack for finding newer material to balance out the well-worn songs that added up to a stunning showcase of their vocal and instrumental flair. With Whitley on guitar and Skaggs on mandolin, the peppy "Daybreak in Dixie" is one of the reissue's tastiest treats. Led by Stanley's banjo, sidemen Curly Ray Cline, Roy Lee Centers, and Jack Cook round out the session personnel on

songs that include "Don't Cheat in Our Hometown" (another Stanley classic that ultimately became Skaggs' sixth No. 1 country hit in 1984). To be certain, Skaggs remains the only happy ending to the story he began with Whitley. But with his credentials intact as the most successful country artist in history to emerge from bluegrass, Skaggs' well-documented successful return as the standard bearer for the genre makes the timing of this reissue ideal. It's a perfectly apt companion to Skaggs' new History of the Future and will be deservedly hailed among the most important rediscoveries in what's shaping up to be remembered as the year. bluegrass became hip again.—WJ

**CONTRIBUTORS:** Bradley Bambarger, Andrew Boorstyn, Leila Cobo, Brian Garrity, Steve Graybow, Rashaun Hall, Richard B. Henderson, Wade Jessen, Gail Mitchell, Michael Paoletta, Deborah Evans Price, Ray Waddell. SPOTLIGHT: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or *Billboard* chart potential. VITAL REISSUES: Rereleased albums of special artistic, archival, and commercial interest, and outstanding collections of works by one or more artists. PICKS (): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (\*): New releases, regardless of chart potential, highly recommended because of their musical merit. MUSIC TO MY EARS (,, ): New releases deemed Picks that were featured in the Music to My Ears column as being among the most significant records of the year. All albums commercially available in the U.S. are eligible. Send review copies to Michael Paoletta (*Billboard*, 770 Broadway, 6th floor, New York, N.Y. 10003) or to the writers in the appropriate bureaus.

### REVIEWS & PREVIEWS

### (Continued from preceding page)

#### ★ RANDY CRAWFORD Permanent **PRODUCER:** Pete Smith Warner 9 89273

Randy Crawford is the kind of singer who's so assured in her craft, she can open an album with barely a whisper-here, on a hauntingly romantic "Wild Is the Wind"-and still completely captivate the listener. In an even riskier move, especially in a genre where edge counts, she follows that up with the sugary "Merry Go Round," which in her hands seems a remarkably wise treatise on love. Then again, Crawford imparts wisdom in every song she approaches, from a featherlight rendition of "Alfie" to the dark, techno-touched "When I Get Over You." But the primary emotion on *Permanent* (as implied by the title of the European version. *Plau Mode*) is joy, which resonates not just on the dance-spiked "Sweetest Thing" and (a cover of Stevie Wonder's) "All I Do." but on the heartbreakers as well. When that smile-through-the-tears delivery is matched with the Burt Bacharach/Tonia K-penned "Tell It to Your Heart," the result is gripping. So much so, it's hard to imagine a lover or listener-able to resist.-AB

### COUNTRY

#### CHELY WRIGHT **Never Love You Enough** PRODUCERS: Tony Brown and Buddy Cannon MCA 02201

Chely Wright is blessed with a wealth of talent as a songwriter and vocalist. but her commercial output seems to get mired in the image-making process. Her new MCA album is an example of this, as Wright's sights are set clearly on country-pop divadom rather than her obvious gifts. The title cut is a well-produced, well-performed MOR exercise in cliché. A promising fiddle and banjo intro and wailing vocal soon turn into bombast on "Jezebel," "Wouldn't It Be Cool" is vapor, and "Horoscope" is "Single White Female," part two. On the plus side, the pairing with Brad Paisley on "One Night in Las Vegas" works, and an understated vocal sells the well-written midtempo "While I Was Waiting." Wright delivers a touching vocal on Leslie Satcher's "Her," and a soaring chorus pulls "What If We Fly" out of Carpenters territory. Ballads like "For the Long Run" and "Not as in Love" are radio thorazine, but then Wright surprises with her own beautiful and powerful "Deep Down Low." When Wright concentrates on substance rather than style, the sky's the limit.--RW

### LATIN

#### ► ALEJANDRO LERNER Si Quieres Saber Quién Soy PRODUCER: Jorge Alvarez Universal 159036

Although Alejandro Lerner's "Amarte Así" has been nominated for a Latin Grammy, the album that carries the song is only now being released in the U.S. That little gem of a track, however, is not the only thing that carries the album, an acoustic-based collection of pop tracks, replete with an auteur's sensibility (Lerner penned/co-penned

all tracks). Noteworthy are "A Usted," with its simple yet effective use of harmonies in the chorus and its understated strings, and "Quién te Dijo." Lerner likes to make good use of the acoustic piano, his instrument, but also uses a Hammond B3 sporadically for effect. Indeed, understatement is de rigeur in this album that functions around the lyrical melodies and simple yet effective lyrics. Halfway through, however, Lerner's vocals seem to lose steam and Si Quieres starts to veer into the monotonous. Still, the album, and the songs, survive.-LC

### WORLD MUSIC

#### JAH WOBBLE & BILL LASWELL Radioaxiom—A Dub Transmission PRODUCERS: Bill Laswell and Jah Wobble Axiom/Paim 2073

That these two patron saints of the subwoofer should meet was probably inevitable, though it is interesting that the bass timbres of both Bill Laswell and ex-PIL bassist Jah Wobble have come to resemble one another so closely. Their earth-shaking duets form the spine of this latter-day digital dub effort, whose cavernous spaces and random shifts in dynamics successfully evoke the dark weirdness of Jamaican b-sides of the '70s. A dense rhythmic subtext adds spice to the ominous ambience, the result of Indian and African percussion added by, respectively, Karsh Kale (a veteran of Laswell's Tabla Beat Science project) and longtime Laswell cohort Ayib Dieng. The vocals of Ethiopian singer/songwriter Gigi (whose recent eponymous solo effort was also produced by Laswell) penetrate the mix like crepuscular shafts of sunlight. A shame that the late dub innovator King Tubby didn't live to witness the new century, as he would surely have found much to enjoy in these thunderous soundscapes.-RBH

### CHRISTIAN

#### ► NICOLE C. MULLEN Talk About It PRODUCERS: Justin Niebank, David Mullen, and Nicole C. Mullen Word/Epic 40361274119

With her stunning voice, incredible songwriting gift, and unbridled charisma, Nicole C. Mullen has emerged as one of the Christian market's most exciting, and applauded, artists. The Gospel Music Assn.'s reigning songwriter of the year as well as song of the year winner ("Redeemer"), Mullen's new effort has been highly anticipated, and she deftly delivers the goods. Funky, soulful, and intensely passionate. Mullen shines on these unabashedly faithdriven tunes. The title cut, "Talk About It (Say So)" and "Witness" are vibrant anthems about declaring your beliefs. "Call On Jesus" and "Come Unto Me" are gorgeous ballads that showcase the tender side of Mullen's vivacious musical personality. Among the album's best moments are the trascendentally beautiful "When Heaven Calls" and the frenetic, high energy "Sometimes." From hip-hop to praise and worship, this spirited album runs the gamut of musical styles all woven together by Mullen's compelling vocals.-DEP

### **SHERYL CROW The Globe Sessions** 5.1 MIX: David Tickle

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**PRODUCER: Sheryl Crow** DTS Entertainment 69286-01076

### THE EAGLES

**Hell Freezes Over** 5.1 MIX: Elliot Scheiner **PRODUCER: The Eagles With Elliot** Scheiner and Rob Jacobs DTS Entertainment 71021-51006

#### **THE POLICE Every Breath You Take: The**

Classics 5.1 MIX: David Tickle PRODUCER: The Police, Nigel Gray, and Hugh Padgham DTS Entertainment 71021-51053

Since 1996, entertainmenttechnology company DTS Entertainment has licensed and remixed music in 5.1 surround sound. Long before DVD-Audio, DTS released some of the most popular albums of the past three



decades on "5.1 music discs," playable on any DTS-capable 5.1 playback system, mixed and mastered for compatibility with home-theater systems. This pioneering work contributed greatly to the emerging consciousness of surround sound for music. now delivered by DVD-Audio as well as the Sony/Philips-developed Super Audio CD.

As the Warner Music Group remains the sole major label to release DVD-Audio titles, DTS' catalog of top-selling albums remixed in 5.1 offers music fans the opportunity to hear many favorite recordings in surround sound while majors continue to formulate their plans with regard to multichannel music.

David Tickle's multichannel mix of Sheryl Crow's intensely personal The Globe Sessions is as good an example as any of the joy of the surround listening experience. Just as Crow bares her entire range of emotions on this 1998 set, she-with recording engineer Trina Shoemaker and mix engineer Tchad Blakeemploy a wide range of sonic textures. The diversity of electric and acoustic guitar tones are exquisitely mixed by surroundmix pioneer and super-producer Tickle, allowing, as the format

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#### D I S C N

naturally does, a fuller revelation of Crow and company's creation. The layered vocals and neatly orchestrated rock'n'roll guitars, given five speakers from which to envelop the listener, deliver greater impact than can the standard CD.

Jeff Trott's searing, tube-amped guitar tones throughout The Globe Sessions are outstanding. providing a raunchy, Stonesy accompaniment to Crow's finest songwriting to date; five discrete audio sources allow him far greater emphasis than two, and Tickle's placement of them presents a different picture, yet complementary and in the spirit of the original mix. Standout tracks in this 5.1 mix include the devastatingly hip "There Goes the Neighborhood"; "Am I Getting Through (Part I & II)"; and "Maybe That's Something," on which the backward-tape intro swirls around the



listener, a rare modern use of trippy panning, rarely employed today (indeed. The Globe Sessions is sonically closer to late '60s/early '70s rock recordings than those of Crow's contemporaries).

The DTS 5.1 music disc of The Globe Sessions is actually encoded in 6.1-channel Extended Surround but is compatible with 5.1 digital surround decoders.

Elliot Scheiner, who has become one of the pro audio industry's premier surround-mix engineers, received his introduction to 5.1 with Hell Freezes Over, a document of the Eagles' 1994 reunion that is also available on DVD-Video.

Surround sound lends itself especially well to a live recording: in this instance, as with most multichannel mixes of concert recordings, Scheiner gives the listener a "best seat in the house" vantage point. The musicians are primarily spread across the left. center, and right speakers (with low-frequency effects in the subwoofer, the ".1" in 5.1). In addition to audience sound and reverberation from the front, the rear channels are also employed for percussion in such places as the epic acoustic reading of "Hotel California"; in keyboards, as in Joe Walsh's "Pretty Maids All in a

Row"; and the wistful, "I Can't Tell You Why." (Eagles fans take note: Scheiner has also remixed the Hotel California album for upcoming DVD-Audio release.)

Tickle-who as a teen observed the art of music mixing while watching Police drummer Stewart Copeland's early band Curved Air—created the 5.1 mix for *Every* Breath You Take: The Classics, the collection of cuts from the Police's brief but intensely prolific career.

Copeland's thunderous drumming on "Roxanne"-and, for that matter, most Police tracks-is even bigger in the surround mix than on the LPs on which he was introduced to the world. Suitably, Copeland is presented in the left, center, and right speakers on "Roxanne," insistently propelling the band forward, while the backing vocals are spread fully around the listener. Similarly, Andy Summers' rhythm guitar is far more

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prominent on "Can't Stand Losing You," crashing into the mix from the rear speakers at the prechorus, before Copeland again takes over as the band charges into the relentless refrain.

Listening to the DTS 5.1 disc of Every Breath You Take, one is reminded of what a compelling group the Police were. Sting's exceptional songwriting, fed through the trio's unique punk/ reggae amalgam, is a potent combination. But always, it is Copeland that draws greatest attention, his near superhuman drumming going far beyond simply keeping time. The 5.1 mix gives Tickle the opportunity to present Copeland's artistry in a more revealing light. His choice of cymbal accentsoften just ahead or behind the beat-and acrobatic tom fills constantly pull the music this way and that, always with a perfect sense of dynamics. In the ethereal "Walking on the Moon,"

Copeland's massive rimshots. attacking from the front speakers, are extended to the rear by an enormous reverb, suitable for his percussion style. Likewise, the furious hi-hat work in "Walking on the Moon" travels across the 5.1 array, finally released from the constraints of two channels.

CHRISTOPHER WALSH

### **REVIEWS & PREVIEWS**

## SINGLES

**Edited by Chuck Taylor** 

### POP

POE Wild (4:16) PRODUCERS: Poe and Olle Romo WRITERS: Poe, O'Brien, and Elizondo PUBLISHERS: Sony/ATV Songs/Apro Poe Go Music, BMI; EMI April Music/Sad Clown Songs/Music of Windswept/5 Card Music/Elvis Mambo Music, ASCAP Fishkin Entertainment/Atlantic 300458 (CD promo)

Like the writer from whom she took her name, Poe is best when disturbed, à la her 1995 breakthrough hit, "Angry Johnny." From last year's Haunted, "Wild" is a bitter offering, the counterattack of a woman scorned. Over a sparse mix of trickling guitar notes and techno effects. Poe unleashes a venomous rant at a former lover, using a subdued, breathy vocal delivery that underscores her ire. She keeps a tight rein on the music, and the restraint is more effective than a screaming emotional catharsis would have been. Only when the ambient wave halts momentarily does she let loose, crying out as the drums pound: "You've got a lot of nerve to come back here." The single also includes a condensed radio remix, substituting an acoustic guitar for the computerized effects without sacrificing its edge. Programmers will likely be drawn to the latter, which trims off more than half a minute.-SB

### STEPS Mars & Venus (We Fall in Love Again) (3:51)

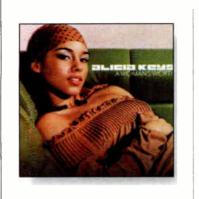
PRODUCERS: Dane DeViller and Sean Hosein WRITERS: D. DeViller, S. Hossein, J. Elofsson, and A. Goldmark

#### PUBLISHERS: BMG Songs/Big Caboose/Little Engine Entertainment, ASCAP; BMG Music Scandinavia/Zomba/Danianne, BMI Jive 42940 (CD promo)

Teen-targeted Brit foursome Steps managed to move some 200,000 copies of its 2000 debut, Step One, without benefit of radio exposure (aside from the increasingly influential Radio Disney). Like S Club 7, which scored with "Never Had a Dream Come True," the group has beefed up, if not Americanized, its sound the second time around. In fact, "Mars & Venus (We Fall in Love Again)" is a track that's not even found on the group's second disc overseas. but it anchors the new U.S. set. Buzz. "Mars & Venus" skips along with a light hip-hop beat to a lyric that cleverly explains how opposites attract. The well-constructed chorus has the goods to make the grade at top 40, if not AC, though the production is so low-key that it's almost too subtle to make the leap from speakers to the hearts of pop fans. Still, there's plenty of breakout potential on this album; our bets are on "It's the Way You Make Me Feel."-CT

### **COUNTRY**

KEITH BRYANT Drivers in Heaven (3:57) PRODUCER: Benny Quinn WRITERS: S. Partridge, E. Lassan, and B. Miller PUBLISHERS: Sam's House of Music/ Songs Sung Blue, BMI BBQ Racing Inc. (CD promo) For a large segment of sports fans, stock car racing has eclipsed base-



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### ALICIA KEYS A Woman's Worth (4:10) PRODUCER: Alicia Keys WRITERS: A. Keys and E. Rose PUBLISHERS: Lellow Music/EMI

Music/Skyhy Publishing, ASCAP J Records 21111 (CD promo) A No. 1 multi-platinum album, No. 1 debut single, and MTV Video Music Awards for best new artist: This young woman is already worth her weight in gold, and she's just getting warmed up. Alicia Kevs' second J Records single, "A Woman's Worth," maintains her highly stylized, slow-groovin' mama persona, with another cool slice of noveau soul oozing with sensuality. In the song that she cowrote and produced, Keys sings, "She walks the mile, makes you smile, all the while being true/ Don't take for granted the passion she has for you/You will lose if you choose to refuse to put her first.' Vocally, Keys' poise and confidence are simply unmatched in the bountiful arena of under-25 acts brewing out there. Clearly, we have another winner from an exceptional artist who is quickly defining herself as the exception to nearly every rule in the music industry handbook.-CT

ball as America's favorite pastime. The phenomenon hasn't gone unnoticed by the country music industry, which often targets the same consumer. So it makes good sense that enterprising Nashville producer Benny Quinn has put together an entire album of songs geared toward NASCAR fans. Penned by Scott Partridge, Ed Lassan, and Blue Miller, the first single from the Drivers in Heaven collection is a touching



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WRITERS: E. Iglesias, P. Barry, and M. Iaylo PUBLISHERS: Enrique Iglesias Music/ EMI April, ASCAP Interscope 10538 (CD promo)

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On first listen to Enrique Iglesias' "Hero," one is inclined to expect that moment where the beat kicks in and the synths swirl. Not this time. The first single from the Latin heartthrob's upcoming *Escape* is a sweet, lovesick ballad in which the emphasis is on his lyric and a surprisingly vulnerable vocal performance. Iglesias' voice actually trembles as he sings, "I just wanna hold you." This



is a new, fortuitous direction for the multi-platinum artist. It's traditionally considered risky to open an album with a ballad, but this strong contender should effortlessly hook the top 40 audience. The track's pacing also marks a departure for collaborators Paul Barry and Mark Taylor, known primarily for their uptempo work with Igesias, Cher, and Ricky Martin. "Hero" is a winner that should immunize this talented entertainer from the sophomore jinx and get things rolling for fall at top 40 radio.—**CT** 

salute to the legends that have died at the hands of the sport. Newcomer Keith Bryant is effective in communicating the song's sentiment, which is sure to strike a chord with the multitude of NASCAR fans who fondly remember the legendary drivers. It wouldn't be surprising to see a major label snap up this project and take it to the large fan base that so readily buys into the NASCAR scene.—**DEP** 



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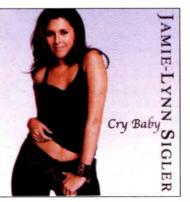
**GHOSTFACE KILLAH FEATURING CARL THOMAS & RAEKWON** Never Be The Same Again (3:45) PRODUCERS: Unique Productions Inc. WRITERS: D. Coles, B. Palmer, S. Moore, C. Woods, and D. McKenzie PUBLISHERS: Starks Publishing/Warner Chappel/Carpa Noche/Davel McKenzie Music/In Tha Blood, ASCAP; Careers-BMG Music, BMI; Wu-Tang Publishing Razor Sharp/Epic 24988 (CD promo) Known for his street-edged solo efforts and aggressive collaborations with fellow Wu-Tang Clan brethren, Ghostface Killah offers a softer side of sorts with the first single from his forthcoming set, Cuban Linx 2: Bulletproof Wallets. Teaming with R&B crooner Carl Thomas, Ghostface pours his heart out to a cheating lover over the midtempo breakbeat. The irony of "Never Be the Same Again" is that Ghostface—not known for crafting love songs-takes his witty delivery to the next level with this narrative tale. Thomas' tenor is a perfect fit, while Wu-Tang member Raekwon teams with the duo for the album version. Hardcore Wu-Tang fans may be taken aback, but this stands among the continuously evolving MC's finest moments yet. "Never Be the Same Again" makes for a defining moment in his career.-RH

SARA EVANS Saints & Angels (3:20) PRODUCERS: Sara Evans and Paul Worley WRITER: V. Banks PUBLISHER: House of Fame, ASCAP RCA 69068 (CD promo) Leading the pack of nominees for the upcoming Country Music Assn.

awards with nods in the female vocalist, single, album, song, and music video of the year categories, Sara Evans has obviously become the country format's new golden girl—

NEW & NOTEWORTHY

JAMIE-LYNN SIGLER Cry Baby (2:55) PRODUCERS: Peter Amato and Robbie Nevii WRITERS: P. Amato and R. Nevil PUBLISHERS: Slice of Sicilian/Desdoné, BMI; Dresden China Music, ASCAP BAB Music/Edel 0002 (CD promo) She's a Soprano but can she sing? Jamie-Lynn Sigler, who plays Meadow on the smash HBO show *The Sopranos*, works her charms on the musical side with her debut "Cry Baby," a formidable slice of funk-fueled pop that could open new doors for the attractive 20-year-old. Her bio reports that singing was always in the cards,



following years of musical theater in and around her native Long Island, N.Y., before landing her choice TV role. Tracks from her upcoming *Here to Heaven* work the contemporary tip of R&B-inflected top 40 with varying degrees of success (and we really could have done without a song titled "Bada Bing"). "Cry Baby," co-written by hitmaker Robbie Nevil, is the best of the lot. The curiosity factor here is high, name recognition burgeoning, and top 40s may feel a kinship between their audience and the actress. Look for the album Oct. 16.—**CT** 

and with good reason. She's got the voice and stage presence to command an audience in person and over the airwaves. She does the latter here with this ace song about love's ability to turn hell to heaven: "When we're torn apart/Shattered and scarred/Love has the grace to save us/We're just two tarnished hearts/But in each other's arms we become saints and angels." Evans' voice is smooth and sultry on the verses, then absolutely soars on the chorus. Penned by Victoria Banks, it's a solid, well-written song and Evans turns in a glorious performance. No question that country programmers will be all over this.—DEP

### <u>ROCK</u>

LIT Lipstick and Bruises (2:59) PRODUCERS: Don Gilmore and Lit WRITERS: J. Popoff and A.J. Popoff PUBLISHER: EMI April Music, ASCAP Dirty Martini/RCA 60482 (CD promo) It looks like Lit has a lot in store for this fall-the Orange County, Calif., foursome marks the season with a new album and new single on the band's new Dirty Martini imprint. "Lipstick and Bruises" leads off new set Atomic, due Oct. 9. The group found massive success at modern rock radio two years ago with the ubiquitous summer smash "My Own Worst Enemy," which spent 11 weeks topping the *Billboard* Modern Rock chart and became the year's No. 1 Modern Rock single. This time out. the group rolls out a driving rocker destined for similar success at radio. The guys rejoin producer Don Gilmore, who was behind the board for their last set (as well as for recent successes by Linkin Park and Sugar Ray). This cut falls nicely between the fun and loud extremes exhibited by those acts, respectively-the guitars are loud but complemented by a fun new wave underlining and a catchy chorus.-EA

### **BLINK-182** Stay Together for the Kids (3:59)

PRODUCER: Jerry Finn WRITERS: Blink-182 PUBLISHER: not listed MCA 25558 (CD promo) The second single from Take Off Your Pants and Jacket finds Blink-182 departing from their usual happy-go-lucky crassness, eschewing the trio's humor in favor of serious teen angst. Channeling the sober spirit of their 2000 hit "Adam's Song" (which dealt with teen suicide), the band now tackles the subject of fighting parents: "Their anger hurts my ears/Been running strong for seven years/Rather than fix the problems/They never solve them/lt makes no sense at all." As is often the case, twin frontmen Mark Hoppus and Tom DeLonge split the vocals; Hoppus, his vocal illuminated with a new sensitivity, takes the hushed pensive verses, while DeLonge handles the intensity on the refrains, lamenting, "It's not right" repeatedly through the fade. At nearly four minutes, this is almost a "MacArthur Park" or "Hey Jude" for the band. "Stay Together" remains compelling throughout, so this should widen the band's fan base-and fans' eves.-EA

**CONTRIBUTORS:** Eric Alese, Scott Brooks, Rashaun Hall, Deborah Evans Price, Chuck Taylor. SPOTLIGHTS: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or Billboard chart potential. NEW & NOTEWORTHY: Exceptional releases by new or upcoming artists. PICKS (): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (\*): New releases, regardless of chart potential, highly recommended because of their musical merit. Send review copies to ChuckTaylor (Billboard, 770 Broadway, 6th floor, New York, N.Y. 10003), or to the writers in the appropriate bureaus.

## R&B/HIP-HOP

## Dawn Robinson Goes Solo

Left Side/Q Releases Project By Former En Vogue, Lucy Pearl Member

### **BY DAVID NATHAN**

LOS ANGELES—Dawn Robinson says she's both "thrilled and a little nervous" about the forthcoming release of *Dawn*, her first solo album. The Oct. 16 release is on Left Side Entertainment/Q Records, the latter being a full-service record label owned by QVC and distributed by Atlantic Records.

An original member of pioneering female group En Vogue from 1990 to 1997 and formerly one-third of neosoul supergroup Lucy Pearl (with Raphael Saadiq and Ali Shaheed Muhammad), Robinson says she came close to recording a solo album twice before: once during her Elektra years with En Vogue and then immediately after departing the group.

"When the chance came to join Lucy Pearl, I said, 'Thanks, but no thanks' to a solo deal," recalls the singer/songwriter, whose first single, the noncommercial "Envious," goes to radio Sept. 18. "I saw being a part of that group as an opportunity to be back in the marketplace and experience the kind of creative freedom I felt before I was with En Vogue."

Before joining Pookie/Beyond act Lucy Pearl, Robinson spent a year working with Dr. Dre on a planned solo project, leaving the situation "amicably" without any released material. The Lucy Pearl experience, she says, was "like a whirlwind. We didn't expect the reaction we got. Being with Raphael and Ali was also a real open situation where my ideas were welcomed."

While declining to discuss details, Robinson says that her departure from Lucy Pearl was "for business reasons. I wasn't being a diva in any way. I was down there in the trenches like everyone else, knowing there wasn't a lot of money when I first joined the group. They understood



that there were certain things I needed. When last October came, I knew it was time for me to take flight. I just know that being a solo artist, there's so much less drama."

Robinson co-wrote seven of the 12 cuts on *Dawn*, which features production by Travon Potts, Ivan Barrios and Carvin Haggins of the Mysphitz, Pajam, Kenni Ski, and Christopher Warrior. "What I liked about working on the album was that we went in with no preconceived ideas," Robinson says. "I grew up listening to a lot of different kinds of music, so I like to push the envelope creatively."

For example, the infectious "Envi-

ous" (reminiscent of the '80s work of Timex Social Club and Club Nouveau) is sure to spark speculation about exactly who Robinson is referring to lyrically. "Sure, there are some overtones, and yes, I'm speaking to certain people, and they know who they are," she says. "I'm not trying to start any animosity. I just want it to be known that this time no one is going to stop me from doing what I want to do."

### HIGH-PROFILE CAMPAIGN

To aid Robinson's new mission, Q Records is launching a major campaign to introduce her to consumers as a solo artist. According to Alan Rubens, GM at the Westchester, Pa.-based label, "We consider Dawn a high-profile artist who has reinvented herself for a third time. Our concentration is on making sure the buying public knows she is the same person who was with En Vogue and Lucy Pearl, but she's now out on her own."

The label kicked off a street-oriented marketing strategy Sept. 4, sending a six-song sampler with album art to various tastemakers, while street teams in 16 markets have been using 12-inch vinyl, flats, and posters to create awareness. The artist also appeared at advance listening parties for select radio and retail personnel in August in Los Angeles, Chicago, and New York City. Q Records has also hired the firm Space Dog for Internet promotion, which will be a major thrust of the label's campaign.

Rubens adds that there aren't any current plans for a tie-in with the QVC network. But given Robinson's previous success overseas with En Vogue and Lucy Pearl, the label is looking into international release possibilities, with current commitments from Canada and Japan.

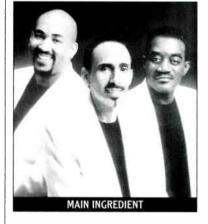
Interest in Robinson's solo project is already eliciting excited responses from radio. "'Envious' is a hit, and the album is full of great music," notes Chuck Atkins, operations manager/PD at St. Louis stations KATZ-AM-FM and KMJM.

With plans for a video being confirmed at press time and a promotional tour being coordinated to tie in with the album's release, Robinson-managed by Chris Thomas of Los Angeles-based Major Entertainment-says longtime fans have consistently shown their support. "People have been so patient in sticking with me," she says. "Now I can't wait to get out there by myself. Like the song 'You'll Never Know' on my album savs, 'Funky divas, I don't need you/Lucy Pearl lost that girl.' What's kept me in this business is singing, writing, and touching people. Now no one can hold me back."

## Rhythm, Rap, by Gail Mitchel and The Blues...

A SAD DAY: It's midafternoon on Sept. 11, and I'm still trying to write this column. It's difficult. I'm still in shock and disbelief—as we all are—over the morning's horrific events, which supersede any discussion of the latest chart moves, SoundScan figures, newest releases, upcoming artist showcases, or hot industry gossip. So I'd just like to take a moment and offer my thoughts and prayers to the families, friends, and co-workers of those lost in this senseless tragedy.

**MAGICAL INGREDIENT:** It's been 12 years since its last charted album. Now veteran R&B trio **the Main Ingredient** is touting a new album—*Pure Magic* on New York-based Magnatar Records.



And founding member **Tony Silvester** plans to introduce other acts and projects via the Sumthing Distributionaffiliated label.

"Music today is just a recycling of yesterday's music," says Silvester who, along with **Luther Simmons** and the late **Donald McPherson**, comprised the group's first incarnation and charted such hits as 1971's "Spinning Around." **Cuba Gooding Sr.**, the voice behind such subsequent Main Ingredient hits as "Everybody Plays the Fool," replaced McPherson and left in the late '90s.

"But the music's not as well done," Silvester continues. "The subject matter is awful, which is what inspired me to come back and take a shot. There's a need for quality music again. I'm blessed so I might as well continue to do this 'til I drop."

Silvester is referring to a recent health scare. About three years ago, he was diagnosed with incurable cancer. Undergoing bone marrow transplants, he became "one of the 1% of people who survive this type of transplant."

Since then, Silvester has hit the ground running, teaming with Magnatar partner **Yusef Shabazz** and recording the contemporary R&B set *Pure Magic* with Simmons and new lead singer **Carlton Blount**. That project's first single is "We Got Us."

Silvester is also executive producing labelmate and R&B newcomer Natasha C. Coward, whose *New Love* solo debut arrives in October, preceded by lead single "Second Time Around." She also duets with Blount on the *Pure Magic* track "I Won't Let You Do That to Me," co-written by Jimmy Jam & Terry Lewis.

Silvester's plans include expanding into rock and jazz and perhaps pulling together "**the Whispers** and other '70s super acts." And is a reunion with Gooding in the offing?

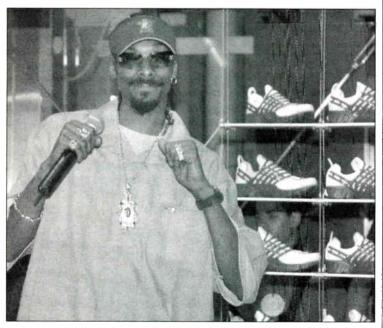
"We're on good terms," says Silvester. "There's a possibility of a reunion concert in the next six months to a year."

A SHOE-IN: MCA artist Patti LaBelle has paired her love of shoes with a good cause: She's partnered with Sears Roebuck to design a limited-edition pump. The shoe, which bows this month, will retail for \$42 under Sears' private brand the Apostrophe label. Sale proceeds benefit Sears' "Fashion Takes Action-Clothes That Work!" program and its philanthropic partner Women Work! The program provides work-appropriate clothing, accessories, and footwear to women segueing into the workplace from such life challenges as homelessness, domestic violence, and public assistance.

LaBelle is also the 2001 inductee for BET's Walk of Fame. BET's telecast of the awards event—which benefits the United Negro College Fund—is slated for 9 p.m. ET/PT Oct. 30.

SCREEN SCENE: Sanaa Hamri, director of Mystic's "My Life" and Bilal's "Fast Lane" videos, is also at the video helm for Joe's new single, "I Believe in You." Hamri is affiliated with the bicoastal commercial and video company Villains, headed by video/film director Brett Ratner . . . Little x, whose video résumé includes R. Kelly, Destiny's Child, Mystikal, LL Cool J. and 112, has just wrapped Usher's "U Got It Bad" and is preparing to shoot a new video for Erick Sermon ... Kurupt is among the cast of the urban romantic comedy Keepin' It Real from York/ Maverick Entertainment. It's being released on VHS/DVD on Nov. 20; an accompanying soundtrack from MARS Entertainment includes Kurupt, DMX, and the Field Boyz, among others.

**WELCOME BACK:** To Rainmaker Solutions CEO **James Andrews** and crew, who have launched the informative entertainment industry e-mail newsletter *The Cube*, formerly known as the popular *SoulPurpose*.



**Snoop Ball.** The Nike Playoff Festival kickoff played host to a number of music and sports celebrities, including Lil Bow Wow, Jermaine Dupri, the Cincinnati Reds' Ken Griffey Jr., the Los Angeles Sparks' Lisa Leslie, tennis star Pete Sampras, track star Carl Lewis, and, pictured here, Snoop Dogg.

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E E L	1	1	1 1				81		9 57		2
			16		Hood Up Realness	6	82		6 13		2
	1	31					851	81 6			2
	L	34			n To Do It	12	8-4	82 8			3
		27	1		orlds, *69	8	85	86 8	1		2
		39			tp-2.com		80		6 6		72
11		38			II For You		87	89 7			-
38		36	1	VARIOUS ARTISTS Def Jam 586239(IDJMG (12 98) 18 98) The Source Hip-Hop Music Aw		34	88		10		54
29	41				icture Me		89	90 7			2
		26			sh Hour 2	11	90	1 1	47		20
1			63		Grammar	1	91	88 7			9
1945	36	-			il' Romeo	5	92	1	4/		2
43	48	1		112 A Bad Boy 73039*/Arista (12 98/18 98)	Part III	1	95	91 -	- 20		24
-44	52	1		SOULJA SLIM No Limit South 2001 (11 98/17.98) The Streets		42	94	68 -	- 32		1
45		25		VARIOUS ARTISTS Violator/Loud/Columbia 85790*/CRG (12 98 EQ/18 96) Violator The A			95	4	2 17		16
45	43				e Reason	2	9.8		3 4		65
47	46			MYSTIC GoodVibe/JCDR 860930/Interscope (8 98/12 98) . Cuts For Luck And Scars For			97		7 12		58
48	31	28			Business		98		12		12
- 9	58			DONNIE MCCLURKIN  Verity 43150/Zomba (10 98/16 98) Live In London Ai		22	99	1	4 3		74
50	51	37		KURUPT Antra 751083/Artemis (12.98/18.98) Space Boogie: Smoke	_		100		111	LIL' FLIP Suckafree 5080 (11 98/16 98) • The Leprechann	67
51	47	49	6	DA BEATMINERZ Rawkus 26168' Priority (10 98/16 98) • Brac	e 4 Impak	38	1				

## SEPTEMBER 22 Billboard Top R&B/Hip-Hop Catalog Albums.

THIS WEEK	LAST WEEK	ARTIST Imprint & Number/Distributing Label	TITLE	TOTAL CHART WKS	T. S. WEFF	LAST WEEK	ARTIST Imprint & Number/Distributing Label TITLE	TOTAL CHART WKS
		ta NUMBER 1 ☆	2 Weeks At Number 1		13	8	2PAC ▲* Amaru/Death Row 490301*/Interscope (19.98/24.98) Greatest Hits	
	1	AALIYAH A <sup>2</sup> Blackground 10753 (12.98/17.98)	One In A Million	2	14	-	JODECI A <sup>2</sup> Uptown 110198/MCA (6 98/11 98) Forever My Lady	
12-	2	AALIYAH A Blackground 41533* (Zomba (10 98/16 98)	Age Ain't Nothing But A Number	43	15	12	SADE A* Epic 85287 (12 98 EQ/18 98) The Best Of Sade	353
0	7	AL GREEN A HI/The Right Stuff 30800/Capitol (10 98/17 98)	Greatest Hits	341	16	18	DMX 🔺 Ruff Ryders/Del Jam 558227 / (DJMG (12 98/18 98) It's Dark And Hell Is Hot	168
	4	JUVENILE A* Cash Money 153162/Universal (11 98/17 98)	400 Degreez	148	22	9	BOB MARLEY AND THE WAILERS	260
5	16	JAY-Z      Freeze/Roc-A-Fella 50592*/Priority (10 98/16 98)	Reasonable Doubt	196	1		JANET JACKSON A Vrgin (10 98/16 98) janet.	6
16	6	2PAC A* Death Row 63008* (18 98/24 98)	All Eyez On Me	284	19	-	MAZE FEATURING FRANKIE BEVERLY   The Bight Stuff 35885/Capitol (11 98/17 98)  Anthology	27
7	24	BARRY WHITE A Casablanca/Mercury 822782/IDJMG (6 98 11 98)	Barry White's Greatest Hits Volume 1	90	20	15	MARY J. BLIGE A <sup>2</sup> MCA 111929' (12.98/18.98) Mary	72
1	10	MARY J. BLIGE A 3 Uptown 110681/MCA (6 98/11 98)	What's The 411	85	21	21	JA RULE A Murder Inc./Dot Jam 538920'/IDJMG (12.98/18 98) + Venni Vetti Vecci	45
9	5	MARY J. BLIGE A" MCA 111606" (12 98/18 98)	Share My World	80	22	×	TINA TURNER A Virgin 88189 (7 98 11 98) What's Love Got To Do With It (Soundtrack)	42
10	13	SNOOP DOGGY DOGG A' Death Row 63002" (11 98/17 98)	Doggy Style	248	23	14	MAXWELL	107
D	_	MARVIN GAYE Motown 530883 Universal (6 98 11 98)	What's Going On	57	24	17	THE NOTORIOUS B.I.G. • 10 Bad Bay 730111 Arista (19 98/24 98)	210
12	11	MAKAVELI A* Death Row 63012* (11 98/17 98)	The Don Killuminati: The 7 Day Theory	172	25	20	THE NOTORIOUS B.I.G. A* Bad Boy 73000" Arista (9.98 16.98) Ready To Die	315

■ Albums with the greatest sales gains this week. Catalog albums are 2-year old thiles that have fallen below No. 100 on The Billboard 200 Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units albums with a running time of 100 minutes or more, the RIAA multiphies shipments by the number of discs and/or tapes. RIAA Lain avaids: and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked EQ, and all other CD prices, are equivalent prices, which seekers this week. I minicates past Heateveker title. 2001, Billboard/BPI Communications, and SoundScan, Inc. ymbol indicates nits (Multi-Plati centage platinum level indicates LP is Impact shows xed sets, ile. Most

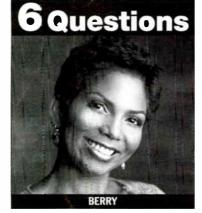
### R&B/HIP-HOP

## K&L's Bonnie Berry Deciphers Legalese

Bonnie Berry heads the entertainment division of law firm Kirkpatrick & Lockhart. During her 10-year career, she's worked at U.K. music production firm Love & Laugher and operated her own firm, Berry & Berry, with her brother. The K&L roster includes RedZone Entertainment producer Chris "Tricky" Stewart, Kina, Boyz II Men's Shawn Stockman, and Dream.

### What contract elements must an artist consider?

An artist receiving his first contract usually focuses on the amount of the advance and recording fund. The upfront money seems most important because the artist often intends to use it to take care of basic living expenses. Ultimately, though, the artist discovers the truly important issues are ones that occur later. For example, during recording, issues such as who has creative control over the selection of recorded songs, which songs will be included on the album, and the cost of outside producers become paramount. After the album's release, the artist starts paying attention to how royalties and sales are calculated, what costs are recoupable, and the financial impact of giving up publishing or merchandising.



### What's your perspective on California's Seven-Year Statute?

Just as in any other business, record labels want to own and control their assets. But the statute allows labels to exploit artists in an unconscionable way that's not allowed in any other industry. Section 2855 of the California Labor Code provides that personal-service contracts can't last for more than seven years. Artists are the only people who don't truly get that law's benefits. If an artist tries to terminate a contract after seven years, the label has the right to sue and be compensated for any undelivered albums. But usually the original contract is drafted in such a way that the artist will

	EMBE 2001	R 22	Billboard H	ot Rap Singles.
S WEEK	IT WEEK	S. ON	Compiled by SoundScan from a national su	abset panel of core R&B/Hip-Hop stores.
E.	LAST	WKS.	TITLE Imprint & Number/Dist	ributing Label ARTIST
				1世7 NUMBER 1 単字 2 Weeks At Number 1
	1	7	RAISE UP	Petey Pablo 😒
2	2	15	MY PROJECTS	Coo Coo Cal 😒
3	3	4	PO' PUNCH	Po' White Trash And The Trailer Park Symphony
4	4	2	Pocket Change 2121 @ LIVING IT UP	Ja Rule Featuring Case 🙁
5	10	7	Murder Inc./Def Jam 588741*/IDJMG  ALL MY THUGS	Young Phantom
	6	7	Heartless 17426 @	TaTa + Brando Featuring Larry Poteat Of The Donz
	9	3	Hearthess 12726 @ GRIPPIN GRAIN	The Young Millionaires
	7	150	Urban Spears 0002/Urban Dreams @	
		14	PURPLE HILLS Shady 497583/interscope @ @	012 😒
	5	2	BOUNCE Fo' Life 3667/Traydan @	Survivalist 😒
10	8	2	WE RIGHT HERE Ruff Ryders/Def Jam 588746*/IDJMG @	DMX 😒
11)	13	2	UGLY Beat Club 497802*/Interscope @	Bubba Sparxxx 😒
12)	WE	w	CUT THROAT	John Got'ti 😪
B	14	9	Big Pocket 70563/Orpheus @ 50 PLAYAZ DEEP	Drunken Master Featuring Lola Damone 😪
	11	2		Jailbird
15	NE		Ghetto Savvy 1000* @ IZZO (H.O.V.A.)	
-		100	Roc-A-Fella/Def Jam 588701*/IDJMG @	Jay-Z 😒
в	25	2	FUNK The Real 4:20 70564/Drpheus @	Empty Mynd
R.	20	3	CANDY Def Jam 588738*/{DJMG @	Foxy Brown Featuring Kelis
B	19	3	GHETTO GIRLS	Lil Bow Wow 😒
19	23	10	MAKE IT VIBRATE	Rising Son
20	16	5	Darkside 003* @ 0 I'M A THUG	Trick Daddy 😒
n	22	3	Slip-N-Slide 85141*/Atlantic  CAN'T TAKE IT NO MORI	Psycster
2	12	14	Long Term South 0124* @ @ Y'ALL DON'T WANNA	Skillz
Ð	RE-EO		Eastern Conference 325*/Rewkus @ NONE TONIGHT	Lil' Zane 😪
			Worldwide 50200/Priority @	
4	24	20	SUPERB FY Station 5690* @ @	Superb
5	15	8	CAN'T DENY IT Desert Storm/Elektra 67231*/EEG @	Fabolous Featuring Nate Dogg 😒

■Records with the greatest salas gains this week. S Videoclip availability. ● Recording Industry Association of America (RIAA) certification in et shipment of 500,000 units (Gold). A RIAA Certification for net shipment of I million units (Platinus), with additional million indicated by num in following the symbol. ④ CD Single available. ④ DVD Single available. ④ Trans. axis-single available. ④ Virry single available. ④ Cassetta maxis-single available. Catalog number is for ④, indicates ⊕ unavailable, in Write axis-single available. ④ Virry single available. ④ Cassetta maxis-single available. Catalog number is for ④, indicates ⊕ unavailable, in Write axis-single available. ④ Virry single available. ④ Cassetta maxis-single available. Catalog number is for ④. . Microstones and Source On availability. «2000), Biblioard/BPI Communications and Source Oner available. ④ never fulfill its delivery commitment in less than seven years. A lot of changes need to be made to engender balanced negotiations.

### What type of changes?

Primarily in terms of leverage. The typical artist has limited leverage in initial negotiations. The label usually insists that the contract provide for six or seven albums to be recorded and delivered, if the record label so requests. But the album cycle as defined by that same label is usually 18 months or longer between each album. The label has a very specific time period in which an artist can begin to record and deliver each album. The label also has a specific time period before it has to release the album.

#### Where does the Internet fit in?

Although the Internet's potential has yet to be fully realized, eventually it will effectively provide artists with an alternative method of distributing music to the masses. By creating alternatives to the traditional models of commercial exploitation, the Internet may ultimately provide leverage for artists who choose to challenge the onerous terms of many major-label recording contracts. Recording contracts often give an allin royalty rate of 16%, but in the fine print that's reduced to 12.8% for CDs. After you add in all other deductions, the artist actually receives about 10%. Most recording contracts contain mechanical royalty caps that have penny rates less than the statutory amount. The labels then deduct the "so-called excess" from the artist's royalties. Those are just two examples of issues that labels will be forced to reconsider when the Internet becomes more viable.

### What common assumptions do artists make about lawyers?

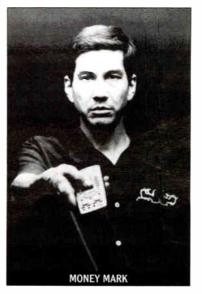
That we take a long time for no good reason. That we aren't doing our work or nitpicking about things that don't really matter. Some artists don't understand that music law is a specialty. They think any lawyer is capable of handling music contracts. Some artists assume a lawyer is great simply because his clients are famous. I laugh whenever a potential client wants to know who I represent, as if that will prove whether I know what I'm doing. The important issue is not who else we represent but what we can do for that particular artist.

### What challenges do you face as a female entertainment lawyer?

It takes innovation to navigate the old-boy network. I've had to find more creative ways to develop that type of camaraderie. Sometimes women lawyers are judged more harshly when we vigorously negotiate on a client's behalf, while our male counterparts are applauded. It's a slow process that's getting better every day. GAIL MITCHELL



**EXACT 'CHANGE':** Last week, I profiled **DJ Krush** and his forthcoming album, *Zen*. Another left-of-center hip-hop producer about to make waves is **Money Mark**. Often referred to as the fourth **Beastie Boy** because of his behind-the-scenes efforts on the group's past three albums, Mark is readying his debut set for Emperor Norton, *Change Is Coming*, due Tuesday (18).



Also known for his collaborations with **Beck**, Mark made his solo debut back in 1995 with *Keyboard Repair* (MoWax).

"My last record, [1998's] *Push the Button*, was a corporate record," Mark says of his recent association with Emperor Norton, home to **Fantastic Plastic Machine** and **Pepe Deluxe**, among others. "Just to have a conversation with someone, I had to go through lots of people. I wanted to do something that was simpler. I think the songs warranted it, too. I think of my songs as my children, so I wanted to deal with people who were going to help the music."

In addition to being his Emperor Norton debut, *Change Is Coming* marks the first time Mark has recorded an instrumental album.

"Vocalizing is just as easy as anything," says Mark (real name **Mark Ramos-Nishita**). "The text part of it, to me, complicates the music part. It ties in with this idea of ritualistic music where there is set text and song, one in the same. My next album will be songs that support vocals."

According to Mark, inspiration can strike at any time, as evidenced by the impetus for "Soul Drive Six Avenue."

"That was just a bassline," Mark says. "I was taking an early morning taxi ride, and I just dreamed up this bassline. I was staying with a friend on Sixth Avenue, so when I got to the apartment, I turned on the bass and my little tape recorder, and put it down." Like "Soul Drive Six Avenue," each of the 12 tracks on *Change Is Coming* holds a special spot in Mark's heart.

"When I hear the tracks, I can relive the moment," Mark says. "The first track was really fun to do because it just happened straight through—no edits. Sean Lennon played bass, Pedro Yanowitz played with brushes, and I played the Rhodes. Then I slapped on that little synth part—it all happened very fast. The same thing with 'Love Undisputed'—[keyboardist/drummer] Walter Miranda and I just played."

Although Mark has been known to flirt with hip-hop, when asked to describe his sound, the producer is a bit hesitant.

"I'm a modern person, and all these inputs that are coming into me have an effect," Mark says. "I'm a product of my environment—listening to records since I was a small child and just taking it all in. It's just inside of me."

Mark recently launched a North American tour in support of *Change Is Coming*. Featuring a live band, it began Sept. 6 in Minneapolis and wraps Sept. 30 in Los Angeles.

**BUNGALO FINDS HOME:** Universal Records, home to such successful imprints as Cash Money and Fo' Reel, has a new addition to its roster—Los Angeles-based Bungalo Records.

Headed by founder/CEO Paul Ring, former president of Private Eye Records, Bungalo will serve as the label home for DJ Quik, Suga Free, Coolio, Hi-C, and Chill of Compton's Most Wanted, and others. The label will also act as an umbrella for such smaller imprints as DJ Quik's Euponic Records and Tony Lane's Lane Way Records.

Ring stresses that Bungalo will be a label that "artists can trust," one that views its artists as "partners" who will have "more creative control, as well as a bigger share in the profits of their records."

"I wanted to start a label that changed the game," he says, adding, "We're looking for artists who have ideas about their career and want a say in the marketing and promotion of their records."

Bungalo plans to begin releasing product in first quarter 2002 with albums from DJ Quik, Coolio, and Suga Free. Other primary Bungalo employees include senior A&R executive John Ferguson, senior VP of promotions David Urso, and senior VP of marketing Kenneth "Tricky" Williams, who also supervises VIP Records.

Rashaun Hall may be reached at rhall@billboard.com.

## SEPTEMBER 22 Billboard Hot R&B/Hip-Hop Singles & Tracks

			Diliboara		-	-	-	-		-
H	AGO	NO			7	51	EK	AGO	NO	
LAST WEEK	WKS. A	EKS O			PEAK POSITION	. 8	T WEEK	WKS. #		
LAS <sup>-</sup>	2 W	WEEKS	TITLE PRODUCER (SONGWRITER) IMPRINT & NUMBER/PRO	ARTIST	PEA		LAST	2 W	WEEKS	TITLE PRODUC
			き 凹き NUMBER 1 ※凹き	2 Weeks At Number 1		b٦.	45	42	28	LET ME
	5	19	WHERE THE PARTY AT O Jagged	Edge With Nelly 😪	1	62	84	_	2	Dr Dre,\$ Storch WHO W
	2	14		so So Def 79626/Columbia	2	51	37	37	15	Black Key, M Arr
	~	14	T Oliver, C. Rooney, L.E.S. IJ Lopez, T Diver, C. Rooney, L.E.S., J.Atk. ns. ( Gotti, R. James)	@ Epic 79639*	-	54	60	77	4	M Carey, C Kent BALLIN'
					2		_	-		J Dupn (J Dupn
	6	13	DIFFERENCES TOkver (E Lumykin, T. Okver)	Ginuwine 🛠 Epic ALBUM CUT	3	3,3	35	38	18	BOOTYL B Knowles,R Fu
	7	10	FAMILY AFFAIR O Dr Dre (M J Blige, P A Pierre-Louis, L N Lodge, B Miller, A Young, C Kambon, M Elizondo, M Bradford)	Mary J. Blige 😪 O MCA 155859*	3	56	64	64	5	LIGHTS, Bink! (T Kelly,R
	1	21	FALLIN' O A Keys (A Keys)	Alicia Keys 😪	1	- F	59	61	12	ILUVIT C
	4	10	IZZO (H.O.V.A.) O	Jay-Z 😪	4	- 18	43	53	5	WE RIG
	3	14	K West (S Carrer, K West, B Gordy, A Mizel, F Perren, D Richards) O Roc A -Fe CONTAGIOUS The Isley Brothers Featuring Ronald Isle	la/Def Jam 588701*/IDJMG V AKA Mr. Biggs 😪	3	-	62	57	8	Bluck K y IE S
	9			DreamWorks ALBUM CUT	8	100	51	47	16	D McCury M A
		13	Righten, Firm Bonn e (Trick Daddy R Van Hoy)	Slip N Stide 66141* Atlantic				-		MH ICD ivd
	10	16	ONE MINUTE MAN Troburd VIII (K. E. n. T. A. ey,C. Bridges) The Gold Mi	lemeanor" Elliott 😒 diElektra ALBUM CUT/EEG	8		57	49	11	J Daprr B M Co
1	6	7	ROCK THE BOAT R Stewart States States	Aaliyah Biacker HALP A CUT	10	62	65	95	4	GRIME The Neptones
	24	7	LIVING IT UP O Ja Rul	e Featuring Case 😪	11	63	72	75	8	WE GO
-	8	18	U REMIND ME O	Usher 😪	1	64	68	68	3	LET'S R
	30	3	YOU ROCK MY WORLD	@ O Ar in 13992 Aichael Jackson ☞	13	65	70	_	2	S Huff (Net List #1
	19	14	A Jack R Jerkons (V Jack in R Jerkins, F Jerkins III, Daniels, N Payne)	Epic ALBUM CUT	14	66	75		2	W Yaghnam (0
	_		R k R I i Laci upr R Thomas T Shakur D Arnaud)	n Srorm Elektra 67231" EEG						The Neptunes
	14	28		R. Kelly ⊊	14	614	61	54	16	Eminem (V Car
	20	10	LIFETIME Minize (Minize H David)	Maxwell 🨪 Columbia ALBUM CUT	16	68	79	71	6	J Powell (A Pe
	12	13	AREA CODES O Ludacris Fea JPha (C Bridges, P Walker, N Hale, B Nichols) O Disturbing The Pea	suring Nate Dogg 😪	10	. 619	63	67	7	MADE W Campbell (H
	39	5	UGLY O	Bubba Sparxxx 🖙	18	-2.0	67	63	13	PLEASE
ŀ	26	14	Timbaland (T Mosley,A Maths)	Petey Pablo 😨	19	1	78	66	4	The Neptunes
I			Timbaland (M Barrett III,T Mosley)	Ø Ø Jive 42937* Jaheim ☞			71	62	5	Pake & Tone ( THE GI
	17	20		e Mill 42381 "/Warner Bros	15		_			S Thomas (Ma
	22	15	SET IT OFF O M Fresh (T Grey, B Thomas) O Ca:	Juvenile 🨪 h Money 860956 */Universal	19	73	80	80	6	WEEKE The Characters
	25	9	LOVE OF MY LIFE B.McKnight (B.McKnight)	Brian McKnight 😪	22	76	66	58	14	ROUND Hi Tek (S Show
	13	13	BAD BOY FOR LIFE O P. Diddy, Black F Megahertz Marc Group, N. Perretti Wesley, M. Curry, R. Ross, J. Fisher, D. Goss)	ob & Mark Curry 😪	13	75	76	70	8	LUNCH M City (M.City)
1	15	20	THE WAY	Jill Scott 😪	15					
ĺ	11	13	A Harris, V Davis (J Scott, A Harris) H dd	en Beach ALBUM CUT Epic Janet 😪	11	73	-		1	NO MO
	18	19	J Jam, T Lewis, J Jackson, J Dupri, B M Cox (J Jackson, J Harris III, T Lewis, D Burnell) MUSIC	G O O Virgin 38799	2	27	69	74	6	J Jam, F.Lewis
			E Sermon (E Sermon M Gaye)	Squad 497578"/Interscope			-			Battlecat (K Gil
1	36	6	Jake,Trev (Tyrese,J Carter,T Job)	Tyrese 😴 RCA ALBUM CUT	27	78	-	W	1	J Duplessis,R
	33	18		Featuring Ayana 😪 D Def Soul 572835* IDJMG	28	79	- All	*	1	Not Listed (Nor
	21	20	TAKE YOU OUT O W Campbell (W Campbell, H Livy, J Smith)	Luther Vandross 😪	7	80	90	65	6	MORE Bannister T
ł	29	27	PEACHES & CREAM O	112 😪	2	81	85	79	5	BATTER
	34	12	MWim is S Combs IM Wim is S Conibs MKerth @ Parker J Boyd C Sils A Jones) DANCE WITH ME O	Bad Boy 79387* Arista 112 😨	31	82	N	А	1	J Epperson SV
	32	23	D Jones (D Jones J Boyd () Parker M Keith M Scandrick) JOHN DOE Public Announceme	Bad Boy 79413 "Ansta     Teaturing Lete	32	63	95	89	4	Not Listed (Not SO PLA'
			Rohmon (FD=vi)	RCA ALBHM CUT	_			-		Drunken Mast
	28	19	The Kept innes (T. Smith P W " nms,C Hugo)	ng Busta Rhymes 😨 lator 79600" Loud/Columbia	20		74	83	4	Daumch (D Ch
	27	16	MY PROJECTS © Brighter (CBrien, HCept) © (C	Coo Coo Cal 😪 Infinite 2225' Ten my Boy	22	-85	73	78	3	PO' PU
	86	3	YOU GETS NO LOVE MSaulsbirry,FEx -s IFE-sins M Saulsberry,M Jamison,K Williams,T Coleman,A Wilson)	Faith Evans	35	1810	77	—	2	CHILLIP
	35	26	CAN'T BELIEVE O SCento With Jan SCurver, M. Winans, A Young, C. Taylor, M. Jones, J. Baxter, A. Cruz, J. Knight, M. Jamison)	ring Carl Thomas 😴 O Bud Boy 79370" Arista	14	67	100	94	7	I DON"
	31	35	FIESTA O R. Kell	Featuring Jay-Z 😪	1	88	98	76	7	I'M LO
	23	22	Pole&Tome Precision (R Kelly, S Carter) SHE'S ALL I GOT @	O O Jive 42904* Jimmy Cozier ₩	4	89	86	84	10	IN Wray, C Lig
			M C ty (M C ty)	@ Ó O J 21069				69		D Frarik (S Kip
	45	8	KNOCK YOURSELF OUT           The Neptones (J Phillips, P Withams C Hogo)         Buff Ryd	Jadakiss 😪 ers ALBUM CUT/Interscope	39		82	-	5	GIVE O J Dakes (J Da
	60	3	U GOT IT BAD	Usher 😪 Ø Arista 15036*	40	1.00	99	92	11	Johnny 'J', Tor
	40	6	BECAUSE I GOT HIGH O HeadIndge,J.Foreman (J.Foreman)	Afroman 😪	40	72	92	-	2	BYE-BY B.Moss Scott
	72	6	SHINE O Lil' Wayne Featuring Baby, M	ack 10 & Mickey 😪	42		94	85	17	NOT YO
I	46	11	SLOWLY	h Money 860941* Universal Tank 😪	43	94	93	99	3	GRIPPI
	43	22		Blackground ALBUM CUT	3		89	82	16	KKendrick (K
-	-	32	Timbaland (M Elliott, T Mosley)	And EastWest 67190' EEG				υZ	16	Jelly Roll (K.F.
	59	5	WHAT IF & Babylace (Babylace)	Babyface 😪 O Ansta 15034*	45	26	96	-	4	Diverse (Your
	48	28		eturing Fabolous 😪	4	. 977	88	90	5	LET'S E M.Sparks{Ta
	52	15	BROWN SKIN Metscn. Jane (J Ane, S Saunders M Batson)	India.Arie 😪	39	- 10	83	_	2	BURN
	55	5	CANDY O Foxy Brow	n Featuring Kelis	48	100	87	_	2	Not Listed (No BOUNC
	41	7	The Neptunes (I Marchand, C Hugo, P Wilkams)	O Del Jam 588738*/IDJMG aturing Jadakiss 😪	41	10.8	97	97	8	S.Williams (S.)
	-		Dr. Dre (B Diver, F Mtume, D Mtume, M City) Mi	yo ALBUM CUT/Interscope						Jelly Pell (D.D.
4	56	6	ENJOY YOURSELF O	Allure 🕏	50					

AGO	NO			NO
2 WKS.	WEEKS	TITLE PRODUCER (SONGWRITER)	ARTIST	PEAK POSITIC
42	28	LET ME BLOW YA MIND O	Eve Featuring Gwen Stefani 😪	6
_	2	Dr. Dre,S. Storch (E. Jeffers,A. Young,M. Elizondo, S. Storch, S. Jordan) WHO WE BE	Ruft Ryders 497562"/Imerscope     DMX	52
37	15	Black Key,M Armstead (E Simmons,M Davis)	Ruff Ryders/Def Jam ALBUM CUT/IDJMG Mariah Carey Featuring Da Brat & Ludacris 😪	1
77	4	M Carey, C Kent (M Carey, L Blackmon, T Jenkins, Da Brat, Twenty II, Ludachs, Shar BALLIN' OUT OF CONTROL O		54
38	18		orsso 2001/25900°/Columbia Destiny's Child ເ⊊	2
64	5	B Knowles:RFusari,F Moore (B.Knowles;RFusari,F Moore;S Nicks)	⊙© € Columbra 79620 Mr. Cheeks ⊊	56
61	12	Bink! (T Kelly,R Harrell, L Caston A. Poree, F Wilson)	O Universal 015135" Dogg Presents Tha Eastsidaz Featuring Kokane 😪	57
53	5	Battlecat (C Broadus, T Davis, K Spillman, J Long, K McCord, G Clinton, Jr., W Collins WE RIGHT HERE Q	BWorrell K Gillam, F Rodriguez) O Doggy Style Z231 (TVT	43
57	8	Blick Kily (E Simmons, M Davis) GANGSTA (LOVE 4 THE STREETS)	Ruff Ryders Det Jam 588745 10JWG     Lil' Mo 😪	57
47	16	D McCury M Allen (C Lowing M Allen, D McClary) FILL ME IN Q	Elektra ALBUM CUT EEG	19
		M H (CD wd M Hil)	Craig David 😒 © © © O 🔮 O Wildetar 83101 Atlanti	
49	11	GHETTO GIRLS O J Duprr B M Cox (J Dupn, B M Cox, T, Mtchell, W Felder)	Lil Bow Wow ♀ © © So So Def 79612'/Columbia	40
95	4	GRIMEY O The Nept of (V S initingo P Williams, C Hingo)	Violator Featuring Noreaga O Valator 49601 Loud/Columbia	62
75	8	WE GONNA MAKE IT O The Alchi m st (J Finilips,D Styles,A Milman)	Jadakiss Featuring Styles Of The Lox 😪 • Roll Ryders 497598 Uniturscope	62
68	3	LET'S RIDE S Huff (Net Listed)	The O'Jays MCA ALBUM CUT	64
-	2	# 1 W Yaghnam (C Haynes,W Yaghnam)	Nelly 😪 Priority SOUNDTRACK CUT	65
-	2	FORMAL INVITE The Neptunes (Ray J.P Williams C Hugo)	Ray J 🖙 Atlantic ALBUMCUT	66
54	16	PURPLE HILLS O Eminem (V Carlisle D Hoton R Johnson, M Mathers, D Moore, D Porter, J Bass)	D12 😪 🕒 Shady 497583/Interscope	21
71	6	SOMETHING IN THE PAST J Powel: (A Perkins C Gregory, A Hudson)	Jesse Powell Svias Album Cut MCA	68
67	7	WADE TO LOVE YA W Campbell (H tully,E Berkley)	Gerald Levert Elektra ALBUM CUT/EEG	63
63	13	PLEASE DON'T MIND © The Neptunes (P Williams, C Hugo, A Holly, J Witherspoon)	Philly's Most Wanted Featuring Andre Wilson 4	48
66	4	YOU CAN'T TOUCH ME	Royce Da 5'9" @ Game:Rawkus 2012'/Columbia	66
62	5	THE GIRLIES S Thomas (Master P, Lä Romeo, P K, D Meyers M Williams J Modeliste L Noeent	Lil' Romeo 🤤	62
80	6	WEEKEND O The Characters (T Taylor, C Farrar, K Latumore, LKafr T Huston, E Laues, C Stein, D H	Herry) GArsta 15001*	73
58	14	ROUND & ROUND ©	Hi-Tek Featuring Jonell	55
70	8		Sunshine Anderson 😪 © Southe ALBUM CUT/Attante	54
			OT DEBUT 🖌	
	1	NO MORE DRAMA J. Jam, F. Lewis (J. Harrus III, T. Lewis, B. Devorzan, P. Botkini, Jr.)	Mary J. Blige MCA ALBUM CUT	76
74	6	DO U WANNA ROLL (DOLITTLE THEME) Battlecat (K Gilliam, RL, C. Broadus, K. Jones, R. Troutman, L. Troutman)	R.L., Snoop Dogg & Lil' Kim     J 21088'	69
N	1	CARAMEL J Dupiessis, R Toby, R Pardio, New Producer (R Toby, G Xavier, J Dupiessis R Pardi	City High Featuring Eve	78
•	1	WE THUGGIN Not Listed (Not Listed)	Fat Joe Featuring R. Kelly	79
65	6	MORE THAN WHAT I WANTED B Barmiter T. Sims (A Gurviz, JD Neal, T Sims)	CeCe Winans 🛠 Weispring Gospel/Sparrov ALBUM CUT Capitol	65
79	5	BATTER UP	Nelly 🖙	76
N.	1	J Eppinson S Wills, J DeBois, J Berry (Nelly, J Epperson, S Wills)	o Reel ALBUM CUT Vie ven al Erick Sermon Featuring Marvin Gaye	82
89	4		Drunken Master Featuring Lola Damone 😪	83
83	4	Drunken Master (A Harns, A Taylor R Mickens, R Bell, R Belland G Brown, R Westh CASH, MONEY, CARS, CLOTHES O	Ruff Endz Featuring Memphis Bleek 😪	74
78	3	Daumch (D Channe D Jordan, M Coxs) PO' PUNCH Q	Po' White Trash And The Trailer Park Symphony	73
_	2	CHILLIN' IN YOUR BENZ O	e Pocket Cr 2121 Exhale 😪	77
94	7	AH r iA Harr N Betten T George L Watson)	@ Real Deal 7005 Orphous Usher Featuring P. Diddy	68
76	7	The Namure (P Warray D Goss)	O LaFace 245451 Aristo Nicole ⊯	66
84	10	(N Wray C Lighty, B Muhammed, E Ferrell D Lighty) THIS IS ME Q	The Goll Mind/Elektra ALBUM CUT/EEG Dream 🖙	80
69	5	D Frank (S Ripner D Frank P Sheyne)	e o ⊈ o Bad Boy 19402 Arista The Donz	69
-		J Dakes (J Dakes,L Poteat)	Heartless 13069	
92	11	LETTER 2 MY UNBORN Johnny 'J', Tone, I Nitty (1, Shakur, J Jackson, C Higgens, C Higgens, M Jackson)	2Pac Amaru/De.th Row ALBUM CUT/Interscope Brandy Mass-Scott	64
-	2	BYE-BYE BABY Q B.Moss Scott (B.Moss Scott)	Brandy Moss-Scott @ Heavenly 2001	92
	4.7		<b>0</b>	
85	17	NOT YOUR FRIEND O Tim & Bob (T Kelley,B Robinson)	Case 😪 O Det Soul 572875" IDJMG	65
99	3	NOT YOUR FRIEND O Tim & Bob (T Kelley, B Robinson) GRIPPIN GRAIN O KKendink (K Kendinck, P.Reynolds, L.Smith, W Calhour, S Potts)	© Det Soul 572875" IDJAKG The Young Millionaires © Urban Spears 0002/Urban Dreams	93
-	3 16	NOT YOUR FRIEND © Tim & Bob (If Keiley, B Robinson) GRIPPIN GRAIN © Kkendrick (If Kendrick, P Reynolds, L Smath, W Cathour, S Potts) KEEP IT REAL © Jeby Roll (&Fisher D Drew, J Roach, H Redd, D Writiams, N Watts, S Greene)	© Det Soul 572875*10JMG The Young Millionaires © Urban Spear 2002/Urban Dreams Kelli Mack © Rising Hi 30003	93 38
99 82 —	3 16 4	NOT YOUR FRIEND O Tim & Bob (T Kelley, B Robinson) GRIPPIN GRAIN O KKendinck (K Kendinck, P.Reynolds, L. Smith, W. Calhour, S. Potts) KEEP IT REAL O Jehy Roli (Krisher D Drew, J. Roach, H. Reid, D. Williams, N. Watts, S. Greene) ALL MY THUGS O Diverse (Young Phantom)	© Det Soul 572875" IDJMG The Young Millionaires © Urban Spears 0002/Urban Orams Kelli Maco @ Rising Hi 30003 Young Phantom @ Heartless 17426	93 38 93
99	3 16 4 5	NOT YOUR FRIEND O Tim & Bob (If Keiley, B Robinson) GRIPPIN GRAIN O KKendirk (K Kendirck, PReynolds, S.mith, W Cathour, S. Potts) KEEP IT REAL O Jeby Roll (KFisher D Drew, J Roach, H Redd, D Williams, N Watts, S Greene) Dersta (Young Phantom) LET'S BE FRIENDS O M-Sparks (TaTa, Brando)	© Det Soul 572875*10JMG The Young Millionaires © Urban Spear 2002/Urban Drams Kelli Mack @ Rising Hi 30003 Young Phantom @ Heartess 17486 TaTa + Brando Featuring Larry Poteat Of The Donz @ Heartess 12786	93 38
99 82 —	3 16 4 5 2	NOT YOUR FRIEND O Tm & Bob (T Keley, B Rohmson) GRIPPIN GRAIN O KKendrick (K Renyindis, L Smith, W Cathour, S Poits) KEEP IT REAL O Jehy Roll (K Fasher, D Jrew, J Roach, H Redd, D Williams N Watts, S Greene) ALL MY THUGS O Diverse (Fourge Phantom) LET'S BE FRIENDS O	© Det Soul 572875*10JMG The Young Millionaires © Urban Spear 2002/Urban Drams Kelli Mack @ Rising Hi 30003 Young Phantom @ Heartes 17426 TaTa + Brando Featuring Larry Poteat Of The Donz	93 38 93 88 83
99 82 —	3 16 4 5	NOT YOUR FRIEND O Tm & Bob (1 Kelley, B Robinson) GRIPPIN GRAIN O Kkendrick (K Kendrick, P. Reynolds, L. Smith, W Calhour, S. Potts) KEEP IT REAL O Jeby Roll (K.Fisher, D Drew, J. Roach, H. Redd, D. Williams, N Watts, S. Greene) ALL MY THUGS O Diverse (Toung Phanton) LET'S BE FRIENDS O Msparks (Tale, Brando) BURN	© Det Soul 572875' 10JMG The Young Millionaires © Urban Spears 0002/Urban Dramis Kelli Mack © Rising H 40003 Young Phantom © Heartless 1728 TaTa + Brando Featuring Larry Poteat Of The Donz © Heartless 12728 Mobb Deep	93 38 93 88

Songs with the greatest airplay and/or sales gams recorded this week. Greatest Gamer/Sales and Greatest Gamer/Aurplay are awarded, respectively, for the largest sales and airplay increases on the chart. 2 Vidoeclip availability. O Indicates retail single availabile and is removed upon Recording minimal sample a Mission static canded time a minimal sample a Mission sample a Missi

### H&H



A New Deal. Music and film company TNO Entertainment has pacted with E-Nate/DNA to distribute TNO's first release, Haitian rapper Won-G's new CD No Better Than This, due Oct. 9. Standing, from left, are TNO A&R management executive Ousman Kane and senior director of A&R Roy Ayers Jr., E-Nate senior VP of promotion Joey Quarles, TNO VP of artist relations Gabriel Bojorquez. E-Nate senior VP of manufacturing/alternative marketing Mitch Rabin, TNO VP of operations Matias Mba Mejda. and VP of marketing Carolyn Baker. Seated, from left, are TNO CEO Teodoro Nguema Obliang and E-Nate president Eddie Gilreath.

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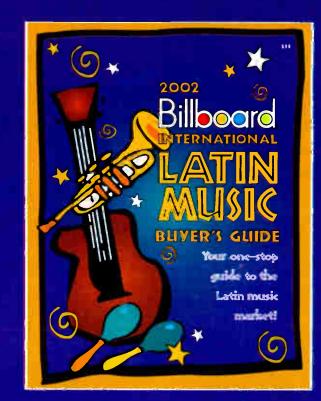
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### oooro Hot R&B/Hip-Hop Airplay...

inications and SoundScan, Inc. Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radio

Hot R&B/Hip-Hop Singles Sales.

EIII S

61

52 52

62

54 39

55 54

56

57

58 63 3

**59** 73

60 59

WEEK

LAST

58 15

43 11

3

10

Soul Sista

www.wistabioaliateom

66 44

NO

WKS.

TITLE

19 Superb

None Tonight

46 22 Hit 'Em Up Style (Oops!)

8 Can't Deny It

Area Codes

Superstar

Just In Case

Lights, Camera, Action!

4 There It is

18 Survivor

ARTIST IMPRINT/PROMOTION LABEL

						_		45.		-	
THIS WEEK,	LAST WEEK	WKS. ON	T <b>ITLE</b> ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WKS. ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WKS. ON	
0	5	13	Differences 1 Wear/No.1	23	28	9	Girl Next Door Musig Soulchild Feat Avana (Cef Soul/IDJMG)	51	52	4	Ballin' Out Of Control Jermaine DupriFeat, Nate Dogg. (So So Det/Columbia)
2	1	14	I'm Real Jennier Locar Feat, Ja Rule (Epic)	27	25	27	Peaches & Cream	52	54	8	Gangsta (Love 4 The Streets) Li Mo (Elektra/EEG)
3	4	10	Family Affair Mary J. Blige (MCA)	28	26	12	Dance With Me 112 (Bad Boy/Arista)	G	61	4	Lights, Camera, Action! Mr. Cheeks (Universal)
1	2	10	Izzo (H.O.V.A.) Jav-2 (Roc-A-Fella/Det Jam/IDJMIG)	Ð	30	19	John Doe Public Announcement Fest, LeLe (RCA)	54	59	2	Grimey Violator Feat, Noreaga (Violatur/Lood/Columbia)
5	3	21	Fallin' Alicia Keys (J)	30	27	19	What It Is Violator Feat, Busta Rhymes (Violator/Loud/Columbia)	65	60	3	Let's Ride The D'Jays (MCA)
6	6	14	Contagious The Isley Brothers (DreamWorks)	Ð	38	10	Raise Up Peter Pablo (Jive)	66	75	4	We Gonna Make It Jedakiss Feat. Styles (Ruff Hyders/Interscope)
7	9	12	I'm A Thug Trick Daddy (Slip-N-Stide/Atlantic)	Ð	47	3	You Gets No Love	57	58	11	Ghetto Girls Ui Bow Wow (So So Det/Columbia)
8	7	19	Where The Party At Jagged Edge With Nelly (So So Def/Columbia)	33	32	26	Can't Believe Feith Evans Feat, Carl Thomas (Bad Boy/Amita)	68	67	2	#1 Netly (Priority)
	8	16	One Minute Man Missy "Misdemeanor" Elliott (The Gold Minut/Elektra/EEG)	34	35	20	Take You Out	69	68	2	Formal Invite Ray J (Attantic)
10	10	7	Rock The Boat Astivah (Blackground)	315	33	8	Knock Yourself Out Jadakiss (Ruff Ryders/Interscope)	60	53	7	Made To Love Ya Gerald Levert (Elektra/EEG)
1	13	3	You Rock My World Michael Jackson (Epic)	33	55	3	U Got It Bad	61	69	6	Something In The Past
12	14	7	Living It Up Ja Rule Feat, Case (Murder Inc, Def Jam/IDJMG)	37	37	6	Because I Got High Afroman (Universel)	62	66	4	You Can't Touch Me Ruyce Da 5'9' (Game/Rawkes/Columbia)
B	17	14	Can't Deny It Fabolous Feat, Nate Dogg (Desert Storm/Elektra/EEG)	38	49	5	What If Babylace (Arista)	63	44	5	We Right Here DMX (Ruff Ryders/Def Jam/IDJMG)
Ø	18	10	Lifetime Maxwell (Columbia)	69	43	11	Slowly Tank (Blackground)	64	-	1	No More Drama Mary J. Blige (MCA)
15	11	18	U Remind Me	40	45	15	Brown Skin	65	62	4	Do U Wanna Roll (Dolittle Theme) RL, Snoop Dogg & Lif Kim (J)
16	15	28	Feelin' On Yo Booty	-41	36	32	Get Ur Freak On Missy Misdemeanor Elliott (The Gold Mind FurtWest/EED)	66	56	13	My Projects Coo Coo Cal (Infinite/Tommy Boy)
17	12	13	Area Codes Ludacris Feat. Nate Dogg (Disturbing Tha Peace/Def JanviDJMG)	42	51	4	Shine Li Wayne (Cash Money/Universal)	67	63	13	Please Don't Mind Philly's Most Wanted (Atlantic)
B	23	5	Ugly Bubbs Spercox (Best Club/Interscope)	43	39	35	Fiesta R Kelly Fest, Jav-Z (Jwe)	68	-	1	Caramel City High Featuring Eve (Booga Basement/Interscope)
19	19	20	Just in Case	44	41	28	Superwoman Pt. II	69	-	1	We Thuggin Fat Joe Feat R. Kelly (Atlantic)
20	20	9	Love Of My Life Brian McKnight (Motown)	45	40	28	Let Me Blow Ya Mind	70	-	1	Weekend Kenny Lattimore (Arista)
21	24	15	Set It Off Juvenile (Cash Money/Universal)	45	34	7	Fast Lane Bilal Featuring Jadakiss (Moyo/Interscope)	71	57	14	Round & Round Hi-Tek Feat. Jonell (Rawkus)
22	16	13	Bad Boy For Life P. Diddy, Black Rob & Mark Curry (Bad Bioy/Arista)	47	29	22	She's All I Got Jimmy Cozier (J)	72	-	5	More Than What I Wanted CeCe Winans (Wellspring Scepei/Scentaw/Ceptol)
23	21	20	The Way Jill Scott (Hidden Beact/Epic)	<b>4</b> B	71	2	Who We Be DMX (Ruff Ryders/Det Jam/IDJM6)	73	64	5	The Girlies UF Romeo (Soula/Priority)
24	22	19	Music Erick Sermon (NYLA/Def Squed/Interscope)	49	48	5	Candy Foxy Brown Feat. Kelis (Def Jam/IDJMG)	74	73	8	Lunch Or Dinner Sunshine Anderson (Soulife/Atlantic)
25	31	6	What Am I Gonna Do Tyrese (RCA)	50	50	10	ILuvit Snopp Dogg Presents The Eastsidaz (Doggy Style/TVT)	75	-	1	1'm Hot Erick Sermon Feat, Marvin Gaye (Def Squad/J)

SEPTEMBER 22 2001

**Purple Hills** 

BILLBOARD SEPTEMBER 22, 2001

Records with the greatest impressions increase. ¢ 2001, Billboard/BPI Com

Where The Party At 24

t. Da Brat & Ludachs (Wrisin

Someone To Call My Love

board

Trus data is used to compile the Hot R&B/Hip-Hop Singles & Tracks chart

service. 133 stations are electronically monitor

SEPTEMBER 22

NO

NKS.

7

15

9

5

4

2

TITLE

Raise Up

Loverboy

My Projects

Bootylicious

Enjoy Yourself

There She Goes

**Chillin' In Your Benz** 

Po' Punch

WEEK

AST

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6

3

4 10

26

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8 19

12

13 12

2

F

7

15 14

16 31

15 22

19 12

13 16 11

red 24 hours a day, 7 days a week. Songs ranked by gross impress

WEEK

LAST

26 17

27 25 7

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29 34

30 56

33 38

32 30 17 I Do!!

33 27 8

34

65

29

33 14

NO

WKS.

2

3

2

5

10

Bounce

Family Affair

We Right Here

**Cut Throat** 

50 Playaz Oeep

**Used To Love** 

**Oon't Mess With The Radio** 

3 The Gospel Slide (Jesus Apostles March)

Ugly

		Exhale (Real Deal/Orphous)				Good Fridays Presents Dana Divina (Good Fridays Production)	<b>HESO</b>			Jahaim (Divine Mil/Warner Bros.)
7	10	Take You Out Luther Viendross (J)	36	36	25	Stranger In My House Tamia (Elektra/EEG)	61	62	5	Everyday's A Party Damozel (MCA)
13	16	Fill Me In Craig David (Wildstar/Atlantic)	37	32	2	Trunk Fall Off Jailbird (Ghetto Savvy)	62	51	11	Cluck Cluck The Product G&B Feat. Wyclef (Tclel/J)
16	10	This Is Me Dream (Bad Boy/Arista)	38	35	17	Fallin' Alicia Keys (J)	63	-	1	Rolla Man Suav Gotti (Strong Arm)
11	13	U Remind Me Usher (Ansta)	39	69	2	Izzo (H.O.V.A.) Jay-Z (Roc-A-Felle/Def Jam/IEJM6)	64	-	1	Ballin' Out Of Control Jermaine Dupr Feat, Nate Dogg (So Se Det Columbia)
14	6	Give The Donz (Heartless)	40	37	11	Hey Hey Athena Cage (Priority)	65	70	9	Grimey Violator Feat. Noreaga (Violator:Laud/Columbia)
31	2	I'm Real Jennifer Lopez Feat. Je Rule (Epic)	41	55	2	Funk Empty Mynd (The Real 4 20/Orphaus)	66	47	5	Set It Off Juvenile (Cash Money/Universal)
21	18	Keep It Real Kell Mack (Rising Hi)	42	45	3	Candy Foxy Brown Feet. Kelis (Def Jem/IDJMG)	67	-	19	Oochie Wally Q8 Finest (III Wil/Columbia)
23	2	Bye-Bye Baby Brandy Moss-Scott (Heavenly)	43	44	3	Ghetto Girls Lil Bow Wow (So So Det/Columbia)	68	-	1	Because   Got High Atroman (Universal)
22	27	Fiesta R Kelly Feat, Jay-Z (Jive)	44	50	11	Make It Vibrate Rising Son (Darkside)	69	65	3	Shine Lil Wayne (Cash Money/Universal)
10	2	Living It Up Ja Rule Feat. Case (Murder Inc./Def Jam/IDJMG)	45	48	11	Love It Bilel (Moyo/Interscope)	70	72	19	My Baby Lil' Romeo (Soulja/Priority)
28	7	All My Thugs Young Phantom (Heardess)	46	41	5	Feelin' On Yo Booty R. Ketty (Jive)	71	68	53	One More Chance/Stay With Me The Notorious B.I.G. (Bad Boy/Arista)
15	15	She's All I Got Jimmy Cozier (J)	47	57	26	Missing You Case (Def Soul/IDJMG)	B	-	16	Angel Shaggy Feat Rayvon (MCA)
18	7	Let's Be Friends TaTa + Brando (Heartless)	48	40	7	I'm A Thug Trick Daddy (Slip-N-Slice/Atlantic)	73	67	18	Miss California Dunte Thomas Feat. Pras (Rat Pack Elektra (EEG)
24	3	Grippin Grain	49	49	4	Can't Take It No More	74	60	5	We Gonna Make It

TITLE ARTIST (IMPRINT/PROMOTION LABEL)

ndScan, Inc. Compiled by SoundScan from a national subset panel of core R&B/Hip-Hop stores. This data is Records with the greatest sales gains. © 2001, Billboard/BPI Common to compute the Hot R&B/Hip-Hop Singles & Tracks chart. nunications and So

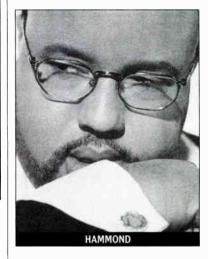
Y'all Don't Wanna



A SEASON TO REMEMBER: Verity Records officially kicks off gospel's seasonal calendar Sept. 25 with the release of Fred Hammond Christmas ... Just Remember.

The album includes some old favorites, as well as such new tracks as "Christ-mas Everyday," "Strange Way to Save the World," and the title track, "Just Remember."

Fred Hammond says he was hesitant at first about doing the record: "I didn't want to do a Christmas record, because I didn't want to do the same



old thing. But God showed me some new areas that I could sing and minister about that were very different, and now that we're done with the album, I'm very excited about it. It relates the simple truth that no matter where you find yourself during the holidays, in good or bad times, this whole thing is about God's wonderful gift to manthe birth of Jesus Christ.

The CD will enjoy a high-profile rollout from the label, including an hourlong TV special on BET.

Jazzy Jordan, Verity Records VP/director of marketing, says, "This is Fred's first Christmas project ever, the purpose of which is to reintroduce to the public the real meaning of Christmas. Fred wants people to remember that it's about Jesus, not the commercialism."

'To that end, we're joining with local gospel radio stations to do charity events across the country, including food, toy, and clothing drives for the holiday to help drive home Fred's point that Christmas is really about giving and the gift of Jesus.'

SWEET VICTORY: Donnie McClurkin will team with CeCe Winans for a 23-city Victory tour, sponsored by Kmart, which officially gets under way in San Diego next month (Oct. 17) and culminates with back-to-back engagements at New York City's Beacon Theatre Dec. 8-9.

McClurkin will mark a near weeklong layover in Nashville (following the Nov. 22 concert date) with his first Back to Holiness Ministry & Music Conference at the Renaissance Hotel. The con-

ference will feature some of the nation's leading pastors and gospel professionals and was designed by McClurkin to equip those who attend with the tools needed to "effectively minister without compromise." Projected highlights include a new artist showcase, midnight musical and live recording session.

At press time, Dallas-based concert promoter Al Wash of ALW Entertainment was doing some scrambling to replace a hole left in his second annual Sisters in the Spirit Tour as a result of the sudden exit of Mary Mary. Unofficial reports are that gospel's top-selling sister act withdrew from the star-studded lineup-which includes Yolanda Adams, Shirley Caesar, and Virtue-because of the delayed release of its sophomore CD. After two previous postponements, it is not likely now to surface until early next year. The 45-city tour starts Sept. 18 in Columbus, Ga., and winds down Nov. 19 in Oakland, Calif.

While on the subject of tours, word is that the Clark Sisters are in the midst of planning reunion engagements that would feature all the sisters (including Twinkie Clark-Terrell) together in concert beginning early next year.

SO INSPIRED: Stellar Award-winning producer Cedric Thompson's growing list of credits now includes his wife, EMI recording artist La Jeune Thompson-whose debut CD. Soul Inspiration, is due Sept. 25. Album highlights include a remake of the Clark Sisters' classic "You Brought the Sunshine."

Thompson, who is beginning to garner airplay in key markets, is bestknown for the electrifying lead vocals she provided while recording-and performing-with Donald Lawrence & the Tri-City Singers.

**BRIEFLY: Michelle Williams of Destiny's** Child recently recorded a duet with Shirley Caesar on a remake of the famed gospel spiritual "Steal Away to Jesus." The tune will be included on Caesar's forthcoming ()ct. 30 album, Hymns.

Crystal Rose Records' marketing and promotional machine shifts into high gear with the Aug. 28 release of Derrick Starks & Today's Generation's sophomore project, Sacrifice. The CD is getting premium rotation from gospel announcers thanks to the single "Jesus, Call Him" and the appearance of Twinkie Clark on another single, 'Joy Unspeakable.'

