# THE INDUSTRY'S NEWSPAPER

# NSIDE:

# **USER TAX HITS** SENATE SNAG

A Senate subcommittee has scuttled the FCC's controversial "user fee," but the issue is still very much alive. Details in Radio **Business** 

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### **BACK TO BASICS**

"The more complicated radio becomes, the more important it is to take care of the basics." Sound advice from Paragon Research VP Mike Henry, who explains how constant attention to details helps fight phantom cume.

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### **R&R INTERVIEW:** WHAT A RUSH!

"People turn on the radio for three things: to be entertained, to be entertained, and to be entertained." say Rush Limbaugh, who's currently entertaining more listeners than any other Talk personality in America. Randall Bloomquist interviews this top talent.

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## WHERE THE JOBS ARE

Thinking about a job switch? Two employment experts analyze the current market.

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# **REFINING THE URBAN MIX**

Many Urban programmers are having success integrating oldies and blues into their stations' overall sound

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# IN THE NEWS THIS WEEK

- WKLS/Atlanta reps crosstown combo
- KMEZ/Dallas flips to Classic Rock
- Neil Lasher, Michael Mena upped at SBK
- Bob James VP/A&R Jazz & Progressive at WB
- WTAR/Norfolk goes all-News • David Gales VP/Artist
- **Development at RCA**
- Ronnie Jones VP/Black Music at Scotti Bros. Page 3, 10

Newsstand Price \$6.00



# SPRING ARBITRONS WCBS-FM/NY Golden: **KOST Still Tops L.A.**

# **New York**

	Wi '91	Sp '91
WCBS-FM (Gold)	5.0	5.2
WRKS (UC)	5.8	5.1
WLTW (AC)	5.0	4.8
WOR (Talk)	4.3	4.6
WINS (News)	5.7	4.3
WNSR (AC)	4.2	4.2
WPAT-FM (B/EZ)	4.0	4.0
WQHT (CHR)	3.7	4.0
WBLS (UC)	4.1	3.8
WHTZ (CHR)	3.6	3.6
Fo	r com	nlete resu

Gold-formatted WCBS-FM is atop the New York market, according to Spring '91 Arbitron results released Tuesday (7/9). Among other significant moves, Country WYNY bounded 2.5-3.3, and WFAN, armed with the streaking Mets, rose 2.3-2.9.

In Los Angeles, eight of the Top 10 stations picked up good books. AC KOST earned its fifth straight No. 1 finish, while competitor KBIG also did well. The resurgent Dodgers helped propel KABC, Urban KKBT

Louisiana

Senate Kills

**Record Bill** 

A Louisiana bill that would

have restricted the sale of rec-

ords with explicit lyrics is dead

On Sunday evening (7/7) the

state senate voted 19-18 to reject

House Bill 261, which last month

passed the House of Represen-

"It's certainly better to win

by one vote than lose by one

vote, as we did in the House,"

said Recording Industry Associ-

ation of America Director/State

Under H.B. 261, retailers

could have been fined \$1000 and

sentenced to six months in jail

for selling a record bearing a

parental warning label to any-

one under age 17. However, the

measure did not require rec-

ords with explicit lyrics to be la-

RECORD BILL/See Page 30

beled.

**Relations Michael Cover.** 

tatives by a one-vote margin.

at least for this year.

Los An	gel	es
	Wi '91	Sp '91
KOST (AC)	5.7	6.1
KABC (Talk)	4.3	5.1
KIIS-A/F (CHR)	4.6	4.7
KLOS (AOR)	4.0	4.5
KBIG (AC)	3.5	.4.1
KKBT (UC)	3.6	4.0
KRTH (Gold)	2.8	3.6
KPWR (CHR)	3.5	3.4
KWKW (Span)	3.1	3.4
KFWB (News)	4.3	3.1
s: see Page 30		

maintained its growth pattern, and heritage Gold KRTH returned to the Top 10. Two stations dropped precipitously: AOR KQLZ (Pirate Radio) (3.0-2.0) and Country KZLA (2.8-

In both markets, listening at N/T stations was down dramatically from the Persian Gulfdominated winter, but in most cases it approximated spring '90 levels.

For complete results, see Page 30.

# **Buttinator Vs. Ter-'Meat-Ator** HE BUTTINATOR

Any time a movie earns \$50 million + its first week out, you can be sure radio played a key promotional role. Along with offering lis-teners a free screening of "Terminator 2," Cap Cities/ABC AOR KLOS/L.A. morning maniacs Mark & Brian effected an on-air transformation of semi-famous switchboarder Robert (aka "Lucky Butt") into the Buttinator — hey, wasn't that the title of an adult video? — providing multiple opportunities for live "terminations" of household items chosen via call-ins, as well as the killer promo shot pictured above left.

Meanwhile, Emmis AOR KSHE/St. Louis transmogrified its famous station mascot, Sweetmeat, into the "Ter-'Meat-Ator" we've rented that one, too — whose graven image (above right) now graces the latest line in station T-shirts. Hasta la vista, baby.

# **National Ads Favor Top 10 Markets**

# L.A. Racked Up 10% Of U.S. Sales In First Five Months Of 1991

Major markets enjoyed a healthy increase in national business during the first five months of 1991. A 7.1% increase among the Top 10 markets helped hold the overall nationwide decrease in national revenues to just 2.7%

Los Angeles, the nation's largest radio revenue market, accounted for 10% of all national revenues during the period. Over \$40 million of national advertising was placed on L.A. stations through May.

Most radio buys didn't go very deep, however. Even markets 11-30 are feeling the effects their business was down 6.2%. Markets outside the Top 75 have been hardest hit. A random'sample of 15 such markets shows an 18.2% decline.

The drop in national business for smaller market stations is especially severe in light of the fact that national revenues have grown steadily each of the past 10 years. Therefore, not many 1991 budgets are likely to be based on declining national market revenues.

-George Nadel Rivin

# Feds Open HLT Inquiry

Agencies Seek Public Comment To Improve Credit Climate

Three federal banking agencies are requesting public comment on the impact of highly leveraged transaction (HLT) rules in an effort to improve credit availability to borrowers. The Federal Reserve, Comptroller of the Currency, and the Federal Deposit Insurance Corp. are seeking public comment until August 26 on how HLTs should be defined. The regulators said they are concerned that current rules are having "an adverse impact on the availability of credit to sound borrowers."

The banking agencies adopted rules in February 1990 - without any input from the public - which classified most media loans as HLTs and caused bank lending to the broadcasting industry to collapse virtually overnight. Last month, a group of cable TV executives

Chairman Alan Greenspan and other officials to complain about the credit crunch. **Questions Posed** 

Banking regulators are asking

met with Federal Reserve

• Should regulators and bankers consider a company's cash flow-generating ability when judging loans, instead of relying solely on asset-toliability ratios?

• Should it be easier to "delist" loans from HLT status?

· Should companies with investment-grade bonds be classified as HLTs? • Should subsidiaries of a

company "stand alone" as HLT entities, or should the entire corporate parent be branded with HLT status?

• Should the federal government drop its HLT rules and allow bankers to adopt their own standards?

Current federal rules require any loan involving the buyout, acquisition, or recapitalization of a business to be classified as an HLT if it doubles a company's debt and exceeds 50% of its capital base, or results in a borrower's debt-to-assets ratio exceeding 75 %

In addition, federal banking regulators reserve the power to declare any loan an HLT. If a loan is performing satisfactorily after the end of two years, it no longer must be reported as an HLT

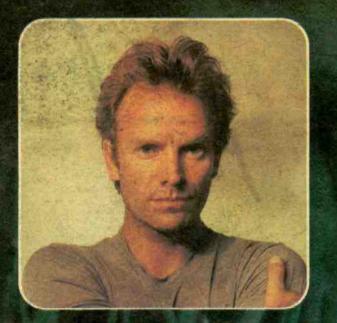
### **Perception Of Risk**

Buyout loans under \$20 million are not required to be classified as HLTs, but many banks have ignored that exemption and refused to make loans regardless of dollar amount because the federal rules created the perception that any leveraged transactions were risky.

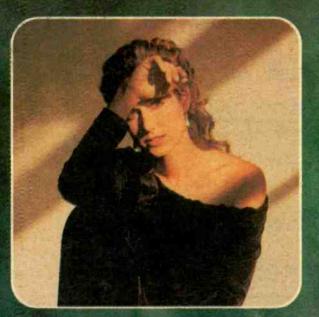
The radio industry has been especially hard hit, because most radio station sales lack significant hard assets and are HLT/See Page 30

# 1.6)

MAJOR



STING



AMY GRANT

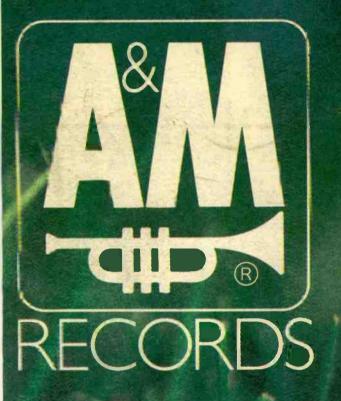


LEA

EXTREME

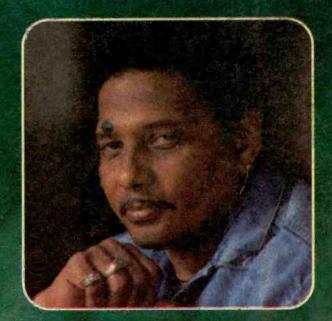
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# GUESTATS.





BRYAN ADAMS



AARON NEVILLE

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 Top 10 Requests.
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# MTV:

\*

\*

61

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E M From EMI Becords USA

# Gays, Feminists, Hispanics **Oppose Philly Renewals**

### Activists Seek 10% News/PA Requirement

A coalition of gay, lesbian, feminist, and Hispanic groups has petitioned the FCC to deny license renewals for 13 Philadelphia radio stations, charging that all have failed to broadcast sufficient programming on issues of concern to homosexuals, women, and minorities

WEAZ-AM & FM, WEGX, WIOQ, WIP, WPEN & WMGK, WMMR, WOGL-AM & FM, WUSL, WXTU, and WYSP are all named in the petition filed by the Philadelphia Lesbian & Gay Task Force, the National Organization for Women, ACT-UP (an AIDS activist group), Aspira (a Hispanic rights group), Black & White Men **Together, and Custody Action for** Lesbian Mothers.

### **'Pervasive Lack'**

All the stations are accused of a "pervasive lack of qualitatively sufficient programming overall and lack of qualitatively sufficient programming about issues of concern to the significant minority and female groups comprising the community of license." In addition, WEGX, WIP, WMMR, WXTU, WYSP, WWDB, and WHYY face EEO-based petitions to deny filed by some of the same groups, the National Black Media Coalition, or the National Hispanic Media Coalition

Task Force Exec. Director Rita Addessa said the groups attempted to negotiate with stations and signed agreements with WDAS-AM &

FM, WFLN, WWDB, WJBR-AM & FM/Wilmington, and WBUX/ Doylestown, PA.

Addessa said the "absolute minimum" the contracts provide for is devoting 6%-10% of a station's programming to news and public affairs, a hiring goal of 100% parity with the local population by race gender, non-discrimination and based on sexual preference, and workplace benefits for homosexual couples equal to those provided married heterosexuals.

### **Poor Precedent**

The FCC last year rejected a similar petition to deny license renewals for six Philadelphia TV stations. The Commission ruled that a licensee "is not required to address every issue of concern to a particular group or every aspect of an issue that is addressed." Addessa said an appeal to the federal courts is under consideration.

"The FCC does not specifically say you have to program to a gay audience," said WIOQ GM Gil Rozzo, who noted that he and EZ Communications President Alan Box met with representatives of the groups to discuss their concerns. "I don't know that we will do anything more than in the past [to broadcast programming on gay issues]," Rozzo told R&R.

WEAZ President Jerry Lee said he also met with the groups about addressing gay issues, and "they **RENEWALS/See Page 30** 

Phantom Unmasked

With his mask on the shelf for a "Phantom Of The Opera' star Michael Crawford has launched a six-week summer tour as star of "The Music of Andrew Lloyd Weber." The tour coincides with the Quality Records release of Crawford's "The Phantom Unmasked." Pictured with Crawford (I) backstage at the Universal Amphitheater is Quality President/COO Russ Regan.

# SHARED SALES WKLS, WCNN & WALR Form Atlanta 'Trombo'

Another intra-market joint sales arrangement has been formed, this one between Great American AOR WKLS/Atlanta and crosstown Ring Radio News/UC combo WCNN & WALR. Atlanta is the largest market vet where such a deal - commonly called a Local Marketing Agreement (LMA) - has been struck.

WKLS will take full responsibility for selling all advertising time for the Ring combo. The three stations will be sold in combo as the "Atlanta Trombo."

In a joint statement, Ring Radio Chairman Charles Smithgall and WKLS VP/GM Tom Connolly remarked, "We have always felt that our individual stations have been the best outlets for Atlanta radio listeners, whether they wanted news, rock and roll, or Urban Contemporary music, and we have always been great buys for our advertisers. Without a doubt, the formation of the Atlanta Trombo will make our combined stations the best buy in Atlanta."

# **KTAR/Phoenix Pilot Dies** In Helicopter Crash

The National Transportation Safety Board is investigating an asyet-unexplained helicopter wreck that took the life of KTAR/Phoenix traffic reporter Mike Neutzman. Neutzman was killed Friday (7/5) when his chopper crashed into a house in North Phoenix.

According to KTAR News Supervisor Jeff Scott, the three-week-old Robinson R-22 chopper, which was operated for KTAR by Skyview Traffic, was "apparently breaking up" before it slammed into the house. Ironically, he said, the craft had undergone its 50-hour maintenance checkup just hours before the disaster

fatalities or injuries, one of three dogs in the house was killed. Scott said KTAR will retain an airborne traffic capacity but may

While there were no other human

switch to an airplane. A memorial service for Neutz-man was held Tuesday (7/9) in Phoenix. It was highlighted by a flyover by local radio and TV helicopters.

**Enterprising Voyage** 



"Star Trek" star William Sha<mark>tner</mark> (second from left) boldly visited Westwood One's studios to participate in the six-hour "Solar Éclipse Rock Radio Festival." Beaming for a photo are (I-r) WW1's program co-host Tawn Mastrey, VP Brian Heimerl, and producer Ron Stephan.

To Classic Rock

cently acquired by Granum Communications, flipped July 4 to a "soft" Classic Rock approach as KCDU (CD107.5). KCDU VP/GM Skip Schmidt ex-

plained, "Through extensive research over the past three months it was determined that a need existed for a 'softer' rock station playing music from artists like Crosby, Stills & Nash, the Eagles, Elton John, Fleetwood Mac, and the Beatles, without the harderedged heavy metal. CD107.5 is a full-service station providing a lot of music along with some news, weather, and traffic, without silly DJs or extraneous talk."

No major staff changes accompanied the switch.

FERIES

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# **Talkers Tackle Ethics Issues**

The recent controversy concerning talk show hosts accepting a paid junket to Alaska has spurred a debate over ethical standards among Talk personalities.

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R&R is published weekly, except the week of December 25th. Subscriptions are available for \$275.00 per year in the United States or \$695.00 overnight delivery (U.S. funds only), \$295.00 in Canada and Mexico, and \$495.00 overseas (U.S. funds only) from Radio & Records, Inc., at 1930 Century Park West, Los Angeles, California 90067. Annuel subscription plan includes the weekly newspaper plus two Ratings Report & Directory issues and other special publications. Refunds are prorated based on the actual value of issues received prior to cancellation. Nonrefundable quarterly rates available. All reasonable care taxen but no responsibility assumed for unsolicited material. R&R reserves all rights in material accepted for publication. All letters addressed to R&R or its Editors will be assumed intended for publication whole or in part without written permission from the Publisher. The terms AOF, AOR Tracks, Back Page, Breakers, Most Added, National Airplay/30, Parallels, R&R, Comoact Data, and Street Talk are registered trademarks of Radio & Records. © 1991. POSTM/ASTER: Send address changes to R&R, 1930 Century Park West, Los Angeles, California 90067.

NEW CALLS KCDU **Granum Flips KMEZ**/Dallas AC KMEZ/Dallas, which was re-

# 6-Rar July 12, 1991 RADIO BUSINESS

# FCC Tax Plan Hits Trouble In Senate

The FCC's plan to impose a user tax on broadcasters and other industries regulated by the Commission suffered a setback on Tuesday afternoon (7/9) when a Senate appropriations subcommittee rejected the plan.

The Commerce subcommittee's voice vote to drop the user tax plan from the FCC's budget reflected Chairman Ernest Hollings's (D-SC) long-held opposition to the concept of user taxes. To make up for revenues the Commission had expected to generate from the tax, which the FCC refers to as a "user fee," the subcommittee approved a \$126 million budget for the agency \$58.3 million more than the spending level approved by the House Appropriations Committee.

Under the user tax plan put forth by the FCC in late February, radio operators would have paid a total of some \$2.8 million to the Commis-

sion during fiscal year 1992, with individual stations paying between \$100 and \$500 - on top of existing licensing and filing fees – to support the agency's regulatory operations.

### **Issue Remains Alive**

The subcommittee's recommendations were scheduled to be considered by the full Senate Appropriations Committee on Thursday (7/11). But even if that panel were to kill the user tax plan, the issue would remain very much alive in the House of Representatives, where the House Appropriations Committee has decided to let the House Energy and Commerce

Committee - which oversees the FCC's operations <sup>·</sup>decide whether user taxes should be implemented to fund the agency.

According to David Leach, a top aide to Energy and Commerce Chairman John Dingell (D-MI), there is reluctant support on the committee for imposing the user tax. "I don't think anybody likes fees for fees' sake," he said. "But the question is, how do you get the agency's budget up to where it should be? Historically, fees have been the only way to do that. Maybe the Senate has found a new source of money."

The first test of that support may be the response to a draft user tax authorization bill the Telecommunications subcommittee staff is expected to release sometime in the near future.

# House OKs Spectrum Bill, But Bush Threatens Veto

The House on Tuesday (7/9) passed a bill to transfer 200 MHz of government spectrum to the private sector despite a White House threat to veto any bill that doesn't include spectrum auctions. The freed spectrum would be designated for new technologies such as DAB.

In a last-ditch effort to derail the House bill (H.R. 531) authored by Energy and Commerce Committee Chairman John Dingell (D-MI), the Office of Management and Budget said Commerce Secretary Robert Mosbacher would recommend that President Bush veto any bill which doesn't provide for auctions. "If Congress fails to authorize competitive bidding, federal agencies will have no source of revenue for the billions of dollars it will cost to relocate to new frequencies," OMB argued.

It claimed auctions would be in the public interest because "innovative users that return the highest economic good to society will offer

the most attractive bids." Auctions also would eliminate lottery speculators, help reduce the budget deficit, and create a policy consistent with competitive bidding for other public resources such as timber and oil, according to the administration policy statement.

### **Bill Gains Support**

Voice-vote approval of the Dingell bill came after Reps. Don Rit-(R-PA) and Michael Oxley (R-OH), both sponsors of a proauction alternative, rose in support of the measure. Ritter and Oxley said they agreed to back the bill after Telecommunications Subcommittee Chairman Edward Markey

promised to hold hearings in September on an auction bill.

A similar spectrum bill (S. 218) is awaiting action in the Senate. Sponsor Daniel Inouye (D-HI) has agreed to hold off on a vote until his Communications Subcommittee can hold hearings on the auction issue, which is being pushed by Sen, Ted Stevens (R-AK)

Meanwhile, the FCC and NTIA still are at odds over the FCC's proposal to support a worldwide DAB allocation at L-band (1500 MHz). NTIA Administrator Janice Obuchowski said in a letter to FCC Chairman Al Sikes that relocating aerospace telemetry users would cost \$500 million to \$1 billion. She also said cutting telemetry's Lband spectrum could result in test delays costing up to \$400,000 per day. Obuchowski sent her letter before the FCC's June 13 vote in favor of L-band DAB, but it was not made public until this week.

# **Root Remains Free Despite Guilty Plea**

On July 13, 1989, Washington communications attorney and aviation enthusiast Thomas Root fell out of the sky and into trouble with federal authorities. But two years after his remarkable crash into the Atlantic, the case of the man who made headlines as "the mystery pilot" remains largely unresolved

On the legal front, despite having entered a guilty plea 13 months ago to five federal fraud charges stemming from his work before the FCC, Root has not yet been sentenced. Most of the delay stems from a dispute over whether allegations that Root defrauded a client of \$30,000 just days after he entered his plea should be weighed against him in the sentencing proceeding. Several hearings on the issue have been cancelled due to scheduling conflicts; the earliest a new hearing could be held is next month

The delay in the federal case also has kept Root out of lail in North Carolina, where he pleaded no contest to 364 securities violations

resulting from his involvement with the Sonrise Management Services radio investment firm. He was sentenced to 15 years in jail, to be served concurrently with his federal sentence. Under the terms of the deal, North Carolina will parole Root at the end of his federal stint, which will likely run about three years.

Authorities in North Carolina and Florida have alleged that Columbus, GA-based Sonrise bilked \$16 million from individuals who each invested \$3000 or more in limited partnerships formed to pursue new FM licenses

### **Florida Trial Delaved**

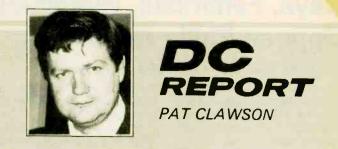
In Florida, where Root and Sonrise founder Ralph Savage face 50 counts of securities violations, a trial set for last month has been

postponed until September to give the pair a chance to mull a plea of fer. In May, former Sonrise President Eugene White pleaded guilty to fraud and racketeering charges in Florida and was sentenced to 12 years in prison.

According to FCC Hearing Branch attorney James Shook, roughly 10 of the 167 Sonrise-formed applications are pending. Virtually all of the others were settled or dismissed. Shook said while approximately five Sonrise groups received construction permits, none has built a station or been granted a license.

Meanwhile, the results of the FCC's investigation into whether (and how) Sonrise's activities may have criminally abused the Commission's licensing process have been sent to the criminal division of the Justice Department. Shook said the report was forwarded two months ago and the Commission has not yet received any feedback on the matter.

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# **Clear Channel Hits** Wichita Interference

lear Channel Communications is running into heavy flack at the FCC from an alliance of local broadcasters over its plans to create an AM-FM-TV combo in Wichita.

In two separate petitions to deny Clear Channel's acquisition of KQAM & KEYN/Wichita, the station owners alleged the San Antonio-based media giant misrepresented the outlets' financial condition in order to win a "distressed station" cross-ownership waiver. Clear Channel already owns KAAS-TV/Salina (Wichita).

While KQAM and KEYN operate under a state court receivership, the petitioners contend the combo hasn't "failed" because it hasn't gone dark or filed bankruptcy proceedings. They also said Clear Channel hasn't provided detailed proof that the stations are financially troubled and otherwise unsalable. Parties to the lead petition include KNSS & KRZZ/Derby (Wichita) and Wichita's KZSN-AM & FM, KRBB, KAKE-TV, and KWCH-TV. A second petition was filed by KFDI-AM & FM.

"My guess is what they're really trying to do is delay it a couple of months. We don't see any substance to it," responded Clear Channel exec Mark Mays. His company has filed a detailed rebuttal with the FCC, citing the "hopeless insolvency of their prior licensee.

### Sex Complaint Leads To License Challenge

BZZ/Pittsburgh has been hit with a competing application and a petition to deny its license renewal that accuses the station of broadcast indecency and sex discrimination.

Allegheny Communications Group Inc. charged that WBZZ owner EZ Communications violated numerous FCC rules, all connected to a character defamation suit over on-air sexual jokes filed by former newswoman Liz Randolph. Allegheny claimed a recent court order sealing settlement papers bars the FCC and others from obtaining "information potentially relevant" to license renewal. It also wants the FCC to investigate whether WBZZ is guilty of news distortion, indecent programming, and sex discrimination involving Randolph.

"If the Commission wants any more information on the Liz Randolph settlement, it will be provided," EZ attorney Rainer Kraus commented. As for the competing application, he said EZ will "take appropriate action when the time comes

Allegheny is headed by DC businessman Herbert Long Jr., who didn't return R&R's phone calls. His attorney, Morton Berfield, said Long is involved in "various service businesses." Long, who's claiming African-American minority preference, previously headed Potomac Broadcasting Corp. That company received \$3.8 million in a 1988 settlement that dismissed license renewal challenges involving RKO's WGMS-AM & FM/ Washington.

### Sillerman: Nude Allegations Great For Biz

obert F.X. Sillerman denied Forbes magazine's sizzling allegation that he hosts nude water volleyball games at his posh New York mansion. But he said the publication's report this week on his complicated financial dealings and flamboyant lifestyle is generating "very positive" comments.

'It may titillate some people; it may excite some people. I've gotten 50 calls today from people who want me to invest in things," he said.

The question is not how well Sillerman plays in the nude, but how well he scores. According to the magazine, he has a golden touch for radio deals that results in financial returns of as much as 40-to-1. But the tycoon complains of "minor" inaccuracies in the report. For instance, he denied Forbes's claim that Legacy Broadcasting's cash flow increased 21% in three years. "Legacy's cash flow grew 25% per year," he sniffed.

Forbes investigative reporter Graham Button suggested another Sillerman story may be in the works. "Unfortunately, there was a lot of good stuff left on the cutting room floor," he said. Among the items was new information on Sillerman's disputes with the Bank of New England and controversial broadcast investor Ellek Seymour.

Other market action this week:

• Priscilla "Patsy" Bullitt Collins and sister Harriet Stimson Bullitt, the two controlling shareholders of King Broadcasting Co., are forming King Radio Co. to acquire and operate KING-AM & FM/Seattle. The company's board will meet in late August to consider their buyout offer. No price has been revealed, but analysts value the combo at approximately \$10 million.

"We first sought out The Research Group because we knew it would give us a very strong competitive edge. We had a tough job to do in Las Vegas with our station

KMZQ-FM, 'Klassy 100.' At the time, there were five A/C stations in the market – now there are two – that tells you something.

Working with The Research Group, our manager, Jim Donahoe, and our group operations director, Jessie

Bullet, put together a plan to take advantage of an opportunity in the market – a plan we pretty much followed to the letter. It's taken us from ninth to first in a year – first in both adults and women, 25 to 54.\*

We see a lot of benefits working with The Research Group at 'Klassy 100.' They're very responsive – always reachable when we need them. They have a great understanding of staying focused in a niche format. And they present the information in a way that you are part of the plan. It's a great partnership."

> Dex Allen General Partner KMZQ-FM, Las Vegas Commonwealth Broadcasting

\*Winter 1990 to Winter 1991 Arbitron. AQH share. M-S, 6A-12M, MSA.

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# **RADIO BUSINESS**

# TRANSACTIONS

# Zimmer Zooms Into St. Louis FM Action

**Big Players On Sidelines As Credit Crunch Continues** 

# Deai Of The Week:

WKKX/Jerseyville, IL-St. Louis, MO PRICE: \$1,856,000 TERMS: Asset sale for cash

BUYER: Zimmer Enterprises, principally owned by Jerry, Don, and James Zimmer. They own WOOZ/Harrisburg, IL; KDBX/Boonville, MO; KZIM & KEZS/Cape Girardeau, MO; and KWOC & KKLR/Poplar Bluff, MO. SELLER: Don Cavaleri, courtappointed receiver of Gateway Radio Partners L.P. The company also owns WJBM/Jerseyville, IL, an AM that's not included in the sale. Cavaleri owns 60% of Empire Broadcasting System Inc., licensee of WCZR/Charleston, WV and WLZT/Miami, WV. FREQUENCY: 104.1 MHz POWER: 50kw at 500 feet FORMAT: Country

**COMMENT:** Plans were announced in February 1991 to sell this station to radio consultant **George Halsted III** (aka **Lee Michaels**) for \$3,176,000, but the deal was never completed.

# California

### KMDY/Thousand Oaks PRICE: \$300,000

**TERMS:** Asset sale for \$270,000 and non-compete agreement for \$30,000; escrow deposit \$50,000 with balance due in cash at closing.

BUYER: BuenaVentura Communications Inc., owned by the Villanueva Living Trust, which is headed by Daniel and Myrna Villanueva of Somis, CA. Daniel Villanueva is partowner of KBRG/Fremont, CA; KLOK/ San Jose; KSRT/Orange, CA; WMDO/ Wheaton, MD; LPTV station W48AW/ Washington; and KSMS-TV/Mon-

PROGRAMMING

terey. He's a former officer of TV group operator Spanish International Communications Corp. SELLER: Comedy Broadcasting Co.,

headed by Ira Barmak. The company also owns KNJO/Thousand Oaks, CA. FREQUENCY: 850 kHz POWER: 500 watts day/250 watts

night FORMAT: Comedy; buyer plans Span-

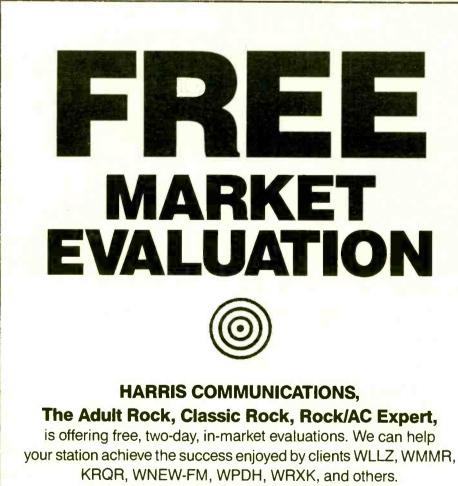
ish format BROKER: Miller & Associates

**COMMENT:** An application is pending with the **FCC** to upgrade power to 50kw day/1kw night.

# Colorado

# KISZ (AM)/Cortez

PRICE: \$147,500 TERMS: Asset sale valued at \$120,000 is payable via five-year promissory note at 12% interest; additional \$27,500 for non-compete



KRQR, WNEW-FM, WPDH, WRXK, and others. To find out more call 215-789-0100. Hurry! This offer is limited and subject to availability. So call NOW!



FULL SERVICE ROCK RADIO CONSULTANTS

# TRANSACTIONS AT A GLANCE

# 1991 Deals To Date:

**\$345,871,643** (Last Year: \$663,310,468)

 
 Total Stations Traded This Year:
 511 (Last Year: 700)

 This Week's Action:
 \$4,033,060 (Last Year: \$21,333,401)

 Total Stations Traded This Week:
 7 (Last Year: 22)

 Deal Of The Week:
 WKKX/Jerseyville, IL-St. Louis, MO \$1,856,000

- KMDY/Thousand Oaks, CA \$300,000
- KISZ (AM)/Cortez, CO \$147,500
- WNBS/Murray, KY \$875,000 • KBJJ/Marshall, MN \$350,000
- WWIT/Canton, NC \$305,000
- KBYG/Big Spring, TX \$199,560

agreement, payable in 50 monthly installments of \$550.

BUYER: Delane Broadcasting Inc., owned by Dr. L.H. Degeneres of Columbia, SC; Lan Degeneres of Dolores, CO; and Bill Beasley of Durango, CO

SELLER: Explorer Communications Inc., owned by James Hoffman and Daniel Kelley, The company also owns KISZ-FM/Cortez, CO.

FREQUENCY: 740 kHz POWER: 250 watts day/1kw night FORMAT: The buyer plans to carry Satellite Music Network's Pure Gold.

Kentucky

# WNBS/Murray

PRICE: \$875,000 TERMS: Asset sale for \$700,000 and five-year non-compete agreement valued at \$500,000. The entire \$1.2 million deal includes the \$325,000 sale of LPTV station W46BE/Murray, KY. The radio station assets are valued at \$150,000, with real estate valued at \$300,000. Escrow deposit is \$60,000; total of \$750,000 in cash is due at closing. The buyer has the option of paying \$300,000 in cash at closing and providing a three-year promissory note for \$400,000 at 10% annual interest, with interest-only payments due quarterly. The non-compete agreement will be paid via five annual \$100,000 cash installments. BUYER: Keith Stubblefield, aka Troy Cory, of Pasadena, CA

SELLER: Murray Broadcasting Co. Inc., owned by Charles Shuffett FREQUENCY: 1340 kHz POWER: 1kw FORMAT: Gold

# Minnesota

# KBJJ/Marshall

PRICE: \$350,000 TERMS: Asset sale for \$300,000 cash. Non-compete agreement valued at \$50,000 is payable in installments over three years. The buyer is also purchasing accounts receivable for 53% of their value at closing. BUYER: Paradis Broadcasting of Marshall Inc., owned by Melvin Paradis of Spicer, MN. He also owns KXRA-AM & FM/Alexandria, MN and is COO of the seller.

SELLER: CD Broadcasting Corporation, headed by Christopher Dahl. CD also owns WWTC/Minneapolis-St. Paul; KKAA & KQA/Aberdeen, SD; KJJQ & KKQQ/Volga, SD; KRRZ & KZPR/Minot, SD; KQHT/Crookston, MN; KKBJ-AM & FM/Bemidji, MN; KLGR-AM & FM/Redwood Falls, MN; KNUI-AM & FM/Redwood Falls, MN; KNUI-AM & FM/Maui, HI; and KRCS & KBHB/Sturgis, SD. FREQUENCY: 107.1 MHz

POWER: 3kw at 242 feet FORMAT: AC

# North Carolina

### WWIT/Canton PRICE: \$305,000

TERMS: Asset sale for forgiveness of indebtedness totaling \$280,000 and

assumption of \$25,000 tax liability BUYER: Greene Communication Co. Inc., owned by Daniel Greene Jr. of Athens, GA

SELLER: Mountain Broadcasting Inc., headed by Gary Ayers FREQUENCY: 970 kHz

POWER: 5kw daytimer

FORMAT: Gold COMMENT: This station was sold for

\$390,000 in 1984.

# Texas

### KBYG/Big Spring PRICE: \$199,560

**TERMS:** Asset sale for \$75,000 cash and promissory note for \$124,560, payable in 60 monthly payments of \$2076

BUYER: Mel Zane Gilbert of Snyder,

SELLER: Drew Ballard of Big Spring, TX. He also owns KEOR & KHKC/Atoka, OK; KTSH/Tishomingo, OK; KRGT/Hutton, TX; and KFLB/Lubbock

FREQUENCY: 1400 kHz POWER: 1kw FORMAT: Country



When it comes to successful marketing, no one can match the giants of the brewing industry. For example, every light beer has the same basic ingredients...so why do millions of consumers choose one over another? Beer marketers already know the answer: *Brand Loyalty*. And, year after year, they continue to prove that it works.

Now, the lessons of brand marketing are available to *radio* through Stratford Research's proprietary B.R.A.N.D.<sup>™</sup> System. Brand Recall Analysis in Diarykeeping builds awareness without resorting to unimaginative, money-wasting product battles that confuse listeners and turn the ratings game into a guessing game.

B.R.A.N.D.<sup>™</sup> blows off the foam and cuts through the clutter of "me-too" radio stations to eliminate product confusion and tap into a unique identity that listeners will remember at ratings time. If your station has a thirst for success, call Lew Dickey, President of Stratford Research, at (419)698-1166, to hear what we can do for you.

# STRATFORD RESEARCH

The Brand Leader.

# **NEWSBREAKERS**

# SBK Ups Two To Sr. Director

Lasher Handles AOR; Mena Takes New Music



Neil Lasher Michael Mena

SBK Records has elevated Neil Lasher from Director to Sr. Director/Album Promotion and Michael Mena from Director/New Music Promotion & Marketing to Sr. Director/New Music. Both are based in New York.

SBK Exec. VP/GM Daniel Glass stated, "It's getting tougher and tougher to break new acts with great new music and messages at album radio. Neil Lasher has broken through and stayed with Jesus Jones and Kingofthehill and proven it is possible. Mike has spearheaded the Jesus Jones and Loud Sugar campaigns and is greatly responsible for their success and the overall success of our alternative department."

SBK/See Page 30 d



**Or-N-More & More** 

EMI duo Or-N-More enlisted the help of rapper Father MC for their first single, "Everyotherday," due in mid-August. Putting the finishing touches on the group's self-titled album are (I-r) the band's Mike More and Orfeh, Father MC, and EMI Sr. VP/staff producer Ron Fair.

# James Now Warner Bros.VP/A&R Heads Jazz & Progressive

Warner Bros. has appointed jazz artist Bob James VP/ A&R, Jazz & Progressive. He'll still record, but will also seek new talent and oversee the daily workings of the department. WB Chairman Mo Ostin commented, "[James's] contributions over the past three decades cannot be overestimated. We're delighted to be tapping his vision and expertise in the A&R arena." WB President Lenny Waronker noted "It's rare when an artist of Bob's caliber can function in an executive capacity. But then, Bob James is a very rare individual."

James added, "It's [as] a working musician that I can best communicate the views of the company to the existing jazz and progressive roster. That, and the chance to JAMES/See Page 30

# WTAR/Norfolk Drops Nostalgia For News/Weather/Sports

WTAR/Norfolk, which ruled the market during AM's heyday, has dropped syndicated Nostalgia for an all-News approach. According to OM Tom Krimsier, WTAR will rely on its existing 10-member news staff for the bulk of its weekday news coverage and will air CNN Headline service at night and during some portions of the weekend.

Norfolk has no other all-News outlet, and Krimsier downplayed comparisons with crosstown News/Talk WNIS. "To make ourselves distinct we've decided to focus on the news and information content and let WNIS be the Talk station. We'll be the news, weather and sports station."

Krimsier said the switch was carried out with a minimum of staff disruption. WTAR's two local announcers are now news anchors, while a talk host chose to leave rather than accept an anchoring post

WTAR has slid 3.2-2.9-2.8 12+ in the last three Arbitrons, and moved 1.9-1.4-2.3 in the corresponding Birch books.

# Mills Now GSM At CR KUFX

Marcie Mills has been named GSM at KUFX/San Jose. She joins the Kool Communications Classic Rocker from Torbet Radio, where she's been an AE for the past year.

"We've finally found just what we were looking for: the best!" exclaimed KUFX GM Ed Krampf. "Marcie's enthusiasm, experience, and drive will be a great asset to the station." Mills begins her new job July 22.

# EXECUTIVE ACTION

# RCA Appoints Gales To VP/Artist Development Position

RCA has hired David Gales as VP/Artist Development. Gales, formerly VP/Product Development & Operations at A&M, will be based in New York. He'll oversee artist development and video promotion, coordinate marketing, and develop marketing plans and career strategies for RCA artists.

Sr. VP/Marketing Randy Goodman cited Gales's "excellent track record" and what he called a "shared philosophy of building the new RCA on a foundation of excellence." Before joining A&M, Gales was Marketing Director at CBS Records.



David Gales

## Scotti Bros. Taps Jones As VP Will Oversee Expansion Of Black Music Division



Scotti Bros. Records, which merged with All American Communications earlier this year, has expanded its Black Music Division and named industry vet Ronnie Jones VP to oversee the department.

"We are building Scotti Bros. Records into a fullscale label with a broad roster of artists," said All American President **Myron Roth**. "Stepping up our involvement in the urban area is an important part of our growth, and we're fortunate to have such an outstanding professional as Ronnie to direct this expansion." Jones has previously been VP/Promotion at **Motown** and **Esquire**.

Ronnie Jones

Scotti Bros. will release a James Brown album later this month.

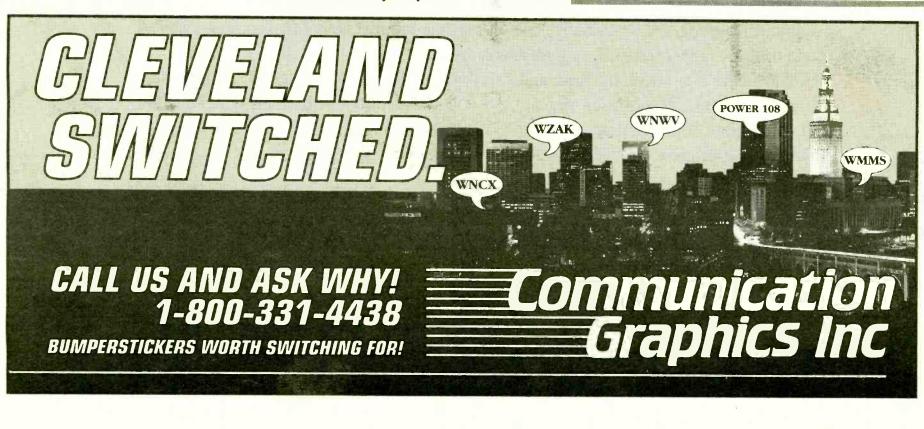
# Cardiac Ups Caviano To Nat'l Promo Dir.

Cardiac Records is boosting National Director/ Special Projects Ray Caviano to National Director/ Promotion. He'll oversee the entire Cardiac promotion staff.

President Cathy Jacobson stated, "Ray is totally committed to promoting, breaking, and establishing new music by new artists in a fresh and innovative way. His track record in promotion and artist development speaks for itself." Caviano, a 20-year music vet, came to Cardiac in January from Micmac Records. He's worked at Warner Bros., Atlantic, London, and TK, and was President of his own RFC Records



Rav Caviano



www.americanradiohistory.com

 Cardiac

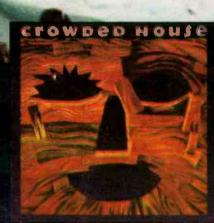
 Special Proje

 Promotion. H

 staff.

Cardiac Ups C

# 



Indulge yourself in "Chocolate Cake." The first cut from WOODFACE. New Rock 3

ON CAPITOL COMPACT DISCS, CASSETIES AND RECORDS

Produced by Mitchell Eroom and Neil Finn Management: Gary Stamler Management/ Grant Thomas Management

# NEWSBREAKERS.

# Radio

.JAY CHRISTIAN has been upped from Station Manager to GM at WPHC & WVRY/Waverly, TN.

• WILLIAM BLAND has joined WRKZ/Hershey, PA as GM.

• TOM WILLIAMS has been tapped as GM at WHMA-AM & FM/Anniston, AL He most recently managed WSYE/ Tupelo, MS.

• STEVE WEST leaves the Director/Operations slot at Metro Traffic to assume a similar post at neighboring KUII/Dallas-Ft. Worth.



Steve West

• BRIAN STRACK has been appointed GSM at WOMG/Columbia, SC. He had served in sales and management positions at crosstown WNOK.

Brian Strack

• DENNIS MARTIN seques from Sr. AE to Local Sales Manager at WQSN & WQLR/Kalamazoo, MI.

# CHRONICLE

### Born To:

Film House Marketing Dir. Nina Rossman, husband Jef-frey, son Ryan Alan, June 28.

KHMX/Houston air talent Larry Morgan, wife Charla, son Alexander Joseph, July 2.

Atlantic VP/Nat'l Album Promo Danny Buch, wife Sue, daughter Hayley Ilana, July 5.

### Marriages:

KLLL/Lubbock MD Jay Richards to Lori Borland, June 29. WUSN/Chicago air talent Nancy Turner to John Crane,

July 6. WKDQ/Evansville, IN MD Dave Westrich to Jennifer Colb. July 6.

Impact Mid-Atlantic Regional Promo rep Trish Merelo to Columbia recording artist Rob Miller (Tommy Conwell & The Young Rumblers), July 6.



Gary Chappell Rob Snyder

• BOB SNYDER is elevated from Sports Marketing Director to the newly created National Sales Manager position at WMAL/Washington.

# Records

• GARY CHAPPELL is named VP/ Sales & Marketing at Real Music. He formerly was VP at Music West Records.

• JEB HART becomes Director/Product Marketing at PolyGram Label Group. Prior to joining he managed Jill Sobule, Other PLG appointments: JAZ-ZY JORDAN and JIM PITULSKI become Associate Director and Manager/Product Marketing, respectively; REBECCA CARROLL is tapped as Marketing Coordinator. Jordan comes from the Director/Urban Promotion post at RCA Records; Pitulski segues from Columbia Records, where he was Manager/Metal Marketing & Promotion: Carroll switches from a similar position at MCA Records. Concurrently, DANIEL JASON is named International Product Manager at PolyGram Holding. He moves from Coordinator/International Product & Catalogue Services.

• JEANINE MERGET is tapped as Merchandising Manager at WEA. She segues from National Product Development Coordinator.





Scotti Bros. hosted a reception at L.A.'s Bel Age Hotel in honor of Electric Light Orchestra Part II, whose new self-titled LP was recently released. Seen at the soiree were (front, I-r) Rockview Promotions' Don Arden and band members Bev Bevan, Pete Haycock and Hugh McDowell; (back, I-r) the band's Neil Lockwood, All American Communications President Myron Roth and CEO Tony Scotti, ELO II's Louis Clark, Scotti Bros. GM Chuck Gullo, and the band's Eric Troyer.



 GINGER GREAGER joins Mercury Records as Manager/Publicity. She previously handled corporate press for Flashframe, a music video production firm.

• TERRY ZELLMER has been promoted from Product Development Manager/Specialty Lines to Director/ Product Development of the same division at Uni Distribution. Replacing him is SUE KELLEY, who formerly served as Music Acquisition Manager at Personics

 LISA ZAMBRANO has joined Victory Music as Director/Artist Development.

• JEFF LEVINE is upped from Manager to Director/Distribution & Traffic at Rhino Records.

# **National** Radio

• UNISTAR will present two threehour specials this month: "The Yes Story" (July 19-21) and "The Great Sounds Of Tony Bennett" (July 26-28); (719) 540-4646.

# PROS ON THE LOOSE

Robyn Bentley - Middays/ Promotions Director WCDX/ Richmond (804) 353-4384 Chuck Boozer — Mornings WMXC/Charlotte (704) 847-

9036 Ron Brandon - PD WGRD/ Grand Rapids (616) 455-9081 Tony Colter (aka Tony C.) — Afternoons/MD WNCX/Cleve-

land (301) 987-0406 Jim Darby - Mornings WGH-FM/Norfolk (804) 431-8826

Paul DeFrancisco - Overnights/swing WKCI/New Haven (203) 628-6944

John Griffin - MD/overnights KZHT/Salt Lake City (801) 268-0782

Laura Kelley — MD/middays WVIC/Lansing (616) 968-4440 John Loscalzo – Nat. Dir./Alternative Promo MCA

Records (818) 505-9745 Bobby Mitchell - Asst. PD/ middays KYRK/Las Vegas (702) 871-8884 Gary Parks — PD WPNT/Chi-

cago (708) 668-6492

Danny Stewart - Afternoons WVIC/Lansing (517) 887-7444 Sky Walker — Nights KKBT/ Los Angeles (818) 776-0903

Mark Wilkins — Swing WVIC/Lansing (517) 655-5311

# Industry

• KURT MISCHE has been appointed Director/Station Development at Irwin Pollack In-Station Sales Training.

• GREG SOWDERS joins Warner/ Chappell Music as Manager/Film & Television Music. He had been a member of the Film & Television Relations staff at BMI Public Relations. Also, DAVID STAMM becomes Manager/ Creative Services. He had served as an A&R rep at Arista Records.

• MARK FRIED has been upped to Sr. Director/Writer & Publisher Relations at BMI Public Relations. Also, CATHY JACKSON is upped to Director of the same division.

# Changes

Charles Thompson joins KUII/Dallas-Ft. Worth as Account Manager. lan Mittler has been appointed AE at

WPCH/Atlanta.

Shilah Morrow is named National Product Development Coordinator at WEA, Concurrently, Dawn Mori moves from Inventory Clerk to In-House Marketing Rep.



Programming Keynoter Quincy Jones Saturday, Sept. 14 12:15-1:15 p.m.

and Slaughter's Blas Elias and Dana Strum.





MARCONI Radio Awards Show and Buffet Dance Party Saturday, Sept. 14 5:30-11:00 p.m.

For information or to register, call (800) 342-2460.





Slaughter's debut, "Stick It To Ya," has gone double platinum. Shown after the rockers' recent Toronto gig are (I-r) band members Mark Slaughter and Tim Kelly, Chrysalis's Vice Chairman/CEO Joe Kiener and President John Sykes,

www.americanradiohistory.com

# The KNACK

# "One Day At A Time" the first single from the Charisma debut album Serious Fun



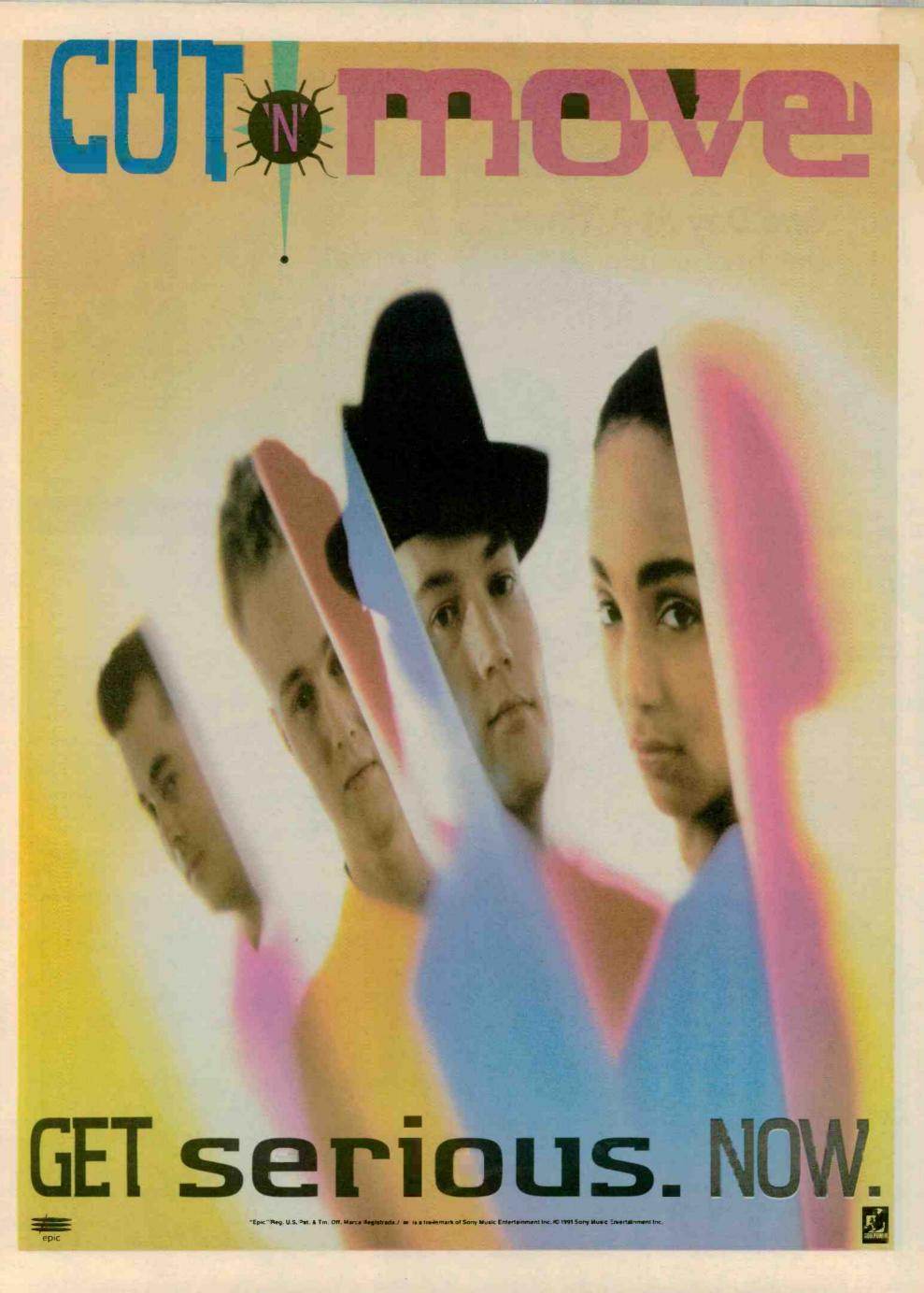
12 An Au

Produced by Don Was

Management: Bud Prager and Mike Renault /E.S.P. Management



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www.americanradiohistory.c

# **Developing A Quality Support Staff**

wing to layoffs brought on by the recent – some would say current – economic climate, more companies are asking lower-level workers to handle more responsibilities.

All companies need to teach their clerical, secretarial, and administrative employees to perform at top-flight levels. Susan Slaughter, President of the Wall Street Services management consulting firm, offers the following suggestions on helping your support staff deal with their growing workloads.

• Open your lines of communication. Ask them to discuss their feelings about the company after it's been trimmed. This can be done either in confidential, one-on-one situations or in a group led by nonmanagement personnel.

Ask your people what they would do to cut costs and be more produc-

# Benefits Of 'Invisible Discipline'

Having discipline means adhering to patterns of behavior which may not be noticeable in the short run, but will prove their worth in time.

A good example of this "invisible discipline," according to International Sports Management Group CEO Mark McCormack, is keeping secrets. Learn not to open your mouth when you're given information and people will realize you're trustworthy.

Another example is loyalty. Nobody will compliment you, but they'll notice it when you're not around.

It also takes discipline to walk away from a bad deal. You won't get public credit for your decision, but you'll know you did the right thing. tive. (Your goal is to involve them in the company's operations and make them realize that they're valuable contributors.)

• Establish the value of their jobs. All too often, support workers don't feel that their work has any effect on the company at all. Increase their responsibility and autonomy and explain how they influence other operations. Also encourage them to ask questions. Taking these steps will encourage your staffers to do better work at a faster pace.

Business

eals On

The Road

he average cost for busi-

ness travelers to eat

three meals a day in New

York City is \$88.17 - nearly

\$40 more than the average

Following are the five most

and least expensive cities for

business dining, with the

average costs for three meals a

MOST EXPENSIVE

LEAST EXPENSIVE

Springfield, MO \$36.45

Cost

\$88.17

\$68.51

\$68.25

\$65.92

\$65 54

Cost

\$36.44

\$36.81

\$36.88

\$37.19

U.S. cost (\$48.59).

day:

City

Boston

Dallas

Chicago

City

Roanoke

magazine

Baton Rouge

Madison, WI

Source: Corporate Travel

Mohile

**New York** 

Washington

• Don't keep them in the dark. It's important to let them know what's going on and how much the jobs they're doing are helping the company meet its goals. People need a vision to know what they're supporting. Knowing more about the company's objectives and strategies spurs commitment.

**OVERVIEW** 

MANAGEMENT

• Draw clear lines of responsibility. In a situation where assistants might be helping more than one department, it's important to define each person's job, especially with tasks that don't come up all the time.

• Get them into the action. It's easier to do this when they're sitting close to their bosses, instead of off in a corner. Keeping workers close to the action also stimulates commitment and hard work.

• Challenge them. An employee who is asked to do more will feel greater motivation and satisfaction. Assign your staffers work you're not sure they can do. Nine times out of 10, they'll surprise you by doing a fine job.

# Radio Grocery Marketing Network Arrives

allas-based Strategic Promotions has formed the "Grocery Marketing Network," consisting of radio stations across the country that seek advertising revenue from local and regional food brokers and manufacturers.

The purpose of the GMN is to assist stations in developing promotional programs that will attract broker and food rep dollars.

There's no charge to join the GMN. Stations must agree to share their grocery marketing activities with other GMN stations, however. For more info, call (214) 871-1016.

# **CFAX Cuts To The Quik**

Station Serves Clients Catchy Promos

hen Canada's spring '91 book arrived, so did the latest marketing promotion from CFAX/Victoria, BC. The Full-Service AC station sent about 500 cans of customized Nestle "Quik" to its local clients as well as various agencies and reps.

The AM outlet has shipped similar promos twice a year for several years, according to VP/PD/OM **Terry Spence**. He said this particular concept was the brainchild of President/GM **Mel Cooper**, who also wrote the mouth-watering copy for the ersatz Quik label.

Spence told **R&R** getting permission to use the products hasn't been a problem. He buys the items from local distributors, gets labels printed, and has the station's promotions staff affix the packaging and send out the goods.



He said about 300 of the promos are delivered locally by taxi and the rest are sent to agencies and reps throughout Canada and the U.S. For more info on the savory scheme, call CFAX at (604) 386-1070.

# DATELINE

• July 11-14 — Upper Midwest Communications Conclave. Radisson Hotel South, Minneapolis.

• July 13-17 - New Music Seminar. Marriott Marquis Hotel, New York City.

• August 3-4 — Dan O'Day's Air Personality Plus+ seminar. Radisson Hotel, Detroit Airport.

●August 22-24 — Talentmasters Morning Show Boot Camp. Hyatt Ravinia, Atlanta.

• September 8-10 --- Burkhart/ Douglas & Associates Client Meetings. Grand Hyatt Union Square, San Francisco.

• September 11-14 — NAB Radio 1991 Convention. Moscone Convention Center, San Francisco. • September 13 — Academy Of Interactive Entertainment Arts & Sciences conference. Executive offices, Los Angeles.

• September 25-28 — RTNDA 46th International Conference & Exhibition. Denver Convention Center.

• October 2 — CMA Awards. Grand Ole Opry, Nashville.

• October 3-5 — Concrete Marketing's Foundations Forum. Los Angeles Airport Marriott.

•October 3-6 — Society of Broadcast Engineers National Convention. Hyatt Regency, Houston.

• October 14-16 — Broadcast Cable Credit Association's 26th Credit and Collection Seminar. Palmer House Hotel, Chicago.

R&R CONVENTION '92 ... JUNE 11-13 IN CENTURY CITY



### 16 . R&R July 12, 1991



# FILMS

### WEEKEND BOX OFFICE JULY 3-7

1 Terminator 2:	\$52.30
Judgment Day (Tri-	Star) *
2 Naked Gun 21/2:	\$11.62
The Smell Of Fear	
(Paramount)	
3 Robin Hood:	\$10.34
Prince Of Thieves	(WB)
4 City Slickers	\$8.20
(Columbia)	
5 Problem Child 2	\$7.64
(Universal) *	
6 The Rocketeer	\$5.28
(Buena Vista)	
7 Dying Young	\$3.17
(Fox)	
8 Backdraft	\$2.81
(Universal)	
9 Soapdish	\$2.36
(Paramount)	
10 Thelma & Louise	\$2.04
(MGM)	
All figures in milli	ons
* First week In releas	se
Note: Figures reflect a five-da	y weekend

COMING ATTRACTIONS: This week's openers include "Boyz N The Hood," co-starring Priority rapper ice Cube. The drama features a Qwest/WB soundtrack with previously unreleased songs by Tevin Campbell (the current single "Just Ask Me To"), ice Cube, Yo-Yo, Compton's Most Wanted, Tony! Toni! Tone!, Monie Love, Kam, 2 Live Crew, Force One Network, and Stanley Clarke, as well as music by Main Source, Hi-Five, Too Short, and Quincy Jones. Also opening this week: "Point Break," starring Patrick

"Point Break," starring Patrick Swayze and Keanu Reeves. The action-thriller's MCA soundtrack includes tunes by Ratt (who perform the single "Nobody Rides For Free"), L.A. Guns, Wire Train, Concrete Blonde, Liquid Jesus, Loudhouse, Shark Island, Public Image Ltd., Westworld, and Sheryl Crow.

# **MUSIC & MOVIES**

Source: Exhibitor Relations Co

CURRENT • ROBIN HOOD: PRINCE OF THIEVES Single: (Everything I Do) I Do It For You/Bryan Adams (A&M/Morgan Creek) • JUNGLE FEVER (Motown) Single: Gotta Have You/Stevie Wonder • DON'T TELL MOM THE BABYSITTER'S DEAD (Giant/WB) Single: Perfect World/Alias Other Featured Artists: Boom Crash Opera, Modern English, Flame NEW JACK CITY (Giant/Reprise) Singles: | Wanna Sex You Up/Color Me Badd For The Love Of Money/Living For The City/Troop/Levert Other Featured Artists: Ice-T, Keith Sweat, Guy • THE FIVE HEARTBEATS (Virgin) Single: Nights Like This/After 7 Other Featured Artists: Dells, Patti LaBelle UPCOMING BOYZ N THE HOOD (Qwest/WB)
 Single: Just Ask Me To/Tevin Campbell Other Featured Artists: Ice Cube, 2 Live Crew, Yo-Yo POINT BREAK (MCA) Single: Nobody Rides For Free/Ratt Other Featured Artists: L.A. Guns, Concrete Blonde, Liquid Jesus BILL & TED'S BOGUS JOURNEY (Interscope/EastWest) Singles: Shout It Out/Slaughter Drinking Again/Neverland The Reaper Bap/Steve Vai Other Featured Artists: Megadeth, Primus, Faith No More

# TELEVISION

# TOP TEN SHOWS

1 Designing Women 2 60 Minutes

- 3 Northern Exposure
- 4 In The Heat Of The Night
- 5 Murphy Brown 6 Family Matters
- 7 Unsolved Mysteries
- 8 Movie (Sunday)
- ("The Town Bully") 9 Full House
- 20/20 (tie)

All show times are EDT/PDT unless otherwise noted; subtract one hour for CDT. Check listings for showings in the Mountain time zone. All listings subject to change.

### Friday, 7/12

• En Vogue, "The Arsenio Hall Show" (syndicated; check local listings for station and air time).

• Billy Idol, the Divinyls, and School Of Fish, "ABC's In Concert '91" (midnight).

### Saturday, 7/13

• Crowded House, "Late Night With David Letterman" (NBC, 12:30am). • Tina Turner, Richard Marx, Rush, and Stevie Ray Vaughan are spotlighted on "Global Jam" (syndicated; check local listings).

Monday, 7/15 • Michael Bolton, "Arsenio Hall."

Tuesday, 7/16 • Wynton Marsalis, "The Tonight Show Starring Johnny Carson" (NBC, 11:30pm).

Wednesday, 7/17 • Emmylou Harris, "David Letterman." • Candy Dulfer, "Arsenio Hall."

Thursday, 7/18 • Riff, "Arsenio Hail." • Gloria Estefan, "Johnny Carson."

# ZINE Seven Madonna Citings!

adonna again proved to be the top draw at our nation's newsstands this week, with a *different* story in at least seven national publications! Behold:

• She lost her latest lover to Liza Minnelli (News Extra).

• A spiritual transformation will cause her to travel the globe and help poverty-stricken children (Sun).

• She offered 800-pound "world's fattest actress" Katy Dierlam a gig as a backup singer/ dancer (Weekly World News).

• She's had two nose jobs (Globe).

• She and **Mickey Rourke** have agreed to co-star in a film and are looking for "the raunchiest script they can find" (*Star*).

• Jose Canseco's former lover confirms the slugger had a romantic affair with the singer (*National Enquirer*).

• She was named as one of 1991's "50 Most Beautiful People In The World" (*People*). Sinead O'Connor, Chynna Phillips, Clint Black, Whitney Houston, Mariah Carey, Vanilla Ice, and Gerardo also made the list.

### **Ink Spottings**

• The real reason **AxI Rose** was two hours late for **Guns N' Roses'** recent NYC show? He and supermodel **Stephanie Seymour** "were busy steaming up the windows" at their room at the Royalton Hotel (*Globe*).

• Donald Trump's fast-fling galpal Carla Bruni once dated Eric Clapton and Mick Jagger (Star). • "I got a million dollars' worth of press for \$2500" — N.W.A. member Eazy-E evaluates his donation to the Republican Party (Entertain-

ment Weekly). • Whitney Houston wants Bobby Brown to sign a prenuptial agree-



**HEAVEN SCENT** — "Christians can be sexy," says Amy Grant, who also tells People her 14-year-old nephew dismissed her original concept for the "Baby, Baby" video shooting it in a roomful of diapered babies — as a "stupid idea."

ment before she sets a wedding date (Star).

• "Celebrity Palm" subject Jonathan Knight of New Kids On The Block is really "quite square" (National Examiner).

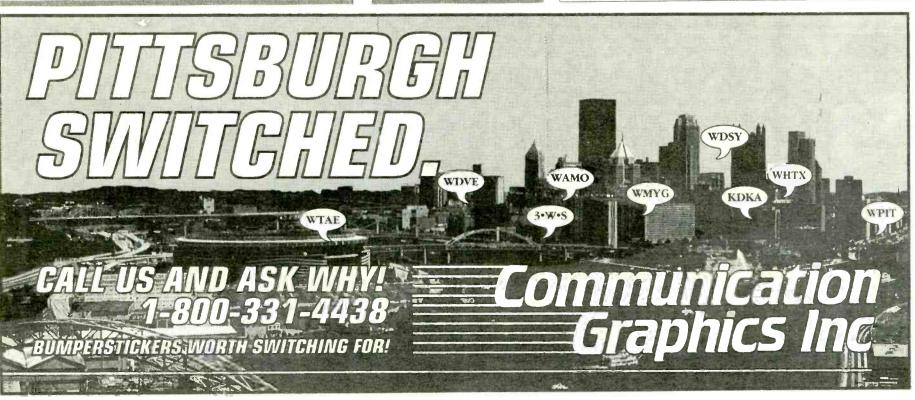
• A Tucson woman says Clint Black secretly fathered her love child one night on the road (Globe).

• Randy Travis and wife/manager Lib Hatcher are planning a child (National Examiner).

### More Elvis Sightings

The cover of the *Weekly World* News heralds a "New Wave Of **Elvis** Sightings," citing sightings by eight different people — including a Texas woman who says the King gave her a Cadillac!

**R&R** doesn't run comic strips, but we do take a comic trip each week through the nation's consumer magazines in search of everything from the subilme to the ridiculous in music news. **R&R** has not verified any of these reports.



www.americanradiohistory.com

Over 400.000 sold Top 3 Tower Austin, Top 7 Tower Sunset, Top 10 Tower Seattle Top 13 Tower Westwood, Sherman Oaks Top 30 Strawberries Top 25 Wherehouse, National "It Ain't Over Til It's Over' has propelled Lenny into the Top 25 with no end in sight." *Chuck Lee/W*herehouse 0

**6 at KIIS,** with a hor report getting respectable requests, call-out and sales. All the elements are there to ve it."

Gwen Roberts/Assistant PD/KUS

No.1 most requested single at KKBT

"I've been convinced. Lenny Knovitz' 'It Ain't Over Til It's Over' is an R&B hit-

our listeners say so."

15 to 10 in R&R, with a bullet Don't let the name bother you because the phones won't." David srael/WSNR

Early, positive R&B response, even in the South

Hearteningly consistent and attractive when makes him distinctive is his exotic blend of soul and psychedelia...Lenny is the emerging master of pop funk." People/May 3, 1991

"a feeling of musical omnipotence and emotional heard in pop is still with Lenny Kravitz on **Mame** *The Rocket/May* 1991

ntinues

Sold-out European tour Over 600,000 albums sold outside the US Japanese shows sold out in one hour

Top 10 single in UK and Holland Gold album in UK, Canada, Holland and Belgium

From the album **Mama Said**. Management: Howard Kaufman & Craig Fruin for HK Management.

Sweden and

Canada, Austria,

© 1991 Virgin Records America, Inc.

on MTV, BET and VH-1

terrestation LESTYLES

# Favorite Activities Of **Today's Single Women**

Listening To Music Is Top At-Home Choice oday's single women are more independent than they are marriage-minded or career-obsessive, according to a re-

cent Mademoiselle study derived from focus groups and a nationwide mail survey. · Listening to music tops the list

of preferred at-home activities with 88%, followed by reading magazines (86%) and reading books (80%).

• Nearly nine in 10 single women (89%) surveyed say shopping is their favorite way to reward themselves; 75% prefer to engage in a favorite pastime.

> 41% Buy Music As A Reward

• When they get that urge to splurge, 41% (47% of 18-24s) choose to buy tapes or CDs. (Among 25-29 and 30-34 single women, the per-

# Cool Mailboxes: Hot Home Food **Delivery** Idea

fter a long day at work, probably the last thing you want to do is trek to the grocery store. Having your food delivered is no option if you're not home to collect the goods and pay the guy.

However, the Howard Marlboro Group retailing consultancy anticipates a day when stores will send people on a regular route - like the postman – delivering individual food orders to private, refrigerated, locked boxes that shut automatically. These orders could be placed by fax, computer, or phone.

Then when you got home, you'd collect your groceries (using a coded plastic key card) and your mail at the same time.

Address City\_

centages dip to a still-healthy 37% and 31%, respectively.) • Other "reward" purchases in-

clude clothing (68%), cosmetics or perfume (44%), jewelry (33%), lingerie (32%), and flowers (14%).

### Ladies' Nights

• Most single women (81%) say part of their personal lives includes participation in fitness/exercise activities.

• Their top five social activities are dinner out at a restaurant (89%), partying with friends (75%), going to a movie (73%), and going to a club/lounge/bar and entertaining friends at home with dinner (each 51%).

### Work & The Future

• Although 72% of the respondents say they're proud of their ability to earn their own living, 58% say they're not willing to give up their personal lives for work.

· And don't assume newlyweds are the only ones who buy furniture, china, or linens - 64% of those surveyed say it's silly to wait until you're married to purchase such items.

# Household Sizes Are Changing he following chart illustrates the changing na-

ture of America's households with regard to their population size over the past two decades Household size 1970 1990 1 person 17% 25%

•	poroon	11/0	2070	
2	persons	29%	32%	
3	persons	17%	17%	
4	persons	16%	15%	
5	+ persons	21%	10%	
	Source.	U.S. Census	s Bureau	

# RADIO BOARD GAME

**OVERVIEW** 

Listeners Race To Solve **Riddles In 'Tribond'** 

hat do Florida, a piano, and a jailer have in common? If you know the answer, you'd do well at "Tribond" - a board game that's already being played on more than 30 radio stations around the U.S.

Developed by three college roommates, Tribond is an interactive game in which players (or teams) try to guess the common bond among three items. Radio stations interested in playing the game on-air also may want to set up cross-marketing partnerships with local retailers.

The game, which was introduced last year, is being marketed by the inventors' own firm

# COOK IN A CAN

# TRI

The Uproarious Game of Connecting Clues!

- Big Fun A Go Go. Suggested retail price: \$30-\$35. For more info, call one of the company's principals at (813) 921-1352, (609) 429-2415, or (607) 844-8462. (By the way, the answer to the question above is ... they all have keys.)

# **Vending Machines** Offer Faster Food

magine . . . hot pizza in 60 seconds. Impossible, you say? Not with today's technology. Several companies are working on vending machines that deliver pizza, french fries, and chicken in seconds

**Edgewater Foods International** is setting up its Presto Pizzeria machine in a Boston hospital. For \$2.50, the device will slide you a hot 7-inch pizza (cheese or pepperoni) in one minute. Cafe Quick Enterprises has developed a multipurpose machine that sells french fries, pizza, and chicken; and Ore-Ida is working on a french fry machine.

Prize Frize also has been developing a fry machine over the past few years (see R&R 7/18/86), beginning with an oil-cooking frenchfry model. The new and improved version fries a potato-based dough and then cuts it into strips.

### **Taste Challenge**

The biggest problem with the machines so far is taste. Those with built-in microwaves produced tasteless and brittle foods, while stoves yielded soggy and greasy fare.

To overcome this obstacle, Cafe Quick thaws the interior of pizza, fries, or chicken with a microwave and then blasts it with hot air all in about 60 seconds. Ore-Ida's machine uses hot air and takes only 40 seconds.

# Bedroom **Behavior** Surveyed

merican men change their sheets five times in an average month. According to a recent survey commissioned by Domestication Mail Order Catalogues, this is actually more often than their female counterparts.

The survey also found that the majority (37%) of Americans sleep in queen-size beds, and that the majority (46%) of women prefer bed coverings in floral patterns.

Furthermore, the survey discovered that 31% of U.S. women sleep in rooms with blue walls, and that 34% of men sleep in white-walled bedrooms.

However, American women were found to spend more time reading for pleasure or talking on the phone in their bedrooms than men.

# 75% Of U.S. **Own Athletic** Footwear

**T**rying to find a good promo-

tional tie-in for the summer months? Think shoes .... athletic shoes. According to a Roper report, more than three quarters of Americans currently own a pair of running or tennis shoes and women are just as likely to wear them as men (47% of women vs. 48% of men).

About nine in 10 Americans under 44 own a pair of athletic shoes, while three-quarters in the 45-59 age range do and only half of those over 60 have a pair.

The 18-29 generation is more likely (four in 10) to wear them on a regular basis, and one-third of baby boomers wear them on a typical day. Only one-quarter of 45-59year-olds and 15% of folks 60+ wear sport shoes regularly.

