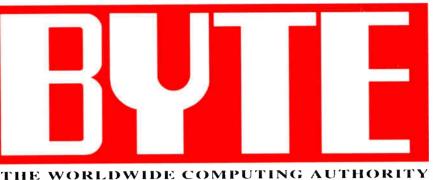
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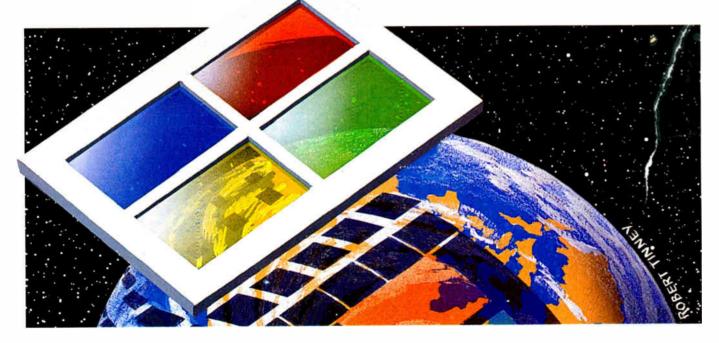
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Mac Centris 650: Faster Than a Speeding Quadra

**New Lotus 1-2-3 for Windows** 

# Which Windows to control your

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Isher's ability to focus on details. The HandBook kept e on top of my schedule so I could concentrate on e dogs and they could concentrate on what they we best: the race."

Frank concluded. "There's not another mputer small enough or powerful ough to come through for us the way HandBook did."

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"I've always wanted a way to carry my racing strategy with me and to record my progress during the race," said Frank. "But I can't afford any extra weight on the dogsled, and you don't find many electrical outlets on the trail. The HandBook easily fit in the dogsled, and I used it at checkpoints to review details of the trail ahead, information on my competition, and notes on my dogs." Because he couldn't recharge batteries on the trail, Frank ran his HandBook on AA batteries kept warm in his parka. m

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Frank said the HandBook's exclusive auto-resume feature was a big plus, too. Being able to open the HandBook and start working exactly where he left off made it effortless to use.

Although the dogs slept an average of 12 hours a day during the race, Frank was lucky to sleep 45 minutes daily. He was busy making straw beds, putting ointment on the dogs' feet, replacing their polar fleece booties, preparing their food, repairing harnesses and repacking while the dogs rested. "Sleep deprivation can be hazardous to a On March 6, 1993, 68 men

and women, 1,253 dogs and

one portable computer left the

starting line in the 21st

running of the Iditarod

dogsled marathon. Not all of

the men, women and dogs

made it through nearly 1,100

miles of blinding snow,

howling wind, mountainous

terrain and sub-zero

temperatures – but the

HandBook did!



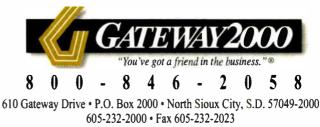
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#### **News & Views**

#### Lotus Takes Another Run

BY NICHOLAS JOHN DELONAS The new Windows version of 1-2-3 is a serious challenger to Microsoft Excel.

#### **Amstrad's Affordable**



PDA600 may not offer the dazzle of Newton, but it's affordable and it works

#### PostScript Level 2: Adobe Takes

BY TOM THOMPSON You may already have a PostScript Level 2 printer, but now you can take advantage of it with Level 2 drivers.

BY BEN SMITH With a powerful new graphics processor, Silicon Graphics' Indigo2 was born for data visualization.

HP Takes Color Mainstream ...... 38 BY ANDY REINHARDT Hewlett-Packard's DeskJet 1200C meets the demand of users who covet color.

WordPerfect Goes GUI with DOS Update......42 BY PATRICK WAURZYNIAK It's taken WordPerfect more than three years to update its DOS word processor, but version 6.0 may be worth the wait.

A Peek at PowerOpen ......46 BY TOM R. HALFHILL The first PowerPC chip may not equal the Pentium's performance, but at one-fifth the price, you may not care.

**Visual Basic 3.0 Strengthens** BY TOM R. HALFHILL The newest version of Visual Basic inherits Microsoft's Access database engine.

Report from Mexico ......49 BY D. BARKER Local programmers wait for a break.

The Paperless 1 imaging system reduces paper consumption, the Raidion LT provides fault-tolerant disk-array storage for OS/2, and more.

#### **Cover Story**

COMPUTING ENVIRONMENTS

BY JON UDELL Microsoft wants you to someday use a version

of Windows for every computing platform. The unique

BY JOSEPH J. LAZZARO Off-the-shelf products help you meet

96

demands of each platform, however, might make this goal

Windows, Windows Everywhere?

Many Processors, Many Threads-84

unrealistic

Features

PRODUCTS

The Mips Challenge-80

ADAPTING TECHNOLOGY

**Computers for the Disabled** 

the needs of disabled workers.

**Readers' Choice Awards** 

BYTE readers name their favorite products.

#### Reviews

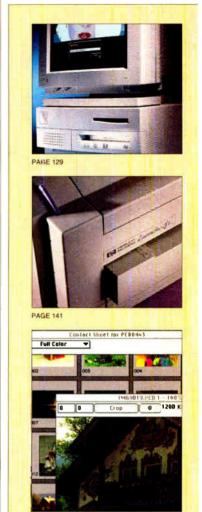
72

59

65

Windows Graphics-90

NT's Architects Speak-92



PAGE 148

#### State of the Art

#### **CLIENT/SERVER COMPUTING**

OVERVIEW

**Client/Server Frees** Data

BY ELLEN ULLMAN Client/server brings data to your desktop.

Lnix Database Servers Are Not for Everyone-102

Serving Mobile Clients-106





#### 109 The Many Flavors of SQL BY MARK CLARKSON

Market forces complicate the search for a database access standard. While vendors pitch their versions of SQL, users suffer.



#### Make Way for Data BY PAUL KORZENIOWSKI

113

Middleware-such as remote procedure calls and messagepassing systems-invisibly aids data exchange. With it, you can save development time implementing your client/server applications. Programmers don't have to modify applications to accommodate network protocols.

#### SYSTEMS

#### Apple's Midrange Mac a Heavy Hitter

BY TOM THOMPSON Benchmark results and handson experience with two of Apple's newest Macs, the Centris 650 and PowerBook 165c.

PROGRAM DEVELOPMENT

#### Microsoft's Visual C++

BY JIM HURD Is Visual C++ a more powerful Visual Basic or a more graphical C++? Jim Hurd checks out its new tools and capabilities.

#### DATABASES

#### Two Roads to Windows Databases

BY STAN MIASTKOWSKI AND MARC SCHNAPP Paradox and FoxPro migrate to Windows: Borland's Paradox for Windows wraps its powerful features in an object-oriented package. Microsoft's FoxPro 2.5 for Windows maintains its solid Xbase underpinning and is built for speed.

Performance Comparisons-138

PRINTING

#### **HP's Simple Laser**

BY HOWARD EGLOWSTEIN HP's new LaserJet 4L brings laser-quality output to the desktop, along with low cost and simple operation. The BYTE Lab examines the speed, quality, and expansion trade-offs of the 4L series.

PROGRAM DEVELOPMENT

#### **BASIC** for the Rest of Us

BY TOM THOMPSON Zedcor's FutureBasic provides a powerful development environment for the Macintosh that's actually easy to use. Thompson builds a project with FutureBasic and a helpful add-on, PG:PRO

PG:Pro-144

#### GRAPHICS

129

133

136

141

143

#### The Renaissance of Imaging

BY RAYMOND GA COTÉ Kodak hopes to change the way graphics professionals process electronic images with Photo CD and supporting software. BYTE examines two of Kodak's flagship Photo CD software products, PhotoEdge and Renaissance.

UTILITY SOFTWARE

#### **Windows Dressing**

BY STAN WSZOLA The Windows user interface isn't for everyone. The BYTE Lab examines 12 accessory packages that plug the gaps in the Windows user interface, including NewWave, Power Launcher, and Norton Desktop for Windows.

Table of Features-150 - 151

#### HANDS-ON TESTING

#### BYTE Lab Report

#### Desktop Dynamite: 116 Fast 486s

BY RICHARD FOX, ALAN JOCH, LEONARD PRESBERG, AND LESLIE REISZ



We tested 116 50and 66-MHz 486s to tell you which is best for your DOS, Windows, and Unix applications.

How We Tested—167 Poor Quality—169 Bus Choices—170

TECHNOLOGY

Under the Hood

Beyond DOS

The Multiprocessor

improve I/O performance.

**IBM Unleashes a New** 

OPERATING SYSTEMS

BY DICK POUNTAIN Multiproces-

sor architectures lead the charge to

BY BARRY NANCE IBM delivers a

full-featured successor to OS/2 2.0.

#### Opinions

#### **Pournelle:**

146

148

156

#### **Statistics Programs Help**

#### **Reviews: Books & CD-ROMs**

Computer Ruminations......51

BY HUGH KENNER, RAYMOND GA CÔTÉ, HOWARD EGLOWSTEIN, AND ROB MITCHELL Unix Power Tools, Things That Make Us Smart, and other titles.

#### Commentary:

#### 

BY CLIFFORD STOLL Five years after a hacker broke into a computer at Lawrence Berkeley Laboratory, the repercussions still echo across the Internet.

#### Editorial:

More Personal Pathways .....10 BY DENNIS ALLEN

#### **READER SERVICE**

Editorial Index by Company	272
Alphabetical Index to Advertisers	268
Index to Advertisers by Product Category	270
Inquiry Reply Cards	268A
BUYER'S GUIDE	231

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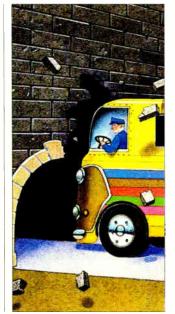
# - Ales

**ElSes Mine Your Data** 

121

BY RANDALL D. CRONK Client/server computing revolutionizes executive information systems. EISes can help you find and analyze your data, but it's not always as easy as it might sound.

#### Hands On



PROGRAMMING Some Assembly Required Animation for Windows

#### **BYTE** Contents by Platform

This page presents the articles in this issue according to computing platform.

#### **DOS and Windows**

#### Lotus Takes Another Run at

#### WordPerfect Goes GUI with DOS Update......42

Version 6.0 of its word processor gives DOS users a more graphical interface.

#### Visual Basic 3.0 Strengthens

#### Windows, Windows

#### Microsoft's Visual C++.....133

Big changes should make it easier for C and C++ developers working on Windows projects.

#### Two Roads to Windows

#### Windows Dressing .....148

This review looks at utilities that let you change the way you work in Windows.

#### 

Using this C++ class, here's how to add movement to your Windows programs. This technique can also be helpful for adding drag-and-drop capability to your application.

#### 0S/2

#### Ami Pro Burns the OS/2

#### Windows, Windows

#### IBM Unleashes a New

**0S/2**...**193** Version 2.1 gives OS/2 users many things they've been asking for: more drivers, better handling of Windows programs, built-in multimedia support, and dual-threaded DOS session support.

#### Macintosh

#### 

color graphics and big images—will be faster with the latest version of Adobe's language.

#### A Peek at PowerOpen......46

The PowerOpen operating system will enable users to run Unix applications concurrently with existing Macintosh software and cut and paste between Mac and Unix programs.

#### Apple's Midrange Mac

#### BASIC for the Rest of Us ....143

Zedcor's FutureBasic gives programmers the tools to quickly develop software for the Macintosh. Tom Thompson also looks at Staz Software's PG:PRO interface designer.

#### The Renaissance of

#### Unix

#### Going to Extremes ......34

Silicon Graphics' new Indigo2 workstation offers Unix users a system built for visualizing data.

#### Windows, Windows

#### 

Database consultants warn that Unix isn't always the best way to go. 

#### Networks

#### Windows, Windows

Serving Mobile Clients .....106 It's not quite here yet, but unfettered connectivity is on the way.

Make Way for Data .....113 Middleware—including RPCs and message-passing systems—is a breed of client/server software that helps move data between your computer and your network.

**ElSes Mine Your Data.....121** Executive information systems can help you understand the data you just pulled off the network, but that doesn't always mean easy access.

#### The Multiprocessor

#### **Client/Server**

Client/Server Frees Data .....96 A giant retail outlet and the U.S. House of Representatives have turned to client/server computing. Not without headaches, But the headaches are outweighed by the mighty benefits.

The Many Flavors of SQL....109 Here's a look at the different implementations of SQL, including ANSI SQL3, IBM's DRDA, Microsoft's ODBC, and Borland's IDAPI.

Make Way for Data ......113 Middleware can help move data through a client/server network. It also gives a programming team standard APIs that can save development time.

**ElSes Mine Your Data.....121** Client/server architecture, combined with executive information systems, is making it easier to find and analyze your data, Here's a look at the advantages, and problems, of today's ElSes.

Adaptive technology 50
Adaptive technology
Americans with Disabilities Act 59
Animation197, 224
<b>BASIC</b>
Books
<b>C++</b>
<b>CD-ROM</b> 51, 129, 146, 201
Client/server
<b>Color printing</b>
Communications
<b>Databases</b>
<b>Desktop publishing</b>
Document imaging
<b>DOS</b> 42, 72, 156, 193
Executive information systems 121
<b>Graphics</b> 28, 34, 38, 90,
Laser printers
Macintosh
Middleware
Mobile computing106
Multiprocessing
Networking 46, 54, 72, 96,
113, 121, 201, 220,
221, 222, 274
<b>Operating systems</b>
<b>0\$/2</b> 42, 72, 193
PCMCIA220, 224
<b>Pen computers</b> 24, 82, 220
Photo CD 146
PostScript
<b>PowerOpen</b>
<b>Printers</b>
<b>Programming</b> 48, 133, 143,
197, 227, 228
Spreadsheets
<b>SQL</b> 109, 136
<b>Statistics</b>
<b>Systems</b> 24, 34, 59, 129,
156, 185, 201, 220
<b>Unix</b>
96, 102, 103, 113, 156
<b>Utilities</b>
Video
Windows
72, 121, 133, 136, 148,
193, 197, 201, 228
Word processing
Workstations

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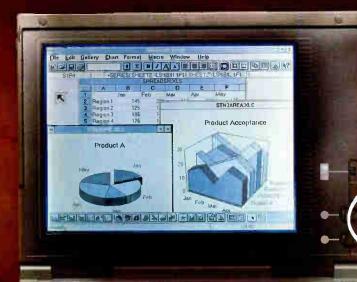
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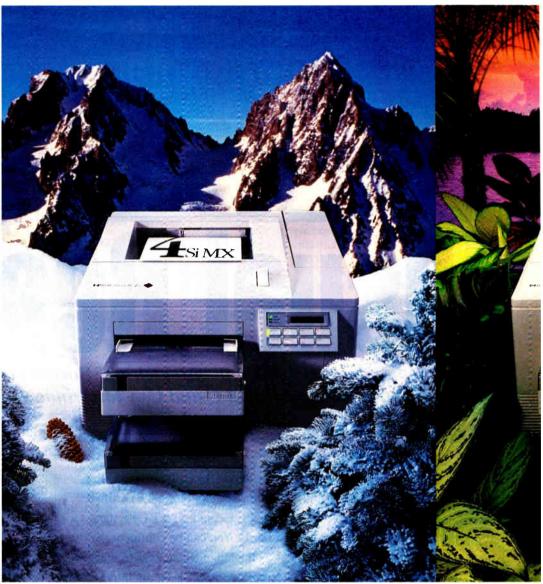
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Circle 128 on Inquiry Card (RESELLERS: 129).

THE OPTICAL STORAGE COMPANY

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\*Standard in the HP LawerJet 4SIMX printer. \* For operating HP-UX, SunOS or Solarns, a one-time purchase of \$199 in configurations oft ware srequired. Adobe and IPo-US ript are trademarks of Adobe Systems Inc. which may be registered in certain jurisdictions Microsoft is a U.S. registered trademark of Microsoft. Corporation. UNIX is a registered trademark of UNIX System Laboratories Inc. in the USA, and other countries. this Chanad call 1-800-387-3867 Ext. 7219. © 1993 Hewlett-Packard PE12353 Multiple environments are no longer worlds apart. Even if you have Novell Netware on one network, HP-UX on another and EtherTalk on a third, the new HP LaserJet 4Si MX printer easily connects across platforms. Automatically.

The HP LaserJet 4Si MX printer comes out-of-the-box preconfigured for multiple environments. There's nothing more to do than plug-and-play. All interfaces are simultaneously hot, making switching so seamless, end-users won't even notice.

What's more, HP's LaserJet 4Si MX printer is ready to handle whatever needs come down the

# that adapts to multiple environments.



pike. More operating systems? No problem. As your network system continues to evolve, the capabilities of this printer are no longer just impressive. They're indispensable.

The HP LaserJet 4Si MX printer is loaded with features that define state-of-the-art. HP's enhanced PCL5 and genuine PostScript<sup>™</sup> Level 2 software from Adobe<sup>™</sup> come standard. Printer environments are saved while switching. Setup is a cinch with network software utilities and drivers included in the box. And, if you need any reassurance about trouble-free operation, you have it in our Simple Network Management Protocol (SNMP) support. At 17 ppm, this is the fastest LaserJet ever, with I/Os and RISCbased formatter capabilities matched to support its speed. It delivers impeccable 600 dpi print quality—thanks to HP's microfine toner and Resolution Enhancement technology. Plus, it comes standard with two 500 sheet input trays.

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To find out more about the multiple-network HP LaserJet 4Si MX printer and the upgradable HP LaserJet 4Si printer just call 1-800-LASERJET, Ext. 7299.† Capabilities this advanced make a world of difference—in any environment.



Circle 91 on Inquiry Card. World Radio History

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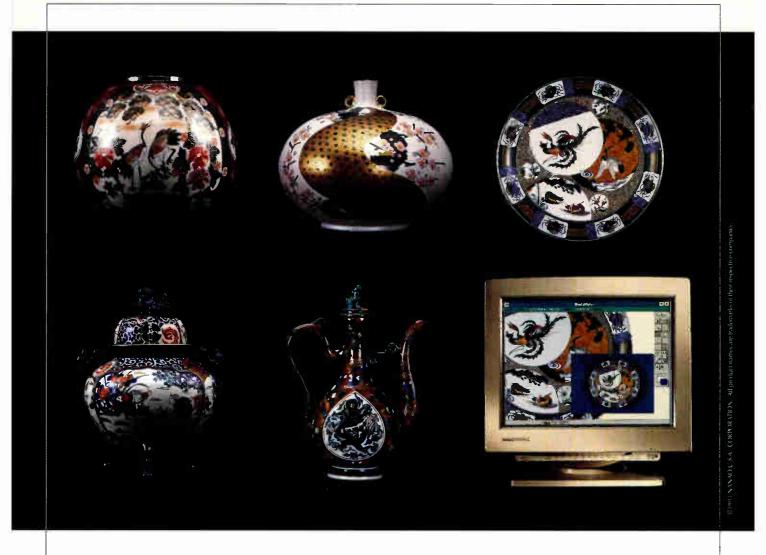
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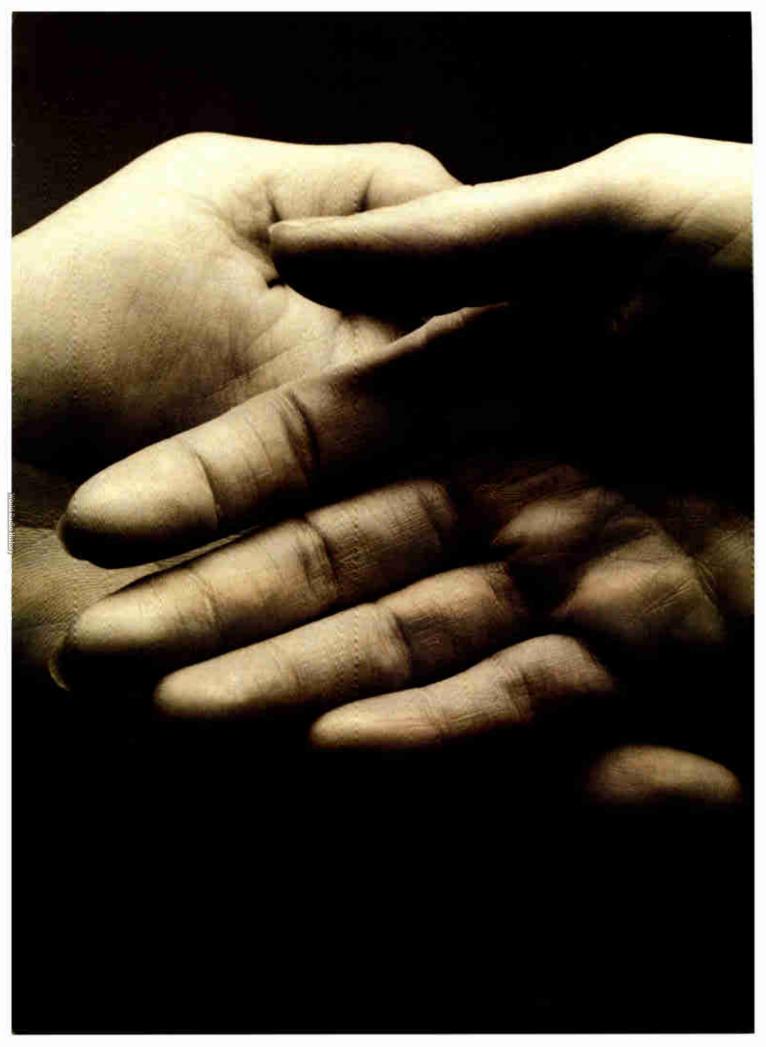


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Circle 116 on Inquiry Card (RESELLERS: 117). World Radio History

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#### **Smarter E-Mail**

The article "Smarter E-Mail Is Coming" in the March issue was very interesting. The example of E-mail-based expense report-

ing was of particular interest to me. I had just returned from a trip and prepared and signed my expense report on a Monday. On Thursday, I was notified via E-mail that within two working days the reimbursement would be deposited in my checking account.

We use a spreadsheet to prepare the expense report and print it. However, the report

must be signed by the individual and a manager for payment to happen, and the appropriate receipts *must* be attached. Receipts are verified against what is listed. This has not yet been worked out for electronic means.

In your example, you had checks written. What happened to direct deposit? Let's go all the way.

Fred Stone Orlando, FL

Please forgive my lack of knowledge, but in "Smarter E-Mail Is Coming," does the acronym API stand for application programming interface? This was a little amusing to me, because the sentence before the one that contained API referred to the "confusing alphabet soup of E-mail acronyms."

Perhaps for us novices, you should include a glossary in the back of the magazine of the more common acronyms not defined in the articles.

> Bruce J. Benedict Lynchburg, VA

"Application programming interface" is correct.—Eds.

#### **A Taxing Review**

Your cover proclaims BYTE to be "The Worldwide Computing Authority," and the March editorial mentions BYTE's recent "globalization." Given that, shouldn't your recent article on tax-preparation software ("How to Deal with Taxing Questions," March) have been described as "U.S. tax-preparation software for DOS, Windows, and the Macintosh"?

> Paul Clapham Vancouver, British Columbia, Canada

#### **Computing in Italy**

I was pleased to read "Computers Italian Style" (February). We have little software in the major applications areas. This is sure-

> ly connected with having many small companies and few medium and large ones in the field.

As for piracy, it's here, and it's here to stay. A lot of users simply don't think computer programmers have to eat! The Business Software Association is doing a good job, but the real problem is that we lacked a law on software piracy until last December. Almost every European country

had such laws long before Italy. On the other hand, "miracle" laws don't exist, so we must work harder to defeat pirates.

> Daniele Russo Catania, Italy

#### **Faster Macs**

Rick Grehan's accelerator-board roundup ("New Tricks for Slow Macs," February) offered a promising introduction to accel-

erator-board upgrades, but it includes misinformation regarding available options. Extreme Systems submitted its Impact 030 (for the Mac LC, Mac LC II, and Performa 400) and the 50-MHz Vandal (for the Mac SE). The Vandal, which offers substantial speed increases and large-screen video support, was omitted from the review. Installing Vandal would have

caused Mr. Grehan to rethink his statement that "installation [of accelerator boards] can be an ordeal."

While the author brought up pertinent issues surrounding accelerator boards, he neglected to address power consumption. Excessive power consumption can wreak havoc, particularly on Mac LC and LC II systems. Apple's guidelines for the LC and LC II specify no more than 4 W.

The author recommended only one accelerator board. This is rather limiting, since the article discusses accelerator-board options for several Mac platforms. A recommendation for each category would have been more appropriate.

> Steve Snyder Director of Sales and Marketing Extreme Systems Tukwila, WA

We'd like to test every version of every accelerator board, but time and space considerations make that impossible. Perhaps in a later review we'll have the opportunity to examine the 50-MHz version of Vandal. The version of Vandal we did test didn't end up in our recommendations, but it did perform well overall.

My comments in the Action Summary "Dislikes" section may not have been clear. My point is that installing any board inside a Mac SE, Plus, or Classic is an ordeal. The difficulty in doing so is a function of the computer's construction, not of the accelerator-board design.

Your recommendation on adding power requirements is a good one. Thanks for your input.—Rick Grehan

#### Windows Bias

I am unhappy with the editorial policy outlined by Dennis Allen (see "The State of BYTE," March). I believe that you are demonstrating an excessive and uninteresting focus on Microsoft products, par-

ticularly Windows.

I use Macintosh, DOS, and OS/2 products extensively. I am interested in PenPoint, GEOS, Solaris, and even Windows NT, in moderation.

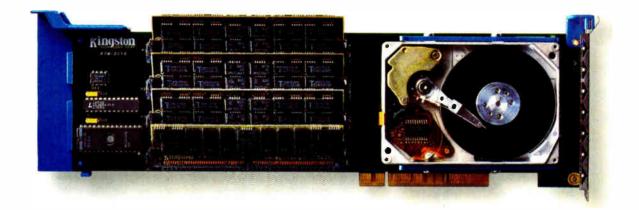
If I want to read about Windows, I can pick up any one of dozens of periodicals. I am not looking forward to two special Windows issues. Please reconsider your decision.

> John Faughnan Escanaba, MI

I appreciate your comments on this issue. Our Windows issues are extra issues—they are not part of our regular monthly editorial schedule—that allow BYTE to quickly cover this exploding market. It has never been our intent to focus BYTE's regular issues exclusively on Windows. BYTE will continue to cover a wide spectrum of computing platforms.—Dennis Allen

We want to hear from you. Address correspondence to Letters Editor, BYTE, One Phoenix Mill Lane, Peterborough, NH 03458, send BIXmail c/o "editors," or send Internet Mail to letters@bytepb.byte.com. Letters may be edited.





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#### Circle 74 on Inquiry Card.

# News&Views

#### **SPREADSHEETS**

# Lotus Takes Another Run at Windows

Lotus 1-2-3 release 4 for Windows packs more punch than the previous version and should challenge Microsoft Excel

#### NICHOLAS JOHN DELONAS

otus 1-2-3 release 4 for Windows (\$495) is a major upgrade that, based on the prerelease software I

evaluated, may help Lotus 1-2-3 make up ground on Microsoft Excel, which now dominates the Windows spreadsheet market. Even though many of the improvements are features that should have been there in the first place, Lotus 1-2-3 release 4 for Windows isn't merely a catch-up product. It offers several outstanding capabilities that you won't find in other spreadsheets.

The most interesting new feature is Version Manager, which lets users and groups of users store different versions of a worksheet in the same file. The capabilities introduced in the Version Manager dialog box are exciting. In fact, Version Manager alone might justify choosing 1-2-3 over Excel or Quattro Pro for Windows. (See the

#### **NEW FEATURES**

- Version Manager
- In-cell editing
- Live Status Bar
- Support for OLE and ODBC
- Easy access to external data

text box "Infinite What-If Scenarios" for a more detailed look at Version Manager.)

When it comes to matching the major features found in Excel and Quattro Pro for Windows, release 4 does a good job. Lotus 1-2-3 now feels more like

a real Windows application, and less like a product that was quickly ported from DOS. For example, you can select whole

2-3 Release 4 - [TEMP.WK4

(617)782-

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columns and rows by clicking on the worksheet frame. There's also a draw layer that lets you add arrows, lines, and so on over the worksheet and any embedded graphical objects. A click of the left mouse button selects any such object or a range of cells. A click of the right mouse button pops up a short-menu dialog box, letting you make quick changes appropriate to your current selection.

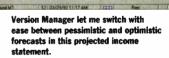
The new release for Windows also offers in-cell editing, drag-and-drop capability, one-step charting, on-the-sheet chart editing, and a great "live" status bar (similar to the one found in Ami Pro) at the bottom of the screen that shows the current status of highlighted cells. In short, release 4 feels like it was meant to be a graphical spreadsheet.

#### **Help for Macro Writers**

- +

Release 4 lets you add macro buttons to the worksheet, and you can choose from 250 new macro commands. Lotus has also added 110 new calendar, database, engineering, financial, logical, informational, lookup, mathematical, and statistical @functions. Lotus 1-2-3 now supports both client and server OLE and the ODBC

> Compatibility with 1-2-3 for DOS worksheet models is better than before, although it's still not perfect. Adding named pages and a few macro buttons can spice up your old models.



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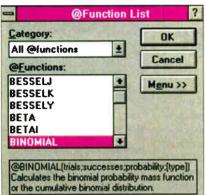
(Open Database Connectivity) standard, which makes it easier for it to work with other applications.

For less-experienced users, many new features make release 4 accessible. Menus, SmartIcons, and dialog boxes are more context-sensitive than in the previous release, and there's even an animated online tutorial.

Have you forgotten the name of an @function or the

order of the arguments? No problem. Just click on the @function SmartIcon to select from a pull-down list.

Have trouble understanding



The @function Smarticon displays a dialog box that lets you peruse a list of @functions. Once one is selected, Lotus 1-2-3 release 4 for Windows walks you through the entry of the @function's arguments.

1-2-3's 3-D architecture? Take a look at what may be the best new ease-of-use featureworksheet tabs. These tabs are analogous to the tabs you find in a file cabinet. They let you navigate between worksheets intuitively and assign meaningful names to those sheets, so you can easily see where you're going. Unfortunately, you can't drag and drop whole sheets, as you can in Quattro Pro for Windows. Even so, the new tabs are a welcome addition to 1-2-3.

Lotus 1-2-3 for Windows

PRODUCT WATCH

has always had more powerful database features than Excel or Quattro Pro, and now these features are also easier to use. There's no longer any need to

create a criteria range in the spreadsheet. Instead, you specify criteria via simple dialog boxes. The process of connecting to external data is much easier than before. There's still one glaring deficiency, though: the lack of an external data browser.

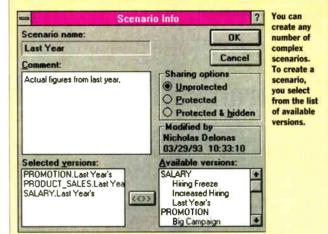
#### The Big Picture

Other new features in release 4 include more flexible print compression to

tlexible print compression to let you fit more of your spreadsheet on a single page, a spelling checker, mail-enabling capabilities, spiffy designer frames for boxing data, and a new file format (.WK4) to hold all these features in a single file. Although it's risky making recommendations based on beta software, Lotus 1-2-3 release 4 for Windows looks like a clear winner that should excel in the Windows spreadsheet market.

Lotus Development Corp. 55 Cambridge Pkwy. Cambridge. MA 02142 (800) 343-5414 (617) 577-8500

#### INFINITE WHAT-IF SCENARIOS



The idea behind Version Manager is simple enough. A *version* is a named data set that you can bring into a worksheet range as needed. For example, suppose you have a range named "revenues" that holds projected gross income for the coming year. You could enter one set of pessimistic data and name it "Pessimistic." Then you could enter optimistic data and name it "Optimistic." To switch between versions, you need only call up Version Manager and select the data set you want from a pull-down list.

Version Manager is great for what-if analyses and testing various scenarios. Better yet, Version Manager can manage the shared use of a single worksheet file. For example, a workgroup might work on a single budgeting model. Lotus 1-2-3 automatically stores each person's contribution as a time-stamped version and keeps track of who contributes what by storing each user's ID with that version. This eliminates the need to roll up data from various departments. To provide security, Version Manager automatically searches for the most authenticated name and ID (for Notes, cc:Mail, network log-on, or user supplied) it can find.

Finally, Version Manager lets you combine any number of versions into scenarios. For example, you might create a scenario called "Best Possible," which would include best-case versions of both revenues and expenses. This approach is definitely easier than Excel's Scenario Manager, and it's more powerful, too.

# Lotus Notes: The Next 1-2-3?

By the time you read this, Lotus should have released Notes 3.0, which the company hopes will do for groupware what Lotus 1-2-3 did for spreadsheets. The new Windows version of 1-2-3 could help Lotus improve its market share in the Windows spreadsheet category, which analysts say is currently dominated by Microsoft Excel for Windows. But Lotus officials admit that the spreadsheet category is a more mature market than that of groupware, thus offering less opportunity for growth. "In some of the more mature product areas, you'll do feature-leaping," Brenda Kelly, product marketing manager for Notes, says. "In a category such as Notes or groupware, what you're really doing is helping people understand the value,

the return on investment."

To help get the word out on Notes 3.0, Lotus created the Notes Open Education Program to expand the availability of Notes application development, installation, and administration training. Fifteen independent Notes training centers are scheduled to open in the U.S. this summer, with an equal number slated to open in Europe.

At the Notes 3.0 rollout, Lotus officials said that where 1-2-3 was the strategic product for the company in the 1980s, Notes will be its strategic product in the 1990s. Unlike 1-2-3, which was an instant money-maker, Notes, which was first introduced in 1989, has not yet generated a profit as a product.

— Dave Andrews and Dom Pancucci

#### NOTES 3.0

- Support for Mac, OS/2, and Windows clients
- Notes Server for Windows
- Remote administration
- Integration with 1-2-3 for Windows release 4's Version Manager
- Support for OLE
- Relational database queries from within Notes
- Support for Mac AppleTalk, 0S/2 AppleTalk, Novell IPX/SPX, TCP/IP, X.25 Connect, IBM SNA, DECnet Pathworks, NetBIOS, and Vines
- Unix client and server, NetWare server due by the end of the year
- Windows NT version for Intel PCs in 1993 or 1994

## **News & Views**

#### LONDON

# Amstrad's Affordable Pen Package



The Pen Pad weighs less than a pound and is solely penoperated, with no external (or emulated) keyboard option.

U.K. computer maker Amstrad showed its Pen Pad PDA600, a PDA (Personal Digital Assistant) that may beat Apple's Newton, Tandy/Casio's Zoomer, and others to the punch by many months, and possibly by many dollars. The Pen Pad should now be on sale in the U.K. and worldwide for £299. Although no dollar price was

announced, Amstrad's chairman Alan Sugar suggested that \$399 was the price he'd like to see.

The Pen Pad runs proprietary operating-system software developed by Amstrad and the Eden Group, the U.K. electronics firm that also designed the hardware. An intuitive user interface is based on a Filofax page metaphor, which is similar to PenPoint from Go Corp., where you select functions with the pen by

touching 12 icons around the page border. No menus are used. The software supports English, Spanish, German, French, and Italian.

Built-in applications are an address book and phone dialer, a diary/time manager, a to-do list, a world clock, a calculator, a scribble notepad, and a unit converter that supports

> both built-in and user-defined functions. All applications except the notepad recognize handwritten characters for input, although you must enter characters singly into boxes. When you switch

on the Pen Pad, you train the character recognizer by writing out the alphabet. You can also retrain individual characters on the spot whenever a misrecognition occurs. Only one person's handwriting library can be stored at a time, lending a literal sense to the word *Personal* in PDA.

Rather than adopting a 32-bit RISC CPU, Amstrad/Eden has opted for a less-expensive but effective approach. The Pen Pad employs three 8-bit microcontrollers (Z80-compatible, mask-ROM devices from Siemens) as CPUs: one devoted to power management, one to character recognition, and one to data processing. Applications programmers will write to a functioncall API that hides the details of this multiprocessing.

Amstrad is aiming the Pen Pad at the lower end of the PDA market. Sugar acknowledged that his competitors will soon offer higher-tech PDAs with built-in radio communications and other features that the Pen Pad lacks. But the affordable Pen Pad is here now, and it works.

-Dick Pountain



#### **HP 100LX Computer**

Hewlett-Packard recently updated its two-year-old HP 95LX hand-held computer with a new PC-compatible palmtop computer, the HP 100LX (\$749). While the new system features an improved screen and new or improved bundled applications—most notably Lotus's cc:Mail and a graphical PIM (personal information manager) written by HP—it sports the same form factor as the 95LX.

The 11-ounce 100LX has MS-DOS 5.0 in ROM. It bundles Lotus 1-2-3 release 2.4. The 100LX uses an Intel 7.91-MHz 80C186 microprocessor, which HP says offers 50 percent more speed than its predecessor. The 100LX's new screen has an enhanced 80-column by 25row, CGA-compatible LCD with a zoom feature that lets you see the entire document page viewable on a desktop PC.

The 100LX features a new PCMCIA 2.0 plug-in slot for adding flash-memory cards or modems.

-Patrick Waurzyniak

# Apple's Newton Will Debut This Summer

THE FACTS

• 128 KB of nonvolatile memory:

enough to hold 5000 phone

Level 1 PCMCIA slot: expand

**ROM-based applications** 

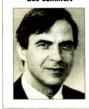
from three AA cells

memory to 2 MB or add new

• Estimated 40-hour battery life

book entries

Apple's Gaston Bastiaens bets his wine cellar on the Newton's shipping this summer.



t the CeBIT computer show, Apple Computer announced that its long-awaited PDA will be available this summer. When asked whether this projected delivery date would be more realistic than Apple's previous estimates, Gaston Bastiaens, general manager of Apple's PIE (Personal Interactive Electronics) Division, said, "I bet my wine cellar on this, and it's a great wine cellar."

Apple's Newton will be but the first of a family of similar devices with varying sizes and capabilities available from several vendors. German electronics giant Siemens AG announced a version of the Newton called Notephone, which will include a cellular telephone and a fax/data modem. Matsushita, Sharp, and Motorola announced that they would also offer Newton devices.

Apple sees a range of Newtons with various sizes of LCD screens. The products include an educational toy, a small "inThe Newton will take on a variety of forms and functions.

ventory watch" worn like a wristwatch, and an architect's sketch pad with a large screen. Apple says the wide range of possibilities is due to the low cost of the Newton's processor, the ARM610. — Rich Malloy

24 BYTE JUNE 1993

#### UPDATE

BREAKTHROUGH!

## *Client/Server SQL Database for Windows Applications*

WATCOM<sup>™</sup> SQL for Windows is a high-performance

SQL database engine for Windows applications. The package includes everything required to begin using WATCOM SQL immediately from many popular Windows applications, supporting interfaces ranging from ODBC and DDE to the Windows clipboard. Everything necessary for application development in C/C++ (using compilers from WATCOM, Microsoft or Borland) is also included.

**Installation in Under 10 Minutes** The easy installation and setup reduce the time and expense traditionally required by client/server technology. Further, WATCOM SQL lets you achieve high performance results right out of the package without the need for performance setup and tuning by expert personnel.

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**Scalable SQL for Now and the Future** WATCOM SQL applications can be designed to run without change in environments ranging from standalone PCs to large multiuser networks. The 32-bit WATCOM SQL Network Server Edition unleashes the power of 386/486 PC's to deliver high performance for large networks with many clients.

**The Best Value in SQL Database Engines** WATCOM<sup>TM</sup> SQL for Windows has a suggested retail price of \$795\* but for a limited time you can get it at the **introductory price** of only **\$395\***. Even better, as a registered user of WATCOM SQL you'll be able to get a copy of the 6-user Network Server Edition for **only \$99\*** (Suggested retail price: \$795\*).

**Royalty-Free Runtime for only \$99**\* As a registered user you can get royalty-free runtime support for just \$99\*. enabling you to distribute our standalone single-user runtime SQL database engine with your applications royalty-free.



#### The Leader in Development Tools

#### **Highlights**

- ODBC Level 2 support
   Built-in declarative referential and entity integrity
- Visual Basic Interface
- Bi-directional, scrollable, updatable cursors
- Row-level locking
- ANSI SQL and IBM SAA compatible
- Full transaction processing support with checkpoint log and forward transaction log
- Multiple simultaneous application connections
- ► Symmetric multi-threading of concurrent requests
- ▶ Import data from popular file formats including DBF
- Automatic use of expanded and extended memory to improve performance
- Static and dynamic embedded SQL interface for use with WATCOM's 16 and 32-bit C/C++ compilers, and other popular C/C++ compilers

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Windows

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PC Magazine Labs' te ference between the every test. In line-art the **HP ScanJet IIc** seconds, while five 115 seconds or more

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# ...top scoring product...

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scanner excellence), only one--Hewlett Packard's ScanJet IIc excelled in both categories.

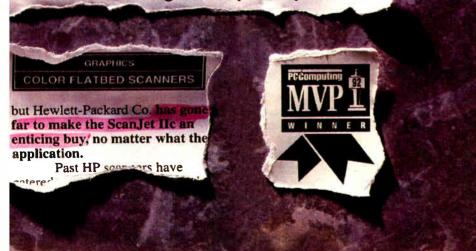
April 14, 1992

HP ScanJet IIc

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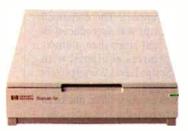
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Speed. Simplicity. And accuracy were all applauded. It's no wonder. HP's singlepass scanning delivers both lightning-fast speed and precise color registration. TWAIN support allows scanning without having to switch between applications. And HP AccuPage technology with 400dpi resolution can tackle the toughest OCR challenges. What's more, capabilities this advanced are now even more affordable. List price on the HP ScanJet IIc has just dropped to \$1,599. The HP ScanJet IIp is just \$879.

Impressed? Don't just take our word for it, or even the PC press's. Attend one of our scanning seminars that will be held April through September, 1993. To find out more about the HP ScanJet IIc and IIp or seminars in your area, call 1-800-SCANJET, Ext. 7365.\* And judge for yourself.



## **News & Views**

#### PRINTERS

# **PostScript Level 2: Adobe Takes the Driver's Seat**

ostScript Level 2 promises better memory management, more efficient (i.e., faster) operators, a pattern generator, and device-independent color support. The enhanced PostScript was introduced in 1990, and since then, numerous printers equipped with PostScript Level 2 interpreters have appeared on the market. However, they have not been able to reap the speed benefits of the new interpreter because a crucial component was missing from the printing process: There wasn't a Level 2 driver for the computers. Because PostScript Level 2 is a superset of the original PostScript language, the Level 2 printers worked fine with Level 1 drivers. Still, many printer owners probably wondered what the value of PostScript Level 2 was.

In April, Adobe finally released PostScript Level 2 drivers for both Macs and Windows. The reason for the delay was compatibility with existing software. On the Mac, some applications routinely made im-

#### **POSTSCRIPT LEVEL 2 PERFORMANCE**

DRIVER	PS LEVEL 2	APPLE
Illustrator document	98	119
Four-page color document	395	657
10-page dummy article	669	778
Small Photoshop file	63	143
Large Photoshop file	304	948
Photoshop file (CMYK)	984	1699
7.5		

Notes:

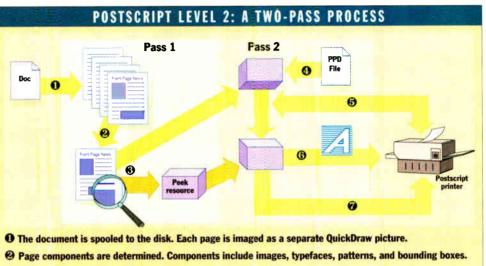
All times are in seconds based on beta versions 8.0b2c2 and 8.0b4c1.

The Illustrator file is 122 KB in size and uses a 24-bit graphic.

The four-page color document uses several color EPS files, several typefaces, and one 24-bit color scanned image.

The dummy article uses several gray-scale images and several typefaces.

The small Photoshop file is a 1.15-MB 24-bit image. The large Photoshop file consists of an 11.3-MB 24-bit image. The CMYK file is a 15.1-MB 24-bit color Photoshop file printed to a Tek Phaser IISD.



- O "Peek" resources—or tokenized objects—are created to optimize code during the second pass.
- O PPD files supply printer-specific information to the job, such as printer resolution and image enhancement.
- The printer is gueried for available typefaces.
- (B) Portions of the job header are sent for image/graphics support; required fonts are downloaded.
- QuickDraw page images are converted to PostScript. Peek resources are used to perform code optimizations. ASCII and binary data compression are performed before the page is sent to the printer.

proper or redundant calls to the driver. Adobe and Apple have fine-tuned the driver to operate with these "print felons."

I tested two prerelease versions of the Mac PostScript Level 2 driver. The software consists of a Chooser-selec-

table driver and a host of PPD (PostScript Printer Description) files. These PPD files contain device-specific information that the printer driver uses to optimize the Post-Script code during printing.

I installed the driver on a Mac IIci using a DayStar Digital Turbo 040 accelerator board, a Quadra 950, and a Centris 650. The driver worked without problems with Claris MacWrite II, Microsoft Word 5.1, Aldus PageMaker 4.2, Adobe Photoshop 2.5, Adobe Illustrator 3.2, Think C 5.0.4, Jasik Designs' MacNosy 2.98Q, and Zedcor's FutureBasic 1.04.

To see if the driver boosted performance, I timed how long it took to print several types of documents in the background to an Apple LaserWriter IIg and a Tektronix Phaser IISD color dye-sublimation printer. The host Mac was connected to the printer via a single, thin Ethernet cable, which eliminated network traffic. Overall, small jobs showed only a small time difference between the drivers. Bigger jobs produced bigger time savings. This is because the driver uses two passes to produce efficient code and compress image data. For binary data, run-length encoding is used for image compression. Some network spoolers can choke on binary data, so when ASCII hexadecimal is used to send the file to the printer, ASCII-85 encoding is used.

The driver is actually slower when you print with the background printing switched off. This is because the driver spools a QuickDraw image to disk first. The driver uses this image to perform its optimizations and data compression. For this reason, you lose any boost when you switch off background printing, or you get cornered into printing in the foreground when your application swallows all available memory. A future version will optimize on the fly, Adobe says, but for now PSPrint is designed to work in the background. Based on the timing results, professionals making heavy use of color graphics and large image files stand to gain the most from PostScript Level 2.

—Tom Thompson

Adobe Systems, Inc., 1585 Charleston Rd., P.O. Box 7900, Mountain View, CA 94039, (415) 961-4400.

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## **News & Views**



#### Projected Benefits of Energy Star

The U.S. Environmental Protection Agency's Energy Star program has expanded from last year's original eight member companies that promised to develop energyconserving computers to over 50 companies. This number is increasing on a weekly basis, Brian Johnson, the Energy Star program manager, says the EPA has added printer, system software, and monitor categories to the program. Companies can affix an Energy Star logo to products that can power down to 30 W when not in use. According to Johnson, a PC and monitor without a powerdown mode will draw about 150 W, or 1300 kilowatthours per year, if the system is never turned off.

The EPA estimates that without the Energy Star program, computer systems (including monitors and printers) will consume 70 billion kWh of energy by the year 2000. This assumes that 70 million PCs and workstations will be in use. The EPA estimates that if 65 percent of all printers, monitors, and CPUs are Energy Star-compliant by the year 2000, the reduction in air pollution due to the reduced energy needs will be equivalent to taking 5 million cars off the road annually. Energy savings per Energy Star unit is estimated at 57 percent. The base cost per kilowatt-hour is estimated by the EPA at 7.5 cents. These numbers are the official U.S. estimates derived from several government agencies, including the Department of Energy and the EPA.

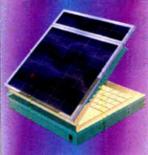
#### HANNOVER, GERMANY

# **Designing PCs That Age Gracefully**

German computer giant Siemens Nixdorf (+49 821 804 2949) announced a new desktop system that takes environmental friendliness beyond just conserving energy. In addition to a sleep mode in which power consumption drops to just 5 W, the PCD-4L can be largely recycled.

Siemens says that 95 percent of the PCD-4L (starts at 3845 deutsche marks) can be recycled. The company admits that recycling is not a priority item on most computer buyers' checklists, but it expects that many governments will soon pass laws that require businesses that sell products to recycle them for their customers.

To help companies design products that are more easily recycled, the Microelectronics and Computer Technology Corp., a research consortium in



Zenith's prototype of a solar-powered notebook.

Austin, Texas, recently organized a Life Cycle Environmental Study conference in Washington, D.C. Presenters at the conference suggested that manufacturers should make circuit boards that are expandable to new processors and develop monitors so that the screen can easily be separated from the yoke and recycled.

At CeBIT. Zenith Data Systems (Langen, Germany, +49 6103 761 733) showed a rough prototype of a solar-powered notebook system. The system will not make batteries obsolete, but it will extend the duty cycle of batteries from 3 hours to 6, 9, or even 12 hours, company officials said. A group of engineers tiled the top of a Z-Note notebook with an array of indigo-blue solar cells. Because the notebook was too small to hold enough cells to generate the required amount of electricity, ZDS engineers added a 2-inch-wide strip of cells (see diagram). The cells will function in both sunlight and regular room lighting.

Company officials say that it will take 12 to 18 months before the solar-cell-equipped notebook is available. The extra price required by the cells is estimated at DM 1000–1500 (\$650–\$1000).

-Rich Malloy and Peter Wayner

#### Nanao's New Power-Saving Monitors

**N** anao USA's new 17inch FlexScan F550iW (\$1599) and 21-inch FlexScan F760iW (\$2999) typify a new generation of color monitors. These power-saving models consume 120 and 160 W, respectively, during operation. However, 3 minutes after your computer's screen saver activates, the monitors enter the first-stage Pow-



er Saver mode, where the power draw is cut to approximately 12 and 16 W, respectively. You can set the Power Saver mode to last anywhere from a few seconds to 60 minutes. When the monitor enters the second stage, the Power Down mode, power consumption drops to about 8.5 and 11.5 W, respectively. When in the Power Down mode, it takes about the same amount of time to wake the FlexScan as it does to cold-start the monitor.

One problem with these monitors is that the Power Down mode will not activate unless your screen saver is mostly black (e.g., a blank screen). Nanao ((310) 325-5202) is negotiating with companies like Berkeley Software to solve this problem. —Gene Smarte

#### GOING GREEN: EASIER SAID THAN DONE

- Percentage of companies that use recycled paper for internal or external communications

Survey results from 304 executives, equipment purchasers, and office workers in a U.K. survey conducted by Network Research, an independent London-based market-research company.

# Cross platforms easily.

# New Timbuktu is the easiest way to network Macintosh and Windows computers, so you can share printers, files and screens.



MacUser §§§§ PC Week Labs Overall Score 4.2 Macworld ★★★ LAN Times 5 Nodes Moving information between Macintosh<sup>®</sup> and Windows<sup>™</sup> computers used to be quite a feat of skill. Let alone nerves. But now there's Farallon's new

Timbuktu<sup>®</sup> for Macintosh and Windows. Timbuktu is the easiest way to create

a peer-to-peer network. So, whether you're on a PC or Mac, you can share expensive peripherals like printers. And exchange files quickly and easily.

You also get a unique benefit remote control. Timbuktu can send a real-time, full-color



#### Power to the network.

picture of your screen over the network so you can control and view it from another Mac or Windows PC. This lets you use your network for new things like collaboration and user support.



Of course, Timbuktu is easy NerWore to use and install. You don't need a dedicated gateway or server. And it works with what you've got. Even other networks

> on NetWare or TCP/IP. For a free Timbuktu product demo video, just call. It's that easy. **1-800-998-7760 ext.4**:

\*Call 1-800-678-5075 for upgrades from Timbuktu and PhoneNET PC (previously AppleShare PC and PhoneNET Talk). Upgrades also available for SitkaTOPS and Carbon Copy. A copy of Timbuktu is required on each machine on the network. Single- and multi-packs are available. All trademarks are property of their owners. @1992 All rights reserved. For customer service, call (510) #14-5000. Or contact us on America Online® Hr AppleLink® ID: Farallon. CompuServe® ID: 75410, 2702. Internet ID: Farallon@farallon.com.

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**News & Views** 

#### **GRAPHICS WORKSTATIONS**

# **Going to Extremes**

**Silicon Graphics stretches** its low end with the Indigo2

he Indigo2 completes Silicon Graphics' effort to replace the Personal Iris line. For about the same price that you would have paid for the top-of-theline Personal Iris model in 1990, the Indigo2 gives you 10 times the CPU performance and 20 times the graphics performance, making it an ideal platform for data visualization.

While the Indigo2 is the newest system in Silicon Graphics' most popular line, the only similarity to earlier Indigo systems is the name. The shape, bus, and processors are not what you will find in any other Indigo workstations.

The most impressive element of the Indigo2 is its Extreme graphics processor. This uses eight geometry engines and two raster engines.

The geometry engines are specialized floating-point processors dedicated to resolving

the solids modeling and surface lighting of the objects that are being displayed in a window. The geometry engines are also responsible for shading and some of the more specialized effects (e.g., motion blur and fog). Each geometry engine can perform 32 MFLOPS. Because the work done by the geometry engine is easily vectorized on separate surfaces, parallel processing produces faster throughput.

The raster engines determine the location where each screen pixel will reside in the physical screen memory. Despite the fact that a pixel's position and attributes can be expressed as a set of integer values, the engines do their processsing using floating-point numbers as well. This ensures smooth and accurate motion.

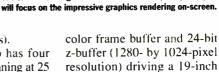
The Extreme board's high performance requires Silicon Graphics' wider GIO64 64-bit bus to facilitate high data transfer between main memory and the graphics processor and other data-hungry peripherals (e.g.,

the high-performance multichannel audio-processing system). The GIO64 bus is the main system bus connecting the processor core, main memory, the I/O system, and the graphics board (it The teal-blue Indigo2 is far from attractive, but your eyes resides in one of the Indigo2's three

GIO64/graphics slots).

The Indigo2 also has four 32-bit EISA slots running at 25 to 33 MHz. The EISA bus is fully implemented with its own bus controller, enhanced DMA functions and buffering, interrupt control, and clock. It is independent from the CPU bus and the GIO64 bus. This lets the processor core (i.e., the R4000), the Extreme graphics processor, and EISA devices each run independently at their most effective speed.

The Indigo2 that I tested had a 1-GB hard drive, 32 MB of RAM, the 50-MHz R4000 CPU, and an Extreme 24-bit



1993

monitor. This is the base configuration (\$35,000). You can order (or upgrade) your Indigo2 with a 75-MHz R4400. You get 50 percent higher performance for an extra

\$6000. Besides a faster clock, the R4400 gives you twice the onchip data and instruction cache space (16 KB). The R4000 is rated at 16 MFLOPS, and the R4400 is rated at 22 MFLOPS. A preliminary run of the BYTE Unix benchmarks showed that even the R4000 processor gave eight times the performance of a Sun SpareStation 1+.

The Indigo2 with its Extreme graphics subsystem is an ideal platform for running applications built with Silicon Graphics' object-oriented graphics libraries, Iris Inventor and ImageVision. The Indigo2 bridges the graphics performance between the systems with Elan boards and those with the high-end graphics engines such as Silicon Graphics' Reality Engine (\$99,000, not including the computer).

- Ben Smith

Silicon Graphics, Inc. 2011 North Shoreline Blvd. Mountain View, CA 94034 (415) 960-1980

#### EXPLORING DATA WITH VISUAL PROGRAMMING

Iris Explorer's visual-programming interface is a simple way to take advantage of Silicon Graphics' rich data-visualization capabilities. You can rotate, walk through, and even fly through the virtual objects that represent your data. You can add color mapping, lighting, and surface characteristics to the data. Your data may not have any spacial characteristics of its own, but you can explore it as if it were an object in your hand.

Explorer is a graphical environment for manipulating and visualizing complex and large sets of data (see the "Visualization" State of the Art section in the April BYTE). You build the entire process of manipulating

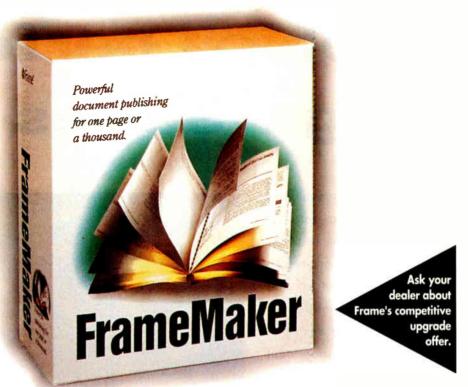
and generating models from the data by tying together modules that run as separate processes on a single computer or even distributed over a network of computers. Explorer represents each module as an active icon-size block on a map. The process requires you to drag and drop modules onto the map and connect the inputs and outputs. To adjust the controls of a module, you click on the block, and the module launches its own controls window with knobs, dials, buttons, and so on.

The data source does not have to be limited to static arrays. It can be incoming, real-time dynamic data. Explorer comes with tools for describing and reading the incoming data stream and for building your own modules. The modules that come with Explorer are sufficient for many applications, so you can get started looking at your data as soon as you have the software installed. It's clear that no one knows how to take advantage of Silicon Graphics' hardware as well as its own software engineers.



### DOCUMENT PUBLISHING

# Frame Maker.



# FrameMaker 3.0. The highest scoring, hardest working, and best looking document publishing package you ever saw.





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Choice; *PC Computing*'s Most Valuable Product Finalist; and *Windows'* Win 100 Award; to name a few.

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NEC has the ultimate system for graphics applications: lightning-quick Image Series PCs with integrated SCSI II interface, legendary MultiSync FG monitors, and our pioneering CD-ROM readers with MultiSpin<sup>™</sup> technology. ful combination of our secondgeneration local bus and graphics accelerator, allowing graphics information to travel directly between the CPU and video m e m o r y, s o

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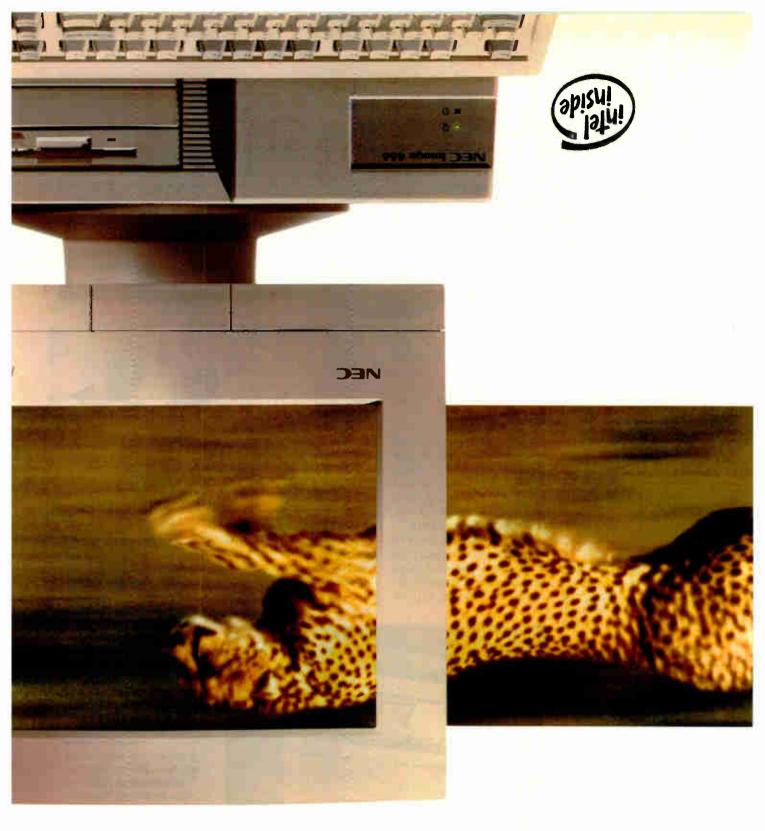
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## News & Views

#### MADE IN THE SHADE

With the depletion of the ozone shield, suntans are out, and sun protection is in. A new program for PCs called UV B-Ware helps you monitor UV levels and peak sunburn times for over 525 locations worldwide. Based on NASA satellite ozone measurements, the program delivers specific UV and sunburn predictions tailored to your lifestyle, location, and schedule of outdoor activities.

Developed by Save the Planet Software ({303} 641-5035), the program can tell you the time the sun is strongest each day for a given location, hours of sunshine for any day of the year, and the percentage of increase or decrease of the particularly damaging UV B-type levels for locations relative to 1980 levels. The DOS-based program costs \$39.95. Windows and Mac versions are planned.



#### PRINTERS

# **HP Takes Color Mainstream**



ewlett-Packard announced in early May in Europe a new color ink-jet printer that the company says will help broaden the exploding market for color printers in the office. The DeskJet 1200C and PostScript-enabled 1200C/PS are aimed not only at traditional color users, such as marketing and design professionals, but also at general business users, who are increasingly demanding color output.

The new DeskJet 1200C straddles the line between black-and-white and color printers. Printing in black ink only, it can churn out documents at up to 7 pages per minute. The 300-dpi print quality and capability to output to plain paper or transparencies make the 1200C a viable alternative to a laser printer.

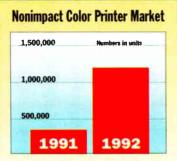
When color is added to the mix, the speed drops to 1 ppm in draft mode or 2 minutes per page in normal or high-quality modes. (High-quality mode mimics 300- by 600-dpi printing using HP's Resolution Enhancement Technology.) Depending on the amount of color used, cost per page ranges from about 7 cents up to about 49 cents, HP estimates. The printer uses an enhanced version of HP's PCL (Printer Control Language) 5 with color sup-

port and supports Adobe's PostScript Level 2.

North American pricing is yet to be announced, but the printer will sell in the U.K. for £1389 (non-Postscript) and £1939 (Postscript). That translates to roughly \$2040 and \$2865, respectively, although HP said that U.S. prices can be expected to be lower than those estimates.

-Andy Reinhardt

Hewlett-Packard Co., Direct Marketing Organization, P.O. Box 58059, MS511L-SJ, Santa Clara, CA 95051, (800) 752-0900, (208) 323-2551.



According to Hewlett-Packard and industry analysts, the market for nonimpact color printers increased 235 percent from 1991 to 1992. The overall color printer market jumped 109 percent.

#### JUST DIAL 1-900-SUPPORT

Notorious for provocative late-night advertisements, 900 numbers are becoming a vehicle for technical support at companies such as Apple, Aldus, Lotus, Microsoft, Novell, and Sun. Businessland, CompUSA, and other retailers, as well as VARs, are also exploring 900 numbers.

Although many companies are concerned about customer reaction, they are looking to 900 numbers as a way to make technical support pay for itself, according to Bill Rose, director of the Software Support Professionals Association. To encourage this trend, AT&T is reserving a business-to-business 900-services prefix that will allow companies that are currently blocking out all 900 numbers to unblock these business services and make them available to their employees.

Vari-A-Bill, another new AT&T service, lets technical-support operators either cut or increase the cost of a call while it is in progress. For example, if a caller identifies an undocumented bug, he or she could be rewarded with a lower rate. Conversely, a caller who has questions that move to the next level of support would pay more.

Some third-party companies also see dollar signs. 900 Support (Lake Oswego, OR) provides 24-hour-a-day Novell NetWare support at \$4.99 for the first minute and \$2.99 for each

additional minute. CompUSA offers support via 900 lines for hardware and software at \$2 per minute. Some companies, including 900 Support and Corporate Migrations (Dublin, Ireland), have moved into the international market, offering technical support in different languages for U.S. companies.

As systems and software prices continue to fall, technical support is becoming an industry of its own. One way or another, users will end up paying for it. —Mike Franks

900

555-\$UPPORT



The Colorado Jumbo Tape Drive. Available in 120MB and 250 MB capacities

# Look for these signs when going for a drive.

hese signs mean you're headed for the best value in tape backup. Now, the world's most popular mini-data cartridge backup system, Jumbo 120' is only \$199 MSRP. And for your higher capacity needs, Jumbo 250" is a remarkable \$279 MSRP. Both drives include the new Colorado Backup software, at no additional cost.

These new low prices make Jumbo the affordable backup solution for practically any home or office PC system! And that means better data protection for everything you do on your computer.



Jumbo Tape Drives are easy to install and, at up to 9.3 MB/min. (Jumbo 250), easily the fastest in their class. Both

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With their high reliability, dozens of awards and new low prices, all signs point to Jumbo for the better backup solution Call **1-800-451-0897** 

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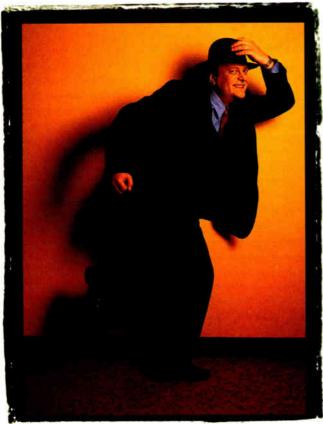




\* 120 Megabanecapacity using data compression = 250 MB capacity, using data compression = 0 1993 Colorado Memory Systems, Inc. All rights reserved

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# <sup>66</sup>No



Gary Slattery, Software Developer, Computer Associates

### "The best platform for DOS and Windows."

"I develop software applications for a living and I think OS/2° is a great way to do business." A 32-bit, virtual memory operating system, OS/2 is the ideal platform for developing your DOS, OS/2, Windows<sup>™</sup> and even host-based applications.

With OS/2 you can boost the power of your favorite DOS and Windows tools,

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# more

plus take advantage of over 250 available OS/2 development tools and utilities.

## "It's a productivity thing."

"I use CA Realizer to prototype new graphical interfaces. I write code using CA C++<sup>™</sup> and CommonView<sup>™</sup> (integrated with IBM's C Set/2<sup>™</sup> compiler) while I compile in the background. And when designing reports or planning schedules, I use CA-RET."

OS/2's pre-emptive multithreaded multitasking dynamically manages CPU time so you can run



DOS, Windows and OS/2 apps concurrently in different sessions with maximum efficiency. That means you can edit in one window, compile in another, link in a

third and test in a fourth. With OS/2 Crash Protection,<sup>™</sup> if one application goes down due to a bug, the rest you're working on won't. "There's no limit to what you can do with this system.... It's definitely made me more productive."

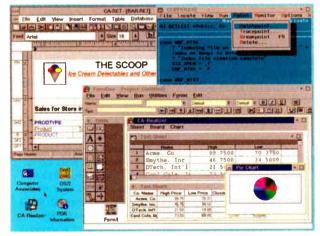
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## Operate at a higher level.



## WORD PROCESSING WordPerfect Goes GUI with DOS Update

Breathing some muchneeded life into its flagship DOS word processor, Word-Perfect recently unveiled a radically updated, GUI-like version of the WordPerfect program. The new WordPerfect 6.0 for DOS also includes portions of the company's PlanPerfect spreadsheet.

With its first major DOS word processor update in more than three years, WordPerfect is protecting its long-held lead in the DOS word processing wars.WP 6.0 for DOS substantially revamps the dated interface of WordPerfect 5.1, adding a slick GUI interface



that lets users edit up to nine documents simultaneously on the same screen. Users have the choice of toggling between the more traditional, faster, character-based text mode and the new, but slower, graphical mode that mimics the look of a Windows product. "It's a DOS person's dream," says Chris Le Tocq, a senior analyst at InfoCorp (Santa Clara, CA). WP 6.0's capability to handle fonts onscreen without Windows and directly manipulate graphi-

cal text is "quite an engineering feat," he adds. "They've essentially written stuff that's in the guts of Windows."

WordPerfect did not stop at just adding a Windows-like interface to version 6.0; it also offers a host of new features, including the bulk of the functionality in WordPerfect's PlanPerfect spreadsheet. The interface has button bars similar to those used in WordPerfect 5.2 for Windows. It also offers mail enabling; full support of FaxBIOS technology, including drivers for Class 1, Class 2, or CAS-compliant (Communications Applications Specification) fax devices: color printing capability; and the use of scalable fonts with support for Type 1, Intellifont, TrueType, and Bitstream fonts.

Also included in WP 6.0 is QuickFinder technology, which lets you quickly index files, directories, or complete hard disks for doing fast searches on keywords. WordPerfect introduced the QuickFinder late last year in its WP 5.2 for Windows update. WP 6.0 for DOS also comes with a new help facility that's called the WordPerfect Coach.

While WP 6.0 will run on a 286 with DOS 3.0 or higher, 450 KB of free conventional memory, and a 7-MB hard drive, WordPerfect recommends a 386, DOS 5.0, 520 KB of free conventional memory, and a 15-MB hard drive. WordPerfect says it plans to ship WP 6.0 by June for \$495; full upgrade, \$129; competitive upgrade, \$149.

#### —Patrick Waurzyniak

WordPerfect Corp., 1555 North Technology Way, Orem, UT 84057, (801) 225-5000.

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#### **Microsoft Word for DOS**

Keeping step with rival WordPerfect, Microsoft (Redmond, WA) previewed a new version of its DOSbased Microsoft Word at the CeBIT show held in March in Hannover, Germany. Microsoft Word 6.0 for DOS is designed more for its installed base of Word 5.5 users than to compete with DOS market leader WordPerfect, according to Microsoft. "For us to make this into a WordPerfect killer is a little crazy," says Taylor Collyer, Microsoft's product manager for Word MS-DOS.

Version 6.0 adds a number of new features to Word, including drag-and-drop text-editing capability, support for printing TrueType fonts, and a "ribbon" toolbar similar to that of Word for Windows. With its 3-D-style pull-down menus, dialog boxes, and buttons, the Word 6.0 for DOS update looks more like a Windows product than do previous Word versions. Word 6.0 also offers Reference Software's Grammatik 5. Word 6.0 requires DOS 3.0 or higher, 512 KB of RAM, and a 1.5-MB hard drive (5.5 MB for full installation). Retail price: \$450; upgrades are \$99. -Patrick Waurzyniak

## Ami Pro Burns the OS/2 Flame

OS/2 is a full 32-bit version that is designed to match the popular Windows version feature for feature. These features include a customizable mostrecent-files list, text linking between Ami Pro documents, and true background printing.

As with its OS/2 versions of 1-2-3 and Freelance Graphics,



Lotus has integrated Ami Pro with OS/2's Workplace Shell. This lets you drag and drop filenames onto the Ami Pro icon to launch the application, onto the printer to print, or onto the shredder for deletion. The integration, however, doesn't stop there. From an Ami Pro document, dynamic links with both Lotus 1-2-3 and Freelance Graphics for OS/2 will preserve dynamic links with spreadsheets and charts. And when Lotus Notes and cc:Mail for OS/2 ship, you can expect integration with Ami Pro.

Smartlcons speed a number of tasks for formatting text as well as objects you may want to incorporate (e.g., tables, bitmapped images, and charts). Another speedup function is style sheets; a third, the macro facility, makes it easy to record and play back a quick step saver or a permanent macro, either of which you can set to execute automatically when you open a document.

#### -Ed Perratore

Lotus Development Corp., 55 Cambridge Pkwy., Cambridge, MA 02142, (800) 343-5414, (617) 577-8500.

42



"CorelDRAW has six graphics packages in one stunning Windows program. And these are not watered down versions-they compete feature for feature against stand alone products."



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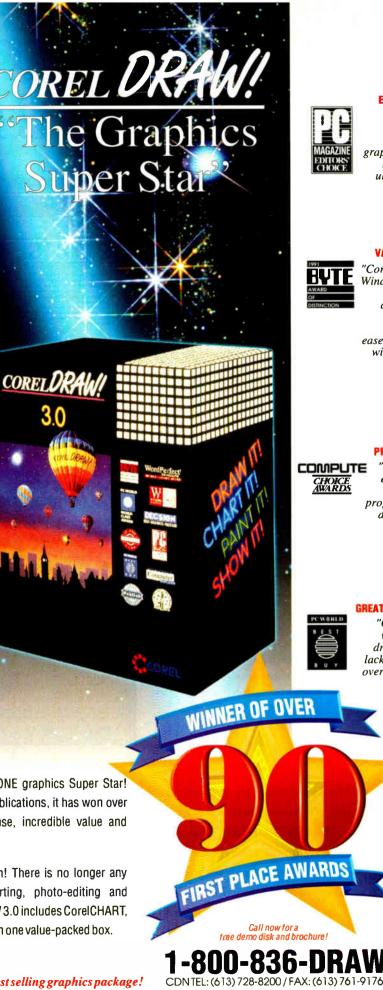


CorelDRAW has emerged as the ALL-IN-ONE graphics Super Star! Celebrated by top international industry publications, it has won over 90 awards for its exceptional ease of use, incredible value and outstanding features.

CoreIDRAW 3.0 outshines the competition! There is no longer any need to buy separate illustration, charting, photo-editing and presentation software, because CoreIDRAW 3.0 includes CoreICHART, Corel PHOTO-PAINT and CorelSHOW - all in one value-packed box.

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"CorelDRAW 3.0 for Windows delivers all the graphics

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COMPUTE CHOICE AWARDS

"CorelSHOW, an extremely simple presentation program that makes displaying charts and drawings a snap."

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"CorelDRAW has what many other drawing packages lack: superb control over type ... A sizzling best buy.

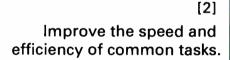
> CorelDRAW is Network Ready and MULTIPLATFORM for corporate standardization: Windows, OS/2, UNIX, CTOS, Soon available on the Mac and in 20 languages!



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#### [1] Organize and simplify your work.

Our unique MultiDesk desktop manager lets you put related applications, folders and files into their own separate desktops. Set up as many desktops as you like, then switch between them instantly. It all adds up to a less cluttered, more productive Windows environment that works like you do.



Our integrated File Manager has advanced drag-and-drop capabilities that let you quickly locate, view, copy and print files. With over 75 viewers, you can scan files (including compressed PKZIP data) without having to open their applications first. Hate to turn off your PC because you don't want to set everything up again? Our DeskSaver feature solves that problem too.





Windows® is a great product. And someday, it'll be even better. But why wait?

New PC Tools<sup>™</sup> for Windows® is here right now. It saves you time, reduces clutter and gives you easy access to all the functions and files

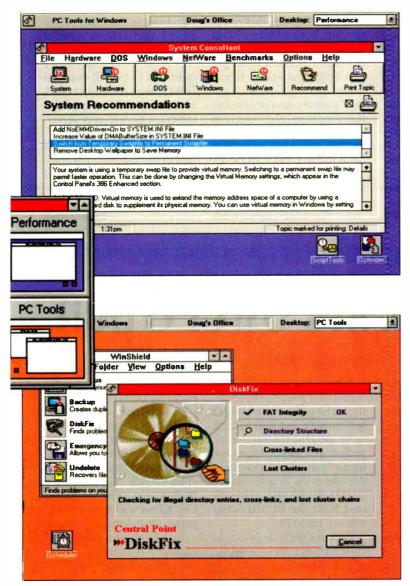
you use most often. In fact, PC Tools for Windows is so innovative that after reviewing it, the editors of PC/Computing asked, "Who needs Macs?"

For starters, there's our unique MultiDesk<sup>14</sup> desktop. MultiDesk is an intuitive desktop manager that lets you organize your work by creating as many desktops as you need for your projects, tasks, or clients. So, if you spend the day switching between many different projects, you won't lose anything in the clutter.

Ever misplaced a file or couldn't remember its

\*Our lawyers said we could run this headline if we make the following absolutely clear: Windows is a trademark of Microsoft Corporation, PC Tools for Windows is the sole product of Central Point Software, Inc. Microsoft and Central Point,\* PC Tools,\* MultiDesk;\* WinShield,\* Speed Krys,\* System Consultant ~ and DiskFix\* are trademarks of Central Point Software.

# ols™ for Windows®. as Windows 4.0.\*



#### [3] Enhance your system's performance.

System Consultant<sup>~</sup> performs over 400 system checks and provides recommendations for improving your PC's performance. Our Disk Optimizer can automatically defragment your hard disk at prescheduled intervals, or on command.

#### [4] Automatically protect your data.

We've included new Windows versions of Backup, Undelete, Anti-Virus and DiskFix.<sup>®</sup> They're all integrated in WinShield;<sup>w</sup> an automatic data-protection system that results in worry-free computing. Our Emergency Disk builds a bootable recovery disk to help get a crashed system up and running fast.

name? Our File Manager lets you quickly view files without having to load the program first. Tired of cryptic, abbreviated file names? Now you can attach long file names to your data to keep things clear and simple.

We also created Speed Keys<sup>11</sup>so you can take shortcuts through Windows, and System Consultant that gives you specific tips for improving system performance.

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For more information, a free demo disk, or to upgrade from PC Tools for DOS, call us at **1-800-967-9251**. Your purchase is backed by our 60-day guarantee.

Find out for yourself why the editors are already heralding PC Tools for Windows as "The ultimate desktop." It may just be the best thing since, well...Windows.

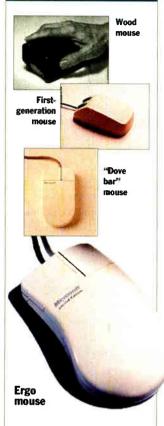
Central Point Software

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### **News & Views**

#### EVOLUTION OF THE MOUSE



### UPGRADES **Novell's "Next-Generation" DOS**

**B**y the time you read this, Novell should be beta-testing Novell DOS 7, a major upgrade to the company's operating system that will support true preemptive multitasking, integrated NetWare client support, and peer-to-peer networking. Another new technology in Novell DOS 7 is called the DPMS (DOS Protected Mode Services) APL which Novell says will reduce the demand for conventional. upper, and expanded memory.

The DPMS SDK (\$195) will support both MS-DOS and Novell DOS. It lets software developers write device drivers and TSRs that reside in extended memory (instead of the high-memory area or conventional memory) and execute in protected mode on 286, 386, and 486 computers under DOS or Windows (MS-DOS requires developers to write a separate virtual device driver to execute in protected mode under Windows). Developers

can license and distribute **DPMS** applications without having to pay royalties.

Novell DOS (formerly called DR DOS) will ship with DPMS client components such as disk cache and compression drivers, a peer-to-peer server, and CD-ROM extensions.

Novell DOS 7 is expected to ship in late summer. The company says it has an installed user base of 8 million for Novell DOS.

-David Andrews

# NEW PLATFORMS

# A Peek at PowerOpen

hen the first computers based on the new Power-PC chips debut early next year, they'll be able to run character-based Unix and graphical Motif applications concurrently with existing Macintosh programs. Multiple Mac sessions can run side by side in their own Motif windows, and the system Clipboard will let users cut and paste between the Mac and Unix environments. MS-DOS and Windows 3.x programs will run atop an optional software emulator from Insignia Solutions.

Details of the PowerPC's PowerOpen operating system were revealed at the March Uniforum show in San Francisco. Seven companies-led by the original partners, IBM, Apple, and Motorola-formed the PowerOpen Association to promote the new RISC-based platform. Other founding members are Groupe Bull, Harris, Tadpole Technology, and Thomson-CSF.

Motorola officials say they expect the PowerPC 601 to deliver about the same integer performance and a 30 percent to 40 percent floating-point performance improvement over Intel's Pentium-at about onethird the price. In quantities of 20,000, the 50-MHz chip will cost \$280; the 66-MHz chip will sell for \$374.

"We're entering a

new frontier...we

intend to price

the PowerPC

aggressively."

-Tom Whiteside

(IBM)

PowerOpen's chief architect, Stephen P. Cummings of IBM, says hardware and software development are both on track. Tom Whiteside, manager of VLSI technology at IBM's Advanced Workstation Division, says the PowerPC 603 chip currently under development "is intended to be roughly the performance of the 601, but really, really cheap."

He did not disclose specific prices for the 603.

PowerOpen is built on AIX/6000 (IBM's Unix for RS/6000 workstations) and the X Window System. It natively runs Unix applications compiled for AIX, Groupe Bull's BOS/X, and Thomson-CSF's Uni/XT, as well as future programs for PowerOpen. It will

> also support COSE (Common Open Software Environment), the "unified Unix.'

Apple has ported the Mac OS Toolbox to the Power-PC, so that Toolbox calls execute natively. Because Mac programs typically spend most of their time in the Toolbox, this minimizes the usual performance penalty for software emulation.

-Tom R. Halfhill

since the original wood mouse (pictured) that was developed by Doug Engelbart at Stanford Research Institute in 1963. Microsoft's first-generation mouse, introduced in June 1983, was based on a prototype made out of clay; the third-generation "Dove bar" mouse was introduced in 1987. Microsoft's newest mouse, developed with the help of an independent ergonomics consulting firm, is designed for either right- or left-handed use. A snap-to feature in the new mouse's software automatically snaps the cursor to the default-command button in a dialog box: screen wrap moves the cursor to the opposite side of the computer's screen when you move the cursor off the edge.

Mice have come a long way

1993

AVIS © 1

PAUL

MOUSE

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#### CA-REALIZER—Now For A Limited Time Only \$99.

