## I N S I D E: <br> NEW EEO STANDARDS FOR RADIO?

Rep. Mickey Leland and the NAB are fighting it out over whether radio should have higher minority and women hiring standards to meet. And the struggle threatens to derail radio deregulation legislation.

Page 4

## STEPHEN KING ENTERS



Best-selling author Stephen King experiences the thrills and chills of owning a radio station, and Joel Denver, quaking with terror, is there to record the whole improbable story

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## ECONOGRAPHICS - <br> A DIFFERENT WAY TO LOOK AT SALES

Econographics means identifying the spending habits and economic profiles of your listeners. Sales and marketing consultant Tom McNulty explains how this sensible technique works.

Page 12

## A DEMOGRAPHIC AOR SCOREBOARD

Steve Feinstein looks at the key demographics for America's AOR stations and finds the format is healthier than even he thought.

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## PEOPLE IN THE NEWS

 THIS WEEK- Kenny Puvogel, Dave Dannheisser upped in WB AOR
- Dan O'Neil PD at OK100
- Bill Wise WFBQ PD
- Ray St. James PD at KXZL
- Rowena Harris, Bob Gooding join PolyGram
- Dave Allison OM at WSGN
- Fred Holland WAPI PD
- Johnathan Crawford GSM for WMGF
- Bob Mason WPYX PD

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THE PERILS OF PROGRAMMING LIVE - NATIONALLY
Reed Bunzel begins a recurring series on aspects of network programming by taking a look at RKO's "Live At The Record Plant."

Page 15
Newsstand Price $\$ 3.50$


## WNBC's Metheny

Moves To MTV
After nearly four years programming WNBC/New York, Kevin Metheny has resigned to accept the newly-created position of Director Of Programming for MTV. Metheny will be responsible for the cable video network's music programming and developing/scheduling special programming projects.
MTV VP/Programming Les Garland commented, "I have known and respected Kevin's work in the industry for years, and am eagerly looking forward to his joining MTV."
Metheny told R\&R, "Due to the efforts and attitudes of three

## Penn Upped To Sr. VP At NBC Radio

Dick Penn has been appointed to the newly-created position of Senior Vice President, NBC Radio Networks. Under his supervision in this new post are the three NBC radio networks NBC Radio Netwark, the Source, and Talknet - and their respective sales operations.
Penn told R\&R, "Each of NBC's three networks is currently in a leadership position, and I think that's a tribute to the quality of affiliates and the quality of the people involved with each of those networks. I am very excited aboct participating in the future of all three of them."
Penn joined NBC in 1979 as GM of WKQX, NBC's FM station in Chicago. The following

## MIERENDORF WLU箓 GSM

## McIntosh Becomes VP/ GM At WLUM \& WAWA

Richard McIntosh bas been perfectly."
named PP/GM of All-Pre's WLUM \& WAWA/Milwaukee. He joins the stations from the GM post at WRFD/Cohumbus.
All-Pro Exec. VP L. David Moorhead, who had been serving as acting GM For the stations, commented, "We were looking for a unique individual
one with a proven track record of major-market success as well as small-market, preferably daytime success with an AM station Richard McIntosh fits our requirements

year he was named Vice Presi dent, and in 1981 became VP GM, NBC Radio Network. Subsequently he assumed similar responsibilities for NBC's new network, Talknet, and then was named VP/GM, NBC Radio Networks - the title he held prior to this latest appointment. Before coming to NBC, Penn
was with Combined Communi cations Corp., most recently as President/GM at WWWE \& WDOK/Cleveland and KTAR \& KBBC/Phoenix. He joined Combined in 1971 as Sales Manager of KKDJ/Los Angeles (now KIIS), and four years later was promoted to GSM for KIIS-AM \& FM.

## Emmis Sets Beck As KSHE General Manager

As KSHE/St. Louis officially changes hands from Century to Emmis Broadcasting, John Beck Jr. has been named GM The former KKCI/Kansas City VP/GM replaces Nancy PoolLeffler, who is reportedly moving to the manager's post at crosstown AOR rival KWK-AM \& FM.
Commenting on his new location, Beck told R\&R, "I never dreamed I'd have the opportunity to run KSHE. I'm particularly enthusiastic about working with (Emmis President) Jeff Smulyan and (Exec.

Simulaneous with his aped that Tom Mierendorf former GSM at WOKY \& WMIL/Milwaukee, would become WLUM's new GSM. McIntosh commented, "We are fortunate to obtain an executive of Tom's caliber and experience in the Milwaukee market. His expertise in management will not only contribute to WLUM's growth, but add immeasurably to the strength and stability of our management team."

VP) Steve Crane and the other

## AM BECOMES GOLD WPGR

## Tyler Promoted <br> To WSNI-FM PD

WSNI-FM/Philadelphia afternoon personality Paul Michael Tyler has been elevated to PD. Tyler, who retains his airshift, will continue to report to Operations Manager Don Cannon. In making the appointment,


WHO ARE DEES PEOPLE? - When KIIS/Los Angeles morning man Rick Dees visited the station's rep firm, McGavren Guild, he was surprised by a roomful of Dees lookalikes. The masked McGavren marauders also presented Dees with a cake celebrating the No. 1 status of the station and his morning show in the L.A. market.


Cannon stated, "In the year that Paul's been. with us, he's demonstrated that he truly cares about the station. Aside from being an excellent jock, he's meticulous in production, music, critiquing, and format philosophy. Because I'm getting more into sales and the administrative work, this appointment gives him the opportunity to take over the day-to-day duties. Paul's a natural for this pasition."

## DAVID GILMOUR ABOUT FACE



It's exactly what you hoped it would be.

KSSK/Honolulu: Life After Aku
KSSK's longtime morning man Aku was an Islands institution, and when he died last year it was a profound shock to the station. But PD Dale Machado tells Ron Rodrigues and Jeff Green how the station has adapted successfully.

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## Washington Report What's New

Ratings \& Research: Jhan Hiber Sales
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## NEW CALLS WDJY; URBAN DIRECTION

## O'Neil Appointed PD At OK100

Longtime Washington DC Black outlet wOOK (OK100) has adopted new calls, WDJY, and shifted its format direction to Urban Contemporary. Dan 0'Neil, most recently afternoon drive personality at United Broadcasting sister WYST/Baltimore, has been named Program Director, replacing

Chris Gardner, who exited the station several months ago. John Turk, who had been acting PD, will remain with the station as Operations Manager.
Outlining the station's new goals, O'Neil said, "The demographic lines that have

O'NEILS See Page 23

## Harris, Gooding Join PolyGram Urban/Black Division

Rowena Harris and Bob Gooding have joined PolyGram's Urban Contemporary/Black Music Division as National Promotion Director and National Marketing Director, respectively. Harris was most recently Regional District Manager at Arista, while Gooding formerly served as National Director/Promotion and Marketing, Progressive Music at Warner Bros.



Harold Childs, Sr. VP of the Urban/Black Music Division, told $\mathbf{R \& R}$, "Our staff is finally complete as far as having the marketing, publicity, and promotion people we need. With her knowledge and years of experience, we feel Rowena will be an asset to our overall department and in breaking and establishing new acts. Bob comes to us with vast radio and marketing knowledge. In these times when we need specialists in every area, Bob fills the mark for us, and we're thrilled about having him with us."
Prior to working at Arista, Harris was President of her own marketing/promotion firm, Independent Marketing Promotional Services (IMPS Inc.), and held the Regional Promotion Director post at Polydor. Gooding's background includes a stint as National Director/Promotion and Marketing for Jazz at Arista, Director of News at WCAU-FM/Philadelphia, and VP/Programming at WCOL/Columbus.

## For The Record

Last week's RADAR ratings roundup arLast week's RADAR ratings roundup ar-
ticle inadvertently and incorrectly described ABC Entertainment as "suffering the sharpest drop" ( $-17 \%$ ) in the survey. Actually, as correctly depicted in the table accompanying the article, ABC Entertainment dropped just $1 \%$ from its previous figures, while ABC-FM fell 17\%.

## WB Ups Puvogel, Dannheisser To New AOR Promotion Positions

Warner Bros. has promoted two AOR promotion executives to new positions, with Kenny Puvogel becoming National Album Promotion Director and Dave Dannheisser moving up to Assoc. National Promotion Director. Puvogel, based in Los Angeles, had been National Album Promotion Coordinator, after several years as an East Coast Local and Regional Promotion Manager. Dannheisser had been an Atlanta Local and Regional Promotion Manager for eleven years, most recently serving as Southeast Regional Album Promotion Manager; he will remain in Atlanta in his new position.
WB Senior VP/Marketing \& Promotion Russ Thyret commented, "Both Kenny and Dave have proved to be invaluable assets to

## Wise Elevated To WFBQ PD

WFBQ/Indianapolis Assistant PD/Promotion Director Bill Wise has been promoted to PD, filling the vacancy left four weeks ago by the departure of former OM Alan Edwards.
Commenting on the advancement, WNDE \& WFBQ GM Denny Rossman said, "Bill comes to us with a diverse programming background, having been involved in a variety of formats. He's a disciplined program manager, which is what we were looking for. Having seen his work over the past 30 days since Alan's departure, there's no question he's the one for the job." Rossman added that Wise will also act as interim PD for sister AM outlet WNDE until an appointment is made.
Wise joined WFBQ three months ago from Gulf Broadcast Group sister station WKLS/Atlanta, where he served as Promotion Director for 18 months. His background also includes one-year PD terms at Jacksonville outlets WVOJ and WQIK. Wise told R\&R, "I've been with this company for almost three years, and they've been great to me. I also look forward to working with Denny. We're young, aggressive, and the ratings are in great shape, but I know there's more we can do."
Wise's first appointment was selecting former WKLS air talent the Bearman as MD/afternoon personality.

## Holland Moves <br> Crosstown To WAPI PD Post

After a year as Production Director at WMJJ/Birmingham, Fred Holland has resigned in order to become PD at crosstown WAPI. Holland replaces exiting PD Jim Cassidy, who left for an undisclosed programming position in another market. Commenting on Holland's appointment, WAPI-AM \& FM GM Bernie Barker told R\&R, "We are delighted to have someone with Fred's background joining our station as PD. Even more exciting is that Fred already has a good feel for the market. The station has shown significant progress since changing to Drake-Chenault's 'HitParade' format last August, and under Fred's leadership, we anticipate a terrific year."
Barker added that widely-circulating rumors regarding a possible format change on AOR-formatted WAPI-FM were "completely false."

Prior to WMJJ, Holland worked as PD at KAAY/Little Rock and Huntsville stations WAHR and WAAY, as well as holding airshifts at KNOW/Austin and WSGA/Savannah. Holland said, "(WMJJ owner) Capitol Broadcasting is a fine company, and I've
HOLLAND/See Page 23


Kenny Puvogel Dave Dannheisser
our promotion efforts over the long run. There are no two individuals better qualified to fill these vital posts. Their promotions are more than well-deserved.'
VP/Promotion George Gerrity added, "Warner Bros. album promotion is very much a team effort, and Kenny and Dave are both exceptional talents whose individual abilities have greatly contributed to our success."

## St. James New PD At KXZL

Ray St. James has been appointed PD at KXZL/San Antonio, filling the vacancy left four weeks ago by the departure of former PD Dave Conley.

KXZL VP/GM Jay Levine commented, "We chose Ray not only on the basis of his skills as an air personality and program director, but more importantly, on his ability to be able to motivate and communicate with people on all levels. He has a solid broadcast background, which we feel is very important in taking KXZL to where we have to go."
Most recently, St. James served 18 months as PD at WNYS/Buffalo, having previously worked as an air talent at WSNIFM/Philadelphia. His programming experience also includes WCKS/Cocoa Beach, WPFM/Panama City, and WQVE/Harrisburg. St. James was unavailable for comment at presstime.

## ALLISON NEW OM

## WSGN Adopts

## Nostalgia Format

WSGN/Birmingham has discontinued its A/C format for Taft's "Primetime" nostalgia approach, naming Dave Allison as its new Operations Manager. WSGN PD Steve Price and News Director Ted Randall will now report to Allison.
Explaining the motive for the format change, VP/GM Warren Merrin said, "Everybody in this market seems to be either rocking or Country, and we see a real opportunity for this direction. We plan to maintain our full-service and promotional commitments - it won't be a background music service."
Regarding Allison's appointment, Merrin continued, "Dave brings varied experience and outstanding ability to our station. We're delighted to have him aboard.'

WSGN/See Page 23

## TRANSACTIONS

## Midwest Sells

## Four To Brill

Brill Medla has agreed to buy four stations from Midwest Radio. The deal, which is subject to FCC approval, includes the transfer of WEBC \& WAVCIDuluth, MN for $\$ 2$ million, and the purchase of KOWB/Fargo, ND and KOWB-FM/ Moorhead, MN for $\$ 5$ million.
Evansville, $\mathbb{N}$-based Brill Media also owns KILK \& KTXYIJefferson City, MO; WYNT \& WPVA/Colonlal Heights, VA; and WHUM/ReadIng, PA. TRANSACTIONS/See Page 23

# Washington Report 

## Radio Concerns Top FCC Agenda

Now that the FCC has cleared away matters involving the AT\&T breakup, it's about to address a number of radio concerns in the coming month. This week (2-24) the Commission launches an inquiry into "the general Fairness Doctrine obligations of broadcast licensees."
Mass Media Bureau Chief Jim McKinney says he expects to bring a number of items before the Commission in March. Those will include some kind of new radio logging for issue-oriented programming, possible repeal of the 100 -mile regional concentration of control rule, and issuance of the Docket $80-90$ rulemaking of $400-600$ proposed sites for FM drop-ins. Also slated for action is clarification of the so-called "attribution" policy. That involves what level of ownership in or control over a station a group or person must have for purposes of the FCC's ownership restrictions.

## Tuneable SCA Receivers Get Nod

Dataspeed, Inc. has won permission from the FCC to build and market hand-held SCA (FM subcarrier) receivers that are "selftuneable." Normally, FCC rules would prohibit such sets because they could be used to improperly intercept SCA broadcasts other than those sent out by the company leasing or selling the receivers.

Dataspeed was able to win a waiver of the rules by explaining that its sets are individually addressable. That means service can be turned off to any customer who falls behind on its bills. Also, Dataspeed said its sets "cannot, as designed, intercept other aural or digital SCA broadcasts, despite the fact that the receiver is self-tuneable." That was enough to allay any FCC fears that the new sets could be used to pirate subcarrier services.

## 50-YEAR REUNION

## President Reagan Makes Nostalgic Trip To WHO

U.S. Presidents rarely visit radio stations or even grant exclusive radio interviews. But President Reagan made an exception Monday (2-20) when he returned to WHO/Des Moines, where he was a sportscaster from 1933 to 1937.
The Reagan visit was part of a four-hour Iowa blitz designed to upstage Democratic frontrunner Walter Mondale on the day of his expected triumph in the Iowa Democratic caucuses. Reagan faced no serious opposition in the day's Republican caucuses. WHO Station Manager Talmage Thompson, who as a boy was a fan of "Dutch" Reagan, said Iowa GOP officials first broached the idea of a presidential appearance on WHO, a News \& Information station, about two weeks before the caucus es. "Of course, we were excited and pleased," Thompson reports. "And we were opti mistic from the very start that this would occur because Reagan has had association with people from our station over the years, and we felt he would be all for doing this Happily, that's the way it worked out." Confirmation of the trip didn't come until last Thursday.

## Auditions Play-By-Play Style

After his 5pm arrival, Reagan greeted station executives and then met privately with former WHO colleagues, now in their seventies. Among the survivors attending the brief reunion were Jack Shelley, Associate News Editor in Reagan's day and later News Director; 1930s News Editor H.R Gross, who went on to serve 26 years in Congress; former WHO PD and Iowa Farm Dance Frolic performer Jack Kerrigan; and ex-Farm Director Herb Plambec, co founder of the National Plowing Matches, where Harry Truman successfully tested his "Give 'Em Hell Harry" theme in 1948.
The President spent 12 minutes on the air with WHO Sports Director Jim Zabel, recalling how he was hired at the station, reminiscing about his four years calling Chicago Cubs baseball and University of Iowa football games, and giving a sample of his play by-play "recreations" from wire accounts of games.

Conducted in the WHO-TV studios to ac commodate security concerns and a $30-$ member pool of national and local reporters, the interview was aired live on WHO,


WHO-TV, and sister station WOC/Davenport.

## Halfway Down "Nostalgia Lane"

"We did a little recreation of a WHO studio," says Talmage. "We had the old Western Union sounder that Reagan used for his recreations of major league baseball games. And we had the microphone and the old Naval Observatory Clock that would have been used back in those days."
Talmage believes Reagan was "legitimately touched" and says the President remarked, "Darn you, I'm halfway down this nostalgia lane now. You give me about seven more minutes and I won't want to leave.'
From WHO's standpoint, Talmage says for the 150 or so employees of Palmer Communications in Des Moines the event "reinforced and added to their pride in our organization." And while there may be no bot-tom-line payoff, Talmage speculated, "I think it will have longterm value as far as our identification is concerned, the impression people have of us."
WHO got some added national exposure last Friday night when C-Span, the public affairs cable channel, simulcast a two-hour talk show featuring Sen. Charles Grassley (R-IA) and former Governor and Senator Harold Hughes (D-IA).

NAB-LELAND IMPASSE

## Minority, Female Hiring Stalemate:What's At Stake

The fate of broadcast deregulation in the House now hangs on stalemated talks between NAB and Rep. Mickey Leland (D-TX) over what standards will be set for minority and female hiring. No agreement has been reached, and both sides seem willing to let the deregulation package die rather than make major concessions. Meanwhile, a final deregulation draft will be finished this week, with a hearing set for March 8 in the House Telecommunications Subcommittee.
Leland wants broadcasters held to the same Equal Employment Opportunity (EEO) standards agreed to last year by the cable industry, in a bill that has yet to pass. Those levels are somewhat more stringent than the rules now imposed on radio and television by the FCC. The accompanying chart shows how four different-sized stations would fare under both plans in a market where the workforce is $20 \%$ minority and $40 \%$ female.
The key to the formulas is parity, defined as the percentage of minorities and women in the SMSA workforce, according to statesupplied figures. The FCC has no absolute quotas, but stations that fall below the parity guidelines undergo extra EEO scrutiny at renewal time.
Under both plans, stations with four or fewer employees are exempt from filing an annual EEO report (Form 395). Stations with $5-10$ workers must meet a minority goal of $50 \%$ of parity for the entire staff and

## Current EEO Rules Vs. Leland Plan

This chart shows how four hypothetical radio stations are affected by the FCC's current EEO standards and by the stricter rules pushed by Rep. Mickey Leland. The figures are for a market in which minorities make up $20 \%$ of the local workforce and women account for $40 \%$. The numbers shown aren't absolute requirements, but any station falling below these levels would be flagged for a complete review of its minority and female recruitment and hiring practices at renewal time.

Station Size Now RequiredLeland Plan



Eddie Fritts
$25 \%$ for the Upper Four categories, or all "professional" positions. Leland wants $50 \%$ of parity for both groups
For stations with 11 or more employees. the FCC requires $50 \%$ of parity for both the overall staff and the Upper Four slots, while Leland would up the requirement to $60 \%$ in both areas.
Several negotiating sessions between NAB, Rep. Leland, and his Legislative Director/Counsel Larry Irving have been fruitless. "Basically, we're at an impasse," says Irving. Reports NAB President Eddie Fritts, "We came in with a pocketful of pro posals and we were told that if they didn't match the cable proposals we might as well hit the door."
Irving insists Leland is "trying to be reasonable" and that, while refusing to budge from the cable bill standards, he has al ready compromised because he'd really like to see much higher figures for both cable and broadcast." Irving adds, "If a bill doesn't pass, it's only because the broadcast industry isn't willing to hire minorities and women."
Fritts retorts, "We can't go that far. There's not enough in this bill for us to go that far with numbers. It imposes mandatory quotas on stations which, universally, most broadcasters would not have problems with. However, broadcasters in some areas of the country would have extreme problems, especially in smaller markets."
As a nationwide industry, broadcasting is at $84 \%$ of parity for overall station staffs and $69 \%$ in the Upper Four categories, ac cording to Fritts. "We think what's in place at the FCC is working and broadcasters are meeting their responsibilities and their obligations in the area of EEO and we don't need additional government quotas to meet," Fritts told R\&R.
Moreover, he contends applying cable standards to broadcasting is unfair because $53 \%$ of cable systems are exempt for having four or fewer employees. The FCC EEO Branch says about $33 \%$ of radio and television stations now qualify for that exemption. Fritts also maintains cable has done little for minorities, while NAB has raised $\$ 10$ million through BROADCAP to fund minority ownership, has guaranteed minority seats on its Board of Directors, and is providing a free exhibition for minority TV pro grammers at this year's NAB Convention.
If the EEO impasse or other disagree ments scuttle deregulation in the House says Fritts, "We would pursue a radio-only bill." The probable route would be to attach it to a must-pass appropriations bill in the Senate.


GM's Buick division is the first domestic automaker to offer AM Stereo radios.

Delco single-system radios, using the Motorola C-Quam ${ }^{*}$ decoder integrated circuit, will be introduced in selected 1984 models.

But one of the most enthusiastic responses to this news came from a man who isn't even a Buick dealer. He's Tom Cassetty, General Manager of WSM, Nashville. "I heard the Delco playing C-Quam AM Stereo at the National Radio Broadcasters meeting in New Orleans, and I was really impressed. The sound was terrific! If they'd been playing WSM, I never would've gotten out of the car!"

If your station had the choice, wouldn't you really rather be heard in the new Buicks? You can be. Just call Dick Harasek at (312) 576-2879, or Chris Payne (202) 862-1549.

## MOTOROLA AM STEREO.THE WINNING SYSTEM.



## Tracking Call Letter Changes

If you think it's easy to keep track of call-letter changes, consider the case of WVON/Chicago. Several years ago, WVON went from 1450 to 1390 and a new station, WXOL, moved onto 1450. Now the station on 1390 has become WGCI (AM), and it appears WXOL will bring the WVON calls back to 1450. Complicated cases like this one (and those of KOIT and KLOK in San Francisco) began before the FCC's recent ruling making call letter change requests almost automatic With deregulation and the faster turnover in calls that has already resulted, the entire situation threatens to become pure chaos

With this in mind, the Radio Information Center is offering an "Encyclopedia of Call Letter Changes," listing every call change granted in the last two-and-a-half years. Because its computer assigns a control number to each license, it tracks changes even as calls move across the market or frequencies and licensees change. Call letters are filed six ways: by current calls, previous calls, date of assignment, city and state of license, metro area, and AOI

The RIC book is updated quarterly and sold at $\$ 300$ for a year's subscription. Further information is available at (212) 371-4828

# Music TV Comes To Canada 

Decision Pending On Three Competitors

While music video has had two-and-a-half years to become standard viewing in the U.S., it's still a novelty to Canadians. The Canadian Radio-Telecommunications Commission (CRTC) prohibits MTV on cable systems and existing video-programming is generally limited to a few hours on local stations or one or two videos - HBO-style - between programs
Now the CRTC is considering applications from the final contestants for the country's first music video franchise. Two Toronto-based broadcasting chains, Rogers and the CHUM Group, are pitted against each other and CMC, a Quebec company tied to the local film industry. As with all Cana dian licenses, approval hinges on detailed proposals submitted by each applicant.
Rogers President Jim Sward says his company's proposed Music Chan nel - co-funded by Molson's Breweries - would be modeled on MTV but based on local research and offering "a slightly less intense viewing experience." CHUM's self-funded Much Music service would also contain video jukebox segments, but would fea ture other block programming similar

to that offered by CHUM O\&O CITY TV/Toronto. Both services promise fiscal assistance to the fledgling Cana dian video industry, and Rogers has

## BLACK, A/C TOPS

## Format Loyalty Measured

A recent study of radio stations by format, conducted by Blair Radio and Custom Audience Consultants and based on the 1983 spring sweeps, reveals Black and Adult Contemporary audiences to be the most loyal listen
ers to their formats CAC looked at all the nonexclusive diaries in which its client stations received mention and tabulated sharing based on that portion of the Arbitron sample. Among the statistical highlights

## Driving Made Easy



For the PD or GM who's too busy checking out the car radio to check up on trivial details like a near-empty gas tank, now there's the Voice Warning System. Manufactured by National Semicon ductor, and Audio Systems Inc. of Los Gatos, CA, the compact unit
fits under the dashboard, monitor ing up to 14 auto functions
The VWS advises the driver on such matters as seatbelt connections, parking brake position, oil level, temperature, and headlights. Even diesel fuel contamination can be monitored. Both gasoline level and time are programmable: the exact point at which you want to be warned of low fuel may be set, while the clock will announce time on an hourly, half-hourly, or on-demand basis. As an added attraction, a pleasant, electronic female voice will whisper sweet nothings like 'Don't forget your keys'" or "Tail light malfunction." According to the manufacturers, it takes an hour to install the $\$ 184.95$ device into a car's existing electrical system.

1. $54 . \%$ of Black station listeners also listened to another Black station displaying the highest level of loyalty, while A/C ranked second with $32.1 \%$ of its audience also tuning to other A/C-formatted stations.
2. Pop music formats showed a high level of crossover listening among their audience. (The study listed "pop"' music formats as: A/C, Contemporary, and AOR. It differentiated A/C from Contemporary by defining $A / C$ as playing a blend of current pop and oldá favorites, while considering Contemporary as more youth-oriented programming.) Of those who tuned to a Contemporary station, $69 \%$ also tuned to another type of pop station. The analysis also shows that seven to eight of every ten people who listened to any one pop format also tuned to another pop format, indicating that they get most of the services they require from those stations
3. $45 \%$ of Country listeners also funed to other pop formats.
4. $44 \%$ of BM listeners tuned to pop stations, with most of them ( $36 \%$ ) opting for $A / C$
5. $27 \%$ of Black station listeners uned to pop stations, while $38 \%$ of News/Talk listeners did so. Most of the $N / T$ audience that chose a pop station $(31 \%)$ picked A/C
promised to play all Canadian videos save those considered obscene - at least once.

## Puppet VJs?

CMC's Canadian Music Channel is unique in its proposed use of French and English soundtracks which would run simultaneously. Puppets - considered easier to lip-sync for - would replace live VJs.
Unlike MTV, the winner's service would be offered as a paid option to cable subscribers only, a restriction that CHUM has attacked as negatively limiting its potential market. The deciding factor in the CRTC award seems likely to be fiscal stability; Canada's culturai C-Channel folded after two months and the CRTC is said to be determined to avoid a repeat. As with most CRTC decisions, this one is open-ended, with no specific date mentioned for a decision. After the CRTC awards the music TV and other specialty franchises, it may consider allowing cable-operators to import the MTV signal.

## Family Unit Losing Ground In The '80s

A recent article in American Demographics about the changing American family reveals continuing negative trends for the 1980s. The analysis by Paul C. Glick, former Census Bureau demographer and professor of sociology at Arizona State University, notes the modera tion of growth of families and increas ing numbers for divorce, singleparent families, and unmarried-couple households.

Glick predicts that by 1990, house holds maintained by women without husbands will increase by 26 percent, while those kept by a man with no wife will grow by 35 percent
As for baby-boom lifestyles, data shows that by 1990, those young adults will reach the age of 25-29 category, that period most likely to in clude divorce. In 1980, 31 percent of the men and 50 percent of the women in their early twenties had already married, as compared to 45 percent for men and 64 percent for women in 1970.

Other statistics link education with marriage habits. Glick says it seems that people motivated to reach the traditional goal of college graduation may also achieve the goal of a permanent marriage. The likelihood of their first marriage ending in divorce is approximately 60 percent for young adults with some coilege education but no bachelor's degree, as opposed
to 40 percent for those who graduat ed but with no graduate school train ing. Women who attend graduate school have a larger likelihood of divorce than less-educated women.
Glick also concluded that by 1990 only 69 percent of children will be raised by both parents, and that the longer young adults postpone marriage, the more likely they are to re main single for life.

## Toss Your Receipts

Ever wish you could go into your glove-compartment after a business trip and blow-torch all your tax receipts? Now you can
maybe. USA Today reports the IRS has authorized new standard deductions for meals on business travel. $\$ 14$ a day can be deducted for shorter trips; $\$ 9$ a day for Jonger ones. Receipts for individual meals are no longer necessary. Of course, this is just between you and the IRS. Whether your employers' accountants will reimburse you without receipts is an entirely different matter.

## Another PolyGram AOR BREAKERGoes To CHR



## Networks/Program Suppliers



SMOKEY THE GREAT - Smokey Robinson chatted with the crew of Syndicate It's "Music of Black America" following a recent tracking session. Pic tured (1-r) are production manager Joe Garner, program host J.J. Johnson, Robinson, and writer Sandy Stert Benjamin


TALKING IT UP - NBC Radio's Talknet recently celebrated its second year as a radio network. Surrounding Talknet producer Maurice Tunick (c) in New York are the network's resident gabbers (l-r) Bruce Williams, Dr. Harvey Ruben, Sally Jessy Raphael, and Bernard Meltzer


Pro:Motions

## CD Group Expands, Appoints Two



Emiel Petrone


Harlan Lippincott
Emiel Petrone, presently PolyGram VP/Compact Discs, has been appointed to the Chairman's post at the Compact Disc Group. Harlan Lippincott, Product Manager/Home Audio for NAP Consumer Electronics/Magnavox, has been named Vice Chairman. The new appointments are part of an expansion effort at the nonprofit trade group, which formed last year to represent manufacturers of CDs and related equipment, and recently split off from the RIAA. Petrone, who maintains his present job, is also searching for a new Director/Coordinator for the group.

## Gore Launches Atlanta LaRue Office

Harold W. Gore is appointed Vice President at H.B. LaRue media brokers and will operate the company's new Atlanta office. He's a 30 -year broadcast veteran and was most recently Exec. VP of Sudbrink Broadcasters. The new office is located at 6600 Powers Ferry Rd., Atlanta, GA 30339. Telephone is (404) 956-0673.

## Glickenhaus Given

 XTRA PromotionAt Noble Broadcasting's XETRA-AM \& FM/San Diego, Michael Glickenhaus becomes Retail Sales Manager. He's been with the stations since 1980 as an Account Executive and Senior Account Executive.

## RCA Creates Sosa DVP Slot

Manuel Sosa joins RCA/Latin America-Spain in the newly created position of Division VP/Operations. He comes to the record industry from R.J. Reynolds, where he was Regional VP/Latin America. His new position will relocate Sosa from Miami to New York.


Michael Glickenhaus


Carlson Sells Sports At KOA
Richard Carison has returned to KOA/Denver as Sports Sales Manager. He was most recently President of cable-sports researcher Jen-Tan Communications and has held a wide variety of Sports Director and sportscaster positions, including one as color commentator for the Denver Broncos at KOA between 1969 and 1971.

Loupas Opens New Houston Offices
James Loupas Associates has announced the opening of new Houston offices. The firm, specializing in audiochain research, is now located at 7311 Bellerive \#307, Houston, TX 77036 . Phone is (713) 978-7311.

## Medd Moves Up In Milwaukee

Jean Medd has been upped to National Sales Manager at Malrite's WLZZ \& WZUU/Mil waukee. She's been with the sta tions for two years as an Accoun Executive and also served in that capacity at WISM/Madison.


## Watson Adds

MCA VP Duties
Stuart Watson becomes Sr. International Director of MCA Records. He's been with the company for three years as Managing Director of UK operations and was responsible for developing the label's operating mechanisms in England Jean Medd Watson remains based in London.


## Tufo Returns With Red Label

Richard Tufo, formerly head of A\&R at Curtom as well as a veteran film producer, has formed Chicagobased Red Label Records. Lee Young, former VP/ Creative Director at Motown, will be the label's creative consultant. Initial product from the Emotions will ship immediately with an aibum from Linda Clifford scheduled for late spring. The label can be reached at (312) 337-8190.

## Barton's New Designs On CBS

At CBS Records, Linda Barton, previously VP/Advertising, has become VP/Advertísing \& Design, reflecting the consolidation of the Advertising Planning, Creative Services, and Package Design Departments. Barton has been with CBS for 14 years and in her present position for two.


## Spencer Upped

## To RCA Nashville Media Manager

Cynthia Spencer has been promoted to Media Manager at RCA Nashville. She will be relocating from Nashville to Los Angeles and will oversee radio syndication, TV. and press activities; a Nashvillebased media manager will be appointed shortly to handle similar duties for the Eastern half of the country. In addition, former Billboard staffer Erin Morris has been named Media Coordinator based in Nashville.


## Brcwn Becomes KCSN GM

Veteran Southern California broadcaster Jack Brown has been named GM at Californla State University's noncommercial KCSN/Northridge. He had been a broadcasting school teacher for the last two years and also spent 30 years with the Armed Forces Radio \& TV Service, becoming PD by the time he retired in 1981



## AP presents a high-spirited alternative to the high cost of weekend talent. The Ed Busch Weekend Talk Show.

Many people consider Ed Busch's four-hour weekend talk show the most high-spirited radio talk show in the business. And with guests ranging from Isaac Asimov to Jerry Lewis, Ed's show will be a real hit with your weekend listening audience.

But you may find him most attractive because of the people who won't be around while his show is on.

Your weekend talent, for example. You'll no longer have to chase them down, to fill in gaps in your schedule. Or pay them to sit idly by, waiting for the ballgame to end.

In fact, the only person you'll need to air Ed Busch's program is a board operator.

You can broadcast the show live if you choose, from 4 to 8 PM, ET, every Saturday and Sunday. Or you can pre-record the program and reposition each modular, one-hour segment to suit yourself.

Since each hour is a complete show in itself, you can even delete segments. That's flexibility.

Because Ed Busch provides 12 minutes per one-hour segment for local avails, that's good business.

And although the show is available only to AP members, you aren't required to carry any other AP programming in order to get the Ed Busch Show. That's even better business.

Interested? Call Sofia Mannos at (202) 955-7200 for our free demo tape, and more information about the surprisingly affordable Ed Busch Weekend Talk Show.

Ed will give your listeners plenty to talk about.

And give your talent the weekend off.

## A/C \& Country: The Mainstream Formats

As I complete my overview of the recently released fall Arbitron sweep results, it's time to look at the two remaining major music formats. Adult/Contemporary and Country haven't been in the headlines as much as CHR or AOR, yet in their own way these formats are just as newsworthy.

I'll take a selection of markets and analyze these two sounds in terms of their fall scorecards. Basically, both A/C and Country appear to have not only held their own in the ratings derby but have, in numerous cases, improved their standings among the population mainstream adults 25-54.

## Five Markets Analyzed

In my quest for truth, justice, and eternal light I chose a crosssection of the fall Arbitrons for this week's piece. As it turned out some of the metros had a heavy Country bias, others were skewed towards $\mathrm{A} / \mathrm{C}$; a good portion of the ratings universe, in other words.
The markets selected for review included

- Buffalo
- Las Vegas
- Nashville
- San Francisco
- Youngstown

It occurred to me that not only an overall peek but also a look at the key 25-54 demo cell would be instructive. As you'll note in the following paragraphs, in four of the five markets $\mathrm{A} / \mathrm{C}$ looked improved over the fall ' 82 results.
"Both A/C anc Country appear to have not only held their own in the ratings derby but have, in numerous cases, improved their standings among the population mainstream - adults 25-54."

Country, meanwhile, improved in three of the four markets where there was any significant ratings difference compared to the year before (in the fifth market there was little $12+$ shift in the Country standings).

Given the relatively uncertain fates and fortunes of other formats described here in the last few weeks, it should serve as a comfort to those who are associated with $\mathrm{A} / \mathrm{C}$ and Country to know that overall their sounds are in touch with the broad demos of America. Indeed, there is often much sharing of music between these formats, thus helping to assure that they are likely to rise and/or fall together.

## Across-The-Board-Gains

Besides demonstrating the broad $12+$ growth alluded to above, the 25-54 showing of these formats in the specified markets was most positive. The

In speaking at an ad community seminar in Houston recently, I was asked (not in front of the entire gathering, I might add) what the difference was between a rating and a share. So often these terms are used interchangeably, when they are indeed most different.

Let me clarify. Both are percentages, but with different bases. Ratings, strictly speaking, are based on a percent of the available population in whatever demo you are talking about. Thus, in a book a rating of 2 for your station in a key demo means that $2 \%$ of all the people in the metro, in that demo (who could have listened), tuned to your station.

Shares are percentages of the people who were actually listening (a smaller number of people than could have been tuning). Thus, shares are a portion of the listening audience; ratings are a portion of the metro population (not necessarily listeners).

## Week In Review


#### Abstract

Arbitron Changes Simulcast Procedures Stations now filling out their Station Information Packets for the spring Arbitron survey should be aware the ratings firm has implemented, effective immediately, a new policy regarding the reporting of simulcasting.

Rather than verifying simulcast times from previous surveys - which were listed on the AM forms received by stations - broadcasters must enter, from scratch, the current (spring sweep) simulcast schedule. A station must enter its simulcast schedule on the AM station information form. If no schedule is entered, Arbitron will assume the stations do not simulcast. As a reminder, the Station Information Packets are due in to Arbitron by March 5.


following charts spell out the details.

| Buffalo |  |  |  |
| :---: | :---: | :---: | :---: |
| total metro persons $12+$ AQH shares, by format |  |  |  |
|  | fan' 82 | falt 83 | \%change |
| A/C (4 stations) | 21.6\% | 24.4\% | + 13\% |
| Country (1 station) | 8.5\% | 8.1\% | -5\% |

metro adults $25-54 \mathrm{AQH}$ shares, by format, fall ' 83
A/C $30 \%$ Country $10.3 \%$
Interesting to note here that the A/C strength was more pronounced among 25-54s this book than among the $12+$ populace as a whole ( $30 \%$ of the demo vs. $24.4 \%$ of the overall market).


> metro adults $25-54 \mathrm{AQH}$ shares, by format, fall ' 83

A/C 15.6\% Country 25.4\%
Note in Las Vegas that both formats rose about $50 \%$ (in the 25-54 cell) over their respective $12+$ shares. Proportionate and notable growth evidenced here.

\section*{Nashville <br> total metro persons $12+$, AQH shares, by format <br> | AQH shares, by format |  |  |  |
| :--- | ---: | ---: | ---: |
|  | $f_{8 / \prime} \prime 82$ | fall 83 | $\%$ change |
| A/C (1 station) | $2.8 \%$ | $6.4 \%$ | $+129 \%$ |
| Country (4 stations) | $21.3 \%$ | $25.8 \%$ | $+21 \%$ |}

metro adults $25-54 \mathrm{AQH}$ shares, by format, fall '83
A/C 7.2\% Country 30.9\%
As you might expect in the capitol of the Country music business, that sound is numero uno, while $A / C$ per se is not as impressive as in many other metros. It seems that for Nashville, at least, Country is the mainstream music.

San Francisco
total metro persons $12+$,
AQH shares, by format

|  | fall ${ }^{\prime} 82$ | fall 83 | \%change |
| :--- | ---: | ---: | ---: |
| A/C (6 stations) | $11.9 \%$ | $13.1 \%$ | $+10 \%$ |
| Country (3 stations) | $6.6 \%$ | $7.4 \%$ | $+12 \%$ |

metro adults $25-54 \mathrm{AQH}$ shares, by format, fall ' 83
A/C 14\% Country 8.5\%
In an extremely diverse market such as San Francisco neither format is as dominant as in other metros. At least both showed growth in the last year and both have stronger $25-54$ profiles than their $12+$ numbers.

## Youngstown

total metro persons $12+$,
AQH shares, by format

|  | fall 82 | fall 83 | \%change |
| :--- | ---: | ---: | ---: |
| A/C (6 stations) | $19.2 \%$ | $21.4 \%$ | $+11 \%$ |
| Country (1 station) | $9.4 \%$ | 10.2 | $+9 \%$ |

metro adults 25-54 AQH shares, by format, fall ' 83
A/C 25.6\% Country 11.9\%
While A/C did well here overall, it's interesting to see that the one Country station has an overall share equivalent to half of the total $\mathrm{A} / \mathrm{C}$ number. However, it remains to be seen whether the Country universe could be enlarged with the addition of another station in that format. During the Urban Cowboy phenomenon that may have been more likely than it is today.

## Solid Growth, Solid Future

The fall Arbitron results, at least from the sample of markets reviewed here, bode well for these two sounds. The growth compared to 1982 has been worthwhile. Even more important, the future - for those who are looking at $\mathrm{A} / \mathrm{C}$ or Country stations - appears to be rooted in solid ground. As the music industry appeals to the mass 25-54 population, these formats seem to be excellent vehicles to carry the message.

# "Menaretreating women better now. Women are treating men worse." <br> <br> "Sex is <br> <br> "Sex is good medicine." good medicine." <br> "Tis not American workers who are umproductive. It's American bosses." 

## Nick Alexander. A very uncommon commentator.



Nick Alexander thinks it's O.K. for a news commentator to be anything except dull. So sometimes he's serious, sometimes halfserious, and sometimes bananas. That's why young adults get involved in what he says.

His shows air 4 times daily, with 90 seconds of witty, wide-open comment on everything from surgical transplants through talking flowers to world affairs. If you think comment has to be commonplace, you haven't heard Nick. Call Julie Eisenberg at
(212) 887-5690.

# Econographic Radio: The Listener As Buyer 

By Tom McNulty

Continued audience fragmentation combined with increasing advertiser insistence on results are gradually moving us into the age of econographic radio: programming, promotion, and sales based on the profile of the audience's buying power, pattern, and potential. From a sales perspective, that time is already here - witness the increasing availability and variety of "qualitative" information about listener purchases of clothes, cars, stereos, etc. Radio broadcasters have access to more and more data about the socioeconomic profiles of sections of the country, cities, and even specific census tracts. The information is used primarily for sales efforts but little of it has affected programming or promotion.

