## SHORT-TERM RENEWALS HANDED OUT FCC Takes Action On EEO Violations

KEBE - KOOI/Jacksonville, TX and KTBB/Tyler, TX were given short-term renewals this week (10-21) for their EEO violations. The FCC criticized KTBB for "having gone through two fult-term licenses without having more than two black employees.'
The Broadcast Bureau in its recommendations stated. "KTBB has attempted a snow job on the FCC because there is a $22 \%$ black work force available in Tyler." However. Commissioner Abbott Washborn dissented, saying, "This station has done all of its paperwork but has been unable to sustain any black employees, and this is not sufficient grounds for a shortterm renewal."
Action was also taken this week (10-21) against KFMK/Houston in a 70 decision for not having its EEO program up to par. First Media, licensee of KFMK, has been given 30 days to file a list of employees by job title and demonstrate efforts to recruit minorities.

Recently ( $10-9$ ) WOOK(OK-100)/ Washington sought a reversal of a similar order by the FCC. United, owner of WOOK, stated, "We have demonstrated our overall EEO effort and what the Commission is asking for is a quota of females." WOOK was found to have "a low percentage of females in the upper four management categories." according to the FCC.

## WLMD EEO Orders Stand

In further action this week, WLMD/Laurel, MD was successful in winning renewal over objections filed by the D.C. Office of Human Rights based on alleged deficient EEO practices. However, the FCC voted 7-0 to continue to require Interurban Broadcasting, licensee of WLMD, to "revise its EEO program within 30 days.'
Full-term renewals were granted for KEEE-KJCS/Nacogdoches, TX and KTSM-AM-FM/El Paso, TX (10-21), but they were similarly ordered to "file within 30 days a written 10-point program outlining a new EEO program that will show 'outreach to the community' in hiring practices and to set forth timetables and goals." Both stations lacked black employees, and KTSM was also deficient in Hispanic workers.

## EEOIn -

Programming Out
These actions took place prior to comments due today (10-24) on an FCC proposal for modification of its present EEO program. FCC Chairman Charles Ferris told those present at the Tuesday hearings, "This is all in keeping with the Commission's deregulatory stance. We will try to stay away from program content problems, but we will continue to look sharply at those stations which defy EEO programs and obligations."

## WLS, WRCK Simulcast Mornings, Evenings

ABC's Chicago outlets WLS and WRCK-FM began simulcasting in morning drive and evenings Monday (10-20). WLS morning man Larry Lujack will be heard on both stations from 6 -10am on weekdays (with a $5: 30$ start Mondays). while WLS evening personality Brant Miller now gets dual exposure from $7-11 \mathrm{pm}$ weekdays WRCK morning man Bob Sirott (a longtime WLS personality) has left the station to concentrate on local TV work, while other WRCK air shifts have been compressed.
WLS VP/GM Don Boulouken and WRCK VP/GM Larry Divney. who made the announcement. commented, "Listeners will now be able to hear on the FM band and in stereo some of the unique programming and personalities such as Larry Lujack that were previously only available on the AM band. We are delighted to bring Chicago FM listeners the
distinctive sound of WLS, and to offer it in stereo."
In addition to the simulcasts, WRCK will be aiming toward a more youthful audience to more closely match WLS's nighttime WLS/See Page 24

## WLS/See Page 24 R TO PRESIDEN <br> PROGRAMMER TO PRESIDENT

## Irmiter To Head WDOK

Peter Irmiter has been promoted to President/General Manager for Gannett's WDOK-FM/ Cleveland. He had been Operations Manager at the station since 1978, having previously served as Operations Manager at WLYFFM/Miami and Music Director for TM's Beautiful Music Segment Service.

Irmiter, commenting on his pro motion at the Beautiful Music station, told R\&R, "We are very successful in the market, and we will
continue the same programming policies that brought us to that success. I think the fact that the people at Gannett decided to put a programming person in the possition emphasizes their strong belief In how important programming really is to the overall picture of the station. We are in a very compelitive race here with another Beautiful Music station. This is a very exciting experience, and I'm learning a lot. My entire career IRMITER/Soe Page 24

## Drastic Dial Shifts Could Skyrocket Station Costs <br> Canadian 9 kHz Proposal May

## Triple Original Estimates

A Canadian proposal that would require some stations to shift their dial positions as much as 9 kHz (e.g., from 990 to 981 ) could have drastic financial implications, it was revealed at a meeting of the joint government-industry Advisory Committee on Radio Broadcasting this week in Washington. The Committee's technical subgroup plans an economic impact study on the proposal, which would clash with present U.S. policy calling for no more than a 4 kHz dial location shift. The U.S. and Canada will have to come to an agreement on the extent of the change, since all Western Hemisphere (Region 2) countries must eventually observe the same rules.

## Back To The

## Drawing Board

R\&R has learned that Canadian cost estimates for moving a station's frequency 9 kHz may run as high as two to three times the cost of shifting only 4 kHz . However, fewer stations would be involved and the benefits would be to add more metropolitan stations, according to one FCC source.
The group hopes to conduct a new study (similar to the $\$ 250,000$ Moffett study on 4 kHz shifting

## SHOW GOES ON

## Court Denies

## Satcon Injunction

A Los Angeles judge has denied a motion seeking an injunction preventing the debut of Drake/ Chenault's "Satcon One" syndicated concert show (R\&R 10-17). The denial clears the way for the program to observe its established program ta observer 24 .
KTIM/San Rafael PD David T. and KADI/St. Louls PD Terry Fox had sought the injunction as part of a $\$ 1$ million damage suit changing breach of contract. T. told $\mathrm{R} \& \mathrm{R}$ the suit will be pressed. He said, "The court asked if monetary damages would be sufficient. We said no because we wanted credit as creators of the show."
Countering comments from Drake/Chenault last week contending that the idea for "Satcon One" originated with IJ/C and that the lawsuit's aliegations lad "absolutely no merit," T told RAR, "I'm pretty upset that the show is going to run, because Terry and ! created that show. They'ie siying: they presented the idea to me and SATCON/Sen Page 21
(see related story, Page 4) on the economic impact of a shift up to 9 kHz . Due to a lack of time and funds, a "study by caesarean sec. tion" would be done to fill in this data, according to the FCC's Gary Stanford, based upon the "building block approach" used in the Moffett report.
Those stations that were sampled directly would be in this study. he stressed, owing to the extent of the Moffett study. Stanford noted. "Hopefully there will be less than 100 stations to actually study to determine the costs. This will be more of an estimation." However. one industry representative at the meeting felt that 227 stations will have to be sampled, which would complicate the study.

How Will Reduced Spacing Take Place?
While many stations could make the switch easily, several important questions raised by one of those present went unanswered How lenient will the FCC be if sta tions can't immediately protect other stations' signals? If the FCC is not lenient, will stations have to rebuild their antenna sites? Do adequate sites exist? Finally, it was noted that stations that will be most affected by reduced spacinp, (utilizing a 9 kHz shift) would be those on 630, 810, 990, 1170, 1350 and 1530 kHz .

Will Costs Be Too High?
Certain stations that are daytimers have complicated arrays. Another question plaguing the technical subgroup was whether these stations will be willing to make the costly modifications necessary or decide to go dark be cause of added financial hardship? One item under proposal by the FCC at present is the "standardization of AM patterns." If binding, this will help to eliminate much of the current confusion of protection problems, as all patterns will be somewhat standardized. and modifications of patterns to compensate for 9 kHz . will be much easier to compute.
Another problem that was bruydt up but not specifically tackled by the group was the degree of interference listeners will tolerate. However, no one could present data available to determine the psychology of the AM listener. One person attending told M\&R. "AM is in enou th trouble already without added interference problems." The same person noted "disap. pointment that this issue was not further discussed."

## AN UNFORGETTABLE NIGHT!

## "I Love A <br> Rainy Night"

THE NEW SINGLE FROM
Eddie Rabbitt


From his Gold album HORIZON

$$
00
$$

Produced by David Mallov
Personal Management:
Stan Moress/Scotli Brothers Artists Management
samesemens

## Hemisphere Offers \$35 Million For Three SJR Stations

Amid a flurry of recent station sales, Hemisphere Broadcasting has submitted an offer to S.JR to purchase WKTU/New York for $\$ 17$ million, WJIT in the same city for $\$ 9$ million, and WYSP/Philadelphia for $\$ 9$ million. The three stations had been designated as spinoff prospects by SJR upon its purchase by Gulf United (R\&R 5-23). Hemisphere owns WBCN/Boston, KOME/San Jose, and WIVY/Jacksonville.
In the Central Texas market of Killeen, Accent Radio Corp. has sold its KIIZ \& KIXS-FM combination for $\$ 3.2$ million to Citimedia Corp. (formerly Independent Communications). Station Manager Danley West attributed the high price tag to the deceptive size of the coverage area ( 300,000 -plus), and told R\&R. "We're really excited about the sale and the new owners, and we anticipate nothing but good things."

Kaye-Smith sold KCKN-AM-FM/Kansas City to Albritton Communications for $\$ 2.7$ million, as part of a long-held resolve to move out of the broadcasting business. Principal Lester Smith told R\&R, however, that he is making arrangements with his partners to take over KISW/Seattle and KJRB-KEZE/Spokane eventually.

Toby Coe, President/GM of KLRA/Little Rock, announced the station's sale to Philip Jonsson, former co-owner of KRLD/Dallas and present owner of KELI/Tulsa, for $\$ 2.3$ million. "I'm pleased to have found a dedicated radio man who will maintain the traditions of Kl,RA," Coe told R\&R. "He has a lot of integrity and I think he'll do a very fine job with the station." Coe stated that he previously signed a contract to sell the station to ex-TM executive Jim Long and KSSN/Little Rock President Kerby Confer, but the deal was not consummated. Coe, claiming breach of contract, said he filed a $\$ 1$ million suit, with Long and Confer countersuing.

KNAC/Long Beach has been sold by Harden Broadcasting to Wright Communications for $\$ 2$ million, amid reports (denied by Wright) that the AOR/

## Enoch Gregory Appointed WYCB Operations Director

Longtime Black radio air personality and programmer Enoch Gregory has been named Director of Operations at WYCB/Washington, DC, a Gospelformatted station.

The 23 -year radio veteran commented, "Radio has entered another cycle, requiring more than the playing of records and pushing buttons, and demanding more managerial creativity at a time when black audiences are evidencing more varied and sophisticated needs. I will be fine-tuning the positive and adding some sound broadcast logic in gearing up for the radio thrust of the $1980^{\prime} \mathrm{s}$. WYCB is in the forefront of the gospel music frontier, with the opportunity for further growth and greatness unlimited. It's the new wave of AM Black radio which is going to be a major 'other' form of radio within a couple of years."

During his extensive career, Gregory has served as PD at WWRL/New York, where he was known as the "Dixie Drifter," and as an air personality at WNJR/ Newark, WCHB/Detroit, and WAMM/Flint.

## Bartley Takes WFYR PD Position

Dick Bartley, Assistant PD and midday air personality at WFYR/Chicago since 1978, has been named Program Director of the RKO Pop/Adult station. Bartley replaces Dave Martin, who recently moved crosstown to program WCFL (R\&R 9-26).

Bartley told $\mathbf{R \& R}$. "I'm delighted. It's a chance to program the leading Pop/Adult station in Chicago, the one that pioneered the format here, and a chance to work with some terrific people. It's an ideal situation for me." He added. "It's an extremely competitive market. When our format went on the air back in April 1977. Chicago didn't have an adult contemporary radio station. There was straight Top 40 and old-line MOR. Having seen the idea develop in the 42 months since then, obviously a lot of other people want to get in on the action too. People are spending a lot of money trying to catch up with us. My joh is to continue to put distance between ourselves and our competition, and emphasize the quality product we have."

In order to devote his time to programming, Bartley will relinquish his air shift. Before joining WFYR, he was an air personality at WBBM-FM/ Chicago.

New Wave station would shift to a Black format. Other major recent sales include Affiliated Broadcasting's acquisition of WAIV-AM-FM/Jacksonville from Rounsaville for $\$ 3$ million and WQWI-FM/ Louisville's sale by John Rutledge and Chuck LeGet to WEBN/Cincinnati owner Frank Wood for $\$ 2.2$ million. And WIFE/Indianapolis was sold for $\$ 2$ million to Larry Levite, owner of WBEN/Buffalo, by Indianapolis Broadcasting Inc. All sales mentioned are subject to FCC approval.

## Turner Named WSAI PD

Dale Turner has been promoted to Program Director of Affiliated's WSAI/Cincinnati, moving up from Music Director and midday personality at the Country station. He has been with the station for two years, following a stint with WKDA/Nashville.
Turner told R\&R, "I am really excited about Affiliated deciding to go
 with me in this programming position. I hope they have as much confidence in me as I do. I'm looking forward to working with National PD Ron Norwood as well."

Turner replaces Terry Wood, who programmed WSAI for a year. Wood told R\&R. "I'm sorry to leave WSAI, but I have the opportunity to get into a management position at a top rock station in the South. My plans will be announced in the next couple of weeks." Wood will remain at WSAI until the end of October.

## 11 New York FM Stations

Knocked Off Air By Meter Mishap
A mysterious malfunction in a protection circuit for an Empire State Building antenna system shared by 11 New York FM stations caused all 11 to go off the air for about 90 minutes Thursday (10-16) afternoon.

Richard Koziol. Chief Engineer for WNCN, explained that an inexplicable cause triggered a standing wave ratio meter to register a potential danger of burning out the antenna system, so the protective circuits automatically shut off all the stations. "Whatever it was that triggered it," he added,"cleared up by itself, and the stations were able to go back on the air. It could have been a fault in the meter itself or an arc in the antenna system, or something wrong with one of the stations feeding the antenna.'

He said the 90 -minute delay was partially attributable to the incident's timing, just after most of the stations' engineers had departed the area for the day. Station switchboards received a heavy volume of mystified calls until the safety device was reset. Two days following the event, the first system failure at the site since 1972, the stations went off the air early Sunday morning for four hours to test the antenna, with no negative results.

Stations affected were WBAI, WBLS, WEVD, WKTU, WNCN, WNYC, WPIX, WQXR, WRFM, WRVR, and WXLO.

## Zachary Becomes WQUE-FM PD

Phil Zachary has been appointed Program Director at Insilco's WQUE-FM/New Orleans, joining the Pop/Adult station from a Promotion Manager position at WSKS/Cincinnati, where he was also Asst. Group PD. He replaces Pat Matthews, recently promoted to production head for WQUE-FM, its AM sister WGSO), and the Insilco Sports Network.

WQUE-FM Station Manager Chuck Zellermayer commented, "He's promotion-minded and innovative. That's just what we need right now. We'll be shooting for an audience that's been shot at plenty of times, and Phil promises to bring some new ammo with him."

Zachary, who worked at WCHC/Worcester and WITs/Bostun before joining WSKS, said he planned an "emphasis on the basics of good broadcasting as well as creative new ideas in the areas of public affairs, news, sports, and even relligious programming" at WQUE-FM. "I can't wait to get started," he added.

## this week...

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Facts and figures on 9 kHz changeover cost estimates
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With a newly expanded reporter list and other changes, here's a timely refresher course on the industry's most accessible and factual programming aid.

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TALKING UP AOR
WBAB/Long Island's Joel Martin has an AOR audience actively Involved in a two-hour nightly talk show.

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COUNTRY CELEBRATES IN NASHVILLE
CMA Week coverage in words and pictures.
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PIA'S TOP TEN PROBLEM CHART
The Pop/Adult session at the American Radio Expo isolated 10 of the most pressing problems facing the format.

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## TOO MUCH, TOO LITTLE, TOO LATE?

# Advisory Committee Off To Running Start 

Associations Differ On Effectiveness Of New Committee; Subgroup Refuses To Tackle Difficult Question Of Listener Psychology
"The FCC is interested in looking at an overall plan taking into account clear channel, FM allocations, and possible extension of the AM band to 1705 kHz , instead of a piecemeal expansion of radio," said WOOD/Grand Rapids VP/GM Mike LaRue, an NAB Board member. However, the NRBA in its "Monday Morning Memo" this week claimed, "The FCC has established an unreasonably short time schedule for submission of reports on 9 kHz and changes in FM rules, making it virtually impossible for the Advisory Committee to influence the FCC's positions.'

## Smooth And Efficient?

The first meeting of the joint government-industry advisory committee (10-14) featured a name change from the Advisory Committee On AM Broadcasting And Region 2 to a wider-scope Advisory Committee On Radio Broadcasting. "The U.S. is not ready to agree with the 9 kHz shift and nontechnical data." commented one FCC spokesperson. Jeff Baumann, FCC Chief of Policy \& Rules, described the reaction in general as "surprisingly smooth and efficient." But many industry representatives were disappointed with the beginning of the committee's work, according to NRBA.
Advisory Subgroup Meetings
On Tuesday (10-20), two meetings of the Advisory Committee on Radio Broadcasting were held at the FCC. The Allocations Subgroup met with over 40 attorneys, broadcasters, network, and trade association representatives in attendance. Chairman was Louis Stephens of the Broadcast Bureau's Policy \& Rules Divsion, who discussed assignments for smaller work details to assemble data on the following areas:

- Seeking an engineering viability study to be developed with assistance from Frazier, Gross \& Clay, a Washington consulting firm. - Determining need for increased demand in unserved areas of the country
- Establishing how much new service will actually be needed. taking into account proposals from NPR (which seeks 6 of the 12 new frequencies from 9 kHz ), and NBMC (which wants stations in the Top 100 SMSA markets).


## NBMC Figures Based On Population

The National Black Media Co alition has asked the FCC to allot 277 new stations for blacks. This includes the following number in the top 5 SMSA markets. No of Wanted No of
Black-
Onden

New York
Chicago
Los Angeles
Philadelphia
$\begin{array}{rr}2 & 12 \\ 3 & 11 \\ 5 & 5 \\ 2 & 6 \\ 4 & 3\end{array}$

By tagging certain frequencies as requested by NPR and NBMC. this will tend to cut down on the competition for available new frequencies," stated Stephens. He went on to explain the subcommittee's workings: "These subgroups should be used as a forum to show support or opposition for data that is to be submitted to the main committee."

Who Gets The 500-625

## New Stations?

Comments regarding an NRBA proposal to eliminate the "artificial" AM acceptance standards in the Commission's clear channel decision were presented by Mike

Senkowski, an altorney with McKenna, Wilkinson \& Kittner Senkowski outlined the NRBA stance that the current standards discriminated against AM in favor of FM applicants. "Current criteria prohibit a daytime-only station from getting nighttime authorization if the community already has two separately-owned full-time stations. Under present FM allocation rules, additional FM stations could be authorized in these same communities." NRBA stressed in an FCC filing.

But National Public Radio's Don Martin and NBMC claimed that current licensees would effective ly obtain first claim to these fulltime stations." Although CBS opposed the NRBA's overall position. it agreed that favoring FM applications over AM should be modified, according to a Senkowski memo to the committee

NAB took an altogether different stance. "We're concerned about the possibility of an action by the Commission to eliminate require ments for these new stations entire ly." said Sr. VP/GM Erwin Krasnow. He stressed that the Commission should analyze true audience needs and demands for additional service

## How Much Will Reduced Spacing Cost Stations?

A $\$ 250,000$ economic impact study that took six months to produce may actually be of little value, since it was based on stations having to shift their frequencies no more than up to four kilohertz. At a meeting this week members of a subcommittee of the Advisory Committee on Radio Broadcasting were told about Canada's proposal to shift stations as much as 9 kHz from their present dial position. Should the U.S. go along, it would invalidate the FCC's study.

Based on a shift up to 4 kHz , the following costs were estimated by Moffett, Ritch, \& Larson, a Washington, DC engineering consulting firm.
Categories of Stations With Consultants Without Consultants

Nondirectional
DA-D \& DA- 1
DA-N
DA-2
DA-3
Redesign of antenna Others
$\$ 19.03$ million and low estimate per station for the conv
stations paying the least amount.
Categories of Stations With Consultants Without Consultants Nondirectional \$ 2033 \$ 168

| DA-D \& DA-1 | $\$ 13,267$ | $\$ 7747$ |
| :--- | :--- | :--- |
| DA-N | $\$ 11,282$ | $\$ 7822$ |
| DA | $\$ 1528$ |  |

DA-2
\$11.282
$\$ 15,218$
$\$ 7822$
\$11,012 equing redesign of antenna fields were given a range of $\$ 21,909$ for a two-tower array all the way to $\$ 40,896$ for a fivetower array.

All station estimates were based upon available 1980 data and took into account new crystals for transmitters, retuning transmitters, fieldwork for pattern measurement, and filing of FCC Form 302 and legal fees

The Commission has already approved 100 new stations on clear channels plus another 25 on adjacent channels. The proposed FM reallocation ruling could net anywhere from 100 to 200 new stations beyond what frequencies are still available, and 9 kHz spacing could create as many as 300 new stations, Gary Stanford of the Policy \& Rules Division explained.

NRBA Gets Support
Senkowski further detailed the Daytime Broadcasters Association (DBA)'s four priorities for applying for new AM stations

1. Creating a new local AM service.
2. Reserving some channels in high minority areas for their use.
3. Creating additional educa tional stations.
4. Avoiding cramming metro areas with more new stations than needed
ABC took the plunge in support ing NRBA, modifying its support
by noting "certain communities would need specific local service" but the Commission should "open up applications to all with those preferred applicants receiving appropriate comparative preferences," according to Senkowski

## Technical Subgroup

Chaired by Stanford, a second group of about 40 lawyers and independent engineers from various stations and engineering consulting firms worked to form smaller working groups in the following areas:

- Inventory of stations, incom patibilities, and negotiating strategies.
- Receiver problems with 9 kHz
- Economic study of effects of reduced AM spacing; i.e., up to 9 kHz shift at local station.
- AM band expansion (from 1605 to 1705 kHz )
- Effects of reduced spacing on PSA's (Pre-Sunrise Authority)


## The Week In Review

- Radio Advisory Board Meets On 9 kHz (see Page 1, 4).
- FCC Takes Action On EEO Violations (see Page I).
- CBS Affiliates Convention Highlights (see Page 6).
- FCC Rules On Talk Show Content (see Page 4).
- Jonathan Hall \& Joel Denver


## Talk Show Loses FCC Decision

## Commission Says "Not A News Show";

 Equal Time RequiredIn a $4-3$ decision (10-15) the FCC ruled that the "Phil Donahue Show" is not a news program, but a talk show This has significant impact for radio because of the criteria for judgment of what is "news content" in the eyes of the Commission vs the licensee. The vote supported a Broadcast Bureau recommendation (8-20) to deny Multimedia, the show's producers, an exemption of equal time for their affiliates if Donahue interviewed a Presidential candidate. Commissioners Quello, Fogarty, and Washburn dissented, with Washburn issuing a two-page statement which noted, "After having carefully looked over a list of 86 programs submitted for analysis, in my judgment without question more than $70 \%$ of these shows are news-related and issue oriented." The Broadcast Bureau, however, had found only $37 \%$ of the shows qualified.

## Criteria For News Content

The decision was based on the following guidelines set forth by
the FCC for judging bona fide news shows:

- Whether it is regularly scheduled.
- How long it has been on the air
- Whether the broadcaster produces and controls the show.
- Whether program content is based on good faith, journalistic judgment, or on the intention of advancing a particular candidate.
- Whether selection of persons for interview is based on newsworthiness.

The Communications Act requires "when a legally qualified candidate is allowed 'use' of a station. equal opportunity for 'use' must be provided to the opposition if requested. Appearances in bona fide news, interviews, and programs are exempt from the ruling," according to a FCC release.
"It's a good feeling to enjoy the respect from our broadcast peers when they learn that Katz reps KGB-FM and 13 K .
"A sense of individual productivity is what makes the Katz philosophy so refreshing.
"Katz is dedicated to excellence. So are KGB-FM and 13 K . And we both work at it! The result: a sound rep-station relationship."

Generating Sales Power is Katz Radio's business. We're committed to doing it better than anyone.


Jim Price
General Manager
KGB-FM and 13K
San Diego, California


## NET MAY ADD TWO-HOUR SPORTS BLOCK

# CBS Radio Affiliates Say Goodbye Digges, Hello Hosking 

"Pride in programming is what will insure the success of radio," noted CBS Radio Division President Sam Cook Digges, speaking in a farewell address to 425 CBS executives ( $10-13$ ) at the affiliates convention last week (12 thru 15) in Phoenix. Digges prophesied that "AM stereo will not save AM . . those that have failed in mono will fail in stereo."
On the subject of success, Digges offered. "The most influential and successful stations are those that put something back into the community, really providing service. Those that are totally involved get good ratings, but more important. respect, hence the dollars."
"Government should get out of the business of regulation of broadcasting except for technical matters, " stressed Digges, and added, "Because of excessive and often absurd regulation, not only in the FCC more and more people are beginning to see government as the problem, not the solution."

## Serious Commitment To Radio

Thomas Wyman, President of CBS, Inc. emphasized "a serious commitment to radio" and "great expectations for Bob Hosking," who replaces Digges as CBS Radio President. Gene Jankowski, President of the Broadcast Group, also spoke with great enthusiasm about "the promises of the future under the leadership of Hosking.

## Sales Are Booming

Jim Joyella, Network Sales VP. told those present that "1981 is going to be a great year for all of us because we are going to leverage strength from 1980 into 1981 by concentrating on those advertiser categories with the greatest growth potential." He elaborated further about this area, singling out "small computers; copiers, air freight companies, corporate ads, financial ads, plus revenue from insurance and investment firms."


OUTGOING SPEECH - WMAZ/MA con VP/GM AI Sanders, outgoing Chairman of the CBS Radio Affiliatos Association, delivers his remarks during the affiliates meating in Phoenix.


DGGGES GETS GOLDEN MME - RO tirling CBS Radio Prasident Sam Cook Diggas (laft) raceives a spacial Golden M/ke award from Broadcast Group Presldent Gene Jankowski for 30 vears' service to the network

## At The Nets

## ABC

Net makes several major announcements, including 96 music specials planned for 1981, a $200 \%$ increase over this year. These include the FM Net's 26 -hour music special sponsored by Dr. Pepper, "With Love From Central Park: A Rock ' $n$ ' Roll Valentine," which will air in three segments beginning February 14; and also an 11-hour program on the Contemporary Net called "Super 70 's +1 : Decade To Decade In Music.'

Entertainment Net will carry "Country Greats In Concert," featuring Tammy Wynette on Saturday ( $10-25$ ), and on the same day the FM Net will air "Supergroups In Concert" featuring Alice Cooper.

New affiliates: (Contemporary) KROY/Sacramento; WTSN/ Dover, NH; KIIZ-KIXS/Killeen, TX; (Information) KDEM/Deming, NM: KTFS/Texarkana, TX; (Entertainment) WNIR-FM/Kent, OH: KCRI/West Helena, AR.

## CBS

Anne Murray to be interviewed on Saturday \& Sunday (25-26) in net's second presentation of "Between The Lines," a series of 20 -part specials highlighting contemporary entertainment stars

Jane MacCallum named Sales Promotion Manager.

## NBC

Network VP of Market Development Charlie Strehan just released "Greater Sales/Higher Profits: A Proven Method Of Testing A Radio/TV Mix." Guide outlines how effective network radio can be in addition to other advertising expenditures for a brand product.

WMUF/Paris, TN is the newest affiliate.

## Enterprise

John Chanin is new Sr. VP/Broadcast Operations for the all-sports radio network

Sunbelt
New Dallas-based Sunbelt Network, Inc. debuted October 15 after a year of test runs on KRLD/ Dallas, KTRH/Houston, WCRT/ Birmingham, and other stations. The net will sell individual feature programs to advertisers in the specific markets they wish to target; initial offerings include programs covering travel, food and fashion, political opinion, and a handyman show, according to President James Johns. He also announced that Margaret Sinclair has been named VP for the net; she was most recently Director/ Creative \& Affiliate Services for the RKO Radio net.


## Sales Talk

## Arlington Heights, IL

WWmm-FM/Arlington Hts., IL sold by N.W. Community Broadcasting to Wynwade Properties Trust through Blackburn \& Co. pending FCC approval for \$577.500.

## Arcadia, FL

Keith Morton \& Co. announced the sale of WAPG \& WOKD/Arcadia, FL, pending FCC approval, from Arcadia-Punta Gorda Broadcasting to Dr. William N. Dakos for $\$ 300,000$.