# Above And Beyond Basic.

INTRODUCING THE EASIEST BASIC DEVELOPMENT SYSTEM FOR WINDOWS, Compared to Visual BASIC, CA-REALIZER® is half the cost and twice the product.

Develop applications using the familiar procedural language model and a large array of powerful tools. You don't need to learn all kinds of confusing new techniques. Just type in programs or

design them visually with FormDev. It's an interactive

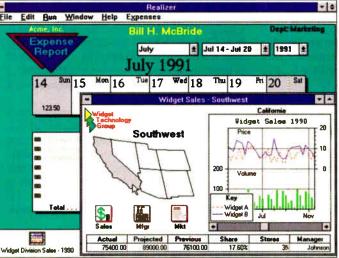


WYSIWYG, point and click tool that generates code. With a single command you can add Programmable Application Tools like spreadsheets, charts, text editors, animation, graphics tablets and user-friendly forms. And CA-REALIZER offers many features other BASICs don't, like automatic array processing.

Arrays are re-dimensioned and processed automatically. Algorithms can be written as formulae instead of complex looped expressions.

Once an application is complete, you can compile it into a stand-alone Windows application and distribute it





royalty-free with the runtime module that's included. And you can generate an installation disk with the push of a button.

*PC Computing* said, "No other Windows BASIC can match it for power and breadth of features."



And at \$99, they can't match the price either. So call 1-800 CALL CAI

and the name of your nearest dealer.

	REALIZER	Visual BASIC
Interactive WYSIWYG Application & Form Designer	~	~
Generates User Accessible & Modifiable BASIC Code	~	
Familiar Procedural Programming Model	~	
Integrated Full-Featured Debugger	~	- Fallenan
Single-Stepping, Call-Tree, Variable Display	~	
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Full Range Of Fast Array Operators & Functions	~	
Mathematical, Statistical, Date-Time Functions	~	
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Fully-Integrated Programmable Application Tools:	1	22. IE 18
Charts, Spreadsheets, Text Editors, Graphics, Animation, Scheduler	~	COLUMN 1411
Ability To Run Multiple Applications Simultaneously	~	
Full Support For DDE & DLLs	~	~
Direct MDI Support & Serial Communications Library	~	Contraction of the
Import/Export Of 1-2-3, Excel, CA-SuperCalc Files	~	
Extensive Context-Sensitive On-Line Help	V	~
Clip Art Library With Over 250 Bitmaps	~	
QuickBASIC Version 7.0 Compatibility Libraries	~	

Don't waste another day trying to figure out Visual BASIC. Leave that for your competition.





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#### COMMUNICATIONS

# Digicom's Software-Upgradable Modem

he benefit of soft-modem technology is that when you want to extend your modem's communications capabilities, you upgrade your software instead of installing new hardware. A new modem package from Digicom Systems called Connection 96+ (\$199) embodies the benefits of soft-modem technology. Connection 96+ consists of software and a daughtercard that fits into an ISA slot of a PC.

Digicom's soft-modem technology and card combine to deliver 1200- to 9600-bps transmission, v.42 and MNP 4 error correction, a 16550 UART (universal asynchronous receiver/transmitter), and extended AT command-set compatibility. When you purchase the Connection 96+, you are eligible for a free upgrade to 14,400-bps (V.32bis) transmission via Digicom's menu-driven BBS. After I installed the modem and its software, I downloaded the free V.32bis up-

grade. I used my new—and now improved— Connection 96+ to talk to a 14,400-bps modem I had at home. When I sent the same 68,992byte file (which 1 had downloaded from Digicom's BBS) at 14,400 bps, the improvement in transmission speed was obvious. Data blocks zipped by at almost twice the speed as when I downloaded the file at 9600 bps.

Digicom also sells a 9600-bps send/receive fax upgrade (\$60). By the third quarter of this year, the company expects to release upgrades for V.32terbo (i.e., 19,200-/16,800-bps standard) and voice-messaging software. By the end of the year, Digicom ((408) 262-1277) plans to release a Mac model.

—Selinda Chiquoine



# PAUL AVIS © 1993

#### LONDON

#### WHEN YOU CAN'T WAIT FOR FAST, GO TERBO

Tired of waiting for the CCITT to complete its deliberations for the next international analog modem standard known as V.Fast, a group of 18 suppliers that includes AT&T Paradyne, Penril Datacomm, and National Semiconductor has introduced an interim modem standard called V.32terbo. The move followed frustration by vendors that the CCITT rejected a proposal to introduce an enhanced version of the existing V.32bis (i.e., 14,400-bps maximum) standard that would have been called V.32ter and offered a maximum transmission rate of 19,200 bps without data compression. The CCITT thought the proposed V.32ter enhancement represented too small of an improvement compared to V.Fast. The proposed V.Fast standard will offer top transmission of 28,800 bps but is not expected to be ratified for several months.

A U.K. start-up company called Sonix (Cirencester, +44 285 641651) claims to have shipped the first V.32terbocompliant modem. Sonix's Volante modem (795 pounds) lets users upgrade the modem to V.32terbo from a PC disk. Multitech (Mounds View, MN, (612) 785-3500) says it plans to release a V.32terbo modem this summer. The Multimodem II will cost \$1199.

-Tony Dennis

## **Visual Basic 3.0 Strengthens Connectivity**

ore than 70 percent of all copies of Visual Basic are sold to corporations for developing in-house applications, and more than 90 percent of those custom programs interact with structured databases, according to Microsoft. So it's no surprise that the latest version of VB adds new tools for database connectivity.

Both Standard (\$199) and Professional (\$495) editions of



VB 3.0 now have the same database engine found in Access 1.1, Microsoft's RDBMS (relational database management system) for Windows. Thus, VB 3.0 can interact with databases stored in several common formats: Access, dBase, FoxPro, Paradox, and Btrieve.

A new visual data control in the toolbox lets VB programmers hook into these databases without writing any

> of the code normally required. In addition, the textbox, checkbox, picture, label, and image controls have been made dataaware. A VB application can now easily access a personnel file that includes

portraits of employees.

The Professional edition of VB 3.0 adds a programmatic object layer that provides complete control over the Access engine. While the Standard edition lets VB programs interact with existing databases, the Professional edition lets programmers write code that creates and manages databases in any of the supported formats. The Professional edition also has ODBC (Open Database Connectivity) drivers for SQL Server and Oracle.

VB 3.0 supports OLE 2.0 automation, so VB programs can communicate with and control other Windows applications that also support OLE 2.0.

#### ---Tom R. Halfhill

Microsoft Corp., I Microsoft Way, Redmond, WA 98502, (206) 882-8080.

# INTEL TECHNOLOGY BRIEFING

ntel « pentiur, pentiur, « ° ° ° « «

PENTIUM<sup>™</sup> PROCESSOR DISCOVER POWER AGAIN

### How we're giving PCs electrifying POWER.



There is a new source of computing power. It's capable of executing two instructions at once. It's produced

processing speeds over 100 MIPS. It's the next generation of compatible power. It's called the Pentium<sup>™</sup> processor. And this brief will tell you how its technology is making PCs run faster.

#### THREE WAYS TO MAKE FASTER PCS.

Faster PCs start with faster microprocessors. And there are three ways to make faster processors:

#### I. Increase the number of transistors.

Today, the use of sub-micron components lets designers fit more than 3 million transistors on a single chip. So we can integrate components such as math coprocessors and caches right onto the CPU—dramatically cutting access time.

2. Increase the clock speed. Twelve years ago the clock speed ticked

along at a measly 4.7 MHz. Today we can run at an astonishing 66 MHz—and we're still pushing for more.

#### 3. Increase the number of executions per clock cycle. Using new superscalar technology, our processors are now capable of executing two instructions per clock cycle.

#### WORKS IN PRINCIPLE AND IN PRACTICE.

Employing the techniques above, we've created the new Pentium processor. A processor that is over 300 times faster than the first PC microprocessor.

#### THE PENTIUM PROCESSOR. A MODEL OF EFFICIENCY.

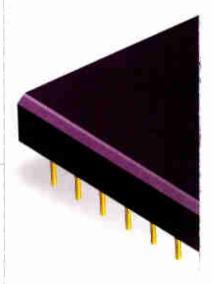
The Pentium processor can be described as a super-efficient factory. Its main assembly line is its superscalar technologywhich enables information to be processed simultaneously through dual pipelines. To accomplish this, the pipelines divide up an instruction, then send it through five stages. As it passes from one stage to the next, the pipeline is free to begin another instruction. Speeding up operations substantially.

#### PUMPING DATA THROUGH.

The rest of the features on the processor are designed to keep that main assembly line working at peak capacity (*see diagrams*). These features, along with the superscalar technology, help the Pentium processor to crunch more than 100 MIPS at a clock speed of 60 MHz.

#### HOW FAST DID YOU SAY?

Twice the performance of our own Intel486<sup>°°</sup> DX2 66 MHz processor. Plus, the redesigned floatingpoint unit on the Pentium processor offers up to five times the performance of the Intel486 DX2-66 CPU for math-intensive applications.

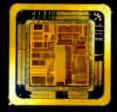




intel pentium INTEL 192

#### THE NEW PENTIUM PROCESSOR IS FULLY SOFTWARE COMPATIBLE WITH OUR X86 FAMILY.

int



THE LINE WIDTH OF EACH TRANSISTOR IS 1/100TH THE THICKNESS OF A HUMAN HAIR. OR 0.8 MICRONS TO BE EXACT. SO WE CAN PACK 3.1 MILLION TRANSISTORS INTO AN AREA THIS SIZE.



#### A PHOTOGRAPHIC MEMORY RIGHT ON BOARD.

NOW THERE ARE SEPARATE **8K CODE AND DATA** WRITE-BACK CACHES THAT REDUCE CACHE CONFLICTS AND INCREASE SYSTEM PERFORMANCE. WITH AN ON-CHIP CACHE. WE KEEP ESSENTIAL INFORMATION WITHIN AN ARM'S REACH OF THE MAIN ASSEMBLY LINE, SO THAT INSTRUCTIONS AND DATA CAN BE FETCHED WITHOUT WASTING ANY TIME, AND A FULL 95% OF THE TIME. THE INFORMATION IS RIGHT AT HAND.

#### THINK OF IT AS A 64-LANE FREEWAY INSIDE YOUR CPU.

TO GET DATA REALLY MOVING, WE DOUBLED THE SIZE OF THE BUS ON THE FIRST PENTIUM PROCES-SOR. THIS ALLOWS TWICE AS MUCH INFORMATION TO BE FETCHED AT ONCE. THERE IS EVEN A BURST MODE FOR HIGH-SPEED INFORMATION TRANSFER-SO MORE INFORMATION GETS TO WHERE IT'S GOING QUICKER, PLUS, AUTOMATIC DATA INTEGRITY CHECKING TO BE SURE THE RIGHT DATA IS BEING MOVED.

#### WE PROGRAMMED THE CHIP TO BE CLAIRVOYANT.

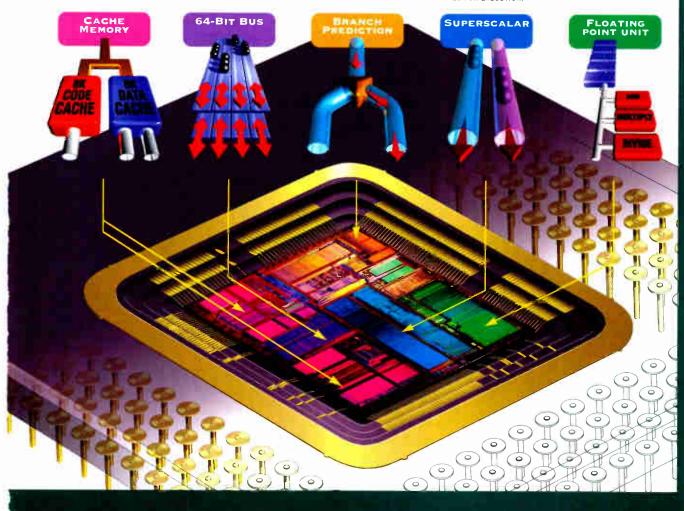
WE'VE GIVEN THE PENTIUM PROCESSOR AN INTELLIGENCE OF ITS OWN—A SMALL CACHE KNOWN AS THE BRANCH TARGET BUFFER, WHICH PREDICTS WHICH WAY AN EXECUTION WILL BRANCH. WHEN THE PRE-DICTION IS CORRECT (AND IT IS OVER 90% OF THE TIME). THE BRANCH IS EXECUTED WITHOUT DELAY—ENHANCING PERFORMANCE.

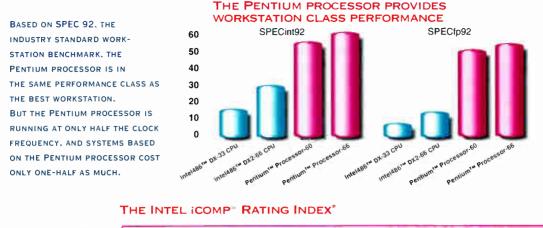
#### WHO SAID YOU CAN'T DO TWO THINGS AT ONCE?

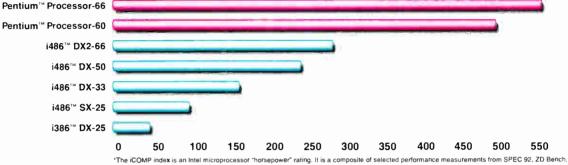
THE FIRST PENTIUM PROCESSOR HAS TWO SIDE-BY-SIDE PIPELINES FOR INTEGER INSTRUCTIONS. THIS ENABLES THE PROCESSOR TO EXECUTE TWO INSTRUCTIONS AT ONCE. AFTER GRABBING AND PARTIALLY DECODING AN INSTRUCTION. THE PENTIUM PROCESSOR DETERMINES IF THE INSTRUCTION CAN BE EXE-CUTED IN PARALLEL WITH THE NEXT INSTRUCTION IN LINE. IF IT DOESN'T DETECT ANY DEPENDENCIES. THE TWO INSTRUCTIONS ARE SENT ALONG THE PARALLEL PIPES FOR EXECUTION.

#### A BIG POINT OF DIFFERENCE IN MATH-INTENSIVE FUNCTIONS.

WE'VE ADDED SPECIAL-IZED PIECES OF HARD-WARE TO SPEED UP THE THREE MOST COMMON FLOATING-POINT INSTRUC-TIONS-A MULTIPLIER, A DIVIDER AND AN ADDER. WITH THESE FEATURES, MOST FLOATING-POINT INSTRUCTIONS CAN BE EXECUTED IN A SINGLE CLOCK CYCLE. GIVING YOU UP TO FIVE TIMES THE FLOATING-POINT PERFORMANCE OF INTEL486 DX2-66 CPU-BASED COMPUTERS.







and Power Meter, Source: (COMPTV): A Simplified Measure of Relative Intel Microprocessor Performance, Intel Corp., 1992

#### WHAT DOES THIS TECHNOLOGY REALLY MEAN?

It means Pentium processor-based PCs are now as fast as workstations. It means faster Intel486 microprocessors, because our experience with Pentium processor technology allows us to improve them. It means new software horizons being brought to more and more users—such as 3-D design, multimedia, handwriting and voice recognition, virtual reality and more.

#### WHAT DO YOU NEED?

As you are reading, we are ramping up Pentium processor production. The question is, when will you need a system based on one? If you're running power-hungry applications, the sooner the better. But for all but the most demanding users, the answer is still an Intel486 CPU-based system. Especially since many Intel486 DX2 processor systems can be upgraded to the same technology found in the Pentium processor with a future Intel OverDrive<sup>w</sup> processor.

#### TECHNOLOGY YOU TRUST.

For over 20 years, Intel has led microprocessor design, development and manufacturing. So with Intel technology inside, you can be assured that you'll always have unprecedented power and unquestioned compatibility.



BESIDES RUNNING EVERYDAY APPLICA-TIONS BETTER. THE PENTIUM PROCESSOR PROVIDES THE POWER NECESSARY FOR NEW MULTIMEDIA APPLICA-TIONS LIKE DESKTOP VIDEO CONFERENCING.

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Want more on our latest technology? Then call to receive additional information on Pentium processors and other Intel products that are making PCs better. Ask for literature package #67. The information is free. So is the call.

> ©1993 Intel Corporation. \*One poster per response. Limited to supplies on hand.

intel



#### D. BARKER

# Software Lacks Local Flavor

Arturo Salcido Maese is a software developer looking for his big break. He studied computer science at the Instituto . Tecnologico de Estudios Superiores de Monterrey and says had he been born in the U.S., he might have been another Bill Gates. He has written programs he sells, including a set of "Quick" utilities-Quick-Calc, QuickInfo, and otherswritten in Turbo Pascal and priced at less than \$100. "I make software that is easy to use and doesn't cost much money," he says. He meets potential customers face-to-face; he doesn't have a marketing consultant or the luxury of PR. He wants to see homegrown software sold in Mexico.

But the software that gets sold and used here is mostly from the U.S.: Lotus 1-2-3, Excel, dBase, Word, and Word-Perfect. At the recent Expo Comm Mexico computer-andtelecommunications show in Mexico City, the only native software company with a booth was Diagnosticos Admvo Computaror, a developer of business programs, such as Pacioli 2000. The company is famous as one homegrown venture that's prospered beyond the borders of Mexico. Its U.S. affiliate is DacEasy, a Dallasbased company known for its series of accounting programs.

The lack of local software doesn't mean there's a lack of local talent. Mexican universities have long had programs in computer science, and hackers have roamed here since the dawn of the Apple II. IBM recently moved a programming project from the U.S. to its plant in Guadalajara. But local developers have yet to place a hit on the best-seller list. They're competing with the likes of Microsoft. And, according to some observers, they are also dealing with a native suspicion of things Mexican.

When the Apple II made its debut here, interest was high. "People thought computers were magic," Arturo says. "We thought they would solve all our problems." But there was little software to go with it. Some people became disillusioned. Others realized that the magic of computers requires a certain sorcery on the part of mortals. These people, like Arturo, became programmers.

In some ways, the Mexican computer market is similar to what you find in other industrial countries: The big computer users are large corporations, banks, and government, and they have been replacing their mainframes and minicomputers with microcomputers and PC-based networks.

With an estimated population of 90 million, Mexico is potentially a gigantic market. But outside the urban areas, there are few signs of the computer revolution.

Even in the cities, there is virtually no home computer market. Systems are just too expensive. Those prices are coming down, however. Gama Computadores, which manufactures PCs in Mexico, now sells 386SXes for around \$800. "A year ago, prices were

too high for anyone outside business," says Javier Valverde Polin, Gama's director of operations. "But now, prices are becoming cheap enough for home and student markets."

While prices are dropping, Mexican salaries are still low. A good programmer can make about \$18,000 a year. This is certainly much more than most Mexicans make, but it's by no means the comfortable living of a programmer wrangling code north of the Rio Grande.

One problem with U.S. software coming into Mexico is the documentation. Either it's in English or it's translated in Spain, into Spanish Spanish rather than Mexican Spanish. There are anecdotes about neophytes reading the instruction "Insert DOS disk," translating DOS into its Spanish equivalent, and then trying to insert two disks into the PC. Terms like "Boot the computer" don't translate well, and the Mexican word for turning on an electronic device-encienda, to put fire into-would seem odd to a Spaniard.

When we met here in February, Arturo was hoping to soon find a partner who could handle the business side of marketing his software, who could get it on the shelves of computer stores. When we spoke again recently, he was still looking.

D. Barker is BYTE's managing editor. He can be reached on BIX as "dbarker."



Where the Sales Are

Three cities account for most of Mexico's computer market: Mexico City, Monterrey, and Guadalajara. These cities buy 85 percent of the computer products sold in Mexico, With 20 million people, projected to reach 27 million by the year 2000, Mexico City is a big market unto itself. One resident told a visitor. "Maybe computers can solve our traffic problems." (Market information from Servicios de Estrategia en Electronica.)

# We Deliver Computing Know How Abacus Books will Keep You up to Speed



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A literal encyclopedia of DOS knowledge. This book is a completely revised edition of our bestselling PC System Programming book which has been read by over 125,000 programmers worlwide. Whether you program in Assembly Language, C, Pascal or BASIC, you'll find dozens of practical, parallel working examples in each of these languages. Many of our readers say this book is worth its weight in gold. #B145. ISBN 1-55755-145-6. \$59.95 with companion disk.



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Turn your PC into a high performance screamer. Whether you're adding memory or a haid drive, CD-ROM or a sound board or apgrading an XT to a 386 or 486, this book shows you how. Includes companion diskette of utilities and System Sleuth™ diagnostic softwate. 598 pages. #B167. ISBN 1-55755-167-7. \$34.95 with companion disk.



#### **OS/2** Bible V2.1

Explains the many features and tools that are part of the OS/2 32bit multitasking system, its special functions and the utilities that are part of the package. Whether you want to link simple DOS applications, run Windows programs under the Workplace Shell or understand the structure of OS/22.1. this book covers all of these topics. From installation, to the basics of the Presentation Manager, you'll learn how to take full advantage of OS/2 2.1. #B174. ISBN 1-55755-174-X. \$34.95 with companion disk



#### AutoCAD 12 Programming

This book will teach you all about BATCH programming (for use defined startup of AutoCAD 12), creating Script files and programming custom commands with AutoLisp or ADS. Also covers prototype drawing and output functions, script programming, AutoLisp, menus and commands, the AutoCAD Development System and more. Disk includes programming examples and ready to use menus and tables #B173. ISBN 1-55755-173-1.

\$44.95 with companion disk.



#### DOS 6.0 Complete

The practical user's guide to DOS 6.0. This book is loaded with helpful hints for outfitting any computer with the new MS-DOS 6.0, covering everything from installation to using the new file, directory and storage maintenance features. DOS 6.0 Complete includes a companion disk with dozens of powerful batch files, detailed explanations and Tempest - the new graphic shell for DOS 6.0, 1100 pages. #B182. ISBN 1-55755-182-0. \$39.95 with companion disk.



#### Sound Blaster Book

Newly revised, this book is your guide to Sound Blaster, from installation to custom programmin Includes an overview of the different Sound Blaster cards, many specific software products and much more. Also includes simple MIDI system to use with your Sound Blaster. #B181. ISBN 1-55755-181-2. \$34.95 with companion disk.



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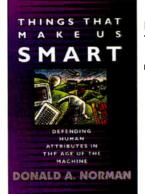
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# **Reviews** Books & CD-ROMs

# **Computer Ruminations**



#### **BEFORE THE COMPUTER** by James W. Cortada THINGS THAT MAKE US SMART by Donald A. Norman

Time was, when a rifle part wore out, the gunsmith fabricated a new one. The technology to mass-produce replacements that didn't need custom fitting was one by-product of the Civil War; that was the technology that, after 1865, made possible typewriters and cash registers and accounting machines. (No, it's no accident that "Remington" denotes both an office appliance and a gun.) James W. Cortada's intricate history of such artifacts is called *Before the Computer*, and, indeed, it's the computer that has

now pretty well subsumed them all. In their day they filled immediate needs, and no one dreamed that a century down the road lay a single supermachine.

Donald A. Norman's *Things That Make Us Smart* is a complementary account. Although Norman is an Apple Fellow ("the highest-level technical appointment at Apple"), his new book's attention to computers is intermittent at best. Still, they're never far below the horizon of his ruminations, subtitled "Defending Human Attributes in the Age of the Machine." (No, not that tired old tune, dehumanization; Norman's attention is on technology that gets in the way in its eagerness to be helpful.)

Take five pieces of software: dictionary, encyclopedia, thesaurus, spelling checker, and language translator. "Their function would be greatly enhanced if they could all be combined into one." As it is, they can't even intercommunicate, unless thanks to a complicated shell like Windows. Unimaginative programmers? A "tangled web of financial and copyright arrangements"? Norman guesses it's probably both.

Or consider the filing drawer. It was "a major revolution in handling information" when it was first introduced early in this century. It depended on carbon later, xerographic—copies, and on standardized paper sizes; then, "courses on methods for filing" could become a booming industry. Before the filing drawer, there were desks with pigeonholes. (The holes and slots and drawers were of varying sizes because documents were. "Pending bills" might consist of many small envelopes, "bank records" of several large checkbooks.) And with 60 to 100 places where some item might have been stashed, a human memory with a span of only five to seven categories was a crippled access device indeed.

You can see with what caution all these metaphors need to be looked at as we "computerize." Early in the book, Norman offers an arresting analogy. Here's a game called 15. Its pieces are the nine counting digits. Each player in turn takes possession of a digit. The winner is the first player to get three digits that sum to 15. Try it. You'll discover that, "Though the arithmetic is simple, keeping track of all the possibilities…nakes the game difficult."

And here's tic-tac-toe, at which any kiddle speedily becomes expert. And

here's the killer: The two games are identical. What a difference the representation makes! And finally: A computer program written to solve tic-tac-toe spatially, the way we do, "would have to figure out whether the X's and O's were on a straight line," a problem in trigonometry. For fast computerization, convert the game to 15.

Hugh Kenner is Franklin and Callaway Professor of English at the University of Georgia. He writes for publications ranging from the New York Times to Art & Antiques. You can contact him on BIX as "hkenner." BEFORE THE COMPUTER James W. Cortada, Princeton University Press, ISBN 0-691-04807-X \$55

THINGS THAT MAKE US SMART

Donald A. Norman, Addison-Wesley, ISBN 0-201-58129-9 \$22.95



### OF HISTORICAL SIGNIFICANCE

CD SOURCEBOOK OF AMERICAN HISTORY, VOL. 1: FROM DISCOVERY TO WWI Infobases International, Inc., 1875 South State St., Suite T100, Orem, UT 84058, (801) 224-2223, \$69.95

This seems just what the thesis director ordered, a computerization of such a library assignment as used to send graduate students flocking to the stacks in tight patterns. The idea was to get there before too many others got there, else every book would be checked out. But now, forget books! What we have here is a big database of American history texts, plus a fast search facility that handles AND, OR, and NOT—even things like "All paragraphs containing both *freedom* and *liberty* or both *peace* and *prosperity*."

The search works fine. The problem is what we're searching through. Here's a category called First-Hand Sources, amid which we pick the subhead Revolution, and then the document called The Defeat of Burgoyne at Saratoga. Bring up this document and find the following heading: "TITLE: The Defeat of Burgoyne at Saratoga/AUTHOR: Sir Edward Creasy/DATE: 1777/SOURCE: Great Epochs in American History, Vol. 3, Pg. 155–164." You'd expect DATE to be the date of the document, but no, it's the date of the event under scrutiny.

And the Creasy pages are from Sir Edward Shepherd Creasy's *Fifteen Decisive Battles of the World*, a classic published in 1852. *Great Epochs*? That's a 1992 catchall, edited by (it says here) Francis W. Halsey and available only via Infobases, which is also our source for the present CD Sourcebook. What it puts on your screen isn't print but facsimile typescript. As far as I can make out, running standard printed editions through a scanner was harder than just retyping their hundreds of pages in a uniform format (and no guarantees of accuracy). That's typical. And no thesis director would accept so amorphous a reference.

I'm sorry to report that something's been blown again. The idea is good, and the search engine is very good. But the realities under which someone will need this package have not been envisaged at all.

-Hugh Kenner



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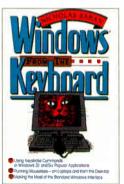
### **Reviews** Books & CD-ROMs

#### THE KEY INGREDIENT

WINDOWS FROM THE KEYBOARD by Nicholas Baran John Wiley & Sons, ISBN 0-471-59093-2, \$16.95

mouse may be appropriate for a windowed environment, but is it required? Not according to Nicholas Baran. His *Windows from the Keyboard* is devoted to operating a Microsoft Windows environment totally from the keyboard. Baran, a BYTE consulting editor, doesn't propose that we should forgo the use of mice. Rather, there are times, such as when traveling with a portable, when it is worthwhile to be able to work without having a mouse attached to your system. Likewise, some people, such as touch-typists, want their hands at the keyboard as much as possible.

Windows from the Keyboard starts with an overview of operating the Program Manager, File Manager, and other system-



level programs. It then explores keyboard control over six Windows applications: Ami Pro, Microsoft Word, WordPerfect, Microsoft Excel, Lotus 1-2-3, and Quattro Pro. Baran includes detailed instructions as well as useful summary pages that you can copy and place next to your computer. If you prefer working from the keyboard, this book will help you get the most efficient, flexible use from your Windows applications.

-Raymond GA Côté

#### **UNIX WIZARDS**

UNIX POWER TOOLS by Jerry Peek, Tim O'Reilly, and Mike Loukides O'Reilly & Associates and Bantam Electronic Publishing, ISBN 0-553-35402-7, \$59.95

Behind every smoothly running Unix environment is a Unix wizard. You can identify them by their ability to utter mind-boggling keyboard incantations. As with wizards of old, their power comes not from some mystical source, but from hardearned knowledge. Unfortunately for the uninitiated, this knowledge is locked within hundreds of books and thousands of articles.

Unix Power Tools unlocks the storehouses of knowledge and can make a wizard out of anyone willing to spend time getting comfortable with the tools. This 1168-page book is not designed



for casual reading. Instead, graze through it for solutions and ideas. It starts with the administrative basics of maintaining user profiles, log-in scripts, passwords, and directory structures. Each chapter consists of terse solutions to specific problems (e.g., setting terminal types, seeing log-in mese a day, and configuring environment variables)

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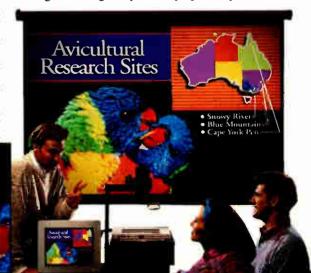
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### **Reviews** Books & CD-ROMs

simple editing with vi to industrial-strength manipulation with emacs, and a slew of automated manipulations, from sed through Perl. Every tool mentioned in the book is available in both source code and executable form on the accompanying CD-ROM.

Unix Power Tools is an encyclopedic work that belongs next to every serious Unix user's terminal. If you're already a Unix wizard, keep this book tucked under your desk for late-night reference when solving those difficult problems.

-Raymond GA Côté

### **HARDWARE HELPER**

#### NETWORK INTERFACE TECHNICAL GUIDE, \$119.95 ENCYCLOPEDIA OF MAIN BOARDS, \$499.95

Micro House International, 4900 Pearl East Circle, Suite 101, Boulder, CO 80301, (303) 443-3388

The Network Interface Technical Guide and Encyclopedia of Main Boards are meant for technicians, computer magazine editors, or anyone who spends much time chasing down switch settings for obscure boards. The first book is an 800-page volume with switch and jumper settings for 330 network cards. Each entry includes a drawing of the card showing the key components, a table of possible settings, and a collection of applications notes. Just as I started looking at this book, I had to install a Novell NE2000 adapter. I quickly found it in the index, and within minutes I had the card configured and installed.

The four-volume *Encyclopedia of Main Boards* contains board layouts with switch and jumper settings for 980 system boards. I tried to spot-check a half dozen or so boards in PC clones at BYTE, without success. I was disappointed that this encyclopedia didn't show *any* of them, when there are over 3000 different system boards out there. Micro House plans to expand the set to six volumes, covering 400 additional system boards, this summer.

The encyclopedia includes a handy disk database of the system boards in the set. You can search by manufacturer, CPU, processor speed, and other criteria, and the process is much faster than leafing through the table of contents. It also includes a list of common acronyms and a glossary of computer terms. I found a few inaccuracies. The glossary incorrectly shows the 8086 processor as the one in the IBM XT, for example.

Both books could pay for themselves in time saved. Just make sure they cover the boards you have in your systems.

-Howard Eglowstein

### THE CD-ROM AUTHORITY

CD-ROMS IN PRINT 1993, Meckler Publishing, ISBN 0891-8198, \$95

eckler's definitive international guide to CD-ROMs is a 736-page book (it's also on CD-ROM). The entries appear alphabetically by title, with indexes on subject, publisher, distributor, and other categories. It's the reference for anyone who needs to quickly track down all titles for a given subject.

-Rob Mitchell

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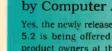
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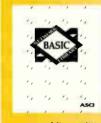
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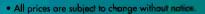
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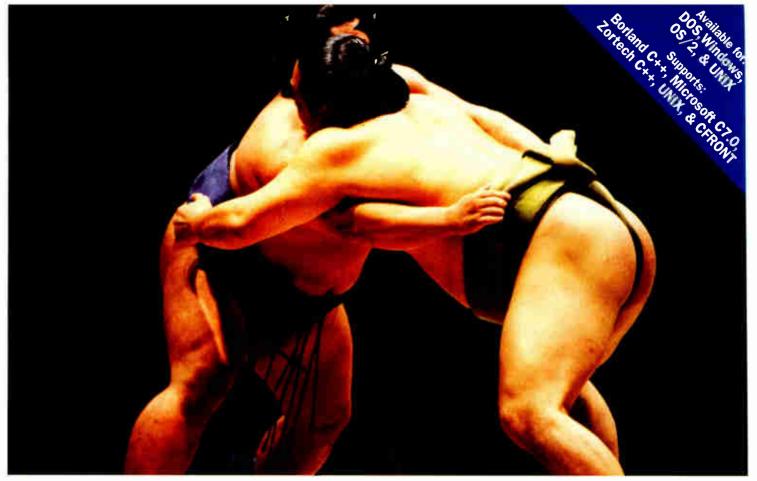
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Feature

# **Computers for the Disabled**

#### JOSEPH J. LAZZARO

al has all the makings of a good telemarketer: He's bright, outgoing, and persistent. He is

also blind. Phyllis wants to hire him, but she has some concerns. How will he be able to use the company's database if he can't see the monitor? How will he read office correspondence? And more important, what will it cost the company to adapt the workplace to accommodate him?

Phyllis *must* accommodate him, since her company is in the U.S., and therefore subject to the Americans with Disabilities Act, or ADA (see the box "For More Information"). But she needn't worry. The latest adaptive technology for personal computers provides a cost-effective way to allow Sal and workers with other disabilities to do their jobs with independence.

#### **Getting Access**

Personal computers are directly compatible with many adaptive hardware and software products. You simply install them as you would any other addin board or application. The majority of adaptive products are developed for the platforms that are commonly used in business environments: MS-DOS, Windows, and the Macintosh. Fewer products are available for Unix, but development work is under way due to the influence of the ADA.

When adapting a personal computer, you should pay special attention to hardware requirements (see the box "Adaptation Needs"). Both PCs and Macs require at least 25 MHz of processing power to run many adaptive applications, such as OCR or speech-synthesis programs, in conjunction with mainstream programs, such as spreadsheets.

Memory is another major consideration. For adaptation, many systems require a minimum of 1 MB of RAM—4 MB if you're running Windows or if you're attached to a network. The number



Adapting desktop computers to meet the needs of disabled workers is easier than you might think

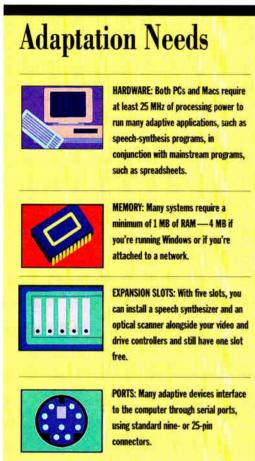
of expansion slots is also vital. For instance, if you have a machine with five slots, you can install a speech synthesizer and an optical scanner alongside your video and drive controllers and still have one slot free.

Another important issue is how many serial and parallel ports your computer has. Many adaptive devices interface to the computer through serial ports, using standard nine- or 25pin connectors.

#### Analyze, Then Adapt

The first task in adding adaptive technology to a computer is to determine the specific needs of the disabled worker in question. "It's very important to analyze the job thoroughly," says John Robichaud, a rehabilitation engineer with the Occupational Rehabilitation Group (Cambridge, MA), "and this goes way beyond just the PC." Robichaud's company looks at each job in terms of its component tasks and all the systems at the site used to perform those tasks.

World Radio History



ROBERT BURGER © 1993

The next step is to focus on the employee's abilities. If he or she has no vision, then a speech or braille output package is recommended. For someone with limited but usable vision, a software magnification package may be appropriate. For a hearing-impaired worker, a Baudot/ASCII modem is a logical investment. For a motor-disabled user, an adapted keyboard or a Morse-code entry system is feasible.

To assist with adaptive technology, mainstream companies are providing consulting services and adaptive equipment to comply with the ADA. The SNAP (Special Needs Access Program) is a joint project of AT&T and NCR. It offers engineering consulting services and adaptive hardware and software for fees ranging from \$75 to \$125 per hour.

Cortez Martin, civil rights manager for the FAA Technical Center at the Atlantic City International Airport, used the SNAP to help accommodate a visually impaired worker. "We gave the consultants a real thumbs-up for their efforts and the approximately 20 hours of training they provided," he says. "The software and hardware they suggested made [our] employee more productive and more efficient."

DEC is using its DECtalk speech-synthesis system to help blind people to read and nonverbal people to speak. DEC has

also created an Assistive Technology Group. In addition, Apple Computer and IBM have produced and sponsored assistive technology for their respective computer platforms. Their developments include everything from graphics-based speech-synthesis systems to sticky-key



**This deaf user's PC** is connected to a telephone via an Ultratec Intele-Modem Baudot/ASCII modem. The user is sending and receiving messages to and from someone at a remote site who is using a telecommunications device for deaf people (right).

software (i.e., programs that electronically lock and hold the Shift, Ctrl, and Alt keys).

#### Adapting to a Specific Need

To work effectively, most vision-impaired users need to have their computers adapted with technologies such as speech synthesis, magnification, braille, and OCR. Speech-synthesis systems interface to a



**A PC for a blind user**, equipped with an Oscar optical scanner and a braille printer, both by TeleSensory. The optical scanner converts text into ASCII code or into proprietary word processing format. Files saved on disk can then be translated into braille and sent to the printer. Visually impaired users can also enlarge the text on the screen by loading a TSR software magnification program.

computer through 8- or 16-bit slots or through standard RS-232 serial ports. They rely on TSR packages, known as screen readers, to drive them.

One example of a speech-synthesis system is VertPro from TeleSensory (Mountain View, CA). This \$1795 product can read MS-DOS-based word processors, databases, spreadsheets, and other textbased software. Window Bridge from Syntha-Voice (Hamilton, Ontario, Canada) is a \$695 Windows-based screen reader. This product can verbalize both MS-DOS- and Windows-based applications, and it will drive most speech synthesizers.

Magnification software can enlarge text appearing on the screen by up to 16 times. ZoomText Plus (\$595) from AI Squared (Burlington Center, VT) and Magic Deluxe (\$295) from MicroSystems Software (Framingham, MA) can both enlarge text on MS-DOS and Windows applications. Berkeley Systems (Berkeley, CA) markets inLarge, a \$195 Mac-based software package that magnifies most commercial applications.

For braille output, the Juliet printer

# Why some software sells more than others.

Success. All software developers strive for it. Now, Don Gall was on top of the world. Software protection made all the difference. Especially in Europe and Asia. Sales were four times

better than before. He is the founding father of Sentinel — the guru of software success.

#### Struggling Software Sales

One day, trekking through the coffee fields of Java, Don ran into his old college buddy Simon Seagull. "Don, my sales are well below expectations." Simon explained his plight, "My software should sell like yours, Don!" Yet despite critical acclaim Simon's company, SimonSays Software, teetered on a financial tightrope. "What's your secret, Don?"

They spent hours analyzing potential problems. They looked at everything.

**The Key to the Problem** Finally, Don leaned back and asked the assumptive question, "What about protection – are you using Sentinel?" Nervously, Simon sipped his coffee. His hands shaking as his eyes darted the room. "No. I didn't think I needed to."

Don's chair slid out from under him and he crashed to the floor. Amazed in disbelief, Don cried, "You What?!" Grabbing his tattered

scrapbook, Don pulled out photos of his travels. "Ever been to Seoul? Prague? Anywhere? Ten bucks will buy you anything, even bootlegged copies of software."

#### Don's Road to Success

Thumbing through the scrapbook, Don shared his experiences. "Back in the '80s, I was in your shoes – beaten, battered and bruised." Simon listened. "Then, after a heart breaking trip around the world, I called the Software Publishers Association (SPA)."

"I could hardly believe it. They told me developers

it. They told me developers lose billions of dollars each year. Why? Illegally copied software. In some countries there are nine pirated copies for each legal copy sold." Simon was disgusted, "It's just not fair."

"That's why I committed myself to solving the piracy problem," explained Don. Simon's eyes lit up. "The dongle!" he shouted. Don corrected him, "Not just any

dongle — the dongle that paved the road to success for over 10,000 developers worldwide — Sentinel."

#### Successful Developers Use Sentinel

Don pulled a stack of letters out of his gunny sack. "All of these people tell the same story." Don read about a successful developer from California who swears she wouldn't be in business without Sentinel. Another company says protection costs less than litigation, plus they don't have to spend time and money supporting

illegal users. Others confessed they wouldn't market products internationally without protection.

The hours flew by, story after story, Simon learned Don Gall's secret. To succeed is to protect. To protect is to secure with Sentinel.

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Backed by the world leader in software protection, Rainbow Technologies, the Sentinel Family of hardware keys is the most diverse and comprehensive selection available. For DOS, Windows, OS/2, Macintosh, LAN, UNIX and others. They're simple to install, and are the most reliable and compatible available.

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#### When you need a dongle, you need Sentinel. The only dongle Don Gall will use.





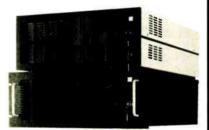


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### Feature

(\$3995) from Enabling Technologies (Stuart, FL) interfaces to any standard RS-232 serial or parallel port. Juliet can emboss braille on both sides of a page at a speed of 40 characters per second. The Reading Edge OCR (\$5495) from Xerox Imaging Systems (Peabody, MA) and the Arkenstone Open Book Unbound (\$2190) from Arkenstone (Sunnyvale, CA) can read printed material to blind people and send

of the keyboard on the screen. These products use a head-mounted pointing device. Examples include HeadMaster (\$1195) from Prentke Romich (Wooster, OH) and the FreeWheel (\$1395) from Pointer Systems (Burlington, VT).

With these systems, a motor-impaired person can bypass the physical keyboard with an external adaptive switch to select menu choices or virtual keys from an on-



This motor-disabled person is communicating with a PC using a Pointer Systems optical head pointer to access all keyboard functions on a virtual keyboard shown on the PC's display. The user can "strike" a key in one of two ways. He can focus on the desired key for a user-definable time period (which causes the key to be highlighted), or he can click an adapted switch when he chooses the desired key.

the text to a PC.

For users with hearing impairments, there's a long list of available adaptive hardware and software that you can add onto PCs. For example, SeeBeep (\$20) from MicroSystems Software translates IBM speaker output into visual signals. Computers that are equipped with Baudot/ASCII modems can act as telecommunications devices for deaf people and also communicate with other PCs. Examples of this type of modem are the \$329 Intele-Modem by Ultratec (Madison, WI) and the \$349 CM-4 from Phone-TTY (Hackensack, NJ).

To adapt equipment for motor-impaired workers unable to type on a standard keyboard, you can employ adapted keyboards, sticky-key software, head pointers, and Morse-code systems that bypass the keyboard and enter data through the RS-232 serial port. In tandem with these add-ons, you can install software to display a picture screen keyboard. Adaptive switches come in a variety of forms that can be activated by eve movements, breath control, or any other reliable muscle movement.

Another way of controlling computers is via a Morse-code system. Such a system consists of adaptive switches and software for people who can't type on a full keyboard but have the ability to physically push at least one key. HandiCode (\$495) from MicroSystems Software is such a program. Voice-recognition systems permit people to issue verbal commands to a computer to perform data entry. Among the available voice systems are two from Dragon Systems (Newton, MA): Dragon-Dictate-30K (\$50) and VoiceType (\$1995 plus board).

#### What's in the Works?

Adaptive technology must struggle to keep pace with the mainstream computer industry. For instance, numerous DOS-based

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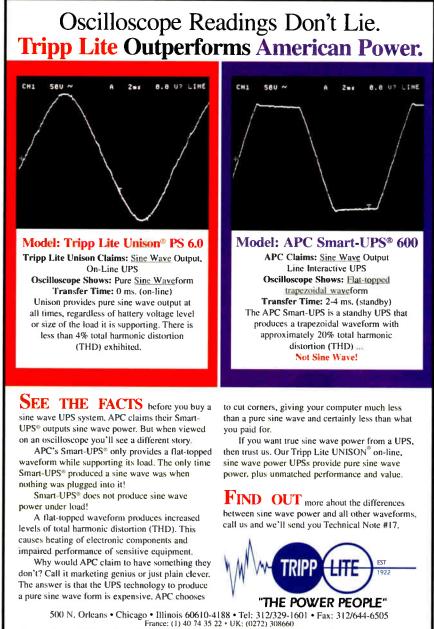


screen readers exist, but few GUI screen readers are available. The use of multimedia could prevent blind users from accessing the information servers of the future unless a method can be found to translate animation into either speech output or braille. Pen-based computers could prevent the use of adaptive equipment for two reasons: They lack expansion slots for specialized hardware, and the heavily visual operating system isn't friendly to blind users.

Another problem is the long stretches

of time between the appearance of mainstream products, such as spreadsheets and word processors, and those products' ability to interact with adaptive equipment. Ideally, this lag time will decrease as companies consider adaptive access early on in the design stage.

On July 26, 1994, companies with as few as 15 employees will be mandated to comply with the ADA. This criterion will make the ADA applicable to many more businesses. Because of the implementation of this new law, and the ever-increas-



#### Tests were performed on a Teltronix Model 2430 digital ecolitrocope, scale 1 div = 56 volts. vert, 1 div = 2 ms. horizontal. The ambient test environment was 68—72°F and 15—45% relative humidity. Both UPSs tested were rated at 600 VA. A 47 ohm load (300 watts rommal) was used. At UPS battenes were burchated horizontal of usarge before testing. Chicklescope photographs were all taken at the same point in the battery color. Date of test February 25, 1959. At UPS systems were purchased though commercial sources. Models used Umson\* 6.0A and Smart-UPS\* 600 Smart-UPS\* is a trademant of Amercian Power Conversion.

#### For More Information

- By calling the toll-free hot line at The National Institute on Disability Rehabilitation and Research (NIDRR) in Washington, D.C., at (800) 949-4232, you will be directly connected to your nearest ADA technical assistance center.
- You can obtain a free handbook (in either hard-copy or electronic form) about how to add adaptive technology to personal computers from the Clearinghouse on Computer Accommodation (COCA) of the Information Resources Management Service, General Services Administration. Write to: Susan A. Brummel, Director, COCA, c/o GSA, Room 2022, KGDO, 18th and F 5ts. NW, Washington, DC 20405.
- State rehabilitation agencies, which are usually located in your state capital and listed in the phone directory, are a source of free information on ways to comply with the ADA.
- DOS-Abledata is a CD-ROM database from the Trace Center in Madison, Wisconsin. You can purchase this CD-ROM directly from the Trace Center for \$25. You can also access its contents via the Massachusetts Commission for the Blind's BBS at (617) 451-5327 or via Project Enable (a disability-oriented BBS) at (304) 766-7842.
- The Internet has at least two newsgroups covering disability-related issues. These groups are called misc.handicap and alt.education.disabled. On-line services such as GEnie, BIX, CompuServe, and Delphi also have forums dedicated to adaptive technology.
- The Department of Justice runs a BBS dedicated to providing information on the ADA. To access it by modern, call (202) 514-6193.

ing pervasion and decreasing costs of PCs, the future of adaptive technology is on a rising curve.

The payoff of the availability of adaptive equipment benefits everyone. "Building access for disabled people is the same as building better interfaces for all users," says Janina Sajka, project manager of the World Institute on Disability Network (Oakland, CA). "By studying the needs of disabled workers, we have the opportunity to build better access for everyone."

Joseph J. Lazzaro is director of the Adaptive Technology Program at the Massachusetts Commission for the Blind in Boston. He is the author of Adaptive Technologies for Learning and Work Environments (American Library Association, forthcoming). You can contact him on BIX as "lazzaro@bix.com" or on the Internet at lazzaro@world.std.com.

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# w You Couldn't Wait, You Party Animal!

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When you buy a Gateway 2000 Pentium technology ready system during 486 Fest, you're investing in your technology future for a fraction of what you would pay for a Pentiumbased system today.

Aren't you glad you peeked at our gift? Now you know Gateway 2000 offers the best value — today *and* tomorrow.



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If you've been worried about keeping up with technology now that Intel's<sup>®</sup> Pentium processor has been announced, relax! Kick back and join the Gateway 2000 486 Fest, featuring great buys on 486 systems and our Pentium Technology Guarantee. It's a Gateway-exclusive offer that allows you to keep up with technology *and* save big bucks when you buy a Gateway 486 Pentium technology ready system this summer!



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We guarantee you can upgrade your Gateway 486 Pentium technology ready system to future Pentium processor technology products in 1994. This next-generation OverDrive processor will easily plug right into the ZIF (zero insertion force) socket already installed on your upgradeable Gateway 2000 system with no modifications. And, unlike many manufacturers, we've already had our systems heat tested for use with Pentium technology processors.

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A less astute buyer might go for a 386 or Pentium<sup>™</sup> system, but you know where the real value is. Gateway 2000's desktop and Nomad PCs are now all 486 systems for good reason. With our great prices on 486 technology, 386 systems are no longer a smart buy. And first-generation Pentium systems are not a good value.

intel

inside)

Even if you were willing to pay the steep premium other manufacturers are charging for Pentium systems, you'd have trouble getting one because availability is extremely limited. Our engineers say the Pentium systems in our lab run so hot, you could use one to heat a hog barn. Besides, Pentium systems on the market today will be outperformed quickly by improvements in Pentium technology. That's why we're not selling Pentium systems yet. At Gateway, we won't sell anything unless it's a good value for you.

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Plus, these systems have a hefty 8 or 16MB RAM with cache, and party-hearty hard drives running on the local bus. You get an extra VESA local bus expansion

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It's included with our 4DX2-66 systems! Or you can upgrade any other standard configuration with a CD-ROM. We supply a free system CD when you purchase a PC with a CD-ROM drive. The CD includes Microsoft's<sup>®</sup> Multimedia Pack,<sup>™</sup> designed to let you explore the value of multimedia technology. You get an interactive user's guide to Windows and a collection of sound, animation and video clips to use in business presentations and documents.

# **Party Reason**— You can have it your way at Gateway.

We custom build each Gateway 2000 computer to your order. We'll gladly provide you with a quote on a special configuration. Call our sales department!

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Check the configurations and prices on the back page of this ad. We've gone hogwild for 486 Fest!

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Your Gateway system comes in a black-and-white cow-spotted box. Some people use our boxes for end tables and playroom furniture. It will certainly be a conversation-starter at your party.

#### **Party Reason** — Get our 486 Fest Best Buy!

Check the back page of this ad for an unbelievably good buy on a smart 4DX2-66 local bus system configuration including 8MB RAM, 340MB hard drive and CD-ROM for only \$2495!

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The Gateway 2000 4DX2-50V at \$2295 is a favorite with our three little pigs.



0 5 8

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Keep counting the reasons to celebrate during Gateway's 486 Fest! You'll find plenty when you look at our Nomad notebook PCs and computer peripherals!

#### **Nomad Notebooks**

#### **Party Reason** — You'll get 486 desktop performance in a lightweight portable when you buy a Nomad.

Why settle for a 386 notebook when you can get a powerful 486 Nomad in the same price range? All three Gateway 2000 Nomad models are 486 systems with snappy performance that's still rare in notebooks. Plus, they're smaller than many notebooks, weighing just 5.6 pounds and measuring 8.5" x 11" x 1.8". No other notebook this size can beat the Nomad 450DXL's combination of performance and battery life! In PC Magazine's Battery Rundown Test, Nomad systems operated up to six hours on a single battery with power management enabled.

# **Party Reason** — No more squinting at a dim and fuzzy display!

Nomad screens are big and brilliant — a full 10" VGA backlit display with 64 gray scale. You can use your Nomad in all lighting conditions.

## **Party Reason** — *Three cheers for a great keyboard and mouse!*

Nice feel! The 79-key touch-type keyboard is comfortable, quiet and fast. Nomad 450DXL models now also include Microsoft's<sup>®</sup> Ballpoint<sup>™</sup> portable mouse with Quickport,<sup>™</sup> standard.

We have lots of options for our Nomads, too. Call for details!

#### Peripherals



TelePath<sup>™</sup> Fax/Modem. It's everything you ever wanted in an internal fax/modem, including a great price! The Gateway 2000 TelePath is a 14,400bps modem, V.32bis, with 9,600bps fax capability. It's compatible with the standard AT command set and is downwardly compatible with lower modem speeds. Package includes software — WinFax Pro,<sup>®</sup> Crosstalk<sup>™</sup> for Windows and Qmodem — plus a free CompuServe<sup>®</sup> trial membership. **\$195** 

Network Cards. Call for a selection of Ethernet cards and Token Ring adapters, installed and configured.

Microsoft Windows<sup>™</sup> for WorkGroups. Networking made easy! Share files and printers, send electronic mail, schedule group meetings with the click of your mouse — and get everything you need in one inexpensive package. That's the beauty of Windows for Workgroups. Even a beginner can set up and configure a network with this fantastic product. Price includes an Ethernet adapter and software. Hardware and software are factoryinstalled. **\$159** 

## **Party Reason** — You'll save money on multimedia software and peripherals!

**CD-ROM Kit**. You'll enter a whole new world of possibilities with your PC when you add a CD-ROM drive, giving you access to exciting new applications, databases and entertainment programs. With applications continually getting bigger, wouldn't it be convenient to get software on a single CD rather than piles of floppy disks?



Get galloping portability on your road trips with Gateway's top-of-the-line Nomad 450DXL.

# **And Peripherals!**

Comparable CD-ROM drives usually retail for over \$400. Manufactured specially for Gateway 2000, this kit includes CD-ROM, interface card and everything you need to add MPC-compliant CD-ROM to your PC. **\$225** 

Microsoft Windows Sound System.™

Here's the sound system designed for business, complete with a headset for private office use. You can "speak" commands to your PC for hands-free operation. Let your PC read numbers back to you for proofing spreadsheets. Embed audio messages in Windows OLE applications. Add audio to screen savers. Play your Ad Lib<sup>®</sup> and Sound Blaster<sup>™</sup> games — and more! Our special Gateway price includes soundboard, microphone, headset and software. **\$149** 

## **Party Reason** — You'll save money on all kinds of extras from Gateway!

Colorado Memory Systems<sup>™</sup> TBU. 250MB internal automatic tape backup unit copies up to 9.5MB per minute with high-speed data compression. Reads previously formatted Archive<sup>™</sup> tapes, too. Comes with easy-to-use DOS software, one tape and cable. 486 Fest price: \$195!

#### CrystalScan<sup>™</sup> 15-Inch Monitor.

Non-interlaced color monitor with flat, square screen. If the system you want is advertised with a 14-inch monitor, you can upgrade at the time of purchase to a 15inch monitor for only **\$100**.



Panasonic<sup>®</sup> KXP2123 Color-Capable

**Printer**. Add color to your documents with this 24-pin dot matrix printer. Includes Adobe Type Manager.<sup>®</sup> Call for 486 Fest price!

Texas Instruments<sup>®</sup> MicroLaser<sup>™</sup> Plus Laser Printer. Never before has such a small, Postscript<sup>®</sup> laser printer offered so much speed and economy. The MicroLaser Plus is only 13.4" x 14.2", yet it prints 9 pages per minute at 300dpi. Call for 486 Fest price!



We offer many other system options and upgrades, including 17" and 20" monitors, tape backup units, bigger hard drives, other software and more! Call today!

The software and peripherals listed here are sold only with the purchase of a system. For details on our complete line of extras for Gateway customers, ask for our special add-on components division when you call.

# **Celebrate! We Give You More Software**

That's right! We have even more reasons to party during Gateway's 486 Fest! We offer more free choices of application software with our systems than any other manufacturer. Plus, all software is pre-

installed and ready to run the moment your system arrives. Hooray! No installation hassles!

With Nomad, mini desktop and our 4DX2-66 Best Buy systems, you get Works, one of the best integrated software packages on the market.

# **Party Reason** — Microsoft Works for Windows.<sup>™</sup>

Works for Windows is the single program that combines all the tools you need to run a business: word processor, spreadsheet, database and electronic communications. It's simple to use yet provides power and functionality for advanced users.

With desktop and tower systems that include "choice of application software," you can select one of the following software packages. All applications are the latest versions.

## **Party Reason** — *Microsoft Excel for Windows.*™

Microsoft Excel gives you unprecedented power and analytical functions, outstanding reporting and presentation tools, and easy charting. Includes faster ways to work. Reviewers consistently choose Excel as the best spreadsheet for Windows. It's an *InfoWorld* Product of the Year!



# **Party Reason** — Microsoft Word for Windows.<sup>™</sup>

The original word-processing application for Windows is still the best selling! Drag and drop text and graphics around the page for easy creation of professional-looking documents. Existing WordPerfect<sup>®</sup> files (and other file formats) are usable in Word. You can even type a WordPerfect command and see Word's equivalent command automatically demonstrated on-screen!

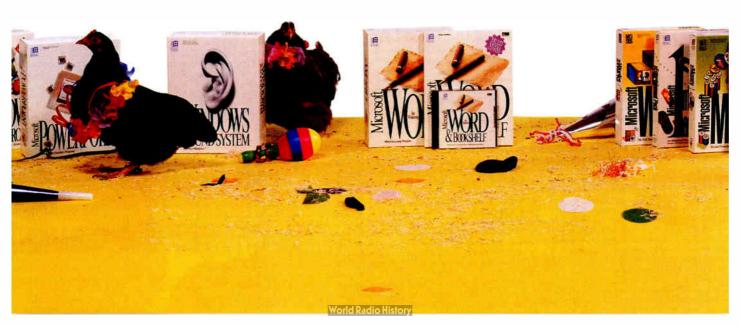
# Party Reason — Microsoft Word and Bookshelf 92,® CD-ROM Edition.

The most popular word processor for Windows now becomes the ultimate writing tool with an entire electronic reference library full of multimedia sights and sounds! Includes dictionary, encyclopedia, thesaurus, atlas, quotations, and more.

# **Party Reason** — *Microsoft PowerPoint for Windows.*<sup>™</sup>

For easy, professional on-screen slide shows, overhead transparencies or 35mm slide presentations. Fast and flexible word processing, graphing, outlining and drawing tools give you more time to master your content instead of wrestling with your software.





# **Choices To Crow About!**



#### **Party Reason** — *Microsoft Project* for Windows.<sup>156</sup>

Project management is easier and more flexible than ever! This program gives you the power and versatility to manage your schedules and resources more efficiently. That's why *PC Magazine*, *PC Week*, *PC World* and *Software Digest* call Project the best program in its category!

#### **Party Reason** — *The MS Entrepreneur Pack.*



Four great software packages in one! Microsoft Works,<sup>™</sup> Publisher,<sup>™</sup> Money<sup>™</sup> and an Entertainment Pack.

## **Party Reason** — *Borland Paradox*\* for *Windows*.

Paradox for Windows is the relational database that makes a powerful database easy to use. Now you have complete access to data, plus all the tools you need to create graphical applications in no time. Paradox for Windows works with existing Paradox for DOS and dBASE files without modification.

#### **Party Reason** — *The Windows Programmer Pack.*

Get everything you need to create programs for Windows: Microsoft QuickC for Windows,<sup>™</sup> Visual Basic for Windows.<sup>™</sup> Windows Control Development Kit,<sup>™</sup> Windows Help Compiler<sup>™</sup> and Windows Programmer's On-Line Reference.<sup>™</sup>

# **Party Reason** — Upgrade to the CD-ROM Edition of Microsoft Office.<sup>™</sup>

You can upgrade from a choice of application software to Microsoft Office, CD-ROM version, for only \$99! This single package has all the leading Windows applications: Word, Excel and PowerPoint. The standard edition of MS Office is also available as an upgrade from a choice of application software for \$175, or \$499 as a second application.

#### **Party Reason** — Upgrade from Works to choice of application.

If the system you want comes with MS Works for Windows, you can upgrade to a choice of application software for only \$100.

Software shown here is sold only with the purchase of a system. Software sold with systems includes the identical applications contained in retail packages but will not include the retail box. You get all master diskettes and manuals, shrink-wrapped and packaged in a Gateway 2000 box.



ATEWAY



Everyone's flocking to check out the life of the party, Gateway's 4DX2-66 Best Buy system shown with optional Labtec speakers.

aradox

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GATEWAY 2000



# The Whole Herd Is Dedicated To Prov

Yes, this is the whole gang at Gateway 2000. We now number in excess of 2,000 people. We gathered everyone together for this 486 Fest kick-off photo so you could see all the friends you have in the business, and so we could renew our commitment to your complete satisfaction. Despite some blustery weather, Ted, our president and founder, gave us an inspiring pep talk about customer satisfaction and value. He reminded us that we will be the best in this industry only as long as we remember the guiding principles of our company, best described in our mission statement:

We are Gateway 2000.

We care about and respect you, our customers. We pledge to you that we will be honest, courteous and friendly.



If we make a mistake, we will admit it.

If you're unhappy about something, we'll do everything in our power to make it right. We'll treat you as an individual and take special care to see that your individual situation is handled fairly.

We have fun working together, striving to be the most knowledgeable, productive and successful team in the world. We blend our talents to continually offer higher quality, more innovative and useful products, at a value unmatched by competitors.

We will always be happy but we will never be satisfied. And we will continually improve everything we do.

We will succeed, together as a team.

We are Gateway 2000.

We are the only logical choice!





# ding You With The Best Service!

## **Party Reason** — You'll like doing business with people who care about you!

Each and every person in this photo rededicated his or her efforts to achieving these goals. Like a married couple going through a second wedding ceremony after many years of marriage, our energies were refocused on what's important. And what's important to us is *you*!

#### **Party Reason** — You get excellent after-the-sale support!

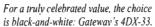
Every Gateway 2000 system comes with a 30-day moneyback guarantee. If you don't like your system, send it back within 30 days for a refund. All systems come with a one-year limited warranty and telephone technical support for the life of the system from our award-winning tech department. You also get an automated fax service to supply you with detailed documentation on over 150 technical subjects, and a lifetime BBS membership for additional technical support and online forums. We offer on-site service to most locations in the country (factory service only for notebooks). Replacement parts leave our factory as quickly as possible; we pay overnight shipping. Plus we now have interactive documentation on desktop systems with pictures and text right on your hard drive (in addition to comprehensive

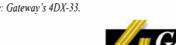


hardware and software manuals).

#### Party Reason — It's so easy! Just give us a call!

We make it easy for you to buy a Gateway PC, with convenient payment options including major credit cards and C.O.D. terms. Net 30-day terms and leasing options are also available to qualified commercial customers.







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**World Radio History** 



# **Gateway 2000's Party List**



#### 4SX-25

- 25MHz 486SX Intel<sup>®</sup> Processor
- 4MB RAM
- 3.5" Diskette Drive
- 80MB 17ms IDE Hard Drive
- Local Bus IDE Interface
- Intel Pentium<sup>™</sup> Technology Ready
- Windows Accelerated Video w/1MB DRAM
- 14" Color CrystalScan<sup>™</sup> 1024NI
- Mini Desktop Case
- 5 16-Bit ISA Slots
- 124-Key AnyKey<sup>™</sup> Keyboard
- MS-DOS<sup>®</sup>6, Diags, Windows<sup>™</sup> & Mouse
- MS Works for Windows<sup>™</sup> 2.0
  - \$1295

#### 4DX2-50V

- 50MHz 486DX2 Intel Processor
- 8MB RAM, 64K Cache
- 5.25" & 3.5" Diskette Drives
- 212MB 13ms IDE Hard Drive
- Local Bus IDE Interface

#### Intel Pentium Technology Ready

- ATI<sup>™</sup> Ultra Pro Video w/1MB VRAM on VL-Bus'
- 15" Color CrystalScan 1572FS
- Desktop Case (Tower Upgrade)
- 7 16-Bit ISA Slots, 2 on VL-Bus
- 124-Key AnyKey Keyboard
- MS-DOS 6, Diags, Windows & Mouse
- Choice of Application Software

#### \$2295

#### 4DX2-66E

- 66MHz 486DX2 Intel Processor
- 8MB RAM, 256K Cache
- 5.25" & 3.5" Diskette Drives
- 500MB 11ms SCSJ Hard Drive
- 32-Bit EISA SCSI Controller
- Windows Accelerated Video w/ 1MB DRAM
- 14" Color CrystalScan 1024NI
- Tower Case
- 8 32-Bit EISA Slots
- 124-Key AnyKey Keyboard
- MS-DOS 6, Diags, Windows & Mouse
- Choice of Application Software

#### \$3495





- 4SX-33
- 33MHz 486SX Intel Processor
- 4MB RAM
- 5.25" & 3.5" Diskette Drives
- 170MB 13ms IDE Hard Drive
- Local Bus IDE Interface
- Intel Pentium Technology Ready
- Windows Accelerated Video w/ 1MB DRAM
- 14" Color CrystalScan 1024NI
- Mini Desktop Case
- 5 16-Bit ISA Slots
- 124-Key AnyKey Keyboard
- MS-DOS 6, Diags, Windows & Mouse
- MS Works for Windows 2.0

\$1495

#### 4DX2-66 BEST BUY

- 66MHz 486DX2 Intel Processor
- 8MB RAM, 64K Cache
- 3.5" Diskette Drive
- **CD-ROM** Drive
- 340MB 13ms IDE Hard Drive
- Local Bus IDE Interface

#### Intel Pentium Technology Ready

- Windows Accelerator w/IMB DRAM on VL-Bus
- 14" Color CrystalScan 1024NI
- Desktop Case (Tower Upgrade)
- 7 16-Bit ISA Slots, 2 on VL-Bus
- 124-Kev AnvKev Kevboard
- MS-DOS 6, Diags, Windows & Mouse
- MS Multimedia Works, CD-ROM Edition \$2495

#### NOMAD 425SXI

25MHz 486SX Intel Processor

4MB RAM

- 3.5" Diskette Drive
- 120MB IDE Hard Drive
- Backlit 10" VGA Screen, 64 Gray Scale
- Simultaneous Video with 1MB
- Size 8.5" x 11" x 1.8," 5.6 Lbs.
- 6-Hr. NiCad Battery & AC Pack
- 1 Parallel / 1 Serial Port
- 79-Key Keyboard & FieldMouse™
- MS-DOS and Windows
- MS Works for Windows \$1995



Sales Hours: 7am-10pm Weekdays, 9am-4pm Saturdays (CT) ©1993 Gateway 2000, Inc. AnyKey, black-and-white spot design, "G" logo and "You've got a friend in the business" slogan are registered trademarks, and CrystalScan and TelePath are trademarks of Gateway 2000, Inc The Intel Inside Logo, Intel, Pentium and OverDrive are trademarks or registered trademarks of Intel Corporation. All other brands and product names are trademarks or registered trademarks of their respective companies. Prices and configurations are subject to change without notice. Prices do not include shipping.

World Radio History

#### 4DX-33

- 33MHz 486DX Intel Processor
- 8MB RAM, 64K Cache
- 5.25" & 3.5" Diskette Drives
- 212MB 13ms IDE Hard Drive
- Local Bus IDE Interface

Mini Desktop Case

5 16-Bit ISA Slots

\$1895

Intel Pentium Technology Ready 14" Color CrystalScan 1024NI

124-Key AnyKey Keyboard

MS Works for Windows 2.0

MS-DOS 6, Diags, Windows & Mouse

4DX2-66V

66MHz 486DX2 Intel Processor

340MB 13ms IDE Hard Drive

15" Color CrystalScan 1572FS

Desktop Case (Tower Upgrade)

7 16-Bit ISA Slots, 2 on VL-Bus

Choice of Application Software

50MHz 486DX2 Intel Processor

Simultaneous Video with 1MB

Size 8.5" x 11" x 1.8," 5.6 Lbs.

1 Parallel / 1 Serial Port

\$2495

\$2995

6-Hr. NiCad Battery & AC Pack

79-Key Keyboard & MS Ballpoint

MS-DOS, Windows & Works for Windows

(With 4MB RAM and 120MB Hard Drive)

(With 8MB RAM and 200MB Hard Drive)

All hard drive sizes are manufacturer's specified

capacities. Microsoft MS-DOS 6 can increase hard drive capacity through software compression.

3.5" Diskette Drive

MS-DOS 6, Diags, Windows & Mouse

NOMAD 450DXL

Backlit 10" VGA Screen, 64 Gray Scale

124-Key AnyKey Keyboard

Intel Pentium Technology Ready

ATI Ultra Pro Video w/1MB VRAM

Local Bus IDE Interface

16MB RAM, 256K Cache

3.5" Diskette Drive

**CD-ROM** Drive

on VL-Bus

\$2995

Windows Accelerated Video w/ 1MB DRAM



he votes are in. BYTE readers have once again picked their favorite hardware and software products. Some of the winners are perennial favorites; some are surprises. Some won by a nose. IBM's Think-Pad, for example, unseated the Mac PowerBook, last year's winner in the notebook category, by a slim three votes. Some mighty products slid out of the top three slots altogether: It's still the market leader, but Lotus 1-2-3 was the fourth pick of our readers, with only half the votes of Quattro Pro for DOS. This year, we've added a new category: Company That Provides the Best Service to Its Customers.

These awards are important because they come from you, our readers. You use these products every day to do real work, in real working environments. The true test of a product's value isn't how many editors' awards it wins or how many boffo review blurbs it has in its ads, but how well it suits the needs of users. The winners on these pages are winners because they work for you; they help you get the job done.



**HP LaserJet 4** 

#### HARDWARE PRODUCT OF THE YEAR

HP LaserJet 4, Hewlett-Packard RUNNERS-UP: PowerBook Duo, Apple Computer Gateway 4DX2-66V, Gateway 2000

DESKTOP COMPUTER — PC

Gateway 4DX2-66V, Gateway 2000

RUNNERS-UP: Compaq ProLinea, Compaq Computer Dell 466/T, Dell Computer

#### DESKTOP COMPUTER — MACINTOSH

**Mac Quadra series**, *Apple Computer* RUNNERS-UP:

Mac IIvi, IIci, Apple Computer

#### WORKSTATION

**IBM RS/6000**, *IBM* 

**IBM** 

RUNNERS-UP: HP 9000, Hewlett-Packard Iris Indigo, Silicon Graphics

LAPTOP/NOTEBOOK COMPUTER IBM ThinkPad, RUNNERS-UP: Mac PowerBook, Apple Computer Mac PowerBook Duo, Apple Computer

#### HAND-HELD/PALMTOP COMPUTER

**Gateway HandBook**, *Gateway 2000* 

RUNNERS-UP: HP 95LX, Hewlett-Packard Wizard, Sharp Electronics

#### MONITOR

MultiSync FG series, NEC Technologies

RUNNERS-UP: FlexScan T560i, Nanao USA ViewSonic 7, ViewSonic

#### LASER PRINTER

HP LaserJet 4, Hewlett-Packard

RUNNERS-UP: HP LaserJet IIIsi, Hewlett-Packard HP LaserJet IIIP, Hewlett-Packard

#### MODEM

**Practical Modem 9600SA**, *Practical Peripherals* 

RUNNERS-UP: Satisfaxtion 400e. Intel Optima 144+, Hayes Microcomputer Products

World Radio History

#### Feature



**MultiSync FG** 



Gateway 4DX2-66V



**ATI Graphics Ultra** 

#### VIDEO BOARD — DOS/WINDOWS

ATI Ultra series, ATI Technologies

RUNNERS-UP: Stealth VRAM, Diamond Computer Systems VGAWonder XL, ATI Technologies

#### VIDEO BOARD — MACINTOSH

**Radius PrecisionColor**, *Radius* 

RUNNERS-UP: **Apple 24-Bit Color**, *Apple Computer*  **Thunder/24**, *SuperMac Technology* 



**Gateway HandBook** 



Mac Quadra 900

#### SOFTWARE PRODUCT OF THE YEAR

Microsoft Windows 3.1, Microsoft

RUNNERS-UP OS/2 2.0, IBM Quattro Pro for Windows, Borland International

#### WORD PROCESSOR — DOS/WINDOWS

Word for Windows, Microsoft

RUNNERS-UP: WordPerfect 5.1, WordPerfect Ami Pro, Lotus Development

### WORD PROCESSOR — MACINTOSH

Word for Macintosh, Microsoft

RUNNERS-UP: WordPerfect, WordPerfect MacWrite II, Claris

#### CAD PROGRAM — DOS/WINDOWS

AutoCAD release 12, Autodesk

RUNNERS-UP: Generic CADD, Autodesk Retail Products DesignCAD 3D, American Small Business Computers

#### CAD PROGRAM — MACINTOSH

Claris CAD, Claris

RUNNERS-UP: DesignCAD for the Mac, American Small Business Computers Vellum, Ashlar

#### CONTACT MANAGERS/ PIMS

Lotus Organizer, Lotus Development

RUNNERS-UP: **PackRat**, Polaris Software ACT, Contact Software International

#### DATABASE MANAGER — DOS/WINDOWS

Paradox, Borland International

RUNNERS-UP: FoxPro, Microsoft Access, Microsoft

#### DATABASE MANAGER — MACINTOSH

FileMaker Pro, Claris

RUNNERS-UP: **4th Dimension**, *Acius* **Omnis**, *Blyth Software* 

#### DATABASE CLIENT/SERVER

NetWare SQL, Novell

RUNNERS-UP: SQL Server, Microsoft/Sybase Oracle Server, Oracle

#### DESKTOP PUBLISHING PROGRAM — DOS/WINDOWS

**PageMaker**, *Aldus* 

RUNNERS-UP: Ventura Publisher for Windows, Ventura Software FrameMaker for Windows. Frame Technology

#### DESKTOP PUBLISHING PROGRAM — MACINTOSH

PageMaker, Aldus

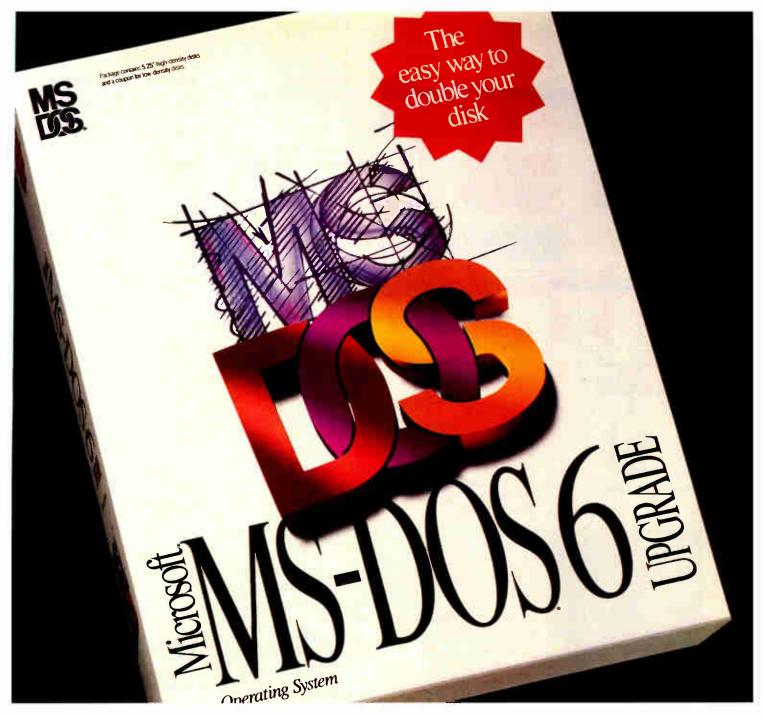
RUNNERS-UP: QuarkXPress, Quark Ventura Publisher, Ventura Software

#### DESKTOP PUBLISHING PROGRAM — UNIX

FrameMaker, Frame Technology

RUNNERS-UP: Interleaf, Interleaf Island Write, Draw & Paint,

Island Graphics



### YOUR HARD DISK JUST GOT DOUBLE THE ELBOW ROOM.

All those files and applications you've accumulated won't cramp your style anymore. Now our integrated disk compression doubles your disk space. Easily. Invisibly. Safely.

#### 

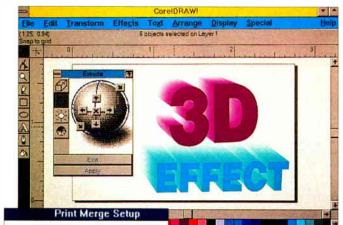
Simply type it in and your disk has double the space." And our improved memory management lets you extend your memory with just a few keystrokes. We've even added great new features like backup, anti-virus and undelete tools for users of both MS-DOS<sup>\*</sup> and Microsoft<sup>\*</sup> Windows.<sup>\*</sup>

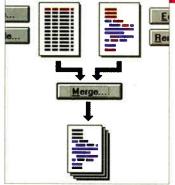
So if you need more space, integrated disk compression in the MS-DOS 6 Upgrade operating system makes it easy to stretch out.



\*Compression results may vary depending on system configuration. © 1993 Microsoft Corporation. All rights reserved. Printed in the USA. For more information: In the 50 United States, call (800) 228/7007, Dept. RX3. Customers in Canada, call (800) 563 9048; outside the 50 United States and Canada, contact your local Microsoft subsidiary or call (206) 936 8661. Microsoft and MS-DOS are registered trademarks and Windows is a trademark of Microsoft Corporation.

#### Feature

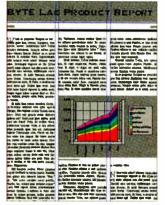




**Microsoft Word for Windows** 



Borland C++



BYTE JUNE 1993

PageMaker 4.2

68

CorelDraw E-MAIL AND WORK-GROUP SOFTWARE — DOS/WINDOWS

Microsoft Mail, Microsoft

RUNNERS-UP: cc:Mail, Lotus Development WordPerfect Office, WordPerfect

#### E-MAIL AND WORK-GROUP SOFTWARE — MACINTOSH

cc:Mail, Lotus Development

RUNNERS-UP: Microsoft Mail, Microsoft QuickMail, CE Software

### GRAPHICS PROGRAM — DOS/WINDOWS

**CorelDraw**, Corel Systems

RUNNERS-UP: Adobe Illustrator, Adobe Systems Designer, Micrografx

#### GRAPHICS PROGRAM — MACINTOSH

Adobe Illustrator, Adobe Systems

RUNNERS-UP: MacDraw Pro, Claris Canvas, Deneba Systems

#### NETWORK OPERATING SYSTEM - PC

NetWare, Novell RUNNERS-UP: Windows for Workgroups, Microsoft LANtastic, Artisoft

#### NETWORK OPERATING SYSTEM — MACINTOSH

NetWare, Novell

RUNNERS-UP: AppleShare, Apple Computer MacTOPS, Sitka

#### PRESENTATION GRAPHICS — DOS/WINDOWS

Lotus Freelance Graphics, Lotus Development

RUNNERS-UP: **PowerPoint**, *Microsoft* **Harvard Graphics**, *Software Publishing* 

#### PRESENTATION GRAPHICS — MACINTOSH

Persuasion, Aldus

RUNNERS-UP: PowerPoint, Microsoft Cricket Presents, Computer Associates International

#### OPERATING SYSTEM/ ENVIRONMENT

Microsoft Windows 3.1, Microsoft

RUNNERS-UP: MS-DOS 5.0, Microsoft OS/2 2.0, IBM

#### PROGRAMMING LANGUAGE — DOS/WINDOWS

**Borland C++**, Borland International

RUNNERS-UP: Visual Basic, Microsoft Turbo Pascal, Borland International

#### PROGRAMMING LANGUAGE ----MACINTOSH

Think C, Symantec

RUNNERS-UP: **Zortech C++**, Zortech **HyperCard**, Claris

#### **PROJECT MANAGEMENT**

**Project for Windows**, *Microsoft* 

RUNNERS-UP: **Time Line**, Symantec **Harvard Project Manager**, Software Publishing

### SPREADSHEET — DOS/WINDOWS

Excel, Microsoft

RUNNERS-UP: Quattro Pro for Windows, Borland International Quattro Pro, Borland International

#### SPREADSHEET — MACINTOSH

Excel, Microsoft

RUNNERS-UP: Lotus 1-2-3 for Macintosh, Lotus Wingz, Informix

#### UTILITIES — DOS/WINDOWS

**Norton Utilities**, *Symantec* 

RUNNERS-UP: PC Tools Deluxe, Central Point Software Norton Desktop for Windows, Symantec

#### UTILITIES — MACINTOSH

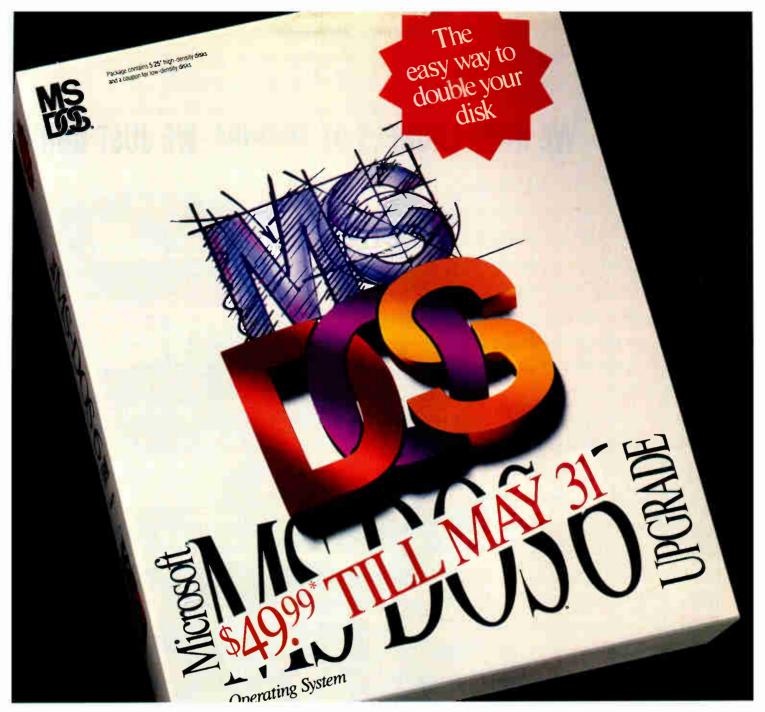
**Norton/Symantec Utilities for Macintosh**, *Symantec* 

RUNNERS-UP: Mac Tools Deluxe, Central Point Software SUM II, Symantec

#### COMPANY THAT PROVIDES THE BEST SERVICE

Gateway 2000

RUNNERS-UP: WordPerfect Microsoft



## FOR A LIMITED TIME YOU'LL HAND OVER A LOT LESS.

This is your one chance to grab the MS-DOS<sup>\*</sup> 6 Upgrade operating system at a price that's simply untouchable. Till May 31 you can get disk compression and improved memory management all for \$49.99.

