

## **Wilco Checks Into Nonesuch** For 'Yankee Hotel Foxtrot'

#### **BY WES ORSHOSKI**

NEW YORK—Considering all the label drama that has engulfed Wilco and its fourth studio album, Yankee Hotel Foxtrot (April 23, Nonesuch), during the past year, it's a bit surprising to

hear frontman Jeff Tweedy equate the experience to "the stars aligning."

Yet it makes sense, as he and manager Tony Margherita outline how the revered act's relationship with (Continued on page 86)

## **Country Touring Rebuilds In 2002**

#### Keith, Chesney, Evans, O'Neal, Nickel Creek & More Lure New Fans

#### BY RAY WADDELL

NASHVILLE—Coming off one of its most unremarkable years in a decade, country music touring is seeing signs of renewed

Country music was pretty much

CLEARCHANNEL vigor in 2002. But with many superstars off the road, most feel the business is at least a year away from another blockbuster turn.

and Brooks & Dunn rang up good numbers, not a single country concert graced the top 100

missing in action among the

upper-echelon tours in 2001, with

not one country tour in the top 10.

While George Strait, Tim McGraw,

Boxscores of the year. At first glance, it might appear

(Continued on page 84)

Losses Mount For Music Industry's Digital Services Solutions Prove Elusive As Investment Disappointments And Retail Setbacks Rise

#### **BY MATTHEW BENZ**

NEW YORK-In its 10-K annual report for 2001 that was filed March 7, RealNetworks placed a value of \$9.2 million on its 36.8% equity stake in MusicNet, the fledgling digital-music subscription service it is developing with AOL Time Warner, Bertelsmann, and EMI Group. RealNetworks also notes that it recorded a \$3.946 million loss on the investment, adding, "We anticipate that Music-Net will continue to incur losses in the foreseeable future.'



RealNetworks could be speaking for the entire music industry. According to a late-January study by the media analysts at investment bank ABN-AMRO in London. the five major labels have spent a collective \$1.976 billion on developing digital-music services. That includes investments in such major-label-backed services as MusicNet and rival Pressplay and acquisitions of such existing companies as Myplay and MP3.com.

Yet recent studies suggest that consumers will not be warming to these services in sufficient numbers anvtime soon. In mid-Janu

ary, digital-media consultancy Jupiter Media Metrix lowered its projection for digital-music revenue by 2006-whether from subscriptions or downloadsfrom \$1.9 billion to \$1.6 billion.

#### **AOL** Time Warner

Meanwhile, the two major-labelbacked digital-music initiatives are expressing confidence in their ability to attract customers. MusicNetwhich first launched as part of Real-Networks' RealOne media player last Dec. 4—says it is happy with early indications of how the service is being received. A spokesperson adds that the company hopes to "continue to meet the needs of consumers while at the same time making sure artists are compensated." Pressplay, the joint venture between Sony Music Entertainment (SME) and Universal Music Group (UMG), also says it is pleased with the traffic it has received since launching last Dec. 19.



However, both MusicNet and Pressplay decline to discuss actual revenue figures, the number of subscribers they have, or a timetable for breaking even. The prospects for the profitability of these services. which most say is at least several vears away (Billboard, Nov. 24, 2001), seem murkier than ever.

#### **DIGITAL MEDIA NEGATIVES**

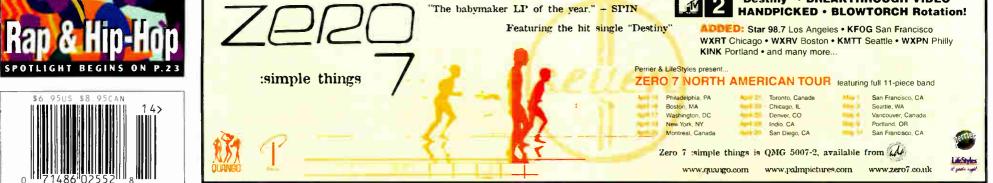
SME has also seen its investment in digital music affect its bottom line. Parent Sony Corp. noted in its Jan. 25 earnings release that among the costs negatively affecting its operating income for the quarter that ended last Dec. 31 were losses on digital-media ini-



tiatives and investments. In its report, ABN-AMRO pegs SME's investment in digital music at \$100 million, noting that though it has made few acquisitions, it "has been one of the most aggressive investors in in-house newmedia development.

ABN-AMRO estimates that, at \$789 million, UMG has invested the most among the major labels on digital music. Warner Music Group (WMG) is second, with \$630 million: followed by BMG Entertainment, at \$377 million. EMI is last among the majors, with an (Continued on page 85)

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## Handleman: 'We Can Handle Kmart Closings'

#### BY MATTHEW BENZ

NEW YORK—Six-and-a-half weeks after filing for Chapter 11 bankruptcy protection, discount retailer Kmart revealed plans to close 284 underperforming stores. That number is at the low end of earlier predictions, and some in the music industry now say the impact on music sales will be less severe than was originally feared.

Kmart, a 2,100-store chain with headquarters in Troy, Mich., filed for Chapter 11 reorganization Jan. 23 (Billboard, Feb. 2), citing a weak holiday season and limited funding options. Yet Kmart had been losing ground for several years to such rival discount retailers as Wal-Mart-which generally offers lower prices-and Target, which has proved to be more marketing-savvy.

Kmart received approval from its bankruptcy court for \$2 billion in debtor-inpossession financing that was sought to maintain operations as it reorganizes.

More recently, Kmart established plans for a new radio and TV marketing campaign targeting African-American and Hispanic shoppers, with spots featuring original music by Chaka Khan, BeBe Winans, and José Feliciano (see story, page 61).

#### **'NO MEANINGFUL EFFECT'**

On March 8, Kmart announced its intention to shutter its underperforming outlets, including many in the Southeast, Midwest, and Texas, and to liquidate more than \$1 billion in merchandise. It will record a charge of between \$1.1 billion and \$1.3 billion on the closings, which it expects will enhance cash flow by \$550 million in 2002 and \$45 million annually thereafter. The company will also shed 22,000 jobs.

Kmart's music supplier, Handleman (also based in Troy), says the stores destined for closing represent about 3% of Handleman's total sales, which were \$1 billion through the nine months ended Jan. 31. Kmart accounts for 35% of Handleman's annual sales. Among the distributor's other clients is Wal-Mart.

"The underperforming Kmart stores, we believe, are going to be the underperforming music departments," Handleman spokesman Greg Mize says. Thus, the distributor does not expect the closures to have any "meaningful" effect on its bottom line.

Wall Street seems to agree. Though Handleman's stock is down 31% since Jan. 1 over concerns about the impact of Kmart's bankruptcy, it has rebounded from a low of \$9.47 in late February. Its shares now trade at around \$10-\$11.

Some on Music Row are similarly sanguine. "We don't feel that it will have as bad an effect as was once thought," says Jim Saliby, VP of sales for the RCA Label Group-Nashville. "Once you drill down, it's not as bad [as when it was uncertain how many stores would be closed].'

Estimates on the high end predicted that Kmart would shutter as many as 700 stores, though the consensus was more in the range of 300-400 closings. Once Kmart published the list of stores and their locations, Saliby says RCA began researching whether the designated market areas (DMAs) that were losing Kmart stores comprised substantial numbers of country listeners, as well as their proximity to other discount retailers and music merchants.

We found that there are 112 [Kmart store closings] that would really affect us," Saliby explains. "It wasn't that many stores that affected us. We can make it up elsewhere.' These days, he adds, "where there's a Kmart, there's also a Wal-Mart or a Target.'

## **Buffett Bows New 'World' Record**

NEW YORK-The No. 5 Billboard 200 album debut this issue of Jimmy Buffett's Far Side of the World is the artist's highest since his Banana Wind (Margaritaville/ MCA) opened at No. 4 in the June 22, 1996, issue of Billboard.

While this achievement is handily surpassed in hard numbers by the openings of Now 9, R. Kelly & Jay-Z's The Best of Both Worlds, and Glenn Lewis' World Outside My Window, Buffett's own Wc ~ld still boasts unique bragging rights among such elevated major-label company. First, it's the product of a seasoned 32-year recording veteran (his Down to Earth bow was issued in 1970) whose output has been issued since 1999 on his own independent Mailboat Records label. Second, while hits compilations like the "Now" series are experiencing a relative slowdown—the Now 9 collection moved 130,000 fewer units in its first week than its predecessor (see Over the Counter, page 71)-Buffett's own indie efforts are picking up steam. World sold a

brisk 78,500 copies, compared with 52,000 in '99 for Buffett's No. 37 opener for Mailboat, Buffett Live: Tuesdays, Thursdays, Saturdays. Echoing sentiments reported in a Jan. 12 Billboard cover story ("Music Biz Must Face Urgent Problem: Reaching Potential Over-25 Audience"), Buffett told Billboard's Melinda Newman in an exclusive interview that "no one sees music as a long-lasting relationship between artist and consumer or DJ and consumer anymorebut I know it exists" ("Mailboat's Buffett Delivers," Billboard, March 2).

Considering that the regularly touring Buffett also runs his own 24-hour radiomargaritaville.com Internet radio station, and Far Side of the World began higher and stronger than recent album sales debuts from acts as diverse as Sade. Destinv's Child, the Corrs, Ol' Dirty Bastard, Mary J. Blige, Jars of Clay, Natalie Imbruglia, and the Chemical Brothers, the 55-year-old artist/entrepreneur would appear to know what he's talking about.

### **Napster Permitted Use Of DOJ Documents** Service Can Review Papers During Discovery Phase, But Order To Shut Down Is Upheld

#### **BY BILL HOLLAND**

WASHINGTON, D.C.-The judge in the Napster copyright infringement case has agreed to a schedule presented by Napster's lawyers that will allow the embattled company to proceed with depositions based on the review of all of the documents

presented by U.S. record companies to the Department of Justice (DOJ) in its separate probe of alleged record-industry antitrust activity in online music services.

In the March 26 status conference, Judge Marilyn Hall Patel of the U.S. District Court for the Northern District of California

accepted a timetable that allows Napster's lawyers to review more than 500,000 documents during the case's discovery phase. The labels presented the documents to the DOJ as part of their deposition on alleged "misuse of copyright" antitrust issues.

However, at the labels' request, the judge rejected Napster's proposal for an unlimited deposition without a time frame. Nevertheless, lawyers for both sides say the ruling ensures that the case will drag on for almost another year, into first-quarter 2003.

Patel rejected the record companies' call for a summary judgment in February, ruling instead that the discovery part of the case may continue to probe allegations of improper conduct among the labels. She said Napster's allegations that the labels have colluded in licensing and do not own the



infringed recordings as works for hire bear scrutiny.

Meanwhile, on March 25, the Ninth Circuit Court of Appeals in Los Angeles upheld last year's district court ruling that Napster must shut down its peer-to-peer service as part of a preliminary injunction, even as the other aspects of the case are being reviewed.

"The district court properly exercised its power," the appeals court ruling said. "We affirm both the modified preliminary injunction and the shutdown order. The terms of the modified preliminary injunction are not vague and properly reflect the

relevant law on vicarious and copyright infringement."