## Crystal Lake, IL

WIVs-WXRD/Crystal Lake, IL sold through Blackburn \& Co. pending Commission approval from Lake Valley Broadcasters Inc. to Katy Communications for $\$ 838,000$

## Two Rivers, WI

Richard A. Shaheen Inc. announces the sale of WQTC-FM/Two Rivers from Paragon Radio Network Inc. to Seehafer Broadcasting Corp. for $\$ 500,000$, awaiting FCC go-ahead.

## Washington

Outlet Co., owners of WTOP/Washington, has announced plans to sell off most of its retail stores, 91 in all, to United Department Stores based out of Trenton, NJ, for $\$ 33.5$ million in cash plus a note for $\$ 5$ million Outlet President Bruce Sundlun said, "The funds will be used to reduce debts on a recently purchased TV station." Outlet has revealed plans to take the remaining profits from the sale to look for more broadcast properties. It currently owns five TV and seven radio stations.

## CBS/FM

CBS-FM O\&O executives and broadcasters repped by CBS-FM National Sales were in New York October 1 and 2 taking part in a twoday sales seminar. Speakers included CBS Radio Sr. VP Bill Grimes and CBS Radio Director of Retail Marketing Lawrence Ostrow. Panelists for a session on "Owning Your Own Radio Station" included WWYZ/Hartford President Preston Gilmore, WWDE/Norfolk Chairman Larry Saunders, and WAVA/Washington President/GM Alex Sheffell.

## Blair

Mary Jean Parson takes over as Director of Administration for Blair Radio \& TV. She was formerly ABC. Inc. Director of Planning and Corporate Relations.

## JOHN LENNNON IS ＂STARTING OVER＂

 RIGHT WHERE HE LEFT OFF！ STARTING OVER＂

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## 

BiEAE ES JOHN LENNON
（Just Like）Starting Over（Geffen）
62\％of our reporters on it．Moves：Up 2，Same 1，Down 0 ， Adds 139 including WNBC，WBEN－FM， 96 KXX ，WCAO，F105， JB105，WPGC，94Q，Q105，WDRQ，CKLW，KBEQ，KRLA， KIIS－FM，KFRC，KJR，KPLZ，KIMN，KUPD．See Parallets， will debut next week．

PRODUCED BY JOHN LENNON， YOKO ONO AND JACK DOUGLAS


LENONO

STEPHEN BISHOP＇S FIRST WARNER BROS．SINGLI SOUNDS LIKE STEPHEN BISHOP＇S NEXT SMASH HIT！

＂SIMND A LITHTHT TOVIT MY WAX （TITKI ATWAYS）＂ STHPPITHN BIStiOP

PRODUCED BY MIKE MAINIERI AND TOMMY LIPUMA
苗
ON WARNER BROS．RECORDS


## PORTRAIT OFAN ERA

# WESTWOOD ONE ANNOUNCES ${ }_{\text {Its available now, the most exciting radio }}$ 

 special ever produced, The Rock Years: Portrait of an Era. And the immediate response has been phenomenal. Already, stations like KMET, WNEW-FM, WMET, KZEW and WSAI-FM have obtained exclusive rights to this programming/ sales/promotion package for their markets.THE CONCEPTThe Rock Years is an exciting 48-hour, year-by-year review of the most significant albums and cultural events of the past 16 years, 1965 to 1980. It's an AOR music special (up to $70 \%$ of each hour is music) with a new twist: The Rock Years is the most flexible special ever produced. Each year is covered in a selfcontained, three-hour block. So the program can either be run as a continuous week-end spectacular, or stripped in any multiple of three-hour blocks.

THE ARTTSTS The Rock Years features the most significant groups from the perspective of the past and today. The artists speak through both their music and their words in exclusive interviews: Mick Jagger, Graham Nash, John Entwistle, Gregg Allman, Grace Slick, Paul Kantner, Jerry Garcia, David Lee Roth, Dave Mason, Carlos Santana, Ted Nugent, Bob Seger, Jack Bruce, Stevie Nicks, David Bowie, Ann Wilson, and all the rest.

THE MUSIC The core of The Rock Years is music: the most important tracks from the most important albums of each year. The Rock Years is informative, but most important, it's entertaining: 48 hours of the greatest music of the past 16 years. And it sounds better than ever, through the use of original studio master tapes supplied by artists and record companies, special half-speed master discs and high-quality import pressings for greater dynamic range and decreased surface noise.

THE ROCK CUETURE The Rock Years deals with more than music. It's also the story of all the changes we've gone through: changing lifestyles, the drug revolution, the sexual revolution. And it's the story of the great events that shaped a new generation: Monterey Pop, Woodstock, Altamont, The War, Watergate. Each year, The Rock Years features an in-depth, produced, mini-study of one important issue; things like: Beatlemania, The Great Festivals, Flower Power, The Struggle For Women's Rights, and Pot Politics/The Battle Over Legalization.

CHE PEOPLE The Rock Years is the product of one of the most impressive collaborations in the history of rock radio. It comes to you from West wood One, the country's \#l producer of national radio programs and specials like: Off The Record with Mary Turner, The Great American Radio Show with Jeff Geld, Spaces \& Places and Dr. Demento. The entire project has been created by Bert Kleinman (producer of The History of Rock and Roll, Album Greats/A History of Album Rock and Profiles in Rock) and consultant Jeff Pollack, widely recognized as one of the nation's leading programmers. Executive Producer is Norm Pattiz. The Rock Years is hosted by KMET veteran air personality David Perry. Production has been created by Ron Harris whose credits include: Album Greats, Profiles in Rock and national spot campaigns for such groups as Fleetwood Mac, Devo, Paul Simon and Rod Stewart.
THE TOTAL PACKAGE The Rock Years is more than a music special It tis designed asa programming/sales/promotion package by professionals, for professionals. Properly scheduled, The Rock Years can be the center of a major station promotion. Along with the show, you'll get a wide range of promotional tools: live promos, recorded promos, ad ideas, contest ideas, merchandising ideas and more. And The Rock Years, properly marketed, can produce a major increase in sales and profits, with 10 minutes per hour available for local sponsors.


The Rock Years can be a major event for your station, an important tool to boost audience and sales. So to lock up exclusivity for your market, call West wood One today at (213) 204-5000).

WESTWOOD ONE<br>9540 Washington Boulevard, Culver City, California $90230 \bullet(213)$ 204-5000.

## W/HAT'S NEW

## Records Up 20\% As WCI Hits Highest Third Quarter

Substantial gains in revenues and earnings from Warner Communlcations music division helped oftset a bad quarter for films as WCI set new
records for profits and revenues in the third quarter. Overall earnings were up $31 \%, \$ 24.3$ million to $\$ 31.9$ million, while revenues climbed $33 \%$

## New Tricks For

## Computerized

Cassette Deck


Nakamichl's new 10002XI computerized cassette deck has a number of impressive capabilities. A 20 -second automatic calibration system puts a series of test tones on a tape, rewinds it, plays the tones back, and stores in its memory the best bias, level, and equalization values for the tape. It also aligns recording and playback heads for each separate cassette, in creasing performance abilities, and coder up to 15 selections inaudibly playing them back in any sequence. The 1000 ZXL 's cost is in line with its capabilities - $\$ 3800$
trom a year ago, \$396.6 million to $\$ 527.7$ million.
The music division, encompassing records and publishing, showed a $20 \%$ prolit growth, $\$ 14.3$ million to $\$ 17.3$ million; revenues rose a similar amount, from $\$ 166.3$ million to $\$ 199.8$ million. The toys and video games division was the big jumper with income up almost $400 \%$ over last year

## "That's Incredibly <br> Remarkable"

Spoofs TV
"Reality" Shows

Using radio's capacity for exer cising the Imagination, Studio B's new "That's Incredibly Remarkable" hopes to eclipse the astonishing feats depicted on TV's "Real People," "Those Amazing Animals," "That's Incredible," "Those Vivacious Vegetables," and the rest of the crop of socalled "reality shows." The syndicated radio offering plans to present a couple who'll devour an entire 747 jet airliner before the audience's ears, and similar feats of astounding irrelevance, complete with gushing commentary trom hosts "Tracy" and "Bob." Free demos of the satirical program, produced by Alan Barimon, are available trom Studio B principal Merrill Barr at (800) 421-4498

## Wall Street

## Journal

## Daily Radio Reports Ready

Beginning November 17, the "Wall Street Journal Report" (R\&R 10-3) broadcast via satellite will be heard 17 times dally at participating radio stations, not weekly as reported here. Everything is on schedule, according 10 "WSJ Report" Alfiliate Relations Coordinator Gig Barton

Included in the 17 dally Iwo-minute reports will be exclusive business news actualities from the WSJ's worldwide news centers and from Dow Jones bureaus Director of Broadcast Services Bob Rush noted that among stations already signed for the feature are WMCA and WNCN/New York. KTRH/Houston. WRC/Washingion, and KSTP/MInneapolis.

## Classical Music Stations Attract Ad Dollars

Classical music once the solace of the prerock generation and a lew young "longhairs," has recently un dergone a listening metamorphosis The 25 -35-year-old members of the postwar baby boom generation are blossoming into a burgeoning group of diverse individuals, many of whom have become loyal to their local classical music station. So much so in fact, that this format has increased hreelold (trom 87 to 235 stations) in the past seven years.

This increase has not gone unno ticed by advertisers aware that the average classical music listener ha a good education, a high income, and an above-average intelligence, while tending to form a loyal audi ence supportive of a station's advertisers. With this built-in, highly at fluent audience, it's not surprising
that a recent survey conducted by the Concert Muslc Broadcastor Aseoclátion of 20 commercial clas sical format stations uncovered 34 percent gain in advertising reve nues between 1978 and 1979. The greatest level of increase was ap parent among those producers o luxury and imported cars, imported beers, wines, and high-end audio equipment, as well as resort areas, investment and financial manage ment services, airlines, bottled water, and corporate image

This advertising bonanza comes not a moment too soon for the many stations which have fought for sur vival and ad dollars for years, not to mention heavy competition from the public-subsidized classical music stations. Mozart and Beethoven can breathe a little easier for the time being.

## PRO:MOTIONS



Detry Named U.S. Carrere President; Rogan VP/Promotion
The France-based Carrere label, distributed by Atco here. has appointed Jean Louis Detry Preaident of the American la-
bel. He had assisted founder Claude Carrere with French operations previously. At the same time, Tom Rogan was named VP/National Promotion. He was National Promotion Director at CTI and worked in promotion at Motown before that

Brack Named Boardwalk Director/Secondary Promotion
Steve Brack has been named Director/National Secondary Promotion for Boardwalk Recorde. He comes to the labrel from. E/P/A where he wa West Coast Product MansLer. His responsibilities will in clude marketing and merchan dising plans in secondary mar kets as well as promotion.


Steue Brack

## Hartz Named Ad/Promo Director At Watermark

Peter Hartz has been appointed Director of Adverising, Promotion, and Publicity for the Watermark syndication firm. He was most recently Director of Operations at syndicator Golden Egg, and is a founding board member of the Associstion of Independent Radioproducers. He replaces Executive VP Chuck Olsen, who departs to form his own independent consulting firm producing graphics packages, with Watermark a major client.


## WESTWOOD ONE•SALUTES!



FIRST WEEK!


NEIL DIAMOND

## Love On The Rocks (Capitol)

71\% of our reporters on it Moves: Up 0, Same 0, Down 0, Adds 164 (which is a new one day record for total adds") including WNBC, WBEN-FM, WFIL, WROR, JB105, WPGC, KVIL, KRLY, Z93, Q105, WLS, WDRQ, KS95-FM, KSLQ, WGCL, WOKY, KEARTH, KFRC, 13K, KJR, KIMN, KOPA. See Parallels, will debut next week.
THE FIRSTHIT SINGLE FROM

(2) Gorvens
'Destiny works in devious ways its wonders to perform," as the seldom-quoted aphorism goes. Last week I was guesting on a soon to be seen "Bob Hope For President Special" on NBC-TV, and worked a magnificent day with another one of my all-time comedy heroes, Jonathan Winters. Lovely Jayne Kennedy and I are the anchorpeople on Bob's giant twohour special before the national election . . . and I would roam America chatting with prototypical voters (all played by the multi-talented Johnny Winters).

During a tape break, J.W. (as he is seldom referred tol was telling me how much he has always enjoyed the magic of radio with its theater of the mind. And before I could chant his now famous litany of "Don't touch that groundhog, Baby Elizabeth, you don't know where it's been!" Jonathan revealed that had WBNS in Columbus, Ohio given him a $\$ 5$ raise some years ago he would have been happy to remain a morning deejay in that city.

Both he and Jack Buck (now famous for his great sportscasting ability at KMOX/St. Louis and CBS Network Monday Night Football) were together at the station, and according to Johnny were making about $\$ 125$ a week in the early 50 's. When they didn't get their much lusted-for raise, Winters split for New York and Buck to St. Loo, and their careers took off.

Brooke Shields was just finishing some shots on Stage 3 in beautiful downtown you-know-where when Jonathan shuffled out of his dressing room as Maude Frickert. The prop department had festooned the walls of her make-believe living room with antimacassars, a rug, her dog, and dozens of photos of muscle men, strange fellows wearing stranger hats, and assorted bits of nostalgia
that brought millions of sight gags to mind for Johnny. He pointed to a ruffled still life painting and said, a la Maude Frickert: "See that painting, Mr. Owens? That's one of mine. Grandma Moses took my style . . . except she did it by numbers, and sold hers by the road to people passing by in cars!"
The cameras then started rolling (with no script - which is exactly the way Winters works best). "Have you ever met Bob Hope?" I asked the kindly white-haired old lady sitting there in her rocker (off her rocker) smiling and smoking her abiquitous cigar.
"Well yess . . . it was during one of those wars," she replied. "World War Two?" I queried. "Yes . . . that's the one see that photo of those three men?" I nodded. "They took me to see Bob at a USO show." The photo looked like a 1905 shot with three guys wearing various hats of an indescribable nature. "See the one in the middle? He got fresh with me, so I had to strangle him with my scarf. You know, Mr. Owens, I had five husbands and they all died violently. I have two of them stuffed in the cellar if you'd like to have a look at them!"

|  | YEARS AGO TODAY |
| :---: | :---: |
|  | JIM JEFFRIES NAMED EPIC NATIONAL PROMOTION DIRECTOR - Moves from similar Job at GRC |
|  | TONY MARTELL APPOINTED CBS VP/MARKETING IN NASHVILLE |
|  | nUMBER ONE FIVE YEARS AGO: "Bad Blood" - Nell Sedaka (Rocket) |
|  | NUMBER ONE COUNTRY: "ROcky" - DIckey Lee (RCA) |
|  | NUMBER ONE LP: "By Numbers" - Who (MCA) |

## World Series Lode Basis For NBC Grand Slam

The ratings gold mine that is the World Series help6d NBC demolish its competition for the Nielsen week ending October 19. NBC racked up the top six programs (led by the four games which penetrated into prime time last week) and elght of the top nine, with two pregame shows scoring high placement. In a baseball-saturated week, country music really showed ils strength, as the CMA Awards telecast gave CBS its only top ten entry (at 10 th) NBC won the week by almost 10 full ratings points, amassing an average of 25.5 to 15.9 for both $A B C$ and CBS.

Game number flve between the Phillies and Royals was the week's top show with a 35.3 rating, followed by games number two, one, and three. In flith was "The Outlaw Josey Wales" (NBC Sunday movie), followed by 6) "CHiPs" (NBC) 7) "That's Incredible" (ABC) 8) the pregame show for the first game (NBC) 9) the pregame show for the second game (NBC), and 10) the CMA Awards (CBS).
" $M$ * $A^{*} S^{*} H^{\prime \prime}$ (CBS) led the second hall of the high-raters, followed by a tie for 12 th between "Love Boat" (ABC) and a Carter-Mondale political message on the same network. Next were 14) "Piranha" (NBC Thursday movie) 15) the pregame show for the third game (NBC) 16) "Monday Night Football" (ABC) 17) "Dallas" (CBS) 18) "Little House On The Prairie" (NBC) 19) "Other Side Of The Mountain" (NBC Monday movie), and 20) "Fantasy Island" (ABC).

NBC UNVEILS FALL SCHEDULE - With winter approaching, NBC took the wraps ofl lis new-season series schedule this week. Two dramas, "Walking Tall" and "The Gangster Chronicles," plus two comedies, "Number 96" and "Fitz And Bones" (starring the Smothers Brothers) will debut in December and January, while "Speak Up America" was officially cancelled and "Harper Valley," "Sanford," and "Boomer" were placed on hold but should debul later. The new "Barbara Mandrell \& The Mandrell Sisters" variety show debuts November 18, "Marie" (starring Marie Osmond) bows December 5, and the "Steve Allen Comedy Hour" begins a regular run December 2. On November 1, virtually the entire original "Saturday Night Live" cast (except for John Belushi) will reunite for a special "Weekend Update" election eve special, while the all-new "Saturday Night Live" kicks off November 15.

MUSIC ON TV: The October 24 edition of "Solid Gold" features the Commodores cohosting, plus Johnny Rivers, Leo Sayer, 707, T.G. Sheppard, John Stewart, and Pete Townshend. . . The Cars are on "Rock Concert" November 15 ...Jacky Ward appears on "John Davidson" November 3 . . . Linda Ronstadt participates in the "Muppets Special" November 1

## VIDEOSCOPE:

NEM'S THE (NEM) study (R8R10-10), toward videocassette recorders. A sampling of the general public was asked their Interest level in buying a VCR in the $\$ 600-\$ 1100$ price range, with a decided lack of enthusiasm recorded: $\mathbf{4 5 \%}$ not interested, $25 \%$ not very interested, $\mathbf{6} \%$ eager to buy. The survey also covered use of VCR's by present owners. $43 \%$ use them to view shows whenever they want to, $38 \%$ to record movies (only a small percentage rent prerecorded films), $25 \%$ for entertainment specials, $16 \%$ to tape sports events. As for video games, $88 \%$ had heard of them, but just $17 \%$ owned one, and a mere $4 \%$ are "very likely" to buy one in the $\$ 50$ $\mathbf{\$ 1 6 0}$ price range . . MCA PREVIEWS DISCOVISION - MCA showed off its DiscoVision software along with Magnavox's Magnavision player and Pioneer's compatible Laser Disc player last week on the occasion of the system's introduction into the L.A. market, with national avallabllity set for December 1. Some of the videodiscs projected for release soon are "The Blues Brothers," "Xanadu," "Jesus Christ Superstar," and "FM," plus music discs featuring Abba and Loretta Lynn

ERR WAVES
BY BOBBY OCEAN


## TLTE पนL.CF M, MAEBE

A ssure your market positioning with a fresh new approach ro image ide tification from Soundshop, Inc., soon to be the new leader in俍 ID's are developed by radio people for radio people, meeting the most demanding standards of quality and professionalism.

The Soundshop's Broadcast Operations. Division is staffed with seasoned professionals commited to further broadening the scope of the Soundshop's industry-wide reputation established through award winning albums, records and jingles for products that are household words.

We are a full service imagemaker, ready to meet your radio, television, print and promotion needs. Let us show you how to employ effective custom ID's at prices competitive with what you are paying for syndicated material. Call us today.

$4010+10$

| WXLO | WAXY |
| :--- | :--- |
| KRLY | WKIX |
| KEARTH | KHYT |
| KRLA | KVOL |



# "When We Get Married " 



Produced by Larry Graham for Maui Music Productions On Warner Bros. Records

## [ RGR/Friday, October

As the Diana Ross rumors continue to sizzle, it now appears that she will most likely resign with Motown. Reportedly CBS and WB are second choices at this point. The earlier talk that Geffen Records would be Diana's new label was adamantly denied by Mr. Geffen himself.

Street Talk congratulations to Capitol Recodds VP Bruce Wendell on one of the more exciting Tuesdays of his career. Not only was Neil Diamond the most added record but the Phillis took the World Series . . . both events happening on the same day ( $10-21$ ). Bruce, as you may know, is the world's biggest fan of both Neil Diamond and the Philadelphia Phillies.

Word out of Music City, USA is that WLAC/ Nashville will convert its 50 kw signal to a News/ Talk format in the very near future, perhaps even before the fall book ends. Sudbrink Broadcasting, which recently purchased both WLAC and WKQB from Billboard Publications, announced to the WLAC staff that the format shift will happen when Sudbrink officially takes over. WKQB will remain AOR.

Street Talk picked this one up from a good source back east . . . newly-appointed PROUSA President David Braun may have more consolidation plans coming for the record compang. In fact we heard the pessimistic speculaton that only one of the current three Polygram labels will survive into 1981.

We understand that no papers have been inked yet, but look for longtime WMAQ/Chiago morning man Lee Sherwood to become the new KHJ/Los Angeles AM drive personality. The KHJ Country crossover is due around November 1. Meanwhile, Sherwood's exit from WMAQ leaves a large vacancy. Interested parties might do well to contact WMAQ PD Bill Menes. Other new KHJ staffers include: Lon Heston, formerly of WJJD/Chicago and WMAQ, who will be Charlie Cook's Assistant PD and handle middays; Bob Shannon, who was last at KFI/Los Angeles, doing afternoons: and Janine Wolf from KWJJ/Portland filling the early evening shift.

Drake/Chenault's syndicated "Satcon I"" will air on 140 stations beginning today (10-24) at 6 pm , running through Sunday ( $10-26$ ) at 6 pm . The "concert of the mind" will definitely let listuners know that satellite technology is on its way to radio.

Barry Freeman has joined the family at Boardwalk Entertainment as West Coast Regional Promotion Director. Boardwalk. incidentally, has purchased from ATI Records the Tierra record "Together," which has been a top 5 hit all over Los Angeles.

Scott Robbins has been promoted to Operations Director at WCKX/Tampa (formerly WOKFI, with Robert W. Walker being named as WCKX's new PD.


## . . . Losers Weepers

The 1980 World Series may be history, but the two cities of Philadelphia and Kansas City may never be quite the same. Remember, this hoopla was quite new to both towns, but the inter-city bets were strange as usual.

For starters, Pennsylvania Senator John Heinz risked 25 pounds of Philadelphiastyle soft pretzels in support of his team. Taking the wager was Kansas Senator Bob Dole, who lost 25 pounds of prime Kansas City beef betting on the Royals.

Meanwhile, on the radio scene...
KBEQ morning man Mike Beach bet "the performance of a striptease artist" and a quart of whiskey against a 6 -foot hoagie and a case of beer. The Philadelphia radio winner was WIOQ's Harvey In The Morning. Perhaps Harvey will invite Sentor Heinz over to watch the stripper and have a drink, if the Senator will bring the steaks!

Jhani Kaye resigned as Program Director at KINT/EI Pase, and he has been replaced by Jim Zippo, who was promoted from within the station.

Jan York has exited her National Promodion Director position at Solar Records and can be reached at (213) 276-0384.

Don Schaeffer has joined the WROR/ Boston airstaff in the $6-10 \mathrm{pm}$ shift, leaving WFLY/Albany, where he had been Operations Manager.

David Simpson has moved up from WICH/ Norwich, CT to the 7pm-12mid show at WPRO/ Providence.

Gerry Peterson, PD at KFRC/San Francisco, is a thing of the past . . . well, actually. Gerry has decided it s time to go "legit" after all these years. and so he's officially dropping the Peterson alias in favor of his real name Gerry Cage. You might remember a few years back when Hal Martin, then PD of KFRC. made a similar move to his real name of Michael Spears. There must be something about KFRC that makes programmers want to face reality perhaps it's the other 46 signals in the market (whew!).

Finally, Street Talk congratulations to R\&R's own VP/Business Affairs. Bob Mardashian and his wife, Kris, on the birth of their second daughter, Kimberly. Naturally, Kimberly made her debut on R\&R's deadline day, Tuesday (10-21).

## THE ELECTRIC WEENIE, RADIOS NUMBER 1

 GAG SHEET GETS LETTERSDR. DON ROSE, KFRC . . . "Greetings, Tom. Great to get together with you in Hawaii! And continued success with the Electric Weenie. You just keep getting better! All the best, Dr. Don."

## RECORD BREAKERS FROM COLUMBIA



From the album frliass HOUSZGH rcessa4
Produced by Phil Ramonc in accociation whith fome fun



BILLY JOEL
Sometimes A Fantasy (Columbia) $58 \%$ of our reporters on it Moves: Up 101, Same 27, Down 0, Adds 7, WGCL, KLAZ, WLAC, WMEE, WNCI, WHOT, WKXY, PRO-FM 23-18, KDWB 18-14, 13K d-24. See Parallels, charts at number 29.
"Il will be vital to impress the" advertiser with the idera that the ratings will be received much later than in past years."

## Sales Implications Of Quarterly Measurement

Arbitron's extenderl surveys are looming closer and closer! With seven additional markets due to get the 10 -week winter sweep starting in January. and with all remaining markets getting the 12 . week survev next spring. concerned broadeasters nationwide are trving to figure how to make the best of the new survey tool. At the recent NRBA convention a number of vou expressed an interest in knowing more albout how to program, budget. and promote for these sweeps. However, I think it is also important to keep in mind the implications of Quarterl Measurement for vour sales effort. The station that is best prepared to deal with these alpects of QM will be a step aheal of the competition.

## Advertiser Seminar Helpful

In going around the country doing missionary work on the issue of the extended surveys, one tactic that I've seen stations adopt successfully is a seminar for local agencies and advertisers. At such a seminar an informed source can speak for the station and position that station as most knowledgeable on this new survey animal - and what it means to the advertising community. The station that speaks authoritatively on the issue of Quarterly Measurement can thus help to solidify or create the impression that such a station is the sales/research leader in the relevant community.

What to cover in such a session? Three main ingredients come to mind, but there may be others that could be applicable in your situation:

1. How the surver will be conducted.
2. What the delayed release of the data will mean to advertisers
3. Why Quarterly Measurement may mean more ad dollars for radio. Let's look at each of

Let's look at each of these three key areas.

## How QM Works

If an Arbitron representative has not been in to) speak to the local ad community on Quarterly Measurement, or if you did like to add some extra insights, this is an important area to cover. Advertisers need to be aware that the surveys are being stretched to either 10 weeks (winter and summer) or 12 weeks (spring and fall), and that the sample used for the former four-week survevs is being apportioned over the longer time period. With the
longer surveys it's hoped that unusual events or promotions will have a diluted impact on the estimates.

## Later Delivery Likely

It will be vital to impress the advertiser with the idea that unless there is a vast streamlining of the Arbitron processing system, the ratings will be received much later than in past years. For example, in most markets the A/M ' 80 survey encled May 7. Books were received throughout June, July and August. Next spring, however, the survey does not end until June 10. Thus, the earliest reports will probably not hit the streets until the latter part of July, with most stations getting their spring numbers in either August or September. This year, for example, the QM markets had their survev close on May 21, with the top three markets getting their estimates on or about the 4th of July.

There are some other items here worthy of mention to advertisers. First, in markets only surveyed once, the A/M ' 80 data will be long-used for buys, while the metros swept twice will see the $\mathrm{O} / \mathrm{N}$ ' 80 estimates referred to more often than normal. This will be due to the later delivery of the

## Week In Review

## Advisory Council Gets Good Marks

Feedback from the 1980 Arbitron Radio Advisory Council questionnaire indicates that most of the 386 stations responding felt positively about the Council's efforts. Approximately $\mathbf{7 5 \%}$ rated the Conncil's involvement on behaif of radio as excellent or good, while almost $60 \%$ thought the group was performing better than two years ago. Other key results showed that almost $71 \%$ of those returning questionnaires felt positively about Quarterly Measurement, and that approximately $54 \%$ agreed that stations which engage in ratings distortion activities should be delisted from the relevant ratings book.

## Arbitron Promotes Streiker

Stephen Streiker, formerly Client Service Rep resentative for Arbitron Radio, has been promoted to account executive. Streiker will be serving the Southwest from Arbitron's Dallas office.
are aware that anyone using figures from the QM monthlies is doing so without approval from Arbi tron.

## More Dollars For Radio

A statement uttered by many a media buyer or advertiser goes, "When is radio going to grow up?" This is a slap at what some perceive as the immaturity of radio, evidenced by hypoing pro-

## "With buyers being aware that good numbers are more likely based on real popularity, rather than just a hyped book, radio may be able to wean away some dollars from other media."