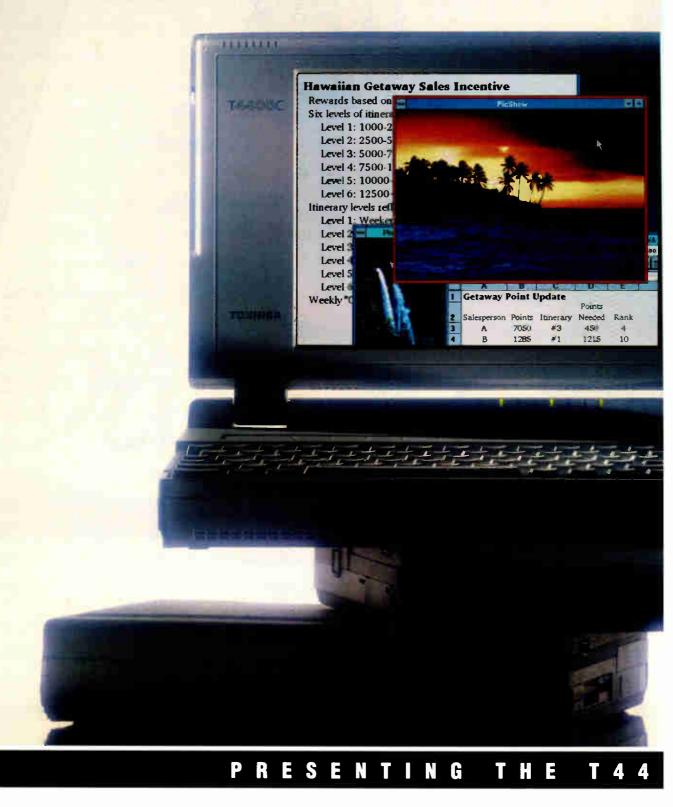
Now integrated disk compression easily doubles the space on your hard disk." And our improved memory management gives you more free memory. In a snap.

To get information about this fantastic deal, call (800) 228-7007, Dept. RX3. Better yet, pick up the MS-DOS 6 Upgrade at your nearest reseller. Before this opportunity slips through your fingers.

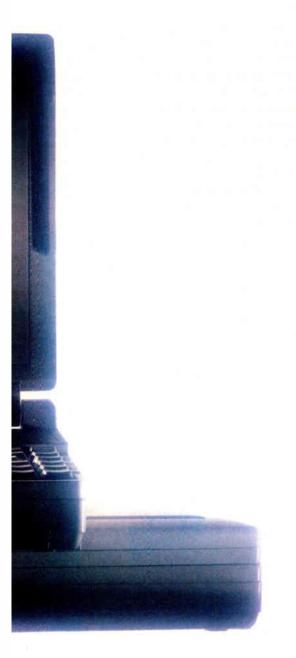


"Offer good only in the 50 United States, Reseller prices may vary: "Compression results may vary depending on system configuration, © 1993 Microsoft Corporation. All rights reserved. Printed in the USA. For more information: In the 50 United States, call (800) 228 7007, Dept. RX3. For information only: Customers in Canada, call (800) 563-9048; nuiside the 50 United States and Canada, contact your local Microsoft subsidiary or call (206) 936-8661. Microsoft and MS LVOS are registered trademarks of Microsoft Corporation.

# WE HAVE LAURELS AT TOSHIBA, WE JUST DON'T



# REST ON THEM.



0 C



Our T4400C's forefather, the legendary T4400SXC, captured PC Magazine's Technical Excellence and Editors' Choice Awards, PC World's World Class Award, and Byte's Award of Excellence.



The new T4400C is available with a blazing 25 MHz 486DX processor.



With our T4400C, you have a choice of either a 200MB or 120MB hard drive.



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#### **Cover Story**

# **EVERYWHERE?**

If Microsoft has its way, one or another of its growing family of Windows operating systems will control everything from your cable TV box to your desktop PC, to your LAN, to your company's RISC-based multiprocessing superserver. The question Microsoft wants you to ask is not "Should I use Windows?" but rather "Which Windows should I use?"

#### JON UDELL

he chorus of voices asking the latter question swelled with the impending release of Windows NT. NT's advanced features are by now well known: microkernel architecture, portability, threaded symmetric multiprocessing, object-based security,, and multiple operating-system personalities (see "Windows NT Up Close," October 1992 BYTE). Ironically, despite NT's

considerable strengths, it could well be that a Windows 3.1 extender called Win32s (now shipping) or a more advanced 32-bit Windows-cum-DOS called Chicago (on the drawing board) will matter most to you.

In this article, I'll answer the question Microsoft wants you to ask: Which of the 16- and 32-bit variants of Windows are best for which purposes? But I'll also answer the question that Microsoft doesn't want you to ask: When might Unix, or OS/2, or NetWare, or the Macintosh be a better choice than Windows?

#### **Redefining the PC**

The PC industry achieved startling progress in its first decade thanks to a pair of de facto standards—the IBM PC and MS-DOS. The term *personal computer* was, for most computer users, a synonym for an Intel 80x86– based machine that ran DOS. That definition began to change in 1990 when Windows 3.0 switched into 386 protected mode and delivered extended memory to the masses. Today the term *personal computer* is increasingly used to describe not a DOS machine but a Windows machine.

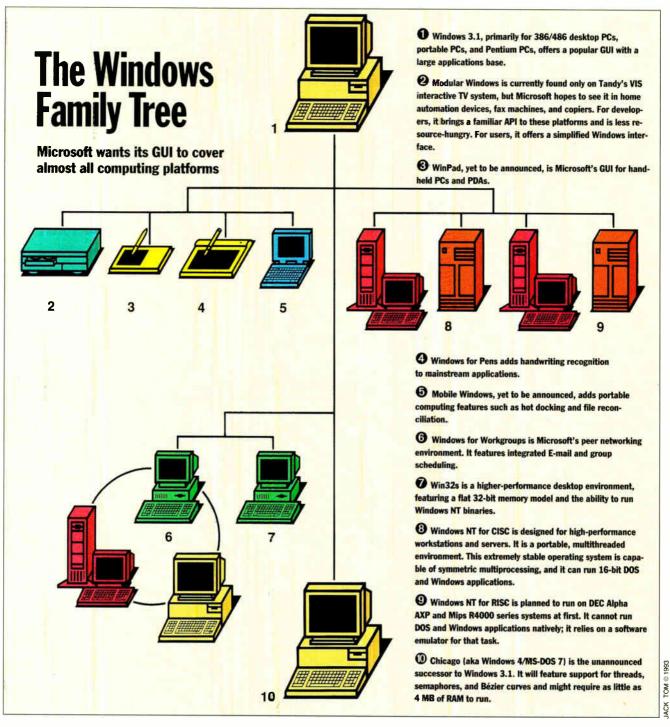
What hasn't changed—until now—is the Intel chip at the heart of a Windows machine. But when you use Windows NT to run Windows applications on a personal computer built around a Mips R4000 or a DEC Alpha AXP CPU, you're riding the next wave of PC hardware and software evolution. Systems designers, liberated by NT's HAL (hardware abstraction layer), are avidly exploring RISC and multiprocessor technologies along with innovative I/O architectures.

"The PC industry has been in a quandary because the only competitive weapon was price," says Bill Glazier, director of Windows NT marketing for Mips Technologies (Mountain View, CA). Glazier helped Mips launch the Open Design Center, which licenses design kits to vendors who want to build R4000-based PCs. Can this new species of RISC-based clone survive even as Darwinian forces thin the ranks of conventional clone makers? Yes, proponents argue, by evolving in directions that systems built for

PELAVIN C

DANIEL

#### **Cover Story**



DOS and 16-bit Windows can't follow.

The hardware competition that NT engenders—and, for users, the freedom of choice that it confers—goes far beyond the matter of RISC versus CISC. NT's arrival coincides with a generation of processors (including the Pentium, the R4000, and the Alpha series) designed to be yoked together in SMP (symmetric multiprocessing) systems. Built from the ground up to exploit SMP hardware, NT spells relief for the compute-bound Windows application. Database engines and other server applications are obvious candidates for this treatment. "After porting our server to a stand-alone NT system," says Stuart Read, senior director of desktop marketing for Oracle (Redwood Shores, CA), "we were impressed that the same binary ran on NCR's eight-processor 3550."

Don't assume that SMP matters only for servers. Compute-intensive applications have put high-performance Unix workstations on the desktops of many engineers and scientists. Now the vendors of those applications are drooling at the prospect of moving them onto high-performance Windows workstations. NT's performance curve extends on a long, graceful arc through the Pentium and the R4000 to the world's fastest RISC CPU, the DEC Alpha AXP, and beyond that into the realm of SMP.

A dual-processor system won't automatically run twice as fast as a uniprocessor machine, for the same reason that a 32-bit

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program won't automatically double the speed of a 16-bit one. Performance can't scale linearly unless CPU throughput does, and processors already tend to leave their I/O subsystems in the dust. Fortunately, NT's clean separation from its supporting hardware encourages the sort of innovative design needed to break that logjam.

#### All in the Win32 Family

I have been writing Windows programs portably since Windows 3.1 came out. Originally that meant you could compile a single source file one way for Windows 3.1 and another way for Windows NT. Then a third target appeared: Win32s. Like the Windows extenders offered by Watcom and Rational Systems, Win32s gives Windows programs running on the 3.1 kernel access to linear 32-bit memory. Unlike these other extenders, however, Win-32s runs NT binaries. It can't supply all the advanced NT features-threads, security, Bézier curves-that are missing from DOS and Windows 3.1. In fact, apart from the Win32 memory management APIs, it supplies virtually none of those advanced features.

Despite this deficiency, for which its name apologizes (the s denotes subset), Win32s will find many more users this year than will Windows NT. To see why, consider Spatial Technology's (Boulder, CO) ACIS, a 3-D modeling and rendering engine that grew up in the 32-bit Unix environment. Spatial is developing the Windows version of ACIS on Windows NT, but founder Dick Sowar is clear about where his market is. "We'll have some NT sales, but our primary focus is Windows 3.1," he notes. "We run a lot faster on 32s than we do under NT on the same hardware. And it's an environment that's immediately available to more than 10 million Windows 3.1 users. We'll ship ACIS on 32s as soon as it's available." Mathcad from MathSoft (Cambridge, MA) will be another early Win32s adopter.

Who needs NT, then? Consider another Unix-based engineering application being readied for NT, Pro/Engineer from Parametric Technology (Waltham, MA). Win32s does provide linear memory, says vice president of development Mike Payne, "but to handle our 17 MB of code you need a real virtual memory manager, not the poor excuse you find in Windows 3.1." Payne says the Win32 version of Pro/Engineer performs well under a beta version of NT on both Intel and R4000 hardware, and he expects it will take a growing share of sales relative to the Hewlett-Packard, Silicon Graphics, and Sun versions. NT has more going for it than a better virtual memory manager. After running it for many months, I've concluded it's the most robust system I've used since VMS. That's no coincidence, since NT lead architect David Cutler ran the VMS development effort while at DEC and then brought his team with him to Microsoft. A company that's betting its business on

an application probably shouldn't construct it on a sandy DOS/Windows foundation. The choice then becomes Unix, OS/2, or NT. All have the credentials to handle the iob.

The lure of NT is source and binary compatibility with Windows 3.1. NT handles Windows binaries better than the others, because it maps Windows API

calls directly into the Win32 subsystem. That means 16-bit binaries spend a fair chunk of their time running in native Win32 mode on CISC or RISC platforms. If you decide to convert a Windows 3.1 program into a Win32 program (and if you've followed some simple portability guidelines), you'll spend more time writing a new make file than you'll spend editing code.

#### A PC in a Workstation

While Windows itself is arguably no better a GUI than X/Motif or OS/2's Presentation Manager, moving a line-of-business application onto a capable Windows platform such as NT offers distinct advantages. Companies that deploy workstations today typically find PCs popping up alongside those workstations. Why? When they are not trading stocks or doing finite element analysis or designing circuit boards, these people want to write letters and run personal schedulers—and they seem to want to do these things in Windows.

That's one reason Intergraph (Huntsville, AL) is porting NT to its RISC-based Clipper workstation line, as well as porting its entire suite of CAD/CAM applications from Intergraph's proprietary Unix to Windows. "It's interesting that the solution to merging the functions of a workstation and a PC into one box is turning out to be a down-market approach [Windows] instead of an up-market one [Unix]," says public relations director Jim Ruester.

The move to NT does a number of other important things for the world's fifthlargest workstation maker. NT opens up Intergraph's Clipper, which has been labeled a closed and proprietary RISC architecture. It also radically simplifies Intergraph's mission to move its software onto Intel and alternative RISC platforms. The reliable sameness of NT means Intergraph can diversify its hardware platforms without hacking through a forest of differing Unix APIs.

#### Who Needs Windows NT?

#### **Power users**

who need a stable platform on which to multitask 32-bit Windows applications and 16-bit DOS and Windows applications

#### LAN administrators who need a robust, scalable

platform for use with 32-bit server applications

Moreover, Windows' rich environment will be fertile ground for Intergraph's software. "All kinds of useful spin-offs can happen when you put the engineering software side by side with the business and personal productivity applications," says Tom Steele, Intergraph's executive vice president of software systems. "An OLE that's attached to

a spreadsheet is very interesting to us." He adds that the messaging and peer-networking technology that NT shares with Windows for Workgroups will slide neatly underneath the workflow features in Intergraph's applications suite.

#### Chicago and the Fear of OS/2

Lurking offstage is an even newer Windows sibling, an integrated DOS/Windows system called Chicago (aka Windows 4/MS-DOS 7) that will run yet another variant of the Windows API, Win32c. Details are sketchy; Microsoft understandably doesn't want to sabotage NT's moment of glory. Sources reveal, however, that Chicago is precisely the sort of "NT Lite" that Microsoft claims it is not.

Indications are that Win32c will occupy a midpoint along a curve that connects Win32s to Win32, supporting threads, semaphores, and Béziers but not Unicode or security. By sacrificing portability and the SMP option, this new 32-bit Windows will target 80x86 processors and the Pentium in configurations as lean as 4 MB.

For some software developers who were badly burned by Microsoft's handling of OS/2, Windows NT (in light of Chicago) creates a disturbing sense of déjà vu. "OS/2 was the direction," says one prominent tool vendor, "and then they made Windows better and killed it. Now NT's the direction, and here they go making Windows better again."

But other observers relish the prospect of an API that's fuller than Win32s and bound to a more capable low-end Windows. Spreading Windows more smoothly

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# **Mips Challenges Intel on Its Own Turf**

#### TOM R. HALFHILL

ips Technologies (Mountain View, CA), a relatively small chip-design house owned by Silicon Graphics, hopes Windows NT will enable its highly regarded RISC processors to challenge Intel's decade-long grip on the mass market for PCs. Raw speed isn't a problem for Mips processors. The clock-doubled 50-/100-MHz R4000, which costs about the same as a 33-MHz Intel 486 (around \$400 in 1000piece quantities), runs two to four times as fast. The 75-/150-MHz R4400, scheduled for volume production in June, costs about the same as a 66-MHz Pentium (less than \$1000) and runs about twice as fast as Intel's flagship processor.

Today, Mips's processors are a trickle in the torrent of 80x86-compatible chips entering the PC market every year. Intel's high-volume manufacturing facilities ensure a healthy supply of chips, and its competitors (AMD and Cyrix) help keep prices in check. Mips has responded by licensing production of the R4000 series to six independent suppliers: Integrated Device Technology, LSI Logic, NEC Electronics, Performance Semiconductor. Siemens Components, and Toshiba.

Even if Mips can get supply and price under control, it's going to be hard to convince PC clone makers that a RISC PC is viable. Designing new systems around high-speed RISC chips is a daunting task. Many PC vendors weakened by last year's price wars can no longer afford major R&D efforts.

#### **Mips Sowing Seeds**

To seed the development of R4000based systems, Mips recently founded the ODC (Open Design Center) in Mountain View. The ODC sells design kits that enable cloners to jump from using an 80x86 to using the R4000. One kit includes a reference motherboard for building systems specifically tuned to Mips processors; another has an under-\$20 pair of ASICs (application-specific ICs) that allow vendors to adapt the R4000 to existing 486 motherboards. Either way, just add memory, peripherals, and Windows NT, and you've got a complete R4000 system that Mips suggests will be a Pentium killer.

One of the ODC's first customers is Carrera Computers, a start-up company in Laguna Hills, California. In February, Carrera began selling R4000 motherboards based on one of the ODC's reference designs. Sized to fit standard AT cases and intended for high-performance workstations or servers, the \$4995 board includes a 1280- by 1024-pixel localbus video controller, 2 MB of VRAM (video RAM), SIMM slots for memory expansion to 256 MB, four EISA slots, a SCSI-2 connection, an Ethernet port, parallel and serial ports, and PS/2-standard keyboard and mouse ports.

Carrera founder and chairman Bruce Faust believes that PC vendors will adopt RISC because it is economically sound and technically painless. While Carrera's motherboard complies with the ARC (Advanced RISC Computing) specification, he says that in the long run "ARC won't matter a hill of beans. ARC features, such as an EISA bus, SCSI, and built-in networking, can be omitted from the kind of bare-bones boxes that PC clone vendors like to sell. In fact, Carrera is working on a lowerpriced R4000 motherboard that does just that. Faust claims that by the end of this year you'll be able to buy a \$3500 RISC PC that delivers four times the performance of a 66-MHz 486DX2.

#### **Acer Develops PICA**

Ronald Chwang, CEO of Acer America (San Jose, CA), makes a similar claim. Acer, however, is taking a very different approach. Rather than adopting a Mips reference design, the company has developed a new system architecture called PICA (Performance-Enhanced I/O and CPU Architecture). "As CPU power continues to increase," says Chwang, "you must innovate to bring I/O bandwidth into balance with it. NT encourages us to do that."

At the core of Acer's minicomputerlike design is a 64-bit, 200-MBps bus connecting the R4000, memory, video, and a 64-bit, four-channel I/O processor that gives each channel independent DMA and bus-mastering capability. Integral Ethernet and SCSI I/O attached to those channels goes faster than it would on an EISA bus, and the design eliminates the prohibitive cost of EISA bus-mastering logic. A standard AT-bus controller does, however, support ISA cards.

PICA chip sets and motherboards not only will be found in Acer systems, but also will be licensed to other vendors through the ODC. A typical configuration may include a 50-/100-MHz R4000 chip, 16 MB of RAM, a 200-MB SCSI hard drive, a CD-ROM drive, a floppy drive, an accelerated video card on the video bus, built-in Ethernet, and a SCSI-2 port. The cost of such a configuration will be around \$3500 (not including monitor).

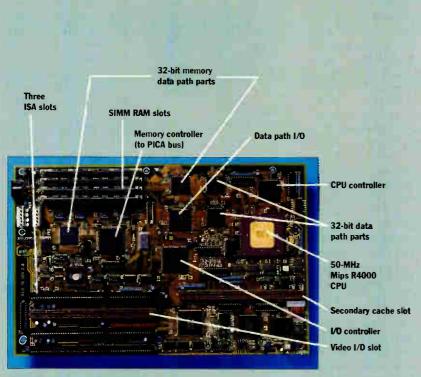
PICA will compete with another new post-AT architecture—Intel's PCI (Peripheral Component Interconnect). Not simply a rival to the VL-Bus local-bus standard, PCI is actually a sweeping next-generation system architecture that just happens to support ISA and EISA for backward compatibility with old expansion boards. Like Acer, Intel offers a complete chip set that makes it easier for PC vendors to implement the new architecture; like Mips and the ODC, Intel is offering a reference motherboard that anyone can copy or modify.

A significant difference between PCI and PICA is that Intel's PCI supports any microprocessor, even non-80x86 and non-Intel chips. The current version of Acer's PICA works only with the Mips R4000 series, although Acer says future versions could support other chips as well. What PCI and PICA have in common is high performance, backward compatibility with the familiar AT bus, and a balanced approach to system architecture.

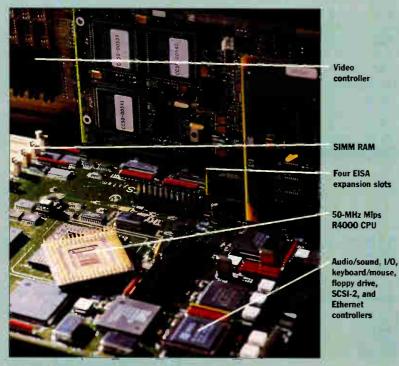
Windows NT is shaping up as the battleground not only for next-generation microprocessors, but also for next-generation PC system architectures.

Tom R. Halfhill is a BYTE senior news editor. You can reach him on BIX as "thalfhill."





The PICA Mips motherboard.



The ODC/Carrera Mips reference-design motherboard.

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across the hardware spectrum will only enhance NT's prospects, according to this view. "We were tickled to hear about Chicago," says one developer, "although we can understand their need to downplay it right now, because it sure might confuse people about NT."

#### **Choosing Appropriate Technology**

The "Windows everywhere" strategy, insofar as it unites systems ranging from laptops to superservers, makes a great deal of sense. DOS and Windows will continue to dominate at the low end. They're appropriate technologies for today's laptops and for some desktop systems. On the desktop, however, the boundaries will blur. Windows 3.1 (with or without Win32s), Chicago, and NT will each find a niche, determined by your hardware resources and your needs and preferences.

My 8-MB 386/25 runs Windows for Workgroups and Win32s nicely, and I expect it will handle Chicago just fine also, but I wouldn't burden it with NT. My 16-MB 486/50, on the other hand, is a good NT machine. Using it as a workstation, I appreciate its stability and responsive multitasking. I also use it as a file server and as a platform for SQL Server.

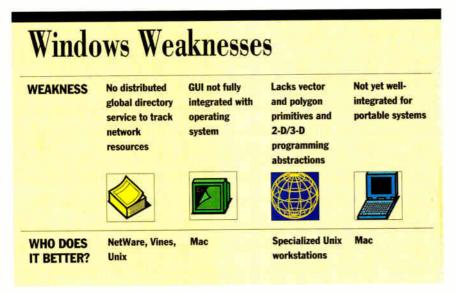
A beta version of SQL Server runs on my NT machine now, but for some months before it was available I ran the shipping version of SQL Server 4.2, which is an OS/2 application-and a demanding one, too. I never really expected that NT's OS/2 emulator could rise to the occasion. Amazingly, it did, and I then used that configuration to test a series of SQL Server clients. Microkernel theory says that if memory management, thread scheduling, synchronization, and other services are implemented correctly, the microkernel can support any advanced operating system in a robust manner. My experience with NT's OS/2 subsystem suggests that the theory is correct, and it hints at the power and flexibility of NT.

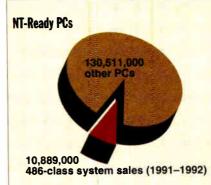
So is NT for workstations or for servers? I say both. Clearly it's a server platform. But I also believe that my mission is as critical as a server's. Therefore, permitting), because

when Windows 3.1 suffers from one of its unpredictable seizures, I waste time reestablishing my context and sometimes lose data. Obviously, NT's appetite for hardware-on Intel platforms, you'll want 12 to 16 MB of RAM and a 486-precludes that choice for most users today.

Even if you can run NT, however, you might opt to trade its stability (which costs you system overhead) for the speed you could wring out of Windows 3.1 running Win32s applications on the same hardware. The point isn't which one you choose, but simply that you have a choice. A wide selection of Windows applications will be available everywhere, because their common API invites them to migrate freely among Windows platforms.

Microsoft argues, with some justification, that the common API will also ease the development of client/server applications. Today such applications often





Dataquest estimates that nearly 11 million 486-class PCs were sold during 1991 and 1992. This represents a mere 7.7 percent of the installed base of PCs still in use that could be NT-ready. An undetermined number of those 486 systems, however, are unable to run I'll use NT (hardware Windows NT without memory or storage upgrades.

or NetWare servers and Windows clients. That forces developers to grapple with two hairy APIs instead of one. "It's not an issue if you are using packaged server software," says Oracle's Read, noting that many TCP/IP products for Windows support the use of Unix-based Oracle servers. "But if you are doing your own client/ server development,

span Unix, OS/2,

then yes, the common API will save you headaches.'

#### Pen Computing with Windows

When was the last time you saw someone using a pen-based system on an airplane? The typical user of a pen system today might be walking along a highway inspecting power lines for Detroit Edison or taking inventory in a K-Mart warehouse. The system of choice for these mobile data-collection tasks is a GridPad running PenDOS.

Waiting in the wings are two elegant solutions in search of a problem: Microsoft Windows for Pens, and PenPoint from Go Corp. Microsoft's rather nifty extension to Windows 3.1 defines an evolutionary path from mainstream Windows applications to pen-enabled ones, to fully pencentric ones. Go's revolutionary PenPoint forgoes continuity with the desktop and invents its own arguably superior notebook user interface. Unfortunately, neither approach matters much to a Detroit Edison power-line inspector, whose reaction to the Microsoft mantra "Windows everywhere" would probably be "Huh?"

There may yet be a role for pen or tablet systems that run mainstream text, graphics, spreadsheet, and database applications, as distinct from PDAs (Personal Digital Assistants) used for scheduling and communication. Think of the pen system as a yellow legal pad and the PDA as a pocket calendar; you have one of each and use them at different times for different purposes. If pen systems go horizontal, Windows for Pens stands to benefit enormously from its family connections. It adds value to standard Windows software running on a pen system, and it offers developers of pencentric applications a familiar

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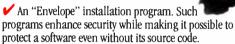
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CT Magazine (Germany) May '90

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Micro Systems (France) Dec. '90

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PC Compatible (France) June '92



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# Many Processors, Many Threads

#### **BOB RYAN**

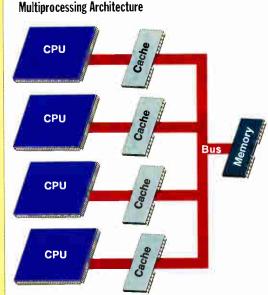
hat one processor can do, two can do faster, and three can do even faster than that. That's multiprocessing theory. Between theory and working multiprocessor systems, however, lies a gulf that can be bridged only by some complex and expensive technologies. Shared memory buses and cachecoherency protocols have been in use for many years and have found their way into a number of commercial computers, but as yet multiprocessing hasn't had much of an impact on the marketplace.

Windows NT may well change all that. According to Tom Hiel, systems engineer of NCR's multiprocessing product group, "The key enabler of multiprocessing is an operating system that delivers it." NCR, which was to unveil a line of Pentium-based multiprocessing machines in May, expects healthy competition. AST Research, Compaq, Sequent, Siemens Nixdorf, and Wyse are among the companies that will introduce NTbased symmetric multiprocessing systems. These companies and others expect NT to jump-start the multiprocessor market.

For NT, a uniprocessor machine is a degenerate case. Built from the ground up for SMP (symmetric multiprocessing), the NT kernel simply allocates threads to as many processors as are available. In a four-processor machine, the four highest-priority threads will always be running simultaneously. The kernel tracks threads that are ready to run along with their associated priorities, and it automatically handles multiprocessor load balancing.

This approach differs from how Unix systems—except Mach-based ones—deliver multiprocessing sup-

programming environment. However, in a pen market dominated by field data collection, these synergies aren't very compelling. port. SCO Unix and Unix System V release 4.0 achieve multiprocessing by means of kernel extensions. According to Mike Flanary, senior product manager for the Workstation Division at NCR, NT's built-in multiprocessing ports more readily and runs faster than



Multiprocessing NT systems employ a shared-memory architecture where each CPU has equal access to the common memory store. Cache-coherency protocols ensure that processors accessing the same memory locations have the most up-to-date version of the common data in their caches.

the bolt-on kind.

The key to NT's multiprocessing support is its HAL (hardware abstraction layer). The HAL provides the kernel with a consistent view of the hardware, whether the system has one processor or 10. Different hardware doesn't require a different kernel, only a different HAL. All NT applications that run on a uniprocessor system will run on a multiprocessor system. "The HAL is the device driver for the box," says Dave Becker, manager of server marketing at Wyse (San Jose, CA).

NT can't handle all multiprocessing hardware; it supports symmetrical mul-

#### Let's Get Small

Synergies are even harder to nail down in the case of the junior member of the Windows family, Modular Windows. Executtiprocessors only. The system must support cache coherency at the hardware level, and individual processors must be able to run any thread and service any interrupt or exception. This latter condition has an interesting side effect. Even if your application is not multi-

> threaded, it can still get a boost from multiprocessing hardware, because NT system threads such as I/O service routines can run in parallel with the application code.

> What's involved in writing a HAL? According to Becker, it takes about 20,000 lines of C code. NCR's Flanary says that writing HAL code is the majority of the work required to port NT.

> Most multiprocessing systems will be sold as expensive highperformance servers. Sequent, for example, will play prominently in that market. Some companies, however, see an important role for multiprocessing desktop machines. NCR in particular plans to target compute-bound desktop applications, such as CAD, imaging, and desktop publishing, with its Pentium multiprocessors. Wyse also sees a role for SMP on the desktop, especially in engineering workstations. "The final nail in the coffin of workstation/PC differentiation is a local-

bus [multiprocessing] PC running NT," says Becker.

The multiprocessor vendors believe they can compete against hot uniprocessing workstations. The Alpha series, Mips R4x00MC, and Pentium chips all accommodate multiprocessor designs, so "it all comes down to cost/ performance," says NCR's Flanary. NT gives multiprocessing vendors a platform that lets them innovate for performance while maintaining compatibility with a large software base.

Bob Ryan is a BYTE technical editor. You can reach him on BIX as "b.ryan."

ing in a megabyte of ROM on Tandy's Video Information System (a 286-based CD-ROM player). Modular Windows displays on your TV and takes input from an

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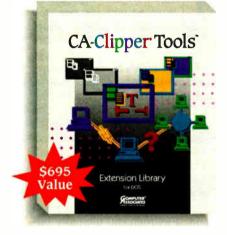
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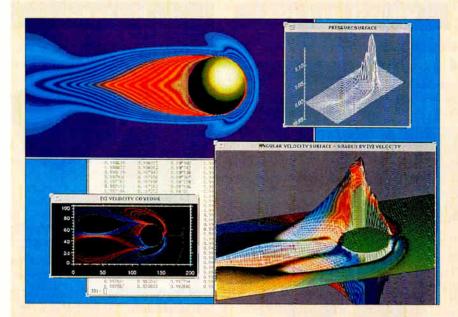
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#### **Cover Story**

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#### R4000-based NT workstation.

Mike Mitsch, group manager of computer systems marketing for NEC, sees a strong need for commercial OpenGL-based software, even on hardware that doesn't have a graphics pipeline. "Brokers want to visualize the behavior of hundreds of stocks along multiple dimensions, and GDI just wasn't built that way," he says.

Win32 applications that adopt OpenGL will be able to do such things with relative ease, and on platforms that accelerate OpenGL, they'll do them in real time. Boardlevel OpenGL accelerators for RISC PCs are one likely development. If GDI and OpenGL do merge successfully-and Bill Glazier of Mips emphasizes that "we're not going to accept any kludged solution"-NT could well become a highly strategic operating system for Silicon Graphics workstations.

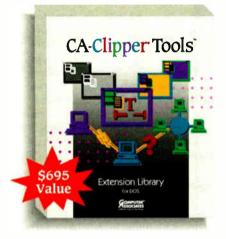
The fact remains that NT won't deliver high-performance graphics in its first release. But no one's complaining bitterly, either. System builders and software developers think that the Microsoft/Silicon Graphics relationship is taking NT graphics in the right direction.

ONC, DCE, and the NetWare client protocols. "We'll finally be dealing from the same source base," says Dave Taber, group marketing manager for SunSoft (Mountain View, CA). It may be ironic that only the specter of NT could precipitate this long-overdue move, but the fact remains that a united Unix-if it materializeswill be a force to reckon with.

NT lacks Unix's multiuser foundation and its ability to export both charactermode and graphical interfaces through asynchronous and network connections. A third party, Citrix Systems (Coral Springs, FL), will add these capabilities to NT—as it has already done admirably for OS/2-but they're not part of the basic NT product. Although NT does maintain

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#### **Cover Story**

eight-button hand controller. It jettisons large chunks of Windows, including Program Manager, multitasking, overlapped windows, and menus, in order to meet two requirements: stuff Windows into a megabyte, and simplify its GUI for the interactive TV user. What's left is about two-thirds of the Windows API plus an assortment of user-interface controls (cartoon-like buttons and scroll bars) and APIs (for managing the hand controller, direct video access, and the Tandy VIS memory cartridge).

A Modular Windows program bears a family resemblance to a regular Windows program, but the two are cousins once removed. The Modular Windows Software Development Kit comes with a version of the Reversi game that compiles for both platforms, but only thanks to large chunks of conditional code that are specific to Modular Windows. The adapted Visual Basic included with the SDK can help smooth over the differences, and Microsoft's latest multimedia authoring toolkit will build reference titles for Modular Windows, Windows 3.1/MPC, and Sony's MMCD Player from a single set of assets. Despite these aids, however, developers targeting the home entertainment market may ultimately find Modular Windows'

relationship to Windows less useful than Microsoft claims, just because TVs and computers are still very different animals.

The value of the relationship gets even more tenuous if you imagine, as Microsoft does, that Modular Windows will be used to control intelligent cable boxes, high-end fax machines and copiers, and home automation systems. Microsoft won't say who's experimenting with Modular Windows for these purposes, and none of the likely candi-

dates are talking, either.

Even though these kinds of devices won't run anything that's remotely like standard Windows applications, Craig Mundie, Microsoft's general manager for advanced consumer technologies, claims their relationship to Windows is critical.

He cites familiar programming tools and procedures as factors that will speed Modular Windows-based software's time to market. Perhaps, but Windows has by no means yet proved that it can effectively serve that market. "We have a hard enough time even getting our customers to consider DOS," says Vincent D'Amico, director of software development for MicroTouch (Wilmington, MA), a touchscreen manufacturer focused on gaming and point-of-sale applications.

While the lone example of the Tandy VIS running Modular Windows isn't much support for sweeping claims about Windows' downward scalability, Microsoft is pursuing a series of initiatives to further shrink Windows and

adapt it for nomadic use. There's no time to lose. It is hardly an accident that the Mac PowerBook has become the mobile

> machine of choice for the traveling businessperson. With its compelling combination of ROM-resident software, elegantly built hardware, and easy-to-use fax and remote networking, the PowerBook defines what the portable Windows machine has yet to achieve.

Microsoft reportedly has yet other versions of Windows for portable systems in the works. Mobile Windows, or MobiWin for short, is targeted at notebooks and subnotebooks. It will add features such as hot docking, which automatically synchronizes

the configurations of both the computer and the docking station, and file reconciliation to the standard Windows, according to Gerry Purdy, vice president and chief analyst for mobile computing at Dataquest (San Jose, CA).

WinPad is a GUI for hand-held PCs. It

"If I had a gun I'd shoot my PC; it can't even do a 20-page newsletter without having a spasm. I grew up with real systems, like VMS. If that's what Microsoft has in NT, I'm all for it."

> Nina Lytton, editor, Open Systems Advisor (Boston, MA)



uses what Purdy describes as "elevators and floors." For example, on the desktop you have the real estate to manage tiling Windows. When the screen gets small, you don't have that luxury. So, instead, you stack the windows, one on top of the other, and select them by choosing "elevator" buttons.

#### **Cracks in the Continuum**

What "Windows everywhere" mostly means, for now, is that Windows runs both workstation and server applications. Microsoft also wants Windows to run your network, but that's easier said than done.

Despite the nifty workgroup capabilities of Windows for Workgroups and Windows NT, you can't get full-blown enterprise networking with just one stop at the Microsoft shop.

What's missing? Most notably, a distributed global directory service that tracks all of an organization's human, hardware, and software resources. Also, Windows has no directory service. Even the advanced NT server, which will implement LAN Manager-style replicated administrative domains and support authentication between "trusted domains," won't match the capabilities of Novell's Net-Ware Directory Service, Banyan's Street-Talk, or the ONC-style (Open Network Computing) and DCE-style (Distributed Computing Environment) directory services sweeping the Unix community.

"NT will have a domain-based name service," says Jamie Lewis, an analyst for the Burton Group (Salt Lake City, UT), "but not a true global directory." NT's support for DCE RPCs (remote procedure calls) enables developers to distribute services across a mixture of NT and Unix platforms, but how will those services be advertised and located? NT won't initially support the DCE directory service. Cairo, a future version of Windows that's being designed to weave OLE, RPCs, and the NT file system into a distributed object system, won't solve the directory problem anytime soon.

Add to this technical challenge Microsoft's historical inability to sell network software to corporations, which is shown once again by WFW's lackluster sales performance. In fact, WFW is an under-

"As Microsoft crams more and more of the network into the operating system, the distinction between client and server gets harder and harder to tell. This is threatening to Novell. The camel's nose is in the tent."



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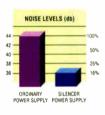
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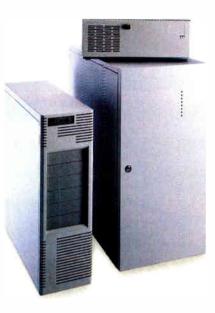
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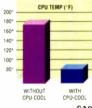
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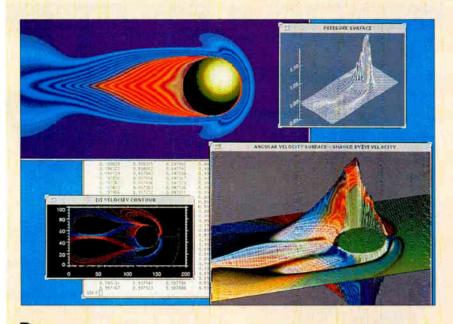


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Leading Unix vendors, including HP, IBM, The Santa Cruz Operation. Sun, and Univel, recently linked arms and proclaimed an end to the windowing and network wars that have splintered the Unix community. All these vendors now promise to ship X Window System 11 and Motif, along with The Windows GDI is not well suited for applications such as this simulation of airflow around a sphere, shown running on a RISC platform. (Photo courtesy of Research Systems, Boulder, CO)

#### R4000-based NT workstation.

Mike Mitsch, group manager of computer systems marketing for NEC, sees a strong need for commercial OpenGL-based software, even on hardware that doesn't have a graphics pipeline. "Brokers want to visualize the behavior of hundreds of stocks along multiple dimensions, and GDI just wasn't built that way," he says.

Win32 applications that adopt OpenGL will be able to do such things with relative ease, and on platforms that accelerate OpenGL, they'll do them in real time. Boardlevel OpenGL accelerators for RISC PCs are one likely development. If GDI and OpenGL do merge successfully—and Bill Glazier of Mips emphasizes that "we're not going to accept any kludged solution"—NT could well become a highly strategic operating system for Silicon Graphics workstations.

The fact remains that NT won't deliver high-performance graphics in its first release. But no one's complaining bitterly, either. System builders and software developers think that the Microsoft/Silicon Graphics relationship is taking NT graphics in the right direction.

ONC, DCE, and the NetWare client protocols. "We'll finally be dealing from the same source base," says Dave Taber, group marketing manager for SunSoft (Mountain View, CA). It may be ironic that only the specter of NT could precipitate this long-overdue move, but the fact remains that a united Unix—if it materializes will be a force to reckon with.

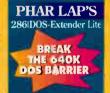
NT lacks Unix's multiuser foundation and its ability to export both charactermode and graphical interfaces through asynchronous and network connections. A third party, Citrix Systems (Coral Springs, FL), will add these capabilities to NT—as it has already done admirably for OS/2—but they're not part of the basic NT product. Although NT does maintain

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In addition to Visual C++ support, 286IDOS-Extender, Version 3.0 now includes Phar Lap's 286IVMM virtual memory manager. 286IVMM is



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a database of users to support its role as a peer server, Citrix's multiuser version of NT is a major undertaking that upgrades NT's user and session management, optimizes its scheduler, and implements protocols for charactermode and graphics terminals.

If Microsoft can fairly claim that Unix wasn't built from the ground up for symmetrical multitasking, Unix vendors can with equal fairness point out that NT wasn't built to support multiple users logged in from remote terminals. If you think that's irrelevant in the 1990s, try selling your local video store an upgrade from Xenix to a Windows LAN.

Unix also owns the high ground in networking and distributed computing. NT owes its favorable reception among network cognoscenti largely to its adoption of Unix network protocols such as TCP/IP, sockets, and DCE RPCs. However, Windows networking is still biased toward the nonroutable NetBEUI protocol, and it has a long way to go before it can match the sophistication and worldwide reach of Unix networking.

#### The IBM Factor

Like Microsoft, IBM will field a family of nonportable and portable operating systems. "With such a wide range of hardware available," says John Soyring, director of software development programs, "no single operating system can cover them all." DOS and OS/2 are highly tuned for Intel processors, he says, while AIX couples tightly with the RS/6000. But IBM also sees the need for a portable, microkernel-based system, and it will begin to beta-test one later this year.

The forthcoming Workplace OS, built on a Mach 3.0 derivative, sounds a lot like NT. It will integrate multiple personalitiesat least DOS, 16-bit Windows, OS/2, and AIX—under a future version of the Workplace Shell. The System Object Model, which

is the innovative object technology that powers the extensible Workplace Shell, will support distributed objects that communicate using TCP/IP sockets or DCE RPCs. Meanwhile, IBM continues to im-

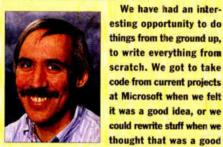
## **NT'S ARCHITECTS SPEAK**

Dave Thompson and Lou Perazzoli are key architects of Windows NT: They're the development managers for networking and the base system, respectively. Both had been working with DEC's VMS operating system prior to moving to Microsoft. Perazzoli, in fact, was part of the VMS development team headed by David Cutler, who is now NT's chief architect at Microsoft. BYTE's West Coast bureau chief Andy Reinhardt interviewed them for this article.

BYTE: I'm interested in the notion that you were able to look back at the history of midrange and large systems and select which operating-system features to migrate down.

PERAZZOLI: In fact we did that. We looked at the Unix standards and some of the things people did on mainframes with databases. We had done a lot of this at DEC, because at DEC we were designing a new operating system and we knew what limitations they had with VMS and what limitations they had in their Unix operating systems. We gained a whole lot of knowledge in what people wanted.

We have had an inter-



Lou Perazzoli

BYTE: Did you have a sense when you started on this project that you were working on a historic operating system?

idea.

PERAZZOLI: One of the things we wanted to do was bring a high-end operating system to PCs. We thought this would go over really big, because we saw demand for it. We saw the downsizing trend happening, and we saw that the minicomputer would be replaced by PCs. It seemed to us this was the logical thing. Plus client/server was just starting to become viable; a lot of the groundwork had been laid, and people were now thinking about client/ server as a model for running their business. So what we wanted to do was design something that was robust and had the features people wanted and

had client/server capabilities.

THOMPSON: I think my perspective may be a little different than Lou's because I came from the outside. My background was really more VMS-oriented than Unix or even PC, and it was clear to me that the PC needed a high-end, robust operating system. It was clear to me that if anybody was to supply that, Microsoft was in the best position. So I certainly sensed the potential from the very beginning.

BYTE: Is NT, as it stands today, relatively Cairoready? Is it architected in a way that makes the transition to a more object-oriented model fairly easy?

PERAZZOLI: Yes. In fact, there's a group here at Microsoft doing the development work, and essentially all they're doing is adding an object-oriented file system. NT already has four file systems [FAT, NTFS, HPFS, and CD-ROM], so adding another layered file system is not a hard thing to do. Most of the other things in Cairo are user-mode-for example, OLE 2.0 enhancements that they're making to applications

guys?

BYTE: What's next for you

THOMPSON: In the case of

networking, there is a nev-

er-ending series of requests

for connectivity on the sys-

tem. There are a number

of major ways in which sys-

tems are connected, and

clearly one of the things



Dave Thompson

we need to do is expand our support for them. So I think on the networking side our work is pretty much cut out for us.

prove OS/2. Version 2.1, which is likely to ship before NT does, adds 32-bit graphics, badly needed video and CD-ROM drivers, and snappy Windows 3.1 support.

The dilemma for IBM is that main-

stream Presentation Manager applications that exploit OS/2's advanced features remain scarce. As a result, users tend to evaluate OS/2 as a platform for running DOS and Windows software. Unfortunately,

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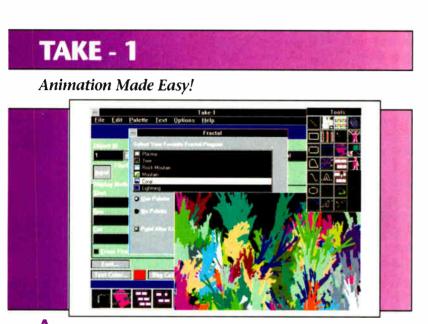


Windows is a rapidly moving target. Because OS/2 2.1 doesn't support Windows VxDs (virtual device drivers), it won't be able to run Win32s applications. In theory, the Workplace OS could grow a Win32 personality, enabling it to run such programs in much the same way as NT does. Soyring hints that that may be the "fallback plan," but he maintains that "we won't encourage the development of Win-32 software."

Although IBM's hold on the desktop

market is shaky, says Anders Vinberg, senior vice president of development with Computer Associates (Islandia, NY), Microsoft's grasp of corporate information services is even weaker. "People in the PC industry have holes in their perspective when it comes to CICS [Customer Information Control System] and transaction processing," he says.

However, OS/2's role as the glue between PCs and mainframes remains a crucial advantage. In this realm, it's IBM that



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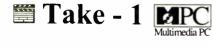
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Pacific Gold Coast Corporation 15 Glen Street, Glen Cove, NY 11542 (800) 732-3002 • (516) 759-3014 Fax (516) 759-3011 Outside US & Canada looks like the innovator. Microsoft is taking a conventional approach, bundling a DLC (Data Link Control) protocol and a simple 3270 emulator with NT and separately offering SNA (Systems Network Architecture) and NetView services. IBM, already on top of these things, is raising the stakes by readying a DCE product suite for OS/2. More complete than NT's DCE offering, it will enable distributed transaction processing that harnesses OS/2, AIX, and mainframe resources.

#### **Place Your Bets**

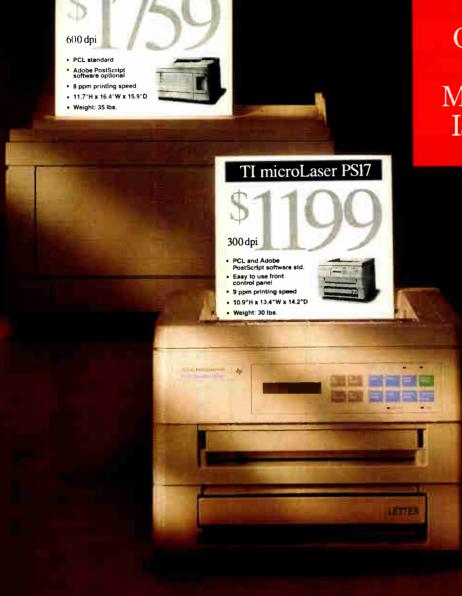
For an objective view of the operatingsystem race, talk to a tool vendor who supports them all. The Universal Component System from Software Transformations, Inc. (Cupertino, CA), enables developers to build applications for Windows, the Mac, OS/2, and many flavors of Unix. "One hundred percent of our users are interested in Windows," says STI's vice president of engineering Doug Donzelli. "For a second platform, the choices are Unix, the Mac, and, finally, OS/2."

Almost no one can afford to ignore the power and mass appeal of a family of compatible Windows operating systems. As a result, many fear that Microsoft will achieve the kind of control that IBM once wielded. Others argue that while that will surely happen, it won't be such a bad thing for users. IBM's iron rule, after all, gave us a reliable infrastructure for banks, airlinereservation systems, and other essentials of modern life. Maybe we need that kind of standard again, and maybe Windows is it.

But fortunately or unfortunately, things aren't going to be so simple. The ascension of Windows has got everyone's competitive juices flowing. Portable, microkernelbased operating systems are all the rage, and while Windows NT is running at the head of the pack, it's not as far out in front as Microsoft would like you to believe. NetWare, OS/2, Solaris, NextStep, and the Mac are all emigrating to new hardware platforms and influencing Windows as much as it influences them. The "Windows everywhere" game holds much profit for developers and users, but it won't be the only game in town.

Editor's note: BYTE news editors Ed Perratore, Patrick Waurzyniak, and Dave Andrews, senior news editor Tom R. Halfhill, West Coast bureau chief Andy Reinhardt, and executive editor Rich Malloy also contributed to this article.

Jon Udell is a BYTE senior technical editor at large. You can reach him on BIX as "judell."



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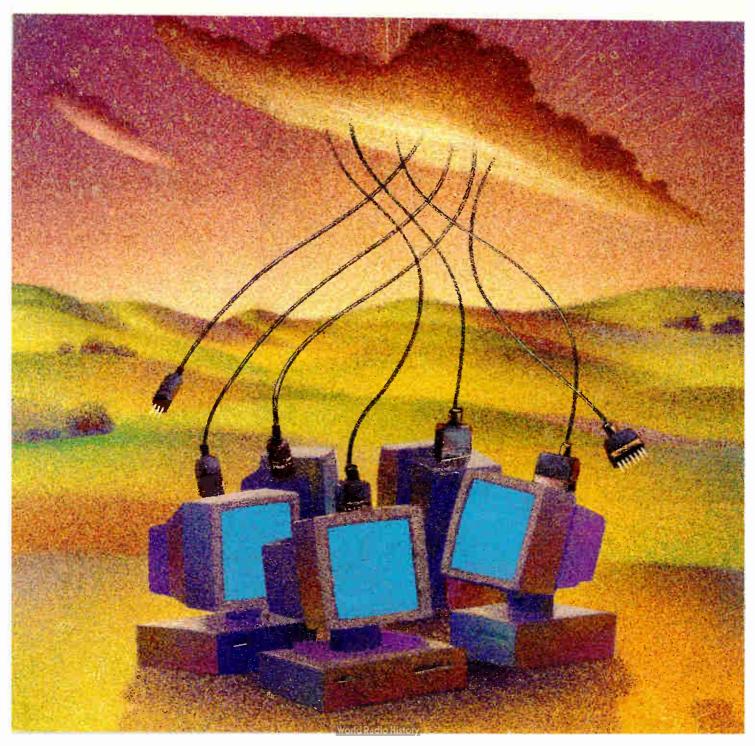
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## State of the Art

# **CLIENT/SERVER FREES DATA**

Data access and distribution change forever with client/server architecture, but it isn't all roses. When it comes to getting the pieces to work together, you are often on your own.

**ELLEN ULLMAN** 



arly in February, an old Honeywell mainframe rolled out of the Burlington Coat Factory's (Burlington, NJ) door, ending an era. Burlington, a retail outlet chain, would never see mainframe-based computing again. From then on, it would rely on client/server systems.

The U.S. House of Representatives also uses client/server technology, but it has no intention of scrapping its mainframe. Jim Daley, the database administrator for House Information Systems, describes his IBM ES/9000 as "solid as a rock." The House's client/server system functions as a front end to the ES/9000, which serves as a large database repository.

Burlington and the House of Representatives are typical of the early adopters of client/server computing. Every day they learn a little more about how to safely and efficiently move huge blocks of data off the big iron and onto networks of small, powerful computers.

If you move to client/server computing, it will change forever the way your enterprise accesses, distributes, and uses data. With this approach, data is no longer under the tutelage of the MIS department; it is readily available to you through your network. Consequently, you don't have to wait for the MIS staff to run your report. You can grab the data yourself and run it through a spreadsheet from your desktop using the brand of computer and the software tools that you're most comfortable with and that get the job done your way.

But getting client/server computing to work isn't all that easy. For example, it's up to you to find or develop print managers, console monitors, and other maintenance tools that came standard with mainframes. Your programming staffs, accustomed to writing large COBOL programs, may initially be mystified by Windows programming. And because client/ server systems are complexes of hardware

and software from different manufacturers, finding and squashing bugs can be a nightmare.

Still, these headaches pale when you consider client/server computing's potential to revolutionize your enterprise. Not

only is data more available to you, but it's available through a system that can grow and change with you as your needs evolve. Further, because client/ server systems are open and modular, you can tailor your system for your own particular applications, picking and choosing the most cost-effective hardware and software components for your tasks.

#### **Specializing Platforms**

A lot of companies make the move to client/server computing to cut costs. Burlington, for instance, replaced its mainframe, a machine with 4 or 5 MIPS of processing power, with a battery of six series 2000/750 Sequent computers, with a total of 1500 MIPS, and with Sun Microsystems ELC or SLC machines, the aggregate pow-

er of which Burlington can't even calculate. Each Burlington retail store now has a Sun computer with a SPARC processor, a 200-MB hard disk, and 16 MB of memory, "all for \$3995 [each] in quantity," says Mike Prince, Burlington's director of information services. "[Client/server is] overwhelmingly more cost effective."

But what may best define client/server computing, says J. Neil Weintraut, a senior technology analyst at the investment banking concern of Hambrecht & Quist (San Francisco, CA), is that it lets you pick and choose among platforms. "Anyone looking for *the* client or server is missing

the point of client/server," he says, "which is the ability to easily and rapidly customize relatively low-cost platforms for specific applications."

Because of the ability to specialize your platforms, you can get exactly the type of

#### What's in a Name?

#### Client

A computer or workstation attached to a network that you use to access network resources.

#### Server

A machine that furnishes clients with such things as huge disk drives, databases, or connections to a network. Servers can be mainframes, minicomputers, large workstations, or LAN devices. More than one server can supply services to clients. software you need to satisfy your requirements. For example, Burlington's Prince plans to choose between Solaris from SunSoft (Mountain View, CA) and Windows NT from Microsoft (Redmond, WA) based on performance (see "Windows Windows Everywhere?" on page 72). Daley at the House of Representatives sees products such as 4th Dimension from Acius (Cupertino, CA), a Macintosh software development tool, as "more contemporary" tools that let him deliver "more sophisticated" applications to end users.

Further, analyst Weintraut sees client/server technology becoming more versatile in the future. He envisions a new breed of "tactical" client/server applications, which he describes as applications that you

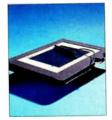
can dynamically modify to meet rapidly changing business situations. "Previously, changes would queue up for months or years in the MIS backlog," he says, "precluding any consideration of modifying applications in a pedestrian manner."

#### **Enterprise Changes**

Client/server architecture gives you as many access points to your data as you have workstations on your network. It also lets you bring to your enterprise more tools to manipulate data.

At Burlington, Prince says that this ability has changed the way people can work

#### **Client/Server Frees Data**



The Many Flavors of SQL The SQL standard proves to be a moving target......**109** 



Make Way for Data Middleware eases data exchange on multiplatform client/server networks.......**11**3

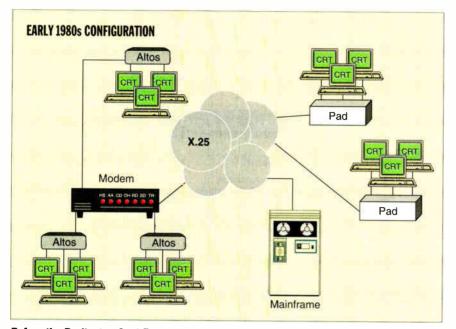


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## State of the Art Client/Server Frees Data



**Before the Burlington Coat Factory** switched to client/server computing, store transactions were typed into a small, multiuser Altos. Transactions were sent via modem to an X.25 network and then to the mainframe at headquarters. Dumb terminals connected to network pads enabled data queries.

with data. Users no longer have to ask for MIS reports, because client/server computing empowers them to access Oracle databases at will. Users can feed information from the databases into spreadsheets or word processors on their desktop systems, seamlessly integrating the remote data with local tools. They couldn't do this on a mainframe, which limited access to computing resources. "People were discouraged from using [the computer]," he says. "Now they are encouraged to use it."

Burlington now runs its entire operation—190 retail stores, distribution centers, and headquarters — off its client/server system. The system handles everything from conveyor-belt scanners that generate database transactions to graphical workstations on which decision-makers enter queries.

In a typical Burlington retail store, the cash registers are NCR 7052s, which are DOS-based machines using the PC Network File Standard for network file services. The cash registers are connected by an Ethernet LAN to the main store processor, a Sun ELC or Classic. The Sun system acts as a file server for the registers and as a communications gateway to the central host computers.

Burlington stores communicate with various hosts on a network across a small satellite unit known as a VSAT (very small aperture satellite terminal) link via TCP/IP through X.25 protocols. From there, data moves to several destinations, such as a gateway to VISA/MasterCard for creditcard transactions.

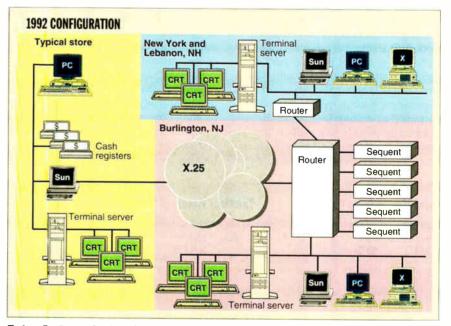
Store transactions pass over the satellite link and through front-end processing that switches them from a batch paradigm to transactions that can be stored in and processed by Oracle databases residing on several Sequent computers at the Burlington headquarters. A Tuxedo on-line transaction-processing system from Unix System Laboratories (Summit, NJ) is used to coordinate data updates. Tuxedo uses the cooperative resources of the network by concurrently running processes on several machines. Previously, transactional processing occurred on a mainframe in a time-sharing setup. An added benefit of spreading transactional processes across the network is that work no longer comes to a screeching halt when part of the network goes off-line.

#### Wide-Open Growth Potential

The client/server concept grew out of the competitive world of open systems. "When people say client/server now, you can almost substitute the phrase *open systems*," says Roger Sippl, a founder of database vendor Informix (Menlo Park, CA). "Open systems gave entrepreneurs the opening to solve particular problems, which benefits the users."

Client/server's openness means that you can choose from various vendors' products. "The flexibility it [gives us] is pretty much endless," says Frank Pellegrino, associate director of computer services for the Public Broadcasting Service (Alexandria, VA).

PBS's client/server system comprises a database from Ingres (Alameda, CA)



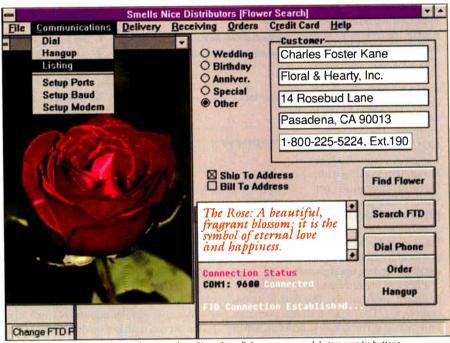
**Today, Burlington's client/server system** links all of its stores and distribution centers to headquarters. Store transactions enter network-ready cash registers linked to Sun computers, which also serve as communications gateways. Transactions are routed to a series of Sequent computers for processing. Terminal servers enable data entry and queries from workstations.



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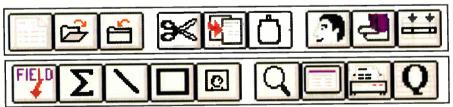
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## State of the Art Client/Server Frees Data

01

10

connected over an Ethernet backbone network to VAX and Mac clients. PBS has begun moving the Ingres database from the VAX to HP9000 machines. Meanwhile, two VAX-based databases— Datatrieve and VAX DBMS—remain in use.

On the client side, PBS still uses character-based applications. Ninety percent of the front ends still run on the VAX with character-cell interfaces.

The Mac clients are used mainly for database queries, but PBS plans to deploy more features on them. The Macs use GQL (Graphical Query Language) from Andyne Computing (Kingston, Ontario, Canada) for writing database queries. PBS is still looking for easy-to-use tools that will let it use the Mac as a platform for full-function database-update applications.

PBS has implemented two client/server-based applications. The first is its operations log. The Ingres database maintains information on broadcast schedules, which are automatically fed via satellite to PBS affiliates. The database also holds data used by automated broadcast switching equipment. In the second application, the database stores data about PBS programs, such as content, broadcast history, and right-tobroadcast information.

Previously, PBS employees requested this sort of information from a department that handled program data analysis, says Pellegrino. Now the client/server system, coupled with the Mac's ease of use, empowers people to do their own lngres inquiries, and the data-analysis department is free to perform its other duties.

#### **Adapts to Needs**

Pellegrino's users want and can use the latest technology. "They are used to the mouse," he says. "They are used to point-andclick." Client/server computing gives Pellegrino the ability to equip one group of clients with

FEATURE	BENEFIT			
Networked webs of small, powerful machines	If one machine goes down, your business stays up.			
Computer arrays with thousands of MIPS; clients' aggregate MIPS beyond calculation	The system provides the power to get things done without monopolizing resources. End users are empowered to work locally.			
Some workstations are as powerful as mainframes but cost one-tenth less	By giving you more power for less money, the system offers you the flexibility to make other purchases or to increase your profits.			
Open systems	You can pick and choose hardware, software, and services from various vendors.			
Systems grow easily	It's easy to modernize your system as your needs change.			
Individual client operating environments	You can mix and match computer platforms to suit the needs of individual departments and users.			

a Macintosh GUI while preserving the rigor and security of a centralized Ingres database for the computer services department.

"Whether it's |Windows| NT or Unix on the server, it makes no difference to the user," says Bob Epstein, founder of the database manufacturer Sybase (Emeryville, CA). "On the desktop, there is no such thing as one environment. A user can choose the Mac, Windows, or Presentation Manager."

## **Client/Server Headaches**

DOWNSIDE	WHAT IT MEANS FOR YOU Parts don't always work together. There are several possible culprits when something goes wrong.			
Maintenance nightmares				
Support tools lacking	With the client/server architecture, you locate or build support tools yourself.			
Retraining required	The software development philosophy for the Mac or Windows is different from that for COBOL or C.			

Thus, as new tools become available, you can change your client software without disturbing your server. The House of Representatives built its clients using Sybase APT, an applications development environment on Unix, and SuperCard, a scripting language from Silicon Beach Software (San Diego, CA) on the Mac. Unix and Mac computers served as front ends to the database. Later, the House of Representatives decided to switch to JAM, a VT-100 emulator from JYACC (New York, NY), and Acius' 4th Dimension development tool. "We had to redo the client side," says Daley. "But there was no change to the server side."

This modularity allows the system to expand to meet your growing needs. "You can grow by adding capacity to the servers or by adding more servers to the network," says Burlington's Prince. "You can add more clients. You can segment the network if [it] starts to become a bottleneck. There's no upward limit to the scalability."

As new computing platforms emerge, you can evaluate new environments and system components in a modular fashion.

For example, Burlington is debating future server platforms. For Intel architectures, it's looking at Windows NT, SunSoft's Solaris, and Next Computer's NextStep. Prince says that he believes in Unix, which will probably remain his choice for large database servers. Some consultants who focus on LANs, however, find difficulties with Unix databases (see the text box "Unix Database Servers Are Not for Everyone" on page 102).

#### **Downsizing Downsides**

Although PBS's Pellegrino enjoys the benefits of client/server computing, he still has to deal with its downside. For instance, Pellegrino had a hard time finding a bug in a

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## State of the Art Client/Server Frees Data

computer industry's face. Because client/ server computing is not an object but an architecture, each of its pieces-client, network, and server-will evolve in tandem with wider industry trends.

On the client side, the influence of multimedia could be the biggest factor for change. Gary Morgenthaler, a principal of the venture capital firm Morgenthaler Ventures (Menlo Park, CA) and a founder of Ingres, sees a "huge groundswell" coming from multimedia-capable desktop systems. He predicts that in five years a majority of personal computers will have digital audio and video capabilities.

With multimedia, a new paradigm for applications is possible. Sybase's Epstein envisions expansive customer-oriented applications, such as on-line catalog shopping, electronic banking, and stock trading. And PBS has "grand plans for multimedia," says Pellegrino. He envisions the PBS program database storing digitized film clips with descriptive alphanumeric data. Burlington also intends to deploy a range of multimedia applications in the future: videoconferencing, video and voice at-

tachments to mail-enabled applications, and pictures of merchandise and fabric swatches attached to spreadsheets and database tables.

Before these kinds of multimedia tools can come to client/server computing, changes in other server components are necessary. Networks, for example, will

have to offer wider bandwidth to support multimedia video, because at 60 12-KB frames per second, video hogs resources (see "Hitting Warp Speed for LANs," March BYTE).

Servers will have to be modified to handle multimedia objects, which have different structures than the alphanumeric, tabular data in SQL databases (see "The Many Flavors of SQL" on page 109). "Imagine multimedia-capable PCs by the millions connected to aging networks and SQL databases," says Morgenthaler. "People are going to be clamoring for new tech-

nologies to make it work."

### **MOSES To Set Standards**



MOSES (Massive Open Systems Environment Standards) association is a loose alliance of client/server users and manufacturers. Members of MOSES seek to pool their knowledge

to create client/server management standards. Some of the items on its agenda include creating interoperation standards for systems tools and identifying policy procedures and internal practices that facilitate missioncritical client/server-based operations. "We're trying to put our heads together to come up with solutions to the problems we're all facing," says Mike Prince, director of information services for the Burlington Coat Factory (Burlington, NJ).

MOSES intends to produce white papers on such issues as how a system should behave, how to best archive data, and how to maintain client/server system security. Client/server users will be able to use the information in these white papers as a measure to compare against prospective approaches to these issues.

Among the members of MOSES are the Burlington Coat Factory, British Telecomm, Millipore, Oracle, Sequent Computer Systems, and US West Communications. To get on the MOSES distribution list, send E-mail via the Internet to inmoses@us.oracle.com.

#### **Crossbreeding Databases**

Servers may have to undergo dramatic changes. SQL databases, which are based on the relational database model, are optimized for alphanumeric data stored in 2-D tables. However, multimedia objects do not conform well to the model of the 2-D array. The question confronting the database industry becomes: Can a 20-year-old database model accommodate the new uses it will be asked to perform?

Morgenthaler, Sippl, and Larry Ellison, Oracle's president and CEO, say no. They foresee new databases that merge relational and object technologies. Sippl believes that more object orientation is inevitable because "people are beginning to store data that doesn't look anything like IBM punch cards." By the time this story goes to press, Morgenthaler Ventures hopes to announce its investment in a company creating just such a hybrid database.

Ellison says that within 24

#### "You no longer have one dominant vendor holding your hand. IBM is

--- Roger Sippl,

founder of Informix



months Oracle will release a relational/ object-oriented database that is used in conjunction with a language called SQL++. With extensions to standard SQL, the language will permit a user to evoke methods on objects. Because

some of the retrieval logic will reside in the database itself (i.e., in the methods) and not in the query statement, queries can be shorter and simpler, and that will be a boon to users.

Shorter and simpler queries are also foreseen by Setrag Khoshafian, the principal designer of Intelligent SQL and chief scientist and vice president of R&D at Portfolio Technologies (Newark, CA), a manufacturer of client/server products. Khoshafian sees trends toward object servers in which an object's data storage and database operations are encapsulated together at the point where object services are acquired through database operations. Khoshafian thus agrees that a database object will not be just a data type but a data type and its operations. When precompiled operations such as queries are stored with data, says Khoshafian, end users will spend less time writing queries.

Several benefits of hybrid relational and object-oriented databases are foreseen by Ellison, Morgenthaler, and Sippl. For one thing, your applications interface will be simplified. To get an invoice, for example, you would send a brief message to your database in place of a long SQL query. Another benefit would be that the message/result paradigm of the object model would reduce network traffic.

Hybrid databases could also integrate all the types of data that people want to store: text, images, voice, and video (see "Relating to Objects," December 1992 BYTE). On this point, Sybase's Epstein is not so sure. He thinks that tables, which are transactional data, should be kept in separate repositories from applications objects, which are not transactional and do not often change. But if people are going to use multimedia, notes Khoshafian, "they will want and need to insert and delete multimedia data, [as well as] perform some modifications of the data. Therefore, it will be desirable to have the updates of the multimedia data under transaction control." continued

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### State of the Art Client/Server Frees Data

#### **More To Come**

Other trends are less controversial. For example, servers will become more intelligent. Ellison expects servers to hold both data and applications logic. Epstein sees clients and servers storing business rules, which will determine the integrity of transactions.

Servers also must be modified for the mobile user (see the text box "Serving Mobile Clients" on the right). Ellison and Morgenthaler imagine servers that download programs on demand to the mobile user, who then uploads the resulting data. Epstein foresees "dynamically partitioned systems" in which you download data that you can change and send back to the server. It will be the server's job to resynchronize the database.

Location transparency is also a feature that you'll find in future fixed-site client/ server systems, according to Khoshafian. He points out that as global networks evolve, client/server systems will have the capacity to converse with one another regardless of their physical location. The challenge, according to Khoshafian, will be to provide users with integrated access to the remote systems in a manner that meets users' needs. This, he says, will be accomplished through integrator objects that combine, filter, and integrate services from multiple objects.

#### **Faster, More Robust**

Even though many support tools are missing and components can fail to work in complete harmony with one another, client/ server architecture is changing the way organizations work. It's opening up tremendous, enterprise-wide repositories of data, logic, and business objects while empowering users to take advantage of this data through tools tailored both for the job and the user.

As part of an economic trend variously called downsizing, rightsizing, resizing and reengineering, more and more companies are eyeing client/server architecture as their next logical step. Setting up a client/server system is no cakewalk. It's a time-consuming, difficult trek. But as Burlington's Prince points out, compared to what came before, client/server computing is "faster, more accurate, and more robust."

## **Serving Mobile Clients**

#### DANIEL MEZICK

We ireless communications has the potential to expand client/ server computing far beyond the limited range of your local Ethernet segment. With wireless communications, you'll be able to access and manipulate your databases and other resources on your client/server system in real time from such remote sites as your home, a customer's office, or a building site. But before you can achieve unfettered mobile connectivity, tomorrow's client applications, called *ultimate clients*, will have to interact with servers in dynamic new ways.

To a client/server application, a wireless connection should be indistinguishable from its hard-wired cousins. However, one of the fastest wireless communications setups, WaveLan from NCR (Dayton, OH), offers bandwidth that's only 20 percent of the specified 10-Mbps Ethernet maximum. Further, the maximum broadcast range of wireless client/ servers is a cramped 800 feet, restricting their use to small groups within an office or a small building. You are most likely to find wireless client/ server applications in ad hoc workgroups performing such tasks as managing a political campaign or producing a sporting event.

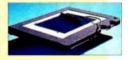
The mobile client may not be here yet, but mobile computing is (see "Wireless Mobile Communications," February BYTE). The only option available for dealing with roving users and mobile data is to place a subset of your server's database schema directly on your mobile device. This approach introduces redundancy and coherency problems, requiring reconciliation when the subset is reintegrated with the server database. Companies such as Norand (Cedar Rapids, IA) and Proxim (Mountain View, CA) hope to introduce solutions to some roving-client problems soon.

Another obstacle to using mobile

client/server applications is the capacity of the mobile devices. Large RDBMSes (relational database management systems) can eat up to a half megabyte of disk before you can even begin to store data. This is a burden for mobile computing devices, but small, fast, full-featured RDBMSes are emerging to address this need.

For example, Quadbase-SQL from Quadbase Systems (Sunnyvale, CA) is a fully relational database manager compliant with the ANSI-86 SQL standard. It consumes minimal disk space while providing support for data

import and export. Quadbase-SQL has such big iron features as outer join, correlated subque-



ries, and declarative referential integrity, allowing for complex database applications to be supported in a mobile computing application.

Finally comes the question of data security. Servers must be able to authenticate clients, ensure that messages are transmitted without error, and secure communications because wireless signals are easier to intercept than wired communications (see "Seeking Security," May BYTE). Securing wireless communications will involve encryption, although that incurs processing overhead.

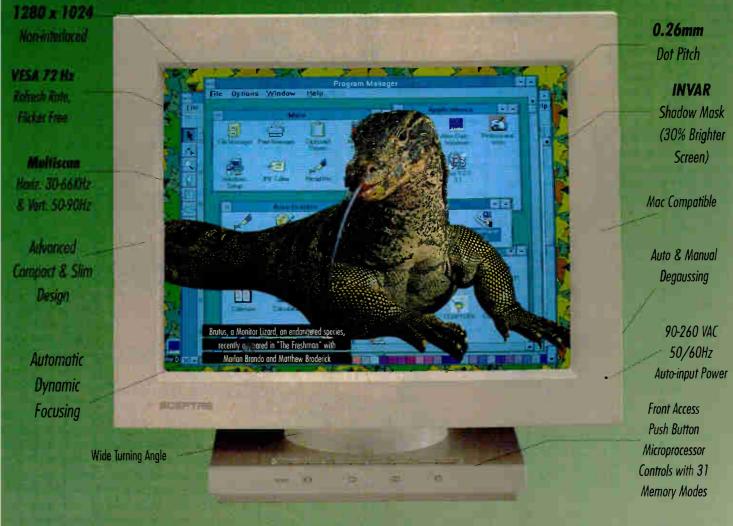
Developments in cellular and radio communications are raising high expectations for wireless, ad hoc, ondemand data. Although the autonomous and mobile client has to wait for higher bandwidth communications, better software, and more security, vendors are beginning to meet the demand for wireless access to data. The truly mobile client and ultimate client applications are still two or three years away, but when they arrive, anywhere/anytime access to data will be just like another day at the office.

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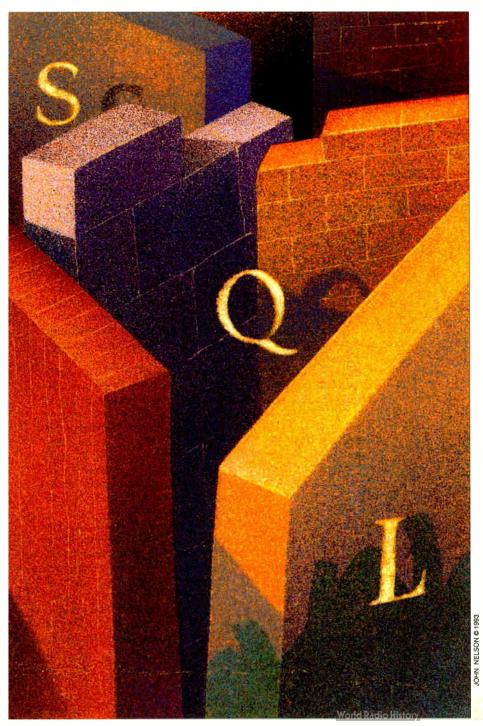


FITCENTER NEWS

# THE MANY FLAVORS OF SQL

Everyone agrees that a SQL standard is essential for cross-platform client/server computing, but marketplace reality keeps getting in the way of good intentions

**MARK CLARKSON** 



SQL (Structured Query Language) has been *the* standard data description and access language for relational databases for almost a decade, making it a linchpin technology for client/server computing. The only problem with the SQL standard is that there are too many of them.

No fewer than eight efforts are underway to create a standard based on SQL. ANSI alone is responsible for three standards, either published or in progress. Other efforts involve industry consortia, such as SAG (the SQL Access Group) and X/Open, and companies such as IBM, Microsoft, and Borland. If you also consider that every database speaks its own SQL dialect and has its own set of unique extensions to the language, it's not surprising that client/server installations are the exception rather than the rule.

The lack of one widely accepted standard drives up the cost of databases and related tools and makes maintaining a client/server environment complex and difficult. "What is the difference between too many standards and no standards at all?" asks Anu Shukla, vice president of worldwide marketing for Amsterdambased Uniface. "Not much."

#### The Standards Soup

ANSI took the first crack at creating a SQL standard in 1989 (SQL'89) and followed up with a revision in October of last year (SQL'92). But because ANSI standards are vague about the details of their implementation, products that claim to be SQLcompliant often fail to work with one another. The proliferation of different SQL implementations by vendors led to the formation of SAG. A consortium of hundreds of companies in the database field, SAG was formed to generate SQL standards based on a subset of ANSI SQL'89 and to deal with issues of connectivity and programming interfaces for SQL clients and

### State of the Art The Many Flavors of SQL

servers. In conjunction with the industry group X/Open, SAG is constructing a standard based on the current state of the art in client/server implementations.

Many major companies are not waiting for the efforts of standards-setting bodies to bear fruit but are launching their own attempts to create de facto standards. Last year, SAG member Microsoft introduced ODBC (Open Database Connectivity), a SQL database API standard based in part on a draft of the SAG standard. Borland, also a member of SAG, is readying its own SQL API standard, called IDAPI (Integrated Database Application Programming Interface), which is based on the SAG version. Both companies are lining up support for their standards.

In addition, ANSI is working on its next-generation SQL standard, called SQL3. Not expected until the latter part of the decade, SQL3 will add structure, branching, flow control, error handling, and object-oriented capabilities to an already groaning SQL standard.

Finally, IBM is developing its own standard for database access, DRDA (Distributed Relational Database Access), which includes yet another version of SQL. Given the variety of SQL standards, says Judith Hurwitz, president of the Hurwitz Consulting Group (Newton, MA), "It's quite understandable if you're getting confused."

#### The Importance of Standards

The reasons for the proliferation of SQL standards are many. One is that standards are designed to serve only as guides. This leaves a lot of room for interpretation as a vendor takes a language specification and implements it in software. Like two house builders working from the same blueprint, says Hurwitz, "different people can interpret a specification differently."

This assumes a vendor is trying to conform to a standard. More often than not, vendors are trying to do much more. "The problem is that each vendor has probably made excellent, but different, decisions about how to extend the SQL standard," says Malcolm Colton, director of product marketing at database vendor Sybase.

Writing standards-compliant code means that a developer is using three- to fiveyear-old technology, says Colton. If you want the benefits of the latest technology,

you can't conform to standards. "For example," says Colton, "we have had flow-control statements, stored procedures, and triggers in Sybase's SQL dialect since 1987. SQL'92 doesn't have those features. That's the type of thing you find in the SQL3 standard." In the absence of an acceptable standard, database vendors have invented their own.

#### A Question of APIs

Even if the market's competitive pressures forever deter the universal adoption of a single SQL standard, database and tool vendors are looking at other ways of making life easier in the client/server environment. "I do not see the SQL *language* standards as too important," says Ron Wolf, product marketing director for SQL database vendor Gupta (Menlo Park, CA). "The next step down—the programming interface—is where significant things are happening. Those standards are quite a bit more useful."

The programming interface—referred to as the API or the CLI (call-level interface)—lets programs communicate with a database using function calls instead of SQL statements. Where SQL standards address data access and manipulation, API standards deal largely with connectivity issues: connecting the client to the database and exchanging SQL messages and data.

A common API for SQL would make it less expensive for developers to support several different databases, making their tools more affordable. However, a common API may prove elusive, given market realities. Microsoft and Borland are pushing their own API standards on SAG, and the consortium has yet to weigh in with its finished standard.

#### **Going Nonstandard**

ODBC, IDAPI, and SAG's APIs are based on a common subset of the ANSI standard. That, says Uniface's Shukla, is taking the lowest-common-denominator approach, which "doesn't exploit the features of a database, other than perhaps Microsoft's or Borland's own."

