## Radio Takes Leading Role In Iran Coverage

Radio's varied reactions to the mounting Iranian crisis once again showed off the vast range of coverage abilities the medium has at its command. During the past week radio's achievements include:

- The RKO Network aired the first message from an American hostage.
- KMPC/Los Angeles arranged for a hostage's message thanks to a reporter stationed in Iran under perilous conditions.
- WSOC/Charlotte, with the quick aid of a number of stations. launched a national display of unity with patriotic white armbands.
- Stations organized candlelight vigils, prayers, mailings, silent observances, and many other demonstrations of support.
- Radio aired instant topical songs ranging from superpatriotic extremism to outright satire.
- A KABC/Los Angeles talk show host pursued evidence that the Ayatollah Khomeini just might be an impostor
On this page, Page 6, and Page 28, R\&R outlines radio's reactions to Iran in all their colorful variations

The Iran crisis has aroused stronger American emotions than any previous issue in the 70's, and radio. judging from R\&R's nationwide survey of station activities, can take pride in influencing national sentiment in a positive fashion. One key element of that fashion launched by a WSOC/Charlotte
talk show host, Dick Pomerantz, the "Unity Is Strength" inscription on 100,000 white armbands WSOC President/GM Ellen Strauss told R\&R, "Listeners have sent in for all of those and we're working on the second 100,000 . We've had requests from as far away as Boston and Washington, DC."

## Music To The Ayatollah's Ears

Whenever Americans are faced with a crisis, one characteristic reaction is to burst into song about it, and the Iranian situation is no exception. Several radio stations have concocted their own songs about the Ayatollah, and others are airing tapes from local bands and a few actual records which are stirring up attention. The songs range from, as one observer put it, "frivolous satire to dead-serious crackpot warmongering," and at this point, most of the airplay action is on AOR and Country stations.

The AOR Iranian hit parade tends toward the satirical end, capped by WLUP/Chicago air personality Steve Dahl's follow-up to his anti-disco record. The new one's called "Ayatollah"' (sung to the tune of "My Sharona") and pokes fun at the Iranian religious leader in merciless fashion. KGB/San Diego ran a station-produced song called "Ayatollah Not To Come" (to the tune of Three Dog Night's "Mama Told Me Not To Come"). KROQ/Los Angeles is playing a tape by a group caled Crisis."I Ran From Iran," while KMET ran the Condos" "Ayatollah Rock \& Roller" during a newscast. And WKDF/Nashville morning man Carl P. Mayfield has recorded his own composition, "Let's Make Islamic Atomic."

Meanwhile, Country programmers describe phones as "fantastic" and "ringing off the wall" in response to several patriotic

AYATOLLAH'S EARS/ See Page 28
is a white armband. inscribed "Unity Is Strength," " 50 " (representing the number of hostages held in Tehran), or left blank.
Pomerantz, as related in detail on Page 6, was on the phone with a caller discussing the situation when they hit upon the armband idea and Pomerantz said, "I'll wear one if you wear one." Calls poured in, and the station printed
swift. Carolinas promotion man Merv Pilgrim heard the WSOC broadcast Thursday (11-29) and mentioned it to WTMA/Charleston PD Randy Lane and MD Rick Tracy that night. Tracy told R\&R, "We decided to run an editorial on it." The editorial cited White House-approved demonstrations of support, including wearing armbands inscribed "50." Tracy


WSOC's Dick Pomerantz, wearing white armband.
Radio reaction in the area was said, "we told them they could pick up the armbands at the station Saturday starting at noon. and we ordered 10,000 . By Saturday at 2 pm the 10,000 were gone and we had to get another 25.000 . We totally lit up the market."

WZLD/Columbia, SC made 50,000 more " 50 " armbands available free. Meanwhile, Pomerantz's original gesture was picked up by

IRAN/ See Page 28

Five clear channel stations participated this week in an FCC-conducted experiment reducing the AM band width the clears occupy from 10 to 9 kHz . The test for interference was the first ever to take place in cooperation with members of the Clear Channel Broadcasting Service

## John Long <br> Resigns As <br> WHBQ PD

John Long, PD at WHBQ/Memphis for over three years, resigned that position Monday (12-3). Long told R\&R, "I have enjoyed my association with WHBQ and RKO Radio. I'd like to thank all the fine people on my staff for their support and outstanding performances. They've helped me achieve many goals. I will be announcing my future plans shortly.'

WGBQ GM T.J. Donnelly said that Assistant PD Dave Nichols will take over as acting PD. "Our position here at this point is that we're looking for someone to come in during the next four weeks. We're interviewing people right now." He added, "John did a great job while he was here. I wish him the best of luck. He's a very good program director."

## THE WHO, LOCAL RADIO EXPRESS CONCERN

## 11 Dead In Cincinnati Concert Crush

11 people were trampled to death or suffocated as thousands of fans rushed the doors at the Who concert held in Cincinnati's Riverfront Coliseum Monday night (12-3). Eight others were seriously injured in the crush, which reportedly began when three of the building's fifty doors were opened to allow the 6000 people who had purchased
the concert noted that the show was late in starting due to the soundcheck being delayed, which contributed to the frenzy for good seats. "I arrived late and missed the mob scene," Marr told R\&R, adding, "as I was going in they were carrying someone away on a stretcher and there were a couple of fire department rescue vehicles
"It was survival of the fittest and it's not the first time this type of thing has happened there, but it's the first time anyone has died. Perhaps now something will be done."
general admission tickets entrance (an additional 12,000 reserved seats had been sold as well.) In the tragedy's aftermath, the group plans at this time to continue the tour, but two cities have cancelled Who dates, and further developments are expected.
WEBN/Cincinnati
Program Director Denton Marr, whose sta tion hosted (but did not co-promote)
on the scene, but I just figured it was your basic 'concert casualties' - drug overdoses and so forth. I went in, watched the whole show, and it wasn't until afterwards that I found out what had happened."

Both Q102 Program Director Jim Fox and 92X/Columbus Music Director Mike Perkins agreed with

CONCERT CRUSH/ See Page 28

## FCC EXAMINES THE DANGERS OF BEING CLOSE

## Clear Channel Stations Test $9 \mathbf{k H z}$

Thursday (12-6), WSM/Nashville switched from 650 kc to 651 kc , while WNBC/New York inserted a 5 kHz filter designed to limit upper audio interference. The FCC took interference measurements from its Allegan, MI field office. In addition, WBAP/Ft. Worth moved over to 821 kc from 820 kc and WHAS/Louisville to 839 kc from 849 kc Tuesday (12-4). Meanwhile. the FCC tested interference to wCCO/Minneapolis (which also used a filter), broadcasting on 830 kc from its Grand Island, NE facility.
While formal results aren't likely to come for some time. a preliminary announcement may be
readied for next week's closed ses sion, scheduled to develop an FCC policy position for the Western Hemisphere conference next March. Meanwhile, with U.S. officials getting $62 \%$ less than they'd hoped in the expansion of the AM band at the World Administrative Radio Conference (WARC) this week (see Page 4), there is even greater impetus for 9 kHz from special interest groups favoring more stations and daytimers. And although clears had opposed 9 kHz in the past. they find it preferable to limiting their clear channel al locations. the third alternative to reduced spacing and AM band expansion

## Sears Ends Radio Theater <br> Experiment; Mutual Takes Over

The Sears Radio Theater, heradded as a dramatic return to classic radio drama backed by a single sponsor when it debuted on the CBS Radio Network last February, will reach an end early in February of next year. However the Mutual Network will pick it up for airing with a number of advertisers supporting.
A Sears executive stated that advertising the mystery/drama
presentations year-round is "not compatible with the way Sears will advertise most effectively next year," according to Daily Variety Sears did assert that it continued to be a "real believer" in radio, and will advertise on the new Mutual series, tentatively titled "'Mutual Mystery Theater.'
CBS Radio was apparently of fered the chance to join in a part SEARS/ See Page 28


# WLBZ Files Countersuit Against WGUY 

The Maine Broadcasting Co., asked not to associate with for owners of WLBZ/Bangor, have filed a countersuit to an earlier action instituted by Stone Commu nications Inc., owners of WGUY, WLBZ's crosstown Top 40 rival. which charged WLBZ with conspir ing to lure four staffers away from WGUY to WLBZ (R\&R 10-12) The countersuit alleges that WGUY's original action was a ploy designed to thwart the sale of WLBZ, explaining that if WLBZ vere to be sold, its new owners would be able to set up an FM outlet, which would compete with WGUY's present FM station. WLBZ's cur rent owners are forbidden by the FCC to initiate an FM operation
WLBZ's countersuit, while seeking $\$ 1$ million in damages, con tains claims from the four former WGUY employees (salesman Barry Darling, announcer-salesman James Feury, MD Michael Gil dart, and News Director David Turek) that they were harrassed by WGUY GM Robert Mooney and salesman Neil Chamberlain, ner employees of the station, to falsify FCC broadcast logs, and to work in an unventilated produc tion booth. Each of the four say they suffered physical ailments and trauma as a result of Mooney's treatment and are asking for $\$ 70,000$ in damages.

The administration of Mushroom Records has been taken over by Fourth Street East, a new manage ment company formed to manage "small record companies in trouble," according Gary Salter, Pres ident. Other officials at the label, which is still owned by the Van-couver-based Vogel family, include VP/Finance Rick Sobottka (from

## Mushroom Restructured

## Under New Management

## BREACH-OF.CONTRACT CHARGED

## Alexenburg Sues MCA For $\$ 2$ Million

Ron Alexenburg, President of recently-dissolved Infinity Records (R\&R 11-23), has filed a $\$ 2$ million suit against MCA Inc., which funded Infinity, charging multiple breaches of contract. In addition to seeking more than $\$ 2$ million allegedly due him under the terms of his five-year contract, Alexenburg's suit contends that MCA's assumption of Infinity's artist roster and the firing of virtually all Infinity staffers are violations of his contract with MCA which Alexenburg claims gave him sole responsibility for the company's development, opera tions, and management.
Furthermore, Alexenburg's action alleges that MCA transferred Infinity's operations to

California from New York, which is claimed to represent a violation of his contract; and that MCA. failed to provide full funding for the label, as stated in Alexenburg's agreement. MCA spokespersons declined comment at this time.

20,000 8•TRACKS SEIZED

## FBI Busts Major Southwest Tape Pirates

FBI agents in Fort Worth raided what was described as the largest counterfeit tape operation in the Southwest last Wednesday (11-28),

## ASCAP Wins Battle With

## Religious Broadcasters

The American Society of Composers, Authors and Publishers (ASCAP) claimed victory when a recent (11-21) U.S. District Court decision upheld the rights of ASCAP members to bring copyright infringement actions against religious radio stations using their


Make your opinions known! Com municate with our industries through the pages of Redlo \& Records. Write to R\&R or take advantage of our Opinion Line, (213) 552-3525, to record your ideas on any industry issue or concern.
copyrighted music without payment. The decision came in re sponse to an antitrust action filed by Alton Rainbow Corp. et al. against the publishing organization which sought to prevent ASCAP from collecting license fees, as well as settling pending infringement actions by receiving license fee payments while the antitrust action is pending.
ASCAP members had filed more than 30 infringement suits against religious radio stations since the Alton Rainbow action was instituted in March, 1977, with several station owners settling the suits by paying amounts roughly equal to what an ASCAP license would have cost for the period during which the stations were unlicensed.

The countersuit also seeks to refute WGUY's charges that the four unfairly took their broadcast names with them when they changed stations and that they utilized information gained while employed at WGUY to aid WLBZ's business.

AOR'S "BEST OF THE DECADE': REPORTERS PICK THEIR TOP 50 - The 70's Were The Years When AOR "Grew Up." Naturally The Music Of That Decade Past Is Of Special Importance To AOR Programmers, And Jeff Gelb Asked Our Reporters To List Their Top Ten Tracks Of The 70's. Thls Week 150 Answering Lists Are Printed, Along With The Top 50 Computed From Those Nominations. Find Out Why 1971 Is AOR's Favorite Year, What Is The Only Track From 1979 To Make The Top 50, And The Answers To Many Other Musical Questlons.

See Page 50
NEWSITALK: STIRRING THE MASSES AND WINNING IN MIDDAYS - R\&R Continues Its Nows/Talk Radio Coverage With A Detailed Look At One Station's Patriotic Gesture For The Iran Crisis, Plus Two Different Approaches To Improving News/Talk Ratings In Middays.

See Page 6

## this week...

AVOIDING THE "MAJORITY FALLACY'
Segmenting your customer markeis means dividing them along lines of age, income, interests, etc. Dr. Lutz examines age breakdowns, and warns about possible dangers in aiming for the broadest demographics.

WABC IN TRANSITION
WABC, Now York's Top 40 perennial, is going through some significant changes. PD AI Brady explains the new developments to John Leader, and goes into the philosophy behind the moves.

See Page 24
COMING TO YOUR CENSUS - BLACK POPULATION SURVEYING
The 1980 census is an important one for the black audience and Black radio. Bill Speed talks to Edward Spar, President of Marketing Statistics Inc., the company which supplies population information to Arbitron, and learns why blacks have been "undercounted" In the past and what radio can do to prevent It next year.

See Page 47

## features

## Washington Report

What's New
Street Talk.
Gary Owens
TV News
Brad Messer
Ratings \& Research
Media Marketing.
Picture Pages
Opportunities

## formats

Top 40
Dancemusic
Black Radio
AOR
Country
Pop/Adult
. . 24
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# Washington Report 

## Supreme Court Action Bad News For Reporters

## Maybe Good News For Utility Advertisers

The Supreme Court refused to hear an appeal of a New Mexico judge's order forcing a newspaper to disclose confidential sources in a libel case this week (12-4). This latest decision is considered by many communications attorneys to be another blow to freedom of speech and the press.
Numerous cases have tried to notes to courts, including the celeforce reporters to turn over their brated trial of Dr. Mario Jascale
The Week In Review

- Clear channels test 9 kHz (see Page 1).
- WARC ends, U.S. attempts to preserve sta-
tus quo.
- Starting salaries for radio newspeople up
17\% from 1977 .
- WDGS/Louisville, all-News station, folds.
_ Jonathan Hall


## FCC At A Glance

## Brown Out, Brunson In At WEBB

WEBB/Baltimore's former owner, performer James Brown, had been in trouble with the FCC for, among other things, allegedly operating the stations after his authority to do so had lapsed. But before the matter was resolved, Brown's company. J.B. Broadcasting, went into receivership and the station was sold.
Temporary authority to operate permit to move the antenna-transheaded by Dorothy Brunson mitter site was granted to Brunheaded by Dorothy Brunson, Manager of WBLS/New York for six months, and authority to reinstate an expired construction
vich, in which New York Times reporter Myron Farber spent time in jail for refusing to turn over his notes for the stories which led to Jascalevich's murder indictment. Broadcast journalists have also been affected. CBS producer Barry Lando was recently ordered to describe his "state of mind" while developing a segment of " 60 Minutes."

In other action, the Supreme Court may decide that states can prohibit utilities from promoting their sources of energy. Last week the court agreed to hear a case involving a lower court's decision that the New York Public Service Commission could ban Central Hudson Gas \& Electric Corp. from advertising electricity as an efficient source of heat and power.

## Continuation Of Radio/ <br> UHF Cross Ownership <br> Urged

In a petition filed last week, NAB asked the FCC to retain its rules which allow radio/UHF cross-ownership in the same market. The Commission has proposed dropping the policy on grounds it did not help UHF's growth. In disagreeing, NAB pointed out that there are four more UHF stations on the air today than there would have been without the exception to the one-to-a-market and regional concentration rules.

## World Radio Conference Success Debated

Despite glossy proclamations of success by U.S. Ambassador Glen Robinson, reports from WARC in Geneva, Switzerland aren't all rosy. It has been said, for example, that the U.S. avoided blowups on most key issues at the 11-week World Administrative Radio Conference, which ended this week, by using delaying tactics.
However, chances for gaining lost ground at a future conference to discuss broadcasting issues scheduled for sometime in the next five years reportedly aren't good either. There was a great deal of criticism initially about our lack of preparedness for the international conference, and Senate Communications Subcommittee member Harrison Schmitt (R-NM) said last week he'll recommend defeat of the treaty if he's unhappy with the final results.
Even though the conference was billed as a radio meeting, the only issue directly affecting the radio industry was an agreement to phase in over ten years an expansion of the AM Band to 1705 kHz from 1605 kHz . Although controversial among broadcasters, official U.S. policy sought an increase to 1860 kHz .
Several key proposals which failed were:

- an attempt to expand the shortwave broadcast band
- a try at giving some UHF frequencies to land mobile services (i.e., police and taxis), and
- an attempt to increase significantly allotments for marine broadcast services.


## Medium Market All-News Station Folds

A 500-watt daytimer trying to make it with an allNews format has asked the FCC for permission to go off the air until a buyer is found. George Freeman, Pres. and owner of WDGS/New Albany, IN. in the Louisville market, blamed lack of advertiser support. Freeman, who claims that he could have broken even in another nine months, said he's convinced all-News can make it outside the top ten markets, but added he poured all the money into it he could. Freeman's staff included five full-time newspeople.

## The Week At The Nets



Carlos Santana

NBC has cleared over 200 stations for its Dec. 14th Santana concert. NBC's Source will highlight the 70's December 17-21 in a 10 part retrospective.
ABC signed a contract with Churchill Downs Monday (12-3) giving the net exclusive radio and TV rights to broadcast the Kentucky Derby. Those rights had been held by CBS for 29 years.
ABC also picks up three big stations: Group W's WINS/New York and WBZ/Boston go with Information Radio, while WOR/New York switches from Information to the Entertainment Net.
RKO has made the final appointments to its New York off-air news staff. Tom Ryan, former WEEI/Boston Executive Editor, and Roger Norum, newscaster from UPI Audio, were named News Editors. Five writer/producers added to the staff are Rich Buckley from WCBS/New York, John McConnell from WPLP/Tampa, Judy Stoeven from KCBS/San Francisco, Kimberly Safford from KFRC/ San Francisco, and Joan Morgan from WBZ-TV/Boston.

Also named as newscaster was Leslie Sawyer, former KABC/ os Angeles news anchor and reporter.

AP has two new Broadcast execs: John Kenney, former GM of WCLD/Cleveland, MS, will head up the Arizona/New Mexico Region. Region.

CBS appoints Laurel Henson as Director of Program Practices, Radio Division. Ms. Henson, a six-year veteran of CBS Broadcast Group, replaces Jack Stuppler, who has been named Director of Administration.

NPR Pres. Frank Mankiewicz received the first Distinguished Service Award for leadership and accomplishments in public radio last week from Eastern Public Radio Network Pres. John Beck.

## People

## Washington

John Bayliss, Radio Division President of Combined Communications, and Norman Wain, Metroplex Communications President, appointed to newly created additional Director-At-Large positions on the NRBA Board. NRBA expects to add three more one-year term
seats. seats.


John Bayliss
As predicted (R\&R11-16), NBC Exec. VP Dick Verne named to head NAB's Program Conference Committee. Other new members are WIYY/Baltimore PD Denise Oliver, WDGY/Minneapolis PD Dan Halyburton, WHOO/Orlando VP/GM Bill Staklin, and Watermark Pres. Tom Rounds.


Paul Cassidy has been named GM at Century's KWST, having been Director of Sales at the parent corporation. Cassidy, a veteran L.A. radio management figure (most recently at TEN-Q), indicated that no immediate change in KWST's AOR format was forthcoming, and added, "We intend to play very hard baseball here. I didn't take the job to lose."
Dick McGeary promoted to GM at KHJ from the Sales Manager position there. RKO Radio President Dwight Case, who had been handling KHJ's GM duties, returns to full-time supervision of the radio chain.

## Boston

Alan Johnson, VP/GM at WZZD/ Philadelphia and the Fairbanks Broadcasting chain, has been named GM at Dancemusic station WBOS. Previous to joining WZZD.

Johnson had worked in sales and management in Boston at F105.

## San Francisco

George L. Sosson has been promoted within the CBS-owned radio group to VP/GM of KCBS-FM. He had been General Sales Manager at CBS's WCAL-FM/Philadelphia for two years, and had been with WCAU off and on since 1969.

Fairfield, $\mathbf{O H}$
John A. Piccirillo has been appointed GM of WLVV (in the greater Cincinnati market), Heftel Broadcasting President Tom Hoyt announced. Heftel recently acquired the station from Broadcast Management. Piccirillo was most recently GM of WNDE-WFBQ/ Indianapolis.

Wheeling, WV
Bob Ferguson, Sr. VP of Corp. Projects for Forward Communications, will be on loan as Director of Fund Raising for NAB's Minority Investment Fund.

## Illinois

Allen Spiller takes over reins of Illinois Broadcasters Assoc., replacing Jim Turpin. The association is managed by the James Allen Co. of Bloomington.

Danville, Kentucky
Steve Bertram named manager at WHIR \& WMGE. He had been

## "L <br> 0 <br> 1 <br>  <br> 99

Z93 add 94Q 27-21
KBEQ add KC101 add 29 KNOW add WHBQ add WSKZ add WRJZ deb 34 WVIC add

## FROM "PHOENIX" WITH LOVE



KRAV add KZ93 add WISM on WHEB deb 40 KX104 on WANS-FM add KQWB-F'M add WGBF add KYSN add

# DAIFOGELLBERG 

FROM THE ALBIM


## CARTER AIDE THANKS WSOC

## WSOC's Pomerantz Becomes Newsmaker

What started out as a suggestion from a caller on Dick Pomerantz's midday Talk Show "Reaction" at WSOC/Charlotte has almost everyone in Charlotte wearing white armbands in support of the American hostages in Iran. It's also made Pomerantz an overnight celebrity and even got the attention of President Carter (see related story, Page 1)

It all started when an unidentified woman called Pomerantz last Tuesday (11-27) to express support for the hostages and the U.S. Government, and urged every one in Charlotte to do the same. Pomerantz and his caller hit upon the idea of wearing white armbands. "If you wear one, $I$ 'll wear one." Pomerantz said

According to PD Don Bell, the phone lit up immediately. Everyone wanted to wear a white armband Merchants around town started manufacturing armbands and passing them out. A local paper ran a photo of a man putting one on his horse!

WSOC Makes National News
North Carolina Senator Robert Morgan appeared on the floor of the Senate Wednesday (11-28) wearing a white armband! The news of this massive support
for the hostages and the U.S. Government's position reached President Carter, and his Deputy Press Secretary Patricia Bario called WSOC to express the President's thanks. Reportedly, Thursday (11-29) ABC-TV ran the story.

## For Pomerantz The Shoe's <br> On The Other Foot

How does Dick Pomerantz feel being the guest and not the host of a talk show? "It gives a lot of credibility to the talk show host as a profession. A lot of us are journalists; we can get scoops and break news on News/Talk stations as well as any medium, and people are beginning to recognize that. The best thing was seeing the journalists who covered the story work together. No one was trying to beat a competitor: everyone was united in support for the health and well being
of the hostages in Iran of the hostages in Iran."

Pomerantz also says this is quite a welcome to the U.S. The 30 -year-old Canadian has been here barely two months. He's a native of Montreal, where he received a law degree before becoming a reporter for the Montreal Star. During a newspaper strike Pomerantz got radio experience at CKO/Pointe Claire, Quebec. "I got hooked." he said. "I'm very happy to be at wsoc."

# KIRO On Top, WCAU Becomes Counselor 

## Of The Air

"Traditionally news stations have a problem with midday; they lose direction. At KIRO, the key to our success was finding a way to make midday popular," Vic Bremer, News and Program Director told R\&R. KIRO jumped in the Seattle ratings from No. 4 (A/M '78) to No. 1 (A/M '79). "We try to provide listeners with useful information including but not exclusively news. Music gives us the perfect interlude between news and information," said Bremer, summing up the philosophy that put KIRO on top.

## Music Helps Make <br> "KIRO Midday" Popular

"KIRO Midday" talk show host Gary Christianson plans about five cuts an hour. Frank Murphy, Bonneville VP for Client Relations, who consulted with KIRO said, "Each cut is so important because there are so few of them. KIRO plays some current hits, some recurrent and some gold. We try to be very familiar, contemporary, and conservative."

Christianson said at first he was reluctant about Bonneville's preselected, pre-pulled, computerized playlist, which KIRO has been using for a few months, but now he likes it. "It's a terrifically busy shift. I run my own board and I'd rather spend time thinking about the caller on the air than what music to play," he said. I would get careless about how I chose music. Now I don't
have to think about it" have to think about it."

The playlist, which is updated weekly, includes "Do You Know The Way To San Jose?"' by Dionne Warwick, "Ships" by Barry Manilow, "IIt's Gonna Take Some Time" by the Carpenters, "You Decorated My Life" by Kenny Rogers, the Bee Gees' "How Deep Is Your Love?" and a few instrumentals, among them Herb Alpert's
"Rise."

News Personalities
Sen. Barry Goldwater joins WRC/Washington's morning news co-anchor Jim Bohanon weekdays at 7:20am for live commentary on the political and news events of the day.

WFAA/Dallas talk show host Ed Busch was selected "Turkey Of The Year" by listeners in a three-week promotion which ran just before Thanksgiving. Listeners were asked to write in or drop by a local restaurant for a free drink with their selection. Runners up included Ayatollah Khomeini and Howard Cosell. The person who nominated the winner received a microwave oven as a prize.

Charles Schultze, Chairman of the Council of Economic Advisors, and other top economists, were guests on a Group W series. "Riding The Economic Roller Coaster - Are We Headed For A Crash?" Schultze predicted inflation will drop to between 8 and $9 \%$ next year. Group W stations include WINS/New York, WIND/Chicago, KYW/Philadelphia and KFWB/Los Angeles.

Clarence Fanto, a radio newswriter for CBS News, has been named Producer of CBS Radio Network's "Spectrum," a personal opinion series heard weekdays. Fanto will also produce "Newsmark," a monthly documentary.

## "Help Radio'

WCAU/Philadelohia took a different apbroach. Realizing it couldn't compete with No. 1 all-News KYW. WCAU went from all-News to News/Talk about a year ago, and turned to helping listeners cope with life. "We offer a unique service in radio." News and Program Director Bill Rorer told R\&R.

Midday talk show hosts help listeners with consumer and emotional problems. VP/GM Charles Schwartz says based on callers' responses, those two topics work best during midday when a lot of women are listening. Financial advice and facts on health and fitness come later in the day

Three days a week from 10 to ncon (soon to be expanded to 9 -noon) lawyer and consumer reporter Herb Denenberg teams up in the studio with representatives from county and state consumer agencies, Better Business Bureau members, Board of Realtors members, and others. The experts have phone hook-ups to their offices, and staff members listening to the show stand by to help. Calls about any consumer problem are answered.
Two days a week Denenberg focuses on one topic. Rorer says one of the most popular guests on these days has been the Chief Judge of Philadelphia's Small Claims
Court. Nutrition, home insulation and Court. Nutrition, home insulation, and how to find a good lawyer were among topics recently discussed.