# **Free Trial Offer** Buy Two Months, Get One Free TM Century's Hits-of-the-Week CDs

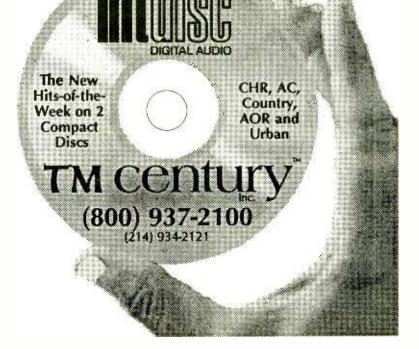
Save time, save money and improve your music! Get TM Century's<sup>™</sup> HitDiscs<sup>™</sup> with all the hits and new songs for CHR, AC, Country, AOR and Urban weekly before they're hits. We're so sure you'll find HitDiscs<sup>™</sup> indispensible that no contract is required! 1,750 stations using Hits-of-the-Week and GoldDisc<sup>™</sup> oldies can't be wrong. Mail this coupon to TM Century, 14444 Beltwood Parkway, Dallas, Texas 75244, or FAX toll-free: (800) 749-2121. We want to get a month of HitDiscs™ free (new clients only: pay two months, get third month free). Send HitDiscs™ until further notice via [ ] Federal Express next afternoon delivery at \$200 per month, or [ ] Priority Mail at \$160 per month. I enclose a [ ] check, or charge my [ ] Visa [ ] MasterCard for the first and last months. We agree to give 30 days written notice if we ever decide to cancel our HitDisc<sup>™</sup> service. [ ] Send info only. Signed\_ Title Name on Credit Card\_ Credit Card #\_\_\_ Expires Phone\_ Station

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State\_

Zip

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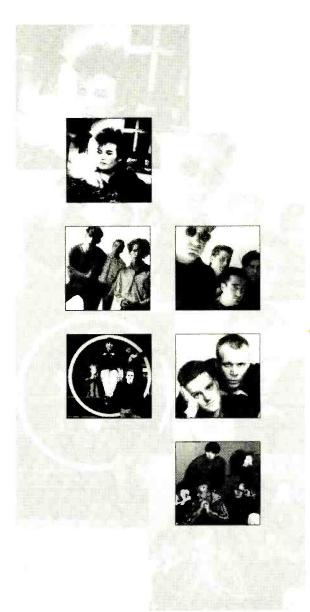
# Two Great "New Rock" Shows From Westwood One

# IN CONCERT: NEW ROCK

is the only show that features live concerts from modern rock artists, recorded throughout the U.S. and U.K. The IN CONCERT: NEW ROCK lineup has included Midnight Oil, Erasure, The Cure, The Jesus and Mary Chain, Depeche Mode, Happy Mondays, R.E.M., New Order, and EMF.

**ON THE EDGE** brings you special in-studio recordings done exclusively for Westwood One, along with revealing stories told by today's most cutting-edge musicians... Jane's Addiction, Chris Isaak, Ride, The Charlatans U.K., Fishbone, and Hoodoo Gurus.

For information on these or any other Westwood One shows or specials, contact your Westwood One representative today. In Los Angeles call 213-840-4000, or fax to 213-204-4375. In Canada call S.B.S. at 416-597-8529.



# WESTWOOD ONE RADIO NETWORKS

# In Every Dream Home A Fax Machine

**B** y 2010, home fax machines may be as common as home answering machines, according to a recent forecast by Austin, TX-based Technology Futures Inc.

The initial boom in home fax machines will begin with the at-home office crowd. TFT predicts that half of America's home offices will have fax machines by 1995, and that 95% – an estimated 40 million home offices – will have them by the year 2000.

The report also predicts sales of fax machines to homes without offices will begin to increase in about four years, and that by 2000 there

### may be 20 million fax machines in homes that are being used exclusively for personal correspondence.

Annual sales of home fax machines are expected to peak in the late '90s at somewhere between 7 million and 9 million units. However, if people *don't* buy fax machines solely to communicate with friends and family, annual sales might peak at 5 million in 1995.

**OVERVIEW** 

TECHNOLOG

# Turning Mounds Of Data Into The Sounds Of Music

O ne day you may be able to listen to music generated by utterly irrelevant data stored in your computer. This heady concept is the byproduct of research conducted by the University of Illinois, which is using computer-generated images to visualize the immense amount of data generated by supercomputer simulations.

The university's supercomputing center visualization specialist Alan **Craig** now is working on using sound to represent and analyze these mounds of data.

Using special computer hardware and software, Craig produces sounds ranging from traditional musical notes to knocks and bells. These sounds are then synchronized frame-by-frame on videotape with the corresponding computergenerated visuals.

Craig already has added sound to existing visualizations of Los Angeles smog, the role of a fire in Yellowstone National Park, and human blood flow.

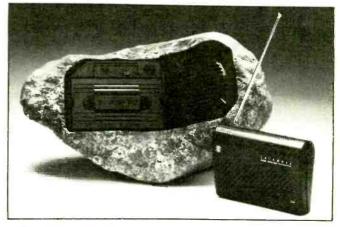
# Stamp-Sized Video Camera Developed

Researchers at Scotland's Edinburgh University have created a video camera about the size of a postage stamp that can be made for less than \$50. The camera integrates an image sensor with other camera electronics and a tiny lens onto a single silicon chip.

Reportedly 100 times less costly to manufacture than similar devices, this new technology paves the way for inexpensive video telephones, advanced security systems, medical imaging, machine vision, robotics, and video toys.

# ROCK OUT!

# Wireless Speakers For The Great Outdoors



S peakers camouflaged as rocks soon may be rollin' into your neighborhood now that Van Nuys, CA-based **Datawave** has introduced a wireless rock speaker (the "WRS-10") designed specifically for outdoor use.

Working in tandem with the company's wireless transmitter (the "WS-7"), the ersatz rock (pictured) can pick up sound from radios, turntables, CD players, cassette decks, TVs, etc. Capable of running for up to 100 hours on four "D" batteries, the WRS-10 can transmit within a 150-foot radius of the sound source or transmitter.

Made from reinforced fiberglass, the weatherproof wireless speakers also can be combined with additional rock speakers ("RS-10s) for surround sound effects.

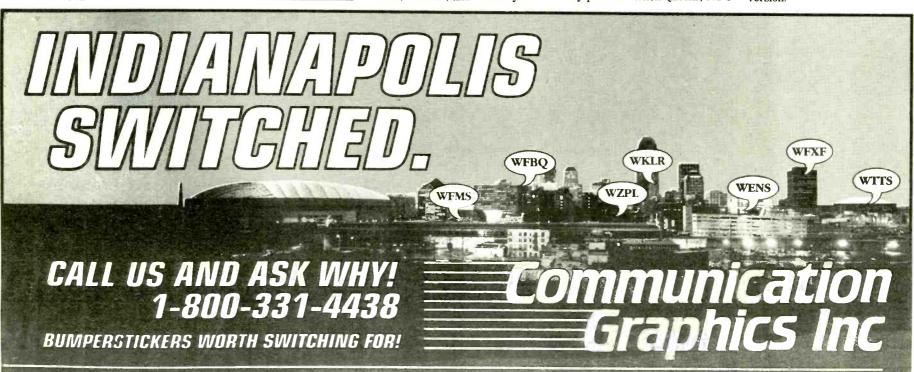
The ability to customize the item also affords you the rare opportunity of seeing your station's call letters set in stone. Suggested retail price: less than \$200. Phone the firm at (818) 908-9283 for more info.

# 'Electronic Bullets' May Blow Illegal Cable Boxes Away

I f you're getting premium cable channels by less-than-honorable methods, your time may be running out. By the end of the year, about 25 cable companies throughout the U.S. are expected to fire "electronic bullets" through their systems, disabling unauthorized cable boxes.

The bullet is a software program that blows out the illegal chips in the cable box that make such piracy possible. When Queens, NY's American Cablevision shot a bullet through its system recently, 317 people were charged with cable piracy when they turned over their boxes to the company for repair.

The Hatboro, PA division of General Instrument Corp., which makes the cable boxes, has been besieged with requests for the new zapping software. Meanwhile, GI's archrival, Scientific-Atlanta Inc., reportedly is working on its own version.



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# BRIGHT IDEA Headphones Change Colors In The Sunlight



In the second se

The 'phones — which can be customized with your station's logo or call letters — are compatible with all portable stereo, cassette, and CD players.

The lightweight (1.5-ounce) devices have a frequency response of 20-20,000 Hz and a distortion level of less than 1.5%. Price: \$9.99. Call.(414) 964-5000 for more info.

# OUT ON A LIMBAUGH

# Catching The Rush: Talk Star Talks Turkey

Since his August 1989 syndication debut, EFM Media talk host Rush Limbaugh has been on a Rocketeer-like ride toward the radio stratosphere.

With 371 affiliates and a weekly cume of 7.1 million, the former Top 40 jock and staunch political conservative is the nation's most-listened-to Talk personality and radio's hottest property.

**R&R** News/ alk Editor **Randall Bioomquist** recently caught up with New York-based Limbaugh in Seattle, where he'd just delivered a keynote speech at the **National Association of Radio Talk Show Hosts'** recent annual convention.

**R&R:** What made you king of the Talk hill? Can you explain it?

RL: The reason people listen to my show is that it's fun. People turn on the radio for three things: to be entertained, to be entertained, and to be entertained. Now entertainment can comprise a lot of things. News can be entertaining.

My attitude when I go into the studio is that my first obligation is to the vagaries of this business, to get ratings. I go into the studio to attract and hold - with entertainment - the largest possible audience for as long as possible, so my little company can charge confiscatory rates. a portion of which goes into my pocket.

A turning point in my career came when I realized that the sole purpose for all of us in radio is to

# People turn on the radio for three things: to be entertained, to be entertained, and to

be entertained.

66

sell advertising. I used to think radio was for me to become a star and get my ego thrills. I wasn't listener-oriented, I was me-oriented. As I got a little older I realized the key to my success was making the audience *want* to listen to me.

R&R: So entertainment takes precedence over any ideological message?

RL: There are people who think I'm dangerous because people

might be motivated to action by what I say. But I'm the one guy who's *not* an activist. I'm not out there cutting up credit cards or telling people to mail in teabags.

If I wanted to make more Republicans or conservatives, or shape policy, I'd run for office or work for a think tank. I don't wake up in the morning and say, "Oh, boy! The liberals really screwed up this time, we're going to convert a lot of people today!" I say, "Oh, boy!

The sole purpose for us in radio is to sell advertising. I used to think radio was for me to become a star and get my ego thrills. I wasn't listeneroriented, I was meoriented.

The liberals really screwed up, we're going to have *fun* today!"

**R&R:** In your speech, you also mentioned the importance of being true to yourself.

**RL**: My approach to how Talk should be done hasn't changed in 17 years, but **KFBK/Sacramento** was the first place where I was granted the freedom to actually use that approach.

When I got that freedom, the responsibility hit me. You can't blame a lack of success on the record rotation or the spot load – it's all on you. That responsibility perks you up and puts you more in touch with what you have to do to succeed.

That freedom – combined with the self-confidence to be yourself – is [extremely important].

R&R: But how do you fend off a PD who's trying to cramp your style?

RL: You get numbers.

[To do that] you have to push the outside of the envelope. You have to get fired five times; you have to lose a couple of accounts because of your controversial nature in order to find out how far you're willing to go.

You don't tell the boss to go to hell, but you can't whimper around assuming everyone above you knows what they're doing. The most successful people in any industry have often been called renegades or mavericks.

But you have to get the numbers.

R&R: If you can't trust management to judge your show, where do you get your feedback from?

RR INTERVIEW

**RL**: A baseball player knows he's screwed up if he strikes out in the ninth inning with the bases loaded. He doesn't have to be told the fans are going away unhappy.

I go over every show to see if there's anything that may have disappointed a large part of the audience. But I do that in my own mind. I don't ask anybody and I don't listen to anyone [who has a comment about the show]. I've got so many people telling me how to do this show that I'd go nuts if I listened.

The thing that has worked best for me since my success track began is relying on myself. Most of my career, people were telling me how not to do things, explaining why I wasn't going to succeed. I don't think there's anybody in my past to whom I now want to say, "Thank you, thank you." Most of them are surprised as hell at my success.

I am the ultimate case of self-reliance.

R&R: You also advised your colleagues to remember the power of "illustrating the message." Explain that concept.

RL: Anyone can tell you what they think; illustrating your point is much more persuasive. The "caller abortion" [a carefully crafted bit in which an "unwanted caller" is "terminated" with vacuum cleaner sound effects] was an illustration of how I feel on that issue.

# 

You have to get fired five times, lose a couple of accounts because of your controversial nature in order to find out how far you're willing to go ... You can't whimper around assuming everyone above you knows what they're doing.

# 

The shit that hit the fan over that feature was unlike anything I've ever done. I cancelled it after three weeks. But I think the reason it worked is because it hit the nail so squarely on the head.

R&R: Any advice for Talk PDs?

RL: Rather than stifling hosts by making them afraid to cross the line, encourage them to take chances. If they cross the line, so what? You can always bring them back.

**33** 

# You can't blame a lack of success on the record rotation or the spot load it's all on you.

R&R: Since we've established that you are the ultimate authority on your show, do you sense any sort of burnout after nearly three years? RL: No.

R&R: How long do you think the show will last?

RL: My goal is to make it last as long as I want it to last. I don't want to have to be told it's over. I don't want to be walking around in a fog.

R&R: A couple of major market stations that carry your program have expressed concern that you've hit a plateau a little below the numbers they'd like to see. Any reaction?

RL: Without knowing who they are it would be foolish to comment. I don't know how well the rest of their stations are doing. I don't know if they're promoting the show properly. They may not even be using the show right.

They may have a bunch of hosts beating me up, saying I suck. This whole idea of contrived rivalry is the epitome of fraud, especially when I don't know the [hosts] involved and can't participate in it.

If these PDs have a problem, tell them to call me instead of you. I am totally accessible. Those two guys who are unhappy with my performance – cancel us. I'm sure there are stations in the market who would love to have us and do it right.

R&R: You've become an integral part of many stations' programming, and some PDs have expressed worry about your health. Is that a legitimate concern?

**RL:** Cholesterol 160, blood pressure normal. EKG flawless – the doctors are amazed. I think the stuff is hereditary. However, for a variety of reasons, I am desirous of losing weight. I'm as conscious of it as [the affiliates] are.

**R&R:** You have called newsbased News/Talk KIRO/Seattle the most boring radio station in America. If that's true, how do you



explain its years of dominance in this market?

RL: Primarily because they've been winning for so long – they're entrenched. I don't know what their demographics are, but it's probably like WOR/New York. It wins, but nobody wants to work there – they have 72-year-old people on the air.

I'm the beginning of a new cycle in Talk. The old rules that have governed the format are subject to change - I don't think it's automatic they will change, but they

# I'm the beginning of a new cycle in Talk. The old rules that have governed the format are subject to change.

are subject to change. The way I do my show will work here [in Seattle]. Whether it will beat KING (AM)/Seattle or KIRO is another thing. One personality does not a station make – it's the other way around.

\* ... \* Towns & A 27 . <mark>99</mark>

There's nothing wrong with the philosophy of information and newsmaker Talk, but I can tell you right now that I don't want to work in that kind of format. I want to be the reason people are listening, and I'm out to prove that approach can work as well.

I can't give you call letters. but No. 1 stations in the Top 10 markets are now calling and want my show. If I keep the show the way it is. we're going to be on these No. 1 stations. It's a slow, evolutionary thing.



Featuring Loletta Holloway

# "Good Vibrations"

# Most Added CHR! Now On 42 Reporting Stations

42/27

WZOU add 28 HOT97 add WEGX add 28 WIOQ add PWR99 add 29 Hot KTFM add WDFX add KIIS add FM102 add 28 Q106 add WAEB add WVSR add WMXP add 20 Hot WRCK add B93 add 30 WCKZ add WNOK add

WRHT add 39 HOT95 add CK105 add 38 KKSS add KYRK add KCAQ add WZKX add WBPR add WFHT add KG95 add WPGC deb 26 **KEGL** deb 31 KGGI deb 28 WXKS 25-21 **PRO-FM 34-28** WQGN 26-16 Hot **KLUC 30-23** 

Produced by Donnie Wahlberg for Donnie D Productions Co-Produced by Marky Mark and Leo Okeke Management: Mary Alford







# NY, L.A. Mornings By The Numbers

ccording to the spring '91 Arbitron, Scott Shannon's arrival at Mojo Radio/NY has yet to make a difference in the station's morning numbers: Mojo mornings were flat at 2.1. Big Apple N/T WINS (9.0-8.3) and Classic Rock WXRK with Howard Stern (5.9-6.2) still dominate AM drive. The top contemporary music stations in mornings: Urban WRKS (5.6-4.3), followed by CHR Z100 (4.1-3.8).

Way out west, KLOS/L.A. morning men Mark & Brian rebounded 6.3-7.5, which is two full shares better than second-place music station KOST (4.6-5.2). KIIS-AM & FM's Rick Dees moved 4.5-5.1; rival KPWR morning mouth Jay Thomas slipped 3.4-3.1. The Kevin & Bean fake murder furor may have helped boost the KROQ duo's share 2.4-2.7 — their best 12+ to date. And ... Pirate Radio's morning share tumbled 2.6-1.4, a rockin' 24th in the market.



All 2200 **ABC Radio Network** affiliates will switch over to the network's new Spectrum Efficient Digital Audio Technology (SEDAT)

# Rumors

• Is KDWB/Minneapolis morning man Steve Cochran a free agent? ST hears his contract expired this week, but PD Mark Bolke claims that's not the case, adding, "We're still in contract negotiations." If Cochran is working without a deal, how long will that go on? Is Hot 94.7/Chicago interested?

• Could KC101/New Haven soon have its first morning opening in a decade?

 Is exiting WGRD/Grand Rapids PD Ron Brandon about to become GM or PD at a new crosstown CHR owned by Detroit-based Patten Advertising Prez Tom Beauvas?

• is KZHT (Hot 94.9)/SLC about to lease Gold KRPN/Ogden, UT's signal to improve its market coverage?

• Will former WKQB/Charleston, SC PD Roger Gaither nail down the PD gig at crosstown WSSX?

• Is WWKB & WKSE/Buffalo LSM AI Green about to become GSM?

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**FEATS DON'T FAIL ME NOW** — Among the highlights of KIIS/L.A.'s Fourth of July festivities at the Rose Bowl was the above-pictured trapeze stunt, performed by evening personality Hollywood Hamilton (I) — with a little help from a professional acrobat — from the death-defying height of 150 feet!

system July 29. The new configuration will triple ABC's channel capacity from 19 to 57 and allow for digital-quality sound.

Soon after, about 1000 **CBS Radio Network** stations will do the same — CBS is a SEDAT partner — expanding the net's channel capacity from six to 11 in the process.

Arista has rehired EMI Sr. VP/A&R Black Music Gerry Griffith as Sr. VP/Black Music. In his newly created position, Griffith will oversee A&R and promotion, reporting to label Prez Clive Davis. Griffith's hiring comes in the wake of VP/Black Music Connie Johnson's exit last week.

ST hears that **Power 99/Atlanta** PD/ morning man **Rick Stacy** definitely has pulled himself out of the running for the PD chair at **EZ** CHR **WIOQ/Philly. KSOL/SF** PD **Bob Mitchell** also will stay put.

As far as **Z100/NY** midday dude **Shadow Steele** is concerned — turns out the contract he recently signed was another short-term deal — he was spotted in Philly breakin' bread 'n' discussin' dough with the EZ honchos on Tuesday (7/9).

Ah, but there are still other names in the Continued on Page 24

 PROBLEM SOLVING TAKES TIME...

 Our Associates work with no more than twelve clients. This limited list policy gives them the TIME to help you win! TOTAL SERVICE, PROVEN RESULTS!

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# FASTEN YOUR SEAT BELT.

MILLE MILLE

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The First Single And Video Additional Post-Production and Mix by

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SHE'S GONNA DRIVE YOU WILD+

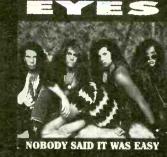


ACM MANAGEMENT CO. TONY MELANDT

Produced by Freddie Richmond, Jr. Additional Co-Production by Matt Dike Additional Co-Production by David Bianco \*For Mastermix Productions Ltd. ©1991 The David Geffen Company

# STREET TALK

"Nobody Said It Was Easy" A Rock-Mainstream ACTIVE Smash!!!



# WPRO add!!! Z-99 25-19 Hot (After only 2 weeks)!!! WOVV add "A smash no doubt ---Top Ten phones.' - Dave Denver

WCIL add

KKXL add **KGOT** add KTMT add WRQK add **KTUX deb 35 KISR deb 37** KSMB deb 29 **KBOZ** on

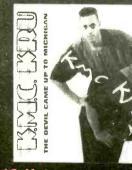
# Heavy 16-34 Females

Big Phones • Quick Reaction

RECORDS

**NEED AN ABSOLUTE BLOW-OUT?** ALL DAY-PARTS -- ALL DEMOS -- TRY "The Devil Came Up

To Michigan" by KMC KRU



# WFHT 24-12 Hot

# "#1 Most Requested Song in All Day-Parts" - Rick Austin KKXX Top 3 Phones - All Demos

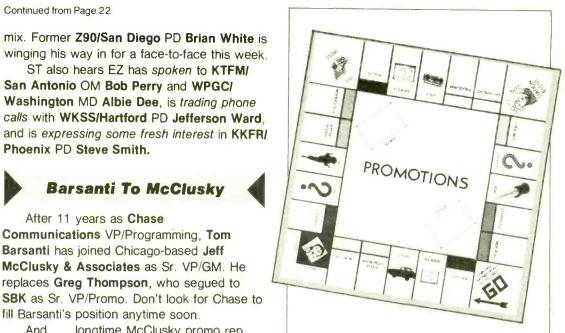
"K.M.C. takes a classic (#3 Billboard pop chart 1979 million seller) and flips the tracks." - Wild Bill Cherry

# WFMF Add

"Added it - instant reaction - hotter than the De-Bulls" - Hollywood Harrison

# WRHT Add 27

#1 phones after 2 days - expect it to be #1 in a few days and stay there" - Johnny Dieve



GAME EFFORT — Behold just one part of the unusual self-promotion package created by ex-WRQX/ Washington Promotion Coordinator Dave Redemann. The three-step process begins with Redemann's pro-spective employer receiving a small white box containing the "Monopoly"-style playing board (pictured), four different colored plastic playing pieces, and several \$1000 bills bearing the job-seeker's likeness

Several days later, the decision-maker receives an envelope resembling an oversize "Chance" card --cover letter, resume, and photo enclosed. A followup phone call and a courtesy postcard complete the imaginative proposal.

• KKBT/L.A. night jock Sky Walker has been laid off, owing to a change in the direction of the music at night. All other airshifts have been lengthened to cover his departure.

Continued from Page 22

Phoenix PD Steve Smith.

After 11 years as Chase

fill Barsanti's position anytime soon.

GM duties, is upped to Sr. VP/Promo,

Communications VP/Programming, Tom Barsanti has joined Chicago-based Jeff

McClusky & Associates as Sr. VP/GM. He

replaces Greg Thompson, who segued to

And ... longtime McClusky promo rep

Scott Burton, who had been handling interim

Early names in the race for the KOY-

FM/Phoenix PD chair include B104/Baltimore

PD Todd Fisher, WVIC/Lansing PD Kevin

Robinson, and ex-Hot 99.9/Allentown PD Clarke Ingram. All of these folks are alumni of

the station or market.

**Rumbles** 

ST also hears EZ has spoken to KTFM/ San Antonio OM Bob Perry and WPGC/

Washington MD Albie Dee, is trading phone

**Barsanti To McClusky** 

· Longtime WLUP (AM)/Chicago midday man Bob Stroud inks a new three-year deal

· Jonathan Little has been named VP/GM and Fletcher Keyes becomes PD/afternoon driver at Rock AC WMMM (Triple M)/Madison. The station kicked off as scheduled on July 4.

• Changes at WRKZ/Hershey, PA, where Bill Bland — former owner of WFMM & WNCC/Barnesboro, PA and erstwhile Heftel/Mainland Radio Prez - has been named GM. Evening talent Tracy Travis leaves the airwaves to become Promotion Dir., and Kelly Morgan segues from WLAN/Lancaster, PA for nights under the nom de air Angel.

• WVRK/Columbus, GA PD Blake Watson fills the PD opening at WIMZ/Knoxville.

• WILD/Boston afternooner Earl Boston nabs the PD gig at Urban WUJM/Charleston, SC, replacing Don "Early" Allen, who exited in April.

• KFMQ/Lincoln names Peter Tanz GM and Randy Raley PD. They replace Roger Gelder and Colin Flynn, respectively.

• KLYV/Dubuque, IA PD Jeff Davis locks up the PD post at WKEE/Huntington, WV.

• Longtime WBLI/Long Island morning man Rick Sommers is moonlighting on the weekends at Country WYNY/NY under the norm de air R.J.

• XL93-FM/Grand Forks, ND has upped MD Rick Acker to interim PD in the wake of Mykel McKirdy's exit to do promo for JRS Records.

• N/T KTAR/Phoenix ups news anchor Jeff Scott to News Supervisor

 KZHT/SLC MD/overnights John Griffin exits: he's replaced by Brent O'Brien from KFTZ/Idaho Falls.

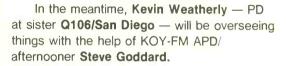
• Irma Molina becomes Promotion Coordinator at KKBT/L.A.. She was formerly Program Coordinator at crosstown KRTH.

· David Lowe exits the MD slot at KPOI/Honolu-Iu. PD BIII Mims is now handling music duties.

• Ex-WQKI/Detroit night personality Pete McRae lands a parttime/swing slot at crosstown WDFX

· Rocky Mountain AOR vet Paul Cavanagh joins **McKeon Music Marketing** 

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Emmis honchos have been holding highlevel meetings in L.A. over the future of Dance CHR Power 106. Despite what you may have heard, don't expect any radical changes in format or staff



KBER/SLC morning men Ron Harrison and Greg Thomas are in hot water with the local police following an on-air phone prank.

According to a police report, the duo called a 16-year-old girl Friday (7/5) at the request of one of the girl's friends, and told her they were investigating a case of vandalism, had found her fingerprints on the vandalized vehicle, and were going to arrest her

"They really had her panicked," said Sgt. Don Bell. "They were telling her they were going to put her in jail if she didn't tell them who she did the vandalism with."

Police said they will seek misdemeanor charges against Harrison and Thomas for impersonating police officers, adding that the call was broadcast without the girl's permission. Bell said he's already contacted the FCC about the matter.

However, KBER PD John Demick said the jocks never specifically identified themselves as police officers, and did get her permission to air the tape. (The tape was subsequently erased.)





# The first single and video - "Say It With Love."

A national tour sponsored by Alberto V05 starts in July and runs through October.

# On over 100 AOR stations. AOR DOUBLE BREAKER! TRACK 2 ALBUM 2 On over 40 AC stations.

Produced by Tony Visconti, Christopher Neil, and Alan Tarney. Management: Tom Hulett







		JULY	
Sat	27	Pittsburgh, PA	
Sun	28	Atlantic City, NJ	
Mon	29	Boston, MA	
Wed	31	Holmdel, NJ	
		AUGUST	
Thu	1	Saratoga, NY	
Fri	2	Philadelphia, PA	
Sat	3	New York, NY	
Mon	5	Milwaukee, Wl	
Tue	6	Cleveland, OH	
Thu	8	Detroit, MI	
Fri	9	Chicago, IL	
Sat	10	Columbus, OH	
Sun	11	Indianapolis, IN	
Tue	13	Cincinnati, OH	
Wed	14	Buffalo, NY	
Thu	15	Bristol, CT	
Fri	16	Rochester, NY	

Sat 17 Toronto, ONT

n	19	Washington, D.C.
e	20	Richmond, VA
e d	21	Raleigh, NC
u	22	Charlotte, NC
i	23	Atlanta, GA
t	24	Orlando, FL
n	25	Tampa, FL
n	27	Houston, TX
e d	28	Dallas, TX
u	29	St. Louis, MO
t	31	Denver, CO
	S	EPTEMBER
n	1	Salt Lake City, UT
n	2	Las Vegas, NV

Sun	1	Salt Lake City, UT
Mon	2	Las Vegas, NV
Ned	4	Reno, NV
Thu	5	Concord, CA
Fri	6	Irvine, CA
Sat	7	Phoenix, AZ
Sun	8	Los Angeles, CA
Non	9	Los Angeles, CA

HAPPY

1 HINS

SOPLE

# You can't say it without smiling.

The new single from

R.E.M.

"Shiny Happy People"

From the No.1, double platinum album <u>Out Of Time</u> Produced by Scott Litt & R.E.M.

# STREET TALK®

### Continued from Page 24

MCA Prez Richard Palmese punched up the ST "fun-fone" to explain that while Nat'l Dir./Alternative Promo John Loscalzo *is* exiting — along with MCA's New Rock college interns — the label has "no intention" of folding the department. The department *is* being restructured, with the label lookin' to hire a new VP/Alternative Promo and four new regional promo reps.

Meanwhile, 14 MCA support staffers exited last week owing to job redundancies created by **Uni Distribution**, which staffed up in the first quarter of this year to accommodate the **Geffen** acquisition.

Former company Prez/CEO **Dave Gariano**, erstwhile VP/Ops **Michael Harnett**, and veteran staffer **Jerry Bryant** have acquired Chicago-based **SuperSpots**.

# **Rumbles, Pt. II**

• WIRK/West Palm Beach PD Dan O'Brian exits for afternoons at WSUN/Tampa.

• Former WEGX/Philly morning co-host Rick Rumble has joined John Murphy and the morning crew at Q106/San Diego.

• Hot 99.9/Allentown MD/night rocker Jimmy Jamm segues to nights at KC101/New Haven; KC101 night personality Kelly Nash moves to middays; Susan Saks and Paul DeFrancisco exit.

• Former KZZP/Phoenix night rocker Jack Hammer heads to KKYK/Little Rock for afternoons under the nom de air Shadow Steele.

• Former Pirate Radio/L.A. morning producer Maxx Boogie joins KPAT/Sioux Falls, SD as APD/ morning man, replacing Cory Ward.

• WKJN/Baton Rouge MD/evening talent Michael Bailey is the new KRRV/Alexandria, LA PD. He replaces Rick Stevens, who retains his morning shift.

• WBXX/Battle Creek, MI ups afternoon driver Dave Michaels to APD and weekender Joe Friday to acting MD.

• WZOK/Rockford MD/overnighter Rick Johnson exits for nights at KZ93/Peorla.

• KWAV/Monterey MD/afternoons Jim Seagull has flown the coop.

• New CHR WBTI (B96.9)/Port Huron, MI will hit the air July 15 under PD/morning man "The Real" Michael Steele (from WMJQ/Buffalo) and MD/afternooner Bob O'Deil (from CK105/Flint).

 CHR WZDQ/Jackson, TN goes SMN Kool Gold; virtually the entire airstaff is on the loose.
 WVSR/Charleston, WV night rocker Kidd

Conley is upped to AMD/Research. • WSSZ/Greensburg, PA flips to Classic Hits.

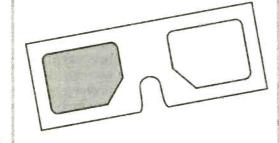
• Former KCMJ/Palm Springs PD Rick Young is the new PD at KNSI/Santa Maria, CA; PD/GSM Jeff Harris exits.

 WUMX/Tallahassee MD Chuck Fleck exits for nights at 1100/Daytona Beach under the nom de air Chuck Jackson.

• WLRW/Champaign, IL welcomes new VP/GM Scott Boltz from KFMZ/Columbia, MO.







sing all the right angles, the master cylinders and just plane squares at Polydor/PLG ran metaphorical circles around all competitors for Promo Item O' The Week honors by lining up selected programmers with copies of L.A. Guns' latest single ("Kiss My Love Goodbye") and album ("Hollywood Vampires") that feature 3-D cover art — complete with a small pair of the familiar red 'n' blue-lensed glasses required to produce the fresh point of view.

Update on last week's Youngstown item: Following the split with **WNCD**, **WRKU** returned to the air as an *AOR* under its old "95 K-ROCK" handle. GM **Sandra Doolittle**, PD **John Thomas**, and MD **Brian Gartland** are running the station.

Longtime **WWRC/Washington** ND **Rita Foley** has stepped down to focus on her morning co-anchor duties. Along with hiring a replacement for Foley, the N/T station is looking to add another anchor/reporter.

Meanwhile, there's been more belttightening at crosstown all-News **WTOP**. The station has laid off three staffers: morning news editor **Mary Anne Jennings**, a second unidentified fulltime newsperson, and a parttime theatre critic. WTOP also recently stopped producing its own midday traffic reports, turning those duties over to **Metro Traffic Control**.

OM/ND Joe Gillespie says the station is simply returning to its pre-Gulf war staff levels.

Continued on Page 28

americanradiohistory com



UXPLODING

at Clubs and Radio...

# CHR 😰- 😰

# A CHR HOTTEST ADDS THIS WEEK:

WIKZ add 34 WYCR add 29 WOKI add 30 KKYK 99WAYS FM100 K92 103CIR WKSF add 40 KSMB KWTX KYYY WCIL KQCR add 25 KPAT add 27



Produced and Mixed by Carlos "After Dark" Berrios for After Dark Productons, Inc. NYC Management: Purple Peppermint



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the new single from the album fireball zone

# FIRST WEEK CHR!

JET-FM add WPST add WKRZ add WYCR add WCGQ add WZYP add WQUT add WRQK add KATM add 26 KWOD add WWFX add WOMP add WHTO add WKSF add B98 add KISR add KZII on Z99 add KFMW add



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### Continued from Page 27

Shock! Jim Durham, 18-year play-by-play voice of the NBA champion Chicago Bulls, was turfed Monday (7/8) after missing a June 28 deadline on a four-year extension.

According to an **AP** story, the negotiations "were unpleasant from the start," and that "under the proposed contract, Durham would have been one of the highest-paid announcers in the NBA."



Sunbelt CHR Energy 99/McAllen-Brownsville, TX and sister Texas CHR Energy 98/Laredo have established a working relationship with Energy 99/Monterrey, Mexico to co-promote concerts on both sides of the border, kicking off with a Vanilla Ice show in Monterrey on July 30.

Speaking of Energy, look for former **WPLJ/NY** morning co-host **Linda Energy** to be featured as the print model in a national advertising blitz for Heineken beer. The twoweek shoot starts in the south of France July 10. Will Energy soon be tossing her sombrero back into the radio ring?

The AMC Cancer Research Center's 21st Annual Humanitarian Award dinner honoring Warner Music Group Chairman Robert Morgado will take place at the Winter Garden in NYC's World Financial Center on October 24. Co-chairmen for the event are MTV's Tom Freston and Atlantic's Doug Morris.

Condolences to **Capitol/Nashville** President **Jimmy Bowen** on the death of his mother, **Stella Fransen**. In lieu of flowers, the family has asked that donations be made in her memory to the W.O. Smith School of Music, 1416 Edgehill, Nashville, TN 37212.

# Records

• Capitol/EMI VP/Public Relations & Corporate Communications Sue Satriano heads to NYC to become Sony Music Div. VP/Press & Public Affairs. She replaces Bob Altshuler, who retired from the company last year.

 Former WMMS/Cleveland OM/PD Rich Piombino joins Mercury for local promo duties in that market.

• Hollywood hires Jim Stein from RPM Promotions to do regional promo duties for Baltimore/DC/ Pittsburgh.

• Chrysalis Atlanta promo rep Phil Guerini joins EastWest to handle the Carolinas, based out of Charlotte. He replaces Robb Ragsdale.

• Impact hires Lois Kennedy from Getten for Boston local promo duties.

• J2 Communications/National Lampoon forms In Your Ear Records, with plans to release 12-15 comedy albums per year. The label will be independently distributed.

• Former MTV VP/Programming Sam Kaiser has formed MVP Inc., a full-service promo & marketing firm that will handle CHR, AOR, Metal, New Rock, and video releases.

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• Andrea Ganis elevated to Sr. VP at Atlantic Records. • Jimmy Smith becomes WYLD-AM & FM/New Orleans OM.



Bob Reich named WIOD & WAIA/Miami VP/GM.
 Chris Witting becomes WBBM (AM)/Chicago Dir/News & Programming.



• Dom Fioravanti becomes WNBC/NY GM.



 Country KGBS/L.A. announces plans to go CHR with Jimi Fox as PD, subsequently becoming Ten-Q.







A MODEST PROPOSAL — Legacy CEO Carl Hirsch (second from left) and girlfriend Amanda Summers (center) flew into Cleveland for the WMJI "Fireworks To Music" show (7/4), where — before more than a quarter-million listeners — Hirsch asked her to marry him via a special message that appeared in lights on the Goodyear blimp, which was flying overhead!

Also seen on the scene (I-r): WMJI VP/GM Dean Thacker, air talent Ravenna Micelli, and OM John Gorman. (The lady said "yes," incidentally. No date set, but look for an announcement shortly.)





The Crossover hit From The New Album <u>Peaceful Journey</u> Produced By Teddy Riley Featuring Back-up Vocals By Guy's Aaron Hall

# AT RETAIL

Wiz		)- 1
Kemp Mill	D	- 3
<b>Sound Warehouse</b>	D	. 8
Wherehouse	D-	10
Music City	D-	11
Music Plus	D-	13
Transworld	D-	13
Musicland	D-	21



28 - 22

# AT CHR

P1 CHART Debut 39

WXKS add 30 WTHT add 36 WZOU add 30 WSPK add

WIOQ add

KS104 add

WSPK add WBBQ add WDVV add KRNQ add 29 KKSS add KLUC add KYRK add WVBS add



MCA.

Liptow

BUST IT MANAGEMENT



-p:g	31 7		TON	Spring '91 Arbitron						
New	York		Los Angeles							
	Wi '91	Sp '91		Wi '91	Sp '91					
WCBS-FM (Gold)	5.0	5.2	KOST (AC)	5.7	6.1					
WRKS (UC)	5.8	5.1	KABC (Talk)	4.3	5.1					
WLTW (AC)	5.0	4.8	KIIS-A/F (CHR)	4.6	4.7					
WOR (Talk)	4.3	4.6	KLOS (AOR)	4.0	4.5					
VINS (News)	5.7	4.3	KBIG (AC)	3.5	4.1					
WNSR (AC)	4.2	4.2	KKBT (UC)	3.6	4.0					
WPAT-FM (B/EZ)	4.0	4.0	KRTH (Gold)	2.8	3.6					
WOHT (CHR)	3.7	4.0	KPWR (CHR)	3.5	3.4					
WBLS (UC)	4.1	3.8	KWKW (Span)	3.1	3.4					
	3.6 4.4	3.6	KFWB (News)	4.3	3.1					
WCBS (News)		3.4	KROQ (NR)	2.9	3.1					
WXRK (CR)	3.2 2.5	3.3 3.3	KXEZ (Gold)	3.2	3.0					
NYNY (Ctry) NNEW-FM (AOR)		3.3	KLSX (CR)	2.1 3.1	2.8					
	2.8	2.9	KLVE (Span)							
WFAN (Sports) WABC (Talk)	2.3	2.9	KTWV (NAC)	2.9	2.8					
	2.8	2.4	KNX (News)	4.0 2.7	2.7 2.7					
NPLJ (CHR)	2.3	2.4	KTNO (Span) KMPC (Nost)	2.1	2.7					
WNEW (Nost)	1.7	2.1	KFI (Talk)	2.4	2.0					
WSKQ-FM (Span)	2.1	1.9	KOLZ (AOR)	3.0	2.0					
WADO (Span)	2.2	1.8	KALI (Span)	1.2	1.9					
WLIB (N/T)	1.5	1.6	KODJ (Gold)	1.6	1.9					
WQXR-FM (Clas)	1.2	1.4	KKHJ (Span)	2.3	1.7					
WNCN (Clas)	1.5	1.3	KZLA (Ctry)	2.8	1.6					
WSKQ (Span)	1.3	1.3	KKGO (Clas)	1.3	1.4					
WALK-FM (AC)	.9	1.1	KJLH (UC)	1.1	1.3					
WKDM (Span)	.8	1.0	KLAC (Ctry)	.8	1.1					
(200			KRLA (Gold)	.6	1.1					
			KSKQ-FM (Span)	.8	1.0					
			KGFJ (UC)	.6	1.0					

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Numbers not confirmed by Arbitron at presstime.

## HLT

Continued from Page 1 considered HLTs by their very economic nature.

Leading radio industry executives have welcomed the new federal action and are urging broadcasters to file comments before the August deadline. "Lumping radio, which is a non-asset-based business, in with all other businesses is tremendously disadvantaging radio. It's not good business to do that. Broadcasters ought to step up and make comments," commented Blackburn & Co. CEO Dick Blackburn.

"Any business with a long-term

government license - which technically is not considered an asset that can be put on balance sheets should be excluded from the HLT definition," commented Cleveland radio financier Chesley Maddox.

"Every industry, whether you're a butcher shop or a widget-maker, is having the same problem - the banks are just not extending credit these days unless it's a 100% secured loan. If you go to a bank for a 100% secured loan, you don't need the money in the first place," commented Charles Giddens of Media Venture Partners

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> U.S. Tape & Label Saint Louis, Missouri

## Where On Earth . . . ? 1 11 17 11 NO! FM IOI FM 1 . .. 15 ..... R. 84 me d'Arage al wasand in the 14 63 6 245 - 1. 1 say 24 1 . 1. 2 ( -Sec. 11 x 11 ----NE CATE C inter . 13131 200111

KRTH (K-Earth 101)/Los Angeles awarded two lucky listeners \$25,000 each for winning the Gold station's "Where On Earth Is It?" promotion. Pictured at the presentation are (I-r) VP/GM Patrick W. Norman, winner John Bachelor and wife Laura, PD Michael Phillips, Christopher Steele and winner Sherry Savage, station consultant Bill Drake, and Beasley Broadcast Group Exec. VP Jim Keating.

### **Record Bill**

Continued from Page 1

According to the bill's sponsor, Rep. Ted Haik (D), who led last year's fight for mandatory labeling, the industry's voluntary stickering program has eliminated the need for labeling laws.

Cover said that given the narrow margin of RIAA's victory and Haik's tenacious nature, some sort of labeling legislation is likely to resurface next year.

"If I had to bet the ranch, I'd bet this [issue] will be back next year," said Cover. "Mr. Haik said in a speech after the vote that he will bring this issue back as long as he's in the legislature. If he does, we'll be there [to fight the legislation].'

### Renewals

### Continued from Page 3

wanted 10% of our broadcast time to be devoted to programming on subjects of that ilk." WIP GM Jack Williams said his station was doing a "good job" with its public affairs programming and also had a "good affirmative action program." WPEN & WMGK GM Dean Tyler said, "We certainly do what the FCC requires and a good deal more than that." GMs of the other stations had not returned calls at R&R's Tuesday (7/9) deadline.

### SBK

Continued from Page 10

Lasher joined SBK from a regional post at Chrysalis. He's also worked at Polydor, EMI, and Elektra. Mena came from A&M, where he was National Director/Alternative Promotion.

### James

ww americ

Continued from Page 10 ing new talent to the label are what make this situation so unique and stimulating." Along with his work in both jazz and classical music, James has worked as an arranger, a producer, in A&R (at CBS), run his own label (Tappan Zee), and scored film, TV, and theatre.

# ההנינייב

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His first single was a No.l smash. Now, the great voice of "Tomorrow" is back today.

# tevin campbell just ask me to

# Urban BREAKERS

A Most Added Urban 59/18

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WDAS W WRKE KH WEBB KH WPLZ W WBSK W	ZFX WWZ KFX RIZ VEE FXA	WHJX WJHM WHQT WHRK WGOK KQXL WZAK
WQMG W	JIZ	WZAK

And More!

# Produced by Al B., Sure! and Kyle West The new single from the forthcoming motion picture soundtrack "Boyz N The Hood"

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PROBLE F	
No EN Nort Added Urber 20/20	

Nothing can stop ...

A Most Added Urban 30/29				
	Already	On		
	WILD	WDXZ	WAGH	KMJQ
	<b>WNJR</b>	WPAL	WENN	WYLD
	WDAS	WUJM	WEUP	WTLZ
	WOWI	WLWZ	WHJX	WBLK
	WQOK	KSOL	WANM	WAMO
	WPEG	KKFX	WHQT	WLOU
	WIKS	KRIZ	WJTT	WGCI
	WWDM	WVEE	WHRK	And More!

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# RATINGS & RESEARCH

# **'Baby Steps' To Ratings Success**

Fight Phantom Cume By Paying Attention To The Basics

In Bill Murray's new movie, "What About Bob?," the psychologist (Richard Dreyfuss) bases his healing philosophy on a "baby steps" process of taking life one tiny step at a time. By breaking life into "baby steps," unfulfilled patients are able to build entire lives.

Similarly, attention to seemingly minor details can transform a good-sounding station with good numbers into a great-sounding station with great numbers. Radio is not unlike life in "What About Bob?" A station should never stop baby-stepping, for constant attention to details will ensure a successful existence.

In years past, attention to detail simply made for smart radio. Today, a heightened focus on the basics can increase top-of-mind recall, counteract phantom cume, and increase ratings. As radio has become more complex, in a sense the challenge has become simpler – find ways to make people *remember* they listened to your station.

### **Phantom Cume Reviewed**

A few months ago, this space was devoted to defining phantom cume (R&R 3/1). Recognizing phantom cume's existence and determining its extent on your station are steps that must be addressed before redressing the problem itself. Once you know your station's phantom cume level, strategies can be developed to bring these "lost" listeners into the fold.

To briefly recap, phantom cume is the difference between *actual* listening and *reported* listening in ratings surveys. It's a result of

66

# A heightened focus on the basics can increase top-of-mind recall, counteract phantom cume, and increase ratings.

unaided recall methodology used by Arbitron and Birch. Most stations lose at least 10%-20% of their listeners to phantom cume, while some lose as much as half their actual audience in an unaided survey.

99

### The Top-Of-Mind Recall Challenge

Most broadcasters realize increasing a station's top-of-mind recall can make the difference between success and failure. A station may sound great, but if not enough listeners remember having listened to it, a great programming effort is wasted. So the challenge for most stations is not only to sound great, but to take strategic measures to increase top-of-mind awareness.

# How To Lose Audience

Stations that lose audience in unaided surveys usually do so because the station is:

• New and hasn't had adequate time to ingrain its image on listeners' minds;

• Programming a passive format — for instance, CHRs and AORs fare better than Soft ACs and NACs;

• Not properly marketed — or not marketed at all.

The obvious question is: How does a station increase top-of-mind recall? There are no magic strategies.

Instead, an understanding of basic radio strategies and a consistent execution of these principles are required. So much of a manager's or programmer's time is spent on non-productive duties (i.e., administration, personnel, paperwork), that invariably, essential station functions are ignored. While the strategies outlined below may seem simplistic, we've found that attention to the basics can mean the difference between success and failure.

# Internal Marketing • Positioning Statements

More and more focus is placed on how a station describes itself to its listeners. Research has shown listeners are numb to the radio positioning statements of the '80s – "More Music, Less Talk," "The Greatest Hits Of The '60s, '70s, and '80s," etc.

Stations should determine how listeners describe the station, and build *realistic positioning statements* around those descriptions. Speaking in listeners' language, instead of a contrived ad agency dialect, is imperative in the no-nonsense '90s. Building believable yet unique positioning statements isn't easy, but it's not impossible. Rely on your perceptual research for guidance. By tying this statement to the station's name and dial position, you ensure correct station association.

Many stations are also guilty of confusing listeners with too many positioners. While a station may need several positioners, one should clearly stand out.

It should be applied to all the obvious on-air opportunities — in and out of stopsets, in and out of information breaks (news, weather, traffic, sports, etc.), in the middle By Mike Henry

of continuous music sets, and with-

in recorded and live promo spots. Creating a realistic, listenerdriven positioning statement and using it at every opportunity will simplify a listener's image of a station, hence increasing top-of-mind awareness and lessening phantom cume. It seems simple, but listen to your station to hear if this is actually happening. You may be surprised.

Special Programming

Drivetime vignettes, lunchtime blocks, and lifestyle features are great opportunities to reinforce a station's image. Most of this programming is produced in-house or is unique to the market, which presents great opportunities for stations to break away from the pack.

Consider giving these features a name that not only describes them, but also ties them to the station's name. For instance, a station known as the "Fox" might call its offbeat news segment "Foxtales." Chances are, when a ratings survey respondent remembers hearing the "Foxtales" feature, he'll correctly recall the station.

Radio is a series of short programs. Each should identify its sponsor: the station. When a listener tries to remember what he's listened to, a special feature may stand out. But if he can't remember what station he heard it on, you may have just lost an actual listener — and gained a phantom cumer.

### External Marketing

• Traditional Advertising While a station's maturity level, competitive situation, and budget dictate advertising strategy, most stations are usually involved in some form of traditional advertising, be it television, billboards, or print. External marketing should mirror internal marketing.

Incorporating the primary positioner into advertising will not only reinforce station image, it will present a consistent marketing position. Whether it's an image spot or a breakthrough ad, the station's onair positioning should be incorporated. Not doing so will blur image and create product confusion.

• Non-Traditional Advertising Whereas traditional advertising

whereas traditional advertising is like a shotgun blast, target marketing acts as a laser aimed at your target audience. Target marketing techniques like telemarketing and direct mail can also be the most cost-effective advertising available to a radio station.

Between an in-house database and external database suppliers, stations can now target listeners by income, geography, lifestyle, and key Arbitron zip codes.

As with traditional advertising, however, placing the buy is just the first step toward a successful campaign. Communicating your message to potential listeners while reinforcing your on-air promotion

www.americanradiohistory.com

# **Stepping Stones**

Reach out and know you've touched someone — your listener — by perfecting these basic marketing elements:

- Positioning statements
- Special programming
- Traditional advertising
- Target marketing
- Contests & promotions
- Community service
- Sponsorships

is the most important factor. Whether conveyed via on-air or offair marketing, a *simple*, *consistent*, *realistic message* is most likely to have an impact on the greatest number of people. In the end, the station should benefit through improved top-of-mind recall, less phantom cume, and higher ratings.

# Visibility Tactics • Contests & Promotions

Contests and promotions that take your station to the people have on-air and visibility benefits. Onthe-street promotions are not just for CHRs any more. Outlets in all formats have plenty of promotional opportunities to come face-to-face with listeners. Being *in the right place at the right time* can have an impact on many people within your

# 66

# Radio is a series of short programs. Each should identify its sponsor: the station.

99

target audience and increase topof-mind awareness among those who have already been exposed to the station.

Lifestyle Promotions

These are relatively new and not as easy as giving away trips or vacations. True lifestyle promotions allow your station to interact with listeners in an environment of significance to them. Lifestyle research can determine your listeners' favorite activities, sparetime interests, and opinions on topical issues.

Understanding these issues is paramount to achieving successful lifestyle promotions, promotions that put your station in the enviable position of supporting activities and events of chief interest to your listeners. Positive associations of this kind will increase loyalty and top-of-mind awareness.

Sponsorships

Sponsorships and co-sponsorships of all kinds of events – sports, concerts, and special occasions – are similar to contests and promotions in that they allow a station to gain street awareness, but they work on a larger scale. Such association will not only introduce a station to new listeners, but will reinforce its image with current ones. Community Service

This is an area of increasing significance. Many of our clients have noticed a dramatic change in listeners' views toward radio's community service role. Whereas most people seemed ambivalent just a few years ago, many now *expect* stations to lead in helping the local community. During the Gulf war for example, our national survey found 70% of listeners believed radio should take a leadership role in supporting the war effort.

In light of our nation's growing concerns for the homeless, the environment, recycling, and so on, these issues present a great opportunity for stations to assume a leadership role. Listener feedback in this area is pretty consistent: Most are willing to help an effort if someone will organize it.

The benefits of actively participating in community service events are obvious: increased visibility, awareness, and loyalty. Once a station earns a reputation for community service leadership, it's extremely difficult for another station to steal that position. The long-term, top-of-mind awareness benefits can be great.

### **Back To Basics**

There are no secrets to success: Success comes from doing the little things right. The more complicated and competitive radio becomes, the more important it is to take care of the basics. They not only make for a better-sounding station, they're the key ingredient in decreasing phantom cume through an increase in top-of-mind recall, which directly affects your station's ratings.



**Mike Henry** is VP of **Paragon Research**, a Denver-based broadcast research firm specializing in customized programming and marketing research for radio stations nationally. He can be reached at (303) 922-5600.

MUSIC

# **COMPACT DATA** ®

# Live INXS Album Due In October

tlantic plans to release a live INXS album in mid-October. The LP will contain material taped at various stages in the band's concert career and will likely feature one or two new studio cuts as well. Mark Opitz, who twirled the knobs on the band's 1982 "Shabooh Shoobah" LP, is producing.

# Everybody Crying 'Mercy'

Motown has teamed up with the Audubon Society and Julien Temple/Nitrate Films to create a music video for Marvin Gaye's 20-year-old classic "Mercy Mercy Me (The Ecology)" to help increase the nation's awareness of environmental issues.

The clip (to be serviced to all video programmers in late August) features overlaid images of the environment and pollution as well as shots of Herb Alpert, Bell Biv DeVoe, Big Daddy Kane, David Bowie, the Boys, Bobby Brown, Tyler Collins, Johnny Gill, Smokey Robinson, Diana Ross, Ralph Tresvant, Vanessa Williams, and Stevie Wonder - each of whom was filmed especially for the project.

Zevon Sets 'Bad Example'

Warren Zevon has titled his forthcoming Giant debut "Mr. Bad Example." Waddy Wachtel produced the platter and plays all guitar parts, joining a guest list that includes Zevon's son Jordan (backing vocals) and Dwight Yoakam (guest vocals on "Heartache Spoken Here"). Along with the title cut, the LP - due on September 24 features "Angel Dressed In Black,'' ''Quite Ugly One Morning," and the ballad "Searching For A Heart."

### Smithereens, Soundgarden 'Singles' Scene

Producer Ed Stasium has added strings (!) to the Smithereens'

MONDAY, JULY 22

TUESDAY, JULY 23

Western influence

ley 1947

release

1961

ton, opens

Born:

1963 / Vee-Jay Records issues the "In-

1979 / Iran's Ayatollah Khomeini outlaws

1990 / John Cougar Mellencamp begins

Born: Martin Gore (Depeche Mode)

1978 / The movie version of "Sgt. Pepper's

1987 / Richie Valens's movie biography

1990 / The Judas Priest wrongful death

two teens to attempt suicide.

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tr al begins in Reno Parents charge

that subliminal messages in the

group's "Stained Class" LP drove

\$4555000004490000

"La Bamba" opens

Lonely Hearts Club Band," starring

the Bee Gees and Peter Framp-

WEDNESDAY, JULY 24

George Clinton 1940, Don Hen-

rock 'n' roll for being a corrupting

production on his first movie ("Fal-

ling From Grace"), then titled "Sou-

venirs." Mellencamp will star in and

direct the film, currently set for 1992

troducing The Beatles" LP

MUSIC DATEBOOK

forthcoming LP, "Blow Up." The Capitol platter – which features the original compositions "Top Of The Pops," "Too Much Passion," and "Girl In Room 12" - is due on September 10.

Meanwhile, the band's singer/ guitarist Pat DiNizio has landed the role of a bohemian cafe manager in Cameron Crowe's forthcoming flick, "Singles."

The movie also features the bigscreen debut of Seattle-based A&M recording artists Soundgarden, who perform the song "Birth

Ritual" in a barroom concert scene. The song may or may not appear on the band's tentatively titled "Bad Motor Finger" LP, set for release on September 24.

### Nicks's Poison Pen

Poison's Bret Michaels has written and produced a song ("Love's A Hard Game To Play") for Stevie Nicks's forthcoming "Timespace" greatest-hits package, due from Modern/Atlantic on September 3. (See R&R 6/28 for details.)

## **MTV Awards Date Set**

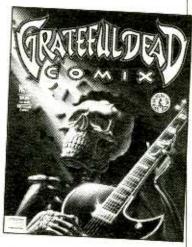
MTV's 1991 Video Music Awards will be telecast live from L.A.'s Universal Amphitheatre on September 5. Arsenio Hall will once again host the event, now in its eighth vear.

# Authorized Dead Comics Arrive

itchen Sink Press just published the first issue of "Grateful Dead Comix" --the only graphic novel series authorized by the Arista recording artists

Scheduled to be published quarterly, the series debut features colorful interpretations of the band's "Dire Wolf," "Lady With A "One More Saturday Night," Fan." and "Casey Jones." Subsequent volumes also will sport artistic interpretations of Dead lyrics as well as various other storylines (a fan's perspective of a Dead concert, bandtold anecdotes, etc.)

Retailing for \$4.95, the graphic novels are available at comic book stores across the nation and will be



sold at Grateful Dead concerts as well. For more info, call (414) 295-6922

# ON

ESCAPE CLUB/1'll Be There (Atlantic) 9 FOREIGNER/Lowdown And Dirty (Atlantic) JUNKYARD/All The Time In The World (Getten) 3 ZIGGY MARLEY & THE MELODY... /Kozmik (Virgin) 6 PRIMUS/Jerry Was A. . (Interscope/EastWest) BONNIE BAITT/Something to Talk About (Capitol) ADD RATT/Nobody Rides For Free (MCA) ROXETTE/Fading Like A Flower (Every. ) (EMI) SCHOOL OF FISH/3 Strange Days (Capitol) 10 STRESS/Flowers In The Rain (Reprise) WHITE TRASH/Apple Pie (Elektra). WILSON PHILLIPS/The Oream Is Still Alive (SBK) 8

Patti Galluzzi

PAULA ABDUL/Rush Rush (Captive/Virgin) 9 BRYAN ADAMS/(Everything)... (A&M/Morgan Creek). 6

80YZ II MEN/Motownphilly (Motown) C&C MUSIC FACTDRY/Things That. (Columbia)

D.J. JAZZY JEFF & ... /Summertime (Jive/RCA)

JESUS JONES/Right Here Right Now (SBK) SALT-N-PEPA/Do You Want Me (Next Plateau) SCORPIONS/Wind Of Change (Mercury)

SKID ROW/Monkey Business (Atlantic)

EXCLUSIVES

BUZZ BIN

SFAL (Crazy (Sire MR)

ACTIVE

STEELHEART/I'll Never Let You Go. (MCA) VAN HALEN/Poundcake (WB)

GUNS N' ROSES/You Could Be Mine (Geffen)

TOM PETTY & THE.../Learning To Fly (MCA)

KLF/3 A M Eternal (Live At The S S L ) (Arista)

LA 'S/There She Goes (GolDiscs/London/PLG)

SIDUXSIE & THE BANSHEES/Kiss. (Getten)

3RD BASS/Pop Goes The ... (Def Jam/Columbia)

CROWDED HOUSE/Chocolate Cake (Capitol) DIVINYLS/Make Out Alright (Virgin) DRIVIN N CRYIN/Build A Fire (Island)

FISHBONE/Everyday Sunshine (Columbia)

AMY GRANT/Every Heartbeat (A&M) ICE-T/O G. Original Gangster (Sire/WB) J. JAYMES/Shake It (Delicious Vinyl/Island)

TARA KEMP/Piece Of My Heart (Giant/WB)

NELSON/Only Time Will Tell (DGC)

KIX/Girl Money (EastWest) 2 L.A. GUNS/Kiss My Love Goodbye (Polydor/PLG) ADD

MICHAEL McDERMDTT/A Wall I. (Giant/Reprise)

SINEAD O'CONNOR/My . (Ensign/Chrysalis) STEREO M.C. 'S/Elevate... (4th & B'way/Island)

ROD STEWART/The Motown Song (WB)

QUEENSRYCHE/Jel City Woman (EMI) R.E.M./Shiny Happy People (WB) YOUNG M.C./That's The Way Love Goes (Capitol)

HEAVY D. & THE BOYZ/Now Thal. (Uptown/MCA)

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Weeks On

19

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ADD

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ADD

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Director/Music Program

HEAVY

EMF/Unbelievable (EMI)

### **STRESS**

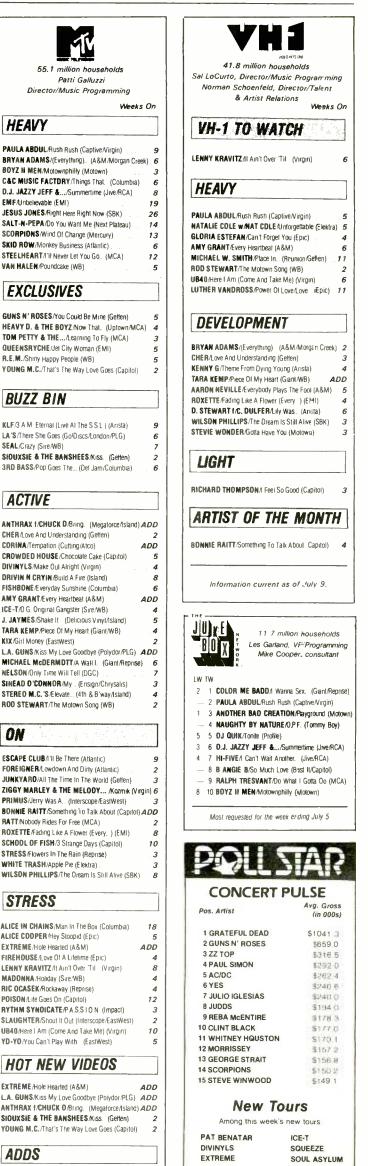
ALICE IN CHAINS/Man In The Box (Columbia)		
ALICE CODPER/Hey Stoopid (Epic)		
EXTREME/Hole Hearted (A&M)		
FIREHOUSE/Love Of A Lifetime (Epic)		
LENNY KRAVITZ/It Ain't Over 'Til (Virgin)		
MADONNA/Holiday (Sire/WB)		
RIC OCASEK/Rockaway (Reprise)		
PDISON/Life Goes On (Capitol)		
RYTHM SYNDICATE/PA.S.SION (Impact)		
SLAUGHTER/Shout It Out (Interscope/EastWest)		
UB40/Here I Am (Come And Take Me) (Virgin)		
YD-YO/You Can't Play With (EastWest)		

# HOT NEW VIDEOS

EXTREME/Hole Hearted (A&M) L.A. GUNS/Kiss My Love Goodbye (Polydor/PLG) ADD ANTHRAX 1/CHUCK 0/Bring. (Megatorce/Island) ADD SIQUXSIE & THE BANSHEES/Kiss. (Getten) YOUNG M.C. /That's The Way Love Goes (Capitol) 2

### ADDS

EXTREME/Hole Hearted (A&M) L.A. GUNS/Kiss My Love Goodbye (Polydor/PLG) AMY GRANT/Every Heartbeat (A&M) ANTHRAX 1/CHUCK D/Bring. (Megalorce/Island) CORINA/Tempation (Cutting/Atco) BONNIE RAITT/Something To Talk About (Capitoi)



The CONCERT PULSE is a weekly computeriz Ine Concern Poise is a weekly computeriz-ed report ranking each artist by their average box office gross reported per venue. Courtesy of Polistar, a publication of Promoters' On-Line Listings, (800) 344-7383, or in California, (209) 224-2631.

Bob Dylan - mourning becomes electric

## THURSDAY, JULY 25

- 1965 / Bob Dylan makes his then-shocking amplified debut at the Newport Folk Festival
- 1990 / Bruce Springsteen becomes a father as his girlfriend (now wife) Patti Scialfa gives birth to Evan James.

# FRIDAY, JULY 26

- 1977 / Elvis Costello is arrested while performing outside the London Hilton. Costello was trying to prick up the ears of the CBS record execs who were meeting inside. 1990 / Grateful Dead keyboardist Brent
- Mydland, 38, is found dead of a drug overdose in his San Francisco home
- Born: Mick Jagger 1943, Roger Taylor (Queen) 1949

# SATURDAY, JULY 27

- 1971 / George Harrison announces plans for charity concerts benefiting the people of Bangladesh
- 1976 / John Lennon gets his green card. 1984 / Prince's first movie, "Purple Rain," opens

### SUNDAY, JULY 28

- 1957 / Jerry Lee Lewis makes his TV debut on 'The Steve Allen Show 1970 / Mick Jagger makes his acting de-
- but in the title role of the film "Ned Kelly
- Born: Rick Wright (Pink Floyd) 1945, Simon Kirke (Free, Bad Company) 1948

- Paul Colbert

w americanradiohistory com

# VORLD MUSIC

# R.E.M. On New Troggs Album

E.M. are writing and playing on the latest comeback album from the TROGGS, reports • Q magazine. The LP is being produced by LARRY PAGE (who spotted and signed the Troggs in 1965) and also will feature material written by CHIP TAY-LOR, who wrote the group's classic "Wild Thing" as well as their UK Top 10 hit "Any Way That You Want Me."

# **Showtime For UK Radio**

Britain's new national commercial station will be Showtime, the on-air name of First National Radio. As demanded by the Radio Authority, it'll play easy listening music of a largely pre-1960 vintage. The FNR consortium is led by ex-British Rail Chairman Sir PETER PARKER and its £1.75 million bid (believed to work out to £14 million for an eight-year licence) beat out competition from Classic FM and UK FM.

The 24-hour-a-day service will open next May and cover most of the UK on FM. About a quarter of the station's 75% music output will be allowed to be post-1960 "pop." BETTE MIDLER and CHRIS DE BURGH are likely to typify its current core artists.

### **Simply Silvershine**

Q magazine also tells of MICK HUCKNALL singing on "Silvershine," the first album by ANDY HAMILTON, a 72-year-old British/ Jamaican sax player whom the SIMPLY RED singer spotted in a pub. Hucknall exercises his vocal chords on a version of RODGERS "You Are Too & HART's Beautiful."

Meanwhile, work continues in California on the new Simply Red LP, which should be out in the aut-



Simply Red frontman Mick Hucknall adds sax appeal.

umn. Hucknall is co-producing for the first time with the band's longtime compadre STEWART LEVINE.

**Tin Machine's Second Shot** 

TIN MACHINE's first UK single from the "Tin Machine 2" album will be "You Belong In Rock 'N' Roll," as opposed the U.S. release, "One Shot." The British single "One Shot." The British single comes out August 12, followed by the album September 2.

The LP will be promoted by London Records, now looking after all Victory Music product outside Ja-

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pan - including the reunion EM-ERSON, LAKE & PALMER album, expected in the new year.

### Maggie's Dreamworld

MAGGIE'S DREAM have hit back at the BLACK CROWES for being thrown off the tour when the anti-sponsorship headliners objected to the New York band's endorsement of Miller beer.

Dream guitarist RAF told ROL: "It's a bunch of hypocrisy. For a musician to hold another musician's business deals against him is really ironic when most musicians talk about how music has nothing to do with business. What are they gonna do, take their videos off MTV or anything else that has corporate sponsorship?'

### **All About Albums**

ROL can exclusively reveal that JETHRO TULL's new album will be titled "Catfish Rising." It's due for UK release September 2, preceded by the single ("This Is Not Love") on August 5.

DAVID GILMOUR plays on two tracks of "Hush," the new album by ALL ABOUT EVE. The songs featuring the Floydman are "Wishing The Hours Away" and "Are You Lonely." The LP (due next month) has been produced by WARNE LIVESEY, who's worked with MIDNIGHT OIL and **DEACON BLUE**.

ROL also has been talking to GERARD LANGLEY and ROD-NEY ALLEN of Bristol band the BLUE AEROPLANES, whose "Beatsongs" album will be out next month. Their first single, "Yr Own World," is due July 15.

"There's eight of us in the band now and seven of us play the guitar," said Allen. "I think having so many musicians gives you a lot of quality control." The LP was produced in Los Angeles by LARRY HIRSCH and includes a cover of PAUL SIMON's "The Boy In The Bubble."

INCOGNITO's largely instrumental second LP, "Inside Life," is now out, and includes the current UK Top 10 hit "Always There," featuring vocals by JOC-ELYN BROWN. She sang on FOR-EIGNER's "I Want To Know What Love Is," was sampled on SNAP's "The Power," and had a UK hit of her own with "Somebody Else's Guy."

CHRIS FRANTZ and TINA WEYMOUTH of the TALKING



The Troggs - will the in-studio chatter be taped?

HEADS are working on a new TOM TOM CLUB LP. KIRSTY MacCOLL will contribute backing vocals and sing on one track in Haitian French.

### **Tom Waits From The Vaults**

An album of previously unissued early material by TOM WAITS will be released July 29 by Edsel. "The Early Years" will be the first of two intended volumes of songs recorded by Waits for the Bizarre/ Straight label in California back when he was supporting FRANK ZAPPA on tour.

The first Edsel volume was recorded between July and December 1971 and includes an "embryonic" "Frank's Song" and four songs which appeared on his official debut album ("Closing Time'') in 1973.



Tom Waits - previously unreleased

# Swingin' Singles

The VIOLET HOUR, a five-piece band from Leeds who take their name from T.S. ELIOT's "Waste-land," have just released the single 'Falling.'' Their Epic album is due shortly.

WILLIAM ORBIT'S BASS-O-MATIC, who made the UK Top 10 last autumn with "Fascinating Rhythm," return this week with the single "Funky Love Vibrations," featuring the vocals of SINDY FINN.

Northern rockers LITTLE ANGELS bid for their fourth 1991 UK Top 40 hit with "I Ain't Gonna Cry.

SEAL's third single from his selftitled debut album is "The Beginning," in the shops this week. The B-side features a new acoustic ver-sion of the LP track "Deep Water" with ex-THIN LIZZY guitarist GUS **ISIDORE** 

### **Raqueteering Rockers**

JOHN MCENROE and PAT CASH's cover of "Rock 'N' Roll" benefiting Rock Aid Armenia and credited to the tennis chums with the FULL METAL RACKET (which includes ROGER DALTREY) makes a tentative first serve in the chart this week.

### **Editor/Ryder**

SHAUN RYDER of HAPPY MONDAYS will be guest editor of the August UK edition of Penthouse magazine. A spokesman for Penthouse says that Ryder has chosen the best photographic sessions for the edition and contributed to the "Lust For Linzi" col-

an a	umn.
AUSTRALIA	CANADA
LW TW	LW TW
8 1 NOISEWDRKS/Hot Chilli Woman	1 1 ALANIS/Too Hot 2 2 WEST END GIRLS/Not Like
10 2 MELISSA/Read My Lips	Kissing You
2 3 JIMMY BARNES/When Your Love Is Gone	3 3 WORLD ON EDGE/Wash The Rain
1 4 JAMES REYNE/Slave	4 4 GLASS TIGER/The Rhythm Of
— 5 KYLIE MINOGUE/Shocked	Your Love
3 6 CROWDED HOUSE/Chocolate Cake	5 5 BRYAN ADAMS/(Everything I Do) I Do It For You
6 7 ROXUS/Where Are You Now	6 6 MAESTRO FRESH WES/
7 8 DARYL BRAITHWAITE/Higher Than Hope 9 JOHNNY DIESEL/Love Junk	Conductin' Thangs 7 7 CANDI & THE BACKBEAT/ Friends Forever
9 10 INXS/By My Side	8 8 CRASH TEST DUMMIES/ Superman's Song
Most Added	9 9 MITSOU/Dis Moi Dis Moi 10 10 TRAGICALLY HIP/Twist My Arm
IAN MOSS/Slip Away	
Top 10 Australian records from playlists of 3 Triple M-FM/Melbourne, FOX-FM/Melbourne, 96 FM/Perth, SA-FM/Adelaide, 2-DAY/Syd- ney, 2 Triple M-FM/Sydney, MMM-FM/Bris-	(Note: This week's chart is frozen.)
barie, B105/Brisbane, FM-104.7/Canberra, and 2 KIX 106/Canberra.	Top 10 Canadian CHR hits courtesy The Record (416) 533-9417.