The album also features a remake of the Commodores' "Jesus Is Love," which is enjoying airplay on some urban AC stations, including WMXD Detroit. On Sept. 11, Crystal Rose Records celebrated a new milestone with the release of its first DVD in support of Liz McComb's self-titled CD.

Finally, after two delays, P. Diddy's gospel compilation "Thank You" has been rescheduled for release in November.



## DANCE/ELECTRONIC

## France's Dax Riders Arrive 'Backintown' On Subscience

### **BY CHUCKY**

LONDON—Continuing the legacy of groundbreaking French contributors to electronic music are Dax Riders, an explosive trio that favors Marseilles, France, over Paris as a production base. On Sept. 24, the act's second album, *Backintown*, arrives via Subscience/Polydor.

The band—known for intertwining electro, funk, and house into a camp mélange—has already secured an enviable reputation for its live performances. Although Dax Riders inked a licensing deal (through its own label, Subscience) with Olivier Nusse, head of Universal Licensed Music (ULM) in France, last November, it was their late-night showcase at Midem in Cannes earlier this year that prompted numerous other Universal territories to sign them on the spot.

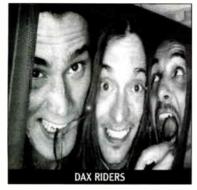
"Their live performance is completely unique in terms of electronic music," says Polydor A&R executive Eddie Ruffett, who signed the band comprising producers/musicians/cofounders Cedric Azencoth and Olivier Ruel (formerly of Marseilles-based hip-hop group Aleef Possee) and Franco-Argentine vocalist Nicolas Berger-Vachon (aka Erman)—at Midem. "They're like the New York Dolls of the dance scene. They have humor and a real showmanship attitude."

Universal Italy and Urban Records Germany also secured deals with Dax Riders in Cannes.

Ruel and Azencoth formed Dax Riders five years ago. Such early singles as "Faster Than a Dax," the EP *Insert Coins*, and an appearance on the influential *Future Sound of Paris* compilation secured the act's place in the French underground scene.

In 1999, the pair completed its debut full-length, *Dax*. After sending

out a few promotional copies, the duo began courtships with numerous major labels. "We were supposed to release it on Subscience by ourselves," Azencoth says. "So we were really surprised when we were con-



tacted by such labels as Sony, Warner, and EastWest."

A copy also found its way to international DJ/producer Roger Sanchez, notes Ruel, who adds that Sanchez was so impressed he flew to France to meet with the pair. While Sanchez wanted to license the album to his R-Senal label, Dax Riders ultimately went with WEA.

Then came now-permanent third member Erman—a devout fan of Roger Troutman's vocoder mastery who was originally drafted to contribute to the Dax Riders' live shows.

"We wanted to give something new and special to house music," Erman says. As Azencoth and Ruel moved away from samples to a more organic creative process, Erman's funk influences made a distinct impression on the band's overall sound.

"For us, the second album is the first real album because of all the concerts we have done," Ruel says. "From our live shows, we've learned a lot about the interaction that occurs between music and people."

At the present time, the selfmanaged Dax Riders—which are booked by their Paris-based Subscience label—are confirming plans for an upcoming tour. Additionally, Ruffet confirms that a Web-based promotional and marketing campaign is forthcoming.

Backintown is preceded by the single "People" on Monday (17). This follows in the footsteps of a limited-edition 12-inch ("Real Fonky Time"/"Don't Worry").

In France—where the album arrived Sept. 11 (on Subscience/ ULM)—"People" was released in June and became a top 40 hit. Additionally, the video for the track has proved very popular on MTV France.

"Their video is incredibly inspired and is enjoying high rotation," notes MTV Europe senior VP of talent and music Harriett Brand. "It's a video that everybody's got their eyes on across Europe, and it's causing quite a stir at MTV internally."

In the U.S., MCA is scheduled to issue *Backintown* Jan. 22, 2002, with "Real Fonky Time" streeting Nov. 6, confirms MCA director of A&R Mark Davenport. The single will include additional production by Nile Rodgers and Reverand Run (the latter of Run-D.M.C.). Davenport says the pair has created an "old-school-styled smash."

Davenport adds that he's incredibly excited about Dax Riders. "I've seen them perform in Germany, and their live show takes dance and electronic to another level," he says. "And by infusing their sound with a mix of contemporary French club music and American funk à la acts like Parliament and the Zapp Band, they've made one great house record."

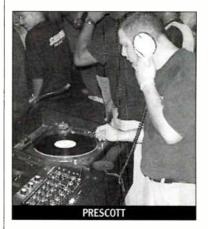




**HOUSE WORK:** These days, going out in New York City is more miss than hit. As a seasoned clubgoer raised on a healthy diet of DJs who reveled in variations (think mood, tempo, emotion, and rhythm) in the course of one evening, I find most nights out now numbingly boring. Regardless of the situation, I've never been fond of DJs whose sets rely on relentless, dare I say monotonous, beats.

Judging from all the packed dancefloors I've experienced (at the city's big-room clubs), it appears that I'm very much in the minority. The majority of punters seem to be into the music being played. Of course, people in certain headspaces may enjoy dancing to an endless array of indecipherable, metronome-like tracks.

But those with a penchant for the exact opposite found much respite



Sept. 8, when V2 Records and specialty dance retailer Dance Tracks NYC banded together for Pier Pressure 2, held on the fantail of the Intrepid. DJ duties for this special event were handled by **Sting International** (aka Grammy Award-winning producer **Shaun Pizzonia**) and Dance Tracks owner **Stefan Prescott**.

The seven-hour soiree—a promotion for the forthcoming release of the Prescott-mixed *Do You Know House? Vol. 1* (V2, due Sept. 25) celebrated the musical diversity that *can* exist on today's dancefloors.

"Parties are too polarized these days," Prescott says, referring to many DJs' predilection for genre-specific sets. "This party reflected the musical diversity of the album."

Do You Know House? Vol. 1 proudly shines the spotlight on the various beats and rhythms that comprise the multi-hued house music landscape. **Gypsy's** 9-year-old "Funk de Fino" could be mistaken for a contemporary trance track of the multitextured kind, while **A Man Called**  Adam's "Techno Powers" overflows with melancholy jazz-house sentiment. "Starlight" by Model 500 (aka Juan Atkins) is Detroit techno at its finest. Those looking for delicious slices of diva soul need look no further than tracks like Pacha's "One Kiss" and DJ Rasoul Featuring Shanan's "Let Me Love You."

Basically, Prescott explains, "I've compiled a set that features hard-tofind tracks that people are looking for. Plus, it's always good for people to know what came before, especially in these times of lame samplebased records."

In addition to the musical diversity that was on display, Prescott credits the success of Pier Pressure 2 which he says attracted 1,600 party people—to an attitude-free atmosphere ("We treated everybody with respect") and a good sound system. Also, he adds, "we do it for the love of the music, not the money." Rather refreshing words in these times of New York nightlife being corporately clubbed to death.

GIMME SHELTER: New York City's revered house music party Shelter will host its last dance at the Vinyl club on Saturday (15). Shelter cofounder/co-organizer (and Blaze member) Kevin Hedge cites changing conditions in clubland for the weekly event's halt—specifically the shuttering of Twilo last spring. We wouldn't be surprised if future Saturdays at Vinyl reflect Twilo's fascination with big-name European DJs. Let's hope Shelter finds another venue to call home—and quick.

ANTICIPATION: England's Charles Webster, who has brought many a smile to our faces via his recordings as Presence and Furry Phreaks, is gearing up for the Nov. 6 release of his first solo album under his given name. Unlike previous recordings, Born on the 24th of July (Statra Recordings) was conceived and written primarily from a proper songwriting perspective, says Webster, whose influences include Rickie Lee Jones, Marvin Gaye, and Natalie Merchant.

We hear that Scuba (the recording moniker for King Britt & Victer Duplaix) is scheduled to begin work on a new project next month. In the meantime, Britt tells us there are several Scuba remixes and new tracks that he's currently shopping to labels as the concept for the eventual album. According to Britt, "This album will put the 'sexy' in electronica."

• Anthony Mac, GBH New York (Topaz/RED album). Having recently celebrated its third anniversary, New York City's weekly party GBH (held at Centro-Fly) now enters the brand-as-compilation market. Mixed by resident DJ Anthony Mac, the set is a true representation of the GBH sound, which means major dollops of funky diva vocals and soulful house with infusions of tech- and tribal-house. Highlights of this seamlessly mixed set include Eartha Kitt's "This Is My Life" and Davidson Ospina's "Can Ya Feel."

• YMC, *Essentials* (Yoshitoshi Recordings album). Since the late '90s, Swedish duo YMC—Yan (aka Jan Lutgebaucks) and Cpook?E (pronounced "spooky," aka Erik



Svahn)—has been making sweet, soulful, Naked Music-style house music for such labels as Plastic City and Yoshitoshi Recordings. The pair continues this tradition on its third (first domestic) full-length. Primarily instrumental, the set does feature beautiful vocal stylings courtesy of Caroline Leander ("Phuture Vibes") and Josefina ("Bluesless").

• Jerome Sydenham & Kerri Chandler, Saturday (Ibadan Recordings album). Produced by Sydenham, Chandler, and Dennis Ferrer, Saturday is a fine study in Chicagorooted house music crossed with the vibrant rhythms of Africa. Guests on the set include Congolese vocalist Alain Nkosi Konda and Cameroonian guitarist Dominique Kanza ("Ko Ko"); Antibalas ("Aro"); flutist Talib Kibwe ("Espiritu du Tempo"), and Nina Simone ("See Line Woman").

• DJ Encore Featuring Engelina, "I See Right Through to You" (MCA single). MCA has wisely licensed this melodic slice of Europop/trance from Universal Music Denmark. The buoyant track is perfect for club and radio DJs that embraced such titles as Ian Van Dahl Featuring Marsha's "Castles in the Sky" and Aurora Featuring Naimee Coleman's "Ordinary World." Expect an album Nov. 13. MICHAEL PAOLETTA

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## SEPTEMBER 22 Billboard Hot Dance Music.

Maxi-Singles Sales, Top Electronic Album: and Breakouts are compiled from a national sample of retail store, mass merchant and internet sales reports collected, compiled, and provided by

## Club Play

LAST W	2 WKS.	WKS. 0	TITLE Imprint & Number/Promotion Label	ARTIST
			と と や と や と や と や と や や や や や や や や や	1 彩燈音 1 Week At Number 1
<b>D</b> 3	4	6	ABSOLUTELY NOT J21100	Deborah Cox
4	6	8	STAND STILL Groovincious 253/Strictly Rhythm	Aubrey
2	3	9	TELL ME WHO Elektra PROMD/EEG	Tamia
6	8	10	KEEP IT COMING King Street 1124	7 Featuring Mona Monet
1	1	8	IFEEL LOVED Mute 42398/Reprise	Depeche Mode 😪
7 1	13	5	FEEL THIS 2001 Strictly Rhythm 12611	Robbie Rivera
10 1	14	5	LITTLE L Epic 79638	Jamiroquai 😪
11	17	4	CRYSTAL Reprise 42397	New Drder 😪
12	15	7		Daft Punk 😪
9	5	10	THANK YOU Ariste 13996	Dido 😪
5	7	11	NAME OF THE GAME Outpost/Geffen 497599/Interscope	The Crystal Method 😪
22 3	37	3	YES Tommy Boy 2286	Amber
1	16	7	BOOTYLICIOUS Columbia 79622	Destiny's Child 😪
	27	5	KNOW YOU CAN Strictly Brythm 12607	Whatever, Girl
	2	10	RUNNING (REMIXES) Tommy Boy Silver Label 2208/Tommy Boy	Information Society
	24	6	LOVE'S ON TIME Junor Vasquez 009	Barbara Tucker
1	30	4		Dub Pistols 😪
	28	6	AM TO PM Def Soul 572972/IDJMG	Christina Milian 😪
	20	7	LET U GO Radikal 9000	ATB Featuring The Wild Strawberries
	36	4	KEEP ON MOVIN' Definity 012	Frankie Knuckles Featuring Nicki Richards
3	9	12	ROMEO XL 38783/Astralwerks	Basement Jaxx 😪
	41	4		
21 4	+	4		Soul Logic
30 4		2		
	46	3	THE PLAYER (REMIXES) Philly Groove PROMO/The Right Stuff	First Choice
	21		SALSOUL NUGGET (IF U WANNA) B B PRO D At ac	M&S Presents The Girl Next Door
	18	13		Celeste Prince
6	45	3		Dynamix Presents Nina Eve 😪
	40	4	LA BOMBA Sony Discos PROMO	Azul Azul 😒
	12	12	YOU SET ME FREE GroovMicrous 248/Strictly Rhythm	Abigail
16	11	14	WE COME 1 Cheeky PROMO/Arista	Faithless
			✓ HOT SHOT DI	
		1		r Rauhofer + Pet Shop Boys=The Collaboration
	32	7	TWISTING MY BRAIN G2 023/Strictly Rhythm	Chris Soul & Rob Mirage
42 -	-	2	BUTTERFLY Blue2 001/Blueplate	Kylie Minogue
46 -		2	LA LA LAND Relief 2004/Cajual	Green Velvet
29	26	8	EVERYTHING YOU NEED Vicious Graaves/C2 PROMO Columbia	Madison Avenue
17	10	12	SOMEONE TO CALL MY LOVER Virgin 38799	Janet 🖙
28 2	25	8	ALEGRIA Phearce Musica 02	Soul'amour
		1	IT BEGAN IN AFRIKA Freestyle Oust/Astralwerks PROMO/Wirgm	The Chemical Brothers
		1	IMAGINATION Star 69 1230	Ceevox
37 4	42	5	JUNGLE G2 025/Strictly Rhythm	That Kid Chris
		1	YOU MAKE ME FEEL GOOD Centaur PROMO	Pat Hodges
1	34	7	BALMES (A BETTER LIFE) V2 PROMO	lan Pooley Featuring Esthero 😪
		1	PHILLY GROOVE Jellybean 2630	Romain & Danny Krivit Featuring Linda Clifford
1	35	10	OOH LA LA The DAS Label PROMO, Interscope	Valeria 😪
	7	1	VAMOS A BAILAR (ESTA VIDA NUEVA) Columbia IMPORT	
1 1	47	6	RESURRECT ME (LIFT ME UP) West End 1005	Marty Thomas
	-	1		Pete Lorimer Vs. Heatwave
	10			
	49	3	LOVERBOY Virgin 38793	Mariah Carey Featuring Cameo 😪
		1	LOST VAGUENESS Nettwerk PROMO	Utah Saints
1				
39 3	39 33	9 10	ELEVATION Interscope PROMO	U2 😪 Chili Hi Fly

•	SEPTEMBER 22 Billboard Hot Dance Breakouts										
	Club Play		Maxi-Singles Sales								
ï	MUHAMMAD ALI Faithless Cheeky	3	LITTLE L Jamiroquai Epic								
2	RAPTURE (TASTES SO SWEET) Lio Made	8	SOMEONE TO CALL MY LOVER Janet Virgin								
	BOUNCE Uberzone Astralwerks	2	RECEIVER New Deal Jive Electro								
4	GET UP Maxz Volume Feat. Norma Jean Strictly Rhythm	1	ABSOLUTELY NOT Deborah Cox J								

EL BIMBO LATINO Love Selective Tommy Boy Silver Label Breakouts: Titles with future chart potential, based on club play or sales reported this week. ©2001, Billboard/BPI Communications and SoundScan, I

### Maxi-Singles Sales

	5	S	0		
	LAST W	2 WKS.	WKS.	TITLE Imprint & Number/Distributing Label	ARTIST
				図: NUMBER 1 ※ 当時	2 Weeks At Number
D	1	21	13	WHERE THE PARTY AT So So Def/Columbia 79605/CRG C O	Jagged Edge With Nelly 😪
	2	1	10	ALL OR NOTHING J 21056 @	D-Town 😪
	3	2	11		Destiny's Child 🗣
	5	4	4	I WANNA BE BAD Lava/Atlantic 85146/AG @ 0	Willa Ford 😪
	4	3	4	CRYSTAL Reprise 42397/Warner Bros. O	New Drder 😪
	7	5	11	THIS IS ME Bad Boy 79403/Arista 🔮 🕢	Dream 😪
	18		2	I'M REAL Epic 79639 😶	Jennifer Lopez Featuring Ja Rule 😒
	6	7	20	WHAT IT FEELS LIKE FOR A GIRL Maverick 42372/Warner Bros 💿 🛛	Madonna 😪
	8	8	17	FILL ME IN Wildstar Atlantic 88098-AG 🕐 0	Craig David 😪
1	9	6	8		Mariah Carey Featuring Cameo 😪
3	10	25	3		Usher 😪
1	11	10	6	I FEEL LOVED Mute/Reprise 42398/Warner Bros 🔹 🛈	Depeche Mode 🖙
1	14	11	30		Tamia 😪
3	15	13	14	A WHITER SHADE OF PALE/A QUESTION OF HONOUR	Nemo Studio 79374 Angel 🕢 🛛 Sarah Brightman 😪
7	13	12	19		Destiny's Child 😪
2	16	15	<mark>56</mark>	MUSIC Mavenck 44909/Warner Bros 🕼 🙃	Madonna 😪
3	12	9	5		Digital Allies Featuring Richard Luzzi
	17	14	29		Sade 😪
9	22	17	35	CASTLES IN THE SKY Robbins 72046 @ 0	lan Van Dahl Featuring Marsha 🗫
9	19	16	16	I DO!! Arista 13973 🗘 🛛	Тоуа 🖙
D	25	23	17	STAR 69 (WHAT THE F**K) Skint/Astralwerks 38777/Wrgin 🕸 🛛	Fatboy Slim Featuring Roland Clark 😪
5	20	24	34	DON'T TELL ME Mavenck 44910;Warner Bros 🥥 🛛	Madonna 😪
3			3	THE GOSPEL SLIDE (JESUS APOSTLES MARCH) Good Fridays Production B101	💿 🛛 Good Fridays Presents Dana Divine 😴
-	21	19	45	SANDSTORM Groavslicious 227, Strictly Rhythm 🕲 0	Darude 😪
	24	20	72	DESERT ROSE A&M 497321/Interscope ()	Sting Featuring Cheb Mami 😪

Titles with the greatest sales or club play increases this week. Power Pick on Club Play is awarded for the largest point increase among singles below the top 20. The Clut Play char is compiled from a national sample of reports from club DJs. I Vidioeclip availability. Catalog number is for vinyl maxi-single, or CD maxi-single it vinyl is unavail able. On Sales chart. D CD Maxi-Single available O Vinyl Maxi-Single available. C Casette Maxi-Single available. II 2001, Billboard/BPI Communications and SoundScan Inc.

### SEPTEMBER 22 2001 Billboard Top Electronic Albums

	LAST WEEK	WEEKS ON	ARTIST Imprint & Number/Distributing Label	TITLE
				Ste NUMBER 1 習慣 2 Weeks At Number 1
and a second second	1	2	BJORK Elektra 62653/EEG	Vespertine
	2	6	THE CRYSTAL METHOD Outpost/Geffen 493063/Interscope	Tweekend
	3	11	VARIOUS ARTISTS Warner/Elektra/Atlantic 14720/Arista	Totally Dance
4	4	12	THE WISEGUYS Ideal Mammoth 810015" Holl ywood •	The Antidote
4	5	13	DAFT PUNK Virgin 49606*	Discovery
	6	13	VARIOUS ARTISTS Robbins 75022	Trance Party (Volume Dne)
7	Ŕ	-	PAUL OAKENFOLD Perfecta 05/Mushroom +	Ibiza
	7	7	DARUDE Groovilicious 106/Streetly Rhythm #	Before The Storm
9	P4		ORBITAL FFRR 40678/London-Size +	The Altogether
10	8	5	ATB/GEORGE ACOSTA	Trance Nation America Two
Ð			FATBOY SLIM Skint/Astralverks 50460*/Virgin	Halfway Between The Gutter And The Stars
12	10	13	SOUNDTRACK   Elektra 6265/EEG	Lara Croft: Tomb Raider
	11	3	GIGI D'AGOSTINO Media 14710/Arista a	L'amour Toujours
Ø			BAD BOY BILL Mix Connection 51005	Bangin' The Box - Vol. 5
14	14	13	LOUIE DEVITO E-Lastik 5002 #	N.Y.C. Underground Party Volume 3

Albums with the greatest sales gains this week. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum) ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamong symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 million units (Diamond). Numeral following Platinum or Diamong symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 million on 720,000 units (Platinum). ▲ Certification for net shipment of 100,000 units (Dia<sup>+</sup>) Certification of 200,000 units (Platinu). ▲ Certification of 200,

## COUNTRY



**ARTIST NEWS:** A book based on **Robert Earl Keen's** humorous holiday anthem "Merry Christmas From the Family" is being published by Nashville-based Dance Floor Books, which is distributed by Rutledge Hill Press. The package includes an 88page holiday book written by Keen, plus a CD



to CMT and GAC, and the song will also be worked at country and rock radio during the holiday season, including a promotion with the syndicated John Boy & Billy show. Dixie Chicks recorded "Merry Christmas From the Family" last year for Rosie O'Donnell's Christmas album. Keen will embark on a six-city book signing tour.

Cyndi Thomson has been added as an opening act to the fall leg of Jo Dee Messina's Burn tour, which runs through December. Current opener Rascal Flatts will continue on the tour as well.

Martina McBride has been added to the lineup for Farm Aid, set for Sept. 29 in Noblesville, Ind. CMT will telecast the show live. Other performers include Willie Nelson, Neil Young, John Mellencamp, Arlo Guthrie, and a solo performance from Dave Matthews.

Alan Jackson will kick off the list of entertainers performing at the Texas Stampede rodeo, set for Oct. 25-28 in Dallas. Also set to perform are Robert Earl Keen, Willie Nelson, Toby Keith, Sara Evans, Phil Vassar, Martina McBride, Clay Walker, and Lee Ann Womack.

**UPCOMING RELEASES: Kenny Rogers** will release the first live album of his career, *Live by Request*, Oct. 23 on his Dreamcatcher Records label. It will be his 60th album. The 17-song collection will also be available on DVD and VHS. It was taped in New York City in September 2000 on the A&E Network's *Live by Request* show.

Ark 21 Records will release John Berry's first album in nearly two years, *All the Way to There*, Oct. 16. It was recorded at his home studio in Athens, Ga. Among Berry's songwriting collaborators on the album is Barenaked Ladies guitarist/vocalist Ed Robertson. **Dale Watson** will release the Audium Records album *Christmas Time in Texas* Oct. 9.

Lee Ann Womack recently recorded a duet with Willie Nelson, "Mendocino Country Line," for his upcoming album, *Great Divide*. The ballad was written by Bernie Taupin. Kenny Chesney, meanwhile, has cut a sevenminute version of Bruce Springsteen's "One Step Up" for his next album, due in 2002.

**Meredith Edwards'** song "Ready to Fall" will be included on the soundtrack to the Miramax film *On the Line*, which stars her manager, **Lance Bass**. The film is scheduled for release Oct. 19, with the soundtrack due Oct. 9.

**SIGNINGS:** Audium Records has signed **Tony Joe White** to its artist roster. His first recording for the label will be an acoustic blues album, *The Beginning*, due in stores Oct. 9. The record was previously available only on White's Web site.

Songwriter **Bill Luther** has renewed his co-publishing agreement with BMG Songs' Nashville operations. His songs have been recorded by **Tim McGraw**, **Faith Hill**, **Kenny Chesney**, and others.

The Farm, a co-publishing venture between Jackie Solomon Chancey and Hamstein Music Group, has signed Troy Jones to a songwriting deal. Jones has had previous songwriting agreements with PolyGram Music and Universal Music Publishing.

Buddy Lee Attractions has signed **Tim Rushlow** for booking. Rushlow, formerly on Atlantic Records, is now signed to the Nashville-based Scream label.

**Crystal Gayle** has signed with Agency for the Performing Arts for booking representation.

Larry Gatlin has signed with Nashville-based Webster & Associates for public relations and media representation. Gatlin is planning the Gatlin Brothers Christmas Show, a touring musical reunion with brothers Steve and Rudy.

**AROUND THE INDUSTRY:** Former Decca and Atlantic promotion coordinator **Trudie Richardson** joins Audium Records as marketing manager.

Former Monument Records West Coast regional promoter **Pamela Newman** has launched the Edge of Country, a Los Angeles-based artist and project development, promotion, and consulting company. Former Lucky Dog artist **Bruce Robison** is among her first clients.

## Ralph Stanley Duets With 'Sweethearts' On Rebel Records

### BY RAY WADDELL

NASHVILLE—A half-century deep into a career that keeps gaining momentum, mountain-music legend Ralph Stanley offers up another all-star collaboration Sept. 25, with his new Rebel Records set, *Clinch Mountain Sweethearts*.

A fitting follow-up to Stanley's commercially and critically successful *Clinch Mountain Country* in 1998, *Sweethearts* pairs Stanley on duets with a diverse group of female vocalists from the pop, gospel, folk, bluegrass, and traditional/contemporary country worlds.

It is a testament to Stanley's vocal purity that the pairings work exceptionally well in virtually every instance, with Stanley not altering his own style in the least. Put simply, guest performers come his way rather than he theirs.

"I enjoyed it," Stanley says, in typically understated style, of recording *Sweethearts.* "I think all the girls done a fine job, and I enjoyed singing with them."

Guest artists include Joan Baez, Pam Tillis, Gillian Welch, Iris DeMent, Dolly Parton, Maria Muldaur, Sara Evans, Kristi Stanley, Melba Montgomery, Jeannie Seely, Lucinda Williams, and others. Stanley, 74, says he personally chose most of his duet partners, largely based on whether they could handle "my style of music and the way I play and sing. I wanted to keep as much of the Stanley sound as I could."

#### **BORN A REBEL**

The "Stanley" sound hails from the mountains of Virginia, where Ralph Stanley and his brother Carter formed the Stanley Brothers in 1946. Carter Stanley died of cancer in 1966, and Ralph went on to record some 180 albums, by his count. Stanley has recorded for Charlottesville, Va.-based Rebel Records for more than 20 years.

The new record boasts numerous highlights, including a rambunctious "Ridin' That Midnight Train" with DeMent; a chilling "Oh Death" with Welch; a delicate, melodic rendering of "Loving You Too Well" with Parton; and the soaring honky-tonker "The Memory of Your Smile" with Muldaur.

Elsewhere, Seely and Stanley take a gospel stance on "I'm Ready to Go," Tillis and Stanley offer a subtle take on "Will You Miss Me," and Lucinda Williams sounds Appalachia-authentic on the backwoods wake-up call "Further Along."

Less effective is an affected Chely Wright vocal on "Angel Band" and an out-of-her-element-sounding

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Baez on "Weeping Willow."

Stanley has his own opinions, mostly kept to himself. "Dolly Parton did good on her song, and I liked Melba Montgomery a lot on that Hank Williams song ["You Win Again"]," he says. "And I think my daughter-in-law Kristi [wife of Ralph II] done a really fine job [on "I'll Never Grow Tired of You"]."

Stanley says he was familiar with all the songs before heading into the studio—most of them were Stanley songs. "Most of the [duet partners] came in with the songs they preferred to do, and most of them picked the songs I would have."



### **IS IT BLUEGRASS?**

Asked about a bluegrass resurgence, aided by the Coen Brothers' film O Brother, Where Art Thou? (in which Stanley himself offers up a stark reading of "O Death"), Stanley says he's not even sure what constitutes bluegrass music.

"When I started playing back in '46, it wasn't even called bluegrass," Stanley offers. "It was oldtime mountain music, or hillbilly music. I never called my music exactly bluegrass. Now, just about anybody with a banjo or a guitar, they call it bluegrass, so I don't know what bluegrass really is. I think I do old-time mountain music, old-time country, or soul."

Whatever you call it, Stanley admits the current surge of popularity in acoustic music caught him somewhat off-guard.

"I never dreamed it would get this big, and I'm proud it has," he says. "Back when you start, you never really think it's a-gonna last that long. I thank people for likin' this music that's a-goin' on today, especially us old-timers."

Like it they do, according to Rebel Records president/owner Dave Freeman, who says Stanley's music has done better than ever during the past few years. *Clinch Mountain Country* is Stanley's best seller ever, and a 2000 compilation, *Man of Constant Sorrow*, is one of the fastest sellers in label history—despite the fact that there was no new material included.

"Clinch Mountain Country did really well, but not as well as it could've done," Freeman says. "A lot of people weren't expecting it in the trades. Now retail is very aware, and Norma Morris at [publicity firm] the Press Office has been working with Ralph for the last three years, and he's been getting great press, which makes a big difference. People are taking this type of music more seriously in general, partly because of O Brother."

Rebel Records is distributed primarily by DNA, which will work on positioning and listening posts in mainstream retailers, Freeman says. Advertising will be purchased in bluegrass trades. Freeman says, "The biggest challenge in bluegrass is to get the word out. It's not a big chunk of the market, so if you can get 4%-5% of record buyers, you're doing well."

### **STRONG RETAIL ORDERS**

Orders for *Clinch Mountain Sweethearts*, Stanley's 35th Rebel album, are higher than for any previous Stanley release, Freeman says.

John Bronicki, music buyer for Ann Arbor, Mich.-based Borders Books & Music, anticipates solid sales with *Clinch Mountain Sweethearts*, just as the chain did with *Man of Constant Sorrow*. He believes the diverse duet partners will make for an interesting Stanley collaboration.

"I'm sure we'll put the new record on sale and promote it on listening posts right through the holidays," Bronicki says. "We do really well with Ralph Stanley."

For his part, Stanley will continue his hard-touring regimen, which still consists of more than 180 dates a year. "I believe it's tougher on the young people [touring] with me than it is on me," Stanley says, with more than a hint of pride. "I can take it better than just about anybody in the crowd, I believe."

The artist is also ready to record again, he says. "I'm gonna be adoin' a solo project of old-time soul music that should be recorded in October, out in January," he says, adding that he's always worked quickly. "The first time we recorded for Rebel Records, the man set up five days to do the project, and we finished in six hours."

The top selling albums	compiled from a nationa	l sample of retai	l store, mass
merchant and internet	sales reports collected c	ong has haligned	wided he

SoundScan

SEPTEMBER 22 Billboard	<b>Top Countr</b>	y Albums.
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	EEK	AGO	NO			z		EEK	AGO	NO			z
	LAST WEEK	2 WKS. /	WEEKS	ARTIST	TITLE	PEAK		LAST WEEK	2 WKS	WEEKS	ARTIST	TITLE	PEAK
	3	2	5	IMPRINT & NUMBER/DISTRIBUTING LABEL	学習を 20 Weeks At Number I	22	40	38	+	5	IMPRINT & NUMBER/DISTRIBUTING LABEL	Ten Rounds	12
	2	1	40		0 Brother, Where Art Thou?	1		42		2	RCA 67009 RLG (11 96/17 98) VARIOUS ARTISTS	Earl Scruggs And Friends	41
2	1		2	Mercury 170069 (11 98/18 98) TOBY KEITH	Pull My Chain	1	42	40	33	15	MCA Nashville 170189 (11 98/18 98) MARY CHAPIN CARPENTER	Time* Sex* Love*	6
3	3	2		DreamWorks 450297/Interscope (12 98 18 98) SOUNDTRACK	Coyote Ugly	1				_	Columb a 85176 Story (12 98 EQ/18 98)	DT DEBUT 🖌	-
-	4	3	20	Curb 78703 (11 98/17 98)	Set This Circus Down	1	43		- 14	1	JEFF CARSON	Real Life	43
5	5	4	4	Curb 78711 (12 99/18 98) ALISON KRAUSS & UNION STATION	New Favorite	3	F				Curb 77337 (1) 98 17 981		- 23
6	6	6	11	Rounder 610495/IDJMG (11 98/17 98)	I'm Already There	1	4	52	56	45	RANDY TRAVIS	Inspirational Journey	34
7	7	5	68	ENA 67011 IRLG (12 98/18 98)	l Hope You Dance	1	45	43	42	79	GEORGE STRAIT	Latest Greatest Straitest Hits	1
8	8	7	50	KENNY CHESNEY	Greatest Hits	1	1.0	45	41	64	MCA vishvalir 1/u1uu (11 9a) 17 98) BILLY_GILMAN ▲	One Voice	2
9	10	8	42	Bw4 679% FLG 11 98 17 981 TIM MCGRAW ▲	Greatest Hits	1	17	48	46	18	MARK MCGUINN	Mark McGuinn	18
10	9	9	6	BLAKE SHELTON	Blake Shelton	3	-83	44	43	47	DARRYL WORLEY	Hard Rain Don't Last	33
1	11	12	6	Wr         F         12         WF         11         17         981           CYNDI THOMSON   <	My World	7	49	47	44	59	D	People Like Us	5
12	13	11	106	Can a 11 1799 DIXIE CHICKS	Fly	1	50	46	45	56	RODNEY CARRINGTON	Morning Wood	18
13	12	13	48	SARA EVANS	Born To Fly	6	51	49	47	16	C 24727 101 17 90 4 ROY D. MERCER	Roy D. Mercer Vs. Yankees	24
14	15	19	44	ALAN JACKSON	When Somebody Loves You	1	52	50	52	98		Under The Influence	2
15	14	14	7	Arista v C 135 FL 5 11 G 17 581 SOUNDTRACK	Down From The Mountain	10	53	51	51	99	Arista Nastwile 18892/BLG (10 98/17 98)	What A Wonderful World	4
16	16	17	21	Lost Her vs y 170221 Ac 12 98 18 98 BROOKS & DUNN •	Steers & Stripes	1	64	-	NO.9	36	Sw1 = 11* 37 20731 - 11 * 19 50 VARIOUS ARTISTS UTV 170137 (11.58 17 98)	Everlasting Love Songs	19
17	17	18	49	Arst ash, r 67003.RLG.12 18.98) TRAVIS TRITT	Down The Road I Go	8	55	53	49	12	SOUNDTRACK V rd 79566 (16 48 CD)	Songcatcher	42
18	18	16	5	Con mb at 216 Surg (11 11 EL 17 98) CAROLYN DAWN JOHNSON Arista Nashy the 69336 (10 98 16 98)	Room With A View	8	56	54	54	72	ROY D. MERCER Virgin 49085 Capitol (10 98 16 98)	Greatest Fits: The Best Of How Big'a Boy Are Ya?	26
19	21	22	26	Arrais National Disol (1) 581 (5 56) TRICK PONY Warner Bros, 47927 WIRK (1) 491 (7 58)	Trick Pony	12	57	55	61	26	DELBERT MCCLINTON Nilvy West 6024 117 98 CD1	Nothing Personal	20
20	22	21	14	Verifies D105-3722 VMV411 9017-901 TRISHA YEARWOOD MCA Nashville 170200 (11 9017 96)	Inside Out	1						SETTER : Free	1
21	23	23	97	TOBY KEITH & PreamWorks, 45029 Interfammen 10 99 16 391	How Do You Like Me Now?!	9	53	64	64	62	RONNIE MILSAP	40 #1 Hits	19
22	19	15	28	JESSICA ANDREWS  DramWorks 450246/Interscope (10 58/16 58)	Who I Am	2	59	The B	en njør	52	Virg n 48871 Capito 117 96 74 98) SOUNDTRACK BNA 67963/RLG (11 98/17 98)	Where The Heart Is	18
23	24	20	96	FAITH HILL & Warrer Brow, 47373 WRA (12 59/10 59)	Breathe	1	é0	58	57	93	JEFF FOXWORTHY Murrer Bros. 47427 WRN (10 98 16 98)	Greatest Bits	17
24	20	10	3	MARK WILLS Mercury 170209 (11 98/17 98)	Loving Every Minute	10	61	59	53	11	LILA MCCANN Warner Bros 48002/WRV (11 98/17 98)	Complete	18
25	26	24	40	NICKEL CREEK Sugar Hill 3909 (16 98 CD) +	Nickel Creek	17	62	57	55	33	DOLLY PARTON Singar Hill 3927 (10 98 16 98)	Little Sparrow	12
26	25	25	66	RASCAL FLATTS •	Rascal Flatts	14	63	63	-	2	CONFEDERATE RAILROAD	Unteashed	63
27	30	29	45	JAMIE O'NEAL	Shiver	14	64	65	66	17	CLAY WALKER G m <sup>2</sup> /n 24759 WRA (11 98 17 98)	Say No More	14
28	27	26	19	MONTGOMERY GENTRY Columbia 62167 Sony (11 98 EQ/17 98)	Carrying On	6	65	W	PY	1	RANDY TRAVIS	Live – It Was Just A Matter Of Time	65
29	29	32	2 15	BRAD PAISLEY	Part II	3	66	60	62	21	LORRIE MORGAN & SAMMY KERSHAW	I Finally Found Someone	13
30	36	37	58	JO DEE MESSINA • Curb 7/9/7 (1) = 17.98)	Burn	1	67	56	50	9	THE DEL MCCOURY BAND Crim Lyric Street 902008 Hollywood (10 98 16 98)	Del And The Boys	50
31	34	34	19	TAMMY COCHRAN	Tammy Cochran	31	6.	66	63	23		Super Hits Series Volume 2: Travis Tritt	50
32	28	31	98	GARY ALLAN • MCA · · · 12/101/41/98/17/98)	Smoke Rings In The Dark	9	69	61	70	100		Emotion	3
33	33	30	41	CHRIS CAGLE	Play It Loud	20	70	72	60	6	JUNIOR BROWN	Mixed Bag	52
34	31	27	32		l Need You	1	1	.16. i	<b>D</b> TITE	88		So Good Together	5
35	32	28	11		Mountain Soul	19	B		W?	1		Lucky Man	72
36	37	35	31	DIAMOND RIO Arsta Nashwi iii 6/3999/RIG (11 98 17 98)	One More Day	5	73	62	58	21	HAYSEED DIXIE Dualtone 1104 Razor & Tie (16 98 CD)	A Hillbilly Tribute To AC/DC	47
37	41	40	81	PHIL VASSAR A st *** 1.5391 RLG 110 98 16 981 #	Phil Vassar	23	74	71	72	49	ROY D. MERCER	How Big'A Boy Are Ya? Volume Seven/Hangin' It Up	32
38	35	36	84	KEITH URBAN • Capitol 97591 (10.98) 16 981 4	Keith Urban	17	75	69	65	7	SONS OF THE DESERT MCA Nashville 170131 (8 98/12 98)	Change	65
39	39	39	18	BILLY GILMAN • Epic 52087 S - y - 11 98 EQ 17 901	Dare To Dream	6							

Albums with the greatest sales gains this week 

Recording Industry Assn. Of America (RIAA) certification for net shipment of 500.000 album units (Gold)

RIAA certification for net shipment of 1 million units (Platinum)

RIAA certification for net shipment of 1 million units (Platinum)

RIAA certification for net shipment of 10 million units (Diamond) Numeral following Platinum or Diamond symshipments by the number of discs and/or tages. RIAA Latin awards:

Certification for net shipment of 100,000 units (Dro).

Certification of 200,000 units (Platinon)

Certification of 400,000 units

Asterisk indicates LP is available. Most tage prices, and CD prices for BMG and WEA labels, are suggested lists. Tage prices marked EQ, and all other CD prices, are equivalent prices, which are projected from wholesale prices. Greatest Gainer shows chart's largest unit increase:

Pacesetter indicates biggest percentage growth Heatseeker Impact shows albums removed from Heatseekers this week 

Indicates prices the sevent of the source of the source for the source of the source o

## SEPTEMBER 22 Billboard Top Country Catalog Albums

THIS WILL	LAST WEEK	ARTIST Imprint & Number/Distributing Label	TITLE	TOTAL CHART WKS	THE WEEK	LAST WEEK	ARTIST Imprint & Number/Distributing Label	TITLE	TOTAL CHART WKS
		NUMBER 1 177	19 Weeks At Number 1 Come On Over	201	12	15	PATSY CLINE A* MCA Nashville 320012 (6 98/11 98)	12 Greatest Hits	
	1	SHANIA TWAIN (* Mer., y 58603 (12 98 18 96)		201	14	20	THE JUDDS Clinit 77965 (7 98 11 98)	Number One Hits	
	2	DIXIE CHICKS   Monument 68195/Sony (10 98 EQ/17 98) #	Wide Open Spaces	189	1.15	13	SHEDAISY A Lyrc Street 165002/Hollywood (12 98/18 98) #	The Whole Shebang	1
3	3	TOBY KEITH A Mercury 558962 (11 98/17 98)	Greatest Hits Volume One	145	15	14	THE CHARLIE DANIELS BAND A Epic 65694/Sony (7 98 EQ/11 98)	A Decade Of Hits	578
4	4	BROOKS & DUNN A 3 Arista Nashville 18852/RLG (12 98/18 98)	The Greatest Hits Collection	208	17	18	GEORGE STRAIT A MCA Nashville 110651 (10 98/17 98)	Pure Country (Soundtrack)	401
5	5	LONESTAR A BNA 67762, RLG (10 98 17 98)	Lonely Grill	119	18	17	FAITH HILL A' Warner Bros 46790/WRN (11 98 17 98)	Faith	177
4	6	JOHNNY CASH   Legacy/Columbia 69739. Sony (7 98 EQ/11 98)	16 Biggest Hits	127	1.1	19	VARIOUS ARTISTS Madacy 1326 (15 98 CD)	The Best Of Country	42
7	8	PATSY CLINE A MCA Special Products 420265/MCA (3 98/6 98)	Heartaches	143	210	16	GARTH BROOKS	Double Live	147
8	10	TRISHA YEARWOOD A* MCA Nashville 170011 (11 98/17 98)	(Songbook) A Collection Of Hits	176	21	25	GEORGE JONES Legacy/Epic 69319/Sony (7 98 EQ/11 98)	16 Biggest Hits	83
9	12	JOHN DENVER Madacy 4750 (5 98/9 98)	The Best Of John Denver	168	22	21	ALISON KRAUSS A <sup>2</sup> Rounder 610325* IDJMG {11 98 17 98} ±	Now That I've Found You: A Collection	244
10	7	HANK WILLIAMS JR. A* Curb 77638 (5 98/9 98)	Greatest Hits, Vol. 1	379	23	23	CHARLIE DANIELS A Epic 64182/Sony (5 98 EQ/9 98)	Super Hits	335
11	9	WILLIE NELSON   Legacy/Columbia 69322/Sony (7 98 EQ/11 98)	16 Biggest Hits	157	24		WILLIE NELSON A Legacy/Columbia 64184/Sony (5 98 EQ/9 98)	Super Hits	336
12	11	ALAN JACKSON A" Arista Nashville 18801 RLG (10 98/16 98)	The Greatest Hits Collection	307	25	22	TRAVIS TRITT A Warner Bros 46001/WRN (10 98 16 98)	Greatest Hits – From The Beginning	276

LAST WEEK	2 WKS AGO	WEEKS ON	TITLE PRODUCER (SONGWRITER) IMPRINT & N	ARTIST UMBER/PROMOTION LABEL	PEAK POSITION	Anna an	LAST WEEK	2 WKS. AGO	WEEKS ON	TITLE PRODUCER (SONGWRITER)	ARTIST	DLAV
			3世》 NUMBER 1 3世》	1 Week At Number 1		31	34	36	8	GOOD MORNING BEAUTIFUL	Steve Holy Curb ALBUM & SDUNDTRACK CUT	3
3	4	26	WHAT I REALLY MEANT TO SAY PWorley,TL James (C Thomson,C Waters,TL James)	Cyndi Thomson 😪 ⊕ ✿ Capitol 58987	1	32	35	34	11	IF YOU EVER FEEL LIKE LOVIN' ME AGAIN B Gelimore C Walker (J Stevens S Bogard J Kilgore)	Clay Walker Warner Bros 16738/WRN	:
1	2	18		Toby Keith 😪 DreamWorks ALBIJM CUT	1	33	37	40	5	JUST LET ME BE IN LOVE B J white dr. IT Martin Milling (kr. T.S.) aptrol	Tracy Byrd	
2	1	22	AUSTIN B Braddock ID Kent K Manna)	Blake Shelton 😪 © O Giant 16767/WRN	1	34	36	35	9	IN ANOTHER WORLD D Cook L Wilson (T Shapiro,W Wilson,J Yeary)	Joe Diffie Monument ALBUM CUT	
7	9	13	WHERE I COME FROM K Stregall (A Jackson)	Alan Jackson Arista Nashville ALBUM CUT	4	35	31	33	16	HELPLESSLY, HOPELESSLY B Gallimore IB Januer, I Verges)	Jessica Andrews ⊄ ♥ DreamWorks 450918	2
6	6	25	I WOULD'VE LOVED YOU ANYWAY M Wright, Yearwood (M Danna, I Verges)	Trisha Yearwood 😪 Ø MCA Nashvilte 172201	5	36	30	22	20	SWEET SUMMER M D Clute, Dramond Rio (M Dulaney, N Thrasher)	Diamond Rio Arista Nashville 69085	
5	5	14		Brooks & Dunn 🗭 Arista Nashvihe ALBUM CUT	5	37	41	55	3		David Ball Duartor ALBUAR UT	
8	7	9	ANGRY ALL THE TIME 8 Galimore J Stroud TMcGrav, 18 Relation	Tim McGraw Curb ALBUM CUT	7	38	38	47	5	COLD ONE COMIN' ON J Scatte (M Geiger W Multis M Huffman)	Montgomery Gentry S Columbia ALBUM CUT	5
4	3	24	WHERE THE BLACKTOP ENDS	Keith Urban 🖙 ♥ Capit 1 58992	3	39	43	48	3	SHIVER K Stegal (J D New) L Drew, S Smith)	Jamie D'Neal Mercury ALBUM CUT	
9	11	17	SIX-PACK SUMMER B Galfmore,PVasar (PVasar,C Black, 1 Rocco)	Phil Vassar 😪	9		40	41	7	ALWAYS WAS A Tippin, B Watson, M Bradley (T Coltion, B R Woode	Aaron Tippin Lyric Street ALBUM CUT	
10	15	23	COMPLICATED PWorley,C II Johnson (C D Johnson S Snith)	Carolyn Dawn Johnson 荣 Ø Arista Nashville 69050	10	0	39	46	4	SOMETHIN' IN THE WATER J Sterie S Baggett (J Steele, A Anderson, B D/Pinm)	Jeffrey Steele % @ @Monument 79625	5
12	16	13	WHEN GOD-FEARIN' WOMEN GET THE BLUES	Martina McBride 😪	11	•	42	39	18	THERE YOU'LL BE Thorn B Galeriore (D Avarren)	Faith Hill %	R
13	19	21	ON A NIGHT LIKE THIS	Trick Pony ♀ ④ ④ ● ● ● ■ Bros 16751 WRM	12	43	45	45	7	AIN'T NOBODY GONNA TAKE THAT FROM ME	E Collin Raye & Epic AtBUSICUT	2
17	21	9	I'M A SURVIVOR Brown R McEntre IS Kenedy PWhite)	• MCA Nash 1/2212	13	44	53		2	BRING ON THE RAIN B C use TMcGraw (B Montane H Darling)	Jo Dee Messina With Tim McGraw Curb ALBUM CUT	
18	20	15		Travis Tritt 束 Columbia ALBUM CUT	14	45	46	49	5	NIGHT DISAPPEAR WITH YOU	Brian McComas Lync Street ALBUM CUT	
16	18	26	ANGELS IN WAITING B Grancy (I Cochran J McBr de S Harrel)	Tammy Cochran 🔛	15	46	44	43	10	CRAZY LIFE D Malloy IK Fisher	Tim Rushlow Scream ALBUM CUT	
15	14	24	I'M ALREADY THERE	Lonestar 🖙 O BNA 69083	1	0	48	-	2	SAINTS & ANGELS	Sara Evans	
11	10	26		Jamie D'Neal 🗫	1	18	50	50	6	TELL ME HOW	Chad Brock	
19	17	33	SHE COULDN'T CHANGE ME		2	49	47	53	6	BEAUTIFUL (ALL THAT YOU COULD BE) B Manuer, J MacKen (R M Bindle M Rind)	Kenny Rogers	
21	25	12		Trace Adkins 😪	19	50	49		2	CARRY ON	Pat Green Republic ALBUM CUT Universal	
20	24	18	REAL LIFE (I NEVER WAS THE SAME AGAIN)	Jeff Carson 😪	20	51	52	56	4	LIFE DON'T HAVE TO BE SO HARD	Tracy Lawrence	
25	30	6	WITH ME D Hu <sup>th</sup> 16 Januari TVrrgell (	Lonestar BNA ALBUM CUT	21	52	55	-	2	BABY I LIED BG v e R Va- Hoy, R M Bourran, D Allen	Shannon Brown B AALBUL CUT	-
22	26	19		Andy Griggs	22	53	51	51	8			
24	27	22		Mark Wills 荣	23	54	57	59	3		Confederate Railroad	
26	29	9	THE TIN MAN	Kenny Chesney 😪	24	55	58	58	3	DON'T PLAY ANY LOVE SONGS J Clark R Stave J Clark D Poythress D Skagas	Jameson Clark 5 Ø Corr 77665	2
23	23	13	HEARTBREAK TOWN B Channey P Worfey (D Switt)	Dixie Chicks	23						BUT 🖌	-
28	31	14	THAT'S A PLAN	Mark McGuinn 😪 Ø VFR 734758	26	50		ev	1	EASY FOR ME TO SAY	Clint Black With Lisa Hartman Black	
27	28	17		Chely Wright 🛠	27	9	60	57	15	I AM A MAN OF CONSTANT SORROW	The Soggy Bottom Boys 5	I Ck
29	32	12		Gary Allan ♥ ♥ MCA ar > + 172213	28	58	) ,	ew	1		Chris Cagle 5 Carl Album Cut	2
32	37	5	I WANNA TALK ABOUT ME	Toby Keith 😴	29	59	), N	ew	1	ELISABETH DMg#e,B Disincey (L Rose K Patton Johnston)	Billy Gilman 5 Eart ALBUM CUT	Ş
33	38	4	J Stroud Tiketh 18 Braddock	Brad Paisley 😪	30	160	59	54	13	WHEN YOU COME BACK DOWN	Nickel Creek	Ģ

Records showing an increase in detections over the previous week, regardless of chart movement. Airpower awarded to songs appearing in the top 20 on both the BDS Airplay and Audience charts for the first time with increases in both detections and audience. Titles below the top 20 are removed from both detections and audience Titles below the top 20 are removed from both detections and audience available. Use the top 20 are removed from both detections and audience available. To Single available. DVD Single available. CD Maxi-Single available. Contents for the first time with increases in both detections and audience. Titles below the top 20 are removed from both detections and audience available. Content for the first time with increases in both detections and audience available. Content for the first time with increases in both detections and audience available. Content for the top 20 are removed from both detections available. Content for the first time with increases in both detections and audience available. Content for the top 20 are removed from both detections and audience available. Content for the first time with increases in both detections and audience available. Content for the top 20 are removed from both detections and audience available. Content for the first time with increases in both detections and audience available. Content for the first time with increases available.

## Billboard Top Country Singles Sales

T = W = T	LAST WEEK	WKS. ON	TITLE Imprint & Number/Distributing Label ARTIST	ALL WEEK	LAST WEEK	WKS. ON	TITLE Imprint & Number/Distributing Label	ARTIST	
			(部) NUMBER 1 (部) 7 Weeks Af Block の	13	13		MRS. STEVEN RUDY/THAT'S A PLAN VFR 734758	Mark McGuinn	
-	1	19	AUSTIN Ginn 16757/WRM Blake Shelton	- 14	11		LOVE IS ENOUGH RCA (B034/RLG	3 Df Hearts	
2	2	56	BUT I DO LOVE YOU/CAN'T FIGHT THE MOONLIGHT Curb 73116 LeAnn Rimes				TOO LAZY TO WORK, TOO NERVOUS TO STEAL Monument 79611 Sony	BR549	
3	4	17	ON A NIGHT LIKE THIS Wirner Bras. 16/51/WRN Trick Pony	16	19	26	I WANT YOU BAD Lucky Dog/Columbri 79542/Sony	Charlie Robison	
4	3	18	WHAT I REALLY MEANT TO SAY Caprol 58587 Cyndi Thomson	(7)	20	23	SIMPLE LIFE Columbia 79541 Sony	Mary Chapin Carpenter	
5	5	6	SOMETHIN' IN THE WATER Monument 79529/Suny Jeffrey Steele	118	15	48	OKLAHOMA/WARM & FUZZY Ep. 79503 Sony	Billy Gilman	
6	6	78	ROCKY TOP '96 Decca 155274/MCA Nashville The Dsborne Brothers	19	16	31	SHE COULDN'T CHANGE ME Columbia 79540/Sony	Montgomery Gentry	
7	7	40	POUR ME Warner Bruk 16816/WRN Trick Pony	20	21	31	THE MOST BEAUTIFUL GIRL Atlant & 85051 AG	South 65	
8	8	51	THE WAY YOU LOVE ME Warner Bros 16818/WRN Faith Hill	21	17	23	MATTHEW, MARK, LUKE & EARNHARDT DreamWorks 450327/Interscope	Shane Sellers	
9	9	23	COME A LITTLE CLOSER Warner Bray 16/52/WRN Lila McCann	22	23	46	HOW DO YOU LIKE ME NOW ?! DreamWorks 450932/Interscope	Toby Keith	
10	14	12	DIDN'T WE LOVE Curb 73126 Tamara Walker	12	—	18	I KNOW HOW THE RIVER FEELS MCA Native e 172186	Mcalyster	
11	12	222	HOW DOILIVE ▲ Curb 7/0722 LeAnn Rimes	24	22	69	IT DON'T MATTER TO THE SUN/LOST IN YOU	Garth Brooks as Chris Gaines	
12	10	9	UNBROKEN BY YOU Lyre Street 164048 Hollywood Kortney Kayle	125	24	3	A ROSE IS A ROSE Mercury 172193	Meredith Edwards	
	Records with the greatest sales gains this week.  Recording Industry Assess Of America (RIAA) certification for net shipment of 500,000 album units (Gold).  A RIAA certification for net shipment of 1 million units (Platinum), with multimit. In selling albums compiled from a national sample of retail store, mass merchant. Supervise indicated by a numeral following the symbol.  D rotices indicated by a numeral following the symbol.  D rotices indicated by a numeral following the symbol.  D rotices indicated by a numeral following the symbol.  D rotice indit								

Records with the greatest sales gains this week.
 Recording Industry Assn. Of America (RIAA) certification traces indicated by a numeral following the symbol.
 2001, Billboard/BPI Communications, and SoundScan, Inc.

SEPTEMBER 22 2001

### UUUUUY

## Carolyn Dawn Johnson Sweeps Canadian Country Music Awards

### **BY LARRY LeBLANC**

TORONTO—With five major category wins, Arista Nashville's Carolyn Dawn Johnson swept the Canadian Country Music Awards (CCMA), held Sept. 10 at Pengrowth Saddledome in Calgary, Alberta.

A radiant Johnson took home the trophy for top female, beating out Michelle Wright, Terri Clark, Lisa Brokop, and Tara Lynn Hart. Johnson also won awards for top album (*Room With a View*) and the newcomer's Rising Star Award.

Johnson's hit "Complicated" won top single and top song honors. The singer/songwriter from Alberta had been nominated in a record-breaking 10 categories.

"It was an amazing night," Johnson told *Billboard*. "I didn't know what to expect. At the beginning of the show I won for single, and I was so nervous going up to the stage. I had never won for anything like that. I had really wanted to win album and song [categories] because I put everything into recording that album and I'm a songwriter."

Show hosts the Wilkinsons, who



dominated last year's event with four awards, won the top group award for the second year in a row.

Other winners included Universal's Jason McCoy, who was named top male, while the Fans' Choice Award was handed to Mercury artist Terri Clark, who also picked up an award for top video for "No Fear." Faith Hill's *Breathe* on Warner Bros. won for top-selling album.

During the evening, Canadian singer/songwriters Gordon Lightfoot and Gary Buck were inducted into the CCMA Hall of Fame.

In the independent categories, Lisa Brokop was named female artist of the year, Duane Steele won for male artist, and Poverty Plainsman was awarded the group or duo trophy. "Something Undeniable" was named independent song of the year. It was recorded by Brokop, who cowrote the song with Cyril Rawson and Richard Wold.

The two-hour program, produced by Balmur Corus Music, was televised live in Canada on CBC-TV and on CMT in the U.S. The awards closed the annual Canadian Country Music Week. During the week the Canadian Country Music Assn. announced the Sept. 11 release of the 40-track CD set Bound for Movin' On—A Retrospective of Canadian Country Music, featuring Johnson, Wright, Shania Twain, and Paul Brandt, as well as vintage tracks by Hank Snow and Wilf Carter. The set is being distributed by BMG Music Canada. Proceeds benefit two national charities: the Canadian Assn. of Food Banks and the Country Talent Development Fund.

## Higher by Deborah Evans Ground

MORE CHANGES AT SQUINT: Squint Entertainment founder/president Steve Taylor has left the company. Taylor's departure comes on the heels of Gaylord Entertainment dismissing staff and folding label marketing and promotion operations into Gaylordowned Word Entertainment. [Billboard, Aug. 4]. The label's roster includes Sixpence None the Richer, L.A. Symphony, and Waterdeep.

Hugh Robertson has been named Squint VP/GM. A 17-year industry vet, Robertson's resume includes stints as senior VP of marketing and artist development for EMI Christian Music Group's Sparrow Records and VP of general market sales for EMI CMG's distribution arm, Chordant.

Though Squint's supporters are mourning the loss of Taylor's visionary leadership, one source, who requested anonymity, says many feel that Robertson's general market savvy makes him a good candidate to carry forth Squint's mission to impact the mainstream. Here's wishing Robertson all the best as he carries forth the torch that Taylor and his Squint comrades so brightly lit in the world.

**GRANT SOARS:** Pamplin recording artist **Natalie Grant** has had a busy summer, and shows no sign of slowing down as she heads into fall. Her new single, "Whenever You Need Somebody," a duet with Plus One, recently shipped to Christian radio and looks to be one of the year's hottest records. After all, when you combine Grant's powerhouse vocals with top-selling quintet Plus One's stellar voices, you can't help but win.



The song is one of the many highlights on Grant's current album, Stronger, and was co-written by Grant, Bernie Herms, Jimmy Collins, and Kevin Stokes. "I'm writing much more," Grant says. "I ended up cowriting 60% of the record, so I feel a great connection with the material. I wanted songs that could express my personality and offer a lot of hope to people. Regardless of whether I'm singing in an arena, a theater, or a church, there are hurting, broken people wherever I go. So I wanted to be able to offer much more than just good music. I want to offer hope."

Obviously the aim is to wrap that message in an appealing musical package, so Grant enlisted several top producers on the project: **Phil Sillas**, **Tedd T., Reed Vertelney, John and Dino Elefante**, and her husband, Bernie Herms. "I really wanted a clean pop sound," she says. "I like the songs where I can hold a big note for all it's worth. I wanted all the uptempo stuff to be a little more aggressive."

Grant has been in the studio recently recording a duet, "I Am Not Alone," with John Tesh for the pianist's upcoming album. In October, she'll embark on her own tour with new Red Hill act Kindred 3 and Word's Pete Orta. Booked by Mitchell Artist Management, the tour is being produced by Amy Tinkham, who has produced Plus One's spring tour and worked with Dixie Chicks and Backstreet Boys. Family Christian Stores is sponsoring the tour. Grant will be performing some dates on NewSong's Sheltering Tree tour in November.

**TRUTH SAYS FAREWELL:** One of contemporary Christian music's veteran groups is calling it quits. **Truth** will mark its 30th anniversary in Christian music with its Farewell Tour this fall. To commemorate, Brentwood/ Benson Publishing is releasing *Blessed*, a choir book, ensemble, and praise group project. Truth has also recorded *Legacy*, a new 50-song, three-CD collection featuring songs from their three decades of ministry (1971-2001). *Legacy* will be available only via concert sales.

Inducted into the Gospel Music Hall of Fame last year, Truth was founded by **Roger Breland** in 1971. A musical company of 16 young adult musicians and technicians, Truth has spawned some of the contemporary Christian community's most successful artists, among them **4Him**, **Steve Green**, **Russ Lee**, and **Avalon's Janna Long** and **Jody McBrayer**.

NEWS NOTES: Singer/songwriter Mark Gersmehl has signed with Spring Hill Music Group. Gersmehl was part of the creative core of the pioneering Christian rock band Whiteheart ... The Gospel Gangstaz have been in the studio with the legendary Bootsy Collins, working on tracks for their upcoming B-Rite release. Collins has enjoyed a long, distinguished career. He began playing bass with James Brown at the age of 16 and gained acclaim as part of Parliament/ Funkadelic. Rhino recently released an anthology of Collins' work . . . Mobile, Ala.-based Integrity has formed a corporate partnership with Peavey Electronics. According to an Integrity rep, the goal of the alliance is to "reach and equip individual music ministers, ministries, and churches with worship resources.'

**Christian Country Music Award Nominees** 

BY DEBORAH EVANS PRICE NASHVILLE—Brad Paisley, Randy Travis, Jeff Carson, Tammy Cochran, and Jamie O'Neal are among the nominees for the upcoming Christian Country Music Awards. Hosted by Crystal Gayle and John Berry, the show is slated for Nov. 1 at Nashville's Ryman Auditorium.

In a delayed broadcast, this year's show will air Thanksgiving weekend on the PAX-TV network, as well as previously announced outlets Family Net, Inspirational Television Network, Day Star Television, Unity Broadcasting, Dominion Sky Angel, Christian Television Network, and Northstar TV Network.

Awards will be presented in 15 categories. Following is a partial list of nominees.

Entertainer of the year: Dennis Agajanian, Cross Country, Fox Brothers, Clifton Jansky, Margo Smith.

Mainstream country artist: John Berry, Jeff Carson, Brad Paisley, Stella Parton, Randy Travis.

Male vocalist: Mark Allen, Clifton Jansky, Kenneth L. Jordan, Mike Manuel, John Steed, Del Way.

**Female vocalist:** Gayla Earlene, Kim Ford, Brenda Geneau, Wendy Manley, Lori Wilcuts.

**Vocal duo:** Brothers Clark, Laverne & Edith Tripp, Merle Haggard and Chester Smith, Samson, Young Harmony.

**Vocal group:** Cross Country, Fox Brothers, Highway 7, Twice Robin, Uncommon Man.

Carson, Cochran, O'Neal, Paisley, Travis Among Contenders At November Show

**Trio:** Babcocks, Carpenter's Tools, Jeff Treece Band, Mirror Image, Toneys.

New artist: Clifton Jansky, Mike Hammock, Megan Michaelis, Amber Morgan, Young Harmony.

Video of the year: "Angels in Waiting," Tammy Cochran; "But for the Grace of God," Keith Urban; "I Am a Man of Constant Sorrow," the Soggy Bottom Boys; "When I Think About Angels," Jamie O'Neał; "Who I Am," Jessica Andrews.

Song of the year: "I Am a Man of

Constant Sorrow," the Soggy Bottom Boys; "But for the Grace of God," Keith Urban; "Heart Transplant," Clifton Jansky; "Pray America," Arlie Neaville; "Real Life," Jeff Carson; "The Little Girl," John Michael Montgomery.

**Pioneer Award:** Bill Anderson, Charlie Daniels, Jack Greene, Sonny Simmons, Chester Smith.

Musician: Dennis Agajanian, Gene Crain, Charlie Daniels, Terry McMillan, Dan Traxler, Keith Urban.

Radio station of the year: KAYD Beaumont, Texas; WCVC Tallahassee, Fla.; WODC Virginia Beach, Va.; WHRI South Bend, Ind.; WTVY Dothan, Ala.



Thinking About ... No.1 Records. ASCAP recently held a party to honor the writers of Jamie O'Neal's No. 1 single "When I Think About Angels." Penned by O'Neal, Roxie Dean, and Sonny Tillis, the song is the second single from O'Neal's Mercury debut, *Shiver*, and her second No. 1 single. Pictured, from left, are Tillis, O'Neal, Dean, and ASCAP's Connie Bradley.

## LIIN

### BY HOWELL LLEWELLYN

MADRID—Spanish sales sensation and BMG Latin priority act Estopa is to spearhead this year's Rock en Ñ, a *rock en español* tour that will go to the U.S., Mexico, and Argentina.

Other Spanish acts on the Oct. 12-27 outing, organized by Spain's authors and publishers' society SGAE, are Bunbury, which took part in last year's inaugural Rock en Ñ; female vocalist Amaral, who with Estopa performed at the Latin Alternative Music Conference (LAMC) in New York in July; urbane band Tam Tam Go!; Bunbury-produced Barcelona outfit Elefantes; and M-Clan, which had a recent hit with its version of Steve Miller's 1976 "Serenade."

Local rock en español acts will also play at each venue. They include Mexico's Jumbo and Ely Guerra, who also performed at the LAMC; U.S. group Volumen Cero; top Colombian duo Aterciopelados; and Argentine acts Suárez and Auténticos Decadentes.

### TOUR PROMOTES LATIN MUSIC

The idea behind Rock en  $\tilde{N}$  is to introduce Spanish acts that fit broadly into the rock en español category to U.S. Latin and Latin American markets and "to create space" for local artists.

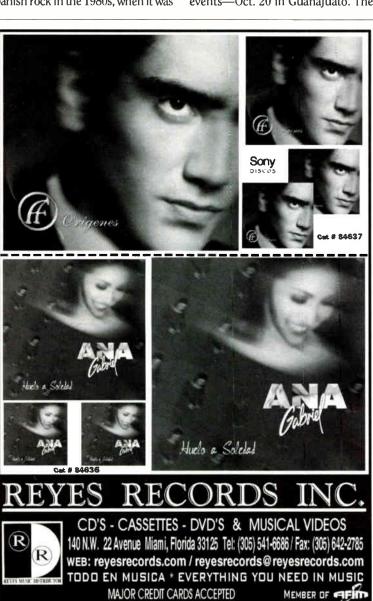
SGAE Rock en Ñ organizer Xavier Novaes says, "Rock in Spain is part of the mainstream scenery, but we see rock en español in the U.S. much like Spanish rock in the 1980s, when it was

## Estopa Set To Rock Second Rock En Ñ

something of a novelty, had a pioneer spirit, and when it was an adventure seeking out records in obscure racks in the shops. Before the '80s in Spain, it was all Anglo-imitation rock and pop."

"[One of SGAE's] tasks is the promotion of Latino music," he adds. "Rock en español has the roots of each artist's country, which differentiates it from [English-language] rock. I mean, if you listen to Roxette, you would not know they were Swedish. The success of phenomena such as [Mexico's] Maná proves the point."

This year's main novelties are the inclusion of Argentina and the size of the concerts in Mexico. Estopa, Amaral, Bunbury, and Aterciopelados are scheduled to play the 100,000-capacity Festival Cervantino—one of Latin America's most important cultural events—Oct. 20 in Guanajuato. The



### next day, there will be a concert in Mexico City's 200,000-capacity Zócalo main square featuring Estopa and other acts yet to be confirmed. A scheduled stop in São Paulo, Brazil, was dropped from the tour at the last minute due to organizational difficulties.

The new permanent kickoff date for Rock en  $\tilde{N}$  is highly symbolic. Oct. 12 is Columbus Day, known as the Día de la Hispanidad in Spain and the Día de la Raza in Latin America. Rock en  $\tilde{N}$ will start on the East and West coasts of the U.S. on the same day.

While Bunbury, Elefantes, and Jumbo play at New York's Town Hall Theater, an acoustic show featuring Amaral and Ely Guerra takes place in San Francisco. Other U.S. concerts follow in Anaheim, Calif. and Los Angeles, as well as another Mexican gig in Guadalajara. Puerto Rico welcomes Estopa and Bunbury, as well as a local act yet to be confirmed, Oct. 24 at San Juan's Anfiteatro Tito Puente.

Two concerts Oct. 26 in Buenos Aires' 2,500-capacity El Teatro will feature Bunbury, M-Clan, and Suárez, and Estopa and Auténticos Decadentes Oct. 27. The Argentine concerts are being sponsored by that country's culture ministry, while MIDEM Reed Organization is sponsoring the New York concerts and the Festival Cervantino is collaborating with the Guadalajara event. SGAE's Novaes says, "A big difference this year is the economical and promotional contribution from local institutions, as well as record labels in Spain and in Latin America. Without that, organizing Rock en Ñ would be more difficult.'

### **ESTOPA EXPECTED TO SHINE**

One act expected to reap important benefits from Rock en Ñ is Estopa, which is already doing well in some Latin markets despite little promotion. In Argentina, for example, Estopa has already gone gold (30,000 units) with its eponymous debut album on the back of one single, "Tu Calorro," according to BMG Spain international exploitation director Sonsoles Armendariz. "These will be Estopa's first public concerts in the Americas, and as a vehicle for promotion through live concerts, Rock en Ñ is perfect for a band like Estopa."

Estopa's debut album was released in March and April in Latin America and the U.S. In 1999, the thenunknown band, led by brothers David and José Manuel Múñoz, released the album in Spain, and it went on to sell more than 1.1 million units. The band, which is in talks to open for Mexico's Jaguares on a U.S. tour in November, is mixing its second album for release in November in Spain and in the Americas in January or February.

Overall, SGAE's Novaes says, things are looking good for the tour, especially considering it's only in its second year. "We're taking bands with an international vocation. This year we have added Argentina and Puerto Rico; next year I hope to be in other countries, such as Brazil, Peru, or Colombia."



**LATIN GRAMMYS CANCELED:** On Sept. 10, as **Julio Iglesias** was feted as the Latin Academy of Recording Arts and Sciences' person of the year on the eve of the Latin Grammys, no one could have guessed what was to come.

Looking weary but grateful, Iglesias sat in the Grand Ballroom of the Beverly Hilton Hotel as a parade of artists—notably **Alejandro Sanz** and **Laura Pausini**—sang in his honor. Finally, he went onstage and invited the guest performers to sing along with him on "Crazy." Sanz didn't know the words. **Tommy Mottola**, who got up to stand alongside wife **Thalía**, did.



Iglesias was tired because he'd flown in from Spain and interrupted a concert tour to accept the night's honor. The change of venue, from Miami to Los Angeles, had added an extra five hours to his travel time. Less than an hour after the show was over, he left the Hilton to board a plane that would take him back to Spain for a concert the following day.

For him, as far as I know, life went on as planned. The other several thousand who remained stateside fell into a kind of time warp the minute the first airplane struck the World Trade Center.

At the Beverly Hilton Hotel—one of the event hubs—artists, managers, executives, and journalists milled uncertainly. When word came that the Grammys had been canceled, some—including **Carlos Ponce** and **Jon Secada**—made plans to drive to the East Coast rather than wait for flights to resume.

Everyone talked about the bigger tragedy, but the smaller setbacks were already adding up. The logistics of moving dozens of Spanish-based artists and entourage from Spain to Los Angeles (singer **Pau Donés**, from Jarabe de Palo, had his incoming L.A.-bound flight rerouted to Canada on Tuesday) and back again with nothing to show for it; the effects of a second cancellation of Grammy events; and, of course, the end result of not actually having the Grammys,



which will affect fourth-quarter sales, promotion, and psyche.

Thus, I have decided to give this space to some of the artists who lost the stage.

Pianist Chucho Valdés, nominated in the Latin jazz category, is now at work on a classical album featuring his own compositions set for release on Angel Records this fall. Stylistically, he says, their influence goes from "romantic to contemporary to impressionistic. I love Debussy."

In October, Valdés says, he'll play the U.S. and premiere some of his Afro-Cuban compositions, arranged for piano quartet (piano, bass, drums, and percussion) and orchestra with **the Buffalo Symphony Orchestra**.

**A.B. Quintanilla**, looking quite dapper with a green bandana round his head, has just finished producing an album for **Los Guardianes del Amor** on Fonovisa.

As of Monday night, his label future was uncertain, he said. "By the end of this week, we'll decide if we stay with EMI or Sony Latin for our Spanish releases and with Virgin and Columbia for our English releases."

Los Tigres del Norte, absent for last year's celebration, were here in full force, the favorites to pick up the Grammy for best Norteño album.

"We're finishing our U.S. tour at the end of this month, and then we go to Mexico," lead singer **Jorge Hernandez** said. Also scheduled is a Christmas concert for the U.S. Armed Forces in Korea. This would be the third year Los Tigres play for the military abroad; last year they performed in Germany, and the year before they played Japan.

Los Tigres are also preparing the release of *Homenaje Roquero a Los Tigres del Norte*, featuring a wide array of acts, from **Molotov** to **Café Tacuba**, performing their songs.

One of those guest artists was Grammy-nominee Julieta Venegas, who recorded "La Jaula de Oro." "It was such a natural thing to do, because I grew up with their music," said Venegas, who plans to release a new solo album next year and was looking very chic in a red silk pantsuit.

Her track had been produced by members of Café Tacuba and arranged by her. But she'd never actually met Los Tigres. That evening, she did.

There were hugs and kisses and a really sincere feeling of mutual admiration—some of the nicer, kinder moments during a dismal week.

#### Top Latin Albums. Billboard® SoundScan Top selling Latin albums are compiled from a national sample of retail store. mass merchant, and internet sales reports collected, compiled, and provided by AGO LAST WEEK WEEKS ON PEAK POSITION 2 WKS. ARTIST TITLE PEAK ARTIST TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL IMPRINT & NUMBER/DISTRIBUTING LABEL W NUMBER 1 3 Weeks At Number 1 51 61 38 10 VARIOUS ARTISTS Todo Exitos De Hip Hop 28 LOS TIGRES DEL NORTE Uniendo Fronteras 1 52 60 61 42 3 Es Para Ti LOS ANGELES AZULES **Historia Musical** 2 43 52 64 JOAN SEBASTIAN Secreto De Amor 5 THALIA FMI Latin 34722 (8 98/14 98) # Thalia Con Banda-Grandes Exitos 2 42 36 10 SI SE 35 Si Se 10003/Vitera (16 98 CO) **GRUPO BRYNDIS** Historia Musical Romantica 1 41 12 46 BANDA MACHOS 15 La Reunion A.B. QUINTANILLA Y LOS KUMBIA KINGS Shhh! 62 56 25 **GUARDIANES DEL AMOR** Lo Mejor De Guardianes Del Amor 30 PAULINA RUBIO . Paulina 59 55 45 LOS ANGELES DE CHARLIE **Un Sueno** 7 SE GREATEST GAINER 58 64 58 8 LOS CAMINANTES 20 Exitazos-Nuestras Canciones 58 MELINA LEON Corazon De Mujer 48 12 57 LIBERACION 25 Aniv. Vol. I Y II 30 LUPILLO RIVERA . Despreciado 49 30 55 VARIOUS ARTISTS 4 No. 1 Un Ano De Exitos VICENTE FERNANDEZ Mas Con El Numero Uno 3 TIGRILLOS MEAMex 87412/WEA Latina (8 98/12 98 47 46 26 Que Lo Baile Bien 23 VICENTE FERNANDEZ Historia De Un Idolo Vol. 1 CHAYANNE A 54 60 48 Simplemente 3 LOS ORIGINALES DE SAN JUAN Recado De Mi Madre 9 THE LATIN ALL STARS 63 68 75 3 Hot Latin Dance Hits 63 MARCO ANTONIO SOLIS . Mas De Mi Alma THE LATIN ALL STARS 67 3 **Exitos** Latinos 64 PALOMO **Fuerza Musical** 9 65 71 72 47 Vivo 2 CRISTIAN (10 98/15 98) 2 Azul HOT SHOT DEBUT LOS TRI-O Siempre En Mi Mente 7 66 CHUY VEGA Y LOS NUEVOS CADETES Una Pagina Mas: Lo Mejor De Los 70's Y 80's 66 JOAN SEBASTIAN En Vivo: Desde La Plaza <mark>El Progreso De Guadalajara</mark> 16 67 65 BANDA EL RECODO Lo Meior De Mi Vida 4 PEPE AGUILAR La Mejor De Nasatras 10 71 54 LOS HURACANES DEL NORTE 38 En Vivo OLGA TANON 4 Yo Por Ti 69 BANDA EL RECODO Carta...A Lo Mejor De Mi Vida 69 JACI VELASQUEZ Mi Corazon 7 51 \_ FUERZA JUVENIL 2 51 Multiplicame BANDA EL RECODO Contigo Por Siempre... 4 56 44 26 12 Yo Si Me Enamore MANU CHAO Proxima Estacion...Esperanza 8 75 63 31 JUAN LUIS GUERRA 440 **Coleccion Romantica** 6 CONJUNTO PRIMAVERA Ansia De Amar 1 65 51 14 CACHAITO LOPEZ Cachaito 28

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Latin Pop Albums	Tropical/Salsa Albums	<b>Regional Mexican Albums</b>
LB. Quintanilla Y Los Kumbia Kings	Melina Leon	Los Tigres Del Norte
HHH! EMI Latin	CORAZON DE MUJER Sony Discus	UNIENDO FROMTERAS Fonovise
Paulina Rubio	<b>Diga Tanon</b>	Los Angeles Azules
PAULINA Umversal Latino	VO POR TI WEA Latina	HISTORIA MUSICAL Disa
Marco Antonio Solis	Marc Anthony	Thalia
MAS DE MI ALMA Fonovisa	DESDE UN PRINCIPIO FROM THE BEGINNING RMM /Sony Discos	THALIA CON LANDA GRANDES EXITOS EMI Latin
ristian	Frankie Negron	Grupo Bryndis
AZUL Anola /BMG Latin	PORTU PLACER WEAcambe /WEA Latina	HISTORIA MUSICAL ROMANTICA Disa
os Tri-o	Various Artists	Lupillo Rivera
SIEMPRE EN MI MENTE Prisma/Ariola /BMG Latin	BACHATAHITS 2001 J&N /Sony Discos	DESPRECIADI) Sony Discos
aci Velasquez	Gilberto Santa Rosa	Vicente Fernandez
MICDRAZON Sony Discos	INTENSO Sony Discos	MAS CON EL NUMERO UNO Sony Discos
Aanu Chao	El General	Vicente Fernandez
PROXIMA ESTACION ESPERANZA Virgin	EL GENERAL IS BACK Mock & Roll /Lideres	HISTORIA DE UN IDOLO VOL & Sony Discos
aguares	Fuerza Juvenil	Los Originales De San Juan
IVANDO LA SANGRE GALOPA RCA 'BMG Latin	MULTIPLICAME BCI Music	RECADO DE MI MADRE EMI Latin
icardo Montaner	Huey Ounbar	Palomo
SUENO REPETIDO WEA Latina	YO SI ME ENAMORE Sony Discos	FUERZA MUSICAL Disa
l <b>ydia</b>	Juan Luís Guerra 440	Joan Sebastian
IYDIA Hollywood	COLECCION ROMANTICA Karen /Universal Latino	EN WIO DESDE L'PLAZA EL PRÓGRESO DE GUADALAJARA Musart Billina
zul Azul	Cachaito Lopez	Pepe Aguilar
L SAPO Sony Discos	CACHAITO Nonesuch/AG	LO MEJOR DI NOSOTROS Musart/Balboa
hristina Aguilera	Tro Rojas	Banda El Recodo
Al REFLEJD RCA /BMG Latin	AUTENTICAMENTE EN VIVO M P /Sony Discos	CONTIGO POR SIEMPRE Fonovisa
icky Martin	Son By Four	Conjunto Primavera
A HISTORIA Sony Discos	SALSA HITS Sony Discos	ANSIA DE AMAR Fonovisa
elena	Grupo Niche & Joe Arroyo	Grupo Extenninador
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hakira	Various Artists	Los Temerarios
MTV UNPLUGGED Sony Discos	MERENHITS 2001 J&N /Sony Discos	JOYAS Foncuisa
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erious Artists	Various Artists	Ramon Aya'a Y Sus Bravos Del Norte
D EXITAZOS CON LA DINASTIA Sony Discos	TODO EXITOS DE BACHATA Luderes	EN VIVO EL HOMBRE Y SU MUSICA Freddie
ipsy Kings	Carlos Vives	Jose Alfredo Jimenez
OLARE? THE VERY BEST OF THE GIPSY KINGS Namesuch: AG	ELAM * DE MI TIERRA EMI Latin	LAS 100 CLASICAS VOL 1 A Iola BMG Latin

Albums with the greatest sales gains this week. 

Becording Industry A

Of America (RIAA) certification for net shipment of 500,000 album units (Dot of the shipment of 1 million units (Platnum)

Albums with the greatest sales gains this week.

Becording Industry A

Of America (RIAA) certification for net shipment of 500,000 album units (Damond) Numeral following Platnum or Diamond sy thol indicates album's multi-platnum level for baced sets, and double album's with a running time of 100 minutes or more, the RIAA multiples shipments by the number of discs and/or tapes. RIAA Latin awards

Certification for net shipment of 100,000 units (Noto).

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SEPTEMBER 22 2001

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GRUPO EXTERMINADOR

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VARIOUS ARTISTS

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JOSE ALFREDO JIMENEZ

JOSE ALFREDO JIMENEZ

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CHRISTINA AGUILERA .