## Econographics,

Not Psychographics
To the advertiser, a radio station exists to deliver buyers of his product or service. Not just listeners. Not just $25-34$-year-old fe males. Not just "cheer-me-uptrendies" or "roll-me-overeasies." But people who buy what the advertiser is trying to sell on radio. The value of psychographics aside, the advertiser could care less whether or not there are "romantic nostalgics" in the audience. More practically, his interest lies in whether or not they find
"To the advertiser, a radio station exists to deliver people who buy what the advertiser is trying to sell on radio.
solace in a box of Twinkies or a new pair of Bally's. The closer the "fit"" between an audience's econographic profile and the advertiser's customer profile, the greater the likelihood of a sale taking place - both for the advertiser and the station. In essence, the re lationship between an audience and an advertiser is similar to
"In the last analysis it is what an audience can and will buy that most concerns an advertiser."
that of citizens to a politician: if $60 \%$ of the 35 -45-year-olds support Candidate X but $90 \%$ of them don't intend to vote, they don't do him much good politically. If an advertiser is reaching an audience most of whom can't, won't, or don't buy his product, he's advertising inefficiently.

Audience econographics at present are being used mainly "after the fact," in that a station is programmed first and then the econographic profile is developed of the audience that the programming attracted. Econographic radio re verses that process by first describing the buying power, pattern, and potential of the desired audience-product and then programming and promoting to attract that segment. This underscores that fact that the audience not the programming, is radio's (or any medium's) "real" product. It also reflects the basic
marketing principle by which every successful retailer operates: identify that market segment to which you want to sell, and then shape the product to attract it. Sears and Saks both sell men's suits but not to the same market segment.

## Targeting Within

## The Format

Similarly, two stations could be in the same format but targeted to quite different econographic segments because of the particular "sound" and image that each station projects. Although it tends to lend itself more easily to popular stereotype, take the Country format as an example. One Country station decides to pursue a bluecollar, low-to-middle income and education segment. Its "sound" and image differ notably from another Country station targeted to a white collar, middle-to-high education and income group. Among its fans, the first station is described as a "comfortable. down-to-earth," a "just plain folks" kind of station. To this group, the second Country station sounds "too slick," "uppity," cold
"Similar formats and similar demographics do not automatically translate into equally efficient econographics as defined by buying patterns."
and impersonal. Conversely, the second group of listeners might find the first station too "twangy," too "hick," while they describe "their" station as "cool," and relaxing, enjoyable.
Why the different perceptions? The backgrounds, self-images, and social experiences of each group, certainly, but also the
sound and imaging that the stations project. Each station had set out to attract a different socioeconomic "slice" of the Country music audience. But it's a mistake to think that one segment is "better" than the other. The concept of "better" applies only to how well an advertiser's customer profile corresponds to each station's econographic profile

## Efficient Econographics

To follow the example through, suppose that both stations had just wanted to attract $25-34$-year-old males. The majority of those who listen to station \#1 have the skills for working on their own cars, enjoy doing so, and appreciate the money savings involved. For this audience, tuneup kits on sale at a local discount store represent a highly desirable item. However, their counterparts who listen to station \#2 don't have the skills to work on their own cars, are not interested in doing so anyway, don't mind paying to have it done professionally, and can't stand the atmosphere of discount stores. The tuneup kit advertiser would be wasting his money on the second station. Even though its socioeconographic profile is "higher" than the first station, its econographic profile does not match the advertiser's product. Thus, similar formats and similar demographics do not automatically translate into equally efficient econographics as defined by buying patterns.
To be sure, age, sex, occupation, education, income, etc. all affect buying patterns, but none of these alone represent the definitive influence on econographic behavior. A sociology professor and a cardiologist are both highly educated, but the disparity in their respective incomes translates into substantially different buying patterns and potential. Even when incomes are the same, the econographics can be dissimilar. Two 35 -year-old males each may have $\$ 40,000$ a year salaries, but one's idea of a "status car" is a customized van while the other covets a BMW. In the last analysis it is what an audience can and will buy that most concerns an advertiser. On the station side, that creates audience value not on the basis of size but of buying patterns.

## Socioeconomic Factors

Planning for econographic radio means taking into account not just the format opportunities in a market but the whole socioeconomic - and retail - situation as well. Two cities may reflect rapidly growing economies - and thus prime opportunities for investing in radio stations - but the development patterns might be due to different reasons. One could be taking place because of heavy industry while the other might be increasingly dependent on high technology industries. Since each pattern requires a different type of labor force, the two cities will have different socioeconomic, and therefore, econographic profiles.
This type of investment or up-per-management information needs to be shared with line management responsible for the programming, promotion and sales at the new station so that the data can be "translated" into operational form. The closer that line management is in touch, through observation, research, and living experience, with the socioeconomic and retail patterns of the community, the more the station's programming, promotion, and sales efforts will be in sync with its econographic target. If and when the projected 2000 new Docket $80-90$ radio stations begin to make their appearance, this kind of econographic preplanning will be necessary for competitive and financial survival.
Even before that occurrence, however, sales-aggressive and forward-thinking stations will make use of econographic data in shaping their sound, image, and total marketing effort. The information is already available. It remains only to use it even more creatively and effectively

Tom McNulty is President of full-service market research company McNulty Research Associates, Inc. Involved in the field since 1970, McNulty previously served as Senior Analyst at Frank Magid Associates and Director of Research at Orion (now Cosmos) Broadcasting. McNulty Research can be contacted at 1161 El Dorado Place, Suite 310, Tucson, AZ 85715; (602) 886-6663

## NETWORKS PROGRAM SUPPLIERS <br> Live (And Kicking) From The Record Plant

## Catch A New Wave

Family Radio Programming, Inc. of New York, in association with McGavren Guild Radio, is producing a new program created and distributed especially for children. In a medium experiencing a shortage of youthoriented programming, some PDs are looking to this PSA-rated production to help fill the "radio generation gap."
"New Waves" is a magazine-type show, described by program sponsor Ocean Spray as a "unique combination of entertainment and information suited to the particular interests of children." It is targeted to $9-14$ year-olds and their parents, and features popular music, news, celebrity interviews, comedy, drama, contests, and lifestyle reports.
"New Waves" debuted Sunday, February 19. For more information, contact Erica Farber at McGavren Guild. The phone number is (212) 599-6500.

The mere mention of putting another radio talk show on the air is just cause for any PD to climb onto a window ledge and threaten to jump. Who needs another throaty voice reminiscing into the night with some has-been music genius, right? Well, this week's Network column takes a look at the latest entry in the live-radio-talk-show field: RKO's fledgling "Live From The Record Plant."

When RKO first approached Patrick Griffith, president of P.G. Productions, and mentioned the words "talk show," he went nowhere near a window. When RKO expanded on the idea and said it wanted to do a music-oriented live call-in interview show, Griffith jumped at the chance.

Radio's "Tonight Show"?
"I always wanted to do a radio version of the 'Johnny Carson Show,'" he told R\&R. "I had no patience for one of those typical things where you sit at a chipped formica table, hover over a couple of RE16s, and punch up callers. We discussed what we could accomplish by taking a different approach and very quickly decided on the Record Plant as the hook. The state-of-theart technology exists only in a top-rated studio, and the name of the place could only be a great lure for the artists. If we didn't have the real 'name' artists, we knew the show wouldn't be a success. We even slanted the name for that very reason."
"Live From The Record Plant" airs every Sunday evening at 8 pm Pacific Time, and is uplinked via a portable earth station parked in the lot behind the studio. Griffith claims to incorporate the newest technology in the production of the show. "We're transmitted digitally on a video bandwidth rather than an audio bandwidth, which allows our sound to be that much better. We use a DBX system, and all our music selec tions are on CDs.'

## Guest Comforts

One look at the set erases any preconceptions of the typical, dingy, smoke-filled talkshow production studio. The mauve furniture, plush carpeting, thriving greenery, and homelike atmosphere all signify a con-

## Election '84: Network Update

- CBS Nows travels to New Hampshire this weekend to cover the returns from that state's first primary on Tuesday (2-28). Correspondent Reid Collins will anchor 10 broadcasts from network headquarters in Manchester, while Chris Glenn will present special reports and provide summaries for News-On-TheHour broadcasts
- AP Network News has outlined its campaign coverage schedule, starting Tuesday with the New Hampshire primary and continuing through November 7, the day after the general election. Features of the network's coverage include daily two-minute campaign feeds, three-minute reports covering each of the 19 presidential primaries, three-minute reports from the Democratic and Republican National Conventions this summer, and full election-night coverage three times each hour, covering the presidential, gubernatorial, and congressional races.
scious effort to make the guests feel comfortable. "The artists who come on this show know right away it isn't going to be your typical thing," Griffith continued. "They arrive by limousine, are served drinks and hors d'eouvres in the green room, and find themselves on a set far more relaxing than the 'Tonight Show'.'
Because of the live aspect of the show, RKO researched the best time slot in which to air it. Laura Gorman, the program's producer, explained the network's ultimate decision. "Sunday turned out to be the best time for RKO and the affiliates. The only problem to my knowledge was on the East Coast, where we come on at $110^{\text {² clock; this }}$ is the time a lot of stations do their public service programming. Those stations that did have a problem simply moved those other shows back an hour to midnight."
"Live From The Record Plant" is structured on a $50-50$ music-to-talk formula. "We like to keep the program about half music, half chatter," Gorman went on. "We generally play four selections from the artist's albums, then mix it in with a lot of talk and phone calls. The comedy aspect with Guido Sarducci (and future cohosts) adds a lot to the flow, and (host) Jo Interrante is very reassuring for the artists and the listeners. She is the mediator between the two, and the comedy serves as a buffer."


## Comic Relief

Griffith, who is also the executive producer of the show, agrees that the comedy is a vital element. '"The mixture of Jo and Guido is the classic Johnny Carson-Ed McMahon foil," he said. "Jo is in charge of trafficking the show, while the comedy edge tends to draw the shy or withdrawn guests out. You can't play the Barbara Walters or Mike Wallace role all the time. You need the comedic relief, and that's what Guido and our future guest hosts - provides.'
While Jo Interrante plays the straight woman during the show, she also believes comedy helps the show move along. "Playing off the comedy end is a real joy," she told R\&R. "Perhaps onequarter of what comes out of Guido's mouth has been discussed before the show. You never know what he is going to say, like when he asked Linda Ronstadt, 'Where are those roller skates now?' or when he asked James Ingram, 'just who is this Yah Mo guy, anyway?' The comedy adds a dynamism to the show."
Interrante's chief task is to develop communication between listener and artist, while maintaining the interest level of the non-participating audience. "Listening to the show provides a vicarious thrill to those who don't call in," she explained. "Those people who don't have the guts to phone live through those who do. That's why it is important that the caller is representative of a certain segment of the audience or a certain section of the country. Ultimately it is the job of the host to ask the right follow-up questions to make the show work."
The tricky part of any program or product is keeping the customer satisfied. Grif-
fith explained, 'The people we're trying to please, outside of the audience, are the PDs. We've got to offer them something that can best use their time on Sunday nights. Obviously Sunday isn't a Mecca for the radio industry, but there are a lot of public affairs programs that we're asking to be moved, not to mention those stations which run syndicated programs. To get them to part with that and go with a live show that they can't schedule at their convenience is a big commitment. Talk about ratings - the only rating I'm concerned with is the PDs, and keeping them happy."

## Keeping The Customer Satisfied

Are the local PDs happy? We checked with a few just to get an across-the-board evaluation of the program.
First on the list was Lorna Ozmon, PD at RKO's WROR/Boston. "Conceptually it is a good show," she commented. "It speaks to the changing adult contemporary audience." While the prime target format for the show is the broad-based CHR audience, several A/C outlets - including WROR have found it suitable for their programming. Ozmon continued, "The concept that the $\mathrm{A} / \mathrm{C}$ listener is not interested in new music is changing. This show speaks to that A/C listener, and gives him an opportunity to speak with people he otherwise wouldn't have contact with. The show itself is still developing and the balance of music to talk varies from week to week. With any show of this type the balance is going to change, and I don't think you'll ever get everyone to agree on whether the mix is right or consistent."

Don Nordine, Operations Manager at KKXL-FM/Grand Forks, would like to see a little more music. "I think it should be music-oriented," he said. "I think a $60-40$ mix of music to talk is adequate. In the first few weeks there were a few rough edges in the mix, but the producers have been able to keep the program moving forward.
'"Overall I'm quite pleased with the show. As with any new program the bottom line is what my competition is doing at this point, and how I would feel if my competition was running the show. This is the only program we air on Sunday nights, and I'm glad we've got it."

Likewise, WHTX/Pittshurgh PD Todd Chase is generally pleased with the show, but has some concern for the coming
months. "So far the artists are good, and the kids seem to be happy with it. If the artists continue to stay good, the show will survive. But if they start getting people I've never heard of, or yesterday's heroes, I'm not going to be very happy. With any show like this it's the guests that make it fly. The idea is for the stars to be big enough for someone to want to call them up. It's been my experience that without the big-name artists a show will just fade into the woodwork."
Will PG Productions be able to attract the "name" artists for an indefinite period, or will the appearance of artists like Billy Keenan \& the Metric Geese send the show into the same tailspin experienced by other programs?
"It's like the old joke," Griffith explained. "I don't want to belong to any club that will have me as a member. I don't want to belong to the standard radio talk show club. The one thing I take pride in is our ability to get talent. That's what this company is all about, and just about the only reason RKO hired us. I can't imagine any other show coming out of the box with under 50 affiliates and having Linda Ronstadt on. She doesn't do radio. But we had her for our premiere. There's no doubt in my mind that we'll continue to line up top-name artists."

## Future Plans

What lies on the horizon for "Live From The Record Plant," now that the show has gotten its sea legs? Live audiences, maybe, or live guest performances?
Possibly, according to Gorman. "Be cause we're in the recording studio we hope to do all those things. We have the capacity for a guest to pick up a guitar, go over to the piano, or pick up a flute, and the broadcast quality would be just as high as if they were recording an album. You'll even be seeing studio audiences, contests, and a little more of the celebrity flair."
Griffith is confident about the future of his baby. "You're going to see top names in the industry," he concluded, "and you'll see a rotation of the guest hosts. You've been seeing Guido for six weeks, and he'll be back. Meanwhile we'll be having other comedy talent from TV and films, and even some guest shots by some artists. Hey this ain't some schlock show, you know. We're gonna make it!"
Survival? Only time will tell. We'll check back twelve months from now

## Doing The Radio Backstroke

Remember the good old days of backward messages, satanic lures, and other tricky gimmicks? Just spin "Revolution -9" backwards and you'll hear some gruesome clue about Paul McCartney's unfortunate demise, right? Or listen real carefully to Led Zeppelin and your ears will catch some devilish, evil doings in the studio? Loads of great fun, huh?
Well, those days are back. Continuum Broadcasting Network's radio series "Don and Deanna on Bleeker Street" will feature "secret backwards messages" throughout each of its three one-hour Beatles musicinterview specials being released in the next few weeks. Don and Deanna will be asking trivia questions in each backwards message, and those listeners who decipher the questions and come up with the correct answers
will win prizes including $T$-shirts, record collections, and videotapes.

The three Beatles specials will also contain some normal, frontwards programming, featuring interviews and press conferences from 1964-66, as well as exclusive comments from producer George Martin, the Righteous Brothers, Lulu, Peter and Gordon, and Del Shannon.

## RKO /RADIOSHOWS



LIVE FROM THE


Your listeners are the stars every Sunday night at 11:00 PM (EST) for an hour of music and toll-free call-in conversation.

Tune in February 26th for a pulsating profile of Irene Cara,
premier performer of 1983's \#1 hit single
"Flashdance ... What A Feeling."
Hosted LIVE, in stereo, by Jo Interrante.
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## Networks/Program Suppliers

## LUSIC FEATURES

ABC
Contemporary Net/
Spotlight Special:
The Rolling Stones (March 18)
Entertainment Net/Silver Eagle: Ed Bruce (March 10) Gary Morris (March 17)
Rock Net/Continuous History of Rock and Roll:
more Heavy Metal w/Judas Priest, AC/OC (March 11)
dee Bailey Productions
Lee Bailey Productions
Radloscope:
Iene CarafFane (March 18)
Clayton Webster
Country Calendar:
Don Whilians (March 12)
Lary Gattio (Merch 13)
Michael Murphey (March 14)
Eddili Rabbott (March 15)
Ed Bruce (March 18)
Frodidy Fendar Marco in
Charley Pride (March 18)
Rare Trax:
Dire Straitsioeep Purple/Ogden Edsel (March 12)
Retro Rock:
Roger Dattry (March 12)

## London Wavelength

BBC Rock Hour:
St. Patrick's Day w/ Uz (March in) John Lemnon specied (March
Rock Over London:
Wang Chung (March 11) Frankie Gooss To Hollywoor (March 18) Rogee Daltry (March 25)
Narwood Productions
Country Closeup:
John Conlee (March 12)
Music Makers:
Joe StatiordPaul Weston (March 12)
NBC
Source:
Saga concert (March 9-11)
Men At Work H HBO Simulcast (March io)
U2 concert (March 16-18)
RKO Networks
Captured Live (PG Productions): Zebra (March 10)
Fieetwood Mac (March 17)
Triumph (March 24)
Countdown America w/
John Leader (IS Inc.):
Huey Lewis and the News (February 25-26) Pointer Sisters (March 3-4) Solld Gold Saturday Night (Dick Bartley):

The Who (March to)
Great HIts of Goffen \& King (March 17)

## Rolling Stone

Magazine Prod.
Guest DJ:
Ozzy Osbourne (March 12)
Todd Rundgren (March 19)

## Spirit Productions

American Christian Countdown
Scheree Sanders/Sandi Patti (March 3)

## Strand Broadcast Services

Music \& Memories:
rankie Avalon/Conrad Bain/Connie Stevens/Bod Lnd (March 10-19)
Syndicate It, Inc.
Music Of Black America:
Cheryl Lynn (March 5)
United Stations
Dick Clark's Rock, Roll
\& Remember:
The Searchers (March 9-11)
The Great Sounds:
Teresa Brewer (March 9-11)

Rick Dees' Weekly Top 40: Shannon (March 9-11) Solld Gold Country:

Sytvia (March 9-11)
Weekly Country Music Countdown:
Statier Brothers (March 9.11)

## Westwood One

Dr. Demento:
10th Annlversary of Streaking (March 16-18)
Earth News:
Kurt Russell/Dwight Twilley/Shannon
(March 12-18)


THE SEARCH IS ON - Back in 1964 The Searchers knocked The Beatles from the top of the British music charts with their hit "Needles \& Pins." Now, twenty years later, they're back - on United Stations' "Dick Clark's Rock, Roll, \& Remember." Surrounding U.S. VP Ed Salamon (c) following a taping session are (1-r) group members John McNally, Frank Allan, Mike Pender, and
Billy Adamson.
Live From Gilley's: Tammy Wynette (March 5-11)

## Off The Record:

38 Specilal/Judas Priest/Don Felder (March 5.9) Christine McVie/Ted Nugent/Owight Twilley (March 12-18)
Rock Chronicles:
Guitar bands (March 9-1.1)
Special Edition:
PattI Labelle (March 12.18)
Superstars Rock Concert:
Lovertoy (March 9.11)
Pat Benatar (March 30-April 1 )

## PEOPLE

- Dom Giofre has been appointed Corporate Press Manager at NBC. He will supervise the press activities for the NBC Radio Division, as well as ther corporate departments. Giofre
 was formerly Administratorre Press for the network, and first joined NBC in 1965.
- Several key promotions have been announced at Communications Team, Inc. Garry Sklut has been promoted to General Manager/Dial Services, and will oversee all operations of that department In the Dial Sports Division, Vic Monaco, Barry Lange, Rich Goldstein, Steven Linden, and Michael Mumbauer have all been appointed to regional offices within the company
- RKO Radio Networks has announced several staff promotions and additions: Joe McConnell has been promoted to the position of News Manager and will now supervise newscasters on both RKO One and RKO Two, having previously been Manager of RKO One. Lou Millano has been assigned to the network's London bureau as Bureau Manager. He was formerly an assignment editor in the New York office. Former correspondent Dean Shepherd is now the network's Economics Correspondent and host of "The Money File" on RKO Two. Richard Davies, former manager of RKO's London News Bureau, has been appointed Political Correspondent for the network. His reports will be featured on RKO election year features "Project ' 84 " and "Campaign America." Ross Klavan joins RKO as a Correspondent/Newscaster for RKO One, and comes to the network from WINS/New York.

Smooth, strategic, consistent programming. It gives your station a polished sound. One that attracts and keeps an audience-as well as your advertisers.
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Organize your music library by mood, tempo, gender - any characteristic, degree or value you wish. Once you define your format clocks, AutoSelect picks and

NEWS \& INFORMATION FEATURES

ABC
Direction Net:
"Let's Cope" w/Laura Schiessinger: decisions and opinions/rudeness/self control/growing old
Clayton Webster
Jack Carney Comedy Show:
Good health (March 12)
Sporting News Report:
Cliff Wiley/Tracy Austin/Rich Barry (March 12)
Donnelly Media
Hiney Wine:
Hiney vacation kit (February 27)
Hiney relatives (February 28) Dented \& dimpled Hineys (February 29)
Narwood Productions Minding Your Business:
Joint-venture partnerships (February 27) Accounting software (February 28) Corporate growth (February 29) Business tax write-offs (March i) Equily carve-outs (March 2)
Progressive Radio Net Computer Program:
Computers in schools \& colleges/small business computers/portabies/word processors Qugh Mochine
Gallagher/George Carlin/Rich Little/Robert
Kliein/Rodney Dangertield
(week of February 27)
News Blimp:
Bosses/censorship/aqua-cul
(week of februarv 27 )
Sound Advice:
Tape recorders/open reels/tape decks $/^{\prime \prime} L$ decks/noise reduction (week of February 27 )
Radio Entertainment Network The Olympic Minute:
Being there beats TV news (Fabruary 27) Sport worse than builifighting (February 28) Eight starts and one finish (February 29) Second place but no silver (March

hat trick - David Groh and Jacklyn Zeman, sudsy stars of ABC's "General Hospital," used a hat to pick the winner of the national "Soap Talk" competition. Five grand prize winners were selected to be flown to L.A. to meet with Jacklyn and other soap celebs.

Strand Broadcast Services Something You Should Know: Rumors (February 27) The art of being important (February 28) Aerobic safety (March 2)
Syndicate It
Black Women: A Portralt In Dignity:
ena Horne/Ruby Dee (week of February 27)
Westwood One
Brad Messer's Daybook:
Dog houses/pacemakers (February 27) Largest storm/Mititer (February 28) Leap Year Day/pulsars (February 29)
Hairpieces/Lindbergh kidnapping (March Babe Ruthetirst black patent (March 2) Playboy Advisor:
Can't forget ex-husband/workaholics/he wears her clothes/out of synch/the sensitive guy (February 27-March 2)
Spaces \& Places:

arranges the playlist based on your programming criteria. AutoSelect puts you in total control.
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So call Sandy LaCasse collect, 704/ 525-3901. Find out how a very polished Assistant Program Director can help to improve your programming - and give your station a more competitive sound

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PIIOL
data Systems

## Street Talk

The RIAA Marketing Committee (made up of various label reps) has established a subcom mittee of selected marketing ex
 ecutives "to focus on the development of (trade publication) chart criteria that could assure more authentic results." If you think that quote from an RIAA memo this week makes it sound like the organization is not too thrilled with published national music charts, you may be right. According to President Stan Gortikov, RIAA is feeling some frustration over "chart accuracy and timeliness," and is now taking action to let its feelings be known. The subcommittee will meet March 9 in New York and March 13 in Los Angeles, with any consensus to be presented to the complete RIAA Marketing Committee March 23 in Florida just prior to NARM.

And then there were four . . . one of the five major market Country PD openings is about to be filled. Nothing has been signed yet, but look for WWJF(Joy 107)/Ft. Lauderdale's Doug Wilson to take over

## WPOC/Baltimore.

After just five days, Andy Carey has exited as PD of WSNE/Providence. Pete Salant has been brought aboard as consultant, and the search for a new PD is on.

What's one of the most interesting PD jobs to come along in a while? The gig at Cox's new WXFM/Chicago. No format's been announced, but judging from the backgrounds of those on the PD candidate list, it won't take a statewide caucus to figure out WXFM is going to be CHR or A/C.

The restructuring of MCA/ Nashville is closer than ever. Most of the new players are in place (or will be very soon). Look for official announcements next week


Will deposed CKLW/Detroit morning men Tom Ryan and Tom Delisle segue to WOMC/Detroit? That's
the word on the street this week in the Motor City.

Two personalities at Country-formatted KASI/Ames, IA had a close call last week during a station promotion. News Director Rick Fellingham and PD Dr. Johnny Gray received electrical shocks while broadcasting from a hot tub at a downtown intersection. Apparently the tub wasn't grounded properly. Neither man was seriously hurt, although Gray was held overnight in the hospital.

When KKCW(K103)/Portland hits the air next week don't be surprised when the format turns out not to be what market observers thought it was going to be. With those calls, Country was the assumed format, but we hear it'll be "soft A/C" instead.

With Michelle Robinson-Sayre exiting the KLOL/Houston PD post, Linda Silk is serving as acting PD until a permanent replacement is found.

Another interim GM in AOR-land, as
WMMR/Philadelphia GSM Rhody Bosley temporarily handles the management chores.

Todd Parker will be
 exiting the afternoon slot at KKHR/Los Angeles shortly, but filling the vacancy will be former KFRC/San Francisco personality Jack Armstrong.

Brian Phillps leaves the PD slot at
Jack Armstrong WGLFTTallahassee for the programming chair at WSSXICharleston, replacing Bill Martin, who movȩs to
WVIC/Lansing. Continued on Page 19


WICHITA RADIO NOSE HOW TO HA VE FUN - They called it the "Battle of The Media Stars," as radio personalities from various Wichita outlets gathered at a local shopping center. Forming the picket line pictured (for a reason we were unable to put our finger on) are (l-r): KKRD's Rod Taylor, Tim Peters of KEYN, KQAM's Tom Land, KFDI-FM's John Speer, KFDI's to put our finger on) are ( - r). KKRD s
Bekki Gardner, and Casey Jones of KFH.

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## CULTURE CLUB "Miss Me Blind"

## CHR BREAKERS

CULTURE CLUB
Miss Me Blind (Virgin/Epic)
66\% of our reporters on it. Moves: Up 8, Debuts 8, Same 2, Down 0, Adds 141 including WHTT, WPLJ, 0107, 293, 195, KZZP, XTRA. Complete airplay in Parallels.
\#1 MOST ADDED!


MATTHEW WILDER "The Kid's American"

## CHR NEW \& ACTIVE 117/31 49\%

| Added This Week: |  |  | WMEE | KQIZ-FM | KYYA |
| :--- | :--- | :--- | :--- | :--- | :--- |
| WBLI | 98PXY | KSET-FM | WGRD | KNOE-FM | KKAZ |
| WLOL-FM | WGFM | WANS-FM | WRKR | KCMQ | KOZE |
| KMJK | WSSX | G100 | KQXR | KRNA | KCAQ |
| KNBQ | WNOK-FM | KROK | KHOP | KDVV | KNE |
| WNYS | WDCG | WKAU | KHYT | KFMW |  |



On MTV


On MTV

## ROMANTICS

 "One In A Million"
## CHR NEW \& ACTIVE 75/35 30\%



## Radio \& Records Invites You To

## Management Tools For The Program Director

## THURSDAY

## Morning

Registration

- Listening Skills

Dr. Elliott Ross, Director of Organizational Development Sperry Computer Corporation

- Age Of The New

Patricia Aburdene, Contributor to
"Megatrends" and co-author with James Naisbitt of "Age of the New"

- What Makes A Champion Dr. Charles Garfield, Psychologist President, Performance Sciences, Inc.


## Midday

All-Morning Speakers Available
For One-On-One Sessions

- Recruitment - How to interview without the underground connection Gary Kaplan, Managing VP Korn/Ferry International
- Skills For Success Time Management
Adele Scheele, Author and Career Strategist
- Budgeting For Research And Promotion
Jhan Hiber, President, Hiber, Hart \& Patrick


## Evening

Cocktail Party.
Case study team meetings and solution planning.


## FRIDAY

Moring

- How To Manage The Creative Ego
Ron Saltzburg, Sr. VP Group Creative Director N.W. Ayer Advertising
- Relating To The Egos Around You Dr. Sharon Crain, Psychologist
- Management Training And Organization Don Payne, VP Employee Relations Mattel Electronics Midday
All-Morning Speakers Available For One-On-One Sessions
- Identifying Programming Trends
John Parikhal, VP Joint Communications
- Venture Capital What, how, and why
Art DelVesco, General Partner, Wind Point Partners
- Everything You Always

Wanted To Know About Buying A
Station But Were Afraid To Ask
Robert O. Mahlman, President
The Robert O. Mahlman Co.
Evening
Wine \& Cheese Party
Case study team meetings and solution planning.


## SATURDAY

Morning

- Case Study Solution

Team Response
Dwight Case, President,
R\&R Companies

- Where Is Cable Going

In Relation To Radio
Paul Bortz, Brown, Bortz, Coddington
Wrap-Up
Dwight Case, Jonathan Hall


- Participation will be limited to 400.
- Spouses admitted free to all sessions.
- Group discount given for 2 or more registrants from same broadcast company.

You Can Register By Phone
Make sure you're included. Call (213) 553-4330 today.

## Street Talk

## Continued from Page 16

- 

Jennifer Thomas exits as PD at KDON-FM/Salinas, with Kirk Cliatt moving up to fill the slot. KAYI(K107)/Tulsa PD Phil
Williams segues across town to afternoons at KRAV. So, KAYI morning man Johnny Rivers assumes the PD chair in addition to wakeup service. Night jock Sean Stephens will now handle music.

Allen Jackson, Operations Manager at WGRD/Grand Rapids, has left for a similar slot at WRKT/Cocoa Beach. MD J.J. Duling is interim PD.

WZZPICleveland becomes WLTF on March 15

KIBE/Palo Alto becomes KDFC, matching Stephenson Broadcasting's San Francisco FM, which now adds the FM designation to become KDFC-FM.

They said it would happen, and it did. A new FM station in Dermott. Arkansas has asked for and received the call letters KAKA. FM100/Memphis needs a nighttime air personality. For a shot at this rare opening, send T\&Rs to PD Robert John.

Congratulations to newly married KOMP/Las Vegas PD Charlie Morris and his bride Robin Leigh Sing. The ceremony was held February 18.

Stork Stops: KIIS/Los Angeles VP/Programming Gerry DeFrancesco and wife Carolyn are the proud new parents of Katie Marie KLLLILubbock MD Chuck Luck (his real name) and his wife Connie had a daughter They named her Chesea LaHaya even though many at the station lobbied for the monicker "Lotsa" . . . WGEE/Green Bay MD Randy Allen and his wife Sandy welcomed new daughter Sara Leanne.

RBC \& RAB Bring Chicagoland Together


Shown here at a "Rally for Radio" cosponsored by the Radio Advertising Bureau and the Radio Broadcasters of Chicago are (l-r back): Blair's Bob Lobdell, WFMT's Rav Nordstrand, WEDC's Carmen Castro, WOJO's Athena Sophias, RAB President/CEO Bill Stakelin, RAB Sr. VP Ben Scrimizzi, and RAB Exec. VP Wayne Cornils; (l-r)front: RKO Spot Sales' Jerry Kelly, WFYR's Bernie Kvale, WAIT \& WLOO's Harvey Wittenberg, WGCl's Marv Dyson WUSN's Drew Horowitz, WLS GM John Gehron (also RBC President), and WXRT's Seth Mason.

## SCBA's First 1984 Meeting



Shown here at the first 1984 meeting of the Southern California Broadcasters Association are (1-r rear): KFAC President George Fritzinger, KWKW GM Jose Cabrera, KNX VP/GM George Nicholaw, KJOI VP/GM Gordon Mason, KTMS/Santa Barbara GM Mal Morehouse, KFWB VP/GM Frank Oxarart, Golden West VP Stan Spero, KDOL/Mojave President/GM Al Kennedy, KCAL/San Bernardino VP/GM Andy James, and KLOS VP/GM Bill Sommers; (l-r seated) KHTZ VP/GM Bob Moore, SCBA President Bob Light, past and immediate Chairman and KVEN \& KHA Y/Ventura President/GM Bob Fox, current Chairman and KABC VP/GM George Green, Vice-Chairman and KACE VP/GM Bill Shearer, Secretary and KKHR VP/GM Bob Nelson, KNOB/Long Beach President Jeannette Banoczi, and SCBA VP Harry Spitzer.

## Everlys Regroup, Sign To PolyGram



The recently-reformed Everly Brothers have signed with Poly Gram worldwide, with a studio album of new material produced by Dave Edmunds scheduled for this summer. Shown at the signing (1-r): manager Craig Benson, Phonogram VP Bas Hartong, Phil \& Don Everly, Poly Gram Sr. VP Jerry Jaffe, and Poly Gram VP Ted Green.

## $M_{A} D_{N} E_{S} S$ "The Sun And Therain"



| CHR AIRPLAY 1ST WEAK! |  |  |
| :---: | :---: | :---: |
|  | B104 | Kama |
| $\uparrow$ | B97 | KHOP |
| $\dagger$ | WVSR | KHYT |
| $\dagger$ | WRCK | WJAD |
| 1 | kZzB | WYKS |
| ¢ | KTFM | WAEV |
| 1 | KMGK | KKaV |
| $\uparrow$ | WHOT-FM | WBNQ |
|  | KMGX | WBWB |
|  | KIKI | KCDO |
|  |  | KZOZ |
| Keep Moving |  |  |
|  |  |  |

[^1]RECORDS Manufactured By Warner Bros-

## On The Records <br> Kenny Loggins: Footloose \& Floating Downstream

Kenny Loggins is making a lot of upbeat rockers these days, songs like the current "Footloose" and "I'm Alright." It's not so much a 180 degree turn from his "Danny's Song" and "Whenever I Call You Friend" styles as a return of sorts to his rock \& roll roots. Actually, Kenny's past has a psychedelic tinge dating from his first recording group, the Second Helping. Their second of three singles, gives away its 1967 flower-power orientation in the title ("Floating Downstream On An Inflatable Rubber Raft"), and the sitar effects and lines like "While the seclusion illusion has entered my mind" confirm the diagnosis.

Kenny went on to tour as a road member of the Electric Prunes and then joined a group called Gator Creek, who made an album in which the first version of "Danny's Song" (written for his brother, A\&R executive Dan Loggins) can be found. He was working on a solo album with producer Jim Messina when they decided to turn the project into a duo instead, resulting in a highly successful career, and the rest is wellknown.

## The Name Game

Nena's real name is Gabriele Susanne Kerner. Confusion sometimes occurs because her five-piece group is also called Nena. But that's still easier than pronouncing Gabriele (Gab-bree-ella). Meanwhile word is that Rockwell is actually Motown founder Berry Gordy Jr.'s son Kennedy (although I hear he's now changed his name officially to Rockwell). Another Gordy son,

## A Ten-Year Kiss



Kiss: veiled and unveiled
Ten years ago this month the first album by an outlandishly-costumed and made-up quartet called KIss was released on the fledgling Casablanca Records. Stanley Eisen, Gene Kieln, Paul Frehley, and Peter Crissciola adopted new identities (Paul Stanley, Gene Simmons, Ace Frehley, Peter Criss) and haracters, and by 1975 and "Rock \& Roll All
"they were a teen sensation (after a few
'e starts like covering the 1959 Bob" "Kissin' Time")
ng. chart run, with seven Back '2.79. Extraordinarily proli" recorded by my count ones, and four or even counting


Kerry, is leader of Motown artists Kagny \& the Dirty Rats.
Steve Arrington's Hall Of Fame was formed by Arrington after he left Slave, for whom he sang for several years. He also produced several acts, including Black/Urban chartmakers Aurra.

## Producers \& Writers

Interesting producer/artist teams surfacing of late include Tina Turner and Heaven 17's Martyn Ware for 'Let's Stay Together" and Adam Ant and Phil Collins for "Strip." A few intriguing composer/artist matchups as well: cowriter of the Blue Oyster Cult single "Shooting Shark" is former Arista artist Patti Smith, while cowriter of the Pointer Sisters "Automatic" is Mark Goldenberg, who once led L.A. new wave pop band the Cretones and wrote three songs for Linda Ronstadt's 1980 "Mad Love" LP.


Marianne Faithfull:
Strong ties with Elvis


Wayne Fontana \& The Mindbenders: Wayne at right, Eric Stewart at left

## The Early English Era

As promised, the 20th anniversary salute to the first British Invasion troops continues below with four more stellar artists.

Donovan: Surnamed Leitch, Donovan was a most changeable individual. He came to notice with "Catch The Wind" in 1965 as Britain's answer to Bob Dylan, and by the next year he was an early tower of flower power with "Sun. shine Superman" and "Mellow Yellow." Then he did a children's album, moved into heavy rock on singles backed by Jimmy Page and John Paul Jones ("Hurdy Gurdy Man") and the Jeff Beck Group'("Barabajagal"), and reversed his field by returning to his folk roots. A period of obscurity followed, but he's back with a new album.
-Marlanne Falthfull: Princess of the British Invasion, she entered the limelight with a Rolling Stones song, "As Tears Go By," in 1964, and stayed there via a longterm association with Mick Jagger. She cowrote the Stones' "Sister Morphine" (and recorded it two years before they did), did a country album in 1976, and made an impressive artistic comeback with 1979's "Broken English" LP and two subsequent albums far removed from the pure folk tones of her early hits.
Georgle Fame: Renowned in England for his hip, cool jazz/R\&B vocal style (exemplified by his first U.S. hit "Yeh Yeh"), Fame (real name Clive Powell) had rough going in the States, scoring his biggest hit in 1968 with

"The Ballad Of Bonnie Clyde" and hasn't been heard from here since. He has continued to record sporadically, and enjoyed considerable success in a duo with ex-Anlmal Alan Price. Wayne Fontana \& The Mindbenders: Wayne (Glynn Ellls) was named after his record label, the Mindbenders after a horror novie. Their big hit "Game Of Love" came almost two years after they started out in Manchester, and a year later they split, Wayne earning modest solo hits in England and the backing group scoring a monster with "Groovy Kind Of Love" and then fading quickly. One Mindbender, Eric Stewart, founded and remains with 10cc and can also be seen as one of Paul McCartney's band in the "So Bad" video.

A further tantalizing artist/producer combination: The Bobby Womack/Patti Labelle duet "Love Has Finally Come At Last" was coproduced by Andrew Oldham, who when he used the odd middle name Loog produced all the Rolling Stones hits through 1967, plus records by Marianne Faithfull, the Nashville Teens, and others. Day-To-Day Data
The Dells are on the Black/Urban chart with "You Just Can't Walk Away" over 27 years after their first hit, "Oh What A Night" in 1956.

## RER ONE YEAR AGO TODAY

- Jeff hunter named pd at kitsisan francisco
- TEX MEYER BECOMES VP/GM AT KX104/NASHVILLE
- CAL SHIELDS OM, ALONZO MILLER PD AT KACELLOS ANGELES
- greg solk named pd at wlupichicago
- "1 CHR: "Do You Really Want To Hurt Me" - Culture Club (Virgin/Epic) (2nd week) - \#1 AIC: "You Are" - Lionel Richie (Motown) (4th week)
- "1 COUNTRY: "The Rose" - Conway Twitty (Elektra)
- 11 BLACK: "Billie Jean" - Michael Jackson (Epic) (5th week)
- \#1 AOR TRACK: "Separate Ways" - Journey (Columbia) (3rd week)
- \#1 LP: "Frontiers" - Journey (Columbia) (2nd week)


## FIVE YEARS AGO TODAY

- AL BRADY NAMED PD AT WRQX/WASHINGTON
- DAVE PARKS SET AS VPIPOP PROMOTION FOR 20TH CENTURY
- RAY D'ARIANO APPOINTED EAST COAST VPIGM AT MCA
- \#1 CHR: "Da Ya Think I'm Sexy" - Rod Stewart (WB)(5th week)
- \#1 AIC: "Somewhere In The Night" - Barry Manilow (Arista) (2nd week)
- "1 BLACK: "Bustin' Loose" - Chuck Brown \& Soul Searchers (Source/MCA) (3rd week) - \#1 COUNTRY: "Back On My Mind Again" - Ronnie Milsap (RCA) (2nd week)
- \#1 LP: "Minute By Minute" - Doobie Brothers (WB)


## TEN YEARS AGO TODAY

- RICK DEVLIN NAMED SALES MANAGER AT WPLJ/NEW YORK
- DICK BRESCIA BECOMES VPIGSM FOR CBS RADIO
- MARC NATHAN NAMED NATIONAL PROMOTION DIRECTOR FOR BEARSVILLE
- \#\# CHR: "Seasons in The Sun" - Terry Jacks (Bell) (3rd week)
-\#1 CHR: "Seasons in The Sun" - Terry Jacks (Bell) (3rd we
-\#1 A/C: "Sunshine On My Shoulder" - John Denver (RCA)
- \#1 AIC: "Sunshine On My Shoulder" - John Denver (RCA)


## Record News

Platinum Plates? Two Indiana legislators, irked at the state's "ugly" license plates, want to beautify them by affixing a picture of native son (from Gary) Michael Jackson. Gives a new meaning to the concept of poetic license . . . New Gold: Peabo Bryson \& Roberta Flack's "Born To Love" LP.