# BRITAIN

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- JASON DONOVAN/Any Dream Will Do (Really Useful) 1
- 2 BRYAN ADAMS/(Everything I Do) I Do It For You (A&M) 3
  - 3 ERASURE/Chorus (Mute) 2 COLA BOY/7 Ways To Love (Arista) 4
  - GUNS N' ROSES/You Could Be Mine (Geffen)
  - INCOGNITO f/JOCELYN BROWN/Always There (Talkin Loud/PG)
  - PAULA ABDUL/Rush Rush (Virgin America) KENNY THOMAS/Thinking About Your Love (Cooltempo/Chrysalis)
  - 8 DRIZA BONE/Real Love (4th & B'way/Island)
  - 10 10
  - COLOR ME BADD/I Wanna Sex You Up (Giant) HEAVY D & THE BOYZ/Now That We Found Love (MCA) 5 11
  - LENNY KRAVITZ/It Ain't Over 'Til It's Over (Virgin America) 8 12
  - BETTE MIDLER/From A Distance (Atlantic) ROD STEWART w/TEMPTATIONS/The Motown Song (WB) 13
  - 14
  - SALT-N-PEPA/Do You Want Me (FFRR/PG) 9 15
  - OMAR/There's Nothing Like This (Talkin Loud/PG) 12
  - 17 CUBIC 22/Night In Motion (XL) 18
  - DIVINYLS/I Touch Myself (Virgin America) 18 15 19
  - WHITNEY HOUSTON/My Name Is Not Susan (Arista) 20 ANTHRAX I/CHUCK D/Bring The Noise (Island)
- Moving Up

NATALIE COLE w/NAT "KING" COLE/Unforgettable (Elektra) C&C MUSIC FACTORY/Things That Make You Go Hmmm (Columbia) KIM APPLEBY/Marna (Parlophone/EMI) BROS/Are You Mine? (Columbia) CHER/Love And Understanding (Geffen)

CARTER THE UNSTOPPABLE SEX MACHINE/Sheriff Fatman (Fat Cat) BILLY BRAGG/Sexuality (Go! Discs/PG)

The Network Chart, courtesy MRIB

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RANDALL BLOOMQUIST

# **Economics, Ethics, Image**

### Oily Alaska Junket Opens Debate On Standards

When a group of seven talk show hosts jetted to Alaska last month on a junket paid for by the oil lobby, they inadvertently did the format a favor by opening a debate on ethical standards for Talk personalities.

In the wake of that controversial jaunt, talk executives are dusting off some long-dormant questions. Just where is the ethical line for talk personalities? Should they be held to the same standards as newscasters? Or, because of their hybrid news/entertainer status, should they be accorded a different set of guidelines for what they can accept from individuals and organizations that might benefit from their words?

"The one good thing about this episode is that it's made us confront an issue we've never faced before," says WCKY/Cincinnati PD Mark Elliott. "It's just a shame we never have time to think about these things until after [a problem arises.]"

While programmers contacted by R&R agree hosts and their stations must be careful to guard against even the appearance of conflict or impropriety, they ex-

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The one good thing about this episode is that it's made us confront an issue we've never faced before. -Mark Elliott In this business, appearance is more important than substance. -Mike Castello

press a variety of opinions on the measures necessary to maintain a pristine image.

Image is the real issue, they emphasize. No one really worries talk hosts will actually be corrupted by special interest largesse. What's at stake is the *appearance* of impropriety, which — make no mistake — is every bit as dangerous as actual impropriety.

"In this business," says Daynet President Mike Castello, "appearance is more important than substance."

### **The Hardliners**

According to several PDs, the only way to protect the station's credibility is to set journalist-like standards for hosts who deal with the issues of the day.

"No, talk hosts aren't journalists," says WWRC/Washington OM/PD Tyler Cox. "But you have to ask the same kinds of [ethical] questions you would ask of newspeople. Hosts have to maintain their credibility." In fact, adds Elliott, "Because talk personalities deal in opinion, the appearance of fairness is perhaps even more important than it is for newspeople."

NEWS/TALK

Listeners, he explains, must never doubt that a host's opinions stem from his own beliefs and not from undue influence exerted by a special interest group.

Both Elliott and Cox say they would not have permitted their hosts to attend the Alaska junket without reimbursing the American Petroleum Institute (API), which sponsored the trip. "I will not allow hosts to accept travel, lodging, etc. from [special interest] groups," says Cox.

As a result of afternoon talker Mike Siegel's participation in the API trip, KING (AM)/Seattle has decided to apply the news depart-

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My antenna starts to go up at anything over \$25. If you can be bought for a \$13 lunch, you're not worth buying and shouldn't be on the air, anyway. -Tyler Cox

ment's strict standards to its talk hosts. KING reporters are barred from accepting anything – including lunches – from interest groups or other publicity seekers.

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# NARTSH NOTES

# **Talkfest Facts And Figures**

Some final notes on the recent National Association of Radio Talk Show Hosts (NARTSH) convention:

 Approximately 130 people registered for the two-day confab, which was held in Seattle. Roughly half of these were talk hosts or programming staffers, most from small to medium markets. Other attendees included publicists and would-be program syndicators.

• During the convention's brief business meeting, members debated the notion of broadening NARTSH into a more generic Talk organization that would solicit more participation by PDs and GMs. The proposal was referred to the group's Executive Board for further discussion.

• NARTSH founder/Chairman Jerry Williams did not attend the Seattle meeting. Sources close to Williams cited a scheduling conflict, but persistent convention speculation said he is upset at having been easec out of the NARTSH spotlight. Williams did not return R&R's repeated post-confab phone calls.

• The 1992 NARTSH convention is set for June 18-20 in Washington, DC. Those dates fall after the close of the spring **Arbitron** book.

 Mary Beal of KNSS/Wichita was elected President of NAR<sup>T</sup>SH by the Executive Board. Beal, who was unopposed, succeeds KING (AM)/Seattle's Mike Slegel.

• CNN reporter Peter Arnett, recipient of NARTSH's first Freedom of Speech Award, shared his Bagdad memories with the talkers at a closing dinner. Among his props: a bag of infant formula found in the wreckage of what the U.S. says was a chemical weapons plant, and an American flag sent him by a supportive viewer.

• Talk legend **Barry Farber** was named NARTSH Talk Show Host of the Year.

Other hardliners, however, say they have no problem with their hosts accepting the occasional free meal or inexpensive coffee mugtype gift. "My antenna starts to go up at anything over \$25," says Cox, echoing a common sentiment among his colleagues. "If you can be bought for a \$13 lunch, you're not worth buying and shouldn't be on the air, anyway."

### **Total Disclosure**

A second school of Talk ethics holds that hosts should be able to take advantage of trips and other "educational opportunities" provided by special interest groups – so long as the talker makes full and frequent disclosure about who paid for the event. "The only way to avoid the ap-

"The only way to avoid the appearance of conflict is to be out front and above-board with everything," says Daynet's Castello. "Be incredibly candid about what's going on. That way, six months later, no muckraking journalist can say you were hiding something."

WFLA/Tampa PD Gabe Hobbs agrees, noting that his talk hosts are "grown-ups" who are unlikely to be swayed by special interest schmooze.

"I come from music radio, where it's real common to fly somewhere or attend a convention on the tab of [a record label]. But talk hosts are grown-ups, not 22year-old P3 CHR music directors who are going to come back and add the record.

"I would probably have encouraged my hosts to go to Alaska, because they wouldn't hesitate to come back and bash the oil industry's ass into the ground if they deserved it. They're always looking for a reason to jump on somebody."

Sonny Bloch, now celebrating 12 years on the air.

Sonny Bloch, host of America's longest running independent, 2-way talk show about money, business, real estate, and life, would like to work for you for free. He offers 18 hours of live programming 6 days per week (take all or part), plus a daily afternoon business news show with plenty of openings for your local news, traffic, and weather reports.

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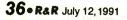
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July 12, 1991 Rar • 35







CONTEMPORARY HIT RADIO

# **Are We Missing Hit Records?**

## **Record Glut, Soft Retail, National Fragmentation Share Blame**

These are interesting times in CHR. Amid a soggy economic climate, ratings are falling, tons of new records and labels are popping up, and stations are shaving off rap and rock to become so-called "Beige Radio." Is the upheaval causing CHR to miss hit records?

And is the national consensus fragmented on what is a hit? I talked with a sampling of radio and records honchos for a few perspectives on these issues.

### **Rick Stone**

A&M Sr. VP/Promotion Rick Stone sees the issue as one of perspective. "The question is, is radio missing a hit or is the label missing it? No one in my chair can afford to miss a hit. With all the labels and records out there, when you believe you have a hit, you have to go in for the long haul, because airplay options are greater and CHR is more specialized. Not everyone is on the same timeframe. You might close a record that started in one market eight weeks ago, but it may take 11 weeks to close it elsewhere. We must be prepared to work a hit much harder and longer.

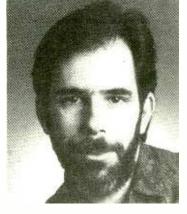
"Radio has to realize records aren't selling as quickly in a recession, and with so much more product, a record takes longer to become a hit. One to two plays per day at night isn't enough to get a real read on a record. And most new records put in that category aren't even announced."

Other factors are leading the industry to try to squeeze 15 inches of product into a four-inch pipeline



Don London

It's gotten to the point where a giant promotion sends up a red flag that a record is not a hit. – Don London



Rick Stone

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Radio has to realize records aren't selling as quickly in a recession, and with so much more product, a record takes longer to become a hit. - Rick Stone

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every week. "I don't think the majority of radio stations want promotions for every add, because they have to maintain a consistency," says Stone. "Music is the reason a record should go on. Is there a way to get out of this cycle? Yes. We can't offer a promotion for every record anymore. It doesn't make sense financially, compared to what you see in a return from retail. While radio promotion and time buys help, they're not the endall to success for a station or a record.

"If we're seen only as a travel agency or prize closet, that cheapens our credibility. We are marketers of music carrying an art form to people who can help us reach the mass population. Anyone can call me up and suggest an idea to promote one of our artists - I'll be sure to listen. They need to know they have our support, but not for every record that goes on.

"This is a business of relationships, and we have a generous promotion allowance. But when you get down to the nitty gritty, it's how we're doing business with radio – how we're releasing music and supporting it. We have to ask ourselves, 'Are we just pandering to radio for support, or are we in the business of selling music?'"

### Don London

WZPL/Indianapolis OM/PD Don London thinks radio is missing "a few hit records," but he blames labels for spreading themselves too thin. "Not only are there too many records in general, but each label has too many records to work. It's impossible to communicate the success factors of each record. The label might choose to work something that's not happening at radio and ignore something that is. For us, Rey's 'Love Won't Come In A Minute' is a smash, but it's not a hit nationally. It's not our fault.

"The answer lies in better and more effective communication. If the record community really listened to our needs, they'd respond, instead of shoving too many ballads down our throats. They often miss a mainstream or uptempo hit because they're focused on a priority – which is, more often than not – another ballad."

Turning to the other side of the equation, he adds, "Radio's need for instant gratification is silly. It



Butch Waugh

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Radio is just as open as it always was to new music. The dilemma is that radio is inundated with too many records. – Butch Waugh

takes time for records to kick in. It's really wrong to add a record for a promotion. Labels are wasting huge sums of money, and it's gotten to the point where a giant promotion sends up a red flag that a record is not a hit. You can't make a stiff into a hit. Unfortunate-

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# Manifestations Of The Malaise

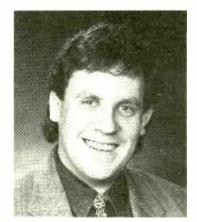
Why do some feel CHR is missing hit records in 1991? Here are some possibilities:

- Format fragmentation
- Lack of national consensus
- Too much product to choose from
- Promotion adds displacing real hits
- New records aren't rotated enough to affect audience

### ly, stations that fall to prey to this have limited promotion budgets, and they compound their problems by adding poor records which only hurt their ratings."

### Butch Waugh

RCA Sr. VP/Promotion Butch Waugh sees a crowded field of competition, but has good words



Casey Keating

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For radio, it's just a case of carving out a bit more time — starting earlier and staying later to see 33 local promo reps. — Casey Keating

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for how radio's handling things in general. "Radio is just as open as it always was to new music. The dilemma is that radio is inundated with too many records. Instead of generating 80-100 adds a week, now 30 adds on a record is a great week. Now PDs are having to make real decisions on what's best for their stations. The only negative fallout is a lack of national consensus, which affects us.

"The bottom line is that we're going to lose some records in the process. But there's a silver lining to all of this: In the end it will make PDs more astute and labels more careful about how they release records.

"But my biggest concern is that records are getting lost because they're not getting the rotation they really need. No one can tell if they've got a hit that way. The cost of doing business is too great to have this happen on a continual basis."

### **Casey Keating**

KPLZ/Seattle PD Casey Keating feels the added pressure of more labels and records, but he thinks radio should do a better job of compensating for 1991 business realities. "Is radio missing hit records? It's a good possibility, but it's not really any different than it's ever been. Labels are talking about that more than we are. I don't see much that's getting great reaction that we don't play. KPLZ is fair about giving records a shot and testing them.

"Because of all the records available, it *is* taking longer to commit to a record. For that reason we may be playing them a bit longer once they're added. A hit record is a hit record, and we'll find out which ones are working.

"For radio, it's just a case of carving out a bit more time – starting earlier and staying later – to see 33 local promo reps. Everyone gets 15 minutes to pitch their records and play them. You can't run away from it. It's an opportunity to take advantage of the extra product out there. For me, the music part of this business is fun, but it's easy to forget that with all the pressure. It's a labor to some, but it's a labor of love to us."

## **Bruce Tenenbaum**

Impact Sr. VP/Promotion Bruce Tenenbaum takes a national view. Continued on Page 39



Bruce Tenenbaum

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Giving a station a promotion for a report does nothing to break a record. It just breaks your expense account. – Bruce Tenenbaum

Alexandra Caralina

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# **Are We Missing Hit Records?**

### Continued from Page 36

"Thanks to the large amount of record companies and the fragmentation in CHR, it's more difficult to get a national consensus. The big problem is how to work a record over a longer period of time without people shoveling dirt over it too quickly. As long as PDs are aware the numbers game is useless and they're willing to dig for hits, everything will be okay. PDs are more into the sound of a record now than in the past, when 100 adds in a week would sway them.

"The biggest problem is that when you promote with promotions, radio fills its playlists for a star party and leaves no room for the records that should be on. I won't do promotions for adds. If someone plays a record and it works, I'll support it in terms of advertising or track dates as long as they're playing it. Giving a station a promotion for a report does nothing to break a record. It just breaks your expense account.

On the subject of Impact's newness, he adds, "There's always competition. Some labels will make it and some won't, but as a new label, we're out there to survive. While playlists haven't opened wider, being a new label doesn't necessarily mean you have to wait in line.

"My biggest concern about missing hit records is that many CHRs are abandoning what made the format great by reaching for inaccessible demos. They're screwing themselves, the listeners, and the labels. We all know what happened in the early '80s, yet everyone's do-



Mark Todd

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It's harder to find a consensus among my peers — but to me that's good. It's healthy that there are fewer lemmings and more leaders. It's less of a numbers game now and more of 'what works for me.' — Mark Todd

ing it again. We're all feeling the impact of it."

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### Mark Todd

WKBQ/St. Louis PD Mark Todd remarks upon the increased practice of labels doing "setup" on records by as much as three or four weeks to gain the edge in a crowded field. "There is a sense of frustration at radio with all the labels and product. It's heightened by the confusion of who's releasing what and when they're going for it. Early releases strengthen awareness on a new artist, but it's getting harder and harder to keep track of which labels want you to play a record and when."

He too points out that the system is clogged by records getting airplay for non-musical reasons. "I've never been one to deal with promotions if the value isn't there in the record itself. Listeners aren't tuning in to hear the next big concert trip - they're listening for music. If you take a promotion on a stiff, you miss playing a hit and end up hurting yourself. Radio needs to hang onto a new record for four or five weeks before committing to it. To do otherwise confuses the label and stations that are watching your moves."

On the national front, Todd says, "Not all the records are getting the coverage and concentration they need to develop into national hits as fast. Some regional hits are falling prey to this syndrome. So it's harder to find a consensus among my peers — but to me that's good. It's healthy that there are fewer lemmings and more leaders. It's less of a numbers game now and more of 'what works for me.'"

Coming

**Next Week** 

Summer CHR Photo Fun



**POE CATS PARTY** — Several industry heavies tried to shatter their clean-cut images at the Bobby Poe convention. Getting crazy are (I-r) WBBM (B96)/Chicago PD Dave Shakes, Warner Bros.' Greg Lee and Stu Cohen, Poe, KEGL/Dallas MD Jimmy Steal, WB's Dan Nathenson, and Sire/WB artist Seal; (front) WPGC/Washington MD Albie D.



**EGGSPRESS MAIL** — WRVQ (Q94)/Richmond's eggcentric morning zoo promised \$500 to the first listener to mail in an unbroken egg. Shown with a few eggstra entries are (I-r) zoo members Corey Deitz, Jay Hamilton, and Bettie Bodine.



• WILN/Panama City, FL greets new MD Chazrin Blake, who arrives from WHHY/Mont-gomery, AL.

• Lee Collins takes the MD gig at KPAT/Sioux Falls, SD, replacing Corey Ward.

Adam Smasher, from KIOC (K106)/ Beaumont, TX, takes afternoons at KKSS/Albuquerque under the name Mother Bear; PM driver Randy Savage moves to middays, and middayer Charlie Fox heads to a Virgin Islands gig KRQ/Tucson places KOY-EM/Phoenix vet Jackie West in middays as Jeff Davis moves to crosstown KVRY KYYQ/Wichita has realigned its airstaff The Morning Fellas (mornings), Steve Davis (middays), Lyman James (PM Drive), Chris "Night Wease!" Scott (nights), Paige Turner (late nights), and Kelly Bradley (overnights) KZII/Lubbock ups parttimer Mike Stephens to overnights Vonn Allen takes overnights at WFHT/Talla hassee as Cindy Spice leaves the biz

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July 12, 1991 R&R . 39

From the Double Platinum-Plus Album Shake Your Money Maker

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# "Flowers In The Rain"

# The New Single



"Shockingly good... Is this yesterday or tomorrow?" -London Weekend Telegraph

> "An album of sure winners. Four stars." -Q Magazine







8 1



### AIR PERSONALITIES

# Fan (?) Mail

**Readers Respond To Earlier How-Not-To-Apply Job Tips** 

Sometimes an air personality will ad-lib a throwaway line and not think of it again . . . until it becomes apparent that, inexplicably, it made a big impact on the listeners.

That's similar to the situation I now find myself in: I'm still getting calls and letters in response to my "How Not To Apply For A Job" column (R&R 5/10). Three of the responses have been negative. I shared one in my most recent column; here are the other two, each followed by my notes.

### **Baker's Retort**

From John E. Baker III (WWMY/Greensboro):

Your article, "How Not To Apply For A Job," indicates exactly how far out of touch you really are with the difficulty associated with landing a better radio job. As with a number of programmers, consultants, and GMs, your diatribe was laden with what you don't want and [contained] nothing about what you do want; it focused entirely on the problem without mentioning any solution whatsoever. You've left us only, once again, to keep guessing.

As the "Overnight Guy" at WWMY in Top 50 Greensboro, it has been my experience that if you're not in the "good ol' boy" network of PDs, jocks, etc., you're not "in" and are reduced from having a human existence with a pulse to being "known" by your resume. Talent, desire, and perseverance have nothing to do with it. The individual your article bludgeoned did the best he knew how with his five years' experience. Have you always composed the "perfect resume"? I think not, for no such animal exists.

I NEED YOUR INPUT! Comments, suggestions, questions, complaints, and airchecks are welcome. Due to the volume of mail, I regret that I can't critique the archecks, but I'd love to hear what you're doing. Your distribe was

Your diatribe was laden with what you don't want and [contained] nothing about what you do want; it focused entirely on the problem without mentioning any solution. - John E. Baker III

Your degradation of this person as unprofessional for writing on his cassette with a grease pencil is totally inconsistent with his attempt (and I emphasize "attempt") at being professional in the wording of his cover letter and resume. This guy is merely trying to enjoy this business, make progress in it, and still pay his rent. You arrogantly come across sounding like you'd rather he drop a hundred bucks at the printer for personalized die-cut labels . . . or, even better: an arm, leg, and left nut for one of your seminars!

Regarding the matter of "References Upon Request'': I don't care if it is a "pet peeve of many PDs," I am not going to bandy about the names, addresses, and phone numbers of my references to Godknows-who without first contacting them and asking their permission to do so! This is yet another inconsistency in your article: If my education and experience catches your interest from my resume, in which you seem to invest so much credibility (you've never lied on a resume, have you?), you're going to contact me anyway, right? You can reasonably ask for references at that time and I'll give them to you over the phone or mail them to you in another letter.

"References Upon Request" gives me an opportunity to sell myself a little more — maybe even thank you for considering me for a job — and allows me to maintain a little control in an uncontrollable situation by letting me know that you are interested in my qualifications in order to know that I'm not farting into a tailwind. By your peeved state at this very common - and professional - business practice, I can only conclude that you get your chuckles from what people are saying about me behind my back! Even after 15 years' experience, I'm not so jaded that I will breach the confidence of a coworker or past or present PD in that way. I suggest that you live with it.

Please continue splitting your insignificant hairs and hacking out your negative articles which pigeonhole those of us with resumes containing words with more than three syl-la-bles as untalented, unprofessional, and unworthy of any success in our radio careers. We will continue to get jobs, lose jobs, move up, and try to keep a little humanity and sanity about ourselves for this business. You won't be missed.

Finally, after you cut our man with the bad resume to shreds - seemingly out of spite because you were referred to as the "Selection Committee," as opposed to, perhaps, "Sir Dan" or ''Your Highness'' — you didn't even have the decency (or is it capability?) to take your massive ego out of overdrive long enough to say one word about how our boy's aircheck sounded. Was it as good as his resume was ''bad''? Did it make you that nervous? Or are you being threatened? Your priorities here are totally

## **Hard To Believe**

Tom Thomas (KQCR/Cedar Rapids) writes: "I was astounded by the letter from the jock who complained about the high cost of a professional-looking package (R&R 6/7). Imagine my amazement when, the same day the issue arrived, I received the following letter":

Program Director:

Sometime after September I'll be leaving XXXX radio and would like to relocate in the Cedar Rapids area. I've been employed continually fulltime in radio for over 25 years. I know you must have many applicants, but if you're interested, give me a call and I'll make a tape (it's hard to believe I don't have one ready to go) or make arrangements for an in-person interview ....

confused and your lack of comment on this is conspicuous by its absence.

• I'm aware that landing a better radio job is fraught with difficulty. People whose presentations make as poor an impression as the one I wrote about are likely to experience more difficulty than is necessary.

• Spending \$100 for personalized die-cut labels is one alternative to writing one's name with a grease pencil. Another alternative is to use a typewriter and a plain cassette label.

• If you wish to list references, you can get permission from the people on your list *before* including it with your package. Also, I didn't discuss the aircheck because the article was devoted to packaging, not content.

### **Air Talent Tips**

From an air personality who wishes to remain anonymous:

So it's that time of year already. Trot out the old "what makes my butt itch about resumes and tapes" column. Add it to the pile of others who love to write "how not to" instead of "how to."

Here are some tips from someone who knows what it's like to compete for the average job in 1991:

Put your resume, tape, and a cover letter proofed by someone other than yourself in a folder. Most PDs have a big file titled "Resumes." Most are folded wads wrapped around a tape. If you have a folder, it makes your T&R stand out, easy to grab.

I'm not going to say any more because I have to compete with these people. But how about some tips for the PDs? Put your name on any ad you place! The No. 1 peeve always seems to be letters addressed to "sir." Wonder why?

I've never had a PD tell me what I need to work on to get hired. Now that I'm in a position to give advice, I'm evasive. I either give half the story or tell a job seeker to fool around with the boss's wife....

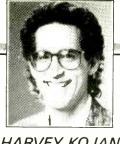
• I like your suggestion that one have his or her resume proofread by someone else.

• A PD has no obligation to give his or her name in any ad placed. And not knowing the name of the PD doesn't excuse sexism in a job applicant. (Many PDs are not "sirs.")

• I hope you're being sarcastic or facetious when you say, "Now that I'm in a position to give advice, I'm evasive." Why in the world would one DJ not want to assist another?

If, however, that truly represents your attitude, then it doesn't appear you're making much of a positive contribution to the industry. Someone who smugly refuses to give job seekers more than "half the story" hardly is in a position to complain about others in the industry.

> **Dan O'Day,** author of "Personality Radio," consults a limited number of radio stations and conducts air talent seminars for stations, groups, and associations. He can be reached at (213) 479-1767



HARVEY KOJAN

### 40R ALBUM ORIENTED ROCK

# Assessing The Job Market

Are fewer radio people moving around than in previous years? Sure, there's a flurry of activity every now and then, and some big-name programmers and personalities have switched stations, but the overall job market definitely seems a lot more stable than it used to.

In order to evaluate the current employment picture, I spoke with two people who work the job market for a living: Talentmasters President Don Anthony and Miller **Broadcast Management President** Lisa Miller.

### Market Stalled

"In some respects the market is stalled a bit right now," Anthony confirms. "The slowdown is industry-wide and is first and foremost a reflection of the current economic state of the business. Money has everyone concerned, and while for a lot of companies the second quarter has finally shown some light at the end of the tunnel, a lot of people are still very cautious. They want to be sure this turnaround is real and will last before they move forward.

"When anyone is thinking about making a change during an economic slump, a lot of things come to mind. How much will it cost to bring in someone new? What are the ramifications of letting someone go? It's not like the days when you simply gave someone a pink slip and they left you alone. Today there's severance, potential litigation - large-expense items that aren't in the budget.

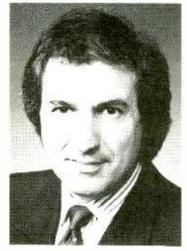
### 66

**Companies are** clinging to talent in unprecedented ways. I know one station that built a production studio in the morning guy's home! - Don Anthony

**99** 

"Companies are more bottom line-oriented than ever, regardless of the industry you're talking about, and that certainly affects the changes a station makes," Miller agrees. "For example, it's more expensive than ever to move someone. Four or five years ago it cost maybe \$3000-\$4000 to move someone across the country. Now it's a minimum of \$10,000. That has to be looked at when a station's deciding whether to make a change, particularly when it comes to secondary positions. It's also so expensive to properly advertise and promote a new personality. TV costs are astronomical."

A related reason for the lack of movement, according to Anthony, is the general uncertainty many



Don Anthony

stations have about the future. "There are bigger questions being asked that go beyond personnel: Is this the right format? Am I going to make a change here, only to realize six months down the road that I may have to change the format? A lot of companies are facing the real possibility of having to sell. Given that uncertainty, they decide to leave the staff where it is, keep the P&L [profit and loss] as incheck as they can, and avoid any expense items that will offset the existing numbers."

Miller says the current lull may be a direct response to the constant activity of the past. "Like anything else, the job market is very cyclical. For example, back in August '89 we had something like 30 major market changes. It was absolutely wild to see that much movement in that shout a period, and that enormous amount of change affects the market down the road. Because

AOR had so much movement in '89, it makes sense that things would be relatively stable for a while.

**Stability Sought** 

Another potential cause for the slowdown is that people simply aren't putting as much of a premium on getting to the major mar-kets as they used to. "When you put things in perspective from both a monetary and professional standpoint, success in St. Louis can be just as valid and rewarding as success in Los Angeles," Miller says. "More people are recognizing the value of being in a good situation versus going to the unknown just because it's cool to say you're working in L.A. A lot of the people who started out in AOR as young, single, throw-your-stuff-in-the-U-Haul people are married, have children, and want some stability."

That desire for stability is growing at the same time enlightened managers are recognizing just how important talented PDs and personalities are to a station's ultimate success.

"Stations are looking at PDs and talent differently than they did two or three years ago," Miller explains. "It's just good, intelligent business to sit back and say, 'I've got people here who are very valuable to the success of this station, and I don't want to lose them. These people are getting more money and longer, more secure contracts, making them less likely to seek a change.

"It wasn't too long ago when contracts were the exception rather than the rule, particularly for program directors. Sure, stations made sure to get the morning talent under contract, but they're now understanding the value of the entire staff.

"They also understand the importance of consistency and stability. It says something to the listen-

### Slowdown Lowdown

- Economic uncertainty breeds caution
- Greater value placed on talent
- More lucrative, long-term deals
- Moving up not as important

ers and makes them feel comfortable.'

### 'Golden Handcuffs'

"There are more 'golden handcuffs' in existence than ever be-fore," Anthony agrees. "Companies are clinging to talent in unprecedented ways. I know one station that built a production studio in the morning guy's home!"

Of course, not everyone is cashing in on management's newfound respect for the programming side. "There's been a lot of downsizing," Anthony notes. "Stations have

### 66

More people are recognizing the value of being in a good situation versus going to the unknown just because it's cool to say you're working in L.A. - Lisa Miller

been economizing wherever they can. Guys suddenly find they're earning 'too much money' and end up getting replaced by some young up-and-comer for half the price. Stations which had two production people now have only one. Some off-air positions have been eliminated. All of this has served to cut down on the number of jobs available."

**9**9

If the economic picture continues to brighten, Anthony predicts the job market should begin heating up



LOCKER ROOM LUCIDITY - Queensryche hangs with KLAQ/EI Paso staffers; (I-r) band members Scott Rocken field and Chris Degarmo, MD Magic Mike, EMI's Jon Matthews, the band's Eddie Jackson and Michael Wilton, PD Nat Lamp, and the band's Geoff Tate



Lisa Miller

again shortly.

"I'm convinced the fourth quarter of 1991 will be the biggest in our history," he says. "There are a lot of people who delayed making changes in recent months who will begin making moves, assuming business indicators continue to look more promising. "You can liken the current situa-

tion to traffic being stalled at one particular connector. If you look slightly ahead of that area it appears there's no traffic at all. But once the bottleneck breaks, you've got traffic like you won't believe. So I think by year's end you'll see a bunch of jobs opening up at the same time. I'm not predicting a major onslaught, but there will be a lot more activity - certainly more than you're seeing right now.

### **PD's Changing Role**

What qualities are stations looking for in today's PDs? "Interpersonal skills are more important than ever," says Anthony. "Being able to work with and motivate people is always at the top of the list. Companies are placing greater value on a person's management abilities, looking for experienced administrators who are wellversed in hiring and firing techniques, legal issues, etc. Marketing acumen is also becoming increasingly important.

There used to be a time when a PD selling himself to me would say, 'I'm great with music.' But I never have anybody call me up and say, 'I need a PD who's great with music.' It never makes the list!

"The role of the PD is evolving into more of a station manager position. Back in the '70s the PD was basically the head disc jockey; you picked the music, made the weekend schedule, scheduled the remotes, and filled in for the morning guy if he was sick. Today's PDs are



PRODUCED BY DICK SHURMAN AND JOHNNY WINTER MANAGEMENT: SLATUS MANAGEMENT





### Assessing The Job Market

Continued from Page 42

making hiring decisions, developing budgets, writing strategies, and doing a lot of things GMs used to handle.

"With the PD's duties continuing to expand, APDs and MDs will become more important. In some situations I'm seeing the APD doing the same things PDs did eight or nine years ago, with the PD spending more time meeting with consultants and research companies, negotiating contracts, and developing research studies.

"The wonderful by-product of all of that is that PDs will continue to make more money than they ever have before. If you would have told me in 1975 that a PD would make over \$100,000 a year, I would have thought you'd been partying way too hard. But that's becoming more and more common, and it's a trend that will continue."

### Production Still Undervalued

PDs and morning show talent may be getting the big bucks these days, but lucrative salaries are still

the exception rather than the rule. "If I hear one more person say to me, 'Get me a great production director - the job pays \$30,000,' I'm going to throw up," Miller moans. "Of course, these are the same people who end up losing somebody good because another station finally decides to pay the guy what he's really worth. I realize some people find it hard to justify paying a lot for an off-air position like that because you can't equate it to ratings or revenue. But a good production director can bring in an enormous amount of revenue if he's utilized properly."

While there may be a number of factors that can slow the job market at any given time, Miller says movement is inevitable. "We'll always have a pretty consistent job market just because of the nature of the industry. Change is a direct function of the ratings system. When a station goes up, it loves its talent. When it starts to go down, everybody's vulnerable, and it's usually a matter of the last one out the door being the person with the tightest contract."



**ONLY TIME WILL TELL** — Nelson stopped by KKDJ/Fresno for a live debut of their latest single; (I-r) MD Harlan Winslow, Matthew and Gunnar Nelson, PD Willobee, Production Director Dead-Air Dave, and DGC's Michael Sylvia.





**DREAM DATE** — New KUPD/Phoenix overnight personality Mary Alice enjoys an intimate moment with Chris Isaak.

**A COLORFUL BIRTHDAY** — What better way to celebrate your 23rd birthday than with Deep Purple? That was precisely the thinking behind WMMR/Philadelphia's recent bash. Getting ready to cut the cake are (I-r) a contest winner, Deep Purple's Joe Lyn Turner, Asst. Promotion Director Bob McLaughlin, the band's Roger Glover, and RCA's Dave Einstein.

# THE FABULOUS THUNDERBIRDS "TWIST OF THE KNIFE"

CHARLIE STROBEL, EPIC RECORDS: "In my opinion, the best record they have ever done, start to finish!"

NEDA LEPPARD, EPIC RECORDS: "The T-Birds know how to get your blood pumpin', head shakin', and legs movin'... whether you want them to or not! C'mon

everybody, let's do some jammin'!"

JEFF CARROLL, KLBJ: "The best yet--these guys get better every time. This one is going to break the T-Birds wide open."

Produced by Steve Jordan



www.americanradiohistory.com



JERSEY CHRIS — Chris Whitley jams at WDHA/Dover; (I-r) Columbia's Julie Levine, Whitley, and 'DHA middayer Kathy Millar.

## SEGUES

Longtime WDST/Woodstock, NY PD/ morning man **Richard Fusco** resigns to become Sr. Consultant at Jaffe Acoustics, a Norwalk, CT-based acoustical design firm. He's been replaced by **Fred Greenberg** KRFX/Denver hires KKFM/Colorado Springs personality **Kelly O'Shey** for PM drive KZFX/Houston ups **Lisa White** to Dir./Marketing & Advertising, **Dal**  Pierce to Promotion Director, and Shari Evans to MD....KZOK/Seattle welcomes Connie Cole back to middays...KCHV/Palm Springs flips calls to KCLB-FM ....WJXQ/Lansing moves to 2495 North Cedar St., Suite 106, Holt, MI 48842; new phone number is (517) 699-0111; new fax is (517) 699-1880.





MIKE KINOSIAN

### ADULT CONTEMPORARY

# Lincoln's 'FOR Plays To Win

We regularly print ratings recaps from Full-Service ACs (FSAs) in Top 100 and Continuous Measurement (CM) markets. Naturally, FSAs outside these boundaries are also making significant accomplishments. KFOR/Lincoln, NE - in the heartland of America - is a perfect example.

"I see us being in an enviable position because we're virtually alone in filling a market niche,' remarked VP/GM Roger Larson, a 38-year station vet. "We have 12 local signals, which is a lot for this size market [No. 167]. There's plenty of competition, but most of it's from music-intensive FMs."

**FOCUS ON FSA** 

Lincoln has four AMs, including KFOR and its non-music competi-tor, News/Talk KLIN. "It's only been in that format about 18 months," Larson reported. "It carries Rush Limbaugh, who attracts a loyal but smaller audience. KLIN won't break into Rush Limbaugh for news stories; we'll break into anything for an important story.'

While KFOR airs a high percentage of talk, it doesn't bill itself that way. "Our format's free-form: We're not locked into a Talk format. Our announcers are intelligent, aware, empathetic, and involved two-way communicators who speak with our listeners, not at them.

In addition to Paul Harvey and "ABC/Information" newscasts, KFOR carries that network's latenight talk shows. "The dilemma

**Music Facts** 

longer casts at these times:

6:30am

7:00am

7:30am

Noon

5:00pm

6:00pm

10:00pm

cated by (cc).

Fool

Bab.

**CFAX News And** 

Roger Larson

PDs in markets this size have is that local talk shows are much better [than national/syndicated ones], but great personalities are needed to host good talk shows. You don't find people of the calibre of Tom Snyder, Larry King, or Rush Limbaugh very often in this size market."

**Community Involvement** Consistent community service is a key to KFOR's strength, said Larson, who reasons, "If it's good for the community, it's good for us.

He outlined a current case in point. "For the past 40 years, the Pinewood Bowl Committee has staged large musical productions like 'Oklahoma' and 'South Pacific' in one of the city's outdoor parks. They just announced they were going to stop because of lack of funds.

"We told the committee that wouldn't be good for the community. We suggested they stage a variety show to raise money so they can resume their schedule next year. We offered to promote it and to get underwriting for this year's show with all proceeds going for future shows. We'll probably raise about \$20,000. This came at our urging. Stations have opportunities brought to them - we saw a need and stepped in."

Another example of KFOR's proactive community involvement happens next month during the station's "Dine Out To Help Out" food bank project. "We've asked the restaurant association to designate a day in August when local restaurants donate 10% of their billing to the food bank. We set it up, facilitate it, and promote it. We expect to raise \$15,000."

Most Lincoln radio stations (including KFOR) utilize billboards, but few use television. Larson who pegged his station's yearly promotion budget at approximately \$200,000 - explained, "There's only one TV station in town [KOLN-TV], which has satellite stations throughout the state. It has a great deal of waste circulation for us. The other television signals we get come from Omaha. If we used them, we'd also have a ton of waste circulation. As a result, billboards seem to be the most popular outside medium here."

Sports gets healthy coverage, as KFOR features Nebraska football and basketball. Nebraska Weslevan basketball, Kansas City Royals, and Kansas City Chiefs. "We're starting a new experiment this year," Larson pointed out. "We're going to carry Nebraska volleyball. It's a popular sport here, and Nebraska has been in the Top 10 nationwide in volleyball the past several years."

### **The Bottom Line**

After a very strong first quarter, KFOR's sales softened this year. **K-FOR The** Record Here's how FSA KFOR Lincoln,

NE performed in the fall - 990 Arbitron.

12+ 18-34 25-54 35-64 #1 #8 #3 #1 KFOR KFOR's 13.9 is an improvement over its last two books. It's the only Lincoln station registering double digits.

In its target demo (35-64). KFOR's lead over No. 2 (AC KEZG) is exactly seven shares.

Larson asserted, however, "We'll finish the year with a decent -8%-10% - increase. Virtually all the gains will be from local sales."

Commenting on his sales staff's opinion of FSA, Larson said, "They love it because it gives them the opportunity to sell things. Advertisers can buy sports, news, and weather. We sell properties, rather than spots, and are getting about 22% of the market's total billing."

Larson's upbeat about the future of FSA: "Stations that will survive and do well are the ones that are closely tied to their community like FSAs. I have tremendous confidence in these stations. Industry people who have written off AM radio are foolish, because some AMs like WCCO/Minneapolis and KMOX/St. Louis - haven't lost any audience. We're in that category, but on a smaller scale."

Just The FAX: This FSA's Winning

With a population of approximately 300,000, Victoria, BC ranks as Canada's 10th market. FSA CFAX took Victoria's 12+ crown despite the fact it's on AM and must comply with stringent governmental requirements, particularly on music programming.

Terry Spence has been an integral part of CFAX the past 17 years. He's presently station VP/OM and co-hosts a daily 8:20-10am news/talk show. He updated us on CFAX, as well as some interesting programming challenges facing Canadian PDs.

"We have fewer stations on the dial and are required to do quite a bit more," he explained. "It's difficult to get a license in Canada these days unless you promise extensive support for talent development. Some stations spend hundreds of thousands of dollars a year on projects that usually don't relate to what they play on the air. I'm sure many American broadcasters would think they're nuts."

(Speaking of American broadcasters, it's interesting to note that a U.S. market the same size as Vic-- Pensacola, FL - ranks toria 119th.)

### **CanCon Conflict**

At least 30% of music played on Canadian AMs must have Canadian content. Qualifying music for this category can get a bit tricky. Songs must satisfy at least two of four requirements: the composer, lyricist, or principal performer must be Canadian, and/or the rec-

americanradiohistory com



Terry Spence

ord has to have been recorded in Canada.

CFAX's FM competitors are an AOR and a B/EZ; its AM challengers are music-intensive ACs. Noted Spence, "The latest federal report said 35 stations can be received offair here. There are five stations in the market - three AMs and two FMs - and [according to Bureau of Measurements], we're the 12+ market leader."

"We have as many newspeople [12] as all the other four local stations combined," boasted Spence. "We have our own meteorologist, a weather radar system on the building, two daily talk shows that run from 8:20am-noon, and many extended news blocks. In fact, we're about 25% news on a full-day basis.

### **Dual Music Identities**

Sandwiched between the talk and information blocks, CFAX's daytime music programming is Soft AC. Spence accords music a four out of a possible 10 in overall station importance. "We never think people tune to us just for music, but it can easily cost us listeners. We try to be reasonably current and non-irritating."

After 7pm, CFAX makes a radical programming departure. "We go to a Big Band/Nostalgia format. Our AC music didn't work at night. Since our target audience watches television at night, we tried reaching a younger audience, but it backfired. So we went the other way and discovered these people leave their clock radios on CFAX, which helps our morning numbers.

Confident CFAX is "FM-proof," Spence commented, "The great thing about Full-Service is that it's the hardest format to knock off. You establish a reputation for doing something important, like providing news and information. If people trust you, it takes a long time for someone else to convince listeners to turn against you. It's also extremely expensive to knock you off. It would cost another station millions and take them years. And, if you see it coming, it's easy to upgrade your strengths."

10 minutes 11:00pm 30 minutes Here's a typical 6-7am hour from Barry Bowman's "Breakfast Show." Canadian content is indi-SADAO WATANABE/Any Other Those Things DAVID FOSTER Fiver Of Love (cc)

FSA CFAX/Victoria, BC typically airs hourly five-minute

newscasts and two-minute updates at the bottom of most

hours. In addition to that news commitment, the station runs

**RONSTADT & NEVILLE/When** Something is Wrong With My

CHRIS REA/Looking For Summer JENNIFER WARNES/First We

Take Manhattan (cc) **GORDON LIGHTFOOT/Early** 

Morning Rain (cc) AIR SUPPLY/Making Love Out Of

Nothing At All

6:00am 10 minutes At night, CFAX adopts a Big Band 6 minutes format. A representative 8-9pm 12 minutes hour contains: 6 minutes SHEARING & TORME/You'd Be So 8:00am 24 minutes Nice To Come Home To 30 minutes FRANK SINATRA/Once Upon 30 minutes A Time 12 minutes PL'ATTERS/Smoke Gets in Your Eyes SPITFIRE BAND/They Can't Take That Away From Me (cc)

WOODY HERMAN/Body And Soul **DENNY VAUGHAN/Tenderly (cc)** BOBBY DARIN/Mack The Knife SARAH VAUGHAN/Just One Of

TONY BENNETT/The Good Life BILLY ECKSTINE/Taking A

Chance On Love DUKE ELLINGTON/I'm Beginning

To See The Light DAL RICHARDS/Sentimental

Journey (cc) ELLA FITZGERALD/Deed I Do

DORIS DAY/I'll Never Smile Again (cc)

**GLENN MILLER/Sunrise Serenade** 

URBAN CONTEMPORARY BREAKERS

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THE SUMMER'S GETTING HOTTER... ON BUST IT/CAPITOL COMPACT DISCS, CASSETTES AND RECORDS.

v americanradic

### **UC PICTURE PAGE**



SILENT SMILES — Innocence member Gee Morris paid a recent visit to KJLH/Los Angeles; smiling (I-r) are Morris, PD Lynn Briggs, and Chrysalis National Director/Promotions Robin Dixon.



**FOXY JAMS** — Epic artist Tony Terry (r) doubled as co-host of WDXZ/Charleston, SC's midday "Slow Jams" segment, working with personality/MD LoLo. Joining the duo is morning man Terry Base (f).



**DYNAMIC DUO** — WXYV/Baltimore PD Roy Sampson (r) and Peabo Bryson shake hands on the success of Bryson's new Columbia single.

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URBAN CONTEMPORARY

### **MUSIC MIX BALANCING ACT**

# **Integrating Oldies, Blues**

Do oldies and blues have a place in Urban station programming? Three PDs discuss how and why they integrate these different musical genres.

**WMVP Sings The Blues** 

WMVP/Milwaukee PD Billy Young describes his AM 5000-watt station as Black Adult Contemporary. "That's the current terminology being used to describe what we do," he said. "About two-thirds [of the music] is current-based. The other third is a mix between oldies, jazz, and some blues because Milwaukee is a very strong blues town. And because we're in Milwaukee, where there's about 28 stations, we don't have to niche as tightly as you would in a place like L.A. with over 80 signals. We can be a little broader here.

"Most of the blues we do is a mix of currents and classics. Since the shelf life of blues songs is a lot longer, we'll play an album from

Most of the blues we do is a mix of currents and classics. To make this work you have to do some very close daily scrutiny of your music.

—Billy Young

. 99

an artist like Bobby Bland for six months or more. We'll also feature maybe three or four cuts from that album, depending on the rotations. We'll continue to play songs like 'The Thrill Is Gone' by B.B. King. We also play some old Johnny Taylor, Millie Jackson, and Shirley Brown, who is certainly a currentbased blues artist. So what we play isn't what you would call 'gutbucket blues.' It's more what you

### UC DATA BANK

### Women With Work

From 1986 to the year 2000, 10% of all those joining the workforce will be black women. One-third will be white women, 13% Hispanic women, and 6% Asian/other women. Men's impact will be less dramatic: 7% of new workers will be black men, 16% Hispanic men, 8% white men, and 5% Asian/other men. Source: Bureau Of Labor Statistics



Billy Young



would call Malaco blues or Alligator blues.

"I try very hard to position this type of music with other current things and oldies – R&B types of things that would be palatable and complement each other. I make sure that when we go from one type of music to another there's a break between the two types so there's not an abrupt change. Since we're dealing with adults as our target audience, you have to look at this in an hourly and 24-hourly perspective.

"Our research and methodology tell us these people enjoy hearing Luther Vandross, Anita Baker, Color Me Badd, Keith Washington, Bobby Bland, Grover Washington Jr., and Tom Scott in an hour. To make this work you have to do some very close daily scrutiny of your music. You just have to make sure the music falls together properly to make the people happy."

Young ended by explaining how he picks songs. "When I did our format clocks I made sure we included in the R&B oldies type of music so we'd hear something from the '70s and '80s each hour, along with currents on the quarter-hours. The rest of the music [jazz and blues] falls into place. The main thing we found from our research – and our owner's mandate – was [we need to achieve] familiarity with our music. We do that."

### **Oldies 'BUZ**

James McFadden, PD of KBUZ/Wichita, uses oldies as "buffers" to help balance his rotation. "Because of the tremendous amount of new artists in our format, oldies really help us provide familiar names and music that are such positives in our format.

"We use oldies 24 hours a day. Each hour you'll hear approximately two oldies and a recurrent mixed in with the current music. The songs help flavor the hour. When you play a certain oldie, listeners say, 'Oh, I haven't heard that song in a long time. Boy, that sounds great!' It's something they can relate to and recognize. This is very important when you're trying to get listeners. Just one listener an hour who has a diary can make a big difference in your numbers."

In deciding what records should become part of KBUZ's oldies library, McFadden looks for songs that can be considered familiar on a national level. "When I see a song that becomes at least a Top 10 on the national charts, I know people all over the country have a good chance of knowing those songs. [Programming] familiar songs is the most important thing I can do to help my station stay ahead of competitors.

"I realize that our audience may want to hear the new [Stevie Wonder], but it's crucial to play both current and past hits. Oldies help accomplish that mandate of solid musical hits on a continuous basis."



Chris Clay

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Our listeners say hearing these selected oldies is a refreshing break from all the hip-hop rhythms and beats found in most new music. -Chris Clay

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### **Musical Juggling**

Integrating oldies and blues music with UC currents helps programmers:

- Attract older target demos
- Achieve rotational balance

### Maintain variety, familiarity

McFadden thinks programmers who don't include oldies during dayparts are making a mistake. "Playing currents over and over isn't going to help keep your audience constant. They're going to get tired of hearing the same things in such a short period of time. So variety and familiarity make sense to me."

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[Programming] familiar songs is the most important thing I can do to help my station stay ahead of competitors. -James McFadden

### **Demo Attraction**

**9**7

Chris Clay is PD/afternoon personality at KQXL/Baton Rouge, which uses oldies to attract target demos. "We're not only trying to attract the 18-34 listeners, but also the 25-54 demographic. Putting in music these people can identify with will help us continue to attract the demos we're targeting."

Unlike McFadden, Clay doesn't program oldies throughout the day. "Our morning personality plays one per hour. In middays you'll hear something altogether different. Personality Lou Bennett plays one hour of oldies beginning at noon. During [the rest of his shift] he features approximately two per hour.

"During the afternoons we just jam the current hits. Then starting at 5pm, when I know we have the older demographics leaving [work] and going home, I play two oldies per hour. Our listeners say hearing these selected oldies is a refreshing break from all the hiphop rhythms and beats found in most new music."

For the past four months 'QXL has featured an "Oldies Day" on the first Thursday of every month. "We play Motown, Philly International, Stax, and other types of R&B from the '60s and '70s. And let me tell you, the phones just ring and ring. People love it, and we're going to continue to give them what they want. To be successful, you've got to listen to what the people tell you."

'QXL integrated oldies into the format about a year before they launched "Oldies Day." "Until a year ago we were basically neglecting to play oldies. Instead, our format was playing recurrent songs, using those as a substitute. Now we've taken care of that situation by having the recurrent category and an oldies category within the programming clock."

How does Clay select oldies product? "I have a book that lists titles and artists going back to 1969 and up to 1989. I look through this book and pick the things I know will work for us. Then I go to the record store and buy them."



James McFadden



He also relies on station research to help decide which songs are strong enough to become part of the oldies library. "I look at past telephone request sheets, plus store reports from this area to see what was selling. I also look at anything that can help me zero in on the hit product that's been popular in our market or this general geographical area.

"All programmers who are trying to attract an older demographic should at least consider putting one oldie into their music mix during both drivetimes and middays. I know most Black/UC stations are doing some form of 'Quiet Storm' in late evenings. But putting some solid oldies into their overall music mix will be a positive for them."

### Snap To It

You've got the power to double your exposure in **R&R**. Simply snap a few shots (station promotions, celebrity visits, etc.) and forward them to **Walt Love**, 1930 Century Park West, Los Angeles, CA 90067.



When you' BE in it, you'll know it! july 22.





### LON HELTON

### **CLOSEUPS**

# Cash, Cats, & Cans

The best promotions are those which entertain listeners while helping the community at the same time. Featured this week are a few of those along with some of the regular, old, crass, mercenary audience-building type of activities.

• WPOC/Baltimore joined with local businesses to raise over \$10,000 for the city's Cystic Fibrosis Foundation. Following a country concert, more than 25 hot air balloons were inflated as part of the celebration, which was dubbed "BalloonGlow."

• WXBZ/Bristol, VA's inaugural Alley Cat & Mutt Show drew 500 pet owners and their prized companions, who competed in Pet Tricks and Talents, Mr. and Ms. Personality, and Pet/Owner Look-alike competitions. The show, held in conjunction with the Humane Society, supported the two organizations' K-911 Lost & Found service. Registrants received a free collar with a special ID tag. The finder of a lost pet need only call the station. which has cross-filed pertinent



• WGAR/Cleveland recently cosponsored the 25th annual World's Greatest G-A-R-AGE Sales with a local Kiwanis group. Over 200 exhibitors - many of which were non-profit community groups that received space gratis - participated.

WGAR's Cans For Cleveland's Kids event turned recycled aluminum cans into a cash donation for a local children's hospital. The money was presented during the Children's Miracle Network Telethon. Prizes for can contributors

included a \$1000 gift certificate for the most cans and \$5 certificates for the first 200 folks who brought 100 cans. Everyone who turned in at least one can registered for a chance to win the station's Cleveland Summer Pack, which contained tickets to most area summer events and parks and two round trip tickets to any domestic city served by Continental Airlines.

COUNTRY

• KLLL/Lubbock's Pocket Cash Lottery allows listeners to play with any bill they have in their pockets or purses. At 7:40am, the morning team announces the times during the day when the game will be played. The air talent calls out six or seven numbers during those periods. The correct caller whose bill



Keith Womack was taken just before he was supposed to make a jump with the U.S. Army's Golden Knights parachute team at a local airshow. Fearing this picture may have been his last, he (wisely) decided to accompany the pilot back to the airstrip - in the plane.



OH, WAITER - Radio stability being what it is, WYAY & WYAI/Atlanta personalities Dixie Lee and Rhubarb Jones never miss an opportunity to sharpen skills which may come in handy at a later date. This secret photo was taken as the two practiced waiting tables at a Leukemia Society celebrity luncheon

contains all of the numbers wins a minimum of \$100. That amount is tripled if the winner knows how many minutes of music KLLL is playing that hour. Once a week the winner takes home either \$250 or a week's salary - whichever is greater.

• KXIA/Marshalltown, IA cast one lucky winner in the forthcoming Bellamy Brothers video. Included was an all-expense-paid trip to Nashville and a high-end VCR to show off the video. PD Roger Lewis reported that the cost to the station was zero - clients paid for the right to participate.

• WMUS/Muskegon, MI raised \$42,000 during a Memorial Day radiothon for the American Cancer Society. Exceeding the \$40,000 goal cost the formerly hirsute PD/MD D.C. Cavender his beard.

• WDLS/Scranton qualified listeners for a new Chevy S-10 pickup by registering the first 94 vehicles to arrive at a different Burger King location each week for 10 weeks.

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THE MERRY BAND - KRMD/Shreveport staffers go all the way when it comes to welcoming winners to a movie screening. In full Sherwood Forest regalia, they "stole" sandwiches and drinks from the rich "Subway" folks to give to their poor listeners prior to a "Robin Hood" showing. Enjoying the festivities are (I-r) station staffers Kelli Richards and Gary McCoy; sitting atop the van are (I-r) OM Rich Garrison, James Anthony, and K.C. Daniels.

Registrants received prizes and a special contest bumper sticker. The winner was drawn from among 940 entrants.

• WPIG/Olean, NY OM Scott McKenzie had a surprise for PM driver Bruce Fyffe. On Fyffe's wedding day, McKenzie – who was the best man - concocted a story which led Fyffe to work for a short while on the air. McKenzie, meanwhile, had arranged for the bride, the entire wedding party, and the town mayor to meet at the studio, where the ceremony was broadcast live. Word is Fyffe still speaks to McKenzie.

• KRMD/Shreveport has been up to its eyeballs in promotions during its 101 Days of Summer campaign. The KRMD Coca-Cola Cool Down Van delivers the beverage twice weekly to outdoor workers. The Wave & Win van carries prizes which are awarded to listeners who wave at the van and sport a bumper sticker on their cars. Each month the station presents a movie premiere, with listeners winning tickets to exclusive screenings the night before the flick opens.

### Have You Heard

### **PD Shifts**

WQSI/Frederick, MD morning personality Jay Lakin has been upped to PD; former PD Lee DeCastro remains MD/afternoon talent . . . WYYD/Roanoke MD/middayer Robynn James has been promoted to APD as well. Also at WYYD: Steve Stroud comes aboard for evenings from WTQR/Winston-Salem. He succeeds Rip Wooten, who exits for MD/PM drive at crosstown Country competitor WXYU.

### MD Moves

WDSY/Pittsburgh APD/middayer Chris DeCarlo has added MD duties, and Production Director Dave Leonard is now doing evenings following the departure of MD/evening talent Bob Curti KUUY/Cheyenne afternoon jock Jack Marcus is the new MD, replacing

the exiting John Thomas.

### Jock Jumps

Pete Paquette shifts from evenings to middays at WBKR/Owensboro, KY. Concurrently, Dave Spencer segues from overnights to evenings, and Nick Weber joins for overnights Steve Wiser has left KCTR/Billings to co-host the KWHT/Pendleton, OR morning WXKX/Parkersburg, WV show parttimer Collin Rose has been upped to nights. Joining the station as ND/ morning news anchor is Jay Elle West from neighboring WXIL

### Congrats

After more than 8500 ballots were counted, the KFRE/Fresno morning team of Dick Carr, Jerry Lee, Doug Collins, and "Trooper" Taylor won the Who Makes Your Day contest con-



Chris DeCarlo

ducted by the Fresno Bee. The morning team at FM sister KNAX placed third . . . WCMS/Norfolk won the Outstanding News Operation award at the state's AP convention

Finally, congratulations to WPOC/ Baltimore PD Bob Moody, who received the thrill of a lifetime when he was randomly selected as the Ede's Ice Cream Fan of the Game at a recent Baltimore Orioles game. Moody's prize package included special seats in the third tier (much further away than his seats), a T-shirt, and a trip on the field.

Moody claims he was offended when his place of employment wasn't shown on the scoreboard - as promised along with his picture. It seems the contest's co-sponsor, crosstown News/Talk WBAL, wasn't too keen on promoting WPOC. By the way, Moody also won a plastic clock, at a Nashville Sounds game not long ago. Unfortunately, the time piece was mounted upside down in the lucite.

# "Interesa tat the end e time. min mai

# B.B. Watson, 1991

# With lyrics like this, you know a smash hit is on the way.

It's going to hit the charts with all the impact of a speeding train. B.B. Watson's debut single, "There's A Light At The End Of The Tunnel," from the album of the same name, is the new anthem for the working man. It's about getting ahead in tough times. It's also the first release on BMG's new BNA label. And all our research indicates B.B. Watson will be a hit. But you can tell that just by listening.



© 1991 BNA Entertainment

# NASHVILLE THIS WEEK

# **Artists Capture Overseas Crowds**

For the first time in more than 13 years, country acts participated in the Montreux Jazz Festival in Switzerland. which kicked off July 2. Brenda Lee, Kevin Welch, Joe Ely, the Texas Tornados, Butch Hancock, Jim Lauderdale, and Jimmie Dale Gilmore performed in the festival's "American Evening Fourth of July Tribute to Roots Rock 'N' Roll and Country Music," a special salute to American roots music.

American country artists have not participated in the jazz fest since the late '70s. This year's event originally had only two country acts scheduled – the Texas Tornados and Carl Perkins. When Perkins became ill and cancelled, Montreux organizer Claude Nobs was persuaded to invite the country artists participating in the Singer/Songwriter Festival in neighboring Frutigen, Switzerland.

This year marks the 25th anniversary of the prestigious jazz festival, which is being produced by Quincy Jones and will include performances by Miles Davis, Sting, the Moody Blues, Toto, James Brown, Elvis Costello, Bonnie Raitt, B.B. King, George Benson, and many others. A full-length motion picture of the festival is planned for future release.

• Following the Montreux Festival, Warner Bros./Nashville artist Kevin Welch moves on to Rio De Janeiro on July 24-28 to appear at the first annual Country In Rio Festival held at the Riocentre. Other slated performers include Ricky Skaggs, Suzy Bogguss, and Stella Parton. Welch recently made his European debut at the Frutigen Festival. A second Brazilian concert, the Skol Country Festival, is scheduled for late August in Sao Paulo. The Palladium concert will feature Don Williams, Lee Roy Parnell, Asleep At The Wheel, Wild Rose, and Doug Kershaw.

• The Texas Tornados are also in the midst of a whirlwind European junket. The group will spend over two weeks touring eight cities in

**NASHVILLE IN MOTION** 

Holland, Switzerland, Ireland, England, Norway, Sweden, and Spain. Member Flaco Jimenez has a solo tour of Japan planned during the Tornados' downtime in August. • The Bellamy Brothers, Mark Collie, Stella Parton, Barry &

• Arista/Nashville artist Michelle Wright will be featured in an upcoming one-hour Canadian Broadcasting Corporation special. The show will highlight Wright's life and her music, using footage shot in and around her hometown of Merlin, Ontario. Taping will begin in September, with a scheduled late-fall air date.

· Several artists have inked international concert dates for September. Emmylou Harris, Hoyt Axton, Exile, and Holly Dunn are set to perform at the third annual. Gstaad Festival in Switzerland on September 21. Country acts who



THE DEVIL MADE US DO IT — Sony Tree recently threw a party cele-brating Joe Diffie's No. 1 single, "If The Devil Danced (In Empty Pockets)." About to take a spin are co-writer Kim Williams, Diffie, and co-writer Ken Spooner, who owns the pictured car.

Holly Tashian, and surprise guest Verion Thompson appeared recently at the seventh annual Swiss Alps Country Music Festival in Grindelwald, Switzerland. It was Collie's European debut.

Thompson had been in Torino. Italy headlining the Pickin' '91 Festival with Guy Clark when he stopped by and played a few numbers for the Grindelwald crowd. He even wrote a song for the occasion, "Grindelwald Again," which he is recording this week. The tune is now the festival's official theme song.

have previously played Gstaad include the Nitty Gritty Dirt Band. Conway Twitty, Buck Owens, the Forester Sisters, and Highway 101.

• And speaking of Harris, she will embark upon a major European solo tour in September, playing 11 dates in Holland, Belgium, Switzerland, England, and France. She will also headline the third annual Country Gold concert in Kumamoto, Japan in October. By the way, Harris was named Country Music People magazine's International Female Vocalist of 1991.

 Ed Bruce and Becky Hobbs are scheduled guests at the eighth annual Wohlen Festival in Wohlen, Switzerland on September 7; Jennifer McCarter & The McCarters



THE THUNDER OF SUCCESS - ASCAP recently held a No. 1 party for "The Thunder Rolls," written by Garth Brooks and Pat Alger. Basking in the glow of success are (front, I-r) ASCAP's Merlin Littlefield and Capitol Nashville President Jimmy Bowen; (rear, I-r) Brooks's co-manager Bob Doyle, co-manager Pam Lewis, Alger's son Ryan, Brooks, Alger, CMA's Jo Walker-Meador, producer Allen Reynolds, and Forerunner Music's Terrell Tve.

begin an extensive USO tour of Japan, Korea, the Philippines, and Guam on September 8.

• Paul Overstreet returns this week from a brief tour in Germany (July 3-6), where he played four dates at Frankfurt, Bremerhaven, and several other military bases.

• Warner Bros./Nashville is planning a special Dwight Yoakam European LP, slated for January release. WB/London is helping slight rock edge.

### **Bits & Pieces**

Lorrie Morgan, her crew, band members, and WSIX/Nashville are holding the second annual

Wright Park in Goodlettsville, TN on August 24. No admission will be charged, but donations will go to the Keith Whitley Memorial Fund of the Vanderbilt Institute for the Treatment of Addictions.

• Robin Lee recently signed an endorsement agreement with Laredo Boots. Lee has been touring this summer in support of her new Atlantic/Nashville LP, "Heart On A Chain." The current single from that album, "Nothin' But You," was written by Steve Earle.

• Dean Dillon has had some unexpected guests show up at recent concerts. His latest video, "Holed Up In Some Honky Tonk," features a dancing armadillo, so people have been bringing live armadillos to his shows

### NEW ARTIST FACT FILE **Eddie London**

Born: July 31, 1956 in Dreux, France Present Home: Nashville Current Single: "If We Can't Do It Right" Current Album: "Do It Right" Producers: Ronnie Rogers, Warren Peterson Label: RCA Management: Dale Morris & Associates Musical Influences: Merle Haggard, George Jones • Background: The son of an Air

Force man, Eddie London began singing with his father and older brother at age eight. He performed on the Los Angles club circuit following graduation from the New Mexico Military Institute. After a few years of playing Vegas casinos, hewent to Nashville, eventually joining Red Sovine's band as bassist (1978-80)

Years on the road with the Kendalls, Kitty Wells, Leona Williams, and Tommy Cash eventually left him weary of watching everyone else live his dream. 'So I finally sold my bass and amp because I knew that would keep me off the road. I wasn't going to go out again until it was for me

· Signing: He worked odd jobs and sang demos. A cut he did for Maypop Music's Cliff Williamson caught the attention of Maypop's Ronnie Rogers and Warren Peterson, who were looking for an act to produce. Their interest resulted in a production deal and contract with RCA/Nashville.



Eddie London

· Songs: London's debut album is due August 27. The first single, "If We Can't Do It Right, " is currently 39 on the R&R Country Airplay chart. "The songs on the album are a reflection of the way I am. Country music is about songs that have been lived in and felt. And those are the kinds of songs I sing.

# **Dycus, Fischer Promoted**

Tabitha Dycus, RCA/Nashville Man ager/A&R, has been promoted to Director of the department. Dycus has been with the label for six years, and previously co-owned and managed Pannin' Gold Music Company in Music Citv

Pete Fisher has been upped to Publishing Director of WEA. Fisher interned at WEA in 1987. He later worked as Creative Services Coordinator and then Publishing Manager of the company

• Laura Staggs has been named Atlantic/Nashville's Coordinator/Product Development. Staggs previously wrote, hosted, and produced radio and TV commercials in Los Angeles

• R.C. Bradley has opened Bradley Artists in Nashville. Previously based in Los Angeles, Bradley currently represents Juice Newton and Jim Lauderdale. He's located at 1922 Broadway,



2nd Floor, Nashville, TN 37203; (615) 329-9074

· Signings: Patty Loveless to Fitzgerald Hartley for management Janie Fricke to Intersound Entertain-Cleve Francis to Creative ment Media Services for publicity . . . Jennifer McCarter & The McCarters to World Class Talent for booking



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### choose material for the album, which will include songs with a

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The Fireworks Are Just Getting Started On Epic!



# COLLIN RAYE "All I Can Be (Is A Sweet Memory)



Soaring Debut for a rising star. All Collin can be is a bright star to your listeners.



# WAYLON & WILLIE "If I Can Find A Clean Shirt"



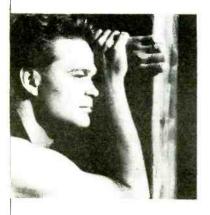
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# TOM WOPAT "Too Many Honky Tonks (On My Way Home)"



Jumps out of the speakers. Your listeners are telling you it's a huge hit.



# DOUG STONE "I Thought It Was You"



You know it's a smash! Put some romance in your summer music.



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for free UPPERCUTS demo. 

# MARKETPLACE



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### **OPENINGS**

WEYZ/PA sports leader seeks PBP talent. Minimum two years' small/medium market experience. T&R: John Gallag her, Box 1184, Erie, PA 16512. (7/12) EOE

Boston AC seeks unusual talent for overnights. Entry level on top-quality airstaff. T&R: WVBF-FM, Prudential Tower, No. 1313, Boston, MA 02199. (7/12) EOE



Tired of playing corporate politics? Well here's the job you waited for. Program di-rector for FM in beautiful southern New Hampshire. Promotion and on-air experi-ence a must. Strong organizational skills required. Salary negotiable. Send resume, tape, and references to Scott Roberts, Roberts Communications, P.O. Box 707, Keene, NH 03431. EOE

### **DIRECTOR OF AFFILIATE RELATIONS**

\*\*\*\*\*\*\*\* AFFILIATE RELATIONS Looking for major market experience and the ability to close stations in multiformats. Involv-ing, innovative new radio programming and con-cepts. Salary commensurate with experience. Send resume or contact Beverly Padratzik at: SJS Entertainment Corporation 800 Second Ave. New York, NY 10017 Phone: (212) 370-9460 Fax: (212) 983-1186 EOE .................

Studio engineer needed for top national production company. Full knowledge of all audio equipment including digital audio technology. Music background help-ful. Responsible for production staff, and maintenance. Send resume to DBC, P.O. Box 1182, New York, NY 10185-1182.

### ...... **PRODUCER/STATION** ''IMAGER'

sought by major market PURE ROCK FM in mid-Atlantic. Unique position includes responsibilities as morning show and features producer, news and information editor. Must be creative, innovative, and sensitive to current issues (like the en-vironment) and lifestyle elements of 18-34 demo. On-air experience a plus. Resumes and tapes to: Radio & Records, 1930 Century Park West, **#322**, Los Angeles, CA 90067. EOE

The Capital District's leader FLY-92 and 50k All-News WPTR have an immediate opening for an anchor/reporter. Experience required. Send T&R to Randy Gorbman, WPTR, Box 12279, Albany, NY 12212. EOE

WANTED! PROGRAM DIRECTOR with turnaround experience! A Top 20 market FM needs a program director with a successful track record of moving stations from worst to first. T&R to: Radio & Records, 1930 Century Park West, #326, Los Angeles, CA 90067. EOE

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**OPENINGS** 

### WBOS **PRODUCTION DIRECTOR**

WBOS seeks production director of the highest creative caliber. Dynamic writing and imaging skills are foremost. Organization and attention to detail are vital. Send tape & resume (no calls please!) to: Tom Sandman, Program Director, WBOS 92.9 FM, 1200 Soldiers Field Road, Boston, MA 02134. WBOS is an equal opportunity employer, M/F/H/V/E.

AOB powerhouse in the Northeast has an immediate opening for experienced program director with strong promotion and music skills. Send resume to: Radio & Records, 1930 Century Park West, #315, Los Angeles, CA 90067, EOE

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### SOUTH

Hot AC seeks morning personality with strong production and personal appearances. T&R: WBGM, Box 3168, Tallahassee, FL 32315. (7/12) EOE

Seeking wild fulltime AT for middays. Females and n T&R: Jeff Daniels, WTRS, 3357 SW 7th St. Ocala, FL 32674. (7/12) EOE

Leading Christian music FM seeks experienced, major market talent, T&R: KLTY, Scott Wilder, 909 E. Las Colinas Blvd., Ir ving.TX 75039. (7/12) EOE

Seeking morning personality for small market AC station Community oriented/topical/energetic/fun. T&R: WQXE, Jen-nifer Foxx, 245 W. Dixie, Elizabethtown, KY 42702. (7/12) EOE

WQEN has a rare FT opening with possible music duties or overnights with AM News! T&R: Box 570, Gadsden, AL 35902, (7/12) EOE

KLOL seeks weekend and swing air personalities now! T&F Ted Edwards, Box 1520, Houston, TX 77251. (7/12) EQE

Major market AC morning opening requiring warm, friendly, dynamic female ap-peal. Midday and PM talents encouraged to apply. T&R to: Radio & Records, 1930 Century Park West, #318, Los Angeles, CA 90067. EOE

### **MAJOR MARKET** -COUNTRY

Evening opening for uptempo, aggressive jock. Good formatic, production, and outside appearance skills a must. Excellent company and well-known station. Send tape, resume to: Radio & Records, 1930 Century Park West, #311, Los Angeles, CA 90067. EOE

Warm, relatable communicator needed for mornings at a major market Florida Soft AC. Three years' morning drive experience necessary. Great company, salary and benefits. Send T&R to: Radio & Records, 1930 Century Park West, #325, Los Angeles, CA 90067. EOE 



### AFTERNOON DRIVE

Energetic, passionate afternoon drive personality wanted at the legendary WNOR. No beginners, no pukers, rock knowledge a must! NO CALLS! Send tape & resume to: Buzz Knight, 870 Greenbrier Circle, Suite 399, Chesapeake, VA 23320. EOE

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AIR TALENT. Mature, bright sound for SE medium market AC. Great opportunity with stable company. T&R to: Radio & Records, 1930 Century Park West, #308, Los Angeles, CA 90067. EOE

### \*\*\*\*\*

**OPENINGS** 

KVET/COUNTRY K-98 AM/FM, Austin Texas has an immediate opening for an air personality. KVET/COUNTRY K-98 is a personality-oriented station. A minimum of four years' fulltime experience is required. Country radio preferred. Contact: Bob Cole, General Operations Manager, KVET/KASE, P.O. Box 380, Austin, TX 78767, EOE

### 

Austin's leading radio stations, KVET/KASE, are looking for a promotions director. Work for one of the most innovative broadcasting companies and promote two country FMs and an AM! Seeking the most creative and experienced person in the business. Must work well with both sales and programming. Super city. Great pay. Contact: Bob Cole, General Operations Manager, KVET/ KASE, P.O. Box 380, Austin, TX 78767. EOE

South Florida FM station seeks announcer with ten years' on-air experience and knowledge of AOR format. Send resume to; Radio & Records, 1930 Century Park West, #324, Los Angeles, CA 90067. EOE

### MIDWEST

Country WYTE seeks morning communicator with strong pro-duction. Growing station for a growing talent. T&R: Ed Paul-son, Box 1030, Stevens Point, Wł 54481. (7/12) EOE

WGTZ/Dayton seeks weekend warriors. T&R: Jeff Bi 717 E. David Road, Dayton, OH 45429. (7/12) EOE rs. T&R: Jeff Balentine,

WKTI/Milwaukee seeks PT weekend/swing talent. Future FT possible. T&R: Danny Clayton. 720 E. Capitol Drive, Milwau-kee, WI 53201. (7/12) EOE

Afternoon announcer sought for FS AM. Light AC format, University community. T&R: KASI, Cheryl Pannier, Box 728, Ames, IA 50010. (7/12) EOE

Radio news reporter. NW OH start-up seeks aggressive, re-sponsible person who requires minimal supervision. T&R: WLKI, News reporter, Box 87, Camden, MI 49232. (7/12) EOE

Application now being accepted for fulltime, parttime, and news. T&R: KCLD/KNSI, Steve Lindell, 619 Mall Germain, St. Cloud, MN 56302. (7/12) EOE

### **BROADCAST JOURNALISM**

News writer position at CBS All-News radio station. Minimum three years' professional broadcast experience. Communications-related degree preferred. Send resume to: Mr. Chris Berry, News Director, WBBM Newsradio 78, 630 North McClurg Court, Chicago, IL 60611. NO CALLS Equal Opportunity Employer

# **OPENINGS**

### Production director/air talent for Sun Belt station. Highly organized individual with great people skills required. Great city, great company, great opportunity. Send tape and resume to: Radio & Records, 1930 Century Park West, #320, Los Angeles, CA 90067. EOE ~~~~~~~~~~~~~ Major Market 50kw Opportunity Are you ready to build a top rated radio station? Good enough to be heard on a BOOMING 50kw signal? We are looking for entertainers, not just "talking" heads.