## Emotional Problems Discussed On The Air

Rorer thinks talking about emotional problems on the air attracts listeners. Psychotherapist David Reed follows Denenberg from noon to 3. Reed is a counselor with a theology degree, not a medical doctor. "It's his warmth and the fact that he doesn't emphasize the clinical approach that make Dave so popular.'" Rorer said. One particularly moving call Rorer remembered came from a terminally ill patient.

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3
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These challenging times have caused big budget cutbacks, and that puts the pressure on advertisers to be sure they get the most for their money. Too little budget, too many facts that need to be communicated, and too many fringe tipsheets and magazines that "need to be taken care of."

Radio \& Records is proud to be able to state that these problems have led more and more advertisers to put more and more of their ad dollars in the pages of the industry's only newspaper.

While most other publications are making "deals," picking and promoting records, and involving themselves in various conflicts of interest, we wanted to take a moment and thank our readers and our advertisers for putting honesty and integrity in first place.

## Radio \& Records. It works.




On more than 200 radio stations throughout the couniry. Check your newspaper for specific time and station.

## Polygram Debuts Record Sweepstakes Promotion

Polygram Distribution has begun what it believes is the record industry's initial national sweepstakes promotion campaign. Eight albums, including the latest from the Boe Gees. Linda Clifford Donna Summer, the Village Poople. Peaches and Herb, and the Who, will be spotlighted in the sweepstakes promotion, which begins with ads in Rolling Stone, People and Un.
P.o.p. poeters, mobiles, and counter cards will also be used in support, with entry blanks available at retail outlets. These entry blanks contain questions that can be answered by checking copy on the LP jackets. Polygram will spend about $\$ 150,000$ in advertising and promotion, while retailers will add $\$ 1$ million in co-op advertising with various audio equipment companies donating prizes as well.

## NAB Forces McDonald's To Alter Ad Claims

The National Aseociation of Broadcartors (NAB) re cently found that the McDonald's Corp, had run afoul of the children's section of the NAB code with its "Nobody can do it like Ronald (McDonald) can" campaign. The NAB ruling came in response to a complaint filed by the J. Walter Thompson ad agency on behalf of its client Burger Iing Corp. JWT alleged that the McDonald's claim was in viola tion of the NAB guideline which states that "competitivef comparison/superiority claims or techniques are disallowed."

The NAB upheld JWT's views and McDonald's corrected copy now reads, "We know Honald can do it. We know Ronald can." Interestingly, Burger King has been prohibited from targeting its "We've got the best darn burger" pitch to children for the same reason McDonald's was lorced to alter their ads.

## Non-Profit Disc <br> Companies Tax-Exempt

Under a clause that makes charities and educational groups tax-exempt, the Internal Revenue Service has declared that non-protit recording companies purposes are exempt trom federal taxes. In addition, the IRS ruled that such tax-exempt status can be applied to organizations which record the works of little-known symphonic or chamber music composers as well as obscure works of established composers as long as the recordings have little commercial value, are not usually produced by commercial record companies, and are mainly sold to libraries and educational institutions. Contributions to non-prolit recording companies are also tax deductable, but the IRS ruling has no bearing on composer or performer royalties - which must be paid.

## Official Olympic

## 

## Radio

## Station Promotion Underway

The Lake Placid Oiymple Organizing Committoe is currently conducting an extensive promotion and mer-chandising/fund-raising campaign involving radio nation wide. Arch Swinyer. Director of Sales and Promotions for "We Olympic Committee, detailed the program for R\&R: "We will excluaively license stations as the official 1980 Winter Olympic Games radio station in their ADI and they can use our official symbols, property marks and lo gos as the designated 1980 Otficial Olympic Radio Station.
"The Committee will also put together promotional programs (stations are tree to create their own as well) that will enable you to promote your station, to promote new listeners, to promote sales, to promote sponsors, and all those other good things. In return, the station agrees to raise funds for the Committee. This fund-raising, incidentally, can be conducted in any manner the station sees fit."

The program includes, in addition to the basics outlined above, licensed Olympic merchandise (T-shirts, posters, tote bags, etc.) for use as premium items, actualities from noted Olympians past and present, original 11-15 second jingles, and the abovementioned promotional
planning kits.

Top 3 Fund-Raisers Receive Awards
Taking market size into account, the top three fund. raising stations by March will receive medals and events at a special banquet ceremony during the Games as well as being awarded events tickets for two people (transportation and lodging included). Each station signing up for he program also receives a pair of Games tickets, which will enable your listeners to spend three days at the event

The Olympic Committee has already enlisted 75 stations, who have collectively pledged to raise $\$ 1.2$ million for the Committee, and hopes to establish this program in 140 U.S. markets by the time the Winter Games begin (February 13-24). Primary factor in being selected as an Official Olympic Games station, adds Swinyer, is the station's past fund-raising efforts.

Swinyer also notes that this program does not concern itself with broadcast coverage of the Olympic Games, as there are no exclusive rights for radio coverage. For further information contact Arch Swinyer at the Olympic Or. ganizing Committee in Lake Placid

## Casablanca's In-Flight Audio Specials Ready For Takeoff

Beginning December 1, American Airlines and Pan American World Alrways will present special in-flight audio programs featuring Casablanca Fecord and FumWorke. Both American Airlines' domestic and international flights will offer the "Disco Revolution," an hour-long listen-
ing special which features the music of Donno Summer the Village People. Cher. and others. The program, hosted by label Executive VP Chuck Ashman, includes commentary trom Casablanca President Nell Bogart and Academy Award winning composer Giorglo Moroder as well.

Meanwhile, Pan American Airways is carrying an hourlong special based on the hit Broadway show, "They're Playing Our Song," featuring the Casablanca original cast album along with Ashman's interviews with stars Robort Kloln and Lucle Arnaz, Iyricist Carole Bayer Sager and composer Marvin Hamlisch. These programs mark the beginnings of Casablanca's efflorts in the promotional music

## Shovan Named VP/Mktg.

 At Aries IITom Shovan has been named Vice President of Marketing for Aries II Records. Previously General Manager of WFIF/MiIford, CT, Shovan will handle packaging and marketing as well as creating a direct response area for the label. During the $50^{\prime}$ 's and $60^{\circ}$ s Shovan served as an air personality at WMEX/Boston, WINS/New York, WPOP/Hartford, and WPTR/Albany, spending the past 10 years in radio station management and consulting.

## Warren, Van Pelt Form Firm

 Steven Warren and Katie Van Pelt have formed the Warren/Van Pelt Firm. This new company will specialize in focus group research. air talent development, and lifeatyle programming concepta for radio. Warren/Van Pelt is located at 4152 Mill Stream Rd., Virginia Beach. VA 23452, 18041463 -746. 

## Forrester Named VP/Programming For Woodruff

Rick Forrester has been named Vice President of Programming for the Woodruff Organization, a full-service broadcast consulting firm headquartered in San Francisco. Prior to joining Wood ruff, Forrester served at KSDO/San Diego, having previously spent five years with KIRO/Seatle. In his new post. Forrester will develop news and programming concepts for Woodruff's client radio and television stations.

## Henkel, St. John Upped <br> At Waterhouse

Kathy Henkel has been named Director of Oper. ations at Waterhouce Records, with Kevin St. Johm replacing her as Director of National Promotion for the Minneapolis-baved label. Prior to her
joining Wsterhouse, Ms. Henkel worked at the WEA Minneapolis branch as well as at WLOL/ Minneapolis, while St. John most recently served as Atlantic's Minneapolis promotior/marketing manager, having previously worked at KQRS and WRRD/Minneapolis.

## Zullo Named VP/Station Relations For DIR

Paul Zullo has been named Vice President of Station Operations at DIR Broadcasting's Station Relations Department. In his new post, Zullo will be responsible for setting up the 400 stations that ir DIR's syndicated radio programs as well as supervising DIR's new Live Network which broadcasts concerts on a quarterly batis.
Concurrent with Zullo's promotion. Andrew Denemark has been named Director of Station Relations for DIR while Bernadette Elliot has been named Associate Director of Station Relations.


WKBW 2-6-9
WFIL add
WRKO add
CKLW 15
WGCL deb 30
KRLA 18
KOPA add
WFBR 30-28
WBEN-FM 6-4
JB105 on
WHYN 37-33
14Q add
WKEE on
WTIX on
WNOE 34-30
KEEL deb 37
WJDX 29-18 KQDI deb 29

BJ105 add WBBQ on WVIC 32-28 WZZP add WOHO add 31 KCPX on KRUX add KTKT on KORL 13-12 WHEB 27-21 K104 10-3 WFBG 31-28 WCIR 20 WXIL deb 27 WSEZ 31-29 WFLB on WANS-FM 34



"CHIQUITITA" is the new single from Abba's best selling album, "Voulez-Vous.'sot6000

## Also included in Abba's Greatest Hits Volume II

## Produced by Benny Anderson \& Bjorn Ulvaeus


on Atlantic Records

Bruce Cannon, who officially stepped off the air after ten years in PM-drive last Friday (1130). Bruce will jon the KTAC sales staff after amassing over 12,000 hours on the air, during which time he played 144,000 records and 120,000 commercials worth over $\$ 3$ million in advertising revenue to the station. As a fitting tribute, Tacoma Mayor Mike Parker declared Bruce's last day on the air as Bruce Cannon Day in the city!

Scott Gentry has moved up within Lotus Corporation and now needs to replace himself as PD of KENO/Las Vegas, Interested young programmers should contact Scott at KENO.

## Bearsville Rumor Confirmed

Howard Rosen is the new VP/GM of Bearsville, as we speculated last week. His appointment follows the resignation of VP/GM Michael Pillot for what Bearsville President Albert Grossman termed "differences of opinion regarding the label's direction."

Rosen was most recently VP/Promotion at Casablanca. He will now be headquartered in Burbank working closely with the label's distributor, Warner Brothers
Records.


## It Was Inevitable

But just because it was inevitable, did it have to be our own Brad Messer! Yes, the creative pressure behind this latest entry in the Ayatollah movement comes from KTSA/San Antonio Operations Manager and R\&R weekly columnist Mr. Messer himself.
In a flagrant attempt to clean up while "the fan is still soiled "(so to speak). Brad is offering rolls of his "Ayatoilet Paper" for sale to interested ştations. If you can't hold back any longer, or perhaps if you can repress your envy that Brad thought of it before you did, give him a call at (512) 656-0190, and he'll be happy to quote you prices. We just hope Brad appreciates our restraint and use of good taste in covering this item. After all, there are a lot of obvious cracks we could have used . . . especially in this dire era.

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Look for Ariola Records to move their headquarters to New York by January 1 and begin scaled-down operations with a new, smaller staff. Arista, owned by Ariola's German parent company, is set to take over the bulk of Ariola's U.S. functions, and the present staff falready reduced by several major cuts) will be released next week, rumors say.

The A\&M firings late last week included lower and middle level staffers across the boards on both coasts. Street Talk heard at first that up to 81 employees had been released, but A\&M maintains that the actual number is a lot closer to 50.

If you've been wondering about the outcome of the Fleetwood Mac "Tusk" unauthor-ized-early-release story . . . we should have full details within two weeks, as Warner Brothers files suit against the person or persons responsible for the leak of the album to selected stations.

John Schoenberger has resigned as National Director/Album Promotion \& Special Projects for Arista. He has announced no immediate plans.

# RKO Radio \& Drake-Chenault 

ARE PLEASED TO ANNOUNCE THE COMPLETION OF PRODUCTION OF

## "IHI LOP 100 of the sivinilis"

PRODUCED BY RKO RADIO PRODUCTIONS
Dave Sholin/ Ron Hummel/ Laurie Kaye
Les Garland/Harvey Mednick
NARRATED BY John Leader

FEATURING 12 HOURS OF THE BEST MUSIC OF A DECISIVE DECADE, THE HOTTEST PERSONALITIES INCLUDING; Paul McCartney, Mick Jagger, Elton John, The Eagles, Stevie Wonder, Fleetwood Mac, Linda Ronstadt, The Bee Gees, Donna

Summer, Commodores, Earth Wind and Fire, Led Zeppelin and many, many others. Also the most meaningful news and features which reflect a decade of social change and musical growth.

THESE TOP STATIONS HAVE ALREADY BOUGHT THE TOP 100:
WXLO/NEW YORK
WFYR/CHICAGO
KHJ/LOS ANGELES
KRTH/LOS ANGELES
CKLW/DETROIT
WRKO/BOSTON
KFRC/SAN FRANCISCO and 100 more in other important markets...

TO PLACE YOUR ORDER AND SAMPLE THE TOP 100 OF THE SEVENTIES CALL TOLL FREE AT: 800-423-5084
Califomia and outside the continental United States (213) 883-7400


# Gary Owens 

Good Lord, is it the last month of the 70's already". Remember all the predictions the psychics made ten years ago? How many of them really came true? Hilly Rose usually saves prognostications from year to year . . . and their amount of accruacy is somewhere between three and four percent.

My old pal. Coliostro Nostradanus Foonman, the dean of the predictors, just gave me his list from the January 1970 issue of the magazine, "Lucky Guesses For Money:

In 1971 Foonman predicted that, some years later, Melvin Dumar would be accused of forging Clifford Irving's book.

He also said that Truman Capote would become a middle linebacker for the Chicago Bears

And that President Carter's sister would cause Idi Amin to be born again and then sing with the Mormon Tabernacle Choir.
So, you can see what a wonderful record he has. Let's take a not-so-furtive peek about what he says will happen in 1980:

1. Walter Cronkite will go berserk during a newcast ljust like Peter Finch did in "Network" I and will severely bite Dan Rather. Cronkite will be off the news for several days during a saliva test.
2. He predicts that the President's daughter. Amy, will become the subject of a congres. sional investigation when she is discovered selling government secrets for candy bars.
3. Again, he predicts that the Mafia and the PTA will merge to cut costs.
4. He predicts that Orson Welles will be deciared a national park.
5. Because of his assoication with Hoify meats, Pat Boone, instead of wearing cuff links in his shirt, will wear
pork links.
6. An egocentric dise jockey on New Year's Eve will kiss the one he loves most several times at a party, but will injure his lips because the mirror will be cold.
7. The government will issue certificates guaranteeing you a $271 / 2$ percent depletion allowance on your head.
8. A concrete tetherball will be invented for fat kids who want to lose weight.
9. Glow-in-the dark clerical collars will become the in thing. 10. Pet stores will sell out of carbonated catnip
Well, we can hope that Foonman will be wrong again, most of the time, and once more the world will be safe from psychics.

Wendell Wittler, writing in his "Weakly," made an interesting comment regarding athletes being superstitious (which I suppose is the next size after regular-stitious). He brings up the print ads and the TV spots for Seven-Up's Super Bowl contest! The spots featured Los Angeles Rams quarterback Pat Haden and the Dallas Cowboys outspoken linebacker "Hollywood" Henderson. As sports fans know, Haden is out for the season with a crushed pinky land also his littie fingerl. and Henderson has "retired" lat last report). It's all in the precarious overtones of advertising. (However we've talked them into using Coach Bud Wilkinson for their new TV spots.)

|  | YEARSAGO ${ }_{\text {TODAY }}$ |
| :---: | :---: |
| $\Sigma$ | CRAIC SCOTT BECOMES NATIONAL PD FOR PLOUGH COUNTRY STATIONS - Leaves WSLR / Akron for new position. |
| 2 | SAM BELLAMY JOINS KMET/LOS ANGELES - Takes position as Assistant to the PD, Shadoe Stevens. |
| $\underline{2}$ | NUMBER ONE FIVE YEARS AGO: "Kung Fu Flghting" - Carl Douglas (20th) |
| 3 | NUMBER ONE COUNTRY: "I Can Help" Bllly Swan (Monument) |

## TV <br>  <br> NEWS <br> ABC Wins Week, But CBS Holds On To Win Sweeps



ABC was back in its accustomed first placestot in the Nielsen ratings for the week ending December 2, but ces managed to pull off a momentous upset and won both the Nielsen and Arbilton November sweeps CBS came up with a 20.1 average Nielsen rating in prime time during the Nov 1.28 period, when local markets are surveyed to the intense interest of advertisers ABC was second with a close 197 . while NBC traled with a 17.7 . Arbitron's figures, involving slighlly different dates, were almost identical; the standings were CBS 20.0, ABC 196 . NBC 17.7. Interestingly, ABC won 15 individual nights to CBS's 10 (and NBC's Itree). but CBS's victories were more decided.

During the past week, ABC was victorious with a 211 average rating, with CBS second at 20.2 and NBC far back at 16.9. Despite its second-place linish. CBS had seven shows in the top nine to ABC's two, and 11 in the top 20. with ABC taking seven and NBC two. ABC's "Three's Company" was the lield's clear leader, lollowed by 2 ) " 60 Minutes" (CBS) 3) "M• $A^{\bullet} S^{-} H^{\prime \prime}(C B S)$ 4) "Taxi" (ABC) 5) "One Day Al A Time" (CBS) 8) a tie between two CBS shows, "WKRP In Cincinnati" and "Alice" 8) "Archie's Place" (CBS) 9) "The Jeffersons" (CBS), and 10) "Little House On The Prairie" (NBC).
"Eight is Enough" registered an 11 th-place finish for ABC to kick off the next len successes of the week. Following were 12) ABC's boxing lelecast 13) "Dallas" (CBS) 14) "Lou Grant" (CBS) 15) a tie between ABC's "Angie" and NBC's "CHiPs" 17) another tie between ABC's "Charlie's Angels" and the CBS movie "Unbroken Circle" 19) "Fantasy Island" (ABC), and 20) "Dukes Ol Hazzard" (CBS).

MUSIC AND SPOTS ON TV - Barry Manllow joins "Merv Griflin" for a rare appearance on Dec. 12 in most markets, pertorming four songs...Deamond Child \& Rouge are on "Saturday Night Live" Dec 22 and "Rock Concert" Dec. 8 in many markets, with Dr. Hook on that latter show as well. . Included in the lineup for songwriter Al Kasha's PBS series "The Composers" this season are Smokey Robinson, Sammy Hagar, Barry Mann \& Cynthia Woll, Todd Rundgren, Menry Mancini, John Sebastian, Seals \& Crofts, and Hoyt Axton plus songwriter-mother Mee Boren Axton
. 00 will pertorm on Mexico's new version of "Midnight Special," "Televise," this month ... Meanwhile, the cost of spots during sports events on $T V$ is continuing to skyrocket. Last year NBC asked $\$ 185,000$ per 30 -second spot for the Super Bowl, but this year CBS is charging $\$ 234.000$. The World Series costs $\$ 200,000$ per minute and the Winer Olympics $\$ 135,000$ at ABC.

## 

STEREO TV'S CONSUMERS SAY YES, YES: According to a recent survey commissioned by GTE, 87 percent of those polled claimed they would either definitely or probably purchase TV sets with stereo sound regardless of Increased cost of such Items. In a related development, Dolby Labs has been Ilcensed to Include Dolby B-type nolse reduction on the VHS format . . . SHEP GORDON'S ALIVE ENT. FORMS VIDEO ARM: Alive Enterprises, the multi-faceted media firm headed by Shep Gordon, has announced the formation of Alive Video Inc. which, among other services, will offer prerecorded video software for home consumption. Alan Strahill has been named President of the new flrm, with Bob Emmer serving as VP of Business Affairs. Initial offering from the company is "Yvonne Elliman In Concert," which will be available on VHS and Beta formats and will be distributed by Visual Records of Anaheim . . . ARBITRON CABLE TO MEASURE SATELLITE SPORTS NET. WORK: Making its initial entry into the realm of national cable measurement, Arbitron Cable Services has been contracted by UA-Columbia Satellite Services Inc. to conduct national surveys of the Madison Square Garden Sports Network. which UA-Columbia distributes via satellite to four-and-a-half million homes. The measurement will consist of cable overnight telephone surveys for 18 different events during December '79, February '80 and March ' 80 . Results will be reflected in household ratings and shares as well as audience
composition ....
ERR WAVES
BY BOBBY OCEAN



The brand new single from Nicolette Larson

## JUDIE TZUKE (PRONOUNCED ZOOK) "STAY WITH ME TILL DAWN"



IS THIS A GAME YOU'RE PLAYING I DON'T UNDERSTAND WHAT'S GOING ON $I$ CAN'T SEE THROUGH YOUR FROWN FIRST YOU'RE UP THEN YOU'RE DOWN YOU'RE KEEPING ME FROM SOMEONE I WANT TO KNOW AND I NEED YOU TONIGHT YES I NEED YOU TONIGHT AND I'LL SHOW YOU A SUNSET IF YOU STAY WITH ME TILL DAWN IT'S THE SAME OLD SITUATION EVERY WORD SO FINELY PLACED RUNNING AROUND MY CONCENTRATION IS THE FEELING THAT I'VE JUST GOT TO BREAK OUT AND SAY OH I NEED YOU TONIGHT
YES INEED YOU TONIGHT AND ILL SHOW YOU A SUNSET IF YOU STAY WITH ME TILL DAWN
IS THIS A GAME YOU'RE PLAYING PLAYING WITH MY HEART
OOH STOP PLAYING WITH MY HEART AND I'LL SHOW YOU A SUNSET IF YOU'LL STAY WITH ME TILL DAWN

FROM THE ALBUM "STAY WITH ME TILL DAWN"


PRODUCED BY JOHN PUNTER ©MCA RECOROS

## Brad Messer

## The Shoe Box Computer: A State Of Mind


#### Abstract

Attitude makes the difference al work. It can be manipulated with mere worde, even completely reverned while nothing physical changes at all. Simple illustration: you work your tail off on a fant-moving wory and complete a npecial report in time for deadline, but halfway through the air prementation the cart machine ntopa. Yous hustle your buntle and wing it. rearranging material an you go along. Miraculounly the piece comen out okay

Sample attitude 11 is. "I hate thim place, they knew that machine needed fixing, they don't care about news or me and 1 don't care about this place!

Sample attitude ${ }^{\prime \prime} 2$ is born inatantly when the bomn comen through the doorway naying. "You are the bent reporter in the country! I don't know anyone else who could have malvaged that report with your mkill when the cart machine broke. I'll get it fixed immediately. I want you to know how much I renpect your profemsional nkill and your effort!"


## The Attitude Doctor's $\mathbf{R}_{\mathbf{x}}$

When something crummy happens and a coworker is upsel I may may momething like, "If the bone had anid, before you took this job, that eight months in there would be an equipment malfunction on-air. . you would have taken the jore anyway. right?" They usually say yes and realize how out-of-proportion the momentary problem has become.

However. I have not learned to work this attitude trick on my own self. Just other people.
When it comes to my own shortcominge I am an accomplisbed manter of the silver-tongued explanation or excune, and
do not cure myself.
Take for inta
ta of good tape, local highlights, funny storieay of us have. We'd like to put together a wonderful year-end report with
 ear we haven't planned ahead and we have little or nothing for raw material.
My attitude "1 is, "1 need a
My attitude "I is, "I need a computer. Then I could just prens some buttons and all this stufl would sort of
Potential aravy when you fry chicken.
Potential attitude 22 is, "Our newsroom people are ses skilled and dedicated, they cay come up with high-quality ntuff effort, and some shoe boxes.

## Here's Exactly How You Do It

You get some shop boxes now I working toward next yearl and put 'em close to the typewriter, so as you go along you can toss in the carbons and short tapes and, at year's end, it's all categorized and labeled, and you figuratively press your butons by emptying the boxes and your research is all done.

Of course now is the time to set that up so you ll have it for the end of 1980
You can do that. I can't. berause I don't have any ano 1980
writer for boxes, other newspeople wouldn't help make the system work, somen room handily close to the newsronom typequick production, we don't have any carbon paper, and - cystem work, someone would probably steal the loose tapes for here this time next year?

## Rip 'N' Read

MONDAY, DEC 10: 14
Twent-one years ago today National Airlineal drinking age. you re older than the first jet airliner service in the U.S Twenly-one years ago today National Airlines inaukurated domestic jelliner service, on the New York-Miami route 19958 .
Otis Redding died in a plane crash 12 years ago unday. ago (19641). Birthdays: Johnny Rodriguez 27. Chet Huntley Martin Lutather King Jr. won the Nobel Peace Prize 15 years

## Last-Quarter Moon

TUESDAY, DEC. 11: The moon is at apogee point farthest
again this year (Jan. 2 is next).
Oldtimers suggest keeping a Christmas tree fresh by reculting the base of the trunk. and sticking tree in a bucket of wet
which has a live-percent sugar solution.
Germany. Italy and the U.S. exchanged declarations of war on this date in I941. In I936 the King of England. Edwarm around, with her becoming Queen. a commoner, after abandoning the misimpression that it would work the other wal
and Birthdays: state of Indiana
Sam Cooke shot to death 1O64.

## Sinatra Social Security Age

WEDNESDAY DEC 12. Fralra socurity Age
Charlie Rich 47. Richard Bells 36, state ol Pennaylvania Dionne Warwick 39. Tom Hayden 39, Connie Francis 41. successfully received the first transatlantic radio signal (1901) Istatehood 18872. 88 years ago today Guglielmo Marconi Philadelphia to Baltimore, escaping a British attack lorce. 11901 . On this date in $17 \pi 6$ the Continental Congress fled Irom

The wooden golf tee patented 1899. Today's the beriining of the Antarctic whaling season.
THURSDAY, DEC. 13: The waffle iron was Waffe
Davidson 38. The shah's daddy got things started, and it watented Il0 years ago today. Dick Van Dyke is 54. John sovereignty in Iran, which was Persia then.

FRIDAY, DEC. 14: Twelve veara anwhile Back In The Lab
tion of artificial DNA. the building-blocks-of-life breakthrouch in ick-

Hanukkah begins tomorrow and Winter begins a week Duke 33

## OTMOTCes <br> ces" <br> "Toices"

# Chean Cacap 

Thrick

The hit single from America's album sales leaders of 1979.

atings

# \& ${ }^{1}$ esearch 

"For sales and programming purposes, it is vital to know what really happened, and the way to best do that is actually look at the diaries."

## The Need For Post-Survey Diary Review

Amidst the hustle and bustle of the holidav scason, that hush you sense comes from broact casters watiting for the results of the $\mathrm{O} / \mathrm{N}^{\top} 79$ Arbitron ratings. In 90 markets, radio managers and their sales and programming teams are hoping for a good book from the Sonta at Boltsville. But what happens when you actually get your book? Do you call the office in Laurel to make a reservation to go and inspect the diaries used in the most recent survey in your market? You don't? Or you only do so if your report contains some bad news? Let me suggest that there is a very good set of reasoms why every broadeaster interested in success in the ratings should go to look at the diaries from cach survey in his/her market

## The Tip Of The Iceberg

This will not be the most cherery news for those of you who already gnash your teeth at the current cost of subscribing to Arbitron, but the monies you pay Arbitron for the syndicated re ports buy you only a fraction of the material available from the diaries. Simply, the book is the tip of the iceberg. If you want to glean the most from the diary survey data, you need to make a trip to Laurel to review the diaries.

