#### NEWSSTAND PRICE \$6.50

#### Mediabase 24/7 Debuts

This week 10 of **R&R**'s format charts convert to monitored airplay data supplied by Mediabase 24/7. Check out our new chart pages, with expanded data for America's top radio stations and plenty of extras including sample hours from this year's **R&R** Industry Achievement Award winners. See Page 1 for more information on these exciting changes.



MARI

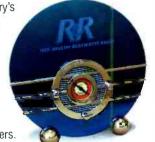


#### JUNE 25, 1999

#### The Best Of The Best

Which stations are the country's best? Who are the best PDs, MDs and personalities radio has to offer? We asked

you to vote for the industry's elite. Now, meet all of the 1999 **R&R** Industry Achievement Award winners and see what they have to say about earning the ultimate recognition from their peers.



## Evolution

#### is double platinum

A BROKEN WING - #1 VALENTINE - #1 HAPPY GIRL - #2 WRONG AGAIN - #1 WHATEVER YOU SAY - TOP 5 & CLIMBING STILL HOLDING ON - TOP 10





www.twangthis.com

## **MCBRIDE**

I wanted to take this opportunity to tell you all how much I appreciate all the support you have shown me throughout this Evolution project. After building what I feel are personal relationships with many of you at country radio, I can't tell you how exciting and gratifying it is to really feel your enthusiasm and support for my career. It's not easy to express how proud this makes me feel, but I hope you know how heartfelt my thanks are to you.



## ENRIQUE IGLESIAS

Impacting Top 40 June 28th 50 early stations Over 1200 BDS spins

Just performed on the The Tonight Show Oprah performance June 23rd Good Morning America Concent Series July 2n

	2.	19 N N 18
	Z	 BUZZWORF
A LOUG		



AMOS

Appearing on TRL 6/30

**WE DANCE**)

from Music Inspired By The Motion Picture The Nation's #1 Selling Soundtrac





What are the season's hottest sales categories for radio? Interep's Michele Skettino identifies 10 that are sure to sizzle this summer! Also, meet the GM and Marketing Exec. of the Year winners of R&R Industry Achievement Awards, and find out how a creative commercial writer in Cape Girardeau, MO turned a telecom turnoff into a sensational spot - and a \$10,000 prize.

Pages 10-16

#### YOU LIKE ME! YOU **REALLY LIKE ME!**

OK, so maybe there aren't any Sally Field-caliber speeches, but the winners of the 1999 R&R Industry Achievement Awards have plenty of gratitude to pass around. Each format's Station of the Year is profiled, along with the PDs, MDs, personalities and record execs who were voted the year's best. Find out what they have to say on our format editors' pages this week.

#### WORK HEADS WALK!

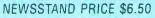
There'd been plenty of speculation that Work Group co-Presidents Jeff Ayeroff and Jordan Harris would leave the label. Rumors turned to reality on Tuesday. Also, Steve Dahl personally pulls the plug on his Detroit affiliate.

Street Talk, Page 30

- IN THE NEWS
- **CNN Max** tops in spring '99 RADAR ratings
- Georgeann Herbert named OM for WBBM & WMAQ/Chicago
- Mark O'Brien adds WWDC-AM & FM/DC VP/GM duties

Page 3

THIS # WEEK
CHR/POP
• RICKY MARTIN Livin' La Vida Loca (C2/Columbia)
CHR/RHYTHMIC
• 112 Anywhere (Bad Boy/Arista)
URBAN
BLAQUE 808 (Track Masters/Columbia)
URBAN AC
MAXWELL Fortunate (Rock Land/Interscope/Columbia)
COUNTRY
GEORGE STRAIT Write This Down (MCA)
PHIL COLLINS You'll Be In My Heart (Hollywood)
the second design of the second s
• RICKY MARTIN Livin' La Vida Loca (C2/Columbia)
NAC/SMOOTH JAZZ
• ROGER SMITH Off The Hook (Miramar)
ROCK
• DEF LEPPARD Promises (Mercury/IDJMG)
ACTIVE ROCK
BUCKCHERRY Lit Up (DreamWorks)
ALTERNATIVE
• RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)
ADULT ALTERNATIVE
TOM PETTY & THE HEARTBREAKERS Room (Warner Bros.)





#### **More Network Consolidation: Broadcast Programming Sold**

BP to operate separately from Jones Radio Net

By JEREMY SHWEDER R&R WASHINGTON BUREAU jshweder@rronline.com

Consolidation on the programming side of radio continued last week, as the .lones Radio Network purchased competitor Broadcast Programming for an undisclosed price.

The deal, expected to close in mid-summer, merges two largely music-based programmers that until now

'BP fits our strategy perfectly. have been competitors. The They've created a unique two units will position in the radio industry operate sepaas a highly respected, rately, however. service-intensive company." and will continue to compete

in many ways, BP executives said. For example, BP's Neon Nights country program will continue to go up against Jones' Nashville Nights. "We have two healthy companies; we are not going to fiddle with them," Broadcast Programming VP/Marketing Dave Newton told R&R.

The merger of the two compa-

nies is the second major merger in the past three weeks on the programming end of the industry. Earlier this month Westwood One acquired Metro Networks for about \$900 million in stock Why Merge?

For Seattle-based BP, the deal aligns the company with a pure programming group. BP has been owned by

radio equipment manufacturer Broadcast Electronics since 1993. While the combination of - Jones CEO Ron Hartenbaum an equipment manufacturer

> and a programmer made for some packaging deals, Newton said it was in BP's best interest to be with a pure programming group

> "We are delighted to be part of a programming company, a major power that is focused on pro-gramming," he said. "We think **JONES/See Page 8**

#### JUNE 25, 1999

#### **R&R Charts Begin New Era** Data from Mediabase 24/7 highlights change

**R&R** debuts a redesigned chart system this week with the inclusion of Mediabase 24/7 monitored airplay data. With this new approach.

**R&R** continues its rich tradition of providing the

radio and record industries with accurate and credible airplay data.

First announced in March. R&R now begins a strategic partnership with Mediabase 24/7, a division of Premiere Radio Networks. Ten R&R format charts will be primarily constructed utilizing Mediabase

51 MEDIABAN

monitored airplay. Mediabase 24/7 is widely regarded as the industry standard for measuring

monitored airplay, and R&R charts will be the standard for published Mediabase 24/7 airplay

**MEDIABASE/See Page 29** 

#### **Powell Urges Broadcasters To 'Change Lives' At NAB Summit**

BY JEFFREY YORKE R&R WASHINGTON BUREAU CHIEF yorke@rronline.com

Top generals are used to giving orders. But now that he is retired. Colin Powell gives advice. And it commands attention.

On Monday Powell stood before more than 100 of broadcasting's top decisionmakers in a Washington, DC auditorium and said. "Go to the worst school in

SUMMIT/See Page 18



Clockwise from top left: Cox Radio VP/COO Dick Ferguson, ABC's Cokie Roberts, Nancy Reagan and Eddie Fritts; Don Imus and Sen. Bob Kerry; Colin Powell

#### **Congress Bows Bipartisan Violence-Labeling Measures**

#### But Senate shoots down Hyde 'cultural' bill

For the past several years societal experts, politicians, broadcasters and the general public have searched for explanations for why kids kill kids at school. All have been stymied. But most - particularly after the horror in Littleton, CO last April - have pointed to new media and technology, blaming them for being both inspiration for and conduits of violence.

Last week, in an unusual bipartisan effort to shed light on violence, Reps. Zach Wamp and Bart Stupak introduced the "21st Century Media Responsibility Act" in the House, which will direct the entertainment industry to create a violence rating system to "provide parents with clear, easy-to-understand warnings about the amount and degree of violence," said John McCain,

who, along with Joseph Lieberman, introduced the companion piece in the Senate.

"The media have already voluntarily created a rating system. What we are asking for is uniformity and consistency in labels," said Stupak during a press conference on Capitol Hill to announce the bill.

"It's voluntary because they face the threat of legislation. McCain fired back. "Our culture today is dominated by the media, and our children are vulnerable to the images of violence. Now more than ever we must help parents better determine the violent content of entertainment products by giving them the information they need. As we enter the digital age where products

VIOLENCE/See Page 20

was the Telecommunications Act of 1996 (or "the 1996 Corporate Welfare for Media

Monopolists Act," as Jackson called it) and the Republican Congress that passed it, leading to "the resegregation of the public airwaves." Hence, as of August '98, minorities owned only 3% of commercial AM and FM stations.

Jackson pledged to repeal the legislation, but in case that initiative runs into some hurdles, he has some other ideas.

canradiohistor

**CEF/See Page 18** 

#### **More Advertisers Commit To Ethnic Stations**

Rev. Al Sharpton made a grand entrance into a luncheon during last week's Citizen Education Fund conference, promoting his minority broadcasting undertaking, the National Action Network Madison Avenue Initiative. He told R&R that as a result of the enterprise, more than 30 advertisers have pledged to increase their budgets for minor-ADS/See Page 29

#### **Jackson, Kennard Call For Return Of Tax Certificate**

BY MATT SPANGLER R&R WASHINGTON BUREAU spangler@rronline.com

Jesse Jackson's "little meeting with a big agenda" - last week's Citizenship Education Fund conference on minority broadcast financing — may not have produced a host of new ways minorities can gain access to capital, but the resolve of speakers and attendees to reverse declining minority ownership numbers was steadfast. The most frequently cited

target of Jackson's remarks

ity media

## alanis morissette So DUG

from the triple-platinum album supposed former infatuation junkie

includes re-mixes from butch vig and robert "guido" d'amico

> Impacting Next Week!

on co-headlining tour this summer with tori amos



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#### **CNN Max Continues Atop RADAR Ratings**

Westwood One's CNN Max limited inventory network extended its lead among adults 25-54 and 18-49 in the spring '99 RADAR network ratings survey. Premiere's AM Drive finished a strong second among 25-54s and placed third behind Westwood One's Source Max, among 18-49s Both are also limited inventory networks. Here are the top 10 networks among 12+ demos.

RADAF	R 61						
Spring 1999, Persons 12+							
Rank Network	AQH (000)	%change					
1. WW1 CNN Max*	7,124	-0.5%					
2. Premiere AM Drive	* 5,207	4.5%					
3. ABC Prime	3,305	_					
4. WW1 Source Max*	2,714	9.8%					
5. Premiere Axis*	2,602	15.6%					
6. AMFM Diamond	2,225	3.5%					
7. ABC Advantage*	2,048	8.5%					
8. WW1 CBS	2,045	0.4%					
9. AMFM Emerald	1,791	5.4%					
10. ABC Platinum	1,786	-7.1%					

search Inc

#### **O'Brien Adds WWDC To VP/GM Duties**

Chancellor Media Mainstream AC WASH-FM/Washington VP/ GM Mark O'Brien adds similar duties for co-owned Nostalgia/ Rock combo WWDC-AM & FM. He succeeds Rick Mack, who transfers to Oldies WFOX/Atlanta as VP/GM (see story, this page).

"Although we'll miss Rick as he heads to Atlanta, he's leaving behind an impeccable foundation for us to build on," commented Chancellor Sr. VP/Regional Operations John Fullam. "We're fortunate enough to have such a talented executive as Mark, who is very capable of accepting additional challenges. Mark's proven leadership and time-tested knowledge of the DC area make him the best candidate to lead WWDC to even higher levels of success.

O'Brien --- who has managed WASH for the last seven years added, "Having grown up listening

#### **O'BRIEN/See Page 20**

#### **R&R Observes July 4 Holiday**

in observance of the independence Day holiday, R&R's Los Angeles, Nashville and Washington, DC of fices will be closed Monday, July 5



per Club, Steve Dildarian (second from I) of Goodby, Silverstein & Partners received a cool \$100.000 for Best Radio Commercial with his "Selling Out" spot, developed as part of the Louie the Lizard Budweiser campaign. Pictured holding a very fat check are (I-r) RAB Pres./CEO Gary Fries; Dildarian; BMI songwriter, singer and WRKS-FM/NY morning personality and awards emcee Isaac Hayes; Craven-Thompson Communi-cations Pres. Jim Thompson; and BMI SR. VP/Licensing John Shaker. For more details on the radio station-produced spots, see Page 10.

#### Herbert Now WBBM & WMAQ OM

Veteran news journalist and current WBBM-AM/ Chicago Director/News & Programming Georgeann Herbert has been promoted to the new position of OM for both WBBM and co-owned News/Sports WMAQ-AM. Herbert assumes the additional duties at 'MAQ following last week's departure of PD

Lorna Gladstone. "Having one person oversee pro-

gramming will help both stations develop distinct sounds and grow



WBBM & WMAQ VP/ GM Rod Zimmerman said. 'We see Georgeann's promotion as a natural progression in the planned partnership of WBBM and WMAQ. Our goal is to provide Chicago with two great news products and to better serve our News radio listeners. Georgeann has been an integral part of

loyal audiences,'

WBBM's success for the past nine

**HERBERT/See Page 29** 

#### **Clear Channel/Houston Moves Hamilton**

Clear Channel Communications has transferred longtime KBXX-FM (The Box)/Houston VP/GM Carl Hamilton to a similar post at co-owned Hot AC KHMX-FM and Alternative simulcast KKTL-FM & KTBZ-FM. Hamilton takes over for Tom Schurr, who moved to KDMX/Dallas.

"I built the Box, and I really hate to leave all the fine people that I have worked with, most of whom are still over there," Hamilton told R&R. "They're all highly successful and highly motivated people, and I will miss them. But I look

**HAMILTON/See Page 8** 

#### WFOX/Atlanta Makes Mack Its VP/GM

WWDC-AM & FM/ Washington VP/GM Rick Mack has been named VP/ GM for Chancellor Media Oldies sister WFOX/Atlanta

"This is a great opportunity for AMFM [Chancel-

ations Charles Warfield noted. "Rick's reputation for generating financial results and his ability to guide stations as they skyrocket through Arbitron's ratings book is the combination we're looking for in Atlanta." Mack joined Chancellor

last year as VP/GM for WGAY-FM & WWRC-AM/Washington before being assigned the same position for WWDC. Prior to joining the company

Mack served as VP/GM for Oldies WBIG/Washington.

#### MACK/See Page 29

#### PAGE THREE

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#### **Readers Vote De Castro Top Group Exec**

R&R Convention '99, held two weeks ago in Century City, CA, saw the presentation of Industry Achievement Awards for the second consecutive year. Here's a quick roundup of this year's winners.

Chancellor Media Vice Chairman and Chancellor Radio Group CEO Jim de Castro was named Group Executive of the Year. "It's a great day when you're honored by your peers for work you do out of sheer enjoyment," he told R&R. "Being recognized as R&R Radio Executive of the Year speaks volumes to the dedication of every Chancellor Media em-- from the station general managers to the salespeople on the ployee street. I owe my success to their talent and hard work and am thrilled to share this award with them.

Infinity Alternative KROQ/Los Angeles took home National Radio Station of the Year honors for markets 1-25, while Atlantic Star CHR/Pop WNNK/Harrisburg grabbed the trophy for markets 26-100. "I thank R&R and the industry for recognizing us," WNNK GM Ron Giovanniello said. "It is an especially gratifying award, because it is a peer award It's great to be recognized as among the best from the best in the industry.'

Woodward Communications Rocker WAPL/Appleton, WI rounded out the category for markets 101+. GM Greg Bell said, "Obviously, we are delighted, proud and grateful for the honor. Accolades go out to PD Randy Hawke [who left the station last month for WLUM/Milwaukee]. I pay him a lot of tribute for this, as well as the entire WAPL on-air team.

Here's a complete list of the rest of this year's R&R Industry Achievement Award winners (you'll find even more coverage of the winners throughout this week's issue of **R&R**):

#### General Awards

Syndicated Personality of the Year: Howard Stern

GM of the Year (Markets 1-25): Mark Renier, WNNX/Atlanta GM of the Year (Markets 26-100): Tom Thon, Jacor/Columbus

GM of the Year (Markets 101+): Dick Lumenello, Jacor/Boise, ID Label of the Year (Platinum): Atlantic

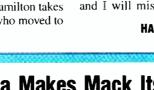
Label of the Year (Gold): Jive

Sr. Promotion Executive of the Year: Andrea Ganis, Atlantic

Local Promotion Executive of the Year: Denise Lutz, Arista/Chicago Independent Promoter of the Year: Jeff McClusky, McClusky & Associates

Radio Marketing Executive of the Year: Von Freeman, Jacor/Los Angeles **AWARDS/See Page 29** 

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ADVERTISING/SALES:	310-553-4330	310-203-8450	hmowry@rronline.com	NASHVILLE BUREAU:	615-244-8822	615-248-6655	Ihelton@rronline.com



Mack

lor's forthcoming name change] to capitalize on Rick's extensive experience in the Atlanta market and in the Oldies formats.' Chancellor Sr. VP/Regional Oper-

#### Radio Business

### **ABC, NABET Strike A Deal**

#### Tentative agreement ends months-long dispute

By JEREMY SHWEDER R&R WASHINGTON BUREAU jshweder@rronline.com

A contract dispute between ABC and several divisions of the company's NABET members is finally over.

A tentative deal made last week leaves just a ratifying vote as the last hurdle before a contract dispute that has dragged on for months comes to an end.

Five of 12 NABET units had refused to sign a contract agreement "From our point of a view this is a very positive step in developing what we've always wanted," ABC spokeswoman Julie Hoover told **R&R**. "That is to have all ABC NABET employees working on ratified contracts."

"From our point of a view this is a very positive step in developing what we've always wanted; that is to have all ABC NABET employees working on ratified contracts."

Julie Hoover

in February, leaving some NABET members working under a contract and others working without one. Under the new agreement, all NABET employees should be employed under a ratified contract by July 16. About 50 radio workers — mostly call screeners and technical workers — are affected by the deal. The five units had held out for an improved contract, but the final deal they agreed to is essentially the same as the contract signed by the original seven units, sources close to the deal say. ABC said that the new contract includes pay hikes for employees and brings the company's compensation and benefits package in line with competitors'.

All 12 NABET units went on a 24-hour strike in November over, among other reasons, what they claimed was ABC's refusal to supply detailed information on its health plan and ABC's intent to cut medical benefits to part-time employees. ABC then locked out the union for more than two months after the work stoppage.

Several notable politicians and some on-air talent refused to cross picket lines during the lockout.

The five units that had been holding out were New York, Washington, Chicago, Los Angeles and San Francisco engineering technicians; New York desk assistants; San Francisco newswriters; New York couriers; and New York radio talent coordinators.

#### **FCC Raises Radio Regulatory Fees**

The FCC, needing to raise an extra \$10 million in regulatory fees in fiscal year 1999, is increasing the total regulatory fee structure for radio stations. Most classes of stations will see yearly fees rise about 10%, as the commission tries to hit its quota of \$172,523,000 in fees for the year from the entire telecommunications industry — 6% higher than the previous year. The accompanying charts show how the fee structure for all classes of radio stations has changed from FY '98 to FY '99. The new fee schedule goes into effect Sept. 10.

FY 1999 Radio Station Regulatory Fees							
Population Served	AM Class A	AM Class B	AM Class C	AM Class D	FM Class A, B1 & C3	FM Class A, B, C, C1 & C2	
< 20,000	430	325	225	275	325	430	
20,000 - 50,000	825	650	325	450	650	825	
50,001 - 125,000	1,350	875	450	675	875	1,350	
125,001 - 400,000	2,000	1,400	675	825	1,400	2,000	
400,001 - 1,000,000	2,750	2,250	1,250	1,500	2,250	2,750	
> 1,000,000	4,400	3,600	1,750	2,250	3,600	4,400	

FY 1998 Radio Station Regulatory Fe	25
-------------------------------------	----

Population Served	AM Class A	AM Class B	AM Class C	AM Class D	FM Class A, B1 & C3	FM Class A, B, C, C1 & C2
<20,000	430	300	200	250	300	400
20,000 - 50,000	750	600	300	400	600	750
50,001 - 125,000	1,250	800	400	600	800	1,250
125,001 - 400,000	1,750	1,250	600	750	1,250	1,750
100,001 - 1,000,000	2,500	2,000	1,000	1,250	2,000	2,500
>1,000,000	4,000	3,250	1,500	2,000	3,250	4,000

#### Bloomberg BUSINESS

#### Discrimination Suit Contributes To Failure Of WWCT Sale

**B** ob Kelly dropped his \$7.75-million offer to buy WWCT-FM/Peoria, IL earlier this month due to "deterioration on all fronts: income, ratings and its image in the community," he told **R&R**. Kelly was referring to the recent decision by a Peoria jury forcing the station to pay former jock Jenifer Daniels \$1.6 million for allegedly discriminating against her after she returned from maternity leave in March 1996. Kelly — owner of four other stations in the market — also said that the station's ratings plummeted after Rock WGLO-FM came into town. WWCT owner Bruce Foster, who declined Kelly's alternate offer of \$6 million earlier this month, told **R&R** that Kelly is responsible for the station's decline, since he had been operating it through an LMA since last July. Foster has appealed the ruling in the Daniels case.

#### Small Operators Decry Microradio Proposal

M any stations believe that because of spectrum congestion in larger markets, most low-power FM licenses would be dumped in smaller and medium markets, making them "extremely vulnerable to fragmentation of their audiences and incursion on their coverage areas," as pointed out by David Fitts, GM of three Washington state Christian stations. Almost all small operators filing comments with the FCC say that, by eliminating second- and third-adjacent channel protection, LPFM would interfere with existing stations and hamper the rollout of digital radio. Other stations believe the commission won't be able to regulate the hordes of new licensees: "This havoc would spell administrative doom in the FCC," said Raymond Garon, VP/GM of Saga New England. WTUZ-FM/New Philadelphia, OH GM Edward Schumacher has a suggestion for would-be microbroadcasters: "If they have a problem with lack of programming diversity, form a noncommercial group and apply in the educational portion on the band."

#### MP3.com Signs Licensing Deal With ASCAP

A SCAP said that downloading or streaming a song off the Internet is a performance, and therefore MP3 sites should agree to licensing arrangements. The largest performing rights organization would not reveal terms, except that it is a multiyear deal and ASCAP will take a "marginal" percentage of the site's annual revenues or expenses. Licenses from the thousand or so websites — including Broadcast.com and Liquid Audio — with which ASCAP has inked deals have ranged from \$250-\$200,000 per year. ASCAP licenses music by 85,000 songwriters, composers and publishers, and is in talks with some 700 other sites, including Launch.com and Goodnoize. ASCAP VP/Marketing Phil Crosland told **R&R** that MP3.com is also developing a "radio channel" that will feature ASCAP music.

#### Infinity To Buy Back \$500 Million In Stock

Infinity Broadcasting said last week that its board of directors had approved the purchase of up to \$500 million in company stock, though that doesn't mean Infinity has to buy that amount. Companies generally buy their own stock to give investors a sign of confidence when the stock is trading poorly or when the company is trying to "redeploy free cash flow," as Prudential's James Marsh told **R&R**. Marsh said he was "a little perplexed" at Infinity's announcement, because Infinity is trading at about 21-times broadcast cash flow — not a large discount. "I think they would be better served to go out and buy radio stations at 15- or 17-times cash flow," Marsh said. Marsh has an "accumulate" rating on Infinity stock. The buyback represents about 13% of the company's outstanding stock.

#### *Cumulus To Sell Shares; Citadel, Real Close Offerings*

C umulus Media filed this week to sell 8.2 million shares of class A common stock. All the proceeds will go to the company, which will use them to pay back 35% of its series A cumulative exchangeable redeemable preferred stock due 2009 and to reduce its \$225-million debt with Lehman Credit. The offering — which boosts Cumulus' outstanding shares to 27.9 million — is being underwritten by Morgan Stanley, Lehman Brothers, Prudential and Bear, Stearns, and is expected to close next month.

Meanwhile, Citadel sold 10 million shares at \$29.25 on Monday, while Real Networks closed a 4-million-share offering last week that raised \$232 million (before expenses) for the company and for certain shareholders (employees and other insiders). Proceeds from the sales are earmarked for "general corporate purposes."

#### **Continued on Page 8**

#### **R&R/Bloomberg Radio Stock Index**

This weighted index consists of *all* publicly traded companies that derive more than 5% of gross revenues from radio advertising.

	•			Change Since		
	One Year Ago	One Week Ag	0 6/11/99	One Year Ago	One Week Ago	
Radio Index	235.82	299.80	300.43	+27.13%	-0.21%	
Dow Industrials	8944.54	10,855.56	10,490.51	+21.37%	+3.48%	
S&P 500	1133.20	1342.84	1293.64	+18.50%	+3.80%	

## THE BEST JUST GOT BETTER

SW is now Tetworks LAUNCH Radio Networks

> LAUNCH Radio Networks will continue to provide the best in music & entertainment news for the following formats:

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For more information please contact **Ron Rivlin** at: ph: **212-833-7320** fax: **212-833-4994** 

#### **Radio Business**



#### TRANSACTIONS

#### Nebraska Purchase Highlights Quiet Trading Week

100kw Grand Island FM sold for \$5.9 million; Don Crawford adds to holdings with \$1.5-million Denver purchase

#### Deal Of The Week

KSYZ-FM/Grand Island, NE PRICE: \$5.9 million TERMS: Asset sale for cash BUYER: Neuhoff Communications Inc., headed by President Geoff Neuhoff. It owns three other stations. Phone: (217) 787-9200 SELLER: Mid-Nebraska Broadcasting. Phone: (308) 382-0108 FREQUENCY: 107.7 MHz POWER: 100kw at 899 feet FORMAT: AC BROKER: Dick Chapin of Chapin Enterprises

Arkansas

KXIO-FM/Clarksville PRICE:\$120,000



#### **One-On-One Sports Is Proud To** Welcome Its Newest Teammates.

WPIE-AM1160 Ithaca, NY WIBM-AM1450 Jackson, MI WKTY-AM580 La Crosse, WI

WISN-AM1130 Milwaukee, WI KDUS-AM1060 Phoenix, AZ WTJK-AM1380 Rockford, IL WQYK-AM1010 Tampa, FL WMIM-AM1590 Yorkhaven, PA

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L KCTD Los Angeles, CA

One on one AM620 SPORTS AM620 WJWR New York, NY TERMS: Asset sale for cash BUYER: RiverValley Radio Group LLC, headed by President Frances Harp. She owns five other stations, including KCAB-AM & KCJC-FM/ Dardanelle & KWKK-FM/Russellville. Phone: (501) 968-6816 SELLER: J.L. Richardson. Phone: (501) 754-2076 FREQUENCY: 106.9 MHz POWER: 5.9kw at 112 feet FORMAT: AC BROKER: MGMT Services

#### California

KNTI-FM/Lakeport PRICE: \$1.16 million TERMS: Asset sale for cash BUYER: Bicoastal Media LLC, headed by President Kenneth Dennis. It also owns KXBX-AM & FM/ Lakeport & KQPM-FM/Ukiah. Phone: (415) 789-5035

SELLER: Excelsior Communications Inc., headed by President Kenneth Cunningham. Phone: (707) 263-6113

FREQUENCY: 99.5 MHz POWER: 2.4kw at 1,920 feet FORMAT: AC BROKER: North Country Communications

#### Colorado

#### **KBNO-AM/Denver**

PRICE: \$1.5 million TERMS: Asset sale for cash BUYER: KLZ Radio Inc., headed by President Donald Crawford. He owns 27 other stations, including KLZ-AM/Denver. Phone: (215) 628-3500 +

SELLER: Colorado Communications Corp., headed by President Zee Ferrufino. Phone: (303) 292-5266 FREQUENCY: 1220 kHz

POWER: 660 watts day/11 watts

FORMAT: Spanish News/Talk BROKER: John Pierce of Force Communications

#### Indiana

WTHC-FM/Seelyville (Terre Haute) PRICE:\$665,000 **TERMS:** Asset sale for cash plus \$250,000 consulting agreement **BUYER: Bright Tower Communications Inc.,** headed by President **Donald Foster**. It also owns WMGI-FM/Terre Haute. Phone: (317) 684-1100

SELLER: Hester Broadcasting Corp., headed by President Dan Hester. Phone: (812) 235-9668 FREQUENCY: 95.9 MHz POWER: 4.1kw at 397 feet FORMAT: Country

#### Michigan

#### WMHG-AM & WSHZ-FM/ Muskegon & WMRR-FM/ Muskegon Heights (Muskegon)

PRICE: \$2.7 million TERMS: Asset sale for cash BUYER: Connoisseur Communications Inc., headed by CEO Jeffrey Warshaw. It owns over 40 other stations, including WMUS-AM & FM/ Muskegon. Phone: (203) 227-1978 SELLER: Goodrich Radio Marketing Inc., headed by President Robert Goodrich. It owns four other stations, including WSNX-FM/ Muskegon. Phone: (616) 698-7733 FREQUENCY: 1600 kHz; 107.9 MHz; 101.7 MHz POWER: 5kw; 15kw at 420 feet;

12kw at 476 feet

FORMAT: Nostalgia; Hot AC; Classic Hits

#### North Carolina

#### WHGG-FM/Roanoke Rapids

PRICE: Not listed TERMS: Asset sale for cash BUYER: Appalachian Educational Communications Corp., headed by President Kenneth Hill. It owns four other stations. Phone: (423) 878-6279

SELLER: The Union Mission of Roanoke Rapids. Phone: (252) 537-3372

FREQUENCY: 90.1 MHz POWER: 760 watts at 174 feet FORMAT: Religious "Hit the road Jack and don't you come back no more...

Just add music and perceptions are altered. Emotions are heightened.

And, most importantly, your revenues are boosted. That's because nothing else has music's power to make your programming hit home, enhance your station's identity and increase your market share. Put the power of music to work for your business, and you'll see the picture change in the best possible way.

USCERANCES VEVERYTHING

FRY



"Everytime you

you take a

go away,

piece of me

with you...

BMI operates as a non-profit-making organization of songwriters, composers and music publishers that licenses songs for public use. Your BMI license fees are distributed to songwriters, composers and music publishers to support the craft of songwriting.

#### Radio Business

#### TRANSACTIONS Continued from Page 6

#### WADA-AM/Shelby

PRICE:\$80,000 TERMS: Asset sale for cash BUYER: Edwin Johnson. Phone: (864) 487-4822 SELLER: Debbie Clary. Phone: (704) 480-1407 FREQUENCY: 1390 kHz POWER: 1kw day/500 watts night FORMAT: News/Talk

#### South Dakota

KMSD-AM & KPHR-FM/ Milbank & KDIO-AM/ Ortonville, MN PRICE: \$720,633.98 TERMS: Asset sale for cash BUYER: Pheasant County Broadcasting Inc., headed by President Robert Ingstad. He owns 21 other

#### Jones

Continued from Page 1

that is good for our future." BP, founded in 1958, has about 60 employees, all of whom will stay on following the merger. Newton said. BP will also continue working with BE on deals that fit BP programming with BE equipment. Specifically, BP will continue working with BE's AudioVAULT digital programming system.

For Denver-based Jones, the merger gives it control of a competitor that has grown into a "radio programming powerhouse," according to Jones CEO Ron Hartenbaum. BP serves about 1,000 radio stations worldwide. Jones says it is the largest producer and distributor of 24hour formats, with over 1,100 stachased by Jones last year. Jones produces and distributes programming to over 5.000 radio stations nationwide.

tions. With MediaAmerica, pur-

stations. Phone: (701) 845-1490

SELLER: Success Broadcasting

Corp., headed by President Dan

Sorenson. Phone: (605) 432-5516 FREQUENCY: 1510 kHz; 104.3

POWER: 5kw; 97kw at 981 feet; 670

1exas

TERMS: Stock purchase agreement BUYER: Sendero Multimedia Inc.,

headed by President Alberto Munoz.

SELLER: Cynthia Earle, President

of Alderete Communications Inc.

**KBDR-FM/Mirando City** 

MHz; 1350 kHz

(Laredo)

PRICE: \$1.675 million

Phone: (956) 686-8170

FREQUENCY: 100.5 MHz

POWER: 42kw at 535 feet

No phone listed.

FORMAT: Oldies

watts day/38 watts night

FORMAT: AC; Oldies; Country

"We're building a family of complementary, top-notch businesses focused on radio programming." Hartenbaum said. "BP fits our strategy perfectly. They've created a unique position in the radio industry as a highly respected, serviceintensive company."

Neither Jones' nor BP's service will change dramatically. The companies have been doing business together for some time already, as MediaAmerica has been serving as BP's sales rep for the past five years.

"In effect, it's an ownership change, but a lot of the relationships remain the same," Newton said.

#### Hamilton

Continued from Page 3 forward to the opportunity of being over here with the Mix and the Buzz, and thank God Tom Schurr has left a good lie in the middle of the fairway for me."

Hamilton had managed KBXX for nine years. Before that he was GM at WUSN/Chicago and KLSX/ Phoenix.

#### Bloomberg BUSINESS

#### Continued from Page 4

#### FCC Grants One-To-A-Market Waiver For Clear Channel

The FCC granted a one-to-a-market waiver to Clear Channel Communi- cations this week to own both TV and radio facilities in the Albany-Schenectady-Troy market and in the Harrisburg area. Clear Channel had to apply for the waivers after its \$85-million purchase of 21 radio stations from Dame Media last year. The commission ruled that the public would be served by Clear Channel's owning both radio and TV facilities in the markets because economic efficiencies would result in better programming. There was no opposition to the waivers.

#### FCC 'Listener' Definition Is Crystal Clear

A fter two years under review, the commission has finally ruled that Crystal Communications is the licensee of WKNY-AM/Kingston, NY and WRRB-FM/Poughkeepsie, NY — and in doing so broadened its definition of a listener. The Crystal case had been on appeal after a challenge from Charles Stewart, who said that Crystal's \$2-million purchase of the CHET-5 stations would give it overwhelming control of the market. But the FCC said the five stations that Crystal would own in the market would only give the company about 42% of the ad revenue — not enough to stop the deal. Nonlisteners can't challenge a transfer, and Crystal had argued that Stewart was not a qualified listener because he didn't live in the stations' community of license or service area. The FCC changed its own policy in this case by broadening the definition of "listener" to include nonresidents who listen to the station on a regular basis, such as listeners who commute through the service area.

#### CBS, Chancellor Increase Internet Presence

CBS added another company to its growing stable of online ventures last week: It announced it will take a 35% stake in ThirdAge.com in exchange for \$54 million in ads and promotions across all CBS media. ThirdAge targets baby boomers — "an important component" of the CBS TV audience, said the broadcaster — with news, chat and advice columns. CBS, which also has investments in Switchboard, SportsLine USA, Marketwatch.com, Hollywood.com, StoreRunner.com and Office.com, also received warrants that allow it to claim another 5% of ThirdAge.

Chancellor Media also recently acquired a 25% stake in CustomDisc.com, which allows users to burn up to 70 minutes worth of music to a CD. Spokesman Joe Jaffoni told **R&R** that the company made the investment independent of the local web portal/e-commerce plan it announced in March. However, he said, "There may be a way to dovetail it with this investment." Financial terms of the deal weren't released.

#### Radio One Ponders 'Net Play

**R** adio One is talking to a number of Internet firms about streaming its stations' audio, e-commerce opportunities or a CBS/Clear Channel-style investment (exchanging a stake in an Internet company for millions of dollars in on-air inventory), as previously reported in **R&R**.

"The Internet is a complementary part of our business," CFO Scott Royster said last week. He added that CEO Alfred Liggins "wants to build a multibillion-dollar company." Clearly part of that growth will be in cyberspace.

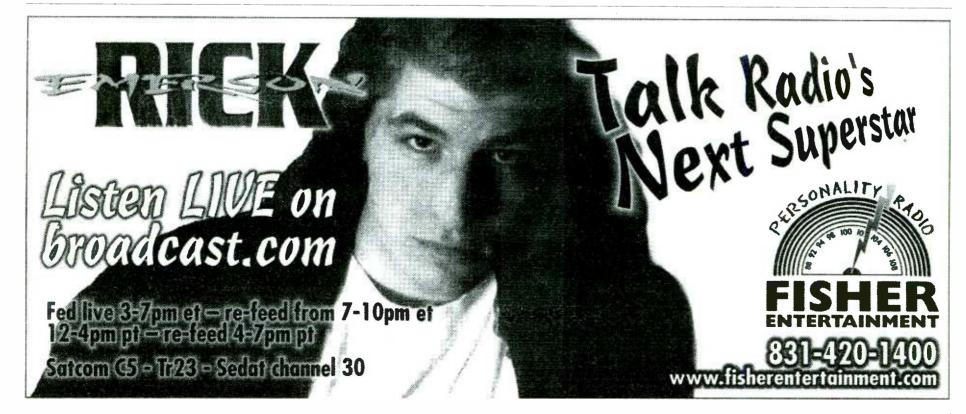
#### Liquor Industry Praises Casino Ad Ruling

L ast week's decision by the Supreme Court to lift the ban on broadcast advertising of casinos could herald a fresh effort by the Distilled Spirits Council of the United States to spearhead the growth of liquor advertising. The Council last week applauded the highest court's decision by saying, "This unanimous ruling reflects the unwavering commitment of the highest court in the land to protect the rights of industries to provide consumers with truthful and non-misleading information about their legal products and services and for broadcasters to air that information."

Since the council ended its self-imposed ban on broadcast advertising in 1996, it reports that about 1,000 radio and TV stations have agreed to take liquor spots.

#### Tribune Expects Cash Flow To Rise This Year

Tribune Co., the owner of WGN-AM/Chicago, the *Chicago Tribune* and 17 TV stations, said that it expects 1999 cash flow to increase 10-15% over last year. Tribune's broadcast and Internet businesses are driving the growth.



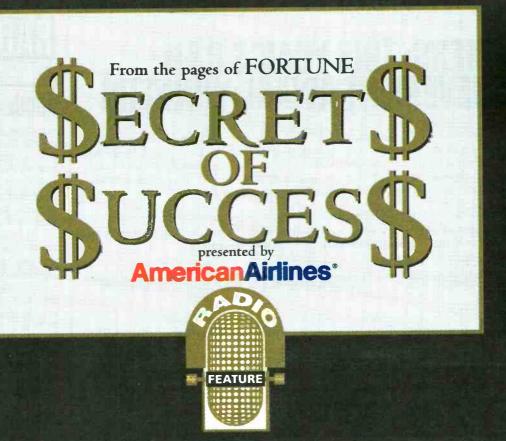
## **Get In On The Secret!**



Host Wally Amos Founder Famous Amos



Host Kay Koplovitz Founder USA Networks





Host Lauren Hutton Entrepreneur/Environmentalist Lauren Hutton New York, Ltd.



Host Jim McCann President 1-800-Flowers

#### A license-free, 90-second Radio Feature that will inspire and motivate your listeners on the road to success!

Hosted by 25 to 30 of the most successful men and women in the business world.

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Call now and be the only station in your market to have it!

For a demo and further information call: 1(800)385-4612

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New Haven CT Roanoke VA Oxnard/Ventura CA Bridgeport CT Visalia CA Flint MI Jackson MS Saginaw MI Reno NV Appleton/Oshkosh WI Atlantic City NJ Biloxi MS South Bend IN Tallahassee FL San Luis Opispo CA Fort Smith AR Lincoln NE Green Bay WI

Lake Charles LA Sioux Falls SD Burlington VT Sioux City IA Jackson TN **Billings** MT Cheyenne WY Brunswick GA Fort Scott KS Hardin MT Helena MT Huron SD Coos Bay OR Litchfield IN Madison GA Miami AZ Monticello MS Rosenburg OR

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- Summer's blockbuster sales categories, Page 12
- Risk-taking on 'The Road to Success,' Page 12
- Stations' party promo packages, Page 16

"We are what we repeatedly do. Excellence, then, is not an act, but a habit." - Aristotle

management • marketing • sales

SALES

## PEAK PERFORMERS: THIS YEAR'S R&R INDUSTRY ACHIEVEMENT AWARD WINNERS

#### By Jeff Axelrod

MMS Editor jaxelrod@rronline.com

Two weeks ago, at R&R Convention '99 in Los Angeles, a select few radio and record people were given the ultimate honor: a vote of confidence by their peers. These are the winners of the 1999 R&R Industry Achievement Awards. Congratulations to each and every industry professional who was nominated this year - you're all winners. Those who appear on the pages of R&R this week simply happened to get the most votes.

On this particular page are those who triumphed in the three market-size categories for General Manager of the Year, along with the Marketing Executive of the Year. I asked each to give their thoughts on winning, mention some of the highlights of their award-winning year and take a look ahead at the coming year

#### **GENERAL MANAGER OF THE YEAR, MARKETS 1-25**

MARK RENIER WNNX-FM/Atlanta and WHMA-AM & FM/Anniston, AL

On winning: "It's always nice to be singled out for your achievements, and this is the first time I've gotten an industry award



of this nature. And it feels great! I appreciate the fact that I'm in a situation with Susquehanna where they allow us the flexibility to do things to learn and grow and get attention like we have, not only for myself, but for the station over the last few years

Looking back: "The station has been able to maintain successful ratings and revenue based on its flexibility and its brand in the market. We have regularly shifted and adjusted as the popularity of the music has gone through its ebbs and flows. We've always maintained a high database, newspaper, website and, this year, 'Project X.''

Looking ahead: "We're looking forward to having our Anniston

station moving in so we're able to spread the talents of 99X between two different signals in town. It'll be a different format, but we have a lot of people at 99X who are very talented, and we want to give them the opportunity to grow as we put that on.

#### MARKETING EXECUTIVE OF THE YEAR VON FREEMAN

Clear Channel/Los Angeles

On winning: "R&R - I first started in Dodge City, KS, and I still have the very first copy I could steal off my PD's desk. It was always a



dream of mine to be featured in R&R. Thanks to everybody at R&R who have been friends over the years and to all the PDs, morning show guys, GMs and corporate people who have helped me along the marketing and promotion director route. Along the way we've tried to reinvent the way radio is marketed and I think the change is finally starting to happen. I especially want to thank my wife, Amy, who's worked with me at with every station since Q104 in Kansas City. She certainly influences my perspective on marketing, promotions and sales. Looking back: "To be at KIIS-FM, with

Rick Dees, Paul Joseph, Roy Laughlin, Dan Kieley ... this team has developed some of the best promotions I've ever seen in radio. Giving away a million dollars (which is a tremendous thrill), the Budweiser beach house, KXTA's 'Winning Way,' adding Channel 103.1 ... it's been an incredible year. And then to top it off with Wango Tango!" Looking ahead: "An international TV show that puts radio, Clear

Channel and KIIS-FM on a pedestal - that's what we're going to do with the Radio Music Awards in October. Radio's going to blow the ratings off TV, because we've never been on a pedestal strutting our stuff. And believe me, radio is a medium that should be strutting its stuff. We move mountains but get no credit for it

#### **GENERAL MANAGER OF THE YEAR, MARKETS 26-100** TOM THON

Clear Channel/Columbus, OH

On winning: "Do I get a plaque? It's been a wonderful year. I'm honored and truly humbled by the award, and I thank all of the



people I work with for giving me the opportunity to get this recognition. Looking back: "The last year has been the most challenging one of my 15-plus years as a GM. Jacor, prior to the Clear Channel ownership, spun off WLVQ to CBS as part of the Nationwide

#### transaction and the Department of Justice issue. We closed on that deal about 60 days prior to what would have been my 20th anniversary with 'LVQ. A little part of my radio heart went with WLVQ, but the beauty of it is I've had a complete heart transplant with WNCI. [Thon is GM of 'NCI and WZAZ, as well

as Market Manager for Clear Channel/Columbus.]

#### GENERAL MANAGER OF THE YEAR, MARKETS 101+ DICK LUMENELLO Clear Channel/Boise, ID

On winning: "After 35-odd years in this business, it's very nice

recognition, and I'm very pleased. I'm not that far away from retiring, and it's a very nice way to go out and be recognized. I'm very proud of it, and I'm proud of the people here at the radio stations in Boise. It's due to their hard work and diligence that we have had this success.

Looking back: "We've got six radio stations here in Boise, and four are ranked in the top six. We generate a lot of revenue --- we probably do upwards of 50% in the market. But the thing I'm most proud of is that about eight years ago there was a cluster of about 16 people who worked for a couple of radio stations but weren't real proud of what they did or

how they did it. The thing I like to say more than anything is that we now have 70 people who are proud of who they work for and what they do. They're all winners, and it's nice to have people around you like that.

Looking ahead: "You're only as good as you were the last day of the last month, and that's a philosophy I've had for the last 35 years. Although we've had a great year this year, we're going to have to improve on what we do next year through better programming and increasing our shares of revenues in the marketplace. We're fortunate that we're in a market like Boise. Even though it's a relatively small market, it is a booming little market with a lot of growth left.

#### GETS SUCCESS STORIES FROM THE RA

#### **PHONE COMPANY DIALS FOR DOLLARS**

SITUATION: MVP Communications is a regional long-distance phone company based in southeastern Missouri. It's competing against the usual assortment of telecom giants - MCI, Sprint, AT&T, etc. The company also happens to be owned by the parent company of Zimmer Radio Group, so radio seemed to be a natural marketing vehicle. OBJECTIVE: MVP wanted to distance itself from the other phone companies. Previously, ads had talked about service and competitive rates. But as writer/producer Bryan Young explains, he wanted to take the pitch to a more emotional level. "People are tired of hearing from telemarketers. Our goal was to create dissatisfaction with the status quo from other long-distance phone companies."

CAMPAIGN: Young created a commercial that ran on all of Zimmer's radio stations in the Cape Girardeau, MO area. It begins with a phone ringing When answered, a long-distance telemarketer begins a pitch, talking about how wonderful their company is ... to the tune of "Hava Nagilah." As the person being called becomes annoyed and hangs up, an announcer says, "You want great rates on long distance? Call the company that doesn't call you, MVP Communications." Young says the concept was simply to paint a picture of a situation we've all been in before. "It was an image to evoke an emotion among listeners who don't like the people who call them."

RESULT: The "Same Old Song and Dance" spot was entered into the 1998 Radio-Mercury Awards competition. On June 10 Bryan Young was awarded the contest's \$10,000 prize for Best Station-Produced Spot. (Oh, yeah ... MVP was pleased as well!)



Zimmer Radio Group's Bryan Young, winner of the Radio-Mercury Award for Best Station-Produced Spot, accepts his trophy from RAB Exec. VP/National Marketing Judy Carlough

#### **RAB TOOLBOX**

#### More marketing information and resources from the RAB

#### FROM MEDIA TARGETING 2000

More than half of those who spend more than \$100 on groceries in the average week earn more than \$50,000 per year, and 34% are college graduates. Nearly four-fifths (78%) own their homes, and 49% have children living at home. This group spends an average of 47% of its daily media time with radio.

#### INSTANT BACKGROUND - SUPERMARKETS

Choosing where to shop. Percentage of shoppers indicating the following aspects are "very important" in determining where to shop for groceries (multiple answers): Clean, neat store, 91%; high-quality produce, 91%; high-quality meat, 86%; courteous, friendly employees, 82%; use before/sell-by date marked, 82%; accurate shelf tags, 77%; low prices, 77%; convenient location, 75%; fast checkout, 70%; personal safety outside store, 70% (Food Marketing Institute/Supermarket News)

For more information, call RAB's Member Service HelpLine at (800) 232-3131 or log on to RadioLink at www.rab.com



luminaries gathered for the Radio-Mercur Among the nies in New York were (1-r) NAB Pres. Eddie Fritts, NAB Radio Board Vice Chairman Bill Poole, NAB Exec. VP/Radio John David, Infinity co-COO David Pearlman and Emmis Chairman Jeff Smulvan.

# Not Top Five on the Ranker?

## You Might Be with MapMAKER

Rankers are great if you're a top station. But if you're not, you've probably lost a lot of business you might have been right for. MapMAKER<sup>SM</sup> can help you get past the "top station" roadblock and get on the buy. MapMAKER replaces Metro-based rankers with something retailers really

respond to — retail trading area rankers (listening in retail trading areas).

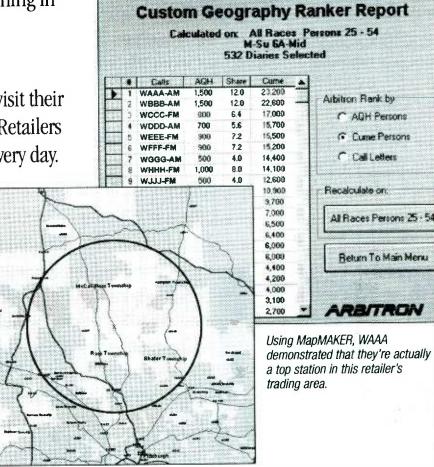
#### Look at retail trading areas

Retailers care most about those most likely to visit their store — the folks in their retail trading area. Retailers make decisions based on retail trading areas every day.

MapMAKER offers you a powerful solution to "top station only" sales situations because it positions your station in a language that retailers understand retail trading areas.

To learn how to turn "You're not top five" into "You're in on the buy," call your Arbitron representative today.

WapMAKER<sup>SM</sup> is a service mark of The Arbitron Company





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#### **SUMMER'S SALES BLOCKBUSTERS!**

Which categories spend the most when the weather heats up?

**By Michele Sketting** 

Interep Director/Marketing Communications

Summer poses an interesting challenge to advertisers, who often find it's harder and

costs more to get noticed when the temperature begins to soar. For those marketers whose peak sales period happens to coincide with summer, the challenge takes on that much greater significance.

For these summer advertisers, no medium seems better suited to the season than radio. Not only does radio experience little seasonal variation in its listening levels, it also lends itself to road trips, traffic jams and beach barbecues ... not to mention no reruns! Perhaps for this reason, radio receives 26% of its dollars during the summer months of June, July and August, compared to the 22% allotted to total media during the same period

So who are the big summertime spenders? Their diversity may surprise you. This article identifies eight of the most important advertising categories

for June through August, with a look at how radio fares with these summer blockbusters.

#### **MOTION PICTURES**

Overall, the motion picture industry spent almost \$2 billion on media advertising last year, which renders it an awesome force regardless of the season. Over the next few months America will continue to be bombarded with images from Star Wars - Episode 1: The Phantom

Menace, Austin Powers: The Spy Who Shagged Me, Tarzan and Wild Wild West, to name just a few. With the slew of megareleases each summer, one would think that motion picture studios spend the majority of their dollars during the summer months. However, last year movie advertisers spent just 24% of their total-year media budgets during the June-August period. Radio, on the other hand,

received 36% of its movie dollars during the summer months, which helps explain why movies and summertime are often synonymous within our industry.

#### **PERSONAL CARE PRODUCTS**

This may not be the first category that comes to mind when one thinks of summertime, but consider the money consumers spend each year to keep their hair from

turning frizzy, their lips from blistering and their insect bites from itching. These related products are busy spending money too. For instance, consider last year's summertime spending in the following categories:

• Lip and skin -- \$31 million (38% of 1998 total)

• Foot medications - \$28 million (49%)

 Hair styling and holding products— \$34 million (30%)

• Deodorant — \$45 million (29%)

• Women's shaving supplies --- \$15 million (45%)

• Depilatories/bleaches — \$5 million (58%)

Radio generally receives a smaller-than-average share from the personal care category, with the exception of network radio advertising for foot powder and lip products.

#### NATIONAL RESTAURANTS

Fast-food media campaigns are often linked to summer movies, and this year is no exception. Taco Bell,

**Continued on Page 14** 



#### <u>Don't expect rewards</u> THOUT RISK

By Dick Kazan

If Wal-Mart founder Sam Walton. one of the most successful

business people ever, offered you valuable business advice. what would it be? "Exceed your customers' expectations. If you do, they'll come back over and over. Give them what they want --- and a little more. Let them know you appreciate them. Make good on all your mistakes, and don't make excuses - apologize. Stand behind everything you do. The two most important words I ever wrote were on that first Wal-Mart sign: 'Satisfaction Guaranteed.' They're still up there, and they have made all the difference."

Walton came from humble origins, yet when he died in 1992, he left a \$25-billion fortune, making him the wealthiest person in America. Advice such as the above made him that successful and could make a huge difference in your career. Born in 1918, Walton grew up in small towns in Missouri

during the Great Depression, working various jobs



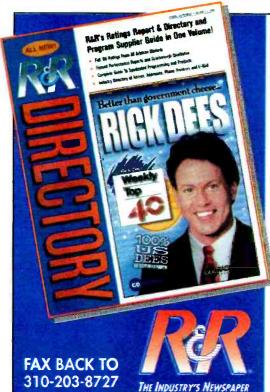
to help support his family. college graduation in 1940, Walton was hired by J.C. Penney in Des Moines as a management

trainee for \$75 a month. Eighteen months later he left to join the Army and was discharged when World War II ended in 1945

While in the service he'd gotten married and was now eager to build his career. Walton bought a failing Ben Franklin variety store in Newport, AR (population 7,000) for \$25,000. He used \$5,000 in savings and borrowed the rest from his wife's parents, whom he later repaid. Over the next five years he worked long hours, experimented with various marketing techniques and, despite being in a tiny town, gradually developed the highest sales of any Ben Franklin store in a six-state region. But Walton had made a costly contractual mistake.

When his lease ran out, he had no renewal option. The property owner was so impressed with the success of Walton's store that he refused to renew the lease. Instead.

Continued	on	Page	14
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Fill out and return this form	PLEASE FILL OUT CO	MPLETELY :	
to request new listings for your company in the all			
new R&R Directory.			
Verification forms for	CONTACT & TITLE		
existing listings are in the mail today to program suppliers. All other	COMPANY NAME		
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SALES

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MEDIABASE

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1000

DIONE

"Mediabase's accuracy is light years ahead...Z100 relies on Mediabase 24-7 every week."

#### Paul "Cubby" Bryant

Music Director Z100, WHTZ/New York, NY

"Use it, or stand the risk of having it used against you!"

#### **Domino** Program Director

WFLZ/Tampa, FL

"I use Mediabase 24-7 every day of the week because of its constant flow of updated information."

#### Tony Mascaro

Music Director WPLJ/New York

"I switched because of the versatility it offers. Mediabase 24-7 is a tremendous tool I use every day."

Leighton Peck Operations Manager KS95, KSTP/Minneapolis, MN

"Mediabase 24-7 provides me with great accuracy...I also use it to stay on top of other formats in my market, and for the prevalence of crossover music, like Shania."

#### **Darrin Smith**

Program Director WYNY/New York, NY

"Mediabase 24-7 helps me cover all the bases. It gives me a grandslam every time I log on."

#### **Jay Philpot** APD/MD WRQC/Minneapolis, MN

"I've relied on Mediabase 24-7 not only for their unparalleled accuracy but also for their ease of use and wealth of information and data... anyone not utilizing this tremendous tool is doing themselves a HUGE disservice!"

Frank Brinsley MD WTJM/New York, NY

Call Gregg Miller @ 212 445-3936 to sign up now for 24-7 access to the most accurate monitoring service available.



#### SUMMER'S SALES BLOCKBUSTERS!

#### Continued from Page 12

KFC and Pizza Hut partnered with *Star Wars*. McDonald's will pair with Disney's *Tarzan* and *Inspector Gadget*. Burger King is forgoing the movies in favor of TV's Teletubbies. While an even 25% of their total-year media budgets is spent June through August, restaurant chains warrant a summertime mention because they represent such a high spending category for media overall and radio in particular. Looking at radio advertisers by subclass, national restaurants are second among the medium's summertime spenders. Last year they spent \$33 million on radio during the summer months — 30% of their total-year radio budget.

#### **PRESCRIPTION DRUGS**

Does summer make you sniffle? You're not alone. In this increasingly important category, high summer spending is driven primarily by allergy medications, which also happen to represent the largest segment of direct-to-consumer prescription drug advertising in general. Last year the prescription drug industry spent \$281 million during the summer months. This tremendous figure accounted for just 23% of the year's total spending, but it's nothing to sneeze at. Again, radio's summer share was higher, at 28%.

#### BEER

What's an article on summertime advertising without a mention of beer? Would you be surprised to learn that summer spending accounts for just 26% of total-year spending for regular beer and 21% for the light/lo-cal variety? The surprise probably stems from the fact that radio's summer share is much higher. Beer companies' radio spending during June-August accounts for a whopping 40% of annual radio spending for regular beer and 39% for light/lo-cal beer. So, if radio works so well in the summer, why not spend more the other nine months of the year?

#### BEVERAGES

When we're not drinking beer (along with tequila and rum, which also see summer sales spikes), we're consuming nonalcoholic fluids just as enthusiastically. Did you know that 50% of all tea dollars are spent from June through August, as are 53% of all bottled water dollars? Noncarbonated drinks follow, with 37% of spending during the summer, and regular carbonated drinks come in at 28%. Together, these four segments spent \$224 million last summer. Again, radio receives a higher share of these categories' dollars during the summer, with percentages over 40% for each.

#### FOOD

Of course, we cannot live on drinks alone. Summer brings cookouts, picnics and barbecues, all of which boost spending for a range of products, including salad dressings, mayonnaise, hot dogs, marinades and all your favorite condiments. Don't forget the foils, wraps and barbecue equipment either. And where are we going to store all these goods? Refrigerators, of course, the makers of which spend 75% of their sizable \$21-million budget during the hot summer months. But before we leave this category, don't forget that ants love picnics too. That's why home pesticides and extermination services spend upward of 50% of their total media budgets from June through August. Radio generally does not receive a great deal of money from these particular categories, but spending potential certainly exists to give radio an additional source of summertime revenue,

#### TRAVEL

This category is something of a surprise. Despite summer vacations, most segments of the travel industry — including hotels, airlines and tourism boards — do not spend a disproportionate amount during the summer months. The only travel-related exceptions are theme/ water parks and gasoline. The latter category spent \$45 million dollars — 42% of its budget — last summer to get people in their cars and on the road. Of course, this last fact may itself be the most compelling reason of all to pitch advertisers on radio this summer.

All spending analyses based on 1998 Competitive Media Reporting data.

#### DON'T EXPECT REWARDS WITHOUT RISK

#### Continued from Page 12

he gave the place to his son. It was the low point of Walton's business career, forcing him to pack up his family to find a new town and start again.

Now 32, Walton was knowledgeable in business. He bought a variety store in Bentonville, AR and, as it became profitable, kept reinvesting until he had 15 stores and was financially secure. Then, in 1962, at the age of 44, he saw the opportunity of a lifetime in discount retailing — but couldn't convince investors. Rather than be denied, Walton and his wife risked everything to open the first Wal-Mart, pledging all of their assets to raise 95% of the money. His brother put in 3% and the store manager the other 2%.

What happened next revolutionized retailing. To succeed in discounting requires doing a huge volume of business, because profit margins are minuscule. So Walton slashed costs throughout his merchandising system, squeezing middlemen's and manufacturers' profits while carefully monitoring every aspect of his own operation. This allowed him to set very low prices and still make money, most of which he invested in opening more stores.

Eventually those stores put pressure on competitors such as Kmart and Target to lower their prices, and they clobbered those who were slow to respond, like Sears and Montgomery Ward. The consumer became king. Today Wal-Mart, SAM's Club and Supercenters have 3,579 stores worldwide with revenues of \$137 billion. They employ 910,000 people and are the biggest retailer on earth.

One other tip: Sam Walton was an outstanding listener and spent much of his time asking questions of store employees and customers. He felt there was no better way to serve customers than to listen to them and to those who knew them best.

Next week, I'll tell you about the wealthiest self-made woman in America and how she got to be so successful.

<sup>1</sup> Sam Walton: Made in America, Sam Walton with John Huey, 1992

**Dick Kazan** is a successful entrepreneur who founded one of the largest computer leasing corporations in the United States. He created and hosts *The Road to Success*, the first radio talk show to offer on-air business consulting to business owners and employees. E-mail your comments or questions to him at *rkazan@ix.netcom.com*.



www.americanradiohistory.com

## Dear Radio Professionals:

Paragon is honored to work with many of the finest radio stations in the United States. Without exception, great radio stations are run by great people.

Since January, I have traveled the country non-stop, meeting and strategizing with many of Paragon's client stations. The management talent at these stations is obvious, and in fact, one of the most rewarding aspects of my job. It's reassuring to know that when I get on a plane for the next city, the strategy I leave behind is the strategy that our client stations aggressively implement. Our clients understand that an effective strategy is only as good as the implementation process, and that is a major reason why they succeed.



It is no surprise to me that Paragon clients were nominated for 23 R&R Industry Achievement Awards! And it's also no surprise that Paragon clients took home 10 of the awards! I tip my hat to these exceptional radio operators and personalities, and take pleasure in recognizing their significant achievements.

R

C

**Station Nominees** 







MARKETING-

#### STATIONS' SUMMER PARTIES ... WITH STYLE

Summer's here, the radio station concert season is in full bloom and some stations are creating elaborate packages to make them as memorable as possible.



Alternative WKQX (Q101)/Chicago's Jamboree '99 featured 13 acts — all given comic-book treatment in a creative program that features band caricatures and factoids, not to mention plenty of station promos and (ka-ching!) advertising. Adding to the "collectible" nature of the programs was the fact that multiple covers were produced and distributed.

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VIP invitees to WXKS (Kiss 108)/Boston's 20th annual "KISS Concert" won't soon forget the invitations. Baskets lined with streamers contained a champagne bottle (vintage 1979, of course) full of goodies, including a mini-poster, disco ball keychain, lipstick, a small liquor bottle, scented wax lips and more streamers. Everything about it said "heck of a party" — and by all accounts, it was.

#### TV SPOTlight

#### IT'S ALL ABOUT THE JAMS!



There's a new station playing oldies that jam!



If you love oldies that jam, turn it up!

Meanwhile, a voice-over reinforces the message that there's a new station in town where you can hear all of these artists. Simple. To the point. And when you've got confidence in your product, sometimes that's all you need.

effective radio commercial, especially on a station

that's debuting a new music-intensive format.

familiar faces, like the recent spate of "Jammin' Oldies"-style converts do, those faces can be

features video and music from several instantly

recognizable core artists, including Marvin Gaye, Aretha Franklin, the Supremes, Smokey Robinson, Michael Jackson and Prince (back when he was still Prince). It mixes these images — some color, some vintage black-and-white — with a fluid background of muted, shifting colors to push the artists into the forefront without being "in-your-

This SuperSpots commercial for KFMK/Austin

And when you've got a format with tons of

vour best spokespeople.

If you'd like to see your station's ad in the TV SPOTlight, send at least three screen shots and a description or a videotape copy of the spot to MMS Editor Jeff Axelrod at R&R, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.

face.



#### FOUR WEEKS FORWARD Sales & Promotion Planning Calendar July 18-24

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July 18-24 Backwards Masking Awareness Week, Boredom Week, Lyme Disease Awareness Week

Chrysanthemum Day National Anti-Bigot Day National Caviar Day Railroad Day

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Back to Front Day Marilyn Monroe's first screen test (1946) First in-flight movie

shown (1964)

Chess Day National Lollipop Day Neil Armstrong and Buzz Aldrin walk on the moon (1969)

National Junk Food Day National Crème Brûlée Day Jesse James' first train robbery (1873) Don Knotts born (1924)

Day Preparedness Day Ratcatcher's Day Cleveland founded ain (1796) 23 National Vanilla Ice Cream Day Vanessa Williams resigns as Miss America (1984) Typewriter patented (1829) Tequila Day Pop a Wheelie Day Apollo 11 astronauts splash down safely (1969)



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Edison Media Research conducts complete, custom perceptual research and comes to your market for a full presentation of the results in two weeks.

## Two Weeks.

We've now been delivering on this promise for five years.

When you want to know what's going on with your stations and your markets you want to know <u>now</u>. That's why we developed the ability to turn around complete market studies in a fraction of the time it takes most other companies. We deliver music testing information faster, too.

Our unique methods have made Edison the radio industry's survey research leader. In addition to working with hundreds of radio



stations around the world, we are the company which has uniquely provided the industry with vital information such as the results of our At-Work Listening study, Internet Radio studies, Country Radio study, and our new Spot-Load study.

We aren't former GMs or PDs. We are <u>real</u> researchers, the ones that CNN and CBS News rely on to call elections, and the ones that the New York Times and Washington Post select to perform exit polls on election day.

Faster information is better information. Are you still waiting six weeks for your research provider to answer your vital questions? Call Edison today and find out how quickly the best information can be delivered. We're working with some of the premier radio operators in the world:

#### Randy Bongarten President Emmis International:

"They are real researchers who come with no agenda, no pre-selected format. If you want to win, you should call Edison today."

#### Steve Goldstein Executive Vice President Saga Communications:

"The data is reliable, but the real value comes from their analysis and their insight."

#### Chuck Tweedle General Manager KOIT/KDFC San Francisco:

"Edison does superb research combined with passion and enthusiasm that make me feel like they're part of my team."

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#### 18 • R&R June 25, 1999

#### Newsbreakers

#### It's Summers' Time As KZZP/Phoenix PD

KZHT/Salt Lake City PD Marc Summers has been appointed PD at Clear Channel CHR/Pop sister KZZP/Phoenix. Summers replaces OM Dan Persigehl, who exits, and PD/MD Dave Cooper, who will concentrate on his duties as PD of Hot AC sister KMXP.

Summers told **R&R**, "I'm still pinching myself! Okay, slapping the shit out of myself! I remember reading about the legendary KZZP as a young jock and never could have imagined that I would have a chance to be a part of its success into the new millennium. Just to have Clear Channel consider me for this position was an incredible compliment! I'd say I'm proud, but after a couple of years in Salt Lake, I've learned that pride is one of the seven deadly sins."

Prior to joining KZHT Summer was PD at WZYP/Huntsville, AL and also made stops at WXMK/ Brunswick, GA; WQPW/Valdosta, GA; and WBJW/Orlando.

Back at KZHT, Asst. PD/MD Jeff McCartney has been named interim PD.

#### CEF

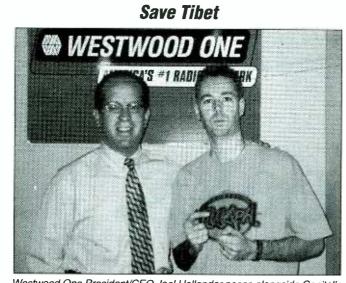
#### Continued from Page 1

For starters, his Rainbow/PUSH Coalition, the Minority Media & Telecommunications Council and other minority organizations will ask the FCC next month to require companies selling stations to certify they have sought out minority buyers. Under this proposal, sellers involved in smaller deals (not billion-dollar mergers) would certify on their Form 314 or 315 that they have notified "similarly situated" minority entities (those whose financials match the profile of buyers they are seeking). One way this could be accomplished that would protect the confidentiality of the seller, attorney David Honig told R&R, is to set up "multiple listing services" such as those used by the real estate industry.

There was also a strong momentum at the conference for the reinstatement of the tax certificate policy. Established by the Carter administration in 1978, this program allowed a company to defer taxes on capital gains from the sale of a radio station to a minority entity. The certificate was issued 359 times, according to FCC Chairman Bill Kennard, before it was repealed in 1995 by a Congress concerned about abuses of the program (minority fronts, stations sold after being owned by a minority for a short term, etc.).

Nevertheless, conferees agreed that no government undertaking has ever done more to enhance minority ownership than the tax certificate. "There are 5 million people who listen to an SBS station every week — 5 million people who would not be listening without a tax certificate program," said Spanish Broadcasting System President Raul Alarcon.

Hence, there were many calls for a new tax certificate that would survive both legislative and judicial scrutiny. Kennard came to the conference



Westwood One President/CEO Joel Hollander poses alongside Capitol's Beastie Boy Adam Yauch, a.k.a. MCA. Yauch is one of the founders of the Tibetan Freedom Concerts, which are produced by the nonprofit Milarepa fund and offered by WW1 exclusively to radio.

#### Popovich Named PD At WDOK/Cleveland

McVay Media Clevelandbased VP/Adult Contemporary **Dave Popovich** has been appointed PD of **WDOK/Cleveland**, effective July 16. He succeeds Sue Wilson, who earlier resigned from the Chancellor Media Soft AC to devote more time to her family and voice-over business.

"I'm very excited to have Dave on board," remarked GM Christopher Maduri. its "He's a true professional and an AC expert. He was responsible for Har

with a proposal he thinks will pass muster: He suggested a policy with strict standards to ensure that the program isn't abused, and with the stipulation that minority entities that buy stations through the tax incentive should hold them for at least three years. The plan should also take a "small-business plus" approach, he added, meaning that it should primarily benefit enterprises with limited capital, but should incorporate "enhanced benefits" for minorities and women.

Kennard said he hopes "to institutionalize these changes," but he did not elaborate on whether the FCC itself would implement any new policy. In the meantime, Senate Commerce staffer Lauren "Pete" Belvin said Committee Chairman John McCain is moving ahead with his own tax certificate proposal, which is expected to be introduced by the end of this month.

#### **Gifts From Uncle Sam**

If the tax certificate isn't revived, however, there are a number of federal government-styled alternatives. For instance, the privately held Telecommunications Development Fund — which, ironically, was spawned by the Telecom Act — has about \$25 million in capital that it is seeking to invest in minority broadcasting, wireless, telephone, Internet and other communications ventures.

Then there is the Small Business Administration, which provides seed bringing [current WDOK morning personality] Trapper Jack [Elliott] to Cleveland 13 years ago This is a perfect match."

Before joining McVay Media four years ago, Popovich was OM of WWWE-AM & WLTF-FM/Cleveland and was once Genesis Broadcasting's National PD. His other programming cred-

its include WFFM/Pittsburgh, KKCI/Kansas City and WWYZ/ Hartford.

money to small business investment companies. These outfits provide loans to companies with a net worth of \$18 million or less, such as New Image Media, a Hempstead, NYbased publisher of African-American hair care and beauty magazines. In their infancies, African-American broadcaster Radio One and Hispanic broadcaster El Dorado Communications received equity infusions from specialized SBICs, which target small businesses owned by "socially or economically disadvantaged persons."

Prospective broadcasters may also stand to gain from the beneficence or misfortune — of established companies. According to El Dorado Chairman Tom Castro, over the next 12-18 months about 100 stations should be spun off as a result of mergers between larger corporate entities. The NAB and radio titans like Mel Karmazin and Lowry Mays have also made initial steps toward establishing a seed fund that would finance minority broadcasting ventures.

On the other hand, there are the rarely seen "distress sales," which allow a broadcaster to sell a station facing license revocation at a discounted rate to a minority entity. The infrequency of this mechanism led former FCC Commissioner Henry Rivera to call it "an ineffective way to boost ownership."

While access to capital may have been the drum sounded throughout

#### EXECUTIVE ACTION

#### Journal Taps Mullins To Direct Country Prog.

V eteran programmer Moon Mullins has been named Director/Country Programming for the Journal Broadcast Group. The new position was created following recent FCC approval of Journal's purchase of Great Empire Broadcasting.

Mullins will oversee programming of the company's three Wichita Country outlets — KFDI-AM & FM and KYQQ-FM — and will also work with VP/Radio Programming Dave Dillon in consulting GMs and PDs at the company's 11 other Country stations.

"Moon is such a great fit with these Wichita stations and this position," Journal VP & Market Manager/Wichita Operations Ken Fearnow commented. "His entire career has been devoted to Country radio and country music. He has a long history of working with fullservice Country stations like KFDI, and I know he has a deep respect for the history and heritage of our sta-



Mullins

tions. I'm really excited about the knowledge, talent and experience he'll contribute to the success of these stations and our company."

Since 1996 Mullins has owned and operated FirstTrack, a Nashvillebased research and marketing firm. His career has included stints programming numerous legendary Country stations, including WDAF/Kansas City, WHN/New York, WSM-AM & FM/Nashville, WINN/Louisville, KSON/ San Diego and KFDI-AM & FM.

#### Summit

#### Continued from Page 1

your community and reach out and touch a kid, change their lives ... If each broadcaster represented here would use your positions in society, you would turn around hundreds of kids."

As Chairman of America's Promise, Powell today is leading America's charge to reverse the direction of dead-end kids. "The answer is to get into the lives of these kids when they are young, and you do that by giving them the message of hope, by investing in them," Powell told the crowd on hand for the NAB's first "Service to America" summit. The goal of the summit is to promote community service and volunteerism throughout the broadcasting industry.

"You put out messages every day. Help me put the message out across America," pleaded Powell, whose son, FCC Commissioner Michael Powell, was in attendance.

Powell encouraged broadcasters to create mentoring programs for underprivileged children, support community-based help programs and offer at-risk kids jobs in their broadcasting outlets. "Build America, or we are going to continue building jails," he said.

#### Produce Better Political News Programs

During a panel session on the media's coverage of politics, Paul Taylor — who left his political news beat at *The Washington Post* nearly four years ago to form a group that at first wanted mandated free political airtime — said broadcasters must improve their coverage of politics. Few in America's audience are paying attention to politics because there's a whole-

the two-day confab, Jackson brought everything into perspective at the close, reminding broadcasters, that, above all, they should "bring to bear a body of values." sale lack of informative political reporting on the airwaves, he and fellow political broadcast experts concluded during a panel session. But all agreed that if political news is offered to the public in informative, intelligent and balanced presentations, ratings will follow.

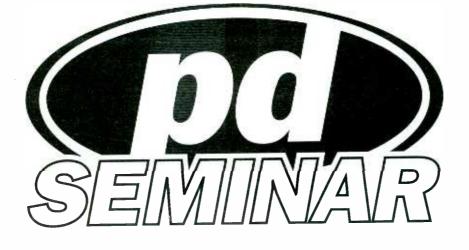
Taylor said that after lobbying Capitol Hill and fighting with the NAB, he's backed away from the free airtime issue. "[NAB President/CEO] Eddie Fritts has convinced me" that a federal mandate will never materialize. Taylor also said he's come to accept that free airtime requirements "from Big Brother" would never fly.

#### One For The Gipper

Later that evening former First Lady Nancy Reagan was recognized by the NAB's Education Foundation with the 1999 Service to America Leadership Award for her work to end drug abuse, for expanding the Foster Grandparent Program to a national level and for her part in creating the Alzheimer's Association. Standing before more than 500 dinner patrons in the Ronald Reagan Trade Center's massive atrium, an elegant Mrs. Reagan said, "I would do anything I could to have just a little bit of Ronnie's magic tonight."

WFAN/New York host Don Imus, who is syndicated by Westwood One on more than 100 stations, was given the Samaritan Award for raising nearly \$10 million since 1990 with his 28-hour radiothons to benefit the CJ Foundation for SIDS, the Tomorrow's Children's Fund and the Imus Ranch, under construction in Santa Fe, NM, which is intended to be an escape for kids with cancer and those who have lost siblings to SIDS.

The NAB also recognized Renda Broadcasting Company, Clear Channel Communications and Caribou Communications for their meritorious service during the deadly tornadoes that swept Kansas and Oklahoma May 3.



## The Most Productive Day You'll Have All Year

#### The 1999 Arbitron Seminar Series for Program Directors

#### Sharpen Skills, Refresh Knowledge and Learn the Latest

With the rapid pace of change in radio today, you need all the help you can get to keep your station on top and your P1s loyal. Whether you're a seasoned pro or an aspiring music director, you can benefit from an Arbitron Program Director Seminar. Attend a seminar last year? You'll still want to come so you can learn about our new PDspecific services and hear the latest info on important issues that affect your work every day.

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#### PD Seminar Series Highlights:

#### • Brand New! Spot Load Study

- PD Advantage: A Software Suite designed just for PDs! (Includes Diary Comments on CD)
- ExitPoll: Gain insight into diarykeepers' perceptions of your station
- The New Arbitrends

- Maximi\$er 99 for Programmers
- A walk through your Programmer's Package
- MapMAKER<sup>™</sup>: Graphically Map your Audience
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In addition, all attendees will receive copies of the Arbitron Program Director Resource Book, an invaluable guide for using and understanding Arbitron data!

Seminar registration is \$90 and is open to Arbitron clients only. No need to send money now – you'll be billed after the seminar.

Special reduced hotel rates are available for all seminars. To secure a room at the special Arbitron rate, call the hotel listed with the seminar you will be attending.

To register or for more information, visit our Web site at www.arbitron.com. Bob Michaels, manager of Radio Programming Services, can be reached at (972) 385-5357 or via e-mail at bob.michaels@arbitron.com.

#### 1999 Arbitron PD Seminar Schedule

#### Beyond the Basics Seminars

#### Denver, CO

Thursday, August 5 – Denver Airport Marriott at Gateway Park Call the Denver Airport Marriott at (303) 371-4333 by July 15 for the special Arbitron reduced hotel rate of \$119 per night.

#### Columbus, OH

Thursday, August 19 – Concourse Hotel & Conference Center Call the Concourse Hotel at 1-800-541-4574 by July 28 for the special Arbitron reduced hotel rate of \$94 per night.

#### Arbitron 101 Seminar

Columbia, MD

Wednesday and Thursday, September 22-23 – Arbitron Headquarters Call the Columbia Hilton at (410) 997-1060 by August 21 and ask for code # PROG-50 for the special Arbitron reduced hotel rate of \$99 per night.

#### Special BONUS Beyond the Basics Seminars

#### Orlando, FL

Plus special optional Disneyworld tour! Thursday, October 14, and Friday, October 15 (optional) – Wyndham Plaza Special optional behind-the-scenes tour of Disneyworld also available on Friday, October 15 for an extra \$50. Call the Wyndham Plaza at 1-800-964-9445 by September 13 for the special Arbitron reduced hotel rate of \$175 per night.

#### Columbia, MD

Plus Arbitron University! Wednesday and Thursday, November 10-11 – Arbitron Headquarters Call the Columbia Hilton at (410) 997-1060 by October 9 and ask for code # PROG-49 for the special Arbitron reduced hotel rate of \$99 per night.





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#### Newsbreakers

#### WWYZ/Hartford Gets Moore For PD Post

WWKA/Orlando PD Mike Moore has been named PD for Country WWYZ/Hartford. He replaces Greg Roche, who has left the station.

Moore. who will be in the station after the Fourth of July holiday, told  $\mathbf{R} \& \mathbf{R}$ , "There's a tremendous group of people in place, and I'm excited to work with that team. I'm confident we can make Country No. 1 again in that marketplace."

Moore had programmed WWKA for the last four years. Before that he spent 18 months as PD of KYNN-FM/Omaha.

#### Violence

#### Continued from Page 1

will increasingly be advertised and distributed over the Internet, we need to provide a standardized. information-based labeling system that will be a useful tool for parents."

The question of constitutionality arose, but Lieberman attempted to douse concerns with, "I'm very confident that this legislation is constitutional."

The legislation does not seek to prohibit or limit violence in recorded music, video games or motion pictures. Rather, it would force media producers to craft a uniform plan or system that would describe and rate the degree of violence and then be placed on a label on the product's exterior packaging so that parents would have a better understanding of what their children are buying, watching and hearing. During the press conference Stupak held up a red soda can and told reporters, "A Coke can tells you what's in it," and wondered why similar information could not be gleaned from media product labeling

The industry would have six months from the time the bill becomes law to develop a rating system, but could possibly negotiate for more time if needed, according a source in Stupak's office. The Federal Trade Commission would have the authority to accept, reject or modify the labeling system to reflect the intent of the law. The labeling would also have to include symbols or icons and written text and accurately reflect the violent content and age-appropriateness of the product.

Lieberman told **R&R** that while the video games industry has perhaps the best labeling system for its products, the music industry has the worst, and he is "hoping this legislation will bring the lesser rating system up." He criticized labeling on recordings for being vague and not providing parents with enough information. "We have tried to talk with [RIAA President/CEO] Hilary Rosen about this for several years, but she just doesn't want to hear from us."

The remarks riled Rosen, who told **R&R**, "That's very interesting about Lieberman. I've had many conversations with him, without ducking. I just don't agree with

#### **Entercom Adopts Anti-Violence Policy**

While the entire entertainment industry has been attacked recently for promoting a culture of violence, few, if any, entertainment companies have said they will tone down the products they produce.

That's why it was surprising on Monday when Bala Cynwyd, PAbased **Entercom** became the first major radio group to announce it would adopt self-regulation, saying it would refuse to air songs or commercials that promote violence.

"After Littleton and some of the other incidents, we were saying, "What can we do as a company?" said Entercom EVP John Donlevie. "Each of our stations do things individually, but what can we do as a company to help the process?"

Entercom has entered difficult territory with its program, because, as Donlevie admitted, no one can accurately define what constitutes violent or obscene music. Donlevie said that the hardest part of this announcement was coming up with a sentence to describe the company policy. The result was understandably vague: Entercom says it will reject any music or commercials that "advocate or condone criminal violence or which contain ultraviolent content in the context of a socially irresponsible message."

Entercom is not putting out a list of banned songs, Donlevie said. Instead, the group is actually leaving the question of what to play up to individual market programmers.

"We're not trying to establish an Entercom standards board," Donlevie said. "It's a statement of the values of the company to guide people who are making these day-to-day decisions."

On the advertising side, Donlevie again would not single out specific commercials that will not be played on Entercom stations, but he did say that ads for movies that glorify violence may be rejected. Again, the decision will come from individual market managers.

"If a station looks at that and says, 'I don't want to promote that movie,' what this policy says is that's fine with us," Donlevie said.

Entercom is putting its money where its mouth is on this subject. On Monday it pledged a \$1-million promotional grant to community organizations that provide outreach counseling for alienated children and teenagers.

--- Jeremy Shweder

him. So, I guess he considers that ducking."

She said the proposals pending in the House and Senate shouldn't be applied to the recording industry. "To apply the same kind of criteria that exist in another medium is meaningless and unworkable." She said lyrics are reviewed by the record company and the artist in the context in which they are presented, then a decision is made as to whether the material warrants an "explicit content" warning label. "It's a system that works," she added.

Rosen was elated that a duplicate version of the bill, offered as an amendment to the Child Safety Act, was shot down in the House last week (6/17). The vote to defeat the measure came after NAB President/CEO Eddie Fritts and National Cable Television Assn. CEO Decker Anstrom urged representatives to kill the amendment, suggesting it would dilute the impact and be counterproductive to the launch of the V-chip system being included in all new TVs. But Stupak spokesman Bob Meissner told **R&R** that the labeling legislation would have no negative impact on the V-chip and that Stupak's and Wamp's staffs were giving the issue their full attention and were talking to their colleagues about pushing through the labeling proposal. "It's very much alive, and we intend to pursue it," Wamp spokesman Dick Kopper told R&R.

As it stands now, the Act, if passed, would be the first amendment to the three-decade-old Cigarette Labeling and Advertising Act, which changed the way Americans view tobacco products. The House version of the bill has been assigned to the House Commerce Committee, of which Stupak is a member. The Senate version has been assigned to that body's Commerce Committee, which is chaired by McCain.

#### Hyde's 'Cultural' Bill Killed

Democrats appeared to have convinced enough Republicans that it's unconstitutional to make exposing children to sexually explicit music, movies or video games illegal. The House of Representatives voted down the measure 282-146 despite a vigorous effort by Illinois Republican Henry Hyde, who introduced the bill. Sean Spicer - a spokesman for Florida Democrat Mark Foley, who fought against the so-called "cultural" bill — pointed to the wide spectrum of both conservatives and liberals who voted against the proposal as an indication that it was bad legislation.

"On face value, it might sound good," he told **R&R**. "But once you start thinking about what the law really could do to curb kids' violence, there will be no actual change." Spicer had an additional concern: "Can the DOJ actually execute these laws? Congressional intent could be lost here."

— Jeffrey Yorke

#### O'Brien

Continued from Page 3 to WWDC-FM, 1'm delighted that John has given me these additional responsibilities. I'm thrilled to be joining the WWDC-AM & FM teams." WWDC-AM will become WGAY-AM following FCC approval.

#### UPDATE

#### Radio Disney Debuts In Palm Beach On WPOM

WPOM-AM/West Palm Beach has flipped from Gospel to ABC's Radio Disney children's format. The programming change coincides with the purchase of WPOM by Hibernia Communications, which owns six other stations that air Radio Disney.

Hibernia Communications President Kevin Reymond commented, "We've needed a radio station just for kids in West Palm Beach, and now, with Radio Disney, families will have access to music, entertainment, contests and events that have been created just for kids. Studies show that 76% of kids listen to the radio on any given day. But because radio ratings services haven't tracked listeners under the age of 12 in the past, these kids have long been ignored by radio programmers."