Cary Sherman, the Recording Industry Assn. of America's senior VP and general counsel, said, "As we have said from the very beginning, technologies are available that allow copyrighted works to be filtered out of a peer-to-peer system, and the big news from today's decision is the court's strong endorsement of that point.'

A Napster spokesman commented: "[The court] reaffirmed the record companies' obligation to provide Napster with notice and file names of their copyrighted works appearing on the Napster system before Napster has a duty to disable access to those works." As to the shutdown of the service, the spokesman said in a statement, "Napster has since developed a new service and business model that will not be adversely affected by today's ruling."





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> **"How You Remind Me"** #1 on the Billboard Hot 100 Singles Chart for four weeks, and: #1 for 13 weeks on Modern Rock chart #1 for 11 weeks on Active Rock chart #1 for 14 weeks on Modern Adult Rock chart **#1 for 13 weeks on Mainstream Rock chart** #1 for 10 weeks on Top 40 Mainstream chart #1 for 15 weeks on Top 40 chart #1 for 12 weeks on Top 40 Tracks chart

> > "Too Bad" video (Directed by Nigel Dick) on



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> Management: Bryan Coleman for Union Entertainment Group Booking Agent: The Agency Group - Steve Kaul (U.S.), Ralph James (Canada), Geoff Meall (Europe) Legal Representation: Jonathan Simkin/Simkin & Co.



Produced by Rick Parashar and Nickelback. Mixed by Randy Staub. Manufactured and distributed by The Island Def Jam Music Group.



#### Billboard NO. 1 ON THE CHARTS

	ARTIST	ALBUM	PAGE
	THE BILLBOARD 200		
op Albums	VARIOUS ARTISTS	Now 9	72
	BLUES PEGGY SCOTT-ADAMS Hot & Sass		14
p	CONTEMPO	RARY CURISTIAN Satellite	24
A	SOUNDTRACK	O Brother, Where Art Thou?	
d l	SOUNDTRACK	CT RONIC Blade II	44
Ĕ		OSPEL The Rebirth Of Kirk Franklin	74
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Kidz Bop

A Day Without Bai

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	MARTINA MCBRIDE Blessed	-		
<b>Q</b>	DANCE/CLUB PLAY			
.0	CHER Song For The Lonely	44		
	DANCE/MAXI-SINGLES _ALES	4.0		
1	CHER Song For The Lonely	1		
	HOT LATIN TRACKS	41		
	PILAR MONTENEGRO Quitame Ese Hombre			
	HOT R&B, HIP HOP	44		
	ASHANTI Foolish	-		
	RAP			
	MR. CHEEKS Lights, Camera, Action!			
	KOCKYMAINSTREAM			
	PUDDLE OF MUDD Blurry	-		
	ROCK/MODERN	78		
	P.O.D. Youth Of The Nation	-		
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	JENNIFER LOPEZ FEATURING JA RULE Ain't It Funny	_		
	TITLE	PAGE		
	TOP VHS SALES	66		
ideos	CINDERELLA II - DREAMS COME TRUE	00		
	DVD SALES			
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0	HEALTH & FITNESS			
	LESLIE SANSONE: WALK AWAY THE POUNDS	65		
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	CINDERELLA II - DREAMS COME TRUE			
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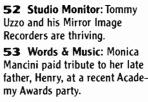
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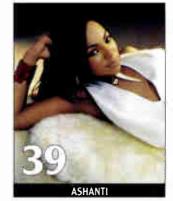
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FIVE FOR FIGHTING: Jennifer Lopez continues her reign over The Billboard Hot 100 for the fifth week, with the revised version of "Ain't It Funny" (Epic) featuring Ja Rule. This is Lopez's third consecutive No. 1 hit, and all three have been No. 1 for exactly five weeks.

Lopez is only the second artist in the rock era to have her first three No. 1 songs remain on top for five weeks or more. The only other act to kick off its career in this fashion is **Boyz II Men**. The guartet's first three No. 1 hits were "End of the Road" (13 weeks), "I'll Make Love to You" (14 weeks). and "On Bended Knee" (six weeks).

Four acts came close to joining Lopez and Boyz II Men on this elite list. The Four Seasons' first two chart-toppers, "Sherry" and "Big Girls Don't Cry," both held sway for five weeks each, but "Walk Like a Man" only had a three-week stay at the summit. Rod Stewart had an impressive start with "Maggie May'/"Reason to Believe" (five weeks) and "Tonight's the Night (Gonna Be Alright)" (eight weeks), but "Do Ya Think I'm Sexy?" only had a four-week run.

More recently, Puff Daddy hit the ground running with "Can't Nobody Hold Me Down" (six weeks) and "I'll Be Missing You" (11 weeks). followed by a guest appearance on the Notorious B.I.G.'s "Mo Money Mo Problems" (two weeks). Monica also came close, beginning with "The Boy Is Mine" recorded with Brandy (13 weeks) and "The First Night" (five weeks). Her third No. 1 title was "Angel of Mine," which ruled for four weeks.

One other act could still surpass Lopez's achievement. Santana has two No. 1 hits to date, "Smooth" with Rob Thomas (12 weeks) and "Maria Maria" with the Product G&B (10 weeks). A third charttopper that remains in place five weeks or more would enable Santana to be listed alongside Lopez and Boyz II Men.

"Ain't It Funny" could still be No. 1 next issue, although it faces strong challenges from two songs by the same artist. "What's Luv?" (Terror Squad/Atlantic) by Fat Joe Featuring Ashanti bullets 5-2, and Ashanti's own "Foolish" (Murder Inc./Def Jam) leaps 9-4.

**DOUBLE DIDDY:** The aforementioned **Puff Daddy**, now known as **P**. Diddy, has his highest-charting song of the 21st century on The Billboard Hot 100-and not just once but twice.

His own "I Need a Girl (Part One)" (Bad Boy), featuring Usher & Loon, zooms 49-24, while "Pass the Courvoisier Part II" (J), a Busta Rhymes single that features Diddy and Pharrell, climbs 29-25.

Most recently. Sean Combs charted at No. 28, when he was one of the guest artists on Janet Jackson's "Son of a Gun (I Betcha Think This Song Is About You)"—which peaked in December 2001. Before that, Combs was last in the top 30 in autumn 1999 with "Satisfy You," which featured R. Kelly and peaked at No. 2.

More Fred Bronson each week at www.billboard.com.

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### Billy Crystal John Goodman



## UPERONT

## Santander, Estefan Resolve Legal Quarrel

#### **BY LEILA COBO**

MIAMI—One of the Latin music industry's most high-profile legal battles was quietly resolved last week with a settlement that appears to benefit both parties.

Singer/songwriter Kike Santander has agreed to pay Estefan Enterprises Inc. (EEI) and Foreign Imported Productions and Publishing (FIPP) \$1 million. In addition,

### **In The News**

• Actor/musician Dudley Moore —whose work as a jazz pianist was mostly overshadowed by his film roles—died March 27 at his New Jersey home of pneumonia, a complication of Progressive Supranuclear Palsy. He was 66. The British-born Moore began his musical career with an Oxford scholarship to study organ. His work included the scores for his early films *Bedazzled* and *30 Is a Dangerous Age, Cynthia*.

• As expected, Mexican media giant Televisa has acquired a 50% stake in Cárdenas, Fernández and Associates (CFA). Financial details were not disclosed. In 1999, Clear Channel Entertainment (then SFX) purchased a 50% stake in CFA, a major Hispanic-owned concert and event promotion firm that works with hundreds of Latinrelated concerts, tours, theatrical productions, festivals, and sporting events in the U.S. and Latin America. Since 2001, Clear Channel has also had a partnership with Televisa in Mexico. Televisa's acquisition does not affect CFA's top management, and founder Henry Cárdenas remains president in the U.S. and the Caribbean.

• Bertelsmann reports a net income for the six months ended Dec. 31, 2001, of 931 million euros (\$816 million), helped by a 2.2 billion euro (\$1.9 billion) gain on the sale of America Online shares and other capital gains. Revenue was 9.7 billion euros (\$8.5 billion); earnings before interest, taxes, and amortization were 1.7 billion euros (\$1.5 billion). Bertelsmann has now switched its fiscal year, which had started July 1, to the calendar year.

• After declaring last December that he has "had one too many years of bumping heads with the corporate structure," David Bowie has inked with Columbia Records. He left Virgin Records last year to record for his own label, ISO. *Heathen*, produced by longtime collaborator Tony Visconti, is due June 11 on Columbia/ISO. Santander has dropped all pending claims against both companies.

Santander filed a suit last July in Miami/Dade County Circuit Court against his former mentor, Emilio Estefan Jr., and Estefan's companies, seeking a termination date for his exclusive songwriting and publishing agreement. Santander also alleged breach of contract (*Billboard*, July 5, 2001).

EEI and FIPP retaliated last August with a countersuit against Santander and his company, Moon Red Music, which alleged—among other things—breach of contract (*Billboard*, Aug. 25, 2001).

Last week's settlement drops all claims against Santander and releases him from all future contractual obligations to EEI and FIPP. Likewise, Santander has dropped all claims against EEI and FIPP and has acknowledged in a statement that Estefan was "instrumental in the development of his career and those of many recording artists, songwriters, and producers." Both sides, bound by confidentiality agreements, declined to comment further. But Santander's statement would have been impor-



tant to Estefan, who in August said, "Under no circumstances will I settle unless there's a public apology. This isn't about money. This is about reputation and 26 years of work. This is defamation."

Santander sued EEI and FIPP after attempting for several months to negotiate a release from his exclusive contracts with both companies. A Colombian national, Santander came to the U.S. in 1995 and quickly made a name for himself as the writer/co-producer with Estefan of Gloria Estefan's Grammy Award-winning album Abriendo Puertas. Further success followed with other projects that he worked on with Estefan, including Alejandro Fernández's *Me Estoy Enamorando* and Thalia's *Amor a la Mexicana*.

Santander subsequently created his own publishing and production companies and last year inked a three-year joint venture and copublishing deal with Famous Music (*Billboard*, Jan. 20, 2001). Now under the umbrella of the larger Santander Music Group, those companies have signed seven producers and six writers, who are currently working on projects by David Bisbal, Natalia Oreiro, Noelia, Jennifer Peña, and Carolina Laó.

But Santander's own works remained bound by his contract with EEI and FIPP, and the disputed termination date of that contract was at the heart of his decision to sue last July. While Santander alleged that the contract ended in April, EEI and FIPP argued that the termination date was 2003 or 2004.

Attempts to reach an agreement failed, even though a proposal dated July 2 included an offer by Santander's attorneys to pay \$900,000 for the immediate release of his contract. The suit was filed the next day—before, Estefan says, he was given a chance to respond by the July 5 deadline. At the time, Santander's attorney said the parties "were never close to a settlement."

The settlement releases Santander from his "contractual obligations to EEI or FIPP in the future." Sources say the \$1 million paid by Santander covers monies he owed to EEI and FIPP under his contract.