"Solid Gold" for the week of Feb. 24 stars Christopher Cross, Duran Duran, Kool \& the Gang, Kenny Loggins, Stevie Nicks, Ozzy Osbourne, and Shannon. Deborah Allen guests on "American Bandstand" Feb. 25 ... IRS's "The Cutting Edge" begins its second MTV season Feb. 26, with Echo \& the Bunnymen, Jools Hoiland, X , and MC Peter Zaremba of the Fleshtones . . Roger Daltrey is the subject of MTV's "Liner Notes" Feb. 26 ... David Bowie's HBO concert repeats Feb. 27.
Feb. 28 is Grammy night, with John Denver hosting and appearances by the Beach Boys, Chuck Berry, Irene Cara, KIm Carnes, Sheena Easton, Eurythmics, Janie Fricke, Herble Hancock, Jullo Igleslas, Al Jarreau, Qulncy Jones, Cyndi Lauper, Kenny Loggins, Meilissa Manchester, Wynton Marsalis, the Oak Ridge Boys, LInda Ronstadt, Bob Seger, Donna Summer, George Thorogood, Toto, Bonnie Tyler, Stevie Ray Vaughan, and more.

## Datebook

## MONDAY, FEBRUARY 27

Trading Places \#1-Patti Goes Mainstream
John Cougar's decision to use "Gloria" in "Play Guitar" as the one song that everybody learns to play was probably right on target. On this day in 1976, Patti Smith, then known primarily for her poetry (and cowriting a play with Sam Shepard before he became a film star), released the Van Morrison composition as her first single. Arista heralded the occasion with full-page ads stating that "A.M. Radio has never been more electrifying." Despite the push, and Smith's critical success, "Gloria" never made it into the "Significant Action" section, and Patti had to wait another two years before the punk/avant-garde stereotypes gave way and she made it on to the Back Page with "Because The Night."

Birthdays: Paul Humphreys of Orchestral Maneouvres In The Dark 1960.
TUESDAY, FEBRUARY 28

## High Tech Birth

Consider the home-entertainment scene 18 years ago. Only wide industrial-strength videotape existed. The invention of half-inch tape was a year away and color videotape wasn't introduced until 1969. Even the first bulky home players were a rarity until the seventies. Rock video was a taped appearance on "Where The Action Is" or "Upbeat," and the only movies screened at home were usually in Bel-Air mansions or Park Avenue apartments. It was on this day in 1966 that one of the first breakthroughs came when CBS Labs developed a metal disc that reproduced motion pictures through the television. The new invention was one of the forerunners of the VCR's direct competition, the laser disc

Birthdays: "Love Makes A Woman" soul singer Barbara Acklin 1943. Joe South was born this day in 1942, as was Rolling Stone Brian Jones, who would be 42 today

## WEDNESDAY, FEBRUARY 29

## Trading Places \#2 - Linda Goes Punk

Just as "How Do I Make You" was cracking the Back Page Top Ten, Linda Ronstadt completed her incursion into new wave by releasing the "Mad Love" album on this day in 1980. Along with two traditional remakes - which became the next singles - "Mad Love" contained two more Elvis Costello covers ("Alison" had been remade on the last LP), three songs by the Cretones, and the aforementioned single by l-Ten's Billy Steinberg. Four weeks later, with "Make You" still top ten, the Pretenders made the top 30 with "Brass In Pocket." Two weeks later, Gary Numan hit with "Cars." Two months after "Mad Love"'s release, the Clash finally broke with "Train In Vain." Incidentally, in the corner of the ad for that record in the February 29 R\&R, Epic asked, "Have your heard the Tourists?'' For most the answer was "no" until last summer when the nucleus of the group resurfaced as the Eurythmics.


THURSDAY, MARCH 1
Not "Just A Boy"
Despite the constant media attention given to Pete Townshend's impending middle-age, Roger Harry Daltrey becomes the first member of the Who to reach 40 today. (John Entwistle will follow in October; Townshend won't reach that mark until May 1985.) He formed the Who in 1960 by stealing Entwistle from Townshend's group for his Detours. In 1973, promising to do something that didn't sound like the Who, Daltrey released his first solo LP, "Just A Boy," made up of Leo Sayer covers before Leo surfaced as a solo artist later that year. It wasn't until 1980 that Daltrey had an American hit, "Without Your Love." With the effective breakup of his group, Daltrey is first out of the solo gate with his "Walking In My Sleep" single and the "Parting Should Be Painless" LP.

Birthdays: Harry Belafonte 1927, Sonny James 1929

## FRIDAY, MARCH 2

NARAS Overcome By "Superstition'
Like this year's big Grammy nominee, Michael Jackson, Stevie Wonder was also a child star who grew, physically and artistically, before our eyes. And, like Jackson, even ten years later, he was one of the few rock artists to break through with a big string of nominations and then Grammy Awards. On this day in 1974, NARAS cited Wonder five times for Best Album and Engineering (for "Innervisions." Best Pop Vocal Performance, and Best R\&B Song and Vocal Performance) for "Superstition.

Birthdays: Lou Reed 1944 (although the year is a point of semi-constant argument.) Karen Carpenter would have been 34 today

## SATURDAY, MARCH 3

## Expecting To Fly

Jerry Jeff Walker once complained about being stuck on the "L.A. Freeway"; a handful of his country-rock predecessors are probably glad they were. On March 2, 1966, legend holds that former East Coast folkies Stephen Stills and Richie Furay were stuck in a Southern California traffic jam when they spotted a hearse belonging to Toronto denizen Neil Young and also containing fellow Toronto rocker Bruce Palmer. The next day, they officially became the Herd and, later, Buffalo Springfield (after the tractor manufacturer), serving as the house band at L.A.'s Whisky A-Go-Go for about a year before touring with the Byrds and releasing their first LP. Another significant debut took place a year later when the Jeff Beck Group with Rod Stewart, Ron Wood, and Aynsley Dunbar played their first (critically panned) concert in London.

Birthdays: Dennis Seaton of Musical Youth 1967
SUNDAY, MARCH 4

## Bobby Womack Born

Twenty-two-year hitmaker Bobby Womack was born in Cleveland on this day in 1944. Womack and his brothers had a gospel group in the late '50s whose path often crossed that of Sam Cooke. When Cooke went secular, Womack joined his band, and the Womack brothers, renamed the Valentinos, signed with Cooke's Sar label. Their original "Looking For A Love" (later done by the J. Geils Band and Womack solo) was a minor pop crossover and 1964's "It's All Over Now" was immediately covered by the Rolling Stones. As a solo artist, Womack broke through with a restyled "Fly Me To The Moon," then alternated remakes like "California Dreaming" with originals like "Woman's Got To Have It." After a chart hiatus of several years, some MDs flipped his "Secrets" 45 in 1981 and gave him a comeback Black MUrban hit with "If You Think You're Lonely Now," followed by his current "Love Has Finally Come At Last" duet with Patti Labelle.

Birthdays: Chris Squire 1948

SURUIVOR


## "I Never Stopped Loving You"

| CHIR |  |  |
| :--- | :--- | :--- |
| SICNIFCANT ACTION | WOMP-FM |  |
| WVSR | KIKI | QIOI |
| WGFM | WIGY | WBNQ |
| WANS-FM | WERZ | KKLS-FM |
| WZPL |  | KHTX |
| WJXQ | Scotiti Brotiners | KBIM |
| WHTF |  | KZOZ |

# OZZY 



## "So Tired"

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## WSPK WJXQ <br> WHTF WPFM <br> KSET-FM KFMW WRNO KGHO

CBS ASSOC.
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## Footloose Geffen



David Geffen, who lent his label's Sammy Hagar to the soundtrack of "Footloose," is shown here congratulating the film's co-producer Craig Zadan and star Christopher Penn following a recent preview of the film. Shown (1-r) Joyce Hizer, Geffen, Zadan, and Penn.

## Atlantic Plots Thicke



Late-night TV host Alan Thicke has signed as a singer to Atlantic, with a first release of the show's theme song (which he also wrote) out now. Shown celebrating (l-r): Atlantic Exec. VP/GM Dave Glew, Atlantic Chairman Ahmet Ertegun, Thicke, and Atlantic Vice Chairman Sheldon Vogel.
HBO's Serious Moonlighting


HBO recently held a party in Los Angeles to screen its new David Bowie special "Serious Moonlight" for the first time. Shown during the festivities are EMI America/Liberty President Rupert Perry (II) and Capitol's Picture Music International President Mark Levinson.
International President Mark Levinson.
Earons Here On Island


Spacesuit-clad members of former Boardwalk act the Earons, who use only decimal numbers for names, are shown here following their recent signing with Island Records. Shown (l-r) standing: Earons. 18 \& .33, manager Vernon Gibbs, and Island founder Chris Blackwell. Seated are Island North American President Ron Goldstein, Earon .69, Island VP Ruben Rodriguez, and the group's . 22 and . 28.

## CALENDAR

around four minutes an hour. His newspeople are on the air twice that much. He concluded that, even ignoring many additional reasons, the airtime factor alone mandates that some special attention be given to promotion of News. The premise isn't a fresh idea. Most of us would call it a Basic. The purpose now is to discover new ways to accomplish the established goal.

How about giving a music station's News department its own campaigns? Would it be a good idea to let News solicit for the Statue of Liberty Fund? Would it serve a positive purpose to have News handle an emergencyassistance drive for food and clothing following a disaster?

Our potential talent bank is rich. Some of the world's most capable programmers and newspeople read these pages. If you have had a good experience with a fresh-idea News promotion, either a one-shot or an ongoing campaign, please jot down the facts and shoot 'em over to me.

The good ideas will be shared with everyone by printing them in this column.

The really excellent ones I will keep to myself and later claim that I thought of them.

## Pisa Tower Leaning Too Far

MONDAY, FEBRUARY 27 - Italians launched a campaign in 1964 to raise a million dollars to prevent the Leaning Tower of Pisa from falling down, after ascertaining the 184 -foot structure was 11 feet off-center and still moving. Engineers shored up the structure temporarily but said they lacked a permanent solution.

Cigar-rolling machine patented 1883. Neutron discovery announced 1932. Activist takeover of Wounded Knee, SD 1973. FDA recall of 1241 already-implanted heart pacemakers 1975.

Ralph Nader 50. Elizabeth Taylor 52. Joanne Woodward 54. John Connally 67.

## Forty-Niners Abandon Ships

TUESDAY, FEBRUARY 28 - The California Gold Rush began in earnest 135 years ago when the first ship full of '49ers sailed into San Francisco Bay. Overcome by gold fever, even Captains and crews abandoned their ships to head for the hills, and harbor crowding became so serious a problem that abandoned vessels were eventually deliberately sunk

Republican Party founded 1854. Yellowstone designated first National Park 1871. Hitler suspends German civil liberties 1933. " $\mathrm{M}^{*} \mathrm{~A}^{*} \mathrm{~S}^{*} \mathrm{H}^{\prime}$ " final episode 1983.

Bernadette Peters 36. Mario Andretti 44

## Leap Year Day

WEDNESDAY, FEBRUARY 29 - Before the dawn of sexual equality, Leap Year Day was traditionally the one day that a woman could propose to a man. In the year 1288, Scotland passed a law making it a crime for a man to refuse to marry a woman who made a Leap Year Day proposal.

On Leap Year Day of 1504, Chris Columbus was stranded on Jamaica with a sick and mutinous crew, and was having trouble getting the natives to continue trading trinkets for food and supplies. He consulted an almanac, then warned the Jamaicans that he was going to cause the moon to disappear. That night there was a full lunar eclipse. The next day the natives resumed trading.

Ex-football pro John Niland 40. Ex-hockey star Henri Richard 48.

## Synthetics Kill Market For Human Hair

THURSDAY, MARCH 1 - Marjorie Lawrence made headlines 66 years ago today in New York City (1918) by auctioning off her golden hair to raise money for World War I bonds. If you wanted to sell your hair to a wigmaker today, there wouldn't be any money in it. Nearly all hairpieces are made of synthetics.

Swedish settlers arrived in America in 1638 and began constructing the first log cabins on the continent. Ohio 17th state 1803. Nebraska 37th state 1867. Lindbergh kidnapping 1932. First K-mart store 1962. Gerald Ford predicts Ronald Reagan cannot be elected President 1980.

Ron Howard 30. Roger Daltrey 40. Herb Alpert 49. Harry Belafonte 57. Dinah Shore 63.

## Homerun King Grabs Major Bucks

FRIDAY, MARCH 2 - After 13 years in pro ball, Babe Ruth signed a history-making $\$ 70,000$ contract with the New York Yankees in 1927. (That year, the average working man's income was $\$ 1300$ and fellow baseball legend Lou Gehrig made $\$ 8000$.) In his 24 -year career, the Babe's earning totaled about $\$ 967,000$. The sport's most famous player never made a million from baseball.

Texas independence from Mexico declared 1836. U.S. Forest service formed 1901.
Desi Arnaz 67. Theodore "Dr. Seuss" Geisel 80.
This'll be the last big weekend of Mardi Gras in New Orleans. Tomorrow (3-3) veteran golfer Julius Boros 64.
Sunday (3-4) Yes's Chris Squire 36. Barbara McNair 45.

## TRANSACTIONS

## Midwest Sells Four To Brill

Continued from Page 3
Mldwest Radio is principally owned by James and Larry Lakoduk, who retain ownership of KQBR/Brainerd, MN.
WEBC broadcasts fulltime with 5 kw on 560 kHz ; WAVC has 100 kw at 105.1 mHz with an antenna height 750 feet above average terrain KQWB operates with 10 kw days and 5 kw nights at 1550 kHz ; KQWB-FM is 100 kw at 98.7 mHz with an antenna at 465 feet
Cecil L. Rlchards handled the negotiations for all four stations.

## Boston Promoter Law Buys WKSS

Sturgeon Corporation has sold WKSS/Hartford for $\$ 3.4$ million to a group headed by Don Law of Cambridge, MA, pending FCC approval. WKSS broadcasts a Beautiful Music format on 95.7 mHz with 14.5 kw and antenna height of 820 feet. President of Sturgeon Corp. is Howard Tanger, also a part owner of WTMI/Mlaml. Law, who has no other broadcast interests, is in volved in concert tours, artist management, the music business, and facilities management Blackburn \& Co. brokered

## GWB Sells Market

## Buy Market

To Gil Bond, Inc.

Golden West Broadcasters has sold Market Buy Market to Gll Bond, Inc. for an undisclosed sum. Gil Bond, President of the new corporation developed the MBM research system for Golden West over the last 12 years

In announcing the sale, GWB Board Chairman Gene Autry said, "Market Buy Market should do even better as an independent company than it did for us. We have been very proud of the recognition it has brought GWB as a leader in radio research and marketing, and we wish Gil and his partners continued success.'

Market Buy Market provides market research services for clients in a variety of fields, including advertising agencies, trade associations, publications, radio stations and networks. The firm is located at 5800 Sunset Blvd., P.O. Box 500, Los Angeles, CA 50078.

## WSGN

Continued from Page 3
Allison comes to WSGN after 18 months as Programming Assistant at Harte-Hanks sister stations KKBQ-AM \& FM/Houston. He brings knowledge of WSGN's new format with him, having previously worked as OM at Nostalgia-formatted WWZZ/Sarasota for two years. Before that, Allison held airshifts at Tampa outlets 96 KX and WLCY. Allison told R\&R, "Obviously, I'm very pleased that Harte-Hanks has seen fit to transfer me here in this position. I'm very excited about this opportunity, and

## Holland

Continued from Page 3
really enjoyed handling production here. But I've always enjoyed full service radio, and I'm looking forward to programming in that area again. I've heard a lot of good things about Bernie, and I've worked with GSM Walter Berry before. I'm excited about joining their team.'
Following Holland's departure, WMJJ announced that former KOFM/Oklahoma City PD John Jenkins has been named Assistant PD, while midday man Scott Michaels has assumed the Production Director's duties.

I'm eternally grateful to (KKBQ PD) John Lander and (VP/GM) Pete Schulte for their faith and confidence.'
As part of the format change, Allison has temporarily taken over the morning show, as WSGN's former morning team Tommy Charles \& John Ed Willoughby moved crosstown to handle the simulcast morning show at WVOK \& WRKK. At the same time, WRKK announced it has switched call letters to WQUS ("US99")
O'Neil
Continued from Page 3
been drawn in other cities don't apply. We're going to forget that they're even there and be an exciting radio station for everybody." WDJY will feature an integrated airstaff, an emphasis on currents and what 0 'Neil called "a very upbeat mood for our listeners."
The station overhaul, O'Neil added, was necessary because "even though our research showed that OK100 was well-known. there were still things that we didn't want to be associated with. If there are any negatives at all, we want to wipe the slate clean and start all over again."
Before joining WYST in 1981, $0^{\prime} \mathrm{Neil}$ - a 21-year radio veteran - was PD at CJOM/ Windsor and CFOX/Montreal (now CKO).

## Bob Mason Promoted

## To PD At WPYX

WPYX/Albany has promoted morning man and veteran programmer Bob Mason to PD. Mason had been serving as acting PD following the departure of Tim Smith, who left three weeks ago to program WGRQ/Buffalo.

WTRY \& WPYX GM John Kelly noted, "Bob's doing an excellent job for us. He not only hosts an outstanding radio show, but both previous PDs had commented to me on his input regarding promotions, music, and format direction. I've also been impressed with Bob's ability to delegate authority and work with the people around him. For all these reasons, I feel Bob can handle the reins by himself.'

Mason had been morning man at WPYX for the past two and a half years, having previously programmed crosstown WPTR \& WFLY, WBUF/Buffalo, and WSEN/Syra-

## Beck

Continued from Page 1
pointment, Smulyan announced the hiring of KYKY/St. Louis LSM Susan Wolin as KSHE GSM. Also, Jeff Pollack has been retained as programming consultant. Beck takes his new post on March 1. Acting as interim GM at KKCI will be WWDE/Norfolk VP/GM Joe Schwartz.

## Metheny

Continued from Page 1
burgh, WZZD/Philadelphia, KMJC/San Diego, and WNOE/ New Orleans. He joined WNBC in 1980 as Program Manager and subsequently became Director/Programming \& Operations. No replacement has been named at WNBC.
cuse. Mason told R\&R, "I'm excited and thrilled, especially since WPYX is one of the top AORs in the country. Programming is what I enjoy doing most in this business, although it's a real kick being a ten-share AOR morning man. I love being on the air, and I'd never sacrifice doing that. But I've recognized for a while that I've wanted to move back into the management end, and consider this a significant step in my career. John Kelly is a super GM; I've never enjoyed working for anyone more than him."

## Tyler

Continued from Page 1

Before joining WSNI-FM, Tyler spent five years as an air talent at WNCI/Columbus, having previously worked on-air at WBEN/Buffalo and WHEN/ Syracuse. Tyler told R\&R, "It's incredible, as things have been happening so quickly here for me. The ratings are finally starting to show that more and more people are listening. Don and I are splitting the duties right down the middle and it works out real well. I'm absolutely thrilled."

It was also announced that AM sister station WSNI has discontinued its Beatles/Motown format for a locallyoriented Gold format, changing call letters to WPGR ("Philadelphia Gold Radio"). Commenting on the specifics, Cannon noted, "It's the Philadelphia classic A/C doowop: indigenous Philly gold sprinkled with artists like Chuck Berry and Fats Domino, targeting 35-50. We are definitely offering this city something unique, and the reaction has been great."

## Crawford Named GSM At WMGF

Johnathan Crawford has been appointed General Sales Manager of WMGF/Milwaukee, coming to the station from an Account Executive position at WLUP/Chicago. He replaces Steven Gobel, who left to become an Account Executive at WUSN/Chicago.
WMGF VP/GM Tom Joerres
told R\&R, "Johnathan is an outstanding talent. We're fortunate to have him available to us. He brings with him a lot of major market experience, having worked at the Loop for $31 / 2$ years. He's an intelligent and creative person, which will transfer very nicely to his first management position."

Crawford, who was an Account Executive at KGGO/Des Moines before joining WLUP, stated, "I'm looking forward to the opportunity and challenge in Milwaukee - it's a competitive market and I'm confident we'll win big.'


## Contemporary Hit Radio



## INTO WZON'S ROCK \& ROLL ZONE

## Stephen King Takes A Stand For Radio

From the moment I learned that Stephen King had purchased WZON (formerly WACZ/Bangor, ME), I wanted to interview the famed author. King is well known for his love of radio and rock \& roll, and they form background material for many of his best-sellers, "Pet Sematary" and especially "Christine" among them.

I found the 36 -year-old Bangor resident to be a down-to-earth kind of guy who's happiest when $\mathbf{A C} / \mathbf{D C}$ is blaring at 120 db on the stereo. For the purposes of this interview, I convinced him to crank down the volume and shelve the Doors' "Alive She Cried" album he was reviewing, and we began.
R\&R: From the music in the background to the mentions of radio stations in just about every book to your purchase of WZON, it's obvious you have a love for music and radio.
SK: Yeah, I've somehow worked a radio station into just about everything I've written. In "Christine" I mention Rock 'n Roll Heaven, and quote lines from many of my favorite rock songs, but in others I have made a lot of mentions of WLAM/Lewiston, which is near to where I grew up. In my books I created the fictional town of Castle Rock, which is served by WLAM.

$\mathbf{R \& R}$ : Why the constant mentions of radio and music?
SK: Well, for me radio, and in particular music, made me real as a kid. It's where I discovered my identity. You reach out and find something that belongs to you and it's yours. It's difficult to explain, but it's like a pair of shoes that fit you. My first record was a 78 rpm version of Elvis Presley's "Hound Dog." From that moment on I knew it's what I wanted, and I wanted all I could get.

I grew up listening to Joey Reynolds, Arnie Ginsberg, Cousin Brucie, Murray The K, all those guys. The essence of it for me was always AM rock. To me, FM rock, or as it's called now, AOR, was never exciting. The jocks generally sounded like they just dropped a lude and mumbled through their set. To me, this is contrary to the type of music they play and is still an outgrowth of the '60s. A sort of stoned outlook on the world.

## Establishing A Radio Identity

R\&R: When did you buy WACZ, and why the call letter change to WZON?
SK: I actually assumed control right around Halloween, oddly enough. The station belonged to a corporation called Acton, hence the "AC" part of the calls. I figured since I was paying a lot of money for this
"My first record was a 78 rpm version of Elvis Presley's 'Hound Dog.' From that moment on I knew it's what I wanted, and I wanted all I could get.
station, why do I want to keep their calls? Since it's my station, I thought I'd put my own identity on it. Because of my book "The Dead Zone" and my love for "The Twilight Zone," it seemed pretty natural.
The phrase "You're In The Rock Zone" fit in nicely, and people have picked up on it as well. Our bumper stickers and T-shirts have creepy logos and lettering to match. The idea for the skeleton with earphones wasn't my idea, but it sure works fine.
R\&R: The station has always had a " $Z$ " in the calls, right?
SK: Years ago, it was WLBZ, then WACZ, now WZON, so it's always been known as 762. My Program Director Jim Marshall wanted to keep a " $Z$ " in the calls because of the identification factor. He may be blowing smoke, but I pay him to make these decisions. I'd be a fool not to listen to him.
R\&R: So you put a lot of trust in your people?

SK: The same can be said for people who say "I know nothing about art, but I know what I like." In fact, anyone who owns a station should trust in his people. Over the last few months I've begun to learn about ratings, sales, dayparts, and such. Jim knows what he's doing, and so does my GM Chris Bruce. They're both smart and aggressive, and so am I, but in my own line of specialization. In radio, I'm a babe in the woods, and would be foolish to monkey around with something I know very little about.

R\&R: What are your thoughts on AM radio today?
SK: AM radio has turned into this hemophiliac that's bleeding to death in front of everyone's eyes. I hate to see it happen. These stations have turned into garden club interviews playing oleomargarine and such.
R\&R: Why did you buy this radio station, knowing the problems of AM?
SK: I bought it because I could, for the first reason. I also bought it because it's in my hometown, for another, and because it was rocking on AM. This is important to me, since it's a part of my past. To rock on AM is such a brave and unusual thing, especially to rock as hard as we do. This station

## Marshalling The

## Programming At WZON

WZON PD John Marshall has been in his current position since 1978 and has seen his station through all three call letter changes. "And I won't be here for any more call letter changes, because I think this will be the last one. I really felt this was a special change in the history of this station when Stephen King took over ownership. That it happened on Halloween made it kind of spooky, yet special as well."
John has only one minor complaint about working for Stephen. "He still wants to hear ACIDC at 8am, but he's learning why that won't work. In fact, he's like a sponge, soaking up knowledge about why we do certain things in certain manners. He puts a tremendous amount of trust in our decisions, and always has time for our questions and needs as well.
"Working for Stephen is great because he's so into rock \& roll. I feel his buying the station will preserve a dying art-form, namely CHR on AM. He's always liked the sound of AM Top-40. Some other new owner might have brought in automation and this station would have ceased to exist as we know it. We've continued to be number one in our format in our coverage area market for years and feel with Stephen's help we'll continue to do so.

From Interviews To Ownership
John was able to point to one particular incident which he feels had a major hand in shaping Stephen's future. "Rock \& roll is as big a
part of his life as is his writing. I got to know him when he wrote the article on Top-40 radio for Playboy a couple of years ago. He came to the station and interviewed me for the article. I'd have to say that the interview and my comments got him interested in buying
 WZON. The sound of this station has always been a throwback to his youth, and it seemed to just lock in as something he needed to do. "Like Stephen, we find there's something magical at this station. Most of us at WZON used to be over at WGUY, and came over here years ago. There is a real challenge to winning on AM and more satisfaction than winning on FM. Being at 620 kHz with 5000 watts, we've got the largest coverage area in the state. The same airstaff that joined us in 1978 is still with us, and that says something
rocks as hard as, if not harder than, some FM stations. Had I not bought it, I feared Acton would have sold it to another outside group who would have programmed it with some A/C or Country format.
This was also the chance to plow money into the community where I live. It's easy to
buy things all over the country for tax purposes, but I bought this station to make money and see it grow. When you own things long-distance, you can't deal with the problems directly. Here, if there's a major problem I'm available to act if the station's

Continued on Page 28


## WESTYOOD ONE

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## Stephen King Takes A Stand For Radio

Continued from Page 24
hot water heater leaks and is going to short out the transmitter and electrocute every one. It's also served as a bonus to my sales people, who've been able to introduce me to clients. That's a bit tough for me, because I'm a bit on the shy side.

## Self-Expression

R\&R: Obviously you're not shy about put ting your thoughts on paper. Will WZON be come another form of your self-expression?
SK: Yes, it will become that. There are things we're going to do with WZON to make it an interesting station, and I've got to be able to harness some of my own talents to it. This is like the dry-run period where I'm studying how everything runs. It's like I'm on my student driver's permit.
"AM radio has turned into this hemophiliac that's bleeding to death in front of everyone's eyes. I hate to see it happen. These stations have turned into garden club interviews playing oleomargarine and such."

Eventually, we want to do some radio drama, or theater of the mind programming. I used to listen to that stuff when I was a kid, and have also been listening to the "CBS Mystery Theaters." I don't think they're very good, and now I understand why. You've got to learn to image a story for a blind person, since radio is only an aural medium. Even worse is the point of view. A camera can define that for you as a viewer, where all you have is the micro phone in radio, so you've got to be very spe cific about the setting.
I've been working on the screenplay of "The Stand" with longtime friend George Romero. Actually, it would make an in credible serial for a radio drama. We've tried to hang on to the radio rights for all of my books, so this may be something to work on down the road.
R\&R: Is WZON broadcasting in AM stereo yet?
SK: No, but it's going to as soon as possible, probably by fall. I think AM is going to have a tough struggle going into the '80s, so I've not chosen an easy road for my first venture into broadcasting.
R\&R: Do you have thoughts on purchasing an FM sister station, or other FM pro perties outside of the market?
SK: Yes, these are things I've been think ing about all along, but for the near future they aren't in the picture. One step at a time. If I can buy an FM in Bangor, then fine. Eventually a TV station too. I'm interested in all phases of communication, but I don't want to interfere with my writing career.
R\&R: Aside from interviews, have you ever spent any time as a disc jockey?
SK: No, I can't do it. In fact I've got to do
a stint for WHSN, a college station, very soon. I'm not able to carry it off. I stumble around and am not able to put that sunshine in my voice that's necessary. I have an extreme admiration for those folks who do, including my own at WZON. They work very hard, and I think they're the best.
R\&R: Your Music Director, Michael O'Hara, told me the first thing you wanted WZON to do was rock harder.
SK: True. Little by little I've learned they're right about not playing AC/DC in the morning. I'd love to wake people up to that because it just seems natural to hear something lively and loud at that time of day. I love AC/DC, Motley Crue, Twisted Sister, and such. I'm just not into classy rock music.
$\mathbf{R} \boldsymbol{R}$ : Do you think there are other closet rockers out there in your generation?
SK: I sure do. WZON rocks hard and it sets us apart. When the ratings come out, I think we'll be on top as always. Over at WGUY, they play a lot more black music than we do. It's a carryover from the ' 50 s and '60s when Dow Air Force Base (now Bangor International) was in existence; the population of the base was about $75 \%$ black. As a result the area became accustomed to a lot of R\&B, so we play it as well. Finally, Prince on WZON.

## Keeping A Light Hand In

R\&R: Other than suggestions to rock harder, have you made any other contributions to the programming of WZON?
SK: Just a few. I don't even maintain an office at the station because I don't want to make them think I'm looking over their shoulders. First of all, my writing sucks up so much of my time I don't have the time or desire to meddle in the programming. Second, I've got a tremendous manager in

Chris Bruce. Third, these guys were totally on their own for a long time when Acton didn't take much of an interest in the station and they did fabulous. If I was in there every day they might ask themselves, "Doesn't that son of a bitch ever go home?", They know I listen and that I'm in control, but I've got to let the radio professionals run the station.
R\&R: But you have left your mark on the station by airing a couple of humorous editorials.
SK: Yeah, and we've gotten our share of responses from them. We did one on the "Napkin Barrens," which is an area in Maine where they grow linen napkins for restaurants. We also did one on the missing three miles of the turnpike. There was one on a new fast food franchise called "Corpus Delicious," featuring fast food served by the dead. I delivered most of them in a flat Paul Harvey type of voice. They were more for entertainment than anything. The editorials ran for six weeks and were stopped for fear of beating them into the ground.

## KZ012Z 62

My wife Tabitha also did one, calling herself Ruta Magowan, using a real Maine down-eastern accent. She talked about Santa being a Commie because of his red suit, and how NORAD was powerless to stop him. It really got a lot of laughs. This one was dayparted so it wouldn't upset children, which is something I wouldn't have considered before coming into this business.

## Motion

93KHJ/Los Angeles welcomes Kim Amidon to late nights from across town at KUTE . . Brad Edwards, from 93FM/Houston, joins KEZB/EI Paso for mornings, replacing Jlm Wellborn Tom Johnson is now PD at KJMO/Jefferson City, MO . . . Steve Dahlman is now moming news anchor at KMGK/Des Moines . . . Eddie Coyle leaves WDOQ/Daytona Beach to do nights at B97/New Orleans . . . KCPX-FM/Salt Lake City welcomes Tony D from the PD slot at KLRZ to mornings . . WZPLIIndianapolis hires Carolyn Gracle from WAZY fM/Lafayette as Assistant PD and late-night rocker . . Z Z98TTampa switches Dave Mann from middays to mornings and Bryan Thomas from mornings to middays . . Judy Klley leaves WZON/Bangor to do afternoons at WWMJ.

Jerry Michaels is new to overnights at WLANFM/Lancaster, as MD Todd Halliday moves to middays, replacing R.J. Heim, who leaves to pursue a TV career . . . KWESIOdessa signed on in early January with a CHR format and several staffers from KRIG/Odessa coming along for the ride, including GM Mike Deardorff, PD John Clay, Sales Manager Pat Ross, Production Manager

Jim Scott, and MD Larry Morgan... And for the ecord, Annette Lai has been named Music Administrator at KYUUISan Francisco, not Michelie Meisner, as previously reported
Some new lineups: At KRSP/Salt Lake City: 6-10am PD Steve Carlson, 10am-3pm Mark Holmes, 3.7 pm Bob Jennings, 7 pm -midnight Mike McKay (from K96/Provo), midnight-6am Lyle Morris . . At WMR/Rumford, ME: 6-10am Brian McGarry, 10 am-2pm Gary Roberts, 2-6pm Mike Rlvers, 6pm-midnight Chuck Knight, with Lou Douglas in overnights . . . Rocking KPKEd Denver: 6-10am Chris Knlght, 10am-1pm PD Tim Fox, $1-5 \mathrm{pm}$ Craig Jackson, $5-9 \mathrm{pm}$ Marsha McAlvey, 9pm-1am Jay Walker, and Jim Stoner overnights. Ron Brooks and Assistant PD Mark Adams are handling weekends.

WLOL-FM/Minneapolis reports a new lineup as PD Tac Hammer comes off the air: 5:30-9am John Hines \& Bob Berglund, 9am-noon Jay Philpott, noon-3pm Bob Lange, 4-8pm Bili Lee (formerly KFRC/San Francisco), 8-11pm Phll Huston, 11 pm -2am Karen Wong, and Buddy Hollls 2-5:30am

R\&R: What kind of reaction have you voked from other Bangor broadcasters? SK: I'm sure some of them think this is just Stephen King's new little play toy. But WZON is very important to me. While I'm not optimistic about the future of AM over all, I've got a good situation here in terms of audience, marketing, and the number of AM-only cars and homes. We're holding our breath and hoping everything will be cool.
R\&R: From your experience as an author, you realize the value of promotion. How do you feel about spending promotional dollars when they come out of your pockets?
'In radio, l'm a babe in the woods, and would be foolish to monkey around with something I know very little about."

SK: When WZON comes to me for money for a good purpose, I simply sign the check. If I put $\$ 10,000$ into a contest in a market this size, I'd be using a "money club" to win listeners. Sure, we give away money tying in with our bumper stickers, but we do it in smaller, easy-to-handle doses. They only win if ours is the only radio bumper sticker. We tell the audience we don't want to share you with anyone. In addition we have "Z-Cards" which are good for discounts all over the area.
R\&R: What about salaries? Are your wages comparable to bigger markets?
SK: Nah, slave wages; most of them are on food stamps! Actually, I think I pay them very well when matched against the standards of the market, and by comparison to what they made under Acton. You've got to pay for good people, and I believe in making my people happy

## Bits

- KIMN/Denver has recently been awarded first place in best news coverage of a single event by the Colorado Broad casters Association for its coverage of last year's nitric acid spill.
- KHFI/Austin MD Ed Volkman has assembled another in a continuing series of song parodies. The new one, "Flu Virus," celebrates a recent influenza epidemic to the tune of "Elvira." Because the bug has hit statewide, Volkman reports that he's just finished customizing the song for KKBQ/Houston.
- KFRC/San Francisco is scouting for a new player for the Oakland Invaders USFL team. The winner will be determined by entries of 20 words or less as to why the entrants want to become an Oakland Invader A bonus of $\$ 610$ goes to the winner, who will actually sign a USFL contract and report to training camp in Mesa, AZ. Negotiations will be handled by KFRC, which would neither confirm or deny the possibility of the new player being put on permanent waivers after the March 4 game against the Breakers.


## C he gets whatever she wants... Whenever she wants it.



# AOR In A Clear Light 

Fall Sweep Proves It Delivers The Demos In Demand

Can we talk? Can we have a chat that should clear up a mess of misconceptions about a radio format that has been much maligned of late? I'm referring to AOR, and I've got a story that will put a bounce in your step and a song in your heart.

Before we begin, I must ask a small favor. I'd like us to adjust the way we look at ratings. Let's view them in the manner in which they're designed to be analyzed, concentrating on demographic cells, as advertisers do.

Instead of focusing on $12+$ numbers, we'll see exactly how AOR is faring with the specific audience it's expected to deliver -18-34 men and 18-34 adults. With our ratingsvision adjusted, I think we'll have a more accurate view of just what's happening to the format. When you set aside the teen numbers that pump up $12+$ figures, we find $A O R$ in glowing health.

## AOR's Position With 18-34 Men

In the fall sweep, Arbitron surveyed 101 standard markets with AOR stations. In 84 of those 101 markets, an AOR is \#1 in 18-34 men. An AOR station is the most effective way for an advertiser to reach 18-34 men in $84 \%$ of those markets.

Additionally, AOR finishes in either first or second place for $18-34$ men in $90 \%$ of those markets.

## AOR's Position With 18-34 Adults

In 53 of the 105 surveyed markets with AORs, including an additional four condensed markets for which 18-34 breakouts by gender are not available, an AOR station is \#1 in 18-34 adults. AOR is the most effective way to reach young adults in over half the markets surveyed.
AOR places either first or second for 18-34 adults in $78 \%$ of those markets.

AOR's Position With Teens
In $36 \%$ of the 101 standard markets, AOR is \#1 in teens. It places either first or second in $74 \%$ of those markets.

Obviously, AOR is not a powerhouse for teens, largely due to the gains CHRs on the FM band have made.

## $12+$ Numbers

156 stations were surveyed. 61 stations were up, 89 down, 5 flat, 1 debuted. 12 stations were \#1 in their market.

## Consultant Comparison

When comparing consultants, pay attention to the makeup of their client lists. The bigger the market, the more heated the competition due to increased fragmentation from rival AORs and other formats. Always check the nature of the markets where a consultant has found success before making your evaluation.
Burkhart/Abrams: 50 stations surveyed, with 16 up, 32 down, 2 flat ( $12+$ numbers). In 18-34 adults, $46 \%$ of the company's stations were \#1 and $70 \%$ were in either first or second place. In 18-34 men, $68 \%$ were \#1 and $80 \%$ were either first or second. The firm notched six first place finishes in $12+$.
Jeff Pollack: 22 stations surveyed, with 4 up, 17 down, 1 flat. In 18-34 adults, $36 \%$ were \#1 and $73 \%$ were in either first or second place. In 18-34 men, $67 \%$ were \#1 and $81 \%$ were either first or second. The firm captured four first place finishes.
Bob Hattrik: 6 stations surveyed, with 3 up, 3 down. In 18-34 adults, none was \#1 and
$33 \%$ finished in second place. In 18-34 men, $33 \%$ were \#1 and $83 \%$ were either first or second. No first place finishes.

John Sebastian: 5 stations surveyed, with 1 up, 4 down. In 18-34 adults, one client was \#1 and none finished second. In 18-34 men, $60 \%$ were \#1 and $80 \%$ finished either first or second. No first place finishes.