· Morning Drive Team ·

Are you unpredictable and funny? Can you write and deliver good locally oriented routines? We are looking for talented people who know how to "wake-up" a radio station and create a "SHOW", not just fill air time. If you are creative, CRAZY, off-the-wall and know how to entertain, we need to talk. All the better if you are a sports FANATIC.

SportsTALK

Are you up-to-date on ALL Sports, not just the pros? If you are you creative, controversial, highly stylized and above all a great entertainer you might be ready to talk with our highly opinionated, knowledgeable PRO sports audience. This is a "Major League" opportunity!

All replies are CONFIDENTIAL. RUSH resume & tape to Jim Glass.

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Very special brand of AOR looking for very special brand of morning talent - need a personality to relate to 18-34-year-olds. Knowing Rock & Roll and the lifestyle is a must! Need someone who is extremely organized, disciplined, loves production, and loves being out on the streets. If you can handle a big challenge, send tape and resume to: Radio & Records, 1930 Century Park West, #316, Los Angeles, CA 90067. EOE

### WEST

AT with good production skills sought for Country/Oldies combo. Some experience required. T&R: KQSW. Tim Mur-phy, Box 2128, Rock Springs, WY 82902-2128. (7/12) EOE

Paradisel Evening shift open on leading Hot AC. Minimum one year of experience. T&R: KRLT/KOWL, Rob Williams, Box 15460, South Lake Tahoe, CA 96151. (7/12) EOE

Seeking two board operators and an experienced production director. T&R: KNLT, Leonard Hermens, Route 5, Box 513, Walla Walla, WA 99362. (7/12) EOE

# **OPPORTUNITIES**

### POSITIONS SOUGHT

Major San Francisco Bay area AC seeks mature personality for rare afternoon and evening openings. Proven track record. Conversational delivery, thorough musical background a must. Send tape and resume to: T&R to: Radio & Records, 1930 Century Park West, **#314**, Los Angeles, CA 90067. EOE

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Seeking PD/morning show talent. Com-petitive situation for Northern California AC. Send tape and resume to: Radio & Records, 1930 Century Park West, #323, Los Angeles, CA 90067. EOE

### MIX 106.5 KEZR PRODUCTION DIRECTOR

Immediate opening for innovative multitrack production director. Successful candidate will have excellent client skills and great pipes. Northern California's leading HOT AC with state-of-the-art digital studios. T&R to: Jan Jeffries, PD, KEZR Radio, 95 S. Market St., 6th floor, San Jose, CA 95113. No calls please. EOE/MF

> MEDIUM MARKET **CALIFORNIA AOR**

Our morning show got called up to the majors! We need to continue a tradition of success. If you're wildly funny, creative and a team player eager for career growth, we're your station. We provide good \$\$, lovely market, fun people, and a winning attitude. T&R to: Radio & Records. 1930 Century Park West, #328, Los Angeles, CA 90067. EOE

**AOR EXPERIENCED** PROGRAM DIRECTOR FULL AIR SHIFT SELECTOR LITERATE CENTRAL CALIFORNIA TAPE/RATING HISTORY/RESUME TO: RICK SKLAR SKLAR COMMUNICATIONS 100 PARK AVENUE 5th FLOOR NEW YORK, NY 10017 EOE

### POSITIONS SOUGHT

news producer. Background in news writing, 1 d promotions. Seeking position in Top 30 mark show and promotions. Seeking pt BRENDA: (719) 528-5799, (7/12)

Female AT with nice pipes and five years in production copy, phones, personal appearances, and phones. MARY (517) 336-9481. (7/12)

AT with a hunger for production is ready tr. go for you! For mat not important, winning station is. Relocation not a prob lem. ROB: (313) 425-8244. (7/12)

Seeking a chief engineer/air talent? 12-year pro with AM/FM experience. Prefer FM rock airshift ERIC: (219) 838-4979. experie (7/12)

Fun. creative, 6-year pro seeks Ohio station where I can util ize my talents. Voices, phones, and community involvement CAPTAIN JACK: (513) 399 2713. (7/12)

### POSITIONS SOUGHT

Dynamic, exciting broadcast school graduate with tremen-dous talent seeks entry level position in the Midwest. PHIL DAVIS: (708) 299-5454. (7/12)

Hardworking, pleasant, professional willing to relocate. Con-trol room and production skills excellent. AL LAUGHLIN: (417) 334-0037. (7/12)

Production director/AT/MD/News and sports all wrapped into one. Will relocate to small/medium market. ED: (813) 983 4377. (7/12)

The natural isn't a baseball player! Fresh AT seeks small market Quiet Storm format anywhere. You've got to hear this RON: (718) 629-2396. (7/12)

Exciting, aggressive broadcasting graduate seeks entry leve on-air or behind-the-scenes position. I can make a difference. JOE: (216) 585-2338. (7/12)

One month as weekend AT, then promoted to middays on Big Band/Jazz. One year here, now seeking change to CHR/AC/ AOR/Country. DAN: (708) 771-6174. (7/12)

Crazy Puerto Rican with hot phones, sizzling production skills, and CHR/UC/AC experience seeks FT CHR gig. ANGE LO: (904) 246-0185. (7/12)

Get results! Energetic team motivator seeks next challenge as PD/MD. Responsible, cost conscious, great track record. LEW: (315) 585-6195. (7/12)

Seeking next step up. AMD/AT major AOR seeks MD/AT op-portunity. Team player. LARRY MAC: (602) 827-0796. (7/12)

Eight-year Country communicator seeks small market pro-gramming or large market on-air. ART OPPERMANN: (303) 686-5645. (7/12)

Anchor at a secondary national network seeks a change. Seeking News position in a Top 20 market. All news back-ground. (719) 372-6455. (7/12)

NYU grad with NY experience, great AOR pipes, and multi-track production skills seeks relocation from NY. Team play-er. KIM: (212) 673-2864. (7/12)

14-year sportscasting veteran currently freelancing and seeking stability. All sports, will relocate. STEVE: (404) 229-4330. (7/12)

Award-winning PD handles image-building promotions and music airshift on a shoestring. Seeking creative opportunity in rated market. RENEE: (603) 228-2307. (7/12)

Programmer/AT seeks new CHR/AC position in South or West, 13-year experience in satellite and automation. PA-TRICK: (713) 728-1348. (7/12)

High impact talk show host/PD seeks station owne for the long haul. JOHN: (305) 561-1792. (7/12) er with guts

ports, news, announcing. Can do it all. PBP experience ro baseball, college basketball and football. Talk show prience also, RANDY: (407) 337-2361, (7/12)

Seeking first FT break. Can you help? CHR/AC/AOR only. BRETT: (309) 693-0906. (7/12)

Donald Trapp, experienced broadcaster, national, NY, local. Reliable, great pipes, great attitude. knowledgeable. (201) 445-5331. (7/12)

Nominated 1991 AC MD of the year. Top-rated in afternoon drive #75 medium market. JIM SEAGULL: (408) 624-7551. (7/12)

Call me now. Drivetime talent with great production overnight a T&R. SCOTT (919) 487-3371. (7/12) tion skills will

Energetic female AT seeks full or PT Smooth sweet GW graduate, ready to pay dues. Will relocate. SHARI: (908) 754-7715. (7/12)

I'm almost gonel Great pipes, adaptable, young AT seeks full or parttime. GV/U graduate. T&R available. BEN: (202) 338-2699. (7/12)

MD or programming position sought. Music knowledge from Alternative to new age. Prefer West Coast, LA and SF experience. BRUCE: (415) 388-8368. (7/12)

Greensboro, Raleigh, Fayetteville! Fulltime, parttime, ham-mertime, anytime! Will relocate for FT. JIM DAVIS: (919) mertime, anytime! 947-5123. (7/12)

Versatility, creativity, top-notch production, remotes, drive and PD experience is a phone call away. RIC: (816) 886-2937. (7/12)

Friendly, creative, community-minded AT seeks AC/Coun try/Oldies position outside CA. Great rapport with audience. G.D.: (818) 986-8443. (7/12)

Seeking personality and dedication? Country/Oldies/AC. You should hear what you're missing. MARK: (702) 827-1960. (7/12)

Network newscaster seeks ND position. Prefer South or East. Great credentials. PAUL: (719) 260-9474. (7/12)

11-year pro AC/CHR/experience. Multitrack and good pipes seeking winners on Eastern Seaboard. ROB: (603) 543-5860. (7/12)

inager in Brisbane, Australia, Ten vears' experience CHR/AC Australia/Taiwan. Seeks relocation to on-air. MARK ROGERS: (07) 891-5053. (7/12) to Canada for

19-year broadcast veteran seeks small to medium market gig in Southern states, prefer TX/TN/VA. Country AC/Oldies. JAY: (313) 721-1540. (7/12)

Smooth delivery with some experience overnights and mid days. Give me a shot, you won't be sorry. JOHN HUGHLEY: (216) 837-6674. (7/12)

### POSITIONS SOUGHT

Jersey shore. Let your ND do afternoons, I'll anchor morn-ings. Three years' major market. JEFF: (609) 484-8616. (7/12)

Experienced AT seeks position in a medium to large market. Interested employers call for more information. (414) 538-1750. (7/12)

Exciting, aggressive, broadcasting graduate seeks entry leve on-air or behind the scenes. I can make a difference. JOE (216) 585-2338. (7/12)

Experienced PD/MD/promotion talent seeks involvement with your group. Ten years' experience. MIKE: (314) 432-1949. (7/12)

Experienced UC/Churban PD/AT available. Call me toll-free, (800) 484-1079 ext. 4711. (7/12)

### **CHIEF ENGINEER/AT**

12 years' experience on-air, and as a component level audio/RF technical pro. Can engineer AM/FM combo. Prefer FM AOR/CR/CHR airshift. Business oriented; motivational. Eric, afternoons/evenings (219) 838-4979.

Warm, personable communicator currently with regional AC Eight years' experience seeks fist managerial position. JULIO (806) 872-9450. (7/12)

27-year major market veteran seeks AT/PD/management Will relocate for right opportunity. DICK POWER: (617) 848 4222 (7/12)

West Coast pro seeks steady gig with production and sports Just returned from NW. FRANK BUTERA: (415) 223-1534. (7/12)

Hardworking pro with ten years' experience mornings, after-noons, production director, copy/comedy writer. CHR/AC/ Oldies. BOBBY: (502) 499-1694, (7/12)

Creative. dependable, ambitious, experienced talent seeks position with NE OH based record company or radio station promo or PR dept. (216) 751-5423. (7/12)

Fun. creative 13-year pro with can do attitude seeks PD/man-agement position with growing organization. PATRICK: (713) agement position w 728-1348. (7/12)

Broadcaster with 26 years' announcing, programming and sales seeking announcing or PD position and relocation back to OH. ED: (505) 662-6794. (7/12)

Intelligent AT with one year of experience and a college de-gree seeks jump to news. Midwest preferred, please no Iowa inquiries. CHRIS: (218) 485-8309. (7/12)

### I WANT YOUR MORNING SHOW

Major market talent into phones, fun, and music aimed at 25-49 demos. This unique approach on AM in Miami garnered me a share. I'll do the same for you! Confidential replies to: Radio & Records, 1930 Century Park West, #281, Los Angeles, CA 90067 FOF

The Jammer lottery winner could be your CHR/AOR! I offer experience, stability, commitment, relatability. What can you offer? JAMMER: (615) 842-6996. (7/5)

Seeking MD/APD/PD slot. Research and computer back ground from a winning station. Call me, you'll be glad you did DAVE: (316) 832-9600. (7/5)

Pro newsman experienced in all phases of radio. ND, street, anchor, some network experience, degree. Great work ethic. (513) 421-6532. (7/5)

Bill knows creativity. Bill knows morning shows. Bill knows winning. Hire Bill Meador. Just do it. (913) 722-0676. (7/5)

Young, aggressive, secondary market experience. Will work any shift. Very mobile. Call me first. JEFF: (205) 260-9712. (7/5)

Veteran ND/anchor/reporter with conversational delivery and original writing style seeks firm, long-term commitment. DAVID: (407) 461-0646. (7/5)

Extremely funny, creative, and lively morning personality, part of a top rated major market morning team seeks own

part of a top rated major market morning to morning show. PHIL: (612) 378-9344. (7/5)

Great ratings, 15 years' mostly morning drive, great refer-ences, can't let the boss know, so leave a message for me. (414) 623-2042. (7/5)

### LOS ANGELES/SAN DIEGO

**PRODUCTION DIRECTOR: excellent** pipes, razor-sharp spots, 40-plus voices, wicked wit for your CR/CHR/HOT AC. Responses to: Radio & Records, 1930 Century Park West, **#306**, Los Angeles, CA 90067, EOE

### POSITIONS SOUGHT

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### NEWS PRO AVAILABLE

Last nine years news director/morning anchor at Tribune's California radio operation (state capital). AP/UPI award winner. Outstanding manager, writer, delivery. TV experience. Major news players only please! Dennis Baxter (916) 441-6025

PD with drivetime experience. Relocation ng problem. All l'm seeking is a challenge. Currently AM drive, but all slots/markets considered. RICH: (412) 462-2621. (6/28)

Pipes and guts. News pro with 20 years' experience including WWJ/Detroit. Urban radio, TV and all news experience. CHUCK ROBERTS: (803) 879-3941. (7/5)

vomen possess the talent that I have. AT seeks a 1 atmosphere. Any format. KIMB#RLY: (912) 232-0492. (7/5)

### Get A Jump On The Industry's **Hottest Job Opportunities!**

Get R&R's weekly Opportunities / classified section before the paper's published. R&R Job Hotline is mailed to you separately. Call 213-553-4330 to subscribe today. Use Visa/Master-Card / AmEx



### **R&R** Opportunities **Display Advertising**

DISPLAY: \$60 per inch per week (maximum 35 words per inch including heading). Includes generic border. Add 1/2 inch and \$30 if logo, custom border or larger heading required. BLIND BOX: \$75 per inch per week (maximum 35 words per inch per week including heading, box number and R&R's address). Add ½ inch and \$37 if custom border or larger heading required. Bate includes generic border, box number

### Payable In Advance

and postage/handling.

Display & Blind Box Advertising orders must be typewritten on company/station letterhead and accompanied by advance payment. Ads must be submitted by mail except for credit card orders which are also accepted by fax: (213) 203-8727 Visa, MC, AmEx accepted. Include name as it appears on credit card expiration date and phone number. Blind box responses are sent to advertisers every Thursday by first-class mail.

### Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PST) eight days prior to issue date. Address all ads to: R&R Opportunities, 1930 Century Park West, Los Angeles, CA 90067. Fax: (213) 203-8727.

### **R&R** Opportunities Free Advertising

Radio & Records provides free (20 words or 3 lines) listings to radio stations and record com-panies in Openings. Free listings of the same length are also available to individuals seeking work in the industry under Positions Sought

### Deadline

To appear in the following week's issue, your ad must be received by Thursday moon (PST), eight days prior to issue date. Free Opportunities listings should be typewritten or printed on 81/2" x 11" company/station letterhead and are accepted only by mail or fax: (213) 203-8727. Address all 20-word ads to R&R Free Opportunities, 1930 Century Park West, Los Angeles, CA 90067

Free listings are on a space availability basic only.

### 58 • R&R July 12, 1991

WXYV/Baltimore Roy Sampson

J.T. TAYLOR EX-GIRLFRIEND

WILD/Boston

Hill/Hall

NATALIE COLE w/NA

EX-GIRLFRIEND Hottest: DAMIAN DAME RALPH TRESVANT SOUNDS OF BLACKNE STEVIE WONDER HI FIVE

LUTHER VANDROSS NATALIE COLE w/NA FREDDIE JACKSON HEAVY D & THE BOY PRINCE

CHRIS PITMAN TEVIN CAMPELL Hottest: BOYZ II MEN RALPH TRESVANT

GENE RICE DAMIAN DAME SOUNDS OF BLACKNE

WBLK/Buffalo Hurricane Dave

NAUGHTY BY NATURE PEABO BRYSON PRINCE TONY TERRY HOLTERY HOLTERY HOLTERY ALPH TRESVANT DAMLAN DAME SOUNDS OF BLACKNE AFTER 7

WRKS/New York Brown/Beasley

BEBE & CECE WINAN PHYLLIS HYMAN JOMANDA Hottest: SOUNDS OF BLACKNE GUY

GUY STEVIE WONDER RALPH TRESVANT LUTHER VANDROSS

WBLS/New York Mike Love

none Hottest: RALPH TRESVANT LEVERT DAMIAN DAME GLADYS KNIGHT JOMANDA

WRKE/Ocean City Quartarone/Mena

CHERYL "PEPSII" R LISA LISA

CHERTL "PEPSIL" F LISA LISA KEITH WASHINGTON TEVIN CAMPELL KOOL MOE DEE HOTLEST: STEVIE WONDER RALPH THESVANT APTER 7 DAMIAN DAME BOYZ II MEN

11

WGCI/Chicago James Alexander

NATALIE COLE w/NA DJ QUIK J.T. TAYLOR PRINCE HOLVEST: LISA FISCHER EN VOGUE BOYZ II MEN RALPH TRESVANT STEVIE WONDER

WIZF/Cincinnati Lewis/Turner

none Hottest: SOUNDS OF BLACKNE LISA FISCHER JAZZY JEFF BOYZ II MEN BEBE & CECE WINAN

WZAK/Cleveland Tolliver/Rush

HAIN SOURCE ATN SOURCE ATD BASS TEVIN CAMPELL TEDDY PENDENGASS CHRIS PITMAN J.T. TAYLOR DEE HOTLEST: HOTLEST: HOTLEST: FREDDIE JACKSON STEVIE WONDER RALPH TRESVANT

WVKO/Columbus K.C. Jones

Hottest: WHITNEY HOUSTON FREDDIE JACKSON GENE RICE LISA FISCHER STEVIE WONDER

le Mate

WDZZ/Flint Kris McClend

none Hottest: FREDDIE JACKSON BOYZ II MEN LEVERT WHITNEY HOUSTON DAMIAN DAME

WJFX/Ft. Wayne Kelly Carson

CEACH T

## **UC ADDS & HOTS**

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OC104/Ocean City Scott Jantzen	WJIZ/Albany Rocky Love	KQXL/Baton Rouge Chris Clay
SANDEE DIGITAL UNDERGROU PHYLLIS HYMARNO KENNY G BAND NEW HEAVIES HOLESI: RALPH TRESVANT AFTER 7 BO72 II MEN HI FIVE JAZZY JEFF WUSL/Philadelphia Allan/Stevens LENNY KRAVITZ TONY TERRY 3KD BASS HOLESI: LUTHER VANDROSS EN VOGUE TONY TERRY RALPH TRESVANT BOYZ II MEN WUDSJ/Philadelphia Joe Tamburro	KEITH WASHINGTON SAM THE BEAST LITTER VANDROSS MARVA HICKS NICKI RICHARDS OAKTOWN'S 3.5.7 LA RUE RICK & RICH PRETTY IN PINK JIGGIE GEE INNOCENCE TEVIN CAMPELL PRINCE RODREY O LAZET MICHAELS J.T. RANCE ALLEN WILL DOWNING HOLESSI: PREDDIE JACKSON BOIZ II MEN STEVIE WONDER DAMLAN DAME AFTER 7	LISA LISA PHIL PERRY PRETTY IN PINK J.T. TAYLOR LA RUC LENNY KRAVITZ OAKTOWN'S 3.5.7 TEVIN CAMPELL TONY TERRY WILL DOWNING HOLCEST: STEVIE WONDER RALPH TRESYANT DAYGAN DAME FREDDIE JACKSON BOYZ II MEN WXOK/Baion Rouge Wallace/Mitchem WILL DOWNING LALAH HATHAWAY PRETTY IN PINK PHIL PERRY ENTOUCH MAIN SOURCE TONY TERRY HOLCEST:
TRACIE SPENCER WILL DOMNING J.T. TAYLOR TEVIN CAMPELL CHRIS BENDER LA RUE PRINCE HOLTEST: BOYZ II MEN SOUTNS OF ELACKNE PEADO BRYSON FREDDIE JACKSON STEVIE WONDER WAMO/PHISburgh Faison/Goewey B.G. THE PRINCE O TEDDY PENDERGRASS PRINCE J.T. TAYLOR HINT CONDITION PREDTI IN PINK HOLTEST:	CHRIS BENDER LUTHER VADROSS HINT CONDITION YOURS TRULY WILL DOWNING REDHEAD KINOPIN PHYLLIS HYNAN HOLLOST: HYNAN HOLEST: RALPH TRESVANT FREDIE JACKSON BOYZ II MEN STEVIE WONDER DAMIAN DAME WVEE/Atlanta RODENTS/Bacole LUTHER VANDROSS TEVIN CAMPELL LENNY KRAVITZ PRINCE	DANIAN DAME BOYZ II MEN PREDDIE JACKSON STEVIE WONDER HI FIVE WENN/Birmingham Donneil/Starr PRINCE WILL DOWNING L.L. COOL J DAVID SEA J.T. TAYLOR JENNIFER HOLLIDAY HOTLSI: STEVIE WONDER HI FIVE AFTER 7 RALPH TRESVANT DAMIAN DAME WATV/Birmingham
LISA FISCHER DAHLAN DAHE JAZZY JEFF HI FIVE BOYZ II MEN WKYS/Washington Simpson/Diggs EX-GIRLFRIEND KCOL MOE DEE KENNY G J.T. TAYLOR MARKY MARK & THE HOLLESI: AFTER 7. JEN	WHITNEY HOUSTON EX-GIRLFIEND KEITH WASHINGTON HOCLESE: RALPH TRESVANT EN VOQUE DAMIAN DAHE STEVIE MONDER PEBBLES WFXA/AUGUSTA Carl Conner TEVIN CAMPELL	Ron January OAKTOWN'S 3.5.7 CRYSTAL WATERS HINT CONDITION CHRIS PITMAN LUTHER VANDROSS HOLCESL: FREDDLE JACKSON HI FIVE STEVIE WONDER RALPH TRESVANT BOYZ II MEN WDX2/Charleston Jimmy Mack
BOYZ II HEN SOUNDS OF BLACKNE FREDDIE JACKSON DAHIAN DAME WHUR/Washington B.K. Kirkland none Bottest: SOUNDS OF BLACKNE STEVIE WCHDER OMAR CHANDLER T/A PAULA ABDUL GENE RICE	TONY TERRY TRACIE SPENCER J.T. TATLOR Hottest: FREDDLE JACKSON HI FIVE STEVIE WONDER JAZZY JEFF SOUNDS OF BLACKNE	CHERYL "PEPSII" R PRETTY IN PINK 3RD BASS YOURS TRULY LITHER VANDROSS NICKI RICHARDS PRINCE HOLGEST: BOYZ II MEN RALPH TRESVANT DAMLAN DAME STEVIE WONDER LEVERT
WJLB/Detroit Steve Hegwood None Hottest: LEVERT RALPH TRESVANT FREDIE JACKSON	KPRS/Kansas City King/Wonder none Hottest: DAHIAN DAME FREDDIE JACKSON RALPH TRESVANT BOYZ II MEN STEVIE WONDER	KMJM/St. Louis Atkins/Wynter J.T. TAYLOR LALAH HATNAMAY WILL DOWNING PRETTY IN PINK LUTHER VANDROSS NICKI RICHARDS HOCLESI: RALPH TRESVANT BOYZ II MEN DAMLAN DAME FREDDIE JACKSON
DAMIAN DAME BOYZ II MEN	Ernie G.	LEVERT

WUJM/Charleston Allen/Jackson ENTOUCH LUTHER VANDROSS DJ QUIK PRINCE PEBBLES Hottest: DAMIAN DAME RALPH TRESVANT BOYZ II MEN GUY GUY FREDDIE JACKSON Z93/Charleston

**Cliff Fletcher** TONY TERRY NATALIE COLE W/NA TEVIN CAMPELL OAKTOWN'S 3.5.7 FATHER MC W/LADY PRETTY IN PINK Hottest: HOTEST: RALPH TRESVANT HI FIVE BOYZ II MEN DAMIAN DAME STEVIE WONDER K/Baton Rouge ce/Mitchem

> WPEG/Charlotte Saunders/Darcell PRINCE TRACIE SPENCER LENNY KRAVITZ RALPH TRESVANT/ NATALIE COLE w/NA WILL DOWNING GRAND DADDY I.U. J.T. TAYLOR Hottest: POYZ II MEN Hottest: BOYZ II MEN FREDDIE JACKSON CHERYL "PEPSII" R SHIRLEY MURDOCK LEVERT

WJTT/Chattanooga Landecker/Rankin

LUTHER VANDROSS PRETTY IN PINK PRINCE JIGGIE GEE CHRIS BONDER J.T. TAYLOR HOLTEST: RALPH TRESVANT BOYZ II MEN DAHTAN DAME LEVERT FREDDIE JACKSON

WWDM/Columbia Andre Carson

Andre Carson PRINCE CHRIS BENDER BRAND NEW HEAVIES MINT CONDITION JJ.T. TAYLOR Hottest: BOYZ II MEN PAULA AEDUL HI FIVE FREDDIE JACKSON DAMIAN DAME

WAGH/Columbus Darrell J. Smith

PRINCE WILL DOWNING RICK & RICH KOOL MOE DEE KOOL MOE DEE ENTOUCH MINT CONDITION J.T. JEFFREY OSBORNE INNOCENCE Hottest: FREDDIE JACKSON DAMIAN DAME BOYZ II MEN HI FIVE RALPH TRESVANT

WFXE/Columbus Philip David March

Philip David March WILL DOWNING SHERNA EASTON C 4 C MUSIC FACTO MINT CONDITION LUTHER VANDROSS Hottest: FREDDIE JACKSON DAMIAN DAME RALPH TRESVANT LEVERT STEVIE WONDER

KJMZ/Dallas-Ft. Worth Casey/Jammer

Casey/Jammer HEAVY D & THE BOY TONY TERMY VESTA L.L. COOL J HOLDEST: HI FIVE DAMIAN DAME JAZZY JEFF DIGITAL UNDERGROU BOYZ II MEN

K104/Dallas-Ft. Worth Avery/Anderson

HILLIS HIMAN Hottest: DAMIAN DAME RALPH TRESVANT AFTER 7 JAZZY JEFF STEVIE WONDER

LUTHER VANDROSS NICKI RICHARDS LENNY KRAVITZ ENTOUCH B ANGIE B TEVIN CAMPELL KEITH WASHINGTON 3RD BASS SWEET OBSESSION Hottest: STEVIE WONDER DAMIAN DAME BOYZ II MEN RALPH TRESVANT FREDDIE JACKSON

# Sam Weave Sam Weaver PRETTY IN PINK TRACIE SPENCER TEVIN CAMPELL J.T. TAYLOR WILL DOWNING KOOL MOE DEE Hottest: LEVERT RALPH TRESVANT FREDDLE JACKSON BOYZ II MEN STEVIE WONDER

WQMG/Greensboro

KIPR/Little Rock Booker

U102/Lexington

WHITNEY HOUSTON J.T. TAYLOR OAKTOWN'S 3.5.7 MINT CONDITION REDHEAD KINGPIN B ANGIE B HOLTEAT DAMIAN DAME AFTER 7 BOYZ II MEN RTIHM SINDICATE STEWART & DULFER

MONIE LOVE HUNIE LUVE IINNOEENCE LENNY KRAVITZ NATALIE COLE W/NA ALTITUDE PHYLLIS HYMAN J.T. TAYLOR BRAND RUD HEAVIES HOLLASL: FREDDIE JACKSON JAMIAN DAME AFTER 7 LEVERT WONDER

WLOU/Louisville Maurice Harrod

MAURICE HAROD RANCE ALLEN PRINCE WILL DOWNING OAKTOWN'S 3.5.7 TEENA MARIE HOLTESI: BOYZ II MEN FREDDIE JACKSON LEVERT RALPH TRESVANT GENE RICE

LUTHER VANDROSS DEE SWEET OBSESSION NATALIE COLE w/NA PHYLLIS HYMAN PHTLLIS HYMAN KEITH WASHINGTON CHRIS PITMAN RIFF SAM THE BEAST J.T. TAYLOR HOLTESI: BOYZ II MEN READY FOR THE WOR RALPH TRESVANT HI FIVE BRAND NUBIAN

SWEET OBSESSION B ANGIE B PEBBLES TEDDY PENDERGRASS EX-GIRLFRIEND

WFXM/Macon Big George Threatt

KJMS/Memphis Hamilton/St. Jan

ENTOUCH LUTHER VANDROSS Hottest: FREDDIE JACKSON LEVERT STEVIE WONDER BOYZ II MEN DAMIAN DAME

K97/Memphis OʻJay/Bell

STARLEANA PRINCE DAVID SEA DIGITAL INDERGROU C & C MUSIC FACTO CHRIS FITHAN TEVIN CAMPELL J.T. TAYLOR LA RUE WILL DOWNING HOLTEST FREDDIE JACKSON FREDDIE JACKSON RALPH TRESVANT LEVENT DOVI I MEN DAMIAN DAME

Steve Poston ENTOUCH MAIN SOURCE DJ QUIK Hottest: FREDDIE JACKSON RALPH TRESVANT DAMIAN DAME BOYZ II MEN HI FIVE

WALT/Meridian

WEDR/Miami James Thomas

J.T. TAYLOR KEITH WASHINGTON EX-GIRLFRIEND CHRIS PITMAN Hottest: RALPH TRESVANT LEVERT FREDDIE JACKSON STEVIE WONDER SHIRLEY MURDOCK

WHQT/Miami Isley/Black

TEVIN CAMPELL WILL DOWNING DAVID SEA PRINCE LINSEY DISCO RICK & THE LENNY KRAVITZ Hottest:

Hottest: DAMIAN DAME FREDDIE JACKSON BOYZ II MEN GENE RICE SOUNDS OF BLACKNE

WBLX/Mobile

Cheatam/Sinclair

L.L. COOL J PHILLIS HYMAN OAKTOWN'S 3.5.7 LA RUE JEFFREY OSBORNE KEITH WASHINGTON HOTLESL: RALPH TRESVANT BOYZ II MEN FREDDIE JACKSON HI FIVE

HI FIVE JAZZY JEFF

HOT105/Montg Larry Steele

none Hottest: DAMIAN DAME LEVERT LISA FISCHER

GUY RALPH TRESVANT

WQQK/Nashvil Michael St. Jol

C & C MUSIC FACTO L.L. COOL J LUTHER VANDROSS TEDDY PENDERGRASS KEITH WASHINGTON Hottest:

Hottest: STEVIE WONDER HI FIVE AFTER 7 RALPH TRESVANT DAMIAN DAME

WIKS/New Bern Kirkland/Kenney

WILL DOWNING LENNY KRAVITZ C & C MUSIC FACTO TONY TERRY J.T. TAYLOR PRINCE

PRINCE Hottest: DAMIAN DAME FREDDIE JACKSON GUY BOYZ II MEN RALPH TRESVANT

WYLD-FM/New Orleans Wallace/Ross

RARE ESSENCE BINGOROYS MARKY MARK & THE HOLTEST: JAZZY JEFF SOUNDS OF BLACKNE LISA LISA HEAVY D & THE BOY VESTA

WJHM/Orlando Lindsey/Hollyw

PEABO BRYSON SWEET OBSESSION BRAND NEW HEAVIES J.T. TAYLOR TEVIN CAMPELL

J.T. Hottest: VICIOUS BASS HI FIVE DIGITAL UNDERGROU LEVERT BOYZ II MEN

WQOK/Raleigh Young/Conners TEDDY PENDERGRASS C & C MUSIC FACTO TONY TERRY PRINCE HOLLEST: DAMIAN DAME BOYZ 11 MEN FREDDLE JACKSON RALPH TRESVANT LEVERT

WPLZ/Richmo -Petersburg Phil Daniels

DAVID SEA J.T. TAYLOR Hottest: FREDDIE JACKSON RALPH TRESVANT LEVERT BOYZ II MEN HI FIVE WCDX/Richmon Aaron Maxwell

WANM/Tallahassee Van Wilson ABTON MB3XWEII NICKI RICHARDS WILL DOWNING CHBIS PITMAN YOURS TRULY PRETTY IN PINK OAKTOMA'S 3.5.7 B.G. THE PRINCE O HOTLDEST: HI FIVE SOUNDS OF BLACKNE DAMIAN DAME RALPH TRESVANT FREDDIE JACKSON

SOUNDS OF BLACKNE KICKING BACK WITH PRINCE PRINCE TONY TERRY J.T. TAYLOR Hottest: DAMIAN DAME BOYZ II MEN FREDDIE JACKSON LEVERT STEVIE WONDER

KMJJ/Shrevep M.J. Rasool

WTUG/Tuscaloosa Al Brown PRINCE OAKTOWN'S 3.5.7 EX-GIRLFRIEND Phil Daniels EX-GIRLFRIEND JIGJIE GEE TEVIN CAMPELL STARLEANA WILL DOWNING LAZET MICHAELS RARE ESSENCE HOLTESIC FREDIE JACKSON STEVIE WONDER SOUNDS OF BLACKSON DAMIAN DAME

EX-GIRLFRIEND HOTLEST: RALPH TRESVANT STEVIE WONDER FREDDIE JACKSON LEVERT DAMIAN DAME

K98-FM/West Monroe John Wilson WILL DOWNING J.T. TAYLOR A.K. CHRIS PITMAN CHERL PEPSII" R RANCE ALLEN DEE HOLTESL: RALPH TRESVANT FREDDIE JACKSON STEVIE WONDER HI FIVE DAMIAN DAME

WEAS/Savanna Floyd Blackwell

none Hottest: DAMIAN DAME FREDDIE JACKSON BOYZ II MEN RALPH TRESVANT GENE RICE

### 11-1-12

KKBT/Los Angeles Stradford/Monds J.T. TAYLOR PHYLLIS HYMAN HYLLIS HIMAN Hottest: WILL DOWNING TONY TERRY AFTER 7 STEVIE WONDER LISA FISCHER

KJLH/Los Angeles Lynn Briggs

none Hottest: BOYZ II MEN DAMIAN DAME LISA FISCHER RALPH TRESVANT AFTER 7

KDIA/Oakland Jeff Harrison

none Hottest: STEVIE WONDER RALPH TRESVANT BOYZ II MEN DAMIAN DAME FREDDIE JACKSON

LA RUE DIGITAL UNDERGROU NICKI RICHARDS INNOCENCE HOLLESI: FREDDIE JACKSON RALPH TRESVANT BOYZ II MEN DAHIAN DAME STEVIE WONDER

XHRM/San Diego See/James

KSOL/San Francisco Bob Mitchell PRINCE J.T. TAYLOR TONY TERRY PHYLLIS HYMAN Hottest: RALPH TRESVANT HI FIVE BOYZ II MEN JAZZY JEFF STEVIE WONDER

KRIZ/Seattle Frank Barrow

Frank Barrow NICKI RICHARDS LEADERS OF THE NE PRETTY IN PINK CHUBB ROCK TEVIN CAMPELL LA RUE J.T. TAYLOR HOTLESL: STEVIE WONDER DANIAN DANE FREDDIE JACKSON HI PIVE JAZZY JEFF KBMS/Portland Frank Barrow NICKI RICHARDS LEADERS OF THE NE PRETTY IN PINK CHUBB ROCK TEVIN CAMPELL LA RUE J.T. TAYLOR Hottest. J.T. IMING Hottest: STEVIE WONDER DAMIAN DAME FREDDIE JACKSON HI FIVE JAZZY JEFF

90 Current Reporters 82 Current Playlists

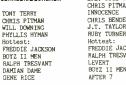
Called In Frozen Playlist (4): KPRS/Kansas City WBLS/New York WEAS/Savannah WVKO/Columbus

Did Not Report, Playlist Frozen (4): HOT105/Montgomery KJLH/Los Angeles WDZZ/Flint WHJX/Jacksonville



WNOV/Milwaukee Ernie G. J.T. TAYLOR PRINCE PRINCE Hottest: DAMIAN DAME RALPH TRESVANT LEVERT BOYZ II MEN GENE RICE

WILL DOWNING PRETTY IN PINK CHRIS PITMAN J.T. TAYLOR LATEASHA JIGGIE GEE HOLLEST: DAHLAN DAME AFTER 7 LEVERT FREDDIE JACKSON HI FIVE WTLC/Indianapolis Johnson/Buchanon



WMVP/Milwaukee Billy Young

BOBBY CALDWELL JON LUCIEN LINSEY TONY TERRY JAMES BROWN Hottest: LEVERT RALPH TRESVANT HI FIVE STEVIE WONDER BOY2 II MEN

WTLZ/Saginaw Crockett/Lamptey



WVOI/Toledo Casey McMichaels

J.T. TAYLOR CVELLO INNOCENCE EX-GIRLFRIEDD LENNY KRAVIT2 Hottest: BOYZ II MEN RALPH TRESVANT GEME RICE HI FIVE STEVIE WONDER

KBUZ/Wichita James McFadden

PHYLLIS HYMAN J.T. TAYLOR PHIL SERRY PRETTY IN PINK WILL DONNING HOLLEST: DAMIAN DAME RALPH TRESYANT FREDDLE JACKSON BOYZ II MEN STEVIE WONDER

PHYLLIS HYMAN

WZFX/Fayetteville Phil Allen

Z104/Greenville Walker/Valentine

AFTER 7 WILL DOWNING J.T. TAYLOR TOWN TERRY CHRIS PITMAN PRINCE HOLESS: DAMIAN DAME BOYZ II MEN HI FIVE FREDDLE JACKSON RALPH TRESVANT

WEUP/Huntsville Steve Murry

Steve Murry RAY PARKER JR. CHRIS PITUAN PRINCE WILL DOWNING OAKTOWN'S 3.5.7 STARLEANA DEBBLE GIBSON LUTHER VANDROSS J.T. TAYLOR B.G. THE PRINCE O CLED C HOLLESL: DAWLAN DAME PREDDIE JACKSON LEVERT FULL ABDUL

WJMI/Jackson Todd/Jones

WHJX/Jacksonville Young/Melvin

none Hottest: LEVERT LISA FISCHER BOYZ II MEN RALPH TRESVANT FREDDIE JACKSON

KIIZ/Killeen Jimi Carrow

TONY TERRY PEBBLES REDHEAD KINGPIN JQUIK PHETTY IN PINK EX-GIRLFRIEND HOLTEST: BOYZ II MEN DAHIAN DAME HI FIVE LEVERT AFTER 7

KFXZ/Latayette Harrison/Byrd

HARTISON BYCO LA RUE MAIN SOURCE COLIN ENGLAND J.T. TAYLOR INNOCENCE JIGGIE GEE LARRY LARR A.K. HOTLEST: BOYZ II MEN DAYLAN DAME LEVERT FREDDLE JACKSON GENE RICE

KXZZ/Lake Charles Rob Neal

Rob Neal LUTHER VANDROSS RANCE ALLEN KEITH WASHINGTON TEVIN CAMPELL WILL DOWNING CHRIS BENDER EX-GILPRIEND OAKTOWN'S 3.5.7 HOLLES: FREDDIE JACKSON RALPH TRESVANT DAMIAN DAME LEVERT GENE RICE

WQIS/Laurel Ron Davis

OALTOWN'S 3.5.7 PRETTY IN PINK WILL DOWNING CHRIS PITMAN DAVID SEA HOLTEST: BOYZ II MEN LISA FISCHER FREDDIE JACKSON LEVERT SOUNDS OF BLACKNE

www.americanradiohistory.com

KMJQ/Houston Atkins/Reynolds LUTHER VANDROSS

J.T. BRAND NEW HEAVIES REDHEAD KINGPIN PRINCE HOLTEST: AFTER 7 BOYZ II MEN HI FIVE SOUNDS OF BLACKNE RALPH TRESVANT

WGZB/Louisville Del Spencer

ARETHA FRANKLIN B ANGIE B OAKTOWN'S 3.5.7 DAVID SEA HOLLES: EN VOGUE BOYZ II MEN AFTER 7 SOUNDS OF BLACKNE FREDDIE JACKSON WJJS/Lynchburg Lad Goins

EX-GIRLFRIEND Hottest: FREDDIE JACKSON RALPH TRESVANT BOYZ II MEN DAMIAN DAME STEVIE WONDER

MARVA HICKS MICKI RICHARDS CHRIS PITMAN WILL DOWNING HEAVY D & THE BOY HOTLEST: FREDDIE JACKSON RALPH TRESVANT DAMIAN DAME LEVERT HI FIVE

WPGA/Macon Brian Kelly

Brian Kelly STARLEANA J.T. TAYLOR RUBY TURNER WILL DOWNING DEBDIE GISSON PRETITY IN PINK DAVID SEA Hottest: FREDDLE JACKSON DAHIAN DAME LEVERT RALPH TRESVANT GENE RICE

CHRIS PITMAN

YOURS TRULY STARLEANA

Wallscoffoss CHERL "PEPSII" R 3RD BASS LA RUE PRETY IN PINK THE GETO BOYS PRINCE C & C MUSIC FACTO HOLIESI: RALPH TRESVANT DAVIAN DAME BOYZ II MEN LEVERT FREDDIE JACKSON

WOWI/Norfolk Steve Crumbley PRINCE NATALIE COLE W/NA TONY TERRY EX-GIRLFRIEND LENNY KRAVITZ RARE ESSENCE

# HERE'S THE PRETTIEST PINK THOUGHT OF ALL:



# "ALL ABOUT YOU"



### FOR THOSE WHO ARE MUSICALLY IN TUNE:

40/18	KMJQ	WYLD	KPRS
INCLUDING	K97	WOWI	КМЈМ
WBLK	WEDR	WZAK	AND
WAMO	WHQT	WJLB	MANY MORE

# THINK PINK!

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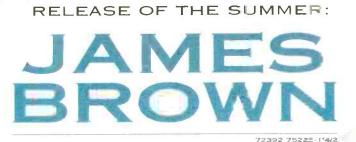
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ALBUM STREET DATE JULY 23, 1991

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FEATURING THE SINGLE & VIDEO: "(SO TIRED OF STANDING STILL WE GOT TO) MOVE ON"

THE GODFATHER OF SOUL RETURNS WITH HIS FIRST STUDIO ALBUM IN THREE YEARS!



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SCOTTI BROS. RECORDS PROUDLY ANNOUNCES THE MOST-ANTICIPATED





July 12, 1991 • 61

NATIONAL AIRPLAY®



### **EX-GIRLFRIEND**

Why Can't You Come Home (Reprise) 74% of our reporting stations on it. Rotations: Heavy 0/0, Medium 8/0, Light 59/11, Total Adds 11 including WXYV, WKYS, WVEE, WEDR, WOWI, KIIZ, Z16, WJJS, WPLZ, WTUG.

> Chart Extras are former Breakers not yet charted but maintaining airplay on 60% or more reporting stations.



### OAKTOWN'S 3.5.7.

Turn It Up (Bust It/Capitol)

72% of our reporting stations on it. Rotations: Heavy 0/0, Medium 3/0, Light 62/13, Total Adds 13 including WJIZ, KQXL, WATV, Z93, WEUP, WJMI, Z16, WQIS, U102, WLOU.

### **TEVIN CAMPBELL**

Just Ask Me To (WB) 66% of our reporting stations on it. Rotations: Heavy 0/0, Medium 4/0, Light 55/18, Total Adds 18 including WDAS, WVEE, K97, WHQT, WZAK, WILD, WRKE, WJIZ, WFXA, KOXL

### **C & C MUSIC FACTORY**

Things That Make You Go Hmmmm . . . (Columbia) 63% of our reporting stations on it. Rotations: Heavy 0/0, Medium 22/0, Light 35/6, Total Adds 6, K97, WYLD, WFXE, WQQK, WIKS, WQOK.

### **YOURS TRULY**

Come And Get It (Motown)

63% of our reporting stations on it. Rotations: Heavy 0/0, Medium 17/0, Light 40/4, Total Adds 4, K97, KBCE, WDXZ, WCDX.



DJ QUIK "Tonight" (Profile) 52/4 Rotations: Heavy 2/0, Medium 14/0, Light 36/4, Total Adds 4, WGCI, WUJM, KIIZ, WALT, Heavy: KMJQ, WJLB Mediums include WXYV, K97, WYLD, WZAK, KMJM

LENNY KRAVITZ "It Ain't Over 'Til It's Over" (Virgin) 48/10 Rotations Heavy 0/0, Medium 11/0, Light 37/10, Total Adds 10, WUSL, WVEE, WHQT, WOWI, KQXL, WPEG, WZFX, KIPR, WIKS, WVOI, Mediums include, WDAS, WKYS, KSOL, OC104, WFXA

MINT CONDITION "Are You Free" (A&M) 48/7 Rotations: Heavy 0/0, Medium 5/0, Light 43/7, Total Adds 7, WAMO, KBCE, WATV, WWDM, WAGH, WFXE, U102 Medium: WJIZ, WDXZ, Z104, KIIZ, KIPR

CHRIS BENDER "I Knew" (EastWest) 46/6 Rotations: Heavy 0/0, Medium 6/0, Light 40/6, Total Adds 6, WDAS, KBCE, WJTT, WWDM, Z16, WTLZ. Mediums include: K97, WOWI, WZAK, KPRS, WXOK.

J.T. TAYLOR "Long Hot Summer Night" (MCA) 45/39 Rotations: Heavy 0/0, Medium 2/1, Light 43/38, Total Adds 39 including WXYV, WDAS, WAMO, WKYS, K97, WEDR, WGCI, WZAK, KMJM, KKBT. Medium: WHOT.

LA RUE "Wish I Could Find Another" (RCA) 41/10 Rotations: Heavy 0/0, Medium 0/0, Light 41/10, Total Adds 10, WDAS, K97, WYLD, WJIZ, KQXL, KFXZ, WBLX, KBMS, XHRM, KRIZ.

PRETTY IN PINK "All About You" (Motown) 40/18 Rotations: Heavy 0/0, Medium 1/0, Light 39/18, Total Adds 18 in 293, WJTT, WOMG, Medium: WJHM. 18 including WAMO, WYLD, KMJM, WJIZ, KQXL, WXOK, WDXZ,

### 3RD BASS "Pop Goes The Weasel" (Def Jam/Columbia) 38/5

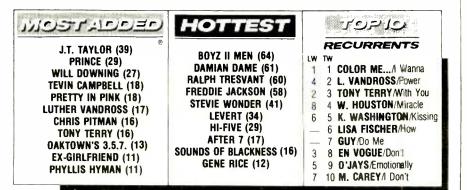
Rotations: Heavy 0/0, Medium 17/1, Light 21/4, Total Adds 5, WUSL, WYLD, WZAK, WDXZ, WZFX. Mediums include: WXYV, KMJO, K97, WOWI, WJLB.

LAZET MICHAELS "Give Me All The Love" (Zoo) 36/2 Rotations: Heavy 0/0, Medium 11/0, Light 25/2, Total Adds 2, WJIZ, WPLZ. Mediums include: WDAS, WZAK, OC104, WFXA, KFXZ.

KOOL MOE DEE "How Kool Can One Blackman Be?" (Jive/RCA) 35/4 Rotations: Heavy 0/0, Medium 9/0, Light 26/4, Total Adds 4, WKYS, WRKE, WAGH, WQMG. Mediums include: K104, KMJQ, K97, WZAK, WQIS.

### MARVA HICKS "I Got You Where I Want" (Polydor/PolyGram) 31/2

avy 0/0, Me dium 7/0, Light 24/2, Total Adds 2, WJIZ, WFXM. Mediums include: WDAS, WEUP, WJMI, KFXZ, WPGA



### PRINCE "Gett Off" (Paisley Park/WB) 30/29 Rotations Heavy 0/0, Medium 2/1, Light 28/28. Total Adds 29 including WBLK, WDAS, WAMO. WVEE, KMJQ, K97, WHQT. WYLD, WOWI, WGCI Medium: WZAK

WILL DOWNING "I Go Crazy" (Island) 29/27 Rotations Heavy 0/0, Medium 0/0, Light 29/27, Total Adds 27 including WDAS, K97, WHOT, WTLC, KMJM, WJIZ, KBCE, KQXL, WXOK, WENN

J.T. "Swing It" (EastWest) 29/4 4/0. Light 25/4. Total Adds 4. KMJQ, WJIZ, WAGH, WJHM. Medium K97, WEDR, KFXZ, K98-FM

INNOCENCE "Silent Voice" (Cool Tempo/Chrysalis) 25/7 0/0, Medium 0/0, Light 25/7, Total Adds 7, WJIZ, WAGH, KFXZ, KIPR, WTLZ, WVOI, XHRM



CHUBB ROCK "The Chubster" (Select/Elektra) 22/2 Rotations Heavy 1/0. Medium 8/0, Light 13/2, Total Adds 2, KBMS, KRIZ Heavy WOWI. Mediums include: KMJQ, K97,

RICK & RICH "Pump (Let's Go)" (Cool Tempo/Chrysalis) 22/2 19/2, Total Adds 2, WJIZ, WAGH Heavy K104 Medium WEUP, WPGA

SAM THE BEAST "Knock Some Boots" (Atlantic) 19/2 Rotations: Heavy 0/0, Medium 4/1, Light 15/1, Total Adds 2, WJIZ, WGZB Medium KIPR, WJJS, KJMS.

DIGITAL UNDERGROUND "Freaks Of The Industry" (Tommy Boy) 18/3 Rotations: Heavy 3/0, Medium 1/0, Light 14/3, Total Adds 3, K97, OC104, XHRM. Hea OC104, XHRM, Heavy, KJMZ, KMJQ, WJHM, Medium K104

TONY TERRY "That Kind Of Guy" (Epic) 17/16 Thisse Heavy 0/0, Medium 0/0, Light 17/16, Total Adds 16 including WBLK, WUSL, KJMZ, WOWI, WTLC, KSOL, WFXA, Rotations Heavy 0/0, Medium 0/0, Light KQXL, WXOK, Z93

JIGGIE GEE "I Need A Good Man" (Atlantic) 17/5 ium 0/0, Light 17/5, Total Adds 5, WJIZ, WJTT, KFXZ, WPLZ, WJFX

CHRIS PITMAN "Show Me" (Atlantic) 16/16 0/0, Medium 0/0, Light 16/16. Total Adds 16 including K97. WEDR, WZAK, WTLC, WILD, WATV. Z104 WEUP, WQIS, WGZB.

A.K. "I Can't Stand It" (Elektra) 16/2 2/0, Lig 14/2. Total Adds 2. KEXZ, K98-FM, Medium, KMJM, WPGA Heavy 0/0 Me LOOSE ENDS "Love's Got Me" (MCA) 16/0 m 8/0, Light 4/0 Adds 0. Heavy: WHUR, WJIZ, WENN, WJMI Mediums include WRKS,

Rotations, heavy 400, hubble and a second se

Rotations: Heavy 0/0. Medium 0/0, Light 15/6, Total Adds 6, WXOK, WUJM, WAGH, WZFX, KJMS. WALT. **B.G. THE PRINCE OF RAP 'This Beat Is Hot'' (Epic) 13/4** Rotations: Heavy 0/0, Medium 3/0, Light 10/4, Total Adds 4, WAMO, WEUP, WCDX, WTLZ. Medium WBLS, WOWI, WDXZ.

DEE "I Want You" (Chief) 11/3 ht 11/3, Total Adds 3, WZAK, WGZB, K98-FM

Rotations: Heavy 0/0, Medium 0/0, Light 11/3, Total Adds 3, WZAK, WGZB, K98-FM LATEASHA "It Just Ain't Easy" (Motown) 11/1 Rotations: Heavy 0/0, Medium 4/0, Light 7/1, Total Adds 1, WJFX. Medium: WAGH, WEUP, WQIS, WEAS



		Reports/Adds
1	LENNY KRAVITZ/It Ain't Over 'Til It's Over (Virgin)	48/10
2	MINT CONDITION/Are You Free (A&M)	
3	CHRIS BENDER/I Knew (EastWest)	46/6
4	PRETTY IN PINK/All About You (Motown)	
	3RD BASS/Pop Goes The Weasel (Def Jam/Columbia)	
	J.T./Swing It (EastWest)	
7	INNOCENCE/Silent Voice (Cool Tempo/Chrysalis)	
8	RICK & RICH/Pump (Let's Go) (Cool Tempo/Chrysalis)	. 22/2
9	SAM THE BEAST/Knock Some Boots (Atlantic)	19/2
10	JIGGIE GEE/I Need A Good Man (Atlantic)	. 17/5
	· · · · · · · · · · · · · · · · · · ·	

New artists have not yet had a UC Breaker.





### NATIONAL AIRPLAY®

3 2 WKSWKSLW	TW	JULY 12, 1991	Totai Reports/Adds	Heavy	Medium	Light	the state of the state of the state of the state of the
		BILLY DEAN/Somewhere In My Broken Heart (SBK/Capitol)	203/0	189	14	0	JUSTIDDED
5 2 2	-		202/0	188	13	1	
		TRAVIS TRITT/Here's A Quarter (Call Someone Who Cares (WB)	202/0	175	26	1	MARK CHESNUTT (75)
	ă	TRISHA YEARWOOD/She's In Love With The Boy (MCA)	203/1	174	26	3	DIAMOND RIO (65) DOUG STONE (61)
2 1 1	5	ALAN JACKSON/Don't Rock The Jukebox (Arista)		173	20	4	SAWYER BROWN (53)
8 6 4	6	SHENANDOAH/The Moon Over Georgia (Columbia)	200/0	160	20 36	4	CARLENE CARTER (38)
÷ •	Õ	DON WILLIAMS/Lord Have Mercy On A Country Boy (RCA)	200/0	152	30 46	2	RONNIE MILSAP (35)
	ă	ALABAMA/Here We Are (RCA)	200/0 202/0	192 145	<del>4</del> 0 56	1	PAUL OVERSTREET (34)
	ŏ		202/0	99	98	6	LIONEL CARTWRIGHT (31)
		GEORGE STRAIT/You Know Me Better Than That (MCA)			90 105	3	LYNNE & TAYLOR (26)
	-				131	18	MIKE RIED (23)
	_		201/0 196/6		127	18 19	Designment of the second se
	-					22	
	-	<b>ROB CROSBY</b> /She's A Natural (Arista)			120		HOTTCT
		LEE GREENWOOD w/SUZY BOGGUSS/Hopelessly Yours (Capitol)	168/0 108/0	85	69 141	14	HOTTEST
			198/0	÷.	141	23	TRAVIS TRITT (129)
		TANYA TUCKER/Down To My Last Teardrop (Capitol)	199/2		155	22	TRISHA YEARWOOD (117)
	-			65	79	13	BILLY DEAN (112)
		DOLLY PARTON/Silver And Gold (Columbia)	198/4	-+	141	37	RICKY VAN SHELTON (106)
	-	EARL THOMAS CONLEY/Shadow Of A Doubt (RCA)			137	36	ALAN JACKSON (94)
	20	EXILE/Even Now (Arista)	191/5		124	<b>49</b>	ALABAMA (60) Shenandoah (52)
	_	DAVIS DANIEL/Picture Me (Mercury)		- +	120	30	GEORGE STRAIT (32)
	2	MARY-CHAPIN CARPENTER/Down At The Twist And Shout (Columbia)	180/3	14	111	55	DON WILLIAMS (25)
	3	BROOKS & DUNN/Brand New Man (Arista)	185/4	8	114	<i>63</i>	GARTH BROOKS (17)
	29	RONNIE MILSAP/Since I Don't Have You (RCA)	186/35	1	87	<i>98</i>	REBA MCENTIRE (17)
	-	LARRY BOONE/To Be With You (Columbia)	170/6	11	84	75	
	28	KATHY MATTEA/Whole Lotta Holes (Mercury)	184/20	0	75	109	and the second state of the second distance where the second
	Ð	LIONEL CARTWRIGHT/Leap Of Faith (MCA)	176/31	0	70	106	コノヨンノントティノシアテ
	28	DEAN DILLON/Friday Night's Woman (Atlantic)	152/4	5	75	72	
	29	COLLIN RAYE/All I Can Be (Is A Sweet Memory) (Epic)	156/14	0	75	81	Reports
3 3 13	30	RANDY TRAVIS/Point Of Light (WB)	111/0	62	30	19	1 EDDIE LONDON/If We (RCA) 114
	31	GARTH BROOKS/The Thunder Rolls (Capitol)	110/0	51	46	13	2 JJ WHITE/The Crush (Curb) 64
46 40 36	32	MARK COLLIE/Calloused Hands (MCA)		0	57	87	3 J.P. PENNINGTON/You Gotta Get (MCA) 50
REAKER	33	MARK CHESNUTT/Your Love Is A Miracle (MCA)	154/75	1	26	127	4 CHRIS LEDOUX/This Cowboy's Hat (Capitol) 30
REAKER	34	DIAMOND RIO/Mirror, Mirror (Arista)	140/65	1	20	119	5 SANDRA BROWN/House (Soundwaves) 9
REAKER	-	DOUG STONE/I Thought It Was You (Epic)		1	24	108	6 RICHARD & GARY/Cowboy Tonight (Wildcat) 5/
44 39 37	36	KENTUCKY HEADHUNTERS/With Body And Soul (Mercury)	117/2	0	46	71	7 HAL GIBSON/It's All In Her Jeans (Curb)
		ROBIN LEE/Nothin' But You (Atlantic)		0	39	80	9 MIKE DYCHE/Living Without (So. Tracks) 1
REAKER	38	SAWYER BROWN/The Walk (Curb/Capitol)		0	20	106	10 BRICK ALAN/Say When (Hallmark)
49 42	39	EDDIE LONDON/If We Can't Do It Right (RCA)		õ	37	77	,, ,, ,
45 43 41	40	WAYLON JENNINGS & WILLIE NELSON/If   Can Find A Clean Shirt (Epic)	94/4	2	40	52	New artists have not not had a Country
	_	PAM TILLIS/One Of Those Things (Arista)		19	41	12	New artists have not yet had a Country Breaker or concurrent airplay from 60%
				0	38	52	Breaker or concurrent airplay from 60% of reporting stations.
	ð	HOLLY DUNN/Maybe I Mean Yes (WB)		0	38 19	92	
	_			0	30	52 59	
		HANK WILLIAMS JR./If It Will It Will (WB/Curb)		11	35	33	MOST ADDED & HOTTEST list those songs achiev-
		LORRIE MORGAN/We Both Walk (RCA)		14	35 24	33 13	ing the most adds nationally and the songs reported "hottest" compiled from all our reporters. The
		McBRIDE & THE RIDE/Can I Count On You (MCA)			24 24	7	number in parentheses immediately following the
		PAUL OVERSTREET/Ball And Chain (RCA)		10	24 12	70	songs in Most Added & Hottest indicates the total
DEBUT	-			0			number of Country reporters adding the scng this week or noting that the song is among their five hot-
	60			0	18	68 74	test
	9		81/23	0	7	74	



### **MARK CHESNUTT**

Your Love Is A Miracle (MCA)

On 76% of reporting stations. Rotations: Heavy 1, Medium 26, Light 127, Total Adds 75 including WQCB, WXKS, WDSY, WPOR, WWNC, KLLL, KNFM, WKNN, WUSN, WITL, WTSO, KUZZ, KRPM, KDRK. Moves 45-33 on the Country chart.

### **DIAMOND RIO**

Mirror, Mirror (Arista)

On 69% of reporting stations. Rotations: Heavy 1, Medium 20, Light 119, Total Adds 65 including WCAO, WCTK, WBEE, WWVA, WILQ, KRRV, WWNC, KAYD, WZZK, WNWN, WDAF, KCJB, KIK-FM, KZLA, KDRK. Moves 49-34 on the Country chart.

Breakers are those records that have achieved concurrent airplay at 60% of our reporting stations. New & Active records are those receiving airplay at 30-59% of the stations. Records in Significant Action are receiving airplay at 5-29% of the stations. Records do not have to reach Breaker in order to chart. However, once a record charts, it must reach the 60% airplay level within the three following weeks to achieve Breaker status.

### DOUG STONE

### I Thought It Was You (Epic)

On 66% of reporting stations. Rotations: Heavy 1, Medium 24, Light 108, Total Adds 61 including WQCB, WOKO, WWNC, KKIX, WHLZ, WSIX, WSM, WHOK, WAVC, WYNG, KFKF, WDAF, KXAX, KEKB, KNIX. Moves 50-35 on the Country chart.

### **SAWYER BROWN**

The Walk (Curb/Capitol)

On 62% of reporting stations. Rotations: Heavy 0, Medium 20, Light 106, Total Adds 53 including WRWD, WCTK, WWVA, WILQ, KEAN, WWNC, WCMS, KAJA, WUSQ, KBMR, WWTSO, KCJB, WMUS, KYGO, KUGN, KZLA, KRWQ. Moves 48-38 on the Country chart.

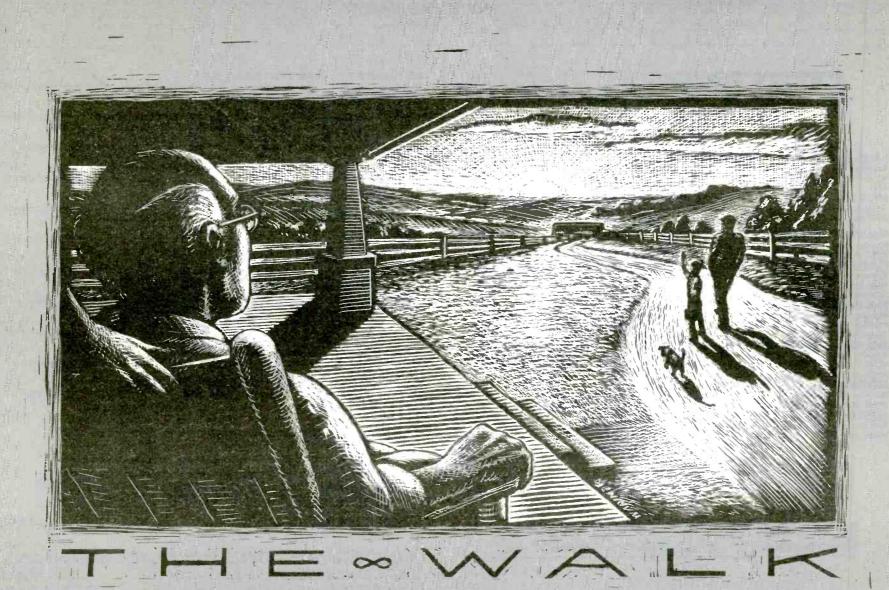


WE THINK BREAKING A MIRROR IS GOOD LUCK ! Diamond Rio "MIRROR, MIRROR" **34 BREAKER** In just Two Weeks! 140/65 MOST ADDED Thank You,

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ARISTA/Nashville

ARISTA



# SAWYER BROWN

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## COUNTRY

### NATIONAL AIRPLAY®



### EDDIE LONDON "If We Can't Do It Right" (RCA) 114/11

EDUIL LUNDON IT WE Can EDUIL Injuit (INCA) 114/11 Botations: Heavy 0, Medium 37, Light 77, Total Adds 11, WCAO, WOKO, WXKX, WNUS, WPOR, WBEE, WILQ, KIKK, WRNS, KCTR, KFMS. Medium: WRKZ, WXTU, KEAN, KPLX, WAMZ, WGKX, WAXX, WOW, KUZZ. Moves 49:42-39 on the Country

### HOLLY DUNN "Maybe I Mean Yes" (WB) 111/19

WCAO, WHWK, WXKX, WBEE, WWNC, WYAY, WYNK, KAYD, FMS, KWHT, KNIX. Moves 47-43 on the Country chart. Rotations: Heavy 0, Medium 19, Light 92, Total Adds 19, WCAO, WHWK, WXKX KPLX, KLLL, KNFM, KJLO, WKNN, KJNE, WDAF, KCTR, KFMS, KWHT, KNIX, Md

TOM WOPAT "Too Many Honky Tonks (On My Way Home)" (Epic) 89/12 Rotations: Heavy 0, Medium 30, Light 59, Total Adds 12, WCAO, WWYZ, KEAN, KAYD, WHLZ, KSSN, KYKS, KIXS, KJ WUBE, KCJB, KUPL. Medium: KPLX, KIKK, WVLK, WAMZ, WSM, WCUZ, KFDI, KYGO. Moves 46-44 on the Country ch -WHLZ KSSN KYKS KIXS KINE PIRATES OF THE MISSISSIPPI "Speak Of The Devil" (Capitol) 86/22

Rotations: Heavy 0, Medium 18, Light 68, Total Adds 22, WTCR, WRWD, WCTK, WWVA, WWNC, KAYD, WTDR, WKML, WMSI, WPCV, KYKX, KJLO, WTNT, WAVC, WWQM, KIK-FM, KUZZ, KGHL, KMLE, KNIX, KNCQ, KCKC. Debuts at number

### PAUL OVERSTREET "Ball And Chain" (RCA) 82/34

Rotations' Heavy 0, Medium 12, Light 70, Total Adds 34 including WRKZ, WILO, WKML, WCKT, WKSJ, WODR, WCHY, WHOK, KZKX, WMIL, WMUS, WTHI, KZSN, KYGO, KMIX, KWJJ, KCKC, KRTY, KRPM, KDRK. Debuts at number 48 on the

Country chart. MIKE REID "As Simple As That" (Columbia) 81/23 Rotations: Heavy 0, Medium 7, Light 74, Total Adds 23, WCAO, WWNC, WXBQ, KSCS, KTCS, KLLL, KYKS, WBKR, WKYQ, WOWW, KAJA, KIXS, KHAK, WHOK, KVOX, WDAF, WASKFM, WOW, WWJO, KTPK, WTCM, KVOO, KNCQ, Debuts at 50 on the Country chad

### CLINTON GREGORY "One Shot At A Time" (SOR) 66/13

GLINTUN GREGUNT UNE SNULALA INNE (SUN) 00/13 Rotations Heavy O. Medium 13, Light 53, Total Adds 13, WOKO, WAYZ, WWNC, KTCS, WMSI, WPCV, KHAK, WAXX, WFMB, WTHI, KTPK, KZSN, KALF, Medium WICO, KRRV, WTCM, KFDI, KRKT, KUZZ, KNIX.

### JJ WHITE "The Crush" (Curb) 64/4

Rotations: Heavy 1, Medium 21, Light 42, Total Adds 4, WWYZ, WMSI, KNAX, KSOP, Heavy, WSTH Medium. WHWK WKAK, WWNC, WTVY, WVLK, KLUR, KTTS. WTCM, KFDI, KVOC, KUUY, KUGN, KMIX, KNCQ, KRAK

CHRIS LeDOUX "This Cowboy's Hat" (Capitol) 30/4 Rotations: Heavy 0, Medium 10, Light 20, Total Adds 4, WAYZ, KYKS, KIXS, KEEN. Medium: KEAN, KNFM, WOWW, WDAF, WXCL, KFDI, KRKT, KUUY, KRWO, KWJJ, Light: KMML, KLUR, KEEY, KTTS, KTPK, KNIX. OAK RIDGE BOYS "Change My Mind" (RCA) 23/22 Rotations: Heavy 0, Medium 2, Light 21, Total Adds 22, WOKO, WRKZ, WCTK, WICO, WDLS, WKAK, KMML, WSTH, WFLS, WPCV, WDXE, KNFM, KLUR, WUSQ, KFGO, WMUS, WOW, KFDI, KVOC, KUUY, KEKB, KWJJ, Light: KRKT. WPCF, WDXE, KNPM, KLDH, WUSQ, KFGO, WMUS, WOW, KPU, KVOC, KUOY, KEKB, KWJJ, Light: KRKT. CHARLIE DANIELS BAND "The Twang Factor" (Epic) 22/1 Rotations: Heavy 0, Medium 4, Light 18, Total Adds 1, KEEN. Medium: WSTH, WAXX, KRKT, KALF. Light: WICO, WDLS. WTDR, WFLS, KTCS, WDXE, WKSJ, KLUR, KBMR, KTTS, KVOO, KFDI, KWOX, KGHL, KVOC, KUUY, KWJJ MARK O'CONNOR & STEVE WARINER "Now It Belongs To You" (WB) 20/20 Rotations: Heavy 0, Medium 1, Light 19, Total Adds 20, WAYZ, WICO, WKAK, KMML, WSTH, WFLS, WDXE, KYKX, WBKR, KLUR, WUSO, KFGO, WOW, WXCL, KVOO, KFDI, KVOC, KUUY, KALF, KMIX. SWEETHEARTS OF THE RODEO "Hard-Headed Man" (Columbia) 20/17 Rotations: Heavy 0, Medium 0, Light 20, Total Adds 17, WOKO, WRAZ, WICO, WKAK, KMML, WKML, WDXE, WNOE, KLUR, WUSQ, KFGO, KIXQ, WTCM, KFDI, KVOC, KUUY, KALF, Light: WSTH, WFLS, KRKT. JANN BROWNE "It Only Hurts When I Laugh" (Curb) 18/11 Potations: Heavy 1, Medium 1, Light 16, Total Adds 11, WRKZ, WICO, KMML, WFLS, KNFM, WAXX, KFGO, WWJO, KFDI, KALF, KEEN. Medium: WSTH. Light: KIXS, KVOO, KRKT, KUZZ, KVOC, KUUY. KALF, KEEN. Medium: WSTH. Light: KIXS, KVOO, KHKT, KUZZ, KVOC, KUUY.
JOHNNY CASH 'Wanted Man' (Mercury) 15/13
Rotations: Heavy 0, Medium 0, Light 15, Total Adds 13, WAYZ, WRKZ, WICO, WDLS, WSTH, WFLS, WDXE, KLUR, WONE, WAXX, WTCM, KFDI, KMPS, Light: KRKT, KUUY.
MEL MCDANIEL ''My Ex-Life'' (DPI) 15/1
Pathtosis: Heavy 0, Medium 2, Light 12, Total Adds 14, WELS, Meduce: WOW, KVOO, KPKT, Lisht, WOKO, WINZ, WRKZ, WICO, WDLS, WSTH, WFLS, WDXE, KLUR, WONE, WAXX, WTCM, KFDI, KMPS, Light: KRKT, KUUY.

ns: Heavy 0, Medium 3, Light 12, Total Adds 1, WFLS. Medium: WOW, KVOO, KRKT. Light. WOKO, WWYZ, WRKZ, WSTH, WTVY, WDXE, KFGO, KTTS, KFDI, KWOX.