Database tool vendors, who must deal with a host of different databases and exploit the individual capabilities of each to the fullest, resort to intelligent drivers. These drivers sit on top of a data source usually, but not always, a relational database — and intercept incoming messages from clients.

The driver then translates the messages into a SQL statement or a series of API calls that is tailored to a database. Instead of talking directly to the database, the client tools speak to the drivers. With the proper driver, any application can function as a SQL server and be accessed by the same tools used with relational databases. Such drivers can fine-tune transactions, maximizing performance based on the SQL dialect or API library involved.

For example, says Shukla, Uniface has an intelligent driver that exploits all the features of each of the 27 databases it supports. As SQL standards grow larger and more complex, she says, "the standards bodies are taking longer to ratify them." In fact, the glacial pace of ANSI is largely responsible for the involvement of industry consortia like SAG and X/Open in the SQL standards business.

## What SQL Is



Relational databases store data in tables—rows and columns—not unlike spreadsheets. The SQL language includes commands to describe, create, and delete those tables, as well as to update the data within them. For example, to re-

trieve the names of inexpensive writers from a database, you might use the following statement:

#### SELECT Writer FROM Writer\_database WHERE Pay\_per\_word < .05

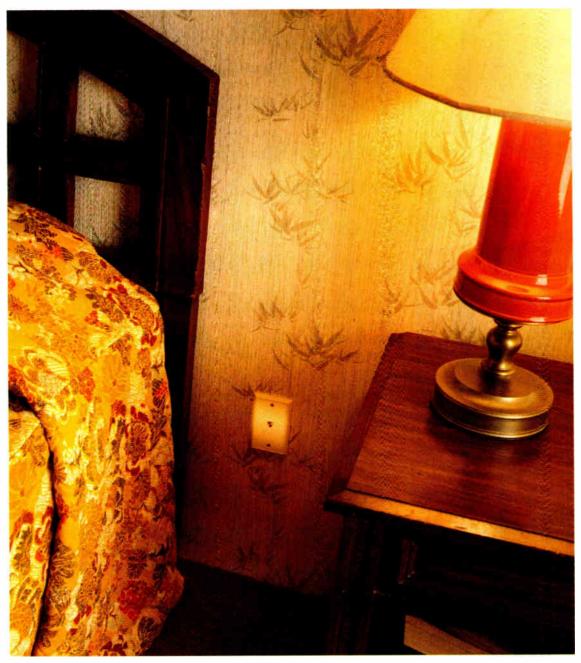
You can also embed SQL statements in other languages, such as C and COBOL.

Using SQL, a client computer can access data anywhere on a network. SQL commands don't refer to data's location; data can be moved from platform to platform without affecting the application code.

Theoretically, SQL lets database vendors create products compatible with databases and tools from other vendors. Almost all tools in the client/server arena expect to communicate with the server database using SQL commands. These tools can access other data sources, too, if the sources present a SQL-compatible interface. Practically, however, the many different flavors of SQL make integrating different database tools difficult at best.

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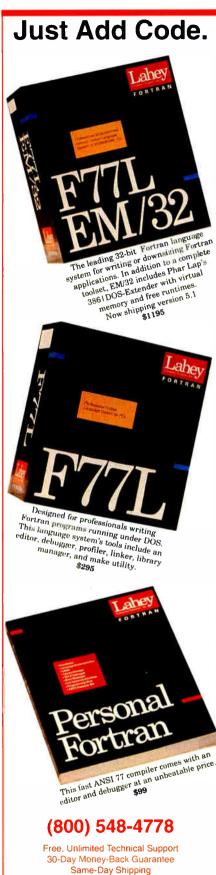
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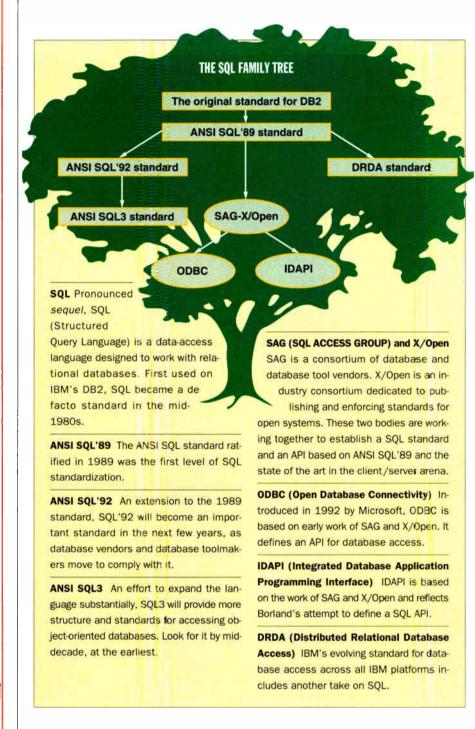






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## **State of the Art** The Many Flavors of SQL



#### **Next-Generation Databases**

What does the future hold for SQL? Yogesh Gupta, a senior vice president at Computer Associates (Islandia, NY), thinks it might hold echoes of the past. He points out that when relational databases came to prominence, there was debate about what the query language of choice should be. Then IBM came out with DB2 using SQL, and SQL became the de facto standard. "The same thing can happen with ODBC," says Gupta. "Microsoft is in a position to initiate it, and the time is right." Of course, that can also be said about SAG or Borland.

Although the world of SQL is in turmoil, it's unlikely that SQL will be supplanted anytime soon. "Standards take such a long time," says consultant Hurwitz. "You don't want to just trash all that work and move on to something new."

Mark Clarkson is a freelance technology writer living in Wichita, Kansas. You can reach him on BIX c/o "editors."

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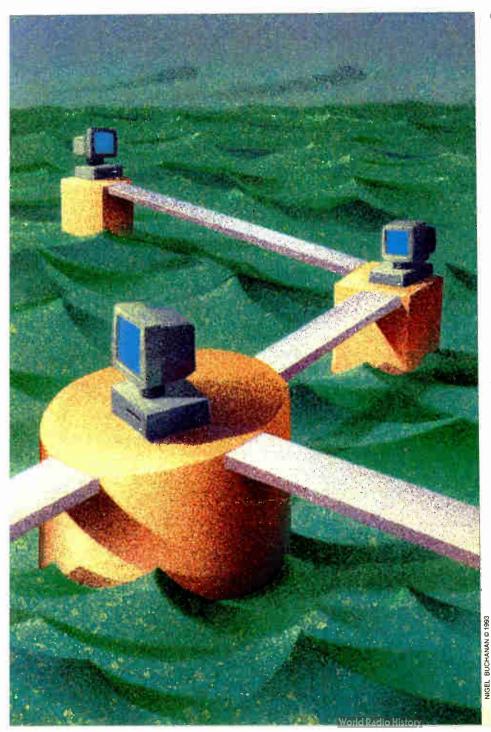
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## State of the Art

# MAKE WAY FOR DATA

Middleware, such as RPCs and message-passing systems, helps data move smoothly through client/server networks. Soon these capabilities will become a part of your operating system.

#### PAUL KORZENIOWSKI



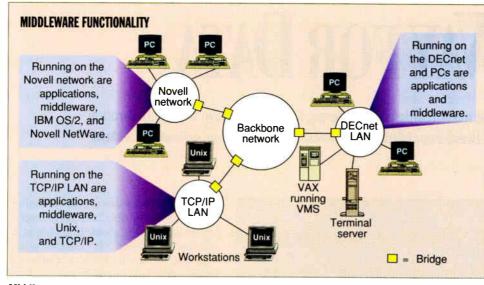
he term middleware is becoming quite fashionable, and many suppliers are bandying it about. But what is it, and how does it work? It's difficult to define, because thorny matters relating to building distributed applications (e.g., having an application function consistently while running on different operating systems) don't fit neatly under a single term. And further blurring middleware's identity is its transparent nature. "Users want transparent access to information, so the goal of middleware is to make itself invisible," states Martin Goetz, president of Martin Goetz Associates, a consulting firm based in Teaneck, New Jersey.

Middleware is a breed of client/server software that helps move data between applications running on your computer and your network. The software gives your programming team standard APIs that save development time, because the programmers don't have to modify applications to accommodate network protocols. With middleware, your programming team wastes less time trying to make an application work with your network's protocols or operating system and is free to spend more time fine-tuning your application.

For example, IBM's Logical Unit 6.2 network protocol has 32 verbs (e.g., SEND and RECEIVE). Some of them have more than 100 parameters. Your programmers have to tinker with more than 1400 error conditions to get everything to work. But middleware, such as Message Express from Horizon Strategies (Needham, MA), can reduce the number of verbs to five and the parameters to about a dozen.

OLTP (on-line transaction processing) monitors, which speed the exchange of data in various transactions (e.g., booking airline reservations) between databases and data sources, often provide middleware features. And many database companies, such as Gupta Technologies (Menlo Park, CA),

### State of the Art Make Way for Data



**Middleware** uses RPCs or message-passing techniques to overcome network and operating-system incompatibilities. A backbone network links DECnet, Novell, and TCP/IP networks. Middleware, running on each network component, ensures that all network users have transparent access to applications and resources on any of the three networks.

build middleware components into their product lines so that each product can interact seamlessly with its siblings. But neither OLTP monitors nor databases with rudimentary middleware functionality are designed solely as stand-alone products that move data smoothly across a network.

Today, two primary types of middleware are available: RPCs (remote procedure calls) and message-passing systems. But tomorrow, distinct middleware products could vanish, because their main components are becoming integral parts of operating systems, much as TCP/IP has become a part of many Unix implementations.

#### **RPCs Deployed Widely**

RPCs are the best-known and most widely deployed class of middleware, according to Max Dolgicer, a director at Tucker Network Technologies (South Norwalk, CT), a consulting firm. An RPC functions like a programming call, completing a single processing chore in a series of steps undertaken by a software program. For instance, a programming call may gather a set of customer records. That step would be just one of many functions an application

would have to complete to generate a company's monthly invoices.

Traditionally, applications and their programming calls ran on one computer. But with client/server applications, your records may not be located on the computer running the application. Consequently, you need a mechanism to travel through a network, find the data, and bring it back to your application. RPCs perform these chores in a manner that's transparent to end users, making it seem as if the data is stored locally.

RPCs first emerged in the Unix environment for Sun Microsystems and Hewlett-Packard computers, later branching out to desktop and larger computers. For example, five years ago, Novell (Provo,

#### **Remote Procedure Calls**

#### Pros

- runs on a variety of computers
- is incorporated into such products as Windows NT
- offers high data integrity

#### Cons

- is difficult to use with many servers
- uses computer resources inefficiently
- lacks flexibility

d larger computers. For ars ago, Novell (Provo, UT) began reselling RPC Tool from Netwise (Boulder, CO) and announced that it planned to incorporate the package in future versions of NetWare. RPC Tool supports a number of operating systems, including MS-DOS, OS/2, and Windows, as well as such network protocols as AppleTalk, DECnet, NetBIOS, and TCP/IP. HP's RPC, NCS (Net-

work Computing System), received a big boost three years ago when the vendor consortium OSF (Open Software Foundation, Cambridge, MA) selected it as the basis for its DCE (Distributed Computing Environment) standards. DCE is a set of standards designed to help users and software vendors create client/server applications.

OSF claims that more than 100 vendors are building DCE products, including DEC (Maynard, MA) and HP, although no such products have appeared on the market yet. Much of the activity is focused on Unix-based systems, where the vendors are building DCE products to run on the OSF/1 and Unix System V release 4.0 operating systems.

Gradient Technologies (Hud-

son, MA) is leading the charge to bring DCE to PC users. Formed three years ago by former Prime Computer employees, Gradient built PC-DCE to run under Windows. It claims that more than a dozen suppliers, including HP and IBM, plan to incorporate PC-DCE software into their product lines. PC-DCE lets you build applications on your PC that will work with versions of the application running on other types of systems.

#### **Passing Messages**

Although not as widely deployed as RPCs, message-passing systems are gaining acceptance rapidly. "Both message-passing systems and RPCs will be adopted," notes Tucker Network Technologies' Dolgicer, "but a message-passing system offers more flexibility."

Both types of middleware were built on antithetical foundations, says Dolgicer, and each possesses pluses and minuses. RPCs were designed to connect two computers using synchronous connections. As a result, the software produces inefficient processing. For example, if there is not a clear line between two computers, the computer running the application sits and waits for a line to open. The upside is higher data integrity. Because of the tight connection between the two computers, it's likely that both will work with up-to-date information. High data integrity is important with mission-critical applications, such as electronic funds transfers.

Message-passing systems, on the other hand, are based on a flexible, store-andforward methodology that is common with E-mail systems (see "Smarter E-Mail Is Coming," March BYTE). A message may



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the race starts. Massive amounts of data need to be collected. Everything from entry fees,

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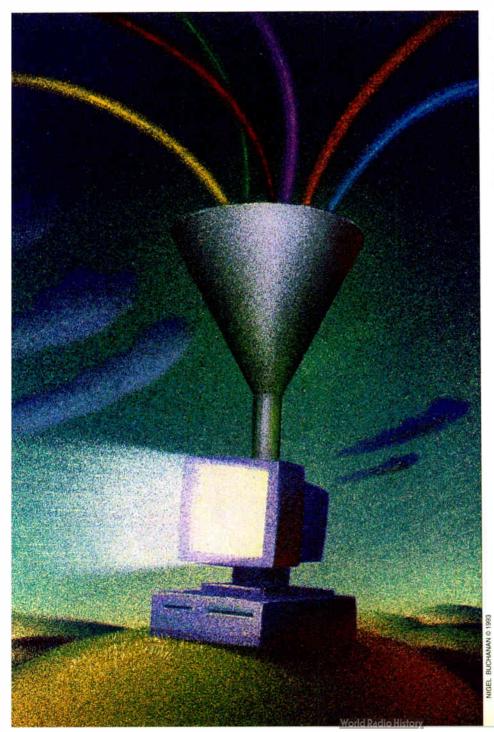
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## State of the Art

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#### **RANDALL D. CRONK**



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The alliance between EISes and client/ server computing means that, in theory, anyone in your organization can become a knowledge worker (i.e., someone who can acquire, analyze, investigate, manipulate, observe, and study data). "In the past," says Tom Wood, an analyst at the consulting firm Business Research Group (Newton, MA), "most EISes were mainframe-based and hierarchical. The data you received was structured and not easily manipulated—not exactly what knowledge workers needed to do their job correctly. The client/server shift solves this problem perfectly."

Because of a client/server's ability to interconnect, today's EIS generation gathers data not only from mainframes but from sources such as minicomputers, LAN servers, and networked PCs. "In client/ server computing, the PC does what it does best—manipulates data—while the data itself can stay on the mainframe," says Howard Dresner, an analyst with the Gartner Group (Stamford, CT).

EISes give you powerful analytical tools that help you pinpoint meaningful relationships and trends in your data throughout your distributed databases. Graphics features let you depict data in charts and graphs that easily communicate its significance to your colleagues. Using statistical-analysis tools and data definitions in your database, an EIS can even suggest what data you should present and how to portray it.

Still, EISes have problems. For example, they don't always give you easy access to

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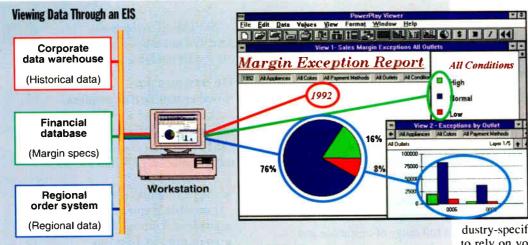
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### State of the Art ElSes Mine Your Data



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data, despite what some vendors claim. But the biggest problem, according to Dresner, is on the data preparation side: Where is the data? How do you clean it up, make sense of it, and retate it to other information? "The person responsible for implementing the EIS product may know that the relationships are there [in the database]," says Dresner, "but may not be able to find them or present them through an application to users in a timely fashion so they can act on it."

Once you find the data, you must deliver it-not an easy step with today's patchwork of network protocols, database managers, operating systems, and windowing environments (see "Client/Server Frees Data" on page 96).

#### **Bridges to Data**

Client/server computing is great in theory. Most database servers speak Novell's Net-Ware, TCP/IP, or both. Several of the popular database managers, such as Sybase and Oracle, allow you to access remote databases as if they were on your PC.

But in practice, real-time access to your production database isn't always as easy as clicking on a few icons. For example, when you first install your EIS, it might not be able to tell you whether the data you want is available. If it can, you might not be able to extract or manipulate the data unless you can apply your own expertise to your database's query language. Even if you can get your EIS to produce the data, the data may not be presented in a form that you or your applications can

read. For example, your EIS may be able to handle Lotus 1-2-3 or dBase, but your data may be formatted for an arcane mainframe database manager.

When problems arise, they usually are not with your network-to-database connections. Rather, they occur because your EIS either can't read the format of the data itself or cannot cope with the schema used to organize the database. Further, some DBMSes are tied to industry-specific formats, such as the Apollo or Sabre airline reservation systems.

If you work with an industry-specific database, you might have to rely on yourself or a third party for a data provider to serve as a bridge between your EIS and data. EIS vendors cannot make bridges between their product and every database. For example, if you use PowerPlay from Cognos (Burlington, MA), you'd have to rely on Showcase Vista from Rochester Software (Rochester, MN) to access your IBM AS/400-based



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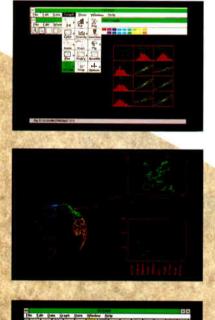
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## State of the Art ElSes Mine Your Data

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1987

(Source: International Data Corp.)

1989

**EIS Site Installations Soar Worldwide** 

database, because Cognos doesn't make a data provider for it.

End-user experiences vary. For example, Gordon Seeler, a technician at Pruden-

tial Insurance (Newark, NJ), reports that Forest and Trees, a Windowsbased EIS from Channel Computing (Portsmouth, NH), comes with the bridges he needs. Seeler's job is to set up Forest and Trees throughout the company. Prudential's main database is IBM's DB2. Forest and Trees accesses DB2 via Microsoft's SQL Server, which allows a PC to

access DB2 data over a network (see "The Many Flavors of SQL" on page 109). The connection to the SQL Server is a data provider within Forest and Trees itself.

"I love it," says Seeler. "The product is easy to install. I just insert the first [of three] disks, go to Windows Program Manager, drop down the file menu, and select RUN. Forest and Trees prompts me for what data providers I want installed, and that's it."

#### **Staging Strategies**

Perhaps more typical are those client/server administrators who cannot—or do not want to—assign direct connections between end users and live databases. Instead, they opt to create an intermediate staging database. Charles Smith, general manager of a beer distributor in Kingston, Massachusetts, chose this option.

At the heart of Smith's problem is that the EIS he uses, Pilot Software's (Boston, MA) LightShip, cannot access the company's industry-specific DBMS, the VIP Beverage System from Vermont Information Processing (Colchester, VT). Smith's solution is to download VIP data from his IBM System/36 server to a standard dBase-type file running on a 486-based PC. His clients then access the data from their 386-based PCs running LightShip. LightShip uses a single data provider, called LightShip Lens, which is compatible with such widely used data formats as Microsoft's DDE.

Smith, whose background is in finance, set up his first EIS application for sales analysis in about two weeks. He doesn't consider this an unreasonable amount of time, especially in view of what the application does for him. For instance, Smith says that his LightShip application helps maximize profits by letting him determine how many bottles of beer should be stocked at certain sales outlets. "This will let me bury my competition," says Smith.

Security and compatibility factors are among the reasons that Chemical Bank uses a data-staging strategy. Cort Jacobsen is a vice president at Chemical Bank's securities trading department. He uses dBase running on a pair of 486-based PCs as a staging database for two reasons. One is to keep clients from sending queries against the trading database, which could

slow down the database and result in a lag in the posting of stock market activity reports. The other reason is to overcome format incompatibilities between Light-Ship Lens running on client 486s and the database containing the bank's trading records, running under Microsoft's Fox-

1991

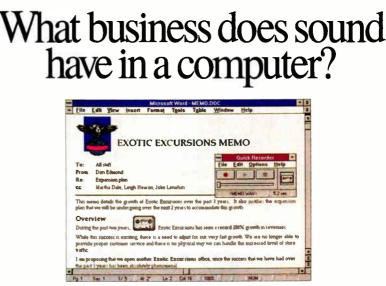
pro on 486-based servers.

Although LightShip can access Foxpro data directly, it can't do so with Foxpro's memo fields. This complication makes historical-trend analysis impossibly long to accomplish, since LightShip cannot use Foxpro's data indexes for searches. Like Smith, Jacobsen doesn't consider these data-connection issues a serious obstacle. One reason for this is that, as with many large companies, Chemical Bank has an information systems infrastructure for which such workarounds are not difficult to implement.

The good news is that the need for these kinds of workarounds is vanishing rapidly as EIS vendors implement data providers for more and more databases. Channel Computing seems to have the longest list of databases for which data providers are available, although all EIS vendors continue to add to their own lists.

#### **EIS Magic**

According to Judith Hurwitz, president of Hurwitz Consulting (Newton, MA),





Now you can communicate more effectively by adding your voice, or even music, to documents and presentations. Just record it, drag it and drop it in.

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### State of the Art ElSes Mine Your Data

customers are buying EISes today without the data providers they need, proving the perceived value of the genre. Sales fig-

ures buttress this assertion. Clare Gillan, director of information access for International Data Corp. (Framingham, MA), a marketresearch firm, reports that sales of PC-based EISes jumped from about \$5 million in 1985 to \$125 million last year. By 1996, IDC projects that sales will rocket up to \$329 million.

"Executive decision support used to mean back rooms filled with programmers, each one providing a 'view for hire,'" says Hurwitz. "By comparison, to-

day's EISes are not especially difficult to install or use, and [they] provide an enormous amount of leverage."

"The magic," says Hurwitz, "[is that an EIS] lets you see things you can't see just by looking at rows and columns." Indeed, some packages, such as IDIS: The Information Discovery System from IntelligenceWare, go so far as to suggest what trends and relationships you should be asking your database about.

To do this, IDIS scrutinizes your raw data and uses statistical analysis to generate rules about it. For example, while looking at a supermarket's national sales data, IDIS might generate a rule that says that if a supermarket is between 31,000 and 73,000 square feet in size and sells between 2500 and 3000 boxes of cereal weekly in February, then 92 percent of the time, it will sell between 4000 and 5000 cases of milk in July.

Cognos's PowerPlay also uses statistical analysis to automatically suggest how data should be summarized and structured. Its statistical-analysis capabilities let you determine, say, whether a particular sample of time-series data would be more meaningful to you if it were displayed as a monthly, year-to-year, or year-to-date sampling. You can also determine whether there is greater variability in your sales data if the data is displayed by product type, vendor, or geographic region.

#### **Helps** You Think

With its combined graphical interface and multidimensional-analysis capabilities, an EIS has the power to help guide you in your thought process. "Dimensionality is as key to the new EIS paradigm as client/server computing," says Douglas McCartney, Pilot Software's vice presi-

#### What ElSes Do for You

- create graphically rich charts
- find data in multiple distributed sources
- help discover relationships between data
- provide information at or near real time
- suggest pertinent data and how to present it
- give you statistical-analysis tools for summarizing and structuring data

dent of marketing. "It gives you the ability to see the relationships in your data that are not obvious to you." One dimension of a

sales transaction, for example, is what sale was made when. Other dimensions are year-to-date sales, this year versus last year, first quarter versus second quarter, and so on. However, it is likely that none of these dimensions is called out explicitly in your database. An EIS can bring the relationships

of these dimensions to the surface for your investigation and analysis.

That's precisely how Jerry Reilly, a data administrator at Amitech (Sellerville, PA), a gauge maker, uses PowerPlay. In what he describes as a "breakthrough application," Reilly analyzes product-delivery performance in many different ways. For example, he can analyze performance for the company as a whole; for any market group, customer, salesperson, or distributor; and for any time period or product type. In addition, Reilly can view the analysis in dollars, quantity, or number of orders. He can place months as rows and view performance as a trend line. He can also analyze performance at either of Amitech's manufacturing plants or for both simultaneously.

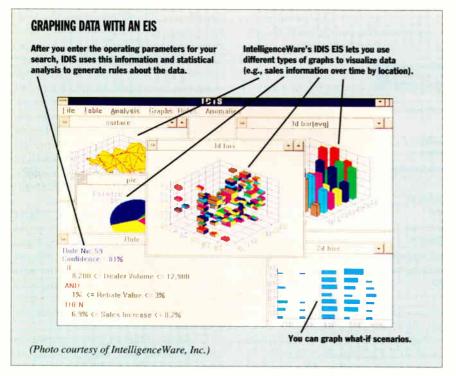
"In the old days," states Reilly, "when I printed a report, the next thing that would happen would be people coming back and wanting it sorted in a million different ways. No longer." Reilly says his next PowerPlay application will "reengineer the business." It will give him gross margins for any customer, region, product, or item sold.

In addition, EISes let you use graphics to manipulate the data, not just present it. Virtually every desktop EIS offers a "drill-



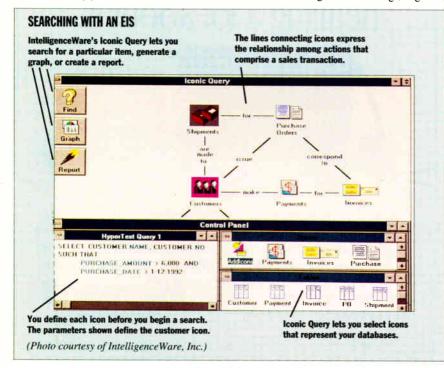
Requires the Windows operating system 3.1 or later. Demo is on a 3.5 inch high-density disk. Offer good while supplies last. Inside the 50 United States, call (800) 426-9400, Dept. JK8. For information only: In Canada, call (800) 563-9048; outside the United States and Canada, call (206) 9392 Microsoft Corporation. All rights reserved Privated in the USA Microsoft is arguitered trademark and Windows is a trademark of Microsoft Corporation.

## State of the Art ElSes Mine Your Data



down" capability, for example. This means that you can click on a data item, say a pie slice representing New York state sales, and view the underlying statistics, such as a pie chart of all your New York distributors.

More recent capabilities allow you to set up virtual instrument-control panels for monitoring your business in real time. LightShip, for example, allows you to display a chart of statistics as a bar graph by clicking on that presentation in a style menu. You can then drag the bar graph next to the original chart and view both at the same time. Using a "view selector" window, you can size your graph and populate it with the names of some of the fields in the original chart (e.g., regions,



years, and products). By scrolling through this window and double-clicking on the desired view, alternative presentations of your company's sales performance are displayed, all in real time. You can even make the words in the main title change automatically according to the name of the view being displayed.

Increasingly, EIS makers are using hypertext to make data manipulation more powerful and intuitive. IntelligenceWare's Iconic Query, for example, lets you specify relationships between objects by drawing a line between them. This allows nonexperts to express relationships that may not have been previously defined in the database and thus are unavailable to Iconic Query. For example, drawing a line between a shipments icon and a customers icon expresses the notion that shipments are made to customers.

#### **EIS Potential Grows**

EIS vendors claim that their products empower you to find relationships and trends in your distributed data so that you can quickly adopt new business strategies; many EIS users agree. According to Charles Smith, "20 seconds is not long to wait for a [business] strategy."

But, obviously, issues such as data staging and interchange need more attention and they're getting it. This attention is evident in the growing lists of databases and compatible data formats supported, the higher level of built-in statistical-analysis functions, and the hypertext features.

Still, the energy behind the acceleration of desktop EIS is the continuing expansion of client/server computing. According to analyst Wood at the Business Research Group, 51 percent of all personal computers are networked, and 49 percent of all networks are interconnected to another network. Furthermore, a recent Business Research Group survey of 500 companies found that two-thirds of the companies either have begun to implement a client/ server computing strategy or have one in place already.

According to Wood, the trend is undeniable. "In the past, the obstacle to EISes on the PC was the lack of a client/server infrastructure," he notes. "Now companies are installing [that] infrastructure."

Randall D. Cronk of Boston, Massachusetts, is a marketing consultant for software companies and a freelance writer on computer-industry topics. He holds an MBA in marketing from Clark University (Worcester, MA). You can reach him on BIX c/o "editors."

# OPENING WINDOWS TO A WORLD OF SOLUTIONS

In the world of Windows NT, Intergraph's applications bring a new level of power and sophistication to the technical desktop.

The computer graphics industry has made another leap forward. Under Microsoft's New Technology operating system, popular business programs and Intergraph's

"The Microsoft-Intergraph alliance provides a full range of technical applications, as well as a wealth of personal productivity tools – complete solutions for the technical desktop." Paul Maritz, Microsoft Senior Vice President of Systems technical applications can run alongside each other on the same computer. The same friendly Windows environment appears throughout the applications — word processing, spreadsheets, architecture, civil engineering, mapping, and all the rest. CAD users can now spend time designing and drafting, not navigating through the operating system.

MicroStation is general-purpose CAD software that runs on PCs. Macs. and UNIX workstations. It is a primary tool in Intergraph's solutions for the technical desktop. If you appreciate the economy of PCs but need sophisticated design power, take a look at MicroStation. It means a more productive, more profitable future for you and your company.

should give you the productivity edge you need to be competitive in today's business environment. You need a tool that streamlines the process of drafting,

"MicroStation includes a robust set of 3D capabilities and gires you a variety of ways to render models." Infoworld

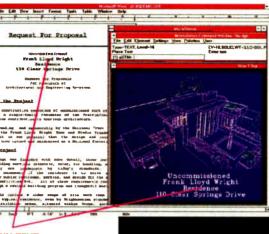
as well as a modeler that helps you create virtually any object - fast. You should be able to store design data in relational databases without programming. Your future depends on the ability to share data

with your design team and other operations. MicroStation software gives its users this level of proficiency. And keeps them in tune with the best in applications solutions.

Intergraph introduces MicroStation Version 5. It refines a product that is considered the state of the art in CAD graphical user interfaces (GUI). In doing so it boosts CAD to a higher level of usability.

MicroStation Version 5 brings renowned integration advantages to designers and





**LINK TFX1** 

engineers who need to run in the Microsoft Windows business environment - Windows,

Windows for Workgroups, and Windows NT.

#### Software that puts you in charge.

Today, user friendly means more than easy it means software that empowers you. You control MicroStation through a graphical command center featuring icon command buttons ... pull-down menus ... tear-away palettes ... multiple, resizable overlapping views. The display is sleek. With no perceptible repaint, Version 5's graphical user interface seems to float over your drafting and design area.

MicroStation runs as an extension of the way you work. Choose from unique Workspaces designed for your profession. They configure the graphical CAD desktop for you and manage the computing environment to your needs. Even discipline-specific drafting styles are provided. And it's all tailorable: Graphically build your own pull-down menus and palettes. Rearrange fields in dialog boxes. Disengage commands. You've got the power to create the interface that best meets the needs of the task at hand.

CAD software should accommodate the way you think, work, learn - even change your mind. You should be able to select a different dimensioning system right in the middle of a command. Or modify a shape and have

**MicroStation** integrates with your favorite Windows business applications.



"MicroStation PC is an exceptionally usable, powerful package with such rare and exotic features as nonuniform rational B-splines."

PC Magazine

all of the dimensions automatically change. Simple actions – like grabbing a line or object - should be so fast that they require no conscious effort. MicroStation performs functions like these as a matter of course. Other CAD software simply can't.



Store information in popular relational databases - without programming!

# A powerhouse of features gives you the productivity edge!

MicroStation offers more functionality in one package than any other CAD software. New *dimension-driven design* options help you design intelligently using geometric and dimensional constraints. Apply variables to the constraints and save your design for reuse with different parameters when creating similar objects or parts. These and more new capabilities – like user-defined linestyles and associative patterning and hatching – provide the most complete drafting environment available.

Powerful tools help you create freeform, mathematically precise surface models. Model virtually any object, no matter how complex. Perform trim, blend, fillet, and Boolean operations between surfaces. You've got the simplicity of solid modeling without the overhead.

Visualizing your designs is easy and cost-effective with MicroStation's new photorealistic rendering capabilities. Light sources, shadows, transparencies, depth cueing, anti-aliasing, and bump and pattern mapping help you market your designs. You can even create flythrough animations and play them onscreen for your clients. MicroStation is a powerhouse of features in one package.

#### The best tool for the '90s production environment.

Users value the way MicroStation performs in the production environment. On large projects, it's a clean-running, fast performer. One user said, "MicroStation is an all-encompassing system ... capable of covering all facets of project management, not just design and drafting."

MicroStation users enhance productivity through real-time data sharing. True file referencing allows each member of a workgroup to easily



and safely share files concurrently with others. It's peer-to-peer sharing of design information while everyone continues working – across multiple hardware platforms and networks.

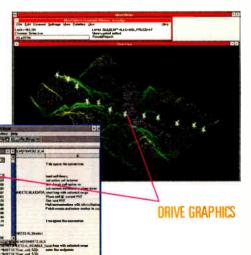
Run MicroStation with other Windows applications. Cut and paste graphics in a Word proposal. Link document text with your MicroStation design file. Drive MicroStation graphics with an Excel spreadsheet. Embed sounds and messages in your design file.

# MicroStation

All in all, if you combine MicroStation's integration capabilities with Windows' data sharing capabilities, you've got just what you'd expect from a '90s CAD product. And you have a clear growth path to Intergraph's sophisticated application solutions for UNIX and Windows NT.

### MicroStation Version 5 reads and writes to AutoCAD .dwg format.

"Compared to DataCAD, AutoCAD, and VersaCAD, MicroStation is much faster ..." Computer-Aided Engineering





# Beyond the immediate benefits, there are advantages that come

from Intergraph's years of experience. In some industries, 25 years is not much. In computer graphics, 25 years is the lifetime of the industry. For almost a quarter of a century, Intergraph has developed computer graphics systems — hardware, software, and support — for industries that rely heavily on maps, engineering drawings, and models to convey information.

limb the Statue of Liberty, ride Swiss Rail through the Alps, use the 1993 Rand McNally Road Atlas, or take a break with the world's most popular soft drink. In these unexpected places - and hundreds of others -

With Intergraph's MGE geographic information system. California's Division of Mines and Geology will provide digital maps to enable Californians to determine if they live in risky earthquake or landslide zones.

you'll find the results of combining Intergraph's computer graphics experience with users' ingenuity.



Partners Inc., a 32-person firm.

uses MicroStation and ModelView from Intergraph to design laboratories for corporations and universities. Says firm president Ronald Gobbell. "Three-dimensional modeling sbows the scientist exactly how his lab is going to look." With MicroStation, Gobbell Hays can customize and reuse cells with symbols of equipment, cabinets, and other basic lab features.

#### The Intergraph advantage.

The arrival of a powerful new Windows operating environment means that for the first time, hundreds of thousands of microCAD users will have access to the functionality and technical sophistication of Intergraph applications.

#### Long-term partnerships with customers worldwide.

Intergraph's reputation for top-notch customer service follows the company around the globe as international business steadily increases. Intergraph's extensive customer support network

continues to earn top ratings in customer satisfaction surveys. The most recent Daratech Industry Update quotes a wide range of

Intergraph users range from small offices or departments to large multinational firms, and their projects run the gamut from single drawings to complex aircraft carriers.

Intergraph users satisfied with their systems. Intergraph's track record of technological stability and continuity is important:

"Intergraph bas given me a competitive advantage for a number of years."

"No other vendor could have given us total binary file compatibility for all these years."

"I'm a firm believer that they have the best CAD product on the market.

> Daratech Industry Update November 1992



Integrate CAD processing with other Windows applications such as Word and Excel by taking advantage of complete support for Microsoft's Object Linking and Embedding (OLE) technology.

Linvatec Corporation uses the high-performance solid modeling technology in Intergraph's Engineering Modeling System (EMS) to design products for least invasive surgery. The process of identifying and developing new and innovative products is



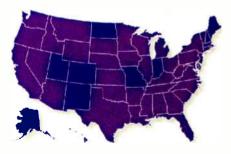
#### Technical leadership.

The list of disciplines addressed with Intergraph software is one of the longest in the industry – and continues to grow.

- Aeronautical charting Architecture
- Cartography Civil engineering Dispatch management Document management
- Electronics design Energy exploration
- Environmental resource management
- Facilities management Geographic

information systems • Image processing

- Industrial design Manufacturing
- Mechanical engineering 
   Photogrammetry
- Plant design Publishing Ship design
- Surveying Telecommunications Urban planning • Utilities – gas, electric, water



In 39 of the 50 departments of transportation in the United States, Intergraph applications for surreying, civil engineering, and GIS enable the DOTs to design and maintain the nation's transportation infrastructure.

fundamental for growth in the health care industry, and Linvatec credits Intergraph systems for providing a strong competitive edge.



# New opportunities arise when you go with the CAD standard.

MicroStation can give you a foot in the door on major projects around the world. For example, the U.S. Army Corps of Engineers and their subcontractors use MicroStationbased applications. On the massive Hong Kong airport project, Intergraph has been named CAD supplier in the four contracts announced so far. Through numerous contractors and subcontractors, Intergraph applications will play a major role in designing and building the new airport and township, as well as the railway that connects them to Kowloon and Hong Kong.

# Designed for Windows NT – the new Technical Desktop Series workstations.

Intergraph has traditionally supplied complete software and hardware solutions. In keeping with this tradition, Intergraph offers its own systems designed for Windows NT. They're optimized for CAD immediately out of the box, with full networking capabilities built-in. So it's simply plug-and-play. And with an Intergraph workstation, display clarity, high resolution, and graphics performance make viewing your work a pleasure.

These fast, affordable systems are perfect for running the new technical applications from Intergraph, along with thousands of other applications that run under Windows. And workstations in the Technical Desktop Series are fully interoperable with other systems on your network. Intergraph is the world's largest independent development site for Windows NT applications.

#### Low-cost suite of AEC applications

Feature-packed and available at a low cost, Intergraph's MasterWorks applications for architects and civil engineers bring a new level of power and value to the technical desktop. Intergraph brings to the Windows world functions formerly available only in high-end CAD systems. The MasterWorks series includes these applications:

RoadWorks – transportation engineering DesignWorks – architectural design CogoWorks – coordinate geometry FrameWorks – structural modeling SiteWorks – site design

Whatever your project, MasterWorks will empower you to master your design challenges.

### Affordable, expandable geographic information systems (GIS)

With the Modular GIS Environment (MGE) solutions for the PC, Intergraph gives you the best of both worlds – the power of the world's leading GIS on the world's most popular computing platform. Using MGE PC solutions, you can build an integrated, powerful GIS without investing large amounts of time, money, or resources. Start with a single PC and add workstations and sophisticated software as your needs grow. Or expand your existing MGE network with cost-effective PC seats. MGE PC solutions include:

MGE PC-1 – database creation and project management MGE Grid Analyst PC – spatial modeling and analysis MapInfo for Windows – desktop thematic mapping MGE Project Viewer – read-only database display and query



Before you spend a dollar, look at the value of your investment. You can be bighly productive with MicroStation's powerbouse of features for only \$3,790

CALL 800-345-4856 today for an Intergraph Solution Center reseller or sales representative in your area.



Innovative technology – once the domain of high-end systems – is now available on the technical desktop. For a more productive future, this is what you need . . .

#### Workgroup integration.

Intergraph pioneered reference files, the technology that enables each member of a workgroup to easily share designs with others. And, since .dwg files can also be referenced, you can work with AutoCAD-created data in MicroStation. In the Intergraph distributed computing environment, you share information, printers, plotters, and storage devices — and see dramatic savings in time and money.

#### Integrated applications.

Intergraph's integrated data management architecture provides access to technical information within applications and across disciplines. This means that Intergraph's applications can address an entire project workflow from end to end. Access to information across disciplines is made even easier by the fact that all applications feature the same easy-to-learn-and-use graphical user interface.

#### Smooth operation between operating systems.

Many of Intergraph's customers operate on networks that include a mixture of workstations and PCs, so interoperability is essential. Because Intergraph application file formats are common across hardware platforms, there are no problems of data incompatibility or translation, and sharing data is easy. Also, basic Windows NT includes all the tools needed for TCP/IP communication with our UNIX-based systems, so users can mix UNIXbased and Windows NT-based workstations in their networks and enjoy smooth interoperability.

#### **Relational database support.**

Intergraph data management tools feature built-in interfaces to Oracle, Informix, and other database management products. This support of leading databases in multiple environments enables you to create links to them without programming. Growth path.

If you choose to upgrade your hardware or add other high-end technical applications, Intergraph gives you a growth path. You can upgrade your system and continue to share files.

#### Open systems and industry standards.

Your investment in hardware and software is protected by Intergraph's continuing support of major standards for computing, networking, drafting, and design.

#### Value-added services.

Intergraph also provides support in the form of project implementation, customization, systems integration, training, and worldwide service and maintenance.

*Call 800-345-4856 for an Intergraph sales representative in your area.* 



Solutions for the Technical Desktop

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# **Reviews** System

# Apple's Midrange Mac a Heavy Hitter

#### The Centris 650 packs a wallop for just over \$3000

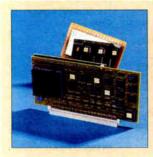
#### **TOM THOMPSON**

ntil early this year, the midrange Apple Macintosh was the Mac IIci, a 25-MHz 68030-based computer. Now, with its Centris line of Macs, Apple put this aging warhorse out to pasture. The 68040-based Centris line redefines the norm for midrange Mac performance. It also redefines the price of this performance: A three-slot, 25-MHz Centris 650 with 8 MB of RAM and an 80-MB hard drive costs \$3169, and you can get a 20-MHz Centris 610 configuration for as low as \$1969.

#### **CD-ROM Included**

The Centris 650 looks just like a Mac IIvx, and in fact it uses the same chassis. My evaluation unit was packed with goodies: 8 MB of RAM, a 230-MB hard drive, built-in Ethernet, I MB of VRAM (video RAM), and a CD-ROM drive. The cost of such a system is \$3939. The I MB of VRAM gives the Centris 16-bit color capability on a 640- by 480-pixel screen, making it useful for most image editing and multimedia work.

When setting up the Centris, I couldn't locate the packet with the usual high-density floppy disks containing system software. I was looking in the wrong place, because CD-ROM-equipped Centris systems include system software on a CD platter. The Centris boots from this CD-ROM by default when it can't locate a bootable SCSI drive. You can also force the Centris to boot from the CD-ROM by holding down the Command-Option-Shift-Delete keys simultaneously as the computer starts. Either way, a CD-ROM boot lands you in the At Ease shell, a system shell that puts you a mouse-click away



If you're not quite ready to retire that Mac lici but want Quadra performance, there's DayStar Digital's Turbo 040 (\$1599). The Turbo 040 is a 33-MHz 68040 accelerator board. At boot time, the Turbo's faster 68040 processor outraces the lici's CPU and takes control of the system. The Turbo 040 has a plug-in socket for a FastCache (\$399), an expansion module with a 128-KB, 12-nanosecond SRAM (static RAM) cache. A lici equipped with a Turbo 040 and a FastCache performed better than a Quadra 950.

The Centris 650 redefines midrange-Mac performance by outrunning the Quadra 700 while maintaining a price close to those of high-end PC clones. Equipped with a double speed CD-ROM and a 25-MHz 68040 processor, the Centris 650 makes a solid multimedia platform. Here, the Centris 650 is quickly running Reactor's **Spaceship Warlock** interactive movie directly off CD-ROM.

from applications that format the hard drive, test its integrity, and install the operating system. Other utilities allow you to create high-density floppy disks loaded with system software, such as a bootable "crash floppy" that includes disk formatting and repair

applications. Storing crucial system software on a sturdy, read-only medium and providing ready access to it is one of Apple's better innovations.

A CD-ROM-equipped Centris can handle a wide variety of media. Its AppleCD 300 CD-ROM supports CD-ROM XA (Extended Architecture), which lets it read multisession Kodak Photo CD format. A QuickTime compressor/decompressor provided with the system software lets graphics applications transparently read the images stored on Photo CDs. The AppleCD

> 300 is a double-speed drive, which means it delivers over 300 KBps, twice the transfer rate of earlier drives. I inserted Reactor's Spaceship Warlock interactive CD-ROM into the drive and launched the software. This software makes heavy use of graphics and sound and is sensi-

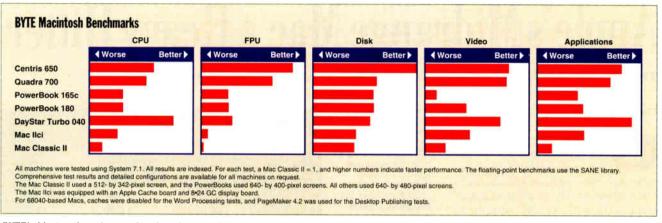


tive to system throughput. On a Quadra 950 using a slower CD-ROM drive, I had to copy the files onto the hard drive to get acceptable performance. On the Centris 650, I ran the interactive movie straight off the CD-ROM with snappy response.

With the Centris's 68040 heart beating at 25 MHz, you would expect to get only Quadra-700-class performance. However, the BYTE application benchmarks show otherwise, with the Centris 650 running about 13 percent faster than the Quadra 700. This is a conservative estimate, since I had to disable the processor caches (which degrades performance) in order to run Word 4.0 in the word processing benchmarks. The combined effects of tightly integrated components (which reduces the clock cycles required to shuffle data about the system) and interleaved memory (which minimizes the clock cycles needed to access adjacent memory locations) result in a tremendous performance boost for the system.

For those who bought a Mac IIvx and

# **Reviews** Apple's Heavy Hitter



BYTE's Macintosh application benchmarks pegged Centris 650 performance about 13 percent higher than the performance of a Quadra 700. The PowerBook 165c is about as fast as a PowerBook 180 on most tests, but it falls behind on benchmarks that depend on video speed.

are disappointed with its performance (it's actually slower than the older IIci), there's still hope. For \$1199, Apple offers a main logic board swap that upgrades the IIvx

to a Centris 650. Be aware that the Centris uses a new 72-pin RAM SIMM that is incompatible with the 30-pin SIMMs found in the IIvx and older Macs.

# **PORTABLE COLOR**



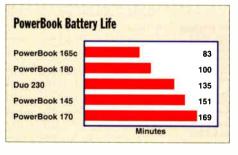
The PowerBook 165c is more or less a Power-Book 180 under the hood: It contains the same 33-MHz 68030 processor and

68882 FPU as does the PowerBook 180. But there's no mistaking the two because of the 165c's passive-matrix color LCD screen. The smaller 9-inch panel uses a higher dot density to achieve the same 640- by 400-pixel resolution as the 180 while displaying 256 colors. The 165c's display is clear and bright, but you have to adjust the brightness to maximum (thereby taxing the battery) to see it at its peak. Typical of passive LCD technology, the 165c's display also exhibits display arti-

facts (colored streaks) as cross-talk voltages leak to adjacent pixel lines. Nevertheless, several BYTE editors (not just me) judged it to be the best passive-matrix screen they've seen.

The low-level BYTE benchmarks gauged a PowerBook 165c (with 4 MB of RAM and an 80-MB hard drive) similar in performance to the PowerBook 180, except for video. PowerBook 165c designers used DRAM, rather than dual-ported VRAM (video RAM), for the frame buffer. Because the processor and display circuitry battle over access to this memory, video performance suffers. The slow display hampers throughput, causing some application benchmarks to plummet to apparent Mac IIvx speeds. Since the rest of the computer operates at 33 MHz, the performance penalty appears only when an application makes heavy use of the display. I hope future color Power-Books avoid this design flaw.

While 256 colors seems limiting, it's adequate if you need to run small group presentations and need to carry a bare minimum of hardware. You might not want to edit anything in Adobe Photoshop on the 165c, but professional artists can use Photoshop to present portfolios of their work or to preview artwork while traveling.



Thanks to the ground-breaking Quadras, software compatibility for the 68040-based Centris 650 was excellent. Aldus Page-Maker 4.2, Symantec's Think C 5.0.4, and Zedcor's FutureBasic 1.01 all ran without a hitch. Scanning color images using Light Source's Ofoto 2.0 and an Apple Color OneScanner also went without problems. Adobe Photoshop 2.5 blitzed through loading and editing huge image files.

The Centris represents a great step forward, providing excellent performance and solid compatibility for a price that puts it in direct competition with high-end PCs. If there's one thing wrong with the Centris 650, it is—ironically—the price. Or at least the pricing structure. Prices between related Mac models usually differ by only a few hundred dollars, but the difference between a similarly equipped Centris 610 and Centris 650 is closer to \$1000. ■

Tom Thompson is a BYTE senior technical editor at large and a certified Apple developer. You can reach him on BIX as "tom\_thompson" or on the Internet at tomt@bytepb.byte.com.

#### About the Products

Centris 650\$3939	Apple Computer, Inc. 20525 Mariani Ave.
PowerBook 165c\$3399	Cupertino, CA 95014 (800) 776-2333 (408) 996-1010
DayStar Digital Turbo 040	fax: (408) 974-6412 Circle 1221
System Configuration	on Inquiry Card.
Centris 650: 8 MB of RAM, 1 MB of VRAM, 230-MB hard drive, CD-ROM drive, PowerBook 165c: 4 MB of RAM, 80-MB hard drive,	DayStar Digital 5556 Atlanta Hwy. Flowery Branch, GA 30542 (800) 962-2077 (404) 967-2077 fax: (404) 967-3018 Circle 1222 on Inquiry Card.

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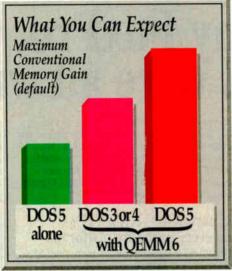
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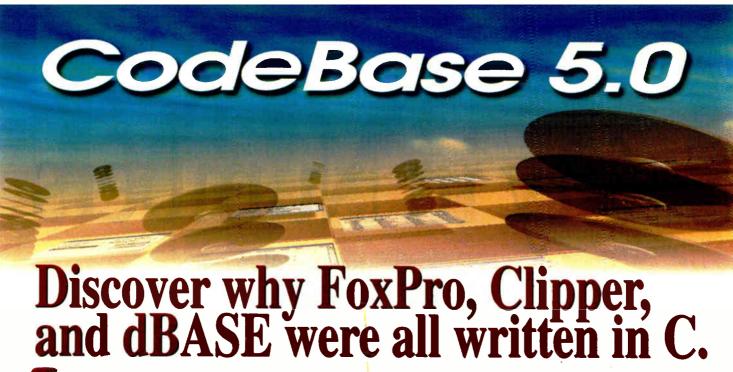
Whether you're running MS-DOS, IBM<sup>®</sup> PC-DOS, DR DOS or MS Windows, don't

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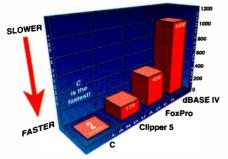


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"Sieve of Erastothenes" Benchmark for Prime Number Generation Shows C to be incredibly faster !

# C size - small executables, no added overhead...

FoxPro, Clipper and dBASE would like you to believe you need their entire development system to build database applications. But 01992 Sequer Software Inc. All rights rearved. CodeBase is a medicated of Sequiter Software Inc. remember, those products are all written in C. So why do you need to lug all their extra code around? You don't. CodeBase is a complete DBMS, in C. No fat executables stuffed with unused code. No runtime modules. No royalties. Just quality C code. CodeBase is just what you need.

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The power of a complete DBMS, the benefits of C

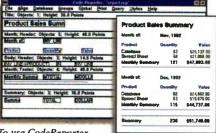
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# **Reviews** Software

# **Microsoft's Visual C++**

# It's not quite Visual Basic gone to C, but this enhancement to C++ 7.0 removes some of the drudgery of Windows programming

#### JIM HURD

icrosoft's Visual C++ brings welcome, sweeping changes to the Microsoft C/C++7.0programming environment. The familiar character-mode Programmer's Workbench IDE and CodeView debugger are replaced in a single stroke by Visual Workbench. The menagerie of resource-creation and editing tools on which most Windows programmers cut their teeth is superseded by an all-in-one resource utility called App Studio. A new version of the Microsoft Foundation Classes (MFC 2.0) greatly enhances the value (and doubles the size) of Microsoft's application framework. Taken together, these changes represent a major shift toward removing some of the common hurdles C and C++ developers face when moving to Windows.

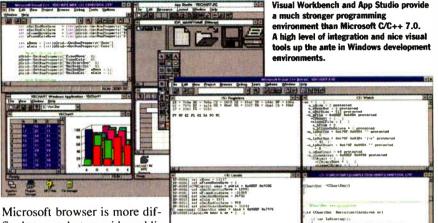
But Visual C++ won't do for C++ what Visual Basic did for BASIC. Visual C++ has little in common with Visual Basic other than its ability to use VBX-style controls. However, the common ground that VBX controls provide is important: It's the path that makes it possible to prototype in Visual Basic and move to a finished application in C++.

#### **Visual Workbench**

Visual Workbench is an integrated development environment that replaces C/C++ 7.0's Programmer's Workbench. With a full-blown Windows interface, an integrated debugger, and background compilation, Visual Workbench goes far beyond its predecessor.

Visual Workbench provides a straightforward cut/copy/paste editor similar to the one in Borland C++. Like Borland's IDE editor, the Visual Workbench editor can highlight code syntactically—for example, keywords in red, comments in green, and preprocessor instructions in blue. This may seem trivial, but it helped me catch bugs that are easily missed.

The source browser from Programmer's Workbench gets a Windows face-lift in Visual C++. Compared to Borland's browser, the



Microsoft browser is more difficult to use but provides additional features, such as call graphs and caller graphs and the ability to filter the class hierarchy for selected symbols. For basic

browsing, neither is superior. Unlike traditional browsers (but like Borland's), the Visual Workbench browser does not let you view or edit code directly. Instead, clicking on a method moves you to the editing window, opening one if necessary.

Microsoft's first Windows-hosted debugger, a component of Visual Workbench, is short on bells and whistles. It doesn't offer the wide feature set of the MultiScope debugger, but fortunately it is more robust. As with the debugger in Borland's DOS IDE, you can set breakpoints at any time and jump directly into the editor when you find a bug. This high level

# MFC 2.0 FEATURES

- · Printing, including print preview
- · Multiple Document Interface, with toolbar and status bar
- Split windows for VBX controls
- · Dialog box controls in windows
- Drag-and-drop file manager support
- OLE
  - · Context-sensitive help
  - Code placed in shared DLL

The debugger integrated into Visual Workbench. It's Windows-hosted (finally), but its features are those common to many other debuggers, and it doesn't support remote debugging. Visual C++ also ships with CodeView.

of integration translates to increased productivity. However, I still had to use Nu-Mega's Softlee to trap the nasty bugs. And since the Visual Workbench debugger doesn't support remote debugging, you need to use a large monitor to give yourself enough space for both debugger and target application. I missed the ability to debug code on another machine, but not badly enough to use CodeView (also included with Visual C++).

#### App Studio

Like Borland's Resource Workshop, App Studio integrates a collection of resource editors, including editors for dialog boxes, menus, bit maps, icons, cursors, and string tables. App Studio goes beyond Resource Workshop with its Class Wizard, support for VBX controls, and a superior user interface.

The Class Wizard forms the link between App Studio and Visual Workbench. Programmers can select a control in App Studio and quickly jump to the code in their program that implements that control. If you haven't written the code

#### **EXECUTION SPEED**

Using Thomas Lane's JPEG file-compression utility, I tested the execution speed of Visual C++ versus Borland C++ running under Windows. Execution times, in seconds, are shown for speed-optimized 386 code in both cases.

	BORLAND C++ 3.1	VISUAL C++
JPEG to PPM	6.6	6.8
JPEG to GIF	16.6	20.0
PPM to JPEG	11.5	8.6

yet, the Class Wizard whips up a simple template.

Unlike the Application Wizard (described below), which is used once to set up a project, the Class Wizard is in constant use. The Class Wizard's main purpose is to map Windows messages to appropriate methods that you define; adding a new menu command is a reason you might invoke the Class Wizard. However, you can also use it as a simple browser.

App Studio supports VBX controls. Importing a VBX control integrates it into the control palette along with the standard Windows controls (e.g., button and check box) and makes its properties accessible through the property editor. Through the Class Wizard feature, App Studio can generate code for mapping VBX messages to C++ methods. The ease of using off-the-shelf VBX controls is a big plus for Visual C++ programmers. In testing Visual C++, I often added features in the form of VBX controls that I would not otherwise attempt.

VBX controls are convenient, but they don't replace a good class library. Compared to using grids with MacApp, for example, the VBX grid control is easier to implement but not as flexible. The VBX grid can hold text, numbers, or pictures, but the MacApp grid class can be subclassed to display whatever you want. Also, many of the VBX controls are cosmetic adjustments that add little functionality. Still, I often found VBX controls to be the shortest path to a finished product.

The real solution, of course, is to use a

# **Key Application Framework Classes**

Mac programmers will feel at home with Visual C++'s new Microsoft Foundation Class libraries: Much of the new terminology and architecture have been borrowed from MacApp. Here are a few key classes:

CObject supports run-time class identification, streams, and collections.

*CCmdTarget* command targets are objects that take part in the dynamic command routing. Menu commands, for example, traverse the command chain until "handled" by a command target.

CDocument objects manage an application's data. CDocument subclasses inherit default file-interface functionality, such as load, save, and save as.

*CWinApp* does many things for MFC applications automatically, such as maintaining the Windows menu and updating the list of recently used documents. Every MFC application has a class that descends from CWinApp. The single instance of this class is the application object.

CVBControl supports use of Visual Basic controls within Visual C++ programs.

CView objects are responsible for displaying data. These objects manage screen repainting and printing.

CFormView allows windows to be created in App Studio using the same tools used for dialog creation. Unlike dialogs, form views can be resized and scrolled.

CEditView provides basic text editing in a view wrapper. It's limited by functionality of the Windows edit control—one font, no styles, and a limited amount of text.

class library where you need a class library and a control where you need a control. Fortunately, Visual C++'s MFC 2.0 class library is no slouch. MFC 2.0 can dramatically reduce the amount of code needed for a basic Windows program by providing an architecture and a set of prebuilt components. Unlike its predecessor, MFC 2.0 adds real functionality to programs that use it. MFC eclipses other Windows frameworks, but it still has a number of weaknesses compared to some application frameworks, notably MacApp.

The Application Wizard feature provides a quick way to create all the files needed to start a new project using the Microsoft Foundation Classes. The Application Wizard is like a shell script on steroids: Check items in a dialog box, specifying a few names and planned application features (such as OLE or drag and drop), and the Application Wizard creates a project directory complete with make file and basic application shell. By using the Application Wizard, I quickly created the shell for an OLE test application that instantly had the basic menus, toolbars, and so on.

#### **The Deciding Factors**

Visual C++ is not the perfect compiler. Compilation can take two to three times longer than it does with Borland C++ 3.1. If you don't muck around with Microsoft's tedious precompilation procedure, the difference can be a factor of 10. The quality of generated code is roughly equal to that of code from Borland's compiler (see the table "Execution Speed"). Visual C++ is still based on CFront 2.1. Templates, exceptions, and flat-model 386 code generation didn't make it into this release.

Still, Visual C++ clearly sets a new target for the quality of development environments. It's a stunning upgrade that should be immediately embraced by anyone using Microsoft C/C++ 7.0. Users of other compilers will have to weigh the advantages of Microsoft's advanced environment and application framework against the lack of templates and relatively slow compilation. You may find that you have a place for more than one C++

compiler in your software toolbox. ■

Jim Hurd is vice president of R&D at National Software Testing Laboratories (Plymouth Meeting, PA). You can reach him on BIX c/o "editors."

#### About the Product

Visual C++ ......\$499 Microsoft Corp. 1 Microsoft Way Redmond, WA 98052 (800) 227-4679 (206) 882-8080 Circle 1229 on Inquiry Card.

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File Edit Window Block Goto: Misc Frint Search Config Help 6 63 61 6E 6E 6F Brouse Hode Yes is program canno 076408 E 20 41 45 53 20 0 00 00 00 00 00 t be run in DOS node.JSS NEATH 8 má22090 New Open. Ctr -F4 a A3 01 B0 03 00 F4 0 60 63 60 02 00 Close 8 Buffer suitch mt-T B 00 20 61 00 00 @ X X d h Directory (change 0 00 00 00 00 03 5 60 00 00 A6 00 5 43 4F 52 44 45 t ult Folintia Save As Save and continue z@FFq 2a . GRECURDE R O O OKERNE 52 4E 45 4C Save alL 45 **ARERNEL** EXit (save/abandon) Alt-X B 03 10 00 Ð 3 61 IA 10 03 Lorgeoù -olin this window is being editing with binary file above is being edited in niams the file in hexadecinal, file can be edited and displayed in any desired mode roll burs are being used in this screen. You can also +f1+:Choose Enter:Scleet Esc:Escape Ctrl-C:Cancel F1:Help

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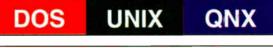
Its unique compiler support integrates tools from different vendors and fully supports "make". VEDIT PLUS has the most powerful macro programming language of any editor. It's ideal for translating files from one format to another.

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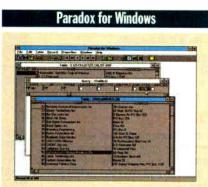
# **Reviews** Software

# **Two Roads to Windows Databases**

#### Paradox for Windows and FoxPro 2.5 for Windows migrate from DOS. One's good for a client-server setup; the other's built for speed.

#### STAN MIASTKOWSKI AND MARC SCHNAPP

f there's one thing you can be certain of these days, it's that wherever you find Borland, you'll also find Microsoft. So it's not surprising that both companies have moved well-established DOS database managers to Windows though each by a different route. Borland has redesigned Paradox to fully exploit OOP (object-oriented programming), while FoxPro 2.5 for Windows remains true to its Xbase heritage and still boasts blazing speed on demanding jobs.



Paradox, Borland's powerful relational database program, has evolved through four DOS versions during the past decade. The latest incarnation, Paradox for Windows, is a complete rewrite and redesign, including aggressive object-oriented access.

#### **Data Access and Connectivity**

The heart of Paradox for Windows is the Borland InterBase Engine, a core technology that will be the heart of all the company's database products. The InterBase Engine's biggest advantage is that it offers potential native access to a wide range of data formats.

The first release of Paradox for Windows lets you use Paradox and dBase (.DBF) files. Borland promises SQL access within the next few months, to be followed by modules for Interbase, Oracle, and Microsoft/Sybase, among others. The important thing to underline about the InterBase Engine is the native data access. No exporting or importing is involved. We were easily able to create a sophisticated linked database that used a mix of both Paradox and dBase files.

Paradox has always offered extensive built-in multiuser support, which has been extended with Paradox for Windows. In a network setup, multiple users can work with data on a central server running Paradox for Windows. File and record locking is automatic, and the database owner can further restrict access to files through read and write locks.

Creating a new database with Paradox for Windows isn't much different from using any Windows database. You do have a few choices, however, such as choosing whether you want to use Paradox for Windows, Paradox 3.5, or dBase format.

Paradox for Windows offers some unique field types, although they're not exportable to other database managers. Besides the standard database fields, Paradox for Windows has *dynamic memo* and *formatted memo* fields that are useful for storing large amounts of text. The formatted memo field lets you give rich text attributes such as font, size, and color to stored text.

Stored data is often more than text, so Paradox for Windows also has two other unique field types: graphic and BLOb. As the name implies, graphic fields hold standard graphics file formats, including BMP, EPS, GIF, TIF, and PCX. BLOb (Binary Large Object) fields hold virtually any type of binary data. In a database environment, you're likely to use BLObs for audio and motion-video files, or perhaps a CAD drawing. OLE fields are a specialized form of BLObs. Using Windows' Object Linking and Embedding, they let Para-

dox for Windows act as an OLE host. Clicking on an object in an OLE field launches the associated application.

#### More Than a Windows Interface

Paradox for Windows' Database Desktop interface is new and completely different. The interface makes everything that appears on the screen an object that you can manage and manipulate. Paradox for Windows is the first major Windows application that's completely object-oriented. From a user-interface standpoint, objects are primarily visual entities that encapsulate (i.e., hide) packets of code and data. That's one reason it's so difficult to explain how the interface works in Paradox for Windows. You have to see and use it. The Object Inspector is the key to the object-oriented interface. When you point to anything on the screen and click the right mouse button, you see a menu showing all the properties that are associated with the object.

One familiar feature of Paradox for Windows is QBE (Query by Example). Paradox was the first to incorporate it into database technology, and it works much the same way in Paradox for Windows as it does in the DOS version, although it's more graphical. Creating a query is still a matter of checking the fields you want to search and entering search criteria. It remains one of Paradox's most powerful features.

Form and report design has been vastly extended in Paradox for Windows. The program's aggressive object orientation makes the process more obvious and considerably more capable.

#### **Data Modeling**

Paradox for Windows extends Paradox's data models. You can use the usual single and multifield primary indexes, but you can also use secondary indexes. This powerful concept can dramatically speed up operations as well as create complex relationships among tables.

The program has many data-integrity

#### THE ROADS TAKEN

#### Paradox

- Object-oriented
- Multiuser support
- Native access to a wide range of data formats via InterBase Engine
- Graphical query by example
- FoxPro
- Xbase-oriented
- Multiuser support
- Superb speed via Rushmore query-optimization technology
- RQBE with optimized SQL links

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features. Most notable is referential integrity using foreign keys. This lets a database contain rules and conditions about what you can and can't do with its data. Also important is domain integrity, which lets you specify a valid set of values for a field.

Paradox for Windows shines at constructing extremely complex data relationships. The program's graphical objectoriented approach helps cut through the complexity of creating relationships such as one-to-many-to-many-to-one.

#### **Application Development**

Paradox for Windows' Database Desktop has all the tools necessary to create a wide range of databases. But if you want to do more, there's ObjectPAL. The successor to the DOS version's PAL (Paradox Application Language), object-oriented ObjectPAL is itself a paradox because of its range.

A user without programming experience can easily use ObjectPAL to customize an application. For experienced developers, ObjectPAL is a powerful application development environment that lets you use either its custom programming language or a visual drag-and-drop approach. There's a downside: PAL programmers have a great deal new to learn. It's also very difficult to convert existing PAL programs to ObjectPAL.



Don't think of FoxPro 2.5 for Windows only as a Windows DBMS—although it certainly is a respectable one. As the first Windows incarnation of FoxPro, FoxPro for Windows' key strength is its ability to quickly migrate DOS FoxPro applications to Windows. FoxPro applications will run with minimal adjustments on both the DOS and Windows sides and are also compatible with dBase III Plus and dBase IV.

#### **The New Face**

FoxPro 2.5 for Windows' user interface is close to that of FoxPro 2.0, although

some menus and menu items have been shuffled to accommodate Windows conventions. For instance, the Windows version eliminates the DOS menu bar and places its utilities in the Help menu. In addition to the common Windows menu bar, FoxPro for Windows features a command window into which you can type Xbase commands. The main screen area becomes the TTY terminal for feedback on interactive commands. You can create MDI (Multiple Document Interface) child windows using Xbase DEFINE WINDOW commands or by invoking data-manipulation surfaces and design tools. FoxPro includes a screen painter with a user-modifiable Xbase template file to generate Xbase code.

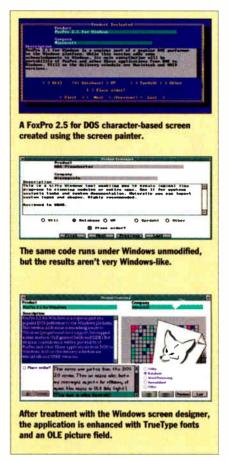
FoxPro for Windows' screen painter, report generator, and label maker let you manipulate screen objects directly, but this is not by any means an OOP environment. FoxPro's programming language is a dialect of procedural Xbase. Applications written using the supplied design tools can be moved back and forth between DOS and Windows using a "transporter" tool. To exploit DDE, FoxPro for Windows adds commands that turn FoxPro into a DDE server or client.

#### Leaving the Shadow of dBase

The FoxPro series was designed to live in a dBase world. FoxPro for Windows' underlying dBase-clone heritage becomes quickly evident when you examine the Xbase code it generates. FoxPro for Windows comfortably runs dBase III Plus code. However, there are still semantic differences between FoxPro for Windows and dBase IV. Microsoft has created a dBase IV Migration Kit to move dBase IV programs into FoxPro. The kit centers on a FoxPro application that analyzes the syntax of dBase programs.

FoxPro for Windows makes several significant leaps over dBase IV. FoxPro adopted dBase IV's concept of a single file holding multiple index expressions. This means that indexes are continually updated as data is entered into tables. Fox-Pro amplifies the idea by using its own file structure with bit-mapped indexes and advanced query optimization.

To gain the most from FoxPro, you index just about every field. With queries that include matches against multiple fields, FoxPro can generate fast result sets by finding the union of records with hits in the various indexes. FoxPro uses queryoptimization technology, known as Rushmore, which has been responsible for up-



ping market standards in PC database performance.

#### **Data Access and Types**

Although Microsoft has touted ODBC (Open Database Connectivity) as a solution for universal connectivity to various databases, FoxPro 2.5 has no access to SQL database servers. FoxPro for Windows can access dBase III and dBase IV tables and will generate FoxPro index files automatically on the first access. FoxPro data can be exported to ASCII, dBase III, DIF, SYLK, WK1, WKS, WR1, and Excel formats.

Like previous versions, FoxPro for Windows supports multiuser operation. DOS and Windows versions of FoxPro respect each other's locks. No new commands have been added to the existing set of record- and file-locking and error-handling constructs.

FoxPro for Windows continues to use fields that can hold binary data, There is also a new General field type. FoxPro for Windows is an OLE client. By defining a field as type General in a table, you reserve a space for linked or embedded objects. There are no menu options to invoke

# **Performance Comparisons**

#### **RICK GREHAN**

tested the performance of FoxPro 2.5 for Windows and Paradox for Windows with a subset of the BYTE Lab/NSTL database benchmarks. These benchmarks consist of four transaction tests and three queries. Running the benchmarks required porting them from their DOS origins to the Windows environment. FoxPro for Windows happily recompiled the benchmark source code and was ready to run in just minutes. However, I had to completely rewrite the PAL source code written for Paradox to work with Paradox for Windows' ObjectPAL.

The tests simulate database operations for a book order-entry system using five tables: book, author, link (for associating author names to book titles), orders, and entry (where each entry record represents a line item attached to an order). I ran all the tests on a Gateway 50-MHz 486DX laptop with 7 MB of RAM and a 120-MB hard drive. The results (in seconds) appear in the table.

time the lead is healthy. However, in the third query-a demanding fivetable join-FoxPro shines. FoxPro's secondary indexes and Rushmore optimization seem to give it the edge on more complex data sets.

In the transaction tests, Paradox does well across the board. Transaction test 1 requires an exact search, and Paradox does marginally better than FoxPro. Transaction test 4 is a simple update test, requiring an exact search as in test 1, and again Paradox is slightly faster.

Transaction tests 2 and 3 are more complex, requiring a search of a large table (25,000 records in one case) using an inexact key. ObjectPAL's set-Filter method, which enables you to create a restricted view of an otherwise huge index, enabled Paradox to outrun FoxPro's seek command.

Overall, it appears that Paradox for Windows has the upper hand. The engine beneath the new Paradox is a complete rewrite of the engine living beneath the DOS version of Paradox. Borland's engineers claim that this new engine contains both ISAM-type (indexed sequential-access method)

#### The Results On the simple queries,

Paradox does well. The first query test involves a single-table search, and Paradox outdoes FoxPro by a hair. The second query requires a threetable join, and again Paradox hits the finish line ahead of Fox-Pro, although this

BENCHMAR	RK RESUL	TS	operations and table-type opera- tions. From a
	FOXPRO	PARADOX	performance
Query tests			standpoint, the
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#2	67.23	34.01	viously a suc-
#3	15.41	36.77	cess.
Transaction tests			Rick Grehan is
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#2	48.97	28.49	of the BYTE Lab.
#3	29.75	21.05	You can contact
#4	4.83	2.84	him on BIX as
	1.0		"rick_g,"

OLE, but FoxPro for Windows adds a new APPEND GENERAL command to store objects in a table under program control.

#### RQBE

The nongraphical RQBE (Relational Query by Example) procedure for joining FoxPro tables lets you select picklist items for tables and join conditions. FoxPro supports outer joins, and the table browser will display one-to-many relationships. RQBE results are directed to the user's choice of a temporary cursor, a browse table, a stored DBF table, a report, a label, or a graph. Selecting a graph output invokes a graph "wizard" that aids the user in selecting from an Excel-like gallery of charts.

The RQBE module generates a unique FoxPro flavor of SOL that runs queries against DBF files. In addition to the standard SOL aggregate functions, FoxPro SELECT statements can include Xbase functions and expressions. Optionally, you can preview SQL code and save it for reuse.

FoxPro's RQBE and Rushmore queryoptimization technology are intimately linked. Although Xbase programmers have always been able to link files, FoxPro cannot optimize these links; it can optimize only the performance of SQL joins. The RQBE facility is an easy way to do so.

#### Which for Windows?

Paradox for Windows pushes the edge of database technology while retaining surprising ease of use. The product has layers of features and abilities. The heavy-duty marketing battle between Borland and Microsoft over dominance in the growing database market unfortunately gives the impression that high-end databases are easy-to-use necessities for nearly every computer user. That's not the case. Paradox for Windows is most comfortable in a client-server environment handling huge amounts of data.

FoxPro for Windows benefits from userinterface refinements and language enhancements, but its real value is in its heritage; it's simply the most formidable Xbase contender now available. It offers a potent combination of high performance, slick tools, and a smooth multiplatform migration path that Xbase developers can exploit today. With Rushmore's superb

response time, and good application design tools, FoxPro is a strong tool for downsizing applications with massive data sets that require speedy interactive queries.

Stan Miastkowski is a BYTE consulting editor and a Paradox user and developer. You can contact him on BIX as "stanm" or via MCl Mail at 530-9979, Marc Schnapp is acting chairman of X3J19, the ANSI committee for Xbase language standardization. You can reach him on MCI Mail at 172-5429 or on CompuServe at 73767,517.

#### Product Information

#### Paradox for

Windows ......\$795 Borland International, inc. 1800 Green Hills Rd. P.O. Box 660001 Scotts Valley, CA 95067 (408) 438-8400 fax: (408) 438-8696 Circle 1227 on Inquiry Card.

#### FoxPro 2.5 for Windows ...... \$495

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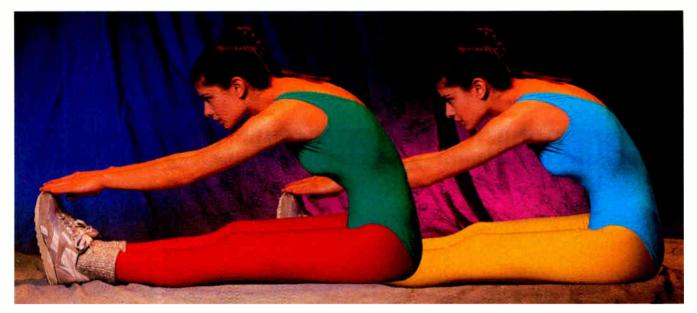
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World Radio History







# **Reviews** Hardware

# **HP's Simple Laser**

#### A 4-ppm printer that breaks new ground—not your desk or your budget

#### **HOWARD EGLOWSTEIN**

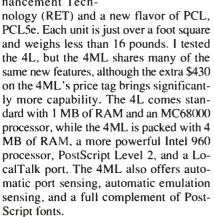
he days of having a laser printer on the network and a dot-matrix printer on the desktop may be drawing to a close. As shared resources, laser printers give you crisp-looking, classy documents, but you sacrifice convenient access and document privacy.

Hewlett-Packard's new low-end Laser-Jet 4L will break that mold. It brings the output quality of a 300-dot-per-inch laser printer to individual desktops. It includes the attributes that have made dot-matrix technology the choice for most personal printers: low cost, simple operation, and an unassuming footprint. What it lacks is speed and the expandability you might expect from high-end lasers.

The LaserJet 4L comes in two varieties. The 4L is a PCL-only (Printer Control

Language) printer for DOS and Windows users, while the 4ML serves Mac clients as well. with both Post-Script and PCL support. Both are compact, 4-pageper-minute, 300dpi lasers with very unlaserlike prices: and \$1279 list for the 4ML.

Resolution Enhancement Tech-



12.00

 $849\ hist\ for\ the\ 4L\ \$  THE LASERJET 4L skips the usual front-panel controls in favor of a TSR and DOS-utility combination called Explorer. Explorer lets you adjust the print intensity, determine the number of copies, and choose among Both printers are fonts without having to navigate through the branches equipped with HP's of traditional front-panel push-button menus. It can also pop up alerts on jams or out-of-paper conditions.

nology (MEt), and other significant improvements.

Look closely and you will notice (or rather, not notice) the front control panel. Instead of the usual LCD and buttons, you'll see just one button and four status lights. With the 4L, you control output by activating HP's Explorer, a TSR control program on your PC. Explorer's remote control uses HP's Bi-Tronic technology. This allows information to travel back and forth between the printer and PC via the parallel port. If you run out of paper or some other error occurs, an optional popup mode that monitors the printer's status

nal use. The front panel is replaced by A Po tion (th PostScript and an Apple LocalTalk port to the standard PCLSe and parallel-port configuration

For First-Time Owners The 4L embodies a lot of new technologies, but the technical advances are mostly directed toward increasing ease of use and lowering cost. These include Explorer control software, Memory Enhancement Techbreaks into your DOS application with appropriate messages.

The 4L's single front-panel button takes the printer on- or off-line, resets the printer, and outputs test pages. The 4L doesn't even have a power switch. HP says its research indicated most users leave their printers on at all times, so the 4L was designed with automatic power control. The 4L remains on as long as it's plugged in. About 15 minutes after the last print job, the printer shuts down everything except its processor. Total power draw in standby mode is only 5 W. Sending a print job to the 4L reactivates it, preserving all previously set modes and downloaded fonts.

The 4L's complement of 1 MB of memory sounds skiinpy. However, with MEt. 1 MB of printer memory should be enough for printing anything you could send to a 300-dpi printer. MEt extends memory use by compressing fonts before saving them during the initial download. MEt also exposes graphical data to a variety of compression algorithms to conserve as much memory as possible. If that doesn't do the

### **Reviews** HP's Simple Laser

trick and there still isn't enough memory to print a given job, an Image Adapt mode kicks in and removes just enough fine detail to fit the page into the buffer. If you don't want to sacrifice the finer graphics, you can turn Image Adapt off and opt for a 1-MB upgrade.

The LaserJet 4L is simpler to maintain than traditional laser printers. It's built around a new Canon print engine that has no corona wire and fewer parts to clean. You can also save toner by printing proofs in Economode. Similar to the draft mode on many dot-matrix printers, Economode prints each page with half the usual amount of toner. This feature saves money and makes your toner last longer.



ADJUSTABLE PAPER TRAYS are common, but the mechanism on the 4L's single tray is unique. An adjustable stop on its single tray slides along a special track and locks in settings for 81/2- by 11-inch. executive, and B5 sheets. The tray is sized for standard A4 paper, but it also prints envelopes, labels, and transparencies. To fit legal-size paper, the slide juts off the end of the tray, allowing the paper to stick out the back of the printer.

with Windows 3.1 drivers, drivers for many popular DOS applications, and HP's Explorer. Installing the drivers is predictably simple. A Windows application takes care of copying the drivers, checking your Windows configuration, and setting your default printer driver. The DOS application drivers are similarly easy to install. If your application doesn't support PCL5e, you can use LaserJet II, III, or 4 drivers with the 4L.

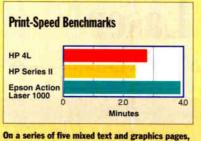
The 4L ships

The 4L's simplicity introduces some

limitations if you'd rather coerce a 4L into an inexpensive shared resource. Swapping the front panel for a clever software solution means you can't use print-sharing devices unless they pass all the signals directly from *your* computer to the printer. You can't use the 4L with electronic sharing switches or most mechanical switch boxes, and you can't control it across a network.

#### **Someday Your Prints Will Come**

Making a printer smaller, lighter, and less expensive has its drawbacks. The most obvious of these is speed. The 4L's print engine is rated at 4 ppm, but I was able to achieve this speed only by sending a series of sparse pages, printed entirely in one font. Effective speed with standard busi-



the 4L was almost 30 percent faster than the more expensive Epson Action Laser 1000 (also 4 ppm). The 4L was slightly slower than the full-size (8 ppm) Series II. The Series II was only a few seconds faster in spite of its faster-rated print engine. The 4L uses data compression to speed up data transfers.

ness documents (mostly text) was closer to 2 or 3 ppm.