WPOM is currently in the process of hiring a GM, a Radio Disney representative told **R&R**. In the interim, Radio Disney management in New York is working with WPOM's traffic manager to coordinate the station's transition.

WPOM serves the West Palm Beach-Boca Raton market with 5kw at 1600 kHz. It will be joined in South Florida by WFBA-AM/Hialeah-Miami, which ABC Inc. has purchased from W.R.A. Broadcasting for \$7.4 million. WFBA is expected to flip from Spanish Nostalgia to Radio Disney at the end of September.

#### Kelly To Manage Clear Channel/Youngstown

**B** ill Kelly, most recentlyVP/GM of Clear Channel's WKBN-AM & FM & WBTJ-FM/Youngstown-Warren, has been elevated to Market Manager for the company's eight stations in the market. In his new role Kelly will also oversee WBZY-AM &WKST-AM & FM in nearby New Castle, PA and WNIO-AM & WNCD-FM, licensed to Niles, OH.

Clear Channel Radio Division Sr. VP Dave Crowl said, "Clear Channel's outlook for Youngstown is very bright. We have a great operating team in the market, and Bill's skills and experience will galvanize our total efforts." Crowl also stated that Dominic Baragona will continue as GM of WNIO & WNCD.

Kelly is a Youngstown radio veteran and has been in the market since 1981.

#### **CBS Corp. Communications Ups McClintock To VP**

D ana McClintock has been promoted from Director/Communications to VP/Communications for CBS Corp. He is responsible for supporting media relations, public relations and corporate and internal communications functions for all of CBS' media businesses and operations, including Infinity Broadcasting.

"Dana is an integral part of our core communications team here in New York, which supports the entire corporation," said Sr. VP/Corporate Communications Gil Schwartz. "His recent performance in corporate communications — along with his background in entertainment, news and sports makes him a key member of our overall team."

McClintock has spent five and a half years with CBS. He's also worked for ABC News' *Prime Time Live*.

#### My Rhyme's Reach Ya



Warner Bros. Records and L.L. Cool J's Rock The Bells label have entered an exclusive production agreement. Looking forward to future successes are (clockwise from bottom) L.L. Cool J, Amyth's Jelani, Steve, Ad-Lib, Labo and Rock The Bells VP/A&R Ralph Roundtree.



#### National Radio

• MJI BROADCASTING presents the Allman Brothers Band 30th Anniversary Radio Celebration for the July 4 holiday. The market-exclusive special will feature music and a new interview; (212) 896-5333. In other MJI news, Tour Bus Tunes, a weekly summer series for Country radio, runs from the July 4 weekend through Labor Day. The market-exclusive show is available on a barter basis; (212) 896-5200.

• AMAZING ENTERTAINMENT will launch MusicVisions, a three-hour weekly contemporary Christian music show in June; (800) RADIO-ID.

• AIR TIME MEDIA rolls out Wedding Radio, a 55-minute weekly program delivered on CD, featuring interviews and info on wedding planning; (847) 202-0400

• JIM MURPHY PRODUCTIONS offers new hour-long programs - Journey Into Jazz and Journey Into Sona - as market exclusives on CD. Journey Into Jazz features a blend of modern jazz, Latin, big bands and vocals; Journey Into Song showcases vocals by artists such as Frank Sinatra, Nat "King" Cole, Ella Fitzgerald and Sarah Vaughan; (877) 204-0645.

• IRA FISTELL is going the national syndication route as of July 19, via an agreement with Syndicated Solutions.

#### CHRONICLE

#### MARRIAGES

XHTZ/San Diego PD Lisa Vasquez, to Mike Karsting, June 12

KZZE/Medford, OR Dir /Promotions Jenifer Wilde, to Pat Mc-Murtrie, June 12.

Idlis Communications' Michael Idlis, to Junette, May 30

BIRTHS

WNOK/Columbia, SC PD Jonathan Rush, wife Sally, son Lee Hamilton, June 6,

CONDOLENCES

WXYT/Detroit talk host and veteran DJ Dave Dixon, 60, May 31.

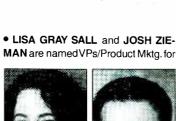
#### PROS ON THE LOOSE

Gary Hays, former KAYD/Beaumont, TX APD, (208) 753-4019; kwazie@nidlink.com.

Alan Spector, morning show co-host/Executive Producer, WOCL-FM/Orlando, (407)682-2880; AlanCornedy@aol.com.

The Ira Fistell Show will air daily from 1-6pm ET. For info. contact Bob Carey at (203) 921-1548.

 WESTWOOD ONE will air a four-hour retrospective of the 1999Tibetan Freedom Concerts on December 10. Featured bands include the Beastie Boys, the Cult, Garbage, Ben Harper and Rage Against The Machine; (212) 343-2314. In other WW1 news, the network will offer The Fans & Country Music, a three-hour special recorded at Fan Fair '99 and airing July 3-4; (212) 641-2057.



Records



Zieman

Sall

Columbia Records. Sall was most recently Sr. Dir./Product Development at Atlantic Records, while Zieman was formerly Mercury Records' VP/Product Development.

 PAULA GREENLEAF becomes Dir./ Planning & Administration at Sony Music. She was most recently Assoc. Dir./ Financial Planning & Analysis.

• KOCH INTERNATIONAL USA launches Koch Entertainment with the acquisition of Velvel Records. The new company includes Koch Records, Koch Jazz, Koch International Classics, Koch Reissues and the newly formed Twenty 14.com; (212) 353-8800.

company's New ANNE AUFDER-HEIDE is promoted to VP/Operations for Narada Productions and Music Design. She was previously a manager in both companies. Aufderheide

#### Industry

Newsbreakers

• JEFF KEITH joins Cutting Edge as Design Engineer. He was most recently Dir./Engineering for Jacor's six Cleveland stations.

gal Affairs for the

York office.



Keith

• STEPHEN JOHNS comes to Launch Media as Sr. VP/Strategy & New Ventures. Prior to joining Launch, he was VP/Global Business Development with Gateway.

#### **Products & Services**

 INTERACTIVE COMMUNICATION presents the Job Connection's Hiring Network, an Internet and telephonebased service allowing broadcasters to generate nontraditional revenue in the recruitment advertising category. For more info, call (847) 247-2488; www.hiringnetwork.com

 MJI BROADCASTING makes available Decade in a Box: The '90s, the third in a series of radio-ready programming tool kits featuring trivia and audio drops plus context; (212) 896-5200.

• RICK SCOTT & ASSOCIATES offer the Sports Radio Directory 2000, available at the end of August. The publication is a quide to Sports radio in the U.S. and Canada, and is provided free during the NAB Radio Show; www. sportsradio.com/srd200.html.

#### NATIONAL ADDEC THIS FORMATS

**ABC RADIO NETWORKS** (972) 991-9200

**Classic Rock** 

Hot AC **Steve Nichols** FASTBALL Out Of My Head

Starstation Peter Stewart BRITNEY SPEARS Sometimes

Touch Ron Davis shhs oN

ALTERNATIVE PROGRAMMING Steve Knoll • (800) 231-2818

Rock COLLECTIVE SOUL No More. No Less SAMMY HAGAR Shag JONNY LANG Second Guessing EW AMERICAN SHAME Under It All

Alternative COLLECTIVE SOUL No More, No Less INSANE CLOWN POSSE Another Love Song SANTANA I/ROB THOMAS Smooth

SANTANA I/ROB THOMAS Smooth

CHER Strong Enough BRITNEY SPEARS Sometimes

NATALIE COLE Snowfall On The Sahara DOWN TO THE BONE Long Way From Brooklyn **RICHARD ELLIOT** Chill Facto BONEY JAMES Body Language

UC: DESTINY'S CHILD Bills, Bills, Bills GINUWINE SO Anxious RUFF RYDERS I/EVE & NOKIO What Ya Want

**BROADCAST PROGRAMMING** Walter Powers • (800) 426-9082

CHR Mike Anthony **ENRIQUE IGLESIAS** Bailamos FO Summer Girls 702 Where My Girls At? SKY Love Song

**Mainstream AC** BRITNEY SPEARS Sometimes

Hot AC No adds

**Digital Soft AC** Mike Bettelli **BOYZONE No Matter What** 

Delitab JIM BRICKMAN Destiny

Alternative JOYDROP Beautiful LUSCIOUS JACKSON Lady Fingers PENNYWISE Alien SILVERCHAIR Ana's Song TONIC You Wanted More VERVE PIPE Hero

Urban GINUWINE So Anxiou JUVENILE Back That Azz Up SHANICE Yesterday

JONES RADIO NETWORK Jim Murphy • (303) 784-8700

**Rock Classics** Rich Bryan SAMMY HAGAR Shaq JOHN MELLENCAMP Under The Boardwalk STYX Everything Is Cool

Adult Hit Radio JJ MCKay SHERYL CROW Sweet Child O' Mine JENNIFER LOPEZ If You Had My Love

Soft Hits **Rick Brady** JIM BRICKMAN Destiny

**RADIO ONE NETWORKS** Tony Mauro • (970) 949-3339

Hot AC Yvonne Dav CHRIS PEREZ BAND Resurrection

New Rock Steve Leigh VERVE PIPE Hero

WESTWOOD ONE RADIO NETWORKS Charlie Cook • (805) 294-9000 Bob Blackburn

Adult Rock & Roll Jeff Gonzer SANTANA I/ROB THOMAS Smooth

Soft AC Andy Fuller

BOYZONE No Matter What **QUINCY JONES I/S. GARRETT & EL DEBARGE I'm Yours** 

**Bright AC Jim Hays** TAL BACHMAN She's So High EDWIN MCCAIN I Could Not Ask For More

#### Changes

News/Talk: Michael James is named Exec. Producer/Board Operator for Fisher Entertainment's Rick Emerson Show ... Paul Sullivan takes 10pm-midnight duties weeknights at WBZ/Boston.

Rock: At WWCT/Peoria, IL, Craven returns for mornings and Joev D. returns for nights ... KKEG's new address is 70 N. East Street, #100, Fayetteville, AR 72701 ... Lauren Holladay exits KWHL/Anchorage AK's morning show for similar duties at Hot AC sister KMXS.

National Radio: Westwood One appoints Bryan Mitchell Mgr./ New Business Development ... Programming sold by NBG Radio Network and produced by Fisher Entertainment will be available on the Internet through Broadcast.com; (800) 472-6047, www.broadcast.com.

Records: Push Records ups Daniel Caldwell to VP/Mktg. & Sales ... Mary Jo Mennella is promoted to Sr. VP/GM of Fox Music Publishing ... RED Distribution hires Joe Bucklew as Southern SM in Atlanta, promotes Jaya Bhat to San Francisco SM and ups Michelle Swindle to Sales Rep in Atlanta ... Walt Disney Records appoints Jill Carpenter Dir./Production.



Elektra recording artist Natalie Merchant played five sold-out shows at New York's Neil Simon Theater. The lovely singer is seen here holding a plaque celebrating the success of her album Ophelia, which went platinum. Joining her are (l-r) Elektra Executive VP/GM Alan Voss, Sr. VP/A&R Nancy Jeffries, Chairman/CEO Sylvia Rhone, Sr. VP/Promotion Greg Thompson, Merchant, Executive VP Gary Casson, Ft. Apache Management's Gary Smith, Sr. Dir./Marketing Dana Brandwein and Sr. VP/Marketing Steve Kleinberg.

#### • PATRICIA COLEMAN becomes Dir./ Business & Legal Affairs for MCA Records. Prior to her appointment, she RADIO served as Assoc. Dir./Business & Le-

**Chris Miller** 

SHERYL CROW Sweet Child O' Mine

Gary Knoll

STYX Everything is Cool

CHR/Hot AC CHRIS PEREZ BANO Resurrection NEW RADICALS Someday We'll Know

Mainstream AC

Lite AC

NAC

#### Show Prep

#### **MUSIC & MOVIES**

CURRENT

- TARZAN (Walt Disney Records)
- Single: PHIL COLLINS You'll Be In My Heart

  AUSTIN POWERS: THE SPY WHO SHAGGED ME (Maverick)
- Single: LENNY KRAVITZ American Woman Other Featured Artists: BIG BLUE MISSILE, BURT BACHARACH & ELVIS COSTELLO
- THE MATRIX (Maverick/Nothing/Interscope)
   Single: MARILYN MANSON Rock Is Dead
   Other Featured Artists: PRODIGY, ROB ZOMBIE, RAGE AGAINST THE MACHINE
- Other Featured Artists: PRODIGY, ROB ZOMBIE, HAGE AGAINST THE MACHIN
   NEVER BEEN KISSED (Capitol)
- Featured Artists: SEMISONIC, CARDIGANS, OZOMATLI • TRIPPIN' (MJJ Music/Work/Sony Music Soundtrax)
- Single: MEN OF VIZION Break Me Off
- Other Featured Artists: RX LORD & DJ FURY, BROWNSTONE, NO AUTHORITY • IDLE HANDS (Time Bomb)
- Featured Artists: BLINK 182, OFFSPRING, ROB ZOMBIE
- CRUEL INTENTIONS (Virgin) Single: FATBOY SLIM Praise You
  - Other Featured Artists: VERVE, PLACEBO, COUNTING CROWS
- LOST & FOUND (Capitol)
   Featured Artists: KOTTONMOUTH KINGS; EARTH, WIND & FIRE; DEEE-LITE
- FOOLISH (No Limit/Priority) Featured Artists: MASTER P, SILKK THE SHOCKER, SNOOP DOGG
- GO (Work/ERG)
- Single: NO DOUBT New
- Other Featured Artists: NATALIE IMBRUGLIA, FATBOY SLIM, EAGLE-EYE CHERRY • EDTV (Reprise)
- Featured Artists: CORNERSHOP, MEREDITH BROOKS, OZOMATLI
- BLAST FROM THE PAST (Capitol)
   Single: TOMMY HENRIKSEN I See The Sun
- Other Featured Artists: EVERCLEAR, R.E.M., DISHWALLA
- MESSAGE IN A BOTTLE (143/Atlantic) Featured Artists: FAITH HILL, SHERYL CROW, EDWIN MCCAIN

#### COMING

• SOUTH PARK: BIGGER, LONGER & UNCUT (Atlantic) Single: MICHAEL MCDONALD Eyes Of A Child Other Featured Artists: TRICK DADDY f/TRINA & TRE, GEDDY LEE & ALEX LIFESON, VIOLENT FEMMES

"Music & Movies" lists current and coming film soundtracks according to box-office standing, as well as singles appearing on R&R's format charts and other featured artists. To submit soundtracks for inclusion in this column, contact R&R Associate Editor Elon Schoenholz at (310) 788-1669; elon@rronline.com.

#### **MUSIC DATEBOOK**

#### MONDAY, JULY 5

- 1968/ Concert promoter **Bill Graham** opens the Fillmore West in San Francisco. Law enforcement officials will permanently close the venue three years later.
- 1983/ Bauhaus disband. The group will launch a worldwide reunion tour 15 years later.
- 1995/ The U.S. Justice Department decides not to pursue **Pearl Jam**'s antitrust action against Ticketmaster.
- Born: Robbie Robertson 1944, Huey Lewis 1950
- Releases: U2's Zooropa 1993

#### JUESDAY, JULY 6

- 1964/ The Beatles' debut film, A Hard Day's Night, premieres in London. 1965/ Jefferson Airplane are established
- in San Francisco. 1971/Louis Armstrong, 70, dies. 1995/Def Leppard's Rick Allen is arrest-
- ed in Los Angeles and charged with spousal abuse. Born: the late **Bill Haley** 1925
- Releases: Bad Company's Bad Company 1974

#### WEDNESDAY, JULY 7

1968/ The Yardbirds disband, prompting Jimmy Page to form Led Zeppelin.

- *1987/* U2's tour bus is destroyed by a bomb blast in Belgium.
   *1995/* In Chicago, the Grateful Dead perform with Jerry Garcia for the last
  - time. Born: Ringo Starr 1940

#### THURSDAY, JULY 8

1985/ Playboy and Penthouse compete for nude photos of **Madonna**. 1986/ London police raid **Boy George**'s home in search of illegal drugs. He's later arrested for drug posses-



- Boy George "From Luxury to Heartache." 1988/ Chico DeBarge is prosecuted in
- Michigan for cocaine distribution. 1992/ Garth Brooks and wife Sandy become parents to daughter Taylor Mayne Pearl.
- Mayne Pearl. Born: Andy Fletcher (Depeche Mode) 1961, Beck 1970

#### FRIDAY, JULY 9

1956/ Dick Clark hosts American Bandstand for the first time.

- 1972/ Paul McCartney launches his first tour with Wings. 1977/ Elvis Costello abandons his com-
- 1977/Elvis Costello abandons his computer career to form a group with the Attractions.
- Born: the late Bon Scott (AC/DC) 1946, Marc Almond (Soft Cell), Jim Kerr (Simple Minds) 1959, Courtney Love 1965

#### SATURDAY, JULY 10

1968/ Cream disband.

- 1979/ Chuck Berry receives a four-month prison sentence for tax evasion. 1983/ The Smiths sign with Rough Trade
- Records. 1989/The Monkees receive a star on the
- Hollywood Walk of Fame. 1995/TLC file for bankruptcy.
- Born: Arlo Guthrie 1947, Ronnie James Dio 1949, Neil Tennant (Pet Shop Boys/Electronic) 1954

#### SUNDAY, JULY 11

- 1959/ Joan Baez records for the first time.
- 1977/ Cher and Gregg Allman become parents to son Elijah Blue. 1979/ Neil Young's concert film Rust Nev-
- er Sleeps premieres. Born: Peter Murphy 1957, Suzanne Vega 1959, Ritchie Sambora (Bon Joyi)

icanradioh

1960 — Mark Solovicos

#### Where It's At!

ZINE SCENE

ntertainment Weekly's "It List" E ranks the 100 most creative people in entertainment. The 'zine spotlights Ricky Martin and the creative team behind him, including artistic director Jamie King, video director Wayne Isham and former Menudo member Robi Draco Rosa, who co-writes and coproduces virtually everything Martin does Martin's mix master Desmond Child explains why he's No. 1 when it comes to producers: "I made him pee in an Evian bottle. We were under the gun to finish one of his vocals. He was exhausted, and I knew if I let him out of the booth, he'd just leave."

Other "Its" include Fatboy Slim (a.k.a. Norman Cook), Missy Elliott, Kid Rock, Limp Bizkit's Fred Durst, the Lo-Fidelity Allstars, Robbie Williams, the Roots and Beth Orton, among others. The 'zine also lists Alanis Morissette and Sean "Puffy" Combs in its "Who's Losing It" column. "Who's Getting It Back" consists of Cher, TLC, Chris Isaak, Bruce Springsteen, Tom Waits, Def Leppard and Styx.

#### Hick-Hop Hooray! Hoe!

"People used to say to me, 'What are you doing down here in the ghetto? You've got that nice house out there in the country.' And I'd say, 'Yeah, but guess who wants to hear me deejay in the cornfield behind my yard? No one!'" — Rapper/rocker Kid Rock digs up his roots (Interview).

#### When Puffy Attacks

"Puffy reached out to me and said, 'Whatever happened happened, but as a man, I apologize to you.'I told him,'I appreciate you calling.'When you get a lot of success, you feel invincible. When it's at its worst, you feel you're above the law" — Interscope exec Steve Stoute, who was allegedly beaten by Sean "Puffy" Combs and a bodyguard, weighs in on the subject (*Time*).

#### What's My Size Again?

"Watching people's faces in the cars as they drove past us was the best. They almost got into accidents. They just saw these ugly blobs running down the street" — **Blink-182**'s **Mark Hoppus** snickers about the video for "What's My Age Again?" in which the band semi-streaks down L.A. streets in flesh-colored Speedos (*Rolling Stone*).

#### Vodka Optional

Entertainment Weekly dubs George Jones' SUV its "Lemon of the Week." A Tennessee junkyard is looking to unload the country legend's wrecked Lexus for \$22,000. The National Enquirer reports that Nashville physician Raymond Turek has forked out the cash for



SPIRITUALITY + SEXUALITY = SANTANA — "You validate your existence with sound. And my music has elements that never go out of style: spirituality and sexuality. Spirituality never goes out of style. Even atheists say, 'Oh, my God' when they come. There's a reason for that' — Carlos Santana hopes his new work will make fans scream (Rolling Stone).

Jones' vehicle, which was totaled in a drunk-driving accident. "I've been a lifelong fan," Turek says. "This is a memento, bigger than life itselt."

#### That's Entertainment

Newsweek's feature "America Goes Hollywood" chronicles entertainment in the 20th century, told by the women and men who were part of the most memorable events. The piece spans from the Jazz Age to grunge, including events like the Beatles' Ed Sullivan Show appearance and Jimi Hendrix's Woodstock rendition of the "Star Spar gled Banner." Yoko Ono looks back on John Lennon's death, while ex-Nirvana members Krist Novaselic and Dave Grohl remember Kurt Cobain, Russell Simmons, CEO of Def Jam Recordings, looks back on Run-DMC's collaboration with Aerosmith on "Walk This Way": "It was the first significant MTV play that rap had. MTV didn't have no black people when Run-DMC got on there, except Michael Jackson, and he had a broken nose and girlie hair."

#### Fragile Rock

Rolling Stone gets the inside scoop on the upcoming Nine Inch Nails album, The Fragile. Mastermind Trent Reznor leaves no stone unturned: "It's real hard for me to have any degree of objectivity. People say, 'What's it sound like?'I don't fucking know. I like it."

#### Trash Talking

"Other niggas' music is like that TV show *V.I.P.*—you know it's bad, but you watch it anyway" — Rapper **Ja Rule** hollers about his contemporaries (*Gear*).

"I've never seen more just absolute corporate-created, absolute phony horseshit in my life" — Veteran rocker **Tom Petty** really digs the current crop of artists (*Rolling Stone*).

"I am the kind of girl you could take home to your mother and I would charm the living daylights out of her while giving you the mostphenomenal blowjob under the table" — Ladies and gentlemen, **Shirley Manson** of **Garbage** (*Gear*).

Each week **R&R** sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. **R&R** has not verified any of these reports.



AND

# MEDIABASE 2

#### RADIO & RECORDS

The 25 year leader in delivering the most accurate and credible airplay charts will convert 11 formats to monitored airplay.

#### MEDIABASE 24/7

The radio industry's number 1 airplay monitoring service, Mediabase 24/7 monitors over 800 radio stations in 125 markets, 24 hours a day, 7 days a week. Mediabase 24/7 is used by 950 affiliate stations each week.

# EM THIS WEEK

#### Show Prep

#### FILMS

1000

	- X1	
BOX OFFICE TOTALS		
Title	\$ Weekend	
Distributor	(\$ To Date)	
2101112101	,. ,	
1 Tarzan	\$34.22	
BuenaVista*	(\$34.36)	
2 Austin Powers: T	<b>he \$</b> 31.40	
SpyWhoShagged I	Me (\$116.14)	
New Line		
3 The General's Daug	hter \$22.33	
Paramount*	(\$22.33)	
4 Star Wars: Episo		
The Phantom		
Menace	(\$328.07)	
Fox		
5 Notting Hill	\$6.90	
Universal	(\$79.74)	
6 Instinct	\$3.22	
Buena Vista	(\$27.13)	
7 The Mummy	\$3.20	
Universal	(\$142.00)	
8 Entrapment	\$1.34	
Fox	(\$82.00)	
9The Matrix	\$1.31	
Warner Bros.	(\$163.86)	
10TeaWith Mussoli		
	(\$8.69)	
MGM/UA	(\$6.69)	

All figures in millions First week in release Source: ACNielsen EDI

COMING ATTRACTIONS: This week's openers include *Big Daddy*, starring Adam Sandler. The film's **American**/ C2/Columbia soundtrack sports Sheryl Crow's cover of Guns N' Roses' "Sweet Child O' Mine," along with Everlast & White Folx's take on the NeilYoung-penned"Only Love Can Break Your Heart." The CD also contains Garbage's "When I Grow Up," Limp Bizkit's "Just Like This," Melanie C.'s "Ga Ga," Shawn Mullins' "What Is Life," Rufus Wainwright's "Instant Pleasure," Wise Guys' "Ooh La La" and Pharcyde's "Passing Me By" Cuts by Styx ("Babe"). Big Audio Dynamite ("Rush") and Yvonne Elliman ("If I Can't Have You") round out the ST.

#### VIDEO

#### NEW THIS WEEK

#### • VARSITY BLUES (Paramount)

Starring James Van Der Beek, this feature film carries a Hollywood soundtrack with Collective Soul's "Run," "Third Eye Blind's "Horror Show," Black Lab's "Black Eye," Days Of The New's "Two Faces," Sprung Monkey's cover of AC/DC's "Thunderstruck" and Caroline's Spine's title cut. Green Day's "Nice Guys Finish Last." Foo Fighters' "My Hero," Fastball's "Are You Ready for the Fallout," Janus Stark's "Every Little Thing Counts," Van Halen's "Hot for Teacher," Monster Magnet's "Kick Out the Jams," Red Kross' "Teen Competition," Simon Says'"Ship Jumper" and Loudmouth's "Fly" complete the ST.

#### • THE ULTIMATE 'N SYNC PARTY! (MVP)

Narrated by teenage fans, this 45-minute package chronicles 'N Sync from their formation to their current superstar status.

#### 50.8 million households lsaak

SPANKIN' NEW ADDS

CHRISTINA AGUILERA Genie In A Bottle

BUZZWORTHY

CHRISTINA AGUILERA Genie In A Bottle

TAL BACHMAN She's So High BACKSTREET BOYS I Want It That Way

B.G. Bling Bling BLACKSTREET Think About You

BLINK 182 What's My Age Again?

BUCKCHERRY Lit Up GHEMICAL BRDTHERS Let Forever Be SHERYL CROW Anything But Down DESTINY'S CHILD Bills, Bills, Bills

DRU HILL You Are Everything D.V.D.A. What Would Brian Boitano Do? Pt. II

MISSY "MISDEMEANDR" ELLIDTT She's A Bitch

WHITNEY HOUSTON It's Not Right But It's Okay

HOLE Awful WHITNEY HOUSTON It's Not Right But It's Oki ENRIQUE IGLESIAS Balamos JA RULE Holla Holla JAMIRDQUAI Canned Heat JAY-Z Jigga Who Jigga What JT MONEY Who Dat KID ROCK Bawtdaba KORN Freak On A Leash LENNY KRAVITZ American Woman LEN Steal My Sunshine LIM BIZKIT Nooke LIT My Own Worst Enemy LO FIDELITY ALLSTARS Battlefag JENNIFER LOPEZ If You Had My Love MADONNA Beautful Stranger RICKY MARTIN The Cup Of Life MASE /BLACKSTREET Get Ready JDEY MCINTYRE I Love You Came Too Late MOBB DEEP Quet Storm MONICA Street Symphony MYSTIKAL & DUTKAST Nerk I/y Da Wonds

MODIDALE Gottom MySTIKAL & DUTKAST Neck UV Da Woods N' SYNC I Drive Myself Crazy NAUGHTY BY NATUREJamboree DFFSPRING Why Don't You Get A Job?

DFFSPRING Why Don't You Get A Job? 112 Anywhere DRGY Stitches RAHZEL AHI I Know RED HOT CHILI PEPPERS Scar Tissue RUFF RYDERS I/NDKID What You Want 702 Where My Girls At? SILVERCHAIR Ana's Song (Dpen Fire) SMASH MOUTH AHI Star WILL SMITH Wild Wild West BRITN EY SPEARS Sometimes SILGAR BAY Someday

SUGAR RAY Someday

TLC No Scrubs TLC No Scrubs TDNIC You Wanted More TRICK DADDY Nann Brother

TYRESE Lately VITAMIN C Smile

SHOWTIME

CHRISTINA AGUILERA Genie In A Bottle BACKSTREET BDYS I Want It That Way BLACKSTREET Think About You BLAQUE 808

BRANDY Almost Doesn't Count BUCKCHERRY Lit Up DESTINY'S CHILD Bills, Bills, Bills DRU HILL You Are Everything D. V. D. A., What Would Brian Boitano Do? Pt. II EMINEM Guilty Conscience

WHITNEY HOUSTON It's Not Right But It's Okay

BLAQUE 808 BLINK 182 What's My Age Again? BRANDY Almost Doesn't Count

FUEL Jesus Or A Gun

GOD GOD DOLLS Dizzy

JA RULE Holla Holla

LIMP BIZKIT Nookie

HOLE Awful

I IT My Ov

GARBAGE When I Grow Up

JAY-Z Jigga Who Jigga What KID ROCK Bawitdaba

I ENNY KRAVITZ American Woman

n Worst Enemy

JENNIFER LDPEZ If You Had My Love

MDNICA Street Symphony MYSTIKAL & DUTKAST Neck Uv Da Woods

ORGY Stitches RED HOT CHILI PEPPERS Scar Tissue

SILVERCHAIR Ana's Song (Open Fire)

Video playlist for the week of June 28.

MADONNA Beautiful Stranger RICKY MARTIN Livin' La Vida Loca

RICKY MARTIN The Cup Of Life JDEY MCIN TYRE Stay The Same

N' SYNC | Drive Myself Crazy

702 Where My Girls At?

SMASH MOUTH All Star

SUGAR BAY Some

TLC No Scrubs

VITAMIN C Smile

TYRESE Lately

WILL SMITH Wild Wild West BRITNEY SPEARS Sometimes

TONIC You Wanted More

FREESTYLERS I/DEFINITION DF SDUND Here We Go

BRANDY Almost Doesn't Count

EMINEM Guilty Conscience

FUEL Jesus Or A Gun GARBAGE When I Grow Up

HEAVY D On Po HDLE Awful

GON GOD DOLLS Black Balloor

MDBB DEEP Quiet Storm

ENRIQUE IGLESIAS Bailamos

LEN Steal My Sunshine

DAYTIME

BLAQUE 808

D.V.D.A. What Would Brian Boitano Do? Pt. II

FREESTYLERS I/DEFINITION OF SOUND Here We Go

#### ADDS LEN Steal My Sunshine AURYN HILL Everything Is Everything JONNA SUMMER I Will Go With You (Con Te Partiro) WEIRD AL YAN KDVIC The Saga Begins

**INSIDE TRACKS** AL BACHMAN She's So High

#### LEN Steal My Sunshine RICKY MARTIN Livin' La Vida Loca XL LENNY KRAVITZ Fly Away MADONNA Beautiful Stranger RICKY MARTIN Livin' La Vida Loca SUGAR RAY Every Morning SHANIA TWAIN That Don't Impress Me Much

NEW

SHERYL CROW Sweet Child O' Mine GOO GOD DDLLS Black Balloon LEN NY KRAVITZ American Woman RED HOT CHILI PEPPERS Scar Tissue SMASH MOUTH AII Star DDNNA SUMMER I Will Go With You (Con Te Partiro)

#### LARGE

BACKSTREET BOYS I Want It That Way CHER Strong Enough DAVE MATTHEWS BANDCrush WHITNEY HOUSTON It's Not Right But It's Okay LENNY KRAVITZ American Woman JENNIFER LDPEZ If You Had My Love SARAH MCLACHLAN I Will Remember You WILL SMITH Wild Wild West

#### MEDIUM

TAL BACHMAN She's So High BRANDY Almost Doesn't Count PHIL COLLINS You'll Be In My Heart JAMIRDQUAI Canned Heat LEN Steal My Sunshine ED WIN MCCAIN I Could Not Ask For More JOHN MELLENCAMP I'm Not Running Anymore SUGAR RAY Someday TLC No Scrubs TD M PETTY & THE HEARTBREAKERS Free Girl Now SHANIA TWAIN You've Got A Way

#### **CUSTOM**

RABENAKED | ADJES Call And Answe ERIC BENET I/FAITH EVANS Georgy Porgy BLESSID UNION OF SOULS Hey Leonardo (She.) BLESSID UNION OF SOULS Hey Leonardo (She. ) BUCKCHERRY Lit Up CHAKA KHAN This Crazy Life Of Mine CITIZEN KING Better Days (And The Bottom Drops Out) HARRY CONNICK JR. Come By Me ELVIS COSTELLO She CRANBERNIES Animal Instinct CREED Tom DEF LEPPARD Promises DUDU Area With Me DEF LEPPARD Promises DIDD Here With Me FUEL Jesus Or A Gun GARBAGE When I Grow Up GERI HALLIWELL Look At Me LAURTN HILL Ex-Factor LAURTN HILL Exerything Is Everything HDLE Awful ENRIQUE IGLESIAS Bailamos K-CI & JOJD Life MAXWELL Fortunate NATALIE MERCHANT Life Is Sweet METALLICA Whiskey In The Jar METALLICA Whiskey In The Jar BETH DRTON Stolen Car JESSE POWELL You VONDA SHEPHERD Baby Don't You Break My Heart Slow VONDA STEFTISTIC TYRESE Sweet Lady WEIRD AL YANKOVIC The Saga Begins Video similar from June 28-July 4



BLAQUE 808 702 Where My Girls At? CHANTÉ MODRE Chanté's Got A Man CASE Happily Ever After JA RULE Holla Holla WILL SMITH Wild Wild West R. KELLY Did You Ever Think MAXWELL Fortunate MISSY "MISDEMEANDR" ELLIDTT She's A Bitch TYRESE Lately

#### Rap City

8.G. Cash Money Is An Army JA RULE Holla Holla MISSY "MISDEMEANDR" ELLIDTT She's A Bitch RUFF RYDERS Ryde Or Die MINEM Guilty Conscience SWAY & KING TECH The Anthem RODTS Next Movement CAM'RON Let Me Know T.W.D.Y. Players Holiday INSPECTAH DECK Word On The Street

Video playlist for the week ending June 18.

#### TELEVISION

TOP TEN SHOWS JUNE 14-20

#### Total Audience (95.9 million households)

- 1 NBA Finals (Wednesday) (Knicks vs. Spurs)
- 2 60 Minutes
- NBA Finals (Friday) 3
- 4 Frasier 5
- Friends
- 6 Will & Grace (Thursday) Everybody Loves Raymond 7
- 8 Becker

(tie) Dateline NBC (Monday) 10 Dateline NBC (Tuesday) (tie) NBA Finals Tip-Off (Wednesday) (tie) Touched By An Angel

#### Adults 18-34

- 1 NBA Finals (Wednesday)
- 2 Friends
- 3 Frasier
- 4 Jesse
- Will & Grace (Thursday) 5
- 6 NBA Finals (Friday) Blockbuster Awards
- 7 8 Futurama
- NBA Finals Tip-Off (Wednesday) 9
- 10 Will & Grace (Tuesday) Source<sup>.</sup> Nielsen Media Research

#### COMING NEXT WEEK

All show times are ET/PT unless otherwise noted; subtract one hour for CT. Check listings for showings in the Mountain time zone. All listings sublect to change.

#### Friday, 6/25

 Bela Fleck & The Flecktones perform on PBS' Sessions at West 54th (check local listings). • Smash Mouth, The Tonight Show With Jay Leno



National Top 20 DESTINY'S CHILD Bills Bills Bills

- SPORTY THIEVZ No Pigeons WHITNEY HOUSTON It's Not Right But It's Okav BACKSTREET BOYS I Want It That Way EMINEM Guilty Conscience WILL SMITH Wild Wild West
- MASE Get Ready BRITNEY SPEARS ... Baby One More Time
- MDNICA Street Symphony TLC No Scrubs
- JENNIFER LOPEZ If You Had My Love 112 Anywhere
- INSANE CLOWN POSSE Another Love Song
- **GINUWINE** So Anxious DRU HILL You Are Everything
- 'N SYNC | Drive Myself Crazy
- SARAH MCLACHLAN I Will Remember You PROFYLE | Ain't The One
- TEAR DA CLUB UP THUG Why Ya Hatin'

MAXWELL Fortunate

Video playlist for the week ending June 20

ny Kravitz (9pm).

(NBC, check local listings for

Santana, Late Show

Luscious Jackson,

With David Letterman (CBS,

check local listings for time).

Late Night With Conan

O'Brien (NBC, check local

Sunday, 6/27

VH1's Behind the Music

premieres its profile of Len-

listings for time).

time)

Monday, 6/28

• Keith Harling and Mark Chesnutt, Prime Time Country (TNN, 9pm).

Tuesday, 6/29

• Mark Wills, Prime Time Country. • Lyle Lovett, David Letterman.

#### Wednesday, 6/30

• Tracy Byrd and Mark Collie, Prime Time Country. • June Carter Cash, David Letterman.

Thursday, 7/1

• Terri Clark and Allison Moorer, Prime Time Country.

CONCERT PULSE		
1	Avg. Gross	
Pos. Artist	(in 0 <b>00s</b> )	
1 ROLLING STONES	\$2,399.9	
2 GEORGE STRAIT	\$1,904.5	
3 DAVE MATTHEWS BAND	\$1,239.1	
4 SHANIA TWAIN	\$664.9	
5 ELTON JOHN	\$592.2	
6 BILLY JOEL	\$589.8	
7 AEROSMITH	\$554.8	
B JOHN MELLENCAMP	\$421.6	
9 ROD STEWART	\$402.4	
10 'N SYNC	\$382.3	
11 NEIL YOUNG	\$330.8	
12 KRAVITZ/BLACK CROWES	\$301.9	
13 JAY-Z/DMX	\$294.9	
14 KORN/ROB ZOMBIE	\$294.5	
15 LAURYN HILL	\$253.2	
Among this week's new tours: CHEMICAL BROTHERS CHIEFTANS DIVINE ENGELBERT HUMPERDINCK JUNE OF '44 THE MAKE-UP		
BECKLESS KELLY		

RECKLESS KELLY

The CONCERT PULSE is courtesy of Pollstar, a publication of Promoters' On-Line Listings, (800) 344-7383; California (209) 271-7900.



26 • R&R June 25, 1999





## **Talking In Stereo**

R&R Convention '99 panelists say growth of Talk on FM band is inevitable

t the recent R&R Convention '99 in Los Angeles, our News/Talk panel featured a lively discussion of the ongoing emergence of Talk radio on the FM band and the new competition it poses for FM music radio stations.

we could do anything in our power

to make Classic Rock better, but

we'd never get more than about a 2

share and have to live with 10-12

On the dais were Bob Moore (an early convert to the world of FM Talk as VP/GM of Infinity's KLSX/Los Angeles), KLSX PD Jack Silver,

syndicated Talk talent Rhona Raskin and Interep Director/ Marketing Communications Michelle Skettino. As is usually the case when you gather a group of Talk radio proponents in a room.

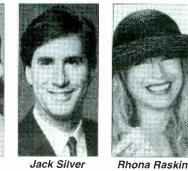
there was certain-

Bob Moore

ly no shortage of opinions during the 90-minute session.

#### Sharing With Music FMs

Asked what motivated him to move KLSX from Classic Rock to Talk, Moore quipped, "Acid." Quickly turning serious, he then told attendees, "Truthfully, I am just so thankful to not have to be a music radio station in today's world. Frankly, a lot of the credit for flipping KLSX to Talk goes to Walter Sabo, who had the tenacity to convince me and the company - which was Greater Media at that time --- that



commercial units per hour."

Recalling the decision to finally move the station to Talk. Moore offered this analogy: "Imagine that it's 1965, there are no fast-food restaurants in your city, and suddenly you've got the McDonald's franchise. In a nutshell, that's what it is all about. There is no more unique position than Talk. It does not draw from AM stations; it gets most of its audience from FM music stations. Our top five sharing stations, in order, are KROQ [Alternative], Star [Pop/Alternative/KYSR], KLOS [Rock], Arrow [Classic Rock KCBS] and then KFI [Talk]."

Even with the ups and downs of the past few years, would Moore make the switch again? "Absolutely," he said. "I'd urge any station to be

> the first one in, because going Talk is the most successful move you can make. Why? It's a unique and different position that appeals to the same demos as FM music sta-

> > tions. And if you

Michelle Skettino

can go from 10-12 units an hour to 18 --- well, just do the math."

#### **Bring On The Radio Pros**

Silver, who joined KLSX after the format flip, agreed with Moore's analysis overall, but differed on one major point. "When Bob had the guts to switch the station to Talk, what I disagreed with was the premise of stacking the on-air lineup with infamous pop icons. Once we made the transition and began using radio pros like Tom Levkis and Jonathan Brandmeier, that's when the station really began to take off.

"I see no reason why, just as in other formats, we won't see more variations of Talk on FM, like, for instance, female-oriented Talk." Michelle Skettino

"Even though the ratings have remained somewhat the same, it's the revenue end of things that really took off like a rocket. Advertisers and their agencies understand Talk, but I think it's easier for them to understand Howard and Brandmeier and Leykis versus the 'Cindy Bradys' and 'Katos' of the world that were on KLSX originally."

Silver suggested that the world of Talk is a more demanding format for air talent. "It's hard enough to do music radio every day as a talent, but Talk is much more difficult. The nonradio people tend to burn out faster. because after a few weeks they've used up all the topics on the list they made up of what they wanted to talk about. Then they figure people will just call, and that's not always going to happen. It's no surprise that talents like Howard Stern, Brandmeier, Leykis or Ed Tyll do their show prep and hit the ground running every single day, because it's what they do. That's the real difference when you get people with radio experience on the air.

#### Be Sure That Sales 'Gets It'

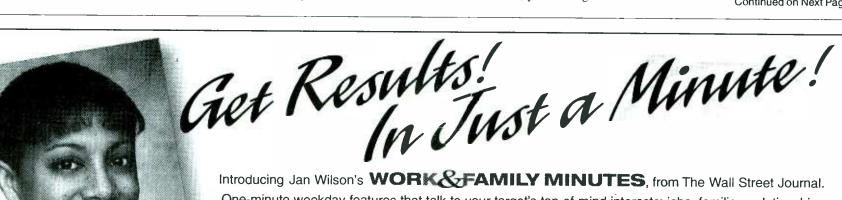
Hiring name talent takes big bucks - and that takes solid revenues. Silver went out of his way to praise Moore as he told those gathered, "Before you make the switch to Talk, you better make sure you have a GM like Bob who believes in the format and a Sales Manager who really knows how to sell. Without having that support in the front office from someone who knows how to sell this format, you won't get the freedom and resources you'll need to develop good talk shows.'

Moore told attendees that making the switch is definitely not without cost. "KLSX was a successful Talk station from the day we made the switch in 1995," he said. "But it cost me \$4 million in lost revenue during the transition. If you don't have a sales staff that gets it - that really understands what you are trying to do - get rid of them as soon as possible. Because if they don't understand it themselves and really believe in it, they won't be able to sell it. This is not a format where you can afford to retain salespeople who rely 100% on selling Arbitron numbers."

For those who have long felt that FM Talk is the right move. Interep recently offered a study that supports that instinct (R&R 4/9). Skettino said Interep has found that most of FM Talk's audience is coming over from Rock, Classic Rock and Alternative Rock stations. "Talk offers a great alternative listening choice for those rock music fans who are already used to scanning the FM dial," she told the group.

"Not only are you attracting key demographics that appeal to advertisers with Talk, but you are also going to deal with experienced buyers who already know the benefits of Talk from their experience with it on the AM band. They already know how Talk develops listener loyalty and that its hosts have the ability to

Continued on Next Page



One-minute weekday features that talk to your target's top-of-mind interests: jobs, families, relationships and money.

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#### **Talking In Stereo**

Continued from Previous Page

sell and move product. So as an FM Talker, you can demonstrate to buyers all those Talk radio benefits they are familiar with, and show them how your station is attracting desirable 25-44 demos too."

#### Syndicated Programming Viable

Moore and Silver both believe that the key attribute for a successful FM Talk station is talent. "Syndication is not bad," said Moore. "It's talent that makes the difference. Howard Stern comes to L.A. maybe twice a year, but that doesn't make his show any less successful. Just because a talent is syndicated doesn't take away their talent and ability to do a great talk show." Silver suggested that one key is to maximize the local appeal of a syndicated talent by making them a real part of the radio station.

Raskin, whose show is on KIRO-FM (The Buzz)/Seattle, agreed. "At The Buzz we all talk to each other and about each other," she said. "[Former MTV VJ] Kennedy is on before me each day, and we always talk back and forth. And I frequently talk about Tom Leykis on my show. So, although some of the shows on the station are syndicated shows and some are locally originated, I don't think the audience cares. They just hear it as one radio station."

As an air talent, Raskin has made no secret of her desire to be heard primarily on FM, as opposed to the AM band. "I think if I was on mostly traditional Talk stations, the younger audience that the show appeals to wouldn't find us," she said. "I believe that most of the people who listen to our talk program every day also listen a lot to music radio stations.

"In fact, in Canada our program is also heard on a variety of stations that are music stations during the day and run our show in the evening. Originally we were sometimes put on because the Canadian government used to have spoken-word requirements for all radio stations. But after they scrapped that, stations found that their music listeners were listening to a talk show at night and producing strong ratings where there weren't any before, so they kept us on."

Moore agreed that some combination of talk and music can work. "If you believe there's any such thing as a format formula. I think you are insane," he joked. "If there was such a formula, how the heck do you explain how *Love Lines* got on all those Rock stations across the country and became such a big success? There's a 20-40-year-old target that gets tired of music radio and starts looking for something different, and that's where FM Talk stations have the edge. Because once they find you, they'll keep listening."

#### Where Are FM Talents?

So where are the FM Talk personalities coming from, if not from traditional AM Talk stations? Silver says they are often already working at music radio stations. "I would say go out and try to hire the No. 1 morning show in town," he said. "For example, in San Diego you have Jeff and Jer. They haven't played a song in 10 years. Then I'd try to get Dave, Shelly and Chainsaw from the Rock station there. These are morning shows on music stations that are really talk shows."

As an example of finding talent, Silver pointed out two individuals in the audience who attended the Talk radio panel at last year's R&R convention. "John and Jeff were local guys who were doing CHR," he recalled. "They were very persistent; they sought me out at functions and prepared a tape that highlighted their ability to do a talk show. I listened to the tape, and what I heard was two radio professionals who were really talking to our target audience. Now they are on KLSX. So the talent is out there, but you have to be willing to get out of your office and find it."

Moore and Silver also pointed out that talents like Tom Leykis and Ed Tyll, who are both a part of the KLSX lineup, did traditional AM Talk in their previous jobs. "It is possible, if you want, to change your act," said Silver. "Tom Leykis is a great example. He wanted to change his act, so he did. The key is learning to talk to the target audience of the station. If Tom were to suddenly be on an AM Talk station tomorrow, you can bet he's not going to be talking about rack signings or wet T-shirt contests."

#### **Training Tomorrow's Talkers**

Legendary Top 40 programmer/ consultant **Mike Joseph**, who was in the audience at the session, asked the panelists where they thought the training grounds for tomorrow's talents are. "When I was looking for a major-market talent, I'd go to the mediums," he said. "And for a medium-market talent, I'd check out the small markets. But today most of those small and medium markets are syndicated and voice-tracked, so how will we develop tomorrow's talents?"

Moore said he felt that FM Talk has an edge in this area. "From 10pm until 4 or 5 in the morning, you have a training ground on your station," he said. "You can put talent on during those hours and work with them no matter what market you are in. Look at a guy like Danny Bonaduce, for example. That's what he did. He went from late nights to early evenings, then to afternoons and eventually mornings once he had honed his skills. Once again, it's all about having talent and learning to relate to the target audience."

I asked Skettino if Interep had noted any significant difference in advertisers who use AM Talk versus FM Talk, "It's really about the difference in target audience," she said. "AM tends to attract advertisers looking for a 35+ audience, whereas FM Talk produces results for those advertisers looking for 25-34 men. So your FM Talk advertiser list looks very similar to that of a Rock station - beers. dot-com advertisers, computers and software, etc. There is some overlap simply because Talk on either AM or FM produces a pretty upscale audience in general, but FM Talk advertisers are similar to those on Rock stations."

Silver agreed, saying, "KLSX is a Rock station that doesn't play any records." He went on to talk about the advertising promotional partnerships that can easily be formed in FM Talk. "For example, today

#### "This is not a format where you can afford to retain salespeople who rely 100% on selling Arbitron

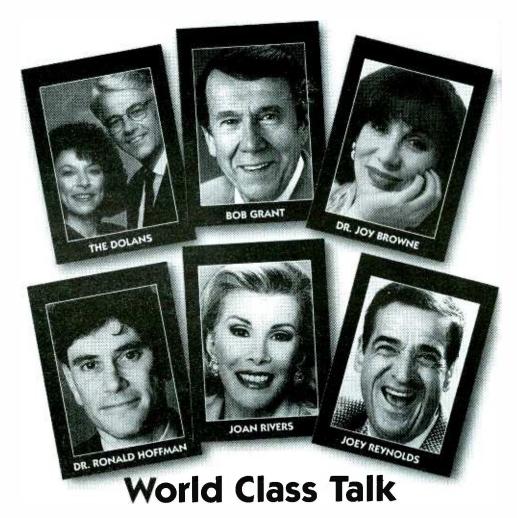
numbers."

we are the Talk station in L.A. that Miller Beer is offering an opportunity to work with them on their national 'Blind Date' concert promotion. Those opportunities aren't going to [crosstown AM Talkers] KABC or KFI. Advertisers who are used to using the Rock station in town are thrilled to have an FM Talk station to work with because it is such a foreground product that really engages the listener's attention."

#### What's The Future?

Skettino suggested that today's so-called "Hot Talk" on FM is just the tip of the iceberg for the format's future. "I see no reason why, just as in other formats, we won't see more variations of Talk on FM, like, for instance, female-oriented Talk," she said.

Silver agreed, saying that there is no true model of an FM Talker. "It isn't fair to suggest that FM Talk is what KLSX sounds like, or WIKS in Orlando or WJFK in Washington, DC," he said. "It takes on a different look and sound in different markets. So let's just all agree that what we are looking at here is a more youth-targeted Talk station that just happens to be on FM. Let's just take one sick FM soldier in every market, put a bullet in it and say, 'That's enough of being the third AC or the fourth Country station. We're going to try this Talk thing.' Because it is simply much more fun and has far more potential to be profitable.'



The WOR Radio Network offers the widest variety of Talk talent in the industry. Our Talk Show Hosts come to us and stay, so you don't risk constant program changes while you try and build a franchise in your market. Nearly 400 stations rely on us for weekdays and a full schedule of weekend shows.

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28 • R&R June 25, 1999

#### Oldies/Classic Rock



#### **R&R's Oldies, Classic Rock Winners**

CALVIN GILBERT gilbert@rronline.com

W ith WFBQ/Indianapolis dominating the Classic Rock category, WCBS-FM/New York and WOMC/Detroit's Dick Purtan shared the Oldies spotlight at this year's **R&R** Industry Achievement Awards.

Oldies Station Of The Year: WCBS-FM/New York

July 7 marks WCBS-FM's 27th anniversary as an Oldies station. Commenting on the station's win, VP/GM Maire Mason said, "Winning Oldies Station of the Year is an honor and a great testament to Joe McCoy's programming abilities and the professional quality of the on-air staff and a tremendous compliment to everyone who works at WCBS-FM."

#### Program Director Of The Year: Joe McCoy, WCBS-FM/New York

McCoy's win is the latest achieve-



year tenure at WCBS-FM. He noted, "I'm thrilled. It's wonderful to win an individual award and be recognized by your peers. The station has won numerous Marco-

ni Awards, but

ment in his 18-

Joe McCoy

this one has my name on it. It's very, very special to me. I wish I had been there to accept it in person." Personality Of The Year: Dick Purtan, WOMC/Detroit WOMC/Detroit morning man

Dick Purtan adds the **R&R** Oldies Personality of the

Year award to a collection of trophies that includes a 1993 Marconi Award as Major Market Air Personality of the Year and several Motor City Music Awards as Radio Personality of the Dick

Personality of the **Dick Purtan** Year. Upon hearing the news from **R&R** Convention '99, Purtan said, "If they'd told me I was going to win, I would have taken the free trip to California."



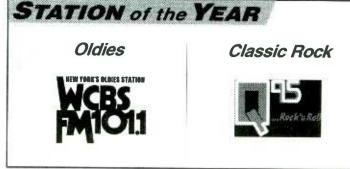
Station Of The Year: WFBQ/Indianapolis

#### Program Director Of The Year: Marty Bender, WFBQ/Indianapolis

WFBQ/Indianapolis' Marty Bender accepted two awards, one for Station of the Year and one for PD of the Year. He said, "I always feel a little empty after winning an award, know-



The members of the panel for the Classic Rock session "When Led Zeppelin Alone Isn't Enough" strike a pose. Seen here (l-r) are KRFX/ Denver PD Mike O'Connor, WKLH/Milwaukee PD Bob Bellini, WNRQ/ Nashville PD Brent Alberts, KZOK/Seattle Carey Curlop and KCBS/L.A. PD Tommy Edwards.



ing I am only a small part of what goes on at the station. Not so this time. It was great to be recognized along with the entire station and one of our great heritage personalities."

Personality Of The Year: Ace Cosby, WFBQ/Indianapolis

"I was floored to be nominated and to be told I was the winner; I was floored to the 10th power. I'd like to thank my peers and those in the industry I don't even know. P. S. — Hey, Cyndee, now will you take my reports?"





Ace Cosbv



KRTH/Los Angeles PD Mike Phillips (c) accepts the Industry Achievement Awards for fellow CBS-owned stations WCBS-FM/NY (Station of the Year and PD of the Year) and WOMC/Detroit (Personality of the Year) from R&R Radio Editor Gary Heller and Oldies Editor Calvin Gilbert.



## soon to be AMFM Inc. congratulates WFBQ/Indianapolis, Marty Bender and Ace Cosby

1999 R&R Classic Rock Station of the Year 1999 R&R Classic Rock Program Director of the Year 1999 R&R Classic Rock Personality of the Year



#### Mediabase

#### Continued from Page 1

This week readers will find a new look and feel to the charts, as well as expanded information behind the airplay. As part of the changes, R&R introduces valuable data, including more detail and analysis behind recurrent and power gold airplay - a long-standing hallmark of the Mediabase approach. This week R&R also features sample hours from 1999 R&R Industry Achievement Award-winning stations.



SALES & MARKETING DIRECTOR: Jeff Gelb Manager: Jill Bauhs Customer Stervice: Jackie Young Tech Support: Gloria Guzman, Marv Kubota Distribution Manager: John Ernenputsch

DATA PROCESSING DP/Communications Director: Mike Onu Computer Services: Ronald Cruz, Mary Lou Downing, Dan Holcom Saeid Irvani, Diane Manukian, Cecil Phillips, Kevin Williams

#### CIRCULATION

SUBSCRIPTION FULFILLMENT MANAGER: Kelley Schieffelin

ELECTRONIC PUBLICATIONS HOTFAX PRODUCTION: Jeff Stei DESIGNER: Carl Harmon

#### PRODUCTION

PRODUCTION DIRECTOR: Kent Thomas PRODUCTION MANAGER: Roger Zumwalt DESIGN DIRECTOR: Gary van der Steur DESIGNER: Tim Kummerow. Eulalae C. Narido II, Kristlen Amer GRAPHICS: Lucie Reneë Morris, Derek Cornett. Renu K. Ahluwalia

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#### Herbert

years, and I look forward to working more closely with her and the dynamic staffs of both WBBM and WMAQ, CBS Newsradio in Chicago."

Continued from Page 3

Herbert joined WBBM in 1990 as Managing Editor, was promoted to Executive Editor in '93, and was elevated to Director/News & Programming for the Infinity all-News station in 1996.

"I think the first challenge is to define the two stations in such a way that they can become complementary," Herbert told R&R. "News is a really important commodity in Chicago - this is such a great news town. So between the two stations, instead of beating each other up trying to cover the same story, now we can take a broader look at the news overall and have each station focus on different types of stories. With a combined effort between WBBM and WMAQ, we can broaden the base of journalism, which is an opportunity that we otherwise might not have.'

#### Mack

#### Continued from Page 3

Mack told R&R, "I'm delighted to go back to Atlanta and to a heritage Oldies station like WFOX. I spent six years [1989-95] at WVEE-FM and WAOK-AM. which were then owned by Granum Communications." When asked if there would be any changes to WFOX, he said, "It's too early to call?

#### Ads

#### Continued from Page 1

"Rev. Sharpton has been effective in heightening the awareness of minority media," Kernie Anderson, GM of Inner City Broadcasting's WBLS-FM/New York, told R&R. While he would not reveal which national advertisers have bought schedules with the station, he did say "certain agencies and clients ... have increased their advertising to a more appropriate level." He wasn't specific on what that threshold should be.

PepsiCo and Federated Stores (owners of Macy's) were among the companies that retained African-American agencies (Circulation Experti and Uniworld, respectively) after meeting last year with a coalition of executives from minority-owned media in New York. The alliance's formation came in the wake of a controversial memo from a Katz Media subsidiary that discouraged advertis-

ers from buying time on ethnic stations

Sharpton said that Colgate and Burger King have also made commitments, and Rush Media - an agency owned by Def Jam Recordings chief Russell Simmons - linked a \$10-million ad deal with the New York Police Department.

In related news, the Rainbow/ PUSH Coalition, Minority Media and Telecommunications Council and other ethnic organizations said at the conference they will ask the FCC next month to require stations applying to renew their licenses to obtain signed guarantees that the advertisers, rep firms and other services the stations use don't engage in "no Urban/Hispanic dictates" or other discriminatory practices. The organizations say this will ensure that commission licensees don't do business with racist advertisers.

- Matt Spangler

#### Awards Continued from Page 3

AC

AC Station of the Year: KODA/Houston AC PD of the Year: Jim Ryan, WLTW/New York AC MD of the Year: Mark Carlson, KIOI/San Francisco AC Personality of the Year: Don Bleu, KIOI AC Label of the Year (Platinum): Columbia AC Label of the Year (Gold): DreamWorks AC Promotion Executive of the Year: Elaine Locatelli, Columbia

#### Hot AC

Hot AC Station of the Year: KFMB-FM/San Diego Hot AC PD of the Year: Jimmy Steal, KDMX/Dallas Hot AC MD of the Year: Shark, WSHE/Orlando Hot AC Personality of the Year: Jeff & Jer, KFMB-FM Hot AC Label of the Year (Platinum): Atlantic Hot AC Label of the Year (Gold): Hollywooc Hot AC Promotion Executive of the Year: Dana Keil, Elektra

#### **Adult Alternative**

Adult Alt Station of the Year: WXRT/Chicago Adult Alt PD of the Year: Norm Winer, WXRT Adult Alt MD of the Year: Patty Martin, WXRT Adult Alt Personality of the Year: Lin Brehmer, WXRT Adult Alt Label of the Year (Platinum): Elektra Adult Alt Label of the Year (Gold): Hollywood Adult Alt Promotion Executive of the Year: Nick Bedding, Capitol

#### Alternative

Alt Station of the Year: WNNX/Atlanta Alt PD of the Year: Kevin Weatherly, KROC/Los Angeles Alt MD of the Year: Sean Demery, WNNX Alt Personality of the Year: Barnes, Leslie & Jimmy, WNNX Alt Label of the Year (Platinum): Capitol Alt Label of the Year (Gold): Hollywood Alt Promotion Executive of the Year: Dawn Hood, Virgin

#### CHR/Pop

CHR/Pop Station of the Year: KIIS/Los Anceles CHR/Pop PD of the Year: Tom Poleman, WHTZ/New York CHR/Pop MD of the Year: Paul "Cubby" Bryant, WHTZ CHR/Pop Personality of the Year: Rick Dees, KIIS CHR/Pop Label of the Year (Platinum): Columbia CHR/Pop Label of the Year (Gold): Jive CHR/Pop Promotion Executive of the Year: Vicki Leben, Reprise

#### **CHR/Rhythmic**

CHR/Rhythmic Station of the Year: WBBM-FM/Chicago CHR/Rhythmic PD of the Year: Cadillac Jack McCartney, WJMN/Boston CHR/Rhythmic MD of the Year: Erik Bradley, WBBM-FM CHR/Rhythmic Personality of the Year: Eddle & Jobo, WBBM-FM CHR/Rhythmic Label of the Year (Platinum): Arista CHR/Rhythmic Label of the Year (Gold): Jive CHR/Rhythmic Promotion Executive of the Year: Lisa Ellis, Columbia

#### Country

Country Station of the Year: WSIX/Nashville Country PD of the Year: Dave Kelly, WSIX

#### Country Personality of the Year: Gerry House, WSIX Country Label of the Year (Platinum): MCA Country Label of the Year (Gold): Curb Country National Promo Exec of the Year: David Haley, MCA

#### **NAC/Smooth Jazz**

NAC/SJ PD of the Year: Anne Gress, WJJZ/Philadelphia NAC/SJ MD of the Year: Blake Lawrence, KKSF/San Francisco NAC/SJ Personality of the Year: Ramsey Lewis, WNUA NAC/SJ Label of the Year (Platinum): Verve NAC/SJ Label of the Year (Gold): N2K Encoded Music NAC/SJ Promotion Executive of the Year: Deborah Lewow, Warner Bros.

Oldies PD of the Year: Joe McCoy, WCBS Oldies Personality of the Year: Dick Purtan, WOMC/Detroit Classic Rock Station of the Year: WFBQ/Indianapolis Classic Rock Program Director of the Year: Marty Bender, WFBQ Classic Rock Personality of the Year: Ace Cosby, WFBQ

#### Rock

Rock PD of the Year: Michael "Dolphin" Walter, WEBN Rock MD of the Year: Sharon Schifino, WHJY/Providence Rock Personality of the Year: Opie & Anthony, WNEW/New York Rock Label of the Year (Platinum): Warner Bros. Rock Label of the Year (Gold): Capricorn

Active Rock Label of the Year (Gold): Wind-up Active Rock Promotion Executive of the Year: George Cappellini, Elektra

#### Urban

Urban Station of the Year: WGCI/Chicago Urban Program Director of the Year: Vinny Brown, WBLS/New York Urban Music Director of the Year: Michelle Campbell, WBLS Urban Personality of the Year: Wendy Williams, WUSL/Philadelphia Urban Label of the Year (Platinum): Arista Urban Label of the Year (Gold): Tommy Boy Urban Promotion Executive of the Year: Michelle Madison, Elektra

#### **Urban AC**

Urban AC Station of the Year: WDAS/Philadelphia Urban AC PD of the Year: Joe Tamburro, WDAS Urban AC MD of the Year: Daisy Davis, WDAS Urban AC Personality of the Year: Tony Brown, WDAS Urban AC Label of the Year (Platinum): Arista Urban AC Label of the Year (Gold): Jive Urban AC Promotion Executive of the Year: Larry Khan, Jive

Country MD of the Year: Buddy Owens, KNIX/Phoenix Country Regional Promo Exec of the Year: Denise Roberts, MCA

NAC/SJ Station of the Year: WNUA/Chicago

#### **Oldies/Classic Rock**

Oldies Station of the Year: WCBS/New York

Rock Station of the Year: WEBN/Cincinnati Rock Promotion Executive of the Year: Jim Del Balzo, Columbia

**Active Rock** Active Rock Station of the Year: WAAF/Boston Active Rock PD of the Year: Keith Hastings, WLZR/Milwaukee Active Rock MD of the Year: Cindy Scull, KEGL/Dallas Active Rock Personality of the Year: John Osterlind, WAAF Active Rock Label of the Year (Platinum): Elektra

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## Ayeroff, Harris Out Of Work

Street Talk.

peculation that Work Group co-Presidents Jeff Ayeroff and Jordan Harris would leave the label at the end of the year turned out to be premature - turns out they've already left. Work will remain an A&R source and imprint within the Epic Records Group, which will also assume all of Work's publicity and administrative functions. Ayeroff's and Harris' resignations come some 10 months after Sony eliminated Work's promotion staff and took over its sales and marketing efforts. In a written statement ERG Chairman David Glew thanked them both for establishing the label. "Both Jeff and Jordan have the entrepreneurial spirit that I'm confident will stand them in good stead when they choose to launch their next enterprise. I wish them both the very best."

#### Dahl Unplugs Motown ... Literally!

Claiming that WKRK/Detroit "constructively breached" its contract with him, WCKG/Chicago afternoon personality **Steve Dahl** left the studio Tuesday afternoon, walked to the station's control room and personally disconnected WKRK's feed. A statement from Dahl said his "contentious relationship" with 'KRK was due, in part, to the station's failure to effectively promote his show and because 'KRK allowed Mancow Muller to libel his wife on its airwaves. (Dahl's wife sued Muller, flagship station Q101/Chicago and several other parties last week.) At press time, 'KRK couldn't be reached for comment.

WKPE/Cape Cod, MA got the attention of Howard Stern's attorneys last weekend when it began running liners touting itself as "the only station not desperate enough to hire some New York tourist." Stern's Cape Cod affiliate, WPXC, took exception to the statement and made sure Howard's people knew about it. 'KPE was served with a C&D, which it complied with. **Rick Stephenson** had been set to return to Capstar's Country KRMD/Shreveport, LA this week as PD, a post he'd held there from '93-'97. But he had a change of heart and instead decided to accept the OM job for Clear Channel's crosstown KWKH-AM & KITT-FM. KITT, of course, is Hatfield to KRMD's McCoy, so we're ready for the competition to shift into overdrive....

#### **ABC's Drudgery**

Cyberspace's most infamous "cowboy journalist," **Matt Drudge**, will soon be joining the ranks of mainstream Talk radio. Inside sources at ABC Radio tell **ST** a deal for Drudge to host a weekly talk show from WABC/NY's studios is done, though the "ink's not yet quite dry." Expect several of the company's News/Talk O&O's to begin carrying the Sunday evening talk show, scheduled to launch in early July. By the way, Drudge is one of 45 charter members inducted into the new Conservative Hall of Fame, while Rush Limbaugh didn't even make the initial cut!

Taking indie services to a new level, Lawman Promotions Pres./CEO **Greg Lawley** will fill in for top-rated KTFM/San Antonio morning driver Dr. Drex all next week. Making sure he sticks to the playlist will be his co-hosts, GM **Joe Ernst** and PD **Cliff Tredway**.

#### All In A Day's Work...

...give or take 20 or so! KBPI/Denver night

Continued on Page 33

#### Rumors

Is Clear Channel about to launch a CHR/Pop in Las Vegas?

• With a decertification vote pending, has AFTRA voluntarily ended its representation of staffers at Sinclair's WWL-AM & WLMG-FM/New Orleans?

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#### Street Talk.

#### Continued from Page 30

jock **Willie B.** was set to break the *Guinness Book of World Records* endurance mark for a single radio shift — 484 hours — Wednesday afternoon (6/23). He's planning to extend his on-air marathon through the station's birthday celebration on Monday (6/28).

Looks like Minnesota Public Radio won't be getting **WELY-AM & FM/Ely, MN** from Charles Kuralt's widow after all. After giving MPR preliminary indications that she'd donate the stations, Suzanna Kuralt decided to sell them to a group led by station staffers. As a consolation prize, Kuralt is giving MPR \$5,000.

Pucks, Sticks & Hicks

Congrats to Chancellor Chairman/CEO **Tom Hicks**. One of his "side projects" paid off in a big way this past weekend as his Dallas Stars defeated the Buffalo Sabres to win the NHL's Stanley Cup. If you didn't see the deciding game, it was a triple-overtime, 2-1 defensive thriller. No truth, however, to rumors that the Stars' Ed Belfour will consult Chancellor on a new format called "Jammin' Goalies."

Also, congrats to **Kelly Music Research**, which was — after years of review — finally awarded an official U.S. patent for its "Living Room Music Test" research methodology.

#### And Now, The Showbiz News

What does L.A. radio legend **Johnny Hayes** have in common with Jim Carrey, Jodie Foster, Sting and Aerosmith? The current KRTH middayer is among the 19 performers who will get stars on the Hollywood Walk of Fame next year. Spanish talk show host **Cristina Saralegui**, who now hosts a syndicated feature through Radio Unica, is also getting a star.

Kudos to WW1 Loveline host Adam Carolla and former KROQ/L.A. morning sports guy Jimmy Kimmel — their new Comedy Central program, *The Man Show*, debuted with the net-

#### Rumbles, Pt. 1

• Rick Shaw is named Market Mgr. for the five Lexington, KY stations Cumulus recently acquired from HMH Broadcasting: WVLK-AM & FM, WLRO-FM, WLTO-FM & WXZZ-FM.

• WAYV/Atlantic City APD/MD Paul Kelly is promoted to PD. He replaces Tommy Frank, who resigned to join WWHT/Syracuse as PD.

 Also in Atlantic Cit<sub>2</sub>, former WJLK/Monmouth-Ocean programmer Gary Guida surfaces as PD of AC WFPG-FM.

• WTCF/Saginaw, MI PD/morning man Mark McGill and morning co-host Scotty exit as the station takes on a CHR/Rhythmic slant.

 Following WLNF/Bloxi, MS PD Dave Dallow's departure, part-owner. GM Bill Brock adds PD duties.

 Former WGUF & WSGL/Ft. Myers Dir./Prog.
 Scott Holt becomes OM of Hot AC WINC-FM/ Winchester, VA.

 Hot AC KVUU-FM/Colorado Springs PD Kevin Callahan adds programming duties at coowned sister Lite AC KKLI-FM; Rob Meyer is named KVUU MD.

 WXIK/Lansing, M. PD/morning co-host J.J.
 McCrae returns to crosstown WITL as PD. He'd previously programmed the station from 1990-95.
 After McCrae's resignation, 'XIK also fired his morning sidekick, Jordan Lee (a.k.a. Mrs. Mc-Crae!).

 Dan Bristow is named OM for Seward County Broadcasting's three Liberal, KS stations and PD of KSCB-FM. (Oh. yeah ... and he's 22.)
 WLJE/Valparaiso, IN names Scott Wagner PD.

 WCKT/Ft. Myers MD/PM driver Kerry Babb has been promoted to PD of the station, while Mark Wilson, PD at co-owned WQNU, assumes full programming responsibilities for his station. (Wilson previously reported to Dir./Country Programming Paul Orr, who left to become PD at WYNK/Baton Rouge.)

WLNF/Biloxi, MS PD Dave Dallow exits.
 WWCT/Peorla, IL PD Joe Calgaro joins
WAPL/Appleton, WI as PD.

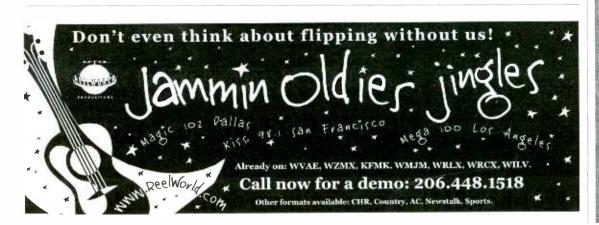
work's highest ratings ever for a premiere: 2.5 million people caught the series opener.

Radio on TV: You lose one, you win one. After NBC canceled *Newsradio*, ABC steps in and orders a sitcom called *Talk to Me*, starring Kyra Sedgwick as a successful NY radio talk show host.

#### **Radio & Recovery**

WMJM/Louisville PD **D'Shawn Johnson** was hospitalized earlier this week after being shot in the line of duty. No, not as PD — he moonlights as one of Louisville's finest. As he Continued on Page 34

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#### Rumbles, Pt. 2

The T.J. Martell Foundation promotes Tod Minnich to COO. He had been Exec. Director of the foundation's Nashville and New Media divisions.
 KYSR/L.A. middayer Greg Simms adds APD

stripes. On July 13 KEDJ/Phoenix APD/MD Chris Patyk joins Star as MD. • WIFC/Wausau, WI MD/nighttimer Jeff Murray

- segues to WKSF/Cincinnati as MD/late-nighter. • WJMH/Greensboro nighttimer Kendall B.
- adds APD stripes.

  WWGR/Ft. Myers evening personality Bailey
- McGregor is elevated to MD. • Dave Swan is appointed MD at Hot AC KSRZ/
- Omaha. • KMLE/Phoenix morning men Ben & Brian
- sign a new three-year deal.

• NBG Radio Network taps KXTA/L.A. Car Nut host Steve Parker as host of the syndicated auto racing show Fast Track.

#### Continued from Page 33

was cruising in his patrol car Monday night, a man who'd already killed one person and injured two others began firing at Johnson's car. He got out of the car and chased down the suspect, taking a bullet in the arm but still managing to get his man. Tuesday, Johnson was recovering at a local hospital, though it's uncertain whether he'll regain full use of his arm.

Chicago Cubs legend **Ron Santo**, now a play-by-play man for the team on WGN radio, suffered a mild heart attack Monday night in Denver, where the team was playing the Rockies. Tuesday night, Santo was said to be resting comfortably, and doctors were saying he could be out of ICU by Thursday.

A repair crewman working on a radio tower owned by WRCA/Boston was severely injured last week when a hydraulic lift slipped from beneath the tower. Staffers at WCRB-FM, which is housed in a neighboring building, were evacuated when city inspectors decided the tower was unstable. 'CRB, which had its STL on the tower, was knocked off the air for about two hours.

#### Records

 Contracts had yet to be signed at press time, but expect former Geffen/DGC prexy Bill Bennett to join Maverick as President.

• As expected, Work alums Johnny Coppola and current Capitol Sr. VP/Promo Burt Baumgartner are reunited. Coppola will become Capitol's new Head/Crossover Promo.

 Longtime RCA vet Geary Tanner joins Jeff McClusky & Associates as Dir./Operations & Consulting Services.
 Red Ant names L.A.-based Jim Stein VP/Pop

Promo, Big Apple-based George Silva VP/Pop Promo and Eddie Jorge as VP/Urban Promo.

 EMI Recorded Music buys a minority stake in online music site/software provider Liquid Audio for an undisclosed sum.

#### Street Talk

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ORDS

RADI

- Doug Morris appointed Chairman/CEO of Universal Music Group and PolyGram.
   Roy Lott named President of Capitol Records.
- Gary Krantz joins AMFM Radio Networks as VP/ Programming.
- Chicago Morning Traffic: Mancow moves to WKQX, WRCX picks up The Bob & Tom Show.



- Island Records becomes an autonomous label again, with John Barbis as President.
  Dan DiLoreto upped to Pres./GM of WXTB/Tampa.
- Steve Backer named GM of Giant Records.
- Weezie Kramer promoted to WMAQ/Chicago Station Mor.
- Casey Keating accepts WHYI/Miami PD post.
- Lowry Mays elected NAB Chairman.
- Mike Phillips upped to VP/Prog. at WTMX/
- Chicago. • Paul Cannon named WPRO-FM/Providence PD.
- Rick Shaw set as PD of KCAL-FM/Riverside-San Bernardino.
- First major-market FM-FM simulcast: WEKS/ Atlanta becomes WYAI and carries Country WYAY's programming.
- KRZR/Fresno goes Rock with E. Curtis Johnson as PD.



- Gannett advances Jay Cook to Sr. VP/Prog., Gerry DeFrancesco to VP/Prog., Contemporaries and Merrell Hansen to Pres./GM of KUSA & KSD/St. Louis.
- Ron Thompson tapped as VP/GM of KHJ/L.A.; station debuts "Car Radio" format.
- Steve Perun accepts PD chair at KWK/St. Louis.
   Allen Harrison promoted to WAMO-FM/Pittsburgh PD/MD.
- Bob Catania named Nat'l Album Dir. for Island Records.
- Dave Anthony tapped as KDWB-FM/Minneapolis PD.
- Larry Divney appointed VP/GM at WDAI/Chicago.
  Joe Owens promoted to GM of Mushroom
- Joe Owens promoted to GM of Mushroom Records.
- Steve Sutton set as PD of WYSP/Philadelphia.
   B. Mitchell Reed joins KLOS/L.A. for weekends/ swing.



 April/May Arbitron Leaders: KABC/L.A. (5.5-6.9), WGN/Chicago (12.3-15.1), KSFO/SF (5.5-9.4), KCBQ/San Diego (13.4-9.1) and WCCO/ Minneapolis (34.6-31.9).

Robbie Walker joins WHYI/Miami to do 10am-2pm

If you have Street Talk, call the R&R News Desk at (310) 788-1699 or e-mail *jaxelrod@rronline.com* 



PROMO ITEM OF THE WEEK — To your health: Immune system compromised by all those late nights spent partying at **R&R** Convention '99? Elektra suggests you load up on plenty of Vitamin C in the coming weeks. They say it's sure to put a "Smile" on your face.

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#### Sound Decisions.



# **R&R** Achievement Award **Record Industry Winners**

STEVE WONSIEWICZ

swonz@rronline.com

tlantic Records took home a pair of top awards from R&R Convention '99, winning Platinum Label of the Year while its promo chief, Exec. VP Andrea Ganis, was voted Promotion Executive of the Year for the second year running. Other key honors: Jive Records won R&R's first Gold Label of the Year award for nonmajor labels, Jeff McClusky picked up his second consecutive Independent Promoter of the Year award and Arista Records' Chicago-based Promotion Manager Denise Lutz was voted Local Promotion Executive of the Year.

#### Platinum Label **Of The Year: Atlantic Records**

Over the past few years Atlantic has been one of the record industry's most consistent top performers. Last year the label barely missed being ranked No. 1 in R&R's annual yearend performance review, earning a 7.3% chart share to No. 1 Columbia Records' 7.5%. Atlantic had been top gun the year before.

Much of Atlantic's stature as a sought-after home for artists comes from its remarkable record for breaking new acts (Kid Rock, Matchbox 20), cementing the careers of rising stars (Jewel, Aalivah) and sustaining legendary performers (Jimmy Page & Robert Plant) - and doing it at a variety of formats. Last year, for instance, Atlantic was the No. 1 label at Hot AC and NAC/Smooth Jazz; No. 2 at CHR/Pop, Rock and Adult Alternative; and No. 3 at CHR/ Rhythmic. This year is off to another fast start, courtesy of new singles from Sugar Ray, Kid Rock, Edwin McCain, Brandy, Jewel, Collective Soul, Matchbox 20 (from their multiplatinum debut album) and New American Shame

In accepting the award, Atlantic Group co-Chairman/co-CEO Val Az-

zoli said, "I would like to thank all our friends in the radio and music community for this wonderful honor. To be acknowledged by one's peers is the highest compliment, and to receive the Platinum Label award two years in a row is simply fantastic. First and foremost, this is a tribute to Atlantic's great roster of gifted artists and to the rich diversity of their music, where it all begins.

"Of course, this achievement would not have been possible without the remarkable efforts of our ace promotion team under the outstanding direction of Andrea Ganis I would like to congratulate Andrea on her much-deserved honor as Sr. Promotion Executive of the Year, and to thank her enthusiastic and hardworking staff for their remarkable accomplishments. Finally, a heartfelt 'thank you' to everyone at R&R for past, present and future."

#### Gold Label Of The Year: Jive Records

Jive has arguably emerged as the pre-eminent "mini-major" of the '90s. Its run is expected to continue, given a roster that includes superstars like R. Kelly and the Backstreet Boys — who set sales records by

scanning 1.1 million copies of their new album, Millennium, in its first week at retail - and newcomers like multiplatinum teen sensation Britney Spears and urban singer Marc Dorsey.

In accepting Jive's award, President Barry Weiss said, "I'm always very excited to see our hard work pay off in terms of recognition like the R&R Award. It's a testimony to our enormously talented artists, who make great music that allows our incredible staff to create great results."

#### Sr. Promotion Executive Of The Year: Andrea Ganis, Atlantic

This is the second consecutive year that Ganis has been named the industry's top promotion exec. Ganis has been a member of

Atlantic's promotion team for nearly 20 years and officially ascended to her present position in October 1998. In



CEO Ahmet Erte- Andrea Ganis

gun said this about Ganis: "It has been our extraordinary good fortune to have Andrea on the Atlantic staff for close to two decades now. In the 50-year history of Atlantic there have been those special people whose contributions have truly shaped the course of the label, and Andrea is

1980 as Director/Secondary Pop Promotion. She was elevated through the years to Associate Director, Director and Sr. Director in the National Singles Promotion Department. In 1988 Ganis was named VP/National Promotion, and two years later she was upped to Sr. VP. Before joining Atlantic Ganis held national promotion posts at Polydor Records and Infinity Records.

In accepting her award, Ganis said, "It is certainly a thrill to take



home such an unexpected honor. However, as proud as I am to receive this exceptional tribute. I am that much more proud of my brilliant staff. It is because of their collective hard work and dedication that we've enjoyed such success over the past year. At the same time I'd like to thank all the people at radio for thinking of me and, once again, to cheer everybody at R&R for hosting such a wonderful convention."

#### Local Promotion Executive Of The Year: Denise Lutz, Arista/ Chicago

Lutz began her music industry career in the mid-80s, working for noted independent

record promoter Doug Lee in Minneapolis. She also worked for RCA Records and East-West Records before joining Arista in 1991.

In accepting her award, Lutz said, "I feel very

Denise Lutz blessed and honored to have this award from R&R. I am grateful to all of the people who made me become a better promotion executive over the years. Many thanks to [Arista President/CEO] Clive Davis, [Sr. VP/Promotion1 Richard Palmese. my counterparts within the company, all of the Arista artists and all of the programmers who gave me plenty of reasons to work and think harder. And, finally, many thanks to **R&R** for giving me the opportunity to be recognized by my peers.

#### **Independent** Promotion Executive Of The Year: Jeff McClusky, McClusky & Associates

For nearly two decades leff Mc-Clusky & Associates has been representing the record industry through its offic-

es in Chicago, Los Angeles and Atlanta, A full-service music company, JMA's work encompasses everything from representing major broadcast companies, music



Jeff McClusky publishers and artists to consulting record and film companies.

On the artist promotion side, McClusky has been involved in a substantial number of major hits over the past decade, working with everyone from Lauryn Hill, Ricky Martin and Backstreet Boys to Kid Rock, Shania Twain and Offspring. On the consulting side, JMA is involved in all phases of artist development and, over the years, has played a key role in the success of Creed, Will Smith, Garbage and Shervl Crow.

McClusky said in accepting the award, "Receiving last year's award was truly exciting. Winning for the second year in a row is an honor and a testament to the quality and professionalism of the 35person team at JMA. I also want to acknowledge the other excellent nominees in this category: Jerry Brenner, Bill McGathy, Lenny Lyons and Cliff Gorov.'



Jive Records enjoyed its biggest year ever with record-setting sales by the Backstreet Boys. A bunch of Jive promo execs were on hand to receive the award for Gold Label of the Year. Seen here are (l-r) Jive's John McMann, Karen McLellan and Denise George; Pat Boone; Jive's Joe Riccitelli, Jessie Maldonado and Kelly Ashtari; and R&R's Kevin McCabe.



The legendary Pat Boone was on hand at R&R Convention '99 to help present the Industry Achievement Awards for the music industry. Atlantic Records was voted Platinum Label of the Year. Glorving in the moment are Boone, Atlantic Exec. VP Andrea Ganis and R&R Dir./ Charts & Formats Kevin McCabe.

announcing that promotion, Atlantic Group co-Chairman/co-

certainly one of them."

Ganis originally joined Atlantic in

# You Make Me Feel Jeremy Toback

Couldn't Wait: WTMX/Chicago WBAM/Montgomery

Confirmed out of the box at: WBMX/Boston KHMX/Houston KBET/Portland WQAL/Cleveland KISN/Salt Lake City WKDD/Akron

'The first time I heard 'You Make Me Feel,' I knew all the words. That is the sign of a great hit record!" Nichelle Engel PD KBBT/Portland

"You Make Me Feel' is gonna be the 'happy' song of the summer!" Randy James PD KHMX/Houston

I love 'You Make Me Feel'-definite hit potential!" Jack Stevens PD KAMX/Austin

" have always considered Jeremy Toback an artist to watch.... ar d with this song we could watch him run all the way up the tcr arts. 'You Make Me Feel' has hit song written all over it!" M ke Mullaney MD WBM X/Boston

'By the end of the first listen, I was singing along with 'rou Make Me Feel." Mary Ellen Kachinske PD MQAL/Celeveland

"From the first time I heard 'You Make Me Feel' I liked it ... Jeremy Toback has the potential to be a star." Louis Kaplan PD KLLC/San Francisco

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# tell me it's real

The first single from <u>IT'S REAL</u>, the highly anticipated follow-up to their 4 million-selling debut album, <u>Leve Always</u>

> IT'S REAL - In Stores Now Also features the R&B smash "Life"

Management: DEVOUR ENTERTAINMENT Single produced by Rory Bennett & JoJo Hailey

## Sound Decisions.

# Active Rock, Alternative Rev Up Support For Powerman 5000

11.

