

DECEMBER 25, 1954 (HOLIDAY ISSUE)

NUMBER 14



Perry Como portrays the spirit of the season by coming "Home For The Holidays." Perry has been using the song, which he recorded for RCA Vietor, as his theme for the past several weeks. The tune was written by Perry's favorite songwriters, Robert, Allen and Al Stillman, who gave him such previous smashes as "You Alone" and "My One And Only Heart."

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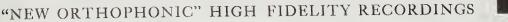
a great duet by TONY MARTIN and DINAH SHORE

the first record with the lyric on the fast-breaking ... MELODY OF LOV H) YOU'RE GETTING TO BE A HABIT WITH ME 20/47-5975

RCA

DON'T MISS LEO DIAMOND'S great harmonica version of

MELODY OF LOVE with: THE PHANTOM GAUCHO 20/47-5973









FOUNDED BY BILL GERSH

olume XVI Number 14 December 25, 1954 (HOLIDAY ISSUE) Publishers BILL GERSH JOE ORLECK

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The Cash Box









DEAN MARTIN (Capitol 3011; F-3011)

(2:52) [Mr. Music BMI—Brown, DePaulo] Aided by sidekick Dick Sta-bile, Dean Martin lilts through a catchy melodious Latin tempo novelty that could catch on. Chorus assists. Cute deck. Pleasing.

Generation (2:58) [Ameri-can BMI—Weisman] This end is a pretty, romantic ballad set to a shuffle-lilt in the backdrop. Inviting, simple item.

THE HILLTOPPERS (Dot 15318; 45-15318)

B "D-A-R-L-I-N'" [Tee Pee AS-CAP—Cassin, Enston] With Jim-my Sacca in the lead, the Hilltoppers romantically offer a tune that spells out Darlin' and what each letter stands for. Pretty material.

B "FRIVOLETTE" [Tee Pee AS-CAP—McMollen, James, Shelly] This end is a pretty waltz tempo love song with an Italian flavor. Tender melody and lyric. Warm delivery.

BOB MANNING (Capitol 3014; F-3014)

(B) "MY LOVE SONG TO YOU" [Songsmith ASCAP — Alfred, Frisch] The song which Bob Manning sung on the Gleason show is put on wax. It's a pretty ballad and with a whole Gleason show being devoted to this tune, the publicity could make it hit. Good material.

^{(AFTER MY LAUGHTER CAME TEARS" [Shapiro-Bernstein AS-CAP—Turk, Tobias] This end is a pretty, romantic item fashioned warm-ly by the talented crooner. Lush back-ing adds to deck.}

LAWRENCE WELK ORCH. (Coral 61318; 9-61318)

(2:15) [Ben Bloom ASCAP— Leibert, Blake] Lawrence Welk and his Champagne ork ease through a pretty waltz number with Dick Dale handling the vocal.

G "HOME AGAIN BLUES" (2:07) [Berlin ASCAP—Berlin, Akst] The doo-wah trumpet adds to this pleasant bouncer. Dick Dale again handles the vocal with Welk supply-ing the hagkdrap. ing the backdrop.

DOLORES GRAY (Decca 29380; 9-29380)

B "HEAT WAVE" (2:45) [Berlin ASCAP—Berlin] Dolores Gray does a great job with the standard Marilyn Monroe sings in Berlin's new "Show Biz" flicker. Dolores really sings with compt Serve stuff sings with oomph. Sexy stuff.

(3:18) [Berlin ASCAP—Berlin] The versatile songstress dishes up another sultry item performed in the same pic. Movie will sell these two sides.

HE CASH BOX "MELODY OF LOVE" (2:45) [Presser/Shapiro-Bernstein ASCAP -Engleman, Glazer]

"JOY RIDE" (2:18) [Randy-Smith ASCAP—Vaughn] BILLY VAUGHN ORCH. (Dot 15247; 45-15247)



BILLY VAUGHN

BILLY VAUGHN In mid October, Dot Records is-sued an instrumental called "Mel-ody of Love" by Billy Vaughn, the diskery's musical arranger. Now three months later, the record is first blossoming into a big hit. Vaughn, who is also one of the voices of the Hilltoppers glides through the pretty waltz melody in a smooth and simple manner. The saxaphone plays an important part saxaphone plays an important part in adding a haunting flavor to the In adding a naunting flavor to the entire recording. Record is going like hot cakes. The lower lid is a lighthearted bouncer called "Joy Ride." Cute, entertaining material. Looks like Dot will have a big one in this platter.

"MELODY OF LOVE" (2:38) [Presser/Shapiro-Bernstein ASCAP "Presser/Snapiro-Bernstein ASCAP —Engleman, Glazer]
"YOU'RE GETTING TO BE A ABIT WITH ME" (2:37) [M. Wit-mark ASCAP—Warren, Dubin]
TONY MARTIN & DINAH SHORE (RCA Victor 20-5975; 47-5975)



DINAH SHORE & TONY MARTIN

• Victor jumps on the "Melody of Love" bandwagon with a beautiful recording by two of its top names, Tony Martin and Dinah Shore. It's the certic direct recording by the second Tony Martin and Dinah Shore. It's the only duet version released to date, and it's a real classy perform-ance. Dinah's and Tony's voices blend beautifully. Warm and invit-ing harmony. Keep a close tab on this one too. The lower lid is the clever oldie "You're Getting To Be A Habit With Me." It's a pretty lilter that could easily be made a hit again. hit again.

"MELODY OF LOVE" (2:45) [Presser/Shapiro-Bernstein ASCAP —Engleman, Glazer] "THERE'S A TAVERN IN THE TOWN" (2:45) [Halsey ASCAP—Hills] FOUR ACES (Decca 29395; 9-29395)



FOUR ACES

• Decca comes up with a power-ful contender in the race for top honors on "Melody of Love." The Decca rendition features the Four Aces with a mellow vocal version of the pretty tune. It's a top grade commercial offering with Al Al-berts handling the lead vocal once again. The crew's fans will love this one. The boys do a great job with the coupling too. It's the old favor-ite "There's A Tavern In The Town" and it's set to a great beat that makes your toes tap. Wonderthat makes your toes tap. Wonder-ful teaming of numbers for maximum sales results.

"MELODY OF LOVE" (2:45) [Presser/Shapiro-Bernstein ASCAP -Engleman, Glazer] "YOU ARE THE ONE" (2:36) [World Music ASCAP] SAMMY KAYE ORCH. (Columbia 40417; 4-40417) NICE OF STREET



SAMMY KAYE

SAMMY KAYE Sammy Kaye also dishes up a classy version of this big tune. But in order to keep it a bit different, the Kaye band picks up the beat and lits through the tune to a two step. The Kaydets take over in the vocal department with a pretty reading of the lyrics. Has a barber shop flavor. Near the end, Kaye offers a recitation. Solid perform-ance from beginning to end. Lower side, "You Are The One," is a waltz tempo number starring the Kaye Choir. Mellow pleaser.

RAY BLOCH ORCH. (Coral 61308; 9-61308)

G "SKATING" (2:30) [Wemar BMI—Saunders, Tony Starr] Ray Bloch's orchestra accompanies the Sweetland Singers on an inviting waltz tempo number. Has a pleasing old fashioned flavor.

C "YOU'VE GOT TO MAKE SOMEONE HAPPY" (2:12) [Cavallero ASCAP — Wayne, Still-man] More of the same delightful type of material. Similar reading.

JAN STRICKLAND ("X"-0080; 4X-0080)

(3:00) [Copeland BMI—Thomas] Jan Strickland debuts on the "X" label with a brilliant voice and technique. On this side he belts out a tormented ballad that'll do well in pop and R & B. Charus backs Chorus backs.

• "LET'S" (2:05) [Garlock-Scherer BMI--Thomas] Howard Biggs and the gang assist on this end too. This side is jumper that'll do well in both markets too. Strickland has the makings of a big name. Unique sound.

THE LEE BROTHERS (Pic 0022; 45-0022)

CAP-Ellington, Russell] The Lee Brothers bow on Pic disks with a wild rhythm version of a great Ellington oldie. Side jumps. Classy stuff for R & B and pop.

(2:06) [R. W. H. BMI—Lee] This end is another lively handclapper with a spiritual flavor. Bit more to R & B side than pop.

JOHNNY PARKER (Coral 61290; 9-61290)

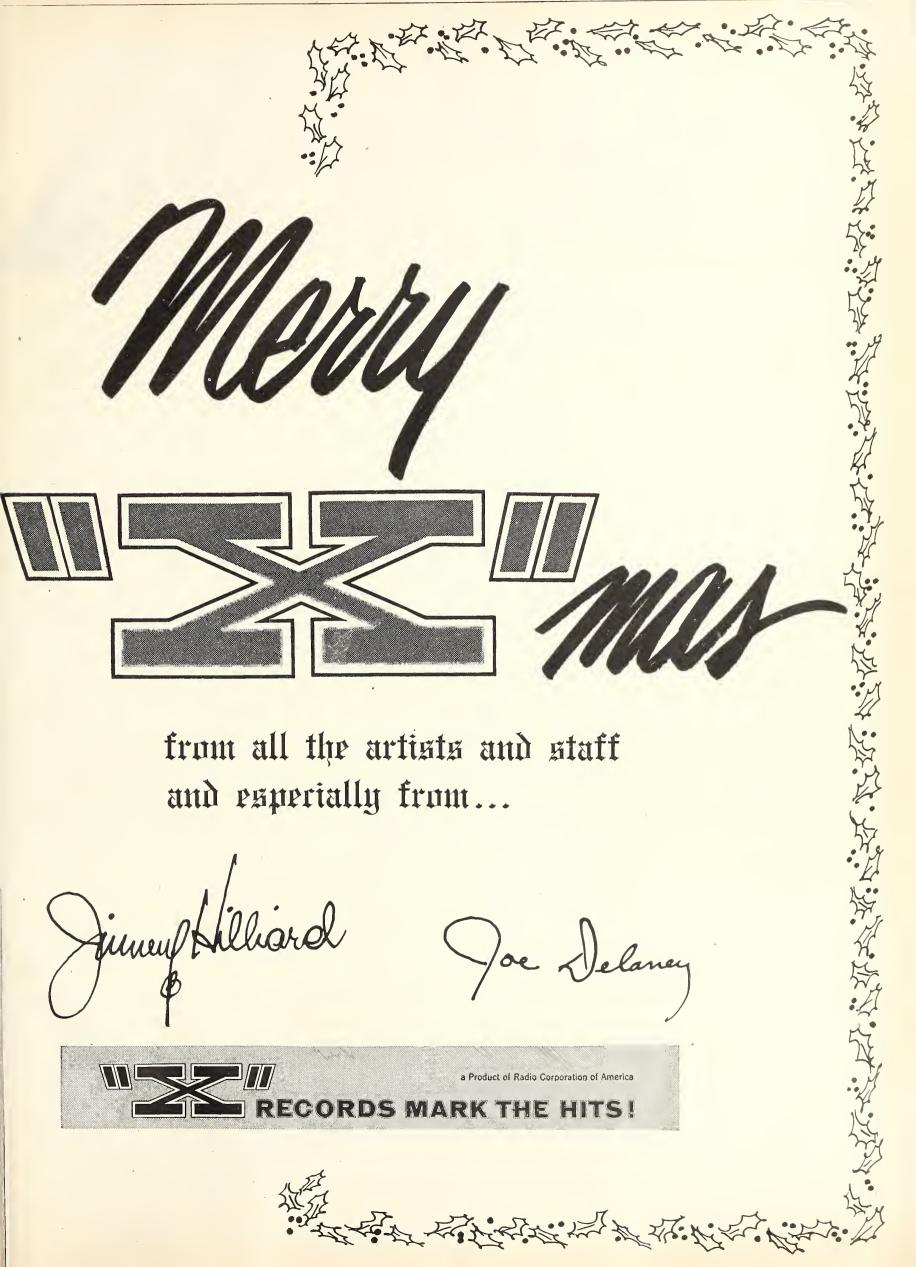
• "NOT I" (2:22) [Towne ASCAP - Baum, Goldborough, Kaye] Dick Jacobs sets Johnny Parker up with a pretty string backdrop as he croons a warm romantic tune. Very pretty deak pretty deck.

G "HURTS ME TO MY HEART" (3:00) [Monument BMI—Single-ton, McCoy] Johnny leans into a pop rendition of an r & b tune that hit the number one spot. Heavy material for non for pop.

MARCO POLO (Coral 61310; 9-61310)

"A LITTLE BOY'S DREAM" (2:13) [Broad Street Music-Saunders, Ingham] A pretty song about a child is tenderly treated by Marco Polo with Joe Kuhn and the ork in the backdrop.

Ge "BELLA ROSA" (2:30) [Broad Street Music — Ingham, Giola, Candulle] Marco dishes up a tender rendition of a love song set to a fam-iliar melody.





(Sheraton 22332; 45-22332)

"MIRACLE OF LOVE" [-Weisman, Toomey] Cindy Lord is as-sisted by the Four Chaps on a pretty love song which she sings with feeling and emotion. A sentimental item with quality.

"MOVIN' IN" [—Weisman, Toomey] This end is a hand-clapper with a lively and appealing spiritual flavor. Cute deck with a load of zip. Cindy hands in another mod meading good reading.

MEL WILLIAMS (Decca 29370; 9-29370)

• "O-O-WAH" (2:07) [Rage BMI— Mottola, Davis] A good rhythm item with a solid beat is belted out by Mcl Williams and the Montclairs. Side oughta do well in the R & B de-partments too. Good arrangement that drives.

G "LESSONS IN LOVE" (2:30) [House of Fortune BMI—Mottola] The Montclairs are in the backdrop on this rhythm-ballad. Songster has a commercial sound that fits well for pop and rhythm and blues.

BETTY CLOONEY ("X"-0076; 4X-0076)

B "SI, SI, SENOR" (2:47) [Paxton ASCAP—Pola, Skylar] Betty Clooney bows on "X" with a sultry tango item beautifully orchestrated by Richard Maltby and the crew. Thrush sounds just like Rosemary. Cood tune Good tune.

G "WHISPER" (2:58) [Odette AS-CAP—Robertson, Cogane, Mysels] This deck is a slow, soft love song handled with warmth by the song-bird. Ok side.

THE APPLEJACKS (Decca 29330; 9-29330)

"SWEET PATOOTIE PIE" (2:42) [Meadowbrook ASCAP — Fein-stein, Appell, Appell] With Dave Ap-pell in the lead, the Applejacks bounce through a cutie that has what's needed to make the grade. Little push should get this happy side started.

G "REUNION" (2:23) [Meadow-brook ASCAP—Filler, Murphy] The boys give out with some barber-shop styling on this reminiscent bouncer. Cute side.

GARY CROSBY (Decca 29378; 9-29378)

G "LOOP-DE-LOOP MAMBO" (2:55) [Quintet BMI—Leiber, Stoller] A rocking R & B item is belted out by Gary Crosby and the Cheer Leaders. Sonny Burke sets up a solid orking.

B "PALSY WALSY" (3:01) [Gale & Gayles BMI—Siravo] This is a cute commercial ditty with a pleas-ing set of lyrics. It's a colorful lilter that could make the grade. Gary sounds like his dad in spots. Good performance.

THE CASH BOX SLEEP EEK

> "OPEN UP YOUR HEART" (2:53) [Stuart Hamblen BMI-Hamblen]

"THE LORD IS COUNTING ON YOU" (2:06) [Stuart Hamblen BMI-Hamblen] COWBOY CHURCH SUNDAY SCHOOL (Decca 29367; 9-29367)

"CHERRY PINK AND APPLE BLOSSOM WHITE" (3:02)

[Chappell ASCAP—Rosa]

"MARIA ELENA" (2:49) [Peer International BMI-Prado] PEREZ "PREZ" PRADO

(RCA Victor 20-5965; 47-5965)

• Every now and then a record Ole House." Song has a semi-reli-with an unusual quality comes gious flavor. The children's voices with an unusual quality comes along and becomes a number one hit. Decca comes up with just such a disk and very early reports indicate that it may hit way up there. The record features the young, refreshing voices of children from the Cowboy Church Sunday School, on a tender tune from the pen of Stuart Hamblen, author of "This

set against the simplicity of an organ backing, makes "Open Up Your Heart" a contender for the big record class. Disk is a perfect example of "that unexplainable something" that makes a record a hit. Coupling, "The Lord Is Counting On You" is a similar rendition of another religious number. Keep a close tab on the top half.

LEO DIAMOND

(RCA Victor 20-5973; 47-5973)

"MELODY OF LOVE" (2:35) [Theo. Presser ASCAP—H. Eng-lemann] Leo Diamond does a great job on a harmonica and ork version of a tune that's heading for the big time. Lovely, tender melody to a slow waltz tempo tempo.

(2:33) [Lero ASCAP—Diamond] This end stars the virtuoso on a lively interpretation of a Spanish flavored novelty composed by the performer. Whistling and harmonica create in-teresting effect.

PERCY FAITH ORCH.

Columbia 40390; 4-40390)

"PETITE" (3:00) [Regent BMI— Coleman, Revil] Percy Faith leads his lush ork through an imagina-tive instrumentation of a catchy nov-elty. Pretty job that'll attract much interest and coin.

⁽¹⁾ "CHING CHING-A-LING" (1:50) [Joy ASCAP—Merrill, Stone] This side features Percy and a chorus on a lively bouncer full of color. Very pleasing melody that could catch on.

GUY LOMBARDO ORCH.

(Decca 29381; 9-29381)

"PUPALINA" (2:40) [Geo. Pin-cus ASCAP—Whitney, Kramer] Kenny Gardner, Cliff Grass and the Lombardo ork bounce through a cute Italian flavored novelty that's making noise.

• "NO MORE" (2:35) [Maple Leaf BMI—DeJohn, DeJohn, DeJohn] This end is another light-hearted in-terpretation of a cute ditty that could make the top of the lists. Song is big.

JOHNNIE RAY

(Columbia 40391; 4-40391)

(ALEXANDER'S RAGTIME BAND" (2:25) [Berlin ASCAP— Berlin] Johnnie Ray belts out an ex-citing rendition of a great Berlin oldie. It's a socko number which Johnnie sings in the flicker "No Biz Like Show Biz." Real rocker.

"IF YOU BELIEVE" (2:59) [Berlin ASCAP—Berlin] Ray per-forms the touching inspirational ballad which he handles so well in the same film. Dramatic material that could build slowly. Beautiful job.

EDDY HOWARD (Mercury 70513; 70513 x 45)

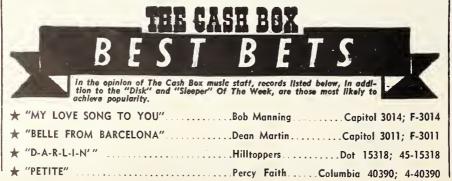
B "ALL OF YOU" (2:31) [Chap-pell ASCAP—Porter] Eddy How-ard glides through a smooth vocal rendition of a beautiful beguine from the new Cole Porter musical, "Silk Stockings."

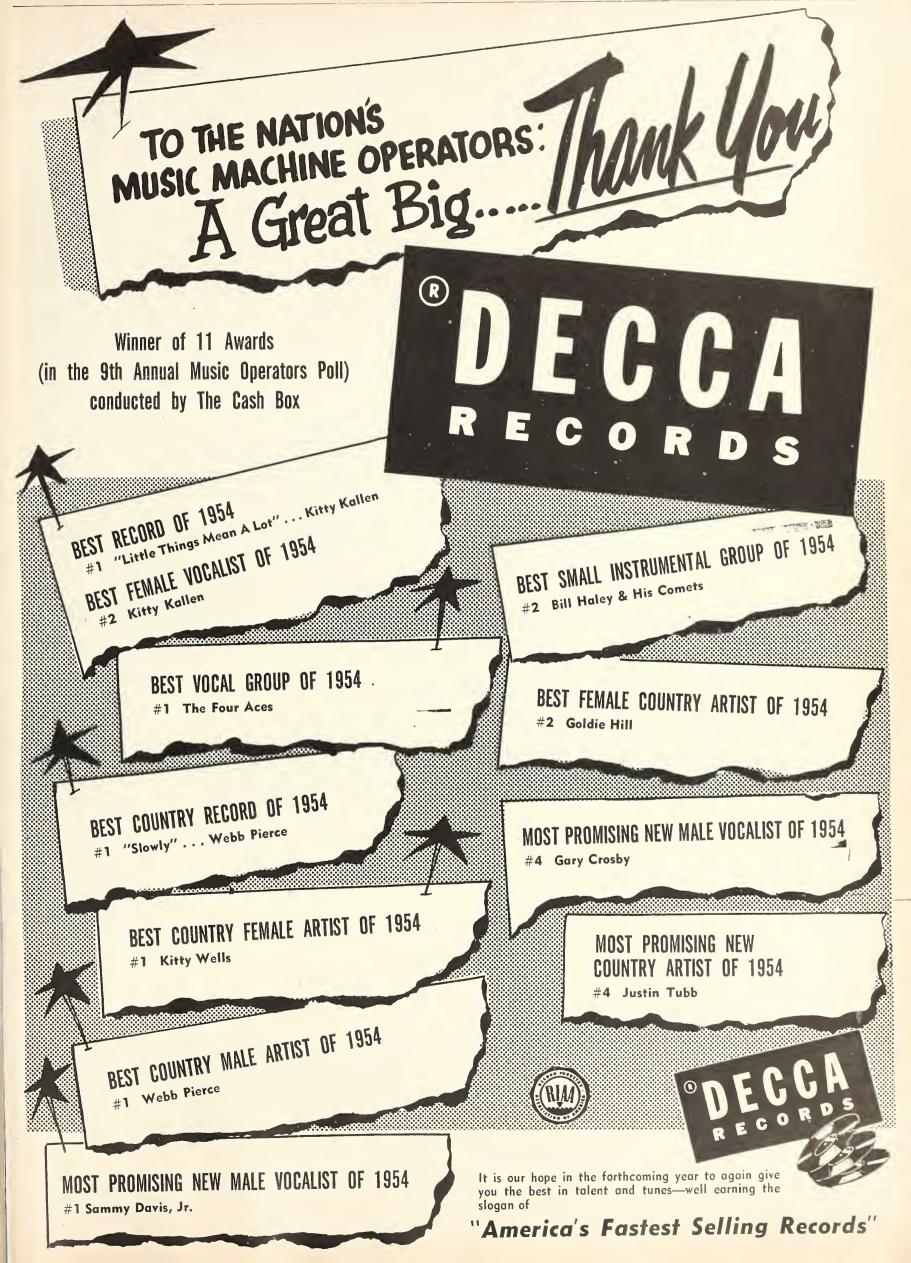
G "I'LL WRAP YOU IN MY ARMS" (2:04) [Hill & Range BMI-Morris, Joy] Eddy's mellow tones tenderly carress a lilting ballad with a light bounce.



PEREZ "PREZ" PRADO

• One of the biggest names in the mambo field is Perez "Prez" Prado. His organization has probably had more to do with making the mambo what it is, today than any other group. He was also one 5965; 47-5965) of the first to put the "ugh" in the mambo. In the past few years, Prez has come up with some big mambo waxings, but his latest is definitely his greatest. It's an absolutely beautiful number called "Cherry Pink And Apple Blossom White" and its commercial enough to be an all out pop smash. We fell in love with the arrangement and the fabulous Billy Regis trumpet work which reminds us of Harry James' technique. It's the most fascinating mambo we've ever heard. Prado, whose band co-stars with Jane Russell in the upcoming pic "Under Water," performs this tune in the flick. Flip is a pretty rhumba dubbed "Maria Elena." Top half is a long-shot, but we feel it has the goods and can make the grade.















MGM 11875 78 rpm K 11875 45 rpm MGM 11844 78 rpm K 11844 45 rpm MGM 11888 78 rpm K 11888 45 rpm FRED NORMAN DAVID ROSE RAY HANEY and his Orchestre and his Orchestra **MY LOVE FOR DOROTHY** MY SON, MY SON **FASCINATING RHYTHM** and MONDAY-TUESDAYand THAT LITTLE BOY WEDNESDAY-LOVE WALKED IN OF MINE THURSDAY-FRIDAY MGM 30865 78 rpm MGM 11891 78 rpm MGM 11875 78 rpm K 11875 45 rpm K 30865 45 rpm K 11891 45 rpm M-G-M RECORDS THE GREATEST NAME



NEW YORK:

Another song has got the record companies all excited with almost all of them covering with their top artists. It's "Melody Of Love" which was done as an instrumental by Billy Vaughn on Dot and David Carroll on Mercury. The



them covering with their top artists. It's "Melody Of Love" which was done as an instrumental by Billy Vaughn on Dot and David Carroll on Mercury. The record broke out and in the past several days some of the biggest selling names in the business have done it with a vocal. They include The Four Aces, Dinah Shore and Tony Martin, Frank Sinatra, The McGuire Sisters, and Sammy Kaye. . . . Carolyn Leigh has teamed up with Alec Wilder to do the score for the TV musical version of the hit Broadway play, "Happy Birthday." The new production which will star Judy Holliday will be presented as an NBC spectacular. . . . On December 27, Betty Madigan will headline at the Casa Marina Hotel in Key West where she made her original appearance two winters ago. Betty will work the spot for her original salary to show her apprecia-tion for receiving her break at the hotel when she was an unknown. . . Paul Siegel looking forward to the 40th record of "Magdalena." It was done by George Liberace and will be released in January. . . . "Young At Heart" the forthcoming Frank Sinatra-Doris Day musical is a remake of "Four Daughters," the picture that introduced the late John Garfield to the tall . . . The latest of the band vocalists to break out on his own is former Ralph Flanagan singer Frankie Lester, who has been signed by Label "X."

CHICAGO:

CHICAGO: Stuart Hamblen who, besides recording for RCA-Victor, has penned many hit tunes including "This Ole House," "Ole Pappy Time," and his very latest, "Goodnight Mrs. Jones," as recorded by Vaughn Monroe, in town on a dj promotion tour this past week. At a disk jockey luncheon for him, Stuart kept the guests in stitches, telling of his many experiences, including the time he ran for U.S. President on the Prohibition ticket... Stuart also the author of "Open Up Your Heart," by the Cowboy Church Sunday School Choir, on Decca. Firm members confident this will be Decca's next smash. Flip side is titled, "The Lord Is Counting On You." ... Frank Sinatra a between-trains visitor here 12/15. At preview showing of his latest flicker, "Young At Heart," it was unanimously agreed that Frankie was 'never better'. ... If air play is any indication, Jaye P. Morgan's "That's All I Want From You" should be the next number one tune here. ... Larry Green visiting Chicago once again, promoting Gordon Jenkins' "Slowly But Surely." Larry came to town with George Jay, another ace promotion men and dick heaker out of Law America.



December 25, 1954

the here. . . . Larry Green visiting Concago onte again, promoting Gordon Jenkins' "Slowly But Surely." Larry came to town with George Jay, another ace promotion man and disk jockey out of Los Angeles. George tells us he is really happy to have met for the very first time many of the people he has so often spoken to on the long distance phones. Speaking of long distance, he showed us his latest phone bill. OOOOOWWWWW! . . . Everyone who met her, impressed by Joan Weber's genuine and sincere sweetness. . . . Joe Delaney and Jimmy Hilliard, major domos of the "X" label, in town this past week to record The Chuckles, whose "Runaround" is still going strong here. . . All her friends wishing a speedy recovery to Eileen Mack, a top gal dee-jay. The biz just not the same without her. . . . Jimmy Martin happily related that he and Dot recording artist Jean Strange will tie the knot come Christmas. . . . June Valli anxiously awaiting her first appearance on Ed Sullivan's "Toast Of The Town" the first Sunday in January. Seems Sullivan was very much impressed with June's performance at a benefit which he emcee'd. . . . May we wish you and yours the VERRRY MERRIEST CHRISTMAS and extend to you our thanks for making this one of the greatest, grandest years The Cash Box has ever known. HOLLYWOOD:

HOLLYWOOD:



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December 25, 1954

BIGGEST OVERNIGHT HIT IN DECCA'S 20 YEARS IN BUSINESS!!

THE COWBOY CHURCH SUNDAY SCHOOL CHORUS

44 OPEN UP YOUR HEART''

(And Let The Sunshine In)

"THE LORD IS COUNTING ON YOU"

DECCA 29367 9-2

2 Hits From The Flaming Pen of STUART HAMBLEN

Winding Up Our 20th Anniversary Year IN A BIG WAY — with





Eatending My Sincerest Wishes for A Merry Christman & a M Prosperous & Happy New 4 1.5. I wish to Thank all the Juke Box Operators of America pour the bottom of my heart for Maming WIC - THE MOST PROMISING NEW MALE VOCALIST OF 1954 My latest release is **"THE RED GRAPES**" HAPPY'' **DECCA 29310** We wish to thank you too. Personal Mgt. Publicity WILL MASTIN **JESS RAND**

Holiday Greetings and Thanks

"Open Up Your Heart" Breaks Wide Open As Decca's Best Seller



NEW YORK—Decca has a smash new hit which is breaking for the biggest record in the company's history. It's called "Open Up Your Heart" and pictured above are the author and the vocalist, Stuart Hamblen and Sue Anne. Sue Anne was five when she cut the disk with the Cowboy Church Sunday School. She's now six. Originally issued as a folk disk, the record has taken off in the pop field with a surge which Decca officials say they've never experienced before. The record is enjoying a double push at this time because not only is it right for the Christmas season, but also because it actually is not tied to any season at all and will continue selling way past the holidays.

Kappi Jordan Promotes "Silk Stockings" Score

NEW YORK—Kappi Jordan, well known disk promotion gal, has been hired by the producers of "Silk Stockings," Feuer and Martin, to promote the seventeen current records from the score. Her territory will be New York, Philadelphia and Boston. As

far as can be determined, this is the first time that a Broadway producer has hired a disk promotion gal to plug a show's records. "Silk Stockings" was written by Cole Porter and the music is being published by Chappell.

Top 10 Best Selling Pop Albums

- 1. THE STUDENT PRINCE Mario Lanza (RCA Victor LM 1837; ERB 1837) 2. WHITE CHRISTMAS ... Bing Crosby, Danny Kaye and Peggy Lee (Decca DL-8083; ED-819) 3. MUSIC, MARTINIS AND MEMORIES Jackie Gleason (Capitol W 509; EAP 1, 2, 3, 4-309) 4. A STAR IS BORN..... Judy Garland (Columbia BL 1021; BA 1021) 5. SEVEN BRIDES FOR SEVEN BROTHERS ... Original Cast (MGM E 244; X 244) 6. MUSIC FOR LOVERS ONLYJackie Gleason (Capitol H 352; EBF 352) 7. GLENN MILLER LTD. Glenn Miller (RCA Victor LPT 6071; EDITION, II EPOT 6701) 8. SELECTIONS FROM THE GLENN MILLER Glenn Miller (RCA Victor LPT 3057; STORY EPBT 3057) 9. MERRY CHRISTMAS ... Bing Crosby (Decca DL 5019; ED-547)
 - 10. THE PAJAMA GAME... Original Cast (Columbia ML 4840; A 1098)

press relations

HARRY SOBOL

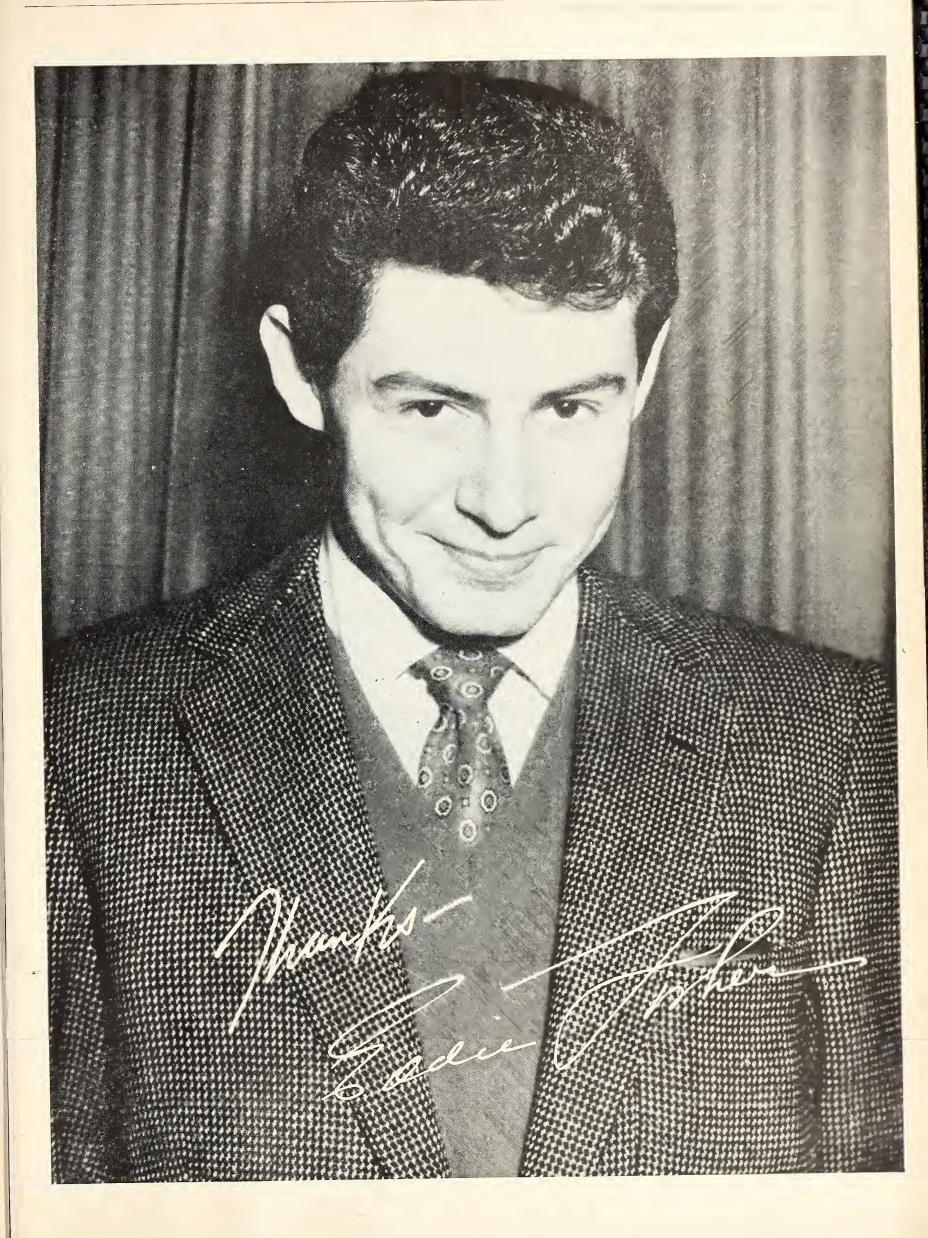
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FRANK BARONE

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on

CADENCE RECORDS







CLASSICAL

BEETHOVEN — "Pastoral Symphony" — "Sounds of Nature" — RCA Victor LM-1830 (1-12" LP) List: \$5.95 LEOPOLD STOKOWSKI-MEMBERS OF THE NBC SYMPHONY ORCHESTRA.

LEOPOLD STOKOWSKI-MEMBERS OF THE NBC SYMPHONY ORCHESTRA. Beethoven's beautiful "Pastoral Symphony" is enchantingly and thrillingly performed by Leopold Stokowski and his select group of 12 NBC Symphony members. Beethoven's Sixth Symphony is one of his most popular and most recorded works. However, this recording for sound, beauty and precision is unbeatable. For a filler, "Sounds of Nature" is used and is a most interesting as well as beautiful offering. Mr. Stokowski introduces the "Sounds" and comments on each comparing them with Beethoven's musical interpretation of these sounds. A top-flight issue that should sell very well of these sounds. A top-flight issue that should sell very well.

HEIFETZ—RCA Victor LM-1861 (1-12" LP) List: \$5.95 ERNEST BLOCH—"SONATA"; HANDEL—"SONATA IN E-MAJOR"; SCHUBERT—"SONATINA IN G MINOR"-EMANUEL BAY AT THE PIANO. One of the world's masters at his instrument, Jascha Heifetz, offers a varied program consisting of the Classic period, the Romantic and the Modern. His singing strings offer the dramatic and stirring Bloch Sonata, the tender melo-dic Handel Sonata in E-Major and enchanting Schubert Sonatina in G Minor. Heifetz's deft, tender and loving treatments bring to the fore every delicate nuance intended by the composers. It is a fine recording intended to move the listener. the listener.

"SONGS OF BRAHMS"-Nell Rankin-Capitol P8289 (1-12" LP) List: \$5.72 FOUR SERIOUS SONGS-TWO SONGS FOR CONTRALTO WITH VIOLA OBBLIGATO.

The faultless voice of Nell Rankin, American contralto, is beautifully pre-served in this recording of "Songs of Brahms." Miss Rankin sings "In Stiller Nacht" and "Sandmannchen" with the instrumental support of Coenraad V. Boss, piano and Carlton Cooley, viola. While the market for this release will be limited, it is nevertheless an artistic triumph.

BEETHOVEN "Harp" Quartet **HAYDN** "Lark" Quartet—RCA Victor LBC-1073 (1-12" LP) List: \$2.84 The American Art Quartet, consisting of two violins, viola and cello, perform chamber works of two music greats, Beethoven and Haydn. The two selections will please those who prefer chamber music. It is extremely well performed. A valuable addition to any library at an economy price since it is issued on the Bluebird Classics series.

REGINALD KELL-Midhaud-Bartok-Decca DL 9740 (1-12" LP) List: \$5,85

REGINALD KELL—Midhaud—Bartok—Decca DL 9740 (1-12" LP) List: \$5.85 MILHAUD—"SUITE FOR VIOLIN, CLARINET AND PIANO." BARTOK—"CONTRASTS FOR VIOLIN, CLARINET AND PIANO." This Decca offering showcases the unusual talents of Reginald Kell on the clarinet. One side presents Kell etching the gay, light and witty Milhaud "Suite." Kell's delicate performance conjures fairy tale mists. Milhaud, who came into prominence during the later stages of Ravel and was one of France's first modernists is almost classical in this work. The Bartok "Contrasts" is an interesting experiment in sound that tests Kell's virtuosity. Limited sale.

OPERA

"FIDELIO" - Beethoven-Toscanini - RCA Victor LM 6025 (2-12" LP's) List: \$11.90

ROSE BAMPTON, ELEANOR STEBER, JAN PEERCE, HERBERT JANSSEN, NICOLA MOSCONA, JOSEPH VICTOR LADEROUTE.