To get a quantitative measure of the 4L's print speed, I put together a number of test documents with a variety of fonts and bit-mapped graphics. I compared results for the 4L, an Epson Action Laser 1000, and a near-antique HP LaserJet Series II with 4.5 MB of memory.

The figure "Print-Speed Benchmarks" shows the results of printing a mixed text and graphics test document on each of these printers. For each printer, I installed the appropriate print driver (PCL5e for the 4L and the standard Windows Series II driver for the others) and used a second computer to capture the printer data stream. The results shown in the figure indicate the time required to copy the captured data to the printer. Printing from Windows rarely yields consistent results due to its internal task switching and memory management. Capturing the data stream eliminates these variables.

The two HP printers flew through the test much faster than the Action Laser. For a mixed document, a variety of factors affect performance; the Series II's 8-ppm print engine was a definite advantage on the simpler pages, while the data-compression algorithms built into PCL5e gave the 4L an edge on the graphics-intensive pages.

The 4L's small size is great for fitting on your desk. The trade-off is its lack of expansion options. The 4L has no font-cartridge slots, it doesn't take third-party upgrade cards, and you can't add memory beyond 2 MB. If you want Post-Script, you'll have to purchase the 4ML instead of the 4L there is no 4L-to-4ML upgrade. In general, the 4L's output quality is excellent. HP's RET works by tracking the outline of solid graphical areas and adjusting dot position (from the standard 300 by 300 grid) to make outlines smoother. It's not the same as using a higher resolution, but it can give that illusion. RET on the HP 4L gave its output an edge over that of similarly priced printers like the Action Laser.

An informal poll (I passed print samples around BYTE) easily placed the 4L's text quality higher than the Action Laser's. It also fared better than the Series II, and its quality was better than that of a preproduction Texas Instruments microWriter (see First Impressions, April BYTE). However, I also took a more critical look at graphics samples from the 4L, examining the effects of the printer's dithering algorithms, tonal range, and coverage. The 4L's graphics displayed noticeable posterization in areas of fine detail. Both the Action Laser and the LED engine in the microWriter produced better detail and tonal range than the HP printers.

The Canon SX engine that usually runs in the Series II (and many other 8-ppm printers) prints washed-out, streaky blacks; the LaserJet 4L's microfine toner cartridge prints better. However, the HP Series II that I used for comparison was running a special third-party graphics toner cartridge (Black Lightning, Hartland, VT) that prints good, solid blacks, better than those produced by the LaserJet 4L.

#### **A Pitch for Selfishness**

For More Information

HP LaserJet 4L, \$849

Hewlett-Packard Co.

Santa Clara, CA 95051

Circle 1224 on Inquiry Card.

fax: (208) 344-4809

P.O. Box 58059/

(800) 752-0900

MS 511L-SJ

HP LaserJet 4ML, \$1279

Why consider a 4L? You may be printing confidential material that you don't want coming out of a shared network printer; your computer could be a long walk from the shared printer; or you may simply be working in a home office. The LaserJet 4L's two weak points, speed and expansion capability, aren't usually issues for personal printers, and you'll probably find 4 ppm more than adequate.

Most important, the 4L and the 4ML give you the same quality as big, expensive

models without taking up your entire desk and a big chunk of your cash. Forget what you learned growing up—if you buy a 4L, don't share it. Keep it all for yourself.

Howard Eglowstein is a testing editor for the BYTE Lab. You can contact him on BIX as "heglowstein."



# **BASIC** for the Rest of Us

#### Zedcor's FutureBasic is a powerful (but simple) Mac development tool

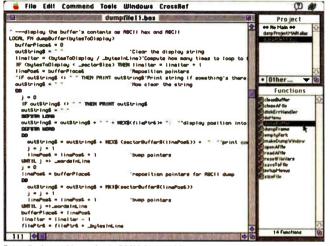
#### TOM THOMPSON

ll you MacFolk bear with me while I speak heresy. Despite the Mac's many strengths, it's sorely lacking in good, easy-to-use development tools. Sure, there's Symantec's Think C and Think Pascal compilers. However, both C and Pascal have steep learning curves, and neither language is suitable for rapidly knocking out a quick fix. Regrettably, the Mac lacks a decent BASIC compiler. The BASIC language is easy to learn, yet powerful enough to tackle many problems. I've watched many troubles put to rest in the BYTE Lab by quick hacks whipped out in BASIC on PCs, and I've wished that the Mac was capable of the same feat.

Zedcor's FutureBasic promises to change all this. The package costs \$299.95, runs on any Mac, and requires only 2 MB of RAM. It has an integrated development environment that's similar to that of the Think products: You write code in a program editor, interactively compile, link, and launch the application, and land back in the program editor when the application quits. The result is a quality stand-alone application, with its own resources for menus, icons, and windows.

FutureBasic has many of the familiar BASIC keywords, such as DIM, DO, FOR, AND, OPEN, READ#, WRITE#,

PRINT USING, LEFT\$, MID\$, and RIGHT\$. Where it makes sense, these differ from BASIC keywords from other environments. For example, the OPEN key-



FutureBasic provides a simple BASIC for knocking out real Mac applications quickly. FOR, AND, OPEN. The development environment is like that of Symantec's Think languages.

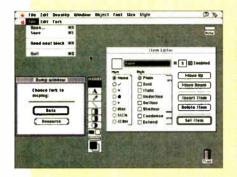
word opens a file's resource fork or data fork. FutureBasic also provides some special Mac-specific keywords, such as HANDLEEVENTS, MENU, DIALOG,

# **Debugger and Cross Reference Tools**

ites Debugger la sector de la s	Contraction of the second second	button to jump	🔲 Var's 🔛
nt j-o	Source	to every	R02 bufferPtr&
On in UnePost = bufferPlacet reposition pointers for RSCII dump	code	occurrence of	RO6 bytesinFile&
ami outStringS = outStringS = H(iS(sectorSufferS(linePost))	pane	the variable in	RO7 bytesLeft&
linePost = linePost + 1 *busp pointers UPTIL i =>_eondstrikine			RO7 currentFork\$
ng bufferPlocef = linePost			RO2 dFork\$
sets filePtr6 = filePtr6 + _bytesinLine	68 ·		R09 diskErr
point IF outStringS (> * * THEN PRINT outStringS	•		ROO dumpWindow&
1 Fit dotteru 2 Fit daepFrane	Local	Click on name to -	RH0 fileNames
Liveltand 24	2754 6869 7324 LOCAT	Contraction of the second second second	R 05 fileOpen
pane LinePost 1	pane		RI06 filePtr&
	pane		R05 haltFlag
to			RO8 number0Bytes
ine	-		RO2 programEnds
5 [3] sectorBuffar8 (513) buffar9tr6 -2141471808	0		RI01 rFork\$
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FutureBasic offers a number of plug-in modules called *tools*. You launch them from a Tools menu; each provides FutureBasic with additional capabilities. Keystrokes, mouse-clicks, and other events pass first to active tools, which can act on them or pass them on to the development environment. Of the tools provided with FutureBasic, the Debugger and Cross Reference tools shown here are the most useful.

# **PG:PRO** Application Generator



If you wish the Mac had a good Visual Basic to handle messy interface details, Staz Software has a tool for you. PG:PRO is a program generator that lets you sketch out your interface of menus, windows, and controls on-screen. When you save the completed design, PG:PRO creates both a resource file and FutureBasic files that implement most of the interface operations.

PG:PRO uses a pseudo-object-oriented design to capture events and present them as messages. As an example, there are at least three ways to open a file on the Mac: You can double-click on the file, which launches the application you used to create it; select

Open from an application's File menu and pick a file in the Standard File dialog; or, under System 7, drag and drop a file onto the application's icon. Normally, you have to set up code to field each possibility, but PG:PRO handles all three actions and provides an "open" message with the file's name and volume number.

To test PG:PRO, I reconstructed the file-dump application I'd written with FutureBasic. It was easy to design the interface, since the program's earlier incarnation gave me a good idea of what to do. I then inserted code from the older program into appropriate locations in the FutureBasic files made by PG:PRO. Sure enough, when I dragged a file to the resulting applica-

tion, it opened the file and dumped its contents to the screen. (I had to change the application's FREF resource and rebuild the Desktop file for the Finder to allow this operation, but this is an OS detail, not a problem with PG:PRO.) It took only a few hours to rebuild the application using PG:PRO, but remember that I wasn't starting from scratch. All in all, PG:PRO makes a great partner for FutureBasic and

#### About the Product

PG:PRO \$169 Staz Software 11A Leisure Time Dr. Diamondhead, MS 39525 (601) 255-7085 fax: (601) 255-7086 Circle 1226 on Inquiry Card.

makes it easy to design applications quickly without getting mired in the details of managing the interface.

SOUND, and WINDOW, that help you implement a rudimentary event loop, build menus, play sounds, and create dialog boxes and windows. An ON TIMER keyword lets you specify code that you want to run periodically—handy for creating timing routines or background tasks.

For us rocket scientists, there's direct access to all the Mac Toolbox calls from within the BASIC environment: You use FN (function) when using a Toolbox trap that returns a value (e.g., FN BUTTON), or CALL for a Toolbox trap that doesn't (e.g., CALL TEXTFONT(4)). Finally, FutureBasic supports the use of in-line as-

sembly language code for those who need the ultimate in fine control.

The BASIC language uses a dollar-sign suffix on a variable name to indicate that its contents are a string. Future-Basic uses other suffixes (e.g., filePointer& or numberOBytes%) to set variable sizes and types. It supports variable types of integer (16-bit), long integer, BCD (binary-coded decimal), and floating-point (single- or double-precision). There's no ready access to bytesize variables, and for a good reason: Such support might let you unwittingly write code that would generate an odd-address exception on 68000-based Macs. However, if you must deal with data at the byte level (perhaps within a buffer), there are the PEEK and POKE keywords. When running on 68000-based Macs, these keywords perform the required odd-address sanity checks.

#### **Try Out**

About the Product

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Zedcor, Inc.

Suite 22 Tucson, AZ 85712 To evaluate FutureBasic, 1 wrote a program that lets you first select a file and one fork (resource or data) for examination. The application then dumps the fork's contents to a window as both hexadecimal and ASCII data. 1 was able to code all the menu choices, window display, and file I/O using FutureBasic and Mac-specific FutureBasic keywords. Although the manuals provide copious sample code for various programs, a Control Panel, a Desk Accessory, an Apple Event handler, and even an Extension, I was never clear on how to properly write a dialog handler for HANDLEEVENT. Instead, I created my own dialog window in ResEdit, used RESOURCES to load the resource file, and used Toolbox traps to manage the dialog.

FutureBasic 1.01 has two faults-one minor, one serious. When you test-launch your application, it doesn't prompt you to save any changes you made to a file, as the Think compilers do. If the application blows up in your face, you stand to lose any changes you made to your code (maybe that's not such a bad idea after all). The big problem is that FutureBasic needs to handle low-memory situations gracefully. If memory runs low when working with large projects (common when working with PG:PRO), FutureBasic quits unexpectedly or crashes without warning. The only workaround is to give FutureBasic as much memory as you can spare.

Once completed, my code ran reliably, and both disk I/O and window drawing were snappy. I wrote most of the display code quickly, but—as usual—it took me several days to get the error handling and the interface to work properly.

While FutureBasic has flaws that need correcting, it's such a big improvement for BASIC programming on the Mac that I have to admit I like it. Zedcor has provided a powerful compiler that lets more people program the Mac. But the price is a tad steep: I would much rather see it at the introductory price of \$149 it had only a month ago. I'd like to ultimately see Zedcor and Staz merge compiler and application generator into a single product. But even as separate tools, FutureBasic and PG:PRO give Mac developers a strong development environment that mirrors Visual Basic. PC developers, take notice. ■

Tom Thompson is a BYTE senior technical editor at large and a certified Apple developer. You can reach him on BIX as "tom\_thompson" or on the Internet at tomt@ bytepb.byte.com.



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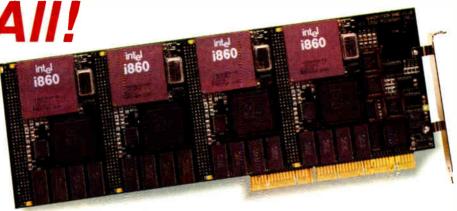
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# **Chips for Fast Graphics**

With the battle of video-accelerator chips becoming more intense, we decided to see which chip sets performed the best in our BYTE Windows graphics tests. Our results showed that the Weitek Power 9000 graphics-coprocessor chip was the hands-down winner. Seven of the top 10 graphics performance systems contained a Weitek Power 9000 chip on the local bus. Of the next six top performers, three contained the S3-805 chip and three contained the ATI Mach 32. All 15 systems were of the same class: 66-MHz 486DX2 systems with all but two (the DECpc and the Unisys PW<sup>2</sup>) having the video adapter located on the local bus.

The Weitek Power 9000 chip was included primarily in Diamond Computer's Viper and in boards from Orchid. The Diamond Stealth 24 used an S3-805 chip, and the ATI Mach 32 was used only in the ATI Graphics Ultra Pro video board.

The following charts provide specifics on the graphics subsystems of all the BYTE Best and runner-up systems.

SYSTEM	VIDEO BOARD	CHIP	BYTE WINDOWS Speed Index	
Ariel 486DX2-66EVS	SixGraph	Weitek Power 9000	7.3	
Bi-Link 486 VESA Local Bus	Star 2000	Weitek Power 9000	6.9	
Comtrade VESA Local Bus Professional	Diamond Viper	Weitek Power 9000	8	
FutureTech System 462eV	Diamond Viper	Weitek Power 9000	8.4	
HiQ Super Power 4DX2-66VLB	Diamond Viper	Weitek Power 9000	7.7	
Lightning Thunderbox II	Diamond Viper	Weitek Power 9000	8.5	
P C Pros/Touché 486/66 DX2 EISA VLB 5550	Karros	Weitek Power 9000	.3	
Zeos 486DX2-66	Diamond Viper	Weitek Power 9000	8.2	
CompuAdd 466 DX2 Desktop Power	ATI Graphics Ultra Pro	ATI Mach 32	8.3	
CompuAdd MC 466EDX2	ATI Graphics Ultra Pro	ATI Mach 32	.6	
Gateway 4DX2/66V	ATI Graphics Ultra Pro	ATI Mach 32	5.1	
Micro Express Micro Flex	ATI Graphics Ultra	ATI 38800	4.1	
Microtech MT/VLB 486DX2/66	ATI Graphics Ultra Pro	ATI Mach 32	5.1	
Tri-Star 486 VL Station	ATI Graphics Ultra Pro	ATI Mach 32 📥	5.1	
Unisys PW <sup>2</sup> Advantage Plus 4666	ATI Graphics Ultra Pro	ATI Mach 32	4.7	
Acma 486/DX2-50 ISA Workstation	Diamond Stealth 24	S3-805	4.4	
Acma 486/DX2-66 VESA System	Diamond Stealth 24	S3-805	5.5	
Ares 486-66DX2-VL	Diamond Stealth 24	S3-805	5.6	
DECpc 466ST	Appian	S3-925	4.5	
Dell 466/ME	Integrated	S3-805	5.4	
Image 486DX2-66VL	Diamond Stealth 24	S3-805	5.3	
AST Premmia 4/66d Model 343W	Integrated	Cirrus Logic GL542		
Boss 466EV	Genoa WindowsVGA 24	Cirrus Logic GL542		
Computer Expo CompuEx 486VLB/66	CompuEx LB	Cirrus Logic GL542		
Eastern Tech ET 486VLB66	Genoa WindowsVGA 24	Cirrus Logic GL542		
High Definition HDVLB66	Genoa WindowsVGA 24	Cirrus Logic GL542		
Key 486DX-50 VL-Bus Windowstation	Genoa WindowsVGA 24	Cirrus Logic GL542	6 3.5	
NEC Image 466	Integrated	Tseng ET4000W32		
Xinetron X/LAN 486DX2 Workstation	Color Designer	Tseng ET4000AX	2.1	
Computer Sales Professional Pro-486DX2/66	Paradise Accelerator Card for Windows	WD 90c31	2.6	
Hertz 486/66Ei	Integrated	WD 90c30	1.7	
Swan 486/50ES	Integrated	WD 90c30	1.3	
Swan 486/66ES	Integrated	WD 90c30	1.6	

γ

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# More Driver Dilemmas

wery month we have a driver problem. Last month, Windows printer drivers gave us headaches. This month, Windows video drivers, SCO Unix disk drivers, and EISA configuration files all took their toll.

#### **MISSING DRIVERS**

It does you no good to spend extra money on an accelerated graphics card if the video driver doesn't support the accelerator. Make sure the system you purchase ships with the proper driver, and be sure the driver you receive is the latest. We had no less than three different versions of the video drivers for ATI's Mach 32 chip.

#### PLAN FOR UNIX

Be sure you have an SCO Unix driver that supports your drive controller card, or you won't even be able to install Unix. SCO supports most IDE drivers and Adaptec SCSI adapters, but we had problems with other SCSI adapters.

#### EISA .CFG FILES

We were astounded by the problems we had with missing EISA configuration files. While not driver files, EISA .CFG files allow each system's EISA configuration utility to properly configure the system and the adapter. If you are purchasing EISA, make sure you get the appropriate configuration disk for all adapters shipped with the system.

#### BACKUPS

Be diligent about keeping a backup of all drivers and configuration files, as well as any EISA configuration or setup utilities. Also make sure that the vendor doesn't just install the drivers on your



#### **Software Bundles**

With the price of systems dropping significantly in the past year, it's now easy to have

more money tied up in software than in hardware. Software bundles offered by systems vendors can be a significant savings that is often overlooked when purchasing systems. DOS and Windows were standard with most of the systems we reviewed. The vendors listed here offered much more. Also, you should make sure that you get original floppy disks for any preinstalled software, along with manuals and registration materials.

SYSTEMS VENDOR	SOFTWARE
Altec	Choice of Turbo Pascal, Ami Pro, Lotus 1-2-3,
	Freelance Graphics, Turbo C++, or Paradox
Ariel	Choice of Borland C++, Quattro Pro, or Paradox
CompuAdd	NetWare Lite
Computer Sales	
Professional	PFS:WindowWorks and Quicken
<b>Computers by Malone</b>	SuperStor PE, Search and Destroy, and
	Online Bible
Gateway 2000	Choice of eight applications or bundles
Image	PFS:WindowWorks
Keydata	Choice of Quattro Pro for Windows, Norton
	Desktop, Object Vision, or Sidekick
NEC	Micrografx PhotoMagic
Q Tech	Quattro Pro for either DOS or Windows
Tandy	America Online
Zenith	Windows for Workgroups
Zeos	Lotus Organizer and choice of 1-2-3 for
	Windows, Ami Pro, or Freelance Graphics

system; insist on driver disks, too. That will help you avoid problems when reconfiguring. Dell's preinstalled Windows video driver was lost when we installed Unix. We had to retrieve the file from Dell's BBS to go back to running Windows in high resolution.

# MADE TO ORDER

Buying a system is like ordering a meal at a fast-food restaurant—you can have it your way, if you know what to ask for. Before you order, ask yourself

WHICH PROCESSOR DO I WANT?

The systems in this review all contain 486DX2/66, 486DX2/50, or 486DX/50 processors. For best performance, choose a 486DX2/66, which suprisingly doesn't command a huge price premium over a 50-MHz system.

#### HOW MUCH MEMORY DO I NEED?

For DOS, get at least 4 MB; for Windows, 8 MB; and for Unix, 12 MB. More memory is always better, especially for working in multitasking environments.

#### WHAT HARD DRIVE IS BEST?

For Windows users, 200 MB is probably the minimum; for DOS, at least 100 MB; and for Unix, where a full installation can take up about 170 MB, we recommend at least a 300-MB drive. IDE drives are often cheaper, but SCSI drives offer you daisy-chaining expandability.

#### DO I NEED A GRAPHICS ACCELERATOR?

The answer is yes, if it comes with drivers for the applications you run. In environments like Windows, speeding up your video will make more difference in performance than anything short of upgrading your processor.

#### WHAT KIND OF CASE SHOULD I CHOOSE?

Tower cases offer more expandability but can command a premium price. Slim-line desktop cases aren't as expandable, but they are good if desktop space is limited. New mini-tower designs are a good mix between desktops and towers.



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# HONORABLE MENTIONS



#### The Gateway 2000 manuals were

comprehensive, organized in a straightforward way, and easy to use. Most systems in the roundup supplied a different manual for each subsystem—one for the hard drive controller, one for the video card, two for the motherboard, and so

on—but Gateway 2000 chose a better approach. Gateway's systems include a single, integrated manual with one index and one glossary. This one-stop documentation made it much easier to configure and work with Gateway's machines. And the glossary not only covers system components, but it also includes definitions of general computing terms (i.e., everything from *open architecture* and *multitasking* to *hacker* and *nerd*).

**IBM Adapter-Card Connectors** It's easy to put adapter cards into the IBM PS/2 Model 77 DX2. Adapter cards are held down by a single thumbscrew at the bottom of the card instead of one at the top of the card. With other systems, you not only need a screwdriver, but the case and motherboard must be aligned precisely to make sure cards are seated.



**Zenith Modularity** The Zenith Z-Station system's modular design lets you quickly replace or upgrade every system component. The CPU, video adapter, Ethernet port, and SCSI port each are located on an easily removable card. The same motherboard can accept a proprietary EISA bus or ISA bus card that provides four horizontal slots. The hard drive and floppy drive come in a single chassis that require only one power connection and no data cables. Memory SIMMs are easily accessible, and there are six open banks for RAM expansion.

#### **Dubious Achievements**

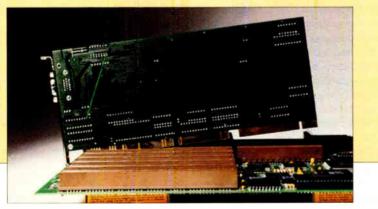
**CAF Parallel Port** The CAF Technology Platinum 5B came to us with its parallel-port connectors inserted upside down into the port's metal faceplate. Consequently, the larger end of the connector (with 13 pins) was



aligned with the smaller end of the faceplate and vice versa. This must have been difficult to accomplish since both the case and port are designed to fit together one way only. As such, this parallel port is completely useless; no parallel-printer cable or any other device meant for this port can attach to it since the pin holes are facing in the opposite direction from the faceplate.

VL-Bus Connectors The VL-Bus specification defines a new card-edge connector. The connector adds a short extension to standard ISA or EISA slots, making VL-Bus sockets more versatile. However, the extended

connector also means you must fit almost 9 inches of card edge into a socket when installing VL-Bus cards. That makes it very difficult to seat an adapter properly. One side of the adapter will snugly snap into place, but the other end will pop out, making installing most VL-Bus cards like riding a seesaw.



World Radio History

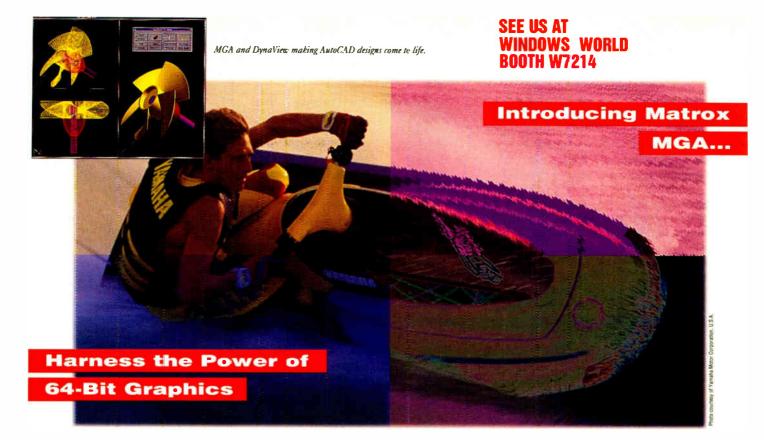
### ROLL CALL OF SYSTEMS TESTED

VENDOR	MODEL	PERFORMANCE	EASE OF USE	PRICE	PHONE	TOLL-FREE NO.	INQUIRY
CAF Technology, Inc.	Gold 5T	5.5	Fair	\$3049	(818) 369-3690	N/A	976
CAF Technology, Inc.	Platinum 5B	5.7	Fair	\$3149	(818) 369-3690	N/A	977
Deico Electronics	Predator-I	5.9	Excellent	\$2995	(510) 651-7800	(800) 321-8990	978
Image Microsystems	Image 486DX-50	6.2	Fair	\$2189	(310) 815-1000	(800) 729-3400	979
Keydata International, Inc.	Key 486DX-50 VL-Bus Windowstation	6.2	Fair	\$2395	(908) 755-0350	(800) 482-7010	980
Micro Express	Micro Flex (ME 486-50)	5.7	Good	\$1999	(714) 852-1400	(800) 989-9900	981
PC Craft	PCC 2804-50IS	5.7	Fair	\$2099	(714) 256-5000	(800) 938-4888	982
Swan Technologies, Inc.	486/50ES	5.4	Excellent	\$5969	(814) 234-2236	(800) 468-9044	983
Acma Computers, Inc.	486/DX2-50 ISA Workstation	6.1	Good	\$2295	(510) 623-1212	(800) 786-6888	984
American Mitac Corp.	LanMaster 6000E	5.4	Fair	\$4795	(510) 623-5300	(800) 765-6972	985
Compaq Computer Corp.	DeskPro 50M	5.6	Excellent	\$3734	(713) 370-0670	(800) 345-1518	986
Compudyne Products, Inc.	486/DX2-50 VLB	6.1	Fair	\$2439	(214) 702-5600	(800) 932-2667	987
Dell Computer Corp.	450/L	6.0	Fair	\$2919	(512) 338-4400	(800) 289-3355	988
Dell Computer Corp.	450/ME	6.0	Good	\$3569	(512) 338-4400	(800) 289-3355	989
Digital Equipment Corp.	DECpc 450d2 MT	5.3	Good	\$2899	(508) 493-5111	(800) 722-9332	990
Digital Equipment Corp.	DECpc 450ST	5.8	Good	\$4849	(508) 493-5111	(800) 722-9332	991
Duracom Computer Systems	DeskSaver 486/50DX2	5.3	Fair	\$2449	(214) 518-1200	(800) 551-9000	992
Duracom Computer Systems	DeskSaver 486/50DX2 E	5.3	Fair	\$3149	(214) 518-1200	(800) 551-9000	993
Gateway 2000	4DX2-50E	5.0	Excellent	\$3495	(605) 232-2000	(800) 523-2000	994
Gateway 2000	4DX2-50V	5.8	Good	\$2495	(605) 232-2000	(800) 523-2000	995
Grid Systems Corp.	MFP 450 Plus	4.8	Fair	\$4138	(817) 491-5200	(800) 934-4743	996
High Definition System, Inc.	HDEISA 50	6.0	Fair	\$2850	(408) 720-0493	(800) 347-0493	997
Lucky Computer Co.	LSI-486/50/VLB	6.2	Fair	\$2395	(214) 690-6110	(800) 966-5825	998
Micron Computer	486VL WinStation 450	6.5	Poor	\$3349	(208) 465-3424	(800) 438-3343	999
Microtech Computer Corp.	MT486DX-50	6.1	Fair	\$2699	(404) 345-6508	(800) 342-6508	1334
Sho-Tronics, Inc.	486 Tech DX2/50	4.7	Fair	\$1978	(602) 780-5920	(800) 289-8881	1335
Tandy Corp.	450 DX2	4.9	Good	\$2749	(817) 390-3011	N/A	1336
Zenith Data Systems	Z-Station 450XEh	5.4	Good	\$3549	(708) 808-5000	(800) 553-0331	1337
Zenith Data Systems	Z-Station 450Xh	5.1	Fair	\$3249	(708) 808-5000	(800) 553-0331	1338
Acma Computers, Inc.	486/DX2-66 VESA System	7.4	Fair	\$2595	(510) 623-1212	(80 <b>0)</b> 786-6888	1339
Advanced Logic Research, Inc.	ALR Evolution IV 4/66d Model 240DW	6.7	Fair	\$3211	(714) 581-6770	(800) 444-4257	1340
Aims Information Systems	EISA-VLB486	7.6	Good	\$3698	(408) 456-0111	(800) 697-2467	1341
Alpha Computer Concepts, Inc.	VL 486DX2 66	7.0	Poor	\$2999	(404) 662-8776	(800) 682-5742	1342
Altec Technology Corp.	486DX2/66	6.0	Fair	\$2699	(818) 969-2988	(800) 255-9971	1343
American Mitac Corp.	Ballistic 486/66	7.3	Poor	\$2995	(510) 623-5300	(800) 765-6972	1344
Ares Microdevelopment	486-66DX2-VL	7.2	Fair	\$3519	(313) 473-0808	(800) 322-3200	1345
Ariel Design, Inc.	486DX2-66EVS	7.3	Fair	\$4995	(617) 982-8800	(800) 882-7435	1346
Ariel Design, Inc.	486DX2-66VLS	6.9	Fair	\$3895	(617) 982-8800	(800) 882-7435	1347
AST Research, Inc.	Bravo 4/66d Model 213W	6.0	Excellent	\$2880	(714) 727-4141	(800) 876-4278	1348
AST Research, Inc.	Premmia 4/66d Model 343W	6.6	Good	\$5090	(714) 727-4141	(800) 876-4278	1349
Bi-Link Computer, Inc.	486 VESA Local Bus	6.7	Fair	\$2599	(310) 692-5345	(800) 888-5369	1350
Boss Technology	466EV	7.5	Fair	\$4495	(404) 636-2126	(800) 628-1787	1351
Boss Technology	466IV	7.0	Fair	\$3995	(404) 636-2126	(800) 628-1787	1352
CAF Technology, Inc.	Gold 6D2	6.2	Fair	\$3129	(818) 369-3690	N/A	1353
CAF Technology, Inc.	Platinum 6T2	6.2	Fair	\$3379	(818) 369-3690	N/A	1354
Caliber Computer Corp.	SYS14	6.8	Fair	\$2599	(408) 942-1220	(800) 995-4594	1355
CIC Computers Ltd.	CIC-Sigma 466 DS	6.4	Good	£2699	+44 81 813 8217	(800) 995-4594 N/A	1355
Compag Computer Corp.	DeskPro 66i	6.2	Fair	\$3019	(713) 370-0670	(800) 345-1518	1356
Compaq Computer Corp.	ProLinea 4/66i	6.3	Fair	\$2698	(713) 370-0670	(800) 345-1518	1358
Compaq Computer Corp.	ProSignia 486DX2/66-550	6.8	Fair	\$5459	(713) 370-0670	(800) 345-1518	1356
CompuAdd Computer Corp.	466 DX2 Desktop Power	0.0 7. <b>4</b>	Excellent	\$5459 <b>\$4039</b>	(713) 370-0870 (512) 250-1489	(800) 345-1518 (800) 627-1967	1359 1360
CompuAdd Computer Corp.	MC 466EDX2	6.0	Excellen	\$6884	(512) <b>250-1489</b>	(800) 627-1967 800) 627-1967	1361
Compudyne Products, Inc.	486/DX2-66 VLB	7.3	Fair	\$0004 \$2639	(214) 702-5600	· · · · · · · · · · · · · · · · · · ·	1362
Computer Expo	CompuEx 486VLB/66	7.0	Fair	\$2567		(800) 932-2667 (800) 229-3976	
	Pro-486DX2/66	7.0 5.8			(713) 531-0990	(800) 229-3976	1363
Computers by Malone	CBM 466		Good	\$2199 \$2589	(908) 560-1143	(800) 950-6660 (800) 842-0906	1364
Computers by Malone CompuTrend Systems, Inc.		6.0 5.8	Fair Poor	\$2589 \$2150	(402) 333-6783	(800) 842-0906	1365
SUMDELLIEUG SYSTEMS INC	Premio VESA DX2-66	<b>7 X</b>	POOL	*2150	(818) 333-5121	(800) 677-6477	1366

182 BYTE/NSTL LAB REPORT JUNE 1993

ENDOR	MODEL	PERFORMANCE	EASE OF USE	PRICE	PHONE	TOLL-FREE NO.	INQUIRY N
Comtrade	VESA Local Bus Professional	7.5	Fair	\$2695	(818) 961-6688	(800) 969-2123	1367
CoreMicro Systems	Core VLB-66	7.5	Poor 👘 🏹	\$3295	408) 452-2752	(800) 369-2783	1368
Data Storage Marketing, Inc.	DataStor 486-66 DX2 EISA	6.6	Excellent	\$3545	(303) 442-4747	(800) 543-6098	1369
Data Storage Marketing, Inc.	DataStor 486-66 DX2 ISA/VL	6.6	Excellent	\$3195	(303) 442-4747	800) 543-6098	1370
Deico Electronics	Predator-II 486DX2	6.6	Good	\$2895	(510) 651-7800	(800) 321-8990	1371
Dell Computer Corp.	466/L	7.2	Fair	\$3219	512) 338-4400	(800) 289-3355	1372
Dell Computer Corp.	466/ME	7.1	Good	\$3669	(512) 338-4400	(800) 289-3355	1373
Digital Equipment Corp.	DECpc 466ST	6.4	Good	\$5449	(508) 493-5111	800) 722-9332	1374
DTK Computer, Inc	Feat-6630V	7.0	Fair	\$3599	(818) 810-8880	(800) 289-2385	1375
Duracom Computer Systems	DeskSaver 486/66DX2 E	6.2	Poor	\$3299	214) 518-1200	(800) 551-9000	1376
Duracom Computer Systems	FilePro 486/66DX2	5.9	Fair	\$2699	(214) 518-1200	(800) 551-9000	1377
Eastern Tech Corp	ET 486VLB66	7.7	Fair 🕻		(718) 459-1407	(800) 289-8128	1378
Epson America, Inc.	Progression 486DX2/66	6.0	Excellent	\$3986	(310) 782-0770	(800) 922-8911	1379
First Computer Systems, Inc.	FCS 486-66 P	7.2	Fair	\$3099	(404) 441-1911	800) 325-1911	1380
First Computer Systems, Inc.	FCS 486-66 VLB	6.3	Fair	\$2699	(404) 441-1911	(800) 325-1911	1381
FutureTech Systems Inc.	System 462e	6.0	Fair	3429	(201) 488-4414	(800) 275-4414	1382
FutureTech Systems Inc.	System 462eV	6.9	Good	\$3129	(201) 488-4414	(800) 275-4414	1383
Gateway 2000	4DX2-66E	6.1	Excellent	\$3495	(605) 232-2000	(800) 523-2000	384
Gateway 2000	4DX2-66V	7.1	Excellent	\$2995	(605) 232-2000	(800) 523-2000	1385
Grid Systems Co	MFP 466 Plus	5.7	Fair	\$4167	(817) 491-5200	800) 934-4743	1386
Hertz Computer Corp.	486/66Ei	5.9	Excellent	\$5870	(212) 684-4141	(800) 232-8737	1387
High Definition System, In .	HDISA66	4.8	Fair	\$1950	(408) 720-0493	800) 347-0493	1388
High Definition System, Inc.	HDVLB66	6.9	Fair	\$2400	(408) 720-0493	(800) 347-0493	1389
	HiQ Super Power 486DX2-66VLB	6.9 6. <b>0</b>	Fair	\$2699 <sup>3</sup>	(408) 245-5836	800) 827-5836	1390
HiQ Systems Inc.	IBM PS/2 Model 77 486DX2	5.5	Good			-	1390
IBM Personal Computer Co.				\$4670	(914) 766-1900	(800) 772-2227	
Image Microsystems	486DX2-66VL	6.7	Fair 🚽	2339	(310) 815-1000	800) 729-3400	1392
Lapine Computer	4661	6.0	Poor	\$2799	(818) 884-3685	(800) 927-3772	1393
Lapine Computer	466VL	6.6	Poor	\$2299	(818) 884-3685	(800) 927-3772	1394
Legacy Technology	VESA 486DX2-66	'	'	\$2750	(818) 854-8288	(800) 832-8883	1395
Lightning Computers, Inc.	Omniflex 66	6.8	Poor	2495	(415) 543-3111	(800) 347-4486	1396
Lightning Computers, Inc.	Thunderbox II	7.7	Fair	\$3895	(415) 543-3111	(800) 347-4486	1397
Lucky Computer Co.	LSI-486/66/ELB	6.2	Fair	\$2995	(214) 690-6110	(800) 966-5825	1398
Micro Express	ME 486-VL/DX2/66	6.8	Good	\$3480	(714) 852-1400	(800) 989-9900	1399
Micro Professionals	Pro Series 486DX2/66LB	6.8	Fair 🤐	<b>169</b>	- (708) 339-83 <b>98</b>	(800) 800-8300	1400
Micron Computer	486VL WinStation 466	8.0	Fair	\$3549	(208) 465-3434	(800) 438-3343	1401
Microtech Computer Corp.	MT/VLB 486DX2/66	7.3	Fair	\$3099	(404) 345-6508	(800) 342-6508	1402
NEC Technologies, Inc.	Image 466	7.2	Excellent	\$3499	(508) 264-8000	(800) 388-8888	1403
P C Pros/Touché	Touche 486/66 DX2 EISA VLB 5550T	6.9	Fair	\$4721	(708) 810-1010	N/A	1404
Personal Computer Graphics	Turbo Max 80	8.6	Fair	\$2895	(310) 214-0550	(800) 255-9893	1405
Polywell Computers, Inc.	Poly 486-66EV	7.3	Fai	\$4300	(415) 583-7222	(800) 999-1278	1406
Polywell Computers, Inc.	Poly 486-66VZ	7.4	Fair	\$2800	(415) 583-7222	(800) 999-1278	1407
Quill Corp.	QTech 4D266-VL	6.2	Poor	\$2299	(708 <b>) 63</b> 4-6650	N/A	1408
Santron Computer	Senior Partner 486	7.6	Fair	\$2895	(415) 571-1619	(800) 938-7555	1409
Sho-Tronics, Inc.	486 MAX DX2/66	6.3	Fair	\$235	(602) 780-59 <b>20</b>	(800) 289-8881	1410 📄
Sirex USA, Inc.	486DX2-66 EISA	4.5	Fair	\$3299	(718) 746-7500	N/A	1411
Sirex USA, I <mark>nc.</mark>	486DX2-66 ISA Local Bu	6.1	Fair	\$3099	(718) 746-7 <b>500</b>	N/A	1412
Swan Technologies, Inc.	486 DX2-66DB	6.3	Excellent	\$3149	(814) 234-2236	(800) 468-9044	1413
Swan Technologies Inc.	486/66ES	5.6	Excellent	\$6069	(814) 234-2236	(800) 468-9044	1414
Tandy Corp.	466 DX2	5.6	Fair	\$3264	(817) 390-3011	N/A	1415
Transource Computers	Verxion 486-66 VL-Bus	6.5	Fair	\$2383	(602) 997-8101	N/A	416
Tri-Star Computer Corp.	486 VL Station	7.2	Good	\$3279	(602) 961-3401	(800) 800-7668	1417
Unisys Corp.	PW <sup>2</sup> Advantage Plus 4666	6.	Excellen	\$6552	(215) 986-4011	(800) 448-1424	418
Vektron International, Inc.	486DX2/66	7.4	Fair	\$2199	(214) 606-0280	(800) 725-0020	1419
Wyse Technology	Decision 486SE-66DX2	5.9	Excellent	\$4381	(408) 473-1200	(800) 438-9973	1420
Xinetron, Inc.	X/LAN 486DX2 Workstation	6.6	Excellent	\$2699	(408) 727-5509	(800) 438-9973 (800) 345-4415	1420
Zenith Data Systems	Z-Station 466XEh	6.3	Good State	\$3749	(408) 727-5509	(800) 553-0331	1001
•		5.5	Good	\$3449			1001
Zenith Data Systems Zeos International Ltd.	Z-Station 466Xh 486DX2-66	5.5 6.9	Excellent	\$3449 \$2993	(708) 808-5000 (612) 633-4591	(800) 553-0331 (800) 554-5226	1002
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<sup>1</sup> Unable to run the test suite; problem unresolved at press time.



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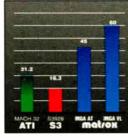
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# **The Multiprocessor Solution**

#### New architectures overcome I/O performance bottlenecks



#### DICK POUNTAIN

Multiprocessor file servers are big business. Every major player in the PC market either has one of its own or is working furiously to develop one. But it was

not always this way.

Four years ago, pundits dubbed the then-upcoming Intel 486 a "mainframe on a chip." Had this label been accurate, a single-processor 486 system could have served an entire corporate department. But it was only a halftruth. A single 486 might outpace an old mainframe in floating-point calculations, but the strength of superminicomputers and mainframes rests on a balance between great computing power and equally great I/O bandwidth. While PC computing power has grown 80-fold in 10 years—from 0.5 MIPS for the original IBM PC to 40 MIPS for a 486DX2-66 system—I/O performance

has failed to keep pace. Even the Micro Channel and EISA buses offer a barely fivefold improvement.

Multiprocessor systems fill this performance gap. They use multiple CPUs to spread the I/O burden as well as to increase computational power, and their manufacturers are adopting architectures that are strongly influenced by superminicomputers, mainframes, and even supercomputers.

#### The Multiprocessor Defined

Systems designers have come up with many approaches to building a multiprocessor computer (see "All Systems Go," August 1992 BYTE). But here I'll focus only on shared-memory multiprocessor architectures, which connect several CPUs to a single shared-memory space.

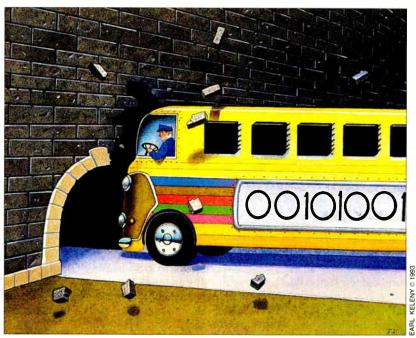
The major alternative to the shared-memory multiprocessor approach is the message-passing multicomputer, in which each CPU has its own private memory space. Here, interprocessor communication takes place by way of messages sent over a sep-

arate communications network. The high bandwidth available from a dedicated communications network lets designers combine hundreds—or even thousands—of CPUs in a single machine. That's why most massively parallel supercomputers are message-passing machines.

In contrast, shared-memory multiprocessor architectures are limited to at most tens of processors, and many commercial machines offer no more than four. It's difficult to design a bus that allows more processors to access shared memory without creating a severe bottleneck. However, shared-memory machines have an enormous advantage: They can run, unmodified, software written for single-processor PCs. In contrast, message-passing machines impose completely new programming techniques and usually require custom software.

Shared-memory multiprocessors that are based on industry-standard CPUs such as the Intel 486 or the Sun SPARC make excellent fast file servers or database servers, running industry-standard operating systems like Unix and NetWare (and, soon, Windows NT) with multiprocessing extensions. They exhibit a coarse-grained form of parallelism in which a whole program or Unix process is the smallest unit allocatable to a different CPU, and the operating system performs this allocation automatically.

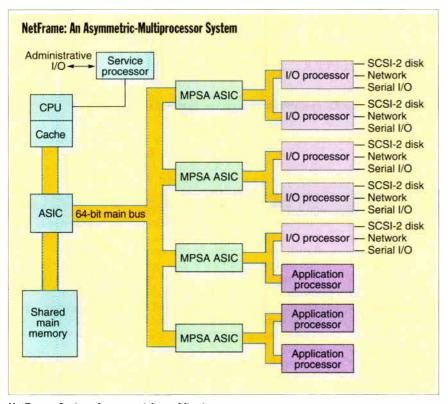
Currently, Intel-based shared-memory multiprocessors are not as effective as compute servers; they won't



accelerate recalculation of your Excel spreadsheets, for instance, because the code that calculates the cells is not multithreaded (i.e., divisible into units that can be allocated to more than one processor). This situation should change once Windows NT becomes established, since NT supports distribution of multithreaded applications over multiple processors. And NT will be similar enough to Windows to make multithreaded rewrites of key Windows applications, such as Excel, feasible.

continued

# Hands On Under the Hood



**NetFrame Systems' asymmetric architecture** uses one CPU to run the network operating system while dedicated processors handle I/O tasks. The main CPU bus connects via custom ASIC bus controllers to MPSA buses, each of which can support two dedicated processor boards.

#### Scalability

The challenge for a shared-memory multiprocessor systems designer is to make the machine work faster as more processors are added—in other words, to achieve *scalability*. While multicomputers may approach the ideal of linear scalability, where twice as many CPUs give twice the throughput, shared-memory machines fall far short of this ideal: Adding a second processor increases throughput often by as little as 50 percent, and this number drops steeply as more processors are added, until adding an extra processor slows the system down. How soon the design reaches this point depends on the effective bandwidth of the bus connecting the processors to shared memory.

To avoid a bottleneck, a multiprocessor's memory bus must have a sustainable bandwidth that equals or exceeds the sum of the bandwidths of all the components connected to it. Sustainable bandwidth is the product of bus availability and peak bus bandwidth (i.e., how often you can get the bus, multiplied by how fast it is once you've got it).

The ISA bus, which is capable of 1.5-MBps throughput, is far too slow to serve as the memory bus even for today's uniprocessor desktop PCs, let alone for multiprocessor systems. Likewise, its 33-MBps successor, the EISA bus, has been rendered inadequate by rapid CPU evolution; a multiprocessor system using several Intel Pentium processors would need a memory-bus bandwidth measured in the hundreds of MBps.

Designers often use the EISA bus (or IBM's Micro Channel) as a supplementary I/O bus, although both are far too slow to serve as the memory bus in multiprocessor systems. Multiprocessor memory buses always support multiple mastering so that intelligent EISA I/O devices can transfer data to and from memory without involving the CPUs. These bus-master devices contend with the CPUs for a share of the memory-bus bandwidth, which makes scalability of the I/O system another top priority for the systems designer.

#### **Higher Bandwidth**

The simplest route to obtaining a high peak bus bandwidth is to adopt a wide data path. Clocked at the 33 MHz that's typical of 486DX2-66 systems, a nonmultiplexed 64-bit bus—one with separate data and address lines—can carry a peak load of 267 MBps (33 million × 8 bytes). Electrical constraints place a performance ceiling on PCB-based (printed circuit board) buses, and to go much faster you have to move up to transmission-line technologies such as Apple's 350-MBps QuickRing (see "Fast Transit," October 1992 BYTE). However, further improvements to this theoretical peak bandwidth can come from splitting the bus into multiple parallel data paths.

The biggest boost to bus availability comes from large and efficient CPU caches, which can shield the bus from up to 90 percent of CPU traffic. While one CPU or I/O bus master has control of the bus for a lengthy transaction, the other uping at full speed from their caches.

CPUs can continue running at full speed from their caches.

A designer can also make the bus more available by increasing its internal concurrency and by distributing its workload more evenly. For example, separating the lines that carry bus-arbitration signals from the data lines enables arbitration to take place concurrently with data transfer—in effect costing nothing in terms of performance. *Bus parking*, another optimization, lets a bus owner keep the bus without arbitration if no one else has requested it. This speeds up burst transfers. A multiprocessor interrupt scheme should allow all the CPUs to interrupt each other for efficient arbitration, and I/O interrupts should be routable to any CPU to avoid swamping one CPU.

The new Intel 82489DX APIC (Advanced Programmable Interrupt Controller) multiprocessor fulfills both of these requirements by automatically routing interrupts to the least-busy or lowest-priority processor. The APIC will soon replace the old 8259A (used in all PC compatibles since the original PC), which is slow and has no internal multiprocessor support.

#### The Write-Back Cache

Today's high-performance microprocessors all contain an onchip cache, but multiprocessor systems designers always supplement this with an external or secondary SRAM (static RAM) cache, which runs at the full bus speed of up to 40 MHz. The cache gets filled from memory in large (often 32-byte) chunks, or *lines*, using the CPU's burst-transfer mode. To simplify both PCB design and user upgrading, vendors segregate these fast circuits onto small, separate CPU-cache modules, which you can plug into a passive bus backplane. *continued* 

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### Hands On Under the Hood

Caching a multiprocessor system raises tricky cache-coherency issues. For example, since several CPUs may hold a copy of the same variable in cache memory and since all of them may have modified its value, which is the correct value? The easiest way to maintain coherency is through a write-through cache design: Whenever a CPU writes to a cache line, the system immediately updates the value in main memory, too—the data is *written through* the cache.

Your desktop PC's cache is almost certainly a write-through design. Though easy to implement, such a design is inefficient in a multiprocessor system because it involves a main-memory access every time that a value changes. That soon saturates the bus and makes scalability beyond two processors impractical.

Instead, multiprocessor systems adopt the more difficult writeback technique, which writes modified data to main memory only when it's absolutely necessary. Unfortunately, this technique requires a complex scheme to maintain coherency.

The *write-invalidate* coherency protocol is fast becoming the standard for multiprocessor caches. It marks the state of every cache line (using 2 extra bits in the cache tag) as modified, exclusive, shared, or invalid. For this reason, the write-invalidate protocol is also called MESI. Each processor's cache controller monitors all bus activity, a task known as *bus snooping*, looking for attempts by other devices to read memory locations currently held in its cache.

A processor can write to any line that is exclusive (i.e., not held in any other cache). The controller then marks the line as modified, but it does *not* write it back to main memory. If the bussnooping controller discovers another processor requesting the now-out-of-date value from main memory, the controller traps the read attempt, places its own modified data on the bus to satisfy the request, and marks the line as shared—again without accessing main memory. A processor is not allowed to write to a shared line. Instead it must broadcast to all other caches holding that line, telling them to mark their copies as invalid (i.e., they must be reread from memory). The line then becomes exclusive again.

Under the MESI protocol, most processor reads and writes go to each CPU's local cache or between CPU caches, and the system updates stale values in main memory only when a cache is

flushed. A write-back cache design is particularly effective when the interprocessor and memory buses are separated, as in Compaq's Triflex architecture (described below). This allows I/O bus masters to access main memory concurrently with the inter-CPU activity.

#### Symmetric vs. Asymmetric

Shared-memory multiprocessor systems fall into symmetric and asymmetric varieties. Symmetric systems treat all CPUs equally: Any processor is available to perform any task. Asymmetric designs dedicate each CPU to a specific task.

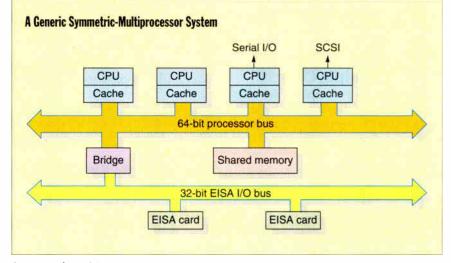
Each processor in a symmetric-multiprocessor system has equal access to I/O devices and main memory. All the CPUs cooperate in running a single stream of code; all run the operating system and application code concurrently. Any processor can perform any operating-system service, such as file access or memory allocation, so operating systems for symmetric-multiprocessor machines must be multithreaded right down to the kernel and the device-driver level. They must also provide secure locking mechanisms so that a CPU can lock onto the thread it is currently executing to prevent other CPUs from interfering with it (see "A Fearful Symmetry," May 1990 BYTE). This is necessary for critical sections of operating-system code that perform indivisible operations.

Such operating systems allocate new tasks to whatever processors are free by using a priority queuing system. Operating systems with these symmetric-multiprocessing features include SCO Unix System V release 3.2 with MPX (multiprocessor extensions), Unix System Laboratories' Unix System V release 4.0 MP V2, SunSoft's Solaris 2.0, the Mach-based NextStep, Banyan Vines SMP, and Windows NT. Many vendors also offer proprietary multiprocessing modifications to NetWare, and Novell will offer its own solution soon.

Symmetric systems vary in their degree of symmetry. Machines like the Tricord PowerFrame mix symmetric processors with dedicated I/O processors, while some older designs such as Compaq's Flex/MP are computationally symmetric but allow only the processor that booted the system to service I/O interrupts.

An asymmetric-multiprocessor system devotes each processor to a particular task. Normally, one processor runs the operatingsystem kernel while the rest service disk drives or networks or run a particular application. These dedicated I/O processors behave like the intelligent I/O channels in mainframe computers, which feed the CPU and main-memory data without bus contention.

Asymmetry confers several economic advantages. An asymmetric machine can run a conventional network operating system like NetWare 3.11 or LAN Manager. Since vendors don't have to wait for a multiprocessor port of the operating system or modify their application code, they can get usable applications to market faster. A systems designer can also tailor the cost and power of each CPU to its own task. But an asymmetric machine is good only for the job for which it's designed, usually as a file or database server. In contrast, a symmetric machine has the potential to fulfill any role (assuming application support is available).



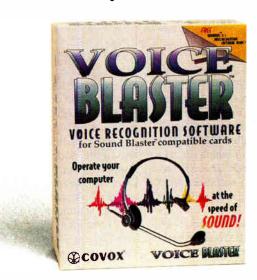
**A symmetric-multiprocessor system** distributes workload evenly between processors, each of which has equal access to I/O devices and main memory. Here, a 64-bit processor-to-memory bus connects processor/cache modules to the EISA I/O bus via a bridge.

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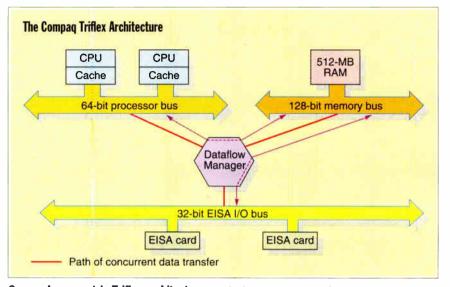
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## Hands On Under the Hood



**Compaq's symmetric Triflex architecture** uses both an interprocessor bus and a memory bus and connects both to the EISA I/O bus by way of Compaq's custom Dataflow Manager chip. This chip allows processors to access main memory concurrently with EISA bus-master devices more than 70 percent of the time.

#### **Asymmetry in Action**

An impressive example of a wholly asymmetric architecture is the NetFrame Systems design. It uses a single CPU—a 386, 486, or (as is planned) Pentium—that runs NetWare or LAN Manager from a main memory consisting of up to 256 MB. The main CPU bus connects via custom ASIC (application-specific IC) bus controllers to two or four I/O channels called MPSA (Multiprocessor System Architecture) buses, each of which can support two dedicated peripheral processor boards. These boards contain either Intel 376 (used in conjunction with the 386SX family) I/O processors or 50-MHz 486 application processors fitted with 4 to 128 MB of local memory.

All these peripheral processors can access the main shared memory, and the MPSA buses handle this traffic concurrently, with essentially zero contention. Each peripheral processor can handle 12.5 MBps, yielding a total I/O bandwidth of 100 MBps from four fully configured MPSA buses. That precisely matches the bandwidth of the 64-bit memory bus.

Multiple I/O buses provide a high degree of fault tolerance, and the NetFrame architecture also includes an Intel 80188 service processor that monitors system integrity (e.g., bus parity checking, ECC [error-correction code] memory correction, power supplies, and disk mirroring), permitting mainframe-style remote diagnosis and maintenance via a modem and telephone line.

#### Symmetric-System Architecture

The dual-bus architecture in the figure "A Generic Symmetric Multiprocessor System" could describe many of to day's symmetric-multiprocessor systems. A 64-bit processor lo-memory bus accepts plug-in processor/cache modules and is bridged to an industry-standard (usually EISA) I/O bus that accepts off-theshelf network and disk controllers or other I/O cards. The bridging circuitry might be based on Intel's 82350 EISA chip set or a special ASIC designed by the system vendor. The system design usually implements basic PC motherboard functions such as keyboard and floppy disk support and VGA videp.

This basic architecture was pioneered by Corollary, whose C-

Bus and XM multiprocessor board sets have been licensed by many OEMs. Corollary also helped develop the multiprocessing code for SCO MPX. Its latest-generation C-Bus II is a multiplexed 64-bit bus with a 267-MBps peak transfer rate, a 32-GB address space, and support for up to 14 CPUs. C-Bus processor boards may contain private I/O subsystems (e.g., SCSI-2); this lets the designer build mixed symmetric/asymmetric systems. Corollary is also developing an implementation of C-Bus II, called SIMPL, for Intel's Pentium.

Tricord's PowerFrame architecture is similar. Its proprietary 32-bit PowerBus reads its interleaved memory 128 bits at a time, giving a sustained bandwidth of 132 MBps or a burst rate of 267 MBps. The seven-slot PowerBus backplane accepts up to four symmetric 486DX2-66 CPU boards or up to six asymmetric I/O boards, called Intelligent SCSI Subsystems (ISSes). These bus-master boards each contain a 33-MHz 386SX I/O proces-

sor, an I/O cache, disk-handling firmware in ROM, and four SCSI controllers that can support up to 28 SCSI devices. The ISSes provide I/O transfer rates that are two to three times faster than those you'd get with the EISA bus. Like the NetFrame, the PowerFrame offers mainframe-style system management, diagnostics, and fault-tolerance features.

Several other symmetric-multiprocessor architectures would also fit the model shown in the figure "A Generic Symmetric-Multiprocessor System" if you eliminated the asymmetric I/O. These architectures include AST Research's Manhattan SMP and its 64-bit nonmultiplexed Cupid-MPx bus (which can support up to six symmetric 486 CPUs), Olivetti's 64-bit OLIBus 4 (supports up to four CPUs), Acer/Altos's 64-bit FrameBus (supports four CPUs), Compaq's 32-bit Flex/MP (supports two CPUs), and Wyse's 64-bit Wyde Bus (supports three CPUs).

#### **Split Bus**

Compaq's new generation of Systempro/XL servers introduces the radical Triflex architecture, which increases concurrency by splitting the processor bus (see the figure "The Compaq Triflex Architecture"). Unlike Compaq's older Flex/MP, Triflex is now fully symmetrical, with I/O interrupts equally distributed among the processors. Triflex features a 64-bit interprocessor bus and a 128-bit memory bus, both connected to the EISA I/O bus by way of Compaq's custom Dataflow Manager chip. This chip contains multistage 256-bit buffers that can cache up to 16 EISA transfers or up to four processor transfers. This allows the processors to access main memory concurrently with EISA bus-master devices more than 70 percent of the time. Compaq claims Triflex has the same peak bandwidth (267 MBps) as other vendors' designs, but the extra concurrency should give it an edge in I/O-bound applications.

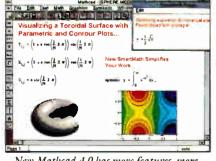
Compaq's new 64-bit ServerCache-2 snooping cache controller is designed specifically to exploit the Intel Pentium and its successors. Although the recently launched Systempro/XLs still offer only two 50-MHz 486 processors, it's no secret that future Triflex models will support up to four Pentiums.

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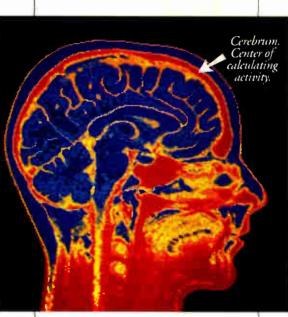
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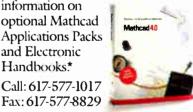
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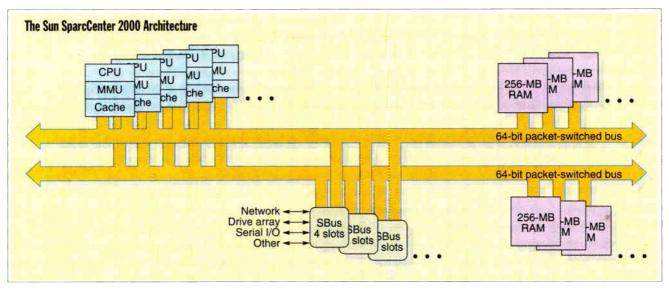
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## Hands On Under the Hood



**Sun Microsystems' SparcCenter 2000** uses two parallel packet-switched memory buses to double I/O bandwidth. The packet-switched architecture allows Sun to split the request/reply cycle into two transactions. While one processor waits for a reply, other processors can access the bus.

#### **Split Transactions**

One alternative multiprocessor bus design provides two parallel memory buses to double the bus bandwidth. NCR's System 3000, for example, uses twin 64-bit buses that each carry two or four 486 CPUs and use a dual-ported shared memory. Using this design, the System 3000 achieves a peak bandwidth of 400 MBps (225 MBps sustained).

Sun Microsystems' flagship multiprocessor, the SparcCenter 2000, follows the same route but uses *packet-switched* memory buses. All the multiprocessor systems I've described so far—and indeed, most computers—use *circuit-switched* buses, on which transactions are atomic, or indivisible, operations. Here, a requesting device arbitrates for the bus, gets control, places a target address on the bus, and then keeps control while it transfers the data to or from that address. For the duration of this transaction, other processors are denied bus access. Unfortunately, much of this time is wasted in nonbus activities like waiting for a RAM chip to deliver its data.

When a packet-switched bus is present, a device arbitrates for the bus, gets control, sends a request packet containing the target address, and then releases the bus. Later, the requester receives a reply packet on the bus. Under this asynchronous bus protocol, requests may be separated from replies by any number of other packets—hence the term *split transactions*.

Although it is more complex to implement, packet switching offers great benefits. It maximizes bus throughput by keeping the bus full of packets. It accommodates slow devices connected to the bus without compromising overall performance. And small, fixed-size packets guarantee short transactions, so you can adopt a simple nonpreemptive arbitration scheme. For example, the SparcCenter implements interrupts as packets, which are carried on the main bus.

The SparcCenter uses a parallel pair of 64-bit XDBuses (originally developed by Xerox), with memory addresses interleaved between the pair on 256-byte boundaries to give the effect of a single 128-bit bus. Its fault-tolerant design allows the system to remain operational should one bus fail, but with only half the bandwidth, shared memory space, and cache. Each XDBus has a peak bandwidth of 320 MBps, and the sustained bandwidth is proportionally high at 250 MBps, which allows for 500 MBps of total sustainable bandwidth.

The SparcCenter can handle up to 20 SuperSparc processor modules, each holding a 40-MHz CPU, 1 MB of secondary cache, an MMU (memory management unit), and a SuperCache snooping cache controller chip. The latter offers three alternative writeback coherency protocols, which are selectable in software and optimized for different types of workloads: write-invalidate; write-broadcast, which is more efficient when many lines are shared; and competitive caching, a heuristic compromise between the first two.

You can expand the shared memory to 5 GB, and a programmable address space enables dynamic reconfiguration to fill "holes" in the memory map. I/O is provided by up to 10 of Sun's proprietary SBuses, each of which has four 50-MBps slots for SparcStation-compatible I/O cards.

#### **Mainframe Challenge**

It's difficult to verify vendors' scalability claims for their multiprocessor system designs, but vendors' figures suggest that CPU scalability was rather poor for first-generation symmetric machines (50 percent or less for a second processor). Right now, asymmetric and mixed symmetric/asymmetric architectures like the NetFrame and Tricord PowerFrame are probably the most cost-effective solutions for general file-serving applications. However, the more advanced architectures described here, together with improved operating-system support, promise realizable performance increases from up to four CPUs—more for the SparcCenter.

For most of the past decade, PC enthusiasts have been prematurely promising the death of the mainframe. But these new microprocessor-based architectures, when combined with new massstorage devices like erasable optical disks, just might make good on that promise.

Dick Pountain is a BYTE consulting editor based in London. You can contact him on BIX as "dickp."

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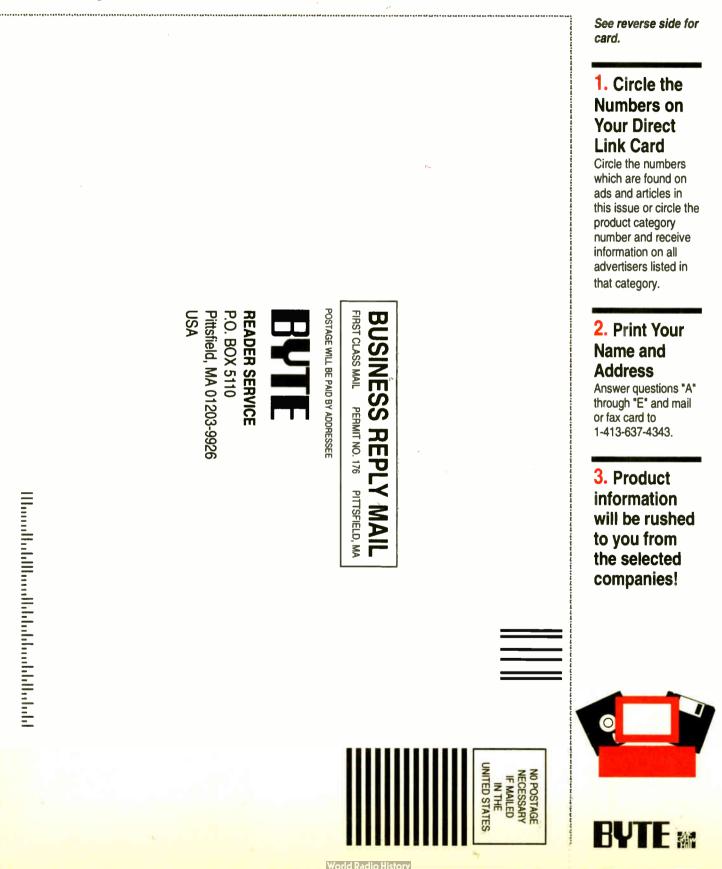
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# IBM Unleashes a New OS/2

#### Like PC-DOS 2.1, OS/2 2.1 could become a rock-solid winner



#### BARRY NANCE

Remember PC-DOS 2.1? Its features and reliability were exactly what most users needed—so much so that many people stuck with it when newer ver-

sions came to market. IBM and many OS/2 users would like history to repeat itself with OS/2 2.1. While it's not perfect, OS/2 2.1's overall quality and new features may well earn it the same reputation as its DOS counterpart.

The IBM OS/2-support forums are CompuServe's busiest areas. People talk about the unwieldy number of installation disks, the sluggishness of Windows under OS/2 2.0, the need to run Windows software in enhanced mode, the lack of video drivers, the wish for more and faster printer drivers, the desire to run OS/2 on laptops and notebooks, and the dream of running CPU-interrupt-intensive multimedia software on OS/2. Version 2.1 resolves all these issues.

You can install OS/2 2.1 from CDs or floppy disks, and you can install portions of it on different logical drives. Version 2.1 supports Hitachi, IBM, NEC, Panasonic, Sony, Texel, and Toshiba CD-ROM drives connected through Adaptec, Distributed Processing Technology, Future Domain, and IBM SCSI controllers. It includes MSCDEX support in each DOS session via the VCDROM virtual device driver, and VCDROM lets MSCDEX-aware DOS and Windows multimedia applications process both audio and digital data concurrently.

#### **Multimedia Supported Here**

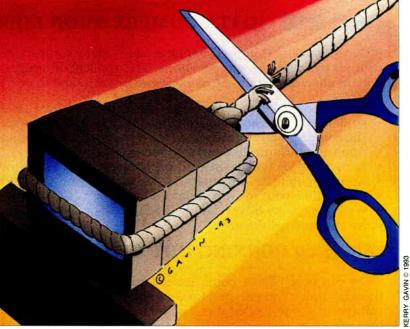
OS/2 now includes built-in multimedia support, in the form of MMPM/2 1.01. To allow DOS multimedia programs to run well in a DOS session, IBM has added *dualthread DOS-session support*. As a multimedia-based program reads from or writes to a disk file, the program needs to service sound-card interrupts on a timely basis. In effect, dual-thread support lets DOS appli-

cations run concurrently along two threads in a single DOS session. The second processing thread within the session lets the program handle sound-card interrupts while file read or write operations occur. Support is automatic; the DOS program doesn't have to do anything. The OS/2 settings notebook entry for a DOS session, INT\_DURING\_IO, enables the dual-thread feature.

Multimedia isn't the only software that must service interrupts during file read and write operations. You can use INT\_DURING\_IO to accelerate the uploads and downloads you do with a DOS communications program. IBM also rewrote the VCOM.SYS serial-port handler, making it smarter and faster, to help DOS communications programs perform better.

Some of the biggest changes are in OS/2's WINOS2 (Windows within OS/2) area, which runs Windows 2.x, 3.0, and 3.1 applications, full-screen or on the OS/2 desktop. OS/2 runs Windows programs faster than DOS does. A Windows 3.1 session can run in enhanced or standard mode, and you can have several sessions. (You can't yet run Win32s or extended Windows applications, but support for Win32s applications may appear later this year.)

You can configure DDE and the Clipboard to operate in public mode, where PM (Presentation Manager) software can share data with Windows software through a global Clipboard, or in private mode. Windows 3.1 under OS/2 uses TrueType fonts, includes new printer dri-



vers, offers OLE support, and uses the same display resolution as the OS/2 desktop.

#### **OS/2** Acceleration

IBM's programmers used a variety of techniques to speed up Windows sessions and OS/2. IBM calls one technique *page tuning*. Each time IBM programmers installed new code in the operating system, performance experts used software- and hardware-monitoring tools to profile code

## Hands On Beyond DOS

execution frequency and memory utilization. Because 16- and 24-bit ICEs (in-circuit emulators) weren't up to the task, IBM developed a 32-bit ICE called RTS (Real-Time Tracing System) to monitor OS/2's behavior. The programmers used this information to optimize and tune OS/2.

The process of page tuning is highly iterative. Each build of the operating system was followed by a detailed analysis of how the system behaves in a variety of situations, with each situation involving a given mixture of applications software activity and Workplace Shell activity on different hardware platforms.

I was amazed to discover that IBM used the Watcom C compiler, not the Microsoft C compiler, to compile the Windows components of OS/2. John Sierra, manager of OS/2 Systems Performance at IBM, says that the speed improvements in WINOS2 and in OS/2 were the result of a combination of factors: choosing the appropriate compiler, analyzing the page-tuning statistics, and simply using common sense and creative programming techniques to optimize the code. Using the Watcom C compiler was a low-risk way to speed up WINOS2.

IBM used its own 32-bit C Set/2 compiler for the base operating system, the 32-bit graphics engine, and many other parts of OS/2. Performance experts claim that the C Set/2 compiler lends itself nicely to the page-tuning process, letting programmers easily control and manage code tuning. The judicious use of assembly language in some modules accounts for further performance gains. IBM uses an internal version of MASM (Microsoft Macro Assembler) 5.1 to produce object code for these modules.

IBM is in the process of producing the manual OS/2 2.1 Performance Tuning for End Users, which should be available soon after you read this. I found my alpha copy of it quite useful.

#### Windows Reworked

You can now start DOS and even OS/2 sessions from within a Windows session running within OS/2. IBM also rewrote the Windows Clipboard and the DDE and OLE modules to make them faster and more reliable. (PMCLIP.DLL, PMDDE.DLL, and VWIN.SYS replace CLIPOS2.EXE, DEEAGENT.EXE, and VDMSERVER.EXE, respectively.) The Clipboard now uses a form of shared memory, rather than named pipes, to transfer data. And since both DDE and OLE pass through the Clipboard, this speeds things up considerably.

IBM uses a technique called virtual clipboard rendering to postpone the rendering of Clipboard data until paste time. VWIN doesn't have to convert Clipboard data into every possible format. Instead, VWIN.SYS looks at paste time for the requested format and renders in just that format.

You get the usual accessories that are found in Windows 3.1, including the following: Sound Recorder, Character Map, Media Player, Calculator, Calendar, Cardfile, Notepad, Object Packager, Paintbrush, and Windows Write. The Windows 3.1 File Manager and Print Manager are there, if you prefer to manage your computer through Windows. IBM also includes the system

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## Hands On Beyond DOS

#### diagnostic tools MSD.EXE and DRWATSON.EXE.

OS/2's memory management environment within DOS sessions includes DPMI (DOS Protected Mode Interface) 1.0. OS/2 previously supported DPMI 0.9. The DPMI support lets OS/2 run programs like AutoCAD.

#### The Driver Issue

The biggest complaint about OS/2 2.0 was the dearth of high-resolution video drivers. OS/2 now supports seven Super VGA chip sets in 800- by 600-pixel or 1024- by 768-pixel modes with 256 colors. The seven chip sets are ATI Technologies' VGA Wonder XL; Headland Technology's Video Seven HT209; Trident Microsystems' 8900; Tseng Laboratories' ET4000; Western Digital's Paradise WD90C00, C11, C30, and C31; Cirrus Logic's CL-GD542X; and IBM's 256c Super VGA chip. The drivers for VGA, XGA (Extended Graphics Array), 8514/A, and Super VGA are all 32-bit code.

You may even see seamless 8514/A and S3 Windows support in OS/2 2.1. IBM has written and was testing the code at press time.

IBM has optimized OS/2's 32-bit graphics engine. Its programmers replaced much of the graphics engine with faster code and used the 32-bit C Set/2 compiler to produce the DLLs and device drivers that make up the graphics engine. During the pagetuning effort, the programmers gave special emphasis to the Workplace Shell and graphics-intensive applications software.

OS/2 2.1 contains new and enhanced printer drivers. IBM programmers tuned and reworked both the printer drivers and the parallel-port device drivers to speed printing. OS/2 supports laptops and notebooks through APM (Advanced Power Management) and PCMCIA drivers. If your notebook is APM-aware, OS/2 will coordinate with its power-conservation features to make your battery last longer. You can double-click on the APM icon in the System Setup folder to see how much battery power remains or to turn power management functions on and off.

#### The Next Step

OS/2 2.1 isn't perfect. You still must boot up two installation disks to run CHKDSK against your OS/2 boot-up partition. A CONFIG.SYS editor doesn't yet exist. And 4 MB isn't really enough RAM to run OS/2. But IBM says it's working on these and other issues.

In the future, look for IBM to reduce the memory and disk space requirements for OS/2. IBM programmers will continue to work on the 32-bit graphics engine and WINOS2, page tuning as they go. IBM will develop more device drivers for more kinds of video, disk, and other adapters. You'll see many of the device drivers and enhancements appear as downloadable files in IBM's support area on CompuServe. Look for IBM to provide OS/2 migration paths to the PowerPC, IBM RS/6000, and other computers later this year or early next year. You'll also see the Workplace Shell user interface on more computers.

In the meantime, I'm using a native OS/2 word processor under OS/2 2.1, with 1024- by 768-pixel resolution, to write this. I'm downloading a file with my modem. And I'm compiling a program in yet another session. ■

Barry Nance is a contributing editor for BYTE. He is the author of Using OS/2 2.1 Special Edition (Que, 1993), and Networking Windows for Workgroups (Wiley, 1993). He is the editor for the IBM Exchange on BIX, where you can reach him as "barryn."

# **Animation for Windows Applications**

#### Use this C++ class to add movement to your Windows programs



#### MICHAEL J. YOUNG

The ability to move a small image or sprite within a window, independently of the background graphics, can be useful in numerous types of programs, in-

cluding computer games, tutorials, demos, and simulations. Even if you're not writing one of these special types of programs, you will find this ability to be useful for adding drag-and-drop capability to your Windows applications.

A C++ class is an ideal medium for encapsulating the data and functions needed to create animation. The C++ class CSprite lets you move a figure of any size or shape across a window containing any pattern of text or graphics. The class is designed to generate smooth, flicker-free animation.

BOOL Initialize (HBITMAP HMask, HBITMAP HImage);

You pass the handles for the mask and image bit maps, which define the figure that you want to animate. In the mask bit map, the figure appears as black on a white background; the image bit map contains the normal color figure on a black background. When displayed, the figure appears in color, but the background is invisible. Only the X appears, surrounded by the existing screen graphics.

The easiest way to create the bit maps is to design them using a bit-map editor or drawing program such as Windows Paintbrush, save them in separate files, and incorporate them as program resources by means of BITMAP statements within the program's resource-definition file. You can then load the bit maps and assign

#### **Using the Class**

To use the CSprite class, you would include the class header file SPRITE.H (see page 200) in your C++ source code and then link your program with the compiled version of the class implementation file, SPRITE.CPP. If you are using Microsoft C/C++ or Borland C++, you simply include SPRITE.CPP in the project file for your Windows program.

To create an object for animating an image, you can declare an instance of CSprite or use the new operator:

CSprite \*PCSprite; PCSprite = new CSprite;

You can increase the efficiency of the animation by specifying the CS\_BYTEALIGN-CLIENT class style when you register your window class. This style allows the CSprite class to transfer blocks of graphics that begin on even byte boundaries, generating faster transfers.

Once you've produced an instance of CSprite, you can use the public member functions of this class to generate an animation sequence. I declared these functions in the CSprite class definition within the SPRITE.H header file. Note that all the member functions except Get-Coord return TRUE if successful or FALSE if an error occurs.

Before you use any other member function, you will need to call Initialize, which has the following format:

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them to the CSprite object using statements such as these in the program source code:

```
HBITMAP HImage;
HBITMAP HMask;
HMask = LoadBitmap (HInstCurrent,
"Mask");
HImage = LoadBitmap (HInstCurrent,
"Image");
Sprite.Initialize (HMask, HImage);
```

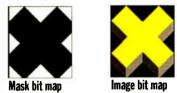
## Hands On Some Assembly Required

Before your program exits, call Delete-Object to delete the two bit maps—neither Windows nor the CSprite class deletes them for you. If you later want to use the same CSprite object to animate another figure, you can call Initialize again, passing it the handles for different bit maps.

To display the object at its initial position and start an animation sequence, call the member function BOOL Start (HDC HDc, int X, int Y);, where HDc is the handle of the device context in which you want to display the image, and X and Y are the horizontal and vertical coordinates of the upper left corner of the area where you want the image displayed. Start saves the current graphics underlying the position where the image will appear and MASK AND EDIT BIT MAPS

The combined mask and image bitmap images allow animation to occur while preserving the background image (see the screen "Animation

Demo 1").



current position when redrawing the screen in response to a WM\_PAINT message.

To erase the image, call BOOL Hide (HDC HDC); The Hide function restores the saved screen graphics, erasing the image. The CSprite class saves the current position; you can call Redraw to view the object again.

Finally, you can obtain the current coordinates of the image by passing the address of a RECT structure to GetCoord, which takes the form:

void GetCoord (RECT \*Rect);

GetCoord assigns the coordinates for the upper left corner of the image to the structure's left and top fields, and it assigns the co-

ordinates of the lower right corner of the image to the right and bottom fields. If you call GetCoord after calling Initialize but before calling Start, the top and left field values will be 0 and the right and bottom fields will contain the image width and height (i.e., the dimensions of the bit map used to create the image).

#### **Sample Programs**

I wrote two sample programs, DEMO1 and DEMO2, that use the CSprite class to animate an X-shaped image, 52 pixels wide by 61 pixels high. In DEMO1, you move the image by pressing an arrow key or by dragging it with the mouse. In DEMO2, the image moves automatically in a continuous circular path. Both programs display a checkered background to demonstrate that you can move the image over the background without disturbing the existing window graphics.

I used several techniques in DEMO1. I declared the CSprite instance Sprite as a global object. After creating the main program window, the initialization routine loads the bit maps and calls CSprite::Initialize to initialize the object. On the first WM\_PAINT message, the message-handling routine calls Start to position the image in the middle of the screen; on subsequent messages, the routine calls Redraw to restore the image at its current position. These functions are called after the messagehandling function draws the window background.

When the user presses an arrow key, the WM\_KEYDOWN message handler calls GetCoord to obtain the current image position and calls MoveTo to move the image 4 pixels in the appropriate direction. When the user drags the image, the WM\_MOUSEMOVE message handler calls MoveTo to move the image to each new mouse-cursor position.

DEMO2 works the same way, but to move the image automatically, it calls the Windows API function SetTimer to start a Windows timer. This function causes Windows to send a series of WM\_TIMER messages, with a specified time duration between each message. On the first WM\_TIMER message, DEMO2 calls Start to position the image at the starting point along its circular path. On each subsequent message, it calls MoveTo to move the image to the next position along the circle (it uses the C++ library functions sin and cos to calculate the coordinates for each point on the circle).

To make the automatic movement of an image as smooth as possible, set the duration of the timer to the lowest possible value. Note that as you assign smaller values to the uTimeout parameter

then draws the image at the specified coordinates. The following code displays an image at the upper left corner of the window:

```
HDC HWinDC;
HWinDC = GetDC (HWnd);
// HWnd contains the window handle
Sprite.Start (HWinDC, 0, 0);
ReleaseDC (HWnd, HWinDC);
```

Note that the device context you specify when calling Start (or any other CSprite member function that receives a device context handle) must be in the MM\_TEXT mapping mode, which is the default.

To move the object to each subsequent position in the animation sequence, call MoveTo, which has the following form:

BOOL MoveTo (HDC HDc, int X, int Y);

A C++ class is an ideal way to encapsulate the data and functions that you'll need to create smooth, flicker-free animation.

The parameters are the same as those passed to Start. MoveTo restores the saved screen graphics at the prior image position, saves the current graphics underlying the new display position, and then draws the image at the new position. If, for example, a user is dragging the object with a mouse, the program calls

MoveTo in response to each WM\_MOUSEMOVE message to transfer the image to the current mouse-cursor position.