Rick Carroll: 3 stations, with all 3 down. In 18-34 adults, no first or second place Continued on Page 33
LEGEND: Consulted stations are noted by (A) for Abrams; (BPI) Beau Phillips; (C) Carroll; (EG) Ern Gladden; (F) Fellx; (GB) Gary Burns; (H) Hattrlk; (P) Pollack; (PC) Paul Christy; (S) Sebastian. All stations indicated as such were consulted during the Fall 1983 rating period. Co-consultations are noted. Some stations may have terminated or be gun consultation arrangements afterwards.
*The Burkhart/Abrams organization serves WMMR/Philadelphia in a research only capacity. The nature of consultant/client relationships vary from station to station.
Stations that were \#1 in their market show 12+ figures in bold. Ties are noted in italics Figures not avallable in condensed market books are indicated by "na."
The following information is copyrighted by Arbitron; non-subscribers to Arbitron may not reprint or use this information in any form.

| Station/Market | 12+ | $\begin{gathered} 18-34 \\ \text { Adults } \end{gathered}$ | 18-34 | T | WXKE/Ft. Wayne | 13.1-11.0 | 2 | 1 | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WPYXIAlbany (A) | 13.4-11.9 | 1 | 1 | 1 | KKDJ/Fresno (A) | 10.9-10.9 | 1 | 1 | 2 |
| WQBKIAlbany | 3.4-2.6 | - | - | - | WRUF/Gainesvilie (P) |  |  |  |  |
| KFMG/Albuquerque ( $P$ ) |  |  |  |  |  | 16.0-14.2 | 1 | na | na |
|  | 9.0-8.3 | 2 | 2 | 1 | WLAV/Grand Raplds (A) |  |  |  |  |
| KWXL/Albuquerque (A) |  |  |  |  |  | 14.2-9.5 | \$ | 1 |  |
|  | 9.8-6.7 | - | 1 | 2 | WKZL/Greensboro/Win Salem | nston- |  |  |  |
| WZZOIAllentown (A) |  | 1 | 1 | 1 | WCKN/Greenville, SC | $\begin{aligned} & 3.4-6.5 \\ & 6.9-7.7 \end{aligned}$ | 2 | 1 | 2 |
| KEZYIAnaheim | 1.1-.9 | - | - | - | WTPA/Harrisburg (A) |  |  |  |  |
| KWHL/Anchorage (P) |  |  |  |  |  | 11.4-10.3 | 1 | 1 | 1 |
|  | 15.7-14.9 | 1 | 1 | 2 | WHCN/Hartford (A) | 5.8-5.7 | 2 | 9 | - |
| WAPL/Appleton | 12.8-9.7 | 1 | 1 | 2 | WCCC/Hartford | 4.4-4.1 | - | - | 2 |
| WKLSIAtlanta (A) | 7.1-6.2 | - | - | 2 | KPOIIHonolulu (A) | 9.1-9.0 | 2 | 2 | 1 |
| KLBJ/Austin | 11.3-9.9 | - | 1 | 2 | KSRR/Houston (P) | $5.8-5.6$ | 2 | 1 | 2 |
| WIYY/Balitmore (A) | 6.9-6.5 | 1 | 1 | 2 | WFBQ/Indianapolis (A) |  |  |  |  |
| WAPI/Birmingham (A) | 8.6-7.9 | 2 | 2 | 2 |  | 9.1-9.9 | 2 | 1 | 2 |
| WBCN/Boston | 7.2-7.8 | 1 | 1 | - | WFYVIJacksonville (A) |  |  |  |  |
| WGRQ/Buffalo (A) | 4.4-4.1 | - | 2 | - |  | 11.4-10.8 | 1 | 1 | 1 |
| WRXT/Buffalo (WZIR) | 2.5-3.2 | - | - | 2 | WZXY/Johnson Clity | 2.0-6.1 | - | - | 2 |
| WOOS/Canton | 7.2-9.3 | 1 | 1 | 1 | KYYSIKansas City (A) | 6.0-8.7 | 1 | 1 | - |
| WKTM/Charleston, SC | 6.1-3.7 | - | - | - | KKCIIKansas City | 3.8-5.6 | - | 2 | 2 |
| WROO/Chariotte (A) | 8.4-8.2 | 2 | 1 | 1 | WIMZIKnoxville (A) 1 | 10.3-11.5 | 1 | 1 | 2 |
| WOWE/Chattanooga | 3.1-3.0 | - | - | - | WILS/Lansing (A) | 6.6-8.9 | 2 | 1 | - |
| WMET/Chicago (H) | 3.6-3.2 | - | - | - | KOMPILas Vegas (A) |  |  |  |  |
| WXRT/Chicago | 3.5-2.7 | - | 1 | - |  | 12.6-11.3 | 1 | 1 | 2 |
| WLUP/Chicago | 2.3-2.3 | - | - | - | WKOQ/Lexington 1 | 13.3-13.7 | 1 | 1 | 2 |
| WEBN/Cincinnati | 8.8-7.2 | 1 | 1 | - | KMJXILittle Rock | 5.8-8.6 | 2 | 1 | - |
| WSKS/Cincinnati (H) | 2.7-4.5 | - | 2 | 2 | KMET/Los Angeles (A) | 3.3-3.8 | - | 2 |  |
| WMMSICleveiand ( $P$ ) | 8.9-10.2 | 1 | 1 | 2 | KLOS/Los Angeles (P) | 4.3-3.6 | 2 | 1 | - |
| KILOIColorado Spring |  |  |  |  | KROQ/Los Angeles (C) |  |  |  |  |
|  | 8.4-14.5 | 1 | 1 | 2 |  | 3.5-2.6 | - | - | - |
| WLVa/Columbus (A) |  |  |  |  | WQMF/Louisville | 8.1-10.0 | 1 | 1 | 1 |
|  | 12.6-12.6 | 1 | 1 | 2 | WLRS/Loulsville (P) | 4.5-4.3 | - | - | - |
| KNCN/Corpus Christi |  |  |  |  | KFMX/Lubbock (A) 1 | 17.2-12.2 | 2 | 1 | 1 |
|  | 12.6-10.1 | 1 | 1 | 2 | WIBA-FM/Madison (F) |  |  |  |  |
| KZEWIDallas (P) | 5.0-4.9 | 2 | 1 | - |  | 8.5-10.8 | 1 | 1 | 2 |
| KEGL/Dallas | 5.4-4.7 | - | - | 2 | KRIX/McAllen-Brownsv | ville |  |  |  |
| KTXOIDallas (A) | 4.3-4.5 | - | 2 | - |  | 9.6-8.6 | - | 1 | 2 |
| WRKIIDanbury (A) | 13.3-10.8 | 1 | na | na | WZXR/Memphis (A) | 11.5-8.6 | 1 | 1 | 1 |
| WTUE/Dayton (A) | 12.6-12.4 | 1 | 1 | 1 | WSHE/Miaml (A) | 3.3-3.0 | - | 2 | - |
| KBCOIDenver-Boulder | 3.7-5.2 | 1 | 1 | - | WCKO/Miami | 1.4-1.5 | - | - | - |
| KBPIIDenver ( $P$ ) | 6.7-5.1 | 2 | 2 | - | WOFM/Milwaukee (S)( $P$ |  |  |  |  |
| KAZYIDenver ( $A$ ) | 5.6-4.0 | - | - | 2 |  | 6.3-8.5 | 1 | 1 | 1 |
| KGGOIDes Moines | 9.1-13.3 | 1 | 1 | 1 | KORS/Minneapolis (P) | 5.4-4.6 | - | - | - |
| WRIFIDetroit | 5.2-5.3 | 1 | 1 | - | WZEW/Mobile | 2.1-1.6 | - | - | - |
| WLLZIDetroit (H) | 5.7-5.3 | - | 2 | 1 | KFIVFM/Modesto | 9.5-12.0 | 1 | 1 | 1 |
| KLAOIEI Paso (A) | 11.7-11.5 | 1 | 1 | 1 | WKDF/Nashville (A) 1 | 12.9-11.7 | 1 | 1 | 2 |
| KZELEugene ( $A$ ) | 17.3-12.8 | 1 | 1 | 1 | WAPP/Nassau-Suffolk | (H) |  |  |  |
| WWCK/Flint (A) | 12.8-12.0 | 1 | 1 | 1 |  | 5.0-4.0 | 2 | 2 | 2 |


| WBAB/Nassau-Suffolk | 2.7-3.8 | - 1 | - | KXZL/San Antonio (GB) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WLIR/Nassau-Suffolk | 2.2-1.9 | - - | - |  | 8.2-8.0 | 2 | 1 | $\dagger$ |
| WRCN/Nassau-Suffolk | 1.0. 5 | - - | - | KISSISan Antonio ( $P$ ) | 5.9-6.0 | - | - | 2 |
| WPLR/New Haven | 6.1-7.5 | 11 | - | KESIISan Antonlo | 1.6-1.4 | - | - | - |
| WAPP/New York (H) | 3.4-3.2 | 1 | - | KGB/San Dlego | 6.6-7.2 | 1 | 1 | - |
| WNEWFM/New York (A) |  |  |  | 91X/San Diego (C) | 5.7-5.1 | - | 2 | 1 |
|  | 2.1-2.3 | - - | - | XHZISan Dlego | *-1.1 | - | - |  |
| WNOR/Norfolk | 8.6-9.5 | 11 | 2 | KRQR/San Francisco | 2.2-2.2 | - | 2 | - |
| WEZX/Northeast PA (A) |  |  |  | KFOG/San Francisco (A) |  |  |  |  |
|  | 6.0-6.6 | 2 | 2 |  |  |  |  |  |
| KATT-FM/Oklahoma City ( $P$ ) |  |  |  | KQAK/San Franclsco (C) |  |  |  |  |
|  | 2.3-14.2 | 1 | 1 |  |  |  |  |  |
| KEZOIOmaha (A) 1 | 12.2-9.8 | 2 | 2 |  |  |  | - |  |
| WDIZIOrlando (A) | 5.4-9.6 | 11 | 1 | KOME/San Francisco- | 1.9-1.7 |  | - | - |
| WWCT/Peorla | 8.5-7.9 | 2 | 2 | San Jose (P) | 1.8-1.1 | - | - | - |
| WMMR/Philadelphia (*A) |  |  |  | KSJO/San Francisco- |  |  |  |  |
|  | 4.8-5.2 | - 1 | - | San Jose (S) | 2.1-1.1 | - | - |  |
| WYSPIPhiladelphia ( $P$ ) | 4.2-3.5 | - - | - | 'KSJOISan Jose (S) | 7.3-3.3 | - | 1 |  |
| KDKB/Phoenix ( $P$ ) | 8.9-6.3 | 11 | - | KOME/San Jose (P) | 3.7-3.2 | - | 2 | - |
| KUPD/Phoenix (EG) | 7.8-5.4 | 2 | - | KQAKISan Jose- |  |  |  |  |
| KSTM/Phoenix-Mesa | 2.1-1.6 | - - | - | San Francisco (C) | 1.0-1.7 |  |  |  |
| WDVEIPittsburgh (A) | 6.9-8.1 | 11 | 1 | KFOG/San Jose- |  |  |  |  |
| WYDD/Pittsburgh (PC) | 1.5-2.1 | - - | - | San Francisco (A) | .9-1.4 |  |  |  |
| KINKIPortland, OR | 6.3-5.9 | 22 | - | KMELISan Jose-San Fra | rancisco |  |  |  |
| KRCK/Portiand, OR (S) | 9.9-4.8 | 1 | - | KMEL/San Jose-San Fren | 1.5-1.2 | - | - |  |
| KGON/Portiand, OR (A) |  |  |  | KTYD/Santa Barbara |  |  |  |  |
|  | 9-4.6 | - - | 2 |  | 12.1-10.3 | 2 | na | ria |
| WHJY/Provldence (P) 8 | 8.5-7.3 | 2 | 2 | KTMS-FM/Santa Barbara |  |  |  |  |
| WBRU/Providence (A) | 3.4-2.3 | - - | - |  | 8.2-6.8 | - | na. | na |
| WXLPIQuad Citles, IA-IL |  |  |  | KRVE/Santa Rosa | 1.9-2.8 | - | na | na |
| 12.3-13.3 |  | 2 | 1 | KISW/Seattle (BPI) | 5.0-5.9 | 1 | 1 | - |
|  |  | KZOK/Seattle (S) |  | 5.0-4.3 | - | 2 | 2 |
| KFMH/Muscatine-Quad Cities |  |  |  | KMBQ/Shreveport | 8.8-10.6 | 1 | 1 | 1 |
|  | -1.6 |  | - - | - | KREM-FM/Spokane | 6.9-7.3 | 1 | 1 | - |
| WQDR/Raleigh ( $A$ ) | 9.7-7.9 | 2 | 2 | KEZE/Spokane (BPI) | 5.6-6.4 | - | 2 | 1 |
| KOZZIReno (A) 14 | 14.0-15.9 | 11 | 1 | WAQYISpringfield, MA (F) |  |  |  |  |
| WRXL/Richmond ( $P$ ) | 7.6-7.2 | - 1 | - |  | 7.5-10.3 | 1 | 1 | 1 |
| KOLA/RIverside | 2.3-3.3 | - - | 2 | WAQX/Syracuse | 8.2-7.6 | - | 2 | 1 |
| KCAL-FM/Riverside | 3.3-2.9 | - - | - | WSCY/Syracuse (A) | 4.5-3.0 | - | - | - |
| WCMF/Rochester (P). |  |  |  | WYNF/Tampa (H) | 5.6-6.1 | 2 | 1 | - |
|  | 0.0-10.0 | 1 | 1 | WIOT/Toledo (A) | 12.2-10.3 | 1 | 1 | 1 |
| KZAP/Sacrämento (A)(P) |  |  |  | KMOD/Tulsa (P) | 11.2-8.9 | 1 | 1 | - |
|  | 7.9-6.8 | 2 | - | KWFM/Tucson (P) | 10.1-8.7 | 2 | 1 | - |
| KROY/Sacramento | 4.8-4.6 | - - | 1 | KLPX/Tucson | 6.7-8.4 | - | 2 | ${ }^{4}$ |
| KSHE/St. Louis | 5.5-7.0 | 91 | - | WWDC-FM/Washington (A) |  |  |  |  |
| KWKISt. Louis (H) | 5.5-7.0 | '2 2 | 2 |  | 3.6-3.0 | - | - | - |
| KMBY/Salinas-Monterey |  |  |  | WIZDNost Palm Beach (S) |  |  |  |  |
|  | 1.3-2.3 | - - | - |  | 4.7-1.5 | - | - | - |
| KRSP-FM/Salt Lake Clity (F) |  |  |  | KICT/Wichita (A) | 9.2-9.0 | 2 | 1 | - |
|  | 8.2-9.9 | 11 | 1 | WAAF/Worcester (A) | 8.7-10.2 | 1 | 1 | 1 |

THE ALARM HAS SOUNDED. THE STAND HAS BEEN MADE. NOW THEDECLARATION.

NEW \& ACTIVE \# 1 LP
NEW \& ACTIVE \#3 HOT TRACK

| WBCN | Q107 | KBCO | KQAK | WDHA | WAQX | WCKO | KUFO |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| WRXT | DC101 | KAZY | WAAL | CHEZ-FM | KRIX | KQDS | WDEK |
| WBAB | KEGL | KROQ | WTPA | WPDH | KNCN | WWCK | KKRQ |
| WLIR | WSHE | 91X | WPLR | WAQY | WIMZ | KMOD | KSQY |
| CHOM-FM | WXRT | KMEL |  |  |  | KLPX | KFMF |
| WHJY | WMMS |  |  |  |  |  | WMGM |
| KHCL |  |  |  |  |  |  |  |
| CHUM-FM | KYYS |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| I.RRI |  | KTYD |  |  |  |  |  |



THESE SUCCESS STORIES HAVE BEEN BROUGHT TO YOU BY CAPITOL. Caputol

## AOR In A Clear Light

Continued from Page 30
finishes. In 18-34 men, one second place finish.

Frank Felix: 3 stations, all 3 up. All clients were \#1 in 18-34 adults and 18-34 men.
Both of the stations Beau Phillips consults were up, and single stations consulted individually by Gary Burns and Ern Gladden were down. See the scoreboard for details.

## The UnConsulted

If you've any doubt of the pervasiveness of consultants in AOR, get a load of this figure: consultants advise 98 of the 156 stations surveyed, or $63 \%$. The percentage would be lower in a spring summary, when Arbitron surveys a broader selection of small and medium market stations who don't employ consultants.
$36 \%$ of the consulted stations were \#1 in 18-34 adults, compared to $31 \%$ of the independents. $57 \%$ of the consulted stations were \#1 in 18-34 men, compared to $48 \%$ of the independents.
Two independents, WXLP/Davenport and KILO/Colorado Springs, were \#1 overall in their markets.

## RADIO ACTIVITY

- Radio Romance: Playing love songs and doing dedications on Valentine's Day seemed like a tired idea to WPYX/Albany PD Bob Mason. He wanted to do something really romantic, so he decided to make an on-air marriage proposal during his morning show. Bob's happily married himself, so he solicited entries from listeners who would let him pose the question on their behalf. His proposal by proxy to a listener's girlfriend met with a stunned silence initially, but after Mason explained that the would-be groom wasn't sure how to do the asking himself, the young lady accepted. Ever the diehard romantic, Mason delivered flowers and candy later in the day, receiving local TV coverage. Leap Year Day is coming up, and Mason's considering proposing to a man on behalf of a female listener.
- Hit The Road, Jack . . . And Bring Spare Parts, Too: If your car's going to break down soon, try to have it happen in Columbus. For three weeks, WLVQ's van will cruise highways during drive time, looking for stranded motorists. The van carries spare parts provided by an auto parts outlet, and a trained mechanic, as well as station personalities, will be on board to provide assistance.
- Marriage For Money: When Eddie Money got married in San Francisco on Valentine's Day, KMEL got the exclusive on carrying live interviews with members of the Mahoney (Eddie's real name) clan before the ceremony and during the reception.
- Cum On Hear The Noize: We've all heard jocks "sing" along to music that only they can hear on their cans. It's usually about as melodic as the sound of a cat in heat. KKRQ/Iowa City, no doubt inspired by the vocal talents of its own air staff, staged a promotion built around this unfortunate phenomenon. They put 15 lucky listeners in a soundproof booth at a local bar, then brought them out one by one to sing along to Quiet Riot's "Cum On Feel The Noize" while wearing headphones cranked up to the max. What the contestants didn't know was that the audience was hearing only their off-key voices, sans the music. The singer whose vocalizing caused the fewest members of the audience to howl with laughter or flee in auditory agony received prizes, including backstage passes to meet Quiet Riot.
- Today Is The First Day Of The Rest Of Your Diary: You'll hear Commercial-Free Thursdays on KLOS/Los Angeles these days. Why Thursday, rather than a week-

Careful With Those Numbers, Eugene

Looking at $12+$ numbers without examining demographics results in oversimplifications and crass generalizations, whether in regard to an individual station or the health of a format. As you look down the scoreboard, you'll find many stations that are down in $12+$ but still dominant in demos that are money in the bank. Examples include WEBN/Cincinnati, WLAV/Grand Rapids, WZXR/Memphis, and KDKB/Phoenix.
Since arriving in California, I've avoided indoctrination into any of the bizarre cults that abound. However, I have created my own mantra, which I chant (silently, of course) before rushing to judgment on the showing of any station in a given book. It won't enable you to glimpse the clear white light of utter serenity, but it does aid in making some sense of the numbers game that runs our lives. It goes like this: "Look at the book... look at the book." May it guide you in your pursuit of the eternal Arbitron master.
end day? Presumably because ARB diaries begin on Thursday, and 18-24 males tend to be more conscientious in filling out diaries on that day than others.

- Of Great Import: You'll find an extended live version of Genesis's "Turn It On Again," including a snatch of "In The Midnight Hour," on the "Illegal Alien" British 12." For live recordings of Judas Priest's "Breaking The Law" and "You've Got Another Thing Coming," see the "Freewheel Burning" import 12 ." Credit vinyl sleuth Mark Felsot of the Global Satellite Network for these discoveries
- Odds ' N Sods: The music mix at WQBK/Albany is changing from $80 \%$ new, $20 \%$ old to $40 \%$ new, $60 \%$ old in search of older demos . . . Get ready for the latest tiein to the Summer Olympics: W1BZ/Parkersburg jock Roger Wilko has declared himself "The Official Disk Jockey Of The 1984 Summer Olympics." Roger awaits confirmation from the Olympic committee, saying "Ever since I was a young boy, I wanted to grow up and be an Olympic sponsor" ... Anniversaries: Lucky 7th at WLVQ/Columbus, where (PD Pat) Still waters run deep, and a lucky 13 th (superstition be damned) at WRIF/Detroit.


KROQ GETS A TASTE OF REAL LIFE - CuIb/MCA's Real Life stopped by KROQ/Pasadena to show how choked up MCA personnel are over the band's "Heartland" album. Pictured are (1-r) West Coast Promotional Director Billy Brill, Real Life's David Sterry and Richrad Zatorski, KROQ MD Larry Groves, and Branch Manager Rod Linnum.


KRVV HONORED - KRVV/Vail won seven awards from the Colorado Broadcasting Association, capturing the most awards of any station in the state in its category. Pictured in front of the honors for advertising, promotions, and news are (l-r) staffers Rich Teeters, Maro Selby, Operations Director Fred Moore, and Fritz Mott.

## SEGUES

The Bearman joins WFBQ/Indianapolis for afternoons and and the MD post, as Robin Luce exits . . . Jonah Denz, formerly of KOME/San Jose and KLRB/Monterey, joins KROY/Sacramento to be Assistant PD and handle middays, as Dorian McKenzie moves to overnights. Also, Adrian Bolt exits KROY mornings . . . Gene Romano assumes MD duties at WZZO/Allentown


[^2]as Cinda Holt leaves for a sales position at sister stations WZAI-WUSQI Winchester, VA . . Debbie Dalton will be handling the MD duties at WIQB/ Ann Arbor . . .Scott Paulsen moves to WIMX/Knoxville as MD ... Frank Jackson replaces the exiting Doug Davis as MD of KWXL/Albuquerque

A raft of changes at WKZL/Win-ston-Salem, as Chuck Holloway moves from mornings to middays and steps down as MD. Joining 'KZL from Z104/Norfolk are Steve Kelly as MD/morning man and Don Joseph for $6-10 \mathrm{pm}$, as Kitty Kinnen, Charlie Austin, and Tim Hogan exit.

Bob Gelms will be exiting 10pm-2am at WLUP/Chicago within a month Former WZXR/Memphis PD Redbeard moves to KTXQ/Dallas for afternoons

BIII Prescott goes to KRCK/Portland for evenings from KZAP/Sacramento, where Dale Kelley from KOZZI Reno takes Prescott's place 10pm2 am ... Liz West exits nights at WDIZIOrlando . . Charlie Wrobbel is upped from partime to evenings at KTCLIFt. Collins, replacing the exiting Lisa Sidor . . . The Metal Shop show at KISS/San Antonio is now hosted by market vet Joe Anthony . . . Jeff Levine is appointed Research Director at WBAB/Long Island from WAQX/Syracuse.

## Adult/ Contemporary

## 教 <br> 居

## KSSK: New Life For An Enduring Tradition

For more than 35 years, Honolulu residents woke to the voice of Hal Lewis, better known as "Aku." His unexpected death last summer not only left his listeners saddened, but left his station, KSSK, without the big weapon it used to influence the market for decades. Below, PD Dale Machado tells R\&R's Ron Rodrigues how his station weathered the loss, how it turned $\$ 20,000$ into a million, and why it needed a ten-point rise in the ratings.

KSSK is rich in tradition. It was the first link in Congressman Cecil Heftel's radio chain. Its call letters were uttered by Steve McGarrett in countless episodes of "Hawaii Five- ${ }^{\prime \prime}$ "; and, according to legend, even the Japanese bomber pilots used the station's signal to home in on the islands to bomb Pearl Harbor!
Aku's arrival in the early '60s provided KSSK (then known as KGMB) with its most rewarding tradition. His quarter-million dollar annual salary earned him the label of the world's highest-paid air personality. But his long relationship with his audience was interrupted last spring for cancer surgery. While recovering, Aku suffered a relapse and succumbed.

## Shifting Image

"It was a sad, very sad time for us," recalls Dale, "but once we got over that, we had to let people know that even after his death, there was still a radio station here Aku's audience was decidedly older than the listeners during the rest of the day. He played real MOR, including big band music, while our other personalities reflected a more modern A/C. However, this really provided us the opportunity to make all the dayparts consistent. We could finally ap-


Video Fulfills The Radio Stars
For one week of the year, WMJC/Detroit's morning team of Jeff Elliott and Jerry St. James broadcast their "Jeff \& Jer" show from a different location to let a live audience join in the fun. This year, "Jeff \& Jer" tried what the station claims is a local first: for a week they simulcast an hour of their show on WXON-TV (Channel 20) at a local dinner club in front of 250 loyal listeners. Jerry St. James brought 250 loyal listeners. Jerry St. James brought
 up as the All-American Bill Biceps, Murphy
Janitor, Guido from Detroit's Eastern Market, Janitor, Guido from Detroit's Eastern Market,
Barney the Bus Driver, and (shown here) Barney the Bus Driver,
Gloria from Grosse Pointe.

"We needed to prove to ourselves and to everyone else that without Aku, we still had a good product.
-Dale Machado
peal to the same audience all the time. To speed that process, we teamed our afternoon guy Michael W. Perry and Aku's former substitute host Larry Price as the new morning hosts.'
To advertise these changes, and to create new interest in the station, KSSK gave away a million dollars. That's right million dollars!
The station used full-page print ads publicizing the contest. Four coupons were printed at the bottom of the ad; listeners filled them out and mailed them to the station. Contestants were allowed to enter as often as they wished. The coupons were drawn and names announced throughout the day, with listeners given ten minutes to call in. These finalists were then invited to a breakfast at a local hotel, where the grand prize winner was drawn.
"Of course," admitted Dale, "we didn't give away all that money at once. The winner will receive $\$ 20,000$ over the next 50 years. But the sound of a million dollars being given away created an incredible amount of interest in the station.'
Even before the ratings were released, station officials realized they had a winning promotion. They received more than four million coupons - five entries for every resident in the market! "We encouraged our audience to form networks," he explained,

## VALENTINE'S RECAP

K101/San Francisco sponsored a "Valentine Love Cruise." Listeners were invited by "Love Boat" bartender Ted "Isaac"' Lange to call in and recite the correct titles of a love song montage. The grand prize winner will cruise the Mexican Riviera. . . Seattle listeners were invited to a free Valentine's Day breakfast hosted by KLSY. The station played nothing but love songs that day WMJI/Cleveland held a Valentine's party in a downtown bar. Roses, diämonds, \& movie passes were among the items given away . . . KKLVIAnchorage issued K-Love "Kupid Kapers" buttons


MILLION DOLLAR WINNER — KSSK/Honolulu's morning team of (1-r) Larry Price and Michael W. Perry whoop it up with their million-dollar winner, who'll receive $\$ 20,000$ annually for the next 50 years. Behind them are some of the 4,000,000 entries received. Also shown is KSSK's newspaper ad promoting the contest.

## RISTTENIETR? <br> CHOICE

"so they could listen for each other's names. This generated lots of new listening to our station."

## Keeping Full Service

Dale knew it was vital to reinforce his station's image as Honolulu's only full-service station. "We have a traffic helicopter, for example, that costs us $\$ 100,000$ a year. Although each report is sponsored, it barely meets expenses."
"We also have a news reputation that began with Aku's trust. People came to us with news stories because they felt so comfortable with him and the station. That's a feeling that goes all the way to the top. We're the only station that our governor chose to appear on to speak to his electorate. We're also presenting a greater proportion of local news in this market than any other station, including the all-News outlet. We get people on the street more often than they can. Even without Aku," he emphasized, "our morning team will often break news stories. Larry is also an investigative reporter for a television station here."
The station used some television during the rating period. The locally-produced spot featured a man-on-the-street interviewing listeners about the million-dollar contest. It also highlighted KSSK's new "Superstation" logo. Dale said he employed no special promotions to encourage recycling, but he was pleased with the way his afternoon audience began regularly listening in the mornings.
Will the station be giving away a million dollars again? "We won't be doing that promotion again for awhile," Dale said. "We haven't yet completed our plans for

## A/C Offers "Heartfelt"Promotions

one skiing at a ski resort. The numbered buttons entitled listeners to win Sony Walkmans, ski gear, and trips ... KLIRIDenver aired "A Musical Valentine," featuring the positive side of love with interviews of Paul McCartney, Olivia NewtonJohn, Lionel Richie, Dionne Warwick, and others . . . Female listeners of KBRC/MI. Vernon WA were asked to send a Valentine letter to after noon personality Frank Jenkins. The 93 -year old winner (!) shared a romantic dinner with Frank on February 14.
maintaining our high numbers, but we'll be doing something dramatic."
Dale explained that his station needed the best numbers possible, because Honolulu is a tough-sell market. "You can buy morning drive spots for as low as seven dollars at some stations. It's ridiculous but true. Most stations here lose money. The best way to avoid that is to generate the most dominant numbers we can."

Dale was successful in that quest. The station just missed a 20 -share in 25-49 demos, more than doubling its figure from the previous rating period. "We needed to prove to ourselves and to everyone else that without Aku, we still had a good product."

## Station Profile

WKKíȧ
WRKA/Loulsville
10001 LInn Station Road
Louisville, KY 40223
(502)423-9752

Owner: Capitol Broadcasting Rep: Blair
General Manager: Joe Koetter Corporate PD: Dan O'Toole Assistant PD: Lee Tobin MD: Jeff Crawford
103.1 mHz

3 kw
"WRKA is Louisville's most popular A/C music station. Our 'Music between Rock \& Rocking' is a unique blend designed to attract the 22.44 year old, with an emphasis on 25-34 females. In-house research assures us that our sound is properly target ed. Although we stress music, each jock is allowed to express his genuine personaliallow
ty.
"M
"Morning man Drewe Phinny and ND Howard Modell, known as 'Phinny \& Friends,' mix a bright, upbeat sound with pertinent information. We round out the rest of the day with Joe Fedele, Rick Donahue, Lee Tobln, Gary Moore, and Jeff Crawford.
"Music highlights feature such shows as the 'Thursday Night Music Special' (which features an hour of music by a popular artist), and a Top 30 countdown on Sundays. During February, WRKA is presenting the 'Month of Remember' - A/C's answer to AOR's 'Rocktober'.
"WRKA is very community-oriented, too. We work closely with the University of Louisville, the Louisville Redbirds, the Jaycees \& other charitable organizations. WRKA is both a fun and established part of life in 'Kentuckiana."'

- Jeff Crawiord


## Howlin' In Louisville

You can look high and low, north or south, and you won't find many Country stations that are No. $1(12+)$ in their markets. And yet, for the third time in the last four books that is exactly what WAMZ/Louisville has pulled off. A great deal of the credit - although he insists it is a group effort - has to go to PD Coyote Calhoun, and it's Coyote who supplies the details on one of the winningest Country stations around. But first, some history.

Coyote spent 1973 through 1978 at WAKY/Louisville and went to KULF/Houston for three years before returning to Louisville as WAMZ PD in 1981. Over the past five books (12+), the spring ' 82 ARB showed WAMZ with a 7.3 , fall ' 82 was 13.4 , winter ' 8311.8 , spring ' 8311.7 , and fall ' 83 is 12.2. The first thing I asked Coyote was why the suddent jump in numbers between the spring and fall ' 82 books.

"When you talk about success, you start at the top and work your way down. You have to have support from the top to go anywhere. The big jump in numbers," Coyote continued, "coincided with Mike Crusham becoming the GM. Mike is the greatest GM in the world. I'm not going to say he's in a class by himself - but it sure doesn't take long for roll call. At any rate, up until Mike came in we were automated. He came in and said we were going to quit spinning our wheels, that he was going to give me all the power I wanted to hire jocks and set things up for a live station just the way I wanted. We hired Lee Bayley as a consultant about that same time, and the numbers have been great ever since."

## Winning People

Coyote also attributed a great deal of WAMZ's success to the people on the air and the backing they get from the parent company.
"More than anything else, the staff gets along with one another tremendously - we don't have any ego problems here. I have a great staff that works with - not for - me and I haven't had any turnover in staff for the past two and a half years. By the way, all of the staff - except for my morning man, who has been here for the past 15 years, and myself (eight of the last 11 years in Louisville) - are from this part of the country. Without question this is a big part of our success. The fact they like it here and don't want to leave is also attributable to our working for a great company, Bingham, Inc. They believe in paying people for a job well done. Another thing they have allowed me to do is to give each jock every third weekend off - paid. We all know radio is notorious for its six-day weeks. I feel that if I can guarantee a guy the entire weekend off on a regular basis, he will return re-

## juvenated and will work that much harder

 for you, and it gives a tremendous boost to morale. This is just one of those little things in dealing with people that ultimately results in overall good for everyone involved."
## Information

"We run a couple minutes of local news an hour and a minute of national headlines. Our sister station WHAS does such a fantastic job with news, we feel if the audience wants news they will go there for it. I would rather build on our strengths, but at the same time, I do feel it is important to have some sort of news on the station in case something major breaks.'

## Music

"We're not playing a lot of old oldies - it really comes down to the sound of the record. We are a modern, clean-sounding station, but we still play the George Joneses and Moe Bandys, along with the Michael Murpheys and Crystal Gayles. We just make sure that the records are balanced in each set."
I asked Coyote where he would place his station in the genre of more-music FM Country stations.
"We are not laid-back at all even though we play three in a row. It's after the three-in-a-row that our personality comes out. When a guy backsells a set, I want him to be up and to have life in what he is doing. Between sets the jocks are pretty free to do what they want. I don't mean two-minute bits, but I want them to sound like real people. If something excites them - whether a song or that they are giving something away - I want them to sound like they are excited, because real people get excited about things that make them happy. I don't want my jocks to sound like they are working at a Beautiful Music station - we already have one of those in the market. I want them to stand out, and I would put my

## Alone (Again) In The Apple

It was only a couple of weeks ago that WKHK/New York dropped its Country format to become WLTW, playing the light hits. That, of course, left the Big Apple with only one Country outlet, Mutual's WHN. Going on its 11th year as a Country station, WHN has been alone in the Apple before, but not under these circumstances. PD Joel Raab told me about the post-WKHK WHN.
"The first thing we did was get liners on the air like 'You're listening to the Country music station you can always depend on' and 'Welcome home to our Country,' that kind of stuff. Hopefully, these were phrases that had some meaning to current listeners as well as subtle implications to WKHK listeners that maybe had not listened to us for a long time or were perhaps trying us for the first time.
"We also went pretty heavily into TV with 30 -second spots saying 'If you've been kicked out of your Country, come home to our Country.' We mentioned 'KHK by name, saying 'In case you didn't know, WKHK isn't playing Country music any more but WHN still is . etc."

I asked Joel about any on-air changes for WHN, and he told me, "We have been cleaning up the clutter - this has been going on even before WKHK changed formats - eliminating a lot of the stuff that we found listeners leaving us for. We have streamlined our commercial and news load and we're not going to change it, because we don't want to make ourselves vulnerable to FM competition again."
The next question for Joel seemed obvious: does he think New York City can support two Country stations?
"I don't think that it can. There are not enough advertising dollars - actually there's not enough audience to generate enough advertising dollars to support two radio stations competing against each other. The only way there could be two Country stations in New York is if they were co-owned and sold as a combination.'
I said to Joel that since WKHK spent a lot of money and made a concerted effort to bump off WHN, it seems as if it might be a while before anybody tries it again.
"I would think so," he replied. "I think we also demonstrated to the market that we were serious about winning this battle - that it was not going to be easy for an FM to come in and roll over us as has been done in so many markets. We had a

very aggressive ad campaign last spring and summer - and even this past fall along with fine-tuning our program elements to ensure that there would be a minimum of erosion among music listeners."
Coincidentally enough, as this was being written, Dene Hallam, formerly the PD of both WKHK and WHN, stopped by this office on his way back from Hawaii. I put the question about New York supporting two Country stations to Dene, and his response was very different from that of Joel.
"I think that two well-programmed, properly-promoted Country stations can survive in New York. The strength of Country music in the New York area is in the suburbs where the more affluent people are. If advertisers were smart they would realize that. Unfortunately, when you combine the suburbs with the city as the New York metro ARB does, the numbers tend to get watered down. For example, WKHK was number two in men 25-54 on Long Island. Viacom didn't feel there was a future for Country - I disagree - but I respect their decision."
Who's right? All we can do is wait to see if and when another major company will put up the ante to go head to head with WHN.
staff up against any in town when it comes to personality."

## Different TV Spots

Interestingly enough, one of the major television ad campaigns run by WAMZ re-
volved around the personalities, not the music! As described by Coyote:
"The setting was a poker game and the plug was 'Boy do we have a hand for you.' Continued on Page 36

## Have You Heard?

Ma Bell must be making a fortune as PDs and would be PDs from all over the country burn up the phone lines to the GMs at KLAC/Los Angeles, KCBQ/San Diego, KLZIDenver, WPOC/Baltimore, and WIL/St. Louis. Hard to believe, but all those stations are without PDs! New PDs, include Steve McNee joining WUSQ/Winchester, VA from sister station WZZOIAllentown; Jimmy Vinyard crossing town from WIVKIKnoxville to WNOX; Tommy Lee taking over at WOKK/Meridian; and Ed Sobotor, who is upped from MD at WIXL/Newton, NJ. Johnny Fox, former PD at WIXL, is now the MD at the station. Also, WQIKFM/Jacksonville Program Manager Brian Mitchell goes off the air, as he is upped to OM for WQIK-AM \& FM ... Ron Scott, MD and air personality at KBMR/Bismarck, ND has finally gotten tired of his car not starting and is departing for middays at WPAPIPanama City, FL. Ron's MD
slot will be filled by KBMR morning personality Doug Roberts . . Jim Randall is upped to MD at KIX106/Washington, DC ... Afternoon personality Shelley James is now MD at WKMFIFIint

The new MD and midday personality at WSIXI Nashville is Liz Cavanaugh. Do you realize that with the addition of Liz all three MDs in Nashville are women? With Liz, Cathy Martindale at WSM and Janet Bozeman at WJKZ, it's no wonder those record guys are always smilin' . . Jim DuBois promoted to Asst. MD at WDGY/Minneapolis ... Meanwhile, on the air, Penny Reeves takes her half of the KVETIAustin morning show and goes into real estate . . KZLA/Los Angeies hires Tom Storey for afternoons with Gary Campbell and Stoney Richards coming aboard to do weekends . . . KISS-FM/Miami has Tom Kennedy from WILISt. Louis joining for afternoons... New to mornings at WKKN/Rock-
ford is B.J. Thomas . . Keith McDonald seques from a parttime shift at WMZQ/Washington, DC to fulltime evenings . . . Amy is the new overnigh jock at KRAK/Sacremento . . . Doug McKinnon has left mornings at KJJY/Des Moines and PD Beverlee Bleisch is looking for a replacement Art Saunders is looking for a jock with lots of per sonality to do weekends at WBAPIFt. Worth Jimmy Vinyard is looking for a night jock at WNOXIKnoxville . . . For the record, Betty Lou Pardue is PD at KSKX/Topeka . . And, a final fa milial footnote, congrats to my youngest brother Greg Helton, who has been named Station Manager at WMCRIMonmouth College, IL. He's not even in the chair yet and he's already asking if I can improve his record service! See you at the seminar next week in Nashville and don't forget to always let me know what it is you have heard

## Nashoille This Week



## Barbara Mandrell:

## Country's Clowning Glory

For a few days country music's own Barbara Mandrell ran off to join the circus. The result will be her participation in the "Ringling Bros. \& Barnum and Bailey Circus" special to be aired March 3 on network TV. She delightedly rode an elephant into the ring, made the ringmaster's opening announcement, but what she loved best were her experiences as a clown. She relates, "They let me be a part of their family.'


Barbara Mandrell:
Clowning around
Frosty Little, the clown master, and two other clowns applied her makeup. "Professional clowns never have a top lip in makeup," she learned. "They also make their own costumes." (Frosty let her keep hers). She participated in the burning house and "Tarzan/King King" skits, and was amazed by the dedication and precision of their work, commenting, "They are artists in every sense of the word." And then there was her trip into the audience dressed as a clown. She sat down, watched the show. No one recognized her . . . that is, until an eight-yearold girl saw her, looked for a moment, then with big eyes asked, "Are you Barbara Mandrell?" Guess you just can't fool kids.

Louise: What A Card!
Louise Mandrell was home, due to a recent illness which forced her to cancel several concerts, including one in Tulsa, OK. It


Louise Mandrell:
King-size card
was 4 pm . Dressed in blue jeans and her "Too Hot" red sweatshirt, she was in her kitchen cooking dinner for her husband| (RC Bannon) and expected a guest (her mother Mary), when the doorbell rang. Federal Express - delivering the biggest (3-part) get-well card she had ever seen. Station KWEN/Tulsa sent it, and numerous fans signed it
Louise, overwhelmed, sends her thanks. "Everyone likes a little attention when they've been sick, but this is really extraspecial. It's wonderful to know that I have all these friends in Tulsa even when the chips are down." Good news. She'll be back in action beginning in March.
Putting The Cart Before The Disc
When several independent minds get together you know something's got to happen. And when they're promotion minds a new promotion technique can emerge. One has
and it's already given Ed Hunnicutt's new single, "In Real Life," an extra boost. The idea began with Gene Hughes. Driving home after a dinner conversation which revolved around promotional ideas for the single and radio station carting, he thought, "Why don't we send the stations a precarted tape?" Once home, he called Jack Pride, also on the project. Jack loved the idea. Wanting to be sure it was done right, Jack called Mark Damon (ex-PD for WMAK/Nashville). Mark supervised the individual dubbing (direct from a 15IPS master) of about 80 precarted tapes. Jack mailed them out. And the reaction? According to Jack, they got five adds they weren't expecting yet and Rick Johnston, WSLC/Roanoke, told him that it was "the best-sounding cart in the station quality-wise. Even his engineer wanted to know what equipment was used." Are they planning to do it again? What do you think?

## Willie \& Julio Down By

The Pedernales
Julio Iglesias and Willie Nelson recorded their current single "To All The Girls I've Loved Before," in Willie's Pedernales Studio, Austin. According to Bobby Arnold (from the studio), "The event was pretty magical. Julio and Willie are compatible as human beings as well as artists. They're both open, honest, compassionate . . . real people. Of course, we know Willie and love him, but Julio, too, was so real. He's someone you'd want as a friend." Nice to know about an artist who has (according to Julian Shapiro,


CBS International) sold about 300 platinum and gold or about 100 million records internationally, in his 15-year career.

## Artists In Disguise

A few artists dropped by the studio when Pinkard \& Bowden were cutting their current single and upcoming album "Writers in Disguise." Who were they? What did they do??? Read on. Steven Railsback, fingersnaps "That's That" . . . Anne Murray piano "Arkansas Dog" . . . The Osmonds, knee slap/boot dance, "That's That" Michael Murphey, harmonica, "Blue Hairs

Driving In My Lane," and harmony, "What's a W-4" . . . Don Henley, lead bubbles, "I Lobster But I Never Flounder" . . Glen Frey/Jackson Browne/Dan Fogelberg/ Michael Rubini, better known as the "Wolf Tones," on "Delta Dog" . . . David Carradine/David Summerville, weird religious screaming, "Shake A Snake" ... Larry Mahan, pull bells, "Woman With A Gun". Jennifer Warnes birdcall, "Catbird Song" and someone you know well, Bruce Hinton, piano, "Somebody Done Somebody's Song Wrong.

## Howlin' In Louisville

Continued from Page 35
Each player would throw down a card which named each jock and his timeslot. Then I came out of the smoke and said 'WAMZ, with a winning hand in personality and the best Country music in Kentucky Let's face it, if the good Lord intended for us to listen to Country in mono, we'd only have one ear.' '
Coyote told me the only thing you can do to stay on top is "work harder. Also, you can't begin to screw around with the commercial load by running more spots per hour. You can't cut back the amount of money you are spending for promotion. We run 12 units/ 10 minutes max - breaking four times an hour - and that's the way it stays. We guarantee a six-pack every hour, and a lot of times we are able to run 30 min utes of commercial-free music."
Looking at the overall Country picture in Louisville, not only is WAMZ up, but Coyote told me the Country numbers now are healthier than they were during the Urban Cowboy movement. Country has a 20.1 share of the market, with WCII (AM) up from 4.7 to
6.2 and WINN up to 1.7. The success of WAMZ, however, is especially amazing when you see that over the past two books its $12-17$ rank is up from 6 to $5,18-34$ is up from 3 to $2,18-49$ went 2 to 1 , and it has remained No. 1 25-54.