JOSEPH VICTOR LADEROUTE. This is a recording of the broadcasts as performed by Toscanini in the Winter of 1944. It is an all star cast featuring Rose Bampton, Eleanor Steber and Jan Peerce. Miss Bampton plays Leonora, wife of the imprisoned Florestan (Peerce) and Miss Steber artfully portrays Marcellina, the jailor's daughter who falls in love with Leonora, disguised as Fidelio. It is a dramatic story filled with the passions of love and hate, evil and virtue, but contrary to many of the familiar operas, this one finds virtue the conqueror in the end. For the retailer and the ultimate consumer this is a fresh piece of material as the opera has seldom been recorded in its entirety although many orchestral ver-sions of the overture have been issued.

JAZZ

"AFTER HOURS WITH MISS D"-Dinah Washington-EmArcy MG 26032 (10" LP) List: \$3.85

(10" LP) List: \$3.85 BLUE SKIES; BYE BYE BLUES; A FOGGY DAY; I LET A SONG GO OUT OF MY HEART. Here's an album that Dinah Washington fans won't be able to resist. It's a "behind the scenes" Dinah. After the strenuous hours of a scheduled recording session, artists love to relax by letting their hair down and riding through an unplanned session. This LP is a collection of many years of such "After Hour" sessions. The incompararble Miss "D," aided by a number of top jazz musicians, offers four great standards in her unique style. There is no time limit on these four numbers. A must for anyone who digs Dinah. Great item for pop, blues and jazz enthusiasts.

DIZZY GILLESPIE and his Orchestra—"DIZZIER AND DIZZIER"—RCA Victor LJM-1009 (12" LP) List: \$4.85 OW; TWO BASS HIT; WOODYN'T YOU; CUBANA BE; CUBANA BOP; DUFF CAPERS; I'M BE BOPPIN' TOO; SWEDISH SUITE; ST. LOUIS BLUES; DIZZIER AND DIZZIER; HEY PETEI LE'S EAT MO' MEAT; JUMPIN' WITH SYMPHONY SID.

MO' MEAT; JUMPIN' WITH SYMPHONY SID. "In the history of jazz, the era of bop stands alone as a monument to one man's capricious ingenuity"—Dizzy Gillespie's. His magnificent style and sound with all its heat and excitement, created an era which swept the country. Although this master's present day material is called modern or progressive jazz, it still carries the same excitement as when it was called bop. But on this LP, Victor takes us back to the post-war years of 1947, '48 and '49 to hear a dozen of Dizzy's great arrangements and bop classics waxed in those years. Diz is supported by top name musicians on all of the numbers. Five of these have never been released. The other seven are Gillespie standards. Disk is housed in a fold-open package with a modern, fascinating painting of Diz's prominent characteristics. A collector's item.



	Billboard	Cash Box	Variety	
CATS WHISKERS (Trinity)				
LOU MONTE (Victor)	73 (Good)	Best Bet		
DANCE CALINDA (Glenwood)		Slaver of		
THE FOUR LADS (Columbia)	82 (Excellent)	Sleeper of the Week		
EARTH ANGEL (Dootsie Williams)				
PENGUINS (Dootone)	R&B Best Buy	Award o' the Week		
LES BAXTER (Capitol)	Best Buy	B (Very Goad)	Good	
I'VE FORGOTTEN YOU (American)				
HANK SNOW (Victor)	C&W Best Buy	Bullseye		
LAST NIGHT (Arc)				
LITTLE WALTER (Checker)	R&B	Award o'		
	Best Buy	the Week		
LING, TING, TONG (St. Louis)				
THE CHARMS (DeLuxe)	R&B Spotlight			
THE FIVE KEYS (Capitol)	Best Buy	Best Bet		
MAMBO SHMAMBO (E. B. Marks)				
THE CHARMS (DeLuxe)		Award o' the Week		
THE GUYS AND DOLLS (Coronet)		Best Bet		
MELLOW DOWN EASY (Arc)				
LITTLE WALTER (Checker)	R&B Best Buy	Award o' the Week		
NEVER (American)				
RED FOLEY (Decca)	C&W Spotlight	Bullseye		
MY VOW (Vincent)				
RONNIE GAYLORD (Mercury)	76 (Good)	B (Very Goad)		
ROULETTE (American)				
LOU MONTE (Victor)	73 (Good)	B (Very Good)		
MITCHELL TOROK (Decca)	C&W Spotlight	Bullseye		
SINCERELY (Arc)				
McGUIRE SISTERS (Coral)	Spotlight	Disk of The Week	Good	
THE MOONGLOWS (Chess)	R&B Best Buy	Award o' The Week		
STRICTLY INSTRUMENTAL (Cherio)				
RICHARD MALTBY ORCH. ("X")	Spotlight	Sleeper of the Week	Best Best	
THINKING OF YOU (Commodore) FATS DOMINO (Imperial)	R&B	R&B		
	Spotlight	Sleeper		
TWEEDLE DEE (Progressive)		D ()/		
VICKI YOUNG (Capitol)	78 (Good)	B (Very Good)	Very Good	
LAVERN BAKER (Atlantic)	R&B Best Buy	R&B Sleeper		
BROADCAST MUSIC, INC. SES FIFTH AVENUE NEW YORK + CHICAGO + HOLLYWOOD + TORONTO + MONTREAL				







pantomine productions. Even yours truly can almost see Santa Claus in truly can almost see Santa Claus in the office bringing bundles of Christ-mas cards from everyone and every-where, and I hasten to say thanks to Rosemary Clooney whose card was among the first to reach me. . . Problem worrying the publishers is whether the pop songs running at the moment will survive the Christmas period My guess is that they will and the moment will survive the Christmas period. My guess is that they will and I note among the top pops three American songs heading for the num-ber one spot on this side of the ocean and you will be surprised to see that they are songs that didn't make it in the U.S. But there's no holding them here. They are "I Can't Tell A Waltz From A Tango", "Heartbeat", and "No One But You". All this goes to prove that though on the whole our hit parade may run close to yours, there are always exceptions.... Jack Heath one of our top exploitation men Heath one of our top exploitation men in Tin Pan Alley, leaves publishers Cambell-Connelly after eight years with them and takes over as V.I.P. with Good Music the pubbery control-led by Ted Heath. Though Mr. Heath goes to Mr. Heath, this is purely co-incidental since Ted and Jack are in no way related.... It is nice to note that the British musical papers attach that the British musical papers attach great importance to the results of the yearly Cash Box poll. . . . Leslie Conn, who for the past two and a half years was a member of the Peter Maurice exploitation staff, has joined the Robins-Feldman publishing concern. Good luck to you Leslie and keep plug-ging. . . Impressario Harold Davison is to present the great Farl Bostic ging.... Impressario Harold Davison is to present the great Earl Bostic in a package show in Europe next year.... A little birdie tells me that Edmundo Ros has signed a record contract with the British Columbia label, but has not made definite ar-rangements re American releases.... Philips is spreading the news around Town saying that U. S. Columbia has a top honors contender for vocal crown in Val Valente; sounds interesting. . . . This concludes the log book for 1954 but we're all looking forward to a happy and prosperous 1955, so keep them spinning full speed ahead. Merry Christmas to my friends in the U.S. This week's best selling pop singles: (Courtesy "New Musical Express") "Let's Have Another Party" --WINIFRED ATWELL "Santo Natale" DAVID WHITFIELD "This Ole House" ROSEMARY CLOONEY "No One But You" BILLY ECKSTINE

- "My Son, My Son" VERA LYNN/FRANK WEIR "This Ole House" BILLY ANTHONY
- "Hold My Hand" DON CORNELL "If I Give My Heart To You" JOAN REGAN "Rain, Rain, Rain" FANKIE LAINE/4 LADS
- "I Still Believe" ______ RONNIE HILTON



Listings below are reprinted exactly as submitted by leading disk jockeys throughout the nation for the week ending December 18 without any changes on the part of THE CASH BOX. **Bob Sticht**

WMPS-Memphis, Tenn.

WMPS—Memphis, Tenn. 1. Mr. Sandman (Chordettes) 2. Papa Loves Mambo (Como) 3. I Need You Now (E. Fisher) 4. If I Give My Heart (D. Lor) 5. This Ole House (R. Clooney) 6. Count Your Blessings (Bing Crosby) 7. Teach Me Tonight (Stafford) 8. Woman's World (Four Aces) 9. Hajji Baba (Nat "King" Cole) 10. Naughty Lady (Ames Bros.)

Hy Davis

WAIP—Prichard-Mobile, Ala

WAIP—Prichard-Mobile, Ala.
1. Let Me Go, Lover (Weber)
2. Hajii Baba (Nat "King" Cole)
3. Hearts Of Stone (Fontane Sisters)
4. Mambo Italiano (R. Clooney)
5. Make Yourself Comfortable (Sarah Vaughan)
6. Ready, Willing & Able (Day)
7. Mr. Sandman (Chordettes)
8. Teach Me Tonight (Decastros)
9. In The Beginning (Laine)
10. Tara's Theme (L. Holmes)

Alan Saunders

WVNJ-Newark, N. J.

WVNJ--Newark, N. J. 1. Mr. Sandman (Chordettes) 2. Let Me Go, Lover (J. Weber) 3. Naughty Lady (Ames Bros.) 4. Woman's World (4 Aces) 5. Teach Me Tonight (DeCastros) 6. Mobile (Julius LaRosa) 7. Hold My Hand (Don Cornell) 8. Open Up The Doghouse (Martin-Cole) 9. No More (DeJohns) 10. Dim, Dim The Lights (Haley & Comets)

Russ Coglin

Russ Coglin KROW—Oakland, Calif. 1. Mr. Sandman (Chordettes) 2. Hold My Hand (Don Cornell) 3. Make Yourself Comfortable (Sarah Vaughan) 4. Count Your Blessings (Eddie Fisher) 5. Teach Me Tonight (DeCastros) 6. Naughty Lady (A. Bleyer) 7. Hajji Baba (Nat King Cole) 8. Let Me Go, Lover (J. Weber) 9. If I Give My Heart (Connee Boswell) 10. Runaround (Three Chuckles)

Lonnie A. Licata

KOSI-Denver, Colo.

Tal Hood

WFGM—Fitchburg, Mass.

1. Let Me Go, Lover (Weber)

2. Home For The Holidays (Perry Como)

3. The Barking Dog (Crewcuts)

4. Song Of The Barefoot Con tessa (Hugo Winterhalter)

C. Unsuspecting Heart (Stevens)
 B. No More (DeJohns)
 Calypso Christmas (Voices Of W. Schumann)
 Baby Brother (Kitty Kallen)

Joe Deane

KQV—Pittsburgh, Pa.

5. Twinkle Toes (Crewcuts) 6. Hocus-Pocus (Patti Page)

Art Hellver WCFL-Chicago, III. WCFL—Chicago, III. 1. Let Me Go, Lover (J. Weber) 2. Count Your Blessings (Eddie Fisher) 4. Runaround (3 Chuckles) 5. Hold My Hand (Don Cornell) 6. Japanese Skokiaan (Jones) 7. Yours (Dick Contino) B. Stardust Mambo (R. Maltby) 9. Mambo Italiano (R. Clooney) 10. Naughty Lady (Ames Bros.)

- **Frank Titus** WWON-Woonsocket, R. I. 1. Let Me Go, Lover (Weber) Naughty Lady (Ames Bros.) 2.

Mr. Sandman (Chordettes) Sandman (Chordertes)
 Teach Me Tonight (DeCastros)
 Hold My Hand (D. Cornell)
 Count Your Blessings (Fisher/MacRae)
 Papa Loves Mambo (Como)
 This Ole House (Clooney)
 Muskrat Ramble (McGuires)
 Haiji Baba (Nat "King" Cole)

Charlie Trussell KXEL—Waterloo, lowa

KXEL—Waterloo, Iowa 1. Mr. Sandman (4 Aces) 2. What Would I Do (L. Raine) 3. I Need You Now (E. Fisher) 4. Home For The Holidays (Perry Como) 5. Hajji Baba (Nat "King" Cole) 6. Christmas Can't Be Far Away (Eddy Arnold) 7. Teach Me Tonight (DeCastros) 8. Fanny (Eddie Fisher) 9. Let Me Go, Lover (J. Weber) 10. It's Never Too Late (K. Allen)

Ken Johnston

- WEAT-W. Palm Beach, Fla. 1. Let Me Go, Lover (Weber)
- 2. Mr. Sandman (Chordettes) 3. Woman's World (4 Aces)

- Woman's World (4 Aces)
 Tara's Theme (L. Holmes)
 Teach Me Tonight (DeCastros)
 Always You (B. Madigan)
 Whither Thou Goest (Paul & Ford)
 Naughty Lady (Ames Bros.)
 I Need Your Lovin' (Cheers)
 When We Come Of Age (Joni James)

Carl Loucks

- Carl Loucks WELI—New Haven, Conn. 1. Let Me Go, Lover (J. Weber) 2. Dim, Dim The Lights (Haley & Comets) 3. Teach Me Tonight (DeCastros) 4. Mr. Sandman (Chordettes) 5. If I Give My Heart (D. Lor) 6. Papa Loves Mambo (P. Como) 7. Shake, Rattle & Roll (Haley & Comets) 8. Mambo Italiano (R. Clooney) 9. Naughty Lady (Ames Bros.) 10. Make Yourself Comfortable (Sarah Vaughan) KOSI-Denver, Colo. 1. Let Me Go, Lover (Brewer) 2. Naughty Lady (Aems Bros.) 3. Mr. Sandman (Chordettes) 4. Mambo Italiano (R. Clooney) 5. Teach Me Tonight (J. Brace) 6. Papa Loves Mambo (P. Como) 7. When We Come Of Age (Joni James) 8. Smile (Nat "King" Cole) 9. Shake Nattle & Roll (Joni James) 8. Smile (Nat "King" Cole) 9. Shake, Rattle & Roll (Haley & Comets) 10. I Wanna Do More Than Whistle (Lancers)
- B. 9. 10.

Pvt. Richard Hayes ABC, Mutual Radio Networks, New York 1. Teach Me Tonight (DeCastros)

- Let Me Go, Lover (J. Weber)

- Let Me Go, Lover (J. Weber)
 Mr. Sandman (Chordettes)
 Hold My Hand (Don Cornell)
 Naughty Lady (Archie Bleyer)
 Shake, Rattle & Roll

 (Haley & Comets)
 Fanny (Eddie Fisher)
 This Ole House (R. Clooney)
 Make Yourself Comfortable (Sarah Vaughan)
 I Want You All To Myself (Kitty Kallen)
- **Robb** Thomas
- WEMP—Milwaukee, Wis. 1. Let Me Go, Lover (J. Weber) 2. Mr. Sandman (Chordettes) 3. There's No Happiness For
- There's No Happiness For Me (Joyce Taylor)
 Hearts Of Stone (Fontane Sisters)
 Runaround (3 Chuckles)
 The Song From Desiree (Anna Maria Alberghetti)
 Star Of Love (R. Hamilton)
 B. Make Yourself Comfortable (Sarah Vaughan)
 Unsuspecting Heart (Terry Stevens)
 Let Me Go, Lover (P. Page)
- KQV—Pittsburgh, Pa. 1. 'Twas The Night Before Christmas (Lancers) 2. Santo Natale (D. Whitfield) 3. That's All I Want From You (Jaye P. Morgan) 4. No More (DeJohns) 5. Let Me Go, Lover (J. Weber) 6. Melody Of Love (Billy Vaughn) 7. No Man Is An Island (Don Cornell) 8. Home For The Holidays (Perry Como) 9. Dance Mr. Snowman, Dance (Crewcuts) 10. Hearts Of Stone (Fontanes) "It's What's in THE CASH BOX That Counts"

Paul Walsh WILY—Pittsburgh, Pa.

December 25, 1954

- 1. Let Me Go, Lover (Brewer) 2. Sure Fire Kisses (Hill & Tubb)
- 3. Runaround (Chuckles)

- kunaround (Chuckles)
 Teach Me Tonight (DeCastros)
 Stardust Mambo (R. Maltby)
 Baby Brother (Kitty Kallen)
 Hajji Baba (Nat "King" Cole)
 Mr. Sandman (Chordettes)
 Melody Of Love (B. Vaughn)
 Naughty Lady (Ames Bros.)

Bill Ballance

- KNX—Los Angeles, Calif. 1. Mr. Sandman (Chordettes
- 2. Teach Me Tonight (DeCastros)
- Teach Me Tonight (DeCastros)
 I Need You Now (E. Fisher)
 Let Me Go, Lover (J. Weber)
 Make Yourself Comfortable (Sarah Vaughan)
 Papa Loves Mambo (P. Como)
 Hold My Hand (Don Cornell)
 Naughty Lady (Ames Bros.)
 If I Give My Heart (D. Day)
 This Ole House (R. Clooney)

Don Bell

- KRNT-Des Moines, Iowa
- KRNT—Des Moines, Iowa 1. Mr. Sandman (Chordettes) 2. Shake, Rattle & Roll (Haley & Comets) 3. This Ole House (R. Clooney) 4. Let Me Go, Lover (J. Weber) 5. I Need You Now (E. Fisher) 6. Let Me Go, Lover (Brewer) 7. Teach Me Tonight (DeCastros). 8. Red Sails In The Sunset (Lorry Raine) 9. Naughty Lady (Ames Bros.) 10. White Christmas (R. Clooney)

Al Radka

- KFRE-Fresno, Calif.
- 1. Let Me Go, Lover (Weber) 2. Mr. Sandman (Chordettes)
- 3. Teach Me Tonight (DeCastros) 4. Count Your Blessings (Fisher)
- 5. Whither Thou Goest (Paul & Ford) 6. I Need You Now (Fisher) 7. Mambo Italiano (R. Clooney) 9. This Ole House (R. Clooney) 10. Land Of Dreams (Hugo Winterhalter)

Mort Nusbaum

- Mort Nusbaum WBBF--Rochester, N. Y. 1. Santo Natale (D. Whitfield) 2. Mr. Sandman (Chordettes) 3. Christmas Alphabet (McGuires) 4. Let Me Go, Lover (S. Gale) 5. From Nine To Five (D. Lor) 6. Was That The Human Thing To Do (Tony Travis) 7. Santa And The Doodle-Li-Boop (Sam Ulano) 8. You Wonderful You (Quinlan) 9. Haiji Baba (Nat King Cole) 10. White Christmas (Mantovani)

Tom Edwards

- WERE-Cleveland, Ohio
- 1. Let Me Go, Lover (Weber-Brewer) Melody Of Love (B. Vaughn) Open Up Your Heart (Cow-boy Church Sunday School)
- Santo Natale (D.Whitfield) Naughty Lady (Bleyer/Ames) Mr. Sandman (Chordettes/4 Aces)
- 7. Yours (Dick Contino)
- B. Tara's Theme (LeRoy Holmes)
- 9. No More (DeJohns) 10. Teach Me Tonight (DeCastros)

Hank Goldman WANN—Annapolis, Md.

- 1. Count Your Blessings (Eddie Fisher) Count Your biessings (Eddie Fisher)
 Naughty Lady (Ames Bros.)
 Woman's World (Four Aces)
 Let Me Go. Lover (Brewar)
 Always You (Betty Madigan)
 Bow-Wow Wants A Boy For Christmas (Red Buttons)
 My Own True Love (Margaret Whiting)
 Dog House (Dean Martin-Nat "King" Cole)
 Mr. Sandman (Chordettes)
 Make Yourself Comfortable (Gorme & Lawrence)



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Maurice Jackson

- Maurice Jackson WVKO—Columbus, Ohio 1. Let Me Go, Lover (J. Weber) 2. Mr. Sandman (Chordettes) 3. Teach Me Tonight (DeCastros) 4. Make Yourself Comfortable (Sarah Vaughan) 5. Count Your Blessings (Fisher) 6. Naughty Lady (Ames Bros.) 7. Hold My Hand (Don Cornell) B. Hearts Of Stone (Charms) 9. Papa Loves Mambo (P. Como) 10. Runaround (Bill Farrell)

Billy "The Kid" Stanley WNOE—New Orleans, La.

- 1. Mr. Sandman (4 Aces) 2. This Ole House (R. Clooney) 3. Hajji Baba (Nat ''King'' Cole) Halli Baba (var King Cone)
 I Need You Now (E. Fisher)
 Let Me Go, Lover (Weber)
 Papa Loves Mambo (Como)
 Hold My Hand (D. Cornell)
 If I Give My Heart (Day)
 Open Up The Dog House (Cole/Martin)
 Mambo Italiano (R. Clooney)

Gary Miller WKXL—Concord, N. H.

- WKXL—Concord, N. H. 1. Mr. Sandman (Chordettes) 2. Let Me Go, Lover (Weber) 3. Papa Loves Mambo (Como) 4. Bold Black Knight (Brennan) 5. Woman's World (4 Aces) 6. Make Yourself Comfortable (Peggy King) 7. Dim, Dim The Lights (Haley & Comets) 8. Mambo Italiano (R. Clooney) 9. Teach Me Tonight (DeCastros) 10. Barking Dog (Crewcuts)
 - **Ralph Phillips**
- WEBR-Baltimore, Md.
- 1. Let Me Go, Lover (Weber) 2. Teach Me Yonight (DeCastros)
- Mr. Sandman (Chordettes)

- Mr. Sandman (Chordenes)
 Dim, Dim The Lights (Haley & Comets)
 Shake, Rattle & Roll (Haley & Comets)
 Naughty Lady (Ames Bros.)
 Count Your Blessings (Fisher)
 I Need Your Lovin' (Cheers)
 Hey There (R. Clooney)
 Mambo Italiano (R. Clooney)

Arty Kay

- WVLK-Lexington, Ky. WVLK—Lexington, Ky. 1. Let Me Go, Lover (Weber) 2. Mr. Sandman (Chordettes) 3. I Need You Now (E. Fisher) 4. This Ole House (R. Clooney) 5. Teach Me Tonight (DeCastros) 6. Shake, Rattle & Roll (Haley & Comets) 7. Count Your Blessings (Eddie Fisher) B. Make Yourself Comfortable (Sarah Vaughan) 9. Papa Loves Mambo (Como) 10. Naughty Lady (Ames Bros.)

Bob Gotsch

WXOK-St. Louis, Mo.

- 1. Teach Me Tonight (Gravco)
- Mr. Sandman (Chordettes)
- 3. Let Me Go, Lover (Brewer/Lancers)
- 4. Make Yourself Comfortable (Sarah Vaughan)
- 5. Hurt (Roy Hamilton)

- All At Once (Don Cornell)
 Mambo Italiano (R. Clooney)
 Muskrat Ramble (McGuires)
 That's All I Want From You (Jaye P. Morgan)
 Melody Of Love (B. Vaughn)

Paul E. X. Brown WERD—Atlanta, Ga.

- 1. Barefoot Contessa (Hugo Winterhalter) 2. Let Me Go, Lover (Brewer)

- Let Me Go, Lover (Brewer)
 Hocus Pocus (Patti Page)
 This Year's Santa Baby (Eartha Kitt)
 Open Up The Doghouse (Nat' King' Cole)
 Papa Loves Mambo (P. Como)
 Make Yourself Comfortable (Sarah Vaughan)
 I Love You Madly (4 Coins)
 Always You (Betty Madigan)
 Teach Me Tonight (Dinah Washington)

Sandy Singer KCRG—Cedar Rapids, Iowa

KCRG—Cedar Rapids, Iowa 1. Mambo Italiano (R. Clooney) 2. Mr. Sandman (Four Aces) 3. Naughty Lady (Ames Bros.) 4. Hold My Hand (D. Cornell) 5. I Need You Now (Fisher) 6. Hajji Baba (Nat King Cole) 7. My Own True Love (Holmes) 8. Woman's World (Four Aces) 9. Tell Me, Tell Me (June Valli) 10. That's All I Want From You (Jaye P. Morgan)

Harry Nigocia

Harry Nigocia WJBW—New Orleans, La. 1. It's A Woman's World (Four Aces) 2. Mr. Sandman (4 Aces) 3. Always You (Betty Madigan) 4. Tara's Theme (LeRoy Holmes) 5. Haiji Baba (Nat "King" Cole) 6. Let Me Go, Lover (J. Weber) 7. Hold My Hand (Don Cornell) B. Hearts Of Stone (Fontanes) 9. No More (DeJohns) 10. Whither Thou Goest (Paul & Ford)

Tiny Markel

- WAVZ-New Haven, Conn. WAVZ—New Haven, Conn. 1. Teach Me Tonight (DeCastros) 2. Let Me Go, Lover (Weber) 3. Mr. Sandman (Chordettes) 4. Dim, Dim The Lights (Haley & Comets) 5. Unsuspecting Heart (Stevens) 6. I Need You Now (E. Fisher) 7. Make Yourself Comfortable (Sarah Vaughan) 8. Woman's World (4 Aces) 9. Idle Gossip (Tony Alamo) 10. Birthday Song (Eileen Barton)

Mike Woloson WNOR—Norfolk, Va.

- WNOR-Norfolk, Va. 1. Make Yourself Comfortable (Sarah Vaughan) 2. Let Me Go, Lover (J. Weber) 3. The Things I Didn't Do (Perry Como) 4. Mama Doll Song (Patti Page) 5. Mood Indigo (N. Petty Trio) 6. Whither Thou Goest (Paul & Ford-Lomann) 7. Woman's World (4 Aces) 8. No More (DeJohns) 9. Always You (Betty Madigan) 10. Unsuspecting Heart (S. Gale)

Gil Henry

- Gil Henry KING—Seattle, Wash. 1. Mr. Sandman (Chordettes) 2. Make Yourself Comfortable (Sarah Vaughan) 3. Papa Loves Mambo (Como) 4. Naughty Lady (Ames Bros.) 5. Teach Me Tonight (DeCastros) 6. Dim, Dim The Lights (Haley & Comets) 7. Let Me Go, Lover (Brewer) 8. Hold My Hand (D. Cornell) 9. Fanny (Eddie Fisher) 10. Barefoot Contessa (Hugo Winterhalter)

Robin Seymour

- WKMH—Dearborn, Mich.
 1. That's All I Want From You (Jaye P. Morgan)
 2. Hearts Of Stone (Fontanes)
 3. Let Me Go, Lover (J. Weber)
 4. Make Yourself Comfortable (Sarah Vaughan)
 5. Naughty Lady (Ames Brothers/A. Bleyer)
 6. On The Alamo (Norman Petty Trio)
 7. Santo Natale (D. Whitfield)
 B. No More (DeJohns)
 9. Funny Thing (Tony Bennett)
 10. No Man Is An Island (Don Cornell) WKMH—Dearborn, Mich.

Jay Michael WCAE—Pittsburgh, Pa.

- WCAE—Pittsburgh, ru. 1. That's All | Want From You (Jaye P. Morgan) 2. Let Me Go, Lover (Weber/Brewer/Page) 3. Make Yourself Comfortable (Sarah Vaughan) 4. Wrong, Wrong, Wrong (June Valli) 5. Hearts Of Stone
- (June Valli) 5. Hearts Of Stone (Fontane Sisters) 6. Someday (Mario Lanza) 7. Naughty Lady (Ames Bros.) 8. St. Louis Blues (Esquire Boys) 9. Santo Natale (D. Whitfield) 10. When We Come Of Age (Joni James)

Alan Black WPIT—Pittsburgh, Pa.

1. Naughty Lady (Ames Bros.) 2. Let Me Go, Lover (T. Brewer)

Page 23

December 25, 1954

in the giant in-person party fun to be aired directly from the mammoth Manhattan Center in this city. The amateur PAL City-Wide Chorus will join the pros with a presentation of Christmas hymns.

amateur PAL only while choices with join the pros with a presentation of Christmas hymns. The Yuletide affair got its biggest boost when Michael Renault, general manager of WABC, followed up Block's idea for the party by donating the full efforts and talents of the station to obtain toys and gifts for PAL's 110,000 boys and girls in the N. Y. area. Above, Block (center) lets two PAL kids, Jo Ann Borda and John Keschi, in on some recording fun as deputy police commissioner James B. Nolan, PAL's president (left), and patrol-man Chakwin, look on. They all met to set plans for the big event.

5 BRANCHES

TO SERVE

YOU

N. Y.

Elliot Blaine 315 W. 47 St.

PHILA. Harry Chipetz 1710 North St.

NEWARK

Tony Bernieri 278 Halsey St.

CLEVELAND Eddie Kleinbaum 1233 W. 9th St.

opening Jan. 1st

DETROIT

Charles Gray

3727 Woodward Ave.

All PALs Together

ABC

NEW YORK-WABC disk jockey Martin Block will present a tremen-dous star-studded Christmas party for

dous star-studded Christmas party for thousands of kids, all members of PAL, New York's Police Athletic League, on the Martin Block Show over the ABC Radio Network, Monday December 20th from 3:30 to 4:00 p.m. EST. Block's "Make Believe Ballroom"

will continue the gala broadcast until

6:00 p.m.

"It's What's in THE CASH BOX That Counts"

6:00 p.m. The Chordettes, Patti Page, Sarah Vaughan, Archie Bleyer, the Crew Cuts, Julius LaRosa, Denise Lor, Ron-nie Gaylord, Les Elgart and his or-chestra, sportsmen Monte Irvin, Roy Campanella, Rocky Graziano, Gus Lesnevich, Carl Braun, Sweetwater Clifton, Floyd Patterson, Gil Hodges, Phil Rizzuto, Frankie Ryff, Muzz Patrick and Bill Stern will join Block

Happy Holidays

from

COSNAT

DISTRIBUTING CORP.

to All Our

RECORD MANUFACTURERS.

OPERATORS AND

DEALERS

and

Thanks

for Making It Our Most

Successful Year Ever

- Let Me Go, Lover (T. Brewer)
 Sure Fire Kisses (Hill/Tubb)
 Runaround (Chuckles)
 Teach Me Tonight (DeCastros)
 Stardust Mambo (R. Maltby)
 Baby Brother (Kitty Kallen)
 Haiji Baba (Nat "King" Cole)
 Even Though (Webb Pierce)
 Melody Of Love (B. Vaughn)

- Ray Perkins KIMN—Denver, Colo. Mr. Sandman (Chordettes) 2. Let Me Go, Lover (Weber) 3. This Ole House (R. Clooney)
- A. Count Your Blessings (Fisher)
 I Need You Now (E. Fisher)
 I reach Me Tonight (Stafford)
 If I Give My Heart (Boswell)
 Papa Loves Mambo (Como)
 Naughty Lady (Ames Bros.)
 Whither Thou Goest (Paul & Ford)

Gene Edwards

KLIF—Dallas, Tex. KLIF—Dallas, Tex. 1. Let Me Go, Lover (Weber) 2. Naughty Lady (Ames Bros.) 3. Make Yourself Comfortable (Sarah Vaughan) 4. Mr. Sandman (Four Aces) 5. Hold My Hand (D. Cornell) 6. Stardust Mambo (R. Maltby) 7. Rickety Tickety Melody (Collegians) 8. Teach Me Tonight (J. Brace) 9. Melody Of Love (B. Vaughn) 10. Papa Loves Mambo (Como)

Wes Hapkins

WTTM-Trenton, N. J.

Mr. Sandman (Chordettes)
 The Naughty Lady Of Shady

Lane (Ames Brothers)

A. Santo Natale (Inree Chuckles)
 Santo Natale (D. Whitfield)
 Papa Loves Mambo (Como)
 I Want Eddie Fisher For Christmas (Betty Johnson)
 Where Can You Be (Martin)
 Teach Me Tonight (DeCastros)
 Tara's Theme (L. Holmes)
 No More (DeJohns)

Jerrie Paletta

KAYO—Seattle, Wash.

KAYO—Seattle, Wash.
Mr. Sandman (Chordettes)
Dim, Dim The Lights (Haley & Comets)
Shake, Rattle & Roll (Haley & Comets)
Shake, Rattle & Roll (Haley & Comets)
Tell Me, Tell Me (June Valli)
You Try Somebody Else (Hilltoppers)
Earth Angel (Penguins)
I Need You Now (Fisher)
Mambo Italiano (R. Clooney)
Hold My Hand (D. Cornell)
Teach Me Tonight (DeCastros)

Paul Platter

WSAI—Cincinnati, Ohio 1. Mr. Sandman (Chordettes) 2. Let Me Go, Lover (Weber) 3. Hearts Of Stone (Fontane Sisters)

(Fontane Sisters) 4. Teach Me Tonight (DeCastros) 5. This Ole House (R. Clooney) 6. Make Yourself Comfortable (Sarah Vaughan) 7. I Ned You Now (Fisher) B. Shake, Rattle & Roll (Haley & Comets) 9. Naughty Lady Of Shady Lane (Ames Brothers) 10. Fanny (Eddie Fisher)

Dave Maynard

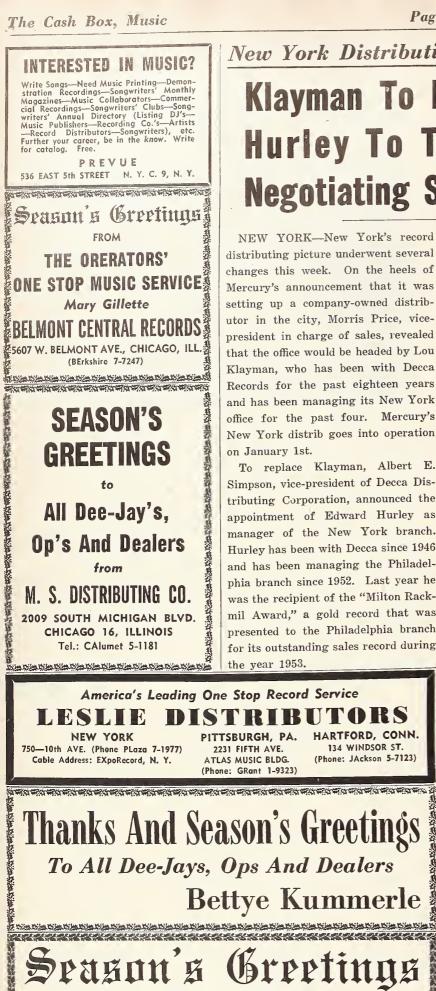
WHIL—Medford, Mass.

1. No More (DeJohns)

No More (DeJohns)
 Let Me Go, Lover (J. Weber)
 Dim, Dim The Lights (Haley & Comets)
 I Love You Madly (4 Coins)
 Mobile (Julius LaRosa)
 Santo Natale (Whitfield/Gaylords)
 Make Yourself Comfortable (Sarah Vaughan)
 'Twas The Night Before Christmas (Lancers)
 Home For The Holidays (Perry Como)
 Love Me (Williams Quartet)

Runaround (Three Chuckles)

The



New York Distribution Changes: Klayman To Head Mercury's N.Y. Office; Hurley To Take Over At Decca; MGM **Negotiating Switch From Sanford To Ideal**

NEW YORK-New York's record distributing picture underwent several changes this week. On the heels of Mercury's announcement that it was setting up a company-owned distributor in the city, Morris Price, vicepresident in charge of sales, revealed that the office would be headed by Lou Klayman, who has been with Decca Records for the past eighteen years and has been managing its New York office for the past four. Mercury's New York distrib goes into operation on January 1st.

To replace Klayman, Albert E. Simpson, vice-president of Decca Distributing Corporation, announced the appointment of Edward Hurley as manager of the New York branch. Hurley has been with Decca since 1946 and has been managing the Philadelphia branch since 1952. Last year he was the recipient of the "Milton Rackmil Award," a gold record that was presented to the Philadelphia branch for its outstanding sales record during the year 1953.

134 WINDSOR ST. (Phone: JAckson 5-7123)

to all our friends

TO ALL OPERATORS AND

MEMBERS OF THE TRADE:

Merry Christmas

and Happy New Year

UNITED RECORD DISTRIBUTORS

4808 COTTAGE GROVE AVE., CHICAGO 15, ILL.

(OAKLAND 4-8133)

Dan Gaines

GAINES MUSIC COMPANY

4245 Cottage Grove Ave.

Chicago, Ill.

It has been announced furthermore that Leonard Salidor will replace Hurley as Philadelphia branch manager.

A further change in the New York picture was the revelation that MGM Records would switch New York distributors on January 1st. Negotiations are currently going on to switch the line from Sanford Electronics to a new firm that would be called Ideal Products and would be headed by Al Levine.

Levine has been with Capitol Records since its inception 12 years ago and is now National Syndicate Store Sales Manager. He plans to take over all the record personnel of Sanford with the execption of sales manager Dick Cowitt. Levine will act as sales manager himself. His office will be located at 549 West 53rd Street.

Dick Cowitt has not yet announced his future plans. Nor has Capitol decided who would replace Levine in New York.

Cadence Celebrates 2nd Anniversary

NEW YORK - Cadence Records celebrated its second anniversary last Saturday (December 18) by having a New York meeting of all its Eastern distributors. They gathered here from as far as St. Louis and topped off the event with an evening at the Copa-cabana, after all day conferences at the Waldorf.

the Waldorf. Cadence has proven to be one of the most successful independents in the business having come up with such smashes as "Anywhere I Wander" and "Eh Cumpari" by Julius La Rosa, "Hernando's Hideaway" and "The Naughty Lady Of Shady Lane" by Archie Bleyer, and "Mr. Sand-man" by The Chordettes.

Malverne Changed to Mercury New England

NEW YORK - Following the announcement that Mercury would open its own New York branch on January 1st, it was announced also that the New England branch of Malverne Distributors located in Boston would henceforth be known as Mercury New England. Dick Godlewski will be the manager. Fred Kelly and Phil Katzenstein will be the salesmen. Thus the staff remains the same.

Airmail Subscription The Cash Box \$30

"George" Is the **Craziest!**

NEW YORK-A few weeks ago, the record industry was floored by the fabulous reaction to a song called "Let Me Go, Lover," the now famous tune played on the "Studio One" show of the same name.

This week, Epic issues a recording that can't miss meeting with a greater reaction on the part of the public. If it's not the biggest seller of the year, it no doubt will be the most talked about record of the year.

Before we go any further, perhaps we had better describe the record. The disk features the warm and tender voice of Dolores Hawkins singing in a sentimental, reminiscent manner against a classical string backdrop supplied by Don Costa and his orchestra. The instrumental opening is heavy and moody and the lengthy introduc-tion leads into the following recitation:

We sit here and talk about it now, But it was so long ago.

Much water has flown in the brook since then.

But I still like to think about (MUSIC)

You and I and George were walking through the park one day

And you held my hand as if to say 'I love you.'

Soon we passed a brook.

And George fell in and drowned himself

And floated out to sea

Leaving you alone with me. (END) Epic A & R exec Marv Holtzman,

heard the song about a year ago and recorded it seven months ago at a split session. Since the material was so different, he was not sure whether the record could succeed, so it was kept in the can.