Obliq	Sound	Looks	Outsic	<b>le</b>
Bound	aries Fo	or Glob	al Lau	nch

#### BY MICHAEL PAOLETTA

NEW YORK—With the April 30 launch of independent record label ObliqSound, founders Michele Locatelli, Ralf Schmid, and Tobias Tanner have a strong vision to bring "music without

boundaries" to a global audience. Locatelli ex-

plains, "We felt

there was a huge gap for a wide variety of music that wasn't getting heard—music of a certain quality that can be appreciated by a 30-plus audience."

The label has headquarters in New York and Munich, Germany, and will initially target

North America and the territories of Germany, Switzerland, and Austria (G/S/A). For dis-By the end of

tribution, it has aligned itself with the Coalition of Independent Music Stores and Alive for, respectively, North America and G/S/A.

Locatelli says the label will be devoted to two series: vocals and instrumentals. Both will encompass—and unite—a wide palette of musical styles, including electronic, world, soul, jazz, and classical.

The release *The ObligSound* Sampler hits stores April 30. Divided into "The Vocal Series" and "The Instrumental Series," the disc includes tracks by New Zealand's Tama ("Felise"), Italy's Aisha Duo ("Beneath an Evening Sky"), the U.S.'s Valerie Troutt ("Nile"), and Germany's Flügelschlag! ("Mendiani"). Also spotlighted is a cover of the Gershwin evergreen "Summertime" by Renovation Unlimited the recording moniker of Locatelli and Schmid, who hail from Italy and Germany, respectively.



D<sup>™</sup> Preceding its retail debut, the label is selling *The ObligSound Sampler* on its Web ľ

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site (ObliqSound.com). Designed by Camillo Olivetti, the site is also streaming four tracks from the set in Real Audio.

Tanner says dance music producer Chris Brann (aka Wamdue Project, Ananda Project) is confirmed to remix "Felise."

VE Also scheduled for remix treatment is "Summertime."

By the end of the year, Obliq-Sound will release full-lengths by Tama, Renovation Unlimited, Troutt, and Flügelschlag! (Flügelschlag! will be issued solely in the G/S/A market.)

Tanner notes that to create brand awareness, ObligSound is distributing samplers to such "lifestyle accounts" as boutiques, cafés, and hair salons.

Locatelli adds, "We feel that the people who frequent such places will appreciate our brand of music. It's music that really can't fit under one umbrella—call it 'cross-genre'—so we created a point of reference with the label. We view ObliqSound not only as a label and a brand, but also as a genre by itself."

Va	rket	- 7	Vato	h
A Week	ly National	Music	Sales Repor	t
VEAD	TO DATE O		LL UNIT SALI	
TEAM	2001	/ EN/AI	2002	-9
Total	170,801,000		150,181,000	(~12.1%)
Albums	161,885,000		146,552,000	(~9.5%)
Singles	8,916,000		3,629,000	(~59.3%)
YEAR-TO	-DATE SALE	S BY	ALBUM FOR	TAN
	2001		2002	
CD	149,311,000		137,899,000	(~7.6%)
Cassette	12,262,000		8,300,000	(~32.3%)
Other	312,000		353,000	(~13.1%)
	OVERALL	UNIT	SALES	
This Week	12,670,000	-	Week 2001	14,180,000
Last Week	12,258,000	Char	ige	◆10.6%
Change	⇔3.4%			
	ALBUN	I SAL	ES	
This Week	12,363,000	This	Week 2001	13,381,000
Last Week	11,950,000	11,950,000 Chang		∽7.6%
Change	⇔3.5%			
	SINGLES	S SAL	ES	
This Week	307,000	This	Week 2001	799,000
Last Week	308,000	Char	ige	∞61.6%
Change	∽0.3%			
TOTALYTD CD A	LBUM SALE	S BY	GEOGRAPHIC	REGION
	2001		2002	
Northeast	8,068,0	000	7,255,000	(~10.1%)
Middle Atlantic	21,114,0	000	18,405,000	(~12.8%)
East North Central	22,815,0	000	20,865,000	(~8.5%)
West North Central	9,323,0	000	8,533,000	(~8.5%)
South Atlantic	28,251,0	000	26,353,000	(~6.7%)
South Central	21,924,0	000	20,762,000	(\$5.3%)
Mountain	10,948,0	000	10,248,000	(~6.4%)
Pacific	26,867,0	000	25,478,000	(~5.2%)
ROUNDED FIGURES			FORW	EEK ENDING 03/24/02

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## Law Aims To Stop Internet Copying

#### Hollings' Bill Would Require New Equipment Standards

#### **BY BILL HOLLAND**

WASHINGTON, D.C.-A leading Senate lawmaker has introduced legislation that would require manufacturers of consumer electronics to come together with music, movie, and other content industries to develop and agree on technical standards to prevent unauthorized copying of copyrighted material from the Internet.

The bill-the Consumer Broadband and Digital Television Promotion Act, S. 2048. introduced March 21 by Sen. Ernest Hollings, D-S.C.---would require manufacturers and content companies, along with consumer groups, to forge and agree on standards and coding. The technologies would then be incorporated into all digital media devices to ensure universal protection for digital content and universal access to such content for consumers.

Personal computers and TV sets would be manufactured with encoding to prevent illegal copying or redistribution. If an agreement is not reached after a year, the Federal Communications Commission would have the authority to impose a standard.

Hollings, chairman of the Senate Commerce Committee, has four cosponsors on his bill: Sens. John Breaux, D-La.; Barbara Boxer, D-Calif.; Bill Nelson, D-Fla.; and Daniel Inouye, D-Hawaii. The controversy regarding the anti-piracy bill began last year when news of the proposal surfaced (Billboard Bulletin, Oct. 24, 2001).

Proponents say the bill's aim is to ensure content is secure and to spur the growth of high-speed broadband Internet access and digital TV. Opponents say the measure would grant too much control over how consumers use technology. The Motion Picture Assn. of America and the Walt Disney Co. are the leading supporters of the measure and are joined by the Recording Industry Assn. of America. AOL Time Warner and Intel are among its opponents.

The committee's ranking Republican, Sen. John McCain, Ariz., also has concerns: A spokeswoman says, "He's apprehensive about the government trying to select winners and losers." A hearing has not yet been scheduled.

## **Capitol Hill Airs Online Worries**

### House Committee Investigates Internet Complaints

#### **BY BILL HOLLAND**

WASHINGTON, D.C.—House Judiciary Committee chairman Rep. F. James Sensenbrenner Jr., R-Wis., has turned his attention to "growing Internet piracy" and complaints by independent online music services that the major labels are making it difficult for them to get non-discriminatory licensing.

Sensenbrenner, no fan of the music industry, has sent a letter to "interested parties" asking for written comments by April 8 on how to best deal with the controversial issues. He and lawmakers on the Judiciary's Subcommittee on Courts, the Internet and Intellectual Property will then evaluate the responses to see "whether consensus exists on meaningful solutions to address identifiable harm."

Sensenbrenner is said to want to craft a compromise version of H.R. 2724, the Music Online Copyright Act (MOCA) introduced by Reps. Rick Boucher, D-Va., and Chris Cannon, R-Utah, both of whom signed the letter. Rep. Howard Coble, R-N.C., chairman of the subcommittee, also signed on, as did Reps. Howard Berman, D-Calif., and John Conyers Jr., D-Mich. Berman and Conyers say they have problems with some MOCA provisions. The subcommittee held a hearing regarding online music issues in the closing days of the last session (Billboard, Dec. 22, 2001). Most Hill insiders say that only legislation that finds a broad con-

sensus of members has a chance of passage this session. There are other issues at play. At the recent Billboard/Airplay Monitor Radio Seminar in Miami, Convers reiterated his concerns about the treatment of recording artists under California's seven-year rule and the allegations of nearpayola behavior between radio stations, indie promoters, and labels. Berman has written to the Department of Jus-

tice to ask for an investigation of the practices (Billboard, Feb. 2). It is unclear whether these other concerns will be aired in a planned meeting following the April 8 deadline for comments.

In a related development, the Senate Judiciary Committee held a hearing March 14 to ask industry leaders whether the government should step in to try and halt digital-movie and music copying on the Internet and force electronic hardware manufacturers to

modify their products.

AOL Time Warner co-CEO Richard Parsons said that the problems of infringements and illegal distribution "should be worked out in the marketplace." But Hilary Rosen, president/CEO of the Recording Industry Assn. of America (RIAA), who did not testify but submitted written testimony, said the RIAA's members "fear that the marketplace may not be working" and left open the possibility of asking the government to step in to "adjust the incentives that enable legitimate commerce in copyrighted works."

## **Record Clubs Come Under Royalty Scrutiny**

#### **BY ED CHRISTMAN**

NEW YORK-A lawyer representing songwriters in two class-action lawsuits filed against record clubs Columbia House and BMG Direct estimates that the companies could be unfairly siphoning upward of \$100 million a year that is actually owed to composers by systematically paying only three-quarters of the statutory rate.

That dollar estimate was made by Neville Johnson, a lawyer with the Los Angeles-based firm Johnson & Rishwain, which is representing the plaintiffs, along with the firm of Blecher & Collins, which is also based in Los Angeles.



filed in the California Superior Court are Lerov Preston, James Griffin, Susan Hardin, Dantion Hardin, and Babette Ory, while the suit filed in the U.S. District Court of California lists Ory as plaintiff

In moving to attain class-action status, the lawsuits say that they represent all songwriters who wrote songs incorporated into records sold by Columbia House and BMG Direct (known to consumers as BMG Music Services) who are not paid at the full statutory rate mandate and who did not consent to any reduction or diminution in royalties when the records were licensed to the clubs.

According to one of the attorneys handling the case on behalf of the plaintiffs, the lawyers filed a similar lawsuit in the federal court a month later in case the record clubs tried to pre-empt the state case via federal copyright laws (Billboard Bulletin, March 26).

Representatives of the record clubs were not available for comment.

The 'Bitch' Is Back. Singer/songwriter Meredith Brooks has signed with Gold Circle Records. Her first album with the label, Bad Bad One, will be released May 21. Brooks, pictured with Gold Circle president/CEO Rob Dillman, left, and Gold Circle senior VP/GM Tom Gordon, right, says the title represents the "fearless creativity" she tapped into while recording the set. Brooks' biggest hit to date was the top 10 "Bitch" in 1997.

## ExecutiveTurntable



**RECORD COMPANIES: Danny Bram**son is named president of Warner Music Group Soundtracks in Burbank, Calif. He was executive VP of soundtrack development for Warner Bros. Records.

Gary Briggs is named president of Vapor Records in Santa Monica, Calif. He was VP of artist development and marketing for Warner Bros. Records.

Tom Donnarumma is promoted to senior VP of sales and marketing for Columbia Records Group in New York. He was senior VP of sales for Columbia Records.

Rick Baumgartner is named VP of national promotions for Broken Bow Records in Nashville. He was director of marketing/music meeting for Radio and Records.