All the way through our chat, Coyote passed around the credit for the success of the station, and the end of our talk was no exception. I asked him if there was anything I didn't cover that he wanted to get in. His response was:
"Whenever you get into programming, you have to learn from somebody, and I feel I was lucky to work at WAKY in 1973 with a guy who I feel taught me a lot of the right things to do, especially when it comes to handling people - which I feel is more than $50 \%$ of a PD's job. I learned everything I know from this man and he's my radio hero. I think whatever I have been able to do here is a reflection of what I learned from John Randolph, and I just want to publicly tell him 'thanks."

Consider it done, Coyote, and continued great numbers.

##  <br> COUNTRY RADIO BROADCASTERS <br> present <br> COUNTRY RADIO SEMINAR XV

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# Black/Urban Radio 

## Z93 MAKES ITS MOVE

## WWWZ Is \#1 In Charleston, SC

Black/Urban radio is far from dead. Granted, the format has taken its lumps, but when you consider the positive gains made by stations such as WWWZ (Z93) /Charleston, SC, you know there's life. Z93's sharp $12+$ increase in the fall Arbitron (9.4-15.3) took the station from fifth to first in the market.

## Why It Took Awhile

$Z 93$ has had an Urban format since the beginning of '81. Previously, there was a station known as WPXI, which never called itself Urban, yet used an Urban approach. What took WWWZ so long to surface? Owner/GM Ken Goodman explained, "WPXI be-

came WSSX at 95.1 mHz -right next to us. Since they once played Urban music, people got confused about which station they were listening to. They'd say, 'Yes, I listen to WPXI.' This meant WSSX would get the credit from Arbitron because that was their old call letters with the same frequency. So, it's really taken some time for the figures to catch up with our true popularity. With $31 \%$ of the population being black, we should have gotten higher ratings sooner. On the other hand, DST has perhaps helped us capture some of the people who've been there all along.'

## Balance Of The Sexes

In the Charleston metro, Z 93 is second with $18+$ men and third in $18+$ women. Ken offered an interesting perspective on why his station is so well-balanced between the sexes. "Through my years in ownership, I've observed that for some reason most black jocks always talk to women when they're on the air. I've always felt this was a turnoff to male listeners. The old 'Hey baby, you sure look good' type of stuff is not what we're looking for. Our announcers are black, articulate, and fun-loving. Their on-air approach is of a general market nature, and they basically direct comments to the entire listening audience with out singling out females. Occasionally a personality will make a special dedication to a particular woman, but that's a different situation. We just play the music and do the other things that men in this area seem to enjoy."

The Message Is In The Mix
What is it that makes Z 93 so appealing to Charlestonians? "It's our unique mixture of music," said Ken. "We include music by white artists who appeal to black people, just as Black stations always have. We play $70 \%$ black music and $30 \%$ white, but the songs are all hits. Because there's this integrated sound to our music, we now have a strong crossover audience. There's a solid black base, but whites also like our overall sound.'
Ken did mention that an AOR competitor has been exposing some black artists such as Michael Jackson, DeBarge, George Ben-


WXYV WELCOMES PATTI LABELLE — Philadelphia International recording artist Patti Labelle posed for this photo at V103/Battimore between shows while in town for five concerts. From left, WXYV PD Tim Watts, concert promoter Mark Corwin, and V103 MD Mark Williams.


GET WELL MICHAEL - KMJQ/Houston had thousands of listeners sign a get-well card for Michael Jackson-outside its studios. Listeners from five years old to 50 autographed the card, some even drove from as far as a hundred miles away. From left, Majic 102's Loni Taylor, Joe Martel, John Walker, and station security guard Gil Williams.


WQQK CO-SPONSORS "FRIENDS FOR FISK" BENEFIT - 92Q/Nashville (sporting its new call letters), Compleat Entertainment, and the Miller Brewing Company co-sponsored a fundraiser for the financially-troubled Fisk University. Backstage after the successful event are ( $1-r$ ), $92 Q$ MD Doug Ellis, PD Dan Jaynes, Compleat artist Jesse Boyce, and concert co-chairman Tony Jones. The concert raised over $\$ 7000$ for the University.
son, Diana Ross, etc. His comment was, "They still play the heavy metal stuff but mix the black music with it. That's like mixing oil and water, and it won't work."


## Z93's "Big" Personality

Z93 PD Connie McPhaul is affectionately known as "Big Mac." A "giant" among men, Connie checks in at close to 300 pounds of personality. We immediately started to exchange banter; he calls me "Baby Love," I call him "Heavy Duty."
Connie credits the influence of other jocks to his own success. "One of my mentors was Waymond 'Slick Slack' Johnson, who worked for daytimer WEAL/Greensboro, NC. He was respected by both blacks and whites, so I decided I wanted to be like him. My other favorite jock was Wolfman Jack, and when I was a youngster I would listen to both of them and do my own impersonation. I've got it perfected now, and it is unique. Personality is really my thing. Let's face it

- who could turn away from a big lovable guy like me? In this business you have to be unique for people to really pay attention to what you do on and off the air."
"Big Mac" continued, "My show is a mixture of elements. One morning it might be all music, another might feature talk combined with music. We do have a format to follow, but there are times when I feel there's a subject that needs addressing on the air at that very moment. We have the latitude to bend our format and jump into it right there and then. We always get the audience involved so they can air their views. By being flexible, we've been able to cross all racial barriers. Good positive exciting radio has no hangups.'

Community Involvement
"Big Mac" then told me about some of Z93's community involvement. "We've done Roof-A-Thons for the United Negro


Connie McPhaul
College Fund, Muscular Distrophy, as well as local civic organizations. I've also been deeply involved in converting the problem of drag racing on city streets and highways to authorized drag strips. By taking a personal interest in this issue, it's carried over as a positive on Z93. Every little bit helps." Sticking With It
"Big Mac" can also be found out in the streets on promotional campaigns. "I've actually gone out and stuck bumper stickers on cars myself (with the owners' permission, of course!) When I'm out in public and I see someone with a competing station's logo on their car, I get on their case! If they say, 'Hey, Big Mac! I heard what you said on the air this morning,' I say, 'Where's your bumper sticker, Brother? I got one right here that will fit your car.' Personality is where it's at! My philosophy is that we don't have to buy our listeners. If you get out in the public, have one-on-one relationships, it'll all pay off in the long run."

## Be Unique!

Connie summarized his points, "Most black jocks these days sound like robots and puppets. Everything is so heavily-formatted that the uniqueness of Black/Urban radio has been taken away. We have a format, as I mentioned before, but our jocks are responsible for their music and for making their shows sound good. We give the people what they want. Our music mix includes the hits, plus the best crossover music from artists like Pat Benatar, Police and Talking Heads. It not only sounds good, but we also keep our black indentity intact."

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## Openings

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Presently working but booking for a people-oriented organization. 7 yrs. experience with CHR, A/C, Country. Call 215-435-4283. (2-24)

First female PM drive in Philly \& Baltimore wants fultime hallonge. Warm, funny, with 8 yrs. Country experience. Let's win. 615-833-4177. (2-24)
Woastern statos nowsman for hire. 5 yrs. experience as reporter-anchor, writer-producer \& talk shew
Seeking stability. ED. 206-523-4495. (2-24)

Experienced PD, Europaan experience, Scandinavian languages. Available March 1st. TONY DENMARK, 24671 Del Prado "9, Dana Point, CA 92679. 714-240-0308. (2-24)
Get mo out of the Vallojo shack. Saturday midday man at KNBA eager for major market gig. Cail FRANK BUTERA at 15-223-1534. (2-24)
Top 100 market high anorgy communicator wants to help your station to win. Great numbers, good production, ex-
cellent refarences. Call C.R. $409-769-2871$ or $860-3385$. cellent
$(2-24)$

Strictly professional PD sooking fresh opportunity. 12 yrs. BA, proven on-air, multi-track production, references. JOHN. 303-687-6983. (2-24)
5 year professional. Good pipes, Urban \& Black formats. Willing to relocate in medium market. Call MIKE. 704-865-7166. (2-24)
Chicago DJ seoks posithon Mldwest area. Smooth delivery versatile. MARK NAPOLEON. 312-824-5778. (2-24)

JIM MCCLOUD, former PM drive personality at KLAC/Los Angeles. Seeks mornings or atternoons in top-50 market,
preferably Midwest or South. Country/CHR. 818 - 784 -0570. (2-24)


3 yr. announcer from WI wants to relocate. Looking for air-
shift, production \& copy. Small, medium markets. Also shif, production \& copy. Small, medium markets. A
knows live-assist. GARY RAY. 715-752-4217. (2-24)

PD/AM announcer In Lake Tahoe seeking step up. 7 \% yrs. exparience. Excellent production \& knowledge
GARY. $916-544-6471 \mathrm{M}-\mathrm{F}, 6 \mathrm{Bam}-2 \mathrm{pm}$. $(2-24)$
Where has all the taient gone? Adventerous GM's \& PD's try $\underset{(2-24)}{\text { me. MD a specialtr. ROD. } 213-654-8067 \text { or } 857-8472 .}$

Automation wins agaln. Hardworking team player. $31 / 2 \mathrm{yrs}$.
experience seaks promotionally-active $A / C$ or CHR in West. experience seaks promotionally-active A/C or CHR in West.
Any shift. CHRIS. $415-652-4420$ anytime or $915-646-6739$ Any shift. CHRIS. 4
after 6 CST. (2-24)
Friendily, personal sounding announcer. 7 yrs , B8, Country, \& Contemporary experience. 33 Richmond Pl., Akron, OH
$44303 .(2-24)$ Croative \& onthusiastic 2 -man team with program \& music experience available
$704-255-0553$.
$(2-24)$
Stuck in traffic. 24-carat news personality hates big rigs, wants back into big market news. Ace writer, top references,
heavy experience. 713-784-6007. (2-24)
upper midwest. Team worker. Call ROB at 218-681-6364. (2-24)
PD/OM automation, promotion \& sales experience looking for same position in small market with growth potential. DON,
$919-552-9035$ after $3 .(2-24)$

Articulete, mature, recent colloge grad with 2 yrs. commer-
cial experience seaking western states opportunity. JEFF cial experience seaking wester
DOYLE, 206-454-9659. (2-24)

Experlenced a pleasant AC announcer seeking shift. Pitts-
burgh or NE area. MARK, 703 -986-0898. $(2-24)$
Experianced communicator with sterling ratings wants new
top- 50 market challenge. CHR A/C, Country PD award win-top-50 market challenge. CHR, A/C, Country, PD award win-
ner. Working now. JIM ADAMS, 716-647-9222. (2-24)

Bill Hickok dellvers. Ratings, mornings, fun, 75 voices. Phones, experience, relatability, basics, lifestyle
still available. He's hot. $504-769-3096$. (2-24)

## Positions Sought

15 yr. pro with extenelve knowledge of Country music. Good
pipes. Looking for position with organization that knows how pipes. Looking for position with organization that knows how
to win. $504-927-9259$ or $344-2686 .(2-24)$
Me egain. $7 / \frac{1}{2}$ yrs. experience as DJ \& MD looking to relocate in small to medium
$914-331-0354 .(2-24)$

Doctor $X$ is ready to make your station a winner. Are your Call 312-272-2430. Let's talk. (2-24)
ND/DJ, 5 yrs. on alr, original comedy, news satire, strong production, seeking major market. AOR, CHR
ALCOT, $707-937-0719$ or $964-7277 .(2-24)$
JEFF SCOTT, top morning man in Stockton, CA is available immediately for Hot Hits or CHA station in West. Also sports
$818-448-1767$. (2-24)

## Morning Show

A/C pro who can deliver! A strong, color ful, hard working personality with plenty of humor and friendly one-to-one communication. Currently in West. Call (415) 586-5830 or (213) 306-8430

Fresh Country muskc jock whth New York exparionce \& com munications degree seeks fulltime position.
travel. RICH GABRIEL, $212-459-2655 .(2-24)$

BM announcing backround includes Bonnevilie's KOIT WRFM. Also KJOI/Los Angeles. Want to relocate in larg market. Call 602-956-6677. (2-24)
10 year pro, last $2 \%$ as OM/PD. I'm not looking for just a job,
STEPHEN C. BROWN is avallable. Send your sealed bids to Box 13672. Tucson, AZ 85732. Or call 602-885-1997 (2-24)
Workahollc in cold turkey after now management cloaned house. Please cure me. AOR, CHR or A/C. Strong prodection.
Call TIM BROUGH at $717-374-5111$ or 1155 . Will relocate. Call TIM
$(2-24)$
Love OMIO. Current Asst. PD-MD at AOR. 6 yrs. experience. Any shift, any position. Production. Versatile radioholic. M Any shift, any position.
614-593-7248. (2-24)

Fun radio? Lot's talk. Major market CHR formats only. Let
win together. MYKE KROSS. (805) 489-1280 after 5 PST
 (2-24)

East Cosat DJ seaks entry-level position anywhere
Preferably R\&B or U/C format. Excellent music knowledge Pine production work. DENNIS JAMES. $716-893-8978$.
$(2-24)$ (2-24)
Radio - brimful of qualites that make it the perfect medum Energy, warmth, charm \& chutzpahl Major market foma
personality for top-20 CHR. 312-777-6054. $(2-24)$
Male entry-level broadcasting grad seeks urban contempora or black format anywhere SE or SW. Excellent productio skills \& creative. DENNIS. 716-894-1322. (2-24)
ND/anchor. Great voice, crisp writing stile. Interviews,
features, lifestyle reporting. 10 yrs. experience. DóN. 61 features, lifestyle re
$-842-1188 .(2-24)$

## Billboard Award

 WinnerBillboard AOR personality Of The Year for Small Markets seeks career oppor tunity. Presently Asst. PD at "Super stars" outlet. Over 7 years experience on-air; programming; production; promotions. BSC. Stable one-on-one communicator. MARK LAPIDUS (919) 347-1836.

MIKE BUTTS. 14 yr. major manket drivetime pro. KIOQ, KCBO KDWB, KIMN, KXOK, KPPL, WTIC. Marketabie, community

Experienced PD looking for amell, medium station thet needs good hatp. Works well with inexperienced talent. SHAWN (206) 282-3765. (2-17)
Give to e chance to NUKE your compettion DC101, WKLS WOXM, 95 YNF. AOR preferred. Aveilable now. RICK ANDERSON (813) 595-6584. (2-17)
OK, It's time to pull oft the gloves \& get down to bras knuckies. Small market A/C, CHR jock wants to move up. Hard
working team player, any shift. (415) $652-4420$. CHRIS $(2-17)$ rdiana personelter soaks new crallenge. Prefer $A / C$ personaliIndiana perronaflty sooks now challongs. Prefer A/C pers
tv, drive shift. Call JOHN DIAL (317) 849-5533. (2-17) Top share PM drve latest book. Open to new \& interesting
AOR/CHR challenges/opportunities. MARK LYONS - (805) AOR/CHR challenges/opportunities. MARK LYONS - 8805

Ambitious, oxperion with your station in a smallmadium mark will resocate. with your station in a small/medium market
DEAN SEVERANCE (517) 872-5445. (2-17)

Top-50 moming man with humor, phenes, invoivement

## Positions Sought

MD, experienced CHR \& AC. Willing to learn more from good
PD. On-air, with little chance to move up. GARY (809) 387-4067, before 4pm, EST. (2-17)

3 rr . pro arks secondery/madtum market broak. Will consider
small market with opportunity in programming. A/C, CHR, AOR. Will travel. JOE (904) 786-7577. (2-17)

Telented \& energetc A/C DU seeking air shift. Pittsburgh or NE desired. Excellent production. Call MARK at (703) 986 -0898

## Changes

## RADIO

Lynn Rego joins KGO/San Francisco as Account Executive.
Phyllis Jacobs joins the seles staff at KHFI-FM/Austin.
Fred Smith jobins the soles staff at KHFI-FM/Austin.

## RECOROS

Maryann Gabledon appointed Payroll Manager at WEA/Burbank.

Leroy Barry Choice named Advertising Administrative Assistant at WEA/Burbank.
Beebe Jennings promoted to Licensing \& Contract A ministrator, Special Projects; PolyGram Records/New York.

Marguerite Renz appointed Adminstrator, Communica-
tions Services, RCA Records/New York.

## INDUSTRY

Woo Chun appointed Business Manager of Hillier, Harriet Lapides promoted to Account Executive, Hillie , Newmark, Wechsler \& Howerd/New York.
Frank Mandel promoted to Director of Copyright \&

## Miscellaneous

WAKS/Raleelgh, NC, new southern Gospel needs record ser-
vice from all labels. Calvin, $919-552-2263$ after 1 pm. $2-24)$ WABK neede CHR a Country service. Ryan Cote, Box 1280. Gardner, ME 04345, 207-582-3303. (2-24

2eed service, singles \& LP's. Send to: Tom Grier. WIZM-FM Box 99 Le, singles it LP send to: Tom Grier, WIZM-FM

Dates appearing at the end of each listing signify first weok listed.

## R\&R Opportunities Advertising

Radio \& Records provides free listings (max imum 24 words or 3 lines) in Openings, Positions Sought, and Changes. You may place your free listings by phone on Wednesday, Thursday \& Friday 9am-5pm (PST).

## Deadline

To appear in the following week's-issue, we must recieve your ad by Thursday 12 noon (PST) prior to issue date.

## Display Advertising

Display: $\$ 20$ per inch per week (maximum 35 words per inch). Includes border and logo.
Blind Box: $\$ 35$ per inch per week (maximum 35 words per inch). $\$ 20$ for border, box number, $\$ 15$ for postage/handling.

## Payable In Advance

Display \& Blind Box advertising orders must be typewritten or printed and accompanied by check mailed to our office in advance.
For Opportunities, call (213) 553-4330 (Wednesday, Thursday, or Friday only) or mail to: Radio \& Records, 1930 Century Park
West, Los Angeles, CA 90067.

# The Music Section 

## National Music Formats Added This Week

## Drake-Chenault <br> Bob Lauronce (213) 883-7400

XT-40
WANG CHUNG "Don't Let Go"
THOMPSON TWINS "Hold Me Now" MATTHEW WILDER "The Kid's American" BILLY IDOL "Rebel Yell"
ROMANTICS "One In A Million"
PHIL COLLINS "Against All Odds
(Take A Look At Me Now)"
Contempo 300
THOMPSON TWINS "Hold Me Now" PHIL COLLINS "Against All Odds
(Take A Look At Me Now)"
Great American Country
oak ridge boys "I Guess it Never Hurts To Hurt Sometimes
KENDALLS "Thank God For The Radio" JOHNNY RODRIGUEZ "Too Late To Go Home

## Concept Productions

Dick Wagner (916) 782-7754

## CHR

MATTHEW WILDER "The Kid's American"
BONNIE TYLER "Holding Out For A Hero"
KOOL \& THE GANG "Tonight"
ROMANTICS "One In A Million"
BON JOVI "Runaway"
Century 21
Greg Stephens (214)934-2121
The 7 Format
TRACEY ULLMAN "They Don't Know"
KOOL \& THE GANG "Tonight"
DWIGHT TWILLEY "Girls'
BONNIE TYLER "Holding Out For A Hero"
BON JOVI "Runaway"
QUEEN "Radio Ga Ga"
ROMANTICS "One In A Million"

## The A/C Format

PHIL COLLINS "Against All Odds
(Take A Look At Me Now)"
STEPHEN BISHOP "Unfaithfully Yours
(One Love)"
JEFFREY OSBORNE "We're Going All The Way" PAUL YOUNG "Come Back And Stay"

## Super-Country

JOHN CONLEE "As Long As I'm Rockin' With You WAYLON JENNINGS "I May Be Used
(But Baby I Ain't Used Up)
DAN SEALS "God Must Be A Cowboy

## Media General Broadcast Services

Bob Dumais (901) 320-4433

## ACtion

STEPHEN BiSHOP "Unfaithfully Yours
(One Love)"
PAUL YOUNG "Come Back And Stay"
POINTER SLSTERS "Automatic"
LIONEL RICHIE "Hello'
MINOR DETAIL 'Take It Again'

## Your Country

T.G. SHEPPARD wICLINT EASTWOOD
"Make My Day"
HANK WILLIAMS, JR. "Man Of Steel"
OAK RIDGE BOYS "I Guess It Never
Hurts To Hurt Sometimes'
McCLAIN \& GILLEY "Candy Man"
CRYSTAL GAYLE "I Don't Want To Lose
Your Love"
JOE STAMPLEY "Brown Eyed Girl' ANNE MURRAY "That's Not The Way (It's S'posed To Be)"

## Hit Rock

THOMPSON TWINS "Hold Me Now"
PAUL YOUNG "Come Back And Stay" DWIGHT TWILLEY "Girls"
OLIVIA NEWTON-JOHN '(Livin' in)
Desperate Times
WANG CHUNG "Don't Let Go

## Bonneville Broadcasting <br> System oare vercay (800) 633-1.600

Easy Listening
CARPENTERS 'Your Baby Doesn't
Love You Anymore"

## Peters Productions, Inc.

Debbie Welsh (619) 565-8511

## Country Lovin

T.G. SHEPPARD WICLINT EASTWOOD
"Make My Day"
BARBARA MANDRELL
"Happy Birthday Dear Heartache"
OAK RIDGE BOYS "I Guess It Never
Hurts To Hurt Sometimes"
The Great Ones
JIMMY BUFFETT "Brown Eyed Girl"
LINDA RONSTADT "I've Got A Crush On You"
GARY PORTNOY "Theme From Cheers
(Where Everybody Knows Your Name)"
EARTH, WIND \& FIRE "Touch"
THOMPSON TWINS "Hold Me Now"

## Satellite Music Network

George Williams (214)343-9205
The Starstation
LINDA RONSTADT wINELSON RIDDLE ORCH "'ve Got A Crush On You
CLIFF RICHARD "Donna"
STEPHEN BISHOP "Unfaithfully Yours
(One Love)'
Country Coast-To-Coast
OAK RIDGE BOYS "I Guess it Never
Hurts To Hurt Sometimes.
CRYSTAL GAYLE 'II Don't Want To Lose
Your Love
JOE STAMPLEY "Brown Eyed Girl"
RONNIE McDOWELL "I Dream Of Women Like You"

## Rock America

DWIGHT TWILLEY "Girls"
HOWARD JONES "New Song"
QUEEN "Radio Ga Ga

## TM Programming

## Stereo Rock

TRACEY ULLMAN "They Don't Know" HOWARD JONES "New Song" KOOL \& THE GANG "Tonight' PHIL COLLINS "Against All Odds
(Take A Look At Me Now)"

## TM A/C

PHIL COLLINS "Against All Odds
(Take A Look At Me Now)
ANNE MURRAY "That's Not The Way
(It's S'posed To Be)'

## TM Country

WAYLON JENNINGS "I May Be Used
But Baby I Ain't Used Up)
OAK RIDGE BOYS "I Guess It Never
Hurts To Hurt Sometimes"
CRYSTAL GAYLE "I Don't Want To Lose
Your Love"
GEORGE STRAIT "Right Or Wrong"
T.G. SHEPPARD w/CLINT EASTWOOD
"Make My Day"

## BPI

John lles (800) 426.9082

## Adult Contemporary

CLIFF RICHARD "Donna'
MICHAEL SEMBELLO "Talk"
LINDA RONSTADT w/NELSON RIDDLE ORCH.
"I've Got A Crush On You"
ANNE MURRAY "That's Not The Way
(It's S'posed To Be)"

## Country Living

GAIL DAVIES "Boys Like You"
DAVID WILLS "Lady in Waiting" T.G. SHEPPARD w/CLINT EASTWOOD "Make My Day"
McCLAIN \& GILLEY "Candy Man"
RAZZY BAILEY "In The Midnight Hour" OAK RIDGE BOYS "I Guess it Never Hurts To Hurt Sometimes'

BREAKERS
'Breakers' are those newer records that have the greatest level of station activity on any given week.

## DENNIS EDWARDS featuring SIEDAH GARRET

 Don't Look Any Further (Motown)$\mathbf{0 \%}$ of our reporting stations on it. Rotations: Heavy 10/0. Medium 27/5, Light 15/7, Extra Adds , Total Adds 12, WAMO, WOOK, WHUR, WVEE, WDRQ, WKND, WGIV. WKXI, WPDQ, WANT, KOKA, WAAA, WVKO. Debuts at number 27 on the Black/Urban chart

## STARPOINT

## It's All Yours (Elektra)

$\mathbf{7 0 \%}$ of our reporting stations on it. Rotations: Heavy 1/0, Medium 20/3, Light 29/12, Extra Adds 2, Total Adds 17, KRNB, WJMO, WDRQ, WJLB, KDAY, XHRM, WKND, WNHC, WATV, WJMI, WKXI, KJCB, WLOU, WLVW, KHYS, KDKO, KUKO. A Most Added Record. Debuts at number 35 on the Black/Urban chart