About two weeks ago, Miss Hawkins' manager Don Seat, brought two demos to Robin Seymour, WKMG, Dearborn, Michigan and Ed McKenzie, WXYZ, Detroit. They played the record a few times and needless to say, everyone phoned in asking to hear this unusual thing again.

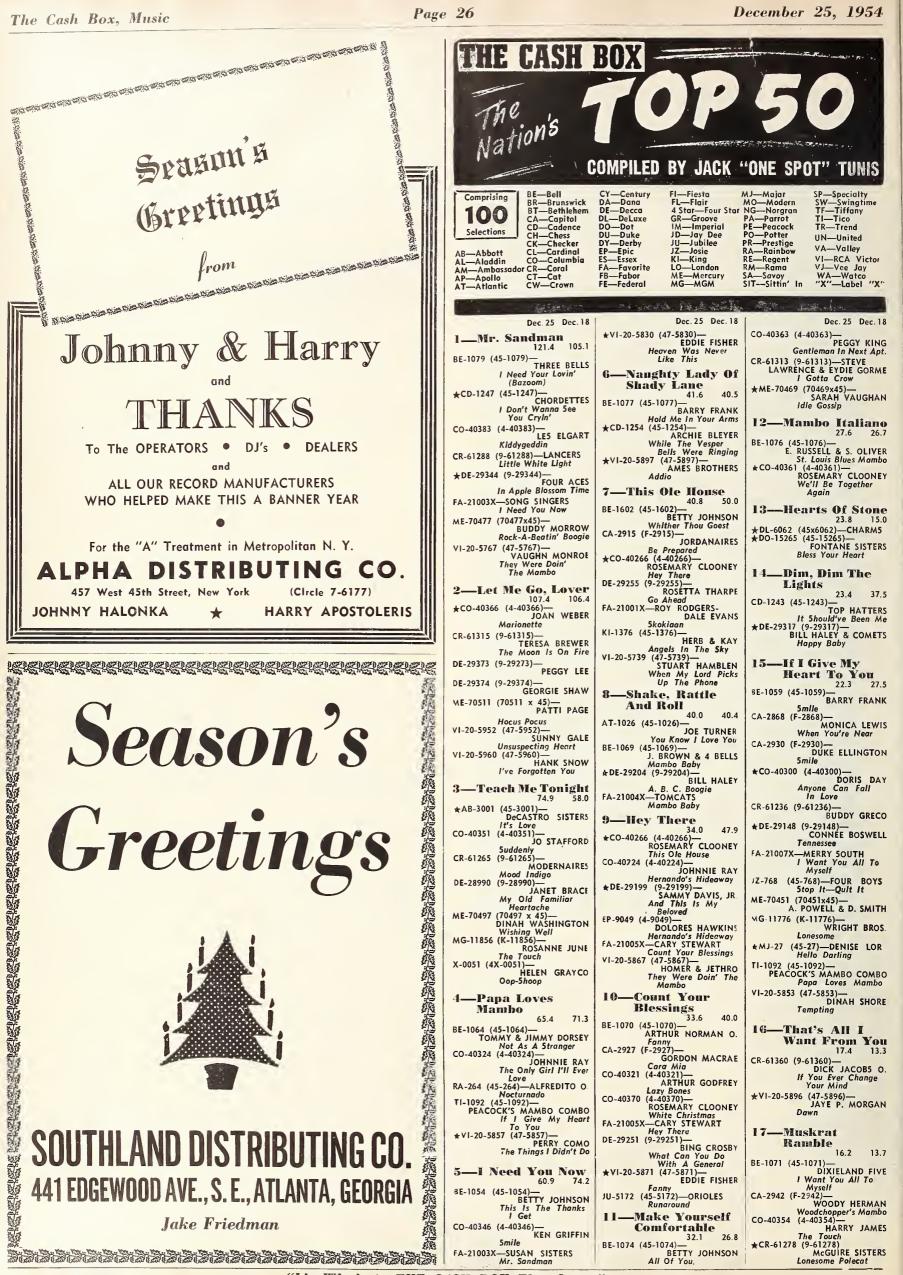
The noise reached the Epic offices and Holtzman decided to release the record. The entire recording is a tongue in cheek affair, but there is the hope that this unusual piece of tunestuff will help establish Miss Hawkins on wax.

It may be interesting to note that this controversial number was written by harpist Bob Maxwell, author of "Ebb Tide." Maxwell also wrote the lyrics.



December 25, 1954

The Cash Box, Music



"It's What's in THE CASH BOX That Counts"

FS-3

FA-7

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ME-

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VI-

⇒THE CASH BOX Best Selling Records FROM MORE THAN 15,000 RETAIL OUTLETS! Cash Box "Sure Shots" highlight records which reports from retail dealers through out the nation indicate are either already beginning to sell in quantity or else give every sign of doing so. Tunes are listed below in order of their popularity based on a continuing weekly
national survey of thousands of record dealers by Jack "One Spot" Tunis. Each listing includes the name of the song, record number, artists, and tune on the reverse side. "SINCERELY" Comprising **McGuire** Sisters Coral 61323: 9-61323 The number underneath the site, iccord number, artists, and tail per 1000 records made for the week. If the figure is 67.4, it means that for every 1000 records sold that week, 67.4 were of the tune indicated—a combination of all the records on which it was available.
 Indicates best selling record. 100Selections "MELODY OF LOVE" **Billy Vaughn** Dot 15247; 45-15247 Superior + Marine Marine Street WEAR N Dec. 25 Dec. 18 Dec. 25 Dec. 18 Dec. 25 Dec. 18 Dec. 25 Dec. 18 ★DO-15247 (45-15247)— BILLY VAUGHN Joy Ride ME-70516 (70516x45)— DAVID CARROLL La Golondrina VI-20-5975 (47-5975)—TONY MARTIN & DINAH SHORE You're Getting To Be A Habit DE-29280 (9-29280)-LOUIS ARM5TRONG 50meday You'II Be Sorry ES-369 (45-369)-MATYS BROTHERS You're The Moment Of A Lifetime FA-21000X-HELEN CARROL Sh-Boom 34--It's A Woman's World 颜 6.0 10.4 BE-1072 (45-1072)— DORSEY BROS. In A Little Spanish TO ALL OPERATORS. DEALERS W FA-21000X—HELEN CARROL Sh-Boom GTJ-45092 (45-45092)— KID ORY'S BAND When The Saints Come Marching In ME-70446 (70446x45)— RUSTY DRAPER Magic Circle T1-1093 (45-1093)— T1-1093 (45-1093)— PEACOCK COMBO Solitude V1-20-5887 (47-5887)— AL ROMERO Mr. Pogo CA-2936 (F-2936) _____ RAY ANTHONY **动动动动动动动** DEEJAYS AND LIBRARIANS RAY ANTHONY Jambo *DE-29269 (9-29269)— FOUR ACES Cuckoo Bird in The Pickie Tree MG-11846 (K11846)— BOB STEWART Wonderful To Know –That's What I Like 26-Season's Greetings 8.7 — BE-1078 (45-1078)—BELLCATS Runaround CA-2870 (F-2870)— DEAN MARTIN The Peddler Man ★CW-125 (45-125)— DON, DICK & JIMMY DE-29229 (9-29229)— PAT MORRISSEY I Don't Know Whether To Laugh JU-5151 (45-5151)— JO ANN TOLLEY I Tried Again 87 FROM The Barking 35 AL ROMERO Mr. Pogo V1-20-5862 (47-5862)-POPPA GORDY Fortune In Dreams V1-20-5873 (47-5873)-PHIL HARRIS 5tars Fell On Alabama Dog 壑 JAMES H. MARTIN, INC. 5.7 6.3 ★ME-70490 (70490x45) CREWCUTS All I Wanna Do いない "THE HOUSE OF HITS" The Things 36 -I Need Your 27_Pupalina_{8.3} I Didn't Do 部であ ★VI-20-5857 (47-5857)— PERRY COMO Papa Loves Mambo Lovin' 1343 SO. MICHIGAN AVENUE CHICAGO, ILLINOIS (Bazoom) 15.8 7.0 8.3 7.0 DE-29345 (9-29345)— JIMMY DURANTE *Little People* DE-29381 (9-29381)— No More ★ME-70479 (70479)—GAYLORDS Wonderful Lips 9.1 BE-1079 (45-1079)— THREE BELLS (All Phones: WEbster 9-3205) Song From Desiree 5.3 Mr. Sandm
 Desiree

 5.3

 CA-2979 (F-2979)—

 JANE FROMAN

 Finger Of Suspicion

 ★CO-40359 (4-40359)—

 PAUL WESTON

 Maria, Maria, Maria

 ★CR-61301 (9-61301)—

 JQHNNY DESMOND

 My Own True Love

 CR-61306 (9-61306)—

 GEORGE WILLIAMS O.

 Tiger Rag Mambo

 DE-29357 (9-29357)—

 BING CROSBY

 Who Gave You The

 Roses

 ME-70478 (70478x45)—

 A. M. ALBERGHETTI

 Kiss, Kiss, Kiss

 MG-11844 (K-11844)—

 ALAN DEAN

 Tonight, My Love

 YI-20-5934 (47-5934)—

 FRANK CORDELL

 Italian Hayride

 38.—Sincerely
 ★CA-2921 (F-2921)—CHEERS Arivederci CO-40388 (4-40388)— LES ELGART O. Charlie's Dream Breaking Wide Open in N. Y. – N. J. – & Conn. 2 Fast Moving Mambos on MARDI GRAS RECORDS "JANAGACA" by The LA PLAYA SEXTER MARTIELLANDS ORK. MARDI GRAS RECORD CO., 5544 Avenue D, B'klyn 3, N.Y. 28—Old Shoes ★CO-40378 (4-40378)— FRANKIE LAINE In The Beginning -Hold My Hand 16.2 11.0 16.2 BE-1048 (45-1048)— DICK POWELL Susan Slept Here ★CR-61206 (9-61206)— DON CORNELL I'm Blessed DE-29301 (9-29301)— GUY LOMBARDO Mama Doll Song 29—Runaround 2.0 7.6 2. BE-1078 (45-1078)—BELLCATS That's What | Like BE-1078 (45-164) That's What I LINE (9-61289) KAREN CHANDLER KAREN CHANDLER KAREN CHANDLER You're Always Wel-come Home JU-5172 (45-5172)—ORIOLES Count Your Blessings ME-70474 (70474×45)— BILLY FARRELL Booten Baby ★X-0066 (4X-0066)— THREE CHUCKLES At Last You Understand -Hajji Baba CA-2949 (F-2949)— NAT "KING" COLE Unbelievable CR-61275 (9-61275)— DIMITRI TIOMKIN Duel In The Sun MG-11857 (K-11857)— FOUR JOES In Your Loving Care 14.1 10.9 **30----Fumuy Thing** 7.5 1.6 38 -Sincerely , 5.2 5.2 — ★CR-61323 (9-61323) McGUIRE SISTERS No More CH-1581 (45-1581) MOONGLOWS Tempting 21-No More 10.5 ★CO-40376 (4-40376)— TONY BENNETT My Pretty Shoo-Gah 10.5 ----CR-61323 (9-61323)---McGUIRE SISTERS Sincerely DE-29381 (9-29381)---GUY LOMBARDO Pupalina ★EP-9085 (5-9085)---SISTERS 31—On The Alamo -Time Waits For 39-7.1 — ME-70512 (70512x45)— BUDDY MORROW *I Don't Wanna Mambo Polka* ★X-0071 (4X-0071)— NORMAN PETTY TRIO *Echo Polka* No One 4.9 8.3 ★ DO-15249 (45-15249)— HILLTOPPERS You Try Somebody Else DeJOHN SISTERS Theresa 40<u>Skokiaan</u> -Home For The **22—Home For And** 9.5 — *****VI-20-5950 (47-5950)— PERRY COMO *Silk Stockings* Season's Greetings 9.5 -Whither Thou 41-Fanny Goest 42—St. Lonis Blues 7.5 6.8 6.6 from St. Lun. Mambo 4.1 BE-1062 (45-1062)-BETTY JOHNSON This Ole House -When We Come Of Age 9.4 HEILICHER BROTHERS 43—Cara Mia *CA-2928 (F-2928)---LE5 PAUL & MARY FORD Mandolino 11—Open Up The 10.0 ★MG-11865 (K-11865) JONI JAMES Every Time You Tell Me You Love Me Doghouse 3.7 1313 THIRD AVE., SO. MINNEAPOLIS, MINNESOTA 7.9 45—Star Dust 24—Mobile 9.1 Mambo 3.5 CY-106 (45-106)---LAURIE LOMAN I Was The Last One To Know Mercury Record Distributors 10.1 46—Mambo Baby ★CD-1251 (45-1251)— JULIUS LA ROSA for . . . MINNESOTA, NORTH and SOUTH DAKOTA, 10WA, EP-9075 (5-9075)-O. B. MASINGILL ORCH 5mile 47—Song Of The I Hate To Say Hello VI-20-5947 (47-5947)— SAUTER-FINEGAN O. Joe's Tune NEBRASKA and WESTERN WISCONSIN Barefoot Contessa -My Love Song To Yon 6.4 3.0 25—Melody Of Love 9.0 5.0 **Exclusive National Distributors For** 48—Ole Pappy Time 49—Ling, Ting, Tong DE-29395 (9-29395)---FOUR ACES There's A Tavern In The Town ★CA-3014 (F-3014)— BOB MANNING After My Laughter Came Tears SOMA RECORDS **50—The Bandit** n Renerative r 6.2 "It's What's in THE CASH BOX That Counts"

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December 25, 1954

The Cash Box, Music

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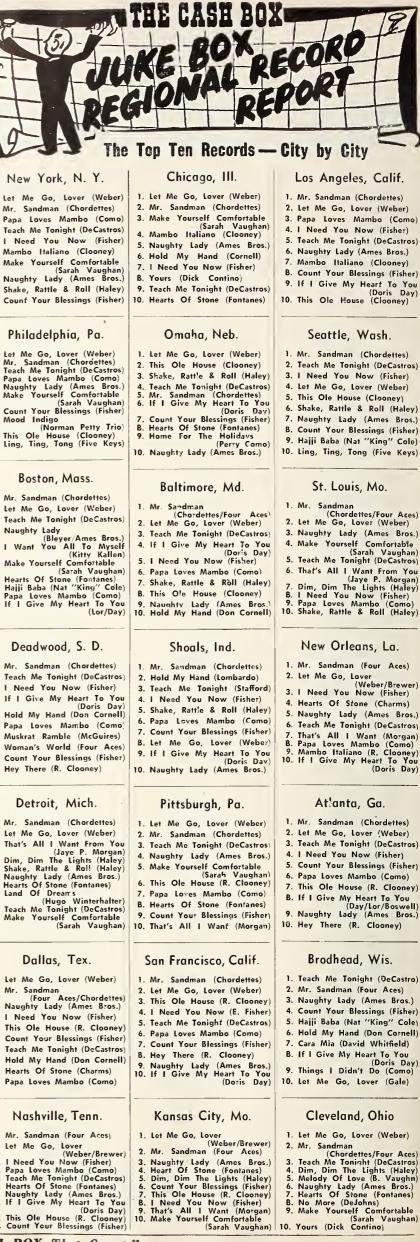
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22-

23 -



954's Top Pop Records	
loted In The Cash Box Poll	50-1-
"LITTLE THINGS MEAN A LOT"	
Kitty Kallen	
"HÉY THERE" Rosemary Clooney	
"WANTED" Perry Como	The
"YÓUNG AT HEART" Frank Sinatra	New York N. Y
"SH-BOOM" Crewcuts	New York, N. Y. 1. Let Me Go, Lover (Weber)
"THREE COINS IN THE FOUNTAIN"	2. Mr. Sandman (Chordettes) 3. Papa Loves Mambo (Como)
Four Aces "LITTLE SHOEMAKER"	4. Teach Me Tonight (DeCastros) 5. I Need You Now (Fisher) 6. Mambo Italiano (Clooney)
Gaylords "OH, MY PAPA"	7. Make Yourself Comfortable (Sarah Vaughan) B. Naughty Lady (Ames Bros.)
Eddie Fisher "SECRET LOVE"	9. Shake, Rattle & Roll (Haley) 10. Count Your Blessings (Fisher)
Doris Day "HAPPY WANDERER"	
Frank Weir "HERNANDO'S	Philadelphia, Pa. 1. Let Me Go, Lover (Weber)
HIDEAWAY"	2. Mr. Sandman (Choróettes) 3. Teach Me Tonight (DeCastros) 4. Papa Loves Mambo (Como)
Archie Bleyer "MAKE LOVE TO ME"	5. Naughty Lady (Ames Bros.) 6. Make Yourself Comfortable (Sarah Vaughan) 7. Count Your Blocking (Ficher)
Jo Stafford "THE HIGH AND THE	7. Count Your Blessings (Fisher) B. Mood Indigo (Norman Petty Trio) 9. This Ole House (Cloppey)
MIGHTY" LeRoy Holmes	9. This Ole House (Clooney) 10. Ling, Ting, Tong (Five Keys)
"CHANGING PARTNERS" Patti Page	Boston, Mass.
"SKOKIAAN" Ralph Marterie	1. Mr. Sandman (Chordettes) 2. Let Me Go, Lover (Weber)
"CROSS OVER THE BRIDGE"	3. Teach Me Tonight (DeCastros) 4. Naughty Lady (Blever/Ames Bros.)
Patti Page "THAT'S AMORE"	(Bleyer/Ames Bros.) 5. Want You All To Myself (Kitty Kallen) 6. Make Yourself Comfortable
Dean Martin "STRANGER IN	(Sarah Vaughan) 7. Hearts Of Stone (Fontanes) 8. Haiji Baba (Nat "King" Cole)
PARADISE" Tony Bennett	9. Papa Loves Mambo (Como) 10. If I Give My Heart To You (Lor/Day)
"I GET SO LONELY" Four Knights	Deadwood S D
"I NEED YOU NOW" Eddie Fisher	Deadwood, S. D. 1. Mr. Sandman (Chordettes)
"IF I GIVE MY HEART TO YOU"	2. Teach Me Tonight (DeCastros) 3. I Need You Now (Fisher) 4. If I Give My Heart To You
Doris Day "THEY WERE DOIN' THE	(Doris Day) 5. Hold My Hand (Don Cornell)
MAMBO"	6. Papa Loves Mambo (Como) 7. Muskrat Ramble (McGuires) B. Woman's World (Four Aces)
Vaughn Monroe "STRANGER IN	9. Count Your Blessings (Fisher) 10. Hey There (R. Clooney)
PARADISE" Four Aces	Detroit, Mich.
"IF I GIVE MY HEART TO YOU"	1. Mr. Sandman (Chordettes)
Denise Lor "HOLD MY HAND"	2. Let Me Go, Lover (Weber) 3. That's All I Want From You (Jaye P. Morgan)
Don Cornell "THIS OLE HOUSE"	4. Dim, Dim The Lights (Haley) 5. Shake, Rattle & Rol! (Haley) 6. Naughty Lady (Ames Bros.)
Rosemary Clooney "IN THE CHAPEL IN THE	7. Hearts Of Stone (Fontanes) B. Land Of Drears (Hugo Winterhalter) 9. Teach Me Tonight (DeCastros)
MCONLIGHT" Kitty Kallen	10. Make Yourself Comfortable (Sarah Vaughan)
"A GIRL, A GIRL" Eddie Fisher	Dallas, Tex.
"PAPA LOVES MAMBO" Perry Como	1. Let Me Go, Lover (Weber) 2. Mr. Sandman
"FROM THE VINE CAME THE GRAPE"	(Four Aces/Chordettes) 3. Naughty Lady (Ames Bros.)
Gaylords "HERE"	 I Need You Now (Fisher) This Ole House (R. Clooney) Count Your Blessings (Fisher)
Tony Martin "ANSWER ME, MY LOVE"	7. Teach Me Tonight (DeCastros) B. Hold My Hand (Don Cornell)
Nat "King" Cole GOODNIGHT SWEET-	9. Hearts Of Stone (Charms) 10. Papa Loves Mambo (Como)
HEART, GOODNIGHT" McGuire Sisters	Nashville, Tenn.
"I UNDERSTAND JUST HOW YOU FEEL"	1. Mr. Sandman (Four Aces) 2. Let Me Go, Lover
Four Tunes "DARKTOWN STRUTTERS	(Weber/Brewer) 3. I Need You Now (Fisher) 4. Papa Loves Mambo (Como)
BALL" Lou Monte	5. Teach Me Tonight (DeCastros) 6. Hearts Of Stone (Fontanes) 7. Naughty Lady (Ames Bros.)
"I'M A FOOL TO CARE" Les Paul & Mary Ford	B. If I Give My Heart To You (Doris Day) 9. This Ole House (R. Clooney) 10. Count Your Blessings (Fisher)
· · · · · · · · · · · · · · · · · · ·	ASH BOX That Counts



MANDAN _ MARIN

R & B # 1303

* * * * * *

by

(The original)

R & B # 1301

* * * * * *

R & B # 1304

* * * * * *

Ьу

R & B # 1306

SUN"

R & B # 1309

PHONES

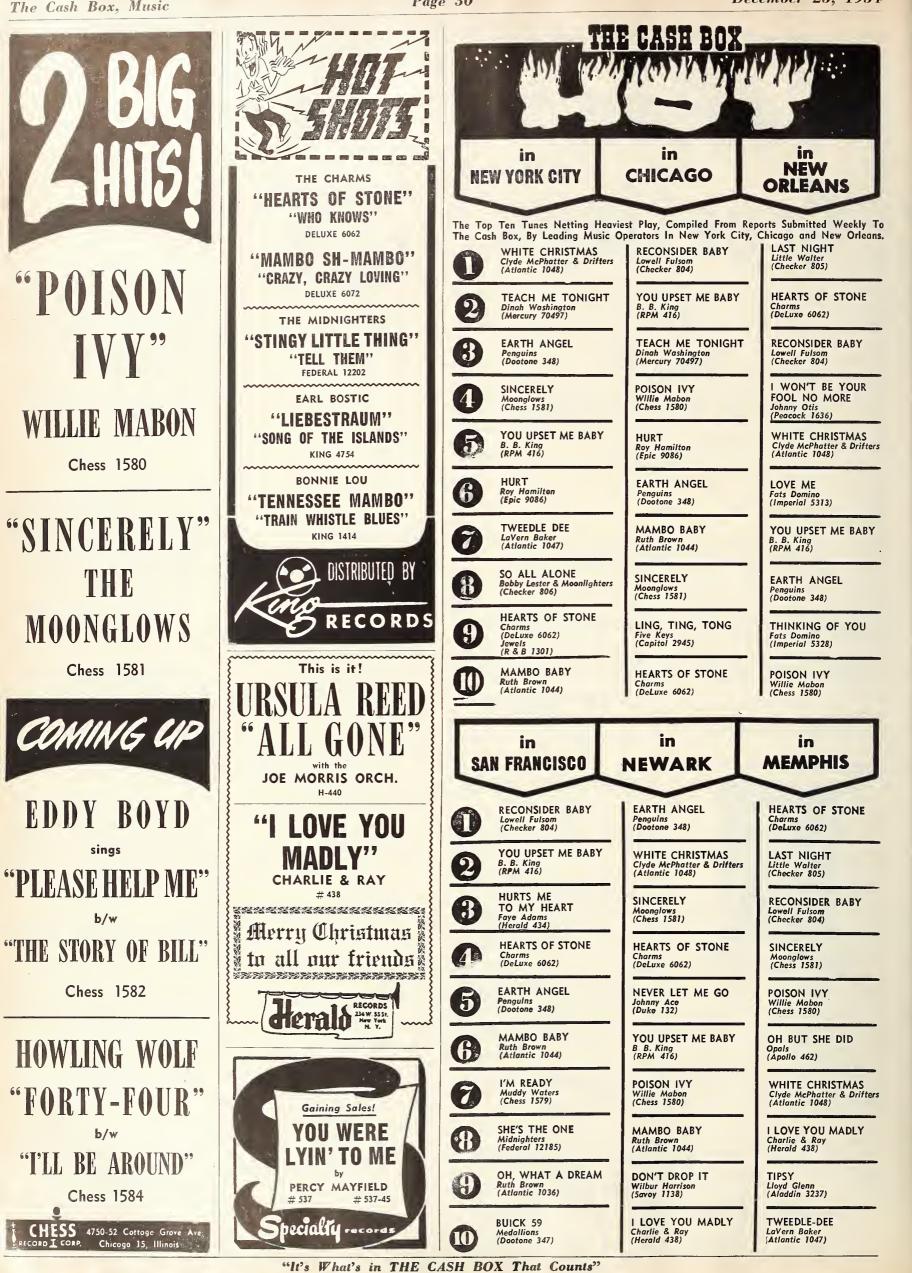
THE

CALIFORNIA



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December 25, 1954









WILD BILL DAVIS TRIO (Okeh 7047)

B "THINGS AIN'T WHAT THEY USED TO BE" (Part 1 and 2) [M. Ellington, Persons] The wild man on the Hammond, accompanied by drums and guitar, dishes up a delec-table two-sided item of middle tempo. Davis is anything but wild on this deck as he moves rhythmically, but with great feeling.

THE BLUE DOTS

(DeLuxe 6067)

⁶LET ME KNOW TONIGHT" (2:13) [Franlin BMI—Eunice Davis] A new group makes its bow with a gay bouncer and the effect is ok. Lead voice is unusual and easy to identify.

B "HOLD ME TIGHT" (2:50) [Franlin BMI—Eunice Davis] The flip is a middle tempo jump that comes off strong. Group has good possibili-ties.

GEORGE RHODES

(DeLuxe 6069)

"WHY OH WHY" (2:23) [Fran-lin BMI—Rhodes, Medley] A mid-dle tempo ditty with a vocal by the band. Deck is fair.

C "I'LL SEE YOU IN MY DREAMS" (2:37) [Feist ASCAP —Kahn, Jones] An easy version of the pretty oldie. For the soft lights spot.

EUNICE DAVIS

(DeLuxe 6068)

• "TWENTY-FOUR HOURS A DAY" (2:49) [Franlin BMI— Tommy Fessler] Eunice Davis has a pleasing style that is easy to take. The gal sings the middle tempo bounce for an alc deal. for an ok deck.

B "GET YOUR ENJOYS" 2:32) [Franlin BMI—Davis, Payling] A cute ditty with blue lyrics. Good club number, but will get very little airtime.

LLOYD GLENN

(Aladdin 3268)

B "STILL WATERS" (2:43) [Lloyd Glenn] Lloyd Glenn sprinkles notes in a sultry reading of a slow tempo blues original. Glenn gives the piano a definite personality.

B "NITE-FLITE" (2:30) [Lloyd Glenn, Jesse Irvin] Tempo picks up on the reverse deck and Glenn flies mightily.

THE CASH BOX O'TH * AWAR D

"ALL GONE" (2:45) [Angel BMI-Singleton, McCoy] "YOU HURT MY PRIDE" (2:32) [Marshall BMI-J. Morris]

URSALA REED with JOE MORRIS ORCH. (Herald 440)

• Ursala Reed could possibly fol-low the pattern set by her prede-cessor, Faye Adams, with the Joe Morris band. Miss Reed is of the gravel voiced shouty school a la Willie Mae Thornton and Big Maybelle. She belts a tune from her toes. "All Gone" is a rocking ditty in which she tells her man she's

through, her love's all gone. Infectious item. The flip, "You Hurt My Pride," is a similar item with a strong jump beat. A good solid tune and strong story lyrics make this another good bet. A two-sided wax that should help launch the belty gal's record career.



CHET BAKER (Pacific Jazz)

Rhythm 'N Blues

(racine Jazz) "LOOK FOR THE SILVER LIN-ING" (2:49) [Harms—Kern, De Sylva] Chet Baker vocals an easy to listen to version of the classic oldie. Russ Freeman's piano work is well worth mentioning and Chet takes one turn on the trumpet in addition to his mellow singing mellow singing.

B+ "I GET ALONG WITHOUT YOU VERY WELL" (2:45) [Famous— Carmichael] Chet does an equally fine job on the reverse deck. A tender

ditty fashioned with cushiony effect. The stylist is a strong commercial possibility.

JAMES MOODY

(Prestige 899) B "MOODY'S MOOD FOR BLUES" (2:40) [Moody] (Parts one and two) Moody paints his mood in a two-part original. His disonant horn is a sharp contrast to the subdued moody support from the band. Good fare for the cool crowd.

(Prestige 899)

THE CASH BOX EEPER OF THE WEEK

"MY SENTIMENTAL HEART" (2:30) [Drexall BMI-Kirkland, Otis]

"YES, YES, YES" (2:15) [Munson BMI-Lee Samson]

> THE CASHMERES (Mercury 70501)

•. The Cashmeres might have a with the proper exposure. The flip, Sentimental Heart" is a slow tempo pretty on which the boys, with lead singer carrying the ball, chant a powerful piece of wax. The lead sings with feeling and styling. Good deck that could make for the charts

hit in their first offering. "My "Yes, Yes, Yes," is a beaty item with the lads shouting out a rocker. The deck moves at a smart pace that should have the kids hopping. Good juke box item. A solid effort, but direct action should take place on the "Sentimental" side.

THE NIGHT RIDERS (Apollo 466)

(DOCTOR VELVET'' (2:37) [Bess BMI—James Doc Starkes] The Night Riders let go with a rocker and shouty group vocal. Deck bounces with an energetic reading of a voodoo lyric lyric.

G "RAGS" (2:50) [Bess BMI— James Doc Starkes] Similar piece of material but without the sock ap-peal of the upper lid.



J. T. ADAMS

(Republic 7104)

"HEAVENLY LOVE" (2:20) J. T. Adams and the Men of Texas sing a soft treatment of a slow me-lodic religious item. In a pop vein.

B "IN THAT GREAT GETTIN' UP MORNING" (2:41) A full voiced group with a syncopated chant. Exciting and well done.

THE STARS OF BETHEL (R and B 1307)

B "HE WALKS WITH ME" (2:45) [Traditional] The Stars of Bethel do a traditional sacred item in rhyth-mic pattern. The treatment is good both in presentation and voice.

(2:40) [Traditional] The group blends on a slower religious piece. Well done but short of the appeal THERE IS A packed into the reverse side.

THE HOLY SHEPHERDS (Decca 48329)

B "BEULAH LAND" (2:25) [Park Avenue BMI—J. C. Ginyard] Vo-cally well harmonized The Holy Shep-herds sing a middle tempo rhythmic religious wax. A syncopated treat-ment that appeals to all fields.

B "STEP UP A LITTLE BIT HIGHER" (2:05) [Park Avenue BMI—J. C. Ginyard] A similar piece of material with a faster tempo. Similar comments.

NATIONAL CLOUDS OF JOY (Herald 2003)

(2:45) The National Clouds of Joy rock out with a shouty jubilee item that moves. Deck is in the pat-tern that means sales in the gospel fold field.

"HOW MUCH MORE CAN I BEAR" (2:15) [Angel BMI-Elijan Wright] The reverse side is a slow tempo gospel loaded with emo-tion. An exciting performance.



Shake



NEW YORK—Carl Van Moon (left) shakes hands with Steve Allen (right) on whose program he appeared as Irv Marcus of Peacock Records looks on. Marcus recently signed Van Moon, national winner of the Harvest Moon Festival, to a recording contract.

Flanagan Band Has Busy Schedule

NEW YORK—The Ralph Flanagan Orchestra which recently completed a ten week stand at the Terrace Room of the Hotel New Yorker continues to be one of the busiest instrumental aggregations in the music business. Immediately after the New Yorker stint, the group went on a one week tour and was then given a well de-served three-week vacation. Now the crew is back to work again with a

served three-week vacation. Now the crew is back to work again with a schedule that's jammed right up to the end of April. After a two week stand (12/23-1/5) at the Blue Room of the Roose-velt Hotel in New Orleans, the band will go to Houston for a weak of the

will go to Houston for a week at the Auto Show and then take off on a long chain of one nighters at colleges



and universities. Those listed for the next four months include the University of Michigan (2/4); University of Wis-consin (2/18); University of Kansas (2/26); Purdue (3/4); University of Cincinnati (3/5); Bowling Green Uni-versity (3/11); Ohio University (3/11); Syracuse University (3/26); Davidson College (4/22-23) and Uni-versity of Florida (4/29). The band, which waxes for Victor and is booked by GAC, is managed by George Thompson. Flanagan's latest for the diskery is "Little Brown Mambo" c/w "American Patrol Mambo."

Keys Click On Capitol

NEW YORK—The Five Keys, signed recently by Capitol Records with the aim of breaking the label in the Rhythm and Blues market, have turned out to be a better investment than was ever expected. Their very first release "Ling Ting Tong" not only started the diskery on the right track started the diskery on the right track in the R & B department, but in ad-dition, the boys have a hit that is going big in pop too. Last week, Ca-pitol listed the Keys disk as their number one best seller. Dave Cavanaugh, Capitol A&R head, is readying four other sides by the boys for future release.



Stars Over Harlem

Just can't seem to think of a nicer way to get this weeks assortment words off to a rolling and sizzling start than by mentioning what a pleasure it was indeed to meet the mighty popular Prof. Alex Bradford and discuss the many happenings on the spiritual scenes of the nation. . . . Teddy Reig and the Savoy Ballroom management have joined forces te present Eddie Bonnemere with a birthday celebration commemorating the first anniversary of the Bonnemere combo. It all happens at the Savoy stomping grounds Sunday evening, December 19, at 9 bells. . . . Uptowners digging the stellar treatment issued by newcomers Gene and Eunice on their Combo "Ko-Ko-Mo" slicing. . . . Shirley Gunther and crew's tasty rendition of the new "You're Mine" item could very easily be the biggest

one yet for all connected with the platter. . . . Eddie Boyd and "Rattin And Running Around" starting to get the concentration of the blues buyers. . . . Erroll Garner's "Small Hotel," a real cool one. . . . Monty Bruce relaxing for a spell with us and giving out with the good news that the Babs Gonzales "Be-Bop-Santa Claus" is well on its way to great heights. Tune penned by local d.j. Lloyd Williams should definitely be one of the fastest moving records this Xmas. Monty all smiles as he speaks of his sensational Harptones and their latest "Since I Fell For You" thriller. . . . The Hot Shots and "Blue Dreams" a steady

money making combination. . .

Muddywaters "I'm Ready" still mov-ing. . . Memphis Slim's "Wish Me Well" reading and B. B. King's "Why Did You Leave Me" if given more concentration and a few more spins still could be just the deal to round out 1954 and ring in 1955. Both are earlier releases which didn't get a deserving amount of plays. Same goes for Jay-Dee records "Daddy Rollin' Stone" ditty. . . The Crickets and "Be Faithful" smoothy an uptown smash. . . . Chuck Willis "Give And Take" starting to get the many calls. ... Margie Day hitting the open roads once again. First stop is the Virginia territory then its the North Carolina parts. Upon finishing the Carolina stint, it's back to New York for sessions in the wax rooms. . . . Joe Petralia (he's of radio station W.O.V.) busy all hours in the 125 street vicinity keeping up with the actual pulse beat of things. . . . Billy Williams "Love Me" lulu still a good bet. . . . "Show Me How To Mambo" starring Arthur Prysock a real tasty dish for the belting big voiced personable gent. . . . "Merry Xmas Baby" featuring the melting style of Charles Brown never fails to blaze forth each year at this time. . . . Buddy Miller and "Oo-Wa" a nice one to have. Portem Distrib representative ordering again the Steven Singers "Deliver Me Oh Lord." . . . Joe Holiday and "Cotton Candy" a great record. Ditto his "I Candy" a great record. Ditto his "I Love You Much." . . . The kids have began to dig and dig The Solitaires and "The Chances I've Taken." Same goes for The Rainbow's "Mary Lee." Buddy Johnson and star vocalist, Nolan Lewis, combine talents and treat the listeners to one of the sweet-est performances heard in many a moment whenever they give out with their tearful plea to "Lets Start All Over Again."



Roy Hamilton (Epic 9086)

B

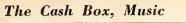
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15

I DON'T HURT ANYMORE **Dinah Washington** (Mercury 70439)

NEVER LET ME GO Johnny Ace (Duke 132)

LAST NIGHT Little Walter (Checker 805)





NEW YORK:

Herb Dexter, Jubilee Records, just cut a progressive jazz L.P. with Lee Magid artists Hal McKusick, alto and clarinet and Betty St. Claire, vocalist. The album is set to be released shortly. Lee's a pretty busy man about town, what with supplying artists to many labels, either supervising or aiding in both r & b and jazz sessions and keeping tabs on even the tiniest niteries in



LaVERN BAKER

order to have his finger on any new talent that's available... Jack Angel, Herald Records, back in town after a quickie Florida vacation and delighted with the initial reaction to Ursula Reed's "All Gone." Do you think Alka-Seltzer in a glass of water bubbles? Just ask Jack about his new son. He's the proudest proud father ever. . . . Irv Marcus announces the new Peacock-Duke distributor in Boston is Bill Greenblatt, Transdisc Corporation. . . . Chris Forde calls to tell us his star attraction on the Tuxedo label, Phillis Branch, has been booked into the Blue Angel, Chicago, until March 25. . . . Bess Berman, Apollo Records, still resting at home after her release from the hospital. When Bess is a little stronger she plans to recuperate at Miami Beach, Florida. In the meantime, helping to keep up Bess' spirits, are her "Some-thing To Remember Me By," The Gentlemen; and "Oh But She Did" by the Opals. . . . Irv Cohen, Essex

Records Distributors, Newark, N. J., calls to place an ad in the December 25 issue, and says, "We had such a wonderful year in 1954 we'll double last year's Irv says they are so busy rght now it is impossible to even stop for space." a sandwich. "We start every day tired," continues Irv, "and end each day dead." . . . Bobby Shad held two sessions last week in which he invited audi ences to the studio. The Saturday session was a humdinger highlighting the great Sarah Vaughn with such top-drawer instrumentalists at Paul Quinichette, tenor sax; Clifford Brown, trumpet; Jimmy Jones, piano; Roy Haynes, drums; Joe Benjamin, bass; Herbie Mann, flute. Bobby's been turning out some wonmarket. . . . Monte Bruce, who turned his Bab Gonzales "The Be-Bop Santa Claus" over to Dave Miller, Essex Records, for national distribution with the exception of metropolitan New York, New York State, Philadelphia, New Jersey and Los Angeles, says the disk is really going and it should be a Christmas smash. Monte is also hyped on the Harptones' newest, "Since I Fell For You." Says it could be the group's biggest to date. The Harptones just finished at the Apollo, Harlem, New York, and now start a round of one-nighters that takes them into Washington's Howard Theatre for the Christmas show. Lavern Baker into the Blue Angel, New York, on the basis of her smash hit "Tweedle Dee" on Atlantic. Several pop covers by majors have already been released and others are in the works.... The Clovers in town for a record session. May we wish all our friends a very Merry Christmas and a Happy and most successful New Year.