Spring " 81 numbers, meaning that buys for back-to-school and some of the fall and holiday campaigns will be made on "old" books in many cases. If advertisers want to use the latest figures from the Spring ' 81 survey it will mean they must delay the buys. Bringing this to the attention of the local ad community may be a real service in their eves. since many probably had not considered that aspect of the Quarterly Measurement procedure. One other item to mention here . . the monthly reports that Arbitron may issue in your market are not to be used for sales purposes. It inight be useful to state this to the advertisers so that they

## Q\&A

A question came in from Portland, OR this week, inquiring, "With the Quarterly Measurement monthly data being based on approximately a third of the usual in-tab, will the station shares be lower also?"

No. the station shares should remain relatively stable. Remember that shares are based on artual radio listening in a given universe, and in this case the universe will be the diaries reported in each monthly QM hook
motions, inconsistent sales efforts, and a level of professionalism generally thought to be lower than that of TV. However, with the longer survevs and the resultant increase in the maturity of radio's marketing effort - less hypoing, more consistent advertising, promotions and programming radio can be said to have "grown up." With buyers being aware that good numbers are more likely based on real popularity, rather than just a hyped book, radio may be able to wean away some dollars from other media. At the very least, the image and maturity of the radio industry should be enhanced by Quarterly Measurement.

Stations that keep the above points in mind can make Quarterly Measurement work for them. Now that the sales effort is in tune with QM , we'll delve into more insights that can help the programming and promotional areas of doing well under the extended sweeps. Stay tuned till next week.

Jhan Hiher. former Jhan Hiher. former
Manager of Radio MarManager of Radio Mar-
ket Reports for Arhitron. is R\&H Revearch Fiditor. Contact Jhan with any research or ratings question voumay have.


## THE WAIT IS OVER. THE WANDERER IS HERE.




CANDID "SHOT" AT WOXI - Bringing the symbolism in Pat Benatar's "Hit Me With Your Best Shot" to life, Chrysalis rep Jim Sellers hauls off and lays one on WQXI/A tlanta PD J.J. Jackson as Pickwick's Johnny Bee looks on in an incredible simulation of tear and terror.


KFIV ON THE LAMBRETTA - KFIVIModesto gave away its "Mileage Marathon Lambretta" scooter to the listener who guessed the correct mileage a tank of gas would generate. Pictured with the winner Iseated on bikel are (I.r) air personalities Rocci Allen and Stuard "Bodacious" Chase and PD Rick Myers.


WZUU LOGS SUCCESSFUL PROMOTION - WZUUIMilwaukee presented the "Great Northwoods Lumberjack Show" at the Wisconsin State Fair, featuring axe throwing, canoejousting, saw cutting, and log-rolling, with station air personalities also trying their luck and reportedly scoring mis. erably (sadly, there was no log-keeping event for them to star in). Some star rollers are pictured above.


## What Could Beat Ventriloquism On Radio?

It has been said that when everyone warns you that your idea is a lower, you're on the right track to nuccess. Skepticn saw no use for electric lights, typewriters, even television. Consider the atupidity of putting a visual act like ventriloquism on radio. Really dunib. But sentrilopuist Edgar Beergen had Anierica's mom popular radio program 42 years ago, with him wisecracking dummy Charlic MeCarthy. Sunday nighta at $H$ diclock. Anmericans pathered their familien around those big fat conmole radion and stayed put for the "Chame and Sanborn Hour."

It was tough competition for straight drama. Acrosm the dial at CBS, the opposing show was "Mercury Theater of the Air" from Studio One, with Orwon Wellem and company. On the particular Sunday night l'm referring to, Ovtober 30, 1938. Bergen and McCarthy wrapped up their opening segment and went into a coffee commercial about 12 minutes past the hour. Dial switching ain't nothing new, so numerons people tuned across to check out CBS, and heard. "Io you still think it's a meteor. Professor?" "I don't know what to think. The metal casing is definitely extraterrestrial . . not found on this Earth . . IINTEIRIIUPTIONI Just a minute! Something's happening! Ladies and gentlemen, thim is terrilic! The end of the thing is beginning to flake off! The top of the thing is beginning to rotate like a acrew! The thing must be metal!"

The dial-switchers had tuned in late and were swept up in the mock news bulletins and interviews of the drama "Inva. sion Fronı Mars." the radio adaptation of H.G. Wells"s "War of the Worlds." with original story locations rewritten to New Jersey. Despite disclaimers, there were many believers. It sounded to them as though the East Coast was really being invaded by Martians who had flown rockets here. Unstoppable machines from Mars reached New York City within minuten "moving at express-train speed" and shooting a "heat ray" from mirrors. In Newark. NJ it was reported that twenty families in one block rushed into their street with wet handkerchiefs on their faces, trying to escape poison gas.

Some people were convinced they were about to die. The full story of listener reaction is gripping and awe-inspiring. and way too long to even summarize here. People who heard that historic broadcast never forgot it. Broadcasters tempted to air simulated news bulletins as drama learned how dangerous it could be. Welles was worldwide news. He was no dummy. though: what he did that night is remembered yet. while Charlie MrCarthy's lines faded quickly.

## Rip 'N' Read

## Green Monster Exceeds 50MMP

MONDAY, OCTOBER 27: The first vehicle to travel along the ground at more than 500 miles per hour was the rocket-powered "Green Monster." driven by Art Arfons sixteen years apo today. He established the world land speed record at 536.71 mph on October 27. 1964 . That's almost nine miles a minute. The record now is 622 mph , set ten years ago last week by Gary Galeelich in the "Blue Flame."

Nanette Fabray is 60 . Carrie Snodgrass is 34 . The first New York City subway is 76.

## End Of U.S. Shoe Rationing

TUESDAY, OCTOBER 28: Middle-aged Americans easily remember when sugar and shoes were rationed in the United States, because the national output was channeled directly into the war effort. Penicillin was sent to the batte zones but wasn't widely available for civilians. Americans were fighting World War II abroad, and at home the civilians got limited rations of cheese. meats. coffee, fuel oil, gasoline. fats, butter. canned goods, processed foods and - toward the end of the war - even shoes were rationed. The atomic bombs ended the war in August 1945. and on October $28-35$ years ago today - shoe rationing was ended.

The Statue of Liberty was dedicated in 1886. The use of fingerprints in crime investigation was first advocated in 1880. Columbus discovered Cuba in 1492.

The developer of the first polio vaccine. Dr. Jonas Salk. is 66 . Jane Alexander is 41 . Suzy Parker is 47

## The Wall Street Crash

WEDNESDAY. (CCTOBER 29: It really happened over a period of weeks, but today is usually noted as "the day the stock market crashed into worthlessness in 1929. From the Minneapolis Star: "Wave after wave of selling apain moved down prices on the Stock Exchange today and billions of dollars were clipped from values." Fifty-one years ago the Great Depression was on the verge of beginning. It would last through the end of the Roaring 20's and end as World War II began.

Weather experimentation noted its first proven success 33 years ago today when manmade rain put out a forest fire near Concord. NH in 1947.

President Gerald Ford signed the Equal Credit law six years ago today to put women on equal footing with men in obtaining loans and maintaining credit ratings.

Hank Snow's first recording session was in 1936. Kate Jackson is 31. Richard Dreyfuss is 33

## Atlas Shrugged Dynamically

THURSDAY, OCTOBER 30: Former 9 9 -pound weakling Charles Atlas was born in 1893. Angelo Siciliano was his real name. and he invented isomertic exercise as such. calling it Dynamic Tension.

Grace Slick is 41 . Henry Winkler is 35 . Arnold l'asario of Foxy is 30 .

## Halloween. A Dying Holiday?

FRIDAY. OCTOBER 31: The litlle witches and gollins in their flimas store-bought costumes will mob the streets tonight prowling for candy. But the observance of Halloween by kids going door-lo-door for handouts may be a dying thing. because of parents' krowing fear of poisoned candy aut similar perversions. Some communities have substituted neighborhood parties.

Head cowlady Dale Evans is fR. At that age you re not a cowgirl. Barbara Bel Gedden of "Dallas" is $\mathbf{5 8}$. Leee Grant in 31. Dan Rather is 49.

|  | This Week | Next Week |
| :---: | :---: | :---: |
| THE LARSEN-FEITEN BAND |  |  |
| PLUS VARIOUSGUESTS |  |  |

## LINDA RONSTADT GREATEST HITS



## VOLUME TWO

IT'S SO EASY • I CAN'T LET GO • HURT SO BAD BLUE BAYOU • HOW DO I MAKE YOU • BACK IN THE U.S.A.
OOH BABY BABY • POOR POOR PITIFUL ME • TUMBLING DICE JUST ONE LOOK • SOMEONE TO LAY DOWN BESIDE ME


WHAT DOES IT ALL REALLY MEAN?

## How To Use The Back Page

If you think you've heard this one already, don't turn the page just yet. Things have changed a bit since the last time we talked about this, and I may answer a few of the questions you haven't gotten around to asking yet.

First, the basics . . . there are 240 Contemporary Hit Radio stations whose information contributes to the Back Page each week. Each of those 240 stations is either format dominant within its market or exerts a significant influence on its city and the nation. Following the two major rating periods each spring and fall, all current and possible future reporters are evaluated based on their performance.

## P-1, P-2, P-3

All 240 stations are also sub-categorized into Paralle 1. Parallel 2 or Parallel 3. Parallel 1 consists of the for mat winners within the nation's top 30 population centers. Parallel 2 contains markets outside the top 30 with a metro population greater than 200,000 and some stations within major markets that are not currently format dominant. Parallel 3 is made up of stations within markets of less than 200,000 metro population (12+). Further, within each Parallel all stations are separated into one of four national regions: East. South, Midwest, and West.


R\&R's chart is a compilation of all the 240 playlists we receive each week. A weighting system is used making P-1 stations worth more than P-2's and P-2 stations worth more than P-3's. Black circled numbers (or bullets) are given to those records with significant upward movement at $60 \%$ or more of the stations reporting them that week. Generally, any song continuing to make upward progress on the chart will have a black circled number.

## BREAKERS.

Mone
This category is often thought of as "the gateway to the chart," and in a way that's true. Breakers are those newer records that have the greatest level of activity (other than the charted songs) on any given week. A general rule of thumb for Breaker status is $60 \%$ or more of all reporting stations playing the record. A Breaker
tells you that a majority of our reporters are playing the song. When a Breaker also debuts on the National Airplay/30, which most Breakers do, that also tells you that within the $60 \%$ or more playing the song, a significant number of them are showing it with favorable chart activity (debuts, good number jumps or even adding it with a number in its first week, etc.).

A Breaker is not, however, a guarantee of future top 10 status. When a song becomes a Breaker, that indicates that a large number of our reporting stations believe the record satisfies their individual criteria for airplay. As it turns out, most Breakers go on to become at least top 15 hits, which may prove that the collective opinion of the majority of our reporters (i.e., safety in numbers) is quite good.


All songs that have 50 or more radio stations reporting airplay on them in a given week are listed in New \& Active. Brief summaries of activity appear on the Back Page for these records indicating how many stations reported it, how many added it, and the relative movement of the song on all stations charting it (Ups, Downs, Sames).

## Others Cetting Significant Action

This category is an extension of New \& Active for records with fewer than 50 total station reports. Both New \& Active and Others are arranged in descending order of total airplay. As with N\&A, Others have brief airplay summaries on the Back Page for a fast look at what particular records are doing.


Inside R\&R are the Parallels themselves. These are complete airplay listings for all songs listed in New \& Active, Breakers, and most songs on the National Airplay/30. The records on the chart that have peaked and are on their way down are not listed in the Parallels.

## ADDS \& HOTS

This section lists all Parallel ' 2 \& 3 stations' five hottest records (with chart moves) and all their adds for that week. These pages also list all the reporters that did not report that week, which helps you quickly determine which stations are missing.

## PARAIIEL CNE PLAMESTS

All Parallel 1 stations reporting have their entire playlists reproduced under their logos on these pages. The five hottest songs are indicated by " H 's" and their adds are beneath their numbered charts. With this in formation you can have a precise idea what the P-1 stations are currently charting.

## The Evolution Continues

Now that we have increased the total number of CHR reporters to 240 and broadened the coverage of our national research, has the resulting information changed? Quite honestly, that was a concern of mine when we first increased our sample by 40 stations. However, after see ing the data for several weeks now, I don't feel the CHR information has been significantly affected by the change

What has happened is a general softening in the music that is "making it." Some may want to blame that on radio and others may feel that the record industry is overreacting by releasing too much ballad product. In fact both parties are responsible.

Radio has definitely changed. CHR now contains several sub-formats, four of which can be easily identified by the music they seem to favor: Urban Contemporary (KRLY/Houston, WXKS/Boston); Album-Oriented Contemporary (KWK/St. Louis, KUPD/Phoenix); 25+ Contemporary (KVIL/Dallas, WFIL/Philadelphia); and Traditional Contemporary (WLS/Chicago, KFRC/ San Francisco). Other sub-groups may be developing, such as Country Contemporary, and you may be able to identify still others. These changes in CHR are simply a reflection of what radio is doing to please a changing public

Fragmentation is at its worst in the major cities, where most of the nontraditional CHR's can be found. As more and more signals battle for the same demographics, stations have effectively used specialized music programming to capture specific psychographics. Without getting too technical, the realization that all $30-$ year-old men don't necessarily like the same kind of music makes the formatic sub-groups viable.

If you're concerned that one or more of the nontraditional CHR's are gaining too great an influence on our weekly data, stop worrying. The vast majority (over $75 \%$ ) of our 240 stations can still be classified as Traditional Contemporary; in other words, they are still interested in playing "the hits," whatever style of music
"the hits" happen to be.
Granted, within Parallel 1 there are representatives of all the format subgroups, but since we publish all the P-1 playlists every week, you can easily identify which stations you need to look at and those that have no bear ing on your own playlist decisions.

Some of you have suggested that R\&R begin breaking down the stations by subformats. There are two reasons I don't think the time is right for such a move first, the subgroups are still in transition, still evolving: and second, the traditional CHR's are still very much in control of our data. There may come a time in the not-so-distant future when such subcategorization becomes necessary, but it's not here yet.

## It's Your Decision

Remember, too, that R\&R is not attempting to tell you what records to play each week. Our information should assist you in making your own thoughtful playlist decisions. If you are among one of the three smaller format subgroups (Urban, Album, or $25+$ ), you have already predetermined what styles of music you will and will not play. The important thing to remember is not to prejudge any song based on anything other than sound. Some artists with an image in direct opposition to your chosen demographic or psychographic are fully capable of producing a hit that might be just right for your audience

The information we bring you every week is based on playlists we receive from winning radio stations all over the country. For these stations to continue to win, their music selection must be correct. Therefore, whatever musical tangents some of R\&R's reporters pursue, provided they remain basically contemporary, their playlists continue to provide all of us with a valuable national overview.

R\&R's aim is to give you the best and most factual, up-to-date information every week. Please don't ever hesitate to give us your comments or criticisms.



WTWR KEEPS DETROIT HOPPING - WTWRDetroit recent. ly hold its "Tower 92 Sock Hop." starring the Four Tops and Phillippe Wynne and foaturing hulo hoop. Twisk and Limbo contesis. PD Steve Edwards is picrured with the Queen of the Hop.


NEW DUO FOR KHYT - KHYT/Tucson receptionist Rannit Thompson Sat in on Bill Adams's morning show one day and the combinetion cllcked so well she's been named part of the ream. Picfured (hr) are Adams. Thompson, and PD Rich Brother Robbin.


JEEP SHOT FROM WARK - WQRKNVirginia Baach has customizad a CJ. 5 jeep and uses it 10 spor station stickers. The $\$ 12,000$ vehicla will be given perada. Pictured inside the jegp are (1-r) Virginis Beech Javcees VP Ken Kinard, Miss East Coast Surfing Championship Nancy Cartwright IWQRK sponsored that event, and station air personality Tom Winston.


WKTU CELEBRATES NY MUSIC WEEK - The recent "New York Music Weak" festival was sparked by the par ticipation of numerous radio stations in town. WKTU-FM put on the first concert a noontime show featuring Tyrane Davis, Junie Marrison, and B.T. Express at the Warld Trede Center. Pictured (If) before the crowd are WK TU air personality Johnnv Allen, Morrison, Davis, and WKTU personalities Rosko, Carlos De Jasus, and Joe Causi.


EXILE RETURNS HOME - Warnar/CuIb's Exile returned to thair hometown Louisville for a concert sponsored by WAKY. Pictured with the group is WAKY PD Mike Mc Vay fthird from lefl.


KZ-33'S EXPRESSIVE PROMOTION - KZ.93/Peoria staged its third annual "Zoo Dey" for 8000 attendees recently, feafuring concerts plus contests like a jello jump, a pizza-aoting competition, and a six-mile race called the "Zoo Run Run. "The station's Lou Patrick is picrured surrounded by KZ.93's "Body Expressions Girls, " who helped out with the festivities.


## RANDY MEISNER



RANDY MEISNER Deep Inside My Heart (Epic) 65\% of our reporters on it Moves: Up 54, Same 34, Down 0, Adds 41 inchuding WBEN-FM, WR, F105, JB105, 293, WDRQ, KSLQ, KIIS-FM, WOLF, WHYN, KRBE, KBFM, WLAC, WVIC, WNAM, WIKS, WRBR, KGW. See Parallets, will debut next week.

"That's All That Matters"

Produced by
Jim Ed Norman

| KILT on | WHIO on | KFOR on | WBAL on |
| :--- | :--- | :--- | :--- |
| WSB on | WALG on | KCUZ on | WOOD on |
| 98Q on | WHAS on | WCCO-AM on | KCRS on |
| WDEC on | KLAZ 37-35 | WHAG 33-23 | WFBG on |
| Q101 on | KAAY 25-21 | KVIL on | WDEF add |
| KMBZ 27-23 | KRMG 17-10 | WSBA on | WRVA add |
| KRIG on | WREC 29-25 | KGGF on | WSIX add |
| KOY on | WHMY on | WKHM on | WYSL add |
| KUGN on | WEVA on | WLTA on | WORG add |

## Mediatrend Estimates 5 relevant month.

This material is copyrighted by Media Statistics, Inc. Non subscribers to the Mediatrena service may not reproduce or otherwise use ithis informa tion in any form.<br>All share estimates are for metro average persons $12+$, MondayFriday, 6am-midnight.<br>A-AOR, B-Black, BB-Big Band, BM-Beautiful Music, C-Country, CLClossical, D-Disco, J-Jazz, N-Nows, O-Oidies, PA-Pop/Adult, R-Rock, RL-Rallgious, S-Spanish, T-Talk.

## San Francisco

KGO Swamps Competition; KCBS, KNEW Climb Steadily; KOME Rebounds, Up 11th3rd; KSFO Moves 14th-9th;
Hispanic KEEN Surges To 10th;
KOIT Drops $50 \%$, Falls To 20th;
KIOI, KABL-FM Also Slip From Top Ten

|  | Aug. '80 | Sept. '80 | Oct. '80 |
| :--- | :--- | :---: | :---: |
| KGO (N/T) | 7.8 | 10.1 | 14.0 |
| KCBS (N) | 3.2 | 4.3 | 5.6 |
| KOME (A) | 5.5 | 3.0 | 4.9 |
| KFRC (R) | 4.9 | 5.6 | 4.8 |
| KNEW (C) | 2.7 | 3.6 | 4.6 |
| KYUU (PA) | 3.4 | 4.2 | 4.5 |
| KSOL (B) | 4.4 | 5.7 | 4.1 |
| KNBR (PA) | 4.6 | 3.4 | 3.5 |
| KSFO (PA) | 2.4 | 2.8 | 3.4 |
| KEEN (S) | - | - | 2.8 |

## Philadelphia

KYW Rises With Phillies Excitement; WIP Rebounds 13th-2nd; WWSH Leads BM Stations As WDVR Falls From Top Ranks; WDAS-FM Slips Again; WIOQ Passes WYSP, Moves 11th-7th; WWDB Goes 15th. 10th; WUSL, WCAU Drop From Top Ten KYW (N) Aug. '80 Sept. '80 Oct. '80 WIP (PA)

| 11.3 | 14.2 | 15.4 |
| ---: | ---: | ---: |
| 5.3 | 4.0 | 7.1 |
| 3.9 | 7.9 | 6.9 |
| 7.0 | 6.2 | 6.5 |
| 9.2 | 6.4 | 6.2 |
| 10.4 | 7.2 | 5.4 |
| 3.7 | 4.0 | 4.8 |
| 2.8 | 4.2 | 4.7 |
| 6.9 | 5.6 | 4.5 |
| 7.9 | 3.0 | 4.4 |

 your ratings among these adults, you should hear "Something You Should Know," a 90 -second fascinating feature. PD's love it. GM's love it. Hear it and decide for yourself. For a free demo and market-exclusive option, call collect Mike Hesser at (805) 541-2966. Another ratings builder from.

## Dallas-Ft. Worth

KVIL Up 5, Regains Top Spot; KSCS Down 4, WBAP Off 2, KPLX Rises 11th-8th; KRLD Up Steadily,
WFAA Jumps Three, Moves 15th-5th; KTXQ Up Two, KZEW Rebounds 13th-9th; KNOK-FM, KFJZ, KNUS Slip From Top Ranks

|  | Aug. '80 | Sept. '80 | Oct. '80 |
| :--- | ---: | ---: | ---: |
| KVIL (R) | 6.1 | 6.8 | 11.6 |
| KSCS (C) | 12.6 | 12.5 | 8.3 |
| KRLD (N) | 5.9 | 6.2 | 7.5 |
| KTXQ (A) | 5.8 | 5.3 | 7.2 |
| WFAA (N) | 2.8 | 2.7 | 5.7 |
| KKDA-FM (B) | 5.6 | 7.8 | 5.6 |
| WBAP (C) | 7.4 | 7.4 | 5.5 |
| KPLX (C) | 5.7 | 4.2 | 5.3 |
| KZEW (A) | 6.8 | 3.6 | 5.0 |
| KMEZ (BM) | 3.3 | 4.9 | 4.4 |

## Denver

KBPI Up Three, Recaptures Lead; KOA
Down Two; KOAQ, KAZY, KLZ Gain;
KOSI-FM Jumps 11th-6th; KVOD-FM Up 15th-8th; KHOW-AM-FM Now Simulcast, Drop 2; KYGO, KPPL Fall From Top Ten

|  | Aug. '80 | Sept. '80 | Oct. '80 |
| :--- | ---: | :--- | :--- |
| KBPI (A) | 13.2 | 6.7 | 9.9 |
| KOAQ (R) | 8.5 | 7.5 | 8.1 |
| KAZY (A) | 9.6 | 6.7 | 7.7 |
| KLZ (C) | 6.7 | 5.2 | 6.6 |
| KOA (N) | 6.7 | 7.6 | 5.4 |
| KOSI-FM (BM) | 4.5 | 4.1 | 5.3 |
| KIMN (R) | 3.7 | 5.5 | 4.8 |
| KVOD-FM (CL) | 3.8 | 3.3 | 4.7 |
| KLIR (BM) | 4.9 | 4.3 | 4.6 |
| KHOW-AM-FM (PA) | 4.7 | 6.6 | 4.4 |

## WLS, WRCK Simulcast

air sound. No changes are planned at WLS. R\&R has also learned of recent administrative changes at ABC; both stations will now report to ABC-Owned FM Stations President Marty Greenberg (former WLS VP/GM), while ABC's Los Angeles stations KABC and KIOS FM will in turn report to ABC Owned AM Stations President Chuck DeBare. Reportedly Bouloukos and WLS PD John Gehron will also take on broader overall responsibilities connected with WRCK as well, although both Div-

Continued from Page 1 ney and WRCK PD Sandy Sander son remain in their positions

## Satcon

Continued from Page 1
Terry, which is a total fabrication.'
T. concluded, "I'm very optimistic. I think we're going to win this case. The next step is to get depositions and set a trial date. We're pushing for a date as fast as we can."

## Bullet

Continued from Page 1 sibilities immediately. While a successor is sought for his Operations Manager position, KPRIKOGO VP/GM Dex Allen will handle those duties

## Irmiter

- Continued from Page 1 has been in programming up to this point, and I will continue to keep a very strong hold on the overall programming aspects."
A new Operations Director will be named shortly at the station.


MILLS ABOUT K101 - Stephanie Mills met with K101/San Francisco staffers at a recent area Show. Pictured ll-r rearl are 20th Century-Fox VP Dave Parks, promotion rep Dave Marshall, K 101 PD Rob Sisco, and station Promo. tion Director Jeff Blouse; (l.r, front) 20th's Brende Geffner, K 101 MD Beverly Mire, 20th's Carol L. King, Mills, and air personality Sam Van Zanbt.


STRANGE BEDFELLOWS - KXOA/Sacramento air personality C.J. Stone gave away a waterbed in a dence con test. Pictured relaxing on the bed are (l-r rear) KXOA Asst. MD Debbie Dolly, air personality Rob Tonkin, a member of the "FBI Academy" (presumably no relation to J.Edgar Hoover), Stone, another academy member, and (front) an unidentified couple.

SYNDICOM
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805-541-2966


Most Added Hottest
Mall Diamond Bartora Streisand John Lennon Kenny Rogers Bruce Springateen Donna Summer

Music Kov: (DP) Indicates the song is gerting play duving certain parts of the day and/or nighe (RA) Indicates othe song was dropped from the playlisi then readded.