LOS TEMERARIOS

JAGUARES

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**Reunion De Perrones** 

Sueno Repetido

El Ahandonado

14 Grandes Exitos

Desde Un Principio --- From The Beginning

Live, The Last Concert-Houston, Texas February 26, 1995

El Sapo

Mi Refleio

La Historia

Por Tu Placer

Intenso

Bachatahits 2001

MTV Unplugged

Las 100 Clasicas Vol. 1

El General Is Back

Arrasando

Entre Tangos Y Mariachi

20 Exitazos Con La Dinastia

Las 100 Clasicas Vol. 2

Volare! The Very Best Of The Gipsy Kings

Fijate Bien

En Vivo., El Hombre Y Su Musica

32 Corridos Lideres-Solamente Exitos

12 Chichicuilotazos Con Banda

Cuando La Sangre Galopa

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**30 Grandes Exitos** 

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### SEPTEMBER 22 Billboard Hot Latin Tracks

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	14	10	43	S George IF (Isoria, A Thomas) ABRAZAME MUY FUERTE	Sony Discos	
B	9	12	8	E Magallanes (J Gabriel) NO VALE LA PENA	Arola /BMG Latin Nydia Con Juan Gabriel	
D	13	13	20	C Cabral Junior (J Gabriel) YO NO SOY ESA MUJER	Hollywood Paulina Rubio 😪	
2	11	17	8	M Azevedo (C Ge Walden, C Toro Montoro, M Shepstone, R Stennmann) CADA VEZ TE EXTRANO MAS	Universal Latino Banda El Recodo 😒	
B	16	19	12	G Lizarraga A Valenzi eta O Villorzi eta (M Linii) MUERO	For a usa	
14	12	11	32	B Silvetti (A Larrinaga,T Mora' Arriaga) DESPRECIADO	Arpia BMG Latin Lupillo Rivera 🗫	
Б	22	34	3	PRivera (J Navarrete Curret) CORAZON DE MUJER	Sany O scos Melina Leon	
6	17	16	6	A Jaen, G Arenas (A Jaen, J L Morin G Arenas) MI FANTASIA	SanyOiscas Los Tigres Del Norte 👳	
7	15	18	10	Los Tigres Del Norte (E Negretel EL AYUDANTE	Fonovisa Vicente Fernandez	
	10	9	17	PRamurez (M E Toscano) BESAME	Sony Orscos Ricardo Montaner 🛠	
				B Silvetti (R Montaner, J L.Chacin)		+
19			1	HEROE	Enrique Iglesias	
20	20	15	18	Elglesias,C,Paucar (Elglesias)	Los Tucanes De Tijuana 🛠	t
21	19	21	14	G Felix (M Quintero Lara) ME LIBERE	Universial Latino El Gran Combo	-
2-	18	14	25	No TE PODIAS QUEDAR	Combo Conjunto Primavera 😪	-
23	32	45	5	J Guillen (R Gonzelez Mora) DERECHO A LA VIDA	Conjunto Primavera	
24	21	28	5	J Gulian (C Sanchez)	Ramon Ayala Y Jody Farias	
25	25	27	6	COMERTE A BESOS	Freddw Frankie Negron 🕫	
26	23	25	4	S Guorge (S George J L Plata) SI QUIERES	WEAcaribe WEA Latina	
27	28	22	11	AMORCITO MIO	Prisme/Ariola /BMG Latin Joan Sebastian	
28	31	31	6	J Sebristian (J Sebastian) CONTESTAME	Musart Barboa Vaire 😒	
29	29	26	9	RBatton, M Blasco (Yare) SECRETO DE AMOR	Angelito Villalona	
10	27	24	16	A Villalona (J Sebastian)	Latino /Sony Discos Victor Manuelle 😒	-
11	33	20	13	JM Lugo (H Rivera) SOMBRAS NADA MAS	Sony Oiscos Rocio Durcal 😨	1
32	41	47	6	B Stiverti (FLomuto J M Contursi)	Ariola /BMG Latin Cuisillos De Arturo Macias	
B	34	29	12	A Macias (C Monge) DIME CORAZON	Musari /Balboa Amaury Gutierrez 😪	
	24	23	11	K Santander B Øssa (A Gutterrez)	Universal Latino Tommy Torres 😪	
5	38	40	5	TTorres (TTorres, J Qiez) SERA PORQUE TE AMO	Sony Discos Tigrillos 😪	
36			1	R Saenz Quirnz (FOa Silva L O Forte)	WEAMex WEA Latera	
37	39	41	4	EEstetan Jr. (S. Mebarak R. G. Estefan) TU CONVENCELA	Epic /Sony Discos Ley Alejandro	
16	26	32	6	E Reyer, A Montalban (E Reyes A Montalban)	Alegres De La Sierra	
	36	35	25	Not Listed (FMeza) PERO NO ME AMA	Gilberto Santa Rosa	
40	50	55	1	JM Linge G Strette Reveal IR Moncioval USTED SE ME LLEVO LA VIDA	Sony Olscos Alexandre Pires	
41	43	44	5	Rey Nurlo (Estatano,D Poveda) COMO LLEGO A TU AMOR	Ariola /BMG Latin Tito Nieves	
42	43	44	2	L Garma (J L Piloto)	WEAcaribe /WEA Latina Chocolate 😒	
		24		MAYONESA A Casa, F Brito, J C Casares (A Casa, E Brito, J C Casares)	Melody /Fonovisa	
	35	36	6	QUISIERA J L Guerra (J L Guerra)	Juan Luis Guerra 440 Karen Universal Latino	
iii Ta	40	33	14		Julio Preciado Y Su Banda Perla Del Pacifico RCA/BMG Labo	
5	40		5	TU ERES AJENA Not Leted (A Montero)	Eddy Herrera 😪 J&M Sony Discos	
16	не I		5	PENA DE AMOR TVillariny (J.Cabrerra)	Puerto Rican Power J&N /Sony Oiscos	
47)			1	OH CUANTO TE AMO L D Caharcas (J Arel C Carrera K Pancol)	Club 3D Asetra	
48	37	37	15	G Prajn (LDan)	El Driginal De La Sierra	
49	48	-	6	LOCO J M Elizondo, M A Zapata (M A Perez, J R Martinez, R Millinoz)	Pesado WEAMex (WEA Latina	
50	47	-	2	SOLEDAD A Lizerraga (S Lizerraga)	Banda El Limon Fonovisa	

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### Latin Pop Airplay

-	LAST WEEK	TITLE	ARTIST Imprint/Promotion Label		LAST WEEK	TITLE	ARTIST Imprint/Promotion Labe
	2	AZUL	CRISTIAN Ariola /BMG Latin		18	SOMBRAS NADA MAS	ROCIO DURCAL Ariola /BMG Latin
2	4	COMO OLVIDAR	OLGA TANON WEA Latina	•	-	SUERTE	SHAKIRA Epic /Sony Discos
	1	COMO SE CURA UNA HERIOA	JACI VELASQUEZ Sony Discos	2	37	USTED SE ME LLEVO LA VIDA	ALEXANDRE PIRES Anola /BMG Latin
D	5	YO NO SOY ESA MUJER	PAULINA RUBIO Universal Latino		20	QUISIERA	JUAN LUIS GUERRA 440 Karen Universal Latino
	3	BESAME	RICARDO MONTANER WEA Latina	25	23	OIME	EDNITA NAZARIO Sony Discos
	6	O ME VOY O TE VAS	MARCO ANTONIO SOLIS Fonovisa		22	DOS CORAZONES, DOS HISTORIAS	JULIO IGLESIAS Y ALEJANDRO FERNANOEZ Columbia /Sony Discos
D	7	PUEDEN OECIR	GILBERTO SANTA ROSA Sony Discos	27	24	TIEMPO	JARABE OE PALO EMI Latin
	14	CORAZON DE MUJER	MELINA LEON Sony Discos	28	28	VUELVE JUNTO A MI	PABLO MONTERO Anola BMG Latin
9	38	HEROE	ENRIQUE IGLESIAS	29	-	RESUMIENDO	RICARDO MONTANER WEA Latina
	10	ABRAZAME MUY FUERTE	JUAN GABRIEL Ariola BMG Latin	30	33	A CARA O CRUZ (CON ORGANO)	RICARDO ARJONA Sony Discos
11	12	ME VAS A EXTRANAR	PEPE AGUILAR Musart /Balboa	31	32	NAOA	JUANES Surco /Universal Latino
	8	NO VALE LA PENA	NYDIA CON JUAN GABRIEL Hollywood		25	ARRASANDO	THALIA EMI Latio
	9	CON CAOA BESO	HUEY DUNBAR Sony Drac 23	33	31	MAYONESA	CHOCOLATE Melody /Fonovisa
	11	SIQUIERES	LOS TRE O Prisma Ancia BMGL 2	34	35	SIMPLEMENTE	CHAYANNE Sory Discos
15	15	CONTESTAME	YAIRE Lideres	-	26	HIT 'EM UP STYLE (OOPS!)	BLU CANTRELL RedZone /Arista
	16	POR AMARTE ASI	CRISTIAN Anola /BMG Latin	36	-	MENTIRA	LA LEY WEA Latina
17	21	MUERO	JERRY RIVERA Ar gla /BMG Latin		29	POP	N SYNC Jive
	13	COMO OLVIDAR	TOMMY TORRES Solly Dir cos		34	ME LIBERE	EL GRAN COMBO Combo
19	17	OIME CORAZON	AMAURY GUTIERREZ Universal Latino	39	39	COMO LLEGO A TU AMOR	TITO NIEVES WEAcanbe /WEA Latina
20	19	TU CONVENCELA	LEY ALEJANDRO Lidera	10	-	CON EL ALMA ABIERTA	NOELIA Fonousa

	LAST WEEK	TITLE	ARTIST mprint/Promotion_Label		LAST WEEK	TITLE	ARTIST mprint/Promotion Label
0	3	COMO OLVIDAR	OLGA TANON WEA Latina		9	COMO SE CURA UNA HERIOA	JACI VELASQUEZ Sony Discos
2	1	ME LIBERE	EL GRAN COMBO	Ð	23	LLORA ALMA MIA	YDSKAR SARANTE J&N /Sony Discos
	2	PUEOEN DECIR	GILEERTO SANTA ROSA	2	26	LA REINA DE LA PISTA	ORO SOLIDO Sony Discos
0	7	COMERTE A BESOS	FRANKIE NEGRON WEAcaribe AVEA Lat	24	38	CALLATE	FULANITO Cutting
	4	CON CAOA BESO	HUEY OUNBAR Sony Discos	14	22	POP	'N SYNC
6	6	SECRETO DE AMOR	ANGELITO VILLALONA Latino /Sony Discos		25	LA CHERCHA	LOS TOROS BAND Universal Latino
	8	MUERO	JERRY RIVERA Ario'a /BMG Latin		33	TIEMPO	JARABE DE PALO EMI Latin
	5	COMO SE LO EXPLICO AL CORAZON	VICTOR MANUELLE Sony Disco	23	37	A CARA O CRUZ (CON ORGANO)	RICARDO ARJONA Sony Discos
9	16	CORAZON DE MUJER	MELINA LEON Sony Discos		28	DIME	EONITA NAZARIO Sony Discos
	10	PERO NO ME AMA	GILBERTO SANTA ROSA Sony Oter	30	32	NAQA	JUANES Surco /Universal Latino
0	13	COMO LLEGO A TU AMOR	TITO NIE I S WEAcaribe /WEA Latina	31	29	LIVE AT JIMMY'S ANGIE MARTINEZ FEAT BIG PU	N CUBAN UNK, DOMINGO & SUNKISS Elektra /EEG
12	14	TU ERES AJENA	EDDY HERRERA J&N 'Sony D		19	TU ME PROVOCAS	FONNY TUN TUN Karen /Universal Latino
13	15	OH CUANTO TE AMO	CLUB 30 Asefr		27	HIT 'EM UP STYLE (OOPS!)	BLU CANTRELL RedZone Ansta
	17	PENA DE AMOR	PUERTO RICAN POWER J&N . Sony Discos	34	39	QUISIERA	JUAN EUIS GUERRA 440 Karen /Universal Latino
	11	AZUL	CRISTIAN Anola /BMG Latin	3	34	CELOS ME PROVOCA	GRUPOMANIA Universal Latino
	12	BESAME	RICARDO MONTANER WEA Latina	35	35	LOCURAS TENGO OE TI	DOMINIC Prestigio /Sony Discos
Ő	20	SAL OE AQUI	TONY VEGA Universal Latino	37		O EL O YO	LA NUEVA PATRULLA 15
18	24	UN AMOR ASI	TITO NIEVES WEAcaribe WEA Latina		31	TENGO UN MAL PRESENTIMIENTO	RABANES Crescent Moon /Sony Discos
19	21	ME PASA IGUAL A MI	MILES PENA Parcha /Platano	39		FALLIN'	ALICIA KEYS
20	18	YO NO SOY ESA MUJER	PAULINA RUBIO		34	SERIA FACIL	LUIS FONSI

**Regional Mexican Airplay** 

### **Tropical/Salsa Airplay**

	-						
	LAST WEEK	TITLE	ARTIST		LAST WEEK	TITLE	ARTIST Imprint/Promotion Label
0	1	NO ME CONOCES AUN	PALOMD Oisa	2	23	LOCO	PESADO WEAMex /WEA Latina
2	2	CAOA VEZ TE EXTRANO MAS	BANDA EL RECODO Fonovisa	2	22	SOLEOAD	8ANDA EL LIMON Fonovisa
1	3	DESPRECIAOO	LUPILLO RIVERA Sony Discos	23	24	Y YA DESPUES	COSTUMBRE Hollywood
O	5	MI FANTASIA	LOS TIGRES OEL NORTE Fongy sa	1	28	DEJAME AMARTE	INTOCABLE
G	4	EL AYUDANTE	VICENTE FERNANOEZ	3	25	SUENO SU BOCA	GRUPO MOJADO Fonovisa
6	7	LA GRAN NOCHE	Sony Discos LOS TUCANES OE TIJUANA	26	27	NO VALE LA PENA	NYDIA CON JUAN GABRIEL
	6	NO TE PODIAS QUEOAR	Universal Latino CONJUNTO PRIMAVERA	27	30	POR EL AMOR DE UNA MUJER	LA FIRMA CON RICKY MUNOZ Sony Discos
	14	DERECHO A LA VIDA	EONJUNTO PRIMAVERA		21	A PUNTO DE CARAMELO	SDCIOS DEL RITMO
- SI	8	Y LLEGASTE TU	BANDA EL RECODO Fonovisa	29	-	AMOR A LA MEXICANA	THALIA
10	10	LA CALANDRIA	RAMON AYALA Y JOOY FARIAS	30	38	знин	A B QUINTANILLA Y LOS KUMBIA KINGS EMI Latin
N.	9	O ME VOY O TE VAS	MARCO ANTONIO SOLIS	31	-	TU RECUERDO Y YO	LUPILLO RIVERA Sony Discos
12	-11	ME VAS A EXTRANAR	Fonovisa PEPE AGUILAR		25	LA BOMBA	AZUL AZUL Sony Discos
- 10	13	AMAME	ROGELIO MARTINEZ	33	35		LOS HUMILDES RCA BMG Lato
1	15	AMORCITO MIO	JOAN SEBASTIAN	14	29	EL MALQUERIDO	LOS HURACANES OF L NORTE
15	20	CARTAS MARCAGAS	Musart /Balboa CUISILLOS DE ARTURO MACIAS		33	DIMELO	LOS TEMERARIOS
16	18	SERA PORQUE TE AMO	Musart /Balboa TIGRILLOS		3)	POR BIEN DE LOS OOS	Fonovisa POLO URIAS Y SU MAQUINA NORTENA
	16	Y SIGUES SIENOO TU	WEAMex /WEA Latin > ROGELIO MARTINEZ	37	40	AMOR OE NOVELA	LOS ANGELES DE CHARLIE
	12	SUERTE HE TENIDO	Discos Cisne ALEGRES DE LA SIERRA		32	AQUI ESTOY YO	Fonovisa ROGELIO MARTINEZ
100	19	POR AMAR ASI JULIO PRECIA	NDO Y SU BANOA PERLA DEL PACIFICO	39	-	LA NINA QUIERE CERVEZA	Discos Cisne GERMAN ROMAN Y SU BANDA REPUBLICA
-	17	TE HE PROMETIDO	RCA /RMG Latin EL ORIGINAL DE LA SIERRA	40	-	MAYONESA	Oisa CHOCOLATE
_	_		Ζ.	_	_		Melody /Fenovesa

ular singles and tracks comprise: from a national sample of Broaricast Data Systems radio playlists

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## **Telemundo Cable Targets 18-34 Latinos**

#### **BY JILL PESSELNICK**

LOS ANGELES—Recognizing that the 18- to 34-year-old Spanish-speaking U.S. audience is underserved by its TV viewing choices, Telemundo Cable is launching the mun2 entertainment network. While the original launch date of the network was slated for 7 p.m. ET Sept. 19, it has been postponed due to events in the U.S. this week.

Mun2, a reference to the Spanish word *mundos* (meaning "worlds"), will reach 2.8 million U.S. Hispanic households with its line-up of youngskewing, Spanish-language music-video programs, sports, game and comedy shows, and dramatic series. On its inaugural air date, it will broadcast to 18 of the top 20 Hispanic markets—such as Miami, Los Angeles, New York, and Houston through cable, direct-to-home, and low-power TV.

"It's so exciting because we're going to be launching something that is totally different than what is out there in Spanish-language TV," says Telemundo Cable president Manuel Abud. "It's one of those things that has a lot of magic in it."

The idea for mun2 began to be formulated when Telemundo Cable—which owns the news and entertainment channel Telemundo Internacional and distributes the music-video channel Videorola in Mexico acquired the largely female-oriented GEMS network in May 2000. Abud spearheaded heavy research efforts to determine what to do with the network and hit on the fact that young Hispanics are a growing population sector that also has increasing buying power.

"Interestingly enough," Abud explains, "what we wanted to do and what the advertisers wanted was pointing in the same direction. There's nobody really targeting that audience. We had a great platform to start with, and we went for it."

## AméricaLatina...

In Argentina: Two years after her successful debut for Warner Music. singer Laura Miller has released an eponymous follow-up. It was produced by Kiko Cebrián and Oscar López and recorded in New York, Miami, and Los Angeles. First cut is "Dispara," which will be accom-panied by a stunning video by the Agulla & Bacetti agency. Other songs include compositions by Claudia Brant and Coti Sorokin, two covers by legendary Argentine pop stars Juan Marcelo and Leonardo Fabio, and a surprising Spanish version of Elvis Presley's hit "Suspicious Minds" . . . On Sept. 13, powerful and immensely popular rock band La Renga will release a two-CD live album for Universal Music, produced by Divididos frontman Ricardo Mollo and recorded during the band's May 19 show at Huracán stadium. Guests include Mollo and local guitar hero Pappo Napolitano, who plays Neil Young's song "Hey Hey, My My." One week before hitting record stores and newsstands, a film on the band will start a run in local movie theaters. Slated for a later release date in DVD format, it includes footage of the same concert, plus glimpses of backstage activity and flashbacks to some of the band's landmark shows.

#### LEILA COBO

**In Brazil:** In an effort to boost sales during the current economic slump in Brazil, indie label Abril Music has opted to reduce CD prices. Since July, the company has also placed a limit on the price retailers can charge for albums. Abril was the leading record company in the country for that month, with nearly one-fourth of the market share, according to ABPD numbers . . . In other Abril news, the company has signed a handful of new artists. Among them are singer Gil (ex Banda Beijo), who will release his first solo album in November; former Capital Inicial member Kiko Zambianchi; and rocker Rita Lee.

#### LEILA COBO

In Panama: Actor/singer/politician Rubén Blades has been working on his new album, *Mundo*, at the Audio Arte studios in Costa Rico. The disc should be finished by mid-September. Like his previous album *Tiempos, Mundo* features Costa Rican band Editus as well as Brazilian vocal group Boca Livre, playing a mix of Arabic, Celtic, Brazilian, Afro-Cuban, and other Latin sounds. Tracks include a version of Pat Metheny's "Full Circle," traditional Irish song "Danny Boy," "Consideración" (an adaptation of Gilberto Gil's "Oriente"), and "Sólo las Estrellan Bastan," originally by rock group Son Miserables.

Panamanian *tipico* group Samy and Sandra Sandoval have been making waves in Europe. The group played three sold-out shows (50,000 people attended the second concert) in the Belgian cities of Hoogstraten, Becklo, and Louve as part of the Festival Caribeño last month. The group, which only sings in Spanish, has released 10 albums that have sold an average of 30,000 copies apiece in Panama alone. The band will travel to Costa Rica, New York, and Washington, D.C., in September to promote its newest album, *Raices*, out on indie label G Productions.

ANASTACIO PUERTAS CAICEDO



Mun2 specifically boasts an array of music programs that range in format and style. Jamz covers pop, rock, salsa, and



merengue through news reports, interviews, and musicvideo debuts, while Música Si will feature live performances from top Latin and U.S. musicians, alongside tour and record release updates.

Regional Mexican music is detailed on Padrisimo, and rock en español is covered on Planeta Rock. UpBeat rounds out mun2's musical programs with its weekly tour of world dance clubs.

The live-entertainment program Fuzion also covers the latest in music and film news, and the variety show *El Gordo de la Semana* will feature musical guests, celebrities, and humor.

Telemundo Cable is part of the Telemundo Communications Group, whose Telemundo network airs the annual Billboard Latin Music Awards.



**BLUEBIRD TAKES FLIGHT**: When RCA Victor made significant cuts in its jazz roster last year, it seemed as though the label's celebrated history of embracing improvised music had come to a quick and uneventful close.



Fortunately, time has proven that conjecture wrong, as evidenced by recent releases by trumpeters Tom Harrell (Paradise, June 25) and Dave Douglas (Witness, Aug. 21), both of which wave the flag for BMG's reactivated Bluebird imprint. Originally launched in 1932, Bluebird became the recording home of such jazz artists as Fats Waller and Coleman Hawkins, as well as bluesmen Lonnie Johnson and Huddie "Leadbelly" Ledbetter. Its greatest success, however, came with the explosion of swing music that dominated American culture in the World War II era, when the label boasted recordings by bandleaders Artie Shaw. Glenn Miller. and Erskine Hawkins.

According to David Weyner, executive VP/GM of the newly formed RCA Victor Group, Bluebird's release schedule is expected to include approximately five to 10 new jazz releases a year, as well as a significant reissue campaign that launches Sept. 25 with the newlyminted First Editions series. The inaugural First Editions, classic dates that have been remastered and augmented with unreleased bonus tracks, are Charles Mingus' Tijuana Moods, Carmen McRae's Carmen Sings Monk, Gil Scott-Heron's Free Will, Bing Crosby and Rosemary Clooney's Fancy Meeting You Here, and Coleman Hawkins' The Hawk in Hi-Fi. On Oct. 9, Bluebird will release its most ambitious project to date, Artie Shaw: Self Portrait, a five-disc set produced with extensive input from the reclusive 91-year-old bandleader and including rare material from his personal collection.

Weyner, who as past president of PolyGram Classics and Jazz was instrumental in the careers of **Herbie Hancock**, **Shirley Horn**, and **Joe Henderson**, says that he plans to build Bluebird's current roster "back to an interesting, yet practical level" encompassing 10 or fewer artists. To that end, Weyner says that the label is "on the precipice of three very important new signings, one of which is a well-known smooth jazz artist, and the other two who are musicians who sit between commercial fare and impressive straight-ahead musicianship."

by Steve

Weyner is quick to stress that keeping the roster small and focusing intently on developing an audience for artists beyond their existing fan base will be the key to Bluebird's success. "We want to nurture a boutique label that can focus on the few, create some gems as far as releases, and work them aggressively," he says. "This is a challenging time at retail, and I don't think it does anyone, including the artist, a service to overextend yourself."

Bluebird releases will feature what Weyner describes as "very consumer-friendly packaging to attract interest from novices, and remastering and a historical spin that will appeal to purists. I believe that there is always an audience for both classic and new jazz beyond what is perceived to be the core," he says, adding that "with the right approach, you can always find a new audience for this music."

**NOTEWORTHY: Jeff Berlin's** latest, In Harmony's Way, is available exclusively on the bassist's Web site, jeffberlinmusic.com. Guests include guitarist Mike Stern, saxophonist David Leibman, and vibraphonist Gary Burton. "Releasing the disc on the Internet is a way that a musician can take control of his art," says Berlin. "I have found that I am selling more discs over the Internet than I ever did in stores. Consumers are savvy, and when they want something, they know to go to a search engine and look around."

A seven-disc set of live John Coltrane recordings made in Europe during the saxophonist's 1961-1963 tours for impresario/producer Norman Granz will be released on Pablo/Fantasy Sept. 21, two days before what would have been Coltrane's 75th birthday. The set, titled Live Trane, contains over eight hours of music, more than half of which has never been released before. It features pianist McCoy Tyner, bassists Reggie Workman and Jimmy Garrison, and drummer Elvin Jones, as well as select tracks with saxophonist Eric **Dolphy**. Coltrane will also receive the retrospective treatment from Impulse!/Verve with the release of Legacy (Nov. 6), a four-disc set that boasts track selection by Coltrane's son, saxophonist Ravi Coltrane. Each disc focuses on a different aspect of Trane's career, touching upon live performances and his symbiotic musical relationship with drummer Jones.

## SONGWRITERS & PUBLISHERS

## Man About Town Barone Heads For Fresh Fields

### **BY JIM BESSMAN**

NEW YORK—He has been called New York City's musical "Man About Town" by *The New York Times*, but singer/songwriter Richard Barone, known also as the leader of acclaimed '80s pop-rock group the Bongos, sees himself as "sort of a post-punk Ed Sullivan."

Since his last album (1994's Mesa/ Atlantic title Clouds Over Eden, not counting 1997's live set Between Heaven and Cello, released in Europe on Line), Barone has been most visible putting together such novel performance events as The Downtown Messiah-the annual Christmas presentation of Handel's Messiah that features various cutting-edge musicians—at Manhattan niterv the Bottom Line. He has also composed the film score to indie film Next Year in Jerusalem and served as musical director of the off-Broadway musical Bright Lights Big City.

Additionally, Barone has produced such artists as the B-52's Fred Schneider and New York City anti-folk mainstay Lach, as well as the CDs resulting from the series of "Loser's Lounge" concert tributes to pop songwriters starring top local music luminaries.

Then, a year ago, he hosted a show at the Bottom Line based on the classic '60s rock TV show *Hullabaloo*. "It was a blast," Barone says. "One thing that made it interesting was that it was a variety-type show like we don't have anymore, where it's not just one type of music or performance."

Hence the Ed Sullivan self-reference, and Barone's idea to develop similar shows. The second installment of "Richard Barone Presents . . . ," his current series at the Cutting Room nightclub, is scheduled for Oct. 13. The evening will feature multilingual blues-rock vocalist Lina Koutrakos, Lach, and Angry Elves, a rock group led by Jenni Muldaur. The three acts are all produced by Barone.

"I'm really fortunate to learn from the masters in terms of production," Barone says, singling out current songwriting collaborator Mike Thorne ('Til Tuesday, Bronski Beat) and Tony Visconti, the producer of David Bowie and T. Rex, who is producing Barone's next album and cowriting songs with him for it. "They share what they've learned, and then I bring what I've learned from my artist perspective."

Of his own new recording project, Barone—whose first solo album was 1987's *Cool Blue Halo*—says he's approaching it as if it were, in fact, his debut album.



"That's why it's been so long since the last one," he says. "I deliberately wanted to break the album-touralbum-tour cycle. I could then do what I thought was really new: juxtaposing my post-punk background [and] my work with individualistic artists [from a different background] to get something new. That's where the interest is for me."

Barone originally wanted Visconti to work with the Bongos, but the producer was living in England at the time. He says that unlike his previous songwriting, his collaborations with Visconti are totally spontaneous.

"You don't know how meticulously demo-ed my albums usually are," Barone says. "Everything's always worked out and arranged but this is the complete opposite. I go to Tony with just concepts and ideas for songs and nothing else written, and everything's completely from scratch. It's a whole new process, and it's so exciting for me, because as a writer, it opens up a new world of possibilities. I'd never have come up with half of what's happening with this record [without] the collaborative experience—with Tony and other new people."

Barone, who has previously collaborated with the likes of Jules Shear and Jill Sobule, has also recently co-written for Marti Jones' new album and is working on tracks for the next release from Rolan Bolan, the son of the late T. Rex frontman Marc Bolan and soul singer/songwriter Gloria Jones. He's also busy on what will be the fourth *Downtown Messiah* at the Bottom Line.

"The idea was to take a piece of music that's been around over 250 years and keep it alive by bringing it down to the Village and making a personalized version by putting ourselves into it," Barone says. He adds that last year's *Messiah* featured a stunning rendition of "The People That Walked in Darkness" by David Johansen that was based on an old blues tune, "Old Dog Blue."

Barone, who is managed by Mike Masca of Big Hassle Management and published through his company Richard Barone Music (BMI), will also participate in the upcoming Loser's Lounge tribute to David Bowie, as well as a forthcoming album tribute to ELO's Jeff Lynne. Meanwhile, he recently left for Los Angeles to write songs with Paul Williams, having met him at a recent Loser's Lounge tribute to the legendary pop tunesmith.

"He saw me do his song 'Fill Your Heart'—which Bowie did on *Hunky Dory* and Tiny Tim did on his debut album—and said he'd like to write with me for my new album," Barone says. "It's the kind of collaboration every songwriter dreams of."



**Food for Thought.** Songwriters and music publishers from all over Music Row crowded into SESAC's Nashville headquarters recently for the company's biannual writer/publisher open house. Seen enjoying the Mexican food and drink, from left, are Bob Doyle, owner of Major Bob Music Publishing (and Garth Brooks' manager); Kyle T. Jones, SESAC's director of writer/publisher relations; and Major Bob Music Publishing's Scot Sherrod.



WHERE'S THE CARP?: Graham Parker's latest album, *Deepcut to Nowhere*, is rightfully receiving excellent notices. But the Razor & Tie disc begs the question: What became of all the songs he wrote for *Carp Fishing on Valium*, his typically witty book of short stories published last year?

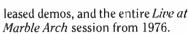
"As a matter of fact, two of the more sensible ones turned out so strong that they held their own independent of the stories and had to go on the album," Parker says, explaining that the album track "Blue Horizon" was written for the book's "The Sheld-duck of the Basingstoke Canal," while "Last Stop Is Nowhere" accompanied the story "Me and the Stones." Parker, whose semi-autobiographical story collection recounts his fictional alter ego's childhood and later emergence as a star on the English rock scene ("Me and the Stones" is about an audition for the Rolling Stones after Mick Jagger is tragically run over by a bus on Kings Road), performed these and other tunes penned for Carp Fishing during a brief club tour last summer, where he read excerpts from the stories and sang the corresponding songs.

"Those two songs, funnily enough, are where the title for the album comes from," Parker continues. "I grew up in the village of Deepcut-called 'Kernley' in the stories-and 'Blue Horizon' and 'The Sheld-duck' both have references to my childhood, which was a good one. Childhood to me is very important, and I had the idea that where one grows up is the real world and the rest is nowhere-as in 'Last Stop Is Nowhere.' So the two songs that were written for the book turned out to be the concept that the album hangs on.'

Which begs another question: Does that mean it's a concept album? "I don't think so, other than a concept of the album *title*," Parker says with a laugh. "But 'Blue Horizon' really *is* important, and everything seems to lead up to and away from it."

Parker is now readying a U.S. tour with young rock band the Figgs, with whom he recorded the 1997 live double-disc set *The Last Rock N Roll Tour*.

Meanwhile, Universal U.K. has rereleased his classic first four albums *Howlin' Wind*, *Heat Treatment*, *Stick to Me*, and *Squeezing Out Sparks*, along with *That's When You Know*, a two-disc set of unre-



Parker recently returned to Deepcut. "The joke now is that I went back and realized I should have titled the album 'Deepcut *Is* Nowhere,' " says the Ellisclan Ltd. (ASCAP) writer, who is administrated by Bug Music.

**BROTHER, CAN YOU SPARE A PROMO?:** The Harburg Foundation has a nifty new promo piece in Brother, Can You Spare a Dime?— Eighteen Artists Across Seven Decades, featuring 18 versions of



the 1932 classic song by composer Jay Gorney and lyricist Yip Harburg. The disc spans 1932 renderings by Bing Crosby with the Lennie Hayton Orchestra and Rudy Vallee, as well as last year's cover by Tommy Hollis. Other noteworthy performers include Al Jolson (1939), the Weavers (1963), Judy Collins (1976), and Tom Waits (1992)—not to mention Harburg's own from 1970.

The sorrowful Depression-era anthem was written for the Broadway musical revue Americana and has clearly remained timely ever since. Harburg's son Ernie, president of the Harburg Foundation, says, "It was Yip's signature to be asking the great questions. He grew up when America had a dream, and what's great about these versions is that all but one of them doesn't skip over the verse."

Harburg explains that most singers skip the introductory verse, which starts out, "They used to tell me I was building a dream ...," and go straight to the "Once I built a railroad ... " chorus. "So they miss the great line at the end [of the verse], 'Why should I be standing in line just waiting for bread?' "

# PRO AUDIO

# Dreamhire Enters Miami Market New York Co. Hopes To Fill Void In Growing South Beach

# BY CHRISTOPHER WALSH

NEW YORK—The recording industry's migration to Miami marches onward. The New York City-based Hit Factory's acquisition and renovation of the legendary Criteria Studios was an early indication of the effort to capitalize on the city's explosive growth, fueled by the booming Latin music industry. More recently, Los Angelesbased Record Plant announced plans to open a South Beach studio in 2002. Now, Dreamhire Pro Audio Rentals of New York, Nashville, and London has launched a satellite operation in South Beach.

Scott Kubrin, studio manager of South Beach Studios, is the Miami agent for Dreamhire. Kubrin relocated from the New York area some 18 months ago, after working at New York City's Battery Studios (Dreamire and Battery Studios are divisions of the Zomba Recording Corp.), and later founded Blue Monster Network, a studio booking/referral agency.

Dreamhire is initially offering a Pro Tools 24 MIXplus system, the digital audio workstation that is coming to dominate professional recording, particularly in Miami. Additional rental equipment includes a Sony PCM 3348 digital multitrack recorder, Studer A827 analog multitrack recorder, Akai MPC3000 sampler/sequencer, and a Sony C800G microphone, all acquired at the request of area clients.

Kubrin's affiliation with South Beach Studios, Blue Monster Net'This rig can roll into producers' rooms and they can edit, as opposed to, "Can you stop mixing so I can get in there and edit something?" '

> —SCOTT KUBRIN, DREAMHIRE

work, and Dreamhire dovetail neatly, he explains, as international awareness of the Miami recording scene continues to grow. "We're just feeling out what the needs of the studios in town are," he says. "Everybody's so accustomed to either calling another studio if they need a piece of gear, or in many cases, just settling for the fact that they can't get it. We're taking a different approach. I think initially, rental companies' history was to move into a town, invest a million dollars' worth of gear, and then see what happens.

"Dreamhire has such a stockpile of gear," he continues. "[The company] has the flexibility to sample pieces in town. We're making arrangements with different facilities. For example, [South Beach Studios] had a perfect space for a third room. Dreamhire called me, and I said, 'Instead of paying for storage, I'll build this room. Give me a Pro Tools rig. It can stay there maybe it will generate some income while it's in the facility—and we can put it out on rentals.' So we're forming relationships with other studios in town, saying, 'You don't have a 3348? That could pull in business for you.'"

The proliferation of Pro Tools in Miami—and everywhere else should not in fact hinder Dreamhire's prospects in renting a system. South Beach Studios, Kubrin notes, is located in the Marlin Hotel, one among a sizable number of luxury hotels, and the portability of a Pro Tools system is another convenience the workstation offers.

"Pretty much every studio down here has Pro Tools now," Kubrin says, "which won't be a bad thing. Quite often, if the client is coming in to work on Pro Tools, they need a second rig in the live room so they can edit, or they want one in their hotel room. At South Beach Studios, we have Tom Lord-Alge mixing-he's in our main room 10 months out of the year. He slowly transferred to Pro Tools, and when his clients come in, they need another rig. We have a Studio B, a full-blown, beautiful Pro Tools suite, and often that serves the purpose of their Pro Tools needs.

"Tom works with the top producers in the world," Kubrin elaborates. "They're *all* working off Pro Tools. This rig can roll into his producers' rooms and they can edit, as opposed to, 'Can you stop mixing so I can get in there and edit something?"

Dreamhire has also added a Sony PCM 3348HR tape machine at its Nashville location, which GM Jeff Altheide will transport to Florida via truck, as necessary.

Studios that have taken advantage of Dreamhire's expansion into South Florida include Criteria/Hit Factory, Bogart, South Beach, the Warehouse, Circle Sound, Crescent Moon, and Compass Point in the Bahamas. Clients that have rented from Dreamhire in Florida, to date, include DMX, P. Diddy, 'N Sync, 112, Michael Jackson, and the aforementioned Tom Lord-Alge.

"The scene is growing at a beautiful pace in Miami," Kubrin adds. "People keep leaning on the whole Latin music scene here, which is generating an incredible amount of business from South America, all different countries. But at the same time, I've had Missy Elliott in my Pro Tools room on and off for three months now. I think people are just generally looking at the whole situation. New York is a rough place to record. It's a great place, with the greatest studios in the world, but you can do the same thing for half the price in Miami and lie on the beach when you're taking breaks.'



**AES POSTPONED:** The Audio Engineering Society's 111th Convention has been postponed as a result of the World Trade Center attack. The convention, originally slated to take place Sept. 21-24 at the Jacob Javits Center in New York City, has been rescheduled for Nov. 30-Dec. 3.

The following is the text of an official statement from Roger Furness, executive director of the Audio Engi-



neering Society (AES): "In view of the tragic events that took place, there has been a lot of speculation as to whether the AES 111th Convention would proceed next week as planned.

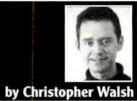
"There were several factors to be taken into consideration and a necessity to have discussions with other parties. For this reason we did not make a hasty statement.

"We have just returned from the Javits Center, where we had a meeting with their top management. We learned that the New York City Mayor's Office of Emergency Management and the Federal Emergency Management Agency (FEMA) have taken over large portions of the Javits Center for use in coordinating emergency services. We also learned that FEMA will have complete control of these spaces and any others that they need, for an undetermined period. This obviously makes holding the event as planned impossible. However, we were able to reschedule the convention rather than just cancel it. Most of the people who contacted us hoped that this would be the solution.

"The new dates will be Friday, Nov. 30 to Monday, Dec. 3, with the same exhibit, demo, and conference space as would have been used next week.

"We at the Audio Engineering Society would like to thank those of you who took the time and trouble to inquire about the safety of the staff here in the New York office and to wish us well and give us your support. This was much appreciated.

"Lastly, at this sad time, we would like to spare a thought for those who have had their lives so much more severely disrupted than any of us. We were, and are, very sensitive to their feelings. Let us hope that we can look forward to better times ahead."



**THANKS:** To Roger Furness and the AES for their quick and wise action. Let me second the latter thoughts of the statement. Having spent four years at a Wall Street brokerage house, I have little doubt that many of my former co-workers have been far more personally affected than I. At this time, I can only pray for their safety.

Further, I want to convey my deep appreciation for the many calls and e-mails received in the hours following last Tuesday's barbaric acts, from across the country and around the world. The people of the professional recording community are among the kindest I have known, and I am grateful for their friendship and concern. I trust I can share a few of their thoughts:

**Guillaume J. Schouker**, Plus XXX Studios, Paris: "We were really touched and horrified to see what happened in New York. What a crazy world we are living in! I hope all is going fine with you and that you didn't have any problems—yourself, your relatives, or anyone at *Billboard*. If there is anything I can do to help in some way, please feel free to call me anytime. My warm feelings are, I guess, the first help."

Amy Leavell, Terminus Records, Atlanta: "Just wanted to drop a note to all my friends up North who might have been in the city yesterday. I hope everyone is safe. Feel free to contact me if you need anything."

Nicole Cochran, Nic of Time Communications, Los Angeles: "I hope you are OK. My thoughts are with you and your beautiful city."

Keith Hatschek, Hatschek & Associates, San Francisco: "I hope you are OK and in one piece. Why does hate have such force?"

Lydia Sherwood, Presto Public Relations, Tuscon, Ariz.: "In the wake of this devastating tragedy, I hope that you and yours are well. I know how close you are to the scene, and I hope you haven't been personally affected by any loss of family or friends."

Lastly, I conferred with Mr. Furness briefly on the afternoon of Sept. 12 and again commend the AES for acting in the midst of such confusion. "Out of a very poor situation," Furness says, "we've managed to pull a satisfactory solution, which, from what we're hearing from exhibitors and attendees, they very much appreciate."

The AES Web site, aes.org, will be updated with further developments.

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# PRO AUDIO

# 111th AES To Get Student-Friendly

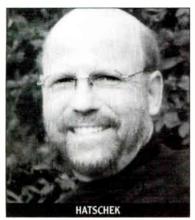
## **BY CHRISTOPHER WALSH**

NEW YORK—At the upcoming 111th Audio Engineering Society Convention (Nov. 30-Dec. 3), AES student members from around the world will have the opportunity to learn firsthand about mentoring opportunities in the audio industry.

A panel titled "Building Your Career Via Mentoring" (and tentatively set for Nov. 30 from 4 to 5:30 p.m.) will be moderated by Keith Hatschek, president of marketing and public-relations agency Keith Hatschek & Associates and author of the recent book *How to Get a Job in the Music and Recording Industry*. The panel will discuss the benefits of mentor relationships and practical strategies to develop a network of industry contacts via mentors.

Panelists for "Building Your Career Via Mentoring" are Rhonda Wilson of Meridian Audio; Theresa Leonard, the Banff Centre; and Steve Davis, Crawford Audio.

Continuing to build on the theme of mentoring, during the afternoons of Saturday (Dec. 1) and Sunday (Dec. 2), the AES will offer student members the opportunity to participate in a one-



on-one mentor session with leading audio professionals from a variety of fields. Student sign-ups for these oneon-one sessions will be on a first come, first served basis until the available mentor appointments are filled.

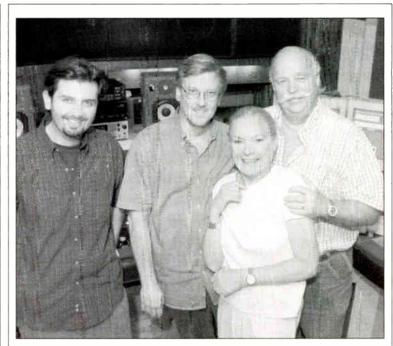
"Amidst the general chaos that pervades most conventions," Hatschek says, "I'm pleased that a number of leading professionals have agreed to volunteer either as panelists for the Friday panel or the Saturday and Sunday one-on-one mentor sessions. Face time with top audio practitioners from a variety of fields is the surest means for students to learn what skills and resources they will need to get their audio career rolling."

The panel on Friday is being presented by the AES Education Committee, in association with the AES Women in Audio Committee and the Society of Professional Audio Recording Services (SPARS). The Women in Audio Committee is coordinating the one-on-one mentoring sessions held Saturday and Sunday with assistance from Hatschek.

Hatschek adds, "Robin Gheesling, the vice chair of Women in Audio, is also doing tremendous work rounding up volunteer mentors."

The AES has a long history of focusing on education, and students are present in large numbers at the annual convention. Given the forces of continued consolidation in the music industry, the current, uncertain economic outlook, and the astonishing pace of technological advances in professional audio, the panels and mentoring sessions at this year's 111th AES Convention are especially important.

www.billboard.com



Rockin' Grundman Mastering. Michael Jackson's "You Rock My World" was mastered at Bernie Grundman Mastering in Hollywood, Calif. Pictured at the sessions, from left, are programmer/engineer Stuart Brawley, mastering engineer Brian "Big Bass" Gardner, Bea Swedien, and chief recording engineer/mix engineer Bruce Swedien. (Photo: David Goggin)



**Buffett At Emerald.** Jimmy Buffett recently visited Nashville's Emerald Entertainment Group recording, mixing, and mastering complex. Pictured during the session (in Studio Six) are, from left, producer Russ Titelman, engineer Dave O'Donnell, and Emerald assistant engineer Scott Kidd.



**Conway Plugs in Neve.** Conway Recording Studios in Hollywood, Calif., has installed a 72-channel Neve 88R analog console in Studio A. Pictured at the 88R board are, from left, Conway co-owner Buddy Brundo and studio manager Alyssa Romano.



### BILLBOARD'S NO. 1 SINGLES (SEPTEMBER 15, 2001)

			COUNTRY		
TITLE Artist/ Producer (Lebel)	I'M REAL Jennifer Lopez featuring Ja Rule/ Irv Gott & 7 (Epic)	WHERE THE PARTY AT Jagged Edge featuring Nelly/ J. Dupri, B.M. Cox (So So Def/Columbia)	I'M JUST TALKIN' ABOUT TONIGHT Toby Keith/ J. Stroud, T. Keith (DreamWorks)	WHERE THE PARTY AT Jagged Edge featuring Nelly/ J. Dupri, B.M. Cox (So So Def/Columbia)	I FEEL LOVED Depeche Mode/ M. Bell (Mute/Warner Bros.)
RECORDING STUDIO(S) (Location) Engineer(s)	RECORD PLANT (Holfywaod, CA) CRACKHOUSE (New York) Brian Springer, Milwaukee Buck	SOUTHSIDE (Atlanta, GA) Brian Frye	OCEAN WAY (Nashvile) Julian King	SOUTHSIDE (Atlanta, GA) Brian Frye	SOUND DESIGN (Santa Barbara, CA) Gareth Jones
CONSOLE(S)/ DAW(S)	SSL 9000 J/ Pro Tools	SSL 4064 G+	Custom Ocean Way Neve 8078	SSL 4064 G+	Neve Custom 8038, Mack 32-8
RECORDER(S)	Pro Tools, Studer A800	Sony TCM 3348 HR	Sony 3348 HR	Sony TCM 3348 HR	Logic Audio/Pro Tools
RECORDING MEDIUM	Quantegy 499	BASF 931	Quantegy 467 1/2"	BASF 931	Logic Audio/Pro Tools
MIX DOWN STUDIO(S) (Location) Engineer(s)	RECORD PLANT (Hollywood, CA) Brian Springer, Irv Gotti	SOUTHSIDE (Atlanta, GA) Phil Tan, Jermaine Dupri	LOUD (Nashville) Julian King	SOUTHSIDE (Atlanta, GA) Phil Tan, Jermaine Dupri	SONY (New York) Steve Fitzmaurice
CONSOLE(S)/ DAW(S)	SSL 9000 J	SSL 4063 G+	Sony Oxford	SSL 4063 G+	Neve VR/Pro Toots
RECORDER(S)	Pro Tools, Ampex ATR 102 1/2"	Panasonic SV3800	Pro Tools	Panasonic SV3800	Studer A820
MIX DOWN MEDIUM	Quantegy 499	BASF DAT	Pro Tools	BASF DAT	BASF 900 1/2"
MASTERING (Location) Engineer	STERLING SOUND (New York) Tom Coyne	MARCUSSEN (Hollywood, CA) Stephen Marcussen	GEORGETOWN (Nashville) Denny Purcell	MARCUSSEN (Hollywood, CA) Stephen Marcussen	THE EXCHANGE (London) Mike Marsh
CD/CASSETTE MANUFACTURER	SONY	SONY	UNI	SONY	WEA

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### T Η B L D S U E L B 0 R A L T A

# Flipt Schener:

Producing Hit Music For 33 1/3 Years

Photo by Marcela Coehlo, courtesy of Yamaha Corporation of America

World Radio History

# Elliot Scheiner 33 1/3 Years

# Still In The Mix

After more than three decades in the studio-from the early days of Van Morrison to Steely Dan's Grammy-winning Two Against Nature-Elliot Scheiner continues to make hits.

# **BY CHRISTOPHER WALSH**

n April 2001, listening intently to a lead vocal, transferred from 32-year-old reels of multitrack tape to hard-disk recorders and spirited to Presence Studios in Westport, Conn., Elliot Scheiner is carefully creating a 5.1-channel mix of Moondance, Van Morrison's sublime masterpiece. Startling in its revelation, the songs that comprise Moondance, when heard from six discrete sources, sound as if Morrison and the players accompanying his muse are right there in Studio A.

It started in 1969, when the young Morrison was booked at New York's A&R Studios to record the follow-up to his groundbreaking Astral Weeks. The engineers for this new project: Tony May, Shelly Yakus, Steve Freidman and Elliot Scheiner, who would also mix the album.

More than 30 years have passed, and Elliot Scheiner from Canarsie, Brooklyn-whose engineering chops have taken him from New York City to the world's elite studios, from recording jingles to mixing musical statements that are indelibly stamped on the collective consciousness-is once again mixing Van Morrison's unique rhythm-andblues-by-way-of-Belfast recordings for Warner Bros. This time, however, he is deeply concentrating on the placement of instruments in a 5.1 array for release on the DVD Audio format, a new paradigm for which he is a strong advocate.

With the stereo release as a sole point of reference, hearing the 24-bit/96kHz audio from the harddisk recorder, delivered through five speakers and a subwoofer, is an experience that approaches religious: Morrison's soulful exaltations and the playful but spirited band around him are brought to life in a way heretofore unknown-except, of course, by those who were there at its recording.

# TAKING IT FROM THE TOP

In 1967, Scheiner began working at A&R, producer Phil Ramone's storied facility and the site of countless recordings of rock'n'roll music's classic era. With no prior experience, Scheiner was on his own, by his recollection, after four weeks of working at A&R's various locations-112 West 48th St., which later moved further west to No. 322, and 799 7th Ave.

The main facility was on West 48th Street," Scheiner recalls, "right next to a bar where all the musicians hung out called Jim & Andy's. A&R had a direct line from the lobby area down to the bar. You could just pick up a phone—if a guy didn't show or got sick, you'd call: 'Is there a sax player down there?' There were always musicians there. It was great to hang there. And right next to Jim & Andy's was the original Manny's, in the old building.

With all manner of projects booked at A&R—a brisk commercial music business, overflow from the major labels' in-house studios and album projects for indie labels like Roulette-Scheiner gained the experience and exposure that would soon earn him the acclaim of the industry and a standing attained by only a select few. After recording Moondance and Morrison's next album, the gospel-tinged His Band and the Street Choir, Scheiner's projects became high in quantity and growing in stature.

Parallel to his rising fortunes, the industry itself was growing lavishly. Budgets for album projects soared as rock assumed its role as the dominant force in the industry, and recording equipment offered more and more tracks, allowing open-ended opportunity to overdub to perfection.

"Even in the late '60s," he recalls, "there were tons of overdubs going on, but they were machine overdubs. If you had a 4-track machine, and you put the drums on one [track], the bass on one and guitars on the other two, you'd make a very quick stereo mix of those four tracks



A winning team, clockwise from top left: engineer Roger Nichols, engineer Dave Russell, Scheiner, Walter Becker and Donald Fagen

over to another 4-track machine, then overdub on those two remaining tracks. The thought process that was put into it wasn't that deep! You just got something that sounded good and said, 'Let's go.' And that, really, was going to be the basis for the record; that became your main stereo. At the time, it seemed pretty natural, but, in comparison to the way we make records now, nobody in their right minds would consider doing that!"

# **THAT '70S DECADENCE**

The '70s, Scheiner recalls, were a wild and frantic time in which enormous amounts were spent on record production (and the excessive revelry that accompanied it). In addition to recording and/or mixing so much of the decade's defining music-Steely Dan, the Eagles, The Godfather soundtrack, Olivia Newton-John, Jimmy Buffetthe also worked with heroes in various genres, such as the sessions with James Brown that produced "King Hero-

in." "Every approach to me is viable," Scheiner states. "Every provide the poly of the states of the James Brown was about as nice as anybody could be. Basically, he had two four-bar figures for this one song. He actually went in the studio while they were recording and told them when he wanted them to play that particular four-bar figure. He held up one finger, then two fingers.

The track came out great, but it was a different way of doing things. There were no charts: this wasn't a rock-'n'roll band with no charts, it was a big band with no charts! This was pretty different, but it was a really wonderful experience.'

Scheiner's Steely Dan affiliation extended beyond 1980's Gaucho, including Fagen's 1982 solo effort, The Nightfly, and, much later, Two Against Nature, which would earn him a fifth Grammy (his first was for Aja). In between, the now hugely in-demand engineer and producer was adding to a discography that resides in the pantheon of recording professionals. As a producer, he scored in 1986 with Bruce Hornsby's debut, The Way It Is. Shortly before that, a propitious circumstance would lead to several watershed events.

"I was, and still am, managed by the Fitzgerald Hartley Company," Scheiner explains, and so was Glenn Frey. "Glenn was on tour at the time, and had done this cut for Miami Vice, 'You Belong to the City.' I don't think he was happy with the way the mix turned out. My manager called and said, 'Glenn's going to be in New York; can you mix this on Sunday?' That was the beginning of the relationship, which proved enormous for me. It opened a lot of doors, and Glenn and I had a great relationship from that point on.'

Scheiner would go on to produce and engineer several of the ex-Eagle's recordings. When the band reunited in the 1990s, the resulting *Hell Freezes Over* proved to be his

introduction to a whole new direction in music mixing. Digital-technology company DTS, a pioneer in multichannel audio, was encoding CDs with 5.1 mixes of popular titles, and Scheiner got the call to create a 5.1 mix for the Eagles' new album. Like the Eagles reunion itself, the multichannel release of Hell Freezes Over was an auspicious event, the first of a burgeoning list of multichannel mixes for Scheiner.

"When I heard the whole 5.1 concept for the first time, it blew my mind," he recalls. "It wasn't like quad; it was all very discrete. The thought of being able to create a new environment for music, a whole fresh, new approach, really energized me.<sup>3</sup>

# JOYS OF CONTINUED SUCCESS

Scheiner's work schedule now demonstrates a strong emphasis on Surround mixing. In addition to the 5.1 mixes he has created—the Eagles' Hotel California, Sting's Brand New Day, Fleetwood Mac's The Dance, Steely Dan's Two Against Nature and the aforementioned Moondance, among them-he is a consultant on DVD Audio to the Warner Music Group, to date the sole major to release titles in the format. Projects are not all catalog revisitations: In addition to Two Against Nature, he mixed R.E.M.'s Reveal in 5.1 at Record Plant in Hollywood prior to that album's stereo release. Upcoming DVD Audio releases that will benefit from his expertise include, he confides, the Doobie Brothers' The Captain and Me and Queen's A Night at the Opera, featuring "Bohemian Rhapsody." "That," says Scheiner, "is truly going to be a mind-blower."

While Scheiner's work is ongoing, current projects provide a summary of a career marked by excellence, of both the sonic and creative varieties. His exquisite Surround mixes are obviously enticing to both the engineer and listener, while his résumé, punctuated throughout by music that stands up through the decades, is supplemented by everything from over-the-top rock'n'roll to polished jazz. In the latter category, Scheiner recently produced, recorded and mixed Sing! Sing! Sing! by the Grammy-winning New York Voices. Often working at Presence Studios in Connecticut and Capitol Studios in Hollywood (when he is on the West Coast), Scheiner also travels to Nashville to produce the audio for the Country Music Awards. On top of it all, he is an occasional guest speaker at Berklee College of Music in Boston. "Whenever they ask me," he says, "I'm there in a heartbeat. It's one of the best environments I've come across for learning our part of the industry—and music. I love that place!'

Finally, the modest Scheiner is fast to credit the Fitzgerald Hartley Company, the management firm that brought him together with Glenn Frey, as a contributor to the success he enjoys today. "I've been with them since 1981," he notes. "They've been really wonderful for me. They've guided my career and been very influential, in terms of what I've done."

# CONGRATULATIONS, ELLIOT! 33 1/3 YEARS IN THE BIZ



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World Radio History

# Elliot Scheiner 881/8 Years

Van Morrison, Steely Dan, Jimmy Buffett, the Eagles. An impressive career path, to say the least, and, for producer/engineer Elliot Scheiner, these are just a few of the highlights from 33 1/3 years in the world's elite recording studios, working with the top artists of our time. From the Guess Who to New York Voices, Scheiner has lent his considerable creativity to a wide swath of popular music, providing an integral element to much of the music we call classic. From Moondance to Two Against Nature and from LP to DVD Audio, Scheiner remains an artist in the vanguard, now playing a leading role in the evolution from stereo to 5.1 Surround Sound.

# When did you know that you wanted to be in the music business?

I knew pretty early on. My uncle, Chauncey Welsch, is, to this day, a trombone player, a studio player. He got me into music more than anybody else. He took me to a recording session when I was about 12 years old. I don't even remember what it was for—a jingle, I think. It was at the original A&R Studios. Phil [Ramone] was the engineer. I had no thoughts at that time, except that I was awestruck by what was going on.

I started playing drums, probably when I was about 11. I was playing drums in a bunch of local bands—trying to make it like everybody else—and just realized that it wasn't going to happen that way. So I wanted to do something else, and I thought becoming an engineer was something I could really get into. My uncle introduced me to Phil—I guess they were sort of tight, they saw each other all the time—but it wasn't until I was about 20 that I actually got into engineering.

That seems an early age to make such a levelheaded decision about a career, especially a career in the music business! I was pretty focused on the one thing, because I definitely didn't want to be playing in bands anymore. Back then, it was that routine of you make \$25 a night to play in a club from 9 in the evening to 3 or 4 in the morning. You couldn't even pay your bar tab! You've got to remember the time period it was too: The Vietnam War was happening. I was nervous about dropping out of school and getting into a full-time job, but it was what I really wanted to do.

# What music were you into as a kid? What got you interested in playing music?

As a kid, believe it or not, jazz and swing. My uncle was a swing guy, so I was into a lot of the old big bands when I was very young. But, eventually, it was the Beatles that overcame everything. That was where my heart was, rock'n'roll.

# You started at A&R in 1967. Did you have any experience?

No experience whatsoever. Nothing. It was great the way it worked back then. There were no freelance engineers; *Continued on page 44* 

# **DEAL WITCH ELLIPTIC Scherner** The award-winning producer talks about where he started, the changing face of the industry and his work with 5.1 Surround BY CHRISTOPHER WALSH



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The Millennium Concert (Selected Works 1972-1999)

World Radio History

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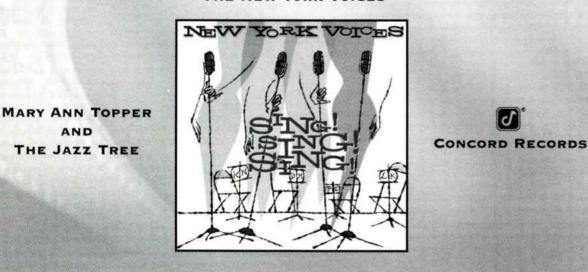
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We met, we fell in love as everybody else has. He is the ultimate professional, a great sound painter and a very cool guy. —Phil Ramone, producer/engineer

When I think of Elliot, I notice that there are many aspects of my relationship with him. First and foremost is that he is a truthful and open person. I rely on him as a trusted friend. Elliot operates from intuition, and his boundless love of music, and his work personifies his clarity and integrity. The best of that work and the length of his productive career reflect his talent and the strength of his character.

As a studio owner, I always look forward to welcoming Elliot. I feel his warmth and enjoy his presence. And it is always a pleasure to have him working at one of our four facilities. —Gary Belz, owner, House of Blues Studios

Elliot's gift for balance is like a superb conductor in front of an orchestra. —David Paich, keyboardist for Toto

### **Q&A** Continued from page 42

everybody was a staff guy. Working at a studio was very personal. It was like you were part of a team, and everybody took responsibility for everybody else, so you were always there to cover somebody else's ass.

I remember my very first working day after Phil had hired me. They assigned me to learn from another assistant, Danny Griffith. He was so good, he pretty much taught me everything about miking—where to place mikes for what instruments, what type of mikes to use. I needed that basic fundamental learning to go on and work for guys like Phil and the other engineers that were there.

They kept you with somebody until they thought you were qualified to set up a room, keep a take sheet, break down the room, operate the tape machine—just generally assist. And it wasn't a big learning curve. You learned how to mike instruments, how to clean up, how to keep paperwork and how to behave in a control room. But there wasn't an enormous amount of technology: The first room they brought me into had a 3-track console, a radio console that had been converted. The tape machines were 4-tracks. I'm pretty sure I was working by myself after about four weeks.

# Do you remember any of your initial sessions?

It was mostly jingles. Early on, I would do voice-overs. They might have recorded the music for a jingle in the morning, and then in the afternoon, in a smaller announce/overdub booth, they'd put the announcer on. It was mostly that, at first.

One night, Phil got tied up. He was doing a Jimmy Smith date, and five minutes before [he was supposed to be at the studio] he called and said, "I can't be there, you'll have to do it." You get thrown from the frying pan into the fire, and you either came through or you didn't. I reinember how scared I was when that phone call came in! I got the sweats, heat flashes. "Oh man, this could be the end of my career right here," I thought.

On my first record date, the artist was Susan Carter. She was very tight with the guys in Blood, Sweat & Tears. One of my high-school buddies was the trombone player in that band at the time. We had stayed in touch throughout, and he basically hired me to engineer the record. It was that whole "you have to know somebody" thing, and it was true at that time. But the great thing about it was, all the guys in that band. It was my first experience making *Continued on page 46* 

"After two years of mixing various projects in the different 5.1 formats, it is my opinion that DTS offers the highest fidelity and the most accurate discrete placement for all channels." — Elliot Scheiner

Elliot Scheiner is a Grammy Award-winning producer and engineer. Over the past few years, he has become involved in surround sound re-mixing. His most recent multi-channel projects include Steely Dan, The Eagles, John Fogerty, Toy Matinee and Fleetwood Mac.



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Elliot's talents are endless, and he is as great a producer as you could ever hope to employ. —Irving Azoff

I've worked with them all, and Elliot "Cleephus" Scheiner is the best. I really love the guy. —Steve Lukather, guitarist/singer for Toto

We first met Elliot in 1969 at A&R studios. We were cutting tracks with Jay and the Americans, which he was working on. Steely Dan's first tracking with Elliot was around 1975 or 1976, *The Royal Scam*. Over the years, we've worked with him on a number of our albums. Aside from *The Royal Scam*, he tracked and mixed *Aja*, *Gaucho*, Donald's solo album *The Nightfly* and *Two Against Nature*. He's done a lot of stuff for us, and he's wonderful to work with. He has a great and unwavering sense of what sounds good. He always gets the sound he wants. And, on top of that, his jeans always have a great fit!

—Walter Becker & Donald Fagen, Steely Dan

Q&A

Continued from page 44

a record, but I was making a record with a big-name band.

Amidst the big sessions at A&R, in came Van Morrison in 1969...

Yeah, Bert Berns signed him to Bang Records, and the first record had "Brown Eyed Girl" on it. I'm not sure how Van got to A&R. I don't know what the connection was, except that we used to do a fair amount of Warner Bros. work. When Van came to A&R, he had already recorded the title track somewhere else—"Moondance" was the only cut that wasn't recorded at A&R. He ended up working with four engineers at A&R: myself, Tony May (who did most of the tracking), Shelly Yakus and Steve Freidman. I think I did about three tracks, but I ended up mixing the entire record. By the time I started tracking with Van, we had developed some kind of relationship. So I ended up finishing it.

During the 5.1 mix of *Moondance*, you recalled the original sessions as being one of the more pleasant experiences of your life.

It was a great experience, the music was so wonderful. The vocal performances on "And It Stoned Me," "Into the Mystic" and "Crazy Love" are killer! Those vocals are so R&B-influenced, you could tell that's what he listened to.

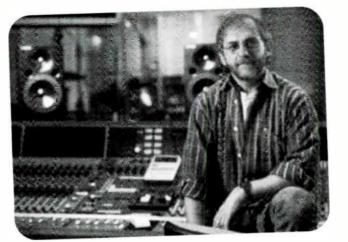
I didn't know that much about Van at that time in my career, but he was a fairly well-known artist. There were so many name artists coming into the studio at that time. Generally, the attitude was, whoever booked you first, that's who you were working with. It wasn't a sense of developing a relationship, because you were employed by the studio, and the studio basically told you who you were working with. You'd go down before you left that day and get the schedule for the next day, and you had very little control. You ended up trying to establish relationships so that people would request you, so you determined your own destiny a little bit.

# How did you come to work outside of New York?

I'd done some jingles outside of New York. I was actually being hired by advertising agencies to go elsewhere to record, but my first real project outside of the city was Steely Dan. I had done a Felix Cavaliere record that they heard, and I guess they really liked the sound of it. I got a call from [producer] Gary Katz, who I had known from *Continued on page 48* 

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46



YOU CAN'T ACTUALLY HEAR THE DVD-A THAT ELLIOT IS ENJOYING RIGHT NOW, (IT'LL BE A SHORT WHILE BEFORE HE FIGURES OUT HOW TO GET THAT ACCROSS IN A PRINT AD), BUT AS ONE OF THE PREMIER EXPERTS IN THE 5.1 SURROUND SOUND FORMAT WE'RE SURE HE'D SAY IT'S



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Jon Shapiro, Peter Shapiro and Elliot Scheiner mixing the IMAX concert film, "ALL ACCESS: Front Row. Backstage. LIVE!"





All engineers should be measured against Elliot. I've known him for a long time. They just don't get any better.

And to top if off, he's a warmhearted guy. When I met my wife, and we decided to go to the Caribbean on vacation, Elliot asked, "Is this a special relationship?" And I said, "Yes." So he gave me the name of a place on St. Martin, and that started off my relationship with my wife.

When I won the Grammy for Toto IV, he was nominated as well. He came up to me and said, "If I had to lose to anybody, I'm glad it was you." And this year, when Elliot won his Grammy for engineering, he thanked me. He's a close, special friend.

-Al Schmitt, producer/engineer

**Q&A** Continued from page 46

years before, and Walter Becker and Donald Fagen as well. We had all worked with Jay & the Americans—I was engineering those records—and Becker and Fagen were in the band. In fact, I think they did some arrangements on some of the records. That was our original connection. Then they split and went out to L.A. and became famous. Gary called me and asked me to do some tracking in L.A. with them. That was for *The Royal Scam*.



With son Matt

You also worked with them on Gaucho, Aja and Two Against Nature. By the time of The Royal Scam, the business—and rock recording projects—had become such huge productions. Whereas the Van Morrison albums were 8-track sessions essentially recorded live, now you had 24-track machines at your disposal, and albums were taking months to complete.

You're right in that the whole thing was 8-track and we pretty much recorded live, whereas, as the multitracks started to get deeper and deeper, there was more room. Everything was becoming more sophisticated; there were more vocal booths, there was better isolation. So we were able to say, "We don't need to do this now" or "That's not good, we'll replace it." But I don't think everybody was taking that long. With Steely, it would take a year, but they were perfectionists. They didn't care how much money they spent; they didn't care how much money they made. At least that's the impression that was given. They were more concerned about the quality of their record. Whatever it took, that's what they were going to do.

That wasn't the case before. When I first started, I watched Phil make records live to 2-track. My first introduction to records with him was the Burt Bacharach stuff with Dionne Warwick. Those were 4-track dates, but they were live. Everybody was in the room. The entire rhythm *Continued on page 50* 

ELLIOT SCHEINER

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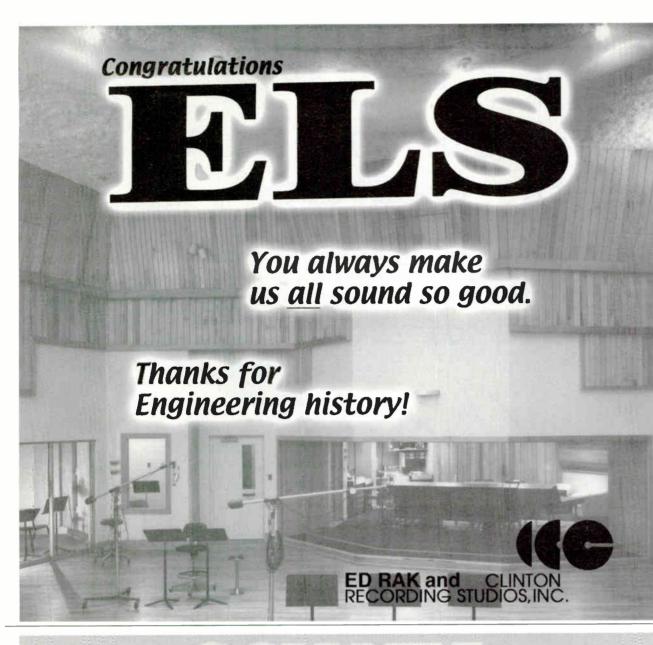
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Dear Ell's :

Aside from being a good friend, you are one of the greatest mixers I have had the pleasure of working with ... and that's during & after the mosaic period.

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ecording Studios

You're the greatest... Thanks for letting us be a part of your success!!

We're looking forward to the next 33 1/3.

Gary and the crew



# Elliot Scheiner 33 1/3 Years

Elliot is as extremely talented as he is lovely to work with—a perfectionist who makes it all look so easy!

-Olivia Newton-John

We met when doing Woodstock in 1994. There were a handful of engineers that recorded and mixed the broadcast. It was like being in a war together; it was intense. Most of the time, engineers and producers work on their own or with musicians; we never see each other. Working side by side with Elliot at Woodstock was really the best. Elliott, remember SES!

Everything he does has a certain integrity about it. He's always reaching to do the best that he can do. He's a real honest guy and not afraid to tell you what he thinks. You've got to love having friends like that. It's a profession where we can be very selfish because we've been on our own; it's either sink or swim. Elliot's never been that way. As one of the founders of the Music Producers Guild, Elliot was instrumental in making things work because he cares about other people.

-Ed Cherney, producer/engineer

### **Q&A** Continued from page 48

section would be on one channel, the strings and horns on another, Dionne on a third, and the backgrounds on a fourth. But that's what it was at that time, and everybody was in that state of mind where you knew everybody had to get it right. Or, if you didn't, you'd do an insert and edit it. But there wasn't much in the way of overdubs.

# You also began to work with Jimmy Buffett around the time of Aja...

Literally, the morning after I won my first Grammy for *Aja*—I got a message from my office that Norbert Putnam was looking for me. I didn't know too much about him, but I knew that he was a producer from Nashville. When I called him back, he said, "I'm producing a Jimmy Buffett record; we'd really like you to mix it." I said, "OK," and he asked what I charged. I said, "Gee, I don't know. I just won a Grammy..." Everything changed that day. Everything was a little better than it was the day before.

# This was 1978, and You Had to Be There?

Yeah. Those were the extravagant days of record making. Norbert had said, "Jimmy and I want to mix it in England," for whatever reason, probably just to be in London. "We're going to take the QE2 over. Would you like to go with us, or would you prefer to take the Concorde?" Life back then was fairly decadent, in that respect. I remember, even when I was working with Steely, when they'd fly me out to L.A. to do records, I'd stay at the Beverly Hills Hotel. I would have a Mercedes to drive. Life was good!

# How was the London mix experience?

It's funny, because it didn't take very long to mix the record. I mixed it at AIR. I think they showed up on the first day and wanted to hear what direction I'd taken this live record. Norbert and Jimmy said, "Great, just go ahead." I ended up mixing the record, and they came back at the end of it and said, "Is it done? Let's celebrate!" I remember going to some very, very elegant restaurant that night with Jimmy and Norbert and a bunch of other people. At the time, I hadn't even seen restaurants like that—you know, thousand-dollar bottles of wine, that's *Continued on page 52* 

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# Elliot Scheiner 88 1/8 Years

### Q&A

Continued from page 50

what was going on. That's what life was back then. It was a very, very great experience for me.

# In the '80s, the CD was introduced as a new consumer format. How else was the music business changing?

Budgets became pretty important to a lot of artists. To this day, to the artists who sell enormous amounts of records, there are no budget restrictions. But, in the '70s, it seemed as if the budgets were higher. The record companies were taking more chances on younger, newer artists. They didn't seem to care about the money; they were more concerned about developing the artist, trying to establish a career for somebody who was going to sell a lot of records over the next 10 or 15 years.

As the title suggests, *Hell Freezes Over* was a pretty big event. Along with the Eagles reunion, the Rolling Stones and Pink Floyd toured that summer, and throughout the decade a lot of classic bands went out on the road again.

I have to believe that none of them felt it was over, and obviously it wasn't. All those bands play great and played great at the time. And people who had never seen them got a chance to.

### Hell Freezes Over was also your introduction to 5.1 mixing, which is beginning to take off with music on DVD and Super Audio CD. How did you get interested in Surround Sound?

My knowledge of Surround Sound was quad—that's all I'd known from the '70s. Then I got a call from Rory Kaplan at DTS to do *Hell Freezes Over* in 5.1. I said, "What's that?" It was a learning experience for me. Those guys [DTS] taught me what 5.1 was. I heard a couple of pieces that had been done by other guys; there were only two or three pieces available that I knew of at the time. So it was really an experiment to me, figuring out what this new arena was.

### Obviously, that had an impact—you've done quite a lot of Surround mixes of both catalog and new material. What was it like mixing R.E.M.'s *Reveal*, new tracks that you had not originally recorded?

That was great. It's great to be able to work on a record that hadn't been released. I think the single had just been released when we were doing the 5.1, so there's no preconceived notions of how this should be. They were very open; nobody had any restrictions on me. They just said, "Go do it." They ended up loving it.

### By doing a 5.1 mix of something you had mixed originally in stereo, do you find that the options available are so great that you're initially at a loss?

It's not that you're at a loss; you were there. I think it was "Crazy Love" [from *Moondance*] where I had done something completely different. I put the drums in the I first met and worked with Elliot on the Eagles' Hell Freezes Over. It was the first time somebody really understood live recording and how the music works for television. I've also worked closely with him about the onset of DVD Audio. Sometimes, you get someone who has interesting ideas, but they don't understand the technology. Or you get somebody who is so technical that they can sometimes lack the creativity. Elliot understands it all and has done a number of mixes that I think are quite wonderful.

He has worked with artists of every generation, from Fleetwood Mac to a recent project he did for me with R.E.M. While others pocket themselves in one genre, Elliot does not. He's that good!

Elliot is also a great friend, and it's nice to work with someone you really like. —John Beug, VP, creative services,

Warner Bros. Records

Quotes compiled by Debbie Galante Block

rear speakers. I thought about doing that right from the onset, that this would be an interesting approach to have the drums in the rear and really just leave the front open for Van and the guitars. I was afraid to do that: Van wasn't there, and I was worried about how he might react. Not having Van there, I tried to be a little more conservative about it. But, on that one cut, I did step out and put the drums in the rear. That was the best thing on the record for me. I really loved that experience.

# Do you foresee everything eventually moving into this realm?

I know that some of the Beatles cuts have been mixed in 5.1 [for the Yellow Submarine DVD], and Hendrix has been mixed in 5.1 [the Isle of Wight and Berkeley concerts from 1970, remixed by Eddie Kramer]. I would love to hear Zeppelin in 5.1. I don't think that's happened yet. There might be one Floyd record out in 5.1—I would think *The Wall* in 5.1 would be outstanding [*The Wall* is currently available on DVD Video]. Yeah, I have to believe that everything is going to go to 5.1. I saw a commercial on TV the other day for Lexus which was advertising and boasting about its "signature-designed 5.1 Surround system." And I think we all know once it's in there, it's over.

# Do you still play the drums?

No, not anymore. I try and beat them a little bit when the kid's got his guitar out, but I don't really, really play. My love of music is as strong as it ever was, though, probably more so now. I can appreciate so much more from the years that I've spent making music.



Thanks for making us sound so good for so many years.

# Congratulations

# Jimmy Buffett And the Coral Reefer Band



# Hard Times For Dutch Labels Consumer Spending Slumps, Copying On The Rise, Says NVPI

# **BY ROBERT HEEG**

HILVERSUM, the Netherlands— Dutch music-industry labels body NVPI has published its figures for the first six months of 2001, and the news from the world's 12th-biggest music market is far from good.

The body, the Netherlands' affiliate of the International Federation of the Phonographic Industry, says that on average, Dutch consumers spent 10% less on recorded music in the first half of 2001 compared with the same period in 2000. Album sales were down 6% in unit terms, while CD-singles fared even worse, with a 20% drop. The singles slump continues last year's trend, but album sales had improved in the first six months of 2000, when they rose 8% compared with 1999.

On the whole, 2.7 million singles were sold during the period, against 3.4 million in 2000. Some 19.6 million albums were sold, against 20.8 million in 2000. According to NVPI, the total value of recorded music sales at retail prices was 522.5 million guilders (\$213 million), against



583 million guilders (\$238 million) in the first half of 2000.

Piracy, home copying, and illegal downloads have been identified by the body as the main culprits, but an NVPI spokesperson suggests there is also a product-based reason for the decline: "Considering album sales were up 8% last year, a drop isn't surprising. There were very strong releases during the same period last year: Marco Borsato, Kane, Doe Maar."

The NVPI believes the singles trend is more significant and structural. The spokesperson says, "Singles started to slump in the second half of 1999, coinciding with the introduction of CD-home copying equipment." Voices within the Dutch retail industry however, say steep prices and a lack of good product are more threatening to music sales than piracy. They point to boy/girl band K-Otic, which emerged from the Dutch version of the internationally successful Popstars TV program and has sold over 220,000 albums and 175,000 singles within several weeks.

One Amsterdam retailer notes, "K-Otic sold really well in precisely the demographic that's supposed to do nothing but homecopying: teenagers. It undermines the copying theory." Yet the NVPI states: "Two to three illegal home manufacturers are arrested each week. It's hard to deny that this is a big problem."

Expectations for the remainder of 2001 are slightly better, with the traditionally strong fourth quarter still ahead. Furthermore, the NVPI hopes to see improved anti-copying systems on discs and an increase in legal download platforms. Online music sales were not yet included in this year's sales figures.

# Fatality Forces Change At Oz's Big Day Out

### BY CHRISTIE ELIEZER

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SYDNEY—Promoter Creative Entertainment has initiated 12 changes in its security procedures for next year's Big Day Out touring festival. The changes come in the wake of the death of a teenage girl during the Sydney show of the January tour (*Billboard*, Feb. 10).

The moves include increasing security staffers from 430 to 500, handing out water and free sunblock on entry, and having a team of volunteers on hand to help monitor the crowd and distribute water. Audiences will be restricted to over-15s.

The major physical change for next January's event will see the installation of a D-shaped barricade in front of the two adjoining main stages. Alcohol and crowd-surfing will be banned within the 'D' area.

The barricade shape is designed to prevent an unmanageable crowd surge, thought to have been a factor in the death of Jessica Michalik Jan. 26 at the Sydney Showground venue. The 15-year-old was in the stagefront moshpit during Limp Bizkit's headlining performance when she suffered a heart attack. She died five days later in hospital. Bizkit later insisted that it had asked for more security barriers but that Creative Entertainment had refused. The band immediately pulled out of the tour which continued for another three

dates-and returned to the U.S.

The teenager's death was the first fatality for Big Day Out, which began as a Sydney-only event in 1991 with a 9,000 strong audience and is now a six-stop tour—including a date in Auckland, New Zealand—drawing a total audience of 250,000. It is now recognized as a major marketing tool for record labels, in particular for launching new and alternative acts.

Organizers Ken West and Vivian Lees (partners in Creative Entertainment) had contemplated canceling the 2002 event. "We took the tragedy personally," Lees says. "Jessica was a perfect sample of our audience. She loved the festival, saved up for it all year, and went with her friends intending to have a good time. That she [died] at what was a fun event led to a lot of soul searching from us."

A survey of Big Day Out patrons on its bigdayout.au Web site regarding the

future of the festival drew 18,000 responses and an overwhelming vote that the festival should continue—with security changes. Creative Entertainment also consulted a British crowdcontrol analyst and organizers of Japanese and European festivals. Lees notes, "Safety is a global issue—it is affecting festivals around the world."

Higher ticket prices will offset the cost of upgraded security that some estimate to be as high as \$400,000. It's expected that the D-shaped barricade will have to be imported as it is not available here, and the coroner's inquest into Michalik's death, due mid-November, may recommend further measures.

Security initiatives are also of concern to promoters of other festivals, many of whom are about to announce their bills as Australia goes into its spring/summer tour season. The organizers of October's Livid Festival in Brisbane say the premiums for their public-liability insurance have increased eight-fold and suggest that may be related to the problems faced by Big Day Out.

Big Day Out's roster for 2002 will be announced in the first week of October. It is expected to eschew metal bands for more "fun" acts—Jamiroquai and Garbage are among the names so far suggested. There is also a possibility that the festival will include a stopover in Cape Town, South Africa.

# Zomba Hands Ruiz-Davila New Scandinavian Role

RUIZ-DAVILA

### BY KAI R. LOFTHUS

OSLO—Zomba Records is realigning its Scandinavian operations under one man: Kenneth Ruiz-Davila, who has been named GM for the region and managing director of Zomba's Swedish affiliate.

On Monday, Sept. 3, Ruiz-Daviła traded his GM stripes at Zomba Records in Norway for the twin jobs, based in Stockholm. The Scandinavian GM role had become vacant the preceding week when the incumbent Magnus Bohman abruptly resigned (*Billboard Bul*-

*letin*, Sept. 5). The Swedish managing director role is a newly created post.

Zomba's Londonbased international record group managing director Stuart Watson describes Bohman's unexpected departure as "the surprise of our lives. We realized we had to

move quite quickly, giving an internal promotion rather than bringing in someone from the outside. Record company teams in Sweden are very much team players, so we didn't want to rock the boat by bringing in an outsider."

Four-and-a-half years after leaving his position as an advertising sales representative at Sweden's now-defunct music trade journal *Topp 40* to launch Zomba in Sweden, Bohman says he needed "a real break," due to a loss of motivation.

He explains, "It just wouldn't have been fair to Zomba if I continued to have my focus elsewhere [other than on work performance]." Although he wants to take up to four months off, Bohman says he is already in talks with three media or musicrelated companies about new positions. He adds that he had been pondering his resignation for the past six months.

The arrival of Ruiz-Davila means that for the first time Zomba has united all its Scandinavian companies under one manager.

Bohman's responsibilities as Scandinavian GM had included overseeing the day-to-day running of Zomba's Swedish and Finnish operations. Zomba Europe's regional VP Bert Meyer, to whom Ruiz-Davila reports, oversaw Norway and Denmark.

Industry observers contend that Bohman took Zomba through an

enormously demanding period, especially in light of the successful joint venture deal with the Stockholm-based hit factory Cheiron, which closed its doors last December and forced Zomba to look for alternative ways to seek revenue.

Of Zomba's need to compensate for the Cheiron shutdown, Watson says, "We need to remain very focused and take a very serious and qualitative approach to TV marketing. In the near future. we can consider getting into local A&R, but right now it's about

consolidation, getting more acts into Scandinavia, and treating it as a region."

If TV advertising is Zomba's primary strategy to sell more records in Scandinavia, then Ruiz-Davila is certainly the perfect man for his job. Before he joined Zomba in Oslo last year as

marketing manager (later becoming GM), he was TV marketing manager at EMI Norway and was previously key account manager at Levi Strauss Norway.

"With Ruiz-Davila says, Zomba's global expansion strategy, which has seen the number of offices going from six or seven to over 20, we need to increase our focus on breaking more artists in the Scandinavian territories." He cites such emerging acts as the U.K.'s Jason Downs and U.S. group Nivea. He also expects to be focusing on Backstreet Boys' Oct. 22 release, Greatest Hits-Chapter One, and the new Britney Spears album, due Nov. 5.

Ruiz-Davila notes, "Although there are cultural differences between each country which require releases to be handled differently, there is obviously some synergy, in terms of [marketing and promotion] costs and timing.

"Sweden is a much more internationally-oriented market than Norway, with more marketing opportunities," he continues. "There are also several complex industry issues. So I'm going to start off by keeping my eyes and ears open."

Zomba in Scandinavia has a total of 16 staff, split between offices in Norway, Denmark, and Sweden. It has no office in Finland, where repertoire is licensed to EMI. Zomba has a sales and distribution arrangement throughout Scandinavia with Virgin.

# SEPTEMBER 22 Billboard<sup>®</sup> Hits of the World.

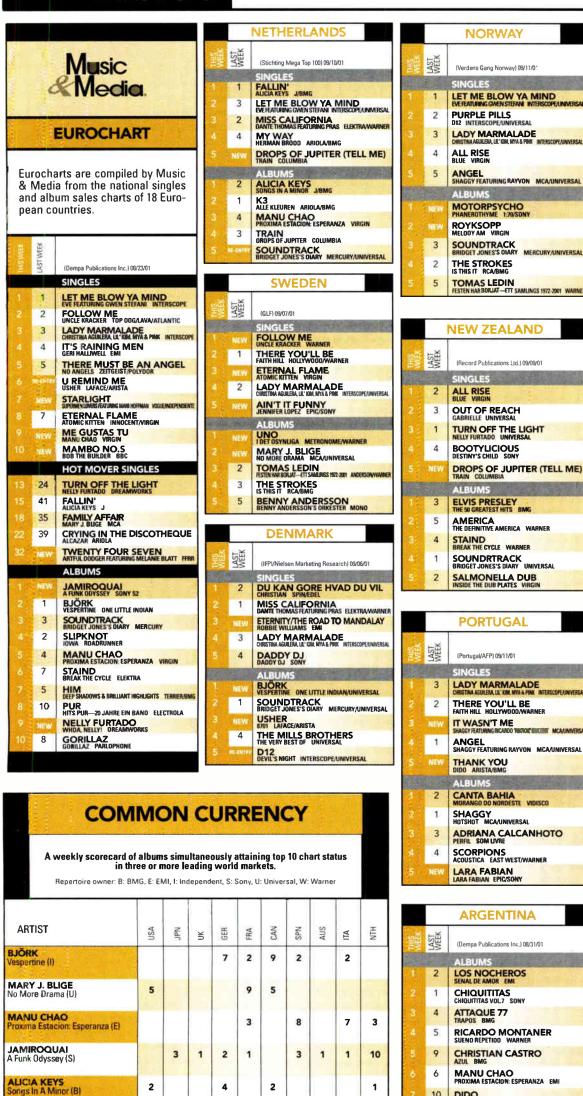
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-			2			3		- 12	4	LA VOIX DES SAGES YANNICK NOAH SAINT GEORGE/SONY
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2	CAN'T FORGET YOUR LOVE	10	4	STUCK IN THE MIDDLE WITH YOU	30	6		10	10	SO, I BEGIN GALLEON EGP/SONY
12	HOT NO VEH SINGLES		1	HOT MOVER SINGLES	HIBH	1	HOT MOVER SERGIDE		100	NOT MOVER SINGLES
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20 mm		- 15	-	IT'S BEEN A WHILE	++	22		1	20	
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3	DA PUMP DA BEST REMIX OF DA PUMP AVEX TRAX	1	7	DAVID GRAY WHITE LADDER EAST WEST		8	SOUNDTRACK BRIDGET JONES'S DIARY MERCURY/UNIVERSAL	5	4	YANNICK NOAH YANNICK NOAH SAINT GEORGE/SDNY
4	SHOGO HAMADA SAVE OUR SHIP SONY	-	2	THE STROKES IS THIS IT ROUGH TRADE		-			5	DIDO ND ANGEL ARISTA/ARIOLA
6	MARIAH CAREY		1			3	BJÖRK VESPERTINE POLYDOR/UNIVERSAL		6	SOUNDTRACK LEFABULEUX DESTIN D'AMELIE POULAIN LABELS/VIRGIN
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3	FAITH HILL HOLLYWOOD/WARNER ELEVATION		3	ROSANA MERCURY/UNIVERSAL		2	LIFEHOUSE DREAMWORKSUNIVERSAL DON'T STOP MOVIN' S CLUB 7 POLYDOR/UNIVERSAL		4	
4	ELEVATION (IMPORT)		4	BJÖRK POLYDOR/UNIVERSAL SAMB-ADAGIO		-	RIDE WIT ME		5	RAF COD/EAST WEST BAILA (SEXY THING) ZUCCHERO FORNACIARI POLYDOR/UNIVERSAL
6	WHAT IT FEELS LIKE FOR A GIRL		6			3	NELLY FEAT. CITY SPUD FO'REEL/UNIVERSAL		6	IT TAKES A FOOL TO REMAIN SANE
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	PORTISHEAD GO! DISCS/ISLAND/UNIVERSAL			LAOY BARBUDA CHRYSALIS		7	USHER LAFACE/BMG		7	CHRISTINA AGUILERA, LIL' KIM, MYA & PINK INTERSCOPE/UNIVERSAL
1.081		Щ.,	8			9	TURN OFF THE LIGHT NELLY FURTADO DREAMWORKS/UNIVERSAL		-	
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A P and	HOT MOVER SINGLES		1	HOT MOVER SINGLES	())11K		HOT MOVER SINGLES		1010	HGI HOVER SINGLES
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18	I'LL FLY WITH YOU (L'AMOUR TOUJOURS)	11	date:	THE REAL LIFE RAVEN MAIZE BLANCO Y NEGRO	16		DEPEND ON ME NIKKI WEBSTER GOTHAM/BMG	11	16	STARLIGHT SUPERMEN LOVERS FEAT MANI HOFFMAN VOGUE/BMG
27	LOVIN' EACH DAY RONAN KEATING POLYDOR/A&M/UNIVERSAL	15	-	MIAMI DJ SAKIN & FRIENOS VALE MUSIC	-19	-		14	21	BOYBAND VELVET EMI
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2	BJÖRK		5	PROXIMA ESTACION ESPERANZA CHEWAKA/VIRGIN		-	GET READY LONDON/WARNER SOUNDTRACK LONG WAY TO THE TOP UNIVERSAL		6	
7	VESPERTINE ELEKTRAWARNER SOUNDTRACK	144	-	EL VIAJE DE COPPERPOT EPIC		6	LONG WAY TO THE TOP UNIVERSAL	16	8	BOB MARLEY & THE WAILERS ONE LOVE - THE VERY BEST OF BOB MARLEY ISLAND/UNIVERSAL EROS RAMAZZOTTI
AV.	AMERICAN PIE 2 REPUBLIC/UNIVERSAL			OEEP SHADOWS ANO BRILLIANT HIGHLIGHTS RCA/BMG	1	Ŭ	HUMAN CLAY EPIC/SONY		0	STILELIBERO ARIOLA

Hits of the World is compiled at Billboard/London by Menno Visser. Contact 44-207-420-6165, fax 44-207-420-836-6718, e-mail mvisser@musicandmedia.co.uk.

NEW = New Entry RE = Re-Entry





Global by Nigel Willia **Music Pulse** 

**MUSICAL PEN-PALS:** Andy Cox, a founder member of '80s favorites the Beat and Fine Young Cannibals, has formed the duo Cribabi with Japanese singer Yukari Fujiu. The duo's Volume was released Sept. 10 on Fidela (fidela.com), a label run by Cox and a handful of friends as a cooperative. Via a combination of new technology and old-fashioned communication, it was made with a total cost of only £500 (\$729). The duo played a series of U.K. dates in September and October, including an appearance at the In the City trade fest Oct. 1 in Manchester. "We had one weekend working together in London, then [Fujiu] went back to Tokyo," Cox says. "All the lyrics were basically [done] by e-mail, and the music was sent across the continents. She'd send over an idea on cassette then I'd spin it onto the computer. Do people still have pen-pals? It was a bit like that." PAUL SEXTON

HOT PIPES: Bagpipe-playing used to be a man's job in Spain's northwestern Celtic corner of Galicia and Asturias. But in recent years. 25-vear-old Susana Seivane has turned that around. She will become the first female Spanish bagpiper to tour the U.S. and Canada when she plays 15 mainly Celtic festival gigs Sept. 15-Oct. 8. The performances in Chicago, Detroit, New York, and Bostonamong others-are in support of her second album, Alma de Buxo (Box Tree Soul), on Madrid indie label Boa Music. The album is distributed in the U.S. by Green Linnet. Seivane's father, Alvaro, and her 83-year-old grandfather, Xosé Manuel, both play and make bagpipes from box tree wood. Her father made her first instrument when she was four. "I'm very proud that U.S. Celtic music promoter Herschell Freeman wants to take me to play at North America's most prestigious Celtic festivals," Seivane says. "It will be great to show people that Spain has more than just flamenco music.'