CHICAGO:

Herman Lubinsky in town this past week, working with Ernie Leaner. Together they set up the Savoy line at United Distributors which is the new distrib for this label. . . . Len Chess starting out the new year with a brand new hit, he says. Danny Overbea's "A Toast To Lovers" b/w "My Love" will be a big one from all indications. Len tells us that the disk was just released when he got a call from one distributor for 2,500 78's and 500 45's. This as

result of just one spin on the Allen Freed Show. So Len expecting lots to happen with these sides. Phil just back from a quick 3-day trip to Detroit. ... It is reported that Columbia is planning to re-lease Mahalia Jackson's first record around the first of January.... Vivian Carter and Jimmy Bracken, The ase Manalla Jackson's first record around the first of January. . . Vivian Carter and Jimmy Bracken, who head the Vee-Jay diskery excitedly returned from New York city where they received a citation of achievement from Broadcast Music, Inc., "in recognition of great national publicity attained by 'Goodnight' Sweetheart, Goodnight'" which their Conrad pubbery published. Both Viv and Jimmy plan to spend more time in their Chicago office than they have in the past. . . From Mercury comes word that they have just released an Erroll Garner Mambo Album, titled 'Mambo Moves Garner.' Three of the tunes were penned by Erroll himself. Seems this is the very first time in his long and successful career that Garner has cut tunes with a Latin flavor, . . AROUND TOWN: Billie Holiday at the Rodeo. Due to be followed by Bill Farrell, we hear. . . Ruth Price and Laurie Allyn sharing vocal honors at the Cloister Inn. Ruth formerly featured vocalist with Charlie Ventura's aggregation. . . Herbie Fields coming into the Preview 12/22. . . . Now that the Holiday Season is upon us, may we wish each and every one of you A VERY MERRY CHRISTMAS and thank you for your past cooperation and friendship.



LOS ANGELES:

Gala parties big and small will usher in one of the biggest Holiday's that the West Coast has ever known.... This year saw a great number of Christmas tunes gain wide popularity throughout Southern California.... Clyde Mcl'hat-ter and The Drifters reap top honors for the biggest with their great arrange-



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MAMBOMANIA

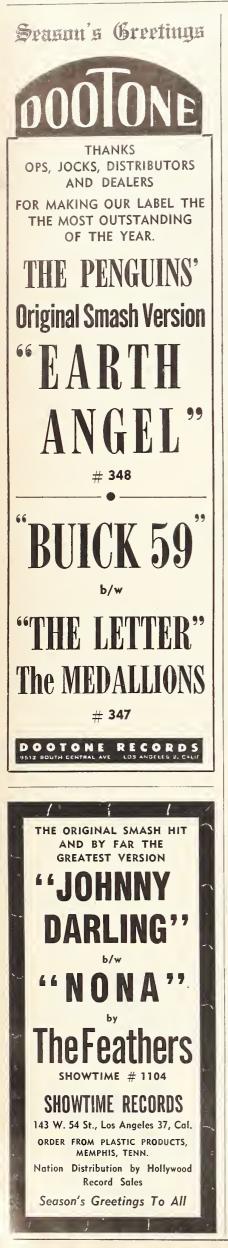
Leonard Green, President of Mercury Artists Corporation, started a campaign this week to establish mambo bandleaders Emilio Reyes and Alfredito in the upper echelons of mambo notability. Green, who is in a large measure responsible for the success of Pupi Campo, Tito Rodriguez and the Lecuona Cuban Boys, has mapped out a big build-up for Alfredito and Reyes, which includes an elaborate booking and publicity campaign. Publicist Saul Richfield has been retained by Green to hypo the names of Alfredito and Reyes via the usual media of newspapers and magazines. First on Green's agenda is to increase the size of Alfredito's band from six to 12 pieces. Alfredito and Reyes are being set up for bookings into the larger rooms around the country by Mercury Artists. . . . A mambo band will be featured in a big television spectacular for the first time when Tito Rodriguez and his band will perform on WCBS-TV's "New Year's In New New York" program, December 31st, a two hour music and variety show featuring the top names in the music business. . . . Dick Sugar (WEVD-New York) to MC the B'nai Brith dance to be held January 6 at P.S. 179, 102nd Street for the local teen-age kids. Dick will try to get some of his mambo friends down to give the kids a thrill.

JAZZ JOTS

Billy Eckstine opened in Sidney, Australia, December 10. He will also play Perth and Newcastle. It's "Mr. B's" first playdate in the land down under ... George Shearing opened at Birdland, New York, December 16, for a four week engagement. . . . Sid Gross' first Urania single release, "Christmas Song" by Jack Teagarden, has been gathering lots of nice comments. Deck is different... Chet Baker opened at the Colonial Tavern, Canada, December 13 for a one-week engagement. From there Chet goes to the Blue Note in Philadelphia. On December 27, 28 and 29 Baker will be in New York to promote his new "Chet Baker Sextet" on Pacific Jazz Records.



Page 36 Music, Music, Music





LAS VEGAS, NEVADA—Louis "Satchmo" Armstrong and pianist-composer Martin Roman examine each others' latest efforts on LP wax while Roman's wife Toni holds "Pops'" famous trumpet. Pic was taken during Armstrong's recent engagement at the Sands Hotel here. Roman is currently appearing at the Hotel Thunderbird where he has been for the past several months.

Meeting Dates Of Music Operators' Associations

- Dec. 20—Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.
 - 20—Amusement Machine Operators of Baltimore Place: Pimlico Hotel, Baltimore, Md.
 - 21—Phonograph Merchants' Assn., Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (executive board).
 - 27—Central States Music Guild Place: 805 Main Street, Peoria, Ill.
 - 28—Western Massachusetts Music Guild Place: Ivy House, W. Springfield, Mass.
 - 28—Amusement Machine Assn. of Philadelphia, Inc. Place: Broadwood Hotel, Broad & Wood Sts., Phila., Pa.
- Jan. 3—United Music Operators of Mich. Place: Fort Wayne Hotel, Detroit, Mich.
 - 3—California Music Merchants' Assn. Place: 311 Club, 311 Broadway, Oakland, Calif.
 - 4—Arizona Music Guild, Phoenix Chapter #1 Place: 1738 West Van Buren, Phoenix, Ariz.
 - 6—Phonograph Merchants' Assn., Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General).
 - 6—California Music Merchants' Assn. Place: Sacramento Hotel, Sacramento, Calif.
 - 6—Eastern Ohio Phonograph Operators' Assn. Place: Tod Hotel, Youngstown, Ohio (General).
 - 11—California Music Merchants' Assn. Place: Fresno Hotel, Fresno, Calif.
 - 12—California Music Merchants' Assn. Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
 - 13—California Music Merchants' Assn. Place: U. S. Grant Hotel, San Diego, Calif.
 - 20—Eastern Ohio Phonograph Operators' Assn. Place: 1310 Market Street, Youngstown, Ohio (executive board).

"It's What's in THE CASH BOX That Counts"

1954's Top Country Records As Voted In The Cash Box Poll

- 1. "SLOWLY" Webb Pierce
- 1. "I DON'T HURT ANYMORE Hank Snow
- 2. "I REALLY DON'T WANT TO KNOW" Eddy Arnold
- 3. "ONE BY ONE" Wells & Foley
- 4. "EVEN THO" Webb Pierce
- 5. "BIMBO" Jim Reeves
- 6. "THERE STANDS THE GLASS" Webb Pierce
- 7. "YOU BETTER NOT DO THAT" Tommy Collins
- 8. "I'LL BE THERE" Ray Price
- 9. "LET ME BE THE ONE" Hank Locklin
- 10. "WAKE UP, IRENE" Hank Thompson
- 11. "SECRET LOVE" Slim Whitman
- 12. "LOOKING BACK TO SEE" Hill & Tubb
- 13. "SPARKLING BROWN EYES" Webb Pierce & Wiilburn Bros.
- 14. "BACK UP, BUDDY" Carl Smith
- 15. "ROSE MARIE" Slim Whitman
- 16. "RELEASE ME" Ray Price
- 17. "GOODNIGHT SWEET-HEART, GOODNIGHT" Johnnie & Jack
- 18. "MORE AND MORE" Webb Pierce
- 19. "THIS IS THE THANKS I GET" Eddy Arnold
- 20. "THIS OLE HOUSE" Stuart Hamblen
- 21. "COURTIN' IN THE RAIN" T. Texas Tyler
- 22. "LOOKING BACK TO SEE" J. E. & M. Brown
- 23. "DON'T DROP IT" Terry Fell
- 24. "RELEASE ME" Jimmy Heap





"GET ABOARD MY WAGON" (2:15) [American BMI-S. Overmeyer]

"YOU DON'T GIVE A HANG ABOUT ME" (2:18) [American BMI-T. Fell]

TERRY FELL & THE FELLERS ("X"-0078; 4X-0078)

Terry "Don't Drop It" Fell and the Fellers come up with a pair of platters that oughta have the boxes hoppin' all day long. Top half of this double-barreled release, "Get Aboard My Wagon," is an up-tempo, charmer that Fell vocals in enticing style. Flip features another effective job by Terry and the boys on a quick beat, sentimental ballad dubbed, "You Don't Give A Hang About Me." Watch 'em both.

COWBOY COPAS (King 1407; 45-1407)

"WHY SHOULD I WANT HER" (2:28) [Una BMI — Elmore, Toombs] Cowboy Copas comes up with a fine reading of the poignant lyrics on a middle tempo lament that should lure the coin.

B "WHEN I LOST YOU" (2:46) [Berlin ASCAP—I. Berlin] Copas sings this lovely, tearful oldie in soft and appealing fashion.

RITA ROBBINS (RCA Victor 20-5959; 47-5959) "THE GO-BETWEEN" (2:35) [Roosevelt BMI—J. Segal, M. Russell] The tantalizing voice of Rita Robbins comes across with telling ef-fect on a pretty, slow tempo waltz item. A country-pop item.

B "DON'T TAKE ALL THE LOVE" (2:13) [Tree BMI—B. Carrigan, E. Keller] An up-tempo, romantic ditty with a delightful Robbins vocal and a dandy instrumental backdrop.

BUDDY HAWK (Sheraton 1003; 45-1003)

B "MY HEART'S A-BEATIN'" (2:24) [Tannen BMI—B. Hawk] Buddy Hawk puts a good deal of feel-ing into his delivery as he waxes a middle tempo, heartfelt item in im-pressive fashion. Neat wedding of melody and lyrics.

Ge "HONEY BABY" (2:22) [Acuff-Rose BMI—A. L. Mayhew] Hawk sends up a distinctive vocal effort on this tearful, moderate beat tune.

THE GEER SISTERS ("X"-0079; 4X-0079)

(X -5077; 4A-5077) "UNLOVED AND UNCLAIMED" (2:40) [Acuff-Rose BMI—Acuff, Pelletieri] The Geer Sisters, WLW-Cincinnati stars, could have a real big one on their initial effort. Enchanting harmony on a middle heat weapon

harmony on a middle beat weeper. "MENU LOVE" (2:32) [Voca ASCAP—J. Skinner, A. Sidney] Under lid is another heart-rending item displaying the gals wonderful style. Hit coupling.

HANK THOMPSON (Capitol 2998; F2998)

B "DARDANELLA" (2:11) [Fred B'bar ASCAP—Bernard, Black, Fisher] Hank Thompson and his Bra-zos Valley Boys belt out this well re-membered tune in socko, coin-catching fashion fashion.

"JOHNSON RAG" (2:30) [Rob-bins ASCAP—Hall, Kleinkauf, Lawrence] Hank and the gang show off some more of their wonderful in-strumental talent on this great, old-timor timer.

JOE MAPHIS & ROSE LEE (Okeh 18059; 4-18059)

(2:31) [Comet BMI — Maphis] Rose Lee receives an engaging piano and string backdrop as she solos on a powerful, middle beat romantic la-mont Strong way ment. Strong wax.

© "QUICKSAND" (2:16) [Fair-way BMI—Hill] Under slicing features an inviting duet by Rose and Joe Maphis on an expressive, up-beat piece.

ALLEN FLATT (Mercury 70499; 70499x45)

"NO LOVE, NO WORRIES ANY-MORE" [Milene ASCAP] Mel-low-toned Allen Flatt etches a feeling-ful, quick beat item in a manner that's sure to grab a goodly share of the loot loot.

G "TRIFLIN' GIRL" [Acuff-Rose BMI] On the bottom deck Flatt delivers a sincere reading on a sad, middle beat tale.

BILL WIMBERLY (Tex 101; 45-101)

OVER AND OVER" (2:16) [BMI—Levand] Bill Wimberly's Western Swing Band supplies a flavorful backdrop to a fetching trio vocal by Buddy, Kay and Cotton. A ro-mantic, easy-on-the-ears lilter.

(2:16)

• (ON AGAIN OFF AGAIN LOVE" (2:02) [BMI — Levand] Kay Stalker hands in a snappy vocal effort on this end as Wimberly and the boys back in phonsing style back in pleasing style.

LEON PAYNE (Decca 29333; 9-29333)

"THE MOON, YOUR GOD, AND YOU" (2:32) [Hill & Range BMI—L. Payne] A potent, slow tempo, religious flavored item is mov-ingly projected by smooth-toned Leon Payne. A beautiful side that could catch catch.

A LIFETIME TO FORGET" (2:21) [Raleigh BMI—L. Payne] Reverse lid is a middle beat, tearful item that Payne waxes in tender fashion.

JOHNNY BOND (Columbia 21335; 4-21335)

B "I LOSE AGAIN" (2:40) [Red River BMI—Stallard] An invit-ing harmonica and string backdrop warmly combines with Johnny Bond's polished reading on this middle beat lover's lament.

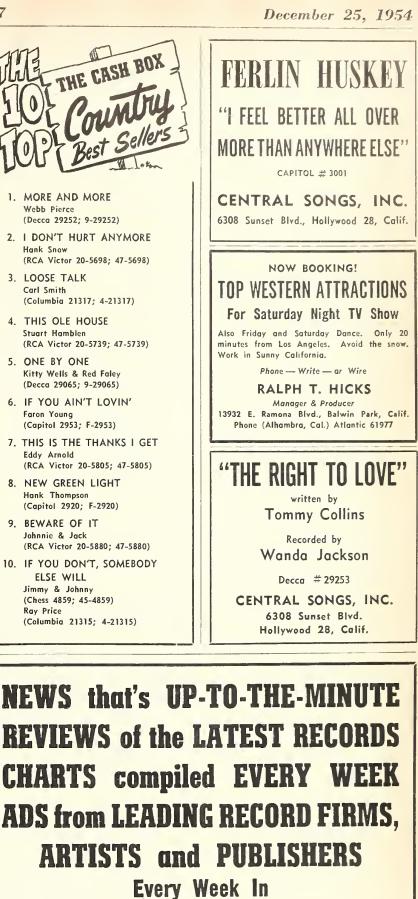
C: "EVERYBODY KNEW THE TRUTH BUT ME" (2:13) [Red River BMI—Stallard] On the under portion the chanter softly fashions a slow moving, romantic weeper.



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- 1. MORE AND MORE Webb Pierce (Deccg 29252; 9-29252)
- 2. I DON'T HURT ANYMORE Hank Snow (RCA Victor 20-5698; 47-5698)
- 3. LOOSE TALK Carl Smith (Columbia 21317; 4-21317)
- 4. THIS OLE HOUSE Stuart Hamblen (RCA Victor 20-5739; 47-5739)
- 5. ONE BY ONE Kitty Wells & Red Faley (Decca 29065; 9-29065)
- 6. IF YOU AIN'T LOVIN' Faron Young (Capitol 2953; F-2953)
- 7. THIS IS THE THANKS I GET Eddy Arnold (RCA Victor 20-5805; 47-5805)
- 8. NEW GREEN LIGHT Hank Thompson (Capitol 2920; F-2920)
- 9. BEWARE OF IT Johnnie & Jack (RCA Victor 20-5880; 47-5880)
- 10. IF YOU DON'T, SOMEBODY ELSE WILL Jimmy & Johnny (Chess 4859; 45-4859) Ray Price

(Columbia 21315; 4-21315)



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December 25, 1954





(Phone Ja - 4544) 7771 Cheviot Rd., Cincinnati 24, O.

RCA Victor Honors Eddy Arnold With Tenth Anniversary Album

NEW YORK-A deluxe commemorative album titled "Eddy Arnold-An American Institution" will be released next week by RCA Victor in honor of Eddy Arnold's 10th anniversary with the company.

The special package, which is a The special package, which is a collector's item at a popular price— \$3.95—will be available as one 10" long playing or two extended play records. The repertoire consists of ten favorite country tunes, one from each of the past ten years, none of them previously recorded by Eddy Arnold. Included are several country-western songs that hecame popular bits as well "Tennessee Waltz," "Cold, Cold Heart," "You Can't Be True, Dear," "Slowpoke" and others. The album also contains an accompanying book-let with informative notes and illustra-tiong on Armedia life and vecaution tions on Arnold's life and recording career.

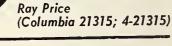
A national advertising and promotion program has been set up for trade publications, consumer mag-azines and radio and television out-

trade publications, consumer mag-azines and radio and television out-lets. Dealer-distributor aids include a window display, counter merchan-diser, deluxe hanger, special bulletins and co-op ad mats. As part of its promotion on the disk jockey level RCA Victor is shipping the complete version of "Eddy Arnold—An Ameri-ican Institution" to its DJ lists. Three single releases are also planned simultaneously with the de-luxe album: "I've Been Thinking" b/w "Don't Forget," recorded for the pop market as well as country-western; "It Took A Miracle" b/w "I Always Have Someone To Turn To," a special sacred record; and a new kiddie re-lease Arnold cut with his 8-year-old daughter, Jo Ann, titled "The Horse With The Striped Pajamas" b/w "Why Daddy?"

CINCINNATI CUT-UPS

Looks like WLW will replace the Pee Wee King TV show late in Jan-uary with Eddie Cantor on films. In Looks like WLW will replace the Pee Wee King TV show late in Jan-uary with Eddie Cantor on films. In the humble opinion of this writer the Flyin' W Show was the best that the Crosley station has produced in a many-of-moon, and certainly the one most worthy of a net-work try. It does seem a shame that we won't be meeting such stars as Patti Page, Minnie Pearl, Connee Boswell, Hank Snow, Bill Kenny, Cowboy Copas and others, just when we were beginning to look forward to a Friday night for our favorite TV show. . . Flo Wilson appearing with Deke Moffitt's orches-tra and Roger Ray (Comedian) sang her own Christmas song which was re-corded by Rita Faye (MGM) "There Really Is A Santa Claus" at the Hotel Alms Ballroom. . . TV stations in this area are eyeing the bowling band-wagon. Seems that several Sundays ago WKRC-TV started the bowling ball to rollin' with an exciting film called "Championship Bowling" and now WCPO-TV will follow with week-ly series from local bowling lanes. Could be the sport will catch on like TV wrestling. . . A new Country & Western band called "The Hayriders" has been formed by Crosley Broad-casting. (It's a copy of the Pee Wee King's band that was voted No. 1 Country band by the Cash Box poll.) . . . 3D in Cincinnati means a new wacky show by "Dick, Doug and Discs." It all goes to prove that some-thing new can be had in radio by a simple change in format, and we can give the boys credit at WNOP for that. . . Marian Spellman and Bonnie Lou (King) are featured in the De-cember issue of Disk Magazine.

MORE AND MORE Webb Pierce (Decca 29252; 9-29252) I DON'T HURT Hank Snow (RCA Victor 20-5698; 47-5698) IF YOU DON'T, SOMEBODY ELSE WILL Jimmy & Johnny (Chess 4859; 45-4859)



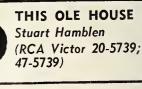
NEW GREEN LIGHT Hank Thompson (Capitol 2920; F-2920)

ONE BY ONE Kitty Wells & Red Foley (Decca 29065; 9-29065)

LOOSE TALK

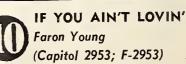
Carl Smith (Columbia 21317; 4-21317)

THIS IS THE THANKS I GET Eddy Arnold (RCA Victor 20-5805; 47-5805)





PENNY CANDY Jim Reeves (Abbott 170; 45-170)



Western Star

HOLLYWOOD - Western Star Eddie Dean, whose latest recording is "I Dreamed Of A Hillbilly Heaven" on the Sage and Sand label, recently did turnaway business at the Riverside Rancho where he appeared with The Frontiersmen. They were guests on the Squeekin' Deacon's show over KXLA. There has been talk also that Dean might play the part of the late Hank Williams in the movie, "The Life Story Of Hank Williams."

1. MORE AND MORE

ELSE WILL .

FAR AWAY.

5.

6.

8.

2. IF YOU AIN'T LOVIN' 3. LOOSE TALK

4. I DON'T HURT ANYMORE ...

IF YOU DON'T SOMEBODY

15) TIME GOES BY.

THE TEN COUNTRY RECORDS

DISK JOCKEYS PLAYED MOST THIS WEEK

(PLUS THE NEXT FIVE)

ONE BY ONE. THIS IS THE THANKS I GET. YOU'RE NOT MINE ANY-MORE

10. BEWARE OF IT Johnnie & Jack (RCA Victor) 11) NEW GREEN LIGHT. 12) PENNY CANDY. 13) LET ME GO, LOVER. 14) COMPANY'S COMIN'. 15) CHRISTMAS CAN'T BE

"It's What's in THE CASH BOX That Counts"

Webb Pierce (Decca)

Faron Young (Capitol) Carl Smith (Columbia)

... Webb Pierce (Decca)

Jimmy & Johnny (Chess)

Hank Snow (RCA Victor)

THE CASH BOX

THE NATION'S

JUKE BOX

nte

Page 40



YOUR STOCKINGS WITH COUNRTY SMATTERING



<text><text><text><text><text>

was in Nashville recently ror ms mrst visit. The Cana-dian had records for Victor. Red Sovine now working is scheduled for a string of personals through Vir-ginia, W. Virginia and Carolina right away. Moelle also reports that Webb and his band will do a dance date in Dubuque, Iowa. Marty Robbins (Columbia) takes time out for visit with parents in Glendalc, Arizona over the holidays. X. Cosse, who manages Martha Carson, also took under wing recently for the Nashville-New York Company! Word just re-ceived that MGM plans to release a recording by Fred Rose around January 14. One of the last sessions Fred Rose conducted, that of Jinmie Collie (Hickory) is being shipped now ... titles are "Con-scious" (Set Me Free), backed with "Cry Like A Baby." Little Jinmy Dickens has also recorded the "Conscious" ballad. Tommy Hill and Al Terry's forth-coming releases were also among the last sessions Fred Rose conducted. Horace Logan, program director of KWKH, Shreveport, and the "Louisian Hayride" in process of mailing out their new Souvenir Album. It's a good looking book. Brushy Joe Peacock of KTXL in San Angelo, Texas, says that he is new in the folk music field and could use a few hints, particularly on how to handle TV DJ shows using filmed numbers. Carolyn Bradshaw (Chess) is wit working the Cliffie Stone Show in California and is due back on the Hayride this Saturday, Dee. 25. Billy Walker is once again a regular member of the Hayride staff and has recently recorded another session. Jim Reeves set for a tour of Europe, and Mrs. Reeves says that she believes she will go along, also. Johnny Horton now the proud father of a daughter and Jerry Rowley has his chest out about his infant son. Whitey Webb, a fiddler, of note for many years in the South Carolina belt, recently readied a long-time ambition, when he had the opportunity to fiddle on the Grand Ole Opry. There's more to this than meets the eye.... Whitey was shot in the had with anti-aircraft shell during the Korea may and since this, has developed cancer in hi



Show over WBAM, prior to his continuing home! Uncle Eb Brown, WGST-Atlanta, Ga. deejay reports that Chester Smith's Capitol waxing of "Wait A Little Longer Please Jesus" is starting to break open in Atlanta. George T. Popkins, Pop's Country Store, WXGI-Richmond, Va., helped Faron Young celebrate his separation from the Army by devoting an hour to the artist. Country fans are really taking to Jackie Miles' pop waxing of "I'm A Rollin'" according to Henry Tuck, WREV-Reidsville, N. C. Jim Wilson's newsletter made its appearance again this week, after the short vacation interruption. Herbert Shucher, manager of Carl Stuart, WCOO, Boston, Mass., reports that Stuart recently had a very succesful engagement at Belmont, Mass., and at the Mohawk Ranch in Boston, Carl was featured at John Hancock Hall in Boston, where the WCOP Original New Encland Hav-loft Jamboree originates, and appeared on the same prooram with Elton Britt and Eddie Zack. Jack Turner (Victor) and his band recently were the featured attraction at the Hillbilly Festival in Columbus, Ga. Turner and his band were also featured recently at the Court Square in downtown Montgomery for the

Retail Merchants Association. Turner is a regular featured performer along with his band on the Deep South Jamboree over WBAM in Montgomery, Ala. Paul Cohen's A&R topper of Decca's C&W department, promotion of pass-ing out roulette wheels at the Deejay Convention here in Nashville in conjunc-



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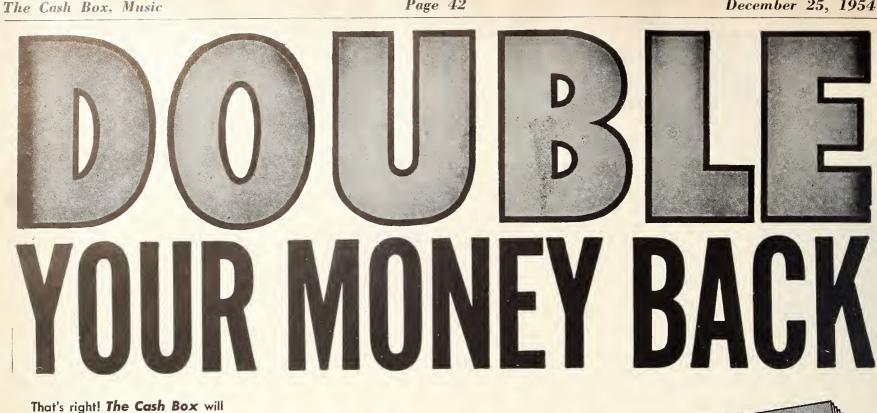
December 25, 1954



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KVET in Austin, Texas. . . . A Very MERRY CHRISTMAS, EVERYONE . . . and, a prosperous NEW YEAR filled with happiness! Billy Powell, steel guitarist for the Hired Hands, WIS, Columbia, S. C., for several years, has joined the staff of Radio Station WLET, Toccoa. Ga., as an announcer. The Davis Sisters, noted for bringing life and color to country shows, offer no exception to this rule with their current release, "Everlovin" and "To-morrow's Just Another Day to Cry." George "Samno" Morris, for many years associated with the late Byron Parker, The Old Hired Hand, is now doing a fifteen minute daily program over WOIC, Columbia, S. C. Cliff Rodgers, Country Disker at WHKK, Akron, Ohio, turns in fine report on his last Grand Ole Opry Show promotion at the Akron Armory. Ferlin Huskey did his usual fine job of impersonations. Bill Monroe and His Blue Grass Boys. Lonzo and Oscar and Tommy Warren—all did excellent performances, Rodgers reported. Next group set for Akron January 2, include Little Jimmy Dickens. Del Wood, Lazy Jim Day and Mac Wiseman. Cliff Rodgers will do another session soon on King, with his organization . . the Buckeye Pals and The Melody Maids. Hal Lone Pine does his first solo since "I'd Like To Sit With The Baby Sitter." Tunes are "I Should Have Subtracted" and "Add A Name." From one deejay to another . . . Marty Roberts, WCKY, (Coral) recently called C'iff Rodgers while the latter was on the air. Rodgers simply flipped the switch and talked with Roberts on the air direct from the phone . . . and allowed Marty to introduce his own record, "St. Louis Blues." Dub Dickerson (Capitol) recently worked personal appearances in Oklahoma and opened new show, Jamboree, in January. Am receiving lots of good reports on the new Decca release by the "Cowboy Church Sunday School." Other records receiving good nods include Red Sovine's "Outlaw" on Decca, Mitchell Torok's "Roulette" (Decca), "Never" by Red and Betty Foley backed with "Hearts Of Stone" by Red and the Anita Kerr Singers, and Leon Payne's "Your God and You.

Season's Greetings and the later of the later of the EDDIE DEAN AND THE FRONTIERSMEN sing "I DREAMED OF A HILLBILLY HEAVEN" c/w "Stealing" SAGE & SAND RECORDS 56531/2 Hollywood Blvd. Hollywood 28, California Phone HOllywood 9-1527



JULY 31, 1954

Page 42

give you DOUBLE YOUR MONEY BACK if you don't agree that The Cash Box is the finest publication for you in all the history of the coin operated machines industry!

No other publication in the history of this industry has ever dared to make such an offer.

Fill out the coupon on the bottom of this page today! Enclose your check for \$15.00 for a full year (52 week's issues) of The Cash Box! Read the first four issues.

If you don't agree, after going over the first four issues you receive, that The Cash Box is the greatest magazine you've ever yet read to help you progress in your business ... send back those first four issues ... get DOUBLE YOUR MONEY BACK for those first four issues ... PLUS...the original \$15.00 you sent for the entire year's subscription!!

YOU CAN'T LOSE!

If anything at all . . . you can get DOUBLE YOUR MONEY BACK ... by subscribing to The Cash Box TODAY!!!

THE CASH BOX

FIRM

26 West 47th Street, New York 36, N.Y.

ADDRESS

SIGNED

OKAY: I'll match you! Enclosed find my check for \$15 for a full year's subscription (52 exciting weeks' issues) of The Cash Box. If I don't like the first four issues I receive, I am to return these first four issues to you, and you are to give me DOUBLE MY MONEY BACK for those first four issues PLUS the \$15 which I am enclosing right now.

VOLUME XV

December 25, 1954

NUMBER 45



from the J. P. SEEBURG CORPORATION and all SEEBURG DISTRIBUTORS

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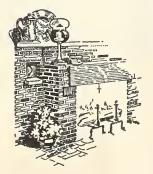
and Everywhere



It is the fervent prayer of all men



Peace on Earth Goodwill Joward Men



Page 45

(Editorial)



The Christmas Spirit

Just like you we, too, feel that there's something extremely precious to this indescribable, indefinable and unfathomable certain something called: *The Christmas Spirit*.

Whatever it is, it pervades the entire atmosphere over a tremendous part of the present world and, somehow, it permeates into the hearts and minds and wills and ways of all men and their offspring, even if it is for only the short time of *The Christmas Season*.

Perhaps, as men begin to really remember, remember better than they remember now, how *The Christmas Spirit* brought them peace, and with peace, contentment, and the will to do good which, in turn, made them feel so much better inside themselves, spiritually as well as physically, perhaps then there will come the time when *The Christmas Spirit* will prevail all year long, all over the world, for all men.

Perhaps this is too much to hope for. This hope that peace will cover the earth with its softness and tenderness and contentment so that men of all nations, and of all colors and creeds, will be able to turn their minds to doing only good.

Every man has within him the power to do good. That is born and remains with him. But, it seems, over the years this power is challenged and humiliated, and gradually hardens, as the many evils fight against it.

Through all this, through all the evil, this power to do good reasserts itself at this time of the year as: *The Christmas Spirit*. Proving that there is yet possible, and most sincerely desired of all men, true peace, and the contentment that is part and parcel of peace.

The good that can be done. The finer and more beautiful things that can be accomplished. All this is made most clearly evident by *The Christmas Spirit* as it gently parts the curtains of darkness, allowing the eyes to gaze out on the glowing and glorious vista of peace and contentment for all men, everywhere.

This, then, is the true and reverent joy of *The Christmas Season: The Christmas Spirit*. For it is *The Christmas Spirit* which brings with it the hope that all men have in their hearts for a finer world. A world of peace. A world of contentment.

This great joyfulness, which is sung high to heaven by all men, should be jealously contained by man. It is the kind of joy that uplifts and satisfies his soul. That pleasures his mind. That cures his ills. That befits his likeness in his creation. That brings him the peace and contentment he is so desperately and eagerly striving for, which is symbolized by: *The Christmas Spirit*.

Then why must The Christmas Spirit come but one short season during the year?

(Ed. Nate: This editarial appeared last year. We received so much favarable camment, and because the message is expressed so vividly, we thought we'd reproduce it ance again.)

Page 46

'54 GOOD BUSINESS YEAR

Reports from All Over Nation Agree 1954 was Good Business Year. Music Continued to Hold Lead. Shuffle Games, Guns and Pinballs Enjoyed Good Reception. Kiddie Ride Sales Off But Operations Became More Stable. Vending Biz Held Its Own with Some Slideoff Noted for Short Period on Cig Vendors Due to Cancer Scare.

CHICAGO—"1954 has been a good business year," is the way one leading manufacturer expressed himself.

MANUFACTURE

Other noted manufacturers, in and around this coincenter, also expressed themselves in much the same fashion.

Some were more enthused than othcrs but, on an overall average, all felt that business in 1954 was much better than they had ever expected it would be, considering the slideoff that began to make itself felt early in the year compared to the big boom of the former year.

As one well known manufacturer stated, "The introduction of new products revived the trade. The business that has ensued as a result, stepped up the overall average for 1954, bringing this year's business very close, and in some instances, equal to 1953."

DISTRIBUTION

Distributors, too, on an overall average, reported that business for 1954 was much better than they had ever expected.

In some areas, such as the West Coast, distributors report that business held up well over the summer and that since fall business has been at a record rate.

Many of these West Coast distributors now believe that their 1954 business will exceed the business they did in boom '53.

In other areas of the nation distributors reported that the new products which were introduced picked up business for them especially since the beginning of the fall season.

The result, they report, is that '54 business on an average held very close to 1953.

MUSIC

Most outstanding in 1954, as in '53, was music equipment. "The growing interest in music," as one well known leader reported, "shows that the operators are eager to assure themselves a strong and basic operation which will not be affected by business or legal upheavals."

He, and many others like him, agree that the operators thruout the nation have come of the belief that of all equipment known to the industry, music, over the long run, has proved itself worthy of the investment required.

Many claim that the growing interest in music can also be attributed to the spread of 10c play during 1954. Operators believed they would be able to go along with a more solid assurance of profit as long as dime play came into being in their areas.

IN-LINE GAMES

Leading all equipment from the profit standpoint were the in-line games. The new games introduced in this division of the field in 1954 were of such outstanding quality and appeal that they simply walked away with all honors as to money earning ability.

The in-line games also continue far ahead of all other amusement equipment in the field as far as popularity is concerned. Those operators who can operate the in-line games report that they have been the most outstanding moneymakers of any equipment yet introduced to the field, past or present.

SHUFFLE GAMES

Next to these were the 1954 shuffle games. Not only were these new types, but very ingeniously designed for greater play appeal, and more beautiful than any ever seen in the field.

The shuffle games appear in almost every area in the nation and are continuing this popularity.

The fact remains, as many reported, that the number of players, rather than diminishing as the price of the play increased from 5c to 10c, have actually increased.

The shuffle game field bids fair to continue its popularity. Even tho there is a demand for lower priced games in this field, the players are causing them to remain so popular that, in most cases, price has become secondary.

It is generally believed that about 85% of the shuffle games now operate on dime play and this, in itself, is bound to continue the game's popularity with the operator, many believe.

FIVE-BALL GAMES

Next to these, in 1954 popularity, (Continued on Page 55)

Wurlitzer Miami Meet

MIAMI BEACH, FLA.—Everyone looks happy when these pictures were taken at the recent meeting of domestic and international distributors of The Rudolph Wurlitzer Company, December 6 to 9, at the di Lido Hotel, this city. (Story Dec. 18 issue of The Cash Box.)



TOP: Distributors from the United States in the meeting room to listen to Wurlitzer executives from both Chicago and North Tonawanda, N.Y.

BOTTOM: Export sales meeting attended by international distributors from 25 foreign countries.



LEFT: Rodolfo Criscuola, distributor for Wurlitzer phonographs in Puerto Rico, receives sales Achievement Award for the Caribbean area from Wurlitzer executives. (L to R): R. F. Waltemade, Wurlitzer vice-president; Criscuola; R. C. Rolfing, Wurlitzer president; and Art C. Rutzen, Wurlitzer export sales manager.

RIGHT: R. B. Williams (right), Wurlitzer distributor in Dallas, Texas, returns the favor as he presents Mr. and Mrs. Robert H. Bear, Wurlitzer sales manager, with a model of the "Ocean Monarch," which transported the Wurlitzer cruise guests to Bermuda. Presentation was a surprise move after Bear had awarded similar models to each of the distributors and their wives who won the Wurlitzer "Let's Cook Up Sales" contest and participated in the November Bermuda trip.



PHILADELPHIA, PA.-The swing to dime play continues like a snowball going downhill.

A committee of eight prominent Philadelphia music operators is meeting with Carl Pavesi, president, and Max Klein, vice president of the Westchester Music Guild, this week to discuss the problems involved in changing over to dime play.

Then, later in the week, this committee will meet with Irv Goldner, president of the Amusement Machine Operators of Greater Baltimore, and Mac Lesnick, distributor in that area, to listen to their experiences. Philadelphia operators have decided

to change over to dime play, and this initial step is to learn first hand the results of those operators already operating at 10c, 3 for 25c, and to hear just how these men went about making the changeover. By listening to these men who have been changing their equipment to dime play, the Philadelphia coinmen realize they can eliminate any mistakes made by others, thereby hastening their own success.



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Deluge Of Agreement On: "A DAY OF DIMES FOR THE 'MARCH OF DIMES"

Many Immediately Advise Will Set Aside One Day's Dimes Between January 17 and 21 from All Machines for Donation to Local Chapter of "March Of Dimes" Campaign

CHICAGO—A veritable deluge of agreement greeted the first opening editorial announcements by *The Cash Box* this past week of its second annual "*A DAY OF DIMES FOR THE 'MARCH OF DIMES*" campaign.

From near and far operators, jobbers, distributors, suppliers, manufacturers and others, advised that they were 100% back of this campaign to set aside one day's intake of dimes from all equipment to be donated, in a record busting campaign, to the "March Of Dimes."

Phone calls, wires and letters arrived at almost every office of *The Cash Box*, and are continuing to arrive even while this is being written, praising this publication for its all out campaign to help gain better public relations for the entire industry by its program: "A DAY OF DIMES FOR THE 'MARCH OF DIMES'."

Some music operators reported that this would give them the opportunity to test dime play in their areas. Others stated that the one day's donation of dimes being inserted into their machines should be the clinching convincer to any skeptics as to whether or not dime play could actually work in their territories.