## How To Set Up Your Visit

Soon subseribers will be receiving from Arbitron a mailing sehedule whed will give them a ballpark ideat of when their report will come out The mailing schedule will also specify a certain date on which you can call the Client Services Department in Laurel (301-441-4742) to schectule the date of your post-survey diary review. Penny Giddens and her alssistant Donna Engle run this department efliciently, and will try to schedule wour visit as soon as possible after the release of your report. Arbitron can get stations in more quickly now becaluse there are now nine visitation rooms, as opposed to the four formerly located in the Beltsville building.

## Why You Need To Go To Laurel

What the Hell Happened? A refrat heard often when books are received and the numbers show something uncepected (good or bad). One waty to get a handle on the rest of the iceberg, and lind out what did happen, is to make the trek 10 Laurel.

What if your numbers went down the tubes? Because you may get just a hint of the problem? from the book, the post-surver review is vital. You might find that the diary return in your key demos Was poor in areas where your signal is best, or vice versa. lou mav discover that a number of diarykeepers in your target demolistened to a Beautiful Music station (instead of your rocker) because it
was the station piped in to their places of employment. Or, heaven forbid, you may discover, as WOR did in the A/M•78 report for New York. that you haven't sent in to Arbitron the complete pre-survey paperwork, and entries to your major air personality were not credited to vour station. All of these sitmations. and many more in the same vein, happen revery survey. The ouly way to knoue if they happened to affect your numbers is to go to laurel

One inistake often made by broadeasters is that they feel they don't need to go to Laturel if their station had a good book. Aucontraire! Rather than the CM and the PI) patting themselves on the back for the brilliance they displayed in the past survey, they should make a beeline for Laurel. They might find that a fluke led to the good book. and that it's likely the next report won't be so kind. One broadeaster with whom I'm familiar lucked out in the A/M'79 book because his major competitor did not send in to Arbitron the info that the station carried Paul Harvey's commentaries. Thus, every time a respondent wrote "Paul Harve" without any call letters, the entry was not credited to any station. As a result, the numbers for the station which carried Harvey were depressed and the numbers for my friend were artificially high.

For sales and programming purposess it is vital to know what really happened, and the was to best do that is actually look at the diaries

## Survey Verification Important

Granted that the book is the tip of the iceberg it's still a pretty important factor. But what if there is a mistake in the way the survery was processed? Perhaps the error had an impact on vour numbers or the numbers of vour cempetitor. The only way to rest assured that the survery uas done rorrectly and the diaries handled properly is to revieu the diaries in laurel. If you don't follow through on this, it really means you haven't made a full effort, because the real story lies in the diaries in Laurel. I have seen many cases where stations have found erors that were significant Sometimes the problem is cause for the book to be reissued (as when a Chicagostation found 44 dia ries in which an Arbitron computer had not given credit to its call letterss). Other times a Revision Notice may be sent to all subscribers, describing the problem and its impact. Finally, the station may just want to note for internal decision making purposes that the survey was not handled cleanly. calculate the errors involved, and go home and tell the sales staff and programmers the real stors

## Mechanical Diary Needed

In order to properly tackle the diary review chore, you need some tools. Top on the list is what

## Q\&A

Kevin Killion. Supervisor for Media Research at Leo Burnctl Advertising, in Chicago was among those who saw our Ratings Report note regarding the discrepancies between Arbitron's $12+$ total week shares and those shown by the Market-Buy-Market system. Kevin and others stated. "I'd like to know more about the suggestion that there may be a problem with Arbitron's
total week $12+$ shares."

As ue mentioned in the Ratings Report. Arbitron has been looking into this situation to see if it agrees there is a problem - and assuming the company agrees, hou can it correct the computer softuare in order to alleviate the problem. Gil Bond at Market-Buy-Market has heen working with Arbitron personnel in Laurel since R\&R brought the situation to his attention in September, but there has been no resolution to date. Bond has sent further documentation 10 Connie Anthes at Arbitron in Neu York, so perhaps this will help provide an ansuer
from Arbitron.

## Week In Review

## San Diego Center Of Ratings Activity

Burke and Arbitron are both stepping up their efforts to line up support among the San Diego broadcasters. Arbitron VP/GM Rick Aurichio, in California for an Advisory Council meeting, will address San Diego broadcasters on 12.6. pitching for 48 -week measurement. Mean while, Rurke Broadcast Research, which is already measuring San Diego on a 48 week basis. has signed another local broadcast subseriber. KBZT ( K - Best) becomes the latest to join in support of Burke's service.

## Metromedia To Sell Metromail

Metromectia, the communications group owner. is negotiating to sell its Metromail division. Metromail is important to the broadcast world because it is the firm that supplies lists of telephome households to Arbitron and other ratings firms. It is from these lists that survey respondents are chosen. Metromedia would not identify the group of private investors who hope to purchase the Metromail subsidiary and the sale is subject to the completion of a definite agreement.

## GOALS, Arbitron Make Progress

RAB's GOALS Committee met recently with Arhitron, reports progress in several key areas. Arhitron is working with GOALS to develop a new edit procedure manual by March, 1980 . GOALS also has a subcommittee working with Arhitron to improve the return rates among diarykeepers. a sore spot with many broadcasters. GOALS still keeping an eye on the new diaries being tested by Arbitron, as well as watching developments with regard to the augmented diary technigue (which may replace Telephone Retrieval).

Arbitron calls a mechanical diars. This is a printout, diary by diarye entry by entre. of the data used to compile vour local radios market report The mechanical is used to help sou doublecheck the actual diary entries written in by the respendent or clarified by Arbitron. If there is a difference between the erediting on the mechanical and What was written in the diary, you may want to bring it to Penny or Donna's attention. You may have found an instance where a processing error wats made, and this error may have an impact on
vour numbers, vour numbers.

## Sales And Programming Aids

There are myriad sales and programming tied. bits one can glean from the trip to review the diaries. The list is solong that R\&R will devote another column entirely to this matter. After the books begin to come out in carnest in Jannary we'll take a look at the rest of the iceberg. For now, kere) in mind that once you recerive vour mailing schedule. vou may want to schedule a trip to Laurel ASAP to res iew diaries for the O/N 79 sweep. The trip to exotic. downtown Laturel is no thrill, but I can assure vou that station personnel sleep a lot better after looking at the diaries for their market. You may be paving for just the tip of the iceberg, but there's no reason whe, with at
little dfort, vou catit get much more usoful info little eflort, you can't get
from the Arbitron survevs.


"STAR WARS"
THE FILM FACTS: $\quad$ more than 60 million Americans had seen , ineatres. In your neighborhood. Just three weeks ago, enthusiasm. "is playing in neighborhood: received with brand new ene "Star Wars" is play hole new campaign Because, for the forage of radio/TV buys in aple-station buys. In each morning attack. A spot Supported by a barrage of Top 40/AOR mun ency of $4.3 \ldots 1$... at Saturday morning just like it hit yours.

Two weeks w's. With an average TV blitzing. Plus an works. Hitting every market, 18 -34's. $\mathbf{8 2 \%}$ of your 18 's worth of prime-the of the three -spot frequency. guns? A total 18-34 reach of Three nights wary show, on each In all. With a 7-spoing/promotion guns? A scachlng over 150,000,000 firings of these big adv e just the first 10 days of neigh Fever." "Heaven Can

The total results of the frequency. More results: Over $7,000,000$ paid alice equal to the combine With opening weekend box of "G Wait," "Foul Play
WAin' WARS"
"STAR WARS" "Grease
"HE ALBUM FACTS Dealers everywhere tried to ant or the soundtrack sold oud theatre action. distributors' initial re-stock orders one week of neighbor than tripled
"STAR WARS

A new "Star W soundtrack single:

## "STAR WARS: $\quad$ CANTINA BAND' MAIN TITLE AND CANTINA $\underset{\text { Tc } 2345}{ }$




Segmenting Customer Markets

,ast week I introduced the notion of the various publics with which the marketing management of a radio station must be concerned. A basic distinction which can be drawn between these various publics is that of customer publics, which directly consume your product or service, and non-customer publics, which do not directly consume your service, but do form part of the general context within which the station operates. The most important publics to the station are its two customer publics, or markets - listeners and advertisers - so today 1 would like to focus on these in more detail.

## The Listener Market

The listener market for any radio station is perhaps best characterized by its distinctly local nature. The potential listener market for a station is physically limited by the strength and direction of its signal. Thus, at an overall level, the listener market consists of the total population of radio owners falling within a given geographic area

0f course, not all people in the area are really potential listeners to any given station. Radio is a distinctively individualized medium, with many different and constantly evolving formats designed to appeal to different groups of listeners. Therefore, any station implicitly limits its total potential listener market by the selection of a format type. Thus, the potential market for a station could be defined by the total number of radio owners in the area who have a preference for a particular programming
format.

This potential market, implicitly defined by station formats, is also explicitly constrained by demographic patterns, most notably age, sex, and ethnic background Purchasers of media time, radio's other market, have traditionally relied heavily on demographic variables in the selection of media vehicles in which to place advertising. Since some demographic profiles are considered to be more attractive by advertisers (e.g., $18-34$ year-old females for cosmetics, 35-49 year-old males for home improvement products, 12-17 year-old males and females for acne medicine), many stations deliberately aim their programming at certain demographic groups, thus further limiting their potential market.

The diagram shows how this segmentation of a hypothetical listener market would look. For instance, within the Top 40 submarket, the bulk of the listners are under age 35 , while the majority of Pop/Adult listeners are 35 49. The largest potential market is for Poo/Adult, 35-49; but that certainly does not imply that the profit-seeking station should select that format and program to that age group. To do so may reflect the so-called "majority fallacy," which states that the largest segment is not necessarily the most profitable, due to the activity of other competing stations in that segment. No matter how many listeners fall into that largest segment, it doesn't take too many competing stations before the slices of that seemingly large pie get pretty thin. Therefore, it is often desirable, from a profitability standpoint, to select a smaller segment characterized by less competition, for your marketing effort.

Thus, the selection of a target listener seg. ment should hinge not only on the total number

of listeners in that segment, but also upon the number of competing stations in that segment. An additional consideration, of course, is the attractiveness of the segment to advertisers. It would not be too profitable currently to be the dominant station in the market segment of listeners who are 50 and older. However, that may soon change, as the population of the U.S. continues to age, particularly when that large clump of folks known as the "baby boom" reaches middle age.

The important point to recognize about segmentation of listener markets is that your total potential audience is limited by:

1. Type of format selected and how that relates to the preferences of listeners in the market;
2. Demographic patterns in the market you are serving. Furthermore, the size of the actual audience you reach will be seriously affected not only by the above factors, but also by the degree of competition for that particular audience segment. Competition is the name of the game, and the more severe your competitive environment, the more sophisticated your total marketing effort must be in order to compete effectively. It may cost you more to gain a large share than it is worth to you in terms of profitability. Therefore, a smaller potential segment, with lower advertising revenues expected, may be more profitable if the competition in that segment isn't as stiff; you can gain a large share with fewer financial resources devoted to marketing efforts.

The overall key to marketing success with respect to your listener market is to provide them with the kind of programming they wish to hear. Marketing success in the listener market is not measured in terms of dollars generated by marketing dollars invested, but rather the number and "mix" of listeners attracted to the station per dollar of marketing investment aimed at attracting listeners. For a measure of financial success, we must turn to the other major market of radio - advertisers. The Advertiser Market
he advertiser market is, in some respects,

Tmore complex than the listener market. In the listener market, each potential customer is an individual; in the advertiser market, you are dealing with both individuals (e.g., proprietors of local retail establishments) and organizations (e.g., ad agencies, national advertisers). This diversity of customer types makes marketing to the advertiser market more difficult.

First, it must be recognized that the demand by advertisers for commercial minutes on your station is a derived demand; i.e., it is based primarly upon the demand for your station's programming by your audience. So, in a sense, the basic "product" you are selling to advertisers is the size and composition of the audience you attract via your programming
product. As depicted in the diagram, programming is marketed by the station to the potential audience. In return, the actual audience achieved (as measured by Arbitron or Burke, for example) is marketed through the station to the advertiser market in return for advertising dollars. Thus, the station serves as an intermediary for delivering listeners' ears to advertisers' impassioned pleas for purchases. How to best play this intermediate role constitutes the task of marketing to advertisers


What are some of the segments in the advertiser market? One basic distinction is local versus national. Radio, as a medium, is heavily dominated by locally-placed advertising dollars (as is the newspaper medium). Network television and magazines are inherently more suited to the needs of national advertisers.

nother important segmentation basis is the actual entity placing the ad - in some cases, it is an advertising agency; in many others, it is the advertiser directly. Local advertisers placing ads directly typically require more services (e.g., production, consultation) than do national advertisers or agencies, which generally do their own creative work. Thus, different marketing efforts are dictated for servicing these various segments in the advertiser market. In attempting to market differentially to the various advertiser markets, it is important to have a grasp on exactly what the advertiser needs or expects from the station. Without this understanding, marketing efforts will be hampered and perhaps misguided

Another useful approach to advertiser segmentation is based on "heavy half" theory. This theory states that the bulk of sales in any market will be accounted for by a relatively small proportion of the total entities in the market For instance, $17 \%$ of the households in the U.S. consume $88 \%$ of the beer; $49 \%$ of the U.S. households use $75 \%$ of the toilet paper, etc. And, as a further example more relevant to our present purposes, the 100 largest national advertisers account for about $55 \%$ of the national advertising dollars expended annually. At the local level, there are undoubtedly heavy advertisers and light advertisers. Selectively marketing to the heavy ones may be a wise marketing approach.

s a final point on marketing to advertisers, increasing numbers of advertisers are attempting to select media on bases other than sheer numbers and demographic profiles. There is more concern with audience quality as well as audience quantity. Therefore, many stations attempt to provide data about their listeners' lifestyles, purchase patterns, etc., which will be relevant to certain potential advertisers. Such "qualitative" information is gathered through market research on the station's audience, and can be very useful in attracting advertising dollars. Unfortunately, the quality of research done by media vehicles for such purposes is often questionable due to biased research procedures Thus, careful adherence to sound market research procedures is essential to the successful use of supplemental research on your audience in marketing to advertisers.

Dr. Richard Lutz


# 44 Their Hot New Single <br> torerer <br>  

## Already Ont

WABC 15-13 KRLA 26-16 WNOE 33-29 WHBQ deb 28 Y94 add WXLO 23-20 KFI add WJDX 18-13 WLAC add KCPX add WPGC add WFBR add WSGN add 92Q on Z93 add WLCY add WBLI on BJ105 25-23 WKIX 17-14 WISE 30-25 KC101 27-21 WSGA 7-5 WAYS 30-27 WTMA deb 29 KEARTH 22-15 WICC add WBBQ 26-23 KHJ deb 27 FM99 deb 32

On Philadelphia International Becords


John Leader

## A CONVERSATION WITH PD AL BRADY WABC's New Direction

WABC/New York is changing. The most visible changes occurred last week (R\&R 11-30) with three veteran air personalities exiting and the announcement of a new on-air sche dule. Al Brady became PD at WABC in September, coming from a similar post at ABC's Q107 (WRQX)/Washington. Prior to Q107, Al programmed WHDI/Boston, KIMN/Denver. and several other successful stations with varied formats.

Al is as frank as he is personable, and I thought the time was right to sit down and have a conversation about where one of the most influential AM radio stations in the coun-
try is headed.

## Defining The Problem

Al, you arrive at WABC as the new Program Director. You listen to the station and obviously determine that there are some problems. You have made some pretty big changes. Just what were the problems at
WABC?
'I think it has a lot to do with what's happened in the market. New York has long been a unique market in that a lot of things that existed in other markets didn't exist in New York. For example, it really took a long time for FM to hit the high level of penetration here that it had in other cities.
"For a long time, with some brief exceptions of minor runs made at WABC by WORFM and WCBS-FM, this radio station pretty much had the ballgame all to itself. And


#### Abstract

'I felt like I could strengthen the radio station by updating the sound and also by taking my strongest personality and putting him in the morning where I think he belongs."


when you're rocking along with nine shares and 10 shares, there's really not much incentive to do anything except say, 'Hey, we're great and everything is fine . . . why tamper with a successful radio station?'
"I think that what happened was when WKTU came along they broke the WABC cume. Nobody had ever been able to do that before. The station has suffered some dips in quar-ter-hour... we'd had great books and good books. but always we'd had that tremendous cume. Now all of a sudden WKTU comes along and breaks the cume habit. You've got people all of a sudden flooding the FM dial, a trend that was started by wBLS even before WKTU came along. But WKTU really made it happen because they placed an alternative
on the FM dial.
'The AM cume in general, as well as WABC's specifically, went down. I think people in New York began to realize there were stations that they could listen to that previously they never knew existed. The only FM station that had really made an impact was WPLJ along with WOR-FM to a certain extent, but WABC had always withstood that. The shift in cume away from WABC and away from the AM dial was the catalyst that created the dip in the ratings at WABC.

## 20/20 Hindsight

'Now I think that put us in a position to realize some things that perhaps we should have realized before... that WABC had basically been programmed as a cume-oriented radio station, and perhaps we should program it with more of an eye to the average quarterhour. When you're running at four or five million cume, it's not really hard to generate a tial, I know we've got to pay more attention to getting people to listen to the radio for longer periods of time.
"As you know, for years WABC operated with a very short current playlist and turned
hits over as fast as any radio station in America. My own feeling is that might have the hits over as fast as any radio station in America. My own feeling is that might have just too much else out there for idon't think it's going to work in the 80's, because there's are targeting to a specialized appeal rather than to a mass appeal oure formats which are targeting to a specialized appeal rather than to a mass appeal, and I think if AM stakeep them listening to the radio for survival, we've got to find ways to entertain people and .
"I think that what happened was when WKTU came along they broke the WABC cume. Nobody had ever been able to do that before.'



#### Abstract

"Based on what I've been able to see, the disco hold on the market is beginning to slip. It's not the all-powerful music force it once was."


## Making The Changes

So, the changes you've already made are aimed at the goal of lengthening listening time . . making the station more interesting?
"Exactly right. I've lengthened the playlist a little hit, and I've changed the shifts around, and I've put some new talent on. This sounds odd, I guess, after I've fired three people, but the talent changes weren't made because those were bad guys or bad disc jockeys. Evidently, they were very good because they did a marvelous job for a certain length of time. but I'm not sure they were what we needed approachwise as we go into a stage of increased competition from various formats and another band (meaning FM )
"I felt like I could strengthen the radio station by updating the sound and also by taking my strongest personality and putting him in the morning where I think he belongs(Dan Ingram). To me they were logical moves. They weren't easy moves because all those guys had been here for a long time. But, on the other hand, they brought me here to analyze, and that's what I did, and those were the conclusions that I came to
"What we're trying to do here is serve the lifestyle of the listeners better. We want to serve the listeners better and I hope I'm able to add that kind of depth to the radio station...that's my intention. I know that the new shift lineup and the people in those shifts more accurately reflect what's going on in the market than the old locked-in ways of saying, 'Okay, it's got to be $6-10,10-2,2-2$ all the way around the clock.'. 26 pm just is not drive time in New York, or most other major cities, anymore. It doesn't even come close to approximating drive time.
"I think 48 spm is a more appropriate alignment for that shift. I think we've begun to start matching to the lifestyles of the people. I think if we don't reflect what's going on in this town, what people are thinking about and doing. I don't feel we can improve the numbers at all, I could make WABC sound like a killer, but if we're not saying the right things to the right people, it's not going to work. I think every good program director knows exectly what that means. You know yourself, you've heard goome radio stations that didn't sound very "good' formatically, but worked beautifully because they were saying the
right things to the right people." right things to the right people."
More often than not those wind up being the kinds of stations that can't be transplanted to another city.
"That's right. That's exactly the kind of radio I'm talking about."
"I frankly think that a lot of the problem with AM is not due to the fact that it's AM as much as it's due to poor programming."

## Telling The People

How do you plan to market the station to the listeners now that you've hopefully changed WABC back into something they will like better?
"I think that message is going to have to be conveyed through off-air promotion number one. And, number two. Ithink it will be conveyed by what we do on the air
"My feeling is that with a large cume, which WABC still has, it's going to be obvious to people that the radio station is not exactly what it used to be. For the first time in 19 years, Dan Ingram is not in afternoon drive."

That should shock a few people all by itself.
"Absolutely ... and some other things are different musically and we'll be doing things a bit different promotionally. But I think we're going to have to rely a lot on our cume to get the message across that. 'Hey, it's not quite as uncool as you thought it was to listen to WABC because what they're doing ain't bad, folks!'
"We'll use all the usual avenues of promotion like TV and about taking advantage of that big cume we have and tryingings, but I'm also talking quarter-hours.

## A Slipped Disco?

"There's something else that's going to work to our advantage as well. Based on what I've been able to see the disco hold on the market is beginning to slip. It's not the what powerful music force it once was. A couple of months back, out of the top 30 records sales

## Some of the biggest stations in the format...

WABC add 17
WXLO add
WRKO deb 30
WPGC deb 30 Z93 add
Y100 25-21
Q105 add
WLCY add
KSLQ 33-30
WGCL add
KNUS add
KEARTH deb 27
KIMN add
KOPA deb 30

WBU add
PRO-FM add
WHYN add
WKEE add
KTSA 21-19
WTIX 33-27
WNOE 24-18
KEEL deb 33
WJDX 8-8
Y103 deb 36
WSGA 29-26
WBBQ 29-25
FM100 deb 23
WLAC add

WRJZ add
WNOX 28-20
WKIX deb 22
WAYS add 36
WGH add
WRVQ add
WVIC on
KRAV add
KCPX add
KRUX add
WLBZ add
WIGY add
WEEO add
WYRE 24-21

WAAY deb 23
WHHY deb 25
WERC add
KX104 on
WCGQ add
WSEZ 39-35
WISE deb 33
WFLB 20-15
WTMA add
WANS-FM 31-29
WROV add
FM99 deb 27
KPUR add
KRLC add


## John Leader

Continued from Page 24

## A CONVERSATION WITH PD AL BRADY

wise in the city, maybe 18 to 20 were disco. Today that number is five or six. So, there's a change going on regarding what's happening in music, and that change is being refelcted on two of our competitors. WBLS has begun to add a broader spectrum of music and so has WKTU. A couple of weeks ago WKTU added the Kenny Rogers record and Barry Manilow. I'm not saying those were bad moves, because very frankly John, I don't know if they were or not, but it certainly is a departure.'

If nothing else it shows that some rethinking is going on at both stations.
"If my Mediatrends are correct it appears there is more dial twisting going on in the market than there has been in the past six or seven months. If that's the case, I believe (WXLO), for all intents and purposes, isere is really no FM Top 40 in New York. 99FM benefit from the intents and purposes, is not Top 40 anymore. I believe that WABC will from the FM dial but we're gonna try." I don't know how many of 'em we can get back

## Good Programming Wins

FM or AM, don't you think that the "AM Is Dead" syndrome is a little premature? I mean, a well programmed radio station will always attract listeners.
"That's very true. And I'm very much aware of the FM situation having just done it in Washington with Q107. Any station, AM or FM, if it is programmed right for the times and the marketplace, can be a winner. I frankly think that a lot of the problem with AM is not due to the fact that it's AM as much as it's due to poor programming. I don't want to get into specifics on that one, but there are a lot of radio stations that I hear and stations that I've competed against, which don't strike me as having a good sense of direction. A they've muddied the water with re AM or FM or AOR or Disco or what they are . . . and AM station that was put back on its feet (and I hate to tities. And the prime example of an That radio station was a dying dineet (and I hate to brag) was the one we did in Boston. it . . . and I grant you it was not a rocker because it was a really interesting radio station to we made it work. And I think we did it people something interesting to listen to, they're loten to. I really believe that if you give people something interesting to listen to, they're going to listen whether it's AM or FM. I
don't think the band really matters."

You're saying something I
is 'good programming principles applways personally believed, and that
"Precisely . . . and what it boils down to is to any format.
and are you going to give them something that will heo going to entertain your listeners, life?' That can be something as small as a that will help them improve their quality of thing that touches the listener in a personal way they like to hear, but it's got to be sometions, especially the big ones, have gotten away from knowing how to touch their listenesta-
"For example. I love remotes. I don't know if we can d how to touch their listeners. of the logistics and the size of the market know if we can do them in New York because to be out among the people. I wanted them to see us and them in Boston just simply folks concerned about them. It works. It may sound a bit corny, John, but you get back exactly what you give. I think people know when they're being shafted, when they're being hyped and when they're being used. And I don't think you can do any of those things and ged, away with it for very long. If you're a master at it. I think you can get away with it for a very short period of time, but that's all."

## Conservative But Thoughtful

You mentioned a slightly longer playlist. Can we expect that WABC will no longer be among the last stations in the country to add records? "We will continue to be conservative in our music policy. That's the way I've always been. But I think it's fair to say that in certain cases we might lead the country rather
than follow it. than follow it.

an heconos EMOTIONS - Columbia's Emotions visited 14QWorcesfor recently, spending James, Emotion Wencest DJ's. Pictured (I-r) of the station are 140 air personality Lannio Dimes, Enotion Wanda Vaughn, MD Steve York, group's Pamela Hutchinson, Promotions Director Jim Schakenbach, and air personality Paul Stevens. Pamela Hutchinson, Promotions

I came to the conclusion that if I wanted to get away from the extremely heavy repetition of current product there were only two ways to do it. One was to play a lot more gold to space out the currents, and I didn't want to do that. The other way to do it was to slightly increase the length of the current playlist which would automatically mean that the records would be spaced out a little more. That was the main impetus behind the move, but I think also by working with a slightly increased list I can add more variety to the air sound. I think we can offer the audience a few surprises, which can be very important in maintaining their interest.
"But remember too that we're not talking about a very long playlist. We're still under 30 records, but that's pretty broad in comparison to the $14-16$ titles we used to play. And there are some album cuts in there. There aren't many yet, but I think we're going to pay a lot more attention to album cuts that have some meaning.
"If an album is selling big in New York and it doesn't necessarily have any single from it, I think we need to consider that album on its own merit and not necessarily tie it to a single. I don't want to give anybody the wrong impression . . . that doesn't mean we're going to ever add a ton of album cuts, but it does mean there will be cases where an album cut will help us.
"We need to avoid burnout, lessen listener fatigue and encourage people to stay with this radio station a little longer. So that's really the purpose behind the expanded playlist. And that's already gone into effect. We started doing it about three or four weeks ago and we'll continue to do it. I think you could say we'll be conservative but thoughtful. I know we're going to be open to things. If somebody's got a good story to tell as to why we should be playing a particular record, I think we'll be glad to consider it."
'We will continue to be conservative in our music policy. That's the way I've always been. But I think it's fair to say that in certain cases we might lead the country rather than follow it."

## The Clone Syndrome

As you must be aware, WABC still has a very 'strong influence on the rest of the country. You've got to know how many other programmers will be watching your every move to see how well what you do will work.
"I'm very mindful of that and I'm not exactly sure how it affects my performance, be cause I haven't really figured it out yet. But I never lose sight of the fact that this radio station, by its actions, influences a lot of things in a lot of ways. This may sound pompous
(and I don't mean it to) but I think we have to have an added mear in what we do for that very reason.
'I try to treat what's happen.
but at the same time I don't want to a WABC right now with a sense of responsibility, becomes no fun."