If you want to redraw the image at its current position (i.e., at the position specified in the most recent call to Start or Move-To), you can invoke the call BOOL Redraw (HDC HDC); The Redraw function, which draws the image without saving or restoring screen graphics, is useful for restoring the image at its

## Hands On Some Assembly Required

passed to SetTimer, the time between WM\_TIMER messages decreases; eventually, you reach a point where, because of the time overhead required to send and process the messages, passing smaller values does not decrease the actual time between these messages. The constant PE-RIOD contains the duration assigned to the uTimeout parameter.

You should then adjust the amount of movement on each WM\_TIMER message to achieve the desired object speed. In DEMO2, I use the constant DELTATHETA to determine the amount of movement. The constant is the value added, on each timer message, to the subtended angle that determines the position of the image on the circle.

You could increase the frequency of object movements by repeatedly calling

MoveTo during the processing of a single message, rather than moving it each time the program receives a timer message. However, this practice blocks Windows message processing, which means that the user cannot enter commands or do task-switching.

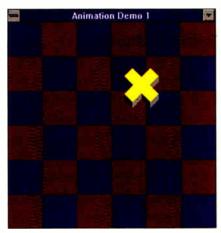
#### **How CSprite Works**

The CSprite class has several member functions. Initialize uses the Windows API function GetObject to obtain the sizes of the mask and image bit maps that it receives (it returns an error code if the bit maps are not the same size). It then calls the API function CreateCompatibleBitmap to create a new bit map that is the same size as the mask and image bit maps. It uses this bit map to save the underlying screen graphics when it displays the sprite. Its handle is saved in the private data member mHSave. Initialize also saves mask and image bit-map handles.

Start calls the Windows API function BitBlt to save the underlying screen graphics in the mHSave bit map, passing it the raster-operation code SRCCOPY to perform a simple copy operation. It then uses BitBlt to draw the screen image (see the CSprite::Start listing). Bit transfers are much faster than

calling individual drawing functions, and you can easily create a complex drawing using a bit-map editor and simply load and copy the bit map to the window.

Unfortunately, BitBlt always transfers a rectangular block of graphics, so it overwrites the existing background when handling nonrectangular images. That's why I used two bit maps. When Start calls BitBlt to transfer the mask bit map, it assigns the value SRCAND to the raster code parameter. BitBlt then combines the bits in the bit map with the existing bits on the screen using the AND operator. Because the background within the mask bit map is white (all 1s), the existing screen graphics in the background area are unaltered. And because the figure within the mask bit map is black (all 0s), the resulting figure on the screen is also black.



**In Animation Demo 1,** the image bit map creates the X: a mask bit map preserves the checkerboard background as the image moves across the screen.

When Start then calls BitBlt to transfer the image bit map, it specifies the SRCIN-VERT raster-operation code, which tells Bit-Blt to combine the bits in the bit map with the existing bits on the screen using XOR. Because the background within the image bit map is completely black, the existing screen graphics are again unaltered. However, because the existing figure on the screen is all black (due to the previous BitBlt call), the colors within the figure portion of the bit map are copied to the screen without alteration.

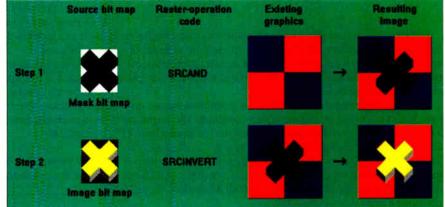
The final result is that the nonrectangular figure within the image bit map is transferred to the screen without disturbing the existing screen graphics surrounding the figure. (This is essentially the same method that Windows uses to draw icons.) After the image has successfully been drawn at its initial location,

Start saves the image coordinates in the private data members mX and  $\pi Y$ .

MoveTo begins by restoring the saved screen graphics at the previous image position. It does this by calling BitBlt to transfer the graphics saved in the mHSave bit map to the window coordinates stored in mX and mY, specifying the SRCCOPY raster-operation code. It then saves the screen graphics at the new position and transfers the image to this position.

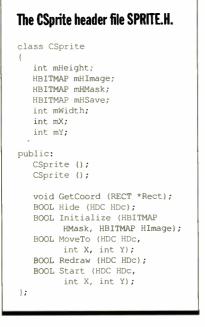
If, however, MoveTo were to restore the previous graphics and then draw the new graphics directly on the screen, an annoying flicker would result as the image first disappeared completely and then reappeared. To prevent flicker, MoveTo first copies the entire affected portion of the window to a temporary bit map and then performs all the bit operations within the temporary bit map. When the bit manipulations are complete, it copies the temporary bit map to the screen. Only a single bit transfer is visible, which greatly minimizes flicker.

The temporary bit map has to be large enough to hold the entire affected screen area. The affected area is the smallest rectangle that bounds both the prior image coordinates and the new image coordinates. The coordinates of this rectangle are obtained



**The final result:** BitBlt transfers only rectangular blocks and so tends to overwrite the background around nonrectangular objects. By assigning the raster-operation code value SRCAND to the mask bit map and SRCINVERT to the image bit map, the program cancels out the background colors, and the original background appears unaltered.

## Hands On Some Assembly Required



using the Windows API function UnionRect:

```
URECT RectNew;
RECT RectOld;
RECT RectUnion;
```

```
RectOld.left = mX;
RectOld.top = mY;
RectOld.right = mX + mWidth;
RectOld.bottom =
mY + mHeight;
```

```
RectNew.left = X;
RectNew.top = Y;
RectNew.right = X + mWidth;
RectNew.bottom = Y + mHeight;
```

UnionRect (&RectUnion, &RectOld, &RectNew);

MoveTo then adjusts the resulting rectangle so that it begins on an even byte boundary, to allow more efficient bit-transfer operations. (Windows can perform a block transfer more efficiently if the screen coordinate of the left edge of the block—in pixels—is a multiple of 8.)

This adjustment ensures that the client coordinate begins on a byte boundary; to ensure that the screen coordinate also begins on a byte boundary, you must make sure that the client area itself is aligned on a byte boundary by assigning the CS\_BYTEALIGN-CLIENT style to the window class. The temporary bit map is then created using the CreateCompatibleBitmap API function. To increase speed and ensure smooth animation, MoveTo performs minimal error checking.

Finally, Hide uses BitBlt to copy the saved graphics in the mHSave bit map back to the current image position, thereby erasing the image. Redraw simply displays the image using the same method as Start and MoveTo, without any transfers to or from

#### The function CSprite::Start.

```
BOOL CSprite::Start (HDC HDc, int
X, int Y)
   HDC HMemDC;
   int Result;
   if (mHSave == 0)
     return (FALSE):
   HMemDC =
     CreateCompatibleDC (HDc);
   if (HMemDC == NULL)
      return (FALSE);
   // Save current window
   // graphics:
   SelectObject (HMemDC,
     mHSave);
   Result = BitBlt
      (HMemDC,
      0,
      0.
      mWidth,
      mHeight,
      HDc,
      х.
      Υ.
      SRCCOPY):
   if (Result == 0)
      DeleteDC (HMemDC);
      return (FALSE);
   // Display mask bit map:
   SelectObject (HMemDC,
               mHMask);
   Result = BitBlt
      (HDC,
```

х, Υ, mWidth. mHeight, HMemDC, 0. 0, SRCAND); if (Result == 0) DeleteDC (HMemDC); return (FALSE); // Display image bit map: SelectObject (HMemDC, mHImage); Result = BitBlt (HDc, х. Υ, mWidth, mHeight, HMemDC. 0, 0. SRCINVERT): DeleteDC (HMemDC); if (Result == 0) return (FALSE); mX = X: mY = Y;return (TRUE);

the mHSave bit map.

Calling Hide and then Start would have the same overall effect as calling MoveTo, but it would result in flicker and would be less efficient than a single call to MoveTo.

#### **Room for Improvement**

You will probably think of many ways to use CSprite in your C++ programs. You can create instances of CSprite, or you can use it as a base for deriving new classes to perform specific types of animation.

You might also want to fine-tune the implementation of CSprite. For example, you might try to increase the efficiency of the MoveTo member function, which is the most performance-critical function. The faster it is, the more frequently the object can be moved and, therefore, the smoother the resulting animation can be made.

Editor's note: The complete listings for programs mentioned in this article are available electronically. See page 5 for details.

Michael J. Young is an author of programming books and a freelance Windows programmer in Mill Valley, California. His latest titles are Visual Basic—Game Programming for Windows (Microsoft Press, 1992) and Windows Programming with Microsoft C++ (Sybex, 1992). He can be reached on BIX c/o "editors" or on CompuServe at 75156,2572.



#### JERRY POURNELLE

# Statistics Programs Help Businesses Work

**his has been one heck of a month** at Chaos Manor, what with work on a new novel and about a hundred book signings for *The Gripping Hand*. Alas, Larry Niven has back problems, so much of the publicity work fell on me, and all the travel gave me a cold.

Then there were conferences. Columnists have to go to lots of meetings and conferences. Most of them are worthwhile, and getting to major conferences is the only way I can keep up with what's new, but there are far too many. Some I like. My

favorite is the annual meeting of the AAAS (American Association for the Advancement of Science), and that was this month, too.

At AAAS I get to learn about what's new in science and technology, both discoveries and policies. It's one of the few places where I can talk to both

#### scientists and policymakers.

One main concern is getting more women into the sciences. That used to be a problem of removing the glass ceilings. Now it's more one of getting girls to take science and math in the sixth grade; no easy task, but if they don't do that, they're not likely to be in science later. A science career is the ultimate deferred reward.

I'm also putting together papers on another problem of science policy, reviving the X programs. Between WWII and the end of the 1960s, the U.S. built a series of experimental aircraft. The best known was the X-1, in which Chuck Yeager broke the sound barrier (and yes, that was first done by an American at Edwards Air Force Base, and no, he didn't have to reverse the controls to do it). There was also the X-15, which flew into space and returned. Less famous X-airplanes were no less successful, and the technologies developed with X-airplanes enabled American aerospace firms to dominate world markets for decades.

The X programs were canceled in the name of arms control, but now there's some interest in re-

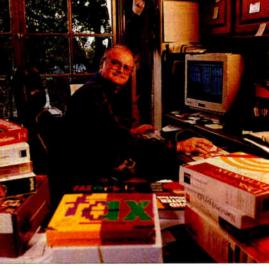
viving them. I'd very much like to see that happen, and I don't see any reason why the X concept can't be employed to develop technologies in fields other than aerospace. X programs are a way for government to assume some technological risks and yet leave actual product development to private enterprise.

All in all, it was a busy month. Meanwhile, the stuff pours into Chaos Manor.

#### Systems analysis was the buzzword

when I was in the aerospace business, but what I actually did was what I had learned as *operations research*, or OR. There was a close-knit fraternity of OR people, and I always thought that OR was an accurate description of what we did, even if it didn't sound as impressive as *systems analysis*.

OR grew out of WWII, when some British mathematicians and scientists applied scientific method to military and industrial activities. One of the better-known results of that was victory in the Battle of the North Atlantic, when OR people developed new tactics for the RAF and the



Most people put statistics right up there with rootcanal therapy for enjoyment. With new forecasting software, it doesn't have to be that way.

#### Pournelle

Royal Navy, dramatically increasing the amount of cargo that got through to Britain. It incidentally showed the RAF how to sink more German U-boats.

That last sentence was deliberate: while sinking U-boats sounds more dramatic than getting cargo ships through, it wasn't the primary goal. One of the most fundamental lessons in OR is that you must choose the right criterion. If the RAF had sunk every one of the German U-boats, but the subs had sunk all the cargo ships first, Britain would have lost the war. The

goal wasn't to sink U-boats but to get the cargo through, and the latter was best accomplished by making it difficult for the U-boats to attack.

OR was successfully applied to some other parts of the war effort and became a pretty glamorous field for a while. In fact, you could get graduate degrees in it, even though no one had a real good definition beyond "operations research is what OR people do." When you come down to it, that wasn't a bad operational definition, except that it wasn't always easy to de-



tions with KEAterm 340 for Windows. See KEAterm for Windows and Windows NT at Windows World in Atlanta, May 24-27. Booth 6454. scribe precisely just what we did.

In general terms, we'd go look at some ongoing activity to determine the goal of the activity in precise and quantifiable terms. This was known as criterion selection, and it was often the hardest part of the task. Asking the right question generally is. Then we'd study just what people did-not what they said they did, or what the organization charts said they should do, but what they did when they went to work. We'd then make up a mathematical model of the activities and play with that model to see if we could improve production or cut costs by having people do things differently. We'd test the new techniques and go back and work on the models some more.

For example, the original OR teams looked at aircraft search-and-attack patterns to determine which ones got the most cargo through; as you probably suspect from what I said before, this didn't turn out to be the same as the tactics that sank the most subs. Another OR discovery was queuing theory, which resulted in the development of "just-in-time" inventorycontrol methods. Other techniques included linear programming methods for finding solutions to allocation and assignment problems. We also did multiple regression analysis to derive methods for predicting such complexities as college GPA from data on students who are entering college.

It didn't work every time. However, application of OR techniques got some surprising and spectacular results, and there was a period when operations analystsby then called by the more impressive term systems analysts-were the heroes of industry, and no consultant firm could do without a good OR team.

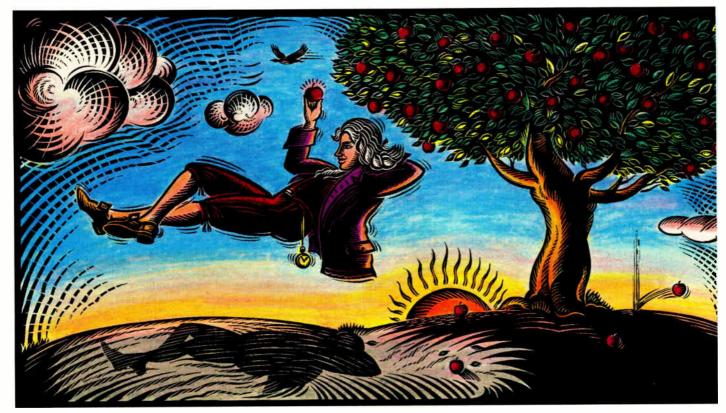
In my day there was one major problem: while you might be able to devise a quantifiable criterion and build an accurate model of the activity, there was no guarantee that you could solve the model. For example, we could use matrixalgebra techniques to relate data on entering students to their eventual GPA, but solving that to yield useful equations required inverting a 75 by 75 matrix; and that task would take lifetimes if done by teams of graduate students punching Monroe calculators.

Enter the computer. When IBM gave the University of Washington a RAMAC 650 computer, the first task of the Grade Prediction Project was to teach it to invert matrices. The 650 had one 10-byte word of main memory and 5000 10-byte words of drum-storage memory. Everything had to

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#### Pournelle

be fed into it on punched cards, and there weren't any programming languages, so writing a matrix-inversion program was difficult and tedious. I left graduate school before that project was completed, but eventually it was done, and the project worked very well indeed, a spectacular testimony to the usefulness of matrix techniques.

#### Old OR people would have sold

their souls for techniques that modern PCs give anyone access to. Not only is it simple enough to write routines for doing matrix algebra, but many languages, including BASIC, have most matrix operations built into them; which naturally leads to the question, why isn't good OR more common now? It should be. The tools are available to almost anyone.

I suspect the reason has something to do with changing the name from OR to systems analysis, which sounds a great deal more complicated. OR was always done by interdisciplinary teams, and thus we had powerful incentives to keep the language simple so that we could talk to each other. Systems analysis seems to have developed a complex jargon that's incomprehensible without a lot of specialized study.

I suppose that people who want fancy job titles like "systems specialist" have no choice but to learn the new jar-

gon. Those more interested in getting the flavor of modern OR should get hold of Ian Bradley and Ronald L. Meek's Matrices and Society (Princeton University Press, 1987) and read that carefully. The information density is pretty heavy, but the book has almost no jargon and goes lightly over everything from multiple regression to Markov chains. It's not precisely light reading, but

it's not beyond anyone who reads BYTE, either

The next step may not be as easy. In my day, the beginning OR bible was Churchman, Ackoff, and Arnoff's Introduction to Operations Research (Wiley, 1957); doubtless there's something better out now, but I don't know what it is. The point is that this book is easier reading now than it was in my day, because many of the equations in the book can be set up and run in something like Mathcad or Macsyma (see last month's column), or for that matter programmed in BASIC. It used to take years to learn how to do things like that.

> Now you just have the computer do it.

#### OR teams often made

forecasts that involved some pretty heavy-duty mathematics: as, for instance, the fire-control problem, aiming a gun to put a shell where the target will be when the shell arrives. Targets can be in any direction, moving along any azimuth, and need not be traveling in a straight line or at

constant speed. This is known as a time series, and solving such problems was one of the first military uses of computers.

Stock-market analysts are frequently called on to make forecasts, often from no more real data than the stock's past performance; but that performance data may stretch back a long way in time, far enough to show cyclical behavior. Weather and climate also show cyclical activity, and climate is one determiner of crop-and thus

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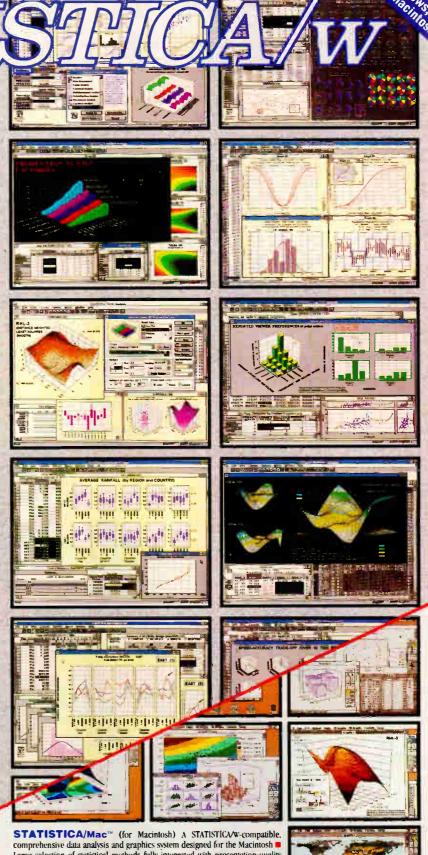
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#### Pournelle

commodity—prices. You might also want to predict export demand, consumption of some manufactured item such as O-rings or safety pins, credit demand, or whatever.

One method of forecasting is to look at things, think about the problem, and produce a forecast like Athena springing from the brow of Zeus. There are people for whom this works; however, this is a technique useful only to acknowledged experts with a track record. Anyone else will have to show how they got their answer.

The other method of forecasting is to

assemble the past history of everything you think relevant and look for patterns. You use those patterns to predict future behavior. With a great deal of luck, you'll recognize causative factors and be able to build a real predictive model. Usually, though, you won't know *why* certain patterns repeat, or why some things seem to predict others. You may have a good idea, but you can't really say you understand what's going on; it just happens that way. In those cases, you may also have some nagging doubts about whether you noticed

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There's a tutorial to show you how to use Forecast Pro and a statistical reference section that explains what's going on. The tutorial uses supplied sample data sets that are pretty good for showing you what the program can and can't do and what kind of accuracy to expect from the results. It starts with the assumption that you don't know anything about what you're doing and walks you through. It won't make you a systems analyst or an expert on forecasting, but when you finish the tutorial, you'll know more about forecasting—including its limits—than most of your colleagues.

There are lies, damned lies, and statistics, as the old saying goes, but you can make the case that everything we know, including physical law, is probabilistic (i.e., based on statistical inference). I won't try to prove that, but clearly a lot of what we know does depend on probabilities, and those armed with a good understanding of probability and statistics are much better equipped to deal with the real world than those who are not.

For instance, suppose you have two mail-order ads. One is quite expensive to produce and mail, but it seems to be more effective than the other. You are also offered two mailing lists, one small but known to contain people very interested in your product, the other much larger and said to be "pretty good."

You want an optimum strategy. Clearly you need to do some tests, mailing each presentation to a sample of each list. Fine. How many of what do you mail to whom? What confidence will you have in the result?

Rather than make wild guesses, most people at this point will hire an expert, only how do you know the expert is any good? What you really need is some understanding of what statistics is all about.

A great deal of classical OR dealt with probabilities and statistics, and doing statistical analysis without computers was right up there with root-canal therapy for enjoyment. Because the mechanical work

# Have You Ever Wanted To Leap Out The Nearest Window?



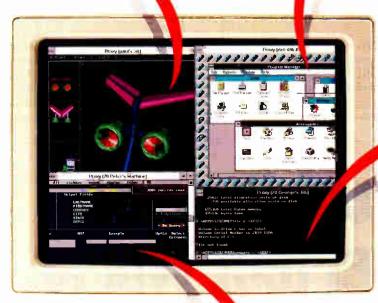
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#### Pournelle

in statistics was boring and tedious, the whole subject got a lousy reputation; but it doesn't have to be that way. Now true, the American school system seems dedicated to the notion that self-esteem is more important than accomplishments, so studying math is discouraged lest the student find it too difficult and get a bruised ego; but the actual elements of probability and statistics aren't hard to understand. Manipulating the numbers can be tedious, but you don't have to do that. Use Systat.

I once pointed this out to a friend in the police department, and for some reason he believed me. He got Systat running on his home computer and began to analyze the crime data that floated around his precinct headquarters. The results were important enough to earn him two promotions in five years, and now he's teaching the subject to other detectives.

I can't promise that good a result to everyone, but I can say that I sure wish I'd had Systat in my early OR days. What with a matrix-manipulation language, a forecasting program, and Systat, I'd have been the greatest OR man alive; and indeed, if I ever get tired of what I'm doing, I know what I'll do.

#### Polysoft's PS-Plot 1.2 is no Sy-

**stat,** but it's a lot cheaper. Check it out if you already know about statistics and all you want is something that will accept

your data, plot it, and crank out analyses. For many it will do the job, such as if you need to prepare a paper using correlations, T-tests, F-tests, and the other usual stuff.

The manual is best described as terse. There's a set of lessons, and the package as a whole is superior to the introductory statistics course I took at the University of Iowa. You can learn how to do statistical cookbook operations

with this. You aren't going to learn why you do those things, but we didn't learn that in Introduction to Statistics; few do, especially in education and the social sciences.

Overall, PS-Plot is a satisfactory package with some spectacular graphical capabilities. It's more than satisfactory for people who pretty much know what they want to do and don't need all the capabilities of Systat.

#### Before the solar eclipse of 1991,

we drove down Baja California to a beach in Todos Santos to watch it on July 11. It's hard to believe that was almost two

> years ago. Anyway, watching the eclipse was certainly spectacular enough to make that rather grueling and very hot trip worthwhile. You can read all about it—including how we used the Magellan GPS NAV 1000 Pro system to access the global positioning satellites to tell us exactly where we were—in my November 1991 column.

However, if you have a Mac II and want to experience

the eclipse, get Warner New Media's View from Earth CD-ROM. It's not like being there—nothing could be, not without shadow bands—but it's certainly an experience. With audio narration, tons of text, diagrams, simulations, and color photographs and illustrations, this will tell you as much about eclipses as you're likely to want to know. If you're into eclipses, or want to be, get View from Earth. Recommended. *continued* 

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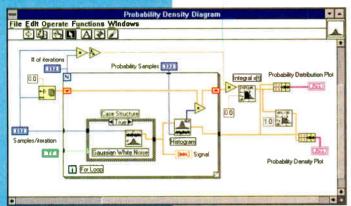
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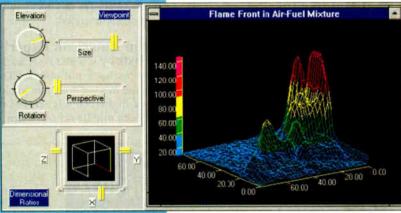


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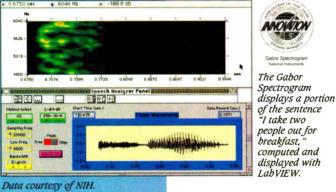
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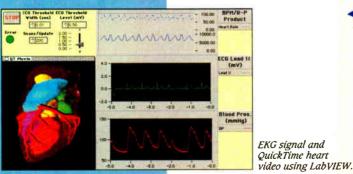
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#### Pournelle

#### If you don't know about Battle Chess, you should: it's pure fun. In theory, you can play Interplay's Battle Chess against your computer, or two humans can play against each other. In practice, you'll find yourself letting the computer play itself just so you can watch. The pawns attack or cringe away. Rooks turn into monsters; a rook taking a queen is a thing to see. The bishops use magic. Queens slink across the board. King takes queen is fascinating. There are sound effects, too. We

have Battle Chess running on a CD-ROM with Sound Blaster Pro, and everyone loves to watch it.

They have a "futuristic" version of Battle Chess as well. Some like that better than the "classical" version. Both are extremely well done, with graphics and sound working together to produce real humor. (Now, for a matchup of the futuristic team against the classical one....)

Interplay also puts out a typing tutor, Mario Teaches Typing. Roberta reports: "The graphics are Interplay's usual high quality. Mario is nothing if not colorful! Strictly speaking, this may not teach typing; it's really a game. If you can already type, it will drive you bananas to try to type just one letter at a time. Of course, Mario has to teach you about the home row, and his pudgy fingers are color-coded so that you will use the correct one to press the indicated key."

After you reach 10 words per minute, you can graduate to Water World. Roberta says it has a "Niven/Pournelle feeling of

entering a castle or museum that has been magically waiting for you," and she really likes the images. All told, Mario teaches typing about as well as most programs do, and this one's pretty.

**If you like the zoo,** get The Animals, a multimedia CD-ROM about the San Diego Zoo, designed by Arnowitz, Inc., and published by The Software Toolworks. It's got

what you'd expect and a lot more. There's a map and interesting ways to get around. There's a children's level and an adult level. People will read to you.

Roberta's reaction: "This thing is fun. The zoo staff tell stories and don't just present a page of facts. They tell you about the workers and veterinarians in the zoo. It makes you interested in their jobs and leads kids to want to know more about those science careers. And that's hot stuff. Catch those girls when they're five or six."

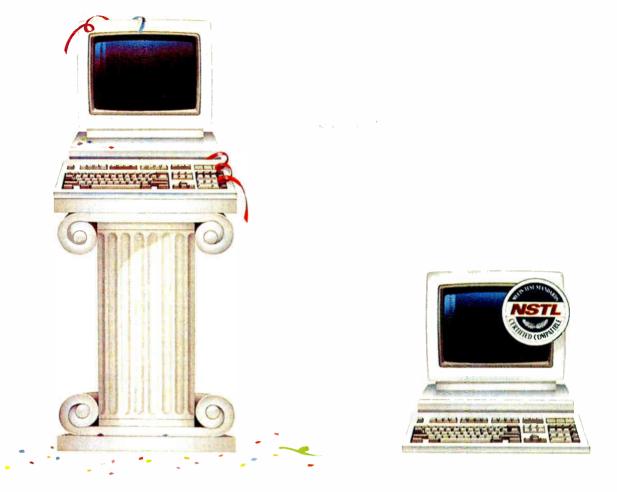
There's also full video with sound. The Windows version runs in a tiny window within the small window the whole program uses, which makes it small indeed, but it's visible. There's a short clip about a condor puppet mother (a hand puppet used to feed a baby California condor), clips about lions, elephants socializing that sort of thing.

Roberta says, "This is like Wing Commander, only they're learning something real." I have to agree. Try this one; you'll love it. Highly recommended.

The African American Experience: A History is a middle-schoollevel history textbook put onto a CD-ROM. (I suppose in some areas this would be considered high-school level, but it would have been middle school when I







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#### Pournelle

was a lad in rural Tennessee.)

It's a very good book. It's straight history, emphasizing the achievements of Af-

ricans while embedding them into the history of America and Western civilization. It begins in the Bronze Age, and the authors understand the difference between Egyptian and sub-Saharan African peoples, telling of the interactions and accomplishments of both. It presents the Nubians and Kushites in a fair manner. Moving to American colonial times, it tells of an African-American soldier aboard the boat that carried Washington across the Delaware (and gives a black-andwhite rendering of that famous picture; I saw the original when we did our White House briefing on the SSX program). In other words, this is good Amer-

ican history with emphasis on African-Americans.

The CD-ROM reader is a good one. It runs under DOS and gives an excellent VGA screen image in crisp letters of a good font. The navigation tools work quite well. There's a decent search engine. Some words are highlighted, but there's no hy-

It's a good textbook with

pertext capability; however, there is a reference icon that will I've been running pop up quotes from people like Windows for Ralph Ellison, and there are some cross-references that work. Workgroups for a couple of months good reading tools. Alas, it is now, and I'm pretty not a good example of a multimedia CD-ROM. As I menhappy with it. I like tioned, there's no hypertext. being able to keep There's very little sound, and resources, like what there is isn't very helpful. For example, there's a picture Corel's clip-art of slaves working in a cotton files. on the field. There's a sound button; network, available press that, and a voice tells you when I need that this is a picture of slaves working in a cotton field. That's to use them but pointless: there's no need to read

out of the way.

should the voice messages act as if you can't read?

And worse, there's no source data: is this a photo or a drawing? If a photo, when was it taken, by whom and where? And, alas, that's not uncommon. There are a lot

you the caption of a photo. Why

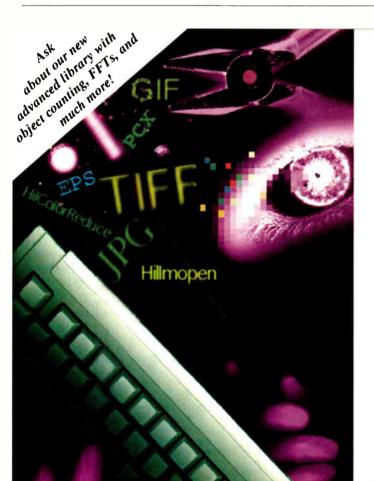
of unattributed illustrations.

What this needs is more multimedia. Go to Cal Arts, where they have a wonderful collection of African-American music, and get some clips of that. Add more color illustrations. There is an "art gallery," and some of it is pretty good, but there needs to be more, and it could be presented better. Add maps, and make it easy to get to the appropriate one.

Having said all this, let me emphasize again that this is a good textbook, with good and well-organized content. Moreover, it's easily as well done a CD-ROM as many I have recommended in the past. It's only by comparison with the new generation of CD-ROMs-such as The Animals---that this one is disappointing. Given some of the awful junk that's put out as history nowadays, this is wonderful.

Good content, well-written text, with plenty of illustrations. Recommended.

I've been running Windows for Workgroups for a couple of months now, and I'm pretty happy with it. I like being able to keep resources, like Corel's clip-art files, on the network, available when needed but out of the way. I like





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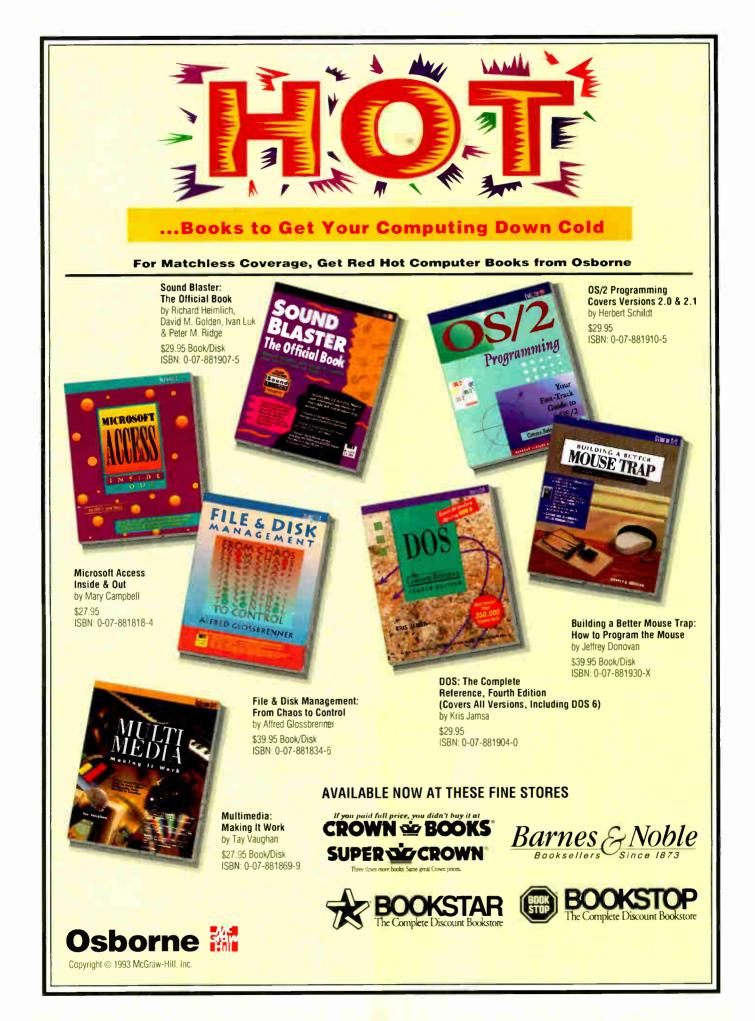
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c#fw Hill



having my Pioneer CD-ROM drive available in addition to the local Sound Blaster Pro multimedia CD-ROM drive. I like being able to send stuff off to the Pioneer read/write optical drive and knowing I can get it back when I want it; all this and, thanks to Quarterdeck's QEMM-386 6.0 memory management system, I still have DOS windows of 620 KB. I like having Niven's machine linked into mine, so I can move our current work files back

Windows for

perfect network,

it's sure neat.

Workgroups isn't the

but for my operation

and forth and at the same time send a copy off to a glass disk for archiving just in case.

Windows for Workgroups isn't the perfect network, but for a small operation like mine, it's sure neat. It was easy to set up, it's easy to add to, and it takes no work to maintain it.

If you use Windows and you've got a couple of computers, think seriously of networking them. You'll be surprised at the increase in productivity—and Windows for Workgroups is about as painless a way to set up a network as I know.

Some weirdnesses remain, not fatal, but annoying.

One is the very odd behavior of my Sound Blaster Pro. When I launch a program that uses it, I get an error message: "Unable to play sound—the Sound Blaster is in use by another application." It then iconizes whatever I launched and tucks that icon down at the bottom of the screen with the other background icons. If I double-click on that icon, the application launches. It may or may not have sound; usually it does. This happens only on my Cheetah 486/33.

Incidentally, when I talk about the Cheetah 486/33 and Cheetah 486/25, I really should say 486/66 and 486/50. We put Intel's OverDrive chips in both those machines. They work fine, caused no problems whatever, and speeded things up something wonderful. I wish Intel's prices on those chips would come down, but I sure have saved time.

There's an oddness to the video quality, but I understand that one. I've got ATI Technologies' Graphics Ultra Pro boards with the latest 8514/A drivers (downloaded from BIX; the ATI BBS is almost always busy) in the two Cheetah systems. Both machines show CGA graphics; but CGA text is mush on the 486/33, while it's fine on the 486/25. There's a simple explanation. We use QEMM—I still think it's the best memory manager available — and in the 486/25 we exclude A000–A7FF, while we don't do that with the 486/33. CGA text uses that area. I can't afford to exclude A000– A7FF in my main machine.

I suppose that requires explanation. I use the network to access the Pioneer CD-ROM drive, and for that matter any CD-ROM drive on any machine on the net-

> work, but I still need a local drive for quick CD-ROM changes. Until Microsoft builds CD-ROM access tools into either DOS or Windows for Workgroups, I have to run MSCDEX on my local machine. That takes a 15-KB chunk of high memory; and if I exclude A000-

A7FF, I won't have big enough DOS windows. Since some of my programs (and almost all my games) require big DOS windows, I have to live with the result.

One of these days, I'm going to bite the bullet: I'll back everything up on the Palindrome DAT (digital audiotape) drive (which continues to work *wonderfully* well; I *love* the Palindrome system, hardware and software), erase Windows entirely, and reinstall from scratch. Since this will take hours, and my problems are nothing I can't live with, I'm in no tearing hurry to do it. But I suspect that's what it's going to take. Oh, well.

#### If you need a loan-amortization

**program** and you use Windows, Winmortization Pro 2.1 is a good choice. Put in your loan data, whether this is a U.S. or Canadian loan or mortgage (the defaults are different for the different cases), and you get your answers. There's a little spreadsheet and a file-saving capability. You can build up a spreadsheet to let you compare different options of payment periods, payments, compounding periods, and suchlike.

All told, it's a neat little program that makes good use of Windows. It's simple to use and easy to install. If you don't have a loan-amortization calculator, I can recommend this one.

Alas, when I installed it, I got an odd error message: "! Invalid object use." I've never seen that particular message before, and so far I haven't found anyone who can explain it. The really weird part is that



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ARTHUR C. CLARKE, The grand master of science fiction, warns Stanley Kubrick: "If you get Vistapro into your computer, you'll never do any more work! It produces images of almost photographic quality... So I can explore all the interesting places on Mars!"

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Virtual Reality Labs 1-800-829-VRLI 2341 Ganador Court • San Luis Obispo CA 93401 everything worked fine on the Gateway 2000 4DX2-66V and the Cheetah 486/25; it was only the Cheetah 486/33 that gave me that message.

It doesn't matter. When I installed the current version (2.1) of Winmortization Pro, the problem went away; now the program runs on every machine in the house.

Windows is a big and complex program, and I'm not sure anyone really understands it. Why else would I get weirdnesses that no one can explain?

One of the Windows mysteries is "re-

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free up resources

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One way to

is to remove

needless fonts.

is "resources,"

sources," which isn't exactly the same thing as memory. You can seemingly have plenty of memory and still run out of resources. Worse, resources use a different kind of math from what you're used to. I am told that my system, which tends to operate with about 63 percent resources free, is running on the low side, and when you get down to 25 percent resources free, it's time to panic.

One way to free up resources is to remove needless fonts. If you ever installed CorelDraw on your system, I guarantee you will have some. Many other programs add fonts as well, and every font eats some resources (as well as adding to the time it takes for Windows to load up and initialize). Worse, there is an absolute limit to the number you should load, and Windows doesn't keep you informed.

I recently received a review copy of Windows Programmer's

*Guide to Resources* by Alex Leavens (Sams, 1992), and I thought I'd try to learn more. Alas, while the book is thorough and complete, it's for programmers and makes few concessions to the rest of us. Windows programmers need this book. The rest of us will have to wait for something simpler to appear.

Want to see Princess Leia turn into Chewbacca the Wookie? ASDG's Morph Plus for the Amiga will do it, and it's something to see. There's also Gryphon's Morph, a similar program for the Mac; you can use it to create QuickTime movies, add animations, or just plain have fun.

Kay Yarborough Nelson's *The Little System Seven Book* (Peachpit Press, 1992) is the book to give an end user who's familiar with System 6 and wanting to use System 7. The real computer book of the month is by Rich Heimlich, et al., and titled Sound Blaster, The Official Book (Osborne/McGraw-Hill, 1993). This will give users and programmers alike what they need to know about the most popular sound board, and it's selling like hotcakes.

The book of the month is Charles Pellegrino's Unearthing Atlantis: An Archaeological Odyssey (Random House, 1991), with an introduction by Arthur C. Clarke. This is the story of Spiridon Marinatos's excavations on Thera. I spent a fascinating few days with Dr. Marinatos on Thera in

the 1970s, and I've always intended to write a book much like this one; maybe now I won't have to. If you get through that and need some light reading, try Terry Pratchett's *Witches Abroad* (Signet, 1993), one of his Discworld madnesses.

The game of the month is Empire Deluxe from New World Computing. This is an upgraded edition of the classic game Empire. It has much better graphics—switch between 640 by 480 pixels and 800 by 600 pixels on the fly! Nifty. It has several new units and a scenario editor. If you liked Empire, you'll love this. Lord knows the original ate enough of my time. I'm also playing Accolade's Star Control II, a galactic role-playing game with quite an elaborately worked-out story line. I guarantee you will not finish this one in a few hours.

Meanwhile, there's a lot going on at Chaos Manor. I have Mobidem, a Radiomail system that lets me receive and answer my E-mail on a notebook-size system that includes an HP 95LX. People who travel a lot will find this extremely useful: it even works when you're sitting on the taxiway at the airport.

We've got a new Forminco computer desk and chair. The chair looks odd, but it's sure comfortable; a full report after I've had a chance to use them. We've also got a new IBM PS/2 with OS/2 and a CD-ROM drive. I'm sure you'll hear a lot more about that one.

There's a One Stop Music Shop sound board for the Amiga from Blue Ribbon Soundworks that has 32 true stereo voices and software to let you create music.

Next month, all the above, a lot more on networking—I intend to install Novell's NetWare—and Video Spigot from



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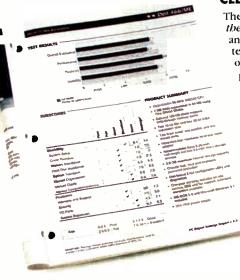
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#### Pournelle

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The African American Experience: A History is a very good electronic textbook on CD-ROM that tells African-American history, but it lacks multimedia embellishments. The \$129 disc, for DOS systems only, is available from Computerized Educational Resources, Ltd., 1313 Fifth St. SE, Suite 227, Minneapolis, MN 55414, (612) 379-3928. Circle 1146 on Inquiry Card.

The Animals CD-ROM takes you on a tour through the world-famous San Diego Zoo. You'll love it. DOS, Windows, and Mac versions sell for \$119.95 from The Software Toolworks, 60 Leveroni Court, Novato, CA 94949, (800) 234-3088 or (415) 883-3000. Circle 1147.

Battle Chess is a \$79.95 Windows chess program on CD-ROM with spectacular animations. It's available from Interplay Productions, 17922 Fitch Ave., Irvine, CA 92714, (800) 969-4263 or (714) 553-6678. Circle 1148.

Empire Deluxe is an upgraded edition of the classic Empire game for DOS systems. Much better graphics. \$59.95 from New World Computing, 20301 Ventura Blvd., Suite 200, Woodland Hills, CA 91364, (818) 999-0606. Circle 1149.

Forecast Pro (for DOS or Windows) is a business forecasting package for nontechnical users. It uses AI technology and built-in statisticalanalysis software to analyze data. It sells for \$595 from Business Forecast Systems, Inc., 68 Leonard St., Belmont, MA 02178, (617) 484-5050. Circle 1150.

The Graphics Ultra Pro is one fast video accelerator board, and the 8514/A driver software gives you a roomy display space. Prices start at \$599 from ATI Technologies, Inc., 3761 Victoria Park Ave., Scarborough, Ontario, Canada M1W 3S2, (416) 756-0718. Circle 1151.

Mario Teaches Typing is a \$39.95 interactive touchtyping tutor for DOS systems. It's available from Interplay Productions, 17922 Fitch Ave., Irvine, CA 92714, (800) 969-4263 or (714) 553-6678. Circle 1152.

A big hit at last year's MacWorld Expo, Morph image manipulations only get better with time. It costs \$149 from Gryphon Software Corp., 3298 Governor Dr., P.O. Box 221075, San Diego, CA 92122, (619) 536-8815. Circle 1153.

Morph Plus is a sophisticated morphing program that's available only for Amiga users. The package costs \$295 from ASDG, 925 Stewart St., Madison, WI 53713, (608) 273-6585. Circle 1154. The Creative Labs Multimedia Upgrade Kit adds sound and CD-ROM capabilities to your PC with the Sound Blaster Pro audio card, a CD-ROM drive, and software. Kits start at \$649.95 from Creative Labs, Inc., 1901 McCarthy Blvd., Milpitas, CA 95035, (800) 998-5227 or (408) 428-6600. Circle 1155.

If your system has an OverDrive socket, Intel's OverDrive processors will double the clock speed of the internal CPU core while maintaining the existing clock speed of the external system. Prices start at \$449 from Intel Corp., 2200 Mission College Blvd., Santa Clara, CA 95054, (800) 538-3373. Circle 1156.

PS-Plot 1.12 is no Systat, but it gets the job done for just \$299 and has spectacular graphics. It's available from Polysoft, P.O. Box 526368, Salt Lake City, UT 84152, (801) 485-0466. Circle 1157.

QEMM-386 6.0 is still the best memory manager available for the PC. It sells for \$99.95 from Quarterdeck Office Systems, Inc., 150 Pico Blvd., Santa Monica, CA 90405, (800) 354-3222 or (310) 392-9851. Circle 1158.

Star Control II is a \$59.95 galactic role-playing game for DOS machines. It's available from Accolade, 5300 Stevens Creek Blvd., Suite 500, San Jose, CA 95129, (800) 245-7744 or (408) 985-1700. Circle 1159.

Systat is a professional statistical-analysis program that's available for DOS, Windows, and the Mac. All versions are \$895 from Systat, Inc., 1800 Sherman Ave., Evanston, IL 60201, (708) 864-5670. Circle 1160.

The View from Earth CD-ROM for the PC and Mac tells you and shows you everything you ever wanted to know about eclipses. It sells for \$79.99 from Warner New Media, 3500 West Olive Ave., Suite 1050, Burbank, CA 91505, (800) 593-6334 or (818) 955-9999. Circle 1161.

Windows for Workgroups provides workgroup applications and file services for creating a peer LAN. It even runs concurrently with NetWare. I'm pretty happy with it. Prices start at \$249.95 from Microsoft Corp., 1 Microsoft Way, Redmond, WA 98052, (800) 426-9400 or (206) 882-8080. Circle 1162.

The Winnortization Pro 2.1 amortization calculator for Windows is a neat little program that lets you quickly compare different payment periods, payments, and compounding periods. It sells for \$99.95 from Etter Industries, Inc., 82 Shoreview Dr., Bedford, Nova Scotia, Canada B4A 1V5, (800) 565-2662 or (902) 835-6060. Circle 1163.

# Decisions, decisions, decisions.

# Decider, decider, decider.

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BYTE reader Robert N. Barrett, Vice President Management Information Systems, M/A-COM, Inc.

## It doesn't get bought without



# What's New Hardware



#### **PORTABLE PRESENTATIONS**

The Demo Key Geni (\$289) portable unit lets you display your computer-generated slide show presentations on a color TV. The device, from Arthur Krolman Enterprises (Toronto, Ontario, Canada), has a VGA output port and an external adjuster to sharpen NTSC output frequency. The unit is particularly geared toward programs such as Harvard Graphics, Microsoft PowerPoint 3.0, CorelDraw Show, and Lotus Freelance Graphics. *Phone: (800) 388-3639 or* (416) 931-7039. **Circle 1135 on Inguiry Card.** 

#### NONNUMERIC COPROCESSOR

From Microway (Strommen, Norway) comes the MS160 Search Engine (\$1665; 238.76 kroner), a PC-based nonnumeric coprocessor board for text processing and fuzzy information retrieval. The MS160 can search through unstructured text and identify words and sentences at a rate equivalent to 64,000 A4 pages per second, Microway says. The 10.5-MB board is expandable to 320-MB of DRAM.

Phone: +47 6 89 2020. Circle 1138 on Inquiry Card.

# HYBRID NOTEBOOK/PEN COMPUTER

The PenExec (\$3000) combines a traditional notebook with a keyboard and a pen computer in a 5.5-pound magnesium box. Based on the Grid Convertible, PenExec comes with DOS 6.0, Windows 3.1, and Windows for Pen Computing installed, as well as demo versions of PenWare's PenCell spreadsheet and Slate's AST Pen Essentials.

PenExec's hinged, backlit monochrome VGA screen hides a high-resolution, 400-dpi digitizer that is activated by the unit's cordless pen. The unit includes a 120- or 200-MB hard drive, a Type II PCMCIA slot, 2 or 4 MB of upgradable RAM, and AST's flash ROM BIOS.

Contact: AST Research, Inc., Irvine, CA, (800) 876-4278 or (714) 727-4141.

Circle 1131 on Inquiry Card.

#### **MAC MAGNETO-OPTICAL**

Two MO systems from Ricoh (San Jose, CA) are the 128-MBper-cartridge Transporter Mac (internal, \$1795; external, \$1995) and the external 600-MB-percartridge HyperSpace Mac (\$3995). With Insignia's Rapid-Trak driver software, the units are System 6– and System 7– compatible. Caching provides access times and read data transfer rates of 12.4 ms and 1572 KBps for the Transporter and 13.8 ms and 1966 KBps for the HyperSpace.

Phone: (800) 955-3453 or (408) 432-8800.

Circle 1145 on Inquiry Card.

#### MINI POWERBOOK Ethernet link

The cassette-size, 12-ounce Mini EN/SC SCSI adapter (\$459) links PowerBooks to 10Base-T and Thin Ethernet networks. Auto-sensing ports on this device from Asanté (San Jose, CA) allow you to change from one type of network to the other without setting any jumpers or switches. The unit also provides Ethernet docking for closed desktop Macs such as the Classic. *Phone: (800) 662-9686 or* (408) 435-8388.

Circle 1144 on inquiry Card.

#### **HIGH-PERFORMANCE UPSES**

The modular Matrix series of UPSes from American Power Conversion (West Kingston, RI) includes the 3000-VA Matrix 3000 (\$3499) and the 5000-VA Matrix 5000 (\$5199). The units' hot-swappable components, such as the SmartCell microprocessor-controlled battery packs, virtually eliminate downtime. Via peripherals, the UPSes provide support for SNMP and multiple server shutdown.

Phone: (800) 800-4272 or (401) 789-5735. Circle 1136 on Inquiry Card.

#### **PORTABLE POSTSCRIPT**

Portable and PostScript-compatible, the 6-ppm MobileWriterPS (\$999) from Mannesmann Tally (Kent, WA) has 35 fonts as well as Centronics parallel and AppleTalk connectivity. A built-in nickel-cadmium battery supports 150 pages of printing per charge. An integrated fold-out sheet feeder holds 80 pages of letter, legal, or A4 paper.

*Phone:* (800) 843-1347 or (206) 251-5500.

Circle 1284 on Inquiry Card.

#### PCMCIA MEMORY

Epson's (Torrance, CA) creditcard-size SRAM cards (from



\$169.99) are available in 512-KB, 1-MB, and 2-MB capacities. JEIDA-/PCMCIA-compatible, the 200-ns cards incorporate a lithium main battery and a nonreplaceable, rechargeable lithium subbattery.

Phone: (800) 922-8911 or (310) 782-0770. Circle 1143 on Inquiry Card.

#### **DOCK YOUR HP 95LX**

A docking station for the HP 95LX palmtop, the SmartDock ComStation (\$399.95) provides a built-in fax modem, a serial-parallel converter, DataExchange software for PCs or Macs, and rechargeable batteries. Sparcom (Corvallis, OR) also has available a SmartDock PrintStation (\$169.95).

Phone: (503) 757-8416. Circle 1275 on Inquiry Card.

# Hardware

#### **CMOS BACKUP**

The Clovis Point (Rochester, VT) CMOS backup battery C-Life (\$25) connects to the spare power source on your computer's power supply. The C-Life contains a nickel-cadmium power pack and a charging circuit with current derived from a drive power-output cable. The device has a nominal output voltage of 4.5 V.

Phone: (802) 767-9292. Circle 1283 on Inquiry Card.

#### LAN PRINT SERVER

The LANpress 1+1 (\$695) from Castelle (Santa Clara, CA) is a self-contained print server for NetWare 10Base-T and 10Base-2 Ethernet networks. Small enough to fit in your hand, the server has a parallel and a serial port and works anywhere on the LAN. You can optimize the speed of the server so that it is compatible with older, slower printers without compromising the performance of newer, higher-speed printers on the LAN. *Phone: (408) 496-0474.* 

Circle 1271 on Inquiry Card.

#### A BUDDY FOR YOUR LASERJET

Autotime's (Portland, OR) LaserBuddy (\$249) is a label- and envelope-printing device that attaches to any Hewlett-Packard LaserJet or compatible printer. The LaserBuddy automatically scans any document sent to the printer and captures an address from within the document. You can then print the address on labels or envelopes with the push of a button.

Phone: (503) 452-8577. Circle 1272 on Inquiry Card.

#### A MONITOR FOR PCS AND MACS

The ViewSonic 17 (\$1599), a flat-square, noninterlaced color monitor from ViewSonic (Walnut, CA), features a DQ-DAF (double quadrupole dynamic astigmatism focus) gun. The monitor also has an AIM Shad-

#### **CLEAN-AS-A-WHISTLE INK JET**



With a drop-on-demand, 128-nozzle thermal ink-jet print engine, the microMarc printer's (\$419) extended-life ink-jet cartridge (\$40) lasts for up to 1100 pages, TI says. The 300dpi unit prints 300 cps in letter-quality mode. An automatic sheet feeder handles up to 100 sheets of letter, legal, and A4 paper in portrait and landscape format; a manual feeder handles envelopes. The microMarc includes PCL level 3 emulation, three built-in font families, and DOS and Windows compatibility. The acoustic noise level of the printer is rated at less than 46 dB; the unit weighs 12.1 pounds, is 15.7 by 13 by 5.6 inches, and includes a parallel port.

Contact: Texas Instruments, Inc., Austin, TX, (800) 527-3500 or (817) 771-5856.

Circle 1132 on Inquiry Card.

ow mask, ViewMatch color control that matches printer color output, and a 1600- by 1280-pixel resolution. The drop-down control panel includes color tuning, moiré on/off and tuning, video input voltage, and horizontal and vertical size and positioning.

Phone: (800) 888-8583 or (909) 869-7976. Circle 1273 on Inquiry Card.

#### **OPEN CLOSED CAPTIONS**

The Closed Caption Decoder (\$89) plug-in board and software reveals normally hidden TV closed captions and text. The International Computers (Wauwatosa, WI) package acquires the captions from a TV signal plugged into the FCC-approved board via the supplied cable and displays the captions on your computer screen. You can save the captions to a file or print them.

Phone: (414) 764-9000. Circle 1274 on Inquiry Card.

#### ADDRESSING SYSTEM HAS Network connections

Designed for stand-alone or network use, the Address Express (from \$795) for PCs and Macs is an on-line addressing system from CoStar (Greenwich, CT). The 12-pound printer with its addressing software prints envelopes, postcards, and cut-sheet labels. The software manages its own mailing lists and prints lists from other programs. The system also prints U.S. Postal Service-approved Postnet bar codes for speedier mail delivery. *Phone:* (800) 426-7827 or (203) 661-9700. **Circle 1276 on Inquiry Card.** 

#### **AUDIO/VIDEO COMPRESSION**

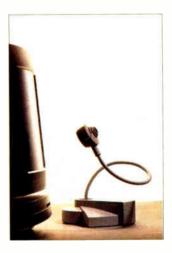
An audio/video compression board that supports Microsoft Video for Windows, Video Wizard (\$1950) from Advanced Digital Systems (Cerritos, CA) provides 30-frame-per-second real-time audio/video recording. You can display the captured video sequence full-screen or as a scalable, movable picture. An on-screen control pad, which simulates a TV/VCR remote controller, provides the user interface.

Phone: (800) 888-5244 or (310) 865-1432. Circle 1277 on Inquiry Card.

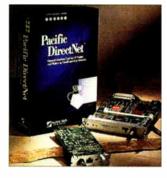
#### **A FLEXIBLE VIDEO CAMERA**

FlexCam (\$595), an integrated camera and microphone for desktop video and audio communications, produces color NTSC video and industry-standard, line-level audio output. From VideoLabs (Minneapolis, MN), the <sup>1</sup>/<sub>2</sub>-inch camera with two directional stereo microphones is compatible with most video-digitizing boards for Macs and with Microsoft Video for Windows.

Phone: (612) 897-1995. Circle 1141 on Inquiry Card.



# What's New Hardware



#### **A TWO-NETWORK PRINTER**

Completely transparent to the user, the Pacific DirectNet print server card (\$699) allows Net-Ware and TCP/IP network users to access the same printer simu!taneously. The Pacific Data Products (San Diego, CA) card can locate a LaserJet printer anywhere on either network, eliminating the need to attach the printer directly to the server. The card is upgradable via programmable flash memory.

Phone: (619) 552-0880. Circle 1139 on Inquiry Card.

#### ADD A DRIVE TO YOUR PS/2

The QED (Quick Easy Disk) Drive System (from \$650) from Sigma Data (New Löndon, NH) is an add-in drive for PS/2 Model 70 computers. The internally mounted drive and controller operate as a second hard drive. The QED disk controller card replaces the existing disk controller card, and the IDE drive mounts in the B drive bay.

Phone: (800) 446-4525. Circle 1140 on Inquiry Card.

#### SIMPLIFIED NETWORKING

Available in configurations for 10Base-T or 10Base-2, the software-configurable TC5143 Ethernet adapter (\$159) from Thomas-Conrad (Austin, TX) is an 8-/16-bit switchless adapter with four ICs and surface-mount technology. Based on National Semiconductor's AT/LANtic chip, the TC5143 is configured for plugand-play ease of use. The company's Ether Tools menu-driven setup and diagnostic utility and Quickset command-line utility are included with the board.

Phone: (800) 332-8683 or (512) 836-1935. Circle 1282 on Inquiry Card.

#### **COLOR PLOTTING**

Encad (San Diego, CA) is shipping the Novajet II (\$7995) wide-format plotter. A proprietary dithering algorithm produces a 300-dpi unidirectional color mode that runs four passes per line and minimizes bleeding and buckling by reducing the ink volume per pass. Enhanced black-and-white plotting is also provided.

Phone: (800) 356-2808 or (619) 578-4070.

Circle 1280 on Inquiry Card.

#### IMAGING SYSTEM CUTS PAPER CONSUMPTION

Paperless 1 (\$6995), a complete document-imaging system that connects directly to your PC or Mac, lets you file your paper documents or images electronically. Novell- and AppleShare-compatible, the P1 lets you share your data with others on your network so they, too, can scan, file, view, or send documents. The system includes a gray-scale 400-dpi P1 scanner, a 650-MB P1 optical drive, a 5¼-inch P1 optical drive, and P1 software. The four main functions of the software are scanning, retrieval, template design, and administrating. A password-protection window and a paperless print option are also included. Pinnacle Micro claims that the P1 system will reduce paper consumption in the office by 50 percent.

Contact: Pinnacle Micro Imaging, Irvine, CA, (800) 553-7070 or (714) 727-3300.

Circle 1133 on Inquiry Card.



## SMART CONNECTION FOR PORTABLES

A portable adapter for connecting notebook computers to token-ring networks, the Smart 16/4 Pocket Ringnode (\$895) runs at either 4 or 16 MBps. The Madge Networks (San Jose, CA) adapter, which connects to your computer's parallel port, is available in two models to support UTP and STP cabling.

Phone: (800) 876-2343 or (408) 955-0700.

Circle 1281 on Inquiry Card.

#### **WORKGROUP PRINTER**

The QMS 420 Print System (\$1995) 600-dpi laser printer from QMS (Mobile, AL) is rated at 4 ppm. The printer's parallel, serial, and LocalTalk interfaces

are simultaneously active; each interface has a user-configurable input buffer. The system has a standard 6 MB of RAM, expandable to 10 MB via SIMM modules. QMS ESP technology provides printer-resident emulation-switching capabilities. *Phone*: (205) 633-4300.

Circle 1285 on Inquiry Card.

#### **DOLBY SOUND FROM YOUR PC**

A playback-only, digital audio card for Dolby AC-2 and other compressed audio formats, the



Antex SX-7 (\$995) from Antex Electronics (Gardena, CA) provides real-time direct-from-disk decoding of files recorded using Dolby AC-2 bit-rate reduction technique. The Windows 3.1– compatible board has playback sample rates up to 50 kHz. *Phone: (310) 532-3092.* **Circle 1137 on Inguiry Card.** 

#### **ACCELERATE IN WINDOWS**

Diamond Computer Systems' (Sunnyvale, CA) latest accelerator cards, the ISA bus SpeedStar Pro (\$169) and the VESA localbus SpeedStar Pro VLB (\$179), provide driver support for Windows 3.1, OS/2, AutoCAD, Lotus 1-2-3, Microsoft Word, and WordPerfect. The boards include 1 MB of DRAM video memory and a menu-driven installation program. The SpeedStar Pro VLB comes with Halo Desktop Imager, Panacea's TurboDLD Deluxe, and Diamond's Turbo-Windows.

Phone: (408) 736-2000. Circle 1279 on Inquiry Card.

### Now, creating a multimedia CD-ROM is as easy as point and click.

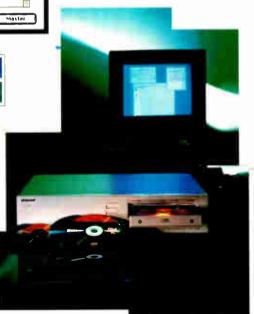


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The Multimedia Formatter software and the Sony CDW-900E are available through the PDSC division of Sony Electronic Publishing, which specializes in software development products, training and engineering.

For further information: TEL: (800) 654-8802 FAX: (408) 372-9267

The Multimedia Formatter with the Sony CDW-900E CD-ROM recording unit, delivers a total CD-ROM mastering system.



Circle 177 on Inquiry Card.

## What's New Hardware



#### **VIDEO PROJECTION**

An active-matrix LCD color projection panel, the PanelBook (\$5995) is compatible with domestic and international video formats and power sources. The notebook-size panel from In Focus Systems (Tualatin, OR) projects full-motion video computer graphics.

Phone: (800) 327-7231 or (503) 692-4968.

Circle 1142 on Inquiry Card.

#### PCMCIA LAN ADAPTER

The EthernetCard (\$299) is a PCMC1A card from Linksys (Irvine, CA) that provides access to a standard Ethernet network. The credit card–size LAN adapter, with 16 KB of RAM, 128 KB of flash RAM, and automatic configuration, supports 10Base-2 or 10Base-T networks. *Phone: (800) 326-7114 or* 

(714) 261-1288.

Circle 1278 on Inquiry Card.

#### **POCKET MODEM WITH FAX**

General DataComm's (Middlebury, CT) GDC 914 Pocket (\$725) is a full-featured V.32bis modem with integrated V.17 fax support and speeds as high as 14,400 bps. The unit measures 5 by 2.2 by 1.2 inches. *Phone: (203) 574-1118.* 

Circle 1286 on Inquiry Card.

#### **TRUE-COLOR SCANNING**

The Sagitta Color (US\$299; NT\$7714), a true-color hand scanner from Qtronix (Taipei, Taiwan), gives you access to unlimited dither patterns and independently controlled *x* and *y* axes. The 800-dpi scanner is Windows 3.x–compatible and

includes a TWAIN scanner driver, the ProImage imaging utility, and the Perceive Personal OCR.

*Phone:* +886 2 716 3178 **Circle 1325 on Inquiry Card.** 

#### ADD SPECIAL EFFECTS TO VIDEOS

The Screen Machine II video overlay board (\$1203; £795) integrates live video in true color at a 1024- by 768-pixel resolution. The Magnifeye (London, U.K.) board supports Microsoft Video for Windows; its digital filtering while recording Microsoft Video Movies lets you play back the movies on any Windows PC without additional hardware.

Phone: +44 71 221 8024. Circle 1326 on Inquiry Card.

#### **SBUS SPEEDSTER**

A single-width SBus accelerator for Sun SparcStations and compatibles, the RM03 (\$3837.50; £2500) from Riverside Machines (Cambridge, U.K.) is based on the 860XR RISC processor. Available in speeds of 25, 33, and 40 MHz, the accelerator card has 2 or 8 MB of memory. The card's 64-bit floating-point coprocessor operates in parallel. *Phone:* +44 223 321083. **Circle 1327 on Inquiry Card.** 

#### COLOR ANIMATION

Commodore Business Machines (West Chester, PA) has added the Amiga 4000-030 (\$2399) to its line of desktop computers. The unit comes with AmigaDOS release 3; 2 MB of chip (i.e., video) RAM; 2 MB of fast, standard 32-bit RAM; and a 120-MB hard drive. The AGA custom coprocessor chip set lets you display and animate graphics in multiple resolutions at up to 256,000 colors.

Phone: (215) 431-9100. Circle 1328 on Inquiry Card.

#### **EXPANDABLE HUB**

A miniature nine-port Ethernet hub that you can link with five

#### Modular Fault-Tolerant Subsystem for OS/2

**Raidion LT (from** \$8960), a modular fault-tolerant disk array for OS/2 and LAN server-based systems, can be configured as a twomodule 500-MB mirrored system or as a 28-GB system. with various configurations in between. Each module has its own 31/2-inch drive, power supply, and cooling fan. The **Raidion LT is hot-**



swappable in all configurations. Thus, you can replace a failed module at any time without interrupting array or host system operations. You control the system through a GUI directly from your workstation or console as you do any standard OS/2 application.

Contact: Micropolis Corp., Chatsworth, CA, (818) 709-3300. Circle 1134 on Inquiry Card. other identical hubs, the Patton Model 2108 (\$425) from Patton Electronics (Gaithersburg, MD) lets you create a single repeater set of eight AUI connections and 48 10Base-T connections. The 1.6- by 5.5- by 7.5-inch hub supports AUI distances to 165 feet and twisted-pair distances to 330 feet. Each 10Base-T port has an LED status indicator.

Phone: (301) 975-1000.

Circle 1329 on Inquiry Card.

#### **PCMCIA DRIVES**

The MCDisk-1 (\$675) PCMCIA memory-card drive from Gespac (Mesa, AZ) is designed to interface with any desktop PC or workstation through a SCSI connection. The external drive has a built-in power supply, SCSI address select, and two SCSI connectors.

Phone: (602) 962-5559. Circle 1330 on Inquiry Card.

Intégral Peripherals' (Boulder, CO) PocketFile PCMCIA drives (from \$495) are PCMCIA Type III–compatible. The drives, available in 42- and 85-MB capacities, have an average seek time of 18 ms and a 32-KB buffer. *Phone: (303) 449-8009.* 

Circle 1331 on Inquiry Card.

#### PUT TV ON YOUR COMPUTER

TelevEyes/Pro (\$799.95) from Digital Vision (Dedham, MA) features multiflicker filtering and genlock. The computer-to-TV video scan converter works with PC VGA and Mac output.

Phone: (617) 329-5400. Circle 1332 on Inquiry Card.

#### **REMOVABLE MAC DRIVE**

The hammerDisk105 removable cartridge drive (\$1299) from FWB (San Francisco, CA) has a 105-MB capacity, an average seek time of 14.5 ms, and a rotational speed of 3600 rpm. It ships with Hard Disk ToolKit SCSI utility software.

Phone: (415) 474-8055. Circle 1333 on Inquiry Card.

### THE SIMPLE CONNECTION BEHIND COMPUTERS AND BACKPACK TAPE DRIVES.

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With Backpack, tape backup is quick and simple. Just plug it into your printer port and it's ready to use. No hardware conflicts, no slots required. One model fits all IBM PCs, compatibles and portables, regardless of CPU speed.

Backpack can store up to 250MB on a tape using data compression, is completely QIC80 compatible, and reads QIC40 tapes. With its compact size

and IMbps transfer rate, Backpack is the smallest and fastest parallel port tape drive you can buy.

Micro Solutions is dedicated to the perfection of backup technology.

CD-ROM, hard drive, and diskette Backpack drives are also available. Call today for ordering information and a dealer nearest you.

Telephone 815.756.3411 FAX 815.756.2928

MicroSolutions 132 West Lincoln Highway DeKalb, IL 60115

See us at Comdex, Booth #2348 Circle 114 on Inquiry Card (RESELLERS: 115). World Radio History

## What's New Software

#### TECHNICAL REFERENCES ON DISK

Three Electronic Handbooks from MathSoft (Cambridge, MA) provide interactive, easily accessible technical data when used with Mathcad 3.1. The three titles-Theory and Problems of Electric Circuits from Schaums\* Outline Series (\$69, McGraw-Hill), Topics in Mathcad: Advanced Math (\$99, MathSoft), and Electrical Engineering (\$99, MathSoft)-give you access to formulas, constants, and diagrams. You can change parameters and plots and watch Mathcad calculate answers in the handbook or save the answers for later reference.

*Phone:* (800) 628-4223 or (617) 577-1017.

Circie 1305 on Inquiry Card.

#### MERGE FRAMEMAKER WITH YOUR RELATIONAL DATABASE

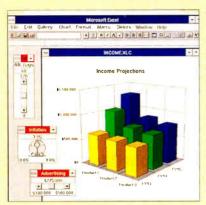
1XOS-FrameMerger (\$2995) links Frame Technologies' FrameMaker desktop publishing software with most relational databases. The software, from IXOS Software (Munich, Germany), is based on the company's IXView/SQL graphical query generator for Unix relational databases. Without any knowledge of programming or SQL, you can create mailmerged documents and make ad hoc queries of Oracle and Informix relational databases. Editing tools let you create customized communications and automate document production. You can view the results of IXOS-FrameMerger on the screen or save them to a file. Phone: +49 89 460050.

Circle 1292 on Inquiry Card.

### ONGOING INFORMATION SHARING

OnGo Office (\$70 per 100 users) and OnGo Write/Paint/Draw (\$298 per 100 users) are the first components of the modular and scalable OnGo information-sharing software from Uniplex Integration Systems (Dallas, TX). OnGo Office is a native X.400 mail system that can transport documents over TCP/IP, OSI networks, and LAN networks such as NetWare and LAN Manager. The module includes E-

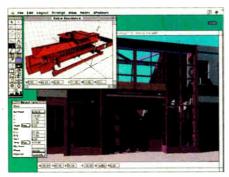
### SLIDE THROUGH YOUR SPREADSHEET UPDATES



Sliders & Dials (\$79.95), a spreadsheet application for Excel for Windows, provides interactive tools for data analysis, forecasting, planning, and what-if analysis. The software lets you graphically manipulate data at predefined

increments while watching your worksheet or chart change to reflect the impact of your manipulation. You can assign as many as 14 virtual dials or sliders to worksheet cells and manipulate each cell's value by moving the position of the pointer.

Contact: Golden Technologies, Inc., Lake Oswego, OR, (800) 653-2201 or (503) 620-2201. Circle 1287 on Inquiry Card.



mail, filtering, calendaring, routing, and directory and resource management. OnGo Write/Paint/ Draw is a document publisher for creating complex documents that include text, tables, graphics, and images.

Phone: (214) 717-0068. Circle 1294 on Inquiry Card.

#### CREATE A HABITAT ON YOUR COMPUTER

A desktop manager for Windows, Habitat (\$99.95) is also a network manager for LAN administrators (from \$349). From Computer Knacks (Shrewsbury, NJ), Habitat supports data objects, custom and muitiple desktops, group and ad hoc toll launches, and full drag-and-drop under Windows 3.1. You can configure Habitat to replace the Program Manager or to supplement it.

Phone: (800) 551-1433 or (908) 530-0262. Circle 1296 on Inquiry Card.

#### **VIEW YOUR DATA IN REAL TIME**

The Windows-based application Realtime Vision (\$395) collects and graphically displays constantly changing business and manufacturing data in real time. The Laboratory Technologies (Wilmington, MA) product lets you monitor your business activities by connecting the graphical display to business databases. The software also converts data into trend charts, digital readouts, analog meters, and dials to let you watch the data as it changes.

Phone: (508) 657-5400. Circle 1300 on Inquiry Card.

#### **◄ 3-D MODELING**

Design Workshop 1.0 (\$895) from Artifice (Eugene, OR) is 3-D CAD software for the Mac. You can create, move, resize, and reshape models graphically with a 3-D crosshair in a live perspective-modeling space. The software uses a Mac-

Draw-style interface. *Phone: (503) 345-7421.* **Circle 1295 on Inquiry Card.** 

#### PC TELECONFERENCING

An audio-visual PC teleconferencing package from Modus Software (Los Altos, CA), Synconference (\$395) lets you present and discuss electronic documents on two remotely linked computers. Synconference is compatible with Windows 3.1 and works with a standard modem running at 1200 bps or higher. During a remote presentation, Synconference acts as two synchronized slide projectors; a special feature can exchange the roles of presenter and listener at any time. You can create and rearrange the slide stacks from various bitmap files and save images in bit formats such as BMP, GIF, TIF, and PCX.

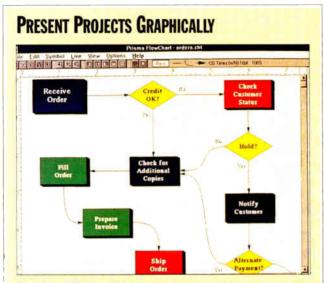
Phone: (415) 964-1936. Circle 1302 on inquiry Card.

### DATA ANALYSIS AND VISUALIZATION

Research Systems' (Boulder, CO) IDL for Windows (\$1500) is a software environment for application development, analysis, and visualization of any type of data. The software incorporates the features and capabilities of Unix-based versions, including a built-in GUI toolkit, 2-D and 3-D plotting, and state-of-the-art volume visualization.

Phone: (303) 786-9900. Circle 1298 on Inquiry Card.

## Software



FlowChart (\$59), a Windows business graphics program, lets you create and edit presentation-quality diagrams and flowcharts. You can customize charts, use automatic line routing between symbols, and incorporate special effects such as 3-D symbols and overlays. The program imports BMP and WMF files. Horizontal and vertical formats you can choose from include geometric shapes, straight and curved lines, and directional symbols.

Contact: Prisma Software Corp., Cedar Falls, IA, (800) 437-2685 or (319) 266-7141. Circle 1288 on Inquiry Card.

#### ADD OC CHARTS TO YOUR SOFTWARE

The QCTalk (\$145) charting program from Omega Engineering (Stamford, CT) adds quality-control charts to existing software, produces X and R charts, calculates quality-control statistics, and captures data directly from other programs. The memory portion of the DOS- and Windows-compatible program reads numbers directly from the screen to other programs.

Phone: (203) 359-1660. Circle 1299 on Inquiry Card.

#### FONTS FOR WINDOWS, MAC

A library of 303 fully scalable PostScript and TrueType fonts on a CD-ROM, Key Fonts Pro (\$39.95) includes a single CD-ROM for Windows 3.1 and Mac use. Each font package from SoftKey Software Products (Boca Raton, FL) contains 216 classic typefaces and 87 specialty display fonts usable in portrait or landscape mode.

Phone: (407) 367-0005. Circle 1307 on Inguiry Card.

#### POP-UP DRAWING VIEWER FOR AUTOCAD RELEASE 12

RxEasyView (\$195), from Norway's Rasterex, is available from Expert Graphics (Atlanta,

GA). Viewing features of this utility for AutoCAD Release 12 allow you to search for any drawing on any specification, open a drawing or insert it into an existing drawing, view 16 drawings siand view small, quick-view, or full-screen displays. The utility works with any VGA and highresolution graphics board and supports DOS, Windows, and Sun operating systems. A version that uses AutoCAD Release 12's Proteus interface (\$295) lets you run outside AutoCAD as well as inside.

Phone: (800) 648-7249 or (404) 320-0800.

Circle 1291 on inquiry Card.

#### **CREATE APPLICATIONS FASTER**

Sheridan Software Systems' (Melville, NY) 3-D Widgets (\$109) lets you create applications for Windows that give Visual C++-based applications a state-of-the-art look and feel. With 3-D Widgets, you can apply prebuilt objects to dialogs in the Visual C++ AppStudio toolbox without needing extra coding.

Phone: (516) 753-0985. Circle 1301 on Inquiry Card.

#### SAFE MAC BACKUP

SafeDeposit (\$99 through July, then \$189) gives you automated backup for your Macintosh files. The application, from Dayna Communications (Salt Lake City, UT), creates a backup plan that determines which files to back up, as well as where, when, and how to back them up. Backup can occur continuously, on command, at system shutdown, when you insert a disk, or at a specified time.

Phone: (801) 269-7394. Circle 1303 on Inquiry Card.



Software Update

The Mathcad 4.0 (\$495) technical calculation program from MathSoft (Cambridge, MA) now offers the



SmartMath intelligent interface. SmartMath's

symbolic/numeric optimization feature uses Mathcad's symbolic processor to simplify expressions before they are computed. Version 4 also supports 32-bit processing using Microsoft's Win32s libraries.

Phone: (800) 628-4223 or (617) 577-1017.

Circle 1315 on Inquiry Card.

#### Modular Terminal Server 3.0

(8-port terminal server. \$1695) from Specialix (Campbell, CA) adds Reverse Telnet, SNMP, and multiple printer support for up to nine printers.

Phone: (800) 423-5364 or (408) 378-7919.

Circle 1319 on Inquiry Card.

PackRat 5.0 (\$395) from Polaris Software (San Diego, CA) adds customizable folders, forms and lists, and objects: the Instant Options menu; OLE objects; the PackRatBASIC macro language; scripts; and Smart-Start. Improved functions



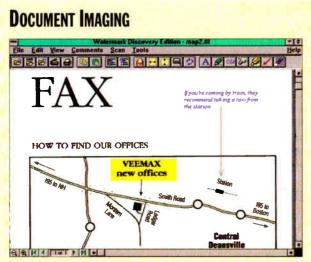
are action-bar customization. data transfer. E-mail. and integration.

Phone: (800) 722-5728 or (619) 674-6500. Circle 1320 on Inquiry Card.

Tivoli Systems' (Austin, TX) **Tivoli Management Environment** Release 1.6 now has configuration and change services that simplify and automate setting up, maintaining, and changing enterprise-wide networks of client/server computers.

Phone: (512) 794-9070. Circle 1318 on Inquiry Card.

## What's New Software



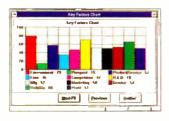
Watermark (\$149), a Windows document-imaging software package, uses OLE technology to enable Windows applications that previously were not image capable to manipulate, copy, store, and distribute images of incoming faxed and scanned documents. The software lets you integrate paper or fax-based documents as Image Objects into existing Windows applications such as E-mail and databases.

Contact: Watermark Software, Inc., Burlington, MA, (617) 229-2600.

Circle 1289 on Inquiry Card.

#### **GAIN BUSINESS** STRATEGY INSIGHT

Focusing on nonfinancial factors that affect a business strategy, **Business Insight for Windows** (\$495) provides graphical analyses relating to your business and marketing strategies. In addition to pointing out strengths, weaknesses, and inconsistencies, Business Resource Software's (Austin, TX) Business Insight provides hyperlinked text and graphics, a way to compare alternative strategies, and a tracing facility that lets you follow the program's logic in arriving at conclusions.



Phone: (800) 423-1228 or (512) 251-7541. Circle 1297 on Inquiry Card.

#### **UNIX DISK MIRRORING**

A disk-mirroring product for SCO Unix and Open Desktop, VxMirror (\$595) features full disk-mirroring functionality for standalone, networked, and replicated system configurations. The Veritas Software (Santa Clara, CA) product provides streamlined procedures for setting up mirrored configurations. Informational messages appear during installation, and messages that require reconfirmation appear if you try any action that might damage data.

Phone: (408) 727-1222. Circle 1306 on Inquiry Card.

#### STATISTICS AND GRAPHICS IN WINDOWS

Statistica/W (about \$535; £790), is a Windows 3.1-compatible statistical data analysis and scientific graphics system from StatSoft (Old Hatfield, Herts, U.K.). The software maintains data files in spreadsheet format and lets you customize graphics images via drawing and scaling options. File import and export facilities are included.

Phone: +44 462 482822. Circle 1308 on Inquiry Card.

#### **OPEN THE TRANSOM TO WINDOWS**

Transom (\$129), from Metro Software (Tucson AZ), creates a compatible pathway for DOS programs to gain the benefits of Windows-scalable TrueType fonts, print manager, and printer drivers. The DOS applications are automatically integrated into the Transom Launch Pad, from which you can open any DOS application into Windows. All Windows functions are managed in the Launch Pad, which remains in the background until needed.

Phone: (800) 697-6971 or (602) 292-0313.

Circle 1309 on Inquiry Card.

#### EASY WINDOWS PROGRAMMING

The OptiScript developer's toolkit (\$399.95) provides realtime PostScript display on your PC and output of PostScript code to any raster device, such as monitors, printers, and film recorders. From Postcraft International (St. Catharines, Ontario, Canada), OptiScript includes full bit-map manipulation and interfaces between the software application and the Windows graphics GDI, letting you program Windows graphics directly. without having to program the GDI.

Phone: (416) 641-0768.

Circle 1304 on Inquiry Card.

#### Software Update

XRunner Release 2.0 (from \$10,000 per floating license) from Mercury Interactive (Santa Clara, CA) now has an automated software-testing system that creates tests that adapt to changes in GUIbased applications without having to re-create tests each time a GUI element changes location in a new release. Phone: (408) 987-0100.

Circle 1321 on Inquiry Card.

Act for Windows version 1.1 (\$395) from Contact Software International (Carrollton, TX) adds data integration and portability, a point-andshoot import filter for dBase IV and ASCII files, and filters to import data from other contact managers and PIMs.

Phone: (214) 919-9500. Circle 1316 on Inquiry Card.

Biosoft's (Ferguson, MO) SolvEq 2.4 (\$299; £149) includes improved editing functions, two-tiered success criteria for the solver, circular operation for constraining unknowns with MIN and MAX, scatter plot symbols added to graphics line styles, and increased maximum array size.

Phone: (314) 524-8029. Circle 1317 on Inquiry Card.