### **HOWELL LLEWELLYN**

LINDA TRIBUTE: A recent spate of features in South Africa's print and electronic media on the life of Solomon Linda has refocused attention on the composer and why he died in poverty in 1962. Linda is the original composer of "Mbube," which he recorded in 1939 and which resurfaced as an international hit known variously as "Wimoweh" and "The Lion Sleeps Tonight." To funnel some funds back to his family (Linda's three daughters live in Soweto), Gallo Music Group-which recorded the song 62 years ago-has released a CD containing the original recording by Solomon Linda's Original Evening Birds, as well as a cover version by Ladysmith Black Mambazo with Gcina Mhlope, Robert John, Mango Groove, Mahotella Queens, and the Elite Swingsters. All proceeds will go directly to Linda's family through the Solomon Linda Trust Fund.

### DIANE COETZER

CZECH RETHINK: Plans to take the Czech Republic's "first lady of pop" Helena Vondrackova to a new, youthful audience in Poland (Billboard, Sept. 9) have been redrawn, thanks to the imminent arrival of her new Universal album, 2002. Universal Czech Republic international product manager Veronika Hnykova tells Billboard, "Helena has a new and better album coming up, so Universal is now negotiating [its] release for Poland and Russia. After the success of Vodopad, Helena's regained loads of energy, and you can hear that on the new album." 2001 is out Oct. 1 in the Czech Republic and Slovakia; lead single "Nekde Jinde, Nekdy Jindy" has already been serviced to radio. MARK ANDRESS

BLACK METAL: Norwegian blackmetal band Satyricon traveled from its home base in Norway to PUK Studios in Copenhagen to record its first album for EMI. It marks the first time a major label in Norway has entered the blackmetal genre. Satyricon, which toured Europe with Pantera in 1999-in support of the group's Rebel Extravaganza album—is one of the first signings by managing director Nils Heldal, who joined the company in June from public top 40/alternative radio station P3. "Satyricon is among the best bands in the world playing this kind of dark and extreme music," Heldal says. "Black metal is an exciting genre that is in constant evolution." Satyricon's previous recordings were licensed from the Moonfog label to Playground Music Scandinavia. EMI holds distribution rights for Scandinavia for the as-yet-untitled upcoming album. Sigurd Wongraven, Satyricon lead vocalist/ owner of Moonfog, says, "With Rebel Extravaganza, we were able to take black metal to a greater audience than other bands have managed. By signing with EMI, we hope to take a few more leaps.'

**KALR. LOFTHUS** 

BILLBOARD SEPTEMBER 22, 2001

SLIPKNOT

SOUNDTRACK Bridget Jones's Diary (U)

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# **Age And Youth Gain European Platinum Plaudits From IFPI** ifpi

# BY PAUL SEXTON

LONDON-August's platinum players in Europe have a creative span that reaches from classic to cutting edge-or, more specifically, from Bob Marley to Björk, from Lionel Richie to Linkin Park.

Such is the mixed bag of certifications from the International Federation of the Phonographic Industry (IFPI) for album sales of 1 million units or more across Europe. The seven nominated titles feature both long-established and latter-day heroes. Top performer of the month, turning quintuple platinum as it registered its five millionth European sale, was Eminem's The Marshall Mathers LP (Interscope), extending its shelf life into a second year. The album reached its first million during August 2000 after being released in late-May that year.

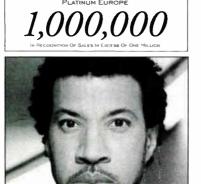
Among its total of five nominations, the Universal family also had August's second-biggest achiever, with a soundtrack album that's almost seven years old. It's the latest honor for MCA's Pulp Fiction, an album that went triple-platinum in the U.S. during a chart run of more than two years on The Billboard 200.

Warner Music International's entries in the platinum race came from leading names in acoustic and nu-rock styles. David Gray's White Ladder (IHT/East West) advanced to 2 million sales, shortly after a new TV campaign by the major helped the album to top the U.K. bestsellers for the first time in its 66th week on the official Chart Information Network listing here.

White Ladder is certified fivetimes platinum in Britain for shipments of 1.5 million units, while sales in Ireland-where it broke first-have now reached 300,000, according to IHT. It is an extraordinary figure for that market, representing 20-times platinum.

Linkin Park's Hybrid Theory (Warner Bros.) passed the 1 million mark in the latest IFPI rankings as the band prepared for a European tour starting Sept. 9 in Stockholm. The act is one of several U.S. nurockers--including Staind, Lifehouse, and Slipknot-to win mainstream acclaim in Europe. Much of Linkin Park's success has been in Germany and Austria, where Hybrid Theory has made it into the top 3.

While Björk enjoyed a No.1 debut on the Music & Media European Top 100 Albums listing for the week ending Sept. 15 with her One Little Indian set Vespertine (distributed in some markets by Universal), there was a timely certification for 1 million European sales of its studio predecessor, Homogenic. And the popularity of reggae exemplar Bob Marley and the Wailers shows no sign of wan-



ing, with a Platinum Europe award for One Love—The Best of Bob Marley, released in May as the flagship of Universal Island's extensive Marley reissue program.

Also in August came a seven-figure certification for the ninth solo album by Lionel Richie. Recognition for last year's Renaissance (Universal/Island) follows a 31-week run on the Music & Media Pan-European chart, compared with a No. 62 debut and peak on The Billboard 200 in April. The European certification and chart action for Renaissance in markets such as Germany, France, Holland, and the U.K. are a reward for Richie's increased concentration on European markets in recent years. Emphasizing his broad appeal, his live duties this month will include concerts in Catania (Italy) and Warsaw (Poland), before a Sept. 22 performance in Hollywood with Kermit the Frog at Muppetfest, the 25th-anniversary celebration of TV favorite The Muppet Show.

Richie says, "I was off the road for so long, and I get a lot of my inspiration for writing from the people I'm performing in front of. After I do one world tour. I'm verv clear on what I have to do next. I've lived a lot of stories from people telling me how they met, how they broke up, or whatever the case may be, and those are great stories to take home."

# Sonopress Expands In Asia

### **BY NAZIR HUSAIN**

SINGAPORE-Sonopress, one of the world's largest makers of CDs and DVDs, has boosted its presence in the Asia-Pacific region by opening a manufacturing plant in Singapore.

The company, a subsidiary of Bertelsmann's media services arm, Arvato, has invested some \$20 million in the plant's launch, and plans to invest a similar amount over the next two to three years to double its output. Sonopress Asia Pacific CEO/managing director Wesley Lau says, "With this new facility in Singapore, we will expand our coverage into the Southeast Asia region. as well as Australia."

Sonopress, which already has a plant in Hong Kong, hopes that

the Singapore facility at Woodlands will boost regional revenue from last year's \$40 million to between \$150 million and \$200 million over the next five years.

According to Arvato chief executive Uwe Swientek, "Our decision to set up a facility in Singapore is a sign of bigger things to come. The group is keen to engage our customers in the region more intensively by bringing our services closer to where their markets are."

Sonopress claims a 2% market share in the CD-replication business in Asia, a figure described by Swientek as "too small." The company hopes to garner 10% of the market by 2005. Sonopress customers include Microsoft, Disney, IBM, and Hewlett-Packard.



Down by the Riverside. HMV Media Group COO Brian McLaughlin (right) shares a joke with EMI Group chairman Eric Nicoli (left) and EMI Records Group U.K. and Eire president Tony Wadsworth (center) during EMI's annual sales conference at the Riverside complex in Hammersmith, west London on Sept. 4.

# **NEWSLINE...**

PJ Harvey's Stories From the City. Stories From the Sea (Universal/Island) won the 10th annual Technics Mercury Music Prize for the best U.K./Irish album of the vear in a ceremony at London's Grosvenor House hotel Sept. 11. She is the first female artist to win the award. Her album was chosen from a shortlist of 12—reduced to 11 when the eponymous album by Parlophone act Gorillaz was



withdrawn shortly after the initial list was announced-by a panel drawn from the U.K.'s music media. National broadcaster Channel 4 was due to air highlight of the gala, which featured performances by nominees Elbow, Ed Harcourt, Tom McRae, Goldfrapp, and LARS BRANDLE Susheela Raman Sept. 11.

Australia has jailed its first music pirate. Issa Zayback, 44, was sentenced to three months in Melbourne Magistrates' Court after pleading guilty to four charges of selling bootlegged music CDs at his store in Heidelberg, Melbourne. Investigators who raided his store last June seized illicit recordings by Madonna, U2, Eric Clapton, AC/DC, and the Bee Gees. Magistrate Lisa Hannan told Zayback in court that she was imposing a sentence "severe enough to deter others." The custodial sentence was applauded by the Australian record industry's Music Piracy Investigation Unit, which in the past has criticized the lenient fines handed out to pirates.

### **CHRISTIE ELIEZER**

1

Germany's Federal Ministry of Justice in Berlin has voiced its opposition to attempts by the record industry to incorporate anti-copying technology into CDs. The government is opposed to an across-the-board ban on copying, claiming that consumers must have the option of making a small number of copies of purchased CDs for personal use. The government aims to draft a law to this effect, although sources suggest this will not be implemented before next spring. Any proposed change would have to be coordinated with the European Commission. Peter Zombik, managing director of the German Phonographic Industry Assn., recently went on record to say that it is vital that reliable anti-copying mechanisms be introduced to CDs to safeguard artists' livelihoods. WOLFGANG SPAHR

Glastonbury Festival organizer Michael Eavis confirms that Coldplay, Ash, Toploader, Reef, and Australian entertainer Rolf Harris will perform at the inaugural U.K. Farm Aid concert, set for Oct. 27 at the 50,000-capacity Cardiff Millennium Stadium in Wales. The one-day festival, unrelated to the U.S. event of the same name, aims to bring attention to, and raise money for, farmers whose livelihoods have been affected by the ongoing foot-andmouth epidemic and other adverse conditions (Billboard Bulletin, May 29). Eavis projects that the event could raise £500,000 (\$722,000). Five or six more key acts will be unveiled in the coming weeks. LARS BRANDLE

The Avalanches, the Australian dance act whose debut album, Since I Left You (Modular Records), is due for an October U.S. release through London-Sire, heads the nominations for the Australian Record Industry Assn. (ARIA) Awards, to be held Oct. 3 in Sydney. The act is up for awards in the album, record, group, new artist single, new artist album, and dance artist categories. Universal's Powderfinger is named in eight categories: album, record, rock album, group, video, cover art, and highest-selling local single and album. Kylie Minogue (Mushroom) and Something For Kate (Sony) earned six nods each. **CHRISTIE ELIEZER** 

London-based Chrysalis Group has warned that it expects to post a £9.6 million (\$14 million) loss for its financial year ending Aug. 31, mainly as a result of costs incurred by its new-media businesses. Following a review of that area, the company's board has decided to concentrate its online activities on sports site Rivals.net. In the past year, Chrysalis has shuttered Web radio project Puremix (Billboard Bulletin, Feb. 27); it is also understood to have written off its 35% stake in black music Web site Darkerthanblue. However, Chrysalis expects revenue in its radio business to increase 16.6% to £43.4 million (\$63.3 million). Chrysalis' annual financial results will be announced at the end LARS BRANDLE of November.

# INTERNATIONAL

# Geldof Comes Of 'Age' **On Eagle's Wings**

### **BY HUGH FIELDER**

in the U.K. and the rest of the world without rushing into America," says Eagle Records managing director Lindsay Brown of the label's decision to hold back until January the release of Bob Geldof's new album in the U.S. It ships to the rest of the world Oct. 1.

The fascinating thing about Bob is obviously his personality; we're working with Bob on the music. And the music has to speak for itself," continues London-based Brown, encapsulating Eagle's task.

For his part, Geldof calls Eagle "a company specifically interested in music and records as opposed to market share and the corporate world. I've been with PolyGram/Universal for most of my career, and they are great people and a great label. But for the

records I am now making, I need a smaller company that can focus on the individual and his music.'

The prime instigator of Band Aid and Live Aid in the '80s, Geldof's more recent exposure in the British press has been in his roles as a dotcom millionaire, a radio presenter. and a jilted husband: His wife, Paula Yates, left him for INXS vocalist Michael Hutchence, but died of a drug overdose some months after Hutchence's suicide.

Geldof's solo records since Live Aid never matched sales of those of his earlier band, the Boomtown Rats. But his first album since 1993's The Happy Club, titled Sex, Age & Death, is bound to attract media attention because of its references to his recent domestic tragedies-something Geldof has scrupulously avoided talking about.

Eagle marketing manager Joe Munns says, "Every newspaper, magazine, TV, and radio station wants access to Bob, but we have been very selective in picking the media he talks to, so that it's solely about Bob Geldof as an artist, his music, and what influences him.

4

"At first, people couldn't get past the other elements in his life," Munns continues. "So [we've been saying], 'Listen to the record, read the lyrics, get into it, and then get back to us.' We sent out a lyric sheet with the promos because Bob wanted everyone to see the lyrics, not just a line or two out of context.

'The response from retail has been very supportive. People are coming back after living with the album for a while and saying, 'You know, this is a good record.' It's a singer/songwriter record, and that's the market we're aiming for.'

Although there is no single planned---- "There are no pop songs

on this album." Munns says-radio is being serviced with the opening track, "One for Me." Munns adds that some radio shows are being targeted with the tracks that are considered most suitable. National AC station BBC Radio 2 is broadcasting two one-hour specials around the time of the release—one on the Boomtown Rats, one on Geldof's solo years-and there will be an appearance on Parkinson, national TV channel BBC1's most prestigious chat show, four days ahead of the album launch. Eagle approached

Geldof, who was out of contract, after Brown heard that he was recording a self-financed album. "I talked with him about our philosophy of dealing with name artists on a more specialized basis than possibly the majors can do at the

"We reached agreement quite easily. It's a worldwide deal-so we can be in control of what happens."

Brown concedes that there will likely be imports into the U.S. market before Christmas but suggests, "It will help to create a buzz. Bob has a hardcore fan base in America, and we are already getting e-mails wanting to know what's going on. We'll be planning the promotion there very shortly for probably a mid-January release.

'We've already had interest from most of the major TV shows in America-and they haven't even heard the record yet," Brown continues. "That to me isn't right. They have to hear the record, because it's the record that he's going to be talking about. That's another reason why we don't want to go through all the pre-Christmas traffic with all the work we have to do out there."

moment," Brown says.

# **Canadian Indie Label True North Follows Its Own Direction**

# BY LARRY I FRI ANC

TORONTO-Canadian label True North Records is a prime example of a small, independent imprint, recognized not only for a superior artist roster but also as a brand name.

The international success of its premier act, Canadian singer/songwriter Bruce Cockburn, often overshadows the Toronto-based label's achievements-most notably, that it has flourished for 31 years, and is continually moving forward.

Since debuting with Cockburn's self-titled first album in 1970, True North has released 267 albums. Those include 93 of its own masters by pivotal Canadian acts such as Cockburn, Murray McLauchlan, Rough Trade, and Gregory Hoskins. plus a current roster of Stephen Fearing, Blackie & the Rodeo Kings, Garrity, and jazz guitarist Michael Occhipinti.

True North's owner Bernie Finkelstein has displayed an uncanny strategic intellect in helming his labelwhich operates with 8 staff-and its affiliates, Finkelstein Management, and True North Publishing Group. He has also always allowed his artists to be as creative as they need to be, evoking comparisons with heritage labels like Atlantic, Immediate, Elektra, or Verve.

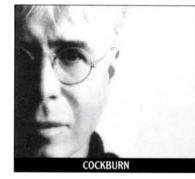
Finkelstein Management has managed Cockburn since 1971, and also handles Fearing and Blackie & the Rodeo Kings. True North Publishing Group administers Cockburn's songs, published by Golden Mountain Music, which he co-owns with Finkelstein. True North Publishing Group also oversees Mummy Dust Music and Middle Kingdom Music, both owned by Finkelstein, handling songs by Rough Trade, McLauchlan, Fearing, and Barney Bentall.

"I try to do what I love," Finkelstein says. "I admire great songwrit-

ers with a point of view who can perform-that's where I think my A&R strength is.'

Cockburn says, "For someone like me, essentially an uncommerical songwriter, we've managed to make a pretty good go of it. [That's] thanks to Bernie's abilities to make and carry out plans and his ability to secondguess the future."

In August, True North inaugurated a U.S. distribution agreement



with Cambridge, Mass.-based Rounder Records Group. The first release under the agreement is Creation Dream: The Songs of Bruce Cockburn by guitarist Occhipiniti Oct. 9. Finkelstein says, "It was time for me to try having my own label in America.'

Rounder Group president/CEO John Virant calls working with Finkelstein and Cockburn "a tremendous honor," adding, "Bruce has so much artistic integrity. Bernie has built up a great label and catalog."

In January, True North/Rounder will issue a 16-track Cockburn career compilation album-with two new tracks, "My Beat" and "Anything, Anytime, Anywhere." Some 18 of his albums will also be reissued there by True North/Rounder; a new studio album will follow in fall 2002.

features such Cockburn favorites as "Tokyo," "Wondering Where the Lions Are," and "If I had a Rocket Launcher." Finkelstein says, "These songs all resonate. Still, we're not calling it a greatest hits." Nevertheless, many of the songs have had considerable commercial radio airplay, particularly in the U.S.

In 1995, with only Cockburn and Fearing on its roster, Finkelstein began reshaping True North. He switched Canadian distribution from Sony Music Entertainment (Canada), which had handled the label from its origins, to MCA (now Universal) Canada. True North also moved into licensing of international product by picking up Canadian rights to U.K. label Cooking Vinyl.

Today, True North also handles Canadian distribution for Los Angeles-based Fuel 2000: Boston's Tone Cool Records; and Randy Bachman's Guitarchives label, which reissues catalog by jazz guitarist Lenny Breau and Bachman's the Guess Who.

"We went from being a boutique licensed label at Sony to being a fullline label at Universal," Finkelstein notes. "I didn't think I could do that at Sony. By adding new labels and artists, we then began to build up our staff. Then we turned our eyes back to Canada, most notably with Blackie & the Rodeo Kings."

Universal Canada CEO/president Randy Lennox says, "It's a joy being in business with Bernie. His survival instincts are uncanny, and his company is as contemporary as any label we have."

At 57, Finkelstein displays no signs of slowing down. "I take great comfort from people like [Atlantic producer] Jerry Wexler, who was making great records when he was 10 years older than me," he says. "I try not to get hung up on the fact that the years are going by."

The still-unnamed compilation

# **Emarcy Readies Czech Folk Act Cechomor For Export**

### **BY MARK ANDRESS**

PRAGUE—Universal Music aims to put Czech folk music under the global spotlight for the first time. with the worldwide release of Cechomor's fourth album Promeny (Transformations), scheduled for Oct. 22.

To give the folk band's album greater export appeal, Jaz Coleman, the flamboyant composer and founder of U.K. post-punk band Killing Joke, came to Prague to collaborate with the band and produce its album, which includes Coleman's symphonic arrangements played by members of the Czech Philharmonic orchestra.

The critically acclaimed album hit Czech shelves in May on the Venkow label, a division of the

Czech affiliate of Universal Music. By early September, it had sold 24,000 units, and the platinum (30,000-unit) mark is expected to be passed by the end of the month.

The album will be released worldwide on Universal's Emarcy Classics label, formed six months ago for locally signed classical crossover repertoire. All 63 countries in which Universal has a subsidiary, joint venture, or licensee have been sent the Promeny CD to see whether they wish to release the album.

"It's important to bring Czech folk music to the world as nobody knows what it sounds like," Coleman tells Billboard. "We're heading towards an MTV culture and I think folk music is the antidote needed to stop the globalization of culture."

Cechomor has a huge and loyal following in the Czech Republic. It uses 18th and 19th-century Czech lyrics-which are often bloody and brutal. "What is interesting about Czech folk music is the Celtic tradition," Coleman says. "When I played Cechomor to [British violin virtuoso] Nigel Kennedy, he thought it was very Irish."

Coleman, 40, is noted for his symphonic arrangements of Pink Floyd, Led Zeppelin, and the Doors. Cechomor is a five-member band led by singer/violinist/guitarist Karel Holas and singer/guitarist/ mandolin player Frantisek Cerny. The other members are Radek Poboril (accordion), Michal Pavlik (violincello, Czech bagpipes), and Radek Klucka (percussion).

Coleman explains that Cechomor's sound has changed with his orchestral arrangements. "It's a fuller sound. It's making Cechomor great classical music. After all, the classical music of this country has its roots in folk," he says, referring particularly to composers like Leos Janacek and Antonin Dvorak.

One Czech Philharmonic player suggests that Coleman has managed to tap into the Czech soul with his arrangements, and Karel Novak, director of Prague independent music publisher and label G&B Music, says he is also impressed by Coleman's arrangements: "It really sounds as if Coleman had studied under Dvorak."

# Billboard spotlights

# KARNIVERSARY

Billboard salutes J&R Music World's 30 years in music retail with a special look at the key people and milestone achievements that have contributed to this industry leader's phenomenal success. Since opening their doors in 1971, J&R has evolved into one of the nation's most powerful independent retailers, with 425,000 feet of retail space, web and mail order businesses, and an unparalleled commitment to music.

Join us in celebrating this special anniversary. Call now!

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**World Radio History** 



# Certs For 'N Sync, Aaliyah Sales Sag At Best Buy, Circuit City Carey, Keys Earn August RIAA Awards BY MATTHEW BENZ The announcements coincided

### **BY JILL PESSELNICK**

| .

LOS ANGELES-'N Sync's latest Jive release, Celebrity, was simultaneously certified gold, platinum, and five times platinum, according to the August certifications issued by the Recording Industry Assn. of America (RIAA), while late R&B star Aailyah's self-titled Blackground/Virgin album was certified gold and platinum.

Rock acts Staind and Linkin Park earned triple-platinum honors for their respective projects Break the Cycle (Flip/Elektra) and Hybrid Theoru (Warner Bros.), Alan Jackson's Everything I Love (Arista Nashville) was certified triple-platinum, while his 2000 release, When Somebody Loves You, became his 10th platinum album. Jackson's catalog has now been certified for sales of 27 million units, and all his albums have reached platinum status or higher.

J newcomer Alicia Keys' Songs in A Minor received a double-platinum award, as did Columbia artist Neil Diamond for The Christmas Album. Diamond earned a platinum honor for Hot August Night II and received his 36th gold album for his latest

### project, Three Chord Opera.

With the certification of Pink Flovd's A Collection of Great Dance Songs (Columbia) for sales of 2 million units, the group has now reached cumulative sales of more than 70 million copies. Rock legends the Grateful Dead also picked up honors for their Warner Bros. projects American Beauty (double-platinum), Europe '72 (platinum and double-platinum), What a Long Strange Trip It's Been (gold and platinum), and Live Dead (gold). The band has earned a total of 16 gold, six platinum, and four multiplatinum awards.

Mariah Carey received her 16th gold single as a solo artist and her 18th overall for "Loverboy." Her two collaborative golds were given to her duets with Whitney Houston ("When You Believe") and Luther Vandross ("Endless Love").

First-time multi-platinum awards were granted to Lifehouse, Vertical Horizon, and comedian Steve Martin, while new gold honorees included Blu Cantrell, Delirious?, Ibrahim Ferrer, Craig David, Mudvayne, Don Ho, Sam Kinison, Gorillaz, and Rascal Flatts.

# and BRIAN GARRITY

NEW YORK—In the latest signal of ongoing struggles for the music industry in a soft economy, consumer electronics giants Best Buy and Circuit City are reporting flat to declining CD sales in their fiscal second-quarter financial results.

Mixed quarterly results from the two companies come amid persistent concerns about consumer spending rates in the current environment.

Best Buy reports that sales at its Musicland stores unit for the quarter that ended Sept. 1 declined 1% from the same period last year, to \$400 million. Comparable-store sales fell 0.4%. The retailer says that music sales improved from the preceding quarter but "remained modestly negative.

Partially offsetting declines in music product sales were DVD sales, which continued to "increase significantly," benefiting from the growing installed base of DVD hardware, as well as strong new releases.

For the year to date, Musicland's sales are down 4%, at \$780 million. Comp-store sales are down 3.3%.

### **CIRCUIT CITY REPORTS**

**Rival Circuit City Stores** reports superstore sales declined 19% to \$2.04 billion from \$2.51 billion in last year's second quar-



ter. Comparable store sales declined 9%-excluding the major-appliance category, from which the company completed its exit during the third quarter of the last fiscal year.

The company did not break out music results but acknowledged that it experienced "general softness" in most categories.

with the Sept. 7 news that the August unemployment rate rose to 4.9% from 4.5% in July. This is seen as another sign that consumer spending, which has largely held up despite other signs of slowness, may start to wane.

But how severe a weakening economy will be on music retail is a matter of debate. While stocks of Circuit City, Best Buy, and Amazon.com have recently dipped in step with broader downturns on Wall Street, Hastings Entertainment, Trans World Entertainment, and Handleman Co. all have seen their stocks hold up fairly well.

Hastings and Handleman both recently reported improved sales vs. the year before.

Says Fahnestock & Co. analyst Barry Sosnick, "Music is wellpositioned on a price-point basis to keep its position in consumers' shopping baskets in a had economy.

Weekly certification updates can be found at billboard.com.

Gordon Lightfoot, Gord's Gold, Vol. 2,

Sam Kinison, Have You Seen Me Late-

Harry Chapin, Heads & Tales, Elektra, his

Soundtrack, American Pie 2, Universal.

Blu Cantrell, So Blu, Arista, her first.

Björk, Homogenic, Elektra, her third.

**GOLD SINGLES** 

LATIN CERTIFICATIONS

MULTI-PLATINUM ALBUMS

PLATINUM ALBUMS

**GOLD ALBUMS** 

Banda Machos, La Reunion, WEA Lati-

Cristian, Azul, BMG U.S. Latin, his sec-

Huey Dunbar, To Si Me Enamore, Sony

Frankie Ruiz, Nacimiento y Recuerdo,

A.B. Quintanilla, Shhh!, EMI Latin, his

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Universal Music Latino, his first.

Cristian, Azul, BMG U.S. Latin, his second.

A.B. Quintanilla, Shhh!, EMI Latin, his

Cristian, Mi Vida Sin Tu Amor, BMG U.S.

Mariah Carey, "Loverboy," Virgin, her 16th.

lu2. Warner Bros., his first.

fourth.

Latin, 400,000.

na, their third.

Discos, his first.

second.

ond

second.

# August Recording Industry Assn. of America Certifications Neil Diamond, The Christmas Album, Sum 41, All Killer No Filler, Island, its Def/Columbia, its third. Bros., his seventh.

### **MULTI-PLATINUM ALBUMS**

Dixie Chicks, Fly, Monument/Sony Nashville, 9 million

- Third Eye Blind, Third Eye Blind, Elektra, 6 million.
- R. Kelly, 12 Play, Jive, 6 million. 'N Sync, Celebrity, Jive, 5 million.
- All 4 One, All 4 One, Atlantic, 4 million.
- Pink Floyd, A Momentary Lapse of Reason, Columbia, 4 million.
- Crosby, Stills & Nash, Crosby, Stills & Nash. Atlantic, 4 million.
- Def Leppard, Vault-Greatest Hits, Mercury, 3 million.
- Linkin Park, Hybrid Theory, Warner Bros., 3 million.
- Ja Rule, Rule 3:36, Murder Inc., 3 million. Staind, Break the Cycle, Flip/Elektra, 3 million.
- Brooks & Dunn, Greatest Hits, Arista Nashville, 3 million.
- Alan Jackson, Everything I Love, Arista Nashville, 3 million.
- Dave Matthews & Tim Reynolds, Live at Luther College, RCA, 3 million.
- Harry Chapin, Greatest Stories Live, Elektra, 2 million.
- Jackson Browne, Hold Out, Elektra, 2 million. Steve Martin, A Wild & Crazy Guy, Warn-
- er Bros 2 million. Grateful Dead, American Beauty, Warn-
- er Bros., 2 million. Pink Floyd, A Collection of Great Dance
- Songs, Columbia, 2 million. Vertical Horizon, Everything You Want, RCA 2 million.
- Alicia Keys, Songs in A Minor, J. 2 million.

BILLBOARD SEPTEMBER 22, 2001

first. Lifehouse, No Name Face, DreamWorks,

- Jennifer Lopez, J.Lo. Epic, 2 million.
- Brooks & Dunn, If You See Her. Arista Nashville, 2 million.

Columbia 2 million

2 million

- Grateful Dead, Europe '72, Warner Bros., 2 million.
- Led Zeppelin, BBC Sessions, Atlantic, 2 million

# PLATINUM ALBUMS

- Grateful Dead, Europe '72, Warner Bros., its sixth Grateful Dead, What a Long Strange Trip
- It's Been, Warner Bros., its seventh, Indigo Girls, 1200 Curfews, Epic, their fourth.
- Pam Tillis, Greatest Hits, Arista Nashville, her third.
- Jagged Edge, Jagged Little Thrill, So So Def/Columbia, its second.
- Neil Diamond, Hot August Night II. Columbia, his 20th. Bone Thugs-n-Harmony, The Collection:
- Volume One, Epic, its fourth. Trick Daddy, Thugs Are Us. Slip- n-
- Slide/Atlantic, his second. Pat Benatar, Best Shots, Capitol, her sev-
- enth Bob Dylan, John Wesley Harding,
- Columbia, his 12th, Lou Rawls, Unmistakably Lou, Epic, his second
- DJ Clue, The Professional, Roc-a-Fella Records, his first.
- Alan Jackson, When Somebody Loves You, Arista Nashville, his 10th.

- 'N Sync, Celebrity, Jive, its fourth. Drowning Pool, Sinner, Wind-Up, its first. Donald Fagen, The Nightfly, Warner Bros., his first.
- Al Jarreau, Jarreau, Warner Bros., his
- LL Cool J, All World: Greatest Hits, Def Jam, his seventh.
- Blink-182, Take Off Your Pants and Jacket, MCA, its third.
- Roy Orbison, All Time Greatest Hits of Roy Orbison-Vol. J. Columbia, his second. Aaliyah, Aaliyah, Blackground/Virgin, her
- third. Rush, Roll the Bones, Atlantic, its 14th. Bette Midler, Bette of Roses, Atlantic, her
- sixth. Wyclef Jean, The Ecleftic: 2 Sides II a
- Book, Columbia, his second. Alien Ant Farm, ANThology, Dream-Works, its first,
- Gerald Levert, Private Line, East West, his third
- Gerald Levert, Love & Consequences East West, his fourth.
- Björk, Debut, Elektra, her second. Jackson Browne, Lawyers in Love, Elek-
- tra, his seventh. Björk, Post, Elektra, her third.
- Oasis, Definitely Maybe, Epic, its third.

### **GOLD ALBUMS**

Grateful Dead, What a Long Strange Trip It's Been, Warner Bros., its 16th. Delirious?, The Cutting Edge, Sparrow,

its first

www.billboard.com

Jagged Edge, Jagged Little Thrill, So So

- Soundtrack, South Park: Bigger, Longer & Uncut, Atlantic. Warner Bros., his sixth. Gorillaz, Gorillaz, Virgin, its first.
- Tracy Lawrence, The Best of Tracy
- Lawrence, Atlantic, his sixth. Ibrahim Ferrer, Buena Vista Social Club Presents Ibrahim Ferrer, Nonesuch/Atlantic,
- his first.
- Aaliyah, Aaliyah, Blackground/Virgin, her third.
- Tyrese, 2000 Watts, RCA, his second. Rascal Flatts, Rascal Flatts, Lyric Street, their first.
- Depeche Mode, Exciter, Reprise/Warner Bros., its 10th.
- Craig David, Born to Do It. Wildstar/Atlantic, his first.
- Mudvayne, L.D. 50, No Name/Epic, its first.
- Foxy Brown, Broken Silence, Def Jam, her third.
- 'N Sync, Celebrity, Jive, its fourth.
- James Ingram, The Power of Great Music, Qwest, his second. Don Ho, Don Ho's Greatest Hits, Reprise,
- his first. Arlo Guthrie, The Best of Arlo Guthrie,
- Warner Bros., his second. Grateful Dead, Live Dead, Warner Bros.,
- its 17th.
- Al Jarreau, Look to the Rainbow, Warner Bros., his seventh.
- Neil Diamond, Three Chord Opera. Columbia, his 36th. Blink-182, Take Off Your Pants and Jack-

Joni Mitchell, Clouds, Reprise, her ninth.

Van Morrison, Astral Weeks, Warner

et. MCA, its fourth.

# MERCHANTS&MARKETING

# Putumayo Guides Parents Through 'Playground'

### BY MOIRA McCORMICK

CHICAGO—To attract more consumers to its children's audio offerings, Putumayo World Music is targeting education-minded parents with a strategy the label has long used with schools and libraries.

Purveyors of children's entertainment often market their products to educational institutions through curriculum packets. These may include a CD (or video) along with materials for teachers to help make students' listening/viewing experiences more enlightening: pertinent information related to the recording, suggested classroom tiein activities, etc., as well as playful and creative elements like coloring sheets.

Now, Putumayo has developed a curriculum guide aimed at the living room rather than the classroom.

Dan Storper, founder/CEO of the New York-City based label—an offshoot of the exotic Putumayo clothing line founded by Storper in 1975—says the first such product, designed for the label's premier children's release will be the re-release of the 1999 compilation *World Playground*, to be issued in November. (That collection has already sold more than 100,000 units worldwide since its release; it contains Manu Chao's international hit "Bongo Bong.") According to Storper, a regular teachers' curriculum guide is currently available for *World Playground*, "and it's been very successful." The item retails for \$69.95.

Creating an item specifically for consumers—repackaging and relabeling it as an activity guide for parents —involved a substantial price reduction as well. The upcoming *World Playground Multicultural Activity Guide* is \$19.99.



Storper says the initial idea for a curriculum guide of any kind came from New York City schoolteacher Emi Gittleman, who now heads Putumayo's education and outreach division. "She was using our world music CDs to teach kids about other cultures," he says, "and she proposed doing a curriculum package."

The package's main components are a 24-page "kids' passport" and 52-page activity book/curriculum guide. The book contains information about each country covered, along with pictures that can be colored, cut out, and pasted into the passport. "Let's say the country is Senegal," Storper says. "There's a picture of its flag and a shot of people playing native instruments. You learn about its capital, languages, music, landmarks, climate, food, sports, clothing, recreation, holidays even what words that kids use for animal sounds there."

Putumayo's teachers' guide contains the CD, 25 passports, the activity book, and a world map; the \$19.99 consumer version encompasses the CD (set in a sleeve in the activity book, without Putumayo's Digipak), and one passport.

Storper expects World Playground Multicultural Activity Guide to fare best at "bookstores and independent record stores."

Borders Books & Music, which carries Putumayo's recordings, expects to use the consumer curriculum guide as part of its semiannual Teachers Appreciation promotions, according to Drew Waller, national events specialist for multimedia at the 360-store Borders. Waller says Borders expects the new Putumayo product to appeal strongly to "parents who are home schoolers" hence the strategy of including it in the Teachers Appreciation weekends, which involve "giveaways and discounted merchandise" to teachers and home schoolers.

Putumayo will advertise the new guide in regional parents' publications around the country, as well as in educator-targeted magazines, with the bulk of ads scheduled for the fourth quarter.



**THE PRICE IS RIGHT?** When the new **Jay-Z** album came out Sept. 11, it became a flash point in the record label's steady and ever ongoing march to raise music prices. The album, titled *The Blueprint*, carried a \$19.98 list price, which is being viewed by some as the new superstar pricing level, especially since Jay-Z's label, the Island Def Jam Group, is planning to follow that up by releasing **DMX** and **Ja Rule** albums at that price.

Usually, when a label is breaking through a pricing barrier, the strategy they employ goes something like this: First, they pick an album that is longer than normal, or a soundtrack, or a superstar artist album posing as a soundtrack, and price the set \$1 higher than the current superstar price tier, and when reporters call them on it or retailers complain, they say that this is a one-off with a special reason why it is \$1 higher and in no way should the label be viewed as attempting to raise the price bar.

Then, when a second label prices an ordinary superstar album at the new level, and acknowledges it as a superstar price increase, the first label cries foul, saying they were first to establish that level.

This is not the first attempt to put single disc albums at the \$19.98 price point. In 1994, Atlantic Records priced the **Jimmy Page/Robert Plant** No Quarter album and a Three Tenors concert set at that level. At the time, label sales executives took pains to label the hikes as one-offs that fell under the category of "event pricing." They were not, they insisted, part of a new superstar pricing tier. Not surprisingly, Island Def Jam began its assault on the \$19.98 price point last month with the Rush Hour 2 soundtrack.

**Bob Higgins**, chairman/CEO of Trans World Entertainment, labels the \$19.98 price point as the "wrong way" for the industry to go, especially now. He points out that the economy is not strong, and that the industry is suffering from a CDburning problem. Too many people think it's right to steal music for free via CD burning, he says, complaining that a price increase will only give those people more incentive to burn CDs.

Jim Caparro, chairman of Island Def Jam, owns up to the price increase and says he is not surprised that retailers are not happy with the move. "They felt that labels were wrong, too, back when superstar pricing went from \$16.98 to \$17.98 and, then again, when it went from \$17.98 to \$18.98, and yet those price increases worked," Caparro says. "Don't get me wrong— I am not making light of the retailers' feelings on the issue."

But, he adds, the "reality of bringing superstar artists to market makes



a price increase critical."

He notes that today many complain that the record labels are too short term in their thinking, chasing hits instead of trying to establish careers for their artists. In order to do the latter, you have to be long-term in your marketing, which often means going three singles deep on an album. If you issue three singles, that means making three videos, and in today's urban music world, that becomes an expensive proposition, according to Caparro.

"The reality of remaining focused on a long-term view and not just going for one hit and getting out means that the economic model had to change" in order for labels to realize a profit, Caparro argues. By raising pricing, labels can afford to take the long-term



view. Similarly, when Island Def Jam prices developing artists at \$12.98, it is also taking a long-term view and tries to make sure those artists "have traction" before raising them to a higher price point.

In addition to the \$19.98 price point, the Jay-Z album has another unusual distinction. It is one of the few superstar albums that has had its street date moved up, instead of moved back, as so often frustratingly occurs when waiting for highly anticipated album.

The reason the Jay-Z album came out a week early was in order to steal sales from bootleggers. According to Caparro, even though the label used every precaution to protect the music, a copy of the album somehow fell into the hands of bootleggers and, according to industry sources, is being flagrantly sold in quantities all over the East Coast.

Caparro applauds the Recording Industry Assn. of America and New York City police, who made a number of big arrests on bootleggers. But despite those efforts, Caparro still decided it would be better to speed up delivery of the legitimate album to the market.

In order to accommodate the earlier release date, Caparro says, the label staff and Universal Music and Video Distribution "went through a herculean effort to move advertising so it reflects street date."



# MERCHANTS&MARKETING



THIS IS WEIRD: There are certain things you never expect to see, no matter how strange the music business gets. But we recently received word of what is likely to be the most unusual album to be issued this year. And, of course, only an indie would dare issue it.

On Oct. 30, Denver-based Animal World Recordings will release *Better Than the Beatles*, a tribute album devoted to the music of **the Shaggs**.

Those who aren't regular readers of this column may require some background here. The Shaggs were the Fremont, N.H., sisters **Dorothy, Betty**, and **Helen Wiggin**, who, at the urging of their father, **Austin**, recorded a single album of their own arhythmic, uncertainly performed compositions, *Philosophy of the World*, in 1969.

The privately pressed album was rediscovered in the '70s by hipsters like Frank Zappa (who actually declared that the Shaggs were "better than the Beatles"); its oddball reputation was spread by an LP reissue on Rounder. In 1999, "outsider music" specialist and DJ Irwin Chusid (Declarations of Independents, Billboard, May 27, 2000) secured a CD reissue of Philosophy of the World on RCA, of all places. (The whole amazing story of the Shaggs is told in full in Susan Orlean's "Meet the Shaggs," a wonderful New Yorker story anthologized in Da Capo Best Music Writing 2000.)

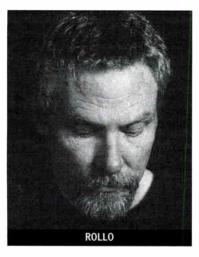
Interest in the Shaggs' music has continued to grow (they were featured in a June New York Times story about outsider music), so the time is right for their resolutely bizarre music to receive a full-blown homage. Better Than the Beatles, which will include liner notes by Chusid and cult pop artist R. Stevie Moore (who also contributes a track), will feature renditions of such Shaggs "classics" as "Who Are Parents" and "My Pal Foot Foot" by indie rock acts like Thinking Fellers Union Local 282, Danielson Famile, Bauer, Joost Visser, and Animal World's Furtips.

It doesn't get much weirder than this.

Also on the outsider music front, Hoboken, N.J.-based Bar/None Records will release *Innocence & Despair* by another Chusid fave, the Langley Schools Music Project, Oct. 9. Recorded in the late '70s in a Canadian high-school gym, the album features elementary-school children offering primitive, naive versions of hits by the Beatles, Wings, the Beach Boys, David Bowie, Neil Diamond, the Eagles, Barry Manilow, and others.

FLAG WAVING: For years, many Captain Beefheart fans have probably wondered, "Whatever happened to **Zoot Horn Rollo**?" Wonder no more: The great **Magic Band** guitarist has released his first solo album, *We Saw a Bozo Under the Sea*, on his own ZHR label.

Rollo (real name **Bill Harkleroad**) played fractured lead on such great '60s and '70s Beefheart albums as *Trout Mask Replica* and *Clear Spot*. He hasn't been heard from, except for



a single cut on an anthology, since the dissolution of his post-Beefheart unit **Mallard** in 1977—though he wrote a 1998 book, *Lunar Notes*, about what he now calls "the Beefheart Vietnam experience."

He kept busy teaching guitar and managing the Face the Music retail store in Eugene, Ore. With the growth of the Internet, he became interested in cutting an album and distributing it himself.

His resolve was increased by the interest of noted drummer/vibraphonist **Gregg Bendian**. Rollo says, "He read *Lunar Notes*, did some detective work, found out where I was, and wrote me a long letter . . . He said he would be interested in doing some of the project."

Bendian and a group of Oregon musicians back Rollo tastefully on *Bozo*. The album reflects a variety of musical interests, including '70s fusion. "Early fusion I love, before it had that 'fuzak,' **Chick Corea** thing," Rollo says. The album also betrays the inspiration of jazz composer **Thelo**nious Monk, whose shuffling rhythms and angular melodies inform several Rollo originals. Of course, several tracks—especially those in which Bendian's vibes stand in for the Magic Band's marimbas—bear the unmistakable imprint of Beefheart.

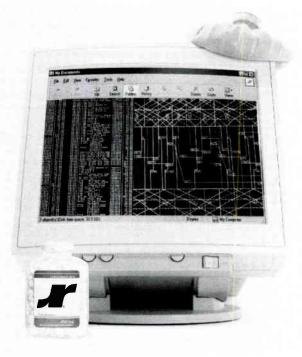
Rollo is distributing the album through his own Web site, zoothornrollo.com, but is also seeking wider retail distribution; he can be contacted via e-mail at zoot@ zoothornrollo.com. In The Works

• MTS Inc., parent of Tower Records, has had its debt ratings downgraded by agency Standard & Poor's. The move affects the company's corporate credit and senior secured bank loans. The downgrades-which follow similar actions in June by another rating agency, Moody's Investors Service-are based on the company's "heavy debt repayment requirements" and its need to secure additional financing by Oct. 1 to satisfy the requirements of its bank loans. The agency says the outlook for MTS' ratings is "negative," as the company's "financial flexibility is very limited." A Tower representative says MTS is "on target" with its paydown schedule and in compliance with its bank and bond covenants.

• The National Assn. of Recording Merchandisers and the Blues Music Assn. will release their previously announced promotional sampler, *Get the Blues!*, Sept. 18. Priced at \$1.98, the CD will be distributed exclusively by Ryko Distribution. The 18-track disc will contain cuts by Stevie Ray Vaughan, Robert Cray, Delbert McClinton, Shemekia Copeland, Keb' Mo', Koko Taylor, and others. Participating labels include Rykodisc, Alligator, Epic, Blind Pig, and Fat Possum.

• A California woman has filed suit against three companies that manufacture and sell CDs encoded to block unlimited copying and playback on standard computer audio software, including portable MP3 players. The suit, filed by consumer Karen DeLise in the Superior Court of the State of California in the County of Marin, involves the CD Charley Pride-A Tribute to Jim Reeves. The complaint alleges that Denver-based Fahrenheit Entertainment, Nashville-based Music City Records, and Phoenix-based digital-content security provider Sunn-Comm offered consumers an "impaired" product with "misleading advertising" that ultimately resulted in an "invasion of [their] privacy." DeLise's attorney, Ira Rothken, says labels that incorporate technology safeguards must provide consumers with warnings to that affect, including notice that accessing downloads requires relinquishing personal identification information. "You have to give consumers material information related to the choice as to whether to buy the CD,' he says. "Fahrenheit failed to do that." Fahrenheit CEO Peter Trimarco says the packaging on the Pride CD gives adequate notice about the safeguard technology used, type of online player required (Windows Media), and instructions for downloading. "All we're doing is keeping the honest person honest by restricting the number of downloads," Trimarco says. "They also get a free track for going through the process of registering. It's pretty straightforward and generous."

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BILLBOARD SEPTEMBER 22, 2001

at billboard.com.

New-release listings can be found

# NEW MEDIA

# Domain Lexicon Adds '.mu,''.mp3'

### **BY CHRIS MOLANPHY**

NEW YORK—With Internet domain names ending in ".com" becoming increasingly hard to come by as the Web expands, some artists and labels—looking to have greater control over their brands online—are registering their names with newly created alternative domain tags, including such music-oriented suffixes as ".mu" and ".mp3."

SamsDirect Internet, an Agoura Hills, Calif.-based seller of Internet addresses, says that several major record companies—including EMI, Universal, and Sony—have quietly registered thousands of ".mu" domains and that dozens of artist domains janetjackson.mu, garthbrooks.mu, limpbizkit.mu—have been registered by management or other representatives. Such major radio stations as KROQ-FM Los Angeles have signed on. And a number of fan sites, such as aerosmith.mu, are popping up.

New.net, another Internet domain name seller, is making inroads with the ".mp3" tag. The company recently

# TRAFFIC TICKER Top Online Retail Sites Unique Visitors (in 000s)

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3. barnesandnoble.com 4,871
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6. buy.com
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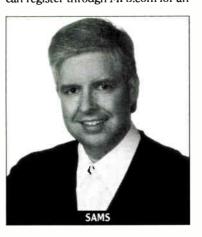
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signed a deal with MP3.com to offer thousands of ".mp3" handles to acts that post their music on the Web; they can register through MP3.com for an



"artistname.mp3" address.

Companies marketing music-related domains say the value of an alternative address, in a world dominated by ".com", is differentiation.

For its part, SamsDirect—which is focusing all its efforts on music, as it exclusively markets the emerging ".mu" domain—says some labels are using ".mu" to plan niche, grass-roots campaigns centered on "underground" Web sites. "They can use a dot-mu to let fans have a meeting place to see and hear messages about a group that don't smack of commercialism," says David Sams, CEO of SamsDirect. "Dot-com usually means, 'Here's the release, here's the tour dates.' This is more viral marketing."

Others are using their ".mu" as their primary site, including former Spice Girl Victoria Beckham (aka "Posh Spice"), who worked with EMI to grab victoriabeckham.mu and is taking an active role on the site.

"A number of the artists are getting dot-mu sites because years ago they did not get their dot-com," Sams says. "It went to the fan club or the label."

### **A NEED FOR ALTERNATIVES**

The companies marketing alternative domains say ".com" has lost its meaning. Created in the late '80s to denote "commercial" Internet sites, the suffix became so popular in the '90s that private individuals began claiming addresses.

Other major suffixes, such as ".org" and ".net"—called "top-level domains" (TLDs) and accessible to any Web browser—also had their identities muddied. New TLDs cannot be created without the blessing of an Internet standards group known as ICANN. But companies like SamsDirect have discovered ways to market little-used TLDs into more common Web handles.

ICANN originally gave out two-letter TLDs to every country worldwide, big (e.g., ".uk" for the United Kingdom) and small. Among the smallest is the African island Mauritius, which was given ".mu"; the administrator of Mauritius' domain approached Sams-Direct in 2000 to market it.

Sams and his wife had already helped pioneer the concept of alternative domains with ".cc", the handle of the Cocokeeling Islands. Officially marketed by SamsDirect as a ".com" alternative, the suffix took off when Clear Channel Communications signed up hundreds of its radio stations for ".cc" addresses. SamsDirect followed that with ".tv," the handle of the island of Tivalu that has since been marketed to TV broadcasters.

Sams says that among niche domains, ".mu" has the widest potential appeal: "This domain is going to be more valuable the more focused it is if we don't just throw it out there like dot-com and dot-org were."

Trademark disputes have also been more carefully handled in the ".mu" world, with individuals warned at signup of SamsDirect's anti-cyber-squatting policies and the company offering to hand over a domain to trademark holders with paperwork proving their rights to a name—something 'N Sync's lawyers did recently when a fan grabbed nsync.mu.

The standard price is \$50 per year to register a ".mu" address, but in a promotion, SamsDirect is charging \$4.95 for individuals for a one-year trial. Sams says this has proved popular with music fans, particularly at colleges.

Some companies have developed an option to marketing pre-existing domains or waiting for ICANN to create new ones. New.net has created several dozen niche-focused domain extensions—including ".arts," ".video," and ".mp3"—that are not official TLDs.

Steve Chadima, New.net chief marketing officer, says, "We saw a marketing opportunity and picked names with cachet, some with purposefully narrow appeal."

Under New.net's deal with MP3 .com, domain registry is \$35 per year, the same as for a ".com" address. New.net hosts the addresses on its own servers and has agreements with Internet service providers (ISP) to program their services to instantly recognize the new suffixes. (AOL and Microsoft remain holdouts among the major ISPs, Chadima says.) Web surfers whose ISPs don't recognize the specialized addresses can download a plug-in that retrofits their browser to accept the secondary suffixes.

Even a top-level domain like ".mu" faces an awareness challenge. Sams-Direct plans to announce a major marketing partnership in September and is putting all its advertising dollars behind a branding campaign to launch right after Christmas.

"People once said no one would accept 888 as an alternative to 1-800," Sams says. "These suffixes are like a zip code—it's important, but it's not the name of a city. What makes these suffixes valuable is the significance they bring."

www.billboard.com



A NEW DAY FOR MP3.COM: The changing of the guard continues at online music portal MP3.com.

In recent weeks Vivendi Universal has completed its acquisition of the company (in the pre-Napster days its chief copyright infringement enemy); site founder and industry whipping boy **Michael Robertson** has surrendered control of the operation—bowing out in the wake of the sale to take a special "advisory" role to Vivendi chairman **Jean-Marie Messier** and a reported senior post at software developer Lindows; and company president **Robin Richards** has assumed Robertson's role in the top spot, taking on the title of chairman/CEO.

But the changes don't end there. The company—which once billed itself as a maverick destination for unsigned artists and those interested in operating outside of the traditional majorlabel notions of music consumption, marketing and distribution—is sud-



denly a key tool for the industry establishment in creating a presence for itself online.

MP3.com's technology infrastructure is powering the Pressplay subscription service being developed by sister division Universal Music Group and Sony Music. And the site, which claims more than 2.8 million monthly visitors, is also positioning itself as a leading channel for the major labels to promote its artists, as well as for the parent companies of the labels to plug other media properties like films and games.

Richards tells Sites+Sounds that the company's ultimate goal is to become the destination to which consumers come to visit all their media.

"In the very near future, people will go to their provider of choice and say, 'This is where my media lives,' " he says. "And media means music and video and games. This can all be transported through the Internet."

That begins with music, he says: "We want [consumers] to park their music library here; and we want them to be available to taste the promotions the labels want them to hear."

That strategy puts the company's controversial locker business, My.MP3.com, front and center. But lockers are still a concept waiting to come into their own. My.MP3 has been the subject of a number of copyright infringement lawsuits from the industry for the better part of a year. What's more, the majority of consumers are yet to embrace the technology. Subscribers to the My.MP3 service, which offers access to a limited number of albums, is limited.

Richards says with content licenses from all five major labels and Zomba now in place, the biggest hurdle to the locker offering going mainstream remains publishing licenses.

"The No. 1 issue for music is solving the publishing access to do locker services," he says. "If that's not solved, you can forget about legitimate service on the Internet; all you are going to have is illegitimate services."

As for pricing for the service, which currently totals \$50 a year, Richards admits that he doesn't know if that's the level consumers will ultimately be willing to spend on such a feature.

"I don't know the right price point this early in the game," he says. "I think we're going to have to play with price points. There's still a lot of tinkering around with this stuff that's necessary."

But look for some type of bundling of the locker service with the Pressplay subscription offering, when that ultimately becomes available.

"My.MP3 is a service offering that requires content to be involved with it," Richards says. "The more world-class content, the more robust these offerings are going to be."

In the meantime, Richards plans for MP3.com to become "more and more of an impact in the promotion of artists"—both unsigned and signed. "When you look at our top 40 chart, there isn't a major label that hasn't given us music to promote."

What's more, he points out that the majors are spending significant dollars on direct marketing through MP3.com's multimedia e-mail product. The e-mails target fans of specific genres located in specific markets and features artist photos, downloads, song clips, links to the band and/or label site, touring dates, and on-sale dates.

Meanwhile, look for increased ties between MP3.com and Universal Music Group online music hub GetMusic.

Richards says, "Do I expect increased ties with GetMusic? Yeah. I think we have to keep growing. We have to give music enthusiasts everything they want to see."

# SHOP AROUND INSIDE: OUR EDITORS PICK THE MUST-STOCK INVENTORY FOR A SUCCESSFUL SELLING

SEASON: UPCOMING ALBUMS • BOXED-SET REISSUES • KIDS' VIDEO AND MORE!



# The History Of Holiday Salesmanship

How L. Frank Baum and other master merchants conquered economic uncertainty by creating the seasonal consumer calendar. What lessons do their accomplishments have to teach today's music retailers? BY RIGHARD HENDERSON

t seems that each day's newspaper brings a more sobering assessment of the U.S. economy than the day before. Large-scale manufacturers and entrenched brand names thought to be bullet-proof have posted mammoth losses and laid off workers in the tens of thousands. The grand pooh-bahs of fiscal fortune-telling warn that the trend toward a slowing American economy has yet to run its full course. All of which surely is dispiriting news for record retailers headed toward the 2001 holiday season.

Certainly, this is not the first Christmas ushered in with grim economic tidings. Looking back 100 years, one discovers that the very concept of the holiday shopping season was devised, as the 20th century began, in response to a sluggish marketplace. The early years of the mechanical age saw an overabundance of manufactured goods, giving rise to fears of a glut in the marketplace and concurrent depression.

The onus fell to the captains of late-19th and early 20th-century industry to provide incentives for otherwise hesitant consumers to purchase massproduced goods. Retail innovators such as John Wanamaker (whose flagship store existed in the Manhattan building that Billboard currently calls home) achieved this through innovations in advertising (daily newspapers replaced the smaller type reserved for ads with woodcut graphics and began to change ads on a daily basis) and the creation of the department store, a grand new locus for consumption which replaced specialty stores.

The confluence of several inventions (light bulbs, plate glass) emerging during this era abetted the newly created "spectacle of shopping." The availability of cast iron enabled the construction of huge retail palaces with higher ceilings and expanded display areas. Glass display cases and picture windows exerted a hitherto unknown allure on passersby, increasing consumption. Edna Ferber wrote in 1911 that the store window was "a work of art; a destroyer of contentment." A new occupation, the window trimmer, was invented to further entice shoppers into the grand new edifices of commerce such as New York's Macy's, Chicago's Marshall Fields or the J.L. Hudson Co. of Detroit. L. Frank Baum, the well-known children's author, was (among the many roles he would take on during his eventful life) a



**BILLBOARD SPOTLIGHT** 

Continued on page 64



# Irresistible Music: Fourth-Quarter Offerings You Can't Refuse

New Releases Due From Elton, Madonna, Britney, Jagger, Korn And More

# **BY JILL PESSELNICK**

rom purest pop to hardest rock, from the newest of the new to the most recognized in history, 2001's album releases thus far have lured a wide range of music fans into retail stores. Made-on-TV pop acts O-Town and Eden's Crush secured top-10 chart positions, as did Now 5's selection of singles. The latest projects from rock acts Tool and Weezer attracted a multitude of fans, while Tim McGraw and Lonestar offered up cool country CDs. And the phenomenal success of the Beatles' I proved that long-

established acts can have staying power.

The fourth quarter will likely attract a similar mixture of old and new music lovers, with albums expected from Britney Spears,

Elton John, Mick Jagger and Korn and debut projects from acts such as Invertigo. Additionally, a slew of best-of projects from Madonna, Reba McEntire, Smashing Pumpkins and Barenaked Ladies is sure to spark many interests.

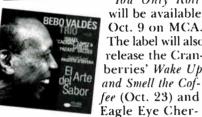
### **TOP POP**

A full serving of pop releases will tempt the palate this fall. Some selections include Joy Enriquez's eponymously titled project, which is due Sept. 25 on Arista. Forum, by the Australian band Invertigo, will be available Oct. 30 on Atlantic, while Jewel's This Way is also slated for Atlantic on Nov. 13. On Oct. 2, Columbia releases a Marc Anthony project and a Billy Joel album. The label also offers a disc from Tony Bennett on Nov. 6.

Michael Jackson's Invincible set is slated for an Oct. 30 release on Epic. Natalie Merchant's new album, Motherland, is due Nov. 6 on Elektra. Laura Dawn's Believer will be available Oct. 9 on Extasy. Pop vocalist Josh Groban's debut album will be released in late October or early November on 143 Records. Interscope/

Geffen/A&M (IGA) presents Suzanne Vega's Songs in Red and Gray on Sept. 25. A new Smash Mouth album is also expected on that date from IGA.







live offers live lones' Me, Myself & I on Sept. 25, and a new Britney Spears album is expected from the label Nov. 6. Leona

Rock You But

You Only Roll will be available Oct. 9 on MCA. The label will also release the Cranberries' Wake Up

fee (Oct. 23) and Eagle Eye Cherry's Present Future MAGNIFICAT (Oct. 30). A great-

est-hits project from Barenaked Ladies will be released in November on Reprise. On Oct. 23, Sub Pop releases Trembling Blue Stars' Alive to Every Smile.

Universal will also issue Elton John's Songs From the West Coast on Oct. 2. A Madonna greatest-hits album on Warner Bros. is due in late October or November. The label will also offer the Goo Goo Dolls' Gutterflowers and a Cher project in November. RCA drops Natalie Imbruglia's White Lilies Island Nov. 6.

Pop compilation albums will include Totally Hits 4 (Arista), set to be released Sept. 25. On the same date, Carole King's new Love Makes the World drops, on Rockingdale Records. Buddha offers Entertainment Weekly's greatest-hits series, covering 1975-1989, on Oct. 9. Universal Smash Hits will also be available Oct. 16, and Now 8 on Virgin will be released Nov. 20.

### **ROCK TILL YOU DROP**

If you want a rockin' good time, look for Kittie's Oracle (Artemis) this October; look, too, for the label to release Cindy Bullens' Neverland (Artemis) on Sept. 25. Atlantic will offer Golden State by Bush (Oct. 23) and a Kid Rock project (Nov. 6). Former Iron Maiden member Bruce Dickinson, a CMC artist, will have a

greatest-hits project on Sept. 25. Cuttin' Heads by 2001 Billboard Century Award honoree John Mellencamp will be available Oct. 23 on Columbia. A Pressure 4-5 album on DreamWorks will be released Oct. 9, and Elektra's Oysterhead project, The Grand Pecking Order, hits stores Oct. 2. An Ozzy Osbourne album is

expected Oct. 16 on Epic. Other Epic projects include Incubus' Morning View (Oct. 23) and a new album from Korn (Nov. 20). Bad Religion's The Process will hit stores Oct. 23 on Epitaph. Extasy offers projects by Aban-

doned Pools (Sept. 25) and sub.bionic (Oct. 23).

A new Breeders album, tentatively titled Title TK, is expected this fall on 4AD. Hollywood releases the Suicide Machines' Steal

This Record on Sept. 25. Transmatic's eponymously titled project will be available Sept. 25 on Immortal, and the label also offers Subject to Change by Switched in October. J-Bird will present the Rembrandts' Lost *Together* on Oct. 2. Matador act Aerogramme will release a set on Oct. 9. Oneside Zero asks Is This Room Getting Smaller? Sept. 25 on Maverick.

Nettwerk act Sense Field comes to you Tonight and Forever on Sept. 25. The Clarks Live will be available Sept. 25 on Razor & Tie. Universal will offer an Angela Ammons eponymously titled project on Sept. 25, a Stroke 9 album on Oct. 9 and the Flaw project, Through the Eyes, on Oct. 30. A new Lit album will be available on RCA Oct. 9, as will Noogie's Remote Controller (Trauma). Virgin releases Lenny Kravitz's Lenny (Oct. 23), a solo Mick Jagger disc (Nov. 6) and a Smashing Pumpkins hits compilation (Nov. 6). A new Creed disc will be available Nov. 20 on Wind-up.

DreamWorks presents the soundtrack to MTV's Tough Enough, featuring a variety of i rock acts, on Sept. 25. A variousartists collection honoring Sun Records, Good Rockin' Tonight, will be released Oct. 2 on London/

### HOLIDAY SALESMANSHIP

Continued from page 63

pioneer of window-display design. In 1898 he founded the National Association of Window Trimmers and later started The Show Window. a monthly trade magazine, prior to his writing The Wizard of Oz.

Billboard's editor-in-chief Timothy White, in his historical essay 100 Years of Wish Making" (Dec. 11, 1999), described other newly concocted enhancements to the retail experience of the day, such as the painted billboard, which provided a much-expanded canvas for artists such as Maxfield Parrish. The recently developed electric light bulb began to illuminate these beckoning images as well as the now-roomy plate-glass department store windows. As White noted, "Not until the advent of the wish-making Internet would the display of wares be so freely shared yet so efficiently confined.'

The impact of these turn-ofthe-century innovations in retail-

From left: RED's Becker, ADA's Allen, Newbury's Dreese and Tower's Solomon

ing and marketing have lasted, though, to the present day. Creating incentive for customers to shop during the holidays, as pioneered by the likes of Baum and Wanamaker, has become an ingrained part of the business. Judging from the comments of present-day record-retailing and distribution executives canvassed for this article, the old strategies still work fine, even in the InterRED always is preparation. We're always monitoring what is working and what is not. As someone said to me, 'We're always trying to outsmart the competition, not outspend the competition.' During an economic downturn, I think we're forced to focus even more sharply. We may look at a shorter window of activity than in the past for, let's say, genre programs or seasonal programs.

tinues. "We're in the music business. We're not asking people to

buy cars or other high-ticket

items. We're talking about a \$15

or \$20 item. Basically, you're

driven by the hits. If you've got really good items to sell that will

capture people's imaginations,

that consumers will want, then

you simply promote those and

get people to come in the store.

The market moves at Christmas-

time, anyhow. Everybody's out there buying stuff. You try to get

as much attention as you can for

your store, and, hopefully, customers will come in—if you're

talking about hits-all over the

place. I don't think that the mar-

ket being slow right now is terri-

Alan Becker, senior VP, prod-

uct development, of Manhattan's

**RED** Distribution, concurs, say-

ing, "We are always trying to

place the right record in the right

account at the right time in order

to maximize market activity and

turn those opportunities into

sales at the counter. The key for

bly significant."

"I think much of the industry is captive to finding the next Backstreet Boys in order to drive that traffic into those departments where people will make mulitple purchases. That's always been the trick: how to get that Titanic soundtrack type of item. Consumers don't go into departments and buy that one thing. They may walk out with three CDs or buy a holiday disc or comparable item.

-Mike Dreese, Newbury Comics

net age. Though faced with disheartening economic portents, most went on record as endorsing time-honored seasonal marketing techniques, with some questioning the perceived notion of a more austere Christmas shopping season.

"Nothing ever truly changes," observes Russ Solomon, chairman of Sacramento, Calif.-based Tower Records Group. "You don't reinvent the wheel. You do the same thing all the time: You advertise the good stuff, and you advertise it as much as you can. You try to use the promotional techniques that have worked in the past, maybe try some new ones that might work for you. There's no magic to the process. "I'm not sure the economy is in Continued on page 69 i a slump exactly," Solomon conWe're looking for more opportunities to drive sales, be it a tie-in to a festival or a genre program with several strong new releases."

As an example of the latter, Becker cites new, end-of the-year jazz releases from breaking artist Jane Monheit and veteran Herbie Hancock. "The program will have the title 'T.G.I Jazz." Beck-er notes, adding, "We're very much focussed on retailers who've worked well with jazz programs in the past, such as amazon.com, J&R, Transworld, possibly Barnes & Noble. We're doing a value-added sampler that will be given away with salepriced merchandise, and we'll bring together some of our emerging titles to correspond with that.

Continued on page 68







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# The Knack They're Back...

In Stores Sept. 25th Get it again!!!

Catch The Knack live at House of Blues Sunset Strip, September 25, 2001.



© & © 2001 Smile Records, 8442 Rudnick Ave., West Hills, CA 91304. All rights reserved. Manufactured and distributed exclusively by Image Entertainment, 9333 Oso Ave., Chatsworth, CA 91311. H ome video is hosting its annual fourth-quarter holiday bash, with children's favorites headlining the guest list.

Not wanting to be late to the dance, most attendees arrive in October. Barbie in the Nutcracker (Artisan) stars the pink lady in her first feature film. Playing the dual role of Clara and the Sugarplum Princess, Barbie is CGI-animated to choreography by Peter Martins.

Disney debuts Snow White and the Seven Dwarfs on DVD Oct. 9, fully restored, on two discs and with a minefull of extras. Dumbo celebrates his 60th with a DVD debut, also digitally restored and with



VHS available in a gift set.

Rugrats: Decade in Diapers (Paramount) is likewise set for release on DVD, after an August VHS release. A Scooby treat arrives Oct. 9 in the new mystery movie Scooby-Doo and the Cyber Chase (Warner DVD/VHS). Bonuses on the VHS include tips for the Sony video game, and the DVD sports a new music video and virtual detective game.

Fox bows Dr. Doolittle 2 on VHS/DVD Oct. 23, following its Christmas promotion of the original 1967 film, along with dozens of other film classics. Digimon 7 hits stores Oct. 16. Fox's "Double Pack Promotion" pairs holiday classics (such as It's a Wonderful Life with Miracle on 34th Street, VHS), as well as modern classics (such as Home Alone 1 and 2, VHS/DVD).

Other kids' favorites making the October party are Elmo (*The Best of Elmo*, Sony Wonder), Madeline (*Madeline at the North Pole*, two Christmas stories from DIC), Franklin (*Franklin's Magic Christmas*, USA), Michael Jordan (*Ultimate Jordan*, USA), Jackie Chan (*Jackie Chan's Adventures*, Columbia-TriStar), VeggieTales (*The Toy That Saved Christmas*, Big Idea), Bob the Builder (*Bob's*)





White Christmas, HIT), Prancer, starring Sam Elliott, from MGM, and educational fun from Pioneer (Miffy) and Baby School (So Smart! Colors. with a free CD-ROM).

A newcomer with promise is Image's first in a series of "Thumbation" spoofs, *Thumb* Wars. Created by Steve Oedekirk, writer of *The Nutty Professor* and *Ace Ventura*, the half-hour film will be priced under \$10 for VHS and DVD. Finally, Corbin Bernsen and Connie Selleca star in *I Saw* Mommy Kissing Santa Claus (PPI, Oct. 16).

### **GREEN NOVEMBER**

Shrek brings big fun to the dance on a two-disc DVD Nov. 2. The year's top film will feature an extended ending, animated menus and Shrek's ReVoice Studio, a DVD-ROM program allowing viewers to voice their favorite characters. One DVD is loaded with kid interactivity in games and art projects. The other has filmmaker commentary, as well as info on the tech of *Shrek*. That other green guy emerges Nov. 20 from Universal, in *Dr. Seuss' 'How the Grinch Stole Christmas.'* Both VHS and DVD of the Jim Carrey flick will be available in a gift set, the latter including a popup play set.

Three dogs, two bears, a mouse and an Elmo round out the November guest list. Paramount unleashes two Blue's Clues: Blue's Big News, all about Mr. Salt and Mrs. Pepper's baby Spice. Clifford makes his DVD debut in Clifford Saves the Day from Artisan. And Spot's Magical Christmas ap-

pears Nov. 30 (Disney). Bear in the Big Blue House (Columbia-TriStar) gets physical

in Potty Time and Visiting the Doctor DVDs. And Little Bear spurs creativity in the new Let's Play a Game (Paramount).

Mickey's Magical Christmas: Snowed In at the House of Mouse, premiering on VHS/DVD Nov. 6, has a house-full of Disney characters making the best of being stranded. *Elmo's World: Wild Wild* West gallops to DVD that same day from Sony Wonder.

# DECEMBER DEEP FREEZE

Beethoven's Fourth, starring Judge Reinhold and Julia Sweeney, bow-wows on Dec. 4 from Universal. Debuting the same day is Walt Disney Treasures, in four DVD volumes: Mickey Mouse in Living Color, Silly Symphonies, Davy Crockett and Disneyland USA.

Also out Dec. 4 is Land Before Time: The Big Freeze, eighth in the Universal animated franchise. With two new dinosaur characters, three new songs and a story filled with as many lessons as adventures, this Freeze is sure to warm the hearts of young and old this holiday season.

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Snow White

and Blue, Rugrats

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items." He adds, "We're somewhat recession-proof from that

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**BILLBOARD SPOTLIGHT** 

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11



# **R&B** and Hip-Hop Offerings

# UPDATE

404-261-5151.



### SEPTEMBER

Sept. 15, Georgia Music Hall of Fame Awards Show, Thomas Murphy Ballroom, Georgia World Congress Center, Atlanta, Ga. 770-491-9494.

Sept. 15, USC 47th Annual Entertainment Law Institute—The Going Rate: Entertainment Economics by Numbers, Bovard Auditorium, USC campus, Los Angeles. 213-740-2582.

Sept. 16, Racquet Rumble: The 10th Anniversary Entertainment Industry Tennis Open, benefiting the Neil Bogart Memorial Fund, Riviera Tennis Club, Pacific Palisades, Calif. 310-358-4970.

Sept. 16, **16th Annual Musicians' Picnic**, Rancho San Antonio, Chatsworth, Calif. 818-508-6874.

Sept. 20, Composing for the Features: Music and Film, presented by the New York Chapter of the Recording Academy, Walter Reade Theater, New York, 212-245-5440.

Sept. 20, How to Manage Your Copyrights Outside the U.S., presented by the Assn. of Independent Music Publishers, Dillon's, New York City. 212-758-6157.

Sept. 20, **The Buyer's Market Panel**, presented by the International Radio and Television Society Foundation, Waldorf-Astoria, New York City. 212-867-6650, ext. 306.

Sept. 20, **Composing for Features: Music & Film**, presented by ASCAP, Walter Reade Theater, New York. 212-245-5440.

Sept. 21-23, **Music Business** Adelaide, Adelaide, Australia. 61-8-8463-5483.

Sept. 23, **12th Annual HAL Tribute to Heroes and Legends,** Beverly Hills Hotel, Los Angeles. 310-274-1609.

Sept. 25, **39th Songwriter Show**case, presented by the Songwriters Hall of Fame, Makor, New York City. 212-957-9230.

Sept. 25, Fall Music Law Review, presented by the California Copyright Conference, Sportsman's Lodge, Studio City, Calif. 818-848-6783.

Sept. 25, **Record Industry Marketing Panel Discussion**, presented by the Miami Music Authority, Café Nostalgia, Miami Beach. 305-273-6303.

Sept. 25-30, National Assn. of Black-Owned Broadcasters' 25th Annual Fall Broadcast Management Conference, Monarch Hotel, Washington, D.C. 202-463-8970.

Sept. 26, **Real Stores Panel**— **Radio Play**, presented by ASCAP, ASCAP building, New York City. 212-621-6243.

Sept. 27-29, Atlanta Urban Music and Entertainment Conference, America Mart, Atlanta. 770-908-6102.

Sept. 29, **Start and Run Your Own Record Label**, presented by Revenge Productions, New Yorker Hotel, New

York City. 212-688-3504.

OCTOBER

Oct. 1-7, International Bluegrass Music Assn. World of Bluegrass Trade Show, Galt House Hotel, Louisville, Ky. 270-684-9025.

Oct. 3, **15th Annual ARIA Music** Awards, Capitol Theatre, Sydney. 612-9267-7996.

Oct. 3, BMI Urban Music Awards, Loews Miami Beach Hotel, Miami.



SPITFIRE TOUR: The nonprofit Spitfire tour, with its roster of musicians, actors, and activists, is currently hitting college campuses across the country. The tour, which is now in its fourth year and ends late-November, addresses such issues as environmental activism, presidential politics, and human rights by way of film, speeches, musical performances, and discussions. This year, participants include Woody Harrelson, environmental activist Julia "Butterfly" Hill, Krist Novoselic, formerly of Nirvana, Jill Sobule, and musician Mojo Nixon. Contact: Nick Baily at 718-522-7171, ext. 36.

CATALINA JAZZ: Narada Jazz is releasing the *Catalina Island Nights* disc Sept. 25 in commemoration of the 15th anniversary of the Catalina Island JazzTrax festival. The CD features such smooth jazz artists as **Peter White**, **Richard Elliot**, **Keiko Matsui**, and **Grover Washington Jr**. A portion of the sales proceeds will be donated to the Elizabeth Glaser Pediatric Aids Foundation. Contact: **John Gardner** at 414-961-8350.

**BENEFIT SHOWS:** Boston will host several shows to benefit local bass player **Richard Gates** Sept. 28-Oct. 4. Gates, who played with

Blues Foundation, Apollo Theatre, New York City. 323-653-1588. Oct. 4-6, Billboard/Airplay Monitor Radio Seminar and Awards, Eden Roc

Oct. 4, 12th Annual Pioneer

Awards, presented by the Rhythm and

Hotel, Miami Beach. 646-654-4660. Oct. 5, 12, 19, 26-28, Black/Friday Music & Film Festival, El Rey Theatre, Los Angeles. 323-298-0875.

Oct. 10, The First Amendment and

Paula Cole, Dar Williams, and Ron Sexsmith, suffers from familial dilated cardiomyopathy, a heart-muscle disease. The "Duct Tape Won't Do" series kicks off at the Somerville Theatre with Suzanne Vega, Patty Larkin, and Jonatha Brooke. Shows on Sept. 29, Oct. 3, and Oct. 4 at other local venues feature a variety of bands and solo artists. Contact: Ellen Guirleo at 781-643-7121.

AUCTION NEWS: A recent auction on Yahoo! for a pair of tickets to the 44th Annual Grammy Awards and a 43rd Annual Grammy Awards jacket raised \$3,850 for MusiCares, an organization that supports the health and welfare concerns of the music community. Yahoo! will sponsor the Celebrity Signature Wireless Phone Auction Oct. 1-Oct. 10 to benefit the National Coalition Against Domestic Violence (NCADV) and Call to Protect. Site visitors will be able to bid on wireless phones designed and autographed by such celebrities as Faith Hill, Trisha Yearwood, Alanis Morissette, Enrique Iglesias. Dylan McDermott, and Charlize Theron. The NCADV provides a national network of programs serving battered women and their children, while Call to Protect provides victims of abuse with access to emergency help through wireless phones. Contact: Gloria Friedmann at 212-453-2244.

the Arts, presented by California Lawyers for the Arts, Ken Edwards Center, Santa Monica. 310-998-5590.

Oct. 10-14, Nashville New Music Conference, various venues, Nashville. 615-269-5454.

Oct. 11, 2001 Spirit of Life Gala Honoring Edgar Bronfman Jr., presented by the Music and Entertainment Industry for City of Hope, Universal Studios, Los Angeles. 213-241-7268.

Oct. 13, Third Annual Eyeball Music Video Showcase, 40 Watt Club, Athens, Ga. 706-227-6090.

Oct. 17-20, **A2A:** Access to Amsterdam International Music Conference and Showcase, Golden Tulip Amsterdam Centre, Amsterdam. 512-236-0969.

Oct. 18, **Third Annual Ritmo Latino Awards**, Shrine Auditorium, Los Angeles. 562-425-5815.

Oct. 25, Making Waves: The 50 Greatest Women in Radio and Television, Tavern on the Green, New York City. 415-546-9608.

Oct. 29-30, Webnoize 2001, Century Plaza Hotel, Los Angeles. 617-763-0400.

Oct. 31-Nov. 2, **Billboard Music Video Conference and Awards**, Beverly Hilton Hotel, Los Angeles. 646-654-4660.

### NOVEMBER

Nov. 3, 2001 Music Business Seminar, presented by California Lawyers for the Arts, Loyola Law School, Los Angeles. 310-998-5590.

Nov. 5, Music Row Celebrity Bowling Bash, presented by the T.J. Martell Foundation, Hermitage Lanes, Hermitage, Tenn. 615-256-2002.

Nov. 5, **Sprint Music Row Celebrity Golf Tournament**, presented by the T.J. Martell Foundation, Governor's Club, Brentwood, Tenn. 615-256-2002.

Nov. 5-6, What Teens Want: Marketing to a New Generation, Universal Hilton, Los Angeles. 646-654-4660.

Nov. 6, BMI 49th Annual Country

Awards, BMI Nashville office. 615-401-2000.

Nov. 7, **MAP Awards**, presented by the Musicians' Assistance Program, Regent Beverly Wilshire Hotel, Los Angeles. 310-559-9334, ext. 162.

Nov. 9-11, **Cosmicbeach Electron** ic Music Festival, Montego Bay, Jamaica. 305-945-0700.

Nov. 11, **Bogart Backstage: On Tour for a Cure**, presented by the Neil Bogart Memorial Fund, Barker Hangar, Santa Monica, Calif. 310-358-4970.

Nov. 11-13, **13th Annual EPM** Entertainment Marketing Conference, Universal City Hilton & Towers, Los Angeles. 212-941-0099.

Nov. 13, Billboard/Prudential Music & Money Symposium, St. Regis, New York City. 646-654-4660.

Nov. 14, Real Stories Panel— Women in the Business, presented by ASCAP, ASCAP building, New York City. 212-621-6243.

Nov. 15, Seventh Annual PricewaterhouseCoopers Global Entertainment, Media & Communications Summit, Waldorf-Astoria Hotel, New York City. 646-394-2413.

### DECEMBER

Dec. 2, Second Annual My VH1 Music Awards, Shrine Auditorium, Los Angeles. 212-258-7800.

Dec. 4, 12th Annual Billboard Music Awards, MGM Grand Hotel, Las Vegas. 646-654-4660.

Dec. 4, **Recording Academy New York Heroes Awards**, Roosevelt Hotel, New York. 212-245-5440.

### JANUARY

Jan. 9-12, **29th Annual International Assn. for Jazz Education Conference**, Long Beach Convention Center and Hyatt Regency Hotel, Long Beach, Calif. 785-776-8744.

Submit items for Lifelines, Good Works, and Calendar to Jill Pesselnick, Billboard, 5055 Wilshire Blvd., Los Angeles, Calif. 90036 or to jpesselnick@billboard. com.



### BIRTHS

Girl, Annabella Caroline, to Jackie and Blake Chancey, Sept. 3 in Nashville. Father is senior VP of A&R for Sony Music Nashville.

Girl, Brianna Rhea, to **Rhonda** and **Trace Adkins**, Sept. 4 in Nashville. Father is a country recording artist.

Girl, Sidonia Mae, to Adrianne Stone and Paul Gibilisco, Aug. 4 in Los Angeles. Mother is a journalist/screenwriter. Father is a cameraman.



**Cockburn lnks With Rounder**. Veteran singer/songwriter Bruce Cockburn has signed a multi-album record contract with Cambridge, Mass.-based Rounder Records. In addition, a number of his early releases will be reissued through Rounder via a deal with his original Canadian label True North, as well as a new *Best Of* in early 2002, which will include two new tracks. Rounder has also entered into a distribution pact with True North, which is headed by Bernie Finkelstein, Cockburn's longtime manager. Cockburn, center, celebrates the deal with Finkelstein, left, and John Virant, president/CEO of Rounder Records Group.

1

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# Reissue Beat

# A Spate Of Special Boxes: Creedence, Quincy, Miles And More

**BY CHRIS MORRIS** 

### laborate boxed sets devoted to such diverse artists as jazz singer Billie L Holiday, country blues artist Charley Patton and San Francisco rock group the Grateful Dead will lead an outpouring of catalog releases for the 2001 holiday

Columbia/Legacy's Lady Day: The Complete Billie Holiday on Columbia (1933-1944), due Oct. 2, will survey the vocalist's most famous performances, cut with a succes-

season.

sion of great small bands that included such personnel as Lester Young, Teddy Wilson, Ben Webster and Benny Goodman. The elegantly designed 10-CD package will include a career survey by jazz critic Gary Giddins and track-by-track annotation by the set's co-producer, Michael Brooks.

Revenant Records, celebrated for such opulent boxed collections as the Captain Beefheart set Grow Fins and the previously unheard fourth volume of Harry Smith's Anthology of American Folk Music, will issue its lavish Patton retrospective, Screamin' and Hollerin' the Blues, on Oct. 23. In addition to collecting the Mississippi singer-guitarist's complete 1929-34 works, the boxdesigned to resemble an album of 78 rpm discs-will contain performances by a host of Patton contemporaries, plus the late John Fahey's complete 1970 book on the bluesman and a 128-page collection of new writing on Patton.

### **DEAD REBORN**

The highlight of Rhino Records' fourth-quarter schedule is The Golden Road, a 12-CD compilation of the Grateful Dead's complete recordings for Warner Bros. Records. Scheduled for Oct. 16, this Deadhead's delight brings together such psychedelic magnum opuses as Anthem of the Sun and Live Dead, plus later roots-oriented albums like the bestsellers Workingman's Dead and American Beauty. The collection will include a new two-disc set, Birth of the Dead, featuring previously unreleased recordings from



band's the pre-Warner days. Annotators will include Dead expert Blair Jackson; the

man Dennis McNally; former Deadhead supreme, Hale Milgrim; and "chemist to the stars"

# **ROLL NIGHTS**

The Four Tops will receive a long-overdue salute on Sept. 25, when Hip-O's four-CD set Fourever hits stores. The great Motown vocal group's 43-year career will be considered in an 85-track retrospective that will include all the Tops' big hits, 10 previously unreleased songs and rare and unreleased cuts and mixes. Rhino will also ride the soul train with its Oct. 16 release Can You Dig It?: The '70s Soul Experience, a six-CD compilation devoted to R&B's funkiest epoch. Another Rhino package sure to interest black music fans is Q: The Musical Biography of Quincy Jones; the four-CD collection, due Oct. 2, will take in the masterful, multi-talented musician-producerarranger's work in jazz, pop and R&B.

On Sept. 18, Rhino takes a comprehensive look at the history of African-American music with the six-CD box Say It Loud! A Celebration of Black Music in America. The collection surveys eight decades and contains 110 tracks; the giants of jazz, blues, soul, gospel and hip-hop are featured.



group's longtime spokes-

Capitol Records president and **Owsley Stanley.** 



# SOULFUL DAYS, ROCK 'N'

# **R&B** and Hip-Hop Offerings

Various Artists, Stimulated Vol. 1.

Raekwon, Untitled, Oct. 23

dead prez, Untitled, Oct. 30

No Limit/Priority

Priority

Oct 9

RCA

(Big Dog/RCA)

**Rockboy/Select** 

Slip-N-Slide/Atlantic

So So Def/Columbia

Greg Street, 6 O' Clock Vol. 1

Jermaine Oupri, Instructions, Oct. 2

Naughty By Nature, Family Tree, Oct. 30

Ike Oirty, Untitled

C-Murder, C-P-3.com, Oct. 9

Ras Kass, Van Gooh, Oct. 23

**Rawkus Entertainment** 

Cocoa Brovaz, Still Shinin'

Pharoahe Monch, Untitled

Black Jack Johnson, Untitled

Carlito, The Fame Game, Oct. 23

Athena Cage, The Art of the Woman,

Mobb Deep, Untitled, Oct. 30

Oct. 2

# **BY MARCI KENON**

### OCTOBER

Arista Q-Tip, Kamaal The Abstract Cee-Lo. Untitled Big Gipp, Untitled

**Bad Boy/Arista** 

Columbia

Blaque, Untitled, Oct. 30 Nas, Untitled, Oct. 30

Christina Milian, Christina Milian Oct. 9 Scarface, Untitled, Oct. 23

Prime Factorz, Oct. 2 Various Artists, Lowtown Presents Big Thangz Soldados, Oct. 2

## Flektra

Dakota Moon, A Place to Land Knoc-turn'al, Knocs Landin' Rell. The Remedy, Oct. 2 Nicole, Electric Blue, Oct. 9

# Epic

LIVE VELVET

A prominent folk twosome received an homage on Sept. 11, when Vanguard issued a 1 four-CD compilation devoted to Canadian vocalists 1an & Sylvia Tyson.

An early-October set that will probably have Yuletide legs is the Polydor/UME collection The Velvet Underground Bootleg Series, Volume 1: The Quine Tapes. The three-CD set collects various 1969 live performances by the band captured in San Francisco and St. Louis by guitarist and VU fan Robert Quine. The set is highlighted by a trio of fierce extended performances of the band's signature epic, "Sister Ray.