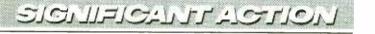
CLINT BLACK "Where Are You Now" (RCA) 11/11

Rotations. Heavy 1, Medium 1, Light 9, Total Adds 11, WILQ, WUSY, WESC, WQIK, WGKX, WLWI, WOWW, KJJY, WDAF, KVOC, KUAD. KVOC, KUAD RAY KENNEDY ''I Like The Way It Feels'' (Atlantic) 10/6 RAY KENNEDY ''I Like The Way It Feels'' (Atlantic) 10/6 KIXG, KIXG,

WDAF, KWOX, KRKT. STATLER BROTHERS "You've Been Like A Mother To Me" (Mercury) 10/0 STATLER BROTHERS WICO, KMML, KLUR,

Rotations: Heavy 0, Medium 2, Light 8, Total Adds 0. Mediu KFGO, KTTS, KNCQ.

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J.P. PENNINGTON "You Gotta Get Serious" (MCA) 50/5 Rotations: Heavy 0, Medium 6, Light 44, Total Adds 5, KYKX, KBMR, WTHI, WTCM, KNCQ Medium: KRRV, WTVY, WVLK, KFDI, KALF, KDRK, Light WWYZ, WDSY, WIVK, WRNS, WQDR, KHAK, KRKT, KMIX, KMPS.

MARTIN DELRAY "Lillie's White Lies" (Atlantic) 47/6 Rotations: Heavy 0, Medium 11, Light 36, Total Adds 6, WWNC, KTCS, WVLK, KBMR, WTCM, KDRK Medium WICO, WSTH, KVOX, WOW, KRKT, KUZZ, KVOC, KRWQ, KEEN, Light, WBEE, KSSN, WDAF, KXXY, WFMB. CARLENE CARTER "One Love" (WB) 41/38

24vy 0, Medium 5, Light 36, Total Adds 38 including WAYZ, WRKZ, WXKX, WDSY, WCTK, KEAN, WKAK, KMML 5, WCMS, WQDR, KIXS, KLUR, WTCM, KFDI, KEKB, KMIX, KNIX, KSOP

SHELBY LYNNE & LES TAYLOR "The Very First Lasting Love" (Epic) 38/26 Rotations: Heavy 1, Medium 2, Light 35, Total Adds 26, WOKO, WOBE, WAYZ, WWYZ, WRKZ, WRWD, WKAK, KRRV, KMML, WDXE, WVLK, KNFM, WKSJ, WSIX, WSM, WBKR, KIXS, KLUR, WUBE, WAXX, KFGO, WWQM, KFDI, KALF, KRWQ,

### RAY STEVENS "Working For The Japanese" (Curb/Capitol) 36/6

eavy 0, Medium 4, Light 32, Total Adds 6, WRKZ, WICO, WCMS, WOW, KALF, KUGN. Medium. WTCR, KYKS, WHWK, WBEE, KHEY, KIKK, WGKX, WHOK, WWWW, WDAF, KTPK, KIK-FM, KEEN.

MARCY BROTHERS "She Can" (Atlantic) 30/10 Rotations: Heavy 0, Medium 3, Light 27, Total Adds 10, WWYZ, WDLS, KMML, WFLS, KIXS, KVOX, WOW, WXCL, KTPK, KGHL. Medium: WSTH, KALF, KNCQ. Light. WRKZ, WTVY, WOWW, KFDI, KWOX, KRKT, KUUY

### **ARTIST/Song Title (Label)**

### Album Title

<b>FRAVIS TRITT f/MARTY STUART</b> /The Whiskey Ain't (WB)	ι •••
CHARLIE DANIELS BAND/Layla (Epic)	de
FANYA TUCKER/If Your Heart Ain't Busy Tonight (Capitol) What Do I Do With A	1e
HIGHWAY 101/Till I Get It Right (WB)	m
TRAVIS TRITT/It's All About To Change (WB)	ge
FRAVIS TRITT/Nothing Short Of Dying (WB)	ge
HIGHWAY 101/Storm Of Love (WB)	т
ALAN JACKSON/Love's Got A Hold On You (Arista)	ОХ
TRAVIS TRITT/Homesick (WB) It's All About To Chan	ge
CLINTON GREGORY/Satisfy Me And I'll Satisfy You (SOR) If It Weren't For Country Mus	sic
LAN JACKSON/Just Playin' Possum (Arista)	ОХ
ALAN JACKSON/Dallas (Arista)	ОХ
DIAMOND RIO/Pick Me Up (Arista)	lio
RICKY VAN SHELTON/Backroads (Columbia)	ds
CLINT BLACK/This Nightlife (RCA)	es



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# COUNTRY

### SONG INFORMATION INDEX

CLINTON GREGORY "One Shot At A Time" (SOR 430) Prod: Ray Pennington Wr: Curt Ryle Pub: Tillis Tunes (BMI) Mgr: Ray Pennington

### 1

ALAN JACKSON "Don't Rock The Jukebox" (Arista 2220) Prod: Scott Hendricks, Keith Stegall Wr: Alan Jackson, Roger Murrah, Keith Stegall Pub: Seventh Son Music, Mattie Ruth Musick; Tom Collins Music/Murrah Music (ASCAP: BMI) Mgr: Barry Cobum

JJ WHITE "The Crush" (Curb 77492)

Prod: James Stroud Wr: John Hiatt Pub: Lillybilly Publishing/Bug Music (BMI) Mgr: Tom Skeeter

RAY KENNEDY "I Like The Way It Feels" (Atlantic 7-87651) Prod: Ray Kennedy Wr: Ray Kennedy, Red Lane, Bobby David Pub: Sony Tree Publishing; Sony Cross Keys Publishing (BMI; ASCAP) Mgr: Date Morris

KENTUCKY HEADHUNTERS "With Body And Soul (Mercury 868 418)

nunters Wr: Virginia Stauffer Pub: Bill Monroe Music

MARY-CHAPIN CARPENTER "Down At The Twist And Shout" (Columbia 38 73838)

ALABAMA "Here We Are" (RCA 2828-7) Prod: Josh Leo, Larry Michael Lee, Alabama Wr: Beth Nielsen Chapm Vince Gill Pub: Wamer-Chappell Music, Benefit Music (BMI) Mgr: Dale Mor

LARRY BOONE "To Be With You" (Columbia 38 73813) Prod: Steve Buckingham, Marshall Morgan Wr: Gretchen Peters Pub: Silverline Music (BMI) Mgr: Gene Ferguson

BROOKS & DUNN "Brand New Man" (Arista 2232) Prod: Scott Hendricks, Don Cook Wr: Don Cook, Ronnie Dunn, Kix Brooks Pub: Sony Tree Publishing; Sony Cross Keys Music (BMI; ASCAP) Mgr: Bob

JANN BROWNE "It Only Hurts When I Laugh" (Curb 76879) Prod: Steve Fishell Wr: Kostas, Marty Stuart Pub: Song Of PolyGra International (BMI) Mgr: Tracy Gershon

en Reynolds Wr: Pat Alger, Garth Brooks Pub: Bait And Beer Mus er Music, Major Bob Music (ASCAP) Mgr: Bob Doyle, Pam Lewis

CLINT BLACK "Where Are You Now" (RCA 62016-2)

GARTH BROOKS "The Thunder Rolls" (Capitol 79722)

Bill Ha

Prod: Mary-Chapin Carpenter, John Jennings Wr: Mary-Chapin Carpenter Pub: EMI April Music/Getarealjob Music (BMI) Mgr: Tom Carrico, John

### CARLENE CARTER "One Love" (WB 7-19255)

Prod: Howie Epstein Wr: Carlene Carter, Howie Epstein, Perry Lamek Pub: Carlooney Tunes/Chrysalis Music Group, EMI Music Publishing, He Dog Music/ Twyla Dent Music; Lamek Publishing/Laughing Dogs Music (ASCAP; BMI)

LIONEL CARTWRIGHT "Leap Of Faith" (MCA 54078) Prod: Barry Beckett. Tony Brown Wr: Lionel Cartwright Tamerlane Publishing/Long Run Music (BMI) Mgr: Noel Fox JOHNNY CASH "Wanted Man" (Mercury 848 469)

### Prod: Jack Clement Wr: Bob Dylan, John R. Cash Pub: Big Sky Music (ASCAP) Mgr: Lou Robin

MARK CHESNUTT "Your Love Is A Miracle" (MCA 54136) Prod: Mark Wright Wr: Bill Kenner, Mark Wright Pub: Tom Collins Music, EMI Blackwood Music/Wrightchild Music (BMI) Mgr: BDM Company MARK COLLIE "Calloused Hands" (MCA 54079)

vine Pub: Bait And wn, Doug Johnson Wr: Pat Alger, Gene Levine F erunner Music, Colgems-EMI Music (ASCAP) M r: Don Lia EARL THOMAS CONLEY "Shadow Of A Doubt" (RCA 2826-7) Prod: Richard Landis Wr: Robert Byrne, Tom Wopat Pub: Fame Publishing. Bobworld Music; Rick Hall Music (BMI; ASCAP) Mgr: BDM Company ROB CROSBY "She's A Natural" (Arista 2180) Prod: Tim DuBois, Scott Hendricks Wr: Rob Crosby, Rick E Coalition Music, Maypop Music (BMI) Mgr: Steve Small k Bowles Pub: Grand

D

DAVIS DANIEL "Picture Me" (Mercury 848 291) Prod: Ron Haffkine Wr: Brian R. Shaw, Mentor Williams Pub: Nickel Nugge Music; WB Music/Bamatuck Music/Mentor Williams Music (BMI: ASCAP) Mgr Box Meffung.

CHARLIE DANIELS BAND "The Twang Factor" (Epic 34 73866) Prod: James Stroud Wr: Stephen Allen Davis Pub: Warn Publishing/Original Twangster Music (BMI) Mgr: David Corlew

### BILLY DEAN "Somewhere In My Broken Heart" (SBK/Capitol 79596)

(OBK/Vapit01 / 9390) Prod: Chuck Howard, Tom Shapiro Wr: Billy Dean, Richard Leigh Pub: EMI Blackwood Music, EMI April Music/Lion-Hearted Music (ASCAP) Mgr: Ken

### MARTIN DELRAY "Lillie's White Lies" (Atlantic 7-87680)

MARTIN DELRAY ''Lillie's White Lies'' (Atlantic 7-87680) Prod: Blake Mevis, Nelson Larkin Wr: Wood Newton, Billy Ray Reynolds Pub: Mighty Nice Music/Add-In Music, Sir Claxton Music (BMI) Mgr: Dick Beacham DIAMOND RIO ''Mirror, Mirror' (Arista 2262) Prod: Monty Powell, Tim DuBois Wr: Bob DiPiero, John Jarrard, Mark D. Sanders Pub: Little Big Town Music/American Made Music; Alabama Band Music, MCA Music Publishing (BMI; ASCAP) Mgr: Ted Hacker DEAN DILLON ''Friday Night's Woman'' (Atlantic 7-87794) Prod: Blake Mevis, Dean Dillon Wr: Dean Dillon, Blake Mevis, Buddy Cannon Pub: Music, Corporation Of America/Jessie Jo Music; MCA Music/Haven Harbor Music, Buddy Cannon Music/PRI (BMI; ASCAP) Mgr: Hallmark Direction

### HOLLY DUNN "Maybe I Mean Yes" (WB 7-19266) Prod: Holly Dunn, Chris Waters Wr: Holly Dunn, Chris Waters, Tom Shapiro Pub: Careers-BMG Music Publishing/South Heart Music; Edge O'Woods Music/Kinetic Diamond Music/Moline Valley Music (BMI; ASCAP) Mgr:

fugee Management 

EXILE "Even Now" (Arista 2228) Prod: Randy Sharp, Tim DuBois Wr: Randy Sharp, Marc Beeson Pub: With Any Luck Music; Sleepy Time Music (BMI; ASCAP) Mgr: Gallin-Morey

### G

VINCE GILL "Liza Jane" (MCA 54123) Prod: Tony Brown Wr: Vince Gill, Reed Nielsen Pub: Benefit Music, English Town Music (BMI) Mgr: Fitzgerald-Hartley

LEE GREENWOOD w/SUZY BOGGUSS "Hopelessly Yours" (Capitol 79690)

Prod: Jerry Crutchfield Wr: Curly Putman, Keith Whitley, Don Cook Pub: Sony Tree Publishing; Sony Cross Keys (BMI; ASCAP) Mgr: Jerry Bentley; Maria Cooper-Bruner

HAL KETCHUM "Small Town Saturday Night" (Curb 76865) Prod: Allen Reynolds, Jim Rooney Wr: Pat Alger, Hank DeVito Pub: Bait And Beer Music/Forerunner Music, Little Nemo Music (ASCAP) Mgr: Walt Quinn

CHRIS LeDOUX "This Cowboy's Hat" (Capitol 79782) r/Elektra/ Prod: Jimmy Bowen, Jerry Crutchfield Wr: Jake Brooks Pub: Warner/Elektra/ Asylum Music/Brooks Bros. Publishing/Halsey Bros. Music (BMI) Mgr: Al

ROBIN LEE "Nothin' But You" (Atlantic 7-87680) : Gold

mer Bros. Music EDDIE LONDON "If We Can't Do It Right" (RCA 2821-7)

Prod: Ronnie Rogers, Warren Peterson Wr: Ronnie Rogers, Mark Wright Pub Maypop Music, Blackwood Music/Wrightchild Music (BMI) Mgr: Dale Morris PATTY LOVELESS "Blue Memories" (MCA 54075) aht Pub:

Paul Kennerly, Karen Brooks Pub: Irving Music/ Mgr: G. Gerald Roy Wra Tony Brown Wr: arch Music (BMI) N SHELBY LYNNE & LES TAYLOR "The Very First Lasting Love"

(Epic 34 73904) Prod: James Stroud Wr: Les Taylor, Lonnie Wilson, Paul Hollowell Pub: Les Taylor Music/Willesden Music; Zomba Enterprises, Thrill On The Hill Music (BMI; ASCAP) Mgr: Rich Schwan, Will Byrd

### MARCY BROTHERS "She Can" (Atlantic 7-87741)

Nelson Larkin, Ron Reynolds Wr: Steve Seskin, Austin Ga This Town Music; Caddo Music (ASCAP; BMI) Mgr: Sid Ma Gardner Pub: KATHY MATTEA "Whole Lotta Holes" (Mercury 868 394) Prod: Allen Reynolds Wr: Jon Vezner, Don Henry Pub: Sheddhouse Sony Cross Keys Music (ASCAP) Mgr: Bob Titley

McBRIDE & THE RIDE "Can I Count On You" (MCA 54022) Prod: Tony Brown, Steve Fishell Wr: Terry McBride, Bill Carter, Pub: Violet Crown Music/Blame Music (BMI) Mgr: Ken Stilts rter Buth Ells

MEL MCDANIEL "My Ex-Life" (DPI 5005) Prod: Kelth Stegall, Roger Murrah Wr: Bob McDill, Layng Martine Jr. Pub: PolyGram International Publishing/Ranger Bob Music; Layng Martine Jr. Songs (ASCAP; BMI) Mgr: Mel McDaniel

REBA MCENTIRE "Fallin' Out Of Love" (MCA 54108)

Tony Brown Wr: Jon Ims Pub: Paul Craft Music (BMI) Mor: Starstruck

Mgmt. RONNIE MILSAP "Since I Don't Have You" (RCA 2848-2) Prod: Rob Galbraith, Richard Landis, Ronnie Milsap Wr: Joseph Rock, James Beaumont & The Skyliners Pub: Bonnyview Music Corporation, Southern Music Publishing Company (ASCAP) Mgr: Moress, Nanas, Golden, Peay LORRIE MORGAN "We Both Walk" (RCA 2748-7) Prod: Richard Landis Wr: Tom Shapiro, Chris Waters Pub: Edge O'Woods Music/Kinetic Diamond Music, Edge O'Woods Music/Moline Valley Music (ASCAP) Mgr: Moress, Nanas, Golden, Peay

### 0

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OAK RIDGE BOYS "Change My Mind" (RCA 2013-2) rod: Ron Chancey Wr: A.J. Masters, Jason Blume Pub: Bull's Creek Music; omba Enterprises (BMI; ASCAP) Mgr: Jim Halsey MARK O'CONNOR & STEVE WARINER "Now It Belongs To You"

(WB 4913) Prod: Mark O'Connor, Jim Ed Norman Wr: Steve Wariner Pub: Steve Wariner

PAUL OVERSTREET "Ball And Chain" (RCA 2459-2) Prod: Brown Bannister, Paul Overstreet Wr: Paul Overstreet, Don Schlitz Pub: Scarlet Moon Music; Don Schlitz Music/Almo Music (BMI; ASCAP) Mgr: Bobby Roberts

DOLLY PARTON "Silver And Gold" (Columbia 38 73826) Prod: Steve Buckingham, Gary Smith Wr: Carl Perkins, Greg Perkins, Stan Perkins Pub: Brick Hit Music (BMI) Mgr: Galtin-Morey Associates J.P. PENNINGTON "You Gotta Get Serious" (MCA 54126) J.F. FERNINGTON TOU Build dis Serious (mor Series) Prod: Barry Beckett Wr: J.P. Pennington, Troy Seals, Eddie Setser P Pacific Island Publishing, Warner Bros. Music Corporation, East 64th Mu Warner-Tamerlane Publishing/Yasa Music (BMI; ASCAP) Mgr: Bill Carter

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### PIRATES OF THE MISSISSIPPI "Speak Of The Devil"

(Capitol 79783) Prod: James Stroud, Rich Alves Wr: Bill McCorvey, Rich Alves, Danny Bear Mayo Pub: Great Cumberland Music, Flaw Factor, Bear And Bill Music (BMI) Wgr: Ken Stilts

### R

EDDY RAVEN "Too Much Candy For A Dime" (Capitol 79779) Prod: Barry Beckett Wr: Eddy Raven, David Powelson Pub: Mi (ASCAP) Mgr: Bob Barham

COLLIN RAYE "All I Can Be (Is A Sweet Memory)"

(Epic 34 73831) Prod: Jerry Fuller, John Hobbs Wr: Harlan Howard Pub: Sony Tree Publishing

(BMI) Ma Scott Dean Mgml

MIKE REID "As Simple As That" (Columbia 38 73888) Prod: Steve Buckingham Wr: Mike Reid, Allen Shamblin Pub: Almo Music Corporation/Brio Blues Music, Hayes St. Music (ASCAP) Mgr: Stan Moress S

### SAWYER BROWN "The Walk" (Curb/Capitol 79750)

Scruogs, Mark Miller Wr: Mark Miller Pub: Zoo II (ASCAP) Mar:

**RICKY VAN SHELTON "I Am A Simple Man"** 

### (Columbia 38 73780)

rod: Steve Buckingham Wr: Walt Aldridge Pub: Rick Hall Music (ASCAP) onal Management Se SHENANDOLAH "The Moon Over Georgia" (Columbia 38 73777) Prod: Rick Hall, Robert Byrne Wr: M. Narmore Pub: Fame Music (BMI) Mgr:

STATLER BROTHERS "You've Been Like A Mother To Me"

(Mercury 868 484) Prod: Jerry Kennedy Wr: Don Reid Pub: American Cowboy Music (BMI) Mgr: Marshall (Stant

RAY STEVENS "Working For The Japanese"

(Curb/Capitol 79802) Prod: Ray Stevens Wr: Ron DeLacy Pub: Paul Craft Music (BMI) Mgr: Don

DOUG STONE "I Thought It Was You" (Epic 34 73895) Prod: Doug Johnson Wr: Tim Mensy, Gary Harrison Pub: Sony Cross Keys Publishing/Miss Dot Music; Wamer-Tamertane Publishing/Patrick Joseph Music (ASCAP; BMI) Mgr: John Dorris, Phyllis Bennette

GEORGE STRAIT "You Know Me Better Than That"

(MCA 54127) Prod: Jimmy Bowen, George Stratt Wr: Tony Haselden, Anna Lisa Graham Pub: Millhouse Music: Sheddhouse Music (BMI; ASCAP) Mgr: Erv Woolsey

MARTY STUART 'Till I Found You'' (MCA 54065) Prod: Richard Bennett, Tony Brown Wr: Paul Kennerty, Hank DeVito Pub: Irving Music/Littlemarch Music; Little Nemo Music (BMI; ASCAP) Mgr:

SWEETHEARTS OF THE RODEO "Hard-Headed Man"

(Columbia 38 73907)

Warder Steve Buckingham, Wendy Waldman Wr: A. Landis, Don Schlitz Pub: Warner-Tamerlane Publishing/Shiny Penny Music; Don Schlitz Music/Almo Music (BMI; ASCAP) Mgr: Chuck Flood T

PAM TILLIS "One Of Those Things" (Arista 2203) Prod: Paul Worley, Ed Seay Wr: Pam Tillis, Paul Overstreet Pub: Warner/ Elektra/Asylum/Blood, Sweat &Ink, Scarlett Moon Music/Screen Gems-EM1 Music (BMI) Mgr: Mike Robertson RANDY TRAVIS "Point Of Light" (WB 7-19283)

Prod: Kyle Lehning Wr: Don Schlitz, Thom Schuyler Pub: Don Schlitz Music/ Almo Music; EMI Blackwood/Bethlehem Music (ASCAP; BMI) Mgr: Lib

TRAVIS TRITT "Here's A Quarter (Call Someone Who Cares)" (WB 7-19310)

n Wr: Travis Tritt Pub: Tree Publishing/Post Oak Publishing rod: Gregg Br (BMI) Mar Ken Krac

TANYA TUCKER "Down To My Last Teardrop" (Capitol 79711) Prod: Jerry Crutchfield Wr: Paul Davis Pub: Paul And Jonat Mgr: Beau Tucker nan Songs (BMI) w

### WAYLON & WILLIE "If I Can Find A Clean Shirt"

(RCA 2820-7)

(MCA 54076)

Prod: Garth Fu

Deluxe Portfolio organizer

(recruit 5 new members)

(recruit 1 new member)

**3RD PLACE PRIZE** 

4TH PLACE PRIZE

CMA Beach Bag

(Epic 34 47462) [Epit 34 47406] Prod: Bob Montgomery Wr: Troy Seals, Waylon Jennings Pub: Wamer Bros. Music/Two Sons Music; Waylon Jennings Music (ASCAP; BMI) Mgr: Mark

Prod: Don Williams, Garth Fundis Wr: Bob McDill Pub: PolyGram International Publishing/Ranger Bob Music (ASCAP) Mgr: Moress, Nanas,

HANK WILLIAMS JR. "If It Will It Will" (WB/Curb 7-19352)

Prod: Barry Bockett, Hank Williams Jr. Wr: Hank Williams Jr. Pub: Bocept Music (BMI) Mgr: Merle Kilgore TOM WOPAT "Too Many Honky Tonks (On My Way Home)"

(Epic 34 73862) Prod: Rick Hall Wr: Chiles Patrick, Ben Shaw, Tommy Barnes Pub: Butputter Music; Ben Shaw Music, Edge O'Woods Music/Tommy Barnes Music (BMI; ASCAP) Mgr: Rick Hall Productions

ndis Wr: Jon Ims Pub: Warner/Elektra/Asylum Music/Rites Of

For more information contact:

CMA's Membership Department

(615) 244-2840, One Music Circle South,

Nashville, TN 37203

TRISHA YEARWOOD "She's In Love With The Boy"

Passage Music (BMI) Mgr: Bob Doyle, Pam Lewis

DON WILLIAMS "Lord Have Mercy On A Country Boy"

# **COUNTRY ADDS & HOTS**

July 12, 1991 **R&R • 67** 

MOST ADDED EAS Mark Chesnutt (MCA) Diamond Rio (Arista) Sawyer Brown (Curb/Capitol) Doug Stone (Epic)	HOTTEST Travis Tritt (WB) Billy Dean (SBK/Capitol) Trisha Yearwood (MCA) Ricky Van Shelton (Columbia)	MOST ADDED SOUT Mark Chesnutt (MCA) Diamond Rio (Arista) Doug Stone (Epic) Rich Sawyer Brown (Curb/Capitol)	H HOTTEST Travis Tritt (WB) Trisha Yearwood (MCA) ry Van Shekton (Columbia) Billy Dean (SBK/Capitol)	MOST ADDED Doug Stone (Epic) Mark Chesnutt (MCA) Diamond Rio (Arista) Paul Overstreet (RCA	Travis Tritt (WB	) Mark Chesnutt (MCA) ) Sawyer Brown (Curb/Ca ) Diamond Rio (Arista)	WEST HOTTEST Trisha Yearwood (MCA) apitol) Alan Jackwon (Arista) Travis Tritt (WB) Biłły Dean (SIIK/Capitol)
JunchJunchViralityJunch<	WDSY     KEAN       WDSY     KANYAB BRANDIN DODO STONE CALLENC CANTER HULLES IN RECEIVED AND AND DODO STONE CALLENC CANTER HULLES IN RECEIVED RELETAN BELLE DERICA SHEAMADOA HULLE DERICA HULLE	LUDBE CATWORD TO TO TO TO TO TO TO TO TO TO	TAVIS TRITT WISS NECKTOR CONSTRUCTION SECONDOLOGY DELLEGENERD DE	SAUTT LORD LATTER LATE CANNEL	Note Les         Note Les           Note Les         Note Les<	Check Beacher Beller Beacher Beacher Beacher Beacher Beacher Beacher Beacher Beacher Bea	Grand Lapda, M     Grand Lapda, M     Grand Lapda, M     Gold Cheek, L4     Gold Chee
KIKIT Abbany, CR Tone Tone Boot ass: acces Association Constructi	KULY Cheson W Kork Billiopa, MT Must cleasure Right Dama Right Dama Rig	Denver, CO	ZLA CA AGE AND ALL LANDO RIO LANDO RIO LANDO RIO LANDO RIO LANDO RIO CHELLANDO RIO LANDO RIO CHELLANDO RIO LANDO RIO LINO RIVIE LINO RIO LINO RIVIE LINO RIO LINO RIVIE LINO RIO LINO RIVIE LINO RIO LINO RIVIE LINO RIO LINO RIVIE LINO	Portiand: OR LYME: 4 TATLOR PALL: OVERTREET: OGL DESCRIPTION ITESSM: TRAINGOOD NUMBER OF TATLOR NUMBER OF TATLONG NUMBER	MATH HATTA CARLORE CARTER PAUL MARK CREART AND A MATE CARLENE CARTER PAUL MARK CREART AND A MATE CARLENE CARTER PAUL PLANES OF THE MI ALAM JACKSON HOLE MARK CREAR AND A CARLENE CARTER PAUL MARK CREAR AND A CARLENE	Jose, C.A. Sentis, WA OVERCIPACIENT SALES SECURCIN CARACTERISTICS IN BROME IN BROME	203 Current Reporters 188 Current Playlists Called In Frozen Flaylist (8): KASE/Austin KIIM/Tucson KTTS/Springfield, IMO KRKT/Albany, OR WGNA/Albany, NY WIL/St. Louis WTYY/Dothan WTYY/New York Did Not Report, Playlist Frozen (7 KASH/Anchorage KEEY/Minneapolis-St. Paul KILT-FM/Houston KKAT/Salt Lake City KGFC/Boise WAMZ/Louisville WWWW/Detroit





NATIONAL AIRPLAY®



### **ROD STEWART** The Motown Song (WB)

58% of our reporters on it. Rotations: Heavy 5, Medium 39, Light 30, Total Adds 12 including KYKY, WKLI, U102, WPEZ, KVKI, WQMX, WKDQ, WLHT, WMGN, WIHN. Moves 25-21 on the AC chart.

### **BONNIE RAITT**

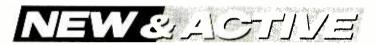
### Something To Talk About (Capitol)

52% of our reporters on it. Rotations: Heavy 10, Medium 35, Light 21, Total Adds 9, WRQX, KVIL, WKQX, KS95, KXLT, WSTR, WDLX, WFMK, KGBY. Moves 27-22 on the AC chart.

### **MICHAEL BOLTON**

### Time, Love And Tenderness (Columbia)

50% of our reporters on it. Rotations: Heavy 1, Medium 28, Light 35, Total Adds 24 including WALK, WYXR, WLTT, WRQX, WENS, KLSI, B100, WAHR, WWSN, KRNO. Debuts at number 23 on the AC chart.



LENNY KRAVITZ "It Ain't Over 'Til It's Over' (Virgin) 60/12 Rotations: Heavy 5/0, Medium 29/3, Light 26/9, Total Adds 12, WENS, KXLT, WLEV, WARM, WIVY, WCRZ, KSSKFM, WIHN, WOLH, KIZZ, KIDX, KTHT Heavy B100, KELT, WWSN, KKOS, KRLB, Medium including WNSR, WROX, WKOX, KYKY, WEBE, WBTFM, WGLL, WMGS, WDLX, WAHR, WRMF, KGBX, KKOBFM

### MIKE & THE MECHANICS "Everybody Gets A Second Chance" (Atlantic) 50/0

Rotations: Heavy 9/0, Medium 25/0, Light 16/0, Total Adds 0, Heavy including WNSR, WQHQ, WAHR, KKOS, JOY99, WNMB, KZLT Medium including KBIG, KKCW, WMGS, WZNY, WMAG, WDLX, WIVY, KVKI, KRAV, WKDQ, WMGN, KQLH, WSGY, KTYL, KVIC, WQLH, WQLR, WLDR, KKSR, KIDX, KKAZ, KPAYFM, KSTR. RICK ASTLEY "Move Right Out" (RCA) 49/1

Rotations. Heavy 3/0, Medium 34/0, Light 12/1, Total Adds 1, KVKI Heavy: WAHR, KSSKEM, KKAZ. Medium including WRQX, WARM98, KBIG, KESZ, WLEV, WGLL, WARM, WZNY, KKMY, WDLX, WIVY, WTFM, KMJC, WKDQ, KRNO, KQLH, KKOS, JOY99, WKSB, WSGY, WNMB, WFFX, KTYL, KVIC, WIHN, WMTFM.

CHICAGO "You Come To My Senses" (Full Moon/Reprise) 48/16 Rotations: Heavy 0, Medium 16/3, Light 32/13, Total Adds 16, KKCW, B100, KEZR, WBTFM, WGLL, WMGS, WARM, WAHR, KRAV, WCRZ, WKSB, KEZA, KTDY, KTYL, KIZZ, WLDR. Medium including KMMX, WTCB, WDLX, 3WM, WNMB, WFFX, WMTFM, KZLT, KIDX, KPAYFM, Light including WLTT, WLTS, WWNK, WENS. KEITH WASHINGTON "Kissing You" (WB) 47/2

KEITH WASHINGTON "Kissing You" (WB) 47/2 Rotations: Heavy 4/0, Medium 22/1, Light 21/1, Total Adds 2, WWLI, KQLH. Heavy: KOST, WAHR, KELT, KKLD. Medium including WLTS. WENS, KESZ, KKCW, KKMY, WTCB, 3WM, KRNO, KKOS, WSGY, WNMB, KTYL, WMTFM, KZLT, WLDR, KKAZ, KPAYFM, KTHT, KSTR. Light including WUSA, WARM98, KOSI, B100, WLEV.

CELINE DION "The Last To Know" (Epic) 44/8 Rotations: Heavy 1/1, Medium 12/0, Light 31/7, Total Adds 8, WLTE, WTFM, KELT, KVKI, WKSB, KEZA, KKSR, KCMJ Medium including WLTS, KESZ, KKCW, KKMJ, WTCB, WAHR, WNMB, KZLT, WQLH, KKAZ, KPAYFM, Light including WLEV, WGLL, WZNY, WIVY, KMGL, KRAV, WRMF, KMJC, WCRZ, WLHT, KGBX.

WLEY, WGLL, WZINY, WIYY, KMGL, KHAY, WHMF, KMJU, WCHZ, WLHT, KGBX.
ROXETTE "Fading Like A Flower (Every Time You Leave)" (EMI) 42/6
Rotations: Heavy 1/0. Medium 21/0. Light 20/6. Total Adds 6, WYXR, WMTX, KYKY, WDLX, KTDY, KMAJ, Heavy: KKAZ
Medium including WROX, WKOX, WLTF, WLEY, WMGS, WSTR, WAHR, KELT, WRMF, KRNO, KKOS, WSGY, KEZA, KRLB, WNMB, KTYL, KVIC, KZLT, WQLR, KIZZ, Light including KVIL, WWNK, KLSI.

FORESTION EFERICOURS

	otal			
	leports/Adds	Heavy	Medium	Light
GLORIA ESTEFAN		104	17	3
2 PAULA ABDUL		94	17	6
LUTHER VANDROSS	. 111/0	81	26	4
MICHAEL W. SMITH	. 106/0	76	23	7
NATALIE COLE w/NAT "KING" COLE	. 112/2	68	31	13
6 EXTREME	. 106/0	65	30	11
WILSON PHILLIPS		57	44	5
DARYL HALL & JOHN OATES <sup>*</sup>	. 96/2	58	29	9
BRYAN ADAMS	. 101/11	44	47	10
• MARC COHN	. 87/2	41	36	10
• CHER	. 97/5	24	62	11
🕑 AMY GRANT	. 97/14	24	61	12
LISA FISCHER	. <i>83/2</i>	24	45	14
14 GLENN FREY	. 81/0	29	42	10
SURFACE	. 78/0	19	44	15
DAVE STEWART f/CANDY DULFER	. <i>80/5</i>	17	43	20
17 MICHAEL BOLTON	. 67/0	27	27	13
PEABO BRYSON	. <b>76/3</b>	10	42	24
19 BRUCE HORNSBY & THE RANGE	. 66/1	18	37	11
20 MARIAH CAREY	. <i>63/0</i>	20	31	12
3 ROD STEWART	. 74/12	5	39	30
2 BONNIE RAITT	. 66/9	10	35	21
3 MICHAEL BOLTON	. 64/24	1	28	35
🚳 LENNY KRAVITZ	. 60/12	5	29	26
25 MIKE & THE MECHANICS	. 50/0	9	25	16
2 RICK ASTLEY	. 49/1	3	34	12
🕑 KEITH WASHINGTON	. 47/2	4	22	21
3 ESCAPE CLUB	. 41/0	7	20	14
🐵 CHICAGO	. <b>48/16</b>	0	16	32
3 ROXETTE	. 42/6	1	21	20
*Keeps builet due to continued growth.				





### ESCAPE CLUB "I'll Be There" (Atlantic) 41/0

Notations. Heavy 7/0. Medium 20/0. Light 14/0. Total Adds 0. Heavy including WAHR, KRNO, KQLH, KKOS, KKLD, WQLR. Medium including KOST, KKCW, B100, WGLL, WMGS, KKMY, WRMF, 3WM, JOY99, WSGY, WNMB, WFFX, KTYL, KVIC, WIHN, KZLT, WQLH, WLDR, KKAZ, Light including KLSI, KLSY, WZNY, WTCB, WTFM. MOODY BLUES "Say It With Love" (Polydor/PLG) 36/7

## Rotations: Heavy 1/0, Medium 9/2, Light 26/5, Total Adds 7, WARM98, KESZ, WAHR, WTFM, KKLD, KRLB, WIHN Heavy KPAYFM. Medium including WENS, WSGY, KVIC, KZLT, WQLR, KKAZ, Light including WLTT, WMTX, KKCW, KEZR, WLEV, KKMY, WIVY, KRAV, KMJC, 3WM, KEZA, KTDY, WNMB, KTYL, WMTFM, WQLH

TOM SCOTT ''If You're Not The One'' (GRP) 30/2 Rotations: Heavy 1/0, Medium 7/0, Light 22/2, Total Adds 2, WARM98, KKLD Heavy KPAYFM Medium including KMMX, WTCB, WAHR, WMGN, KRNO, WOLR, Light including WLTS, KESZ, WLEV, KKMJ, KELT, KRAV, KMJC, 3WM, WNMB, WFFX, KTYL, KVIC, WMTFM, KZLT, WOLH, KIZZ, WLDR, KIDX, KKAZ.

AARON NEVILLE "Everybody Plays The Fool" (A&M) 28/3 Rotations: Heavy 2/0, Medium 14/1, Light 12/2, Total Adds 3, KGBX, KQLH, KKSR, Heavy: WIVY, KPAYFM Medium including WLTS, KESZ, WTCB, WAHR, KELT, KKOS, JOY99, KTDY, WNMB, WFFX, KZLT, WQLR, KIDX, Light including B100, KEZR, KKLD, KRLB, WMTFM, WQLH, KIZZ, KKAZ

### HUEY LEWIS & THE NEWS "It Hit Me Like A Hammer" (EMI) 27/27

Rotations Heavy 1/1. Medium 5/5, Light 21/21, Total Adds 27, WMTX, KKCW, KEZR, WLEV, WIVY, WLACFM, KMJC, WWSN, KGBX, 3WM, KKOS, WKSB, WSGY, KEZA, KTDY, WFFX, KTYL, KVIC, WMTFM, KZLT, WOLR, WLDR, KMAJ, KIDX,

CATHY DENNIS "Too Many Walls" (Polydor/PLG) 26/3 Rotations Heavy 0, Medium 6/0, Light 20/3, Total Adds 3, WKLI, WAHR, KRLB. Medium: KESZ, KELT, KRNO, WSGY, KEZA, WOLR Light including B100, WLEV, WTCB, KRAV, KMJC, WNMB, WFFX, KTYL, KVIC, WMTFM, KZLT, KIZZ, WLDR, KKAZ,

### THIRTYSOMETHING "Title Theme" (Geffen) 24/2

Rolations Heavy 0, Medium 8/0, Light 16/2, Total Adds 2, WNMB, KKSR Medium including WALK, WTCB, WAHR, KMGL, KVKI, KZLT, KPAYFM Light including WARM98, WWNK, WLEV, WGLL, KKMJ, KRAV, KMJC, WWSN, WMGN, KTYL, WOLR,

### LONDONBEAT "A Better Love" (Radioactive) 22/0

Rotations' Heavy 2/0, Medium 9/0, Light 11/0, Total Adds 0, Heavy including WRMF, Medium: WYXR, KXLT, WQMX, KKOS, WSGY, KRLB, KZLT, WQLR, KPAYFM, Light; B100, WGLL, WSTR, KKMY, WDLX, KRAV, WOLH, KIZZ, WLDR, KKAZ, KSTR. AFTER 7 "Nights Like This" (Virgin) 21/8

Rotations. Heavy 0, Medium 7/1, Light 14/7, Total Adds 8, WGLL, WSTR, KRAV, WSGY, KTDY, KTYL, KZLT, WLDR. Medium including B100, WDLX, U102, WRMF, KKOS, JOY99, Light including WMAG, WNMB, WMTFM, WQLR, KMAJ, KKAZ RIFF "If You're Serious" (SBK) 16/5

Jns: Heavy 0, Medium 0, Light 165, Total Adds 5, KRAV, KEZA, WFFX, KIZZ, WLDR. Light including KESZ, WLEV, KELT, KKLD, WSGY, WNMB, KZLT, WQLR, KKAZ. TRIPLETS "Sunrise" (Mercury) 15/15

Rotations' Heavy 0, Medium 0, Light 15/15, Total Adds 15, WLEV, WGLL, 3WM, WSGY, KTDY, WNMB, WFFX, KTYL, KVIC, WMTFM, KZLT, WQLR, WLDR, KKAZ, KSTR.



KENNY G "Theme From "Dying Young"" (Arista) 14/14 Rotations: Heavy O, Medium O, Light 14/14, Total Adds 14, WLEV, WTCB, KMGL, 3WM, WNMB, KTYL, KVIC, WMTFM, KZLT, O. Medium 0, Ligh KIDX, KKAZ, KTH1

DESMOND CHILD "Love On A Rooftop" (Elektra) 14/2 Rotations: Heavy 0. Medium 4/2, Light 10/0, Total Adds 2, WMGS, KKOS. Medium including WLEV, WSGY. Light including vy 0, Medium 4/2, Light 10/0, Total Adds 2, WM WNMB, KTYL, KVIC, KZLT, WQLR, KKAZ, KSTF

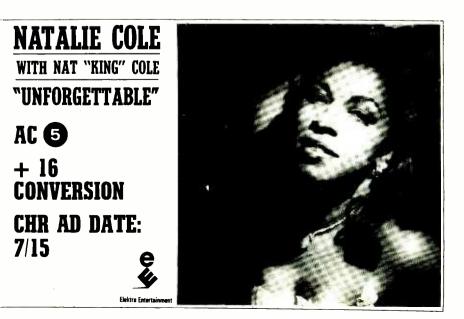
ROBERT PALMER "I'll Be Your Baby Tonight" (EMI) 13/5 Rotations: Heavy 0, Medium 6/2, Light 7/3, Total Adds 5, WGLL, WAHR, KRNO, KQLH, KZLT. Medium including KESZ, WQLR, KKAZ, KPAYFM. Light including B100, WNMB, WFFX, KVIC. HARRY CONNICK JR. "Recipe For Love" (Columbia) 12/0 Rotations: Heavy 0, Medium 2/0, Light 10/0, Total Adds 0. Medium: KESZ, KPAYFM. Light: WLTT, WARM98, WGLL, WTCB,

WLDR. KIDX K

UB40 "Here I Am (Come And Take Me)" (Virgin) 10/2 dium 4/0, Light 2/1, Total Adds 2 (CMJ, Light including KKAZ. WWNK, WRMF Heavy including WRQX, KKOS, KRLB Medium

Hotations, neary anticipation (KCM), Light including KKAZ. B100, KKOBFM, KVIC, KCMJ, Light including KKAZ. WILLIAMS BROTHERS "Can't Cry Hard Enough" (WB) 6/1 WILLIAMS BROTHERS "Can't Cry Hard Enough" (WB) 6/1

KKLD, KKAZ. JACKSON BROWNE & JENNIFER WARNES "Golden Slumbers" (Disney) 5/4 Rotations: Heavy 0, Medium 0, Light 5/4, Total Adds 4, WTCB, KKLD, WMTFM, WQLR, Light including KMMX JACK MACK "Round And Round" (Voss) 5/1 Rotations Heavy 0, Medium 0, Light 5/1, Total Adds 1, WNMB. Light including KVIC, KZLT, WQLR, KKAZ



# AC ADDS & HOTS

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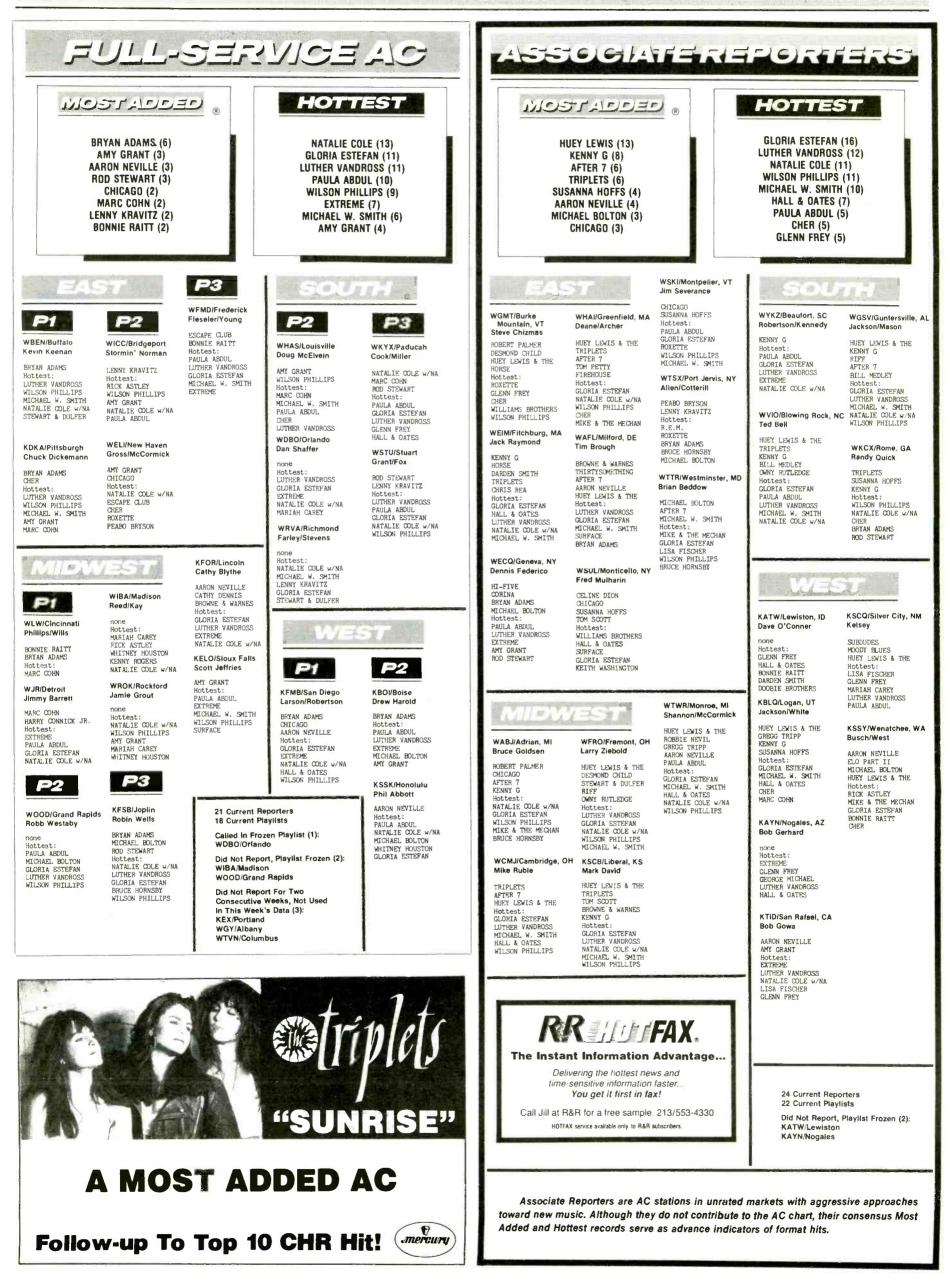
				CL	IRRENT-BASI	Đ				
	×31	WYYY/Syracuse Tom Langmyer	.30	UTTH .	WQSM/Fayetteville, NC Steve Kelly	KHLT/Little Rock Ramsey/Pollitt	KEZA/Fayetteville, AR Terry Snow	1	Carl II	KISC/Spokane, WA Ro <u>b Harder</u>
	WLEV/Allentown Jeff Silvers	HALL & OATES WILSON PHILLIPS Hottest: PAULA ABDUL	P1	WUSA/Tampa	none Hottest: EXTREME GLENN FREY	CHER Hottest: MICHAEL W. SMITH WILSON PHILLIPS	CELINE DION RIFF HUEY LEWIS & THE CHICAGO		KKLI/Colorado Springs	none Hottest: PAULA ABEUL HAULA ADEUL
WALK/Long Island	LENNY KRAVITZ KENNY G	LUTHER VANDROSS GLORIA ESTEFAN MICHAEL W. SMITH	WSB-FM/Atlanta	Johnny Williams none Hottest:	HALL & OATES MICHAEL W. SMITH PAULA ABDUL	GLORIA ESTEFAN LUTHER VANDROSS MARC OOHN	Hottest: LUTHER VANDROSS HALL & OATES	KOSI/Denver	Dan Cowen GLORIA ESTEFAN	HALL & OATES EXTREME GLORIA ESTEFAN MICHAEL W. SMITH
Free/Lombardo	HUEY LEWIS & THE TRIPLETS Hottest:	EXTREME WMGS/Wilkes Barre	LoCascio/McCoy	MARC COHN PAULA ABDUL BRYAN ADAMS	WMAG/Greensboro John Jenkins	WPEZ/Macon, GA	MARC COHN GLORIA ESTEFAN WILSON PHILLIPS	Scott Taylor	Hottest: MICHAEL BOLTON PAULA ABDUL	JOY 99/Stockton Bill Bishofberger
Hottest: BRYAN ADAMS LUTHER VANDROSS	LISA FISCHER GLORIA ESTEFAN HALL & OATES	Norton/Marriott CHICAGO	Hottest: GLENN FREY MICHAEL BOLTON	GLENN FREY HALL & OATES	BRYAN ADAMS Hottest:	MARC COHN BRYAN ADAMS	WKTK/Gainesville, FL	Hottest: PAULA ABDUL GLORIA ESTEFAN	LUTHER VANDROSS MICHAEL W. SMITH EXTREME	none Hottest: EXTREME
GLORIA ESTEFAN MICHAEL W. SMITH NATALIE COLE W/NA	NATALIE COLE W/NA BRUCE HORNSBY	DESMOND CHILD Hottest: GLORIA ESTEFAN	GLORIA ESTEFAN ROD STEWART NATALIE COLE W/NA	P2	PAULA ABDUL EXTREME GLORIA ESTEFAN	ROD STEWART Hottest: LUTHER VANDROSS	Nick Allen MICHAEL BOLTON	EXTREME NATALIE COLE w/NA MARIAH CAREY	KSSK-FM/Honolulu Michael Shishido	PAULA AEDUL WILSON FHILLIPS NATALIE DOLE W/NA
WNSR/New York Bob Dunphy	WEBE/Bridgeport Hansen/Norman	MICHAEL W. SMITH WILSON PHILLIPS MARC COHN		WSTR/Atlanta	MICHAEL W. SMITH NATALIE COLE W/NA	GLENN FREY GLORIA ESTEFAN NATALIE COLE w/NA	Hottest: GLORIA ESTEFAN MICHAEL W. SMITH	KXLT/Denver Buchanan/Ward	AMY GRANT LENNY KRAVITZ	GLORIA ESTEFAN
NATALIE COLE W/NA PEABO BRYSON	BRYAN ADAMS Hottest: LUTHER VANDROSS	STEWART & DULFER WJBR/Wilmington, DE	KVIL/Dallas Steve Eberhart	Novla/Morrison BONNIE RAITT JESUS JONES	WDLX/Greenville, NC Jackson/Moreland	MICHAEL W. SMITH WRVR/Memphis	LUTHER VANDROSS PAULA ABDUL BRYAN ADAMS	AMY GRANT BONNIE RAITT	MICHAEL BOLTON Hottest: NATALIE COLE W/NA	Alan McLaughlin WILSON PHILLIPS MOODY BLJES
Hottest PAULA ABDUL GLORIA ESTEFAN	EXTREME PAULA ABDUL GLENN FREY	Kaye/Welidon	BRYAN ADAMS BONNIE RAITT STEWART & DULFER	AFTER 7 Hottest: PAULA ABDUL	ROXETTE BONNIE RAITT Hottest:	Mark Hamiin	KTDY/Lafayette, LA	LENNY KRAVITZ Hottest: GLORIA ESTEFAN	PEABO BRYSON PAULA ABDUL EXTREME	TOM SCOTT BROWNE & WARNES GARTH BROOKS
MIKE & THE MECHAN HALL & OATES CHER	GLORIA ESTEFAN	Hottest: PAULA ABDUL MARIAH CAREY	Hottest: PAULA ABDUL WILSON PHILLIPS	MICHAEL W. SMITH GLORIA ESTEFAN BRYAN ADAMS	WILSON PHILLIPS HALL & OATES GLORIA ESTEFAN	Hottest: PEABO BRYSON NATALIE COLE w/NA	Walker/Murphy ROXETTE	PAULA ABDUL EXTREME MICHAEL W. SMITH	GLORIA ESTEFAN	Hottest: PAULA AMDUL LUTHER WANDROSS
WYXR/Philadelphia	WGLL/Hagerstown, MD Meyer/Burns ROBERT PALMER	EXTREME LUTHER VANDROSS AMY GRANT	CHER NATALIE COLE w/NA ROD STEWART	AMY GRANT WZNY/Augusta, GA	MICHAEL W. SMITH LUTHER VANDROSS	GLORIA ESTEFAN HALL & OATES SURFACE	CHICAGO AFTER 7 TRIPLETS	KBIG/Los Angeles Edwards/Verdery	KMZQ/Las Vegas Scott Keith	GLORIA ESTEFAN NATALIE COLE W/NA EXTREME
Gerry DeFrancesco ROXETTE	CHICAGO TRIPLETS AFTER 7	WSRS/Worcester Nussey/Love	KLTR/Houston	John Patrick	WMYI/Greenville, SC Sam Church	KELT/McAllen Jeff Garrison	HUEY LEWIS & THE Hottest: LUTHER VANDROSS	none Hottest:	BRYAN ADAMS AMY GRANT Hottest:	P3
MICHAEL BOLTON Hottest MICHAEL BOLTON	Hottest: LUTHER VANDROSS GLORIA ESTEFAN	none Hottest:	Scarborough/Matt	Hottest: MICHAEL W. SMITH GLORIA ESTEFAN	none Hottest: PAULA ABDUL	AMY GRANT CELINE DION Hottest:	MICHAEL W. SMITH GLORIA ESTEFAN HALL & OATES	GLORIA ESTEFAN LUTHER VANDROSS NATALIE COLE W/NA	PAULA ABDUL NATALIE COLE W/NA GLORIA ESTEFAN EXTREME	KłDX/Bi≣ings, MT
PAULA ABDUL LUTHER VANDROSS SIMPLE MINDS BRYAN ADAMS	MICHAEL W. SMITH HALL & OATES NATALIE COLE W/NA	PAULA ABDUL RICK ASTLEY MARIAH CAREY NATALIE COLE w/NA	Hottest: MICHAEL BOLTON GLORIA ESTEFAN	HALL & OATES LUTHER VANDROSS NATALIE COLE W/NA	EXTREME GLORIA ESTEFAN MICHAEL W. SMITH	BRYAN ADAMS ROD STEWART CHER	NATALIE COLE w/NA	WILSON PHILLIPS BRYAN ADAMS KOST/Los Angeles	LUTHER VANDROSS	Rick Lawrence KENNY G
WWLI/Providence	WKYE/Johnstown, PA Jack Michaels	GLORIA ESTEFAN	EXTREME MICHAEL W. SMITH HALL & OATES	KKMJ/Austin Burke/Burns	MARIAH CAREY	MICHAEL BOLTON KEITH WASHINGTON	KRLB/Lubbock, TX Dowe/Hall	Kaye/Amidon	KWAV/Monterey Bernie Moody	HUEY LEWIS & THE LENNY BRAVITZ Hottest:
Bill George KEITH WASHINGTON	none Hottest:	Kelly West	WLTS/New Orleans	none Hottest: GLORIA ESTEFAN	WAHR/Huntsville Bonny O'Brien	WLAC-FM/Nashville Bryan Sargent	MICHAEL BOLTON CATHY DENNIS MOODY BLUES	none Hottest: EXTREME	BRYAN ADAMS AMY GR <b>ANT</b> Hottest:	MICHAEL W, SMITH EXTREME HALL & OATES
Hottest GLORIA ESTEFAN NATALIE COLE W/NA	PAULA ABDUL R.E.M. HALL & OATES	LENNY KHAVITZ CHICAGO Hottest: HALL & OATES	Bob Mitchell BRYAN ADAMS	NATALIE COLE W/NA HALL & OATES PEABO BRYSON	MOODY BLUES MICHAEL BOLTON CHICAGO	HUEY LEWIS & THE Hottest: PAULA ABDUL	Hottest: STEWART & DULFER MICHAEL W. SMITH	PAULA ABDUL NATALIE COLE w/NA KEITH WASHINGTON	PAULA AEDUL EXTREME LUTHER VANDROSS	PAULA ABDUL WILSON: PHILLIPS
PAULA ABDUL MICHAEL BOLTON MICHAEL W, SMITH	NATALIE COLE W/NA ESCAPE CLUB	HALL & DATES ROD STEWART MICHAEL BOLTON PAULA ABDUL	Hottest: NATALIE COLE w/NA PAULA ABDUL	SURFACE KKMY/Beaumont, TX	ROBERT PALMER CATHY DENNIS Hottest:	BRYAN ADAMS GLORIA ESTEFAN EXTREME	HALL & OATES PAULA ABDUL GLORIA ESTEFAN	LUTHER VANDROSS KESZ/Phoenix Carla Foxx	GLORIA ESTEFAN MICHAEL W. SMITH	KKAZ/Cheyenne, WY Kevin Wee HUEY LEWIS & THE
WLTT/Washington	WOBM/Monmouth-Ocean Downs/Devoti		LUTHER VANDROSS GLORIA ESTEFAN MICHAEL BOLTON	Ferris/Brock none Hottest:	NATALIE COLE W/NA WILLIAMS BROTHERS SURFACE	MICHAEL W. SMITH KMGL/Okiahoma City	WNMB/ Myrtle Beach, SC	AMY GRANT WILSON PHILLIPS	KRNO/Reno Irons/Adamson	HUEY LEWIS & THE BLUE MODEO GRECG TRIPP TRIPLETS
Chuck Morgan MICHAEL BOLTON	none Hottest:	P3	2WD/Nortolk	EXTREME LUTHER VANDFOSS GLORIA ESTEFAN	EXTREME GLORIA ESTEFAN	O'Brien/Kelly KENNY G	Thompson/Adams	MOODY BLUES LISA FISCHER Hottest: Paula abdu	ROBERT PALMER CHER	TRIPLETS KENNY G Hottest: AMY GRANT
Hottest: GLORIA ESTEFAN MARIAH CAREY	GLORIA ESTEFAN HALL & OATES NATALIE COLE W/NA	WZID/Manchester, NH Yom Kallechey	Bill Curtis BRUCE HORNSBY	HALL & OATES GLENN FREY WBT-FM/Charlotte	WIVY/Jacksonville Terry Matthews	Hottest: PAULA ABDUL EXTREME	HUEY LEWIS & THE KENNY G TRIPLETS	PAULA ABDUL OLETA ADAMS BETH NIELSEN CHAP EXTREME	CHER AMY GRANT MICHAEL BOLTON Hottest:	AMY GHANT GLORIA ESTEFAN LUTHER VANDROSS WILSON PHILLIPS
LUTHER VANDROSS PAULA ABDUL BONNIE RAITT	LUTHER VANDROSS GLENN FREY	AMY GRANT Hottest: PAULA ABDUL	PEABO BRYSON Hottest: PAULA ABDUL	WBI+W/Charlotte Donovan/Payne CHER	HUEY LEWIS & THE LENNY KRAVITZ	MARC COHN GLORIA ESTEFAN NATALIE COLE w/NA	THIRTYSOMETHING JACK MACK Hottest:	LUTHER VANDROSS	EXTREME HALL & OATES MARC COHN	BRYAN ADAMS KPAY-FM/Chico, CA
WRQX/Washington Palagi/Shostok	WQHQ/Salisbury, MD Thom Walsh	GLORIA ESTEFAN NATALIE COLE W/NA HALL & OATES	LUTHER VANDROSS MICHAEL W. SMITH EXTREME	MICHAEL BOLTON CHICAGO Hottest:	Hottest: NATALIE COLE w/NA BRYAN ADAMS	WRAL/Raleigh Scott/Myers	PAULA ABDUL GLORIA ESTEFAN LUTHER VANDROSS	BIN Minckler HUEY LEWIS & THE	GLORIA ESTEFAN NATALIE COLE W/NA KQLH/Riverside	Ron Woodward HUEYEWIS & THE
MICHAEL BOLTON BONNIE RAITT	none Hottest:	SURFACE WKWK/Wheeling, WV Doug Daniels	GLORIA ESTEFAN	PAULA ABDUL LUTHER VANDROSS MICHAEL W. SMITH	AARON NEVILLE	BRYAN ADAMS Hottest: EXTREME	WILSON PHILLIPS NATALIE COLE w/NA	CHICAGO Hottest: NATALIE COLE w/NA	Georg!/Visger	Hottest: BRYAN ADAMS MARC COHN
Hottest: EXTREME R.E.M.	NATALIE COLE w/NA EXTREME LISA FISCHER	BRYAN ADAMS	KMMX/San Antonio Jili Fox	AMY GRANT BRYAN ADAMS WLMX/Chattanooga	Mark McKinney	EXIREME MICHAEL BOLTON PAULA ABDUL MICHAEL W. SMITH	WFFX/Tuscaloosa, AL Sander Walker	LUTHER VANDROSS HALL & OATES GLORIA ESTEFAN	MICHAEL BOLTON CHER AARON NEVILLE	MOODY BLUES TOM %COTT TOM #ETTY
UB40 LUTHER VANDROSS	SURFACE SOUTHERN SONS	MICHAEL BOLTON Hottest: GLORIA ESTEFAN	none Hottest: BRYAN ADAMS	Danny Howard	CELINE DION MOODY BLUES Hottest:	KVK#Shreveport, LA	HUEY LEWIS & THE TRIPLETS RIFF	MICHAEL W. SMITH B100/San Diego	ROBERT PALMER KEITH WASHINGTON Hottest:	KTHR/Fresno Jim Fox
P2	WHYN-FM/Springfield, MA Bill Hess	LITTIER VANDROSS	BONNIE RAITT GLORIA ESTEFAN NATALIE COLE W/NA	Hottest: PAULA ABDUL EXTREME	GLENN FREY PAULA ABDUL GLORIA ESTEFAN	Ryan/Waldon RICK ASTLEY STEWART & DULFER	Hottest: BRYAN ADAMS EXTREME	Gene Knight MICHAEL BOLTON NATALIE COLE W/NA	PAULA ABDUL NATALIE COLE w/NA ESCAPE CLUB	CHER LENNY KRAVITZ KENNY G
	AMY GRANT Hottest:	BRYAN ADAMS	PEABO BRYSON	LUTHER VANDROSS NATALIE COLE W/NA BRYAN ADAMS	CHER WILSON PHILLIPS	ROD STEWART CELINE DION Hottest:	LUTHER VANDROSS STEWART & DULFER NATALIE COLE W/NA	CHICAGO Hottest: BRYAN ADAMS	GLORIA ESTEFAN WILSON PHILLIPS	AMY GRANT Hottest: WIL5ON PHILLIPS
WKLI/Albany Knott/Holmberg	GLORIA ESTEFAN GLENN FREY HALL & OATES	Tom Benson CELINE DION	Mason Dixon	WTCB/Columbia Doug Spets	U102/Knoxville Larry Trotter	GLORIA ESTEFAN PAULA ABDUL HALL & OATES	KTYL/Tyler, TX	STEWART & DULFER GLENN FREY LUTHER VANDROSS	KGBY/Sacramento Sattler/Garcia	LUTHER VANDROSS NATULIE COLE W/NA GLORIA ESTEFAN
ROD STEWART CATHY DENNIS Hottest:	MICHAEL W. SMITH WILSON PHILLIPS	CHICAGO HUEY LEWIS & THE Hottest:	ROXETTE HUEY LEWIS & THE Hottest:	KENNY G BROWNE & WARNES Hottest:	ROD STEWART Hottest:	LUTHER VANDROSS WILSON PHILLIPS	Janie Baker CHICAGO	CHER KEZR/San Jose	BONNIE RAITT Hottest: MICHAEL W. SMITH	LISM FISCHER KSTM/Grand Junction, CO St. John/Lawrence
PAULA ABDUL GLORIA ESTEFAN EXTREME		GLORIA ESTEFAN MARC COHN PAULA ABDUL	PAULA ABDUL LUTHER VANDROSS STEWART & DULFER	HOTTEST: HALL & OATES GLORIA ESTEFAN NATALIE COLE W/NA	PAULA ABDUL GLORIA ESTEFAN LUTHER VANDROSS	KRAV/Tuisa Jeff Couch	MICHAEL BOLTON KENNY G TRIPLETS	Jan Jeffries HUEY LEWIS & THE CHICAGO	MICHAEL W, SMITH MICHAEL BOLTON GLENN FREY NATALIE COLE W/NA	HUEY LEWIS & THE TRIPLETS
HALL & OATES MICHAEL W. SMITH		MICHAEL W. SMITH NATALIE COLE W/NA	BRYAN ADAMS MARC COHN	PEABO BRYSON SURFACE	MICHAEL W. SMITH EXTREME	CHICAGO AFTER 7 RIFF	AFTER 7 HUEY LEWIS & THE Hottest:	Hottest: PAULA ABDUL EXTREME	MARIAH CAREY	Hottest: GLORIA ESTEFAN MICHAEL W. SMITH
		P2	WFMK/Lansing	WMT-FM/Cədar Rapids, IA		Hottest: GLORIA ESTEFAN NATALIE COLE w/NA	GLENN FREY PAULA ABDUL LUTHER VANDROSS	LUTHER VANDROSS MICHAEL W. SMITH WILSON PHILLIPS	KKOS/SD North County Lane/Novak	MABC COHN LUTTHER VANDROSS NATALIE COLE W/NA
	Carlos I.	WQMX/Akron	Ray Marshall BONNIE RAITT	Green/Lee BROWNE & WARNES	Lanphear/Wertz KEEDY	WILSON PHILLIPS CHER STEWART & DULFER	EXTREME LISA FISCHER	KLSY/Seattle	MICHAEL BOLTON DESMOND CHILD	KCMJ/Paim Springs, CA Jim Morales
P1	WENS/Indianapolis Eagan/Cook	ROD STEWART	Hottest: EXTREME MICHAEL W. SMITH	TRIPLETS HUEY LEWIS & THE KENNY G	BROWNE & WARNES HUEY LEWIS & THE TRIPLETS	WRMF/West Paim Beach Morley/Franco	, KVIC/Victoria, TX Tony Davis	none Hottest:	HUEY LEWIS & THE Hottest: BRYAN ADAMS	CELINE DION Hoctest: PAJLA ABDUL
WKQX/Chicago	MICHAEL BOLTON LENNY KRAVITZ	AMY GRANT Hottest:	PAULA ABDUL MICHAEL BOLTON MARIAH CAREY	Hottest: LUTHER VANDROSS HALL & OATES	KENNY G MICHAEL BOLTON Hottest:	GLORIA ESTEFAN Hottest:	HUEY LEWIS & THE KENNY G	MICHAEL BOLTON PAULA ABDUL MICHAEL W. SMITH	AMY GRANT LENNY KRAVITZ STEWART & DULFER	LUTHER VANDROSS GLORIA ESTEFAN CMER
Gamble/Shuminas BONNIE RAITT JESUS JONES	Hottest: GLORIA ESTEFAN PAULA ABDUL	PAULA ABDUL GLENN FREY MICHAEL W. SMITH BRYAN ADAMS	WMGN/Madison, Wi Pat O'Neill	MICHAEL W. SMITH GLORIA ESTEFAN NATALIE COLE W/NA	BRYAN ADAMS MICHAEL W. SMITH LUTHER VANDROSS	LUTHER VANDROSS STEWART & DULFER LISA FISCHER	TRIPLETS GREGG TRIPP BLUE RODEO	LUTHER VANDROSS WILSON PHILLIPS	NATALIE COLE W/NA	BRYAN ADAMS
JESUS JUNES Hottest: PAULA AEDUL EXTREME	EXTREME LUTHER VANDROSS MICHAEL W. SMITH	GLORIA ESTEFAN	ROD STEWART Hottest: LUTHER VANDROSS	KATF/Dubuque, IA	HALL & OATES NATALIE COLE W/NA KIZZ/Minot, ND	UB40 LONDONBEAT	Hottest: BRYAN ADAMS CHER LISA FISCHER	P2	127 Current Rep 114 Current Play	
R.E.M. AMY GRANT WILSON PHILLIPS	KLSI/Kansas City Tom Land	Chuck O'Brien	MICHAEL W. SMITH HALL & OATES GLORIA ESTEFAN	Tommy Allen	KIZZIMInot, ND Bliss/Sehan LENNY KRAVITZ	P3	WILSON PHILLIPS HALL & CATES	KKOB-FM/Albuquerque Forsythe/Pina	Called In Frozen KISC/Spokane	Pl≊ylist (8):
WARM98/Cincinnati Michael Grayson	MICHAEL BOLTON Hottest: MICHAEL BOLTON	Hottest: CHER MARC COHN	NATALIE COLE W/NA WGLO/Peoria, IL	Hottest: MICHAEL W. SMITH GLORIA ESTEFAN	LENNY KRAVITZ MICHAEL BOLTON RIFF CHICAGO	WSGY/Albany Terry Allred	WGNI/Wilmington, NC Farrow/Thomas	MICHAEL BOLTON Hottest:	KKMJ/Austin KLTR/Houston	
BRYAN ADAMS MOODY BLUES TOM SCOTT	EXTREME MICHAEL W. SMITH PAULA ABDUL	GLORIA ESTEFAN WILSON PHILLIPS SURFACE	<b>Jerry Jay</b> GLORIA ESTEFAN	BETH NIELSEN CHAP WILSON PHILLIPS PAULA ABDUL	Hottest: EXTREME MARC COHN	TRIPLETS HUEY LEWIS & THE AFTER 7	none Hottest:	EXTREME AMY GRANT STEWART & DULFER CLORTA PSTERAN	WGNI/Wilmington WJBR/Wilmingto WMYI/Greenvilie	n, N.C. n, DE
TOM SCOTT Hottest: LUTHER VANDROSS GLORIA ESTEFAN	STEWART & DULFER	WWSN/Dayton Shelly James	Hottest: PAULA ABDUL MICHAEL W. SMITH	KLTA/Fargo, ND	PAULA ABDUL GLORIA ESTEFAN LISA FISCHER	Hottest: BRYAN ADAMS WILSON PHILLIPS	MICHAEL BOLTON EXTREME GLENN FREX	GLORIA ESTEFAN BRYAN ADAMS KCIX/Boise, ID	WMYX/Milwauke WRVR/Memphis	8
HALL & OATES EXTREME NATALIE COLE W/NA	WMYX/Milwaukee Schaefer/Morales	MICHAEL BOLTON HUEY LEWIS & THE	MARC COHN ROD STEWART EXTREME	Mark Anthony MICHAEL BOLTON	WLDR/Northwest Michigan	HALL & OATES LUTHER VANDROSS MARC COHN	HALL & OATES MICHAEL W. SMITH	Don Jennings PEABO BRYSON AMY GRANT		Playlist Frozen (5):
WWNK/Cincinnati Mathews/Maxwell	none Hottest: PAULA ABDUL BRYAN ADAMS	STEWART & DULFER Hottest: BRYAN ADAMS	KGBX/Springfield, MO Baker/Cannon	ROD STEWART Hottest: PAULA ABDUL	Angie Honda CHICAGO TRIPLETS			Hottest: LUTHER VANDROSS PAULA ABDUL	KKMY/Beaumont WKYE/Johnstow	n
UB40 HALL & OATES	BRYAN ADAMS GLENN FREY BRUCE HORNSBY MIKE & THE MECHAN	PEABO BRYSON GLORIA ESTEFAN AMY GRANT	HUEY LEWIS & THE AARON NEVILLE Hottest:	EXTREME CHER NATALIE COLE W/NA	TRIPLETS AFTER 7 HUEY LEWIS & THE RIFF			MICHAEL W. SMITH WILSON PHILLIPS GLORIA ESTEFAN	WOBM/Monmout WQSM/Fayettevi	
Hottest: MICHAEL W. SMITH MICHAEL BOLTON	MIKE & THE MECHAN KS95/Minneapolis Davis/McKeever	LENNY KRAVITZ WKDQ/Evansville, IN Kincald/Westrich	HOLLEST: GLORIA ESTEFAN NATALIE COLE W/NA LUTHER VANDROSS	LUTHER VANDROSS	HIFF MARK EDWARDS Hottest: LUTHER VANDROSS					
PAULA ABDUL AMY GRANT WHITNEY HOUSTON	BONNIE RAITT Hottest:	ROD STEWART Hottest:	HALL & OATES BRYAN ADAMS	KZLT/Grand Forks, ND Hennen/Ebertz	HALL & OATES GLORIA ESTEFAN MICHAEL W. SMITH		11=5	1-1555	1	
WLTF/Cleveland Popovich/Kennedy	PAULA ABDUL LUTHER VANDROSS EXTREME	GLORIA ESTEFAN PAULA ABDUL EXTREME	3WM/Toledo Mark Roberts	HUEY LEWIS & THE AFTER 7 ROBERT DALMER	NATALIE COLE w/NA					
none Hottest: MICHAEL W. SMITH	MICHAEL W. SMITH STEWART & DULFER	NATALIE COLE W/NA WILSON PHILLIPS	KENNY G HUEY LEWIS & THE TRIPLETS	ROBERT PALMER KENNY G TRIPLETS WILLIAMS BROTHERS	KKSR/St. Cloud, MN Dennis Carpenter		KRAVIT7 /It Alath C	ver 'Til It's Over 4	(irain)	Reports/Adds
STYX BRYAN ADAMS GLORIA ESTEFAN	WLTE/Minneapolis Gary Balaban	WCRZ/Flint, MI Patrick/Downey	Hottest; HALL & OATES MICHAEL W. SMITH	WILLIAMS BROTHERS Hottest: LUTHER VANDROSS MARC COHN	ROD STEWART CELINE DION THIRTYSOMETHING MICHAET POLYON	2 KEITH W	KRAVITZ/It Ain't C ASHINGTON/Kissing Ye	ou (WB)		
ROXETTE WSNY/Columbus Halist/Nunnally	CELINE DION Hottest: FYTREME	LENNY KRAVITZ CHICAGO Hottest:	MARC COHN GLORIA ESTEFAN NATALIE COLE W/NA	MARC COHN NATALIE COLE W/NA WILSON PHILLIPS BRYAN ADAMS	MICHAEL BOLTON AARON NEVILLE Hottest: Paul & ABOUT	3 ESCAPE ( 4 Tom Sco	CLUB/I'll Be There (Atlar TT/If You're Not The On	ntic)		
BRYAN ADAMS Hottest:	EXTREME LUTHER VANDROSS GLORIA ESTEFAN	LUTHER VANDROSS MICHAEL W. SMITH HALL & OATES	P3	WOLH/Green Bay, WI	PAULA ARDUL EXTREME LUTHER VANDROSS CLORIA ESTREAM	5 AARON N	EVILLE/Everybody Play ENNIS/Too Many Walls	s The Fool (A&M)		
HITNEY HOUSTON RICK ASTLEY MICHAEL BOLTON	SURFACE NATALIE COLE w/NA KYKY/St. Louis	GLORIA ESTEFAN WILSON PHILLIPS	WIHN/Bloomington, IL	MICHAEL BOLTON	GLORIA ESTEFAN MICHAEL W. SMITH	7 THIRTYS	DMETHING/Title Themi u're Serious (SBK)	e (Geffen)		
GLORIA ESTEFAN AMY GRANT WNIC/Detroit	KYKY/SI. Louis Weed/Hewitt ROD STEWART	WLHT/Grand Rapids Dirksen/Brown	Marlows/Kennedy ROD STEWART	MICHAEL BOLTON LENNY KRAVITZ KENNY G Hottesl:	KMAJ/Topeka, KS Dave Waters	9 DARDEN	SMITH/Frankie And Sue	e (Columbia)		
Bob Kucken	ROD STEWART ROXETTE STEWART & DULFER Hottest:	ROD STEMART STEWART & DULFER	ROD STEWART LENNY KRAVITZ MOODY ELUES Hottest:	HOLLESL: PAULA ABDUL GLORIA ESTEFAN LUTHER VANDROSS	ROXETTE HUEY LEWIS & THE Hottest:	10 TRIPLETS R.E.M./Lo	S/Sunrise (Mercury) Ising My Religion (WB) .			
Hottest: MARIAH CAREY PAULA ABDUL	HOLLESL: PAULA AEDUL BRYAN ADAMS MICHAEL W, SMITH	Hottest: GLORIA ESTEFAN LUTHER VANDROSS MICHAEL W. SMITH	HOLLESL: PAULA ABDUL GLORIA ESTEFAN LUTHER VANDROSS	EXTREME MICHAEL W. SMITH	HOLLEST: LUTHER VANDROSS NATALIE COLE W/NA MARC COHN					
PAULA ABDUL EXTREME GLORIA ESTEFAN LUTHER VANDROSS	MICHAEL W. SMITH AMY GRANT MARC COHN	MICHAEL W. SMITH NATALIE COLE w/NA HALL & OATES	MICHAEL W. SMITH NATALIE COLE W/NA		GLORIA ESTEPAN PAULA ABDUL			ve not yet had an .		