#### **Carbon Copy for Windows 2.0**



(\$199) from Microcom (Norwood, MA) adds LAN communication, Asynchronous Communication Server

support, high-resolution video support, enhanced DOS support, enhanced data-compression algorithm, drag-anddrop file transfer, remote clipboard, and compatibility with Carbon Copy for DOS. Phone: (800) 822-8224 or (617) 551-1000.

Circle 1324 on Inquiry Card.

## Software

#### **OBJECT-ORIENTED** INFORMATION MANAGEMENT

Object Graphics' (Mountain View, CA) TIMS Toolkit (\$1000: with TIMS R12, \$3500) lets you pro-



gram and customize AutoCAD Release 12. An AutoLisp interface to a library of over 200 routines written in C provides flexibility, reducing the effort required to design and implement GIS and facilities management systems. Features include two-way linkage to outside databases: spatial relationship functions; organizational hierarchical chart buildup; and polygon overlays. You can also attach data to an existing AutoCAD entity or create a new one with attached data.

Phone: (415) 968-1500. Circle 1293 on Inquiry Card.

#### TALK TO YOUR COMPUTER

**Telaccount Speech Recognizer** (TSR) (\$69) works in the background until it recognizes words or phrases from its vocabulary. When it recognizes a word, it types a series of keys associated with it as if you had typed them on the keyboard. The voice macro system from Telaccount (Narberth, PA) is compatible with Sound Blaster and features an API that lets Windows or DOS programs directly control the voice recognition system. You can train TSR to understand several people's voices at once. Phone: (215) 664-2410.

#### Circle 1312 on Inquiry Card.

Voice Blaster (\$119.95) from Covox (Eugene, OR) adds voice recognition to Sound Blaster and compatible sound cards and keystroke-intensive applications. Running under DOS or Windows, the software's voice-command interface can be tied to keyboard and mouse macros. The toolbox lets you record, edit, and play back sound; voice annotation software adds your spoken messages to documents. A high-fidelity headset is included with the program, which runs in the background.

Phone: (503) 342-1271. Circle 1313 on Inquiry Card.

Voice Command for Windows (\$179) is a hardware-independent voice-input system from Command Corp. (Duluth, GA) that lets you bring a Windows application to the foreground by saying its name. You can also vocally call commands instead of using the mouse to navigate through hierarchical menus. Phone: (404) 925-7950.

Circle 1314 on Inquiry Card.

#### POINT, CLICK, AND ZIP

Zip Manager (from \$19.95), a front-end interface to PKZip and PKUnzip for Windows and OS/2 users, lets you point and click and drag and drop to compress and uncompress PKZip and PKUnzip files. The interface, from Software Builders (Smyrna, GA), uses the Windows MDI feature so that you can open and view more than one Zip file at a time. It can also convert Zip files to Self-Extract Zip files and run PKZipfix.

Phone: (800) 432-0025 or (404) 319-9621. Circle 1311 on Inquiry Card.

#### MULTIPLATFORM PRINTING

PowerPrint/NW (\$499) allows Macs to share and print to over 1000 dot-matrix, ink-jet, and laser printers via Novell networks. The GDT Softworks (Burnaby, BC, Canada) software has built-in spooling and the capability to print labels and forms. ability to print labels and forms. Phone: (800) 663-6222 or (604) 291-9121.

Circle 1310 on Inquiry Card.

### **GROUP SCHEDULER FOR WINDOWS AND MACS**



A Windows and Mac group scheduler, Meeting Maker XP (from \$695) provides seamless interoperability between Windows and Mac clients connected to a single Windows or Mac server. The scheduler lets you plan, schedule, and confirm meetings on either a Windows PC or a Mac. XP's portable client has full support for laptops and PowerBooks as well as the ability to automatically reconcile schedule changes.

Contact: On Technology, Inc., Cambridge, MA, (800) 548-8871 or (617) 876-0900.

Circle 1290 on Inquiry Card.

Software Update

#### AutoMate/Pro for Windows 2.0

(\$295) from Vermont Microsystems (Winooski, VT) displaces AutoCAD Release 12 for Win-



for a one-third memory saving and a three to five times speed increase.

list software

with its own

Phone: (802) 655-2860. Circle 1322 on Inquiry Card.

#### Wildcat 3.6 BBS software (from \$129) from Mustang Software (Bakersfield, CA) has added WcDraw for creating multicolored screens; an upgraded message-reading capability scrolls message text while the message header remains stationary. Now supports Fido Netmail messages. Phone: (805) 395-0223. Circle 1323 on Inquiry Card.

ICAP/4M PreSpice Module 3.2M

(\$275), Intusoft (San Pedro, CA), now offers Monte Carlo statistical yield analysis, parameter sweeping, and circuit optimization.

Phone: (310) 833-0710. Circle 1164 on Inquiry Card.

Mixer View, click-and-drag support, Undo editing options, wider range of time signatures, and Humanize control in Quantize are among the new features of Studio for Windows 3.10 (\$249.95). Midisoft (Bellevue, WA). Phone: (206) 881-7176. Circle 1165 on Inquiry Card.

Webcorp (Sausalito, CA) has added Windows and faster performance to WEB Parallel PairWare 4.0 (\$129). Phone: (415) 331-1449. Circle 1166 on Inquiry Card.

Roomer3 2 (\$395), Hufnagel Software (Clarion, PA), now provides faster 3-D rendering and data handling. Phone: (814) 226-5600.

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PS/2         HARDBORIVES           FOR PS/2 50, 502, 555X, 60, 70, P70, 80         Internol compatible with DOS, OS2, Novel, Corres with SCSI or DE Controller, Cables and Mountaing Kit         Internol compatible with DOS, OS2, Novel, Corres with SCSI or DE Controller, Cables and Mountaing Kit           85xx8         17x45         IDE S429           125xx8         15x45         IDE/SCSI           200x8         15x45         IDE/SCSI           340x8         12x45         IDE/SCSI           340x8         12x45         IDE/SCSI           12x8         IDE/SCSI         15x89           300x8         12x45         IDE/SCSI         15x89           12x8         IDE/SCSI         15x79           PS/2 25, 30, 30-286         42x94         100         15x89	Exp. boards for 50, 502, 555X, 60,655X         ZNK6         1497;29         S258         Composition Control 320, 125           PS2/2 355X, LS, 405X         BM8         6450(129         S269         Control 320, 125           PS2/2 355X, LS, 405X         BM8         6450(129         S269         S27           PS2/2 305X, LS, 405X         BM8         6450(129         S269         S17/286         S17/286           PS2/2 301X, LS, 405X         21 BM8         A450005         S14000         S1786         S1           PS/2 80 0.41         A31, 461         A406         453007         S468         2         A45000         S1786         S1           PS/2 80 0.41         L11, 121, 321, 081, 161         206         6450075         S66         2         A45000         S1786         S1           PS/2 80 0.14, 111, 121, 321, 081, 161         206         6450075         S66         2         A45000         S1786	Image         Anotabook         Memory         A           2x88         13447 001         588           4x88         39498 001         5168         6           8x86         39498 001         5188         6           8x86         139498 001         5318         0           1x65 Acco         110235 001         579         0           1x65 Acco         110235 001         5178         0           1x65 Acco         118305 001         5179         0           1x65 Acco         118305 001         5172         0           1x65 Acco         118305 001         5172         0           1x65 Acco         117081 002         5218         5           1x65 GRD         127125 001         5918         5218         5           1x65 GRD         127125 001         5918         5218         5	OPE         MEMORY         FARIT         PIUL           TS T Sofarin         2/M8         74:50         \$1/2           TS T Sofarin         2/M8         74:50         \$1/2           aves         37:65         \$1/2         \$1/2           aves         37:65         \$1/2         \$1/2           aves         57:00         \$1/2         \$1/2           aves         \$1/2         \$1/2         \$1/2
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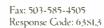


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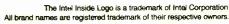
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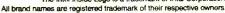
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	LTE Lite 20; 25; 25c, 25e	4MB	<b>T31005X, 32005X, and SXC</b> T3200	2MB \$89 2MB \$89 4MB \$149 3MB \$149
		4MB         \$189           4MB         \$159           8MB         \$359           16MB         \$1299           4MB         \$219	T31005X, 32005X, and SNC	2MB         \$89           2MB         \$89           4MB         \$149           3MB         \$149           4MB         \$169
	LTE Lite 20; 25; 25c, 25e	4MB	T31005K, 32005X, and SKC T3200 T33005L	2MB
	LTE Lite 20; 25; 25c, 25e LTE Lite 4/2%	4MB         \$189           4MB         \$159           8MB         \$359           16MB         \$1299           4MB         \$219	<b>T31005X, 32005X, and SXC</b> T3200	2MB         589           2MB         589           4MB         5149           3MB         5149           4MB         5149           4MB         5169           8MB         5469           16MB         5815           4MB         5169
	LTE Lite 20, 25; 25c, 25e LTE Lite 4/2% ***** SIT 286 SIT 3865/20	4MB	T31005K, 32005X, and SKC T3200 T33005L	2MB
	LTE LIte 20, 25; 25c, 25e LTE LIte 4/2% **** SLT 286 SLT 3865/20 ThinkPad Su0	4MB	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100	2MB
	LTE Lite 20, 25; 25c, 25e LTE Lite 4/2% ***** SIT 286 SIT 3865/20	4MB         \$189           4MB         \$159           8MB         \$359           16MB         \$129           4MB         \$219           8MB         \$259           4MB         \$259           4MB         \$259           4MB         \$259           4MB         \$259           4MB         \$259           4MB         \$219           2MB         \$159           8MB         \$429           4MB         \$249           4MB         \$229           8MB         \$229           4MB         \$219	T31005X, 32005X, and SXC T3200 T33005L T4400 and T6400 (ail models)	2MB         \$89           2MB         \$89           2MB         \$149           3MB         \$149           3MB         \$169           8MB         \$169           8MB         \$469           16MB         \$815           4MB         \$159           8MB         \$509           16MB         \$509           16MB         \$615
	LTE LIte 20, 25; 25c, 25e LTE LIte 4/2% **** SLT 286 SLT 3865/20 ThinkPad Su0	4MB	T31005K, 32005K, and SKC T3200 T35005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500	2MB         589           2MB         589           2MB         5149           3MB         5169           8MB         5469           16MB         5459           16MB         5459           16MB         5459           16MB         5459           16MB         5459           2MB         5509           2MB         589           8MB         5279
	LTE LITE 20; 25; 25c, 25e LTE LITE 4/23c \$17 286 \$17 3865/20 ThinkPad 500 P5/2 CL575X, ThinkPad 700 and 700C H51 Notebook IAU	4/HB         \$189           4/HB         \$159           5/HB         \$559           16/MB         \$229           4/MB         \$219           4/MB         \$219           4/MB         \$219           4/MB         \$219           4/MB         \$219           4/MB         \$519           4/MB         \$529           4/MB         \$529           4/MB         \$219           6/MB         \$229           6/MB         \$229           6/MB         \$229           6/MB         \$229           6/MB         \$229           6/MB         \$229           6/MB         \$249	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T51D0 T5400, T5200; T5200C and T8500	2MB         \$89           2MB         \$149           3MB         \$159           BMB         \$309           SMB         \$503           JOME         \$593           BMB         \$279           2MB         \$279           2MB         \$2169
	LTE LITE 20; 25; 25c, 25e LTE LITE 4/2% ************************************	4MB         \$189           4MB         \$159           6MB         \$5129           6MB         \$219           6MB         \$229           6MB         \$219           8MB         \$429           6MB         \$219           8MB         \$429           6MB         \$219           6MB         \$329	T31005K, 32005K, and SKC T3200 T35005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500	2MB         \$89           2MB         \$519           2MB         \$149           3MB         \$149           3MB         \$149           3MB         \$149           3MB         \$149           3MB         \$149           3MB         \$149           8MB         \$369           9MB         \$509           16MB         \$645           2MB         \$529           2MS         \$279           2MB         \$159           8MS         \$259           4MB         \$169           8MS         \$279           2MB         \$159           8MS         \$259           4MB         \$159           8MS         \$159           8MS         \$159           8MS         \$159
1 Mar	LTE Lite 20, 25; 25c, 25e LTE Lite 4/2%  SiT 286 SiT 3865/20 ThinkPad 500 P5/2 CL575X, ThinkPad 700 and 700C HS1 Notebook IAII) L405X, M35St and P5/Note 182 L405X and P5/Note 182 P5/Note 1825L	A#8         5189           4M8         5159           BMB         5159           16M6         51299           GMB         5219           GMB         5159           GMB         5159           GMB         5159           GMB         5159           GMB         5159           GMB         5159           GMB         519           GMB         529           GMB         5159           GMB         5155	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500 Zenit Z-Note 320L, 520L, 525L, 525K	2MB         589           2MB         589           2MB         5149           3MB         5159           3MB         5615           2MB         589           2MB         589           2MB         5279           2MB         5169           2MB         5159           2MB         5159
Ĭ	LTE LITE 20, 25; 25c, 25e LTE LITE 4/2% \$17 286 \$17 3865/20 ThinkPad 510 P\$/2 CL575X, ThinkPad 700 and 700c H51 Notebook IAUI) L405X, N35X and P5/Note 182 L405X and P5/Note 182 P5/Note 845SL IN EC	A#8         5189           4M8         5159           BMB         5159           16M6         51299           GMB         5219           GMB         5159           GMB         5259           GMB         5259           GMB         5159           BME         5159           BME         5129           GMB         5219           GMB         5129           GMB         5129           GME         5129           GME         5129           GMB         5129           GMB         5129           GMB         5129           GMB         5129           GMB         5249           GMB         5249           GMB         5249           GME         5245           GME         5285           GME         5285           GMB         5156	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500 Z-Note 320L, 320Lb, 325L 325L Z-Sport 4205, 4255	2MB         589           2MB         5139           3MB         5149           3MB         5149           3MB         5149           3MB         5149           3MB         5149           3MB         5169           BMB         5459           AMB         5309           FMB         5695           SMS         5279           2MB         5169           BMS         5369           2MB         5169           2MB         5189           2-6MB         5189           2-6MB         5139           4MB         5249
1 LANK	LTE Lite 20, 25; 25c, 25e LTE Lite 4/2%  SiT 286 SiT 3865/20 ThinkPad 500 P5/2 CL575X, ThinkPad 700 and 700C HS1 Notebook IAII) L405X, M35St and P5/Note 182 L405X and P5/Note 182 P5/Note 1825L	AWB         \$169           AWB         \$159           GMB         \$159           GMB         \$159           GMB         \$219           GMB         \$219           GMB         \$519           GMB         \$519           GMB         \$519           GMB         \$519           GMB         \$519           GMB         \$159           GMB         \$199           GMB         \$199           GMB         \$229           GMB         \$249           GMB         \$195           GMB         \$190           GMB         \$249           GMB         \$195           GMB         \$195           GMB         \$195           GMB         \$195           GMB         \$196	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500 Z-Note 320L, 320LD, 325L, 325L Z-Sport 325S Z-Sport 325S MastersPort 3865L, SLC, SLE MastersPort 3865L	2MB         589           2MB         589           2MB         5149           3MB         5149           3MB         5149           4MB         5169           9MB         5469           10MB         5415           4MB         5419           10MB         5419           10MB         5419           2MB         5169           2MB         5159           2MB         5169           8MB         5159           4MB         5159           4MB         5129           2MB         5129           2MB         5129           2MB         5129           2MB         5129           2MB         5129
-	LTE LITE 20, 25; 25c, 25e LTE LITE 4/2%  SIT 286 SIT 286 SIT 3865/20 ThinkPad 300 P5/2 CL575X, ThinkPad 700 and 700c W51 Notebook IAII) L405X, N35XI and P5/Note 182 L405X and P5/Note 182 VIEC Ultratite & Cellular Workstation 286F Ultratite & Cellular Workstation 286F	AWB         \$169           AWB         \$159           SMB         \$159           GMB         \$129           GMB         \$219           GMB         \$229           GMB         \$228           SUB         \$156           GMB         \$569           GMB         \$579           GMB         \$579           GMB         \$579	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500 Zenrit 2005, 4255 Z-Note 320L, 320Lb, 325L, 325Lc veri Z-Sport 3205, 4255 Z-Sport 3265L, SLC, 5Le	2MB         589           2MB         5139           3MB         5149           3MB         5149           3MB         5149           3MB         5149           3MB         5149           3MB         5169           BMB         5459           AMB         5309           FMB         5695           SMS         5279           2MB         5169           BMS         5369           2MB         5169           2MB         5189           2-6MB         5189           2-6MB         5139           4MB         5249
LAN THE REAL	LTE Lite 20, 25; 25c, 25e LTE Lite 4/2%  SiT 286 SiT 286 SiT 3865/20 ThinkPad SHO P5/2 CL575X, ThinkPad 700 and 700C MS1 Notebook (All) L405X, and P5/Note 182 P5/Note 8455L DISC Cellular Workstation 286F UltraLite & Cellular Workstation 286F	AWB         5189           AWB         5159           BMB         5159           IGMM         51299           GMB         52199           GMB         5219           GMB         5159           GMB         5159           GMB         5159           GMB         5159           BMB         5429           GMB         5159           BMB         5429           GMB         5159           BMB         5369           ZMB         5159           BME         5155           BME         5215           BME         5215           BME         5215           ZMB         5155           BME         5215           BME         5215           BME         5215           ZMB         5155           ZMB         5155           ZME         5155           ZME         5155           ZME         5155           ZMB         5155           ZMB         5156           ZMB         5157           ZMB         5150     <	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500 Z-Note 320L, 320Lb, 325L 325L Z-Sport 4205, 4255 Z-Sport 3255 MastersPort 3865L, SLC, SLe MastersPort 3865L, SLC, SLe MastersPort 3865L	2MB         589           2MB         5139           3MB         5149           3MB         5149           3MB         5149           3MB         5149           3MB         5149           3MB         5169           8MB         5309           16MB         5615           2MB         569           8MS         5279           2MB         5169           2MB         5189           2-6MS         5189           2MB         5269           2MB         5269           2MB         529           2MB         5199           2MB         5199           2MB         5199           2MB         5199           2MB         5199           2MB         5199           2MB         5199
-	LTE LITE 20, 25; 25c, 25e LTE LITE 4/2%  SIT 286 SIT 286 SIT 3865/20 ThinkPad 300 P5/2 CL575X, ThinkPad 700 and 700c W51 Notebook IAII) L405X, N35XI and P5/Note 182 L405X and P5/Note 182 VIEC Ultratite & Cellular Workstation 286F Ultratite & Cellular Workstation 286F	A#E         S169           AW         S159           GMB         S159           GMB         S159           GMB         S199           GMB         S29           GMB         S199           GMB         S29           GMB         S29           GMB         S199	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500 Z-Note 320L, 320Lb, 325L 325L Z-Sport 4205, 4255 Z-Sport 3255 MastersPort 3665L, SLC, SLe MastersPort 3665L, SLE MastersPort 366	2MB
-	LTE Lite 20, 25; 25c, 25e LTE Lite 4/2% \$17 286 \$17 3865/20 ThinkPad 500 P5/2 CL575X, ThinkPad 700 and 700C N51 Notebook (All) L405X, and P5/Note 182 L405X and P5/Note 182 L4	A#8         5189           AW8         5159           BMB         5159           IGMM         51299           GMB         52199           GMB         5159           GMB         5155           GMB         5155           GMB         5155           GMB         5155           GMB         5159           GMB         5159           GMB         5159           GMB         5159           GMB         5159           GMB         5159           GMB         5599           ZMB         5136           GMB         5599           ZMB         5139           GMB         5199           GMB         5199           GMB         5199	T31005K, 32005K, and SKC T3200 T33005L T4400 and T6400 (all models) T5100 T5400, T5200; T5200C and T8500 Z-Note 320L, 320Lb, 325L, 325L Z-Sport 325S Z-Sport 325S MastersPort 3865L SupersPort 3865L SupersPort 3865L SupersPort 3865L SupersPort 3865L	2MB

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Just as the legendary Chinese warrior god **Zhong-Kui** had the reputation of a fearsome warrior who easily fended off evil spirits, KeyPro has established its reputation as a dependable means of guarding programs against unauthorized copies. **Zhong-Kui** enslaved and ate ghosts, but KeyPro employs a much more useful and appealing method to protect your software.

While designing the KeyPro software protection device, our engineers considered not only the need of software developers but also the convenience of users. Software developers enjoy KeyPro's protection capability, while users can forget the key after installing it.

#### The KeyPro Family

- **KeyPro II** : for PC environments
- Net-KeyPro: for Netware environments

#### **Outstanding Features**

#### Unbreakable Electronics

An ASIC-based hardware and a proprietary encryption algorithm are used to prevent code tracing by the most persistent software pirates.

#### Compatibility

KeyPro is transparent to the computer and other peripherals that are attached to it. It works on every computer it has been tried on without interfering with computer's normal operations.

#### Cascadability

KeyPro can cascade on the printer port with any other KeyPros or the keys manufactured by other companies. Because KeyPro's both sides are transparent, it can sit in any position in the cascade chain.

#### Runtime Reprogrammability

A buffer with read/write runtime memory inside the hardware allows developers to protect and write into multiple software programs using only one key.

#### Virus Dectection

KeyPro provides the protected program a virus detection option to check whether it is infected.

#### User Limit

KeyPro allows programmers to designate up to 100 workstations using one software in Netware environment.

#### Driver/External Protections

Two protection methods provide the security for a software with or without its source code.

#### **Regional Distributors** Welcome!

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Circle 200 on Inquiry Card. World Radio History

## HP Connectivity More Affordable, Faster Performance



#### Network Print Servers For HP LaserJet MIO

BayTech has combined performance and affordability in the new Ethernet print server card. The LaserShare<sup>®</sup> PS-MIO easily installs into the MIO slot of your HP LaserJet Series 4, IIISi and 4Si laser printers.

The three key advantages LaserShare PS-MIO has over standard network printing are: speed, printer location, and congestion reduction. The fast throughput speeds allow downloading of large text and graphic files at the speed of your network. It increases file server efficiency by assuming the printing functions of the file server. You can locate your laser printer anywhere on the Novell Netware<sup>®</sup> 3.x compatible network by using either 10BASE2 or 10BASE-T connections.

For only \$395.00 it is the best low cost, high performance print server available.

#### 8 Can Share Your LaserJet

BayTech is pleased to offer a more diverse LaserShare product line with the inclusion of MIO expansion cards.

Ethernet Netware® Print Server \$395.00

Printer Sharing 4 Parallel Ports \$549.00

### \$50.<sup>00</sup> Rebate on LaserShare<sup>®</sup> MIO

Purchase a LaserShare before August 31, 1993 and receive a \$50.00 rebate.

LaserShare allows up to 8 users to connect simultaneously to the MIO expansion slot of your HP LaserJet laser printer. LaserShare models are available with 4 parallel ports, and 4 or 8 serial ports. LaserShare's standard 1MB buffer is user expandable to 4MB. The LaserShare 4A-MIO is the only 4 parallel port card available for HP LaserJet MIO products.

Parallel input speeds of 70Kcps are the fastest in the industry. Use BayTech's Tran-x<sup>®</sup> for parallel printing, with serial port models, for distances more than 1,000 feet and speeds to 46Kcps.

#### Experience & Reliability

For 17 years, BayTech has been a leader in the design and manufacture of **Circle 182 on Inquiry Cord (RESELLERS: 183).** 

World Radio History

data communication products including: Network Print Servers, Printer Sharing Solutions, Statistical Multiplexers and Data Acquisition Controllers. Call tollfree today to learn more about BayTech connectivity products.

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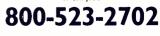
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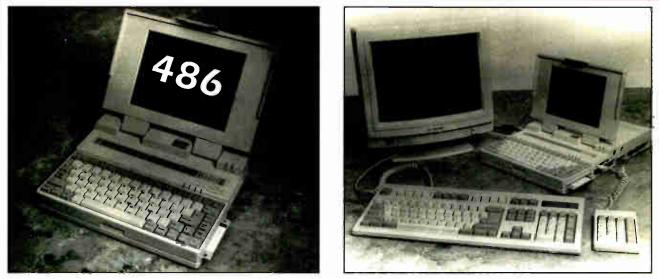


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since 1984, world-wide distribution of quality computer systems and components



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Don't be misled by cheap, low-performance 486SLC designs. With the real Intel 486 power, this notebook computer is the only system you'll ever need in the office or on the road.

### **HCP Power Notebook Standard Features**

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- 4 MB RAM installed (16 MB capacity)
- 120 MB hard disk, 15 ms access time
- 1.44 MB floppy drive
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- Carrying case

- Built-in trackball (COLOR System Only)
- Serial mouse (MONO System Only)
- Licensed Microsoft Windows 3.1
- Licensed DR-DOS 6.0
- One parallel and two serial ports
- External VGA and keyboard connections
- External numeric keypad
- AC adapter/charger included

### **Optional Features**

- Docking station with 2 x 16 bit slot
- Auto cigarette adapter
- Memory upgrade to 16 MB
- Memory upgrade to 8 MB
- Upgrade hard drive to 320 MB

- Upgrade hard drive to 210 MB
  Upgrade hard drive to 450 MB
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- Micro-International, Inc.

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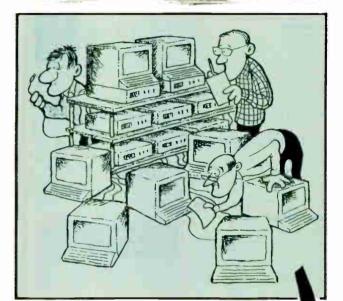
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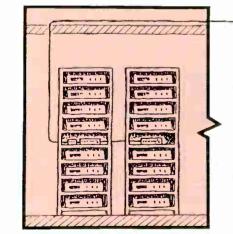
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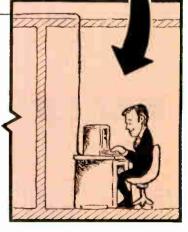


Circle 186 on Inquiry Card (RESELLERS: 187).

- PS/2 and Serial Mouse support available
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- Up to 12 units can be cascaded
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AST POWEREXEC 3/25SL 120MB LCD W/ 12MB

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AST POWEREXEC 3/25SL 200MB ACTIVE COLOR W/ 12MB AST POWEREXEC 486/25SL BOMB LCD W/ 12MB

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\$2131

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\$163

\$ 88/\$156

#### CONTROL memory upgrades

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AST PREMIUM 386/25,331MB/2MB	\$51/\$102
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AST PREMIUM SE 4/50 32MB	\$1352
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IBM 6450128 4MB	\$153
IBM 6450129 8MB	\$325
IBM 6450130 8MB	\$325
IBM 6450603 1MB	\$48
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\$146

CPQ PROLINEA 4/33 4MB

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AST POWEREXEC 486/25SL 120MB LCD W/ 12MB	\$2738
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NEC ULTRALITE VERSA 486SL/25C 120MB ACTIVE COLOR W/ 12MB	
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TOSHIBA T4400SX 486DX/25 200MB LCD W/ 18MB	\$3847
TOSHIBA T4400C 486SX/25 120MB ACTIVE COLOR W/ 20MB	\$4049
TOSHIBA T4400C 486SX/25 200MB ACTIVE COLOR W/ 20MB	\$4527
TOSHIBA T4400C 486DX/25 120MB ACTIVE COLOR W/ 20MB	\$4411
TOSHIBA T4400C 486DX/25 200MB ACTIVE COLOR W/ 20MB	\$4745
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TOSHIBA T4500 486SX/20 120MB LCD W/ 12MB	\$3002
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1	M80-A21 A31 - 4MB	\$ 180	DP 386/20,20E,25,25E			16MB KIT	\$ 828	TOSHIBA 1000 - 2MB	\$ 108
1	16-BIT OK Exp Board 32-BIT OK Exp Board	\$ 128 \$ 128	1MB Exp. Board	\$ 10	35	APPLE		2000SXE - 8MB 3200SXC - 4MB	\$ 388 \$ 160
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Ì	PREM. 386/25 - 1MB	\$ 45	420,425,433 - 2MB KIT	\$ 8	82	Quad. 700,900 - 4MB	\$ 115	EPSON 6000 - 4MB	\$ 229
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EMBARC, from Motorola, delivers information to moving targets

### Users roam the nation and stay in the loop

Portability doesn't have to mean isolation from important, timely information, thanks to EMBARC wireless networking.

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  | 599.00         411           8500         5110.00         411           8500         5299.00         0           ORY         823         823           & 286E5140.00         833         8,164.00         833           Alpha         5140.00         833         9,814.00         833           Seta         5140.00         833         9,814.00         833   
   
   | 67-25MHz<br>67-33MHz<br>CYRIX<br>S87XL<br>CYRIX<br>CYRIX<br>CYRIX<br>D87-16<br>D87-20<br>D97-25<br>S087-33<br>D97-25<br>S087-33   | \$585.00<br>\$59.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00  | SAME D.           *Prices s           DRAM IMGX1           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-00NX           1 MGX1-00NX  
  | AY S<br>ubject<br>S3 00<br>S3 50<br>S3 60<br>S3 60<br>S3 65<br>S3 75  | HIPPIN<br>to change<br>MONIT<br>VGA 0.41 14"<br>SVGA 0.28 14"<br>SVGA 0.28 14"<br>VIEW SONIC<br>NEC<br>MOTHERBOAR  
  | ORS<br>\$215 00<br>\$259 00<br>.310 00<br>CALL<br>.CALL<br>RDS w/CPU  |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286-6, 386-20/20 E/25           1MB 11313:001 \$7500           DeskPro 286-8, 386-20/20 E/25           1MB 11312:001 \$15600           DeskPro 286-8, 386-20/20 E/25           2MB 118650:001 \$15600           2MB 118650:001 \$13500           2MB 118650:001 \$23000           DeskPro 3865           1MB 113646-001 \$3900  
   
  | Schipherka           NUE         SAN J           FAX:         (408)           FAX:         (408)           3645060         5951           3645060         5991           3645060         5991           3645060         5991           3645060         5991           3645060         5991           3645060         5991           3645060         5991           80-141         5991   
   
   | LS)<br>IOSE, CA 951<br>942-5509<br>2MB Model 5100<br>2MB Model 15200 Ti<br>8MB Model 15200 Ti<br>2MB SuperSport 286<br>01 1MB SuperSport 286<br>02 2MB SuperSport SK8<br>02 2MB SuperSport SK8<br>03 COMPAQ MEA<br>1MB Fortable LT2 28  
  | 599.00         411           8500         5110.00         411           8500         5299.00         0           ORY         823         823           & 286E5140.00         833         8,164.00         833           Alpha         5140.00         833         9,814.00         833           Seta         5140.00         833         9,814.00         833   
   
   | 67-25MHz<br>67-33MHz<br>CYRIX<br>S87XL<br>CYRIX<br>CYRIX<br>CYRIX<br>D87-16<br>D87-20<br>D97-25<br>S087-33<br>D97-25<br>S087-33   | \$585.00<br>\$59.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$89.00<br>\$65.00  | SAME D.           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           MGX1-00NX           MGX1-60NX           MGX0-60NX           DRAM 64X1           4164-150  
  | AY S<br>ubject<br>S3 00<br>S3 50<br>S3 60<br>S3 65<br>S3 75<br>S0 85  | HIPPIN<br>to change<br>wonit<br>VGA02814'<br>SVGA02814'<br>SVGA02814'<br>SVGA02814'<br>SVGA02814'  
  | DRS<br>\$215 00<br>\$259 00<br>310 00<br>CALL<br>CALL<br>RDS w/CPU<br>Cache \$560 00  |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286.5, 386-20006/25           1MB 11313:001           1MB 11312:001           S15500           2MB 11659:001           DeskPro 286.5, 386-20001           2MB 11659:001           DeskPro 385.3, 485-34           1MB 113546:001           2MB 116546:001           1MB 113546:001           0 EskPro 383.3, 485-34           Models           1MB 113546:001           0 EskPro 385.3, 485-34           1MB 11254-001           1MB 11254-001           0 EskPro 385.3, 485-34           1MB 11254-001           1MB 1135  
   
  | CRIPHERA<br>NUE SAN J<br>FAX: (408)<br>70-E61/121, 558, 658<br>36450603 559<br>36450603 559<br>36450604 599<br>36450604 599<br>70-A21<br>36452608 5991<br>8645608 5900000000000000   
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>00 2MB Model 5100<br>2MB Model T5200 Tr<br>00 8MB Model T5200 Tr<br>00 1MB SuperSpon 286<br>111 2MB SuperSpon 286<br>00 2MB SuperSpon 5XR<br>00 COMPA0 ME<br>1MB Portable LTE 28<br>00 2MB SuperSpon 5XR  
  | S99 00         411           8500         \$110 00         411           8500         \$299 00         9           0RY         822         8286 \$135 00         833           8 2865 \$135 00         833         8265 \$140 00         833           94na         \$140 00         833         844 00         833           96         \$142 00         833         \$140 00         833           66         \$150 00         833         \$140 00         833  
   
   | 67-25MHz<br>67-33MHz<br>CYRIX<br>S87XL<br>D87-16<br>D07-25<br>5087-33<br>5087-40<br>S887-16<br>S887-76<br>S887-76<br>S887-76<br>S887-76<br>SX   | \$585.00<br>\$59.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$89.00  | SAME D.<br>*Prices s<br>DRAM INGX1<br>1 MGX1120NS<br>1 MGX1-120NS<br>1 MGX1-120NS<br>1 MGX1-120NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-60NX<br>1 MGX1-60N  
   | AY S<br>ubject<br>53 00<br>53 50<br>53 60<br>53 65<br>53 75<br>50 95<br>51 50   | HIPPIN<br>to change<br>wont<br>VGA 0.41 14'<br>SVGA 0.28 14'<br>VIEW 50NIC<br>WE 50NIC<br>MOTHERBOAT<br>486 DX-50 w/256k<br>486 DX-50 w/256k<br>486 DX-30 w/256k  | ORS<br>   |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286.5, 386-20006/25           1MB 11313:001 \$7500           4MB 11313:201 \$15900           DeskPro 286.5, 386-20006 (25 10500)           4MB 11313:201 \$15500           2MB 11659:001 \$23000           DeskPro 385.3, 386-33 & \$2500           1MB 113546:001 \$19500           DeskPro 333, 386-33 & \$2500           2MB 115546:001 \$19500           1MB 113546:001 \$19500           2MB 11546:001 \$19500           1MM 11546:001 \$19500           1MM 11546:001 \$19500   
   
  | CRIPHERA<br>NUE - SAN J<br>FAX: (408)<br>70-E61/121, 555k, 655k<br>36450603 5591<br>70-E61/121, 502, 555k, 655k<br>36450604 5991<br>555x, 655x, 34F307 & 34F30<br>36450604 5991<br>70-A21<br>36450608 5991<br>80-111<br>36450505 575<br>80-1111<br>8645173 595<br>595 595 595<br>595 595 595   
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>200 2MB Model T5200 TI<br>200 2MB Model T5200 TI<br>201 MB SuperSport 286<br>201 MB SuperSport 286<br>201 SuperSport SX8<br>201 Portable LTE 28<br>201 Portable LTE 28<br>201 Portable LTE 28<br>201 MB SLT-286<br>MB SLT-286<br>MB SLT-286   
  | S99.00         411           8500         \$110.00         411           8500         \$299.00         0           0RY         822         828           & 286E5140.00         833         8286E5140.00         833           Mapha         \$140.00         83         848         5140.00         83           66         \$155.00         833         516         5150.00         833         5140.00         83           515         \$126.00         833         \$140.00         83         \$350.00         83           WY         220         220         835         \$350.00         83         \$350.00         83  
   
   | 67-25MHz<br>67-33MHz<br>CYRIX<br>1987XL<br>1987XL<br>1987X2<br>198720<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>1987-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20<br>197-20 | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$65 00<br>\$65 00<br>\$65 00<br>\$49 00   | SAME D.           *Prices s           BRAM IMGX1           MGX1-120NS           MGX1-120NS           MGX1-00NX           MGXI-00NX           MGXI-00NX <t< td=""><td>AY S<br/>ubject<br/>53 00<br/>53 60<br/>53 65<br/>53 75<br/>50 95<br/>51 50<br/>51 50<br/>52 00</td><td>HIPPIN<br/>to change<br/>wont<br/>yGa 04114'<br/>yGa 04104'<br/>yGa 0410'<br/>yGa 04104'<br/>yGa 04104'<br/>yGa 04104'<br/>y</td><td>DRS<br/>\$215 00<br/>\$259 00<br/>.310 00<br/>CALL<br/>.CALL<br/>ADS w/CPU<br/>CALL<br/>ADS w/CPU<br/>0<br/>\$230 00<br/>\$229 00<br/>\$229 00</td></t<>   
  | AY S<br>ubject<br>53 00<br>53 60<br>53 65<br>53 75<br>50 95<br>51 50<br>51 50<br>52 00  | HIPPIN<br>to change<br>wont<br>yGa 04114'<br>yGa 04104'<br>yGa 0410'<br>yGa 04104'<br>yGa 04104'<br>yGa 04104'<br>y | DRS<br>\$215 00<br>\$259 00<br>.310 00<br>CALL<br>.CALL<br>ADS w/CPU<br>CALL<br>ADS w/CPU<br>0<br>\$230 00<br>\$229 00<br>\$229 00  |
| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286-6, 386-20/20E/75           1MB 11313:001 \$7500           AMB 11312:001 \$169 00           DeskPro 286-0, 3864 and 3855x           2MB 118695:001 \$13500           4MB 113546-001 \$13500           4MB 113546-001 \$19500           1MB 113646-001 \$19500           4MB 112534-001 \$19500           2MB 115464-001 \$19500           AMB 115544-001 \$19500  
   
  | Schuppherka           NUE         SAN 30           FAX:         (408)           FAX:         (408)           3Kn 3075360         \$950           70-E61/121, 555x, 655x         553           3645060         \$991           3645060         \$991           3645060         \$991           3645060         \$991           3645060         \$991           3645060         \$991           3645060         \$991           80-141         36450508           80-141         36450375           \$75         \$80-111           86450379         \$991           \$991 \$991 \$991 \$910 \$910 \$910         \$991           \$918 \$10 \$10 \$461 \$9077\$         \$290  
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>2MB Model 5100<br>2MB Model T5200 Ti<br>BMB Model T5200 Ti<br>2MB SuperSport 286<br>00 1MB SuperSport 286<br>00 2MB SuperSport 286<br>00 4MB S  
  | 599 00         4 11           8500 \$110 00         411           8500 \$299 00         004           064         82           \$ 286E\$135 00         83           \$ 286E\$140 00         83           Beta \$140 00         83           66 \$125 00         83           \$140 00         83           St40 00         83           St40 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$540 00         83           \$530 00         84           RY         200           \$170 00         200   
   
   | 67-25MHz<br>67-33MHz<br>CYRIX<br>S87XL<br>D087-16<br>D087-25<br>D087-25<br>D087-33<br>D087-40<br>S887-26<br>S887-26<br>S887-26<br>S887-26<br>S887-26<br>S87-8<br>BX<br>10<br>C87-8<br>C87-8   | \$585.00<br>\$59.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$86.00<br>\$65.00<br>\$65.00<br>\$65.00<br>\$65.00<br>\$65.00  | SAME D.           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           MGX1-100NX           MGX1-00NX           MGX2-00NX           MGX4-00NX  
  | AY S<br>ubject  | HIPPIN<br>to change<br>wont<br>SyGa 0.28 14*<br>SyGa 0.2   | DRS<br>\$215 00<br>\$259 00<br>.310 00<br>CALL<br>.CALL<br>ADS w/CPU<br>\$230 00<br>\$279 00<br>\$279 00<br>\$165 00<br>\$279 00<br>\$125 00  |
| (COMPUTERS & PR           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           188 113131-001 S7500           MB 113132001 S1690           DeskPro 286.5, 386-2000 F25           2MB 116590-001 S15500           4MB 118234-001 S15500           4MB 112334-001 S15500           4MB 112334-001 S15500           4MB 112334-001 S15500           4MB 11534-001 S15500           4MB 11544-001 S16500           CMS TMEMORY           2MB 115144-001 S16500           AST MEMORY           2-10           Bravo-285, Workstation   
   
  | Schult         Sand           String         Sand           Sand         Sand  
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>00 2MB Model 5100<br>2MB Model T5200 Ti<br>00 BMB Model T5200 Ti<br>11 2MB SuperSpon 286<br>11 2MB SuperSpon 286<br>00 2MB SuperSpon 5X8<br>00 COMPA0 BME<br>1MB Portable LTE 28<br>00 2MB SuperSpon 5X8<br>00 COMPA0 BME<br>1MB Portable LTE 28<br>01 MB Portable LTE 28<br>02 MB SuT-286<br>MB SLT-286<br>04 MB Prospeed 286<br>2MB Prospeed 286<br>2MB Prospeed 286  
  | S99 00         411           8500         S299 00           OR         829 00           8 286E5135 00         833           8 286E5140 00         83           9 28155140 00         83           9 28155140 00         83           9 28155140 00         83           9 28155140 00         83           8   
   
   | 67-25MHz<br>67-33MHz<br>CYRIX<br>S87XL<br>1087-16<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>10<br>1087-20<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10   | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$65 00<br>\$65 00<br>\$65 00<br>\$49 00<br>\$59 00<br>\$59 00<br>\$59 00   | SAME D.           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           MGX1-100NX           MGX1-00NX           MGX1-60NX           DRAM 64X1           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-120           4164-100  
  | AY S<br>ubject  | HIPPIN<br>to change<br>MONIT<br>VGA 0.41 14".<br>VGA 0.41 14".<br>VGA 0.40 28 14"<br>VIEW SONIC<br>NEC<br>MOTHERBOA<br>486 DX-50 wi256k<br>386/486 DX-50 wi256k<br>486 DX-30 wi256k  
  | ORS<br>\$215 00<br>\$259 00<br>310 00<br>CALL<br>CALL<br>ADS w/CPU<br>Cache \$600 00<br>cache \$450 00<br>5230 00<br>\$230 00<br>\$230 00<br>\$279 00<br>he. \$169 00<br>\$125 00<br>\$110 00   |
| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 285-6, 385-20706/25           1MB 11313:001 S7500           4MB 113122:001 S16900           Compaq Memory           2MB 116590:001 S23000           PeskPro 2850, 386-33 GestremPro<br>2MB 11524-001 S18500           1MB 11323-001 S18500           4MB 11253-001 S18500           4MB 11534-001 S18500           1MB 11324-001 S18500           1MB 11544-001 S18500           AST MEMORY           2MB 116500-1010 S5900           2MS 116001-010 S5900           2MS 105001-002 S18500   
   
  | Schult         Solution           State         Solution           Solution         Solution           Solution         Solution           Solution         Solution           Solution         Solution           Solution         Solution           Solution         Solution<  
   
   | LLS)<br>DOSE, CA 951<br>942-5509<br>2MB Model 5200 Ti<br>2MB Model 5200 Ti<br>2MB Model 5200 Ti<br>2MB SuperSport 286<br>111 2MB SuperSport 286<br>2MB SuperSport SXR<br>2MB SuperSport SXR<br>2MB SuperSport SXR<br>2MB SuperSport SXR<br>2MB SuperSport SXR<br>2MB Portable LTE 28<br>1MB SLT-286<br>MB SLT-286<br>2MB Prospeed 286<br>2MB P  
  | S99.00         4.11           8500         \$110.00         4.11           8500         \$299.00         0           800         \$299.00         0           8.2865135.00         833         8.2865140.00           8.2865140.00         833           96         \$125.00         833           66         \$125.00         833           5140.00         83         \$140.00           835140.00         83         \$140.00           835140.00         83         \$140.00           835140.00         83         \$140.00           932.00         84         \$150.00           84         \$150.00         83           91.00         \$20.00         \$20.00           NY         \$224.00         \$20.00           93.00         \$20.00         \$20.00   
   
   | 67-25MHz<br>67-33MHz<br>67-33MHz<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX  | \$585.00<br>\$59.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$89.00<br>\$65.00<br>\$65.00<br>\$65.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00   | SAME D.           *Prices s           BRAM IMGX1           MGX1-120NS           MGX1-120NS           MGX1-100NX           I MGXI-00NX           I MGXI-00NX           I MGXI-00NX           I MGXI-00NX           I MGA-50NX           DRAM 64X1           4154-150           4154-120           4154-120           4154-120           4154-120           4154-120           2454-12           2454-12           2454-12           256XI-150NS   
  | AY S<br>ubject<br>53 00<br>53 50<br>53 50<br>53 60<br>53 65<br>53 75<br>50 85<br>50 95<br>51 50<br>52 00<br>53 99<br>54 50<br>54 75<br>51 25  | HIPPIN<br>to change<br>wonth<br>VGA 0.41 14"<br>SVGA 0.28 14"<br>VIEW SONIC<br>NEC<br>MOTHERBOAL<br>486 DX-50 wu256k<br>486 DX-50 wu256k<br>486 DX-30 wu256k<br>486 DX-25/20<br>486 SX-25/20<br>386 SX-25/20  | DRS         \$215 00           \$259 00         \$299 00           \$310 00         CALL           CALL         CALL           DS w/CPU         CALL           ADS w/CPU         S230 00           S230 00         \$279 00           S230 00         \$125 00           S125 00         \$110 00           cache         \$450 00           S230 00         \$239 00           \$230 00         \$125 00           \$125 00         \$110 00           \$110 00         \$110 00  
  |
| COMPUTERS & PR           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPo 286-6, 386-20/2026/25           1MB 113131-001 57500           AMB 11312-001 51500           DeskPo 286-6, 386-20/2026/25           1MB 11313-001 57500           DeskPo 286-7           1MB 1135001 57500           4MB 11859-001 513500           DeskPo 286-8           1MB 113540-01 519500           DeskPo 385           1MB 113540-01 519500           DeskPo 386           1MB 113540-01 519500           DeskPo 386           1MB 113540-01 519500           S12K Kit 500510-010 55900           2MB Kit 500510-002 519500           2MB Kit 500510-002 519500           Premum 38-16/20C   
   
  | Schult         Sand           String         Sand           Sand         Sand  
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>2MB Model T5200 Ti<br>2MB Model T5200 Ti<br>2MB Model T5200 Ti<br>2MB SuperSport 286<br>111 2MB SuperSport 286<br>2MB SuperSport SXR<br>2MB SuperSport SXR<br>2MB SuperSport SXR<br>2MB SuperSport SXR<br>2MB Portable LTE 28<br>1MB StT-286<br>MB StT-286<br>MB StT-286<br>2MB Prospeed 286<br>2MB Prospe  
  | S99.00         4.11           8500         \$299.00         411           8500         \$299.00         90           0RY         82         82           \$2865135.00         833         82           \$2865140.00         83         82           \$2865140.00         83         836           \$6         \$125.00         83           \$66         \$150.00         83           \$340.00         83         \$340.00           \$354.00         83         \$340.00           \$350.00         84         \$350.00           \$140         \$224.00         220           MORY         32         32           \$340.00         220         \$350.00           \$170.00         220         \$20           \$240.00         220         \$20           \$335         \$336         \$336           \$340         \$340         \$350  
   
   | CYRIX<br>67.25MHz<br>67.33MHz<br>CYRIX<br>007-16<br>1087-20<br>1087-25<br>1087-40<br>1087-25<br>1087-40<br>1087-33<br>1087-40<br>1087-33<br>1087-40<br>1087-10<br>1087-10<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>107-25<br>1  | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$69 00<br>\$65 00<br>\$65 00<br>\$65 00<br>\$65 00<br>\$65 00<br>\$65 00<br>\$59 00<br>\$59 00<br>\$59 00<br>\$59 00   | SAME D.           *Prices s           DRAM IMGK1           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-10NX           2 MGX1-120NS  
  | AY S<br>ubject<br>53 00<br>53 50<br>53 50<br>54 75<br>54 75<br>55  | HIPPIN<br>to change<br>work<br>vGa 0.28 14'<br>vGa 0.26 14'<br>vGa 0.27   | ORS<br>\$215 00<br>\$259 00<br>\$259 00<br>CALL<br>CALL<br>ADS w/CPU<br>CALL<br>ADS w/CPU<br>CALL<br>ADS w/CPU<br>S220 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$195 00<br>CARDS<br>\$220 00  |
| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           TEL: (408) 942-9695           TB 1313:001 57500           MB 11313:001 57500           MB 11313:001 57500           MB 11313:001 57500           MB 11313:001 51500           MB 11320:01 51500           MB 11324:001 519500           DeskPro 3855           1MB 11324:001 519500           MB 112534:001 519500           MB 11534:001 519500           MM 11534:001 519500           MAB 11554:001 519500           MB 11554:001 519500           MB 11554:001 519500           MB 115500:000 555000           Premium 386-16/20C           MB Kr 500510:003 57500           MB Kr 500510:003 57500           MB Kr 500510:003 57500           MB Kr 500510:003 57500  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           70-E61/121, 555X, 655X         554           36450603         5591           70-E61/121, 555X, 655X         5455060           36450604         5591           36450604         5591           36450605         5591           36450606         5591           80-141         36450608           80-141         36450607           80-141         5450375           80-141         5450375           80-141         5450375           80-141         5450375           80-141         5450375           80-141         5450375           80-141         5450375           80-141         5450375           80-141         5150           80-141         5150           80-141         5150           90-1372         5290           501 502, 555X & 60         5290           PRINTER MEMOR         6-110           PRExtand Lancer Jet IIP, III & IIII   
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>2MB Model 5100<br>2MB Model 5200 TI<br>2MB Model 5200 TI<br>2MB Model 5200 TI<br>2MB SuperSport 266<br>2MB SuperSport 266<br>2MB SuperSport 266<br>2MB SuperSport 268<br>COMPAG MEN<br>COMPAG MEN<br>2MB SuperSport 268<br>COMPAG MEN<br>COMPAG MEN<br>2MB Sur286<br>ME CASE<br>00 2MB Prospeed 268<br>00 2MB Prospeed 366<br>2ENITH MEL<br>200 2MB Prospeed 366<br>2ENITH MEL<br>201 2Enith 2386/20/25/33<br>1MB ZA3506<br>201 2MB ZA3506  
  | S99 00         411           8500 S110 00         411           8500 S299 00         90           0RY         82           \$ 286ES135 00         83           \$ 286ES140 00         83           \$ 286ES140 00         83           \$ 286ES140 00         83           \$ 286ES140 00         83           \$ 5140 00         83           \$ 5140 00         83           \$ 5140 00         83           \$ 5140 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5140 00         83           \$ 5140 00         83           \$ 5140 00         83           \$ 5140 00         83           \$ 5170 00         200           \$ 240 00         200           \$ 000 300         300           \$ 000 300         300           \$ 000 40         300           \$ 000 500 30         300           \$ 000 40         31   
   
   | 67-25MHz<br>67-33MHz<br>CYRIX<br>1587XL<br>1587XL<br>1587XL<br>158720<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1587-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20<br>1597-20  | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$57 00<br>\$57 00<br>\$58 00<br>\$65 00<br>\$69 00<br>\$59 00<br>\$60 0   | Prices s           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-00           4164-120           4164-120           2464-12           2464-12           256XI-150NS           256XI-150NS           256XI-150NS           256XI-100NS           256XI-100NS           256XI-100NS           256XI-100NS           256XI-100NS           256XI-100NS           256XI-00NS  
   | AY S<br>ubject<br>\$3 00<br>\$3 50<br>\$3 | HIPPIN<br>to change<br>Nonit<br>VGA 04114'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>MOTHERBOAI<br>465 CX-25/20<br>365 CX-40 GAK cacl<br>365 CX-40 GAK cacl<br>365 CX-40 GAK cacl<br>365 CX-25/20<br>365 CX-20<br>365 CX-20<br>375 CX-  | DRS<br>5215 00<br>5259 00<br>5259 00<br>CALL<br>CALL<br>CALL<br>RDS w/CPU<br>5220 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5195 00<br>CARDS<br>522 00<br>5319 00<br>CARDS<br>522 00<br>5319 00<br>CARDS<br>522 00<br>5319 00<br>CARDS<br>532 00<br>CARDS<br>532 00<br>CARDS<br>533 00<br>CARDS<br>530 00<br>CARDS<br>533 00<br>CARDS<br>530 00   |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           TEL: (408) 942-9695           108 11313:001 57500           108 11313:001 57500           4MB 11313:001 57500           4MB 11313:001 57500           4MB 1132001 51500           2MB 116690:001 523000           964MB 112534:001 519500           1MB 113646:001 519500           Peskpro 3865           1MB 113646:001 519500           AMB 112534:001 519500           Pask 115144:001 518500           2MB 115146:003 57500           2MB 115500510:002 519500           Premium 386-16/20C           1MB Kit 500510:003 57500           MB Kit 500510:003 57500   
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           FAX:         (408)           3Kt         3075360         \$590           70-E61/121, 555K, 655K         553           36450603         \$591           36450604         \$991           36450604         \$991           36450604         \$991           36450604         \$991           36450604         \$991           36450604         \$991           80-141         \$6450275           36450608         \$991           80-141         \$6450275           36450608         \$991           80-141         \$6450275           36450608         \$991           80-141         \$6450275           36450608         \$991           80-141         \$6450275           3645075         \$751           80-141         \$364275           90-141         \$364275           90-141         \$364275           90-141         \$364275           90-141         \$364275           90-141         \$300           90-141         \$300           90   
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>00 2MB Model 5100<br>2MB Model T5200 Ti<br>00 BMB Model T5200 Ti<br>00 1MB SuperSport 286<br>111 2MB SuperSport 286<br>112 2MB SuperSport 286<br>01 MB SuperSport 286<br>02 MB SuperSport 286<br>02 MB SuperSport 286<br>03 COMPA0 MEN<br>114 B Portable LTE 28<br>04 COMPA0 MEN<br>114 B Portable LTE 28<br>114 B Portable LTE 28<br>114 B Portable LTE 28<br>114 B Portable LTE 28<br>114 B Portable LTE 28<br>115 C MEN<br>114 B Portable LTE 28<br>114 B  
  | S99 00         4 11           8500 S110 00         411           8500 S299 00         411           960 X         8299 00           8 286ES135 00         833           8 286ES140 00         83           94 26 S140 00         83           96 S1540 00         83           96 S150 00         83           S140 00         83           S350 00         83           NY         20           S240 00         20           MOR Y         30           3 38         5000           83         5500           83         5350 00           RY         20           S170 00         20           MOR Y         30           335         350 00           RY         20           S170 00         20           MOR Y         30           304 00         30           313 00         32           314 00         33           315 00         32           316 50         32           317 00         32           318 50         32           318 50         32 <td>CYAIX OFF</td> <td>\$585.00<br/>\$59.00<br/>\$75.00<br/>\$75.00<br/>\$75.00<br/>\$75.00<br/>\$65.00<br/>\$65.00<br/>\$65.00<br/>\$65.00<br/>\$65.00<br/>\$65.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00</td> <td>SAME D.           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-60NX           1 MGX1-60NX           1 MGX1-100           1 MGX-60NX           0 MGX1-60NX           1 MGX-60NX           1 MGX-60NX           0 MAM 64X1           1 164-120           4 164-120           4 164-120           4 164-120           2 4 164-100           2 55K1-150NS           2 55K1-150NS           2 55K1-150NS           2 55K1-100NS           2 55K</td> <td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 60<br/>53 65<br/>53 75<br/>50 85<br/>50 95<br/>51 50<br/>52 00<br/>53 99<br/>54 50<br/>54 50<br/>54 75<br/>51 25<br/>51 25<br/>51 60</td> <td>HIPPIN<br/>to change<br/>Monit<br/>VGA 0.41 14'<br/>VGA 0.41 14'<br/>VGA 0.42 14'<br/>VEW SONC<br/>NEC<br/>MOTHERBOAN<br/>486 DX-50 w.256k<br/>486 DX-50 w.256k<br/>486 DX-50 w.256k<br/>486 DX-50 w.256k<br/>486 DX-50 w.256k<br/>486 DX-40 40k<br/>486 SX-2570<br/>386 BX-40 40k<br/>486 SX-2570<br/>386 BX-40 40k<br/>486 SX-2570<br/>386 BX-40 40k<br/>486 SX-2570<br/>386 SX-25<br/>486 VL-50/33/256k<br/>ADD DN<br/>DF with w1MB<br/>Orthol Pro IBs w11<br/>Damond Steath w<br/>Swath W</td> <td>ORS<br/>\$215 00<br/>\$259 00<br/>\$259 00<br/>\$259 00<br/>CALL<br/>CALL<br/>ADS w/CPU<br/>Cache \$450 00<br/>\$279 00<br/>he. \$169 00<br/>\$125 00<br/>\$125 00<br/>\$125 00<br/>\$125 00<br/>\$125 00<br/>\$120 00<br/>\$229 00<br/>\$280 00<br/>\$290 00<br/>\$200 000<br/>\$200 00</td>  
   | CYAIX OFF   
   | \$585.00<br>\$59.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$65.00<br>\$65.00<br>\$65.00<br>\$65.00<br>\$65.00<br>\$65.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$59.00  | SAME D.           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-60NX           1 MGX1-60NX           1 MGX1-100           1 MGX-60NX           0 MGX1-60NX           1 MGX-60NX           1 MGX-60NX           0 MAM 64X1           1 164-120           4 164-120           4 164-120           4 164-120           2 4 164-100           2 55K1-150NS           2 55K1-150NS           2 55K1-150NS           2 55K1-100NS           2 55K   
   | AY S<br>ubject<br>53 00<br>53 50<br>53 60<br>53 65<br>53 75<br>50 85<br>50 95<br>51 50<br>52 00<br>53 99<br>54 50<br>54 50<br>54 75<br>51 25<br>51 25<br>51 60  | HIPPIN<br>to change<br>Monit<br>VGA 0.41 14'<br>VGA 0.41 14'<br>VGA 0.42 14'<br>VEW SONC<br>NEC<br>MOTHERBOAN<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-40 40k<br>486 SX-2570<br>386 BX-40 40k<br>486 SX-2570<br>386 BX-40 40k<br>486 SX-2570<br>386 BX-40 40k<br>486 SX-2570<br>386 SX-25<br>486 VL-50/33/256k<br>ADD DN<br>DF with w1MB<br>Orthol Pro IBs w11<br>Damond Steath w<br>Swath W   | ORS<br>\$215 00<br>\$259 00<br>\$259 00<br>\$259 00<br>CALL<br>CALL<br>ADS w/CPU<br>Cache \$450 00<br>\$279 00<br>he. \$169 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$120 00<br>\$229 00<br>\$280 00<br>\$290 00<br>\$200 000<br>\$200 00   |
| COMPUTERS & PR           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           ComPAQ MEMORY           DeskPo 286-6, 386-20702/25           MB 113131-001 S7500           4MB 113132-001 S1500           DeskPo 286-1, 386-303 SystemPro           1MB 113546-001 S15500           DeskPo 286-1, 386-33, 46-33 & SystemPro           2MB 11514-001 S15500           DeskPo 386-33, 46-33 & SystemPro           2MB 11514-001 S15500           DeskPro 386-33, 46-33 & SystemPro           2MB 11514-001 S15500           Premuz 386-1670C           1MB Kri 500510-002 S15500           Premuz 386-201           1MB Kri 500510-003 S75600           Premuz 386-201           1MB Kri 500510-003 S75600           Premuz 386-201           1MB Kri 500510-003 S75600           Premuz 385-201           1MB Kri 500510-003 S75600           Premuz 385-201           1MB Kri 500510-003 S75600           MB Kri 50051  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           FAX:         (408)           70:E61/121, 5554, 655X         5590           36450603         5591           36450603         5593           36450604         5991           36450604         5991           36450605         5991           80-111         5991           80-111         5991           80-111         5991           80-111         5501           5515         5555           80-111         5501           5516         5521           80-111         5501           5517         5520           80-111         5501           5518         1497259           5200         5291           80-14721         5501           5518         1497259           5201         5201           80-147259         5290           80-1497259         5290           80-1497259         5290           80-34748         599           80-34778         595           80-34778         595 <t< td=""><td>LLS)<br/>DOSE, CA 951<br/>942-5509<br/>2MB Model 5100<br/>2MB Model 5200 Ti<br/>400<br/>2MB SuperSport 286<br/>2MB SuperSport 286<br/>2MB SuperSport 286<br/>2MB SuperSport 287<br/>2MB SuperSport 287<br/>2MB SuperSport 287<br/>2MB Portable LTE 28<br/>1MB Portable LTE 28<br/>2MB Portable LTE 28<br/>2MB Prospeed 286<br/>2MB Prospee</td><td>S99.00         4.11           8500         S299.00         411           8500         S299.00         411           8500         S299.00         833           6 28655135.00         833           8 28655135.00         833           8 28655135.00         833           941         S140.00           95         S140.00           96         S150.00           8 316         S150.00           87         S260.00           87         S240.00           200ME         S300           80ME         S90.00           24         S170.00           200         200           MORY         336           336         S324.00           200ME         S90.00           200ME         S90.00           201         S140.00           336         S140.00           337         S350.00           338         S350.00           338         S350.00           338         S350.00           338         S350.00           338         S350.00           338         S350.00           <t< td=""><td>CYRIX<br/>67.25MHz<br/>67.33MHz<br/>CYRIX<br/>S87XL<br/>007-16<br/>007-25<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-3</td><td>\$585.00<br/>\$59 00<br/>\$59 00<br/>\$75 00<br/>\$75 00<br/>\$75 00<br/>\$60 00<br/>\$65 00<br/>\$65 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$68 00<br/>\$69 00<br/>\$60 0</td><td>SAME D.           *Prices s           DRAM IMGK1           MGX1-120NS           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-0NX           1 MGX1-10NX           1 MGX1-10NX           2 MG4-12           4464-15           0 MAM 64X1           2 MGX1-120NS           2 S5K1-120NS           2 S5K1-120NS</td><td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 75<br/>51 50<br/>54 /td><td>HIPPIN<br/>Cochange<br/>Nonit<br/>VGA 0.41 14"<br/>VGA 0.41 14"<br/>VGA 0.42 14"<br/>VIEW SONIC<br/>NEC<br/>MOTHERBOAN<br/>486 DX-50 wu256k<br/>486 DX-50 wu256k<br/>486 DX-40 AN<br/>486 SX-25/20<br/>385 SX-25<br/>486 VX-40 IG-64k cac<br/>385 SX-35<br/>486 UX-50/33/256k<br/>ADD ON<br/>IDE with I/0<br/>Trident wi/18B<br/>Orchd Pro IIS.wi/1<br/>Damond Staath w<br/>NESA IDE Controlle</td><td>DRS           \$259 00           \$299 00           \$310 00           CALL           CALL           CALL           CALL           SSW/CPU           Cache           S500 00           S230 00           S230 00           S230 00           S230 00           S125 00           Cache           S125 00           S125 00           S125 00           S125 00           S125 00           KB           S125 00           S22 00           S139 00           r           S80 00</td></t<></td></t<>  
  | LLS)<br>DOSE, CA 951<br>942-5509<br>2MB Model 5100<br>2MB Model 5200 Ti<br>400<br>2MB SuperSport 286<br>2MB SuperSport 286<br>2MB SuperSport 286<br>2MB SuperSport 287<br>2MB SuperSport 287<br>2MB SuperSport 287<br>2MB Portable LTE 28<br>1MB Portable LTE 28<br>2MB Portable LTE 28<br>2MB Prospeed 286<br>2MB Prospee   
   | S99.00         4.11           8500         S299.00         411           8500         S299.00         411           8500         S299.00         833           6 28655135.00         833           8 28655135.00         833           8 28655135.00         833           941         S140.00           95         S140.00           96         S150.00           8 316         S150.00           87         S260.00           87         S240.00           200ME         S300           80ME         S90.00           24         S170.00           200         200           MORY         336           336         S324.00           200ME         S90.00           200ME         S90.00           201         S140.00           336         S140.00           337         S350.00           338         S350.00           338         S350.00           338         S350.00           338         S350.00           338         S350.00           338         S350.00 <t<
td=""><td>CYRIX<br/>67.25MHz<br/>67.33MHz<br/>CYRIX<br/>S87XL<br/>007-16<br/>007-25<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-35<br/>007-3</td><td>\$585.00<br/>\$59 00<br/>\$59 00<br/>\$75 00<br/>\$75 00<br/>\$75 00<br/>\$60 00<br/>\$65 00<br/>\$65 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$59 00<br/>\$68 00<br/>\$69 00<br/>\$60 0</td><td>SAME D.           *Prices s           DRAM IMGK1           MGX1-120NS           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-0NX           1 MGX1-10NX           1 MGX1-10NX           2 MG4-12           4464-15           0 MAM 64X1           2 MGX1-120NS           2 S5K1-120NS           2 S5K1-120NS</td><td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 75<br/>51 50<br/>54 /td><td>HIPPIN<br/>Cochange<br/>Nonit<br/>VGA 0.41 14"<br/>VGA 0.41 14"<br/>VGA 0.42 14"<br/>VIEW SONIC<br/>NEC<br/>MOTHERBOAN<br/>486 DX-50 wu256k<br/>486 DX-50 wu256k<br/>486 DX-40 AN<br/>486 SX-25/20<br/>385 SX-25<br/>486 VX-40 IG-64k cac<br/>385 SX-35<br/>486 UX-50/33/256k<br/>ADD ON<br/>IDE with I/0<br/>Trident wi/18B<br/>Orchd Pro IIS.wi/1<br/>Damond Staath w<br/>NESA IDE Controlle</td><td>DRS           \$259 00           \$299 00           \$310 00           CALL           CALL           CALL           CALL           SSW/CPU           Cache           S500 00           S230 00           S230 00           S230 00           S230 00           S125 00           Cache           S125 00           S125 00           S125 00           S125 00           S125 00           KB           S125 00           S22 00           S139 00           r           S80 00</td></t<>   |
CYRIX<br>67.25MHz<br>67.33MHz<br>CYRIX<br>S87XL<br>007-16<br>007-25<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-35<br>007-3  | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$60 00<br>\$65 00<br>\$65 00<br>\$59 00<br>\$59 00<br>\$59 00<br>\$59 00<br>\$59 00<br>\$59 00<br>\$68 00<br>\$69 00<br>\$60 0   | SAME D.           *Prices s           DRAM IMGK1           MGX1-120NS           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-0NX           1 MGX1-10NX           1 MGX1-10NX           2 MG4-12           4464-15           0 MAM 64X1           2 MGX1-120NS           2 S5K1-120NS   | AY S<br>ubject<br>53 00<br>53 50<br>53 50<br>53 50<br>53 50<br>53 75<br>51 50<br>54  |
HIPPIN<br>Cochange<br>Nonit<br>VGA 0.41 14"<br>VGA 0.41 14"<br>VGA 0.42 14"<br>VIEW SONIC<br>NEC<br>MOTHERBOAN<br>486 DX-50 wu256k<br>486 DX-50 wu256k<br>486 DX-40 AN<br>486 SX-25/20<br>385 SX-25<br>486 VX-40 IG-64k cac<br>385 SX-35<br>486 UX-50/33/256k<br>ADD ON<br>IDE with I/0<br>Trident wi/18B<br>Orchd Pro IIS.wi/1<br>Damond Staath w<br>NESA IDE Controlle  | DRS           \$259 00           \$299 00           \$310 00           CALL           CALL           CALL           CALL           SSW/CPU           Cache           S500 00           S230 00           S230 00           S230 00           S230 00           S125 00           Cache           S125 00           S125 00           S125 00           S125 00           S125 00           KB           S125 00           S22 00           S139 00           r           S80 00  |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           ComPaq memory           DeskPo 286-6, 386-20/02 (25)           MB 11313-001 57500           4MB 11312-001 51500           DeskPo 286-7, 386-303 864 and 3865X           2MB 11859-001 53500           054MP 286-8, 386-303 854           2MB 11859-001 53500           DeskPro 3863           1MB 11354-001 518500           DeskPro 3863           1MB 11354-001 518500           DeskPro 386-33, 46-33 & SystemPro<br>2MB 11514-001 518500           Premum 386-16/20C           1MB Kit 500510-002 515000           Premum 386-20           1MB Kit 500510-003 57500           4MB Kit 500510-003 5200   
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           FAX:         (408)           SK:         36500           70-E61/121.         555X.           3645000         5591           70-E61/121.         555X.           3645000         5591           36450004         5991           36450004         5991           3645000         5991           80-141         3645007           36450017         5999           80-141         545007           36450017         5999           80-141         545007           36450017         5999           80-141         5301           36450017         5999           80-141         5301           80-141         5301           80-142         5301           80-143         5301           80-143         5301           80-143         5301           80-143         5301           80-143         5301           80-144         5301           80-143         5301           80-143         5301   
   
   | LLS)<br>USE, CA 951<br>942-5509<br>2MB Model 5100<br>2MB Model 5100<br>2MB Model 5200 TI<br>2MB Model 5200 TI<br>2MB SuperSport 266<br>2MB Portable LTE 28<br>00 COMPAG MEN<br>2MB Sur-286<br>MES MENG<br>2MB Prospeed 286<br>2MB Prospeed 386<br>2ENITH MEL<br>2MB ZA3600<br>2MB ZA36  
  | S99 00         411           8500 S110 00         411           8500 S299 00         90           0RY         82           \$ 286ES135 00         83           \$ 286ES140 00         83           \$ 286ES140 00         83           \$ 286ES140 00         83           \$ 286ES140 00         83           \$ 140 00         83           \$ 5140 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5150 00         83           \$ 5170 00         20           \$ 00ME         20           \$ 00ME         30           \$ 00ME         30           \$ 00ME         33           \$ 1325 00         33           \$ 525 00         32           \$ 5125 00         23           \$ 5125 00         23   
   
   | CYAIX OFF   | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$57 00<br>\$65 00<br>\$65 00<br>\$55 00<br>\$55 00<br>\$59 00<br>\$50 0   | SAME D.           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           MGX1-100NX           MGX1-100NX           MGX1-00NX           MGX1-20NX           MGX1-20NX           MGX2-20NX  
   | AY S<br>ubject<br>53 00<br>53 50<br>53 50<br>53 50<br>53 50<br>53 65<br>53 75<br>50 85<br>50 95<br>51 50<br>51 25<br>51 50<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 95<br>53 99<br>54 50  | HIPPIN<br>to change<br>Monit<br>VGA 0.41 14'<br>VGA 0.41 14'<br>VGA 0.42 14'<br>VEW SONC<br>NEC<br>MOTHERBOAN<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-50 w.256k<br>486 DX-40 40k<br>486 SX-2570<br>386 BX-40 40k<br>486 SX-2570<br>386 BX-40 40k<br>486 SX-2570<br>386 BX-40 40k<br>486 SX-2570<br>386 SX-25<br>486 VL-50/33/256k<br>ADD DN<br>DF with w1MB<br>Orthol Pro IBs w11<br>Damond Steath w<br>Swath W   | DRS<br>\$215 00<br>\$259 00<br>\$259 00<br>CALL<br>CALL<br>CALL<br>ADS w/CPU<br>\$230 00<br>\$229 00<br>\$229 00<br>\$229 00<br>\$125 00<br>\$229 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$120 00<br>\$125 00<br>\$120   |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPo 286-6, 386-20702/25           1MB 113131-001 57500           4MB 11312-001 51500           DeskPo 286-6, 386-20702/25           1MB 1135001 57500           4MB 11312-001 51500           DeskPo 286-7           04MB 11859-001 513500           0584Po 385           1MB 11354-001 519500           DeskPro 386-33, 485-33 & SystemPro<br>2MB 11514-001 519500           DeskPro 386-33, 485-35 & SystemPro<br>2MB 11514-001 519500           Premum 386-16/20C           1MB Kri 500510-002 515000           Premum 386-20           1MB Kri 500510-003 57500           4MB Kri 500510-003 5200           Premium 386-502           1MB 500718-002 58502           Premium 386-502           1MB 500718-002 58500           Premium 386-502  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           FAX:         (408)           36:000         55:0           70-E61/121, 55X, 655X         554           56450503         55:91           70-E61/121, 55X, 655X         56450504           53:4550504         5591           54:50504         5991           30:472933         51491           70-A21         36450500         5991           80-1411         36450507         5999           8644017         5999         56450377         5999           56450379         5999         5913         50502         5290           CMMB W/2M 347:3077         5290         5290         5290           CPRINTER MEMOR         700         83478         5290           PRINTER MEMORE         5010         834428         5715           834425         5110         834428         5110           834445         5110         834445         5110   
   
   | LLS)           IOSE, CA 951           942-5509           O         2MB Model 5100           DMB Model T5200, TI           DMB SuperSport 266           DMB SuperSport SXF           DMB Model T5200, TI           DMB Model T5200, TI           DMB SuperSport 266           DMB SUPESport SXF           DMB Model T5200, TI           DMB Model T5200, TI </td <td>S99.00         411           8500         S299.00         411           8500         S299.00         411           8500         S299.00         833           4         286551.35.00         833           4         286551.40.00         833           8         286551.40.00         833           96         5150.00         833           5150.00         833         5350.00           8.7         S140.00         20           MORY         82         20           5150.00         83         5350.00           8.7         S140.00         22           MORY         33         336           00ME         S300.00         22           MORY         332         332           00ME         S20.00         32           433E         332         332           5125.00         33         335           5125.00         335         335           5125.00         335         335</td> <td>67-25МН2<br/>67-33МН2<br/>СҮЯІХ<br/>СҮЯІХ<br/>1087-16<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20</td>
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<td>SAME D.           *Prices s           DRAM IMGX1           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-00NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-00NX           1 MGX1-100           4154-120           4154-120           4154-120           4154-120           4154-120           24564-15           24564-15           2464-10           DRAM 54X4           255K1-150NS           255K1-150NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-00NS           25</td> <td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 60<br/>53 65<br/>53 75<br/>50 85<br/>50 95<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 85<br/>53 99<br/>53 80<br/>53 80<br/>53 99<br/>54 50<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 85<br/>53 99<br/>51 80<br/>51 80<br/>51 80<br/>51 90<br/>51 /td> <td>HIPPIN<br/>Cochange<br/>Monit<br/>VGA 0.41 14"<br/>SVGA 0.28 14"<br/>VGA 0.40 28 14"<br/>VIEW SONIC<br/>NEC<br/>MOTHERBOAN<br/>486 DX-50 wu256k<br/>486 DX-30 wu256k<br/>486 DX-30 wu256k<br/>486 DX-40 AM<br/>(upgradable)<br/>486 SX-25/20<br/>386 SX-25<br/>486 VL-50/33/256k<br/>ADD ON<br/>IDE with I/O<br/>Tridett I//IB<br/>Orchid Pro IIS.wiTH<br/>NESA IDE Controlle<br/>MEMORY B<br/>Rampat AT<br/>Rampat AT<br/>Rampat AT</td> <td>DRS        </td>  | S99.00         411           8500         S299.00         411           8500         S299.00         411           8500         S299.00         833           4         286551.35.00         833           4         286551.40.00         833           8         286551.40.00         833           96         5150.00         833           5150.00         833         5350.00           8.7         S140.00         20           MORY         82         20           5150.00         83         5350.00           8.7         S140.00         22           MORY         33         336           00ME         S300.00         22           MORY         332         332           00ME         S20.00         32           433E         332         332           5125.00         33         335           5125.00         335         335           5125.00         335         335   
   
  | 67-25МН2<br>67-33МН2<br>СҮЯІХ<br>СҮЯІХ<br>1087-16<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20 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  | SAME D.           *Prices s           DRAM IMGX1           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-00NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-00NX           1 MGX1-100           4154-120           4154-120           4154-120           4154-120           4154-120           24564-15           24564-15           2464-10           DRAM 54X4           255K1-150NS           255K1-150NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-00NS           25  
  | AY S<br>ubject<br>53 00<br>53 50<br>53 50<br>53 50<br>53 60<br>53 65<br>53 75<br>50 85<br>50 95<br>51 50<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 85<br>53 99<br>53 80<br>53 80<br>53 99<br>54 50<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 85<br>53 99<br>51 80<br>51 80<br>51 80<br>51 90<br>51  | HIPPIN<br>Cochange<br>Monit<br>VGA 0.41 14"<br>SVGA 0.28 14"<br>VGA 0.40 28 14"<br>VIEW SONIC<br>NEC<br>MOTHERBOAN<br>486 DX-50 wu256k<br>486 DX-30 wu256k<br>486 DX-30 wu256k<br>486 DX-40 AM<br>(upgradable)<br>486 SX-25/20<br>386 SX-25<br>486 VL-50/33/256k<br>ADD ON<br>IDE with I/O<br>Tridett I//IB<br>Orchid Pro IIS.wiTH<br>NESA IDE Controlle<br>MEMORY B<br>Rampat AT<br>Rampat AT<br>Rampat AT   | DRS   |
| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPo 286.5, 386-2070275           MB 11312001 \$7500           4MB 113122:001 \$15500           4MB 113122:001 \$15500           4MB 113669:001 \$23000           DeskPro 286.1, 386:30 & SystemPro<br>2MB 11546:001 \$19500           DeskPro 386:33, 486:33 & SystemPro<br>2MB 11514:001 \$19500           AST MEMORY           1MB Kit 500510:002 \$15000           Premum 386-16/20C           1MB Kit 500510:003 \$7500           4MB Kit 500510:003 \$7500           4MB Kit 500510:003 \$7500           4MB Kit 500510:003 \$7500           4MB Kit 500510:002 \$18500           Premum 386-16/20C           1MB Kit 500510:003 \$7500           4MB Kit 500510:003 \$7500           4MB Kit 500510:002 \$18500           Premum 386-16/20C           1MB Kit 500510:003 \$7500           4MB Kit 500510:003 \$7500           4MB Kit 500510:002 \$18500           Premum 386-16/20C           1MB Kit 500510:002 \$22000           1MB Kit 500510:003 \$7500           4MB Kit 500510:003 \$7500           4MB Kit 500510:003 \$5500           2MB Kit 500718:003 \$5500   
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           FAX:         (408)           70:661/121, 5558, 6558,         5591           36450603         5591           70:661/121, 5558, 6558,         5593           36450603         5591           33472933         51491           70:461/121, 502, 5558, 6553,         36450604           39472933         51491           70:471         394793           36450604         5991           80:411         56450375           80:411/111         56450375           80:411/111         56450375           80:411/1211         5991           56:50:52,5558, 660         9891           80:84/2014         53011           50:50:52,5558, 660         981           80:44/2014         54911           80:4758         599           80:4758         599           80:4758         599           80:4758         599           80:4758         599           80:4758         599           80:4758         599           80:4758         597           80:4758         5170<   
   
   | LLS)<br>IOSE, CA 951<br>942-5509<br>00 2MB Model 5100<br>2MB Model T5200 TI<br>2MB Model T5200 TI<br>2MB SuperSport 286<br>00 2MB SuperSport 286<br>00 2MB SuperSport SXI<br>00 2MB Protable LTE 28<br>00 4MB SLT-286<br>MEC MEMO<br>00 1MB Prospeed 286<br>00 2MB  
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| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 2866, 386 20702/5           MB 11312001 57500           4MB 11312001 51500           AMB 11312001 51500           CMM 116665:001 513500           AMB 11352:001 51500           DeskPro 2866, 386:30 485:33 45:35 15500           MB 11354:001 51500           DeskPro 386:33, 485:33 45:35 16500           DeskPro 386:33, 485:33 45:35 16500           Premum 386:16/20C           1MB Kit 500510-002 51500           MB Kit 500510-003 57500           AMB Kit 500510-003 57500           AMB Kit 500510-003 57500           MB Kit   
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           T0:E61/721, 555K, 655X         5591           70:E61/721, 555K, 655X         5591           36450603         5591           53450604         5991           33472933         51491           70:A21         36450604         5991           36450604         5991           80:141         36450608         5991           80:141         36450607         5999           80:141         3645077         5290           80:420379         599         591           80:430379         599         505           80:441         367077         5290           MB         1497259         5290           MB         1497259         5290           B 344788         570         834448           S100         834778         5185           8344784         570         834448         5170           8344445         5175         834448         5175           8344428         5175         5175         5175           8103675         5159         5175           8103675         <  
   