SOUTH Most Added Hottest
Neil Diamond Kenny Rogers John Lonnon Barbra 8trelsand Bruce Springateen Donna Summer
EAST parallgitmo

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| $\frac{\text { SOUTH }}{\text { PARALLEL TWO }}$ |
| :---: |
|  |  | Randy Melsner

ADDS \& HOTS
Music Key: IDPI indicatas the song is getting play during
the song was dropped from the playlist then poradeded.

|  |  |  |  |  |  | KHYTITucson, $\mathbf{A Z}$ Rich Brother Robbin <br> JOHN LENNON TEEAK MARIE <br> BARBRA STREISAND (dp) BARGY WHITE <br> DONNA SUITE (dp) Hottest: <br> STACY LATTISAW 2-1 ZAPP $9-6$ BRUCE SPRINGSTEEN <br> MINNIE RIPERTON 26 KENNY ROGERS $25-19$ <br> KEZR/8en Joee, CA <br> Bob Harto <br> NEIL DIAMOND AIA SUPPLY <br> Hotzest: KENNY ROGERS 5-1 CLIFF RICHARD 14-8 <br> HALL OATES 17-9 LEO SAYER 15-11 CHAIS CROSS 24-19 <br> KIDD/Monterey, CA <br> ChRIS Cross <br> AIA SUPPLY BAGBRA STREISAND NEIL DIAMOND <br> Hottest: QUEEN 1-1 DOOBIE BROS B-5 <br> STEPHANIE MILLS 10-7 KENNY ROCERS 15-9 STACY LATTISAW 28-1 <br> KGGI/Riverside San Bernardino, CA <br> Bod West <br> BRUCE SPRINGSTEEN <br> JIMMY HALL GANG <br> Hottest TIERRA BARBRA <br> KENNY ROGERS E-6 STACY LATTISAW 16.9 DIANA ROSS <br> KKXX/Bahersfleld. CA <br> JOHN LENNON <br> POLICE DIANA ROSS NEIL DIAMOND <br> GAMMA HOTEESE: BARBRA STREISAND $4-$ <br> $\begin{array}{lll}\text { DONNA } & \text { SUMMER } & 10-6 \\ \text { KENNY } & \text { ROGERS } & 14-10 \\ \text { AC/DC } & 21-10 & -23\end{array}$ <br> PAT BENATAR 29-23 KNBOTHEOTE WA <br> Gary Bryan <br> KIM CARNES JOHN LENNON BRUCE SPRINGSTEEN NEIL DIAMOND HARRY CHAPI <br> Hottest : <br> DEVO 13-7 CLIFF RICHARD 10-8 JACKSON BRONNE $14-10$ <br> KASHIEugene. OR <br> NEIL DIAMOND BARBRA STREISAND PAUL SIMON <br> ROBERT JJHN <br> GEORGE BENSON LINDA CLIFFORD BILLY BURNETTE <br> BARBRA STREISAND 2-1 KENNY ROGERS 22-5 <br> $\begin{array}{ll}\text { PAT BEENATAR } & 36-23 \\ \text { CHRIS CROSS } & 30-24\end{array}$ <br> Kse/Provo. UT <br> BARERA STREISAND <br> BRUCE SPRINGSTEEN KENNY ROGERS <br> DOOBIE BROS 1-1 KENNY ROGERS 7-2 JACKSON BROWNE 12 -B PAT BENATAR $19-12$ <br> PARALLEL THREE <br> KBOZB <br> Peulehits <br> NEIL JOH BARE <br> JOHN LENNON BARBRA STREISAND RANDY MEISNER <br> DIONNE WARWIC HOttest: <br> BO2 SCAGGS $1-1$ OLIVIA N-J $9-4$ KENNY ROGERS CLIPF RICMARD <br> xCBN/Reno. Nv <br> Lerry lrom <br> RORGIS <br> JOHN VAPORS AIR SU <br> Hottest: DOOBIt BROS 1-1 BARBRA STREISAND 6-2 DEVO 9-5 <br> KENNY LEO SA |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## PAPAIIEL CNE PLAYISTS

| wr | mosochum |  | (wegc | WxBw … | T102P |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PMo9\%wx |  | $=$ |  |  |  |
|  | W:BC77 |  | - | Q 020 | N+ |
|  |  | WBEN-FM |  |  |  |
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## PAUL

 SIMON
## "One-Trick Pony"

## AVERAGE MOVE + 5

WBIR-FM 38-33 KX 104 add
WCAO dob 28
F105 on
WRKO 27-24
KJR dob 24
WFBR dob 30 WHFM add WPST deb 31 WKEI add KINT on KSRR dob 28 KREE 28-25 KWIC add KLAZ deb 33 KXX106 on WRRC 25-23 c 100 on WAAY on WLCY add $96 x$ on Y 103 add CK 101 38-34 KRSP on KASH add KLUC add

KZZP 29.26
WIGY add WHEB add Z10232-28
wsGA 32-29
95ScF on
WFOX 29-22
wcca 30-24
WISE On
WANS-FM dob 33
FM99 add KSEL dob 27 KQIZ-FM add KOWB-FM 40-36
KWEN on KEYNFM dob 25 KKLS 28-27
KEYK-FM dob 25 KRLSR on KKXX on KKXL on KSPZ29-27 KOPI on KYSN dob 30 KBOZ on

Produced by Phil Ramone and Paul Simon


## "Love X Love"

WxLO24-11 WCAO 29-25 WXKS deb 27 KRLY on 949 deb 17 Q105 27-24 KSFX deb 28 WFBR 27-25 MKBO dob 27 WKEE On KSET-FM deb 28 KBFM deb 29
WAAY 29-26
WLCY deb 26 Y 103 on CK10122-18 WBBO on WOK1 35-33

WNOX 27-23 MAYS on WCSC deb 29 MTMA add MORK 27-18 WVIC on WGBF add KJRE21.15 KASH add KRUX on WJBQ 30-23 WCUY on WCIR on WFOX dob 30 WXLK on FM99 29-25 KKLS 27-21 kRLC On

Produced by Quincy Jones Director: Ken Fritz/Dennis Turner Ken Fritz Management


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## PARALLELs <br> Amebel: Solected stations in mador mertana thet are format domi

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All present and possible furure reporting sintions are avalun fed and updated awice annualiy. Theso evarauntions tathe phace in January ond Jutr




## Others Getting Significant Action

DON WILLIAMS "I Bollovo In You' (MCAN 4814
over Uo 25. Sema 8 Down 1. Adon it. WFIL WHB, W2 ANNE MURRAY "Could I Hove Thla Dence" ' Cepptool $4 / 2$
Movec: Uo 32 , Seme 9, Down 1, Adds 2 WZZP, Y103, KVIL ब1.19, KPIZ 2320 . WRJZ 100
GEORGE BENSON 'Love X Love'" 'WBI $38 / 3$

 KRUX. s\%XIL WISE, WANS.FM, WKXY, KSEL KVOL KOLA
DR. HOOK "OWh CEn Oot Fr" CMeblencel $27 / 15$
DR. HOOK "Oint Con Get K" (C Caphence) 27/15
WTMA WIC. WFBC. WCGQ WXLK. WAKR KENI, KRLC. KFFI, WTX, KOAR, wLC
DANDY 6 DOOLTTLE BAND "Who Wor You Thining Of When We

 POCO "Maldnight Rem" (MCN zwo


KOOL E THE GANG "Celebration" (Demee/MACOUry) 22112

DOOBIE BROTHERS "One Suep Cloer" NWBI $21 / 7$
$707^{\circ " \prime}$ CCuild Be Good For You" (Casablanca) 21/3 KJRE, KTKT, 2102 wxLK.



RUPERT HOLMES "Morning Men"' MMCA1 137

MAC DAVIS 'Torese In My Reeview Mhror' 'Casablancal 132 ,

QUEEN "Nood Your Loving Tonighr'IElilitoul 125


Moven: Up 1, Samp 1. Down 0. Adch 7. KIMN. K SAR. WSEZ WTWM. KJRA. KYSM, WTSM

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ERIC CLAPTON "Bhe 2 AdSt 0 . KWK 42 KUP
ERIC CLAPTON"Bhee Powr IRSOIMP IIM KOM 222


## Shari Urich

If you've ever loved and lost you will understand why this is a hit single.


SHARI ULRICH has written and performed a beautiful and poignant song... One that will linger in your mind for a long time.

## SHARI ULRICH ..."OH DADDY"...THE SINGLE.

FROM A\&M RECORDS \& TAPES

# THE PICTURE PAGE 

Platinum Night For Benson


George Benson scored a hat trick with his third platinum LP for his curcent Werner Bros/awest album "Give Me The Nighe" Particlpating in the luncheon presentation were (tr front) WB VP's Pete Johnson and Tom Draper, Benson. WB President 8 Chalrman Mo Ostin, and Ken Frltz Management's Ken Fritz and Dennis Turner, (l-r rear). Qwest's Ed Ekstain and WB VP Bob Regehr

## Cars Drive Home LP



Elektra/Asylum execs finally caught up with the Cars in Los Angeles where thev presented the group with United Kingdom Silver certification plaques for their self titled 1977 debut album. On hand for the long awaited prasen. tation are (standing, I-r) the Cars' Ric Ocasek, E/A's Mark Hammerman, E/A VP Jarry Sharell, E/A Vice Chairman Mel Posner, group member Elliot Easton, Lookout Management's Steve Berkowitr, E/A VP's Vic Faraciand Bryn Bridenthal, Cars member Benjamin Orr, E/A's Suzanne Olson, and album producer for the group Roy Thomas Baker; (seated, I.r) Cars members Greg Hawkes and David Robinson.

## Anchors Aweigh For Sailor



Caribou recording group Sailor gets \& proper sendoff from CBS Records as the group launches their current LP Dressed For Drowning," and single, "Runaway." Pictured at the celebration are (standing, l-r) manager Ron Altbach, CBS Records Group Deputy President and Chief Operating Officer Dick Asher, Sailor Virginia David, Caribou President (and Sailor's producer) James Guercio. CBS Records Group President Walter Yetnikoff, and CBS Assoc. Labels VP/GM Tony Martell; (seated, l-r) CBS Assoc. Labels' Gordon Anderson, E/P/A VP Susan Blond, and group members Philip Pickett, Gavin David, and Henry Marsh

## Alfa Opens Doors In U.S.



Japen besed Alfa Records recently held a Beverly HIlls luncheon/press conference to kick off its U.S. opere tions. Pictured during the official announcement luncheon are (l.r) Alfa VP Lorne Seifer, Alfa's Kevin Keogh and Tomoko Ebe, Alfa \& Associates President (Japan) Kunihiko Murai, Alfa Records President and Chief Operating Officer (U.S. A. I Bob Fead, PR consu/tant Normen WInter, and Alfe VP's Peter Jones and Bernie Grossmen.

Dionne Receives Congrats


Dionne Warwick, whose second single ("Easy Love") from the Arista al bum "No Night So Long" shipped thls week, was congratulated by (left) LP producer Steve Buckingham and (right) Arista Records President Clive Davis following her A very Fisher Hall appearance in New York.

## The Shucks Stop Herel



The smiles abound as Jimmy Carter and Ronald Reagan lookalikes gather with, from left, Columbia VP's Joe Mansfield, Ed Hynes, and Arma Andon to promote Columbia's new comedy album 'Thank You Mr. President" at the recent American Radio Expo. The Reagan impersonator probably does a terrific Mr. Spock impression as well.

## Robert John Pouses Roxy



EMI America's Robert John recently roused L.A.'s Roxy with renditions from his current "Back On The Streat"album, as wall as a selection of his previous hit records. Shown backstage post.concert are (standing, l.r EMIALLiberty VP Joe Perrone, EMIA/Liberty's Jack Satter, John's producer George Tobin, Robert John, and EMIA/Liberty's Clay Baxter and Gar Gersh; (seated, 1.r) EMIA/Libert's Bob Singer, Frenchy Gauthier, and Kathy Keep, Teddy Keep, and EMIA/Liberty VP Dick Williams.

Spyro Gyra Complete "Carnaval"


It was party time for AmherstMCA artists Soyro Gyra following the completion of their "Carnaval" album. Shown at the festivities are (back, 1.r) Amherst attorney David Parker, Amherst's Jahn Ponney and group mem. bers Gerardo Velez, David Wofford, and Ell Kon/foff; (front, I-r) Spyro Gyra's Jay Beckenstein. Amherst President Leonard Silver, and band member Tom Schumen.

Joel Martin is WBAB/Long Island's News and Public Affairs Director. He's also the host of a very successful talk show that runs from 12 midnight to $2 a m$ Monday through Thursday, and again on Sunday nights from 11 to lam. Its total airtime of ten hours weekly represents, to my knowledge, the greatest amount of time an AOR station spends per week for telephone talk and interview programming.

As a talk show host since 1972. I felt Joel's comments on doing Talk radio for an AOR audience would be of special interest to other stations considering adding a talk show to their programming, or hoping to revamp and otherwise revitalize one that's already running. Here's Joel:

A nightly talk show on an AOR station? It shouldn't be a strange idea when you consider this brief bit of radio history: basically, today's AOR radio evolved from the underground and later the progressive format of the 1960's. whose goal was to raise consciousness. So, talk on AOR should be natural!

## Subjects

I believe there is more to the AOR audience's interests than "sex and drugs and rock ' $n$ ' roll," although they also have their place as topics. I have found the so-called young adult audience interested in a wide range of subjects. especially topics of relevance to their lives and interests. These include unusual or controversial subjects.

The Long Island-New York metropolitan area provides a large talent pool (however, I think most regions can develop substantial local talent and experts who would make good regular guests). My show hosts many national figures as well. In addition to the call-in shows, which need no guests. we have found and developed many local guests
"Listener reaction supports my belief that there is an audience that wants someone who is not afraid to speak out and probe the controversial subjects."
who have expertise in various subject areas. Thus, we have developed our own "celebrities."

Among the most popular subjects and guests are the programs about parapsychology and the psychics. We do many of these. UFO's are also a very popular subject. Not surprisingly, local and national rock stars and other entertainers are popular guests.

The so-called "tough" subjects are also popu lar; I have done interview programs and exposes about state hospital abuses, police brutality, toxic chemical dumping, nuclear safety, victims of Agent Orange, and abortion rights to name a few. Sound like "heavy" subjects? They are. But we do not overdo them. Listener reaction supports my belief that there is an audience that wants someone who is not afraid to speak out and probe the controversial subjects.

Politicians are not my nor the audience's favorIte guests; they generally evade answering questions. I would obviously shy away from a program about wills and estates or retirement investments. I can also live without local hucksters who attempt to use the show as a means of self-promotion.

I also try to avoid "big names" just for names' sake. If a celebrity "name" is passing through on tour I won't bother bringing him or her on if I know he or she has little to say. My other rule about celebrities is to talk about things other than the album or show they might be plugging. There is nothing wrong with plugs, but I think entertainers are often more diverse in their interests and opinions than we think.

## Preparation

I keep an extensive file on potential guests. You can never run out of ideas - or guests - if you read the daily newspapers and stay in touch with what people are talking about and interested in.

I work to keep the program current. If something happens today and it's an appropriate topic. I want it on the show as soon as possible: sometimes the same night.

The amount of reading and research I do helps me tremendously. It gives me the background and confidence to question, probe. and

## Who Listens?

About $60 \%$ of my audience are WBAB listeners; another 40\% tune in only for the talk show. According to station research, on one recent call-in show, the youngest listener was 13 ; the oldest, 73. The majority of them are beiween 25 and 44 with a large number of teen listeners as well. They are equally divided between male and female. The average listener tunes in three to four nights a week.

As a rule, talk show listeners are very loyal. They pay attention. They buy. The latter is a fact not overlooked by the sales department.

The audience is very bright; rarely is there a "weirdo." I don't ever underestimate the audience's range of interests or its attention span. It's longer and better than you'd think. I never talk down to them. If you speak to people as adults, no matter what their age, you'll get back a surprising return for your investment.
discuss even the most difficult subjects. I read the books of the many authors I interview. It's an insult to the listeners, the guests, and to my own self-respect to be unprepared.

## Show Time

I've been asked if midnight is a good time for what we are doing. There should be no such thing as "bad" air time; it's what we who program do with the time. We just assume people won't listen at certain times and it becomes a self-fulfilling prophecy. Actually, many of the stranger subjects play better late at night than they would earlier. Then too, WBAB is the only station in the market with a late-nite talk show. I think it has added a dimension to the station's identity and credibility. It has earned respect. It is by no means just an FCC public affairs commitment. It's good business as well.

WRCN/Long Island began its bookcover promotion at the end of August and continued it through September.
12.000 were printed locally at 20 cents each and distributed at various outlets; they were also given away at local schools.

The station reports that the back to school campaign was very successful in locking in many of the teens in the area.

Every week the AOR section will spotlight e significant station promotion. If your station has produced an interesting piece of mer chandise la homegrown record album, piece of clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory in formation about the promotion to AOR Depertment, RGR, 1930 Century Park West. Los Angeles, CA 90067.

RANSAS INDUCTEO INTO RGR AIR FORCE - Whan Kirshnar's Kansas droppad in to KDKBIPhoente to share some tracks trom "Audio. Vistons" with the wirstaty, the band was Inductud Into KDKB's Rock \& Roll Alr Force Picturad (hr) are KDKB PD JoH Saftlar, Kansas road managor (unidentified), drummer Phil Ehart. KDKB MD Lynda Clayton, group's Dive Hope, Eplc's Joe Brave.

UPDATE

KWST/Los Angeles is renewing its popular free concert series for the fall; Dreamland's Michael Des Barres is the first scheduled show. KWST is also busy preparing its own homegrown album of L.A. talent . . M105/Cleveland is cosponsoring a haunted house, with various airstaffers appear ing nightly as hosts ...WAQX/Syracuse is giving away a credit card, with the first $\$ 1000$ in purchases paid for by the station... Look for the KZEW/Dallas call letters in a recent People mag azine article updating the Chipmunks. Seems KZEW PD Tom Owens was the first to come up with the idea of having Chipmunk-type voices on station-produced versions of hit AOR songs CHEZ-FM/OtLawa printed computer tickets for a Springsteen listening party at a local nightclub. The album was premiered along with a stationproduced multi-media show of "the Boss" in concert. Speaking of Springsteen, WQFM/Milwaukee distributed 1100 Springsteen concert patches to listeners carrying Q credit cards; the patches were redeemable for $\$ 5$ off the purchase price of the new album...KILO/Colorado Springs held a laser listening party for the latest Billy Thorpe album, coordinating a laser light show with the album's airplay before 500 fans, five of whom took home sets of headphones as door prizes In conjunction with the World Series, WIOQ/Philadelphia morning man Harvey got in touch with Mike Beach of KBEQ/Kansas City for some daily reports from opposing cities, and a wager over the winning team. If Kansas City loses, KBEQ owes WIOQ a "Kansas City stripper" and a bottle of Crown Royale; if Philadelphia loses, WIOQ has to fork over a six-foot hoagie and a case of locallyprocuced beer . . . DIR put together an eight-station network for an afternoor concert broadcast featuring Billy Burnette and Eddie Money. A WNEWFM/New York promotion provided the listeners for the audience, while PD Scott Muni played host and did interviews

Watch for a homegrown talent album from WKDF/Nashville, and a "Blues Deluxe" album recorded live on WXRT/Chicago's Blues Stage at the recent Chicagofest . . . Promotions, anyone? KBPI/Denver has a million of 'em: Currently, the station is giving away trips to Mexico to listeners who correctly identify Mexican words


JOEL AT TME BAT - Columbis's Billy Joal guast. starred in a benefit softhall motch pitting WLIR Long istond against WNEW.FM/Now York, with all proceads going to "Charity Begins at Home," an organization founded by Jool to support Long island charties. WLIR was aheod 41 when the game was rained out in its saventh inning.
given out daily for a week. The station is also giving away silver tour jackets to the first person to hear KBPI's newty-recorded logo, "KBPI Rocks the Rockies." Its morning team has reconded a comedy album which is being neleased locally. All of this is being plugged on the station, along with news of its special programming, in radio spots done in the style of a "fall season" TV commercial .. WMMS/Cleveland is trying a novel experiment: the station is taking record company reps out to lunch! Once a month. WMMS management, sales and programming representatives cater in a lunch to a different record company's Cleveland offices, where everyone can sit down and discuss radio and records. GM Walt Tibursid called the lunch meetings very success ful, and said, "It's a nice way to sit and rap. and get a lot done" . . . Starleet/Blair has set up a Halloween radio concert broadcast with WB/ Bearsville's Todd Rundgren and Utopia that will be heard on 54 AOR's nationwide . . KZAP/Sacramento sponsored the "KZAP Drag Races," in viting listeners to come race their cars and vans, and watch five local rock bands in a free night of outdoor activities. 4500 carloads of people showed up and 300 raced in the successful promotion.

COMING NEXT WEEK: About ten months ago. Jeff Pollack exited his PD post at highlysuccesstul WMMR/Philadelphia to form Poliack Communications Inc., a consultation and special projects company. Since then, Pollack's client ac quisitions (WCMF/Rochester, KLOS/Los Angeles and KZEW/Dallas) have all had up books, with perhaps the most interesting climb registered by KLOS, in heavy competition with AOR legend KMET for hard rocking listeners. Next week, in the first interview Pollack has granted since forming his company, we'll discover his program ming philosophies and garner tips on music and research, along with his projections on the future of consultancies and AOR radio itself

## CONCERTS\&CONVEASATIONS

PRESENTATIONS: WBLM/Lewiston-Portland presented Fingerprintz for $\$ 1.08$

BROADCASTS: Robbln Thompson on WYMXI Augusta... McGuffey Lane on WTUE/Dayton Kings on WMMSICleveland ... Amerlcan Notse on MiO5ICleveland.

GUEST DJ'S: Gary Numan on Q107TToronto CONVERSATIONS: Ian Anderson on WOUR/Utica Eddle Money, Whitesnake on WCCC/Martiord Black Sabbain on WOFM/MIlwaukee ... Carlene Carter, Ian Anderson, Rick Derringer, Michael Stanley on WMMRIPhiladelphla . . Bus Boys, Rubber City Rebels, Angel Clity, Yes, Humans on KROO/Pasedene

Charlie Danlels Band on WVUDIDayton, WIBA Madison...Ian Anderson on WLUPIChicago.. Martha \& Muffins, Flngerprintz, Murray Head on CHEZFMIOttawa . . Jethro Tull, Yes on WRCN/Long island... Charlle Danlels Band on KSMB/Lafayette
. Bus Boys on KEZY-AMIAnaheim ... Rockets, BOC on WIOTHOledo ... Kings, Eddle Money on WSYRISyrscuso... Ellen Shipley, Split Enz on wQBKIAIbany... Fingerprintz on WBLMILewiston. Portland . . Al Stewart, Private Lines on WDHANNorth Jersey... Charlle Danlels Band on WTUEIDayton . ACIDC, Jethro Tull on M105ICleveland... Harlequin on K97IEdmunton . . Gary Numan, Gamma, Kings, Henry Paul on WYDD/Pittsburgh... Breathless, Gamma, Kings, Whitesnake on WMMS/Clevelend . Steve Forbert, Rick Derringer on WBRUIProvidence.

## JUST RELEASED AND ALREADY ON THESE STATIONS!

FEATURING
'CHAMPAGNE \& COCAME"
(3:37 VEASION AVALLABLE ONWZWICH E.P.)


COLISEUM
COLISEUM MOUNT THEATER SEATTLEAAENA SEATTLE ARENA MacARTHUR CENTEA THE ARMOAY civic auditorium FOX WARFIELD FAEEBORN HALL fRESNO STATE UNIV. CIVIC CENTER civic auditorium CIVIC AUDITORIUM SWING AUDITORIUM SAN DIEGO STATEAUD COMMUNITY CENTEA CIVIC CENTER




Another win for CARs, who beoted all competh tion for another week at the top of the airplay pile. the top of the airpiay pie. SUPERTRAMP all remained virtually deadiocked for reports, with all three holding rock steedy from laet week's positione. KaNuas hik top five at ACIDC Inched up. MAT CHET continued the re surgence as BOWIE hh top ten. BROWNE held rock etendy, while FOUCE sook an imprecelve lap upwards. SPRINGSTEEN was the weok's moen added abum (by ferl and higheet debut watch for gulte a kap upwerde naxt week es this weok's heavy edde convert to upPALMER, LOCOIBE and couear all climbed, ea CAMMA malntalned. FOREEETT galned In total mentions as well sen upper rotations. COSTELLO hald his own whlle EaY8 showed growth. UTOPIA, cllmbed. MEADS debuted as JONi bounced beck on the chart JACK GREEN and YAPORs came cloee to cherting.

The Album Airplay/40 chart represents activity based on a
combination of add, medium and hot reports. Artists' chart num bers are displayed over a four week period. The artists in italics registered the most rapid gains in
airplay for the week. Album cuts airplay for the week. Album cut
that are also current singles are that a re also curr
bin botd type.

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 10/24 | 10177 | 10/10 | 103 | 926 |
|  | UCE SPRINGSTEEN | 150/123 | 33/32 | 010 | 010 | 010 |
|  | The River (Columbia) | M 2 | мо |  |  |  |
| 2 | 'Hungry Meart' | $\mathrm{H}^{2} 5$ | H |  |  |  |
|  | TALKING HEADS | 59.54 | 13/1 | 10 | 00 | 00 |
|  | Remain in Light (Sire) | m4 | M2 | M 1 |  |  |
|  | Crosseyed | H1 | H0 | Ho |  |  |
|  | BILLY THORPE | 48/46 | 010 | 100 | 00 | 00 |
|  |  | $\mathrm{m}_{\mathrm{H} 0}$ |  |  |  |  |
|  | RANDY MEISNER | 51/38 | 26126 | $1 / 1$ | 010 | 00 |
|  | One More Song (Epic) | M 11 | Mo | mo |  |  |
|  | Heerrs On Fire | $\mathrm{H}_{2}$ | Ho | HO |  |  |
|  | POLICE | 12437 | 106/100 |  | 00 | 00 |
|  | Zenvatta Mondata (AGM) | M 41 | m 5 | (m) |  |  |
|  | 'Don't Stand' | H46 | H 1 | +0 |  |  |
|  | INMATES | 30/28 | 010 | 100 | 00 | 010 |
|  | Shot in The Dark IPolydorl | 1 m 2 |  |  |  |  |
|  | Tall Tolk | 1 HO |  |  |  |  |
|  | MONTY PYTHON Contractual (Aristal | 33124 | $27 / 25$ | min | 010 | 010 |
|  | "I Like Chinese" | H2 | HO | Imo |  |  |
|  | SUzi Quatro | 39121 | 36/32 | 271 | 10 | 00 |
|  | Rock Hard (Dreamland) | M 17 | M4 | (m) | $\cdots 1$ |  |
|  | ${ }^{\text {Tifle }}$ SpYro ayra | H 3 30121 | ${ }^{\mathrm{HO}} \mathrm{O}$ | H0 | ${ }^{\mathrm{HO}}$ |  |
|  | SPYRO GVAA | 34121 | 010 | 100 | 00 | 010 |
|  | Carnaval(MCA) | $\left.\right\|_{m 1} ^{m o s} 12$ |  |  |  |  |
|  | hose TATTOO | 21/21 | 1/7 | 010 | 00 | 010 |
|  | Roch 'N' Roll (Mirage) | Mo | mo |  |  |  |
|  | Vorious Cuis | HO | H0 |  |  |  |
|  | bus bovs | 2178 | 1010 | 00 | 00 | 00 |
|  | Minimum Wage [Arista) | $\mathrm{mO}^{3}$ | Mo |  |  |  |
|  | "Dr Doctor" <br> KEITH SYKES | 40 <br> 4775 | H0 4729 | 42/42 | 00 | 00 |
|  | I'm Not (Backstreumical | M 27 | M 17 | mo |  |  |
|  | "Love To Aida" | H5 | H1 | H0 |  |  |
|  |  | 31/75 | 187 | 17\% | 95 | 63 |
|  | 707 (Casablanca) | M 12 | M 7 | M 5 | M 2 | m ${ }^{2}$ |
| 11 | "ICould 80 " Randry mansen | M4/74 | 44 4 | 144 | H2 $1 / 7$ | H 1 0.0 |
|  | Randy Hansen (Capirol) | M 2 | $M^{2}$ | m 2 | mo |  |
|  | "Champagne" | H0 | H0 | Ho | HO |  |
|  | angel city | $57 / 73$ | 50/18 | 14637 | $13 / 71$ | 00 |
|  | Darkroom (Epic) | M 30 | M 24 HA | MM <br> H 4 | M 2 HO 0 |  |
|  | Doosersas | H11 $13 / 73$ | H8 10 | H0, | ${ }_{0} \mathrm{H}$ | 00 |
|  | Groatest Mits (Elektra) | м0 | lm 1 |  |  |  |
|  | Various Cuts | Ho | но |  |  |  |
| The Added reports of charting artists are displaved over a fiveweek period They are listed in order of total reports within the specific rotation for the week Two numbers follow each album title The first represents total number of our reporting stations playing the album this week The sec ond is the number of those stations that added it this weenk Helow these numbers are breakdowns of the album's reports in other rotations for the week The album's preferred alrplay cut is listed |  |  |  |  |  |  |



AOR BREAKERS


BRUCE SPPINGSTEEN The River (Cohumbia) "Hungry" "Polnt" Tide "Tles." 95\% of our reportore on it Total album roports 150. A-123, M-2, H-25. Dobuted this wook at Na. 14.

## SINCLES

1 VAPORS . . . . . . . . . . . . . . . . . . "Turning Japanese" (UA) ROSSINGTON COUUNS "Don't Mmunderstand Me" IMCA 3 RANDY MEISNER. Deop Inside My Heart" (Epic) 4 D. HALL \& J. OATES ES 'vo Loet Thet Lovin' Foeling (RC., A 5 BRUCE COCKBURN "Rumours Of Glory" (Millenntum) 6707 . . . . . . . . . . . . . . .I Could Bo Good For You" (Casablanca) 7 GARY MYRICK \& FIGURES. . . "She Teike in Stereo" (Eptc) 8 CHARLIE DANIELS BAND. . . . . . . . . "Legend..." (Epic) 9 DONNIE IRIS.
10 POCO.
11 PETER GABRIEL
12 GEORGE THOROGOOD " 13 PETE TOWNSHEND 14 STEVIE WONDER 15 ROGER DALTREY

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## JAZZ ON AER

JEANLUC PONTY . ......... . Civillzed Evil (Atantic) UARSEN \& FEITEN . . . . . . . . . Lorson-Felten Band (WB) SPYRO GYRA. ....................... Carnaval (MCA) ...... . . . . . . . . . . "Amore" "Foxtrof"Titte JEFF BECK. . . . . . . . . . . . . . . . There And Back (Epic) D. CARLOS SANTANA. The Swing Of... (Columbia) GEORGE BENSON........ GIve Me The Night (WB) LARRY CARLTON . . . . . . . . . . . . . Strikes Twice WB лОНN ㄴ․….. "Springvilla" "Mulberry" Tite ........................."Advantures" "Deja Vu" 8 WILTON FELDER. . . . . . . . . . Inherit The Wind (MCA) 8ADAO WATANABE Californio Shower (Inner City) . Tite

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## Country Convention '80

Nashville, Tennessee was once again the site of the annual Country Music Convention, aka "The D.J. Convention," "The CMA Convention," "The WSM-Grand Ole Opry 55th Birthday Celebration," etc. It was a busy week for business and pleasure. As one reporter covering the convention, I'll try to tell you everything that went on during the week. I apologize upfront for possibly leaving someone or some event out. It would be impossible to cover every function.