I think fun
ers and I get the im part of it. You're talking about touching the listenon the inside, say impression that the station may already be a little looser
"I think it is and I feel it's recent past. Am I right?
want my people to enjoy themselves and althoug. That's the only way I can operate. I right now, there are some noticeables and although there's not a big difference on the air One example is that some noticeable differences since we put the new shifts into effect. like they're having a good time.

There were some
people go, but now I think the waves that went through the building when we let some some motion back into this place staff is beginning to see. They are willing to do things, put our people to know that we are. And I'm going to see to it that it keeps on going! I want gonna have some fun with what we do and I'm very, forward-moving radio station. We're解

piague for tho station's support - Columbin Rocorois prosented KRSP/Salt Lake City with a Steve Carlson. KRSP.FM PD Ren Billy Jool. Pictured at the stetion are (Ir) KRSP-AM PD bit's Mark Benesch.


## Concert Crush

Continued from Page 1

Marr's account. Fox noted that the Who's soundcheck was audible to the waiting crowd, which was divided into two groups on either side of the Coliseum. Apparently. each half of the crowd thought the show had already begun and that the people on the opposite side of the building were being allowed to enter, a misconception which contributed to the hysteria.

Host Station Not Liable
When asked if, as the host station, WEBN could be considered responsible or liable for the tragedy. Marr told R\&R: "I don't think the station has any direct liability. Basically we were a vehicle for carrying the word about the show. which was sold out six weeks ago." Marr said that no one has called regarding the station's liability, adding that "our responsibility is to cover the story thoroughly." noting that WEBN had been feeding information to stations across the country and Australia as well as to NBC's "The Source."
Marr explained that WEBN has been trying to track down and broadcast all relevant information, interviewing all the appropriate people to discover what happened and why. Meanwhile, according to WEBN newsman Rick Bird, the event's promoters, Electric Factory Concerts, have released a statement saying no word would be forthcoming until the official city investigation was complete. which would not be until next week.
"Source" News Director Jim

## Sears

Continued from Page 1 nership for the series and continue to run it, but other commitments, including the network's own CBS Radio Theater, caused the company to decline. At the time of the switch, the Sears program will have completed 26 weeks of original programming and a similar amount of repeats, carried over more than 200 stations

## Music To The Ayatollah's Ears

Continued from Pcee 1

rouser records. Some are playing older theme records like "The Americans" by Tex Rituer, Byron MacGregor, or Gordon Sinclair The new Iran song that seems to be attracting the most Country radio attention is "Measage To Khomeini" by Roger Hallmark \& The Thrasher Bros., which was actually first aired on Top 40 station WSGN/Birmingham. The record imparts messages like, "You think you're so dern bad/But when Uncle Sam Gets mad/There's gonna be an oil slick/Right where Iran used to be." Other topical tunes in this vein include Bobby B. Balker's "Take Your Oil And Shove It" (sample verse: "Now there ain't no Ayatollah/Nor tinhorn overseas/ That's gonns take the American people/And bring 'em to their knees"), Major Bill Smith's "Take Your Crude And Shove It Baby." and Max D. Barnes's "Dear Mr. President."

While listener response has often been phenomenal for stations playing topical Iran necords, some programmers are concerned over the implications of airing such controversial material. At KRAK/ Sacramento, MD Rick Stewart posted a memo stating that if anything happens to the hostages, "Message To Khomeinj" will no long er be played. KCKC/San Bermandino GM/PD Boh Mitchell said he "absolutely refused to play anything that is an obvious commercial ripoff on something this serious," while KUZZ/Bakersfield'S Johnny $\mathbf{K}$ feels that "in essence the station would be taking an editorial stand by playing one of these songs." WZL.D/Columbia, SC PD Mike Denene sums up the viewpoint of many radio people, saying the crisis has gone "beyond the point of satirizing on record. I don't think our listeners want to take it hurnorously."

Cameron carried a feed from NBC News in London, which interviewed Who guitarist Pete Townshend. "Somebody somewhere's got to feel a certain amount of responsibility for audience control," said Townshend. "It had to happen to somebody, so it happened to us," he continued. "In a way that might be a good thing because I can assure you we're going to to do something about it."

When informed at a press conference held the following day that city officials, fearing similar disasters, had cancelled upcoming Who concerts in Providence and New Haven, Who vocalist Roger Daltrey responded, "Cancelling the tour won't bring back 11 people."

## Tour Will Continue

Despite the fears of city officials, the Who concert scheduled at Pontiac Stadium in Detroit Friday (12-7), which will be a general admis-
sion event, is set to go on as planned WRIF PD Tom Bender told R\&R that the promoters were crafting a warning statement. Bender added that it was general policy at Pontiac Stadium shows to let the crowd in early so that everyone waits inside, thereby eliminating the possibility of people getting crushed.
Meanwhile, according to WEBN's Mart, listener response to the tragedy has been characterized by "a lot of confusion and a lot of anger at the concert promoters and the building." This feeling is borne out by one radio observer who attended the Cincinnati concert and said: "It was a typical Riverfront Coliseum event. oversold, too much general admission and too little security. It was survival of the fittest and it's not the first time this type of thing has happened there, but it's the first time anyone has died. Perhaps now something will be done, much the same way a bad intersection gets a traffic light after a fatality."

## Iran

Continued from Page 1
Charlotte TV stations and wire services. KGO/San Francisco talk show host Ron Owens called him for an interview, as did WMCA/ New York's Barry Farber. WMCA also launched an amband drive. Demonstrations Of Support
Other radio stations were active in organizing the populace. WILK/ Whles-Barre, PA Program Director Tony Rose organized a ritual with seven other stations in the market. Each day at noon they play the national anthem, followed by $5-10$ seconds of silence. WICK, WEJI, WWDL, and WSCR/ScranLon: WMJW/Nanticoke: and WARD and WBAX in Wilkes-Barre joined in the gesture.
WCXI/Detroit and the local Council of Churches set up a candle light vigil Wednesday (12-5) at 100 churches. The station played patriotic music, at which time people went to the churches of their choice with a candle and a radio. A minute of silence was observed at 8:59pm, prayers were spoken over the radio, the candles were lit, and all the churches rang their bells.
KRGO/Fargo composed a letter to the UN, the Ayatollah, the President, and others concerned, and received over 5000 calls in 28 hours authorizing that copies of the letter be sent in listeners' names, PD Bill Hoverson told R\&R. WNOR/ Norfolk staffers set up booths at shopping centers to supply people with the Iranian UN Mission's address for letter-writing purposes. "About 4000 people showed up over the weekend," Exec. VP/GM Fred Gates told R\&R. "We had everyone from motorcycle gangs Claus." Claus.

> KERE/Denver ran a mes- sage calling for a mass silent prayer for the hostages, while WHFD/ Archbold, OH played patriotic music every three hours. The White House noted the extensive efforts of radio stations in mobilizing support; Deputy Press Secretary Patricia Bario told R\&R that radio's response to Administration suggestions on ringing church bells and writing to the Iranian Mission was widespread and enthusiastic.

Providing Word From
Hostages
Radio also scored several coups in hard news coverage of the events of the crisis. The RKO Radlo Net work airod the first measage from an American hostage Thursday (11-22), as Iranian student/captors relayed the words of Rediord, MI resident Joseph Subic to the RKO news desk. Subic called for the U.S. to return the Shah to Iran to secure the captives' release: RKO Radio Network News Editor Roger Norum, who placed the call, was not able to talk dinectly to the hostages and wondered if the statement had been made freely. Widespread wire, newspaper, and TV credits followed after RKO's achievement.

KMPC/Los Angeles, whose air personality Robert W. Morgan had established early contact with the Iranian students, followed up by securing another taped message from a hostage, Jerry Plockin of Sherman Oaks, CA. According to KMPC Assistant News Director Bob Steindrinck, KMPC reporter Alex Paen, stationed in Iran, negotiated a deal with the Iranian students to supply a blank cassette to Plotkin. Plotkin's message, aired over Golden West stations Saturday (12-1), also advocated the return of the Shah during its sevenminute duration, and sounded as if it were being read, Steindrinck said. Plotkin assured his family that he was being treated fairly well, and had food. a place to sleep. and books to read.

## Will The Real Ayatollah

 Hold Up His Right Hand Probably the most unusual line of investigation was taken by KABC/Los Angeles talk show host Ray Briem. According to a recent guest, columnist Paul Scott, the CIA "documented" that the Ayatollah's middle finger on his right hand is missing owing to an accident in his youth. Recent photos show the present leader, after his return from exile, displaying ten fingers. Briem disclosed that during the recent " 60 Minutes" interview, cameras focused on the Ayatollah's hands, but the Iranian leader quickly removed them from sight. Briem contends that the camera angles may have been requested by the CLA to determine
## To: Rob Sisco From: Bobby Rich Date: 12-3-79

Rob:


## OK Fine - Now It's Your Beginning! Kick Ass Pal - And Remember: Wherever You Go, My Love Goes With You,



## SAVANNAH:86 (and getting hotter)

TOM JOHNSTON "'Savannah Nights" (WB) 86/17

WIFI deb 30
Z93 25-22
94Q 8-13
KBEQ 38-36
WGCL on
WOKY deb 30
KEARTH on
KFRC on
B100 add
KJR 26-24
KIMN on
KOPA 30-27
WBLI on
WTIC-FM add 28
WICC deb 30
Q106 deb 27
WKBO add

WHYN deb 38 WKEE 32-30
KLIF on KNOW 12-10 WFMF on Z98 24-17 KXX106 16-14 WSGN add WAXY add WAPE 27-25 BJ105 on WBBQ 13-10 WHBQ on 92Q on
WSKZ 14-12 WRJZ 34-31 WNOX 12-7

WAYS 34-32 WRVQ deb 22 WAKY 26-22 KOFM on KWEN add KLEO 25-22 KZ93 on WISM add WNAP 12-12 WOW on 92X on KERN on Y94 11-8 KING on KJRB 28-22 KCPX add KRSP add

KRUX 40-32 KRKE-FM add KORL deb 29 WLBZ on WIGY add K104 24-16 WEEO on 14WK 40-37 V100 add WCIR 26-19 WAAY 2-1 WHHY deb 27 G100 deb 27 KX104 26-25 WCGQ 11-8 WSEZ 34-32 WISE add

KAAY add 24 WROV 27-23 CK101 33-30 WKXY 17-12 KPUR add 32 KQWB-FM 18-16 KKXL 26-22 WSPT 22-16 WRBR on KSLY on KCBN deb 36 KYSN add KBDF 29-28 KQDI add KBOZ 27-22 KOOK deb 29 KRLC 9-6 TOM JOHNSTON

Produced by Ted Templeman



# "FLIRTIN' WITH DISASTER" IS NOW A SINGLE FROM MOLLY HATCHET (the AOR image group of the year) 

## Already On:

KUPD 16.6
KDWB 19-18



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## Comin'

## To

 Get You.
# "You're Gonna Get What's Coming" 

# BONNIE RAITT 

It's already got them:

WIFI add
94Q 26-22
WRJZ add
KBEQ on WVIC add KLEO add WTIC-FM $15-13 \mathrm{KZ} 93$ add WICC add KCPX on WPST add WIGY 5-4 PRO-FM on 14Q 25-20 WKEE add KEEL add Z98 on
KXX106 add
WBBQ on
WSKZ on WFBG on WCIR add WISE on WANS-FM 35-31 WSPT deb 28 KENI on KBDF add KRLC 22-19

Produced by Peter Asher
Engineered by Val Garay on Warner Bros. Records

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## TERI DESARIO

Yes, I'm Ready (Casablanca) $\begin{array}{cc}\text { LP: Moonlighe Madness } \\ 108 / 41 & 69 \%\end{array}$


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## DR. HOOK

Befter Love... (Capitol) LP: Sometimes You
$145 / 6$



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# R A D I O 

## BREAKERS

## CLIFF RICHARD

## We Don't Talk Anymore (EMI America)

$59 \%$ of our reporters are on it, 7 new adds KTLK, WXAP, WZZD, WPEG KITT-FM, WWOM, KHYS. Key moves: 38-31 WSOQ, 30-25 WRMZ, 20-12 WKTK, 18-14 WOKV, 13-12 KJLA, hot rotation KSFX, on KIIS-FM, KLAV KKCS. Charts at Number 27 on Airplay/30.

## HERB ALPERT

## Rotation (A\&M)

$55 \%$ reporting action, 5 new adds WBOS, WDAI, WZZD, WDMT and WMAS. Key moves: 32-29 KJLA, 35-30 KHYT, medium airplay WKTU, KSET, WWOM, debut 40 KTLK, debut 26 WXKS, on KXTC, WCAU, KLAV. Charts at Number 28 on Airplay/30.

## DIANA ROSS

## It's My House (Motown)

$52 \%$ reporting activity, 3 new adds KHYS, KKCS, KSET. Key moves: 23 -
15 WSOQ, 17-13 WMAS, 20-15 WRMZ, 38-31 KHYT, 18-14 WBOS, 18-17 WDMT WXAP. Cher airplay WKTU, debut 12 WXKS, on WPEG, WOKV. NEW \& ACTIVE All other new and recent releases getting substantlal alrplay. These are listed in order by
their aclivity levels at our reporting stations. ASHFORD \& SIMPSON "Nobody Know
WSOQ KHYT rotation WKYS, medium airplay WDAI WDMT KJLA, 23-22 WKTK, 24-23 WZZD, hot BAR-KAYS "Move Your Boogie Body"' (Mercury) $45 \%$ of our reporters on it Key moves: 21.17 WZZD, 14-11 KHYS, $25-20$ KJLA, 20.15 WPEG $7-7$ WBLX hot rotation WMAK, WKYS, medium airplay WDMT, debut 34 KTLK, on KIIS-FM, WBOS, KXTC.
RICK JAMES "Love Gun" (Gordy) $45 \%$ reporting activity, added at WMAS and KJLA. Key moves: 25-18 WZZD, 31-23 KHYS, $38-32$ KTLK, 18-12 KKCS, 21-19 WSOQ NNER LIFE 'II'm Cum airplay KSET, WDMT, debut 27 WPEG, on KXTC
INNER LIFE "I'm Caught Up" (Prelude) $45 \%$ reporting airplay, 3 new adds KSFX, WSOQ and WMAS, Key moves: $26-23$ WCAU, hot rotation WWOM, WKTU, medium airplay KSET, WKYS, debut 33 WZZD, on KJLA, KXTC. WXKS, WDAI.
DAN HARTMAN "Relight My Fire" (Blue Sky) $45 \%$ reporting action, added at KSFX. Key moves: 39.32 WSOQ, 27-25 WBOS, hot rotation WKTU, medium airplay WWOM, ,
SERGIO MENDES "I'Il Tell You" (Elektra) $41 \%$ reporting activity, added at wOKV and WZZD. Key moves: 13.10 WCAU, 20.15 WBOS, $15-14$ WMAS, hot rotation KXTC, medium airplay WWOM, WDAI, debut 20 KKCS , on KSFX.
RUPERT HOLMES "Escape" (MCA) $41 \%$ of our reporters on it, added at KLAV, KHYS. Key moves: 5.2 KTLK, 14.7 KHYT, 23.15 WOKV, 40-32 WMAS, 5.4 KJLA, hot rotation KFMX, debut 9 KIIS.FM, debut 29 WXKS, on KKCS, WBLX.
VILLAGE PEOPLE "Ready For The 80's" (Casablanca) $41 \%$ reporting action, added at WKTK. Key moves: $39-34$ KJLA, $25-21$ KITT-FM, 37-30 WSOQ, 22-19 WZZD, 31-30 KTLK, hot rotation KSET, medium airplay WKTU, KXTC, on KKCS, WXAP
NATURE'S DIVINE "I Just Can't Control Myself" (MCA) $34 \%$ reporting airplay, added at WMAS. Key moves: 17.11 KHYT, $22-20$ WSOQ, hot rotation WDMT, medium
airplay WKYS WMAK WKTU airplay WKYS, WMAK, WKTU, on KXTC, WPEG
KENNY LOGGINS "This Is It" (Columbia) $34 \%$ reporting activity, 4 new adds

December 7, 1979 Airplay 130


KITT-FM, WKYS, KIIS-FM, WBOS. Key moves: 30-23 KJLA, 25-17 KTLK, 22-21 WMAS, hot rotation KFMX, debut 25 WOKV, on KKCS.
NATALIE COLE/PEABO BRYSON "Gimme Some Time" (Capitol) $34 \%$ re porting airplay, 4 new adds WDAI, WKYS, WKTU and WDMT. Key moves: 41.18 KHYS, CAMEO "Sparkle" (Chociay WMAK, debut 27 WBLX, debut 37 KTLK, on WXKS
CAMEO "Sparkle" (Chocolate City) $34 \%$ reporting action, added at WBLX and
WPEG Key moves: 37.31 KTLK, 10.10 KJLA WPEG. Key moves: $37-31 \mathrm{KTLK}, 10 \cdot 10 \mathrm{KJLA}$, hot rotation WDMT, medium airplay WKTU,
On KXTC, WBOS, WXAP, KSET.
FREDDIE JAMES "Hollywood" (WB) $31 \%$ reporting activity. Key moves: 8 -5 WPEG, 11.9 WRMZ, 14.13 KKCS, 37.36 KHYS, hot rotation KXTC, debut 35 KTLK, on
KFMX and WXAP.
FEVER "Pump it Up"' (Fantasy) $31 \%$ reporting action, added at wXAP, Key moves:
1.1 WPEG, 22.19 WOKV, hot rotation KXTC, medium airolay WDAl on DIONNE WARWICK "Dia Vu" (Arista) $31 \%$ ot Key moves. 9.8 WSOQ 19-17 KJLA 24.23 KTLK our reporters on it, added at WOKV Key moves: 9-8 WSOQ, 19-17 KJLA, 24-23 KTLK, medium airplay WMAK, WKTU, on
KFMX, KSET, WKYS KFMX, KSET, WKYS
TERI DeSARIO "Yes, I'm Ready" (Casablanca) $31 \%$ reporting airplay, 4 new adds KFMX, WKTU, KHYT, WRMZ Key moves: $30-27$ WMAS, $39-33$ KTLK, on KSET
WCAU, KJLA. COU,KJLA
BONNIE POINTER "I Can't Help Myself" (Motown) $31 \%$ reporting activity 6 new adds WDON. WKTK, WBLX, WZZD, WKYS. WKTU. Key moves: debut 25 WCAU
on WDAI, KIIS-FM.

## We're Mad As Hell!!

KLAVILas Vegas has taken a novel approch to the disco backlash. They're becoming MAD ("Mass Appeal Dance" in format) which, according to PD Dave Wilmont, "allows us to retain our disco format and add some Top 40, R\&B, and AOR for a wider variety of dance-
able music."

## Promotions In Motion

wOMTICleveland received a proclamation from the mayor during its recent Funksdelic concert for its successful canned goods drive. Concertgoers were asked to bring a canned good for which they received a record of unreleased Funkadelic music with creative lyricists invited to match words to the music for a $\$ 25,000$ cash prize. WDMT collected over 3,000 cans which were donated to the Cleveland Inter-Church Council
. El Paso may be the site of the shape of things to come. KSET, in conjunction with Wendy's Hamburgers and Imperial Skate

Centers, sponsored a "Name That Car" conlest, but that wasn't all there was to it - the car was shaped like a roller skate. The winning entrant received the choice of a ski weekend In Colorado or four days and three nights in Mazatlan, plus the added benefit of riding in the car for the area's Sun Bowl Parade. Dancing for Muscular Dystrophy in Charlotte: WPEG air personalities and their disco duck mascot were featured guests at a "Dance for MD' recently. Participants were charged $\$ 1.98$ and offered free champagne to raise money for the charity. Local TV coverage was provided and the proceedings will later be seen on the 1980 Jerry Lewis Telethon.

stage with the Jacksons before their recent the lucky winner, Butch Charles, Marlon, PD Mike Robertsert. Pictured are (1-r) Tilo, Jackie,

ADDS \& HOTS


## WKYS

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Page 44

# THE PICTURE PAGES 

Foreigner＇s Atlanta Concert Heard World－Wide

performance at the Omn which Citizens of the City of Atlante，following their recent Presented by DIR Broadcesting，the group＇s Omni performence wortedly the largest rock redio broadcast ever． in 14 countries，as wall as being，the group＇s Omni performance was heard an 175 U．S．radio stations and outlets sentation are，from left Foraigner＇s lan Mo 20 territories via Armed Forces Radio．Pictured backstage at the pre－ sentation are，from left Foraigner＇s lan McDonald，Mick Jones and Dennis Elliotr，group＇s manager Bud Prager， Hamilton Price，and Foreigner＇s Rick Wills．

## LRB Scores Gold \＆Platinum



Wire．＂ Shorrock，Derek Pellicci，Devid Briggs and Barry Sulliven，Group＇s manager Glenn Whe日tlev，bend members Glenn UA Records Group President Don Zimmermann．Sulliven，Capitol VP Dennis White and Capitol／EMI Americal bers Mal Logen．Beeb Birtles and Graham Goble．（back row，l．r）LRB co－producer John Bovlan and group mem．

Flyin＇High With The Starship


[^0]The Police In Prison

sems the Police recently performed a benefit concert at the Terminal musical workshop for prisaners Pictured doneted equipment to set up a and Sting，recreational dopart Pictured are（l－r）group＇s Stewart Copeland and Sting，recreational department＇s Jewell Bragg and Palice＇s Andy
Summer．

## EMI America Signs Fools



EMI America has signed Boston－based bend the Fools with their debut album scheduled for earlv 1980．Pictured at the pacting are（sitting，l．r） band members Stacey Pedrick，Richerd Bartlett and Chris Pedrick EMU UA VP Don Grierson，and bend members Doug Forman and Mike Gererd． （standing，I－r）EMIIUA＇s Bob Currie and group＇s menager Peter Casperson．

## All The Way To ASCAP



Former Mott The Hoople member lan Hunter，now a solo artist for Chrys lis Records，and writer of Barry Manilow＇s current hit，＂Ships，＂recent／y
signed a songwriter＇s agre日ement with Ascap Sha signed a songwriter＇s agre日ment with ASCAP Shown at the signing are S．Adler．

J.D. Far From Lonely


Columbia's J.D. Souther played New York's Bottom Line, and was graetad backstage by a "lonely crowd" of label and management execs. Pictured (1-r) are CBS VP's Mike Martinovich, Ron Oberman, and Joe Mansfield, Front Line Management Exec. VP Mike Klenfner, CBS Sr. VP Paul Smith, Souther, Columbia VP Ed Hynes, and CBS In:ernational VP John Dolan.

## Over The Rainbow In Long Beach



Polydor Records rock group Rainbow recently performed at Southern California's Long Beach Arena where they were met backstage by label exacs and local radlo personnel. Seen at the scene are (l-r) Rainbow's Graham Bonnet and Cozy Powall, KNAC/Long Beach PD Paul Fuhr, Polygram's Gregg Miller, Rainbow's Don Airey, Polydor's Bob Speismen, Rainbow's Roger Glover, KRLA/Los Angeles MD Rick Stanceto, Polydor VP Marty Goldrod, Rainbow's Ritchie Blackmore and Polydor's Jeff Laufer.

Flipside Discovers ELO Van


CBS and Jet Records gave away an ELO "Discovery" van, palnted to reproduce the group's latest album cover. Winning the colorful vehicle was Flipside Records in Chicego. Pictured at the Los Angeles presentation are (l-r)
E/P/A's Michael Alhadeff, Flipside's Carl Rosenbaum, Jet VP Sharon Arden, Flipside's Larry Rosenbeum, E/P/A's Lerry Douglas, and CBS's JIm Scully.

Buzz For Benatar


Chrysalis artist Pat Banatar made her LA. debut at the Roxy recently, entertaining a lerge beckstage contingent after the show. Pictured (1-r) are actor Richard Karron, Benatar's manager Rick Newman, Chrysalis Pre sident Terry Ellis, Benatar, actors Billy Crystal and Zane Buzby. Chrysalis Sr. VP Sal Licata, and Nicky Chinn of Chinnicap Inc.

General Mills Excitement In New York


20th Century-Fox's Stephanie Mills played New York's Metropolitan Opara recently, and recerved throngs of wall wishers backstage. Pictured (1.r. rear) are RCA President Bob Summer, 20th Century Entertainment Group Prasident Alan Livingston, and RCA's Larry Palmacci and Jack Hopke; (1-r, front) Mills, 20th Century Sr. VP Neil Portnow, and RCA's Bob Beranato.

Prine Time At Roxy


Elektra/Asylum's John Prine recently playad L.A.'s Roxy and was greated backstage by company axecutives. Pictured (1r) are Prine, E/A's Scott Burns, and E/A VP George Steole.

# THE PICTURE PAGES 

## A Good Night For Doobies



Planet Records' recording group Night was caught in the act with a bunch of doobies in Philadelphia, whan Hopkins, the Doobies' Tiran Porter, Night's Billy Kristian and Chris Thampare (beck row, 1.r) Night's Nicky Bumpus and John McPhee; (ffront row, 1.r) Night's Tim Shafer Chris Thompsan, and the Doobies' Cornalius Mumpus and John McPhee; (front row, 1.r) Night's Tim Shafer, the Doobies' Patrick Simmons, Night's Robbie McIntosh and Peter Barron, the Dobbies'Keith Knudsen, Night's Stevie Lange, and the Doobies' Chet McCracken
and Mike McDonald.

## Arista Pacts Hiroshima



Arista Records has signed Hiroshima, a nine-piece group that utilizes traditional Japanese instruments in a con-
temporary fusion-jazz context. Seen at the signing along with the group's members are Aristo Sr vp Arnold (center, seated)and Hiroshime's producer Wayne Henderson group's members are Arista Sr. Vp Larkin

## Marshall Law In Chicago



[^1] band members Ricky Howall and Clovis HItson, E/P/A's Den Castagne, and bend memberg, l-r) CBS's Jim Scully.

Laughing Dogs Back Kojaks


When Columbia recording group the Laughing Dogs recently performed at New York City's Bottom Line, thalr opening act was the illusive Kajaks, who beneath their sunglasses, homburgs, three-plece sults, and lollipops bear a suspicious resemblance to the headliners. Ceptured in the midst of of lure, as they walk new wave band the Damones, five smertly act for the Dogs next glg. new wave band the Damones, five smartly-dressed guys in Italian suits
and Coppertone mekeup.

## MCA Takes A Peek



Dan Peek, forinerlv a member of the America group, has signed a record. ing contract with MCA/Songbird. Pictured with Peek (seated) are (l-r) MCA/Songbird's Chris Christian, Peek's manager Mark Whitmore, MCA's
Cory Richards, MCA/Songbird's Michael Ehrman. Songbird's Ooug Cor Cory Richards, MCA/Songbird's Michael Ehrman, Söngbird's Doug Cor.
bin and MCA President Bob Siner.