Maria Ferrero is named senior director of media and artist relations for Metropolis Records in Philadelphia. She was director of publicity and marketing and retail coordinator for Emagine Entertainment.

Tiarra Mukherjee is named director of urban media for ArtistDirect Records in Los Angeles. She was music editor for Interview magazine.

Nodia Gilbert is named East Coast regional marketing director for MCA Records in New York. She was A&R manager for Columbia House.

Darcell Lawrence is promoted to director of joint ventures/A&R for Def Jam/Def Soul Records in New York. She was A&R project coordinator.

Warren Gesin is named associate director of crossover promotion for Universal/Motown Records Group in Los Angeles. He was associate director of crossover promotion for Priority Records.

PUBLISHERS: Jody Gerson is promoted to executive VP of U.S. for EMI Music Publishing in Los Angeles. She was senior VP of West Coast creative.

The lawsuits, filed Feb. 23 in BMG the California Superior Court for Los Angeles County and March 21 in the **U.S.** District Court in Los Angeles, allege that the record clubs pay what

is known as the controlled composition rate. or three-quarters of the statutory rate, to some 100,000 songwriters, even though those songwriters did not consent to any reduction in rovalties.

Record clubs license albums from labels, generally at a reduced artist royalty rate. For songwriters, record clubs generally pay three-quarters of whatever rate was agreed upon when a song is included on an album. Such song-inclusion agreements generally carry a reduced rate

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## Jeanine Tesori Modernizes 'Millie'

#### RCA's Album Of Broadway Adaptation Evokes Jazz Age Without Being Derivative

TESORI

#### **BY WAYNE HOFFMAN**

NEW YORK—"Someone said to me, 'Parenting is hard,' " says composer Jeanine Tesori, mother of a 4-year-old daughter. "I said, 'No, musical theater is hard. Parenting is *much* easier.' " Part of the difficulty, Tesori explains, is that musicals have far longer gestation periods than children. That's why it'll be such a relief when her latest creation—*Thoroughly Modern Millie*—takes its first breath on Broadway April 18 at the Marquis Theatre: She's been working

on it since 1997.

Lyricist Dick Scanlan had begun work on a stage adaptation of the 1967 Julie Andrews film *Thoroughly Modern Millie*—a musical comedy about a small-town girl coming of age in New York in the '20s when he and director Michael Mayer asked Tesori to "stitch together" the patchwork of songs. Tesori says, "I signed on to unify music and arrange, not to write."

But her job quickly grew. In addition to tweaking the existing material, Tesori and Scanlan began writing new songs. By the time a pre-Broadway production bowed

in La Jolla, Calif., last year, a half-dozen new songs were included. The additions were so wellreceived that they kept cutting songs from the movie and writing more original tunes. For the Broadway premiere, only a couple of songs from the film remain (including the title number), plus a few standards from the '20s. The bulk of the score was composed by Tesori.

*Millie* is quite a switch from Tesori's earlier, nore serious works. Her award-winning 1997 off-Broadway musical *Violet*—about a disfigured girl traveling through the South in search of spiritual healing—leaned on country and gospel motifs. Her score to Nicholas Hytner's 1998 Lincoln Center production of *Twelfth Night*, which earned a Drama Desk Award, was modern and exotic. "I tend to work on dark themes," Tesori says, "so [*Millie*] was a change for me. It's wonderful to hear an audience laugh. It's hard work, but the goal of truly entertaining is new for me." Despite the thematic leap from her prior work, Tesori was perfect for the job, Scanlan says: "Jeanine has a combination of ferocity, devotion to story, and commitment to melody. Unlike many of her contemporaries, she is a melodist. She writes songs that sound fresh but are still melodic."

Mayer agrees: "*Millie* is a classical American musical comedy, and you have to have melodies for this kind of show to work. Jeanine has got that ability in spades."

Tesori says Millie was inspired by the film but isn't a strict copy. Similarly, her music aims to evoke the jazz age without sounding derivative. "The show has the joy of that time, the joy of solo instruments and that four-onthe-floor beat, where music was breaking out after the First World War. But harmonically we go in different places; there are things I place in counterpoint that wouldn't have happened back then. I was inspired by what people were doing back then, rather than trying to re-create it."

RCA Victor will record *Millie* April 22 and release the cast album, to be produced by Jay

David Saks, in June. RCA Victor Broadway consultant Bill Rosenfield says, "Jeanine and Dick are young people, but they've written this old-fashioned musical comedy that respects the form and doesn't deconstruct it the way most modern theater writers do."

Bart Greenberg, buyer for soundtracks/vocals at Tower Records' Lincoln Center location in New York, says, "*Millie* is being looked at as one of the big hopes for a new musical this season." He adds that its success could boost sales of *Violet* and *Twelfth Night*, which are both available on Resmiranda Records: "If this show is successful, people will come back looking for her earlier work."

Rosenfield predicts *Millie* will mark a turning point for Tesori: "This will be the leap where Jeanine joins the major leagues. Because what she's doing is such a commercially oriented project, in the eyes of the Broadway community, she becomes a major player."

## *'Let's Roll' Collection Benefits Todd Beamer Foundation*

MULLEN

#### **BY DEBORAH EVANS PRICE**

NASHVILLE—Wynonna, Nicole C. Mullen, Yo Yo Ma, Chaka Khan, Jeff Carson, and Selah are among the artists contributing their talents to *Let's Roll*, a special tribute CD benefiting the Todd M. Beamer Foundation. The project is a salute to Beamer, one of the passengers on United Airlines Flight 93, which crashed in a Pennsylvania field Sept. 11, 2001. Beamer used

the phrase "Let's roll" before he and fellow passengers attempted to overcome the plane's hijackers.

Let's Roll is the brainchild of Tony McAnany, one of the men in Beamer's prayer group and a close friend of the Beamer family. Mc-Anany, previously global VP of A&R at Sony Records and producer of the multiplatinum Chant record, owns a studio in New York.

"When [Beamer's widow] Lisa got the transcript of his actions on the plane [heard via an airphone call Beamer made to an emergency phone operator], everybody was moved to do something. Lisa

started the Beamer Foundation," McAnany says. The organization benefits children who lost a parent in the Sept. 11 tragedies and will carry on Beamer's desire to positively affect youth. "Lisa asked me if I would write a song that would commemorate his heroism . . . His specific actions are an incredible example of how just one person with real faith, at the worst time in life, can call upon that faith to give them strength to perform courageous [actions]. He was a great guy, but he was just a regular guy."

McAnany wrote the first single from the album, "I See You in His Eyes," with Word recording artist Mullen and her husband, David. "We sat down and just prayed real hard to God to help us do justice to his memory," Nicole C. Mullen says of writing the song for Beamer. "The first verse talks about Lisa looking at her sons and seeing Todd in their eyes ... It's for Todd, but it's also for the firefighters, the police officers, and anyone who rose to the occasion."

The album's title cut is performed by Christian rock trio dcTalk. Wynonna contributes "Carry On," and the project also features a recording of "The Lord's Prayer," which Beamer recited with the operator before confronting the hijackers. "The Lord's Prayer Suite" features a choir that includes Steven Curtis Chapman,

Phil Keaggy, Joy Williams, Out of Eden, Plumb, Jennifer Knapp, and Mark Stuart of Audio Adrenaline, as well as spoken appearances by Tom DeLay, majority whip of the U.S. House of Representatives; U.S. Congressman J.C. Watts (R-Okla.); and the men from Beamer's prayer group. The piece concludes with Ma's moving cello work.

Wynonna says the project came together smoothly. "Brent Bourgeois, a producer friend of mine, called me on a Saturday afternoon," she recalls. "I met Tony Mc-Anany that evening. The three of us wrote and recorded 'Carry On' in 24

hours. It was meant to be. I've never had an experience like this in my life."

For several months, McAnany has been in negotiations with Curb Records to release the album. *Let's Roll* was originally slated for a March 11 street date, then was pushed back to April 9. Artists involved have been touting the forthcoming release via national TV appearances, such as Mullen's performances on *Larry King Live* and *Good Morning America*.

However, just before press time, McAnany's negotiations with Curb Records stalled, and it remains to be seen if the album will still surface on the label. McAnany has begun discussions with other record labels interested in distributing the project.

Johnna Hill, music inventory specialist for the Lifeway Christian Stores chain, anticipates the project drawing positive attention, adding: "Nicole's single should really help boost sales."



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## The Wait Is Over: Elvis Gets Rowdy

#### After Bacharach, Von Otter Collaborations, Costello Rocks Again On Island

#### BY PAUL SEXTON

LONDON—Welcome back to the only new-wave hero whose last record was with a mezzo-soprano and whose next project is "a 200page score written with a pencil." Between these projects, Elvis Costello is rockin' again.

Not that he cares to use the word "rock" to describe *When I Was Cruel*, due April 23 on Island in the U.S. and a day earlier in the U.K. on Mercury. "Rowdy rhythm" is the phrase Costel-

lo uses to capture the mood of the collection that follows For the Stars, his recent collaboration with Anne Sofie von Otter released last year, and 1998's project with Burt Bacharach, Painted From Memory.

Costello says, "Some people might think that because this record has two [members of his former band, the] Attractions on it [keyboardist Steve Nieve and drummer Pete Thomas], it must naturally be the successor to [1986's] *Blood & Chocolate*. But it's not in any way rooted in the past."

While the new album is full of forceful motifs reminiscent of Costello's earlier work with the Attractions—supporters at triple-A and college formats are already embracing the lead track, "Tear Off Your Own Head (It's a Doll Revolution)"—When I Was Cruel is a Costello recording full of presenttense energy.

Island president Julie Greenwald is unequivocal in her view of the project. "I totally think of it as a rock record. But it's very contemporary. He has an amazing past, but he really wanted us to make sure we were focusing on today."

When I Was Cruel introduces strident basslines by new band member Davey Farragher, the effective use of a one-word sample (a device Costello had previously eschewed) by 1960s Italian singer Mina on "When I Was Cruel No. 2," and some distinctively devilish word games. The latter track quotes from Abba's "Dancing Queen," while on "Episode of Blonde," in a line credited to his wife Cait O'Riordan, he sings: "Every Elvis has his Army, every rattlesnake his charm."

"There was a great liberty offered by this record," says Costello, now happily living in Dublin. "I recorded much of it at home, with an idiot box of rhythm. I already knew how it should go, because I planned to make the record in 2000. But the company never seemed stable enough to risk it. In the end, it gave me more time to write it."

His frank assessment of the reorganization that was going on within the Universal Music Group has a happy punchline: "There have been so many changes there. I've ended up being one of the longer-term people, but I have to say I like this gang better."

In marketing the project, Greenwald believes that there are two different types of fans to go after: "College kids and people like 35-year-old James McGuigan, manager of Retro Blue, a retailer in Aberdeen, Scotland, says *When I Was Cruel* "is probably not a major first-week seller, but it'll do well slowly, on mail order and in the shop. New albums by older artists tend to do well for us—for example, the new Neil Young. Even Elvis' last one with Anne Sofie von Otter did OK. The recent reissues [Rhino's remastered *This Year's Model*, *Blood & Chocolate* and *Brutal Youth*, among others] have

been quite popular."