The convention started for many at the Country Music Association's Talent Buyers Seminar, October 10-13 I had the pleasure of seeing RCA's Alabama and Mercury's Jacky Ward at the Sunday afternoon luncheon. The rest of my first two days in Nashville was spent in final preparation for the CMA Awards radio special I produced and directed for the CMA and the NBC Radio Network. The show aired following the televised CMA Awards. Also on Sunday, the Nashville Songwriters Association International inducted four composers into its Hall Of Fame. Named were Ben Peters, Ray Stevens, Mickey Newbury, and Huddie "Leadbelly" Ledbetter ASCAP President Hal David was the keynote speaker


Ray Stevens, Mickey Newbury and Hal David.
The CMA Awards Show and the Post-Awards radio show were capped with a special cocktail reception outside of the Grand Ole Opry. Casablanca Records hosted a party for awards show host Mac Davis following the CMA's party and shows

Tuesday morning started early with the CMA Board of Directors meeting. Other events included the Early Bird Bluegrass Concert at the Grand Ole Opry, the WSM/Grand Ole Opry Dinner and the BMI Awards Dinner. I don't think my Levis will ever forgive me if they find out this was the second night in a row I was wearing a tuxedo. BMI's top honor, the Robert J. Burton Award for the most-performed BMI song, went to Eddie Rabbitt and co-writers Even Stevens, David Malloy, and Randy McCormick for the song "Suspicions." Tree International was given top publisher honors

The eighth annual Chuck Chellman-Georgia Twitty Radio Invitational Golf and Tennis Tournament began our Wednesday in Music City. It was followed by the RCA showcase at the Grand Ole Opry, the Capitol/EMI America-Liberty show, and the CBS Records show. Each program was followed by a reception at the Opryland Hotel. The ASCAP awards and the Warner Bros. Records showease at Nashville's Exit In club rounded out the evening. WBAP/Fort Worth personality Bill Mack did his show from the lobby of the Hyatt Regency Hotel
1)Thursday proved to be a real treat for me, when I received the CMA President's Award from Ralph Peer It was given to me, KSON-AM-FM/San Diego President Dan McKinnon, and Don Nelson for our work on the


Broadcas


At the BMI Banquet: BMI's Francis Preston; Eddie Rabbirt; Mrs. Theodora Zavin, Sr. VP of BMI; Jim Malloy; BMI's Ed Cramer; Keni Wherman; Randy McCormick; Sheri Grooms; Even Stevens; BMI's Jerry Smith; and David Malloy


RCA artists including Charley Pride, Tom T. Hall, Jim Ed Brown, Alabama, Razzy Bailey, Sylvia, Dean Dillon, and more are seen on stage in a rare appearance together.

WBAP's Bill Mack live from Nashville

CMA's Radio Special for the NBC Radio Network. Charlie Daniels won the CMA Founding President Award from new Country Music Hall of Famer Connie B. Gay (the first broadcaster to be named to the Hall of Fame). Also that morning, FICAP (Federation of International Country Air Personalities) held a seminar on and for the future of the personality in Country radio. Also on the agenda throughout the day and night were showcases by MCA Records, Dimension Records, MDJJ Recoros, and the SESAC'Awards. Phonogram/Mercury Records held an afternoon cocktail reception. By the way, at the CMA membership meeting, Len Ellis of WLJE/Valparaiso.

IN and Jim Slone of KCUB/Tucson were elected to the CMA Board to represent disc jockeys and radio.

Thank God It's Friday! What a week!! The CMA's Artist-DJ Tape Session and luncheon were the highlights of the day. At the luncheon, hosted by Bill Anderson, the CMA "DJ of the Year" winners received their plaques from last year's winners. The FICAP Banquet wrapped the event with the induction into the DJ Hall of Fame of T. Tommy Cutrer, Bob Jennings, and Skeets Yaney. CBS Records hosted the show, featuring Bobby Bare. Mickey Gilley, Johnny Lee, Lacy J. Dalton, Moe Bandy. and emcee Ralph Emery. (Whew!!!


Charley's pride is hurt as RCA's Wayne Edwards has to assist the performer on stage after spraining an ankle.


At the Capitol/EMIA/Liberty reception. WKDA/Nashville MD Fred Buck, Jerry Seabolt, Don Zimmerman, Billie Fo Spears, WIL/St. Louis OD Walt Turner, and Bob Alou visit.


ASCAP's 1980 writer of the vear Bob Morrison is seen with ASCAP President Hal David. Publisher of the year for ASCAP was Cross Keys Music. ILeft to right Don Gant, Donna Hilley. Mal David, Buddy Killen, Jack Stapp, and Connie Bradley.


Connie B. Gay and Charlia Daniels


Jo Walker, CMA Chairman Tom Collins, KSON's Dan McKinnon, R\&R's Jim Duncan, and CMA President Raloh Peer.


Andy Witt of WTSO, WMC's Les Acree, and Barbara Mandrall.
 of WSM: Hugh Cherry. King Edward Smith IV of WSLC. Charlie Walker; R\&R's Biff Collie, and Joe Allison.


At the Phonogram/Mercury reception (1.r), Lou Simon, Rebe McEntire, Frank Leffel, Don Williams (Reba's manager), Jim Collins, Becky Hobbs, and Bob Sherwood, President of Phonogram/ Mercury.

The CMA'S Artist DJ tape Session.


DJ of the Year in the small market category was Lee Shannon (right) of WCCF/Punta Gorda, FL. Presenter is last vear's winner, Terry Slane of WGTO/Cypress Gardens, FL.
cos Recoers







Medium market winner Bob Cole of KOKE/A ustin (right) with 1979 winner Dugg Collins of K/XZ/Amarillo



1979 CMA DJ winner Bill Bailey of KENR/Houston is seen with Larry Scott (right) of KRLDIDallas (soon to be at KLAC Los Angales)


MCA presented the Oak Ridge Boys with a couple of gold records for their album work Pictured (1. r): Jim Fogelsong, Joe Bonsall, Duane Allen, Bob Siner, Bill Golden, Al Bergamo, and Richard Sterban.


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## THE STANE OF <br> SUCCESS:



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## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week

## CONWAY TWITTY

A Bridge That Just Won't Bum (MCA)
$74 \%$ of reporters on this record. National Summary: Up 18, Same 20, Down 0, Debuts 24, Adds 26. R\&R Chart Debut 44

## JOHNNY LEE

## One In A Million (Asylum)

## n er of reporting statons. Natonal Sum

 Ad Up 7, Same 17, Down '1, Adds 33. One of the "Most Added" this week R\&R Chart Debut 47
## CHARLIE RICH

A Man Just Don't Know... (Elektra)
On 68\% of reporting stations. National Summary: Up 22, Same 21, Down 0, Debuts 18 , Adds 18. R\&R Chart Debut 46.

# it. U. 1 <br> NATIONALEAIRPLAY/50 

Two Las
October 24, 1980
Weeks Week
wILLe NELSON/On The Road Again (Columbla)
DON WILLIAMSII Belleve in You(MCA)
ANNE MURRAY/Could I Have This Dance (Capitol)
GEORGE JONESII'm Not Ready Yet (Epic)
MEL TILLSISteppin Out (Elektra)
0 TANYA TUCKERPecos Promenade (MCA)
$($ CRYSTAL GAYLEIf You Ever Change Your Mind (Columbia)
8 HANK WILLIAMS JRJOIN Habits (Elektra)
O LACY J. DALTON/Hard TImes (Columbia)
WAYLON JENNINGSTheme From The Dukes Of Hazzerd (RCA)
(11) JOHN CONLEEShe Can't Say That Anymore (MCA)
(12) EMMYLOU HARRISTT he Boxer (WB)

JERRY LEE LEWIS/Over The Rainbow (Elektra)
24 (1) KENNY ROGERS/Lady (Liberty)
20 (1) ALABAMAWWhy Lady Why (RCA)
Most Added:
MERLE HAGGARD
Think I'Il Just Stay Here... (MCA)
JOHNNY LEE
One In A Million (Asylum) EDDIE RABBITT
I Love A Rainy Night (Elektra)

Hottest:<br>KENNY ROOERS LadY ILIberty) RONMIE MILSAP RONNIE MILSAP Mountain Rain (RCA) DON WILLAMS Bellova In YoulmCa anne murray<br>Could I Have This Dance (Capholl)

## MOST ACTIVE

Recent releases are listed in order of their activity. The two numbers following the artist/titie/label designation (example: $100 / 25$ ) Indicate how many of our redorters are on the record this week 1100 and of those 100 how many
added it this week (25) "Moves" are broken down for each recora and inalcate how many stations moved the song UD on their charts, held it the same ion to on, add to on, 31.31, etc.), moved it Down on their charts, of Addea it this week $\begin{aligned} & \text { inalcates one of this week's most addea new songs. }\end{aligned}$
Q merle hag gard "Think I'll Just Stay Here..." (MCA) $72 / 35$
National Summary: Up 4, Same 23. Down 0, Debuts 10. Adds 35 Including WGNA.FM, WAJR, WKYG, WMZa.FM, KBMR WJEZ-FM, WMNI, WDZQ.FM, WFMS.FM, WTSO, WIL.AM.FM, KVOO, KIXZ, KLVI, WYDE, WESC.AM.FM, WKSJ.FM, WSM, BILLY"CRASH" CRADDOCK "A Real Cowbor" (Capitol) 64/15
National Summary: Up 11. Same 27. Down O, Dabuts 11, Adds 15. WBAX. WNOW, WSLR, WHK, WTSO. WIL.AM.FM 41. KRAK 5045 .

REBA McENTIRE "I Can See Forever In Your Eyes" (Mercury) 49/11
National Summary Up 4. Seme 23. Down O. Debuts 11, Adds 11, WMNI, WCXI, WAXX, WGEE, WFMS-FM, WTSO WDDD.FM WHBF, KICD.FM. KTOM, KEEN. WMC.AM d-23. WSIX.FM 22.11, KSON.AM.FM d.40.
EDDY RAVEN "Another Texas Song" (Dimension) $48 / 5$
National Summary: Up 21. Some 15, Down 1. Debuta 6. Adds 5, KWMT, WYDE, WBAP, KMPSAM-FM, KCUB, WAXX 37.30 KTTS.AM.FM 37.33. KIXZ 29.24, KHEY 45-40, KRMD.AM.FM 34 . 28 , KVOC 31.26, KUUY 43.38. KRAK 47.44 FREDDIE HART "Rose's Are Red"' (Sunbird) 48/0
Notional Summary: Up 27. Same 14, Down 1, Debuts 4, Adds 0 . WBGW.FM 4742, WIXL-FM 6.5. WBAX 40.32 . WMNI 37.30 WXCL 31.25, WYDE 18 13. KHEY 37.33, KRMD.AM.FM 37.31, WKLM 35.28, KWJJ 40.33. KFTN 2317, KCUB 29.24
LORETTA LYNN "Cheatin' On A Cheater" (MCA) $43 / 21$
Nagional SMmmary: Up 4, Same 11. Down O, Debug 7, Adds 21, including WPOR, WDZQ-FM, KWMT. WXCL, KVOO, KLVI, WYDE WKSJ.FM.
CAPITALS "A Little Ground In Texas" (Ridgetop) $42 / 10$
CAPITALS"A Little Ground In Texas" (Ridgetop) 42/10 KWJJ. KYTE KEEN, WAXX 3527 . KWMT 40 . 30 , KYNN 40.35 . KICD-FM 2822 WYDE 38.33 . WSIX.FM 15 -10. KRMD.AM.FM 31 26. KSSS $50-41$ KFTN d 34

GENE WATSON "No One Will Ever Know" (Capitol) 41/23
National Summery Up 1, Same 12. Down 1, Debuts 4, Adds 23, WBGW.FM, WYII, WNAS, WAXX, WGEE, WDDD-FM. KYNN National Summery: Up 1, Same 12. Down 1, Dabuts 4, Adds 23, WBGW.FM, WYH, WNRS, WAXX, WGEE, WODD.FM. KYNN
WKKN, KICD.FM, KFTS-AM.FM, KFEO, WCOS-FM, KHEY, KLRA, WWOD, WBAM, WSM, KRMD.AM.FM, KBMY, KEED
KNIX.FM, KRSY, KCUB.

## Others Getting Significant Action

## ZELLA LEHR "Love Crazy Love" (RCA) 40/6

National Summary Up 5. Same 18, Down 0, Debuts 11, Adds 6. WKKN. KTTS.AM.FM, WCOS.FM, WKLRM, KRSY, KEEN. WADR 30.24 . WD2 -FM
LEON EVERETTE ' 'Giving Up Easy"' (RCA) 39/12
Narional Summary: Up 8, Samie 12. Down 0, Dabuts 7. Adds 12. WUBE.FM, WAXX, KWMT, WXCL. KICD.FM, KHEY, WLWI. FM. KXX. KKYX, KLAK,
MUNDO EARWOOD 'II Can't Koep My Mind OH Her' (GMC) 38/8
National Summary: Up 15, Same 6, Down 1, Debuts 8, Adds 8, WSAI, KFGO, KWMT, WTHI, WBAP, KLRA. WIRK.FM, KLAK. GLEN CAMPBELL \& TANYA TUCKER "Dream Lover" (MCA) $38 / 2$
National Summory: Up 24, Same 8, Down O. Dabuts 4, Adds 2 . WIXL.FM. WTHI, WSEN 48-43, KEBC.FM 3024 . WKCQ.FM 38 National Summary Up 24, SAme 8, Down 0. Dabuts 4, Adds 2. WIIL.FM. WTHI, WSEN 48-43, KEBC.FM
32 KFH 47.41, KNOE $50-22$ WCMS. FM 18.10, KRMDD.AM-FM 3829 , KUUY 37.31 , KWJJ 38.32 . KONE 37.33 .
DON KING 'Take This Heart' (Epic) 35/4
Notional Summery: UP 13. Some 14, Down 0. Debuts 4, Adds 4. WGNA.FM. WIXL.FM, KLAC, KWJJ, WSLR 3023. WAXX 40
35. WSIX. FM 9-6. WSM 38 -31. KFTN 2419 35. WSIX.FM 9-6. WSM 3831 , KFTN 2419 .

MARGO SMITH "He Gives Me Diemonds..." (WB) $34 / 6$
Notional Summary: Up 9, Same 14, Down 0, Debuts... (WB) Adds 6, KWMT, KFH, KHEY, KLRA WSM. KVOC. WADR 28.15,

D EDDIE RABBITT '"I Love A Rainy Night' (Elek tra) $33 / 28$
National Summary Up O, Same 2, DOWn O. Dobuts 3. Adds 28, WBGW.FM, WWCS. FM, WAJR. WNYR, WYII, WUBE.FM, WCXI, WKMF, WGEE, WBCSFM, KFEQ, KFH, KIXZ, WPLO, WYDE, WWOD, WLWI.FM, WSM, KKYX, WKLM, KLAK, KMAK, IYNN ANDERSON "Blue Bebv Blue" (C)
LYNN ANDERSON "Blue Baby Blue" (Columbia) 31/9
National Summary Up 2 Same 15. Down 0, Do
KWJJJ. KONE, WWCS-FM d-29, WSIX.FM 47.31

## JANIE FRICKE "Down To My Last Broken Heart" (Columbia) 28/23

National Summary: Up 2. Some 3 Down 0 , Debuts O. Adds 23. WBGW. FM, WADR. WNYA. KBMA, KEBC.FM, WXCL. KICD. FM. KTS AM.FM KLVI, WYDE, WCOS-FM, WESCAM.FM, WSM, KYXX KRMD-AM.FM, WIRK.FM, KUZZ, KUUY, KSSS
KEED. KRDR KRSY KRAK, WIXL.FM KEED, KRDR. KRSY, KRAK, WIXL.FM 48.20 , KCKC 30.22
TERRI GIBBS "'Somebody's Knockin" " (MCA) $27 / 7$
Notional SUmmary: UD 9, Same 9, Down 0. Debuts 2. Adds 7, WPOR, WDGY, KIXZ, WLWI.FM, KYXX, KSSS, KWJJ. WKKN
MARTY ROBBINS "A Occasional Rose" (Columbia) 28122
MARTY ROBBINS "An Occasional Rose" (Columbia) 28/22
KEBC.FM. KYNN WXCL. KTIS AM.FM. WWOD WKSJ. FM. KRMD.AM.FM. WIRK, WSLR, WJEZ.FM. KWMT, WDDD.FM. KNIX.FM, KRAK, KTOM.
FRED KNOBLOCK "Let Me Love You" (Scotti Bros.) 28/9
National Summary Up 4. Some 11, Down 0. Debuts 2. Adda 9. WBGW.FM, WNOW, WHK. KOKE.FM, WVMI, KLRA. KEED, KMAK, WADR 37.31, KNOE 4740
DONNA FARGO "Seoing Is Belloving' (WB) 25/12
National Summar: Up O, Sama 10 Down O, Dabuts 3, Ads 12 , WDZQ.FM, KYNN, KTTS.AM.FM, KFEO, KVOO, WKSJ-FM,
KNOE, WCMS-FM, KRMD.AM. FM, KUUY, KNIX.AM FM, KRAK. WWOD d. 30 .

BOBBY GOLDSBORO "Goodbye Marie" (Curb) 25/10 National Summary: Up 2. Some 10. Down 0, Dobuts 3, Adds 10, WWC
WYDE, KKYX. WIRK.FM, KSSS, KFTN. WDDD.FM 2821, WCMS.FM 44.37
DEAN DILLON "Nobody In His Right Mind" (RCA) 21/17
National Summary: Up 0, Same 4. Down 0, Dabuts 0, Adds 17 , WNRS, KSO, WKMF, KYNN. WXCL, WKKN, KVOO, WSM CARLENE CARTER "Baby Ride Easy" (WB) 21/4
National Summary: Up 5. Sama 10. Down 0, Dabuts 2 Adds 4. WBGW.FM. KEBC.FM, WIRK.FM, KWJJ. WSEN 49-4e, WIXL-FM 21.7. WADR 34 28, KRMD-AM.FM 4942

LOUISE MANDRELL "Love Insurance"' (Epic) $21 / 2$
KENNY SERATT "Until The Bittor End" (MDJ) 19/0 National Summary: UD 11, Same 5. Down 1, Dabuts 2. Adds 0 . KFGO 38.30, WHBF 41.35, KFEQ 48-43, KVOO 1511, WESC.AM
FM 22.18. KRMD. AM. FM 32.27 . KVOC 39.35 .

GARY MORRIS "Sweet Red Wine" (WB) 18/5
National Summ
WSIX.FM 19-8
BURT REYNOLDS "'...Cheap \& Superficial" (MCA) 18/3
National Summary: Up 4, Same 10, Down O. Dabuts 1, Adds 3. KYNN, KVOC, KSSS. WTSO 42.34
DANDY \& DOOLITTLE BAND "Who Were You Thinkin' Of" (Columbia) 15/1

TOMMY OVERSTREET ' Me And The Boys In The Band'" (Elektra) 14/1
RANDY BARLOW "Willow Run" (Paid)

## KFTN

JOHNNY DUNCAN "Acapulco" (Cotumbia) $12 / 11$
Nationel Summary: Up O. Same O. Down O, Debues 1 Adds 11 WD
J.W. THOMPSON "Half Time" (NSD) $12 / 2$

DICKEY LEE '"Lost In Love"' (Mercury) 1018
MEL STREET "Who Will Turn Ourt' (Sumbird) 10/4

DEBBY BOONE 'Take It Like A Woman' (WB/Curb) $9 / 9$

## TWO'S COMPANY!

## CHARLIE RICH

"A Man Just Don't Know What A Woman Goes Through"


BREAKERS.
BREAKERS.

Two more great records from the Elektra/Asylum Nashville Family.

## Pictures



KHAM/Horsebend, AR did a daily remote broadcast from Neshville during the Country Music Convention.


WSM/Nashville broadcast from the Opryland Hotel and surprised guests with a talking robot seen here giving Jerry Seabolt a bed time. No truth to the rumor that Seabolt and the robot plan to get married.)


At the MCA showcese (I.r) Ron Chancev, VP of A\&R for MCA/Nashville; MCA President Bob Siner; Oak Ridge Boy Joe Bonsall; Lonnie Bell, PD of KOYN/Billings, MT; and MCA's Barbara Mandrall.


Len Ellis, President WLJENalparaiso, IN; WHN's Ed Salamon and Pam Green; Mercury's Jacky Ward; Rob and Linda Hough of K TIS/Springfield, MO; and Mercury's Frank Leffel after the
Artist-DJ taping session Artist-DJ taping session.

## Biff Collie

## Inside Nashville

CONVENTION LEFTOVERS: Irby Mandrell's birthday present came two days late (his birthday was October 11), but he said it was well worth waiting for . . . George Jones was literally caught with his pants down! When he found out he had won two awards and was responsible for a third, he was in his dressing room, getting ready for a performance at the Nugget in Sparks, NV . . "Mellow Manllow's Music Magic Mesmerizes 'Em At Murphy Center, Middle Tennessee State, Murfreesboro" was a newspaper headline following Barry's concert here . . . Johnny Cash: "To all you young performers: If you're wondering about competition, don't count me out. My 83 -year-old dad Ray Cash is here tonight. If I live as long as he has already, you can count on me singing another 35 years or so!". . Connie B. Gay (the newest non-performing inductee into the Hall Of Fame) said his son, who's a member of the FBI in Washington, called to ask how Biff Collie knew he was elected before the show. Connie says all FBI men are suspicious. Our predictions were not awardwinning, but they were fun. Gettin' George Jones, Barbara Mandrell, the Sons Of The Pioneers, and Connie B. Gay was "worth it all." Half-getting CDB, Statlers, and "He Stopped Loving Her Today" was close (ha). Kentucky's governor John Y. Brown and his first lady Phyllis George sat next to Marianne and Kenny Rogers at the CMA Awards...Johnny Cash's bonus Hall Of Fame/Silver Anniversary gift from the Mrs., June Carter, was a silver Mercedes 450SLC, priced in the $\$ 40,000$ range. It was waiting for the new Hall of Famer outside the Opry House Awards night ... Burt Reynolds had to "work" the kissing line Awards night. Minnie Pearl said, "I bid to be first." He kissed her, then Dolly Parton turned to Burt and said, "You mean you're gonna kiss her after you just kissed me??"

PERSONALITY: Mickey Gilley says, "When my partner Sherwood Cryer said he wanted to put a mechanical bucking bull in Gilley's club, I thought he'd fallen off his horse on his head!" These days, weekend cowboys from Brooklyn to Bakersfield boast of their ability aboard the bull and the sales are phenomenal at something like $\$ 6000$ per! . . . The National Association of Talent Agents elected Billy Deaton as its "Man of the Year"... The finalists in the living category for the FICAP Country Disc Jockey Hall of Fame were Acuff-Rose's Bob Jennings, Opry star Charlie Walker, and Senator T. Tommy Cutrer. Deceased finalists were St. Louis's Skeets Yaney, Hap Wilson, and Grady Cole. Congrats to T

D.J. Hall of Fame inducrees Bob Jennings llety and T. Tommy Cutrer fright with FICAP's Chuck Chellmen.
Bob, and Skeets . . . Dennis Weaver may be starting a whole new career direction with his hosting of the ABC-TV special "Country Gold - The First 50 Years" last week. Stars sharing the stage with Weaver were Merle Haggard, Mel Tillis, Barbara Mandrell, Loretta Lynn, Roy Clark, the Gatlins, Don Williams, Lynn Anderson, June Carter Cash, the Carter Family, and Ernest Tubb
... That long-running feud between Johnny Paycheck and his former manager, Nashville Metro Trustee Glenn Ferguson, is over. The tersely written notices of voluntary dismissal ended the lawsuit which was often marked by bitterness between the former friends and associates... Amy Carter came to Nashville for the CMA awards with Dixie and Tom T. Hall . . . Becky Lee Abbott and Johnny Drummond, two "country music singers" on the ABC-TV soap opera "One Life To Live," made their first real Opry appearance with their benefactor Bill Anderson, who appeared on that TV serial with the two actors in "Opry appearance" sequences. But this time Wayne Massey and Mary Gordon Murray (their real names) were presented on the real stage with a real crowd and got a real round of applause for really singing on the real Grand Ole Opry! (Really!)
PERSONALS: Thanks, Trish Hennessey, from WPOC-FM/Baltimore for your note. Glad we are useful to you . . Combine Music's Bob Beckham showing pictures of his newest (fifth) grandchild. . . Helen Cornelius will tour as a feature of the Conway Twitty package in concert Happy Birthday to Minnie Pearl, Floyd Cramer, Sonny (Osborne Bros.) Osborne, Patsy Montana, and Dale Evans . . . Sure would like to see Jimmy Dickens do a standup routine on one of those variety-talk shows - he's one of the funniest comics I've ever seen . . . Wonder why Bob Neal hasn't been considered for the Country Disc Jockey Hall of Fame. He was a highly-popular morning DJ for years on WMPS/Memphis in the 40's and 50 's, managed Elvis Presley before Tom Parker, owned his own radio station in Shreveport. Bob sold his Neal Agency to William Morris years ago, now exclusively manages Johnny Rodriguez "Sunday Mornin' Country," with Connie Smith, George Hamition IV, Billy Walker, Teddy Wilburn, Sandy Posey, Marijohn Willdin, Ray Peterson, the Fox Bros., Charlie Walker, and a surprise guest had an old time Sunday singin' at Nashville's War Memorial Auditorium as the finale to Con vention ' 80 . The turnout was exciting for this first time at the October Convention. "Sunday Mornin' Country" debuted last June to finale Fan Fair . . Grandpa Jones signed with Top Billing Agency for exclusive representation... One of the greatest promotional ideas I've heard of in years is


KNIX/Phoenix's "Beetleboard" promotion. It's a super promotion-marketing program Mark A. Tankersley, 50, a former member of the Grand Ole Opry musical groups, died recently in Beech Grove. IN. Tankersley wrote one of the country hits of the 50's for Carl Smith, "This Orchid Means Goodbye" . . Congratulations to Bill Mack, the winner of the fourth annual Country Music U-G-L-Y Contest, and consolation to runnersup Sid Wood and Art Wander (your times are coming, guys!).

Another "Bar Room Budily"
Rey
Chartes
and
Clint Eastwood "Beers to You"

From the Sound Track Album of Clint Eastwood's
"Any Which Way You Can"


# (G) 

## Pop/Adult's Ten

## Most Pressing Problems

Last week we discussed in this column the highlights of the Pop/Adult format meeting on Tuesday. October 7, and what the participants felt about the various areas of P/A radio's make-up: news, sports, infor mation, music promotion, and so on. The panelists also took a great deal of time, as co-moderator Bill Rock pointed out, to prepare a list of the 10 most pressing problems a P/A programmer faces.

To refresh everyone's memory, the panel included Rock: Gary Stevens, President of Doubleday; Michael o'Shea. National Program Director for Golden West; George Lemich, Program Director of KSL/Salt Lake City; Scotty Brink, Program Director of KHOW/Denver: and Mike Harvey, Vice President and General Manager of WWSW/Pittsburgh (who had to cancel his appear ance at the meeting due to illness). As a group, I'm sure you would agree they cover all the various levels of P/A radio and its special problems. Now to the list, which does not appear in any particular order. The poin of that is to have you put in order the ten most difficult situations facing our format

- Developing. controlling, and inspiring talent
- Hiring personnel in consideration of future internal promotion, equal opportunity, and longevity
- Time : having time to create, having time to eval uate and coordinate all elements of programming, hav ing enough time to turn around a station.
- Having enough money (budget) to do the job
- Maintaining the correct image through promotion
- Incorporating non-music elements. such as talk news, and sports
- Finding ways to develop audience outside of drive time
- Choosing the correct music to suit the image and target audience of the station.
- Dealing with the "everyone's a Program Director" syndrome
- Dealing with the sales department. commercial loads, special favors for clients, remotes, etc

What I'd like for you to do, is go over the above. put them in order of what you feel are the most important. You don't have to do all ten, and you may add any areas of concern we have missed, but please let me know by mail or phone what are the biggest problems you face at your radio station.