It's the winning streak that Dream-Works Records has waited patiently for. First, it was the rock band Buckcherry hitting airplay and retail pay dirt. That was followed by David Hollister, whose track "My Favorite Girl" won over Urban programmers. Now,

RR

Mark Gorlick says the label decided to service Alternative, Active Rock and Rock simultaneously. "With some records you know it's best to go one way or another, and with some you obviously won't. The musical edge Active Rock is favoring these days makes this



Powerman 5000

it's the hard-rock band **Powerman 5000**, a.k.a. PM5K, whose new song, "When Worlds Collide," has emerged as one of the hottest new singles at Active Rock and Alternative.

Major-market stations playing the Boston-based quintet's new single include Active Rockers WAAF/Boston — the current spins leader — WZTA/ Miami, WXTB/Tampa, WLZR/Milwaukee. WRIF/Detroit. WXTM (Extreme Radio)/St. Louis, KXXR and WRQC in Minneapolis, KUPD/ Phoenix, KEGL/Dallas, KBPI/Denver and KUFO/Portland. Alternatives supporting the song include WXRK/ York, WKQX/Chicago, New WFNX/Boston, WXDX/Pittsburgh, CIMX/Detroit, KDGE/Dallas, KEDJ/Phoenix. KXPK/Denver and WKRL/Syracuse.

P

R. H. Statutes

The genesis of PM5K was in 1990, when vocalist Spider hooked up with drummer Al 3. By October 1994 the group, using \$600 they'd scraped together, recorded their first EP, *True Force*. When A&R execs showed up en masse, the group elected to remain independent and several months later released the full-length disc *The Blood-Splat Rating System*.

Ready to take the next step, the group signed with DreamWorks and in February 1997 released the album *Mega!! Kung Fu Radio.* That disc was essentially a revamped version of *Blood-Splat*, and the single, "Organized," picked up scattered airplay at Alternative and Active Rock. By late 1998 the band returned to the studio to record their new album, *Tonight the Stars Revolt*, featuring performances by Rob Zombie, Limp Bizkit's DJ Lethal and Marilyn Manson's Ginger Fish.

Regarding how DreamWorks elected to work radio, Head/Promotion a perfect record for them, but there was also a lot of interest from Alternative.

"Sure, we could have waited a few weeks at Active before going to Alternative, but when you get that much passion from both formats — and that doesn't happen very often — you have to give it to them both at the same time."

While several stations supported PM5K's previous album, DreamWorks

still treated the band as a relatively unknown act. Head/Rock Promotion Laura Curtin observes, "The band really hadn't had their shot yet, so we went out there playing it for people and making sure programmers understood what was going on with this record. I spent two months on the road making sure everybody got to listen to it." Things started picking up at Al-

ternative early this year when \_\_\_\_\_\_ DreamWorks \_\_\_\_\_ virtually at the last minute \_\_\_\_\_ entered "When Worlds Collide" in a trade-show contest. Dream-Works Head/Alternative Promotion **Ross Zapin** recalls, "Twenty-four hours before that convention most Alternative programmers didn't know the record existed. It was played, and people flipped for it. That really helped create a big buzz."

WXTM PD **Tommy Mattern**. who played "Organized" and was among the programmers who attended that confab, comments, "The first time I heard it, I knew it would be a perfect record for Extreme. We added it one week before the official date, and it was immediately a huge phone record."

Mattern says PM5K's music comes at an opportune time, given that rap rock is all the rage (no pun intended) at radio and is getting significant video visibility, courtesy of MTV. "Bands like Korn, Limp Bizkit and Kid Rock work very well for our station. Rap rock isn't showing any signs of burnout."

PM5K are finalizing their summer/ fall tour plans. *Tonight the Stars Revolt* hits retail on July 20.

#### Ready For Takeoff: Lucky Town, Catawompus

Label A&R execs finally seem to be catching up with the buzz surrounding the Virginia Beach-based quintet Lucky Town, whose new single, "Simple," has caught fire in Norfolk. The cut is receiving 25-30 spins at Hot AC WPTE and Adult Alternative WKOC. The group's first album, Cornered, sold around 2,000 copies, and the current disc, Welcome to Lucky Town, has sold 1,200-1,300 units since its release in April.

Michael Lee, of Lucky Town's management firm, Rising Tide Productions, focused on local/regional airplay — in addition to constant touring — to get the ball rolling before he started talking to the labels. "I knew radio would be the surest way to get a deal, but we wanted to slowly build a buzz before I contacted anybody, because we wanted a solid foundation."

It's working. Labels expressing in-



terest include Atlantic. Capitol and Universal, and a deal could be finalized within the next few months. In the meantime, Lee is spending a lot of time readying performances in Charlotte and other Southern cities.

Fans of Southern-flavored mainstream rock might want to take a close look at Nashville-based **Catawompus**. The quintet's song "Driftin'" is picking up airplay near the band's former stamping grounds at Rock outlet **WZZQ/ Terre Haute, IN. PD Jeff Strange** says the track "is doing really well for us. The Southern-style rock sound does very well for us, and right now that kind of music sounds really fresh on the air."

Catawompus, who recently relocated to Music Row, will release a five-song EP in early July.

mericanradiohistory (

# Music News & Views

#### Pumpkins Recording New Album

The Smashing Pumpkins have officially begun work on their next studio album. The band, who

recently welcomed original drummer **Jimmy Chamberlin** back to the fold, are holed up in a Chicago studio with producer **Flood**, who helmed their breakthrough multiplatinum double album, *Mellon Collie and the Infinite Sadness.* The new album untitled as



Smashing Pumpkins

yet, is expected to be released in October on Virgin Records. It will be the band's fifth album since they formed in 1991.

In other recording news, the **Stone Temple Pi**lots are about to begin mixing their new album, which could hit retail in late October or early November ... German industrial/hard-rock act **Rammstein** told *MTV News* that they plan to begin work on their next album this summer. Keyboardist **Flake Lorenz** says the band will make their next effort "a little more hard" ... **Alice Cooper** is working on his first album for British indie **Spitfire Records**. No release date has been set

E-zine Allstar reports that the **Eels** have finished work on their as-yet-untitled next album. No word yet on whether the album, the follow-up to 1998's *Electro-Shock Blues*, will be released this year.

#### Godfathers Of Soul Bow Tour

Five R&B pioneers are teaming for a worldwide tour that kicks off on July 2 in Atlantic City. Billed as "A Night With Friends," the tour features **Ben E. King** ("Stand By Me"), **Lloyd Price** ("Stagger Lee"), **Jerry Butler** ("He Don't Love You"), **Gene Chandler** ("Duke of Earl") and **Percy Sledge** ("When a Man Loves a Woman"). The quintet will perform with a 21-piece band and a 12-member South African dance troupe. The tour hits Europe this summer before returning to the States in the fall.

In other tour news, look for **R.E.M.** to dust off some older material when they begin their U.S. tour on August 9 in Los Angeles. During their opening European tour performance, the group played songs they haven't had on their set list in over a decade ... Luscious Jackson and Cibo Matto bow their co-headlining tour on July 23 in Columbia, MO ... Morphine and Soul Coughing embark on a six-date co-headlining tour July 19 in Denver.

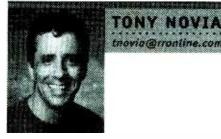
This 'n' that: Atlantic Records has set July 20 as the release date for **Phil Collins**' big band album, *A Hot Night in Paris* ... British rock act **The The** have inked a U.S. deal with Trent Reznor's Nothing Records ... RCA Records alt-rock band Lit will rerelease their debut album, *Tripping the Light Fantastic*, on their own imprint, Dirty Martini

Records Barry White has signed with Private Music and will release a new album, *Staying Power*, on July 27. White begins a national tour August 5 in Concord, CA ... The **Pet Shop Boys**' asyet-untitled new album hits retail on October 11. Look for the duo to tour the U.S. in the fourth guarter.



Barry White

40 • R&R June 25, 1999



# KIIS/Los Angeles, WBBM-FM/ Chicago Big Winners In CHR

nce again, the votes have been counted and the results announced for the R&R Industry Achievement Awards. In CHR/Pop, KIIS/Los Angeles took the award for Station of the Year, while the station's Rick Dees was voted Air Personality of the Year. CHR/Pop PD and MD awards both went to WHTZ/New York. On the Rhythmic side, WBBM-FM (B96)/Chicago was nominated for three awards and captured them all, including Station of the Year. WJMN (Jam'n 94.5)/Boston's Cadillac Jack McCartney picked up PD honors. "Those of us at WJMN know how talented he is," says WJMN Sr. VP/GM Matt Mills, "and now we get to share his success with the rest of the radio industry."

#### CHR/Pop

**Station Of The Year: KIIS/Los Angeles** 

"It's great to be recognized by your peers as America's leader in Top 40 radio. Thanks for such a great honor!" - PD Dan Kieley

> **Program Director** Of The Year: Tom Poleman, WHTZ/New York

"Being able to go to work at the legendary Z100 every day with people I trust and care about so much already makes me the luckiest guy in radio. Getting recognized for it makes it that much more special. My sincere thanks to everyone who voted!"

#### **Music Director** Of The Year: Paul "Cubby" Bryant, WHTZ/New York

"My first R&R award, and I couldn't be more excited. It's flattering to know that people I respect in the radio and record industries acknowledge me as Music Director of the Year among candidates who are equally deserving."

> Personality Of The Year: **Rick Dees. KIIS/Los Angeles**

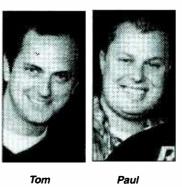
"I was stunned. This is the Academy Award of radio, and I thank God I can share it with the amazing talents of Paul Joseph, Ellen K and the finest staff living today!'

**Platinum Label** Of The Year: Columbia

"Great music, combined with the extraordinary promotion and marketing efforts of our team, has brought us this prestigious status. In the year ahead we look forward to continuing to launch new artists' careers while maintaining our unparalleled roster of superstar acts." --- Sr. VP/Promotion Charlie Walk

> **Gold Label** Of The Year: Jive

"I'd like to thank R&R for their ongoing support of Jive Records and me. This is the first time in Jive's history that we have been recognized by our peers in radio and records with this type of distinguished award. Team Jive prides itself on continuing to strive for excellence. Our mission is simply to provide the best promotional support in the business to our artists, radio and our customers." Sr. VP Joe Riccitelli



Poleman "Cubby" Bryant





Vicki Leben **Rick Dees** 

#### **Promotion Executive** Of The Year: Vicki Leben, Reprise

"Over the years I have established a great many wonderful relationships and tremendous friendships. I am very honored to have been nominated for CHR/Pop Promotion Executive of the Year, and I want to express my gratitude to everyone in the radio and records industries. I am extremely grateful for this award. Thanks to everyone for recognizing me and recognizing the record-breaking year we have had at Reprise."

#### **CHR/Rhythmic**

#### Station Of The Year: WBBM-FM/Chicago

"It is an honor to be recognized by other radio and record executives who work as hard as we do every day. There was an unbelievable energy in the B96 hallways after the memo went out to the staff that we had won all three awards that we were nominated for. B96 thanks the music industry for their support." -PD Todd Cavanah

#### **Program Director** Of The Year: Cadillac Jack McCartney, W.IMN/Boston

"I'd like to express my sincere thanks to everyone who participated in the voting, and more so to the entire programming, production and promotion staffs here at Jam'n, who consistently help to create the best possible product coming out of our speakers. It's truly a pleasure to work with such a talented team of professionals!"



#### **Music Director** Of The Year: Erik Bradley, WBBM-FM/Chicago

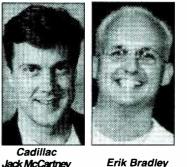
"What an honor to be recognized by my peers as R&R's CHR/Rhvthmic Music Director of the Year. I feel so blessed to be in this business and to have my position at B96, one of my favorite radio stations of all time. I absolutely love coming in to work every day, and to be rewarded for that makes me feel fortunate. Endless thanks to Todd Cavanah for the opportunity and for looking out for me, and to Don Marion and the incredible staff of this radio station. Finally, I must give respect and thanks to all of the artists ('N Sync, Mariah, Britney and 98 Degrees, among others) for making the music, because that's the main reason I love what I do so much!"

> **Air Personality** Of The Year: Eddie & Jobo, WBBM-FM/Chicago

"Are we in Chicago, or what? Let's get one! Thanks, everybody!"

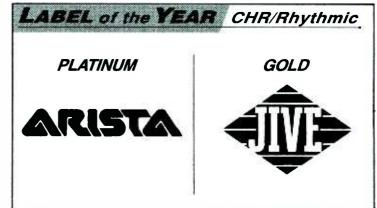
> Platinum Label **Of The Year:** Arista

"It's great to be recognized by all of our peers for leading the charge at rhythm crossover radio, but it could not be accomplished without our incredible artists and their nonstop flow of hit records. And, of course, we acknowledge Clive Davis and the Arista A&R department, LaFace and Bad Boy for giving us such amazing records to work. Thank you to every



Jack McCartney

Lisa Ellis





Eddie & Jobo body at radio for the continued support and recognition." - VP/Crossover Promotion Tom Maffei

**Gold Label** Of The Year: Jive

"The vision of any great company comes from its people. I'd like to thank our leaders, Clive Calder, Barry Weiss and Tom Carrabba, and an amazing promotion team that includes Denise George and John 'The Horse' McMann, just to name a few. Of course, we'd be nothing without our artists and radio to play them. Thank you for your support and votes." - Sr. VP Joe Riccitelli

#### **Promotion Executive** Of The Year: Lisa Ellis, Columbia

"It is such a great honor to receive this award. I am proud to be working with the crossover format and truly believe it is one of the most vital formats in the music industry. During my tenure at Columbia, I have taken great pride in working with the greatest artists in the world and alongside an all-star staff. I'd like to thank Jerry Blair for believing in me and giving me the opportunity of a lifetime. I would also like to express my gratitude to the entire Columbia

national and local

staffs for being

my partners every

day. Thank you to

everyone at radio,

to Tony Novia.

Robert Pau and

the entire R&R

family, and to ev-

eryone who voted

for me."



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ROTATIONS **INCREASING AT:** WPRO 28x KDND 31x **KRBE 20x** XL106.7 20x WFBC 18x KRQ 21x **WXYV 24x** KQKQ 30x KKRD 39x WZPL 21x KCHZ 22x

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# RR CHR/Pop Top 50

	TI	<sup>1</sup> <sup>®</sup> June 25, 1999						
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TW	YS LW	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added ®
WEEK	WEEN	<b>RICKY MARTIN</b> Livin' La Vida Loca <i>(C2/Columbia)</i>	8822		931310	12	152/0	ARTIST TITLE LABEL(S) ADDS
	2	BACKSTREET BOYS   Want It That Way (Jive)	8229	_	837899	11	152/0	
_	3	TLC No Scrubs (LaFace/Arista)	6879	—	770731	19	146/0	VITAMIN C f/LADY SAW Smile (Elektra/EEG) 78
_	4	BRITNEY SPEARS Sometimes (Jive)	6516		597579	8	151/0	PEARL JAM Last Kiss (Epic) 34
-	5	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	6322		672545	21	147/0	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.) 21
<u> </u>	6	SHANIA TWAIN That Don't impress Me Much (Mercury/IDJMG)	6229	-	578595	15	145/0 150/0	
_	7	SMASH MOUTH All Star (Interscope)	6040	_	557426 612092	6 7	130/0	
-	8	WILL SMITH Wild Wild West (Columbia)	5866 5209		567332	8	142/2	SANTANA f/ROB THOMAS Smooth (Arista) 19
-	9	JENNIFER LOPEZ If You Had My Love (Work/ERG) BLESSID UNION OF SOULS Hey Leonardo (She Likes) (Push/V2)	4733	_	389347	13	139/3	GOO GOO DOLLS Black Balloon (Warner Bros.) 15
-	10 11	EVERLAST What It's Like (Tommy Boy)	4679	_	435343	22	139/0	ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope) 14
_	12	SUGAR RAY Every Morning (Lava/Atlantic)	4547	_	485001	25	142/1	
_	13	MADONNA Beautiful Stranger (Maverick/WB)	4454		450070	5	150/5	
_	14	98 DEGREES The Hardest Thing (Universal)	4348		458962	17	134/0	PHIL COLLINS You'll Be In My Heart (Hollywood)         13
	15	BRANDY Almost Doesn't Count (Atlantic)	4069	_	436599	9	127/0	BOYZONE No Matter What (Ravenous/Mercury/IDJMG) 12
—	16	SARAH MCLACHLAN   Will Remember You (Arista)	3827	_	365273	7	121/5	
-	17	JORDAN KNIGHT Give It To You (Interscope)	3530		329157	13	126/0	
_	18	GOO GOO DOLLS Slide (Warner Bros.)	3295	_	378271	37	131/0 131/11	
-	19	CHRISTINA AGUILERA Genie In A Bottle (RCA)	3249	-	299994 237885	6 11	128/9	
-	20	FASTBALL Out Of My Head (Hollywood)	3200 3091	_	239373	10	120/9	
_	21	CITIZEN KING Better Days (And The Bottom) (Warner Bros.) TAL BACHMAN She's So High (Columbia)	2963		246956	7	126/2	
-	22	EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic)	2830	_	251196	4	125/3	Most Increased
_	23 24	WHITNEY HOUSTON Heartbreak Hotel (Arista)	2666		326347	20	105/0	
	24	<b>K-CI &amp; JOJO</b> Tell Me It's Real <i>(MCA)</i>	2502	_	257153	4	121/6	Plays TOTAL
_	25	<b>ROBBIE WILLIAMS</b> Millennium ( <i>Capitol</i> )	2273		182783	10	114/0	ARTIST TITLE LABEL(S) PLAY
Break		SUGAR RAY Someday (Lava/Atlantic)	2121	—	193912	3	116/9	
-	28	CHER Strong Enough (Warner Bros.)	1997	—	196071	6	106/0	
_	29	ORGY Blue Monday (Elementree/Reprise)	1968	_	195004	11	112/2	Trending Information Will Debut Next Week
_	30	TLC Unpretty (LaFace/Arista)	1745	—	171152	3	112/10	
-	31	WHITNEY HOUSTON It's Not Right But It's Okay (Arista)	1725	_	267461 155871	4 12	88/11 95/0	
-	32	FATBOY SLIM Praise You (Skint/Astralwerks/Caroline)	1707 1629	_	183895	14	97/0	
	33	'N SYNC   Drive Myself Crazy (RCA)	1618		127465	7	92/5	
_	34	LIT My Own Worst Enemy (RCA) GOO GOO DOLLS Black Balloon (Warner Bros.)	1608	_	129705	2	112/15	
_	35 36	OFFSPRING Why Don't You Get A Job? (Columbia)	1446		162817	12	93/0	
	30	TYRESE Sweet Lady (RCA)	1299	_	159541	11	63/0	
	38	JAY-Z f/AMIL AND JA Can I Get (Def Jam/IDJMG)	1292		179469	16	73/1	
-	39	VENGABOYS We Like To Party! (Groovilicious/Strictly Rhythm)	1181	_	146098	16	72/0	<b>Breakers</b> ®
-	40	SKY Love Song (Arista)	1114	—	75957	5	88/4	
_	41	SHERYL CROW Anything But Down (A&M)	1045	—	99315	18	79/0	
	42	DEF LEPPARD Promises (Mercury/IDJMG)	1021		79800	3	75/8	
-	43	PEARL JAM Last Kiss (Epic)	956	-	79614	1	66/34 79/12	SUGAR RAY
-	44	BOYZONE No Matter What (Ravenous/Mercury/IDJMG)	867		78123 66194	4	68/0	Someday (Lava/Atlantic)
-	45	B*WITCHED Rollercoaster (Epic)	820 814	_	75573	2	60/2	TOTAL PLAYS TOTAL STATIONS/ADDS CHART
-	46	JOEY MCINTYRE   Love You Came Too Late (C2/Columbia)	795	_	93296	20	82/0	2121 116/9 27
	47	GARBAGE Special (Almo Sounds/Interscope) NEW RADICALS Someday We'll Know (MCA)	790	_	56959	1	70/9	
_	48 49	RICKY MARTIN La Copa De La Vida <i>(C2/Columbia)</i>	763	-	223711	1	1/1	
	49 50	112 Anywhere (Bad Boy/Arista)	723	_	80444	3	33/1	
				-				Next Added is the total number of new odds officially reported to DPD by
<b>S</b>	4	153 CHR/Pop reporters. Monitored airplay data supplied by Media Songs ranked by total plays for the airplay week of Sunday 6/13- remaining flat from previous week. If two songs are tied in total play	Saturday 6/19. B	ullets ap	opear on sor	ngs gaining	g plays or	Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not co-init toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart
Test.		Breaker status is assigned to songs reaching 2,000 plays or more fo after 20 weeks. Gross Impressions equals Average Quarter Hou	r the first time. S	ongs be	low No. 20 a	are moved	to recurrent	appears on R&R ONLINE MUSIC TRACKING. 153 CHR/Pop reporters.



153 CHR/Pop reporters Songs ranked by total plays for the airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 2,000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour times number of plays (times 100). © 1999, R&R Inc.



# Callout America

EXCLUSIVE NATIONAL MUSIC RESEARCH ESTIMATES JUNE 25, 1999

	CALLOUT /	America® song	selection is ba	sed on the top	o 25 titles	from the	R&R CHR/P	op chart for t	he airplay we	ek of May 31-June	6.
_	in the second se		the Bally sector of the Ba								

				AVERA	<b>OP</b>	111	BURN	DEN	IOGRAP	PHICS		REC	GIONS	100
	ARTIST TITLE LABEL(S)	FA TW	VORABILIT	Y ESTIMA	TE (1-5)	TOTAL % FAMILY	TOTAL % BU	WOMEN	WOMEN	WOMEN			MID-	
	RICKY MARTIN Livin' La Vida Loca (C2/Columbia)		LW	2W	3W			12-17	18-24	25-34		SOUTH		
		3.86	3.90	3:76	3.92		33.6	3.95	3.59	4.09	3.73	3.94	3.91	3.8
	BACKSTREET BOYS   Want It That Way ( <i>Jive</i> )	3.80	3.77	3.68	3.76	87.7	23.0	4.27	3.54	3.54	3.79	3.87	3.83	3.7
	JENNIFER LOPEZ If You Had My Love (Work/ERG)	3.79	3.66		-	69.2	14.5	4.07	3.50	3.71	3.71	3.71	3.79	3.9
	SMASH MOUTH All Star (Interscope)	3.76-	3.75	3.64	_	68.2	13.3	3.95	3.65	3.64	3.61	3.83	3.82	3.1
	SARAH MCLACHLAN I Will Remember You (Arista)	3.71	3.77	-		86.7	23.5	3.79	3.70	3.65	3.81	3.76	3.70	3.5
	WILL SMITH Wild Wild West (Columbia)	3.64	3.61	3.52	3.54	82.5	19.9	3.76	3.52	3.64	3.46	3.68	3.87	3.5
	SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG)	3.62	3.78	3.67	3.77	87.4	29.1	3.75	3.37	3.78	3.40	3.54	3.88	3.6
	TLC No Scrubs (LaFace/Arista)	3.61	3.75	3.63	3.84	92.4	39.6	3.77	3.54	3.52	3.42	3.69	3.70	3.6
	BLESSID UNION OF SOULS Hey Leonardo (Push/V2)	3.59	3.41	3.68	3.34	56.9	11.6	3.66	3.55	3.54	3.42	3.65	3.54	3.8
	98 DEGREES The Hardest Thing (Universal)	3.57	3.68	3.58	3.81	79.9	26.5	3.72	3.49	3.48	3.19	3.78	3.85	3.4
	SUGAR RAY Every Morning (Lava/Atlantic)	3.56	3.67	3.74	3.74	92.2	35.1	3.45	3.41	3.87	3.42	3.86	3.42	3.5
	BRANDY Almost Doesn't Count (Atlantic)	3.54	3.59	3.55	3.82	63.5	20.1	3.66	3.47	3.41	3.38	3.76	3.70	3.3
	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	3.53	3.64	3.73	3.62	92.9	36.7	3.67	3.47	3.43	3.26	3.47	3.62	3.7
	JORDAN KNIGHT Give It To You (Interscope)	3.51	3.58	3.36	3.48	60.9	17.5	3.81	3.24	3.33	3.16	3.55	3.47	3.9
	FASTBALL Out Of My Head (Hollywood)	3.49	_	3.36		41.2	7.6	3.46	3.35	3.73	3.72	3.50	3.25	3.5
	GOO GOO DOLLS Slide (Warner Bros.)	3.49	3.50	3.53	3.54	82.2	32.2	3.46	3.44	3.60	3.36	3.69	3.37	3.6
	WHITNEY HOUSTON It's Not Right But It's Okay (Arista)	3.49				51.4	12.6	3.45	3.58	3.40	3.11	3.55	3.80	3.6
2	MADONNA Beautiful Stranger (Maverick/WB)	3.46	_	_	_	57.1	14.2	3.48	3.53	3.33	3.54	3.37	3.39	3.5
	CITIZEN KING Better Days (And The Bottom Drops Out) (Warner Bros.)	3.44	3.39	-		57.6	14.9	3.46	3.44	3.43	3.25	3.71	3.52	3.4
	EVERLAST What It's Like (Tommy Boy)	3.40	3.48	3.51	3.52	78.9	35.8	3.34	3.44	3.40	3.45	3.35	3.40	3.3
	BRITNEY SPEARS Sometimes (Jive)	3.38	3.58	3.46	3.52	71.3	26.1	3.59	3.07	3.50	3.24	3.42	3.53	3.3
	WHITNEY HOUSTON Heartbreak Hotel (Arista)	3.36	3.42	3.38	3.50	79.9	28.7	3.42	3.32	3.35	3.17	3.53	3.49	3.2
	LENNY KRAVITZ Fly Away (Virgin)	3.24	3.29	3.26	3.32	87.2		3.12			3.07	3.36	3.23	3.3
	TAL BACHMAN She's So High (Columbia)	3.24			** £34	45.3	12.3				3.08	3.49	3.08	3.3
		3.20	3.09	3.17	3.14	72.0	27.7				2.91	3.18	3.32	3.4
		3.06	3.16		3.07	54.7						2.98	3.22	3.2

CALLOUT AMERICA® Hot Scores

By TONY NOVIA

A fter her strong debut last week, the multitalented Jennifer Lopez heads north again this week. as her overall score moves 3.66-3.79. "If You Had My Love" (Work/ERG) moves from ninth to third overall. Other Callout America gainers this week include: Backstreet Boys' "I Want It That Way" (Jive), "All Star" by Smash Mouth (Interscope)and Will Smith's "Wild Wild West" (Columbia), which has quickly reached No. 6 overall.

Ms. Austin Powers, Madonna, debuts this week at a 3.46 with "Beautiful Stranger" (Maverick/WB). Out of the box, "Stranger" is already sixth among women 18-24.

Whitney Houston debuts as a "Hir Potential" track this week with "It's Not Right But It's Okay" (Arista). "Okay" does best with 18-24s; it ranks fourth in that demo.

The top five songs in each demo are (in descending order): • Women 12-17 — Backstreet Boys,

• Women 12-17 — Backstreet Boys, Jennifer Lopez, Ricky Martin's "Livin' La Vida Loca" (C2/Columbia) and Smash Mouth (tie), and "Give It To You" by Jordan Knight (Interscope).

• Women 18-24 — "I Will Remember You" by Sarah McLachlan (Arista), Smash Mouth, Ricky Martin, Whitney Houston and a tie between the Backstreet Boys and TLC's "No Scrubs" (LaFace/Arista).

• Women 25-34 — Ricky Martin, Sugar Ray, "That Don't Impress Me Much" by Shania Twain (Mercury/ IDJMG), Fastball's "Out Of My Head" (Hollywood) and Jennifer Lopez.

As more and more stations across multiple formats use **Callout America**, we're here to answer any questions you may have. Please feel free to call or email Tony Novia at (310) 788-1663 (*Inovia@rronline.com*); Kevin McCabe, 788-1635 (*kmccabe@rronline.com*); or Anthony Acampora, 788-1695 (*anthony1@rronline.com*).

Total sample size is 400 respondents with a +/-5 margin of error. Total average favorability estimates are based on a scale of 1-5 (1 = dislike very much, 5 = like very much). Total familiarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Songs must reach 40% familiarity before they appear in print. Hit Potential represents songs that have yet to chart in the top 25 on R&R's CHR/Pop chart. Sample composition is based on females aged 12-34, who responded favorably to a CHR/Pop musical montage in the following regions and markets: EAST: Baltimore, Boston, Long Island, New York, Philadelphia, Pittsburgh, Providence, Washington, DC. SOUTH: Atlanta, Dallas, Houston, Miami, San Antonio, Tampa. MIDWEST: Cincinnati, Cleveland, Columbus, Detroit, Kansas City, Milwaukee, Minneapolis, St. Louis. WEST: Los Angeles, Phoenix, Portland, Sacramento, Salt Lake City, San Diego, San Francisco, Seattle. © 1999, R&R Inc.





#### NEW & ACTIVE

1FO Summer Girls (Arista) Total Plays: 632, Total Stations: 58, Adds: 19

SHERYL CROW Sweet Child O' Mine (American/C2/Columbia) Total Plays: 617, Total Stations: 46, Adds: 4

702 Where My Girls At? (Motown) Total Plays: 612, Total Stations: 38, Adds: 5

GERI HALLIWELL Look At Me (Capitol) Total Plays: 553, Total Stations: 45, Adds: 1

ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope) Total Plays: 547, Total Stations: 37, Adds: 14

PHIL COLLINS You'll Be In My Heart (Hollywood) Total Plays: 490, Total Stations: 51, Adds: 13

JAMIROOUAI Canned Heat (Work/ERG) Total Plays: 353, Total Stations: 25, Adds: 1

SANTANA F/ROB THOMAS Smooth (Arista) Total Plays: 352, Total Stations: 47, Adds: 19

LAURYN HILL Everything Is Everything (Ruffhouse/Columbia) Total Plays: 330, Total Stations: 29, Adds: 3

TATYANA ALI Everytime (MJJ/Work/ERG) Total Plays: 295, Total Stations: 28, Adds: 1

**GARBAGE** When I Grow Up (C2/Almo Sounds/Interscope) Total Plays: 236, Total Stations: 33, Adds: 8

BLENDERS Can't Get Over You (Universal) Total Plays: 236, Total Stations: 30, Adds: 5

**SPIN DOCTORS** The Bigger I Laugh... (DAS/Universal) Total Plays: 231, Total Stations: 22, Adds: 0

EVERCLEAR | Will Buy You A New Life (Capitol) Total Plays: 158, Total Stations: 16, Adds: 0

VITAMIN C F/LADY SAW Smile (Elektra/EEG) Total Plays: 109, Total Stations: 80, Adds: 78

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.) Total Plays: 102, Total Stations: 25, Adds: 21

LENNY KRAVITZ American Woman (Maverick/Virgin) Total Plays: 63, Total Stations: 17, Adds: 14

Songs ranked by total plays



Columbia won CHR/Pop Platinum Label of the Year at R&R Convention '99. Working many hits this year with such artists as Lauryn Hill, Offspring, Aerosmith, Mariah Carey and Destiny's Child, to name a few, the Columbia family takes it with pride, pictured (l-r) are Dir./Top 40 Promo Pete Cosenza, Dir./Crossover Promo Andrea Foreman, Sr. VP/Promo Charlie Walk, Sr. VP/Columbia Records Group Jerry Blair, Dir./Crossover/Promo Lisa Ellis, Local Promo Manager Tanya Kalayjian, VP/West Coast Promo Steve Klein and R&R CHR Editor Tony Novia.



Z-100/New York Pop PD of the Year Tom Poleman races to the stage with his crutches to receive his award for the outstanding job he has done with the legendary Z-100/ New York. Looking a little dazed but surely not confused are: (l-r) Captain Gerald Coffee, Poleman and Tony Novia.

nericanrac



Reprise VP/Top 40 Promo Vicki Leben stands on stage beaming with such excitement after winning Label Exec. of the Year for the second year in a row. Pictured (lr) are Coffee, Leben and Novia.



Sweeping this year's Gold Label of the Year in both Pop and Rhythmic, the Jive staff has every right to think that they are the bomb. The label achieved huge success this year with the Backstreet Boys, Britney Spears and R. Kelly. (l-r): Jive North/West Regional Kelly Ashtari, Promotion Coord. Jessie Maldonado, Coffee, Top 40 Assoc. Dir Michael Patt, Sr. Dir./Rhythm Crossover John "The Horse" McMann, VP Denise George, Sr. VP Joe Riccitelli and Novia.



**KUDOS TO CUBBY** 

The excitement was a Kodak moment. Collecting the most votes to win Pop/MD of the year was Z-100/New York Paul "Cubby" Bryant. Shown here are: (l-r) Coffee, Bryant and Novia.



Most Played Recurrents	TUNED-IN CHR/POP
CHER Believe (Warner Bros.)	
MONICA Angel Of Mine (Arista)	KIISFINA 102.7 KIIS/Los Angeles Wednesday, June 16, 1999
BRITNEY SPEARS Baby One More Time (Jive)	10am
MATCHBOX 20 Back 2 Good (Lava/Atlantic)	STARS ON 54 If You Could Read My Mind BACKSTREET BOYS   Want It That Way SUGAR RAY Every Morning
EAGLE EYE CHERRY Save Tonight (Work/ERG)	CHRISTINA AGUILERA Genie In A Bottle ALANIS MORISSETTE Head Over Feet RICKY MARTIN La Copa De La Vida
THIRD EYE BLIND Jumper (Elektra/EEG)	EAGLE-EYE CHERRY Save Tonight CHER Strong Enough TLC Waterfalls BLONOIE Maria
SHAWN MULLINS Lullaby (SMG/Columbia)	MONICA Maria MONICA Angel Of Mine WILL SMITH Wild West AEROSMITH I Don't Want To Miss A Thing
NEXT Too Close (Arista)	GINA G Ooh Ahh Just A Little Bit 'N SYNC   Drive Myself Crazy BILLIE She Wants You
BRANDY Have You Ever? (Atlantic)	5pm
GOO GOO DOLLS Iris (Warner Sunset/Reprise) CHR/POP Going For Adds 6/29/99	PRINCE 1999 TATYANA ALI Everytime 'N SYNC Tearin' Up My Heart SHANIA TWAIN That Don't Impress Me Much AEROSMITH I Don't Want To Miss A Thing JOCELYN ENRIQUEZ Do You Miss Me 98 DEGREES The Hardest Thing WILL SMITH Wild, Wild West MONICA Angel Of Mine BACKSTREET BOYS I Want It That Way ENRIQUE IGLESIAS Bailamos
	10pm
ANOTHER LEVEL Summertime (Arista) JENNIFER BROWN Two In The Morning (RCA) COLLECTIVE SOUL Run (Atlantic) DIDO Here With Me (Arista) FLEMING & JOHN Ugly Girl (Universal)	98 DEGREES The Hardest Thing SHANIA TWAIN That Don't Impress Me Much OFFSPRING Pretty Fly (For A White Guy) JENNIFER LOPEZ If You Had My Love 'N SYNC I Drive Myself Crazy WILL SMITH Wild Wild West TYRESE Sweet Lady AMBER One More Night NEXT Too Close ORGY Blue Monday BACKSTREET BOYS I Want It That Way BRITNEY SPEARSBaby One More Time
<b>GOLDO</b> Boom Da Boom <i>(Immortal/Epic)</i>	11pm
ENRIQUE IGLESIAS Bailamos (Interscope) JEWEL Jupiter (Atlantic) SHELBY STARNER Don't Let Them (Warner Bros.) T-SPOON Sex On The Beach (550 Music/ERG) "WEIRD AL" YANKOVIC The Saga Begins (Volcano 2)	JAY-Z t/AMIL & JA Can I Get A COLLAGE I'II Be Loving You SIXPENCE NONE THE RICHER Kiss Me RICKY MARTIN La Copa De La Vida 'N SYNC I Want You Back MADONNA Beautiful Stranger CITIZEN KING Better Days (And The Bottom Drops Out) TLC No Scrubs OUTHERE BROTHERS Boom Boom Boom 98 DEGREES Because Of You SHANIA TWAIN That Don't Impress Me Much K-CI & JOJO Tell Me It's Real

# Image: A constraint of the software. (303) 922-5600

# **CHR/Pop Reporters**

June 25, 1999 **R&R • 47** 

#### Stations and their adds listed alphabetically by market \*= Mediabase 24/7 monitored

					et *= Mediabase			
M: Michael Morgan D: Rob Oawes	WKSE/Buffalo, NY * OM: Sue O'Neil PD: Dave Universal MD: Brian Wilde	WRTS/Erie, PA PD: Beth Ann McBride VITAMINC FLADY SAW LENNY KRAVITZ	PD: John Peake APD/MD: Jay Michaets vitaming F/LADY Saw	WBLI/Long Island, NY * PD: J.J. Rice APD/MD: AI Levine	WQZQ/Nashville, TN * VP Prog: Brian Krysz VITAMIN C FLADY SAW SANTANA FIROB THOMAS DONNA SUMMER	WBZZ/Pittsburgh, PA * OM: Keith Clark PD: David Edgar MD: Jonny Hartwell 2 MADOWA	KZHT/Salt Lake City, UT * Interim PD: Jeff McCartney 7 VITAMINICFALADY SAW PEARL JAM LFO	KRQQ/Tucson, AZ {cont.} 1 whitney Houston 1 vitamin C F/Lady Sinw
SKY VITAMIN C F/LADY SAW VENGABOYS	9 DESTINY'S CHILD 2 ENRIQUE IGLESIAS 2 ORGY	RED HOT CHILI PHIL COLLINS MARIE WILSON	RED HOT CHILI.	CHRISTINA AGUILERA K-CI & JOJO TLC	WRVW/Nashville, TN *	DEFLEPPARD PEARL JAM	KXXM/San Antonio, TX *	KHTT/Tulsa, OK ** OM: Sean Phillips PD: Carly Rush
PEARLJAM	PEARL JAM LFO		WKEE/Huntington, WV PD: Jim Davis		OM: Charlie Quinn		PD: Krash Kelly	2 JAMIROQUAI 1 CITIZEN KING
		KDUK/Eugene, OR PD: Paul Walker	APD/MD: Gary Miller	KIIS/Los Angeles, CA * PD: Dan Kieley	PD: Jimmy Steele APD: Tom Peace	WJBQ/Portiand, ME PD: Tim Moore	MD: Duncan James ENRIQUE IGLESIAS	1 TLC BLESSID UNION
D/Alexandria, LA Kahuna	WRZE/Cape Cod, MA	APD/MD: Valerie Steele	NEW RADICALS LIT	APD/MD: Michael Steele	8 PEARL JAM 1 TLC	APD/MD: Keith Scott RED HOT CHILI		BLESSID UNION
D/MD: Jay Stevens VITAMIN C F/LADY SAW	PD: Mike O'Donnell MO: Kevin Matthews	VITAMIN C F/LADY SAW SANTANA F/ROB THOMAS		VITAMIN C F/LADY SAW		VITAMIN C F/LADY SAW BDYZONE	KHTS/San Diego, CA *	WWKZ/Tupelo, MS
NIKKI LAMBORN DONNA SUMMER	FASTBALL VITAMIN C F/LADY SAW	BOYZONE	WZYP/Huntsville, AL * PD: Bill West	·	WFHN/New Bedford, MA *	- DUTZONIC	PD: Diana Laird MD: Hitman Hayes	PD/MD: Rick Stevens VITAMIN C F/LADY SAW
PHIL COLLINS LENNY KRAVITZ		WSTO/Evansville, IN	MD: Stu Gray	WDJX/Louisville, KY * PD: Barry Fox	PD: Jim Reitz APD/MD: Kevin Palana	KKRZ/Portland, OR *	11 INOJ 5 VITAMIN C F/LADY SAW	DONNA SUMMER
EV-VA	WSSX/Charleston, SC *	OM/PD: Sky Phillips	2 GOO GOO DOLLS	1 SHERYL CROW	GD0 G00 DOLLS	PD: Tommy Austin APD: Dr. Doug	1 DESTINY'S CHILD	PEARLJAM
	PD: Billy Surf APD: Chase Murphy	MD: Jimmy Ocean 6 GARBAGE	1 BOYZONE LFO	lfo Boyzone	DONNA SUMMER VITAMIN C F/LADY SAW	MD: Johnny Quest	WOLV Day Luis Obligge CA	KISX/Tyler, TX
AEB/Allentown, PA *	GOO GOO DOLLS	GERI HALLIWELL VITAMIN C F/LADY SAW	VITAMIN C F/LADY SAW			14 ENRIQUE IGLESIAS 7 FASTBALL	KSLY/San Luis Obispo, CA OM: Dave Christopher	PD/MD: Larry Kent
D: Rob Acampora		NEW RADICALS	WZPL/Indianapolis, IN *	KZII/Lubbock, TX PD/MD; Jay Shannon	WKCI/New Haven, CT * PD: Kelly Nash	VITAMIN C F/LADY SAW	PD/MD: Adam Burnes CHRISTINA AGUILERA	VITAMIN C F/LADY SAW PEARL JAM
: <b>Jennifer Knight</b> Sugar Ray	WVSR/Charleston, WV PD: Brett Sharp	KMCK/Covertaville_AD	PD: Tom Gjerdrum	ENRIQUE IGLESIAS	ur	WERZ/Portsmouth, NH *		SANTANA F/ROB THOMAS PHIL COLLINS
	26 SUGAR RAY 16 ALANIS MORISSETTE	KMCK/Fayetteville, AR PD: Mike Chase	MD: Dave Decker 2 JENNIFER LDPEZ		DEFLEPPARD	OM/PD: Jack O'Brien	KZQZ/San Francisco, CA *	
NZ/Amarillo, TX	6 PEARL JAM	VITAMIN C F/LADY SAW		WMGB/Macon, GA Group PD: James Gregory	WQGN/New London, CT	APD/MD: Jay Michaels 20 DONNASUMMER	PD: Mark Adams MD: Lara Scott	WSKS/Utica, NY PD: Stew Schantz
D/MD: Cisco Kidd		WWCK/Flint, MI *	WYOY/Jackson, MS *	APD: Laura Worth	PD: Jim Reitz	VITAMIN C F/LADY SAW	8 DESTINY'S CHILD	APD/MD: Gina Jones
VITAMIN C F/LADY SAW SUGAR RAY	WNKS/Charlotte, NC * PD: John Reynolds	PD: Scott Seipel	PD/MD: Kevin Vaughan VITAMIN CF/LADY SAW	MD: Heidi Winters 7 GOO GOO DOLLS	MD: Lori Robbins DONNASUMMER	WSPK/Poughkeepsie, NY		GARBAGE LENNY KRAVITZ
PEARLJAM	MD: Jason McCormick VITAMIN C F/LADY SAW	APD/MD: Nathan Reed VITAMIN C F/LADY SAW	RED HOT CHILI .	7 SANTANA F/ROB THOMAS 7 VITAMIN C F/LADY SAW	PEARL JAM VITAMIN C F/LADY SAW	PD: Scotty Mac	KBKS/Seattle, WA * PD: Mike Preston	RED HOT CHILI VITAMIN C F/LADY \$AW
GOT/Anchorage, AK	PEARL JAM	PHIL COLLINS SHAWN MULLINS	MADE/teckeenville EL *	7 WHITNEY HOUSTON	LENNY KRAVITZ SANTANA F/ROB THOMAS	APD/MD: Donnie Michaels VITAMIN C F/LADY SAW	APD/MD: Matt Reid	
I: Mark Murphy			WAPE/Jacksonville, FL * OM/PD: Cat Thomas	WZEE/Madison, WI *	ENRIQUEIGLESIAS	DONNASUMMER	3 DEFLEPPARO 1 JENNIFER LOPEZ RED HOT CHILL	KWTX/Waco, TX
): Bill Stewart D: Dave Flavin	WKXJ/Chattanooga, TN PD: Scott Hamilton	WJMX/Florence, SC	APD/MD: Tony Mann No Adds	PD: Rich Davis	KUMX/New Orleans, LA *			PD: Jay Charles WHITNEY HOUSTON
K-CI & JOJD TLC	4 PEARL JAM VITAMIN C F/LADY SAW	OM/PD: Keith Mitchell VITAMIN C F/LADY SAW		1 WHITNEY HOUSTON	OM: Dave Stewart	WPRO/Providence, RI * PD: Tony Bristol	WNDV/South Bend, IN	
VITAMIN C F/LADY SAW	RED HOT CHILL. PHIL COLLINS	LENNY KRAVITZ PEARL JAM	WAEZ/Johnson City, TN *	VITAMIN C F/LADY SAW BOYZONE	2 CITIZEN KING SARAH MCLACHLAN	MD: Dave Morris 3 CHRISTINA AGUILERA	PD/MD: Casey Daniels APD: Brian Bell	WWZZ/Washington, DC * PD: Date O'Brian
OTD AN-	THEOLEINO	LFO	DM: Bill Hagy PD/MD: Chris Mann		πc	GOO GOO DOLLS LFO	No Adds	APD/MD: Ron Ross
/STR/Atlanta, GA * D: Dan Bowen	KLRS/Chico, CA	WXKB/Ft. Myers, FL *	ALANIS MORISSETTE PEARL JAM	WJYY/Manchester, NH	WEZB/New Orleans, LA *			2 AQUA SANTANA F/ROB TINOMAS
D: J.R. Ammons MADONNA	PD: Eric Brown MD: Diamond Dave Kirth	PD: Chris Cue		PD/MD: Harry Kozlowski APD: Steve Duellette	PD: Rob Wagman MD: J.Love	WHTS/Quad Cities, IA-IL	KZZU/Spokane, WA * PD: Ken Hopkins	LAURYN HILL VITAMIN C F/LADY SAW
	18 LENNY KRAVITZ OEFLEPPARD	MD: Randy Sherwyn 8 112	WGLU/Johnstown, PA	PEARL JAM SANTANA F/ROB THDMAS	9 MADONNA	OM/PD: Tony Waitekus 3 SARAH MCLACHLAN	MD: Paul Gray	MIRANDA
AYV/Atlantic City, NJ	PHIL COLLINS	2 LIT 2 SARAH MCLACHLAN	PD: Rich Adams MD: Mitch Edwards	VITAMIN C F/LADY SAW	3 GOO GOO DOLLS 2 WHITNEY HOUSTON		2 FASTBALL 1 ENRIQUE IGLESIAS	WIFC/Wausau, WI
D: Paul Kelly BOYZONE	VITAMINC F/LADY SAW	1 VITAMIN C F/LADY SAW	RED HOT CHILL VITAMIN CF/LADY SAW	WWW ARE ARE A Descent of TV #		WDCG/Raleigh, NC *		PD: Danny Wright
TLC VITAMIN C F/LADY SAW		KISR/Ft. Smith, AR	GARBAGE BLENDERS	KBFMMichael Brownswite, TX * OM/PD: Billy Santiago	WHTZ/New York, NY * Sr. VP/Prog.: Tom Poleman	PD: Chris Edge MD: Andie Summers	WOBR/Springfield, IL PD: Rik Blade	25 GOO GOO DOLLS 23 PEARL JAM
	WKFS/Cincinnati, OH * PD: Rod Phillips	PD/MD: Fred Baker	PEARL JAM	MD: Sonny Rio No Adds	OM: Kid Kelly	1 SKY TLC	MD: Michael T.	10 TLC
/ZNY/Augusta, GA *	MD: Jeff Murray GOO GOO DOLLS	ALANIS MORISSETTE RED HOT CHILI			MD: Cubby Bryant No Adds	SANTANA F/ROB THOMAS FAR TOD JONES	ALANIS MORISSETTE GARBAGE	WI DIWlest Paim Feach, FL*
D: Bruce Stevens 1D: Michael Chase	LENNY KRAVITZ VITAMIN C F/LADY SAW	VITAMIN C F/LADY SAW MARIE WILSON	WKFR/Kalamazoo, MI PD: Dave Michaels	WAOA/Melbourne, FL			K-CI & JOJO	OM: Dave Denver
1 VITAMIN C F/LADY SAW TLC	VITAIVIN CP/DADT SAV	DONNA SUMMER	APD/MD: Woody Houston VITAMIN C F/LADY SAW	OM/PD: Mike Lowe MD: Larry McKay	WROX/Norlolk, VA *	WRFY/Reading, PA	KHTO/Springfield, MO	PD: Jordan Waish APD: Dave Vayda
REDHOT CHILL . BOYZONE	WKRQ/Cincinnati, OH *	WMEE/Ft, Wayne, IN *	NEW RADICALS	SANTANA F/ROB THOMAS LFO	Interim PD: Holly Williams 8 BOYZONE	PD/MD: Al Burke PEARLJAM	DM: Dave Alexander	No Adds
	OM/PD: Mike Marino MD: Jim Kelly	OM: Dean McNeil		GARBAGE VITAMIN C F/LADY SAW	SHERYL CROW LENNY KRAVITZ	SANTANA F/ROB THOMAS	PD: Ray Michaels NEW RADICALS	KKRO/Wichita, KS *
(HFI/Austin, TX *	GOD GOO DOLLS SANTANA F/ROB THOMAS	PD: Captain Chris Didier APD: Ange Canessa	KMXV/Kansas City, MO * PD: Jon Zellner	•	RED HOT CHILL.	MOVO Distanced VA *	GARBAGE VITAMIN C F/LADY SAW	PD: Jack Oliver
D: Leslie Basenberg K-CI & JOJO	CHRISTINA AGUILERA	MD: Boomer 5 PEARL JAM	MD: Dylan No Adds	WKSL/Memphis, TN *	VITAMIN C F/LADY SAW	WRVQ/Richmond, VA * PD: Lisa McKay	RED HOT CHILI .	MD: Craig Hubbaril PEARL JAM
		1 PHIL COLLINS	100000	OM/PD: Chris Taylor APD/MD: Robin Cole	WKPK/NW Michigan	Co-MD: Travis Dylan Co-MD: Paulie Madison	WNTQ/Syracuse, NY *	VITAMIN C F/LADY SAW LFO
WXYV/Baltimore, MD *	KKIMG/Colorado Springs, CO * PD: Bobby Irwin		WWST/Knoxville, TN *	No Adds	PD: Rob Weaver	1 EDWIN MCCAIN	PD: Tom Mitchell	
/P/Prog.: Bill Pasha )M: Kristi McIntyre	APD: Valerie Hart MD: Rob Ryan	WYKS/Gainesville, FL PD: Jeri Banta	PD: Rich Bailey APD/MD: Brad Jettries		APD: Craig Russell MD: Brent Carey		MD: Jimmy Disen Phil COLLINS	WBHT/Wilkes Barre, PA *
APD: MD Throbb 6 VITAMIN C F/LADY SAW	6 702	VITAMIN C F/LADY SAW RED HOT CHILL	VITAMIN C F/LADY SAW GOO GOO OOLLS	WHYI/Miami, FL * PD: Rob Roberts	LFO PHIL COLLINS	WJJS/Roanoke, VA * PD: David Lee Michaels	LENNY KRAVITZ RED HOT CHILt.	PD: Mark McKay MD: Mark McCarthy
ENRIQUE IGLESIAS SUGAR RAY	3 ENRIQUE IGLESIAS 2 SANTANA F/ROB THOMAS	SANTANA F/ROB THOMAS	000000000	APD: AI Chio MD: Diedre Poyner		APD/MD: Melissa Morgan 1 LFO	VITAMIN C F/LADY SAW	1 WHITNEY HOUST®N SUGAR RAY
	VITAMIN C F/LADY SAW	WVT1/Grand Rapids, M1 *	KSMB/Lafayette, LA *	17 JENNIFER PAIGE 14 VITAMIN C F/LADY SAW	KCHX/Odessa-Midland, TX	1 JENNIFER PAIGE BLENDERS	WWHT/Syracuse, NY	
WLSS/Baton Rouge, LA *	WNOK/Columbia, SC *	PD/MD: Jeff Andrews	PD/MD: Bobby Novosad APD: Catfish Kelley	9 LFO DEFLEPPARD	PD/MD: Brent Henslee 6 ENRIQUE IGLESIAS	VITAMIN C F/LADY SAW	PD: Tommy Frank	WKRZ/Wilkes Barre, PA
PD: Flash Phillips APD/MD: Todd Chase	PD: Johnathan Rush APD: Gary David	APD: Eric D'Brian No Adds	8 VITAMIN CF/LADY SAW 2 PEARL JAM				10 LAURYN HILL 9 JAY-Z F/AMIL ANO JA	PD: Tony Banks APD/MD: Jerry Padden
t CHRISTINA AGUILERA WHITNEY HOUSTON	MD: Scott Summers			WXSS/Milwaukee, WI *	KJYO/Oklahoma City, OK * PD: Mike McCov	WXLK/Roanoke, VA * PD: Jon Reilly	WHITNEY HOUSTON MADONNA	REO HOT CHILI SANTANA F/ROB "HOMAS
GOO GOO OOLLS K-CI & JOJO	VITAMIN C F/LADY SAW DEF LEPPARD	WIXX/Green Bay, WI	WLAN/Lancaster, PA *	PD: Brian Kelly APD: JoJo Martinez	MD: Jimmy Barreda	MD: Kasper 7 LFO	CHRISTINA AGUIL <sup>1</sup> , RA	
	BOYZONE NEW RADICALS	PD: Dan Stone MD: David Burns	PD/MD: Vince D'Ambrosio APD: Dave Skinner	FASTBALL 702	10 PEARLJAM 9 LIT	4 TAL BACHMAN 3 WHITNEY HOUSTON	WFLZ/Tampa, FL *	WSTW/Wilmington, DI
QXY/Beaumont, TX	LFO	4 TLC	5 SARAH MCLACHLAN 4 CHRISTINA AGUILERA	BOYZONE	8 SANTANA F/ROB THOMAS VITAMIN C F/LADY SAW		OM: B.J. Harris PD: Domino	PD: John Wilson APD/MD: Mike Ressi
PD/MD: Brandin Shaw NPD: Pam Pace	WNCI/Columbus, OH *	WRHT/Greenville, NC *	VITAMIN C F/LADY SAW	10000	NEW RADICALS	WPXY/Rochester, NY *	MD: Stan "The Man" Priest	LENNY KRAVITZ RED HOT CHILL
PEARL JAM FASTBALL	PD: Todd Shannon	PD: J.T. Bosch		KDWB/Minneapolis, MN * PD: Rob Morris	KQKQ/Omaha, NE *	OM/PD: Clarke Ingram APD/MD: Mike Danger	1 ALANIS MORISSETTE JENNIFER PAIGE	
VITAMIN C F/LADY SAW	APD/MD: Neal Sharpe 3 GOO GOO DOLLS	APD/MD: Gina Gray 1 RED HOT CHILL.	WHZZ/Lansing, MI * MD: Jeff Welling	APD/MD: Derek Moran BOYZONE	PD: Wayne Coy	10 LFO 1 FASTBALL		KFFM/Yakima, WA
WLNF/Biloxi, MS	VITAMIN C F/LADY SAW PEARL JAM	SANTANA F/ROB THOMAS DEF LEPPARD	GOO GOO DOLLS SUGAR RAY	SKY	APD/MD: J.J. Morgan 2 SKY	1 MADONNA SUGAR RAY	WMGI/Terre Haute, IN PD: Rich D'Brien	PD: Rik Mikels APD: Kramer
GM/PD: Bill Brock	KHKS/Dallas, TX *		SHERYL CROW			VITAMIN C F/LADY SAW 702	MD: Steve Smith	MD: Eddie Lane FASTBALL
ND:Scott Smith RED HOT CHILI	OM: John Cook	WFBC/Greenville, SC *	WILLTA ovinces My +	WABB/Mobile, AL * OM: Jay Hastings	WXXL/Orlando, FL *		8 LAURYN HILL VITAMIN CF/LADY SAW	SUGAR RAY
VITAMIN C F/LADY SAW	PD: Ed Lambert APD/MD: Dave Morales	OM: Jim Kirkland PD: Nikki Nite	WLKT/Lexington, KY * PD/MD: Jill Meyer	PD: Darrin Stone APD: Chris Ott	DM: Adam Cook APD/MD: Pete DeGraaff	WZOK/Rockford, IL	PEARLJAM	
WMRV/Binghamton, NY	No Adds	MD: Skip Church	SUGAR RAY VITAMIN C F/LADY SAW	MD: Ryan Foster	10 CHRISTINA AGUILERA 8 ORGY	APD/MD: David Jay VITAMIN C F/LADY SAW	WVKS/Toledo, OH *	WYCR/York, PA * OM: Rick McCauslin
DM/PD: Jacko	WGTZ/Dayton, OH * OM: Michael Luczak	LAURYN HILL GOO GOO DOLLS	PEARLJAM	5 CHRISTINAAGUILERA 1 NEW RADICALS LENNY KRAVITZ	3 PEARLJAM VITAMIN C F/LADY SAW	PHIL COLLINS WHITNEY HOUSTON	Interim PD/MD: Bill Michaels	PD: Davy Crockett MD: Sally V.
7 SANTANA F/ROB THOMAS 6 GARBAGE 5 OFFILEDRADD	MD: Scott Sharp		KFRX/Lincoln, NE				2 120101000U	1 SANTANA F/ROB THOMAS VITAMIN C F/LADY SAW
5 DEFLEPPARD PHIL COLLINS	VITAMIN C F/LÂDY SAW	WNNK/Harrisburg, PA *	PD: Sonny Valentine	WBBO/Monmouth-Ocean, NJ PD: Neil Sullivan	WIQQ/Philadelphia, PA *		WPST/Trenton, NJ *	JOEY MCINTYRE
VITAMIN C F/LADY SAW	WDRQ/Detroit, MI * PD: Alex Tear	PD: John O'Dea	APD: Larry Freeze MD: Joe Tyler	APD/MD: Alan Fox 65 RICKYMARTIN	OM: Glenn Kalina PD: Brian Bridoman	KDND/Sacramento, CA * Station Mgr.: Steve Weed	PD: Dave McKav	WHOT/Youngstown, OH
WOEN/Birmingham, AL '	APD: Jay Towers	MD: Denny Logan VITAMIN C F/LADY SAW	NEW RADICALS WHITNEY HOUSTON	65 RICKY MARTIN 14 PEARL JAM ENRIQUE IGLESIAS	MD: Marian Newsome	MD: Christopher K.	5 LFO	PD: Tom Pappas MD: Justine Thomas
DM: John Jenkins PD/MD: Scott Bohannon	MD: Jimi Jamm 11 VITAMIN CF/LADY SAW		PEARL JAM LFO		1 SARAHMCLACHLAN	1 LIT 702		7 LFO 6 702
3 PEARLJAM	BOYZONE	WKSS/Hartiord, CT *		WVAQ/Morgantown, WV PD/MD: Lacy Neff		BLENDERS	KRQQ/Tucson, AZ * OM/PD: Tim Richards	DONNA SUMMEII VITAMIN C F/LADY SAW
1 CHRISTINA AGUILERA	WKMX/Dothan, AL	OM: Jeremy Savage PD: Tracy Austin	KHTE/Little Rock, AR *	NEW RADICALS RED HOT CHILI	KPTY/Phoenix, AZ *		MD: Randy "R Dub!" Williams 2 EDWIN MCCAIN	5
KZMG/Boise, ID	PD: John Erdlitz MD: Phil Thomas	MD: Mike McGowan	PD: Larry LeBlanc MD: Peter Gunn	LEN VITAMIN C F/LADY SAW	PD: Byron Kennedy MD: "Dead Air" Dave	WTCF/Saginaw, MI *	2 COTTINUOUN	1
	PEARL JAM VITAMIN C F/LADY SAW	2 ENRIQUE IGLESIAS	1 EDWIN MCCAIN 1 VITAMIN CF/LADY SAW	GARBAGE	FASTBALL SHERYL CROW	No Adds		
PD: Mike Kasper	LENNY KRAVITZ	JOEY MCINTYRE	TATYANA ALI BLENDERS	WWXM/Myrile Beach, SC			150 Tatal Barantar	
PD: Mike Kasper MD: Kirk Frederick CHRISTINA AGUILERA			PHIL COLLINS	OM/PD: Scrap Jackson			153 Total Reporters 153 Current Reporte	re
PD: Mike Kasper MD: Kirk Frederick	WNKI/Elmira, NY	KOMO Alexalulu III *		APD/MD: Booger			100 Guitent teporte	13
PD: Mike Kasper MD: Kirk Frederick Christina Aguilera Santana F/ROB THOMAS	PD/MD: Bob Quick BLENDERS	KQMQ/Honolulu, HI * Interim PD: Brock Whalley	KOAR/ ittle Rock AR *	MARIE WILSON SUGAR RAY	KZZP/Phoenix, AZ *	KSŁZ/St. Louis, MO * PD: Jeff Kapugi	152 Current Playlist	
PD: Mike Kasper MD: Kirk Frederick CHRISTINA AGUILERA	PD/MD: Bob Quick		KQAR/Little Rock, AR * DM/PD/MD: Gary Robinsol APD: Jason Addams	MARIE WILSON SUGAR RAY	KZZP/Phoenix, AZ * PD: Marc Summers ENRIQUE IGLESIAS GOD GOD DOLLS			s list Frozen (1):

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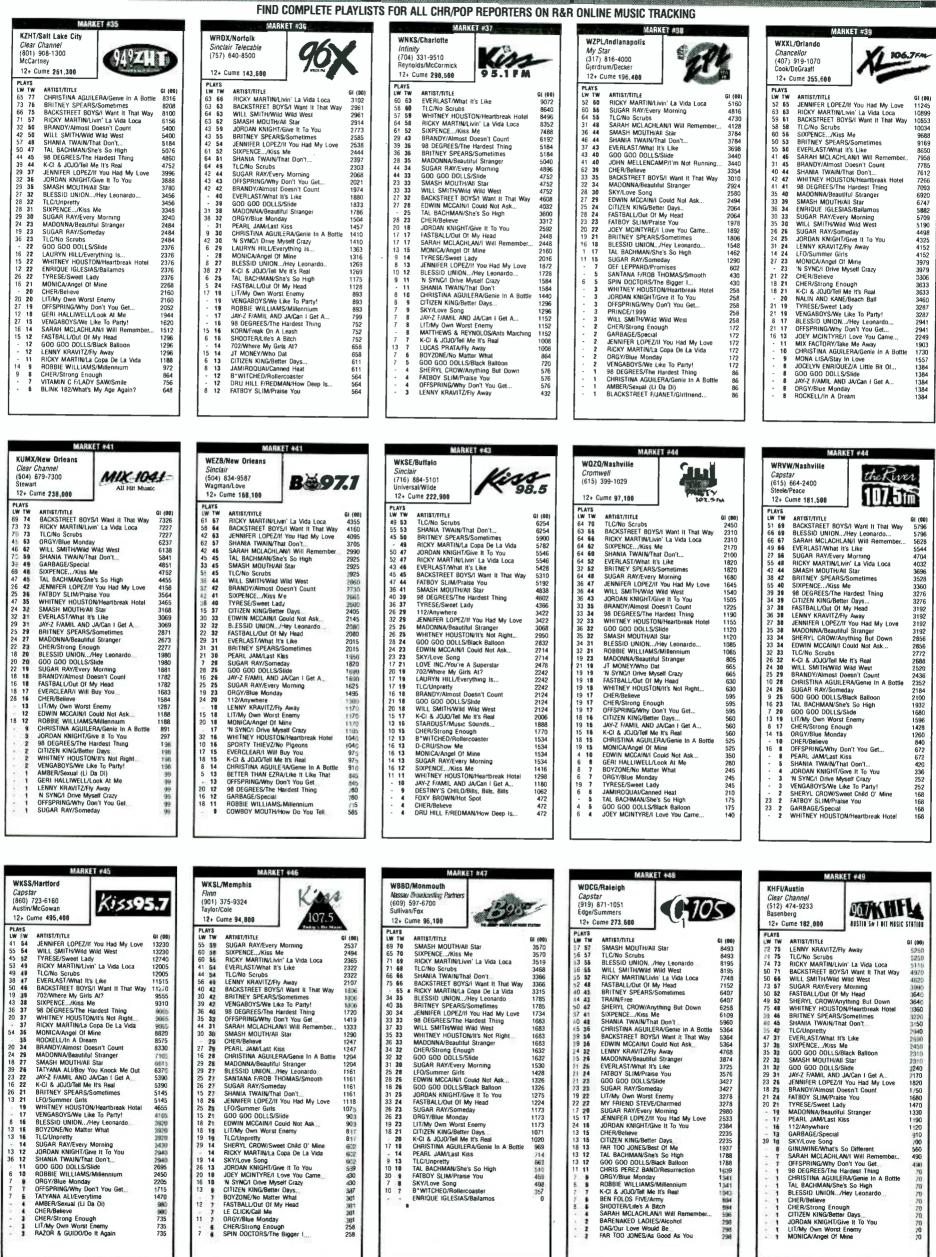
## CHR/Pop Playlists



## CHR/Pop Playlists



## CHR/Pop Playlists



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...... 7

12 11

1

9	13		TLC/Unpretty
10	10		TAL BACHMAN/S
30	1.8		FATBOY SLIM/Pra
7	8		SKY/Love Song
tO	7		B*WITCHEO/Roll
	1		ENRIQUE IGLESI
		8	
- L			

WD	CG/Raleigh	
Cap	star	
(919	9) 871-1051	
Èda	e/Summers	
12+	International Star International Star Intern	-
PLAYS		
LM TI		GI (00
17 5	SMASH MOUTH/All Star	849
16 5	TLC/No Scrubs	849
13 54	BLESSID UNION/Hey Leonardo	819
16 5	WILL SMITH/Wild Wild West	8195
15 52		774
52 44		7152
40 41	BRITNEY SPEARS/Sometimes	6407
44 43		6407
50 42	SHERYL CROW/Anything But Down	6258
37 41		6109
-0 41	SHANIA TWAIN/That Don't	5960
45 36		5364
39 36		5364
9 16		5364
24 32		4768
15 26		3874
21 26		3725
21 24		3576
21 22		3427
23 25	SUGAR RAY/Someday	3427
19 22		3278
22 22		3278
17 20	SUGAR RAY/Every Morning	2980
15 17		2533
24 16		2384
13 15		2235
13 15		2235
18 13		1937
13 12		1788
13 12		1788
11 11		1639
7.0		1341
5 9		1341
7 7	K-CI & JOJO/Tell Me It's Real	1043
1. 6	BEN FOLOS FIVE/Army	594
11	SHOOTER/Life's A Bitch	594
1		596
		298
		298
: :	FAR TOO JONES/As Good As You	298
	1111 100 0011curis 0000 As 100	490

	474-9233	967KH	14
Basen		_	-
12+ 0	ume 182,000	USTIN'S# I NIT MUSIC	STATIO
PLAYS	ARTIST/TITLE		01 /00
72 75	LENNY KRAVITZ/Fly A		GI (00
74 75	TLC/No Scrubs	way	
74 73	RICKY MARTIN/Livin'	a Vida Loca	5256
50 71	BACKSTREET BOYS/I	Nant It That Way	4970
50 66	WILL SMITH/Wild Wik		4620
73 57	SUGAR RAY/Every Mc		3996
50 52	FASTBALL/Out Of My	Head	164
49 52	SHERYL CROW/Anyth	na But Down	364
75 48	WHITNEY HOUSTON/H	eartbreak Hotel	1360
39 46	BRITNEY SPEARS/Sor	netimes	3220
40 45	SHANIA TWAIN/That C	ion't	3150
35 42	TLC/Unpretty		2940
47 37	EVERLAST/What It's Li	ke	2690
37 31	SIXPENCE /Kiss Me		2450
35 31	GOO GOO DOLLS/Blac		2310
22 31	SMASH MOUTH/All St		2310
31 32	GOO GOO DOLLS/Slide		2240
29 31	JAY-Z F/AMIL AND JA/	Can I Get A.	2170
23 26	JENNIFER LOPEZ/If Yo		1820
18 25	BRANOY/Almost Does		1/50
21 24	FATBOY SLIM/Praise Y	ou	1680
20 21	TYRESE/Sweet Lady		1470
- 19	MADONNA/Beautiful St	ranger	1330
- 17	PEARL JAM/Last Kiss		1 190
- 16	112/Anywhere		1 20
- 13	GARBAGE/Special		910
39 10	SKY/Love Song		700
- 8	GINUWINE/What's So I		560
- 1	SARAH MCLACHLAN/I		490
- 1	OFFSPRING/Why Don't		490
: 1	98 DEGREES/The Hard CHRISTINA AGUILERA		70
1	TAL BACHMAN/She's S		- 70
1	BLESSID UNION /Hey	o mgn	70
	CHER/Believe	reousido	70
2.5	CHER/Strong Enough		20
	CITIZEN KING/Better D	ave	70 70
2.5	JORDAN KNIGHT/Give		70
1	LIT/My Own Worst Ene		70
	MONICA/Angel Of Mine		10

## CHR/Rhythmic

GINUWINE So Anxious (550 Music/ERG)

Total Plays: 282, Total Stations: 31, Adds: 6

Total Plays: 275, Total Stations: 8, Adds: 5

Total Plays: 269, Total Stations: 32, Adds: 8

Total Plays: 269, Total Stations: 23. Adds: 8

Total Plays: 176, Total Stations: 26, Adds: 22

NAS You Won't See Me Tonight (Columbia)

Total Plays: 173, Total Stations: 9, Adds: 3

AMBER Sexual (Li Da Di) (Tommy Boy)

Total Plays: 171, Total Stations: 8, Adds: 0

SLICK RICK Street Talkin' (Def Jam/IDJMG)

Total Plays: 168, Total Stations: 11. Adds: 0

BEATNUTS Watch Out Now (Relativity)

Total Plays: 161, Total Stations: 9, Adds: 0

Total Plays: 158, Total Stations: 9, Adds: 3

FAITH EVANS Never Gonna Let You Go (Bad Boy/Arista)

BUSTA RHYMES Do The Bus A Bus (Elektra/EEG)

MONICA Street Symphony (Arista)

MISSY "MISDEMIEANOR" ELLIOTT AI N My Grill (EastWest/EEG)

112 Your Letter (Bad Boy/Arista)

# RR Hip Hop Top 20

L	r		TOTAL PLAYS	1 TOTAL
LW	TW	ARTIST TITLE LABEL(S)	TW LW	STATIONS/ADDS
- I	1	JA RULE Holla Holla (Murder Inc./Def Jam/IDJMG)	2450 —	125/6
_	2	JT MONEY Who Dat (Tony Mercedes/Freeworld/Priority)	2422 —	116/0
_	3	NAUGHTY BY NATURE F/ZHANE' Jamboree (Arista)	2087 —	120/4
	-	JUVENILE Back That Thang Up (Cash Money/Universal)	1788 —	110/11
_	5	RUFF RYDERS F/EVE & NOKIO What (Ruff Ryders/Interscope)	1692 —	113/3
_	6	LIL' TROY Wanna Be A Baller (Short Stop/Republic/Universal)	1464 —	- 75/2
-	7	JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJMG)	1377 —	- 92/0
_	8	TRICK DADDY Nann Brother (Slip N' Slide/Warlock)	1264 —	- 87/0
_	9	T.W.D.Y. Player's Holiday (Thump)	1214 —	- 63/1
-	10	RUFF RYDERS Jigga My Ni**a (Ruff Ryders/Interscope)	1117 —	- 91/51
_	11	EMINEM F/DR. DRE Guilty Conscience (Web/Aftermath/Interscope)	1020 —	- 88/1
_	12	MISSY "MISDEMEANOR" ELLIOTT All N My Grill (EastWest/EEC	G) <b>970 —</b>	- 108/14
_	13	SILKK THE SHOCKER F/MYA Somebody Like Me (No Limit/Priority,	891 —	- 55/0
-	14	LIL' CEASE Play Around (Queen Bee/Undeas/Atlantic)	774 -	- 76/0
-	15	DMX Ruff Ryders Anthem (Def Jam/IDJMG)	735 —	- 69/0
	16	SLICK RICK Street Talkin' (Def Jam/IDJMG)	681 —	
-	17	ROOTS Next Movement (MCA)	641 —	- 69/0
-	18	TIMBALAND & MAGOO F/DEVANTE Can U (N.Y.L.A./Priority	/) 629 —	- 77/2
-	19	DJ DMD 25 Lighters (Innersoul/EastWest/EEG)	627 —	- 52/0
-	20	NAS F/PUFF DADDY Hate Me Now (Columbia)	597 —	- 69/0
1 m	_			

This chart reflects airplay from June 13-19. Songs ranked by total plays. 58 CHR/Rhythmic reporters and 81 Urban reporters combine from the Custom Chart function on R&R ONLINE. Rap titles are manually extrapolated. For complete reporter lists refer to Rhythmic and Urban sections. © 1999, R&R Inc.

#### NEW & ACTIVE

**TLC** I'm Good At Being Bad *(LaFace/Arista)* Total Plays: 126, Total Stations: 7, Adds: 1

NAS K-i-ss-i-n-g *(Columbia)* Total Plays: 117, Total Stations: 8, Adds: 6

TIMBALAND & MAGOO F/DEVANTE... Can... (N.Y.L.A./Pricrity) Total Plays: 87, Total Stations: 14, Adds: 0

FUNKY GREEN DOGS Body (*Twisted/MCA*) Total Plays: 79, Total Stations: 5, Adds: 0

LIL' CEASE Play Around (Queen Bee/Undeas/Atlantic) Total Plays: 73, Total Stations: 6. Adds: 0

JAY-Z F/DMX Money, Cash, Hoes (Roc-A-Fella/IDJMG) Total Plays: 67, Total Stations: 5, Adds: 0

**GANG STARR** Full Clip (*Noo Trybe/Virgin*) Total Plays: 54, Total Stations: 6, Adds: 0

**BLACKSTREET** Think About You *(Lil' Man/Interscope)* Total Plays: 41, Total Stations: 14, Adds: 14

MISSY "MISDEMEANOR" ELLIOTT Sock It 2 Me (EastWest/EEG) Total Plays: 41, Total Stations: 12, Adds: 0

**C NOTE** Spanish Fly (*TransContinental/Epic*) Total Plays: 41, Total Stations: 5, Adds: 2

#### Songs ranked by total plays



Columbia's Promo Goddess Lisa Ellis won Promotion Exec. of the Year. She definitely did her thing this year with the help of a fantastic team. Pictured (l-r) are: Captain Gerald Coffee, Ellis and R&R CHR Editor Tony Novia.



Rhythmic Platinum Label of the year went to Arista Records for an amazing year they had with such artists as TLC, Faith Evans, Monica, Whitney Houston, Usher, 112 and many more. Feelin' the love from the R&R family are (l-r): Coffee, Arista VP/Promotion Ken Lane, VP/Crossover Promotion Tom Maffei and Novia.

#### CHR/RHYTHMIC REPORTERS

Stations and their adds listed alphabetically by market \*= Mediabase 24/7 monitored stations

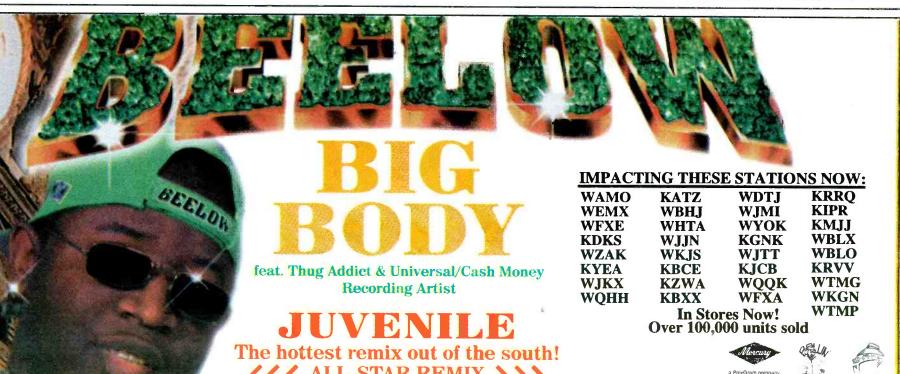
KKSS/Albuquerque, NM * P0: Tony Manero MD: Jackle James > Busta Hrwites > Busta Hrwites > Busta Hrwites > Busta Hrwites > Busta Hrwites <b>KYLZ/Albuquerque, NM *</b> <b>OM/PD: M.C. Scrappy</b> • Emolocit Fights • Emolocit	WJMN/Boston, MA * PD: Cadillac Jack McCartney APD/MD: Danny Grean 24 112 WTANIN C PLADY SAW WBBM/Chicago, IL * PD: Todd Cavanah MD: Erik Brailey 9 DEY WCHTYRE KZFM/Corpus Christi, TX PD: Ed Dcanas MD: Carthe Brailey MD: Carthy Corpus Christi, TX PD: Ed Dcanas MD: Carthy Corpus Christi, TX PD: Ed Dcanas MD: Carthy For Adv Saw WITANIN C FLADY SAW SINUMIE EKREV/Dailas, TX * PD: Carmy Ferrari MD: Peter Maniquez 2 DESTIVES CHILD EMBRODE IGLESIAS WBTT/Dayton, CH * PD/MC: John Stewart 1 WTANIN C FLADY SAW EMBRODE IGLESIAS KOKS/Denver, CO * PD: Cat Collins MD: Harrison Wood 2 A RULE PDS/MC Candelaria	KBDS/Fresno, CA * PD: E. Carlis Johnson MD: Travis Leughran 8 Dostiny Schild 8 Dostiny Schild 9 D	KBXX/Houston, TX * PD: Rob Scorpie MD: Kashawn Powell 9 Gin/WME 10 Gin/WME 10 Gin/WME 10 Gin/WME 10 Busta ArryMEs WHH/H/Indianapolis, IN * PD: Scoti Wheeler MD: Carl Frys RUFF RVDERS F/EVE IND BUSTA RHYMES WJBT/Jacksonville, FL * PD: Dave Wynler 1 Mis 2 Sik 2 Sik 3 Sik 2 Sik 2 Sik 2 Sik 2 Sik 3 Sik 2 Sik 2 Sik 2 Sik 2 Sik 2 Sik 3 Sik 2 Sik 2 Sik 2 Sik 2 Sik 3 Sik 3 Sik 3 Sik 5 Sik	WPOW/Miami, FL * PD: Kid Curry MD: Edele Mix APD: Tory The Tiger 6 Jury FML 7 Directory The Tiger 6 Jury FML 8 DON/MONTERPY, CA * PD: Dan Watson Co MD: Wark Garcia Co MD: Wark Garcia Co MD: Dennis Martinez 11 RG2 WARK MARTIN 1 NG2 WORM C FLADY SAW WKTU/New York, NY * VP/Dps:: Frankle Blue APD/MD: CHADY SAW WKTU/New York, NY * VP/Dps:: Frankle Blue APD/MD: CHADY SAW WKTU/New York, NY * VP/Dps:: Frankle Blue APD/MD: CHADY SAW WKTU/New York, NY * PD: Tage Cloherty MOBB DEFF 2 MOBB DEFF 3 FATH FWARS 7 LURYN HILLER WNVZ/NOrtfolk, VA * PD: Don London MD: Jay West 6 DESTINY'S CHILD WPYO/Orlando, FL * PD: Phil Michaels MD: Com Des	KPSI/Paim Springs, CA (cont.) DESTINYS CHLD DEACKSTRET KKFR/Phoenix, AZ * PD: Brue St. James APD/MD: Charlie Huero a hutserbottes KKJM/Portland, OR * PD: John Christian MD: Pretty Boy D. CASE JUVENLE WWKX/Providence, RI * PD: John Christian MD: Pretty Boy D. CASE JUVENLE WWKX/Providence, RI * PD: Jerry McKenna MD: Pauly Nelson D. BUSTA RHYMES B. BUSTA RHYMES D. BUSTA CFLADY SAW KKWZ/Reno, NV PD: Bit Schulz C. NOTE WIGS/ROCHSTER, NY * PD: Fict Anderson APD: Patrick Castania D. MASE S. BUGGHY BYNATURE S. BUGGHY BYNATURE B. BUSTA RHYMES B. BUSTA RHYMES B.	WOCO/Salisbury, MD (cont.) FATH (VANS MS BUS ARTHECT WITAMIC FAAD SAM KTFM/San Antonio, TX * PD: clint Tredway MD: Stave Chavez 1 BUSTA RHYMES BUSTA RHYMES BUST	KWIN/Stockton, CA (cort.) ENRIQUE (GLESIAS BUTSTANYMES WLLD/Tampa, FL * PD: Dave Ferguson MD: Ortando 52 JJ ARULE BUTSTARYMES KOHT/Tucson, AZ * PD: Paco Jacoba PD: Stave Dorell PD: Stave Dorell P	
17 112		9 JA BULE	DESTINY S CHILD		ENRIQUE IGLESIAS		VITAMIN C F/LADY SAW	
1 MISSY ELLIOTT	PD/MD: Victor Starr	T ENRIQUE IGLESIAS BLACKSTREET	CASE PLAYA FLY	10 SOOPAFLY	NAS MYSTIKAL & OUTKAST	OM: Shettie Hart PD: Eric Powers	BLACKSTREET	
WBHJ/Birmingham, AL *	1 WHITNEY HOUSTON BUSTA RHYMES	KXME/Honolulu, HI *	WAH-WAH	9 MONICA 4 RUFF RYDERS BLACKSTREET	KSFM/Sacramento, CA *	MD: Julie Pilat		
PD: Mickey Johnson	MISSY ELLIOTT	PD: Jamie Hyatt	KHTN/Merced, CA	MYSTIKAL & CUTKAST	PD: Bob West MD: John E Cage	1 GINUWINE 1 TYRESE	58 Total Reporters 58 Current Reporters	
APD/MD: Mary Kay	WJFX/Ft. Wayne, IN * Interim PD/MD: Weasel	MD: Ryan Kawamoto	PD: Rens Roberts APD/MO: Drew Stone	KPSI/Palm Springs, CA	26 112 LAURYN HILL	BUSTA RHYMES KWIN/Stockton, CA	58 Current Playlista	
2 BUSTA RHYMES 1 MISSY ELLIOTT	8 CHRISTINA AGUILERA	59 112 59 ENRIQUE IGLESIAS	41 BLACKSTREET	OM/PD: Mike Keans 31 TIMBALAND	WOCQ/Salisbury, MD	PO: Trevor Carey		
NAS MYSTIKAL & OUTKAST	MONICA MYSTIKAL & OUTKAST	CHANTE MOORE BLACK DAVE	ENRIQUE IGLESIAS C NOTE	7 SIXPENCE 7 WHITNEY HOUSTON	PD: Wookie	APD: Tammy Cruise	New Reporter (1): KSEQ/Fresno, CA	
SCOPAELY	SLACKSTREET	· · ·	BUSTA PHYMES	IA BULF	MD: Gizmo	61 ACKSTREET	KSEU/Fresho, CA	1

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		<b>June 25, 1999</b>						
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TW TOTAL I	LAYS	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added
_	1	112 Anywhere (Bad Boy/Arista)	3141		523785	15	56/0	moor Added
_	2	<b>702</b> Where My Girls At? <i>(Motown)</i>	3064		500183	10	56/0 56/1	ARTIST TITLE LABEL(S) ADDS
-	3	TLC No Scrubs (LaFace/Arista)	2444		411414	19	54/0	
_	4	RICKY MARTIN Livin' La Vida Loca (C2/Columbia)	2359		386661	11	41/0	BUSTA RHYMES Do The Bus A Bus (Elektra/EEG)22
	5	JENNIFER LOPEZ If You Had My Love (Work/ERG)	2295		357694	7	47/1	BLACKSTREET Think About You (Lil' Man/Interscope) 14
	6	BLAQUE 808 (Track Masters/Columbia)	2077		326878	13	55/1	ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope) 13
-	7	K-CI & JOJO Tell Me It's Real (MCA)	2025		250131	7	53/0	
	8	WILL SMITH Wild Wild West (Columbia)	1937	_	241989	6	50/0	VITAMIN C f/LADY SAW Smile (Elektra/EEG) 12
-	9	BACKSTREET BOYS   Want It That Way (Jive)	1786		285186	10	38/1	DESTINY'S CHILD Bills, Bills, Bills (Grass Roots/Columbia) 8
	10	BRANDY Almost Doesn't Count (Atlantic)	1542		218959	13	45/0	MISSY "MISDEMEANOR" ELLIOTT All N My Grill (EastWest/EEG) 8
	11	TLC Unpretty (LaFace/Arista)	1409		195961	3	44/0	
	12	TYRESE Sweet Lady (RCA)	1319		236445	25	49/0	MONICA Street Symphony (Arista) 8
	13	GINUWINE What's So Different (550 Music/ERG)	1219		191654	22	42/0	MYSTIKAL & OUTKAST Neck Uv Da Woods (No Limit/Jive) 8
-	14	BUSTA RHYMES I/JANET What's It Gonna Be (Elektra/EEG)	1178		137135	18	48/0	
_	15	WHITNEY HOUSTON It's Not Right But It's Okay (Arista)	1096		225222	8	45/2	
	16	NAUGHTY BY NATURE I/ZHANÉ Jamboree (Arista)	1073		183308	9	43/2	
	17	JA RULE Holla Holla (Murder Inc./Def Jam/IDJMG)	1054		221264	5	43/5	
-	18	MAXWELL Fortunate (Rock Land/Interscope/Columbia)	1052		209439	10	38/0	
-	19	BRITNEY SPEARS Sometimes (Jive)	1014	_	126729	7	29/1	
-	20	DESTINY'S CHILD Bills, Bills, Bills (Grass Roots/Columbia)	992		168565	2	44/8	
_	21	LAURYN HILL Everything Is Everything ( <i>Ruffhouse/Columbia</i> ) T.W.D.Y. Player's Holiday ( <i>Thump</i> )	964		123075	7	36/2	
_	22	<b>JT MONEY</b> Who Dat ( <i>Tony Mercedes/Freeworld/Priority</i> )	909		143454	9	29/1	
	23 24	<b>TRICK DADDY</b> Nann Brother ( <i>Slip N' Slide/Warlock</i> )	821		124497	12	41/0	Most Increased
	24	<b>JUVENILE</b> Back That Thang Up <i>(Cash Money/Universal)</i>	810 809		154280	15	32/0	
	26	JORDAN KNIGHT Give It To You (Interscope)	785		124546 89541	5	32/3	Plays TOTAL
_	27	<b>R. KELLY</b> Did You Ever Think ( <i>Jive</i> )	785		105959	7 8	30/0	PLAY
_	28	CHRISTINA AGUILERA Genie In A Bottle (RCA)	760		74731	о 3	33/0 29/4	ARTIST TITLE LABEL(S) INCREASE
	29	RUFF RYDERS I/EVE & NOKIO What Ya Want (Ruff Ryders/Interscope)	703		190542	2	34/3	
_	30	LIL' TROY Wanna Be A Baller (Short Stop/Republic/Universal)	646		84894	2	23/1	Transform Information Will Deliver Next West
-	31	SILKK THE SHOCKER I/MYA Somebody Like Me (No Limit/Priority)	601	_	67220	11	24/0	Trending Information Will Return Next Week
_	32	TYRESE Lately (RCA)	600		118135	2	36/3	
-	33	'N SYNC   Drive Myself Crazy (RCA)	592	_	55477	12	21/0	
—	34	CASE Happily Ever After (Def Jam/IDJMG)	577		137859	4	24/3	
-	35	SPORTY THIEVZ No Pigeons (Roc-A-Blok/Ruffhouse/Columbia)	566		112870	7	28/0	
Breaker	36	CHANTÉ MOORE Chanté's Got A Man (Silas/MCA)	563		102316	2	21/1	
-	37	SILK If You (Lovin' Me) (Elektra/EEG)	556		116234	12	24/0	
	38	MASE Get Ready (Bad Boy/Arista)	539		71389	6	27/1	_
	39	98 DEGREES The Hardest Thing (Universal)	518	—	73375	15	22/0	<b>Breakers</b> <sub>®</sub>
	40	ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope)	492	—	72244	1	26/13	
-	41	NASTYBOY KLICK A Perfect Man (Upstairs)	460		43628	3	14/0	
_	42	DRU HILL You Are Everything (University/IDJMG)	450		50872	8	23/1	QUANTÉ MOODE
	43	<b>RUFF RYDERS</b> Jigga My Ni**a ( <i>Ruff Ryders/Interscope</i> )	439	_	162766	1	10/6	CHANTÉ MOORE
-	44	EMINEM f/DR. DRE Guilty Conscience (Web/Aftermath/Interscope)	430		94509	2	23/1	Chanté's Got A Man <i>(Silas/MCA)</i>
	45	TIMBALAND Keep It Real (BlackGround/Atlantic)	366	-	63688	1	5/1	TOTAL PLAYS TOTAL STATIONS/ADDS CHART
_	46	TANTO METRO & DEVONTE Everyone Falls In Love (Penthouse)	360		139006	1	11/0	563 21/1 36
-	47	TATYANA ALI Everytime (MJJ/Work/ERG)	339	—	26765	2	22/0	
	48 49	MADONNA Beautiful Stranger (Maverick/WB) JESSE POWELL You (Silas/MCA)	336		51037	4	11/0	
_	49 50	<b>DEBORAH COX</b> It's Over Now (Arista)	324 285	_	57254	16	26/0	
	50				93012	6	21/0	
		58 CHR/Rhythmic reporters. Monitored airplay data supplied by Media Songs ranked by total plays for the airplay week of Sunday 6/13-Sa remaining flat from previous week. If two songs are tied in total plays Breaker status is assigned to songs reaching 500 plays or more for the after 20 weeks. Gross Impressions equals Average Quarter Hour personal section of the	turday 6/19. Bu , the song bein le first time. So	ullets appe g played c ngs below	ear on songs on more stati No. 20 are	gaining p ons is plai moved to i	lays or ced first. recurrent	Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



-

<<< ALL-STAR REMIX >>>

# DAVE HOLLISTER **BABY MAMA DRAMA** Ghetto Hymn #5

From the album -GHETTO HYMNS - A STORY OF GHETTO LOVE & LIFE-



# Impacting Rhythm Crossover radio June 29

EXECUTIVE PRODUCERS: ERICK SERMON, BERNARD ALEXANDER & DAVE HOLLISTER www.dreamworksrecords.com @1999.SKG Music L.L.C







## **Most Played Recurrents**

JAY-Z F/AMIL AND JA Can | Get A... (Def Jam/IDJMG)

**DRU HILL F/REDMAN** How Deep Is Your Love (*Def Jam/IDJMG*)

WHITNEY HOUSTON Heartbreak Hotel (Arista)

#### NEXT Too Close (Arista)

LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia)

**AALIYAH** Are You That Somebody? (Atlantic)

MONICA Angel Of Mine (Arista)

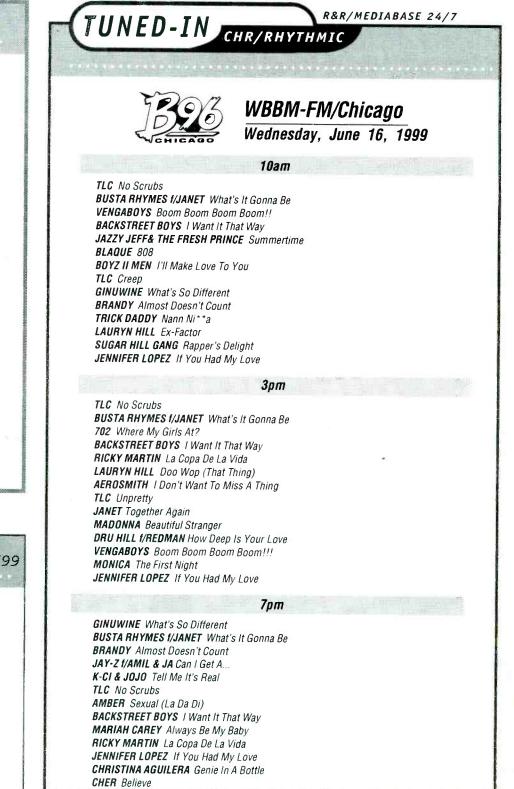
WILL SMITH Miami (Columbia)

USHER You Make Me Wanna... (LaFace/Arista)

**BRANDY** Have You Ever? (Atlantic)

## CHR/RHYTHMIC Going For Adds 6/29/99

ANOTHER LEVEL Summertime (Arista)
TRINA BROUSSARD Love You So Much (Columbia)
MACY GRAY Do Something (Epic)
JENNIFER HOLLIDAY A Woman's Got The Power (Universal)
3RD STOREE Party Tonight (Yab Yum/Elektra/EEG)
T-SPOON Sex On The Beach (550 Music/ERG)
"WEIRD AL" YANKOVIC The Saga Begins (Volcano 2)



18 Jary

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Produced, Written and Arranged by Lauryn Hill for Obverse Creations, Inc.