James Lonten, manager of a Borders Books & Music in New York concurs, adding that Costello is a "cachet artist who's not really part of the pop fray. He's reached the point where he doesn't have to scratch and fight for listeners. He has them. There are a lot of people waiting for him to make a contemporary rock record. This is a great record. It's going to do extremely well.'

Of his frequent ventures outside the rock mainstream, Costello says, "I never thought

of it like a conversion to a new religion. I think, you know, I put myself wholeheartedly into everything, I don't consider anything as a side project, and I'm not usually one to worry about sales, but the audiences for *Painted From Memory, The Juliet Letters* [his 1993 album with the Brodsky Quartet], and even the Anne Sofie record have not been inconsiderable."

The week before the U.S. tour, in a juxtaposition that he says epitomizes the two-tier nature of his Universal deal, Costello will be in the studio with conductor Michael Tilson Thomas and the London Symphony Orchestra for the Deutsche Grammophon recording of his first full orchestral score, *Il Sogno*. Written, as he says, across 200 pages "in pencil," it was commissioned by Italian dance company Aterballetto, which will perform *Il Sogno* at Royce Hall in Los Angeles in July as part of Costello's UCLA Artist in Residence season.

Happy to chat about any aspect of music, from the success of *O Brother, Where Art Thou?*—a live performance of which he recently hosted at New York's Carnegie Hall—to Brian Wilson's live shows in London in January, Costello expresses a sense of carpe diem.

"I'm not going to repeat the past, but I can run most people ragged in terms of volume of work—I don't fall down very easily. I just want to take full advantage while I'm feeling as alive as this."



**SILVER RAITT: Bonnie Raitt** has been making albums for more than 30 years and, through all this time, she says her motivation for recording remains as it always has: "I make them for exactly the same reason I did in the beginning—so I have 10 or 12 new songs to play when I go on the road. It's as simple as that."

Her 12 new traveling buddies encased on *Silver Lining*, her first studio album since 1998's *Fundamental*—will undoubtedly prove



to be worthy of Raitt, who hits the road March 30.

The album, out April 9 on Capitol, combines Raitt's trademark sassiness with an often heartbreaking vulnerability and takes its name from a **David Gray** track (featured on his multiplatinum *White Ladder*). "I was so thrilled that David broke onto the scene when he did," she says, "but I was like 'Oh no, they're going to release it as a single!'"

Her first single from Silver Lining, "I Can't Help You Now," was penned by Tommy Sims, Wayne Kirkpatrick, and Gordon Kennedy, the trio behind Eric Clapton's "Change the World." Raitt knew it was a keeper the minute she heard it. "I'd been waiting for a song that was catchy and funky and musical with kind of a hook in it, and that's when I knew I could go into the studio. Until you get a record that's a single, it's not really time to make an album. By about March [2001], I [had] enough [songs] to call [her co-producers] Mitchell Froom and Tchad Blake and say 'Saddle up, we're going back in.'"

The track is doing well at adultoriented formats, including triple-A stalwarts KFOG San Francisco, WRLT Nashville, and KGSR Austin, but Raitt admits she is a bit rankled by radio's vouthful obsession. "[I never expect] someone my age [to sell] 10 million records anymore, because the radio situation is just so consolidated and a little bit ageist. It's really hard [for] artists over 40 [to get] their new music played . . . It's unfair that this huge demographic that was obviously interested enough to buy [1991's] Luck of the Draw may or may not know I have a new album out unless I go on TV

by Melinda

Luckily, TV still provides a haven for Raitt. She'll be on the *Late Show With David Letterman* April 24, *The Today Show* April 29, *Rosie O'Donnell* April 30 and *The Tonight Show With Jay Leno* June 19. She is also taping an episode of *Austin City Limits* that will run in October.

Other top tracks on the album include the good timing, downand-dirty "Gnawin' on It," a paean to sexual desire written by Raitt and guitarslinger **Roy Rogers.** 

"I went to his house and I said, 'You've been married a long time, man. How do you keep it hot?' I said, I want to write a song about 'I can't wait to get you home,' because that's the way I feel. I try to get people to leave their job and meet me at 3 o'clock. It's like a siren call," she says with a throaty laugh. "I wanted to play a song that made me feel exactly like I was getting it."

The album ranges from that raw sensuality on "Gnawin' on It" to the breathtaking anguish of closer "Wounded Heart," penned by **Jude Johnstone**. "It's the saddest song I've ever sung," she says. "I couldn't get over it when I heard it, and I could only sing it one time. I didn't even make it through the end, really."

She wonders if she'll be able to sing it on the road without tearing up, but she says she can't wait to find out. "Oh man, I love playing live! What's not to love? Do you get tired of sex and great food? It's the same thing. If what gets you off gets you off, why would it stop being interesting? The people I hang out with still really love it. and we can't believe we get to do this for a living. It's the most incredible blessing to have people love you for what you do that's coming from your heart like that. How hard is it to have 3,000-10,000 people screaming how much they love you?"

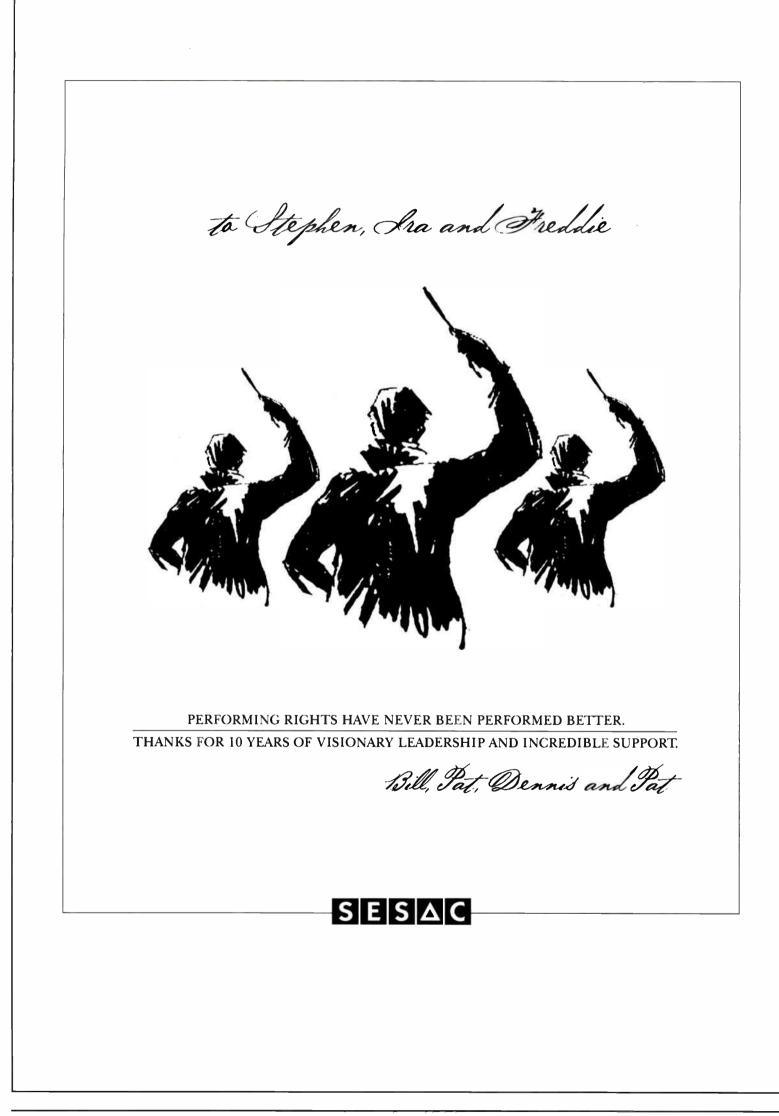


'Some people might think that because this record has two Attractions on it, it must naturally be the successor to 'Blood & Chocolate.' But it's not in any way rooted in the past.'

males who grew up with him and need to be reminded of him."

Costello is "working his ass off," Greenwald says, on promotion, including major TV chat shows, MTV2, Internet activity with Amazon and MSN, countless press outlets, and a showpiece April 18 date in New York (two days after one at London's Astoria) in the lead-up to a U.S. tour beginning in May.

Costello, who now manages himself, is booked by Marsha Vlasic at MVO in New York for North America and by Barrie Marshall at Marshall Arts in the U.K. for the rest of the world. His songs are published by Sideways Songs and administered worldwide by BMG Music (ASCAP).



#### Century Media Boxes Iced Earth With 'Dark Genesis'

#### BY CLAY MARSHALL

LOS ANGELES—Cult favorite Iced Earth caps one chapter in its career with *Dark Genesis*, a five-CD boxed set issued Tuesday (2) by Century Media.

The limited-edition release includes remixed and remastered pressings of the Indiana metal band's first three albums, along with a new, full-length set of covers and the six-track demo with which the act scored its deal in 1990.

The covers CD, *Tribute to the Gods*, completes Iced Earth's contract with Century Media and will be individually released by the label this summer. Guitarist/songwriter Jon Schaffer explains that the purpose of the recording—which features renditions of hard-rock standards by the likes of Kiss, Iron Maiden, and AC/DC—was



to demonstrate the roots of the group. "Those are the bands that influenced me the most as a songwriter," he says, "and the ones that are responsible for the sound of Iced Earth."

Dark Genesis—which features deluxe packaging, including detailed artwork and a 32-page book—was issued four months ago in Europe, where it has sold more than 30,000 copies. In line with the boxed set's history-of theme, Iced Earth (managed by Carsten Otterbach of Dortmund, Germany's Direct Promotion) subsequently embarked on an ambitious tour that featured three-hour concerts that were split into three separate sets.

The final sets of the European shows comprised material from the act's most recent studio album, *Horror Show*. Since its June 2001 release, that record has sold 53,000 copies in the U.S., according to SoundScan. Century Media VP/GM Marco Barbieri says, "By selling that number of records—and appealing to such a broad variety of fans, stylistically, as well as age-wise—they're transcending some of the genre's boundaries."

Iced Earth will begin a tour to support *Horror Show* April 8, with labelmates In Flames and Jag Panzer supporting. The trek is booked by Tim Borre at Face the Music Touring in Bedford, N.J.

"The tour is going to do well," says Scott Davidson, PD of Chicago's *Rebel Radio* specialty show on WKTA. "They're a premier metal band. [*Horror Show*] has been in our top 20 since a month before it came out, and I've played every song on the album on the air."

www.billboard.com

## Sanctuary Re-creates Iron Maiden Catalog In Honor Of 'Beast'

#### **BY WES ORSHOSKI**

NEW YORK—Don't let anyone tell you that Sanctuary doesn't know how to throw a party.

To celebrate the 20th anniversary of the release of *The Number of the Beast*, metal giant Iron Maiden's breakthrough album, the label (in concert with Metal-Is and Columbia Records) has showered the group's entire catalog (save 2000's *Brave New World*) with the type of reissue treatment dreamt of by music fans and hardly ever given to metal acts.