## The Sultry, The Rose, The Wicked, \& The Gypsy Queen



While in Europe in the midst of an overseas tour, Capitol recording group the Motels taped a segment on "Musikladeni" ar, Capitol recording group
television program Picting German musical television program. Pictured atter taping the program arman musical
Motels member Marthe left: Midler (the Rosel, EMI.America recording atlantic recording artist Bette Wicked) and Stifflepic recording artist Leng artist Wilson Pickett (the

# Black 

## Rarlita



## Bill Speed

## Coming To Our Census - Making Minorities Count In The 1980 Population Tabulation

Next year is the year of the 1980 census, and it provides an opportunity for minorities and for minority broadcasters. In the past, population estimates in minority areas have, for several reasons, suffered from what statisticians call "undercount." Next year, black broadcasters can play a key role in making people aware that being counted makes minorities count. I spoke with Edward Spar, President of Market Statistics, Inc. (MSI), a company which advises the U.S. Census Bureau and also provides projected information about minority and other population groups to Arbitron. In our interview (in two parts), we covered the importance of the census and also reviewed some of Arbitron's minority measuring methodology.

R\&R: Can you give me an idea of how Market Statistics came about?
ES: It's really rather simple. There used to be no market statistics at all - we were part of Sales Management Magazine. What happened was that the world of demography arew to the point that people needed special tabulations, and Market Statistics was created to perform two services: to produce the survey of buying power for sales and marketing management which is our major function, and our secondary function, which has been growing greatly, was to become consultants in the area of demographics. So we actually produce - there are 3142 counties in the U.S. - and we produce socio-economic and demographic data for each of those counties.

R\&R: You also supply the same invormation is diffitron company purchases data that are
ES: It is different in the sense that the Arbiron company purchase dat to January projected. In other words, the data they are working with now are projected out January 1 . 1979.

R\&R: Currently, Market Statistics supplies population figures and other statistical data regarding minorities for Arbitron.

ES: Oh yes, for both the black and Spanish-language population.
R\&R: What are some of the methods utilised in gathering information?
ES: That's a very good question. The primary source, of course, always is the Bureau of the Census. In the case of both black and Spanish, what we can collect from them are U.S. figures, state figures. Now we can and do collect from the various states information on births, deaths, school enrollment. The Department of HEW, for instance, has studies on school enrollment by race, by ethnic group. There are agencies virtually in every state in the U.S. that can help you with some information in this area. Believe it or not, one of the best sources is newspapers. A lot of information there. Also stations, the broadcasting media, do a lot of research.

## Accuracy Of Estimates

R\&R: Would you say the information you receive from the Bureau is accurate regarding blacks and Hispanics?

ES: That is a very tricky question, the word accurate. I think that what you may mean is to what degree are they accurate? By definition they are inaccurate because they are estimates. There are inaccuracies because of that famous problem called undercount. The major issue is are the estimates reasonable in terms of properly reflecting what the market looks like? In that case I would have to say yes. They are reasonable estimates.

## "What we are trying to do is work with the Bureau. Where we are participating and they are listening to us is in the area of undercount. This is an issue that is incredibly important. It is politically charged and it has to be settled.'

R\&R: Would you say that because of the outlying definitions. most of this information is gathered because of zip codes?

ES: No. Zip code data are inaccurate. We don't go into it, for instance, because I haven't a clue as to how you properly keep track of migration on a zip code basis. You've got new zip codes coming in all the time and zip codes disappearing and splitting. Geography is itself continually changing, forgetting about where the people are moving That has nothing to do with minority or other groups in the U.S.

R\&R: That was what I was trying to fine-tune into a specific, about minorities.
ES: Minorities are an absolutely special problem in two areas. Number one, because it is a subset of the total population. When you are dealing overall with 220 -odd million people you've got more stability in the figures. In dealing with the black population, you're talking about approximately 23, 24 million people, right? You spread them across 3142 counties and the numbers get smaller and it becomes more difficult to make estimates.

R\&R: What is Market Statistics, Inc. doing to insure a more accurate count in the 1980 census?

ES: Well, Market Statistics itself, quite obviously, can do virtually nothing. It is up to the Bureau of the Census. We are playing a major role as an advisory organization, not an official advisory. That " $a$ " in advisory is a small one. What we are trying to do is work with the Bureau and be very much involved in it. I personally, for instance, gave a paper at the 1980 Census Users Conference in New York a week from yesterday, on the 28th of November. We do participate with them. Second, where we are participating and they are listening to us is in the area of undercount. And I think that is what you were talking about. That's really very important. There will in February, for instance, be a meeting at
the Bureau of the Census on the specific problem of undercount and we have been in contact with the Bureau and they have contacted us as to our opinions and if we want to be involved. This is an issue that is incredibly important. It is politically charged and it has to be settled. Another question is, in terms of the Spanish population, is there a way at all of correcting for undocumented aliens? I don't think there is. It is correct for the black population and not the Hispanic population? It opens up all kinds of cans of worms.

## Role For Broadcasters

R\&R: I write to a lot of broadcasters and I want to make them aware of their role in the 1980 census. That's the point of interest I am taking this from.

ES: Broadcasters have a massive role in this going in and coming out. They have it going in because broadcasters can help an awful lot to make the population or their specif ic audience aware of the census and how important the census is to them as a group If you are talking to the black population it is no different than speaking to the white or the Hispanic. I've had meetings already and discussed this with the Spanish International Network, which is very much involved in this. And I've spoken to people in Washington on this in the networks, and there's no question in my mind that the media have to take a strong hold - that's going in.

R\&R: In which way would you see them best serving the Census Bureau?
ES: That's a good question. As you know or I assume you know, the Advertising Council is essentially handling the advertising, and to what degree monies are spent or filtered down to any minority groups I don't know. And from there to any given stations via the agency I don't know either. I think the Black stations could help the Bureau by contact-

## "Broadcasters can help an awful lot to make the population or their specific audience aware of the census and how important the census is to them as a group.'

ing the Bureau, asking them for material, discussing with them what would make sense for them to say, and then saying it. The Bureau is a statistical collecting organization. It is not a political entity and it is certainly not an advertising agency. Although the Bureau is a hell of a lot better than they used to be in terms of speaking to the general population out there, still they are basically a government organization that is doing work for the government. So it is up to the media.

R\&R: Since metro definitions are done as a result of ethnic surveys, would this in fact handicap the survey, since it is not absolutely positive yet?

ES: No. This thing about metro definitions - that has nothing whatsoever to do with any ethnic data. The definition of metropolitan areas is a function of essentially two criteria: one being degree of urban population, urban density if you would, and the other that would be for your core counties, all right . . . and the other one being to what degree to your outlying counties is the journey-to-work data indicate that there is a tie between the outlying county and the central county. That's a whole different ball game.

R\&R: Isn't it known that Arbitron's HDBA method is based on this?
ES: That's where you've got me. I am not, fortunately, involved in Arbitron's methodology.

R\&R: Let me explain how that works. It is a zip code method. High density ethnic areas are tabulated by zip codes. If you can't pinpoint that this zip code represents a certain percentage of the population, then they have to obviously change their methodology.

ES: Right. This is very tricky. I understand what your point is. I think, though, that I must refer to Arbitron because they should answer it. How they get down to the zip code level and how they spread the population out or update that doesn't come from me. I don't have a right to comment on it.

## People

Ted Terry, air personality at KJLH/Los Angeles, has left that position to operate TMT Productions . . . KYAC/Seattle loses air staffer Steve Davis, who moves over to Pop/Adult-formatted KIXI/Seattle. His replacement will be Evon from KVOL/Lafayette, LA. KYAC Program Director Robert L. Scott will now be handling the music chores on a regular basis . . Two-fold excitement for Guy Broady, a former air staffer with KDAY/Los Angeles. He has relocated to WKTU/New York, and will be a father in A\&M Records publicist Sharon Brown Powell has resigned with no future plans announced as yet ... Please be sure to send me all of your station's pictures, promotional materials, news, etc. Remember, you don't have to be a reporter
 to participate. Add

## Places

KMJQ/Houston has moved back into its remodeled offices ...WJLB/Detroit is co KMJQ/Houston has moved back int December 10 on behalf of the Reverend C.L. Franklin Trust Fund. Reverend Franklin is the father of singer Aretha Franklin and is in the hospital after being critically shot during a robbery attempt in his home on June 10 of this year. The trust fund has been established to defray his medical costs. Featured aiests at the benefit include the Rance Allen Group. . . A potential record breaker, of the Guinness type may well be discovered in Chicago. WBMX's 9am-12noon air personality is planning to skate for two solid weeks to become another entry in the famed book. is planning to skate be sponsored by the Opportunity Industry Center there

## Things

WWRL/New York is conducting a "2000 And 10 " promotion with a lucky winner re ceiving a chauffeur-driven limousine, $\$ 2000$ in spending money, and ten hours in which to have a good time. Also included is lunch with Arista artist Angela Bofill ... WKWM/ Grand Rapids is preparing for the upcoming Christmas holiday by sponsoring a grocery giveaway with a maximum of $\$ 500$ given to needy area families . . WHYZ/Greenville, SC was honored recently by four local social clubs for their outstanding service to the cemmunity Jazz-formatted WCLK/Atlanta has increased its power to 2500 watts and community .. . Jazz-lolitan Atlanta ... The much rumored reunion of the temptin' Tempwill now cover metropolitan Atlanta... start of their recording session for Philadelphia
tations will occur in January with the star International

## Pup/Rhythms

# HOTTEST <br> Following evo lloted in order of athetr clopley activity. <br> <br> RUFUS \& CHAKA <br> <br> RUFUS \& CHAKA <br> "Do You Love What You Fed" (MCA) PRINCE <br> "I Wenna Be Your Lover" (NB) <br> MICHAEL JACK8ON <br> "Rock Whth You" (Eiple) BARKAY8 <br> "Move Your Boogle Body" (Mercury) 8TEVE WONDER <br> "Bend One Your Lovo" (Temla) LENNY WHTTE <br> "Peanut Butter" (Elaktra) RICK JAMES <br> "Love Gun" (Bondy) PLEASURE "Glide" (Fenteoy) <br> SHALAMAR <br> "Second Thme Around" (Soler/RCA CAMEO <br> "Epankie" (Chocolate Chty) <br> <br> CLIMBERS <br> <br> CLIMBERS <br> PMYILIS HMAR YOuKnow How To oua 

PHYLLIS HYMAN "You Know How To Love Me" (Arista) 43\% reporting action. in the East it is hot at WDAS and WOL: medium at WWRL and WILD. In the South it is new at rotation ai WVON KAT and KMJQ and hor ar WLO and WPDQ. The Midwest reflects hot hot at KSOL while medium at KDIA. PATRICE WUSHEDH " at KDIA.
East it is mediu KOKY. WAOK, WOWI and KMJQ The Mits cllmbing at WVEE, WHRK and WYLD; hot at while hot at WCIN, KAEZ WJMO The Midweat reflocts it climbing at KPRS ond WKWM KSOL and hot at KDAY.
SWITCH "I Call Your Name" (Gordy) 43\% reporting actuvty, in the Eaes it is cllmble ot WWRL and WXYV. The South shows it climbing at WHRK and WVEE; hot at KOKY, WANT WAOK. WOWI, WJJS, WKXI and WDIA. Hot at WTLC, KATZ and WJMO in th Mid, WANT, also in tho Weat at KDIA KSOL and KDKO.
ASHFORD \& SIMPSON "Nobody Knows" (WB) 40\% of our reporters are on it in the East it is medium at WOL and WDAS. The South reflects it climbing at KMJA WNOD WOWI and KOKY; hot at WPDO and WDIA. Medium airpley in the Midwest at WBMX. WTLC WJMO and WLOU; hot at KRPS. Hot at KSOL and KDAY in the West with a Climber . KLC NATALIE COLE/PEABO BRYSON "Gimme Some Time"' (Capitol) 40\% report. ing activity. In the East it is climbing at WDAS and WXYV. Medium at KSOL in the West The Midwest reflects a now odd at KPRS with modium airplay at WKWM KSOL in the West. The South shows it now it WJJS; modium at KOKY WNEE WMRK WOWTLC and WCIN. The WKXI. Medium airploy at WDAS and WXYV in the East . WHRK, WOWI, WHYZ, KMJQ and KOOL \& THE GANG "LIadies' Nigh ine Eas
East ai WDAS and WILD. Hot in the Southt (De-Lite) $38 \%$ reporting airplay. Hot in the Medium ot WJMO In the Mot in the South ar WPDQ WJJS and KMJQ; cilmbing at WAOK Medium at WJMO in the Midwest hot at KPRS, KKSS, WJLB, KATZ and WBMX. Hot in the Weat at KDIA, KLIP and KDKO.
O'JAYS "Forever Mine"' (Phlladelphia Internationall 38\% reporting action. Now in the East at WWIN; medium at WOL and WXYV with hot rotetion at WWRL Medium airplay modium at KKSS and WHRK, WPDO and WAOK. The Midwest reflocts a new add ai WJLB, West climbing at KDIA. MARAD
NARADA MICHAEL WALDEN "I Shoulda Loved Ya" (Atantic) 38\% reporting action. Added at WXYV in the East. Now in the South at WVEE, WHRK. WAOK. WHYZ and

## Alhum Airplay <br> Following are liented in order of thelr alrplay actuvity.

MHCHAEL JACKSOW "ON The Wur' (Eplel "Rock With You"" "Don't Stop 'TII You Got Enough":
KOOL \& THE GANG "Lectas' Mm.tre" (De-Lhel "Ledies. Nighu"
COMMODORES "Midnight Meste" (Motown) "Still"" "Sall On"
AgHFORD \& 8impeow "stay Free" NMI "Nobody Knows"."Crazy" "Stay Free" "Found A Cure"
FUNKADELIC "Uncle Jenn Werte Yor" חweq "Knee Deep"。."Uncle Jam"e
 Mo" "Sing A Happy Song"
Cinc "rieque" (Atyntict "My Feet Keep Dencing"e" "Forbldden Lover"e "Good 4TD "Devotion" Latena "Stranger"e "Shere"e

WDIA; medlum at KMJQ and KOKY. Added in the Midwent et WLOU, KPR8 and WVON: allmbing at WTLC. Tho Weat reflecte two now adds at KLIP and KDKO.
18АА HAYEs "Don't Let Go" (Polydor) $36 \%$ repordng ectivity. Medlum at K8OL In the West. Medium ot WXYV in the East. The Midwest shows it now at WVON and cllmbing at WJMO, while hot Et KK88. WJLE and WBMX. Medium alrplay in the 8outh at WVEE, WHRK, WOWI and WJJ8; hot ai WPDQ. KMJQ and WDIA
LTD "Stranger" (A\&M) 36\% of our reporters are on it. In the East it is cllmbing at wo and WDAS. The Bouth reffecte medium sirplay at WOIV and WJJ8 while hot at WYLD, KMJQ and WHYZ. The Midweet show it now at WBMX: cllmbing at WCIN, KK88 and WJMO with hot rotetion at KAEZ and WJLE. Medlum ot KDIA in the West
8UGAR MILL GANC "Rapper's Dellght" (Sugar Hill) $33 \%$ roporting ecdon. Hot In the East at WILD. Hot abo In the 8outh at WPDO. WYLD, WJJ8, WHYZ. WKXI and WDIA Added In the Midweat at WLOU; hot at WKWM. Hot in the West at KDIA. KBOL KYAC and
KDKO. KDKO
SMOKEY ROBINBON "Cruisin" " (Tamla) $33 \%$ of our reporters are on it Cllmbing in the East at WILD. Cllmbing in the 8outh at WPDQ; hot at WNOO, WJJ8, KMJQ and WKXI. In the MIdweet it is medium at WJMO; hot at KPR8, KK88, KAR and WKWM. Hot In the Weat at KDKO and KDIA.
SLAVE "Just A Touch Of Love" (Cotillion) 33\% reporting alrplay. Hot In the Eaet at WOL and WKND. Added In the 8outh at WOWI; cllmblng at KOKY, WYLD and WGIV, and hot at WHYZ. The MIdwest reflect on add at WVON, cillmbing at WKWM and hot at WBMX.
Climbing also in the West at KDIA K8OL Climbing also in the West at KDIA. K8OL and KDKO.
PARLIAMENT "Party People" (Casablanca) 30\% reporting alrpley. Medium In the East at WXY and WOL The South shows medlum alrplay at WVEE, WHRK, WOWI and WDIA; hot at WAOK and WNOO. In the MIdwest it ls cllmblng at WJMO and WKWM. Hot at KYAC In the West and medium at KDIA.
MARYIN CAYE "Ego Tripping Out" (Tamla) 30\% reporting ection. In the West it is KATZ. Medium alrpley In the South at WVEE WHRK. WJJ at WJLB and WLOU while hot at WDAS in the East cllmbing at WXYV.

## NEW \& ACTIVE

RAY, GOODMAN \& BROWN "Speclal Lady" (Polydor) 28\% reporting airpley Added at KDAY in the West. Added in the Midwest at WLOU, WCIN and MNON Three now adds in the South at WGIV. WAOK and WYLD. Medium in the East at WDAS AN. Three now at WWIN and WWRL. CEORGE DUKE "I W
Climbing In the East at WDAS and WXY Myself" (Columbia) 28\% reporting airplay. and KOKY in the South. Hot at WCIN and climbing at WIO at WYLD, WOWI. WHRK, WVEE KDKO and hot at KYAC in the West. WILSOM PCKETT 'I Want
It is now at WOL. Medium at WYLD and WHYZ in the Sous $23 \%$ reporting action. In the East weat; hot at WLOU, WCIN, WVON and KAEZ. Hot in the Wouth. Climbing at KPRS in the Mid WON and KAEZ. Hot in the West at KYAC

## JAZZ

HOTTEST


## NEW \& ACTIVE <br> No Records Qualified For Now \& Active

Status This Week.
EAST: WRVR/New Yark, NY HerscheVPrescott WHURWaehington, DC, Jeso Rex
 Ward MIDWEST: WBEYIColumbus, OH, P. Normen Grant WJZajDotolk, Mil, Dorien Pester. WEST: KADXDDenver, CO, Chuck Edwarda: KRE/Borkeley, CA, Mof Jockson; KKROLes Angeles, CA, Monice R/orden: KJLHLos Angeles, CA Lawrence Tenter



## Jeff Gelb

It's hard to believe that the 70's are almost history. Looking back it's been a decad into the next ten years, we AOH music and AOR radio. Just before rounding the corner stations for their input into a very ed to look back for a week. to ask our AOR reporting 153 AOR report
in turn, crafted a chart of fifty positions based Top Ten AOR tracks of the decade. We "AOR's Best Of The Decade" should prove an invaluable tool for radio stations specific songs. planning year-end specials of music prove an invaluable tool for radio stations that are

Sons
Some words on the Individual station's listings: most are in no particular order, there first. Most stations polled may be just as important to the station as that which was listed first. Most stations polled employees for their opinions on which tracks to include, while some stations went to the added trouble of doing listener polls. Time has made memories were not eligible for stones. The lists definitely reflect chart listing but certainly remain AOR musical cornerWRVH/New York gave us a fascinating loovk at some of the permutations, as they should FM/Sacramento concentrated on Soft AOR and some of the best jazz tracks while KXOA


The most common response heard to the idea of doing a "Best Of The Decade" chart listing was one of excitement and simultaneous horror at the thought of having to narrow down ten years of great rock ' $n$ ' roll to ten tracks. Naturally we could have asked for a top one hundred from those years, but for the sake of the programmers' valuable time, and also to make sure lists were composed of the cream of the crop, we asked for the nearYou'll note that the chario came through. For that we thank you sincerely.
You'll note that the chart includes not only the key tracks and the albums from which they were culled, but the album's year of release as well. Breaking out those yearly figures we came up with some interesting statistics: 1971 accounted for more Top Ten choices (eight) than any other year, with other prime music years being 1975 (seven) and 1976 (also seven). Interestingly (and perhaps significantly so), of the top fifty choices, only one came from an album released in 1979 (the Knack's "My Sharona"). Were this llst to be taken again a few years from now, perhaps hindsight would change that number to
include other allums from this year, but only time will tell.

Enough explaining; let's get to the chart itself. It makes for fascinating reading, with many a favorite and quite a few surprises as well. Peruse it. use it, but most of all, enjoy it ... with our compliments. Let's hope the 80's give us just as many fine artists,


Update
Steve Dahl is making his Knack-soundalike "Ayatollah" single available free of charge to any interested radio stations. Contact Steve at (312) $465-2857$ to request a copy to be stion of the station's tenth AOR annville awarded $\$ 10.000$ to a lucky listener in celebration of the station's tenth AOR anniversary. The choice, by the way. was between the
money or a Piper Cub, which the listener declined a multi-talented guy: last whe listener declined ...KFIG/Fresno PD Art Farkas is audiotaping the event for airing later on the station Aife Lorraine's baby at home while the story and plans to run the tape as well station. A local TV station caught wind of cent guest airshift at KZEL/Eugene while .. Actress Susan St. James spoke of her re an upcoming "Mike Douglas" TV show Phile appearing on the "Tonight Show" as well as annual music poll with the tV show ... Playboy magazine is currently conducting its The magazine provides ballots, counter cards radio stations nationwide, mostly AOR's. listeners eligible to win stereo counter cards, and posters to participating stations with listeners eligible to win stereo systems. albums, trips. and mini-tours with recording
groups.

## Concerts \& Conversations

PRESENTATIONS: WLVQ/Columbus presented Blend for $\$ 1.96$
presented Pezband for 95 cents WOMP/Wheeling Brend for $\$ 1.96$. . Y95/Rockford Madison presented Snail for 92 cents WOMP/Wherling presented Blend for $\$ 1$.... WMAD/ RADIO CONCERTS: Sinceros on WBCN/Bortiand presented Pat Benatar for $\$ 2.50$. delphia ... Sno-Pek, Grinderswitch, Good Rats on WBAB/Steve Forbert on WIOQ/Philadelphia. . Sno-Pek, Grinderswitch, Good Rats on WBAB/Long Island.... David Werner
on WYDD/Pittsburgh... Rick Derringer, Blend, Elvin Bishop on WYDD/Pittsburgh . . Rick Derringer, Blend, EIvin Bishop, Now. Horslips on WLJR/
Long Island . . Sports on WOUR/Utica. Long Island ... Sports on WOUR/Utica.
GUEST DJS.

GUEST DJ'S: Norton Buffalo on K VRE/Santa Rusa
Jay Ferguson, Joe Walsh on KTYD/Santa Barbara.
Couchois on KEZY/Anaheim

CONVERSATIONS: Beb Welch on WZOK/Rockford abbic Hoffman on wBCN Boston... Persuasions, Jesse Winchester, Norton Buffalo. Larry Raspberry on KZEL/
Eugene... Steve Forbert on Wlou/Philadelphia burgh . . Inga on KILO/Colorado Springs. . Bob Welch on WiPs Starship on WYDD/PittsJames on KVRE/Santa Rosa . . Foreigner, Jorma Kauch on WLPX/Milwaukee . . Etta Bromberg, Billy Falcon on WIIR/Long Island Jorma Kaukonen, Now, Elvin Bishop, David Anaheim... Brian Auger, Southside Johnny in Shoes, Jules \& Polar Bears on KEZY/ FM/ Ottawa . . . Kenny Loggins, Sweethory on WIBAAFM/Madison . . . Cano on CHEZ-CITI-FM/Winnipeg ...Mistress. Fweetbottom on WWSP/Stevens Point . . . City Boy on Muscatine ... IIerbie Mann, Stix Foreigner on WZXR/Memphis...Tom Pelty on KFMH Muscatine... Herbie Mann, Stix Hooper. Bobbie Humphrey on WRVR/New Vork
Bonnie Raitt on KgFM/Portland. Outlaws, Bonnie Raitt on KQFM/Portland . . Outlaws, Molly Hatchet on WCMF/Rochester
Koko Taylor On KTYD/Santa Barbara.

## Evolution

KSHE/St. Iouis PD Ted Habeck has exited to the MD post at KWST/Las Ange-
Former KWST MD Pam May has exited les. Former KWST MD Pam May has exited . . Also exiting KWST is morning per-
son Ron Stevens . . Paul Vincent has been upper Whn Stevens .... Paul Vincent has been upped to MD at KMEL/San Francisco WBIR/K noxvilie has been sold to Stoner Broadcasting. No format shanges in the
works. New to middays at WBIR is Kim Mayo Madison. PD at year's'end for other pursuits. The . Pete Bolger exits as WIBA-FM/ WFBO/Indianapolis PD Jim Owens has exited station is looking for a successor cations is his successor . . KKXY/Bakers exield PD Liz Curtis from Rusi Communithat KKXX, while now leaning more to a "reld PD Chris Squires called to clarify some album cuts and has not turned Top 40 "pop sound." will still continue playing Miami. . . John McRae is out and Bub Walker is in for nights at WZOK ZETA 4/


Best of The Decade


978


आITH


MurdD


## －Y W／EV（Datrolt

## 4



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## WMAD



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Muscatine

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## December 7, 1979



Album cuts are listed in order of alrplay preterence

The "Shoes" "Hoartache" "King" "Sera" "Angel" Trits "Moon"
"Refuge日" "Don't" "My Girl"
"Jene" "Zero" "Rack" "Things
"Never" "Lights" "Eddia" "Time"
"Fool" "All" "Suaraz" "Evening"
"Sunglasses" "Bad" 'Thank"
The "Women" "Even"" 'Telephone
"Fre" Tithe "Moon" "Wind"
"Remember" "Smila" "Surprise
"Boys" "Sister" "St George" "99"
"Borde" "Alright" "Night" "Moon"
Tite "Whiskey" "Boogis"" "Over"
Tite "Difforent" "Radio" "Kuta"
"Cinnamon" "Dance" "My My"
Thte "Voices" "Hell" "Wall'
Tune" "Goodbye" "January" "OIf"
Title "Heart" "Kokomo" "News"
"Dreaming" "Part" "Shayla" "Union"
"Lucky" Title "Bed"
This" "Age" Title "Night"
Wanted"" "Love You" "Hard" "Stand"
Water" "The Walk
"Heartbreaker" "Don't
"Blueswater" "Mirac/e" "Gone"

## "Mondays" "Night"

"Rebel" "Games" "Hideaway" "Fall"
"Coming" "Baby"" "Thank
"Whapo" "Stone "" "Kickin'
"Wait" "Bebop"" "Intravino"" $\xrightarrow{\substack{\text { New } \\ \text { Entry }}}$
"Late" "Night"
Title "Believer" "Deal" "Turn" "Oil" "Orion" "Move"
Tonight" Title "Givin' " "Town
Specialty" "Feelin'" "Loneliar"
"Damned" "Be There", "Dogs"
Walk" "Baby
Send One" "Power" "Seed"

## Chart

## summary

Thls was a remarkabiy steady woek of airplay with our reporting ste tons, who kept EACLEs on top with potent hot re porte. MAC maintained, as did PETTY, both phenomenally strong in hots. 8TAR8HIP zoomed up and may provide a heated battle for a top three positon noxt woek. $\mathbb{Z}$ inched up as FOGELAERG and AEROSMITH hit top ten TOTO held rock steady while HATCHET Inched up. YOUNO took a major leap upwards this week as early adds turned into higher alrplay rotationa FORBERT inched up as FEAT walked up. INMATE8 and WELCH saw increased airplay actlvity this week, while H\&O and CRUIEE both resurg. od. COUBAR and 8HOES hold their own as 3 ? inched up. PARSON8 maintained end WONDER was the week's sole debuting album with sig
nificant medium and hos nifficant medium and hot reports. AC/DC and PAT METHENY came close to charting this wook.