MCA plans a four-CD set devoted to the grease-painted hard rockers Kiss in November. The 80-track collection, which will include close to 20 rarities, will span the group's entire career; it will include the band's early sessions as Wicked Lester, demos of such hits as "Strutter" and "Deuce," and 1973 live recordings.

On Sept. 25, Cat Stevens gets his due with the release of MCA's On the Road to Find Out. The singer-songwriter's entire career is considered on this 79track compilation, which will include a bevy of unreleased tracks and rarities, including recent work by Stevens as Yusuf i Islam

While EM1 has no major boxed sets on its schedule for the end of the year, it is reissuing its entire six-CD Blondie catalog (originally on Chrysalis) in digitally remastered and upgraded packages. Each album—Blondie, Plastic Let- 1 ters, Parallel Lines, Eat to the Beat,

MCA Faith Evans, Faithfully G-Dep, Child of the Ghetto Wiz Dinero, The Cartel's Hitman, Oct. 2 E-Dub, The Prezident, Oct. 16 Nucci Rey O, American 21 (That's The Ball Game), Oct. 16 Mary Mary, Untitled, Oct. 16 Motown Benzino, The Benzino Project Journalist, Untitled

Def Jam Ja Rule, Pain Is Love, (Murder Inc /Def Jam), Oct. 2

Dog Day Black C of RBL & Taydatay of 11/5,

Various Artists, Downtime, Oct. 23

Rhona, Rhona (Darkchild/Epic)

Various Artists, Red Star Sounds Volume I Soul Searchin' (Red Star/Epic), Oct. 9 Various Artists, Vinyl Exams 2

The Subway Ride, Oct. 16 Ruff Endz, Untitled, Oct. 30 **J Records** 

Busta Rhymes, Genesis Angle Stone, Mahogany Soul RL, R.L.:ements

# Jive

Petey Pablo, Diary of a Sinner (1st Entry), Oct. 23 Too Short, Chase the Cat. Oct. 23

### Koch

Cadillac Todd, The Great White Pimp (In The Paint/Koch), Oct. 9 Lil' Keke, Untitled (In The Paint/Koch), Oct. 9 La Chat, Untitled, (Hypnotize/In The Paint/Koch), Oct. 23 The Outlawz featuring Tupac, Untitled (KELA/In The Paint/Koch), Oct. 23 Onyx, Untitled (KELA/Koch), Oct. 30

Laface/Arista Toni Braxton, Untitled

> Loud/Columbia Various Artists, Southern Compilation. Oct. 2

# HOLIDAY SALESMANSHIP

Continued from page 64

### HOLIDAY DESTINATION

'I don't think there's any magic bullet that works [for Christmas record shopping]," says Mike Dreese, CEO of Boston-headquartered retail chain Newbury Comics. "Unless you're like a Newbury Comics and create more of a super-destination sense with your customers, I think much of the industry is captive to finding the next Backstreet Boys in order to drive that traffic into those departments where people will make multiple purchases. That's always been the trick: how to get that *Titanic* soundtrack type of item. Continued on page 70 1 Consumers don't go into departColumbia Cypress Hill, Untitled, Nov. 6

### **Def Jam**

Musiq Soulchild, Untitled; Ludacris, Word of Mouth, Nov. 6; Cadillac Tah, Untitled, Nov. 6: Montell Jordan, Untitled, Nov. 13; Nov. 13; Kelly Price, Untitled, Nov. 20: DMX, The Great Depression, Nov. 20

Elektra Nate Dogg, Untitled; Yolanda Adams, Untitled

Epic B2K, B2K Is Hot, Nov. 6; Glenn Lewis, Untitled, Nov. 6: Ghostface Killah, Bulletproof Wallets, Nov. 13; Jill Scott, Untitled (Hidden Beach/Epic), Nov. 13

JCOR 8Ball, Almost Famous, Nov. 20

Laface/Arista Donell Jones, Untitled; TLC, Untitled

Loud/Columbia Funkmaster Flex, Pitbulls, Nov. 6

Motown Sharissa, Sharissa

Priority Snoop Dogg, Death Row's Greatest Hits, Nov. 6

Slip-N-Slide/Atlantic Trina, Untitled

So So Def/Columbia Lil' Bow Wow, Untitled, Nov. 13; Various Artists, Anniversary, Nov. 20

(J.O.S.E.) (Terror Squad/Atlantic),

Various Artists, Hip-Hop Hits Vol. 5,

Noreaga, Untitled, Dec. 4

Various Artists, How High,

soundtrack, Dec. 11

Laface/Arista

OutKast. Untitled

Loud/Columbia

Xzibit, Untitled, Dec. 11

Oec. 4

Def Jam

Dec. 18

RCA

### Universal Ms. Toi, That Girl, Oct 9: SPM, Never **DECEMBER** Change, Oct 9; Miracle, Keep It Arista Country, Oct 16; Mack 10, Bangers Latrelle, Untitled (Nu America/Arista) Ball, Oct 30; Warren G, Return of the Regulator, Oct 30; Boyz II Men, Atlantic Greatest Hits Vol.1. Oct 30 Fat Joe, Jealous Ones Still Envy

Warner Bros. Eric Benet, Better & Better, Oct. 30

MINTHERE Arista

Pink. Untitled

Atlantic Brandy, Untitled, Nov. 13

**Bad Boy/Arista** 

Various Artists, Sean "Puffy" Combs & Hezekiah Walker Present...Thank **Cash Money/Universal** Hot Boys, Let Em Burn, Nov. 20

Cherokee, Soul Parade, Dec. 4 (Trip Entertainment/RCA)

ments and buy that one thing. They may walk out with three CDs or buy a holiday disc or comparable item that has a huge margin associated with it. You can take a holiday midline disc that costs you \$7 and get \$14 for it. That's a lot of margin to the industry."

Dreese acknowledges a current lack of consumer confidence, reflecting, "I anticipate a very poor holiday season. I think the other shoe has yet to drop in terms of consumer comfort. Our experience, both in the very early '80s and in the '91-'92 slow periods, is that it's times like these that we tend to absorb market share. due to competitive failure. It's back to the expression 'Retail is detail,' and if you're executing well, you have a huge opportunity to expand your volume. In [the Boston| market, we just had Tower Records close a 50,000-sq.ft. store, a half-block from our No. 1 store. There's a lot of competitive failure during lean times.

### **TOO MANY DISCS**

Taking issue with the thought that the record industry is unaffected by a faltering holiday marketplace, Dreese points out, "If you look at SoundScan and you've got a 3% decline in unit volume, that has a big impact. There's nobody out there who signed a 10-year lease three years ago who anticipated that occurring." Dreese notes the extent to which the industry has built out in his New England market, observing that there are vastly greater numbers of outlets now than a year ago, owing to the penetration of mass merchants.

The way I put it to my staff is to ask, 'How many compact discs are physically located in the state of Massachusetts today versus a year ago?' The answer is, of course, that there's more of them, but that's against a backdrop of declining sales," he says. "There's a problem there in terms of turn ratios on inventory. [Newbury's] business is being driven by used CDs and DVDs; the latter is still running up over 250% from a year ago. There's an enormous consumer interest in that product, so we've expanded our offerings very significantly. If it wasn't for DVDs, the major specialist chains would be in very deep trouble right now.'

"To be honest," opines Andy Allen, president of Manhattanbased distributor ADA, "I would bluntly offer the thought that most of our labels aren't doing anything differently [to attract consumers during the holidays] than they would do ordinarily, which is to put out good quality music and maximize the opportunities presented to them. As an indie, you have to take what's there. We've got a smart group of people looking to maximize those opportunities, but programs are more expensive this year than they have been in the past. It's going to cause some of the labels to reevaluate opportunities in a way that they may not have had to in the past, because they're being priced out of listening stations and display opportunities and that sort of thing. I don't know that there's a structured plan in place to do anything more than that."

Allen reflects that "It has been my experience in the pass that, if you've got a good record and are aggressively marketing it-which usually, these days, means a street price of \$12 to \$15, depending on the list-that [a slow economy] is not generally felt as much as it might be for the higher-ticket items." He adds, "We're somewhat recession-proof from that

standpoint. The greater concerns revolve around what's happening with file-sharing services and the CD-R sales: these are the bigger issues right now. If we have a good record and we're selling it for 13 bucks, I don't think that's a big problem in terms of a holiday gift purchase. I doubt, based on the expenses behind the marketing of records, that anyone has any intentions, at this point, of trying to do anything at a lower price point [for the Christmas season]. Frankly, it's hard enough to make money at the price points we already have.

The gulf between John Wana- IRRESISTIBLE MUSIC maker's concerns with keeping his department-store windows lit during evening hours and the current threat posed by CD burners seems broader than 100 years. Yet merchants, then as now, seek that glittering item that will lure customers to their retail emporia. As illustrated by the latter comment of ADA's Allen, there is an unbreakable bond between today's digitally abetted record industry and the fledgling retail arena of a century ago: the need line.

Continued from page 64

Sire. The project will include tracks by Live, Kid Rock and matchbox twenty. Warner Bros. issues New Order's Get Ready Oct. 16. And, finally, while there's no official release date yet. Mayerick has an Alanis Morissette project planned for October.

### WILD WORLD OF COUNTRY

Fourth-quarter country releasto keep one's eye on the bottom es that will make customers click i their heels include the Ark 21

project All the Way to Here by John Berry (Oct. 2). Capitol Nashville is expected to offer a new Garth Brooks album this fall, and Chris LeDoux's After the Storm (Sept. 25) and Trace Adkins' Chrome (Oct. 9) will also be available. A Mike Walker album from DreamWorks Nashville hits stores Sept. 25, while Epitaph issues Merle Haggard's Roots, Vol. 1 on Oct. 9.

A Hank Williams tribute album will be released Sept. 25 on Lost Highway, and Lyric Street will issue a Brian McComas album on Continued on page 70





# **REISSUES BEAT**

Continued from page 68

Autoamerican and The Hunterwill include new liner notes by original producers Richard Gottehrer and Mike Chapman and will contain previously unreleased tracks.

### MO' MILES, SHAW 'NUFF

On Oct. 23, Columbia/Legacy continues its award-winning series devoted to the work of Miles Davis with

The Complete In a Silent Way Sessions, a three-CD boxed set that pulls together the various sessions that culminated in the trumpeter's groundbreaking 1969 electric al-

bum, which served as a compass point for all the fusion albums that followed.

RCA Bluebird has a couple of swing packages to get Lindy hoppers bopping. On Oct. 9, the

# label will begin the beguine with **IRRESISTIBLE MUSIC**

Artie Shaw's Anthology, a five-CD | Continued from page 69

inetist/bandleader's entire career 1 Oct. 23. MCA Nashvhille will present Chely Wright's Never Love (and will include selections from You Enough (Sept. 25) and Reba McEntire's Greatest Hits Vol. III: I'm a Survivor (Oct. 23). On Oct. Force Band Recordings will be 30, Monument releases Joe Diffie's In Another World and Jeffrey Steele's Tip Your Hat. Nov. 13 sees the Island release of Shelby Lynne's Love, Shelby.

RCA Nashville will offer George Jones' The Rock: Stone Cold Country 2001 (Oct. 2) and Clint Black's greatest hits (Oct. 30). On Oct. 9, Beachwood Sparks' Once We Were Trees (Sub Pop) will hit stores. A Pat Green project will be available Oct. 16 on Universal. Warner Bros. releases Chad Brock's III on Sept. 25, a Tracy Lawrence project on Oct. 23 and Kasev Chambers' country-rock Barricades & Brickwalls in early November.

# LATIN LUXURIES

Hot Latin beats will be provided this fall with releases such as BMG U.S. Latin's Aroma de Mujer by Giselle on Oct. 2 and projects roe, Hank Williams, Clifton Che- 1 by Diego Torres and Raul Di Blasio, both due Oct. 23. A salsa album from Marc Anthony will be available Oct. 2 on Columbia. EMI Latin releases a Carlos Ponce project in late September and a Carlos Vive disc in October. Shakira will return with an Epic project on Oct. 2. Hollywood's Gipsyland album is also due out Oct. 23, while Luaka Bop offers Cybertropic Chilango Power by Los de Abajo on Oct. 9.

### SHALL WE DANCE?

Shake your groove thing with Kid Loco's Kill Your Darlings, due Oct. 2 on Atlantic. DreamWorks releases a Regency Buck album on Oct. 30. Trance X/perience Vol. 3 will be available Oct. 23 on Jellybean. An eponymously titled New Deal project will be released Sept. 25 on Jive. In October, Moonshine presents Tall Paul's Mixed Live and Slipmatt's Speed Limit 140BPM. A BT remix album will be available Oct. 9 on Nettwerk. Strictly Rhythm presents Live With Ionathan Peters on Oct. 23. V2's various-artists album, History of House According to 3rd St., will be released Sept. 25.

### ALL THAT JAZZ, ALL **THOSE BLUES**

Such mood-setting jazz albums as Cyrus Chestnut's Soul Food (Atlantic, Oct. 16) are set to be released this fall. Blue Note offers Songs From the Analog Playground by Charlie Hunter on Sept. 25, along with Dr. John's Creole Moon (Oct. 9), Bebo Valdés' Al Arte Del Sabor (Oct. 23) and Ronny Jordan's Off the Record (Nov. 6). A project by Alex Bugnon will be in stores Oct. 23 on Narada Jazz. The blare of a horn or the strumming of a guitar might attract consumers to some of these blues and folk releases. Bullseye Blues & Jazz issues the various-artists compilation Rhythm Room Blues, consisting of live recordings at the Rhythm Room in Phoenix, on Oct. 2. The folk project If 1 Had a Song—The Songs of Pete Seeger Vol. II, featuring artists such as Arlo Guthrie and Ioan Baez, will be available on Red House Oct. 9. Also on that date, Shanachie releases Debi Smith's Redbird.

# **AROUND THE WORLD**

A sampling of world-music fare will sprinkle the fourth quarter. A various-artists compilation, Desert Roses & Arabian Rhythms Vol. II, will be available Oct. 2 on Ark 21. Anoushka Shankar's third album is expected Oct. 23 on EMI Classics. The Celtic Fiddle Festival's Rendevous is scheduled for an October release on Green Linnet, while Higher Octave presents Ottmar Liebert's Surrender to Love, Best of Vol. II and the Morrocan Spirit album in Octo-





box that will survey the clar-

Shaw's own private collection).

And, if you're still in the mood,

Glenn Miller's Complete Army Air

released on the same day, as a

four-CD box. On Sept. 25, RCA/

Bluebird is also re-releasing its

highly praised four-CD box of

Louis Armstrong's complete RCA

**ROOTS OF OUR RAISING** 

Palm Pictures will deliver Ameri-

can Roots Music, a four-CD boxed

companion to the four-hour PBS

series that bows Oct. 29. The set

is a broad survey of

American folk, coun-

try, blues, gospel, West-

ern swing, bluegrass,

zydeco, Cajun, Tejano

and Native American

music, and will feature

tracks by such titans as

Jimmie Rodgers, the i

Carter Family, B.B. King,

Muddy Waters, Bill Mon-

On Oct. 16, Chris Blackwell's

recordings.



The time-honored tradition of a fan taping a live concert of a favorite band takes an unusual twist with the three-CD set The Velvet Underground Bootleg Series, Volume 1: The Quine Tapes. Robert Quine was not only a fan of one of rock's most influential and legendary bands when he recorded the group in 1969 but the guitarist later became a founder of punk pioneers Richard Hell & The Voidoids and from 1981-1985 recorded and toured with Velvet Underground leader Lou Reed.

An informed listener, in 1969 Quine became a friend of the band while making these recordings; he later took his original cassette tapes and transferred the best performances onto reel-to-reel tape. Those four hours of choice reel-to-reel tape transfers comprise the digitally compiled and remastered The Quine Tapes.

# THE VELVET UNDERGROUND Bootleg Series, Volume 1: The Quine Tapes



This historic set features 23 digitally restored and remastered tracks (4 hours of music) on 3 compact discs; all but one of the tracks are previously unreleased.

The Velvet Underground Bootleg Series, Volume 1: The Quine Tapes, as the title suggests, is the first release in a series of rare Velvet Underground recordings. The series will present many more rare, historic concerts of this legendary band.

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AVAILABLE OCTOBER 16

ber. Femi Kuti's Fight to Win will be released Oct. 16 on MCA. Music From the Coffee Lands 2 (Oct. 9) and Calypso (Nov. 13) will be available on Putumayo. Real World releases the various-artists disc Spirit of Africa on Oct. 23. Oct. 9 will bring several Klezmatics projects on Rounder. Smithsonian Folkways will release Afro-Cuban Sacred Music From the Countryside (Sept. 25) and two volumes of traditional music from Peru (Oct. 23).

### **HOLIDAY CHEER**

When it comes time to filling those stockings, look for Mannheim Steamroller's Christmas Extraordinaire (American Gramaphone, Oct. 30). On Sept. 25. Capitol offers Dave Koz & Friends: Smooth Christmas while RCA issues John Denver's (previously unreleased 1996) Christmas Concert. A Destiny's Child holiday project is set for an Oct. 30 release on Columbia, while a





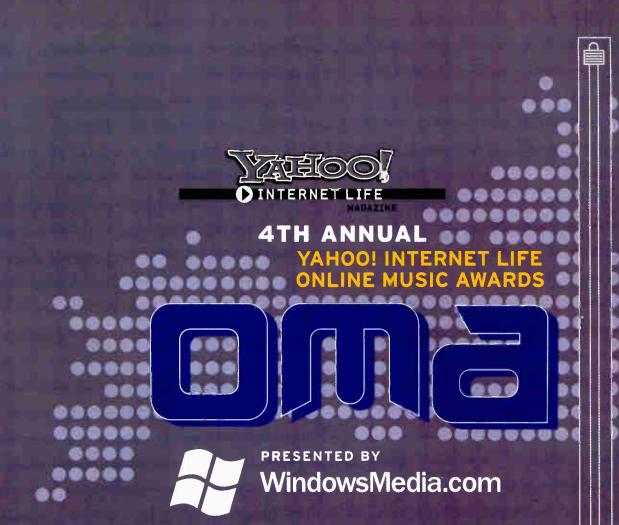


Barbra Streisand album is also on tap for the label Nov. 6. Epic will ready a teen-pop Christmas compilation for a Nov. 13 release. Jive will offer Newsong's *The Christmas Shoes* on Nov. 23.

Irish musicians Dolores Keane, Arty McGlynn and Liam O'Flynn contribute to To Shorten the Winter: An Irish Christmas With Tommy Sands, available Oct. 2 on Green Linnet. The various-artists album Satan Claus, featuring hard-rock and nu-metal artists. will be released November on Immortal. An MCA Nashville various-artists compilation, Christmas Cookies, hits stores Oct. 16, as will the label's Michael McDonald holiday project. B.B. King's Christmas on MCA will be released Nov. 6. On Oct. 23, Narada Jazz offers A Warren Hill Christmas. A Christmas Celtic Sojourn will be in stores Oct. 9 from Rounder. On Word, an English and Spanish version of Jaci Velasquez's Christmas will be available this fall.







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## HOME VIDEO



**STOP, THIEF:** Consumers have embraced the DVD-Video format faster than any other entertainment product in history, and according to retailers and studios, they're stealing it in record numbers as well.

At the DVD Entertainment 2001 summit held recently in Los Angeles, Buena Vista Home Entertainment VP of brand marketing **Gordon Ho** said that, based on his company's research, the retail shrinkage rate for DVD has reached 5%, the highest for any product: "We're implementing an antitheft display and making our packaging bigger to guard against sweeping." Sweeping is when a thief grabs an armload of product and makes a mad dash for the exit.

## BIG APPLE ANIME FEST

Although there are no data available for DVD shrinkage rates from the National Assn. of Recording Merchandisers (NARM), preliminary findings from the trade organization's annual retail security survey indicate that the shrinkage rate for prerecorded music is 1.7%. According to the report, gift-item shrinkage ranks the highest, at 2.9%.

Consumers who steal aren't the only culprits: Employee theft of all products ranks as the top concern among retailers, according to the NARM survey.

Some stores get hit harder than others, according to a panel of retailers at the DVD confab. Best Buy senior buyer **Dusty Bowling** said DVD theft is less than one-half of 1% at the chain. But according to Borders Books & Music and Wherehouse Entertainment, more DVDs are stolen than any other product in the stores.

In addition to sweeping, consumers are cutting open DVD packages, stealing the disc, and placing the empty box back on the shelf. Borders executive VP **Len Cosimano** said, "The industry really needs to make a different type of box to prevent someone from slicing the side of the box open and slipping out the discs."

Wherehouse Entertainment VP Paul Ramaker said the chain puts security tags on the DVD box, but it's not curtailing shoplifting of the discs: "It's just too easy to open a DVD package. At least with audio product, the packaging makes it harder to open up in the store."

While creating a theft-proof box

seems to be a solution, it's not as easy as it sounds. "Stealing discs out of the box is a real problem," said Artisan Home Entertainment president of sales and marketing **Jeff Fink**. "But how do you create something to prevent a thief from sliding it out of the box and at the same time make it easy for the customer who buys it to get it out of the box? You have to satisfy both the retailer and the consumer."

**JOINING THE ANIME FEST:** The firstever Big Apple Anime Fest has lined up Virgin Megastores as a sponsor and venue for celebrity appearances.

During the event, scheduled for Oct. 26-28 in New York City. the store's Times Square location will host autograph sessions with celebrity anime directors and producers. More than 15 noted anime creators, including directors **Rintaro** and **Katsuhiro Otomo**, are scheduled to appear.

Virgin will also run promotions at all three of its New York City-area locations in conjunction with the festival. The chain also has stores in New York's Union Square and in Westbury, N.Y.

Rintaro has directed episodes of *Astro Boy* and *X: The Movie*, and Otomo directed the anime classic *Akira*. Recently, the pair collaborated on the new feature *Metropolis*, which will debut at the festival's opening night. The TriStar Pictures film will open in theaters Nov. 9.

In related news, Columbia TriStar Home Entertainment will release the WB Saturday animated program Jackie Chan Adventures on VHS/ DVD Oct. 23.

The \$19.95 DVD will feature three episodes from the series: "The Power Within," "The Day of the Dragon," and "The Search for the Talisman." The VHS, priced at \$12.95, will only contain "Power Within" and "Day of the Dragon."

The cartoon, which debuted last year, was the top-ranked new cartoon last year among kids between the ages of 2 and 11, according to *TV Guide*.

**'WONKA' WIDE**: Internet chat rooms have been highly critical of Warner Home Video's pan-and-scan-only version of the new 30th anniversary DVD edition of *Willy Wonka & the Chocolate Factory* that was released Aug. 28.

Maybe it's just a coincidence, but Warner has announced that a widescreen version of the DVD will be released Nov. 13 at the identical price of \$24.98. Warner declined to comment on the reason for the delayed widescreen release.

## Foreign, Classic Titles Thrive At NYC's International Film & Video Center

#### **BY JIM BESSMAN**

NEW YORK—If you're strolling down New York City's First Avenue in search of a video store, you're liable to miss the little white storefront at 54th Street that is International Film & Video Center (IFVC). Unless, of course, you're a fan of its eclectic mix of classic and foreign films not available at the nearby Blockbuster.

Specializing in product ranging from the films of Jean-Luc Godard and Akira Kurosawa to American classics from Preston Sturges and Howard Hawks, IFVC has thrived for nearly 20 years by feeding movie fans, both near and far, with a steady diet of films that are outside the mainstream.

"I have a great network of customers, from universities and film companies to film buffs from around the world," IFVC owner Bahman Maghsoudlou says. "I've had a Blockbuster next to me for the last five years, but they only carry new releases and send customers who ask for special films to us. For the industry to ultimately survive, it needs both the megastores and the micro-stores like us."

What also separates IFVC from the competition is Maghsoudlou, An Iranian expatriate and film scholar who founded the store in 1983, he's as sophisticated as his video inventory. Currently, he's completing two books-Subjective Camera in Hitchcock's Films and Analysis of Iranian Cinema After the Revolution—and has produced the films Surviving Paradise and the upcoming The Last Train, based on the life of Tolstoy. In between writing and filmmaking, Maghsoudlou is a lecturer and international film festival adviser and jurist.

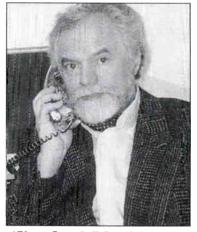
#### DON'T KILL VHS PREMATURELY

Sitting in his tiny second floor office, perched over IFVC's 20,000-title inventory, the outspoken Maghsoudlou has some strong opinions about how a small independent dealer like himself can survive as the business continues to change.

The key to the future is the DVD-Video format, he says, but that's only if he and other video retailers can outlive the tricky transition from tape to disc: "It will take time to change over from VHS machines to DVD players, and Hollywood is making a mistake in rendering VHS obsolete so fast. It can continue to be a great revenue-maker without damaging DVD's growth."

While he recognizes the appeal of DVD over tape, Maghsoudlou points out that 90% of U.S. households still own a VCR. "It will be

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T've had Blockbuster next to me for five years, but they send customers who ask for special films to us. For the industry to survive, it needs both the megastores and the micro-stores like us.'

-BAHMAN MAGHSOUDLOU, IFVC

very difficult to replace VHS customers with DVD customers, and retailers are suffering because they have to buy the same movie in two different forms." As a result, he says, retail purchasing budgets are shrinking, which forces stores to offer smaller selections.

Maghsoudlou, who believes VHS will be a viable format for the next 10 years, also suggests that studios drop their strict policies on regional coding of DVD hardware and software until it becomes the dominant format in the marketplace. Regional coding blocks access to a DVD in certain international territories. Customers, however, can purchase various players that circumvent the codes.

### PROFITABLE SALES

While many indie dealers mainly deal in the rental business, Maghsoudlou estimates that between 75% and 80% of IFVC's revenue comes from video sales. The store also sells more than 5,000 out-ofprint titles, which significantly contributes to its bottom line.

Additionally. the store recently launched a Web site, ifvc.com, to further extend its reach beyond 54th Street. The site allows customers to buy and rent videos and DVDs via e-mail, as well as get information on new releases from IFVC's extensive database.

A substantial number of out-oftown patrons has also discovered the store through favorable mentions in the *Leonard Maltin Movie* & Video Guide books and such publications as The New York Times and Entertainment Weekly.

"Hollywood needs to move fast to change the pessimistic view that a lot of retailers will go out of business in the next few years," he says. "That's a very dangerous notion for Hollywood to be part of."



**Coming Attractions.** Artisan Home Entertainment executives and stars from the company's upcoming release schedule celebrate at a retailer event held at the Hard Rock Hotel in Las Vegas. Pictured, from left, are Vincent Pastore (*Made*), Artisan president of sales and marketing Jeff Fink, Artisan president Steven Beeks, comedian Kenny Kerr, Artisan Family Home Entertainment president Glenn Ross, Artisan VP of marketing Hosea Belcher, and, in front, Alisha Klass (*Center of the World*).

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PUNImation 294       DBZ: BATTLE ROYAL (EDITED)       Animated       2001         12       5       4       RUGRATS: ALL GROWED UP Nickeloden VideolParamount Home Video SSM13       Animated       2001         13       Image: Comparison of the Co		14.95
12       5       4       RUGRATS: ALL GROWED UP Neckelodeon VideoliParamount Home Video SS9413       Animated       2001         13       Image: Columbia Fishar Home Video SS9413       FINDING FORRESTER Columbia Fishar Home Video SS9413       Sean Connery Robert Brown       2000         14       20       34       DR. DOLITTLE ForVideo 2762       Eddie Murphy       1996         15       Image: Columbia Fishar Home Video SS9713       Image: Columbia Fishar Home Video SS9713       1996         15       Image: Columbia Fishar Home Video SS9713       Image: Columbia Fishar Home Video SS9713       1996         16       Image: Columbia Fishar Home Video SS9713       Image: Columbia Fishar Home Video SS9713       1996         16       Image: Columbia Fishar Home Video SS9713       Image: Columbia Fishar Home Video S9714       1996         17       7       19       THE EMPEROR'S NEW GROOVE Weld Dance Video B7534       Animated       2000         16       10       BRING IT ON Unversal Studios Home Video S1713       Kirsten Dunst       2000         16       10       BRING IT ON Unversal Studios Home Video S235       Adam Sandler       1995	_	
Nuckelodeen Wdeel@Paramount Home Video 83913       FINDING FORRESTER       Sean Connery       2000         10       Image: Sean Connery       Robert Brown       1998         10       Image: Sean Connery       Robert Brown       1998         10       Image: Sean Connery       Robert Brown       1998         11       Image: Sean Connery       Robert Brown       1998         12       Image: Sean Connery       FinDing ForRESTER       Eddie Murphy       1998         13       Image: Sean Connery       FinDing ForRESTER       Eddie Murphy       1998         14       Image: Sean Connery       FinDing ForRESTER       Eddie Murphy       1998         14       Image: ForWideo 4118       Image: Studies Home Video 8254       Eddie Murphy       1996         15       Image: ForWideo 4118       Image: ForWideo 8254       Animated       2000         15       Image: ForWideo 82173       Eddie Murphy       1996         16       Image: ForWideo 82173       Kirsten Dunst       2000         16       Image: ForWideo 8236       Adam Sandler       1995         17       Image: ForWideo 8236       Adam Sandler       1995		14.95
Columbia Trister Home Video       Robert Brown         20       34       DR. DOLITTLE FoxVideo 2762       Eddie Murphy       1998         10       7       19       INDEPENDENCE DAY FoxVideo 8118       Will Smith Jeff Goldblum       1996         17       7       19       THE NUTTY PROFESSOR Unversal Studies Home Video 8254       Eddie Murphy       1996         17       7       19       THE EMPEROR'S NEW GROOVE Web Darkey Home Video 827173       Animated       2000         10       BRING IT ON Unversal Studies Home Video 82173       Kirsten Dunst       2000         19       ELLY MADISON Unversal Studies Home Video 8236       Adam Sandler       1995	NR	12.95
20       34       DR. DOLITTLE Facklate 2762       Eddie Murphy       1998         10       Image: State 2762       Image: State 2762       Image: State 2762       1996         10       Image: State 2762       Image: State 2762       Image: State 2762       1996         10       Image: State 2762       Image: State 2762       Image: State 2762       1996         11       Image: State 2762       Image: State 2762       Image: State 2762       1996         11       Image: State 2762       Image: State 2762       Image: State 2762       1996         12       Image: State 2762       Image: State 2762       Image: State 2762       Image: State 2762         13       Image: State 2762         14       Image: State 2762         13       Image: State 2762         14       Image: State 2762	PG-13	14.95
1       INDEPENDENCE DAY FoxVideo 4118       Will Smith Jeff Goldblum       1996         6       Image: Studios Home Video 82594       Eddie Murphy       1996         7       7       19       Image: Studios Home Video 82594       Animated       2000         10       8       10       BRING TO N Universal Studios Home Video 87173       Kirsten Dunst       2000         11       0       10       BRILLY MADISON Universal Studios Home Video 8236       Adam Sandler       1995	PG-13	9.98
6     Image: Self Goldbalm     1996       7     7     19     Image: Self Goldbalm     1996       10     7     19     Image: Self Goldbalm     1996       11     6     10     Bully Mone Video 8254     Animated     2000       11     6     10     Bully Mone Video 87173     Kirsten Dunst     2000       11     6     10     Bully MADISON Unversal Studios Home Video 87173     Adam Sandler     1995	PG-13	9.98
17       19       THE EMPEROR'S NEW GROOVE Web Dariey Home Video/Buena Vista Home Entertainment 21638       Animated       2000         16       10       BRING IT ON Universal Studios Home Video 87173       Kirsten Dunst       2000         19       ET       BILLY MADISON Universal Studios Home Video 82365       Adam Sandler       1955	PG-13	9.98
6       10       BRING IT ON Universal Studios Home Video 87173       Kirsten Dunst       2000         90       E       BILLY MADISON Universal Studios Home Video 82395       Adam Sandler       1995	G	26.99
Universal Studios Home Video 87295 Adam Sandler 1995	PG-13	14.98
Unversal Studios Home Video 82395	PG-13	9.98
		9.99
Touchstone Home Video 1335		
8     12     COYOTE UGLY Touchstone Home Video/Buena Viste Home Emeritarimment 21794     Piper Perabo Adam Garcia     2000	PG-13	14.99
22         14         7         POWER RANGERS: IN 3-D         Various Artists         2001           FoxVideo 2001849         FoxVideo 200184	NR	14.98
22 JUNGLE BOOK: MOWGLI COMES TO THE JUNGLE Animated 1990	NR	5.99
9 8 SHIRLEY TEMPLE GIFT SET Shirley Temple 2001	NR	39.98
BILLY ELLIOT Jamie Bell 2000 Unversal Studies Home Video 8853 Julie Walters	G	14.98
TRUE LIES Arnold Schwarzenegger 1994	R	9.98
HEIDI Shirley Temple 1937	NR	14.98
Inventetri Century-Fox/Fox/foto: 85/1         Shirley Temple         1935           CURLY TOP         Shirley Temple         1935	G	14.98
PoxVideo 8509	PG-13	9.98
Universal Studios Home Video 83662 Randy Travis 300 13 47 BIG DADDY Adam Sandler 1995		
Columbia TriStar Home Video 03892		
REBECAA OF SUNNYBROOK FUN FARM Shirley Temple 1937 FoxVideo 6578		14.98
10     4     THE LITTLE BEAR MOVIE     Animated       Paramount Home Video 06/513     2001	G	24.95
11     4     PLANET OF THE APES FoxVideo 4105467     Charlton Heston Roddy McDowell     1968	G	14.98
KISS THE GIRLS Paramount Home Video 331883 Ashley Judd	R	9.95
ALMOST FAMOUS DramWorks Home Entertainment 87817 BrandWorks Home Entertainment 87817 BrandWorks Home Entertainment 87817	R	14.99
THE LEGEND OF BAGGER VANCE Matt Damon DreamWorks Home Entertainment 86396 Will Smith	PG-13	14.99
37 15 15 STEPMOM Julia Roberts 1999	PG-13	9.95
Columbia Thissar Home Video 02700         Susan Sarandon           33         36         17         BATMAN: THE MOVIE         Adam West         1966	5 NR	9.98
FoxVideo 2002214 Burt Ward	B R	9.98
Universal Studios Home Video 83586 Harland Williams		
25     4     BOB THE BUILDER: PETS IN A PICKLE     Animated     2001     Lynike Studies 24402     ■ RIAA gold cert. for sales of 50,000 units or \$1 million in sales at suggested retail. A RIAA platinum cert. for sales of 100,000 units or \$2 million in s	NR	14.99

## EFTEMBER 22 Billboard Top DVD Sales

			Compiled from a national sample of retail store and rackjobber reports collected, copiled, and provided by VideoScan.	-		
	/EEK	7	Сонфлека чтони в накалая замире от некви заме они наскратися перата солискей, сормен, амо разлика и у миноскал.	···· SH O		
	AST WEEK	S. ON	TITLE	PRINCIPAL	RATING	PRICE
	LA	WKS.	Label/Distributing Label & Numbe	PERFORMERS	RA	H I
			部合語 NUMBER 1 ※合語	2 Weeks At Number 1		
	1	2	Hannibal MGM Home Entertainment 1002321	Anthony Hopkins Julianne Moore	R	29.98
	N/	Y	Forrest Gump (Special Edition) Paramount Home Video 156444	Tom Hanks	PG-13	29.99
	NE	W	Exit Wounds Warner Home Video 21069	Steven Seagal DMX		24.98
		M	Willy Wonka & The Chocolate Factory: 30th Anniversary Edition Warner Home Video 18981	Gene Wilder	G	24.98
			Joe Dirt Columbia TriStar Home Video 6161	David Spade		24.95
1	4	3	Enemy At The Gates Paramount Home Video 338624	Jude Law Joseph Fiennes	R	29.99
	3	2	The Goonies Warner Home Video 11474	Sean Astin Josh Brolin	PG	24.98
	2	2	The Silence Of The Lambs (Widescreen) MGM Home Extertainment 1002231	Jodie Foster Anthony Hopkins	R	<mark>24.98</mark>
	6	3	15 Minutes New Line Home Video/Warner Home Video 5166	Robert De Niro Edward Burns	R	26.98
5			See Spot Run Warner Fammy Entertainment/Warner Home Video 21250	David Arquette		24.98
1	8	4	The Mexican DreamWorke Home Entertainment 87822	Julia Roberts Brad Pitt	R	26.99
2	9	4	Chocolat Miramax Home Entertainment/Buena Vista Home Entertainment 21682	Juliette Binoche Johnny Depp	PG-13	<mark>29.9</mark> 9
1	11	13	Crouching Tiger, Hidden Dragon Columbia TnStar Home Video 05990	Chow Yun-Fat Michelle Yeoh	PG-13	27.96
1	N		Blood - Last Vampire Manga Entertainment 4077	Animated		24.95
5	10	4	3000 Miles To Graceland Warner Home Video 21188	Kevin Costner Kurt Russell	R	19.98
•	5	2	The Silence Of The Lambs (Pan & Scan) MGM Home Entertainment 1002235	Jodie Foster Anthony Hopkins	R	24 <mark>.98</mark>
7	14	7	The Family Man Universal Studios Home Video 2094)	Nicolas Cage	PG-13	26.98
	7	2	Pokemon 3 - The Movie Warner Home Video 1221251	Ikue Ootani Veronica Taylor	G	<b>24</b> .98
,		W.	Gandhi (Special Edition) Columbia TriStar Home Video 3297	Ben Kingsley	PG	24.95
2	16	30	Rush Hour New Line Home Video/Warner Home Video 4717	Jackie Chan Chris Tucker	PG-13	19.98
	15	5	The Brothers Columbia TriSter Home Video 06334	Morris Chestnut D.L. Hughley	R	24.95
2	19	12	O Brother, Where Art Thou? Touchstone Home Video/Buena Vista Home Entertainment 21654	George Clooney	PG-13	<mark>29.99</mark>
51	21	12	Cast Away FoxVideo 2001/30	Tom Hanks Helen Hunt	PG	29.98
4	13	5	American Pie-Ultimate Edition (Unrated Version) Universal Studios Home Video 21455	Jason Biggs Alyson Hannigan	NR	29.98
5	18	9	Snatch Columbia TinStar Home Video 6253	Benicio Del Toro Brad Pitt	R	27.96

## PTEMEE 22 Billboard Top Video Rentals ...

	EK		Top Video Rentals is based on transactional data, provided by the Video Soltware Dealers Assn., from more than 12,000 video rent	al stores.			
	LAST WEEK	WKS. ON	TITLE Label/Distributing Label & Numbe	PRINCIPAL PERFORMERS	RATING		
			※凶後 NUMBER 1 ※凶後	2 Weeks At Number 1			
12	1	2	Hannibal MGM Home Entertainment 1002318	Anthony Hopkins Julianne Moore	R		
2	N	19	Joe Dirt Columbia TriStar Home Video 05726	David Spade	PG-13		
1	NE	W	Exit Wounds Warner Home Video 21069	Steven Seagal	R		
	2	4	The Mexican DreamWorks Home Entertainment 87821	Julia Roberts Brad Pitt	R		
5	3	3	15 Minutes New Line Home Video/Warner Home Video 1342	Robert De Niro Edward Burns	R		
6 44 45	5	7	The Family Man Universal Studios Home Video 86035	Nicolas Cage	PG-13		
	4	3	Enemy At The Gates Paramount Home Video 338623	Jude Law Joseph Fiennes	R		
8	6	4	Chocolat Mramax Home Entertainment/Buena Vista Home Entertainment 21757	Juliette Binoche Johnny Depp	PG-13		
9	11	12	Cast Away FoxVdeo 2001751	Tom Hanks Helen Hunt	PG		
10	10	10	Unbreakable Touchstone Home Video/Buena Vista Home Entertainment 42930	Bruce Willis Samuel L. Jackson	PG-13		
11	9	12	O Brother, Where Art Thou? Touchstone Home Videor/Buena Vista Home Entertaingrent 21654	George Clooney	PG-13		
	NEW		See Spot Run Warner Family Entertainment/Warner Home Video 21750	David Arquette	PG		
3	8	9	The Wedding Planner Columbua TnStar Home Video 05718	Jennifer Lopez Matthew McConaughey	PG-13		
4	7	4	3000 Miles To Graceland Warner Home Video 21188	Kevin Costner Kurt Russell	R		
5	12 8		Down To Earth Paramouni Home Video 337783	Chris Rock	PG		
۵	13	10	Save The Last Dance Paramount Home Video 334553	Julia Stiles	PG-13		
27	19	14	Traffic USA Home Entertainment 601813	Michael Douglas Benicio Del Toro	R		
18	17	11	Proof Of Life Warner Homé Video 19045	Meg Ryan Russell Crowe	R		
0	9Ē-1		Sweet November Wamer Home Video 18997	Keanu Reeves Charlize Theron	PG-13		
11	RE E	i IN	Thirteen Days New Line Home Video/Warner Home Video 5200	Kevin Costner	PG-13		
DAAA	MA noid certification for a minimum of 175 000 units or a dollar volume of \$9 million at retail for theatrically released programs, or of at least 25 000 units and \$1 million at						

RIAA gold cert. for sales of 50,000 units or \$1 million in sales at suggested retail. A RIAA platinum cert. for sales of 100,000 units or \$2 million in sales at suggested retail.
 IRIMA gold certrication for a minimum of 125,000 units or a dollar volume of \$3 million at retail for theatrically released programs, or of at least 52,000 units and \$1 million at suggested retail for nontheatrical tirts elliflway platimum cert. for sales of 128,000 units and \$1 million at suggested retail for nontheatrical tirts elliflway platimum cert. for sales of 250,000 units and \$1 million at suggested retail for nontheatrical tirts elliflway platimum cert. for sales of 250,000 units and \$1 million at suggested retail for nontheatrical tirts. (B) and \$2 million at suggested retail for nontheatrical tirts.)

◆ IRMA gold certification for a minimum of 125,000 units or a dollar volume of \$9 million at retail for theatrically released programs, or of at least 25,000 units and \$1 million at suggested retail for nontheatrical titles. Grans, and of at least, 50,000 units and \$2 million at suggested retail for nontheatrical titles. ©2001, Billboard/BPI Communications.

## Tem Ber 22 Billboard Top Kid Video

VII. SILL	LAST WEEK	WEEKS ON	TITLE Label/Distributing Label & Number	YEAR OF RELEASE	PRICE
1	1 NEW		学習をNUMBER 1 学習を 1 Wesk & Hondrer 1 BARNEY: LET'S GO TO THE ZOO Barney Home Video/Lynck Studios 2005	2001	14.95
2	1 2		SCOOBY DOO: SPOOKIEST TALES Turner Home Entertaument/Warner Home Video 1759	2001	14.95
3	2	7	THE BOOK OF POOH: STORIES FROM THE HEART Walt Disney Home Video/Buena Vista Home Entertainment 22477	2001	24.99
4	3	4	RUGRATS: ALL GROWED UP Nickelodeon Video/Paramount Home Video 839413	2001	12.95
5	5	9	POWER RANGERS: IN 3-D	2001	14.98
6	N	EW	JUNGLE BOOK: MOWGLI COMES TO THE JUNGLE	1990	5.99
7	4	4	THE LITTLE BEAR MOVIE Paramount Home Video 061513	2001	24.95
8	7	4	BOB THE BUILDER: PETS IN A PICKLE	2001	14.99
9	8	8 15 BLUE'S CLUES: PLAYTIME WITH PERIWINKLE		2001	9.95
10			DORA THE EXPLORER: TO THE RESCUE	2001	12.95
11	-	-	DISNEY'S SING ALONG: FRIEND LIKE ME	2001	<b>9.9</b> 9
12	12 9 4 YOU'RE INVITED TO VACATION		YOU'RE INVITED TO VACATION PARTIES	2001	14.95
13	14	13	DORA THE EXPLORER: WISH ON A STAR	2001	12.95
14	6	14	ELMO'S WORLD: BIRTHDAYS, GAMES, & MORE Sony Worder, 54057	2000	9.98
15	15	15	BOB THE BUILDER: CAN WE FIX IT?	2001	14.99
16	12	4	YOU'RE INVITED TO FAVORITE PARTIES Dualstar Video Warner Home Video 56534	2001	14.95
17	20	6	CLIFFORD TRIES HIS BEST Artsan Home Entertainment 12031	2001	12.98
18	NE	w	DISNEY'S SING ALONG: HUNCHBACK OF NOTRE DAME	2001	9.99
19	11	6	THOMAS THE TANK ENGINE: THE BEST OF PERCY WITH TOY Anchor Bay Entertainment 1253	2001	14.98
20	16	21	LADY AND THE TRAMP II: SCAMP'S ADVENTURE Wait Disney Home Video/Buena Vista Home Entertainment 21226	2001	26.99
21	10	15	BOB THE BUILDER TO THE RESCUE!	2001	14.99
22	18	13		2001	12.95
23	19	6	CLIFFORD'S SCHOOLHOUSE Artisen Home Enterna enterna 12032	2001	12,98
24	NE	w	POWER RANGERS: WHITE RANGER	2001	9.98
25	RE-EI	etter	MIGHTY MOUSE AND FRIENDS Diamori d'Emilitation 13300	2001	3.99

**Recreational Sports** 

	THIS WEEK	LAST WEEK	WEEKS UN	TITLE	Program Supplier & Number	PRICE
E		5	14	部語 NUMBER		
			_		FoxVideo 2000298	5.78
	3	2	7	NBA: 2001 NBA FINALS CHAMPIONSHIP	USA Home Entertair ment 60194	19.95
		3	5	WWF: BEST OF RAW-VOL 3	Sony Music Entertainment 286	19.98
	4 5	6	18	WWF: WRESTLEMANIA X-SEVEN	World Wrestling Federation Home Video 269	19.95
		1	10	WWF: LITA-IT JUST FEELS RIGHT	World Wrestling Federation Home Video 279	14.95
	6	4		WWF: INVASION 2001	Sony Music Entertainment 273	19.95
		4	8 10	NHL OFFICIAL 2001 STANLEY CUP CHAMPIONSHIP	USA Home Entertainment 60023	14.98
		7	6	CAR RACE: NASCAR VIOEO VOL 1	Warner Home Video 1843	9.95
	0	9	16	WWF: KING OF THE RING	Sony Music Entertainment 272	19.98
1		9.		BALL ABOVE ALL	Ventura Distribution 0803	14.98
	2	1	10	OAN MARINO: CHAMPION FUTURE KINGS OF THE RING	USA Home Entertainment L0157	14.95
	3	17	10	CAR RACE: NASCAR VIOEO VOL 2	Backyard Video 71000	19.95
	4	10	41	TONY HAWK: SKATEBOARDING TRICK TIPS-VDL 1	Warner Home Video 2153	9.95
	5	18	22	WWF: DIVAS IN HEOONISM	Redline Entertainment 77002	15.95
	6	15	10	WWF JUDGMENT DAY	World Wrestling Federation Home Video 281	14.95
	7	16	13	GOLF DIGEST: PLAY GAME RIGHT	World Wrestling Federation Home Video 271	19.95
	8	13	4	ECW: HARDCORE HISTORY	Global Fusion 50810	9.98
	9	12	31	MICHAEL JORDAN TO THE MAX	Pioneer Entertainment 71681 FoxVideo 2001286	19.98
		19	22	WWF: BEST OF RAW-VOL 2		14.98
L.	× .	17	42	WWWF. DEST UP NAW-YUL Z	World Wrestling Federation Home Video 280	14.95

## Health & Fitness

	WEE	SON		
4	LAST	WEEKS		E E
	A	M	TITLE Program Supplier & Number	PRICE
			- Weits At Number 1 彩世系 3 Weits At Number	
	2	17	DENISE AUSTIN: POWER YOGA PLUS Arbsan Home Entortainment 11754	14.98
	3	21	BASIC YOGA FOR DUMMIES Anchor Bay Entertainment 11586	9.99
	1	51	DENISE AUSTIN: MAT WORKOUT BASED ON THE WORK OF J.H. PILATES Artisan Home Entertainment 10152	14.98
	4	147	TOTAL YOGA Living Arts 1080	9.98
5	6	78	YOGA CONDITIONING FOR WEIGHT LOSS Living Arts 1203	14.98
4	5	132	THE CRUNCH: TAE BOXING WORKDUTS Anchor Bay Entertainment 10813	14.98
2	7	359	YOGA JOURNAL'S YOGA PRACTICE FOR BEGINNERS Living Arts 1088	14.98
	9	24	PILATES: BEGINNING MAT WORKOUT Living Arts 1231	14.98
	8	86	YOGA FOR BEGINNERS COLLECTION Living Arts 1070	17.98
	10	36	DENISE AUSTIN: BLAST OFF TEN POUNDS Artisan Home Entertainment 10154	14.98
11	11	123	YOGA FOR BEGINNERS: ABS YOGA Living Arts 1075	9.98
1Ż	13	140	BILLY BLANKS: TAE-BO WORKOUT Ventura Distribution 2274	39.95
110	14	5	COUNTRY LINE DANCE WORKOUT Brentwood Home Video 518	7.99
1.1	12	71	YOGA FOR BEGINNERS: STRESS RELIEF Living Arts 1077	9.98
1.	1.11	THE P	THE METHOO PILATES: PRECISION TONING Parade Video 572	12.98
	15	S	BREAKTHRU CORE CONDITIONING PILATES Anchor Bay Entertainment 11896	9.99
344	17	4	KATHY SMITH: FAT BURNING BREAKTHROUGH Sony Wonder 55425	14.98
		31.1	METHOD-ALLL IN ONE Parade Virleo 906	12.98
1.1	19	9	POWER YOGA 2-PACK: STRENGTH AND STAMINA Living Arts 0037	17.98
1000	116	13	QUICK FIX: TIGHT ABS Parade Video 1115	9.98

## Few Takers For New DVD Format

NEW YORK—At a time when every entertainment company wants to be on the cutting edge, not every DVD-Video advancement is being embraced.

While it would seem that DVD-18 would be a welcome addition, studios have been slow to utilize the product. Conversely, some are heralding the arrival of the DVD-14.

The advantage of a DVD-18 disc is it can hold about eight hours of programming, double the capacity of the widely used DVD-9 disc. In many cases, a DVD-18 would eliminate the need for multi-disc releases, but few suppliers are using the super-capacity disc.

A factor holding back DVD-18 is consumers' "perception that two discs are better than one." says WEA Advanced Media Operations (WAMO) VP of advanced media sales Pierre Loubet. Technicolor VP of research and

development John Town says, "Multidisc sets with nice packaging seem to be a fairly successful trend in the industry." In addition, consumers are more willing to pay a premium price for a multi-disc title.

Another complaint about DVD-18 is the disc must be flipped during playback. While there are plans to introduce DVD players that automatically flip the disc, none have hit the market.

To date, only a few titles have been duplicated on DVD-18 discs. Even fewer companies will use the technology this year. According to the DVD Release Report, of the 1,673 new releases scheduled for release this year, only two will be on DVD-18 discs.

#### SONOPRESS GOES FOR DVD-18

Regardless of poor market acceptance, Bertelsmann subsidiary Sonopress, based in Germany, says it will begin producing DVD-18 discs this year. While it expects to attract Europe-based companies, it also hopes to sell the disc to U.S. companies (*Billboard*, Aug. 11).

Meanwhile, U.S. duplicators are looking at a variety of other disc formats they hope will appeal to their studio customers. WAMO, for instance, recently made an deal with Constellation 3D to co-develop a fluorescent multilayer disc that can hold approximately 12 hours of programming.

WAMO is also marketing a new DVD-14 disc that holds about six hours of programming. The disc basically bonds a DVD-5, which holds about 2 hours and 20 minutes of programming, with a DVD-9.

MGM Home Entertainment executive VP of marketing Blake Thomas says: "In order to [have both versions], we need more space than a DVD-5 or a DVD-9, but we don't need an 18. DVD-14s will likely be routine for us." MGM will release several DVD-14 discs this fourth quarter.

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Ww	a A chî î	l b o a	i at e	ŏ m

## EPTEMBER 22 Billooard Top Music Videos

LAST WEEK	WKS ON CHT	Compiled from a national sample of retail store and rack reports collected, compiled, and provided by SoundScan.	TAPE/DVD PRICE
1	3	※資き NUMBER 1 ※資金 3 Weats Al Number THE VIDEOS: 1994-2001 BMG Video 65012 Dave Matthews Band	19.95/24.97
2	4	LONDON HOMECDMING	29.95/21.97
3	9	AARON'S PARTY LIVE IN CONCERT! A Jvvv/Zomba Video 41749 Aaron Carter	14.95/19.97
5	38	THE UP IN SMOKE TOUR A 2 Eagle Vision/Red Distribution 30001 Various Artists	19.95/23.97
8	39	BRITNEY IN HAWAII: LIVE & MORE A <sup>2</sup> Jwe/Zombe Video 41704 Britney Spears	19.95/24.97
9	286	HELL FREEZES OVER ▲ ? Getten Home Video/Universal Missic & Video Dist 39548 Eagles	24.95/24.99
14	105	HISTORY ON FILM: VOLUME II Epic Music Video/Sony Music Entertainment 50138 Michael Jackson	14.95/19.97
11	39	SALIVAL Tool Dissectional/Volcano/Zomba Video 31159 Tool	24.98/29.98
10	95	LISTENER SUPPORTED A 4 BMG Video 65005 Dave Metthews Band	19.95/24.97
12	46	LIVE AT MADISON SQUARE GARDEN A 1 Jive/Zomba Vitico 41739 'N Sync	19.95/24.97
4	22	ON BROADWAY Spring House Video/Chordent Dist, Group 4403 Mark Lowry	29.95 VHS
15	19	TOURING BAND 2000  Epic Music Video Sony Music Entertainment 54010 Pearl Jam	19.95/24.97
16	8	LEWD CRUED & TATTOOED Beyond Music/Universal Music & Video Dist 578133 Motiley Crue	19.98/24.98
17	283	UVE FROM AUSTIN, TEXAS & End Mark Versilien Mark Environment Versil	14.95/19.97
19	3	LIVE IN SAN FRANCISCO Epic Music Video/Sony Music Entertainment 54068 Joe Satriani	14.95/24.97
18	90	LIVE CONCERT HOME VIDEO A Epic Music Video/Sony Music Entertainment 50114 Sade	14.95/24.97
6	21	I DO BELIEVE Spring House VidaelChordant Dist Group \$4426 Gaither Vocal Band	29.95 VHS
20	31	MAKING THE TOUR A Jves/Zomba Video 41726 'N Sync	19.95/24.97
24	52	SUPERNATURAL LIVE A ? Arista Records Inc./BMG Video 15750 Santana	19.95/24.97
25	80	DEATH ROW UNCUT Death Row/Venture Distribution 66200 2Pac/Snoop Doggy Dogg	19.98/19.95
29	208	THE DANCE A Warmer Reprise Video 39486 Fleetwood Mac	19.95/24.97
26	8	PLAY THE DVD V2/8MG Video 27100 Moby	24.98 DVD
21	2	MUSIC BANK: THE VIDEOS Columbia Music VidealSony Music Entertainment 50008 Alice In Chains	14.98/19.98
31	29	ALL THE WAY . A DECADE OF SONG Ep. M. Viel Son M. Events and 1923 Celine Dion	19.95/24.97
30	15	MY REFLECTION Image Entertairment 578 Christina Aguilera	14.98/19.99
28	55	AARON'S PARTY (COME GET IT) THE VIDEO A Jone Zomba Video 41121 Aaron Carter	9.95/14.97
27	11	ENCORE Spring House Video/Chordant Dist. Group 44432 Old Friends Quartet	29.95 VHS
23	4	HIDDEN PLACE Elektra Entertainment 40228 Bjork	9.97 <b>D</b> VD
RE-EI	NTRÝ	ONE NIGHT ONLY: LIVE Eagle Rock Entertainmen/Image Entertainment 5474 Bee Gees	19.98/24.99
40	38	CRUSH TOUR LIVE   Island Video/Universal Music & Video Dist 53331 Bon Jovi	19.95/24.97
39	102	LIVE AT THE BEACON THEATRE A Columbia Magic Video Sony Music Entertainment 50171 James Taylor	14.95/24.97
34	52	THE VIDEO COLLECTION 92-99 Warner Reprise Video 38506 Madonna	19.95/ <b>24.97</b>
38	11	REBEL MUSIC-THE BOB MARLEY STORY Palm Pictures 2007 Bob Marley	14.95/24.95
36	29	BATTLE OF MEXICO CITY • Eye Mains Vielns Sony Mains Elliptian with \$2013 Rage Against The Machine	14.95/19.97
33	5	TP-2.COM: THE VIDEOS Jve/Zomba Video 41748 R. Kelly	15.98/19.98
°E-E	NTRY	TIMELESS-LIVE IN CONCERT A Countoa Munic Video Sony Maris Entrationment 54020 Barbra Streisand	19.95/29.97
PE-EI	NTRY	DIG Epic Music Video/Sony Music Entertainment 39548 Mudvayne	9.97 DVD
8E-E	VITAX	BRAND NEW DAY-LIVE FROM THE U.N. A&M Video/Umversal Music & Video Dist 53283 Sting	19.95/24.97
37	92	S & M  Elektra Entertairment 40218 Metallica	19.95/34.97
ge ei	NTRE	THE VELVET ROPE TOUR-LIVE IN CONCERT Eagle Rock Entertainment Insign Blandminner (\$ 5517 Janet Jacson	19.98/24.99

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#### SEPTEMBER

Sept. 15, Georgia Music Hall of Fame Awards Show, Thomas Murphy Ballroom, Georgia World Congress Center, Atlanta, Ga. 770-491-9494.

Sept. 15, USC 47th Annual Entertainment Law Institute—The Going Rate: Entertainment Economics by Numbers, Bovard Auditorium, USC campus, Los Angeles. 213-740-2582.

Sept. 16, Racquet Rumble: The 10th Anniversary Entertainment Industry Tennis Open, benefiting the Neil Bogart Memorial Fund, Riviera Tennis Club, Pacific Palisades, Calif. 310-358-4970.

Sept. 16, 16th Annual Musicians' Picnic, Rancho San Antonio, Chatsworth, Calif. 818-508-6874.

Sept. 20, **Composing for the Features: Music and Film,** presented by the New York Chapter of the Recording Academy, Walter Reade Theater, New York. 212-245-5440.

Sept. 20, How to Manage Your Copyrights Outside the U.S., presented by the Assn. of Independent Music Publishers, Dillon's, New York City. 212-758-6157.

Sept. 20, **The Buyer's Market Panel**, presented by the International Radio and Television Society Foundation, Waldorf-Astoria, New York City. 212-867-6650, ext. 306.

Sept. 20, Composing for Features: Music & Film, presented by ASCAP, Walter Reade Theater, New York. 212-245-5440.

Sept. 21-23, Music Business Adelaide, Adelaide, Australia. 61-8-8463-5483.

Sept. 23, 12th Annual HAL Tribute to Heroes and Legends, Beverly Hills Hotel, Los Angeles. 310-274-1609.

Sept. 25, **39th Songwriter Show**case, presented by the Songwriters Hall of Fame, Makor, New York City. 212-957-9230.

Sept. 25, Fall Music Law Review, presented by the California Copyright Conference, Sportsman's Lodge, Studio City, Calif. 818-848-6783.

Sept. 25, Record Industry Marketing Panel Discussion, presented by the Miami Music Authority, Café Nostalgia, Miami Beach. 305-273-6303.

Sept. 25-30, National Assn. of Black-Owned Broadcasters' 25th Annual Fall Broadcast Management Conference, Monarch Hotel, Washington, D.C. 202-463-8970.

Sept. 26, **Real Stores Panel**— **Radio Play**, presented by ASCAP, ASCAP building, New York City. 212-621-6243.

Sept. 27-29, Atlanta Urban Music and Entertainment Conference, America Mart, Atlanta. 770-908-6102.

Sept. 29, **Start and Run Your Own Record Label**, presented by Revenge Productions, New Yorker Hotel, New

#### York City. 212-688-3504.

#### OCTOBER

Oct. 1-7, International Bluegrass Music Assn. World of Bluegrass Trade Show, Galt House Hotel, Louisville, Ky. 270-684-9025.

Oct. 3, **15th Annual ARIA Music Awards**, Capitol Theatre, Sydney. 612-9267-7996.

Oct. 3, BMI Urban Music Awards, Loews Miami Beach Hotel, Miami.



SPITFIRE TOUR: The nonprofit Spitfire tour, with its roster of musicians, actors, and activists, is currently hitting college campuses across the country. The tour, which is now in its fourth year and ends late-November, addresses such issues as environmental activism, presidential politics, and human rights by way of film, speeches, musical performances, and discussions. This year, participants include Woody Harrelson, environmental activist Julia "Butterfly" Hill, Krist Novoselic, formerly of Nirvana, Jill Sobule, and musician Mojo Nixon. Contact: Nick Baily at 718-522-7171, ext. 36.

**CATALINA JAZZ:** Narada Jazz is releasing the *Catalina Island Nights* disc Sept. 25 in commemoration of the 15th anniversary of the Catalina Island JazzTrax festival. The CD features such smooth jazz artists as **Peter White**, **Richard Elliot**, **Keiko Matsui**, and **Grover Washington Jr**. A portion of the sales proceeds will be donated to the Elizabeth Glaser Pediatric Aids Foundation. Contact: **John Gardner at** 414-961-8350.

**BENEFIT SHOWS:** Boston will host several shows to benefit local bass player **Richard Gates** Sept. 28-Oct. 4. Gates, who played with

> Life Lines

#### BIRTHS

Girl, Annabella Caroline, to Jackie and Blake Chancey, Sept. 3 in Nashville. Father is senior VP of A&R for Sony Music Nashville.

Girl, Brianna Rhea, to **Rhonda** and **Trace Adkins**, Sept. 4 in Nashville. Father is a country recording artist.

Girl, Sidonia Mae, to Adrianne Stone and Paul Gibilisco, Aug. 4 in Los Angeles. Mother is a journalist/screenwriter. Father is a cameraman.

#### 404-261-5151.

Oct. 4, **12th Annual Pioneer Awards,** presented by the Rhythm and Blues Foundation, Apollo Theatre, New York City. 323-653-1588.

Oct. 4-6, Billboard/Airplay Monitor Radio Seminar and Awards, Eden Roc Hotel, Miami Beach. 646-654-4660.

Oct. 5, 12, 19, 26-28, Black/Friday Music & Film Festival, El Rey Theatre, Los Angeles. 323-298-0875.

Oct. 10, The First Amendment and

Paula Cole, Dar Williams, and Ron Sexsmith, suffers from familial dilated cardiomyopathy, a heart-muscle disease. The "Duct Tape Won't Do" series kicks off at the Somerville Theatre with Suzanne Vega, Patty Larkin, and Jonatha Brooke. Shows on Sept. 29, Oct. 3, and Oct. 4 at other local venues feature a variety of bands and solo artists. Contact: Ellen Guirleo at 781-643-7121.

AUCTION NEWS: A recent auction on Yahoo! for a pair of tickets to the 44th Annual Grammy Awards and a 43rd Annual Grammy Awards jacket raised \$3,850 for MusiCares, an organization that supports the health and welfare concerns of the music community. Yahoo! will sponsor the Celebrity Signature Wireless Phone Auction Oct. 1-Oct. 10 to benefit the National Coalition Against Domestic Violence (NCADV) and Call to Protect. Site visitors will be able to bid on wireless phones designed and autographed by such celebrities as Faith Hill, Trisha Yearwood, Alanis Morissette, Enrique Iglesias, Dylan McDermott, and Charlize Theron. The NCADV provides a national network of programs serving battered women and their children, while Call to Protect provides victims of abuse with access to emergency help through wireless phones. Contact: Gloria Friedmann at 212-453-2244.

**the Arts,** presented by California Lawyers for the Arts, Ken Edwards Center, Santa Monica. 310-998-5590.

Oct. 10-14, Nashville New Music Conference, various venues, Nashville. 615-269-5454.

Oct. 11, 2001 Spirit of Life Gala Honoring Edgar Bronfman Jr., presented by the Music and Entertainment Industry for City of Hope, Universal Studios, Los Angeles. 213-241-7268

Oct. 13, Third Annual Eyeball Music Video Showcase, 40 Watt Club, Athens. Ga. 706-227-6090.

Oct. 17-20, A2A: Access to Amsterdam International Music Conference and Showcase, Golden Tulip Amsterdam Centre, Amsterdam. 512-236-0969.

Oct. 18, **Third Annual Ritmo Latino Awards**, Shrine Auditorium, Los Angeles. 562-425-5815.

Oct. 25, Making Waves: The 50 Greatest Women in Radio and Television, Tavern on the Green, New York City. 415-546-9608.

Oct. 29-30, Webnoize 2001, Century Plaza Hotel, Los Angeles. 617-763-0400.

Oct. 31-Nov. 2, Billboard Music Video Conference and Awards, Beverly Hilton Hotel, Los Angeles. 646-654-4660.

#### NOVEMBER

Nov. 3, 2001 Music Business Seminar, presented by California Lawyers for the Arts, Loyola Law School, Los Angeles. 310-998-5590.

Nov. 5, Music Row Celebrity Bowling Bash, presented by the T.J. Martell Foundation, Hermitage Lanes, Hermitage, Tenn. 615-256-2002.

Nov. 5, **Sprint Music Row Celebrity Golf Tournament**, presented by the T.J. Martell Foundation, Governor's Club, Brentwood, Tenn. 615-256-2002.

Nov. 5-6, What Teens Want: Marketing to a New Generation, Universal Hilton, Los Angeles. 646-654-4660.

Nov. 6, BMI 49th Annual Country

Awards, BMI Nashville office. 615-401-2000.

Nov. 7, **MAP Awards**, presented by the Musicians' Assistance Program, Regent Beverly Wilshire Hotel, Los Angeles. 310-559-9334, ext. 162.

Nov. 9-11, **Cosmicbeach Electronic Music Festival**, Montego Bay, Jamaica. 305-945-0700.

Nov. 11, **Bogart Backstage: On Tour for a Cure**, presented by the Neil Bogart Memorial Fund, Barker Hangar, Santa Monica, Calif. 310-358-4970.

Nov. 11-13, 13th Annual EPM Entertainment Marketing Conference, Universal City Hilton & Towers, Los Angeles. 212-941-0099.

Nov. 13, Billboard/Prudential Music & Money Symposium, St. Regis, New York City. 646-654-4660.

Nov. 14, **Real Stories Panel**— **Women in the Business,** presented by ASCAP, ASCAP building, New York City. 212-621-6243.

Nov. 15, Seventh Annual PricewaterhouseCoopers Global Entertainment, Media & Communications Summit, Waldorf-Astoria Hotel, New York City. 646-394-2413.

#### DECEMBER

Dec. 2, Second Annual My VH1 Music Awards, Shrine Auditorium, Los Angeles. 212-258-7800.

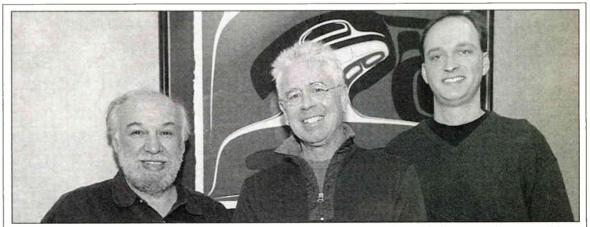
Dec. 4, **12th Annual Billboard Music Awards,** MGM Grand Hotel, Las Vegas. 646-654-4660.

Dec. 4, **Recording Academy New York Heroes Awards,** Roosevelt Hotel, New York. 212-245-5440.

#### JANUARY

Jan. 9-12, **29th Annual International Assn. for Jazz Education Conference**, Long Beach Convention Center and Hyatt Regency Hotel, Long Beach, Calif. 785-776-8744.

Submit items for Lifelines, Good Works, and Calendar to Jill Pesselnick, Billboard, 5055 Wilshire Blvd., Los Angeles, Calif. 90036 or to jpesselnick@billboard. com.



**Cockburn Inks With Rounder.** Veteran singer/songwriter Bruce Cockburn has signed a multi-album record contract with Cambridge, Mass.-based Rounder Records. In addition, a number of his early releases will be reissued through Rounder via a deal with his original Canadian label True North, as well as a new *Best Of* in early 2002, which will include two new tracks. Rounder has also entered into a distribution pact with True North, which is headed by Bernie Finkelstein, Cockburn's longtime manager. Cockburn, center, celebrates the deal with Finkelstein, left, and John Virant, president/CEO of Rounder Records Group.



## Adult Top 40 Welcomes Back Females Dido And Nelly Furtado's Success Have Set The Stage For A Revival

#### **BY MARC SCHIFFMAN** *Airplay Monitor*

NEW YORK—It seems that female singer/songwriters lost their sway at adult top 40 and modern AC just as Lilith Fair folded its henna-tattoo tent. But after the reign of such male-led bands as Train, Matchbox Twenty, and Incubus, the debut successes of Dido and Nelly Furtado may have set the stage for at least a limited revival of the female voice at adult top 40 radio.



"One thing we've been looking for is female artists to break up the male midtempo rock bands," says KFMB-FM (Star 100.7) San Diego VP/GM/PD Tracy Johnson. "It's given us an incentive to look for songs to keep the variety up."

That's good news for Atlantic VP of AC promotion Mary Conroy, who, with a new Jewel album on the horizon, was looking at the adult top 40 chart a few months ago, "wondering if I was looking at a rock chart or alternative chart. It certainly seems like the door's more open than it was a year ago."

Conroy sees a format that is "trying to appeal to an upper-demo woman in some part of the listening audience but playing so many unfamiliar guys that the passion wasn't there, because they didn't know who they were listening to. Balance is the key."

WPLJ New York City music director Tony Mascaro says that after listeners had tired of Sheryl Crow, Alanis Morissette, Jewel, and Melissa Etheridge, "a lot of stations ended up resting those. In their place, we've seen all these male rock bands hit, and it's been great and really helped the format. I don't know if we've used it up, but we've saturated that, and we need the females. Now with the success of the Didos and Nelly Furtados, it's nice to see these up-and-coming artists. There's really a yearning at this format for female artists.

Arista VP of adult formats Etoille Zisselman says Dido's album was released just after the Lilith boom dissipated, so it came out at "the wrong time—people were so burnt. It was slow, and it was a tough record. We worked it for a year and a half." What Zisselman found fascinating was "Here With Me" hit the top 20 and then went away. The label had moved on to "Don't Think of Me" when "Here With Me" started researching, Zisselman says, "and the record came back on the chart. That never happens. I think we really turned everyone around."

But WMWX Philadelphia (Mix 95.7) PD Chris Ebbott doesn't think radio was closed off to female artists. "I never was," he says. "Maybe others said that sound is over, but to me the sound wasn't over—there just weren't any hits being made by those artists."

Once Dido re-established the female success story, Mascaro says that "people were even quicker to say, 'Dido worked—let's go with the Nelly.' "

Even with more female artists in the wings, no one expects to be giving away tickets for a new Lilith Fair tour next summer. KFMB's Johnson says, "The whole Lilith female-artists phenomenon was a real movement in music and really defined what pop music was at that time. I don't see that happening again, but there will always be a place for very well-written songs performed by females with powerful voices and emotion."

Just as the Lilith phenomenon led to oversaturation and the overwhelming supply of current male bands has made the listener look for more female acts, the trick is to play some of the latest female-artist



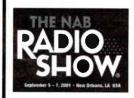
releases without burning out listeners on the music again. Johnson says, "Radio always tends to overreact to a trend, and we overdose our listeners with songs that aren't as good as they should be, because they fit a certain style or sound."

Mascaro says, "The best of both worlds would be to have the balance in there. A hit's a hit. If you play 15 male records in a row that are hits, you're still providing good music, but over time, people detect that the balance and texture isn't there. While we still yearn for these female artists, let's not just change the sound of the format just because we think we need them."

Marc Schiffman is managing editor of Airplay Monitor's rock and top 40 editions.

## NEWSLINE...

NEW ORLEANS—The central topics of this year's National Assn. of Broadcasters Radio Show, held Sept. 5-7 in New Orleans, could be boiled down to three Cs: convergence, content, and consolidation. The call to be aware of convergence was led by *Wall Street Journal* columnist/ keynoter Walter Mossberg. Brandishing a new digital phone that will allow users to make calls, send and receive e-mail and instant messages, surf the Web, and likely stream content in the near future, Mossberg remarked, "If you don't think that's going to compete with you, you're



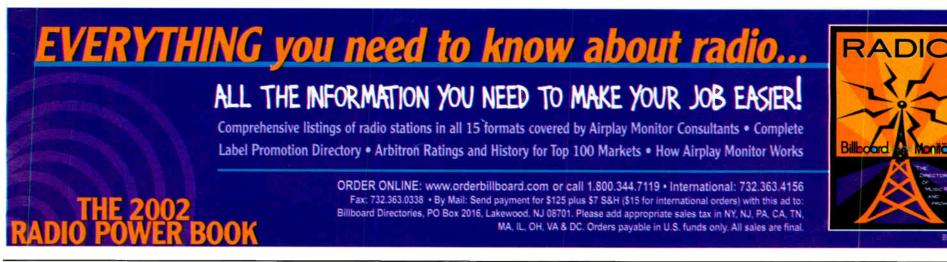
making a mistake." Mossberg also warned broadcasters that the subscription music services that record labels are setting up are "going to compete with you." Napster, he said, showed that the consumer wanted individual songs from individual artists. "The song is the unit of exchange in the music business," he said. His analogy was that while

the record business has sold Coke in 64 oz. bottles for years, the consumer is saying he'd actually prefer more in 8 oz. cans.

The next day, Recording Industry Assn. of America president/CEO Hilary Rosen addressed the issue of compulsory licenses for performance rights of streamed content. "No one should expect the record industry to invest in new artists for people to use [to make money] via [their] many media, while we're stuck selling physical goods in a store," she said. She also said that "broadcasters should compensate copyright holders and performers for the work you're using." When one audience member pointed out that radio already drives upward of 80% of record sales and took exception to the record industry wanting radio to pay to stream the product that they're helping to sell, Rosen responded that with consumers getting music everywhere, that model "ain't happening anymore."

The programming panel found Emmis VP of programming Rick Cummings, Citadel VP of programming Ken Benson, and Entercom VP of programming Pat Paxton agreeing that consolidation has created a more conservative programming atmosphere. Cummings said, "There is some truth to the complaint that radio has become cookie-cutter. Being publicly held creates a conservatism in terms of being creative. And remember, we are a mass-appeal medium, we cannot customize radio for everyone." Radio One president/CEO Alfred Liggins took things even further during the Group Executive Super Session, saying that there were people who got carried away during the economic boom, upping their spot load to as high as 20 minutes per hour. With advertising growth slowed, Liggins said, "this is an opportune time to reduce commercial loads [and make that your station's selling point]."

Consolidation issues dominate every Radio Show, and this year was no different. Some observers predicted that radio ownership might get down to merely a handful of companies, perhaps following the European model of only two or three owners per country. Liggins said he tells his people, "If you didn't like the last four to five years of consolidation, stick around—you're not going to like the next four to five years any better." DANA HALL, MARC SCHIFFMAN, & PHYLLIS STARK



BILLBOARD SEPTEMBER 22, 2001

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VMAs BEHIND THE SCENES: The 2001 MTV Video Music Awards (VMAs) show was by no means the best one ever, but at least it was an improvement over last year's blunder-ridden, humorstarved show.

The overall artist performances at this year's program-held Sept. 6 at New York City's Metropolitan Opera House-were also stronger than at last year's show, with standout performances given by U2 (winner of MTV's annual Video Vanguard award) and Alicia Keys, who won the award for best new artist in a video for her "Fallin' clip. Britney Spears' sex-kitten-in-ajungle posing didn't quite live up to the advance hype.

But the most talked-about stage performance came from someone who didn't even sing: Michael Jackson's surprise dance appearance during 'N

Sync's rendition of "Pop" was a show-stopper; it elicited a standing ovation.

In fact, dancing seems to have been the winning com-

mon denominator in the show's mosthonored videos: Fatboy Slim's "Weapon of Choice" (six awards), 'N Sync's "Pop" (four prizes), and twotime winner "Lady Marmalade" from Christina Aguilera, Lil' Kim, Mya & Pink (Billboard, Sept. 15).

The ratings numbers seem to bear out the notion that viewers thought this year's VMAs show was better than the previous one. According to Nielsen Media Research, the first-run telecast of the program earned a 10.6 household rating among MTV's target audience of 12- to 34-year-olds and a 6.6 rating for the overall audience. The show averaged about 7 million U.S. households, making it the highest-rated cable entertainment program so far this year and the second-highest-rated VMA show in MTV history. Last year's VMAs scored an 8.7 rating among the same 12-to-34 demographic.

MTV's highest-rated VMAs was the 1999 show, which garnered an 11.2 household rating, representing about 8.2 million U.S. households.

Backstage at the awards show, director Spike Jonze-who helmed the "Weapon of Choice" clip, which won best direction in a video-said it was fairly easy to get Christopher Walken, who has extensive background in musical theater, to star in it: "I wrote Christopher Walken a letter asking him to do it, and he called me soon after and said ves." Jonze-who thanked Walken and Norman Cook (aka Fatboy Slim) for the video being a success—also mentioned that he's currently busy editing his next feature film, Adaptation, which is due out next year.

'N Sync chatted about the upcoming film On the Line, starring group members Lance Bass and Joey Fatone. The soundtrack will feature songs from the group members. Vocalist Justin Timberlake said 'N Sync's enormous success "is still kind of a blur to us."

Look for the award-winning Aguilera to move from the sound that made her famous. The singer, who is currently working on her next album, said backstage, "I can't really do straight pop anymore. I have to do something else. There's going to be a lot more soul on the next album. It's almost like therapy because it's so personal."

Dance/electronic artist Moby, who won the best

male video award

for "South Side,"

said he thinks the

video wouldn't

have been played

as much on MTV if Gwen Stefani



hadn't been in it. He added, "Who wants to look at me on television? She's gorgeous and glamorous, and I'm just a little insignificant bald guy. I really didn't expect to win."

The artist added that his next album is due out next year and that he was happy with the camaraderie on the Area: One tour, the North American festival trek he organized this year. "We're going to do the tour again next year. It'll be called, not surprisingly, Area: Two.'

Piano-playing singer Keys said that although there was a bidding war to sign her to a record deal. she's happy with the choice she made with Clive Davis and his J Records: "Mr. Davis was very supportive from day one. A lot of people try to fit you inside some kind box or formula, but he never did that to me." The artist. who recently completed the video for "A Woman's Worth," added that she will do a European tour before the end of the year.

There was no official MTV afterparty this year, but one of the hottest after-parties was the bash thrown at the Russian Tea Room. Guests included David Bowie, Snoop Dogg, Backstreet Boys, No Doubt, members of Limp Bizkit, Nelly Furtado, Staind, and Mary J. Blige, who told Billboard that she is "at peace" in her life, which is reflected in her new album. No More Drama.

## Billboard Video Monitor SEPTEMBER 22 2001

For week ending SEPTEMBER 9, 2001 THE MOST-PLAYED CLIPS AS MONITORED BY BROADCAST DATA SYTEMS 'New Ons" are reported by the networks (not by BDS) for the week ahead

CMT

	JAY-Z, Izzo (H.O.V.A.)
1	JA RULE, Living It Up
1	PETEY PABLO, Raise Up
	GINUWINE, Differences
	JAGGED EDGE, Where The Party Al
1	JAOAKISS, Knock Yourself Out
	JENNIFER LOPEZ, I'm Real
1	OMX, We Right Here
	JUVENILE, Set It Off
	CITY HIGH, Caramel
5	MAXWELL, Lifetime
	P. DIDDY, BLACK RDB & MARK CURRY, Bad Boy For L
	LIL RASCALS, Hardball
	THE ISLEY BROTHERS, Contagious
	TRICK DADOY, I'm A Thug
	MARY J. BLIGE, Family Affair
	FABOLOUS, Ya'll Can't Deny It
Ô	MISSY ELLIOTT, Dne Minute Man
Ē.	LUDACRIS, Area Codes
4	PROPHET JONES, Lifetime
1	ALICIA KEYS, Fallin
2	ORUNKEN MASTER, 50 Playaz Deep
2	MUSIQ, Girl Next Door
	REOMAN, Smash Sumthin
	BRIAN MCKNIGHT, Love Of My Life
6	NELLY, Batter Up
	BUBBA SPARXXX, Ugly
	ST. LUNATICS, Summer In The City
	TANK, Slowly
10	MARIAH CAREY, Never Too Far
Ĩ,	JERMAINE OUPRI, Ballin' Dut Of Control
2	COO COO CAL, My Projects
	RZA AS BOBBY DIGITAL , The Rhumbs
ĥ	JILL SCOTT, The Way
5	MYSTIC. The Life
a.	BENZINO. Boottee
Ø	JAHEIM, Just In Case
	LIL' ROMEO, The Girlies
é	MARY J. BLIGE, Real Love
6	BABYFACE, What If
0	T.L. I'm Senous
7	AFROMAN, Because I Got High
61	LIL BOW WOW, Ghetto Girls
1	MARY J. BLIGE, I'm Goin' Down
65	
86	
ł	
	LIL' MO, Gangsta (Love 4 The Streets)
Ð	112, Peaches & Cream
2-	FLIPMDDE SOUAD & VIOL, What It Is
	NEW ONS
	No New Ons This Week

l		
	Continuous programming	
	2806 Opryland Drive, Nashville, TN 37214	
l		
	CAROLYN DAWN JOHNSON , Complicated	E.
	BILLY GILMAN, Eksabeth	
	TRACE ADKINS, I'm Trym'	B
	TOBY KEITH, I'm Just Talkin' About Tonight	K
	LONESTAR, I'm Already There	
	BROOKS & OUNN, Only In America	
	CHELY WRIGHT, Never Love You Enough	
	ALAN JACKSON, It's Alright To Be A Redneck	K
	BRAD PAISLEY, Wrapped Around	5
	TRISHA YEARWOOD, I Would've Loved You Anyway	P
	DOLLY PARTON, Shine	2
j	KEITH URBAN, Where The Blacktop Ends	
Į	TOBY KEITH, I Wanna Talk About Me	
3	TRICK PONY, On A Night Like This	
3	CYNDI THOMSON, What I Really Meant To Say	P
1	MONTGOMERY GENTRY, Cold One Comin' On	
	MARTINA MCBRIDE, When God Fearin' Women Get The Blues	
J	BLAKE SHELTON, Austin	ľ
	GARY ALLAN, Man Of Me	6
	CHARLIE ROBISON, Right Man For The Joh	s
	JANIE O'NEAL, When I Think About Angels	5
	JESSICA ANOREWS, Heiplessly, Hopelessly	E
	MARK WILLS, Loving Every Minute	2
	CHRIS CAGLE, Laredo	
1	TOBY KEITH, How Do You Like Me Now	R.
2	ALISON KRAUSS, The Lucky One	ß
	MARK MCGUINN, That's A Plan	ŝ
	TRAVIS TRITT, Love Of A Woman	B
	PATTY LOVELESS, The Boys Are Back in Town	B
2	BROOKS & DUNN, Ain't Nothing 'Bout You	E
	NICKEL CREEK, When You Come Back Down	ş
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2	GARY ALLAN, Right Where I Need To Be	¢,
	SOGGY BOTTOM BOYS, I Am A Man Of Constant Survive	5
3	DIXIE CHICKS, Cowboy Take Me Away	5
1	JEFFREY STEELE, Somethin' In The Water	5
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1	FAITH HILL, The Way You Love Me	a
	KENNY CHESNEY, Don't Happen Twice	
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l	DARRYL WDRLEY, Second Wind	8
	GEORGE STRAIT, Write This Down LEE ANN WOMACK, Why They Cell It Failing	1
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ALICIA KEYS, Falin	3	SUGAR RAY, When It's Over
JAY-Z, Izzo (H.O.V.A.)		ALICIA KEYS, Fallin
P. DIDDY, BLACK ROB & MARK CURRY, Bad Boy For Life		JANET, Someone To Call My Lover
PUDDLE OF MUOD, Control		TRAIN, Drops Of Jupiter
FATBOY SLIM, Weapon Of Choice	2	MACY GRAY, Sweet Baby
'N SYNC, Pop		NELLY FURTADO, Turn Off The Light
BLU CANTRELL, Ha 'Em Up Style		MARIAN CAREY, Never Too Fat
ALIEN ANT FARM, Smooth Criminal	16	WISEGUYS, Start The Commotion
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ELTON JOHN, I Want Love	12	JENNIFER LOPEZ, I'm Real
UZ, Stuck in A Moment You Can't Get Dut Df	13	ELTON JOHN, I Want Love
SUM 41, Fat Lip	14	MELISSA ETHERIDGE, I Want To Be In Love
STAIND, Fade	19	BARENAKED LADIES, Falling For The First Time
EVE, Let Me Blow Ya Mind	15	FUEL Bad Day
JAGGED EDGE, Where The Party At	17	JOHN MELLENCAMP, Peaceful Work
R. KELLY, Feelin' On Yo Booty	10	STEVIE NICKS, Sorcerer
MARY J. BLIGE, Family Affair	10	ALIEN ANT FARM, Smooth Criminal
MISSY ELLIOTT, Get Ur Freak On	20	EVERCLEAR, Rock Star
P.D.D. Alve	'n	FUEL, Hemorrhage (In My Hands)
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WISEGUYS, Start The Commotion		TRAVIS. Side
LUDACRIS, Area Codes		OIDO, Hunter
LINKIN PARK, Crawing		RICUBUS, Drive
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MARIAH CAREY, Never Too Far	2	UZ, Shuck in A Moment You Can't Get Out Of
SYSTEM OF A DOWN, Chop Suey	20	A STATE OF STATE
MICHELLE BRANCH, Everywhere	1000	LENNY KRAVITZ, Agen
DNDL, We Right Here	37	MATCHBOX TWENTY, If You're Gare
JANET, Someone To Call My Lover	100	LIFEHOUSE, Hanging By A Moment
NELLY, Ride Wit Me	39	MATCHBOX TWENTY, Bent
GINUWINE, Differences	- 40	THE BLACK CROWES, Soul Singing
MANDY MOORE, Crush		MOBY, South Side
NICKELBACK, How You Remind Me	2	SMASH MOUTH, I'm A Believer
BUBBA SPARDOX, Ugly	-	TRAIN, Meet Virginia
NELLY FURTADD, Turn Off The Light	-	3 DODRS DOWN, Be Like That
THICK DADDY, I'm A Thug		BRIAN MCKNIGHT, Love Of My Life
LFO, Every Other Time		MADONNA, Don't Tell Ma
CAKE, Short Skint/Long Jecket		GOO GOO DOLLS, Side
LIMP BIZKIT, Boiler	46	JAMIRDQUAI, Little L
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U2, Elevation	50	JANET, All For You
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SAMPLING OF PLAYLISTS SUBMITTED BY TIONAL & LOCAL MUSIC VIDEO OUTLETS R THE WEEK ENDING SEPTEMBER 22, 2001





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## BILLBOARD SEPTEMBER 22, 2001

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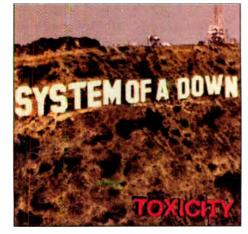
USHER, U Remind Me





**UP FROM DOWN:** Reminiscent of last week's launch by **Slipknot**, another crunchy rock band, **System of a Down**, shows huge growth with a sophomore release, as its *Toxicity* bows at No. 1 on The Billboard 200 with 222,000 units. Both bands have followed the blueprint that labels hope for when they sign new rock acts: Field a first album that sells steadily for a period of time and builds a fan base for subsequent albums.