## NEW \& ACTIVE

```
Recent releases are llsted in order of thetr activity. The two numbers following the artist/titie/label designation texample:
10025) Indicate now many of our reporters are on the record thls week (100) and of those how many added nt mhis week
*)
thene ton to on, add to on, 3,
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## SIGNIFCANT ACTION

## HOTBOX "Do You Wanna Lover" (Polydor/PolyGram) 25/5

Rotations: Heavy O/O, Medium 11/1, Light 13/3, Extra Adds 1 , Total Adds 5 , WX
WHRK, XHRM, WRDW, WGIV, WLW, WWDM, WAAA, WLUM, WWWS, KDIA.
GEORGE CLINTON "'Last Dance" (Capitol) 24/11
Rotations: Heavy 1/0, Medium 6/O, Light 15/9, Extra Adds 2, Total Adds 11, WILD, WCIN, WJMO, WKND, WNOO, WPDO, KHYS
MAZE featuring FRANKIE BEVERLY "I Wanna Thank You" (Capitol) 24/3
MAZE featuring FRANKIE BEVERLY "I Wanna Thank You (Capitol) $24 / 3$
Rotations: Heavy $6 / 0$. Medium 10/1, Light 8/2, Extra Adds 0 , Total Adds 3 , WZAK, KSOL, KOKA. Heavy: WVEE, KJLH, WATV
WENN WKXI, WANM. Medium KRLY XHRM WNOO, WJII. KJCB, KHYS, WWDM, WDAO. WTLC.
YES "Owner Of A Lonely Heart" (Atco) 24/1
Rotations: Heevy 7/0, Medium 11/1, Light 6/0, Extra Adds O, Total Adds 1 , KDKO. Heavy: WDAS, WVEE, KRNB, WGCI, WKWM Clockwork 'I'm Your Candy Girl' (Private I/CBS) 23/13
hotations: Heavy $1 / 0$, Medium 3/2, Light 16/8, Extra Adds 3, Total Adds 13 , WVEE, KRNB, WAIL-FM, WJMO, WZEN.FM, KSO WNHC, WATV, WOIC, WKXI, WOOK, WAAA, WDAO. Heavy: KOKA. Medium: WWWS.
CURTIS HAIRSTON "We All Are One"' (Spring) 21/5
Adds 5 WHUR WYLD.FM WGPR WTLC WWWS. Heavy
JMMY CLIFF "
IMMY CLIFF "We All Are One" (Columbial 20/4
Rotations: Heavy O/O, Medium 5/0, Light 15/4, Extra Adds 0, Total Adds 4 , WXYV, WLOU, WTLC, KDIA. Medium: WILD, KJLH
ALFIE SILAS "Be Yourself" (RCA) 20/1

SYLVESTER "Too Late" (Megatone) 20/0
Rotations: He日vy $3 / 0$, Medium $6 / 0$, Light $1 / 0$. Extra Adds 0 , Total Adds 0 . Heavy: WEDR, WPEG, WTLC. Medium: WJMO, KSOL
J. MATHIS with D. WILLIAMS 121

Love Won't Let Me Wait (Columbia) DeBARGE (19) Special Way (Gor
s All Yours (Elektra) EMOTIONS (16)
You're The One (Red Label)

ROCKWELL (45)

## Somebody's Watching Me (Motown)

 CHERYL LYNN (36) Encore (Columbia) J. BLACKFOOT (20) Taxi (Sound Town/Allegiance) MICHAEL JACKSON (18)Thriller (Epic) PATTI LABELLE (18)
If Only You Knew (Phil. Int./CBS

ENCHANTMENT '"Don't Fight The Feeling" (Columbia) 20/0 Rotations: Heavy $3 / 0$. Medium $12 / 0$, Light $5 / 0$, Extra Adds O ,
WGPR, WGIV, WKXI, KHYS, KOKA, WLTH, WKWM, KDKO LUTHER VANDROSS "Superstar/Until You Come Back" (Epic) 19/7
Rotations: Heavy $7 / 0$, Medium $4 / 3$, Light $7 / 3$. Extra Adds 1 , Total Adds 7 , KRNB, WDRO, WNHC, WOIC, WANT, WANM, WKWM WORLD PREMIERE "Share The Night" (Easy Street) 19/2 Rotations: Heavy O/O, Medium 7/0, Light 12/2, Extra Adds O, Toral Adds 2 , KRNB, WBLX. Medium: WDAS, WVEE, WJMO, WNHC SYSTEM "I Wanna Make You Feel Good" (Mirage/Atco) 18/8
Rotations: Heavy 2/0, Medium 5/2, Light 10/5, Extra Adds 1, Total Adds 8 , WBMX, WZAK, WKND, WNHC, WRDW, WJAX, KJC WANM. Heavy: WVEE, KDAY. Medium: KSOL, WWWS, KDIA.
SHALAMAR "You Can Count On Me'" (Solar/Elektra) 18/
Rotations: Heavy 5/0, Medium 6/0, Light MF, Extra Adds O, Total Adds 1 KOKA Heavy. WVEE, WZEN.EM WGIV WLVW
ZAPP "Spend My Whole Life" (WB) 18/1
ZAPP "Spend My Whole Life" (WB) $18 / 1$
Rotations: Heavy $11 / 0$, Medium $5 / 1$, Light 2/O, Extra Adds O, Total Adds 1, KKDA-FM. Heavy: KRNB, WDIA, WHRK, WATV
WENN, WGIV. WPEG. WBLX, WLTH WTLC, KUKO Medium" XHRM, WNOO WIM Kice ROCKERS REVENGE "There Goes My Heart" (Streetwise) 18/1
Rotations: Heavy C/O, Medium 9/O, Light 9/1, Extra Adds 0, Total Adds 1, WPEG. Medium: WDAS, WEDR, KJLH, WNHC, WATV
EMOTIONS ' You're The One" (Red Label) 17/16
Rotations: Heavy O/O, Medium 2/1, Light 13/13, Extra Adds 2, Total Adds 16, WXYV, WHUR, WYLD-FM, WBMX, WGC
Rotations: Heavy 1/0, Medium $6 / 2$, Light $9 / 1$, Extra Adds 1 , Total Adds 4, KKDA-FM, WDIA, WBMX, WGIV. Medium: WVEE Medium: WOIC, WBLX, WLTH, KDK.
ASHFORD \& SIMPSON "I'm Not That Tough" (Capitol) 17/1
hotations: Heavy O/O, Medium 10/0, Light 6/0. Extra Add 1 Total Adds 1 WJMO Medium: WAIL-FM. WZAK, WGIV, WOIC
GEORGE KRANZ "Trommeltanz (Din Daa Daa)" (Personal) 17/1
otations: Heavy 2/0, Medium 5/0, Light 10/1, Extra Adds 0, Total Adds 1, WJAX. Heavy: WDAS, WGCI. Medium: WAOK WHRK
DARYL HALL \& JOHN OATES 'Adult Education" (RCA) 16/13
hotations: Heavy 1/1, Medium 2/0, Light 9/B, Extra Adds 4, Toral Adds 13, WXY, KMJO, WBLZ, WZAK, KSOL, WNHC, WJM AFRIKA BAMBAATAA/SOUL SONIC FORCE '"Renegades Of Funk" (Tommy Boy) $16 / 5$
FREESTYLE "Freestyle Express" (Sunnyview) 16/5
Rotations: Heavy $1 / 0$, Medium $7 / 2$, Light $8 / 3$, Extra Adds 0 , Total Adds 5 , WOOK, WVEE, KDAY, WATV, WAAA. Heavy: WED
Modium: WXYV, WALL-FM, WZAK, WJAX, WPDO.
BRYAN LOREN "Lollipop Luv" (Philly World) 16/4
Rotations: Heavy 3/0, Medium $6 / 2$, Light $6 / 1$, Extra Adds 1 , Total Adds 4, KRLY, WJLB, KDAY. Heavy: WEDR, WZAK, KJLH HOMI \& JARVIS "I'm In Love Again" (GRP) 16/3
Rotations: Heavy 01 Medium $4 /$ L Led 1 . WJLB WPEG, WLTH. Medium: WDMT, WJMO, KJLH
LILLO THOMAS "Just My Imagination (Running Away With Me)' (Capitol) 16/0
Rotations: Heavy 1/0, Medium 10/O, Light 5/0, Extra Adds 0, Total Adds 0 . Heavy: WNOO. Medium: WRKS, WJMO, WNHC ROMANTICS "'Talking In Your Sleep" (Nemperor/CBS) 15/2
Rotations: Heavy 3/0, Medium 5/0, Light 7/2, Extra Adds O, Total Adds 2,WGA, WDRW. Heavy: WHRK, WGC1, WLUM. Medium
CULTURE CLUB "Karma Chameleon" (Virgin/Epic) 15/0
 KOKA. WLUM, KUKQ. Medium: WVEE, WBLZ, KSOL, WOIC, WBLX
JEFFREY OSBORNE 'We're Going All The Way'" (A\&M) 14/10
Rotations: Heavy 0/0, Medium $6 / 3$, Light $5 / 4$, Extra Adds 3 , Total Adds 10 , WVEE, KMJO, WZAK, WENN, WNOO, WJMI, WKX 'Jo WDra,', IGo, WAN
MARY JANE GIRLS '"Jealousy'' (Gordy/Motown) 14/3
Rotations: Heavy 3/0, Medium 3/0, Light $8 / 3$, Extra Adds 0 , Total Adds 3 , KRNB, WCIN, KHYS. Heavy: WVEE, WOIC, WJM
DAMARIS 'What About My Love?'" (Columbia) 14/3
Rotations: Heavy 2/0, Medium 4/2, Light B/1, Extra Adds 0 , Total Adds 3, WOOK, WGPR, KSOL. Heavy: WRDW, WLLW. Medium WILD, WGCI.
SKYY '"Married Man'" (Salsoul/RCA) 14/2
BARBARA MASON "Another Man" (We Et
BARBARA MASON "Another Man" (West End) 14/0
otations: Heavy $5 / / 0$, Mediun $5 /$, Light 40, Extra Adds 0 , Total Adds 0 . Heavy: WILD, WRKS, WZEN-FM, WBLX, WANM.
DAYTON "The Sound Of Music" (Capitol) 13/6
hotations: Heavy 2/0, Medium 2/2, Light 9/4, Extra Adds 0 . Total Adds 6 , KJCB, WLVW, KHYS, WAAA, WDAO, WWWS. Heavy GRANDMASTER FLASH \& MELLE MEL "Jesse"' (Sugar Hill) $13 / 2$
Medium: XHRM, WNOO.
6, KKDA-FM, WKND, WOIC, KJCB, WANM, WLTH DAVY DMX "One For The Treble (Fresh)" (Tuff City/CBS) 12/3
Rotations; Heavy 0/0, Medium 4/0, Light 6/1, Extra Adds 2, Total Adds 3, WRKS, WDAS, WDMT. Medium: KRNB, WHRK, KDA
WES PHILLIPS '"Sucker For A Pretty Face"' (Quality) 12/1
notations: Heavy 2/0. Medium 3/0, Light 7/1. Extra Adds O, Total Adds 1 WATV. Heavy: WNHC, WANM, Medium WZEN FM
G.T. "Just What I Have In Mind" (A\&M) 11/1

WDAO. 'On The Upside" (Emergency) 11/1
Rotations: Heavy 3/0, Medium $5 / 0$, Light $3 / 1$, Extra Adds 0 ,
WJL8, KMJM, WNHC, WROW.
STEEL PULSE "Steppin' Out" (Elektra) 11/1
Motations: Heavy $1 / 0$, Medium 6/0, Light
WJMI, KJCB, WLTH.
KC "'Give It Up" (Meca) $11 / 1$
KC "'Give It Up" (Meca) $11 / 1$
Rotations: Heavy 4//0, Medium 3/0, Light 4/1, Extra Adds 0, Total Adds 1, KNOW. Heavy: KRNB, WDMT, WZAK, WJAX. Medium
WILLIE CLAYTON "Tell Me" (Compleat/PolyGram) 11/0
dium: WEDR, WENN, WANM, WLTH
hotations: Heavy 1/0, Medium 3/0, Light 7/O. Extra Adds 0 . Total Adds 0 . Heavy: WCIN. Medium: WDIA, WBMX, WKWM
CITISPEAK "I Don't Need Your Handouts" (Partytime/Streetwise) 10/6
, otations: Heavy O/O, Medium 0/0, Light 9/5, Extra Adds 1, Total Adds 6, WYLD-FM, WCIN, WJMO, WPDO, KOKA, WAAA
WOMACK \& WOMACK ''T.K.O.'' (Elektra) 10/2
motations: Heavy $2 / 0$, Medium 4/O, Light 4/2, Extra Adds 0 , Total Adds 2 , WDAO, KOKA. Heavy: WJMO, WNOO. Medium: WCIN
TARA "Fresh Flesh" (Unlimited Gold/CBS) 10/2
Rotations: Heavy $1 / 0$, Medium 5
XHRM, WuWS, KDKO, KUKQ.
CARL ANDERSON "Magic" (Epic) 10/2
Cotations. Heavy
FELIX \& JARVIS ''Jam The House'" (Quality) 10/1
Rotations: Heavy $3 / 0$, Medium 4/0, Light $3 / 1$, Extra Adds 0 , Total Adds 1 , WENN. Heavy: WGPR, WJLB, KJCB, Medium: WZAK
TORCH SONG "'Prepare To Energize"' (IRS/A\&M) 10/1
Rotations: Heavy 1/0, Mediurn $2 / 0$, Light $7 / 1$, Extra Adds 0 , Total Adds 1 , WKWM. Heavy; wWWS. Medium: WVEE, WAIL-FM


## Black/Urban <br> Regionalized Adds \& Hots

Stations are listed by region. Hots are listed in order of their airplay activity.



WAYLON JENNINGS (37)
I May Be Used (But Baby I Ain't...) (RCA) OAK RIDGE BOYS (30)
I Guess it Never Hurts To Hurt... (MCA) CRYSTAL GAYLE (25)
I Don't Wannạ Lose Your Love (WB)
MICKEY GILLEY \& CHARLY McCLAIN (24) Candy Man (Epic) RAZZY BAILEY (21)
In The Midnight Hour (RCA) GAIL DAVIES (21) Bovs Like You (WB
RONNIE McDOWELL (20)
IDream Of Women Like You (Epic)
MEL McDANIEL (19)
Where'd That Woman Go (Capitol) MOE BANDY (19)
It Took A Lot Of Drinkin'... (Columbia)

## HOTIEST

ALABAMA (94)<br>Roll On (Eighteen Wheeler) (RCA) KENNY ROGERS (55) Buried Treasure (RCA) EXILE (35)<br>Woke Up In Love (Epic) LEE GREENWOOD (35) Going Going Gone (MCA) STEVE WARINER (31)<br>Lonely Women Make Good Lovers (RCA)<br>STATLER BROTHERS (29)<br>Elizabeth (Mercury/PolyGram) SYLVIA (22)<br>I Never Quite Got Back... (RCA) JOHNNY LEE with LANE BRODY (20) Yellow Rose (Full Moon/WB) T.G. SHEPPARD with C. EASTWOOD (19) Make My Day (W8/Curb)

## BREAKERS

## CRYSTAL GAYLE

I Don't Wanna Lose Your Love (WB)
On 73\% of reporting stations. Rotations: Heavy 4, Medium 37, Light 74, Total Adds 25 including WPOC, WPOR, WFNC, WSM, WUBE, WWWW, WITL, WHBF, WTOD, KIK-FM, KMAK, KWJJ. A Most Added Record. Moves 47-40 on the Country chart.

## JOE STAMPLEY

Brown Eyed Gir (Epic)
On $59 \%$ of reporting stations. Rotations: Heavy 2, Medium 48, Light 43, Total Adds 11, WPOR, KLLL, WUBE, KCJB, WXCL, WTHI, KFRY, KEIN, KWJJ, KCKC. Moves 49-43 on the Country chart.

The information shown on the Natlonal Airplay 50, Breakers, New \& Active and significant Action, Is current. The results shown are based on reports taken from our reporters on Friday, 2-17-84.

NEW \& ACTIVE Includes songs reported by at least $30 \%$ of our country reporting stations. The two numbers followIng the artist/titie llabell aesignation Indicate how many country reporters are on the record this week and, of those. how many added it for the first time thls week. Country stations report their playlists by rotations ifeaw, medium, and Light). The two num
that particular rotation.
most adoed a hotrest list those songs achleving the most adds nationally, and the songs reported "hottest" complied from all our reporters. The number in parentheses immedately foll Hottest indicate the songs in most Added a motaing the song this week or noting that the song is acaing the song this wast.

## REACHING MORE IN '84!

...for today's progressive Gospel Radio Station: Owner, Manager, Salesman, Program Director, Music Director \& Disc Jockey.
MARCH 4th - 7th 1984 NASHVILLE, TENNESSEE RADISSON PLAZA HOTEL

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## NEW \& ACTIVE

$\checkmark$ GAIL DAVIES "Boys Like You" (WB) 84/21
Rotations: Heavy 1, Medium 26, Light 57, Total Adds 21 including WCAO, WMZQ, WYNK, WXBO, WOKK, WRNL, WWWW RAZDY KGAL, KGA. Medium. WCL. Debuts at number 46 on the Country char
RAZZY BAILEY "In The Midnight Hour' (RCA) 82/21
WRatations: Heavy 3, Medium 21, Light 58, Total Adds 21 including WAJR, CHOW, WILO, WXBQ, WCMS, WONE, WFMS, MOE BANDY "It Took A Lot Of Drinkin' (To Get That Woman Over Me)" Columbia) 79/19 Rotations: Heavy 1, Medium 21, Light 57, Total Adds 19 including WIXY, KASE, WKLO, KSSN, WCMS, KRRK, WITL, WXCL VINCE GIL, "Vim, KCBQ. Heevy: kVOO
Rotations: Heavy 0, Medium 25, Light 53, Total Adds 8, WPOC CHOW, KHEY, WESC, WFMS, KKAL, KCKC, KSON. Medium WAJR, WTVY, WAMZ, KKYX, WCXI, KFDI, KMPS
$\checkmark$ RONNIE McDOWELL "I Dream Of Women Like You" (Epic) 72/20
$\nabla$
Rotations: Heavy 2, Medium 16, Light 54, Total Adds 20 including WSEN, WMZO, KLRA. WLWI, KKYX wuso waxx
$\square$ WAYLON JENNINGS "I May Be Used (But Baby I Ain't Used Upl" (RCA) 70/37
Rotations: Heavy 3, Medium 15, Light 52, Total Adds 37 including WGNA, WNYR, KXYL, WFNC, WESC, WNOX, WPAP UAS, WGEE, WTHI, KKCS, KCKC, KMPS. HeavY: KASE, KFDI, KTOM.
MAC DAVIS "Most Of All" (Casablanca/PolyGram) 70/15
Rotations: Heavy O, Medium 29 , Light 41, Total Adds 15 including WKZZ, KISS-FM, KBMR, WUSN, KRRK, KWMT, WITL, KIK-FM
DAN SEALS "God Must Be A Cowboy" (Liberty) 67/18
Kotations: Heavy 1, Medium 19, Light 47, Total Adds 18 including WBGW, WIXY, WKZZ, WONE, KRRK, KOMA, KIK-FM, KGHL KMAk, KCBQ. Heary: WYNK. Medium: KISS-FM, WSM, KFDI, KKCS, KTOM..
LARRY WILLOUGHBY "Building Bridges" (Atlantic America) 66/7
Rotations: Heavy 1, Medium 26, Light 39, Total Adds 7, WFNC, WESC, WITL, WXCL, KIK-FM, KEIN. Heavy: WTVY. Medium WSEN, KLV, KSSN, WLW, KVO, KaIL.
DAVID WILLS "Lady in Waiting" (RCA) 65/15
Rotations: Heavy 0 , Medium 19 , Light 46 , Total Adds 15 including
KFRY, KFTN. Medium: WTVY, KKYX, WFMS, KFDI, KRKT, KIK-FM.
KATHY MATTEA 'Someone Is Falling In Love" (Mercury/PolyGram) 51/14
Rotations: Heavy 0 , Medium 7, Light 44, Total Adds 14 including WOKO, WIXY, WYNK, WGTO, KLRA, WPAP, WUBE, KFGO
KEBC, WWJO, KKCS. Medium WSEN, WL WI, WFMS WXCL EBC, WJO, KREA. Medium: WSEN, WLW, WFMS, WXCL.
BILLIE JO SPEARS 'Midnight Blue'" (Parliament) 48/0
Rotations: Heavy 3, Medium 21, Light 24, , otal Adds 0 . Heavy: WGNA, WPTR, KKYX. Medium: WSNO, WEZL, WTVY, KLRA
WCMS, WCXI, KEBC, WHBF, KTPK, KUGN, KMPS.

## SICNIFICANT ACTION

JAN GRAY "Bad Night For Good Girls" (Jamex) 46/0
Rotations: Heavy 2, Medium 15, Light 29, Total Adds O. Heavy: WGNA, KBMR. Medium: WPTR, WCAO, KHEY, KKYX, WTOD
MICKI FUHRMAN "I Bet You Never Thought I'd Go This Far" (MCA) 42/8
Rotations: Heavy O, Medium 7, Light 35, Total Adds 8, WSNO, WIXY, WNYR, KMML, WOKK, WLWI, KOIL, KRSY. Medium: KKYX
KBMR, WWJO KRKT O92 KiGO KBMR, WWJO, KRKT, Q92, KIGO.
VICTORIA SHAW "Break My Heart" (MPB) 32/10
Rotations: Heavy O, Medium 7, Light 25, Total Adds 10 ,. WOKQ, WRKZ, WIXL, WSEN, KMML, KEBC, WXCL, WTOD, KMAK
KRWO. Medium: WBGW WYII. WWWW, KIOV KTOM.
FAMILY BROWN "'Repeat After Me" (RCA) 31/10
Rotations: Heavy O, Medium 5, Light 26, Total Adds 10, KMML, KHEY, KLRA, WOKK, WUSQ, WXCL, KVOO, KUGN, KMAK, KGA
STEVE CLARK "That It's All Over Feeling (All Over Again)" (Mercury/PolyGram) 30/8
Rotations: Heavy O, Medium 6, Light 24, Total Adds 8, WSEN, WYII, KHEY, WKZZ, KRRK, KFGO, KIOV, WTOD. Medium: WKLO
KFDI, KRKT, KUZZ, KSOP.
RAY STEVENS "My Dad" (Mercury/PolyGram) 26/5
RAY STEVENS "My Dad" (Mercury/PolyGram) 26/5
Rotations: Heavy O, Medium 4, Light 22, TIa Ads 5, WCAO, WSEN, WESC, KEBC, KRKT. Medium: WYII, WTVY, KKYX.
JIM STAFFORD ''Little Bits And Pieces'" (Columbia) 26/0
Rotations: Heavy 2, Medium 10, Light 14, Total Adds O. Heavy: WWVA, KIKK. Medium: WSNO, CHOW, KRRV, WKSJ, WCMS
WKKO, KEBC, KUGN, KCCY.

PINKARD \& BOWDEN "Adventures In Parodies" (WB) 25/6
Rotations: Heavy O, Medium 1, Light 24, Total Adds 6, WPOC, WMZQ, WUSO, KJJY, WITL, KKAL. Light: WPTR, WKYG, WMC,
WOHK, KRKT, KTOM, KGA.
MEL MCDANIEL with OKLAHOMA WIND 'Where'd That Woman Go" (Capitol) 21/19 Rotations: Heavy O, Medium 1, Light 20, Total Adds 19 including WSNO, WYII, WSOC, WCMS, KSO, KEBC, KUGN, KWJJ, KMPS, REX ALLEN JR. ''Sweet Rosanna" (Moon Shine) 21/15
Rotations: Heavy 0, Medium 1, Light 20, Total Adds 15 including WSEN, KXYL, KKYX, WKKO, KEBC, KFDI, KRWO, KQIL
JIMMY BUFFETT "'Brown Eyed Girl' (MCA) 19/0
SHELIY WEST ''NOW IL
SHELLY WEST "Now I Lay Me Down To Cheat' ' (Viva) 16/15
Rotations: Heavy , Medium O, Light 16, Total Adds 15 including WBGW, WYII, WTVY, WKSJ, WKKO, KOMA, K102, KRST
KKCS, KRFY KTOM
PAULETTE CARLSON "Can You Fool'" (RCA) 16/10
Rotations: Heavy O, Medium 1, Light 15, Total Adds 10, WSEN, WYII, WGTO, WLWI, KKYX, WAXX, KFGO, KEBC, KVOO, KWJJ.
JULIO IGLESIAS \& WILLIE NELSON "To All The Girls We've Loved Before" (Columbia) 14/14 Rotations: Heavy 1, Medium 2, Light 11, Total Adds 14 including WSNO, WXKW, WXBC, WHK, KSO, WCXI, KFDI, KRKT, KYGO, JOHNNY LEE 'Say When'" (Full Moon/WB) 14/0
Rotations: Heavy 4, Medium 2, Light 8, Total Adds 0 . Heavy: WXCL, WTHI, KCCY. Medium WKMF, KTTS. Light: WOKQ, KASE,
WKZZ, KRSY
MAINES BROTHERS BAND ''You Are A Miracle" (Mercury/PolyGram) 13/3
Rotations: Heavy 0, Medium 4, Light 9, Total Adds 3, KHEY, KKYX, WUSQ. Medium: KMML, KLLL, KRKT, KSOP
LORRIE MORGAN "'Don't Go Changing" (MCA) 11/10
Medium: KRKT.

SIERRA "Branded Man" (Cardinal) 10/7
Rotations: Heavy 0, Medium 1, Light 9, Total Adds 7, WGNA, CHOW, KRRV, WTOD, KVOO, KRKT, KRWO
BRENTWOOD "Anything For Your Love" (Hot Schatz) 10/6
Rotations: Heavy 0, Medium 0, Light 10, Total Adds 6, KHEY, WPAP, KKYX, KIOV
CON HUNLEY "Deep in The Arms Of Texas" (Prairie Dust) $9 / 2$
Rotations: Heavy 0, Medium 2, Light 7, Total Adds 2, WPAP, KEBC. Medium: KBMR, K
TONY JOE WHITE ' 'We Belong Together' (Columbia) 9/1
Rotations: Heavy 0, Medium 2, Light 7, Total Adds 1, WUSO. Medium: KMML. Light: WVAM, WEZL, KVOO, KUuY.
ED HUNNICUTT "In Real Life" (MCA) 8/8
Rotations: Heavy 0, Medium 1, Light 7, Total Adds 8, WSEN, WPAP, KSO, KFDI, KRKT, KOIL, KTOM, KGA
JOHN CONLEE "As Long As I'm Rockin' With You" (MCA) 8/7
hotaions: Heavy 0, Medium 1, Light 7, Total Adds 7, WTVY, WKSJ, KSO, KOMA, KRKT, KRST, KTOM. Medium: WCXI
MARSHALL TUCKER BAND "I May Be Easy But You Make It Hard"' (WB) 8/7
Rotations: Heavy 0, Medium 1, Light 7. Total Adds 7, WSNO, KBMR, WTOD, KFDI, KRKT, KRWQ, KGA.

## COUNTRY ALBUM TRACKS

Cuts are listed in order, with the first cut recelving the heavlest alrplay.

ARTIST/Song Title (Label)
Album Title

GEORGE JONES/Radio Lover (Epic)
ALABAMA/If You're Gonna Play in Texas (RCA) RICKY SKAGGS/Honey (Open That Door) (Epic) DOLLY PARTON/Downtown (RCA) EXILE/Take Me To The River (Epic) JUDDS/Blue Nun Cafe (RCA) ALABAMA/Food On Your Table (RCA) HANK WILLIAMS JR./Lovesick Blues (WB/Curb) DOLLY PARTON/Turn Turn Turn (RCA) JUDDS/Mama He's Crazy (RCA) ALABAMA/Carolina Mountain Dewe (RCA) ALABAMA/Fire in The Night (RCA) DOLLY PARTON/The Great Pretender (RCA) DOLLY PARTON/She Don't Love You (RCA) ALABAMA/The End Of The Lyin' (RCA) RICKY SKAGGS/Uncle Pen (Epic)

Jones Country
Roll On
Don't Cheat In Our Hometown
The Great Pretender

Wyonna And Judds
Roll On
Man Of Steel
The Great Pretender
Wynonne and Naomi: The Judds
Roll On
Rollon
The Great Pretender
The Great Pretender
Roll On
Don't Cheat In Our Hometown

## Every weekend is Special on ITIE Wraxid Counimit Musc counimown <br> The Lhite: Sterions <br> AMERICA'S TARGET RADIO NETWORKS (C)



## Regional Adds \& Hots



# Adult/Contemporary 

## Continued from Back Page

## BREAKERS

## MICHAEL JACKSON <br> Thriller (Epic)

54\% of our reporters on it. Rotations: Heavy 27/0, Medium 37/2, Light 5/2, Extra Adds 0, Total Adds 4, KS94, KEY103, KPPL, WEIM. Moves 26-24 on the $A / C$ chart.

## CHART EXTR, S

## THOMPSON TWINS <br> Hold Me Now (Arista)

Rotations: Heavy 2/0, Medium 43/4, Light 33/2, Extra Adds 0, Total Adds 6, WPRO, KOST, WAEB, KRBE-FM, KFI, WTKO. Heavy: WGY, KVIC. Medium: WFBR, KVIL-FM, KGW, WMAZ, WRVR, WSRZ, WTRX, WMGN, 3WM, WMHE, KRAV, KPPL, KUDO, KWAV, WWNR, WEIM, WSKI, WTNY, WWPA, WSKY WCKQ, WCHV, WGSV, WAGE, WJBC, WCIL, KCRG, WFSB, KEEZ, WHNN, WJON, KKJO, WBOW, KFQD, KTWO, KRNO, KQSW, KRSB, KALE.

## NEW \& ACTIVE

## PHIL COLLINS " Against All Odds (Take A Look At Me Now)" (Atiantic) 56/23

 Rotations: Heavy 1/0, Medium 24/7, Light 29/14. Extra Adds 2, Total Adds 23, WPIX, KHOW, KOST, KGW, WAEB, WGY Heavy: ' 7 AAA. Medium: WFBR, WAHR, WRVR, WHBY, WMGN, KUDO. WEIM, WSKI, WSKY, WCKQ, WCHV, WGSV, WAGE hevil:KVIC, WBOW, MAdium: WTNY.

LIONEL RICHIE "'Hello" (Motown) 53/26
Rotations: Heavy 11/2, Medium 23/14, Light 19/10. Extra Adds 0, Total Adds 26 , WFBR, WPIX, Y97, WSB-FM, WCLR, WWPA, KVIC, WCIL, KFSB. Heavy: WAXY 97AIA, KOST WGY, WBT WLTE, KFI, WCKO WBOW Medium B100, WEGW WMAZ, WHHY, WSKI, WSKY, WGSV, WAGE, WNGS.
EARTH, WIND \& FIRE "'Touch" (Columbia) 53/0
Rotations: Heaw O/O, Medium 28/0, Light 25/0, Extra Adds O, Total Adds O. Medium: WFBR, KUDL, KHOW, KGW, WPJB, WGY WKGW, WMAZ, WSRZ, WMHE, KKUA, WWNA, WEIM, WKNE, WSKI, WTNY, KORQ, WCKQ. WAGE, WCIL, KFSB, WJON,

BARBRA STREISAND "Papa Can You Hear Me" (Columbia) 51/12
Rotations: Heavy 3/0, Medium 20/2, Light 27/9, Extra Adds 1, Total Adds 12, WSB, WICC, KRBE-FM, WING, WTRX, KKUA UUGN, KSL , WTKO, WKNE, WSKI, WSKY WCKO KEEZ WION KFOD, KRSB, KCA: WISN, KGW, WRIE, WMAZ, WRVA, WHBC JEFFREY OSBORNE "We're Going All The Way" (A\&M) 49/12
Rotations: Heavy O/O, Medium 20/2, Light 29/10, Extra Adds O, Total Adds 12, 97 AlA , KHOW, B100, KFMB, WGY, WKGW, WBT WENS, WKO, WJBC, KEEZ, KHNN. Medim: KGW, WAHR, WMAZ, WRVA, WMGN, KSL, WSKI, KORQ, WSKY, WCKQ, WGSV T.G. SHEPPARD with CLINT EASTWOOD "Make My Day" (WB/Curb) 40/4

Rotations: Heavy $3 / 0$, Medium 12/1, Light 24/2, Extra Adds 1 , Total Adds 4 , WGY, WTRX, KORQ, WJON. Heavy: WFBR, WAHR
WEIN. Medium: KHOW, KGW WMAZ, WRVA, WING, KRNT, KKUA, WSKI, WCKO WCIL KRNO,
CRYSTAL GAYLE 'JI Don't Want To Lose Your Love" (WB) $37 / 13$
Rotations: Heavy 1/0, Medium 9/1, Light 26/11. Extra Adds 1, Total Adds 13, WFBR, KHOW, WVLK, KRNT, WFMK, WMHE WWNR, WTKO, WGSV, WJBC, KKJO, KTWO, KOSW. Heavy: WCCO. Medium: WAHR, KSL. WSKI, KORO, WCKO, WAGE, KFOD

ALAN PARSONS PROJECT "Don't Answer Me"' (Arista) 31/31
Rotations: Heavy O/O, Medium 7/7, Light 23/23. Extra Adds 1, Total Adds 31, WFBR, WVLK, WRVA, WSRZ, WHBY, KRNT WTRX, WFMK, KSL, WWNR, WEIM, WTKO, WSKI, WWPA, WSKY, WCKQ, WCHV, WGSV, WAGE, KVIC, WNGS, WCIL, KFSB
PaUL Young "Come Back And Stay" (Columbia) 31/4
Rotations: Heavy 1/0, Medium $15 / 2$, Light $15 / 2$, Extra Adds 0 , Total Adds 4 , WAEB, KMJJ, KUDO, KVIC. Heavy: WGY. Medium
WCCO, WMAZ, KWAV, WKNE, WSKI, KORO, WSKY, WCKQ, WCHV, WCIL, KKJO, KRSB KALE.

## SICNIFICANT ACTION

## POINTER SISTERS "Automatic" (Planet/RCA) 29/7

Rotations: Heavy 1/0, Medium 16/1, Light 11/5, Extra Adds 1, Total Adds 7 , KHOW, KOLL, WWNR, KVIC, WHNN, WBOW, KTWO
Heavy: WWPA. Medium: WFBR, KVIL-FM. WMGN, KMJJ, KUDO WEIM, WSKI KORO WCKO Heavy: WWPA. Medium: WFBR, KVIL-FM, WMGN, KMJJ, KUDO, WEIM, WSKI, KORO, WCKQ, WCHV, KEEZ, KOSW, KRS
KALE, KRBE-FM. Light: WQUE-FM, WCCO, V100, WTRX, KKUA, KANO.

MELISSA MANCHESTER "I Don't Care What The People Say" (Arista) 28/0
Rotations: Hevvy 2/0, Medium 14/0, Light 12/0. Extra Adds 0 , Total Adds 0 . Heavy: WKNE, KALE. Medium: KHOW, WVLK, KOIL, WMHE, WWNR, WCKK, WCHV, WAGE, WCIL, KFSB, KWEB, K99, KRNO, KRSB Light: WCCO, WKGW, WAHR, WWD, WNAM, KBOI, KORQ, WVBS, KEEZ, WJON, KTWO, KOSW

DeBARGE "Love Me In A Special Way" (Motown) 25/15
Rotations: Heavy O/o, Medium 6/1, Light $18 / 13$, Extra Adds 1 . Total Adds 15, WRVA, WTRX, WWNR, WEIM, WSKI, WSKY WCHV, WGSV, KFSB, KEEZ, KKJO, WBOW, KFQD, KTWO, KOSW. Medium: WAHR, WMAZ, WCKQ, WAGE, KVIC. Ligh: WKNE,

CULTURE CLUB '"Miss Me Blind"' (Virgin/Epic) 23/22
Rotations: Heavy 1/0, Medium 10/10, Light 11/11, Extra Adds 1, Total Adds 22, WFBR, $97 A 1 A$, WPJB, WSRZ, WHBY
WTRX, WLTE, KOIL, KPPL, KFI, KORQ, WSKY, WCHV, WGSV, KVIC, WNGS, WJON, KKJO, WBOW, KRNO, KOSW, KALE. Heavy
JOHNNY MATHIS with DENIECE WILLIAMS "Love Won't Let Me Wait" (Columbia) 23/9 Rotations: Heavy 1/0, Medium 2/0, Light 20/9, Extra Adds 0, Total Adds 9, B100, WMHE, KWAV, WKNE, WSKI, WCKQ, WAGE,
WJBC, KFOD. Heavy: WRIE. Medium: WBEN, WMGN. Light: WFBR, WSB-FM, $97 A I A$, WCCO. WSFM, WHBY, WHBC, KKUA, WJBC, KFOD. Heavy: WRIE. Medium: WBEN, WMGN. Light: WFBR, WSB-FM, 97AIA, WCCO, WSFM, WHBY, WHBC, KKUA
WEIM, KKJO, KRSB.

## MOST ADDED.

ALAN PARSONS PROJECT (31) Don't Answer Me (Arista) LIONEL RICHIE (26) Hello (Motown)
Against All Odds COLLNS (23) Odds (Take A Look...) (Atlantic) CULTURE CLUB (22)
Miss Me Blind (Virgin/Epic TRACEY ULLMAN (19) They Don't Know (MCA
JULIO IGLESIAS \& WILLIE NELSON (17)
To All The Girls I've Loved Before (Columbia)

## HOIIEST

KENNY ROGERS (70) This Woman (RCA) BILLY JOEL (63)
An Innocent Man (Columbia) GENESIS (54) That's All (Atlantic) CHRISTINE McVIE (53 Got A Hold On Me (WB PAUL McCARTNEY (52) So Bad (Columbia) SHEENA EASTON (41)
Almost Over You (EMI America)

HOMI \& JARVIS "I'm In Love Again" (GRP) 23/0
Rotations: Heary 1/0, Medium 7/0, Light $15 / 0$, Extra Adds 0 , Total Adds O. Heavy: WCCO. Medium: KUOL, WRVA, WSKI, WAGE
WCIL, KEEZ, KRSB. Light: WSFM, WAHR, WHBY, WHBC, WENS, WFMK, KOy, KBOI WTKO WCHI, WNGS, WJ. WCIL, KEEZ, KR
KTWO, KOSW.

ELBOW BONES \& THE RACKETEERS "A Night in New York" (EMI America) 22/12 Rotations: Heavy O/0, Medium 6/2, Light 16/10, Extre Adds O, Total Adds 12 , WFBR, WAEB, WBT, WTRX, WFMK, WEIM, WSK , WAGE, K99
AMERICAN COMEDY NETWORK "Breaking Up Is Hard On You" (Critique/Quality) 21/1 Rotations: Heavy O/O, Medium 5/0, Light 16/1, Extra Adds O. Total Adds 1, WVOR. Medium: KS94, WING, KRNT, WKNE, WHNN
Light: WBEN, WAEB, WSFM, WKGW, KEY103, WHBY, WTRX, WENS, KBOI, WJBC, KEEZ, KWEB, WJON, KTWO, KANO. MODERN ROMANCE "'Just My Imagination" (Atlantic) 21/1
Rotations: Heavy O/O, Medium 11/1, Light 10/0, Extra Adds O. Total Adds 1, KRNT. Medium: WCCO, WMAZ, WHBC, KUGN, KSL WEIM, WSKI, WCHV, K99, KRSB. Light: WAHR, WHBY, KKPL, WKNE, WGSV, WAGE, WNGS, KEEZ, WJON, KFQD.
GEORGE FISCHOFF '"Boogie Piano Man" (Reward/CBS) 20/4
Rotations: Heavy $\% / 0$, Medium 2/0, Light $18 / 4$, Extra Adds 0 , Total Adds 4, WVOR, WVLK, WHBY, WHNN. Medium: WCCO
WKNE. Light: WAHR, WHBC, KPPL, KUGN, WEIM, WCKQ, WJBC, WCIL, KFSB, WJON, KKJO, KTWO, K99, KRSB.
TRACEY ULLMAN " 'They Don't Know" (MCA) 19/19
Rotations: Heavy O/O, Medium $5 / 5$, Light 14/14, Extra Adds 0 . Total Adds 19 , WFBR, WGY, WHBY, WTRX, KWAV, WEIM NENA "'99 Luftballons (99 Red Balloons)" (Epic) 18/3
Rotations: Heavy 3/0, Medium 13/2, Light 2/1, Extra Adds O, Total Adds 3, WTAE, KGW, WRVR. Heavy: WAXY, WAEB, WCHV
JULIO IGLESIAS \& WILLIE NELSON "To All The Girls I've Loved Before" (Columbia) 17/17 Rotations: Heevy O\%, Medium $5 / 5$, Light $12 / 12$, Extra Adds 0 , Total Adds 17, WICC, WIIC, WPJB, WRVR, WHHY, WRVA,
HBY, WTRX, WEIM, WTKO, WKNE, WCKQ, WGSV, WAGE, WJBC, KOSW, KALE. MINOR DETAIL "Take It Again" (Polydor/PolyGram) 16/0
Rotations: Heavy 010 , Medium 1/0, Light 15/0, Extra Adds 0 , Total Adds 0 . Medium: WAGE. Light: WCCO, WAHR, WHBC, WEIM
WSKI, WCKO, WCHV, KVIC, WCIL, KFSB, KEEZ, WBOW, K99, KOSW, KRSB.

DARYL HALL \& JOHN OATES "Adult Education" (RCA) 15/2
Rotations: Heavy 1/O, Medium 7/0, Light 7/2, Extra Adds O. Total Adds 2, WSRZ, WEIM. Heavy: WGY. Medium: KVIL-FM, KWAV
WSKI, WWPA, WSKY, WCHV, KOSW. Light: WOUE-FM, WAEB, 2WD, KVIC, KEEZ.
MOODY BLUES "'Running Water" (Threshold/PolyGram) 14/7
Rotations: Heavy 0/0, Medium 1/0, Light 12/6, Extra Adds 1, Total Adds 7, WTRX, WKNE, WSKI, WCKO, KFQD, KTWO, KALE Medium: WAGE. Light: WCCO, WSRZ, WEIM, WCHV, WBOW, KRSB.
PATTI LABELLE ''If Only You Knew'" (Philadelphia International/CBS) 13/0
Rotations: Heavy 3/0, Medium 2/0, Light 8/0, Extra Adds 0 , Total Adds 0 . Heavy: $97 A 1 A$, KOST, KFI, Medium: WCLRr, WRVR.
Light: Y97, WSB-FM, W101, B100, WHHY, WEZS. WNGS, WHBC.
KOOL \& THE GANG '"Tonight'' (De-Lite/PolyGram) 12/4
Rotations: Heavy 1/0, Medium 2/1, Light 9/3, Extra Adds 0 , Total Adds 4, 97AlA, WMHE, KWAV, WWPA. Heavy: KWEB. Medium
WCHV. Light: WTKO, WSKY WAGE, KFSB, WJON, KKSW, HOWARD JONES "New Song" (Elektra) 12/0
Rotations: Heavy 1/0, Medium 7/O, Light 4/0. Extra Adds 0 , Total Adds 0 . Heavy: WCKa. Medium: 97 AIA , WCCO, WHHY
WMGN, WEIM, WSKI, WSKY, Light: KUDO, WWPA, KEEZ, KRSB. WIN, WEM. WSi, KEEZ, KRSE

## JOHN DENVER "World Games" (RCA) $11 / 4$

Rotations: Heavy 0/0, Medium 3/0, Light 8/4, Extra Adds 0 , Total Adds 4, WEIM, WSKI, WJBC, KEEZ. Medium: KVIL-FM, WMAZ
WRVA. Light: WCCO, WSKY, KRNO, KALE.
ROCKWELL "'Somebody's Watching Me" (Motown) 11/3
Rotations: Heavy 1/0, Medium 5/1, Light $5 / 2$, Extra Adds 0 , Total Adds 3, WAEB, WMHE, KPPL. Heavy: WGY. Medium: WFBR
WOUE-FM, WWPA, WSKY. Light: $97 A 1 A$, V100, KEEZ. WOUE-FM, WWPA, WSKY. Light: $97 A 1 A$, V100, KEEZ.
KC "Give It Up" (Meca) 11/1
Rotations: Heavy 2/0, Medium $5 / 1$, Light $4 / 0$, Extra
WMHE, WSKI. Light: V100, WHHY, WNAM, KEEZ
JIMMY CLIFF "'We All Are One"' (Columbia) 11/0
Rotations: Heavy 0/O, Medium 4/O, Light 7/0, Extra Adds O, Total Adds O. Heavy: KHOW, WSRZ, KKUA, WEIM. Light: WCCO
2WO WCKO WCHV, WAGE, KTWO, KRSB

STARBUCK "'Another Beat Of My Heart" (AVI/MCA) 11/0
Rotations: Heavy O/O. Medium 2/0, Light 9/0, Extra Adds 0 , Total Adds 0 . Medium: WHHY, KFSB. Light: WAHR, WTRX, WWNR KORQ, WCKQ, WCHV. WCIL, KFOD, KTWO.
MAC DAVIS "'Most Of All" (Casablanca/PolyGram) 10/1
Rotations: Heevy 1/0, Medium 4/O, Light 5/1, Extra Adds 0 , Total Adds 1, WJON. Heavy: WRVA. Medium: KVIL-FM, WCCO
KRNT, WEIM. Light: WICC, WLAC.FM, WSKY, KWEB
GARY PORTNOY "'Theme From 'Cheers' (Where Everyone Knows...'" (Earthtone) $10 / 1$ Rotations: Heavy O/O, Medium 3/O, Light 711, Extra Adds O, Total Adds 1, KEEZ. Medium: WROR, WCCO, WAHR. Light: WTAE,
KBEST, WSFM, KUGN, WNGS, WJON. OLIVIA NEWTON-JOHN "'(Livin' In) Desperate Times" (MCA) 10/0
Rotations: Heavy 1/0, Medium 2/0, Light 7/0, Extra Adds 0, Total Adds 0 . Heavy: WGY. Medium: WTKO, wWPA. Light: 97AIA
TINA TURNER ''Let's Stay Together" (Capitol) $9 / 1$
Rotations: Heavy 2/0, Medium 2/0, Light 5/1, Extra Adds 0, Total Adds 1, KRBE-FM. Heavy: 97AIA, WGY. Medium: WFBR, WEIM Light: WQUE-FM, KEY103, KWAV, KVIC.

## KENNY LOGGINS "Footloose" (Columbia) 9/0

Rotations: Heavy $1 / 0$, Medium $7 / 0$, Light $1 / 0$, Extra Adds 0 , Total Adds 0 . Heavy: WQUE-FM, Medium: WFBR, WPJB, WSRZ,
KMJJ, WSKI, WTNY, WWPA. Light: WEIM. WNY, WWA. Ligh: WEM.
MANHATTAN TRANSFER "'Mystery" (Atlantic) 7/6
Rotations: Heavy O/O, Medium 2/1, Light 3/3, Extra Adds 2, Total Adds 6, WHBY, KUGN, KSL, WAGE, WJON, KTWO. Medium
WMGN.
VICTORIA SHAW "Break My Heart" (MPB) 7/1