## Transition

After many years as WCBM/Baltimore's Music Director, Dexter Beane has exited that position and has been replaced by Hal Martin, who was promoted within from a part-time weekend shift. Beane was not available for comment at press time concerning this future plans . . . A bit South in the nation's Capital City, two new account executives have been named to WMAL/Washingcon - Scott Jones comes to the ABC O\&O from Intercontinental Hotels, where he was beverage and banquet consultant; and Alvin Jones (no reLation) comes from WYCB/Washington, where he was General Sales Manager . . Golden Circle Broadcasting President Robert Brown has announced the appointment of Dous Paul as Program Director of WKZL/Winston-Salem. Paul joined the station in 1978 as morning man and had previously worked at several other Carolina stations. Doug Paul commented. "I'm very excited about the opportunity of programming WKZL; It's a very important radio station and a very important challenge.'

Two appointments were announced at WPRW/Manassan, VA, as Scott Lawrence comes to the station as inidday personality from WVSI/Jupleer, FL; and Wanda Levine joins the news staff as afternoon News Anchor from WSVA/Harrisonburg, VA

## Update

THE BIG 60 - RADIO'S FIRST BIRTHDAY KDKA/Pittsburgh, long regarded as the first commer cial radio station in the United States (many believe WWJ/Detroit was actually first on a commercial broad casting basis) is geared up for a gala celebration that will begin on November 2 . The station will feature famous voices over the past $50+10$, and will also have listeners getting involved with a chance to win diamond watches once a week. The grand prize is a week for two on Diamond Head in fabulous Hawaii ... As the Philadelphia Phillies baseball team tries to capture the World Series, that town's football team, the Eagles, have just signed a new four-year contract with P/A giant WIP


Pictured here (l-r) at Veteran's Stadium are WIP Program Manager Al Herskovitz, Eagles GM Jim Murray, Eagles Director of Sales and Marketing Sam Procopio, WIP GM Bill Dallmann, and Legal Eagle Susan Fletcher, who serves as counsel . . . Legendary Gotham personality William B. Williams recently hosted a George Shearing concert at the CitiCorp Center and brought along pal Buddy Hackett, who entertained the crowd. The WNEW/ New York performer also got into the act that night. I'm told . . KEX/Portland officially donated J.R. Ewing's (will we ever find out who the hell shot that creep?) cowboy hat to the Oregon Museum of Sciences and Industry (OMSI) recently at the station's studios. The hat, which KEX managed to fandangle in spite of the AFTRA/SAG strike, is autographed by the archvil lain Larry Hagman. Station General Manager Greg Reed presented the chapeau at special ceremonies Wichita turned out in large numbers as KAKZ hosted the weekend-long "Harvest Home Fair," recreating the old Sedwick County Fair of a century ago. Participants as well as visitors wore their pioneer days outfits in the Old West setting of Cowtown - there were arts and crafts, acoustic music, and lots of good friends. The station's Bob Clarke, attired in his 1880 garb, awarded prizes to the best dressed male and female in attendance WABZ/Albemarle, NC, a new R\&R reporter and fine ra dio station, could use some help from a number of record companies. Address product to Mark Robinson, PD, P.O. Box 608, zip 28001

## Color



WHEN IN PENNSYLVANIA, PUNT: You have no doubt heard of the Terrible Towel, Pittsburgh's answer to cheerleaders at the world-champion football Steelers games. Well, now leave it to WTAE to come up with the Terrible Fan (driving his Terrible Van, of course), who stopped in to see the folks that gave him birth. The "towel," you see, was the invention of WTAE's famous Sports Director Myron Cope. Pictured are the Terrible Music Director and afternoon drive personality Don Berns (left) and Terrible News Director Bob Kopler That's Terrible

HALLOWEEN TIME: WYNS/Lehighton, PA is geared up for a dynamite Halloween promotion as it presents the "WYNS Haunted House." This is not your typical haunted house; it's actually several different houses, one in each of four towns in the area. Each house has money assigned to it, and all the kiddies have to do to get their share of the cash is to greet the people there with, "Is This The WYNS Haunted House?" If the house is the one designated, they win the money; if not, they spend the rest of the night "hawking" the call letters to all those potential diary holders. The entire promotion goes to benefit a local charity.

| UBED CARE - LAND . WHIBKEY MANURE. NAILS FLY EWATTERS . RACINO FORME . EONOOB OUNE MOUOHT AND BLO |  |
| :---: | :---: |
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| -main Bumalemv ON BATUBDAV AEVOLUTIONE BTAMTEO A EBAEEINATION PLOTTED GOVEMNMENTE RUN UPAIOINGO OUELLEO | WOMEN BEDUCEO TIOEme TAMEO BAme EMPTIEO COMPUTEME VE円IFIEO OnOIE ORGANIEEO |

A DIVERSIFIED KINDA GUY - KAAY/Little Rock Pro gram Director Rav Lincoln sent along this mufti business card recently indicating his various business inferests The underlined represents his hottast new addition
 particlenting in the avant. The point of the promotion was designed not unlv to promote the Sock Hop program, but fo ofrer Ilstanars a fun and nostalgic avaning of antartainmant. Sourchlights scanmed the sita of the thop as many guests arrived drassed in 50 's attira. Shoes ware checked at the door and evervone was givan a frae pair of offichat Sock hop socks wing drassed in 50 's attira. Shoes ware checked at the door and evervone wos givan a observas that throng onjoving thair avaning.

# Black Radio Evolves For A New Era 

This Week: KNOK-FM/Dallas

Black radio faces a challenge to its fundamental stance and at the same time may be on the threshold of a major audience breakthrough. While "Urban Contemporary" rock stations rise from the ashes of Disco to win big general market audiences and possibly part of the traditionally loyal black audience, many Black stations are responding by changing their images and presentation styles, adding more crossover music, and setting about to grab a big chunk of the general market audience for themselves. Its a goal that could mean bigger ratings shares and more advertising dollars, but it's a potentially dangerous move - will stations alienate their core black audiences in chasing after the general public?

I want to exp lore that thought-provoking topic in this colunm, and kicking off the series is a conversation with KNOK-FM/Dallas PD Dwayne Dancer. He has high praise for the loyalty of the core audience, and puts forth an interesting "specialized radio" theory. This is an issue that Black radio needs to consider, and I welcome comments and feedback from everyone.

R\&R: Do you think the traditional formatting of Black radio has changed greatly?

DD: Sure. Trends have changed greatly. A while ago, most of the Black-formatted stations were going more with a Disco flavor, whereas now a lot of them

## "Blacks are basically loyal to their radio station, more than any other format."

have gone back to the basic rhythm. Music is doing that too. A lot of the older songs are beginning to be redone, not only by blacks but by whites. The old radio cliches of rappin' over the records has now become a marketable product. like Kurtis Blow, the Sugarhill Gang, Grandmaster Flash. All of a sudden it's a new era in music, whereas if you go back to Eddie O'Jay and Jocko, that was their thing. They were the "rappers." Frankie Crocker even.

R\&R: Do you think your approach has to change to suit the audience that is now listening to your station? DD: Sure. As far as contests are concerned, we are mapping out some things where we can really take it to the people. a man-on-the-street type of thing where we are doing different shopping centers and other places of business.

R\&R: We were speaking of Eddle O'Jay and people llke him; when I grew up he and other guys would go out to supermarkets and do remotes

DD: Right. We're at the state fair, as a matter of fact, which is a tradition in Texas. We've got a booth out there and a hula hoop contest, and I have been fascinated by the people who come around to hula hoop.

R\&R: It's not a black and white thing anymore, but more of an old and young thing?

DD: That's what it is. I think that with anything you can come up with that's fun, you can involve people that are going to be there already and generate listeners. Of course, you've got to have the product, and that is pretty simple, thanks to research and all the other things that are available to you, like telephone retrieval.
$\mathbf{R \& R}$ : Are you finding out that the people who are Ilstening aren't exclusively black?

DD: Right. There's a concept I find useful. McDonald's sells hamburgers, Kentucky Fried Chicken sells chicken. If I feel like hamburger, I go to McDonald's, Jack In The Box, Wendy's. If I want chicken, I go to
"One of the things we have in our favor is that we do have that base, to go out and push for that silent majority which is going to dabble when it feels like it."

Church's, Kentucky Fried, etc. And that's similar as far as radio is concerned. If I feel like rock, I go to a rock station and so forth. We are coming to a very specialized time.

R\&R: What do you think stations are going to have to do now to compete with that kind of mentality?

DD: They are going to have to take it to the streets. They are really going to have to ask the people because they've never really been asked. We just programmed what we thought should be it. Whatever the trend happened to have been. This is the winner so this is what we will do. It's gotten to the point where even white programmers have to go to the streets and ask. "Why is it that you don't want to hear this black record on my station? Why should this black record be something we play?"

R\&R: You talk about black and white records, but many of those very same records can be heard across town on the pop stations and maybe on some AOR's too.

DD: Once again, we are going into that turnaround I think black music has a tendency to resurface as a real popular medium. It's hard to say that you could categorize it as black and white sometimes because it is so universal that all problems are the same. "Reunited" could be sung by a country guy as well as by Peaches \& Herb. Maybe not as well as their original, but the theme of the song is the same, and I think that's what people relate to - songs that say something.

R\&R: How would you describe your audience in Dallas? Who listens to KNOK?


KDAY DELIVERS BLOW - Mercury's Kurtis Blow was joined by KDA Y/Los Angeles personnel at a party in town. Pictured (l.f) are KDA Y PD J.J. Johnson, Polygram's Myra Weston. Blow. Asst PD Joan Scoth and air personality Steve Woods.

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## BREAKERS

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## CHRISTOPHER CROSS

## Never Be The Same (WB)

85\% of our reporters are on It Captures the Most Added award this wook - inchucting KSL, KHOW, WWWS, WTMN, KOB, KAKZ, WACI, WCBM, WNDB, WBEN, WASH, WHAM, WDBO, KOGO, WGR, WEJS, WISN, KNBR, WOWO, WATR, WIBW, KRKK, KLMS, KING, WHBY. Koy moves: $33-20$ WHAG, 20-14 KRMG, 27-24 WSM-FM, 27-20 KWOS, 36-24 WGAR, $24-21$ WEIM, $38-27$ WFR, $38-32$ WORG, $33-23$ KBAI, 25-20 WWWE, 26-21 WPRO, debut 15 WTVN, debut 13 KBLF, debut 22 KEX, debut 21 WTIC, debut 21 WYMC, debut 25 WDAK, debut 26 WREC, debur 27 WHIZ Jumpe $30-22$ on P/A chart

## DON WILLIAMS <br> I Believe In You (MCA)

57\% of our reporters are on it Has made a believer out of P/A programmers - adde inchude WHIO, WGR, WASH, KEX, KFOR, WSGW, KING, KNBR, WIP, WIS, KAKZ, KOB, WJBO, WCFR, WMAZ. Koy moves: 1-1 KRMG, 2-1 WREC, 1-1 KMBZ, $23-18$ KMPC, 21-18 WTAR, $29-25$ KLO, $30-21$ WHIZ, $30-24$ WEIM, debut 30 KMED, debut 30 WSTV. Heavy rotation: WCCO-FM, WOOD, WRVA, WATR. Hot at KUGN. Jumps 37-29 on P/A chart

## NEW \& ACTIVE

sents forel number of our reporting stetions pheying ethe record tide weth. The socond is the num
IRENE CARA "Out Here On My Own" (RSO) 66/12 add wsjs, Wkia. king. Klok. KNER. WGAN. WHOK. WSYR. WTAR. WIS. WAVA WMAY KOY Movee: $9-6$ KBLF, $15-9$ WYMC. 17.14 WIBW 97 KMED. 21.17 WEIM. 2522 WORG. 38.28 KLO, 2823 KWOS, 21.17 KEX, debut 22 WPRO Incresed 2524 on P/A chart
MELISSA MANCHESTER "If This is Love" (Aristal 645 add KRKO, WTAR KFMB, WIS. WELI K GY mover: 1811 KMBZ 22.19 WEIM, 1411 WIBW, 31.22 WHAG. 22.19 WORG.
30.27 WREC 21.10 WSGW, debur 30 WACI. Incrased 2828 on P/A chert
OLIVIA NEWTONJOHN 8 CLIFF RiCHARD "Suddenly" (MCA) 57123 adde Include WHIO WFYR, WTAE, KLOK, WFIR. WHAMM, WELI. WGR, WSBA, WDEF, WCCOFM. WCAM. KUGN. WIP KLO. KSL KAKZ. WJBO. WNFL WRVA. WSOW. WGAR. KOY movee: 2419 debur 36 WORG debut 23 KMBZ. Increat 3830 on PIA chan . debut 23 WPRO, debul 30 WREC, POCO "Midnight Rain" (MCA) 46/10 edd wsix K
WNDB WACI KBIF RHOK KEYCA/ WORG. 23.17 WYMC. Debutu ar No. 33 on PIA chan
ALI THOMSON "Live Every Minute" (A\&M) $44 / 3$ add wJON, KLMS, WDIF. Koy moves 23.13 WHAG. 128 WSM.FM. 2315 WIVA $20-25$ WORG. 31.28 WFIR. debut 28 kWOS.
Rewing it No 34 poniton thls wook.
DIANA ROSS "I'm Coming Out" (Motown) $32 / 3$ add KRZI, WCEM, WHAM. Kor moves 1710 WFIR. 186 WBEN. 20.15 WYMC. 2417 WWWE. 149 WGAR. 2823 KDKA. 2320 WMAZ. dobut 19 WBZ, debut 29 WDAK. Increased 40.36 on P/A chan
STACY LATTISAW "'Let Me Be Your Angel" (Cotillion) $33 / 9$ sdd WTVN, WKHM, KLO. WSVA. WHEN, KFOR. KDKA, WCFR, WOAI.FM KOY MOVE: 1.1 WJBO, 18.13 WHII. 23.19 PAUL SIMOM "On Debuter No. 37 on pla chart
PAUL SIMON "One-Trick Pony" (WB) 27120 adde include wSBA, woIf, WDBo, WSLI, KUGN. WHAS, WGAR, WSM.FM. WABZ KMBZ. WBEN, WIS. WRIE, KPPL KRMG. Earty KeY JIMMY HALL "So Happy That Love Has Found FM. WGIR KDKA WABZ WCCO.FM, WWWs WPRO Wound You" (Epic) 25/12 add woal. moves 30.23 KAAY. 32.27 WORG. 2821 WSM. FM. 3430 WFIR. debul 30 WMAZ. Debut at No. 30 on P/A chart
BARBRA STREISAND \& BARRY GIBB "Guilty" (Columbia) 24/11 add WFYR WISN, WGR KOY, KPPL WBEN, WCMB, KWOS, WCFR, WREC. KMEZ. Hoaw roteion: WASH.

## Others Getting Significant Action

FRED KNOBLOCK "Let Me Love You" (Scotti Bros.) $32 / 4$ edd WATA. KUON WIS. KXIC. Movee: 2221 KMED. 27.23 WREC
GEORGE BENSON "Love X Love" (WB) $30 / 9$ edd WGIR. WATR, WHAG. KPPL KLO WNAB, WSTV. WDEF, WGY. MOVE: $3830 \mathrm{KBAL}, 3429$ WORG, debur 29 WEIM
SAMMY JOHNS "Falling For You" (Attantic/Real World) 2714 add wrich KMRJ, WABZ WSIX Movee 31.22 WORG, 3422 KMED, 3023 . WMAZ. 2420 KAAY, debur 30
KORGI8 "Everybody's Got To Learn Sometime" (Asylum) 2818 edd KEX. WFIR
KORGI8 "Everybody's Got To Learn Sometime" (Asylum) $28 / 8$ edd KEX, WFRR,
WOAI.FM. WYMC. WNAB, WDEF. KPPL KRMG Mover: 38.31 WORG. 2821 WSTV. debut 28 WEIM. WOAIFM WYMC
JANIS IAN "The Other Side Of The Sun" (Columbla) 26/1 edd WKHM. Heov
NIELSON-PEARSON "If You Should Sail" (Capitol) $24 / 4$ add WDEF. WSIX. WFIR WGIR Mover 1810 WSM. FM. 1 . 11 WLVA debur 27 WEIM
AIR SUPPLY "Every Woman in The World" (Arista) $23 / 21$ adde Inchude WTAE WSBA. WGIR, WSLI, KMED. WSM.FM. WAVA. WSGW, KFOR, WNAB, WHEN, KRMG. WJON, KLO
BOBBY GOLDSBORO "Goodbyo Maria" (Curb/CBS) $22 / 8$ add WFIR. WMAZ. WIS. WNOB. WJON, WHOK, WCCO AM. Wsea Mover: 2421 WIBW.
MICKEY GILLEY "That's All That Mattors" (Eple) $22 / 4$ add WHAG, WDEF. WRVA. HSIX Moves 2826 WREC. 27.23 KM82. 2821 KAAY. debut 17 KRMG
LOBO "With A Love Like Ours" (Elak tra/Curb) 221 add WABz
EXILE "Take Me Down" (WB/Curb) 21/2 add WIS. KAAY. Mover: 2518 WREC. debu 25 WYMC
JACKSON BROWNE "That Girl Could Sing" (Asylum) 21/1 add KPPL Mover CHRIS MONTAM '. This The Wey Or Lovo'

## POP/ADULT AIRPLAY/40

man wion wime October 24, 1980
BARBRA STREISAND/Women I Love (Columbla)
KENNY ROCERB/LAdY (Liberty)
BOZ ECACOELLook What You'vo Done To Me (Columbla)
STEPHANIE MILL:Nover Know Love Like This Before (20th)
ANNE MURRAY/Could I Have This Dance (Capitol)
WILLE NELSONOn The Road Again (Columbla)
DOORE BROTHEREMREAI Love (WB)
CARLY SIMONJJesse (WB)
DIONNE WARWICKUNo Night 80 Long (Ariata)
PONNTER SIETERB/Ho's So 8hy (Pionot)
PAUL \&imON/Lto in The Evening (WB)
AL STEWART/MIdnight Rocks (Arhata)
HALL \& OATEEYOU've Loet That Lovin' Feeling (RCA)
OLIVIA NEWTON-JOHN W/ELO/X a nedu (MCA)
BILLY JOELDOn't Aak Mo Why (Columblo)
LARSEN-FEITEN BANDWho'll Be The Fool Tonight (WB)
LEO SAYERMORO Than I Can Say (WB)
CLIFF RICMARD/Dreaming (EMI America)
AMY HOLLAND/How Do I Survive (Cepitol)
ROCER DALTREY/Without Your Love (Polydon)
DIANA ROSB/Upside Down (Motown)
CHRISTOPHER CROSE/Never Be The Same (WB)
CRY8TAL GAYLEIf You Evor Change Your Mind (Columble)
IRENE CARNOut Here On My Own (RSO)
EDDIE RABBITT/Drivin' My Lifo Awoy (Eloktra)
MELSsA MANCHESTER If This is Love (Arlata)
JOHNNY LEE/Lookin' For Love (Full Moon/Aeylum)
AIR SUPPLY/All Out Of Love (Ariata)
DON WILLAMBII Bellove in You (MCA)
NATALLE COLESSomeone I Used To Love (Capitol)
CEORGE BENSON/Give Me The Nighe (WB)
OLIVIA NEWTON-JOHN wICLIFF RICHARDISuddenly (MCA)
POCO/Midnight Rain (MCA)
ALI THOMSONLIVe Every Minute (A\&M)
NEIL SEDAKNL
DIANA ROSB/I'm Coming Out (Motown)
stacy Latmisaw/Let Me Be Your Angel (Cotllion)
PAUL SIMON/One- Trick Pony (WB)
JIMMY HALLSSo Happy That Love Has Found You (Epic)
BARBRA STREISAND \& BARRY GIBB/Gulty (Columbia)

This chart is based solelv on statistics compiled weekly from our reporting stations
Black cincted numbers indicate significant upwand movement from at hast $60 \%$ of our neporters
34. 30 WLVA. debut 28 WREC. Heovy rowilon: WATA, KRKK

WHITNEYs "Heaven in My Arms" (WB/Curb) $20 / 3$ add WHAG (ra), WACI, ws Moves: 2928 K8Al.
DONNA SUMMER "The Wanderer" (Geffen) 2010. Moves: 20.14 KRKO, 19.11 WGAR, 19.15 WMAZ, $27.25 \mathrm{KBAI}, 30-25$ WFIR, debur 5 WBEN
MAC DAVIS "'Texas in MY Rear View Mirror"' (Casablanca) $19 / 5$ odd WHAC WTAR. KR21, KUGN, WOOD. Mover: 1918 WIBW, debut 20 WREC. debui 27 KMAZ .
WAYLON JENNINGS "Theme From The Dukes Of Hezzard" (RCA) 19/3 edd WIOD. WORG (re), WDAK. Moves: 30.18 WHAG. 22.13 WYMC. 21.19 WIAW. Heaw roention: WJON. COMMODORES "Heroes" (Motown) $19 / 2$ add Wwws, KMRJ. Mover: 26-2Z WGAR. 32.29 WFIR.

FIREFALL "Only Time Will Tell" (Atantic) $19 / 2$ add KFMB, KRKK. Mover: 38.28 KLO 2320 WIBW.
JIM HURT "I Love Women" (Scotti Bros.) $18 / 5$ edd WYMc. WSM.FM, WOAIFM. WHIO, WATR DEBUTE 29 WSTV.
FRANK STALLONE "Case Of You" (Scott Bros.) $18 / 4$ add KOB, wndb. kuon. WAYNE MAS8EY "One Life To Live" (Polydor) $18 / 2$ add wood, wkia
AVERAOE WHITE BAND "For You, For Love" (Arista) 16/1 edd Kxic. Movee 21-14 WIVA. 2824 WORG.
RUPERT HOLMES "Morning Man" (MCA) $16 / 15$ add WSM.FM. WABZ wsix WEIM, KRKO, WORG, WCHV, WNAQ, KFOR. KWOS, KEX, WGIR, WELI, WBT, WDAK
KIM CARNES "Cry Like A Baby" (EMI America) $15 / 2$ add wBz KAAY. Moven
EMMYLOU HARRIS "The Boxer" (WB) $13 / 3$ add WHOK, KRMG, WREC. Hoovy ro MEDO WTMJ.
MECO "Love Theme From Shogun" (RSO) $12 / 2$ add WHAG, wDAX
DIANA RO8s "'IT's MY Turn" (Motown) 11/10 add KMB2. WPRO. WOD. WFTL JACKSONS "'Lovely One" (Epicl 9
JACK8ON8 "Lovely One" (Eplc) 1110. Move 2819 WGAR. 22.10 WPRO, debut 23 kwos. RONNIE MILSAP "Smoky Mountain Rain" (RCA) 1016 add WHIZ wCCO.AM KA2I, WNDB, WDEF. KMB2. Detutt 29 WREC.
ENGELBERT "Don't Touch That Dial" (Eplc) 1012 edd wis, wava
DONNA SUMMER "Walk Away" (Casablanca) $9 / 1$ add KLO. Dobute 24 WPRo CHARLE RICH "A Man Just Don't Know Whet A Woman Goes Through" (Elok tre) $8 / 4$ add WFTL WNAB. WSTV, WREC
BOBBY VINTON "He" (Tepestry) $8 / 2$ edd WTMJ, WHIO
JOHNNY LEE "One in A Million" (Asylum) $7 / 5$ edd wcco.AM, worg, wsix DEBBY BOONE "Take it Like A Woman" (WB/Curb) $7 / 3$ add WJON. KR2!. WSBA LARRY GRAMAM "When We Get Merried" (WB) $7 / 3$ edd wOrg WEIM, WATr ROGER WHITTAKER "I Am But A Small Voice" (RCA) $7 / 3$ edd wcco.am KMED. WNEW

## Most Added:

CHABSTOPHER CNOES
Nover Bo Tho Some NWM Added ar 30\% of our repording aterione.
OUNA NEWTON JOHN wicl
 DON mLLUAME 1 Eaviove in Vou IMCA Added es 21\% of our reporting itulione LEO 8AVEM Mow Than I Cen Sor was) PAUL Elimon On Trict Pony (Wa) Added at 19\% of our reporting itestona RUPERT HOLMES
Morning Mon IMCA,

## Hottest:

anBera etmeicano Women in love (Cakneve)
Reported not ei evx of our evidione. KEMNY HOOERS Ledy llicoery dot at tex of our atertone. coome miotwene Rawl (Love TWB) WLUE MELSON
On The Aoed Agein ich Reported hot oi Agy of our stedone STEPHANE MHLE Nover Know love Lite Thas Bofore com Roportiod hot at 3Px of our atestone cozecacos
Reported hot et 27\% of our netilione.


## Album Airplay Tracks

 erpiev on many of our Pop/Achatt statons.lAIR SUPPLY (Arista) "Old Habits Die Hard KIM CARNES (EMI Amertica) "Swopi OH MY Font CWRIETOPHER CFO8s (WE) 'The Ught Is On
DOOBIE BROTHER8 (WB) "Ono BY Ong" "South BoV Strut
BLLY JOEL (Cohnmbal "C'Etelt Pol" "Through The Long Night" יI Don'Y Want To Be Alone "You're The On

ELTON JOHN (MCA) "Never Gonna Fall in Love Again" "Tnke Me Back GAROLE KINE (Cepltol) "Hoy OII'" "Chains
ANNE MURRAY (Cepitol) "You've Got Me To Hold On To" "Neverthaless. Im in Love With You
OLIVIA NEWTON JOHN (MCN "Don's Walk Away" "Suspended in Time
EDDEE RABBITT (Elektra) "So Deep in Your Love" "I Need To Fall In Love Again

## What WIIII Wrte

BO2 8CAOO8 (Columtan) "You Can Hava Ma Anytima" "Isn'r If T/m

BARBRA STREIBAND (Columbia) "What Kind Of Fool" "Promises

## Black Radio Evolves For A New Era

This Week: KNOK-FM/Dallas

Black radio faces a challenge to its fundamental stance and at the same time may be on the threshold of a major audience breakthrough. While "Urban Contemporary" rock stations rise from the ashes of Disco to win big general market audiences and possibly part of the traditionally loyal black audience, many Black stations are responding by changing their images and presentation styles, adding more crossover music, and setting about to grab a big chunk of the general market audience for themselves. Its a goal that could mean bigger ratings shares and more advertising dollars, but it's a potentially dangerous move - will stations alienate their core black audiences in chasing after the general public?

I want to explore that thought-provoking topic in this colunın, and kicking off the series is a conversation with KNOK-FM/Dallas PD Dwayne Dancer. He has high praise for the loyalty of the core audience, and puts forth an interesting "specialized radio" theory. This is an issue that Black radio needs to consider, and I welcome comments and feedback from everyone.

R\&R: Do you think the traditional formatting of Black radio has changed greatly?

DD: Sure. Trends have changed greatly. A while ago, most of the Black-formatted stations were going more with a Disco flavor, whereas now a lot of them
"Blacks are basically loyal to their radio station, more than any other format.'
have gone back to the basic rhythm. Music is doing that too. A lot of the older songs are beginning to be redone, not only by blacks but by whites. The old radio cliches of rappin' over the records has now become a marketable product, like Kurtis Blow, the Sugarhill Gang, Grandmaster Flash. All of a sudden it's a new era in music, whereas if you go back to Eddie O'Jay and Jocko, that was their thing. They were the "rappers." Frankie Crocker even.

R\&R: Do you think your approach has to change to suit the audience that is now listening to your station?

DD: Sure. As far as contests are concerned, we are mapping out some things where we can really take it to the people, a man-on-the-street type of thing where we are doing different shopping centers and other places of business.

R\&R: We were speaking of Eddie O'Jay and people like him; when I grew up he and other guys would go out to supermarkets and do remotes.

DD: Right. We're at the state fair, as a matter of fact, which is a tradition in Texas. We've got a booth out there and a hula hoop contest, and I have been fascinated by the people who come around to hula hoop.

R\&R: It's not a black and white thing anymore, but more of an old and young thing?

DD: That's what it is. It think that with anything you can come up with that's fun, you can involve people that are going to be there already and generate listeners. Of course, you've got to have the product, and that is pretty simple, thanks to research and all the other things that are available to you, like telephone retrieval.

R\&R: Are you finding out that the people who are listening aren't exclusively black?

DD: Right. There's a concept I find useful. McDonald's sells hamburgers, Kentucky Fried Chicken sells chicken. If I feel like hamburger, I go to McDonald's, Jack In The Box, Wendy's. If I want chicken, I go to
"One of the things we have in our favor is that we do have that base, to go out and push for that silent majority which is going to dabble when it feels like it."