Fifteen albums—from 1980's eponymous set to 1998's Virtual XI have been lovingly re-created with remastered music, vibrant cardboard sleeves, and striking enhanced segments that detail tours, the band's history, and album artwork and include bonus tracks and videos on a few discs. Limited quantities of each disc will also be reissued as vinyl replicas, meaning that each disc will be delivered in cardboard gatefold configurations.

What's more, the wave of reissues coincides with Portrait/Columbia's CD/DVD-Video release of the band's January 2001 show at the Rock in Rio festival and the arrival of McFarlane Toys' first of two action figures saluting the band's ghoulish mascot. Eddie. The reissues and the Rock in Rio album hit stores March 26; the Rio DVD is slated to arrive in May. Meanwhile, the first Eddie action figure-modeled after the version of the mascot seen on the cover of 1981's Killers-is already in stores. The second figure, inspired by the cover of 1983's "The Trooper" single, will arrive this fall.

Frontman Bruce Dickinson says with a laugh that the reissues have offered him a peek at some of those classic metal stage outfits he and his bandmates once so proudly wore. "To me, that's the best part—looking at those old pictures, because I've forgotten about half the shit we used to wear. It's kind of fun."

Aside from being good for a trip down memory lane, he says there's also two important advantages to having the band's catalog so lovingly remade: With all the bonus material available on each disc, they could help cut down on piracy. Secondly, they are reminding many of—or possibly introducing many to—the band's often-overlooked versatility.

"They allow people to take stock and listen to the music with fresh ears," Dickinson says. "I've talked to a lot of journalists [about the reissues] lately, and they're surprised at how contemporary these records that were made 20 years ago sound right now. And they're also surprised at the variety of music the band has made over the years, because the conventional wisdom is that Maiden has this monolithic kind of style-all we do is go off and gallop away into the sunset playing 'The Trooper,' you know, or 'Number of the Beast.' And nothing could be further from the truth.'

In recent years, the band's catalog

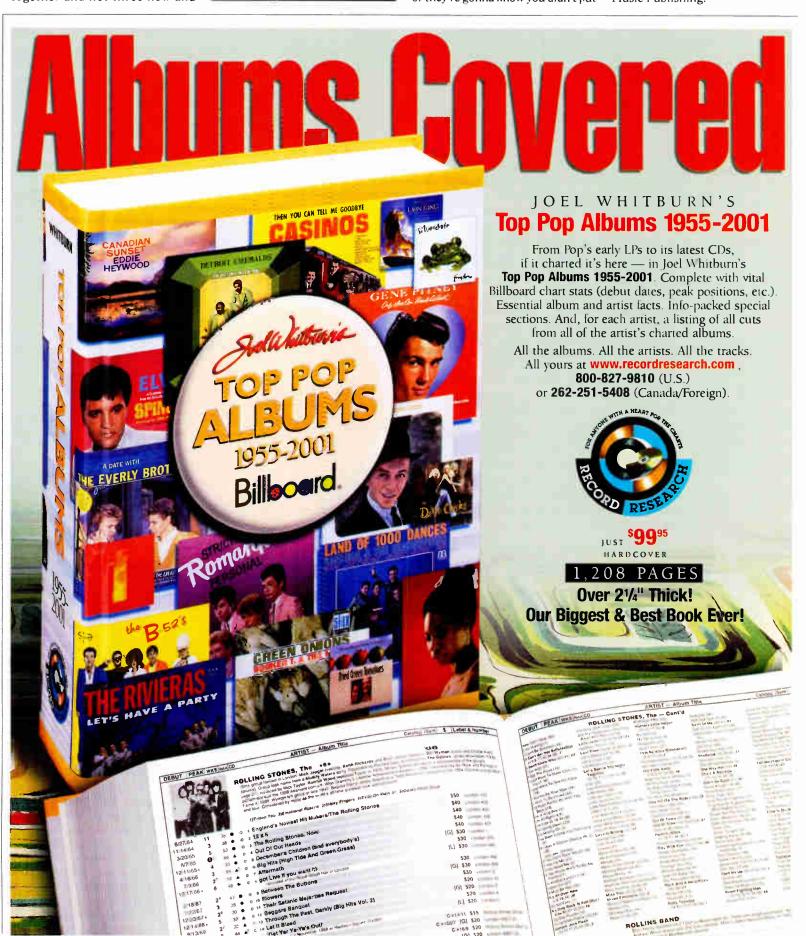
has been in disarray, and obtaining certain albums has proved problematic, according to Vince DeLeon, catalog buyer for the Troy, Mich.-based Harmony House chain. But thanks to Sanctuary and Columbia. the Maiden catalog is now back on the streets, reissued properly: "They've done a great job. They're doing it right by putting all the records out together and not three now and



three later. And they've put some marketing dollars into this, with the slip covers, bonus tracks, and especially the vinyl replicas. They've really done their homework."

Sanctuary VP of marketing Cory Brennan says the labels had no choice but to go the extra mile. "When you have a fan base as passionate as Iron Maiden's. you have to do it properly, or they're gonna know you didn't put your heart into it." he says, adding that the entire group of rereleases will be promoted together at retail in stand-alone cardboard bins.

Iron Maiden is managed by Sanctuary Music Management and booked by John Jackson at Helter Skelter in the U.K. and Rick Roskin at Creative Artists Agency in the U.S. Its songs are administered by Zomba Music Publishing.



## **KMFDM Is Back With 'Attak' On Metropolis**

#### **BY MOIRA MCCORMICK**

CHICAGO—After disbanding three years ago, pioneering industrial act KMFDM—whose career spanned 15 years and 10 albums—returns April 19 with *Attak* (Metropolis).

Founder and group leader Sascha Konietzko says that the catalyst in the band's re-forming was "public demand."

The seeds of KMFDM's rabid fan

CAPLETO

following were sown 1991, when Konietzko moved the band to Chicago from its native Germany, establishing a strong global presence via famed local indie Wax Trax! Records. Following the label's purchase by TVT Records, he then moved in 1993 to Seattle, where he is still based.

Konietzko says KMFDM's dissolution in 1999 came as a result of

ARGEST

"lots of stress and pressure, as well as differences in vision and drive." The split, he adds, was a matter of

"stopping the machinery and switching the power off." KMFDM's 10th



set, *Adios*, was issued in April 1999. By then, the band consisted only

of Konietzko and Tim Skold, a native of Sweden who joined KMFDM in 1997 as multi-instrumentalist/singer/songwriter/co-producer/remixer. The two decided to continue as a duo. "The next step was deciding, 'What do we call ourselves?' "Konietzko says. "We decided to reverse the name—that gave us enough distance from KMFDM and yet kept us close to home."

Konietzko and Skold linked with singer Lucia Cifarelli. They signed to Republic/Universal and released an eponymous set in 2000. The label did not pick up MDFMK's option for a second album, but Konietzko kept writing with Cifarelli. At the same time, Konietzko says, "a build-up of public demand [monitored via the Internet] began for KMFDM to come back." In early 2001, he announced the return of KMFDM and spent the year recording *Attak*.

The album features Konietzko, Skold, Cifarelli, multi-instrumentalist (and longtime KMFDM collaborator) Raymond Watts, and Dutch vocalist Dorona Alberti, among others. The band, whose publishing company is KMFDM Ent. U.S. (BMI), is managed by Charlie Hewitt of Encinitas, Calif.based Buzz International Group. A CD-5 single for "Boots"—a cover of Nancy Sinatra's "These Boots Were Made for Walking"—was released Feb. 5.

Dave Heckman, president of Philadelphia-based Metropolis Records, notes, "Other industrial bands lean more toward the electronic side, but KMFDM has more guitars and a harder edge. As a label, we represent industrial, newmetal, and alternative acts; KMFDM can reach all three markets."

KMFDM will tour Europe beginning in May. U.S. shows will start in July. Both legs of the tour are booked by Jon Pleeter of the Agency Group in Los Angeles.



**GREEN THUMBS:** Bands like **Green Rooftops** are a rare, delicious treat. They're not trying to be trendy. They're not trying to sell a zillion records. They're not trying to do more than write and record infectious pop music that's smarter than your average, MTVaimed ditty.

Consisting of lead singers Laurie Brand Blackstone (keyboards, flute) and Joe Condiracci (guitar), along with the rhythm section of Ed Rogers (drums, vocals) and Joe Rossman (bass, vocals), Green Rooftops successfully strive to combine the best elements of traditional, classic pop with fresh new forms.



The band, all experienced veterans of the downtown New York scene, came together in 1998. Rogers and Rossman, longtime partners in musical crime, became aware of Blackstone through her work with retro-rocker **Richard X Heyman** and had begun working up some material with her.

A little later, Condiracci was called in to complete the picture. He had made an impression on the others as a vocalist in the longrunning, much-celebrated *Loser's Lounge* series, and as a solo artist in his own right. At this point, Green Rooftops began performing around lower Manhattan and honing its craft.

Green Rooftops issued their first EP, *Green Rooftops*, in 1999. Deservedly, it was a critically revered recording, rooted in the tradition of the great vocal/pop groups of the '60s.

In late 2000, the ensemble entered the studio again, this

time with recording artist and Winter Hours founding member Bob Perry in the producer's seat. The result is Green Rooftops' current offering, *The Golden Hour*. As its title implies, the album shines as the group's finest work to date.

The material on *The Golden Hour* covers a broad spectrum of styles, ranging from the '60sspiked pop of "Do You Still Dream of Me" and "Until Tomorrow" to the *bossa nova* of "She Gets Away With Murder" and the **David Bowie**esque "Dissolving."

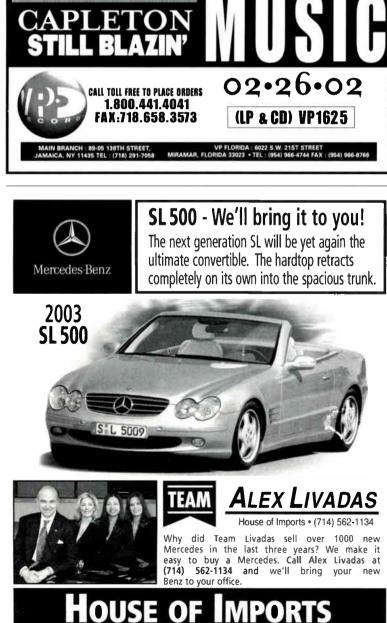
This is arty fare that also goes down as easy as the sweetest, most radio-friendly pop. And, of course, the best way to consume any of this music is to hear it live. Be sure to check 'em out as they continue to play the New York rockclub circuit.

For additional information, email emrogers5@aol.com or call 212-982-0159.

HAVE ANOTHER COOKIE: One of our favorite "finds" of last year was All Hell Can't Stop Us by West Coast punkers Cookie (Continental Drift, July 26, 2001). The set was a thoroughly satisfying collection that combined raucous power chords with good-humored lyrics and a future star in frontwoman Sabrina Rockarena-a charismatic belter whose voice conjures fond images of Deborah Harry and Patsy Cline. With the spankin' new Sweat-Soaked & Satisfied, the band comes on stronger and more creatively focused.