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# AC ADDS & HOTS



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### NATIONAL AIRPLAY

LW TW

	LW	TW					
	1	0	DAN SIEGE	L/Going Home (Epic)	1	"Dee-/	Ah" "Next"
	2	2		Peace Of The World (GRP)			
	3	0		ER/Saxuality (Arista)			
	7	4	DOTSERO/Jub	ilee (Nova)		"Lighthouse" "Win	ters" "Water"
	5	5	CHRIS REA/A	uberge (Atco)		"Looking" "Aub	erge'' ''Every''
	4	6		Midnight In San Juan (WE			
	6	7	CRUSADERS/	Healing The Wounds (GRP	)	''Pessimistic	ism" "Mercy"
	8	8		EL/Midnight Passion (Ve			
	18	9		ERT/Borrasca (Higher Oc			
	15	0		eep This Love Alive (GRP)			
	12	•	CHRIS SMITH	/Chris Smith (Agenda)		"You" "Jamo	ca'' "Gyaoob"
	9	12 12		LINSON/Living Things (			
	14	14		ERO/Another Day, Another			
	11 16	<b>B</b>		/Collection (GRP)			
	13	16		Open Book (Columbia)	See (INIUSIC WE	SI) NOIWeyial Livi	
	10	17		KER/Perfectly Human (Mu			
		<b>B</b>		Zephyr (GRP)			
	19	19		Trick Or Treat (Fontana/M			
	17	20		KAS/Key Witness (Positiv			
		3		N/Cool Nights (GRP)			
		ē		NTY/Tchokola (Epic)			
	23	ē		I/Dream (Windham Hill/Ja			
		Ž		ell Assis (Relativity)			
	22	25	DAVID ARKEN	ISTONE/In The Wake Of T	he Wind (Nara	ada)	oillon" "Dark"
	20	26	BIG DISH/Sate	llites (EastWest)		'Shipwrecke	d'' "America"
	24	27		FISTS/Garfield "Am I Co			
		20	AARON NEVIL	LE/Warm Your Heart (A&	M)	"La Vie" "Louisi	ana" "Warm"
0.00		29		nitive (Higher Octave)			
DEBL		30	BUNNIE HAIT	I/Luck Of The Draw (Capit	ol)		hing" "Can't"
der:			JERNI 24	HOTTES	-11-1	HOTIT	AOVO
	0 N N	5 48 (s)R					ACAS
			ENS (9) *	CHRIS REA	(19)		
			ALL (9)	SPECIAL EFX			
			NG (8) ITT (6)	CANDY DULFE		CANDY DUL	
			Y (5)	DAN SIEGEL CRUSADERS		MO FOSTER	R/Light
1	WARR	EN H	ILL (5)	EARL KLUGH	1-1		
			X (4)	OTTMAR LIEBE			
FREEW	AY PI	HILH/	ARMONIC (4)				
		-		and a start of the second second	ininikan waxaya	an a	an and the second s
				1211	10-		
*₩400			King Hadas Th	- Mana II (Manua 2001)	A7 6		
Rotations	B Heav	y 4/0.	Medium 9/0, Lial	<b>B Moon'' (Novus/RCA)</b> ht 14/5, Totai Adds 5, WCE	ZI/D DJ. WLVE. WH	VE. KKSF. WAMX He	AVV: KTC. I WEAE
KLIH, PS	S. BHEA	REH	this week.				
mucht	12L UI			Hip'' (Airus) 24/2			

KLIR, PS. BREAKER this week.
\*MICHAEL DOWDLE "From The Hip" (Airus) 24/2
Rotations: Heavy 2/0, Medium 9/0, Light 13/2, Total Adds 2, KIFM, WMGN. Heavy: WCDJ, JZTRAX. BREAKER this week.
THIRTYSOMETHING "Soundtrack" (Geffen) 22/1
Rotations: Heavy 2/0, Medium 9/0, Light 11/1, Total Adds 1, KEYV, Heavy: KTWV, WNND
DAVID DIGGS "Teil Me Again" (Artful Balance/JCI) 20/0
Rotations: Heavy 6/0, Medium 7/0, Light 7/0, Total Adds 0, Heavy: WNUA, KTCJ, KHIH, KIFM, WNND, JZTRAX.
POLAR SHIFT "A Benefit For Antarctica" (Private Music) 19/2
Rotations: Heavy 1/0, Medium 5/0, Light 13/2, Total Adds 2, WCDJ, KWVS. Heavy: SS.
NATALIE COLE "Unforgettable" (Elektra) 19/1
Rotations: Heavy 6/0, Medium 7/0, Light 7/1, Total Adds 1, KBCO. Heavy: WQCD, WLVE, WNUA, WNWV, WHRL, KEYV
KENA "Love Lives On" (Denon) 19/1

Hotations: Heavy 5/0, Medium 7/0, Light 6/1, Total Adds 1, KBCO. Heavy: WQCD, WLVE, WNUA, WNWV, WHRL, KEYV KENIA "Love Lives On" (Denon) 19/1 Rotations: Heavy 2/0, Medium 14/0, Light 3/1, Total Adds 1, KBIA. Heavy: WNWV, WNND. MELSON KOLE "Nelson Kole" (Agenda) 18/0 Rotations: Heavy 7/0, Medium 2/0, Light 9/0, Total Adds 0. Heavy: KIFM, WHRL, WMGL, WNND, KEYV, PS, JZTRAX. Medium: WQCD, WNGS.

\* Uncharted Breakers denoted by one asterisk.

\*\* Chart Extra denoted by two asterisks.

1	1	MARLON JORDAN QUINTET/Learson's Return (Columbia) "Devern"
3	<u> </u>	JAMES MOODY/Honey (Novus/RCA)
2		EDDIE DANIELS/This Is Now (GRP)
6	-	BILLY CHILDS/His April Touch (Windham Hill/Jazz)
7		ELLIS MARSALIS TRIO/Ellis Marsalis Trio (Blue Note)
, 9		NATALIE COLE/Unforgettable (Elektra)
4	-	TUCK & PATTI/Dream (Windham Hill/Jazz)
11	ė	EDDIE HARRIS/There Was A Time (Enja/Mesa)
		MILT JACKSON/The Harem (Music Master) *
5		HARPER BROTHERS/Artistry (Verve)
17	-	HILTON RUIZ/A Moments Notice (Novus/RCA)
15		CHRISTOPHER HOLLYDAY/The Natura! Moment (Novus/RCA)
13		FREDDIE HUBBARD/Topsy (Alfa)
18		GARY BURTON/Cool Nights (GRP)
DEBUT	<b>₽</b>	DAVID SANBORN/Another Hand (Elektra)
19		KING & MOORE/Impending Bloom (Justice)
27	Đ	CHARLES EARLAND/Whip Appeal (Muse)
10	18	WYNTON MARSALIS/Standard Time/Vol. 2 Intimacy Calling (Columbia) "When"
DEBUT	▶ 19	MARK MURPHY/What A Way To Go (Muse)
21	<u> </u>	JEAN LUC PONTY/Tchokola (Epic)
24	ð	JOHNNY GRIFFIN/The Cat (Antilles/Island)
12	22	ROY HARGROVE/Public Eye (Novus/RCA)
23		JIMMY SMITH/Four Most (Milestone/Fantasy) "Midnight" "Summertime"
26	24	JOYCE/Language And Love (PolyGram) "Two"
22	25	JIM SNIDERO/Storm Rising (Ken)
14	26	BOB SHEPPARD/Tell Tale Signs (Windham Hill)
16	27	CRUSADERS /Healing The Wounds (GRP)""Little"
DEBUT	▶ 20	ANDY LAVERNE /Pleasure Seekers (Triloka)
DEBUT	29	MICHEL PETRUCCIANI/Playground (Blue Note)
25	30	DAN SIEGEL/Going Home (Epic)
		*Keeps bullet due to continued growth.

MOSTADDEDLES HOTTEST LPS HOT TRACKS NATALIE COLE (13) CLEO LAINE (13) MARLON JORDAN (10) WALTER BISHOP JR. (11) BILLY CHILDS (9) TUCK & PATTI (8) CASSANDRA WILSON (8) REBECCA COUPE FRANKS (7) No Tracks Qualified GARY BURTON (7) EDDIE DANIELS (7) This Week. MICHEL PETRUCCIANI (7) **ANDY LAVERNE (6)** HARPER BROTHERS (7) TOUGH YOUNG TENORS (6) JEAN LUC PONTY (7) HILTON RUIZ (7)



\*REBECCA COUPE FRANKS ''Suit Of Armor'' (Justice) 24/7 Rotations: Heavy 0/0, Medium 5/1, Light 19/6, Total Adds 7, KATZ, KMHD, KSDS, WAER, DSS, WFSS, WTEB. BREAKER this MINGUS DYNASTY "The Next Generation" (Columbia) 23/2 Rotations: Heavy 5/0, Medium 10/0, Light 8/2, Total Adds 2, KPLU, WUSF, Heavy: WDET, KSDS, KJAZ, WEBR, WTEB. GREG OSBY "Man-Talk For Moderns Vol. X" (Blue Note) 23/2 Rotations: Heavy 2/0, Medium 10/1, Light 11/1, Total Adds 2, WOTB, KCLC, Heavy: WDET, WKRY. STEVE BACH "Nice Moves" (Valley Vine) 22/2 STEVE BACH ''NICE Moves' (Valley Vue) 22/2 Rotations: Heavy 6/0, Medium 5/1, Light 11/1, Total Adds 2, WNOP, KMHD. Heavy: WJZZ, KJZZ, WOTE KCLC, KSBR, Notations: Heavy 6/0, Medium 5/1, Light 11/1, Total Adds 2, WNOP, KMHD. Heavy: WJZZ, KJZZ, WOTB KCKLD.
DON RANDI & QUEST ''Wind And Sea'' (Headflirst/K-TEL) 20/3
Rotations: Heavy 1/0, Medium 4/0, Light 15/3, Total Adds 3, WNOP, KMHD, WAER. Heavy: KKLD.
STEVE KUHN ''Ocean's In The Sky'' (Owl) 20/1
Rotations: Heavy 3/0, Medium 5/0, Light 12/1, Total Adds 1, KSLU. Heavy: KXPR, WOTB, WKRY.
TERENCE BLANCHARD 'Terence Blanchard'' (Columbia) 19/4
Rotations: Heavy 3/1, Medium 6/0, Light 10/3, Total Adds 4, WRTI, KXPR, KPLU, DSS. Heavy: WBGO, KSDS.
RONNIE MATTHEWS ''Dark Before Dawn'' (DIW) 19/4
Rotations: Heavy 1/0. Medium 6/0, Light 12/4, Total Adds 4, WBGO, WTEB, WSIE, KTCL, Heavy: WCPN.
JOE LOVANO ''Landmarks'' (Blue Note) 19/1
Rotations: Heavy 3/0, Medium 9/0, Light 12/1, Total Adds 1, WEBR. Heavy: KJAZ, KUOP, WVPE.
ALEJANDROS SANTOS ''S Carnavales 4'' (Great Northern) 19/0
Rotations: Heavy 4/0, Medium 2/0, Light 13/0, Total Adds 0. Heavy: WFPL, JCITY, WKRY, KCLC. 4/0, Medium 2/0, Light 13/0, Total Adds 0, Heavy; WFPL, JCITY, WKRY, KCLC



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# AOR TRACKS.





VAN HALEN Runaround (WB) 67% of our reporters on it.

**MOODY BLUES** Say It With Love (Polydor/PLG) 61% of our reporters on it.



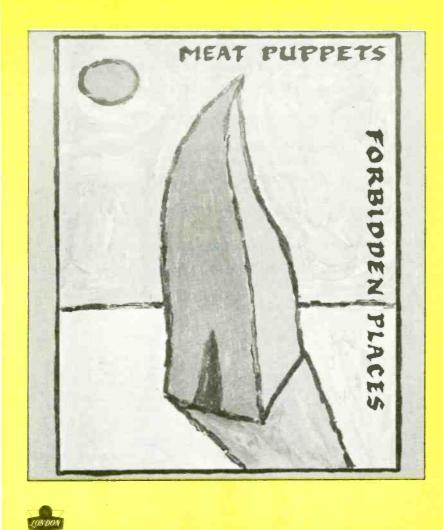
July 12, 1991 R&R • 73 HAVANA BLACK "Love, Understanding & A Helping Hand" (Hollywood) 28/3 (26/7) OUTLAW BLOOD "Body & Soul" (Atco) 27/2 (26/8) FLIES ON FIRE "Cry To Myself" (Atco) 22/9 (13/13) BABY ANIMALS "Early Warning" (Imago) 20/4 (16/5) Adds. WTPA, WQBZ, WCIZ, KFMU. Medium 3: WPLR, KEZE, WKIT ROGER McGUINN "Car Phone" (Arista) 18/1 (18/0) Adds: KKDJ Heavy 3 WDHA, KWIC, KEYJ. Medium 9: WBCN, KLBJ, KLPX, WKIT, WIZN, KWHL, KZOQ, KCQR, KFMU. MR. BIG "Lucky This Time" (Atlantic) 17/5 (12/10) Adds: KRXQ, WXLP, KKDJ, KRNA, KSQY, Heavy 1, WQFM, Medium 5, WDVE, WLZR, KEZE, KWHL , KKDJ, KRNA, KSQY. Heavy 1 KZ00 TOM PETTY & THE HEARTBREAKERS "Kings Highway" (MCA) 16/3 (15/15) TOM PETTY & THE HEARTBREAKERS "Makin' Some Noise" (MCA) 16/2 (14/14) Adds including WOUR Heavy 3 including WEBN, WQMF Medium 6: WBA WIOT, KZRR. KIO. KING'S X "I'll Never Get Tired Of You" (Megaforce/Atlantic) 16/1 (16/1) Adds KQDS Heavy 2 WPLR, KJKJ. Medium 5 KLOL, WDHA, KNCN, WSTZ, KFMX Adds KQDS Heavy 2: WPLR, KJKJ, Medium 5: NLOL, WDLA, NICH, MCL, HALL, HALL, MALL, MA neon Neon DECENDER VAN HALEN/Runaround (32) ® JOE WALSH/All (28) L.A. GUNS/Kiss (24) GUNS N' BOSES/You (83) SKID ROW/Monkey (40) L.A. GUNS/AISS (24) YES/Saving (24) DOOBIE BROTHERS/Rollin' (22) TOM PETTY & ... /Out (21) ERIC GALES BAND/Sign (18) BRYAN ADAMS/Everything (30) TOM PETTY & ... /Learning (29) VAN HALEN/Poundcake (29) L. SKYNYRD 1991/Smollestack (27) BILLY FALCON/Power (16) ALICE COOPER/Stoapid (24) KIX/Girl (14) MARC COHN/Silver (13) **QUEENSRYCHE/Jet (17)** SCORPIONS/Wind (17) SCHOOL OF FISH/3 (13) EXTREME/Hole (16) **SLAUGHTER/Shout (13)** "SPELLBOUND" **KEYJ** KKEG WRCQ KFMX KFMH WAPL KMOD KRKX KLPX **KFMU** 

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# NEW ROCK

July 12, 1991•**75** 

## NATIONAL AIRPLAY®

	LW D	N		F	21	EMF WORLD PARTY		P	2
	1	ELECTRONIC/Electronic (W	/B)	PLAY	LISTS	FAT LADY SINGS RIC OCASEK BIG AUDIO DYNAMIT			HOTE
	1,07		, , ,			CHAPTERHOUSE	OND BIG AUDIC DYNAMIT		1013
			αριτοι)	(617) 595-6200	(401) 272-9550	a PSYCHEDELIC FURS	CROWDED HOUSE SEAL MATERIAL ISSUE		FAT LADY SINGS
					Heavy SEAL	a XTC Light a G.W. MCLENNAN	ZIGGY MARLEY & TH		BONNIE RAITT MIGHTY LUMON DROP
			,	JESUS JONES JOE JACKSON	JESUS JONES R.E.M.	a DOVES	JESUS JONES LIVING COLOUR INSPIRAL CARPETS	GARY CLAIL G.W. MCLENNAN TONI CHILDS	
				LA'S FLECTRONIC	ELVIS COSTELLO		DMF	PLAKE BABIES	Jeff Clark
	0.02			EMF CROWDED HOUSE	RAINDOGS SIOUXSIE & THE BA		BIRDLAND a PSYCHEDELIC FURS	360's Hottest: SIQUXSIE & THE BA	G.W. MCLERNAN SOUTHERN CULTURE CARTER THE UNSTOP
			DY MAKERS/Jahmekya (Virgin)	SINEAD O'CONNOR MILLTOWN BROTHERS CANDY SKINS	Medium SIMPLE MINDS JOE JACKSON	-	PRIMUS	CHAPTERHOUSE NED'S ATCHIC DUST	Hottest SIOUXSIE & THE BA
	0.03		,	STRESS	FISHBONE MORRISSEY	SIMPLE MINDS LENNY KRAVITZ	GARY CLAIL HOODOO GURUS a MEAT PUPPETS		ELECTRONIC RICHARD "THOMPSON
			•	a SQUEEZE a PSYCHEDELLC FURS Medium	ZIGGY MARLEY & TH MILLTOWN BROTHERS KIRSTY MacCOLL	SIGUXSIE & THE BA CROWDED HOUSE VIOLENT FEMMES	MOCK TURTLES a MARY'S DANISH	WNCS/Montpeller, VT	
				VIOLENT FEMMES MERCHANTS OF VENU FARM	RIC OCASEK CANDYFLIP CHAPTERHOUSE	ELECTRONIC	-	(802) 223-2396	(512) #72-1071
	16	<b>2</b> 33		CHRIS WHITLEY KIRSTY MacCOLL	RICHARD THOMPSON LIVING COLOUR	LA'S GARY CLAIL CANDYRLIP	(801) 392-9550		BEAUSQLEIL JIMMIE DALE GILMO
	25		· · ·	GARY CLAIL CHAPTERHOUSE WORLD PARTY	a PSYCHEDELIC FURS	JESUS JONES STAN RIDGWAY		FISHDONE BIG AUDIO DYNAMIT MOCK TURTLES	STRAITJACKET FITS Hottest: MARSHALL CRENSHAW
			• • •	TONI CHILDS CANDYFLIP	a MEAT PUPPETS a INTO PARADISE	SHAGNASTYS TALES FROM THE ED ENF		BONNIE RAITT TONI CHILDS SAM PHILLIPS	BONNIF RAITT KIRST? MacCOLL
		1 RICHARD THOMPSON/Rumour	And Sigh (Capitol)	Light a ERASURE a EEX-A-HOUSE		JOE JACKSON Medium FISHBONE	LA'S SEAL FAT LADY SINGS	R.E.M. TOM PETTY & THE H	
		<b>J</b>	Rose (WB)	a WARRIOR SOUL		INSPIRAL CARPETS FRAZIER CHORUS STRESS	KIRSTY MacCOLL SCHOOL OF FISH RIC OCASEX		WDI T/Neebyllie
	22 24	4 JDE JACKSDN/Laughter & Lust			(513) 523-4114	JULIAN COPE RIC OCASEK	ELVIS COSTELLO Medium	(603) 924-7165	(615) 242-5600
			'		Heavy R.E.H.	POPINJAYS WONDER STUPF	WONDER STUPF NED'S ATOMIC DUST SIOUKSIE & THE BA	PSYCHEDELIC FURS	none Hottust: BCMNIE RAITT
					ELVIS COSTELLO JOE JACKSON SIDUXSIE & THE BA HODEANS	Light a NED'S ATOMIC DUST a LIVING COLOUR	ENF PRIMUS SIMPLE MINDS LIVING COLOUR	GREGG TRIPP DE LA SOUL	CROMINED HOUSE MICHWEL, Medermott Peter Himmelman
				MORRISSEY ERASURE	VIOLENT FEMMES ELECTRONIC RICHARD THOMPSON		HOCK TURTLES HOUSE OF LOVE	HEAT PUPPETS HEAD CANDY	RICHIND THORPSON
			· · · ·	R.E.M. CROWDED HOUSE HOUSE OF LOVE	MORRISSEY LA'S EMF STAN RIDGWAY		STRAITJACKET FITS VIOLENT FEMMES SPRINGHOUSE	Hottest: JULIAN COPE ELECTRONIC	
<text></text>				RIC OCASEK FISHBONE ELECTRONIC	BIG AUDIO DYNAMIT ZIGGY MARLEY & TH LIVING COLOUR		SINEAD O'CONNOR JESUS JONES CRONDED HOUSE	ZIGGY MARLEY & TH	Michelle Dodd
				EMF SPRINCHOUSE	HOUSE OF LOVE PERE UBU LENRY KRAVITZ	Denver	BOB STATE MY LIFE WITH THE a XTC		JAMES Hotlest: CAMUETACE
	Nev			MERCHANTS OF VENU GANG OF FOUR FARM	TOO HUCH JOY CROMDED HOUSE SEAL FISHBONE	John Hayes	a FARM JAMES CHAPTERHOUSE	(914) 679-7266	PETER HIMMELMAN SIGHXSIE & THE BA
				LA'S FAT LADY SINGS Medium	DREAM WARRIORS Medium INSPIRAL CARPETS	SIGUXSIE & THE BA JULIAN COPE	Light a GARY CLAIL	Jeanne Atwood	LIN'ING COLOUR
		HOTTEST	niosi rieguestien	BLAKE BABIES WONDER STUFF BIG AUDIO DYNAMIT	HOODOC GURUS a XTC PRIMUS a PSYCHEDELIC FURS	FISHBONE CROWDED HOUSE ELECTRONIC		PSYCHEDELLC FURS MASSIVE ATTACK 808 STATE	
			A start - 2 - A sub-of A sub-off	JOE JACKSON LIVING COLOUR	ERASURE	MORRISSET SEAL EMF		Hottest: SEAL PETER HINNELMAN	(585) 471-7110
	PSYCHEDELIC FUI	SIOUXSIE &		HOCK TURTLES VIOLENT FEMMES RICHARD THOMPSON	STRESS WONDER STUFF JESUS JONES	BIG AUDIJ DYNAMIT FARM		SILENCERS MICHAEL McDERNOTT	
	MEAT PUPPETS	ELECTRONIC		CANDY SKINS JULIAN COPE	KIRSTY MacOOLL	PRIMUS CHAPTERHOUSE ELVIS COSTELLO	Heavy SIOUXSIE & THE BA	KACV/Amarillo	MENT PUPPETS PSECHEDELIC FURS
	GARY CLAIL	CRDWDED HDUSE	ELECTRONIC	JAMES DOVES	FARM SPRINGHOUSE WORLD PARTY	HERCHANTS OF VENU CANDY SKINS Hedium	ELECTRONIC R.E.M. TOM PETTY & THE H		HDIMA STUD XTT IMPIRAL CARPETS
				CHAPTERHOUSE MILLTOWN BROTHERS SMASHING PUMPKINS	808 STATE CHAPTERHOUSE a SAM PHILLIPS	R.E.M. INSPIRAL CARPETS	LIVING COLOUR SIMPLE MINDS a PSYCHEDELIC FURS	MEAT PUPPETS MARY'S DANISH	PERE UBU SIEUXSIE & THE BA STENN RIDGWAY
<text><text><text><text><text><text><text></text></text></text></text></text></text></text>				8 INSPIRAL CARPETS	NED'S ATOMIC DUST	SINEAD O'CONNOR STRESS	a EMF ZIGGY MARLET & TH RICHARD THOMPSON CROWDED HOUSE	TONI CHILDS	ZIDGY MARLEY & TH
						ZIGGY MARLEY & TH NED'S ATOMIC DUST MIGHTY LEMON DROP	STRESS ERASURE VIOLENT FEMMES		
					(614) 444-9923	KING MISSILE CANDYFLIP 808 STATE	LA'S PRIMUS LENNY KRAVITZ	P	3
Anderson       Construction       Con					Kelli Gates	VOICE FARM KIRSTY MacCOLL FAT LADY SINGS	JOE JACKSON Medium HOODOO GURUS	ADDS &	HOTS
Notice Characterization     Build Gay"     Action Comparison     Control Compariso					MORRISSEY SIOUXSIE & THE BA	JAMES Light a GABY CLATI.	SAM PHILLIPS MATERIAL ISSUE		
Notice Characterization     Build Gay"     Action Comparison     Control Compariso					LA'S SIMPLE MINDS HOODOO GURUS	a FRANK TOVEY & THE a SAM PHILLIPS a HEAD CANDY	FARM MILLTOWN BROTHERS EEK-A-MOUSE	WCDB/Albany	WBER/Rochester
With State and Stat					RICHARD THOMPSON LENNY KRAVITZ	a G.W. MCLENNAN	MASSIVE ATTACK CHAPTERHOUSE WONDER STUFF		
With State and Stat			BIGG		MILLTOWN BROTHERS CROWDED HOUSE CHAPTERHOUSE		JESUS JONES MY LIFE WITH THE ICE-T KING MISSILE	SET	BOCK TURTLES
Notice and the second of th					JULIAN COPE STAN RIDGWAY KIRSTY MacCOLL		FISHBONE	NO EANSNO KINGS & QUEENS OF Hottest;	MEAT PUPPETS ENTO PARADISE G.W. MCLENNAN
Image: Section of the sectin of the section of the					Nedium HOLSAPPLE & STAME MARSHALL CRENSHAW				Hottest: EMD MHIS MORTAL COIL
With the second seco					XYMOX INSPIRAL CARPETS CANDY SKINS	(818) 567-1067	(415) 626-1053	(716) 878-3080	MY LIFE WITH THE
With the first Single And Video     Additional Post-     Produced by Fredde Richmond, Ir     Produced Big		1.1.10			STRESS WORLD PARTY SINEAD O'CONNOR	Heavy		LAST CRACK SMASHING PUMPKINS	
Sector     Sector <th></th> <td></td> <td>//</td> <td></td> <td>HOUSE OF LOVE BIG AUDIO DYNAMIT ELVIS COSTELLO</td> <td>ELECTRONIC R.E.M. SIOUKSIE &amp; THE BA</td> <td>OMD FLECTRONIC</td> <td>MOMMA STUD FRANK TOVEY &amp; THE PSYCHEDELIC PURS HOSTILE OMISH</td> <td></td>			//		HOUSE OF LOVE BIG AUDIO DYNAMIT ELVIS COSTELLO	ELECTRONIC R.E.M. SIOUKSIE & THE BA	OMD FLECTRONIC	MOMMA STUD FRANK TOVEY & THE PSYCHEDELIC PURS HOSTILE OMISH	
Image: State of the state o		·			CANDYFLIP TOO MUCH JOY SAM PHILLIPS	SEAL NED'S ATOMIC DUST ENF	NORTHSIDE BIG AUDIO DYNAMIT ERASURE	Hottest: ANTHRAX MY LIFE WITH THE	Jon Hammerland
The First Single And Video     Duration of t		5' //			a PSYCHEDELIC FURS FISHBONE FLECTRONIC	MORFISSEY CARTER THE UNSTOP WONDER STUFF	SIGUXSIE & THE BA WONDER STUFF CROWDED HOUSE Medium	WONDER STUFF PRIMUS	KRAFTWERK PSYCHEDELIC FURS
Additional Post- Production and Mix by SHEP PETTIBONE® Production by David Bianco Tar Meterony broduction by David			The First Single An	d Video	CAHDUFLAGE MY LIFE WITH THE JAMES Light	TRANSVISION VAMP BIG AUDIO DYNAMIT a PSYCHEDELIC FURS	KIRSTY MacCOLL CHAPTERHOUSE EMF		STERED MC'S PEARL JAM Hottest: KLF
Production and Mix by     Sheep PetrtiBone*     RUMPING     Sheep PetrtiBone*     Sheep PetrtiBone* <th></th> <td></td> <td>Additional Post-</td> <td></td> <td>a MARY'S DANISH</td> <td>DREAM WARRIORS KIRSTY MacCOLL NORTHSIDE</td> <td>HOUSE OF LOVE GARY CLAIL SIMPLE MINDS</td> <td>Alex Lindsay</td> <td>SIGURSIE &amp; THE BA</td>			Additional Post-		a MARY'S DANISH	DREAM WARRIORS KIRSTY MacCOLL NORTHSIDE	HOUSE OF LOVE GARY CLAIL SIMPLE MINDS	Alex Lindsay	SIGURSIE & THE BA
KLJO/Minnespolis (612) 941-5774     ShEP PETTIBONE*     KLJO/Minnespolis (612) 941-5774     Voc FAM BUSS ATTAC DUSS SWASHIG PETSIS     Voc FAM BUSS STRESS SWASHIG PETSIS     Voc FAM SWASHIG PETSIS			Production and Mix	by		MASSIVE ATTACK a MOCK TURTLES	R.E.M. PRIMUS	ERASURE TONI CHILDS HOLSAPPLE & STAME	THE WITH THE
Sheep pertinsones     State produced by Freddie Richmond, Jr     Introduced by Matt Dike     Introduced by Matt Dike     Introduced by Freddie Richmond, Jr       Additional Co-Production by Matt Dike     SHE'S GONNAA     Introduced by Freddie Richmond, Jr     Intr				· .		CROWDED HOUSE Medicum SHASHING PUMPKINS	FARM	SIGUXSIE & THE BA ENF STRESS	
Produced by Freddie Richmond, Jr.     Additional Co-Production by Matt Dike     SHE'S GONNA     PREMS SCREM     WDET/Detroit     (702) 739-3877       Additional Co-Production by Matt Dike     SHE'S GONNA     DRIVE YOU     Juint Skins     Juint Skins </td <th>States and the second</th> <td>or we add</td> <td>SHEP PETTIBO</td> <td>NE°</td> <td>Tony Powers</td> <td>SCHOOL OF FISH MILLITOWN BROTHERS STAN RIDGWAY LOUD SUGAR</td> <td>STAN RIDGWAY FAT LADY SINGS</td> <td>RIC OCASEK</td> <td></td>	States and the second	or we add	SHEP PETTIBO	NE°	Tony Powers	SCHOOL OF FISH MILLITOWN BROTHERS STAN RIDGWAY LOUD SUGAR	STAN RIDGWAY FAT LADY SINGS	RIC OCASEK	
Additional Co-Production by Matt Dike       SHE'S GONNA <sup>a</sup> Matrix Dikes <sup>a</sup> Diversity <sup>a</sup> Diversity <sup>b</sup> Diversity	Produced by Fre	ddie Richmond, Jr			SIOUXSIE & THE BA	PRIMAL SCREAM NITZER EBB PRIMUS	HOCK TURTLES TOO HUCH JOY LA'S		(702) 739-3877
Pur Mustermus Froductions Bill @1991 The Due I Cuttle Company     DRIVE YOU     Stress Fission House of Love Sub DRIVE YOU     Stress Fission House of Love Sub DRIVE YOU     Image: Stress Fission House Sub DRIVE YOU     Image: Stress Fission House H		100 To 100	SHE'S GONN	<b>A</b>	SIMPLE MINDS CROWDED HOUSE RICHARD THOMPSON	a MARY'S DANISH	a DOVES a MATERIAL ISSUE	(313) 577-4146	DE LA SOUL
FARM     FARM     ACAT PUPPER'S     OZLEBNIT'S KIN       VICUS     Modular     31 Current Reporters     SIL Current Playlists     OZLEBNIT'S KIN       VICUS     KINK HISSIL     31 Current Playlists     SIL Current Playlists     OZLEBNIT'S KIN		the state of the s	DDIVE YOU		STRESS FISHBONE HOUSE OF LOVE			LA'S	BLACK UHURU PERE UBO MARY'S DANISH
WILD BELETING THE STORES A THE BA HILLTON BONTERS STORES	6 VEN				SEAL FARH ZIQGY MARLEY & TH Medium			MEAT PUPPETS CHRIS WHITLEY Hottest:	CELEBRITY SKIN XTC Hottest:
DAVID GEFFEN COMPANY			WILD.		MY LIFE WITH THE KING MISSILE MILLTOWN BROTHERS			SIGUIXSIE & THE BA STAN RIDGWAY SAM PHILLIPS	ELECTRONIC SIOUXSIE & THE BA ANTHRAX
	DAVID GEFFEN COMPANY				INSPIRAL CARPETS			KILLTOWN BROTHERS	NED'S ATOMIC DUST





NATIONAL AIRPLAY

3 2 WKS WKS LW TW	174 REPORTERS	JULY 12, 1991	Reports/Adds	Heavy	Medium
— 2 2 <b>1</b>	TOM PETTY & THE/Into The Great Wide Open (MCA)	" <b>Learning</b> " (161) "Out" (46) "Kings" (16)	169-/1	158	7+
	VAN HALEN/For Unlawful Carnal Knowledge (WB)	"Runaround" (113) "Pound" (110) "Right" (37)	163-/1	107-	<b>49</b> +
3 3 3 3	LYNYRD SKYNYRD 1991/Lynyrd Skynyrd 1991 (Atlantic)	"Smokestack" (154) "Keeping" (13) "End" (4)	158 - /1	120+	34
6 5 4 4		"Sound" (159) "Last" (1) "Rebel" (1)	159 - /0	105+	51 -
	FOREIGNER/Unusual Heat (Atlantic)	"Lowdown" (153) "Fight" (2) "Heaven" (1)	153-/0	77+	61
	ALLMAN BROTHERS/Shades Of Two Worlds (Epic)	"End" (154) "Get" (2) "Desert" (1)	156+/4	<b>65</b> +	83 -
10 9 7 🔽	QUEENSRYCHE/Empire (EMI)	"Jet" (153) "Silent" (7) "Another" (1)	153 /1	<b>61</b> +	53-
4 4 5 8	R.E.M./Out Of Time (WB)	"Texarkana" (103) "Shiny" (31) "Losing" (7)	124 - /0	73	41 -
8 10 10 9	YES/Union (Arista)	"Saving" (126) "Lift" (21) "Would" (4)	140+/14	46 -	80+
15 15 11 🛈	EXTREME/Extreme II Pornograffitti (A&M)	''Hole'' (144)	145+/11	<b>45</b> +	71 -
14 12 🚺	RIC OCASEK/Fireball Zone (Reprise)	"Rockaway" (140)	143+/5	<b>29</b> +	92
DEBUT 🕨 🖸	VARIOUS ARTISTS/Robin Hood: Prince Of Thieves (Morgan Creek)	"Everything" (118)	118 /2	63	39
2 6 9 13	BLACK CROWES/Shake Your Moneymaker (Def American)	"Seeing" (83) "Hard" (4) "Jealous" (2)	86 /0	62 -	18+
13 13 13 🚺	SKID ROW/Slave To The Grind (Atlantic)*	"Monkey" (134) "Darkened" (2) "Quicksand" (2)	134 = /1	21+	<i>58</i> =
17 💽	ALICE COOPER/Hey Stoopid (Epic)	"Stoopid" (136) "Wind" (1)	<i>136</i> + /5	<b>22</b> +	<b>56</b> –
9 12 15 🚺	JOE WALSH/Ordinary Average Guy (Pyramid/Epic Associated)*	"All" (64) <b>"Ordinary</b> " (32) "Look" (9)	101+/16	31 -	<b>51</b> +
23 19 19 🚺	DRIVIN N CRYIN/Fly Me Courageous (Island)	"Build" (107) "Fly" (5)	108+/9	<b>25</b> +	<b>54</b> +
5 8 14 <b>18</b>	SCORPIONS/Crazy World (Mercury) •Keeps a bullet due to	"Wind" (67) "Send" (1) "To" (1)	68 / 1	49 -	16-
33 28 23 19	<b>DOOBIE BROTHERS</b> /Brotherhood (Capitol) continued growth.	"Rollin" (99) "Dangerous" (5) "Something" (3)	105+/18	<b>21</b> +	<b>76</b> +
— 24 20 🕰	BONNIE RAITT/Luck Of The Draw (Capitol)	" <b>Something</b> " (97) "Slow" (3) "Business" (1)	100 + / 10	<b>35</b> +	44
- 21 21 2	MOODY BLUES/Keys Of The Kingdom (Polydor/PLG)	" <b>Say</b> " (103) "Bless" (1)	105+/10	<b>19</b> +	<b>60</b> –
7 11 16 22	JESUS JONES/Doubt (SBK)	" <b>Right</b> " (63) "International" (1) "Real" (1)	66-/0	43 -	21 -
27 25 24 🕰	JOE JACKSON/Laughter & Lust (Virgin)	"Oh" (82) "It's" (1)	86+/7	15-	53 +
29 27 27 🏖	JUNKYARD/Sixes, Sevens & Nines (Geffen)	"All" (99)	<i>99</i> =/ <b>4</b>	8=	<b>50</b> +
18 22 25 🕰		''Silver'' (68) <b>''Walking''</b> (20) ''Miles'' (1)	84 + / 1 1	14 -	<b>36</b> +
35 34 29 2	HUEY LEWIS & THE NEWS/Hard At Play (EMI)	"Build" (73) "Couple" (7) "Hit" (1)	77+/13	<b>12</b> +	<b>56</b> +
32 33 31 2	SCHOOL OF FISH/School Of Fish (Capitol)	"3" (81)	83+/13	11+	<b>35</b> +
36 2		"Kiss" (88)	88 + /24	5+	<b>24</b> +
14 16 18 <b>2</b> 9	TATTOO RODEO/Rode Hard - Put Away Wet (Atlantic)	"Been" (66) "Strung" (2)	68 /0	15	38 –
	LAW/The Law (Atlantic)	''Miss'' (51) ''Laying'' (7) ''Stone'' (4)	65 / 1	18	40 -
	ALICE IN CHAINS/Facelift (Columbia)	"Man" (58) "Sea" (1)	59 /0	13-	<b>26</b> –
	BILLY SQUIER/Creatures Of Habit (Capitol)	"Facts" (58) "She" (4) "Young" (1)	<i>63+/5</i>	7 –	34+
	SIMPLE MINDS/Real Life (A&M)	"Stand" (51) "Lights" (4)	57+/4	9	<b>36</b> +
	) ERIC GALES BAND/Eric Gales Band (Elektra)	''Sign'' (87)	87+/18	2 =	<b>27</b> +
	WARRANT/Cherry Pie (Columbia)*	"Blind" (66) "Uncle" (1)	67+/7	5=	19-
	WHITE TRASH/White Trash (Elektra)	"Apple" (74)	74 + /3	0 =	27+
	BILLY FALCON/Pretty Blue World (Jambco/Mercury)	"Power" (63)	63 /16	3	32
	BULLETBOYS/Freakshow (WB)	"Hang" (64)	64 - /1	4 =	<i>28</i> –
	STRESS/Stress (Reprise)*	"Flowers" (53)	55-/3	2 =	30+
DEBUT 🕨 🍳	VARIOUS ARTISTS/Bill & Ted's Bogus Journey (Interscope/EWA)	"Shout" (43) "God" (6) "Hell" (2)	44 /14	3	17

play the record with the facts behind it. marc coh the only new artist to go Top 5 this year top 10 CHR and AC great male callout over 1/4 million sold to your audience Letterman, Arsenio, Good Morning America, MTV, VH-1, etc. top 5 Requests at all formats now on over 70 AORs AOR Track 42 - 35 ver thunderbird" just the facts

ZS



**VARIOUS ARTISTS Robin Hood: Prince Of Thieves (Morgan Creek)** 69% of our reporters on it.

> **MOODY BLUES** Keys Of The Kingdom (Polydor/PLG) 62% of our reporters on it.

## NOSTHDDED .

L.A. GUNS (24) **DOOBIE BROTHERS (18)** ERIC GALES BAND (18) BILLY FALCON (16) JOE WALSH (16) BILL & TEO'S BOGUS JOURNEY (14) KIX (14) YES (14) HUEY LEWIS & THE NEWS (13) SCHOOL OF FISH (13)

HOTTEST

TOM PETTY & ... (158) L. SKYNYRD 1991 (120) VAN HALEN (107) 38 SPECIAL (105) FOREIGNER (77) R.E.M. (73) ALLMAN BROTHERS (65) **ROBIN HOOD: PRINCE OF THIEVES (63) BLACK CROWES (62)** QUEENSRYCHE (61)

ww.americanradiohistory.com

## **REGIONAL AOR ACTIVITY**

WGB/Buffa

PD: JOHN HAGER MD: BOB RICHARDS

PD: MARK SAVAGE MD: JEFF DUGAN

WRKI/Dant

INT PD: TIM

Light a FIREHOUSE a BILLY FALCON

WDHA/Dover

July 12, 1991 Rar • 77



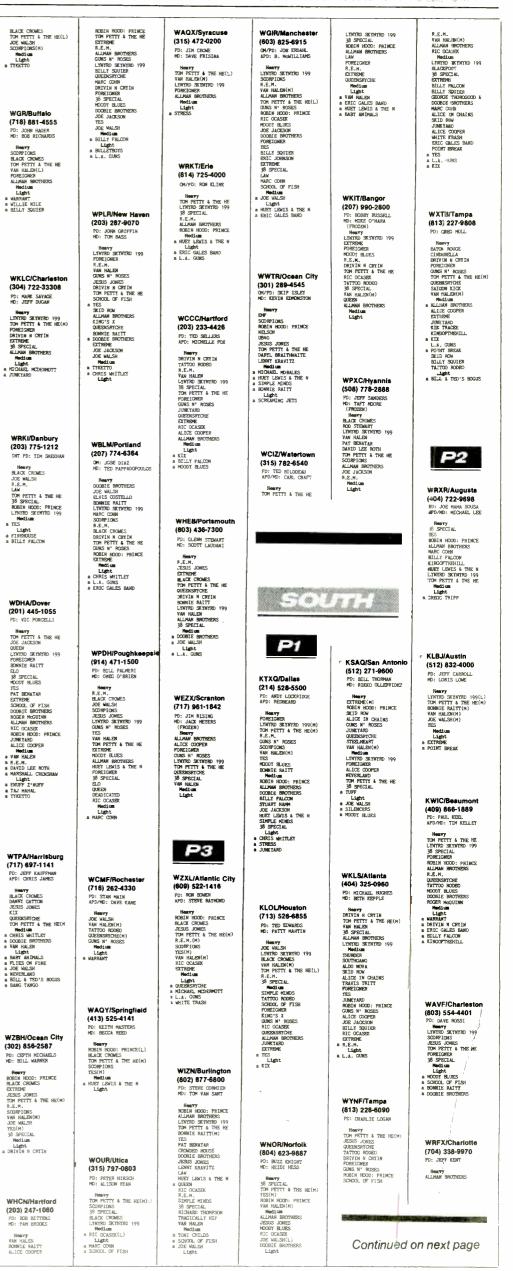
Reports

1	JUNKYARD/All The Time In The World (Geffen)	.99
2	L.A. GUNS/Kiss My Love Goodbye (Polydor/PLG)	
3	ERIC GALES BAND/Sign Of The Storm (Elektra)	.87
4	SCHOOL OF FISH/3 Strange Days (Capitol)	.81
5	WHITE TRASH/Apple Pie (Elektra)	.74
6	KINGOFTHEHILL/If   Say (SBK)	66
7	BILLY FALCON/Power Windows (Jambco/Mercury)	63
8	STRESS/Flowers In The Rain (Reprise)	53
9	BANG TANGO/Untied And True (MCA)	46
10	TYKETTO/Seasons (DGC)	41
	CHRIS WHITLEY/Living With The Law (Columbia)	41
12	NEVERLAND/Drinking Again (Interscope/EWA)	
13	KIK TRACEE/Don't Need Rules (RCA)	
14	MICHAEL McDERMOTT/A Wall I Must (Giant/Reprise)	37
15	STUART HAMM /Lone Star (Relativity)	
16	OUTLAW BLOOD/Body & Soul (Atco)	
17	FLIES ON FIRE/Cry To Myself (Atco)	22
18	BABY ANIMALS/Early Warning (Imago)	20
19	MR. BIG/Lucky This Time (Atlantic)	.20
20	DWIGHT YOAKAM/Truckin' (Arista)	. 17
20		. 13

New Artists have not yet had an AOR Breaker. The chart is based en-

tirely on the number of stations reporting airplay on a particular track. Week-to-week add patterns are not a factor.

					(201) 445-1055 PD: VIC PORCELLI	
EA P1 WHFS/Annapolis (301) 306-0991	SKID ROM ATTICO ROBEO WHITE TRASH PRAJICATED JOE JAZEON Light	WBAB/Long Island (518) 587-1023 Pt: JEYS LEVINE HE: RLIPH TONTORA HE: RLIPH TONTORA HE: RUPY HE: RLIPH TONTORA HE: RUPY HE: RLIPES HE: RLIPES HE: RLIPES HE: RLIPES HE: RLIPES HE: RLIPES HE: RLIPES	GUNS Nº ROSES ALICE IN GRAINS ALIMAN BROTHERS HITE LOIST IS THE N JOE LACKSON SRIDI NG SRIDI NG SRIDI NG HITE CONCEPT ALICE COORER Light a BLLIT FALCON	34 HOUSE OF LOVE 35 FRIC GALES 36 FILT FALCON 31 HOUSE, MCGRONT 38 HOVELAN 40 CHIS WHITET a PSYCHEDELLC FURS	TON PETTY & THE HE JOE JACKSON GUEEN LINTED SKINTED 199 PETELENER BLO BALTT BLO SPECTAL MOOT FLUES TES PAT BENTAR ESTREAT DODGER MOGUINN ALLAWN RENTERS NCTORE MOGUINN ALLAWN RENTERS	
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GANG OF FOUR FETER HIMELIAAN HOUSE OF LOVE JOE JACKON THE OWNER HIMELIAAN KLISTI MACOUL ZIGOT MARLET 4 THE MERCHARLET 4 THE MERCHARLET 4 THE MERCHARLET 4 THE SILEAD 0'COMMON STAN RIDMAT STAN RIDMAT S	R.E.H. JOE JACKSON ULTNTRD SKTNTRD 199 UREDSKTCHE BILLY SUMFORES THE DUMFORES ALICE COOPER ALICE COOPER BERTE GALES BAND	A SUBEZE DOBLE MICTHERS TRATTO HEROLAND OF VENUS HEROLAND Light WMMR/Philadeiphia (215) 551-0933 PD: JOE POMACHINA	THEREDUCE BLACK CHORES 36 SPECIAL SCORP (DAIS Note that State ADD MULLSH TOM FETTY A THE HE POISTON ADD MULLSH THE HE POISTON CHORE PERIOD CHORE PER	BOWEE BAITT(L)     STESS     Essent     Uget     WZZO/Alientown     (215) 821-9559     P0: FLOK STMUSS     N0: TLOM REPT	WTPA/Nerribburg (717) 697-1141 PD: JEF KAUFTNAN APD: CHRIS JAMES DAMPC GROMES DAMPC GROMES DAMPC GROMES DAMPC GROMES COMESSIONES KIX QUESIGNICAL TOP PETT & THE HECK MEDIA COME DATE: COMESSION COME	
Light Light THE UNSTOPP a GART CLAIL a MEAT PUPPETS	WIYY/Battimore (301) 858-0098 PD: RISS NOTLA	PI: JOE ERRADONA Heary TCH FPTTI & THE HE(H) TCS HEETH HODE: FRINCE ETTEDSE ETTEDSE TO BASE VIAI HALDR 36 SPETIAL 36 SPETIAL ALLAW ENOTHERS LITTICS SETURATION 199 CHEDRAHTCAS HILLONG HEGLEN HOG STREAMT	WBCN/Boston (617) 266-1111 PD: OGDIPUS MD: CAPTER ALAN	Heavy TOM FETT & THE HE(H) VAN HALEA(H) OTHER IN FORSTALCE BY SECIAL ALLANA HEAVENING GEDREE THOROCODO & LAN Headium Light Light JUNETARD	a ber Albus a FLISS OF FIRE a OC WALSR a NETRELAY a NETRELAY b NETRELAY B SELCTON B SELCTON WZBH//Ocean City (302) 856-2587	
WNEW/Now York (212) 238-1027 PD: NATE LOCAH MC: LORRAINE CANSO NOIL NOCO: PRINCE NARE COM CONSTRUCTOR CONSTRUCTION CONSTRUCTION NOI PETTI & THE HE(H) N.E.M.(A) BORNIE RAITT SCOPEIDAS SUBPLE RESS UNESS	PD: RUSS HOTTLA HD: JOHN HOAFP (FINCE2N) Heavy SCOMPICHS NORTH HOACP CHOICE INFO CHOICE IN	a SCOPEIONS DEADICATED REMULT RAIT ALICE COUPER JUNC COMM SIMPLE MINIS SIMPLE MINIS SIMPLE MINIS SIMPLE MINIS SIMPLE MINIS ALIANT Light a DODGE MENTRENS a DILLI FALCON	Heavy I CXTRM STATS A THE HE 2 LINTE SKIVED USY W DIVESTING SKIVED USY W DIVESTING 5 TOTAL 5 OTTAL 5 OTTAL 5 OTTAL 10 OUTSIDE 10	WKGB/Binghamton (607) 785-9925 PD: FAUL HICHAELS PD: TODO MCCATHY Havy VAN HALEN TOM PETT & THE HE R.E.M. 33 STOLEN WHED 199 PONELOWER OUTS MY ROSES	PD: COTH NICHAELS PD: COTH NICHAELS NO: BILL MANNER HEAT ROBIN MOOD: PRINCE BLACK CROMES LISUS JOHES URSUS JOHES TOM NETT & THE HE(M) SCOPPICAL SCOPPICAL SCOPPICAL BUTCH LISUS AUGUST	
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## **REGIONAL AOR ACTIVITY**

**78 • R&R** July 12, 1991

n an		· · · · · · · · · · · · · · · · · · ·	n de la série se		an a			s ginte de la casa		
SOUTH (Continued) ROBLIN HOOD: PREMIE 10 PETTY & THE HE 30 SPECIA THE HE 10 PTED STOPTED 199 BLACK COMPS	TOW PETTY & THE HE 30 SECIAL SERVICE SERVICE SECIENCE OFFICE OFF	R.E.M. TOM PETTY & THE HE(M) ALLAW BROTHERS 30 SPECIAL ROBIN HOOD: PRINCE MALLAN a TE3 a DOD: FALSH A DOD MALSH A DOD MALSH A DOD MALSH A MALLAN Light	LYNYRO SKYNYRO 199 TON PETTY & YNE HE 30 SPECIA. RECH. MOOC: PEINCE RECH. MOOC: PEINCE FOREICHER GUNS Nº ROSES Medium Light a EILA: CONTEN a CILLS SOITEN a STEVE PRYOR BAND	TOM PETTY & THE HE 38 SPECIAL OUEEXSYNCH ALICE COOPER EXTEDE EXTE	R.E.M. VINUE JAMES Medium # HUEY LEATS & THE N & DOBLE ROTHERS Light	TOM PETTY & THE HE TRANSS US315 JONES US315 JONES VALCE COOPER VALVA HALDH EXTROBE RECOVER MELCHAR ALC COOPER MELCHAR ALC COLSE MELCHAR ALC COLSE MELCHAR ALC COLSE MENTAL CREDIAN ALC COLSE MENTAL CREDIAN ALC ALLAN BROTHERS ALLAN BROTHERS ALLAN BROTHERS	EXTRONG PORLIDNER RINGOFHENTLL LINNER SCHWIED 199 SKID ROSS SKID ROSS Light a POINT GREAK a TUFF	R.E.H. BTT 1996 DTT 1996 Constant Constant Haven a Haven a Haven KGGO/Des Moines	KXUS/Springfield (417) 831-9700 PD: JOHN STUART MD: RICK MORE BARY BEARC FORMES JUSIS JOHES JUSIS JOHES SUBJES ADJAN BROTHERS EXTRORE POREICHER QUES IN ROSES	TOM PETTY & THE HE UNIS M" ROSES LITTIFD STITUTE 199 OURDESPECTURE PORTIGIES NUCLEONER N.ICE COPER R.E.R. DRIVIN H CRITIN TATTO: ROBES NetLine Light
Medium a DOGELE BROTHERS a JOE MALSH Light mARDANT WRXK.Ft. Mysers (613) 332-3696 PP: DIGT TLER	WGCX/Mobile (205) 628-9600 PI: LORI DARCE NO: CHARLES CELAN SOURTINS JESIS JORES LINTED STOTED 199 PORECRET	WROV/Roanoke           (703) 343-4444           PD: HILE BELL           HD: FLLER HALEKTY           Hearty           BLACK CROMES           LUNTED SKYNYED 199(H)           TOM PETT & THE HE           R.E.M.           ALLIAM REVIEWS           Madua           a ETTROVE           Lingtv	WRCQ/Fayetteville (919) 484-2107 PD: 8022 Bolwan Ho: ED HCONECHY BORNIZ ALTT LIMETO SCHYSTO 199 ALJWAN BROTTERS GUIS WI ROSES TON PETTY & THE HE POREIGER	A SCHOL OF FISH Light L.A. CONS WRUF/Gainesville (904) 392-0771 PD: HMPF GROTT	KBAT/Odessa (915) 563-2121 PD: BIE DLLIOT HD: DEEM DAKSON THE DLIOT HD: PETH A THE HE RADE COMES RADE COMES RUDES/ROHE R.E.M. 13 STECLAL LINTED SETATED 199 REGIMEDO: PRINCE WORL BOOL PRINCE NUMETAD	NARC CORN FLES ON FIRE NOTIFIEN FLES NATAN BLOC LAST a L.A. GUNS WRIF/Detroit	KTC2/Minnespois (612) 338-0000 PD: LN BREMER ND: J. PREPRICESEN Barry SEAL SOCENS BOWIE RAIT CHOISE AL DIMUSES CHOMED RAISE DAWN: CATTON JOE JACKSON MARC DOM	(515) 265-6181 PD: PHIL HILDON ME: JACK DERIGON Newry TOM REFIT & THE NE 36 SPECIAL DOORLE BROTKERS NOBLIN DOOC: PHILME CUMES AT NEW N NUMECIANO HIMBELIANS & THE N HIMBELIANS & THE N HIMBELIANS	LINTED SILTETED 199 QUEENERVICHE BOORLE REVITHERS a JUS MULEN a JUS MULEN a ALICE COOPER MUIOT/Toledo (419) 248-3377	WAOR/South Bend (616) 683-6123 PD: JORE YANCE CHARDS JEE PRET (PRCES) ALDO HOTA LIVITED SITURTD 199 PORCESSION TOR PETTY & INE HE R.E.H. (L) 35 SPECIAL WELT & SOUCH PRESE Hedluse Light
ND: ARVETTE Hearry ROELN HODO: PRINCE BLACK CHORES DARBY DARBY DARBY DARBY DARBY DARBY DARBY NO R.E.M.(M) SCORFICHS 30 SPECIAL JOE WALSA 30 SPECIAL JOE WALSA DARBY BARG TANDOLL) HARDA BARG TANDOLL)	TON PETTY & THE NE 34 SPECIAL QUESS M" ROSES QUESSATIONER ALLANI MONTHERS = DOSEL BORNERS = DOSEL BORNERS = TAM HALDA Light	WIXV/Sevannah (912) 897-1529 PD: UIRT GARY HD: JAY SISSON Henry UIESNER/CHE TOM FETT & THE HE(H) 30 SPECIAL REBIN HODD: PRINCE	HODOY BLUES TES ROBIN HODO: PRINCE 30 SPECIAL HOLDAN TORICHILAS HAVANA RLACA TITICITO SCHOOL OF FISH A COINT BREAK	HO: ERISTI GLARK Heavy TCM RETTY & THE NE(H) 30 SPECIAL BLACK CHOMES LIFTID SKINTHD 199 LAW Hedium 4 VM HALEN LAW Medium 9 XIM HALEN LAW A VM HALEN A VM HALEN B SRIYIN A CHIN A MARC COMM 9 TITEPHOLE 8 DOWNLE MALTY	ALLPAN RUTHESS GUEST MISSES a BILLY FALCON A BILLA TADO'S BOOLS a BILLA TADO'S BOOLS a BILLA TADO'S BOOLS a BILLA TADO'S MOT LLOOT A MICHAEL MODERNOT LLOOT	(313) 827-9505 PD: JTN POMERTON ND: TOD FORLER Hearty POREIGNETION 199 TON-FETT & THE HE EXTRONE BLACETED SUSAN QREENSINCHE ALICE COMPENIES SHILE IN CALLS SHEARTING JETS Heature SHILE IN CALLS SHEARTING JETS HEATURE SHILE IN CALLS SHEARTING JETS HEATURE SHILE IN CALLS SHILE IN SHILE IN CALLS SHILE IN SHILE IN SHILE IN SHILE IN	PETER HIPPELMAN R.E.M. RICHARD THOPPSON SIMELO O'CHORN TOM PETTI A THE HE MIDIAN AND THE PETTILE ALLOW RECTRESS CREIS WITLEY DOUBLE REPORTERS CREIS WITLEY DOUBLE AND THE HOUTSAULD CREISING WIGSALL CREISEN HOUTSAULT A STAMET PETEN MARLS A STAMET PETEN MARLS	WXKE/FL Wayne (219) 484-0580 PD: ALCX VEST TOM FETTY & THE HE NOF WALSH(L) CORS IN FOSS FORECIRE LYNTID SKIPTRD 199 38 SPECIAL Media	PD: LIN CASTE HD: HCKAEL YOUNG Beary JESUS JONES(L) LINTRO SKITHD 199 TOF PETT & THE HE(H) ON DEF HEGUS HEGUS ALLAN BOCHERS & JOE WALSH(L) Light & L.A. CANS & BILL & TED'S BOCUS	KMOD/Tuise (18) 864-2810 PD: PHIL STORE PD: PAUL MELCH Heary TOM PETTY & THE HE JOE MLISH(N) HUTCH STATED 199 BLOC CHOMES TOM HUTCH STATED 199 BLOC CHOMES TOM HUTCH STATED 199 BLOC CHOMES HUTCH STATED 199 BLOC CHOMES HU
WSTZJJackson (601) 982-1067 PD: DRU LARORDE ND: PAN HYDES HERRY 36 SPECIAL ALIVANI BROTHERS NOETH HOOD: FRIINCE PORSCHIRC LINTRO SETTRTD 199	(015) 244-9532 PB: KID REDD HD: JOHN RAGARTA Hearry ALJANA BROTHERS HLACK CRORES JANN HEATTY & THE HE(H) T.E. H(I) T.E. H(I) T.E. H(I) T.E. H(I) T.E. H(I) HEAT	FIRMANUSE BOWER RAIT CONTRO SECURE SECURE RAIT CONTRO SECURE SECURE BOWER BUILT FALCON LIGHT BUILT FALCON & LIA: CRNS	* WKQQ/Lexington (606) 252-6894 P0: FFTER PELLORO NO: TOWT TILPORO HENTY VOM HETT ILPORO HENTY FOR TAXES ELAC (COMES LIVITED STIMITED 199(L) REEIN HOOS: PELLOE 36 SPECIAL HET_LEATS & THE N	KFMX/Lubbock (806) 747-1224 PD: JOH HCGAIN HENTY VMI HALDS(H) POBEICARD LYNTRD SXIPHTRD 199 TOM PETTY 4 THE HE 36 SPECIA	WGLF/Tailahassee (904) 878-1104 PD: JEFF HOM MB: PAUL DAVIS Henry POREIGRER ALLAW MROTHERS DODBLE BROTHERS 36 SPECIAL TON PETIT & THE HE LIMITO SUFFICE 199 Hedia & OHIS SHITLET & DOWNIE RAITT	HER LEXIS & THE N TLES ON FIRE DOOBLE BROTHERS HIGHAL MODEROTT FIRENESS # 000 # 000 NLSH * KINGGETHERHLL WLUP/Chicago	NOZER MOGULEN SM FRULLEFS STIPLE MURIS STIPLE MUSSI FULES MULTINGS SUBBUDES TOHI OHLIAS ELIJS OSTRALO RIC OCLESE • FEDDICATED LLIGT • FSTOREDELLC FURS	Light WKLQ/Grand Rapids (618) 774-8481 PD: JJD GRAF HO: HILDE TIMES Heavy Back Charles	KICT/Wichita (316) 722-5600 P: ROW ERIC TATOR M: FRIL THORSON Heavy OWE M ROSES TOM FETT & THE HE'N) TOM FETT & THE HE'N) TOM FETT & THE HE'N) Van HALER(N) Van HALER(N) SI SPECIAL	WNCD/Youngstown (216) 652-0106 Pr: GART JAY No: PREV MOAE (PROZEN) Berry Van Ball 26(L) 30 SPCCLA ANTO SETURD 199 LANTO SETURD 199 LON PETT ANTRO 199 LON PETT ANTRO 199 LON PETT ANTRO 199 LON PETT ANTRO 199 Light
R.E.M. TOM FETTY & THE HE VAN HULDN ETTENKE LUGHT AUJOH RACK & HUJAN RLACK & HUJAN RLACK & HUJAN RLACK & HUJAN RLACK & LUGHY KRAVITZ	WHTQ/Orlando (407) 295-3990 Ps. JIN STEZ.	KTAL/Shreeport (316) 425-2422 PD: JOH SHERMAN HD: TOH HERAELS HERT ALICE IF CHAIRS JOE MALES LICE IF CHAIRS JOE MALESH LICE CHORES ALICE CORRES ALICE CORRES ALICE CORRES STEEL/REAT	EXTREME JESUS JOINES ORTUIN N CATIN A DOGIELE MONTHERS Light A MARHAMT	Allyan Brothers		(312) 440-5270 PC: ILC BALIS ICC ICC ICC BALIS ICC ICC ICC BALIS ICC ICC ICC BALIS ICC ICC ICC ICC ICC ICC ICC ICC ICC ICC ICC ICC ICC ICC ICC ICC	KSHE/St. Louia (314) 021-0095 PD: ID: Oxfor APD: AL ROPER Heary JESIS JORES(L) MACE CORE	Halix URMES UPD FITTE THE HE(H) UPD FITTE THE HE(H) UPD FITTE THE HE(H) UPD FILLEN(H) Hettus Light & BILL & TED'S BOOKS & JOE WLLSH	ROGEN HODE: PHINCE QUERSENCHE SILD RAM PULLEREN ALLO HOVA ALLO HOVA ALLO HOVA ALLO HOVA ALL HOUSTAN CONTACT CO	P3 KRNA/Codar Rapids (319) 351-8300 PP: Nat YOS
WFYY/Jacksonville (904) 642-1055 PD: URITAN JEPFRIES HD: JOHN LIAND Heavy TOH PETTY & THE HE QUEDENSTICHE 38 SPECIAL UNITED SKINITED 199 HIM LIAN HEALEN HEALEN LIANT LIANT LIANT LIANT	ND: ANNTE SCHWENS Henry LITETIC SCHWEND 199 VAN HARDANN TOP FETTY A THE HE CURRENNICAE BS SPECTAL ROBIN HORD: FRIMCE HELSON CANS IN MISSIES LLAPA B STECTAL SCHOOL FOR B SCHOOL OF TSN B SCHOOL OF T	TON PETTY & THE HE QUEENSIGHE SKID ROM CMS IN SEES SAN INSEES SAN INSEES HANG TANKO BLACK BANG TANKO WMFX/Columbia (803) 772-4980	WEGR/Memphis (901) 578-1103 PD: DRAKE HALL MD: 228E LOCAN HERY PLOY COMELONER PAIC CALES BAND LINTRO STIMTER 199(N) TOM PETT & THE NE SCORFICMS VAN HALEN(N) JESUS JONES a HORT LEVIS & THE N a YES	<b>P</b> 1	JURKIARD ALJAM BROTHERS GREAT WHITE GREAT WHITE	POREIGABI 36 SPECIAL BLC CKASEK ALGUM MOTHERS TELM MOTHERS TELM MOTHERS TELM MOTHERS WLVQ/Columbus (614) 488-9696	TOW RETTY & THE HE(W) JOE WALST SOUPPIONS Medium WAI NALER(L) BLACK CONDES NOT CHARGE NOT HURS DODRE BOTTERS TES AUJAN BROTHERS TES AUJAN BROTHERS AUJAN BROTHERS	W JX Collansing (517) 788-6380 Point Reveal of the second reveal of the second second reveal second second second second second second second second reveal second	WXLP/Davenport (319) 326-2541 PD: GUT PERT HE: HALOR INTER HARC FORMES HARC FORMES TON PETT & THE HE(H) STEDJEANT WEDUE HEGUE	HO: NOZER THE DODGEN Heavy 30 STPECIAL TOM PETT 4 THE HE SOUPLING HEAT 4 THE HE SOUPLING HEAT 4000 HEAT 40000 HEAT 40000 HEAT 40000 HEAT 4000
WIMZIKnoxville (815) 525-6000 ADD: RIKE STEMART Henry LINTED SKIMTED 199(L) BLACK CROMES TOM PETTY & THE WE ALLAW BOTTHERS POBELONER Medium a RILC OCASEN a JOE JACCSON a ALLOC DOPER a SLICE OFFER A SLICE	WDIZ/Orlando (407) 682-7676 PD: HEAL MERT HE: LEZ RANDALL Heary LINING SIMPRO 199 BLACK CRARES JESUS JORG THE HE POREIGNER 18 SPECIAL	PD: BEALT NORTON MD: DAYE BAKER (FROZEN) Heavy TES LITHERY THE SEYNYTD 199 TO THE NO SEPCIAL THE NO POELCARE TORECHER TORECHER HOLDEN HEADLEN Light	Light A KIX A BILL & TED'S BOCUS	WXRT/Chicago (312) 777-1700 PD: NORH UINER HD: NORH UINER HD: NAUL NANSCALEX HEAD LATED TOM PETTA THE HE R.C.M. JOC JACKSON BONNEE RAITT BODEANS LA'SS	WMMS/Cleveland (216) 781-9667 PD: MICHAEL LUCZAK MD: BRAD HANSON Heavy YSS	PD: EDE NEDIALANH ND: JO ROBINSON Heary VAN NALON(A) LOTERION SCHOLON (PFISH TCH PETT & THE HE 38 SPECIAL Heart RAWITZ UEANY RAWITZ UEANY RAWITZ UEANY RAWITZ DEELEMEN ALICE COOPER TIGK AF ROSSS DERLYNN R OFFIN	P2 WONE/Akron (216) 869-9800	A L.A. CUNS WIEATRASH A WIRE TRASH A WREAT WIEATRASH WIEATRAS	a DERTIN N CATIN a EXTRAGE a JOE MALSH a MR. BIG WAZU/Dayton (513) 223-9445 PD: LISA LTORS APJ/ND: BAD RANDIN Heavy AC/DC(h)	a NOODY NITES WPGU/Champaign (217) 333-2016 P0: Toth VERNITT NO: MARK MADER Hangy ALTOS IN CHAINS TOK HETTI 4 THE HE
KMJX/Little Rock         KMJX/Little Rock           (501) 224-6500         90:           90:         TOH MOCO           90:         DATUD A. ROSS           Heary         LINTER S. KURRIN 199	WHALBI           a VAR JALBI           a DOBLE PROTHERS           Light           a STIMMORP             WTKX/Pensacola           (904) 438-7543           PD: HILE ORDATIO           HD: STIMMER	WVRK/Columbus (a0) 576-3000 (b) EAKE MISEN (c) EAKE MISEN (c) EAKE MISEN (c) EAKE MISEN (c) EAKE MISEN (c) EAKE MISEN (c) EAKE (c) EAKE (c	KEYJADiene (915) 677-7225 PD: RANDT JOHES HE: RIKE VILLIARS HERVIE EXENTE RAITT(L) 38 SPECIAL DISTINGT ATTEL TO PETT A THE HE DOGEE RROTHES JURKYAD	PAUL WELLER PUTCHE PETER HURELIAN FARM ZIGOY WARLEY & THE JULLAN COPE Medical SMA PHILLIPS SMA PHILLIPS SMA PHILLIPS SMARKING PUMPKINS REPLACEMONTS CROMED HOUSE SIGURIE A THE BANS SITRES BUILTINGER BUILTING CHIS WHITLEY CHIS WHITLEY	H.E.H. HARC COMM SOLIP LONS LYWRD SYMPRE 199 SCHOOL OF FISH 36 SPECIAL MERENELL TO SIMPLE HINDS NOTIFICAST BIJ22AD ROTOCAST BIJ22AD ROTOCAST BIJ22AD HILCHAEL MODEMOTT VAN HALDALL Medium BILLETADIS DEDICATEDIS NUMBER NO PORTONIC DEDICATEDIS DEDICATEDIS NUMBER NO PORTONIC DEDICATEDIS NUMBER NO PORTONIC DEDICATEDIS DEDICATEDIS NUMBER NO PORTONIC DEDICATEDIS DEDICATED	SKID ROM ALICE NO PALINES ALIDAMN RECTHERS ALIDAMN RECTHERS A USE MALENERCOOD & O USE MALENERCOOD & A USE MALENERCOOD & A USE ALINE A KIX A KIX A AC/DC	PD: HARTE ALLAN AD-0762 J.D. Heavy JOD STORES JOD STORES JOD STORES JOD STORES JOD KALSH RE.K. 38 SPECIAL LINTRO SKITHTO 199 CHIKS M ROCKERS ALLAN BROTHERS ALLAN BROTHERS CODELE BROTHERS A TES	TON PETT 4 THE HE R.E.H. U.S. STELLAL MELLON BORICE RAITT(L) BENNER RAITT(L) BENNER RAITT(L) BENNER RAITT(L) BENNER RAITT(L) BENNER RAITT(L)	ALCO NOVA ALCE COOPER ALCE IN GALINS BATCM NOUCE BILLATEOTS DUBLIATEOTS DUBLIATEOTS DUBLIATEOTS DUBLIATEOTS BILLA TEO'S BOOLS LINTON SCHTER 19(9) TON FETT & THE HE(L) CKLD NOX STATEMENT NUM HALEN(M) NEVERAMO MEDIA & KIX(C) A KINOOFTHEHILL	a Yah HALDH OREX OREX ALAR ADAM SCHITT FORECOREN Mediu B B.C.H. a S.E.H. a S.E.H. a J.G. JACKSOH
POREIGNER TOM FETT & THE HE ALS SPECTAL CONS HY NOESS RIC COLSER BOWLE RAITT LAN DEDENSTICHE ALICE COPEN MECHANIC ALICE COPEN COPEN COPEN BOWLE COPEN	Heary Robin MOG: PRINCE ALLANA SOC: PRINCE ALLANA SOCIETATION TOM FITTL & THE HE COMES IN ROSES R.E.M. SELD ROM 30 SPECIAL 20 SPECIAL LOBENT GRAVITZ(L) a LDENT GRAVITZ(L)	KNCN/Corpus Christi (512) 289-1000 PD: TUN PARKER NO: NATT VAUGHAN (190220) BASSECIAL BLACK COMES PORCIMER ORS AN FORTION 199 LICH PETTY & THE RE OUPSERVOIE	Netium VAN HALEM Light a DYDF TOOR NAND a HOCKOO CURUS HOCKOO CURUS WWWV/Charlottesville (804) 971-4057 PD: TINKIK KIGS HO: DEBEL GLIBERT	RETYRES SCHOL OF FISH HCLSUPPLE A STAFT HCLSUPPLE A STAFT HCLSUPPLE A STAFT HCCHART FOR HCLSUP HCCHART FOR HCLSUP HCCHART HCLSUP HCCHART HCLSUP HCCHART HCLSUP HCL HCCHART HCLSUP HCL HCCHART HCCHART	NEVERLAND GREGG TRIPP TTKETTO ROBIN HOOD: PRINCE Light	WFBQ/indianapolis (317) 257-7565 FD: 3471 EENDER (FR022H) Bary FES 38 SFECTAL JESIS, JOHES TOW FETTA & THE HE ELACK CROMES FOREIGNER THRITER LAN UM HULLEX(H) Medium	WARC CONK(H)           Matture           a FRIC GALESS BAND Light           a FRIC GALESS BAND Light           a HODOT BLUESS           b HOTTIN H CHTIN           WAPL/Appieton (414) 734-9226           PD: GARGETT HART HD: GOD BLOCK	KEZO/Omaha (402) 592-5300 PD: RANCY GAMBERS HARTY BLACK CHOMES JUNETAR POREIGNES JUNETAR THURKER POREIGNES JUNETAR HARTY HITE SED FOR SED FOR WHAT WHITE MALTY HITE MALTY HITE SHARE	KATT/Oklahoma City (405) 848-0100 Pt: DOG Software M: BROG COPELIND Beavy VAN RALEN ORDENSITIONE BRUIN & CREIN(L)	KOWB/Fargo (218) 236-7900 OH: MAR KICKLLS HE: TT BANKS HE: TT BANKS HE
WQMF/Louisville           (502) 896-4400           0H: BILL MAX           MD: DURC HETER           Harry           BLCK: CROMES           SCORP DORS           VAI HALDR(H)           DELYDR / DORF           DELYDR / DORF	WRDU/Raleigh (919) 876-1061 P0: DDN WILTON HD: TON CUILD Barry R.E.M. Lottrope Limtrob strinte 199(L) BLAC CROKES TES	WROCJGreenville (803) 242-0101 PD: LEE ROGERS No: EILL MALCER Heary Light Discriming	Heavy SCORFUSS BLACK CHOMES VAN HALLACK CHOMES VAN HALLACK CHOMES BACDOMART TOM PETTY & THE HE(H) 38 SPECTA HE HE(H) BACDOMART HE HOTSENS NOCH MODE PRIME RIC OCASE MACK CHINE HALLA SOUDER LLLA SOUDER LLLAS	TOO NICH JOY JOE WILLSH HOUSE OF LOVE HT LIFE WITH THE T FISIECHE CLASS AND REDERHOTT CLASS AND REDERHOT CLASS AND REDERLIC FURS	WLZP(Miltwaukee (414) 453-4130 PD: CRED AUSNAM HB: CRED FITZEFALD Barry VAN HALEN(H) LTWID STIMET PTFGGRER TOP FETT & THE HE MOLIM CUBS N° NOGES a EXTROPE CREDSFORD STID FOR SELDSFORD SELD SUICE	JOE VALSH HUTE LAUSS A THE N HUTE LAUSS A THE N HUTOT BLUES STITHER ON JOINS WIT ROSES LAUST COMPANY ALICE COMPANY LAUST COMPANY NET COMPANY LAUST COMPANY L	Heavy ALLMAN PROTURES CARC NO. 2002 VAN HALDAN TCP HETT A THE HE PORCIMENT TSS 30 THOSE AND TA THE HE NOSEN HORE FRIEND NOT LANCE FRIENCE HEGLIN HORE FRIENCE HEGLIN HORE FRIENCE HEGLIN CANTUM B DETVIN H CANTUM B THTTUME	педат этеры     вид. тотя вода     вид. тотя	TOM PETTY & THE HE TRANSE GANS # 1900: PATHOE HEDD: PATHOE HEDD: PATHOE HEDD: PATHOE HEDD: MEAT HEITE HELGEN & SCHOOL OF FISH & ELACEPOOT	KJKJ/Grand Forks (701) 746-1417 PD: HCHAL CROSS Reny Val HALZI(H) R.S.H. LINTRO SCINTO 199
GREAT WHITE BRIC JOHNSON LUMTED BRITEN GREENER GREENER MEALUM a JOE WALSH Light a BILLI SOULER	TOW FETT & THE HE(L) 35 SPECIAL CORRESPONDENCE WH BLACH(L) 4 FIRRONSE 4 FIRRONSE 4 NAC ONH 5 NAC 5 NAC	SCOPPIONS R.E.H. ALICE IN GUARNS HALOC CROMES TOM PETTY & THE HE HOUSE AND AND AND HESTS JOHES WAN HALOH HestLas A JOE WALSH Light	* FIRENOISE * JOE MULSH KZKZ/FL Smith	WEBN/Cincinnati (513) 621-9326 PD: Th0 04985 WE TOWY TOLLIVER HE MALES(H) OREDSETVORE SCORE IONS DRIVIN H CETIN TOM PETT 4 THE HE(H) ERIC JORGON JOE WILCH ELAC COMES	UTLAV BLOOD HR, BLO a TES a DILL & TED'S BOOUS (1 er, 1	WOFM/Milwaukee (414) 276-2040 PD:J.T.STEVENS AND: JIM SHITH Heavy Outs W ROES	* EDIC GALES BAND a BANG TANGO <b>WTUE/Dayton</b> (513) 224-1501 PD: TOM CARENLL NO: JOHN BEAULTED	(309) 874-2000 PD: RICK HERSCHMANN HD: JANE HANKLEY HENNY TOP FETT 4 THE HE NOSTH HOOD: FRINCE LIVITO SITIFID 199 a DODBLE BROTHERS MALIXAN BROTHERS DATTIN A COTLE TOTHER OF COMES ALIXAN BROTHERS DATTIN A COTLE TOTHERS DATTIN A COTLE TOTHERS TOTHERS DATTIN TOTHERS T	WK CL2/Seginaw (517) 085-5115 PD: KIER PERIS ND: COMILE SOLLAET (PROZEN) WAN NULEN	Ton Petry & The Ré Ordensatrone King's X King's X King's X King King King King King King King King
WQ82/Macon (912) 825-0106 PD: NATYAN HALE Heavy ALLYAN BROTHERS	(804) 758-6400 PD: JAY LOPEZ HD: FAUL SHUGHUE Beavy ELACK CROMES LINNYRD SKYNYRD 199	KKEG/Fayetteville (501) 521-5568 PD: MES JEPPRIES HD: DAVE JACKSON Heavy VAN HALEN	(501) 646-6700 PD: DAVE ROBERTS HD: HARE HORGAN Heavy LIVETRD SELTHTRD 199 PORELGHER	EXTREPS Medium N.E.M. HUEY LEWIS & THE N FOREIGHER LYNTRD SKYNYRD 199 CINDERSELLA	PD: JAY CLAPK HD: CHUCK SANTONI Heavy YES BLACK CROMES(H) LYNYRD SKYNYRD 199	UMIS N' NESES HR. BLG QUEENSRTCHE VAN HALEN(H) Hedium OUTLAW BLOOD ALICE DOOPEN DRIVIN N CRYIN(L)	Hanvy TOM PETTY & THE HE(M) LYMYND SKYNYND 199 FOREIGNER VAN HALEN(M) 38 SPECIAL	Notice Heading & THE N a JOE LEAIS & THE N a JOE JACKSON a FIRENCUSE Light a BILLY FALCON	Continued o	n next page