Rotations: He日
KFSB, KFOD.
MATTHEW WILDER "The Kid's American" (Private I/CBS) $7 / 1$
Rotations: Heavy 0/0, Medium 6/1, Light 1/0, Extra Adds 0 . Total Adds 1. KUDO. Medium: WCCO, WSKI, WCHV, KOSW, KFSB
Light: KEEZ.
B.J. THOMAS '"Two Car Garage"' (Cleveland International/Epic) $7 / 0$

Rotations: Heavy 1/0, Modium 4/0, Light $2 / 0$, Extra Adds 0 , Total Adds 0 . Heavy: KSL. Medium: WSB, KOY, WMAZ, KRNT. Light
WAHR, WGSV.
ALABAMA "Roll On (Eighteen Wheeler)" (RCA) 6/0
Rotations: Heavy $0 / 0$, Medium 4/0, Light 2/0, Extra Adds 0 . Total Adds 0 . Medium: WBEN, WBT, WHHY, WEIM. Light: WAHR,
WGSV.

## Regional Adds \& Hots



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## "WEIRD AL" YANKOVIC Weird Al Yankovic In 3-D Including "Eat It"


 12: From The Upcoming sfUp The Creek: Rook And Roll Soundtrack

EM雷



MS

|  | February 24, 1984 | 177 REPORTERS | $\begin{gathered} \text { Totol } \\ \text { Roports } \end{gathered}$ | $\underset{\substack{\text { Hemy } \\ \text { Rotation }}}{ }$ | Medium Rotation | $\begin{gathered} \text { Total } \\ \text { Addis All } \\ \text { Rotations } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 111 | 1 VAN HALEN/1984 (WB) | "Jump" (152) "'Panama' (123) "I'll Wait" (117) | 168+ | 163- | $5+$ | + |
| 129 | 2 FOOTLOOSE/Soundtrack (Columbia) | "Footloose" (152) '"Girl'" (80) "Paradise" (15) | 162 | 34 | 28 - | - |
| 2 | 3 PRETENDERS/Learning To Crawl (Sire/WB) | "Time" (123) "Middle" (108) "Thumbelina" (21) | 16 | 128- | $33+$ | $2=$ |
| 887 | (4) MANFRED MANN'S EARTH.../Somewhere In... (Arista) | '"Runner" (158) | 161 | 11 | 50 | 1 - |
| 11 | 5 CHRISTINE McVIE/Christine McVie (WB) | "'Got A Hold' (131) 'Million" (83) "Love Will' (12) | 151 | $118+$ | 33 | $2-$ |
| 3 | 6 J. LENNON \& Y. ONO/Milk And Honey (Poly | "Nobody" (134) "'Stepping" (62) "Borrowed"' (20) | 14 | 21- | 27 | $0=$ |
| 54 | 7 YES/90125 (Atco) | "'Leave It'" (91) "Happen" (78) "Changes' (54) | 156 | 109 | 47 | 3- |
| $6 \quad 6 \quad 7$ | 838 SPECIAL/Tour De Force (A\&M) | "Back Where" (132) "If I'd"' (28) "One Time" (17) | 147 = | 102 | $44+$ | $4+$ |
| $4 \begin{array}{lll}4 & 5\end{array}$ | 9 GENESIS/Genesis (Atlantic) | "Home" (79) '"Illegal" (58) "That's All' (40) | 149+ | 94 | $55+$ | $6-$ |
| $\begin{array}{lll}24 & 15 & 10\end{array}$ | (10) DAN FOGELBERG/Windows \& Walls (Full Moon/Epi | "Language" (149) "Gone Too Far" (52) | $154+$ |  | 65 | $5-$ |
| $\begin{array}{lll}21 & 14 & 11\end{array}$ | (11) DWIGHT TWILLEY/Jungle (EMI America) | "Girls" (155) | 158- |  | 97- | $5-$ |
| $\begin{array}{llll}14 & 11 & 12\end{array}$ | 12 A NIGHT IN HEAVEN/Soundtrack (A\&M) | "Heaven" (118) | 118- | 81 | 37 | 1 |
| $\begin{array}{llll}19 & 17 & 14\end{array}$ | (3) EURYTHMICS/Touch (RCA) | "Here Comes The Rain Again'" (116) | 118- |  | 41 | 1 |
| - - 19 | (14) QUEEN/The Works (Capitol) | "Radio Ga-Ga' (114) 'Tear" (39) "Hammer" (17) | 141 + | 48+ | $85+$ | 17- |
| $13 \quad 16 \quad 15$ | 15 HUEY LEWIS \& THE NEWS/Sports (Chrysalis) | ''Drug'' (70) "'R\&R'' (45) '"Walking'' (21) | $119+$ | 64 | $54+$ | $12+$ |
| DEBUT | (16) APRIL WINE/Animal Grace (Capitol) | '"This Could'" (131) "Sons" (12) | 136 |  |  | $10+$ |
| $\begin{array}{llll}18 & 19 & 18\end{array}$ | (17) JUDAS PRIEST/Defenders Of The Faith (Columbia) | "Heads" (106) "Rock" (18) '"Duty/Defend' (10) | 118 | 42 | 76 | 3+ |
| $\begin{array}{llll}9 & 10 & 13\end{array}$ | 18 DURAN DURAN/Seven And The Ragged Tiger (Capito | ''New Moon'' (102) '"Union'' (11) | 106- | 67 | 39 | $1+$ |
| $\begin{array}{lll}27 & 22 & 20\end{array}$ | (19) BON JOVI/Bon Jovi (Mercury/PG) | 'Runaway"' (126) | $130+$ |  | 104 | 6 |
| $\begin{array}{lll}15 & 18 & 16\end{array}$ | 20 MOTLEY CRUE/Shout At The Devil (Elektra) | '"Looks' (98) ''Shout'" (38) | 107- | 43 | 64 | $1+$ |
| $\begin{array}{llll}25 & 21 & 21\end{array}$ | (2) TED NUGENT/Penetrator (Atlantic) | "'Tied Up In Love"' (16) | 123- | 16 | 107 | $1-$ |
| $\begin{array}{lll}7 & 12 & 17\end{array}$ | 22 JOHN COUGAR MELLENCAMP/Uh-Huh (Riva/PG) | "Authority". (55) "'Guitar" (42) "Pink" (34) | 108 |  | 67 | $5-$ |
| DEBUT | 23) ROGER DALTREY/Parting.Should.Be.Painless (Atlantic) | '"Walking In My Sleep" (114) | $121+$ | $21+$ | $91+$ | 22 - |
| $36 \quad 30 \quad 25$ | 2 WANG CHUNG/Points On The Curve (Geffen) | "Dance Hall'' (83) "Don't Let Go" (43) | $114+$ | 25+ | $87+$ | 12 |
| 28 | 33 GOLDEN EARRING/N.E.W.S. (21/PG) | "When The Lady Smiles" (107) | $113+$ |  | 99+ | 10- |
| 3630 | (20) DARYL HALL \& JOHN OATES/Rock ' $N$ Soul Part 1 (RCA) | "Adult Education" (86) | $86+$ | $31+$ | $54+$ | 8 |
| $\begin{array}{llll}29 & 28 & 23\end{array}$ | 27 ACCEPT/Balls To The Wall (Portrait/CBS) | "Balls To The Wall" (98) | 99 | $12+$ | 86 | 2 |
| $\begin{array}{llll}26 & 26 & 26\end{array}$ | 28 UTOPIA/Oblivion (Passport) | "Crybaby" (88) | 92 | 21 | 69 | $3=$ |
| $\begin{array}{lll}23 & 25 & 27\end{array}$ | 29 NIGHT RANGER/Midnight Madness (Camel/MC | "Rumours" (42) "Sister" (31) "America" (18) | 77 | 27 | 46 | $12+$ |
| $\begin{array}{llll}10 & 13 & 22\end{array}$ | 30 ROLLING STONES/Undercover (RS/Atco) | "She Was Hot" (68) "Tough" (10) | 73- | $33-$ | 40- |  |
| $\begin{array}{llll}20 & 23 & 29\end{array}$ | 31 BILLY IDOL/Rebel Yell (Chrysalis) | "Rebel Yell' ' (49) "Blue Highway" (25) | 70- | 27 | 38 | 7 - |
| 34 | 32) BILLY RANKIN/Growin' Up Too Fast (A\&M) | "'Baby Come Back" (73) | $85+$ |  | $70+$ | 13- |
| $17 \quad 20 \quad 24$ | 33 OZZY OSBOURNE/Bark At The Moon (CBS Associated) | "Bark" (47) "'Rebel'' (30) "'Tired" (17) | 73 | 17 | 56 | 1 - |
| 38 | 35 JON BUTCHER AXIS/Stare At The Sun (Polydor/PG) | "Don't Say Goodnight" (69) | $78+$ |  | 60 | 17- |
| $\begin{array}{llll}28 & 31 & 33\end{array}$ | 35 ROMANTICS/In Heat (Nemperor/CBS) | "Million" (35) "Talking" (22) "Rock You" (13) | $66+$ | 17 | $43+$ | $11+$ |
| $\begin{array}{llll}32 & 29 & 32\end{array}$ | 36 CYNDI LAUPER/She's So Unusual (Portrait/CBS) | "Girls" (54) "Time" (12) | 59 - | 28 | 29 | $3+$ |
| $\begin{array}{llll}22 & 24 & 31\end{array}$ | 37 REAL LIFE/Heartland (Curb/MCA) | "'Send Me An Angel'" (54) | 58- | 16 | $40-$ | $5+$ |
| $\begin{array}{llll}33 & 34 & 35\end{array}$ | 38 POLICE/Synchronicity (A\&M) | "Wrapped"' (40) | 41 - | 24 | 17 - | $0-$ |
| 30837 | 39 RE-FLEX/The Politics Of Dancing (Capitol) | "Politics Of Dancing (41) | $43-$ | 17 | 25 | 1 - |
| DEBUT | 40 GREAT WHITE/Great White (EMI America) | "'Stick It" (46) | $48+$ | 0 | $42+$ | $14+$ |

## CHART EXTRAS

No albums qualified as Chart Extras this week.

## BREAKERS.

APRIL WINE<br>Animal Grace (Capitol)<br>$77 \%$ of our reporters on it. 136/10, including adds at WNEW-FM, Q107, WHCN, WCKN, WZXR, WDIZ, WAPL, WLVO. Debuts at \#16 on the Albums chart.<br>\section*{ROGER DALTREY}<br>Parting Should Be Painless (Atlantic)<br>$68 \%$ of our reporters on it. 121/22, including adds at KTXQ, KYYS, KINK, KGB, WZZO, WRXL, WWCK. Debuts at \#23 on the Albums chart.



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## MOST ADDED。

## MODERN ENGLISH (25)

Ricochet Days (Sire/WB)
ROGER DALTREY (22)
Parting Should Be Painless (Atlantic) JON BUTCHER AXIS (17)
Stare At The Sun (Polydor/PolyGram) QUEEN (17)
The Works (Capitol) MI-SEX (15)
Where Do They Go? (Epic) MADNESS (15)
Keep Moving (Geffen) GREAT WHITE (14) Great White (EMI America)

## MOST HOTS

VAN HALEN (163) 1984 (WB) FOOTLOOSE (134) Soundtrack (Columbia) PRETENDERS (128) Learning To Crawl (Sire/WB) JOHN LENNON \& YOKO ONO 1121 Milk And Honey (Polydor/PolyGram) CHRISTINE McVIE (118) Christine McVie (WB)
MANFRED MANN'S EARTH BAND (111) Somewhere In Afrika (Arista) YES (109) 90125 (Atco)

## NEW \& ACTIVE

ALARM/Declaration (IRS/A8M) 45/11 (38/21)
Adds include WBCN, Q107, KBCO, WPLR, WAQY, WWCK. Hots: 3 WLIR, CHUM-FM, KTCL. Mediums: 36 include WBAB, WXRT, WMMS, KYYS, $91 X$, WIMZ, KLPX.
$\square$ JASON \& THE SCORCHERS/Fervor (EMI America) 39/13 (31/13)
$\square$ Adds include WYNF, WLUP, KSHE, KMEL, KQAK, KXZL, WLAV. Hots: 1 KTYD. Mediums: 28 include WBCN WYSP, KBCO, WPDH, WKDF, WKZL, WAPL, KFIV-FM WIRE TRAIN/In A Chamber (415/Columbia) 39/2 (42/7)
Adds: WWTR, KOZZ. Hots: 8 include WLIR, KBCO, KROQ, $91 X$, KQAK. Mediums: 30 include WBCN, WXRT, WMMS, KFOG, KMEL, WKLC, WAAF, KLAQ, KMJX, WLAV, KWFM. PAUL YOUNG/No Parlez (Columbia) 35/4 (34/4)
Adds: KBPI, WKLC, WXKE, WBLM. Hots: 8 include WXRT, WMMS, KBCO, WTKX, WQDR, KFIV-FM. Mediums: 25 include WBCN, WBAB, WHCN, WAPI, WCKN, KMBQ, KQDS.
ROCKWELL/Somebody's Watching Me (Motown) 34/7 (32/14)
Adds: WRXT, KROQ, KDKB, WAAL, WCKN, WWCK, KWXL. Hots: 13 include WLIR, WLUP, WMET, WMMS, $91 X$ Mediums: 17 include WBCN, WXRT, KWK.

MI-SEX/Where Do They Go? $31 / 15$ (24/16)
Adds: KBPI, KROQ, WPLR, WAQY, WKLC, WYMX, WFYV, WQMF, KGGO, WXKE, WWCT, KWFM, WYER, WCPZ, KSPN. Hots: 4 include CHUM-FM, KBCO, CITI-FM. Mediums: 18 include WSKS, WPDH, KISS, KQDS. MICHAEL SCHENKER GROUP/Built To Destroy (Chrysalis) $27 / 2$ (29/4)
Adds: WBCN, Q107. Hots: 3 KRCK, KZOK, CITI-FM. Mediums: 22 include KTXQ, KLOL, KGON, KOME, KSJO
MODERN ENGLISH/Ricochet Days (Sire/WB) 26/25 (1/1)
Adds include WRXT, WXRT, KBCO, KQAK, KXZL. Hots: 2 CHUM-FM, KTCL. Mediums: 7 include WQBK, WPDH, WCKN, WODR, WLAV, KKDJ.
MINK DEVILLE/Where Angels Fear To Tread (Atlantic) 26/0 (28/2)
Adds: O. Hots: 2 WNEW-FM, WXRT. Mediums: 24 include WBAB, WAPP, KKCI, KSHE, KBCO
ROBERT HAZARD/Wing Of Fire (RCA) 22/0 (22/2)
Adds: O. Hots: 2 WMGM, KTYD. Mediums: 19 include WMMR, WYSP, KBCO, KROQ, WZZO, WTPA, KWFM. SIMPLE MINDS/Sparkle In The Rain (Virgin/A\&M) 20/3 (20/3)
Adds: KTXQ, KQAK, KILO. Hots: 11 include KBCO. Mediums: 7 include WRXT, WXRT, KROQ, $91 \mathrm{X}, \mathrm{KFOG}$. Adds: KTXQ, KQAK, KILO. Hots: 11 include KBC
EXPRESSION/The Expression (A\&M) 18/2 (20/2)
Adds: WCKO, KKDJ. Hots: 3 CHUM-FM, KBCO. Mediums: 13 include WBCN, DC101, WSHE, KROQ, KUPD, KFOG, KQAK, WCMF.

MADNESS/Keep Moving (Geffen) 15/15 (0/0)
Adds include WRXT, WBAB, WXRT, WMMS, KBCO, 91X, KQAK, WTKX, KKDJ. Hots: 2 WLIR, KTCL. Mediums: 3 KROQ, WPDH, KTYD.
UB40/Labour Of Love (Virgin/A\&M) 15/1 (15/2)
Adds: WZXY. Hots: 8 include WBCN, WMMS, K97, 91 X, WPDH. Mediums: 6 include WRXT, WBAB, KQAK XTC/Mummer (Geffen) 14/1 (14/1)
Adds: WBCN Hots: 6 include WXRT, KROQ Mediums: 7 include WRXT, WBAB WLIR KBCO $91 X$ KQAK Adds: WBCN. Hots: 6 include WXRT, KROQ.
EBN-OZN/Feeling Cavalier (Elektra) $12 / 5$ (8/7)
EBN-OZN/Feeling Cavalier (Elektra) 12/5 (8/7)
Adds: WRXT, KQAK, WCMF, KSQY, KTCL. Hots: 1 WLIR. Mediums: 6 include WBAB, KBCO.
CHINA CRISIS/Working With Fire And Steel (WB) $10 / 2$ (8/0)
Adds: KBCO, KTCL. Hots: 3 WLIR, CHUM-FM, $91 \times$. Mediums: 6 include WXRT, KROO, KQAK.

AOR ALBUMS - Complles album alrplay data from all reporting stations. Includes four-week trend of chart movement, plus cuts listed numerically by alrplay. Current singles are BOLDED. Also IIsted is present week's number of reports in hot and medlum rotations, and total adds. Symbols represent more $(+)$, less $(-)$, or equal ( =) number of reports in each rotation compared to last week's figures. Records showing significant upward momentum are bulleted.

CHART EXTRAS - Records that have fallen off the chart but continue to recelve substantial alrplay.

AOR BREAKERS - Records that are in a reported rotation on at least $50 \%$ of reporting stations. Total reports/total adds Information IIsted; for example, 100/50 means 100 total station reports and, of those, $\mathbf{5 0}$ added it this week.


# BIG 

BARBRA STREISAND in her first national radio interview of the '80s, ASIA live from Tokyo, the US FESTIVAL '83, HBO Simulcasts with KENNY ROGERS, DOLLY PARTON, OLIVIA NEWTON-JOHN, HALL \&́ OATES, WILLIE NELSON, and BILLY JOEL, 1984 concert exclusives with JOURNEY, STEVIE NICKS, THE PRETENDERS, JOE WALSH, CHRISTINE McVIE, MICHAEL McDONALD, CHRISTOPHER CROSS, and FLEETWOOD MAC, The Royal


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## MOST ADDED.

SCORPIONS (109)
Rock You Like A... (Mercury/PolyGram) DAVID GILMOUR (67)
All Lovers Are Deranged (Columbia TONY CAREY (63)
A Fine Fine Day (MCA)
ALAN PARSONS PROJECT (59) Don't Answer Me (Arista) ALAN PARSONS PROJECT (59)

Prime Time (Arista) PHIL COLLINS (34)
Against All Odds (Atlantic) MODERN ENGLISH (24)
Hands Across... (Sire/WB)

## MOST HOTS

## VAN HALEN (146)

 Jump (WB) KENNY LOGGINS (127) Footloose (Columbia)JOHN LENNON 1115
Nobody Told Me (Polydor/PolyGram)
CHRISTINE McVIE (109)
Got A Hold On Me (WB)
MANFRED MANN'S EARTH BAND (109)
Runner (Arista)
PRETENDERS (98)
Middle Of The Road (Sire/WB)
38 SPECIAL (96)
Back Where You Belong (A\&M)

No tracks qualified as Chart Extras this weok.

## BREAKERS.

## SCORPIONS

Rock You Like A Hurricane (Mercury/PolyGram)
67\% of our reporters on it. 119/109, including adds at WMMR. WYSP WDVE, WYNF, WRIF, KYYS, KLOS, KDKB, KZAP, KGB, KRQR. Debuts at \#22 on the Tracks chart.

PHIL COLLINS

## Against All Odds (Atlantic)

67\% of our reporters on it. 118/34, including adds at WYNF, KBPI, KFOG, WCMF, WAPI, WXLP, KGGO, KRSP. Moves $38-20$ on the Tracks chart

DAVID GILMOUR

## All Lovers Are Deranged (Columbia)

62\% of our reporters on it. 110/67, including adds at WIYY, WBCN, KLOL. WXRT, WSKS, KYYS, KGB, KFOG, KRQR. Debuts at \#27 on the Tracks chart.

## YES <br> Leave It (Atco)

$\mathbf{5 1 \%}$ of our reporters on it. 91/2. Adds at KRIX, WWTR. Moves 26-24 on the Tracks chart.

## NEW \& ACTIVE

## GREAT WHITE '"Stick It" (EMI America) 46/12 (35/10)

 Adds include KTXO, KOLA, KGB, WTPA, KLBJ, WZXY, WAPL, WTUE, KEZE, KWFM. Hots: 0 Madiums: 42 include WIYY, WOVE, KSHE, KLOS, KRQR, WLVO, WXLPWANG CHUNG "'Don't Let Go" (Geffen) 43/5 (42/7)
Adds: WPYX, WKQQ, WWCK, KWHL, KTMS. Hots: 13 include KBPI, KQAK, WAQX, WTKX Madiums: 29 include WBCN, WBAB, WMMS, KDKB, WAPI, KLAQ, WZXY, WLVQ, KWFM. ALARM "Sixty Eight Guns" (IRS/A\&M) 41/7 (37/20)
Adds include WBCN, WPLR, WAQY, KRIX, WWCK, KMOD. Hots: 2 WLIR, CHUM-FM. Mediums: 34
$\checkmark$ JASON \& SCORCHERS "'Absolutely..." (EMI America) $39 / 13$ (31/13) Adds include WYNF, WLAV, KLPX. Hots: 1 KTYD. Mediums: 28 include WBCN, WYSP, KBCO,

OUEEN "Tear It Up" (Capitol) 39/11 (28/24)
Adds include KMEL, KIDO, KILO. Hots: 11 include WMMR, WAAF, WTKX, WAPL, WLVQ. Mediun
KWFM.

KWFM
ROMANTICS "'One In A Million" (Nemperor/CBS) 35/12 (23/8)
Adds include WMMs, WPYX, WKZL, KGGO. Hots: 3 KSRR, WRIF, KUPD. Mediums: 26 WDVE, WYNF, WSKS, KLOS, WCME, KATT, KILO
PAUL YOUNG "Come Back \& Stay" (Columbia) 35/4 (34/4)
Adds: KBPI, WKLC, WXKE, WBLM. Hots: 8 include WXRT, WMMS, KBCO. Mediums: 25 include WBCN, WBAB, KEGL, KMEL, KQAK.
ROCKWELL ''Somebody's Watching Me" (Motown) 34/7 (32/14) Adds include WRXT, KROQ, KDKB, WAAL, WCKN, WWCK, KWXL. Hots: 13 include WLIR, WMET, WMMS, $91 X$. Mediums: 17 include WBCN; WLUP. WXRT.
ROLLING STONES "Think I'm..." (Rolling Stones/Atco) 33/12 (30/24)

ROLLING STONES "Think I'm..." (Rolling Stones/Atco) 33/12 (30/24)
Adds include WH.JY, KFOG, WKDF, KEZO, KREM, KWFM. Hots: 7 include WXRT, KBCO. Adds include WHJY, KFOG, WKDF, KEZO, KREM, KWFM. Hots: 7 include

NIGHT RANGER "Sister Christian" (Camel/MCA) 31/13 (12/2)
Adds include WTPA, WHCN, WOWE, WFYV, WCKO, WRXL, WTUE, KFMG, KZEL. Hors: 5 KRCK, KMEL, KROR, WAAF, WDIZ. Mediums: 23 include WDVE, WYNF, WMMS, KSH
WAQY, WIOT, KWXL, KILO.
$\checkmark$ MR. MISTER 'Hunters Of The Night" (RCA) 27/12 (22/21)
Adds include KTXQ, WEBN, KBPI, WPDH, WOWE, WTKX. Hots: O. Mediums: 20 include E, WMMS, KBCO, KLBJ, KLAQ.
MI-SEX "Castaway" (Epic) 26/15 (16/11)
Adds include WPLR, WAOY, WKLC, WYMX, WFYV, WOMF, KGGO, KWFM. Hots: 3 CHUM WIRE TRAIN "'Chamber Of Hellos" 1415 /Columb VIRE TRAIN CI Adds: 0. HCts: 8 include WLIR, KBCO, KROO, 91 X , KQAK. include 18 include WBCN, WXRT WKLC
$\downarrow$ MODERN ENGLISH "'Hands Across..." (Sire/WB) 25/24 (0/0)
Adds include WRXT, WXRT, KBCO, KQAK, WAAL, WDHA, WCKO, KXZL, KQDS, WWWV. Hots: 1 KTCL. Mediums: 8 include WQBK, WPDH, WCKN, WQDR, WLAV, KKDJ.
Adds include WNEW-FM, WTKX, KMOD, KFFV.FM. HOts: 9 include WDVE, WRIF, KSHE, KMEL, SANDY STEWART "'Saddest Victory"' (Modern/Atco) 25/6 (21/9) SANDY STEWART "'Saddest Victory" (Modern/Atco) 25/6 (21/9) include KLOL, WMMS, WPDH, WAQX, WXLP, WTUE, WXKE, KIDQ.
EDDIE MONEY "Club Michelle" (Columbia) 25/5 (20/7)
Adds include WRXT, WEBN, KMBO, WXKE, KICT. Hors: 4 KMEL, KRQR, KMOD. Mediums: 18 include WBAB, KKCI, KBCO, KSJO, WCMF, WQMF, KATT.
MINK DEVILLE "'Each Word's A Beat..." (Atlantic) 24/0 (25/2)
Adds: 0 . Hots: 2 WNEW-FM, WXRT. Mediums: 22 include WBAB, WAPP, WHJY, KKCI, KSHE, KBCO PRETENDERS "Show Me"" (Sire/WB) 20/2 (17/1)
Adds: CHUM-FM, KMEL. Hots: 13 include WRXT, WSHE, WLUP, WXRT, KLOS, WLVO, KILO.
JUDAS PRIEST "Rock Hard, Ride Free" (Columbia) 18/3 (8/0)
Adds: WPYX, WTUE, KFMX. Hots: 6 WIYY, WDVE, KTXQ, WYNF, WIOT, KZEL
$2 Z$ TOP "'Legs" (WB) 18/3 (19/4)
Adds: KZOK, WZXY, WTKX. Hots: 8 include KTXQ, KLOS, KGON, KRCK. Mediums: 10 include
Q107, WXKE, KMOD, KICT, KIDO, KKDJ, KEZE.

NEW \& ACTIVE - Records bullding In alrplay and coming closest to chartIng for the first time. Numbers Indicate total reports/total adds for this week and last; for example, 40/20 means 40 total station reports and, of those, 20 added It this week. Figures in parentheses are last week's data. Checked records are those that have more than 10 adds thls week.

'YOU MIGHT THINK' SNGLE \#7.6974
HEARTBEAT CITY ABUM \#1:622g
PRODUCED BY ROBERT JOHN "MUTT" LANGE AND THE CARS
SINGLE IS ON YOUR DESK NOW!

management: elliol zoberts, david gereer, and lookcut management

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## CHR PARAIIEL ONE PLAYISIS





By popular request, R\&R's 1984 Ratings Reports will include results for the TOP 100 markets.

Volume I, featuring the
Fall '83 results, is coming in March.


## pD: Tom Chase

106
MD: Mr. Ed


Hot Mits tosmis
PD: Jeff Hunter


| Most Added <br> Culture Club "Miss" <br> Yes "Leave" <br> Lionel Richie | Hottest <br> Van Halen Rockwell Nena | Music Koy: (DP) indicatos the song is getcing ploy ofring cercain partos of the doy and/or might (RAN indicates the song was dropped from the playlist then ro-sidiod. |  |  |  |  | Most Ad <br> Culture Club ${ }^{\text {© }}$ Lionel Richie Yes "Leave" | $\begin{aligned} & \text { en } \\ & \text { ell } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EAST <br> parallel two <br> WFLYIA音ery, NY LIONEL RICEIE ATAN PARSONS <br> CULTURE CLUB ROOL TEE GANG TracEy ULIMAN VAN RALEN 1-1 POLICE 3-2 <br> HUEY LENIS \& NEWS 8-6 CYNDI LAUPER $9-7$ Q100/Allentown, PA Mon/Freaman QUEEN UB40 VAN BALEN 1-1 NENA 6-3 CYNDI LAUPER 11-4 WMAR/Baltimore, MD Franklin/Payne TRACEY ULIMAN PHIL COLLINS LIONEL RICHIE KOOL THE GANG VAN HALEN 3-2 CYND I LADPER 4ROCRWELL $27-17^{4-3}$ DAN POGELBERG 34-22 WNYS/Butfalo. NY BIIITod MATHA EW WILOER ROHANTICS COLTORE CLUB ROOL $\&$ THE GANG BILLy RANRIN VAN HALEN 1-1 CYNDI LAUPER 11 HOEX LEWIS 6 NEWS $15-7$ ROCKWELL 18-8 EURYTHMICS 16-9 <br> WVSR/Charleston, WV CULTURE cLub LIONEL RICAIE Yes ALAN PARSONS BILLY RANKIN XTC MADNE DAVID BOWTP KOOL THE GANG Hottes POINTER SISTERS 19-1 KENNY LOGGINS 30-20 HALL OATES 38-25 K104Ert. PA ROWARD JONES LIONEL PICAIE TONY CAREY ALAN PARSONS MR, MISTER DAVED BOWIE BILLY RANRIN MICHAEL JACKSON 4-1 YES 3-2 VAN HALEN FIREFALL 12-7 FIREFALL $12-7$ KENWY LOGGINS 16-9 WYCRHM nover-York. PA Yes ${ }_{\text {LIONEL }}$ RICHIE CULTURE CLOB Eotteat: VAN RALEN MICEAEL JACKSON 2-2 CYNDI LAUPER 3-3 NENA 10-5 ROCKWELL $17-10$ WTIC-FM/Hartiord, CT Nite Weet QOEEN LIONEL RICHIE KDOL 6 THE GANG Bottert: VAN HALEN 2-1 HUEY LENIS 6 NEWS $6-5$ ROCKWBLL $10-6$ EORY THMICS $14-10$ RENNY LOGGINS $19-13$ WKEE/Hundngton, WV Cary Niver CULTURE CLOB LIONEL RICHIE PBIL COLLINS TRACEY WLLMAN (dp) RDOL ${ }^{\text {TRE }}$ GANG <br>  Bottest: VAN HALEN 2-1 CXNDI LAUPER $3-2$ NENA 5-3 POLICE $10-5$ ROCKEELL $9-6$ WLAN-FAMLencatier, PA CULTURE CUUB LIONEL RICHIE TRACEY ULIMAN YES VAN HALEN 2-1 CYNDI LAUPER 15-7 HUEY LEWIS RECNS 22-13 KC10Y/Naw Haven. CT Stef Rybek TROMPSON TWINS Hottest: VAN HAI.EN MICHAEL JACKSON $2-2$ CYNDI LAUPER $3-3$ NENA GUEY L-4 LEWIS \& NENS $11-7$ | FM106/Philladetphis, PA <br> RichTIIIer <br> QUEEN <br> YES <br> ALAN PARSONS <br> MICHAEL JACRSON $1-1$ <br> ROCKWELL 4-3 VAN GALEN 5-4 <br> WSPK/Pough <br> Chrte Ledde <br> BRYAN ADAMS <br> ROOL 6 TAE GANG <br> CULTURE CLUB ALAN PARSONS <br> TONY CAREY <br> VAN BALEN 3-1 <br> CERISTINE MCVIE 12-9 KENNY LOGGINS 21-12 <br> JACKSON BROWNE 28-19 <br> a92Rochester, NY <br> ay Stevens <br> UB 40 ROCKWEL <br> CULTURE CLUB <br> DWIGHT TWILLEY <br> NAN HALEN $2-2$ <br> JAMES TNGRAM 6-5 BILLY JOEL $9-7$ <br> StPXY/Rochester, NY <br> Tom Mitchol <br> CULTURE CLUB <br> KOOL $\&$ THE GANG ROMANTICS <br> billy rankin <br> VAN HALEN 1-1 <br> DURAN DURAN 1 <br> RENNY LOGGINS 27-10 RDAM ANT 29-11 <br> WGFMUSchonectedy, NY <br> Tom Perker <br> KC <br> TRACEY ULLEDER <br> culture club <br> VAN RALEN $1-1$ <br> POLICE 2-2 JOHN LENNON 7 <br> HUEY LEW IS \& NEWS 8-7 ROCKWELL 20-12 <br> WKFM/Syrecuse, NY <br> Stave O'Brien <br> YES BONNIE TYLER RON JOVI <br> BON JOVI ANDY FRASER PHIL COLLINS <br> Hottest: VAN BALEN 1-1 <br> POINTER SISTERS 20-10 DURAN DEIRAN 22-12 <br> ROCKWELL 34-14 EURYTHMICS $28-17$ <br> WPBTITrenton. MJ <br> Tom Taykor <br> ALAN PARSONS <br> GIONEL RICHIE <br> TRAC <br> Hottest <br> CYNDI LAUPER $9-3$ <br> RC $19-11$ RENNY ROGERS $20-14$ KENNY LOGGINS $26-16$ <br> WhCKIUtice NY <br> JIm Reve <br> PHIL COLLINS CULTURE CLUB <br> YES <br> BONNIE TYLER MADNESS <br> TONY CAREY <br> ADAM ANT <br> VAN HALEN 1-1 CYNDI LAUPER 7-5 <br> DAN POGRLBERG 24-15 RENNY LOGGINS $25-16$ <br>  <br> Jim Riving <br> none <br> VAN HALEN 1- <br> ENNA LAUPER 5-5 <br> $\begin{array}{ll}\text { MICHAEL JACRSON } & 8-8 \\ \text { POINTER SISTERS } & 15-15\end{array}$ <br> WHTFIY ork, PA <br> MontioneiSerzynaki <br> BILLY IDOL <br> 38 SPECIAL BETHE MIDLER <br> THOMAS DOLEY AIAN PARSONS <br> ALAN PARSONS JEYFREY OSBORNE <br> Hottest: VAN GALEN <br> MICHAEL JACKSON 4-2 <br> NENA $12-5$ LTONEL RICAIE D-18 KENNY LOGGINS D-20 <br> Q100/York. PA <br> Dan Sreele <br> HALL $\&$ OATPS TRACEY ULIMAN <br> BON JOVI <br> T. G. SHEPPARD (dp) <br> MICHAEL JACKSON 2-1 <br> EUR HALEN $7-2$ DURTHM ICS $21-11$ DURAN DURAN $22-12$ <br> ROCKWELL 30-14 | PaRALLEL THREE <br> WFBG/Attoon Tony Booth <br> wang Chung <br> LIONEL RICHIE CULTURE CLUB <br> HOWARD JONES <br> YES IGLES IAS ALAN PARSONS <br> ALAN PARSON BILLY IDL TONY CAREY <br> Hottest: VAN RALEN 6-1 JAMES INGRAM 9-5 <br> SHANNON I1-8 CYNDI LAOPER 18-13 ROCKWELL 26-19 <br> WQUY/Bangor, ME JIn Randan <br> ROLLING STONES JEFFREY OSBORNE <br> MANFRED MANN THOMPSON TWINS <br> BIELYY IDOL BON JOVI <br> Hottest: VAN HALEN $2 \sim 1$ <br> NENA 6-2 JOBN LENNON 9-4 RUBY LEWIS 5 NEWS 10-5 ROCKWELL 13-9 <br> WZON/Bangor, ME <br> Mlchad O'Hara culture cloe <br> YES ROMANTICS <br> BONNIE TYLER IGLESIAS \& NELSON <br> Hottest: VAN RALEN <br> MICHAEL JACRSON 3-2 CYNDI LAUPER B-4 NENA 14-9 <br> NENA 14-9 ROCRFELL 39-30 <br> WIGY/Beth. ME <br> HOWARD JONES BONNIE TYLER <br> YES JOHN COUGAR ROOL STRE GANG <br> ROMANTICS EDDIE MONEY B.E. TAYLOR GROUP <br> VAN HALEN 2-1 HOEY LEWIS EUEWS 15-7 <br> ROCKWELL 27-13 RENNY LOGGINS 23-17 <br> 103CiR/Beckloy, WV <br> Bob Spencer <br> BIG COUNTRY CULTURE CLU8 <br> HOWARD JONES ROMANTICS <br> T.G. SREPPARD TINA TURNER <br> TRACEY ULLMAN YES <br> Hotteat: VAN RALEN 5-1 <br> DURAN DURAN 12-7 RENNY LOGGINS 16-8 RC $15-10$ <br> WIKZ/Chambersbura, PA <br> CULTURE CLUB <br> PHIL COLLINS <br> VAN HALEN 3-1 CYNDI LAOPER 6- <br> CYNDI LAOPER 6-4 HUEY LEWIS NENS 7-5 KENNY LOGGINS 14-6 ROCKWELL 19-10 <br> WTRNDOVer, NH Jim Bebestion <br> IGLESIAS NELSON <br> CULTURE CLUB TRACEY DLLMAN <br> ROOL \& THE GAAG YES <br> Hottest: VAN RALEN 1-1 MICHAEL JACRSON 2-2 <br> NKNA 9-3 DURAN DURAN 10-7 HUEY LEWIS <br> WERZJExeter, NH <br> Scott Mockey <br> YES BONNIE TYLER ROMANTICS <br> ROOL 4 THE GANG DAVID BOWIE <br> DAVID BOWIE PHIL COLLINS JEFFREY OSBORNE <br> JEFFREY OSBORNE COMBO AUDIO (dp) Hottest. <br> VAN HALEN 2-1 NENA 13-6 <br> RENNY LOGGINS 20-12 ROCRWELL 24-17 HALL E OATES 40-21 <br> WZYO/Frederick. MD <br> LIONEL RICHIE CULTURE CLUB <br> RC PRIZ COLLINS ALAN PARSONS <br> TRACEY ULLAMAN BILLY RANRIN SCORPIONS <br> Hottest : MICHAEL JACRSON 2-1 <br> $\begin{array}{ll}\text { RENNY ROGERS } & 30-25 \\ \text { HALL } 5 \text { OATES } & 37-28 \\ \text { ONJ } 35-29\end{array}$ <br> WOCM/Hegeretown. MD WIII Keuffinen <br> LTONEL RICET <br> CULTURE CLUB SHALAMAR <br> JEPPREY OSBORNE <br> ROMANTICS HOWARD JONES <br> Hottest NENA 3- CYNDI <br> ROCKWELL RURYTHNLCS <br> I3FEAN LOGGINS 18-10 <br> Rlek Ryder <br> B. E. TAYLOR GROUP IGLESIAS $\%$ NELSON <br> MICRAEL JACRSON $2-1$ VAN HALEN $5-2$ NENA 10-4 CYNDI LAUPER 18-10 JOHN LENNON 19-15 | OK 100 It hece. NY <br> Bill Weton <br> HOWARD JONES BILLY RANKIN <br> DIELY RANEI DAVID BOWIE MR. MISTER <br> ALAN PARSONS TONY CAREY <br> LIONEL RCHIE <br> VAN HALEN 5-1 GALL 5 OATES 14-9 <br> KENNY LOGGINS $23-16$ SHEENR EASTON $34-26$ BONNIE TYLER D-35 <br> WKHVOceen City. MD <br> Jack Gillon <br> RC TRACEY ULLHAN <br> CULTURE CLUB <br> MADONNA ALAN PARSONS <br> VAN HALEN 2-1 <br> CYNDI LAUPER 9-5 JAMES INGRAM 11- <br> JAMES INGRAM 11-8 HUEY LEWIS \& NEWS 17-10 <br> exILParkersburg. WV <br> DWIGET TWILLE <br> MR. MISTER <br> ALAN PARSONS TONY CAREY <br> HOWARB JONES LIONEL RICHIE <br> TIGGI CLAY BILLY RANKIN <br> MICBAEL JACKSON 1-1 VAN RALEN 4-2 <br> NENA 6-3 YES $7-4$ <br> WJEOUP ortiend, ME <br> O Net <br> UES <br> ANDY FRASER MOTLEY CRUE <br> MOTLEY CRUE ROMANTICS BONNIE TYLER <br> VAN HALEN 1-1 JOFN LENNON 7-5 <br> RE-FLEX 8-6 ROCKMEI.L. $16-7$ <br> RENNY LOGGINS 21-14 <br> Rick Been <br> GENBSIS ALAN PARSON <br> JON BUTCHER AXIS <br> VAN RALEN 1-1 <br> MICHAEL JACKSON 3-2 BUEY IEWIS \& NEWS 5-3 <br> KANY LOGGINS 17-11 <br> WOMP-FAMWheeling. WV <br> Dwaym Bonds <br> CULTURE CLUB <br> JEFFREY OSBORNE T.G. SHEPPARD <br> ALAN PARSONS MOTLEY CRUE (dp) <br> SURVIVOR ( d p ) Gottest: <br> VAN MALEN MICHAEL JA <br> CYNDI TAUPER 9-5 NENA <br> NENA $10-6$ HUEY LEWIS \& NEWS 17-8 <br> Wsav/Willomaport, PA <br> Frank Bell <br> Yes <br> EDDIE MONEY RLAN PARSONS BON JOVI <br> VAN HALEN 1-1 HUEY LENIS ${ }^{1}$ NEWS $2-2$ JOHN TENNON $5-3$ <br> EURY THMICS 7-4 CYNDI LAUPER 16-9 <br> SOUTH <br> parallel twó <br> WBBOAuguetz, GA <br> CULTURE CLUB <br> CULTURE CLUB LIONEL RICAIE PHIL COLLINS <br> ALAN PARSONS <br> TONY CAREY IGLESIAS 4 NELSON YES <br> DAZZ BAND BILLY RANRIN <br> HOT HALEN 5-1 MICHAEL JACRSON 2-2 <br> SRANNON 6-4 KENNY LOGGINS 24-19 ROCRWELL 25-20 <br> KHFUAusth TX <br> PII COLLINS <br> CULTURE CIUB <br> VAN HALEN 3-1 RE-FLEX 9-3 <br> DURAN DURAN 10-9 ROCKWELL I2-10 HALL <br> WFMFIBeton Rouge <br> Alce/ahysan <br> PHIL COLLINS HIONEL RICEIE <br> CYNDI LAOPERE (dp) <br> VAN HALEN 3-1 MICBAEL JACRSON 1-5 <br> BILLY JOEL 2-6 RENNY LOGGINS 16-11 NENA 20-13 <br>  | walo/Billoxi, Ms TRACEY ULTMAN ROWAFD JONES BILL COLLINS IDOL (dp) VAN RALEN 3-1 CYND LENIS LAU PER 2EWS $2 \mathbf{2 - 1 2}$ ROCKWETL $26-17$ <br> K K K10NBirmingham. AL Kevin McCarthy <br> IGLESIAS A NELSON PHIL COLIINS PHIL COLZINS CULTURE CLUB LIONEL RICHIE TRACEY ULLMAN THOMPSON TWINS Hottest: MICRAEL JACK SON $1-i$ CYNDI LAUPER 14-9 ROCKWELL 21-11 ROCKWELL 21-11 HUBY LEWIS \& NEWS 24-1 WSSXCherleaton, WV SIll Martin <br> KOOL \& THE GARG MATTHEW WILDER MATTHEW WILDER BONNIE TYL,ER ALAN PARSONS ROINTER SISTERS CULIURE CLUB VAN FALEN 1-1 GUEY LENIS \& NENS $2-2$ CERISTINE MCVIE $3-3$ NENA 4-4 CYNDI LAUPER 15-5 WBCVIChariotte, NC Bob keghen TRACEY ULLMAN PADL YOUNG GULTURE CLUB ALAH PARGONS LIONEL RICEIE WANG CHUNG Hottent: CUNY LINIS 6 NENS 5-4 RENNY LOGGINS 12-6 WJZR/Charhotte. NC Chryslor/Radford UB40 <br> BILLY IDOL TRACEY ULLMAN BRYAN ADAKS LIONEL RICBIE THOMAS DOLEY <br> Hottest: VAN RALEN <br> NENA 2-2 CYNDI LADPER $5-3$ <br> SEANFON 6-4 RENNY LOGGINS $21-11$ <br> WisKIChattenooge <br> Jeff Blake <br> Phil colitins <br> VAR RALEN NENA $5-2$ <br> POLIEE 4-3 <br> JOHN LENNON 8-6 <br> WNOK-FWICohumbla. SC <br> TRACEY ULLMAN LIONEL RICRIE <br> CULTURE CLUO MATTREW WILDER <br> VAN HALEN 11-1 <br> JOHN LESNNON <br> KENNY LOGGINS 21-16 DWIGRT TWILLEY D-34 <br> WZLDIConumbia, SC <br> Chuck Finley <br> LIONEL RICHIE <br>  <br> BETHE MIDLER THOMAS DOLEY <br> VAN FALEN 1-1 <br> HOEX LEWIS ROCKELC 13-8 <br> KITE/Corpus Christi, TX <br> akar/Gonzalez <br> COLTURE CLUB <br>  <br> JACKSON TYROWNE ROGER DALTREX <br> ROGER BON J YES <br> Hottert: VAN HALEN 5-1 MICHARL JACRSON $1-2$ <br> CYNDI LADPER 14-6 JORA LENNON 17-10 KENNY LOGGINS 24-16 <br> WDOQDaytona Beach, FL <br>  | KSET.FM/EI Paso, TX Cat Simon MATTAEW WILDER CULTURE CLUB PALL EOLLINS TRACEY ULIMAN LIONEL RICAIE JOLN COUGAR 3-1 VAN RALEN $4-2$ POLICE 8-3 EURYTHMICS 12-8 ROCKNELL $15-9$ <br> WROK/Greenaboro, NC Jonma/Conrad ANDY FRASER LIONEL RICBIE PHIL COLLINS DEELE Hottest: VAN RALEN <br> JORN L,ENNON 13-7 EURY THMICS 28-18 <br> $\begin{array}{lll}\text { ROCKWELL } & 37-27 \\ \text { THOMPSON } & \text { TWINS } & 38-28\end{array}$ <br> WAN\&-FM/Greenville. 