The Album Airplay/40 chart re presents activity based on a comreports. Artists, chart numbers are displayed over a four-week period. The artists in italics registered the most rapid gains in airplay for the week. Album cuts
that are also current singles are that are also current singles are
listed in bold the

The Added reports of charting artists are displayed over a five week
period. They are listed in order of total reports within the specific rotation peniod. They are listed in order of total reports within the specific rotation
for the week Two numbers follow each album title. The first represents total the number of those stations that added it this wet this week. The second is are breakdowns of the album's reports it other week. Below these numbers album's preferred airplay cut is listed.
"Always the same weight guitar - Heavy."
Pete Townshend (The Who)
"Peter is a fabulous musician." Mick Fleetwood (Fleetwood Mac)
"One of the few immortals." Rick Fenn (IO CC)
"He makes me sweat." B. B. King


Already on at these stations:

## KGB-FM

| WQBK | WJKL | KINK |
| :--- | :--- | :--- |
| WAAL | WIBA-FM | KOZZ |
| KY99 | WMAD | KTIM |
| WRKK | KBCO | KTYD |
| WQUT | KAWY | KZAM |
| WRXL | KTCL | KIOK |
| WIQB | K-99 | KWFM |


| Breakers are those newer records that have the greatest level of station activity on any given week. <br> No albums quallified for AOR Breaker status this week. | AC/DC <br> 2 SPORTS <br> "Highway To Hall" (Atlantic) <br> 3 CARS <br> "Who Llstens To The Radio" (Arista) <br> "All I Can Do" (Elektra) <br> SUPERTRAMP <br> "Take The Long Way Home" (A\&M) <br> 5 RICK DERRINGER <br> "Something Warm" (Blue Sky) <br> CLIFF RICHARD <br> "Wo Don't Talk Anymore" (EMI America) <br> 7 BOB DYLAN <br> "Gorta Serve Somebody" (Cal) <br> 8 POINT BLANK <br> "Mean To Your Queenie" (MCA) <br> 9 J.D. SOUTHER <br> "You're Only Lonely" (Col) <br> 10 LITTLE RIVER BAND <br> "Cool Change" (Capitol) <br>  are althes not evallabte on an album or are from an olbum not currenty ion the Athum Alrpleyise ehert The chert is libted in order of notul mentione recelved tho week. |
| :---: | :---: |

# JAZZ ON ARR 

PAT METHENY GROUP... Americen Garage (ECM) "EAN-LUC POMTY TH\% "Hoartland" "Soorch" "Epic" ....... "Sunsot" "Boech
BRAND X ...................................................... On"

том всотт .................................. Streat 'Wavas"

WEATHER REPORT. ... . . . . . . . "Do "WOHd"
….............................. $8: 30$ (ARC/Col)
....

NATIVE son ...................................7tite Son (Infinity/MCA)
LARBY CORVELL ................................ Voturn (Vanguard) Vorious

## RECIONAL AOR ACTIVITY



December 27, 1979
Kid,
The Tattooed Love Boys have Brass In Pocket so Stop Your Sobbing it will be worth The Wait.
Expectantly,
sOUIL





with the that he expressed his wish to have a picture thetion was using throughout the city WSLR's morning team of "Coffev and Carns" heren with his idol. Waylon. When wife Sue, they gave the Prexte family a carns heard of Mike's wish, through his Prexte and children took three hours to assemble the pick the billooards. Mrs. side of their house. Last weekend Mike set in front of picture of Waylon on the WSLR's PD Bill Coffer by. Picrured here are WSLR's Susan Carns, Mike Prexteylon
the station is sponsoring formonthly races - KVEGM this picture of the off.road racer the station is sponsoring for monthly races. The insert shows the KVEG logo design.

and Dennis James, have a T-shirt and posters, KSO has designed Tom \& Jerry "Breatfost Flatels. Besides labels. The labels, similar to the design of the Jerty "Breakfost Flakes" cereal box


DANNV DA VIS DOES DENVEA - RCA's Denny Davis and his Nashville Brass per formed recently with the Denver Symphony. Plctured backstage after the per Davis. and RCA's Jaff Naumenn.


WO FOR THE SHOW - WVAMIAIIOORA, PA MUSiC Director Sten Davis during an interviow with Jeanne Pruert backstege at the Grand Ole Opry in Nown ville... Also seen here is WB's Rex Allen Jr. during a guest spor on the Frant
Stentonafternoonshow over KFHMVichite. Stenton affernoon show over K FHNWichita

Tom \& Jerv T. shirt is of cereal and distribured ro ilsreners. Also, shown modeling e theme thing or two."


## News Notes

Former CMA "Disc Jockey of the Year" Jack Reno is back in radio. His last stop was in Cincinnati at WLW and WUBE before that. He joins WKKR. formerly WJPS, in Evansville, IN, as PD and morning man. Even though the Sta tion is P/A-formatted. Reno told me he just hired Ron Scott from WVOV/Hunts ville. AL. Now those of you who follow this page on a regular basis know Scott has been very active in country music at KRMD and WBHP. Logically, if you put two country boys like Reno and Scott in the same radio station, it won't be long before the Rarry Manilow-Johnny Mathis sound disappears. We'll see how this one develops ... Speaking of "developments," the R\&R Country "Picture of the Week" award goes to KsO/Des Moines. Program Director Jarrelt Day sent us a picture of the station's moming team and one of their typical listeners. Being an investigative reporter at R\&R. where we pledge to our readers close examination of all of the facts, let me assure you, after making a couple of phone calls (and a real grood look with the official R\&R magnifying glass), they are for real! As a matter of fact. "they" have been described as "a couple of real boobs!" Of course, you know I'm talking about KSO's funny moming team. Tom \& Jerry. (See photos on Page 62 for more eye-filling details.) . . Now back to our regularly scheduled column ... Charlotte. NC has a new Country station. WRPL changes calls to WQCC-AM and formats from Dancemusic to Country. Ed Galloway. from WIST, across town, Lakes over as PD. Bruce Webb, from WNUU/Louisvile, and Peter Ogden will oversee the station from the management side. They need some help with service to get things rolling: WQCC, 1402 East Morehead, Charlotte, NC Alan Furst exits WBAX/Wilkes-Barre. PA. Manager Bob Maley says he will be accepting tapes and resumes for a PD-air shift opening. WBAX is at 1 Broadcast Plaza, Wilkes-Barre, PA 18703 . . Good news to hear Nick Hunter has returned to a National Promotion position. He takes over for Norm Osborne (R\&R 11-23) at Elektra/Asylum in Nashville. As reported, Osborne will stay with the label in San Francisco ... KSON/San Diego still is looking for an all-night air personality. After 10am contact PD Rod Hunter. (714) 286-1240 ... WPOC-FM/Baltimore in need of a midday personality. Check with PD 1 arry Clark. (301) 366-3693 Congratulations to KRAM/Las Vegas on its 10th anniversary ... Had a good laugh the other day when I was trying to track down old friend Shelly Davis. "He" is an executive with the Mel Tillis organization. Having spent many years "He" is an executive wion Shelly to oversee some of the direction for the Tillis radio property in Amarillo. KIXZ-AM. (As a side note, the station in its first book as Country station this year went from a 5.5 to a 15.0 . to rank overall number 2 . $12+$.) After calling the Tillis office in Nashville. I was told Shelly was in Amarillo at KIXZ. When I called the station, after a long pause, a very unsure voice re plied. "SHE doesn't work here anymore."


Clothes Comtest - WCOS/Glasgow, Kantucky, is currenty running a socks and CLOTHES COWVEST - WCDH So Stamplay's Epic record, "Put Your Clothes Back hat giveaway as a tie in with Joe Stamplay it On. WCDS socks and hats. Who threw in the towels?71

## Country Radio Goes To The Movies

70 radio programmers from across the country were guests of Columbia Pictures for a two-day fest in Austin. TX last weekend to kick off release of the "Electric Horseman" film, in which Willie Nelson debuts as an actor. Nelson stays with


Robert Redford \& Willie Nelson straight acting on screen, although he voiced several songs on the soundtrack. The film (release date set for later this month), starring Robert Redford and Jane Fonda, was screened for guests, followed by a one-on-one luncheon with programmers and the film's director Sydney Pollack. Nelson joined the party for evening cocktails and capped the day with an after-dinner performance at his own Austin Opry House. On stage with Nelson and his band were guest artists Johnny Gimball, Hank Cochran, and Kenneth Threadgill.

An extensive media campaign is planned for the fllm, with national Country radio time buys part of the package. A one-hour radio special. "Willie Nelson New Horizons," was presented, and is offered free to stations. The program is a compilation of interviews with Willie, his band members, and film director Pollack, and includes songs from the movie and other recent works. The disc is available from executive producers Bruce Hinton-Peter Svendsen Film Promotions, Box 297, Cleburne. TX 76031, (817) 641-7875. The show is hosted by Ron Martin.

Amidst a sea of cowboy hats and whopping consumptions of tequila and Lone Star beer, the weekend had its lighter moments. Among them was a chance meeting with Willie and band member Mickey Raphael in the men's bathroom at the Opry House. Taking advantage of the "up against the wall" timing. radio personalities Barty Grant. WIRK-FM/West Palm Beach; "Tom Cat Reader." WKCW/ Warrenton VA: Chris Taylor, KYNN/Omaha: Sid Wood, WMAY/Springfield: and Jerry Pond, WDXB/Chattanooga reminisced about old times with Willie and thanked him for his contributions to Country music.

- Lee Wade


Seen here are (l.f) Columbia's Jeff Lyman; KEREIDenvar OD Jay Hoffer, R\&R's As. sociate Country Editor Lee Wade, who covarad the event Jay Albright, PD of KEEN/ San Jose; Sid Wood, WMA Y/Springfield, IL: Gragg Lindah, WDGY/Minneapolis; and Barry Grant of WIRK. FMN West Palm Beach.


Artending the post-screening luncheon are (standing, l-r) Moon Mullins, WDAF/ Kansas City: Ed Salamon, PD, WHN/New York; Bill Knight, WUNI/Mobile; Jay Phit Kansas City; Ed Salamon, PD, WHN/New Carpanter, PD, KDJW/Amarillo. Seated: lips, PD, WJaSJackson, Mis; and Kruce Hinton and Peter Svendsen on the ends, weekend promotion coordinallars center.


## JOHNNY CASH \& WAYLON JENNINGS <br> I Wish I Was Crazy Again (Columbia) On $63 \%$ of reporting stations. Charts: $18-11$ кCKC, $30-25$ KRMD, 34-17 KUZZ, $24-17$ KEEN, 28-21 KEED, 33-24 WCXI, debut 29 WJJD, 33-22 KWKH, 22-17 KFGO, $38-18$ KYNN. Adds: WHN, WSAI, KLZ, WSUN, WBAP, WCMS, WQQT, WCAW. R\&R Chart Debut 31. <br> OAK RIDGE BOYS <br> Leaving Louisiana In The Broad Daylight (MCA)

63\% of reporting stations on this song. New adds: WHK WINN, KVOC, WYVA, WNVY, WBAP and others. Charts: debut 26 KMPS, $28-16$ KRG, 40-30 WBAM, debut 24 KLAK, Debut 32.

MICKEY GILLEY "A Little Getting Used To" (Epic/Playboy) 70/8, whK, wJJD KNIX, KLAC, KLAK, KFEQ. WSUN, WYVA Charte 16.10 WUNI, 4626 CKLW. FM, 40.30 KRAK $37.30 \mathrm{KHAK}, 37.29 \mathrm{KKYX}, 22.17 \mathrm{KWKH}, 2821$ WSEN, $35-22 \mathrm{KYNN}, 34.27$ WTHI, 3428 KHEY
BILLY "CRASH" CRADDOCK "Till I Stop Shaking" (Capitol) 65/8, kson KRDR. KWMT, WTHI, KFEQ. WTSO. WSUN. WOKO. Charts: 31.28 WCXI, 38.28 WSLR. 38.30 KRMD
27.22 WBAM. JIM WEATHERLY "Smooth Sailin" " (Elektra) 65/4, WIL WKDA KIKK. WINN. Chert 31.25 WVOJ, 37.28 KRAK, 3628 KHAK, 27.21 KHEY, 2419 KUZZ, $36-29$ WKKN, 27.22 CKLW.FM.
DON WILLIAMS "LOVE MO OVEr Agein" DON WILLIAMS "Love Me Over Agein" (MCA) 64/17, WWVA. KIKK. WWOK KVO, WVMI, KOKE, WCOS FM, WOKK, KFEQ. KYNN, WGIO, KWMT, KTVN, KCEY, KRAM WUNI KMAK. Charts: 84 KCKC. 37.25 WMZQ.FM, 29.24 WKDA, 2922 WSEN, 28.22 WOGY, 27.20
CHARLIE RICH 'You'ro Gonna Love Yourself In The Morning'" (UA) 62/14
KLAC, KIKX. WCMS, WYVA, WHOO WNVY WXCL
 DOTTSY "When I'm Gone"' (RCA) 61/5, KLAK KSON WKO KWM, 39.24 KLZ . 3628 KRMD, 22.18 KZIP, 2821 KEEN, 28.21 KUGR, 3428 KKYX, 3428 KSOP, 28.23 KFEO T.G. SHEPPARD "I'll Be COming Back For M, 3428 KSOP, 28.23 KFEQ KEEN, KMPS, KLAC, KLAK, KVOC, KMAK, WKCQ WTHI, WKKN, WXCL WGTO WB/15, WEEP WKS. Charts: 2818 WUNI, 40.30 WCXI. 2819 KWKH, 45.30 CKLW.FM, 30.28 WBAM, 30.28 KSOP
41.28 WTSO 41.28 WTSO.

JIM ED BROWN "You're The Part Of Me" (RCA) 58/3, KRMD, WKCO. WKKN Chars: 2923 KHEV, 11.7 WLWI, 189 KVOC. 3428 KRAM, 149 WUNI, 2315 KFTN, $23-14$ WMZO-FM Some now add include KIKX KLAC KSOP (RCA) 56/22. One of the "Most Added" this wook. Some now adde include KIKX, KLAC, KSOP, KRGO, KLAK, WNRS, WHBF, WIRE, WHK. KYNN
WTSO WCOS-FM, WIRK.FM Charte $37.29 K S O, ~$ JEANNE PRUETT ' 'Back To Beck']
WUNI, KIKK, WOOT, WKDA WADR Charter 3428 KZIP, dabut 30 WXC, KRZY, KEED, KCEY, WTSO, JOHNNY RODRIGUEZ 'What'll I Tell Virginia' (Epicl $51 /$ Keb 29 kMPS . WXCL KHEY, KLVI, WVVA Charta: 22.18 WKDA. 3328 WMZQ-FM, 27.21 WKXA, 30.22 WTSO.
20.16 WUNI dobut 20 KOKE.

## Others Cetting Significant Action

EDIRY ARNOLD "'If I Ever Hed To Say Goodbye To You" (RCA) 45/9, kLAC. WIRK-FM, WOAT, CKLW.FM, WTSO, WKKN. WTHI, WHBF, KEEN. Chorte: 19.15 KRGO, 31.24
KRMD 3016 KUZZ, 3630 KSOP UICE NEMTO '
22.23 KUGR, 32.27 WKDA 28.19 CKight" (Capitol) 44/4, KEED. KLAK. KNOE, WHOO, Chert CE "Misty Morlw.fm
 IOHN CONLEE "Baby, You're Something" (MCA 40 KEN.
thls wask. Now adds include KMPS, KCKC, KLAC, KUZZ, KCUB, KNIX. KEED, KNEW KSO 'M sMng FM, WXCL KFGO, WUNI, KRMD, WYDE, WIRK-FM, WOOT, KWKH. KIKKE, KOKE. WOKO, WFMS WMZQ. FM and othors.
TOMMY OVERSTREET "Fadin' Renegede"' (Elek tra) 40/4, wIRE. KMPS. WXCL MARGO SMITH "The Shutfte SORg" (WB) 14 WSEN
KAMD, WSLA, WJJD, KFEQ WKKN KHAK KCEY KIKX) $39 / 12$ KSON, WUVA WGTO, KVoo J.D. SOUTHER 'YOU're Only LONely'" KIKX, debut 29 KWKH, 27.22 KCKC
J.D. SOUTHER "You're Only Lonely" (Columbia) 38/12 кCKC. WFMs.FM, wecs 27.23 WEEP, 12.9 WMAR 392 WMAK. WVMI, WVOJ, WKSJ, KEED, KCKC. Charte: 19.16 WHN CRYBTAL GAYE "Your Old Cold Should
WYDE, KYNN, CKLW.FM, KEED, KSOP, KKAL KCEY, Churta: 27.19 KRGO, 38.30 WUN, WBAM. WOOT, 21.12 KCKC, 4023 KHAK. KSOP, KKAL KCEY, Cherts: 27.19 KRGO, 38.30 WVOJ, 32.25 DONNA FARGO "Preac
WNOW Charte e3 WUNI Preacher Berry" (WB) 37/6, KEEN, WFMS-FM, WTHI, WGTO


37/5, KEEN, WFMS-FM, WTHI, WGTO


TOUR BREAKER: Dick Btake Intemational reps Ben Farrell and John McMeen have just returned from the Don Williams tour of Great Britain (Eng land and Scotland), and report that in terms of gate grosses and attendance, it was the most successful country music tour ever in Great Britain (excluding the massive outdoor festivals, of course, which feature numerous acts). In ten days the Don Williams tour grossed 5700,000 , setting a record for country music grosses in Britain for an indoor single-star show. In Stafford at Bingle Hall, the sellout crowd of 7000 set a new national record for single-star shows for a single date. The tour was promoted by Mervyn Conn and Mike Lloyd. By the way. Don is featured in the forthcoming 41st edition of "Who's Who In America." Dick Blake and Don Williams are pictured here after the recent record-breaking tour


ROLL 'EM: Barbara Mandrell and husband Ken Dudney took a break from her PA schedule recently to enjoy a few days in Las Vegas. Ken says, "Don" worry about Barbara gambling away the Mandrell fortunes. She'll only get $\$ 100$ to play at the blackjack tables, and that lasts her all days". . . Moe Bandy and his wife were recently in "Lost Wages" for a brief vacation

RADIO: Roger Schutt, the "Captain Midnight" of Nashville all-night radio fame, lost his mother to cancer recently. She resided in Holly Hill, FL The volume of floral arrangements from Nashville friends was a tribute to the family loyalty of Midnight's Music City circle of true friends Broadcasting lost one of its champions last week Paul Rhule, longtime professional who put in years of great service with WSIX/Nashville and other stations around the country, closed the books on a long career that saw him put in countless hours on community projects as well as his broadcasting executive duties. He served as Executive Director of Tennessee Association of Broadcasters for the past several years.

BITS \& PIECES: Anyone for elk? . . . Mary Reeves Davis jetted outta here last week for a round of hunting ...elk that is! The busy lady in Nashville music circles took the hunting jaunt at the invitation of the Crow Indians. Darla Kent at Miss Reeves's offices said, "They'll originate their hunt out of Bill-
ings, MT and then they'll go by helicopter to some Indian reservation that's supposed to be swarming with elk" $\qquad$ Music City Associates - sounds like a finance company, but not so. It's the name of Paul Wyatt's new enterprise, a multi-faceted music company that includes publishing and production Next May 12-13th are dates for the Acuff-Rose Golf Invitational at Henry Horton Park near Nashville, says Bob Jennings, PR topper for the pubbery-sponsor Jennings will be the guest speaker this week at a music business seminar at Middle Tennessee State University

NAMES: Mercury artists Becky Hobbs and the Stater Brothers now being heard via radio commercials. Becky is doin' her bit for "Good Cookie" ads and the Statlers are extolling the goodies of McDonald's! ... Reba McEntire (who was scouted by Red Steagall while singing the National Anthem at a rodeo) will be singing the Anthem again early in December during the National Rodeo Finals at Oklahoma City. Rodeo seems to be a part of the McEntire heritage. Janet Rickman of Mercury publicity tells us. "Reba's father. grandfather and her husband are all rodeo cowboys" . . . Joe Galante tells us that the folks at RCA are excited about their new singer/ writer Dean Dillon, whose "Into The Bottle" oughta quench a lot of Country fans' thirst for a hit song! RCA Records has unveiled extensive marketing promotions for Waylon Jennings and Tom T. Hall. Radio will be a key vehicle for the programs...Janie Fricke and Charley Pride recently appeared together on Ralph Emery's "Pop Goes The Country" syndicated television show. All three are shown here ..."Happy Birthday" - that's what Jacky Ward had going for him recently when 900 of his
fan club members gathered in Steven Points, TX and served up slicings from a guitar-shaped cake (Jacky vows it was his very first birthday party). Well, you'll stay younger if you don't admit 'em, Jacky!

In a first in history for country music, a two-hour musical "Country Christmas Carol" will be seen on NBC-TV December 18th, starring Hoyt Axton (who'll appear on the "Tonight Show" December 17th to plug same), Lynn Anderson, Barbara Mandrell. Mel Tillis, the Statler Brothers, and Danny Davis and the Nashville Brass... In January and February the Oak Ridge Boys will be seen via "Dinah" and "Mike Douglas"... Dave \& Sugar currently touring the Midwestern and North Midwestern states. Tour venues include Sioux City, IA; Duluth and Rochester, MN; Omaha; Bismarck, MD; and Salina, KS Henrietta Darr-Johnson, PR Director for Stella Parton, says that stunnin' Stella has just finished negotiations with officials of Truett-McConnell College in Cleveland. GA for the establishment of a merit scholarship for academically talented students wishing to attend college but lacking the financial resources necessary for tuition. Scholarship funds will be raised by means of an annual benefit concert to be given by Miss Parton and country music friends.

CONWAY INTO COUNTRY TOURIST BIZ??? Conway Twitty and a local developer, Benny Jaggers, prexy of Five Star Properties. Inc., are planning a multi-mullion dollar tourist complex here that could include an office building and museum for Twitty and memorabilia. The project is supposed to cover acreage near the House of Cash, a country music showplace owned by Johnny Cash. Tentative plans call for a restaurant, a motel and a series of shops. MCA Records, in cooperation with the Ken-nedy-Carter Corp., has launched a special marketing program to merchandise a Conway-Loretta record product through a new line of clothing endorsed by the artists and sold in K-Mart stores nationwide. Incidentally. Conway will host a Women's Pro Bowling Association tournament to be broadcast live by CBS Sports from Hendersonville, Tennessee this week. December 8th



FARGO FRIENDS - Warner Brorhers recording artist, Donna Fargo, recently visited two of Nashville's Country radio stations. She is seen here with WKDA's General Manager, Vic Rumore and Program Director, Mike Beck. The picture on the right is Donne with WJRB's Music Director Don Keith.

## wimivish <br> Whint And Hell frewd



## Country Albums

MOE BANDY - One Of A Kind - (Colut GLEN A A Kind" "Swoer Kentucky Woman"
JOH CAMPBELL - Highworman - (Cap
OHN CONLEE - Forever - (MCA) "The in Crawd": "No Pon" "Cajun Capor
DONNA FARGO - bet For
LARRY GATLIN - Strolght Ahead (Wat On By
Somebody With Me" "Hold Me Closer" (Columbla) "Midnight Chow" "Teking CRYSTAL GAYLE - Mise The Misels
And You" "Donger Zone" The Missisalppl - (Cotumbla) "Miss The Mississippi TOM T. HALS Oit
Of Town""I Laft You Some Kisses On The "Josus On The Radio" "The Old Side WAYLON JENNINGS - What Gow Around Cormes Ameld Habits Die Hard Troin Sitin' Weith".." What Goes Around" "I Alit Uving Long "I Got The
"Out Among The Stere"

GEORGE JONES - My Vory Special Gueats - (Epic) "/r Sure Wos Good"
Still Hold Hor Body" "Here We Are" "Ive Turned You Sure Was Good" "I Drunk "Proud Mory" "Night LHfe"
From The River" "- Heart Of The Matter - (Ovation) "Put It Off" "I Don't Drink From The River" "Gono Awoy
BARBARA MANDRELL - Just For The Record - (MCA) "Is It Love Yor" ene
Lave Can Do No Wrong"
MOE E JOE - Juat Good Ol' Boye - (Cohumbla) 'Tell Ole Ain't Mere The Record - (MCA "Is Love Vet
ANNE MURRAY - ITI Alwaye Love You - ICep'tol "Tell Ole / Ain't Here"
WILLIE NELSON - Singa Kristofferson - (Copitol) "Daydraem Believer"
grim" "For The Good Times" Why Me Lord" (Columbia) "Bobby McGee""The Pil
ROGERS - Kenny - IUA "Goons
You Tum The Ught On"- "Tulse Turnaround"
Jack" "Boby Don't Get Hooked On Me" "What's A Duet - (MCA) "Hit The Road MEL TILLS - Me And Peppor - (Elektral "Lying A Litto Love
GENE WATBON - Should I Come Home - (Cepton) "Agein
At Dorsey's Bar" "Circle Driveway" "After The Party" "Boautiful You" 'The Beer
DON WILLLANS - Portratt - (MCA "Circle Drivev" "I Can't Holp it"
Ma" "You Gat To Mo" "Woman You Should Be In Movies"" "Good Ole Boys Like
ton" "Outlow Women" - Whlskoy Berrt \& Han Bound - (Elekral) The Comenal


## ROFILE:

## Public Service With A Personal Touch

During the past five years we have used this space many times to point out how various /A stations are involving themselves with the many elements of public service. Generally eaking, if not an absolute, PS is regarded as something that must be done, resulting metimes in a "let George do it" attitude. Well, I don't know about George, but WHDH/ oston Music Director Donna Halper has gone above and beyond the call of duty in her ork with underprivileged children. Starting in radio at Northeastern University, she dis nguished herself as the first lady to ever have her own program there. Donna contines to love radio first and maintains that it's "the thing that means the most to me." hrough her chosen field of endeavor, she has given appiness to literally hundreds of kids through the Big iister Organizations.