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CYRIX<br>67.25MHz<br>67.33MHz<br>CYRIX<br>S97XL<br>0077-16<br>1087-20<br>1087-16<br>1087-20<br>1087-12<br>1087-16<br>1087-20<br>1087-16<br>1087-20<br>1087-10<br>1087-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>107-10<br>10 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  | Prices s           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           MGX1-100NX           MGX1-100NX           MGX1-100NX           MGX1-00NX           MGX2-00NX           MGX-120NS           256X1-120NS           256X1-120NS           256X1-00NS  
  | AY S<br>ubject<br>53 00<br>53 50<br>53 75<br>51 50<br>51 75<br>51  | HIPPIN<br>to change<br>Nonit<br>VGA 04114'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>SVGA 02814'<br>NOTHERBOAI<br>460X-33 w1284<br>3860X-33 w1284<br>3860X-33 w1284<br>3860X-33 w1284<br>3860X-33 w1284<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3865X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-25<br>3875X-  | ORS         \$215 00           \$225 900         \$259 00           \$259 00         \$259 00           \$CALL         \$CALL           CALL         \$CALL           CALL         \$CALL           ADS W/CPU         \$500 00           \$230 00         \$279 00           \$512 00         \$10 00           \$10 00         \$128 00           \$280 00         \$280 00           \$280 00         \$280 00           \$549 00         \$580 00           OCARDS         \$280 00           ODAROS OK         \$95 00           \$219 00         \$119 00           \$219 00         \$55,60 65 or   |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286.5, 386-2000675           1MB 113130:001 S7500           4MB 113130:001 S7500           4MB 113130:001 S7500           4MB 113130:001 S7500           4MB 113130:001 S7500           9684Pro 286.9, 386.9 and 385X           2MB 11659:001 S15500           0cskPro 386.3 ask53 asystemPro<br>2MB 115146-001 S18500           0cskPro 386.3 ask53 asystemPro<br>2MB 115146-001 S18500           1MB 113565:002 S15000           Premum 386-16/20C           1MB K1500510:003 S7500           4MB K1500510:003 S7500           4MB K1500510:003 S7500           4MB K1500510:003 S7500           4MB K1500510:004 S18500           Premium 386-502           MB K1500510:002 S19500           Premium 385:002           MB K1500510:003 S7500           4MB K1500510:004 S18500           Premium 385:002           MB K1500510:002 S19500           MB K1500510:003 S7500           4MB K1500510:003 S7500           4MB K1500510:003 S7500           4MB K1500510:003 S19500           MB K1500510:003 S19500           MB S00718:0028  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           FAX:         (408)           70-E61/121, 5554, 6554         5590           36450603         5591           70-E61/121, 5554, 6554         5591           36450603         5591           5555, 6555, 36450604         5991           5554, 5656         5917           70-A21         56450608         5991           56450608         5991           80-111/311         593           56450608         5991           80-111/311         593           5645075         5751           80-111/311         593           564573         5751           80-117/311         5920           MB         1497259         5290           PRINTER         MEMOR           Packard Laser Jett IIP, III & IIII         5185           834778         5185           834778         5185           834458         5170           8344458         5175           8344458         5175           8344458         5175           8104137         5185           1039137 </td <td>LLS)           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           IOSE, CA 951      <t< td=""><td>S99 00         411           8500 S110 00         411           8500 S299 00         411           8500 S299 00         813           A286E5140 00         833           A286E5140 00         833           B41 S140 00         833           S140 00         833           66 S150 00         833           S140 00         833           66 S150 00         833           S140 00         833           66 S150 00         833           S140 00         833           90MF         830 00           RW         22C           S140 00         23           90ME         90 00           S140 00         23           90ME         890 00         30           A32E         300         32           S140 00         23         35           S140 00         23         35           S140 00         33         35           S140 00         35         35           S140 00         35         35           S140 00         35         35           S140 00         35         35           S142</td><td>CVPIX     CVPIX     C</td><td>\$585.00<br/>\$59 00<br/>\$59 00<br/>\$75 00<br/>\$75 00<br/>\$75 00<br/>\$55 00<br/>\$59 00<br/>\$50 0</td><td>SAME D.           *Prices s           DRAM IMGX1           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-100           4154-120           4154-120           4154-120           4154-120           4154-120           4154-120           4154-120           24564-15           4456-15           255K1-150NS           255K1-150NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-00NS           255K1-00NS           255K1-00NS           255K4-80NS           255K4-80NS           255K4-100NS           255K4-80NS           255K4-100NS           255K4-100NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS</td><td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 60<br/>53 65<br/>53 75<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 85<br/>53 99<br/>54 50<br/>51 60<br/>51 75<br/>51 75<br/>51 85<br/>51 50<br/>51 75<br/>51 75<br/>51 85<br/>51 99<br/>54 50<br/>51 99<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 85<br/>51 95<br/>51 75<br/>51 /td><td>HIPPIN<br/>Cochange<br/>Monit<br/>VGA 0.41 14'<br/>VGA 0.41 14'<br/>VGA 0.28 14'<br/>VIEW SONIC<br/>NEC<br/>MOTHERBOAN<br/>486 DX-50 wi256k<br/>486 DX-50 wi256k<br/>486 DX-30 wi256k<br/>486 DX-30 wi256k<br/>486 DX-40 AM<br/>(uppredable)<br/>486 SX-25/20<br/>385 SX-25<br/>486 UX-40 LOG44k cac<br/>385 SX-35<br/>486 UX-40 LOG44k cac<br/>486 UX-40 LOG44k cac<br/>486 UX-40 LOG44k cac<br/>486 UX-40</td><td>ORS         \$215 00           \$259 00         \$259 00           \$259 00         \$259 00           \$250 00         \$210 00           CALL         CALL           ADS w/CPU         \$600 00           D         \$230 00           \$279 00         \$125 00           \$110 00         \$125 00           \$125 00         \$125 00           \$125 00         \$125 00           \$120 00         \$225 00           \$130 00         \$235 00           \$220 00         \$519 00           OARDS OK         \$59 00           \$140 00         \$146, 00           \$25, 50 06 50 r         \$149 00           \$23, 169 00         \$23, 2169 00</td></t<></td>   
  | LLS)           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           IOSE, CA 951 <t< td=""><td>S99 00         411           8500 S110 00         411           8500 S299 00         411           8500 S299 00         813           A286E5140 00         833           A286E5140 00         833           B41 S140 00         833           S140 00         833           66 S150 00         833           S140 00         833           66 S150 00         833           S140 00         833           66 S150 00         833           S140 00         833           90MF         830 00           RW         22C           S140 00         23           90ME         90 00           S140 00         23           90ME         890 00         30           A32E         300         32           S140 00         23         35           S140 00         23         35           S140 00         33         35           S140 00         35         35           S140 00         35         35           S140 00         35         35           S140 00         35         35           S142</td><td>CVPIX     CVPIX     C</td><td>\$585.00<br/>\$59 00<br/>\$59 00<br/>\$75 00<br/>\$75 00<br/>\$75 00<br/>\$55 00<br/>\$59 00<br/>\$50 0</td><td>SAME D.           *Prices s           DRAM IMGX1           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-100           4154-120           4154-120           4154-120           4154-120           4154-120           4154-120           4154-120           24564-15           4456-15           255K1-150NS           255K1-150NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-00NS           255K1-00NS           255K1-00NS           255K4-80NS           255K4-80NS           255K4-100NS           255K4-80NS           255K4-100NS           255K4-100NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS</td><td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 60<br/>53 65<br/>53 75<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>51 85<br/>53 99<br/>54 50<br/>51 60<br/>51 75<br/>51 75<br/>51 85<br/>51 50<br/>51 75<br/>51 75<br/>51 85<br/>51 99<br/>54 50<br/>51 99<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 85<br/>51 95<br/>51 75<br/>51 /td><td>HIPPIN<br/>Cochange<br/>Monit<br/>VGA 0.41 14'<br/>VGA 0.41 14'<br/>VGA 0.28 14'<br/>VIEW SONIC<br/>NEC<br/>MOTHERBOAN<br/>486 DX-50 wi256k<br/>486 DX-50 wi256k<br/>486 DX-30 wi256k<br/>486 DX-30 wi256k<br/>486 DX-40 AM<br/>(uppredable)<br/>486 SX-25/20<br/>385 SX-25<br/>486 UX-40 LOG44k cac<br/>385 SX-35<br/>486 UX-40 LOG44k cac<br/>486 UX-40 LOG44k cac<br/>486 UX-40 LOG44k cac<br/>486 UX-40</td><td>ORS         \$215 00           \$259 00         \$259 00           \$259 00         \$259 00           \$250 00         \$210 00           CALL         CALL           ADS w/CPU         \$600 00           D         \$230 00           \$279 00         \$125 00           \$110 00         \$125 00           \$125 00         \$125 00           \$125 00         \$125 00           \$120 00         \$225 00           \$130 00         \$235 00           \$220 00         \$519 00           OARDS OK         \$59 00           \$140 00         \$146, 00           \$25, 50 06 50 r         \$149 00           \$23, 169 00         \$23, 2169 00</td></t<> | S99 00         411           8500 S110 00         411           8500 S299 00         411           8500 S299 00         813           A286E5140 00         833           A286E5140 00         833           B41 S140 00         833           S140 00         833           66 S150 00         833           S140 00         833           66 S150 00         833           S140 00         833           66 S150 00         833           S140 00         833           90MF         830 00           RW         22C           S140 00         23           90ME         90 00           S140 00         23           90ME         890 00         30           A32E         300         32           S140 00         23         35           S140 00         23         35           S140 00         33         35           S140 00         35         35           S140 00         35         35           S140 00         35         35           S140 00         35         35           S142   
   
   | CVPIX     C   | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$55 00<br>\$59 00<br>\$50 0   | SAME D.           *Prices s           DRAM IMGX1           1 MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-100NX           1 MGX1-100NX           1 MGX1-00NX           1 MGX1-100           4154-120           4154-120           4154-120           4154-120           4154-120           4154-120           4154-120           24564-15           4456-15           255K1-150NS           255K1-150NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-00NS           255K1-00NS           255K1-00NS           255K4-80NS           255K4-80NS           255K4-100NS           255K4-80NS           255K4-100NS           255K4-100NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS           255K4-500NS  
   | AY S<br>ubject<br>53 00<br>53 50<br>53 50<br>53 50<br>53 50<br>53 60<br>53 65<br>53 75<br>51 50<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 75<br>51 85<br>53 99<br>54 50<br>51 60<br>51 75<br>51 75<br>51 85<br>51 50<br>51 75<br>51 75<br>51 85<br>51 99<br>54 50<br>51 99<br>51 50<br>51 75<br>51 75<br>51 75<br>51 85<br>51 95<br>51 75<br>51  | HIPPIN<br>Cochange<br>Monit<br>VGA 0.41 14'<br>VGA 0.41 14'<br>VGA 0.28 14'<br>VIEW SONIC<br>NEC<br>MOTHERBOAN<br>486 DX-50 wi256k<br>486 DX-50 wi256k<br>486 DX-30 wi256k<br>486 DX-30 wi256k<br>486 DX-40 AM<br>(uppredable)<br>486 SX-25/20<br>385 SX-25<br>486 UX-40 LOG44k cac<br>385 SX-35<br>486 UX-40 LOG44k cac<br>486 UX-40 LOG44k cac<br>486 UX-40 LOG44k cac<br>486 UX-40   | ORS         \$215 00           \$259 00         \$259 00           \$259 00         \$259 00           \$250 00         \$210 00           CALL         CALL           ADS w/CPU         \$600 00           D         \$230 00           \$279 00         \$125 00           \$110 00         \$125 00           \$125 00         \$125 00           \$125 00         \$125 00           \$120 00         \$225 00           \$130 00         \$235 00           \$220 00         \$519 00           OARDS OK         \$59 00           \$140 00         \$146, 00           \$25, 50 06 50 r         \$149 00           \$23, 169 00         \$23, 2169 00   |
| (COMPUTERS & PR           3074 LANDESS AVEN           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286.5, 386-2070675           1MB 11313001 \$7500           4MB 113122:001 \$15500           4MB 113122:001 \$15500           4MB 11352:001 \$15500           4MB 11352:001 \$15500           4MB 11354:001 \$15500           1MB 11354:011 \$15500           1MB 11354:011 \$15500           AMB 1152:001 \$15500           1MB 11354:011 \$15500           AMB 1152:001 \$15500           Premum 386-1670C           1MB Kit 500510:002 \$15000           Premum 386-1670C           1MB Kit 500510:003 \$7500           4MB S00-7800 \$19500           1MB Kit 500510:003 \$7500           4MB S00-7800 \$19500           1MB S007800 \$19500           1MB Kit 500510:003 \$7500           4MB S00-7  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           T0-E61/121, 555X, 655X         5590           70-E61/121, 555X, 655X         5591           36450603         5591           70-E61/121, 502, 555X, 655X         56450604           555X, 655X, 347307 # 34760         5991           36450604         5991           36450605         5991           36450605         5991           36450605         5991           80-111         518           56450375         575           80-111/311         5450375           56450375         575           80-111/311         5450375           56450375         5290           PRINTER MEMOR           PRINTER MEMOR           -Packard Laser Jett IIP, III & IIII           834478         5700           834478         5175           17-Packard Laser Jett IIP, 4 IID           8344458         5170           8344458         5175           81030675         5195           1039137         5195           1039137         5195           1039475         5195           1049   
   
   | LLS) USE, CA 951 942-5509 USE, CA 951 942-5509 USE, CA 951 942-5509 USE, CA 951 942-5509 USE, CA 951 942 0 2MB Model T5200, Ti MB 540-26 0 2MB SuperSport 286 0 2MB SuperSport 286 0 2MB SuperSport SX; 0 0 COMPAG MEX 0 0 2MB Frospeed 286 0 0 2MB Frospeed 286 0 0 2ENITH MEI 2A368 0 0 2ENITH X-386(20/25/33 1MB 2A3660 0 0 0 2ENITH X-386(20/25/33 1MB 2A3660 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   
  | S99 00         41           8500 S110 00         411           8500 S299 00         81           8206 S140 00         83           8 286 S140 00         83           8 286 S140 00         83           90 P         83           90 P         83           91 P         810 00           92 S140 00         83           94 S550 00         83           95 S170 00         20           S170 00         20           S170 00         20           S240 00         20           S170 00         20           S170 00         20           S170 00         20           S240 00         30           MK <s205 00<="" td="">         32           S125 00         32           S125</s205>   
   
   | CVPIX     SP7L  | \$585.00<br>\$59.00<br>\$59.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$75.00<br>\$57.00<br>\$55.00<br>\$55.00<br>\$55.00<br>\$55.00<br>\$55.00<br>\$59.00<br>\$59.00<br>\$59.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$69.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.00<br>\$60.0   | Prices s           *Prices s           DRAM IMGX1           MGX1-120NS           1 MGX1-120NS           1 MGX1-100NX           1 MGX2-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K1-100NS           255K2-100NS  
  | AY S<br>ubject<br>S300<br>S350<br>S350<br>S360<br>S365<br>S375<br>S085<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S185<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S155<br>S175<br>S155<br>S175<br>S155<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S185<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180  | HIPPIN<br>to change<br>Nonit<br>VGA 0.41.14'<br>SVGA 0.28.14'<br>SVGA 0.28.14'<br>SVGA 0.28.14'<br>SVGA 0.28.14'<br>SVGA 0.28.14'<br>SVGA 0.28.14'<br>SVGA 0.28.14'<br>NOTHERBOAL<br>46 DX-50 w.26K<br>46 DX-50 w.26K<br>47 DX-50 w.26K<br>4  | ORS         \$215 00           \$225 500         \$259 00           \$259 00         \$259 00           \$215 00         \$248 00           CALL         CALL           RDS W/CPU         \$600 00           \$230 00         \$279 00           \$220 00         \$125 00           \$10 00         \$125 00           \$10 00         \$125 00           \$280 00         \$280 00           \$280 00         \$58 00           CARDS         \$230 00           \$59 00         \$59 00           DAROS DK         \$59 00           \$230 00         \$59 00           \$58 00         \$59 00           \$58 00         \$59 00           \$58 00         \$58 00           \$58 00         \$58 00           \$58 00         \$58 00           \$58 00         \$58 00           \$23 2: \$149 00         \$53 80 00           \$23 2: \$169 00         \$28 bit MCA  |
| COMPUTERS & PE           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286.5 386-2070675           1MB 11313:001 57500           4MB 11313:001 57500           4MB 11313:001 57500           4MB 11313:001 57500           4MB 118560:001 55900           2MB 11659:001 55900           DeskPro 286.8 38.6 33.8 SystemPro<br>2MB 11514-001 518500           DeskPro 386.3 48-33 SystemPro<br>2MB 11514-001 518500           AST MEMORY           Biavo-286. Workstation<br>512K Kit 500510:003 57500<br>4MB Kit 50   
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           FAX:         (408)           70-E61/121, 5554, 6554         5590           36450603         5591           70-E61/121, 5554, 6554         5591           36450603         5591           5555, 6555, 36450604         5991           5554, 5656         5917           70-A21         56450608         5991           56450608         5991           80-111/311         593           56450608         5991           80-111/311         593           5645075         5751           80-111/311         593           564573         5751           80-117/311         5920           MB         1497259         5290           PRINTER         MEMOR           Packard Laser Jett IIP, III & IIII         5185           834778         5185           834778         5185           834458         5170           8344458         5175           8344458         5175           8344458         5175           8104137         5185           1039137 </td <td>LLS)           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           IOSE, INCOMPAGE           III 2MB SuperSport 266           IIII 2MB SuperSport 266           IOSE SuperSport 526           IMB SUT-286           IMB SUT-286           IMB ZA36630           Zenith Z-3865/20/75/33           IMB ZA36630           Zenith Z-3865 SK           ZMB Z-35000           IOSE SUPER SMAR           IOSE</td> <td>S99 00         411           8500         \$299 00         411           8500         \$299 00         411           8500         \$299 00         411           8500         \$299 00         411           8206 \$140 00         833         \$286 \$140 00           938         \$286 \$5140 00         833           96         \$125 00         833           66         \$150 00         833           8740 00         833         \$284 00           8740 00         \$224 00         \$20           MC         \$140 00         \$33           8         \$350 00         \$33           8         \$350 00         \$20           MC         \$140 00         \$20           MC         \$140 00         \$23           \$240 00         \$25         \$33           \$250 00         \$33         \$35           \$140 00         \$35         \$35           \$140 00         \$35         \$35           \$140 00         \$35         \$35           \$140 00         \$35         \$35           \$140 00         \$35         \$35           \$140 00         \$35         <t< td=""><td>CYAIX<br/>67-25MHz<br/>67-33MHz<br/>CYAIX<br/>SB7XL<br/>CYAIX<br/>SB7XL<br/>CYAIX<br/>SB7-10<br/>SB7-10<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20</td><td>\$585.00<br/>\$59.00<br/>\$59.00<br/>\$75.00<br/>\$75.00<br/>\$75.00<br/>\$575.00<br/>\$575.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<b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s           *Prices s           DRAM
IMGX1           MGX1-120NS           MGX1-100NX           MGX1-100NX           MGX1-100NX           MGX1-00NX           4164-120           DRAM 64X1           4264-15           4464-10           DRAM 256X1           256X1-150NS           256X1-100NS           256X1-100NS           256X1-100NS           256X1-60NS           256X1-70NS           256X1-60NS           256X1-60NS           256X1-60NS     <!--</td--><td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 55<br/>50 85<br/>50 95<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>53 99<br/>54 50<br/>54 75<br/>51 50<br/>51 75<br/>51 85<br/>51 50<br/>51 75<br/>51 85<br/>51 95<br/>51 /td><td>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPP</td><td>DRS<br/>5215 00<br/>5259 00<br/>310 00<br/>CALL<br/>CALL<br/>CALL<br/>RDS W/CPU<br/>CALL<br/>CALL<br/>700 00<br/>5220 00<br/>5220 00<br/>5220 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5120 00<br/>5125 00<br/>5120 00<br/>5125 00<br/>5195 00<br/>CARDS<br/>522 00<br/>5319 00<br/>CARDS<br/>55, 60 65 or<br/>7:32</td></td></t<></td>  | LLS)           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           IOSE, INCOMPAGE           III 2MB SuperSport 266           IIII 2MB SuperSport 266           IOSE SuperSport 526           IMB SUT-286           IMB SUT-286           IMB ZA36630           Zenith Z-3865/20/75/33           IMB ZA36630           Zenith Z-3865 SK           ZMB Z-35000           IOSE SUPER SMAR           IOSE   
   
  | S99 00         411           8500         \$299 00         411           8500         \$299 00         411           8500         \$299 00         411           8500         \$299 00         411           8206 \$140 00         833         \$286 \$140 00           938         \$286 \$5140 00         833           96         \$125 00         833           66         \$150 00         833           8740 00         833         \$284 00           8740 00         \$224 00         \$20           MC         \$140 00         \$33           8         \$350 00         \$33           8         \$350 00         \$20           MC         \$140 00         \$20           MC         \$140 00         \$23           \$240 00         \$25         \$33           \$250 00         \$33         \$35           \$140 00         \$35         \$35           \$140 00         \$35         \$35           \$140 00         \$35         \$35           \$140 00         \$35         \$35           \$140 00         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td=""><td>CYAIX<br/>67-25MHz<br/>67-33MHz<br/>CYAIX<br/>SB7XL<br/>CYAIX<br/>SB7XL<br/>CYAIX<br/>SB7-10<br/>SB7-10<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20<br/>SB7-20</td><td>\$585.00<br/>\$59.00<br/>\$59.00<br/>\$75.00<br/>\$75.00<br/>\$75.00<br/>\$575.00<br/>\$575.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$55.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<b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s           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           MGX1-100NX           MGX1-100NX           MGX1-00NX           4164-120          
DRAM 64X1           4264-15           4464-10           DRAM 256X1           256X1-150NS           256X1-100NS           256X1-100NS           256X1-100NS           256X1-60NS           256X1-70NS           256X1-60NS           256X1-60NS           256X1-60NS     <!--</td--><td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 55<br/>50 85<br/>50 95<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>53 99<br/>54 50<br/>54 75<br/>51 50<br/>51 75<br/>51 85<br/>51 50<br/>51 75<br/>51 85<br/>51 95<br/>51 /td><td>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>Cochange<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPPIN<br/>HIPP</td><td>DRS<br/>5215 00<br/>5259 00<br/>310 00<br/>CALL<br/>CALL<br/>CALL<br/>RDS W/CPU<br/>CALL<br/>CALL<br/>700 00<br/>5220 00<br/>5220 00<br/>5220 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5120 00<br/>5125 00<br/>5120 00<br/>5125 00<br/>5195 00<br/>CARDS<br/>522 00<br/>5319 00<br/>CARDS<br/>55, 60 65 or<br/>7:32</td></td></t<>   | CYAIX<br>67-25MHz<br>67-33MHz<br>CYAIX<br>SB7XL<br>CYAIX<br>SB7XL<br>CYAIX<br>SB7-10<br>SB7-10<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20<br>SB7-20 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  | Prices s           *Prices s           DRAM IMGX1           MGX1-120NS           MGX1-100NX           MGX1-100NX           MGX1-100NX           MGX1-00NX           4164-120           DRAM 64X1           4264-15           4464-10           DRAM 256X1           256X1-150NS           256X1-100NS           256X1-100NS           256X1-100NS           256X1-60NS           256X1-70NS           256X1-60NS           256X1-60NS           256X1-60NS </td <td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 55<br/>50 85<br/>50 95<br/>51 50<br/>51 75<br/>51 75<br/>51 75<br/>51 75<br/>53 99<br/>54 50<br/>54 75<br/>51 50<br/>51 75<br/>51 85<br/>51 50<br/>51 75<br/>51 85<br/>51 95<br/>51 /td> 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<td>DRS<br/>5215 00<br/>5259 00<br/>310 00<br/>CALL<br/>CALL<br/>CALL<br/>RDS W/CPU<br/>CALL<br/>CALL<br/>700 00<br/>5220 00<br/>5220 00<br/>5220 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5125 00<br/>5120 00<br/>5125 00<br/>5120 00<br/>5125 00<br/>5195 00<br/>CARDS<br/>522 00<br/>5319 00<br/>CARDS<br/>55, 60 65 or<br/>7:32</td> | AY S<br>ubject<br>53 00<br>53 50<br>53 50<br>53 50<br>53 50<br>53 55<br>50 85<br>50 95<br>51 50<br>51 75<br>51 75<br>51 75<br>51 75<br>53 99<br>54 50<br>54 75<br>51 50<br>51 75<br>51 85<br>51 50<br>51 75<br>51 85<br>51 95<br>51  | 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00<br>CALL<br>CALL<br>CALL<br>RDS W/CPU<br>CALL<br>CALL<br>700 00<br>5220 00<br>5220 00<br>5220 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5125 00<br>5120 00<br>5125 00<br>5120 00<br>5125 00<br>5195 00<br>CARDS<br>522 00<br>5319 00<br>CARDS<br>55, 60 65 or<br>7:32  |
| (COMPUTERS & PE           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286.5 386-2070675           1MB 11313:001 S7500           4MB 11313:001 S7500           4MB 11313:001 S7500           4MB 11859:001 S2000           DeskPro 286.5 386-2070 S9900           2MB 11854:001 S19500           DeskPro 386.3 48:33 & SystemPro<br>2MB 11514:001 S19500           AST MEMORY           Biavo-286. Workstation<br>S12K Kit 500510:003 S7500<br>4MB Kit 500510:004 S18500           Premium 386-Kitz30 A 485:25<br>1MB S00718:002 S6000<br>4MB 500718:002 S6000<br>4MB 500718:002 S6000<br>4MB 500718:002 S6000<br>4MB 500718:002 S18500           Vectra 05/70PC, RS/29FC ANROR<br>4MB S00510:003 S7500<br>4MB S00510:003 S18500           Vectra 05/70PC, RS/29FC ANROR 200  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           170-E61/121, 555X, 655X         554           56450503         5591           70-E61/121, 555X, 655X         56450504           58450504         5591           56450503         5591           56450504         5591           56450504         5991           80-1411         36450608         5991           80-1412         36450607         5999           80-1413         36450607         5999           80-1411         36450607         5999           80-1411         3107         5999           964507 and 80         8048         12795           80-1411         5301         50, 502, 555X & 60           80         1497255         5290           CPRINTER MEMOR         1803478         570           803478         5105         334428         5710           8034428         5110         81039137         595           8034428         5110         81039137         595           8049057         5185         6109137         595           804948         5117         81039137  
   
   | LSS           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           942-5509           IOSE, CA 951           IOSE, SA 1000           IOSE, SA 11  
   | S99 00         411           8500 S110 00         411           8500 S299 00         411           8500 S299 00         813           82865140 00         813           82865140 00         833           840 5140 00         833           96 5152 00         833           66 5150 00         833           5140 00         833           66 5150 00         833           5170 00         202           MORY         302           600ME         590 00           900ME         590 00           900ME         590 00           9125 00         252           9125 00         252           9125 00         252           9125 00         35           9125 00         35           9125 00         35           9125 00         35           9125 00         35           9125 00         35           9136 00         35           914         550 00           915 00         44           916 00         44           917 00         35           918 00         114      9  
   
  | Cristi Gray<br>67-25MHz<br>67-33MHz<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRIX<br>CYRI 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54X1<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154-120<br>4154  | AY S<br>ubject<br>S300<br>S350<br>S350<br>S360<br>S365<br>S375<br>S085<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S185<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S150<br>S175<br>S155<br>S175<br>S155<br>S175<br>S155<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S195<br>S160<br>S175<br>S185<br>S185<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180<br>S180  |
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| (COMPUTERS & PE           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 286.5, 386-2070675           1MB 11313:001 S7500           4MB 11313:001 S7500           4MB 11313:001 S7500           4MB 11859:001 S15500           CHMP 11254-001 S19500           DeskPro 286.3, 36:33 & 85:34 S8:54 EMP           2MB 11654:001 S19500           DeskPro 286.Weckstein           512K Kri 500510-002 S19500           Premum 386-16/20C           1MB Kri 500510-003 S7500           4MB Kri 500510-003 S7500           4MB Kri 500510-003 S7500           AMB Kri 500510-004 S18500           Premium 385-500           Vectra 62/070C, R5/29/C AR80           AMB S00718-002           MB S00718-002  
   
   | CRIPHERA           NUE         SAN J           FAX:         (408)           SK:         3550           FAX:         (408)           SK:         3550           70-E61/121, 555X, 655X,<br>36450603         5591           70-E61/121, 502, 555X, 655X,<br>36450604         5991           553X, 655X, 347307, 8, 347307         549490           36425030         5191           70-A21         36450608         5991           36450608         5991           80-111/311         589           84540375         575           80-111/311         589           80-43075         5290           CPRINTER         MEMOR           PRINTER         S100           80-3475B         599           83-475B         599           83-475B         5195           83-445B         5110           83-445B         5175           83-445B         5175           83-445B         5175           83-445B         5175           81-039137         5129           CP AND PORTABLI         5129           CP AND PORTABLI         5129           COP AND PORTABL  
   
  | LLS)<br>IOSE, CA 951<br>942-5509<br>OSE, CA 951<br>942-5509<br>OSE 0<br>2MB Model T5200 TI<br>2MB Model T5200 TI<br>2MB SuperSpor 286<br>2MB SuperSpor 286<br>2MB SuperSpor 286<br>2MB SuperSpor 286<br>2MB SuperSpor 286<br>2MB Portable LTE 28<br>00 2MB Portable LTE 28<br>01 MB SLT-286<br>MB SLT-286<br>2MB Prospeed 286<br>2MB Prospeed 286<br>2MB Prospeed 286<br>2MB ZA3608<br>01 MB ZA3608<br>02 Zenith Z-386 SK<br>2MB ZA3608<br>00 2MB ZA3608<br>00   
   | S99.00         41           8500         S10.00         411           9500         S299.00         90           8200         S299.00         83           42005140.00         83         83           Mapha         S140.00         83           84         S140.00         83           86         S150.00         83           86         S150.00         83           S140.00         83         S350.00           RY         S200         S22000           S170.00         S22         S2000           AGS S140.00         33         S350.00           RY         S170.00         S2           S170.00         S2         S20.00           S24000         S2         S2           MK         S205.00         S3           S125.00         S3         S12           MK         S255.00         S5           S40.00         S99.00         S50.00           S550.00         44         S550.00           S550.00         11         S58.00         11           S68000         11         S68000         11           S68000   
   
  | CYRIX<br>67.25MHz<br>67.33MHz<br>CYRIX<br>S87XL<br>CYRIX<br>S87XL<br>D87-16<br>D87-20<br>D87-25<br>CYRIX<br>S87.25<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-25<br>S7.25<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D  | \$585.00<br>\$59 00<br>\$59 00<br>\$75 00<br>\$75 00<br>\$75 00<br>\$55 00<br>\$55 00<br>\$55 00<br>\$55 00<br>\$55 00<br>\$55 00<br>\$55 00<br>\$59 00<br>\$50 00<br>\$50 00<br>\$50 00<br>\$50 00<br>\$5140 00<br>\$53 00  | SAME D.<br>*Prices s<br>*Prices s<br>DRAM IMGX1<br>1 MGX1-120NS<br>1 MGX1-100NX<br>1 MGX1-100NX<br>1 MGX1-100NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>1 MGX1-00NX<br>2 MGX1-00NX<br>2 MGX1-00NS<br>2 MGX1-00N  | AY S<br>signature and signature  
  | HIPPIN<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange  | DRS<br>\$215 00<br>\$259 00<br>\$259 00<br>\$259 00<br>\$250 00<br>CALL<br>CALL<br>NDS W/CPU<br>\$230 00<br>\$229 00<br>\$229 00<br>\$229 00<br>\$229 00<br>\$229 00<br>\$229 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$125 00<br>\$129 00<br>\$129 00<br>\$129 00<br>\$129 00<br>\$129 00<br>\$129 00<br>\$129 00<br>\$129 00<br>\$139 00<br>T \$19 00<br>\$220 00<br>\$55 00<br>\$50 0 |
| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPo 286.6, 386-20702/75           MB 11313-001 57500           4MB 11312-001 51500           DeskPo 286.9, 3864 and 385X           2MB 11859-001 513500           DeskPo 286.1, 3864 and 385X           2MB 11354-001 519500           DeskPo 286.4, 133, 465-33 & SystemPro           2MB 11514-001 519500           DeskPo 386.33, 465-33 & SystemPro           2MB 11514-001 519500           Premum 386-20           1MB Kit 500510-002 515500           Premum 386-20           1MB Kit 500510-003 57500           4MB S00718-022 5600           4MB S00718-022 5600           4MB S00718-022 5600           4MB S00780 518500           Premum 386-5X2232 448-25           1MB S0718-022 5600           4MB S01504-025 51500 <td>CRIPHERA           NUE         SAN J           FAX:         (408)           SKr. 3075360         \$510           70.651/121, 555X, 655X         5531           3635060         \$591           70.651/121, 555X, 655X         5532           36450604         \$591           36472933         \$1491           70.421         502, 555X, 655X           36450604         \$591           3642933         \$1491           70.421         \$253           80-141         \$2640077           80-141         \$2640077           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-450         \$290           80-451         \$290           80-451         \$290           80-451         \$290           80-451         \$108&lt;</td> <td>LS)<br/>USE, CA 951<br/>942–5509<br/>2MB Model 5100<br/>2MB Model 5100<br/>2MB Model 5200 TI<br/>2MB Model 5200 TI<br/>2MB Model 5200 TI<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>2MB Portable LTE 28<br/>00 COMPAD MEN<br/>2MB SuperSport 266<br/>2MB Portable LTE 28<br/>00 COMPAD MEN<br/>2MB SuperSport 266<br/>2MB Portable LTE 28<br/>00 COMPAD MEN<br/>2MB SuperSport 266<br/>2MB Prospeed 266<br/>2MB Prospeed 266<br/>2MB Prospeed 366<br/>2ENITH MEL<br/>2ENITH MEL<br/>2ENITH 2385/20/25/33<br/>1MB ZA3500<br/>00 Zenith 2385/20/25/33<br/>1MB ZA3500<br/>00 Zenith 2385/20/25/33<br/>1MB ZA3500<br/>00 Zenith 2385/20/25/33<br/>1ME ZA3500<br/>00 Zenith 2385/20/25/33<br/>2MB ZA500/20/25/33<br/>2MB ZA500/20/25/33<br/>2MB ZA500/20/25/33<br/>2MB ZA500/20/25/33<br/>2MB ZA500/20/25/33<br/>2MB ZA500/20/25/33<br/>2MB ZA500/20/25/34<br/>2MB ZA500/20/25/34<br/>2MB ZA500/20/25/34<br/>2MB ZA500/20/25/34<br/>2MB ZA500/20/25/34<br/>2MB ZA500/20/25/34<br/>2MB ZA500/20/25/34<br/>2MB ZA500/20/20/25/34<br/>2MB ZA500/20/20/20/20/20/20/20/20/20/20/20/20/2</td> <td>S99.00         41           5500         S10.00         411           5500         S299.00         50           6         S120.00         83           4         2865.136.00         83           4         2865.136.00         83           6         S125.00         83           6         S125.00         83           6         S125.00         83           6         S125.00         83           5140.00         83         S350.00           RY         S350.00         20           S170.00         20         20           S240.00         20         20           MORY         20         30           S350.00         20         20           MK         S20.00         20           S125.00         21         23           CALL         S50.00         25           S50.00         S59.00         44           S89.00         11           S68.00         11           S68.00         11           S68.00         22           S89.00         21           S89.00         21     <td>CYAIX<br/>67.25MHz<br/>67.33MHz<br/>CYAIX<br/>S87XL<br/>CYAIX<br/>S87XL<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50</td><td>\$585.00<br/>\$5900<br/>\$5900<br/>\$7500<br/>\$7500<br/>\$57500<br/>\$57500<br/>\$5500<br/>\$5500<br/>\$5500<br/>\$5500<br/>\$5500<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$59500<br/>\$5900<br/>\$59500<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5900<br/>\$5140.00<br/>\$5140.00<br/>\$5140.00<br/>\$51000<br/>\$51000<br/>\$51000<br/>\$51000<br/>\$51000</td><td>SAME D.<br/>*Prices s<br/>*Prices s<br/>DRAM IMGX1<br/>1 (GX1-120NS<br/>1 (GX1-100NX<br/>1 (GX1-100NX<br/>1 (GX1-100NX<br/>1 (GX1-0NX<br/>1 (GX1-0XX<br/>1 (</td><td>AY S<br/>ubject<br/>S3 00<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 50<br/>S3 75<br/>S1 50<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 50<br/>S1 75<br/>S1 75<br/>S1 85<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 85<br/>S1 99<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 85<br/>S1 99<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 85<br/>S1 99<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 80<br/>S1 80<br/>S1 90<br/>S1
/td><td>HIPPIN<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange</td><td>ORS         \$215 00           \$225 00         \$259 00           \$259 00         \$250 00           \$225 00         \$240 00           CALL         CALL           ADS w/CPU         \$220 00           \$229 00         \$229 00           \$229 00         \$125 00           \$10 00         \$125 00           \$10 00         \$125 00           \$10 00         \$125 00           \$22 00         \$669 00           \$22 00         \$659 00           r         \$30 00           r         \$30 00           r         \$19 00           55, 60 65 or         \$22,2, \$169 00           32 BH MCA         \$247,00           \$215 00         \$224,00           \$247,00         \$326 00</td></td>   | CRIPHERA           NUE         SAN J           FAX:         (408)           SKr. 3075360         \$510           70.651/121, 555X, 655X         5531           3635060         \$591           70.651/121, 555X, 655X         5532           36450604         \$591           36472933         \$1491           70.421         502, 555X, 655X           36450604         \$591           3642933         \$1491           70.421         \$253           80-141         \$2640077           80-141         \$2640077           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-141         \$290           80-450         \$290           80-451         \$290           80-451         \$290           80-451         \$290           80-451         \$108<  
   
  | LS)<br>USE, CA 951<br>942–5509<br>2MB Model 5100<br>2MB Model 5100<br>2MB Model 5200 TI<br>2MB Model 5200 TI<br>2MB Model 5200 TI<br>2MB SuperSport 266<br>2MB SuperSport 266<br>2MB SuperSport 266<br>2MB SuperSport 266<br>2MB SuperSport 266<br>2MB Portable LTE 28<br>00 COMPAD MEN<br>2MB SuperSport 266<br>2MB Portable LTE 28<br>00 COMPAD MEN<br>2MB SuperSport 266<br>2MB Portable LTE 28<br>00 COMPAD MEN<br>2MB SuperSport 266<br>2MB Prospeed 266<br>2MB Prospeed 266<br>2MB Prospeed 366<br>2ENITH MEL<br>2ENITH MEL<br>2ENITH 2385/20/25/33<br>1MB ZA3500<br>00 Zenith 2385/20/25/33<br>1MB ZA3500<br>00 Zenith 2385/20/25/33<br>1MB ZA3500<br>00 Zenith 2385/20/25/33<br>1ME ZA3500<br>00 Zenith 2385/20/25/33<br>2MB ZA500/20/25/33<br>2MB ZA500/20/25/33<br>2MB ZA500/20/25/33<br>2MB ZA500/20/25/33<br>2MB ZA500/20/25/33<br>2MB ZA500/20/25/33<br>2MB
ZA500/20/25/34<br>2MB ZA500/20/25/34<br>2MB ZA500/20/25/34<br>2MB ZA500/20/25/34<br>2MB ZA500/20/25/34<br>2MB ZA500/20/25/34<br>2MB ZA500/20/25/34<br>2MB ZA500/20/20/25/34<br>2MB ZA500/20/20/20/20/20/20/20/20/20/20/20/20/2   
   | S99.00         41           5500         S10.00         411           5500         S299.00         50           6         S120.00         83           4         2865.136.00         83           4         2865.136.00         83           6         S125.00         83           6         S125.00         83           6         S125.00         83           6         S125.00         83           5140.00         83         S350.00           RY         S350.00         20           S170.00         20         20           S240.00         20         20           MORY         20         30           S350.00         20         20           MK         S20.00         20           S125.00         21         23           CALL         S50.00         25           S50.00         S59.00         44           S89.00         11           S68.00         11           S68.00         11           S68.00         22           S89.00         21           S89.00         21 <td>CYAIX<br/>67.25MHz<br/>67.33MHz<br/>CYAIX<br/>S87XL<br/>CYAIX<br/>S87XL<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-30<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50<br/>D87-50</td> 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<td>SAME D.<br/>*Prices s<br/>*Prices s<br/>DRAM IMGX1<br/>1 (GX1-120NS<br/>1 (GX1-100NX<br/>1 (GX1-100NX<br/>1 (GX1-100NX<br/>1 (GX1-0NX<br/>1 (GX1-0XX<br/>1 (</td> <td>AY S<br/>ubject<br/>S3 00<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 50<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 60<br/>S3 50<br/>S3 75<br/>S1 50<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 50<br/>S1 75<br/>S1 75<br/>S1 85<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 85<br/>S1 99<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 85<br/>S1 99<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 85<br/>S1 99<br/>S1 50<br/>S1 75<br/>S1 85<br/>S1 80<br/>S1 80<br/>S1 90<br/>S1 /td>
<td>HIPPIN<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange<br/>Cochange</td> <td>ORS         \$215 00           \$225 00         \$259 00           \$259 00         \$250 00           \$225 00         \$240 00           CALL         CALL           ADS w/CPU         \$220 00           \$229 00         \$229 00           \$229 00         \$125 00           \$10 00         \$125 00           \$10 00         \$125 00           \$10 00         \$125 00           \$22 00         \$669 00           \$22 00         \$659 00           r         \$30 00           r         \$30 00           r         \$19 00           55, 60 65 or         \$22,2, \$169 00           32 BH MCA         \$247,00           \$215 00         \$224,00           \$247,00         \$326 00</td> | CYAIX<br>67.25MHz<br>67.33MHz<br>CYAIX<br>S87XL<br>CYAIX<br>S87XL<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-30<br>D87-50<br>D87-50<br>D87-50<br>D87-50<br>D87-50<br>D87-50<br>D87-50<br>D87-50 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  | SAME D.<br>*Prices s<br>*Prices s<br>DRAM IMGX1<br>1 (GX1-120NS<br>1 (GX1-100NX<br>1 (GX1-100NX<br>1 (GX1-100NX<br>1 (GX1-0NX<br>1 (GX1-0XX<br>1 (   
  | AY S<br>ubject<br>S3 00<br>S3 50<br>S3 50<br>S3 50<br>S3 50<br>S3 50<br>S3 50<br>S3 60<br>S3 60<br>S3 60<br>S3 60<br>S3 60<br>S3 60<br>S3 50<br>S3 75<br>S1 50<br>S1 50<br>S1 75<br>S1 85<br>S1 50<br>S1 75<br>S1 75<br>S1 85<br>S1 50<br>S1 75<br>S1 85<br>S1 85<br>S1 99<br>S1 50<br>S1 75<br>S1 85<br>S1 85<br>S1 99<br>S1 50<br>S1 75<br>S1 85<br>S1 85<br>S1 99<br>S1 50<br>S1 75<br>S1 85<br>S1 80<br>S1 80<br>S1 90<br>S1  | HIPPIN<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange  | ORS         \$215 00           \$225 00         \$259 00           \$259 00         \$250 00           \$225 00         \$240 00           CALL         CALL           ADS w/CPU         \$220 00           \$229 00         \$229 00           \$229 00         \$125 00           \$10 00         \$125 00           \$10 00         \$125 00           \$10 00         \$125 00           \$22 00         \$669 00           \$22 00         \$659 00           r         \$30 00           r         \$30 00           r         \$19 00           55, 60 65 or         \$22,2, \$169 00           32 BH MCA         \$247,00           \$215 00         \$224,00           \$247,00         \$326 00  
  |
| COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPo 286.6, 386-20702/5           MB 11313-001 S7500           4MB 11312:001 S1500           DeskPo 286.4, 386-303 48533           MB 113546-001 S5900           DeskPo 286.4, 13864 and 385X           2MB 11546-001 S5900           DeskPo 286.4, 15500           MB 113540-01 S15500           MB 113540-01 S15500           DeskPo 38633, 485-33 & SystemPro<br>2MB 115144-001 S15500           DeskPo 3864, 143 SystemPro<br>2MB 115140-002 S15000           Premum 386-1620C           MB Kri 500510-002 S1500           MB Kri 500510-003 S7500           AMB Kri 500510-003 S7500           AMB Kri 500510-003 S7500           AMB Kri 500510-003 S15500           Premum 386-5X/2533 446-25           MB S00718-022 S600           MB S00718-025 S15500           HEWLETT-PACKARD<br>MEMORY           Vectra 05/r65           MB S05040A         S6500           MB D1640A         S6500           4MB D1640A         S6500           MB D1540A         S7500           MB D1540A         S7500           MB D1640A <td>CRIPHERA           NUE         SAN J           FAX:         (408)           T0-E61/121, 55X, 655X         554           70-E61/121, 55X, 655X         545060           36450603         5591           5450604         5591           36450604         5591           36450604         5591           36450605         5591           36450606         5991           80-141         36450608           36450375         575           80-141         36450375           36450375         575           80-141         36450375           36450375         575           80-141         36450375           364450375         575           80-141         36440375           80-141         310           80-141         310           80-440         5091           80-440         5091           80-440         5301           80-440         5301           80-440         5301           80-440         5105           80-440         5110           80-440         5110           80-440         5110<td>LLS)<br/>IOSE, CA 951<br/>942-5509<br/>OSE, CA 951<br/>942-5509<br/>OSE 0<br/>2MB Model 5100<br/>2MB Model 5200 TI<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>OSE 0<br/>2MB SuperSport 266<br/>OSE 0<br/>2MB Portable LTE 28<br/>0<br/>2MB Protable LTE 28<br/>0<br/>2MB Prota</td><td>S99 00         411           8500 S110 00         411           8500 S299 00         411           8500 S299 00         813           8 2865140 00         813           8 2865140 00         813           941 5140 00         813           96 5150 00         813           66 5150 00         813           814 00         813           96 5125 00         813           8140 00         813           97 5140 00         813           97 5140 00         813           97 5140 00         82           8140 00         83           97 5140 00         83           98 5140 00         83           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 518 00         20           98 519 00         20           98 500         11           98 500         11           98 500         11           98 500         21           98 500</td><td>CYRIX<br/>67-25MHz<br/>67-33MHz<br/>CYRIX<br/>S877L<br/>1087-16<br/>1087-20<br/>1087-16<br/>1087-20<br/>1087-16<br/>1087-20<br/>1087-17<br/>2087-16<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>1</td><td>\$585.00<br/>\$59.00<br/>\$59.00<br/>\$75.00<br/>\$75.00<br/>\$75.00<br/>\$75.00<br/>\$575.00<br/>\$575.00<br/>\$575.00<br/>\$575.00<br/>\$575.00<br/>\$575.00<br/>\$575.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$59.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$53.00<br/>\$5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D.<br/>*Prices s<br/>*Prices s<br/>DRAM IMGX1<br/>1 MGX1-120NS<br/>1 MGX1-100NX<br/>1 MGX1-100NX<br/>1 MGX1-100NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>2 MGX1-00NX<br/>2 MGX1-00NS<br/>2 MGX1-00N</td><td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 75<br/>51 50<br/>51 50<br/>51 75<br/>51 95<br/>51
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00<br/>\$259 00<br/>\$259 00<br/>\$259 00<br/>\$259 00<br/>\$250 00<br/>CALL<br/>CALL<br/>NDS w/CPU<br/>CALL<br/>\$600 00<br/>\$220 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$230 00<br/>\$229 00<br/>\$229 00<br/>\$230 00<br/>\$229 00<br/>\$230 00<br/>\$229 00<br/>\$230 00<br/>\$230 00<br/>\$250 00<br/>\$29 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00</td></td> | CRIPHERA           NUE         SAN J           FAX:         (408)           T0-E61/121, 55X, 655X         554           70-E61/121, 55X, 655X         545060           36450603         5591           5450604         5591           36450604         5591           36450604         5591           36450605         5591           36450606         5991           80-141         36450608           36450375         575           80-141         36450375           36450375         575           80-141         36450375           36450375         575           80-141         36450375           364450375         575           80-141         36440375           80-141         310           80-141         310           80-440         5091           80-440         5091           80-440         5301           80-440         5301           80-440         5301           80-440         5105           80-440         5110           80-440         5110           80-440         5110 <td>LLS)<br/>IOSE, CA 951<br/>942-5509<br/>OSE, CA 951<br/>942-5509<br/>OSE 0<br/>2MB Model 5100<br/>2MB Model 5200 TI<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>2MB SuperSport 266<br/>OSE 0<br/>2MB SuperSport 266<br/>OSE 0<br/>2MB Portable LTE 28<br/>0<br/>2MB Protable LTE 28<br/>0<br/>2MB Prota</td> <td>S99 00         411           8500 S110 00         411           8500 S299 00         411           8500 S299 00         813           8 2865140 00         813           8 2865140 00         813           941 5140 00         813           96 5150 00         813           66 5150 00         813           814 00         813           96 5125 00         813           8140 00         813           97 5140 00         813           97 5140 00         813           97 5140 00         82           8140 00         83           97 5140 00         83           98 5140 00         83           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 5170 00         20           98 518 00         20           98 519 00         20           98 500         11           98 500         11           98 500         11           98 500         21           98 500</td> <td>CYRIX<br/>67-25MHz<br/>67-33MHz<br/>CYRIX<br/>S877L<br/>1087-16<br/>1087-20<br/>1087-16<br/>1087-20<br/>1087-16<br/>1087-20<br/>1087-17<br/>2087-16<br/>1087-20<br/>1087-20<br/>1087-20<br/>1087-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>107-20<br/>1</td>
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<td>SAME D.<br/>*Prices s<br/>*Prices s<br/>DRAM IMGX1<br/>1 MGX1-120NS<br/>1 MGX1-100NX<br/>1 MGX1-100NX<br/>1 MGX1-100NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>1 MGX1-00NX<br/>2 MGX1-00NX<br/>2 MGX1-00NS<br/>2 MGX1-00N</td> <td>AY S<br/>ubject<br/>53 00<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 50<br/>53 75<br/>51 50<br/>51 50<br/>51 75<br/>51 95<br/>51 /td> 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<td>ORS<br/>\$215 00<br/>\$259 00<br/>\$259 00<br/>\$259 00<br/>\$259 00<br/>\$250 00<br/>CALL<br/>CALL<br/>NDS w/CPU<br/>CALL<br/>\$600 00<br/>\$220 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$129 00<br/>\$229 00<br/>\$230 00<br/>\$229 00<br/>\$229 00<br/>\$230 00<br/>\$229 00<br/>\$230 00<br/>\$229 00<br/>\$230 00<br/>\$230 00<br/>\$250 00<br/>\$29 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00<br/>\$20 00</td> | LLS)<br>IOSE, CA 951<br>942-5509<br>OSE, CA 951<br>942-5509<br>OSE 0<br>2MB Model 5100<br>2MB Model 5200 TI<br>2MB SuperSport 266<br>2MB SuperSport 266<br>2MB SuperSport 266<br>OSE 0<br>2MB SuperSport 266<br>OSE 0<br>2MB Portable LTE 28<br>0<br>2MB Protable LTE 28<br>0<br>2MB Prota   
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CYRIX<br>67-25MHz<br>67-33MHz<br>CYRIX<br>S877L<br>1087-16<br>1087-20<br>1087-16<br>1087-20<br>1087-16<br>1087-20<br>1087-17<br>2087-16<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>1 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| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPo 286-6, 386-20702/25           1MB 113131-001 57500           4MB 11312-001 51500           DeskPo 286-1, 386-301 55300           DeskPo 286-1, 386-301 55300           DeskPo 286-1, 386-303 & SystemPro           2MB 11542-001 518500           DeskPo 386-33, 46-33 & SystemPro           2MB 11514-001 518500           Premus 386-1670C           1MB Kit 500510-002 51500           Premus 386-1670C           1MB Kit 500510-003 57500           4MB Kit 500510-003 57500           4MB Kit 500510-003 51500           Premus 386-5020 510-003 51500           Premus 386-5020 519500           Premus 386-5020 519500           Premus 386-5020 519500           Premus 386-5020 519500           Premus 386-5020 5000 519500           Premus 386-5020 519500           MB 500-7800 519500           Premus 386-5020 519500           MB 50504002  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           SKr. 3075360         9551           70-E61/121, 555X, 655X         554           36450503         5591           70-E61/121, 555X, 655X         54550504           36450504         5591           324F2933         51491           70-A21         36450507           36450503         5751           86440375         5751           86440375         5751           86440375         5751           8644017         5392           86440375         5751           86440375         5751           8644017         5390           86440375         5751           86440375         5599           86450377         599           954570 and 80         5375           80440         54707           80440         53707           80440         53707           80440         54707           803478         5108           803478         5185           803448         5110           803445         5129           054141,8118,81117<   
   
   | LS)<br>USE, CA 951<br>942–5509<br>0 2MB Model 5100<br>2MB Model 5100<br>2MB Model 5200 TI<br>2MB Model 5200 TI<br>2MB Model 5200 TI<br>2MB SuperSport 266<br>0 2MB SuperSport 266<br>0 2MB SuperSport 266<br>0 2MB SuperSport 266<br>0 2MB Portable LTE 28<br>0 COMPAO MEN<br>2MB SuperSport 326<br>0 COMPAO MEN<br>0 COMPAO<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO<br>0 COMPAO MEN<br>0 COMPAO MEN<br>0 COMPAO<br>0 COMPAO<br>0 COMPAO MEN<br>0 COMPAO<br>0   
  | S99.00         41           8500         S299.00         41           960         S299.00         83           97         S285.13.00         83           8 2865.13.00         83         83           98.14.00         83         83           98.14.00         83         83           96.152.00         83         5350.00           87.170.00         20         20           MORY         30         5350.00           8.335.00         83         5350.00           8.335.00         82         33           9.324.00         20         20           MORY         30         32           9.325.00         32         32           9.326.00         33         32           9.326.00         33         32           9.326.00         33         32           9.326.00         33         32           9.325.00         33         32           9.325.00         33         32           9.325.00         33         32           9.325.00         34         555.00           9.359.00         14         558.00   
   
   | CV-25MHz     CVFIX     SS77.20     SS   | \$585.00<br>\$5900<br>\$5900<br>\$7500<br>\$7500<br>\$7500<br>\$5500<br>\$5500<br>\$5500<br>\$5500<br>\$5500<br>\$5500<br>\$5500<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5900<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$5000<br>\$50000<br>\$50000<br>\$50000<br>\$50000<br>\$5000<br>\$5000<br>\$50000<br>\$50000<br>\$ | SAME D.           *Prices s           • Prices s           • DRAM IMGX1           • MGX1-120NS           • MGX1-100NX           • MGX1-100NX           • MGX1-100NX           • MGX1-100NX           • MGX1-100NX           • MGX1-100NX           • MGX1-00NX           • 256X1-100NS           • 256X1-100NS           • 256X1-100NS           • 256X1-100NS           • 256X1-00NS           • 256X2-000S           • 256X2-000C  
   | AY S<br>signature of the second   | HIPPIN<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange<br>Cochange  | DRS   |
| (COMPUTERS & PI           3074 LANDESS AVEN           3074 LANDESS AVEN           TEL: (408) 942-9695           COMPAQ MEMORY           DeskPro 2866, 386-2070275           MB 11312001 57500           4MB 11312001 57500           4MB 11312001 51500           CMM 116665:001 51500           CMB 11322:001 51500           MM 116650:001 52000           DeskPro 2864, 386:33 48:33 45:35 60           MB 11354:001 51500           DeskPro 38:33, 48:33 45:35 60           MB 1154:001 51500           DeskPro 38:53, 48:53 45:5500           Premium 386:16/200           1MB Kit 500510:002 51500           Premium 38:542:303 48:625           MB Kit 500510:003 57500           AMB Kit 500510:003 57500           AMB Kit 500510:003 57500           MB S00780 519500           HEWLETT-PACKARD           MMB D1662A 55500           MB D1562A 57500           MB D1662A 57500           MB D1562A 57500           MB D2150A 57500<  
   
  | CRIPHERA           NUE         SAN J           FAX:         (408)           T0:E61/121, 5558, 6558,         5591           70:E61/121, 5558, 6558,         5593           36450603         5591           70:E61/121, 502, 5558, 6553,         5635           34505003         5591           3442933         51491           70:A21         36450504         5991           36450503         575           80-111/211         58645037         575           80-411/211         5891         5991           80-411         56450375         575           80-411/211         5991         5913           80-420375         575         580           80-5077         5290         580           FPRINTER MEMOR         599         5913           9834789         5916         534545           9334759         599         534459         5175           934486         5110         534548         5110           9334485         5175         5129         5129         5129           934485         5129         5129         5129           941003575         5129         5129<  
   
   | LS)<br>OSE, CA 951<br>942-5509<br>00 2MB Model 5100<br>2MB Model T5200, TI<br>2MB Model T5200, TI<br>2MB SuperSport 286<br>00 2MB Portable LTE 28<br>00 2MB SuperSport 286<br>00 2MB Portable LTE 28<br>00 4MB SLT-286<br>01 MB SLT-286<br>02 2MB Prospeed 286<br>03 2MB SuperSport 286<br>04 2MB SLT-286<br>04 2MB SLT-286<br>05 2MB Prospeed 286<br>06 2MB Prospeed 286<br>07 2ENITH MEI<br>08 2A3600<br>08 2A3600<br>00 2MB Z-36570<br>00 2MB Z-36570<br>00 2MB Z-3675<br>00 00 2MB Z-375<br>00 00 00 Z-26<br>00 00 Z-272<br>00 00 Z-272<br>00 00 Z-272<br>00  
  | S99.00         41           8500         S10.00         411           9500         S299.00         81           97         3.286513.00         83           4.286514.00         83         84           4.286514.00         83         84           6.5150.00         83         83           6.6         5150.00         83           5140.00         83         83           6.5150.00         83         5350.00           7.700         20         5240.00           8.332         S300.00         20           MORY         30         33           6.5150.00         83         33           5320.00         20         20           MORY         30         32           6.3140.00         32         34           6.5150.00         33         32           5440.00         32         34           5550.00         33         35           .CALL         S50.00         44           S59.00         44           S59.00         44           S59.00         22           S89.00         22  
   
   | CYRIX<br>67-25MHz<br>67-33MHz<br>CYRIX<br>S877L<br>1087-16<br>1087-20<br>1087-16<br>1087-20<br>1087-16<br>1087-20<br>1087-17<br>2087-16<br>1087-20<br>1087-20<br>1087-20<br>1087-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>107-20<br>1 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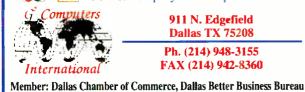
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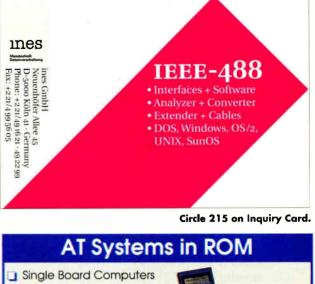
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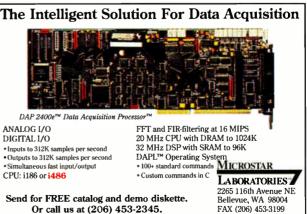
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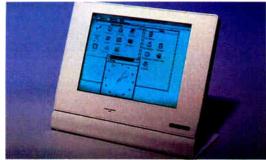


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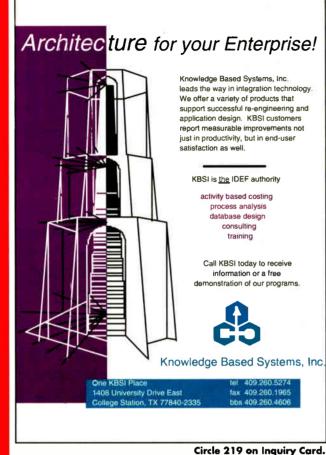
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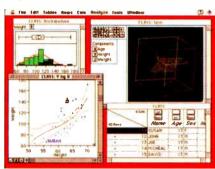
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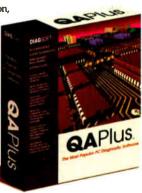
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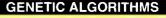
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World Radio History

## **PRODUCT CATEGORY INDEX**

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Page No.

Category No. Inquiry No.		Page No.	Category N Inquiry No.	
HAR	DWARE		<b>6</b> 223	L N
			•	N
<b>1</b> 527	ACCESSORIES/SUPPLIES ZECKS	128IS-2	133	C
2	ADD-IN BOARDS		7	1
65	ATI TECHNOLOGIES INC	140	260	C
502-503	COMPEX INC (INT'L)	15	250	G
253	CONTROL CONCEPTS	252	100 265	- K
208	CURTIS INC	252	112	N
534	DEC	112IS-4	512	Ň
251-252	EDEN'S TECHNOLOGY CORP	253 118-119	114-115	N
96 101	INTEL CORP JAMECO ELECTRONICS	118-119 93	113	N
522	JEN ELECTRONICA	48IS-2	262-263	F
221-222	LOMAS DATA	252	128-129 525-526	F
110	MATROX VIDEO PRODUCTS GRP	184	541-542	c
133	QUA TECH INC	230	191	s
532-533	SPEA SOFTWARE AG	35 252	239	Т
243	STARGATE TECHNOLOGIES STRADA AUTOTECH, INC	252		
231	TALKING TECHNOLOGY INC	254	8	
			271 152	5
3	BAR CODING			
236	VIDEX, INC	253	9	
4	COMMUNICATIONS/ NETWORKING		214	H
			273	H
182-183	BAY TECHNICAL ASSOC DEC	241 112IS-4	•	N
534 251-252	EDEN'S TECHNOLOGY CORP	253	11	
+	ELONEX	20-21		
204-205	EMBARC / MOTOROLA	247	501	(
213	GTEK INC	253	210	C
257	HI-TECH ELECTRONICS	253 253	210	0
217 548	JENSEN TOOLS MEGADATA	233 220IS-2		
520	MINICOM LTD	112IS-2	12	
258	PIKA TECHNOLOGIES	253	182-183	E
136	ROSE ELECTRONICS	204	505-506 186-187	(
245-246	SIGMA TECH SOFTWARE	254	545-546	0
243	STARGATE TECHNOLOGIES TALKING TECHNOLOGY INC	252 254	534	ì
231 232-233	TECHNOLOGIC SYSTEMS	258	201	ι
101 100			520	1
5	COMPUTER SYSTEMS		124-125	
543-544	APPRO INTERNATIONAL INC	248SO-1	13	
74	COMPAQ COMPUTER CORP (N.A		178-179	
	DELL COMPUTER CORP (N.A.) DELL COMPUTER CORP (N.A.)	CIII CIV	206	1
•	ELONEX (INT'L)	20-21	528	(
539	ESP / CTC	248SO-3	521	1
•	GATEWAY 2000	CII,1	212	1
•	GATEWAY 2000	64A-L	197-198	
256	GSQUARED COMPUTERS	254 254	529	ĺ
215 97	INES GMBH INTEL CORP	48A-D	535	1
218	KILA	254	146	
•	MANCHESTER EQUIPMENT CO	248A-B	148	
537	MANCHESTER EQUIPMENT CO	248NE-1	192	ĺ
197-198		242 234	156	
202-203	NAGA SYSTEMS CORP NEC - SYSTEMS	234 36-37	14	
119 121	NEC - STSTEMS NSTL	211	196	
124-125	PC POWER & COOLING	89	185	
193-194		239	•	
519	TECHPOWER COMPANY LTD	112IS-2	101	
240	TRI VALLEY TECHNOLOGY INC	254	190	
156	ZEOS INTERNATIONAL	160-161	69	

6	DATA ACQUISITION	
223	MICROSTAR LABORATORIES	254
• 133	NATIONAL INSTRUMENTS 12 QUA TECH INC	8IDRC1-2 230
		200
7 260	DISK & OPTICAL DRIVES DAEYOUNG ELECTRONICS	255
250	GENERAL TECHNICS	255
100	IOMEGA	155
265 112	KAKIUCHI MEGADRIVE SYSTEMS	255 81
512	MICRO DESIGN INT'L	48IS-1
114-115 113	MICRO SOLUTIONS COMP PROD MICROPOLIS CORP	225 105
262-263	PARALLEL STORAGE SOLUTIONS	
128-129 525-526	PINNACLE MICRO QUANTUM CORP (INT'L)	8-9 218
541-542	QUANTUM CORP (INT'L)	219
191	STARTECH INTERNATIONAL TRANTOR SYSTEMS LTD	238 256
239		
8	DISKETTES/DUPLICATOR	
271 152	SONY (N.A.) VERBATIM CORP	76-77 117
9	GRAPHICS TABLETS/MIC	E/
-	PEN INPUT	-
214 273	HI-TECH INSTRUMENTS HONEYWELL KEYBOARD DIV	256 162
•	MICROSOFT CORP	16-17
11	KEYBOARDS	
501	CHERRY	
210	MIKROSCHALTER GMBH (INT'L) DATALUX CORP (INT'L)	214-215 256
210	DATALUX CORP (N.A.)	256
12	LAN HARDWARE	
182-183	BAY TECHNICAL ASSOC	241
505-506 186-187	CYBEX CORP CYBEX CORP	CIV 243
545-546	CYBEX CORP	248SO-2
534 201	DEC LOGICAL CONNECTION	112IS-4 250
520	MINICOM LTD	112IS-2
124-125	PC POWER & COOLING	89
13	LAPTOPS & NOTEBOOKS	
178-179 206	ABC COMPUTER AXONIX CORP	236 256
528	CHICONY (INT'L)	111
521 212	FIRST INTERNATIONAL COMP GENOVATION, INC	112IS-3 256
•	JDR MICRODEVICES	251
197-198 529	MICRO-INTERNATIONAL, INC MULTIVENTURE	242 200IS-4
529	SUNRACE	128IS-4
146	TEXAS INSTRUMENTS TOSHIBA AMERICA INC	7 70-71
148 192	TOTE-A-LAP	245
156	ZEOS INTERNATIONAL	160-161
14	MAIL ORDER	
196		246 235
185	COMPUTERLANE UNLTD IBM DIRECT (N.A.)	235 112A-D
101	JAMECO ELECTRONICS	93
190	NEVADA COMPUTER PC DIGEST	232 216A-B
69	PC DIGEST	217

Category Inquiry N		Page No.
191	STARTECH INTERNATIONAL	238
15	MEMORY/CHIPS/UPGRAL	DES
180	ADVANCED COMPUTER PROD	244
196	CITITRONICS	246
188-189	FIRST SOURCE INT'L	237
97	INTEL CORP	48A-D
101	JAMECO ELECTRONICS	93
103-104	KINGSTON TECHNOLOGY	19
241	THE BSE COMPANY	257
200 195	TRANSCEND INFORMATION INC WORLDWIDE TECHNOLOGIES	240 248
16	MISCELLANEOUS HARDW	ARF
	ADVANCED COMPUTER PROD	244
180 181	AMT INTERNATIONAL	244
95	INTEGRAND RESEARCH	62
161-162	PROXIMA CORP	53
517	SEKISUI CHEMICAL CO LTD	112IS-4
191	STARTECH INTERNATIONAL	238
17	MODEMS/MULTIPLEXORS	;
•	JDR MICRODEVICES	251
274-275	MACRONIX INC	210
269-270	ZYXEL USA	101
18	<b>MONITORS &amp; TERMINALS</b>	
84-85	CTX INTERNATIONAL INC	164
209	DATALUX CORP (INT'L)	257
209	DATALUX CORP (N.A.)	257
•		20-21 15
116-117 516	NANAO USA CORP (N.A.) PHILIPS MONITORS (INT'L)	76-77
530-531	SAMTRON	48IS-4
171-172	SCEPTRE TECHNOLOGIES	107
153-154	VIEWSONIC	85
19	MULTIMEDIA	
261	ADVANCED DIGITAL SYSTEMS	257
259	CALPAC COMPUTER CORP	257
207	CONTROL VISION	257
82-83		189
268 84-85	CREATIVE LABS INC CTX INTERNATIONAL INC	29 164
173	DIGISPEECH INC	168
96	INTEL CORP	118-119
272	LAHEY COMPUTER SYSTEMS	112
167-168	PACIFIC GOLD COAST	94
161-162	PROXIMA CORP	53
177 145	SONY - ELECTRONIC PUBLISHING TEKTRONIX	i 223 63
20	PRINTERS/PLOTTERS	
182-183	BAY TECHNICAL ASSOC	241
184	BUFFALO PRODUCTS	233 12-13
91	HEWLETT PACKARD	250
201 537	MANCHESTER EQUIPMENT CO	248NE-1
513	MINOLTA GMBH (PAN EUROPE)	200IS-1
122	OKIDATA	79
•	PACIFIC DATA PRODUCTS	180
199	RALIN WHOLESALERS	249
232-233	TECHNOLOGIC SYSTEMS	258
145		63
147 164-165	TEXAS INSTRUMENTS XLI CORP	95 108
21	PROGRAMMABLE HARDY	AKE

248-249 DAVISON-WORTH CORP

86

ELIASHIM MICROCOMPUTERS

258

54

258

258

251

258

259

259

54

53

259

39

259

225

259

259

208

259

122

75

89

64

26-27

## PRODUCT CATEGORY INDEX

## For FREE product information from individual advertisers, circle the corresponding inquiry numbers on your Direct Link Card!

#### Inquiry No. Pada No 247 ELSIST 509 FAST ELECTRONIC GMBH 12815.3 216 IO TECH JDR MICRODEVICES 234-235 TRIBAL MICROSYSTEMS 237 **XELTEK** 238 Z-WORLD ENGINEERING 22 SCANNERS/OCR/DIGITIZERS ELIASHIM MICROCOMPUTERS 86 HEWLETT PACKARD 161-162 PROXIMA CORP 52 SECURITY SECURE IT INC 229-230 TAPE DRIVES 23 COLOBADO MEMORY SYSTEMS 71-72 220 LAGUNA DATA SYSTEMS MICRO SOLUTIONS COMP PROD 114-115 225 OVERLAND DATA INC 227 QUALSTAR CORP 151 VALITEK INC WILTEC, INC 254 UPS 24 AMERICAN POWER CONVERSION 64 123 MINUTEMAN 124-125 PC POWER & COOLING

# SOFTWARE

149-150

TRIPP LITE

25	BUSINESS	
169	FUNK SOFTWARE	207
219	KNOWLEDGE BASED SYSTEMS	. 260
111	MEDIA CYBERNETICS	212
•	UNIPRESS	248NE-3
26	CAD/CAM	
242	CADSOFT COMPUTER, INC.	- 260
98-99	INTERGRAPH (N.A.)	128A-F
27	COMMUNICATIONS/	
	NETWORKING	
204-205	EMBARC/MOTOROLA	247
87	FARALLON (N.A.)	33
169	FUNK SOFTWARE	207
509-510	FUTURESOFT ENGINEERING	112 S-2
520	MINICOM LTD.	112 S-2
126	PERSOFT INC	203
176	SOFTARC	116
28	DATA ACQUISITION	
215	INES GMBH	254
118	NATIONAL INSTRUMENTS	209
224	NATIONAL INSTRUMENTS	260
29	DATABASE	
80	COMPUTER ASSOCIATES	86-87
524	ITALIAN SOFTWARE AGENCY	200IS-3
•	RAIMA CORP	58
137	SEQUITER SOFTWARE INC	132
30	EDUCATIONAL	
61-62	ABACUS SOFTWARE	50
167-168	PACIFIC GOLD COAST	94

Category Inquiry No		age No.
31	ENGINEERING/SCIENTIFIC	
98-99	INTERGRAPH	128A-F
159-160	ITERATED SYSTEMS	54
141-142	LANDMARK RESEARCH INT'L CORP	
108 523	MATHSOFT INC ON TIME MKT /	191
525	KARSTEN PETERSEN	128 S-2
33	GRAPHICS	
81	COREL SOFTWARE	43
84-85	CTX INTERNATIONAL INC	164
111	MEDIA CYBERNETICS	212
116-117	NANAO USA CORP (N.A.)	15
167-168 226	PACIFIC GOLD COAST PATTON & PATTON	94 260
532-533	SPEA SOFTWARE AG (INT'L)	35
145	TEKTRONIX	63
35	MAIL ORDER	
504	COMPUTER QUICK	48IS-3
107	PROGRAMMER'S PARADISE	56-57
•	PROGRAMMER'S SHOP	200A-D
518	SOFTLINE CORP (INT'L)	CIII
36	MATHEMATICAL/STATISTIC	
228	SAS INSTITUTE INC	261
140 143-144	STATSOFT SYSTAT INC	205 124
_		
37	MISCELLANEOUS SOFTWA	RE
523	ON TIME MKT /	
276	KARSTEN PETERSEN VIRTUAL REALITY LABS	128 S-2 216
270	VINTUAL NEALITY LADS	210
38	ON-LINE SERVICES	
450	BIX	273
75	COMPUSERVE COMPUSERVE	144A-B 145
39	<b>OPERATING SYSTEMS</b>	
<b>94</b>	IBM PERSONAL S/W PRODUCTS	40.44
93	IBM PERSONAL S/W PRODUCTS	40-41 115
•	MARK WILLIAMS CO	195
•	MICROSOFT CORP	67
•	MICROSOFT CORP	69
- 120	NETWORK COMPUTING DEVICES NEXT COMPUTER	111 166
132	QUARTERDECK OFFICE SYSTEMS	131
40	PROGRAMMING LANGUAG	ES/
66-67	BORLAND INTERNATIONAL	11
78	COMPUTER ASSOCIATES	47
79	COMPUTER ASSOCIATES	99
76-77	GREENVIEW DATA	135
511 244	GREY MATTER LTD IVERSON SOFTWARE, INC	128 S-1 261
•	MICROWAY	174
•	MICROWAY	196
540	MKS / MORTICE KERN SYSTEMS	112IS-1
120 523	NEXT COMPUTER ON TIME MKT /	166
520	KARSTEN PETERSEN	128IS-2
127	PHAR LAP SOFTWARE INC	91
131	POPKIN S/W & SYSTEMS INC	187
155	PROGRAMMER'S SHOP WATCOM	200A-D 25
41	SECURITY	
63	ALADDIN KNOWLEDGE SYS	83

#### Inquiry No. Page No. CHERRY MIKROSCHALTER GMBH (INT'L) 214-215 DALLAS SEMICONDUCTOR 52 ELIASHIM MICROCOMPUTERS 54 EUTRON 48IS-3 FAST ELECTRONIC GMBH 128|S-3 GLENCO ENGINEERING 126 174-175 INTELLIGENT SECURITY SYS 196 134-135 RAINBOW TECHNOLOGIES 61 138-139 SOFTWARE SECURITY INC 206 STARTEK 261 UNIX FRAME TECHNOLOGY (N.A.) 35 GREENVIEW DATA 135 MARK WILLIAMS CO. 195 MKS / MORTICE KERN SYSTEMS 11215-1 NETWORK COMPUTING DEVICES 111 SUNSOFT 2-3 UNIPRESS 248NE-3 UTILITIES ALADDIN KNOWLEDGE SYSTEMS 83 CIMMETRY SYSTEMS 152 DIAGSOFT INC 261 FARALLON (N.A.) 33 141-142 LANDMARK RESEARCH INT'L CORP 153 **PKWARE INC** 194 SYMANTEC 139 **WINDOWS** ABACUS SOFTWARE 50 CENTRAL POINT SOFTWARE 44-45 GREY MATTER LTD 128|S-1 INTERGRAPH (N.A.) 128A-P KEA SYSTEMS LTD 202 141-142 LANDMARK RESEARCH INT'L CORP 153 116-117 NANAO UŜA CORP (N.A.) 15 OXFORD ELECTRONIC PUBLISHING 33 PERSOFT INC 203 532-533 SPEA SOFTWARE AG 35 **WORD PROCESSING/DTP** FRAME TECHNOLOGY (N.A.) 35 MICROSOFT CORP 30-31 MICROSOFT CORP 123 MICROSOFT CORP 125 MICROSOFT CORP 127 MULTIVERSE COMMUNICATIONS USA 128IS-2 OXFORD FLECTRONIC PUBLISHING (INT'L) 33 GENERAL **BOOKS/PUBLICATIONS** ABACUS SOFTWARE 50 C USERS JOURNAL 128IDRC1-2 JNL OF OBJ ORIENT PROGRAMMING 128IDRC1-2 **OSBORNE MCGRAW-HILL** 213

501

170

507

508

255

45

88

76-77

540

163

46

63

166

211

87

130

157

47

70

511

102

515

126

48

88

.

٠

٠

.

515

49

61-62

98-99

61-62

89-90

86

	CODONINE MODIFICTION	
•	UNIXWORLD	176A-B
•	UNIXWORLD	176
51	MISCELLANEOUS	
68	BRITISH AIRWAYS	120
•	BYTE SUB MESSAGE	215

JUNE 1993 BYTE 271

# Commentary Clifford Stoll

# The Cuckoo's Egg Revisited

Five years ago, a hacker broke into a computer at Lawrence Berkeley Laboratory and changed the computing world forever

'm an astronomer. Five years ago, I found a 75cent accounting error in my computer. It's curious how trivial errors are often ripe grounds for research. I traced it back to a programmer in Germany who broke into computers, stole data, and sold it to the KGB. Zooks—I'd stumbled onto a spy.

What's happened since then? The cold war has ended, the KGB dissolved, and Germany reunited. That computer spy, since convicted of espionage, has returned to programming. I told my story in *The Cuckoo's Egg*—perhaps the first book to combine espionage, computing, and chocolate chip cookies.

Meanwhile, the Internet has thrived. Five years ago, I counted 60,000 nodes; today, it's more like a million. Happily, worries of spies, viruses, and worms haven't hindered its growth: It doubles every year. It now transfers data and E-mail for academics, commercial groups, and, well, ordinary people. It taps a vast resource of software archives and passes thousands of messages an hour.

Our Internet has grown far beyond the cables that carry data. It's a worldwide community, a neighborhood built on ether. Can it ever go back to the tight-woven neighborhood it once was? No more than a city can return to its rural roots.

Events have conspired to create national policies that are confused, pulling at once toward privacy, openness, and secrecy. The holes in system security that intruders exploited in 1987 have long since been corked. In their place, new problems have arisen. Brute-force password decryption once took a week on a VAX; today's optimized cracking programs might take an afternoon. PC LANs create insecure environments that go undetected until they're tied to nationwide networks.

Meanwhile, the National Security Agency, trying to control cryptography, discourages companies from creating better locks for data. The Secret Service, under the computer security laws, has raided small-time computer hackers. A steady stream of break-in reports keeps the Computer Emergency Response Team hopping, one of the important results of the Internet Worm of 1988.

And the hacker underground has grown. Cyberpunks, often taking aim at phone systems and computer networks, have tweaked noses but haven't become the menace predicted five years ago. Break-ins are now routinely tracked across national borders. Curiously, the virus fad is fading. Hard to say why: It might be due to better antivirals, smarter users, or fewer scare stories.



The Cuckoo's Egg has been misused to justify busts of innocuous BBSes, restrictive legislation, investigations into networked activity, and who knows what monitoring by Big Brother. It's also been misused as a cookbook and as a justification by bad guys to break into computers. I disagree with all of these. I strongly disagree.

I've repeatedly testified before Congress and state legislatures. I don't want to lose the friendly sandbox that our networks have become. Our civil rights—including free speech and privacy—must be preserved on the electronic frontier.

Our computers show the tension between privacy and openness. Each of us wants governmental data to be public and open—there's no reason why we shouldn't be able to search governmental databases electronically. Yet we want data about ourselves—medical, financial, and personal records—to be kept secret and unavailable.

At the same time, we must respect each others' rights to privacy and free speech. This means not writing viruses, breaking into another's computer, or posting messages certain to cause flame wars. Just as important, it means treating each other with civility, respect, and tolerance. Our networks are communities, neighborhoods built on mutual trust.

Me? Oh, I'm now returning to astronomy and writing a book about telescopes—back to my roots. I subscribe to BYTE and pay all my shareware fees. You'll find me on CompuServe, AOL, GEnie, BIX, Usenet, and the Internet...often reading, occasionally posting.

And if someone breaks into my computer again? Oh, I doubt I'll bother. The first time it's research. The second time is just engineering. ■

Clifford Stoll graduated from Buffalo Public School #61 with a blue star for good attendance. Later, he repaired pinball machines, printed T-shirts, and received a Ph.D. in planetary science. In his spare time, he bicycles, makes plum jam, and squeezes lumps of bituminous coal into diamonds. You can contact him on BIX as "cliffstoll" or on the Internet at stoll@ ocf.berkeley.edu.

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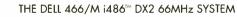


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WINDOWS VIDEO PERFORMANCE DELL 466/M and 466/ME PS/2 Model 77 486DX2 IBM COMPAQ DeskPro 66M OM 5M 10M 15M 20M Performance measured by running WINBENCH version 3.1 at 640 x 480, 256 colors. Results measured in millions of WINMARKS. Results for IBM and Compay as published by PC Magazine in issue dated January 26, 1993. Results for Dell 466/M and 466/ME provided by Dell Perfor Measurement Lab, January 1993. DeskPro 66M configured with 8MB RAM, 210MB IDE HD, QVision 1024/E controller with 1MB VRAM. PS/2 model 77 486DX2 configured with 8MB RAM, 400MB SCSI HD, XGA-2 with 1MB VRAM and 256KB cache. 466/M and 466/ME both configured with 8MB RAM, 170MB IDE HD, local bus video with 1MB VRAM, and 128KB cache 13 2