8C <br> Rod Mettr <br> LIONEL RICEIE <br> MATTHEN WILDER ROOL $\&$ THE GANG <br> BONNIE TYLER <br> وottest: MICBARL JACKSON 1-1 UAN GALEN 4-2 <br> NENA 8-3 EURY THMICS 17-13 ROCEWEIT <br> WZYP/Hunteville. AL <br> Scott Mitchell <br> CULTURE CLUB <br> JEFPREY OSEORNE <br> TRACEY ULIMAN <br> LIONEL RICEIE <br> VAN EALEN 1-1 MICBAEL JACKSON 2-2 <br> NENA 8-4 CYNDI LAUPER 12-5 ROCRWELL $23-12$ <br> 9TYXIJeckeon. M8 <br> Jim Chlek <br> CULTURE CLUB IGLESIAS \& NELSON ( dp ) ALAN PARSONS <br> Hottegt: SAMANEN 1-1 <br> JAMES INGRAM 11-5 <br> PATTI LABELLE 15-9 <br> WQUT/Johman CIty, TN <br> KC HALL OATES <br> ONJ SRANNON <br> Bottest: RAY PARKBR JR, 9-4 <br> PAUL MCCARTNEY 22-1.7 DURAN DURAN 23-18 RENNY LOGGINS 32-25 <br> WOKUKnoxvile. TN <br> Gary Adkine <br> CULTURE CLUB <br> YES TONY CAREY JEFPREY OSBORNE <br> OAVID BOWIE MOTLEY CRUE ALAN PARSONS <br> Rottest: CYNDI [AUPER 1-1 <br> NENA 3-2 VAN RALEN 5-3 JOHN LENNO $11-10$ <br> MICHAEL JACRSON 16-1 <br> WFMHLexington. KY Fox/Moaley <br> Foxjmoaley none <br> Hottest: <br> CYNDI LAOPER 7-7 HUEY LEWIS 6 NENS 14-1 DAN FOGELBERG $28-28$ <br> KKYKALtio Rock, AR Merk McCain <br> HOEY LENIS HALL NEWS HOWARD JOTES <br> Hottest: <br> NRNA RALEN 1-2 <br> POLICE 14-9 DRN FOGELBERG 24-17 <br> FM100/Memphte. TX John/Preatigiecomo <br> TRCACEY ULLMAN <br> DWIGRT TWITLEY IGLESIAS 6 NELSON <br> JAMES INGRAM 3-1 VAN HALEN 11-7 <br> KENNY LOGGINS 20-13 CGRI STINE MCVIE 22-15 LIONEL RICHIE $27-22$ <br> WABB-FMNMobHe, AL <br> FremiFullor <br> CULTURE CLUB PRIL COLLINS <br> TRACEY ULLMAN HOWARD JONES <br> RC <br> UB4 <br> 0 <br> Rottest: VAN HAREN 1-1 NENA $3-2$ <br> NENA 3-2 CYNDI LAUPER 8-4, ROCRWEL $9-5$ POINTER SISTERS $19-10$ <br> G100Moblle, AL <br> Scott Grimth <br> IGLESIAS 5 NELSON BONNIE TYLER <br> TRAC MATTH <br> KOOL RE CLUB <br> MIDNIGHT STAR (dp) PHIL COLLINS <br> Hottegt: VAR HALEN 4-1 NENA 8-4 <br> NENA B-4 CYNDI LAOPR 19-10 ROCKWELL 21-12 RENNY LOGGINS 22-13 | WHHY-FM/Mo Mark St John LIONEL RICHIE CULTURE CLIJB <br> IGLESIAS \& NELSON PHIL COLISNS ALAN PARSONS TONY CAREY TONY CAREY TRACEY ULLIAAN YES Hottest Hottest: VAN BALEN 2-1 JOHN LENNON 15-7 CYNDI LAUPER 17-10 HUEY LEWIS NEWS KBFMIMCAllen-Browneville Anne OeHaro <br> RC MOWARD JONES THOMPSON THOMPSO QUEEN DWEEN TGT TWILLEY CULTURE CLUB Hotteat; VAN HALEN 2-2 CYNDI LAUPER 7-3 NENA 6-4 RUEY LENIS \& NENS 10-6 ROCKWELL 19-12 <br> KROV/MeAllen-Browneville Bob Perry <br> CULTURE CLDB IGLESIAS <br> GALL \& OATES TRACEY ULIMAN YES Hot te Hottest: VAN HALEN VAN HALEN 6-1 CYNDI EAUPER 4-2 MICHABL JACRSON $1-3$ POLICE $8-5$ K K104Nashuilie. TN Bryen Sergent TONY CAREY CULTURE CLUB YES $\quad$ IONEL RICRIE Hottest: ROCKWELL $7-5$ HOEY LEWIS \& NEWS 8-6 DURAN DURAN 26-12 RENNY LOGGINS $18-13$ W8FU/New Bern, NC John Peqge DAZZ BAND LIONEI, RICHI IGLESIAS NELSON CULTURE CLUB DAVID BOWIE Hottert VAN HALEN 1-1 PRETENDERS 3-2 PRETENDERS 3-2 SRANNON 10-7 ROCKWELL 11-9 CYND I LAUPER 13-11 WRNO/New Orteens, LA Costeliomatkina KENNY ROGERS SHERENA EASTON ROMANTICS ROMANTICS BON JOVI TRACEY UTIUA <br> RRACEY ULLMAN <br> JOHN LENNON 1- VAN HALEN $2-2$ <br> CYND LAUPER $18=11$ ROCKWELL $30-20$ OUEEN $38-28$ <br> BJi06FOriando. FL Gary Mitchoil <br> TRACEY <br> VAN HALEN $3-2$ HUEY LEWIS \& NEWS 15-6 CYNDI IAUPER $30-15$ EURY THMICS $24-16$ <br> WRVO/Richmond, VA <br> Bob McNoll <br> culture club <br> Thompson twins <br> VAN BALEN ${ }^{2-1}$ HUET LEEIS 6 NEwS MICHAEL JACR NENA $6-6$ DEELE $26-16$ <br> KITVISen Ansonto. TX <br> Fronk Waish <br> IGLESITAS © NELSOS <br> ${ }_{\text {YTM }}$ CARNES (dp) <br> CULTURE CLDJB B.E. TAYLOR GROUP (dp) <br> MICCREL Jackson 1-1 VAN HaL.EN 2-2 <br> DEELE 4-3 ROCKWELIL 8-5 <br> HUEY LEWIS NENS 11-9 <br> Thormen Antonio, TX <br> CulTure clut <br> ALAN PARSONS <br> MADNRSS (dp) ANDY FRASER TONY CAREY <br> ADAM ANT ( dp ) <br> IGLESIAS 6 NELSON <br> MICEAEL JACKSON 1-1 ROCKWELL 18-I1 <br> CYNDI IAUFER 20-12 NENA 22-16 <br> KROK/Shreveport, LA <br> TONY CAREY <br> MATTHEW WILDER JEFFREY OSBORNE <br> TRACEY ULLMAN IGLESIAS <br> VAN HALEN 8- POLICE 10-3 <br> SHANNON 14-5 JAMES INGRAM 12-5 | PAUL YOUNG THOMPSON TWINS <br> POINTER SISTERS Hottest: VAN HALEN 1-1 JOHN EENMON g- <br> JOFN EENNON 8-5 CULTURE CLUB 9-6 EURY THMICS 15-11 <br> WBEZWImeron-8elam <br> Steve Finnegen HUEY LEWIS \& NEWS <br> Hot tegt: MICHAEL JACRSON 1-1 JORN LENNON $2-2$ <br> JORN LENNON 2-2 LIONEL RICEIE 3-3 VAN GNLEN 19-8 <br> PARALIIA. THREL. <br> KQIZ-FM/Amarilio. TXX Gary O'Neal <br> Garry Oneal SHANNON <br> SHANNON JAMES INGRAM <br> KC POLICE RE-FLEX <br> RE-FLEX <br> PHIL COLLINS (dp) TRACEY ULLMAN <br> ROMANTIC <br> VAN RALEN 4-1 NENA 23-2 <br> $\begin{array}{llll}\text { NENA } & 23-2 \\ \text { HOEY LEWIS E NEWS 10-3 } \\ \text { CYNDI LAUPER } & 7-4\end{array}$ <br> Westantile. NC <br> John Stevene <br> LIONEL RICHIE PHIL COIITNS <br> PHIL COLLIN TONY CAREY <br> HUEY LEWIS \& NEWS 3-1 CYNDI LAUPER 6-2 <br> CYNDI LAUPER $6-2$ KENNY LOGGINS $17-5$ T.G. SHEPPARD $27-20$ <br> WJAD/Bainbridge, GA <br> EllouOsborno <br> CULTURE CLUB LIONEL RICHIE <br> PHIL COLLINS QUEEN <br> ALAN PAREONS YES <br> MADNESS <br> IGLESIAS \& NELSOM TONY CAREY ( ap ) <br> VAN MALEN 2-1 POLICE 4-3 <br> NENA 5-4 CYNDI <br> CYNDI LAUPER 8-5 ROCKWELL 23-13 <br> wcoorcolumbut. GA <br> Ralph Cerroll <br> Yes cultu <br> CULTURE CLUB <br> JEFPREY OSBORNE LIONEL RICAIE <br> AIAN PARSONS Tracey ULIMAN <br> Hottest: VAN BALEN 5-1 SHANNON 2-2 <br> PREIENDERS 14-9 JORN LENNON 20-10 NENA $18-11$ <br> K18F/FE Bmath, AR Alck Hayee <br> PAIL COLLINS KOOL THE GAN <br> IGLESIAS TONY CAREX CULTURE (AP) <br> COLTURE CLUB Hottest: VAN RALEN $4=1$ <br> NENA 3-3 CYNDI LAUPER 14-6 <br> SHANNON 9-7 ROCKWELL $12-8$ <br> Q10wGedaden. AL <br> LIONEL RICHIE <br> culture club <br> JEFPREY OSBORNE ROMANTICS DWIGHT <br> Hottest: VAN RALEN 2-1 <br> MICHAEL JACKSON 4-í ROCKWELL $22-7$ <br> ADAM ANT 23-11 <br> WFOXGatrevilis. GA <br> ALTURE CLUB <br> FOOL TRE GANG <br> SRALAMAR IGLESIAS \& NELSON (dp) ALAN PARSONS <br> Hottest: NENA 1-1 VAN GALEN $4-2$ <br> MICHAEL JACRSON 2-3 EURYTHMICS 11-6 <br> WYK8/Gelneevilus, FL <br> Lou Patrick <br> MADNESS ( dp ) BON JOVI ( d p ) <br> CULTURE CLUB PRIL COLLINS <br> VAN RALEN 2-1 MICHAEL JACRSON 3-2 <br> POLICE 4-3 BUEY LEWIS 6 NENS $9-4$ CYNDI LAUPER 11-7 <br> KILE/Galveeton, TX Scote Teybor <br> none Hottes <br> CHRIS CROSS $1-1$ VAN HALEN 2-2 <br> BILLY JOEL, 6-6 MICHAEL JACRSON 7-7 <br> KTDY/Litbyette, LA <br> ROCKWELL <br> ALAN PARSONS <br> CULTURE CLOB BON JOVI <br> PICHARL JACRSON 2-1 <br> VAN HALLEN $1-4$ NENA $6-5$ CYNDI LAUPER | Q101/Merldian, MS Tom Kelley YES LIONEX RICHIE BON JOVI ( dp ) BILLY IDOL ( $p p$ TONY CAREY (dp) Hottest: VNN RALEN 2-1 CGRISTINE MCVIE 4-2 NENA 10-6 RENNY FDGERS 15-13 SURVIVOR $39-23$ KNOE-FMMMOTrOE, LA Rlyymewhishee xc yes <br> YONNIE TYI.ER MATTE EW WILDER ROMANTICS MADONAA rool f the gang VAN HALEN 2-1 CYNDI LAUPER 10-5 JOHN LENNON 20-10 WPFMIPanama CIty, FL Scott Owens Yes CULTURE CLDE LIONEE RICHIE BONNIE TYYLER OZZY OSBOURNE BILLY IDDL ( CP ) BON Got teit: VAN GALEN 2-1 <br> CYNDI LAUPER 3-2 RC 10-6 POINTER SISTERS $13-8$ WXLKURomoke. VA Don O'shee <br> PHIL COLLINS POINTER SISTERS STEPBER BI SHOP ATEPIL WINE THOMPSON TWINS YeS LIONEL RICGIE CULTURE CLUB MICHARL: JACRSON 1-1 KENNY ROGERS 8-5 HUEY LEW IS \& NENS 12-6 ROCKWELL $37-25$. WAEVISevarmah. GA Nortiviogere IGLESTAS \& NELSON LIONEL RICHIE TULTURE CLUB MADNESS LESLIE ( $\mathrm{d} p$ ) MICEAEL JACKSON 1-1 VAN HALEN 2-2 JOHN LENNON $3-3$ $\begin{array}{lll}\text { NENA } \\ \text { TINA } & \text { OURNER } \\ \text { 14-10 }\end{array}$ WIXVISevannah. GA boston ALAN PARSONS ADAM ANT HOWA ANT MR. MI STER BILLY RANKIN LIONEL RICHIE LIONEL RICHIE TONY CAREY Bottest PoLICE YES $1-2$ VAN HALEN $7-3$ NENA $8-5$ DURAN DURAN 15-13 <br> Z102/Savannah. GA Rand Sommere <br> LIONEI, RICAIE YUSTHRR CLDA IGLESIAS 6 nelgon WEIRD al Yankovic VAN BALEE ROCKMEIL $7-4$ <br> JORN LENNON tc 13-8 10-7 DURAN DURAN 15-10 WGLFTraliahasaee. FL Culture clu PHIL COLLINS MADONNA ADNH ANT ( dp ) BILLY IDOL (dp) VAN EALEN 1-1 CYYDI IAU PER 4-3 ROCKWEL $6-5$ ROCKWELL 6-5 BILLY JOEL 8-7 HALL G OATES $25-17$ KKov/Wichite Falls. TX |


| MIDWEST <br> Most Added ${ }_{\text {® }}$ Hottest <br> Culture Club " Miss <br> Van Halen <br> Yes 'Leave' <br> Nena Rockwell |  |  | WEST <br> Most Added. Hottest Culture Club ' ${ }^{\prime}$ Miss' Yes '"Leave' Phil Collins |
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PARALLELS








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PARALLELS
New and Active
Parallels continued


# - - "IT ALL STARTS WITH LSTENING" 

## ACTVES IN RADIO

18I look at AIR from a unique perspective having moved back into radio from record promotion. I know how hard it is to get someone to really listen to a record. Ultimately, that's what this is all about. Using our ears to pick the best music. AIR has re-introduced the concept of basing music decisions on the way records sound and I believe its very healthy for our industry. AIR is challenging and fun and I look forward to it every week. Mark St. John, PD
WHHY-FM/Montgomery

 AIR's participants are listening and discovering the hits early. Take the first step. Call Alan Smith at (301) 964-5544. You can't take listening for granted unless you run it through AIR!

## WEEK

11 AlR Response Records

Listen to the selections listed below. Decide if each has the potential to be Top 25 in the R\&R National Airplay Chart. Then, call in your response to AIR at (301) 964-5544. All responses must be in the AIR offices by 6PM, Wednesday, February 29, 1984.

| $\#$ | TITLE | ARTIST | LABEL |
| :---: | :--- | :--- | :--- |
| 2147 | NO MORE WORDS | BERLIN | GEFFEN |
| 2148 | HEROES NEVER DIE | Q-FEEL | JIVE/ARISTA |
| 2149 | DO YOU LOVE ME | ANDY FRASER | ISLAND |
| 2150 | MISS ME BLIND | CULTURE CLUB | VIRGIN/EPIC |
| 2151 | DANCING IN THE SHEETS | SHALAMAR | COLUMBIA |

#  Continued from Back Page 

## CHART EXTRAS <br> Chart Extras are recoras above the $\mathbf{6 0 \%}$ alrplay level without sufficient <br> chart activity to debut on the National Alrpiay / 40 this week.

## DWIGHT TWILLEY

Girls (EMI America)
74\% of our reporters on it. Moves: Up 32, Debuts 59, Same 63, Down 0, Adds 25 including PRO-FM, CHUM, WASH, 93FM, WCZY, KWSS. Complete airplay in Parallels.

## WANG CHUNG <br> Don't Let Go (Geffen)

68\% of our reporters on it. Moves: Up 51, Debuts 41, Same 62, Down 1, Adds 9 including WLOL-FM, KITS, KWSS, KNBQ, WBCY, KAMZ, WEBC, WFBG. Complete airplay in Parallels.

## BREAKERS.

## CULTURE CLUB

Miss Me Blind (Virgin/Epic)
$66 \%$ of our reporters on it. Moves: Up 8, Debuts 8, Same 2, Down 0, Adds 141 including WHTT, WPLJ, Q107, Z93, 195, KZZP, XTRA. Complete airplay in Parallels.

## QUEEN

Radio Ga-Ga (Capitol)
$66 \%$ of our reporters on it. Moves: Up 34, Debuts 54, Same 48, Down 0, Adds 24 including 2100, 0100, WDCG, BJ105, WVIC, KKFM, KFRX. Complete airplay in Parallels.

## PHIL COLLINS

Against All Odds (Take A Look At Me Now) (Atlantic) $65 \%$ of our reporters on it. Moves: Up 5, Debuts 46, Same 25, Down 0, Adds 80 including WBLI, WASH, 940, B96, KDWB-FM, FM102, KWSS. Complete airplay in Parallels.

## TRACEY ULLMAN <br> They Don't Know (MCA)

$61 \%$ of our reporters on it. Moves: Up 5, Debuts 23, Same 48, Down 0, Adds 71 including WXKS-FM, B94, KAFM, WCZY, WKTI, KS103, KNBQ. Complete airplay in Paraliels.

## NEW \& ACTIVE

UB40 "Red Red Wine" (Virgin/A\&M) 138/19
Moves: Up 46, Debuts 22, Same 50, Down 1, Adds 19 including WNVZ, KHTR, KMJK, KNBQ, Q100, 092, WJZR, WABB-FM,
KTFM, WKFR, KKFM, KCPX-FM, 13FEA, WHL, KFMW,
ROLLING STONES '"She Was Hot'' (Rolling Stones/Atco) 136/5
Moves: Up 73, Debuts 15, Same 43, Down O, Adds 5, PRO-FM, WNVZ, O100, WZOK, WGUY, WPHD 18-15, WCAU-FM 37-23,
KZZP d-29, KMJK 31-25, WNYS 27-19, KZZB 37-31, WRNO 29-26, WZPL 36-31, KJ103 30-25, KL TINA TURNER "Let's Stay Together" (Capitol) 131/7
Moves: Up 75, Debuts 10 , Same 39, Down O. Adds 7, KITS, KNBO, KTKT, 103CIR, WHSL, KCMO, 99KG, Z100 22-16, WASH 26. 293 7-5, 195 5-5, Y100 10-6, KFRC 19-14, W8BO 26-17, KHFI 26-19. Debuts at number 38 on the CHR chart.

MATTHEW WILDER "'The Kid's American" (Private I/CBS) $117 / 31$
Moves: Up 13, Debuts 23 , Same 50 , Down 0, Adds 31 including WBLI, WLOL-FM, KMJK, KNBQ, WNYS, 98PXY, WGFM,
WSSX, WNOK-FM, WMEE, WGRD, WRKR, KHYT, KOIZ-FM. YES "Leave $\mathrm{It}^{\prime \prime}$ ' (Atco) 106/98
WKFM, WHHY UP 4, Debuts 1 , Same 2, Down 1, Adds 98 including WHTT, WPHD, WCAU-FM, WASH, KAFM, KHTR, KS 103
KOOL \&
$\checkmark$ KOOL \& THE GANG "'Tonight" (De-Lite/PolyGram) 102/50
KS103, XTRA, WTIC-FM, WANS-FM, G100, KMGK, KHOP KNOE-FM. WBEN-FM, WBLI, PRO-FM, B97, KIMN, KIIS-FM, FM102 BILLY IDOL "Rebel Yell" (Chrysalis) 97/15
Moves: Up 40, Debuts 5. Same 33, Down 4, Adds 15, WXKS-FM, WKTi, KS103, WHTF, WOID, WJZR, WKAU, 92X, WFBG, LIONEL RICHIE "'Hello"' (Motown) 96/73
MM FM102: Up 10, Debuts 6, Same 6, Down 1, Adds 73 including WXKS-FM, WBEN-FM, WCAU-FM, 940, KBEQ, Q103, KIISBIG COUNTRY "Fields Of Fire"' (Mercury/PolyGram) 90/3
Moves: Up 26, Debuts 8, Same 53, Down O, Adds 3, KOXR, 103CIR, KYYA, WXKS-FM d-40, WCAU-FM 39-35, WLAN-FM 38-35,
WRCK 31-29, KHFI 29-26, KZZB 39-35, WHOT-FM 27-23, WIGY 33-28, WOCM 35-32-WKS BONNIE TYLER Holding Out For A Hero (Columbia) 89/37 taing Out For A 37 (Columbia) 89/37
WKFM, KITE, 92X, WZPL, KQXR, KLUC, WERZ, Y94.
JACKSON BROWNE "For A Rocker" (Asylum) $\mathbf{8 6 / 2}$
Moves: Up 36, Debuts 3, Same 37, Down 8, Adds 2, WAVA, KITE, WLAN-FM 29-25, WSPK 28-19, KZzB 18-15, WZLD 29-25 WRNO 34-30, WKDD 26-22, WGRD 14-12, WZPL 26-23, WJBO 15-12, WXLK 31-23, KXSS 31-29, WSPT 27-23, KCBN 15-10
ADAM ANT "'Strip" (Epic) 84/12 ADAM ANT "'Strip" (Epic) 84/12
Moves: Up 23, Debuts 14, Same 31, Down 4, Adds 12, B96, WRCK, KTFM, KOKQ, KMGX, KRSP, WPFM, WIXV, WGLF, KKXL
FM, KFMW, KBIM, 894 , $10-6,940$,
APRIL WINE "This Could Be The Right One"' (Capitol) 81/4
WKEE 37-29, WRCK 35-32, WOKI d-38, WRNO 36-32, WGRD 28-24, WJXO 1 , WBEN-FM 34-32, WPHD 36-34, K104 40-34 $95 \times 1 \mathrm{~L}$ d-38, KYTN $36-34$, KCDO $35-31$.

## MOST ADDED。

CULTURE CLUB (141) Miss Me Blind (Virgin/Epic) YES (98) Leave It (Atco) PHIL COLLINS (80) Against All Odds... (Atlantic)

LIONEL RICHIE (73)
Hello (Motown)
TRACEY ULLMAN (71) They Don't Know (MCA) ALAN PARSONS PROJECT (62) Don't Answer Me (Arista)

## HOIIEST

VAN HALEN (219) Jump (WB)
ROCKWELL (129)
Somebody's Watching Me (Motown) NENA (119)
99 Luftballons (99 Red Balloons) (Epic) CYNDI LAUPER (117)
Girls Just Want To Have Fun (Portrait/CBS MICHAEL JACKSON (85)

Thriller (Epic)
HUEY LEWIS \& THE NEWS (75)
I Want A New Drug (Chrysalis)

## ROMANTICS "One in A Milion" (Nemperor/CBS) 72/35

Moves: Up 1, Debuts 13, Same 23, Down O, Adds 35 including CHUM, 940, 293, B97, 98PXY, WSSX, KITE, WRNO, WZPL HOTFM, KKXX, KOXR, KSKD, 103CIR, Q104, KFMW.
MOTLEY CRUE "'Looks That Kill" (Elektra) 64/8
Moves: Up 25, Debuts 6, Same 23, Down 2, Adds 8, KZ28, WOKI, WZPL, Z104, WJBQ, WOMP-FM, WSPT, KDZA, WCAU-FM T.G. SHEPPARD with CLINT EASTWOOD "Mak My 15, KKX
T.G. SHEPPARD with CLINT EASTWOOD "Make My Day" (WB/Curb) 64/7

34, 98PXY 37-30, WZLD on, KSKD 29-24, WJBO 23. WCAU-FM, Q106, KCPX-FM, 103CIR, WOMP-FM, KDZA, KBIM, WNYS ALAN PARSONS PROJECT "Don't Answer Me'" (Arista) 62/62
Moves: Up O, Debuts O, Same 0, Down 0, Adds 62 including WPHD, WCAU-FM, 94
WSSX, WHOT-FM, KBBK, 95XIL, WCGQ, WIXV, KRNA, KCBN.
BON JOVI "Runaway" (Mercury/PolyGram) 61/29
Moves: Up 1, Debuts 6, Same 25, Down O, Adds 29 including WXKS-FM, WCAU-FM, WKFM, Q106, KITE, WZYP, WRNO, KJ103,
WHOT FM, 13K, K96, KSKD, KRSP, WSOV, WAZY-FM.
KIM CARNES "You Make My Heart Beat Faster (And That's All That Matters)" (EMI America) 61/2 Moves: Up 19, Debuts 4, Same 32, Down 4, Adds 2, KITY, WCIL-FM, WROK 33-30, WZYP 35-33, WSFL 40-35, KROK 30-26, WKDD 14-12, WHOT-FM 30-27, KSKD 18-15, WGUY 28-25, WERZ 25-22, WAEV d-33, WHSL 26-22, WBWB $28-25$, KSLY
BETTE MIDLER "Beast Of Burden" (Atlantic) 53/3
Moves: Up 9, Debuts 9 , Same 32, Down O, Adds 3, CFTR, WHTF, WZLD, WXKS-FM d-39, WCAU-FM d-37, K104 24-18, KHFI
32-28, WRKR 32-23, KOXR 40-36, KLUC d-35, OK100 33-27, 13FEA d-29, WIXV 32-25, KYTN d-39, KFMW

## SICNIFICANT ACTION

JEFFREY OSBORNE 'We're Going All The Way' (A\&M) 49/19
Moves: Up O, Debuts 5, Same 25, Down 0, Adds 19 including WHTF, KAMZ, WZYP, WOKI, KROK, KOXR, KYNO-FM, WGUY
WOCM, WOMP-FM WCGO, Q104, KKOV, KCAQ KIST
TONY CAREY "'A Fine Fine Day" (MCA) 44/43
Moves: Up O, Debuts 0, Same 1, Down O, Adds 43 including WHTT, WXKS-FM, WPHD, WCAU-FM, PRO-FM, 940, 293
K104, Q106, WHHY-FM, KX104, WRKR, KOXR, KQMO, WISE, KFRX. THOMAS DOLBY "Hyperactive" (Capitol) 42/16
THOMAS DOLBY "Hyperactive" (Capitol) $42 / 16$
Moves: Up 2, Deburs 6, Same 18, Down 0, Adds 16 including WPHD, WCAU-FM, KPKE, WRCK, WHTF, WJZR, WZLD, KROK
WJXa, WRON, KELI, WHOT-FM, KMGX, WHSL, KGOT ROGER DALTREY "Walking In My Sleep"' (Atlantic) 41/4
Moves: Up 4, Debuts 4, Same 29, Down O, Adds 4, KITE, WJXQ, WRQN, KXSS, WHTT 39-35, WPHD d-39, WRCK d-37, WRNO on, WGRD 30-25, WRKR 40-36, KBBK d-40, WOCM d-38, WJBO 34-29, WFOX on, KYTN on
DAZZ BAND '"Joystick"' (Motown) 40/3
Moves: Up 10, Debuts 12 , Same 15, Down O, Addd 3, KITS, WBBQ. WSFL, WXKS-FM $36-35$, WHTX 25-23, FM 102 d-28, XTRA
34-31, KFRC 14-12, WJJR d-30, 13K 23-10, KMGX 14-5, WYO d.36, WPEM 34-31, KFRC 14-12, WJZR d-30, 13K 23-10, KMGX 14-5, WZYO d-36, WPFM 39-27, Z102 38-31, KCAQ d-29.
EDDIE MONEY "Club Michelle" (Columbia) 39/10
EDDIE MONEY "Club Michelle" (Columbia) 39/10
Moves: UP 3, Debuts 7, Same 19, Down O, Adds 10 , WCAU-FM, KLUC, KSKD, WIGY, WSOV, WBWB, $99 K G$, KCDQ; KHTX, KIST,
WPHD d-40, WGRD 40-35, WJXO 24-21, WXLK $\$-37$, KYTN $40-36$.
B.E. TAYLOR GROUP "'Vitamin L" (Sweet City/MCA) 38/5
Moves: Up 10, Debuts 2, Same 17, Down 4, Adds 5, KITY, K107, KLUC, WIGY, 13FEA, WHTT 24-23, WCAU-FM d-39, PRO-FM Mo-26, KZ28 19-14, WOKI 23-21, WKDD 15-11, KELI 8-6, WHOT-FM 38-29, WGUY 23-20, WERZ 26-24.
ANDY FRASER ' $D$ Do You Love $\mathrm{Me}^{\prime \prime}$ (Island/Atco) $32 / 11$
Moves: Uo O, Debuts 5 , Same 16, Down O, Adds 11 , WCAU-FM, WKEE, WKFM, WROK, KTFM, KELI, KSKD, WJBO, KFMW KCDO, KOZE, KZZB d-38, WJXQ d-29, KOXR d-40, KKOV d-35.
TIGGI CLAY "Flashes" (Morocco/Motown) 30/1
Moves: UD D. Debuts 1, SBme 28, Down O, Adds 1,95XIL, WPHD on, WCAU-FM on, WVSR on, K 104 on, WRCK on, WBBC on, JULIO IGLESIAS \& WILLIE NELSON "To All The Gir KG on, KFMW d-39, KBIM on.
JULIO IGLESIAS \& WILLIE NELSON "To All The Girls I've Loved Before" (Columbia) 29/29 Moves: Up O, Debuts O, Same O, Down O, Adds 29 including B104, WKBW, 940, 293, Q103, KZZP, WBBO, KXX106, FM100,
G100, KITY, WZON KISR, KTRS. BLUE OYSTER CULT '"Shooting Shark" (Columbia) 25/1
Moves: Up 6, Debuts O, Same 17, Down 1, Adds 1, KITE, WHTT on, WLOL-FM 35-33, WKFM on, WHTF 32-31, WSSX 29-28,
WKDD on, WIGY 35-32, OK 100 21-19, 95XIL 29-26, WYKS on-dp, WIXV on, WBNO on-dp, KCDO 39-39, KSLY on.
DAVID BOWIE "Without You'" (EMI America) 23/23
Moves: Up O, Debuts O, Same O, Down O, Adds 23 including WPHD, KAFM, WVSR, K104, WOKI, WSFL, WKDD, WJXO, WRON,
WHOT-FM, KOMO, KSKD, KDON-FM, WSPT, KHTX. BRYAN ADAMS '"Heaven"' (A\&M) $22 / 3$
Moves: Up 12, Debuts 2, Same 5, Down O, Adds 3, KBEO, WSPK, WJZR, KAFM 19-15, 93FM d-26, KDWB-FM 3-2, WLOL-FM
9-4, KPKE 12-6, K104 31-25, WHT 40-26, WJXO 27-24, KZ93 25-19, OK100 28-21, WIXV 34-29, KYTN 34-24
MADNESS "The Sun And The Rain" (Geffen) 21/19
Moves: Up O, Debuts O, Same 2, Down O, Adds 19 including B97, WVSR, WRCK, KZZB, KTFM, WHOT-FM, KMGX, KIKI, KOMO,
PATTI AUSTIN ''It's Gonna Be Special" (Qwest/WB) 21/1
Moves: Up 4, Debuts 2, Same 14, Down O, Adds 1, KMGX, FM102 29-25, FM106 27-25, WSPK on, WNOK-FM on, KAMZ 27-23
KSET-FM on, WROK on, KROK on, WHOT-FM on, KIKI d-39, KHYT d-37, WJAD on, WBWB on, KTRS 39-36.
CHERYL LYNN 'Encore"' (Columbia) 17/0
Moves: Up 8, Debuts 2, Same 6, Down 1, Adds O, WXKS-FM 34-28, WBLI on, WPL 15-14, 2100 19-17, WASH 35-29, 195 d-29,
WNVZ 28-33, WMAR 28-24, WNOK-FM on, WZLD on, WHOT-FM on, KYNO-FM 29-25, KOMO WNVZ 28-33, WMAR 28-24, WNOK-FM on, WZLD on, WHOT-FM on, KYNO-FM 29-25, KOMO 39-35, WGUY 35-31, KCAQ d-30. SURVIVOR ''I Never Stopped Loving You"' (Scotti Bros./CBS) 16/1
 BIIIY RANKIN "'Baby,
BILLY RANKIN "Baby Come Back" (A\&M) 15/14
KCPX-FM, WZYO, OK $100,95 \times$ IL, WIXV, KB8K $d-33$.
SHALAMAR "Dancing In The Sheets" (Columbia) 14/8
Moves: Up 1, Debuts 1, Same 4, Down O, Adds 8, CKOI, Y100, WNOK-FM, WRVO, KOMO, WOCM, WFOX, KHTX, WTIC-FM
32-28, KC101 on, WSFL d-39, KIKI on, WJAD on, WPFM On. 32-28, KC101 on, WSFL d-39, KIKI on, WJAD on, WPFM on.
DEELE "Body Talk" (Solar/Elektra) 13/2
Moves: Up 6, Debuts 1, Same 3, Down 1, Adds 2, WZLD, WRRK, 195 19-12, WNVZ 33-20, Q102 9-7, FM102 15-9, KFRC 11-11
WRVO 26-16, KITY 4-3, WKDO d-33, KMGX on, KCAO 6-6. MADONNA "Borderline" (Sire/WB) 12/12
MADONNA "'Borderline"' (Sire/WB) $12 / 12$
Moves: Up O. Debuts 0. Same 0, Down 0. Adds 12 WX
Moves: Up O. Debuts O,
MIDNIGHT STAR "No Parking On The Dance Floor" (Solar/Elektra) 11/3
Moves: Up 4, Debuts 1, Same 3, Down O, Adds 3, G100, 13K, WCIL-FM, 195 on, O105 on, WNOK-FM 33-28, WZLD d-35, KITY
35-30, KMGX on, KRSP 28-24, KCAQ 19-17.


Borderline Is The New Single From Madonna
Produged by Reggif Lugas for Kadisa. Ing. - Photography: Steven Meisel - On Sirf Gassettes and Regords - oloby Sire Regords Gompany


| 4 | 2 | 1 |
| :---: | :---: | :---: |
| 13 | 6 | 3 |
| 3 | 1 | 2 |
| 17 | 8 | 5 |
| 9 | 5 | 4 |
| 15 | 9 | 7 |
| 26 | 17 | 11 |
| 39 | 25 | 15 |
| 30 | 24 | 13 |
| 24 | 16 | 12 |
| 16 | 12 | 9 |
| 34 | 26 | 19 |
| 28 | 23 | 16 |
| 1 | 3 | 6 |
| 19 | 15 | 14 |
| 10 | 7 | 10 |
| 2 | 4 | 8 |
| - | 35 | 25 |
| - | 37 | 30 |
| - | - | 34 |
| 33 | 28 | 24 |
| 14 | 13 | 17 |
| 36 | 33 | 28 |
| 7 | 14 | 21 |
| 5 | 10 | 18 |
| - | 40 | 37 |
| - | 39 | 36 |
| 6 | 11 | 20 |
| 38 | 36 | 32 |
| - | 38 | 35 |
| 8 | 19 | 22 |
| 18 | 18 | 23 |
| - | - | 40 |
| $D E B U T$ |  |  |
| 29 | 27 | 31 |
| 11 | 21 | 26 |
| $D E B U T$ |  |  |
| DEBUT |  |  |
| 20 | 22 | 29 |

## Contemporary $\mathrm{H}_{\mathrm{it}} \mathrm{R}_{\text {adio }}$

| 2-NENA/99 Luftballons (99 Red Balloons) (Epic) |  |
| :---: | :---: |
| 3 MICHAEL JACKSON/Thriller (Epic) |  |
| 4. CYNDI LAUPER/Girls Just Want To Have Fun (Portrait/CBS) |  |
| 5 POLICE/Wrapped Around Your Finger (A\&M) |  |
| © JOHN LENNON/Nobody Told Me (Polydor/PG) |  |
| 7 HUEY LEWIS \& THE NEWS/I Want A New Drug (Chrysalis) |  |
| 8 ROCKWELL/Somebody's Watching Me (Motown) |  |
| (9) EURYTHMICS/Here Comes The Rain Again (RCA) |  |
| (10) DURAN DURAN/New Moon On Monday (Cap |  |
| 11 SHANNON/Let The Music Play (Mirage/Atco) |  |
| (12) KENNY LOGGINS/Footloose (Columbia) |  |
| (13) CHRISTINE McVIE/Got A Hold On Me (WB) |  |
| 4 | CULTURE CLUB/Karma Chameleon (Virgin/Epic) |
| 15 J. INGRAM with M. McDONALD/Yah Mo B There (Owest/WB) | J. INGRAM with M. McDONALD/Yah Mo B There (Owest/WB) |
| 16 BILLY JOEL/An Innocent Man (Columbia) |  |
| 17 GENESIS/That's All (Atlantic) |  |
|  | DAN FOGELBERG/The Language Of Love (Full Moon/Epic) |
| (19) POINTER SISTERS/Automatic (Planet/RCA) |  |
| 20) DAİYL HALL \& JOHN OATES/Adult Education (RCA) |  |
| 21) KENNY ROGERS/This Woman (RCA) |  |
| 22 PRETENDERS/Middle Of The Road (Sire/WB) |  |
| $(23$ | KC/Give It Up (Meca) NaA Bogins on Pa |
| 24 KOOL \& THE GANG/Joanna (De-Lite/PG) |  |
| 25 LIONEL RICHIE/Running With The Night (Motown) |  |
| 38 SPECIAL/Back Where You Belong (A\&M) |  |
| 27) MANFRED MANN'S EARTH BAND/Runner (Arista) |  |
| 28 CHRISTOPHER CROSS/Think Of Laura (WB) |  |
| 29) SHEENA EASTON/Almost Over You (EMI America) |  |
| (30) RE-FLEX/The Politics Of Dancing (Capi |  |
| 31 YES/Owner Of A Lonely Heart (Atco) |  |
| 32 PAUL McCARTNEY/So Bad (Columbia) |  |
| (33) HOWARD JONES/New Song (Elektra) |  |
| (30) THOMPSON TWINS/Hold Me Now (Arista) |  |
| (36) | PAUL YOUNG/Come Back And Stay (Columbia) |
| 36 | QUIET RIOT/Bang Your Head (Metal Health) (Pasha/CBS) |
|  | ROMANTICS/Talking In Your Sleep (Nemperor/CBS) |
|  | TINA TURNER/Let's Stay Together (Capitol) |
| 38 | OLIVIA NEWTON-JOHN/(Livin' In) Desperate Times (MCA) |
|  | RAY PARKER JR./l Still Can't Get Over Loving ...) (Arista) |

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VAN HALEN/Jump (WB)
NENA/99 Luftballons (99 Red Balloons) (Epic) MICHAEL JACKSON/Thriller (Epic) POLICE/Wrapped Around Your Finger (A\&M)
JOHN LENNON/Nobody Told Me (Polydor/PG)
HUEY LEWIS \& THE NEWS// Want A New Drug (Chrysalis)
ROCKWELL/Somebody's Watching Me (Motown)
URYTHMICS/Here Comes The Rain Again (RCA)
DURAN DURAN/New Moon On Monday (Capito)
KENNY LOGGINS/Footloose (Columbia)
CHRISTINE McVIE/Got A Hold On Me (WB)
J. INGRAM with M. McDONALD/Yah Mo B There (Owest/WB)

BILLY JOEL/An Innocent Man (Columbia)
GENESIS/That's All (Atlantic)
DAN FOGELBERG/The Language Of Love (Full Moon/Epic)
DANYL hall a John oates (adul Eca)
KENNY ROGERS/This Woman (RCA)
PRETENDERS/Middle Of The Road (Sire/WB)
KOOL \& THE GANG/Joanna (De-Lite/PG)
LIONEL RICHIE/Running With The Night (Motown)
38 SPECIAL/Back Where You Belong (A\&M)
CHRISTOPHER CROSS/Think Of Laura (WB)
SHEENA EASTON/Almost Over You (EMI America)
RE-FLEX/The Politics Of Dancing (Capitol)
YES/Owner Of A Lonely Heart (Atco)
AOL McCARTNEY/So Bad (Columbia)
thompson twins/Hold Me Now (Arista)
PAUL YOUNG/Come Back And Stay (Columbia)
QUIET RIOT/Bang Your Head (Metal Health) (Pasha/CBS) TINA TURNER/Let's Stay Together (Capitol)
OLIVIA NEWTON-JOHN/(Livin' In) Desperate Times (MCA)
RAY PARKER JR./I Still Can't Get Over Loving ...) (Arista)

## Acult ontemporary

## -1 KENNY ROGERS/This Woman (RCA)

2 PPAUL McCARTNEY/So Bad (Columbia)
-3 CHRISTINE McVIE/Got A Hold On Me (WB)
© SHEENA EASTON/Almost Over You (EMI America)
5 BILLY JOEL/An Innocent Man (Columbia)

- O* GENESIS/That's All (Atlantic)

57 J. INGRAM with M. McDONALD/Yah Mo B There (Owest/WB)
(8) P. BRYSON/R. FLACK/You're Looking Like Love To Me (Capitol)

9 CHRISTOPHER CROSS/Think Of Laura (WB)
10/KOOL \& THE GANG/Joanna (De-Lite/PG)

- (1): POLICE/Wrapped Around Your Finger (A\&M)
$14=12 \cdot$ JOHN LENNON/Nobody Told Me (Polydor/PG)
15 (3) DONNA SUMMER/Love Has A Mind Of... (Mercury/PG)
14 LIONEL RICHIE/Running With The Night (Motown)
${ }_{18}$ - 15 ) DAN FOGELBERG/The Language Of Love (Full Moon/Epic)
16 CULTURE CLUB/Karma Chameleon (Virgin/Epic)
24 (1) ANNE MURRAY/That's Not The Way (It's S'posed...) (Capitol)
19 (10) LANI HALL/Send In The Clowns (A\&M)
25 (19) JIMMY BUFFETT/Brown Eyed Girl (MCA)
2020 ELTON JOHN/I Guess That's Why They Call It... (Geffen)
22 (21) MICHAEL SEMBELLO/Talk (WB)
23 22) CARPENTERS/Your Baby Doesn't Love You Any (A\&M)
27-23. EURYTHMICS/Here Comes The Rain Again (RCA)
$20-20$ /MICHAEL JACKSON/Thriller (Epic)
25 / DOLLY PARTON/Save The Last Dance For Me (RCA)
-20 ISTEPHEN BISHOP/Unfaithfully Yours (One Love) (WB)
29 2.L. RONSTADT \& N. RIDDLE...I've Got A Crush... (Asylum)
30 CLIFF RICHARD/Donna (EMI America)
1729 RAY PARKER JR./I Still Can't Get Over Loving (Arista) $30^{\prime}$ F. STALLONE \& C. RHODESI'm Never Gonna Give... (RSO/PG)

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(1) VAN HALEN/Jump (WB)

KENNY LOGGINS/Footloose (Columbia)
(3) MANFRED MANN'S EARTH.../Runner (Arista)

JOHN LENNON/Nobody Told Me (Polydor/PG)
5 DAN FOGELBERG/The Language Of Love (FM/Epic)
CHRISTINE McVIE/Got A Hold On Me (WB)
738 SPECIAL/Back Where You Belong (A\&M)
(8) DWIGHT TWILLEY/Girls (EMI America)

PRETENDERS/Middle Of The Road (Sire/WB)
10 BRYAN ADAMS/Heaven (A\&M)
11 VAN HALEN/Panama (WB)
12 EURYTHMICS/Here Comes The Rain Again (RCA)
(13) VAN HALEN/I'll Wait (WB)
(14) PRETENDERS/Time The Avenger (Sire/WB)

APRIL WINE/This Could Be The Right One (Capitol)
(13) BON JOVI/Runaway (Mercury/PG)

17 DURAN DURAN/New Moon On Monday (Capitol)
(18) QUEEN/Radio Ga-Ga (Capitol)

191719 JUDAS PRIEST/Some Heads Are Gonna Roll (Columbia)
BREAKER 20 PHIL COLLINS/Against All Odds (Atlantic)
$25 \quad 22 \quad 20 \quad 21$ TED NUGENT/Tied Up In Love (Atlantic)
BREAKER (22) SCORPIONS/Rock You Like A... (Mercury/PG)
3828 ROGER DALTREY/Walking In My.... (Atlantic)
BREAKER 23 YES/Leave It (Atco)
$\begin{array}{llll}16 & 17 & 18 & 25 \\ \text { MOTLEY CRUE/Looks That Kill (Elektra) }\end{array}$
564432 (26) GOLDEN EARRING/When The Lady... (21/PG)
BREAKER 27 DAVID GILMOUR/All Lovers Are... (Columbia)
$\begin{array}{llll}13 & 13 & 21 & 28 \\ \text { YES/It Can Happen (Atco) }\end{array}$
$\begin{array}{llll}33 & 31 & 25 & 29 \\ \text { ACCEPT/Balls To The Wall (Portrait/CBS) }\end{array}$
$\begin{array}{llll}35 & 29 & 27 & 30 \\ \text { GENESIS/Home By The Sea (Atlantic) }\end{array}$

## Black/Urban

2 POINTER SISTERS/Automatic (Planet/RCA)
JEFFREY OSBORNE/Plane Love (A\&M)
4 MELBA MOORE/Livin' For Your Love (Capitol)
5 CHERYL LYNN/Encore (Columbia)
6 TINA TURNER/Let's Stay Together (Capitol)
B. WOMACK \& P. LABELLE/Love Has... (Beverly Glen) EARTH, WIND \& FIRE/Touch (Columbia) MICHAEL JACKSON/Thriller (Epic)
PATTI AUSTIN/It's Gonna Be Special (Owest/WB) CAMEO/She's Strange (Atl. Art./PG)
TYRONE BRUNSON/Fresh (Believe In A Dream/CBS)
J. BLACKFOOT/Taxi (Sound Town/Allegiance) DREAMBOY/Don't Go (Qwest/WB)
PATTI LABELLE/If Only You Knew (Phil. Int./CBS) J. INGRAM with M. McDONALD/Yah Mo... (Qwest/WB) (7ENNY BURTON/Remember What You Like (Atlantic) DELLS/You Just Can't Walk Away (Private I/CBS) RUN D.M.C./Hard Times (Profile) RUFUS \& CHAKA KHAN/One Million Kisses (WB) SHALAMAR/Deadline U.S.A. (MCA) N*A Bogins on Pago 42 DAZZ BAND/Joystick (Motown) KOOL \& THE GANG/Tonight (De-Lite/PG) ATLANTIC STARR/More, More, More (A\&M)
25 LIONEL RICHIE/Running With The Night (Motown)STEVE ARRINGTON'S.../Hump To The Bump (Atlantic)D. EDWARDS $\ddagger / \mathrm{S}$. GARRET/Don't Look... (Motown)IMAGINATION/This Means War... (Elektra)
S. LATTISAW \& J. GILL/Perfect... (Cottillion/Atco)

BILLY GRIFFIN/Serious (Columbia) ANITA BAKER/You're The Best Thing Yet (Beverly Glen) LAID BACK/White Horse (Sire/WB)
"D" TRAIN/Something's On Your Mind (Prelude) DIONNE WARWICK/Got A Date (Arista) STARPOINT/It's All Yours (Elektra) SHANNON/Let The Music Play (Mirage/Atco) PIECES OF A DREAM/Fo-Fi-Fo (Elektra) EVELYN "CHAMPAGNE" KING/Action (RCA) TYRONE DAVIS/Let Me Be Your Pacifier (Ocean Front) TEENA MARIE/Midnight Magnet (Epic)


[^0]:    Jefferson-Pilot Data Systems Executive Plaza

    Computer systems
    501 Archdale Drive
    Charlotte, NC 28210
    704/525-3901

[^1]:    Produced by
    Clive Langer \& Alan Winstanley
    Management:
    Matthew Sztumpf, London

    GEFFEN ON GEFFEN RECORDS AND CACR-

[^2]:    MIDNIGHT MADNESS - Shown celebrating after a KLOS/Los Angeles-sponsored free concert with Camel/MCA's Night Ranger are (1-r) KLOS personality Bob Coburn, band manager Bruce Cohn, Night Camel/MCA's Night Ranger are (1-r) KLOS personality Bob Coburn, band manager Bruce Cohn, Night Ranger's Jack Blades, producer Pat Glasser;, and group member Brad Gillis.