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Impacting Rhythm Crossover 6/28

# Tracie Spencer it's all about you (not about me)

the first smash from the album

Produced and Arranged by Soulshock & Karlin for Soulpower Productions





# CHR/Rhythmic Playlists



www.americanradiobistory.com

# Urban Playlists

June 25, 1999 R&R • 57







# **Urban, UAC Honor Their Best**

he votes are in, and the winners of **R&R**'s second annual Industry Achievement Awards were presented with their prestigious trophies just two weeks ago at R&R Convention '99. We truly thank all of you for filling out your ballots, and our sincere thanks to Miller, Kaplan, Arase & Co. for tabulating them!

#### Urban

#### Station Of The Year: WGCI-FM/Chicago

WGCI-FM/Chicago once again scored big - it's now a two-time winner of the R&R Industry Achievement Award for Urban Station of the Year. "To again be selected by our peers and voted the No. 1 Urban radio station in America by R&R's poll — for the second year in a row - is really phenomenal!" said WGCI-AM & FM President/GM Marv Dyson. "I am proud to be a part of this radio station, and I'm extremely proud of the people whom I work with because, really, they are the ones who have put it together."

#### **Program Director Of The Year:** Vinny Brown, WBLS/NY

Vinny Brown has helmed WBLS/ New York's programming department for a year and half. He's been in the industry approximately 24 years and, prior to joining WBLS, was PD of crosstown rival WRKS for eight years.

"This is an award that I hold in very high esteem, and it's always flattering and humbling when the industry shows you they respect what you do," Brown said. "My MD and I are both overwhelmed by the industry recognition that this award symbolizes. I'm really elated."

#### Music Director Of The Year: Michelle Campbell, WBLS/NY

Child prodigy Michelle Campbell has been with WBLS all of her professional career. "I am truly honored, and I appreciate the recognition that goes with this prestigious award for my professional efforts," she said. "I am so excited, and it's just wonderful. I really want to thank my peers in the industry and those who voted for me. This is im-

portant for me to say. I really feel blessed to have the opportunity to have been nominated for such a prestigious award. I'm fortunate to have this position and the opportunity to work at something I just love doing. I'm grateful!"

#### Personality Of The Year: Wendy Williams, . WUSL/Philadelphia

Wendy Williams does mornings at WUSL (Power 99)/Philadelphia. She previously worked in New York, first at WRKS and then at WHQT. "This is unbelievable, mainly because I couldn't get this award without other people in the industry voting for me," she remarked. "I've spent quite a few years in radio being known and controversial, and all this has brought on a lot of negative views from the industry. I just never expected to get any more real recognition from people - especially at this level."

#### **Platinum Label Of The Year:** Arista

For the second consecutive year Arista has been recognized as the leader in releasing great artists with No. I records. With a roster that includes such megatalents as Whitney Houston, DJ Quik, 112 and TLC, Arista's promotion staffers made the music industry their ballpark and, so



Campbell



Wendy Williams

#### far, have hit two home runs in a row. Gold Label Of The Year: **Tommy Boy**

Michelle

Madison

National Director/Promotion Maurice Harley comments on his label's recognition: "We are forever indebted to R&R for recognizing Tommy Boy Records as Urban Label of the Year. We look forward to receiving this award for many years to come. Hopefully, the hard work that we put into our work will allow us to become Label of the Year in the year 2000."

#### **Promotion Executive Of The** Year: Michelle Madison, Elektra

for this recognition two years in a row!" Elektra VP/Urban Promotion Michelle Madison said. "I must share this achievement with the Elektra team and staff members I work with every day. To radio and my in-

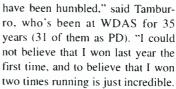
#### Station Of The Year: WDAS-FM/Philadelphia

WDAS-FM/Philadelphia made many heads turn this year, winning UAC Station of the Year along with the PD, MD and Personality of the Year awards (see below). It's obvious this station has what it needs and who it needs to not only become No. 1, but also to maintain its success.

#### **Program Director Of The Year:** Joe "Butterball" Tamburro, WDAS-FM/Philadelphia

Here we go again! A household name in Philly, Joe "Butterball" Tamburro makes it two years in a row as PD of the Year. Can he "three-peat" next year? "I really

americanradiohistory con



Urban

STATION of the YEAR

"All this goes to the great radio station WDAS-FM because of what it has been and what it continues to be in the hearts and minds of the people in this community. The staff is a wonderful group of people, and they love the radio station and what they do."

#### Music Director Of The Year: Daisy Davis, WDAS-FM/Philadelphia

"It's hard to find the words to express the way I feel about the sweep of the Urban AC awards," Daisy Davis commented. "This has been an exciting and rewarding time for the 'DAS family, and we are overwhelmed and overcome with pride. It's always wonderful to be recognized in the industry, and we had stiff competition in those nominations. We look forward to next year's convention."

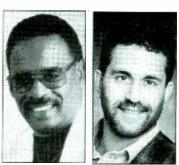
#### **Personality Of The Year:** Tony Brown, WDAS-FM/ Philadelphia

Thirty-year industry vet Tony Brown exclaimed, "This is the highlight of many highlights of my broadcast career! I just can't find the words to say how I really feel about it. It feels good to be recognized and honored by the industry and the people you work with on a daily basis. Although you never see them, and sometimes you never get to hear these other people, to have them acknowledge you and to have a prestigious publication like R&R bless me with that award feels fantastic

"I want to thank everybody: my colleagues, longtime associates at



Joe "Butterball" Daisy Davis Tamburro



Urban AC

Tony Brown

'DAS, the loyal listeners. But at the top of that list is my Lord and Savior Jesus Christ, my lovely wife, Sunshine, and, of course, Butter for having the faith and confidence in me to bring me back and trusting me with the important 7pm-midnight time slot for Ouiet Storm."

Larry Khan

#### **Platinum Label Of The Year:** Arista

Not only did Arista receive the Urban award in this category for the second year, but its promotion staff managed to grab the Label of the Year award for the adult side for the second year as well. The Arista promotion team proved that last year's feat was not based on luck. The ladies and gentlemen who get such artists as Shanice, Monica and Deborah Cox on the radio have proven their strength, dedication and tenacity - in both formats!

Sr. VP/Black Music Lionel Ridenour notes, "It's always an honor to be recognized by an industry leader such as R&R. I think it's a reflection on the Arista team and the Arista family, not to mention a great honor for all of the artists who've contributed to making us No. 1 on the Urban AC chart."

#### Gold Label Of The Year: Jive

With the release of R. Kelly's double CD, R, the Jive Records promotion team knew they had a job to do - and did it! With stiff competition all around (Gospo Centric, NPG, Red Ant and White Label), Sr. VP/Urban Promotion Larry Khan led his hardworking team to the top.

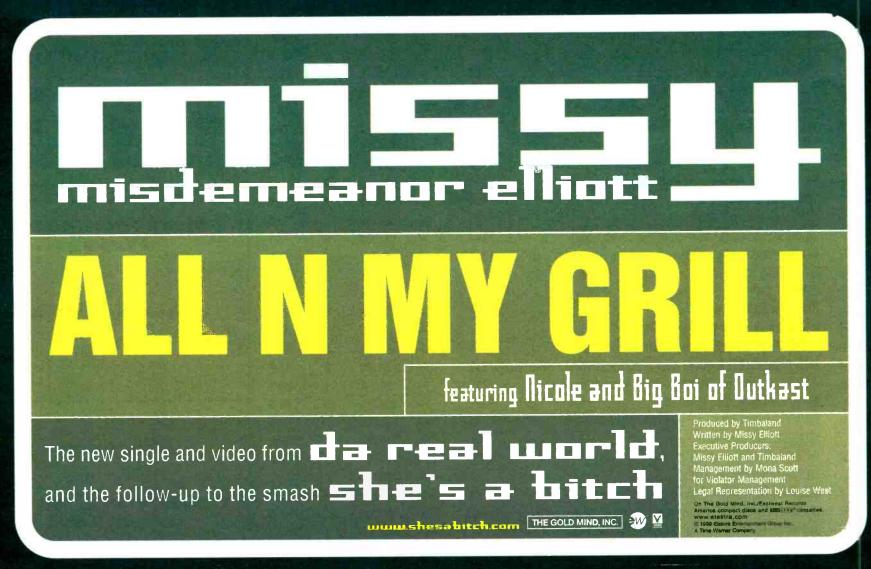
#### **Promotion Executive Of The** Year: Larry Khan, Jive

"I'm deeply appreciative and highly honored to receive this award." Khan said. "I would like to thank R&R, my staff and radio for helping me be the best I can be.'



"I am most grateful and honored

dustry peers, thanks." **Urban AC** 



# Debut 39 R&R Urban Chart New Adds At: WGCI WILD WHTA WIZF WJHM WDAI

## Markets All N My Grill:

Los Angeles	9x	Philadelphia	35x	Seattle	18x	Denver	10x	Norfolk	20x	
Charlotte										
Richmond										
Chattanooga										
Shreveport										
Columbus, GA										
volunipue, un	LUX	Tapolo	UUX	Dottidii	IUA					

Album In Stores Now!



# RR Urban Top 50

LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TW TOTAL	PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS		
	1	BLACHE COOL (T. L.M. L. CO. L. L.L.)					4000		
-		BLAQUE 808 (Track Masters/Columbia)	2629		306794	13	78/1	Most Added	ð
	2	R. KELLY Did You Ever Think (Jive)	2574		308981	7	79/0	ARTIST TITLE LABEL(S)	A
	3	702 Where My Girls At? (Motown)	2551		318816	9	78/1	DEBORAH COX We Can't Be Friends (Arista)	
-	4	CASE Happily Ever After (Def Jam/IDJMG)	2467		367814	17	76/0	NAS You Won't See Me Tonight (Columbia)	
	5	CHANTÉ MOORE Chanté's Got A Man (Silas/MCA)	2462	_	377535	12	75/1	BLACKSTREET Think About You (Lil' Man/Intersco	ope)
-	6	BRANDY Almost Doesn't Count (Atlantic)	2360		267137	12	77/0	BUSTA RHYMES Do The Bus A Bus (Elektra/EEG)	
_	7	WILL SMITH Wild Wild West (Columbia)	2308	_	288127	4	77/0	RUFF RYDERS Jigga My Ni**a (Ruff Ryders/Inter-	
_	8	TYRESE Lately (RCA)	2307		266991	9	76/0	<b>IDEAL</b> Get Gone ( <i>Noo Trybe/Virgin</i> )	<i>scope</i> )
_	9	LAURYN HILL Everything Is Everything (Ruffhouse/Columbia)	2199		258792	7	77/0		D = 1 1 - 1
	10	WHITNEY HOUSTON It's Not Right But It's Okay (Arista)	2126		238185	7	74/0	TRINA BROUSSARD Love You So Much (So So Def/C	iolumbia)
_	11	DESTINY'S CHILD Bills, Bills, Bills (Grass Roots/Columbia)	2095		302584	2	78/0	MERCEDES It's Your Thing (No Limit/Priority)	
_	12	MAXWELL Fortunate (Rock Land/Interscope/Columbia)	2028	—	389558	13	65/0	OL SKOOL Only One (Keia/Universal)	
	13	K-CI & JOJO Tell Me It's Real (MCA)	2010	_	211055	5	75/1	ROME Never Let You Go Away (RCA)	
-	14	DRU HILL You Are Everything (University/IDJMG)	1714	_	222006	11	71/0		
_	15	<b>TLC</b> I'm Good At Being Bad <i>(LaFace/Arista)</i>	1664	_	174878	4	75/0		
	16	GINUWINE So Anxious (550 Music/ERG)	1627	—	198218	3	72/2		
_	17	JT MONEY Who Dat (Tony Mercedes/Freeworld/Priority)	1625	_	203393	12	70/0		
_	18	<b>FAITH EVANS</b> Never Gonna Let You Go ( <i>Bad Boy/Arista</i> )	1562	_	174372	7			
	19	TRACIE SPENCER It's All About You Not (Capitol)	1506		157182		72/1		
	20	112 Anywhere (Bad Boy/Arista)	1420	_		3	70/0		
_		<b>JA RULE</b> Holla Holla (Murder Inc./Def Jam/IDJMG)			270193	20	57/0	Most Increase	d
	21	KELLY PRICE It's Gonna Rain (Rock Land/Interscope)	1410	-	182954	6	73/1	Plays	тот
_	22		1307	_	107641	5	63/0	ARTIST TITLE LABEL(S)	PL
	23	ERIC BENET Spend My Life With You (Warner Bros.)	1196	-	89764	5	66/1		Interne
÷.	24	LIBERTY CITY FLA. 24-7 (Harrell/Jive)	1162		91358	5	56/0		
-	25	CHANTAY SAVAGE Come Around (RCA)	1117	_	91987	6	61/1	Trending Information Will Return Next We	eek
	26	SILK Meeting In My Bedroom (Elektra/EEG)	1076		85955	2	64/2		
	-	NAUGHTY BY NATURE f/ZHANÉ Jamboree (Arista)	1034	—	127881	2	69/2		
	20	RUFF RYDERS f/EVE & NOKIO What Ya Want ( <i>Ruff Ryders/Interscope</i> )	1014	_	149591	2	56/0		
aker	29	JUVENILE Back That Thang Up (Cash Money/Universal)	1003		126264	1	64/8		
-	30	MASE Get Ready (Bad Boy/Arista)	1001		103034	5	63/0		
	31	PROFYLE f/JUVENILE   Ain't The One (Motown)	985		68641	5	61/0		
	32	SHANICE Yesterday (LaFace/Arista)	910	—	116115	8	58/0	<b>Breakers</b> ®	
	33	MONICA Street Symphony (Arista)	881	— ·,	60825	2	55/3		
	34	LIL' TROY Wanna Be A Baller (Short Stop/Republic/Universal)	823	_	79472	2	46/1		
	35	OLU Baby Can't Leave It Alone (Gee Street/V2)	784		41883	7	35/0	NAUGHTY BY NATURE f/ZHAN	<b>E</b> '
	36	BUSTA RHYMES I/JANET What's It Gonna Be (Elektra/EEG)	766	<u> </u>	137366	18	48/0	Jamboree (Arista)	
	37	JENNIFER LOPEZ If You Had My Love (Work/ERG)	764		84293	4	37/0	TOTAL PLAYS TOTAL STATIONS/ADDS	СН
	38	DAVE HOLLISTER My Favorite Girl (Def Squad/DreamWorks)	751	_	102302	14	48/0	1034 69/2	2
	39	MISSY "MISDEMEANOR" ELLIOTT All N My Grill (EastWest/EEG)	727	<u> </u>	77359	1	62/6		
	40	MEN OF VIZION Break Me Off (Love Theme) (MJJ/Work/ERG)	725		70905	13	48/0	RUFF RYDERS f/EVE & NOKI	0
	41	LIL' CEASE Play Around (Queen Bee/Undeas/Atlantic)	721	_	58711	5	60/0	What Ya Want (Ruff Ryders/Interse	
	42	DAVE HOLLISTER Baby Mama Drama (Def Squad/DreamWorks)	706	_	44933	1	52/3	TOTAL PLAYS TOTAL STATIONS/ADDS	СН
	43	TEVIN CAMPBELL For Your Love (Qwest/WB)	702		62365	9	46/0	1014 56/0	2
	44	RUFF RYDERS Jigga My Ni**a (Ruff Ryders/Interscope)	701		133228	<sup>1</sup>	49/45		
	45	JESSE POWELL 'Bout It, 'Bout It (Silas/MCA)	691	—	53363	2	54/0	JUVENILE Rook That Thoma Up (Cost Manaville	
	46	MISSY "MISDEMEANOR" ELLIOTT She's A Bitch (EastWest/EEG)	658	—	90262	8	51/0	Back That Thang Up (Cash Money/Un TOTAL PLAYS TOTAL STATIONS/ADDS	
		GRENIQUE Should I? (Motown)	649	—	55300	2	47/1	1003 64/8	сн/ 2
	48	ROOTS Next Movement (MCA)	643		52810	3	62/0		2
		3RD STOREE Party Tonight (Yab Yum/Elektra/EEG)	617	_	37465	2	42/0		
		EMINEM f/DR. DRE Guilty Conscience (Web/Aftermath/Interscope)	609	-	59553	1	49/0		
		81 Urban reporters. Monitored airplay data supplied by Mediabase F						Most Added is the total number of new adds officially reported	



# **DO SOMETHING NOW!**

Impacting Everywhere June 28th & 29th

# "DO SOMETHING"

THE DEBJT SINGLE FROM MACY GRAY. TAKEN FROM THE FORTHCOMING RELEASE "MACY GRAY ON HOW LIFE IS." IN STORES JULY 27

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8 R&R Urban AC Chart
23 R&R Urban Chart
9\*- 8\* Billboard Adult Chart
Debut 37\* Billboard R&B Mainstream Chart
Over 1100 Spins!!



New This Week At: WVEE/Atlanta

featuring Tamia

From the new album A DAY IN THE LIFE Produced by Eric Benét, Demonté Posey and George Nash Jr. Management: David Lombard Management

www.wbr.com/ericbenet www.wbblackmusic.com

a appears courtesy of Qwest Records



## **Urban Action**



#### ARTIST: IDEAL SONG: "GET GONE" LABEL: NOONTIME/VIRGIN

Houston delivers an *ideal* package. **IDEAL's** debut single, "Get Gone." is bound to turn heads! J-Dante, Maverick, PZ and Swab release the "see-ya-later, goodbye" single of the year! Going for adds on Monday (6/21) among some heavy hitters, this single, even with stiff competition, *should* be among the top five Most Added. I'm so convinced IDEAL will make a strong impression on the industry that I am willing to give up merlot (for a week) if the R&B/hip-hop quartet from Texas doesn't land a top five Most Added slot.

"Get Gone" is one straight-to-the-point song that will have many *guys* singing along with it. Whether the message applies to his situation or not, the mere fact that the male is singing about how much he's done for the unappreciative female is enough to make the testosterone level rise. In "Get Gone." dude tried everything to make the relation-



ship work with homegirl. but it seems her interpretation of the "give and take" theory of relationships was a bit off-center. She took everything he gave; there was no return in this situation. Feeling disappointed with her and tired of being the only one to try to work things out prompts dude to give up on the whole deal. After coming to his senses he sings the chorus: "I think I better leave you alone, so get your bags and get the hell on, because I don't want you no more." (So, ya think he's serious?)

After almost losing himself in his tireless efforts to satisfy homegirl, dude becomes fed up! "I don't know if it hurts to hear me say all of these words, but then again. I guess by now I don't really care." ("Love don't live here anymore.) This goodbye song leaves no room for misinterpretation. The line to quote: "Always thought that it could work, thought it could be forever you and me/Tell me what happened to us, wait a minute, don't speak/'Cause right now all I want to do is see you leavin.'" (What, no kiss goodbye?)

"Get Gone" is tight. I'm an "emotional lyricist," which means that I pay close attention to not only how the words are used, but also to which words are chosen and how the whole package (including the music) affects me emotionally. Written by B. Cox, J. Austin and K. Hicks, this single touches on some serious issues that occur in relationships, and then in layman or "ghetto" terms dismisses the female from her former position. Many of us have been in similar, if not identical, situations and have allowed the unhealthy relationship to conquer us. How empowering and emotionally satisfying would it be to go back to that relationship and sing IDEAL's chorus to that particular mate? Peace.

— Tanya O'Quinn Asst. Urban Editor

# IN MY OPINION

#### with Kenny Smoov

Will Smith "Wild Wild West" Columbia

PD — KBCE/Alexandria, LA

When I first heard this song, I was thinking "mall music!" Then I listened again, and I said, "Hey, that Stevie Wonder loop is kinda hot!" Upon final analysis I concluded: Will Smith has done it again. He is no DMX, but this track is fun and adventurous, and the lyrics are light, hence the presumption "mall music" — and throwing Sisqo into the mix doesn't hurt either. As an Urban PD, I beam with pride when I walk into Foot Locker or the Sears audio department and hear my station blaring through the establishment. It's playing songs like these that says to potential listeners and the buying public that our station is fun, diverse and safe to listen to. We cater to all people. Hats off to you, Will Smith, for bringing the fun back to rap music. For those PDs not playing this song and songs like it and then wondering why you don't have a double-digit share in your market — duh!

## Giving you fair warning: These are the singles that are going for adds on Monday (6/28) and Tuesday (6/29). 1 LIFE 2 LIVE f/TIMBALAND Can't Nobody (ByStorm/LaFace/Aristo) MACY GRAY Do Something (550 Music/ERG) HOT BOYS We On Fire (Cash Money/Universal) SHAE JONES Everytime (Universal) JT MONEY Alright (Freeworld/Tony Mercedes/Priority)

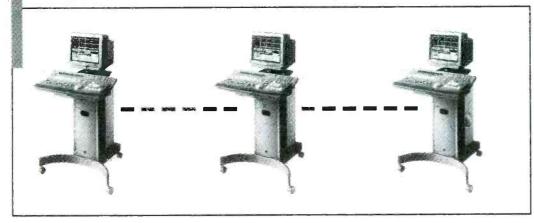
QTIP Vivrant Thing (Def Jam/IDJMG)

AARON SKY The One (Red Ant)

SWAY & TECH The Anthem (Interscope)

TRUE SOLACE Thank You (Atlantic)

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### **Most Played Recurrents**

TLC No Scrubs (LaFace/Arista)

SILK If You (Lovin' Me) (Elektra/EEG)

JESSE POWELL You (Silas/MCA)

K-CI & JOJO Life (Rock Land/Interscope)

TYRESE Sweet Lady (RCA)

TOTAL Sitting Home (Bad Boy/Arista)

LAURYN HILL Ex-Factor (Ruffhouse/Columbia)

**TRICK DADDY** Nann Brother (Slip N' Slide/Warlock)

NAS F/PUFF DADDY Hate Me Now (Columbia)

ERIC BENET F/FAITH EVANS Georgy Porgy (Warner Bros.)





TUNED-IN

WGCI-FM/Chicago Wednesday, June 16, 1999

R&R/MEDIABASE 24/7

#### 10am

URBAN

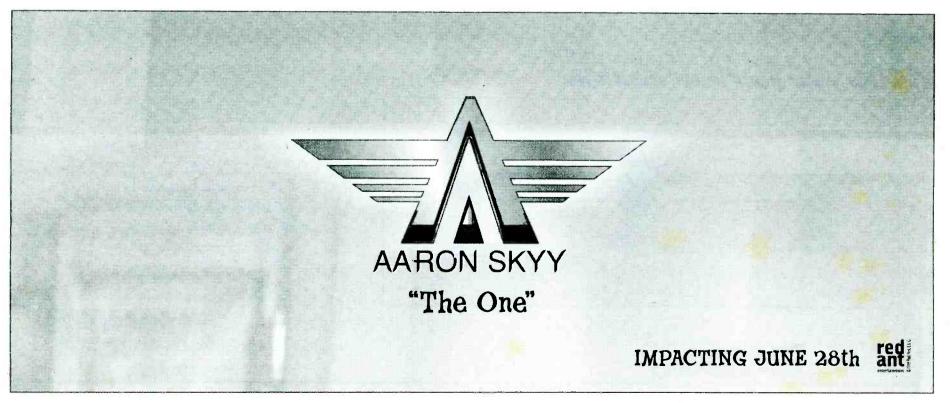
TYRESE Sweet Lady JACKSONS Show You The Way To Go K-CI & JOJO Life BLAQUE 808 MARY J. BLIGE Not Gon' Cry BLACKSTREET f/JANET Girlfriend/Boyfriend FAITH EVANS Never Gonna Let You Go R. KELLY Seems Like You're Ready

#### 3pm

HEAVY D. & THE BOYZ Somebody For Me JESSE POWELL You GRENIQUE Should I? TLC Greep TYRESE Sweet Lady K-CI & JOJO Tell Me It's Real ALEXANDER O'NEAL & CHERRELLE Never Knew Love Like This WILL SMITH Wild Wild West ERIC BENET I/FAITH EVANS Georgy Porgy CHANTAY SAVAGE Come Around

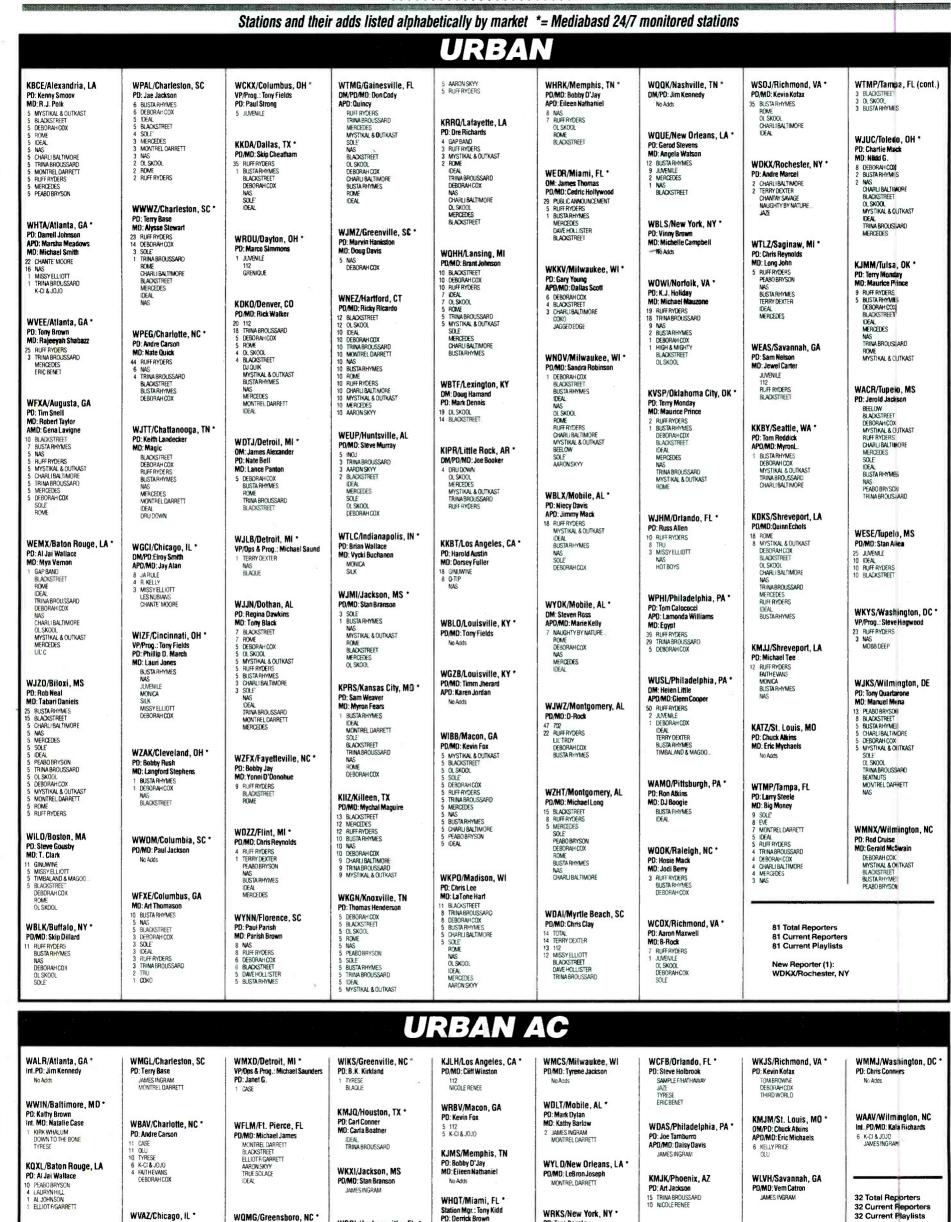
#### 11pm

TAYLOR DAYNEI'll Always Love YouCASEHappily Ever AfterLUTHER VANDROSSIf Only For One NightLUTHER VANDROSSCreepin'MAXWELLFortunateEUGENE WILDEDon't Say No TonightBRANDYAlmost Doesn't CountGUYLet's ChillLUTHER VANDROSSIf This World Were MineDRU HILLThe Love We Had Stays On My...



## Reporters

June 25, 1999 R&R • 65



ericantadio

WSOL/Jacksonville, FL \*

PD: Dave Wynter MD: K.J. ERICBENET

WVAZ/Chicago, IL

OM/PD: Maxx Myrick APD/MD: Jamillah Mu

No Adds

WBHK/Birmingham, AL \*

PD: Mike Abrams MD: Dave Donneil

No Adds

WOMG/Greenshoro NC \*

PD: Alvin Stowe MD: Bryan Maxweli

4 OLU TEMPTATIONS

WHQT/Miami, FL<sup>4</sup> Station Mgr.: Tony Kidd PD: Derrick Brown MD: Traci Latrelle GRENIOUE BLACKSTREET OLU

WRKS/New York, NY \* PD: Toya Beasley APD: Lonny Greene 7 ERIC BENET 5 NATALIE COLE

PD: Art Jackson 15 TRINA BROUSSARD 10 NICOLE RENEE

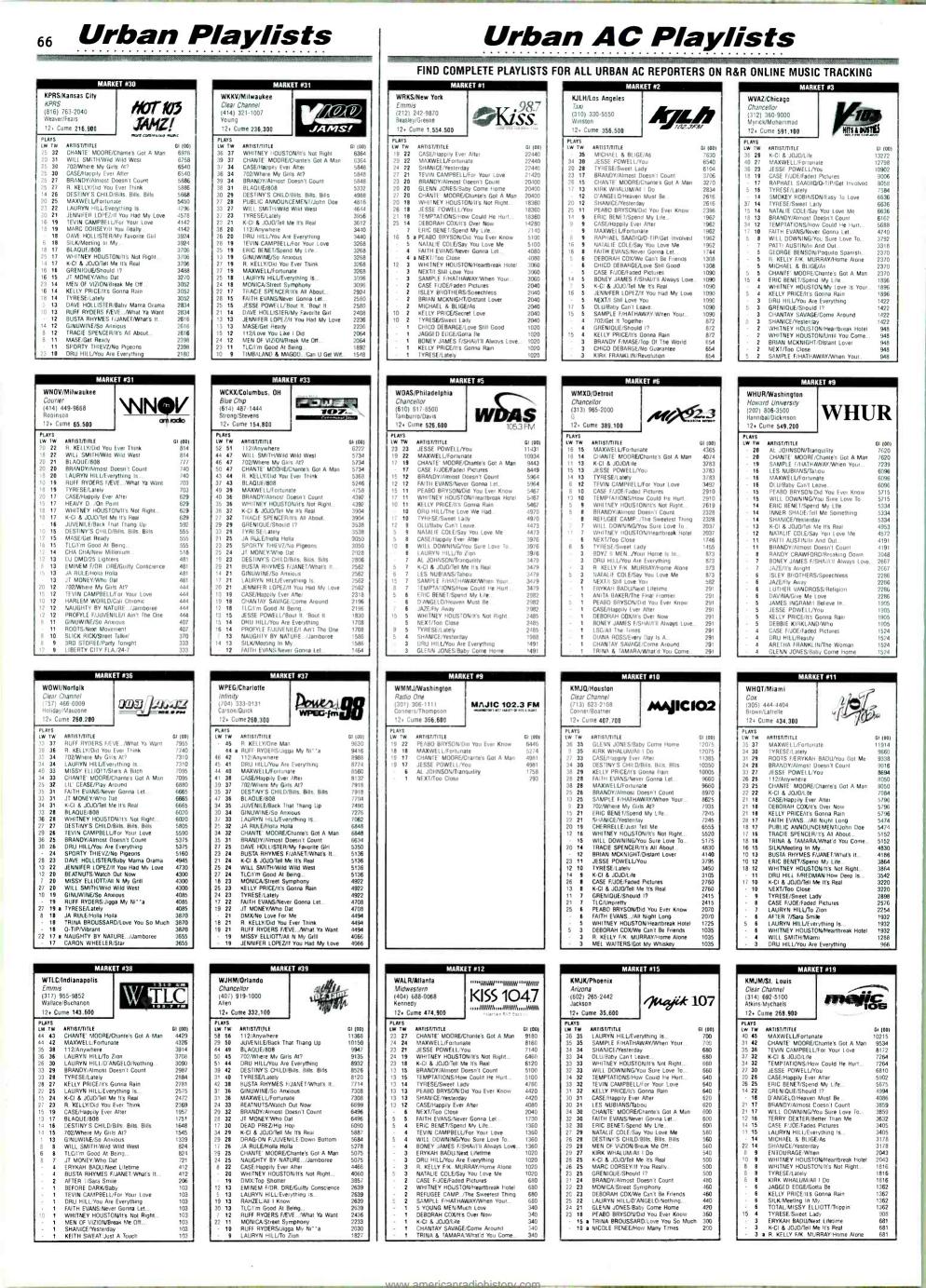
WFXC/Raleigh, NC 1 MD: Darryl Mor No Adds

WHUR/Washington, OC \*

PD: Hector Hannibal MD: David A. Dickinson

No Adds

New Reporters (2): WBAV/Charlotte, NC WHUR/Washington, DC



#### Rar Urban AC Top 30

LA	M	<sup>®</sup> June 25, 1999	TOTAL P	N AVC	CROCE	WEEKSON		
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TW	LW	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added
_	1	MAXWELL Fortunate (Rock Land/Interscope/Columbia)	783	_	144218	13	29/0	ARTIST TITLE LABEL(S) ADDS
_	2	CHANTÉ MOORE Chanté's Got A Man (Silas/MCA)	693	—	112589	12	30/0	JAMES INGRAM   Believe In (Intering/Private/Windham Hill) 6
-	3	BRANDY Almost Doesn't Count (Atlantic)	570	—	97378	8	28/0	MONTREL DARRETT Free (EMI Gospel) 4
-	4	PEABO BRYSON Did You Ever Know (Private Music/Windham Hill)	479	_	58495	11	26/1	OLU Baby Can't Leave It Alone (Gee Street/V2)         4
_	5	TEMPTATIONS How Could He Hurt You (Motown)	479	—	67 <b>56</b> 3	8	25/1	TYRESE Lately (RCA)4ERIC BENET Spend My Life With You (Warner Bros.)3
-	6	JESSE POWELL You (Silas/MCA)	473	_	108566	27	24/0	K-CI & JOJO Tell Me It's Real (MCA) 3
. –	7	WHITNEY HOUSTON It's Not Right But It's Okay (Arista)	428	_	65744	8	26/0	112 Love You Like I Did (Bad Boy/Arista) 2
-	8	ERIC BENET Spend My Life With You (Warner Bros.)	408	_	54634	5	<b>25</b> /3	BLACKSTREET Think About You (Lil' Man/Interscope) 2
-	9	SHANICE Yesterday (LaFace/Arista)	390	_	64132	8	22/0	TRINA BROUSSARD Love You So Much (So So Def/Columbia) 2
_	10	GLENN JONES Baby Come Home (SAR/WB)	389	_	56216	16	20/0	CASE Happily Ever After (Def Jam/IDJMG)2DEBORAH COX We Can't Be Friends (Arista)2
-	11	CASE Happily Ever After (Def Jam/IDJMG)	387		71417	4	23/2	IDEAL Get Gone (Noontime/Virgin) 2
_	12	OLU Baby Can't Leave It Alone (Gee Street/V2)	350	_	27572	10	21/4	NICOLE RENEE How Many Times (Atlantic) 2
	13	FAITH EVANS Never Gonna Let You Go (Bad Boy/Arista)	342	—	45354	6	22/1	RICHARD ELLIOT/SIEDAH GARRETT This Could (Blue Note) 2
	14	WILL DOWNING You Sure Love To Ball (Motown)	332	-	39534	5	23/0	
	15	NATALIE COLE Say You Love Me (Elektra/EEG)	316	_	41409	3	24/1	
-	16	TYRESE Lately (RCA)	316	_	43714	3	23/4	Most Increased
-	17	JOE SAMPLE f/LALAH HATHAWAY When Your Life Was Low (PRA/GRP)	308	_	39237	6	19/1	Plays TOTAL
-	18	KIRK WHALUM All I Do (Warner Bros.)	289	_	27035	2	17/1	ARTIST T/TLE LABEL(S) INCREASE
-	19	KELLY PRICE It's Gonna Rain (Rock Land/Interscope)	274	_	39818	3	16/1	
-	20	K-CI & JOJO Tell Me It's Real (MCA)	271	-	33707	3	20/3	Trending Information Will Return Next Week
_	21	TEVIN CAMPBELL For Your Love (Qwest/WB)	244	—	43738	9	15/0	U U
-	22	K-CI & JOJO Life (Rock Land/Interscope)	228	_	44828	16	13/0	
-	23	GRENIQUE Should I? (Motown)	212	_	20078	2	19/1	
-	24	LES NUBIANS Tabou (OmTown/Virgin)	205	—	19478	2	16/0	
	25	DEBORAH COX We Can't Be Friends (Arista)	153	_	11436	2	16/2	<b>Breakers</b> ®
	26	AL JOHNSON Tranquility (Clout)	133	_	20014	1	9/1	
_	27	PATTI AUSTIN In And Out Of Love (Concord Vista)	132	_	13673	1	13/0	No Songs Qualified For
_	28	BONEY JAMES f/SHAI I'll Always Love You (Warner Bros.)	102	—	13060	14	13/0	Breaker Status This Week
_	29	LAURYN HILL Everything Is Everything (Ruffhouse/Columbia)	94	_	8386	1	5/0	
-	30	DRU HILL You Are Everything (University/IDJMG)	85	_	13159	1	3/0	

32 Urban AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 350 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour persons times number of plays (times 100). © 1999, R&R Inc.

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Most Added is the total number of new adds officially reported to R&R by Most Added is the total number of new adds officially reported to have by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



**Most Played Recurrents** 

**TYRESE** Sweet Lady (RCA)

**TEMPTATIONS** This Is My Promise (Motown)

ERIC BENET F/FAITH EVANS Georgy Porgy (Warner Bros.)

**DRU HILL** These Are The Times (University/IDJMG)

LAURYN HILL & D'ANGELO Nothing Matters (Ruffhouse/Columbia)

LAURYN HILL Ex-Factor (Ruffhouse/Columbia)

CASE F/JOE Faded Pictures (Def Jam/IDJMG)

DEBORAH COX Nobody's Supposed To Be Here (Arista)

WHITNEY HOUSTON Heartbreak Hotel (Arista)

**TRIN-I-TEE** 5:7 God's Grace (*B-Rite/Interscope*)

## URBAN AC Going For Adds

CHARLI BALTIMORE Feel It (Untertainment/Epic) BLACKSTREET Think About You (Lil Man/Interscope) TRINA BROUSSARD Love You So Much (Columbia) CHILDRIN OF DA GHETTO Wildside (Hoo Bangin'/Priority) DEBORAH COX f/R.L. We Can't Be Friends (Arista) IDEAL Get Gone (Noontime/Virgin) MERCEDES It's Your Thing (No Limit/Priority) MYSTIKAL & OUTKAST Neck Uv Da Woods (No Limit/Jive) NAS You Won't See Me Tonight (Columbia) OL' SKOOL Only One (Keia/Universal) BUSTA RHYMES Do The Bus A Bus (Elektra/EEG) ROME Never Let You Go Away (RCA) RUFF RYDERS f/JAY-Z Jigga My Nigga (Ruff Ryders/Interscope)



TUNED-IN JURBAN

R&R/MEDIABASE 24/7

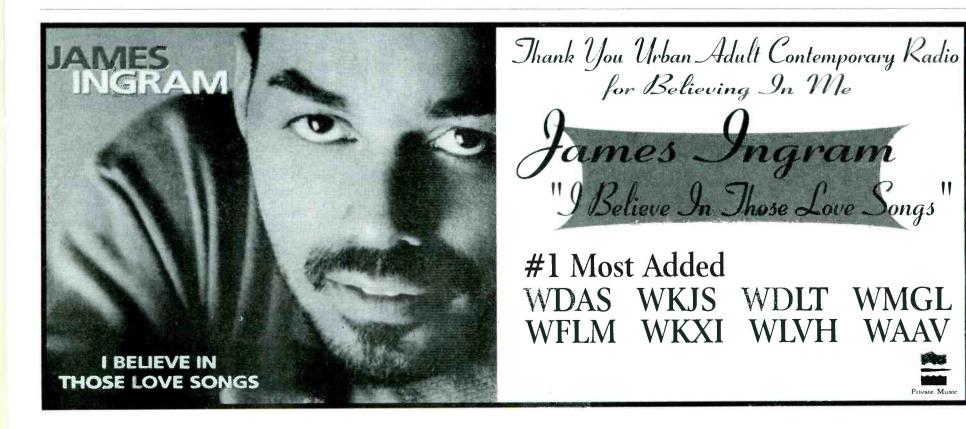
AL GREEN Here I Am (Come And Take Me) CASE & JOE Faded Pictures FREDDIE JACKSON Jam Tonight PEABO BRYSON Did You Ever Think? DRU HILL These Are The Times MONTELL JORDAN What's On Tonight? ATLANTIC STARR Silver Shadows ATLANTIC STARR Circles ISLEY BROTHERS Let Me Down Easy ISLEY BROTHERS Footsteps In The Dark

#### 3pm

PHYLLIS HYMAN Under Your Spell XSCAPE Softest Place On Earth EARTH, WIND & FIRE Can't Hide Love TEMPTATIONS This Is My Promise KOOL & THE GANG Ladies Night KOOL & THE GANG Jungle Boogie FAITH EVANS Love Like This MAZE Can't Get Over You EN VOGUE Giving Him Something He Can Feel BARRY WHITE September

#### 10pm

GEORGE BENSON This Masquerade ARETHA FRANKLIN & GEORGE BENSON Love All The Hurt Away K-CI & JOJO Tell Me It's Real XSCAPE Softest Place On Earth TEVIN CAMPBELL Dandelion ANITA BAKER Good Love ANITA BAKER It's Been You TYRESE Sweet Lady JOE SAMPLE When Your Life Was Low



6/28/99

# **Country Reporters**

June 25, 1999 **R&R • 69** 

		Stations	and their adds l	listed alphabetica	ally by market *	= Mediabase 24/7	monitored	1	· · · ·
WOMX/Akron, OH * PD: Kevin Meson MD: Bill Shiel Sawyer Brown Bryan White	KIZN/Boise, 1D PD: Rich Summers APD/MD: Spencer Burke GILL W/LOVELESS	WHOK/Columbus, OH * PD: Don Cristi MD: George Wolf 5 KENNY POGERS 4 SHANIA TWAIN	WWGR/FI. Myers, FL * PD: Chrie O'Kelley 11 SONS OF THE DESERT GILL WLOYELESS SUSAN ASHTON JULIE REEVES	WORM/Huntsville, AL * PD: Rick Brown MD: Den McClain 3 M. CHAPIN CARPENTER	KSSN/Little Rock, AR * PD/MD: Bill Dotson MARK WILLS	WSM/Nashville, TN * OM: Kyle Cantrell PD: Greg Cole MD: Kevin Anderson No Adds	KUPL/Portland, OR * OM: Lee Rogers PD: Cary Rolfe MD: Rick Taylor 1 NEAL MCCOY	KAJA/San Antonio, TX * OM/PD: Keith Montgomery MD: Jennie James 6 NEAL MCCOY JULIE REEVES	WOYK/Tampa, FL * OM: Eric Legan PD: Beccher Martin APDMDD: Jay Roberte 1 LEE ANN WDMACK DIXIE CHICKS SHANA PETRONE
WGNA/Albany, NY * PD: Buzz Brindle MD: Bill Earley 4 KENNY ROGERS 1 M. CHAPIN CARPENTER	WKLB/Boston, MA * PD: Mike Brophey APD/MD: Ginny Rogers 5 ALAN JACKSON LEE ANN WOMACK	KRYS/Corpus Christi, TX PD: Clayton Allen MD: Cactus Lou KENNY ROGERS CHAD BROCK	WQHK/F1. Wayne, IN * OWPD: Dean McNeil APD/MD: Jeff Moore SHANIA TWAIN	WFMS/Indianapolis, IN * PD: Bob Richards MD: J.D. Cennon 3 JOHN BERRY 1 AARON TIPPIN	WHJC/Long Island, NY * PD: Jim Aaker MD: Suzanne Alexander 2 STEVE WARINER AARON TIPPIN MARK WILLS WARREN BROTHERS	WNOE/New Orleans, LA * PD/MD: Eddle Edwards 5 DWIGHT YOAKAM	KWJJ/Portland, OR * PD: Robin Mitchell MD: Lole Montgomery 3 WAREN BROTHERS DIXIE CHICKS	KCYY/San Antonio, TX * PD: R.J. Curtis 3 LILA MCCANN 3 JO GEE MESSINA	WRBQ/Tampa, FL * PD: Ronnie Lane MD: Nancy Knight 3 MiChaL, PETERSON SHANA #ETRONE JULIE REEVES
KRST/Albuquerque, NM * PD: Brad Barrett MD: Chaz Mailbu 4 JOHN BERRY 1 SDNS OF THE DESERT JULIE REEVES	WYRK/Buffaio, NY * PD: Justin Case APD/MD: John Paul No Adds	KPLX/Dallas, TX * PD: Brien Philips APD: Smokey Rivers MD: Cody Alan 5 GEORGE STRAIT	KSKS/Fresno, CA * PD: Ken Boesen MD: Steve Montgomery 4 NEAL MCCOY	WMSI/Jackson, MS * PD: Rick Adams MD: Gill Stuert 4 MONTGOMERY GENTRY 1 GILL WLOYELESS CHAD BROCK JULIE REEVES SHEERIE AUSTIN	KZLA/Los Angeles, CA * PD: Bill Flak MD: Mandry McCormeck 7 ALAN JACKSON	WYNY/New York, NY * PD: Darrin Smith APD/MD: Shari Roth 1 LEE ANN WOMACK	WOKQ/Portsmouth, NH * OM: Mark Ericson PD: Mark Jennings APD/MD: Dan Lunnie 2 MARK WilLS	KSON/San Diego, CA * OM/PD: John Dimick APD/MD: Greg Frey 7 KENNY CHESNEY 1 SARA EVANS CHAO BROCK WARREN BROTHERS	WTHI/Terre Haute, IN OM/PD: Barry Keni MD: Party Marty MONTGOMERY GENTRY
WCTO/Allentown, PA * PD: Chuck Gelger APD/MD: Brian Lee 9 JULIE REEVES 7 MONTGONGRY GENTRY 6 KENNY CHESNEY	KHAK/Cedar Rapids, IA PD: Jeff Winfield MD: Dawn Johnson 2 WARREN BROTHERS 2 STEVE WARINER 1 JESSICA ANDREWS	KSCS/Dallas, TX * PD: Dean James MD: Linda O'Brian No Adds	WBCT/Grand Rapids, MI * OM/7D: Doug Montgomery MD: Dave Taft 2 MICHAEL PETERSON 1 JOHN BERRY MATT KING NITTY GRITTY DIRT	WQIK/Jacksonville, FL * PD: Galf Austin APD/MD: Jon Scott 9 MARK CHESNUT 4 M. CHAPIN CARPENTER DIXIE CHICKS	WAMZ/Louisville, KY * PD: Coyota Calhoun MD: Ron Hazard 9 TRISHA YEARWODD 5 JULIE REVES GEORGE JONES	WCMS/Nortolk, VA * PD: John Crenshaw Gill WLOVELESS 3 LEE ANN WOMACK 3 YANKE GREY 1 SHANIA TWAIN SHANIA TWAIN SHANA PETRONE	WCTK/Providence, RI * PD: Rick Everett MD: Sam Stevene 2 MARK Wills MONTGOMERY GENTRY	KYCY/San Francisco, CA PD: Tim Jordan APD/MD: Stave Jordan STEVE WARINER	WIBW/Topeka, KS PD: Kevin Wagner MD: Patti Classk 10 STEVE WARINER
KGNC/Amarillo, TX PD: Bob Shannon MD: Patrick Clark AARON TIPPIN	WEZL/Charleston, SC * PD: Kris Van Dyke MD: Gary Griffin 2 JOHN BERRY 2 M. CHAPIN CARPENTER	KYNG/Dallas, TX * PD: Bob McNeill MD: Jim Verdi 1 SONS OF THE DESERT MARK WILLS JULIE REEVES	WHSL/Greensboro, NC * PD: Brian Landrum APD: Danny Hall MD: Jayme Austin 2 AARDN TIPPIN 1 GILL W/LOYELESS 1 LEE ANN WOMACK	WROO/Jacksonville, FL * PD: Buzz Jackson MD: Rhonda Goff 1 SAWYER BROWN M: CHAPIN CARPENTER	KLLL/LUDDOCK, TX PD: Jay Richards MD: Kelly Greene 4 WARREN BROTHERS 3 SMANA PETRONE	WGH/Norfolk, VA * PD: Randy Brooks MD: Mare Carmody 1 WARREN BROTHERS JOHN BERRY	WLLR/Quad Cities, IA-IL PD: Jim O'Hara MD: Ron Evans 1 DOUG STONE	KRTY/San Jose, CA * PD/MD: Julie Stevens 3 ALAN JACKSON M. CHAPIN CARPENTER	KIIM/Tucsom, AZ * PD: Herb Crowe MD: John Collins No Adds
WNCY/Appleton, WI OM: Jeff McCarthy PD: Randy Shannon MD: Scottle Stick No Adds	WNKT/Charleston, SC * PD: Rob Kelly MD: Brian Crabtree 17 M CHAPIN CARPENTER 17 SHANA PETRONE 14 SUSAN ASHTON MATT KING	WGNE/Daytona Beach, FL * PD: John Anthony MD: Jim Andrews LEE ANN WOMACK WARREN BROTHERS	MARK WILLS TERRI CLARK BAYAN WHITE JOHN BERRY	SARA EVANS WXBQ/Johnson City, TN * PD: Bill Hagy	WDEN/Macon, GA PD: Gerry Marshall APD/MD: Laure Starling 10 ALAN JACKSON 5 SHANE MCANALLY	WTCM/NW Michigan PD: Mark Staycer MD: Ryan Dobry MICHAEL PETERSON STEVE WARINER WARREN BROTHERS	WKIX/Raleigh, NC * OM/PD: Don Brookshire 3 SARA EVANS 1 STEVE WARINER	WCTQ/Sarasota, FL * PD: Rob Carpenter APD/MD: Wanda Myles FAITH HILL	KVOO/Tulsa, OK * OM/PD: Andy Catman APD/MD: Steve Jackson NEAL MOCOY
WKSF/Asheville, NC PD: Jeff Davis APD/MD: Eddle Foxx	JOHN BERRY DOUG STONE CHALEE TENNISON	KYGO/Denver, CO * OW/PD: John St. John MD: Tad Svendsen Shakia, Twain	WTÜR/Greensboro, NC * PD: Paul Franklin APD/MD: Geeno St.Clair 2 CHAD BROCK 1 MARK WILLS SHERRIE' AUSTIN	MD: Reggie Meel 24 TIM MCGRAW 20 DIXIE CHICKS 13 BROOKS & DUNN 11 LEE ANN WOMACK	WWOM/Madison, WI * PD: Steve O'Brien MD: Mel McKenzie 3 JULIE REVES	KTST/Oklahoma City, OK * OM/PD: Ted Stecker APD: Crash StANIA TWAIN	WQDR/Raleigh, NC * PD: Lon Shackelford 3 M. CHAPIN CAPENTER 1 SHANIA TWAIN	WJCL/Savannah, GA PD/MD: Bill West WARREN BROTHERS	WWZO/Tupelo, MS PD: Tom Freeman MD: Lare Mansell No Adds KNUE/Tyler, TX
MARK WILLS SARA EVANS WKHX/Atlanta, GA * OM/PD: Neil McGinley	OM/PC: John Eston, we OM/PC: John Whitehead 21 TIM MCGRAW 19 DIXIE CHICKS 14 BROOKS & DUNN 10 LEE ANN WDMACK	ALAN JACKSON GEORGE JONES KHKI/Des Moines, IA * MARK WILLS	WRNS/Greenville, NC * PD: Wayne Carlyle MD: Michael Sova 3 SUSAN ASHTON 2 KENNY ROGERS	WMTZ/Johnstown, PA PD: Steve Waltzer MD: Laura Mosby NITTY GRITTY DIRT. TERRI CLARK SAWYER BROWN	3 MARK WILLS 2 CHAD BROCK KTEX/MCAilen, TX * PD/MD: Deana Romero	SAWYER BROWN GREAT DIVIDE KXXY/Oklahoma City, OK * OM/PD: Ted Stecker	KBUL/Reno, NV OM: Tom Jordan APD/MD: Chuck Reeves 10 MARK CHESNUIT 10 ALAN JACKSON 10 SHANNA TWAIN	KMPS/Seattle, WA * PD: Mark Richards MD: Tony Thomas No Adds	OM/PD: Larry Kent MD: Robert Mauldin SHERRIE' AUSTIN MARK WALLS AARON TIPPIN JULIE REEVES
MD: Johnny Gray 10 KENNY CHESNEY WYAY/Atlanta, GA *	WKKT/Charlotte, NC * PD: Bill Young MD: Shane Collins No Adds	KJJY/Des Moines, IA * OW/DD: Beverlee Brannigan MD: Eddie Hatfield	WESC/Greenville, SC * OM/PD: Ron Brooks APD/MD: John Landrum	KBEQ/Kansas City, MO * PD: Mike Kennedy MD: T.J. McEntire 4 SrANIA TWAIN	TERRI CLARK SHANA PETRONE WARREN BROTHERS	MD: BIII Reed 3 M CHAPIN CARPENTER 1 SHANIA TWAIN	10 JULIE REEVES	KYCW/Seattle, WA * PD: Becky Brenner MD: Mike Peterson No Adds	KJUG/Visalia. CA * PD/MD: Dave Daniels 2 STEVE WARINER 1 JAMES PROSSER JOHN BEIRY SONS OF THE DESERT
OM: Neil McGinley PD: Steve Mitcheil MD: Johnny Gray 6 SHANIA TWAIN	WSOC/Charlotte, NC * PD: Paul Johnson MD: Rick McCracken 1 M CHARIN CARPENTER STEVE WARINER LEE ANN WOMACK	SHERRIE' AUSTIN WWWW/Detroit, MI * PD: Tim Roberts	16 M CHAPIN CARPENTER 14 LEE ANN WOMACK 9 GEORGE JONES WSSL/Greenville, SC *	4 JOHN BERRY HAIN KINGS KFKF/Kansas City, MO * PD: Date Center	WGKX/Memphis, TN * PD: Greg Mozingo APD: Brian Driver MD: Mark Billingsley ALAN JACKSÓN SHANIA TWAIN CHELY WRIGHT M CHAPIN CARPENTER	KXKT/Omaha, NE * PD: Tom Goodwin MD: John Glenn 1 M. CHAPIN CARPENTER SONS OF THE DESERT SHANA PETRONE	PD: Kevin King 4 MONTGOMERY GENTRY 4 KENNY ROBERS 2 LEE ANN WOMACK 1 WARREN BROTHERS SHANIA TWAIN	KRMD/Shreveport, LA PD: Rick Stephenson LEE ANN WOMACK	WMZO/Washington, DC * PD: Mac Daniels MD: Jon Anthony No Adds
WKXC/Augusta, GA * OM/PD: Tommy Gentry APD/MD: Zach Taylor No Adds	SONS OF THE DESERT WUSY/Chattanooga, TN * PD: Chris Huff	MD: Cadillac Jack 1 SHERIE AUSTIN DIXIE CHICKS MONTGOMERY GENTRY GEORGE JONES	PD: Bruce Logan APD/MD: Kerry Owen 9 GEORGE JONES 2 MARK WILLS	APD/MD: Tony Stevens 2 MICHAEL PETERSON SUSAN ASHTON	WOGY/Memphis, TN * OM: Joei Burke PD: Bill Hughes MD: Mat Albritton	WOW/Omaha, NE * PD: Trish Matthews APD/MO: Tom Scott SHANIA TWAIN	KFRG/Riverside, CA * OM/PD: Ray Massie MD: Don Jeffrey ALAN JACKSON NEAL MCCOY	WBYT/South Bend, IN PD: Raiph Cherry APD/MD: Lisa Kosti No Adds	WDEZ/Wausau, WI PD: Jesse James MD: Lou Stewart SARA EVANS CHAD BROCK
KASE/Austin, TX * PD: Michael Cruise MD: Bob Pickett 6 ALAN JACKSON	MD: Bill Poindexter LEE ANN WOMACK WUSN/Chicago, IL *	WYCD/Detroit, MI * PD: Lise Rodman APD/MD: Brian Matileid 1 KENNY ROGERS M CHAPIN CARPENTER ODUG STONE SHANA PETRONE	WAYZ/Hagerstown, MD PD/MD: Dennis Hughes No Adds	WDAF/Kansas City, MO * PD/MD: Ted Cramer No Adds	2 M CHAPIN CARPENTER 1 MARK CHESNUTT WKIS/Miami, FL *	WWKA/Orlando, FL * PD: Mike Moore MD: Shadow Stevens 2 BRAD PAISLEY	WYYD/Roanoke, VA * PD/MD: Robynn Jaymes 2 GILL W/LOVELESS SHANIA TWAIN	KDRK/Spokane, WA * OM/PD: Ray Edwards APD/MD: Tony Trovato 3 M CHAPIN CARPENTER JULIE REEVES SUSAN ASHTON	WIRK/West Palm Beach, FL * PD: Mitch Mahan APD/MD: J.R. Jackson No Adds KFDI/Wichitas, KS *
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LON HELTON Ihelton@rronline.com



# WSIX, KNIX And MCA Make It Two In A Row

ou voted, the accountants counted and once again we presented the R&R Industry Achievement Awards at **R&R** Convention '99. Here are those honored in the Country category as the best in the format.

#### **Station Of The Year:** WSIX/Nashville

WSIX/Nashville is one of the most-honored radio stations of all time. Its mantles bow with Station of the Year trophies bestowed by the Academy of Country Music, the Country Music Association, the National Association of Broadcasters and just about any other organization that has ever handed out awards. What's especially amazing is that the station consistently wins top honors in "open" categories, in effect being recognized as an outstanding Country station regardless of market size.

All of the previous wins notwithstanding, this year's accolade is particularly sweet for GM Dick Williams, who was the GM of award-winning WIL/St. Louis before joining WSIX a year ago. He told R&R, "First, I would like to say a special congratulation to Dave Kelly and Gerry House on their individual **R&R** awards. To be judged 'the best' by a panel of your industry peers is the highest compliment one can receive.

"For me personally, I'm thrilled to be a part of the WSIX team. Seeing WSIX win the 1999 R&R Country Station of the Year was extra special to me because it was my first since becoming GM in June of 1998. Now the monkey is off of my back.

"Thanks to everyone who voted for 'The Big 98.' We will keep working hard to make you proud."

#### **Program Director Of The** Year: Dave Kelly, WSIX/ Nashville

Like Dick Williams, WSIX PD Dave Kelly is a relative

newcomer to the Nashville monolith, and many of the station's accolades were won prior to his arrival a couple of years ago from WKCN/Columbus, GA — talk Dave Kelly

about a tough position for any programmer to walk into. But Kelly has not only done an exceptional job of maintaining the station's lofty presence in the Nashville mar-

two during his tenure. On taking home the honors this year. Kelly said, "I wish I could take all the credit, but there's a huge staff — both on the air and our support staff ---who really bust their tails on a daily basis. From the promotions staff to the sales staff to management, everybody's committed to trying to continue the tradition of WSIX being the No. 1 Country station in the market. There's no way we would have gotten this award without the teamwork.

"I'm extremely honored, especially since this is something that everyone in the industry gets to vote on. To have everyone think I'm doing a good job is really cool."

#### Music Director Of The Year: **Buddy Owens, KNIX/Phoenix**

Buddy Owens was home recovering from ear surgery when I called to congratulate him on his second consecutive **R&R** award as Country MD of the Year. Hoping folks would avoid the obvious oneliners, he joked, "Finally, I'll actually be able to hear the music."

The fact is, Buddy has been hearing the hits at KNIX for over 14 years. It's perhaps most fitting that he'd receive this honor within a couple of weeks of leaving KNIX after its sale to Clear Channel. Talking about the award and reflecting on his years in Country

said, "I've been fortunate enough vote for me. I have felt so blessed all these years to have



been able to do something that's

so much fun. I absolutely love the music and always have. To be able to work with and learn from artists. labels, record reps and other radio folks has been a dream come true.

"This award is especially sweet and special as I leave KNIX, because in the last year I've won the MD award from Gavin, Billboard and **R&R**. What a way to go out!"

#### Personality Of The Year: Gerry House, WSIX/Nashville

Ask 100 Country programmers to name the top five Country air personalities, and chances are the name they mention either first or second - some will vote for themselves, after all — will be WSIX's Gerry House. He's glib, witty, funny and, perhaps best of all, doesn't take himself or what he does all that seriously.

Along with radio and songwriting, perhaps the thing Gerry loves to do the most is travel. And, indeed, he was on vacation as this was being written. So who better to go to for the inside scoop on Ger on the occasion of his winning his



second consecutive R&R Industry Achievement Award than his PD, Dave Kelly: "Gerry is probably one of - if not the - smartest guys

I've ever worked with. He knows the audience, and he knows what the audience expects from him. Because he's a former programmer, when you come to Gerry about imaging or

Gerry House marketing or any aspect of programming, he gets it. And then he takes that and translates it into exactly the point we want to get across. He's absolutely the most talented person I've ever worked with."

#### **Platinum Label Of The Year:** MCA

R&R's readers voted MCA/ Nashville as Platinum Label of the Year, which follows its win as last year's Label of the Year. Both fittingly come after eight consecutive years as R&R's top country label based on year-end airplay tabulations. Together, the honors would seem to place a lock on MCA being the Country Label of the Decade. MCA/ Nashville Chairman Bruce Hinton and President Tony Brown have led their team to truly amazing heights.

Commenting on the latest **R&R** Industry Achievement Awards to adorn the imprint's conference room, Hinton told R&R, "I couldn't be more thrilled that R&R's readers have recognized MCA/Nashville's efforts in all three categories. The label award reflects very well on how responsibly we take our artists' music to radio and the marketplace. With David's [Haley, Promotion Executive of the Year] and Denise's [Roberts, Regional Promoter of the Yearl wins in their respective categories, it's a great reflection on who's in charge of the delivery.'

#### Gold Label Of The Year: Curb

This year **R&R** separated the label categories into two groups. Platinum labels are those that include a distribution system under their ownership umbrella, while those in the Gold division do not. And the winner of **R&R**'s very first Gold Label of the Year award was Curb Records. The independent label has amassed an amazing array of artists over the last few years, led by multiplatinum sellers Tim McGraw. LeAnn Rimes and Jo Dee Messina.

Commenting on the label's win, Curb owner Mike Curb told R&R, "Curb Records is very proud to have won R&R's Gold Country Label of the Year. Curb wants to thank R&R, Country radio, all of our artists, employees and producers and everyone else who made this possible."

#### **Promotion Executive Of The** Year: David Haley

MCA/Nashville Sr. VP/Promotion David Haley

is another R&R Industry Achievement Award recipient who has now collected a pair of the trophies. Not bad for a guy who has only been in the job a little over two years.



David Halev

It was about 16 years ago that I first talked to Haley. He was PD of WJQS/Jackson, MS, an R&R reporter. He says he's currently living the dream he had way back then. "When I was working in radio, I was trying to break into promotion anywhere and any way I could. To have this job 20 years later is truly a dream come true. It's an incredible feeling — and the credit has to go to a hard-working, dedicated and fantastic staff."

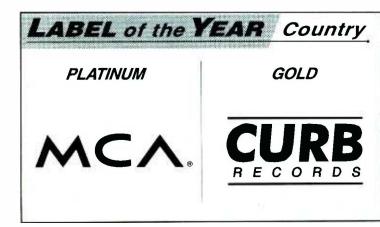
#### **Regional Promoter Of The** Year: Denise Roberts

MCA/Nashville West Coast Regional Denise Roberts completes

another triple play for MCA, as she once again snagged the honor as Regional Promoter of the Year. A six-and-a-halfyear label vet, she moved to the West Coast in May '97, and obviously it was



a good move for her and MCA. She said, "I was so honored to receive this award last year and was thrilled to even be nominated again this year. All of the nominees are outstanding and all are excellent promoters who deserve the recognition. I am again honored and delighted to receive this year's award."



ket, he has elevated it a notch or

radio, Buddy

to win a number of awards, but it still boggles my mind that people



27 Million Albums. 10 Award–Winning Years. One Man.



Alan for 10 years of unequaled music

... and to radio for a decade of unwavering support.



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# **A Pilgrimage To Country's Mecca**

lose to 22,000 fans trekked to the epicenter of country music last week. For die-hard fans, the 28th annual Fan Fair provided a place to hear more tunes and collect more autographs than the law should allow.

In the mid-'90s Fan Fair routinely sold out its total allotment of 24,000 tickets. But with the closure of the Opryland theme park, tour operators who had been sellin entire travel packages to fans found themselves forced to curtail ticket purchases

That's the bad news. Explaining the good news, however, Country Music Association Executive Director Ed Benson says, "We're seeing younger and more active Fan Fair fans now. What we lost in ticket sales to tour brokers after Opryland closed, we've made up for in individual fans. We're seeing more merchandise sold, more program books sold and as much product sold in the onsite record stores even with slightly fewer fans this year. These are really committed fans, and youngerskewing as well, which bodes well for the future of the event and country music."

Fan Fair took place June 14-17 at the Tennessee State Fairgrounds, but that was just the tip of the proverbial iceberg when it came to what was happening around town. Some truly historic events occurred, including groundbreaking ceremonies for the new Country Music Hall of Fame in downtown Nashville and the announcement of this year's Hall of Fame inductees.

Tennessee Gov. Don Sundquist, Nashville Mayor Phil Bredesen and A Prairie Home Companion host Garrison Keillor were among those participating in the June 17 Hall of Fame groundbreaking. Vince Gill, Bryan White, Kathy Mattea and Randy Scruggs performed, closing with a rousing rendition of "Will the Circle Be Unbroken," featuring an allstar cast including Hall of Fame members Earl Scruggs, Eddy Arnold, Kitty Wells, Little Jimmy Dickens and Brenda Lee, along with Clint Black, the Wilkinsons, Brad Paisley, Mark Collie, Shane McAnally. Paul Brandt and Mandy Barnett. Country Music Foundation President Marty Stuart noted, "This is a precious day. This is what it's all about. This is holy ground." The \$37-million complex is set to open in May 2001.

Fan Fair week also brought the announcement that Dolly Parton, the late Conway Twitty and Johnny Bond will be this year's Hall of Fame inductees. Parton's and Twitty's career accomplishments are well known in country music circles. Bond, whose induction is linked to his career achievements prior to 1950, was a noted singer, songwriter, actor, music publisher and author. Beginning in 1939, Bond spent 15 years performing on Gene Autry's CBS radio show. He also appeared in movies with Autry. Roy Rogers, Hopalong Cassidy and Tex Ritter. As a recording artist, Bond had many hits, including "Ten Little Bottles" and his most familiar song, "Hot Rod Lincoln."

The inductions take place September 22 at the CMA Awards show. CBS-TV will broadcast the ceremony live from the Grand Ole Opry House. Here's a look at some of the other



#### newsworthy events that happened around town during Fan Fair.

During his fan club party at the Ryman Alan Jackson told fans that his next project is something of a concept album. He's already begun work on the album, which he de-

wants to take her time in recording the album, she said, "Someone's getting a record deal every five minutes in Nashville There's so much stuff going on and so many people making records, I just didn't want to go back to the studio and crank out a record really fast."

Yearwood has drastically curtailed her tour schedule for 1999, although she's considering a few shows toward the end of this year to prepare for a more extensive headlining tour after the album is released in February. To support the album, she's planning a 70-city tour that could include stops in Europe next April or May.

Yearwood will be performing live in Boston on July 4 for Pops Goes the Fourth, a special on the A&E cable television network. In addition to her hits, Yearwood will sing patriotic favorites such as "God Bless America" with the Boston Pops Orchestra.

#### **Fan Club Parties**

At Brooks & Dunn's fan club party at the Ryman Auditorium. Kix Brooks confirmed that Ronnie Dunn has written a \$10,000 check for the St. Jude Children's Research Hospital. That was Dunn's payoff after he bet that his partner would be unable to complete a trip from Nashville to New Orleans on a jet ski. Dunn finished the journey, raising more than \$70,000 for the charity. As for Dunn paying the bet, Brooks noted, "Trust me, Ronnie is as tight as his pants." Dunn didn't attempt the trip, and when a fan asked if he would be joining Dunn on any similar adventures in the future, Dunn responded, "No. Can we move on to the next question?"

After their party, which also featured labelmate Brad Paisley, Dunn made a surprise appearance at Exit/ In during Lee Roy Parnell's fan club party. Dunn joined Parnell for some songs during a show featuring Radney Foster, Bruce Robison and Kelly Willis.

Clint Black asked fans attending his party at Caffe Milano to bring a toy to donate to the Children's Cancer Center at Nashville's Vanderbilt Hospital. The approximately 250 fans who attended Black's party donated 500 toys. Later in the week Black made a surprise appearance at Steve Wariner's party at Loews Vanderbilt Plaza Hotel.

Wynonna & Naomi Judd hosted their fan club party during the grand opening of the Big Kmart in the Nashville suburb of Franklin. The discount retailer is sponsoring the Judds' reunion concert this New Year's Eve in Phoenix.

Deana Carter took her role as the National Kidney Foundation's spokesperson seriously during her fan club breakfast at Planet Hollywood. Proceeds from ticket sales went to the charity, and Carter was especially eager to sign her fans' organ donor cards.

### Hill, McGraw Reign At TNN **Music City News Awards**

aith Hill took home five top honors at last week's TNN/ Music City News Awards show at the Nashville Arena. Two of those awards were for "Just to Hear You Say That You Love Me," her collaboration with husband Tim McGraw.

And if anyone thought Neal McCov's 1998 Entertainer of the Year win was a fluke, he walked away with the crown jewel again this year. Referring to himself as "an underdog" at awards shows. McCov said backstage, "This is a big deal. You just don't know what a big deal this is."

After being presented the Living Legend Award, Charlie Daniels joined an all-star band - including guitarists Lee Roy Parnell, Steve Wariner and Deana Carter, along with drummer Bryan White on his homage to Southern rock, "The South's Gonna Do It Again."

Industry veteran Roy Clark received the Minnie Pearl Award, presented by TNN to honor an artist's humanitarian and community contributions.

Hill's awards included Female Artist of the Year. Single of the Year and Video of the Year for "This Kiss." Hill and McGraw shared Vocal Collaboration and Song of the Year honors for "Just to Hear You...," written by Diane Warren. McGraw was also named Male Artist of the Year.

Awards show host Jeff Foxworthy jokingly referred to McGraw as "Mr. Faith Hill." Backstage, McGraw laughed, "That's fine with me. Just don't call me Mr. Hill." Noting that the TNN/Music City News Awards are determined by a vote of fans, McGraw said, "That's who we make our records for, who we go out on the road to play music for. Those are the guys who really count the most when you're talking about a career.

Other award winners included:

- · Vocal Duo/Group: Brooks & Dunn (their seventh consecutive win)
- · Album of the Year: One Step at a Time, George Strait
- · Vocal Band: Dixie Chicks
- Female Star of Tomorrow: Dixie Chicks
- Male Star of Tomorrow: Michael Peterson



Faith Hill and husband Tim McGraw recently moved into a new house, but they're not sure they planned for enough shelf space after walking away with a total of eight trophies at the 33rd annual TNN/Music City News Awards.

#### **Other Fan Fair Tidbits**

Although the Dixie Chicks were touring in Europe, Fan Fair week brought the news that Wide Open Spaces, their first Monument album, has received RIAA certification of sales of more than six million copies. The Chicks' follow-up, Fly, is set for an August 31 release.

The Kinleys kicked off Fan Fair on a high note by learning that their Epic debut album, Just Between You and Me, has received gold certification from the RIAA. The duo's sophomore album is due in October.

Sherrié Austin handed out 1,500 tubes of lipstick during Fan Fair. The product, being marketed as "Austintatious Lipstick," was developed for Austin by Nashville makeup artist Mary Beth Felts in conjunction with EMBE Cosmetics.

John Michael Montgomery headlined Atlantic's Fan Fair concert, but he took time out of his week to perform in Carthage, TN, where Vice President Al Gore formally announced his bid for the presidency. Montgomery discovered that Gore was a fan when they met at this year's Kentucky Derby. Montgomery emphasizes that his participation in Gore's official announcement event is not a political endorsement.

Mark Wills sustained a minor injury during the Wrangler/City of Hope Celebrity Softball Challenge. Stitches were required after Wills collided with Nashville Predators Coach Barry Trotz. A few days later. during his party at Planet Hollywood, Wills told fans, "Everything is fine. There's no damage to my eye, and it looks a lot worse than it

Fan Fair brought an especially impressive cast to last weekend's Grand Ole Opry. In addition to Paul Brandt and Sherrié Austin, the Friday and Saturday shows included appearances by Opry members Alan Jackson, Patty Loveless and Vince Gill.

**New Albums** 

scribes as "old stuff ... songs I've sung by other artists years ago - just old favorites I've really liked." At Arista's concert, Jackson was presented with a massive plaque signifying career sales of more than 27 million albums. Jackson spent part of the concert day signing autographs in the Fan Fair exhibit area.