Church's. Kentucky Fried, etc. And that's similar as far as radio is concerned. If I feel like rock, I go to a rock station and so forth. We are coming to a very specialized time.

R\&R: What do you think stations are going to have to do now to compete with that kind of mentality?

DD: They are going to have to take it to the streets. They are really going to have to ask the people because they've never really been asked. We just programmed what we thought should be it. Whatever the trend happened to have been. This is the winner so this is what we will do. It's gotten to the point where even white programmers have to go to the streets and ask. "Why is it that you don't want to hear this black record on my station? Why should this black record be something we play?"

R\&R: You talk about black and white records, but many of those very same records can be heard across town on the pop stations and maybe on some AOR's too.

DD: Once again, we are going into that turnaround. I think black music has a tendency to resurface as a real popular medium. It's hard to say that you could categorize it as black and white sometimes because it is so universal that all problems are the same. "Reunited" could be sung by a country guy as well as by Peaches \& Herb. Maybe not as well as their original, but the theme of the song is the same, and I think that's what people relate to - songs that say something.

R\&R: How would you describe your audience in Dallas? Who listens to KNOK?


KDA Y DELIVERS BLOW - Mercury's Kurtis Blow was joined by KDA Y/Los Angeles personnel at a party in town. Pictured (l.rl) are KDA Y PD J.J. Johnson, Polygram's Myra Weston, Blow, Asst PD Joan Scott, and air personality Steve Woods.

wit


# Pup/Rhythms 

## HOTTEST <br> Following are lated in order of their airplay activity

STEVIE WONDER<br>"Mastor Blastor (Jammin')" (Tamla)<br>JACKSONS<br>"Lovely One" (Epic) EARTH, WIND \& FIRE "Let Mo Talk" (ARC/CBS) ZAPP<br>"More Bounce To The Ounce" (WB)<br>GEORGE BENSON<br>"Love X Love" (WB) LTD<br>"Where Did We Go Wrong" (A\&M) DIANA ROSS<br>"I'm Coming Out" (Motown) LENNY WHITE<br>NARADA MICHAEL WALDEN<br>"The Reel Thang" (Atlantic) PRINCE<br>"Uptown" (WB)<br>\section*{teena marie}

"I Need Your Lovin' " (Gordy)

## CLIMBERS

TEDDY PENDERGRASS "Love T.K.O." (Philadelphie International) 59\% reporting. Added at woiv cllmbing at WTMP. WLOU end KOKY, and hot at WOIC. WOIA. WHAK and WVEE in the South. Climbing at WVON. WKWM. WTLC and WDAO; hot ot KATZ. WBMX and WCIN in tho Midwast The East shows it climbing at WWIN and WILD whilo. hot at WXYV. Hot at KDIA in the Weat
S.O.S. BAND "S.O.S." (Tabu) 59\% of our reporters ere on it Now at WHRK and WVEE, elimbing at WJJS. WDIA WJMI. WOIC. WAOK and WTMP, and hor ar WLOU in the Sourt. Added at WXVV: cllmbing at WILD and WAMO in the Eent KOOL 8 THE GANG "Celebration" (De-Lite) $59 \%$ reporting alrploy. Added at WTLC. KAEZ and WBMX. climbing at WOAO. KATZ. WKWM and WCIN in the MIdwest. Now ar WaIV, climbling et WLOU. KOKY, WOIC and WAOK and hot at WHRK and WVEE. The Eest showe h cllmbing of WWIN with hot rotation at WXWU. WILO and WWRL. Hot et KDIA in the Wert
TOM BROWNE "Funkin' For Jamaica (NY)" (GRPIArista) 50\% reportng action. Hot rotution at wJJs, WHRK. WVEE, WPXI, WAOK and WTMP whth modium alrplay at WDIA and KOKY in the South. Climbing at KATZ and WCIN: hot at WKWM. WVON and KPRS in the Midweet. Hot at WWIN. WXYV and WAMO in the Eart Hot at KDKO and KYAC In the Wost
GRANDMASTER FLASH "Freedom" (Sugar Hill) $56 \%$ of our reportore are on it Added er KAEZ. cllmbing a WKWM and WCIN, and hot al KPAS, KATZ and WOAO in the MIdwost Medhum airploy at WJJS and WLOU: hot at KOKKY W JMI. WPXI, WOIC and WTMP in the South. The East shows an add at WAMO with hot rotation at WILD end WWIN. CIImb ing al KOKO and hor nirploy at KDAY in the Weat
SPINNERS "Now That You're Mine Again" (Atlantic) 56\% reporting. The Midwest showe it hot et wJle WCIN and KAEZ with medhm airpley at WTLC. WKWM, WON and KPRS. Added at WJJS, cllimblng at WHRK, WVEE, WDIA. WOIC and WTMP. and hot at WGIV and KOKY in the South. Climbling at WXYV. WWRL and WAMO in the Enat STEPHANIE MILLS "Never Know Love Like This Before"' (20th) $50 \%$ reporting airploy. Hot at KPRS WJLB. WCIN and WKWM; Cllmbing at KAEZ. WBMX and WVON in the Mrowost. Climbing at WPXI. WHRK, WVEE and
KOKY: hot at WJJS and WOIC in the South. Modium airploy at WAMO and WXYV in the Eait Climbing ei KDKO in the Weat MINNIE RIPERTON "Here We Go" (Capitol) 47\% reporting actulv. The Midwest reflecte hot roustion et KAEZ and WBMX with modhum airptay at KATZ WMWM. WCIN and WVON. Hot at WAOK. WPXI and WANT: cllimbing at KOKY, WJJS, WJMI and WTMP in the South. Cllmbing at KOKO; hot at KYAC In the West
LARRY GRAHAM "When We Get Morried"' (WB) 47\% of our reportoes ere on it Added et WK WM. chimbing at WDAO. WTLC. WBMX. WCIN and KPRS in the Midwear Hot ar KOKY; ellmbing at WAOK. WJJS, WOIC and WLOU in the

QUEEN "Another One Bites The Dust"' (Elektra) 4\%\% reporting Climblng at WJJS, KOKY and WaIV: hot at WHRK, WVEE, WJMI, WPXI, WOIC and WTMP in the Sourth. Hot rotetion at WWIN, WXV and WAMO in the Eest. The Mid

DOOBE BROTHERS "Real Love" (WB) A4M
DOOBE BROTHERS "Real LOVe" (WB) 44\% reporthg. Hot sirplay at WAOK and WpXI whth medhum airpley at KOKY. WHAK, WVEE, WJMI and WTMP in the South CMmblig of KAEZ, WBMX. WCIN and KPRS in the Midweet Medhum the East Climbing ei KOAY in the Wost
COMMODORES "Heroes"' (MOtown) 4\%\% reporting activitr. Chmbing at WTLC, KAEZ, WCIN, wJLB and KPAS in the Midwort Climbing ei WLOU, WJJs. WHRK, WVEE end WAOK in the South, New et WWFL while cllmbing at WXY BRICK "Push Push" (Bang)
BRICK "Push Push" (Bang) 44\% reporting sliploy. The South showe hot rotation at WTMP, KOKY and WANT Cllmbing at WGIV, WJJS, WHRK, WVEE and WOIC. Climbing at WCIN; hot of KPRS and WKWM in the Midweat. Hot at

TYRONE DAVI8 "How Sweet It Is" (Columbia) $41 \%$ of our reporters are on $h$ Hot at WOIA and WaOK Cllimbing at WHAK, WVEE WJJs end WOR in the south Medhum otpotay at KATZ. WVON. WJLE and KPRS in the Mitweet
CAMEROM "Funkdown" (Saleoull $41 \%$
CANERON "Funkdown" (Salaoul) 41\% reporting. The South show, in now ar Wrax and WVEE, cllmbing at WLOU. WOIA. WJMI and WOIC, and hot at WaIV. Added at WXVV; chmbing at WWIN and WiLO in the Eant CMmbing of LOU RAWLS 'I Go Crazy"' (Philadelphia Internationall 38\%

Wharing action. Added ot WJJS. cllmbing at Midwe est Cllmbing ai WOHC and WAOK. and hor at WANT in the South. Now aiWKWM: cllmbing at WDAO and WBMX in the

PATRICE RU8HEN "Look Up" (Elektra) 38\% reporting ectivity. The south anow ti new at KOKY. WHAK. WVEE and WOIC: allmblng it WAOK. NOw II KATZ, WBMX and WCIN with medtum alrphey at WTLC In the Midweet Added at KDKO and ollmbing at KDIA in the Weot Detuting al Wxry in the Eael
CAMEO "Keep It Hot" (Chocolate CIty) 38\% reporting arploy, Now at WLOU. WHAK. WVEE. WDIA wOIC and WTMP with medhem alrpley at WJMI in the Bouth. Added oi WOAO. ellmbing of WTLC and WKWM in tho Midweet Now at WXYV and WWIN in the Ener
DONNA SUMMEA "Walk Away" (Casablanca) 34\% reportne. Hot ot WOAO and WVON with medurn ak. play ai KAEZ. KATZ. WJLS and KPAS in tho Midweet Hot at WHAK and WVEE in the south. CMmbing at WWIN and WILD: hot at WXYV In the Eeat.
LENNY WILLIAM8 "Ooh ChIId" (MCA) 34\% reportng actuity. Added at WCIN: dumbing at Wemx. KaTz and KAEZ in the Midwest. The South ahown an add at WJJs, allmbing at WOIA and WTMP. and hot at WGIV. Now et KOAY whle cllmbing el KOKO In the West Medhum elfplay at WWRL in the East
NORMAN CONNOR8 "Take it To The Limit" (Arista) 34\% of our reportore are on it Added at WHAK, WVEE and WT MP; climbing at WJJS. WLOU and WJMi in the South. Now ot WXYV while clllmbing at WAMO in the Eaet Debuting ot KAEz; cllmbing ot WEMX In the Midweet Climbing of KDKO in the Wost.
REDDING8 "Remote Control" (B.I.D.) 31\% reporting alipley. The South ahowe h hot at WDIA with medium arploy at WHAK, WVEE. WOIC and WAOK. CHinoing at KATZ and KPRs in the Midweet Medhem etrplay at WXYY and

BOB MARLEY "Could You Be Loved" (Island) $31 \%$ reporting, Hot at WILO and cilmbing er WWIN. WWAL and WAMO in the Esert. Now it WKWM. cllmbing at WJLE, and hot at WOAO in the Midweer CMmblng at WDIA in the south.
STVEISTICS "Hurry Up This Way Again"" ITSOPI 31\% reporting action. Hot at WILO; climbing at WWaL and WAMO in the East The South showe it hot it WAOK with medhum alpley at WTMP and WJJs. CMmbling at WKWM and KPRS while hot at WOAO in the Mldwcet Medwe alroley at KDIA in the West
RENE \& ANGELA "Everything We Do" (Cepitol) 31\% of our reporters ore on it CMmbing at KPAs, WTLC and WJLe in the Midwost Medium airplay at WOIV. WDIA and WOIC in the South. New at WWRL ellimbling at WILO in the

## NEW \& ACTIVE

KURTIS BLOW "Throughout Your Years" (Mercury) 28\% reporting sirploy. Hot et WDAO and KATz; cllmb ing at KAEZ and WBMX in the Midweet Climbing at WLOU. WOIC. and WAOK in the South. Hot at KDAY in the Weat Climbing ot WAMO in the East
DONNA SUMMER "The Wanderer" (Geffen) 28\% of our reportere are on le Medum airplay ai whak WVEE, WPXI and WOIC in the South. The Midwest reflecte medium ectivity of WJLE and WBMX. Hot at KDAY; climbling et KDKO in the West. Clumbing at $W \times Y$ in the East
8EVENTH WONDER "The Tilt" (Chocolate City) 25\% reporting. The South showe it hot et waiv and wLOU with medium airplay at WAOK and KOKY. Climbing at WTLC and KPRS in the Midwest Medium airploy eI KDAY in the West Climbing at WILD in the East.
CURTIS MAYFIELD "Tripping Out" (Curtom/RSO) 25\% reporting action, The Midweat reflecte medlum ale play at KPRS, WBMX. WVON and WKWM. Hot at KOKY: cllmbing at Waiv in the South. Medium aliplay at WAMO in the Eant. Climbing at KOIA in the West
GLADYS KNIGHT \& THE PIPS "Bourgie, Bourgie" (Columbia) 25\% reporting. Added et WOAO, KAEZ and KATZ in the Midwest Climbing ef KDAY and KDIA in the West Now ot WGIV and WAOK in the Sourt. Debuting ot WHLD in the E ast.

## JAZZ <br> HOTTEST

DEVADIP CARLOS SANTANA.
The Swing Of Delight (Columbia) BOB JAMES . . . . . . . . . Various Cuts Aproach(GRPlarista
RAMSEY LEWIS . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Routes (Columbia) Various Cuts
WILTON FELDER.
Inherit The Wind (MCA Various Cuts
JUDY ROBERTS BAND . . . . . . . . . . . . . . . . . . . . . The Other Way (Inner City)
HUBERT LAWS Various Cuts

GEORGE BENSON ValColumbia

JOE FARRELL
Give Me The Night (WB) Various Cuts

JEAN-LUC PONTY . . . . . . . . . . . . . . . . . . . . . . . . . . . . Civilized Evil (Atiantic) Various Cuts Various Cuts

## NEW \& ACTIVE

ERIC GALE
Touch Of Silk (Columbia) Various Cuts

EAST: WHUANW sehington, D.C., Jasse Fex WEBB/Baltimore, MO, Chouncer Lowis: WYECMow Moven, CT Roy Schnoldermen SOUTH: WCLKIAtbrta, OA, Requeys Wardi; WTJZ/Nowport Now. VA, Roi Eweil
 CA, Lewrence Tenter.


# OPPORTUUNIIIES 

## Openings

## EAST

After monthe and hundreds of airchocke, WOUR Cnetral New York's original and beint AOR, is still loak imnginetive and creative taleni Thops and reswimee to calle pleanan EOE M/F (10-24)
Needed vesterdey. Morning pursonolity for Pop/Adult small merket The right bucks for the nght person. Send O8790 EOE M/F (10.24)

Nowe Diractor WLLH/Lowell, MA. Srome local de partment Lots of gathering, air work, and personnel dovalopment Tepe and resurne to Steve Chartand,
WLLH, 4 Broechwey, Lowell, MA 01853 (10-24)
Drivemic now menegement of North Shore devtimer is seaking AGGRESSIVE seles paople This market advertisery Aftractive commisson program, above nor mal Please contact Geotray M Metcor. Box 34
Bevertr, MA 01915 , or call ( $61717747000(10.24)$
WAALBinghamton is boking for an upteat. onergetic morning lock or jockinows team for immediete open ations Maneger Koith Nelson. WAAL, Bow 997. Bing hamion, NY 13902 . No colls please. EOE M/F (10.17)

WPRO/Providence etill hos not found the nighetim nut yat Can you give listeners a reason to come back that needs a special kind of night cerson ls it YOU? AM-FM, 1502 Wompanasg Trall, East frovidence, RI O2915 EOE (10-17)
Our Nows Director has fuat joined WTOP in Woah Ington, DC. Good luck, Frenkl WPRO/Providence now
needs a News Director to lead the ocean state's top needs a Nows Director to lead the ocean state's top Berkowitz OM, WPRO.AM-FM, 1502 Wampanoag
Trail, Eest Providence, RI O2915. EOE $(10-17)$

Full-time nightime person needed. No beginners Tapes and resurnes to Pat MCDoneld, Box 900, Bruns
WiCk. ME 04011 EOE MIF (1-17) Program Director for WLAM/Lowlston, ME. The stere's second largest market is in need of a person who is strong on leadership. managernent and promotional skills WLAM offers a secure position at this, top-
rated. Contemporary ourlet State of the art facilites Salan commensurete with experience Send tape, re GM. WLAM. Box 929 . Lewiston, ME 04240 EOE (10.10) Redio's "1 production compony looking for creative, hignty motrvated prodwer for new nationally symdicated knowledge a must Tapes and resumes to Tom Powell

## SOUTH

WANS-FM now accepting tapes and rooumes for fit Wure par- lime end fultume openings. Send to Jim Evans EOE M/F (10.24)

NCMS-FM, 50,000-wett, number one Country out -t In Norfolk, VA, will have opening soon. Personality required, some production. Send tepee end resumee to
Russ Cassidy, WCMS, 900 Commonwarth Virginis Beach, VA 23404 Affirmative action. EOE (10,1) 7 )
wBCY a Jofferson Pilot Bruadcasting station, is look ing for an afternoon drive air personality FM rock for nat Send tapas and resumes onlv to Mr. Bob Keghan
PD, WBCY I Julian Price Place, Charlotte, NC 28208 Po calls please EOE M/F (10.24)

Openings
WaA Y/Huntevillis. AL is looking for an expenenced Nown Director 50,000 watt atation with an awned win with a real commitment to nowe and not just mueite Ruath thone inpee nid rosumes to Jerry Dean, Box 651 Hunteville, AL 38804. EOE M/F (1024)
Wanted: Oavtrme pursonality with p-b-p exporienco Ex calient pay with vacotions. Send tapes and resurnoa io 872-2404 EOE M/F (10-24)

Demalitions experts wanted: Wa rmuat have eggres aive, top flight atreet reporiera with anchor capability
 and expanded. Three to five veark madiumimajor mar wise please donit. Mincmmer woncournged io best, Other and reaumes to Jay Moore, WOXI, Redio News, 3340 Peachtree Rood, Atlente, GA 30028 . EOE NFF (10.24)
Future openinge at KRBC/Abllerve, TX. Tepes and res umes ro Scort K. Smith, Box 178 , Abilene. TX 79604 , or
cell 1915 ) 6924242 EOE M/F $(10$ 24)

Experienced Christian brosdceaters - live in a warm Floride seaside reson. Good copy, music, production and air skills required Good pay and working conditione.
Tapes and reaumes to Jett King. WMFJ Radio, 752 Ballough Road, Davtone Beach, FL 32014 . No calls phease EOE M/F (10-24)

Ile-McAllon is looking for bright young DJ looking to move up. Send tapes and resumes
to Steve Owens, Bo 3764 . McAllen. TX 78501 , or cell (512) 3834981 . EOE M/F (10-24)

Z97 is boking for qually $A O R$ jocks or hip Contempor ary Hit Radio jocks who sound like grownups. Tapes W. Freewey, Ft. Worth, TX 76107. No calls please EOE
M/F (10-24)

Morning man needed. WKXI is searching for a bright onthusinastc morning man to wake up Contral Mississippi and resurnes to WKXI, Box 9448 , Jackson. MS 39208 (10-24)

KSAX-KFMXLUbbock, TX now accepting tepes and posumes for fulure positions. Must have experience in Send to Chris Alexander, KSAXIKFMX Box required. Send to Chris Alexander, KSAX/KFMX, Box 12030, Lub-
bock. TX 79452 . Femeles encoureged to appty. EOE (10.24) WJMVJackson. MS has opening for fult-ime announcer Females encouraged io apply. Send tapes and resumes to Carl Haynes, WJMI, Box 3320, Jackson, MS 39207.

WVMI-WOID/Biloxi, MS looking for news reporter and afterncon enchor. Previous expenence in electronic fourbe able to edit tape and copy. Working knowledge of broadcast equipment required. Must have own means
of transportation. Salary negotieble desending upon talof transpartation. Salary negotieble derending upon talent and experience Send tepes and resumes to Rendy
F. Thompson, News Director, WVMIWVID Box 4606 Biloxi, MS 39533, or cell f601) 388-2323. EOE (10-24)
Stereo 101 (WOMSI in Greanville. MS anticiptes fulltime opening within next few weeks. Join the ARK-LA. MS Delta's No. 1 Contemporary Music station with
52,000 watts (soon 100,000 ). Minimum of 2 years ex. 5erierce required. If you are looking for lote of money or sorne plece to setisfy your ego, doñt epply. Send
tapes end resumes to Todd Martin. WD WDMS Box 1438 . Greenville, MS 38701 , or cell (B01) 334 4559. EOE M/F (10-24)

Major merket Pod Adult redio aterion in Sourtheast is eccepting applications in an effor to find teem in Americal Excellent salary and berefit package, a supert facility, professional staff and firm cormmitment to wint if you think you cen make a contribution, send tapes end resurnes in
 Century Perk West, Los Angeles, CA 90087.
EOE M/F $10-24$ )

## Openings

97Rook, WJAD.FM, 100,000 Watt Tri State rocker of the South is looking for sir talents Several positions are availnble for those with winning, posvitve artituden and enlent. Good pay nnd extras Also we int only 1x and rweurnes to Chanthe Rown, GM, Box 706, Banibridgit, GA 31717. 110 24)
WAKYILousvillo nende evening ar thient Personality


WFLE/Fovettevillo, NC sereke Newn Director with brond exparience in gathering, writing, reporting and admin intration. Send tepes, rosumes and ashlery reacuirement to Jeff Thompson, GM, WFLB, Box 530, Fsyerteville NC 28302. EOE 110.17

WT AR/Nortolk is neeking a PD to lead Virginiáa mon nespected radio bration. Pop/Adule formet with heery ahould heve major/medium merket programming ox perience with winning recorde. Send applicntion with air check, reterences and salary requirements to Dick
Fraim, GM, WTAR, 720 Bough Street Norfolk VA Fraim, GM, WTAR, 720
23510 . EOE M/F $(10-17)$

Rare opening at Montgomery's top-rated FM AOR rocker for midday air personality/production bce. Send tepes and resumes to Nail Herrison, WHHY-FM,
2744, Montgomen. AL 38105 EOE M/F(10-17)

## MIDWEST

Top-rated Northern Indiens etation looking for mid day personality who can entertain. Will need et heast two
vaars commerclel experience to handele this Pop/Adult ormat. Send tepes and resumes to Alien Stike, WTRC Box 699, Elk hart IN 48515. EOE M/F (10-24)
Needed: Good drivetime newe personelity for Okle norne City. Probably an afternoon/avening position. it you are good with production and have flare for loce
hews, send tape and resume to James Benzer NO Kews, send tepe and resume to James Benzer, No,
KOCY, 101 NE 28th, Oklahome City. OK $73105 .(10.24$ )

Future openings for air peraonalities. Send tepes end resurnes to Drew Bentley, 500 E . Fourth St ., Waterioo, resurnes to Drew Bentrey, 500 E. Fourt
IA 50703, or cesll (319) 291-1214. (10-24)
-95/Rockford, Superstors AOR station, exper ienced air personality immediately. Send tapes and res
umes to Les Cook. Y-95, 1901 Reibfarm Rd., Rockford, umes to Les Cook, Y.95, 1901 Reibfarm Rd., Rockford
Le1111. No Celle. EOE (10-24)

Miowest Country station looking for aftem personality. Will accept applications from beginners
Tapes and resumes to Tom Huber. KSMN, Box 1448 Tapes and resumes to Tom Huber, KSMN, Box 1448,
Mason City, IA 50401, or cell (515) 423-8634. EOE M/F (10.24)

Chicago has immediate opening for an experienced experience as anchor and reporiuder, strong voice, and inerest in speciel reports. AFTRA scate. Resume end cas aette tape to Reese Rickards, WJEZWJJD, 180 N. Mi chigen, Chicaso, it 80018. No calls, no tepes returned

Last chance to get your tapes in for e prime openIng (7pm-mid) at the No. 1 stetion in Lafayerre, iN,
home of Purdue Top-notch management staff, and home of Purdue. Top-notch management, staff, and
equipment, including e 4 treck production room. If voúre equipment, including e 4 treck production room. If voír
on your way to the top, this could be your ticket. Tape N 47903, or call ettor 10 am (317) 448.1568 EOE M (10-24)

Would you like a 25 share? This is a rare opportunity to join one of America's most successful
moming tearme. If you are e warm humen cornmoming teame. If you are a warm human corm-
municator who can work well with others, we municator who can work wall with others, we
are looking for you. Excellent salary and everv stable poaition, good opportunity for a farnily Records, Box 207, 1930 Century Park West Lo Angeles, CA 900e87. EOE M/F (10-24)

## Openings

WHLBNBAQ in ourrenth accopting apolicebione fo coureged to anget all aruse. Minorithes and wornen on
 Norman. Wh
EOE 110 24)

Can vou work in ndult redio? We can unes edditional announcere, rewwe, and moles personnwal. Suburtion metro market (FM oovern motrol. All deportriemta operented enay mrately Exparienced only nued apply No calle or drop Int, plenone WEOL.WBEA Ridho, 21300 Comer Richoe Rd. Clevelend, OH 44118 EOE (10-24)
Wo naed e morning communicatorl KKJO ie n eolid contemporary mettion with a winner ntath, innd wit neod town, brand-nisw faclities Profit ahaning and a good team Send tapea and rasumes to Steve Cerphnter, Op erations Manager, KKJO/KSFT, Box 186, St. Joneph. MO 84502 EOE (10 24)
Noeded ASAP: PD and two edult communicators for the long-time "1 Pop/Adult, KNOX, in this market of 80,000 Also need one Coriternporary Hil Redio nughtirne medicel coverage. Topess and resumbes to Don Band full medicel coverage. Tapses and resurnea to Don Bowwers
Box 1838 , Grand Forke, NO 68201 , or casl (701) 772 7197. EOE (10-17)

WAZY/Lafoyette, IN's beat Pop/Aduh station now accepting tepes for future openings. Onty good com repes and reaurnes to WAZY. AM, Box 1410 , Leloyette IN 47802 (10-17)

KTYN/Minot, ND hat openings for air talent and a Nowe Director. Personolity-oriented station. Pop I'm atill looking for you. Since June l've been looking Sor the right personality to fill en atremoon siot and lak Music Diractor responsibilities. Since vou heverit sent me your tape end resume vet, do hrowl Requirements production skills, Send to Tom Fricke, PD, KDBO Box 75. Aberdeen, SD 57401. EOE (10-1)

WKBN/Youngstown, OH neede a pro communice tor for midday telk/nusic show. Talk show experience preferabia. No "recipe exchangers" pranse. Contect Pete
Gebriel at (216) 782.1144 EOEM/F (10.17

## WEST

OJ's/Newa people got radio smarta? Sound great on air? We need to hear trom you now for future openinge in company CA and other properties. We are a grow E. Tapes and resumes to Steven Kave KERN Brow with Bakersfield, CA 93303. EOE M/F (10.24)
Seerching for tete night talk show hoet Pecfic North west glant station. Call Cant Cromer, Frank N. Magid E Assoc. (817) 285-7121. (10-24)

Artention Morning Jockl Join e new contempora mountry station in the heart of the Rocky Mounteins alary and excellent fringe benefits. Tapes and resure to Ron Dennington. Operations Maneger KgVOAM Box 5023. Miasoula, MT 59806. EOE M/F (10-24)

## PLEASE NOTE

you may place your ad in the oppor tunitles section by mall or phone. All Openings, Positions sought and Changes are free of charge. simply call us at 213) 553.4330 with your Information or mail It to Radlo \& Records 1930 Cen. tury Park West, L.A. CA 90067 . Please be sure to let us know when you have found a position or fllied your opening

## CHANCES

## Record

MICHAEL GOLDSTONE eppointed West Coest Tour Publicist for Chryselis Rec ords.
DANAE SCHWIMMER named Publicity Coordinator at Chrysalis Records
DAN JEWELL essumes the post of Marketing Director et Spirit Records.
HALE MILGRIM eppointed Director of Merchandising et WB Records JIM WAGNER named National Merchandising Maneger at WB Records. LAURIE SHIPP nemed National Merchendising Coordinator for WB Records
NANCY GILKYSON appointed Director of Graphic Arts Production for WB Records DAVE MOUNT appointed Los Angeles Sales Manager for WEA
DAN COTTER appointed Merketing Coordinator for WEA
FRAN O'KEEFE named Warehouse Manager for WEA.
GINA LETO eppointed Buyer for WEA.
Radio
JERRY LONGDEN formerly with KROO/Pesadene, CA joins KKDJ/Fresno for middays. DAN O'TOOLE named PD at WRKALouisville, KY, from PD at V100/Charleston

SCOTT K. SMITH promoted to PD at KRBC/Abilene TX
CHARLIE QUINN, formerly PD et WKZW/Peoria, IL joins WROK-WZOK/Rockford, IL as Operations Mánager
T.B. HOLLYWOOD joins KLAV/Les Veges, NV to do mornings