Rockarena has grown into an assured performer capable of more than merely wailing through a song. She delivers cuts like the glib "Mr. President" and the acidic "Cold" with more nuance and engaging personality. Her cohorts, Jayme Layme (guitar) and Tommy Sparks (drums), are tighter and know how to sell a hook. And the real improvement of this recording over the band's past material is song structure. Nearly every song here has a sharply drawn chorus and a melody that permanently sticks to the brain upon impact. There's lots here for college and modern rock radio programmers to grab onto-and, needless to say, this is a wise option for A&R execs to explore.

For more information about this project, as well as Cookie's forthcoming U.S. club tour, visit the band's Web site, cookiefactory.com. You can also get a taste of its music by visiting mp3.com/cookie.



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VP RECORDS





The pairing of a modern flute and a period fortepiano further complicates things: Is this meant to be a historically informed recording or a contemporary interpretation? Open the set and lend an ear, however, and reservations are swiftly dispelled by the duo's authority, grace, and sheer ebullience.

Rotholz and Cooper's decision to record Bach's well-known works



with fortepiano was based on informed speculation. Bach wrote the E-major sonata for a visit to the court of Frederick the Great in 1747, just after the ruler had purchased several new fortepianos. Coincidence or not, the confluence of events provoked the performers to explore all of the sonatas with the instrument. Few recording companies would have dared to take a chance on their labor of love. but it's exactly the type of thoughtprovoking project for which the New Rochelle, N.Y.-based Bridge label is known.

Bridge co-founder Becky Starobin explains that the release "was a commitment to the performers and performances, which we thought were so special that they really deserved to be out there." Rotholz had come to the attention of Becky's husband, David Starobin, a virtuoso guitarist and Bridge's cofounder, when the two performed music by George Crumb for a Nonesuch recording by Dawn Upshaw. Cooper. a well-known performer and early-music scholar, is also on the faculty of the Manhattan School of Music, where David heads the guitar department.

Such personal connections form the girding that supports Bridge,

explaining the label's perseverance through the swings and shifts of the recording industry during the past 20 years. It has steadfastly refused to accept categorization, releasing music from all compositional periods and genres and interspersing pristine new recordings with carefully remastered archival material from the Library of Congress. According to Starobin, the key to its sustained vitality is its belief in every artist and project it chooses to release. That philosophy has paid off: During a period of downsizing for both labels and distributors, Bridge has increased the size of its staff and added new distributors for Spain and Switzerland at MIDEM earlier this year. Here in the States, Bridge moved from Koch International to Albany Distribution last spring.

The label's projects continue to reap some of the industry's highest honors. A Library of Congress recital by **Artur Balsam** and **the Budapest String Quartet** earned the Diapason d'Or Award, while a double-CD of recordings from the Marlboro Music Festival was named disc of the year by Chamber Music America. On March 11, the Assn. for Independent Music bestowed its 2001 INDIE Award on violist **Barbara Westphal's** disc of sonatas by **Enescu**, **Vieuxtemps**, and **Clarke**—and it beat two other Bridge nominees.

In May, Bridge breaks new ground with the release of its first DVD-Video, My Cinema for the Ears, a documentary by German filmmaker Uli Aumüller on electro-acoustic composers Francis Dhomont and Paul Lansky. Also due in May are a disc of piano works by Stefan Wolpe performed by David Holzman and a 1975 Library of Congress recital by violinist Berl Senofsky and pianist Gary Graffman. Releases of music by Ginastera, Villa-Lobos, and Mario Davidovsky and a recent Library of Congress performance by jazz iconoclast Cecil Taylor will arrive in the coming months.

As critical hosannas continue to greet each release in Bridge's comprehensive Crumb and Elliott Carter cycles, additional volumes of each are currently in preparation. (Remarkably, Crumb has been inspired to come out of retirement and compose again; Variations on "Round Midnight," a 25-minute solo piano work, will be premiered in November in New York.)

"That 's one way in which we feel we're making a historic contribution," Starobin explains. "There will be many recordings of these works over time, but people will always be able to turn to these and say, 'The composer was there.' Those are very special things." In The Works

• On June 4, Capitol Records will issue the Doves' The Last Broadcast, the follow-up to their Mercurv Music Prize-nominated Lost Souls. Extensive U.K. and North American tours are planned for late spring/early summer. Produced by the band with the assistance of Steve Osborne (Happy Mondays) and Max Heyes (Primal Scream, Paul Weller), the 12 tracks that constitute The Last Broadcast touch on a broader range of emotions than those explored on Lost Souls. "There Goes the Fear" is the first U.K. single, shipping to programmers later this month. A U.S. radio track will be confirmed shortly.

• Spitfire Records has signed venerable punk/hard-rock artist Danzig. The deal will be christened with the release of *Danzig 777: I Luciferi* May 21. The set will be launched with two singles, "Wicked Pussycat" and "Dead Inside," which will ship to rock radio and metal specialty shows at the end of March. An extensive tour of the U.S. is planned for this spring.

• On May 7, Mojo/Jive act Goldfinger will offer *Open Your Eyes*, its first studio set in two years. Lead singer/guitarist John Feldman handled production chores for the punk-fortified recording. The title track shipped to modern rock radio March 18. Among the set's highlights are "FYN," a song criticizing Ted Nugent for his hunting habits, and "January." The latter song features guest harmonies by Benji of Daylight/Epic band Good Charlotte.

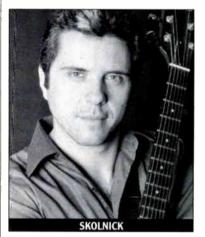


Rusby on the Road. British folk singer Kate Rusby has been touring steadily in support of her current album. Little Lights (Pure Records). The artist embarks on a U.S. tour April 10 in Columbus, Ohio, and she says that she is planning a special July concert that will be "at a stately home and will involve my band, fireworks, lots of special guests, picnics, and more," Other Rusby's tour dates include April 12 in Chicago, April 20 and April 25 in New York, April 21 in Philadelphia, April 27 in Seattle. April 30 and May 1 in San Francisco, and May 3 in Los Angeles.

## **Notes**

**WORLDS COLLIDE**: From the midto-late '80s, nearly every kid who aspired to play the guitar was captivated by such rock acts as **the Scorpions**, **Ozzy Osbourne**, and **Kiss**—bands that merged over-thetop guitar playing with songs that featured catchy, melodic hooks.

One of those kids, **Alex Skolnick**, was fortunate enough to be a member of a successful band, the speed-metal quintet **Testament**, which he joined at age 16 and with which he recorded five albums for Atlantic between 1987 and 1992. Skolnick was known both for his



technique and for the subtle colors and harmonic shadings that he lent to the band's songs, giving Testament's music a sophistication that eluded many of its peers. As it turns out, the source of Skolnick's ever-widening sonic palette was the result of his increased interest in and subsequent study of jazz.

"In high school, I was drawn to heavy metal, mostly because of the guitar," recalls the Berkeley, Calif., native. "When I was 19, I saw **Miles Davis** on television with one of his electric bands, and it blew my mind. I did not realize that jazz could be played with so much energy and fire. At the same time, I was building a career as a heavy metal guitarist, I began buying jazz albums by **Keith Jarrett** and **Chick Corea**, and studying jazz when Testament was not on the road."

Skolnick left Testament in 1992 with an eve on continuing his studies. He moved to New York and eventually enrolled in the New School University's jazz department, where he earned a bachelor of fine arts degree in jazz. On March 5, he released his first acoustic jazz album, albeit one with a twist: All of the meticulously arranged songs come from the canon of the rock bands that inspired him in his youth. Titled Goodbye to Romance: Standards for a New Generation (Skol Productions, available at alexskolnick.com), the project features

Skolnick, along with New School alumni John Graham Davis (double-bass) and Matt Zebroski (drums) performing songs by the Scorpions, Osbourne, Kiss, the Who, and Aerosmith in a traditional acoustic jazz setting.

by Steven Grayb

"After stepping away from this music for a number of years, I returned to it with a fresh perspective and heard harmonic possibilities that I was not aware of before." says Skolnick, who admits that it took 10 years of studying jazz before he felt comfortable enough to record a project of acoustic, improvisation-based music. The project's genesis literally came to the guitarist in a dream: "I woke up with a melody in my head and couldn't remember where it came from. I set it to a bossa nova groove and arranged it as a solo guitar chord melody. Eventually, I remembered the source of the melody-it was the Scorpions' (1982) song 'No One Like You.'

While the source material may originate from far outside the jazz world, the Skolnick trio's work falls squarely within the jazz tradition. They have taken the songs that their generation grew up with and reinterpreted them, utilizing the language of jazz. With its creative arrangements and energetic improvisations, Goodbye to Romance is a solid first outing for the trio's leader, who makes a definitive statement by telling the listener who he is, where he came from, and where he is going (for fun, the guitarist switches to electric guitar for the outro of Osbourne's "Goodbye to Romance" and the mid-section of Black Sabbath's "War Pigs.") He further places his own stamp on the project by including two of his own compositions, "Skol Blues" and the Bill Evans-inspired "Ofri," both of which originated as assignments in his jazz composition class.

Skolnick hopes that his interpretations will not only open the door for potential jazz fans to discover the music but will draw attention to the positive attributes of the songs and the musicians that composed them.

"I feel like there is a whole generation of music fans who don't have a lot of new music to listen to," he says, adding that "a lot of them are opening up to types of music they never listened to before, such as jazz, and these songs are forms that they can relate to. They didn't grow up listening to 'Stella by Starlight,' they grew up listening to [Kiss'] 'Detroit Rock City' [the project's opening track]. These are great songs, with melodies that have withstood the test of time."





Christian Music Group. Cindy

Arnold will be the project manager

for new media and will report

In other changes at ForeFront,

VP of A&R and creative David Bach

and director of promotion Ken

Farley have left the company. And,

as was expected, EMI CMG was not

left untouched by the massive cut-

backs that left 1,800 employees in

the EMI system out of work (Bill-

board, March 30). Approximately

10 staffers are gone, including

director of publicity Jennifer

McVey, director of special markets

Jackie Russell, EMI Gospel's

Shawn Tate, and Chordant's Sher-

directly to Adkison.

#### **Maranatha Pacts** With Provident **BY DEBORAH EVANS PRICE**

NASHVILLE-Maranatha has signed an agreement with Provident Music Distribution for the Christian Booksellers Assn. retail market. Provident Distribution is part of Provident Music Group, Zomba's Christian music division. Maranatha releases begin shipping from the Provident warehouse Monday (1). Among the first new proj-



ects streeting under the agreement will be the latest installment in the "Promise Keepers" series, Promise Keepers Live, due June 4.

Maranatha COO Randy Alward says there were two reasons for choosing Provident. "They have an incredible distribution system, but it's not only that: We spent time with [Provident COO] Mike Craft and [Provident Music Distribution senior VPI Don Noes and the sales team and found their passions for touching the hearts of Christians and touching the church was a real match to the passion that is shared here at Maranatha.'