Fan Fair week also brought an update on Trisha Yearwood's new album, which marks a reunion with producer Garth Fundis. During her party at the Exit/In, Yearwood told fans, "I'm just recording songs that I love - my dream songs." Yearwood plans to enlist the services of several non-Nashville residents for the project, noting, "I've called Jackson Browne and Don Henley, and I'm going to call Linda Ronstadt. We're just getting started. I hope it will be worth the wait." Explaining that she **R&R's Platinum Country Label Of The Year** 

# NASHVILLE Working Towin

DENISE ROBERTS Country Regional Promotion Executive Of The Year

Country Senior Promotion Executive Of The Year

**Thanks Radio For Your Tremendous Support** 



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	197	📲 ® June 25, 1999	Territor Pa Alath					
LAST	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS TW	TOTAL PLAYS TW	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added.
-	1	GEORGE STRAIT Write This Down (MCA)	5216	_	664158	14	139/0	
_	2	MARTINA MCBRIDE Whatever You Say (RCA)	4738	_	582542	17	139/0	ARTIST TITLE LABEL(S)
_	3	LONESTAR Amazed (BNA)	4664	—	586477	13	139/0	SHANIA TWAIN You've Got A Way (Mercury)
_	4	JO DEE MESSINA Lesson in Leavin' (Curb)	4433	_	566269	9	139/1	MARY CHAPIN CARPENTER Almost Home (Columbia)
_	5	DIXIE CHICKS Tonight The Heartache's On Me (Monument)	4391	—	537215	13	139/0	MARK WILLS She's In Love (Mercury)
	6	ALABAMA (God) A Little More Time (RCA)	3637		472281	10	138/0	LEE ANN WOMACK (Now You See Me) Now You Don't (MCA)
_	7	LILA MCCANN With You (Asylum/EEG)	3574		435826	22	138/1	
	8	<b>REBA MCENTIRE</b> One Honest Heart (MCA)	3604	_	431926	15	138/0	ALAN JACKSON Little Man (Arista)
_	9	JOE DIFFIE A Night To Remember (Epic)	3354	_	415633	16	137/0	JOHN BERRY Love Is For Giving (Lyric Street)
_	10	SHEDAISY Little Good-byes (Lyric Street)	3132	_	399410	18	138/0	JULIE REEVES Trouble Is A Woman (Virgin)
_	11	<b>DWIGHT YOAKAM</b> Crazy Little Thing Called Love ( <i>Reprise</i> )	2842	—	368772	9	136/3	SUSAN ASHTON You're Lucky I Love You (Capitol)
	12	CHELY WRIGHT Single White Female (MCA)	2878	_	357088	14	135/2	GILL w/LOVELESS My Kind Of Woman/My Kind (MCA/Epic)
	13	CLAY WALKER She's Always Right (Giant)	2856	_	332935	19	131/1	WARREN BROTHERS She Wants To Rock (BNA)
_	14	FAITH HILL The Secret Of Life (Warner Bros.)	2684	_	350811	8	133/1	
	15	JOHN MICHAEL MONTGOMERY Hello L.O.V.E. (Atlantic)	2769	_	338795	15	134/0	
, 	16	BRAD PAISLEY Who Needs Pictures (Arista)	2552	_	309257	17	130/2	
	17	KENNY CHESNEY You Had Me From Hello (BNA)	2532	_	301620	10	130/5	
-	18	SHANE MINOR Slave To The Habit ( <i>Mercury</i> )	2377	_	288470	15	131/1	
_	19	KENNY ROGERS The Greatest (Dreamcatcher)	1943	_	253984	0	110/7	
-		ALAN JACKSON Little Man (Arista)	1794	_	214136	4	129/13	
_	20	MARK CHESNUTT This Heartache Never Sleeps (MCA)	1767	_	2114136	10	114/6	Most Increased
	21	TRISHA YEARWOOD I'll Still Love You More (MCA)	1619		193296	8	108/4	Plays TOT.
	22	SHANIA TWAIN You've Got A Way (Mercury)	1147	_	158360	2	107/24	ARTIST TITLE LABEL(S)
	23	MARY CHAPIN CARPENTER Almost Home (Columbia)	1174	_	141996	11	107/24	
	24	VINCE GILL w/PATTY LOVELESS My Kind Of Woman/My Kind (MCA/Epic		_	126742	5	93/11	Trending Information Will Debut Next Week
_	25	SARA EVANS Fool, I'm A Woman ( <i>RCA</i> )	1040	_	116587	13	91/3	-
-	26	DIAMOND RIO I Know How The River Feels (Arista)	977	_	108810	13	91/3 74/0	
_	27	LEE ANN WOMACK (Now You See Me) Now You Don't (MCA)	917	_	104237	4	88/14	
	28		777	_	86794	9	86/4	
-	29	DOUG STONE Make Up In Love (Atlantic) GEORGE JONES Choices (Asylum/EEG)	765		81215	9 6	63/6	
_	30	WARREN BROTHERS She Wants To Rock (BNA)	585	_	65525	5	65/11	
	31	MONTGOMERY GENTRY Lonely And Gone (Columbia)	592		61825	3	56/8	
-	32			_	65266	5		
	33	CHAD BROCK Lightning Does The Work (Warner Bros.)	560 465		53601	5	58/5 53/5	Most Increased
	34	SHERRIE' AUSTIN Never Been Kissed (Arista)	405 448	_	47120	о 3	53/5 42/6	Points TOTA
-	35	AARON TIPPINHEr (Lyric Street)	440 445	_	47120		42/0 56/1	ARTIST TITLE LABEL(S)
-	36	CHALEE TENNISON Someone Else's Turn To Cry (Asylum/EEG)	445 393	_	47908 54126	6	56/11	
_	37	SUSAN ASHTON You're Lucky I Love You (Capitol) BILLY RAY CYRUS Give My Heart To You (Mercury)	393 431	_	47734	10	65/0	Trending Information Will Debut Next Week
_	38	MARK WILLS She's In Love (Mercury)	393	_	47734	2	57/14	
-	39	PAUL BRANDT That's The Truth (Reprise)	386	_	44297	7	38/0	
_	40	TERRI CLARK Unsung Hero (Mercury)	397	_	39543	5	44/3	
_	41	NEAL MCCOY The Girls Of Summer (Atlantic)	343		39545	5 1	35/6	
	42	SAWYER BROWN I'm In Love With Her (Curb)	345 316	_	41809	3	50/6	
-	43		277	_	28941	2	41/7	
-	44	SHANA PETRONE This Time (Epic)			26941	2	41/7 41/12	
	45	JULIE REEVES Trouble Is A Woman (Virgin)	243 224	_	24750	6	41/12 34/3	Breeker
-	46	MATT KING From Your Knees (Atlantic)	173	_	21422	0 1	34/3 19/6	<b>Breakers</b> ®
-	47	MICHAEL PETERSON Sure Feels Real Good (Reprise)	165	_	17011	7	30/0	No Songs Qualified For
	48	DAVID BALL Watching My Baby Not Coming (Warner Bros.)	147	_	19306	1	30/0 15/2	Breaker Status This Week
	49	BRYAN WHITE You're Still Beautiful To Me (Asylum/EEG)				1		DIGARCI JIALUJ HIIJ WGCR
	50	NITTY GRITTY DIRT BAND Bang, Bang, Bang! (DreamWorks)	144	_	17880		21/2	



144 Country reporters. Monitored Airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total points for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining points/plays or remaining flat from previous week. If two songs are tied in total points/plays, the song being played on more stations is placed first. Breaker status is assigned to songs achieving airplay at 60% of reporter base for the first time. Songs that are down in points for three consecutive weeks and below No. 1 are moved to recurrent. Gross Impressions equals Average Quarter Hour times number of plays (times 100). © 1999, R&R Inc.

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plays.

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# **Country Indicator**

#### June 25, 1999

#### R&R'S EXCLUSIVE REPORTED OVERVIEW OF NATIONAL AIRPLAY

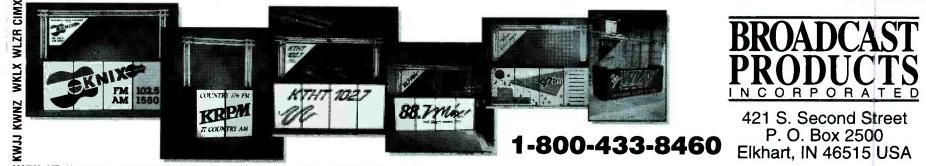
nan 3 EACLUSIVE NEPUNIEN					1101					
ARTIST TITLE <i>(LABEL)</i>	STATIONS DDS	POINTS	TOTAL PLAYS	50+	40-49	30-39	20-29	10-19	1-9	ARTIST TITLE LABEL(S)
ALABAMA (God ) A Little More Time (RCA)	40/0	12474	1105	0	2	14	19	5	0	STEVE WARINEF
SUSAN ASHTON You're Lucky I Love You (Capitol)	22/1	1745	177	0	0	0	0	7	14	WARREN BROTH
SHERRIE' AUSTIN Never Been Kissed (Arista)	20/2	1560	215	0	Ũ	0	1	10	8	MARK WILLS St
PAUL BRANDT That's The Truth (Reprise)	20/0	1551	196	0	0	0	1	10	9	JOHN BERRY LO
CHAD BROCK Lightning Does (Warner Bros.)	26/3	1994	253	0	0	0	1	14	8	CHAD BROCK Li
MARY CHAPIN CARPENTER Almost(Columbia)	38/0	4312	546	0	0	0	9	22	7	SARA EVANS FO
KENNY CHESNEY You Had Me From Hello (BNA)	39/0	9136	898	0	2	2	22	13	0	SAWYER BROW
MARK CHESNUTT This Heartache Never Sleeps(MCA)	40/1	7193	793	Ó	0	3	17	20	0	SONS OF THE D
DIXIE CHICKS Tonight The Heartache's (Monument)	39/0	15604	1318	Ö	9	21	7	2	0	AARON TIPPIN
TERRI CLARK Unsung Hero (Mercury)	18/1	1366	184	0	0	0	3	6	8	SHERRIE' AUST
DIAMOND RIO   Know How The River Feels (Arista)	32/0	4431	540	0	0	3	6	19	4	ALAN JACKSON
JOE DIFFIE A Night To Remember (Epic)	40/0	12501	1111	0	3	12	19	6	9	MONTGOMERY
SARA EVANS Fool I'm A Woman (RCA)	37/3	4301	509	0	0	2	8	15	10	MICHAEL PETER
FAITH HILL The Secret Of Life (Warner Bros.)	40/0	10470	937	0	0	5	24	11	0	JULIE REEVES T
GILL w/LOVELESS My Kind Of Woman (MCA/Epic)	37/2	4562	495	0	0	1	6	21	8	KENNY ROGERS
ALAN JACKSON Little Man (Arista)	40/2	6623	658	0	0	1	10	26	3	VINCE GILL W/P/
GEORGE JONES Choices (Asylum/EEG)	27/0	3028	342	0	0	1	2	18	6	
MATT KING From Your Knees (Atlantic)	14/0	1031	134	0	0	0	2	4	8	LEE ANN WOMA
LONESTAR Amazed (BNA)		17628	1361	1	9	22	4	4	0	JESSICA ANDRE
MARTINA McBRIDE Whatever You Say (RCA)		17326	1375	1	7	24	5	3	0	
LILA McCANN With You (Asylum/EEG)		13931	1285	0	8	19	8	5	0	
<b>REBA MCENTIRE</b> One Honest Heart (MCA)		14519	1185	1	4	18	13	4	0	
TIM McGRAW Please Remember Me (Curb)		14547	1216	0	7	21	5	5	0	
JO DEE MESSINA Lesson In Leavin' (Curb)		18152	1288	1	7	17	11	4	0	
SHANE MINOR Slave To The Habit (Mercury)	40/0	9579	835	0	0	4	20	13	3	
JOHN MICHAEL MONTGOMERY Hello (Atlantic)	-	11131	934	0	2	9	19	5	0	
MONTGOMERY GENTRY Lonely (Columbia)	30/2	2282	300	0	0	0	4	10	14	
BRAD PAISLEY Who Needs Pictures (Arista)		10000	864	0	0	2	24	14	0	
SHANA PETRONE This Time (Epic)	16/1	1209	153	0	0	0	1	7	8	
<b>KENNY ROGERS</b> The Greatest ( <i>Dreamcatcher</i> )	39/2	8091	689	0	0	2	16	15	5	Mo
SAWYER BROWN I'm In Love With Her (Curb)	19/3	1119	129	0	0	0	0	6	10	
SHEDAISY Little Good-byes (Lyric Street)		12454	959	0	2	7	18	13	0	ARTIST TITLE LABEL(S)
<b>DOUG STONE</b> Make Up In Love <i>(Atlantic)</i>	33/1	3486	437	0	0	0	6	17	10	Trending li
<b>GEORGE STRAIT</b> Write This Down <i>(MCA)</i>			1397	1	8	24	5	2	0	<b>.</b>
<b>CHALEE TENNISON</b> Someone Else's (Asylum/EEG)	32/0	2507	362	0	0	24	3	2 14	15	
AARON TIPPIN Her (Lyric Street)	27/3	1771	242	0	0	0	0	13	13	
SHANIA TWAIN You've Got A Way (Mercury)	32/7	4308	368	0	0	3		13		1
<b>CLAY WALKER</b> She's Always Right <i>(Giant)</i>		4300 11062	950	0	1	3 7	2 20	10	9	
STEVE WARINER Two Teardrops (Capitol)		11556	889	0		, 14			2	
WARREN BROTHERS She Wants To Rock (BNA)					3		6	9 16	1	
MARK WILLS She's In Love (Mercury)	36/5	2650 1716	346 212	0	0	0	2	16 7	15 ₁2	
	24/4 37/2		213	0	0	0	2	7	12	Mo
CHELY WRIGHT Single White Female (MCA)	-	35 11205	448 021	0	0	0	4	24	8	
TRISHA YEARWOOD I'll Still Love You More (MCA)	39/0 38/0	11205 6802	921 687	0 0	1 0	5	26 14	7 21	0	ARTIST TITLE LABEL(S)
<b>DWIGHT YOAKAM</b> Crazy Little Thing ( <i>Reprise</i> )		11757	925	0	U 1	2 4	14 25	21 0	1	_
Difficiti Tonnam Grazy Little Hillig (neprise)	4U/U	11/3/	923	U	1	4	25	9	1	Trending In

#### Most Added @

You've Got A Way (Mercury) 7 6 ER I'm Already Taken (Capitol) **THERS** She Wants To Rock (BNA) 5 She's In Love (Mercury) 4 ove Is For Giving (Lyric Street) 3 ightning Does... (Warner Bros.) 3 Fool, I'm A Woman (RCA) 3 WN I'm In Love With Her (Curb) 3 DESERT Albuquerque (Epic) 3 Her (Lyric Street) 3 TIN Never Been Kissed (Arista) 2 2 N Little Man (Arista) GENTRY Lonely And Gone (Columbia) 2 RSON Sure Feels Real Good (Reprise) 2 2 Trouble Is A Woman (Virgin) S The Greatest (Dreamcatcher) 2 PATTY LOVELESS My Kind ... (MCA/Epic) 2 Not Forgotten You (Rykodisc) 2 ACK (Now You See Me)... (MCA) 2 EWS You Go First (DreamWorks) 1 ost Increased Plays TOTAL PLAY Information Will Debut Next Week st Increased Points TOTAL POINT INCREASE Information Will Debut Next Week

40 Country Indicator Reporters. Songs ranked alphabetically for the airplay week of Sunday 6/13-Saturday 6/19. © 1999, R&R Inc.

WKLX WLZR WMZQ WPGC WRUF WRVA WWDB WWWM CHOM KNIX WCSX WGST WHCN WTPA KTFM KBOS WSSL KSFO WISH KKLT CIMX KLTY WDVE KZLA WZTR KWJJ KWNZ WIL



💈 WIL WKLX WLZR WMZQ WPGC WRUF WRVE WSNE WTPI WWDB WWWM CHOM KNIX WCSX WGST WHCH WTPA KTFM KBOS WSSL KSFO WISH KKLT CIMX KLTY WDVE KZLA WZTR

ADDS

LX WLZR WMZQ

WPGC

WRUF

# The New Album Gallery

In Stores: June 29, 1999



#### George Jones Cold Hard Truth (Asylum)

George Jones has been called the "greatest living country singer." but that almost changed in March, when he was nearly killed in a traffic accident near Nashville. The day of the accident Jones had been listening to the tracks for his new album, *Cold Hard Trath*. He had already provided his vocals, though the wreck forced him to abandon plans to return to the studio to record the final versions. After producer Keith Stegall completed the project. Jones compared him to Billy Sherrill, who produced many of Jones<sup>3</sup>

classics. "He's like Billy ... a little genius," Jones says. Asylum President Evelyn Shriver notes. "When we signed George, we placed no restrictions on him and asked only that he do the record he would have done 10 years ago if he had been sober. He took that to heart and recorded an extraordinary project." *Cold Hard Truth* contains the first single, "Choices," the add date for which had already been set before the accident to coincide with the 40th anniversary of Jones' first No. 1 single, "White Lightnin'." The song took on a chilling meaning after Jones' accident and the subsequent revelation that he'd been drinking. With every songwriter in Nashville cherishing a George Jones cut, the list of writers who provided material here includes Mark Nesler, Max D. Barnes, Mark Collie, T. Graham Brown, Jim Rushing and Emory Gordy Jr. Background vocals are provided by the duo of Patty Loveless and Vince Gill.



### Jesse Winchester

#### **Gentleman of Leisure** (sugar Hill) It would be an understatement to say that Jesse Winchester has never had an intense craving for fame and all that accompanies it. As a live performer, he has few equals. As a recording artist, his work has been consistently excellent, although *Gentleman* of Leisure is his first album in more than a decade. Winchester has made his living as a songwriter, noting. "Reba McEntire made a lot of money for me. I placed a couple of cuts on a

Wynonna album, *Tell Me Why*, and there were others. Emmylou Harris did some of my tunes too." Others who have recorded his songs include Waylon Jennings, Jimmy Buffett, Joan Baez, John Denver, Sweethearts Of The Rodeo and the Nashville Bluegrass Band. After an 11-year hiatus from recording. Winchester cut *Gentleman of Leisure* with producer Jerry Douglas in Nashville. Great sounds abound, including "Just Like New," which Wynonna first re-

Douglas in Nashville. Great sounds abound, including "Just Like New," which Wynonna first recorded. Guest appearances are made by R&B guitar great Steve Cropper and the legendary gospel group the Fairfield Four. The most notable guest, perhaps, is Vince Gill, who provides the vocal harmony on "Just 'Cause I'm In Love With You,"



#### Jessica Andrews "You Go First (Do You Wanna Kiss)"

DreamWorks: While most 15-year-olds were enjoying summer vacation, Jessica Andrews was hard at work at last week's Fan Fair. This new single from her debut album, *Heart Shaped World*, follows up "I Will Be There for You."

#### Dixie Chicks "Ready to Run"

**Monument:** "Ready to Run" provides the first taste of the Dixie Chicks' new album, *Fly*, which is set for release August 31. The track should provide the Chicks with an even larger audience, since it's also featured in the upcoming Julia Roberts/Richard Gere film, *Runaway Bride*.



#### (Going for Adds continued)

#### Beverly Ellis "A Woman Might"

Delta Disc: Mississippi native Beverly Ellis returns with a second single from her debut album, A Diamond Won't Cut It. Rebecca Lynn Howard "When My Dreams Come True"

MCA: Rebecca Lynn Howard possesses a powerhouse voice, but she's also an accomplished songwriter whose work has been recorded by Patty Loveless, Reba McEntire, Lila McCann and others. She wrote nine songs for her upcoming debut album, *When My Dreams Come True*, but this one came from the pens of Trey Bruce and J.D. Martin.

#### Alison Krauss "Forget About It"

Mercury: Alison Krauss always follows her own unique acoustic muse, and that has led to some major success at Country radio. "Forget About It" is the first single — and the title track — from her new Rounder album, which arrives in August.

#### Shane McAnally "Are Your Eyes Still Blue?"

Curb: Texas-born Shane McAnally returns with a new single he wrote with Steve Mandile and Julie Wood. Produced by Rich Herring, the track is from McAnally's upcoming album.

#### Oak Ridge Boys "Baby When Your Heart Breaks Down"

**Platinum:** Condensing an album track to a 60-second single is a novel concept, but by now you've heard the promotional catch phrase, "Got a minute?" The song, written by Kix Brooks, will be featured in its original version on *Voices*, the Oak Ridge Boys' first album for Platinum Entertainment.

#### Charlie Robison "You're Not the Best"

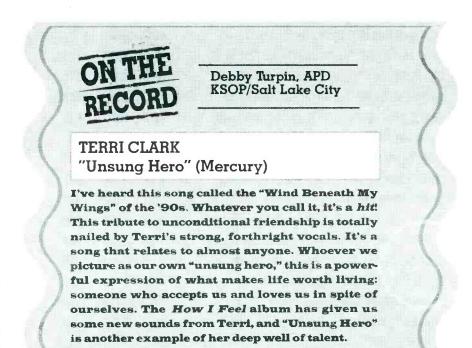
Lucky Dog: Texas singer/songwriter Charlie Robison made some waves at Country radio with his first Lucky Dog single, "Barlight." He and brotherly labelmate Bruce Robison co-wrote this new single from the album Life of the Party.

#### Brady Seals "The Best Is Yet to Come"

Warner Bros.: If you're going to get outside help for background vocals, you could do worse than securing the services of the Eagles' Timothy B. Schmit. Seals co-wrote "The Best Is Yet to Come" with producer Rodney Crowell.

#### Steve Wariner "I'm Already Taken"

**Capitol:** Steve Wariner first recorded this song, one of his earliest songwriting efforts, with producer Chet Atkins at RCA's Studio B the day after Elvis Presley died. This remake appears on Wariner's latest album, *Two Teardrops*.



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June 25, 1999 R&R • 77

### NEW & ACTIVE

NITTY GRITTY DIRT BAND Bang, Bang, Bang! (DreamWorks) Total Stations: 21, Adds: 2, Points: 767, Plays: 144 (+144)

MINDY MCCREADY One In A Million (BNA) Total Stations: 14, Adds: 0, Points: 757, Plays: 151 (+151)

**STEVE WARINER** I'm Already Taken *(Capitol)* Total Stations: 12, Adds: 9, Points: 714, Plays: 126 (+126)

JOHN BERRY Love Is For Giving *(Lyric Street)* Total Stations: 16, Adds: 12, Points: 658, Plays: 122 (+122)

**SONS OF THE DESERT** Albuquerque *(Epic)* Total Stations: 10, Adds: 8, Points: 468, Plays: 105 (+105)



Several of country's brightest stars were out to raise money for United Cerebral Palsy during the 12th annual Music Row Ladies Golf Tournament in Nashville. The men were too busy serving as caddies to play. Pictured are (lr) Chely Wright, Suzy Bogguss, Deana Carter, Shannon Brown, Paul Brandt, Brad Paisley, Trace Adkins, Amanda Wilkinson, Tyler Wilkinson and T. Graham Brown.



While promoting their debut album Tatoo's And Scars

Columbia group Montgomery Gentry stopped in to say hello to some friends at WMZQ/Washington D.C. Pictured (l-r) are WMZQ Music Director Jon Anthony; Eddie Montgomery; WMZQ Program Director Mac Daniels; Troy Gentry; and Columbia Records NE Regional Director of Promotion, Jack Christopher.



Could it be the smell of success? Asylum/EEG recording artist Lila McCann is all smiles due to the continued success of her current single "With You." Seen here are McCann (center) and "With You" songwriting team Matt Hendrix (left) and Robin Lee Bruce (right).

### NATIONAL RADIO FORMATS

ABC RADIO NETWORKS Coast-To-Coast Mark Edwards • (972) 991-9200 Adds:

STEVE WARINER I'm Already Taken WARREN BROTHERS She Wants To Rock MARK WILLS She's In Love Hottest: FAITH HILL The Secret Of Life

JO DEE MESSINA Lesson In Leavin' CHELY WRIGHT Single White Female

**Real Country** *Dave Nicholson • (602) 966-6236* Adds:

No adds **Hottest:** 

DIXIE CHICKS Tonight The Heartache's On Me GEORGE STRAIT Write This Down BRAD PAISLEY Who Needs Pictures JOE DIFFIE A Night To Remember CLAY WALKER She's Always Right

#### 

#### **ALTERNATIVE PROGRAMMING**

Steve Knoll • (800) 231-2818 Gary Knoll Adds: MICHAEL PETERSON Sure Feels Real Good BRYAN WHITE You're Still Beautiful To Me Hottest: JO DEE MESSINA Lesson In Leavin' FAITH HILL The Secret Of Life KENNY ROGERS The Greatest

#### **BROADCAST PROGRAMMING** Walter Powers • (800) 426-9082

Super Country/Pure Country Ken Moultrie

Adds: LEE ANN WOMACK (Now You See Me) Now You Don't ALAN JACKSON Little Man Hottest:

DIXIE CHICKS Tonight The Heartache's On Me TIM MICGRAW Please Remember Me STEVE WARINER Two Teardrops GEORGE STRAIT Write This Down MARTINA MCBRIDE Whatever You Say

Mainstream Country L.J. Smith

Adds: BRAD PAISLEY Who Needs Pictures KENNY ROGERS The Greatest SHANIA TWAIN You've Got A Way Hottest: LONESTAR Amazed MARTINA MCBRIDE Whatever You Say DIXIE CHICKS Tonight The Heartache's On Me GEORGE STRAIT Write This Down JO DEE MESSINA Lesson In Leavin'

New Country L.J. Smith Adds: No adds Broadcast Programming CONTINUED Hottest: MARTINA MCBRIDE Whatever You Say LILA MCCANN With You DIXIE CHICKS Tonight The Heartache's On Me LONESTAR Amazed

JO DEE MESSINA Lesson In Leavin'

#### 

#### JONES RADIO NETWORK Jim Murphy • (303) 784-8700

U.S. Country Penny Mitchell

Adds: ALAN JACKSON Little Man REDMON & VALE If I Had A Nickel LEE ANN WOMACK (Now You See Me) Now You Don't Hottest: DIXIE CHICKS Tonight The Heartache's On me MARTINA MCBRIDE Whatever You Say LILA MCCANN With You GEORGE STRAIT Write This Down SHANIA TWAIN Man! I Feel Like A Woman!

#### 

RADIO ONE COUNTRY PLAYLIST Kevin "Crash" Davis • (970) 949-3339 Adds: GEORGE JONES Choices MONTGOMERY GENTRY Lonely And Gone Hottest: LILA MCCANN With You JO DEE MESSINA Lesson In Leavin' RANDY TRAVIS Stranger In My Mirror STEVE WARINER Two Teardrops

JOHN MICHAEL MONTGOMERY Helio L.O.V.E.

#### Yessi Madalah Vena 🗰 🖉 🖉 🖓

#### WESTWOOD ONE RADIO NETWORKS Charlie Cook • (805) 294-9000

Mainstream Country David Felker Adds: MARY CHAPIN CARPENTER Almost Home SHANIA TWAIN You've Got A Way Hottest: LONESTAR Amazed TIM MCGRAW Please Remember Me STEVE WARINER Two Teardrops GEORGE STRAIT Write This Down MARTINA MCBRIDE Whatever You Say

#### **Hot Country**

David Felker Adds: SARA EVANS Fool, I'm A Woman DOUG STONE Make Up In Love Hottest: JO DEE MESSINA Lesson In Leavin' LONESTAR Amazed OIXIE CHICKS Tonight The Heartache's On Me GEORGE STRAIT Write This Down MARTINA MCBRIDE Whatever You Say



Traci Todd, Manager/Video Programming

ADDS MARY CHAPIN CARPENTER Almost Home VINCE GILL W/PATTY LOVELESS My Kind & Woman... SHANIA TWAIN You've Got A Way TRISHA YEARWOOD I'll Still Love You More

#### TOP 10

ALABAMA (God Must Have Spent) A Little: More Time On You BROOKS & DUNN South Of Sante Fe JOE DIFFIE A Night To Remember LONESTAR Amazed MARTINA MCBRIDE Whatever You Say LILA MCCANN With You SHANE MINOR Slave To The Habit GEORGE STRAIT Write This Down CHALEE TENNISON Someone Else's Turn To Cry TRISHA YEARWOOD I'll Still Love You More information current as of June 21.



42 million households Chris Parr, Director/Programming Paul Hastaba, VP/GM

ADDS BRYAN WHITE You're Still Beautiful To Me TAMMY ROGERS Going For A Drive

NITTY GRITTY DIRT BAND Bang, Bang, Bang

#### TOP 10

TIM McGRAW Please Remember Me MARTINA McBRIDEWhatever You Say LORRIE MORGAN/SAMMY KERSHAW Maybe Not Tonight STEVE WARINER Two Teardrops THE WILKINSONS Boy Oh Boy JJE DIFFIE A Night To Remember CLAY WALKER She's Always Right ALABAMA (God Must Have Spent) A Little More Time On You GEORGE STRAIT Write This Down JOHN MICHAEL MONTGOMERY Helio L.O-V.E.

#### HEAVY

ALABAMA God Must Have Spert A Little More Time On You CLAY WALKER She's Always Right DWIGHT YDAKAM Crazy Little Thing Called Love GEORGE STRAIT Write This Down JOE DIFFIEA Night To Remember JOHN MICHAEL MONTGOMERY Hello L.Q.V.E. LONESTAR Amazed LORRIE MORGAN/SAMMY KERSHAW Maybe Not Tonight MARTINA MCBRIDE Whatever You Say SHEDAISY Little Good-Byes STEVE WARINER Two Teardrops THE WILKINSTONS Boy Oh Boy TRIO After The Goldrush

#### HOT SHOTS

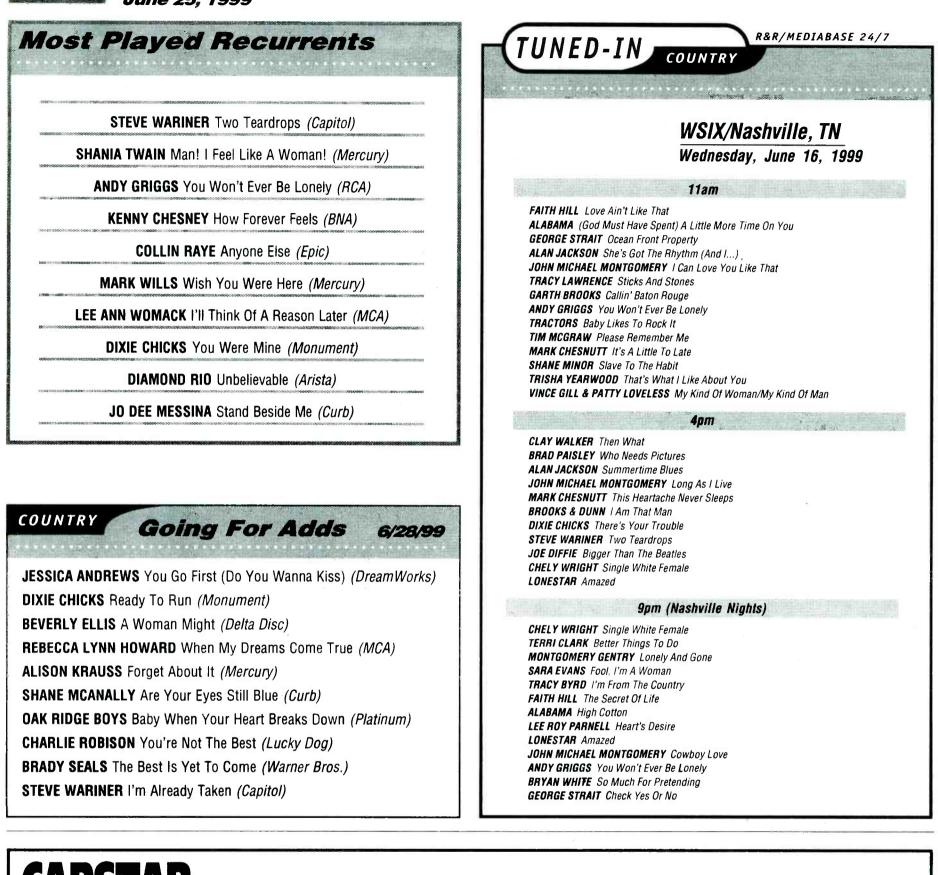
ALAN JACKSON Little Man BRAD PAISLEY Who Needs Pictures

CLAUDIA CHURCH Home In My Heart JEESICA ANDREWS You Go First JULIE REEVES Trouble Is A Woman KENNY ROGERS The Greatest MARY CHAPIN CARPENTER Almost Home MONTGOMERY GENTRY Lonely And Gone REBECCA LYNN HOWARD When My Dreims Come True SARA EVANS Fool I'm A Woman SHANIA TWAIN You've Got A Way

VINCE GILL W/PATTY LOVELESS My Kind Of Woman.

Heavy rotation songs receive 28 plays per week. Hot Shots receive 21 plays per week. Information current as of June 23.





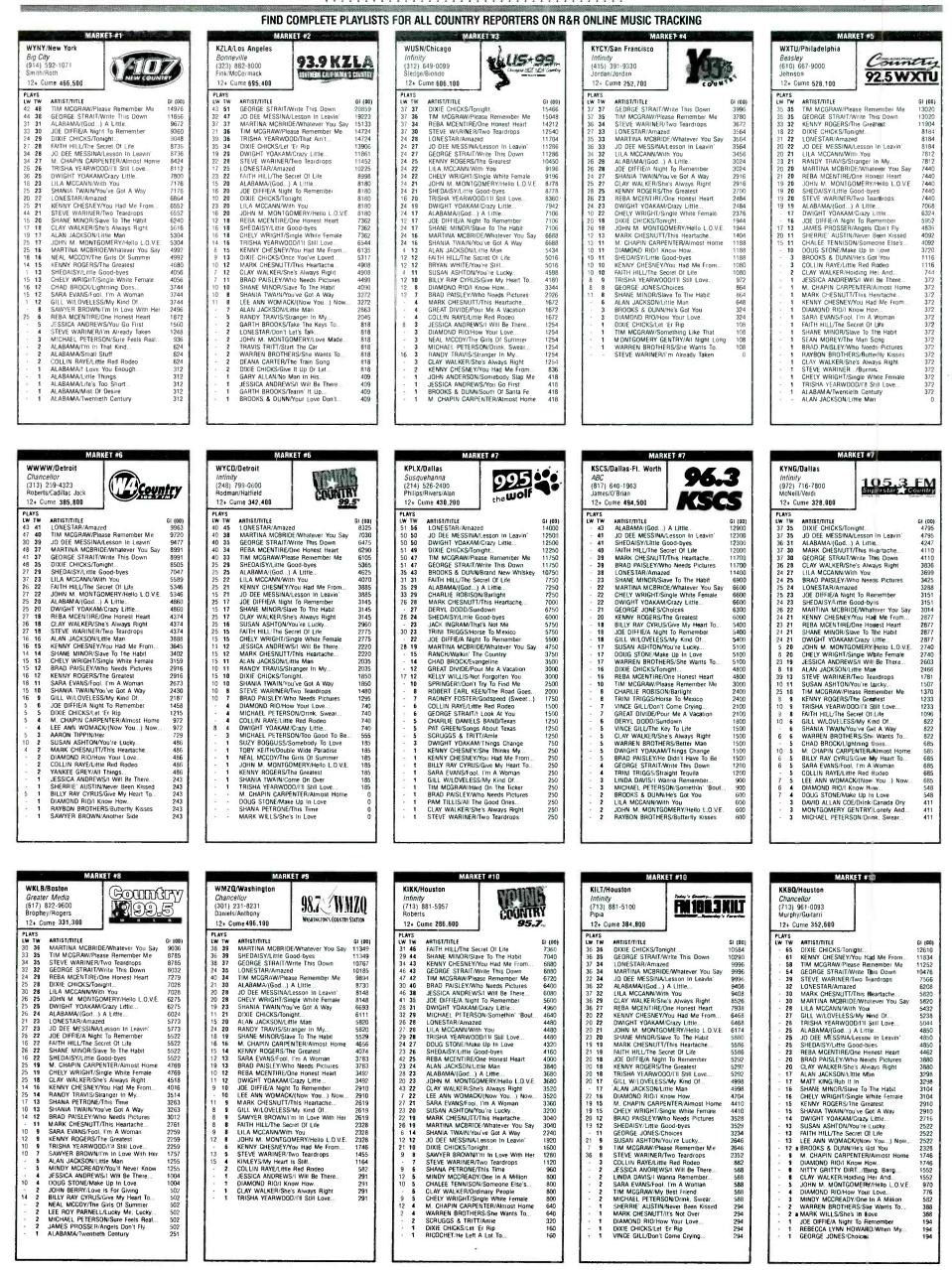


# soon to be AMFM Inc. congratulates <u>WSIX/Nashville, Dave Kelly and Gerry House</u>

1999 R&R Country Station of the Year 1999 R&R Country Program Director of the Year 1999 R&R Country Air Personality of the Year

### **Country Playlists**

June 25,1999 R&R • 79



80 • R&R June 25,1999

### **Country Playlists**



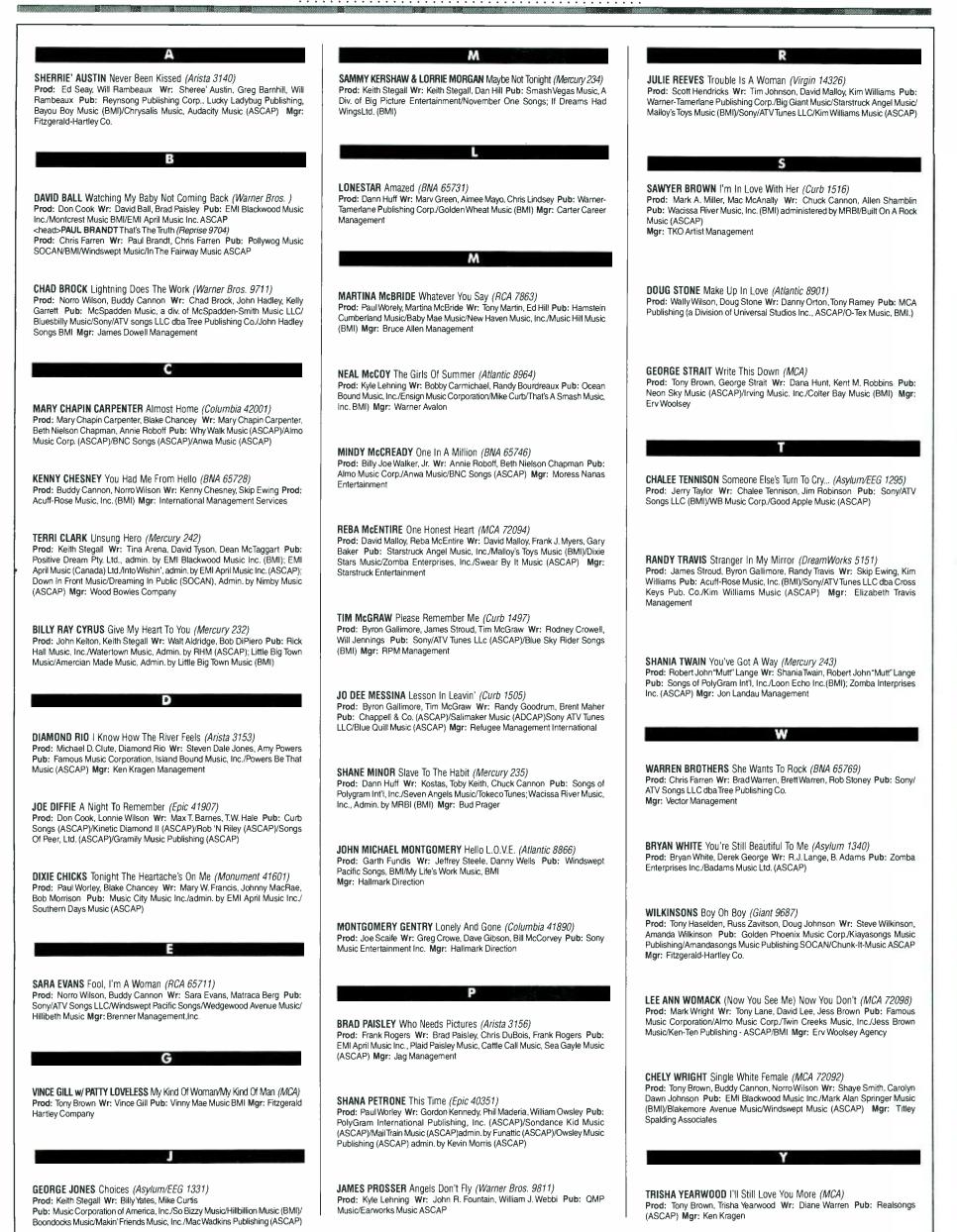
### **Country Playlists**

June 25,1999 R&R • 81



#### 82 • R&R June 25, 1999

### **Country Song Index**



### **AC Playlists**

WLTW/New York

(212) 258-7000

11

WPCH/Atlanta

Glear Gnammer (404) 367-0949 Dillard/Goss/Jov

12+ Cume 418,600

ARTIST/TITLE

June 25,1999 R&R • 83 FIND COMPLETE PLAYLISTS FOR ALL AC REPORTERS ON R&R ONLINE MUSIC TRACKING MARKET #1 MARKET #2 MARKET #2 MARKET #3 MARKET #3 WLIT/Chicago KBIG/Los Angeles KOST/Los Angeles WNND/Chicago 1067 fm<sup>lite</sup>93.9 Windy KOST 31*ancellor* (312) 329-9002 Ryan Bonneville (312) 297-5100 K.big (213) 427-1035 (818) 546-1043 Streit/Coles 103.5FM **.** . 12+ Cume 2.244,400 Litefm 12+ Cume 984,000 100 FM 12+ Cume 1,413,500 12+ Cume 713,500 

 12. Cume 687,200
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 PLAYS
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 W TW ARTIST/TITLE
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 PHIL COLLINS/YOU'II Be In My...

 31 31
 SIX/PENCE.../Kiss Me
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 BACKSTREET BOYS/I Want II That Way
 29

 82 7
 SYNDC/(God...) A Little...
 26

 7 20
 BACKSTREET BOYS/I Want II That Way
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 7 21
 BACKSTREET BOYS/I Want II The Stars
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 JONICA/Angel Of Mine
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 SHANIA TWAIN/From This Noment On
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 SHANIA TWAIN/Armenis Letter

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 JOHN, HEADLEY.../A Step Too Far
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 JOHN MCLAIN/I Could Not Ask...

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 JOHN MELLENCAMP/I'm Not Running...
 1
 ARTIST/TITLE SHERYL CROW/My Favorite Mistake SUGAR RAY/Every Morning RICKY MARTIN/Livin La Vida Loca BACKSTREET BOYS/All I Have To Give 96 DEGREES/The Hardest Thing BRITNEY SPEARS/Sometimes PHIL COLLINS/You'll Be In My... SHANIA TWAIN/That Don't... SHANIA TWAIN/That Don't... SOPHIE 6. LINES/YOU'L BOYS/I MATCHBOX 20/Back 2 Good EOWIN MCCAIN/ Could Not Ask. BACKSTREET BOYS/I Want It That Way SIXFENCE.../Kiss Me CHEM/Beileve CHEM/Beileve CHEM/Beileve CHEM/Beileve CHEM/Beileve GHUMBAWAMBA/TubItumping MATCHBOX 20/Jam N SYNC/God...) A Little... CHRISTINA AGUILERA/Genie In A Bottle TAL BACHMA/Sher So High BLESSID UNION.../Hey Leonardo... BOY2 II MEM/A Song For Mama BRANOY/Aimost Doesn't Count CITIZEN KIN/Grdeter Days... SHERYL CROW/Anything But Down EVERDAST/What It's Like FASTBALL/OUL DI My Head ARTIST/TITLE PHIL COLLINS/You'll Be In My. ARTIST/TITLE ARTIST/TITLE 'N SYNC/(God.) A Little... CHER/Relieve SARAH MCLACHLAN/Angei SHANIA TWAIN/That Don't. BACKSTREET 80'55/I Wani II: That Way PHIL COLLINS/You'll Be In My... SIXPENCE...Kiss Me 98 DEGREES/The Hardest Thing CHER/Strong Enough BACKSTREET 80'55/AII | Have To Give JOHN, HEADLEY.../A Step Too Far SARAH MCLACHLANI Will Remember... SHANIA TWAIN/From This Moment On CELINE DIOWAIL By Myself BOYZ II MEN/A Song For Marna FAITH HILLALE ME LEG Song For Marna FAITH HILLALE ME LEG STARS JOHN & RIMES/Written In The Stars JOHN & RIMES/Written In The Stars JOHN & RIMES/Written IN REMONENCE... GI (00 GI (00) 14944 14944 14010 13543 GI (00) GI (00 ARTISTITULE PHIL COLLINS/You'll Be In My... CHER/Believe CHER/String Enough SiXPENCE \_Kiss Me 98 DEGREES/The Hardest Thing 'N SYNC/(God...) A Little... BACKSTREET BOYS/I Want It That Way BRITNEY SPEARS/Sometimes SHANIA TWAIN/From This Moment On BRIAN MCKNIGHT/Anytime EOWIN MCCAINIA Could Not Ask... SARAH MCLACHLAN/I Will Remember... BACKSTREET BDYS/AII I Have To Give SHANIA TWAIN/That Don't... RICKY MARTIN/LIVIN' La Vida Loca JOHN, HEADLEY./A Step Too Far L'ONEL RICHIE/Lady 31960 30362 30362 30362 12045 11315 10950 10585 8360 7942 7942 7524 7524 7524 7524 7106 6688 13414 12002 12002 12002 12002 12002 11296 11296 11296 11296 11296 1412 1412 1412 1412 1412 706 706 706 706 706 706 706 
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 BACKSTREET BOYS/I Want It That Way

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 SHARAH MCLACHLAN/Angel

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 SICKY MARTIN/Livin La Vida Loca

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 SARAH

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 SHARAH MCLACHLAN/I Will Remember...

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 SICKY MARTIN/Livin La Vida Loca

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 SARAH MCLACHLAN/I Will Remember...

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 JOHN MELLENCAMP/I'm Not Running...

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 SCHER/Strong Enough

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 JOHN MEADLEY. JA Step Too Far

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 SCHER/Strong Enough

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KEZK/St. Louis	WLIF/Baltimore	WSHH/Pittsburgh	KDSI/Denver	WDDK/Cleveland
Infinity (314) 531-0000 KEZK 102.5	Infinity WLIF	Renda Illish 7FM	Tribune	Chancellor WDOK
	(410) 823-1570	(412) 875-9500	(303) 696-1714	(216) 606 0122
Rivers/Doyle Soft Rock	Balaban/Thoner	Antili	Taylor/Hamilton	Wilson/Miller 102.1FM
12+ Cume 337,900	12+ Cume 300,300	12+ Cume 254,500	12+ Cume 269,300	12+ Cume 376,500 Continuous Soft Pavorites
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9 13 SARAH MCLACHLAN/I Will Remember 2860	34 30 SIXPENCE/Kiss Me 5580	9 14 SARAH MCLACHLAN/I Will Remember 2338	17 18 BACKSTREET BOYS/I Want It That Way 3024 7 18 BOYZONE/No Matter What 3024	16 17 'N SYNC/(God) A Little 4301 15 17 SIXPENCE/Kiss Me 4301
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	6 5 SHANIA TWAIN/That Don't 930	BABYFACE/You Were There     167	3 2 SOPHIE B. HAWKINS/Lose Your Way 336	- 1 MADONNA/Beautiful Stranger 253
	CELINE DION/All By Myselt 372     JOHN & RIMES/Written In The Stars 372	BOYZ II MEN/A Song For Mama 167	<ul> <li>2 ELTON JOHN/Candle In1997 336</li> </ul>	I RICKY MARTIN/Livin' La Vida Loca 253
1 1	2 JOHN & RIMES/Written In The Stars 372     2 SARAH MCLACHLAN/Angel 372	1 JIM BRICKMAN/Picture This 167     1 CELINE DION/All By Myself 167	3 2 QUINCY JONES/I'm Yours 336 3 2 JOHN MELLENCAMP/I'm Not Bunning 336	BRITNEY SPEARS/Sometimes     0
	1 ACE OF BASE/Whenever You're 186	- 1 JAMES INGRAM/I Believe In 167	3 2 JOHN MELLENCAMP/I'm Not Running 336 - 1 COHEN BROTHERS/Friend Of Mine 168	
			1 OUTLIN DRUTTLENS/THEIR UT WIDE 100	

### Adult Contemporary



MIKE KINOSIAN kinosian@rrontine.com

# This Year's All-Stars

hile you were taking the time to vote, **R&R** commissioned the accounting firm of Miller, Kaplan, Arase & Co. to tabulate ballots for our second annual Industry Achievement Awards. Heretofore kept in a hidden mayonnaise jar, the results were announced at R&R's Convention '99 two weeks ago. We're pleased to share them with those who couldn't be with us in Los Angeles. All nominees have our sincerest congratulations, and we appreciate everyone's input.

#### Adult Contemporary

**Station Of The Year: KODA/Houston** 

KODA's fall and winter Arbitron rankings among three key female demos were carbon copies. In both books "Sunny" ranked first among females 25-54 and 35-64 and fourth in the women 18-34 race. "Winning this award was a shock," said PD Marc Sherman. "We always felt KODA was deserving of national recognition, but when it happened, it was a great surprise. We really didn't expect it."

#### **Program Director Of The** Year: Jim Ryan, WLTW/New York

In the country's largest market "Lite FM" ranked first among women 25-54 and 35-64 in both the fall and winter books. In addition to programming 'LTW, Jim Ryan has corporate responsibilities for parent Chancellor Media. "It's always great to be honored by --- without a doubt the leading publication in our industry," he commented. "But I feel my staff deserves as much credit for this award, because they make me look good every day. It's truly great to be part of the Chancellor AC format. We're doing great things at many great stations.

#### **Music Director Of The Year:** Mark Carlson, **KIOI/San Francisco**

A great way for Carlson to close the book on his K101, stint. He accepted a new position last month as Director/Programming & Operations

for New Northwest Broadcasters' Anchorage, AK cluster. Before joining K101 Carlson spent four years programming Hot AC KMXS/Anchorage

#### **Promotion Executive Of The** Year: Elaine Locatelli, Columbia

"It's an honor to have peers vote you Promotion Executive of the Year. The adult community is very close, and I thank all who honored me with their votes. In also winning AC Label of the Year, we credit Columbia's gifted and talented artists, as well as our awesome promotion field team for their efforts and hard work. It's so gratifying to work for a label that continues to demonstrate a vision and commitment to the adult artists and adult radio."

#### Air Personality Of The Year: Don Bleu, KIOI/San Francisco

"Thanks to Shadoe Stevens for getting me started at KILO/Grand Forks. ND when we were fraternity brothers at the University of North Dakota. We'd stay around after our shifts for hours, just playing radio. I hope today's newcomers have that kind of opportu-



Mark Carlson



Don Bleu Elaine Locatelli nity and fun. It was a joy to meet the stars I've heard about or listened to for years at **R&R's** AC panel. When 1 heard Bill Bailey, I thought I was listening to WLS/Chicago again. The KMPC/Los Angeles guys will always be legends. Thanks for a great time.' Platinum Label Of The Year:

Columbia Columbia VP/AC Promotion Mark

Rizzo commented, "Columbia Records thanks everyone in AC radio who helped us win R&R's 1999 Industry Achievement Award as Adult Contemporary Label of the Year. We look forward to giving you even more hits next year."

#### Gold Label Of The Year: **DreamWorks Records**

"Although we've only had one major AC record, we bring a passion for the company and our artists," comments DreamWorks Promotion Executive Marc Ratner. "We're very appreciative of this award and believe this isn't only a reflection of what we've done, but what's coming. We believe it will be absolutely wonderful and amazing."

#### Hot AC

#### Station of the Year: KFMB-FM/San Diego

Pop/Alternative "Star 100.7" followed up fall '98 No. 1 women 18-34 and No. 3 women 25-54 showings by placing first in those two demos this winter. Scheduled to be a Convention '99 Pop/Alternative panelist, VP/ GM Tracy Johnson bowed out at the last minute to attend a more important event: He manages his son's Little League team, and the squad had advanced to the playoffs. His priorities in order, he stressed, "The older I get, the more I realize my kids won't be

Adult Contemporary

STATION of the YEAR

young for long. But we're thrilled and excited to be honored with this R&R award and will cherish it forever."

#### **Program Director Of The** Year: Jimmy Steal, **KDMX/Dallas**

As Convention '99 approached, we learned Jimmy Steal would be leaving his position as Clear Channel/Dallas Director/Programming & Operations to join Emmis CHR/ Rhythmic KPWR/Los Angeles. He starts his new job on July 6.

In his KDMX programming tenure, Steal can point to many successes, including No. 3 finishes this past fall among females 18-34 and 25-54. As one of this year's Hot AC panelists. he didn't have far to walk to claim his prize. "I credit my staff," he told us. "They're the best people in the world. This is really their award, but I'm certainly happy to accept it for them."

#### **Music Director Of The Year:** Shark, WSHE/Orlando

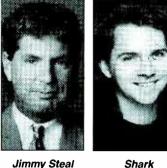
Ironically, this year's victor is currently a person without a station. Several weeks ago WSHE dropped Pop/Alternative in favor of Oldies. Among women 18-34 this past fall, WSHE reached double digits, placing fourth overall.

As Shark received his award at Convention '99, he confided, "I'm so totally excited right now. My heart's just going boom, boom, boom.'

#### Label Executive Of The Year: Dana Keil, Elektra

"The other nominees in this category are really good," stated Keil,

Dana Keil



Hot AC

Jimmy Steal

who serves as Elektra's Sr. Dir./Adult Formats. "I love this format and am really glad the hard work paid off."

#### Air Personality Of The Year: Jeff & Jer, KFMB-FM/San Diego

Jeff Elliott & Jerry St. James celebrate their 11th year in Southern California radio with this honor. The duo previously worked together at WFYR/Chicago. "When we found out we'd won, we were over the top with excitement," they said.

#### Platinum Label Of The Year: Atlantic

"Once again, it's all about the artists," remarked VP/AC Promotion Mary Conroy as she accepted the award. "We're fortunate to have incredible artists in this format."

Contributing factors to Atlantic's success were Sugar Ray's "Every Morning," which spent 17 of its 24 chart weeks in the top five --- including 10 consecutive weeks at No. 1. Other solid performers include Matchbox 20's "Back 2 Good," Edwin McCain's "I'll Be" and Jewel's "Down So Long."



"Winning this award is incredible," commented National Director Rob Dillman. 'We`re very thankful and hope to be as successful in the future."



Jeff & Jer



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50								
R	135	AC Top 30						
	T	<sup>®</sup> June 25, 1999	TOTAL PLA	YS	GBOSS	WEEKS ON	TOTAL STATIONS/	
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TW	LW	GROSS IMPRESSIONS	CHART	ADDS	Most Added®
—	1	PHIL COLLINS You'll Be In My Heart (Hollywood)	2397	_	290625	12	106/0	ARTIST TITLE LABEL(S) ADDS
—	2	BACKSTREET BOYS I Want It That Way (Jive)	2134	—	251138	9	106/0	BRITNEY SPEARS Sometimes (Jive) 15
	3	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	2055	—	265873	15	100/0	JOHN TESH Heart Of The Sunrise (GTSP/IDJMG) 15
-	4	'N SYNC (God Must Have Spent) A Little More Time (RCA)	1790	_	230584	24	100/0	NATALIE COLE Snowfall On The Sahara (Elektra/EEG)         11           EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic)         10
—	5	SARAH MCLACHLAN I Will Remember You (Arista)	1726	_	181938	14	100/2	98 DEGREES The Hardest Thing (Universal) 7
-	6	SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	1512	—	202825	30	101/0	RICKY MARTIN Livin' La Vida Loca (C2/Columbia) 7
-	7	CHER Believe (Warner Bros.)	1434	_	204147	21	93/0	SOPHIE B. HAWKINS Lose Your Way (Columbia) 6
_	8	98 DEGREES The Hardest Thing (Universal)	1433	_	185501	10	95/7	JAMES INGRAM   Believe (Intering/Private/Windham Hill) 6
-	9	FAITH HILL Let Me Let Go (Warner Bros.)	1315	_	115514	16	92/2	SKY Love Song (Arista) 6
	10	SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG)	1309	—	139653	14	84/0	
—	11	SHANIA TWAIN From This Moment On (Mercury/IDJMG)	1214		178759	42	91/0	
_	12	MONICA Angel Of Mine (Arista)	1143	_	139232	29	95/0	
-	13	JOHN, HEADLEY & SCOTT A Step Too Far (Rocket/IDJMG)	929		91386	5	90/0	
-	14	BACKSTREET BOYS All I Have To Give (Jive)	809	_	132813	23	78/0	
	15	ELTON JOHN & LEANN RIMES Written In (Curb/Rocket/IDJMG)	715	_	82572	25	81/0	Most Increased
_	16	BRICKMAN f/HILL & PORTER Destiny (Windham Hill)	711	_	63992	7	62/4	Plays TOTAL PLAY
-	17	JOHN MELLENCAMP I'm Not Running Anymore (Columbia)	594	_	46527	13	51/0	ARTIST TITLE LABEL(S) INCREASE
_	18	RICKY MARTIN Livin' La Vida Loca (C2/Columbia)	571	_	75800	4	35/7	Trending Information Will Return Next Week
_	19	VONDA SHEPARD w/EMILY SALIERS Baby, Don't You (Jacket)	566	_	50011	10	65/4	
	20	Q. JONES 1/S. GARRETT & EL DEBARGE I'm Yours ( <i>Qwest/WB</i> )	544	_	39267	9	63/2	
	21	EDWIN MCCAIN   Could Not Ask For More (Lava/Atlantic)	528	_	66777	3	49/10	
_	22	MULBERRY LANE Harmless (Refuge/MCA)	524	_	47336	17	51/0	
	22	ALL-4-ONE I Will Be Right Here (Blitzz/Atlantic)	513	_	44333	8	58/4	
		BRITNEY SPEARS Sometimes (Jive)	350	_	53205	2	49/15	<b>Breakers</b> ®
_	24	BOYZONE No Matter What (Ravenous/Mercury/IDJMG)	338	_	31800	4	54/5	
_	25	SOPHIE B. HAWKINS Lose Your Way (Columbia)	335		36808	3	53/6	ELTON JOHN w/HEATHER HEADLEY
_	26	NATALIE COLE Snowfall On The Sahara (Elektra/EEG)	335	_	30929	2	52/11	& SHERRIE SCOTT
_	27	SUGAR RAY Every Morning (Lava/Atlantic)	236	_	33214	1	10/0	A Step Too Far (Rocket/IDJMG) total plays total stations/adds chart
	28		200	_	15324	2	35/6	929 90/0 13
7	29	SKY Love Song (Arista)	200 197	_	59808	1	18/2	
-	30	CHER Strong Enough (Warner Bros.)	19/		03000		10/2	Most Added is the total number of new adds officially reported to R&R



86

110 AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 875 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour times number of plays (times 100). © 1999, R&R Inc.

Most Added is the total number of new adds officially reported to R&R most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING. 110 AC reporters.

kathy TROCCOLI i remember

FROM THE ALBUM together



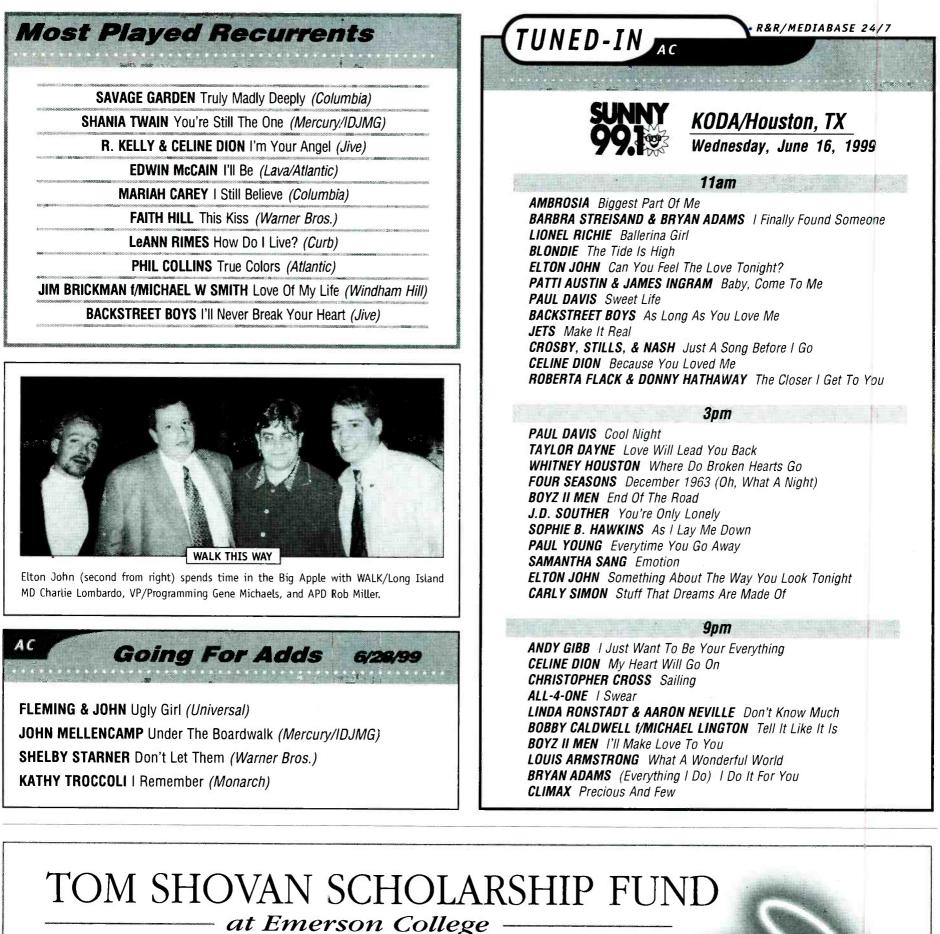
Early Add: KVIL/DALLAS dna NATIONAL PROMOTION jack ashton image consultants

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Yes, I would like to make a donation to the Tom Shovan Scholarship Fund () \$25\* () \$50 () \$100 Other

Mail your donation to: The Tom Shovan Scholarship Fund Emerson College - Office of Institutional Advancement, 100 Beacon St., Boston, Mass. 02116-1596 Please make checks payable to: *Emerson College* 

We'll miss you big guy!

\* Donations of at least \$25 can receive copies of the memorial tribute to Tom along with the video of the service itself. To receive your videos call Barry O'Brien at (202)463-0426.

### Reporters

#### Stations and their adds listed alphabetically by market \*= Mediabase 24/7 monitored

BARENAKED LADIE

D: Jack Stevens D: Patrick Lemiuex

TRAIN

KCIX/Boise, ID PD/MD: Ed Parreir BACKSTREET BOYS

VP/Prog.: Greg Stra MD: Mike Mullaney 9 PRETENDERS RED HOT CHILL STRETCH PRINCESS

WLCE/Buffalo, NY PD/MD: Jay Nachilis

PD: David Gillen MD: Roger Christian BRITNEY SPEARC

CITIZEN KINC

PD: Todd Haller MD: Hollie Anderson 1 PEARLJAM REDHOTCHILL

OM: Tom Jackson PD: Mike Edwards MD: Patty Vaughn

PD: Barry James APD/MD: Jaime Kartak

ad Ellis

BREE SHARP JEREMY TOBACK CHRISISAAM

CITIZEN KING BACKSTREET BOYS

PD: Mary Ellen Kar MD: Steve Brown 1 BACKSTREET BOYS 1 CITIZEN KING 1 MARCHANNA

PD: Kevin Callah MD: Rob Meyer

D/MD: Al Haynes PD: Sheryn Green MADONNA

APD: Bace Taylor MO: Lisa Thomas SUGAR RAY

**BLESSID UNION OF SOULS** 

"Hey Leonardo (She Likes Me For Me)"-

31x – WMC/Memphis (#13)

45x – KQMB/Salt Lake City (#8)

65x – KZZO/Sacramento (#1)

34x – KALC/Denver (#8)

No Adds

#### WYJB/Albany, NY \* DM: Michael Morgan MD: Chris Holmberg WSNY/Columbus, OH \* PD: Chuck Knight MD: Mark Bingaman BRITNEY SPEARS KVIL/Dallas, TX WLEV/Allentown, PA PD: Bill Curtis MD: Alex O'Neal CHER 98 DEGREES FAITHHILL BRITNEY SPEARS KATHY TROCCOLI KYMG/Anchorage, AK OM: Mark Murphy PD: Devan Mitchell 12 SHERVLCROW 4 SOPHIE HAWKINS 3 EDWINMCCAIN WLQT/Dayton, OH \* PD: Sandy Collins MD: Steven Scott 4 98DEGREES WPCH/Atlanta, GA KOSI/Denver, CO \* OM/PD: Vance D APD: Steve Gos: MD: David Joy EDWIN MCCAIN D/MD: Scott Taylor rog. Mgr.:Steve Hamilton NDAdds WFPG/Atlantic City, NJ WOOF/Dothan AL

WBBQ/Augusta, GA \*

GM/PD: Leigh Simpson OM/MD: Mike Holderfield

WXKC/Erie, PA

PD: Ron Arlen MD: Scott Stevens SHANIA TWAIN

WIKY/Evansville, IN

WCRZ/Flint, Mi

M/PD: J. Patrick ID: George McIntyne EDWIN MCCAIN BRITNEY SPEARS

KTRR/Ft. Collins, CO

RICKY MARTIN BRITNEY SPEARS

JIMMY BUFFETT VONDA SHEPARD.

OM: Lee Tobin PD: Barb Richards MD: Dr. Dave

Mark Calla

WAJI/Ft. Wayne, IN \*

KKM.I/Austin, TX \* PD: Nolan Cruise APD/MD: Mike Austin

WLIF/Baltimore, MD OM/PD: Gary Bala MD: Mark Thoner

WMJY/Biloxi, MS PD: Watter Brown MD: Angie Thompson 35 ELTONJOHN 12 BRITNEY SPEARS 12 NATALIE COLE 12 98 DEGREES

WMJJ/Birmingham, Al

OM: John Jenkins PD/MD: John Stuart RICKY MARTIN WMJX/Boston, MA

PD: Don Kelley MD: Mark Laurence BOV70WE WEZN/Bridgeport, CT \*

BRITNEY SPEARS

WHBC/Canton, OH \* PD: Terry Simmons MD: Kayleigh Kriss ALL4-ONE KDAT/Cedar Rapids, IA

JOHN TESH BRITINEY SPEARS WDEF/Chattanooga, TN

PD: Danny Howar MD: Denise Peter CRYSTAL BERNARD LEE MESTOR

WLIT/Chicago, IL \* No Adds

WNND/Chicago, IL \* PD: Mark Hamlin MD: Haynes Johns

WRRM/Cincinnati, OH OM/PD: T.J. Holland APD/MD: Ted Morro

BOYZON WHCH/Haritofu, PD: Alian Camp MD: Joe Hann 7 BARBRA STREISAND JOHNTESH WDOK/Cleveland, OH \*

WTCB/Columbia, SC \*

BORERT PALMER

WGSY/Columbus, GA MD: Alan Qui MD: April Haze BRITNEY SPEARS

**110 Total Reporters** 

110 Current Reporters 110 Current Playlists

New Reporters (3): KRTR/Honolulu, HI WOBM/Monmouth, NJ WRSN/Raleigh, NC

Need

some

proof?

WAFY/Frederick, MD MD: Norman Henry Schmi 2 JAMESINGRAM 2 RICKY MARTIN JOHN TESH VP/Prog.: Steve Streit APD/MD: Tony Coles 1 MADONNA KSOF/Fresno, CA PD/MD: Angle Hende 5 98 DEGREES 3 FAITHHILL JAMESINGRAM KOST/Los Angeles, CA \* Sta Mgr:Jhani Kaye Interim PD: Johnny Chiang NoAdds WLHT/Grand Rapids, MI WVEZ/Louisville, KY \* PD: Bill Bailey APD/MD: Mary Turner NATALIE COLE OM: David Smith APD/MD: Joe Fedele 6 98 DEGREES WDOD/Grand Rapids, MI WPEZ/Macon, GA D: Laura W JOHN TESH (HAN TECH WMGN/Madison, Wt WMAG/Greensboro, NC VP/Prog: Pat O'Nei MD: Kim Fischer No Adds WMYI/Greenville, SC KVLY/McAllen, TX \* MMD: Gary Jackso NATALIE COLE JAMES INGRAM DIOO WSPA/Greenville, SC WLRQ/Melbourne, FL OM: Jim Kirkland PD/MD: Greg McKinney No Adds

KRTR/Honolulu, Hi \*

ENRIQUE IGLESIAS

KSSK/Honolulu, HI \* PD/MD: Jeff Silvers 18 RICKY MARTIN

Wayne M

PD: Mark Lande MD: Karen Kay RICKY MARTIN JAMES INGRA WRCH/Hartford, CT \* WRVR/Memphis, TN \* OM: Joel Burke PD/MD: Kay Manley FASTBALL NATALIE COLE

PD: Don Morrison MD: Dick Daniels BRITNEY SPEARS WLTQ/Milwaukee, WI \* Stan At CHER ROBERT PALMER JOHN TESH RED SPEEDWAGON

D: Donna Mas JOHN TESH MARY GRIFFIN RADNEY FOSTER BARBRA STREIS/ WLTE/Minneapolis, MN \* ELIE/Minnet D/MD: Gary No EDWIN MCCAIN JIMMY BUFFETT JOHN TESH BOTAT

PD: Smokey F MD: Jim Dovid

2 98 DE GREES BOYZONE

BRITNEY SPEARS ROBERT PALMER

WMXC/Mobile, AL \* PD: Ron Anthony MD: Mary Booth

KJSN/Modesto, CA DVMD: Gary Micha SARAHMCLACHLAN

30x – WPLJ/New York (#10)

25x – WSSR/Tampa (#15)

26x – WVMX/Cincinnati (#2)

30x – WTMX/Chicago (#13)

WORMWinmault-Ocean, NJ \* KSFI/Salt Lake City, UT \* WUEWWOOTTOUTH PD: Jeff Rafter MD: Liz Jeressi 9 OUHNCYJONES... ALL-4-OME SOPHIEB.HAWKINS DM: Alan Hague MD: Lyle Morris SARAHMCLACHLAN NATALIE COLE KOXT/San Antonio, TX \* JOHN TESH NoAdd KWAV/Monterey, CA \* PD/MD: Bernie Moody KIOI/San Francisco, CA \* BRITNEY SPEARS BARBRA STREISAND PD: Bob Lawrence APD/MD: Lisa Trygg NATALIE COLE WHUD/Newburgh, NY KSBL/Santa Barbara, CA PD/MD: Peter Bie MD: Tom Furci BOYZONE KLSY/Seattle, WA \* PD: Barry McKay MD: Bob Brooks WLMG/New Orleans, LA Dir/Ops: Nick Ferrara PD: Steve Suter APD/MD: Johnny Scott VONDASHEPARD... WNSN/South Bend, IN WLTW/New York, NY \* SOPHIEB HAWKINS PD: Jim Ryan MD: Nina Del Rio KXLY/Spokane, WA PD: Scott Valentin MD: Steve Knight JAMESINGRAM KMGL/Oklahoma City, OK \* APD: Kathi Yeager MD: Steve O'Brien WMAS/Springfield, MA PD: Paul Cannon APD/MD: Keith Stephens KEFM/Omaha, NE \* PD/MD: Steve Albertsen SMASH MOUTH BRICKMAN FHILL BRITNEY SPEARS KGBX/Springlield, MO PO/MD: Paul Kelley WMGE/Orlando EL PD: Ken Payne APD/MD: Dean Miuccio JEWEL SKV

4 0-

WAHR/Huntsville, AL

WTPI/Indianapolis, IN

WTFM/Johnson City, TN

PD: John Malon MD: Abby Kay ROBERT PALMER BRITMEY SPEARS

PD: Gary Havens MD: Steve Cooper

SOPHIE B. HAWK

1 PAULANKA 1 JAMESINGRAM

PD: Jack Michae MD: Brian Wolfe

5 VONDA SHEPARD.

OM: Ken Lanphi PD: Brian Wertz

D Mark E. N

WKYE/Johnstown, PA

WQLR/Kalamazoo, MI

KUDL/Kansas City, MO

OM: Thom Ginty Interim PD: Steve Clem MD: Dan Hurst

WJXB/Knoxville, TN \*

WFMK/Lansing, MJ \* OM/MD: Ray Marshall PD: Danny Stewart JOHNTESH

KMZQ/Las Vegas, NV

KSNE/Las Vegas, NV

WALK/Long Island, NY

KBIG/Los Angeles, CA

VP/Prog.: Gene Michae APD: Rob Miller MD: Charlie Lombardo

PD: Burke Allen MD: Terri Springs 1 98 DEGREES

MD: John Berry

.A.ON

ROBERT PALMER

SOPHIER HAWKIN

JOHN TESH WMEZ/Pensacola, FL \* KMAJ/Topeka, KS PD/MD: Rose Diehi WSWT/Peoria, IL PD/MD: Randy Rund CRYSTAL BERNARD WRVF/Toledo, OH PD: Susan Gates MD: Kim Carson BARBRASTREISA WBEB/Philadelphia, PA

PD: Chris Conley MD: Donna Rowland KMXZ/Tucson, AZ PD: Bobby Rich MD: Leslie Lois KESZ/Phoenix, AZ \* PD: Mike Del Rosso MD: Genevieve Shanahan 1 EDWINMCCAN KOOI/Tyler, TX OM/PD: Dave M MD: Janie Bake EDWINMCCAIN

KOHN TESH

MADONNA BARBRA STREISAND HARRY CONNICK JR KIM RICHEY

PD: Tom Holt MD: Bob Boisvert EDWIN MCCAIN

PD: Bob Bronso MD: Diane Tracy

KRND/Reno, NV

JOHN TESH SOPHIE B, HAWKINS

BRICKMA BOYZONE

WSHH/Pittsburgh, PA ' WLZW/Utica, NY ALL-4-ONE KKCW/Portland, OR 1 WASH/Washington, DC

PD: Darren Davis MD: Randi Martin BRITNEV COLLEG WEAT/West Palm Beach, FL.\* WWLI/Providence, RI OM/PD: Les Howard APD/MD: Chad Perry NATALIE COLE

WRIME-West Palm Beach, FL. WRSN/Raleigh, NC OM/PD: George Johns APD: Lindy Rome MD: Dave Brewster 4 MADONNA

> KRBB/Wichita, KS PD: Larry Londor MD: Todd Taylor 2 VONDA SHEPARD 2 BRITNEY SPEARS

WMGS/Wilkes Barre, PA \* WTVR/Richmond, VA \* PO/MD: Stan Phillips No Adds WJBR/Wilmington, DE PD/MD: Michael Waite NATALIE COLE

WSLQ/Roanoke, VA \* WGNI/Wilmington, NC PD: Mike Farrow MD: Craig Thomas

EDWINMCCAIN WRWC/Rocklord, IL PD: Jim Mackey MD: Donna Mason WSRS/Worcester, MA PD: Steve Peck APD/MD: Merilee Chase 1 RICKY MARTIN

WARM/York, PA \* KGBY/Sacramento, CA PD: Kelly Wes MD: Rick Ster : Steve Kelly D: Michael Rivers PAULANKA BRICKMANFAHLL

2 EDWIN MICCA NATALIE COLE SKY KEZK/St. Louis, MD

WKBN/Youngstown, OH OM/PD: Dan Rivers MD: Mark French NoAdds

WDAQ/Danbury, CT WKOD/Akron, OH PD: Bill Trotta MD: Barbara Corbett G00 G00 D011 ° PD: Chuck Collin MD: Lynn Kelly 3 GOO GOO DOLLS 3 PEARLJAM WMMX/Dayton, OH PD: Jeff Stevens MD: Dean Taylor KKOB/Albuquerque, NM M: Brad Barrett D/MD: Roger Scott NoAdds

KALC/Denver, CO \* PD: Jim Lawson APD/MD: Kevin Maxwell KPEK/Albuquerque, NM <sup>4</sup> OM: Frank Jaxon PD: Mike Parsons APD: Jaimey Barreras MD: Stephanie Buchicchio 3 LENNY KRAVITZ STRETCH PRINCESS KMXD/Des Moines, IA

KMXS/Anchorage, AK PD/MD: Roxy Lennox NoAdds PD: Mike Blakemore APD/MD: Greg Chance FATBOY SLIM KSTZ/Des Moines, IA \* PD: J. Pat Miller MD: Carol Vonn KAMX/Austin, TX \*

KLLY/Bakersfield, CA \*

WKQI/Detroit, MI OM/PD: Tom O'Brien APD: Jo Jo Kincald MD: Dana Lundon 2 TAL BACHMAN 2 SUGAR RAY GOO GOO DOLLS WWMX/Baltimore, MD \* VP/Prog: Bill Pasha MD: Greg Carpenter BARENAKED LADIES GOO GOO DOLLS

/PLT/Detroit, MI D: Garett Michaels APD: Alex Tear MD: Ann Delisi

KSII/EI Paso, TX \* OM: Courtney Nelson PD/MD: Eli Molano WBMX/Boston, MA SUGAR RAY ENRIQUE IGLESIAS

> WQSM/Fayetteville, NC 8°WITCHED BREE SHARP

WINK/Ft. Myers, FL \* PD/MD: Bob Grissinger MADONNA WMJQ/Buffalo, NY \* KVSR/Fresno, CA \*

PD: Mike Veager MD: Julie Logan CRANBERRIES GOO GOO DOLLS WMT/Cedar Rapids, IA

WKSI/Greensboro, NC WALC/Charleston, SC \* PD: Jeff Cushman MD: Geno Pearson 6 SUGAR RAY WKZL/Greensboro, NC

D: Jeff McHugh PD/MD: Doug McKnight PEARLJAM REDHOT CHILL WLNK/Charlotte, NC WIKZ/Hagerstown, PA PD: Rick Alexander APD/MD: Michael Boss

WTMX/Chicago, IL \* FASTRALL WTIC/Hartford, CT 1 OM/PD: Steve Salha MD: David Simpson No Adds

WVMX/Cincinnati, OH KHMX/Houston, TX TRAIN WMVX/Cleveland, OH

WENS/Indianapolis, IN OM/PD: Greg Dunkin MD: Jim Cerone No Adds WQAL/Cleveland, OH \*

KMXB/Las Vegas. NV + D: Duncan Payton NEW RADKALS SANTANA F/R08 THOMAS LENNY KRAVITZ

KVUU/Colorado Springs, CO KSTJ/Las Vegas, NV

PD: Jerry Dean MD: Larry Martino 17 98 DEGREES EDWIN MCCAIN WCGQ/Columbus, GA

WMXL/Lexington, KY \* OM: Doug Har PD: T.R. Fox KDMX/Dailas, TX \*

KURB/Little Rock, AR PD: Randy Cain APD: Debra Daniels MD: Becky Rogers

2 SMASHMOUTH 2 Shawnmullins 2 Edwinmocan WXPT/Minneapolis, MN

GOO GOO DOLLS SUGAR RAY FLEMING & JOHN

PD: Max Miller MD: Donna Miller NoAdds

WLLKMOnmoult-Ocean, NJ \* OM/PD: Mike Kapian Lauren Pressley SUGAR RAY

KCDU/Monterey, CA PD: Chris White MD: Sini Man

VP/Prog: Tom Cud PD: Scott Shannor MD: Tony Mascart 600 600 DOLLS

WPTE/Norfolk, VA \*

M/PD: Don London PD/MD: Jeff Moreau

TAL BACHMAN SUGAR RAY

PD: Kurt Owens MD: Dave Swan EDWINMCCAIN BARENAKED LADIES

Dir/Ops: David Is MD: Tim Baidwin

KBBY/Oxnard-Ventura, CA

OM/PD: Mark Elliott MD: Mandye Thomas SANTANA FROB THOMAS SUGAR RAY GOO GOO DOLLS

WYXR/Philadelphia, PA PD: Kurt Johnso MD: Joe Proke

VPHH/Pittsburgh, PA \* D: Michael Hayes PD/MD: Scott Alexander TAL BACHMAN

WMGX/Portland, ME PD: Randi Kirshbaum APD/MD: Ethan Minton BLESSID UNION

R&R Hot AC

27\* Adult Top 40 Monitor

R&R Mainstream Top 40

13\* Mainstream Top 40 Monitor

PD: Russ Morley MD: Bruce Wayne 9 CHER 6 CHRISPEREZ BAND DIDO OM/PD: Joel Grey APD/MD: Jim Allen SANTANA FROR THOMAS WSNE/Providence, BL WKTI/Milwaukee, WI \* PD: Danny Clayton APD/MD: Leonard Peace 3 BACKSTREET BOYS PD: Bill Hess APD: Eddie Moran

KBBT/Portland, DB

**KRSK/Portland, OR** 

PD: Michelle Eng MD: Lisa Adams

KEMB/San Diego, CA \*

KMSX/San Diego, CA \*

KI LC/San Francisco, CA \*

PD: Louis Kaplan APD/MD: Julie Stoeckel

KEZR/San Jose, CA \* PD: Jim Murphy APD: Michael Martinez SHANIA TWAIN

KRUZ/Santa Barbara, CA

KMHX/Santa Rosa, CA

WAEV/Savannah, GA

OM/PD: Scotty Snipes MD: Brad Kelly SANTANA FROB THOMAS FASTBALL

KPI 7/Seattle WA

PD: Casey Keating MD: Alisa Hashimoto

WYYY/Syracuse, NY \* PD/MD: Rich Lauber

WAKS/Tampa, FL \*

WSSR/Tampa, FL \*

OFFSPRING SANTANA F.ROB THOMAS VONDA SHEPARD...

WWWM/Toledo, DH

PD: T.J. McKey MD: Steve Marshall NoAdds

KZPT/Tucson, AZ

WRQX/Washington, DC \*

WM8X/West Palm Beach, FL

PD: Darla Thomas MD: Drew Michaels

Dir/Ops/PD: Stev MD: Carol Parker 3 MADONNA

OM: John O'Connell APD/MD: Jeff Clarke 1 BREESHARP 1 STRETCH PRINCESS DIDO

WXLO/Worcester, MA \* GM/PD: Steve Gallagher MD: Amy Navarro 2 ALAMS MORISSETTE

D: Rico No Adds

PD/MD: Jim Rondea APD: Joe Mamma

MADONNA

GM/PD: Ron Ca APD: E.J. Tyler

PD: Scott Sa MD: Jen Sev

PD: Tim Dukes MD: Mike O'Brian

MADONNA SMASH MOUTH

WRAL/Raleigh, NC \* PD: Steve Reynolds MD: Rob Poulin WMYX/Milwaukee, WI PD: Brian Keily MD: Mark Richards 8 MADONNA 8 BRITNEY SPEARS WMXB/Richmond, VA \*

нот ас

KYSR/Los Angeles, CA

D: Angela Perełli PEARLJAM CRANBERRIES SANTANA F/ROB THOMAS

WMC/Memphis, TN

PD: Jeff Cochran APD/MD: Lisa Greene KSTP/Minneapolis, MN Dir/Prog.: Todd Fisher OM/MD: Leighton Peck 36 NEWRADICALS 32 SMASHMOUTH RICKY MARTIN SHERYL CROW GARBAGE STRETCH PRINCESS

NO Adds

KZZO/Sacramento, CA \*

PD: Alan Oda APD: Jim Matthews MD: Sonia Jimenez Jackson

WIOG/Saginaw, MI

KYKY/St. Louis, MO \* PD: Smokey Rivers APC/MD: Greg Hewitt 2 TAL BACHMAN JOHN C MELLENCAMP

WVRV/St. Louis, MO \*

KBEE/Salt Lake City, UT

3: Autron Solene GOO GOO DOLLS CITIZENKING SANTANA FROB THOMAS

KISN/Salt Lake City, UT \*

KQMB/Salt Lake City, UT \*

KSMG/San Antonio, TX \*

93 Total Reporters

93 Current Reporters

w Reporters (4):

WMJQ/Buffalo, NY

KSTJ/Las Vegas, NV

call letters to WPHH.