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## **REGIONAL AOR ACTIVITY**

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MIDWEST (Continued)	TOM PETTY & THE HE ROBEN HOOD: PRINCE Hedlaw Light	Medium Light a MARC COHN a KINC'S X	ALLMAN SROTHERS HUEY LEATS & THE N EXTRAGE Light & BORNIE AUTT & DEWNLEY & BLL & TED'S BOGUS	RIC OUASEA QUEENSRYCHE ROWNE RAITT 38 SPECIAL HOOY HIMES Light a OUTLAN ELOOD a L.A. GUNS	ALLMAN BROTHERS ELACKPOOT RIC OCASEK Hedium Light a CHRIS WITLEY a GREGG TRIPP	KMBY/Monterey (408) 649-7500 PD: RICA BERLIN ND: HILAN ALMAS Heary LINTRO SKINYRD 199 TOM PETTY & THE HE 38 SPECIAL	BANG TANGO(H) VAN HALDO(H) SGLID M*(H) SGLID M*(H) DATOE M*(H) DATOE NOBED DATOE NOBED DATOE NOBED DATOEN SGLID SALMT(H) ALICE COOPER SKRAPP METTLE HR. BIG	POREICHER EXTREME ALICE COOPER RIC OCASEX SKID ROW GUISS IN ROSES Medium a TES SIMPLE RINDS 4 LA. GUISS	KCHV/Palm Springs (619) 398-2171 PD: KATE VILLIS Heary POREICHCR LUTTED STWITED 199 35 SPECIAL TATTOD ROBED	KFMU/Steamboat Springs (303) 879–5368 PD: SOTT RHKEY Heavy TON PETT & THE HE LIVING SCHUTO 199
TES GUISS Nº ROSES Medium a JOE WALSH a CETTEDRE a JOE JACKSON Light DE LACKSON A LIGHT DE SECUS a RELEA TED'S BOOUS a BANG TANGO	KODS/Duluth (218) 728-6421 PD: BKTCE CROUSORE Heavy ALLAW BROTHERS(L) JOG WALSH DODRE ROTHERS LAN TOH PETTY & THE HE(L)	WZZQ/Terre Haute (812) 232-5034 CH/PD: TODE HOLMAN APD: CHANNY WAYNE (PROZEN) Heavy SORPEIONS TOR PETT & THE HE	KUPD/Phoenix (602) 838-3062 PD: CURTISS JORBSON APD: J.D. HOURS	KOME/San Jose (408) 985-9800 PD: RON HORMI MD: STEPHEN PAGE (PROZEN) Heavy LYNYRO SKYNYRD 199	KLCX/Eugene (503) 345-8888 PD: DAVE NUMME MD: AL SOUTT Heavy 38 SPECIAL L'INTED SCIVITED 199	POREIONECH JOE JACKSON YESS ALJAAN BROTHENS & EXTENDE & HOTTELS & HOTTELS & HOTTELS & HOTTELS & VAN HALEN & VAN HALEN & VAN HALEN & ANAFC LIGHT & JUNKYARD	BADLANCS AC/DC L.A. CUDS BILL & TED'S BOCUS(H) ALICE IN CHAINS KIX Hedium G CHEAT WHITE(L) Light	KRKX/Billings (406) 245-5000 PD: TEART KETS	UNRYAN COROLO OF ISH Heddum Light a BANG TANGO a PLIES ON FIRE a STUART HAMM	ALLAN BROTHERS HOUTH LOOT PHINCE HILDON FROM THE BROTHERS BRITENSE
KFMO//Lincoln (402) 489-6500 PD: COLIN FLYNN HD: JOE SKARE Heavy FORECHER BORT COLIN FLYNN BORT CHIL: PRINCE BORT FLYNN SOUT FLYNN BORT FLYNN SOUT FLYNN	RELOCFOOT ROBIN HOOD: PRINCE REC COLSEX CARES M* ROSES LYNTYD SKYNYND 199 VAN HALLE STHPLP MYNYS	VAN NALEM CTNES NY ROGES JESUS JONES MESSIS 38 SPECIA Medium Light	Hear Y ALICE VI ACCES VAN HALEX(H) HEAR (H) POREIGNER BLACK (HORNES(H) ROBIN BACH ROBIN BACH ROBIN BACH EXTRONE EXTRONE BATHONE BATHONE BATHONE BATHONE SCHOPE DATA	BLACK CROMES PODECIGNER TOM PETTY & THE HE VAN HALDE JOE MALSH NECKIN SOLWALSH NECKIN SOLWALSH STUDAT STUDAT HANN HATTON ROOFD HITY LEAILS & THE N ALLMAN BROTHERS	TON PETTY & THE HE(M) QUEDENSYLATION Matchine Light & HUELLANIS & THE N & RUELLANIS & THE N & RUELLANIS & THE N & RUELLANIS & THE N KZEL/Eugene	KRZQ/Reno (702) 827-0965 PD: MAX VOLUME MD: SXIP HERMAR Hermany	KXFX/Santa Rose (707) 523-1389 PD: WILL OOUCLASS APD: CHRIS WHITE (PRUZEN) TOBET TOBET FORECOMES BLACK COMES	Heavy 36 SPECIAL LINTERD SCIENTED 199 ALLCE COOPER ALLOW DROTERS DODGE: BROTERS DODGE: BROTERS DODGE: BROTERS ALLOW ALLOW ALLOW ALLOW ALLOW ALLOW A DEVIN A CAYIN A DEVIN A CAYIN A DEVIN A CAYIN A DEVIN A CAYIN A DEVIN A CAYIN	KZOO/MISSOUIA (406) 728-5000 PD: VEN ARCO APD/00: BILL MILLIANS HORT/ ROEIN HOOD: PRINCE 38 SPECIAL FOREIGNER THE HE TOR PETTO THERE IS LYMPD SUMPRO 199	A HOODOO CUUTES BARY MATURAS SEAL SEAL DIMTERS DIMTERS A NONTRERN ELLES
RUET LOBIS & THE N EXTRONE Hoodium Light a L.A. GUNS a WHITE TRASH	1475	~~	36 SPECIAL CUEBUSTYCHE Hedium KIX YES KIX TRACEE HO SWEAT WARRANT MEYERLAND LAM A STUART HARK	Light KXRX/Seattl9	(SO3) 342-7096 PD: KEN MARTIN MD: DEBL STARR Heavy JESUS JONES LAM LYNTRD SKINTRD 199 TOM PETTY & THE HE(N)	TOM FOTTY & THE HE(M) LUTHTRD SETENTY & THE HE(M) LUTHTRD SETENTY & THE HE(M) 90 RECORDER QUEENSHY CORE R.E.M. CUINS Nº ROSES ROBEN HOOC: PEINCE ALICE COOPER ALLANN BROTHERS	JESUS JONES LTMYRD SXTMYRD 199 GINS N' ROCES Medium Light	KFMF/Chico (916) 343-6461 PD: MATT GRIFFIN	LITIND SA READ 1997 VAR HALDEV(I) REACK CROMES BELLY FALCOM MARC COORES JOB MALSH ALLCE COOPER SKID ROM ALLAWA BROTHERS JOB JACKSOM CRUSS IM ROSES	KODI/Great Falls (406) 7(11-2800 PD: ODR: WELLS HD: LANCE PALACI
KFMHVQuad Cities (319) 263-2442 PD: PILL MAICKE HD: SEAN TRACT XMWY TOH TT 4 THE HE HILL TSOUTH BILL SOUTH BILL AN IROTHESS BILL AN IROTHESS BILL AN IROTHESS	KBP//Denver (303) 534-6200	L.A. GORS DRIVIN M CRIN JESIS JONES BILLA FUSO BOOLS SOLOL OF FISH LLAPT	a ALLOWAY BROTHERS ALLOW AND A RICL COLSEK BILLY SOLET LORIS A THE M ADDIT LORIS A THE M ADDIT LORIS A THE M BILLY PRO'S BOOLS BILLY PRO'S BOOLS BILLY PRO'S BOOLS STRESS L.A. GUNS LLOR A PLIES ON FIRE	(206) 283-5979 PD: BBEH MCIALS.5 HENRY VAN HALTN TOM PETTY & THE HE(H) RE.M.(L) ROBIN HODO: PFINCE SOMPION: LIST (L) OLUGIR LIST (L) ONSON(L) B SPECIA. JESUS JOHES		RLAND	* KEZE/Spokane (509) 448-8888 PD: GART ALLER APD:: OURT CARTER (*PR028) 1049 PD: 104 1049 PD: 104 1049 PD: 1049 1049 PD: 1049 1049 1049 PD: 1049 1049 PD: 1049 1049 1049 PD: 1049 1049 1049 1049 1049 1049 1049 1049	Heavy TOM PETT & THE HE(H) LIMITOR SENTIFIC 199 POREIGNER 38 SPECIAL ALLAM BROTHERS ROEIN HOLO FRINCE ROEIN HOLO FRINCE RIC OCLASS H. H. HO OKIS 44 HOLES BONHER RAITT OUDSSIFYCHE	QUERISANCHE HUT LAUIS A THE N BUULLTBOTS BONNIE RAITT MOODT RIJES EXTROPE TES Medium a TOMI CHILDS a HLCSING HT a NOD SITUAT A PLIES ON FIRE A FLIES ON FIRE A FLIES	Heary TOM RETUR & THE HE HODOR RULES LINTHO RETURN 199 LINTHOR RETWING SECOND HORE COMER HOME COMER HOME COMER LIGHT. & ROD STERART & VAN HALEN & DLESS CH FIRE & CHRIS WHITLEY & KINCOUNDENTLL
SCHWIE RALTT CRUS IN ROSES CROWDED HOUSE YES SIMPLE HINDS DRIVIN ROFEN LIVEND SCHWIED 199 JOE WALSH JOE WALSH HALEN A CRUSTEST DUMMIES	Heary VAN IALEN(L) ACR HEARY VAN IALEN(L) ACR HEARY VAN IALEN(L) ACR HEARY VAN IALEN(L) ACR HEARY VAN IALEN(L) HEARY (FORKS CINDERELLA ALICE COOPER	r KDKB/Phcenix (602) 897-9300	KUFO/Portland (503) 222-1011 YP/PRC: JEFF SALGO	LEMMY YEANITZ HOMMIE ANITT HOMMIE ANITT HOLLON SCHOOL OF FISH QUEDENKYCHE CUMS HY HOSSEJ WATEROJS EXTRONE JOE JACKSON JOE JACKSON LINKTO SKINITE 199 TRAJCALLY HLP ALJCE IN COALTS	NI OFE	OP REQUESTS AT VBCN, KSAQ, VAZU, KKDJ	SODRE LONG 30 SPECTAL R.E.H. ONS IN ROSES TATTO HONO ORIGINAL HITE VINITE JANES Hedium Light	Nediue Light a WARANT a L.A. GUNS KATS/Yakima	171 Current Repor 151 Current Playlis	
Light #MOOT BUES a CRUSS WHITLEY a BODEANS a BILLT FALCON a SILENCENS	DERVIN W CRVIN GREAT WHITE SLAUCHTER BILL & TED'S BOCUS BILLY SQUEER WHITE LION SKID ROW LION A LINTRO SKYNYRD 199	PD: JOHN MACRAE Hary JOE MALSH(L) VES(L) ERIC JOHNSON RLACK CROWES TOH FETT & THE HE(L) Hadium A DORE EMBYTHERS RLC OKSEK	HO: HCOHELLE DODO (FROZE) Heavy BLOC CROKES P.E.M. SCOPFORS BLLT SOUSE THOREAS HEALT SOUSE HOUSEN HEALT SOUSE HEALT HOUSEN HEALT BLAT BLAT BLAT HEALT	ALDO NOVA Light a PETE SAMDONS a DOOBLE BROTHERS	A RECORDS'	1 VAN HALEN	KLPX/Tuscon (602) 622-6711 PD: LAREY SHIDER OK/MD: LAREY MILES Harry ALLANN BROTHERS	(S09) 457-8115 PD: DARREN JOINSON APD: DARE NELSON Heavy TOM PETTY & THE HE(M) VAN HALDE(M) NONS HOOD: LAW BLACK CROMES SCOPP TONS	Called In Frozen P KCOR/Santa Barbu KFMZ/Columbia, N KNCN/Corpus Chr KOME/San Jose KTYD/Santa Barba KUF0/Portland	ara IO Isti
KSQYRapid City (605) 348-9877 PD: JACK DANELS Heavy TATTOO RODED BLACK CROMES F.E.M. VAN HALEX(M) LYNTRO SCHAPTO 199(L)	KBCO/Denver (303) 444-5600 PD: DOUG OLIFTON ND: CINCER HAVLAT	BACKORAFT R.E.M. MERCIANTS OF VENUS LYAYON SKYNYTD 199(L) 38 SPECTAL LLapt & CHRIS MHITLEY # DILLY FALCON	LAN LYNYND SKYNYRO 199 ALDO MOVA TOR PETT 6 THE HE OUEDASRYCHE DA'TOL GE ROTH VAN HALDH'L) Light	KISW/Seettle (206) 285-7625 PD: STOKE COUNC ME: KIKE JONG MICRE IN CRAINS MICRE IN CRAINS TOW PETT & THE HE OURDISHINGS DRIVIN IN CATIN	Medium Light a ROBIN HOOD: PRINCE KKDJ/Fresno (209) 226-5991	YES(H) SKID KOM Hedium a SIMPLE NINDS Light A (NTLAW RIADOD a ERIC GALES BAND	38 SPECIAL RIC OCASEK YES JOB JARSON HOBIN HOOL: PRINCE CUINS IN' ROSES POBLICADE IN POBLICADE IN POBLICADE IN POBLICADE IN POBLICADE IN LIGHT LIGHT LIGHT BULES	Hedium Light KCOR/Santa Barbara (805) 964-7670 PD: RICK WILLIAMS (PROZN)	KXFX/Santa Rosa WEZX/Scranton WIYY/Battimore WKIT/Bangor WKQZ/Seginaw WLUP/Chicego WMFX/Columbia, S WPX//Hyannis	sc
QUEBASHYCHE TOM PETTA THE HE(H)( POBEIGNER(L) 33 SPECIAL(L) EXTROPE BOHNE BALTT(L) BOHNE BALTT(L) COMSN * ROSES ROBIN HOOD: PRINCE ALJAM BOTMERS(L) RIC OCASEM ALJCE DOOPER	Heavy BONNE RAITT TOM PETTIA THE HE JOE JACKSON CROMPED HOUSE HARC CRIME TOM FERSION TOTAL CHILDS JOE MLSH DOCELE ROTHERS BACKDRAFT SIMPLE HINDS CHILS REA	KGON/Portland (503) 223-1441 PD: DICK SHEETZ MC: 306 ANCHETA Heavy PORFLOND DIKS N° ROSES LUYTRO SYNCHO 199	KRXQ/Sacramento (916) 334-7777 PD: LUDY NeWTT MD: PARELA ROBERTS NewY ROBTH NOOD: PRINCE ALTCE IN GAINS DRIVIN COTLA	LITTNG COLLOUR CUMS N° RESES MOGILAN TRAJICALLY HIP JOE MALSH SCORFICKS JAME'S ADJICTION LNM TODS ADJICTION HARC COMMS TUBONE HARC COMM FLISHOME LINYIG SCONFAD 199	PD: WILLORGE MD: MARLAN WINSLOW Heavy R.E.M. VAN MALEN TOM FETT & THE HE FOREIGNER ALLANA BROTHERS TATTOR FORES TATTOR FORES TATTOR FORES TATTOR FORES TATTOR FORES	KCAL/Riverside (714) 793-3554 PD: RICK SHAN NO: M.J. MATTHES TOM-PETTY 4. THE HE TOM-PETTY 4. THE HE CAN RALIGHTLI (2005) NOT 199 (2015) NOT NOT 199 (2	a LTAA GURS a STRESS a BILL & TED'S BOOUS	Heavy TOM PETTY & THE NF R.C.M. BOWNEE RAITT LACKORAT MODOL RULES ALLOB BROTHERS NOBIN HOLD: PRINCE HOLD: DELTACE HOLD: DELTACE	WVRK/Columbus WZ2Q/Terre Haute Did Not Report, Pit KBER/Salt Lake Ci KEZE/Spokane WFBQ/Indianapolis WNCD/Youngstow	ty s
Hedium Light a BILL & TED'S BOOUS(L) a FIRBAOUSE a MR. BIC a TYRETO a FOINT BREAK	BODEANS THEEAN & LOUISE Heddum ILCIAND THOMPSON JESUS JOINES BLECTIONIC BLECTIONIC BLECTIONIC BLECTIONIC BLECTIONIC BLAYS ANARCLING LOUIS SIGAR MERICANTS OF VENUS	TON PETTY & THE RE(L) LAW(M) 38 SPECIAL MODULE (COMES) BLACK CROMES DOORLE BROTHERS A STUART HAMH JOE JACKSON ERIC JORSSON RIC OCASSE QUEDISTRCHE	POREICHER GUNS NY ROSES LAM TORFETTY & THE HE(L) GUERSKROHE R.E.H.(F) SCHOOL OF FISH THHORE VAN MALEN(H)(L) TE GUERSKROHE ALLMAN BOTHERS HATCH FOLGE	R.E.H. SKID ROM RIC OCASSO EXTRUGY MERCHANTS OF VENUS Light	BONDIA MALE Hodiu BOCER Hodulinn JOE WALSH a CROMPED HOUSE a MR. BLG a YES a FLIES ON FIRE	Medium DRTYIN OFFIN Light ECTIPAE a ECTIPAE A EALTT a L.A. COUSS a MARC COUN	KWHL/Anchorage (907) 344-9622 PD: RADIO PHILL HO: KIMI STEVENS Heavy BILLY SQUIER QUEENSWITCH: ALDAN BROTHERS N.E.M.	KTYD/Santa Barbara (805) 967-4511 PD: DOUG INGOLD MD: BRICE KENDALL (PROZEN) HENDY JESUS JONES TOM PETTY & THE HE BLACK (PROMES)	Called In Frozen P Consecutive Week Week's Data (2): KLAQ/El Paso WAOR/South Benc WSHE/Miami is no reporter. A recent	, Not Used in This
KSEZ/Sloux City (712) 258-6740 PD: GLBN MILLER MB: TIN HANRISON HEAVY REM HETY LOWIS & THE N TOM PETTY A THE HE(N) 36 SPECIAL BONNEE RAITT	ALLMAN BROTHERS TES SUBBUDES HOREE FLIES HORE FLIES HORE FLIES HOREG TEIPP DANY GATCH POR OUR CHILDREN ZIGOY MARLEY & THE JOINI HITCHELL HICHAEL MODERPOTT	R.E.M. DAVID LEE ROTH SCORPIONS VAN HALEN JOR WALSH TES Light a ERIC GALES BAND	BULLETED'S ALLCE COOPER EXTREDE JOE JACKSCH UMRTARD L.A. GUNS HAEY LEATS A THE N NETELAND REC COASEK STAN REDAMY SLAPLE MINOS SKID ROM	<b>P2</b> KZRR/Albuquerque (505) 765-5400	KRZR/Fresno (209) 252-8994 PDI E. CURTIS JOHNSON MD: SOUTT STRVENS Heavy	KZAP/Secramento (916) 925-3700 PD: SOUT JAMESON APD: JON RUSSELL Heavy ALAMN PROTNERS	TATTOO RODED DOOBLE BROTHENS VAN HALEN LYYTEN SKINTED 199 DRIVIN N CRIIN TOW RETTY & THE HE 36 SPECIAL	SIMPLE POINDS(M) MARC CORN(M) BONNIE RAITT R.E.M. Nedium Light	between the statio and actual airplay.	erious discrepancies n's reported playlist
GUESEASSTCHE VAN HALLEN GUNS NY ROSES Heddum Light a MARC COMM a L.A. GUNS a BILL & TED'S BOOUS	STAN RICHART SIREN O'COMMOR PITER MELLS RIC OCASER CHASH TEST UNMELES BIG ADIO DTANTIE BIG ADIO DTANTIE BIG ADIO DTANTIE BIG ADIO DTANTIE BIG ADIO DTANTIE BIG ADIA BIG ADIA BIG ADIA BIG ADIA BIG ADIA BIG ADIA BIG ADIA BIG ADIA BIG ADIA B	KSJO/San Jose (408) 453-5400 PD: DANA JANO Heary 8 SPECIAL BLAC COMES	ILLI SQUIER STINESS WARRANT HITE TRSH OKRIS WITLEY 30 SPECIAL HIGH A HODOOC OKRIS A KIX B SCREAMING JETS	PD: FRAME JAXON PD: HUBBY DEAN Heavy JESUS JONES TOM FRITY & THE HE(M) ALLAW BORTHERS 38 SPECIAL LINTRO SKINYED 199 BONNIE RAITT VAR HULD(M) COEDSISTICHE MEDIAN	TOM PETTY & THE HE ROBIN MODE: PRINCE 38 SPECIAL OUNS N° ROSES R.E.M. PORLIGHER VAN RULEN(H) VAN RULEN(H) 199 Medical Content Light L.G.MCS L.S.HOOL OF FISH 8 L.A. OUNS	HELICIC CROMES LIVING SCHYTE 0 99 TOM PETTY & THE HE R.E.H. SCORFICHS VAN HALEN A JOE VALEN A TES Medium	rotation that ple, if tracks	any of their albu	ed once per playli m's tracks is rep album are reporte ppear in heavy.	orted. For exam-
WYMG/Springfield (217) 548-9000 PH: CRUG STEVENS MD: KEEF PULCHAM MERY 36 SPECIAL HERY LODIS A THE N HERY LODIS A THE N DE WALSH	KRFX/Denver (303) 893-3699 OH: JAX KVMS PD: HARK HOLUNK Herry	POREIGNER LINNID SKYNYND 199 TOM PETT & THE HE LINNID SKYNYND INFERS GUESSYNCHE R.E.M. VAN HALE BULLETBOYDER	KBER/Sait Lake City (801) 322-3311 APD/00: CORT UMAPER (FROZE) MITO DOPER BATCH FOODER BATCH FOODE	a YES Light a KIX a HODROG GUPUS a TOMPLE OF THE DOC a LENNY KRAVITZ	a KIX a TYNETTO KOMP/Las Vegas (702) 876-1460 PD: RICHARD REED ND: RICHARD REED ND: RICHARD REED	KGMG/San Diego (619) 560-5464 PD: CREC STEVENS MB: CINGE MANELL Meany CUNS N' ROSES SKID ROM	adds to the	rotation this w	ation is condense eek. For P-2 ar d in the same m	nd P-3 stations,
VES MALEN Hedium Light	Heavy ELCK CROMES(L) SCOMPTONS JOB HALSH(L) 38 SPECTAL(L) Heidland CANACIAN COMPTENT & THE HE BOWNER BOWTERS(L) JOB JACKSON LINYIG BOWTERS(L) HIDT LAN'S & THE N( HIDT LAN'S & THE N(	CHESNEY HANKES JOE JACKON JUNKTARD LUNKTARD HER LUNIS A THE N REC CLASSE SHOTING STAR SKID ROM JOE WALSH TEE LUNK E LUNK A RINDOFTHENILL A KIX	CARES Nº ROSES KIBOCONE KIX LA. CURS CONSIGNE CONSIGNE STATUTE STATUTE BLLA TEN'S BOGUS THANGEN TUPF VAR RALEN	KJOT/Boise (208) 344-3511 PD: JURT CALDMELL POREJORCE 38 SPECIAL BLACKOWT NOOT BLUES HOR JACKSON TES	Heavy Heavy 38 SPECIAL FORECOME LVMYRD SKYNRD 199 TOM PETTY A THE HE VAN NALDH(H) NORIH MODO: PRINCE ALICE IN CHAINS MODIAN PEST 2 Light a L.A. GUNS	QUEBUSHTOHE ALCE COOPER L.A. GUNS MELLA BELCOMES BAND(L) a TOW PETT & THE HE a SCREAMING JETS	(M); (L	lbum or track is	s newly reported. ks from that alb	um are in those
(616) 947-0003 PD: DAVE FORTNEY HD: DARREL DE LOTT Heavy VAN HALEN(H) LINTRO SKINTRO 199 TON PETTAL BLACK CROMES MODIUM BLACK CROMES MODIUM S JUPLE RUNDS	Light a BILL FALCON a TYKETTO r KQLZ/Los Angeles	A NOVERLAND a SCHOOL OF FISH KLOS/Los Angeles (213) 840-4836	Marran Medium Light KROR/San Francisco	LYNYSD SXYNYRD 199 TOP FETY & THE HE & VAN HALEN QUEENSYRCHE BORNIE RAITT ALLAN BROTHERS Hedium Destriction Destriction Destriction Destriction Logith Light MEYERLAND	KDJK/Modesto (209) 869-2594 PD: BEAVER BROM	KPOV/Honolulu (808) 524-7100 PD: BILL MINE Heary VAN RALED(L) LITTED SERVICED 199 TON PETTI & THE HE(L) PETTI & THE HE(L) PETTI (PATHES	received, and base. Station	l last week's ro s which fail to r	ed that a current otations are inclu report for two co o this week's cha	ided in the data nsecutive weeks
Light a MARC COM a ERIC GALES BAND a L.A. GUNS KFMZ/Columbia	(213) 856-4600 PD: CAREY CURELOP APD: CITHILA JOHNSON HENRY VAN HALEN CONEDISTICHE(H) TOM PERTY & THE HE(H) POREIGNER(H) CONES IN ROSES SKID ROM(H) HEGLES	PD: KEN ANTHONY Heary R.E.M. VAN HALDN LINTED SKINTED 199 TOM PETTY & THE HE(M) PORILOREPED TO 100000000 ROBIN HODD: PENNER GUNS Nº ROSES RIC OCASER	(415) 765-4097 PD: CHRIS MULER HE: LORNAME HERE HENTY NAME: COMES UTBE COMES UTBE COMES UTBE D	KILO/Colorado Springe (719) 634-4896 STA NRI: RICH HAK	ND:         RANDY         MARMAZ           Heavy         TOM         PETTY         A         THE         HE(L)           UNTRD         SKINTRD         199         R.E.H.         RUNKING         199         RUNKING         100         PORSIGNES         100	HEAX CROKES ALIAN HOTHERS McGlam State a Light a LICE COOPER a ERIC GALES BAND	Arbitron's M Parallel Parallel	SA population fi One: 1,000,000 Two: 200,000 -	+. 1,000,000.	ize, according to
(314) 874-3000 PD: CARLS RELLOGG APD/ND: TODO MYERS (FROZEN) Heary BONNIE RAITT EXTROME SCORPIONS JESUS JONF?	ALICE COOPER RIC OCASAR 3 SPECIAL ALICE IN CHAINS JUNETARD ANDIRED SALINT BULLEPOITS YES	RL OLASER SCHOL OF FISH Heddun JURTACHE SUPER MINDS TES ALICE IN CHAINS ALICE TO CHAINS ALICE COOPER HOODY BLUES	R 12.17.1715 SCOPT DATA VAN HALDA(H) TESC(H) NedLUM POBLN ADDI: PRINCE ALLMAN BROTHERS CREMED HAUSE JOE JACKSON LINHTRD SKINYRD 199	LIAN THAT I TAKE THAN THE CRAIT REPORT TOM PETT & THE HE(L) LITHED SETHT & THE HE(L) LITHED SETHTED 199(L) VAN HALLON BONGLE RAITT TES JOE WALSH	SKID HON RLC OCASSK ROBIN HOOD: PRINCE MADLUB HURL LENIS & THE N a DODELE PROTHERS Light a SCHOOL OF FISH a ERIC GALES BAND	KNAC/Los Angeles (213) 437-0366 PD: GREGG STEELE MD: BRYAM SCHOCK Heavy BULLETEDYS	Parallels Stations	s Three: under 2 at a significan		-

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## CHR P1 PLAYLISTS



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## CHR P1 PLAYLISTS

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# CHR P1 PLAYLISTS

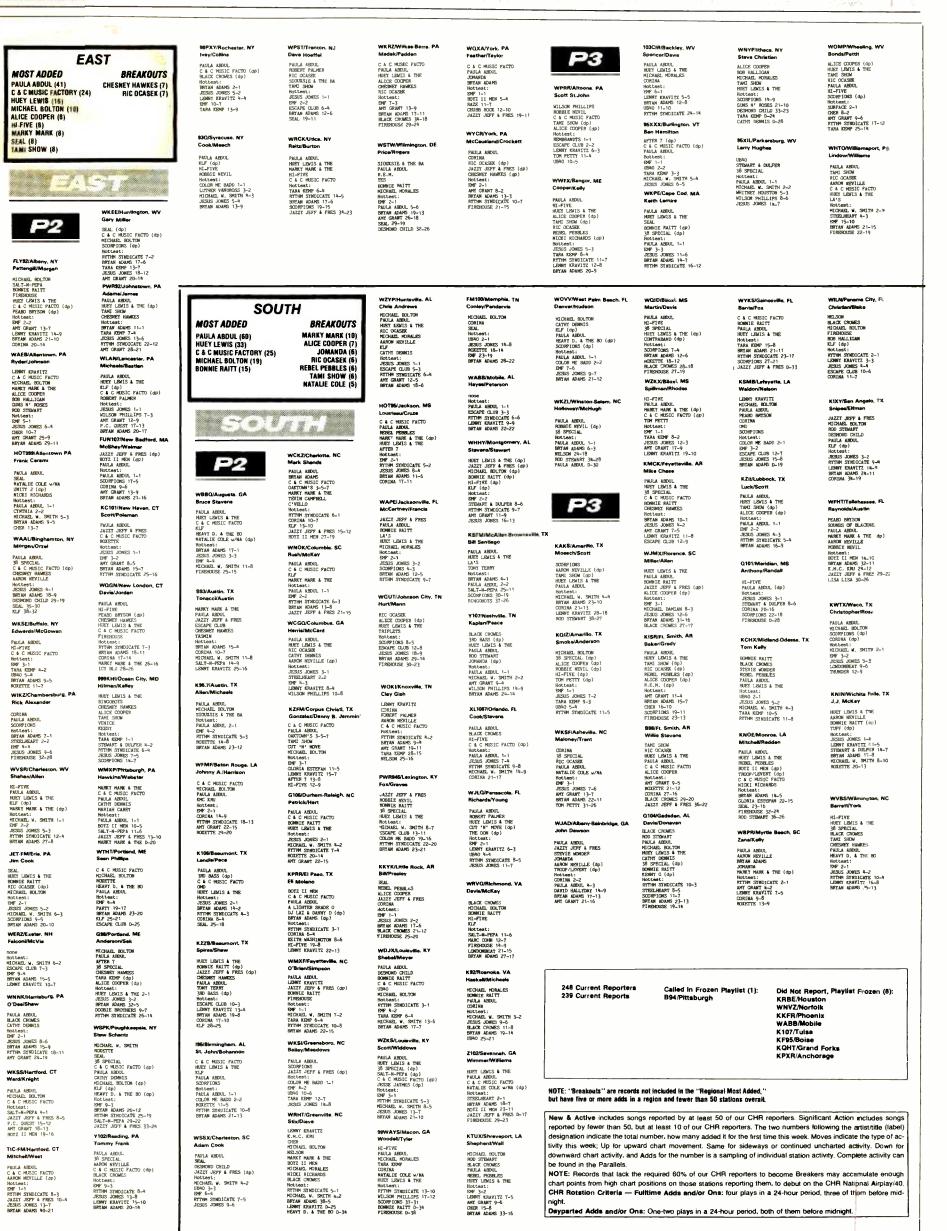


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# **CHR ADDS & HOTS**

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# **CHR ADDS & HOTS**

	1	KZ93/Peorie, IL Wheeler/Stern	02	KLYV/ <mark>Dubuque, IA</mark> Devis/Collins	299 Oklahoma City. OK Bailey/Flask		-	KCAQ/Oxnerd-Venture, CA Rhodes/Sage	KRQ/Tucson, AZ Peake/Davis	KMOK/Lewiston, ID Havens Chase
MIDWES MOST ADDED		PAULA ABDUL HJEY LEWIS & THE C & C MUSIC FACTO (dp)	Po	GLORIA ESTEFAN 38 SPECIAL HUEY LENIS & THE	MICHAEL BOLTON HUEY LEWIS & THE RIC OCASEX	WES MOST ADDED	ST BREAKOUTS	PAULA ABDOL C & C MUSIC FACTO BOY2 II "EN	BOYE II MEM POT STEWART PANLA ABENI	HOEY LEADS & THE Raila Abe di Read, persies Nathe Dennes (1)
PAULA ABOUL (35) CHE	SNEY HAWKES (6)	Hotlest: PAULA ABDUL 1-1 EMF 3-2 BRYAN ADAMS 14-4		TAME SHOW Hotlest: BRYAN AFAMS 22-9 AMY GRANT 20-10	CHESNEY HAWKES Hottest: BRYAN ADAMS 16+8 CHER 15-9	PAULA ABDUL (42) HUEY LEWIS (20)	NO BREAKOUTS	POD STEWART OAKTOWN'S 3-5-7 'dp) MARKY MARK & THE (dp) Hottest:	HOLLEST: PAULA ABOUL 141 SAUTHMAREEA 240	IATHY DENNES (15) IAMI 5-04 (2) INESNEY HAAKES HELLESLI
C & C MUSIC FACTORY (25) ROD STEWART (8)		JESUS JONES 9-5 ESCAPE CLUB 8-6	WBXX/Battle Creek, MI Jos Dawson	RYTHM SYNDICATE 21-11 JESUS JONES D-25 CORINA 37-25	BLACK CROMES 23-17 FIREHOUSE 22-18 EYES 25-19	C & C MUSIC FACTORY (17) TAMI SHOW (8)		BRYAN ADAMS 28-8 LENNY KRAVITZ 15-9 CORINA 14-11	ATRIC CLASS AFECK 6-5 SPYRM ADAMS 30-21	COLOR WE BACK 3-1 ENG 448 NAME POBERTO 4-
MICHAEL BOLTON (7)		WZOK/Rockford, IL Tom Gjerdrum PAULA AEDUL	PAULA ABDUL C & C MUSIC FACTO	KZIO/Duluth, MN		ALICE COOPER (6) KLF (6)	1	JAZZY JEFF & FRES 25-19 KLF 0-33		BEDARE DUTE PHY BRYAN ALANS 1248
		SCORPIONS (dp) ROBBIE NEVIL Hotlest:	BLACK CROWES (Jp) Hotlest: JAZZY JEFF & FRES 16-10 BOYZ 11 MEN 17-14	Michaels/Tommy B MICHAEL BOLTON HUEY LEWIS & THE	99KG/Salina, KS Kays/Jeffries	MARKY MARK (6)		KXYQ/Portland, OR Ryan Naganuma	82	KTMT Medford, OR
		EMF 6-4 STEELHEART 7-5 LENNY KRAVITZ 10-7 JESUS JONES 13-10	RYTHM SYNDICATE 21-16 KLF 30-25 CORINA 33-29	FIREHOUSE SEAL Hottest: EMF 1-1	HUEY LEWIS & THE PAULA ABOUL CHESNEY HAWKES			PAULA ABOUL HUEY LEWIS > THE Hottest:	- re	Tressel Stewart
	05:Filint, MI	ERYAN ADAMS 24-16 WIOG Saginaw, MI		STEELHEART 5-2 AMY GRANT 19-10 BRYAN ADAMS 23-14	C & C MUSIC FACTO (dp) TAMI SHOW (dp) Houtest: BRYAN ADAMS 25-12			AMY GRANT 2-2 WELSON PHILLIPS 3-7 BRYAN ADAMS 15-4		HIEV LEALS & THE TAKE SHOW
P2 St, M	Michaels/Cooper	Rick Belcher	KYYY Bismarck, ND Beck/Kelly	ROXETTE 28-18	DESMOND CHILD 24-16 NELSON 23-17 TRIXTER 28-20		895 Fresno, CA Don Parker	CHEP 9-6 NOXETTE9	KGOT/Anchorage AK Mark Murphy	AUDE COMPER DE
MARKY ROD S	A ABUUL Y MARK & THE STEWART PECIAL	TRIXTER GUNS N' ROSES 38 SFECIAL RYTHM SYNDICATE (dp)	CORINA TOM PETTY CHESNEY MANKES	Jack Lundy BLACK CROWES	JAZZY JEFF & FRES D-29	PZ-	PAULA ABDUL TEVIN IAMPBELL OAKTOWN'S 3-5-7 (10)	KWNZ/Reno, NV Kelusa/Carter	FAULA ABDUL 0 \$ 0 MUSIC FACTO or	RYTIAN SYNCIOLOGI NAHE ANY JEANT NEHT BRYAN ADAMS 25415 FOREHOUSE 32421
Clark/Nicholas TROOP Hotte ALIAS P.C.	P/LEVERT est: QUEST 7-3	Hottest SCORPIONS 2-1 STEELHEART 7-2	HUEY LEWIS & THE RESEL PEBBLES Hottest: SCORPIONS 10-5	MICHAEL BOLTON HUEY LEWIS & THE ROBBLE NEVIL LA'S	KG95/Sloux City, IA Anderson/Kollins	KKSS/Alburguergue, NM Jaynes/Mad Max	RODNEY O \$ JOE CO dp) Houtest: TARA KEMP 2-1	PAULA ABDUL dp) HUEY LEWIS & THE dp Hottest:	BOY2 11 MEN 17 EYES APTER T TAME SHOW	71-10031 (2-2)
BLACK CROWES (dp) BRYAN SEAL (dp) LCY B	LHEART 10-4 N ADAMS 16-6 SLU '4-9 Y D. & THE BO 20-12	JESUS JONES 3-3 THUNDER 4-4 MICHAEL W. SMITH 8-6	ESCAPE CLUB 9-6 AMY GRANT 15-7 JESUS JONES 20-14	Hotlest. MICHAEL W. SMITH 5-4 REMBRANDIS 10-5	MARKY MARK & THE (dp) ALICE COOPER (dp) BOB HALLIGAN	HI-FIVE HEAVY THE BO PAULA ABOUL	HL-FIVE 9-4 RYTHM SYNDICATE 10-5 JAZZY JEFF & FRES 23-11 KEITH SWEAT 16-13	EMF 3- SCORPIONS 3-3 BRYAN ADAMS 3-10 JAZZY JEFF 1 FRES 33-28	Hottest: SCORPIONS 11-6 RYTHM SYNDIGATE:14-7	ZFUN Moscow, ID Cummings/Helter
Hottest: JESUS JONES 11-8 BRYAN ADAMS 18-9	EE/Ft Wayne, IN	KKHT/Springfield, MD Alexander/Thiessen	BRYAN ADAMS 29-21	WILSON PHILLIPS 13-8 ROXETTE 17-12 SCORPIONS 21-14	STEVIE WONDER Hotlest: STEMART & DULFER 5-3	MARKY MARK & THE TROOP/LEVERT Hottest:	PWR102/Fresno, CA	SALT-N-PEPA D-30	BRYAN ADAMS 23-13 FIREHOUSE 29-24 SEAL 32-27	BAITLE ASITT HTTER LEADS & THE AARON NEVITLE IS DATEM DENNIS IS
ENF 19-13 AMY GRANT 20-14 SOORP PAULA		HUEY LEWIS & THE (dp) ALLICE COOPER (dp) CHESNEY HAWKES	WBNQ/Bloomington, IL Scatt/Weis	XL93FMIGrand Forks, ND McKirdy/Acker	AMY GRANT 11-6 NELSON 21-17 BRYAN ADAMS 22-18 FIREHOUSE 25-20	EMF 2-2 ANOTHER BAD CREAT 3-3 PYTHM SYNDICATE 5-4 LENNY KRAVITZ 11-7	PAULA ABDUL C & C MUSIC FACTO PEARD BRYSON	KWOD Secremento, CA Smasher/Kosper	KPXR Anchorage, AK Jason Palmer	Solid Sections Contrest: 737 1-1
WRQK/Canton, OH CATHY Hughes/Vincent 0 & C Hotte	Y DENNIS C MUSIC FACTO est:	Hottest. LENNY KRAVITZ 13-10 BRYAN ADAMS 17-16 BONNIE RAITT 31-30	ROD STEWART STEELHFART	GUNS N' ROSES CATHY DENNIS GLORIA ESTEFAN	TIMBOOL LJ-LU	KKXX/Bakersfield, CA	DAKTOWN'S 3-5=" JOMANDA Hottest:	JESUS JONES SIGNIXSIE & THE BA RAINBOW DIRLS PIC OCASEK	Hotest PAULA ABOUL 1+1	SCONFICMS
LA'S (dp) BYTHM Hottest: MICHAE	SJONES 6-3 M SYNCICATE 12-6 AEL W. SMITH 14-10	SEAL 36-35 MECHAEL BOLTON 40-37	Hottest: MARC COHN 1-1 JESUS JONES 2+2 LENNY KRAVITZ 12-8	JAZZY JEFF & FRES HUEY LEWIS & THE PAULA ABDUL EYES	KPAT/Sioux Falls. SD MaGuire/Collins	Wall/Wild Bill STERED M.C.'S (dp)	TARA KEMP 2-1 AFTEP 7 3-2 BOYZ 11 MEN 7-3 LENNY KRAVITZ 25-17	MERCHANTS OF VENU Holtest: JESUS JONES 2-1	PAULA ABDUL 1+1 TARA KEMP 5-5 ETEELHEART 12-12 ANOTHER BAD CREAT 13+13	SLY96 San Luis Obispo, CA
FIREHOUSE 16-9	N ADAMS 22-18	KHTK/St. Louis, MO Bridgman/Klutch	ESCAPE CLUB 13-9 BRYAN ADAMS 26-18	Hottest: MICHAEL W. SMITH 4-2 EMF 10-3	MICHAEL BOLTON UB40 CORINA SSAL	C & C MUSIC FACTO (dp) AMY GRANT 'sp) PAULA ABDUL LISA LISA (dp)	JAZZY JEFF & FRES 27-23	UBHO 4-3 ESCAPE CLUB 8-5 LENNY KRAVITZ 9-7 LA'S 13-12	BPYAN ADAMS 20-20	Harte Clark
ALICE COOPER D-24 Brian	LEWIS & THE	LENNY KRAVITZ CHESNEY HAWKES C & C MUSIC FACTO (dp)	W8W8/Bloamington, IN	ROKETTE 12-6 BRYAN ADAMS 29-7 JESUS JONES 16-9	MICHAEL MORALES Hottest: PAULA ABDUL 1-1	Hottest: COLOR ME BADD 1-1 AFTERSHOCK 9-8	Jamie Hyatt P.C. QUEST (dp) PEABC BRYSON (dp)	KDON/Salinas Monterey, CA	297/Bitlings, MT Sullivan/St. John	PAULA ABOUL MIEM LEADS N DHE BOWNEE PAULT FIREAULEE
Gregg Cassidy Hotte: COLOR	R 7	LISA LISA Hottest: PAULA ABOUL 1-1 SALT-N-PEPA 4-2	Jim Cerone PAULA ABDUL	KQHT/Grand Forks, ND Murphy/Williams.	CHER 6-5 JESUS JONES 10-6 BRYAN ADAMS 13-9 SCORPIONS 19-14	BOYZ (1 MEN 10-10 SALT-N-PEPA 29-14 A LIGHTER SHADE O D-27	RICK & RICH (dp) PAULA ABDUL (dp) JASMINE GUY (dp)	Newman/Holloway	FAULA ABOUL TOM PETTY HUEY LEWIS & THE	CAZZY GEFF & PPES 10 Hottest: ESCAPE TUJE BHY ANY DEANC SHE
NELSON EMP 1 AMY GRANT BRYAN HI-FIVE CORUN.		EXTREME 3-3 EMF 5-4 BRYAN ADAMS 23-12	C & C MUSIC FACTO DESMOND CHILD MUEY LEWIS & THE Hottest:	None Hottest: EMF 1-1		KF95 Boise, ID Stone Arthur	C & C MUSIC FACTO (dp) KLF (dp) Hotlest: RALPH TRESVANT 3-2	PAULA ABDUL JASHINE JUY CATHY DENNIS Hottest:	DLORIA ESTEFAN dp TUNS N' ROSES dp' Hottest: TMF Aud	ERYAN ACAMS 12 LENTY KRAVITZ 11-11 INT 15-12
CORINA 14-9 CONIC	X/Green Bay, WI	WRQN/Toledo, OH Benson/Riley	EMF 1-1 JESUS JONES 5-2 TARA KEMP 9-5	COLOR TE BADD 2-2 SCORPIONS 9-9 AMY GRANT 12-12	WDBR/Springfield, IL Moore/Lacey	NONE Houlest: MICHAEL W. SMITH 1-1	AFTERSHOCK 6-3 BRANDON "-4 RITHM SYNDICATE 10-5 BOYZ II MEN 12-7	SALT-N-PEPA 3-1 RYTH SYNDICATE 20-15 WORLD JLASS WRECK 23-18 BOYZ II MEN 26-20	ENG 544 ESCAPE JUB 545 AMY DRANT 1641 BYTHM SYNDICATE 17412	
HRTAN ADAMS 21-12 JAZZY JEFF & FRES 18-15 STEMAL	HOUSE	PAULA ABDUL C & C MUSIC FACTO (dp) ROD STEWART (dp)	AMY GRANT 17-9 RYTHM SYNDICATE 16-70	BRYAN ADAMS 15-15	PAULA ABDUL SEAL ROBBLE NEVIL HUEY LEMIS & THE	EMF 3-3 AMY GRANI 16-16 RYTHM SYNDICATE 19-19	KQMQ/Honolulu, HI	LENNY KPAVITZ 28-25	KBOZ Bozemen, MT	KZOZ San Luis Obispo, CA Jackson/Andrews
Clerk/Sherman HUEY STOUTS	RT PALMER LEWIS & THE KSIE & THE BA (dp)	MICHAEL MORALES (dp) ALICE COOPER (dp) HUEY LEWIS & THE	WCIL:Carbondale, IL Tony Waitekus	Bill Klaproth FIREHOUSE (dp) 38 SPECIAL	TUFF (dp) BONNIE RAITT (dp) C & C MUSIC FACTO (dp)	KATM Colorado Springs, CO	Akane/Hart	Q99.5/Salt Lake City, UT Sumpter/Timmons	Visscher/Kruzer	NELSON HI-FIVE RLF 1p: JAZIY JEFF 5 FEES 1p
HOBBLE NEVIL SCORP 3RD BASS (dp) JOE W	est: R ME BADD 1-1 FIONS 5-4 WALSH 10-5 K CROWES 11-6	Hottest: MICHAEL W. SMITH 2-1 EMF 4-3 BRYAN ADAMS 17-4	PAULA ABDUL HUEY LEWIS & THE	MICHAEL BOLTON BONNIE RAITT Hottest:	DESMOND CHILD (dp) Hottesu: EMF 2-1 MICHAEL W. SMITH 4-2	Jannifer Bell R.E.M.	ROD STEWART (dp) KLF (dp) YASMIN (dp) Hottest:	PAULA ABDUL FIREHOUSE Hotlest:	PAULA ABOUL 38 SPECIAL LA'S Hotlest:	HURY JEANS & THE T & C MUSCI FACTO () FATLA ABOUL HOLLESL:
EMF 21 BRYAN UB40 7-2 TARA KEMP 9-5	C/Lansing MI	RYTHM SYNDICATE 14-13 FIREHOUSE 19-18	CORINA TOM PETTY STEVIE WONDER Hottest:	JESUS JONES 3-1 MICHAEL W. SMITH 2-2 EMF 4-3 BLACK CROMES 20-14	BRYAN ADAMS 25-10 JESUS JONES 14-11 RYTHM SYNDICATE 20-13	RIC CCASEX Hottest: THUNDER 3-2	BRANDON 1-1 MICHEL'LE 2-2 LUTHER VANDROSS 4-3	EMF 1-1 RYTHM SYNDICATE 9-3 ESCAPE CLUB 5-4 ROXETTE 14-10	ENE 2-1 ESCAPE LUB 3-2 BRYAN ADAMS 22-5	JESUS JONES 1-1 LENNY KPAVITZ 9-6 STEWART & DULTER 15-5
JAZZY JEFF & FRES 14-11 Robin PAULA	ABDUL	K107/Tulsa, OK Rick Upton	BRTAN ADAMS 1-1 STEELHEART 3-2 MICHAEL W. SMITH 3-5 CHER 14-9	BRYAN ADAMS 25-18	WPFR/Terre Haute, IN	TOM PETTY 5-4 BRYAN ADAMS 10-5 FIREHOUSE 16-11 ALICE COOPER D-25	HI-FIVE 5-4 RYTH SYNDICATE 6-6	BRYAN ADAMS 25-17	JESUS JONES 16-1	BPYAN ACAMS 23-13 COF2NA 22-18
Austin/Ferguson ROD ST KLF	MUSIC FACTO	Hottest: MICHAEL W. SMITH 1-1	SURFACE 19-11	Anthony/Britain	Deve King	KIKX/Colorado Springs, (	KLUC/Les Vegas, NV Dean/Thomas	HOT949/Salt Lake City, UT Summers O'Brian	KTRSiCasper, WY Icsnogle <mark>Mic</mark> haels	Y97/Santa Barbara, CA Boneil/Bae
C & C MUSIC FACTO (dp) Hottes SLAUGHTER (dp) ESCAPE 545 3-	nst. ME CLUB 4-1	ENF 2-2 MARC COHN 3-3 RYTHM SYNDICATE 10-10 BRYAN ADAMS 22-22	KQCR/Cedar Repids, IA Thomas/Gerard	HUEY LEWIS & THE (dp) TUFF (dp) Hottest: EMF 1-1	LISA LISA PAULA ABDUL HUEY LEWIS & THE KLF	PAULA ABDUL TANI SHOW (dp)	JASHINE GUY PAULA ABDUL HEAVY D. & THE BO	PAULA ABDUL MELSON C & C MUSIC FACTO TAME SHOW (dp)	KLF (dp) C & C MUSIC FACTO (dp) LISA LISA (dp) MICHAEL MORALES	TAMI SHOW IP) FIREHOUSE AFTER T
COLOR ME BADD 1-1 STEEL	HEART 5-3 JONES 7-4 9-6	KMYZ/Tulsa, OK Myers/Smith	BRYAN ADAMS CHER CORINA	JESUS JONES Z-2 UB40 15-9 BRYAN ADAMS 27-15	CHER CATHY DENNIS Hottest: BRYAN ADAMS 20-7	ALICE COOPER (dp) BONNIE RAITT (dp) NICKI RICHARDS (dp)	Hottest: RYTHM SYNDICATE 3-3 STEREO M.C.'S 4-4 JESUS JONES 10-6	ROBERT PALMER HUEY LEWIS & THE Hottest:	PAULA ABDUL HUEY LEWIS & THE Housest:	MIDRAEL SOUTON PAULA ABOUT ROUSTEART
BRYAN ADAMS 19-14 Z104/M WGTZ/Osyton, OH Hudso	Madison, Wi ion/Brookes	none Hottest: EXTREME 6-1	HOTLEST: PAULA ABDUL 1-1 LUTHER VANDROSS 2-2	FIREHOUSE 22-17	BLACK CROMES 28-18 ROBBIE NEVIL 30-20 NELSON 36-27	MICHAEL MORALES (dp) Hottest: EMF 1-1 JESUS JONES 7-2	DORINA 16-10 BRYAN ADAMS 28-21	SYTHM SYNDICATE 7-4 ROXETTE 9-6 BRYAN ADAMS 10-9 CORINA 22-17	ENF 5-1 STEELHEART 3-2 PYTHM SYNDICATE 10-4 POXETTE 23-17	CESIS CONES 1-3 TABA KEME 11-5 PYTEM SYNCLOATE 13-5
PAULA ABOUL 38 SPE		SCORPIONS 2-2 THUNDER H=4 FIREHOUSE 9-6	EMF 3-3 MICHAEL W. SMITH 4-4 JESUS JONES 11-5	Stacy/Kenyon HUEY LEWIS & THE PAULA ABDUL	TAMI SHOW D-35	TARA KEMP 3-3 MICHAEL W. SMITH 4-4 RYTHM SYNDICATE 11-5	KYRK/Las Vegas, NV Drew/O'Harrs	JAZZY JEFF & FRES 0-26	BRYAN ADAMS 29-22	POXETTE 12-1
MICHAEL W. SMITH 2-1 UB40 3 JESUS JONES 5-2 STEWAR EMP 4-3 JESUS	3~1 PT & DULFER 10-4 JONES 12-5	KANE ROBERTS 8-7	WLRW/Champaign, fL	TOM PETTY C & C MUSIC FACTO (dp) Rottest:	KFMW/Waterloo, IA Mark Hansen	KKMG Colorado Springs CO	C & C MUSIC FACTO MARKY MARK & THE KLF	290 San Diego, CA Thomas/Gnarley Charley	KFBQ Cheyenne, WY Scott Micheals	OK95/Tri-Cities, WA Peul Welker
BRYAN ADAMS 16-13 MARC C BRYAN	COHN 6-6 ADAMS 23-11	Robbins/Williams	McCann/Cox	EMF 3-1 MICHAEL V. SMITH 4-2 AMY GRANT 11-8 BRYAN ADAMS 17-12	HUEY LEWIS & THE RIC OCASEX Hottest:	Scooter B. Stevens PAULA ABDUL TROOP/LEVERT	MEAVY D. & THE BO PAULA AEDUL THE DON HUEY LEWIS & THE	C & C MUSIC FACTO JOMANDA LISA FISCHER	BLACK CPONES HUEY LEWIS & THE PAULA ABOUL ROBERT PALMER	PATLA ABOVE HUEY LEAIS & THE IE SPETTAL
Knight/Austin McCo	3/Oklahome City, OK ov/Kidd	PAULA ABDUL HJEY LEWIS & THE HI-FIVE PEADO BRYSON	ALICE COOPER (dp) Hottest: EMF 2-1 JESUS JONES 4-2	BLACK CROWES 23-18	SCORPIONS 10-6 ESCAPE CLUB 14-9 FIREHOUSE 19-14	CUT 'N' MOVE (dp) POBERT PALMER AARON NEVILLE Hottest:	Hottest: EME 2-1 RYTHM SYNDICATE 3-3	JASMINE GUY GUT 'N' MOVE Hotlest: COLOR ME BADD 1-1	TAMI SHOW KEITH WASHINGTON ALICE COOPER 'dp' Hotlest.	BONNIE RALIT Hotlest: EME 241 FYTAM SYNDICATE 1847
BLACK CROWES PAULA HEAVY D. & THE BO PEABO HUEY LEWIS & THE TOM PE	BRYSON ETTY (dp)	HOLLESL: ANY GRANT 17-8 CTENNY KRAVITZ 21-9	RYTHM SYNDICATE 6-5 BRYAN ADAMS 15-6 STEELMEART 10-8	Sonny Valentine C & C MUSIC FACTO (dp)	BRYAN ADAMS 28-17 DESMOND CHILD 25-18	ROLLESL: RYTHM SYNDICATE 1-1 ESCAPE CLUB 2-2 TARA KEMP 4-3 JESUS JONES 8-4	TARA KEMP 5-5 BRYAN ADAMS 23-10 JAZZY JEFF & FRES 30-19	CORINA 3-2 STERED M.C.'S 6-3 JAZZY JEFF & FRES 9-5 RYTHM SYNDICATE 18-14	ANY GRANT 11-7 ESTAPE TLUE 13-10 ROXETTE 18-13	5003210N3 1243 BRYAN 40445 23-14 A0100 32-21
JESUS JONES 21-16 FOXETT	-1 JEL W. SMITH 6-4 TE 10-7	BRYAN ADAMS 24-17 SALT-N-PEPA 29-24 SEAL D-32	Konner	Hotlest: ENF 2-2 ESCAPE CLUB 10-8 RYTHM SYNDICATE 15-9	WIFC/Wausau, WI	JESUS JONES 8-6 KEITH SWEAT 9-5	F <mark>M104 Modesto-Stockton, CA</mark> DeMaroney/Hoffman		SCORFIONS 26-17 BRYAN ADAMS 36-22	KEEM Yakims, WA
CHER 22-17 RUDE B COLOR ME BADD 23-18 BRYAN	BOYS 12-11 ADAMS 22-12	WHOT/Youngstown, OH Oick Thompson	KCMQ/Columbia, MO Henson/Colt	BRYAN ADAMS 21-15 STEELHEART 29-25	Duff Damos HUEY LEMIS & THE PAULA ABDUL	KSND/Eugena, OR Ruh/Stona	SOXETTE MICHAEL BOLTON	KZZU/Spokane, WA Hopkins/Matheson	KFTZ/Idaho Falls, ID Stevens/O'Brien	Greg Adams
Witherspoon/Marcer Edwar MICHAEL BOLTON	ards/Adams	PAULA ABDUL FIREHOUSE HUEY LEMIS & THE	PAULA ABDUL HUEY LEWIS & THE C & C MISIC FACTO (dp) LA'S	WSNX/Muskegon, MI Montana McGill	TARA KEMP R.E.M. ALICE COOPER	PAULA ABDUL C 4 C MUSIC FACTO HUEY LEWIS A THE BOWHER BAITS	MICHAEL MORALES BONNIE RAITT BYTHM SYNDICATE ALICE COOPER	HUEY LEWIS & THE KLF (dp) ALICE COOPEF (dp)	PAULA ABOUL HUEY LEWIS & THE THESNEY HAWKES	ANDY LEWIS & THE AARDY HEVILLE BOD HALLIDAN SP TAME SHOW SP TOM PETTY SP
CATHY DENNIS Hottes Hottest: EMF 2-	ABDUL LEWIS & THE st:	BONNIE RAIT: 38 SPECIAL Hollest: JESUS JONES 4-1	CRESNEY HAWKES AARON NEVILLE (dp) Hotlest: RYTHM SYNDICATE 12-7	ROD STEWART Rythm Syndicate Tom Petty Hotlest:	MICHAEL MORALES AIPKRAFT Hottest: MICHAEL W. SMITH 3-1	BONNIE RAITT CATHY DENNIS Hottest: ESCAPE CLUB 7-3	38 SPECIAL Hottest: COLOR ME BADD 2-1 CHER 9-2	Hortest: JESUS JONES 5-2 SSCAPE JUB 4-3	AAPON NEVILLE ALICE COOPEP (sp) Hotsest: MICHAEL A. SMITH 5-5	HOTLESSI HOTLESSI THE JAN FITTER SECTIONTE 13-12
ENF 2-1 JESUS . MICHAEL W. SMITH 5-3 LONDONS JESUS JONES 17-4 STEELHI	JONES 6-3 NEEAT 5-4 HEART 12-8	EMF 2-2 MICHAEL W. SMITH 6-4 TARA KEMP 10-6	BRYAN ADAMS 16-8 CORINA 23-18 DESMOND CHILD 28-22	PAULA ABOUL 1-1 WILSON PHILLIPS 9-3 SCORPIONS 13-4 BRYAN ADAMS 17-10	ESCAPE CLUB 7-3 EMF 4-4 STEWART & DULFER 11-?	RYTHM SYNDICATE 12-5 ROXETTE 17-9 BRYAN ADAMS 23-15 AMY GRANT 21-16	GIRL OVERBOARD 4-3 AMY GRANT 1 100 FIREHOUSE 19-8	SCORPTONS 10-4 BRYAN ADAMS 15-7 AMY 2PANT 23-14	BPYAN ADAMS 22-13 AMY SEANT 21-19 ROD STEWART 31-21 FIREHOUSE 35-30	FILM SILVERAL FIL
BRTAN ADAMS 28-12 AMY GRANT 21-15	ADAMS 21-12	RYTHY SYNDICATE 12-B	BONNIE RAITT D-33	FRED SCHNEIDER 23-18	BRYAN ADAMS 22-17	and an and a set of the			· ANECOURT 31-2-	

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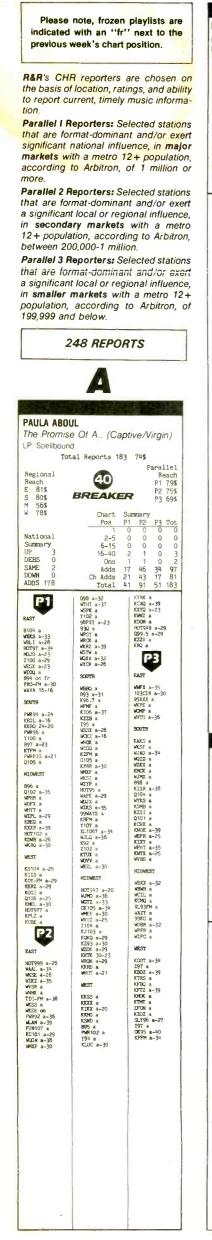
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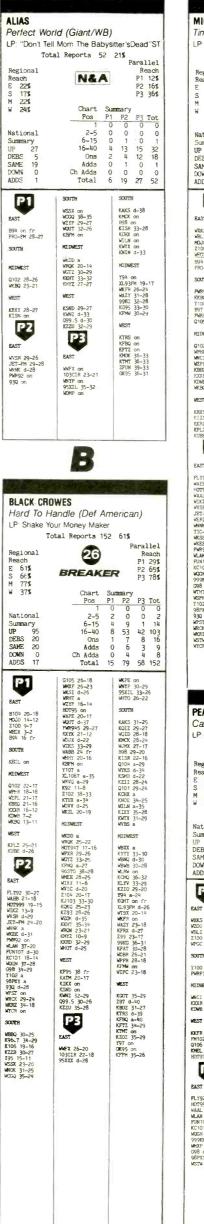
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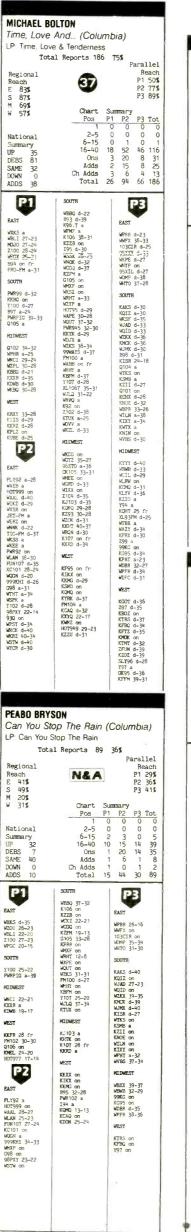
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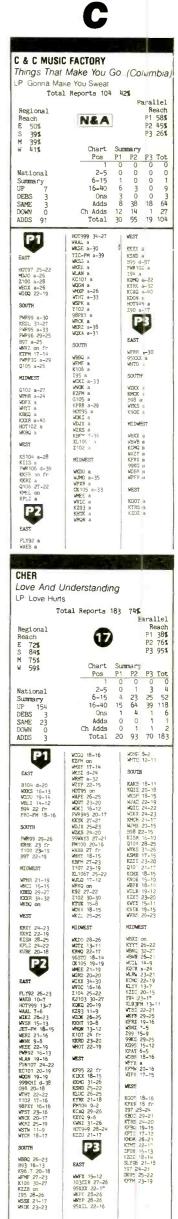