While Slipknot's latest, *Iowa*, sold more when it opened at No. 3 (255,000 units), the



swell of System's following is no less impressive. While the first Slipknot album peaked at No. 51 during a 77-week chart run, the first System album rose no higher than No. 124 during its 33 chart weeks. And, of the two, System's freshman album is currently hotter, bulleting 23-13 on Top Pop Catalog Albums (up 10.5%) with 8,000 units. *Slipknot* bubbles under that chart with 4,000.

Slipknot's latest, following a pattern typical of big, hard-rock albums, has a steep second-week decline of 65.5% (No. 12).

**SEEN:** Have you heard or read any praise for MTV's 2001 Video Music Awards? Not to worry. The show targets a younger age bracket than that of most music and TV critics—and the label folk who grudgingly attend—thus piling up strong ratings despite the grumbles. The Sept. 6 special drew an average of 7 million households, making it the second-largest awards show audience in MTV history and 2001's most-watched cable-only show.

The most conspicuous beneficiary is **Alicia Keys**, who jumps 4-2 with the big chart's Greatest Gainer award on a 13% increase. But she's not the only post-show winner. Also garnering double-digit percentage increases are **Staind** (13-6, up 12.6%), **Linkin Park** (11-7, up 11%), and **U2** (104-78, up 19%). **Mudvayne**, which won a trophy but did not play, re-enters at No. 151 (up 23.6%), after falling off the chart last week.

Other performers who gain are Jennifer Lopez (16-11), Nelly Furtado (38-31), Missy **"Misdemeanor" Elliott** (49-38), and **Britney Spears** (172-140). **City High** is the only one of the three acts that played MTV's pre-awards special to see an increase (84-73).

Of the Video Music Awards beneficiaries, the only ones who showed any upward momentum on last week's charts were Keys, Staind, and Furtado. Keys' recent spurt could also be attributed to her appearance on *Soul Train's* Lady of Soul awards, which aired in syndication Sept. 1-9, although one of that show's big winners, **Jill Scott**, drifts to a 12% decline (No. 56).

**DIPS:** Last week's chart topper, by the late **Aaliyah** (No. 3), sees a 47.5% slide, but her latest album still sells more in the wake of her death than it likely otherwise would have. At 160,500 units, the only frames in which it sold more were last week's and its first.

Of last week's five top 10 bows, **Puddle of Mudd** (No. 17) has the smallest second-week slide, down 38.6%. The others have steeper drops, including **Mary J. Blige** (No. 5, down 50%), **Brian McKnight** (down 48%), and **Toby Keith** (down 46.5%).

**THE FLOW OF THINGS:** With the music industry gearing up for the fourth quarter's crucial holiday selling drive, album sales to date trail last year's pace by 1.2%, compared with the 2.7% deficit we saw on July 28—the day '**N** Sync's *Celebrity* came to market. The improvement is due to the release schedule—ironic, because that's also the factor that stymied numbers in the first half of the year.

From the end of March and into the summer, music stores had a tough act to follow this year. That same time frame in 2000 brought epic opening weeks for albums by 'N Sync (2.4 million units), **Eminem** (1.76 million), and **Britney Spears** (1.3 million). While the first half of last year included those and other handsome sellers, the pace slowed to a trickle during the summer months.

For the seventh consecutive week, album sales are ahead of those of the same week in 2000, a streak that can mostly be attributed to this summer's hotter release slate. Comparing August 2000 with August 2001, more albums—59 bowed on The Billboard 200 during that month last summer. This year, we saw 51. But this year's crop included 11 top 10 bows—more than we saw in the three previous years' Augusts.

Only three new titles reached the top 10 in August last year. In August 1999, eight of the chart's 53 new entries started in the top 10, while in 1998, seven of 54 did so during that month.

Of course, 'N Sync's aforementioned *Celebrity* went a long way to fill 2001's gap, when it pounded through 1.9 million in its first week. Now at No. 9 (96,000 units), it has sold almost 3.1 million copies to date.



**FOREWORD:** In light of the unspeakable horrors that we all witnessed on TV Sept. 11, and which played out on the streets of the proud city where this magazine is published, it is hard to get worked up about which album or single sold more than another or which songs lead at radio. Thus, we were stunned when, just a couple of hours after the World Trade Center's towers collapsed, a visitor to Billboard.com sent an e-mail to one of our columnists that read: "I heard about the terrorism this morning. Will the charts be updated this Thursday as usual?" It is difficult to comprehend some people's priorities.

Yet, thanks not only to the technologies that drive SoundScan and Broadcast Data Systems, but also to the diligence of the understandably distracted professionals who staff those companies and the *Billboard* charts department, we were indeed able to compile fresh charts.

Terrorism wins if our lives become completely disrupted, so we press on. But, mindful of the life-changing events that rattled our production week, we will always remember that the charts in this issue's pages are stained with tears.

**SAY IT LOUD: Cyndi Thomson** makes a triumphant first appearance on Hot Country Singles & Tracks, as "What I Really Meant to Say"



climbs 3-1 with a 397-spin gain. Thomson continues a successful year for new talent in Nashville: She is the third artist in 2001 to hit No. 1 with a first charting single. The others were **Jamie O'Neal** with "There Is No Arizona" in February and **Blake Shelton** only a few weeks ago with "Austin." This is quite an improvement on 2000, when no there were no such instances.

The 24-year-old Georgia native, who also cowrote the track, adds to what has been a grand bounce-back year for Capitol Records Nashville. After going more than  $2^{1/2}$  years without a No. 1 prior to **Keith Urban** reaching the summit in February with "But for the Grace of God," the label now scores its second No. 1 within a seven-month span.

Coming up strongly in the near distance is Alan Jackson's "Where I Come From," which earns the Greatest Gainer/Airplay award for the second straight week—with a 569-spin increase—and jumps 7-4. That places "From" about 700 plays away from "Say" and probably two weeks away from giving Jackson yet another country No. 1.

**STEADY:** "I'm Real" by **Jennifer Lopez Featuring Ja Rule** remains at No. 1 on The Billboard Hot 100 for a third consecutive week, while "Where the Party At" by **Jagged Edge With Nelly** rules Hot R&B/Hip-Hop Singles & Tracks for a second week.

The release of a 12-inch vinyl single for "Real" provides Lopez with some breathing room on the Hot 100 over "Fallin'," which continues to show gains in airplay (up 1.5 million listeners). "Real" scans 2,000 units and outranks "Fallin' " by 250 total chart points. Without any sales points at all, "Real" would have still prevailed by a margin of 50 points. The No. 3 record, "Party," earns the Greatest Gainer/Sales award for a second straight week, but a loss in audience of 7.5 million precludes it from being a serious threat for No. 1 on next week's Hot 100.

On the Hot R&B/Hip-Hop Singles & Tracks chart, **Ginuwine** is making a strong bid for No. 1. "Differences" moves 6-3 as the Greatest Gainer/Airplay award winner, a designation the song also earns at No. 14 on the Hot 100. "Differences" gains 8.5 million listeners at R&B radio (10 million overall) and moves 5-1 on Hot R&B/Hip-Hop Airplay. It is Ginuwine's first No. 1 on the radio chart since "So Anxious" spent eight weeks at the top beginning in August 1999. With Jagged Edge's "Party" losing both audience and sales, "Differences" could leapfrog "Real"—which holds at No. 2—and take control of Hot R&B/Hip-Hop Singles & Tracks.

**PETE'S SAKE:** Five weeks after debuting at No. 2 on Hot Rap Singles, Petey Pablo's "Raise Up" (Jive) advanced to No. 1 last issue and holds the pole position again this week. Moving 5-3 on Hot R&B/Hip-Hop Singles Sales, Pablo moves more than 3,000 pieces at core R&B stores. Increased airplay raises the track 38-31 in its 10th week on Hot R&B/Hip-Hop Airplay, gaining an additional 1.3 million in audience. With sales and radio gains, "Raise Up" bullets at No. 19 on Hot R&B/Hip-Hop Singles & Tracks but cannot rise to a higher rank in this tightly congested area of the chart.

This column's Foreword was contributed by Billboard director of charts Geoff Mayfield.

## SEPTEMBER 22 Billboard® The Billboard 200

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34         33         21         6         Canad 2A/26 Winnee Blace: 11.99/17.991*         Model           34         33         21         6         BLU CANTRELL         Normality Blace         So Blu         8         84         91         90         4         Minute           35         34         25         9         But General 19.807 Blace         The Saga Continues         21         85         82         70         37         SO           36         35         24         11         JAGGED EDGE A So DataComma addat 7.061 (19.07 90)         Janged Little Thrill         3         64         97         98         86         69         DIC Data Acces           37         37         35         25         TRICK DADDY A StapA-StadedHine E3427.460 (19.907 90)         Thugs Are Us         44         97         98         86         69         DIC Acces           38         41         33         20         JANET A StapA-StadedHine E3427.460 (19.907 90)         Minus ESo Addictive         21         89         80         12         51         Mace Acces           39         48         41         71         MISSE WINSE         Misse ESo Addictive         21         89         80         12 <t< td=""><td></td><td></td><td></td><td></td><td>d or 41 to 7 == 12 = 10</td><td></td><td></td><td>-</td><td></td><td></td><td>SOUN Def Jam 58</td></t<>					d or 41 to 7 == 12 = 10			-			SOUN Def Jam 58
100       100					Giant 24/38 Warner Bros (11 98/17 98) 🛦		Ē				JA RU Murder Inc
Bit d Boy 72M5 Yillionia (12 99/19 99/1         Bit d Boy 72M5 Yillionia (12 99/19 99/1         Jagged Little Thrill         3         600         110         101         7         Jagged Little Thrill         3         600         110         101         7         Jagged Little Thrill         3         600         110         101         7         Jagged Little Thrill         3         600         110         7         Jagged Little Thrill         3         600         98         86         60         9         Jagged Little Thrill         3         600         7         600         7					RedZorre 14703* Ansta (11.98/17.98)		84	91	90	4	MICH Maverick 4
37         37         35         55         55         50         Churme states         60         67         98         86         69         Ditates           38         41         33         20         JANET A 12 with 98%         All For You         1         88         81         74         26         JANET           39         48         41         17         Miss DEMEANOR* ELLIOTT         Miss ESo Addictive         2         89         80         122         51         MAwee           40         24         -         2         88         81         74         26         JANET           41         43         42         23         GINUWINE ●         ELLIOTT ▲         Miss ESo Addictive         2         89         80         122         51         MAwee           41         43         42         23         GINUWINE ●         Enc. 68271238 DIGITAL         Digital Bullet         24         90         94         76         13         Survey           42         32         28         5         SOUNDTRACK         Digital Bullet         24         90         94         76         13         Survey         Survey         107	35	34	25	9		2	85	82	70	37	SOUN Hotywood
38       41       33       20       JANET A JANET A New 101441112 9018 901       Arran         39       41       33       20       JANET A New 10144112 9018 901       All For You       1       88       81       74       26       JANET Jane Gold MindElextrix 6X3912 6011 9017 901       Arran         30       48       41       17       MISSY "MISDEMEANOR" ELLIOTT A The Gold MindElextrix 6X3912 6011 9017 81       Miss ESo Addictive       2       89       80       122       51       Maxwell         40       24       -       2       RA A So OBBY DIGITAL Win Lagdin The Part BIT2 Kell 11 9017 901       Digital Bullet       24       90       94       76       13       SUzwell         41       43       42       23       GINUWINE Earce 6922' 112 98 (Du1 9017 901       Digital Bullet       24       90       65       7       NEI Column         43       45       39       8       CRAIG DAVID Middatante 68891'1428 (11 9017 90)       Jane Column       Jane Column       Jane Column         44       49       40       63       Rel 157131'16 91 (Du1 917 90)       Gountry Grammar       1       94       87       83       30       30         44       49       40       58       64 <th< td=""><td>36</td><td>35</td><td>24</td><td>11</td><td></td><td>3</td><td>86)</td><td>116</td><td>101</td><td>7</td><td>JIMM' DreamWor</td></th<>	36	35	24	11		3	86)	116	101	7	JIMM' DreamWor
39         48         41         17         MISSY "MISDEMEANOR" ELLIOTT ▲         Miss ESo Addictive         2         89         80         122         51         MAA           40         24         -         2         89         80         122         51         MAA           40         24         -         2         89         80         122         51         MAA           40         24         -         2         2         RZA AS BOEBEY DIGITAL Wei Tagilin The Paurit BT2 Kark 11 59:17 59:         Digital Bullet         24         90         94         76         13         SUccass           41         43         42         28         5         GINUWINE SOUNDTRACK Universal 014713118 98:00         Barn To Do It         11         90         65         7         NEI Caluer           43         45         39         8         CRAIG DAVID Weigraculater Barn         Barn To Do It         11         92         107         97         56         DAV Art 66           44         49         40         63         SOUNDTRACK Universal 014713118 98:00         Country Grammar         1         94         87         78         83         Q- 2200         1200         1200	37	37	35	25		4	87	98	86	69	DIDO Arista 1902
39       48       41       17       MISSY "MISDEMEANOR" ELLIOTT ▲       Miss ESo Addictive       2       89       80       122       51       MAwwee         40       24        2       RZA Adv DBBY DIGITAL Wei Tagitan her Pariet B172 wei k 119 g17 981       Digital Bullet       24       90       94       76       13       Starwei Mawwee         41       43       42       23       GINUWINE ● Ear 69022' (12 98 EQ.18 98)       SOUNDTRACK Universit 01/13116 98 CD1       Jay And Silent Bob Strike Back       28       92       96       85       93       INC Lawer         43       45       39       80       RZA ASID DAVID ● Ear 69022' (12 98 EQ.18 98)       Born To Do It       11       93       107       97       56       DA ATOG         44       49       40       63       NELLY ▲ Ear 69012' (19 9017 98)       Born To Do It       11       94       87       78       33       O.T. Jacco         45       44       30       58       SOUNDTRACK ▲ ' Curb 3700 (11 9017 98)       Country Grammar Fo Reet 15772' Universit (12 991 89)       Take Off Your Pants And Jacket MCA 112827 (12 991 89)       98       42       TIM Curb 3700 (11 9017 98)         46       42       31       33       Star MA (12 991 98)       Chocol	38	41	33	20		1	88	81	74	26	JAHEI Drone Mill
40       24        2       RZA AS BOBBY DIGITAL Wur langtin the Paurd BIZ kuik 113 Big 7 981       Digital Bullet       24       90       94       76       13       SUC Laurd         41       43       42       23       GINUWINE Exc S0027 (12 86 (18 98))       Charact       Jay And Silent Bob Strike Back       28       92       96       85       7       NEL Columned         43       42       23       28       5       6       CRAIG DAVID Wirdstar/All sile 9 (D)       Jay And Silent Bob Strike Back       28       92       96       85       93       Immor Columned         43       45       39       8       CRAIG DAVID Wirdstar/All sile 9 (D)       Born To Do It Wirdstar/All sile 9 (D)       11       92       107       97       56       DAV AT 06         44       49       40       63       NELLY A NELY A for Red 15773': Unwersal (12 9/17 90)       Country Grammar       1       94       87       78       33       0.7. Jaccov         45       44       30       58       BLINK - 182 A Court 3703' Unwersal (12 9/17 90)       Take Off Your Pants And Jacket for Red 15773': Unwersal (12 9/17 90)       90       92       6       BL/A Curt 3703' Unwersal (12 9/17 90)         46       42       31       38	39	48	41	17		2	89	80	122	51	MADO Mayentk 4
41       43       42       23       GINUWINE       The Life       3       91       90       65       7       Network         42       32       28       5       SOUNDTRACK Universal 014713118 98 CD1       Jay And Silent Bob Strike Back       28       92       96       85       93       INC         43       45       39       8       SOUNDTRACK Universal 014713118 98 CD1       Born To Do It       11       93       107       97       56       DATO         44       49       40       63       NELLY A For Red 157733' Universal (12 98/17 98)       Country Grammar       1       94       87       78       33       O.T.         45       44       30       58       SOUNDTRACK A' Country Grammar       Coyote Ugly       10       95       99       89       42       TIME Corb 7         46       42       31       13       BLINK-182       Take Off Your Pants And Jacket       1       96       95       92       6       BUA         47       40       29       6       SNOOP DOGGG PRESENTS THA EASTSIDAZ       Duces 'N Trayz—The Old Fashioned Way       4       97       73       37       4       Warmar         48       55       46<	40	24	-	2	RZA AS BOBBY DIGITAL Digital Bullet	24	90	94	76	13	SUGA
42       32       28       S       SOUNDTRACK Unversited 014713 (119 of CO1       Jay And Silent Bob Strike Back       28       92       96       85       93       INC Inversited 014713 (119 of CO1         43       45       39       8       CRAIG DAVID Wildstrein/Alterine Boots 17/36 (11 99/17 99)       Born To Do It       11       93       107       97       56       DAV ATO 60         44       49       40       63       NELLY Fo Ree115773'' Unversited (12 98:18 99)       Country Grammar       1       94       87       78       33       Or J 2000         45       44       30       58       SOUNDTRACK A ' Country Grammar       Country Grammar       1       94       87       78       33       Or J 2000         46       42       31       13       BLINK-1198/1790       Take Off Your Pants And Jacket       1       96       95       92       6       BUNATIONAL MARCH 1198/1790         47       40       29       6       SNOOP DOGG PRESENTS THA EASTSIDAZ TV1 220*(1098/1790)       Duces 'N Trayz—The Old Fashioned Way       4       97       73       37       4       VAR Overse         48       55       46       47       WINP BIZKITS       Chocolate Starfish And The Hot Dog Flavored Water       1	41	43	42	23	GINUWINE  The Life	3	91	90	65	7	NEIL I
43       45       39       8       CRAIG DAVID <ul> <li>Winderan/Attance 80081*/AG (11 90/17 90)</li> <li>Born To Do It</li> <li>11             <li>93             <li>107</li> <li>97</li> <li>56</li> <li>Arto 6</li> <li>44             <li>49</li> <li>40</li> <li>63</li> <li>NELLY              <ul> <li>For Reef 15773*: Universal (12 98 / 18 98)</li> <li>Country Grammar</li> <li>11</li> <li>94</li> <li>87</li> <li>78</li> <li>33</li> <li>0-T</li> <li>J2000</li> <li>10</li> <li>95</li> <li>97</li> <li>98</li> <li>97</li> <li>10</li> <li>94</li> <li>87</li> <li>78</li> <li>33</li> <li>0-T</li> <li>J2000</li> <li>10</li> <li>94</li> <li>87</li> <li>98</li> <li>98</li> <li>98</li> <li>98</li> <li>99</li> <li>99</li> <li>99</li> <li>99</li> <li>99</li> <li>99</li> <li>90</li> <li>97</li> <li>97</li> <li>97</li> <li>98</li> <li>98</li> <li>98</li> <li>98</li> <li>98</li> <li>98</li> <li>99</li> <li>99</li> <li>99</li> <li>99</li> <li>99</li> <li>99</li> <li>99</li> <li>90</li> <li>91</li> <li>92</li> <li>93</li> <li>94</li> <li>94</li> <li>94</li> <li>95</li> <li>96</li> <li>97</li></ul></li></li></li></li></ul>	42	32	28	s	SOUNDTRACK Jay And Silent Bob Strike Back	28	92	96	85	93	Columbra 8
44       49       40       63       Wedstand/Allantic 88981'/AG (11 98/17 98)       Country Grammar       1       94       87       78       33       AT 0 #1         45       44       30       58       Social (1 98/17 98)       Country Grammar       1       94       87       78       33       O.T.         46       42       31       13       BLINK - 182       4       78	43	45	39	8	CRAIG DAVID  Born To Do It	11	93	107	97	56	DAVIC
44       30       58       SOUNDTRACK A': Curb 78703 (11901/213): Universal (12 98:18 98)       10       95       97       89       42       TIM Curb 78703 (11901/213): Universal (12 98:18 98)         46       42       31       13       BLINK-182 A MCA 117627 (12 98:18 98)       Take Off Your Pants And Jacket       1       96       95       92       6       BUINK-182 Warm         47       40       29       6       SNOOP DOGG PRESENTS THA EASTSIDAZ IVT 220? (1098/1/96)       Duces 'N Trayz—The Old Fashioned Way       4       97       73       37       4       VAR Owner         48       55       46       47       LIMP BIZKIT A 'Figu 49/3*/intersope (12 98/18 98)       Chocolate Starfish And The Hot Dog Flavored Water       1       98       88       64       14       Source         49       46       34       4       VARIOUS ARTISTS       The Source Hip-Hop Music Awards 2001       28       99       85       66       6       BLL	44	1	40	63	Wildstar/Atlantic 88081/AG (11 56/17 98) NELLY A Country Grammar						ATO 69351/
46       42       31       13       BLINK-182 ▲ MCA 11527 (12 %) H S8)       Take Off Your Pants And Jacket       1       96       95       92       6       BLA Warnet         47       40       29       6       SNOOP DOGG PRESENTS THA EASTSIDAZ TVT 2230' (10 %) / 196)       Duces 'N Trayz—The Old Fashioned Way       4       97       73       37       4       VAR Owner         48       55       46       47       LIMP BIZKIT ▲ File 49/File* Interscope (12 89/18 98)       Chocolate Starfish And The Hot Dog Flavored Water       1       98       88       64       14       Source         49       46       34       4       VARIOUS ARTISTS       The Source Hip-Hop Music Awards 2001       28       99       85       66       6       BIL/L					Fo Reel 157743* Universal (12.98-18.98)						J 20000 (11)
40       29       6       SNOOP DOGG PRESENTS THA EASTSIDAZ IVT 230° (10 8/1/ 80)       Duces 'N Trayz—The Old Fashioned Way       4       97       73       37       4       VAI VAI 0vrme         48       55       46       47       LIMP BIZKIT ▲` File 44/3** Intersope (12 89/18 98)       Chocolate Starfish And The Hot Dog Flavored Water       1       98       88       64       14       SOU Murret         49       46       34       4       VARIOUS ARTISTS       The Source Hip-Hop Music Awards 2001       28       99       85       66       6       BILL					Curb 78703 (11 98/17 98)				-		Curb 77978
48       55       46       47       LIMP BIZKIT ▲ ` Figs 498758* Interstope (12 98/18 98)       Chocolate Starfish And The Hot Dog Flavored Water       1       98       88       64       14       SOU Mardet         49       46       34       4       VARIOUS ARTISTS       The Source Hip-Hop Music Awards 2001       28       99       85       66       6       BIL/					MCA 112627 (12 98/18 98)			-	_		Warner Bri
49         46         34         4         VARIOUS ARTISTS         The Source Hip-Hop Music Awards 2001         28         99         85         66         6         BIL/	1				TVT 2230* (10 58/1 / 98)			8			VARIC OwnerNo P
					Fip 49/751* Interse ope (12 98/18 98)				_		SOUN Murder Inc
Del Jam 586239 IUJMG (17 58/18 58) Moyo	49	46	34	4		28	99	85	66	6	BILAL Moyo 49300

ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	TITLE	PEAK
	Set This Circus Down	2
	Acoustic Soul	10
Motown 013770 Universal (12 98/18 98)	Weezer	4
Geften 493045*/Interscope (12 98 18 98) KRAYZIE BONE	Thug On Da Line	27
Rithless Linud Columbia 85784 CRG (12 98 EQ. 18 98)	Free City	3
Fo' Rew 014119 Universal 12 98 18 581 DREAM STREET	Dream Street	37
UE(, 18°0., E (11 ' (7 %))	Who is Jill Scott? Words And Sounds Vol. 1	17
JILL SCOTT A I dder Bauut Uri37: Epic (11 98 EQ.17 98) #		
LUTHER VANDROSS	Luther Vandross	6
	Everyday	1
SO 6	Something Like Human	17
FIVE FOR FIGHTING Average Commbra 63758 CRG (13 98 EQ CD) #	America Town	60
ALISON KRAUSS & UNION STATION Rounder 610495 (DJMG (1) 58/17 98)	New Favorite	35
LIL' ROMEO	Lil' Romeo	6
Soulia 501981/Priority (11 98 17 98)	Songs 4 Worship Shout To The Lord	51
Interr ty 61001/Time Life (19 98 CD)	I'm Already There	9
	Moulin Rouge	3
Interscope 493035 (12 98/18 98)		
112 🔺 Bad Boy 73039" Ar 🗤 112 98 18 981	Part III	2
CAKE Columbia 62132/CRG (11 98 EQ. 17 98)	Comfort Eagle	13
TOOL 🛦 Fool Dissuctional Volcanio 31160 Zomba (12.98-18.98)	Lateralus	1
DOG/Lava Attant c 83279*1AG 112 98/18 98) +	Double Wide	7
ADEMA	Adema	27
SOUNDTRACK	The Princess Diaries	41
Vall Durney 860731 (18 98 CD)	Now 6	1
Ser y Zorr - U i ver a FMI 85663;Epic (12 98 EQ/18 98) CITY HIGH ●	City High	34
Booga Basement 490890/Interscope (11 98/17 98)	Hotshot	1
VICA 112096* (11 98/17 98)		
FOXY BROWN   Pef Jam 548834*/IDJMG (12 98/18 98)	Broken Silence	5
LIFEHOUSE A JreamWorks 450231 Interscope (11 98/17 98) #	No Name Face	6
EVE A Nuff Ryders 490845*/Interscope (12 98/18 98)	Scorpion	4
U2 AIInterscope 524653 (12 98 18 98)	All That You Can't Leave Behind	3
SOUNDTRACK	Shrek	28
	l Hope You <mark>Dance</mark>	16
	Greatest Hits	13
50000000000000000000000000000000000000	Rush Hour 2	11
JA RULE ▲ 3	Rule 3:36	1
Aurder Inc /Def Jam 542934*/IDJMG (12.98/ 8.98) MICHELLE BRANCH	The Spirit Room	84
Aaverick 47985 Warrier Bros 117 98 CD)		
lofiywood 167288 (18 98 CD)	Save The Last Dance	3
IIMMY EAT WORLD IreamWorks 4503341 Interscope (12 98 CD)	Bleed American	54
DIDO 🔺 1 Irista 19025 (11,98/17,98) e	No Angel	4
IAHEIM	[Ghetto Love]	9
MADONNA A / Maveriek 47598/Warner Bros (12 96/18 98)	Music	1
SUGAR RAY ● ava/Atlantic 83414* AG (12 98/18 98)	Sugar Ray	6
	Three Chord Opera	15
	Make Yourself	47
nmortal 63652/Epic (12 98 £Q/18 98)	White Ladder	35
T0 69351/RCA (11 98/17 98) +		
20000 (11 38:17 98)	0-Town	5
IM MCGRAW A ** urb 77978 (12 98/18 98)	Greatest Hits	4
BLAKE SHELTON Varnet Brest (Nauher 1) 24731 WRN (11 96/17 98)	Blake Shelton	45
VARIOUS ARTISTS	Ozzfest 2001: The Second Millennium	25
SOUNDTRACK  Aurder Inc. Del Jam 548832 "IDJMG (12 98/18 98)	The Fast And The Furious	7
BILAL Aoyo 493009/Interscope (12 98/18 98)	1st Born Second	31

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THIS MEEK	LAST WEEK	2 WKS AGO		KS ON			PEAK POSITION	WEE	LAST WEEK	2 WKS. AG	KS 05		
1	LAST	2 Wi		WEEKS	ARTIST	TITLE	PEAK	THIS	LAST	2 WK	M	ARTIST IMPRINT & NUMBER/DISTRIBUTING LAB	EL
10	0 79	- 1	- 2	2	BROTHA LYNCH HUNG & C-BO JCDR 860950(Interscope (11 98/17 98)	Blocc Movement	79	151	RE-	ENTRY	33	MUDVAYNE  No Name 63821/Ep-c (12 98 EQ/17 98) #	L.D. 50
10	1 10	1 11	9 6	6	CYNDI THOMSON Capitol (Nashville) 26010 (10 98/17 98)	My World	81	152	14	7 110 1	11	BEANIE SIGEL Roc A Fela/Def Jam 548838 '/DJMG (12 98/18 98)	The Reason
10	2 10	8 8	2 6	6	PRINCE	The Very Best Of Prince	66	153	140	0 103 1	14	RUSSELL WATSON	The Voice
10	3 92	2 80	0 6	6	Werner Bros 74272 (18 98 CD) THE CRYSTAL METHOD	Tweekend	32	154	16	7 152 1	19	Decca 468695 (17.98 CD) # STEVIE NICKS ●	Trouble In Shangri-La
10	1 10	3 9	5 2		Dutpost/Geffen 493053/Interscope (12 98/18 98)	Every Six Seconds	56			9 165 8		Reprise 47372/Warner Bros (12 98/18 98) TOBY KEITH	How Do You Like Me Now?!
11	5 12				Island 542959/IDJMG (12 98/18 98)							DreamWorks (Nashville) 450209/Interscope (10.98/16.98)	
					LFO J 20006 (12 98/18 98)	Life Is Good	75			1 134 2		JESSICA ANDREWS  DreamWorks (Nashville) 450248/Interscope (10.98/16.98)	Who I Am
10	6 11	4 9	8 1	1	VARIOUS ARTISTS Werner/Elektra Atlantic 14720/Arista (12 98/18 98)	Totally Dance	34	157	160	137 1	16	TYRESE RCA 67984' (11 98/17 98)	2000 Watts
10	7 10	0 8	8 9	9	MELI5SA ETHERIDGE Island 548661 IDJMG (12 98 18 98)	Skin	9	158	137	7 71	3	CHRISTINA AGUILERA Plate en 2844 JFB (11 98 17 98)	Just Be Free
10	3 12	8 10	09 4	13	THE BEATLES 1 Apple 29325/Capitol (11 98/18 981	1	1	159	162	2 153 9	96	FAITH HILL ( ' Warner Bros (Nashville) 47373/WRN (12 98/18 98)	Breathe
10	9 10	5 9	1 5	0	AARON CARTER	Aaron's Party (Come Get it)	4	160	15:	3 142 5	50	LIL BOW WOW A So So Del Columbia 69981 * [CRG (11 98 EQ/17 98)	Beware Of Dog
11	0 11	0 9	9 4	7		Back For The First Time	4	161	154	1 133 3	33		It Was All A Dream
11	1 11:	3 10	6 8	3	Disturbing Tha Peace/Def Jam South 548138' (IDJMG (12 98/18 98) 3 DOORS DOWN	The Better Life	7	162	16'	192 5	53	Bad Boy 73037/Ansta (11 96/17 98)  MARY MARY ●	Thankful
11	2 10	6 11	2 4		Republic 153320/Universal 112 98 18 981   R. KELLY <sup>3</sup>	tp-2.com	1	163	174	1 1 47 1	17	C2/Columbia 63740 CRG (10 98 EQ/16 98)	Josie & The Pussycats
11			5 10		Jive 41705*/Zomba (12 98/18 98)	Human Clay	1	164			3	Play-Tone 85683/Epic (12 98 EQ/18 98) MARK WILLS	Loving Every Minute
					Wind up 13053 (11 98 18 98)							Mircury (Nashville) 170209 (11 98-17 98)	
11			4 6	8	Lava(Atlantic 03009) AG (12 SR 18:49	Mad Season	3	(165	) 199		2	VARIOUS ARTISTS Forefront 34274 (7 98/9 98)	The Prayer Of Jabez: Music A Worship Experience
11	5 10	2 90	6 1	6	LIL JON & THE EAST SIDE BOYZ BME 7220° TVT (10 98 16 98)	Put Yo Hood Up	43	(166	RE	ENTRY	4	LOS ANGELES AZULES Disa 727014 18 98 13 981 ±	Historia Musical
11	5 12	0 11	7 10	60	DIXIE CHICKS A Monument 69678(Sony (Nashvile) (12 98 EQ/18 98)	Fiy	1	. 167	180		2	THALIA EMI Latin 34722 (8:98/14:98) #	Thalia Con Banda-Grandes Exitos
13	7 97	7:	3 7	7	VARIOU5 ARTISTS Violator Loud Columbes 85790 CRG (12 98 EQ. 18 98)	Violator The Album V2.0	10	168	166	5 144 2	24	2PAC A Amaru Drath Row 490840: (Interscope (19.98/24.98)	Until The End Of Time
1.1	8 11	7 12	20 4	8	SARA EVANS A RCA (Nashville) 67964 IRLG (11 98/17 98)	Born To Fly	55	169	183	3 154 2	28	A*TEENS Stockholm 013556/MCA {12,98,18 98}	Teen Spirit
11	9 2	2 11	3 4	3	SADE A	Lovers Rock	3	170	193	8 161 2	24	BILLY IDOL	Greatest Hits
12	0 3	5 14	19 3	10	Epic 85185 (12 98 EQ 18:98)	When Somebody Loves You	15	171	176	185	3	Chrysalis 28812/Capitol (16 98 CD)	Spongebob Squarepants Original Theme Highlights
12	1 12	6 12	4 7	7	Arista Nashvile 69335, RLG (11 98 17 98) SOUNDTRACK	Down From The Mountain	102	172	143	3 126 1	12	Nick/Jive 49500/Zomba (7 49 CD) DAVE NAVARRO	Trust No One
12	2 12	5 12	3 4	5	Lost Highway 170221 Mercury (Nashvilie) 112 98 18 98)	Awake	5	173	184	148 7	77	Capitol 33280 (6 98 17 98)	No Strings Attached
4					BROOKS & DUNN	Steers & Stripes	4			7 160		Jive 41702/Zomba (11 98/18 98)	Тоуа
12	1.0		6 2		Arista N 1.5			5				Aristia 14697 (11 98/17 98) •	
12			88 4		Virg.n 50316 (12 98/18 98)	Greatest Hits	2			0 158 4		SLW A Nine Lives 63961*/Epic (11 98 EQ/17 98)	3LW
1	5 12			2	MANDY MOORE  Epic 61430 [12 98 EQ. [18 98]	Mandy Moore	35			5 132 1		BOB MARLEY AND THE WAILER5 Tutf Gong/Island 542856/UTV (19 98 CD)	One Love: The Very Best Of Bob Marley And The Wailers
12	5 11	5 8	4 8	8	KURUPT Antra 751083/Artemis (12 98: 18 98)	Space Boogie: Smoke Oddessey	10	177	180	5 174 2	21	NICKEL CREEK Sugar Hill 3909 (16.98 CD) #	Nickel Creek
12	7 12	4 9	4 6	6	GANGSTA BOO Hypnotize Minds Loud 1925 CRG (12 98 EQ 17 98)	Both Worlds, *69	29	178	198	5 183 4	45	OUTKAST A LaFace 26072* Arista (12 98/18 98)	Stankonia
12	8 13	2 83	3 3	3	VARIOUS ARTISTS Razor & Tie 89038 (17 98 CD)	Non Stop '90s Rock	83	179	191	156 2	27	AEROSMITH A Columbra 67088**CRG (12.98 EQ/18 98)	Just Push Play
12	9 <mark>1</mark> 4	2 14	3 4	8	TRAVIS TRITT  Columbia (Nashville) (11 98 EQ/17 98)	Down The Road I Go	51	(180	) · N	EW	1	SOUNDTRACK Posthuman 50238 Prior ty (18 98 CD)	Rock Star
13	0 15	0 13	5 5	5	CAROLYN DAWN JOHNSON	Room With A View	87	181	163	3 130 2	28	EVE 6  RCA 67713 (11 98/17 98)	Horrorscope
13	1 11	9 12	25 3	3	FFH	Have I Ever Told You	119	182	188	3 150 1	11	LIL' MO	Based On A True Story
43	2 13	1 10	07 1	4	Essential 10520/Zomba (11 98) 17 98)	Amnesiac	2	183	RE	ENTRY 1	13	SOUNDTRACK	Exit Wounds — The Alb <mark>um</mark>
13	3 13	9 11	4 3	10	Capitol 32764 (11 98/17 98) TANTRIC	Tantric	71	184	189	166 4	42	Blackground 10192 (12 98/18 98) BACKSTREET BOY5	Black & Blue
13	4 15	5 15	57 1	5	Maverick 47978;Warner Bros (17 98 CD) • TRICK PONY	Trick Pony	91	185	130		2	Jive 41743;Zomba (12 98/18 98) BUTTHOLE SURFERS	Weird Revolution
	5 12				Warner Bros (Nashvile) 47927/WRN (11 98/17 98) THA DOGG POUND	Death Row Presents: Tha Dogg Pound 2002	36	186		145 1		Suridog 162269/Hollywood (17 98 CD)	
					Death Row 33353 D3 (12 98/17 98)		-					Def Jam 548381*//DJMG (12 98/18 98)	Malpractice
	6 13				K.D. LANG Warner Bros 48108 (18 98 CD)	Live By Request	94				7	CORMEGA Legal Hustle 9703" / Landspeed (11 98/18 98) #	The Realness
13	7 14	5 12	9 4	9	Verity 43150% on that (10.98/16.98) •	Live In London And More	69	188	182	2 176 1	12	CECE WINAN5 We spring Gospel 51826/Sparrovy (12 98/17 98)	CeCe Winans
13	3 16	9 14	6 3	9	COLDPLAY  Network 151=2 Charled (16 98 CD) #	Parachutes	51	(189	RE-I	ENTRY 4	12	VARIOUS ARTISTS A * Sony/Zomba/Universal/EMI 85206/CRG {12 98 EQ/ 18 98}	Now 5
13	9 15	6 15	1 1	1	PETE YORN Columbia 62216 CRG (12 98 E0 CD) #	Music For The Morning After	139	190	185	5 179 4	\$1	RASCAL FLATTS  Lyric Street 165011/Hollywaod (11 98 17.98)	Rascal Flatts
14	17:	2 15	9 6	9	BRITNEY SPEARS A I Jive 41/04/Zomba (11.98/18.98)	Oops!1 Did It Again	1	191	171	127	5	PHILLY'S MOST WANTED Atlantic 83358* /AG (11 98/17 98)	Get Down Or Lay Down
14	1 11	2 -	- 2	2	ALICE IN CHAINS Columb a 85922 CRG (11 98 ED CD)	Greatest Hits	112	192	187	7 — 1	17	POINT OF GRACE Word 85414/Epic (11 98 EQ/17.98)	Free To Fly
14	2	NEW	1	1	THE DOOBIE BROTHERS Warner Archives 74386(Rhino (11 98 17 98)	Greatest Hits	142	193	197	164 1	16	SOUNDTRACK ●	Pearl Harbor
14	3 14	9 14	0 8	в	THE WISEGUYS	The Antidote	133	194	200	0 171 1	10	GRUPO BRYNDIS	Historia Musical Romantica
14	4 12	3 -	- 2	2	IdeaUMammoth 810015*/Hollywood (14 98 CD) #	Talk About It	123	195	RE-	ENTRY 6	57	Disa 727012 (8 98/13 98) # EMINEM ▲*	The Marshall Mathers LP
14	. ii.		1 1		Word 85822/Epic (11 98 EQ/17 98) # NICKELBACK	The State	130			193		Web/Altermath 490829*/Interscope (12 98/18 98) VARIOUS ARTISTS	I Could Sing Of Your Love Forever 2
14	14		5 1		Roadri mini fi8586 (11 98/17 98) • TRISHA YEARWOOD	Inside Out	29			3 128		Warship Together 20314/Sparrow (19 98 CD)	Jimmy Cozier
					MCA Nashville 170200 (11 98/17 98) DAFT PUNK							J 20004 (11 98/17 98) BAD AZZ	
(14	1	1	- 1	Ξ.	Virgin 49606* (12 98-18 98)	Discovery	44			5 141		Doggy Style 50076/Priority (11 98/17 98)	Personal Business
	8 13				LOS TIGRES DEL NORTE Fonovisa 6145 (8 98/12.98) •	Uniendo Fronteras	116		0	ENTRY 2		JAMIE O'NEAL Mercury (Nashville) 170132 (11.98/17.98) #	Shiver
14	14		1 1		JESSICA SIMPSON  Columbia 62136/CRG (12 98 EQ/18 98)	Irresistible	6	200	198	3 184 <b>1</b>	19	Columbra (Neshville) 62167/Sony (Nashville) (11.98 EQ/17.98)	Carrying On
15	0 14	8 13	9 8	8	WILLA FORD Lava/Atlantic 83437/AG (11 98/17 98)	Willa Was Here	56						
	-					RIAA) certification for net shoment of 500,000 album units (Gold)							

Albums with the greatest sales gains this week. Recording Industry Assn. Df America (RIAA) certification for net shipment of 500,000 album units (Gold) ARIAA certification for net shipment of 100 minutes or more, the RIAA certification for net shipment of 10 million units (Diamond). Wineral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and duuble albums with a running time of 100 minutes or more, the RIAA multiplies shipment of 100,000 units (Platinum). The top setting albums completed from a national sample of reach store, mass metchant, and interred sales reports collected compiled, and provided by

PEAK POSITION

## SEPTEMBER 22 Billboard **Top Contemporary Christian Albums**...

TITLE	ARTIST Imprint & Number/Distributing Label	WKS. ON	LAST WEEK	ALS ML X
13 Weeks At Number 1	《世》NUMBER 1《世》			
Sweet Tea	BUDDY GUY Silverone 41751/Zamba e	17	1	Ħ
Riding With The King	B.B. KING & ERIC CLAPTON	65	2	2
30th Anniversary Collection	VARIOUS ARTISTS Alligator Records	3	3	3
Guilty Of Love	Alligator 112/13 TOMMY CASTRO BAND 33rd Struct 31 05	2	9	4
Nothing Personal	DELBERT MCCLINTON	27	5	5
The Word	THE WORD	6	4	6
Pure Blues	VARIOUS ARTISTS	21	8	7
Shoulda Been Home	ROBERT CRAY	17	7	8
Gotta Get The Groove Back		96	6	9
Presumed innocent	Maratel 743 MARCIA BALL Alligator 4879	20	11	10
usic Of Mississippi John Hurt	VARIOUS ARTISTS Avalon Blues - A Tribute To The M Vanguard 79582	13	10	11
Wicked Grin	JOHN HAMMOND	26	13	12
Love Songs		32	12	113
Live On		98	15	14
Sky Like A Broken Clock		NTRY	RE-EI	Ð

Top Blues Albums

## SEPTEMBER 22 Billboard Top Reggae Albums

5

10

33 34

39 40

ent of 500,000 album ts, and double album of 400,000 units (M

ARTIST Imprint & Number/Distributing Label	
	TITLE
법 NUMBER 1 법 16 Weeks At Num	_
16 BOB MARLEY AND THE WAILERS One Love: The Very Best Of Bob Marley And The V Tuff Gong/Island 54/285/UTV	Vailers
16 VARIOUS ARTISTS Reggae Gold	1 2001
42 UB40 The Very Best Of Virgin 50525	UB40
8 MR. VEGAS Damn	Right
P5 BOB MARLEY Chant Down Ba	bylon
51 BEENIE MAN Art An Shocking Viles/VP 49093*/Virgin	d Life
13 VARIOUS ARTISTS Reggae Rocks: Tide Is Madecy 1507	; High
6 VARIOUS ARTISTS Roots Music III: The Jawaiian Exper	ience
17 BUJU BANTON Ultimate Colle	ction
18 VARIOUS ARTISTS Dancehall Xplosion	ı 2001
5 SHABBA RANKS Greates	st Hits
ATV KY-MANI MARLEY Many More #	Roads
18 VARIOUS ARTISTS Reggae Xplosion	1 2001
2 VARIOUS ARTISTS Soca Gold	1 2001
JIMMY CLIFF Jimmy Cliff — Ultimate Colle	ction

## SEPTEMBER 22 Billboard Top World Albums

1.10	AST WEEK	WKS. ON		
1	R	3	ARTIST Imprint & Number/Distributing Label	TITLE
			법* NUMBER 1 법》	12 Weeks At Number 1
1	1	12	AFRO CELT SOUND SYSTEM Real World/Narada 10184/Virgin +	Volume 3: Further In Time
2	2	59	BAHA MEN A S-Curve 751052/Artemis #	Who Let The Dogs Out
3	4	14		Sao Vincente
4	5	71	BEBEL GILBERTO Zriguibaom 1026/Six Degrees •	Tanto Tempo
6	9	5	HABIB KOITE & BAMADA	Baro
6	7	27	ANTHONY KEARNS/RONAN TYNAN/FINBAR WRIGHT	The Irish Tenors: Ellis Island
7	8	53	GIPSY KINGS Volare! The Ve Nonesuch 795411AG	ery Best Of The Gipsy Kings
8	NE	W	SOUNDTRACK Narada 10366/Virgin	Tortilla Soup
9	11	4	VARIOUS ARTISTS Etherean Entertainment 77906	Celtic Dawn
10	12	11		Arabic Groove
11	3	61	CIRQUE DU SOLEIL	Dralion
Ð	RE (1	66.24	SOUNDTRACK Sony Classical 892/9	Woman On Top
13	13	15	CACHAITO LOPEZ	Cachaito
14	14	19	RAVIN Wag:am 77961/George V	Buddha-Bar III
15	10	11	BAABA MAAL Palm 2067/Rivko	Mi Yeewnii-Missing You

ndustry Assn. Df America (RIAA) certificatio

LAST WEEK	2 WKS. AGD	WEEKS ON	ARTIST Imprint & Number/Distributing Label
-		-	『世》 NUMBER 1 影響 20 Weeks At Number 1
1	1	29	VARIOUS ARTISTS A Integrity 51001/fime Life Songs 4 Worship — Shout To The Lord
2	2	3	FFH Essential 10620 Provident Have J Ever Told You
5	3	55	DONNIE MCCLURKIN • Verity 43150/Provident • Live In London And More
3	-	2	NICOLE C. MULLEN Word 6127 , Talk About It
7	6	67	MARY MARY • C2/Columbia 7802/Word Thankful
11		2	VARIOUS ARTISTS Forefront 4274/Chordent The Prayer Of Jabez: Music A Worship Experience
8	5	12	CECE WINANS Wellspring Gospel/Sparrow 1826/Chordant CeCe Winans
9	8	19	POINT OF GRACE Word \$112 Free To Fly
10	7	6	VARIOUS ARTISTS Worship Together/Sparrow 0314/Chordant I Could Sing Of Your Love Forever 2
4	-	2	SKILLET Ardent 2507/Chardant • Alien Youth
6	-	2	RELIENT K Gote 2942/Chordent • The Anatomy Of The Tongue In Cheek
14	10	25	VARIOUS ARTISTS Integring/Maranathal/Vineyard 1955/Word WOW Worship Green: Today's 30 Most Powerful Worship Songs
15	21	25	YOLANDA ADAMS Elektra 62629(Chordant The Experience
13	11	16	AVALON Sparrow 1796 Chordant Oxygen
17	13	61	THIRD DAY • Essential 106/0/Provident Offerings: A Worship Album
16	9	45	VARIOUS ARTISTS A Sparrow 1779/Chordant WOW-2001: The Year's 30 Top Christian Artists And Hits
22	18	4	JUMP S Sparrow 1767/Chordant  Jump 5
21 20	12	68 4	PLUS ONE
12	14	2	
24	22	26	KEVIN MAX         Stereotype Be           PHILLIPS, CRAIG AND DEAN         Sparrow 1820 Chordant
26	37	99	YOLANDA ADAMS & Elektra 62439:Chordant # Mountain HighValley Low
29	20	39	VARIOUS ARTISTS Maranathal/Corinthian 1226/Pamplin Top 25 Praise Songs
25	17	46	KURT CARR & THE KURT CARR SINGERS Gasoa Centric 426/Provident + Awesome Wonder
32	25	8	DEZ Destiny 7/02 * Sing For Me
RE 1	INTRY	15	RANDY TRAVIS Atlantic 83417/Chordant Inspirational Journey
33	24	22	SONICFLOOD Goles 2827/Chordant Sonicpraise
36	29	56	ZOEGIRL Sparrow 51734(Chordant - Zoegirl
38	34	3	BLESSED Utrimate 102 Journey For The Heart
27	35	10	TAIT Forefront 5283(Chordant Empty
8	4 NTRY	4	BILL & GLORIA GAITHER AND THEIR HOMECOMING FRIENDS Spring House 2317/Chordent London Homecoming
-		7	WOMEN OF FAITH Integrity 1876/Word Boundless Love
37	26	66 13	VARIOUS ARTISTS   Worship Together 0282/Chordent  I Could Sing Of Your Love Forever: 25 Modern Worship Songs  CLAN
23	28	32	SELAH Curb 18713 Chordant Press On GAITHER VOCAL BAND Spring Hill 1009/Chordant I Do Believe
35	23	46	NEWSBOYS Sparrow 1787 Chordant Shine: The Hits
	123 MIRY	22	BISHOP T.D. JAKES & THE POTTER'S HOUSE MASS CHOIR Desterity Sounds/EMI Gospei (0002/Chordant The Storm Is Over
19		42	MARK SCHULTZ Mrth 702/Word • Mark Schultz
	WINT	41	DC TALK Forefron 52% Chordant Intermission: The Greatest Hits
RE-1	ENTRY	53	STACIE ORRICO Forefront 5253 (Chordant / Genuine
1.011.01			

### SEPTEMBER 22 Billboard Top Gospel Albums...

VEEK	AGO	NOS	
LAST WEEK	2 WKS. I	WEEKS ON	ARTIST Imprint & Number/Distributing Label
-	2	>	* 암 NUMBER 1 개암 25 Weeks At Northing Laber
1	1	56	DONNIE MCCLURKIN   Venty431502omba   Live In London And More
2	3	71	MARY MARY   C2/Columbia 63740/CRG  Thankful
3	2	12	CECE WINANS Wellspring Gospal 51826/Sparrow CecCe Winans
4	10	25	YOLANDA ADAMS Elektra 67629/EEG The Experience
5	6	5	RICHARD SMALLWOOD WITH VISION Verty 43172/20mba + PersuadedLive In D.C.
6	5	5	TRAMAINE HAWKINS Goso Lettine 70056 4 Still Tramaine
7	9	31	VARIOUS ARTISTS • EMI/Word/Veriny 43163/Zomba WOW Gospel 2001: The Year's 30 Top Gospel Artists And Songs
9	16	103	YOLANDA ADAMS ▲ Elektra 52439EEG + Mountain HighValley Low
8	8	51	KURT CARR & THE KURT CARR SINGERS Gospo Centro (19/14/Interscope - Awesome Wonder Awesome Wonder
11	11	9	DEZ Destiny 7/02 • Sing For Me
12	15	5	BLESSED Utimate 102 Journey for The Heart
15	13	5	PASTOR WOODROW HAYDEN AND SHILOH J011261/Gamante Servant I Know It Was The Blood
10	12	3	SOUNDTRACK New Sprint 3510/Tyscot Tae-Bo Inspirational: Walk By FaithNot By Sight
13	7	26	BISHOP T.D. JAKES & THE POTTER'S HOUSE MASS CHOIR Dexterly Sounds 2007/EMI Gospel The Storm Is Over
14	18	9	DOUG & MELVIN WILLIAMS Blackberry 1531 Malaco Duets
19	20	22	REV. CLAY EVANS AND THE AARC MASS CHOIR Meck 4014 Constantly
-			\$ GREATEST GAINER \$
22	22	21	DR. ED MONTGOMERY PRESENTS ALC Apresion I Still Believe
17	17	12	REGINA Real Deal 70627/Drpheus It Ain't Over
16	14	33	MOSES TYSON, JR. World Class Gospel 50007/Alpine Music
24	26	19	ESTHER SMITH DoRohm /3850 You Love MeStill
18	19	17	JAMES HALL & WORSHIP AND PRAISE Destiny 770 + We Are At War
21	25	17	GABRIEL HARDEMAN DELEGATION Crystal Rose 20957 To The Chief Musician
23	40	5	LIZ MCCOMB Crystal Rose 20965 Liz McComb
20	21	13	ELDER JIMMY HICKS AND THE VOICES OF INTEGRITY Amen 1503 Turn It Around
27	30	47	THE NEW LIFE COMMUNITY CHOIR FEATURING JOHN P. KEE   Vority 43/39/20mba  Not Guilty The Experience
30	27	100	CECE WINANS   Wellspring Gospel 51711/Sparrow Alabaster Box
26	36	3	JAMES GREAR & COMPANY Born Again 1035/Diamante Servant What Will Your Life Say
28	24	23	SOUNDTRACK Gospo Centric 70035/20mba Kingdom Come
32	29	20	THE BLIND BOYS OF ALABAMA Resi World 50918 . Spirit Of The Century
31	28	78	FRED HAMMOND & RADICAL FOR CHRIST   Verty 43149/Zorrba  Purpose By Design
33	-	2	VARIOUS ARTISTS Verity 43173/20mbs Verity Presents The Gospel Greats Vol. 7: Live
29	35	27	APOSTLE THOMAS ISAIAH BUTLER Nine 233/Sound 01 Gospel Special Kind Of Love
25	31	27	OSCAR A. HAYES & ABUNDANT LIFE FELLOWSHIP Nine 232/Sound 01 Gospel Choir Music: Volume One-Live In New Orleans
34	33	46	LEE WILLIAMS AND THE SPIRITUAL QC'S MCG7018 . Good Time
39	-	94	YOLANDA ADAMS Verity 43144/Zomba The Best Df Yolanda Adams
37	39	25	LFT CHURCH CHOIR/HEZEKIAH WALKER Vering 43157/Zamba . Love is Live!
38	32	27	VARIOUS ARTISTS FHammond/Venty 43154/Zomba Fred Hammond Presents: "In Case You Missed ItAnd Then Some"
35	4	6	BEVERLY CRAWFORD Dextenity Sounds 203200EMI Gospel • Beverly
36	38	13	VARIOUS ARTISTS New Haven 2019 Gospel's Top 20 Songs Of The Century
102	TAN	6	BEN TANKARD Verity 43166 Zomba Song Of Solomon
ums wi Multi-	th a ru	inning t ) *Aste	A certification for net shipment of 1 million units (Platinum).   RIAA certification for net shipment of 10 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA national sample of retail store, mass merchant, and internet sales reports collected, compiled, and provided by

on for net shipmen om Heatseekers the

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SEP	PTE 2	MBI 001	ER 22	Billboard	Heatseeker	5	0				
	LAST WEEK	2 WKS AGO	WKS. ON	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	TITLE	1. 41.18	LAST WEEK			ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	TITLE
1					NUMBER 1 彩世彩 1 Week At Number				1	🖌 нот ѕнот с	DEBUT 🖌
1	7	5	23	PETE YORN Columbia 62216/CRG (12 98 EQ CD)	MUSIC FOR THE MORNING AFTER	20	NEW	1		ORBITAL FFRR 40676/Landon Srs (17 98 CD)	THE ALTOGETHE
2	6	4	9	THE WISEGUYS Ideal/Mammoth 810015' Hollywood (14 98 CD)	THE ANTIDOTE	27	26 1	19 13		CHRIS CAGLE Capitol (Nusk-vilia) 34170 (10 98/17 98)	PLAY IT LOUI
3	2	-	2	NICOLE C. MULLEN Word 85822/Epic (11 98 EQ/17 98)	TALK ABOUT IT	28	35 2	22 4	L		TRANCE NATION AMERICA TW
•	9	11	47	NICKELBACK Boadrunner 618586 (11 98/17 98)	THE STATE	29	30 1	7 41	1	NEW FOUND GLORY Drive thru 11238/MCA (8 98/12 98)	NEW FOUND GLOR
	3	2	3	LOS TIGRES DEL NORTE	UNIENDO FRONTERAS	30	39 3	34 41	1	GOOD CHARLOTTE Daylight 61452/Epic (11 98 EQ/17.98)	GOOD CHARLOTT
	19	12	5	LOS ANGELES AZULES Dise 727014 (8 98/13 98)	HISTORIA MUSICAL	31	32 1	6 6	5	GILLIAN WELCH	TIME (THE REVELATO
É	12	-	2	THALIA EMI (Jator 34722 (8 98/14 98)	THALIA CON BANDA-GRANDES EXITOS	32	31 2	20 12	2	AFRO CELT SOUND SYSTEM Real World Narada 10184/Virgin (17.98 CD)	VOLUME 3: FURTHER IN TIM
	10	6	5	TOYA Arista 14697 (11 98/17 98)	ΤΟΥΑ	33	22 1	14 6	5	DA BEATMINERZ Rawkus 26168 / Priority (10 98/16 98)	BRACE 4 IMPA
	14	9	32	NICKEL CREEK Sugar Hill 3909 (16 98 CD)	NICKEL CREEK	34	43 3	32 37	7	PAULINA RUBIO	PAULIN
	5	3	7	CORMEGA Legal Hustra 9203*/Landspeed (11 98/18 98)	THE REALNESS	35	11 -	- 2		STEREOLAB Elektra 62076/EEG (18 98 CD)	SOUND-DUS
•	13	10	66	RASCAL FLATTS •	RASCAL FLATTS	36	47 4	13 43	3	PHIL VASSAR Areas Nauka Me 18891 RLG (10 98/16 98)	PHIL VASSA
	17	8	11	GRUPO BRYNDIS Disa 727012 (8 98/13 98)	HISTORIA MUSICAL ROMANTICA	37	28 2	26 7	1	KEITH URBAN • Capitol (Nashville) 97/91 (10 98/16 98)	KEITH URBA
	21	15	45	JAMIE O'NEAL Mercury (Nashville) 170132 (11.98, 17.98)	SHIVER	38	24 4	18 5	5	THREE MO' TENORS RCA Victor 63827 (12 98/18 98)	THREE MO' TENOR
	18	21	4	METHRONE Claytown 2010 (11 98/17 98)	PICTURE ME	39	44 3	33 5	;	RICHARD SMALLWOOD WITH VISION	PERSUADED-LIVE IN D.
3	LE-EI	NTRY	20	BOND M8D 467091/Decca (17 98 CD)	BORN	<u>(40</u>	NEV	v 1		MELINA LEON So , 0	CORAZON DE MUJE
T				∎ss∈ GR	REATEST GAINER 🗚	41	25	2	2	GANGSTA BLAC	DOWN SOUTH FLAV
3	33	13	4	PRIMER SS Island 5861831DJMG (12.98 CD)	(THE) NEW RELEASE	42	50 4	12 30	0	LUPILLO RIVERA  Sony Discos 84276 (8 98 (4) 13 98)	DESPRECIAD
T	1	-	2	AMERICAN HEAD CHARGE	THE WAR OF ART	43	41 -	- 2	2	JUMP 5 Sparrow 51878 (16 98 CD)	JUMP
	16	7	6	MYSTIC GradvibelJCDR 860936iInterscope 18 98/12 98)	CUTS FOR LUCK AND SCARS FOR FREEDOM	44	48 3	31 4	L	TRAMAINE HAWKINS Gospo Centric 70036 (1) 39:17 38)	STILL TRAMAIN
9	29	28	16	NIKKA COSTA Cheeha Sound 10096" Virgin (12 98/17 98)	EVERYBODY GOT THEIR SOMETHING	Œ	St. LAD	4		VICENTE FERNANDEZ	MAS CON EL NUMERO UN
)	36	-	2	PAUL OAKENFOLD Perfeilio 05 Mushroom (19 98 CD)	IBIZA	46	40 3	39 3		MERCYME INDIWierd 85725/Epic [16 98 EQ CD]	ALMOST THER
	4	-	2	SKILLET Ardent 72507 (16 98 CD)	ALIEN YOUTH	97	RE-ENT	10		RES MCA 112310* (8 98/12 98)	HOWID
3	38	27	9	THE CALLING RCA 67585 (13 98 CD)	CAMINO PALMERO	48	20 -	- 2	2	KEVIN MAX Forefront 25/290 (17 98 CD)	STEREOTYPE B
3	23	18	18	DARUDE Groovilicious 106 Structly Rhythm (17 98 CD)	BEFORE THE STORM	49	RE ENT	2	2	GIGI D'AGOSTINO Media 14710/Arista (17.98.CD)	L'AMOUR TOUJOUR
9	27	25	13	TAMMY COCHRAN Epic (Nashville) 69736/Sony (Nashville) (7 98 EQ/11 98)	TAMMY COCHRAN	50	NEM	1		MYRA Bugas Vista 850729 Walt Disney 18 98 12 98)	MYR
	8	-	2	RELIENT K	THE ANATOMY OF THE TONGUE IN CHEEK		1				

## SEPTEMBER 22 Billboard<sup>®</sup> Top Independent Albums

THIS WEEK	LAST WEEK	2 WKS. AGO	WKS. ON	ARTIST TI IMPRINT & NUMBER/DISTRIBUTING LABEL	LE	THISWEEK			WKS. ON	ARTIST TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL
				2 Weeks At Number 1 彩世紀 2 Weeks At Number 1	<u>1</u>	25	23	18	16	JANE MONHEIT COME DREAM WITH ME
3	1	-	2	RZA AS BOBBY DIGITAL DIGITAL DIGITAL BUL!	ET	20	NE	J	1	MORCHEEBA BACK TO MINE
3	2	1	6	SNOOP DOGG PRESENTS THA EASTSIDAZ DUCES 'N TRAYZ – THE OLD FASHIONED W	AY	27	25	30	8	DEZ SING FOR ME
3	3	2	9	DREAM STREET DREAM STRI	ET	28	29	26	59	BAHA MEN A WHO LET THE DOGS OUT
4	4	5	16	LIL JON & THE EAST SIDE BOYZ PUT YO HOOD	UP	29	30	27	42	LOUIE DEVITO N.Y.C. UNDERGROUND PARTY VOLUME 3
5	5	4	8	KURUPT SPACE BOOGIE: SMOKE ODDESS	EY	30	35	47	4	BLESSED JOURNEY FOR THE HEART
6	6	6	6	THA DOGG POUND DEATH ROW PRESENTS: THA DOGG POUND 24	02	30	-		1	JOAN SEBASTIAN Muser 122484 t 1 / 13:98
7	7	7	3	LOS TIGRES DEL NORTE UNIENDO FRONTEF	AS	32	28	25	5	JACK JOHNSON BRUSHFIRE FAIRYTALES
8	8	3	3	CHRISTINA AGUILERA JUST BE FF	EE	33	31	19	8	DARK LOTUS TALES FROM THE LOTUS POD
9	10	9	36	NICKEL CREEK NICKEL CRE	EK	34	RE EN	max 1	10	PEPE AGUILAR LO MEJOR DE NOSOTROS
10	9	8	7	CORMEGA THE REALNI	SS	35	44	45	5	PASTOR WOODROW HAYDEN AND SHILOH I KNOW IT WAS THE BLOOD
11	12	15	4	METHRONE 203 (Linitighter (11 Series 207) METHRONE Clarowin 2010 (11 Series 207) Clarowin 2010 (11 Series 201)	ИE	36	24	37	3	J01 261 Diamante Servant (10 98/16 98) SOUNDTRACK TAE-BO INSPIRATIONAL: WALK BY FAITHNOT BY SIGHT
12	13	11	5	SOULJA SLIM THE STREETS MADE	ME	37	42		2	New Spirit 3510/Tyscoi (10.98/16.98) DOUG & MELVIN WILLIAMS DUETS
					T	38	47	44	18	Blackberry 1531 Mstato (10 98 16 98) MARK MCGUINN MARK MCGUINN
B	20	-	2	PAUL OAKENFOLD IB	ZA	39	39	29	19	VFR 73478/100 16/1314 SOUNDTRACK SNATCH
14	14	14	18	DARUDE BEFORE THE STO	N	40	11 - N	TRY	11	TVT Soundtrax 6550/TVT (17 98 CD) REV. CLAY EVANS AND THE AARC MASS CHOIR CONSTANTLY
		L		Broav-Inconsus 106: Strictly Rhythm (17 98 CD) • V HOT SHOT DEBUT		4*	38	20	20	TIME AFTER TIME
Ð		7	1	ORBITAL THE ALTOGETH	ER	42	50	36 0	60	Blix Street 10073 (16 98 CD) SOUNDTRACK LOVE & BASKETBALL
16	19	16	5	ATB/GEORGE ACOSTA TRANCE NATION AMERICA T	vo	43	26	39	3	CRIMINALZ CRIMINAL ACTIVITY
17	17	12	6	Uttra 1081 (1958 CD) - GILLIAN WELCH TIME (THE REVELAT	DR)	44	37	24	16	Reated 0028 Bayside (10 98/16 98) VARIOUS ARTISTS REGGAE GOLD 2001
18	15	10	12	PENNYWISE LAND OF THE FRI	E?	45	RE-EN	TRY	4	VP 1523 (9 98/15 98) DR. ED MONTGOMERY PRESENTS ALC I STILL BELIEVE
19	18	13	14	Epiraph 86600" (16 98 CD) VARIOUS ARTISTS PUNK O RAMA 2001 VO	. 6	46	49	50	5	Abide 6101 (10 98/15 98) VARIOUS ARTISTS PLEA FOR PEACE TAKE ACTION
20	16		2	Epiraph 86615 (4 98 CD) GANGSTA BLAC DOWN SOUTH FLA	VA	47	33		6	G'FELLAS GANGSTER 4 LIFE
21	11		6	In The Peint 8133/Koch 112 98 18 981 • SOLDIERZ AT WAR WHAZZUP JC	E?	48	T'EN	TRY	14	HILA DEX 51282/Triple XXX (16 98 CD) BANDA EL RECODO CONTIGO POR SIEMPRE
22	22	17	6	Military 59999 (9 98/13 98) • TANGLE WIT ME VO	. 1	49	46	46	5	Forovisa 6102 (8 98/12 98) • MOSES TYSON, JR. MUSIC
23	27	22	15	Spiritane 70810(Stoney Burke (11 98/17 98) • MAS DE MI AL	AN	50	32	23	4	World Class Gospel 50007/Alpine (10 98/15 98) DJ SCREW THE LEGEND
24			1	Forsets 1677 In 92 16 331 - BAD BOY BILL BANGINTHEBOXF						Big Tyme 2001 (15 98/20 58) ●

The Heatseekers chart lists the best-selling titles by new and developing artists, defined as those who have never appeared in the top 100 of The Billboard 200 chart. When an album reaches this level, the album and the artist's subsequent albums are immediately ineligible to appear on the Heatreekers chart. Top Independent Albums are current bites that are sold via independent distribution, including those which are fulfilled via major branch distributors. Albums with the greatest sales gains this week. Greatest Gainer shows chart's largest unit increase. The Reacording Industry Assn. Df America (RIAA) certification for net shipment of 500,600 album units (Gold) A RIAA certification for net shipment of 100 influe units (Platinum). The reactest sales gains this week. Greatest Gainer shows chart's largest unit increase. A Recording Industry Assn. Df America (RIAA) certification for net shipment of 100 influe units (Platinum). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipments by the number of discs and/or tapes. RIAA Latin awards: Certification of 100 0000 units (Platinum). Certification of 400,000 units (Multi-Platinu). Sector and outle album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipment of 400,000 units (Multi-Platino). A Sterisk indicates wind LP is available. Most tape prices are suggested lists. Tape p

			Billboard <sup>®</sup> Top Internet Album Sale	T	7		Ĩ	Billboard Top Soundtrack	
I AST WEEK		WKS. ON	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL TITLE	BILLBOARD 200 RANK	THIS WEEK	LAST WEEK	WKS. DN		
	T		『営き NUMBER 1 3 営き 6 Weeks At Number 1			1	+	『世》NUMBER 1 ※世》	5 Weeks At Mapler 1
3	3 3	36	SOUNDTRACK A Mercury (Nashville) 170069 D Brother, Where Art Thou?	16		1	13		Mercury 17006
4		11	ALICIA KEYS A <sup>2</sup> J 20002 Songs In A Minor	1	2	2	6	AMERICAN PIE 2	Republic 014494/Univers
2			AALIYAH A Blackground 10082* Aaliyah	3	3	3	5	JAY AND SILENT BOB STRIKE BACK	Universal 0147
1		2	BJORK Elektra 67653/EEG Vespertine	28	4	4	13		Curb 7870
			SYSTEM OF A DOWN American/Columbia 62240*/CRG Toxicity	2	5	5	13		Interscope 49303
6 8	1		ENYA A <sup>2</sup> Reprise 47426/Warner Bros A Day Without Rain	20	6	7	7	THE PRINCESS DIARIES	Walt Disney 8607
7 19			AALIYAH A <sup>2</sup> Blackground 10753 Dne in A Million	-	7	8	13	SHREK	DreamWorks 450305/Intersco
3 9		4	ALISON KRAUSS & UNION STATION Rounder 610495/IDJMG New Favorite	61	8	6	6	RUSH HOUR 2 .	Def Jam 586216*/IDJM
9   13	3	16	STAIND A <sup>3</sup> Flip/Elektra 62526/EEG Break The Cycle	6	9	9	13	SAVE THE LAST DANCE	Hollywood 1622
0 16	5	8	INDIA.ARIE  Motown 013770/Universal Acoustic Soul	51	10	10	13	THE FAST AND THE FURIOUS	Murder Inc./Def Jam 548832*/IDJN
1 12	2	27	EVA CASSIDY Blix Street 10045 Songbird	-	51	11	7	DOWN FROM THE MOUNTAIN	Lost Highway 170221/Mercury (Nashvill
2 18	B	10	GORILLAZ Parlophone 33748/Virgin Gorillaz	14	12	13	8	JOSIE & THE PUSSYCATS •	Play-Tone 85683/Ep
	161		AALIYAH A Blackground 41533 "/Zomba Age Ain't Nothing But A Number	-	. 13	14	3	SPONGEBOB SQUAREPANTS ORIGINAL THEME HIGHLIGHTS	Nick/Jive 49500/Zom
4 15	5 2	25	TRAIN A Aware/Columbia 69888/CRG Drops Of Jupiter	29	14		807	ROCK STAR	Posthuman 50238/Priori
5			BOB DYLAN Columbia 85975*/CRG Love And Theft	-	15		en.	EXIT WOUNDS – THE ALBUM	Blackground 101
6 5		2	TOBY KEITH DreamWorks (Nashville) 450297/Interscope Pull My Chain	21	16	15	13	PEARL HARBOR •	Hollywood 48113/Warner Bro
7 🧃		2	MARY J. BLIGE MCA 112616 No More Drama	5		18	6	SWEET NOVEMBER	Warner Sunset 47944/Warner Bro
8 10	)]	3	MAXWELL Columbia 67136*/CRG Now	8	13	16	5	GREASE ▲	Polydar 825095/Univers
			SKILLET Ardent 72507 • Alien Youth	-	19	17	13	REMEMBER THE TITANS.	Walt Disney 86064
14	ŧ .	2	AFROMAN Universal 014979 The Good Times	10	20	12	2	ROMEO MUST DIE – THE ALBUM A	Blackground 4905
1 60	-11	P.Y	JILL SCOTT A Hidden Beach 62137*/Epic a Who Is Jill Scott? Words And Sounds Vol. 1	56	21	19	13	DUETS	Hollywood 1622
2 22	2	6	GILLIAN WELCH Acony 0103 • Time (The Revelator)	-	22	24	3	HEDWIG & THE ANGRY INCH	Landan-Sire 200
3 💷	10	17	THREE MO' TENORS RCA Victor 63827 • Three Mo' Tenors	-	23	23	3	CAPTAIN CORELLI'S MANDOLIN	Decca 46767
20	) 2	27	DAVID GRAY A ATD 69351/RCA # White Ladder	93	24	25	13	LARA CROFT: TOMB RAIDER •	Elektra 62665/EE
5 🔤	ENT	17K	NELLY FURTADO A DreamWorks 450217/Interscope + Whoa, Nelly!	31	25	21	13	ALMOST FAMOUS	DreamWorks 450279/Interscop

Top internet Album Sales reflects physical albums ordered though Internet merchants, based on data collected by SoundScan. Unlike most Billboard album charts, catalog titles are included on the Internet and Soundtrack charts. Albums with the greatest sales gain this week. Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold) A RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's nulti-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipments by the number of discs and/or tapes. RIAA Latin awards: Certification for net shipment of 100,000 units (Oro.) Certification of 200,000 units (Platino). Certification of 400,000 units (Multi-Platino). \*Asterisk indicates vinyl available. # indicates past or present Heatseeker title 2001, Billboard/BPI Communications and SoundScan, Inc.

זודנו	ARTIST	WKS.	AGD	MTK MEEK			ARTIST	WKS.	AGO	WEEK
NEVERMIN		297	21	<b>B</b> 3	2 Weeks At Number 1	※皆》NUMBER 1 ※皆》				
DEVIL WITHOUT A CAUS		141	24	26 2	ONE IN A MILLION			2	-	1
DYSFUNCTIO	STAIND A	77	48	<b>2</b> 7 4	STARS - THE BEST OF ENYA			78	2	3
GREATEST HIT	STYX A	62	34	28 3	- GREATEST HITS 1980-1995	VA		248	1	2
APPETITE FOR DESTRUCTION	GUNS N' ROSES 🔶	488	19	2 2	GREATEST HITS	VER BULLET BAND A		359	15	9
AEROSMITH'S GREATEST HIT		355	29	30 2						
MY OWN PRISO		206	22	31 2	THE BEST OF 1980-1990		U2 ▲ Island 524613/IDJMG (12.98/18.98)	82	6	17
ENEMA OF THE STAT	BLINK-182 A	101	11	32 2	SONGBIRD			25	3	4
SIGNIFICANT OTHE		116	28	33 3	METALLICA			526	7	6
SONGS YOU KNOW BY HEAR		501	23	34 2	GREATEST HITS		TOM PETTY AND THE HEAD	381	8	7
BIG ONE		169	31	35 3	LEGEND		BOB MARLEY AND THE WA	637	4	5
KIND OF BLU	MILES DAVIS A	124	33	36 3	PLAY	2 WJ		109	5	0
BACK IN BLAC	AC/DC .	369	40	37 4	DARK SIDE OF THE MOON		PINK FLOYD	1275	25	12
CHRONICLE THE 20 GREATEST HIT	CREEDENCE CLEARWATER REVIVAL	397	38	38 3	GOLD			225	12	11
ONE NIGHT ONL	BEE GEES	60	39	<u>59</u> 4	SYSTEM OF A DOWN	● 11 988 ◆	SYSTEM OF A DOWN .	42	-	23
THE BEST OF SAD	SADE A'	185	36	41 3	HELL FREEZES OVER		EAGLES A	269	30	19
GREATEST HIT	ELTON JOHN .	469	N RY	41 .	GREATEST HITS		JAMES TAYLOR <b></b>	563	16	14
THE BEST OF VAN MORRISO		497	26	42 4	COME ON OVER		SHANIA TWAIN 🔶	201	10	15
GREAS		319	37	43 3	WIDE OPEN SPACES	E0/17 981 •	DIXIE CHICKS <sup>n</sup> Monument 68195/Sony (Nashville) (10.98 E0/17.98)	189	14	16
T HITS VOLUME 1: 20 GOOD VIBRATION	THE BEACH BOYS THE GREATEST	26	-	44 4	E IMMACULATE COLLECTION			341	17	8
SUBLIM		249	35	45 4	GODSMACK		GODSMACK A	140	13	20
GREATEST HIT	AL GREEN	134	NYRY	46 1	CROSS ROAD		BON JOVI A	110	20	27
YOURSELF OR SOMEONE LIKE YOU	MATCHBOX 20	228	42	47 4	JOURNEY'S GREATEST HITS		JOURNEY .	510	18	26
	SANTANA **	115	45	48 4	REATEST HITS VOLUME ONE		TOBY KEITH A Mercury (Nishville) 558962 (11 98/17 98)	27	27	18
THE GREATEST HITS COLLECTION	BROOK BUNN ▲° Arsta Nashville 1885//RLG (12 98/18 98)	167	-	49 5	WEEZER		WEEZER A <sup>3</sup> DGC 424629/interscope (10.98/11.98) •	99	9	13
GREATEST HIT		421	NTRY	50 1	HAT I COULD DO 1978 - 1988	A THE BEST		97	32	37

● Albums with the greatest sales gains this week. Catalog albums are 2-year-old titles that have fallen below No. 100 on The Billboard 200 or reissues of older albums. Total Weeks column reflects combined weeks title has appeared on The Billboard 200 and Top Pop Catalog Albums. ● Recording Industry Assn. Df America (RIAA) certification for net shipment of 1 million units (Diamond). Numeral fallowing Plainium or Diamond Numeral fallowing Plainium are 2-year-old titles that have fallen below No. 100 on The Billboard 200 or reissues of older albums. Total Weeks column reflects combined weeks title has appeared on The Billboard 200 and Top Pop Catalog Albums. ● REA certification for net shipment of 10 million units (Diamond). Numeral fallowing Plainium or Diamond Numeral fallowing Plainium are 2-year-old titles that have fallen below No. 100 on The Billboard 200 or reissues of older albums. Total Weeks column reflects combined weeks title has appeared on The Billboard 200 and Top Pop Catalog Albums. ● REA certification for net shipment of 10 million units (Diamond). Numeral fallowing Plainium or Diamond Numeral fallowing Plainium are 2-year-old titles that have fallen below volues or more, the RIAA multiplies discs and/or tapes. RIAA Lam wards: □ Certification of 10 2000 units (VIU). ■ Certification of 10 2000 units (VIU). ■ Certification of 10 2000 units (VIU). ■ Certification 400, 000 units (VIU). ■ Certification 40

## EFTEMBER 22 Billboard Artist Index

Chart Codes: -ALBUMS-The Billboard 200 (B200) Blues (BL) Classical (CL) Classical Crossover (CX) Contemporary Christian (CC) Country (CA) Country Catalog (CCA) Electronic (EA) Gospel (GA) Heatseekers (HS) Independent (IND) Internet (INT) Jazz (JZ) Contemporary Jazz (C)) Latin Albums (LA) Latin: Latin Pop (LPA) Latin: Regional Mexican (RMA) Latin: Tropical/Salsa (TSA) New Age (NA) Pop Catalog (PCA) R&B/Hip-Hop (RBA) R&B,Hip-Hop Catalog (RBC) Reggae (RE) World Music (WM) -SINGLES-Hot 100 (H100) Hot 100 Airplay (HA) Hot 100 Singles Sales (HSS) Adult Contemporary (AC) Adult Top 40 (A40) Country (CS) Dance/Club Play (DC) Dance/Sales (DS) Hot Latin Tracks (LT) Latin: Latin Pop (LPS) Latin: Regional Mexican (RMS) Latin: Tropical/Salsa (TSS) R&B Hip-Hop (RBH) R&B Hip-Hop Alrplay (RA) R&B Hip-Hop Singles Sales (RS) Rap (RP) Mainstream Rock (RO) Modern Rock (MO) Top 40 Tracks (T40)

Rankings from biweekly charts are listed in italics during a chart's unpublished week.