Reflecting from a woman's point of view on her love or radio, she states, "I realize that some people will ay, 'Oh that sounds very cold and callous; because vomen are supposed to love children above all things und I do love children, dearly; but as I said, I also love adio. In fact I gave up tenure in the Boston school sysem to do it. I got a chance to work at WMMS in Cleveand - went to my principal, shook his hand, and said,
 I hate to do this, but - bye.' So for me, being able to Donna Halper
In radio on a full-time basis combine working with kids on a part-time basis and being in
meets my needs to work with both factions on a positive level."
Pointing out the "status" advantage of being a part of the med positive too ... they kids work with you and they hear you on I'm not saying I'm a famous person, but to say
feel like. 'Hey. I know a media person! that you know someone on the radio can really be kind of a status thing for a little child." Responding to how she effects her work, she said, "In the past in Washington and other places I'd use my public service program specifically during the holday season to orchestrate the collection and distribution of food, clothing and toys. While I don't have my own show here at WHDH (she's working on it), I will again this year do what I can with the station's blessing and help from the Big Sister Organization to help underprivileged kids."

As in recent years, Halper is looking for support from the record industry. "I've been pleased with the help of record companies," she said, "who've contributed T-shirts. posters and records. I have to say that most responded, but especially Bruce Wendell at Capitol - he is a prince. Also Bob Heatherly at RCA Records. And there are others at Capitol - he is a prince. Also, A\&M. Casablanca ... they were all great."

The economy may be a dark element these days, but not for Donna Halper: "You can't look at any of these children and be indifferent enough to ignore them. Any records cant looks a conse many of them live in such dire poverty that a posor posters are always welcome, because many of them live in such dire por the som
ter is something you or I may throw away. but to them is something that will decorate ter is somet"
their room."

Those wanting to get in touch with Donna may call (617) 421-5621. "I'm grateful for the opportunity" she concluded. "to tell somebody about it, because it's making a lot of the opportunity. She concluded, tore cares about them feel loved and wanted, and to me kids who think that no one
that's what it's all about!"


MOUNTAIN OF MAIL - WHOH/Boston ace mountain of Mall - WHOH/Boston ace personality Jess Coin is pictured buried under contest entries for trips to Walt Disney Word. Cain denies snorting one env
thet containede fluffy white powder.

WhEEEEEEEI - Here is picture proof of KYUU/San Francisco's recent winner in thair "Most Outrageous Contest Ever" promotion. Jim McGuire flies over the Bay Area 100 feet below a hellicopter - he received a pound of gold for surviving his insanity.

## Update

IRAN UPDATE: Countless P/A radio stations across the country have been monitoring the Iranian situation very closely during the past several weeks. And while the activity has taken many forms, the bottom line seems to always coincide with a very American feeling. For example: WPRO/Providence has been asking residents of Rhode Island (and other states in which they are heard) to symbolically display white armbands or handkerchiefs on their car antennas in observance of the hostages and their safe return to the United States. The action has been supported by local unions, police, schools, and other agencies, as well as the Archbishop of Providence ... On the West Coast. KMPC/ Los Angeles has been broadcasting exclusive live and direct reports from the troubled capital from station newsman Alex Paen, who is believed to be the only Southern California radio newsperson on the spot. In addition to updating the situation. Paen (pictured) has been answering questions from listeners with regards to the human interest elements of the story. As Paen remarked before he left, "If I can talk with one of the hostages or even get a tape of one of them talking to me, it might give the folks at home some hope." Meanwhile, back in the East, WIP/Philadelphia decided to air the seven year-old "Americans" recitation by Canadian Byron MacGregor, with phone calls registering "tremendous action," according to Music Director Bob Russo, who added that at first it was only a test to see what results the song would produce given the current state of emotion regarding Iran. Most callers have registered a solid supportive stance in terms of backing any potential government military action. In conclusion. WIP got so many requests for the lyrics to the record that they made arrangements with the publisher and are now offering a set of the lyrics free for the asking . . WBZ Boston is running their popular "700 Fund" promotion for the 25 th year. The money raiser benefits 700 needy families in the area. providing needed items to brighten up Christmas KDWN/Las Vegas is all excited about up Christmas... KDN pact with the Los Angeles Dodgers
 their new three-year pact with the Los Angeles Dodgers ... Georgia Governor George Busbee has presented WSB/Atlanta Vice President and General Manager Elmo Ellis with the prestigious rail-highway grade crossing media award tor $1978-1979$... Mark Disneyland and Walt Disney World: the radio special, of which Mark will serve as ExecuDive Producer, will be carried live by scores of stations already signed up. Anyone wanting further information for their market, can call him at (213) 248-6554

## Transition



Bob Carolin (pictured) has been appointed Vice President of Park Broadcasting. He has served as General Manager of WHEN/Syracuse since May of 1978 and, in his new position, will be involved in all aspects of the station's operations Recently, it seemed to many Transition readers that Bob Breck was no longer Program Director at KBLF/Red Bluff - well nothing could be further from the truth - he not only retains that title of PD, but also takes on the additional responsibility of programming their FM sister, KSNR
WLVA/Lynchburg has a new midday personality, Danny Somer, who comes from WIST/Charlotte, and replaces Christopher Stephens, who has gone on to WROV/ Roanoke, VA. Don Stevenson has joined the air staff of KWOS/Jefferson City, MO as weekend announcer. Don is from KKEZ/FI. Dodge, IA . . . Dick Fraser, who has been acting Program Director of WWWE/Cleveland for the recent past, has now been officially named full-time PD, replacing Johnny Andrews . . . Mike McCann is the new PD of WAVZ/New Haven. He had previous experience as Assistant Program Director of WMID/Atlantic City and air talent duties at WPEN/ Philadelphia
. It's Keli Mitchell, Director of KORJ/Orange, CA .

## Color

THE LIGHTER SIDE: WIOD/Miami is soliciting postcards from listeners to seiect THE LIGH "Mr Eveready." The award goes to the Miami Dolphin (whose games they the 10 th annual "Mr. Everiad an Eveready battery - strong, dependable, durable, long carry) who best exemplifies an Eveready battery - strong, ded the honor on Rick Wealasting. The player who receives " program. Dolphins honored in the past include Bob Greise, Larry Csonka, Jim Kick, and Garo Yepremian

THEY'RE KIDDING: KYUU/San Francisco has just completed their "Holidays Are
THEY' RE Kin in For Kids" promotion, in recognition of through third graders, fourth and fifth graders)
three age groups (kindergarten, first sent in their pictoral description of what Christmas means to them. The station had 2150 entries with a winner chosen from each age group. The three winners' artwork is now being displayed on billboards, bushoards, and on BART cars. $\$ 1000$ was awarded to each of the displayed on biliboards, busboards, and
three winning schools to be used towards programs that were cut off by the passage of Prop. 13.

## BREAKERS.

Breakers" are those newer records that have the greatest level of
tationactivityonanygivenweek

No records qualify for
Breaker status this week.

## NEW \& ACTIVE

lexem notice two numbers immediately follow each song title below ploving the ). The firstrepresents rolal number of our reporting stations that addedit this weak.

HERB ALPERT "Rotation" (A\&M) $43 / 6$ ndd KROD. KDWN, WHAG, WPRO, WHAM WLVA Kor movos: 1610 WLOW, 22.18 WSM.FM, 2016 WISN, 2822 WSGW, 2622 KRKO, 3028 WRIE, debut 17 KRMG, debut 21 KOLO, debut 23 WBOW, debut 23 WLW. debut 28 WYMC. debur 30 WVMT, debut 29 к STP. Increased 32.27 on P/A chart
SUPERTRAMP "Take The Long Way Home" (A\&M) $38 / 1$ add KUGN Kay moves 12.9 KUKI, 7.5 WCWA 12.9 WFYR. 62 WMAZ. 22.16 WHIZ, 18.15 KBLF. Haour rotation WASH. Romsins an No. 28 on PIA chort
LOBO 'Holdin' On For Dear Love" (MCACurb) $44 / 16$ adds include WFDF, WELI, KVI, KRKK, KNBR. WSGW, WISN, KROD, WIP, WGY, KAKE, WHIZ, KRKO. WBOW KOF, WELI 28.23 WJBO, 2926 WLW. 3028 WCHV, debut 28 WIBW, dobut 29 WVMI, dobut 30 WRIE. Increased
3820 on PIA chart HALL 8 OAT
WBOW WLVA, WASH K Wait For Me"' (RCA) $37 / 8$ add WHOK, WHIZ KFMB, WJON, KOLO 30.26 WCWA 23.19 WWWE 28.24 FMig7 17 KUKI, 17.13 WBZ. 23.18 WHAG. 2823 KBLF, 23.21 WISN. SMOKEY ROBINSON "CCruisin' ". KWOS, dobut 29 KRKO. Increasod 3330 on P/A chart WHIZ WBZ Koy moves. 2822 WNEU, 2826 WIVA 24.17 WCWA 29/4 add WHAG, KRKO $28-24$ WMAZ. Increasod 3431 on P/A Chart. 28 WLVA, 24.17 WCWA. 2623 WWWE, 26.22 FM97 MICHAEL JACKSON "Rock Wi
KFMB, KSTP, KOLO, WSIX. WHIZ. KVI, WOWO WWWE KBLF Adic) Includa WQUD, WVMT WPRO, 2817 WSM.FM, 1812 WRIE, 2421 WORG, WWWE, KBLF, K 18 WNEU, 2017 WFY 27.28 WMEN, 1915 Totation: WASH, WHIO. Dabuts at No 32 On P/A chart
TERI DeSARIO "Yes, I'm Ready" (Casablanca) 35/11 odd WBEN, KPPL WChV WBOW, WFYR WRVA WKHM. KRNT, KMPC, WSLI, KMRJ. KAY movas 29. 24 WORCL WCHV.

MAUREEN MCGOVERN "'Can't Tak's My Eyes Off You" (WB/Curb) $32 / 6$ WSGW. Hoavr rotation ai WHIO. Dabuts ar No 35 On PIA mover: 21.18 WISN, 29.26 KRKO, 32.29 CARLENE CARTER "DO It In A No 36 on P/A chare
Kor moves: 2316 WVMT, $35-23$ KUKI, 27.25 WATR. Incraesed 36.34 On P/A chergw, WJON, KBLF. MOON MARTIN "No Chance" (Cepitoll $26 / 6$ ed 34 on P/A chort
WFDF (dp). Kav moves: 2926 WVMT, 2925 WJBO, 3425 WCHV. Heevr rotation WPVA IV, WSLI, 0.36 on P/A chare

PABLO CRUISE "I Want You Tonight" (AGM) 23/2 ada WASH WKHM Kay mor 20.13 WCWA, 13.12 WLW, 11.7 WLOW, 18.11 WMAZ. debut 20 KOLO dabut 30 WNEU In

## Others Getting Significant Action

ROBERT JOHN "Only Time" (EMI America) 28/2 add KRKO. KAKE. Dobus 25 wBow ROGER WHITTAKER "'You Are My Miracle" (RCA) $20 / 4$ edd WSGW, KRKO,
WKHM, KUGN. Moves 35.27 WHAG.


23 WA WEA 22.20 WISNL " ${ }^{2}$ Smooth Sailin" " (Elektra) $20 / 2$ add KHow, WIBW, Moves 28 23 WATR, 22.20 WISN, dobut 26 KOLO
DANA VALERY "I Don't Want To Be Lonely" (Scotti Bros) 19/6 add wJeo
WSLI, KRMG, KBLF, WGIR, KRKO. BOBBY VINTON "Make Believe It's Your First Time" (Tepestry) $19 / 4$ ad
WJON. KSL KMIC, WKHM. Moves 29.24 WSGW 30.27 WJBO WJON. KSL KMFC, WKHM. Moves 29.24 WSGW, 3027 WJBO
JIMMY EUFFETT "Volcano" (MCA) $16 / 7$ odd WSM.FM, KPPL WHIO, WKHM. KAFM
WGY, KMRJ. Moves 3022 WLOW.
GLEN CAMPBELL "My Prayer" (Capitol) 16/3 ada Whag. kMRJ, wKHM
EAGLES "The Long Run" (Asylum) 14/8 add KOLO, WORG, KUKI, KWOS. FM97
RICHIE FURAY "I Still Have Dreams" (Asylum) 14/4 add WJBO. FM97, WIP
WKHM. Movea 18.14 WSM FM.
FRANCE JOL "Come To Me" (Prelude) 14/0. Moves 169 WHAG. 139 WEZ. 24.18
JENNIFER WARNES "Don't Make Me Over" (Arista) $13 / 6$ add WHIO, FM97, TOM JOHNSTON "'S
TOM JOHNSTON "Savannah Nights" (WB) $13 / 4$ add WPRO. WNEU, WCWA. WLW
Moves 2421 WMAZ. 3027 WQuD. 38.30 KUKt . $28-21$ WCHV Movas 24.21 WMAZ. 3027 WQUD, 3830 KUKI, $28-21$ WCHV. CHARLLE DANIELS BAND "Behind Your Eyes" (Epic) 1012 odd wкнм, KUKI
Mover 2417 WLOW. JUDIE TZUKE 'Stay With Me Till Dawn" (Rocket/MCA) $9 / 3$ add WVMT, WYMC.
WBEN. Movea 2n.23 WSM.FM. JOHN STEWART 'Lost Her In The Sun" (RSO) $9 / 2$ add kwos. WVMT. Moves
2521 WLOW, debut 27 WrMC.

ISAAC HAYES "Don't Let Go" (Polydor) $9 / 1$ add WMAZ. Moves 29.19 WQUD, 21.19 WPRO, debut 2 KOLO.

STEVE FOREERT "Romeo's Tune" (Nemperor) 812 sdd WRIE. WRVA Moves 2821 шVMT.
FOGHAT "'Third Time Lucky" (Bearsville/WB) $7 / 2$ edd KwOS, KNBR. Moves 2518
KUKI, debui 28 WLOW.

Most Added:

## 1080

Holdin' On For Daer Love IMCACUrb) Added at 21\% of our reporting etatione MOCHAEL JACKSON Added at 19\% of our roporting RITA COOLIOEE
I'd Rather Loave Whila /im In Lova $/ A E M$. Added af 17 \% of our roporting etations TERI OosAMIO Yos. I'm Roady ICaseblanes) Added at $14 \%$ of our reporting station
 Added at $10 \%$ of our reparic) Tho EAGLES
The Long Run (Asylum) $10 \%$ of our roporting
MALL OATES Walrtor Mo IRCAI
$\qquad$

## Hottest:

RUPERT HOLMES
Escopo ithe Pine Coloda Songl/MCA) Reportad hot at 57 Coted of oung Itations CAPTANN E TENNILE Reported hot at 40\% of our icasablen 8 8TVX surx Raported hot at $39 \%$ of our statione. SARRY MANHLLOW Ships (Aristol
BARBRA STREEAMD S OUT sLatom No More Thers IEnough Is Enowahl/Covich
hoported hot at $31 \%$ of our sta tione KENNY ROCERS Corredt of the Countrilual


# OPPORTUNIIIIES 

## Openings



## Openings




 Foinstion in trobe bot 112 ?
 Tase Eaporcerve poswbio asselent po ofreriry


KROM (Z104 K) Bmantiont, TX hes full and pert time opentige nuht now It veu phove What "t tateo emenici


Shuperstare br Lhito Hock Murtineillo owned 100,000



Whirmicuinnafilooking for AOR nowmperson

 adulte Pater al least 2 vre experience in radio nows WSAI FM Weat oin Street $G$ Motson Piace Cinan PD OH 45204 No calls please EOE MF(12-7)
KREO FM/Hanlduburg, CA looking ior
Directar 4 Yisexperience requirert Send ispes and surnes to Bon 309. Healdsburg. CA 95448 EOE M/F

Nows/Tath station in Whoaling, WV market tooking Ior morning co enchor and litestyle feature reporter attitude a must Experience helptul will consider e re cent journahst grad Coninct Howara Monrow, WOMP. Ballere. OMiO 43908 or Call (814) 678.5681 ofter 12 noon
EOE (12 ?

Nows Diractor noeded immadiotely. Musy de ag Eressive, willing to dig for the news our listeners want Reed. PO, WINR, Hom 27 Binghamton, NY 13904 o con

KOWB Minneepolls needs all night and/or weutend fock. Teopes and resumes to Oave Thomson, KOWB,
Bor 7830. Twin Cities. MN 55119 No calls please Ophening for morning nawe person tupe and sumes to Ron Foster, WOIO, Borson. Topea and re
44711 No cotls pao Canton. OH ooking for an absolute top-noteh afeernoon drive parsonality. We ara prepered to par top dollars to find that person Send tapes and resumes to Mike Hor
ver. WhAM, 350 East Ave. Rochester. NY 14604 EOE
MF (12.7)

WAMM/Filnt, MI has Immediate opening for Nawn Director. Ladies encoureged We're looking for a per local news htrong sbility to obtain, write and deliver
Handling of coovy on public effars, and intenvewing Handing of controversial subjects and persens Good Black Contemoorary Cossette ond ablity We are

## Openings

## WEAI FMSCliwaincivil oeoknry Abwetant





KMH OKWPCIMS


 or C Cll (3) 1 ) 203 3442 (1) 7 )
Now accepting mirchecke oriul resurnes for fulute
 ib1 Endwell, New Yoik 131001127 ,


而 EOF 12 )

KLAZ FM/KOKY-AM/LTHe Roak AF are accupting No 2 Merio oniv Black Actub Cino 1 irl the state AM Top 40. Adult Comemparan experiencoce nelplut Send lopes and resurnes to Cast E tones. 1601 N Univereity
Litlet Fock. AR 72207 No Colle please EOE $112 \% 1$
Gl00 naberere opening for efiernoon drive air talent Change to yorn orie of the Soutris leonding wietions en Cellent selery and benatits Mejorimedium market on hanay, PO, WKRG.FM, Bo 2367, Mobite. AL 36601 EOE M/F (12-7)
Or furura full in now eccepoting topee and nobumes. or the major market: Send tapenges ourd resumeste to paus Mardenhell, WERK, Box 2466, Muncie in 41302 EOE
M/F 112 7)

Seortio's top AOA nae rare opening. All night jor needed, major marker experience on must Send tapes

Future fock openinges at kJLA/kensen Citv, MO Taper and resumes to Chip Osbom, KJLA 3435 Erond
woy. Kanses City. MO 64119 EOE MIF (12 7)
WMEE G WOHKFI Woyne. IN tooking for copy Writer/production persian. Send tades and 'esumes
and salary requitaments to Steve Breisford. WMEE
WOHK M/F 1127 7) Maplas Rd. Fi Wayne, in 48816 EOE

Sunbelt major markel opportunity in Galveston
Houston. Texas 100,000 FM Pop
 744-0278 EOE MF (12-7)

Top ratad mitation neade Nuwa Director In menty Do
comber Must be able to relete issues and evente to
wents and needs of voung adult oudience Emphesis on
useful information litenter aseful information, lifestyle syories and other teatures Mork Fryburg. Newa Director. Whov Breterences to ohe, VA 24016 Or call (703) 343-4444 or (703) 345
8397 EOE (12.7) b397 EOE (12-7)

WLAN hna immediate oprening for in good up-tempo
Top 40 announcer Also immedien gunner with lat closa ficker Send tapea nnd resurnas to Program Oirector, WLAN AM 252 N Ouesen St

## Industry Changes

IM GIANOPULOS \& LISAK. SCHMIDT, formerly Membership Representatives for JASON McCLOSKEY ned Assistanis for the Director of Membership
DENNY SCHONE appointed WEA Kansas City Seles Mana and Promotion Director RAY GMEINER named Local Promotion Maneger ior Manage
JAY MCDANIELS apoointed Local Promotioner Mor MCA Records, Denver
Caroline for MCA Records. ATHY HENKEL named
KEVIN ST. JOHN eppod Director of Operations for Waterhouse Records WAYNE ISAAK named Director of Netional Publ Promotions Waterhouse Records JULIE GODSEY will be heading the independent Prom Weterhouse Records.

## Station Line-Ups

## KKBC/Reno, NV LINE-UP: Bam $10 a$

KRSP/Sat Lake City. UT LINE.UP. 12 mid Bmm Gary Mann Wookends Sincor (MO), 2 mm bom

KEZX/Seattle, WA LINE.UP
KREM.FM/Sol
 WRCN/RIverhead. NY LINE.UP: WCGQColumbus. OH LINE.UP
 Eam 10 mm Don Brink (PO) 10 arm 2 om Pmultherris IMDI 2 mm 7om : Onm IOAm Phio Rhyse 10 mon

## K-104/Lebanon. OR LINE-UP.

WOCC/Charolerte. NC LINE. UP.

## Radio

GEORGE "BUD" THOMAS moved from PD of KDJQMesa, AZ ic Account Execu tive for KDKB/KDJQ/Mese, AZ
GDAM COOK hes been promoted to PD ar WDJXIDavion, OH.
GARY SPEARS promoted to MD ai WDJXDavion, OH
PETER CASELLA named GM ai WEEP/Pitsburgh PA/Canton, OH
J. WRIGHT Joins KCUB/Tucson, AZ

Tucson, $A Z$. Joins KCUBITucson, $A Z$ doing 10pm-2pm, formerly with KIkX BECKY JOSEPH appointed Music Coordinator ai WSLR/Akron. OH
PAUL STEVENS promoted to 7 Prm at 14 QWorcester, MA.
MIKE JEFFERIES joins WNYR/Roch 12 mid et 140 Worcester. MA
JOE WADE FORMICOLA named PD ai KENA/How WKOP/Binghamion, N
TOM CLIFTON, from WCMA/Corinth MS A/Housion. TX from WFDF/Flint, MI. shift. STUART C. McGAUGHRAN named Sales Manager of Radio Station WNYN/Can
ton, OH. BOB FORWARO named Execurive Vice President and General Maneger for KRLA
Los Angeles. Los Angeles.
Springs, CA. named MO at KKBC/Reno, NV. former MO at 140/indio.Palm
JEFF JACKSON joins WLWI/Monigomery, AL as air talent

# OPPORTUNIIIES 

## Openings

keos, Centrel Callfomia's No. 1 Mooker to etill looking for Mr.MMe. Right. If vou hove bite of emerov, CA 03274 . EOE ( 11 130)

WMI/EHoxi, M8 still looking for Progrem Dirsctor Contect Bob Lime, Operetions Mgr., Box 4000, Bilox MS 39631. (11-30)

Bekersfileld AM station golng NowarTalk. Noeds newectetere, sonbuein to Lerry Cruwford, KLYD, Bor roewnoe and picturses to Larry Crewtord

Wh some, lose some . . .the person we hired for thwe job rook one in Sen Frencisco inatesd. Once egein we're ectivaly eeeking - production/copywriter in one of Americe's mont beoutiful veerfound resports. Experncu to to Alicherd Sende, PD, K.TAHOE, Box A.M. S. Leme Totion, CA 96706. EOE ( 11 1-30)

Unique poetrion now evellable at KUJ. Full-time seles, plue...morming Nows Director. Must be eneroetic, extremoly strong in selee. Minimum 5 yre expor. fence in nowe and sele . Excelt for sim Nolly. (11-30)

WOEE IS Graen Bav'e No. 1 ARB retad gtation and wo need a No. 1 midder personsity. If vou've got in a stoble ervironment, meking pood bucke. shoot zoon St., Green Bey, W 54301. EOE (11-30)

Bonnovilto Broedcaat Consurtante eeoking qualfied Operations Menegers. Chiof Engimeers and announcern for our Beautiful Music client eretions. Openinge ere current and tutury in et ewze markers. Send reaumes and Bonnenilis Broedceer Consultents. Box 157. Tenaffy, NJ O7670. No celle pleses. (11-30)

WGNT/Huntington, WV looking for PM artve per. soncilyinowe person, not just a resder. Decent buck Tepes end resumes to Drow Phinny, Box 1539, Hun-
tington, WV 25716. EOE M/F(11-30)

Wented: Tapes from young escertive newapeople looking to work in a etrong nows depantment thet mov
be expending in the future. If you have of loast 1 vr experience send tepea end resumes to Dieno Keplov. Now Director, WOHK-WMEE-FM, Box 6000, Fi

North to the futura. If you've hed it with pasaves. pollunion and politics. here's vour chence to hove fun on the eur egann, and we don't live in igloos. Tepes and reAnctiorege, AK 99507 or cell (907) 344-9822. EOE M/F anchoregs. AK 99507 or cell (907) 344-9622. EOE MI
$11-30$ )
292. Omahe's leading AOR continues it's search for outtanding morning entertainer. . and cendidates and benefits. Ruth rapes and resumes to Bob Linden Meredith Brosdcasting, 1128 John Gert Blivd., Omene NE 68137. EOE (11-30)

Experienced all night personality wanted for immeLorry Crowford, KLYD. Box 1499. Bekerstield, CA
33302. EOE $(11-30$ ) 93302. EOE (11-30)

NOHN/Herndon, VA hes immediate opening for an adut sounding weok end aftemoon personslity. PosiDickemenn, Box 668, Hemdon, VA 22070. EOE M/F Dickeme
$11-301$

WZXR/Memphls Bupersters AOR NO. 1 18-34. Come to the birth plece of rock $E$ roll. Need night jock with 1385 Lemer. Memphis. TN 38104 . EOE (11-30)

Talented beginnere - Top 50 market station has future opening for 12 -dom boerd person/jock. Tacos Wilkes-Berre. PA 18711. No celle ploese. EOE (11-30)

Expending Midweet group hooking for AOR Prowho would like to meke the move to PD. Send tepees and repumes to Merk Renier, KKXL. Box 9971 . Grend
Forke. ND 68201 EOE M/F (11-30) 100,000 wert AOR FM, Good opportumity for edvenceBox 7930, Amerillo. TX 79109 or cell (808) 359-8581 (11-30)

WVVA. 80,000 wett FM full time contemporery looking for 7.12 midiniont perenelity oriented ennouncor. Poy commensurath with ebility. Position will be Yited by December 7th. Tepes and resumes to Joff
Peterion, WVVA, Box 941, Yorktown, VA 23090. Ptone celle ofter ioern to 1809 ) B90-7293. EOE $(11-30)$

Ceptrol Broedceating Corp. looking for experienced Poo/ Adutt eir telent end nowe people. Send topes to 30008. EOE (11-30)

## Goods \& Services

## Radio Jobs

diol "JOESHEET" now from Medis Consultentel Semples: $\$ 1,00$; three month triel 12.00 ; one veer subscription $\mathbf{3 5 . 0 0}$. Media Consultents, 2504 Regent

## Comedy Material

Funny Funny stuff. Unique comedy bre that fit any forgales, CA 90089

## Phantastic Phunnies

The Induatry's internationaly eccieirned .... most re apectsd evdrence buider On mith 2001 one tiners, inphormation and gipht ...juat $\$ 2.001$ OH 44240

## Goods \& Services

 Moking vour cleasifiried come sive, or gerting your goods and servicee angled out is armple. woek for Goode \& Servicee. Blind Box ede. 60 cents a word, $\$ 20.00$ minimum per woek. All heedlines are free. Contact RER Clemerfiod Doof 1930 Century Perk Weet. LA., CA 90087
## Broedcester's Action Line

Job Referral Sernce - 25.00 for 12 monthe. Foe changes to $\$ 40.00$ Jan. 1. 1960 . Send to: R2 Box 25-A

## 'Wendell's Weakly" Celebrates

 It's First Birthdaywith "Weat Of Bendell: The Bert Of Wendelll." 230 good laughs for 84.00 . Or write for free sample issue:
WENDELL'S WEAKLY. 3745 Barnngton Ave. No 9. Los Angeles. CA 90068.