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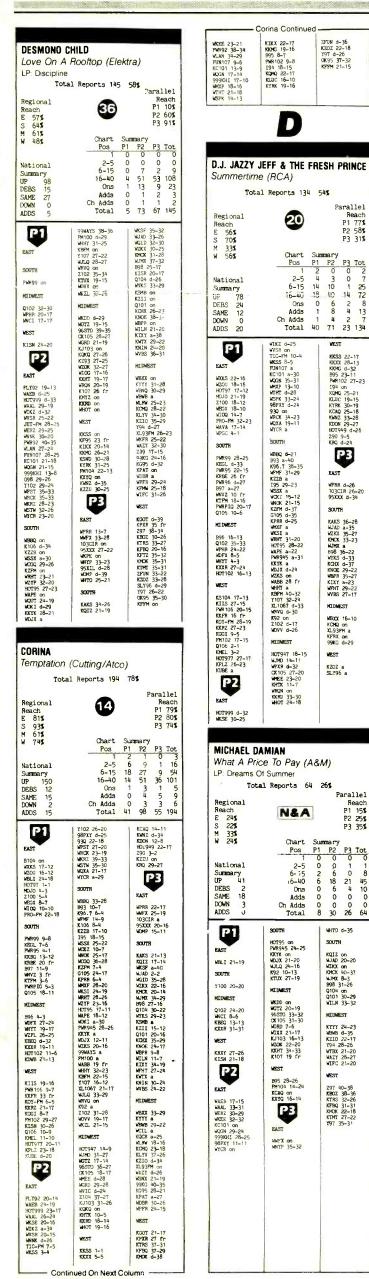


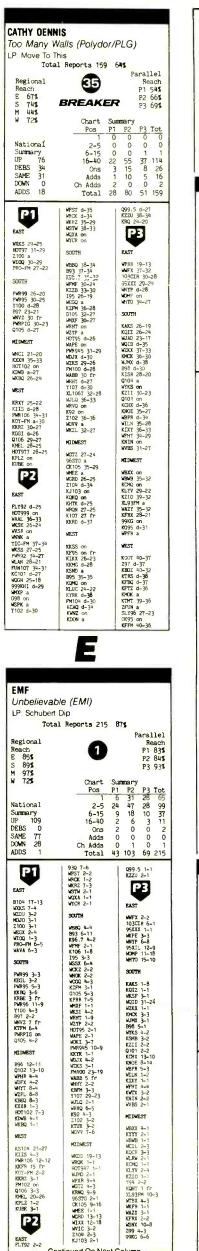


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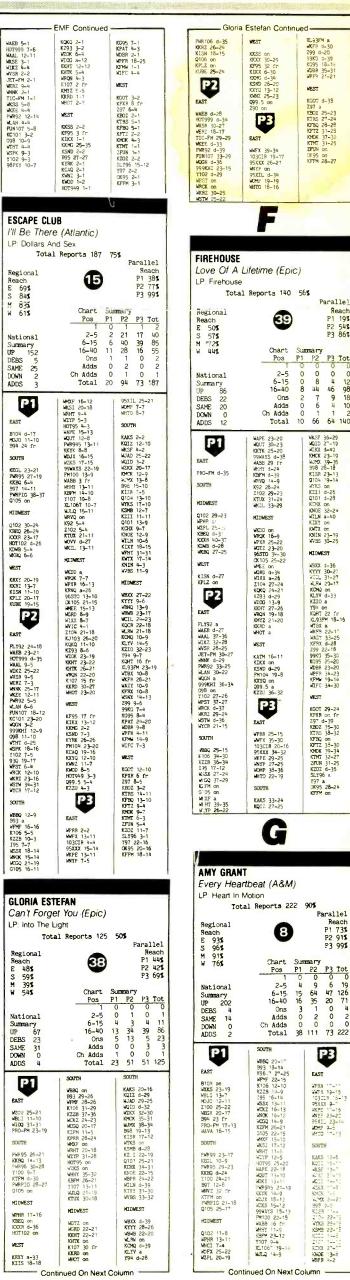




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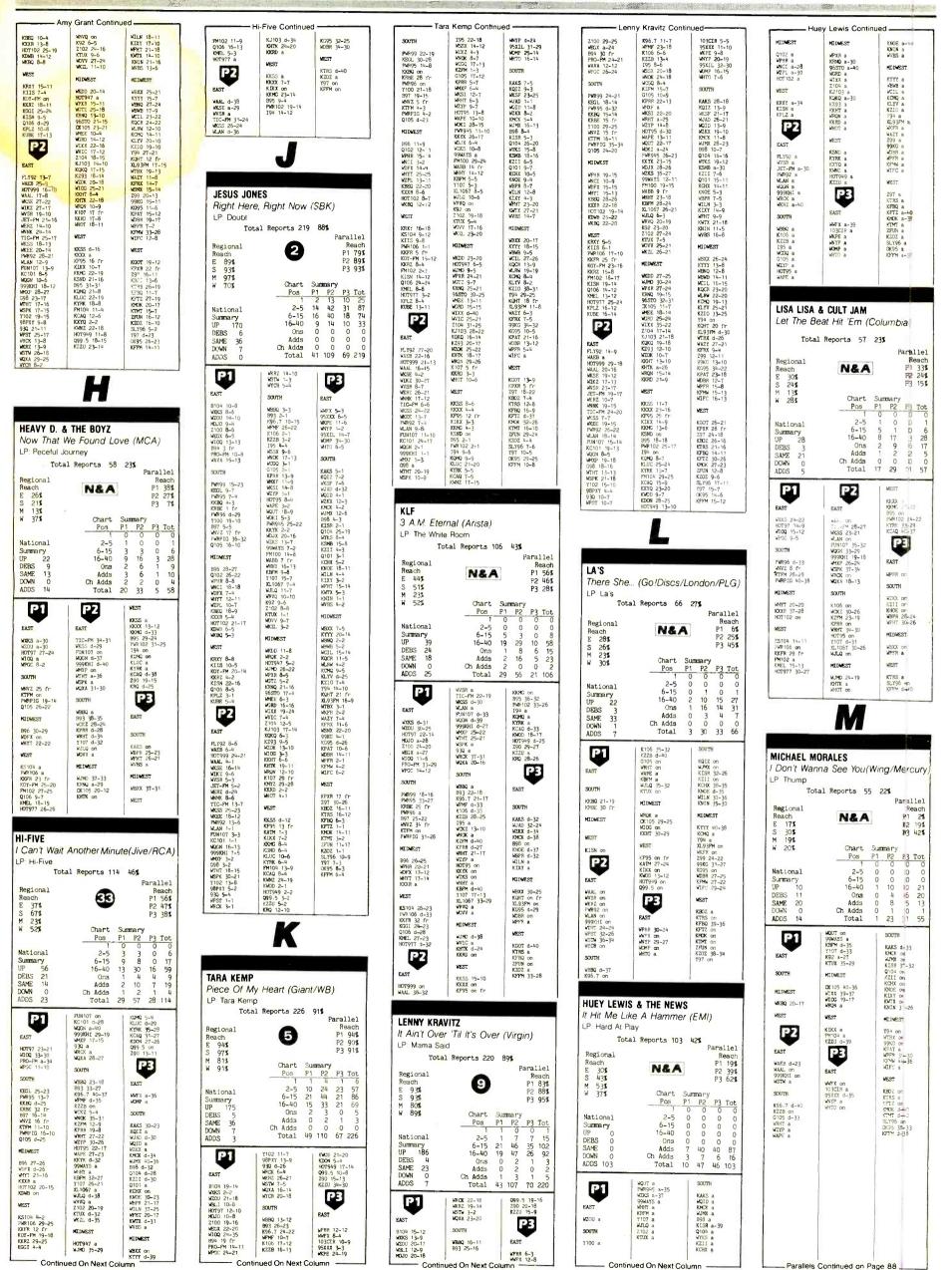
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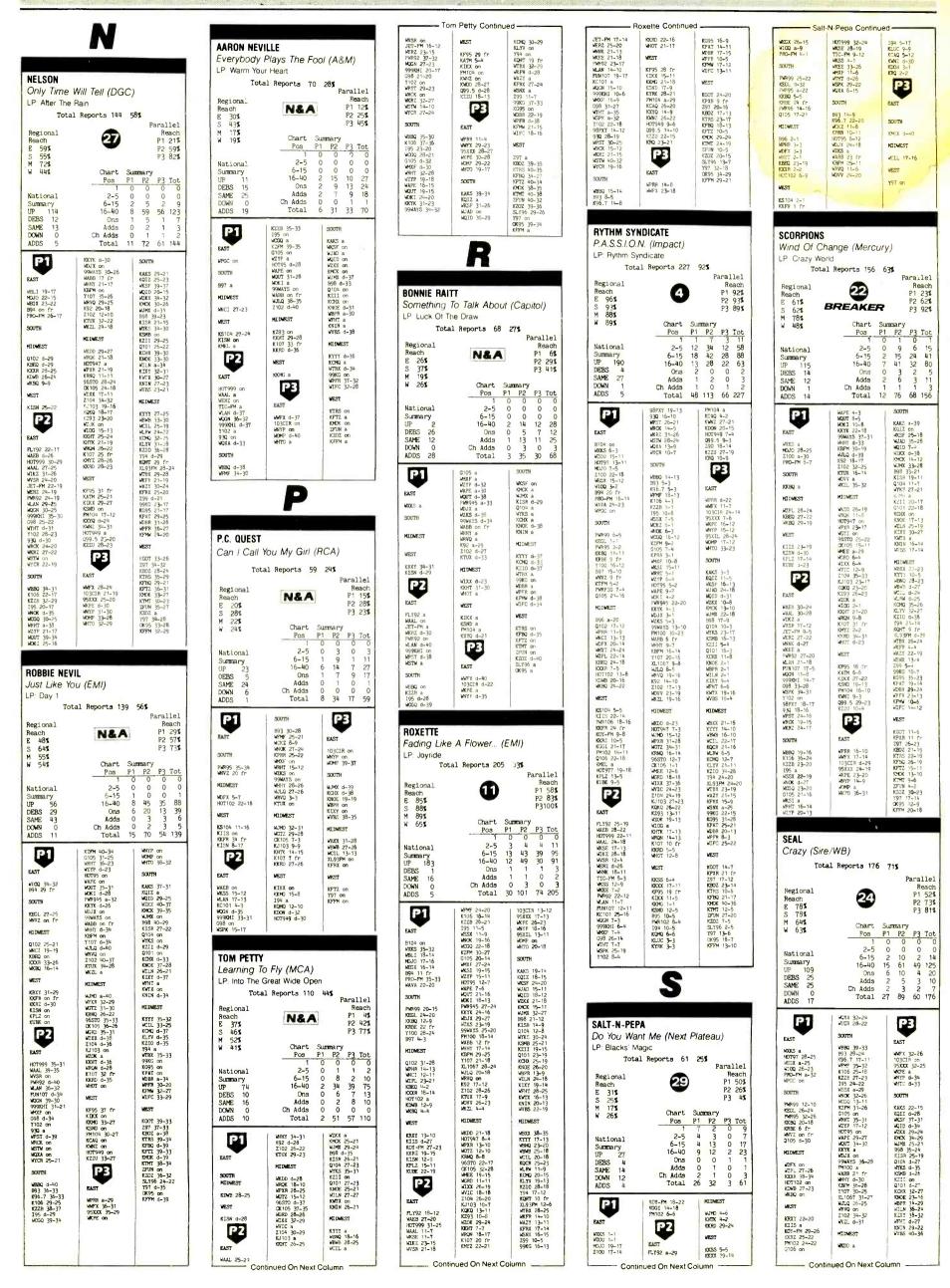
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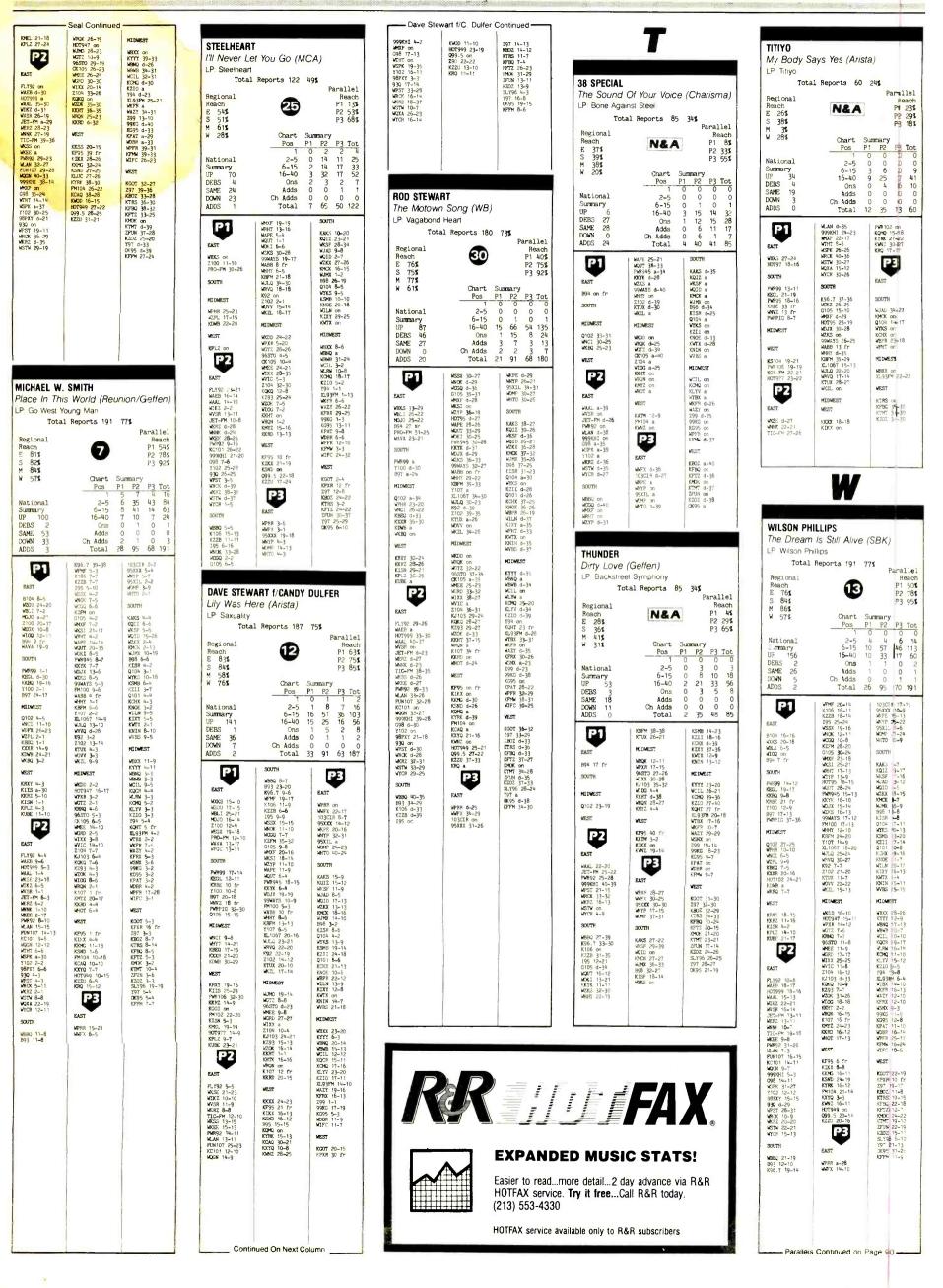
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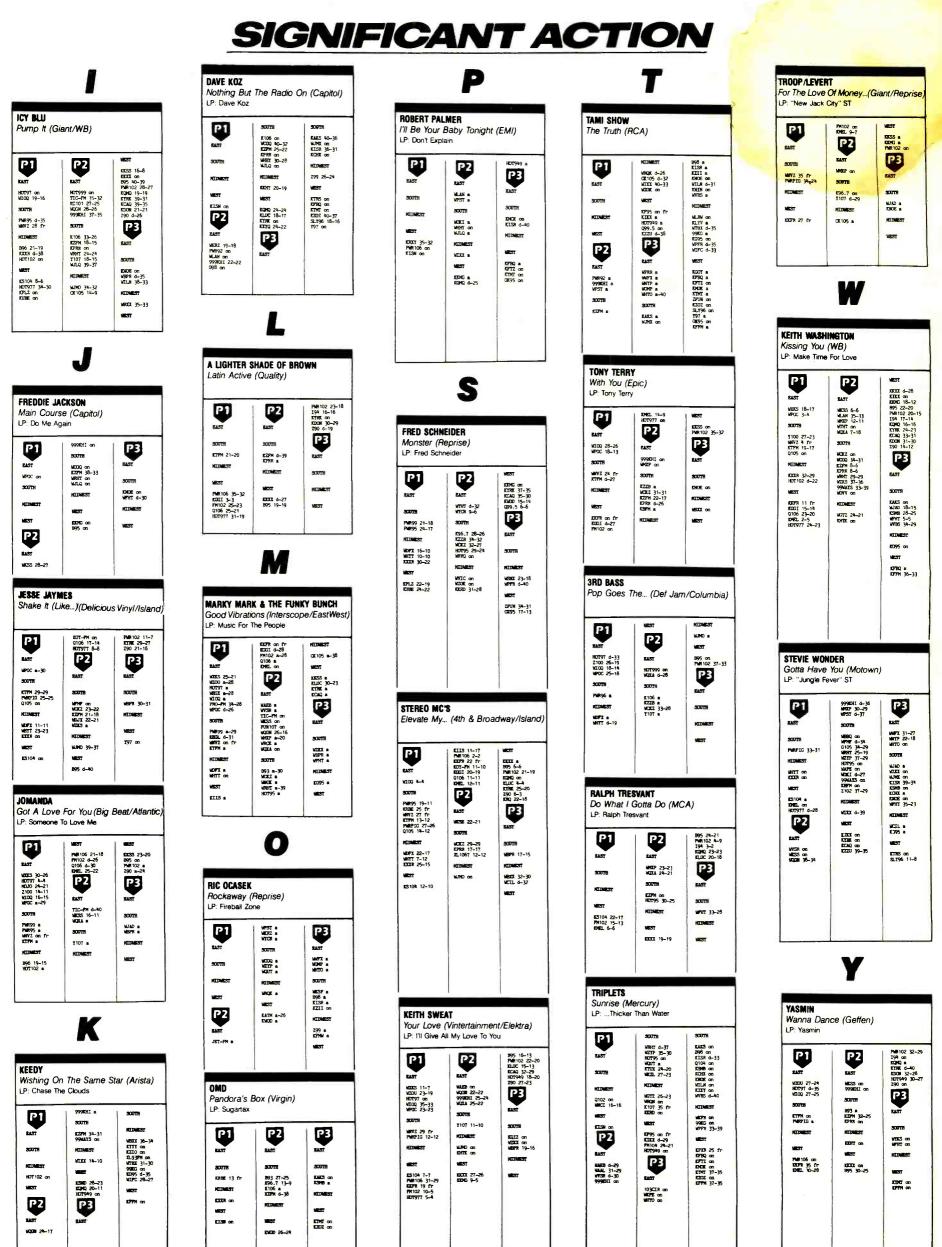
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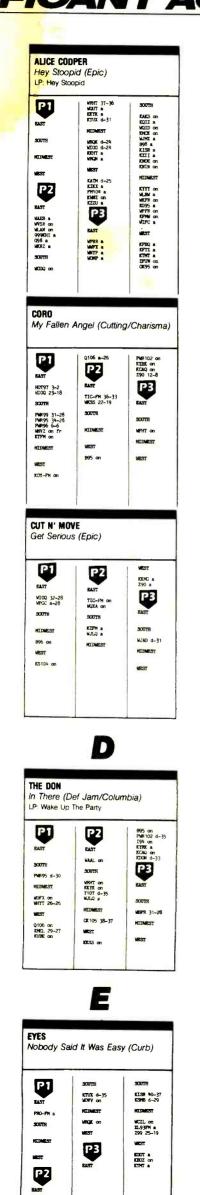


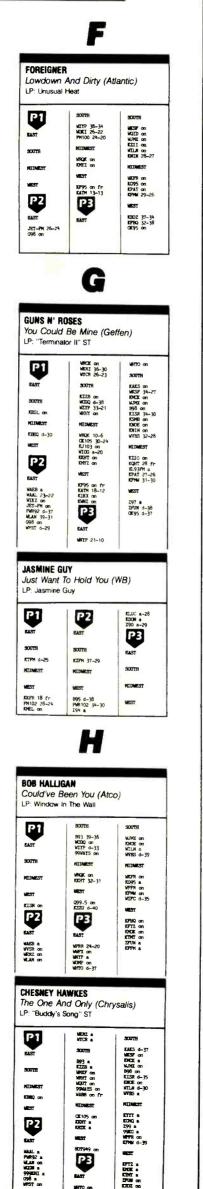
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WHITO on

P1	W2YP/Hunisville, AL XL1057 (WXXL-M).Ortando, FL Y107 Mashville, TN Z102 (WZA1)/Savannah, GA MIDWEST 96510 (WS0)/Evansville, IN CK105 (WWCK)/Filnt, MI H07947 (WYT2/Chicago, IL K107 (KAY1)/Cuba, 0K KHTKSL Louis, MO KK103 (L/Y0)/Oktahoma CHy, DK KK1753 LOuis, MO KK103 (L/Y0)/Oktahoma CHy, DK KK1753 LOuis, MO KK103 (L/Y0)/Oktahoma CHy, DK KK105 (Ganaha, NE KR0/Gend Rapida, MI WGR0/Grand Rapida, MI WGR0/Grand Rapida, MI WGR0/Grand Rapida, MI WGR0/Grand Rapida, MI WGR0/Grand Rapida, MI WGR0/Grand, Rapida, MI WGR0/Grand, Rapida, MI WJMO/Chveland, OH WHOT/Oungstown, DH WIOC/Saginaw, MI WJMO/Chveland, OH WKCC.Canon, DH WRO/Alton, OH WRO/Alton, OH WKCC.Canon, DH WGR0/Alton, OH KKX/Canon, DH KATM/Coirado Springa, CO KKGA/Gataraf Vantura, CA KOOM/Salinac, CA KOOM/Salinac, CO KKSS/Albuquerue, NM KKX/Gatoraf JC KKSS/Albuquerue, NM KKX/Gatoraf, DR KKYZ/Gatoraf, CD KKSS/Albuquerue, NM KKXZ/Gapakana, WA WKND/Satinac, CA KYOD/Satinac, CA KYOD/Satora, OR KYYKLas Vapas, NY KXDD/Satora, OR KYYKLas Vapas, NY KXDD/Satoraf (Laba CHy, UT 290 (KHZ)/Sato Diego, CA
	Z102 (WZAT)/Savannah, GA MIDWEST
EAST	96STO (WSTO)/Evansville, IN CK105 (WWCK)/Filmt, Mi
894 (WBZZ)/Pittsburgh, PA 8104 (WBSB)/Beitimore, MO HOT97 (WQHT)/New York, NY	HOT947 (WYTZ)/Chicago, IL K107 (KAYI)/Tulsa, OK KHTK/St. Louis, MO
MDJO (WPLJ)/New York, NY PRD-FM (WPRD)/Providence, Ri WAVA/Washington, DC	KJ103 (KJYO)/Oklahoma City, DK KKHT/Springlield, MD
WBLI/Long Island, NY WEGX/Philadelphia, PA	KKRD/Wichita, KS KMYZ/Tuisa, DK KQKQ/Omaha, NE
WIOQ/Philadelphia, PA WPGC/Washington, OC WXKS/Boston, MA	KANQ/Des Maines, LA KZ93 (WKZW)/Peoris, IL WIXX/Appelton-Oshkosh, WI
WZOU/Boston, MA 2100 (WHTZ)/New York, NY	WGRD/Grand Rapids, MI WGTZ/Dayton, OH WHOT/Youngstown, DH
SOUTH B97 (WEZB)/New Orleans, LA	WIOG/Saginaw, MI WJMD/Cleveland, OH
KEGL/Dallas-FL Worth, TX KKBQ/Housion, TX	WKDD/Akron, OH WMEE/Ft. Wayne, IN WPXR/Davenport, IA
KRBE/Houston, TX KTFM/San Antonio, TX PWRPIG (WFL2)/Tampa, FL	WRQK/Centon, DH WRQN/Toledo, OH WVIC/Lansing, MI
PWR95 (KHYI)/Dallas, TX PWR96 (WPOW)/Mlami, FL PWR99 (WAPW)/Atlanta, GA	WZOK/Rockford, IL 2104 (WZEE)/Madison, WI
Q105 (WRBQ)/Tampa, FL WNVZ/Nortolk, VA Y100 (WHYI)/Mlami, FL	WEST
MIDWEST	895 (KBOS)/Fresno, CA FM104 (KHOP)/Modesto, CA HOT949 (KZHT)/Sah Lake Chy, UT
896 (WBBM-FM)/Chicago, IL HDT102 (WLUM)/Milwaukee, Wi	194 (KIKI)/Honoluka, HI KATM/Colorado Springs, CO KCAQ/Oxnard-Ventura, CA
KBEQ/Kansas City, MD KOWB/Minneapolis, MN KXXR/Kansas City, MO	KOON/Salinas, CA KF95 (KFX0)/Boise, ID KIKX/Colorado Springs, CD
Q102 (WKRQ)/Cincinnati, OH WOFX/Detroit, Mi WHYT/Detroit, Mi	KKMG/Colorado Springs, CO KKSS/Albuquerque, NM
WK8Q/SL Louis, MD WNCI/Columbus, OH	KKXX/Bakersfleid, CA KLUC/Las Vegas, MV KQMQ/Honokuku, HI
WPHR/Cleveland, OH WZPL/Indianapolis, IN	KRQ (KRQQ)/Tucson, AZ KSND/Eugene, OR KWNZ/Reno, NV
WEST FM 102 (KSFM)/Sacramento, CA	KWOD/Sacramento, CA KXYQ/Portland, DR KYRK/Las Vegas, NV
HOT977 (KHQT)/San Jose, CA KGGI/Riverside, CA KIIS-FM/Los Angeles, CA	KZZU/Spokane, WA PWR102 (KOPW)/Fresno, CA
KISN/Salt Late City, UT KKFR/Phoenix, AZ	Q99.5 (KLVV)/Satt Lake City, UT Z90 (XHTZ)/San Diego, CA
KKRZ/Portland, OR KMEL/San Francisco, CA KOY-FM/Phoenix, AZ	P3
KPLZ/Seattle, WA KRXY/Denver, Co KS104 (KQKS)/Denver, CD	
KUBE/Seattle, WA PWR106 (KPWR)/Los Angeles, CA Q106 (KKLQ)San Diego, CA	EAST
<b>P2</b>	
54.0X	103CIR (WCIR) Backley, WV WH10 WIIIIamsport, PA WKPE Capa Cod, MA WKPF Capa Cod, MA WKPF Capa Cod, MA WKPR Maeding, WV WPRRA/Bongar, ME SOUTH B986 (K228)/F1. Smith, AR KAKS/Martillo, TX KCHX/MIIIIamsport, MA KKTS/Martillo, TX KKCHX/MIIIIG, TX KWCF/Apystleville, AR KUIX/San Angelo, TX KWCF/Apystleville, AR KUIX/Maco, TX KUI/Lubbock, TX CIO1 (WJDO)/Meridian, MS CIO1 (WJDO)/Meridian, MS CIO1 (WJDO)/Meridian, MS CIO1 (WJDO)/Meridian, MS CIO1 (WJDO)/Meridian, MS WID/Mainting, GA WJMX/Forance, SC WKSF/Asheville, NC WJMX/Forance, SC WJMX/Forance, MJMX/Forance, SC WJMX/Forance, MJMX/Fo
EAST 930 (WNTQ)/Syracuse, NY	WWFX/Bangor, ME SOUTH
98PXY (WPXY)/Rochester, NY 999KHI (WKHI)/Dcean City, MD FLY92 (WFLY)/Albany, NY	B98 (KZZB)/Ft. Smith, AR
FUN107 (WFHN)/New Bedford, MA G98 (WWGT)/Portland, ME	KAKS/Amarillo, TX KCHX/Midland-Odessa, TX KISR/Ft. Smith, AR
HOT999 (WHXT)/Ailentown, PA JET-FM (WJET)/Erie, PA KC101 (WKCI)/New Haven, CT	KIXY/San Angelo, TX KMCK/Fayetteville, AR KNIN/Wichita Falls, TX
PWR92 (WGLU)/Johnstown, PA TIC-FM (WTIC)/Hartford, CT WAAL/Binghamton, NY	KNOE Monroe, LA KQIZ (Amarillo, TX KSMB (Latayette, LA
WAEB/Allentown, PA WERZ/Exeter, NH WIKZ/Chambersburg, PA	KWTX/Waco, TX KZH/Lubbock, TX 0101 (W100) Macidian MS
WKEE/Huntington, WV WKRZ-FM/Wilkes-Barre, PA WKSE/Buttalo, NY	Q101 (WJDQ)/Meridian, MS Q104 (WQEN)/Gadsden, AL WBPR/Myrtle Beach, SC
WKSS/Hartlord, CT WLAN-FM/Lancaster, PA	WFHT/Tallahassee, FL WILN/Panama City, FL WJAO/Balnbridge, GA
WMXP/Pittsburgh, PA WNNK/Harrisburg, PA WPST/Trenton, NJ	WJMX/Florence, SC WKSF/Asheville, NC WQID/Biloxi, MS
WQGN/New London, CT WQXA/York, PA WRCK/Utica, NY	WV85/Wilmington, NC WYKS/Gainesville, FL WZKX/Biloxi, MS
WSPK/Poughkeepsie, NY WSTW/Wilmington, DE WTHT/Portland, ME	MIDWEST
WVSR/Charleston, WV WYCR/York, PA Y102 (WRFY)/Reading, PA	99KG (KSKG)/Salina, KS KCMQ/Columbia, MO
SOUTH	KFMW/Waterico, IA KFRX/Lincoin, NE KG95 (KGLI)/Sioux City, IA
99WAYS (WAYS)/Macon, GA B93 (KBTS)/Austin, TX	KQHT/Grand Forks, ND KLYV/Dubuque, IA KPAT/Sioux Fails, SO
FM100 (WMC-FM)/Memphis, TN G105 (WOCG)/Durham-Raleigh, NC HOT95 (WOHT)/Jackson, MS	KQCR/Ceder Rapids, IA KYYY/Bismarck, ND KZIO/Duluth, MN
(95 (WAPI)/Birmingham, AL K92 (WXLK)/Roanoks, VA K96.7 (KHFI)/Austin, TX	WAZY (Lafayette, IN WBNQ/Bloomington, IL WBWB/Bloomington, IN
K106 (KIOC)/Beaumont, TX KBFM/McAllen-Brownsville, TX KIX106 (WKXX)/Birmingham, AL	WBXX/Battle Creek, MI WCIL/Carbondale, IL
KKYKA Hile Book, AR KPRR/El Paso, TX	WDBR/Springfield, IL WIFC/Wausau, Wi WKFR/Kalamazoo, Mi
KTUX/Shreveport, LA KZFM/Corpus Christi, TX KZZB/Beaumont, TX	WLRW/Champaign, IL WPFR/Terre Haute, IN WSNX/Muskegon, MI
PWR945 (WLAP)/Lexington, KY WABB/Mobile, AL WAPE/Jacksonville, FL	WTBX/Hibbing, MN XL93FM (KKXL)/Grand Forks, ND Y94 (WDAY)/Fargo, NO
WBBQ/Augusta, GA WCGQ/Columbus, GA WCKZ/Charlotte, NC	Z99 (KZBS)/Oktahoma City, OK WEST
WOJX/Louisville, KY WFMF/Baton Rouge, LA	
WHHY Montegenery Al	KBOZ/Bozeman, MT
WHHY/Montgomery, AL WJLQ/Pensacola, FL WKSI/Greensboro, NC WK71/Winston Satur, NC	KBD2/Bozeman, MT KFBQ/Cheyenne, WY KFFM/Yakima, WA KFTZ/daho Falts, 10
WHIY Montgomery, AL WJLQ/Pansacola, FL WKSIGreensboro, NC WKZL/Winston-Salem, NC WMXF/Fayriaville, NC WNOK-FM/Columbia, SC	KBO2/Bozeman, MT KF50/Cheyenne, WY KFFM/Yakima, WA KFTZ/Aaho Fais, IO KGO7/Anchorage, AK KMGK/Lewiston, ID KFXF/Anchorage, AK
W.L.O.Pensaccia, FL WKS/Greensboro, NC WKS/Greensboro, NC WKS/Fayettaville, NC WNORFMC.Solumbia, SC WORK.Microzville, TN WOVY/Wast Paim Beach, FL	KBO2/Bozeman, MT KFBO/Cheyenne, WY KFFM Atkima, WA KFTZ/dabo Faisa, IO KGOT/Anchorage, AK KMGK-Aewiston, ID KFTXF/Anchorage, AK KTMT/Meetford, OR KTMT-Gasper, WY KZTZ/Gasplate, Dologo, CA
WHIY Montgomery, AL WALO/Pensecla, FL WKSI/Greensboro, NC WWIXF/Reyteville, NC WWOK/Acoustile, TM WOV/Acoustile, TM WOV/Mest Palm Beach, FL WQUT/Johnson City, TN WRT/Farensville, NC WHY/Griebmood, VA WHSX/Cheristen, SC	KBO2/Bozeman, MT KFBO/Cheyenne, WY KFFM Yakima, WA KFTZ/daho Fais, 10 KGOT/Anchorage, AK KMGK/Anchorage, AK KTMT/Machorage, AK KTMT/Machorage, AK KTMT/Machorage, AK KTMT/Machorage, AK STAS/Gasper, WY K2O2/San Lais Obispo, CA OKSG (KIOK)/Tn-Chise, WA SLY98/San Lais Obispo, CA

Z97 (KZLS)/Billings, MT ZFUN (KZFN)/Mascow, ID



# PARALLEL CHART ANALYSIS

#### CHR NATIONAL AIRPLAY®

## PERFORMING WHERE PLAYED

Artist/Song/Label	Reports	Report %	Conversion %	Top15 %
DESMOND CHILD/Love On A Rooftop (Elektre)	145	58%	82%	8%
NELSON/Only Time Will Tell (DGC)		58%	93%	7%
FIREHOUSE/Love Of A Lifetime (Epic)		56%	80%	11%
ROBBIE NEVIL/Just Like You (EMI)		56%	68%	1%
D.J. JAZZY JEFF & FRESH PRINCE/Summertime (Jive/RCA)	134	54%	84%	30%
GLORIA ESTEFAN/Can't Forget You (Epic)		50%	79%	12%
STEELHEART // 'II Never Let You Go (MCA)		49%	93%	54%
HI-FIVE/I Can't Wait Another Minute (Jive/RCA)		46%	75%	27%
TOM PETTY & THE HEARTBREAKERS/Learning To Fly (MCA)		44%	79%	14%
AFTER 7 /Nights Like This (Virgin)		43%	86%	29%
KLF/3.A.M. Eternal (Arista)		43%	64%	12%
PEABO BRYSON/Can You Stop The Rain (Columbia)		36%	52%	11%
SALT-N-PEPA/Do You Want Me (Next Plateau)		25%	97%	56%
HEAVY D & THE BOYZ Now That We Found Love (MCA)		23%	67%	18%
LISA LISA & CULT JAM /Let The Beat Hit 'Em (Columbia)		23%	61%	20%
BOYZ II MEN/Motownphilly (Motown)		20%	78%	42%
KEITH WASHINGTON/Kissing You (WB)		19%	81%	39%
ICY BLU/Pump It (Giant/WB)		15%	78%	17%
STEREO M.C. 'S/Elevate My Mind (4th & Broadway/Island)	34	14%	91%	52%
DAVE KOZ/Nothing But The Radio On (Capitol)		11%	50%	0%
FRED SCHNEIDER/Monster (Reprise)	26	10%	85%	27%
JOMANDA/Got A Love For You (Big Beat/Atlantic)	A ABBRE CHARLEN	10%	58%	33%

**Note:** See Parallels for a complete picture of station activity. New records with large add totals won't show in Performing Where Played until those adds convert to chart. Top 15% is determined by dividing a song's total Top 15 reports by its total charted reports.

**PERFORMING WHERE PLAYED** is a weekly listing of those records in New & Active and Significant Action which have a total of 25 or more reports with at least 50% of the airplay converted to chart that have not lost more than 5 stations from the previous week's total airplay. Note: See Parallels for a complete picture of all station activity. New records with large add totals won't show in Performing Where Played until those adds convert to chart numbers.

	Reports
DESMOND CHILD/Love On A Rooftop (Elektra)	145
STEELHEART/I'll Never Let You Go (MCA)	
KLF/3 A.M. Eternal (Arista)	
THUNDER/Dirty Love (Geffen)	. 85
BONNIE RAITT/Something To Talk About (Capitol)	. 68
LA'S/There She Goes (Go! Discs/London/PLG)	. 66
SALT-N-PEPA/Do You Want Me (Next Plateau)	61
TITIYO/My Body Says Yes (Arista)	60
P.C. QUEST/Can I Call You My Girl (Headlinerecords/RCA)	59
HEAVY D. & THE BOYZ/Now That We Found Love (MCA)	

New artists have not yet had a CHR Breaker.

# This Is Nikolaj oF



"My music is not the type you sit and listen to on

Sunday morning.

It's the kind you get up and dance to on a

Saturday night."

THE NEW SINGLE ANGEL



The Imago Recording Company • 152 W. 57th St. • New York • NY 10019



#### NATIONAL AIRPLAY



SIGNIFICALLY ASSION

#### BOYZ II MEN "Motownphilly" (Motown) Bennts: 49, Moves: Up 26, Debuts 3, Same 8, D

 BUTL II MER
 Muluwii/IIIIIy
 (muluwii)

 Reports: 49. Moves: Up 26. Debuts 3, Same 8, Down 2, Adds 10 including WZOU. PWR96. KXXR, FUN107, KCAQ, KRQ, KGOT, WIO0 7-5, WHYT 13-8, KS104 16-9, KMEL 1-1, HOT977 2-1.

 GUNS N' ROSES 'You Could Be Mine'' (Geffen)

 Reports: 47, Moves: Up 14, Debuts 6, Same 23, Down 0, Adds 4, WAEB, WIOG, XL93FM, Z97, WLAN 39-31, WKRZ 36-30, WZYP 33-21, WRQK, 10-6, CK105 30-24, KATM 18-12.

KZEM 37-29, B95 d-38, PWR102 34-30. FREDDIE JACKSON "Main Course" (Capitol) Reports: 11. Moves: Up 2, Debuts 1, Same 8, Dow 895 on, WFHT d-30.

KDON 19-16, 290 core to COLON 19-16, 290 core KS104 on-dp. 11C-FM on-dp. WJAD C-31 JASMINE GUY "Just Want To Hold You" (WB) Reports: 11. Moves. Up 3, Debuis 2, Same 2, Down 0, Adds 4, 194, KLUC, KDON, Z90, KTFM d-25, FM102 28-24, KMEL on,

# Radio names her next smash!

\$

www.americanradiohistory.com

Without question, the hottest hit yet from <u>"The Best Singer</u> <u>Performing Today</u>."\* From the Triple Platinum-plus album <u>I'm Your Baby Tonight</u>.

> \*Entertainment Weekly Reader's Poll, June 1991

> > Produced by L.A. Reid and Babyface for LaFace, Inc. Vocal Arrangement by L.A. Reid, Babyface and Whitney Houston

Susah

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Nippy, Inc.

# THE BACK PAGE

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#### NATIONAL AIRPLAY OVERVIEW

ענגנינים בונובז נכט נגיניבויע

3 2	3 2
WKS WKS LW TW	WKS WKS LW TW
3 3 2 <b>EMF</b> /Unbelievable (EMI)	12 8 1 1 STEVIE WONDER/Gotta Have You (Motown
7 4 3 2 JESUS JONES/Right Here, Right Now (SBK)	9 5 4 2 FREDDIE JACKSON/Main Course (Capitol)
1 1 1 3 PAULA ABOUL/Rush Rush (Captive/Virgin)	5 3 2 3 RALPH TRESVANT/Do What I Gotta Do (MCA)
14 10 6 O RYTHM SYNDICATE/P.A.S.S.I.O.N. (Impact)	8 6 5 4 BOYZ II MEN/Motownphility (Motown)
11 6 5 5 TARA KEMP/Piece Of My Heart (Giant/WB)	7 4 3 5 DAMIAN DAME/Exclusivity (LaFace/Arista)
_ 26 11 6 BRYAN ADAMS/(Everything   Do) (A&M/Morgan Creek)	11 9 6 G LEVERT/Baby I'm Ready (Atlantic)
8 7 7 9 MICHAEL W. SMITH/Place In This (Reunion/Geffen)	13 10 7 O AFTER 7/Nights Like This (Virgin)
21 17 9 3 AMY GRANT/Every Heartbeat (A&M)	15 11 8 B HI-FIVE/ Can't Wait Another Minute (Jive/RCA)
22 15 10 9 LENNY KRAVITZ/It Ain't Over 'Til It's Over (Virgin)	17 12 9 9 SOUNDS OF BLACKNESS/Optimistic (Perspective/A&M
2 2 4 10 COLOR ME BAOD/I Wanna Sex You Up (Giant/Reprise)	19 14 10 OPEABO BRYSON/Can You Stop The Rain (Columbia)
28 21 16 <b>O ROXETTE</b> /Fading Like A Flower (Every Time) (EMI)	25 17 13 <b>D.J. JAZZY JEFF &amp; FRESH/Summertime (Jive/RCA</b>
19 14 12 DAVE STEWART I/CANDY DULFER/Lily Was (Arista) 20 18 15 B WILSON PHILLIPS/The Dream Is Still Alive (SBK)	21 15 12 12 GLADYS KNIGHT/Men (MCA)
20 18 15 <b>WILSON PHILLIPS/I</b> ne Dream IS Still Alive (SBK) 29 23 18 <b>CORINA/Temptation (Cutting/Atco)</b>	16 13 11 13 GENE RICE/You're Gonna Get Served (RCA)*
23 20 17 15 ESCAPE CLUB/1'II Be There (Atlantic)	23 19 17 C SHIRLEY MURDOCK/In Your Eyes (Elektra) 28 20 18 BEBE & CECE WINANS/Addictive Love (Capitol)
9 8 8 16 UB40/Here I Am (Come And Take Me) (Virgin)	33 24 19 1 VESTA/Special (A&M)
31 27 23 T CHER/Love And Understanding (Geffen)	- 33 21 D LISA LISA /Let The Beat Hit <sup>**</sup> Em (Columbia)
10 9 13 18 LONDONBEAT/A Better Love (Radioactive)	35 25 20 1 TROOP / LEVERT /For The Love Of Money (Giant/Reprise
5 5 14 19 LUTHER VANDROSS /Power Of Love/Love Power (Epic)	38 29 24 19 ARETHA FRANKLIN /Everyday People (Arista)
- 37 29 3 D.J. JAZZY JEFF & FRESH/Summertime (Jive/RCA)	27 23 22 O JEFFREY OSBORNE/The Morning After I (Arista)
12 11 19 21 MARC COHN/Walking In Memphis (Atlantic)	31 30 26 3 READY FOR THE WORLD/Straight Down To (MCA)
BREAKER 2 SCORPIONS/Wind Of Change (Mercury)	— 35 28 🔁 HEAVY D & THE BOYZ Now That We've Found (MCA
4 12 20 23 EXTREME/More Than Words (A&M)	39 32 29 🔁 RIFFAf You're Serious (SBK)
34 22 SEAL/Crazy (Sire/WB) 30 28 26 25 STEELHEART // II Never Let You Go (MCA)	- 38 31 29 PHIL PERRY/Amazing Love (Capitol)
30 28 26 STEELHEARTA'll Never Let You Go (MCA)	- 37 32 3 AL B. SURE/Had Enuf (WB)
_ 39 35 39 NELSON/Only Time Will Tell (DGC)	30 28 27 23 RYTHM SYNDICATE (P.A.S.S.I.O.N. (Impact) 
16 16 24 28 SURFACE/Never Gonna Let You Down (Columbia)	36 31 30 23 RAY PARKER JR./She Needs To Get Some (MCA)
36 33 31 2 SALT-N-PEPA/Do You Want Me (Next Plateau)	39 2 KEITH WASHINGTON/Are You Still In Love (WB)
DEBUT OR ROD STEWART/The Motown Song (WB)	37 36 34 30 CHERYL "PEPSII" REILY/How Can You (Columbia)
40 35 33 3 AFTER 7 Nights Like This (Virgin)	_ 40 35 3 SWEET OBSESSION / 'm A Good Woman (Epic)
25 22 22 32 CRYSTAL WATERS/Gypsy Woman (Mercury)	1 2 14 32 LISA FISCHER/How Can I Ease The Pain (Elektra)
= _ 36 3 HI-FIVE/ Can't Wait Another Minute (Jive/RCA)	DEBUT DEBUT DEBUT DE LUTHER VANDROSS/Don't Want To Be A Fool (Epic)
6 13 21 34 R.E.M./Losing My Religion (WB)	38 B ANGIE B/So Much Love (Bust It/Capitol)
BREAKER 1 CATHY DENNIS/Too Many Walls (Polydor/PLG)	37 US TEDDY PENDERGRASS/I Find Everything In (Elektra DEBUT OP PHYLLIS HYMAN/Don't Wanna Change (Philly/Zoo)
DEBUT MICHAEL BOLTON/Time, Love And Tenderness (Columbia)	DEBUT PHYLLIS HYMAN/Don't Wanna Change (Philly/Zoo) — 40 BRAND NEW HEAVIES/Never Stop (Delicious Vinyl/Islan
	DEBUT . 38 L.L. CODL J/6 Minutes Of Pleasure (Def Jam/Columbia
DEBUT S GLORIA ESTEFAN/Can't Forget You (Epic)	DEBUT UL. CODL J/6 Minutes Of Pleasure (Def Jam/Columbia DEBUT S NICKI RICHARDS/Summer Breeze (Atlantic)
GLORIA ESTEFAN/Can't Forget You (Epic) DEBUT S FIREHOUSE/Love Of A Lifetime (Epic) BREAKER PAULA ABDUL/The Promise Of A New (Captive/Virgin)	DEBUT S NICKI RICHARDS/Summer Breeze (Atlantic) DEBUT S NATALIE COLE w/NAT KING COLE/Unforgettable (Elektra
40       30       GLORIA ESTEFAN/Can't Forget You (Epic)         DEBUT       39       FIREHOUSE/Love Of A Lifetime (Epic)         BREAKER       40       PAULA ABDUL/The Promise Of A New (Captive/Virgin)         N&A Pg.       94; Playlists Pg. 80; Parallels Pg. 85;	DEBUT SINCKI RICHARDS/Summer Breeze (Atlantic) DEBUT SINCKI RICHARDS/Summer Breeze (Atlantic) NATALIE COLE W/NAT KING COLE/Unforgettable (Elektra *Keeps bullet due to continued growth.
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40       30       GLORIA ESTEFAN/Can't Forget You (Epic)         DEBUT       39       FIREHOUSE/Love Of A Lifetime (Epic)         BREAKER       40       PAULA ABDUL/The Promise Of A New (Captive/Virgin)         N&A Pg.       94; Playlists Pg. 80; Parallels Pg. 85;	DEBUT SINCKI RICHARDS/Summer Breeze (Atlantic) DEBUT SINCKI RICHARDS/Summer Breeze (Atlantic) NATALIE COLE W/NAT KING COLE/Unforgettable (Elektra *Keeps bullet due to continued growth.
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40       Image: Construction of the second state of the second sta	DEBUT S NICKI RICHARDS/Summer Breeze (Atlantic) DEBUT NATALIE COLE W/NAT KING COLE/Unforgettable (Elektra *Keeps bullet due to continued growth. New & Active, TOP 10 Recurrents Pg. 61 LW TW 1 DELECTRONIC/Electronic (WB)
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40       Image: Comparison of the comparison	DEBUT S NICKI RICHARDS/Summer Breeze (Atlantic) DEBUT NATALIE COLE W/NAT KING COLE/Unforgettable (Elektra *Keeps bullet due to continued growth. New & Active, TOP 10 Recurrents Pg. 61 ELECTRONIC/Electronic (WB) 2 SIOUXSIE & THE BANSHEES/Superstition (Geffen) 3 O CROWDED HOUSE/Woodface (Capitol) 4 B.E.M./Out of Time (WB)
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40       Image: Comparison of the second state	DEBUT       Image: Second system of the system
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40       GLORIA ESTEFAN/Can't Forget You (Epic)         DEBUT       FIREHOUSE/Love OI A Litetime (Epic)         BREAKER       PAULA ABDUL/The Promise OI A New (Captive/Virgin)         N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85; Parallel Chart Analysis Pg. 92         J	DEBUT       Image: Second system of the system
40       GLORIA ESTEFAN/Can't Forget You (Epic)         DEBUT       FIREHOUSE/Love OI A Litetime (Epic)         BREAKER       PAULA ABDUL/The Promise OI A New (Captive/Virgin)         N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85; Parallel Chart Analysis Pg. 92         J	DEBUT       Image: Second state of the second
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PREAKER PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LIJIII CINTERLANDING STATION (Captive/Virgin)     S A 2     WKS WKS LW TW     4 4 2     GLORIA ESTEFAN/Can't Forget You (Epic)     1 1 2     PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 3     LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5     MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6     NATALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6     EXTREME/More Than Words (A&M)     MILSON PHILLIPS/The Dream Is Still Alive (SBK)     9 7 7     DARYL HALL & JOHN OATES/Starting Al (Arista)*     _25 16     BRYAN ADAMS/(Everything I Do) (A&M/Morgan Creek)     MARC COHN/Walking In Memphis (Atlantic)     C HER/Love And Understanding (Geffen)     2 2 17     AMY GRANT/Every Heartbeat (A&M)	DEBUT       Image: Second state of the second
40       Image: Comparison of the second state	DEBUT       Image: Second state of the second
40       GLORIA ESTEFAN/Can't Forget You (Epic)         DEBUT       FIREHOUSE/Love OI A Litetime (Epic)         BREAKER       PAULA ABDUL/The Promise OI A New (Captive/Virgin)         N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85; Parallel Chart Analysis Pg. 92         JJJJJJJJJJJJJJJJJJJJJJJJJJJJJJJJJJJJ	DEBUT       Image: State of the state of th
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PREAKER PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LIFF CONFFICUENCE (Epic)     A 4 2 1 GLORIA ESTEFAN/Can't Forget You (Epic)     1 1 2 PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 3 LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5 MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6 NATALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6 EXTREME/More Than Words (A&M)     MICHAEL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)*     MARC COHN/Walking In Memphis (Atlantic)     C HER/Love And Understanding (Geffen)     LISA FISCHER/How Can I Ease The Pain (Elektra)     LISA FISCHER/How Can I Ease The Pain (Elektra)     S 5 MIGHAEL/New Find I for You (MCA)     J 15 5     SURFACE/Never Gonna Let You Down (Columbia)	DEBUT       Image: State of the state of th
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LIFIFEDIFECTIFFEN/Can't Forget You (Epic)     1 1 2     PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 3     LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5     MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6     NATALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6     EXTREME/More Than Words (A&M)     MICHAEL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)*     S 13 11     MARC COHN/Walking In Memphis (Atlantic)     CHER/Love And Understanding (Geffen)     AARC COHN/Walking In Memphis (Atlantic)     CHER/Love And Understanding (Geffen)     LISA FISCHER/How Can I Ease The Pain (Elektra)     S 14     G LENN FREY/Part Of Me, Part Of You (MCA)     S 11 9     DAVE STEWART f/CANDY DULFER/Lily Was (Arista)	DEBUT       Image: Second state of the second
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PREAKER® PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LICIFFCCONFFETALFAY     GLORIA ESTEFAN/Can't Forget You (Epic)     1 1 2     PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 3     LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5     MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6     NATALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6     EXTREME/More Than Words (A&M)     WILSON PHILLIPS/The Dream Is Still Alive (SBK)     9 7 7     DARYL HALL & JOHN OATES/Starting All (Arista)*     -25 16     BRYAN ADAMS/(Everything I Do) (A&M/Morgan Creek)     MARC COHN/Walking In Memphis (Atlantic)     CHER/Love And Understanding (Geffen)     4 14 13     LISA FISCHER/How Can I Ease The Pain (Elektra)     T 6     S URFACE/Never Gonna Let You Down (Columbia)     DAVE STEWART f/CANDY DULFER/Lily Was (Arista)	DEBUT       Image: State of the state of th
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LIFIFEDIFECTIFFEN/Can't Forget You (Epic)     1 1 2     PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 3     LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5     MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6     NATALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6     EXTREME/More Than Words (A&M)     MICHAEL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)*     S 13 11     MARC COHN/Walking In Memphis (Atlantic)     CHER/Love And Understanding (Geffen)     AARC COHN/Walking In Memphis (Atlantic)     CHER/Love And Understanding (Geffen)     LISA FISCHER/How Can I Ease The Pain (Elektra)     S 14     G LENN FREY/Part Of Me, Part Of You (MCA)     S 11 9     DAVE STEWART f/CANDY DULFER/Lily Was (Arista)	DEBUT       Image: State of the state of th
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LIFF CONFFENDICE VOU (Epic)     1 1 2     PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 3     LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5     MICHAEL W. SMITH/Place In This (Reunion/Geffen)     Na A ALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6     EXTREME/More Than Words (A&M)     WILSON PHILLIPS/The Dream Is Still Alive (SBK)     9 7 7     DARYL HALL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)     CHER/Love And Understanding (Geffen)     LISA FISCHER/How Can I Ease The Pain (Elektra)     CHER/Love And Understanding (Cettra)     G 8     S 14     GLONN FREY/Part Of Me, Part Of You (MCA)     T 15     SURFACE/Never Gonna Let You Down (Columbia)     DAVE STEWART f/CANDY DULFER/Lily Was (Arista)     P 10     T	DEBUT       Image: State of the state of th
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PREAKER PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     CONTROLOGY OF A DEVICE CONTROLOGY OF A DEVICE CONTROLOGY     A 4 2 0 GLORIA ESTEFAN/Can't Forget You (Epic)     1 1 2 PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 0 LUTHER VANDROSS/Power Of Love/Love Power (Epic)     8 5 5 0 MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6 PATALLE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6 EXTREME/More Than Words (A&M)     MICHAEL & JOHN OATES/Starting All (Arista)*     O DARYL HALL & JOHN OATES/Starting All (Arista)*     D SBYAN ADAMS/(Everything I Do) (A&M/Morgan Creek)     MARC COHN/Walking In Memphis (Atlantic)     C HER/Love And Understanding (Geffen)     LISA FISCHER/How Can I Ease The Pain (Elektra)     C SURFACE/Never Gonna Let You Down (Columbia)     S 9 10 17 MICHAEL BOLTON/Love Is A Wonderful (Columbia)     D AVE STEWART f/CANDY DULFER/Lily Was (Arista)     PEABO BRYSON/Can You Stop The Rain (Columbia)     PEABO BRYSON/Can You Stop The Rain (Columbia)     PERACER 0 MARIAL CAREY/I Don't Wanna Cry (Columbia)     BREAAKER 0 ROD STEWART/The Motown Song (WB)	DEBUT       Image: Second system of the system
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PREAKER PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LISS CONSTRUCTION OF CONSTRUCTION     A 4 2 1 GLORIA ESTEFAN/Can't Forget You (Epic)     1 1 2 PAULA ABDUL/Rush Rush (Captive/Virgin)     3 3 2 LUTHER VANDROSS/Power Of Love/Love Power (Epic)     8 5 5 MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6 NATALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4 6 EXTREME/More Than Words (A&M)     MICHAEL & JOHN OATES/Starting All (Arista)*     O ARYL HALL & JOHN OATES/Starting All (Arista)*     S 10 11 0 CHER/Love And Understanding (Geffen)     AARC COHN/Walking In Memphis (Atlantic)     O 16 14 CHER/Love And Understanding (Geffen)     AMY GRANT/Every Heartbeat (A&M)     LISA FISCHER/How Can I Ease The Pain (Elektra)     S 2 19 DAVE STEWART f/CANDY DULFER/Lily Was (Arista)     S 19 10 T MICHAEL BOLTON/Love Is A Wonderful (Columbia)     DAVE STEWART f/CANDY DULFER/Lily Was (Arista)     S 9 10 17 MICHAEL BOLTON/Love Is A Wonderful (Columbia)     DAVE STEWART f/CANDY DULFER/Lily Was (Arista)     PEABO BRYSON/Can You Stop The Rain (Columbia)     PEREAKER PAIC	DEBUT       Image: Second system of the system
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PREAKER PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; PlayIists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     CONTROLOGY OF CONTROLOGY OF CONTROLOGY OF CONTROLOGY     A 4 2      GLORIA ESTEFAN/Can't Forget You (Epic)     1 1 2     PAULA ABDUL/Rush Rush (Captive/Virgin)     J 3 3     LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5     MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8 6     NATALIE COLE W/NAT COLE/Unforgettable (Elektra)     Z 2 4 6     EXTREME/More Than Words (A&M)     MILSON PHILLIPS/The Dream Is Still Alive (SBK)     9 7 7 6     DARYL HALL & JOHN OATES/Starting All (Arista)*     DARYL HALL & JOHN OATES/Starting All (Arista)*     MARC COHN/Walking In Memphis (Atlantic)     CHER/Love And Understanding (Geffen)     AMY GRANT/Every Heartbeat (A&M)     H 14     GLENN FREY/Part Of Me, Part Of You (MCA)     T 15     SURFACE/Never Gonna Let You Down (Columbia)     DAVE STEWART I/CANDY DULFER/Lily Was (Arista)     DAVE STEWART I/CANDY DULFER/Lily Was (Arista)     PEABO BRYSON/Can You Stop The Rain (Columbia)     DAVE STEWART I/CANDY DULFER/Lily Was (Arista)     MICHAEL BOLTON/Love Is A Wonderful (Columbia)     BREEAKER PART PANSER & THE RANGE/Set Me In (RCA)     MICHAEL BOLTON/Love Is A Wonderful (Columbia)     BREEAKER PART PANSER & THE RANGE/Set Me In (RCA)     MICHAEL BOLTON/Love Is A Wonderful (Columbia)     BREEAKER PART PANSER & THE RANGE/Set Me In (RCA)     MICHAEL BOLTON/Time, Love And (Columbia)	DEBUT       Image: Second system of the system
GLORIA ESTEFAN/Can't Forget You (Epic)     FIREHOUSE/Love OI A Litetime (Epic)     PREAKER PAULA ABDUL/The Promise OI A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LISS CONSTRUCTION OF A New (Captive/Virgin)     N&A Pg. 94; Playlists Pg. 80; Parallels Pg. 85;     Parallel Chart Analysis Pg. 92     LISS CONSTRUCTION OF A New (Captive/Virgin)     S 2     WKS WKS LW TW     4 4 2     GLORIA ESTEFAN/Can't Forget You (Epic)     1 1 2     PAULA ABDUL/Rush Rush (Captive/Virgin)     S 3     LUTHER VANDROSS/Power Of Love/Love Power (Epic)     B 5 5     MICHAEL W. SMITH/Place In This (Reunion/Geffen)     H 8     B NATALIE COLE w/NAT COLE/Unforgettable (Elektra)     2 2 4     EXTREME/More Than Words (A&M)     H 19     WILSON PHILLIPS/The Dream Is Still Alive (SBK)     9 7     G DARYL HALL & JOHN OATES/Starting All (Arista)*     S 13     C CHER/Love And Understanding (Geffen)     AMY GRANT/Every Heartbeat (A&M)     LISA FISCHER/How Can I Ease The Pain (Elektra)     C HER/Love And Understanding (Geffen)     AMY GRANT/Every Heartbeat (A&M)     LISA FISCHER/How Can I Ease The Pain (Elektra)     T 6     S URFACE/Never Gonna Let You Down (Columbia)     DAVE STEWART f/CANDY DULFER/Lily Was (Arista)     S 9     10     MICHAEL BOLTON/Love Is A Wonderful (Columbia)     2 20     PEABO BRYSON/Can You Stop The Rain (Columbia)     PEREAKER     BONNIE RAITT/Something To Talk About (Capitol)	DEBUT       Inicki RichardbS/Summer Breeze (Atlantic)         DEBUT       NATALE COLE wAAT KING COLE/Undogetable (Elektra 'keeps bullet due to continued growth.         Now & Active, TOP 10 Recurrents Pg. 61         Inicki RichardbS/Summer Breeze (Atlantic)         UM ************************************

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	_	-	_	_	
	3 WKS	2	I.W	TW	
tta Have You (Motown)	1	1	1	1	TOM PETTY & THE /Learning To (MCA)
Course (Capitol)	8	4	3	ė	38 SPECIAL/The Sound Of Your Voice (Charisma)
at I Gotta Do (MCA)	4	3	2	õ	LYNYRD SKYNYRD 1991/Smokestack (Atlantic)*
(Motown)	5	5	5	ð	FOREIGNER/Lowdown And Dirty (Atlantic)
(LaFace/Arista)	9	8	6	6	GUNS N' ROSES/You Could Be Mine (Geffen)
tlantic)	_	11	8	6	ALLMAN BROTHERS/End Of The Line (Epic)
(Virgin)	12	9	9	õ	QUEENSRYCHE/Jet City Woman (EMI)
er Minute (Jive/RCA)	31	20	13	ð	EXTREME/Hole Hearted (A&M)
Optimistic (Perspective/A&M)	2	2	4	9	VAN HALEN/Poundcake (WB)
Stop The Rain (Columbia)	28	.16	12	0	RIC OCASEK/Rockaway (Reprise)
H/Summertime (Jive/RCA)	18	12	11	0	BRYAN ADAMS/(Everything I Do) (A&M/Morgan Creek)
CA)	38	26	17	Ð	YES/Saving My Heart (Arista)
Get Served (RCA) *	6	6	7	13	R.E.M./Texarkana (WB)
our Eyes (Elektra)	BRE	AK		-	VAN HALEN/Runaround (WB)
ddictive Love (Capitol)	21	17	15	Ð	ALICE COOPER/Hey Stoopid (Epic)
	14	13	14	18	SKID ROW/Monkey Business (Atlantic)*
"Em (Columbia)	3	7	10	17	BLACK CROWES/Seeing Things (Def American)
ove Of Money (Giant/Reprise)	27	22	20	10	DRIVIN N CRYIN/Build A Fire (Island)
day People (Arista)	7	10	16	19	SCORPIONS/Wind Of Change (Mercury)
Morning After I (Arista)	53	39	29	80	DOOBLE BROTHERS (Rollin' On (Capitol)
VStraight Down To (MCA)	36 BRE	28	24	-	BONNIE RAITT/Something To Talk About (Capitol) MOODY BLUES/Say It With Love (Polydor/PLG)
w That We've Found (MCA)	10	14	18	23	JESUS JONES/Right Here, Right Now (SBK)
e (Capitol)	29	27	25	20	JUNKYARD/All The Time In The World (Geffen)
	35	29	27	25	JOE JACKSON/Oh Well (Virgin)
S.I.O.N. (Impact)	_	49	33	28	HUEY LEWIS & THE NEWS/Build Me Up (EMI)
	39	36	32	Đ	SCHOOL OF FISH/3 Strange Days (Capitol)
eds To Get Some (MCA)	_	53	37	28	L.A. GUNS/Kiss My Love Goodbye (Polydor/PLG)
You Still In Love (WB)	16	15	19	29	TATTOO RODEO/Been Your Fool (Atlantic)
/How Can You (Columbia)	19	19	22	30	ALICE IN CHAINS/Man In The Box (Columbia)
Good Woman (Epic)	57	51	39	3	ERIC GALES BAND/Sign "Of The Storm (Elektra)
Ease The Pain (Elektra)			56	32	JOE WALSH/All Of A Sudden (Pyramid/Epic Associated
't Want To Be A Fool (Epic)	42	38	34	33	BILLY SQUIER/Facts Of Life (Capitol) •
(Bust It/Capitol)	DEE	UT		34	TOM PETTY & THE /Out In The Cold (MCA)
Find Everything In (Elektra)	-	59	42	35	MARC COHN/Silver Thunderbird (Atlantic)
anna Change (Philly/Zoo)	44	42	38	36	WHITE TRASH/Apple Pie (Elektra)
ver Stop (Delicious Vinyl/Island)	51	47	40	97	WARRANT/Blind Faith (Columbia)
Pleasure (Def Jam/Columbia)	24	23	26	38	BULLETBOYS/Hang On St. Christopher (WB)
Breeze (Atlantic)	34	31	31	39	LAW /Miss You In A Heartbeat (Atlantic)
G COLE/Unforgettable (Elektra)	-	-	50	-	BILLY FALCON/Power Windows (Jambco/Mercury) *Keeps bullet due to continued growth.
rrents Pg. 61	Con	nple	ete	TO	60 Tracks Chart Pg. 73; LP Chart Pg. 76
	1				
					20U155527
	3	2			
WB)		WKS	LW	TW	
Superstition (Geffen)	6	4	3	0	BILLY DEAN/Somewhere In (SBK/Capitol)
Capitol)	5	2	2		RICKY VAN SHELTONA Am A Simple Man (Columbia)
			5	0	TRAVIS TRITT/Here's A Quarter (Call Someone) (WB)
	11	9			
GC)	16	13	6	-	TRISHA YEARWOOD/She's In Love With (MCA)
GC) I (Track) (Columbia)	16 2	13 1	6 1	5	ALAN JACKSON/Don't Rock The Jukebox (Arista)
	16 2 8	13 1 6	6 1 4	5	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia)
	16 2 8 13	13 1 6 11	6 1 4 7	5 6	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA)
	16 2 8 13 14	13 1 6 11 12	6 1 4 7 9	5 6 7 8	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA)
) (Črack) (Columbia) )	16 2 8 13 14 15	13 1 6 11 12 14	6 1 4 7 9 11	5 6 7 8 8	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA)
) (Črack) (Columbia) )	16 2 8 13 14 15 19	13 1 6 11 12 14 15	6 1 4 7 9 11 12	5 6 7 8 8 9	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA)
) (Črack) (Columbia) )	16 2 8 13 14 15 19 21	13 1 6 11 12 14 15 18	6 1 4 7 9 11 12 14	5 6 0 8 8 9 9	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA)
(Črack) (Columbia) Chart Pg. 75	16 2 8 13 14 15 19 21 23	13 1 6 11 12 14 15 18 19	6 1 4 7 9 11 12 14 16	5.60000000	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb)
chart Pg. 75	16 2 8 13 14 15 19 21	13 1 6 11 12 14 15 18	6 1 4 7 9 11 12 14	5.6000000000	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb) PATTY LOVELESS/Blue Memories (MCA)
chart Pg. 75 Chart Pg. 75 e (Epic) rid (GRP)	16 2 8 13 14 15 19 21 23 18	13 1 6 11 12 14 15 18 19 17	6 1 4 7 9 11 12 14 16 15	5 6 0 8 9 9 9 9 9 14	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb)
) (Črack) (Columbia) )	16 2 8 13 14 15 19 21 23 18 9	13 1 6 11 12 14 15 18 19 17 8	6 1 4 7 9 11 12 14 16 15 8	5 6 0 8 9 9 9 9 9 14	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb) PATTY LOVELESS/Blue Memories (MCA) ROB CROSBY/She's A Natural (Arista)
chart Pg. 75 chart Pg. 75 e (Epic) rid (GRP) ta)	16 2 8 13 14 15 19 21 23 18 9 24	13 1 6 11 12 14 15 18 19 17 8 20	6 1 4 7 9 11 12 14 16 15 8 18	5 6 0 8 8 9 9 9 9 1 9	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb) PATTY LOVELESS/Blue Memories (MCA) ROB CROSBY/She's A Natural (Arista) L. GREENWOOD w/S. BOGGUSS/Hopelessly (Capitol)
chart Pg. 75 chart Pg. 75 (Epic) rid (GRP) ta) Juan (WB) ds (GRP)	16 2 8 13 14 15 19 21 23 18 9 24 31	13 1 6 11 12 14 15 18 19 17 8 20 24	6 1 4 7 9 11 12 14 16 15 8 18 20	5 6 7 8 9 0 1 2 3 14 5 6 17	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb) PATTY LOVELESS/Blue Memories (MCA) ROB CROSBY/She's A Natural (Arista) L. GREENWOOD w/S. BOGGUSS/Hopelessly (Capitol) TANYA TUCKER/Down To My Last Teardrop (Capitol) MARTY STUART/Till I Found You (MCA) DOLLY PARTON/Silver And Gold (Columbia)
(Črack) (Columbia) Chart Pg. 75 (Epic) rid (GRP) ta) Juan (WB) ds (GRP) sion (Verve Forecast/PolyGram)	16 2 8 13 14 15 19 21 23 18 9 24 31 12	13 1 6 11 12 14 15 18 19 17 8 20 24 10	6 1 4 7 9 11 12 14 16 15 8 18 20 10	5 6 0 8 9 9 9 9 14 5 9 17 9 9	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb) PATTY LOVELESS/Blue Memories (MCA) ROB CROSBY/She's A Natural (Arista) L. GREENWOOD w/S. BOGGUSS/Hopelessly (Capitol) TANYA TUCKER/Down To My Last Teardrop (Capitol) MARTY STUART/Till I Found You (MCA)
r (Ťrack) (Columbia) <b>Chart Pg. 75</b> e (Epic) rid (GRP) ta) Juan (WB)	16 2 8 13 14 15 19 21 23 18 9 24 31 1 22 7.	13 1 6 11 12 14 15 18 19 17 8 20 24 10 23	6 1 4 7 9 11 12 14 16 15 8 18 20 10 21	5 6 0 8 9 9 9 9 14 5 6 17 P	ALAN JACKSON/Don't Rock The Jukebox (Arista) SHENANDOAH/The Moon Over Georgia (Columbia) DON WILLIAMS/Lord Have Mercy On A (RCA) ALABAMA/Here We Are (RCA) REBA MCENTIRE/Fallin' Out Of Love (MCA) GEORGE STRAIT/You Know Me Better (MCA) VINCE GILL/Liza Jane (MCA) HAL KETCHUM/Small Town Saturday Night (Curb) PATTY LOVELESS/Blue Memories (MCA) ROB CROSBY/She's A Natural (Arista) L. GREENWOOD w/S. BOGGUSS/Hopelessly (Capitol) TANYA TUCKER/Down To My Last Teardrop (Capitol) MARTY STUART/Till I Found You (MCA) DOLLY PARTON/Silver And Gold (Columbia)

#### BREAKERS

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BREAKER	MARK CHESNUTT/Your Love Is A Miracle (MCA)
	DIAMOND RIO/Mirror, Mirror (Arista)
	DOUG STONE/ Thought It Was You (Epic)
BREAKER 38	SAWYER BROWN/The Walk (Curb/Capitol)
	DEBUTS

DEBUT 48	PAUL OVERSTREET/Ball And Chain (RCA)
DEBUT .	PIRATES OF THE MISSISSIPPI/Speak Of (Capitol)
DEBUT	MIKE REID/As Simple As That (Columbia)

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Country Song Information Index Pg. 66

New & Active Pg. 68 Adds & Hots Pg. 69 Associate Reporters, Full-Service Pg. 70

\*Keeps bullet due to continued growth

RICK ASTLEY/Move Right Out (RCA)

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KEITH WASHINGTON/Kissing You (WB)

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#### irgin) Minute (Jive/RCA) ptimistic (Perspective/A&

MARLON JORDAN.../Learson's Return (Columbia)

MARLON JURDAN.../Learson's Return (Column JAMES MOODY/Honey (Novus/RCA) EDDIE DANIELS/This Is Now (GRP) BILLY CHILDS/His April Touch (Windham Hill/Jazz) ELLIS MARSALIS TRID/Ellis Marsalis Trio (Blue Note) NATALIE COLE/Unforgettable (Elektra) TUCK & PATTI/Dream (Windham Hill/Jazz) EDDIE HARRIS/There Was A Time (Enja/Mesa) MILT JACKSON/The Harem (Music Master) \* HARPER BROTHERS/Artistry (Verve) \*Keeps builtet due to continued growth.

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Complete TOP 30 Contemporary Jazz Chart Pg. 71

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