112: B200 66; RBA 43; H100 17, 69; HA 17, 63; RA 27, 28; RBH 30, 31; T40 15 2Pac: B200 168; RBA 65; RBC 6, 12, 13; RBH 91 3 Doors Down: B200 111; A40 12; H100 39; HA 43; RO 20; T40 25 311: MO 34 3LW: B200 175; HSS 63

#### -A-

Aaliyah: B200 3; INT 3, 7, 13; PCA 1; RBA 2; RBC 1, 2; H100 28; HA 24; RA 10; RBH 10 Abba: PCA 12 Abigail: DC 28 AC/DC: PCA 37 George Acosta: EA 10; HS 28; IND 16 Yolanda Adams: CC 13, 22; GA 4, 8, 35; RBA 93 Adema: MO 16; RO 18 Trace Adkins: CS 19 Aerosmith: B200 179; PCA 30, 35 Afro Cet Sound System: HS 32; WM 1; A40 27 Afroman: B200 10; INT 20; RBA 9; H100 19; HA 16; MO 21; RA 37; RBH 41; RS 68; T40 18 Pepe Aguilar: IND 34; LA 17; RMA 11; LPS 11; LT 6; RMS 12 Christina Aguilera: B200 158; IND 8; LA 32; LPA 12 Gerald Albright: C/ 25 ALC: GA 17; IND 45 Alegres De La Sierra: LT 38; RMS 18 Ley Alejandro: LPS 20; LT 37 Alice In Chains: B200 141 Alien Ant Farm: B200 18; H100 43; HA 39; MO 2; Alten Ant, Farm: B200 18; F100 RO 24; T40 40 Gary Allan: CA 32; CS 28 Allure: HSS 10; RBH 50; RS 7 Karrin Allyson: // 24 Herb Alpert: C/ 20 Herb Alpert: C/ 20 Amber: DC 12 American Head Charge: HS 17 American HI-FI: H100 64; HA 68; T40 35 Sunshine Anderson: RBA 73; RA 74; RBH 75 Jessica Andrews: B200 156; CA 22; AC 25; CS 35 Los Angeles Azules: B200 166; HS 6; LA 2; RMA 2

Los Angeles De Charlie: LA 57; RMS 37 Marc Anthony: LA 33; TSA 3 Marc Antoine: (/ 17 India.Arie: B200 51; INT 10; RBA 27; A40 40; RA 40; RBH 47 Ricardo Arjona: LPS 30; TSS 28 Louis Armstrong: /2 16 Joe Arroyo: TSA 14 ATB: EA 10; HS 28; IND 16; DC 19

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A\*Teens: B200 169

Aubrey: DC 2 Avalon: CC 14 Ramon Ayala: LT 24; RMS 10 Ramon Avala Y Sus Bravos Del Norte: LA 40: RMA 19 Ayana: H100 85; RA 26; RBH 28 Azul Azul: LA 30; LPA 11; DC 27; HSS 22; RMS 32

## -B-

Baby: H100 99; RA 42; RBH 42; RS 69 Babyface: H100 98; HSS 14; RA 38; RBH 45; RS 9 Backstreet Boys: B200 184; AC 6; H100 87 Bad Azz: B200 198: RBA 48: RBH 100 Bad Boy Bill: EA 14; IND 24 Ervkah Badu: A40 25 Baha Men: IND 28; WM 2 David Ball: CS 37 Marria Rall BL 10 Marcia Ball: BL 10 Bamada: WM 5 Banda El Limon: LT 50; RMS 22 Banda El Recodo: IND 48; LA 20, 67, 69; RMA 12; LT 12; RMS 2, 9 Banda Machos: LA 55 Ruiu Ranton: RF 0 Buju Banton: RE 9 Barenaked Ladies: A40 13 Basement Jaxx: DC 21 BBMak: AC 12 The Beach Boys: PCA 44 The Beatles: B200 108 Beautiful Creatures: RO 39 Bee Gees: PCA 39 Beenie Man: RE 6 Joshua Bell: CX 11 Tony Bennett: /Z 23 Better Than Ezra: A40 16 Big Kahuna: /Z 22 Big Pun: TSS 31 Bilal: B200 99; RBA 29; HSS 35; RA 46; RBH 49; RS 45, 75 Fabio Biondi: *CL* 13 Bjork: B200 28; EA 1; INT 4 Clint Black: CS 56 Black Eyed Peas: HSS 65 Black Rob: H100 46; HA 44; RA 22; RBH 23 The Black Crowes: RO 29 Terence Blanchard: /27 Memphis Bleek: RBH 84 Mempins CC 29; GA 11; IND 30 Mary J. Blige: B200 5; INT 17; RBA 1; RBC 8, 9, 20; H100 9; HA 8; HSS 43; RA 3, 64; RBH 4, 76; RS 27; T40 31 The Blind Boys Of Alabama: GA 29 Blink-1B2: B200 46; PCA 32; H100 100; MO 23, 36 Andrea Bocelli: CL 1. 2 Bon Jovi: PCA 20 Bond: CX 2: HS 15 Krayzie Bone: B200 53; RBA 21 Michelle Branch: B200 84; A40 10; H100 37; HA 41; T40 19 Rick Braun: C/ 18, 21 Bravehearts: HSS 74; RS 67 Michael Brecker: /Z 18 Jim Brickman: NA 12; AC 18 Sarah Brightman: CX 5, 13; DSA 14; HSS 62 Chad Brock: CS 48 Brooks & Dunn: B200 123; CA 16; CCA 4; PCA 49; CS 6; H100 45; HA 40 Garth Brooks: CCA 20 Brotha Lynch Hung: B200 100; RBA 23 Foxy Brown: B200 75; RBA 22; RA 49; RBH 48; RP 17; RS 42 Junior Brown: CA 70 Junior Brown: CA 70 Shannon Brown: CS 52 Jimmy Buffett: PCA 34 Bush: MO 22; RO 23 Busta Rhymes: H100 88; RA 30; RBH 33 Apostle Thomas Isaiah Butler: GA 32 Butthole Surfers: B200 185; MO 27 Immu Brad CA 12: CS 22 Tracy Byrd: CA 40; CS 33 --- C---Athena Cage: HSS 30; RS 40 Chris Cagte: CA 33; HS 27; CS 58; H100 96 Cake: B200 67; A40 33; MO 19 Maria Callas: CL 14

Mana Caltas: CZ 14 The Calling: HS 22; A4o 32 Cameo: DC 47; DSA 10; H100 95; HSS 4 Los Caminantes: LA 58 Blu Cantrell: B200 34; RBA 17; H100 4; HA 3; HSS 61; LPS 35; RS 53; T40 3; TSS 33 Mariah Carey: AC 22; DC 47; DSA 10; H100 95; HSS 4; RBH 53; RS 5 Guilliano Carmignola: *CL* 6 Mary Chapin Carpenter: CA 42 Rodney Carrington: CA 50 Kurt Carr: CC 24; GA 9 Kurt Carr Singers: CC 24; GA 9 Jeff Carson: CA 43; CS 20 Aaron Carter: B200 32, 109 Leslie Carter: HSS 60 Case: RBA 83; H100 31; HA 33; HSS 36, 75; RA 12; RBH 11, 93; RP 4; RS 20, 47 Johnny Cash: CCA 6 Eva Cassidy: IND 41; INT 11; PCA 6 C-BO: B200 100; RBA 23 Ceevox: DC 38 Manu Chao: LA 21; LPA 7 Chayanne: LA 62; LPS 34 The Chemical Brothers: DC 37 Kenny Chesney: B200 81; CA 8; CS 24

(ACA)

Chicago Symphony Orchestra: CL 12 El Chichicuilote: LA 44 Chili Hi Fly: DC 50 Chili Hi Fly: DC 50 Chocolate: LPS 33; LT 42; RMS 40 Charlotte Church: CX 9 Cincinnati Symphony Orchestra: CL 3 Cirque Du Soleil: WM 11 City High: B200 73; RBA 70; H100 35; HA 38; RA 68; RBH 78; T40 20 Eric Clapton: BL 2; AC 13 lameson Clark: CS 55 Roland Clark: DSA 21 Jimmy Cliff: RE 15 Linda Clifford: DC 42 Patsy Cline: CCA 7, 13 Rosemary Clooney: /Z 22 Club 3D: LT 47; TSS 13 Tammy Cochran: CA 31; HS 24; CS 15 Coldplay: B200 138; A40 34 John Coltrane: JZ 6, 20, 21 Confederate Railroad: CA 63; CS 54 Conjunto Primavera: LA 22; RMA 13; LT 22, 23; RMS 7, 8 Coo Coo Cal: H100 92; HSS 7; RA 66; RBH 34; RP 2; RS 4 Copa Cat Pack: /Z 22 Cormega: B200 187; HS 10; IND 10; RBA 33 The Corrs: AC 28 Nikka Costa: HS 19 Elvis Costello: CX 10 Costumbre: RMS 23 Deborah Cox: DC 1 Jimmy Cozier: B200 197; RBA 53; H100 97; HSS 21; RA 47; RBH 38; RS 22 The Cranberries: A40 31 Beverly Crawford: GA 38 Randy Crawford: C/ 12 Robert Cray: BL8 Creed: B200 113; PCA 31 Creedence Clearwater Revival: PCA 38 Criminalz: IND 43; RBA 79 Cristian: LA 14; LPA 4; LPS 1, 16; LT 2; TSS 15 Celia Cruz: TSA 18 The Crystal Method: B200 103; EA 2; DC 11 Cuban Link: TSS 31 Cuisillos De Arturo Macias: LT 32; RMS 15 Brian Culbertson: C/ 4 The Cult: RO 34 Mark Curry: H100 46; HA 44; RA 22; RBH 23 -- D ---D12: B200 30; RBA 24; H100 80; HSS 6; RBH 67; RP 8; RS 25 Da Beatminerz: HS 33; RBA 51 Da Beatminerz: HS 33; KB4 51 Da Brat: RBH 53; RS 5 Daft Punk: B200 147; EA 5; DC 9 Gigi D'Agostino: EA 13; HS 49; H100 78; T40 36 Lola Damone: HSS 44; RBH 83; RP 13; RS 31 Lola Damone: HSS 44; RBH 83; RP 13; RS 31 Damozel: RS 61 Charlie Daniels: CCA 23 The Charlie Daniels Band: CCA 16 Dark Lotus: IND 33 Darude: EA 8; HS 23; IND 14; DSA 24; H100 94 Craig David: B200 43; RBA 34; DSA 9; H100 16; HA 21; HSS 9; RBH 60; RS 12; T40 12 Miles Davis: /Z 11, 17; PCA 36 Days Of The New: R0 21 dc Talk: CC 30 dc Talk: CC 39 Default: RO 40 Def Leppard: PCA 3 Delerium: NA 8 Depeche Mode: DC 5; DSA 12; HSS 52 Depeche Mode: DC 5; DSA 12; HSS 52 Destiny's Child: B200 26; RBA 31; DC 13; DSA 3, 15; H100 62; HSS 11, 64; RBH 55; RS 6, 59 Louie DeVito: EA 15; IND 29 Dez: CC 25; GA 10; IND 27; RBA 62 Diamond Rio: CA 36; AC 7; CS 36 Neil Diamond: B200 91; AC 29 Dido: B200 87; A40 18, 26; AC 2; DC 10; H100 48; HA 47 Joe Diffie: CS 34 Digital Allies: DSA 17; HSS 66 Disturbed: B200 33; MO 8; RO 7 Dana Divine: DSA 23; RS 35 Dixie Chicks: B200 116; CA 12; CCA 2; PCA 17; CS 25 DJ Romain: DC 42 DJ Screw: IND 50; RBA 96 DMX: RBC 16; HSS 39; RA 48, 63; RBH 52, 58; RP 10; RS 28 Domingo: TSS 31 Dominic: TSS 36 The Donz: HSS 23; RBH 90; RS 15 The Dooble Brothers: B200 142 Dream: B200 161; DSA 6; H100 90; HSS 5; RBH 89; RS 13 Dream Street: B200 55; IND 3 Drowning Pool: B200 23; MO 12; RO 9 Drunken Master: HSS 44; RBH 83; RP 13; RS 31 Dub Pistols: DC 17 Huey Dunbar: LA 71; TSA 9; LPS 13; LT 8; TSS 5 Jermaine Dupri: RA 51; RBH 54; RS 64 Rocio Durcal: LA 46; LPA 17; LPS 21; LT 31

Dynamix: DC 26 ----Eagles: PCA 14 Kurt Elling: /Z 12

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Bob Dylan: INT 15

Missy "Misdemeanor" Elliott: B200 39; RBA 25; H100 15; HA 14; RA 9, 41; RBH 9, 44; T40 28 Richard Elliot: *CJ* 2 Eminem: B200 195 Empty Mynd: RP 16; RS 41 Enya: B200 20; INT 6; NA 1; PCA 2; A40 9; AC 4; H100 27; HA 26; T40 26 Gloria Estefan: HSS 69 Esthero: DC 41 Melissa Etheridge: B200 107; A40 24 Faith Evans: RA 32, 33; RBH 35, 36 Rev. Clay Evans And The AARC Mass Choir: GA 16: IND 40 Sara Evans: B200 118; CA 13; CS 47 Eve 6: B200 181; A40 15; H100 58; HA 55; T40 30 Eve: B200 77; RBA 64; H100 8; HA 7; RA 45, 68; RBH 51, 78; T40 4 Nina Eve: DC 26 Cesaria Evora: WM 3 Exhale: HSS 25; RBH 86; RS 10

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Fabolous: H100 29; HA 27; RA 13, 44; RBH 14, 46; RP 25; RS 54 Faithless: DC 29 Jody Farias: LT 24; RMS 10 Fat Joe: RA 69; RBH 79 Alejandro Fernandez: LPS 26 Vicente Fernandez: HS 45; LA 9, 10; RMA 6, 7; LT 17; RMS 5 FFH: B200 131; CC 2 La Firma: RMS 27 First Choice: DC 23 Cevin Fisher: DC 4 Five For Fighting: B200 60; A40 6; H100 53; HA 53; T40 27 Ben Folds: MO 28 Luis Fonsi: TSS 40 Willa Ford: B200 150; DSA 4; H100 51; HA 72; HSS 18; T40 32 Jeff Foxworthy: CA 60 Russ Freeman: C/ 14 Fuel: B200 59; A40 21; H100 66; HA 70; MO 32; RO 27; T40 39 Fuerza Juvenil: LA 70; TSA 8 Fulanito: TSS 24 Nelly Furtado: B200 31; INT 25; A40 17; H100 38; HA 45; T40 21 -----Ana Gabriel: LA 74 Juan Gabriel: LPS 10, 12; LT 9, 10; RMS 26 Peter Gabriel: A40 27 Jeffrey Gaines: A40 29 Bill & Gloria Gaither And Their Homecoming Friends: CC 31 Gaither Vocal Band: CC 35 Galactic: C/ 7 Europa Galante: CL 13 Gangsta Blac: HS 41; IND 20; RBA 68 Gangsta Boo: B200 127; RBA 35 Marvin Gaye: RBC 11; H100 83; RA 24, 75; RBH 26, 82 El General: LA 45; TSA 7 G'Fellas: IND 47; ISA 7 G'Fellas: IND 47; RBA 75 Angela Gheorghiu: *CL* 9 Bebel Gilberto: WM 4 Billy Gilman: CA 39, 46; CS 59 Ginuwine: B200 41; RBA 13; H100 14; HA 13; RA 1; RBH 3; R5 55 Gipsy Kings: LA 49; LPA 20; WM 7 Godsmack: B200 122; PCA 19; MO 40; RO 13, 16, 19 Good Charlotte: HS 30 Good Fridays: DSA 23; RS 35 Gorillaz: B200 14; INT 12; H100 57; HA 56; MO 5 John Got'ti: HSS 70; RP 12; RS 30 Suav Gotti: RS 63 El Gran Combo: LPS 38: LT 21: TSS 2 David Gray: B200 93; INT 24 Macy Gray: A40 25; HSS 65 James Grear & Company: GA 27 Al Green: PCA 46; RBC 3 Green Velvet: DC 33 Pat Green: CS 50 Andy Griggs: CS 22 Grupo Bryndis: B200 194; HS 12; LA 4; RMA 4 Grupo Exterminador: LA 23; RMA 14 Grupo Mojado: RMS 25 Grupo Niche: TSA 14 Grupomania: TSS 35 Guardianes Del Amor: LA 56 Juan Luis Guerra 440: LA 72; TSA 10; LPS 24; LT 43; TSS 34 Guns N' Roses: PCA 29 Amaury Gutierrez: LPS 19; LT 33

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#### ---W---

The Wailers: PCA 9; RBC 17 Clay Walker: CA 64: CS 32 Hezekiah Walker: GA 36 Kim Waters: C/ 19 Russell Watson: B200 153; CX 1 Weezer: B200 52; PCA 23; MO 11, 14; RO 36 Gillian Welch: HS 31; IND 17; INT 22 Kirk Whalum: C/ 24 Whatever, Girl: DC 14 Barry White: RBC 7 The Wild Strawberries: DC 19 Hank Williams Jr.: CCA 10 Hank Williams Jr.: (CA 10 Doug Williams: GA 15; IND 37 John Williams: CX 14 Lee Williams And The Spiritual QC's: GA 34 Melvin Williams: GA 15; IND 37 Mark Wills: B200 164; CA 24; CS 23 Andre Wilson: RA 67; RBH 70 CeCe Winans: B200 188; CC 7; GA 3, 26; RA 72; RBH 8o The Wiseguys: B200 143; EA 4; HS 2; A40 14; H100 36; HA 46; T40 22 Lee Ann Womack: B200 80; CA 7; AC 5 Women Of Faith: CC 32 The Word: BL6 Darryl Worley: CA 48 Chely Wright: CS 27 Finbar Wright: WM 6 Keke Wyatt: HSS 53; RS 33 ----Y----

Yaire: LA 75; LPS 15; LT 28 Yanni: NA 3, 4, 5 Trisha Yearwood: B200 146; CA 20; CCA 8; CS 5; H100 47; HA 42 Pete Yorn: B200 139; HS 1; A40 39 The Young Millionaires: HSS 58; RBH 94; RP 7; RS 24 Young Phantom: HSS 48; RBH 96; RP 5; RS 21 Youngstown: HSS 72

--- Z ---

Zoegirl: CC 28

### -SOUNDTRACKS-Almost Famous: STX 25 American Pie 2: B200 25; STX 2 Baby Boy: RBA 98 Captain Corelli's Mandolin: CX 4; STX 23

Coyote Ugly: B200 45; CA 3; STX 4 Crouching Tiger, Hidden Dragon: CX 7 Down From The Mountain: B200 121; CA 15; STX 11 Duets: STX 21 Exit Wounds — The Album: B200 183; STX 15 The Fast And The Furious: B200 98; RBA 80; STX 10 Finding Forrester: /Z9 Grease: PCA 43; STX 18 Hannibal: CX 6 Hedwig & The Angry Inch: STX 22 Josie & The Pussycats: B200 163; STX 12 Kingdom Come: GA 28 Lara Croft: Tomb Raider: EA 12; STX 24 Love & Basketball: IND 42 Moulin Rouge: B200 65; STX 5 O Brother, Where Art Thou?: B200 16; CA 1; INT 1; STX 1 Pearl Harbor: B200 193; STX 16 The Princess Diaries: B200 71; STX 6 Remember The Titans: STX 19 Rock Star: B200 180; STX 14 Romeo Must Die – The Album: RBA 94; STX 20 Rush Hour 2: B200 82; RBA 40; STX 8 Save The Last Dance: B200 85; RBA 89; STX 9 Shrek: B200 79; STX 7 Snatch: IND 39 Songcatcher: CA 55 Spongebob Squarepants Original Theme Highlights: B200 171; STX 13 Sweet November: STX 17 Tae-Bo Inspirational: Walk By Faith...Not By Sight: GA 13; IND 36 Tortilla Soup: WM 8 What's Love Got To Do With It: RBC 22 Where The Heart Is: CA 59 Woman On Top: WM 12

#### -VARIOUS ARTISTSon The Billboard 200

I Could Sing Of Your Love Forever 2: 196 Non Stop '90s Rock: 128 Now 5: 189 Now 6: 72 Now 7: 4 Ozzfest 2001: The Second Millennium: 97 Songs 4 Worship — Shout To The Lord: 63 The Prayer Of Jabez: Music... A Worship Experience: 165 The Source Hip-Hop Music Awards 2001: 49 Totally Dance: 106 Violator The Album V2.0: 117

Staind: B200 6; INT 9; PCA 27; A40 8; H100 7; HA

6; MO 10, 13, 35; RO 5, 11, 22; T40 5 Jeffrey Steele: CS 41

Bubba Sparxx: H100 40; HA 37; HSS 55; RA 18;

Sonicflood: CC 27 Sons Of The Desert: CA 75

Soulja Slim: IND 12; RBA 44

RBH 18; RP 11; RS 29

Britney Spears: B200 140

Chris Spheeris: NA 11

Spyro Gyra: C/8

St. Germain: CI 6

Chris Soul: DC 31

Soul Logic: DC 22

Soul'amour: DC 36



THIS WEEK	LAST WEEK	NO			
	N I	WEEKS ON			
THE	LAS	WE	TITLE Imprint/Promotion Label	ARTIS	т
			NUMBER 1 (11)	1 Week Athumber	1
1	2	3	HOW YOU REMIND ME Reservices	Nickelback	
2)	1	16	SMOOTH CRIMINAL New Room Designed	Allen Ant Farm	) 0
D	4	5	I WISH YOU WERE HERE	Incubus	;
4	3	22	FAT LIP Island 10JMG	Sum 41	a
	5	12	CLINT EASTWOOD Virgin	Gorillaz	4
$\Box$	6	19	SCHISM Too Dusintum Volcino	Tool	1
D	7	12	CONTROL Bawless/Getten Interscope	Puddle Of Mudd	4
	8	14	DOWN WITH THE SICKNESS Giant/Reprise	Disturbed	
	10	26	CRAWLING Warner Bros	Linkin Park	5
	9	25	IT'S BEEN AWHILE Fig Emitte EEG	Staind	15
D	11	10	ISLAND IN THE SUN Gettenfinterscope	Weezer	5
$\mathbb{D}$	13	9	BODIES Wind up	Drowning Pool	5
Ð	17	4	FADE Flip/Electra/EEG	Staind	5
1	12	22	HASH PIPE Geffen Interscope	Weezer	5
5)	19	3	LIPSTICK AND BRUISES Dimy MartingRCA	Lit	
D	16	11	GIVING IN Arista	Adema	5
2	20	8	CHOP SUEY American/Columbia ALRPOWER	System Of A Down	9
Ð	22	11	BLEED AMERICAN DreamWorks	Jimmy Eat World	5
	14	13	SHORT SKIRT / LONG JACKET Columbia	Cake	s
D	23	5	IN THE END Warner Bros.	Linkin Park	
	18	6	BECAUSE I GOT HIGH Universa	Afroman	5
D	35	2	SPEED KILLS Adantic	Bush	
1	15	19	THE ROCK SHOW MCA	Blink-182	5
D	28	3	ALIVE Atlantic	P.O.D.	ç
	21	7	SIMPLE CREED Redioactive/MCA	Live Featuring Tricky	ç
D	26	4	CLICK CLICK BOOM Island10JRAG	Saliva	
D	24	6	THE SHAME OF LIFE Surldog/Hathywood	8utthole Surfers	ç
D	29	7	ROCKIN' THE SUBURBS Epic	Ben Folds	\$
D	32	4	MAKIN' MONEY RCA	Handsome Devil	1
	30	5	ASTOUNDED Mavenck	Tantric	
D)	34	3	HOLLYWOOD BITCH Atlantic	Stone Temple Pilots	
1	25	15	BAD DAY Epic	Fug4	
	33	6	SUNNY HOURS DreamWorks	Long 8each Dub Aliste	E
	27	15	YOU WOULDN'T BELIEVE Volcano	36	1
2	36	20		\$ 31	1
	MT,		STAY TOGETHER FOR THE KIDS MCA	BIN	IE.
	30	2	STUCK IN A MOMENT YOU CAN'T GET OUT OF Interscope	37	1
	39	23	THE SPACE BETWEEN RCA	Dave Matth 40	Ε

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THIS WEEK	LAST WEEK	WEEKS ON	변화 NUMBER 1 (영) TITLE Imp	ARTIS 2 Weeks Al Minuber Nickelback	,
0	1	9	HOWYC	Dzzy Osbourne	_
T	6	2	GETS M	Tool	
ŏ	3	19	SCHIS	Puddle Of Mudd	٩
4	4	12	CON <sup>-</sup>	Staind	
5	2	25		Linkin Park	
6	5	23	IT'S,ICKNESS G=nt/Reprise	Disturbed	ç
7	7	15		Incubus	
8	9	4		Drowning Pool	8
9	8	18	Ivenck	Tantric	Q
10	10			Staind	
<b>(D</b> )	13	5	Red opertweiMCA	Live Featuring Tricky	Q
12	11	7	niversal	Godsmack	
11	12	A	m neary Columb	System Of A Down	ę
14			BOOM Island/IDJMG	Saliva	
15		ter b'c'	Universal	Godsmack	Q
16	18.	Anst	E Island/IDJMG	Saliva	Ŷ
17				Adema	ę
	IAC	LAT		Godsmack	
19		TAL	Republic/Universal THIS Dutpost/Geffen/Interscope	3 Doors Down	ę
24		FipEel	ITIS Dutpost/Getten/Interscope	Days Of The New	
		LLS /		Staind	
			Manhie MNAL New Notze/DreamWarks	8ush	
	E Atlan		INAL New Noze/DreamWorks	Alien Ant Farm	- 1
HALC		њс		P.0.D.	8
	DAY			Soil	
				Fuel	Q
		GING		Stone Temple Pilots	
			Roadrunner	The Black Crowes	Q
				Slipknot	ę
			BRUISES Dirty Martin/RCA	Lit	ų
	THE		15 No Name/Epic	Mudvayne -	
	Lava Ata			Seven Channels	~
			mer Bros	The Cult	2
			rner Bros Vinterscope	Linkin Park	4
				Weezer #	ę
			Varner Bros	Pete.	5
VACT	ED.	A MC	DMENT YOU CAN'T GET OUT OF	U2 =	
			os IME tvt	Beautiful Creatures	

tream Rock Tracks

Billboarc

I West Allender 1

Top 40 Tracks

11 I'M REAL Jenniter Lopez Featuring Ja Rule

1 12 HIT 'EM UP STYLE (OOPS!) Blu Cantreli

19 LET ME BLOW YA MIND Eve Featuring Gwen Stefani Ruff Ryders Anterscope

SOMEONE TO CALL MY LOVER

27 DROPS OF JUPITER (TELL ME)

10 WHERE THE PARTY AT Jagged Edge With Nelly So So Def /Columbia

WHEN IT'S OVER Sugar Ray Lave /Atlentic

YOU ROCK MY WORLD Michael Jackson

11 FILL ME IN Craig David

DRIVE Incubus

vortal /Eps PEACHES & CREAM

Bad Boy /Arista THE SPACE BETWEEN Dave Matthews Band RCA

13 11 I'M A BELIEVER Smash Mouth DreamWorks Arres

13 IT'S BEEN AWHILE Staind

Fin Flektra FFG HANGING BY A MOMENT

12 U REMIND ME

NO S S ARTIST Imprint/Promotion Label

FALLIN' Alicia Keys

SEPTEMBER 22

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14 15 21

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#### SEPTEMBER 22 Billboard Adult Contempo **I WEEK** WEEKS ON ۶T ber 1 115 LAST TITLE Imprint/Promotion Label Hill S 営 NUMBER 1 営 Dido • 17 THERE YOU'LL BE Hallywood Warner Bras 1 venty 2 THANK YOU Arista 28 Епуа ч 3 IF YOU'RE GONE Lava Atlanti 40 In Womack 4 32 ONLY TIME Reprise .ckstreet Boys 🧐 5 I HOPE YOU DANCE MCA Nashville 44 Diamond Rio 19 MORE THAN THAT Jive 6 Uncle Kracker 🤹 7 21 ONE MORE DAY Arista Nashville S Club 7 🧐 8 18 FOLLOW ME Top Dog/Lava/Atlantic 8 'N Sync 🤧 17 15 NEVER HAD A DREAM COME TRUE AND 9 0-Town 🤜 10 10 51 THIS I PROMISE YOU Jak BBMak s 11 12 11 ALL OR NOTHING Eric Clapton 9 20 GHOST OF YOU AND ME Holywood Lionel Richie 12 BELIEVE JN LIFE Duck/Reprise (13)14 Don Henley 😪 11 30 ANGEL Island/IDJMG LeAnn Rimes 🖷 16 72 TAKING YOU HOME Warner Bros Jo Dee Messina 🧐 16 13 77 I NEED YOU Sparrow/Capitol/Curb In Featuring Rebecca Lynn Howard (17) 18 14 BURN Curb Savage Garden 18 20 6 Faith Hill < 15 102 I KNEW I LOVED YOU Columbia Elton John 🤿 19 55 THE WAY YOU LOVE ME War Mariah Carey 🧐 21 3 I WANT LOVE Rocket/Universal 21 Train 5 22) 22 NEVER TOO FAR Virgin 5 Huey Lewis & The News 23 9 DROPS OF JUPITER (TE' 23 Jessica Andrews 24 24 6 LET HER GO AND STA Lonestar 26 7 (25) WHO I AM DreamWorks LeAnn Rimes I'M ALREADY THEF 25 3 The Corrs 27 2 SOON Curb Neil Dlamond ALL THE LOVE I 27 7 Janet s

AST WEEK	WEEKS ON		эт Гал	THI N -	WEEKS		A
A I	M		ń Hill 😴	2 1	31		R 1 🛍 10 Weeks Al
		***********************	NUMBER 1 # Dido P	2 2	17		
1	1	THERE YOU'LL BE Hainywood/Warner Bri	x twenty	3 3	31		Sug
2	2	THANK YOU Arista		4 5	22		Life
3	4	IF YOU'RE GONE Lava Atlantic	Enya 😒	5 4	12		Dave Matthews
4	3	ONLY TIME Bernse	Jnn Womack 🤿	6 7	18		Smash Five For Fi
5			.ckstreet Boys 😪	6	29		
			Diamond Rio 😴	8 8	14	IT'S BEEN AWHILE Pip/Elektra/EEG	In
6	1	MORE THAN THAT Jive	Uncle Kracker 😒	<b>GD</b> , 13	8	ONLY TIME Reprise	· · · · · · · · · · · · · · · · · · ·
7	2	ONE MORE DAY Arista Neshville		10 9	13	EVERYWHERE Mayenck	Michelle B
8	18	FOLLOW ME Top Dog/Lava/Atlantic	S Club 7 👳	10	34	FOLLOW ME Top Dog Lave Atlantic	Uncle Kr
17			'N Sync 😪	12 12	14	BE LIKE THAT Republic/Universal	3 Doors
			0-Town	13 11	11	FALLING FOR THE FIRST TIME Repros	Barenaked L
10	5	THIS I PROMISE YOU Jac	BBMak 😴	14 15	-10	START THE COMMOTION Ideal Marmo WHollywoo	d The Wise
12	1	ALL OR NOTHING J		14	25	HERE'S TO THE NIGHT RCA	
9	20	GHOST OF YOU AND ME Holywoo		16 18	11	EXTRA ORDINARY Erra Dry Goods/Beyond	Better Than
14	12	BELIEVE IN LIFE Duck/Reprise	Lionel Richie	12 16	8	TURN OFF THE LIGHT DreamWorks	Nelly Fu
			Don Henley 😪	18 17	44	THANK YOU Arista	recity to
11			LeAnn Rimes 😴	19 20	51	IF YOU'RE GONE Lava/Atlance	matchbox tv
16	72	TAKING YOU HOME Warner Bros	Jo Dee Messina 😦	20 19	23	MAD SEASON Lava/Atlantic	matchbox tw
13	77	I NEED YOU Sparrow/Capitol/Curb		21) 21	13	BAD DAY Epec	
18	14	BURN Curb		22) 22	10	NEVER LET YOU DOWN RCA	The Verve
20	6	SIMPLE THINGS Windham H	Savage Garden 😴	23 25	5	STUCK IN A MOMENT YOU CAN'T GET	OUT OF Interscope
			Faith Hill 😒	23	11	I WANT TO BE IN LOVE Island/IDJMG	Melissa Ether
15	10	I KNEW I LOVED YOU Columbia	Elton John 😦	25) 26	6	SWEET BABY Epic	Macy Gray Featuring Erykah I
19	55	THE WAY YOU LOVE ME War	Mariah Carey 👳	24	12	HUNTER Arista	,,
21	3			27) 27	6	WHEN YOU'RE FALLING Reat World/Virgin	Afro Celt Sound System Featuring Peter Ga
22	5	NEVER TOO FAR Virgin	Train 😨	28 28	8	SOMEONE TO CALL MY LOVER Virgin	-,
			Huey Lewis & The News	29 30	19	IN YOUR EYES Artemis	Jeffrey Ga
23	9	DROPS OF JUPITER (TE'	Jessica Andrews 😴	29	10	UNDER YOU Wind up	Trick
24	6	LET HER GO AND STA		31) 36	2	ANALYSE MCA	The Cranber
26	7	WHO I AM DreamWorks		32 37	2	WHEREVER YOU WILL GO RCA	The Ca
25	3	I'M ALREADY THEF	LeAnn Rimes	33 31	5	SHORT SKIRT / LONG JACKET Columbia	
	1		The Corrs 😴	34 33	5	TROUBLE Capitol	Cold
	2	SOON Curb	Neil Dlamond	3 <b>5)</b> ME	W.	LAST BEAUTIFUL GIRL Lava/Adambc	matchbox two
27	7	ALL THE LOVE I	Janet 😦	34	4	THESE DAYS Edel/Hollywood	Jennifer Pa
28	5	YOU ARE THE		38	.3	HELLO RCA	Sugarbo
29	3	SOMEONE Trid /8 adult Top 40 station	IS are electronically monitored 24 hours	32	8	LOVIN' EACH DAY A&M/Interscope	Ronan Kea
	-	Sample of Mainstream	Top 40 Phythmia Top 40 and Adult Top	9 35	6	LIFE ON A CHAIN Columbia	Pete Y
Tro	mana	tional sample of a onitored 24 hours a day, 7 c ck stations, 81 adraining detection-based cha	ave average Top 10 Tracks average but	0 39	2	PEACEFUL WORLD Columbia	John Mellencamp Featuring India.

over the previous week are buy weeks. Airpower awarded to

BILLBOARD . S

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## SEPTEMBER 22 Billboard Adult Top 40 Tr

				DreamWorks/Interscope
	18	18	5	BECAUSE I GOT HIGH Afroman Universal
acks	19	23	6	EVERYWHERE Michelle Branch Maverick
	20	20	20	WHAT WOULD YOU DO? City High Booga Basement Anterscope
ARTIST	21	22	7	TURN OFF THE LIGHT Nelly Furtado
10 Weeks Al Number 1		11-		START THE COMMOTION
Train 😪	22	21	9	The Wiseguys
Sugar Ray 👳		-		Ideal /Mammoth/Hollywood
Lifehouse 🧔 Dave Matthews Band 👳	23	26	8	EVERY OTHER TIME
Smash Mouth				۰
Five For Fighting	24	19	17	ALL OR NOTHING 0-Town
		12		L
Staind og	25	29	5	BE LIKE THAT
			ľ	3 Doors Down Republic /Universal
Enya 🧔 Michelle Branch 🤿	1	27		ONLY TIME
Uncle Kracker	26	27	6	Enya Reprise
3 Doors Down				SUPERMAN (IT'S NOT EASY)
	27	31	6	Five For Fighting
Barenaked Ladies				Awars /Columbia
The Wiseguys 👳	28	32	4	ONE MINUTE MAN Missy "Misdemeaner" Elliott
Eve 6 👳				The Gold Mind/Elektra /EEG
Better Than Ezra	(29)	33	8	1 DO!! Toya
Nelly Furtado 👳	$\sim$			Ansta
Dido 👳	30	25	18	HERE'S TO THE NIGHT
matchbox twenty 👳	30	23	1.5	Éve 6 RCA
				FAMILY AFFAIR
Fuel 👳 I The Verve Pipe	31	37	2	Mary J. Blige MCA
U2 g				I WANNA BE BAD
64-10- EN 14	32	24	11	Willa Ford
aturing Erykah Badu 👳				Lava /Atlantic
	33	35	3	GONE 'N Sync
Dido 🧔 aturing Peter Gabriel 👳				Jive
Janet 🧟	34	30	21	IRRESISTIBLE Jessica Simpson
Jeffrey Gaines	1			Columbia
Trickside <table-cell></table-cell>	35	28	15	FLAVOR OF THE WEAK
The Cranberries				American Hi-Fi Island /IDJMG
The Calling	36	34	6	I'LL FLY WITH YOU (L'AMOUR TOUJOURS
Cake 😦		54	•	Gigl O'Agostino Anste
Coldplay				IZZO (H.O.V.A.)
matchbox twenty	37)	36	3	Jay-Z
Jennifer Paige				Roc-A-Fella/Del Jam /IDJMG
Sugarbomb	38	39	2	Christina Milian
Ronan Keating 🧔		-1		Def Soul /IDJMG
Pete Yom	39	NEV	V	BAD DAY Fuel
Featuring India.Arie 🧔				Epic
e chart after 26 mmunications.	40	NEV	, ji	SMOOTH CRIMINAL Alien Ant Farm Yeev Noter (DreamWorks
				89

## TouchTunes Digital Jukebox Most Played

## 1.5 Million Americans Interact Weekly. Over 2 Million Plays a Week and Climbing...

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	Week and				
		sek	ek at	2 Wks Ago	art On
ONG NAME LABEL NAME	ARTIST	Thi	κς Κ	2 Ag	≣ອ
ROCK	(70°48 <del>4</del> 84)				3
OWBOY ATLANTIC	KID ROCK	1	1		102
MOOTH (FEAT. ROB THOMAS) ARISTA	SANTANA	2	4	3	101.1
VITH ARMS WIDE OPEN WIND-UP	CREED	3	3	4	
NUX GOD KNOWS WHY ATLANTIC	KID ROCK	4	2	2	74
RYPTONITE REPUBLIC UNIVERSAL	<b>3 DOORS DOWN</b>	5	5	5	62
IOTEL CALIFORNIA (LIVE) GEFFEN RECORDS	EAGLES	6	6	6	5 78
HIGHER WIND-UP	CREED		7	7	19
OU SHOOK ME ALL NIGHT LONG ATCO	AC/DC	8	8	10	17
WEET HOME ALABAMA MCA	LYNYRD SKYNYRD		10	9	162
MY OWN PRISON WIND UP	CREED	10	10		102
POP POP					
BELIEVE WARNER BROS	CHER		1	1	152
MUSIC MAVERICK	MADONNA		2	2	43
DON'T SPEAK TRAUMA	NO DOUBT		3	4	128
MAMBO NO.5 (A LITTLE BIT OF) BMG RECORD	DS LOU BEGA	4	5	5	92
LANDSLIDE REPRISE	FLEETWOOD MAC		6	6	148
DANCING QUEEN POLYDOR	ABBA THIRD EYE BLIND	0	7	7	140
HOW S IT GOING TO BE ELEKTRA	MATCHBOX TWENTY	8	8	8	18
IF YOU'RE GONE ATLANTIC	BARENAKED LADIES	3 9	9	9	9
IF I HAD \$1000000 REPRISE TUBTHUMPING REPUBLIC UNIVERSAL			10		22
Contraction of the Owner of the		1			
R&B/RAP			-	+	14
IT WASN'T ME (FEAT. RICARDO DUCENT) MCA	SHAGG		2	1	176
LET'S GET IT ON MOTOWN	MARVIN GAY		3		17
RIDE WIT ME (FEAT. CITY SPUD) UNIVERSAL RE	CORDS NELL		4	_	92
THE DOCK OF THE BAY ATLANTIC	OTIS REDDING MARVIN GAY		6		164
WHAT'S GOING ON MOTOWN	MARVIN GAT		5	-	38
E.I. UNIVERSAL RECORDS	MARVIN GAY		7		156
MERCY MERCY ME MOTOWN	JAMES BROW	-	8	-	176
GET UP (SEX MACHINE) POLYDOR CAN'T GET ENOUGH OF YOUR LOVE, BABE MER			9	_	
(HOT SH*T) COUNTRY GRAMMAR UNIVERSAL RECOR	RDS NELL	-+	_	_	3
the second s					
		<b>E</b> ,	+	1	176
COPPERHEAD ROAD MCA	STEVE EARL		2		114
THIS KISS WARNER BROS	FAITH HI BROOKS & DUN				
MY MARIA ARISTA	ALAN JACKSC				1
	BROOKS & DUN				
NEON MOON ARISTA	PATSY CLIN		-		
CRAZY MCA FRIENDS IN LOW PLACES CAPITOL NASHVILLE	GARTH BROOM		_	-	
LUCKENBACH, TEXAS BMG RECORDS	WAYLON JENNING				55
AMIE MERCURY	PURE PRAIRIE LEAG		1	0 8	
AMARILLO BY MORNING MCA	GEORGE STR/			9 10	0 25
	n meta site de la				
	ENRIQUE IGLESI	AS 1		1 1	130
BAILAMOS INTERSCOPE	LOS LOB			2 2	2 15:
CORAZON ESPINADO (FEAT. MANA) ARISTA	SANTA		and the second division of the second divisio	3 3	3 69
BIDI BIDI BOM BOM EMILATIN	SELE		-	4 4	
ME CAI DE LA NUBE BMG RECORDS	CORNELIO REY	NA	5	5 7	
COMO LA FLOR EMILIATIN	SELE		6		9 88
QUIZAS SI, QUIZAS NO POLYGRAM	LOS TOROS BA			6 8	
CLAVADO EN UN BAR WEA LATINA					5 72
LA CUMBIA DEL GARROTE UNIVERSAL RECOR	DS LOS DEL GARRO		9	-	6 54 RY 78
SE ME OLVIDO OTRA VEZ WEA LATINA	MA	NA 1	0 1	RE-ENTI	
BAD MOON RISING FANTASY CREEDENCE	CLEARWATER REVI		1		2 20
WAIT AND BLEED ROADRUNNER	SLIPK		2	_	3 5
FOLSOM PRISON BLUES SUN ENTERTAINMENT	T JOHNNY C		3		1 8
DOWN ON THE CORNER FANTASY CREEDEN	CE CLEARWATER REV	47.16	4		4 2 5 2
DOWN ON THE CORNER TRANSF CREEDEN	DENCE CLEARWATER REV	IVAL	5	-+-	5 <u>2</u> 6 2
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED	DE OLEADINATED DELL	VAL	6 7		9 2
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED	CE CLEARWATER REV	N (A)		0	0 4
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENC THE MIDNIGHT SPECIAL FANTASY CREEDEN	CE CLEARWATER REV	IVAL		7	7 110
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENC THE MIDNIGHT SPECIAL FANTASY CREEDEN ONLY THE LONELY ORBISON RECORDS	CE CLEARWATER REV CE CLEARWATER REV ROY ORBI	SON	8	7	7 10
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENC THE MIDNIGHT SPECIAL FANTASY CREEDENC ONLY THE LONELY ORBISON RECORDS FORTUNATE SON FANTASY CREEDENC	CE CLEARWATER REV CE CLEARWATER REV ROY ORBIS E CLEARWATER REV	IVAL	8 9	11	7 10 10 3
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENC THE MIDNIGHT SPECIAL FANTASY CREEDENC ONLY THE LONELY ORBISON RECORDS EORTLINATE SON FANTASY CREEDENC	CE CLEARWATER REV CE CLEARWATER REV ROY ORB! E CLEARWATER REV E CLEARWATER REV	IVAL	8 9 10	11 9	10 3 11 <b>4</b>
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENC THE MIDNIGHT SPECIAL FANTASY CREEDENC ONLY THE LONELY ORBISON RECORDS FORTUNATE SON FANTASY CREEDENC PROUD MARY FANTASY CREEDENC	CE CLEARWATER REV CE CLEARWATER REV ROY ORBIS E CLEARWATER REV E CLEARWATER REV	SON IVAL IVAL	8 9 10 <b>uch</b>	11 9 tune	10 3 11 4 <b>5.CO</b>
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENG THE MIDNIGHT SPECIAL FANTASY CREEDENG ONLY THE LONELY ORBISON RECORDS FORTUNATE SON FANTASY CREEDENG PROUD MARY FANTASY CREEDENG GET IN ON THE SP	CE CLEARWATER REV CE CLEARWATER REV ROY ORBIS E CLEARWATER REV E CLEARWATER REV E CLEARWATER REV	SON IVAL IVAL <b>/W. CO</b> <b>23</b> -	8 9 10 0 65	11 9 tune <b>3-7</b>	10 3 11 4 5.com 66C
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENC THE MIDNIGHT SPECIAL FANTASY CREEDENC ONLY THE LONELY ORBISON RECORDS FORTUNATE SON FANTASY CREEDENC PROUD MARY FANTASY CREEDENC GET IN ON THE SP TOUCHTUNES IS THE LEADING PROVI	CE CLEARWATER REV CE CLEARWATER REV ROY ORBI: E CLEARWATER REV E CLEARWATER REV E CLEARWATER REV IN. DER OF	SON IVAL IVAL	8 9 10 0 65	11 9 tune <b>3-7</b>	10 3 11 4 5.com 66C
HAVE YOU EVER SEEN THE RAIN? FANTASY CREED BORN ON THE BAYOU FANTASY CREEDENG THE MIDNIGHT SPECIAL FANTASY CREEDENG ONLY THE LONELY ORBISON RECORDS FORTUNATE SON FANTASY CREEDENG PROUD MARY FANTASY CREEDENG GET IN ON THE SP	CE CLEARWATER REV CE CLEARWATER REV ROY ORBI: E CLEARWATER REV E CLEARWATER REV CE CLEARWATER REV CE CLEARWATER REV CE CLEARWATER REV CLEARWATER REV CLEARWA	IVAL IVAL IVAL <b>23-</b> Contact	8 9 10 0 65	11 9 <b>tune</b> <b>3-7</b> a Kom	10 3 11 4 5.com 66C

## illboard HOT 100 Airplay

LAST	A		WEE	WEEI	NO		THIS WEE	WEE	NO	
1	12	ROMOTION LABEL)	THIS	LAST \	WKS.	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS	LAST	WKS.	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
2	12	MBER 1 3 44 ALNo 1	26	31	11	Only Time	51	34	15	Where The Blacktop Ends Keth Urban (Capitol (Nashville))
3	20	H. Bu	27	37	6	Can't Deny It Fabolous Feat. Nate Dogg (Desert Storm/Elektra/EEG)	52	54	7	Six-Pack Summer Phil Vassar (Arista Nashville)
4	17	Whips!)	28	26	13	Austin Blake Shelton (Grant (Nashville) WRN)	63	57	4	Superman (It's Not Easy)
5	15	U Rei U har (Al Columbia)	29	25	15	I'm Just Talkin' About Tonight Toby Kerth (DenamWorks (Nashville))	654	60	3	Complicated
7:	24	It's Bet	30	21	16	All Or Nothing	55	46	16	Here's To The Night
6	22	Let Me B Eve Feat, Gwen	31	29	29	Follow Me Uncle Kracker (Top Dog/Lava/Atlantic)	60	61	5	Clint Eastwood Gordaz (Virg.n)
13	9	Family Aff. Mary J Blige (MC	32	27	10	Area Codes Ludacris (Disturbing Tha Peace/Def JanvIDJMG)	57	59	3	How You Remind Me Nickelback (Roadrunner)
10	3	You Rock M	33	44	4	Living It Up Ja Rele Feat Case (Murder Inc./Def Jam/IDJMG)	58	52	16	When I Think About Angels Jame O Neal (Mercury (Nashville))
8	33	Hanging By A	34	28	10	1'm A Believer Smith Must Diva (Works/Interscope)	5	64	6	I Do!! Taya Am ted
12	9	Izzo (H.O.V.A.)	35	36	6	Angry All The Time	60	73	7	Set It Off Juve: c (Cash Money/Universal)
9	28	Drops Of Jupiter	36	43	5	Where I Come From	61	75	2	I'm A Survivor
19	9	Differences	37	56	2	Ugly Bubba Spancox (Beat Club/Interscope)	62	63	13	Just In Case Jaherm (Dyme Mik Warner Bros)
15	11	One Minute Man	The IN	32	21	What Would You Do? Cny High (Booga Basement/Interscope)	63	69	2	Dance With Me
11	14	Someone To Call I Janet (Virgin)		50	5	Smooth Criminal A en Art Farm (New Noze/DreamWorks)	53	70	2	Love Of A Woman
14	6	Because I Got Hig	ih 🗐	38	10	Only In America Broke & Dunn (Ansta Nashville)	65	67	2	Love Of My Life Bran McK int com Universal)
16	24	Peaches & Cream		18	4	Everywhere Michelle Branch (Mayerick)	65	72	4	Fat Lip Sum 41 (Island/IDJMG)
22	8	I'm A Thug Trick Daddy (Slip-N-Skide/Ad	antic)		8	I Would've Loved You Anyway Trisha Yearwood (MCA Nashville)	67	65	2	When God-Fearin' Women Get The Blues
17	17				8	Be Like That 3 Doors Down (Republic/Universal)	68	51	14	Flavor Of The Weak
23	11		/orks)		7	Bad Boy For Life P. Diddy, Black Rob & Mark Curry (Bad Boy/Arista)	69	66	14	Schism Ref T (La ectional Velcano)
20	12					Turn Off The Light	70	71	9	Bad Day
18	32					Start The Commotion	71	-	1	Gone
30	0 10		ant To shvile))	Say		ank You	72	49	9	I Wanna Be Bad
39	3					On Yo Booty	73	-	1	1 Wish You Were Here
2	4 11		een			50 Other Time	74	-	1	On A Night Like This
Record	is with	the greatest impressions in 5 stations in Top 40, Pop,	crease	200	1, Bill	board BPI Co	75	58	19	Irresistible

<sup>1</sup> Scan, Inc. Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radio 's are electronically monitored 24 hours a day, 7 days a week. Songs ranked by gross impressions. ale the Hot 100

×	¥			Ж	¥.	-		1C	]	es Sales
VEE	WEEK	8		WEEK	M.	NO		¥		
THIS WEEK	LAST	WKS.	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	SIHI	LAST WEEK	WKS.		WEEK	NO	
	2	5	Where The Perty At 1 WANN. ged Edge Wat N 150 So Def/Columbra)			13	TIA AR U Re UNICON LABEL)	LAST	WKS.	
2	1	4	Someone To Call My Lover	27	24	4	Crysta New Order 51	51	35	Don't Tell Me Madonna (Mayer ck/Warner Bros.)
3	5	7	Raise Up Peter Pabio (Jwe)	28	30	25	Strange: 52	54	6	I Feel Loved
4	3	9	Loverboy	29	32	18	Keep It Re Kelli Mack (Bisina 53	47	8	Depectie Mode (Mute/Reprise) Used To Love
5	4	10	Marin C., Fest Cameo (Virgin) This Is Me	30	23	10	Hey Hey Athena Cage (Priont 54	48	8	The Real Me
6	6	12	Dream Bild Bay Arista) Purple Hills	31	-	1	I'm Real June Lopez Feit Ja 55	61	2	Svala (SufaryPriority) Ugly
7	8	12	Di2 (Shady/Interscope) My Projects	32	27	4	Po' Punch Power Tages Are The Tran 56	50	3	Billing Sparrook (Beat ClubyInterscope) Ghetto Girls
8	10	10	Coo Coo Cal (Infinite/Tommy Boy) Don't Mess With The Radio	33	28	11	Cluck Cluck The Product G&B (Yclef/J) 57	57	14	Lil Bow Wow (So So Det Columbia) Lovin' Each Day
9	9	16	Nivea (Jive) Fill Me In	34	34	20	What It Feels Like Madonna (Mavenck/Warner Br 8	55	2	Ronin Keating (A&N Interscope) Grippin Grain
10	31	6	Craig David (Wildstar/Atlantic) Enjoy Yourself	35	37	11	Love It Brial (Moyo/Interscope)	60	48	The Young Milliona res. (Urban Spears/Urban Dre Music
11	7	10	Allure (MCA) Bootylicious	36	29	2	Living It Up Ja Rue Feat, Case (Murder Inc. Det J	53	30	Madoona (Maverick/Warner Bros)
12	11	16	Destiny's Child (Columbia) Austin	37	44	3	Bounce S and st (Fo Life/Treydan)	52	12	Lesue Carter (DreamWorks) Hit 'Em Up Style (Oops!)
(13)	33	2	Blake Shelton (Grant (Nashville)/WRN) Everything U R	38	40	20	Angel Shargy Feat Rayvon (MCA)	,	11	Biu Cantrell (RedZone Ansta) A Whiter Shade Of Pale
14	12	12	Lindsay Pagano (Warner Bros ) There She Goes	39	36	2	We Right Here		14	Sarah Beghtman (Nemo Studio(Angel) * No More (Baby I'ma Do Right)
15	14	10	Babylace (Ansta) All Or Nothing	40	43	15	None Tonight Li Zarie (Worldwide/Priority)		9	3LV- (see Luom Epic) Survivor
16	15	26	0-Town (J) Fiesta	41	45	13	On A Night Like This	WRNI		Destiny & Child (Columbia) Request Line
17	13	10	R. Kelly Feat Jay Z (Jive) Take You Out	42	38	2	Bye-Bye Baby			Black Eyed Peas Feat Macy Gray (Interscope)
18	16		Luther Vandross (J)	43	39	6	B dy Visce Scart Hiel venty) Family Affair			Tital Ames Feat Richard Luzzr (Xtreme)
19	19		Willa Ford (Lava/Atlantic)	(44	56	5	Many J. Blige (MCA) 50 Playaz Deep			Keys (J) dise
	18		LeA n R es (Curb)	45	46	20	Drunken Master Feat Lola Damone ( Never Had A Dream Co			Nowhere
20			Toya (Arista)	46	41	18	S Club 7 (A&M/Interscope) What I Really Meant To	o Sa	,	711 p 18 -1
21	17		Jimmy Cozier (J)	47			Cyndi Thomson (Capito (Nashville))		-	at 1 ? Pocket/Orpheus)
22	22		Azul Azul (Sony Discos)	48			Dante Thomas (Rut Pack/Elektra/EEC	GI		73 -del
23	21	5	The Danz (Heard'ess)				Young Phantom (Heardess)		-	74 - pod)
24	20	2	Federe d (Capitol)	49			Tala - Brando (Heardess)			75 75 (2nierscope)
25	26	5 2	Chillin' In Your Benz Exhale (Real Deal/Droheus)	(50	62	2 4	South Side	_		

Records with the greatest sales gains, © 2001, Billboard/BPI Communications and SoundScan, Inc. The top so het sales reports collected, compiled, and provided by SoundScan. This data is used to compile the Hot 100.

rchant, and BILLBOARD

## Billboard Modern Rock Tracks...

	LAST WI	WEEKS	TITLE Imprint/Promotion Label	ARTIST	
Ы	2	8		1 Week At Humber Nickelback	Đ
6	1	16	SMOOTH CRIMINAL the first of the first	Alien Ant Farm	Q
5	4	5	I WISH YOU WERE HERE	Incubus	Û
	3	22	FAT LIP IsamiDJMG	Sum 41	Q
5 1	5	12		Goriltaz	Ŷ
5)	6	19	SCHISM Tool Dissectional/Voicano	Tool	ę
	7	12	CONTROL Plawless Geffen linterscope	Puddle Of Mudd	ò
D	8	14	DOWN WITH THE SICKNESS GantiReprise	Disturbed	Q
	10	26	CRAWLING Warmer Bros	Linkin Park	9
0	9	25		Staind	Q
DÍ	11	10	ISLAND IN THE SUN Getten Interscupe	Weezer	9
2)	13	9	BODIES Windiup	Drowning Pool	Q
3)	17	4	FADE FuprEinktra/EEG	Staind	9
	12	22	HASH PIPE Guttentinterscope	Weezer	Q
5)	19	3	LIPSTICK AND BRUISES Diny MartinuRCA	Lit	ĽÓ.
6)	16	11	GIVING IN Arms	Adema	Ŷ
7)	20	8	CHOP SUEY ATT TO CONTRACT AND	System Of A Down	Ŷ
8)	22	11	BLEED AMERICAN DreamWorks	Jimmy Eat World	Q
<u>e</u> ]	14	13	SHORT SKIRT / LONG JACKET Columber	Cake	Q
0)	23	5	IN THE END Warner Bros.	Linkin Park	
1	18	6	BECAUSE I GOT HIGH Universal	Afroman	ę
2	35	2	SPEED KILLS Adantic	Bush	Ľ
1	15	19	THE ROCK SHOW MCA	Blink-182	ę
4)	28	3	ALIVE Adam	P.O.D.	Ŷ
5	21	7	SIMPLE CREED Radioactive/MCA	Live Featuring Tricky	9
6)	26	4	CLICK CLICK BOOM Island/IDJMG	Saliva	
7)	24	6	THE SHAME OF LIFE Surklog/Hollywood	Butthole Surfers	
8)	29	7	ROCKIN' THE SUBURBS Epic	Ben Folds	ę
9)	32	4	MAKIN' MONEY RCA	Handsome Devil	1
6	30	5	ASTOUNDED Maverick	Tantric	Ŷ
D	34	3	HOLLYWOOD BITCH Atlantic	Stone Temple Pilots	1
1	25	15	BAD DAY Epic	Fuel	Q
.3	33	6	SUNNY HOURS DreamWorks	Long Beach Dub Allstars	
	27	15	YOU WOULDN'T BELIEVE Voicano	311	Ŷ
5)	36	20	OUTSIDE Php/Elektra/EEG	Staind	
6	N		STAY TOGETHER FOR THE KIDS MCA	Blink-182	
2	38	2	STUCK IN A MOMENT YOU CAN'T GET OUT OF Interscope	U2	
	39	23	THE SPACE BETWEEN RCA	Dave Matthews Band	Ŷ
9	ME		DIG IN Virgin	Lenny Kravitz	
0	37	23	GREED Republic Universa	Godsmack	Ŷ

#### LAST WEEK WEEKS ON WEEK SIL TITLE Imprint/Promotion Label ARTIST W NUMBER 1 1 2 Weeks At Number 9 HOW YOU REMIND ME Boodmanne 1 Nickelback % 6 2 GETS ME THROUGH Ozzy Osbourne 2 B 19 SCHISM Tool Desettiona Volcano Tool 🤿 3 4 4 CONTROL Rivers Geffervinters.ope Puddle Of Mudd 🤿 12 2 IT'S BEEN AWHILE Fig/Elektra/EEG Staind 🤿 25 23 CRAWLING Warmer Brow Linkin Park 7 DOWN WITH THE SICKNESS Gant Repris Disturbed . 7 15 I WISH YOU WERE HERE Incubus 9 4 9 Drowning Pool 8 18 BODIES 10 ASTOUNDED Mayend Tantric 14 1 13 5 FADE Fig-Elektra/EEG Staind « SIMPLE CREED Radinactive, MCA 12 Live Featuring Tricky 🧠 11 7 GREED Republic/Universal 27 Godsmack 🤿 12 CHOP SUEY AmericantColumba System Of A Down 14 15 (15) 17 CLICK CLICK BOOM IsandiDJMO Saliva 6 18 50 AWAKE Repub Godsmack . YOUR DISEASE Island/IDJMG Saliva 🤿 14 29 GIVING IN Aresta 16 11 Adema (18) 29 BAD MAGICK Republic/Universel Godsmack 2 19 15 BE LIKE THAT Ber 3 Doors Down HANG ON TO THIS Dutpost/Geffen/Interscope Days Of The New 22 5 21 22 25 19 Staind 30 2 SPEED KILLS Atlantic Bush 24 24 6 SMOOTH CRIMINAL New Nove Dream Alien Ant Farm 26 ALIVE Atlantic P.O.D. 👳 25 5 HALO J 28 Soil 8 26 23 15 BAD DAY Epe Fuel s 27 HOLLYWOOD BITCH Arteste Stone Temple Pilots 28 4 21 13 SOUL SINGING V2 The Black Crowes LEFT BEHIND Roadry 33 Slipknot « 30 5 **31 32** 38 2 LIPSTICK AND BRUISES Dity Martin RCA Lit DEATH BLOOMS No Name Ep c 35 Mudvayne -7 32 6 BREATHE Pain Seven Channels 34 20 RISE Lava/Atlante The Cult 🧠 IN THE END Warner Bros Linkin Park 35 36 15 HASH PIPE Getten Interscope Weezer 31 13 SWEET DAZE Warner Bros Pete. 38 STUCK IN A MOMENT YOU CAN'T GET OUT OF Interscope U2 🤤 37 2 WASTED Warner Br eautiful Creatures WASTING MY TIME TH Default 🧟

SEPTEMBER 22 Billooard Mainstream Rock Tracks

SEPTEMBER 22 Bilboorc

TITLE ARTIST

FALLIN'

icia Keys

edZone /Ar

13 Stand

U REMIND ME

hp/Elektra /EEG

LAST WEEK WEEKS. ON

2

1

4 19

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7 29

8

6 14

9

10

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17

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14 15

> 13 11

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6 27 26

4

2

10

12

11

54

Ō 23 6

21 22

24

25 29 5

2 31 6

28 32

29 33

(31) 37

32 24 11

33

34

35 28 15

37)

38 39 2

40) NEW

25 18

35 3

30 21

34 6

3 36

NEW

12

10

11 12

3

15 16

5 18

7

**m** 3

Top 40 Tracks

Imprint/Promotion Label

11 Jenniter Lopez Featuring Ja Rule

12 HIT 'EM UP STYLE (OOPS!) Blu Cantreli

LET ME BLOW YA MIND

HANGING BY A MOMENT

SOMEONE TO CALL MY LOVER

27 DROPS OF JUPITER (TELL ME)

WHERE THE PARTY AT

YOU ROCK MY WORLD Michael Jackson

THE SPACE BETWEEN

BECAUSE I GOT HIGH

WHEN IT'S OVER Sugar Ray Lava Atlantic

FILL ME IN Craig David

DRIVE Incubus

montal /Fox 18 PEACHES & CREAM 112 Bed Boy (Arist)

Dave Matthe

I'M A BELIEVER

EVERYWHERE

ichelle Branch werick WHAT WOULD YOU DO? City High

Roosa Rasement Anterscon

ne Wisegu leal /Mammer

8 EVERY OTHER TIME

ALL OR NOTHING

BE LIKE THAT

epublic /Universa ONLY TIME

TURN OFF THE LIGHT Nelly Furtado

START THE COMMOTION

SUPERMAN (IT'S NOT EASY) Five For Fighting Aware (Columbia

Elliott

ONE MINUTE MAN Missy "Misdemeanor" E The Gold Mind/Eleksa /EEG

HERE'S TO THE NIGHT Eve 6

FAMILY AFFAIR

I WANNA BE BAD

100!! 8

Гоуа

Mary .

GONE 'N Sync

IRRESISTIBLE Jessica Simpson Columbia

IZZO (H.O.V.A.)

ANI TO PM Christina Milian Def Seel /IDJMG

BAD DAY

Jay-Z Roc-A-Felia/Det Jam /DJMG

SMOOTH CRIMINAL Alien Ant Farm

FLAVOR OF THE WEAK American Hi-Fi Istioni /IOJMG

('LL FLY WITH YOU (L'AMOUR TOUJOUR

#### Adult Contemporary **WEEK** WEEKS ON LAST TITLE Imprint/Promotion Label ARTIST eks At Jumber D Faith Hill THERE YOU'LL BE Hollywood/Warner Bios 1 17 Dido 2 28 THANK YOU Areste 3 40 IF YOU'RE GONE Lava Adar ox twenty 32 ONLY TIME Reprise Enya 🭕 4 4 5 44 I HOPE YOU DANCE MCA Nes ee Ann Womack MORE THAN THAT Jive Backstreet Boys 6 19 7 21 ONE MORE DAY Arista Nastivile Diamond Rio FOLLOW ME Top Dog/Lava/Atjanto 8 18 Uncle Kracker 9 17 15 NEVER HAD A DREAM COME TRUE A&Winterscop S Club 7 THIS I PROMISE YOU .... 10 51 'N Sync Œ 12 11 ALL OR NOTHING 0-Town 9 20 GHOST OF YOU AND ME Helevated BBMak • B 14 12 BELIEVE IN LIFE Duck/Reprise Eric Clapton Lionel Richie 30 TAKING YOU HOME Warner Bros Don Henley 16 72 13 77 I NEED YOU Sparrow Capitou Curb LeAnn Bimes 18 BURN Curb Jo Dee Messina 14 17 20 SIMPLE THINGS Windham Hit Jim Brickman Featuring Rebecca Lynn Howard 6 Savage Garden 15 I KNEW I LOVED YOU Columbia 102 19 55 THE WAY YOU LOVE ME Warner Bros Faith Hill 21 I WANT LOVE Rocket/Universal Eiton John 3 21 Mariah Carey 22 NEVER TOO FAR Virgin 22 5 23 9 DROPS OF JUPITER (TELL ME) Columba Train 5 23 24 LET HER GO AND START OVER Severtone Huey Lewis & The News 24 6 26 WHO LAM DreamWorks Jessica Andrews 25 7 25 3 I'M ALREADY THERE BNA Lonestar LeAnn Rimes 27 30 2 SOON Curb 27 ALL THE LOVE IN THE WORLD Harlantic The Corrs 7 Neil Diamond 5 YOU ARE THE BEST PART OF ME Columbia SOMEONE TO CALL MY LOVER Virgen 30 29 Janet 3

LAST WEE		WEEKS ON			LAST WEE	WEEKS ON		
5	1	3	TITLE Imprint/Promotion Label	ARTIST 10 Weeks At Jumber 1	1	3	TITLE Imprint/Promotion Label	ARTIST
	-		🕆 NUMBER 1 🖆		1 1	31		ER 1 10 Weeks At Number 1 Train 1
1 1	-	17	THERE YOU'LL BE Hollywood/Warner Bios	Faith Hill 😒		17	WHEN IT'S OVER Lava/Atlantic	
2 2		28		Dido 😪	2 2 3 3	31	HANGING BY A MOMENT DreamWorks	Sugar Ray « Lifehouse «
3 3		40	IF YOU'RE GONE Lava Adantic	matchbox twenty 🗣	4 5	22	THE SPACE BETWEEN RCA	Dave Matthews Band
4 4		32		Enya 😴	5 4	12	I'M A BELIEVER DreamWorks/interscope	Smash Mouth
5 5		44	HOPE YOU DANCE MCA Neshelle Universal		6 7	18	SUPERMAN (IT'S NOT EASY) Aware/Columbia	Five For Fighting
6 6		19			7 6	29		Incubus s
3 A		21			8 8	14	IT'S BEEN AWHILE HprElektra/EEG	Staind s
7 7	ŧ		ONE MORE DAY Avista Nastiville		9 13	8	ONLY TIME Reprise	Enya s
8 8		18	FOLLOW ME Top Dogriave/Atlantic		0 9	13	EVERYWHERE Maverick	Michelle Branch
9 17	7	15	NEVER HAD A DREAM COME TRUE A&Winterscope	S Club 7 😒	10	34	FOLLOW ME Top Dogitava/Atlantic	Uncle Kracker
13 10	0	51	THIS I PROMISE YOU Jac	'N Sync 😴	2 12	14	BE LIKE THAT Republic/Universal	3 Doors Down
10 12	2	11	ALL OR NOTHING	0-Town 😴	<b>B</b> 11	11	FALLING FOR THE FIRST TIME Reprise	Barenaked Ladies 🤘
1 9		20		BBMak 😴	4 15	10	START THE COMMOTION Ideal@ammon/Hallys	The Wiseguys
				61 m + +	14	25	HERE'S TO THE NIGHT RCA	Eve 6 K
13 14	4	12	BELIEVE IN LIFE Duck/Reprise		6 18	11	EXTRA ORDINARY Erre Dry Goods/Beyand	Better Than Ezra
14 🛯	1	30	ANGEL Island IDJMG		7 16	8	TURN OFF THE LIGHT DreamWorks	Nelly Furtado
15 1	6	72	TAKING YOU HOME Warner Bros	Don nondy 2	17	44	THANK YOU Arista	Dido «
16 1	3	77	I NEED YOU Sparrow Capito Curb	LeAnn Rimes 😪	9 20	51	IF YOU'RE GONE Lava/Adantuc	matchbox twenty
17) 11	8	14	BURN Gurb	Jo Dee Messina 🗣	0 19	23	MAD SEASON Lava/Atlantic	matchbox twenty
8 2		6			21 21	13		Fuel «
-					22) 22 23) 25	1D 5	NEVER LET YOU DOWN REA STUCK IN A MOMENT YOU CAN'T GE	TOUT OF Interscope U2 «
17 1	- 1	102	I KNEW I LOVED YOU Columbia		23	11	I WANT TO BE IN LOVE Island 10.1146	Melissa Etheridge
20 1	9	55	THE WAY YOU LOVE ME Warmer Bros	Faith Hill 😦	25 26	6	SWEET BABY Enec	Macy Gray Featuring Erykah Badu
21) 2	1	3	WANT LOVE Rocket/Universal		26 24	12	HUNTER Acta	Dido «
22) 2	2	5	NEVER TOO FAR Virgin		27) 27	6	WHEN YOU'RE FALLING Real World Virgen	Afro Celt Sound System Featuring Peter Gabriel
23 2	3	9	DROPS OF JUPITER (TELL ME) Columba		28 28	8	SOMEONE TO CALL MY LOVER Virgin	Janet «
24 2	-	6			29 30	19	IN YOUR EYES Artemis	Jeffrey Gaines
	-1			naoj zonio u nio nono	29	10	UNDER YOU Wind-up	Trickside
25 2	- 1	7	WHO I AM DreamWorks		31 36	2	ANALYSE MCA	The Cranberries
26 2	5	3	I'M ALREADY THERE BNA	Lonestar 😒	32) 37	2	WHEREVER YOU WILL GO RCA	The Calling
27) 3	10	2	SOON Curb	LeAnn Rimes	31	5	SHORT SKIRT / LONG JACKET Columbia	Cake .
28 2	7	7	ALL THE LOVE IN THE WORLD 143/LavalAtiantic	The Corrs 😪	34 33	5	TROUBLE Capitol	Coldplay
29)	1	5	YOU ARE THE BEST PART OF ME Columbia	Neil Diamond	35	EV.	LAST BEAUTIFUL GIRL Lava/Atlentic	matchbox twenty
30 2		3		Janet 😪	36 34	4	THESE DAYS Edel/Hollywood	Jennifer Paige
-	-	-			37 38	3	HELLO RCA	Sugarbomb
			ional sample of airplay supplied by Broadcast Data Systems' Radio Trai	an algorithm in all committee and 24 become	38 32	8	LOVIN' EACH DAY A&M interscope	Ronan Keating
day, 7 da	iys a	weel	k stations, 81 adult contemporary stations and 78 adult Top 40 stations a k. Top 40 Tracks is compiled from a national sample of Mainstream Top	o 40 , Rhythmic Top 40 and Adult Top	39 35	6		Pete Yorn
stations	The	2471	Top 40 Tracks stations are electronically monitored 24 hours a day, 7 day ase in audience impressions. On the remaining detection-based charts	rs a week. Top 40 Tracks awards bul-	10) 39	2		John Mellencamp Featuring India.Arie

SEPTEMBER 22 Billboard Adult Top 40 Tracks

BILLBOARD • SEPTEMBER 22, 2001

### www.billboard.com

## TouchTunes Digital Jukebox Most Played

## 1.5 Million Americans Interact Weekly. Over 2 Million Plays a Week and Climbing...

Over 2 Ivinion Fluys	u week ullu	_		-	c
SONG NAME LABEL NAME	ARTIST	This Week	Last Week	2 Wks Ago	Wks On Chart
	-				
COWBOY ATLANTIC	KID ROCK	1	1	1.1	102
SMOOTH (FEAT. ROB THOMAS) ARISTA	SANTANA	2	4	3.	101.
WITH ARMS WIDE OPEN WIND UP	CREED	3	3	4	
ONLY GOD KNOWS WHY ATLANTIC	KID ROCK	4	2	2	74
	3 DOORS DOWN	5	5	5	62
HOTEL CALIFORNIA (LIVE) GEFFEN RECORDS HIGHER WIND-UP	EAGLES CREED	7	7	7	5 78
YOU SHOOK ME ALL NIGHT LONG ATCO	AC/DC	8	8	8	19
SWEET HOME ALABAMA MCA	LYNYRD SKYNYRD	9	9	10	17
MY OWN PRISON WIND UP	CREED	10	10	9	162
POP POP	-				1
BELIEVE WARNER BROS	CHER	1	1	1	152
MUSIC MAVERICK	MADONNA	2	2	2	43
DON'T SPEAK TRAUMA	NO DOUBT	3	3	3	74
MAMBO NO.5 (A LITTLE BIT OF) BMG RECORD		4	5	4	128
	FLEETWOOD MAC	5	4	5	92
DANCING QUEEN POLYDOR	ABBA	6	6	6	148
HOW'S IT GOING TO BE ELEKTRA	THIRD EYE BLIND	7	7	7	16
	MATCHBOX TWENTY	8	8	8	18
IF I HAD \$1000000 REPRISE TUBTHUMPING REPUBLIC UNIVERSAL	BARENAKED LADIES CHUMBAWAMBA	9 10	9	9	9 22
	CHUMBAWAMBA	10	10	-	11
R&B/RAP					_
IT WASN'T ME (FEAT. RICARDO DUCENT) MCA		1	1	1	14
LET'S GET IT ON MOTOWN	MARVIN GAYE	2	2	2	176
RIDE WIT ME (FEAT. CITY SPUD) UNIVERSAL RE		3	3	3	17
THE DOCK OF THE BAY ATLANTIC	OTIS REDDING	4	4	4	92 164
WHAT'S GOING ON MOTOWN E.J. UNIVERSAL RECORDS	MARVIN GAYE NELLY	5 6	6 5	6 5	38
MERCY MERCY ME MOTOWN	MARVIN GAYE	7	7	7	156
	JAMES BROWN	8	8	8	176
CAN'T GET ENOUGH OF YOUR LOVE, BABE MERC		9	9	10	46
(HOT SH*T) COUNTRY GRAMMAR UNIVERSAL RECORD		10	10	9	3
COPPERHEAD ROAD MCA	STEVE EARLE	1	1	1	176
THIS KISS WARNER BROS	FAITH HILL	2	2	2	114
MY MARIA ARISTA	BROOKS & DUNN	3	3	3	176
POP A TOP ARISTA	ALAN JACKSON	4	5	4	72
NEON MOON ARISTA	BROOKS & DUNN	4	4	6	138
	PATSY CLINE	6	6	5	184
FRIENDS IN LOW PLACES CAPITOL NASHVILLE	GARTH BROOKS WAYLON JENNINGS	7 8	7 8	7	3 55
	IRE PRAIRIE LEAGUE	9	10	8	34
AMARILLO BY MORNING MCA	GEORGE STRAIT	10	9	10	25
					-
BAILAMOS INTERSCOPE	ENRIQUE IGLESIAS	1	13	1	120
LA BAMBA WARNER BROS	LOS LOBOS	1	1	1	130
CORAZON ESPINADO (FEAT, MANA) ARISTA	SANTANA	3	3	3	69
BIDI BIDI BOM BOM EMI LATIN	SELENA	4	4	4	116
ME CAI DE LA NUBE BMG RECORDS	CORNELIO REYNA	5	5	7	20
COMO LA FLOR EMI LATIN	SELENA	6	7	9	88
QUIZAS SI, QUIZAS NO POLYGRAM	LOS TOROS BAND	7	6	8	54
CLAVADO EN UN BAR WEA LATINA	MANA	8	8	5	72
LA CUMBIA DEL GARROTE UNIVERSAL RECORDS SE ME OLVIDO OTRA VEZ WEA LATINA	LOS DEL GARROTE MANA	9 10	9 RE-EN	6	54 78
	IVIAINA	10	IKE-EI		10
	-				
	EARWATER REVIVAL	1	3	2	20
WAIT AND BLEED ROADRUNNER		2	1	3	51
FOLSOM PRISON BLUES SUN ENTERTAINMENT DOWN ON THE CORNER FANTASY CREEDENCE (		3	2	1	82
HAVE YOU EVER SEEN THE RAIN? FANTASY CREEDENCE C		5	5	5	25
BORN ON THE BAYOU FANTASY CREEDENCE C		6	6	6	22
THE MIDNIGHT SPECIAL FANTASY CREEDENCE (	-	7	8	9	24
ONLY THE LONELY ORBISON RECORDS	ROY ORBISON	8	7	7	104
	EARWATER REVIVAL	9	11	10	33
PROUD MARY FANTASY CREEDENCE CL	EARWATER REVIVAL	10	9	11	40
GET IN ON THE SPIN	www.t				
TOUCHTUNES IS THE LEADING PROVIDER		-65	3-7	766	<u>0</u>
MUSIC-ON-DEMAND COMMERCIAL JUKEBO		ct Linc	_		
OUR PROPRIETARY SOFTWARE HAS REVOLUTION	DNIZED	Tour	-67	Inc	
THE JUKEBOX INDUSTRY IS A WIN/WIN FOR A LABELS AND SONGWRITERS.		USIC		UI IC	<b>10</b> N
	111		JUNE	JAN	INT V

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WEEK	WEEK	NO		WEEK	WEEK	NO		VEEK	WEEK	NO	
THIS \	LAST	WKS.		THIS \	LAST	WKS.		THIS WEEK	LAST V	WKS.	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	1	12	I'm Real 3 Was Az No 1 Jennifer Lopizz Fest. Ja Rufe (Epic)	26	81	11	Only Time	51	34	15	Where The Blackton Ends
2	2	12	Fallin' Ancha Keys (J)	27	67	6	Can't Deny It Fabulous Feut, Note Dogg (Desert Storm/Elektra/EEG)	52	54	7	Keth Urban (Capitol (Nastissiel)) Six-Pack Summer
3	3	20	Hit 'Em Up Style (Oops!) B u Cantrell (RedZone/Arista)	28	26	13	Austin Blake Shelton (Giant (Nashville)/WRN)	53	57	4	Superman (It's Not Easy) Five For Fighting (Aware Columbus)
4	4	17	Where The Party At J e d Edge With Nelly (So So Del/Columbia)	29	2 5	15	I'm Just Talkin' About Tonight Toby Kenth (DreamWorks (Nashville))	54	60	3	Complicated
5	5	15	U Remind Me	30	1	16	All Or Nothing	55	46	16	Carolyn Dawn Johnson (Ansta Nashville) Here's To The Night Eve 6 (RCA)
6	7.3	24	It's Been Awhile	.31	19	29	Follow Me Uni e Kracker (Top Deg Lava Atlantic)	56	61	5	Clint Eastwood
7	6	22	Let Me Blow Ya Mind Eve Feat, Given Stefani, IRuff Birdurs/Interscope)	32	27	10	Area Codes	57	59	3	How You Remind Me
8	13	9	Family Affair Mary J Bine (NICA)	33	44	4	Living It Up Ja Rule Feat Case (Murder Inc./Del Janv10JMG)	58	52	16	When I Think About Angels Jam # 0 Neal (Mercury (Nashville))
9	10	3	You Rock My World	34	28	10	I'm A Believer Smar Mouth (DreamWorks/Interscope)	59	64	6	I Do!! Toya (Arista)
10	8	33	Hanging By A Moment	35	36	6	Angry All The Time	60	73	7	Set It Off Juvenie (Cash Maney/Universal)
11	12	9	Izzo (H.O.V.A.) Jay Z (Boc A Fella/Def Jam/IDJMG)	36	43	5	Where I Come From	61	75	2	I'm A Survivor
12	9	28	Drops Of Jupiter (Tell Me) Train (Columbia)	37	56	2	Ugly Bubba Sparroux (Beat Club/Interscope)	62	63	13	Just in Case
13	19	9	Differences	38	32	21	What Would You Do? City High (Booga Basement/Interscope)	63	69	2	Dance With Me
14	15	11	One Minute Man	39	50	5	Smooth Criminal	63	70	2	Love Of A Woman Travis Tritt (Columbia (Nashyille))
15	11	14	Someone To Call My Lover	40	38	10	Only In America	65	67	2	Love Of My Life B' a McK" ght (Motown/Universal)
16	14	6	Because I Got High	41	48	4	Everywhere	65	72	4	Fat Lip
17	16	24	Peaches & Cream	42	41	8	I Would've Loved You Anyway	67	65	2	When God-Fearin' Women Get The Blues
18	22	8	I'm A Thug Trick Daddy (Slip-N Slide Atlantic)	43	47	8	Be Like That 3 Opors Down (Republic/Universal)	68	51	14	Flavor Of The Weak
19	17	17	When It's Over Silder Ray (Lever/Autonoc)	44	33	9	Bad Boy For Life P D ddy, Black Rob & Mark Curry (Bad Bay Ar stal	69	66	14	Schism Tool (Tool DissectionalWo'cang)
20	23	11	Contagious The Isruy Brothers (DreamWorks)	45	45	6	Turn Off The Light	70	71	9	Bad Day
21	20	12	Fill Me In Crug D (Widstar, Atlantic)	46	35	8	Start The Commotion	71	-	1	Gone
22	18	32	Drive	47	40	37	Thank You	72	49	9	I Wanna Be Bad
23)	30	10	What I Really Meant To Say Cyndi Thomson (Capitol (Nashville))	48	55	5	Feelin' On Yo Booty R Kerr (Jwe)	73	-	1	I Wish You Were Here
23	39	3	Rock The Boat Aaliyah (Blackground)	49	53	5	Every Other Time	74	-	1	On A Night Like This Trick Prove (Warner Bros, WRN)
25	24	17	The Space Between	60	62	3	Lifetime Maxwell (Columbia)	75	58	19	Irresistible

• Records with the greatest impressions increase. © 2001, Billboard/BPI Communications and SoundScan, Inc. Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radio Track service. 875 stations in Top 40, Pop, R&B Hip Hop, Country, Latin. Rock and other pipular formats are electronically monitored 24 hours a day, 7 days a week. Songs ranked by gross impressions, computed by cross-referencing exact times of airplay with Arbitron listener data. This data is used to compile the Hot 100.