In short, agreement to the campaign is not only unanimous from a true charitable standpoint, but, many also see it as the great help that they need to change over to dime play in their areas.

The fact that the operators do not have to attempt to collect all of their machines the morning after the day they set for donating all dimes inserted into their equipment but can, instead, collect just a few high spots, and then set an average for all their machines and donate this in the form of a single check to the local chapter of the "March Of Dimes," has also met with instant approval.

(Editor's Note: It is the hope of The Cash Box that each and every operator will report the sum of the check he donates to his local chapter of the "March Of Dimes" so that a total can be had by the end of the week for impressive public relations for all the industry. All such information as to individual donations, unless otherwise specified, will be kept strictly confidential by this publication.)

Most impressive is the fact that though last year's first attempt could be labeled 'successful,' only as 'a first attempt.' It is now generally believed that the resulting donations from this second year's campaign are sure to aggregate a very outstanding total of monies for the "March Of Dimes." The week that has been set for such donations also met with agreement. Any day that the operator chooses, from January 17 up to and including January 21, 1955, will be the week accepted by the "March Of Dimes."

Local officials of the National Foundation will work closely with the operators in their areas to help them obtain publicity and other notice of the operators' efforts in helping the "March Of Dimes" campaign.

The fact that all the operator need do is inform his local chapter of the "March Of Dimes" drive of his intention to set aside a day also met with approval.

Local chapters are being notified by national headquarters of the "March Of Dimes" regarding the plans of the nation's juke box owners and will be ready to offer whatever possible help they can.

Please Notify The Cash Box 26 West 47th Street NEW YORK 36, N. Y.

OF THE AMOUNT OF THE CHECK YOU DONATE TO YOUR LOCAL CHAPTER OF THE "MARCH OF DIMES" CAMPAIGN! HELP THE INDUSTRY GO OVER THE TOP!! (Notice: All information as to individual donations will be kept strictly confidential, unless otherwise specified.)

l'm not too good BUT I CAN SCORE STRIKES

YOU'VE GOT TO BE GOOD TO HIT THOSE FANCY EXTRA-SCORING

SUPER-STRIKES

Typical comment, heard on location, tells the play-appeal reason for record-smashing earningpower of newest Bally shuffle-bowling sensations—MAGIC-BOWLER and MYSTIC-BOWLER. Average players hit plenty of Strikes, enough to hold their interest and keep them coming back to try for Super-Strikes. Better-than-average players, who soon get bored with "too-easy" Strikes, find a new thrilling skill-satisfaction in the new thrilling Super-Strike feature. So MORE players play MORE . . . and operators earn MORE! Read the big bowler news below.

10

6

How SUPER-STRIKES boost play, profit

PUCK shot along strike-lanes (grey in picture, yellow on actual game) scores Strike. But, if puck stays between lines marked on strike-lanes (black in picture, red on game), score for knocking down all pins is SUPER-STRIKE, listed in center column of backglass, up to a juicy 300.

SUPER-STRIKES increase earning power by attracting and holding extra-skilled players, without discouraging players of average skill. Result is that MORE players play MORE, operators earn MORE.

Bally BIG-TIME

GREATEST IN-LINE GAME EVER BUILT SEE BACK COVER

74E

GREATEST KIDDY-RIDE OF ALL TIME SEE PAGE 77

 Club-styled cabinet Adjustable 10 5 frames • 7-10 Pick-up Last Frame Feature adjustable to allow player to keep shooting as long as he scores Strikes, Super-Strikes Formica playfield · Giant realistic pins Hinged playfield. pin-hood and doors Speedy Totalizers Instant pin re-set • Quiet operation Sturdy, trouble-proof mechanisπ

· Light-up scores



Player controls speed of shot—not too fast, not too slow—to ting up highest scores for Spares, Strikes and the new thritling SUPER-STRIKES.



5314

Emplayte

7021

Ret MAGIC-BOWLER

3494 3020

3 B PLAYER

5620

ST PLAYER

6123

FRAMES

1

BALLY MANUFACTURING COMPANY-2640 Belmont Avenue, Chicago 18, Illinois

CHOICE OF DIME-A-PLAY OR DIME-A-PLAY, 3 PLAYS FOR A QUARTER

POPULAR SIZE: 8 FT. BY 2 FT.

这些现在是在在在这些现在是在是这些是是在在这些的人们在这些的。在这些是是是是是

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Greetings

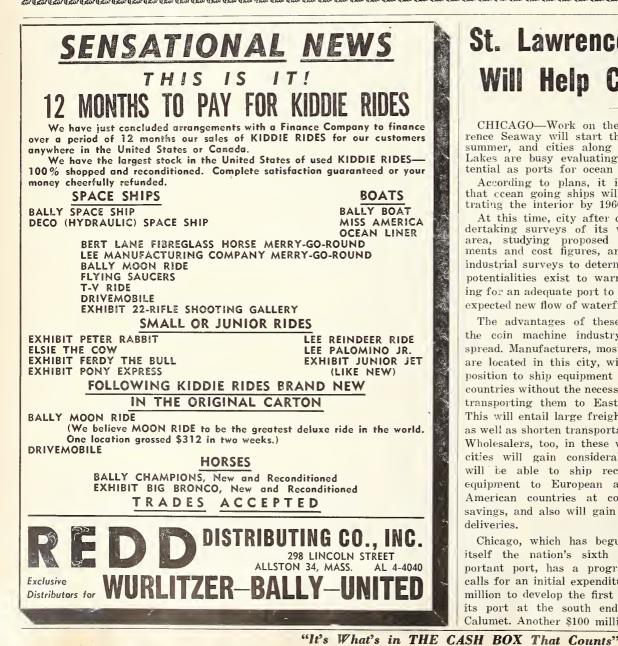
The officers and directors extend sincere Season's Greetings and best wishes for a prosperous New Year to all music operators, manufacturers, record companies and all others allied to the phonograph industry.

George A. Miller

National President and Business Manager

MUSIC OPERATORS OF AMERICA

128 East 14th Street



St. Lawrence Seaway Development Will Help Coin Machine Industry

CHICAGO-Work on the St. Lawrence Seaway will start this coming summer, and cities along the Great Lakes are busy evaluating their po-tential as ports for ocean shipping.

According to plans, it is believed that ccean going ships will be pene-trating the interior by 1960.

At this time, city after city is un-dertaking surveys of its waterfront area, studying proposed inmprove-ments and cost figures, and making industrial surveys to determine if the potentialities exist to warrant pushing for an adequate port to handle the expected new flow of waterfront trade.

The advantages of these ports to the coin machine industry is wide spread. Manufacturers, most of whom are located in this city, will be in a position to ship equipment to foreign countries without the necessity of first transporting them to Eastern ports. This will entail large freight savings, as well as shorten transportation time. Wholesalers, too, in these waterfront cities will gain considerably. They will be able to ship reconditioned equipment to European and South American countries at considerable savings, and also will gain by faster deliveries.

Chicago, which has begun to call itself the nation's sixth most important port, has a program which calls for an initial expenditure of \$25 million to develop the first section of its port at the south end of Lake Calumet. Another \$100 million is ear-

marked for improvements to permit barges from the Mississippi to enter Lake Calumet.

Oakland 6, California

Detroit figures conservatively it will need \$100 million, but is waiting until Congress appropriates the money.

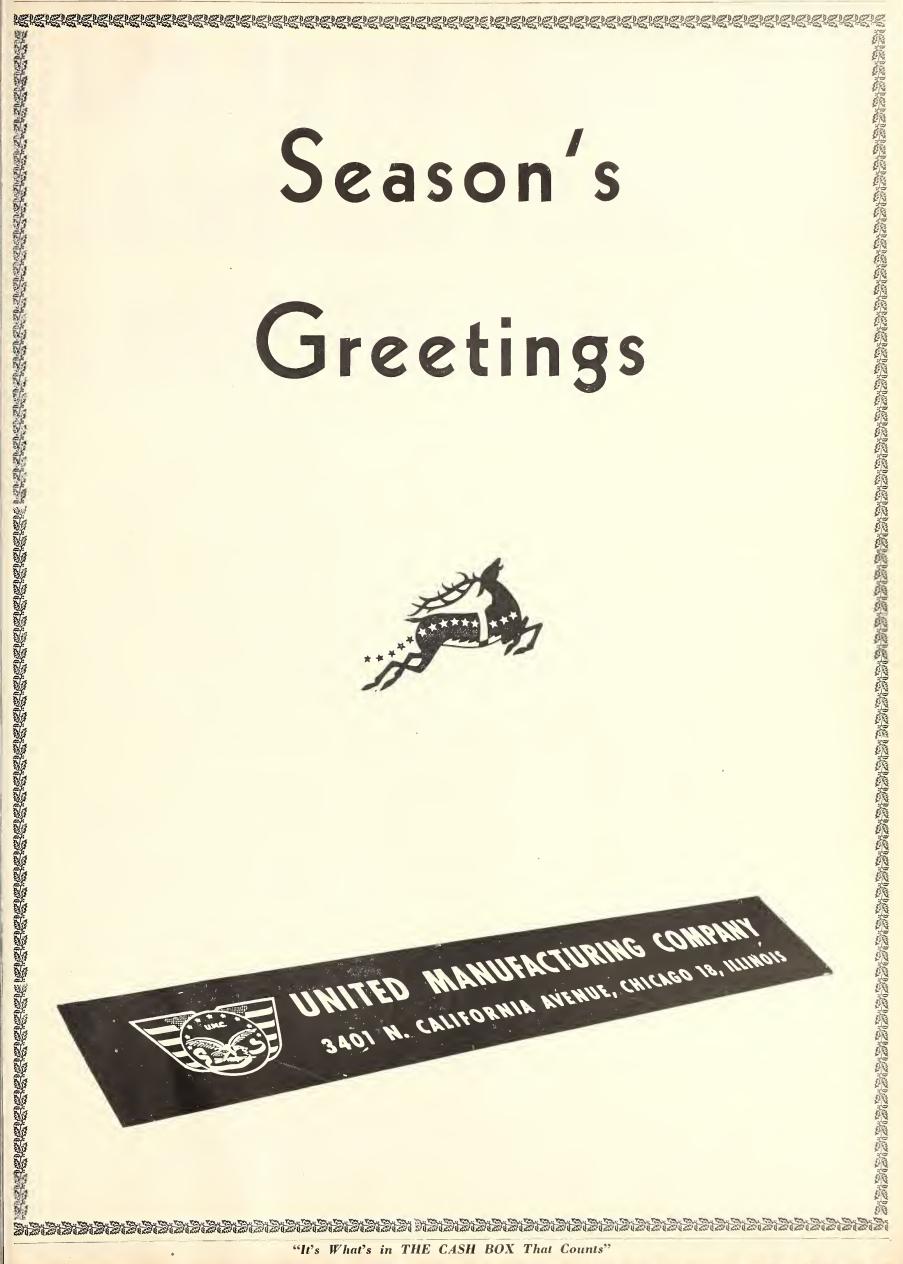
Toledo has 35 miles of water frontage, of which 14 miles must be developed.

Cleveland is now spending \$40,000 on an area survey to determine what types of goods and in what volume it can be expected to use these facilities. It has a program calling for a \$100 million outlay for port improvements.

Milwaukee is now enlarging one of its transit sheds. Also being built is a \$2 million viaduct to provide better truck access to the waterfront. Bankers are now studying the question of floating a multimillion dollar bond issue to finance a new marine terminal.

Other ports along the Great Lakes also are making plans to attract the expected new flow of trade. These include Erie, which needs substantial improvements to match plans laid down by Buffalo. Many millions are to be spent. Oswego also will spend some \$20 millions.

With the above programs of expansion, many people will be put to work in these areas. In addition, with the growth of these territories, cities all along the way will increase its permanent residents. Operators of coin machines will stand to benefit greatly with the added patrons in these cities and towns.



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NOW THAT WE'VE READ All three editorials This is what we think of

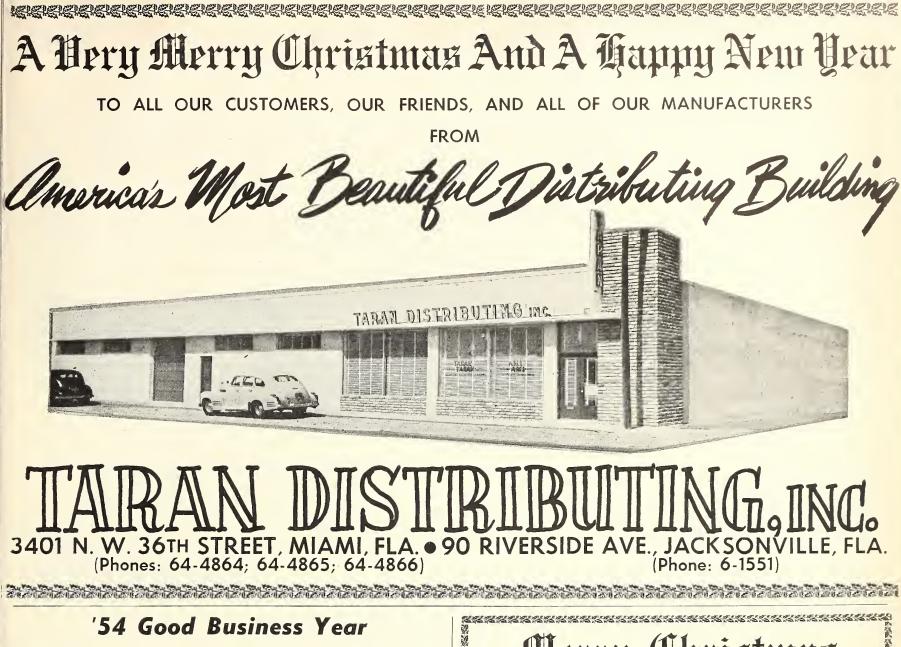
The Billboard's suggestion for a "Fact Finding Board"

The Cash Box





Page 55



Sara a

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(Continued from Page 46) | into being, pres

remained the five-ball game. This game still continues to hold its strong position in the field.

The not as many have been introduced the past few years as there used to be presented in former years, the very fact that new games came at less frequent intervals, gave the operators the opportunity to amortize their new games, and the player's demand for ever more intricate pinballs continued the popularity of the five-ball game.

It is believed that, as long as this industry will remain in existence, there will be one type or another pinball presented.

The pinball game is so strongly entrenched in the player's favor, and found on so many thousands of locations everywhere in the world, that it remains a prime favorite.

GUN GAMES

Most outstanding amusement development of 1954 was the return of the gun games. Their popularity zoomed overnight. There hadn't been any new type gun games introduced in any quantity since prior to War II.

Every so often some factory would present a gun, in most instances very similar to the prewar type, but sales weren't of such a volume nature as to induce a mass manufacturing entrance into the field.

This past year new type guns came

into being, presenting an entirely new play concept, with the resultant effect that the gun game gained popularity almost overnight, and collections-justified volume purchases by leading operators.

The result was that factory after factory entered into the field and now the gun games continue to roll along with ever growing popularity as new developments are introduced.

There is no doubt that the gun games will see many new improvements in 1955 and, as a result, are expected to continue to hold their strong sales position in the industry all during the forthcoming year, as long as the factories will continue to introduce ever more interesting play arrangements.

KIDDIE RIDES

The only big sales slideoff that came about in the amusement division of the industry was the kiddie rides. Having overproduced these for a few years there was chaos in the field and the leading manufacturers withdrew.

The few who held on did so on the theory that some new equipment would always be needed by the operators of kiddie rides. They were right in this regard.

What was most surprising was the fact that the kiddie ride operators found that the horses remained the most popular. Continuing orders for (Continued on Page 56)

Merry Christmas

and Thanks to our many friends for their sincere interest and help in making the United Music Operators of Michigan, Teen Age Project, such a successful continuing public relations program.

THANKS TO:

Amby Hughes—Cadillac Bunny Paul—Essex Chuckles—X Label Curly Hickson, Band & Arnold Clayton Dan McLachlin & Band—Amateurs Diablos—Fortune Dupree Victorian Choir Four Joes—MGM Frankie Castro—Mercury Kathryn King—Prevue Little Margie Peters—Burgundy Lorelies—Dot May Hawks—WJR Singing Artist Rusty Draper—Mercury Sax Kari & Band—Sax's Records Walter Stevens—Blind Pianist John Gallagher—Detroit Times Mike Salsinger—Detroit Times Mike Salsinger—Detroit Free Press Vernor Davis, Margaret Button— Vernor's Ginger Ale

Mayor's Committee on Children and Youth Dept. of Parks & Recreation Parent Teachers Association

AI Crane-WCAR Austin Grant—CKLW-TV Ben Johnson—WEXL Bob Steven—CKLW-TV Bob Baldrica-DXYZ Clark Reid-WJR Don McLeod-WJBK-TV Don Grant—CKLW-TV Frank Sims—WKMH Gordon Sparks, Jr.—WEXL John Russell—WJR John Wales—WWJ Larry Bova—WCAR Larry Gentile—WJBK Lee Ringers—WXYZ Russ Mulholland—WWJ Ted McCoy—WJLB Tom George—WJBK Edwin Nye—WJLB Joe & Jim Siracuse—United Sound System Detroit Police Dept. Youth Bureau United Community Services Business Men's Groups

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The Teen Age Show, Sunday, November 28, 1954, was a tremendous success.

The Press, Radio, TV, Civic and Businessmen's Organizations have pledged their help in continuing the Teen Age Program, sponsored by the United Music Operators of Michigan. So we have good reason to say





Season's Greetings





Geo. George

Roy Monroe

. . AND FOR A MERRIER CHRISTMAS AND A HAPPIER, MORE PROSPEROUS NEW YEAR ... WRITE ... WIRE . .. OR PHONE **US TODAY!**



(Continued from Page 55) these, tho not of a striking nature, surprised many in this field.

Regardless of the fact that there has been a slideoff, as far as sales and manufacture are concerned in the kiddie ride field, the field itself has become more solid. The respite from over-manufacture and sales gave the kiddie ride operators a chance to stabilize their routes.

The resultant effect has been that the kiddie ride operators now believe they are much better off than they ever were. They are continuing on ahead, purchasing whatever they require, without straining themselves financially or fearing loss of locations to new people who come in with upsetting, and even ridiculous, commissions.

VENDING

The vending machine business did not enjoy as great a year in 1954 as it did in '53, from all reports.

This can be attributed to a great many pertinent factors. In the first place leading business maker in the vending machines division of the industry, has always been the cigarette machine.

As the cancer scare came along, sales almost halted completely. They resumed after a period of time when the cigarette machine ops found that the drop in sales wasn't of such proportions to upset their general business.

Now most of them find that a great many of the machines they had on type packs of filter cigarettes. This created a sales jump for new machines.

In the meantime drink dispensers of all kinds were continuing along, but with the many new and impressive changes which came to the drink vendor biz, new type machines were required by the operators.

Demand for these halted much production, it is reported, and sales fell backward here. Now that most of these manufacturers have new type drink dispensers under way, it is believed that business will revive, especially as the warmer weather of 1955 comes along.

Most outstanding sensation in the vending field were the bulk charm vendors. These took strong hold. Without too many at first noting the fact, operations were suddenly appearing thruout the nation. This division of the vending field zoomed to the very top mark. Some legal difficulties are arising regarding these vendors here and there, but, as yet, the field continues very active.

CONCLUSION

On an overall average, the entire industry, in all of its divisions: music, amusement and vending, enjoyed much better business than anyone expected.

The result is, as the new, bigger type amusements come to the field. as the new vendors get into produc-tion, and as the new high fidelity phonographs take stronger hold, the belief is that 1955 will be a very active year for the industry.

The Cash Box

Page 57

December 25, 1954



needs of their individual locations, thruout this city, operators have found that they are taking in extra coin with recordings they formerly never dreamed of using in their juke boxes.

One outstanding example is the many foreign language records which are now appearing on juke boxes. As one operator stated, "Never be-

fore realized that there were enough foreign speaking peoples on some of my spots who wanted to hear record-ings in their own language.

"The play that some of these rec-ords get," he added, "is truly remark-able. The result is that our collections have gone up considerably.

"We are now making it a practise to check each and everyone of our locations to ascertain whether, or not, there are records which would bring in extra coin, if programmed on our phonographs."

Leaders here for a long time now have been urging better programming. The operators who are giving each one of their locations their individual attention, and checking on the record-ings which are placed in the phono-graphs, are finding that much extra

gramming their juke boxes.

They are checking with the people who patronize the locations, as well as the location owners, to learn whether various types of recordings, different from what are already in the phono, will help produce extra income.

Phono Industry Gets Newspaper Publicity

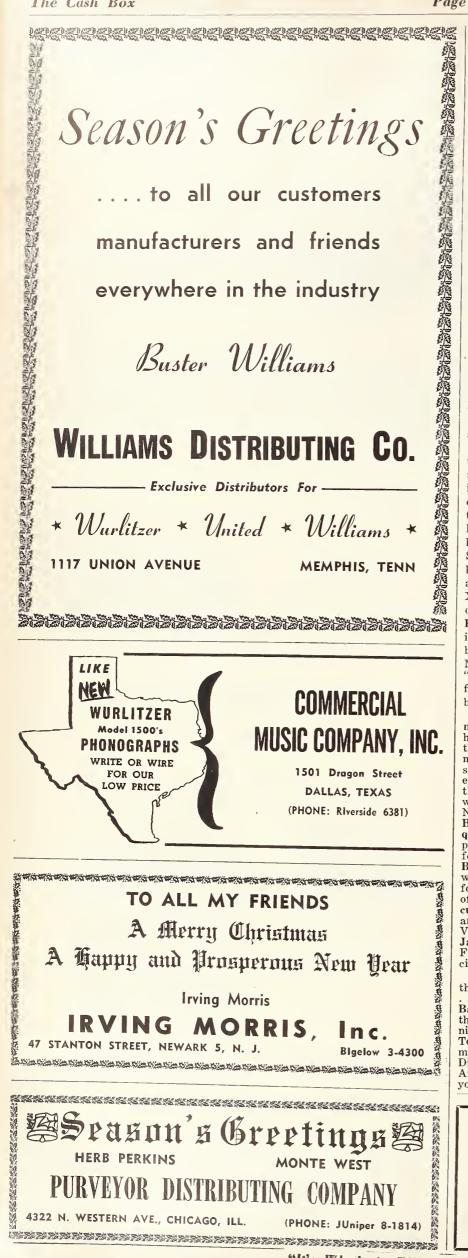
OKLAHOMA CITY, OKLA .-- As a result of its recent showing of the new AMI model "F" phonographs by Copeland Distributors, this city, a lengthy story appeared in the Sunday feature section of The Daily Oklahoman.

The story detailed some of the his-tory of the juke box industry, and listed some statistics regarding the number of machines operating in the state, as well as the license taxes paid by the operators.



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ENGLAND NIBBLES

Coin machine business in New England has been well above expectations, distributors and operators agreed this Christmas as they looked back over 12 months of action in which music machines gained new popularity and acceptance and guns and bowlers stepped up in a surprising surge. . . . Music machines have risen now to the position of standard fixtures in almost every type of retail business in this region. . . . The industry also saw this year the expansion of the kiddie ride business with the moppet rides appearing in hotels, arcades, parks, department stores, drug stores, super marts and five and dime emporiums throughout Yankeeland. . . . It has been a good year and Christmas parties and festivities were cheery and merry along coin row as ops and distribs and their friends gathered.

Dave Rand, prexy, and Irwin Margold, gen. mgr., Trimount Automatic Sales Corp., feted their staff and personnel Sat. nite (18th) with a grand Christmas party in the Town and Country Room of the Somerset Hotel with representatives present from all the manufacturers they represent. Dave and Irwin had just returned from a quick trip to New York, Philadelphia and Baltimore where they visited leading Seeburg and other distributors and reported business outlook "excellent." Trimount employees and their wives and kiddies will be thrilled at the firm's tremendous Christmas party Friday (24) at the firm's showrooms where three Xmas trees will be laden with gifts and Santa Claus doing the distributing.

Lots of news in the Hub coin field this week. . . . Si Redd, Redd Distribu-tors and Bob Jones, sales manager, back from the Miami Beach Wurlitzer meet at which plans and programs for 1955 determined-and Si made an immediate announcement that he has been successful in obtaining 12 month credit terms for ops outside of the New England area on kiddie rides and that he will ship anywhere. Redd now operates 800 kiddie rides in New England on location and claims the largest stock in the world of new and used kiddie rides. Firm recently shipped pieces to Singapore, Guam and Holland. Si is advertising the good news for ops of the 12-month bank credit terms he has won for ops in The Cash Box and will be pleased to hear from ops anywhere. . . . Four lads got a big ovation on Boston Common where they sang Xmas Carols in the program of the Mayor's Christmas Festival Committee, during their fourth time at Blinstrub's nitery in So. Boston. . . . Jerry Flatto, Boston Record Distributors, back from Manhattan trip where he finally got in to see "Pajama Game." . . . "Home for the Holidays" by Perry Como has been leading in plays during the Xmas season with David Whitefield's "Santo Natale" a close second, and "Christmas Alphabet," McGuire Sisters, third. "White Christmas," Drifters swing version, fourth, Bing Crosby's version, fifth. Novelty numbers were weak. . . . Record distribs reported biz slowed because no smash Xmas hit this season.

http:// Novency/ numbers/were/weak...../ Accord distribs reported biz slowed because no smash Xmas hit this season.
New England ops congratulating veteran coin man Ed Ravreby on appointment as J. H. Keeney & Co. distributor for his Associated Amusements. Ed has invited all ops in for a showing of Keeney guns, games, alleys and reports that he has arranged with leading banks and finance companies to take coin machine paper. A pioneer in the field of financing coin operated equipment since 1939, Ed has worked out new plans allowing for the expansion of interested New England ops. Ed will distribute all Keeney products throughout the New England states. His operation of World Fair, kiddie rides, continues with expansion into the Northern N.E. states. Just back from a swing through New Hampshire, Ed cut up jackpots with Johnny Lazar, Manchester, N. H.; Bill Hamel, Concord; Ed Rudzinsky, Lakeport; Bill Parker, Littleton; Leo Pauquette, Pennacook; Fred Ferreta, Concord, and Joe Yakapoutsi, Franklin. Ed reported big demand for new Keeney "Sportsman" Gun and its new high scoring feature... Reported veteran coin op "Brooksie" of Dover, N. H., very ill....
Bill Bolles, Keeney regional sales manager, at Associated Amusement to meet with ops from Dec. 15 to 22. Ed also announced a new rental plan on Kiddie rides for ops at World Fair. After emerging from the wilds of N. H., Ravreby took off for the Nutmeg state and visited with Pete Suma of Bristol; Eddie Novicus, Forrestville; and Dan Tolidas, Collinsville. Next trip for Ed is into Maine and Vermont where he will roll up plenty of mileage in visiting coin ops. Visiting with Ed in Boston this week were ops Martin Oliver, Portland, Me.; Jack Zideman, Portsmouth, N. H.; E. S. Loughton, York Beach, Me.; Ray Faini, Framingham, Mass.; George Mitchell, Boston; Leo Glossband and associate, Ernie, Lynn. ciate, Ernie, Lynn.

A big merry Christmas and a great happy New Year comes from all the distribs on coin row in Boston to all their many friends and customers. . . Best wishes for the holiday season were voiced to their many friends by Barney and Louis Blatt, Atlas Distributors (AMI) who have recently re-entered the music machine business after an absence of a few years. They are plan-ning big promotions with ops in 1955. . . Jerry Golumbo, from his Music and Television Corp., wished his many friends and customers the best of Christ-masses and the happiest of New Years. . . Dick Mitchell, from his Dick's Record Co., sent holiday greetings to his friends and customers. . . . And to all the ops, a very merry Christmas and a happy New Year from your correspondent. your correspondent.







Wrenn App't'd Chi Coin Field Rep



GEORGE W. WRENN CHICAGO - Samuel Wolberg and

Samuel H. Gensburg, Chicago Coin Machine Company, this' city, an-nounced this week that George W. Wrenn has joined its organization as field representative for the South Western territory. Wrenn will cover the states of Texas, New Mexico, Oklahoma, Ark-ansas and Louisiana. Wrenn, a member of The Cash Box

Wrenn, a member of The Cash Box "20 Year Club," has a rich background in manufacturing and distributing.

uting. After becoming sales manager with the Walbox Sales Company, Dal-las, Texas, nine years ago, he and two associates in 1947 purchased the com-pany, and Wrenn was appointed pres-ident. He sold his interest in the com-pany in 1953. He then opened his own business which he conducted until December 1 of this year. Because of its central location in the South Western territory, Wrenn and his family will continue to make their home in Dallas.

United Music Ops of Mich. Send 4000 Locations "Why 10¢ Play"

DETROIT, MICH .--- Roy Small, conciliator and public relations counsel for the United Music Operators of Michigan, this city, advised that 4,000 Michigan, this city, advised that 4,000 locations in the area had been sent letters advising the owners of the operators reasons for 10c play. In-cluded in the mailing was a reprint of "Why 10c Play," taken from The Cash Box. An advertising campaign covering a period of ten days, and inserted in three daily Detroit newspapers, is also being used.

Ten radio stations in the Detroit area, program directors, newscasters and disk jockeys, are now represented in the United Music Operators of Michigan, and are taking part in the Teen-age Program. A committee of six has been ap-pointed to get juke boxes from mem-bers for Recreation Centers, as well as repair and record service from mem-bers who live in the vicinity of these clubs. The committee is made up of Sam Sapienza, Jim Robson, Sam Wil-lens, Jim Jeffrey, Lou Fisher, and Frank Antaya.

Season's Greetings from **Al Siegel** and the entire staff of SIEGEL DISTRIBUTING

COMPANY, LTD.

TORONTO

MONTREAL

VANCOUVER

WURLITZER PHONOGRAPHS





MALERIAL CALLER CALL

CHICAGO—A birdseye view of the Keeney plant turning out rows and rows of the Keeney "Deluxe Sportsman." According to Keeney execs, the demand for the gun has been phenomenal and the factory is hard put to keep up with the orders

Miller to Help Organize Seattle & **Vancouver Music Operators**

OAKLAND, CALIF. — George A. Miller, national president of the Mu-sic Operators of America (MOA), advises he will spend the entire week in Seattle and Vancouver, Washing-ton, as well as a day or two in Port-land, Oregon, to address the music operators in those areas. Miller says he is in the process of helping the Seattle music operators organize a new association, which will be closely allied to MOA. "Music oper-ators in this part of the country have

ators in this part of the country have been asking for my assistance for many months," stated Miller, "and this is the first time I have been able to

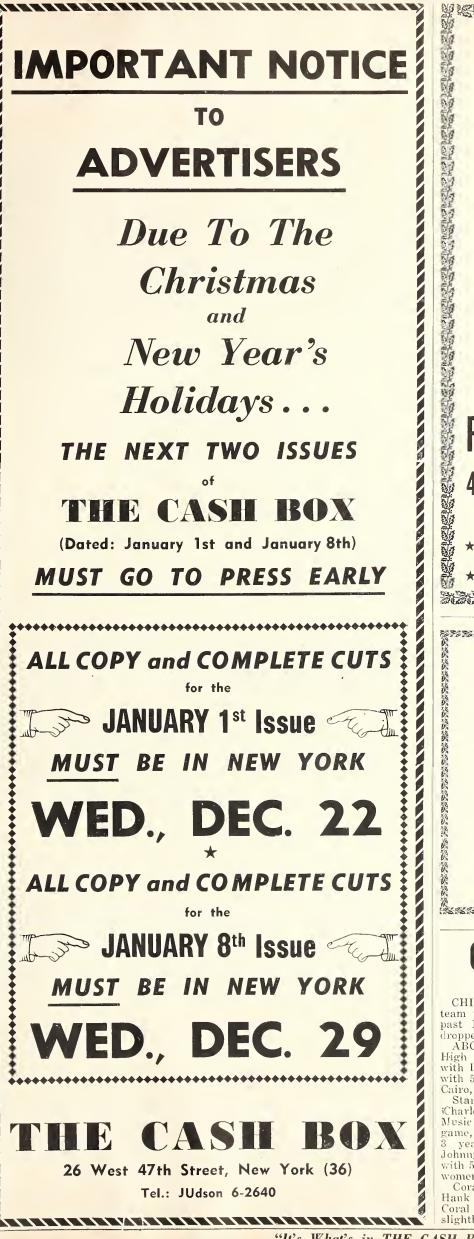
spare the time away from the office spare the time away from the office due to the various activities of the national association. I feel that the entire West Coast will soon be fully organized, and that the music opera-tors in this part of the country will support the national association 100 per cent." Miller plans to leave for Chicago the latter part of December or the first part of January to meet with members of the national executive

members of the national executive board for the final arrangements of the MOA Convention, scheduled to be held March 28, 29 and 30, 1955.



The Cash Box

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Season's Greetings

... and the Happiest Happy New Year

to all our customers, all our friends and all our manufacturers!

JAKE FRIEDMAN

FRIFDMAN AMUSEMENT CO441 EDGEWOOD AVE., S. E., ATLANTA, GEORGIA

EXCLUSIVE FACTORY DISTRIBUTORS FOR * AMI Inc. * Bally Manufacturing Co. * ★ Genco Mfg. & Sales Co. ★ Arthur H. DuGrenier, Inc. ★

Season's Greetings

EAMUSEMENT

Romeo Laniel



1807-13 OUEST RUE NOTRE-DAME ST. WEST MONTREAL 3, CANADA (PHONE: WE 1124)

STATES STATES

Oomens Recaptures First

CHICAGO-Walter Oomens Sons' team went back into first place this past Monday (12/13), as ABC #2

dropped 3 games. ABC #1 took 3 from ABC #2. High for #1 was Al Rice with 523, with Lenny Christiansen right behind with 506, High for ABC #2 was Irv

With 500, High for ABC #2 was free Cairo, 455. Star Music took 2 from Oomens. iCharley Alesi was high for Star Music with 582. He bowled one 257 game, which is the highest score in 3 years of this league's history. Johnny Oomens was high for Oomens with 513. Isabell Oomens was high for

women with 452. Coral took 3 games from Mercury. Hank Sochacki was high man for Coral with 562. Eddie Walker trailed slightly with 545. Burt Loob bowled

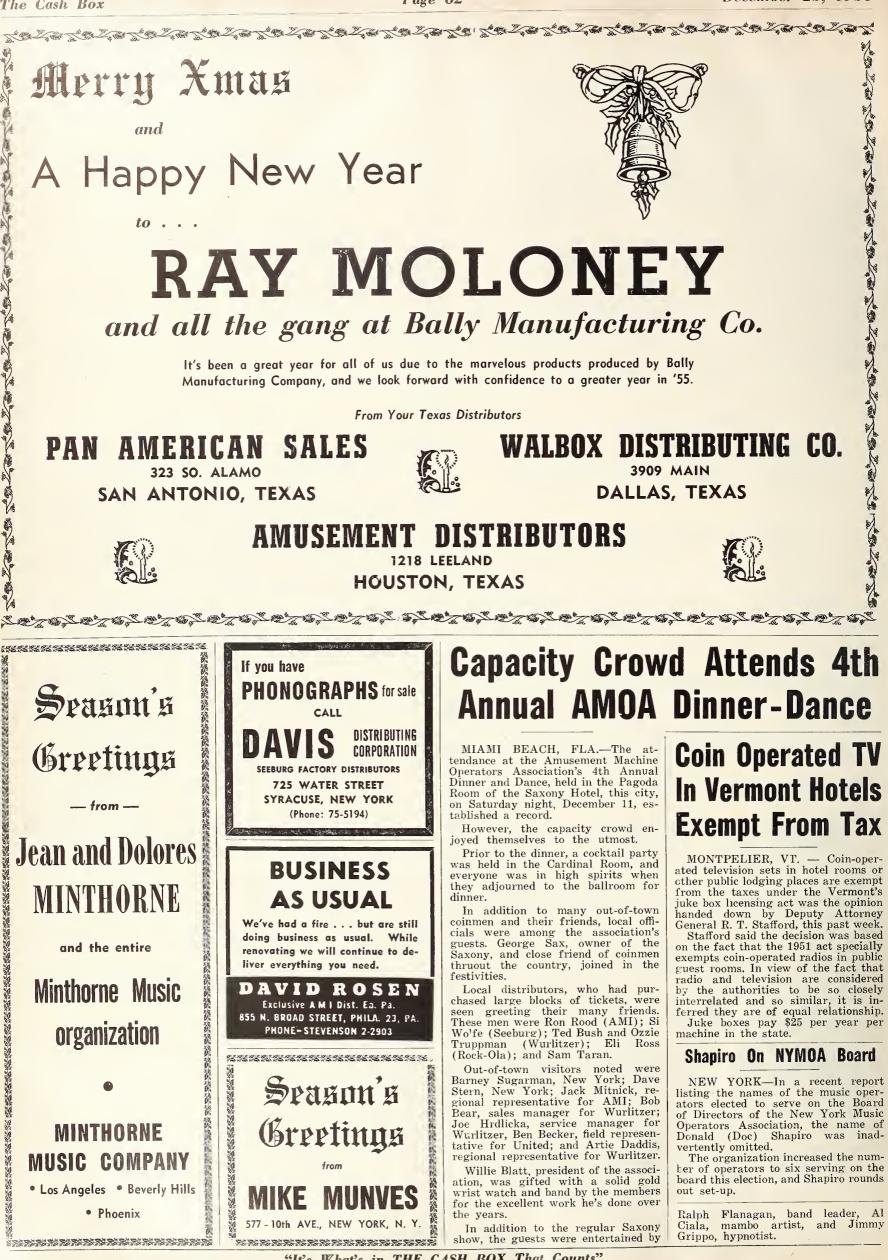
599 to lead Mercury, also high for

Melody Music took 2 from Decca. Vic Jaccino lead the Melody team with 527. Frank Tutomase was high

with 527. Frank Tutomase was high for Decca 475. Paschke took 2 from Coven, Rene Gallet was high for Paschke with 490. High for Coven was Tom Nyland, 439. B & B Novelty took 3 from Gillette. Warren Perodee led the B&B team with 536. Robert Hall was Gillette's birth server with 442

with 536, Robert Hall was Gillette's high scorer with 442. Atlas Music took 3 from Western Automatic. Morry Mineus was high man for Atlas with 467. Bill Nyland was high for Western with 482. Monday evening (12/20) is position night, sweepstakes night and sponsor night and a big night is planned by all

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新生活的

United Presents Two New Games



BILL DeSELM

CHICAGO—Bill De Selm, general sales manager of United Manufactur-ing Company, announced this past week that, to greet the New Year, the firm was presenting two new games to the trade to the trade.