KMSX/San Diego, CA WYYY/Syracuse, NY

Did Not Report, Playlist Frozen (1):

Note: WDRV/Pittsburgh has changed

VH

6

92 Current Playlists

KLCA/Reno, NV

PD: Joe Lanson MD: David Myers

PD: Rusty Keys MD: Aaron Steele

PD: Sam Eliiot MD: Brian de Geus TAL BACHMAN

OM: Alan Hagu PD: Mark Waldi APD/MD: Beej

GARBAGE SUGAR RAY TRAIN SHERYL CROW CRANBERRIES

OM: Virgil Thon PD: Andy Holt MD: Tom Lazar

PEARL JAN

8 BARENAKED LADIES 8 NEW RADICALS

K-CI & JOJO RICKY MARTIN

WVOR/Rochester, NY \* PD: Dave LeFrois

GOOGDO DOLLS PD: Dusty Hayes APD/MD: Paul Kraimer, Dino WZNE/Rochester, NY \*

KOSO/Modesto, CA

DIDO ALANIS MORISSETTE BREE SHARP ANGRY SALAD

WPLJ/New York, NY \*

PD: Mark Bradley MD: F. Devon Thornto 17 GOO GOO DOLLS 12 DAVE MATTHEWS BAND GARBAGE

WWDE/Norfolk, VA \*

KYIS/Oklahoma City, OK OM: Chris Baker PD/MD: Ray Kalusa

KSRZ/Omaha, NE \*

WOMX/Orlando, FL \*

EDWIN MCCAIN BRITNEY SPEAR

### Hot AC Playlists

June 25, 1999 R&R • 89



### Hot AC Top 30

90

La		June 25, 1999						
LAST WEEK	WEEK	ARTIST TITLE LABEL(S)	TW		GROSS EMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added®
_	1	RICKY MARTIN Livin' La Vida Loca (C2/Columbia)	3660	_	391971	11	84/1	ARTIST TITLE LABEL(S) ADDS
-	2	SUGAR RAY Every Morning (Lava/Atlantic)	3112	_	351667	24	85/0	GOO GOO DOLLS Black Balloon (Warner Bros.) 13
-	3	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	3065		337398	31	86/0	SUGAR RAY Someday (Lava/Atlantic)10
	4	GOO GOO DOLLS Slide (Warner Bros.)	2819	—	3357 <b>9</b> 3	36	86/0	MADONNA Beautiful Stranger (Maverick/WB) 8
	5	SARAH MCLACHLAN   Will Remember You (Arista)	2614		265948	8	89/0	SANTANA f/ROB THOMAS Smooth (Arista)       7         EDWIN MCCAIN   Could Not Ask For More (Lava/Atlantic)       6
	6	SMASH MOUTH All Star (Interscope)	2589	—	292712	5	78/2	TAL BACHMAN She's So High (Columbia)     5
—	7	SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG)	2476	_	277988	12	69/1	CITIZEN KING Better Days (And The Bottom ) (Warner Bros.) 5
-	8	MATCHBOX 20 Back 2 Good (Lava/Atlantic)	2327		282049	32	82/0	CRANBERRIES Animal Instinct (Island/IDJMG) 5
-	9	EVERLAST What It's Like (Tommy Boy)	1983	-10	226597	18	61/0	<b>PEARL JAM</b> Last Kiss (Epic)5
-	10	NATALIE MERCHANT Life Is Sweet (Elektra/EEG)	1688	—	164291	14	72/0	
—	11	EDWIN MCCAIN   Could Not Ask For More (Lava/Atlantic)	1684	_	178088	3	79/6	
-	12	EAGLE-EYE CHERRY Save Tonight (Work/ERG)	1660	_	208645	44	78/0	
=	13	TAL BACHMAN She's So High (Columbia)	1586		174845	8	72/5	
-	14	MADONNA Beautiful Stranger (Maverick/WB)	1543	-	183860	2	67/8	
-	15	FASTBALL Out Of My Head (Hollywood)	1542		152949	10	63/4	Most Increased
_	16	LENNY KRAVITZ Fly Away (Virgin)	1482	_	166056	26	57/0	Plays TOTAL PLAY ARTIST TITLE LABEL(S) INCREASE
-	17	SHERYL CROW Anything But Down (A&M)	1447	_	126770	18	74/0	
_	18	CITIZEN KING Better Days (And The Bottom ) (Warner Bros.)	1330	-	139414	7	50/5	Trending Information Will Return Next Week
Breake	<b>r</b> 19	BACKSTREET BOYS   Want It That Way (Jive)	1304	_	116508	5	44/4	
-	20	CHER Believe (Warner Bros.)	1278	_	139614	21	57/0	
-	21	FATBOY SLIM Praise You (Skint/Astralwerks/Caroline)	1198	—	116059	12	43/1	
_	22	BARENAKED LADIES Call And Answer (Reprise)	1135	—	131975	6	61/4	
-	23	BLESSID UNION OF SOULS Hey Leonardo (She Likes) (PushW2)	1034	—	113295	4	41/1	
Annale	24	ROBBIE WILLIAMS Millennium (Capitol)	875	_	96092	9	48/0	
_	25	JOHN MELLENCAMP I'm Not Running Anymore (Columbia)	860	—	104570	11	38/0	<b>Breakers</b> <sub>®</sub>
_	26	JEWEL Down So Long (Atlantic)	811	_	63915	14	48/0	
-	27	PHIL COLLINS You'll Be In My Heart (Hollywood)	762	_	54582	6	35/1	BACKSTREET BOYS
—	28	SUGAR RAY Someday (Lava/Atlantic)	665	-	83384	2	42/10	I Want It That Way <i>(Jive)</i> TOTAL PLAYS TOTAL STATIONS/ADDS CHART
-	29	GOO GOO DOLLS Black Balloon (Warner Bros.)	664	_	69900	2	52/13	1304 44/4 19
_	30	SHERYL CROW Sweet Child O' Mine (American/C2/Columbia)	566	_	68099	1	28/2	
MEDIA	MASE	93 Hot AC reporters. Monitored airplay data supplied by Mediabase Res	search, a divis	sion of P	remiere Radi	o Network	s. Songs	Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count

93 Hot AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1200 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour times number of plays (times 100). © 1999, R&R Inc.

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING. 93 Hot AC reporters.

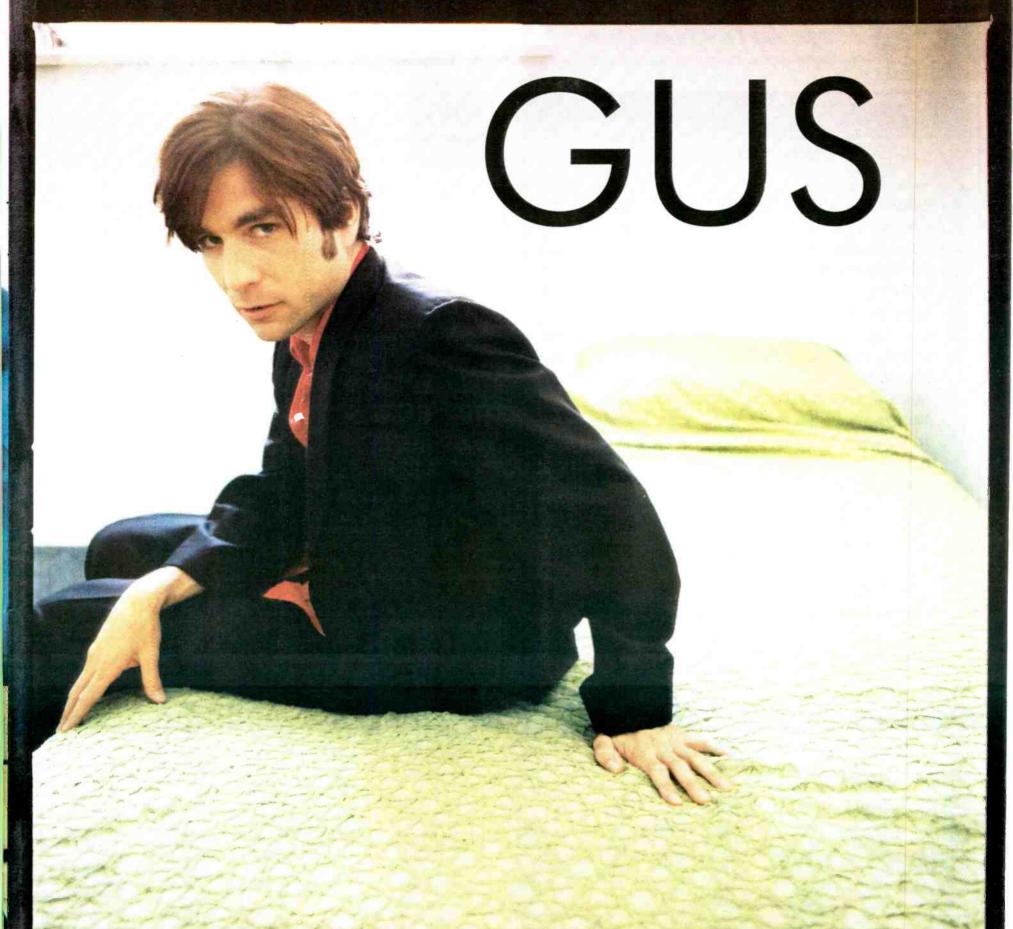
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# Laugh I Could Learn To Love

### Impacting at Hot AC & Modern AC on June 28th

See Gus on tour with the Verve Pipe

The First single from the album "Word of Mouth Parade"

Produced and Recorded by Mark Endert Mixed by Jack Joseph Puig

ALMO

### Pop/Alternative

POP/ALTERNATIVE

		0011E 20, 1000	TOTAL	PLAYS	
LW	TW	ARTIST TITLE LABEL(S)	TW	LW	TOTAL STATIONS/ADDS
-	1	SMASH MOUTH All Star (Interscope)	1506	—	33/0
-	2	RICKY MARTIN Livin' La Vida Loca (C2/Columbia)	1398		30/0
-	.3	SARAH MCLACHLAN   Will Remember You (Arista)	1260	-	33/0
	4	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	1165		33/0
	5	EVERLAST What It's Like (Tommy Boy)	1164	—	28/0
-	6	SUGAR RAY Every Morning (Lava/Atlantic)	1139	—	32/0
-	7	GOO GOO DOLLS Slide (Warner Bros.)	1092		33/0
-	8	CITIZEN KING Better Days (And The Bottom) (Warner Bros.,	971		29/0
-	9	FASTBALL Out Of My Head (Hollywood)	929	—	29/1
-	10	NATALIE MERCHANT Life Is Sweet (Elektra/EEG)	907	-	30/0
	11	MATCHBOX 20 Back 2 Good (Lava/Atlantic)	894	—	32/0
-	12	TAL BACHMAN She's So High (Columbia)	889	—	30/1
-	13	FATBOY SLIM Praise You (Skint/Astralwerks/Caroline)	<u>858</u>		27/0
-	14	EDWIN MCCAIN   Could Not Ask For More (Lava/Atlantic)	767		34/0
-	15	LENNY KRAVITZ Fly Away (Virgin)	763	—	29/0
-	16	COLLECTIVE SOUL Run (Hollywood/Atlantic)	696	—	26/0
-	17	DAVE MATTHEWS BAND Crush (RCA)	678		26/0
-	18	BARENAKED LADIES Call And Answer (Reprise)	654	—	29/2
-	19	MADONNA Beautiful Stranger (Maverick/WB)	643		24/1
-	20	SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG)	615		21/0
_					

This chart reflects airplay from June 13-19. Songs ranked by total plays. Contributing stations combine from the Custom Chart function on R&R ONLINE. © 1999, R&R Inc.

#### lew & Active

BRITNEY SPEARS ... Baby One More Time (Jive) VONDA SHEPARD w/EMILY SALIERS Baby .... (Jacket) PEARL JAM Last Kiss (Epic)

LIT My Own Worst Enemy (RCA)

NEW RADICALS Someday We'll Know (MCA)

98 DEGREES The Hardest Thing (Universal) SANTANA f/ROB THOMAS Smooth (Arista)

CHER Strong Enough (Warner Bros.)

STRETCH PRINCESS Sorry (Wind-up) Total Plays: 324, Total Stations: 21, Adds: 4.

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)

Songs ranked by total plays



**X** Cost effective plastic banners for your station.

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**X** Perfect for concerts, public appearances, expos & giveaways.

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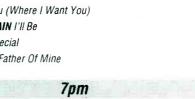
P.O. Box 750250 Houston, Texas 77275-0250 713/507-4200 713/507-4295 FAX ri@reefindustries.com www.reefindustries.com



### **Contributing Stations**

- KPEK/Albuquerque, NM (HAC) KAMX/Austin, TX (HAC) KLLY/Bakersfield, CA (HAC) WBMX/Boston, MA (HAC) WLCE/Buffalo, NY (HAC) WALC/Charleston, SC(HAC) WLNK/Charlotte, NC (HAC) WTMX/Chicago, IL (HAC) KALC/Denver, CO (HAC) WPLT/Detroit, MI (HAC) KVSR/Fresno, CA(HAC) WKSI/Greens boro, NC (HAC)
- WKZL/Greensb ro. NC (HAC KMXB/Las Vegas, NV (HAC) KYSR/Los Angeles, CA (HAC) WXPT/Minneapolis, MN (HAC) KOSO/Modesto, CA (HAC) KCDU/Monterey-Salinas, CA (HAC) WPTE/Norfolk, VA (HAC) KYIS/Oklahoma City, OK (HAC) KBBT/Portland, OR (HAC) KLCA/Reno, NV (HAC) WZNE/Rochester, NY (HAC)

KZZO/Sacramento, CA (HAC) WVRV/St. Louis, MO (HAC) KOMB/Salt Lake City, UT (HAC) KFMB/San Diego, CA (HAC) KLLC/San Francisco, CA (HAC) KRUZ/Santa Barbara, CA (HAC) KMHX/Santa Rosa, CA (HAC) WSSR/Tampa, FL (HAC) KZPT/Tucson, AZ (HAC) WMBX/West Palm Beach, FL (HAC) WXLO/Worcester, MA (HAC)



R&R/MEDIABASE 24/7

Thursday, June 17, 1999

WPTE/Norfolk, VA

9am

NEW RADICALS Someday We'll Know SUBLIME What I Got SHERYL CROW Swee Child O' Mine DAVID BOWIE Modern Love **RICKY MARTIN** Livin' La Vida Loca EVERLAST What It's Like NATALIE MERCHANT Wonder FUEL Shimmer FIXX One Thing Leads To Another TAL BACHMAN She's So High VERVE Bitter Sweet Symphony



94.9

the point it's the music

EVE 6 Inside Out

TONIC Open Up Your Eyes

TRACY CHAPMAN Give Me One Reason SHERYL CROW Sweet Child O' Mine BARENAKED LADIES One Week

TUNED-IN POP/ALTERNATIVE

Top 20

92



### **Most Played Recurrents**

SARAH McLACHLAN Angel (Warner Sunset/Reprise) SHAWN MULLINS Lullaby (SMG/Columbia) COLLECTIVE SOUL Run (Hollywood/Atlantic) THIRD EYE BLIND Jumper (Elektra/EEG) NATALIE IMBRUGLIA Torn (RCA) GOO GOO DOLLS Iris (Warner Sunset/Reprise) SHERYL CROW My Favorite Mistake (A&M) DAVE MATTHEWS BAND Crush (RCA) NEW RADICALS You Get What You Give (MCA) EDWIN McCAIN I'll Be (Lava/Atlantic)

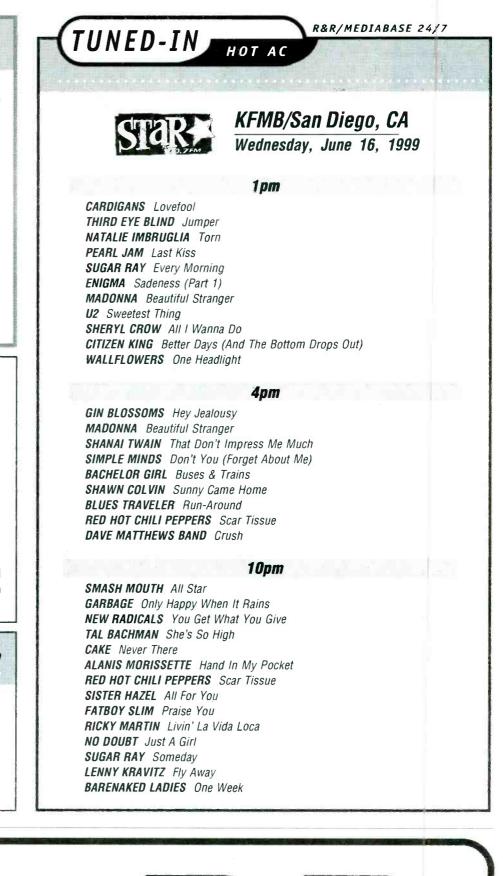


(L-R) Randy Lane Company consultant Bob Davis, former Spice Girl Geri Halliwell, and Pop/Alternative KYSR(Star 98.7)/Los Angeles afternoon drive team **Ryan Seacrest & Lisa Foxx** share a relaxing moment with George Michaels' dog "Huggie."

#### HOT AC

**Going For Adds** 6/28/99

FLEMING & JOHN Ugly Girl (Universal) JEWEL Jupiter (Atlantic) JAMIROQUAI Canned Heat (Work/ERG) JOHN MELLENCAMP Under The Boardwalk (Mercury/IDJMG) SHELBY STARNER Don't Let Them (Warner Bros.)





rronline\_con

93

### NAC/Smooth Jazz



CAROL ARCHER archer@rronline.com

# May I Have The Envelope, Please?

**R** presented its Industry Achievement Awards during Convention '99. held June 10-12 in Los Angeles. From an outstanding field of nominees in every category, these are the winners. Congratulations to all!

#### **Station Of The Year:** WNUA/Chicago

Some say the greatest radio challenge is achieving success in the first place. Yes, that's surely a formidable task, but harder still is sustaining and building upon that success. Also last vear's winner in the Station of the Year category, this heritage AMFM Inc. property continues its legacy of winning while shattering conventional format thinking. The largest trip giveaway in radio history. WNUA's Trip-A-Day, is a promotion so successful that it has swept the NAC/Smooth Jazz format. WNUA's exceptional staff - spearheaded by VP/GM Ralph Sherman Jr., the programming team of PD Bob Kaake and APD/MD Steve Stiles, outstanding air talent (including R&R's 1999 NAC/Smooth Jazz Personality of the Year, Ramsey Lewis) and distinctive production luster - has produced a world-class radio station.

"What a great honor to receive this year's NAC/Smooth Jazz Station of the Year award!" Kaake comments. "What really pleases me is how this is a team award. Station of the Year acknowledges the efforts of the whole station. I'm so proud of our people at WNUA ---they're the best! - all doing their thing to create great radio every day."

#### **Program Director** Of The Year: Anne Gress, W.I.IZ/Philadelphia

She is a passionate, effective broadcaster with razor-sharp programming skills who has brought AMFM's WJJZ the consistently strong ratings of a heritage station in five years. Love her wit; fear her competition!

Gress comments: "I am absolutely astonished and flattered to be held in this regard. I must first thank all the amazing folks who were nominated along with me. Just to be in the same company with these programmers is a tremendous thing. I thank everyone who has supported me along the way: the entire Broadcast Architecture staff.

Jeffrey Spector who gambled on me in a big way Silvio Scaglione. Dave Allan, Lee Hansen. John Cook, Gerry De-Francesco, Steve Rivers, my amazing staff and, lastly, Carol Archer and

R&R. When I be-Anne Gress: gan in radio in

1986. I was a wet-nosed intern in Tampa, and it was then that I discovered R&R. From that day on I devoured every single page of **R&R**, where I have learned from the greatest and brightest experts in the field. It's a huge honor to be recognized as NAC/Smooth Jazz Program Director of the Year. I feel incredibly blessed."

#### **Music Director** Of The Year: Blake Lawrence, **KKSF/San Francisco**

A seasoned broadcaster so valuable to KKSF's unique programming requirements that he was promoted to APD earlier this year. Lawrence was the winner in this

category last year as well. Commending Lawrence, VP/Programming Paul Goldstein says. "Imagine an APD/ MD who identifies hit songs with ease, inspires tal-

ent, operates Selec- Blake Lawrence tor with precision

value to the sound of the station in so many ways and does it all with a great sense of humor and perspective. That's

says Lawrence. "Apparently, they trust my ears enough to put up with my wild mood swings. Thanks also to the artists and the record companies who continually keep my job challenging. Is

Personality Of The Year: Ramsey Lewis, WNUA/Chicago

have him "

A jazz piano legend and Chicago native son, Lewis was an inspired choice for morning drive. His on-air style is warmly relatable, he has encyclopedic knowledgeable of jazz and a lifetime of great anecdotes. He's cool in a completely timeless way. Lewis' show fea-

Blake Lawrence, and we're blessed to

"I'd be remiss if I didn't use this fo-

rum to thank my bosses, VP/GM Doug

Sterne and VP/Prog. Paul Goldstein,

this what it feels like to 'test well'?'

tures an abundance of classic jazz tracks in its smooth mix, and it is often broadcast from cosmopolitan international locations such as Paris or Buenos Aires. He is also host of the syndicated radio

Ramsey Lewis shows The Ramsev Lewis Show and The Legends of Jazz.

"It's a special thrill to be recognized in media, especially in radio, this way." says Lewis. "A few years ago I never thought I'd be anything but a piano player for the rest of my life. Yet here I am, not only on the radio, but being recognized by my peers. It's surely a thrill for me! I'm taking it home to show my grandkids and put it in some conspicuous place in my house and stand proud!'

#### Platinum Label Of The Year: Verve Music Group

A classic jazz label with an impressive back catalog, Verve - now incorporating GRP --- is a powerful force in the Smooth Jazz arena as well. A strong roster and great promotion and marketing coupled with an intense desire to win hallmark the label's efforts. With veteran record man Tommy LiPuma at the helm as Chairman, Ron Goldstein as President, Suzanne Berg holding sway as the label's Sr. VP/Promotion and revered NAC/SJ record industry figure Bud Harner recently named VP/A&R, the newly merged company is responsible for the commercial success and critical acclaim of artists such as George



Benson, Diana Krall, Chris Botti, David Benoit, Phillipe Saisse, Marc Antoine and jazz treasure Joe Sample, all of whom contribute to the format's audience appeal.

Berg says, "On behalf of the Verve Music Group, it is an honor to receive this award. Starting with the leadership and direction provided by Tonimy LiPuma and Ron Goldstein, all the way through the hard work and expertise of Sue Stillwagon and Bud Harner, the Verve team is committed in its support of the Smooth Jazz format."

#### Gold Label Of The Year: N-Coded Music

Blessed with a roster that includes high-wattage stars such as saxophonist Candy Dulfer and guitarist/singer Jonathan Butler, N-Coded Music has lots of crossover appeal with its smooth jazz artists. Butler and Dulfer both have new releases on the way. and N-Coded is currently making an impact at radio with the funk-jazz stylings of Bona Fide. Incidentally, N-Coded has three African-American vice presidents on its staff - VP/ Promotion Eulis Cathey, VP/A&R Carl Griffin and VP/Artist & Product Development Sandra Trim da Costa — a claim no other jazz label can begin to make!

"I'm deeply pleased that we were chosen as the NAC/Smooth Jazz Label of the Year." comments Griffin. "It proves to me that we are putting out quality music from quality artists. That's something I've wanted to maintain, to continue the legacy of Iformat pioneers and founders of GRP] Dave Grusin and Larry Rosen.

#### **Promotion Executive Of The** Year: Deborah Lewow. Warner Bros. Sr.

Working artists the caliber of Boney James, Fourplay, Kirk Whalum and Bob James, among others, would be sheer pleasure for any promotion person, but it is Deborah Lewow's deep love of music and the fierce determination with which she represents her company's goals that earned her this award. The veteran NAC promotion figure has achieved countless successes for Warner Bros. during her tenure.

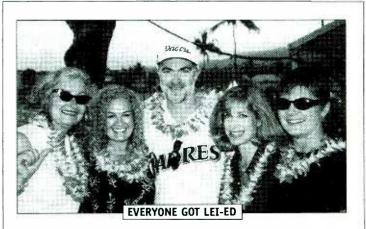
"Thank you so much," Lewow begins. "I am especially grateful because this year has been so difficult for me personally. All through breaking my leg, surgery and the months of ongoing physical therapy, the entire NAC

family has been loving and supportive, not to mention patient and understanding. I'm already fortunate to work for a terrific company with incredible artists, crazycreative coworkers



and a passionate Deborah Lewow radio community.

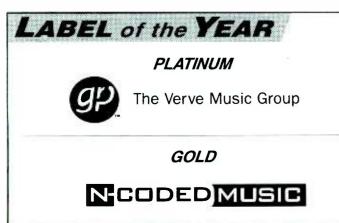
This award is icing on the cake! I'd also like to pay my respects to two men who lived with integrity and influenced me greatly. Duke DuBois and Howard Lowell."



The groove meter spiked into the red zone during this year's Maui Music Festival held over Memorial Day at Ka'anapali resort. Seen backstage (I-r) are Personal Notes With Boney James producer Roxy Myzal; Carol Archer; JazzTrax's Art Good; his wife, Katherine; and Atlantic's Frica Linderholm.



and finesse, helps to consistently add



# RAC/Smooth Jazz Top 30

AST	THIS WEEK	ARTIST TITLE LABEL(S)	TW TOTAL P	LAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added
1	1	ROGER SMITH Off The Hook (Miramar)	884	963	107368	12	41/0	
2	2	JANGO With Your Love (Samson)	801	799	67935	14	40/0	NORMAN BROWN Out Of Nowhere (Warner Bros.)
5	3	DAVID BENOIT ReJoyce (GRP)	786	686	104704	6	45/0	CRAIG CHAQUICO Forbidden Love (Higher Octave) RICHARD ELLIOT Chill Factor (Blue Note)
3	4	PETER WHITE Autumn Day (Columbia)	738	763	94788	14	39/0	BOBBY CALDWELL I/MARILYN SCOTT Show Me (Sin-Drome
4	6	TOM SCOTT & THE L.A. EXPRESS Smokin' (Windham Hill Jazz)	698	693	66893	12	42/0	NATALIE COLE Snowfall On The Sahara (Elektra/EEG) STEVE COLE Say It Again (Bluemoon/Atlantic)
6	6	3RD FORCE f/TAYLOR & HUGHES Revelation (Higher Octave)	652	685	72323	16	39/0	BRAXTON BROTHERS Just Believe (Windham Hill Jazz) DOWN TO THE BONE Long Way From Brooklyn (Internal Bass)
7	0	JOE SAMPLE f/LALAH HATHAWAY Fever (PRA/GRP)	623	617	64328	8	40/0	JEFF GOLUB Velvet Touch (Bluemoon/Atlantic)
10	8	RIPPINGTONS Summer Lovers (Peak/Windham Hill Jazz)	599	586	65819	9	43/1	QUINCY JONES Sax In The Garden (Qwest/WB) SOUL BALLET Her Joyride (Countdown/Unity)
8	9	ERIC MARIENTHAL Mercy, Mercy, Mercy (I.E./Verve)	560	611	50845	18	33/0	BRIAN TARQUIN Darlin Darlin Baby (Instinct)
1	10	NITE FLYTE Open Your Heart (Instinct)	528	532	72779	10	41/0	
9	11	BRIAN BROMBERG September (Zebra)	505	598	67975	18	34/0	Most Increased
2	12	KIRK WHALUM My All (Warner Bros.)	502	516	53267	9	39/1	Plays
aker	B	WARREN HILL Take Me Away (Discovery)	459	394	69825	5	40/2	ARTIST TITLE LABEL(S)
5	14	ERIC ESSIX For Real (Zebra)	448	440	54362	10	35/0	NATALIE COLE Snowfall On The Sahara (Elektra/EEG)
aker	6	NATALIE COLE Snowfall On The Sahara (Elektra/EEG)	431	272	47915	2	37/5	RICHARD ELLIOT Chill Factor (Blue Note) DAVID BENOIT ReJoyce (GRP)
1	16	NELSON RANGELL The Way To You (Shanachie)	428	443	43145	13	31/0	BOBBY CALDWELL I/MARILYN SCOTT Show (Sin-Drome)
7	17	WALTER BEASLEY If You Knew (Shanachie)	393	403	45369	7	35/0	DOWN TO THE BONE Long Way From Brooklyn (Internal Bass CHRIS BOTTI Drive Time (GRP)
	18	GOTA In The City Life (Instinct)	389	454	51620	21	32/0	STEVE COLE Say It Again (Bluemoon/Atlantic) WARREN HILL Take Me Away (Discovery)
	19	SPYRO GYRA Silk And Satin (Windham Hill Jazz)	377	319	36593	4	38/2	SOUL BALLET Her Joyride (Countdown/Unity)
	20	JAZZMASTERS Lost In Space (Hardcastle/Trippin 'N' Rhythm)	357	324	39918	3	37/2	SPYRO GYRA Silk And Satin (Windham Hill Jazz)
	21	BONEY JAMES Into The Blue (Warner Bros.)	356	422	56784	20	30/0	an a
	22	LUTHER VANDROSS I'm Only Human (LV/Virgin)	355	363	48143	8	28/0	<b>Breakers</b> <sub>®</sub>
	23	JEFF GOLUB Velvet Touch (Bluemoon/Atlantic)	352	339	58770	3	32/3	
	24	STEVE COLE Say It Again (Bluemoon/Atlantic)	340	274	45971	2	35/5	WARREN HILL
)	25	DAVID SANBORN Lisa (Elektra/EEG)	340	354	14689	7	27/1	Take Me Away (Discovery) Total plays/increase total stations/adds
3	26	CHRIS BOTTI Drive Time (GRP)	331	264	28583	2	30/1	459/65 40/2
	27	SOUL BALLET Her Joyride (Countdown/Unity)	318	256	49504	2	30/3	NATALIE COLE
	28	SPECIAL EFX f/CHIELI MINUCCI Miami (Shanachie)	280	326	17490	7	24/0	Snowfall On The Sahara (Elektra/EEG,
	29	DIANA KRALL Why Should I Care (Verve)	254	278	10964	8	19/0	total plays/increase total stations/adds control 431/159 37/5
but>	30	QUINCY JONES Sax In The Garden (Qwest/WB)	243	214	24758	1	26/3	



#### 96 • R&R June 25, 1999

### NAC/Smooth Jazz Action



You'll notice some changes and refinements on the NAC/Smooth Jazz chart pages beginning this week. For example, we have moved from a four-week trend to a twoweek trend. And we've added Gross Impressions, an equation for evaluating the number of times a song was heard that equals the Average Quarter Hour persons of the stations on a given track multiplied by the number of plays. GI is a figure that I believe can vastly expand your understanding of the chart. Please learn to use this powerful tool.

While Roger Smith holds the top spot, David Benoit's "ReJoyce" (GRP) makes a strong bid for first, moving 5-3\* while it places among Most Increased with +100 plays.

The chart's most impressive action is on Natalie Cole's "Snowfall on the Sahara" (Elektra/ EEG), which moves 27-15\*/Breaker and is top Most Increased with +159 plays. Please see Heads Up and Under The Radar for more on Cole.

Warren Hill's "Take Me Away" (Discovery) is a Breaker, too, moving 18-13\*.

**Richard Elliot's** "Chill Factor" (**Blue Note**) is set to make a dazzling debut next week. At the top of New & Active, Elliot's great track picked up seven more adds this week for more than 60% of the panel and is second Most Increased with +142 plays.

If you saw Norman Brown's amazing performance at Club R&R during the R&R Convention, you know this guitarist couldn't be any hotter! And "Out of Nowhere." the first track from his debut release on Warner Bros., *Celebration*, is top Most Added with 16 stations coming aboard the first week.

**Craig Chaquico's** latest, "Forbidden Love" (**Higher Octave**), is off to a good start with eight new adds this week for a total of 13 stations.

Watch for the title track of **Candy Dulfer's** forthcoming CD *Nikki's Dream* (N-Coded), going for adds July 12.

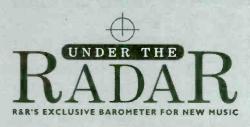


It's been well worth the wait for **Natalie Cole**'s new CD. *Snowfall on the Sahara* **(Elektra/EEG)**. This fully realized project covers a panoply of musical sensibilities, linked by the soulfulness, strength and sensitivity of Cole's vocals — she's at the top of her form here! — dazzling production and, especially, the emotional richness of Cole's musical choices. The title track, co-written by Cole and Peter Wolf, is surely a multiformat hit, but there's much more to tantalize music

lovers. A breathtaking reading of Leon Russell's "A Song for You" may leave you tearful; her "Corinna" will make Taj Mahal smile; her cover of Judy Collins' "Since You Asked" is more pensive than the original. She rocks Dylan's "Gotta Serve Somebody" from the depths of her soul and pays homage to her deep jazz roots in the swingin' "Everyday I Have the Blues." Natalie Cole is very much her father's daughter, and on this fine record she's completely her own woman too. Absolutely first rate!



Natalie Cole's Snowfall on the Sahara CD is a priority for Elektra/EEG, and it's no wonder: The record is a satisfying one, rich in repertoire and deep in emotional resonance. Sharing their enthu-



siasm for this project and their plan to bring it to megasuccess are the label's Sr. Director/AC Promotion Linde Thurman and Coast To Coast Promotion & Marketing VP Laura Sanano.

"This project is Natalie's baby all the way," Thurman begins. "She wanted to do something very current and contemporary; everything about it, including the flashy artwork, is very 1999. • We're working the record at three formats — AC, UAC and NAC. It's charted very quickly at all three. Our plan is to let people know about Natalie Cole as a whole artist. She did *The Tonight Show* on 6/21 and will be on *Rosie O'Donnell* the same

week, as well as a *Behind the Music* segment for VH1 and *Intimate Portraits* on Lifetime. She'll also be on the cover of *Jet* and have pieces in several other magazines. We're presenting her as a superstar, a diva. We're trying to reacquaint her with the under-35 audience too. We feel that this record is at least three or four singles deep and will take us well into the year 2000. • This is the first time Natalie's ever produced a record, and she's very proud of that. The title track is the first song of hers in a very long time that's gone on one of her albums. She A&R'd the record herself. Finally, she's not just the singer; she's been involved in every aspect of



Linde Thurman

making this record. We're bringing her to the public, not just to radio." • Sanano begins, "Natalie Cole is one of our stars at NAC, and the track "Snowfall..." has been received with the enthusiasm appropriate for a new CD by this caliber of artist. The immediacy of putting on an exceptional new song from Natalie Cole is what we've been working on

with programmers. KTWV (The Wave)/L.A. APD/MD Ralph Stewart added it the day after he first heard it. Having stations like The Wave, WNUA/Chlcago, WNWV/ Cleveland and WJCD/Norfolk — 19 total stations ready to add out of the box is an impressive story. • I am especially excited by the reactions from programmers who are on-air and who immediately fell in love with the song. KOAI (The Oasis)/Dallas MD Teresa Kincaid called to tell me how much she loved it, and WLOQ/Orlando MD Patricia James told me she put it on the air immediately and included it as part of her very own 'Dream Set.' • I consider myself a fan and a



Laura Sanano

consumer. A Natalie Cole record is big news. When I talk with radio, we agree their audience would want to know about it right away. There is a great deal of passion in this format, and the excitement programmers have for this song is proof of it."



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### NAC/Smooth Jazz Reporters

June 25, 1999 R&R • 97

Stations and their adds listed alphabetically by market										
WHRL/Albany, NY OM/PD: Brant Curtiss JEFF GOLUB "Velvet" MICHAEL FRANKS "Love" BRAXTON BROTHERS "Believe" NORMAN BROWN "Nowhere"	WZJZ/Columbus, OH PD/MD: Bill Harman No Adds	KTWV/Los Angeles, CA PD: Chris Brodie APD/MD: Ralph Stewart NORMAN BROWN "Nowhere"	WJPL/Peoria, IL PD: Rick Hirschmann SOUL BALLET "Joyride"	KKSF/San Francisco, CA PD: Paul Goldstein APD/MD: Blake Lawrence NORMAN BROWN "Nowhere"	WSJT/Tampa, FL PD/MD: Ross Block NATALIE COLE "Snowfall" CHRIS BOTTI "Drive" RJCHARD ELLIOT "Chill"					
KNIK/Anchorage, AK GM/PD: Dean Williams MD: John Clarke MARION MEADOWS "Call" MELISSA BLEDSOE "Girl" MICHAEL FRANKS "Love"	KOAI/Dallas, TX PD: Michael Fischer MD: Teresa Kincaid BONEY JAMES "Language" NORMAN BROWN "Nowhere"	WLVE/Miami, FL PD: Bret Michael MD: Marc Taylor STEVE COLE "Again" RICHARD ELLIOT "Chill"	WJJZ/Philadelphia, PA PD: Anne Gress APD/MD: Michael Tozzi SPYRO GYRA "Satin"	KQJZ/San Luis Obispo, CA OM: Dave Christopher MD: David Atwood NATALIE COLE "Snowfall" DAVID SANBORM "Lisa" JAZZMASTERS "Space"	KOAZ/Tucson, AZ PD: Erik Foxx RICHARD ELLIOT "Chall" BONA FIDE "Street" CALDWELL & SCOTT "Show"					
RALF ILLENBERGER "Electric" BILL SHARPE "Light" WJZF/Atlanta, GA PD/MD: Mark Edwards	KHIH/Denver, CO PD: Becky Taylor APD/MD: Cheri Marquart NORMAN BROWN "Nowhere"	WJZI/Milwaukee, WI PD: Chris Moreau DANCING FANTASY "Five" CRAIG CHAQUICO "Forbidden" CALDWELL & SCOTT "Show"	KKJZ/Portland, OR PD: Paul Warren MD: Hal Murray CALDWELL & SCOTT "Show" DANCING FANTASY "Five" RICK BRAUN "Nightfall"	KMGQ/Santa Barbara, CA OM/PD: Mark Elliott APD/MD: Steve Bauer	WJZW/Washington, DC PD: Kenny King SOUL BALLET "Joyride"					
WARREN HILL "Take" KSMJ/Bakersfield, CA PD/MD: Joel Widdows	WVMV/Detroit, MI PD: Tom Sleeker MD: Sandy Kovach JAZZMASTERS "Space" NORMAN BROWN "Nowhere"	KSBR/Mission Viejo, CA OM/PD: Terry Wedel MD: Judy Davila CRAIG CHAQUICO "Forbidden" NORMAN BROWN "Nowhere" MICHAEL FRANKS "Heart"	WWND/Raleigh, NC PD/MD: Don Brookshire CRAIG CHAQUICO "Forbidden" RICHARD ELLIOT "Chill" DOWN TO THE BONE "Brooklyn"	BRAXTON BROTHERS "Believe" BRIAN TARQUIN "Darlin"	SPYRO GYRA "Satin" NORMAN BROWN "Nowhere" KWSJ/Wichita, KS					
JEFF GOLUB "Velvet" NORMAN BROWN "Nowhere" WSJZ/Boston, MA PD/MD: Shirley Maldonado SOUL BALLET "Joyride"	KEZL/Fresno, CA PD: Angie Handa MD: J. Weidenheimer NORMAN BROWN "Nowhere" STEVE COLE "Again" CRAIG CHAQUICO "Forbidden"	KRVR/Modesto, CA PD: Jim Bryan MD: Doug Wulff No Adds	KSSJ/Sacramento, CA Station Mgr.: Steve Williams APD/MD: Ken Jones No Adds	KJZY/Santa Rosa, CA PD: Gordon Zlot MD: Rob Singleton STEVE COLE "Again" WARREN HILL "Take"	PD: Nancy Johnson MD: Dallas Scott BRIAN TARQUIN "Darlin" BRAXTON BROTHERS "Believe"					
NORMAN BROWN "Nowhere" WCCJ/Charlotte, NC PD/MD: Gerry D. Ballard No Adds	WGUF/Ft. Myers, FL PD/MD: Nanci Cruise STEVE COLE "Again" RICHARD ELLIOT "Chil" DOWN TO THE BONE "Brooklyn"	WQCD/New York, NY PD: John Mullen MD: Rick Laboy <sub>No Adds</sub>	KBZN/Salt Lake City, UT PD/MD: Rob Riesen RICHARD ELLIOT "Chili" CRAIG CHAQUICO "Forbidden" BRIAN TARQUIM "Darlin" QUINCY JONES "Sax" BRAXTON BROTHERS "Believe"	KWJZ/Seattle, WA PD: Carol Handley MD: Dianna Rose BONA FIDE "Street" STEVE COLE "Again"	JRN/(Jones NAC)/Mational PD: Steve Hibbard MD: Laurie Cobb PATTI AUSTIN "Never" KIRK WHALUM "My" NATALIE COLE "Snowfall" DOWN TO THE BONE "Brooklyn" QUINCY JONES "Sa"					
WNUA/Chicago, IL PD: Bob Kaake APD/MD: Steve Stiles NORMAN BROWN "Nowhere"	WFSJ/Jacksonville, FL PD: Hank Dole APD/MD: Craig Williams NORMAN BROWN "Nowhere"	WJCD/Norfolk, VA OM/PD: Maxine Todd MD: Larry Hollowell No Adds	KCJZ/San Antonio, TX PD: Norm Miller MD: Leif Calberg No Adds	WHCD/Syracuse, NY PD: Butch Charles APD/MD: Kenny Dees CALDWELL & SCOTT "Show" QUINCY JONES "Sax"	47 Total Reporters 44 Current Reporters 44 Current Playlists					
WNWV/Cleveland, OH PD/MD: Bernie Kimble CRAIG CHAQUICO "Forbidden" BONEY JAMES "Language" NORMAN BROWN "Nowhere"	KCIY/Kansas City, MO PD: Steve Wiersman MD: Michelle Chase NATALIE COLE "Snowfall" RICHARD ELLIOT "Chill" JEFF GOLUB "Velvet"	WLOQ/Orlando, FL PD: Bill Wise MD: Patricia James GABRIELA ANDERS "Fantasia" CRAIG CHAQUICO "Forbidden" NORMAN BROWN "Nowhere" DOWN TO THE BONE "Brooklyn" BILL SHARPE "Light"	KIFM/San Diego, CA PD: Mike Vasquez APD/MD: Kelly Cole NATALIE COLE "Snowfall" NORMAN BROWN "Nowhere" CRAIG CHAQUICO "Forbidden" RIPPINGTONS "Summer"	WJZT/Tallahassee, FL PD: Denny Alexander CALDWELL & SCOTT "Show"	Reported Frozen Playlist (1): WYJZ/Indianpolis, IN Did Not Report. Playlist Frozen (2): KCYVØklahoma City, OK KYOT/Phoenix, AZ					

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### NAC/Smooth Jazz Playlists

FIND COMPLETE PLAYLISTS FOR ALL NAC REPORTERS ON R&R ONLINE MUSIC TRACKING

MARKET #j	MARKET #2	TS FOR ALL NAC REPORTERS ON R&		MARMEY AP
WOCD/New York         Smooth, Jase           Emmis         CD2,1019           Mullen/Laboy         CD2,1019           12+ Cume 1,307,000         IOth ANNIVERSARY	KTWV/Los Angeles           Infinity           (310)         840-7180           Brodie/Stewari           12+         Cume 1.028,500	MARKET #3 WNUA/Chicago Chancellor (312) 645-9550 Kaake/Stiles 12+ Cume 819,200 WHUA 95.5 Surrow Jacz	MARKET #4 KKSF/San Francisco Chancellor (115) 097-5555 Goldstein/Lawrence 12+ Curre 464.300 KKSF 103.7	MARKET #5 WJJZ/Philadelphia Chancellor (215) 508-1200 Gress/T022l 12+ Cume 581,400 WJJZ 10G,1
PLAYS         GI (00)           33         JEFF GOLUBI/Velvet Touch         28356           33         JEF GOLUBI/Velvet Touch         28356           33         JEFF GOLUBI/Velvet Touch         28356           33         NITE FLYTE/Open Your Heart         27522           24         32         SOUL BALLET/Her Joyride         26688           32         25         RIPPINGTONS/Summer Lovers         20850           24         24         BONEY JAMES F/SHAI/III Aways Love         20016           23         24         PATI LAUSTI/NI/n And Out.         20016           23         23         ROEFR SMITH/Off The Hone/A         19182           23         23         ROEFR SMITH/Off The Hone/A         19182           20         DOWN TO THE BONE/Long Way From	PLAYS         GI (00)           26         25         TOM SCOTT //Smokin' Section         16825           23         25         TOM SCOTT //Smokin' Section         16825           23         25         24         BONEV JAMES/Into The Blue         16825           24         BONEV JAMES/Into The Blue         16152         24           23         RICK BRAUN/A Very Good Thing         15479           20         22         GEORGE BENSON/Cluise Control         14806           19         22         DAVID BENDIT/ReJøyce         14806           17         77         MICHAEL PANS/IK And Satin         10768           16         16         SPYRO GYRAS/IK And Satin         10768           15         16         JA2ZMASTERS/L ost In Space         10095           17         15         MARCOS ARIEL/Green Eyes         10095           17         15         MARCOS ARIEL/Green Eyes         10095           17         16         MARCOS ARIEL/Green Eyes         10095           17         15         MARCOS ARIEL/Green Eyes         10095           17         16         MARCOS ARIEL/Green Eyes         10095           17         14         LEF RIEL/DROWT/Insit Love         942	PLAYS         GI (00)           12         25         PETER WHITE/Anitum Day         12600           21         225         PETER WHITE/Anitum Day         12600           21         225         PETER WHITE/Anitum Day         12600           21         2262         WAREN HILL/Take Me Away         12096           23         WAREN HILL/Take Me Away         11592           21         STEVE COLE/Say It Again         10584           20         18         NITE FLYTE/Den Your Heart         9072           13         IS         SAMPLE F/HAH MAWAY/Fever         8064           13         IS         GOTAIn The City Life         7560           14         15         IS OLAID BENDIT/ReJoyce         7560           15         IGAAWA         PETER - Mevelation 01.         7560           15         IS OLA BALLET/Her Jayride         7056         751           14         BRIAN TAROUIN/Dartin Dartin Baby         7056         7561           15         BONEY JAMEX/I Suit Believe         7056         7056           15         BONEY JAMES/Into The Bule         6552         7512         SPECIAL EFX. Mianin         6048           10         I UATALIF COLES/Savin The Garden         7056	PLARS         EI 100           Lw Tw ARTIST/TITLE         GI 100           22         DAVID BENOT//ReJoyce         7061           23         23         ROGER SMIT/A01 The Hook         7061           24         23         BRAXTON BROTHERS/Just Believe         7061           25         23         BRAXTON BROTHERS/Just Believe         7061           22         22         BUEZEUM/Esperanza         6754           22         22         CHRIS BOTT/Drive Time         6754           22         22         CHRIS BOTT/Drive Time         6754           22         22         CHRIS BOTT/Make Five         4298           13         RC FORCE         /////Reventation OL         3991           13         32         CFORCE         /////Reventation OL         3991           13         32         CFORCE         ////////////////////////////////////	PLAYS         GI (00)           32         BRIAN BROMBERG/September         11488           32         BRIAN ULBERTSON/ON MY Mind         11488           32         BRIAN CULBERTSON/ON MY Mind         11488           32         BRIAN CULBERTSON/ON MY Mind         11488           32         BRIAN CULBERTSON/ON MY Mind         11488           32         BONEY JAMES/Into The Blue         11488           32         SIRK WHALUM/Ascension         11488           32         BONEY JAMES/Into The Blue         11488           32         SIRVE FUARTHAWAY/Fever         6462           14         GLUBAVelvet Touch         5744           15         STEVE COLE/Say It Again         5385           15         S3D FORCE, Revelation 01.         5385           14         ERIC MARIENTHAL/Mercy, Mercy         5026           14         TEPING (IDNSSummer Lovers         5026           15         S3D FORCE, Nevelation 01.         5385           14         BRIPMAS Summer Lovers         5026           15         SAD FORCE, Nevelation 01.         5385           14         BRIPAN SAVAGE/Soul Tempation         4667           15         BRIAN TAROUNND-Arin Darini Baby         4667
MARKET #6           WWW/Detroit           Infinity         (248) 855-5100           Sieeker/Kovach         2.2           12+ Cume 430,100         Image: Cume 430,100           Prefer White/Autum Day           24 24         ROBGR SMITH/011 The Hook           7152         222           24 24         ROBGR SMITH/011 The Hook           7152         22           23 22         PETER WHITE/Autum Day           6556         24 21           24 00 EGR SMITH/011 The Hook         7152           25 20         BRIAN RROMELDThe Way To You           24 01         NELSON RANGELDThe Way To You           25 20         BRIAN RROMEERG/September           26 14         INPINIGTORY/Strimmer Lovers           27 20         BRIAN RROMERG/September           28 20         ERIC ANSI/KOF Real           3674         10 3           31 3         FILC ESS/KOF Real           3674         374           10 3         DAVID BENOIT/Relogoe           3674         375           10 3         DAVID BENOIT/Relogoe           3674         375           10 3         DAVID BENOIT/Relogoe           374	MARKET #7           KOAI/Dallas /Infinity (214) 630-3011 Fischer/Kincaid 12+ Cume 295.503           TANS           PLAYS           Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2"Colspan="2">Colspan="2"Colspan="	MARKET #3         Greater Media (617) 822-9600 Maldonado 12+ Cume 263.000         Concerting Colspan="2">Concerting Concerting Colspan="2">Concerting Colspan="2">Concerting Colspan="2">Concerting Colspan="2">Concerting Colspan="2">Concerting Colspan="2">Concerting Concerting Colspan="2">Concerting Colspan="2"         2       Concerting Colspan="2"         Concerting Colspan="2"         Concerting Colspan="2"         Concerting Colspan="2"         Concerting Colspan="2"         Concerting Colspan="2"         Concerting Concerting C	MARKET 49           WJZW/Washington ABC         Market           (202) 895-2300         Image: Comparison of the state o	MARKET #11           WLVE/Miami           Clear Channel           (305) 654-9494           Michael/Taylor           12+ Cume 366.800           PLATE           Location 11/2           PLATE           Colspan="2">Colspan="2"Colspan="
MARKET #12         WJZF/Alianta Cox (404) 897-7500 Edwards 12: come 239,500         ID 4.1 FM W 12 ARTIST/ITLE         ID 4.1 FM W 12 ARTIST/ITLE         GI 000)         SAMPLE F/HATHAWAV/Ever         3522         31 32 SAMPLE F/HATHAWAV/Ever         3522         29 31 3RD FORCE. /Revelation OL.         3441         32 SAMPLE F/HATHAWAV/Ever         3522         31 3RD FORCE. /Revelation OL.         3441         13 3RD FORCE. /Revelation OL.         3441         13 BR DFORCE. /Revelation OL.         13 BR DFORCE. //Revelation OL.         14 BEASLE/// Via Knew         1998         14 BCASLE/// Via Knew         1998         17 WALTER BEASLE//// You Knew         10M SCIT_/STORMER         10M SCIT_/STORMER         10         110	MARKET #14           Sandusky (425) 373-5536 Handiey/Rose 12- Cums 232, 700           Image: Comparison of the state of the state (1990)           Image: Comparison of t	PLASE         GLASE           RIFM/San Diego         Jefferson-Piloi           (619) 291-9797         Vasquez/Cole           12 - Cume 248.200         DELECTOR           DELECTOR         24.200           PLAYS         GLOBE           Lw TW         ARTIST/TITE         GLOBE           NIE FLYTE/Dpen You Heat         2574           17 18         NIE FLYTE/Dpen You Heat         2574           17 18         BOGER SMITH-Oft The Hook         2574           17 18         BOGER SMITH-Oft The Hook         2574           17 18         BOREY JAMESInto The Blue         2574           18 18         SAPPHRON DOBIOS Soulmates         2574           17 15         FEIER WHTE Autum Day         2145           15 14         SAMPLE F/HATHAWAY Fever         2002           16 13         GABRIELA ANDERS/Manting         1716           11 11         DAVID BENOIT/RBUY         1753           18 10         SAMPLE F/HATHAWAY Fever         2002           16 13         GAND WELL & NADERS/Manting         1716           11 11         DAVID BENOIT/RBUY         1763           19 10         BLUEZEUM/Espanza         1430           10 10         BLUEZEW/Espanza	MARK 1 #22           WSJT/Tampa Infinity (727) 577-5912 Block         Construction           12,7 Cume 232,700         Construction           Purys         Construction           12,7 Cume 232,700         Construction           Purys         Construction           12,4 Came 232,700         Construction           Purys         Construction           12,4 Came 232,700         Construction           Purys         Construction           12,4 Came 232,700         Construction           Parts         Construction           12,4 Came 232,700         Construction           Parts         Construction           14,4 Came 232,700         Construction           Parts         Statistic Construction           12,4 Came 232,700         Construction           24,2 Came 232,700         Construction           24,2 Came 232,700         Statistic Construction           24,2 Came 24,744         Construction           24,2 Came 24,744         Construction	MARIKET #28           KHIH/Denver Clear Channel (303) 694-6300 Taylor/Marguart 12-Cume 203,400           Colspan="2">Colspan="2"Colspan="2
MARKET #24         WNWV/Cleveland Elyra-Lorain (440) 236-9283 Kimble         12- cume 253.400       Implementation of the second cume 253.400         Law 2000	MARKET #25           KKJZ/Portand Infinity (503) 223-0300 Warren/Murray 12- Cume 125.500           PLA'S           Image: Comparison of the state of th	MARKET #28           KSSJ/Sacramento Entercorm (916) 334-7777 Jones 12+ Curne 130.200           PLAYS           LW TW ARTIST/ITLE         GL (00)           22 22         RIGER SMITH/OH The Hook         2002           23 23         KIM WALERS/Easy Going         2002           21 24         ROGER SMITH/OH The Hook         2002           23 25         KIM WALERS/Easy Going         2002           19 21         MONICA/Angel O' Mine         1911           20 20         JANGO/WILH Your Love         1820           17 19         SARAH MCLACHLAN/Angel         1729           16 17         JAMEN WHALUM MY AII         1547           17 17         KIRK WHALUM MY AII         1547           18 17         SGMAYL ETAHTHAWAY/Fever         1456           17 15         SPHIO GHA/SIK And Satin         1001           11 11         DAVID BENOIT/ReJoyce         1001           10 11         JAZZMASTERS/Lost in Space         1001           10 10         RIPH/NGTONS/Summer Lovers         910           11 10         DAVID BENOIT/ReJay Validarid         819           11 11         DAVID BENOIT/ReJay Validarid         819           11 11         DAVID Spaca <td< td=""><td>MARKET #30           KICIY/Kansas City Sinclair (913) 514-3000 Wiersmanc/hase 12- come 152: 300         DG.5. Junc           Variation Strategy         Defection Strategy           12- come 152: 300         Defection Strategy           PLAY         Come 152: 300           PLAY         Come 152: 300           12- Come 152: 300         Defection Strategy           27: 28         JANGORWITH You Love         2520           27: 28         JANGORWITH You Love         2520           27: 28         JANGORWITH You Love         2520           27: 28         GOTAIn The City Life         2520           27: 27         ERIC MARIENTHAL/Mercy Mercy.         2430           27: 27         ERIC MARIENTHAL/Mercy Mercy.         2430           27: 27         ERIC MARIENTHAL/Mercy Mercy.         2430           16: 16         SAMPLE F-HIZAHIMANAYFever         1440           17: 29 PHOL GYASIK And Satin         1080         11080           16: 12         DRIVING &amp; ALBRIGHT/Stop. Look.         1080           16: 14         NUTE Fetter Multic/Take Mercy and 1080         990           11: 15         STEVE COLE/Say It Again         990           12: 11: REINE MARIEL/The Way To You         990           13: 11: 2010 BENOKELU/The Way T</td><td>MARKET 431           WJZI//Milwaukee Milwaukee (114) 778-1933 Moreau 12 - Cume 110.900           Simoor Example 93.1422           PLAYS           Lw Two ARTISTITIE Cume 110.900           PLAYS           Colspan="2"&gt;Simoor Example 93.1422           PLAYS           Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Simoor Example 93.1422           PLAYS           Lw Two ARTISTITIE Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Simoor Example 93.1422           PLAYS           Lw Two ARTISTITIE Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Simoor Example 93.1422           PLAYS           ANGOVEN ANTISTITIE Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Colspan="2"&gt;Simoor Example 93.1422           PETER WHITE/Autum Day           133BD FORCE_Read           The Colspan="2"&gt;Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Cols</td></td<>	MARKET #30           KICIY/Kansas City Sinclair (913) 514-3000 Wiersmanc/hase 12- come 152: 300         DG.5. Junc           Variation Strategy         Defection Strategy           12- come 152: 300         Defection Strategy           PLAY         Come 152: 300           PLAY         Come 152: 300           12- Come 152: 300         Defection Strategy           27: 28         JANGORWITH You Love         2520           27: 28         JANGORWITH You Love         2520           27: 28         JANGORWITH You Love         2520           27: 28         GOTAIn The City Life         2520           27: 27         ERIC MARIENTHAL/Mercy Mercy.         2430           27: 27         ERIC MARIENTHAL/Mercy Mercy.         2430           27: 27         ERIC MARIENTHAL/Mercy Mercy.         2430           16: 16         SAMPLE F-HIZAHIMANAYFever         1440           17: 29 PHOL GYASIK And Satin         1080         11080           16: 12         DRIVING & ALBRIGHT/Stop. Look.         1080           16: 14         NUTE Fetter Multic/Take Mercy and 1080         990           11: 15         STEVE COLE/Say It Again         990           12: 11: REINE MARIEL/The Way To You         990           13: 11: 2010 BENOKELU/The Way T	MARKET 431           WJZI//Milwaukee Milwaukee (114) 778-1933 Moreau 12 - Cume 110.900           Simoor Example 93.1422           PLAYS           Lw Two ARTISTITIE Cume 110.900           PLAYS           Colspan="2">Simoor Example 93.1422           PLAYS           Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Simoor Example 93.1422           PLAYS           Lw Two ARTISTITIE Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Simoor Example 93.1422           PLAYS           Lw Two ARTISTITIE Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Simoor Example 93.1422           PLAYS           ANGOVEN ANTISTITIE Colspan="2">Colspan="2">Colspan="2">Colspan="2">Simoor Example 93.1422           PETER WHITE/Autum Day           133BD FORCE_Read           The Colspan="2">Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Colspan="2"Cols

### **Rock Playlists**

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June 25, 1999 R&R • 99





#### CYNDEE MAXWELL

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# **A Closer Look At Triumphant Award Winners**

ongratulations to all of this year's R&R Industry Achievement Award winners! The accolades were spread throughout the format, with two stations acquiring two awards apiece: WEBN/Cincinnati (for Rock Station of the Year and Rock PD of the Year) and WAAF/ Boston (for Active Rock Station of the Year and Active Rock Personality of the Year). Similarly, Elektra earned two awards (Platinum Active Rock Label of the Year and Active Rock Promotion Executive of the Year).

Additionally, a very special congratulations should be given to Rocker WAPL/Appleton-Oshkosh, WI on winning the national Station of the Year award in markets 101+. This award superseded all formatic boundaries, and 'APL shares the national title with Alternative KROQ/ Los Angeles (markets 1-25) and CHR/Pop WNNK/Harrisburg (markets 26-100).

Commenting on the station's award, GM Greg Bell said. "The honor of being Station of the Year is a wonderful recognition of the entire staff at WAPL. Randy Hawke and the entire team deserve a ton of credit for doing such a great job."

In this second year of Achievement Awards, we expanded the label category to reflect the differences between major labels (Platinum) and independent labels (Gold). It's also worthwhile to note that in every single category there was a different winner than last year on both sides of the format. The only one that even came close to winning a second time was Capricorn. Last year the label's Jeff Cook won the Rock Promotion Exec. award. This year the label itself gets the winning nod. Let's give it up for all the winners!

#### Rock

Station Of The Year: WEBN/ Cincinnati

"Thanks first and foremost to our leaders and close personal friends Randy Mitchell, Tom Oben, Gene Romeo and Marc Chapps. A major shout out to all of you who helped us play the best music money can buy. And, finally, thank you, God, Allah. Buddha and all the other higher powers for liking us the best." - OM Scott "Rhino" Reinhart

#### **Program Director Of The Year:** Michael "Dolphin" Walter, WEBN/Cincinnati

"Thank the good Lord for this award. This will

help me compensate for the fact that I have the penis of a child. Thank you, everyone, for helping me overcome my biggest maybe that's not the right word

is, my greatest shortcoming."

### Sharon Schifino,

who voted for me. I was very psyched and honored to win this award. I have been fortunate to have started and continued my career at a radio station that I am so proud to be a part

of. I am also very Sharon Schifino lucky to be part of

a format of great music fans. So to



all my reps (national and local). I would like to say, for the record, you rock, and it's a joy to work with all of you! Thanks, R&R!"

Personality Of The Year: Opie & Anthony, WNEW/New York "We demand a recount!"

**Promotion Executive Of The** Year: Jim Del Balzo, Columbia

"We all work really hard at Co-

lumbia to do the best job we can to develop careers for our artists. It's nice when the people I speak with every day recognize my efforts. I'm very lucky to have

great music and a great staff to work Jim Del Balzo with. Thanks to

#### Platinum Label Of The Year: Warner Bros.

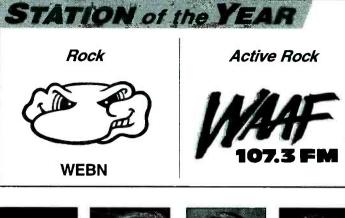
"Wow. We didn't expect this. Thank you to everyone who voted for us. Hopefully we can continue to provide great customer service." -Mike Rittberg, VP/ **Rock Promotion** 

#### Gold Label Of The Year: Capricorn

"This award is wonderful. On behalf of Phil Walden, Jeff Cook and the Capricorn staff, I'd like to thank our peers at radio and records for their recognition of our artists, our efforts and our love of Rock radio." -Michelle Meisner, Sr. National Promotion Director

#### Active Rock **Station Of The Year:** WAAF/Boston

"We were just thrilled to be nominated with such a great group of radio stations and really weren't expecting to win. But the entire staff, and even Entercom, is extremely thrilled to have been given the award. Thanks to everybody who voted for us. Now vote for us again next year, or I'll kick your ass!" --- PD Dave Douglas











Keith Hastings

John Osterlind

George Cappellin

#### **Program Director Of The Year:** Keith Hastings, WLZR/ Milwaukee

"My congratulations to The Lazer programming staff. This award is as much indicative of their talent and success as it is of mine."

#### **Music Director Of The Year: Cindy Scull, KEGL/Dallas**

"It is both a thrill and an honor to be named Active Rock Music Director of the Year! You know, there's the old saving that a manager is only as good as the people that he or she hires to support them. Well, I think that works in reverse as well. Throughout my career, I have been incredibly fortunate to work closely with great program directors like Doug Sorensen and Greg Stevens. Without the support of their expertise and knowledge. I would not be where I am today. Thanks everyone for making this the best year of my career!"



Opie & Anthony

#### Personality Of The Year: John Osterlind, WAAF/Boston

"It's really unbelievable. We've been working hard at doing what we do for a long time now, and it's terrific to finally be recognized for that.'

#### **Promotion Executive Of The** Year: George Cappellini, Elektra

"I'm thrilled and honored to receive the coveted R&R Promotion Exec. of the Year award from my peers at radio and at the labels. It shows that hard work does pay off. And it's a tribute to what I value most and hold in the highest regard in this business - and that is relationships."

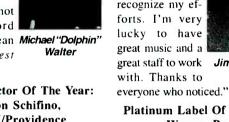
#### Platinum Label Of the Year: Elektra

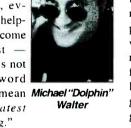
"This award is a tribute to the field staff and the hard work that Al Tavera and Hilaire Brosio put in every day. This is their award - but it stays in my office!" -George Cappellini, VP/Rock Promotion

> Gold Label of the Year: Wind-up

"Thank you. R&R and all of Rock radio, for this honor. We couldn't have achieved this without your support." -Joanne Grand, National Dir./Rock & AAA Promotion

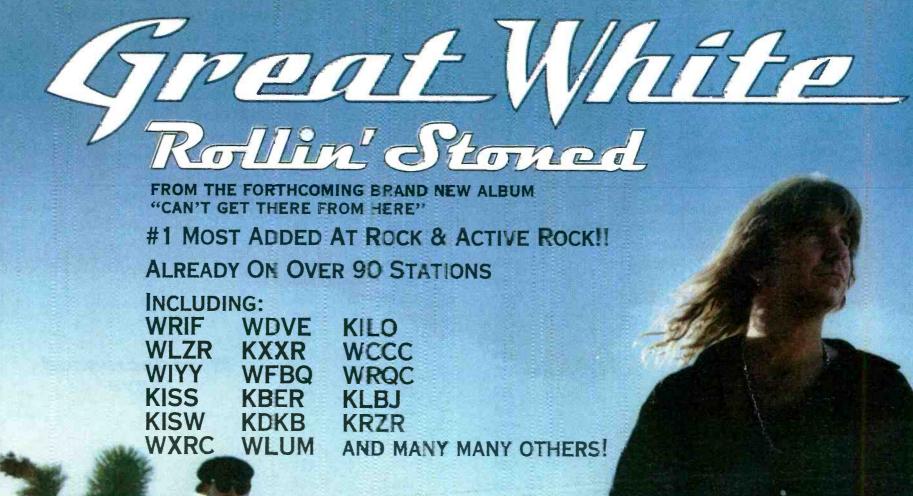






### what I mean Michael "Dolphin" **Music Director Of The Year:** WHJY/Providence "Thank you so much to everyone

### THEY NEVER STOPPED ROCKING THEY JUST WENT OUT TO GET MORE BEER



# SEE GREAT WHITE AND RATT ON TOUR NOW WITH POISON AND L.A. GUNS

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ALBUM IN STORES TUESDAY, JULY 6



# Rock Top 50

LAST WEEK	THIS	- Vune 23, 1333	TOTAL PLAYS		GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS		
WEEK		ARTIST TITLE LABEL(S)	TW	LW				Most Added ®	
_	1	<b>DEF LEPPARD</b> Promises (Mercury/IDJMG)	1559	_	103446 87322	4	69/0	ARTIST TITLE LABEL(S)	AD
_	2	PEARL JAM Last Kiss (Epic)	1292 1233	_	81874	6 6	65/2 68/0	GREAT WHITE Rollin' Stoned (Portrait/Columbia)	3
-	3	LENNY KRAVITZ American Woman (Maverick/Virgin)	1233	_	78682	15	66/0	JONNY LANG Second Guessing (A&M)	1
_	4	BUCKCHERRY Lit Up (DreamWorks)		_	68969	20	62/0	SCORPIONS Mysterious (Koch)	1
-	-5	<b>OLEANDER</b> Why I'm Here ( <i>Republic/Universal</i> )	1090		71535		67/3	WIDESPREAD PANIC Dyin' Man (Capricorn)	1
-	6	<b>RED HOT CHILI PEPPERS</b> Scar Tissue (Warner Bros.)	1069	_		4		VERVE PIPE Hero ( <i>RCA</i> )	1
—	7	COLLECTIVE SOUL Heavy (Atlantic)	1031	_	81349 69248	24	63/0 54/0		
-	8	CREED One (Wind-up)	880	_	53942	26 12	54/0 58/1	SAMMY HAGAR Shag (MCA)	
_	9	TRAIN Meet Virginia (Aware/Columbia)	834	_	48152			PRETENDERS Human (Warner Bros.)	
	10	LIT My Own Worst Enemy (RCA)	783	_	40152	14	50/0	SANTANA I/ROB THOMAS Smooth (Arista)	
	11	COLLECTIVE SOUL No More, No Less (Atlantic)	761	_		3	55/2	STYX Everything Is Cool (CMC)	
_	12	ALICE IN CHAINS Get Born Again (Columbia)	753	_	46734	3	56/2	TONIC You Wanted More (Universal)	
_	13	BAD COMPANY Hammer Of Love (Elektra/EEG)	736		44163	5	52/1		
-	14	TOM PETTY & THE HEARTBREAKERS Room At (Warner Bros.)	708	—	42858	10	44/0		
-	15	BLACK CROWES Go Faster (American/Columbia)	696	_	52787	4	48/2		
-	16	METALLICA Whiskey In The Jar (Elektra/EEG)	668	_	41461	23	51/0		
-	17	SAMMY HAGAR Shag (MCA)	622	_	35222	2	54/9		
	18	SAMMY HAGAR Mas Tequila (MCA)	617	_	35314	16	49/0		
-	19	JAKE ANDREWS Time To Burn (Jericho)	595	—	38452	11	41/0		
ake	20	TONIC You Wanted More (Universal)	588	—	40629	2	59/7		
	21	<b>POUND</b> Upside Down (Island/IDJMG)	484	—	39447	11	48/0	Most Increased	1
-	22	SUSAN TEDESCHI Rock Me Right (Tone Cool/Rounder/Mercury/IDJMG			29336	8	41/0	Plays	
	23	SHADES APART Valentine (Universal)	419	_	28850	9	39/0	Flays	тот
-	24	FEAR FACTORY Cars (Roadrunner)	402		20263	6	31/0	ARTIST TITLE LABEL(S)	PLA
-	25	NEW AMERICAN SHAME Under It All (Lava/Atlantic)	349	—	23670	4	35/0		
_	26	KORN Freak On A Leash (Immortal/Epic)	321		18771	13	26/0		
_	27	FUEL Jesus Or A Gun (550 Music/ERG)	313	_	14508	8	38/0		
_	28	METALLICA Die, Die My Darling (Elektra/EEG)	310	_	19499	4	29/0		
_	29	GODSMACK Keep Away (Republic/Universal)	297	—	17989	7	32/0	Trending Information Will Return Next We	ek
_	30	GOO GOO DOLLS Black Balloon (Warner Bros.)	278		18677	2	28/5		
	31	INDIGENOUS Things We Do (Pachyderm)	260	—	17713	10	23/0		
_	32	LOUDMOUTH Fly (Hollywood)	251	—	19065	15	26/0		
	33	KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)	240	_	13087	5	25/2		
	34	SOULMOTOR Guardian Angel (CMC)	233		11855	10	25/1		n gan sa julada
	35	JOHN MELLENCAMP Eden Is Burning (Columbia)	227		14686	4	21/0		
	36	BLINK 182 What's My Age Again? (MCA)	219	—	13867	5	24/2		
_	37	SANTANA f/ROB THOMAS Smooth (Arista)	218		15448	1	24/8		
	38	SCORPIONS Mysterious (Koch)	208	-	11514	1	31/15		
_	39	BAD COMPANY Hey, Hey ( <i>Elektra/EEG</i> )	207		10816	17	28/0	<b>Breakers</b> ®	
	40	<b>BLACK CROWES</b> Only A Fool <i>(American/Columbia)</i>	193		9902	18	28/0		
	40	<b>OFFSPRING</b> The Kids Aren't Alright <i>(Columbia)</i>	191		9968	2	19/1		
_	41	EVERLAST Ends (Tommy Boy)	187	_	13440	9	19/0	TONIC	
	42	PAPA VEGAS Bombshell ( <i>RCA</i> )	181	_	6923	6	22/0	You Wanted More (Universal)	
	43	TOM PETTY & THE HEARTBREAKERS Free Girl Now (Warner Bros.)	169	_	17351	16	26/0	TOTAL PLAYS TOTAL STATIONS/ADDS	CH
	44.	EDDIE MONEY Don't Say No Tonight <i>(CMC)</i>	169		8697	6	15/0	588 59/7	2
		<b>DOKKEN</b> Maddest Hatter <i>(CMC)</i>	152	_	7875	1	18/3		
	46	GOO GOO DOLLS Dizzy (Warner Bros.)	146		8728	19	17/0		
_	47	SILVERCHAIR Ana's Song (Open Fire) (Epic)	140		7747	2	19/4		
-	48	DEF LEPPARD Paper Sun (Mercury/IDJMG)	133	_	7953	1	9/1		
	49		129	_	7933	3	3/1 16/2		
-	50	SPLENDER Yeah, Whatever (C2/Columbia)	123		7240	3	10/2	Most Added is the total number of new adds officially reported to	

74 Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 500 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour persons times number of plays (times 100). © 1999, R&R Inc. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

WYAV



#3 Most Added FMQB Hot Trax #5 Most Added Album Network Power Cuts New Album: Brave New World In Stores This Tuesday!!!

"COOL" Out Of The Box At Over 50 Including: WNCX WRXK KTAL KSHE WDHA WXRX KQRS WPLR WNCD Cuts KYYS WRBR WKQZ WZZO WROQ KRZZ

WTPA

"Everything Is Cool"

WFBQ



### **Most Played Recurrents**

**EVERLAST** What It's Like (Tommy Boy)

LENNY KRAVITZ Fly Away (Virgin)

KENNY WAYNE SHEPHERD Blue On Black (Revolution/Reprise)

GOO GOO DOLLS Slide (Warner Bros.)

EVE 6 Inside Out (RCA)

**CREED** My Own Prison (Wind-up)

**CREED** What's This Life For (Wind-up)

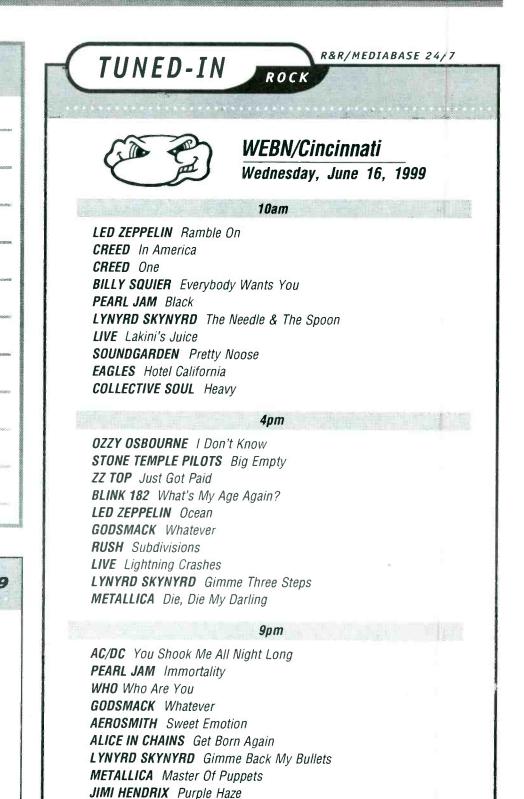
**TRAIN** Free (Aware/Columbia)

JONNY LANG Still Rainin' (A&M)

**ROB ZOMBIE** Dragula (Geffen)



AZTEK TRIP Beautiful (Iguana) CHROME LOCUST New World Disorder (MIA) CUFF I Don't Want To Live This Way (Atlantic) FACE TO FACE God Is A Man (Lady Luck/Beyond) GRINSPOON More Than You Are (Grudge/Universal) HATE DEPARTMENT Release It (Restless) KULA SHAKER Shower Your Love (Columbia) PORTABLE Help Yourself (TVT) PROTEIN Lemonade (Work/ERG) GEORGE THOROGOOD & THE DESTROYERS Be Bop Grandma (CMC)



LED ZEPPELIN Whole Lotta Love



### Reporters

#### Stations and their adds listed alphabetically by market \*=Mediabase 24/7 monitored stations

WPYX/Albany, NY \*

KZRR/Albuquerque, NM \*

OM: Frank Jaxon PD: Phil Mahoney MD: Rob Brothers LIMP BIZKIT GREAT WHITE VERTICAL HORIZON

WZZO/Allentown, PA \* PD: Robin Lee MD: Keith Moyer 7 STYX 6 GREAT WHITE 3 DOKKEN

KWHL/Anchorage, AK PD: Dan Thomas MD: Kathy Mitchell ORANGE 9MM

WAPL/Appleton, WI Int. PD: Ross Maxwell It. PD: Ross M JONNY LANG OOVETAIL JOINT BIG BAD ZERO

WZXL/Atlantic City, NJ PD: Steve Raymond MD: Kathy Coro ID: Kathy Coro Jonny Lang Great White Splender Santana F/ROB THOMAS Collective Soul Scorpions

WKGB/Binghamton, NY PD: Jim Free MD: Tim Boland 7 JONNY LANG VERVE PIPE SCORPIONS GREAT WHITE GEORGE THOROGOOD.

WRQK/Canton, OH \* OM: Chuck Stevens Asst. OM: Todd Downerd GREAT WHITE

WPXC/Cape Cod, MA OM: Steve McVie PD: Suzanne Tenair APD/MD: Brian Kelly LIMP BIZKIT SILVERCHAIR

KRNA/Cedar Rapids, IA PD: Joe Nugent MD: Tommy Lang 3 GREAT WHITE

WYBB/Charleston, SC \* OM: Charlie Kendall MD: John Bloodwell

WKLC/Charleston, WV Mike Rappapor PD/MD: TONIC

WEBN/Cincinnati, OH \* OM: Scott Reinhart PD: Michael Walter MD: Bob Garrett VERVE PIPE SILVERCHAIR SANTANA F/ROB THOMAS

WVRK/Columbus, GA D/MD: Brian Water VERVEPIPE SCORPIONS

WRKI/Danbury, CT PD: Tom Bass MD: Mary Scanion SANTANA F/ROB THOMAS SPLENDER VERTICAL HORIZON

74 Total Reporters 73 Current Reporters 72 Current Playlists

**Did Not Report, Playlist** Frozen (1): KKEG/Fayetteville, AR

Did Not Report For Two **Consecutive Weeks:** Data Not Used (1): WWCT/Peoria, IL

**Moves From Active** Rock To Rock (1): WXRA/Greensboro, NC

ROCK KRQC/Monterey, CA WTUE/Dayton, OH \* PD/MD: Rick Anderson APD: Dave "Big Dog" Cockrell PRETENDERS GREAT WHITE WIDSSPREAD PANIC DRAINS.TH. HONKY TOAST PD: Mike Thomas APD/MD: John Beaulieu BLACK CROWES KLAQ/El Paso, TX \* PD/MD: "Magic" Mike R APD: Glenn Garza SILVERCHAIR SANTANA F/ROB THOMAS POWERMAN 5000 WCLG/Morgantown, WV

WRKT/Erie, PA

JONNY LANG SCORPIONS GREAT WHITE WALTER TROUT CHLORINE

DMD: Doc West GREAT WHITE GOO GOO DOLLS FINGER ELEVEN WIDESPREAD PANIC

PD: Trevor Scott MD: David Riley

GOO GOO OOLLS

WSTZ/Jackson, MS \* PD/MD: Kevin Keit WIDESPREAD PANIC VERVE PIPE

KATIES DOVETAIL JOINT

FINGER ELEVEN

APD: John Griffi MD: Big Marty COLLECTIVE SOUL HONKY TOAST GREAT WHITE JONNY LANG

PD: Tom Wood MD: Jimmy Edwards JONNY LANG SANTANA FROB THOMAS GREAT WHITE SCORPIONS

VP/Prog.: Bob Buchman Ops. Dir.: Eric Wellman

KLOS/Los Angeles. CA \*

PD: Rita Wilde MD: Jim Vilianueva SAMMY HAGAR

PD/MD: Vance She GREAT WHITE VERTICAL HOR! ZON

KFRQ/MCAllen, PD/MD: Shilo Shev Great White Verbena Fingereleven Honky toast Jonny Lang Pretenders Verve Pipe Widespread Panic

PRETENDERS SCORPIONS JONNY LANG 13

KOMP/Las Vegas, NV

10 10

PD/MD: Jeff Miller APD: Jim Harrison MD: Chris Robbins SANTANA F/ROB THOMAS SCORPIONS VERVE PIPE VP/Programming: Ron Kilne MD: Sammy Stone SCORPIONS JONNY LANG WDHA/Morristown, NJ WDHA/MOTHSTOWN, NJ Dir/Rock Prog.: Lenny Bloch APD/MC: Terrie Carr 2 WIDESPREAD PANIC 2 GREAT WHITE 1 JONY LANG 1 STYX SCORPIONS PRETENDERS W77B/Ft. Pierce, FL PD: Rich Dickerson APD/MD: Woody Ma

WPLR/New Haven, CT \* PD: John Griffin MD: Pam Landry WXKE/Ft, Wayne, IN JONNY LANG RED HOT CHILI... STYX GREAT WHITE

WCKW/New Orleans, LA \* PD: Ted Edwards MD: Paul Marshall WNDD/Gainesville, FL TONIC GREAT WHITE

> WNEW/New York, NY \* OM/PD: Garry Wal MD: Andrea Karr 4 TONIC 2 ALICE IN CHAINS

WXRA/Greensboro, NC \* PD/MD: Tim Satterfield TONIC WKLT/NW Michigan WQCM/Hagerstown, MD PD: David Miller MD: Will Kauffman 0 PRETENDERS 0 SCORPIONS JONNY LANG BLACK CROWES PD/MD: Terri Ray PEARL JAM VERVE PIPE JONNY LANG VERBENA PRETENDERS

KATT/Oklahoma City, OK \* OM/PD: Chris Baker MD: Jake Daniels

KEZO/Omaha, NE \* PD/MD: Bruce Patr BLINK 182 GREAT WHITE JONNY LANG GOO GOO DOLLS WRZK/Johnson City, TN PDMD: Mark E. McKinney SOULMOTOR SAMMY HAGAR LIMP BIZKIT

KCLB/Palm Springs, CA PD/MD: Tish Lacey 5 KATIES WRKR/Kalamazoo, Mi PD: Ray Bauer MD: Chris Winters

WGLO/Peoria, IL OM/PD: Russ Schenk APD/MD: Tim Yilnen SAMMY HAGAR ROBERT CRAY

WMMR/Philadelphia, PA \* PD: Joe Bonadonn MD: Ken Zipeto 1 GOO GOO DOLLS TOM PETTY & HB

WKQQ/Lexington, KY \* KDKB/Phoenix, AZ \* OW/PD: Tim Maranville MD: Tracy Lea 13 GREAT WHITE ALICE IN CHAINS PD: Dennis Dil MD: RadioBoy KMJX/Little Rock, AR \*

WDVE/Pittsburgh, PA \* PD: Garrett Hart MD: Val Porter GREAT WHITE SCORPIONS

WHJY/Providence, RI \* PD: Joe Bevilacqua MD: Sharon Schfino SANTANA F/ROB THOMAS SMASH MOUTH WBAB/Long Island, NY \*

WBBB/Raleigh, NC \* OM/PD: Andy Meyer NOBOD/Inditing SUGAR RAY VERTICAL HORIZON POWERMAN 5000 WIDESPREAD PANIC FINGER ELEVEN

WTFX/Louisville, KY \* OM/PD: Michael Lee MD: Keth O'Lone REDHOTCHILI. WRXL/Richmond, VA \* PD: Brian Illes APD/MD: Rik Maybee 7 KID ROCK 6 TONIC DOKKEN WOBZ/Macon, GA

KCAL/Riverside, CA \* PD: Steve Hoffman MD: M.J. Matthews 3 GREATWHITE KFRQ/McAllen, TX \*

> WROV/Roanoke, VA \* PD: Buzz Casey MD: Heidi Krummert AZTEK TRIP VERVE PIPE WIDESPREAD PANIC

WXRX/Rockford, IL PD: Keith Edwards MD: Jamie Markley 1 GREAT WHITE 1 STYX WKQZ/Saginaw, MI \*

OM/PD: Jack Lawson APD/MD: Tom Vander Velde

STYX. VERTICAL HORIZON KBER/Salt Lake City, UT \*

OM/PD: Bruce Jones APD/MD: Helen Powers 5 GREAT WHITE SAMMY HAGAR SIMON SAYS KSJO/San Jose, CA \* R5J0/S4II JD82 PD: Jim Richards MD: Sarah Berg 2 BLINK 182 2 KID ROCK 2 LIMP BIZKIT 2 PEARLJAM 2 RED HOT CHILL... CHLORINE RED HOT CHILL...

KZOZ/San Luis Obispo, CA

KXFX/Santa Rosa, CA \* MD: Steve Garland MD: Candy Chamberlain SANTANA F/ROB THOMAS GREAT WHITE

WYNF/Sarasota, FL PD: Brian Medlin MD: Cathy Taylor WIDESPREAD PANIC FINGER ELEVEN

KISW/Seattle, WA \* VP/GM: Clark Ryan APD/MD: Clark Ryan 2 SILVERCHAIR 1 GREAT WHITE TONIC SAMMY HAGAR

WRBR/South Bend, IN PD/MD: Joe Turne 3 STYX VERVE PIPE KATIES WIDESPREAD PANIC

KXUS/Springfield, MO PD/MD: Mark McCli APD: Dave Roberts No Adds

WAQX/Syracuse, NY VVAUX/Syracuse, N PD: John McCrae APDMD: Dave Frisina JONNY LANG GREAT WHITE VERBENA BAD COMPANY DFFSPRING ROBERT CRAY

WZZQ/Terre Haute, IN

PD: Jeff Strange APD/MD: Debbie Hunter No Adds

WIOT/Toleda, OH \* OWPD: Darrin Arriens APD: Don Davis MD: Will Worster GREAT WHITE SCORPIONS VERVE PIPE

KLPX/Tucson, AZ \* DOKKEN GREAT WHITE PRETENDERS

KMOD/Tulsa, OK \* MD: Rob Hurt WIDESPREAD PA GREAT WHITE JONNY LANG DEFLEPPARD PANIC

WRDX/Wilmington, DE \* PD/MD: Bob Watton 5 SAMMY HAGAR 4 TONIC

WRQR/Wilmington, NC PD/MD: Christine Martinez WIDESPREAD PANIC

KATS/Yakima, WA PD/MD: Ron Han 20 GREAT WHITE POWERMAN 5000 DOVETAIL JOINT GOD GOD DOLLS PRETENDERS

WNCD/Youngstown, OH PD: Chris Patrick MD: Dom Nardella JONINY LANG SAMMY HAGAR SCORPONS STYX

KZRK/Amarillo, TX PD: Eric Slayter MD: J. Curry G00 G00 DOLLS WIQB/Ann Arbor, MI OM: Mark Thompson APD/MD: Ken Ward

VERVE PIPE GOO GOO DOLLS KLBJ/Austin, TX \*

OM: Jeff Carrol MD: Loris Lowe SANTANAF/ROB THOMAS GREAT WHITE

KRAB/Rakersfield\_CA \* PD: Chris Squires MD: Danny Spanks OLEANDE

WIYY/Baltimore, MD PD: Rick Strauss APD/MD: Rob Heckman GREAT WHITE MOTLEY CRUE SCORPIONS POWERMAN 5000 LIMP BIZKIT MEGADETH GREAT WH

WCPR/Biloxi, MS

OM: Kenny Vest PD: Wayne Watkins APD/MD: Scot Fox DRAIN S.T.H. STAIND VERVE PIPE VERBENA FINGER ELEVEN

WAAF/Boston, MA \* PD: Dave Douglas MD: John Osterlind LIMP BIZKIT VERBENA STAIND SANTANA FÆVERLAST

WKPE/Cape Cod, MA PD: Dan Towe MD: Cat VERVE PIPE VERBENA GREAT WHITE MINISTRY

WXRC/Charlotte, NC \* GREAT WHITE SCORPIONS POWERMAN 5000

MINISTRY HONKY TOAST

ORGY

KFMF/Chico, CA PD: Marty Griffin APD/MD: Lisa Kelly GREATWHITE DRAINS TH. CHLORINE

KROR/Chico. CA PD/MD: Don Wilson PEARLJAM NEW AMERICAN SHAME HONKY TOAST

KILO/Colorado Springs, CO \* Stn. Mgr./OM: Rich Hawk APD/MD: Don Jantzen 3 DRAINS.T.H.