SEPTEMBER 22 Billboard HOT 100 Singles Sales											
THIS WEEK	LAST WEEK	WKS. ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WKS. ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WKS. ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
	2	5	Where The Party At 1 Aver 1 Jagged Edge With New ( So So Del Columbia)	26	25	13	U Remind Me Usher (Ansta)	51	51	35	Don't Tell Me Madanna (Mavenck/Warmer Bros.)
2	1	4	Someone To Call My Lover	27	24	4	Crystal New Order (Reprise)	52	54	6	I Feel Loved Depuche Mode (Mute/Repose)
3	5	7	Raise Up	28	60	25	Stranger in My House	53	47	8	
4	3	9	Loverboy	29	2	18	Keep It Real	54	48	8	The Real Me
5	4	10	Maruh Curey Feat Cameo (Virgin) This Is Me	30	3	10	Kell Mildk (Rong H) Hey Hey	55	61	2	Sv (Sv v unity) Ugly
6	6	12	Dream (Bad Boy(Arista) Purple Hills	31	-	1	Athena Cage (Pnority) I'm Real	56	50	3	B Liba Spanox (Beat CubyInterscope) Ghetto Girls
7	8	12	D12 (Shady Interscope) My Projects	32	27	4	Jennifer Lopez Feat, Ja Rule (Epic) Po' Punch	57	57	14	Li Bow Wow (So So Def/Columbia) Lovin' Each Day
8	10	10	Coo Cao Cal (Infinite/Tommy Boy) Don't Mess With The Radio	33	28	11	Po White True And The Trainer Park Symphony (Pocket Change) Cluck Cluck	58	55	2	Ronan Keeting (A&M/Interscope) Grippin Grain
9	9	16	N (Jino) Fill Me In	34	34	20	What It Feels Like For A Girl	59	60	48	The Young Millionaires (Urban Spears/Urban Dreams)
(10)	31	6	Enjoy Yourself	35	37	11	Mudone Mellinck, Warne Bros I Love It	60	53	30	Mid Maver Vurner Bros )
11	7	10	A ure (MCA) Bootylicious	36	29	2	Bilal (Moyo/Interscope) Living It Up	61	52	12	Lesle Carter Drea Works) Hit 'Em Up Style (Oops!)
12	11	16	Destiny's Child (Columbia) Austin	37	44	3	Ja Ruie Feat, Case (Murder Inc./Def Jam/IDJMG) Bounce	62	64	11	Blu Cantrell (RedZone/Arista) A Whiter Shade Of Pale
(13)	33	2	Blake Shelton (Giant (Nashville)/WRN) Everything U R	38	40	20	Survealist (Fo Life/Treydan)	63	59	14	Sarah Brightman (Nemo Studio/Angel) * No More (Baby I'ma Do Right)
14	12	12	Lindsay Pagano (Warner Bros ) There She Goes	39	36	2	Shingy Frat Rhyser (MCA) We Right Here	04	63	19	3LW (And Live Epc)
15	14	10	Babytace A sta) All Or Nothing	40	43	35	DMX (Ruff Rydom Det Jam/IDJMG) None Tonight	(65)		24	Devi y C + Co mba) Request Line
16	15	26	D Town (J) Fiesta	41	45	13	Un Zane (Worldw/de/Priority) On A Night Like This	66	58	6	Black Errol Pour Ferrir v cy Gray (Interscope) Without You
17	13	10	R. Kelly Feat, Jay Z (Jive) Take You Out	42	38	2	Trick Pony (Warner Bros (Nashvile)/WRN) Bye-Bye Baby	67	66	7	Digital Allies Feat Richard Luzzr (Xtreme)
18	16	16	Luther Vandross (J)	43	39	6	Brandy Moss Scott (Heavenly) Family Affair	68	72	12	A cia Keys (J)
19	10	55	Warne Ford (Lee Atantic) Can't Fight The Moonlight	(44)	37 56	5	Mary J Bige (MCA) 50 Playaz Deep	69	12	12	Paradise Kour Cost
20	19	17	L-A Rmos (Curb)	44		20	Drunten Master Feat Lola Damone (FB/Universal)	(70)			Out Of Nowhere
20	10		Toya (Arista)		46	B	Never Had A Dream Come True S Clup 7 (A&M Interscope)	1000	70	1	Cut Throat John Got 1 (B a Parket/Droheus)
		13	She's All I Got Jimmy Cozier (J)	46	41	18	What I Really Meant To Say Cyrol Thomson (Capitol (Nashville))	71	70	11	Make It Vibrate Rie ing Son (Darkside)
22	22	20	La Bomba Azul Azul (Sony Discos)	47	42	17	Miss California Dante Thomas (Rat Pack/Eløktra/EEG)	72		13	Sugar Yo gstown (Howwood)
23	21	5	Give The Donz (Heartless)	48	49	7	All My Thugs Young Phantom (Heardess)	73		13	Ooh La La Valena T • DA Line torscope)
24	20	2	Knives Out Red the d C arts	49	35	7	Let's Be Friends TaTa - Brando (Heartiess)	74	-	19	Oochie Wally QB Finest (#1 Witt Calumbra)
25	26	2	Chillin' In Your Benz Exhale (Real Deal Dipheus)	<u>50</u>	62	44	South Side Mohy Feat Given Stefani (V2)	75	75	25	Missing You Case (Def SculiDJMG)

1         1	ARTIST NUMBER/PROMOTION LABEL R. Kelly ? O Jare 6796* Willa Ford ? O O Artsa 1377 Five For Fighting ? Avvare ALBUM CUT/Columbia Auvare ALBUM CUT/Columbia Columbia ALBUM CUT Columbia ALBUM CUT Columbia Tabus CUT Phil Vassar ?
1       1 <th1< th=""> <th1< th=""> <th1< th=""></th1<></th1<></th1<>	O Jure 27946*     Willa Ford \$     O U Cave 8510744****C     Toya \$     O U O Arista 13972     Five For Fighting \$     Aware ALBUM CUT/Folumbia \$     Maxwell \$     Columbia ALBUM CUT     Caperol (Nashville ALBUM CUT     Caperol (Nashville ALBUM CUT     Phil Vassar \$     Phil Vassar \$     } }
1         1         1         1         1         1         1         2         1         2         1         2         1         2         1         2         1	Willa Ford S G & Cave StittAdhede Toya S G & O Arsta 13972 Five For Fighting S Aware ALBUM CUT/Columbia Columbia ALBUM CUT Columbia ALBUM CUT Y Caprol (Nashing ALBUM CUT Phil Vassar S
2         2         2         1         5         4         1         5         5         17         DOI:10 Interface. Means           3         6         17         WHERE THE PARTY AT 0 Interface. Means         3         6         7         10         0.11 <t< td=""><td>O O O Arsta 13972     Five For Fighting \$\frac{2}{2}     Aware ALBUM CUT/Columba \$\frac{2}{2}     Maxwell \$\frac{2}{2}     Columba ALBUM CUT     Scaprol (Nasshul ALBUM CUT     Phil Vassar \$\frac{2}{2}     Phil Vass</td></t<>	O O O Arsta 13972     Five For Fighting \$\frac{2}{2}     Aware ALBUM CUT/Columba \$\frac{2}{2}     Maxwell \$\frac{2}{2}     Columba ALBUM CUT     Scaprol (Nasshul ALBUM CUT     Phil Vassar \$\frac{2}{2}     Phil Vass
S         A         C         CREATEST GAINER / SALES         S	Aware ALBUM CUTIColumbia Maxwell 😪 Columbia ALBUM CUT Keith Urban 😪 O Caprol (Nashville) ALBUM CUT Phil Vassar 😪
3         3         4         17         MHERE THE PARTY AT O Mediation Model Module         3         3         5         6         7         8         8         7         8         8         7         8         8         7         8         8         7         8         8         7         8         8         7         15         14         9         0         0<	Columbia Al BUM CUT Keith Urban 🖙 O Capitol (Nashville) Al BUM CUT Phil Vassar 🖙
8         8         4         2         1	Capitol (Nashville) ALBUM CUT Phil Vassar 🗣
5         4         3         14         Some Econe To Call MY LOVER 0 O Wine Wine Character Maine Wine Wine Wine Wine Wine Wine Wine W	Phil Vassar 😪
6       6       7       15       12       15       12       15       12       15       12       15       12       15       12       15       12       15       12       15       16       15       16       15       16       15       16       16       16       16       16       16       16       16       16       16       16       16       16       16       16	Anste Nast wite ALBUM CUT
7       8       8       2       17       Statute of the statute o	Gorillaz 🖙 Virgin ALBUM CUT
8       7       5       22       ET ME BLOW YA MIND 0       Eve Featuring Gveen Statistic Statis Statisti Statisti Statistic Statis Statistic Statis Statistic	Eve 6 🨪
12       18       9       FAMILY AFFAIR 0 Dr Bell JBage J Americ Buck Lit Lung B. Mine X Trang C Kneese M Brandell Dr Bell JBage J Americ Buck Lit Lung B. Mine X Trang C Kneese M Brandell Macrosoft JBage J Americ Buck Lit Lung B. Mine X Trang C Kneese M Brandell Macrosoft JBage J Americ Buck W WORLD Macrosoft JBage J Americ Buck W World JBage J Americ	Carolyn Dawn Johnson 😴
11       34       3       YOU ROCK MY WORLD       Michael Jackson 2       10       61       56       51       16       WHEN I THINK ABOUT ANGELS         11       10       10       33       HANGING BY A MOMENT       Michael Jackson 2       2       62       50       37       16       WHEN I THINK ABOUT ANGELS         12       9       9       28       Model Jackson 2       2       62       50       37       16       WHEN I THINK ABOUT ANGELS         13       14       9       ZZO (H, O, V, A), O Differ I fam.       Model Jackson 2       2       62       50       37       16       WHEN I THINK ABOUT ANGELS         13       14       9       ZZO (H, O, V, A), O Differ I fam.       Model Jackson 2       3       5       7       7       7       6000000000000000000000000000000000000	Nickelback 😪
11       10       10       33       HANGING BY A MOMENT       Lifehouse %       2       62       50       37       16       BOOTYLICIOUS ©         12       9       9       28       DROPS OF JUPITER (TELL ME)       © clumba AtBUNCH       Train %       5       6       8.000448 fibrault Move Should       % HOT SHOT DEBUT         13       13       14       9       220 (Ho. V. A.) °       Clumba AtBUNCH       9 (Ho. A Fibrach AtBUNCH       10       10       10       10       12       9       9       10       11       00       0	Jamie O'Neal 😴
12       9       9       28       DROPS OF JUPITER (TELL ME)       Train 9       5       Image: Train 9       6       4       5       4       1       Image: Train 9       6       4       5       4       1       Image: Train 9       5       Image: Train 9       6       4       5       4       1	Destiny's Child 😪
13       13       14       9       IZZO (H.O.V.A.) 0 KWert S Carter KWest B Goorg, Alkaes Purench Bichards       Jay Z (M.O.V.A.) 0 (M.West B Goorg, Alkaes Purench Bichards)       Jay Z (M.O.V.A.) 0 (M.West B Goorg, Alkaes Purench Bichards)       Jay Z (M.O.V.A.) 0 (M.West B Goorg, Alkaes Purench Bichards)       Jay Z (M.O.V.A.) 0 (M.West B Goorg, Alkaes Purench Bichards)       Jay Z (M.O.V.A.) 0 (M.West B Janden K)       Jay Z (M.O.V.A.) 0 (M.West B Janden K) <td></td>	
14       22       25       9       DIFFERENCES Towe & Langkon, Towe & Langk	
14       22       25       9       Differences       Ginuming       14       03       75       74       7       Standard         15       16       16       11       ONE MINUTE MAN Trebard Minor II (Elinet, I Mosley C Bridges)       Missy "Misdemeanor" Elliott '9 The Grid Mandfletetta ALBUM CUTES'       15       66       68       69       9       BAD DAY B Grosse C Beilt (East)         16       17       17       16       Fill Cover, Mission (M Winan, S Combs, M Keth, UP site) C Bridges)       The Grid Mandfletetta ALBUM CUTES'       15       66       68       69       9       BAD DAY B Grosse C Beilt (East)         16       17       17       16       Fill Cover, Mission (M Winan, S Combs, M Keth, UP site) C Bridges)       The Grid Mandfletetta ALBUM CUTES'       15       67       67       64       13       JUSTER (K Gatt Berter) (R) Margine C Bad Bar)         17       14       12       24       PEACHES & CREAM O Missing S Combs M Keth, UP site) Bar dBary 7587 '/Arms       13       65       73       74       7       Fill Cover, B Single Albary S Bar)         18       18       15       17       PEACHES & CREAM O Missing S Combs M Keth, UP site, D Bard Bary 7587 '/Arms       13       650       73       73       74       7       74       74       74       74	American Hi-Fi 😪
<ul> <li>15 16 16 11 ONE MINUTE MAN Methods (Barded Set of Bed)</li> <li>16 17 17 16 FILL ME IN O Construct M Keeth (J Parker) Bed (Mandel Keeth at ALBUM OUTFEE)</li> <li>17 14 12 24 PEACHES &amp; CREAM O Methods (Barded Set of Bed)</li> <li>18 18 15 17 WHEN IT'S OVER UNDER Construct M Keeth (J Parker) Bend (C Sells A Jones)</li> <li>18 18 15 17 WHEN IT'S OVER Daddy (C Sells A Jones)</li> <li>19 15 13 6 BECAUSE I GOT HIGH O Methods (Barded D Parker) Bend (C Sells A Jones)</li> <li>20 23 23 10 I'M A THUG O Methods (Barded D Parker) Bend (C Sells A Hor)</li> <li>21 26 19 11 CONTAGIOUS The Isley Brothers Featuring Bonald Isley AKA Mr. Biggs © 19 72, 72 82 9</li> <li>21 26 19 11 CONTAGIOUS The Isley Brothers Featuring Bonald Isley AKA Mr. Biggs © 19 72, 72 82 9</li> <li>21 26 19 11 CONTAGIOUS The Isley Brothers Featuring Bonald Isley AKA Mr. Biggs © 19 72, 72 82 9</li> <li>22 82 9</li> <li>23 24 00 NA NIGHT LIKE THIS O</li> </ul>	Juvenile 🨪
Image and Mitteer It Mester (Lifeter 1: Messey C Birdges)       The Gold Mandfleterta ALBUM CUT/EG       Image and Mitteer It Messey C Birdges)       The Gold Mandfleterta ALBUM CUT/EG       Image and Mitteer It Messey C Birdges)       B Grosse C Bell (Bell)         16       17       17       16       17       10       FLL ME In 0       Craig David 9       15       67       64       13       Just Fill K Cast E         17       14       12       24       PEACHES & CREAM O       Bird State ALBUM CUT/EG       12       4       68       61       54       19       IRRESISTIBLE O         18       18       15       17       WHEN IT'S OVER       Sconts, Mitting E Method, Parker J Brivit, C Silg, A Jones)       Bird Bad Boy 75387 / Arrista       13       659       73       -       2       Dates ID Jones ID Jone	Cash Money 860956*/Universat
Image: Note: Note	Epic ALBUM CUT Jaheim 🨪
18       18       15       17       WHEN IT'S OVER Dkahvet S Frame R Shopping, M Weins, S Combs, M Wein, D Parker J Bayd, C Silg, A Jones)       Image: Bad Bay 75387 / Artista       13       650       73        2       Bag Artistor (A Barge A Birgsson, P Shopping)       Dance (D Parker, M Keith, M Scandneck)         19       15       13       6       BECAUSE I GOT HIGH O Headfieldge J foremail       13       60       73        2       Dance (D Parker, M Keith, M Scandneck)         20       23       23       13       6       BECAUSE I GOT HIGH O Headfieldge J foremail       Trick Daddy S       13       20       81        2       I'M A SURVIVOR T Brown, R/XcEnite (S Kennedy P Meter)         20       23       23       10       I'M A THUG O Roghtenus Foundary F Water)       0 Silo N Side Birly M Matering       20       21       76        2       LOVE OR AWOMAN Bander J, Trift (K Bandt)         21       26       19       11       CONTAGIOUS       The Isley Brothers Featuring Bonald Isley AK Mr. Biggs S       19       72       72       82       9       ON A NIGHT LIKE THIS O	Divine Mill (2381*Warther Bros Jessica Simpson 😪
19       15       13       6       D Kahn vi S Frazev R Sheppard, M Mc Grab. C Bullock D Kahne)       Lava ALBUM CUT/Aterric       6       D Jones (D Jones J. D Jones J.	0 0 Commissio 79578* 112 😨
Column	Bad Boy 79413 '/Ansta     Reba
21 26 19 11 CONTAGIOUS Funk Booger (Frick Daddy R Van Hory) O Ship N Skele 85/411 VAlamic Bul Walker (Jr., Tinti (K Brandt) 21 26 19 11 CONTAGIOUS The Isley Brothers Featuring Ronald Isley AKA Mr. Biggs 😨 19 72, 72 82 9 ON A NIGHT LIKE THIS O	O MCA Nashing ALBUM CUT Travis Tritt 😪
	Columbia (Nashville) ALBUM CUT
21     20     17     11     Rketry (Rkety)     DreamWorks ALBUM CUT     DreamWorks ALBUM CUT       22     20     32     DRIVE     Incubus '\$?     9     73     77     66     4     FAT LIP	⊕    ⊕
S Littlineubus (B Boyd, M Einzigen A Karunch, C Minore J Passlas, J ) O Immortal ALBUM CUT/Epic J J Finn (Sum 41)	Istane ALBUM CUT/IDJMG Brian McKnight 😪
S Mar (S Mar (S Mar W Hector)	Motown ALBUM CUT Universal Martina McBride 😪
B Braddock (D Kenit K Manna) G G O Giam (Nashville) 16767/WRN M McBirde P Worley (L Satcher)	RCA (hissinate) ALBUM CUT
G Ballerd (D J Matthews, G Ballerd) O RCA ALBUM CUT Tool D Battrill TD Carey J Drancedon M J Keenan A Jones)	Teel Disvectional ALBUM CUT/Volcand
P Workey T L James (D Thomson, C Waters T L James)      O Capital (Nashville) 59887     StirtLinezbus (B Boyd M Enzyer A Raturich, L Kimore, J Paulias, Jr)	Immortal ALBUM CUT/Epic Gigi D'Agostino
N Byan Empile England Reprise ALBUM CU1 G D Agostino P Sandrini C Montagner, D Leon 3	Ø Ariste 13998* Faith Hill ♥
R Stewart E Seats (S Garrett R Stewart E Seats Static) Biockground ALBUM CUT [Horn, B Galiunor (D Warren)	O Ha wood/Warner Bras SOUNDTRACK CUT D12 ♀
Image: Weight of the state stat	G G Shady 497583 Interscope
30     25     27     10     I'M A BELIEVER EValencine (N Diamond)     Smash Mouth * Dream/Works/Interscope SOUND RRACK Culf     25     61     85     92     5     AM TO PM O Biodoxiny, Avant (C Minane, C Karlsson, P Winnberg)	Christina Milian 😪 O Det Soul 5/2972* IDJMG
(3)     40     61     4     LIVING IT UP O     Ja Rule Featuring Case S     31     82     83     63     12     THE WAY       A Harris V David J Gotti J Arkans Margin Lominzo S Womment     O Murder Inc (Del Jam 588 41110 JMG)     31     82     83     63     12     THE WAY	Jill Scott 🐨 Hidden Beach ALBUM (UT Epic
J. Stroud, T. Keth (T. Keth, S. Emerick) DreamWarks (Nashvile) ALBUM CUT E. Sermon (K. Sermon (K. Sermon (M. Save)	Germon Featuring Marvin Gaye 😒 NY LA/Del Sc uad 497578* Interscope
33     32     29     29     FOLLOW ME Kid Rugk M Bradlind (M Shalver M Shalver M Bradlind (M Shalver M Shalver	Linkin Park 🖙 Wirne Bro, ALBUM CUT
J Pha (E Brudges, P Walker, N Hale, B Nichuls) Disturbing The Peace/Del Jam 588511*10.IMG A Harris, C Haggins, J Scott, E Green	siq Soulchild Featuring Ayana 🛠 O Def Soul 572835-7/DJMG
35       28       26       27       WHAT WOULD YOU DO? •       City High *       8       86       90       81       10       TAKE YOU OUT •         Wursan J Dop as & R Twoy R Pardia (R Toby, R Pardia)       • • • • • • • • • • • • • • • • • • •	Luther Vandross 🗫 O O O U J 21084
36     33     31     8     START THE COMMOTION The Wiseguys (T Keating, S Reim, G Nyce, B Bogle, M. Laylor, D Wison, N Edwards)     The Wiseguys ''R     31     87     80     76     18     MORE THAN THAT Franciz, LePoint, J Anders)	Backstreet Boys 😪
(37)         43         52         4         EVERYWHERE J Sh winks (M Branch J Stamks)         Michelle Branch % Mavenck ALBUM CUT         37         88         79         70         13         WHAT IT IS O The Neptumes (1 Smith, P Wilkamis, C Hugo)         Vi	olator Featuring Busta Rhymes 🧐 O Violitor 79600' Loud Columbia
139     42     6     TURN OFF THE LIGHT     Nelly Furtado %     38     89     84     59     15     DOWNTIME       B Eatron B West/N Furtado (N Furtado)     DreamWorks ALBUM CUT     DreamWorks ALBUM CUT     38     89     84     59     15     DOWNTIME	Dee Messina Corb ALBUM CUT
48     9     BE LIKE THAT     3 Doors Down \$\$2\$     39     90     86     86     20     THIS IS ME O       P Ebersoid B Spriber (B Arnold M Roberts, T Harrell)     Republic ALBUM & SDUNDTRACK CUT/Universal     39     90     86     86     20     THIS IS ME O	Dream 😪 🕒 🛈 🕼 Bad Bay 79402/Arista
Bit     Bubba Sparxxx 😨     40     90     96     8     CASTLES IN THE SKY O       Impland (T Musley A Mathins)     Impland (T Musley A Mathins)     Impland (T Musley A Mathins)     1 <td>an Van Dahl Featuring Marsha 😪</td>	an Van Dahl Featuring Marsha 😪
4     46     6     ANGRY ALL THE TIME B Gali more J Strougt J McGraw (B Robust)     Tim McGraw Curb ALBUM CUT     38     92     91     89     8     MY PROJECTS O Bugs, Haris (C Beiliamy, H Cook)	Coo Coo Cal 荣 © @ Inferite 2225: "Tommy Boy
1     1 <td>Usher 😪 @ Arista 15036*</td>	Usher 😪 @ Arista 15036*
Alien Ant Farm *2     43     94     92     97     10     SANDSTORM © JSI Jame Thor House IV Virtanen)	Darude 🖙
	Mariah Carey Featuring Cameo 😪 @ @ @ @ @ Vugin 38791
5 42 44 10 ONLY IN AMERICA Brooks & Dunn 9 42 96 93 84 12 LAREDO	Chris Cagle 🐨
At 35 33 9 Bad Boy Foot LiFE 0 Megahery Mace Group, Please, Mark, Strate (D Walley, Macerry Rass, J. Friher, D. Bos) P. Diddy, Black Rob & Mark Curry & 33 97 88 80 15 SHS (LiFe 0 D Bad Boy 79400 'Avers	Jimmy Cozier 😪
47     46     45     8     I WOULD 'VE LOVED KOU ANYWAY I WOULD 'VE LOVED LOVED ANYWAY I WOULD 'VE LOVED ANYWAY I WOULD 'VE LOVED ANY WAY I WOULD '	Babyface 😪
	uring Baby, Mack 10 & Mickey 😪
439         60         78         7         Raise Up of Translation (M Barrett III, T Mostey)         90	Cash Money 860941" Universal

Songs with the greatest airplay and/or sales gains recorded this week. Greatest Gainer/Sales and Greatest Gainer/Airplay are awarded, respectively, for the largest sales and airplay increases on the chart. Vidioeclip availability O Indicates retail single available and is re-oved upon Recording Industry Association 0f America (RIAA) certification 1 or net shipment of 500,000 units (Gold) A RIAA certification for net shipment of Invition units (Platinum), with additional million indicated by a number following the symbol O Retail Launch Indicates first full week that retail release contributes to song s point total Airplay only songs are not eligible for the Hot 100 unit they reach the top 75 of the Hot 100 Airplay chart. Songs are removed from the Hot 100 and Hot 100 Airplay charts simulation in the Hot 100 for more than 20 weeks and rank below 50 C DO Single available O CD Single available O CD Single available O CD Single available of CD Max Single available of Cassette Single available O Viny Maxis removes for Viny Single available of Single available of CD Sin The most popular sungles and tacks compiled from a national sample of Broatcast Data Systems radio polytics and refails income, mass metchant and intermet sales reports collected, compiled, and providen by SourceStand NON N

PEAK

Chart Codes: Hot 100 Singles (H100); Hot R&B Hip/Hop Singles (RBH); Hot Country Singles (CS) and Hot Latin Tracks (LT). TITLE (Publisher - Licensing Org.) Sheet Music Dist., Chart, Position.

#1 (Jackie Frost, ASCAP/BMG Songs, ASCAP/Walty's Basement, ASCAP/Fo' Reel, ASCAP) RBH 65 50 PLAYAZ DEEP (Warner Tameriane, BMI/Gang, BMI/Universal, ASCAP/Jatcat, ASCAP/Dirty Dre, ASCAP), WBM, RBH 83



#### ABRAZAME MUY FUERTE (BMG Arabella, ASCAP/San Angel, ASCAP) LT 9 AIN'T NOBODY GONNA TAKE THAT FROM ME (Univer-

sal-MCA, ASCAP/Gravitron, SESAC), WBM, CS 43 ALL MY THUGS (Heartless, ASCAP/The New Mayor Of

- ALL MY THUGS (Heartless, ASCAP/The New Mayo Compton, ASCAP) RBH 96 ALL OR NOTHING (Rokstone, PRS/Songs Of Windswept Pacific, BMI/Universal-Songs Of PolyGram International, BMI), HL/WBK, Htoo 23 ALWAYS WAS (House Of Fame, ASCAP/Aaronwood ASCAP), Cc.
- ASCAR
- ASCAP) CS 40 AMORCITO MIO (Edimusa, ASCAP) LT 27 AM TO PM (Songs Of Universal, BMI/Havana Brown, BMI/Murtyn, ASCAP/Universal-PolyGram International,

BMI/Muriyn, ASCAP/Universal-PolyGram International, ASCAP), WBM, Hixo 81 ANGELS IN WAITING (WB, ASCAP/Cal IV, ASCAP/O'Shaughmessy Avenue, ASCAP/Peermusic III, BMI/Wide Ocean, BMI), HL/WBM, CS 15 ANGRY ALL THE TIME (Tiltawhirl, BMI/Bruce Robison, BMI), HL, CS 7; Hixo 41 AREA CODES (Ludacris, ASCAP/Bubba Gee, BMI/Noontime Tunes, BMI/Warer-Tamerlane, BMI/Nate Dogg, BMI/LehsemSongs, BMI/Music In Three, BMI/BILehsemSongs, BMI/Music In Three, BMI/BILehsemSongs, BMI/Music In Three, BMI/BILehsemSongs, BMI/Music Charatteriational, BMI/EMI April, ASCAP), HL/WBM, Hixoo 34; RBH 17 April, ASCAP), HL/WBM, H100 34; RBH 17 AUSTIN (Talbot, BMI/Kirstisongs, ASCAP), WBM, CS

3; H100 24 EL AYUDANTE (Promociones Musicales HR, S.A.,

BMI/Peermusic III, BMI) LT 17 AZUL (F.I.P.P., BMI/Clear Mind, ASCAP) LT 2

#### --- B ---

BABY I LIED (Unichappell, BMI/Mike Curb, BMI/Dia-nd Storm, BMI/Posey, BMI/Chappell & Co., ASCAP),

HL, CS 52 BAD BOY FOR LIFE (Dors'D, BMI/Me Again, BMI/Dee Mac, BMI/Janice Combs, BMI/EMI Blackwood, BMI/Dia-mond Rob, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/Bristeasy, BMI/Dors-D, ASCAP/DKG, BMI), HL, H100 46

00 46; RBH 23 BAD DAY (Universal-Songs Of PolyGram International, BMI/P I/Pener Pig, BMI), WBM, H100 66 BALLIN' OUT OF CONTROL (So So Def, ASCAP/EMI

- BALTIN OUT CONTOCONTOLOS SO DEL, ASCAP/EMI April, ASCAP, HL, RBH 54 BATTER UP (Jackie Frost, ASCAP/BMG Songs, ASCAP/Universal, ASCAP/Publishing Designee, BMI/EMI Belfast, ASCAP/Jay E's Basement, ASCAP/D2 Pro, ASCAP),
- HL, RBH 8: HL, RBH 81 BEAUTIFUL (ALL THAT YOU COULD BE) (BMG Songs, ASCAP/Chappell & Co., ASCAP/R.M.B., ASCAP), HL/WBM,
- BECAUSE I GOT HIGH (Publishing Designee, BMI/Uni-versal, ASCAP/Afroman, ASCAP) H100 19; RBH 41 BE LIKE THAT (Escatawpa, BMI/Songs Of Universal, BMI), WBM, H100 39 BESAME (Hecho A Mano, ASCAP/EMI April,

- BESAME (Hecho A Mano, ASCAP/EMI April, ASCAP/Peermusic III, BMI) LT 18 BOOTYLICIOUS (Sony/ATV Tunes, ASCAP/Beyonce, ASCAP/June-Bug Alley, ASCAP/Welsh Witch, BMI/Lonte, ASCAP/Jone-Bug Alley, ASCAP/Welsh Witch, BMI/Lonte, ASCAP/Sony/ATV Songs, BMI), HL, H100 62; RBH 55 BOUNCE (Carnival Beats, BMI/Fo Life, BMI) RBH 99 BRING ON THE RAIN (Bro 'N Sis, BMI/Estes Park, BMI/Moraine, BMI/Little Chatterbox, BMI), HL, CS 44 PDOWNE SCHIP (Carl & Into ASCAP/Warper-Tamer-
- BROWN SKIN (Gold & Iron, ASCAP/Warner-Tamer-e, BMI/Publishing Designee, BMI/Bat Future, BMI),

Iane, Bmil/Publishing Georgenet, 2007 WBM, RBH 47 BURN (Not Listed) RBH 98 BYE-BYE BABY (Heavenly Tunes, BMI) RBH 92

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CADA VEZ TE EXTRANO MAS (LGA, BMI) LT 12

CANDY (Pork, ASCAP/Chad Hugo, ASCAP/EMI April, ASCAP/The Waters Of Nazereth, BMI/EMI Blackwood, BMI), HL, RBH 48 CAN'T BELIEVE (Justin Combs, ASCAP/EMI April,

ASCAP/Marsky, BMI/Ain't Nuthin' Goin' On But Funking, ASCAP/WB, ASCAP/Hard Workin Black Folks, ASCAP/Cia rra June, ASCAP/Zomba, ASCAP/III Will, ASCAP/Life's A Bitch, ASCAP/Dakoda House, ASCAP/Gloria's Boy ASCAP/EMI Blackwood, BMI/Chyna B), HL/WBM, RBH 36

CAN'T DENY IT () Brasco, ASCAP/Desert Storm, BMI/Cyphercleff, ASCAP/EMI April, ASCAP/Songs Of Universal, BMI/loshua's Dream, BMI/WB, ASCAP/Suge

ASCAP), HL/WBM, H100 29; RBH 14 CARAMEL (Pladis, ASCAP/EMI April, ASCAP/Hot-ish. ASCAP/Te-Bass, BMI/Stitchman's, ASCAP) RBH 78 CARRY ON (Greenhorse, BMI/Curb Congregation,

- SESAC) C
- CARTAS MARCADAS (Pham, BMI/Peer Int'L, BMI) LT 32

CASH, MONEY, CARS, CLOTHES (Dave And Br ASCA

CASH, MONEY, CARS, CLOTHES (Dave And Brown, CAP/Val's Child, ASCAP) RBH 84, CASTLES IN THE SKY (Rocks, ASCAP) H100 91 CHILLIN'IN YOUR BENZ (Dirty Dre, ASCAP) R3H 86 CAP/Tre Angeli, ASCAP/Universal, ASCAP) R3H 86 CLINT EASTWOOD (EMI Blackwood, BMI/Gorillaz, ASCAP/T

II), HL, HIOO 57 COLD ONE COMIN'ON (Sixteen Stars, BMI/Dixie rs, ASCAD) HL CS =9 RMD

- Sta COMERTE A BESOS (Sir George, ASCAP/Lanfranco,
- ASCA

ASCAP) LT 25 COMO LLEGO A TU AMOR (Lanfranco, ASCAP) LT 41 COMO OLVIDAR (Lanfranco, ASCAP/Arena Fina, ASCAP/Songs Of Peer, ASCAP) LT 1 COMO OLVIDAR (Ventura, ASCAP) LT 34 COMO SE CURA UNA HERIDA (Rubet, ASCAP/Univer-sal Musica, ASCAP/Adam Rhodes, ASCAP/Anfranco, ASCAP) LT 5 COMO SE LO EXPLICO AL CORAZON (Negrele) LT 30 COMPLICATED (EMI Fuil Keel, ASCAP/April Blue.

COMPLICATED (EMI Full Keel, ASCAP/April Blue, ASCAP/EMI Blackwood, BMI/Zomba, BMI/Blakemore Avenue, ASCAP), HL/WBM, C5 10; H100 59 CON CADA BESO (WB, ASCAP/Osorio, ASCAP/Ele-

phant Star, BMI/Careers-BMG, BMI) LT 8 CONTAGIOUS (R.Kelly, BMI/Zomba, BMI), WBM, H100

- 21: RBH CONTESTAME (Lideres, ASCAP/Crazy Mood, ASCAP)
- LT 28 CORAZON DE MUIER (Not Listed) LT 15

92

CRAWLING (Zomba, BMI/Chesterchaz, BMI/Big Bad Mr. Hahn, BMI/Nondisclosure Agreement, BMI/Rob Bour

don, BMI/Kenji Kobayashi, BMI), WBM, H100 84 CRAZY LIFE (Songs Of The Court, BMI/Stone Poet, BMI) CS 46

--- D ---

- DANCE WITH ME (Da Twelve, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/C.Sills, ASCAP), HL, H100 69; RBH 31 DERECHO A LA VIDA (Peer Int'I., BMI) LT 23
- DERECHO ALA VIDA (Peer Int'I., BMI) LT 23 DESPRECIADO (Vander, ASCAP) LT 14 DIFFERENCES (Chocolate Factory, ASCAP/Hand In My cket, ASCAP/Sony/ATV Tunes, ASCAP/Music Of ndswept, ASCAP), HL, H100 14; RBH 3 DIME CORAZON (Warner/Chappeli) LT 33 DONT PLAY ANY LOVE SONGS (BMG Songs, ICAP/Liolamb, ASCAP/March, ASCAP), HL, CS 55 DO U WANNA ROLL (DOLITILE THEME) (Show You w Daddy Ball, ASCAP/UN Dh, ASCAP/Ensien, BMI/Mw

How Daddy Ball, ASCAP/Uh Oh, ASCAP/Ensign, BMI/My Own Chit, BMI/EMI Blackwood, BMI/Notorious K.I.M., BMI/Warner Tamerlane, BMI/Saia, BMI/Songs Of Lastra-da, BMI/Songy/ATV Songs, BMI/TCF, ASCAP/Fox Film,

- BMI), HL/WBM, RBH 77 DOWNTIME (Gravitron, SESAC/Bluewater, SESAC/EMI Full Keel, ASCAP/Blakemore Avenue, ASCAP),
- HL, H100 89 DRIVE (EMI April, ASCAP/Hunglikevora, ASCAP), HL H100 22

DROPS OF JUPITER (TELL ME) (EMI April et, ASCAP/P. Timo ASCAP/Desert Tent, ASCAP/Sch ASCAP/Mr. Clean, ASCAP/Beneath The Tree, ASCAP/EMI Blackwood, BMI), HL, H100 12

### ---- E ----

- EASY FOR ME TO SAY (Blackened, BMI) CS 56 ELISABETH (Sony/ ATV Timber, SESAC/Hillsboro Val-SESAC/Sony/ATV Cross Keys, ASCAP/Drivers Ed, CAP/Worley World, ASCAP, HL, CS 59 ENIOV YOURSELF (Proceed, BMI/Divine Mill, CAP/Worley CAP/Context, Control Context, CAP ley, SESAC ASCAP/Wo
- ASCAP/WB, ASCAP/Tonya Von, BMI/Beat Wise, BMI/Wamer-Tamerlane, BMI), WBM, RBH 50 EVERY OTHER TIME (Prospect, ASCAP/Martybags,
- ASCAP/Noise Dog, BMI) H100 44 EVERYWHERE (I'm With The Band, ASCAP/WB, ASCAP/Line One, ASCAP/EMI Virgin, ASCAP), HL/WBM,
- H100 37

## ---- F ----

FALLIN' (Lellow, ASCAP/EMI April, ASCAP), HL, H100 27 RBH 5 FAMILY AFFAIR (Mary J. Blige, ASCAP/Universal-MCA, ASCAP/Fame, BMI/Music Of Windswept, ASCAP/Five Card, ASCAP/Elvis Mambo, ASCAP/WB, ASCAP/Ain't Nuthin' Goin' On But Funking, ASCAP/Opyright Control/Asiah Lewis, BMI/AsiahTown, BMI/Luchi Lou,

- BMI), WBM, H100 9; RBH 4 FAST LANE (Jazzmen, BMI/Butterwood, BMI/Mike City, BMI/WB, ASCAP/Ain't Nuthin' Goin' On But Funking,
- ASCAP), WBM, RBH 49 FAT LIP (EMI April Canada, SOCAN/Rectum Renovator, SOCAN/EMI April, ASCAP), HL, H100 73 FEELIN' ON YO BOOTY (Zomba, BMI/R.Kelly, BMI),
- WBM, H100 50; RBH 15 FIESTA (Zomba, BMI/R.Kelly, BMI/EMI Blackwood,
- FILL ME IN (Songs Of Windswept Pacific, BMI/Warner Chappell, PRS/WB, ASCAP), WBM, H100, 16; RBH 60
- FLAVOR OF THE WEAK (Disciples Of Judra.
- ASCAP/BMG Songs, ASCAP), HL, H100 64 FOLLOW ME (Gaje, BMI/Warner-Tameriane BMI/Chunky Style, ASCAP/Disney-Seven Peaks, ASCAP),
- HL/WBM, H100 33 FORMAL INVITE (Stop Trying To Copy My Music BMI/The Waters Of Nazereth, BMI/EMI Blackwood
- BMI/Chase Chad, ASCAP/EMI April, ASCAP), HL, RBH 66 --- G-

#### GANGSTA (LOVE 4 THE STREETS) (Mo Loving,

GANGSTA (LOVE 4 THE STREETS) (Mo Loving, ASCAP/BoodaMax, ASCAP) RBH 59 GET UR FREAK ON (Mass Confusion, ASCAP/WB, ASCAP/Virginia Beach, ASCAP), WBM, RBH 44 GHETTO GIRLS (EMI April, ASCAP/So So Def, ASCAP/Babyboy's Little, SESAC/Noontime South, SESAC/Hiram Clarke, SESAC/Noontime South, SESAC/Hiram Clarke, SESAC/Four Knights, BMI/Songs Of Universal, BMI), HL/WBM, RBH 61 THE GIRLIES (Big P, ASCAP/EMI April, ASCAP/Across 10th Street, ASCAP/Easy Does It, ASCAP/E.M. Marl Inter-national, ASCAP/Screen Gems-EMI, BMI), HL, RBH 72 GIRL NEXT DOOR (EMI April, ASCAP/Canched By Jazz, ASCAP/Nirrac Tyke, ASCAP/Pamoja, BMI/EMI Black-

- ASCAP/Nivrac Tyke, ASCAP/Pamoja, BMI/EMI Black-wood, BMI/Universal, ASCAP/Jatcat, ASCAP/Blue's Baby, ASCAP/Soutchild, ASCAP/Jatcat, ASCAP/Blue's Baby, GIVE (Heartless, ASCAP/New Beginning, ASCAP/Here
- And Now, ASCAP/Ha-La, ASCAP/RBH 90 GONE (Tennman Tunes, ASCAP/RBH 90 GONE (Tennman Tunes, ASCAP/Zomba, ASCAP/WajeRo, BMI/South Hudson, BMI), WBM, H100 63 GOOD MORNING BEALTIFUL (Life Of The Record,
- ASCAD ens International, ASCAP/Mighty Moe, ASCAP) CS 31
- GRIMEY (Off Da Yelzabulb, BMI/EMI Blackw
- BMI/The Waters Of Nazereth, BMI/EMI April, ASCAP/Chase Chad, ASCAP), HL, RBH 62 GRIPPIN GRAIN (King Kendrick, BMI) RBH 94

#### \_\_\_ H .

- HANGING BY A MOMENT (G-Chills, BMI/Songs Of Drea amWorks, BMI), CLM, H100 11 HEARTBREAK TOWN (EMI April, ASCAP/House Of
- Bram, ASCAP), HL, CS 25 HELPLESSLY, HOPELESSLY (Sony/ATV Tree BMI/Songs Of Teracel, BMI/Songs Of Universal, BMI),
- HL/WBM. WBM, CS 35 HERE'S TO THE NIGHT (Fake And laded, BMI/Less Than Zero, BMI/Southfield Road, BMI), HL, H100 58
- HEROE (Enrique Iglesias, ASCAP/EMI April, ASCAP/Driote, ASCAP/Metrophonic, ASCAP) LT 19 HIT 'EM UP STYLE (OOPS!) (Cyptron, BMI/EMI Black
- d BMI) HI High
- wood, BMI), HL, H100 4 HOW COOL IS THAT (Sony/ATV Tree, BMI/Warner-Tamerlane, BMI/Major Bob, ASCAP), HL/WBM, CS 22 HOW YOU REMIND ME (Warner-Tamerlane, BMI/Nick-elback, SOCAN), WBM, H100 60

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- I AM A MAN OF CONSTANT SORROW (Public Domain). HL C
- I BREATHE IN. I BREATHE OUT (Sony/ATV Tunes. ASCAP/Ten Ten, ASCAP), HL, CS 58

I DO!! (Stixx & Tones, ASCAP/Toy-Toy, ASCAP) H100 52 I DON'T KNOW (The Waters Of Nazer h. BMI/FMJ Black ckwood, BMI/Drayton Goss, BMI) RBH 87 IF YOU EVER FEEL LIKE LOVIN' ME AGAIN (Warner-Tame

THE MAN HE WAS (Notewrite, BMI/Fiddlestock.BMI/Coburn, BMI), WBM, CS 53 MAN OF ME (Universal-MCA, ASCAP/Zomba, ASCAP/Teren It Up, BMI), WBM, CS 28 MAYONESA (Fonomusic, ASCAP) LT 42 ME LIBERE (Not Listed) LT 21 ME VAS A EXTRANAR (Vander, ASCAP) LT 6 MI FANTASIA (TN FGirones RMI) LT 16

MI FANTASIA (TN Ediciones, BMI) LT 16 MORE THAN THAT (Universal-Songs Of PolyGram International, BMI/Sony/ATV Scandinavia, BMI/Sony/ATV Songs, BMI/SwedeDreams, BMI),

MORE THAN WHAT I WANTED (A.G.M., ASCAP/Word,

ASCAP/EMI April, ASCAP/BMG Songs, SESAC/Bases Loaded, ASCAP/Tommy Sims, ASCAP), HL, RBH 80 MUERO (Larrinaga, ASCAP/Universal Musica, ASCAP)

MUSIC (Erick Sermon, ASCAP/Zomba, ASCAP/The

Marvin Gaye Heirs, ASCAP/EMI April, ASCAP), HL/WBM,

H100 83; RBH 26 MY PROJECTS (From The Pit, ASCAP/There's A Whole

---- N ----

ASCAP/Onaly, ASCAP/Universal-PolyGram International, ASCAP/Green Wagon, ASCAP), HL/WBM, CS 27 NIGHT DISAPPEAR WITH YOU (Universal-Songs Of PolyGram International, BMI/McComas, BMI), WBM, CS

NO ME CONOCES AUN (Edimonsa, ASCAP) LT 4

NOT YOUR FRIEND (Tyme 4 Flytes, BMI/Songs Of

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OH CUANTO TE AMO (Not Listed) LT 47 O ME VOY O TE VAS (Crisma, SESAC) LT 3 ON A NIGHT LIKE THIS (Warner-Tamerlane, BMI/Instinct, ASCAP), WBM, CS 12; H100 72 ONE MINUTE MAN (Mass Confusion, ASCAP/WB, ASCAP/Virginia Beach, ASCAP/Ludacris, ASCAP/EMI April, ASCAP), HL/WBM, H100 15; RBH 9 ONLY IN AMERICA (Sony/ATV Tree, BMI/Buffalo Prairie, BMI/Don Cook, BMI/Route Six, BMI), HL, CS 6; H100 A5

ONLYTIME (EMI Songs, BMI/EMI Blackwood, BMI),

--- P ---

PEACHES & CREAM (Marsky, BMI/Justin Combs, ASCAP/EMI April, ASCAP/Da Twelve, ASCAP/C.Sills, ASCAP/Tragasm, ASCAP/EMI Blackwood, BMI/Janice Combs, BMI), HL, H100 17; RBH 30 PENA DE AMOR (RM, ASCAP) LT 46 PENA DE AMOR (RM, ASCAP) LT 46 PENA DE AMOR (RM, ASCAP) LT 39 PLEASE DONT MIND (The Waters Of Nazereth, BMI/EMI April, ASCAP/EMI Blackwood, BMI/Chase Chad, ASCAP), HL, RBH 70 PO'PUNCH (Swole, ASCAP/EMI Blackwood, BMI/Chase Chad, ASCAP), HL, RBH 70 PO'PUNCH (Swole, ASCAP/Trashy Boy, ASCAP/Only Pocket Change, ASCAP) RBH 85 POR AMAR ASI (Seber) LT 44 PUEDEN DECIR (EMOA, ASCAP) LT 7 PURPLE HILLS (Eight Mile Style, BMI/Ensign, BMI/EMI April, ASCAP), HL, H100 80; RBH 67

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RAISE UP (Zomba, ASCAP/Kumbaya, ASCAP/Virginia ach, ASCAP), WBM, H100 49; RBH 19 REAL LIFE (I NEVER WAS THE SAME AGAIN) (Major

Bob, ASCAP/Castri, BMI/Whiskey Gap, BMI), WBM, CS 20 RIDING WITH PRIVATE MALONE (Twang Thang,

ASCAP/Wood & I, BMI/IG Wells, BMI) CS 37 THE ROCK SHOW (EMI April, ASCAP/Fun With Goats,

CAP), WBM, H100 28; RBH 10 ROUND & ROUND (Jonell, BMI/DJ Hi-Tek, BMI) RBH 74

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SAINTS & ANGELS (House Of Fame, ASCAP) CS 47 SANDSTORM (BMG Finland), HL, H100 94 SCHISM (Toolshed, ASCAP/EMI Virgin, ASCAP), HL,

SCHISM (Toolshed, ASCAP/EMIVirgin, ASCAP), HL, H100 76 SECRETO DE AMOR (Vander, ASCAP) LT 29 SERA PORQUE TE AMO (Not Listed) LT 35 SET IT OFF (Money Mack, BMI) H100 65; RBH 21 SHE COULDN'T CHANGE ME (WB, ASCAP/Gary Nicholson, ASCAP/Sony/ATV Cross Keys, ASCAP), HL/WBM, CS 18 SHE'S ALL I GOT (Mike City, BMI) H100 97; RBH 38 SHINE (Money Mack, BMI) H100 99; RBH 32 SHINE (MONEY Mack, BMI) H100 99; RBH 34 SHINE (MONEY MACK, BMI) H100 99 SHINE (MONEY MACK, BMI) H100 99 SHINE (MONEY MACK,

SILL CS 39 SI QUIERES (BMG Songs, ASCAP) LT 26 SIX-PACK SUMMER (EMI April, ASCAP/Phil Vassar, ASCAP/Milene, ASCAP/EMI Blackwood, BMI/Flybridge, SILL) HL CS or H100 56

ASCAP/Black Fountain, ASCAP) RBH 43 SMOOTH CRIMINAL (Mijac, BMI/Warner-Tameriane,

ASCAP/EMI

SMOOTH L KIMITIONE LITTIGEC, BALL, SALA, SALA BMI), WBM, H100 43 SOLEDAD (Not Listed) LT 50 SOMBRAS... NADA MAS (WB, ASCAP) LT 31 SOMEONE TO CALL MY LOVER (Black Ice, ASCAP April, ASCAP/Flyte Tyme, ASCAP/WB, ASCAP/D. Bun ASCAP), HL/WBM, H100 5; RBH 25 SOMETHING IN THE PAST (Universal-Duchess, PHI/Dark's RMI) RBH 68

BMI/Perk's, BMI) RBH 68 SOMETHIN'IN THE WATER (Al Andersongs, BMI/Songs Of Windswept Pacific, BMI/My Life's Work, BMI/Yellow Desert, BMI/Mighty Nice, BMI/Sony/ATV Tree, BMI/Love Monkey, BMI), HL, CS 41 THE SPACE BETWEEN (Colden Grey, ASCAP/Univer-

sal-MCA, ASCAP/Aerostation, ASCAP), CLM/WBM, H100

25 START THE COMMOTION (Copyright Control/EMI April, ASCAP/Salaam Remi, ASCAP/Greg Nyce, ASCAP/EMI-Unart Catalog, BMI), HL/WBM, H100 36 SUERTE HE TENIDO (Universal Musica, ASCAP) LT 38 SUPERMAN (IT'S NOT EASY) (EMI Blackwood, BMI/Five for fighting, BMI), HL, H100 53

SUPERMAN (IT'S NOT EAST) (EMI DIALKWOOD, I)/Five For Fighting, BMI), HL, H300 53 SUPERWOMAN PT. II (Mo Loving, ASCAP/Babyboy's

BMI/Perk's, BMI) RBH 68

25

BMI), HL, CS 9; H100 56 SLOWLY (Tank 1176, ASCAP/Dub's World,

ASCAP), HL, H100 100 ROCK THE BOAT (Herbilicious, ASCAP/Rap Tracks, ASCAP/E Beats, ASCAP/WB, ASCAP/Black Fountain,

QUISIERA (Karen, ASCAP) LT 43

NO MORE DRAMA (EMI April, ASCAP/Flyte Tyme, ASCAP/Screen Gems-EMI, BMI), HL, RBH 76 NO TE PODIAS QUEDAR (Seg Son, BMI) LT 22

NEVER LOVE YOU ENOUGH (Sony/ATV Cross Keys,

In The Bucket, ASCAP) H100 92; RBH 34

orks, BMI) RBH 93

NO VALE LA PENA (Not Listed) LT 10

H100 87

HL/WBA

UT 13

45

Dre

H100 45

ASCAP)

HL, H100 27

Little, SESAC/Noontime South, SESAC/EMI Blackwood

BMI/Mr. Manatti, BMI/Duro, BMI/WB, ASCAP/J Brasco,

use, BMI/Ensign, BMI/Rio Bravo, BMI), HL/WBM, CS

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ASCAP/Hay Wagon, ASCAP/Steel Wheels, BMI), WBM, CS

48 THANK YOU (Warner Chappell, PRS/WB, ASCAP/Cheeky, BMI/EMI Blackwood, BMI/Champion Management, BMI), HL/WBM, Hioo 48 THAT'S A PLAN (Warner-Tameriane, BMI/Zantanon, BMI/Harris Gordon, ASCAP/Ticonderoga, ASCAP/Music Sales, ASCAP), WBM, CS 26 THAT'S WMAT BROTHERS DD (Almo, ASCAP/Rezific

THAT'S WHAT BROTHERS DO (Almo, ASCAP/Pacific

Wind, SESAC/4t4, SESAC), HL, CS 54 THERE YOU'LL BE (Realsongs, ASCAP), HL/WBM, CS

42; H100 79 THIS IS ME (Sonic Graffiti, ASCAP/EMI April, ASCAP/Muso, ASCAP/Griff Griff, ASCAP/Plum Tree, BMI/Warner Tameriane, BMI), HL/WBM, H100 90; RBH 89 THE TIN MAN (Acuff-Rose, BMI/Songwriters Ink,

TU ERES AJENA (J&N, ASCAP) LT 45 TURN OFF THE LIGHT (Nelstar, SOCAN), WBM, H100

---- U ----

UGLY (Virginia Beach, ASCAP/WB, ASCAP/Two Hun-dred Miles From Civilization, BMI), WBM, H100 40; RBH 18 U GOT IT BAD (U.R. IV, ASCAP/EMI April, ASCAP/So So Def, ASCAP/Babyboy's Little, SESAC/Noontime South,

U REMIND ME (Smooth C, BMI/Songs Of Windswept Pacific, BMI/Butterman's Land, BMI/Guccizm.

----W----

THE WAY (Blue's Baby, ASCAP/Jatcat, ASCAP/Dirty Dre, ASCAP/Universal, ASCAP), WBM, H100 82; RBH 24 WEEKEND (Kharatroy, ASCAP), Black, ASCAP/WB, ASCAP/Sony/ATV Tunes, ASCAP/Kenbo,

ASCAP/LaCoriya's Songs, ASCAP/Dat Bull Tod, ASCAP/New Nation, ASCAP/Chrysalis, ASCAP/Monster

ASCAP/New Nation, ASCAP/LUB young, Island, ASCAP), HL/WBM, RBH 73

WE GORN, MAKEN (Jae'wons, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/Paniro's, ASCAP/A. Maman Music, ASCAP), HL, RBH 63 WE RIGHT HERE (Boomer X, ASCAP/54vill, BMI) RBH

WE THUGGIN (Not Listed) RBH 79 WHAT AM I GONNA DO (Harrindur, BMI/Uncle Jake's,

BMI/BMG Songs, ASCAP/Zovektion, ASCAP/T.J. Beats,

BMI/ BIND JOINS .... BMI) RBH 27 WHAT IF (ECAF, BMI/Sony/ATV Songs, BMI), HL, H100

98; RBH 45 WHAT I REALLY MEANT TO SAY (Sony/ATV Cross Keys, ASCAP/Sony/ATV Tree, BMI/Chris Waters, BMI/Still Working For The Man, BMI/Tommy Lee James, BMI), HL,

WHAT IT IS (T'Ziah's, BMI/Warner-Tamerlane, BMI/The Waters Of Nazereth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP/EMI April, ASCAP), HL/WBM, H100 88; RBH 33 WHAT WOULD YOU DO? (Pladis, ASCAP/EMI April, ASCAP/Hot-ish, ASCAP), HL, H100 35 WHENEVER WHEREVER (FI.P.P., BMI) LT 36 WHEN GOD-FEARIN' WOMEN GET THE BLUES (Sony/ATV Cross Keys, ASCAP/Satcher, ASCAP), HL, CS 11; H100 75

neriane, BMI/E Equals

WHAT IT IS (T'Ziah's, BMI/Warner-Tamerlane

WHEN I THINK ABOUT ANGELS (EMI April

MIN, WBM, Hoo 18 WHEN YOU COME BACK DOWN (Howdy Skies, ASCAP/Universal, ASCAP/Bicameral, BMI/Mighty Nice, BMI), HL/WBM, CS 60

WHERE I COME FROM (WB, ASCAP/Yee Haw, ASCAP),

WHERE I COME FROM (WB, ASCAP) Yee Haw, ASCAP), WBM, CS 41; HIOO 42 WHERE THE BLACKTOP ENDS (Steve Wariner, BMI/Built On Rock, ASCAP), WBM, CS 81; HIOO 55 WHERE THE PARTY AT (Them Damn Twins, ASCAP/Air Control, ASCAP/EMI April, ASCAP/So So Def, ASCAP/Babyboy's Little, SESAC/Noontime South,

SESAC/Jackie Frost, ASCAP/BMG Songs, ASCAP), HL,

SESAL/Jackie Prost, ASLAP/BMG Songs, ASLAP), HL, H100 3; RBH 1 WHO WE BE (Boomer X, ASCAP/54vill, BMI) RBH 52 WITH ME (Sony/AIV Tunes, ASCAP/Onaly, ASCAP/Songs Of Universal, BMI), HL/WBM, CS 21 WRAPPED AROUND (EMI April, ASCAP/Sea Gayle, ASCAP/Love Ranch, ASCAP), HL, CS 30 WRDNG IDFA (Damper Strate, BMI/Mu Dwn Chit

WRONG IDEA (Denver Street, BM1/My Own Chit, BM1/EMI Blackwood, BM1/Double Dollar Sign,

BMI/Larry Junior, BMI/All Seeing Eye, ASCAP), HL, RBH

• Y ---

YO NO SOY ESA MUJER (Songs On The Rocks, GEMA/Careers-BMG, BMI/Universal Musica, BMI/Fersal, BMI/No Limitations, BMI) LT 11 YOU CANTTOUCH ME (Warmer-Tameriane, BMI/Ryan

Montgomery, BMI/Sony/ATV Songs, BMI/EKOP, BMI/Sony/ATV Tunes, ASCAP/ENOT, ASCAP/Nikki-Poo,

BMI/Sony/AIV Junes, ASCAP/ENOT, ASCAP/Nikki-Poo,
 BMI/AsiahTown, BMI), HL/WBM, RBH 71
 YOU GETS NO LOVE (Chyna Baby, BMI/Janice Combs,
 BMI/EMI Blackwood, BMI/Michaelangelo Saulsberry,
 ASCAP/Gloria's Boy, ASCAP/Justin Combs, ASCAP/EMI
 April, ASCAP/Haleem, ASCAP/Scamon, ASCAP/Willcoil,
 BMI), HL, RBH 35
 YOU ROCK MY WORLD (Mijac, BMI/Warner-Tamer YOU ROCK MM Blockwood, BMI/EMI

Iane, BMI/EMI Blackwood, BMI/Rodney Jerkins, BMI/EMI April, ASCAP/LaShawn Daniels, ASCAP/Ensign, BMI/Fred Jerkins III, BMI/Generations Third, BMI), HL/WBM, H100

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10: RBH 13

ASCAP/Universal-Songs Of PolyGram International

ASCAP/Pang Toon, BMI/WB, ASCAP/Wa BMI), HL/WBM, CS 17; H100 61 WHEN IT'S OVER (Warner-Tameriane

USTED SE ME LLEVO LA VIDA (World Deep Mu BMI/Sony/ATV Latin, BMI/PSO Ltd., ASCAP) LT 40

ersal, ASCAP), WBM, H100 6: RBH 12

Ausic,

BMI/Texas Wedge, ASCAP), HL/WBM, CS 24

SESAC), HL, H100 93; RBH 40

ASCAP/Univ

58

CS 1: H100 26

H100 75

TU CONVENCELA (WB, ASCAP), WBM, LT 37

ASCAP/Desert Storm, BMI), HL/WBM, RBH 46 SWEET SUMMER (Desert Dreams, BMI/Michael

ASCA

48

- nerlane, BMI/Ensign, BMI), HL/WBM, CS 32 I'LL FLY WITH YOU (L'AMOUR TOUJOURS) (Media Songs, SRL/Warner Bros. Italy, SRL), WBM, H100 78 ILUVIT (My Own Chit, BMI/EMI Blackwood, BMI/Tray
- Tray's, ASCAP/Lil Gangsta, ASCAP/Koke Is II, ASCAP/Perk's, BMI/Universal-Duchess, BMI/Bridgeport, BMI/Rubber Band, BMI/Universal-Songs Of PolyGram International, BMI/Show You How Daddy Ball, ASCAP),

I'M A BELIEVER (Stonebridge, SESAC/Foray, SESAC),

I'M A SURVIVOR (Porch Pickin', ASCAP/Murrah, BMI),

I'M ALREADY THERE (Sony/ATV Tree, BMI/Zomba, ASCAP/Swear By It, ASCAP/Josh-Nick, ASCAP), HL/WBM,

I'M A SURVIVOR (Porch Pickin', ASLAP/Murran, Dmi), WBM, CS 13; Hboo 70 I'M A THUG (First N' Gold, BMI/Sony/ATV Songs, BMI), HL, Hboo 20; RBH 8 I'M HOT (Not Listed) RBH 82 I'M JUST TALKIN' ABOUT TONIGHT (Tokeco Tunes, BMI/Sony/ATV Tree, BMI/Big Yellow Dog, BMI), HL, CS 2; Hboo 32

TM JOS 11 ALKIN ABOUT 10MIGH 1 (lokeco lunes, BMI/Sony/ATV Tree, BMI/Big Yellow Dog, BMI), HL, CS 2; H100 32 I'M LOOKIN' (Nicole Wray, BMI/Chrysalis, BMI/I Want My Daddy's Records, ASCAP/WB, ASCAP/Jahqae Joints, SESAC/Universal Tunes, SESAC/Eddie F, ASCAP/Sharay's, ASCAP/WBM, RBH 88 I'M REAL (Nuyorican, BMI/Sony/ATV Songs, BMI/Cori Tiffani, BMI/Sony/ATV Tunes, ASCAP/Chocolate Factory, ASCAP/Mawkeens, ASCAP/Slavers, BMI/DI Irv, BMI/Stone City, ASCAP/National League, ASCAP/Exotica, ASCAP/Songwriters Guild Of America, ASCAP/Songs Of Universal, BMI/White Rhino), HL, H100 1; RBH 2 I'M TRYIN' (Pacific Wind, SESAC/Ata, SESAC/Songs Of Windswept Pacific, BMI/Gottahaveable, BMI/Almo, ASCAP, HL/WBM, CS 19 IN ANOTHER WORLD (Sony/ATV Tree, BMI/Wenorga, BMI/Songo If Nashville DreamWorks, BMI/Une Mas, BMI/Cherry River, BMI/Hooktine East, ASCAP/Madeleine Grace, ASCAP), CLM/HL, CS 34 IRRESITIBLE (EM April, ASCAP/Muriyn, ASCAP/Uni-versal-PolyGram International, ASCAP/Plumi Tree, BMI/White Tomethere 2010 JUNI/WH Ware (2)

versal-PolyGram International, ASCAP/Plum Tree, BMI/Warner-Tamerlane, BMI), HL/WBM, Hiso 68 IT'S BEEN AWHILE (Greenfund, ASCAP/im.nobody, ASCAP/My Blue Car, ASCAP/pimpYug, ASCAP/WB,

ASCAP), WBM, H100 7 I WANNA BE BAD (Kierulf, BMI/Mugsy Boy, BMI/Zomba, BMI/Mandah, BMI/Lava, BMI), WBM, H100

CS 29 IWISH YOU WERE HERE (EMI April, ASCAP/Hung-

likeyora, ASCAP), HL, H100 77 I WOULD'VE LOVED YOU ANYWAY (Dannasongs, BMI/Ensign, BMI/Songs Of Universal, BMI), HL/WBM, CS

IZZO (H.O.V.A.) (Lil Lu Lu, BMI/EMI Blackwood,

BMI/Ye World, ASCAP/Jobete, ASCAP), HL, H100 13; RBH

\_\_\_\_

JOHN DOE (Smelzgood, ASCAP) RBH 32 JUST IN CASE (Divine Mill, ASCAP/WB, ASCAP/Fingaz Goal, ASCAP/Uh Oh, ASCAP/Famous, ASCAP/Ensign, BM), HL/WBM, H100 67; RBH 20 JUST LET ME BE IN LOVE (Hamstein Cumberland, BMI/Baby Mae, BMI/Glitterfish, BMI/Buna Boy, BMI/Sony/ATV Songs, BMI), HL/WBM, CS 33

-K-

r Street, BMI/G F

KEEP IT REAL (Kanike Does It, ASCAP/Emma's Dream, BMI/Roach Power, ASCAP/Denver Street, BMI/ Makin'It, ASCAP/WB, ASCAP), WBM, RBH 95 KNOCK YOURSELF OUT (Dae'wons, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/The Waters Of Naz-ereth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP),

and Land

LA CALANDRIA (Not Listed) LT 24 LA GRAN NOCHE (Flamingo, BMI) LT 20 LAREDO (Mark Hybner, ASCAP) Hioo 96 LET ME BLOW YA MIND (Scott Storch, ASCAP/Biondie Rockwell, ASCAP/Universal, ASCAP/Dead Game, ASCAP/WB, ASCAP/Jiniversal, ASCAP/Dead Game, ASCAP/WB, ASCAP/Jiniversal, ASCAP/Dead Game, ASCAP/WB, STORAP/AInit Nuthin' Goin' On But Funking, ASCAP/WB, STORAP/AInit's ASCAP/Five Card, ASCAP/Elvis Mambo, ASCAP/TVT, ASCAP/Blackjack, ASCAP/Elvis Mambo, ASCAP/TVT, ASCAP/Blackjack,

LETTER 2 MY UNBORN (Amaru, ASCAP/Universal, ASCAP/Black Hipsanic, ASCAP/BMG Songs, ASCAP/Pink Folder, ASCAP/Warner-Tameriane, BMI/Mijac, BMI),

BMI/Milene, ASCAP), HL, CS 51 LIFETIME (Sony/ATV Tunes, ASCAP/Muszewell, ASCAP/Gan Zmira, ASCAP/Famous, ASCAP), HL, H100 54;

LIGHTS, CAMERA, ACTION! (Mr. Cheeks, ASCAP/One

Shot Deal, SESAC/Stone Diamond, BMI) RBH 56 LIVING IT UP (Slavery, ASCAP/White Rhino, BMI/Lil Rob, BMI/DJ Irv, BMI/Black Bull, ASCAP/Jobete,

ASCAP/Songs Of Universal, BMI), HL/WBM, H100 31; RBH

LOCO (Ser-Ca, BMI) LT 49 LOVE OF A WOMAN (Songs Of Lastrada, BMI) CS 14;

LOVE OF MY LIFE (Cancelled Lunch, ASCAP/Universal-

LÓVE OF MY LIFE (Cancelled Lunch, ASCAP/Universal-PolyGram International, ASCAP), WBM, Hisoo 74; RBH 22 LOVERBOY (Sony IATV Songs, BMI/Rye, ASCAP/Fox Film, BMI/All Seeing Eye, ASCAP/Universal-PolyGram International, ASCAP/Better Days, BMI/Universal-Songs Of PolyGram International, BMI/Air Control, ASCAP/Thowin'Tantrums, ASCAP/Ludacris, ASCAP/EMI April, ASCAP), HL/WBM, Hisoo 95; RBH 53 LOVING EVERY MINUTE (SonyIATV Tree, BMI/Wenon-ga, BMI/Zomba, ASCAP), HL/WBM, CS 23 LUNCH OR DINNER (Mike City, BMI) RBH 75

-- M---

MADE TO LOVE YA (Uncle Bobby, BMI/EMI Black-od, BMI/Fingaz Goal, ASCAP/EMI April, ASCAP), HL,

www.biilboard.com

ASCAP), WBM, H100 8; RBH 51 LET'S BE FRIENDS (Heartless, ASCAP/Big Flex,

WBM, RBH 91 LIFE DON'T HAVE TO BE SO HARD (Acuff-Rose,

ASCAP) RBH 97 LET'S RIDE (Not Listed) RBH 64

I WANNA TALK ABOUT ME (Sony/ATV Tree, BMI), HL,

HI RBH CT

HL, H1

CS 16

51

5: H100 4

HL, RBH 39

RBH 16

H100

RBH 60

## **MUSIC** onference awards

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LAST CHANCE for Earlybird **Registration** Rate Register by Sept. 21

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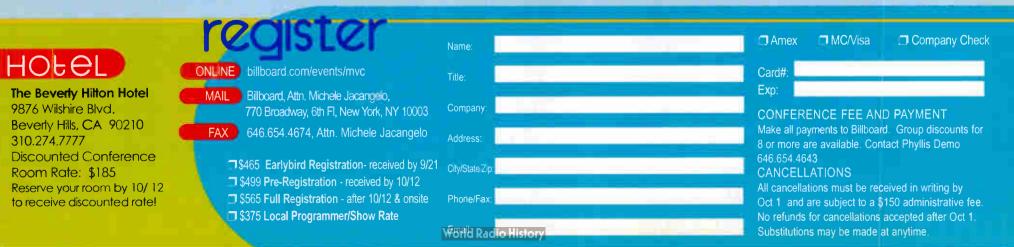
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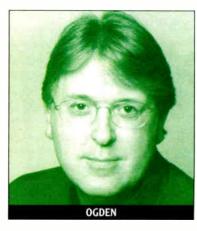


Continued from page 1

exercise an option to extend an artist's recording agreement with no obligation for the label to release the artist's previously delivered product is, in my opinion, both unfair and unconscionable."

The comments by Soocher and other artists and artist attorneys after the hearing reflect those of several witnesses who testified: artists Don Henley, Courtney Love, Patti Austin, and LeAnn Rimes, whose contract was not signed in California. Artist lawyers Jay Cooper and Don Engel testified, as well as Ann Chaitowitz, director of Sound Recordings for the American Federation of Television and Radio Artists (AFTRA).

Dixie Chicks, who are involved in a contract lawsuit with Sony Music, were in the hearing room in a show of support. Artists and



their reps want to have the amendment repealed.

Three record company executives testified: Roy Lott, deputy president of RMI Recorded Music; Jeff Harleston, senior VP of business and legal affairs for MCA Records; and Mark Goldstein, senior VP of business and legal affairs for Warner Bros. Records. Cary Sherman, senior executive VP and general counsel of the Recording Industry Assn. of America (RIAA), also testified. The industry does not want a change in the law.

There's no word from Sacramento yet whether repeal legislation will be introduced next session. Chairman of the pro-labor committee, Democratic State Sen. Kevin Murray—a former musician and manager—says, "That's going to be our goal." Many entertainment attorneys say the hearing was reminiscent of challenges that eventually brought down the old Hollywood studio system, which hampered or ruined many actors' careers by holding them to longterm contracts.

#### FEDERAL LAWMAKERS REACT

Lawmakers in Washington are also taking note of artists' complaints, and there is discussion by some members to introduce legislation in the House of Representatives "to help level the playing field for artists."

Rep. John Conyers, D-Mich., says, "I have been concerned for many years about the unequal balance of power between artists and the labels. Last year's work-for-hire debate and this year's California Senate hearings on the carve-out for recording contracts in the seven-year law show that there is growing interest in this area. I am now looking at legislative options to help eliminate any inequities and economic imbalances in this regard."

Mark Foley, R-Fla., of the Republican Entertainment Caucus, tells Billboard that he's interested in "finding balance" between artists and labels but denies a report that he has called on House leadership for a hearing before the Judiciary Committee: "The industry's going to continually find, especially when they get into these areas of digital downloads, that the happier they can make their artists with brand lovalty, the better off they'll probably be. You can't treat them-[as with] some cases I've heard-so [badly that] you have a hostile workplace relationship. It's got to be mutually advantageous. This is obviously a wake-up call to the industry."

Foley, who was quoted in the press as saying that artists involved in long-term contracts are held in "involuntary servitude," now tells *Billboard* that his remarks were taken out of context and that he was repeating characterizations of the long-term contracts voiced by Henley—who had paid a visit to his office in D.C. in the past—and by a constituent, the father of Tori Amos.

Foley also says Vivendi Universal's Washington lobbyists Matt Gerson and Jennifer Bendall paid a visit to his office and "were very concerned." He says that he's troubled that with some artists' contract situations, "it's almost like when you get successful, it's 'let's forget who brought you there.' But at the same time, there's got to be transparency in these agreements so the artists can know what their long-term obligations are going to be."

#### HINTS AT LABEL PULLOUT

At the hearing, EMI's Lott testified that the amendment "protects the company's right to potentially receive return on its investment" in the artist. "It would be fundamentally unfair if artists could walk away from and renege on their album commitments without liability for the damages suffered by their record companies." A change in the law, he warned, would "jeopardize the record company's ability to earn profits from its agreements and run a viable business with successful California-based artists."

The RIAA's Sherman testified, "The music business is the epitome of risk—[labels] investing millions of dollars in an artist in the hope that his or her music will appeal to the public—not just that artist's music today as it sounds at the time of signing, but for years to come."

Sherman added, "What is at issue today is how Section 2855 should apply to artists who *do* make itnot your average artist, but your highly successful superstar."

Lott and Sherman both also warned that if the law is changed, record companies might not only sign fewer California artists but move to another state.

Chaitowitz pointed out that the film industry's companies have lived with the seven-year law with no such amendment for nearly two decades: "They haven't gone anywhere, have they?"

Answering questions from lawmakers about whether the number of albums contractually requested by labels can be delivered in seven years, MCA's Goldstein gave a list of artists, such as Reba McEntire, who can consistently deliver an album every year.

Henley disagreed: "Most recording agreements are for one—or sometimes two—guaranteed albums, and then six to eight options—which, again, are solely at the discretion of the record company. This is why, in some

'Contracts are better today in giving artists a higher royalty, but they are worse in the technicalities of royalty calculation. More costs are recoupable today against the royalty than ever before.'

-OWEN SLOANE, MUSIC ATTORNEY

cases, contracts can last for over 14 or 15 years. In today's global marketplace, [a successful] artist is expected to tour the entire world, which can take a year or more. When this is added to the year or so that it takes to write and record a quality album, an artist cannot possibly fulfill the delivery requirements of a standard contract, much less fulfill all the options of that contract in a reasonable amount of time."

#### **HENLEY FLIPS LABEL POSITION**

Henley's testimony also offered a quid pro quo of the industry's position: "In almost all instances. record companies pay advances to artists on a per-album basis, meaning that if a record company does not exercise an option, there is no advance. So, while the record company and artist might be fighting over one advance for one particular album, there is no advance paid to an artist for albums down the road. If that is the case, then why should the record company have the right to sue the artist for undelivered albums?

"It would seem fair, then, that the artist should also be able to sue the record company for unpaid advances on all optioned records if the record company releases the artist before the end of the term [meaning the initial album plus all option albums]. If that were the case, there would be no long-term agreements at all. This is a oneway system, with the artist losing either way."

Cooper testified that "it makes no sense" that labels want to collect damages for albums for which they haven't actually signed the option. "If [the labels] have exercised the option, and the artist fails to deliver, I understand—file a lawsuit for damages."

Patti Austin told lawmakers that she would be a "dead heifer" if she had had to rely on record royalties from "onerous" contracts to make a living.

Artists also testified that they often find themselves bound to a label after execs who signed and began to develop them depart.

#### SUITS CHALLENGE LEGALITY

Two ongoing court cases involving Dixie Chicks and Courtney Love and their labels over undelivered albums and payments of royalties go further than previous court battles. Both challenge the legality of many provisions of record contracts in that most artists have little or no negotiation power, and that the contracts are onerous, unconscionable, a restraint of trade, and are even criminal (*Billboard*, Sept. 8).

Similar challenges by artists are now being made internationally (see story, page 96).

Contract disputes have long been the main contention between artists and labels. Vivendi Universal vice chairman Edgar Bronfman stated at a Plug.In Conference July 23 in New York City that in his 30 years in the business, he could not recall hearing any artists say they really loved their labels.

Veteran artist attorney Don Engel's responded: "I never have seen a royalty statement that I liked."

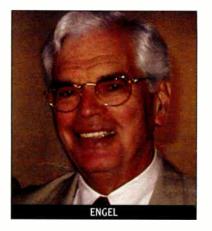
Of course, there are artists who have good relationships with their companies. Most of them, though, fall into that small percentage whose recordings sell more than 500,000 copies. For example, Curb/MCA artist Lyle Lovett told *Billboard* recently, "I have no problems with my label—they always give me the money I need to record because I try to be prepared and rehearsed; they promote my records, and they pay me." Four of Lovett's seven albums are certified gold.

The number of artist/label contract disputes has significantly increased in recent years. Sony Music fired the opening salvo of the modern era when in 1983 it sued its hitmaker band Boston for \$20 million in damages for failing to honor a five-year contract. In the '80s and early '90s, such artists as Olivia Newton John. Irene Cara, and Prince sued companies or were countersued by their labels for three main reasons: undelivered albums stemming from artists unhappy with their contracts, the departure of record executives who had signed the artist, and payment of back royalties.

Dozens more artists have also sued their labels, most for reasons stemming directly from contractual disputes: the Beatles, Beach Boys, Cameo, Danzig, the Gap Band, Sammy Hagar, L.A. Reid, Teena Marie, Kenny Rogers, Henry Rollins, Donna Summer, the Whispers, Barry White, Meat Loaf, the Eagles and Eagles members Don Henley and Glenn Frey, Metallica, Oscar de la Hoya, Luther Vandross, Toni Braxton, and Beck.

A few of the best-known cases involve Bone Thugs-N-Harmony, the Bellamy Brothers, 'N Sync, Bush, New Edition, and Goo Goo Dolls. But Michelle Shocked, TLC, Dr. Dre, Kelly Price, Ray Lynch, Richard T. Morris, Blondie, Philip Bailey, the heirs of Buddy Holly, the Kingsmen, Blink-182, Ahmad Jamal, Pat Boone, Chubby Checker, Spencer Davis, Freddie Fender, and Jan & Dean have also sued their labels.

In the U.K., acts involved in recent contract cases against labels include George Michael, the



Stone Roses, and former Frankie Goes to Hollywood lead singer Holly Johnson.

### **PROVISIONS DISPUTED BY ARTISTS**

Artists and their managers and lawyers want many other contract clauses and provisions changed that are now usually non-negotiable. They include:

• The recoupment clause, which requires that artists must pay entirely out of advances for the recording and production of their albums, plus 50% of independent promotion costs, 50% of video costs, up to 100% of publicity and marketing costs, and between half and all of tour deficit costs. In most cases, the artist does not have the right to approve some of these charges.

• The work-for-hire clause. Record companies take the position that when artists sign contracts with that non-negotiable provision intact, the labels become the owners, or authors, of the sound recordings produced under that contract. This despite the present legal limbo of whether sound recordings can be considered works for hire, as well as the repeal by Congress of a 1999 industry amendment to the Copyright Act that made sound recordings a new category of work for hire.

• The controlled composition clause, which typically puts a contractual cap on how much money an artist can earn in mechanical

## Contracts

### Continued from preceding page

royalties for his own songs on an album despite regulations in federal law. In a standard agreement, it amounts to only 75% of the minimum government-mandated statutory rate. The federal statutory rate increases with cost of living adjustments; the rate set in a record company contract does not.

• Discounted foreign and record-club sales provisions, from which an artist does not receive the full royalty percentage. If an artist has a 12-point deal, sales out of the country will be reduced to nine points in the U.K. and to six points in the rest of the world.

• "Phony" free goods clauses, in which artists are not given royalties on 15% or more of recordings characterized as free but are actually sold to retailers at a discount.

• Cross-collaterization clauses, in which advances from one of several contract deals can be recouped from royalties under both.

• Packaging royalty deductions of up to 25% off retail price. Artists' lawyers are particularly disturbed about deductions to pay for label development of digital electronic transmissions and future digital downloads—which require no packaging—and upkeep of Web sites and expanding label Internet presence as well.

• "Breakage" royalty deductions, which remain in some contracts and date back to the days when shellac records (which were no longer manufactured after about 1957) actually arrived at retailers broken, mandating that artists pay for damages incurred in the shipping and distribution for their own portion of the company's product line.

• New-technology royalty deductions of up to 25%. Until recently, labels took deductions for the development for CDs, now 15 years old. Now it's for the costs involved in such new configurations as digital compact cassette, DVD-Audio, and audiophile records. In other words, the modernization of product formats and manufacturing processes is at least partly charged against artists' recoupment accounts.

### 'GO ALONG' ATTITUDE CRITICIZED

Artists and their reps also say that in addition to contract clause legality concerns, there is a long, well-documented multi-decade history of artists who have had to take their labels to court for withheld or underpaid royalties after labels ignored repeated requests for payment. In most cases, artists have won.

Why is it, then, that artists in past lawsuits have always stopped short of challenging the validity of contracts and focused instead on getting a financial settlement?

Veteran artist attorneys concede that one reason is their colleagues have no driving desire to change the climate created by unfair contracts and unhappy clients. Engel says, "They don't want to lose clients. Settlements provide them with a very nice income."

The companies, too, would rather settle a complaint. Artist attorney Wallace Collins says, "If the labels let the court decide the outcome of a case, then that lets the court make the rules [which might benefit the artist, in many cases]. By settling, the labels get to control the rules of the game, and they prefer it that way. Even a substantial monetary sum paid to one artist to settle a lawsuit is better than getting an adverse ruling and having to pay many artists or having to change many contracts."

The financial burdens on artists that result from these contract provisions, their lawyers argue, far eclipse the hardships suffered by labels, which have always insisted that long-term contracts and the amendment to California's sevenyear rule are necessary to ensure that the company can hold onto an

According to conversations

with sources close to the passage

of the 1987 industry amendment

to the seven-year law on person-

al service contracts-which

allows record companies to sue

artists for undelivered albums-

the measure initially put forward

by the RIAA was a 14-year rule, in

which an artist could be subject

to another seven-year rule only

The last time the original 1937

According to a source, "Back in

law had been modified was in 1947.

the '80s, when the RIAA board of

directors finally realized what the

artist beginning to achieve success

contracts are often almost identi-

cal from one label to another and

that this similarity raises antitrust

concerns. Artist attorney Rosenthal

says, "In my opinion, the standard

deal as we know it may be ulti-

mately recognized in court or in a

legislature as the primary evidence

of an otherwise unprovable collu-

sion among these companies—to

limit or prevent free agency and to

fix costs by paying all new and

midlevel artists on essentially the

granted by companies are in direct

proportion to the selling ability of

the artist. As attorney Engel says,

"Newcomers have no clout in

negotiations; midlevel acts, some.

Only top-selling artists are grant-

SOME CLAUSES NEVER COME OUT

hearing to air artists' complaints

about the later-repealed work-for

hire-amendment, Rep. Bob Good-

At a May 25, 1999, House panel

Any renegotiation concessions

same standard terms."

ed negotiating power."

Artist lawyers also maintain that

to make back its investment.

three years into a contract.

BY BILL HOLLAND

latte, R-Va., asked veteran artist attorney Cooper about the ability of artists' lawyers to get certain provisions, such as the work-for-hire clause, removed from contracts. Here are selected highlights of the hearing transcript exchange:

Goodlatte: Is a work-for-hire provision always in those contracts? Cooper: Yes, sir.

**Goodlatte:** And you recommend that your clients sign that contract even though you have some questions about whether the work they are agreeing to do really qualifies as a work for hire?

**Cooper:** That is not quite the issue. The record companies have certain boilerplate language, which no matter how much you can negotiate in royalties and how much you can negotiate in advances and how much you can negotiate in delivery requirements, there are certain things that they will not change.

Goodlatte: Would the record com-

**Amendment Pushed By RIAA In 1987** 

Initial Industry Proposals To Overhaul Seven-Year Statute Went Further

seven-year rule allowed-that

artists could walk away-they

went ballistic." As a result, then-

RIAA president Stanley Gortikov and general counsel Joel Schoen-

feld hired a Sacramento lobbyist,

David Nagler, to try and get a leg-

ting legislation introduced, al-

though it was amended five

times. At that time, the RIAA

contended that the bill was

"needed to counter the tactics of

successful artists who are in a

position to bargain one recording

company against another," ac-

cording to California State Sen-

pany agree to the deal if it did not

contain a work-for-hire provision? I

Goodlatte: Do you tell your client

that you think the provision is in-

valid and you expect to challenge

its validity sometime in the future?

Goodlatte: Did the initial con-

Goodlatte: And once Ms. Crow

gained commercial success, I

imagine you were able to get a bet-

**Cooper:** We were able to get a

Goodlatte: And did you try to get

Goodlatte: So you know that this

Cooper: Well, it has been my

provision is pretty important to

position, as well as many others of

my contemporaries, that that lan-

guage is not effective any more

the companies. Is that correct?

better deal for her, but the [workfor-hire] language is still in there.

tract you worked on for Ms.

[Sheryl] Crow contain a work-for-

think you just answered that.

Cooper: Yes, I do.

Cooper: Yes, it did.

Cooper: Yes, we did.

hire provision?

ter deal for her.

it taken out?

Cooper: No, it would not.

Nagler was successful in get-

islative fix.

than employment language is effective or any more than perpetuity language is effective.

#### **HIGHER ROYALTIES, WITH STRINGS**

On the plus side, in one respect, many of the entertainment lawyers contacted by *Billboard* believe that today's contracts are better for artists because the royalty percentage offered artists is much higher. But even then, there are strings attached to the artists' actual royalty earnings.

In the '20s, artists were either paid a top per-side flat fee of \$25 after a recording session or they were offered a 0.005 cent royalty per side.

By the '50s and '60s, according to attorney Stan Soocher, "artists were looking at 3%-4% royalty rates. New artists can now usually get a minimum of three to four times that rate. What's worse is that the increasingly complex royalty provisions in recording agreements have made it more

ate documents released before

by Sens. Ralph Dills, D-Gardena,

and David Roberti, D-Holly-

wood-also contained a provision

that would have allowed exten-

sion of a renegotiated record con-

tract for another seven years

immediately after the initial con-

tract was signed. That provision.

and another to allow labels to

renegotiate three years into the

term of an initial contract, were

rejected at the final vote after

amended bill in September 1986.

The Assembly voted to pass the

difficult to determine just what

Music attorney Owen Sloane

says, "Contracts are better today

in giving artists a higher royalty,

but they are worse in the techni-

calities of royalty calculation.

More costs are recoupable today

against the artist royalty than

ever before. With the advent of

video and independent promo-

tion, artists have been asked to

recoup more of these expenses

than formerly, where such equiv-

alent expenses would have been

treated as business expenses of

TAKE IT OR LEAVE IT

ern record business, which last

year racked up \$40 billion in sales

globally. There is hardly a living

best-selling or influential Ameri-

can musical artist whose recorded

output is not now mostly con-

trolled by the five major labels:

Vivendi Universal, Sony, Warner

Music, BMG, or EMI. Further-

more, because of industry consol-

idation, almost the entire output

The stakes are huge in the mod-

the record company."

royalty moneys are owed.'

opposition by AFTRA.

The final version-sponsored

the new hearing.

of U.S. recorded music of the past century—millions of recordings by tens of thousands of artists on thousands of labels—is held and controlled in their vaults. The executives of those companies take a position—not yet tested in court—that because contracts call the recordings works for hire, they are the owners of those recordings in perpetuity.

Engel's opinion that many contracts are unenforceable is shared by other artist lawyers. "Many recording contracts may be unenforceable because they are unconscionable as a matter of law," he says, "having been imposed on artists as 'take it or leave it' propositions, sometimes called [by legal scholars] 'contracts of adhesion.' "

#### CHALLENGES DON'T HELP . . . YET

The recent challenges haven't yet helped the situation of many veteran artists, who, unless they are also songwriters, must rely almost entirely on live performance income and perhaps, with luck, a little extra help from Internet sales.

At a Senate Judiciary Committee hearing on Internet music in October 2000, Byrds co-founder Roger McGuinn testified that he has never received any record royalties from any of the Byrds' nowiconic recordings on Columbia (Sony) through the mid-'60s to the early '70s—including the group's seven hit singles (including two No. 1s) and eight top-charting albums, including *The Byrds Greatest Hits*, which achieved platinum status in 1986.

McGuinn's admission did not come as a surprise to Sen. Orrin G. Hatch, R-Utah, then-chairman of the committee, who, as a recorded lyricist of contemporary Christian songs, has familiarity with industry practices. Hatch said, "I've heard that complaint over and over again."

### **BIG BUCKS FOR LOBBYING**

Weeks before-and in the days following-the Sacramento hearing. RIAA and Vivendi Universal lobbyists visited lawmakers' offices. The RIAA's annual budget has skyrocketed in recent years. In fact, its budget in the past five years has nearly quadrupled. In 1995, before the Internet wars-but during the term of passage of the industry's Digital Millennium Copyright Act (DMCA), which secured the industry's iron-clad protection in the digital era as the owners of the product they sell and distribute again-the RIAA's budget was already \$14.7 million. By 2000, it had tripled to \$39 million; today it stands at \$44 million.

AFTRA's Chaitowitz says her organization's annual budget is \$26 million. This is divided for use by the national office and more than 30 regional offices to address not only recording artists but actors and broadcast talent. The Recording Artists Coalition has no budget yet for lobbying for representing artists.

www.billboard.com

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Continued from page 1

deal with Sony, describes a typical scenario: "The attorneys normally file a petition [for the minor to be recognized as an adult under the terms of the contract]. In Billy's case, we negotiated the Sony deal with the label, then submitted it to the Chancery Court. We had a very informal hearing in the chancellor's chambers. He asked questions of Billy's parents to determine if they understood what was going on. He asked me a lot of questions about my history and if I thought this [contract] was in the best interest of the minor. He didn't ask Billy any legal questions but asked him if he wanted to be a recording artist.'

Lindsay Pagano, whose debut album comes out in October, was 14 when she signed her recording contract with Warner Bros. Pagano says she entrusted her parents to take care of the details. "I knew to some degree that it was going to be somewhat of a problem because I was under 18; I didn't even know people under 18 could work for a record label. I wasn't really aware of anything legal. I don't think my parents wanted to really get me involved in all the legal stuff. They wanted me to focus on singing."

While many of the contracts are approved pro forma, sometimes the judge does require that the document be amended.

New York attorney Bob Donnelly tells the story of an artist he declines to name: "The judge was approving the contract between one of my artists and Sony, and he just went through the thing with a red pencil. We had a deal where we had one guaranteed record and five options, and the judge said, 'This kid is 16-who knows where he's going to be five or six [years] from now. I'll give you two options.' I felt very bad for the Sony lawyer-it was like he was in the bunker. The deal was eventually done because Sony was very anxious to sign this artist, but I'm sure there might be instances where a label might walk away from a deal.

Donnelly says that the situation occurred when the length of time a minor was allowed to be held to a contract was limited to three years. The New York state law changed in 1998 to allow minors to be signed to contracts for a duration of seven years.

Some other states have shorter time periods or no time period at all. In Tennessee, there isn't a



'I knew to some degree it was going to be somewhat of a problem because I was under 18. I didn't even know people under 18 could work for a record label.'

-LINDSAY PAGANO

designated amount of time a person can be signed to a personalservices contract, and unlike many other states, Tennessee also does not require that a trust be established for funds earned by the minor.

As senior VP of legal and business affairs for Warner Bros., Mark Goldstein is well aware of the statutes governing minors. "Not every state has a procedure that's as clear-cut as California [which generally allows the minor to be signed for seven years]," he says. "For example, with Massachusetts and Florida, they will only allow a contract for three years. If a kid is 13 or 14, the last thing [the label] wants is a contract that's only [good for] three years."

Navigating the legal waters can mean setting up alternative systems. "We had an instance in Texas where a court, in effect, involved itself in decisions of how the contract would be administered for the child," Goldstein says. "In Pennsylvania, there isn't a court approval process. We got a court to set up a system where they approved the contract, but they had to be involved in any material changes. You have to determine how much vou're investing in the artist in terms of dollars and expectations. Part of me sometimes thinks it would be easier if we weren't signing all these young acts.

state artist to be signed to a contract under Tennessee's rules, all the minor has to do is have property in Tennessee. That can be accomplished by something as simple as opening a bank account in the state.

As LeAnn Rimes realized earlier this year when she sued to get out of her Curb contract—which was signed when she was 12—if a minor's contract has been approved by the court, there is little the artist can do if he or she wishes to dissolve the contract once the artist reaches legal age.

If the minor's contract has not been court-sanctioned, there is a small window when the artist turns 18 for the contract to be ruled invalid. "The law gives [the artist] reasonable time to rescind the agreement." Collins says. "You can't say you want out of the contract when you're 22, but there is a small window."

Major labels know of the necessity for court approval, but not all smaller labels do. "Frankly, if the other side doesn't realize that [court approval] is a step they need to take. I'm not about to remind them," Donnelly says, "because there may come a point in time when that artist seeks to leave that label, and if that becomes the basis under which we can terminate the agreement, I would take advantage of that."

In Nashville, for an out-of-

## **Music Downloading Leads To More Contract Disputes**

#### **BY GORDON MASSON**

LONDON—When Shirley Manson began work on Garbage's soon-to-be-released *Beautiful Garbage* album, she was probably unaware that a contract she signed eight years ago would come back to haunt her.

The document was inked in 1993—when Manson was a member of Angelfish—and reportedly gave her then-label Radioactive exclusive rights to her performances. When Garbage's career took off, Radioactive allowed Manson to perform with the band and negotiated for a share of the royalties. But that agreement sparked a flurry of litigation this year, before an out-of-court settlement resolved the issue.

The lawsuits and counter-lawsuits once again placed artist contracts under the scrutiny of the British legal system. And with the European Commission currently in a mood to examine every minute detail of the music industry, it would not be surprising if the thorny issue of artist contracts one day falls under the regulators' microscope.

Other high-profile "restraint of trade" cases to hit the headlines here have included George Michael's prolonged acrimonious divorce from Sony (1992-1995), the Stone Roses' 1989 split from Zomba-backed Silvertone, and former Frankie Goes to Hollywood frontman Holly Johnson freeing himself from ZTT a year earlier.

Currently, German hip-hop star Xavier Naidoo is involved in a legal wrangle with producer Moses Pelham and his independent label 3P in Frankfurt. The label has been seeking injunctions to prevent Naidoo from distributing records by the band Sohne Mannheims, of which Naidoo is a member (*Billboard*, June 16).

Richard Ogden, formerly Paul McCartney's manager and now head of Richard Ogden Management, says that signing deals is becoming more litigious in itself. 'We've just been through an extended renegotiation of the Bomfunk MCs' contract with Sony. It took us six months, so you can imagine the legal expenses on both sides," Ogden tells Billboard. "It's endlessly complicated. What a lot of people operating in the U.K. and America don't realize is that, in Europe, there are still a lot of contracts where nothing is recoupable and an artist receives very low royalties. That's fine if you are moderately successful, as you could very well be better off. But if you're very successful, it's definitely not fine, and you're definitely worse off."

Music lawyer Andrew Thompson, of London-based Lee & Thompson Solicitors, claims the major record companies are "taking a more and more aggressive stance in terms of the extent of the rights that they require." Thompson says that, for example, an increasing trend is for labels to demand artist Web site rights.

'Some companies are trying to [charge] a 25% deduction for packaging for downloading a single, when there obviously isn't any packaging.' -ANDREW THOMPSON, MUSIC LAWYER

But the main area of contention in contract talks at the moment is the downloading of tracks. "The biggest fight at the moment is with downloads, and artists are losing that fight so far," says Thompson, who is also company secretary for the Music Managers Forum trade group.

Thompson explains, "Normally, on an ordinary record sale, you might have a royalty rate of 20% of the dealer price. Because of all the small print, that doesn't actually mean 20%—it's 20% of 75% of the dealer price, after you take in the 25% packaging allowance. And then there are other things that are shaved off here, there, and everywhere. When it comes to a download, most of the record companies are currently saying that they still want to just give that 20% royalty rate."

Ogden notes, "Some companies are still trying to say that there is a 25% deduction for packaging for downloading a single, when there obviously isn't any packaging."

Thompson adds, "Historically, for any other use of the master recording beyond ordinary record sales-on film soundtracks, for example-the flat fee on deals of that kind would be split 50/50or, if the artist was in a strong negotiating stance, sometimes 60/40 in favor of the artist. Logically, artist representatives think that income from downloads should be split in a similar manner, as there are no costs to the record company, but instead we're getting 16%, 17%, or 20% if we're lucky.

One bright note that Thompson highlights is the improved terms that new artists are winning: "New artists are tending to get better royalty rates now, whereas it used to take years to get on the same kinds of rates as established acts. Duration of the contracts is also coming down, which is in the artists' favor. Ten years ago in the U.K., new artists signing to a major label were looking at seven- or eight-album deals; now we're looking at fiveor six-album deals and sometimes only four."

And citing one new trend hitting Europe, Ogden says, "I've been having an argument with a certain record company who says that the labels in certain markets don't have a promotion department and therefore the artist has to pay for independent promotion. But why would you bother being with a record company if they are making you pay for services which they would normally provide? That might not be uncommon in American contracts, but it was never the case in Europe and the U.K. until now, when it's starting to creep in. Another label I've been dealing with recently suggests that the cost of an artist's showcase should be recoupable-including entertaining the guests.

Ogden concludes, "For every increase in royalties that an artist manages to get, the record companies seem to be able to introduce something to take back from it."

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