CHRIS ALEXANDER moves from KWKC/Abilene, TX to KSAX-KFMX/Lubbock, TX as PD
GARY NICHOLS promoted to MD at K104 (KIOY)/Lebenon, OR
ILLENE HASSON joins the staff et KUZZ/Bakersfield es Reporter and weekend anchorperson
ANTHONY WILSON moves from WQUE-FM/New Orleans, LA to rejoin WYLD FM/New Orleans, LA

## Industry

LORRAINE REbIDAS appointed West Coest Director of Creative Services for Peer Southern Organization. Distance Management.
TONY GRIFASI joins the Minneapolis office of Good Music Agency.
LINDA FELDMAN joins Filmways Audio Group to hendle marketing for the group

## Openings

## WEST

King Broodcesting Compeny ls seaking high－poten－ tiel team plevers for future news expension．Tepes
end resumes，end letters outlining career goals to John end resumes， End Manager，KING， 320 Aurora，Ave． Erickson，News Manager，KING， 320 A
North，Seartle，WA 98109 EOE M／F（10－24）
KYOU／GreoleY，CO booking for experionced Country lock for middey postrion．Tepes end resumes to Chuck
Oonoho．Box 1607．Greeley，CO 80832．EOE M．F（10－24） Golden Egg．National Berter Syndication company Golden EgQ．National Barer
has immediate openings for full time station cleerance
pergon and fulltime production assistant．Call（213） person and full－tim
475－0817． $10-24$ ）
KBMY／Billings．MT seeking ofternoon drive on－ nouncer．Good production is a must，some engineering would help．KBMY plavs Modern Couniry，Tapes and
resumes to Dick Byrd，Box 20316 ，Billings，MT 59104 resumes to
or cell（406） 2594586 ．EOE M／F（10－24）

KDES／Palm Springs has another news opening． Kou Can write，report and enchor send tape and resume
N．Mike Meentr， 821 N．Palm Canyon Dr．，Palm Springs， to Mike Meentan， 121 N ．Paim Canyon
CA 92282 ．No calls pleese．EOE M／F（10－24）

> Meintenence $G$ production engineer．Preferably
with on－air experience in at least a competitive with on－air experience in at least a competitive
medium market．$T V$ experience is also a plus． medium market．$N$ experience is also a plus． This is an exciting new project by an estabs Resurme professionalfirm．West selary requirements to
（end tape？）elong with sor
Radio \＆Records，Box 206， 1930 Century Perk Radio \＆Records，Box 206， 1930 Century Perk
West，Los Angeles，CA 90067 ．
$\begin{aligned} & \text { Tired of the radio rat race？Come＂retire＂with } \\ & \text { us．Stable professional company needs news }\end{aligned}$
$\begin{aligned} & \text { production and progremming people．If you can } \\ & \text { do all three you＇re more valueble to us．We＇re }\end{aligned}$
$\begin{aligned} & \text { do all three you＇re more valueble to us．We＇re } \\ & \text { located near a major media center where you }\end{aligned}$
are encouraged to pursue your creative outlets
$\begin{aligned} & \text {（commerciols，acting，etc．）in your spere time．} \\ & \text { Medium－major merket pros only please．Salery．}\end{aligned}$
Medium－major merker pros only piease．Salence．
$\begin{aligned} & \text { Phease send tape，resume and salary history in } \\ & \text { your first peckage to Radio \＆Pecords，Box }\end{aligned}$
$\begin{aligned} & \text { Pouse send first peckege to Redio \＆Records，Bo } \\ & \text { vour．} 1930 \text { Century Park West，Los Angeles．C }\end{aligned}$
$\begin{aligned} & 205,193 \\ & 90087 .\end{aligned}$

KBLF／Red Bluff，CA needs Production Director with strong air sound．Contact Bruce Allen，Box
Bluff．CA 96080 ，or cell 19181527.3511 ．EOE M／F（10－17）

Vocel Coach／Speach Therapist－Preferably
with broadcasting background．Excellent growth
oriented company with professional environ－ oriented company with professional envion－
ment．Send complate bio，resume end ssalany history in first correspondence to Radio \＆s Rec－
ords．Box 204， 1930 Century Park West，Los Angeles，CA 90067．EOE M／F

KAMP．Imperial Valley＇s＂1 station，hes opening for news person．No experience required，but helptul （714）352－2277 or send tapes and resumes to Gene
Ravmond，Box 1018，EI Centro，CA 92244．EOE M／F Revmo
$(10-17)$
KBOSTTulare Fresno looking for excellent morning air personality with good product
Joe Collins，（209）886－3406．（10－24）

## Miscellaneous

My nome is Michelle．I＇m looking for an airchack of KPFK for Sundav，（ctober 5，2－6am．If you
show，please call $(805) 984-5748$ ．（10－24）
WWOD／Lynchburg，VA was the victim of a burglan thet wiped out the record library The station desper－
ately needs current LP replacements．Send to WWOD． stely needs current LP replacements－
Box 1390，Lynchburg，VA 24505．（10－24）

Improved record sarvice needed for adult formats．
WEOUWBEA，4th Floor，E．S．T．Bldg．．Elvria，OH 44038， or call（218）333－2040

## Positions Sought

Awerch winning nowa reporter with eight years exper ience 日eeks major
日31－9173．（10－24）
BILL WILLIAMS，major marker four vears．Expenenced
in MD，News Director，News Ediror．T
available Call（301） $922-5137$ ．（10 24）
I want ro move up．Looking for a larger market arrahith and／or management position．I＇m curently Operations Manoger and eftemoon drive personaity or wime at（813） 293．6005．（10－24）

Major market Top 10 PD，proven treck record，looking


THERESA CODY looking for full－timn gig Wont to THERESA CODY looking for inam all facert of redio
move up and to continue to le
broedcesting．All formats．Can call anvime（215） 548 brosdcesting
$8764 .(1024)$

## Goods \＆Services

Consulting Penguin Programming
Adding one or two stations．sny format，any mar－ ket considered．Sincty confidential．Guaranteed market
exclugivity．Write PENGUIN PROGRAMMING，4471 oxclusivity．Write PENGUIN PROGRAMMING，
Rhine Drive，St Louis，MO 63033 for prices and plen．

## Custom Audience Research

Quality decisions need quality information．Get to know vour audience inrough custom eudience research．Cell
or write SUNBELT MEDIA，Box 120383，Anlingion．TX 76012 ．（817）649－8577 for free prospectus．

## World＇s Largest

Why is FRUITBOWL the world＇s isrgest werkly humor and information service？Topical jokes，tions，＂exclusive emmall－market record charts，snd far morel Four week tri－ al，\＄10，refundable with veary sub．
BOWL，Box 9787，Fresno，CA 93794.

## National Production Company

Leading national production company will put togather Your airchecks，demo＇s，sales demo＇s，onsir
productoons．Plus do your duplicatings．We Wh make what

Free Issue！Artist Bio＇s Record Tie－Ins． Music Information Humor，birthdavs，music charts，morel＂Complete per－
sonality service．＂（Act now－special tow rate，\＄29．00
full full veer．）RADIO TIM

Oldies 45＇s
Jocks，PD＇s－We have those 45＂s you＇ve been looking
for All new records，not used Send $\$ 1.00$ for giant for．All new records，not used．Send $\$ 1.00$ for giant catalog．THE GOLO VAULT，Box 202，Oshtemo．M 4907

Classic Oldies Airchecks
Full hour scoped cassette， 55.00 ．Includes Dick Purtan，
WKNR ${ }^{\circ} 85$ ，Scort Regen WKNR 85 ，and Cherlie Tuna WKNR＇85，Scor Regen WKNR＇85，and Cherlie Tuna
WMEX＇ 66 ．THE GOLD VAULT，Box 202，Oshtemo，M1 49077 ．

## Going Nowhere Fast？

 We offer the best in aircheck end resume senvices，de
signed exclusively tor broadcisters．Audio processing，
se signed exclusivaly fordroadies resume peckages－WE
editing，dubbing，ond craativer
DO ITALI Cill or write for free brochure．AlR TALENT DOIT ALLI Call or write for free brochure．AIR TALENT
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（713） 7294500.

Need Numbers？
The IMAGE GENERATORS are er vour senvice Ger Ma
＇or Market production／voices／deas to help you generate numbers in your marketplace．Rates very with merkei
nize．Interested？All inquifies to（3011 262－2119，or 11408 size Interested？All inquiriss to（3011 262.2119
Farroak Drive，Siver Soring，Manviend 20902.

Lola＇s Lunch
OROP YOUR PANTS，grab your socks，here come the lats．here come te yock．Complimentery snack
＂OLA＇s LUNCH，＂ 1390 Arroyo Drive．Ypsilanta，M1
48197．

The System
Another revolutionary new idee for the broadcasting Andustry avallable this fall from the first name in protit
making promotions．FIRSTCOM BROADCAST SERV ICES INC Two Oaks Plaze，Sure 2215， 8730 LBJ ICES，INC Two
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Service Mark 1980 FirstCom Broadcest Services，Inc

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FREE SAMPLE ISSUE of radio＇s mosi populer numor servicel O＇LINERS，1448．R Wesi S
CA 93711 or phone（209） 431.1502

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Highly－respected ．．．proven worldwide eudience builder Hilerious．．．Original．．．＇quik－quip＇eopical humorll in
ductory manth＇s 400 topical one－liners and＇Bonus just 02.00111 PHANTASTIC PHUNNIES，1343－A Strat ford Dr．．Kent，OH 44240


## Positions Sought

Att：：Soartio／Tacomal Fivevesr pro，top 10 market． Wents to come home to a 10 －egg omelet at Bath＇s Cafe
near Greenlake，washed down by a cold Rainier．Throw in a steady air oosition with or withourt production，along with a nice teen－oriented，anthusiastic gration，and you＇ve got s deal．Aircheck，production samples，and resume 947－5398．（10－24）

AOR pro soeko position with a winning toam．Five plus veers experience includes MO，promotions and special programming．Cell SHAW
ings EDT（313） $559-4338$ ．（10－24）

BARAY MCCOY，three yoar pro formerly with WDUZ Green Bay，WKAU \＆WFON，seaks nighttime or all－ night position at rock，Country，or Poopadar personal ity format．Hard worker，willing to
a chance．（808）785－2958（10－24）

J．J．JONES，WAAY，Q101，WBGY．Have proven track record with a No． 1 retings at each stetion．Looking for afternoons or evenings at a top－notch，en
Good references．（205） $881-1344 .(10-24)$

If youre looking for a very ambitious PD for your rock，Pop／Adult，or Country stetion，cell me．Good work
for good bucks．Ten veers experlence and prefer Eest forn good bucks．er West Virginia．Call LEE at（304）624－7185 anvtime（10－24）

LOU KRIEGER，former PD WKTK／Baltimore，looking for medium to major market programming／operatio
position on Eest Coast．Call（301）485－5088．（10－24）

Contemporary lock，five years experlence including programming end production，looking for challenge in medium market CHR．Currently PM drive in market of 75，000 and weekends in Top 30．For tepes and resume，
cell DALE MITCHELL（502） $886-4873$ before 12 noon or cell DALE MITCH
efter Bpm． $10-24$

RAY JOHNSON，formerly KCCC／Carlsbad，NM end
KLAM／Cardovia，AK． 1 st class license，looking for on－eir position ar modern
afternoons．（10－24）

Personable，moture air personality with 12 yeers ex perience seeking new challenge in medium or mejor mar
ket on West Coest．PD experience，strong production ket on West Colst．PO experience，sirong production
AOR，Pop／Adult，and MOR MICHAEL BENNETT 1702 ） $882-7348$ evenings．（10－24）

DANIEL KING juar left WAVE／Lo alsville ofter seven vears，last $4 / 2$ in AM drive and MO．IT 34 ，have don MOR，Pop／Adult，Countr，TV tolk，TV weather．Heard
into community involvement，love live remotes．Herd Into community involvement，love live remotes．Herd－
working，not a clock puncher，I want to be per of a working，not a clock Duncher．I want to be pert of a
team at a Pop／Adult or Country outlet．Prefer AM or PM drive，but willing to consider other shifts or off－air MD／PD in GreenwictVStemford．CT，White Plains／Now Rochelle
Currently doing afternoons，went to move io rocke
Wegt Any ghift Call（915）944－9258．（10－24）
Pop／Adut，Contemporary Hit PD，AM drive telent will be looking to relocate soon．Eight vears axperience， 9000 referancess，stable．Preter Westem states，medium to large
market．Currently emploved and holding out for the right gig．If you＇ve got it，give me a call any aftemoon ar
（714） 758.4898 ．（10－24）
Female 19．Dependeble，loval，dediceted DJ ready for
actionl Cell（312）493－2915 or write PAT WOOOS， 12553 S．Eggleston，Chicego，IL 60828．（10－24）
JOHN RIVERS： 12 yeers on the air，coverng music， ing Superstars format）．I＇ve done momings，middeys． Am avsilable now for challenging position．Progremming or es a pari of vour orgenization．Tape and resume on request（208）821－4287．（10－24）
Parsonality whth $4 \%$ veors experlence seaks stable ste tion in medium market：TOM（412）486－6744．
doors end tax write offs need not call．（10－24）

Announcer， 15 years experience， 1 st ticker，Count or Contemporan formets．Would like to stey in FL
Southwest．BILL SMITHSON（305）448 1280 （10－24）

Wonderful follow for hire in CA．Production Directorl air personallity with AOR／universals／Pop／adult exper

PD looking for a new challenge．Will consider PD，es－ glatant PO or alrwork positions．I＇m a personeble air telent with the programming akills to hondle All－News，
Talk，Big Band，MOR end other formete．Ready to re－ Talk，Blig Band，MOR end other formete．Reedy to
locete．Lers talk abour it．Call LEO at（302） 5541148 （10．24）
10 solld years of radlo：PD，morning man，PM drive． I＇m looking for a chengo with stablity in the Northivenst
（prefer PA）．Promotion，production，excellient edring akillits （prefer PA）．Promotion，production，exoellent edring aiklif

If you＇re interested in a working pro，（PD endor air po | If you＇re interested in a working pro，（217） |
| :--- |
| aition）call after 3 pm |
| 1717 ）22－2319．Medium to small | medium．（10－24）

Diveratiled pro．Thorough knowiedpe of all radio opere tions．In fact，that in why I want to leave I love it，but
do everyone aloe＇s job，plus my own，and 80 hours a do evaryone alee＇｜ob，plus my own，firm practicnlly
 No．1－AM and No．2－FM，soma metro sharras frow parience pluan knowledge of some FCC rules．Senking GM or PD at hocet or warm washer Beoutiful Munc or Adult Standard AM and／or FM，or mual sive Clavaland，OH 44118．（10－24）

## Positions Sought

CHRIS JARRETT formerty of WAYSCharlote，tetented
minority communicator is now evailable for major or medium market．（205） $345-4437$ or（205）758－5523． If you＇re serious and ready，so am 1．16－vear pro cur－ rently Operations wants same or air shift or production gig in medium or small msiket．Promotion specialist trainer，winner．Pop／Adult or Modem Country or Talk． （517）285－6271 and lers talk．（10－24）
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MIKE ENRIGHT． 54 Sand Dollar Lene．Mashpee MA 02649．（10－24）

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ket north of the Golden Gate－the leader in local new for the north bay．MICHELLE（415）日97－0939．（10－24）

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| MAIL TO：RADIO \＆RECORDS Century Park West，L．A．，CA 90067 |  |  |  |  |



## BREAKERS.

"Back Page Breakers" are those newer records that have the greatest level of station activity on anv given week.

## NEIL DIAMOND

Love On The Rocks (Capitol)
71\% of our reporters on it Moves: Up 0, Same 0, Down 0, Adds 164 (which is a new one day record for total adds") including WNBC, WBEN-FM, WFIL, WROR, JB105, WPGC, KVIL, KRLY, 293, Q105, WLS, WDRQ, KS95-FM, KSLQ, WGCL, WOKY, KEARTH, KFRC, 13K, KJR, KIMN, KOPA. Se日 Perallels, will debut next weok.

## BRUCE SPRINGSTEEN Hungry Heart (Columbia)

67\% of our reporters on it. Moves: Up 52, Same 27, Down 0, Adds 76 including WNBC, WKBW, PRO-FM, 94Q, WIS, WGCL, KFI, KFRC, WFBL, WFLY, WBLI, WSGN, 96X, Y103, CK101, WNCI, KNBQ. See Parallets, charts at number 30. JOHN LENNON
(Just Like) Starting Over (Geffen) $62 \%$ of cur reporters on it Moves: Up 2, Same 1, Down 0 , Adds 139 including WNBC, WBEN-FM, 96 KX, WCAO, F105, JB105, WPGC, 94Q, Q105, WDRQ, CKLW, KBEQ, KRLA, KIIS-FM, KFRC, KJR, KPIZ, KIMN, KUPD. See Parallets, will debut next woek.

## BILLY JOEL

Sometimes A Fantasy (Columbia) $58 \%$ of our reperters on it Moves: Up 101, Same 27, Down 0, Adds 7, WGCL, KLAZ, WLAC, WMEE, WNCI, WHOT, WKXY, PRO-FM 23-18, KDWB 18-14, 13K d-24. See Parallels, charts at number 29 .

## STACY LATTISAW

## Let Me Be Your Angel (Cotillion)

 $57 \%$ of our reporters on it Moves: Up 89, Same 17, Down 15, Adds. 10, WXLO, CKGM, KFI, KSTT, KOFM, WFOX, KFYR, KKLS, WTRU, KFXD, WIFI 11-9, KRLY 15-10, WCKX 12-9, KRLA 13-11. See Parallels, charts at number 28.
## RANDY MEISNER

## Deep Inside My Heart (Epic)

$56 \%$ of our reporters on it. Moves: Up 54, Same 34, Down 0, Adds 41 inchuding WBEN-FM, WIF, F105, JB105, 293, WDRO, KSLQ, KIIS-FM, WOLF, WHYN, KRBE, KBFM, WLAC, WVIC, WNAM, WIKS, WRBR, KGW. See Paraliels, will debut next week.
(") NOTE: The Doobie Brothers "Real Love" retains the record for highest percentage of státions adding in 1 week ( $81 \%$ ) when 155 of 192 total reporters added it the week of 8-29-80. This week Neil Diamond "Love On The Rocks" captured 165 of 231 total reporters or $71 \%$.

## NEW \& ACTIVE

| Recent releases with alrpiay reported by at least 50 of our reporing stations are listed in order of their activity the two numbers following the artist/ titie/labet designation (example 100/25) Inalcate how many of our reporters are on the record this week (100) and of those 100 how many added it this week 1251 moves are broken down for each record and Indicate how many stations moved the song up on their charts, held it the same con to on, add to on. 31.31. etc 1 , moved it down on their enarts, of added it this week complete alrolay activity on all songs listed in mew is active can be found in the parallers. Vindicates one of this week's most added new songs |
| :---: |
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ROGER DALTREY "Without Your Love" (Polydor) 128/19 Moves: Up 79, Same 26, Down 2. Adds 19 including KVIL, KBEQ, WZZP V100, KELP, KBFM, B97, WFMF, WIKS, KROY, KGW.
ح KORGIS "Everybody's Got To Leam Sometime" (Asylum) 117/32. Moves: Up 52. Same 33, Down 0. Adds 32 including WABC CKGM, WOKY, KIMN, KUPD, WFBR, WBLI, WAYS, KOFM, Y94, KRSP KHYT.
KANSAS "Hold On" (Kirshner) 117/9
Moves: Up 68, Same 39, Down 1. Adds 9, WZUU, WOLF, WFBL, WHYN. KSTT, KIOY. WGUY WLAM, WTRU
STEVIE WONDER "Master BLaster (Jammin')" (Tamla) 97/3 Moves: Up 71, Same 17. Down 6, Adds 3, KEARTH, WKIX, KROY, KRLY 9.5. WXLO 6-3, Y100 11.3, KSFX 12-7.

ACIDC "You Shook Me All Night Long" (Atantic) $93 / 8$
Moves: Up 55, Same 28, Down 2, Adds 8, WPST, WAEB, WJDX, BJ105, WBBQ, WHHY, KKRC, KWWL
صBARBRA STREISAND/BARRY GIBB "Guilty" (Columbia) 89/48. Moves: Up 32, Same 9, Down 0 . Adds 48 including WXLO WBEN. FM, PRO-FM, JB105, 293, 94Q, Q105, CKLW, KS95-FM, KRLA, WTIC-FM WKEE, WLCY, FM100, KGGI.
jtill
NATIONAEARPLAY/30.

| TMAEE WEEKS ACO | $\begin{gathered} \text { Wwo } \\ \text { WEKS } \\ \text { AOOO } \end{gathered}$ | last |  |
| :---: | :---: | :---: | :---: |
| 2 | 2 | 1 | 1 |
| 1 | 1 | 2 | 2 |
| 19 | 11 | 5 | 3 |
| 11 | 9 | 6 | 0 |
| 3 | 3 | 3 | 5 |
| 6 | 4 | 4 | 6 |
| 17 | 14 | 7 | 7 |
| 14 | 13 | 10 | 0 |
| 28 | 20 | 13 | 0 |
| 29 | 25 | 21 | 10 |
| 9 | 8 | 8 | 11 |
| 21 | 19 | 16 | 12 |
| 8 | 10 | 12 | 13 |
| 26 | 24 | 20 | (1) |
| - | - | 30 | (1) |
| 23 | 18 | 17 | 1 |
| - | 28 | 26 | (1) |
| 22 | 21 | 19 | (1) |
| 30 | 29 | 23 | (1) |
| 4 | 5 | 11 | 20 |
| 27 | 26 | 24 | (2) |
| - | 30 | 28 | (2) |
| 7 | 7 | 9 | 23 |
| 16 | 15 | 18 | 24 |
| 10 | 12 | 15 | 25 |
| 5 | 6 | 14 | 26 |
| - | - | 29 |  |

## October 24, 1980 <br> BARBRA STREISAND/Woman In Love (Columbia)

DOOBIE BROTHERS/Real Love (WB)
KENNY ROGERS/Lady (Liberty)
DONNA SUMMER/The Wanderer (Geffen)
QUEEN/Another One Bites The Dust (Elektra)
POINTER SISTERS/He's So Shy (Planet)
CLIFF RICHARD/Dreaming (EMI America) STEPHANIE MILLS/Never Knew Love Like This Before (20th)
DARYL HALL \& JOHN OATES/You've Lost That... (RCA)
LEO SAYER/More Than I Can Say (WB)
CARLY SIMON/Jesse (WB)
SUPERTRAMP/Dreamer (A\&M)
BOZ SCAGGS/Look What You've Done To Me (Columbia)
JACKSONS/Lovely One (Epic)
DIANA ROSSII'm Coming Out (Motown)
WILLIE NELSON/On The Road Again (Columbia)
CHRISTOPHER CROSS/Never Be The Same (WB) DEVONWhip It (WB)
JACKSON BROWNE/That Girl Could Sing (Asylum) DIANA ROSSIUpside Down (Motown) ROLLING STONESIShe's So Cold (Rolling Stones) PAT BENATAR/Hit Me With Your Best Shot (Chrysalis) OLIVIA NEWTON-JOHN w/ELOIXanadu (MCA) AL STEWART/Midnight Rocks (Arista) KENNY LOGGINSII'm Alright (Columbia) PAUL SIMON/Late In The Evening (WB) JIMMY HALLI'm Happy That Love Has Found You (Epic) STACY LATTISAWILet Me Be Your Angel (Cotillion) BILLY JOELSometimes A Fantasy (Columbia) BRUCE SPRINGSTEEN/Hungry Heart (Columbia)

This chart is based solely on airplay statistics complled weekly from our CHR reporting stations. Black circied numbers indicate significant upward movement from at least $60 \%$ of our reporters.

## MOST ADDED.

NEIL DIAMOND "Love On The Rocks" (Capitol) JOHN LENNON '(Just Like) Starting Over' (Geffen) BRUCE SPRINGSTEEN "Hungry Heart" (Columbia) AIR SUPPLY "Every Woman In The World" (Arista) B. STREISAND/B. GIBB "Guilty" (Columbia)

Complete Regionalized Listings on Pege 26 and

## HOTTEST

KENNY ROGERS "Lady" (Liberty)
BARBRA STREISAND "Woman In Love" (Columbia) DONNA SUMMER "The Wanderer" (Geffen) CLIFF RICHARD "Dreaming" (EMI America) HALL \& OATES "You've Lost That Lovin"..." (RCA) Parallellistings Begin on Page 32.

## JOHN COUGAR 'This Time'' (Riva) 87/16

Moves: Up 42, Same 27. Down 2, Adds 16 including KDWB, WGCL. WFLY, V100, KSRR, G100, KJ100, KSTT, WIKS, 95 XIL KCBN KRLC
IRENE CARA "Out Here On My Own" (RSO) 84/6
Moves: Up 59, Same 14, Down 5, Adds 6, KRLY, K FI, KRUX. WTSN, WRKR, WTRU, WXKS 15-9, Y100 23-18, KSLO 25-17.
AAR SUPPLY "Every Woman In The World" (Arista) 83/56
Moves: Up 16, Same 11, Down 0, Adds 56 including WIFI, WRKO, Q107, 940, WGCL, KPLZ, KOPA, WPST, KHFI. WTIX, WAAY, KX104, WGBF, KSPZ, K96, KMJK
CARS "Touch And Go" (Elektra) 83/1
Moves: Up 42, Same 20, Down 20. Adds 1, Q107, PRO-FM 25-20, CFTR 6-4, WNOE 10-8, KENO 29-26, WTSN 11.9, KWWL $11 \cdot 5$.
ALI THOMSON "Live Every Minute" (A\&M) 77/1
Moves: Up 45, Same 27, Down 4, Adds 1, KIIS-FM, WCAO 20-16, 940 22-19, KXOK 17-12, KIMN 28-26, WBBQ 30.21 OLIVIA NEWTON-JOHN w/CLIFF RICHARD "Suddenly" (MCA) 75/25
Moves: Up 36, Same 14. Down 0, Adds 25 including KIIS-FM, WTRY, WICC. WKBO, KELP, KHFI, CK101, WTMA. KOFM, WISM, FM102. WROV, FM99.
NIELSON/PEARSON "If You Should Sail" (Capitol) 74/11
Mofes: Up 37. Same 25, Down 1, Adds 11, WFIL, KRLY, KDWB, WFBL, WTIX, KQ94, KX104, WCIR, WROV, KQWB FM, KELO.
KIM CARNES "Cry Like A Baby" (EMI America) 64/4
Moves: Up 35, Same 24, Down 1, Adds 4, WIFI, WROR, KQ94, KNBQ WRKO 20-15, WAKY 26-21, KIOA 27.23. KCPX 19.17.
PAUL SIMON "One-Trick Pony" (WB) 63/15
Moves: Up 27, Same 21, Down 0, Adds 15, WHFM, WKEE, KWIC, WLCY, Y103, KX104, WNOX, WTMA, WAKX, KASH, KLUC, WIGY, WHEB, FM99, KOIZ-FM.
VAPORS "Turning Japanese" (UA) 59/6
Moves: Up 36, Same 15, Down 2, Adds 6, WFBL, WJDX, WGUY, KQWB-FM, KELO, KCBN, JB105 26-16, Y100 30-15, WLS 9-6, KEARTH 21-13, KSFX 2414.
WAYLON "Theme From 'Dukes Of Hazzard' " (RCA) 56/11
Moves: Up 33, Same 12, Down 0, Adds 11, WFBR, WOLF, KTSA, WNOE, WGH, WQRK, WGUY, WANS-FM, FMg9, WKXY, KDZA
POLICE "De Do Do Do, De Da Da Da" (A\&M) 51/28
Moves: Up 5, Same 18, Down 0, Adds 28 including WIFI. F105, Q105, KIIS-FM 13K. WAQY, KLAZ, WBBQ. WGBF, WHOT, KKXX, KPUR, KYYA.
$\checkmark$ HARRY CHAPIN '"Sequel"' (Boardwalk) 50/36
Moves: Up 6, Same 8, Down 0, Adds 36 including $96 \mathrm{KX}, \mathrm{KFI}, \mathrm{KPLZ}, \mathrm{Q106}, \mathrm{KSRR}, \mathrm{WERC}, \mathrm{Y103}. \mathrm{WCSC}, \mathrm{KIOA}$. KIOY, KJRB, WLBZ, WSPT, KATI.