WAZU/Columbus, OH \* PD: Charley Lake APD/MD: Joe Show SIMON SAYS STATIC-X TONIC

WBZX/Columbus, OH \* PD: Hal Fish APDMD: Ronni Hunter FACE TO FACE

KNCN/Corpus Christi, TX MONYOUTPUS CITI PD: Kelli Cluque MD: AJ Jones SANTANAF/ROB THOMAS GREAT WHITE HONKYTOAST

KEGL/Dailas, TX \* PD: Greg Stevens APD/MD: Cindy Scull No Adds

KBPI/Denver, CO \* PD: Bob Richards MD: Willie B. Hung 4 INSANE CLOWN POSSE

**KAZR/Des Moines. IA \*** PD: Sean Elliot MD: Paul Oslund 1 DEFTONES MACHINEHEAD STAIND VERBENA PORTABLE

WRIE/Detroit MI \* OM: Doug Pock MD: Troy Hens 8 SPONGE 5 VERVE PIPE 4 GREAT WHITE

WGBF/Evansville, IN PD: Mike Sanders MD: Turner Watson 5 GREAT WHITE JONNY LANG CHI ORINE CHLORINE KATIES BIG BAD ZERO

WRCO/Favetteville, NC \* PD/MD: Greg Patrick No Adds

WWBN/Flint, MI

ACTIVE ROCK

KFMX/Lubbock, TX

M/PD: Wes Nessma SANTANA F/ROB THOMAS WIDE SPREAD PANIC SCDRPIONS GREAT WHITE BAD COMPANY

WJJ0/Madison, WI \*

WGIR/Manchester, NH

WMFS/Memphis, TN \*

OM/PD: Glen Gard APD: Blake Patton

DRAINS.T.H. VERTICAL HORIZON GREAT WHITE

PD: Todd Thomas MD: Kristin Burns

PD: Addison Wakef MD: Dave Clapper 1 ORANGE 9MM STAINO

WZTA/Miami EL\*

WLZR/Milwaukee, WI

KXXR/Minneapolis, MN \*

WBQC/Minneapolis, MN \*

OM: Dave Hamilton PD: Wade Linder APD/MD: Ryan Castle

PD: Lauren MacLeash APD/MD: Jay Philipott GREAT WHITE

KHOP/Modesto, CA \*

WBAT/Monmouth-Ocean, NJ \*

COMPOP: Dave Taylor APD: Dave Taylor APD: Dan Kennedy MD: Dave Sparks 2 GREAT WHITE ORAINS.TH. STAIND OFSPRING POWERMAN5000 HDNKY TOAST

PD: Carl Craft APD/MD: Robyn Lane

KMBY/Monterey, CA

WKZQ/Myrtle Beach, SC

OM/PD: Eric S. Hall APD/MD: Summer James WIDESPREAD PANIC VERTICAL HORIZON DRAIN S.T.H.

WNOR/Norfolk, VA \*

WJRR/Orlando, FL \*

WTKX/Pensacola, FL \*

WYSP/Philadelphia, PA \*

OM: Tim Sabean PD: Neal Mirsky MD: Nancy Palumbo GODSMACK STATIC:X POWERMAN 5000

KUPD/Phoenix, AZ \*

KUP U/PINUERIX, A PD: J.J. Jeffries MD: Bridget Ventura 4 GRINSPOON 4 RED HOTCHILL. 3 ORAINS.T.H. 3 STAIND 3 TONIC

PD: Joel Sampson APD/MD: Mark the Shark 8 CREASE STAIND

PD: Dick Sheetz APD/MD: Pat Lynch POWERMAN 5000

PD: Harvey Kojan APD/MD: Tim Parker

CHLORINE DRAINS.T.H. FINGER ELEVEN

PD: Chris White MD: Rich Berlin POWERMAN5000 VERVE PIPE KATIES BIG BAD ZERO FINGER ELEVEN

GREATWHIT

WZ I A/Miami, I OM/PD: Gregg Ste MD: Kimba CHLORINE DRAIN S.T.H. FINGER ELEVEN SILVERCHAIP

PD: Keith Hastings MD: Marilynn Mee 2 DEFTONES BOLT UPRIGHT STAINO DOWNEY

DOKKEN GREAT WHITE SCORPIONS FINGER ELEVEN CHLORINE

DOKKEN SCORPIONS GREAT WHITE VERVE PIPE

KUFO/Portland, OR \*

WHEB/Portsmouth, NH \* PD: Todd Thomas MD: Kat Kageleiry

OM: Dave Numme APD/MD: AI Scott SIMON SAYS

VERVE PIPE SILVERCHAIR

KDOT/Reno, NV

D: Jave P.

WNVE/Rochester, NY \* PD/MD: Erick And 6 FEAR FACTORY 3 BUCKCHERRY

KBX0/Sacramento, CA \*

RTALI/Sacramento Sin. Mgr.: Curtiss Johr APD: Pat Martin MD: Kylee Brooks 2 POWERMAN5000 MACHINEHEAD CHLORINE DRAINSTH. LOUDMOUTH

WXTM/St. Louis, MO \* PD/MD: Tommy 4 STAINO 1 ORGY

WZBH/Salisbury, MD PD: John Allen APD: Shawn Murphy MD: Paul McKall

KISS/San Antonio. TX \*

KIOZ/San Diego, CA \*

KTUX/Shreveport, LA

KHTQ/Spokane, WA \*

WOLZ/Springfield, IL

PD: Jeff Braun MD: John "Crash" Carroll VERVE PIPE SILVERCHAIR CHLORINE VERBENA

WXTB/Tampa, FL \*

WBUZ/Toledo, OH

PD: Bob Neumann APD/MD: Buddy Rizer

KICT/Wichita, KS \*

PD: Ron Eric Taylor APD: Robin Kreisberg MD: R.J. Davis

OM/PD: Aaron Rol APD: Chris Lloyd SILVERCHAR COLLECTIVE SDUL CHLORINE GREAT WHITE METALLICA

WXBE/Wilkes Barre, PA

71 Total Reporters

71 Current Reporters 71 Current Playlists

Moves From Active

Rock To Rock (1): WXRA/Greensboro, NC

WWDC/Washington, DC \*

PD: Chris Ammel MD: Murphy VERVE PIPE G00 G00 D0LLS

OM: Brad Hardin MD: Brian Biller

VERBENA

PD/MD: Paul Can 12 GREAT WHITE 5 STAIND VERBENA FINGER ELEVEN WIDESPREAD PANIC

RH1 U/S pOKANE PD: Gary Allen APD: Lyn Daniels MD: Angel 1 GREAT WHITE VERVE PIPE WIOESPREAD PANIC FINGER ELEVEN PRETENDERS HONKY TOAST JONNY LANG

OM: Tim Dukes APD/MD: Shanon Leder No Adds

KATIES AZTEK TRIP ORANGE 9MM

OM: Virgil Thompso PD: Kevin Vargas MD: C.J. Cruz

ORGY GREAT WHITE

STAIND POWERMAN 5000 GREAT WHITE

PD: Brian Beddov MD: Chili Walker VERVE PIPE GOO GOO OOLLS KRZR/Fresno, CA \* PD/MD: E. Curtis Johnso FINGERELEVEN GREATWHITE

TONIC SCORPIONS WBYR/Ft. Wayne, IN \*

PD: Jim Fox MD: Matt Talluto ORAINS.T.H. POWERMAN 5000 STAINO ORGY

WRUF/Gainesville, FL PD: Harry Guscott MD: Bill Berrios POWERMAN 5000 GREAT WHITE SAMMY HAGAR SANTANA FIROB THOMAS

WKLQ/Grand Rapids, MI \* OM: Tony Gates APD/MD: Mark Feurie 19 VERVE PIPE STAIND

WTPT/Greenville, SC \* PD: Zakk Tyler MD: Taylor 1 PUYA 1 SIMON SAYS 1 VERBENA VERVE PIPE VERTICAL HORIZON

WQXA/Harrisburg, PA \* PD: Claudin MD: Nixon 5 MEGADETH VERVE PIPE SPONGE ne DeLo

WTPA/Harrisburg, PA \*

PD: Chris James MD: Amy Warner GREAT WHITE STYX MEGADETH

WCCC/Hartford, CT \* PD: Michael Picozzi APD/MD: Mike Karolyi TONIC STAIND GREAT WHITE

KPOI/Honolulu, HI \* PD: Brock Whaley APD/MD: Nikki Basque PENNYWISE PRETENDERS POWERMAN 5000 SANTANA F/ROB THOMAS VERVE PIPE

WAMX/Huntington, WV PD/MD: Debbie Wykle CHLORINE

WOKK/Johnstown & WOWK/State College, PA PD: Pat Urban MD: Jason Myrtetus GREAT WHITE VERVE PIPE

KQRC/Kansas City, MO \* PD: Vince Richards MD: Valorie Knight 1 SIMON SAYS 1 STATIC-X PEARL JAM VERGENA

KLFX/Killeen, TX PD/MD: Bob Fonda SANTANAF/ROB THOMAS POWERMAN 5000 ORGY DEFTONES

WJX0/Lansing, MI PD: Bob Olson MD: Kevin Conrad VERTICAL HORIZON VERVE PIPE GOO GOO DOLLS

KIR7/Lincoln NF PD: Tim Sheridan APD/MD: Jon Terry GREAT WHITE VERBENA SCORPIONS DEFTONES INSAME CLOWN POSSE JONINY LANG

### Active Rock Playlists



RR Active Rock Top 50

	A	<sup>4</sup> <i>June 25, 1999</i>	TOTAL PLAYS	s —	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	
ST EK	THIS	ARTIST TITLE LABEL(S)	TW	LW	IMPRESSIONS	CHART		Most Added ®
-	1	BUCKCHERRY Lit Up (DreamWorks)	1689		127198	15	66/1	ARTIST TITLE LABEL(S)
	2	<b>RED HOT CHILI PEPPERS</b> Scar Tissue (Warner Bros.)	1606	—	118976	4	66/1	GREAT WHITE Rollin' Stoned (Portrait/Columbia)
-	3	LIT My Own Worst Enemy (RCA)	1567	—	104775	16	66/0	
-	4	ALICE IN CHAINS Get Born Again (Columbia)	1533	_	116974	3	69/0	VERVE PIPE Hero (RCA)
	5	OLEANDER Why I'm Here (Republic/Universal)	1517	_	114508	21	67/1	STAIND Mudshovel (Flip/Elektra/EEG)
	6	LENNY KRAVITZ American Woman (Maverick/Virgin)	1472	_	109330	6	64/0	POWERMAN 5000 When Worlds Collide (DreamWorks)
	7	ROB ZOMBIE Living Dead Girl (Geffen)	1411	_	120317	24	66/0	DRAIN S.T.H. Enter My Mind (Enclave/Mercury/IDJMG)
_	8	KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)	1409		131769	17	68/0	CHLORINE Don't Even Care (Time Bomb)
	9	<b>DEF LEPPARD</b> Promises (Mercury/IDJMG)	1331	_	98829	4	55/0	VERBENA Baby Got Shot (Capitol)
	10	PEARL JAM Last Kiss (Epic)	1255	—	89777	6	53/2	FINGER ELEVEN Awake And Dreaming (Wind-up)
	11	<b>KORN</b> Freak On A Leash (Immortal/Epic)	1209	_	116671	21	65/0	SCORPIONS Mysterious (Koch)
-	12	FEAR FACTORY Cars (Roadrunner)	1198		78003	8	66/1	SANTANA f/ROB THOMAS Smooth (Arista)
		GODSMACK Whatever (Republic/Universal)	1157	-	109352	37	61/0	SANTANA I/RUB I HUMAS SHOOLII (Arista)
	13	LIMP BIZKIT Nookie (Flip/Interscope)	1064	_	95485	2	65/1	
	14	<b>GODSMACK</b> Keep Away ( <i>Republic/Universal</i> )	1038	_	81393	9	66/1	
	15		1016		97297	26	63/0	
	16	CREED One (Wind-up)	939	_	75469	5	64/1	
	17	OFFSPRING The Kids Aren't Alright (Columbia)	894	_	63005	7	59/0	
	1.8,	BLINK 182 What's My Age Again? (MCA)			68299	24	57/0	VERBENA
	19	METALLICA Whiskey In The Jar (Elektra/EEG)	777	_		12	57/0	
	20	FUEL Jesus Or A Gun (550 Music/ERG)	731	—	48531			"Baby Got Shot"
	21	EVERLAST Ends (Tommy Boy)	708	_	59742	13	48/0	Dany due billet
	22	METALLICA Die, Die My Darling (Elektra/EEG)	703		62524	5	55/0	Real Related Arain
	23	LOUDMOUTH Fly (Hollywood)	653		48647	17	46/0	Most Added Again!
	24	SHADES APART Valentine (Universal)	588		43244	9	39/0	
	25	TONIC You Wanted More (Universal)	574	-	36350	2	46/4	Canitol
	26	STATIC-X Bled For Days (Warner Bros.)	532		45197	6	58/3	CO NOT
	27	COLLECTIVE SOUL No More, No Less (Atlantic)	493	_	21836	3	36/1	
	28	BLACK CROWES Go Faster (American/Columbia)	491	—	28389	3	32/0	
	29	SIMON SAYS Slider (Hollywood)	484	-	33115	5	51/4	
	30	STAIND Just Go (Flip/Elektra/EEG)	457		39821	15	42/0	
	31	POUND Upside Down (Island/IDJMG)	451	—	31828	11	39/0	
	32	SAMMY HAGAR Shag (MCA)	430	—	25220	2	36/1	Most Increased
	33	<b>POWERMAN 5000</b> When Worlds Collide ( <i>DreamWorks</i> )	348	-	38114	2	49/12	Plays
		<b>DEFTONES</b> My Own Summer (Shove It) (Maverick)	342		28330	12	42/4	ARTIST TITLE LABEL(S)
	34	<b>SOULMOTOR</b> Guardian Angel <i>(CMC)</i>	341	_	31174	11	32/0	
	35	ORGY Stitches (Elementree/Reprise)	340	_	23933	13	42/5	
	36		340	_	21583	3	38/1	Trending Information Will Return Next Week
	37	PUYA Oasis (MCA)	320	_	22615	6	27/0	
	38	SPLENDER Yeah, Whatever (C2/Columbia)	299	_	16948	2	32/4	
	39	SILVERCHAIR Ana's Song (Open Fire) (Epic)	299		16261	3	25/1	
-	40	<b>NEW AMERICAN SHAME</b> Under It All ( <i>Lava/Atlantic</i> )	291	_	14706	8	22/0	
	41	TRAIN Meet Virginia (Aware/Columbia)	290		11826	16	24/0	
	42	ECONOLINE CRUSH All That You Are (x3) (Restless)		_	19047	1	31/0	Breakers
	43	SAMMY HAGAR Mas Tequila (MCA)	242				7/0	Breakers ®
	44	SMASH MOUTH All Star (Interscope)	225		18739	4		
	45	DRAIN S.T.H. Enter My Mind (Enclave/Mercury/IDJMG)	224		17687	1	37/11	
-	46	SWIMMER Dirty Word (Maverick/WB)	221		17957	8	25/0	<b>No Songs Qualified For</b>
-	47	MONSTER MAGNET Temple Of Your Dreams (A&M)	220		21169	14	20/0	Breaker Status This Week
_	48	PAPA VEGAS Bombshell (RCA)	201	_	14388	7	23/0	
-	49	SCORPIONS Mysterious (Koch)	183	—	12431	1	18/8	
	50	GOO GOO DOLLS Black Balloon (Warner Bros.)	168		10999	1	19/5	

71 Active Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 600 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour persons times number of plays (times 100). © 1999, R&R Inc. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING. 71 Active Rock reporters.



# MEGADETR CRUSHEN

ON YOUR DESK TODAY. ON THE AIR.... WIYY WYSP KXXR WRQC WXTM WRIF WLZR KEGL WTFX WJRR KILO KBPI KDKB KUPD WAAF KUFO KRXQ

> From the soundtrack album UNIVERSAL SOLDIER: THE RETURN (in stores July 13th) Original version on the new Megadeth album RISK (in stores August 31st)

MUSIC FROM THE MOTION PICTURE

UNIVERSAL

ALL TITLE

SOLD

THE RETURN



Management: Mike Renault and Bud Prager/E.S.P. Management 1999 Capitol Records. Soundtrack Album ©/1999 Trauma Records. (78864-74015) Motion Picture Artwork and Photography ©1999 Columbia Tri-Star Pictures, Inc. www.megadeth.com www.hollywoodandvine.com www.traumarecords.com

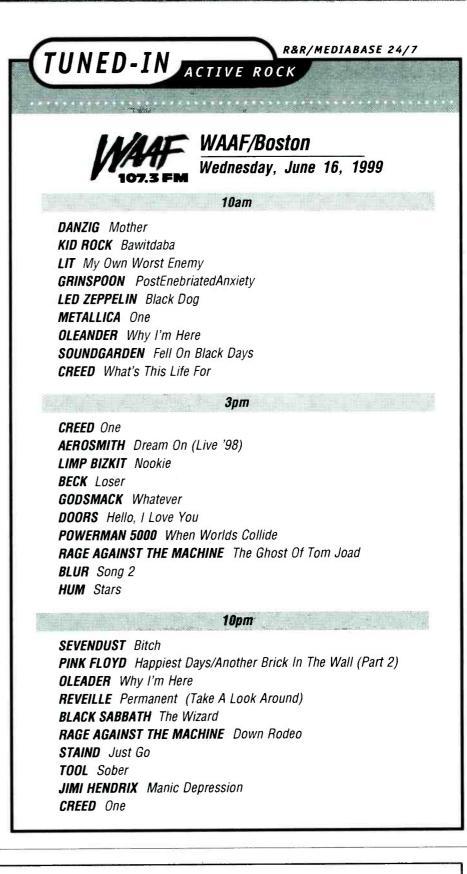


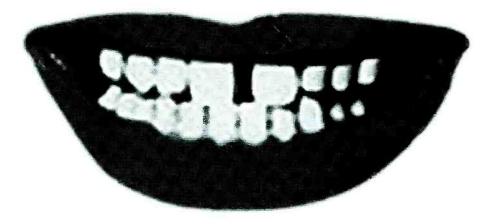
lune 25, 1999

## Most Played Recurrents **COLLECTIVE SOUL** Heavy (Atlantic) **ORGY** Blue Monday (Elementree/Reprise) **ROB ZOMBIE** Dragula (Geffen) **EVERLAST** What It's Like (Tommy Boy) **CREED** What's This Life For (Wind-up) KORN Got The Life (Immortal/Epic) LENNY KRAVITZ Fly Away (Virgin) FLYS Got You (Where I Want You) (Delicious Vinyl/Trauma) **MONSTER MAGNET** Space Lord (A&M) **STABBING WESTWARD** Save Yourself (Columbia) ACTIVE ROCK Going For Adds 6/29/99 AZTEK TRIP Beautiful (Iguana) CHROME LOCUST New World Disorder (MIA) CUFF I Don't Want To Live This Way (Atlantic)

CUFF I Don't Want To Live This Way (Atlantic) FACE TO FACE God Is A Man (Lady Luck/Beyond) GRINSPOON More Than You Are (Grudge/Universal) HATE DEPARTMENT Release It (Restless) KULA SHAKER Shower Your Love (Columbia) PORTABLE Help Yourself (TVT) PROTEIN Lemonade (Work/ERG)

GEORGE THOROGOOD & THE DESTROYERS Be Bop Grandma (CMC)







ſ

## Rock



While every food court gangsta with access to a mixer and a guitar tries to become the next Limp Bizkit, veterans like Orange 9mm evolve their hardcore/rap/metal hybrid and push the emerging genre forward. The band's EastWest debut, Driver Not Included, bowed in '95, and the Atlantic album Tragic followed in '97. A tideover EP, Ultraman Vs. Godzilla, marked their first work with indie label Ng Records in '98. Then bassist Chris Vitale split, and as frontman Chaka Malik learned to play bass, drummer Matthew Cross and guitarist Taylor McLam refocused and explored rhythmic subtleties. An eightweek hole-up in an L.A. studio with producer Neil Perry (Smashing Pumpkins, Everclear) yielded the band's full-length Ng debut, the powerful Pretend I'm Human.

On *Human* vocalist Malik plays a borderline schizophrenic, running the gamut from an angry spoken-word artist well-versed in Henry Rollins to a frantic rapper schooled in Busta Rhymes. His strong voice also allows him to play the consummate rock frontman, delivering each line with conviction. When Malik's refrain of "found myself" echoes through the emotionally charged first single, "When You Lie," it's evident the band has indeed discovered the inner harmony that could make them a core Active Rock artist. By Frank Correia Asst. Rock Editor

Early supporter **WAAF/Boston** has a history with Orange 9mm and included the band in their B.F.D. listener appreciation concert, where the trio shared the stage with Megadeth, Powerman 5000 and Grinspoon. "We were big supporters of their last record. We played 'Failure' quite a bit and loved it," PD **Dave Douglas** says. "This is a great progression for them; they're maturing as songwriters. It's like Living Colour meets Fear Factory."

With Diane Gentile of Artemis Records joining the project, Tom "Smitty" Smith of Ng Records is seeing a lot of his hard work come to fruition: "The early airplay at WAAF, KUPD/Phoenix and CIMX/Detroit; 225 college adds out of the box; great specialty show support; and Warped Tour dates are all signs that the new album has made an immediate impression with aggressive programmers who listen to the street. They know the staying power of this band."



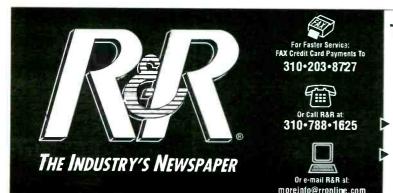
Orange 9mm

## Top 20 Specialty Artists

- 1 MINISTRY (Warner Bros.) Airplay Includes: KBPI, KLFX, WYSP
- 2 BIOHAZARD (King/Mercury/IDJMG) Airplay Includes: KIOZ, KLPX, WHJY
- 3 POWERMAN 5000 (DreamWorks) Airplay Includes: KXXR, WMFS, WXTM
- 4 ORANGE 9MM (Ng) Airplay Includes: KRXQ, WBAB, WTFX
- 5 STATIC-X (Warner Bros.) Airplay Includes: KUPD, WJXQ, WRXL
- 6 TESTAMENT (Spitfire) Airplay Includes: KBPI, KWHL, WXBE
- 7 DRAIN STH (Enclave/Mercury/IDJMG) Airplay Includes: KATT, KDOT, WXTM
- 8 SLIPKNOT (Roadrunner) Airplay Includes: KRAB, WBAB, WHJY
- 9 REVEILLE (Elektra/EEG) Airplay Includes: KLFX, KXXR, WKPE
- 10 LIMP BIZKIT (Flip/Interscope) Airplay Includes: KFMF, KLPX, WXRA
- 11 S.O.D. (Nuclear Blast) Airplay Includes: KUPD, WGIR, WKLQ
- **12 PUYA** (MCA) Airplay Includes: KDOT, WMFS, WRXL
- 13 W.A.S.P. (CMC) Airplay Includes: KATT, KIOZ, WXBE
- 14 BLACK LABEL SOCIETY (Spitfire) Airplay Includes: KFMF, KLFX, WKPE
- 15 FEAR FACTORY (Roadrunner) Airplay Includes: KDOT, KUPD, WGIR
- **16** SKUNK ANANSIE (Virgin) Airplay Includes: KLFX, WTPA, WXTM
- 17 SYSTEM OF A DOWN (American/Columbia) Airplay Includes: KXXR, WJXQ,WMFS
- 18 SPEAK NO EVIL (Universal) Airplay Includes: KFMF, KLFX, WBAB
- 19 INSANE CLOWN POSSE (Island/IDJMG) Airplay Includes: WKGB, WMFS, WTFX
- 20 35" MUDDER (Local) Airplay Includes: KXXR, WKLQ, WYSP

Ranked by total number of shows reporting artist.

#### Specialty Show Reporters Shows and their Top 5 songs listed alphabetically by market KXXR/Minneapolis, MN X-treme Metal Shop Friday 1-4am Nick Oavis Machine Head "Desire To Fire" Human Disorder "Head On" KUPD/Phoenix, AZ Red Radio Underground Sunday 7-9pm Larry Mac Bouncing Souls "Die" Me First & The... "Summertime" Face To Face "God Is A Man" Mustard Piley "Throw A Bomb" Screeching Weasel "Static" WTFX/Louisville, KY The Attitude Network Saturday 10pm-2am Black Frank KWHL/Anchorage, AK KFMF/Chico, CA WKLQ/Grand Rapids, MI WCCC/Hartford, CT (FMF/Unice, Dot-strocities Mon-Fri 11pm-midnight Cale Wigg ins Swetem Of A Down "Sugar" WRXL/Richmond, VA WXTM/St. Louis, MO WCLC/HATTOTO, CI Sunday Night Blues Sunday 6-10pm Beet Stew Jonny Lang "Cherry Red Wine" Stavin Chan "Bloodshot Annie" Michelle Wilson "Hait Past The Blues' Jimm Pagers. "Blow Wind Blow" Susan Tedeschi "Little By Little" Clambake Sunday 9-10pm Steve "The Rat" Aldrich The Metal File Mon-Fri 2-3am Johnny Young Gwar 'Nitro Burmin' Static-X "Bled For Days" KMFOM 'Adias" Emperor 'Curse You All Men' Grip Inc. 'Lackdown' The Pit Sunday 8-9pm Hitman Monday Night Metal Mon-Fri 11pm-midnight Kane 0.0 "Bigger Than The..." ohazard "Switchback" owerman 5000 "When Worlds Collide" System Of A Down "Sugar" Static-X "Bied For Days" Drain STH "Enter My Mind" Videodrone "Human Pinata" Biohazard "Switchback" Kane Biohazard "End Of My Rope" Grip Inc "Isolation" Static-X "Bled For Days" (hed) PE "Serpent Boy" Skinlab "No Syn pathy (For...) Spring Heeled Jack "Toledo' London Suede "She's In Fas Pennywise "Might Be A Dre Electronic "Make It Happen" Biolizard Salvation Gwar "Nitro Burnin"..." Ministry "Whip & Charn" Testament "Oown For Life" Black Label Society "Lost My Better Hai Human Disorder "Head On" Biohazard "Switchback" Static-X "Push It" Pissing Razors "Mass Corruption" Pennywise "Alien" Drain STH "Enter My Mind" WXTM/St. Louis, MO KFMF/Chico, CA Hotwired Friday 10pm-midnight Johnny Orr Joint "Connta" **KBAB/Bakersfield** CA WXRA/Greensboro, NC KLFX/Killeen, TX WTFX/Louisville, KY KATT/Oklahoma City, OK KUPD/Phoenix, AZ **KRXQ/Sacramento**, CA KUPU//fitueiiita, ne Into The Pit Sunday 10pm-midnight Dennis Huff Pro-Pan 'On Parade" Fear Factory "Concreto" S.O.. Bigger Than The..." System DI A Down "Suite Pee" Over The Edge Sunday 10pm-midnight Paul Swifka X-Factor Sunday 8-9pm Mike Bell Kut Radio Saturday 10pm-midnight Steve Lakewood Gwar "Escape From The..." Human Disorder "No Prisoner" KATT's Big Metal Friday midnight-2am Erik G. Outer Limits Sunday 10-11pm Marcia Gan Ear Whacks Sunday 8-9:30pm Paul Wilbur, Che Brooks Detour Sunday 8-10pm Chris Allman Plaid "Scoobs" Matrix "Minefields" Catalyst "Spectio" Bow Wow Wow"Eastern Promise" Hate Department "Release It" Chris Allman Insane Clown Posse "Another Love Song" Me First & The..."Don't Cry For Me..." Mojo Nixon" [Don't Want No..." KMFDM "R.U.D.K." Hellacopters "Action De Grace" Mike Bell Widespread Panic "Dyin' Man" Other Star People "I Could Never Be..." Slipknot "Wait And Bleed" Sister Machinegun "Smash Your Radio" Hate Department "Release It" Red Hot Chili Peppers "Otherside" Deftones "MX" Limp Bizkit "Nookie" Marcia Gan Supafuzz "Superstar" Limp Bizkit "Nookie" Tonic "You Wanted More' Scorpions "Mysterious" Vertical Horizon "We Are' Erik G. Def Leppard "Demolition Man" Dokken "Maddest Hatter" Lillian Axe "Putling The Rats Out" WA S. P. "Helidorado" Slaughter "Trailer Park Boogie" Testament "3 Days In Darkn Screeching Weasel "Static" Darkseed "Journey To The.. Chinkees "Runaway" Orange 9mm "Alten" Human Disorder "No Prisoner" Black Label Society "Bored To Tears" Speak No Evil "Play God" Biohazard "Switchback" "Justin" stie Boys "The Negotiation. KLPX/Tucson, AZ Area 51 Friday 10pm-midnight Bob Bitchiw' **KBPI/Denver, CO** WKGB/Binghamton, NY RDF (JUCHTSS) Saturday midnight-2 am Uncle Nasty Coal Chamber "Loco" Testament "DNR" Minstyr "Supermaniac Soul" Hatebreed "Purkan" Cave In "Juggernaut" WQXA/Harrisburg, PA WJXQ/Lansing, MI WHJY/Providence, RI The Metal Zone Saturday midnight-2am Dr. Metal Reveille "Permanent (Take...)" Biohazard "Switchback" Puya "Oasis" Static X "Bied Por Oays" Limp Bizkit "Nepkie" WGIR/Manchester, NH KATT/Oklahoma City, OK KIDZ/San Diego, CA KAII/Uktanomia Lity, or Launch Pad Thursday midnight-1am Leo Cage Super Tans Atlantic "Super Down" Black Label Society "Bored To Tears" Screeching Wease! "Static" Me First & The... "Over The Rainbow" Cyclethy "Violet High" The Sunday News Sunday 6-10am Bill Hanson XTC "Green Man" Overmars "Black Wheel" Me First & The... "Phantom Of The Opera Butterly Joe Wisconsin" No Knife "Academy Flight Song" Incoming Monday 10pm-11:30pm Tim Boland The Pit Sunday midnight-2am Jennifer Taylor Reveille "Permanent (Take. )" Another State 01 Mir Sunday 11pm-midni Al Guerra Biohazard "Switchback" W A S.P. "Dirty Balls" Pantera "Hole In The Sky" Static-X "I Am" Grip Inc. "Bug Juice" Whiplash Sunday 10-11pm Roadkilt entitief Taylor eitle "Permanent (Take...)" verman 5000 "When World's Co nge 3mm "When You Lie" naza d "Switchback" acopters "Afright Aiready Now" Roadkill Powerman 5000 "When Worlds Cr Famity Values '98 "Got The Life" Kid Rock '1 Am The Bullgod" Sick Of It All "Potential For A Fait" Ministry "Bad Blood" Dr. Metal Slipknot "Spit It Out" Powerman 5000 "When Worlds Collide Limp Bizkit "Nookie" Rob Zombie "Living Dead Girl" SHeavy "Saving Me (From...)" Everlast "Ends" Marilyn Manson "Rock Is Dead Mike Ness "Don't Think Twice" Scrape "Gerald Honey" Hole "Awfu!" WXBE/Wilkes Barre, PA W A DC/WIRCS Darre, PJ Freddle's Closet Saturday 11pm-1am Freddie Dran STH 'Enar My Mind" Biokt. Jabel Souley "Bored To Tears" Testament 'True Belever" Mist 'Jesus Laed" WKLQ/Grand Rapids, MI WBAB/Long Island, NY Fingers Metal Shop Sunday 10pm-1am Fingers Testamunt "Riding The Snake" Overkill "Reveation" Gonemad "Knuckib Dragger" Def Lepoard "Promises" Biohazard "Switchback" WKPE/Cape Cod, MA New Metal Monday Monday midnighl-1am Tom "Wiz" Stavrou WTPA/Harrisburg, PA WMFS/Memphis, TN WYSP/Philadelphia, PA KOOT/Reno, NV WXTM/St. Louis, MD Out Of Bounds Saturday 10pm-midnight Peter Maxx W IFA/TATTISDUIG, PA Sound Alternative Sunday 8-10pm Mati Miller New Meanies "Rush Hour" Finger Eleven "Awake & Dreaming" Cycletry "Violet High" Cross My Heart "Hearing Things" Portable "Help Yourselt" Beyond The Pit Sunday 11pm-2am Jose Romero Pure Metal Massacre Mon-Fri 11pm-midnight Megan Raye Slipknot "Spit It Out" Rob Zombie "Living Dead Girt" Biohazard "Switchback" Pura "Eake" Rockers Friday midnight-2am Matt & Huggy Society 1 "Get My Back" Mercyful Fate "Last Rites" PO.D. "Southtown" Suisonie "Skin" Static Sunday 8pm-9pm Johnny Orr Slipknot "Spit It Out" Orain STH "Enter My Mind" Insane Clown Posse "Another Love "Orange Sunshine" azard "Switchback" relle "SMA" bus "Vítamin" dmouth "Rats In The Maze" Insane Clown Posse "Another L Fear Factory "Cars" Drain STH "Enter My Mind" Static-X "Push It" Beastie Boys "The Negotiation Insane Clown Posse "Play With Me" Testament "DNR" Speak No Evil "Play God" 36 Total Reporters Hate Machine "Minus 9" 35" Mudder "Stained" Sulsonic "Skin" 35" Mudder "Full Scale War Puya "Fake" Ministry "Bad Blood" from the Active Rock and Rock panels



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#### 110 • R&R June 25, 1999

JIM KERR jimkerr@rronline.com





## **99X Marks The Spot**

ne of the highlights of R&R Convention '99 was watching as our format honored its best and brightest. The **R&R** Industry Achievement Awards were tabulated by Miller, Kaplan, Arase from sealed ballots mailed in by individual subscribers.

#### **Station Of The Year:** WNNX/Atlanta

A killer morning show that's No.1 18-34; an aggressive musical direction that pays off handsomely; rocksolid air talent around the clock; a promotion presence that covers the Internet, print and a formidable live show series; a production director so quality-conscious that he spends hours creating custom music beds for the station - put it all together and what do you have? You have 99X in Atlanta, and you also have the 1999 Alternative Station of the Year.

'We're deeply honored," was the humble response from station personnel when told that they had won the award.

#### Program Director Of The Year: Kevin Weatherly, **KROQ/Los Angeles**

I have now lived in Los Angeles for a year and a half, and for those not lucky enough to be able to listen to KROO on a daily basis, I can assure you, it is as good as the hype. This is a station that is relentlessly entertaining, from its music to its personalities to its production and all points in between. The man who conducts this or-

chestra of entertainment is Kevin Weatherly, and few do it better. Weatherly re-



proceeds to give it

to them. The bottom line for me is that I enjoy every single minute of listening to his radio station. For a program director, there is no higher praise.

#### **Music Director Of The Year:** Sean Demery, WNNX/Atlanta

The importance of current music to the Alternative format cannot be denied. This format targets an audience that demands what's new and exciting. This puts a tremendous burden on the music director. He or she must be able to track future trends while keeping an eye out for what the audience wants right now. With this in mind, the best music directors know how to balance their own enthusiasm and the enthusiasm of the audience for new music with the limited ability of the audience to process

it all. Sean Demery at WNNX (99X) has proven vear after vear that he knows how to achieve this precarious balance. Demery may be

the format's most complete music

sion for new music and that special gift of being able to pick more hits than misses. In conversation, he astounds me with his technical knowledge of the interaction of music and its effect on the audience, whether we are talking about recurrents, familiarity, gold or any other musical programming element you can imagine. As anyone who has listened to 99X knows, he also has a special talent for the flow of one song into another. Let's also not forget that he's a hell of a jock.

"Pants. It's all about pants." Demery stated when informed of his



Barnes. Leslie and Jimmv

win. "Call them trousers or dungarees, whatever. I've been able to keep my pants on all these years and still keep your approval. Thank you from the bottom of my pockets.

#### Personality Of The Year: Barnes, Leslie and Jimmy, WNNX/Atlanta

The best way for me to describe just how good Barnes, Leslie and Jimmy are is to relate a true anecdote. Several months ago Leslie Fram sent me their morning show "best of" double CD. A few days later I was about to get out of my car to walk into work when a particular bit started. It involved Barnes and Leslie (mostly Barnes - he's the smartass) deciding to play a practical joke on Jimmy, who was at the morning show boot camp in New Orleans, and it involved Jimmy's hotel room, Jimmy getting out of his morning shower and a large male prostitute.

The bit was so compelling, so edgy and so damn funny, that, for the better part of five minutes. I was sitting in my parked car with the engine idling, laughing out loud as people looked at me funny on their way to work. Well, I am assuming people were looking at me funny, since I was completely lost in the brilliance of what I was hearing.

Great personalities do that. They grab your attention and don't let go. Barnes, Leslie and Jimmy do this on a regular basis, and the city of Atlanta is better for it.

"This is a great honor and vote of confidence for us," the team told me when informed of their victory. "because, quite frankly, we started sucking about two years ago."

**Promotion Executive Of The** Year: Dawn Hood, Virgin

Hood is one of those people who have excelled within this format for



so long that I'm sure some people take her for granted. A good example of this is the huge success Lenny Kravitz had with "Fly Away." How many of us remember that, coming into that project, radio had all but written Kravitz

off? The reason we've forgotten is that Hood made it all look so easy. And that's as apt a description of her as I can come up with. Like a champion figure



skater, she makes incredibly and maddeningly difficult things look easy. It's nice to see that the Alternative community noticed.

"It's an honor to receive this award, and I sincerely appreciate the recognition for my work at Virgin," Hood said. "I share this award with an incredible promotion team led by Michael Plen. Under his leadership we're challenged to be creative, redefine boundaries and turn passion for music into breaking artists and building careers. Being at Virgin for nearly a decade continues to be a rewarding experience both personally and professionally. Many thanks!"

#### Gold Label Of The Year: **Hollywood Records**

This past year marked the best year that Hollywood Records has ever had in the Alternative format, and our readers noticed. With quality releases from bands like Fastball and Sprung Monkey making a significant mark, it was only up to the promotion staff to bring them home. Joel Habbeshaw and crew certainly did that, taking Fastball all the way to No. 1 and putting Sprung Monkey on the map.

"What a great honor," Habbeshaw told me when informed of the award. "I definitely want to thank Fastball

and Russell Carter and Sprung Monkey and Dave Kaplan. I also want to thank the staff here at Hollywood. Our support staff has been amazing. from the regionals to the marketing staff, and I'm looking forward to an even better year next year."

#### Platinum Label Of The Year: Capitol

Capitol went through a lot of change this past year, but the label continued to do one thing consistently: release one great alternative record after another. With Brian Corona anchoring a department in transition, Capitol led the format in chart share for the second year in a row.

"I'm glad I have the opportunity to thank many of the people involved in the success of Capitol Records this past year," stated Corona, "culminating in the R&R award for best alternative label. Many thanks go to our artists for creating such great music, to the A&R staff for discovering and nurturing them, to the sales department for cultivating consumer awareness, to the people out on the front lines - our phenomenal field promotion staff ---who dig in each and every day to get our records played at radio and, of course, to radio for playing our records and turning them into hits.

"I'd also like to thank some present and past Capitol employees for all their support. Without them this award would not be possible. Much thanks to Roy Lott, Burt Baumgartner, Gary Spivack, Joe Rainey, Gary Gersh, Phil Costello and Brian MacDonald.

"Thank you as well to R&R for allowing me to collect my thoughts. Where else could I give thanks to all the people who have unconditionally supported me in my relentless passion to be involved with music? These people include my wife, Rhea, my grandparents, parents, family, friends and mentor, Dave Benjamin even if they all still have no clue what I do for a living.'



**1999 STATION OF THE YEAR** 

KROQ/Los Angeles earned one of the industry's highest honors at R&R Convention '99, picking up major-market Station of the Year. Program Director Kevin Weatherly (r) also picked up Alternative PD of the Year honors. Handing out the awards to KROQ GM Trip Reeb (l) and Weatherly is R&R GM Sky Daniels.



Sean Demery

director. He has an unbelievable pas-

## May the wasabi be with you. **CIBO MATTO 'SCI-FI WASABJ''** FROM THE NEW ALBUM **STEREO \* TYPE A** MIHO HATORI \* YUKA HONDA \* SEAN LENNON \* TIMO ELLIS

AND INTRODUCING DUMA LOVE

PRODUCED BY YUKA HONDA WITH CIBO MATTO ★ MANAGED BY MANAGE THIS! www.cibomatlo.com 🖤 © 1999 warner Bros. Records Inc. Obi Wan Kenobi told me in the lobby.

## Going For Adds This Week!

## **#1 R&R Alternative Specialty Show Chart**

#### 112

## RR Alternative Top 50

<u>LA</u>	M	<sup>®</sup> June 25, 1999						
LAST	THIS	ARTIST TITLE LABEL(S)	TW TOTAL	. PLAYS	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added .
l.	1	<b>RED HOT CHILI PEPPERS</b> Scar Tissue (Warner Bros.)	2862		282631	4	81/0	ARTIST TITLE LABELIS) ADDS
	2	SMASH MOUTH All Star (Interscope)	2747	_	243917	8	76/1	
	3	<b>PEARL JAM</b> Last Kiss ( <i>Epic</i> )	2672		261928	9	78/0	VERVE PIPE Hero ( <i>RCA</i> ) 50
_	4	LIT My Own Worst Enemy (RCA)	2647	_	264133	21	79/0	SILVERCHAIR Ana's Song (Open Fire) (Epic) 15
	5	BLINK 182 What's My Age Again? (MCA)	2584	_	259395	8	81/0	SHOWOFF Falling Star (Maverick) 14
_	6	LO FIDELITY ALLSTARS Battle Flag (Skint/Sub Pop/Columbia)	1759		199780	13	69/2	POWERMAN 5000 When Worlds Collide (DreamWorks)         8
-	7	KORN Freak On A Leash (Immortal/Epic)	1653	—	212414	20	65/0	MOBY Body Rock (V2) 7
	8	CITIZEN KING Better Days (And The Bottom) (Warner Bros.)	1611		110863	18	62/0	SCREAMFEEDER Dart (Time Bomb) 7
-	9	FATBOY SLIM Praise You (Skint/Astralwerks/Caroline)	1544	_	155413	23	69/0	TONIC You Wanted More (Universal) 7
-	10	LIMP BIZKIT Nookie (Flip/Interscope)	1531		172341	2	66/1	ORGY Stitches (Elementree/Reprise) 5
	11	EVERLAST Ends (Tommy Boy)	1524	_	123653	14	68/0	PRETENDERS Human (Warner Bros.) 5
	12	LENNY KRAVITZ American Woman (Maverick/Virgin)	1442		111514	5	65/1	SUGAR RAY Someday (Lava/Atlantic) 5
	13	ALICE IN CHAINS Get Born Again (Columbia)	1358		133920	3	65/0	,, ,, ,, ,, ,, , ,, , ,, , ,, , ,, , ,, , ,, , ,,
_	14	<b>CREED</b> One (Wind-up)	1338	—	127564	26	62/0	
-	15	OFFSPRING The Kids Aren't Alright (Columbia)	1336	_	171035	6	64/2	Insane Clown Posse
	16	KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)	1325	_	158006	13	58/0	
_	17	COLLECTIVE SOUL Heavy (Atlantic)	1166	_	114337	23	52/0	"Another Love Song"
Break		SUGAR RAY Someday (Lava/Atlantic)	1133	_	126405	2	56/5	
	19	GODSMACK Whatever (Republic/Universal)	1087	_	131678	13	50/0	Over 300,000 Sold in 4 Weeks!!
Break		GOO GOO DOLLS Black Balloon (Warner Bros.)	1023	_	86187	2	56/4	On over 25 stations!
Break		<b>OLEANDER</b> Why I'm Here (Republic/Universal)	1017	_	93389	14	51/4	Top Five Phones Everywhere
_	22	GARBAGE When I Grow Up (C2/Almo Sounds/Interscope)	986	_	84082	9	49/0	(RÍIX) 🕋
	23	LEN Steal My Sunshine (Work/ERG)	959	_	97490	6	51/4	music network ISLAND
	24	ECONOLINE CRUSH All That You Are (x3) (Restless)	943	_	52812	9	51/0	Island/Def Jam Music Group: A Universal Company
	25	HOLE Awful (DGC/Geffen)	935	_	61431	11	53/0	
	26	SUGAR RAY Falls Apart (Lava/Atlantic)	870	_	53520	10	55/0	Most Ingraced
_	27	NO DOUBT New (Work/ERG)	811		71463	16	52/0	Most Increased
	28	FUEL Jesus Or A Gun (550 Music/ERG)	788	_	61576	8	44/0	Plays TOTAL PLAY
	29	BEN FOLDS FIVE Army (550 Music/ERG)	778	_	53781	11	50/0	ARTIST TITLE LABEL(S) INCREASE
	30	EVE 6 Open Road Song (RCA)	758	_	54295	9	55/0	The disclute metics Will Detun Meet Week
	31	<b>TONIC</b> You Wanted More (Universal)	702	_	71489	2	47/7	Trending Information Will Return Next Week
	32	LUSCIOUS JACKSON Ladyfingers (Grand Royal/Capitol)	694	_	51105	4	44/1	
	33	SILVERCHAIR Ana's Song (Open Fire) (Epic)	688		78886	2	61/15	
	34	<b>BEASTIE BOYS</b> The Negotiation Limerick File (Grand Royal/Capitol)	645	_	83935	6	43/0	
_	35	TRAIN Meet Virginia (Aware/Columbia)	645		47911	7	38/0	<b>Breakers</b> ®
	36	VERTICAL HORIZON We Are (RCA)	623		43680	3	49/4	Dieakeis
1.	37	SPLENDER Yeah, Whatever (C2/Columbia)	608		42625	11	32/1	
	38	<b>ORGY</b> Stitches ( <i>Elementree/Reprise</i> )	601		76802	3	53/5	SUGAR RAY
	39	CHEMICAL BROTHERS Let Forever Be (Astralwerks/Virgin)	574	_	73378	4	40/2	Someday (Lava/Atlantic)
	40	JOYDROP Beautiful (Tommy Boy)	524	_	43223	5	25/2	TOTAL PLAYS TOTAL STATIONS/ADDS CHART
	41	<b>ROB ZOMBIE</b> Living Dead Girl ( <i>Getten</i> )	509	_	66211	19	31/0	1133 56/5 18
	42	CAKE Let Me Go (Capricorn)	493	_	31005	2	31/2	GOO GOO DOLLS
	42	FEAR FACTORY Cars (Roadrunner)	443	—	48456	5	30/1	Black Balloon (Warner Bros.)
	43	BUCKCHERRY Lit Up (DreamWorks)	435		27476	11	20/0	TOTAL PLAYS TOTAL STATIONS/ADDS CHART
_	44	SHOOTYZ GROOVE L Train (Kinetic/Reprise)	434		30398	3	38/2	1023 56/4 20
	45	MIKE NESS Don't Think Twice (Time Bomb)	434		37523	9	32/0	
	40	<b>COLLECTIVE SOUL</b> No More, No Less ( <i>Atlantic</i> )	432	_	31332	1	29/4	
	48	PENNYWISE Alien (Epitaph)	387	_	47841	2	31/1	Why I'm Here (Republic/Universal)
	40	FREESTYLERS Here We Go (Mammoth)	378	_	44604	6	38/3	TOTAL PLAYS TOTAL STATIONS/ADDS CHART 1017 51/4 21
	49 50	<b>OLD 97'S</b> Murder (Or A Heart Attack) <i>(Elektra/EEG)</i>	373	_	29189	1	32/3	
	50							



**IMPACTING 6.28.99** 

81 Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour times number of plays (times 100). © 1999, R&R Inc.

From their debut release Secret Life 44

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

## orcy stitches

The next single from **Candyass** Also features the smash hit "Blue Monday" Mixed by Josh Abraham and Orgy Mixed by Dave "Rave" Ocilivia and David Kahna Management The Firm Ways, orgymusic com or 999 Reprise Records

### TRL Daily!

Daytime! Showtime! 16x last week! 38 R&R Alternative Debut 39\* Modern BDS! 521x +147x! Platinum bound! 900.000 sold!





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Headline Tour Starts This Week!



**Major Alternative Action:** WXRK T-5 Phones! WMRQ T-10 Phones! KITS T-10 Phones! WHFS T-10 Phones! WBRU T-10 Phones! WLRS T-15 Phones! KROQ Q101 KNDD WBCN WFNX KEDJ 91X 89X WXDX WHFS KPNT KNRK

Latest Alternative Adds: WEDG WPBZ WLIR WRAX KBRS WXNR KFTE WSFM **KXPK** 

> 36 R&R ACTIVE ROCK ACTIVE ROCK BDS 40\* - 37\*! Major Active Action: WZTA WXTB WLZR KXXR WRQC WCCC WJRR WBZX WRIF

Latest Active Adds! WXTM KISS WXRC WNOR KLFX WBYR WZBH WQKK WQLZ WRQR

## **Alternative Action**



MOBY TRACK: "BODY ROCK" LP: PLAY PRODUCER: MOBY LABEL: V2



ssentials: If you were fortunate enough to catch Moby's act live during the **R&R** convention, or

if you've sat down and listened to the record, you know what all the hype is about. Although the master of the wheels of steel released several outstanding albums before *Play*, word is from the radio and record industries that this *is* the record that will push him over the top and up the charts in the States. Not limited to creating music from wax and sampling — although he's one hell of a DJ — Moby (a.k.a. Richard Hall) is a multi-instrumentalist and vocalist who has traveled from house to techno to thrash metal and even to the distant worlds of soundtrack and composition.

Born in New York, Moby was raised in Connecticut by his mother after his father's



passing. Unlike most parents, Mrs. Moby didn't frown upon or discourage her son from pursuing a career in music. In fact, she was quite a sport about it. At the age of 10 Moby was learning to play — of all things — the classical guitar, which more than adequately prepared him for the punk explosion that would soon follow. By the time he was in his early 20s Moby had a long resumé of punk experience that included speed-metal kids the Vatican Commandos, Anarchist noise combo Flipper and the critically acclaimed 4AD band Ultra Vivid Scene. Not a bad start, eh? However, that was just the base of his success.

After diving head-first into the '80s house scene and releasing GO, which sold a measly million records, Moby became a permanent figure on the electronic scene. He later released 1995's Everything Is Wrong (named by Spin as one of the 20 Best Albums of 1995), 1996's Animal Rights (a return to his speedcore days), The End of Everything (released under the pseudonym Voodoo Child), 1997's I Like to Score and possibly his best work to date, Play, featuring chart-tripping single "Body Rock."

• Artist POV: Moby on getting to *Play*: "I suppose the genesis of this record can be found on the downtempo tracks on *Everything Is Wrong*. With *Everything Is Wrong* it was me bringing in all the styles and sounds that I was into in a wildly eclectic way. With this album I wanted things to hang together far more naturally."

—Rich Michalowski Asst. Alternative Editor



Yes, for the second year in a row, so many people were in a post-R&R Convention stupor that no one stepped up for On The Record comments. Luckily, another killer event that happens every year generated this photo to fill the space, the WBCN/Boston River Rave. Here's Hollywood Records Senior VP/Promotion **Dan Hubbert** (I) stealing some private time with WBCN PD **Oedipus**, who had to fend off the hordes of listeners and record company executives who descended on Boston for the event.

Less than two weeks after a blistering showcase at **R&R** Convention '99, **RCA**'s the **Verve Pipe** deliver in a major way, hauling in a spectacular 50 adds for "Hero" .... And in another example of just how tough it is to break a record at this format, only two other records pull in double-digit adds: **Maverick's Showoff**, with their incredibly catchy "Falling Star," and **Epic's Silverchair**, whose "Ana's Song (Open ... )" will be the most talked-about song on your radio station ... While the KROQ/Los Angeles Weenie Roast was very cool, it was also amazing to hear how it sounded to listeners who weren't attending. **Jed The Fish**'s interview of **Sugar Ray's Mark McGrath** had to be one of the most entertaining interviews I've heard in a long time. It was also neat to hear the bands discussing each other live on the air. **The Living End** were the big winners on that count, with McGrath raving about the band's performance ... I heard the **Old 97's**" "Murder (Or A ... )" on KROQ this morning, and I ended up humming the damn thing all day .... ICP: It stands for **Insane Clown Posse**, and while you may not know what it stands for, your listeners do. Just check out all the spectacular phone stories on what looks to be the band's



breakthrough record, "Another Love Song" ... I had a chance to hear the new Filter record, and these guys have definitely risen to the occasion ... Verbena's "Baby Got Shot" was one of the better scoring records at the Alternative Rate-A-Record. Check it out, and you'll know why ... Finally, is there a more fun record out right now than the Bouncing Souls' "Ole"? RECORD OF THE WEEK: the Verve Pipe "Hero"

**PROTEIN "LEMONADE**" **G.LOVE** & SPECIAL SAUCE **"RODEO CLOWNS"** From the album Philadelphonic

**IMPACTING 7/6** 

## **IMPACTING 6/29**

PRODUCED BY GGGARTH ENGINEERED BY DARREN GRAHN MIXED BY RANDY STAUB MANAGEMENT: S.E.S. INC. On Tour All Summer

WORK

On Tour All Summer

Written by Jack Johnson • Produced by T-Ray Management: Jason Brown



## **Most Played Recurrents**

ORGY Blue Monday (Elementree/Reprise)

EVERLAST What It's Like (Tommy Boy)

DAVE MATTHEWS BAND Crush (RCA)

FUEL Shimmer (550 Music)

LENNY KRAVITZ Fly Away (Virgin)

**CAKE** Never There (Capricorn)

FLYS Got You (Where I Want You) (Delicious Vinyl/Trauma)

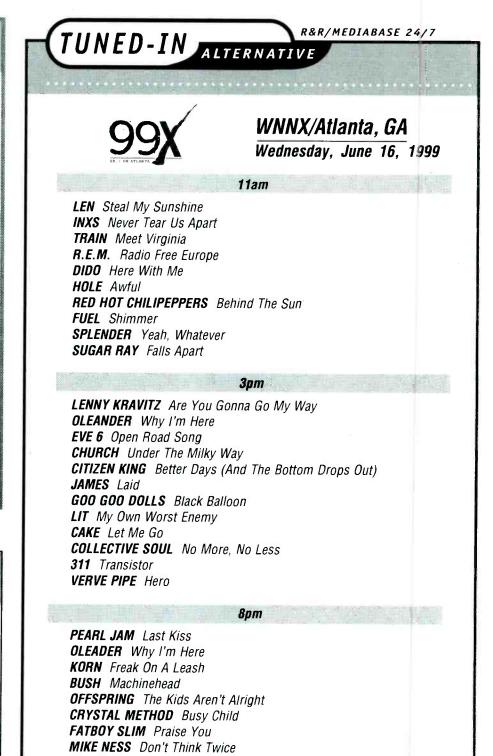
**OFFSPRING** Why Don't You Get A Job? (Columbia)

EVE 6 Inside Out (RCA)

SUGAR RAY Every Morning (Lava/Atlantic)



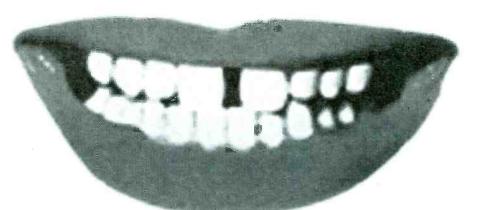
BIF NAKED Moment Of Weakness (Atlantic) C. GIBBS GROUP House in A Bottle (Atlantic) CIBO MATTO Sci-Fi Wasabi (Warner Bros.) KOTTONMOUTH KINGS Bump (Capitol) PORTABLE Help Yourself (TVT) PROTEIN Lemonade (550 Music/ERG) JEREMY TOBACK You Make Me Feel (RCA) XTC Green Man (TVT)



KID ROCK I Am The Bullgod

STEREO MC'S Connected

COLLECTIVE SOUL No More, No Less





## **Alternative Reporters**

Stations and their adds listed alphabetically by market \*= Mediabase 24/7 monitored stations WJBX/Ft. Myers, FL \* PD/MD: Lee Daniels KROQ/Los Angeles, CA \* VP/Prog.: Kevin Weatherly APD: Gene Sandbloom MD: Lisa Worden WOXY/Cincinnati, OH WEQX/Albany, NY PD: John Allers PD: Keri Valmassei MD: Kevin Couch POWERMAN 5000. VERVE PIPE COLLECTIVE SOUL LEN SUPER TRANS-ATLANTIC VERVE PIPE MOBY SANTANA F/ROB THDMAS LIMP BIZKIT SHOWOFF FROGPO LIT TONIC OLEANDER METALLICA BUCKCHERR DURANS DURAP SWITCHBLADE SYMPHONY PRETENDERS GUIDED BY VOICES TOM WAITS BLUR MARION GIGOLO AUNTS-JACK LOGAN WEJE/Ft. Wayne, IN \* WQBK/Albany, NY \* PD: Kyle Guderian MD: Phil Grosch PD/MD: Rod Ryan AMD: Jeff Callan WLRS/Louisville, KY \* FREESTYLER WARQ/Columbia, SC \* PD/MD: Susan Groves KFRR/Fresno, CA \* OFFSPRING VERVE PIPE LUSCIOUS JACKSON JOYDROP SILVERCHAIR **KTEG/Albuquerque**, NM PD/MD: Bruce Wayne WMAD/Madison, WI \* PD: Skip Isley MD: Scotty Papek SYSTEM OF A DOWN PD: Pat Frawley MD: Amy Hudson VERVE PIPE WGRD/Grand Rapids, MI \* WWCD/Columbus, OH \* PD: Margot Smith MD: Tim Bronson PD: Andy Davis MD: Jack DeVoss WNNX/Atlanta, GA \* OM: Brian Philips PD: Leslie Fram MD: Sean Demery KZNZ/Minneapolis, MN \* VERVE PIPE OM: Dave Hamilton Interim PD: Peter Johns MD: Marc Allen RED HOT CHILI BREE SHARP VERTICAL HORIZON MARVELOUS 3 WXNB/Greenville, NC ALANIS MORISSETTE VERVE PIPE LO FIDELITY ALLSTARS Jeff Sanders VERTICAL HORIZON ORGY VERVE PIPE WZAZ/Columbus OH PD: Matthew Harris APD: Ben Williams WJSE/Atlantic City, NJ PO/MD: Blake Laure TONIC PLOE WHTG/Monmouth-Ocean, NJ PD: Mike Sauter SHOWOFF FOUNTAINS OF WAYNE BREE SHARP SUGAR RAY SCREAMFEEDER WMRQ/Hartford, CT \* FOUNTAINS OF PD: Dave Hill Interim MD: Jay Catley KRAD/Corpus Christi, TX PD/MD: Cory Smith VERVE PIPE SANTANA F/ROB THOW SCREAMFEEDER SUGAR F WZPC/Nashville, TN VP/Programming: Brian Krysz APD: Jim Patrick KROX/Austin, TX \* PD: Sara Trexler MD: Brad "Whipping Boy" Hastings KTBZ/Houston, TX \* KDGE/Dallas, TX \* PD: Duane Doherty MD: Alan E Smith PD: Jim Trapp APD: Steve Robison WRRV/Newburgh, NY WRAX/Birmingham, AL \* PD: Greg O'Brien MD: Andrew Boris PD: Dave Rossi APD: Hurricane Shane MD: Suzy Boe WRZX/Indianapolis, IN \* WXEG/Dayton, OH \* VERVE PIPE SHOWOFF FEAR FACTORY BREE SHARP VERBENA PD: Scott Jameson MD: Michael Young PRETENDERS VERVE PIPE SANTANA FROB T MOBY VIRGOS MERLOT TENDERS IVE PIPE TANA FROB THOMAS PD: Jeff Stevens APD/MD: Allen Rantz VERTICAL I LEN SILVERCHAIR KKND/New Orleans, LA \* WPLA/Jacksonville, FL \* KQXR/Boise, ID WKRO/Daytona Beach, FL PD: Rick Schmid OM/PD: Dave Stewart MD: Laura Jones PD: Jacent Jackson MD: Pete Schiecke OM: Taft Moore PD/MD: Rosy Acevedo POWERN SMASH MO WBCN/Boston, MA \* WNFZ/Knoxville, TN \* WXRK/New York, NY \* VP/Programming: Oedipus APD/MD: Steven Strick PD/MD: Shane Cox KTCL/Denver, CO \* PD/MD: Mike O'Connor PD: Steve Kingston MD: Mike Peer SILVERCHAIR LO FIDELITY ALLSTARS PENNYWISE DEFTONES LEN MANIC STREET. OLEANDER VERVE PIPE BOLT UPRIGHT INSANE CLOWN VERVE PIPE ROB ZOMBIE SANTANA F/EVERLAST **KETE/Lafavette**, LA PD: Rob Summ MD: Scott Perrin KXPK/Denver, CO \* WFNX/Boston, MA \* KQRX/Odessa, TX PD: Mike Stern PD: Cruze MD: Laurie Gail GM/PD: Dave Cardwell MD: Cary Rockman SILVE SUGAH HAY MEG HENTGES CAKE MOBY VERVE PIPE SCREAMFEEDER KKDM/Des Moines. IA WWDX/Lansing, MI \* OM: Bobby Hacker WEDG/Buffalo, NY \* PD: Chris Brunt PD/MD: Rich Wall MO: Ben Belton VERVE PIPE WIXO/Peoria, IL OM/PD: Russ Schenck MD: Jett Williams ORGY POWERMAN 5000 CIMX/Detroit, MI \* PD: Murray Brookshaw APD: Vince Cannova MD: Phatt Matt KXTE/Las Vegas, NV \* PD: Dave Wellington APD/MD: Chris Ripley WAVF/Charleston, SC \* PD: Rob Cressman : Rob Cressmar VERVE PIPE SUGAR RAY TAL BACHMAN WPLY/Philadelphia, PA \* PD: Jim McGuinn APD/MD: Doug Kubinski AMD: Dan Fine WXZZ/Lexington, KY \* PD/MD: Derek Madden APD: Tony Doolin KNRQ/Eugene, OR WEND/Charlotte, NC \* PD: Jack Daniel APD/MD: Kristen Pettus PD: Stu Allen MD: Cia MOBY VERVE PIPE SHOWOFF INSANE CLOWN POSSE KED.I/Phoenix, AZ WLIR/Long Island, NY \* WKOX/Chicago, IL \* PD: Shellie Hart APD/MD: Chris Patyk PO: Gary Cee APD: Malibu Sue PD: Dave Richards APD/MD: Mary Shuminas KBRS/Fayetteville, AR PD/MD: Kyle Gibson MD: Andre Ferro VERVE PIPE SHOWOFF OLEANDER VERVE PIPE SCREAMFEED VERVE PIPE PRETENDERS VERBENA ORGY VERVE PIPE WBCN 14x KDGE 23x KROQ 17x 12x

KZON/Phoenix, AZ \* PD: Paul Peterson APD: Laura Smith MD: Kevin Mannion

WXDX/Pittsburgh, PA \* PD: John Moschitta APD: Brandon Davis MD: Lenny Diana VERVE PIPE SILVERCHAIR MOBY CHEMICAL BROTHERS SHOOTYZ GROOVE

PD: Herb Ivy MD: Brian James TWISTED ROOTS GOD GOD DOLLS TONIC CHEMICAL BROT JOYDROP SILVERCHAIR

WDST/Poughkeepsie, NY OM: Jimmy Buff APD: Dave Doud

FOUNTAINS OF W SHOWOFF OLEANDER VERVE PIPE SCREAMFEEDER

PD: Tim Schiavelli MD: Becky Pohotsky POWERMAN 5000 COLLECTIVE SOUL

KRZQ/Reno, NV Int. PD/MD: Heather Pierce APD: Smilin' Marty FREESTYLERS SCREAMFEEDER

KCXX/Riverside, CA \* OM/PD: Dwight Arnold APD: John DeSantis MD: Lisa Axe

PD: Ron Bunce APD: Boomer Barbosa MD: Carla "Raz" Raswyck COLLECTIVE SOUL

VERVE (

KXRK/Salt Lake City, UT \*

XTRA/San Diego, CA \* PD: Bryan Schock MD: Chris Muckley

KITS/San Francisco CA \* OM Bon Nenn PD: Jay Taylor MD: Aaron Axelsen 21 RED HOT CI 17 LIT 10 BLINK 182

KJEE/Santa Barbara, CA GM/PD: Eddie Gutierrez APD: John Schroeter VERVE PIPE

KNDD/Seattle, WA \* PD: Phil Manning MD: Kim Monroe

WHMP/Springfield, MA PD/MD: Adam Wright VERVE PIPE SHOWOFF MARY'S FIRST

WKRL/Syracuse, NY \* OM: Mimi Griswold PD: Steve Corlett INSANE CLOV VERVE PIPE STATIC-X

WXSR/Tallahassee, FL PD: Scott Pettibone MD: Doug MOB

KLZR/Topeka, KS PD: Roger The Dodger

KFMA/Tucson, AZ \* MD: John Michael POWERMAN 5000 SILVERCHAIR VERVE PIPE

KMYZ/Tulsa, OK \* PD: Lynn Barstow MD: Ray Seggern OLD 97'S

WHFS/Washington. DC \* PO: Robert Benjam APD: Bob Waugh MD: Pat Ferrise

WPBZ/West Palm Beach, FL \* OM: John O'Connell APD/MD: Dan O'Brian SPLEND SHOWOF

WSEM/Wilmington, NC PD: John Stevens MD: Janice Sutter ORGY GOO GOO DOLLS TONIC CRANSFERIES

**81** Total Reporters 81 Current Reporters 81 Current Playlists



KNRK WHES 14x Q101 12x KFMA WMRQ 15x KTCL 12x and many more!

New This Week: WXDX CFNY KROX WRAX WXSR KNRQ WEQX KQRX WPGU

Scanned Over 16,000 in Just Two Weeks!

12x

WCYY/Portland, ME

KNRK/Portland, OR \* PD: Mark Hamilton VERVE PIPE CAKE

WBRU/Providence, RI \*

SHOWOFF SILVERCHAIR LEN

KWOD/Sacramento, CA \*

KPNT/St. Louis, MO \* OM/PD: Allan Fee APD: Marty Linck MD: Traci Wilde

WOSC/Salisbury-Ocean City, MD PD/MD: Paula Sangeleer

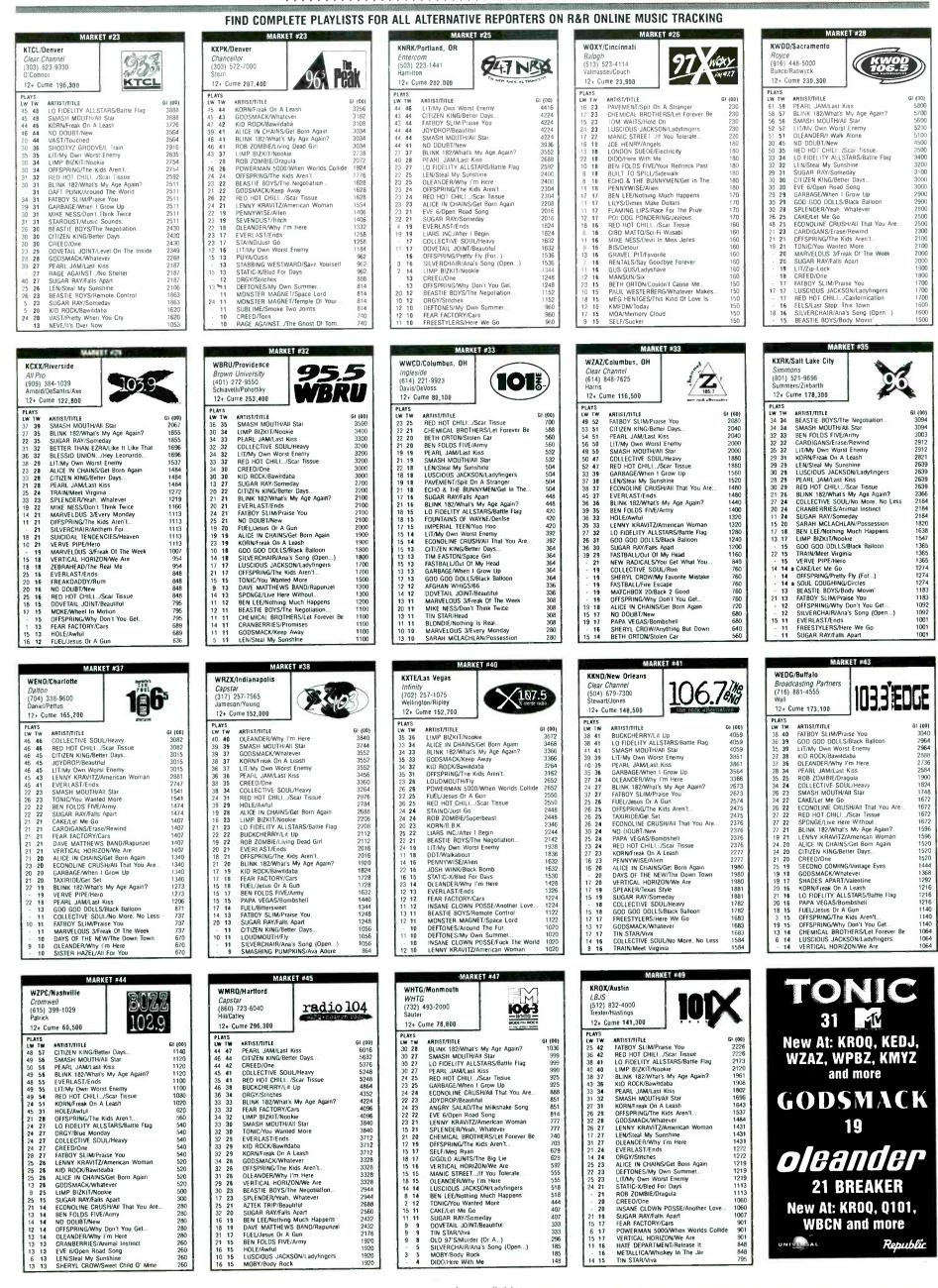
VP/Ops. & Prog.: Mike Summers MD: Sean Ziebarth 15 GOD GOD DOL 15 VERVE PIPE 12 SILVERCHAIR

DIDO FACE TO FACE SMASH MOUTH

## Alternative Playlists



## **Alternative Playlists**



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## Alternative

## NEW MUSIC SPECIALTY SHOWS

R&R's Exclusive Look At The Cutting Edge Of Alternative

## **Return of the Frog**

#### **Rich Michalowski Asst. Alternative Editor**

Dude! It looks like C2/Columbia's Frogpond is catching on big-time as they hit No. 1 again this week due to specialty programming love for the first single, "I Did." And to stay consistent with my usual "Mad Lib" style of writing (according to London's Adrian Moreira), I will list a few of the stations playing the hell out of this cool little record: KNRK/Portland, WHFS/Washington and WOXY/Cincinnati. "Getting the shit straight" are Warner Bros.' Cibo Matto, who shine in this week at No. 2. By the way the group played a sweet little set this past week at the Palace in Los Angeles with London's Imperial Teen.



Moby smiles ear to ear after mixing up a killer set at the Roxy in L.A. during R&R Convention '99. Backstage are (l-r) V2's Doug Ingold, Moby, KTCL/ Denver's Mike O'Connor and V2's Matt Pollack.

Support for the very hot single "Sci-Fi Wasabi" (pun intended) remains strong at WBCN/Boston and XTRA/San Diego. Meanwhile, the little indie that could, Victory Records, debuts with Electric Frankenstein at No. 15. This is a record that's slowly developing a story here in specialty land and seems to be winning over more and more spec. programmers each week. Favorite specialty tracks include: "Use Me" and "Speed Girl." Another indie record also building steam is Spin Art's Apples In Stereo. After missing the chart by hairs last week, the single "Strawberryfire" pulls the band in at No. 12 ... congrats! Record To Watch: Echo & The Bunnymen.

### SP. Top 20 Artists

- FROGPOND (C2/Columbia) Airplay Includes: KPNT, KTCL, WFNX 1
- 2 CIBO MATTO (Warner Bros.) Airplay Includes: WBCN, WPLA, WWCD
- 3 PAVEMENT (Matador) Airplay Includes: KCRW, KDGE, WXSR
- LONDON SUEDE (Nude/Columbia) Airplay Includes: KNRK, KPNT, WHFS 4
- 5 **VERBENA** (Capitol) Airplay Includes: KITS, KLZR, KXTE
- 6 CHEMICAL BROTHERS (Astralwerks/Virgin) Airplay Includes: WEQX, WHTG, WXDX
- 7 MINISTRY (Reprise) Airplay Includes: KNRQ, WFNX, WJBX
- 8 **MOBY** (V2) Airplay Includes: WPLA. WPLY, WXEG
- MANIC STREET PREACHERS (Virgin) Airplay Includes: KFMA, WEDG, WXRK 9
- FACE TO FACE (LL/Beyond) Airplay Includes: WEDG, WHFS, WXSR 10
- ME FIRST & THE... (Fat Wreck Chords) Airplay Includes: KZNZ, WHFS, XTRA 11
- APPLES IN STEREO (Spin Art) Airplay Includes: KNDD, WAVF, WBRU 12
- 13 BICYCLE (Capricorn) Airplay Includes: KROQ, KTCL, WBRU
- 14 BOUNCING SOULS (Hellcat/Epitaph) Airplay Includes: KLZR, WXDX, WXSR
- 15 ELECTRIC FRANKENSTEIN (Victory) Airplay Includes: WEQX, WJBX, XTRA
- 16 POWERMAN 5000 (DreamWorks) Airplay Includes: WQBK, WXDX, WXRK
- BOOM BOOM SATELLITES (Epic) Airplay Includes: WCYY, WFNX, XTRA 17
- SCREAMFEEDER (Time Bomb) Airplay Includes: KCXX, KFMA, KITS 18
- 19 INSANE CLOWN POSSE (Island/IDJMG) Airplay Includes: KFTE, WBRU, WXRK
- WHERE IS MY MIND (Glue Factory) Airplay Includes: WAVF, WFNX, WPLA 20

Ranked by total number of shows reporting artist.

### SPECIALTY SHOW REPORTERS

Shows and their Top 5 songs listed alphabetically by market

WEOX/Albany, NY WHTG/Monmouth-Ocean, NJ WXEG/Davton, OH KXRK/Salt Lake City, UT WALG/Uaylon, OH The Edge Spin Cycle Sunday 9-10:30pm Allen Rantz Silvechair "Ana's Song.." Fourtans Of Wayne "Baby One More Time" Red Hot Chili..."Chterside" Vertical Horzon We Are" Cranberries "Animai Instinct" WTI LoyMDITTOUTTO-UCEAI Goin' Underground Sunday 9pm-midnight Jeff Raspe London Suede "She's in Fashion" JoyOpor "Over And Under" Manic Street... "You Stole The Sun. Scout "Day Belore 'estertay" Gardener "Backesal" Now Hear This Monday-Friday 8 9pm Sean Ziebarth Download Sunday 7-10pm Jeff Wade erve Pipe "Hero" ish Wink/Trent.. "Black Bomb" Grain "Portable Stereo" Black Eyed Peas "Karm.." Tin Star "Vrva" 10 Cents "Bubble Bath" Chemical Brothers "Hey Biy, Hey Girf" Josh Wilk/Trent, "Black Bomb" Katies "Noggin' Poundin', " 2 Skinnee J's "Tresistable Force" Protein "Lemonade" WQBK/Albany, NY **KTCL/Denver. CO** WXRK/New York, NY WUBK/AHDATY, NY Over The Edge Monday midnight-2am Chris Osborn Powernan Solor When Worlds. " Manic Street... 'You Stole The Sun..." Big Sugar "Better Get Used..." Dram S.T.H "Enter My Mind" London Suede "Electrichy" XTRA/San Diegc, CA Adventure University Sunday 7:30-8:30pm Fiorboard Tuesday midnight-1am Action DJ Hilary Josh Wink/Trent. "Black Borb" Black Eyed Peas "Karma" Me First & The..."Summertime" Electric Frank. "Use Nie" Cugar Watch It Fall" Sunday midnight-2am Mike Peer/Radio Raheem Sunday 7:30-6:30pm Professor Kat Freestylers "Ruffneck" Shootyz Groove "Dear God" Ani DiFranco "Jukebox" Pavement "Spit Dn A Stranger" Cibo Matto "Sci-Fi Wasabı" Powerman 5000 "When Wo Brf Naked "Moment Of Weal Verve Pipe "Hero" Verbena "Baby Got Shot" Bree Sharp "David Dukovny WRAX/Birmingham, AL KNRQ/Eugene, OR WPLY/Philadelphia, PA Reg's Coffeehouse Sunday 10am-12pm Scott Register Continental Drifters "Darlin 'Darlin " Trish Murphy "Relentess" David Wikox "Eye Of The Hurricane" Bonie Ratt "Papa Come Quick" Ellis Paul "Last At The Table" The "Clark Refark Monday midnight-2am Cia Dr. Evil "Just The Two Of Us" Frogpond "I Did" Super Trans-Atlantic "Super Down" Tone "You Wanted More" Powerman 5000 "When Worlds..." Y Not? Sunday 9-10:30pm Dan Fein KITS/San Francisco, CA Sound Check Friday midnight-lam Aaron Axelsen Dan Fetn Fatboy Slim "The World's Made... Interpreters "Seliers" Kula Shaker "Shower Your Love" Moby "Body Rock" No Boundaries "Take Me Away" Aaron Axelsen My Lrie Story "It's A G.-T Thing" Showoff "Fallout" Dealership "Fallout" Verbena "Baby Got Shwt" Screamteeder "Dart" WBCN/Boston, MA WJBX/Ft. Myers, FL WXDX/Pittsburgh, PA 99 Xtreme Sunday 8-10pm Prince Lancer Korn "Freak On A Leash" S. D.D. "Bigger Than The..." Ministry "Supermanic Sout" Superfuzz "Superstar" Static-X "Bled For Days" Edge 01 The X Sunday 9-11pm Lenny Diana Big Bad Zero "Crumble" Mr. Henry "Herkimer" Chemical Brothers "Lef Forever Be" Orange 9MM "When You Le" Powerman 5000 "When Worlds..." Nocturnal Emissions Sunday 8-10pm Dedipus/Albert O KNDD/Seattle, WA Loudspeaker Sunday 10-11pm Bill Reid Beastie Boys "Negotiakon..." H20 "Faster Than The..." Meat Puppets "Lake (D' Fire" Pennywise "Straight Aread" Apples In Stereo "Ruby" Fountains Of Wayne "Rec Cibo Matto "Sci-Fi Wasat DJ Rap "Bad Girl" ed Dragon Tattoo Protapse "Fob.com" Sheila Divine "Snacemilk" KNRK/Portland, OR WFNX/Boston, MA WPLA/Jacksonville, FL First Contact Sunday 8-9:30pm Charlle Ministry "Supermanic Soul" Moby "Machee" Damien Jurado "Letters And Drawings" Garmana "Vulure" Frogpond "L Did" Something Cool Sunday midnight-1am Jaime Cooley Apples In Stereo "Strawberrytire" Suded By Voices "Teenage FBI" Forbidden Planet Saturday 8pm-1am Robert Goodman Underground Lowinge Sunday 8-10pm Corky Limp "Nookie" Self "Meg Ryan" Lusaous Jackson "Ladylingers" Bicycle "Electrolux" Orgy "Stitches" WXSR/Tallahassee, FL Powerman 5000 "When Worlds. Shooty2 Groove "L-Train" Hole "Violet" Remy Zero "Problem" Pavement "Spit On A Stranger" Apples in Stereo "Straw Guided By Voices "Teen Drbital "Style" Screamfeeder "Darl" Uncle Ho "Bubblehead" WEDG/Buffalo, NY WCYY/Portland MF WEDG/BUITalio, NY Over And Beyond Sunday 9-10:30pm Brad Maybe Other Star People "I Could Never Be Birki 182 "Adam's Song" Most "Breath" Rester the "Breath" Spinout Thursday 7-9pm Shawn Jeffrey Shootyz Groove "Mad For It" Ziggy Marley. - Beautiful Day" Three Fish "Tremor Void" Donnas "Skintight" Drange 9MM "When You Lie"

KFTE/Lafayette, LA End 01 The World Sunday 7-11pm Dave Hubbel Urbo Sleeks "Neon Streets" Flamma Lies "The Spark That Bled" Luna "Dear Diary" Reveille "Judas" Cyclefly "Violet High"

KXTE/Las Vegas, NV KATE/Las Vegas, MV It Hurts When I Pee Sunday 10pm-midnight Tank/Young Marc Drain S T.H. "Enter My Mind" Kottonmouth Kngs "Bump" Twizted "Rock The Dead" Big Bad Zero "Sipping Away" Reveille "Permanent"

KCRW/Los Angeles, CA Brave New World Friday midnight-3am Tricia Halloran Uynnfield Pioneers "Free Popci Bevis Frond 'Vavona Burr' Manshevitz "Grammar Bell.." Spam "She Haunts My."

Freedom Rock Sunday 8-9:30pm Brian Oake Frames "Pavement Tune" Beaver Netson "Forget Thinkin" Lynnfield Pioneers "Time To Get Dumb" Jamorqua" "Canned Heat" lamiroquai "Canned Heat" Fountains Of Wayne "It Must Be Summer KLZR/Topeka. KS Future Mass Hysteria Monday 10:30pm-midnight Bob Osburn Bouncing Souls "Die" Powerman 5000 "Witten Worlds ..." Wrdespread Panc "Dinte Man" Those Bastard Souls: "Train From " Cibo Matto "Sci-Fi Wasabi"

KFMA/Tucson, AZ Ar mA/ I UCSUII, AZ Test Department Sunday 6-9pm Matt Spry Orgy "Strches" Protein "Lemonade" Boom Boom "Pust Eject" U S Bombs "Yanks & Rebs" Nerl Herder "Don' Laurchy"

Now Hear This Sunday 8-10:311pm Other Star People "I Sould Never Be. Mutts "Silly People" Bracket "Warren's Song"

Electronic Buzz Saturday midnight-3am The Tech Kid I ne lech Kid Underworld "Push Upstairs" Mocean Worker "Time: Of Danger" Frontside "LBP" DJ Spooky "Peace In Zuire" Add N To X "Metal Ringers In ..."