The first is the "Mars Shuffle Alley," which De Selm describes as, "having the greatest features of any shuffle game which we have yet introduced to the field."

He also pointed out that the "Mars Shuffle Alley" would feature "easy,

medium and hard strikes" and, he stated, "changeover scoring." Tho he wasn't too specific in regard to this new 'changeover scoring' fea-

ture, hc did say: "There is no doubt that this is going to interest every single operator. The best way to describe this most unusual type of scoring is for every operator to get over to his nearest United dis-tibutes and east it is eastion. tributor and see it in action.

"It is, without any doubt," he con-cluded, "the most fascinating type scoring which has ever been incorpor-ated into the play of any shuffle game wc have ever produced."

The next new product is the "Bonus Gun" which, in the estimation of those who have seen it, De Selm reported, "is absolutely the very greatest idea presented in guns."

The "Bonus Guu" makes use of hill-billy scenery in a most attractive fash-ion and is one of the most colorful guns yet produced, he added.

"But," said De Selm, "what makes this 'Bonus Gun' so great is the rapid fire scoring.

"This has never before been at-tempted in any gun and it has already won tremendous acclaim from all of our distributors who have seen it.

"Everyone will acclaim this new 'rapid fire scoring' for it is a dual arrangement of the finest type scoring action yet put into a gun game."

Exhibit Xmas Party

CHICAGO—Exhibit Supply's an-nual Christmas party for all the employees of the firm went off on sched-ule this week.

Beginning at 1:30 P. M., at the Midwest Athletic Club, the children of all the firm's employees were given their very own, private Xmas party.

Santa Claus was there, as well as variety entertainment, and an orchestra.

There was lunch and candies and all

There was lunch and candies and all sorts of goodies. Beginning at 7 P. M., that same day, the mothers and fathers of all the chil-dren, all employees of Exhibit Supply, had their own private Christmas party. Employees choose their own com-mittees for all arrangements. Their invitation read: "From 7 P. M. until ————?" As one Exhibit executive stated.

ariety entertainment, and an orches-a. There were gifts for all the children. As one Exhibit executive stated, "This was the grandest of all the Christmas parties we've ever enjoyed."



Mr. and Mrs. Ike Sundem of Montevideo, Minn., were in shopping and also getting a large stock of records to take care of their music stops for the next few weeks... Lawrence and Don Sieg of Eau Claire, Wisc. were in the Twin Cities shopping around and looking over the latest in bowlers... Art Hagness of Grand Forks, N. D. does not let a little snow stop him. When he has to make a trip into the Twin Cities he just gets in his car and rolls along.... T. J. Fischer of Waconia, Minn. keeps the boys posted on how the ice fishing is out at Lake Waconia and if it is good the boys shoot out there to get their limit of the crappies that abound in the lake there... Lyle Kesting of Benson, Minn. in addition to picking up some parts and supplies for the route also did some shopping on the side for his "old Man" Henry Kesting. Can't say what it is since Henry might read about it in Cash Box. ... There were a number of operators in Twin Cities recently shopping for parts and machines for their routes and even doing some early Christmas shopping. Recent visit-ors were Jim Lucking of Benson, Minn.; Bruce Windhurst of Aberdeen, S. D.; Ben Weiss of Bemidji, Minn.; L. P. Wilbur of Duluth, Minn.; John Howe of Foley, Minn.; Jack Tomar of Two Harbors, Minn.; Gordon Dunn of Moose Lake. Minn.; Ben Kragtorp of Tracy, Minn.; Charles Sersen of St. Cloud, Minu. and Pete Wornson of Mankato, Minn.

Season's Greetings



Recorded Music Service Association

CHICAGO

Boat Ready For Gottlieb Distribs

CHICAGO—As Alvin Gottlieb re-ported this past week, "The 'Flipper' is ready for the use of any of our dis-tributor family who will visit Florida this winter."

this winter. As he does each year, David Gottlieb left for Miami Beach and will stay at the new Fountainebleau Hotel. Right at the oceanside dock of the hotel will be the 48-foot Chris Craft 'Flinner'

Flipper.

The boat is completely equipped for

The boat is completely equipped for deep sea fishing expeditions as well as for general entertainment. All the Gottlicb distributors are in-vited to make use of the 'Flipper' when they visit Miami during the win-ter accord

"This year," Alvin Gottlieb re-ported, "we have some new innova-tions on the boat which will please many of our distributors who are deep sea fishermen."

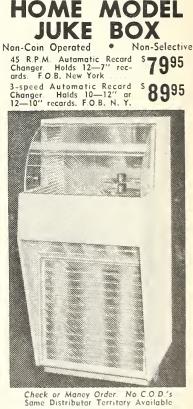
Keeney Key Club Meets

CHICAGO-One of the most unusual inner factory organizations is that of J. H. Keeney & Comany, Inc. This firm has its own "Keeney Key Club." The club is composed of all the "key personnel" of the Keency plant. plant.

These men meet at regular intervals to discuss new ideas, correct any mis-understandings, and arrange for greater harmony and cooperation among all divisions of the organiz-

ation. The "Keeney Key Club" held a meeting this past week at Mangam's Chateau in Lyons, Illinois. Walter H. Harrison, one of the firm's engineers, who is president of the club, did the talking for the entire organization.

"It's What's in THE CASH BOX That Counts"



Sensation Everywhere!

SEACOAST DISTRIBUTORS, INC. 594 Tenth Ave., New York 36, N. Y. BRyant 9-4684

The Keeney Key Club presented Roy McGinnis with a gorgeous Christ-mas gift. He is now leaving for his Florida home where he spends the winter.

This was a social rather than busi-Huebsch, but, as Paul reported, it was one of the most interesting meetings the "Keeney Key Club" has yet held. The Cash Box



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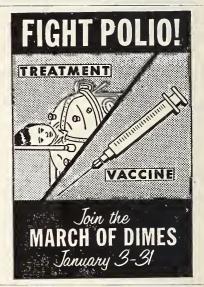
Music For Blind



SYRACUSE, N. Y.—The darkened lives of Onondaga County's blind were ives of Onondaga County's blind were brightened last week when the Davis Distributing Company, this city, pres-ented the Lighthouse with one of the company's Seeburg Select-O-Matic "200" record players in memory of Leonard C. Illingworth, who served for many years as president of the blind organization.

Pictured above, Robert Romig, gen-eral manager of Davis Distributing, is shown making the presentation to Mrs. Illingworth (center), and Mrs. Elizabeth Locke (right), Lighthouse director director.

Al Wertheimer, executive vice pres-ident of Davis Distributing, well known coinman, has participated in many local charities over the years, and this donation to the Lighthouse is only one of many distributed thruout the area by his firm.



When **You Enter** The Cash Box "20 YEAR CLUB"

YOU ARE GETTING FULL RECOGNITION FOR THE 20 YEARS OR MORE YOU HAVE GIVEN TO THE COIN MACHINE INDUSTRY. IT IS TO YOUR COMPLETE ADVANTAGE TO JOIN The Cash Box "20 YEAR CLUB" TODAY!!

IF YOU ARE ELIGIBLE FOR MEMBERSHIP IN The Cash Box "20 YEAR CLUB," FILL OUT THIS APPLICATION AND MAIL TODAY.

Joe Orleck

- THE CASH BOX 26 West 47th Street
- New York 36, N. Y

Dear Joe:

Please enter my name as a member and send me a membership card.

I have been connected with the Coin Machine Industry for 20 years or more, starting: Year Month

NAME FIRM ADDRESS CITY ZONE STATE

Philly Coin Ops Launch Drive to Combat Delinquency

PHILADELPHIA, PA.—In an ef-fort to combat juvenile delinquency, the Amusement Machine Association of Philadelphia, this city, has launched a drive to supply 32 Youth centers with coin operated equipment. In cooperation with the city's Com-missioner of Recreation, the organi-tation has set up a plan to supply these centers with juke boxes and shuffle games. The association is also supplying the juke boxes with rec-ords and service, and the machines will be checked every two weeks. A big send off was given this city-wide movement by the association in the form of a "Juke Box Party" at the Greenwich Recreation Center on

Friday night, December 10, at which r riday night, December 10, at which teen-agers were entertained. Special guests included recording artist Ju-lius LaRosa; Deputy Commissioner of Recreation, Robert W. Crawford; Sam Stern, president of the associa-tion; Joe Silverman, business man-ager; and Jerry Locks, of the Board of Directors of Directors.

"Our objective", stated Joe Silver-man, "is to keep the teen-agers busy in the evening and tire them out so that their only objective is getting home when the centers close. For the adults, we expect to install as many shuffle board games as the City cen-ters can accommodate."

Chicago DCI Donates Phono to Board of Education Center

CHICAGO — Distributing Corpora-tion of Illinois, this city, outstanding juke box owners, added to their many donations this past week by arrang-ing for the gift of a phonograph to the City of Chicago's Board of Edu-cation, Columbus Recreational Cen-ter, 2120 West Augusta Boulevard, this city. Francis B. McKeag, who heads the City of Chicago's Board of Education

City of Chicago's Board of Education Recreational Centers, contacted *The Cash Box* asking for "still another donation of a juke box for the 7th

and 8th Graders of this School as well as for the High School students who hold dances there".

Distributing Corporation of Illinois

Distributing Corporation of Illinois immediately agreed to the donation and simply stated: "Whenever Mr. McKeag indicates that we can deliver the phonograph, completely filled with records, we shall be extremely happy to do so." This adds another to the many, many donations made by D.C.I. to various outstanding charitable and educational institutions in this city.

Siegel Named Genco Distrib

CHICAGO—Sam Lewis of Genco Manufacturing & Sales Company, this city, announced the appointment of Siegel Distributing Company of Canada as its distributors, this past work week.

According to Sam Lewis, Siegel Dis-tributing will handle the eastern and far western provinces of Canada.

Commercial Music Co., Dallas, to Move

DALLAS, TEXAS — B. H. Wil-liams, vice president of Commercial Music Company, Inc., this city, ad-vises that the firm is moving to its own new building.

As of January 5, 1955, Commercial Music will be located at 1550 Edison. Raymond B. Williams, president, is

one of the foremost coinmen in the industry, and the firm distributes the products of many of the leading manufacturers.



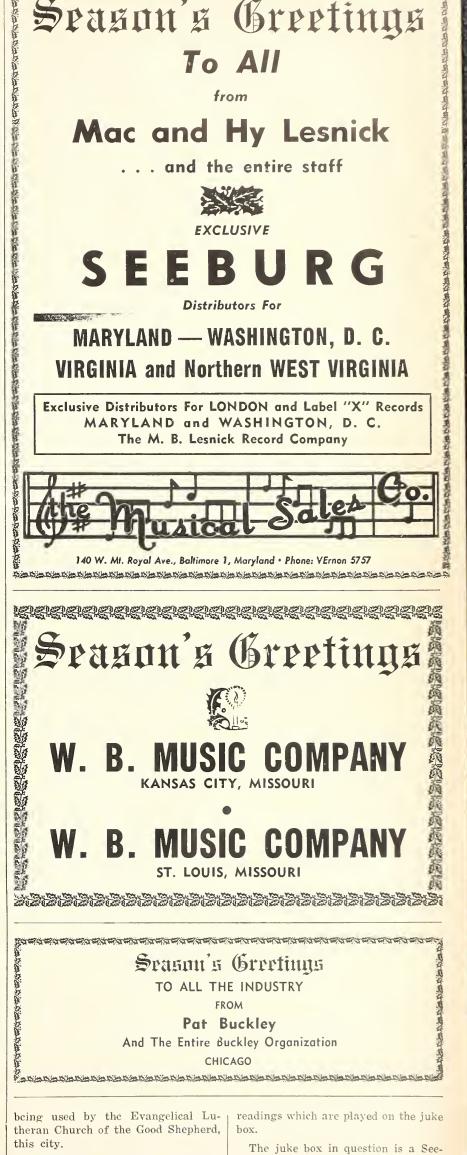
"The Siegel organization will handle

"The Siegel organization will handle Quebec for us and will also handle the far western Canadian provinces. "In short", he said, "they will handle almost everything in Canada with the exception of Ontario." Lewis is very enthused over this arrangement and believes that the Genco coverage of Canada will now lead to some of the finest sales which they have ever enjoyed in the Do-minion.

Sign Informs Public



BROOKLYN, N. Y.-In the last issue of *The Cash Box* (Dec. 18) we reported the story of the "juke box"



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"It's What's in THE CASH BOX That Counts"

Pictured above is the church with

a sign on its lawn informing the public of the 100 hymns and scripture burg phono, donated to the Church

by Meyer Parkoff of Atlantic New

York Corp.

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MEMBERSHIP OF THE 20 YEAR CLUB

(AS OF DEC. 17, 1954)

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> > **ISAIAH 2:4**

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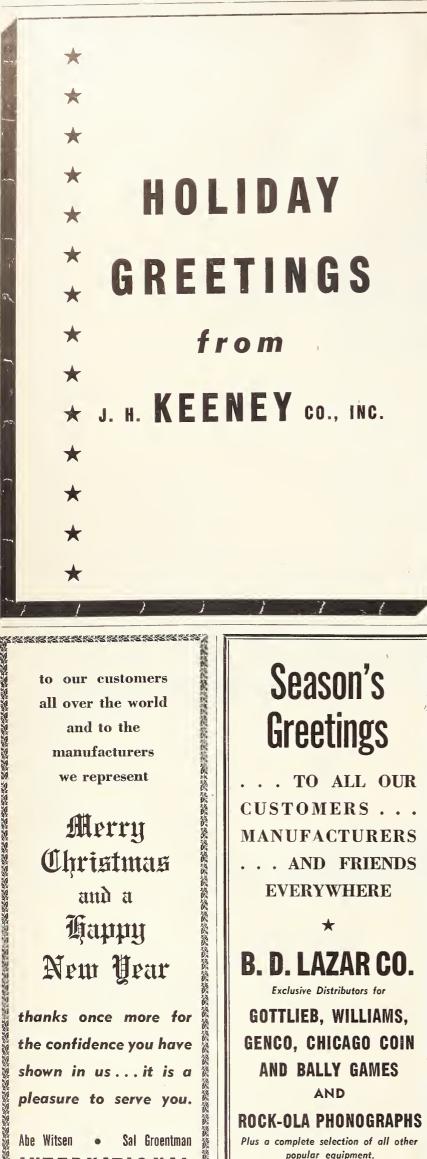


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December 25, 1954



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Before proceeding on with this column we wish all our readers cheery greetings, friendly thoughts and warm remembrances in this glorious holiday season. Our sincerest thanks to everyone who sent cards and gifts. . . . The spirit of Christmas is everywhere you look this year. All along coinrow the air is filled with Holiday atmosphere. Colorful window decorations, parties, gaiety and merriment has all of West Pico in a turmoil from Valencia to Western.

Contrary to many beliefs expressed last Christmas, 1954 turned out to be a tremendous year. The new year will be an important one for the West Coast. Many top leaders predict that '55 will see the West grow into a major coin machine market. Greater efforts will be exerted to organize all operators and establish dime play throughout the area during the months ahead. 1955 may also see Los Angeles become the site of an annual statewide convention.

NEWS TIDBITS:-The Seeburg service schools Dec. 9th and 10th at <u>NEWS TIDBITS</u>:—The Seeburg service schools Dec. 9th and 10th at Minthorne Music Company were attended by over 100 operators. Professor Jack LaRue, Seeburg factory engineer, was very pleased over the fine turnout for the two day sessions. Successful service classes were also conducted in San Diego and San Bernardino. . . Auto Photo Company sent out the most unusual Christmas cards in the area this year. Shows reindeer posing for picture in new auto-photo studio while Santa waits patiently outside with the rest of his team. V. Van Nattan, sales manager for the firm, will leave for The Retail Industry Show at Madison Square Garden, N. Y., Jan. 7th thru 11th. He will display the new model "11" Auto-Photo Studio at the event.

DISTRIBUTOR DOINGS :- LA distributors all agog over year end busi-A. LAYMON & CO.:—Paul and Lucille Laymon report that Bally's new "Magic" Bowler and "Big-Time" bingo games are winning noteworthy comments from all Southern California operators. . . . Correction:—Last week we reported that Ed Wilkes has been busy remodeling his house. Ed informs us that this was an error and that has hous house. reported that Ed Wilkes has been busy remodeling his house. Ed informs us that this was an error and that he's only building a four car garage to house his boat, car, truck and workshop. What!—No Dog House! All the Laymon crew are getting ready for a big Christmas. Charley Daniels was elected to don red suit and cap and play Santa at day before Xmas festivities. However, Charley gracefully bowed out with the explanation that his laugh wasn't hearty enough and there wasn't enough padding around the place to fill out the suit. . . C. A. ROBINSON & CO.:—Al Bettelman was telling all the local ops about the huge suite of rooms he and Al Thoelke, field service engineer for United Mfg. Co., had at the El Cortez Hotel in San Diego. The massive suite included a banquet room, living room, card room den, kitchen and bedrooms. Al says that there were so many doors in the place that he almost got lost (19 in all). Ops dropped in from throughout the San Diego area all during their stay.

... Charley Robinson reports that the new "Mercury" Bowler is proving to be another United hit throughout the area. ... BADGER SALES COMPANY:-Herman Paster of Mayflower Distributing Co., Minneapolis, arrived in town last week to confer with Bill Happel. . . . The Badger crew received a postcard from Al Silberman, who is on an ocean cruise as a guest of the Navy, aboard the USS Oriskany, saying that the sea has been rather choppy at times, but the weather has been generally good. . . . SIERRA DISTRIBUTORS:- Mr. and Mrs. Wayne Copeland recently spent a week in Miami, combining business with pleasure. On the way back to Los Angeles they stopped off at Oklahoma City to confer with partner C. A. (Shorty) Clup. . . . MINTHORNE MUSIC COMPANY:-Hank Tronick announced the firm will hold a week long "open house" Holiday celebration from Dec. 27 thru Dec. 31. "We wish to invite each and every operator throughout the area to come in and join with us for special holiday festivities during the week," he stated. Then added, "The Jean and Dolores Alibi Room will be open to everyone."

OPS JOTS:-This will be an extra special Christmas for the operators this year. Collections have remained steady all through the season. When business is good, there's always a lot of merriment and gaiety this time of the year.... Mrs. H. D. McClure cam down from San Luis Obispo to tak care of business this past week and visit with her daughter. . . . Ken Arnold drove in from Barstow. ... Bob Hathaway from Ventura also came to town to do last minute shopping before the Holidays. . . . Claude Sharpensteen, Jr., trekked all the way in from Yuma, Arizona. . . . Other out-of-towns included Noble Craver and Kenneth Wolf, San Diego; S. L. Griffin and Jack Mallett, Pomona; Cecil Ellison, Lancaster; Tom Ryder and Mr. and Mrs. Orville Kendig, Long Beach; H. D. McClure, Santa Barbara; Tommy Workman, El Monte; and Milton Noriega, Colton.

COINROW DOINGS:-Aubrey Stemler, regional rep for Eastern Electric, is holding a big Christmas party and three day showing of the factory's new 12 column "Electro" ciggie vendor Dec. 21, 22 and 23 at his West Pico sales offices. . . . We see that San Diego operator E. E. Peterson is circulating those gorgeous girlieque calendars along coinrow again this year-WOW! . . . Bill Leuenhagen received a certificate of merit from Decca Records this past week for grateful recognition for service contributed to the general public and the entire recording industry. Mary and Kay Solle will spend Christmas with their pretty niece Barbara Chandler in Marysville. . . . The California Music Merchants Assn., Los Angeles division, held its last Board of Directors meeting of the year at California Music Co. on Dec. 20. Final business of the year was discussed and plans laid for future meetings and activities during the coming year. . . . Sam Ricklin, California Music Co., reports that the firm is completing one of the biggest years in the history of their business. MAY WE AGAIN TAKE THIS OPPORTUNITY TO EXTEND TO EVERYONE THE SAME OLD WISH THAT CAN'T BE BEAT-MERRY CHRISTMAS AND HAPPY NEW YEAR.

"It's What's in THE CASH BOX That Counts"

The Cash Box

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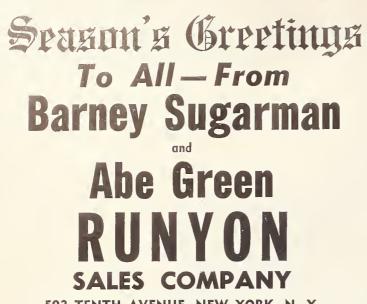
December 25, 1954



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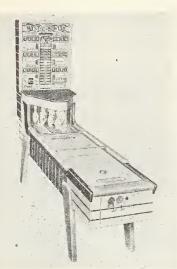


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Usually big city operators are remiss in joining up as a group in any programs. We are very hopeful that the greatest majority of New York's operators will set aside one day during the week of January 17 to 21 in which collections will be donated to the Juke Box Industry's great polio drive "A Day of Dimes for "The March of Dimes." Although the first announcement was made in the past issue of The Cash Box (December 18 issue), some of the operators to whom we've spoken with have indicated their intentions of participating in this great charitable program . . . which will bring great glory to the entire coin machine industry.

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Of the old time coin machine operators in this area, such as Bill Shayne, Bill Fry and Cliff Deale-only Dealy still operates juke boxes. Shayne, who was in the music machine business for about 20 years, sold his route to Bush, and is now dabbling in real estate. Bill Fry sold his last route to Jack Lovelady. He too, was in the coin machine business for more than 20 years. . . With all the Wurlitzer distributors, both domestic and international, in town for their meeting, there was plenty of activity. Some of the distributors, at the invitation of Joe Mangone, Gottlieb distrib, went out on Dave Gottlieb's yacht, the "Flipper"-among them Joe Ash, Philadelphia, Joe Young and Abe Lipsky of New York, Hank Barber, Joe Clement and Bob Hamilton of North Tonawanda, N.Y. . . . The four distribs, Si Wolfe (Seeburg); Eli Ross and Sam Taran (Rock-Ola); Ted Bush (Wurlitzer); and Ron Rood (AMI) purchased over 100 tickets to the AMOA banquet held Sat. night, Dec. 11, at the Saxony Hotel. . . . Willie Blatt advises that all the top hotels on the beach are practically sold out for Christmas and New Year, and it's almost impos-sible to get transportation either in or out of Miami. "Therefore," says Willie, "if any coinmen are contemplating a Christmas or New Year's visit down here, they should make sure they have a hotel reservation, and transportation up and back."

The Cash Box



This is the week of Christmas. The Spirit of the Season is upon everyone here. What more refreshing and warming thought than that most of the operators here are planning to set aside: "A DAY OF DIMES FOR THE 'MARCH OF DIMES'". Some of the operators have already predicted that they'll do better this year than last. That's the true Christmas Spirit. With all the operators getting together, whether they operate games or music, on "A DAY OF DIMES FOR THE 'MARCH OF DIMES'" (for any day beginning January 17 up to and including January 21) there is no doubt that the industry's contribution to this very great cause is bound to bring tremendous honor, prestige, glory and respect to all. What better public relations than this? What finer and warmer feeling in the hearts of all the men and women in the industry than they have given to a cause to, once and for all time, halt crippling, killing, painful and murderous polio from attacking the children of the nation, perhaps even their own children? (This column would most sincerely appreciate the names of operators and the day they set aside for its "Golden Roll Of Honor").

Congrats to Jake Friedman of Atlanta who became a Grandpappy this past week. Jake also advising that his other dotter getting married this forthcoming Xmastime. . . . George Jenkins reports that, "Im getting younger every hour". . . . Jimmy Savarese of South Bend claims that the he had plenty tickets for the Notre Dame games the boys and girls in the biz didn't take advantage. . . It definitely is not dime play this publication recommends. What we're trying to tell the nation's music ops is that they should get a nickel a play again just as they did in '39. Today's dime is '39's nickel. . . . Hymie Zorinsky of Omaha advising that this has been a great year for his firm. . . . Howard N. Ellis of Omaha reports that at their next big statewide meet the entire State of Nebraska may go dime play. . . . Jack G. Bess of Richmond says that they're busier than they've ever been . . . Ed Levin now has George Wrenn of Dallas out there punching hard for ChiCoin products.

The way coinmen are shopping at Jack Fagman's in the Hotel Sherman looks like lots of guys gonna be made very happy with haberdashery this year... Bob Gnarro of ABC one of the first music ops to plan a day for the 'March Of Dimes'. . . . Mike Dale of Commercial Phono Survey is also out to get all the music ops his firm services to set aside "A DAY OF DIMES FOR THE 'MARCH OF DIMES' "... Ray Cunliffe getting plenty requests from all over for those very simple and easy dime changeovers he created for the old wall boxes. . . . Pat Buckley ready to pop a surprise on the field with his 'Joker'. Last heard machine okeyed in Missouri. . . . Joe and Sylvia Brilliant of Detroit pop into town to do a little bit of shopping and spend a few days with friends. . . . Notice how Gil Kitt slimmed down to a svelte, chic figure? ... Phil Weisman planning to go somewhere this winter where he can spend day after day just golfing. The guy shoots in the 70's.... Roy Small of Detroit phones to advise that dime play well under way now and that about 50% of the spots already changed over. Roy enthusiastic about "Let's get a nickel a play again." Wants reprints of the editorial when it appears here.

Ed Holyfield of New Orleans advises he's been 'on the road' right along because of the demand for AMI phonos. . . . Maurie Ginsburg advises that Phil Moss is going to have himself a place equal to either Atlas Music's building here in Chi or that of Phil Greenberg's in Pittsburgh. "It's gonna cost a ton", is the way Maurie put it. But from his description Atlas' Des Moines building will be something to see. . . Si Wolfe of Jax, Florida, asks, "Why not stop off here and see our glorious city before continuing to Miami?" . . . Sam Hastings of Milwaukee so busy he reports he just hasn't the time to even look out the window to see if it's snowing, raining or sunshining. . . . Al Calderon of Indianapolis says, "Well, we're just sort of moving right along". And he ain't kidding. This guy really moves along as his manufacturers will attest. . . . Nice of Howie Freer and Vince Shay to openly chorus to one and all who enter at Empire, "Merry Christmas". . . Eli Ross of Taran's, Miami, reports business has been absolutely terrific.

reports business has been absolutely terrific. Sam Stern and Harry Williams conferring and conferring and both come out smiling. Looks like Harry will have some great games on the way this '55... Paul Huebsch of Keeney very proud of their distributor lineup. Believes that '55 "is going to be a Keeney year."... Ray and B. H. Williams of Dallas, Texas, are two busy guys right now. Report some very sweet surprises under way for all down Texasway... Bill DeSelm just steaming along and working the long distance phones overtime as last orders for '54 continue to flood into his office at United.... The Genco trio: Sam Lewis, Avron Gensburg and Ralph Shefield, reported to have something that is but absolutely sensational. ... Nate Feinstein of Atlas says, "Wish everyone the healthiest and happiest of the Season for us."

of the Season for us." The Gottlieb factory simply humming along. Nate (Sol) and Alvin Gottlieb very proud of the great year they've had supplying some of the best games the firm has ever built. In the meantime Dave Gottlieb keeps dreaming of those big one's he's gonna catch this winter off the Florida coast. And who can blame him for such pleasant thoughts?... Christmas cards starting to flood into our offices here from all over everywhere. And some are the most gorgeous cards we've ever seen. ... Bob Lindelof of Skokie having his hands full with some location bumping. This hasn't happened in his area in a long, long time. ... Rock-Ola factory will have one of the most modern and outstanding lobbies of any factory in town from all reports. ... Tom Callaghan continues busier than any have ever seen him. ... Lou Casola of Rockfield advising that 'all in all it's been a grand year.'... Many of the Wurlitzer distribs who went down to that meeting in Miami remained there and hate like anything to have to come back north. ... Leo Weinberger on his way to Tucson "for a rest." And then adds, "And maybe a short, short visit to Las Vegas to see this fabulous spot."... Note from Midge Ryan from The West-



erner in Las Vegas, Nevada, "Tell all my Chicago friends I wish them the grandest Season's Greetings." . . . Woolf Solomon reported to have been sick for a few days but now back at his desk in Columbus.

HAPPY BIRTHDAY THIS WEEK TO: Maxine R. Meale of Cincinnati, O.; Jackie Cohen of Cleveland, O.; Bert B. Davidson of North Tonawanda, N. Y.; Sol Schwartz of Los Angeles, Cal.; Abe Green of Newark, N. J.; Ray Richl of Chicago; Samuel A. Weisman of Baltimore, Md.; J. D. Cox of San Francisco, Calif. and Frank Alluvot of Detroit, Mich. . . . Joe Kline of First advises that, "I haven't even had the time to relax for a minute." . . . Stan Levin and Mickey Schaeffer planning far ahead and making their plans work out—which is most important. . . . Someone recommends: Why not all coinmen getting together at one of the bright spots, like the Chez, for New Year's eve? . . . In our belief, a statement that will go down in history, that of President Eisenhower, 12/13, "As long as faith and knowledge endure—freedom is certain to survive." . . . Remember, just one day's dimes take for "A DAY OF DIMES FOR THE 'MARCH OF DIMES,'" may kill that horrible killer of our children—polio!

"It's What's in THE CASH BOX That Counts"

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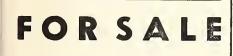
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"THE CASH BOX" CLASSIFIED ADS	CLASSIFIED ADVE	RTISING SECTION
The Industry's MARKET PLACE DURING 1954 THE CASH BOX PUBLISHED OVER 5,280 CLASSIFIED ADS (MORE THAN 180,000 WORDS OF COPY) TO REACH THE INDUSTRY, USE THE INDUSTRY'S MARKET PLACE.	WANT—Phonograph records made before 1940; any quantity or dealer stock; \$150 to \$300 per thonsand; will inspect if required. Some labels wanted are Brunswick; Victor; Vocalion; Paramonnt; Gennett;	WANT-45 RPM Records, new or nsed. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: DIckens 2-7060. WANT-Tubes: 2051; 2050; 70L7; 2A4; 2A3; 5V4; 6L6; 6N7; 6L7;
"THE CASH BOX" CLASSIFIED ADS ARE A SUPER-MARKET OF PROFIT- ABLE OFFERINGS AND OPPORTUNITIES. EVERYONE TRADING, BUYING OR SELLING READS "THE CASH BOX" CLASSIFIED ADS. "THE CASH BOX" PUBLISHES MORE CLASSIFIED ADS	Blnebird; Champion. JACOB S. SCHNEIDER, 128 W. 66th STREET, N. Y. C.	6V6 metal; 6X5 metal. Will pay \$40 a hundred. Mnst have minimum quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS, 3449 NO. ELAINE PL., CHICAGO, ILL.
EACH WEEK THAN ALL OTHER MAGAZINES COMBINED PUBLISH IN A MONTH FOR SALE WHICH YOU DESIRE	WANT — Seeburg M-100-C's—AMI's E-80's—B-40's, in good mechanical condition, clean, no broken plastics. Quote price, quantity in first letter. ARNOLD AMUSEMENT CO., 29 WILLIAM STREET, NEW HAVEN, CONN. Tel.: LOcust 2-7142.	WANT — From all over the world! Literature on any machine that takes coins and sells anything — amuse- ment, drinks, Bromos, fortunes, Pocket Books, cigarettes 25 2c each, aspirin at 5c each, single band-aids, newspapers. WITHAM ENTER. PRISES & ASSOCIATES, 20-22
CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. Notice to holders of "Special (\$48) Subscription": You are entitled to a free classi- fied ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully.	WANT—Your nsed or surplns records all speeds. 45's our specialty. We bny all year round and pay top prices. No lot too large or too small. No more than 10% blnes. We pay freight. BEACON SHOPS, 821 NO.	CUNNINGHAM AVENUE, GLENS FALLS, NEW YORK. WANT Northwestern 49's; Challen- gers; Pike's Peak; Kicker's and
ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT THE CASH BOX, 26 West 47th Street, New York 36, N. Y. Use This Convenient Form For Your Classified Ad	MAIN STREET, PROVIDENCE, R. I. Tel.: UNion 1-7500. WANT—Show Boats, Circus, Rodeo and Frolics. GOLDEN GATE NOV- ELTY CO., 701 GOLDEN GATE AVE., SAN FRANCISCO 2, CALIF.	gers; Fike's Feak; Kicker's and Catchers; Weigh Scales or any other penny games or equipment in Can- ada for resale. Will pay top prices in any quantity. Write, phone or wire. MOCHUK ENTERPRISES, 81 INDIAN ROAD, TORONTO, ON- TARIO. Tel.: LO 4722.
	Tel.: MArket 1-3968. WANT—A.M.I. 40 selection Hideaways —.05 & .10 W. B. and Steppers. A.M.I. E-120 phonographs. Seeburg 100 W. B. Late One Ball games. Write stating condition, number, model and prices. THE ST.	WANT — Any quantity post-war Wur- litzer Phonographs, Models 1100, 1250, and 1400. Also Seebnrg M100—78 and 45. Wire, write, or phone: BUSH DISTRIBUTING COMPANY, 286 N. W. 29th ST., MIAMI, FLORIDA.
	THOMAS COIN SALES LTD., ST. THOMAS, ONTARIO, CANADA. Tel.: 2648.	WANT — Mills Panorams — any quan- tity. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. Tel.: GArfield 3585.
PIRM	WANT—To buy Panorams any quan- tity. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029-35 PROS- PECT AVE., CLEVELAND, OHIO. Tel.: TOwer 1-6715.	WANT — Bingos, late model Shnffle Alleys. For Re-sale. Send list. Have all types of amusement equipment for sale. DAVE LOWY & CO., 592 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering 4-510.
ADDRESSZONESTATETELEPHONE_NUMBER	WANT-Distressed merchandise for return privileges. Purple Iabel Capitols, Columbia, Coral, Decca, Victor, Mercury, King-78's and 45's — also L.P.'s. Please quote prices, we pay freight. C & L MU- SIC CO., 11 BAYBERRY RD., FRANKLIN SQUARE, L. I., N. Y.	WANT — Frolics, Rodeo, Circus, and Showboats, Seeburgs, Model BL's C's. FOR SALE—10 3-4-5's. Make offer. 'NOBRO NOVELTY COM- PANY, 538 BRYANT STREET, SAN FRANCISCO 7, CALIF.
ENCLOSE YOUR CHECK—AIRMAIL TO: THE CASH BOX 26 WEST 47th STREET, NEW YORK 36, N. Y.	WANT-New and used records. High- est prices paid for 78's and 45's. No quantity too large or too small. We bny brand new LP's (33 1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, Tel.: JUdson 6-4568.	WANT—For resale—22 ft. Rockola— American or National Shuffleboards — Late Bingo Games — Shuffle Bowlers—Lee Mfg. Carousel. State best price and condition first letter. STANLEY AMUSEMENT COM- PANY, 1523 BROADWAY, TACO- MA, WASHINGTON. Tel.: BR. 3663.

CLASSIFIED ADVERTISING SECTION

WANT — Atlantic Cities \$110; Palm Springs \$325; Ice Frolics \$325; Tahitis \$195.00. Write: PENNSYL-VANIA VENDING CORP., 1826 EAST CARSON STREET, PITTS. BURGH 3, PENNSYLVANIA.

- WANT—For Export. Quantities of the following models: Seeburg M100A;
 Wurlitzer 1100 and 1250. Telephone collect. DAVIS DISTRIBUTING CORP., 725 WATER ST., SYRA-CUSE, N. Y. Tel.: SYracuse 75-5194.
- WANTED—For Cash, up to 15 Mills Panoram's. Must be in good working condition and good cabinets. Write or call: MONROE COIN MA. CHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVELAND 14, OHIO. Tcl.: SUperior 1-4600.



- FOR SALE Attention importers of AMI Juke Boxes. All late model AMI D-40's, D-80's, E-80's, E-120's, reconditioned by factory personnel. Guaranteed perfect. Lowest prices. Address inquiries to: SHELDON SALES, INC., 881 MAIN STREET, BUFFALO 3, NEW YORK. Tel.: LIncoln 9106.
- FOR SALE—Coin Machine Route In Central Missouri. Phonographs, Pin Balls and Bowlers. 90 Pieces On Location. Also 20 Cigarette Ma. chines. C & W MUSIC CO., 828 MORGAN, BOONVILLE, MO.
- FOR SALE Hi-Speed Super Fast shuffle board wax. 24 one-pound cans per case \$8.50 f.o.b. Dallas, Texas. Sold on mouey back guarantee. AMI Distributor. STATE MUSIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE—Seeburg W1-L56 \$4; 47M Seeburg Remote Attachment \$95; Rock-Ola 1422 \$65; Evans Ten Pin \$35; Atlantic City \$125; 5-10-25 Seeburg Boxes \$18; 3020 Wall Boxes \$15; Jennings Scales Low Boy \$30; Universal Twin Bowlers \$30; Skee Alleys \$35; Vendo Coin Changer with Stand \$55; Holly Crane, like new, \$250; 40 Records AMI Stepper \$24.50; AMI 5 & 10 Wall Box \$12; 5c AMI Wall Box \$6; 1500 Wurlitzer \$450; Bright Lights \$65; Coney Islands \$75. H & H MUSIC, 1626 **3rd AVENUE, MOLINE, ILLINOIS.** Tel.: MOline 4-6703.
- FOR SALE—Geuco Shuffle Pool \$195; Keeney 10 Player Team Bowler \$165; AMI D-40 \$395; AMI D-80 Chrome \$495; AMI E-120 write, Wurlitzer 1500 \$525. UNITED DISTRIBUTORS, INC., P.O. BOX 1995, 513 E. CENTRAL, WICHITA 2. KANSAS.

FOR SALE-Seeburg Coon Hunt \$250; Geneo Rifle Gallery \$375; Geneo Sky Gunner \$175; Geneo Night Fighter \$175; Advance Bowlers \$275; Triple Score Bowlers \$175. UNIVERSITY COIN MACHINE EX-CHANGE, 858 NORTH HIGH ST., COLUMBUS 8, OHIO. Tel.: UNiversity 6900.

- FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box "The 'Bible' of the Coin Machine Industry." Send your Check for \$48 today plus your first 40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 36, N. Y. (Phone JU 6-2640).
- FOR SALE—Coin Counters, Coin Sorters, Coin Counting Combinations, Coin Changers, Coin Wrappers, Parts and Supplies. We carry a complete line of these products. GLOBE DIS-TRIBUTING CO., 1623 N. CALI-FORNIA AVE., CHICAGO 47, 1LL. Tel.: ARmitage 6-0780.
- FOR SALE—Brite Lites \$65.00; Brite Spot \$85.00; Spot Lite \$75.00; Classics \$179.50; Clovers \$164.50; U-10th Fr. Stars \$125.00. ALLIED DISTRIBUTING CO., 786 MIL-WAUKEE AVE., CHICAGO, ILLI-NOIS. Tel.: CAnal 6-0293-4-5.
- FOR SALE—All machines 20% off high CASH BOX prices. Wurlitzer 1015, 1100, 120. Rockolas 1422, 1426. AMI Model C. Seeburgs 146, 147, 100A. Phoue STerling 8-7515 or Write: DIXON DISTRIBUTING CORP., P.O. Box 2660, YOUNGS-TOWN, OHIO.
- FOR SALE Williams 6-player Baseball \$249; Williams Deluxe Baseball \$99; Genco Night Fighter \$149; Six Shooters \$79; Jet Guns \$99. Shuffle Alleys at lowest prices. Hi-Speed Shuffle Board wax—24 cans per case \$6. WEST SIDE DISTRIBUTING CORP., 612 TENTH AVENUE, NEW YORK, N. Y. Tel.: Clrcle 6-8464.
- FOR SALE—Records!!! 5c over wholesale, auy label. Free title strips. Quick service. New accounts, token deposit with order. We also purchase surplus records uew unused only. RAYMAR SALES CO., 170-21 JA-MAICA AVENUE, JAMAICA 32, N. Y. Tel.: OLympic 8-4012, 4013.
- FOR SALE—Attention wholesale buyers: AMI E-80's and E-120's, like new. Contact us. Let us know your needs. COPELAND DISTRIBU-TORS, 900 NORTH WESTERN, OKLAHOMA CITY, OKLAHOMA. Tel.: FO 5-3456.
- FOR SALE United Bowlers—Royal \$245; Clover \$145; Cascade \$135. Williams: DeLuxe Baseball \$195; DeLuxe World Series \$50; United Six Player DeLuxes S/A \$50. MO-HAWK SKILL GAMES CO., 67 SWAGGERTOWN RD., SCHENEC-TADY 2, N. Y. Tel.: 7-2162.

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Used 78 and 45 RPM records. Taken right off our route. Any quantity. Write for price. NA-TIONAL NOVELTY CO., 183 MER-RICK ROAD, MERRICK, L. I., N. Y. Tel.: FReeport 8-6770.
- FOR SALE Bally Beauties, Atlantic Cities, Beach Clubs, Dude Ranches, Palm Springs and HI-FI's, perfect condition, priced at or near lowest levels. Seeburg, AMI, Rockola and Evans Music, 78 and 45 RPM. GORDON STOUT CO., 125 N. MON-TOE, PIERRE, S. D. Tel.: 4097.
- FOR SALE----Genco Shuffle Pools \$275; Geuco Basketballs \$399.50; Victor Hot Pops \$20; Genco luvader Guns \$259.50; Seeburg Shoot-the-Beare \$175. MILLER-NEWMARK DIS-TRIBUTING CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS, MICH. Phone 9-8632 and 5743 GRAND RIVER AVE., DETROIT 8, MICH. Tel.: TYler 8-2230.
- FOR SALE—Premium merchandise for coin machine prizes. Over 3,000 articles carried in stock. Write for complete wholesale descriptive price list today. (Established 1932). HASTINGS DISTRIBUTING CO., 6100 BLUEMOUND ROAD, MIL-WAUKEE 13, WISC. Tel.: Bluemound 8-7600.
- FOR SALE—A-1 mechanical condition Wurlitzer 48 sel phonographs model 1650 @ \$475; 1400 @ \$375; 1250 @ \$239; Wurlitzer 24 sel phonographs model 1080 @ \$95; 1015 @ \$75 750 @ \$49. T & L DIS-TRIBUTING CO., 1663 CENTRAL PKWY., CINCINNATI 14, OHIO. Tel.: MAin 8751.
- FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped, or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALI-FORNIA, OKLAHOMA CITY, OKLA, Tel.: REgent 6-3691.
- FOR SALE—1 Seeburg Sicum Unit, perfect coudition, \$250; 2 Genco Sky Gunner, brand new; Ajax Cigarette Machines, brand new, closeout; 1 Poolette Pool Table \$50; 1 Keeney 2-Player Attachment for Shuffleboard. LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE. NORTH, MINNEAPOLIS, MINN.
- FOR SALE—10 cent Operators don't let profit walk out the door. Use General's Two Nickels for dime play Kits. Install in minutes. Watch Revenue increase. Samples \$3.50 each, lots of 10, \$2.95 each. GEN-ERAL DISTRIBUTING COMPANY, 3574 HARDING STREET, CARLS-BAD, CALI. Tel.: OCcanside 5151.
- FOR SALE Reconditioned like new. Bally Victory Bowlers \$350; Bally Champion Bowlers \$400; Seeburg Coon Hunt \$345; Daffy Derby Wm's. \$325; Bally Yacht Clubs \$190; Wurlitzer Model #700 \$40; Un. Shuffle Target \$450; One Broken Down Accountant (write). DONAN DISTRIBUTING COM-PANY, 5007 N. KEDZIE AVE., CHICAGO 25, ILLINOIS. Tel.: JUniper 8-5211.

- FOR SALE—Gottlieb Shin Dig \$120.; Grand Slam \$80.; Daisy Mac \$155.; Grand Champion \$80.; Four Corner \$80.; Hong Kong \$80.; Gun Club \$120. Bally's Surf Club \$365.; Palm Springs \$325.; Ice Frolics \$325.; Yacht Clubs \$135.; Atlantic City \$100.; Mexico \$275.; Bright Lites \$60. All merchandise guaranteed. One-third deposit required with each order. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS, LA. Tel.: CAnal 7137.
- FOR SALE—Bally Hi-Fi \$395; Bally Space Ship \$275; Deco Space Ship \$275. Will accept trades—Seeburg 100-A, B, and C. REDD DIS-TRIBUTING COMPANY, INC., 298 LINCOLN STREET, ALLSTON 34, MASS. Tel.: ALgonquin 4-4040.
- FOR SALE—Evans Constellation \$225; Shoot the Bear \$145; Keeney De-Luxe Bowler \$125; AMI A, B, C, D and a complete line of United Bingo and Shuffle Alleys. CENTRAL DIS-TRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MISSOURI (MAiu 1-3511) or 3314 MAIN STREET, KANSAS CITY, MISSOURI (WEstport 3582).
- FOR SALE—We will sell or trade all types cigarette machines (thoroughly reconditioned) Colsnac and Vendo Ice Cream Machines and Automatic Popcorn Shoppes for late model juke boxes. BRUCE MUSIC AND VENDING SERVICE, 1602 PIERRE AVENUE, SHREVEPORT, LA.
- FOR SALE—To our Canadian Frieuds: Write for list of 5-Balls and Shuffle Alleys, low prices. Sample: United De Luxe 6-Player Shuffle Alley \$50 and Minstrel Man \$20. WESTERN DISTRIBUTORS, 1226 SW 16th AVE., PORTLAND 5, OREGON. Tel.: Atwater 7565.
- FOR SALE—America's finest reconditioued phouographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you ueed. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT, 21, MICH. Tel.: UNiversity 4-0773,
- FOR SALE—Evans Jubilee \$250.00; Wurlitzer 1015's \$69.50; Wurlitzer 1250's \$250.00; United & Chicago Coin 6 Player \$59.50; Star & 10th Frame \$150.00; Olympics \$225.00, COVEN MUSIC CORP., 3181 NORTH ELSTON AVENUE, CH1, CAGO, ILL. Tel.: INdependence 3-2210.
- FOR SALE The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING, W. VA. Tel.: WHeeling 5472.

CLASSIFIED ADVERTISING SECTION

FOR SALE—Rock-Ola 1436, 120 selection; 78 rpm \$425. each; Seeburg 146 \$59. each; 147M \$70.; 148ML \$98.; Wurlitzer 1080 \$65.; 1500 \$450.; AMI two E-120 \$595. each. A-1 condition. 1/3 deposit. WERTZ MUSIC SUPPLY CO., 1013 E. CARY ST., RICHMOND, VA. Tel.: 7-3021.

- FOR SALE—Reconditioned ready for location. 1400 & 1450 Wurlitzers \$350. each; 1015 Wurlitzer \$79.50; E-120 AMI \$650.; E-40 AMI \$450.; C-40 AMI \$225.; Bear Gun \$150.; Exhibit Jet Gun \$125.; Genco Sky Gunner \$175. All types United Bowlers. Write: MOUNTAIN DIS-TRIBUTORS, 3630 DOWNING ST., DENVER, COLORADO.
- FOR SALE—Just released! "I Threw Away A Diamond" (For A Worthless Piece Of Glass) featuring Hank Trotter's Happy Rangers. Dist. Att.: CROSS COUNTRY RECORDS, 229 OUTWATER LANE, GARFIELD, N.J. Tel.: PR. 9-0182.
- FOR SALE—Army & Navy \$117.50; Spark Plug \$60; Jalopy \$60; Flying High \$99.50; Super Pennant \$275; Star Series \$65; Hayburner \$50; Grand Slam \$90; Cabana \$149.50; Tropic \$174.50; Beach Club \$349.50; Hifi \$465; Beauty \$240; Bright Light \$40. I.AKE CITY AMUSEMENT, INC., 4533 PAYNE AVENUE, CLEVELAND 4, OHIO. Tel.: HEnderson 1-7577.
- FOR SALE Wurlitzer Bar Boxes 2140's; Wurlitzer Wall Boxes 3020's Steppers and Master units. No reasonable offer refused. YOUNG DISTRIBUTING, INC., 599 TENTH AVENUE, NEW YORK, N. Y.
- FOR SALE Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT ELEC-TRONIC & TELEVISION CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.
- FOR SALE Close Out! All Games with Formica and Large Pins. No reasonable offer refused. United Twin, United 4 Player, United 5 Player, United 6 Player, United 6 Player DeLuxe, United Super. Make your own offer on individual games. AMERICAN VENDING COMPANY, 2684 CONEY ISLAND AVENUE, BROOKLYN 35, NEW YORK. Tel.: DEwey 2-9602.
- FOR SALE Complete Arcades or a single machine. We have the largest stock of new and reconditioned Arcade Machines in the world. Also parts and supplies. Send for new illustrated catalog. MIKE MUNVES, 577 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering 4-8628.
- FOR SALE—A.M.I. Model D-80 \$525; A.M.I. Model C \$300. W. B. DIS-TRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS, MISSOURI. Tel.: CEntral 9292.

FOR SALE—Telequiz Machines, factory reconditioned. Ready for location, \$119.50. 1/3 down, balance C.O.D. We stock all Telequiz parts, also parts and supplies for Jukes, Shuffle and Pin Games. Write for catalog. CHAMPION DISTRIBUT-ING CO., 3743 W. GRAND, CHI-CAGO, ILLINOIS.

- FOR SALE—We have a large stock of reconditioned Five Balls, One Balls, Bingo and Phonos. Write for list. WESTERHAUS CORPORATION, 3726 KESSEN AVENUE, CINCIN-NATI, O. Tel.: MOntana 5000-1-2.
- FOR SALE—Ready for location Wurlitzer 1015, 18080 and 1400. Seeburg 146M, 147M, 148ML. Special prices on 3020, 4820 and 3W5L-56 Wall Boxes. Contact CENTURY DISTRIBUTORS INC., 1221 MAIN ST., BUFFALO 9, N. Y. Tel.: SUmmer 4938.
- FOR SALE—Specials Hi Fis \$342.50; Mexicos \$255.00; Hawaiis \$325.00; Skyways \$125.00; Big Bens \$174.50; Palisades \$62.50; Daffy Derbys \$132.50; Big Leagues \$235.00; Super Pennant Baseballs \$162.50; Genco Shuffle Pools \$149.50; Silver Chest \$45.00; Bally Champion Horses \$375.00; and Speed Boat Kiddie Ride \$325.00. NEW ORLEANS NOVELTY CO., 115 MAGAZINE STREET, NEW ORLEANS, LA. Tel.: CAnal 8318.
- FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—Reconditioned Phonos ready for location. Seeburg 146-147-148; Wurlitzer 1015; Rockola 1422-1426; AMI Wallboxes 5c-10c. Write for our low prices. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTE-VILLE, N. C.
- FOR SALE—Finest Bingos—factory reconditioned—like finding \$50 in your pocket. Returnable 3rd day, full refund to protect you. Palm Springs (almost new) \$395; Yacht Clubs (Improved superline frequency) \$205; Palm Beach \$140; Dude Ranch \$370; Beach Clubs \$345; Atlantic Citys \$130; Leader \$65; Coney Island \$80; Holidays (6 card) \$60; Genco 400's (percentaged right) \$65. We want Bingos. Mail your list. W. E. KENNEY MFG. CO., 5229 S. KEDZIE AVENUE, CHICAGO 32, ILL. Tel.: HEmlock 4.3844.
- FOR SALE Specials! Bally Beach Clubs \$275.00; Dude Ranch \$310.00; Palm Springs \$335.00; Ice Frolics \$345.00; Surf Club \$395.00; United Clover Bowlers \$155.00; Classics \$185.00; Also other Bingos and Bowlers, MICKEY ANDERSON, 314-316 EAST 11th STREET, ERIE, PA. Tel.: 5-7549.

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Genco 2 player Basketball \$250; Genco Shuffle Pool \$125; Seeburg Coon Hunt \$450; Chicago Coin's 6 player Home Run \$250; Williams' 6 player Major League Baseball \$250; Williams' 6 player All Star Baseball \$250. RELIABLE COIN MACHINE CO., 184 WIND-SOR STREET, HARTFORD, CONN. Tel.: CHapel 9-6556.
- FOR SALE Complete line of used phonographs, shuffle games, eigarette machines, all other equipment. Lowest prices. Best merchandise. One letter, wire, or phone call will convince you. Factory Representatives for United, Keeney, Bally. TARAN DISTRIBUTING, INC., 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.
- FOR SALE—Reconditioned phonos ready for location: AMI A; AMI C; AMI D-40 and D-80; Rock-Ola Fireball 45 rpm: Seeburg M 100A; Wurlitzer 1500. Write for low prices. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y. or 221 FRELINGHUYSEN AVE., NEWARK, N. J.
- FOR SALE Coin Wrappers, Pop-Open, \$2.50 dimes only, 55c per thousand, thirty thousand to case. Fresh stock, sample mailed on request. J. ROSENFELD COMPANY, 3220 OLIVE ST., ST. LOUIS 3, MO. Tel.: OLive 2-2800.
- FOR SALE—1 Williams 6 player Major League Baseball \$375; 1 Evans Constellation Phono \$250; 3 Exhibit Dale Guns \$35 each; 1 United Leader \$75; 3 Aristo Scales (Brand New) at \$75. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE, IND. Tel.: 3-4508.

FOR SALE — Wurlitzer Phonographs — Model 1500's—\$475; 1400's— \$375; 1250's—\$195; 1100's— \$175; 1015's—\$70. O'CONNOR DISTRIBUTORS, INC., 2320 WEST MAIN ST., RICHMOND 20, VA. Tel.: 84-3264.

Notice!

YOU CAN SAFELY SEND DEPOSITS TO Advertisers in "the cash box"

Your Deposit Is GUARANTEED

AS LONG as you are a paid up subscriber to 'The Cash Box', at the time you enswer any advertisement that appears in 'The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchandise advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is "'The Cash Box' Free Deposit Insurance Plan". An exclusive and original feature of 'The Cash Box' only. Should you lose yoar deposit in fraudulent manner immediately write:



- FOR SALE—Turf Kings \$35; Beach Clubs \$250; Palm Springs \$325; Bally Beauties \$225. TOLEDO COIN MACHINE EXCHANGE CO., 814-816 SUMMIT ST., TOLEDO, OHIO. Tel. ADams 8624.
- FOR SALE—All types reconditioned Coin Operated Games available at lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810.
- FOR SALE—40 Wurlitzer 3020 Wall Boxes \$8 each; 50 Seeburg 5c 3-Wire Wall Boxes \$3 each. Beautiful equipment. 1/3 deposit, balance C.O.D., or Sight Draft. KOEPPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK, N. Y. Tel.: CIrcle 6-8939.

MISCELLANEOUS

- NOTICE Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.
- NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Hollywood, Calif., HOllywood 5-1702.
- NOTICE Are you having trouble keeping Plexiglass clean on your juke boxes? Our Mecite does the job —16 oz. bottle \$.85. For distributor price and territory, contact MECCA SERVICE CO., 716 N. 19th ST., EAST ST. LOUIS, ILLINOIS.
- NOTICE—Bingo Operators! Stop service calls caused by balls piling up in Ball Trough. Ball guides easily installed on location in 10 minutes. Specify Bally or United Game. Four Samples \$3.00, \$8.00 per dozen. MID-WEST MUSIC SERVICE, 819 WEST 2nd ST., WICHITA, KANSAS.
- NOTICE—Your Seeburg 20 selection wall boxes, wired or wireless, converted to play the first 20 (A & B Program) on all model Seeburg 100s —5 cent Box \$5.00. 5-10-25 \$15.00. Performance guaranteed. 100 SERV-ICE COMPANY, 2634 OLIVE ST., ST. LOUIS 3, MO. Tel.: NEwstead 6531.
- NOTICE—We are exclusive national and export distributors for the new sensational home non-coin operated juke box "Jukette". Great appeal. Priced low. Write for complete information. SEACOAST DISTRIBU-TORS, INC., 1200 NORTH AVE., ELIZABETH, N. J. (Tel.: BIgelow 3-3524) or 594 TENTH AVE., NEW YORK, N.Y. (Tel.: BRyant 9-4684.)

OUTDATED IDEAS OF WHAT A JUKE BOX SHOULD SOUND AND LOOK LIKE FADE AWAY AS THE NEW AMI MODEL "F" GIVES OPERATORS THE BUSINESS STIMULANT OF SOMETHING AMAZINGLY NEW, STRIKINGLY DIFFERENT

Color that Entices

Designers showed no timidity in creating the "F"'s range of eight smart, new colors. With brilliant color demanded in automobiles, home and office appliances, it was evident that a juke box also needed color to reap the benefits of the public's growing consciousness of color.

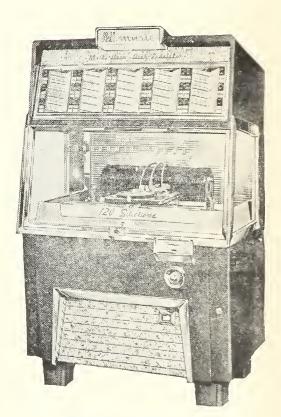
Practically every color in the spectrum can be found in the new "F" line. There's a "socko" effect for every location, yet perfect taste and harmony, with these decorator colors that enhance the wealth of metal trims, the cabinet's luxurious fittings. The Model "F" glows with life, excitement, play-stirring stimulation.

High Fidelity that IS High Fidelity

The sensational new "F" horn system ends indecision about high fidelity with its introduction of Sonoramic Sound — another AMI FIRST! AMI uses horns for the same purpose as they are used in the most expensive custom-built High Fidelity installations — superbly reproduced music. You hear the difference immediately. With the "F"'s bass horn alone equivalent to NINE 12 inch speakers. who can argue against this kind of performance? Yet, you don't pay a penny extra for all the plus you get with the Model "F".

Service that's a Cinch

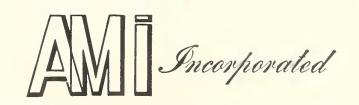
Ease of maintenance and speed of service is outstanding with the Model "F". Clean line design keeps this juke box looking fresh and new. Its open-wide accessibility from the front puts an end to back door nuisance. There is never a need to move the "F" from the wall to get at it — or to put it against the wall to hide an unsightly back. Quick-disconnect parts eliminate trailing wires. The entire coin system is right at hand when the front door is opened, with a light that covers the entire service compartment. Shorter hours for service mean longer hours of performance with the Model "F".



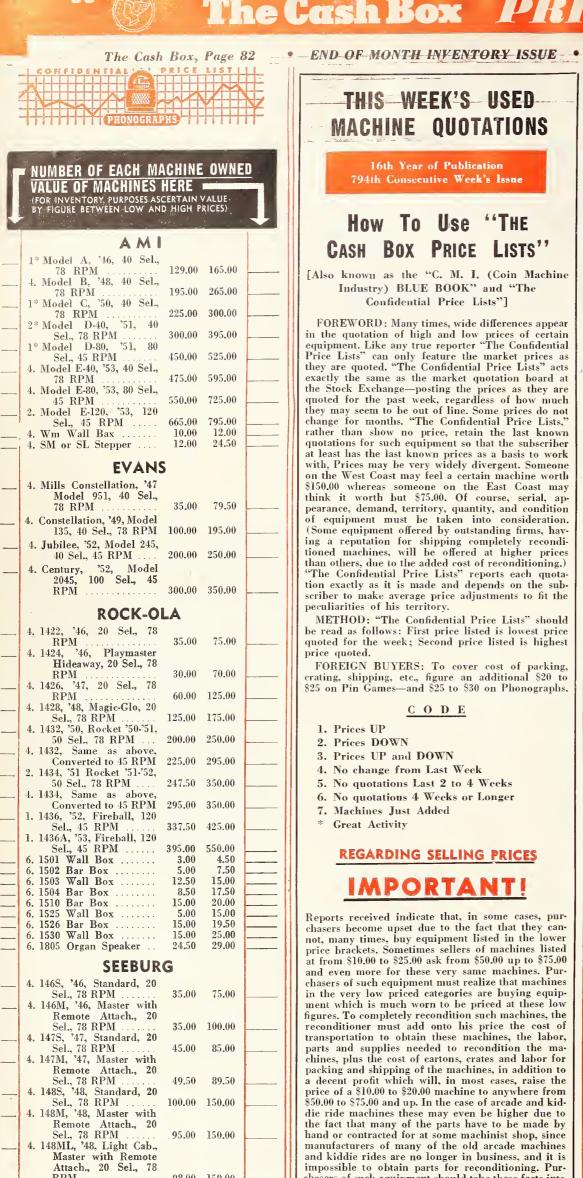
AMI Model "F" 120, 80, 40 Selections

Say "Goodbye" to the Past="Hello" to the Present-and Face the Future with Confidence and the New Model "F"

Originator of the Automatic Selective Juke Box in 1927 AHEAD THEN – AHEAD NOW



GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICHIGAN Licensee: Jensen Music Automates-building the IMA-AMI Juke Box sold through Oscar Siesbye A/S, 5 Palaisgade, Copenhagen K., Denmark



RPM 1* M100A, '49, 100 Sel., 78

2* M100B, '51, 100 Sel., 45 RPM

'51, 100 Sel.,

45 RPM, Light Cab. 550.00 595.00

RPM

←TOTAL NO.

4. M100BL

98.00 159.00

375.00 495.00

500.00 565.00

TOTAL VALUE

THIS WEEK'S USED MACHINE QUOTATIONS 16th Year of Publication 794th Consecutive Week's Issue How To Use "THE CASH BOX PRICE LISTS"

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK" and "The Confidential Price Lists"

Confidential Price Lists"] FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment, Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with, Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, ap-pearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, hav-ing a reputation for shipping completely recondi-tioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Confidential Price Lists" reports each quota-tion exactly as it is made and depends on the sub-scriber to make average price adjustments to fit the peculiarities of his territory. METHOD: "The Confidential Price Lists" should peculiarities of his territory.

METHOD: "The Confidential Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

CODE

- 1. Prices UP
- 2. Prices DOWN
- 3. Prices UP and DOWN
- 4. No change from Last Week
- 5. No quotations Last 2 to 4 Weeks
- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- **Great** Activity

REGARDING SELLING PRICES

IMPORTANT!

Reports received indicate that, in some cases, pur-chasers become upset due to the fact that they can-not, many times, buy equipment listed in the lower price brackets. Sometimes sellers of machines listed at from \$10.00 to \$25.00 ask from \$50.00 up to \$75.00 and even more for these years same machines. Purand even more for these very same machines. Pur-chasers of such equipment must realize that machines in the very low priced categories are buying equip-ment which is much worn to be priced at these low ment which is much worn to be priced at these low figures. To completely recondition such machines, the reconditioner must add onto his price the cost of transportation to obtain these machines, the labor, parts and supplies needed to recondition the ma-chines, plus the cost of cartons, crates and labor for packing and shipping of the machines, in addition to a decent profit which will, in most cases, raise the price of a \$10.00 to \$20.00 machine to anywhere from \$50.00 to \$75.00 and up. In the case of arcade and kid-die ride machines these may even be higher due to the fact that many of the parts have to be made by the fact that many of the parts have to be made by hand or contracted for at some machinist shop, since manufacturers of many of the old arcade machines and kiddle rides are no longer in business, and it is impossible to obtain parts for reconditioning. Pur-chasers of such equipment should take these facts into consideration and, at the same time, should also real-ize that many buyers today have their own repair and reconditioning departments as well as experienced mechanics. These buyers will purchase machines "as is" at prices quoted by the trade at large and recon-dition the machines themselves to meet their own operating standards.

NUMBER OF EACH M Value of Machines	ACHINE	OWNE	D
(FOR INVENTORY PURPOSES AN BY FIGURE BETWEEN LOW AN	CEPTAIN V	ALDE	
PHONOGRAP	HS (C	ont.)	
4* M100C, '53, 100 Sel., 45 RPM		<05 00	
RPM 4. HF 100G, '54, 100 Sel., 45 RPM	625.00	695.00	
- 4. WI-L56 Wall Box 5c.	. 3.00	825.00 6.95	
_ 2. 3W2 Wall-a-Matic 4. W4L-56	4.25 19.50	$\begin{array}{c} 10.00\\ 29.00\end{array}$	+
4. 3W5-L56 Wall Box 5c. 10c, 25c	16.50	24.50	
- 4. W6L-56 5/10/25 Wire- less			
- 4. 3W7-L-56	$\begin{array}{c} 16.50 \\ 22.50 \end{array}$	24.50 34.50	
WURLIT	ZER		
4* 1015, '46, 24 Sel., 78 RPM		100.00	
4. 1080, '46, Colonial, 24 Sel., 78 RPM	50.00	100.00	+
4. 1080A '48 Colonial		99.00	
24 Sel., 78 RPM 4. 1017, '46, Hideaway, 24	60.00	125.00	+
Sel., 78 RPM 4* 1100, '48, 24 Sel., 78	40.00	100.00	
RPM	125.00	200.00	
1* 1250, '50, 48 Sel., 78 RPM	160.00	239.00	
4. 1250, '50, (Same as above) Converted to			
45 RPM 4* 1400, '52, 48 Sel., 78		250.00	
RPM 6. 1400, '52, (Same as	325.00	395.00	
above) Converted to		400.00	
45 RPM 2* 1500, '53, 104 Sel., 78		400.00	· · ·
and 45 RPM Inter- mixed	425.00	525.00	
4. 2140 Wall Box	3.00	$\begin{array}{c} \textbf{10.00} \\ \textbf{15.00} \end{array}$	
- 4. 3020 Wall Box - 4. 3048 (Conv. of 3020) - 4. 3031 Wall Box	$\begin{array}{r}15.00\\2.50\end{array}$	25.00 5.00	
4. 3045 Wall Box	4 00	20.00	-
	20.00 TAL VA	39.50	
	TAL VA		10
CONFIDENTIAL		THE	#
	1 MAY		1
PINBALL CI	AMES	HH	Ŧ
Manufacturers and date of	game's	release	listed.

- December -25,-1954

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Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhibit; (Ev) Evans; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United; (Wm) Williams.

				1
	4. ABC (Un 3/51)	30.00	50.00	
	4. Across the Board (Un	30.00	30.00	1
	9/52)	35.00	50.00	
	4. Ali Baba (Got 6/48)	15.00	25.00	-
	4. Alice (Got 8/48)	19.50	29.50	
	4. All Star Basketball	17.00	a).00	1
	(Got 1/52)	20.00	39.00	
	4. Aquacade (Un 4/49)	10.00	25.00	
	4. Arabian Knights (Got		-0.00	
	12/53)	170.00	185.00	
	4. Arcade (Wm 11/51)	45.00	75.00	
	4. Arizona (Un 4/50)	10.00	25.00	
	4. Army-Navy (Wm 10/53)	69.50	117.50	
	1* Atlantic Čity (B 5/52)	110.00	145.00	
	4. Baby Face (Un 12/48)	10.00	20.00	
	4. Banjo (Ex 3/48)	10.00	20.00	
	4. Bank-A-Ball (Got 5/50)	15.00	25.00	
	4. Barnacle Bill (Got 8/48)	10.00	20.00	
	4. Basketball (Got 10/49)	15.00	25.00	
	1* Beach Club (B 2/53)	249.50	349.00	
	4* Beauty (B 11/52)	220.00	265.00	
	4. Be Bop (Ex 3/50)	10.00	20.00	
	4. Bermuda (CC 11/47).	15.00	20.00	
	4. Big Hit (CC 7/52)	35.00	50.00	
	4. Big Top (Ge 2/49)	10.00	20.00	
	4. Black Gold (Ge 3/49)	10.00	20.00	
	6. Blue Skies (Un 11/48)	15.00	20.00	
	4. Bolero (Un 12/51)	45.00	95.00	
	4. Bomber (CC 3/51)	20.00	25.00	
	4. Bone Head (Ge 11/48)	10.00	20.00	
	4. Boston (Wm 5/49)	15.00	20.00	
-	4. Bowling Champ	15 00		
	(Got 2/49)	15.00	25.00	
	4. Bowl. League	10.00	10 50	
	(Got 8/47)	10.00	19.50	
-	4* Bright Lights (B 5/51)	40.00	95.00	
—	4* Bright Spot (B 11/51) 4. Broadway (B 6/51)	65.00 49.50	95.00 75.00	
	4. Buffalo Bill (Got 5/50)	49.50 20.00	30.00	
	4. Builato Dill (Got 5/50)	20.00	30.00	
	←TOTAL NO. TOT	AL VA	LUE→	

←TOTAL NO.

The Cash Box PRICE LISTS

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END OF MONTH INVENTORY ISSUE

NUMBER OF EACH MACHINE OWNED

The Cash Box, Page 83

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NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

PINBALL GAMES (Cont.)

	4. Buccaneer (Got 10/48)	10.00	20.00	
	6. Build Up (Ex 2/48)	10.00	15.00	
_	4. Buttons & Bows	20.00	20100	
	(Got 3/49)	15.00	25.00	
-	2* Cabana (Un 3/53)	139.50	185.00	
-	4. Camel Caravan			
	(Ge 6/49)	15.00	30.00	-
-	4. Campus (Ex 2/50)	15.00	20.00	
-	4. Canasta (Ge 7/50)	25.00	34.50	_
-	4. Caravan (Wm 6/52)	35.00	75.00	
-	4. Carnival (B 7/48)	10.00	20.00	
-	6. Carolina (Un 3/49)	15.00	25.00	
	6. Caribbean (Un 3/48)	15.0 0	25.00	
-	4. Champion (B 12/49)	20.00	30.00	
	4. Champion (CC 6/49)	15.00	20.00	-
-	4. Chinatown (Got 10/52)	65.00	95.00	
-	4. Cinderella (Got 3/47) 6. Circus (Ex 8/48)	$\begin{array}{c} 10.00\\ 10.00\end{array}$	$\begin{array}{r} 25.00 \\ 20.00 \end{array}$	
	6. Circus (Ex 8/48) 4. Circus (Un 8/52)	150.00	175.00	-
-	4. Citation (B 10/48)	15.00	35.00	
	4. C.O.D. (Wm 9/53)	85.00	125.00	-
-	4. College Daze (Got 8/49)	10.00	20.00	
	4* Coney Island (B 9/51)	60.00	100.00	
	4. Contact (Ex 10/48)	10.00	20.00	_
	4. Control Tower	05.00		
	$(\mathbb{W}m \ 3/51)$	$\begin{array}{c} 25.00 \\ 65.00 \end{array}$	35.00 95.00	
	4. Coronation (Got 11/52) 4. County Fair (Un 9/51)	05.00 30.00	95.00 45.00	
	4. Crazy Ball (CC 7/48)	10.00	20.00	
	4. Crossroads (Got 5/52)	45.00	75.00	_
	1. Cyclone (Got 5/51)	40.00	85.00	
	4. Daffy Derby (Wm 8/54)	295.00	339.50	
	4. Daisy May (Got 7/54)	195.00	245.00	
	4. Dallas (Wm 2/49)	15.00	29.00	
	4. Dealer "21" (Wm 2/54)	145.00	175.00	
-	4. De Icer (Wm 11/49) 4. Dew Wa Ditty	20.00	39.00	
•	(Wm 6/48)	10.00	29,50	
	4. Domino (Wm 5/52)	39.50	75.00	
	4. Double Action			
	(Ge 1/52)	25.00	35.00	
	4. Dbl. Feature (Got 12/50	15.00	25.00	
	4. Dbl. Shuffle (Got 6/49)	15.00	25.00	
	4. Disk Jockey			
	(Wm 11/52)	45.00	80.00	
	4. Dragonette (Got 6/54) 4. Dreamy (Wm 2/50)	$\begin{array}{r}190.00\\15.00\end{array}$	$215.00 \\ 25.00$	
	4* Dude Banch (B 9/53)	300.00	370.00	
	4. Eight Ball (Wm 1/52)	45.00	75.00	
	4. El Paso (Wm 11/48)	10.00	20.00	
	4. Fairway (Wm 6/53) 4. Fighting Irish	79.00	110.00	
	$(CC \ 11/50)$	25.00	35.00	-
	 Five Star (Univ 5/51) Floating Power 	35.00	60.00	
	4. Floating Power	10.00	-	
	(Ge 12/48) 4. Flying High (Got 2/53)	$\begin{array}{c} 10.00\\ 75.00 \end{array}$	$20.00 \\ 115.00$	
	4. Flying Saucers	10.00	110.00	
	4. Flying Saucers (Ge 12/50)	15.00	30.00	
	4. Football (CC 8/49)	10.00	25.00	
	4. Four Corners (Wm 12/52)	45.00	00.00	
	(Wm 12/52) 4. Four Horsemen	49.00	90.00	
	(Get 9/50)	30.00	40.00	-
	4. "400" (Upright)			
	$(Ge \ 10/52)$	55.00	75.00	-
	1. Four Stars (Got 6/52) 4. Freshie (Wm 9/49)	$\begin{array}{c} 50.00\\ 15.00 \end{array}$	$95.00 \\ 29.50$	-
	2* Frolics (B $10/52$)	15.00 150.00	175.00	
	4. Futurity (B 3/51)	60.00	95.00	
	4. Georgia (Wm 7/50)	19.50	35.00	
	6. Gin Rummy (Got 2/49) 6. Gizmo (Wm 8/48)	$\begin{array}{c} 15.00 \\ 10.00 \end{array}$	$\begin{array}{c} 25.00 \\ 20.00 \end{array}$	
	4. Glamour (Got 7/51) .	15.00	20.00 25.00	
	6. Glider (Ge 8/49) 4. Globe Trotter	10.00	20.00	
	4. Globe Trotter	95.00	75.00	
	(Got 11/51)	$35.00 \\ 15.00$	$\begin{array}{c} 75.00 \\ 45.00 \end{array}$	
	4. Gold Cup (B 4/48) 4. Golden Gloves	10,00	10.00	-
	(CC 7/49)	10.00	25.00	
	4. Golden Nugget		0.0.00	
	(Upright) (Ge 2/53) 4. Gold Star (Got 8/54)	50.00 225.00	90.00	
	4. Gold Star (Got 8/54) 6. Gondola (Ex 5/49)	225.00 10.00	250.00 20.00	-
	4. Grand Award	10.00		
	4. Grand Award (CC 1/49)	10.00	20.00	
	4. Grand Champion	70.00	00.00	1
	(Wm 8/53) 4. Grand Slam (Got 4/53)	79.00 65.00	99.00 135.00	
	6. Grand Stand (B '50)	20.00	35.00	
	9 Creen Pastures			
•	(Got 1/54)	165.00		
	←TOTAL NO. TOT	AL VAI	UE→	

(FOR INVENTORY PURPOSES AS BY FIGURE BETWEEN LOW AN	CERTAIN D HIGH P	VALUE RICES)	
PINBALL GAME	S (C	ont.)	
2. Gun Club (Wm 14/53)	95.00	125,00	
4. Guys-Dolls (Got 5/53)	69.50	125.00	
4. Handicap (Wm 6/52)4. Happy Days	35.00	45.00	
(Got 7/52) 4. Happy-Go-Lucky	65.00	105.00	
(Got 3/51) 4. Harvest Moon (Got 12/48)	25.00 15.00	45.00 20.00	
4. Harvest Time (Ge 9/50)	15.00	35.00	
4. Harvey (Wm 5/51)	15.00	35.00	
4. Havana (Un 2/54) 4. Hawaii (Un 6/54)	$\begin{array}{r} 275.00\\345.00\end{array}$	$335.00 \\ 395.00$	
4. Hawaiian Beauty (Got 4/54)	180.00	210.00	
4. Hayburner (Wm 6/51)	60.00	75.00	
1* Hi-Fi (B 6/54) 4. Hit Parade (CC 2/51).	342.50 10.00	$\begin{array}{r} 465.00 \\ 20.00 \end{array}$	
4. Hit & Runs (Ge 3/51)	15.00	25.00	
4. Hit 'N' Run (Got 4/52)	75.00	95.00	
4. Holiday (CC 12/48) 4. Holiday (Ke 12/51) .	$\begin{array}{c} 10.00\\ 49.00 \end{array}$	$\begin{array}{c} 20.00\\ 60.00\end{array}$	
4. Hong Kong (Wm 9 /51)	45.00	75.00	
4. Horsefeathers (Wm 1/52)	39.50	69,50	
4. Horse Shoe (Wm 12/51) 4. Hot Rods (B '49)	$25.00 \\ 15.00$	40.00 25.00	
4. Humpty Dumpty (Got 10/47)	10.00	25.00	
4* lce-Frolics (B 1/54)	325.00	395.00	
4. Jack 'N' Jill (Got 4/48) 4. Jalopy (Wm 8/51)	10.00	20.00	
4. Jaropy (wm $8/51$) 6. Jamboree (Ex $5/48$)	45.00 10.00	$\begin{array}{c} 75.00 \\ 20.00 \end{array}$	
4. Jeanie (Ex 6/50) 2. Jockey Club (Got 4/54)	15.00	20.00	·
 Jockey Club (Got 4/54) Jockey Special 	195.00	210.00	
$(B^{-}11/47)$	15.00	45.00	
4. Joker (Got 11/50) 4. Judy (Ex 7/50) 4. Jumping Jacks	$\begin{array}{c} 15.00 \\ 10.00 \end{array}$	$\begin{array}{c} 25.00 \\ 20.00 \end{array}$	
(Upright) (Ge12/52)	35.00	90.00	
4. Just 21 (Got 1/50) 4. K.C. Jones (Got 11/49)	$\begin{array}{c} 10.00\\ 10.00\end{array}$	24.50 20.00	
4. King Arthur			
(Got 10/49) 4. King Cole (Got 5/48)	10.00	$20.00 \\ 20.00$	
4. King Pin (CC $12/51$)	$10.00 \\ 30.00$	69.00	
4. Knockout (Got 1/51). 4. Lady Robin Hood	15.00	30.00	
(Got 1/48) 4. Lazy "Q" (Wm 2/54)	10.00	25.00	
4. Lazy Q (wm 2/54) 4. Leaders (Un 10/51)	$\begin{array}{r}109.00\\45.00\end{array}$	$\begin{array}{r} 150.00\\ 85.00\end{array}$	
4. Lite-A-Line (Ke 6/52)	35.00	50.00	
4. Long Beach (Wm 7/52)	35.00	$\begin{array}{c} 65.00 \\ 195.00 \end{array}$	
4. Lovely Lucy (Got 2/54) 4. Lucky Inning (Wm 5/50)	165.00 15.00	25.00	
4. Lucky Star (Got 5/47) 4. Mad. Sg. Garden	10.00	20.00	
(Got 6/50)	24.00	49.50	
 4. Magic (Ex 11/48) 4. Majors '49 (CC 2/49) 4. Major League Baseball 	$\begin{array}{c} 10.00\\ 15.00 \end{array}$	$\begin{array}{c} 20.00\\ 25.00\end{array}$	
(Un 6/48)	10.00	20.00	
6. Manhattan (Un 2/48) 4. Majorettes (Wm 4/52)	$\begin{array}{c} 10.00\\ 29.00\end{array}$	$\begin{array}{r} 17.50 \\ 45.00 \end{array}$	
4. Marble Queen (Got 8/53)	95.00	150.00	
4. Mardi Gras (Ge 5/48) 4. Maryland (Wm 4/49)	10.00 10.00	20.00 20.00	
4. Merry Widow (Ge 6/48)	10.00	20.00	
4. Mercury (Ge 3/50)	10.00	29.00	
4. Mermaid (Got 6/51)	25.00	39.00	
4. Mexico (Un 3/54)	325.00	435.00	
(Got 3/51)	20.00	39.00	_
4. Monterey (Un 5/48) 4. Moon Glow (Un 11/48)	$\begin{array}{c} 10.00\\ 10.00\end{array}$	$\begin{array}{c} 20.00\\ 20.00\end{array}$	
4. Morocco (Ex 10/48)	15.00	35.00	
2. Mystic Marvel (Got 3/54)	185.00	220.00	
4. Nevada (Un 8/54)	425.00	450.00	
4. Niagara (Got 12/51) 4. Nifty (Wm 12/50)	$\begin{array}{c} 35.00 \\ 15.00 \end{array}$	55.00 35.00	
4. "9" Sisters (Wm 1/54)	115.00	170.00	
4. Oasis (Ex 10/50)	10.00	20.00	
4. Oklahoma (Un 5/49). 4. Old Faithful	10.00	20.00	
(Got 12/49)	$\begin{array}{c} 15.00 \\ 45.00 \end{array}$	$25.00 \\ 75.00$	
4. Olympics (Wm 5/52) 4. One Two Three			
(Ge 10/48)	10.00	25.00	
4. Palisades (Wm 7/53) 4* Palm Beach (B 7/52)	$79.00 \\ 125.00$	99.00 145.00	
	AL VAI	LUE→	
. ioinii no. 101		JUM T	

December 2.	5, 1954
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NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

99

PINBALL GAMES (Cont.)