## Openings

Wo Juex started looking for this Induetry's bent 5 medium market Pop/Adult PD'e/personalities to fill poesitions vecered by profereionely who have moved up to the majors. Displey vour ability to creete good adutt Giter ainment ond maintann and motivata your staff and
GM. Matenals to Scort Henderson, Frank N. Mogid Am. Morensi E. Rendol Mill Rd., Sulte 522. Arlington, TX 78011. EOE (11-30)

V100/Charieaton, WV has immediate jock opening Only quelified professionals need epply. Send rapes and reeumes to Den OToole. Box 4318. Charieston
WV 26304 . EOE M/F (11-30)

K96 AM-FM/Provo-Sett Lake Chy looking for jock with good production Tepes end reyunas to Torn Walker, K98. Box 980. Provo. UT 84801 or cell (801) 373 8550. EOE (11-30)

Rock in Btereo KKXX.FM/Bekerufield has opening for 7.12 midnight mellow peraonality. Send tapes and Ave. Eakersfield. CA 93308 . No celts pelase. EOE M/F
and
and (11-30)

Callformie Country KUZZ/Bakerafield has immodiate opening for oll night show. Send tapes and Beamerstield, CA 93308. No cells pleese. EOE M/F (11-30)

WNAM/Neenah needs air telent and nows peopte. Tepes end resumes to Bob Beck, WNAM, Box 707
Neenth. WI 54058 . No cells please. EOE M/F (11-30)

KLM8/Lincoln, NE satll looking for the fight person o join our moming team. We need en adult personelity oood poy and benefite. Cell Gery Cleus (402) 489-3855. EOE M/F (11-30)

KAUM/Houston hes rere opening for en incredibly vou cen be a pert of a winning team in Houlton. Tepes and rebumes to Gery Firth, Operetions Mgr., KAUM. 1201 Fernin Benk Bldg., Houston, TX 77030. (11-30)
Need top-notch production pereon to work ove nings who will overtee a Sheffer 003 and an Akin out and requmes to Chris Edwards. Box 937, Bakerafield, CA 93302. No phone cells pleese. KGAM AM/FM. EOE (11-30)
We are etll looking for key menegement personnal and on-eir Program Director end Nows Director for one to: Ed Rodriquer, Box 294, Geitheraburg. MD 20760. EOE M/F (11-30)
WBET-AM/Brockton, MA is accepting tapes and resumes for tuture openinga tull and pert time. Also bend progrem thet will eir 6 deve o week. Send to Jeffrey Solowicz, PD, WBET. 60 Mein St., Brockion, MA 02403. EOE M/F (1 1 30)

## Positions Sought

JACK MITCHELL. formerly middeys of WAVZ! Now Haven. CN currently weokends WTIC-FM/Her or MD in amall to medium merker. Csll envime (203) 281-3673. (12-7)
Idon't do windowe I do heve experience in amouncing, production, nowe end coprwiting. I will relocete, (12.7)

Good elninghter, minorty, 5 yre experiance and good production, boking tor evening or all-Vighte, medium or metween Serm and 100 m (12.7)

MARK COOPER, 11 yr AOR veteran, soeks now pro gremming chellonge. Prior programming experience of KO9B/Omehs, KSHE/St. Lovis, MO, Century Broadcasting resesrch end epecio projecte airector, KWS MO rown netional AOP promotion. Contect me for teoes and requme of (415) 685-1061 ( (12-7)

10 vr veteren reedy to move on. PD reedy for now chellenge eo Country or Pop/Adult FD in medium or motro merket. Currently in 300,000 merkat with adult numbers to prove my ebility. Automation experience Wam to know more? Cell DOUG LANE of (414) $236-$ 3850. $112-71$

WNEW otyle, real Pop/Adult communicator. Clover, 112.71

STEVE OWENS, former PD/MD in major marken with good ratinge and lote of experience, booking for

KATHY KIRK, Former eir talent WGBB/Mieml ox perlonced in AOR. Top 40. Pop/Aduh, aleo etrong in CA. Contect Kathy et (415) 750-9456. (12-7)

On-eir PD, 16 yre experience, on air, tratfic, promo tone. mualic. Poo/Adut or Modem Country. Mature tarrily man, erable, boking for atuble atation. Experience
includes 50,000 wert KECQ. WYFE. KLWW. WOJ Prefer medium merket Midweat, will consider relocat-
ing as Po announcer. Cell DAVE STEVENS (815) ing as PD or announcer. Cell DAVE STEVENS 1815
$877-9755$, ovallable now. $112-7$ )

I heve hed the fortunete experfence of working with some of the beat Top 40 programming minde in the country. I m highly mortiveted and research orientad
and reeov to work for you. Medium or matl market and ready to work for vou. Mediurn or malnall market STEE BROOKS, call me at (804) $340-3286$ or (804) 497-1087.112.7

5 yre experience with AOR. Pod/Aduk, Country and some naws. Aveileble immodietely in CA. Cel

You may be aware of me. I'm LARRY YUROIN,
reapected radio probtem colver and idee men. Credite "nclude creator producer of "Stepin" Out." "Plener,"
"Daily Prenet" symdicetions and creator-developer of "Daily Plenet" syodicetions and croctor-developer of 3 Golden Egg ehows premsering this winter. I've been resident progrem consuhent of ABC-owned FM mit
tione. News Director, KMET: GM-PD of KPFT, KFAT Looking for chellenge - PD of AOR. Pop/Adult, Country or Nows/Tolk station in top 30 market; news or promotion in top 10 market or other possibility. R
and tape on request. Cell (213) 460-6984. 112-7)

RON GOSS (formerty WROM, WAGQ, WBTR) and JINMY TOLBEAT WPLK, WWCC) seeking Aduh St. Petersburg or other Florida coantal markate. 8 mm axperience eoch. Tight board and greet productich. Take one or both of us. Available Januery (er. Poseible 684-5685 (Jirmmy). 112.7 )

Bobby Rich is looking .. . for me. Former 60m-10pm
 major merket Top 40 night position. I ho doemit roach DICK (813) 734-1926. (12-7)

4 yre experlence inchuding PD in 3 atetion rura marker. Seaking amell or medium merker contemporERY, comminted to professionalism. No revolving doon (12.7)

Top 40, MOR DJ whth PD, MD, P8A Olrector and production experience. Desires tull time opening. Remume and aircheck upon requeft. Please phon
LARRY DEE of (218) 478-1206 or (216) 478-0440. $112-7$ )

Morning mouth, 13 vr vet, creative personblity. 0000 ratinge. Moat recently with KOMA and KAKC. Looking for drive time in firat clese operation
McCARTHY ot (406) $329-1291$. $12-7$ )

Young Bleck ennouncer looking for any merke music depertment of KIIS-FM/LOS Angeles. 2 vie ix perience se announcer ar KSULLong Beach. Profor Top
40 Dieco or Jazz. Cell MARK WARD at (213) 433 40, Dicco or Jazz. Cell MARK WARD at (213) 433
7296 anvime. (12-7)

## Positions Sought

ALAN FURBT PD WBAX/WIlkes-Borro. PA looking
for Country or Poo/Adulr programming position. 7 K vre on Wir WMVA, 14FEC and off air ot WHN WEEP. Excallent referencee, resdy to build your ere ion. Let'e talk (717) 829-3095. (112-7)

SHAUN HARRI8 looking for alrahift, music and re sesrch or any combinetion. KDON, KOKO, KSFM. Prefer Weat Coast but will consider others (1918) 924-8597. (12-7)
Top 40 or Pop/Adut wanted in medium or majo xperience Honty PDIOM ar Midwast AN. Call TOM (308) 5346945 anytime. (12-7)

DA. DAVE currently Aes't PD and MD at WWTC Minneapolia-st. Paul, soeking position with personst-
ity oriented stotion. 30 thare last ARB. Coll (812) 333 2303between 5pm. 11 pm CDT. (12-7)

Commorelal production/air personalie. Mature. ralisble pro with 5 yre experience and B.A. in Bue Admin. Automation experience. Primary intereat in pro duction. Willing to hendte some sir work for medium or dilty. PAUL MOWERY, 181 Colonial Crest Dr., Lencestor, PA 17601 or cell (717) 393-5191. (12-7)
UNDA FOX, WCOL. KIMN, KCBQ, currently afternoon drive and PD at KKFM/Colorado Springa. Looking fo on-sir position. Experienced in Top 40. MOR, Adul 5638. After 7pm cen (303) 390-6063. (12.7)

If vou've heard Drake-Chenault's weokly Top 30 you've heord my intervews and you KNOW how good my expenence in arnouncing, programming. writing and production. EETH (213) 821-7061). (11-30)
JONAH CUMMINGS, formerly of KEJO. KFMY and KFMI looking for Weat Coest medium
position. Call (503) 754-9349. (11-30)

SOB MOHR off the alr for a vear is turning up part ime ot WEEO Woynesboro, PA. Full snd part time to en merker experience. Ceil (301) 790-1222.111-30) GIL HERNANDEZ formerly whth KXFM and KUHL for the late 5 yrs is currently looking. Csen communicste
one to one, roliable end career oriented. No habla espenol. Call (714) 837-6597 and leove message.
Midweut MD looking for work in medlum or amall market etation prefersbly West Cosst. Can slso do air in North Americe. Call snytime MATT HUDSON (607) 374-2727. (11-30)
8 yre major market experienca with Top 40 and AOR. Call for tepe and resume. BOB LEWIS (713) 784 AOR. Call for
1842. (11-30)
GORDON HARRIS nows with personality and au thortyy winning awards for WISM/Madison for 4 yrs, ready for a new ch
257-9415. (11-30)
JAY RICHARDS currenty middeys et KLEOMVIchites. $K 8$ looking for upper medium or malor market midday and/or

Air personelity with college beckground and 4 yrs. experience seeks medium to medium-mejor move. Top mil consider all. For tepes end resumes, call TOM (412) 486-8744. (11-30)
5 yr pro whth top 50 market expenence and good production skills is looking for night ahift at a major marke or top 60 marker contemporary station. For
resumes cell RAMEY (801) 247.1902. (11-30)

9 vr pro, award winning production, air parson ality, promotion and degree. Sesking long term relation8793. (11-23)

## Miscellaneous

 KBUF/Gerden City, KS a new Robert ingoted Broed-cant property hes gone an Country in their AM E FM 5,000 watt operation. Seaking letegt recorded materiels from all record compenise, plus otdies
Production muerc needed. Send demos and price information to Poul Mendenh in, WERK, Box 2485, Muncie, IN 47302. (12-7)

KYOS/Merced, CA needs Top 40 album and aingle service from most libels. Sond to J , KYOS Box 717. Merced, CA 95340. 111.30 )

Drew Phinny, new PD ar WGNT/Huntington. W is in desperste need of music sanice from all labels. Anv1539. Huntington, WV 25718. 111-301

ARC Productions. a now syndication company needs Top 40 and AOR recow andice from all labes Nond Corone, CA 91720.111 -30)
KKMA/Pryor, OK, Pop/Aduk formen, needs service
from all lacols. Piease send to Gred Oleson, Box 68, from all 18081s. Please:
Pryor, OK 74381 , 11 -30)

"sack Page Breakers" are those newer records that have the greatest level of station activity on any olven week.

## FLEETWOOD MAC <br> Sara (WB)

69\% of our reporters on It Moves: Up 59, Same 23, Down 0 , Adds 44, Including WABC, WKBW, WIFI, WCAO, WPGC KRBE, CKLW, KUPD, WFBR, WPST, KLIF, WAPE, WAYS, KLEO, KERN, KCPX, KORL. See Parallels, charts at number 27.

## NEW \& ACTIVE

Becent releases with alrolay reported by at least 50 of our reporting stations are listed in order
of thetr activity The fwo numbers following the artisf 'titie flabel desionation fexample: 100 / 25 s of thelf activity The two numbers following the artist titie label destonation texample: $100 / 25$,
inalcate how many of our reporters are on the record this week 11001 and of those 100 now
many added it this weety 125 .
 many stations moved the song up on their charts, hela It the same ton to on, ado to on, 31. 31,
erc) all songs ilsted in wew a active can de found in the parallens. Complete alrplay activity on
TERI DeSARIO "Yes I'm Ready" (Casablanca) 108/41 Moves: Up 43, Same 24, Down 0, Adds 41, Including WFIL, WIFI, WCAO. WZUU, KIMN, KOPA, WTRY, WBLI, WNOE, KEEL, WSGN, Y103, WAJZ, WVIC, KWEN, KMJC, KFXM, KING, KRQ
ALAN PARSONS "Damned If I Do"' (Arista) 102/8
Moves: Up 65, Same 20, Down 9, Adds 8, WOLF, WTRY, WTIC-FM, KEEL WJBQ. G100, WTMA, KBDF, WKBW 12-10, 940 18.16, KSLO 11.8, KIMN
13-10.
DIONNE WARWICK "Deja Vu" (Arista) 96/34
Moves: Up 48, Same 12, Down 2 Adds 34, including WXLO, WKBW WFMF WNOX, WOFM KORL KEARTH, KFRC, KIMN, KOPA. JB105, Q106, TOM JOHNSTON
Moves: Up 46, Same 21. Down 2. Adds 17, including B100, WKBO, WSGN WAXY, KWEN, WISM, KCPX, KRSP, WIGY, KODI.
DARYL HALL \& JOHN OATES "Wait For Me" (RCA) 85/15 Moves: Up 50 , Same 19, Down 1. Adds 15 , including KDWB, WOKY.
WTIC-FM, JB105, WAYS, KOFM, WOW KFXM KENO V100 JOHM, JBYG, WAYS, KOFM, WOW, KFXM, KENO, V100 JOHN COUGAR 'II Need A Lover' (Riva) 78/2
Moves: Up 47, Same 22. Down 7. Adds 2, CKGM, KEARTH, Y101 2422. KIMN 17-13, WAEB 24-19, KAUM 13-11, Y103 29.25, KRUX 29-22
ISAAC HAYES "Don't Let Go" (Polydor) $74 / 7$
KJRB, KORL WCIR WXLO $28-25$, 293 , WOKY, WFBR, WAEB, WAXY, KTEVE FORBERT WXLO 28-25, 293 11.9, KSLO 20-14, KEARTH $27-22$. STEVE FORBERT "Romeo's Tune"' (Nemperor) 73/36
Moves: Up 18, Same 19, Down O. Adds 36, including WRKO, CHUM, 940 BLACKFOOT "Train, Train" (ATCO) 71/5 KZ93, KTKT, KKXL, KYSN, Moves: Up 42 Same 17, Train" (Atcol 71/5
Moves: Up 42. Same 17, Down 7. Adds 5, WOKY, KLIF, WBBO, KOFM, WYRE, WIFI 29-26, 940 30-25, Q105 29-22. KUPD 29-26, WBEN-FM $33-25$,
WKEE 20-16.

## CHEAP TRICK " Voices" (Epic) 68/25

Moves: Up 23, Same 18, Down 0, Adds 25, including Q105, B100, KJR KOPA, WPST, 14Q. WBBQ WGH, WRVQ, KRAV, Y94, KCPX, KRQ. KSLY SANTANA "You Know That I Love You" (Columbia) 56/22 Moves: Up 20, Same 14, Down 0. Adds 22, including KBEQ. PRO.FM WKEE, KLIF, WTIX, WVIC, KMJC, KRQ, WEEO, WISE, KOOK.
BUGGLES "'Video Killed The Radio Star" (Island) 56/3
Moves: Up 34, Same 18, Down 1. Adds 3. WAEB, WNOE, WOW, WLCY
27-24, WGCL 21-19, KFI 23-21, Y94 13-6, WSP 1 14.7. PRINCE "I Wanns Be Y
PRINCE 'II Wanna Be Your Lover' (WB) 55/28
Moves: Up 24, Same 3. Down 0, Adds 28, including WABC, WXLO, 293,
Q105, WLCY WGCL KIMN WBLI O105, WLCY, WGCL KIMN, WBLI, WLAC, WRJZ, KRAV, KRUX, WIGY,
WERC, KRLC.
RITA COOL
(A\&M) 53/6 Me d Rather Leave While I'm In Love" WSGN WLAC Moves: Up 28, Same 19, Down 0. Adds 6, WOLF, KLIF, WSGN, WLAC, KOFM, WBIM, WZUU 23-20. KNOW 23.18, 298, 25-19,
KXX106 25-20.

## Others Getting Significant Action

## RICHIE FURAY 'I Still Have Dreams'" (Elektra) 45/8

13FEA. WCIR. WXIL, KAAY, KSLQ 32.29, KNOW 1.1, KXX106 19.16. WSK2, 26-23.
JOHN STEWART "'Lost Her In The Sun"' (RSO) 41/16
Moves: Up 9, Same 16, Down 0, Adds 16 , including 293, PRO. FM, WAEB,
WNOE, WAPE, BJ105, WSKZ, CK101, KQDI,
WNOE, WAPE, BJ105, WSKZ, CK101, KODI, WSGN 33.32. WAYS $35-34$.
MOON MARTIN "No Chance"' (Capitol) 40/3
Moves: Up 26, Same 9, Down 2, Adds 3, KLEO, KERN, WGUY, KNOW
27-20, WVIC 30.26, WIGY 34-27. WISE 28.24, KENI22-19.
ELO "Last Train To London" (Jeyt KENI 22-19.
Moves: Up 8 Train To London"' (Jet 36/21
Moves: Up 8, Same 7. Down 0, Adds 21, including wICC, WHYN, 140, Y103, WRJZ. WAKY, WZZP, KFXM, KING, KJRB, KENO, WFLB, KOWB FM,
KOOK. KOOK.
ABBA "Chiquitita" (A dantic) 35/8
Moves: Up 17. Same 9, Down 1. Adds 8, WFIL, WRKO, KOPA, 14Q, BJ105
RAINBOW " KRUX, WBEN-FM 6-4, WHYN 37-33, WJDX 2918.
Moves: Up 13, Same 15, You've Been Gone" (Polydor) 35/7 Moves: Up 13, Same 15, Down O, Adds 7. KFI, WKEE, KNOW, KEEL, WISM, WIGY. 13FEA. WIFI 28.22, 96KX1.1, KWK 1-1, KOPA 26-22. KUPD 9.3.
YVONNE ELLIMAN "Love Pains'" (RSO) 35/1

## NATIONALIALRPLAY/30

| $\begin{aligned} & \text { THAEE } \\ & \text { WREKS } \\ & \text { AGO } \end{aligned}$ | $\begin{aligned} & \text { nwo } \\ & \text { werks } \\ & \text { Aco } \end{aligned}$ | Last |  | Decenn ery 1979 |
| :---: | :---: | :---: | :---: | :---: |
| 6 | 5 | 2 | 1 | RUPERT HOLMES/Escape (MCA) |
| 1 | 1 | 1 | 2 | STYX/Babe (AGM) |
| 4 | 4 | 3 | 3 | STREISAND/SUMMER/No More Tears... (Columbia/Casablanca) |
| 13 | 11 | 6 | 4 | CLIFF RICHARD/We Don't Talk Anymore (EMI America) |
| 12 | 10 | 9 | 5 | LITTLE RIVER BAND/Cool Change (Capitol) |
| 8 | 7 | 7 | ( | SUPERTRAMP/Take The Long Way Home (A\&M) |
| 25 | 16 | 14 | 3 | CAPTAIN \& TENNILLE/Do That To Me One... (Casablanca) |
| 3 | 3 | 5 | 8 | COMMODORES/Still (Motown) |
| 21 | 13 | 12 | (2) | JEFFERSON STARSHIP/Jane (RCA/Grunt) |
| - | 28 | 16 | (1) | MICHAEL JACKSON/Rock With You (Epic) |
| 2 | 2 | 4 | 11 | EAGLES/Heartache Tonight (Asylum) |
| 19 | 14 | 13 | 12 | STEVIE WONDER/Send One Your Love (Tamla) |
| - | 22 | 18 | 13 | KENNY ROGERS/Coward Of The County (UA) |
| 26 | 20 | 15 | (14) | FOREIGNER/Head Games (Atlantic) |
| 9 | 8 | 8 | 15 | JOHN DAVID SOUTHER/You're Only Lonel |
| - | 27 | 22 | 10 | KENNY LOGGINS/This Is It (Columbia) |
| 7 | 9 | 11 | 17 | KC \& SUNSHINE BAND/Please Don't Go (TK) |
| $\bigcirc$ | 21 | 20 | (1) | KOOL \& THE GANG/Ladies' Night (De-Lite) |
| 30 | 28 | 21 | (1) | DR. HOOK/Better Love Next Time (Capitol) |
|  | - | 24 | (2) | EAGLES/The Long Run (Asylum) |
| 22 | 18 | 17 | 21 | PABLO CRUISE/I Want You Tonight (A\&M) |
| - | 24 | 23 | (3) | TOM PETTY/Don't Do Me Like That (Backstreet/M |
| - | - | 26 | (2) | SMOKEY ROBINSON/Cruisin' (Tamla) |
| 5 | 6 | 10 | 24 | BARRY MANILOW/Ships (Arista) |
| 27 | 19 | 19 | 25 | CRYSTAL GAYLE/Half The Way (Columbia) |
| - | - 30 | 30 | (3) | FOGHAT/Third Time Lucky (Bearsville/WB) |
|  |  |  | (27) | FLEETWOOD MAC/Sara (WB) |
| 11 | 15 | 27 | 28 | KENNY ROGERSIYou Decorated My Life (UA) |
| 20 | 25 | 28 | 29 | CHRIS THOMPSON \& NIGHT/If You Remember |
| 10 | 12 | 25 | 30 | FLEETWOOD MAC/Tusk (WB) |

Black circled numbers indicatesignificantistics compiled weekly from our Top 40 reporting stations

## MOST ADDED <br> FLEETWOOD MAC "Sara" (WB)

TERI DeSARIO "Yes I'm Ready' (Casablanca) STEVE FORBERT "Romeo's Tune" (Nemperor) DIONNE WARWICK "Deja Vu" (Arista)
PRINCE "I Wanna Be Your Lover" (WB)

Moves: Up 18, Same 13, Down 3. Adds 1, KLEO, Y 100 26-23, WOK Y 25-23, WKBO 29-27, WTIX 25-22, Y103 $38-33$ Moves: Up 11. Same American Dream" (UA) 34/15
13FEA, KCBN, 940 d- 28 , KXX106 29.23 , WBBQ including KSLQ. WOKY, BJ105, WAYS, KZ93, WNAP, Y94, KRUX ROBERT
ROBERT JOHN "Lonely Eyes" (EMI America) 34/13
Moves: Up 14, Same 7, Down 0, Adds 13, including WFIL, WCAO, KFI, WHYN, WNOE, KXX106, Y103, WBBQ
WAAY, WTMA, KRAV 29-23, WXIL 28 19 DONNA S
Moves: Up 21, Same 8, On The Radio" (Casablanca) 34/4
Y100 d-10, KRLA 20-12, KFRC 27-24. STYX "Why Me" (A\&M) 31/22
Moves: Up 7. Same 2, Down 0, Adds 22, including WABC, Q105, WLS, KBEQ. WBLI, WFMF, Y103, 92Q, WSKZ , KA, KRS, WCIR, WKXY, WGBF
O'JAYS "Forever Mine" (Philadelphia International) 30/10
WABC 15-13, KEARTH 22-15, KRLA 26.16 . WPGC. 293, WLCY, KFI, WFBR, WICC, WSGN, WLAC, Y94, KCPX WABC 15-13, KEARTH 22-15, KRLA 26.16.
BONNIE RAITT ''You're Gonna Get What's Comin' " (WB) 28/12
Moves: Up 7, Same 9. Down O, Adds 12 , including WIFI, WICC, WPST, WKEE, KEEL, KXX106, WRJZ, KLEO
KZ93, KBDF, 940 26-22. WTIC-FM 15-13, 140 $25-20$,
SUGAR MILL GANG "Rappers Dolig
Moves: Up 17. Same 6 Down 1 'Rappers Delight' (Sugar Hill) $24 / 0$
Moves: Up 17, Same 6, Down 1. Adds 0, WPGC 1-1, Y100 21-16, Q105 17-14, WTIC-FM 13-8, KTSA 17-2. WNOE 1-1.
BJ105 38-20, WSGA 1-1. WLAC 26-13, WAAY 4-2. INMATES "Dirty Water" (Polydor) 23/9
Moves: Up 4, Same 10, Down O, Adds 9, 96 KX, KWK, KSLQ, WOKY, KFI, WHBQ, KX104, WFLB, WANS-FM
KRBE On, KIMN On, KNOW 39.28 , KXX106 $32-26$. MELISSA MANCHESTER $\because$ P
MELISSA MANCHESTER "Pretty Girls' (Arista) $23 / \mathbf{2}$
Moves: Up 13. Same 6, Down 2. Adds 2, WAKY, KBIM, 293 12-8, KJR 11-8, WAXY 30.22, Y103 13.10, KWEN
18-12, KJRB 11-7.
PAT BENATAR "Heartbreaker' (Chrysalis) $22 / 6$
Moves: Up 8, Same 8, Down 0, Adds 6, WOKY, KJR, WNAP, KRUX, WLBZ, KENI, KWK d-22, KUPD 12.9, WVIC
40.36, WKXY 25-19.
SUZI QUATRO "She's In Love With You" (RSO) 21/3
Moves: Up 9, Same 9, Down O, Adds 3, KFI. WTIX, WGUY, 29330 28, Y100 32-29, WHBO 30-27, WJBQ $28-25$.
LED ZEPPELIN "Fool In The Rain" (Swan Song) $20 / 1$
Moves: Up 6, Same 11. Down 2. Adds 1, KAUM, Z975-5, Y100 17-9, KRO 19-11, KTKT 30-26, KRKE.FM 6-5
Moves: Up 4 SRT 'I Don't Want To Talk About It' (WB) 19/13
WSEZ. WROV, KRBE on, 14Q 21-18, WAPE 29-27.
DAN FOGELBERG ''Longer'' (Epic) 18/13
Moves: Up 3, Same 2, Down 0, Adds 13, including 293, KBEQ, KC101, WHBQ, WVIC, KZ93, WANS.FM, WGBF,
KYSN.


[^0]:    RCA Records threw e party in Now York
    At Point Zero＂album．Pictured are（ll．r）RCA VP John Betencourt Stership mip＇s release of their＂Freedom Chaquico．Paul Kantner，Devid Freiberg．Aynsley Dunber and Pete Sears RCA vP Mal Mickey Thomas，Craig Don Werdelland Bob Beranato．

[^1]:    l-r) E/PIA's Bob Foineigla, E/P/A VP AI Dormad at the Park West in Chicago. Pictured backstage are (standing, E/P/A Sr. VP/GM Don Dempsey, EIPIA VP Ron McC VP Don Van Gorp, E/P/A's Lou Mann, Marshall Chapman,