#### ALTERNATIVE 8 ACTIVE ROCK ADD DATE: 6/28. "RELEASE IT" - HATE DEPT. E Q101 - CHICAGO "THE BEST NIGHT RECORD YOU CAN ADD!" KWOD - SACRAMENTO

/ americanradiohistory.com

A KROX - AUSTIN R KMBY - MONTEREY KFRR - FRESNO

>

WJSE - ATLANTIC CITY WZNF - CHAMPAIGN



### KWOD - SACRAMENTO, RON BUNCE SEZ: **ON TOUR FOREVER**

"HATE HAS COME OUT OF OUR SPECIALTY SHOW WITH EARLY PHONES ..... SOUNDS AWESOME ON THE AIR AND CONTRIBUTES TO THE ALTERNATIVE IMAGE OF THE RADIO STATION"

6/23 TEMPE, AZ 6/24 ALBUQUEFOUE, NM 6/25 DALLAS, TX 6/26 HOUSTON, TX 6/27 AUSTIN, TX 6/29 BATON ROUGE, LA 6/30 NEW ORLEANS, LA

BMG

Challenge Of The . "Rib" Pavement "You Are A Light" Weezer "Velouria" Zeke "Twisted" Barbara Ann "Foreign Song" WOXY/Cincinnati, OH 11 O'Clock News Tuesday 11pm-midnight Kevin Couch Unterly, Joe "April, May, June"" "arcrato 5 "Week-End" Baulah "I'We Can Land A. ... "orogond" I'Dd" Zver The Rhine "Jock Choice"

Invisible Hits Hou Sunday 7-9pm Curtis Schieber Aretha Franklin "Climbung Higher..." Klezmatics &... "Di Krenitse" City "Snow Queen" Jesse Winchester "That's What Makes... Man Or Astroman "Yo Yo's Pad"

Pretenders "Human" Face To Face "God Is A Man'

Cutting Edge Sunday 8:30-10pm Janda Baldwin

WAVF/Charleston, SC

**KOGE/Dallas**, **TX** Adventure Club Sunday 6-9pm Josh Venable Donnas "Get You Alo Donnas "Get You Alone" London Suede "Electricity" Pizzicato 5 "A New Song" Rialto "When We're Together" Miles Hunt "Amongst The Old.

Vertical Horizon "We Are" Insane Clown Posses "Another Love Song" Art Of Noise "Dreaming In Colour" Frogpond "I Did" Cibo Matto "Speechiess" KROQ/Los Angeles, CA Rodney On The ROQ Sunday midnight-3am Rodney Bingenheimer KCXX/Riverside, CA Music Meeting Sunday 9-10pm Dwight Arnold

New Music Sunday Sunday 7-9:38pm Les Aaron Red Hot Chu, "Around The World" Jamrogua-"Canned Heat" 35" Mudder Full Scale War" Guided By Voices "Teenage FBI" Beanpole "I'm Dead"

List Century Girls "21st Century Girls" Hurricane #1 "Come Alive" Echo & The Bunnymen "Get in The Car" Beulah "Sunday Under Glass" Other Star People "I Could Never Be. "

KZNZ/Minneapolis, MN

WWCD/Columbus, OH

Natasha's Ghost "What I Want" Ziggy Marley. "Beautiful Day" Kates "Noggin' Poundin'. " Fear Factory "Cars" Showoff "Falling Star" **KPNT/St. Louis. MO** 

WDST/Poughkeepsie, NY

Indie Flux Indie Flux Thursday 10:30-11:30pm Justin Habersaat Tom Wais "What's He Building?" Boom Boom ..."Scatterin' Monkey Mustard Plug "Throw A Bomb" Verbena "Baby Got Shot" Atto "Dive"

WBRU/Providence, RI

Breaking And Entering Wednesday midnight-2am Seth Reister /ertical Horizon "We Are"

WHFS/Washington, OC

Frogpond "I Did Mustard Plug "Everything Girl

WPBZ/West Palm Beach, FL

39 Total Reporters

Restless

### Adult Alternative

## **To The Victors Go The Spoils**

XRT/Chicago swept through R&R Convention '99 like the great Chicago fire. The station picked up Industry Achievement Awards for Station of the Year, PD of the Year, MD of the Year and Personality of the Year. This year, at least, the station truly is the king of the Adult Alternative world.

#### **Station Of The Year:** WXRT/Chicago

"Imagine my surprise when I heard about our R&R awards! I'd thought all along that the rules stated 'must be present to win.' Although I know a lot of readers sometimes don't have the time to wade all the way through R&R to find the progressive section, those of us who represent the format are proud to be included within the pages of this distinguished publication. Although I admit to being a bit mystified that WXRT's efforts were universally recognized at the exclusion of so many worthy nominees, I can't help but imagine me clutching our trophies when they arrive - PD of the Year in one arm, Station of the Year in the other - and challenging Benson, Paul, Lauren, Jason. Jody and all the rest, saying, 'Nyah Nyah, try to take 'em away from us!'" -Norm Winer. PD

#### **Program Director Of The** Year: Norm Winer, WXRT/Chicago

"It's quite an impressive distinction, with so many of my counterparts doing an outstanding job in their respective markets, for me and WXRT to be singled out like this."

#### Music Director Of The Year: Patty Martin, WXRT/Chicago

"It's quite an honor to be nominated for this award from such a respected industry trade. To win Music Director of the Year two years in a row is just amazing. I'm thrilled."

#### Personality of the Year: Lin Brehmer, WXRT/Chicago

"Just when I'm ready to confess that this whole early morning routine was a horrible mistake, R&R gives me an award. They give me a reason to live. People thought Program Director Norm Winer had miscalculated by giving someone with no morn-



Norm Winer

ing show experience a major-market shot. I'd like to point out that I had no morning experience of any kind. For me, breakfast was something for people too ambitious to sleep until noon. My future plans include waiting for Tom Verlaine's Television reunion and watching the Chicago Cubs enter the World Series."

#### **Promotion Executive Of The** Year: Nick Bedding, Capitol Records

"In a format made up of such music-intensive programmers and promotion people. I was honestly honored to be nominated alongside individuals I really respect. I was surprised and flattered to be the recipient of the award at a format in which so much new and quality music can be exposed."

#### Gold Label Of The Year: **Hollywood Records**

"We are thrilled to be Adult Alternative Label of the Year. With the projects that we've brought aboard in the last year and a half at this label, we are excited about and committed to the Adult Alternative format." Rob Dillman, Director/Promotion

#### Platinum Label of the Year: Elektra

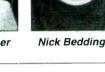
Elektra VP/AAA Promotion Lisa Michelson said, "As Elektra Entertainment looks forward to celebrating our 50th anniversary, we are proud to accept this award from our friends in the radio and record community.













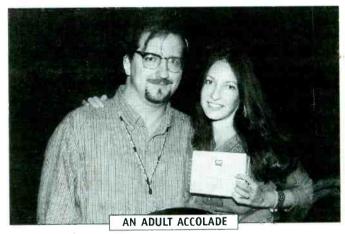
Doolittle Records recording artist Trish Murphy wakes the early morning Adult Alternative session attendees with

some heavy-hitting harmo-

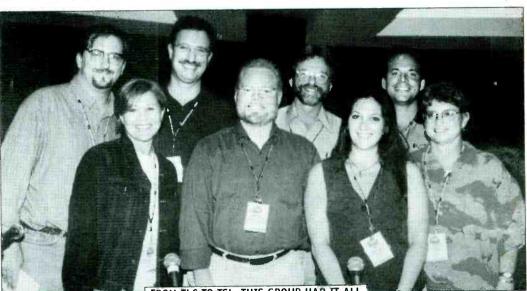
nies.



Rob Dillman, Hollywood Records Dir./Promotion (r), accepts the label's R&R Industry Achievement Award for Adult Alternative Gold Label of the Year from R&R Alternative Editor Jim Kerr.



Elektra Records' VP/AAA Promotion Lisa Michelson accepts her label's award for Adult Alternative Platinum Label of the Year from R&R Alternative Editor Jim Kerr.



FROM TLC TO TSL, THIS GROUP HAD IT ALL

These panelists from the "What to Spin and How Often" Adult Alternative panel at R&R Convention '99 concurred that there isn't much cohesion in the format from city to city, but there is an effort by each station to focus on its own unique market and tighten the ship. Seen here (l-r) are R&R Alternative Editor Jim Kerr; Warner Bros. VP/Adult Formats Nancy Stein; KINK/Portland, OR PD Dennis Constantine; KBXR/ Columbia, MO VP/Programming Mike Perry; WBOS/Boston PD George Taylor Morris; KACD/Los Angeles MD Nicole Sandler; Paragon Research's Mike Henry; and KPIG/Monterey PD Laura Hopper.

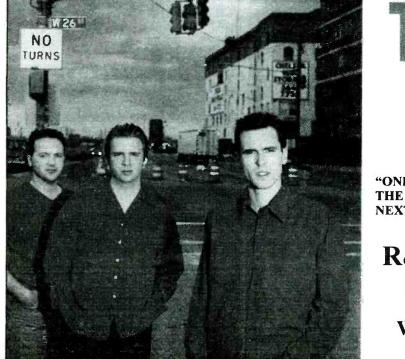
STATION of the YEAR



## RR Adult Alternative Top 30

LAST TI WEEK WE	HIS EEK	ARTIST TITLE LABEL(S)	TW TOTAL F	PLAYS	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Moot Added
1	1	TOM PETTY & THE HEARTBREAKERS Room (Warner Bros.)	447	510	32935	10	27/0	ARTIST TITLE LABEL(S) A
2	2	NEW RADICALS Someday We'll Know (MCA)	415	399	23183	7	24/0	WIDESPREAD PANIC Dyin' Man (Capricorn)
	3	OLD 97'S Murder (Or A Heart Attack) (Elektra/EEG)	405	395	28174	8	26/0	ZIGGY MARLEY & THE MELODY Beautiful Day (Elektra/EEG)
	9	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	358	302	29243	3	22/2	LUCINDA WILLIAMS Joy (Mercury/IDJMG) SHAWN MULLINS What Is Life (American/C2/Columbia)
	5	VAN MORRISON Back On Top (Point Blank/Virgin)	352	316	28464	2	27/2	PRETENDERS Human (Warner Bros.) SANTANA f/ROB THOMAS Smooth (Arista)
6	6	ROBERT CRAY 24-7 Man (Rykodisc)	347	336	23396	8	25/0	LOUDON WAINWRIGHT III Y2K (Hannibal/Rykodisc)
reaker	7	SANTANA f/ROB THOMAS Smooth (Arista)	343	242	38374	2	28/5	CHRIS ISAAK Baby Did A Bad Bad Thing ( <i>Reprise</i> ) RON SEXSMITH Feel For You ( <i>Interscope</i> )
4	8	SHERYL CROW Anything But Down (A&M)	337	361	29490	14	20/0	
5	9	JONNY LANG Wander This World (A&M)	313	347	24728	14	21/0	Most Increased
9	D	PEARL JAM Last Kiss (Epic)	304	291	22129	4	16/0	
11	D	PATTY GRIFFIN Blue Sky (A&M)	273	258	16155	5	22/0	ARTIST TITLE <i>LABEL(S)</i> INCR LYLE LOVETT You Can't Resist It <i>(Curb/MCA)</i> +
eaker	2	COLLECTIVE SOUL No More, No Less (Atlantic)	259	245	18466	2	21/0	PRETENDERS Human (Warner Bros.) +
10 1	3	BETH ORTON Stolen Car (Arista)	254	271	18124	12	19/0	SANTANA I/ROB THOMAS Smooth (Arista) + RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)
eaker (	4	SMASH MOUTH All Star (Interscope)	250	242	20466	5	11/0	SUGAR RAY Someday (Lava/Atlantic) WIDESPREAD PANIC Dyin' Man (Capricorn)
15	5	SARAH MCLACHLAN Possession (Arista)	240	222	19423	7	22/1	JEREMY TOBACK You Make Me Feel (RCA)
19	6	SINEAD LOHAN Whatever It Takes (Grapevine/Interscope)	224	207	14075	4	18/0	VAN MORRISON Back On Top (Point Blank/Virgin) COWBOY JUNKIES Ooh Las Vegas (Almo Sounds)
22	D	SHERYL CROW Sweet Child O' Mine (American/C2/Columbia)	207	172	12715	2	17/0	SHERYL CROW Sweet Child O' Mine (American/C2/Colombia)
ebut>	8	PRETENDERS Human (Warner Bros.)	202	95	19770	1	20/6	
17 1	9	TAL BACHMAN She's So High (Columbia)	200	217	11437	11	14/0	<b>Breakers</b> ®
16 2	20	COLLECTIVE SOUL Run (Hollywood/Atlantic)	192	218	18430	22	13/0	SANTANA f/ROB THOMAS
20 2	21	JOE HENRY Skin And Teeth (Mammoth)	189	204	12435	12	16/0	Smooth (Arista)
18 2	22	DAVE MATTHEWS BAND Rapunzel (RCA)	185	208	10568	6	15/0	<b>343/101 28/5</b>
26 2	3	FASTBALL Out Of My Head (Hollywood)	173	163	17864	2	9/0	COLLECTIVE SOUL
ebut>2	4	LYLE LOVETT You Can't Resist It (Curb/MCA)	168	34	13723	1	20/1	No More, No Less (Atlantic)
ebut>2	5	PUSH STARS Any Little Town (Capitol)	158	137	8979	1	14/1	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CH 259/14 21/0
27 2	6	TOM WAITS Hold On (Epitaph)	158	161	10997	6	14/1	SMASH MOUTH
ebut>2	D	JOHN MELLENCAMP Eden Is Burning (Columbia)	153	145	11758	1	13/0	All Star <i>(Interscope)</i>
29 2	8	LENNY KRAVITZ American Woman (Maverick/Virgin)	152	153	9152	2	9/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CH
ebut>2	9	<b>XTC</b> Greenman (Idea/TVT)	149	132	9768	1	17/1	250/8 11/0
28 3	0	SHAWN MULLINS Shimmer (SMG/Columbia)	146	161	15647	22	10/0	

33 Adult Alternative reporters. Songs ranked by total plays for the airplay week of Sunday 6/13-Saturday 6/19. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 250 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour times number of plays (times 100). © 1999, R&R Inc.



## HE PUSH S **"ANY LITTLE TOWN" "CLASSIC POP/ROCK PERFECTION"** -New York Times

**"ONE OF THE STRONGEST RELEASES OF** THE YEAR! I'VE ALREADY PICKED THE **NEXT THREE SINGLES!"** --- Dean Carlson KMTT

R&R AA: DEBUT 25 **NEW THIS WEEK: CKEY-BUFFALO** WRNR-BALTIMORE **ON TOUR JULY 1 - AUGUST 30** WITH JULIAN LENNON

nericanradiobistori

**"WE'RE GETTING INSTANT PHONE RESPONSE TO ANY LITTLE TOWN.** THE HOOK IS VERY INFECTIOUS!" -Mike Wolf KTCZ

ALI	READY C	DN:
WMMM	KTCZ	KFXJ
WCLZ	WBOS	WXRV
WMVY	WRNX	WXPN
WRLT	<b>KMTT</b>	KRSH
KTHX	& more	ak.
check out www.	pushstars.c	om Chatol

#### 121

## Adult Alternative Playlists

		LL ADULT ALTERNATIVE REPORTERS ON			
KACD/Los Angeles Clear Channel (310) 451-1031 1031-	MARKET #3 WXRT/Chicago Infinity (173) 777-1700	MARKET #4 KFDG/San Francisco Susquehanna (415) 543-1045 Marszałek/Evans KFOG 104.5 97.7		EPORTER	
Cunningham/Sandier 12* Cume 243,000 Purs LW TW Antistritite GLOOLAT 25 28 RED HOT CHILL./Scar Tissue 3275 24 25 SHERYL CROW/Anything But Down 3042 26 25 VAN MORRISON/Precious Time 2925 26 25 FASTBAL/DOUT Of My Head 2925 23 25 NATALIE MERCHANT/Life Is Sweet 2925 24 25 SHAWN MULLINS/Shimmer 2574 25 71 XTC/I'd Like That 1989 14 17 WILCO/Can't Stand It 1989 15 17 SUSAN TEDSCH/YOU Need To Be. 1989	Winer/Martin         Come 547,800           PLAYS         RADIO CHICAGO           PLAYS         GI (00)           14 17         SMASH MOUTH/All Star         5321           15 15         BEN FOLDS FIVE/Army         4995           14 14         WILCO/Can't Stand It         4382           13 14         FCRAL JAM/Lask Kiss         64382           13 14         FCD HOT CHILL Scar Tissue         4382           13 14         FCD HOT CHILL JScar Tissue         4382           13 14         FCD HOT CHILL JScar Tissue         4382           15 12         NEW RADICALS/You Get What You	12+ Cume 519,800           PLAYS           LW TW ARTIST/TITLE           GI (00)           18 25         PRETENDERS/Human           5950           22 25         SARAH MCLACHLAN/Possession           5950           21 24         SUGAR RAY/Every Morning           5712           22 35         SHERYL CROWARYtling But Down           5714           22 20         SHERYL CROWARYtling But Down           5715           22 30NBY LANG/Wandet This World           5236           19 27         SANTAN F/ROB THOMAS/Smooth           19 17< SANTAN F/ROB THOMAS/Smooth	KGSR/Austin, TX PD: Jody Denberg MD: Susan Castle SHAWN MULLINS "Life" LOUDON WAINWRIGHT "Y2K" GOURDS "Grievin"	WTTS/Indianapolis, IN PD: Rich Anton MD: Marie McCallister WDESPREAD PANIC "Dyin" JEREMY TOBACK "Feel"	KINK/Portland, OR PD: Dennis Constantine 2 ZIGGY MARLEY "Beautiful" 2 PRETENDERS "Human" 2 RED HOT CHILL. "Scar" 2 JEREMY TOBACK "Feel" 1 DAVID WILCOX "Sex" BREE SHARP "David"
14         17         BETH ORTON/Stolen Car         1989           14         15         JUMP, LITTLE. / Cathedrais         1872           15         16         SANTANA F/ROB THOMAS/Smooth         1872           15         16         SANTANA F/ROB THOMAS/Smooth         1872           16         16         NEW RADICALS, Someday We'll Know         1872           13         15         TRAIN/Meet Virginia         1872           -         16         LYLE, LOVET/YOU Can'l Resist II         1872           16         15         ROBERT CRAY/24-7 Man         1755           16         15         JOINY I LANG/Wander This World         1755           17         15         OLD 27: Murder (Or A)         1755           14         15         COLLECTIVE SOLU/NO More. No Less         1755           14         18         COLLSCRIVE SOLU/NO More. No Less         1521           12         13         LUCINDA WILLIAMS/Right In Time         1521           15         13         LUCINDA WILLIAMS/Right In Time         1521           12         12         EVERLAST/What INS Like         1404	6         11         SUGAR RAV/Someday         3443           9         11         BEH ORTION/Solen Car         3443           11         10         LENNY KRAV/TZ/Amelcan Woman         3130           12         10         TDM PETTY & HB/ree Girl Now         3130           11         10         XTC/Greenman         3130           11         10         XTC/Greenman         3130           11         10         DL 97/S/Murder (Or A)         3130           11         10         DL 97/S/Murder (Or A)         3130           11         10         COLLECTIVE SOUL/Run         3130           12         10         ShAWN MULLINS/Shimmer         3130           12         10         SANTANA F/ROB THOMAS/Smooth         3130           13         10         DE HENRY/Skin And Teeth         3130           12         10         SANTANA F/ROB THOMAS/Smooth         3130           9         9         CRANBERRIES/Animal Instinct         2817           9         8         WILCO/I'm Always in Love         2504           8         PO IDOG PONDERING/Jealous         2504	11         12         OLD 97 SMurder (Or.A)         2856           9         12         TOM PETTY & HB/Room At The Top         2856           12         SINEAD LOHANWhatever It Takes         2856           11         DAVE MATTHEWS SAND/Crush         2618           11         BACK/UNS         2810           11         BECK/Nobody's Fault         2618           11         BECK/Nobody's Fault         2618           11         BECK/Nobody's Fault         2618           12         ID EKRNSWIK AND TEeth         2380           12         10. UDE 'HENRYSWIK AND TEeth         2380           12         10. UDE 'HENRYSWIK And Teeth         2380           2         8         WILDD'Can't Stand 't         1904           -         7         CHRIS ISAAK/Baby Did A Bad         1666           -         7         ULE LOVETTYOU Can't Resist It         1665           5         6         TOMWIC ASTRO/Lucky in Love         1428           8         6         NEVILLE BOOTTHERS/Over Africa         1428	KFXJ/Boise, ID PD: Colter Langan MD: Carl Scheider 10 WIDESPREAD PANIC "Dyin" ZIGGY MARLEY "Beautitul" SHAWN MULLINS "Life" BREE SHAPP "Dawid" GIGOLO AUNTS "Fly"	KACD/Los Angeles, CA PD: Keith Cunningham MD: Nitcole Sandler 10 PATTY GHFIN "Big" LOS LOBOS "Time"	KTHX/Reno, NV PD: Bruce Van Dyke MD: Harry Reynolds 10 PRETENDERS "Human" 10 RANDY NEWMAN "Dead" 9 WIDESPREAD PANIC "Dyin" 9 ZIGGY MARLEY "Beautiful" 8 LUCINDA WILLIAMS "Joy" 7 DAVID WILCOX "Guithy"
12       12       LUCINDA WILLIAMS/Can't Let Go       1404         13       12       SARAH MCLACHLAN/Angel       1404         13       12       SUGAR RAYEvery Morring       1404         15       12       SUPENCE/Kiss Me       1404         11       12       SUPENCE/Kiss Me       1404         11       12       SHERYL CROW/Sweet Child O' Mine       1404         11       12       SHERYL CROW/Sweet Child O' Mine       1404         MARKET #5       WXPN/Philadelphia       0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.	11         8         SPIN DOCTORS/The Bigger I         2504           7         8         EVERLASTAWhat It's Like         2504           5         7         SHERYL GROWAN;thing But Down         2191           9         7         R.E.M.At My Most Beautiful         2191           10         7         TOM WAITS/Hold On         2191           7         7         R.L. BURNSIDE/It's Bad You Know         2191	5 6 SUSAN TEDESCHURACK Me Right 1428 9 4 BONESHAKERS/Don't Change Horses 952 12 4 VAN MORRISON/Precious Time 952 3 3 JOHN MELLENCAMP/I'm Not Running 714 8 2 FOSTER W/MOORE/I'm In 476 MARKET #7 KKZN/Dallas	WBOS/Boston, MA PD: George Taylor Morris MD: Amy Brooks ZIGGY MARLEY "Beautiful"	WMMM/Madison, WI PD: Pat Gallagher MD: Tom Teuber 4 widesPread Panic "Dyin" 1 Santana Fieverlast "Put" 1 Santanazi, Matthews "Life" LUCINDA WILLIAMS "Joy"	7 LOUDON WAINNRIGHT "Y2K" 5 ANDERS OSBORNE "Greasy" 5 FRED EAGLESMITH "Ten"
University Of Pennsylvania (215) 898-6677 Warren/Stewart 12+ Cume 224,000	CIDR/Detroit         THE RIVER           Chum Ltd.         (313) 961-6397           Duff/raves         93.9FM	Susquehanna (214) 526-2400 Folger/Valentine 12+ Cume 243,400			KENZ/Salt Lake City, UT PD: Bruce Jones SUGAR RAY "Someday"
PLAYS         61 (00)	PLAYS         GI (00)           21         TAL BACHMAN/She's So High         1495           22         TAL BACHMAN/She's So High         1495           24         22         COLLECTIVE SOUL/Aum         1430           20         22         TOM PETTY & HB/Room At The Top         1430           21         JOHN MELLENCAMP/Im         Not Running         1365           21         JOHN MELLENCAMP/Im         Not Running         1365           24         20         PEARL JAM/Last Kiss         1300           21         18         SHAWN MULLINS/Shimmer         1170           16         SARAH MCLACHLAN/VMSessesion         1040           16         SARAH MCLACHLAN/VMan         910           12         HOBERT CRAY/24-7 Man         910           14         NOW RADIGALS/Someday We'll Know         845	PLAYS         GI (00)           LW TW ARTIST/TITLE         GI (00)           27 32         SHAWN MULLINS/Shimmer         2526           28 27         JOINY LANGWander This World         2133           28 26         JOINY LANGWander This World         2133           25 26         SHERYL GYOW/Anything But Down         2054           26 26         OLD 97/S/Murder (0r A)         2054           26 22         TOM PETTY & HtV/Room At The Top         1738           21 25         TNEW RADICALS/Someday Well Know         1185           21 4         RED HOT CHLL.JScar Tissue         1106           13 4         CHRIS PEHEZ BAND/Resurrection         1106           12 14         LOCINDA WILLINS/ART Issue         1106	WXRV/Boston, MA PD: Joanne Doody MD: Jerry Mason 3 LUCINDA WILLIAMS "Joy" 2 DIDO "Here" 2 RED HOT CHILL "Scar" 2 WIDESPREAD PANIC "Dyin"	KQRS/Minneapolis, MN DM/PD: Dave Hamilton APD/MD: Reed Endersbe STYX "Cool"	KXST/San Diego, CA PD/MD: Dona Shaieb TOOD THIBAUD "Mystery" WIDESPREAD PANIC "Dyin"
6         9         AFROCELT/Release         1152           9         9         BETH ORTOWStolen Car         1152           6         8         VAN MORRISON/Back On Top         1024           6         8         ROBERT CRAY/24-7 Man         1024           7         8         TODD THIBAUD/Little Mystery         1024           9         8         JESSE WINCHESTER/Sweet Little Shoe         1024           8         RANDY NEWMANT/Th Decal (But)         1024           8         WES CUNNINGHAM/Not Enough         1024           8         WES CUNNINGHAM/Not Enough         1024           8         WES CUNNINGHAM/Not Enough         1024           9         8         TERRY HENDRIX/Gravity         1024           9         8         TOM WAITS/Holo On         1024           9         8         TOM WAITS/Holo On         1024           10         8         ENFOLDS FIVE/Army         1024           10         8         SHETYL CROW/Anything But Down         1024           10         8         SHETYL CROW/Anything But Down         1024           10         9         3         SHETYL CROW/Anything The Cange         896           6         7<	10         13         GOD GOD DDLLs/Black Éalioon         845           18         13         WILCO/Can't Stand it         845           13         3         WILCO/Can't Stand it         845           13         3         WILCO/Can't Stand it         845           13         WAN MORRISON/Back On Top         845           13         BARENAKED LADIES/Call And Answer         845           13         BARENAKED LADIES/Call And Answer         845           7         9         BRUCE SPRINGS/TEEN/Grown' Up         585           9         SHERVL CROV/Sweet Child O' Mine         585           14         8         MATCHBOX 20/Share         520           6         COLIN HAV/Overkill         390         7           7         SANTANA F/ROB THOMAS/Smooth         325         1           7         SANTANA F/ROB THOMAS/Smooth         325         1           8         BRUCE SPRINGSTEEN/Seaside Bar Song         0         0	13     WILCO/Can't Stand It     1027       14     13     SANTANA F/ROB THOMAS/Smooth     1027       13     JOHN MELLENCAMP/Eden Is Burning     1027       13     13     LENNY KRAVIT2/American Woman     1027       14     12     SHERVL GROWSweet Child O' Mine     948       10     12     SARAH MCLACHLANP/Dessession     948       13     12     ROBERT CRAV/24-7 Man     948       14     9     SUSAN TEDESCH/Rock Me Right     711       7     7     HOOTIE. //wishing     553       12     6     JEWEL/Down So Long     474       -     a     LYLE LOVETT/You Can't Resist It     0       -     a     VAN MORRISON/Back On Top     0	CKEY/Buffalo, NY PD: Ryan Patrick 5 RON SEXSMITH "Feel" PUSN STARS "Little" BIG SUGAR "Turn"	KTCZ/Minneapolis, MN PD: Lauren MacLesh APD/MD: Mike Wolf 5 CHRIS ISAAK "Baby" 4 JOHN C MELLENCAMP "Boardwak" SHAWN MULLINS "Life" ELEANOR MCEVOY "Heart"	KFOG/San Francisco, CA PD: Paul Marszalek APD/MD: Bill Evans 9 TDM WAITS "Hold"
8     7     CARLOS LYRA/Maria Moita     896       15     7     INDIGENOUS/Now That You're Gone     896       9     7     RON SEXSMITH/Right About Now     896	MARKET #8 WXRV/Boston Northeast (978) 374-4733 Doody/Mason 12+ Cume 168.500	MARKET #14 KMIT/Seatle Entercom (206) 233-1037 Parker(Carlson 12+ Cume 225.300	WMVY/Cape Cod, MA PD/MD: Barbara Dacey 1 Ziggy MaRLEY "Beautiful" CHRIS ISAAK "Baby" RON SEXSMITH "Feel" JESSE WINCHESTER "Shoe" LUCINDA WILLIAMS "Joy"	KPIG/Monterey, CA PD/MD: Laura Hopper 12 LUCINDA WILLIAMS "Joy" 10 KEVIN WELCH "Waik" 9 LOUDON WAINWRIGHT "Y2K" 8 DAN BENN "Kids" 5 DAVID WILCOX "Guithy" WIDESPREAD PANIC "DyIn"	KOTR/San Luis Obispo, CA PD: Drew Ross MD: Dean Kattari 4 santana FROB THOMAS "Smooth" 4 wiDESPREAD PANIC "Dym" 4 SARAH MCLACHLAN "Possession" 4 ANDERS DSBORNE "Greasy"
PLAYS         GL (00)           34         32         SANTANA F/ROB THOMAS/Smooth         4126           34         32         SMASH MOUTH All Star         4126           31         31         TOM PETTY & HB/Room At The Top         3999           33         30         PEARL JAM Lask Kiss         3870           2         PRETENDERS/Human         2580           3         10         BREE SHARP/Gavd Duchovny         1290           3         10         DLD 97 SMuder (07 A)         1290           8         10         EOWIN MCCAINI Could Not Ask         1290           8         9         JEREM YOBACK/YOM Make Me Feel         1161           7         9         JOHN MELLENCAMP/Eden Is Burning         1161           7         9         GOHAW/Matever II Takes         1161           6         8         GOO GOO DOLLSBlack Bailoon         1032           6         BODELETCRAV24-7 Man         1032         1032           7         8         VAN MORRISON Back On Top         1032	PLAYS         Gi 100           LW TW         ARTIST/TITLE         Gi 100           24 26         SANTANA F/ROB THOMAS/Smooth         1924           16 25         SUGAR RAYS/Someday         1850           25 21         TOM PETTY & HB/Room At The Top         1554           23 20         VAM MORRISOWBack On Top         1480           2         18         PRETENDERSHUman         1332           18 17         WES CUNNINGHAM/Not Enough         1328           16 17         OLD 97/S.Murder (Or A)         1258           15 16         JOINY LAKS Wander This World         1184           17 16         DAVE MATTHEWS BAND/Rapunzel         1184           15 15         JUMP, LITTLE/Cathedrains         1110           15 15         JUMP KOVOV/Please Heart         1110	PLAYS         GI (00)           LW TW         ARTIST/TITLE         GI (00)           25         28         VAN. MORRISON/Back On Top         3640           24         28         SINEAD LOHAN/Diving To Be Deeper         3640           24         28         SINEAD LOHAN/Diving To Be Deeper         3640           24         28         JEWEL/Down So Long         3640           24         28         JEWEL/Down So Long         3640           24         28         RED HOT CHILL. JScar Tissue         3640           23         26         TOM PETTY & HB/Room At The Top         3380           11         24         SUGAR AR/Siomeday         3120           15         23         SANTANA F/ROB THOMAS/Simooth         2990           14         T         MARTIN SEXTON-Love Keep Us	WDDD/Chattanooga, TN DM: Danny Howard PD: Chris Adams LEN "Sunshine" TDNIC "Wanted" DEF LEPPARD "Promises"	WRLT/Nashville, TN PD: Jane Crossman APD/MD: Keith Coes SuGAR RAY "Someday" LUCINDA WILLIAMS "Joy" VERVE PIPE "Hero"	KMTT/Seattie, WA PD: Jason Parker MD: Dean Carlson 2 PREFENDERS "Human" 2 SHAWN MULLINS "Life"
7     7     7     7     7     7     7     7     7     7     7     7     903       6     7     5     5     7     7     10164     903       5     7     7     1010164     1018     903       6     7     7     1010164     1019     903       6     6     5     ARAH     MCLACHLAN     903       6     6     SARAH     MCLACHLAN     1011     903       6     6     SARAH     MCLACHLAN     1011     1011       7     4     COWBOY JUNKIES Och Las Vegas     516       -     4     ZIGGY MARLEY/Beautiful Day     0	13         14         JOHN MELLENCAMP/Eden Is Burning         1036           14         NEW RADICALS Someday We'll Know         1036           12         13         SHERVL CROWANYthing Burt Down         1036           13         SHERVL CROWANYthing Burt Down         962           13         SINEAD LOHANWhatever It Takes         962           13         JEREMY TOBACK/You Make Me Feei         962           11         COWBOY JUNKIES/Doh Las Vegas         888           11         POBERT CRAY/24-7 Man         888           12         TODD THIBAUD/Little Mystery         888           14         TOD DE HENRY/Skin And Teeth         814           11         JOE HENRY/Skin And Teeth         814           11         COLLECTIVE SOUL/NO More. No Less         740           12         TORANDERFIES/Animai Instinet         740	12         14         COLLECTIVE SDULVANO More. No Less         1820           12         14         NEVILLE BROTHERS/OVEr Africa         1820           14         NEW RADICALS/Someday We'li Know         1820           11         14         JOE HENRYCE Mice         1820           11         14         JOE HENRYCE Mice Mice         1820           13         14         JOE HENRYCSkin And Teeth         1820           13         TOM WAITS/Hold Dn         1690           -3         SARAH MCLACHLAW/ce Cream         1690           12         CRANBERRIES/Animal Instinct         1560           12         CRANBERRIES/Animal Instinct         1560           -12         COLIN JAMES/TI See It Through         1560           -12         LVEL LOVET/YOU Cart Resist It         1560           14         TPERLY         1430           11         SARAH MCLACHLAW/Possession         780           2         SARAH MCLACHLAW/Possession         780           2	WXRT/Chicago, IL VP/Programming: Norm Winer MD: Patty Martin 3 LENNY KRAVITZ "Fy" WIDESPREAD PANIC "Dyin"	WKOC/Norfolk, VA PD/MD: Holly Williams SANTANA FROB THOMAS "Smooth" XTC "Greenman"	KAEP/Spokane, WA PD/MD: Haley Jones 6 SANTANA FIRDB THOMAS "Smooth"
MARKET #16 KXST/San Diego Compass (619) 286-1170 Shaleb 12- Cume 108.600 PLAYS	MARKET #18           KORS/Minneapolis           ABC           (612)         545-5601           Hamilton/Endersbe           12+ Cume 592.000           PLAYS           LW TW ARTIST/TITLE           61 (00)	MARKET #18 KTC2/Minneapolis Chancellor (612) 339-0000 MacLeashWoil 12+ Cume 278,200 PLAYS LW TW ARIST/TITLE GI (00)	KKZN/Dallas, TX PD: Joel Folger MD: Alex Valentine LYLE LOVETT "Resist" PRETENDERS "Human" VAN MORRISON "Top"	WXPN/Philadelphia, PA PD: Bruce Warren MD: Shawn Stewart 20 BiLL FRISELL "That" 5 FOSTER W/MODRE "In" RON SEXSMITH "Feel" TOWNES VAN ZANOT "Leavin"	WRNX/Springfield, MA DM: Tom Davis PD: David Witthaus MD: Bruce Stebbins SHAWN MULLINS "Life" LUCINDA WILLIAMS "Joy" PRETENDERS "Human" VAN MORRISON "Top" SANTANA FIROB THOMAS "Smooth" ZIGGY MARLEY "Beautiful"
LW TW         ARTIST/TITLE         61 (00)           12         33         SHEFYL GROW/Sweet Child O' Mine         1518           29         31         JONNY LANG Wander This World         1426           17         25         SANTANA F/ROB THOMAS/Smooth         1150           24         23         NEW RADICALS/Someday We'll Know         1055           16         21         VAN MORRISON Back On Top         965           14         16         BETH ORTON/Stolen Car         736           13         15         WES CUNNINGHAM/Not Enough         690           13         15         TOM PETV & HERGOM AIT Inc Top         690           14         15         STEVE POLTZ/Everything About You         690           14         15         STEVE POLTZ/Everything About You         690           14         14         JULIAN LENNONII Don't Wanna Know         644           6         4         GOU GOU DOLLS Black Balloon         644	17         19         SANTANA F/ROB THOMAS/Smooth         7505           17         18         TOM PETTY & HB/S/smignion         7110           16         17         INDIGENULS/Things We Do         6715           12         17         VAM MORRISOU/Precious Time         6715           15         BAD COMPANY/Hey, Hey         5925           11         12         TOMMY CASTRO/Lucky in Love         4740           10         11         JOHN MELLENCAMP/rim Not Running         3950           11         0         JOHN MELLENCAMP/rim Not Running         3950           9         KENNY WAYNE SHEPHERD/Blue On         3555           8         JOHN MELLENCAMP/rim Life Is Now         3160	29         29         SHERYL CROW/Anything But Down         3741           26         27         INDIGENOUSCTIMIDIE WE DO         3483           26         27         FASTBALL/Dut Of My Head         3483           26         28         SANTANA F/ROB THOMAS/Smooth         3354           7         21         SANTANA F/ROB THOMAS/Smooth         3354           7         21         NATALLE MERCHANT/Life Is Sweet         2709           7         14         LYLE LOVETT/YOU Can't Resist II         1806           13         19         PUSH STARSANJ Liffe Iown         1677           13         SARAH MCLACHLAN/Possession         1677           13         ROBERT CRAV/24-7         Man         1548           7         12         JEREWT IOBACK/YOU Make Me Feel         1548	KBCO/Denver, CD PD: Dave Benson MD: Scott Arbough WIDESPRAD PANIC "Dyin" LOS LOBOS "Time"	ZIGGY MARLEY "Beautitu" PRETENDERS "Human" LOUDON WAINWRIGHT "Y2K" MISHKA "Give" CIBO MATTO "Spoon" SAVITANA FROB THOMAS "Smooth"	
11         14         RED HOT CHILLScar Tissue         644           19         14         TAL BACHMAN.She's So High         644           13         PATTY GRIFFIN/Blue Sky         598           11         3         ROBERT CRAY/24-7 Man         598           15         3         XTC/Greenman         598           13         3         OLD 97 S.Murder (Or A)         598           14         12         SINEAD LOHAN/Whatever II Takes         552           12         12         DAVE MATTHEWS BAND/Rapunzel         552           13         12         TOM WAITS/Hold On         552           14         11         BMASH MOUTH.All Star         506           12         TOM WAITS/Hold On         552           13         12         TOM WAITS/Hold On         552           14         11         BEN FOLDS FIVE/Army         506           12         10         MARTIN SEXTON.Love Keep Us         460           12         10         JEREMY TOBACK You Make Me Feet         460           14         11         ERMY STMARD Feetious Time         460           14         12         JEREMY TOBACK You Make Me Feet         460           14	9         7         BIG HEAD TODD Boom Boom         2765           9         7         JONNY LANGSNIR Rainin         2765           5         7         RED HOT CHILLScar Tissue         2765           7         WIDESPREAD PANIC.Dyn' Man         2765           8         BIG SUGAR Better Get Used         2370           4         6         VAN MORRISON/Back On Top         2370           5         JEREMY TOBACK/You Make Me Feel         1975           9         S JONNY LANG/Wander Tins World         1975           9         S JONNY LANG/Wander Tins World         1975           6         KORY AND Sometimes         1580           6         JULIAN LENNON/L Don't Wanna Know         1580           7         JUNIAN LENNON/Lon't Wanna Know         1580           3         JONNY LANG/STIL To Ton't Wanna Know         1851           4         JTRAIN/Meet Virginia         1185           10         BOZ SCAGGSTI All Went Down	12       TOMMY CASTRO/Lucky In Love       1548         14       12       NEW RADICALS/Someday We'll Know       1548         13       12       TOM PETTY & HB/Swingin'       1548         13       12       OLD 97/SMIJurder (07 A)       1548         14       11       BETH ORTON/Stolen Car       1419         29       11       SHAWN MULLINS/Shimmer       1419         7       11       RED HOT CHILL, /Scar lissue       1419         13       10       JOHN MELLENCAMP, Éden Is Burning       1290         6       9       SANTANA/D. MAITHEWS/Love Of My       1161         7       9       HOTIEWishing       1032         7       8       SINEAD LOHAWMAtever It Takes       1032         7       8       SINEAD LOHAWMAtever It Takes       1032         7       8       SUSAN TEDESCHI/Rock Me Right       1032         8       SUSAN TEDESCHI/Rock Me Right       1032         7       7       DAVE MATTHEWS BAND/Rapurzel       903	CIDR/Detroit, MI PD: Wendy Duff MD: Pete Travers 1 SHAWN MULLINS "Life" 8RUCE SPRINGSTEEN "Seaside"	WCLZ/Portland, ME PD: Herb Ivy MD: Brian James SANTANA/D. MATTHEWS "Life" LOS LDBOS "Experience" TODD THBAUD "Mystery" CHRIS ISAAK "Baby" ZIGGY MARLEY "Beautiful"	33 Total Reporters 33 Current Reporters 30 Current Playlists Did Not Report. Playlist Frozen (3): WRNR/Baltimore, MD KRSH/Santa Rosa, CA WHPT/Tampa, FL

### **Opportunities**

June 25, 1999 R&R • 123

#### **O**PENINGS

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93.1 WPOC is on the hunt for weekend warriors! Flexible sched-ule a must! Send T&R: Scott Lindy, WPOC, 711 W. 40th St., Baltimore, MD 21211. EOE (06/25)

Help wanted: Weekend News Anchor/Reporter, Immediate opening. T&R: Ted Baker, PD, WHMP, Box 268, Northampton MA 01061. EOE (06/25)

Two Openings! The people who invented the Froggy concept are looking for an aggressive and creative Program Director and a community minded News Director. Send T&R to: Forever Broadcasting, Attn: Jim Shields, 8280 Clark Mills Rd., Whitesboro, NY 13492. EOE

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Research Manager: Growing digital satellite radio company seeks man-ager of programming info and tresearch. Candidate must have 5 yrs. management background and knowledge of music and entertainment industry information sources. Responsibilities include compiling and distributing entertainment industry information within the company. Set up databases for information resources (Microsoft Access or similar). Create & manage information resource library. Background in dealing with vendors and customer service required. Experience in designing research questionnaires with a basis in marketing or entertainment research. Please fax cover letter and resume w/ salary requirements to: 212-584-5195, Attn: Office Manager. Resumes without salary requirements will not be considered. EOE

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Southern Star, 7 N. Laurens St. Suite

700, Greenville, SC 29601 Attn: PD

Modern AC Program Director. Live at the beach. PM Drive air shift, lots of remotes. Desire and talent more impor-

tant than previous PD experience. A great company owned and operated by

career broadcasters. Send tape and all

details to: Mike Buxser, Adventure Ra-

dio Group, 1 St. Augustine Place, Hilton Head Island, SC 29928. EOE

ATTENTION: SELLERS &

FUTURE MANAGERS

Clear Channel Radio in

Greensboro, North Carolina

Experienced radio sales professionals only for

these positions, please. Send resume immedi-

ately to: Bob Nemenz via fax at 336-777-

3930 or E-mail to: hnemenazia wxra945.com

phone 336-727-8226 ext. 1305 WTQR,

WSJS and WXRA-Market dominant Coun-

try, News/Talk and Rock are the formats. Clear

Have you dreamed of

setting your own hours?

Make the dream a reality with Capstar's

Star System. Due to incredible growth, we

have multiple openings for experienced air

talent. We offer flexible schedules, the best

benefits in the industry and the choice of

two great places to live (Austin or Ft. Lau-

derdale). Multiple format experience nec-

essary. Send your tape and resume to the

Star System location of your choice. EEOE.

Star System East

600 Pine Island Rd. #175

Plantation, FL 33324

Attn: Steve Cross

Star System West

600 Congress, Suite G250

Austin, TX 78701

Attn: Don Cristi

MIDWEST

Change is this good! Christian CHR seeks Midday/Music Ma-gician. T&R: WAYK, 161 E. Michigan Ave., Ste.600, Kalamazoo, MI 49007. EOE (06/25)

Channel is an EOE

Search. EOE

Broadcasting Company, EOE

#### **OPENINGS**

Buckeye Country 92.3WCOL Country powerhouse 92.3WCOL is looking for a dynamic midday talent with excellent phones. MD experience a plus. RUSH T&R to: Mike Eiland, 92.3WCOL, 1301 Dublin Road, Columbus, OH 43215-7009. Clear Channel Columbus is an Equal Opportunity Employer.

is seeking a Research Director to develop multi-station presentations, provide sales staff training and Arbitron rating book breakouts. Skills required include: Arbitron, Tapscan, Maximizer, Media Audit, Scarborough, computer graphics and PowerPoint. Fax resume by 7/31/99 to

thinking, hard working, creative midday person for a Soft AC in Fresno. Computer and production skills helpful. This is a full-time position with a great benefits package. Tape and resume required photo optional. Angie Handa, KSOF, 4991 East McKinley, Suite 124, Fresno, CA 93727, EOE

#### LAND OF OPPORTUNITY

take-charge PD to take us to the next level. We've got a 50kw flamethrower that goes 150 miles in every direction (and that's during the DAY). We've got talented onair players who want a coach. We've got great owners, and an incomparable place to live. Can you manage the details ... and still HEAR the station? Are you as good with people as you are with gizmos? Got a sense of humor? RUSH a list of references who'll tell us so, and your resume, to: Don Nordin, KFQD, 9200 Lake Otis Parkway, Anchorage, AK 99507. No Calls. Morris Communications is an Equal Opportunity Em-

#### WANT TO BECOME A **HOUSEHOLD NAME?**

News Talk Concepts Inc. client KXLY Newsradio 920 in Spokane, Washington in NOW searching for the perfect female morning show co-host. She will be able to anchor news flawlessly, ask gust questions intelligently, and have a friendly, entertaining on-air presence. If this is YOU, rush an aircheck ad resume to: News Talk Concepts Inc., 912 Goat Trail Loop Road, Mukliteo, WA 98275 or E-mail to: dennismkelly@email.msm.com. NO PHONE CALLS PLEASE!



#### **O**PENINGS

#### **PRODUCTION DIRECTOR** KOMO/SEATTLE

I'll give YOU: Great salary, terrific benefits, stable ownership and a great working environment. If you give ME: Killer promos and spots, strong voice, creative writing and great management skills. Send resume and best work to: Paul Duckworth, Fisher Radio Seattle, 1809 Seventh Ave., Suite 200, Seattle, WA 98101. EOE

#### **PROGRAM DIRECTOR**

Phoenix Alternative KEDJ is seeking a Program Director. Must have Top-20 market programming expe-rience in Alternative, Top-40 or Rock with the ability to lead/train/motivate programming and promotions staff, "Arb" smart, working knowledge of strategic music and radio research. Possibility of air shift. FAX resume: Human Resources (602) 263-4844. EOE

General Manager Big City Radio is seeking a General Manager for Phoenix, Arizona. The qualified individual will possess Top-20 market experience, working knowledge of all aspects of radio, minimum 3 vears' experience in radio management with the ability to lead/manage large group and attract talent. FAX resume: Human Resources (602) 263-4844. EOE

#### Local Sales Manager

There's only one person who can be excellent at this job and we hope it's you. 96.5 The Peak, Denver's top radio station (Howard Stern/New Rock) is looking for a talented, creative, energetic leader with a proven track record to handle a talented local sales staff and urge them to greatness. This job pays \$100,000/yr! You must be experienced in management, always seek excellence in yourself and your team. and work hard to succeed. Radio experience is preferred but sales management skills are important. Write us one page. Tell us why you're the only choice. Send us your resume. Fax to: Christine Berzins, (303) 572-7050.

CHR-Power 100.5/KPSI-FM, Palm Springs, CA is looking for their next night jock. If you are creative, fun, great with listeners and have a winning attitude, then you are the person we're looking for. Live remote experience and production skills are also a must. Send your T&R to Mike Keane, c/o Power 100.5, 2100 Tahquitz Canyon, Palm Springs, CA 92262. KPSI is an Equal Opportunity Employer.

PD/Morning Great AC personality needed 7/1/99. Heavy community involvement, promotionally savvy, you know how to capture 25-54 audience. Great N. California college town. T&R to: KMXI, 2654 Creamer Lane, Chico, CA 95928. EOE

Weekends in Charlotte, WLNK seeks experienced, upbear personalities. Great pay! T&R: Mike Edwards, 1 Julian Place, Charlotte, NC 28208. EOE (06/25) WCOS, Columbia, SC's heritage market leader is looking for a passionate leader. A PD who knows how to develop stationality and understands the needs of today's country station and the way to motivate and teach a staff of veterans. Rush appropriate materials to:

WEST Clear Channel — San Diego Sales Group

619-543-8077, Attn: HR-#AE1099. EOE

WANTED: A warm sounding, quick

News/Talk KFQD/Anchorage seeks ployer.

### **Opportunities**

#### **POSITIONS SOUGHT**

#### POSITIONS SOUGHT

#### **TOP-10 PRODUCTION** DIRECTOR/ON AIR:

Powerful yet warm voice; classy spots/ promos; imaging specialist! On-air: OLDIES/MIX-AC/IAMMIN'/CLASSIC ROCK. I compete and I win, clients and ratings, and I have proof! Ready to put the PRO in PROduction and On-Air PROformance? Get my demo. E-mail or call me. rokjok@webtv.net. (713) 630-0743

Hot millenium sound now! Female VO talent to voice your station's liners and imaging. Book sessions with DANI: (617) 883-DANI (3264), (06/25)

Rock/Alt Hunting. Eight years in these formats Great past numbers, SCOTT SANFORD; (770) 453-9610, HireThatDJ@aol.com (06/25)

Big or small market AT, Producer, Promotion, WHYT, WDFX, WLLZ, WBFH-FM. Eight years' experience. MARTIN: (248)335-6029, djmartin88@hotmail.com (06/25)

You're seeking to fill an air shift. I'm seeking to fill that air shift. JAY WILLIAMS: (608) 723-5209, http:// listen.to/jaywilliams/ (06/25)

Classic Country Radio Program. 12 years experience, knowledgable. Own originals. Fulltime AT. Con-tact RANGER DAVE MARTIN: (765)569-5167. (06/25)

Middays/Afternoons. MD/APD. 14 years. Selector/ music/comedy wunderkind. Serious calls only. No consultant or "need warm bodies" nonsense. KEITH: (765) 742-0595. (06/25)

Will sacrifice first born...for right gig. Recieve your very own tape with obligation free phone call to...KEVIN: (781) 641-1471. (06/25)

Chico State grad. 5 years' experience in San Diego, looking for programming assistant or any full-time position. Scott Grizzle (619) 561-9237. sscottg@juno.com

Seeking new radio home. Veteran PD, 20+ years experience. Excellent references, proven track record. A/C, Country, Classic Rock, PBP. GARY: (208) 753-4019, kwazie@nidlink.com (06/25)

**POSITIONS SOUGHT** 

Experienced news talent able to play "straight man" to your jokster. Searching for a decent salary and security. E-mail: ONYA BACKYABICH: OnyaB@yahoo.com (06/25)

"Women Don't Lie; Men Don't Listen," should be opposite Dr. L. DOCTOR LOVE: (800) 404-2644, www.doclove.com (06/25)

Country musics energy is in search of fulltime. Country, News, Sports, prod. Call CHRIS THOMP-SON: (661) 822-1778. (06/25)

Seeking to improve on parttime gig. Willing to relocate for fulltime on-air position. Great voice and funny. MARC: (732) 761-0647, HORACE11@aol.com (06/25)

Beat the competition! I do technical, programming, sales or high level management. Open to all offers. JOSEPH: WILLIAM (813)920-7102, radio35@netscape.net (06/25)

Create a buzz with Crystal McKenzie and Katie O'Shea, Listen to our San Francisco radio show at http://allstarradio.com/jobs/psradio.html. CALL: 415 934-1820. (06/25)

At The Top - Live ... the first and only women's sports show...no sweet talkin' here call ROSE: (404) 701.9011 or email: michelle@7dogs.com (06/25)

Five years experience top 100 markets. Computer literate, Selector & automation. Seeking MD/APD/ OM gig. Country/Mega/AC. JAY: (318)898-2029, bundypool@hotmail.com (06/25)

Canadian Radio Personailty seeks a new challenge as onair/sales. Aircheck and resume online www2.memlane.com/donsteel Call DON: (403) 548-3230. (06/25)

Five year radio veteran with extensive News/Talk, Country, Oldies, Hot AC and Classic Rock experi-ALAN ZAREK: (618) 345-1073 or www.adz@stlnet.com (06/25)

Computers & Radio. It's like a marriage. I know both of them. Let me be your marriage counselor. JOHN: (530)678-6764, email:stopset@yahoo.com (06/25)

#### **POSITIONS SOUGHT**

Attention Owners - CEO's - GM'S!" Strong candidate for your GM/GSM position now available. 20+ vears experience all size markets. BOB: (815) 436-4030. (06/25)

Sportscaster/PBP man available. MIKE: (336) 835-4996. (06/25)

Country Mornings. Ten year medium market veteran eager to do mornings. Will work for hourly wage. BRIAN: (901) 759-3072, (06/25)

Florida AT/Experienced Pro. seeking an air shift in Florida ASAP! CHR/HAC/Classic/Oldies. J.J. SHAN-NON: (561) 770-4749. (06/25)

The Karlson & Mckenzie Morning Show is available NOW! (WEGQ/Boston, Q94/Richmond) (508) 553-9757

#### Payable in Advance

Opportunities Advertising orders must be typewritten on company/station letterhead and accompanied by advance payment. Ads are accepted by fax: (310-203-8727) or mail Visa, MC, AmEx or Discover card accepted. Include card number, name as it appears on credit card, expiration date and phone number. Blind box responses are sent to advertisers every Friday by first-class mail

#### Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PDT) eight days prior to issue date. Address all ads to:R&R Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067

#### **R&R Opportunities Advertising** 1x 2x

\$150/inch \$125/inch Rates are per week (maximum 35 word per inch including heading). Includes generic border. If logo, cus-tom border or larger heading are required, add 1/2 inch (\$60 for 1x, \$50 for 2x). In addition, all ads ap-

pear on R&R's web site. (www. rronline.com) Blind Box: add \$50 The R&R address and your box number adds 12 words to your ad. Regular Opportunities rates apply

to Blind Box ads, but a \$50 service charge is added for shipping and handling Individuals seeking employment may run ads in the

Positions Sought section at the special rate of \$50/inch. Positions Sought: \$50/inch

#### **R&R** Opportunities **Free Advertising**

Radio & Records provides free (20 words maximum) listings to radio stations ON A SPACE AVAILABLE BASIS in Opportunities. Free listings of the same length are also available to individuals seeking work in the industry under Positions Sought

#### Deadline

To appear in the following week's issue, your ad must be received by **Thursday noon (PST)**, eight days prior to issue date. Free Opportunities listings should be typewritten or printed on 8 1/ 2" X 11" company/station letterhead and are accepted only by mail or fax: 310-203-8727. Only free positions sought ads are accepted by e-mail kmumaw@rronline.com Address all 20-word ads to R&R Free Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067

#### **RADIO & RECORDS** 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

R&R is published weekly, except the week of December 25. Subscriptions are available for \$299 00 per year (plus applicable sales tax) in the United States or \$695.00 overnight delivery (U.S. funds only), \$320.00 in Canada and Mexico, and \$495.00 overseas (U.S. funds only) from Radia & Records Inc., at 10100 Santa Monica Blvd., 5th Floor, Los Angeles, California 90067. Annual subscription plan includes the weekly newspaper plus two R & R Directories issues and other special publications. Refunds are prorated based on the actual value of usolicited material. R&R reserves all rights in material accepted for publication. All letters addressed to R&R or its Editors will be assumed intended for publication reproduction and may therefore be used for this purpose. Letters may be edited for space and clarity and may appear in the electronic versions of R&R. The writer assumes all liability regarding the content of the letter and its publication in R&R. Nothing may be reproduced in whole or in part without written permission from the Publisher. © Radio & Records, Inc. 1999. POSTMASTER: Send address changes to R&R, 10100 Santa Monica Blvd., 5th Floor, Los Angeles, California 90067,







#### National Airplay Overview June 25, 1999

LW

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#### **CHR/POP**

- LW TW RICKY MARTIN Livin' La Vida Loca (C2/Columbia) BACKSTREET BOYS | Want It That Way (Jive) TLC No Scrubs (LaFace/Arista) BRITNEY SPEARS Sometimes (Jive) 3 SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia) SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG) SMASH MOUTH All Star (Interscope) 6 WILL SMITH Wild Wild West (Columbia) JENNIFER LOPEZ If You Had My Love (Work/ERG) BLESSID UNION OF SOULS Hey Leonardo (She Likes...) (Push/V2) 9 10 EVERLAST What It's Like (Tommy Boy) SUGAR RAY Every Morning (Lava/Atlantic) MADONNA Beautiful Stranger (Maverick/WB) 12 13 98 DEGREES The Hardest Thing (Universal) BRANDY Almost Doesn't Count (Atlantic) SARAH MCLACHLAN I Will Remember You (Arista) 15 16 JORDAN KNIGHT Give It To You (Interscope) 17 GOO GOO DOLL S Slide (Warner Bros.) CHRISTINA AGUILERA Genie In A Bottle (RCA) 18 19 FASTBALL Out Of My Head (Hollywood) 20 CITIZEN KING Better Days (And The Bottom ... ) (Warner Bros.) 21 TAL BACHMAN She's So High (Columbia) EDWIN MCCAIN | Could Not Ask For More (Lava/Atlantic) 22 23 WHITNEY HOUSTON Heartbreak Hotel (Arista) 24 K-CI & JOJO Tell Me It's Real (MCA) ROBBIE WILLIAMS Millennium (Capitol) SUGAR RAY Someday (Lava/Atlantic) 25 26
- 27
- 28
- CHER Strong Enough (Warner Bros.) ORGY Blue Monday (Elementree/Reprise) TLC Unpretty (LaFace/Arista) 29
- 30

#### **#1 MOST ADDED** VITAMIN C f/LADY SAW Smile (Elektra/EEG)

#### CHR begins on Page 4.

#### AC

LW LW PHIL COLLINS You'll Be In My Heart (Hollywood) BACKSTREET BOYS I Want It That Way (Jive) SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia) -----\_\_\_\_ 'N SYNC (God ... ) A Little More Time ... (RCA) SARAH MCLACHLAN I Will Remember You (Arista) SARAH MCLACHLAN Angel (Warner Sunset/Reprise) 6 \_\_\_\_ CHER Believe (Warner Bros.) 98 DEGREES The Hardest Thing (Universal) FAITH HILL Let Me Let Go (Warner Bros.) SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG) \_ 10 SHANIA TWAIN From This Moment On (Mercury/IDJMG) \_\_\_\_ MONICA Angel Of Mine (Arista) 12 JOHN, HEADLEY & SCOTT A Step Too Far (Rocket/IDJMG) 13 BACK STREET BOYS All I Have To Give (Jive) ELTON JOHN & LEANN RIMES Written In... (Curb/Rocket/IDJMG) \_\_\_\_ 15 \_ BRICKMAN f/HILL & PORTER Destiny (Windham Hill) 16 JOHN MELLENCAMP I'm Not Running Anymore (Columbia) RICKY MARTIN Livin' La Vida Loca (C2/Columbia) 17 18 V. SHEPARD w/E. SALIERS Baby, Don't You Break My ... (Jacket) \_ 19 0. JONES I/S. GARRETT & EL DEBARGE I'm Yours (Owest/WB) EDWIN MCCAIN | Could Not Ask For More (Lava/Atlantic) \_\_\_\_ 20 21 \_ MULBERRY LANE Harmless (Refuge/MCA) 22 ALL-4-ONE | Will Be Right Here (Blitzz/Atlantic) BRITNEY SPEARS Sometimes (Jive) 23 \_\_\_\_ 24 BOYZONE No Matter What (Ravenous/Mercury/IDJMG) 25 SOPHIE B. HAWKINS Lose Your Way (Columbia) NATALIE COLE Snowfall On The Sahara (Elektra/EEG) 26 \_\_\_\_ 27 SUGAR RAY Every Morning (Lava/Atlantic) 28 29 SKY Love Song (Arista)
30 CHER Strong Enough (Warner Bros.) \_

#### **#1 MOST ADDED** BRITNEY SPEARS Sometimes (Jive)

AC begins on Page 83.

TW		
1	112 Anywhere (Bad Boy/Arista)	
2	702 Where My Girls At? (Motown)	
3	TLC No Scrubs (LaFace/Arista)	
4	RICKY MARTIN Livin' La Vida Loca (C2/Columbia)	
5	JENNIFER LOPEZ If You Had My Love (Work/ERG)	
6	BLAQUE 808 (Track Masters/Columbia)	
7	K-CI & JOJO Tell Me It's Real (MCA)	
8	WILL SMITH Wild Wild West (Columbia)	
9	BACK STREET BOYS   Want It That Way (Jive)	
10	BRANDY Almost Doesn't Count (Atlantic)	
11	TLC Unpretty (LaFace/Arista)	
12	TYRESE Sweet Lady (RCA)	
13	GINUWINE What's So Different (550 Music/ERG)	
14	BUSTA RHYMES I/JANET What's It Gonna Be (Elektra/EEG)	
15	WHITNEY HOUSTON It's Not Right But It's Okay (Arista)	
16	NAUGHTY BY NATURE I/ZHANE Jamboree (Arista)	
17	JA RULE Holla Holla (Murder Inc./Def Jam/IDJMG)	
18	MAXWELL Fortunate (Rock Land/Interscope/Columbia)	
19	BRITNEY SPEARS Sometimes (Jive)	
20	DESTINY'S CHILD Bills, Bills, Bills (Grass Roots/Columbia)	
21	LAURYN HILL Everything Is Everything (Ruffhouse/Columbia)	l
22		
23		
24	TRICK DADDY Nann Brother (Slip N' Slide/Warlock)	
25		
26		
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29		
30		

**CHR/RHYTHMIC** 

#### **#1 MOST ADDED** BUSTA RHYMES Do The Bus A Bus (Elektra/EEG)

#### CHR begins on Page 40.

#### HOT AC RICKY MARTIN Livin' La Vida Loca (C2/Columbia) SUGAR RAY Every Morning (Lava/Atlantic) SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)

- GOO GOO DOLLS Slide (Warner Bros.) SARAH MCLACHLAN I Will Remember You (Arista) SMASH MOUTH All Star (Interscope) SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG) MATCHBOX 20 Back 2 Good (Lava/Atlantic) EVERLAST What It's Like (Tommy Boy) NATALIE MERCHANT Life Is Sweet (Elektra/EEG) EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic) 10 11 EAGLE-EYE CHERRY Save Tonight (Work/ERG) 12 TAL BACHMAN She's So High (Columbia) MADONNA Beautiful Stranger (Maverick/WB) FASTBALL Out Of My Head (Hollywood) 13 14 15 LENNY KRAVITZ Fly Away (Virgin) SHERYL CROW Anything But Down (A&M) CITIZEN KING Better Days (And The Bottom...) (Warner Bros.) 16 17 18 BACKSTREET BOYS | Want It That Way (Jive) 19 CHER Believe (Warner Bros.) FATBOY SLIM Praise You (Skint/Astralwerks/Caroline) 20 21 BARENAKED LADIES Call And Answer (Reprise) BLESSID UNION OF SOULS Hey Leonardo (She Likes...) (Push/V2) ROBBIE WILLIAMS Millennium (Capitol) 22 23 24 JOHN MELLENCAMP I'm Not Running Anymore (Columbia) JEWEL Down So Long (Atlantic) PHIL COLLINS You'll Be In My Heart (Hollywood) 25 26
- 27
- SUGAR RAY Someday (Lava/Atlantic) GOD GOD DOLLS Black Balloon (Warner Bros.) 28
- 29
- SHERYL CROW Sweet Child O' Mine (American/C2/Columbia)

#### **#1 MOST ADDED**

#### GOO GOO DOLLS Black Balloon (Warner Bros.)

AC begins on Page 83.



E-mail: moreinfo@rronline.com

URBAN

- BLAQUE 808 (Track Masters/Columbia) **R. KELLY** Did You Ever Think (*Jive*) 702 Where My Girls At? (*Motown*) CASE Happily Ever After (*Def Jam/IDJMG*) 2 3

- CHANTÉ MOORE Chanté's Got A Man (Silas/MCA) BRANDY Almost Doesn't Count (Atlantic)
- WILL SMITH Wild Wild West (Columbia)

TW

- **TYRESE** Lately (*RCA*) LAURYN HILL Everything Is Everything (*Ruffhouse/Columbia*) 9
- 10 WHITNEY HOUSTON It's Not Right But It's Okay (Arista)
- DESTINY'S CHILD Bills, Bills, Bills (Grass Roots/Columbia) MAXWELL Fortunate (Rock Land/Interscope/Columbia) 12
- 13 K-CI & JOJO Tell Me It's Real (MCA)
- DRU HILL You Are Everything (University/IDJMG) TLC I'm Good At Being Bad (LaFace/Arista) GINUWINE So Anxious (550 Music/ERG) 14
- 15
- 16
- JT MONEY Who Dat (Tony Mercedes/Freeworld/Priority) FAITH EVANS Never Gonna Let You Go (Bad Boy/Arista) 17 18
- TRACIE SPENCER It's All About You Not ... (Capitol) 19
- 112 Anywhere (Bad Boy/Arista) 20
- JA RULE Holla Holla (Murder Inc./Def Jam/IDJMG) KELLY PRICE It's Gonna Rain (Rock Land/Interscope) 21
- 22
- ERIC BENET Spend My Life With You (Warner Bros.) LIBERTY CITY FLA. 24-7 (Harrell/Jive) CHANTAY SAVAGE Come Around (RCA) \_
- 24
- 25
- 27
- SILK Meeting In My Bedroom (*Elektra/EEG*) NAUGHTY BY NATURE I/ZHANE Jamboree (*Arista*) RUFF RYDERS I/EVE & NOKIO What Ya Want (*Ruff Ryders/Interscope*) 28
- JUVENILE Back That Thang Up (Cash Money/Universal)
- \_ MASE Get Ready (Bad Boy/Arista)

#### **#1 MOST ADDED DEBORAH COX** We Can't Be Friends (Arista)

URBAN begins on Page 57.

#### ROCK

- DEF LEPPARD Promises (Mercury/IDJMG) 1
- PEARL JAM Last Kiss (Epic) 2
- LENNY KRAVITZ American Woman (Maverick/Virgin) 3
- \_\_\_\_ Δ
- BUCKCHERRY Lit Up (DreamWorks) -OLEANDER Why I'm Here (Republic/Universal)
- RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)
- COLLECTIVE SOUL Heavy (Atlantic)

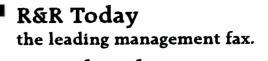
LW

- **CREED** One (Wind-up)
- TRAIN Meet Virginia (Aware/Columbia)
  - 10
  - LIT My Own Worst Enemy (RCA) COLLECTIVE SOUL No More, No Less (Atlantic) 11
- 12
- 13
- ALICE IN CHAINS Get Born Again (Columbia) BAD COMPANY Hammer Of Love (Elektra/EEG) TOM PETTY & THE HEARTBREAKERS Room At... (Warner Bros.) 14
- 15 BLACK CROWES Go Faster (American/Columbia)
- METALLICA Whiskey In The Jar (Elektra/EEG) SAMMY HAGAR Shag (MCA) 16
  - 17
  - 18
  - SAMMY HAGAR Mas Tequila (MCA) JAKE ANDREWS Time To Burn (Jericho) TONIC You Wanted More (Universal) 19
- 20
- 21
- POUND Upside Down (Island/IDJMG) SUSAN TEDESCHI Rock Me Right (Tone/Rounder/Mercury/IDJMG) SHADES APART Valentine (Universal) 22
- 23
- 24
- FEAR FACTORY Cars (Roadrunner) NEW AMERICAN SHAME Under It All (Lava/Atlantic) 25
- KORN Freak On A Leash (Immortal/Epic) 26
- FUEL Jesus Or A Gun (550 Music/ERG) 27
- METALLICA Die, Die My Darling (Elektra/EEG) GODSMACK Keep Away (Republic/Universal) 28 29
- GOD GOO DOLLS Black Balloon (Warner Bros.) 30

#### **#1 MOST ADDED**

GREAT WHITE Rolling Stoned (Portrait/Columbia)

ROCK begins on Page 99.



## E-mail updates

every afternoon and when news breaks.

#### rronline.com

for complete station transactions, station ownership, Arbitrons, news & more.

#### **URBAN AC**

- LW MAXWELL Fortunate (Rock Land/Interscope/Columbia)
- CHANTÉ MOORE Chanté's Got A Man (Silas/MCA) BRANDY Almost Doesn't Count (Atlantic)
- 3
- PEABO BRYSON Did You Ever Know (Private Music/Windham Hill) 4
- \_\_\_\_\_ 5
- TEMPTATIONS How Could He Hurt You (Motown) JESSE POWELL You (Silas/MCA) 6
- WHITNEY HOUSTON It's Not Right But It's Okay (Arista) ERIC BENET Spend My Life With You (Warner Bros.) SHANICE Yesterday (LaFace/Arista) GLENN JONES Baby Come Home (SAR/WB)
- 8
- \_\_\_\_ 9
- 10
- **CASE** Happily Ever After (*Def Jam/IDJMG*) **OLU** Baby Can't Leave It Alone (*Gee Street/V2*) 12
- \_
- FAITH EVANS Never Gonna Let You Go (Bad Boy/Arista) 13 14
- \_\_\_\_ 15
- WILL DOWNING You Sure Love To Ball (Motown) NATALIE COLE Say You Love Me (Elektra/EEG) TYRESE Lately (RCA) 16
- JOE SAMPLE f/LALAH HATHAWAY When Your Life Was... (PRA/GRP) 17
- KIRK WHALUM All I Do (Warner Bros.) 18 KELLY PRICE It's Gonna Rain (Rock Land/Interscope)
- \_ 19
- K-CI & JOJO Tell Me It's Real (MCA) TEVIN CAMPBELL For Your Love (Qwest/WB) 20
- 21
- \_\_\_\_ 22 K-CI & JOJO Life (Rock Land/Interscope)
- GRENIQUE Should I? (Motown) LES NUBIANS Tabou (OmTown/Virgin) 23
- 24
- \_ 25 DEBORAH COX We Can't Be Friends (Arista)
- 26
- AL JOHNSON Tranquility (Clout) PATTI AUSTIN In And Out Of Love (Concord Vista) \_ 27
- 28 BONEY JAMES f/SHAI I'll Always Love You (Warner Bros.)
- LAURYN HILL Everything Is Everything (*Ruffhouse/Columbia*) DRU HILL You Are Everything (*University/IDJMG*) 29
- 30

#### **#1 MOST ADDED**

JAMES INGRAM | Believe In Those... (Intering Private/Windham Hill)

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#### **ACTIVE ROCK**

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- **KID ROCK** Bawitdaba (*Top Dog/Lava/Atlantic*) **DEF LEPPARD** Promises (*Mercury/IDJMG*) \_ 8
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ERABLIE THOMAS

INIONDAL DEALERSHIP

#### **#1 MOST ADDED**

GREAT WHITE Rolling Stoned (Portrait/Columbia)

ROCK begins on Page 99

IT FM 100 KHT

### COUNTRY GEORGE STRAIT Write This Down (MCA)

National Airplay Overview June 25, 1999

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NAC/SMOOTH JAZZ

ROGER SMITH Off The Hook (Miramar)

DAVID BENOIT ReJoyce (GRP) PETER WHITE Autumn Day (Columbia) TOM SCOTT &... Smokin' Section (Windham Hill Jazz) 3RD FORCE (TTAYLOR & HUGHES Revelation... (Higher Octave) JOE SAMPLE (/LALAH HATHAWAY Fever (PRA/GRP) DIDDUCTORID CHARGE (Mind Ham Lift)

RIPPINGTONS Summer Lovers (Peak/Windham Hill Jazz)

ERIC MARIENTHAL Mercy, Mercy, Mercy (*I.E./Verve*) NITE FLYTE Open Your Heart (*Instinct*)

NATALIE COLE Snowfall On The Sahara (Elektra/EEG) NELSON RANGELL The Way To You (Shanachie) WALTER BEASLEY If You Knew (Shanachie)

JAZZMASTERS Lost In Space (Hardcastle/Trippin 'N' Rhythm)

GOTA In The City Life *(Instinct)* SPYRO GYRA Silk And Satin *(Windham Hill Jazz)* 

BONEY JAMES Into The Blue (Warner Bros.) LUTHER VANDROSS I'm Only Human (LV/Virgin)

JEFF GOLUB Velvet Touch (Bluemoon/Atlantic)

STEVE COLE Say It Again (Bluemoon/Atlantic) DAVID SANBORN Lisa (Elektra/EEG)

DIANA KRALL Why Should I Care (Verve)

QUINCY JONES Sax In The Garden (Qwest/WB)

SOUL BALLET Her Joyride (Countdown/Unity) SPECIAL EFX f/CHIELI MINUCCI Miami (Shanachie)

**#1 MOST ADDED** 

NORMAN BROWN Out Of Nowhere (Warner Bros )

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ADULT ALTERNATIVE

NEW RADICALS Someday We'll Know (MCA) OLD 97'S Murder (Or A Heart Attack) (Elektra/EEG)

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.) VAN MORRISON Back On Top (Point Blank/Virgin) ROBERT CRAY 24-7 Man (Rykodisc)

SANTANA f/ROB THOMAS Smooth (Arista) SHERYL CROW Anything But Down (A&M) JONNY LANG Wander This World (A&M)

BETH ORTON Stolen Car (Arista) SMASH MOUTH All Star (Interscope) SARAH MCLACHLAN Possession (Arista)

TAL BACHMAN She's So High (Columbia)

DAVE MATTHEWS BAND Rapunzel (RCA)

COLLECTIVE SOUL Run (Hollywood/Atlantic) JOE HENRY Skin And Teeth (Mammoth)

**FASTBALL** Out Of My Head (Hollywood) LYLE LOVETT You Can't Resist It (Curb/MCA)

SHAWN MULLINS Shimmer (SMG/Columbia)

PUSH STARS Any Little Town (Capitol) TOM WAITS Hold On (Epitaph) JOHN MELLENCAMP Eden Is Burning (Columbia)

LENNY KRAVITZ American Woman (Maverick/Virgin) XTC Greenman (Idea/TVT)

**#1 MOST ADDED** 

WIDESPREAD PANIC Dyin' Man (Capricorn)

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PEARL JAM Last Kiss (*Epic*) PATTY GRIFFIN Blue Sky (*A&M*) COLLECTIVE SOUL No More, No Less (*Atlantic*)

SINEAD LOHAN Whatever It Takes (Grapevine/Interscope)

SHERYL CROW Sweet Child O' Mine (American/C2/Columbia) PRETENDERS Human (Warner Bros.)

TOM PETTY & THE HEARTBREAKERS Room ... (Warner Bros.)

CHRIS BOTTI Drive Time (GRP)

JANGO With Your Love (Samson)

BRIAN BROMBERG September (Zebra)

ERIC ESSIX For Real (Zebra)

KIRK WHALUM My All (Warner Bros.) WARREN HILL Take Me Away (Discovery)

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SHANIA TWAIN You ve Got A Way (Mercury)

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#### ALTERNATIVE

SMASH MOUTH All Star (Interscope)

LIT My Own Worst Enemy (RCA) BLINK 182 What's My Age Again? (MCA)

LIMP BIZKIT Nookie (Flip/Interscope) EVERLAST Ends (Tommy Boy)

SUGAR RAY Someday (Lava/Atlantic)

HOLE Awful (DGC/Geffen) SUGAR RAY Falls Apart (Lava/Atlantic)

NO DOUBT New (Work/ERG) FUEL Jesus Or A Gun (550 Music/ERG) BEN FOLDS FIVE Army (550 Music/ERG)

EVE 6 Open Road Song (RCA)

PEARL JAM Last Kiss (Epic)

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)

LO FIDELITY ALLSTARS Battle Flag (Skint/Sub Pop/Columbia)

KORN Freak On A Leash (Immortal/Èpic) CITIZEN KING Better Days (And The Bottom...) (Warner Bros.)

FATBOY SLIM Praise You (Skint/Astralwerks/Caroline)

LENNY KRAVITZ American Woman (Maverick/Virgin)

ALICE IN CHAINS Get Born Again (Columbia) CREED One (Wind-up)

**KID ROCK** Bawitdaba (*Top Dog/Lava/Atlantic*) **COLLECTIVE SOUL** Heavy (*Atlantic*)

GODSMACK Whatever (Republic/Universal) GOO GOO DOLLS Black Balloon (Warner Bros.)

OLEANDER Why I'm Here (Republic/Universal)

GARBAGE When I Grow Up (C2/Almo Sounds/Interscope) LEN Steal My Sunshine (Work/ERG)

ECONOLINE CRUSH All That You Are (x3) (Restless)

**#1 MOST ADDED** 

VERVE PIPE Hero (RCA

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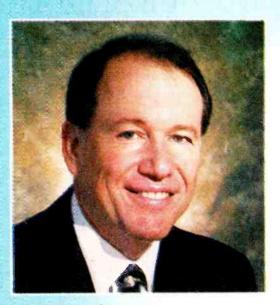
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OFFSPRING The Kids Aren't Alright (Columbia)





Publishers

hen Cox took its radio company public, it had 30 stations. Twelve had been Cox-owned and 18 were acquired from NewCity Communications. A few years later, Cox has 59 stations and is the fifth-largest revenue-generating group. Dick Ferguson, who — as head of

NewCity Communications — led the sale to Cox in '97, is VP and COO for Cox Radio and serves on its board of

directors. He has direct responsibility for the company's stations in Birmingham, Long Island and Connecticut and works very closely on the corporate side with acquisitions. Ferguson also holds the highest elective office of any

person in our industry today. He serves as Chairman of the NAE joint board of directors.

The biggest challenge facing the business today: "it's all about managing change — change you can initiate and change that is being externally applied to you by all kinds of forces that are going on around you. It's about having a perspective that those of us in the radio business are impacted by. Radio's such a great business, and it's such an all-engaging, absorbing business, that you can forget about or become unaware of all the things that go on outside of radio that impact radio's two or three major customer bases: the listeners, the advertisers and the local community. It's not just about the fight between station A and station E. It's about the fight for time, visibility and share of mind that's going on between radio as an entity and the Internet or lifestyles that cause people to get out of their cars."

One thing he would like the radio industry to do: "To regain the relationship radio has with listeners, the one-to-one, fun, creative part of it. To make sure that radio stays really relevant to people. One of the great radio experiences I've had in the last two or three years is working with our Urban stations in Birmingham. What it really magnified to me more than anything else is the incredibly important role those radio stations play in the lives of their listeners. We are a real source of news, community information and music. It's important. When they put a call out for help for the community, people really respond. When the advertising message is right, people come in droves. When somebody says something on a talk show, real reaction happens fast."

Working for the company that bought his company: "You have to look at the reasons we did what we did — and there is a we and an I in it. Some people said, You were

#### **RICHARD A. FERGUSON** VP/C00, Cox Radio Inc.

right out there in front, fighting for all these rule changes,' and that's right. I always knew that nothing is all good or all bad and that there would be downsides to consolidation and things that we have to watch out for.

"In our company we were employee-owned. A lot of our employees had stock in the company, and they had worked for a long time. Our employees paid about \$5 a share for the stock. In the buyout they got just under \$200 per share. The goal for us was to give people a chance to realize something from a financial point of view for over 10 years of really hard work, sweat and effort; to unlock the liquidity of their investment; and, at the same time. to trv to find a company where the values matched. We thought we finally knew what the number was, and I went to the investors and the other employee group and said, If I can find a company where the values are really close and we can make the right match and the company's not likely to get flipped over and over again, would you allow me to sell it for a price and not auction or bid it?' Everybody was cool with that, and we were able to make the deal. The marriage between us and Cox has been good."

On working for someone who once worked for him: "My philosophy about what I'm about and what business should be about is growing and developing people. I'd love to take a lot of credit for Bob Neil, but the reality is, he's a really bright guy. I think I added something to his development. Clearly, Nick Trigoni added a lot. When Bob left our company about 15 years ago, I was the guy who sat with him as he told me what he wanted to do. I said, Tll put my NewCity hat on,' and said, 'What can I do to keep you?' Then I put my Bob Neil hat on and said, 'This is a phenomenal offer that you've got. I can't give you that kind of offer right now. You and Nick can really change the face of radio at Cox.' And they did. But the interesting point is, I've learned a tremendous amount from him in the last two years. To me, that's a neat thing. If you can invest in somebody and they can actually come back and invest in you, that makes the original investment that much more worthwhile.

Strategy of the company: "We're very acquisitionoriented. Our goal is not to become the biggest broadcasting company. Size isn't as important to us. Being great operators is important. Our managers are empowered to run their own shops, but by the same token the company — as a team and as a corporate entity — is really involved in the radio stations. They're not just a list of call letters. Bob Neil knows every single programmer and sales manager. He knows about all of our radio stations, but not to interfere with them. Our parent company has television, they're building a huge Internet company and they have newspapers and stuff, but we operate separately."

Something about the company that would surprise our readers: "The things that come to mind I don't think would surprise people. We're people-focused. We are not going to get flipped. The Cox family — as personified by Jim Kennedy, CEO of all of Cox and the grandson of the founder and the son of one of the two sisters — loves radio. I'm on the Cox Radio board; I've seen the commitment he's made to it. Maybe the surprise is that the people at the very top of Cox, which is an enormous company, really love the radio business, and they've committed a lot of resources to it. With all the other things they own, it's not something that they don't pay any attention to. They actually pay a lot of attention to it. They're on the

www.americanradiohistory.com

sidelines really cheering us on, saying, 'If you get the right deal, come to us; we'll give you the money."

**Career highlight:** "The highlight for me has been all the friends I've made. If I'm a pebble you drop into the water, all the rings that emanate out are the layers and layers of friends, associates and people. I'm very peopleoriented."

**Career disappointment:** "I take on too much sometimes, so I know, in my career, maybe even more than I realize, I probably didn't follow up or I dropped the ball. From time to time I know I've disappointed people along the way, but not because I wasn't wellintentioned. My disappointment is in having inadvertently let some people down."

Most influential individual: "My father. He died of a heart attack at 63 in 1976. As my life has gone on, I actually miss him more. I'm very much like him in a lot of ways. It's true, you do become your parents in many respects. Now that I have my own kids, he's become more alive for me as I see the relationships. I feel like my father knows my kids, but my kids really don't know him. When things go well for me sometimes, I think he would have thought this was a neat moment."

**Favorite radio format:** "I'm a News radio bug. Radio is where I get most of my information. I can actually carry on conversations about sports when I am not a huge sports fan because WCBS has sports at :15 and :45. I don't know how many times that's saved my life with a client."

**Favorite television** show: "I have no must-sees every week. I enjoy *Frasier*. My wife says she loves to watch *Frasier* because she loves to watch me laugh. Most of my TV-watching is done on the road in hotels, so it's *CNN Headline News.*"

Favorite movie: "I like movies that inspire and show the human spirit. The one that always comes to mind is *Chariots of Fire.*"

**Favorite song:** "Lots of Elton John songs! At the NAB Radio Show two years ago, I got surprised by being given two tickets to see him perform at the House of Blues for VH1. It crystallized for me that the songs I really turn up are his!"

**Favorite book:** "Everyone in radio should read *First, Break All the Rules* by Marcus Buckingham."

**Favorite restaurant:** "The one that stands out is a little teeny restaurant in Nantucket called Company Of The Cauldron. They serve dinner only at 7:15 and 9:00. It's a *prix fixe* menu. They spend all day preparing the meal. Virtually everything they serve are things they've harvested that day."

**Beverage of choice:** "A lot of bottled water, Kendall Jackson chardonnay and a good merlot."

Hobbies: "For most of my life my hobby and my business were the same thing. Now my hobby is my kids. I'm totally fascinated."

Stock recommendation: "Hire somebody who really understands asset allocations and what your goals are. Essentially, the only stocks I buy, in the words of the Motley Fools, are the ones I know about."

**Communication medium of choice:** "A foolproof way to get my attention is to e-mail me: *dick.ferguson@cox.com.* The communication media of preference for me are face-to-face and phone. E-mail is the most fun when I can write to somebody in the way I would talk to them, so there's a lot of humor."

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