	TINBALL GAMI		ont./	
	4* Palm Springs (B 11/53)	325.00	395,00	-
	4. Paradise (Un 7/48)	10.00	20.00	
	4. Paratrooper ($Wm 8/52$)	25.00	35.00	
	4. Pin Bowler (CC 6/50)	10.00	20.00	
_	4. Pinch Hitter (Un 5/49)			
		10.00	20.00	
	4. Pinky ($Wm 9/50$)	20.00	35.00	
	1. Pin Wheel (Got 11/53)	125.00	155.00	
-	4. Play Ball (CC 1/51) 4. Playland (Ex 8/50)	$\frac{20.00}{10.00}$	$35.00 \\ 20.00$	
	4. Playtime (Ex 8/49)	10.00	20.00	
	4. Poker Face (Got 9/53)	125.00	150.00	
	4. Puddin' Head			
	$(Ge \ 10/48)$	10.00	20.00	
	4. Punchy (CC 12/50) 4. Quarterback	10.00	20.00	
	(Wm 10/49)	15.00	35.00	
	4. Quartet (Got 2/52)	60.00	110.00	
	4. Queen of Hearts			
	(Got 12/52) 4. Quintet (Got 3/53)	70.00	115.00	
	4. Rag Mop (Wm $10/50$)	$79.50 \\ 15.00$	135.00 35.00	
	4. Rainbow (Wm 9/48)	10.00	20.00	
	4. Ramona (Un 2/49)	10.00	20.00	
	4. Red Shoes (Un $11/50$) 4. Red (Un $11/50$)	20.00	34.50	
-	4. Rio (Un 11/53) 4. Rip Snorter (Ge 10/49)	$255.00 \\ 10.00$	295.00 20.00	
	4. Rocket (Ge 5/50)	20.00	39.00	
\square	4. Rockettes (Got 8/50)	25.00	49.00	
	4. Rodeo $(Un 2/53)$	155.00	195.00	
	4. Rondevoo (Un 5/48) 4. Rose Bowl (Got 10/51)	15.00	35.00	
	4. Rose Bowl (Got 10/51) 4. Round Up (Got 11/48)	35.00 10.00	$\begin{array}{c} 65.00 \\ 25.00 \end{array}$	
	4. St. Louis (Wm 2/49)	25.00	39.00	
	4. Saddle and Turf			
	(Ev 10/53)	199.50	265.00	
	(Club Model) 6. Sally (CC 10/48)	275.00	325.00	
	6. Sally (CC 10/48) 4. Samba (Ex 5/48)	$\begin{array}{c} 10.00\\ 10.00\end{array}$	$\frac{20.00}{20.00}$	
	4. Saratoga (Wm 10/48)	10.00	20.00	
	4. Screamo (Wm 4/54).	150.00	180.00	
	4. Screwball (Ge 8/48)	10.00	20.00	
-+	4. Sea Jockeys (Wm 11/51) 4. Sea Isle (CC 11/47)	$24.50 \\ 10.00$	50.00	
	4. Select-A-Card (Got $4/50$)	10.00	$\begin{array}{c} 20.00\\ 20.00\end{array}$	
	4. Serenade (Un 11/48)	10.00	20.00	
	4. Shanghai (CC 4/48)	20.00	34.50	
	4. Shantytown (Ex 10/49)	20.00	39.00	
-+	4. Sharpshooter (Got 5/49)	10.00	25.00	
	4. Shindig (Got 10/53)	135.00	155.00	
	4. Shoo Shoo (Wm 2/51)	19.50	29.50	
	6. Short Stop (Ex 7/48)	10.00	20.00	
	4. Shoot the Moon (Wm 11/51)	20.00	55,00	
	4. Show Boat $(\text{Un } 1/49)$	10.00	20.00	
	4. Show Boat (Un 12/52)	150.00	175.00	
	4. Silver Chest (Upright)			
	(Ge 4/53)	50.00	95.00	
	 4. Silver Skates (Wm 2/53) 4. Singapore (Un 11/47) 	$59.00 \\ 10.00$	$\begin{array}{c} 85.00 \\ 20.00 \end{array}$	
	4. Skill Pool (Got 8/52)	54.50	75.00	
	4. Slugfest (Wm 3/52)	35.00	55.00	
	6. Snooks (Wm 6/51)	15.00	22.50	
	4. South Pacific (Ge 2/50)4. Spark Plugs (Wm 9/51)	$\begin{array}{c} 20.00\\ 49.50\end{array}$	$39.00 \\ 75.00$	
	4. Speedway ($Wm 9/31$) 4. Speedway ($Wm 9/48$)	10.00	20.00	
	4. Spot Bowler			
	(Got 10/50)	15.00	35.00	
-	1* Spot-Lite (B 1/52) 4. Sportsman (Ge 2/51)	65.00	100.00	
	4. Sportsman ($\text{Wm} 2/51$) 4. Sportsman ($\text{Wm} 2/52$)	$\begin{array}{c}10.00\\30.00\end{array}$	$\begin{array}{r} 20.00\\ 35.00 \end{array}$	
	4. Springtime (Ge $3/52$)	20.00	34.50	
-	6. Stage Door Canteen			
	(Got 11/45)	10.00	20.00	
-	4. Stardust (Un 5/48) 4. Stars (Un 6 52)	$\frac{20.00}{50.00}$	$34.50 \\ 95.00$	
	4. Starlight (Wm 3 53)	50.00	75.00	
	4. Steeple Chase			
	(Un 1/52)	35.00	65.00	
	4. Stop & Go (Ge 3/51) 6. Stormy (Wm 4/48)	$\frac{15.00}{10.00}$	$\frac{25.00}{20.00}$	
	4. Struggle Buggies	10.00	20.00	
	(Wm 12'53)	115.00	145.00	
	4. Summertime $(\text{Un } 9/48)$	15.00	25.00	
	4. Sunny (Wm 12/47)	10.00	20.00	
_	4. Sunshine Park (B 12/52)	55.00	85.00	
	4. Super Hockey	2- 57 85- 17		
	(CC 4/49)	20.00	34.00	
	4* Surf Club (B 3 51)	385.00	175.00	
	 4. Sweepstakes (Wm 1/52) 4. Sweetheart (Wm 5/50) 	$75.00 \\ 20.00$	95.00 35.00	
	4. Tahiti (CC 10/49)	20.00	34.50	
	4. Tahiti (Un 8 53)	185.00	240.00	
	4. Tampico (Un 6/49)	10.00	20.00	
		70.00		
	4. Telecard (Got 1/49)	10.00	25.00	
-	4. Telecard (Got 1/49)	10.00 AL VAI	25.00	

END OF MONTH INVENTORY ISSUE • December 25, 1954

The Cash Box

PRICE LISTS "

	The Cas	h Box,	Page	84	0	END OF MONTH INV	'ENTO	RY IS	SUE	•	December 25, 1954		
	NUMBER OF EACH MA	CHINE	OWNED		1	NUMBER OF EACH MA	CHINE	OWNE	D		NUMBER OF EACH MAC	HINE O	WNED
	VALUE OF MACHINES I	HERE =				VALUE OF MACHINES	HERE				VALUE OF MACHINES HI	ERE	
	(FOR INVENTORY PURPOSES ASC BY FIGURE BETWEEN LOW AND	D HIGH PRI	ICES)		R	BY FIGURE BETWEEN LOW AN	D HIGH P	RICES		1	(FOR INVENTORY PURPOSES ASCE BY FIGURE BETWEEN LOW AND	HIGH PRICE	ES)
	PINBALL GAME	is (Co	nt.)			SHUFFLES (Cent.)			SHUFFLES (C		
	4. Tennessco (Wm 2/48)	10.00	20.00			3* ChiCoin 10th Frame					4. United 2-Player Express		
_	4. Thing (CC 2/51)	15.00	35.00			Double Score Bowler (3/53)	149.00	200.00			(6/50) 4. United Twin Shuffle	25.00 3	35.00
_	4. Three Feathers (Ge 5/49)	10.00	25.00 .			2* ChiCoin Crown (4/53) 6. ChiCoin Crown Giant	175.00	215.00			Alley (7/50) 4. United Rebound (8/50)		35.00 39.50
	1. Three Four Five (Un 6/51)	25.00	50.00 .			Pins (9/53)	225.00	29 5.0 0			4. United 4-Player Re-		
	4. Three Musketeers (Got 7/49)	15.00	35.00			2* ChiCoin Triple Score (6/53)	175.00	225.00			bound (9/50) 4. United Twin Shuffle-	35.00 6	60.00
	4. Thrill (CC 9/48)	10.00	20.00			4. ChiCoin Gold Cup (7/53)	255.00	285.00			cade (12/50) 4. United 5-Player (1/51)		60.00 75.00
	4. Times Square (Wm 4/53)	65.00	90.00			4. ChiCoin High Speed					4. United 6-Player (2/51)		79.50
_	4. Touchdown (Un 1/52)	15.00	25.00 - 20.00 -			Crown (7/53) 4. ChiCoin High Speed	150.00	300.00		-	4. United DeLuxe 6-Player (10/51)	50.00 8	89.50
	4. Trade Winds (Ge 3/48) 6. Treasure Chest	10.00				Triple Score (8/53) 4. ChiCoin Advance	295.00	375.00			4. United 6-Player Super		
	(Ex 12/47) 4. Trinidad (CC 3/48)	10.00 10.00	20.00 _ 20.00 _		_	(10/53)	275.00				(3/25) 4. United 4-Player Official		15.00
	4. Triple Action (Ge 1/48)	10.00	20.00 _		_	4. ChiCoin King (10/53) 4. ChiCoin Criss Cross	300.00	370.00			(5/52) 2. United 6-Player Star	75.00 13	\$5.00
	4. Triplets (Got 7/50) 4. TriScore (Ge 1/51)	$\begin{array}{c} 15.00 \\ 20.00 \end{array}$	29.50 _ 39.50 _			Bowler (12/53)	300.00	395 .0 0			(7/52)	100.00 14	40.00
	4. Trophy (B 4/48)	15.00	30.00		_	2. ChiCoin Super Frame (2/54)	300.00	395.00		—	4* United 10th Frame Star (9/52) 1	125.00 15	50.00
	6. Tropicana (Un 1/48) 1* Tropics (Un 7/53)		20.00 - 235.00 -			4. Exhibit Strike (6/51). 2. Exhibit Twin Rotation	20.00	30.00		—	4. United Manhattan 10th Frame (9/52)	25.00 15	50.00
_	4. Tucson (Wm 1/49) 4. Tumhleweed (Ex 9/49)	10.00	29.00 - 35.00 -		-	$(5/52) \dots \dots \dots$	60.00	95.00			4. United 10th Frame		
	4. Turf King (B 6/50)		45.00			4. Genco Bowling League (11/49)	15.00	20.00			Super (10/52) 1 4. United Manhattan	125.00 14	45.00
	4. Twenty Grand (Wm 12/52)		95.00 -			4. Genco Baseball (5/50)	15.00	20.00			(9/52)]		40.00
	4. Utah (Un 7/49) 4. Vanities (Ex 2/47)	10.00	20.00 _ 19.50 _			4. Genco Shuffle Target (7/51)	15.00	20.00					75.00 00.00
	4. Virginia (Wm 3/48) 4. Watch My Line	10.00	12.50 _		_	4. Genco 8-Player Re- bound (9/51)	95.00	25.00			4. United Liberty (2/53)	105.00 17	75.00
-	(Got 9/51) 4. Whizz Kids (CC 3/52)	15.00 20.00	35.00 - 40.00 -			4* Genco Shuffle Pool	25.00	35.00		—			25.00 25.00
	4. Wild West (Got 8/51)	40.00	60.00 _ 45.00 _			(11/55)	125.00	215.00			2* United Royal (9/53)		10.00
	4. Winner (Univ.) 4. Wisconsin (Un 3/48).	10.00	20.00 _		-	(2/54)	225.00	300.00		—			35.00 60.00
	4. Yanks (Wm 4/48)	10.00	205.00 - 20.00 -			4. Gottlieb Bowlette (3/50)	15.00	2 9.5 0		_	4. United Leader (11/53)	325.00 38	80.00
	4. Zingo (Un 10/51)		40.00		_	4. Keeney Pin Boy (11/49)	15.00	20.00			4. United DeLuxe Team		55.00
	←TOTAL NO. TOT.	AL VAL	UE→		_	4. Keeney Ten Pins (1/50) 4. Keeney ABC (2/50)	15.00 15.00	20.00 20.00					50.00 95.00
		-		-		4. Keeney Lucky Strike					2. United Ace (5/54) 3		25.00 50.00
				E		(4/50) 4. Keeney King Pin (4/50)	$\begin{array}{c} 20.00\\ 20.00\end{array}$	30.00 30.0 0		_			35.00
	SHUFFLE	S		ŧ	—	4. Keeney Bowling Champ (4/50)	2 0. 00	30.00			(3/50)	30.00 4	40.00
	4. Bally Shuffle Bowler					4. Keeney Duck Pins				-	4. Universal DeLuxe Twin (10/50)	30.00 4	40.00
	(9/49) 6. Bally Speed Bowler	15.00	20.00 _			(6/50) 4. Keeney Double Bowler	20.00	30.00		—		30.00 4	10.00
	(Ž/50)	15.00	20.00 _	[(8/50) 4. Keeney League (8/50)	$\begin{array}{c} 25.00\\ 25.00\end{array}$	3 5.00 3 5.00			4. Universal Bowlomatic (3/51)	30.00 4	10.00
	6. Bally Shuffle Champ (4/50)	20.00	30.00 _			4. Keeney 4-Way Bowler				—	1. Williams Twin Shuffle 12/49)	20.00 3	34.50
	4. Bally Hook Bowler (11/50)	20.00	45.00 _		_	Attachment (12/50). 4. Keeney Big League	45.00	75.00			4. Williams Twin Shuffle		30.00
_	4. Bally Baseball (5/51).		45.00			(5/51) 4. Keeney 6-Player League	35.00	65.00			4. Williams Bowler		
	4. Bally Shuffle Line (7/51)	25.00	50.00			(9/51) 1. Keeney DeLuxe League	45.00	95.00			4. Williams Double		30.00
	4. Bally Victory Bowler (5/54)	325.00 4	400.00			(3/52) 1. Keeney Super DeLuxe	45.00	100.00			4. Williams 5-Player		15.00
	4. Bally Champion					League (3/52) 4. Keeney High Score	65.00	125.00					30.00
_	(Bowler (5/54) 4. ChiCoin Bowling Alley	350.00 4	25.00			League (5/52):		100.00			' ←TOTAL NO. TOTA	L VALU	T-
	(11/49)	25.00	55.00 _			4. Keeney Team (10/52) 4. Keeney Club (4/53)	100.00 115.00 120.00	160.00 165.00			CONFIDENTIAL P	RICE LI	STIL
	4. ChiCoin Shuffle Base- ball (4/50)	25.00	50.00 _			4. Keeney Domino (5/53) 4. Keeney Carnival (5/53)	$\begin{array}{c} 130.00\\ 155.00 \end{array}$	$\begin{array}{c} 195.00\\ 225.00\end{array}$					
	4. ChiCoin Bowling Classic (5/50)	20.00	35.00 _			4. Keeney Pacemaker (9/53)	165.00	235.00			ARCADE EQUIPM	END	
	4. ChiCoin Pin Bowler (6/50)		30.00			4. Keeney Mainliner Bowler (1/54)	175.00						
	4. ChiCoin Trophy Bowl (7/50)					1. Keeney Bonus Bowler (3/54)	195.00			_			0.00
	4. ChiCoin Ace Bowler,		35.00 _			4. Keeney Diamond				-	-		5.00
	F.P. (8/50) 4. ChiCoin Pin Lite (9/50)		35.00 30.00			Bowler (4/54) 4. Rock-Ola Shuffle Lane	200.00				4. Bally Bowler	20.00 3	0.00
—	4. ChiCoin Horse-Shoes (5/51)		75.00 _			(12/49) 4. Rock-Ola Shuffle Jungle	15.00	20.00	· '		4. Bally Defender	59.50 12	9.50 5.00
	4. ChiCoin 6-Player (8/51)4. ChiCoin 6-Player	45.00	95.00			(5/50) 4. United Shuffle Skill	20. 00	30.00					9.50
	DeLuxe (5/52) 4. ChiCoin Match Bowler	85.00 1	100.00 _			(6/49) 4. United Shuffle Alley	15.00	20.00		_	4. Bally King Pin	20.00 3	5.00
	(6/52)	95.00 1	25.00 _			(9/49)	15.00	20.00		-	4. Bally Rapid Fire	95.00 12	5.00
~	4. ChiCoin Bowl-A-Ball (10/52)	95.00 1	135.00			4. United Super Shuffle Alley (1/50)	20.00	30.00			6. Bally Torpedo	49.50 8	5.00
		100.00 1	150.00			4. United Double Shuffle Alley (2/50)	20.00	30.00			6. Bank Ball	35.00 4	5.00
	4. ChiCoin 10th Frame Special (12/52)	99.50 1	150.00			4. United Shuffle Alley Express (3/50)	20.00	30.00		=	4. ChiCoin Basketball		5.00
	4. ChiCoin Name Bowler	124.00 1	165.00	h		4. United Shuffle Slugger (6/50)	20.00	30.00					5.00
		AL VAL		1	-	TOTAL NO. TOTAL						L VALUI	

an destriction and the second		2	
SHUFFLES (Cent.)	
4. United 2-Player Express			
(6/50)	25.00	35.00	
4. United Twin Shuffle Alley (7/50)	25.00	35.00	
4. United Rebound (8/50)	30.00	39.50	
4. United 4-Player Re- bound (9/50)	35.00	60.00	
4. United Twin Shuffle-			
cade (12/50) 4. United 5-Player (1/51)	35.00 45.00	60.00 75.00	
4. United 6-Player (2/51)	45.00 50.00	79.50	· · ·
4. United DeLuxe 6-Player (10/51)	50.00	89.50	
4. United 6-Player Super			
(3/25) 4. United 4-Player Official	60.00	115.00	
(5/52)	75.00	135.00	
2. United 6-Player Star (7/52)	100.00	140.00	
4* United 10th Frame			
Star (9/52) 4. United Manhattan 10th	125.00	150.00	
Frame (9/52)	125.00	150.00	
4. United 10th Frame Super (10/52)	125.00	145.00	
4. United Manhattan			
(9/52) 2* United Cascade (2/53)	$\begin{array}{c} 115.00\\ 125.00 \end{array}$	140.00 175.00	
4* United Clover (2/53)	145.00	200.00	
4. United Liberty (2/53)	105.00	175.00	·
4* United Classic (6/53) 4* United Olympic (6/53)	$\begin{array}{c} 179.50\\ 175.00 \end{array}$	$\begin{array}{c} 225.00\\ 225.00\end{array}$	
2* United Royal (9/53).	225.00	310.00	
. 1* United Imperial (9/53) 4. United Chief (11/53)	$275.00 \\ 325.00$	335.00 360.00	
4. United Leader (11/53)	325.00	380.00	
4* United Team (1/54) 4. United DeLuxe Team	325.00	355.00	
(1/54) 4. United League (1/54)	$325.00 \\ 295.00$	350.00 395.00	
2. United Ace (5/54)	375.00	425.00	
4. United Banner (8/54) 4. Universal Twin (1/50)	$\begin{array}{r} 425.00\\ 15.00\end{array}$	450.00 35.00	
4. Universal Super Twin (3/50)	30.00	40.00	
4. Universal DeLuxe Twin	30.00	40.00	
4. Universal High Score			
(10/50) 4. Universal Bowlomatic	30.00	40.00	
(3/51)	30.00	40.00	
12/49)	20.00	34.50	
4. Williams Twin Shuffle $\circ (9\frac{1}{2}) (2/50)$	20.00	30.00	
4. Williams Bowler (9½') (3/50)	25.00	30.00	
4. Williams Double Header (7/50)	25.00	45.00	
4. Williams 5-Player			
(6/51)	20.00	30.00	
←TOTAL NO. TOT	AL VA	LUE>	
	RICE	LIST	++2
	m		Ŧ
ARCADE EQUIP	VIIVI-		H
IIIIII AACADZ ZUOIP		[]]]]	11
4. ABT 6 Gun Rifle Range	550.00	650.00	
4. Boomerang	25.00	45.00	
4. Bally Big Inning	79.50	150.00	
4. Bally Bowler 4. Bally Convoy	20.00 39.50	30.00 59.50	
4. Bally Defender 6. Bally Eagle Eve	59.50 39.50	125.00 49.50	
	35.00 20.00	60.00 35.00	
4. Bally Heavy Hitter 4. Bally King Pin 6. Bally Lucky Strike 4. Bally Rapid Fire	25.00	40.00	
6 Bally Sky Battle	95.00 39.50	125.00 85.00	
6. Bally Torpedo 4. Bally Undersea Raider	49.50 64.50	85.00 125.00	
6. Bank Ball	35.00	45.00	
4. Champion Hockey 4. ChiCoin Basketball	35.00	55.00	
Champ 4. ChiCoin 4-Player Derby	99.50 100.00	195.00 195.00	
TOTAL NO TOTAL			

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The Cash Box LISTS PRICE

The Cash Box, Page 85

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Manufacturers New Equipment Products listed here are currently in production. Prices are manufacturers' list

END OF MONTH INVENTORY ISSUE • December 25, 1954

F	NUMBER OF EACH MA	CHINE	OWNE	<u>D</u>
	VALUE OF MACHINES H (FOR' INVENTORY PURPOSES ASC BY FIGURE BETWEEN LOW AND	ERTAIN V HIGH PR	ALUE (ICES)	
	ARCADE EQUIPMI	;		
				•/
	4. ChiCoin Goalee 4. ChiCoin Hockey	55.00 55.00	100.00 75.00	
	4. ChiMidget Skee 4* ChiCoin Pistol	65.00 75.00	165.00 95.00	
_	6. ChiCoin Roll-A-Seore . 4. ChiCoin Home Run, 6 Player (3/54)	29.50	75.00	
_	Player (3/54) 4. Edelco Pool Table 4. Evans Bat-A-Score	250.00 20.00 150.00	375.00 75.00 165.00	
_	4. Evans Bola-Score	79.50 35.00	89.50 95.00	
-	4. Evans Super Bomber 4. Evans Play Ball	100.00 65.00	210.00 75.00	
-	4. Evans Ten Strike '46 . 4. Evans Tommy Gun	20. 00 39.50	65.00 95.00	
1	2* Exhibit Dale Gun 4. Exhibit Gun Patrol 4. Exhibit Jet Gun	30.00 105.00 99.50	85.00 175.00	
\exists	4. Exhibit Space Gun 4. Exhibit Pony Express	89.50 85.00	$\frac{195.00}{145.00}\\135.00$	
	4. Exhibit Silver Bullets 2* Exhibit Six Shooter	75.00 79.00	115.00 135.00	
_	4. Exhibit Vitalizer 2* Exhibit Shooting Gall.	45.00 250.00	75.00 425.00	
_	6. Groetchen Met. Typer 2* Genco Sky Gunner	$\begin{array}{r} 79.50 \\ 125.00 \end{array}$	$\begin{array}{c} 149.50 \\ 195.00 \end{array}$	
_	4. Genco Night Fighter 1. Genco Basketball 6. Irish Poker	149.00 250.00	250.00 399.50	
=	4. Jack Rabbit 4. Jungle Joe	50.00 50. 00 49.50	65.00 99.50 69.50	
_	4. Keeney Air Raider 4. Keeney Anti Aircraft Bl	90.00 15.00	145.00 35.00	
_	4. Keeney Sub Gun 4. Keeney Texas Leaguer.	75.00 25.00	125.00 50.00	
	4. Kirk Night Bomber 4. Lite League	75.00 49.50	150.00 99.50	
1	4. Mills Panoram Peek 6. Mills Conv. for	159.50	275.00	
_	Panoram Peek 1. Muto. Atomic Bomber.	10.00 125.00 100.00	29.50 195.00	
	4. Mutos. Ace Bombers 4. Mutoscope Dr. Mobile (Prewar)	95.00	195.00 195.00	
_	4. Mutos. Fly. Saucers 4. Mutos. Photo. (Pre-War)	90.00 150.00	160.00 250.00	
-	4. Mutos Photomatic DeLuxe	350.00	575.0 0	
	2. Mutoscope Silver Gloves 4. Mutoscope Sky Fighter	$125.00 \\ 125.00$	200.00 195.00	
	4. Mutos. Voice-O-Graph 35c 4. Periscope	405.00	545.00	
	4. QT Pool Table 4. Quizzer	69.50 65.00 60.00	99.50 85.00 95.00	
_	6. Rockola Ten Pins HD 4. Rockola World Series	20.00 20.00	40.00 40.00	
	4. Scientific Baseball 4. Scientific Basketball	35.00 20.00	79.50 75.00	
_	4. Scientific Batting Pr. 4. Scientific Pitch 'Em	65.00 145.00	89.50 185 .00	
	4* Seeburg Bear Gun 4. Seeburg Chicken Sam	100.00 69.50	195.00 110.00	
	4. Seeburg Shoot the Chute 4* Seeburg Coon Hunt 4. Set Shot Basketball	49.50 325.00 200.00	$\begin{array}{r} 95.00 \\ 450.00 \\ 250.00 \end{array}$	
	4. Telequiz 4. Un. Team Hockey	125.00 30.00	150.00 85.00	
	4. Un. Jungle Gun	350.00 395.00	425.00 495.00	
	4. Western Baseball '39 4. Western Baseball '40	75.00 95.00	$95.00 \\ 125.00$	
	4. Wilcox-Gay Recordio . 4. Williams All Stars	40.00 35.00	75.00 75.00	-
	 Williams Box Score Williams Star Series Williams Deluxe World 	$\begin{array}{c} 39.50 \\ 40.00 \end{array}$	75.00 90.00	
	4. Williams Super World	40.00	90.00	
	Series 4. Williams Ouarterback	95.00 25.00	165.00 75.00	
	4* Williams DeLuxe Baseball	145.00	199.50	
	4. Williams Pennant Baseball	175.00	250.0 0	
·	 Williams All Star Baseball (5/54) Williams Super Pen- 	155.00	275.00	
	 4. Williams Super Fen- nant Baseball (1/54) 6. Williams Super Star 	155.0 0	275.00	
	Baseball (1/54) 4. Williams Major League	325 .0 0	395.00	2
	Baseball (4/54) 4. Williams Big League	250.00	375.00	
	Baseball (6/54) 4. Wurlitzer Skeeball	$\begin{array}{r} 245.00\\ 35.00\end{array}$	375.00 75.00	
	TOTAL NO TOT	AT VA	I UE-	

TOTAL VALUE→

←TOTAL NO.

Products listed here are curren prices, F.O.B. factory.	ntly in p
AMI, INCORPORATED	
F-120 Juke Box (Receiver included) \$1	,095.00
F-80 Juke Box (Receiver NOT included) F-40 Juke Box	935.00
(Receiver NOT included) HS-80 Selective Hideaway	835.00 795.00
HS-120 Selective Hideaway	895.00
W-80 Wall Box W-120 Wall Box	89.50
W-120 Wall Box S-80 Receiver	99.00 60.00
S-80 Receiver S-120 Receiver	65.00
Wall Speaker	44. 50 64. 50
Corner Speaker Recessed Speaker R-167 Bargrip	49.50 12.75
AUTO-PHOTO CO. Auto-Photo	2,545.00
BALLY MFG. CO.	
Champion .	795.00
Champion \$ Variety Moon-Ride	760.00
Magic Bowler	993.00
(with Match Feature) Model Magic-110, 10c a play	755.00
Model Magic-325, 10c a play,	
3 plays for 25c Mystic Bowler	775.00
(without Match Feature) Model Mystic-110, 10c a play	710.00
Model Mystic-325, 10c a play,	1
3 plays for 25c	730.00
CHICAGO COIN	
Thunderbolt Bowler (With Match Feature)	
Single Chute	750.00
Single Chute Model\$ Double Chute Model Fireball Bowler	770.00
(Without Match Feature)	
Single Chute \$ Double Chute	685.00 705.00
EXHIBIT SUPPLY Sportland Moving Target	
Shooting Gallery\$	645.00
Junior Jet Kide	395.00
Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed	1,047.50
Rudolph The Red Nosed	725.00
Reindeer Rudolph The Red Nosed	
Reindeer With Music Pete The Rabbit	775.00
Pete The Rabbit With Music	775.00
Twin Pete The Rabbit	725.00 725.00
Rawhide Space Patrol, New Style	1,047.50
Sea Skate	1,047.50 221.50
	_,,
GENCO MFG. & SALES CO. Big Top Rifle Gallery	
(With Match Score and Free Play Feature) \$	675.00
	010.00
D. GOTTLIEB & CO. Super Jumbo	
(With Match Score and Free	
Play Feature) \$ Diamond Lill	595.50 392.50
INTERNATIONAL MUTO. COF	P
INTERNATIONAL MUTO. COF Drive Yourself (new Drivemobile) \$ Photomat '54	u.
Drivemobile)	795.00
3-D Art Parade, 10-show model 3-D Art Parade, 6 show model	495.00
3-D Art Parade, 6 show model. Universal Post Card Vendor	395.00 60.00
J. H. KEENEY & CO., INC.	
DeLuxe Sportsman (With Match Feature). \$	690.00
(With Match Feature) \$	665.00
American Bowler With Match Feature	000.00
Single Chute	690.00
Double Chnte	710.00
Without Match Feature	(50.00
Single Chute Double Chute	650.00 670.00
Electric Cigarette Vendor	284.50
Coin Changer Model	304.50

production. Prices are manufacturer	s' list
ROCK-OLA MFG. CORP.	
Model 1446 Hi-Fi Phono, 120	
Selection, 45 RPM Only Model 1440 "Comet Fireball"	
Playmaster, 120 Selection, 45 RPM Only	Auth
Model 1442, Hi-Fi, 50 Selec- tions, 45 RPM Only	N
Model 1546 Chrome Wall Box,	o Li
120 Selections Model 1548, 50 Selection Wall /	St P
Box Model 1550, 20 Selection Wall	rice ubli
Box Model 1613, 8" Blonde Wall	catio
Speaker	'n
Model 1614, 8" Mahogany Wall Speaker	
Model 1906, Remote Volume Control	
J. P. SEEBURG CORP.	
HF-100-R 3W-1 Wall-O-Matic "100"	Au
MRVC-1 Master Remote Volume Control	N
CVS4-8-8" Wall Speaker Ivory	o L
(Teardrop) CVS6·8—8" Recessed Speaker CVS7·12—12" Recessed Speaker	ist for
PS6-1Z Power Supply	Price Publ
ARA1-L6 Auxiliary Remote Amplifier	No List Price thorized for Publicatio
AVC-1 Automatic Volume Compensator Unit	ion
UNITED MFG. CO.	
DeLuxe Mercury Shuffle Alley (With Match Feature)	
Regular Model, 10c play\$ Special Model, 10c, 3 for 25c Mercury Shuffle Alley	735.00 755.00
Mercury Shuffle Alley (With Match Feature)	
Regular Model, 10c play Special Model, 10c, 3 for 25c	705.00 725.00
Alley (With Match Feature)	
Regular Model, 10c play\$ Special Model, 10c, 3 for 25c	710 .0 0 730 .0 0
11th Frame Shuffle Alley (Without Match Feature)	
Regular Model, 10c play Special Model, 10c, 3 for 25c	685 .0 0 705 .0 0
De Luxe Carnival Gun (With Match Feature)	
Single Chute Double Chute	700.00 720.00
Carnival Gun (Without Match Feature)	
Single Chute	$675.00 \\ 695.00$
De Luxe Comet Shuffle-Targette (With Match Feature)	
Regular Model, 10c play Special Model, 10c, 3 for 25c	710.00 730.00
Comet Shuffle-Targette Regular Model, 10c play	685.00
Special Model, 10c, 3 for 25c Singapore	705.00 725.00
WILLIAMS MFG. CO.	
Jet Fighter (Without Match or Free Play Features) Super Jet Fighter	650.00
(With Match and Free Play	675.00
Features) Lulu	389.50
THE RUDOLPH WURLITZER	C O .
Model "1700" Phonograph Model "1600-A" Phonograph	
Model "1600-A" Phonograph Model "1650-A" Phonograph Model "1500-A" Phonograph	
Model "1600" Phonograph Model "1650" Phonograph	Auth
Model 5112-12" Concealed Speaker Hi-Fi	No List Price horized for Publicatio
Model 5112-8" Wall Speaker Hi-Fi	Lis d fo
Model 5205 5c-10c-25c Wall Box 3 Wire (104 Selections)	t Pr
Model 5206 5c-10c-25c Wall Box 4 Wire (48 Selections)	ice
Model 4851 5c-10c-25c Wall Box (48 Selections) Model 5204 5c-10c-25c Wall	ation
Model 5204 5c-10c-25c Wall Box (104 Selections)	-
Model 5100 8" Speaker .	
Model 5110 12" DeLuxe Speaker	

Albent New Cork Bush Distributing Company, 37, Florido 286 N. W. 29th Street

180 M.W. Login Street Bush Distributing Company Jocksonville, Florida 60 Riverside Avenue

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1209 Douglas

Brood Street Distributing Co.

Bilong Distributing Co Bilotta Distributing Col

Active Amusement 5 North Brood Street

2616 Puritan A 224 North Main

522 East Trade Street Charlotte 2, North Caroling Charlotte 2, North Caroling Inc. 100 Provide Street 1809-11 Ofive Street

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anven states Distributing Company Instant Tucion, Arizon Tucion, Arizon Century Distributors, Inc. Buffold 9, New York Adm Street Communication Manager and Inc. on Street Buffelo 9, New York

A 15 South Flores Street 234 West Jefferson Street Coven Nusic Corporation

2005 West Alameda

348 Sixth Street

1019 Baronne

Co-Operative District Contrille 2, Convery West Jefferson Street Coven Music Corporation 381 North Enfort Nueve 381 North Coven Music Corporation 1301 North Capital Nerve 1301 North Capital Nerve

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405 Plymouth Avenue, North 105 Plymouth Avenue, North 105 Plymouth Avenue, North 106 Argeles, California 175 West Steele Distributing Correction 6, Texas 175 West Steele Distributing Correction 180 Louisiana Street 1910 Lo

300 Louisiana Street **1 & L Distributing Company 1 & L Distributing Company 1** & L Distributing Company **1** & L Distributing Company **1** & Control Parkway **1** & Control Pa

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United Distributions, Wiching 2, Kannos 13 Eq.1: Central Williams Distributing Co., Nortland 14 Williams Distributing Co., Nortland 17 Union The Winters Distributing, York 36, New York 17 3, 15 Harlord Avenue 599 Tenth Avenue

Sreel New Oneon 13, commune Nid-West Distributors City 9, Nitrout Blvd.

2005 West Alameda Sales Company Lake City, Utah Draco Sales Company Lake City, Utah Draco Sales Company 2019 South Main Street 2019 South Main Street

2006 Prospect Aven

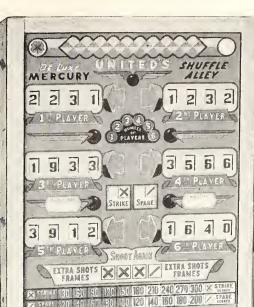
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