"Maranatha has a unique ability to keep its finger on the pulse of what's going on in the church,' Noes says. "They were on the cutting edge of the modern praise-and-worship movement that really exploded in 1999. We're now more than three years into it, and because of their commitment to the music, church. and worship leaders, they continue to help shape the future of praiseand-worship music."

Based in San Clemente, Calif., Maranatha is a leader in the growing praise-and-worship genre and was distributed by Pamplin for two-anda-half years. When Pamplin shuttered last fall. Word Distribution began distributing Maranatha audio titles in what Alward calls "a bridge deal." Word will continue distributing Maranatha print music.

"It was a tremendous favor," Alward says of Word Distribution president/ GM Mark Funderburg's willingness to handle their interim distribution. However, they opted to seek other distribution, partially because of the company's philosophy of going through various distribution channels. "[Maranatha CEO/president] Tom Vegh and I intentionally have several distribution methods," Alward explains. "It's our philosophy to spread this out.'

Maranatha's book product and training resources are distributed by Zondervan, and Maranatha handles its own foreign sales division. "We have separate distribution deals and relationships in 83 different countries." Alward says.

Maranatha is also talking to different companies about general-market distribution. "Praise-and-worship as a genre has grown extensively," Alward says. "Therefore, we've had people knocking on our doors to talk to us."

www.billboard.com

**In The** Spirit.

IN WILLIAMS''HEART': With the April 16 release of Heart to Yours. Destiny's Child member Michelle Williams hopes to strike a gospel chord with the gushing fan base of teens who have made the group R&B's reigning female superstars.



"There is a song for everyone—[of] every age," Williams says of the inviting collection of tightly synchronized harmonies that span inspirational and contemporary urban gospel to hardcore traditional.

Album highlights include guest vocals from Mary Mary, who groove with Williams on the Mervyn Campbell-produced cut "Glad to Be Here (So Glad)"; Men of Standard, who back her on the rousing "You Cared for Me"; R&B crooner Carl Thomas, with whom she teamed for a remake of BeBe & CeCe Winans' classic "Heaven"; and lead single "Heard a Word," produced by the Grammy Award-winning team of Louis "Buster' Brown and Scott "Shavoni" Parker. Of course, there is her duet with Shirley Caesar on the traditional "Steal Away to Jesus" (also featured on Caesar's Grammy Award-winning Hymns CD) and "Gospel Medley," where she is backed by her Destiny's Child sisters Beyoncé Knowles and Kelly Rowland.

"Some people will do gospel when their career fails, but I chose to do it at the height of the popularity of Destinv's Child." Williams explains. "And I didn't want to do it because it was a fad. I wanted to do it because it's in me. It's in my heart."

Due this month, the CD is the first gospel release from Sonv's newly launched Music World imprint. It is one of several gospel CDs the singer hopes to release to fulfill a separate recording pact structured by Destiny's Child's manager, Matthew Knowles.

Williams points out, "Using the platform that I have with Destiny's Child, I want to send the message of God's word out to the people who buy Destiny's Child's music, as well as those who don't."

Williams will be the first artist to benefit from the new global marketing and distribution agreement forged by Integrity Music, Epic Records, and Sony Music Entertainment (Billboard, March 23) for Sony to expand into the Christian/gospel audience and for Integrity to broaden its mainstream consumer base.

SECOND TIME AROUND: Tonex, the artist behind the most eagerly anticipated gospel debut of 2001, gets a second chance to make a first impression with the April 9 release of 02, his sophomore project from Verity Records. In fact, the moderate success of his debut release, Pronounced Toe-Nay, has not altered the hopes of either Verity execs or industry insiders regarding the potential success of the talented, cutting-edge artist that many say exemplifies gospel's avant-garde.

The first project was released in coniunction with Tommy Boy Gospel. But with the status of that label still up in the air, this CD is being marketed exclusively through Verity/Jive Records.

"We are extremely excited about the fresh new project from Tonex, and we have found the market to be excited as well," Verity VP of marketing Jazzy Jordan reports. "That's based on the performance of the first single, 'God Has Not 4got,' which is now in heavy rotation on over 65 key gospel radio stations. We see this as just the beginning. We've completed a concept video for his second single, ''Bout a Thang,' and we believe that will provide even greater momentum, ensuring the success of this project."

The in-your-face title track is a critical look at the music industry, with the San Diego-based artist-who is also an ordained minister-appealing to artists to "flaunt your craft, not your sexuality" while stressing his belief about the responsibility of artists to make songs that inspire human morality. Calling the project a creative metamorphosis, 02 showcases Tonex's vocal strength as a singer, particularly with ballads, as reflected in the cuts "Season," "You," and "God Has Not 4got." Rounding out 02 are the signature high-energy dance numbers and eclectic and innovative pop cuts that first served to draw comparisons with mainstream artists like Prince.

"Most people don't think of me as a vocalist," Tonex says, "but you will really be able to hear me sing on this album."

BRIEFLY: Judith McAlister, dubbed as "the first lady of worship and praise," is set to record her second CD from Los Angeles-based Judah Records April 26 at the West Angeles Church of God in Christ. Raise the Praise is tentatively due in October . . . New in stores (March 26) is Walt "Baby" Love's Gospel Tracks-a spinoff of the radio veteran popular syndicated gospel show, Gospel Traxx, that marks Love's recording partnership with Right Stuff/EMI. The 16-track compilation features cuts by Yolanda Adams, Fred Hammond, Aaron Neville, John P. Kee, Richard Smallwood, the Tri-City Singers, and Bishop T.D. Jakes.

Ground reported that acclaimed writer/artist/producer/musical visionary Charlie Peacock had returned to the industry after a sabbatical (Billboard, Nov. 3, 2001). But at the time, it was unclear just how deeply he would plunge back into the sometimes murky waters of the Christian music industry. Now we know.

BACK IN ACTION: Last fall, Higher

Peacock has been named interim head of A&R at ForeFront Records and is slated to set up shop April 1 in the company's new offices at the Factory in Franklin, Tenn. In his new post, Peacock will be responsible for directing the day-to-day A&R activities and for providing guidance for ForeFront's A&R managers, Mark Nicholas and Steve Hartley. He will also work with ForeFront president Greg Ham to identify candidates to fill the A&R leadership post permanently and continue to work on his own producer/songwriter/author projects.

Peacock has long been known as one of the industry's most innovative talents. Formerly an artist on Island Records, Peacock has become an integral part of the contemporary Christian community. releasing his own albums on Sparrow and producing such acts as Avalon, Twila Paris, and Switchfoot. Peacock is the only three-time recipient of the Gospel Music Assn.'s Dove Award for producer of the year. He also launched the Re:think

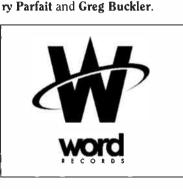


label, which was later purchased by EMI Christian Music Group (CMG).

Ham also announced Mark Adkison as the newly appointed VP of new media and promotion and commented that "after praying and seeking consultation, I am confident that these appointments will contribute to ForeFront's future growth.'

Adkison was previously senior director of new media at EMI CMG, where he was responsible for all Internet partnerships and the development of EMI CMG Web properties. This marks his return to ForeFront, where he was previously senior director of promotion.

Another EMI CMG staffer is moving to ForeFront, which is owned by EMI and is part of the EMI



'JOSHUA' FITS WORD: Word Records is releasing the soundtrack from the Epiphany Films movie Joshua, which is due in theaters April 19. Starring Tony Goldwyn (American Rhapsody, Bounce, Ghost) and F. Murray Abraham (Amadeus, 13 Ghosts, Finding Forrester), the film is based on the first novel in Joe Girzone's successful Joshua series, which has sold more than 40 million copies worldwide.

The 16-track collection features six original songs recorded specifically for the film by Jaci Velasquez, Pete Orta, Point of Grace, Michael W. Smith, Brooks & Dunn, and a duet by Nicole C. Mullen with Mark Schultz. The project also includes songs by Third Day, Shannon Lawson, Wes King, Rachael Lampa, Downhere, Cindy Morgan, and Anointed.

**NEWS NOTES:** Diamante has signed a distribution deal with Grapetree Records ... Alisha M. Swindle has been named publicity and employee events coordinator for Provident Music Group . . . Steve Green will be featured in a Father's Day special airing on the PAX TV network later this year. Butterfly Kisses: Tribute to Dads will also include interviews with Mel Gibson, Kevin Costner, Bob Carlisle, Faith Hill, and Tim McGraw . . . British worship band Delirious? is currently on tour in North America with the Deeper USA tour. Worship Together artist Matt Redman and newcomers Evervone are opening the jaunt, which will hit 20 key markets.

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## TOURING

## **Prows Weighs In On Las Vegas Touring Market**

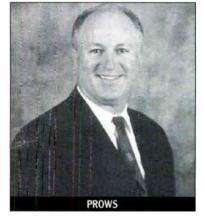
#### MGM Grand Garden Arena VP Discusses Pricing, How Arenas Are Becoming Relevant To Entertainment Destinations

#### **BY LINDA DECKARD**

SAN DIEGO—Mark Prows is a born-and-bred Las Vegan. For the past eight-and-a-half years, he has worked at the MGM Grand, currently as VP of the MGM Grand Garden Arena.

Prows has watched Vegas develop into a must-play, primary market for all major artists. He recalls the lounge-act stigma that was attached to playing Las Vegas but says it's now a premium date for all class-A tours. Prows says it changed because casinos became big business, run with a billionaire's entrepreneurial flair.

The MGM Grand Garden was the first arena-type venue on the famed Strip. In two years, there will be five



arenas seating more than 10,000 people within a five-mile radius, from downtown to the university side. Prows spoke to *Billboard* about what that means to the touring and venue industries in Las Vegas and nationwide:

#### Locally, what impact has new construction had on the concert business?

The dynamics of the competitive nature of the marketplace changed when Mandalay Bay was built, seating 9,500 for end-stage concerts and 12,500 for boxing in the round. The paradigm will again change when the Orleans Arena opens in another year-and-a-half, with 10,000 seats maximum in the round. [Grand Garden Arena] goes up to about 17,000 for boxing and nearly 14,000 for concerts.

Somebody may not agree with me, even in our own organization, that Orleans Arena will change the mix when you put it in the marketplace. Are they going to be actively competing for the Paul McCartneys and Madonnas of the world? Probably not. Are they going to take another mid-level strata out of the concert business? I think they will.

We have the attention of all the major acts across the country. There's a lot of money in the market. When we put our pricing and scaling scenarios together, we're really looking at the 35 million tourists visiting each year.

We're loading our marketing campaign to two weeks prior to the show, but really even the week of the event. People stay in Vegas three-and-a-half to four days. They make their entertainment decisions when they step off the plane, to a great degree.

We're also starting to book the type of bands that some of our people said wouldn't bring one casino customer. Richard Sturm, our president of sports and entertainment, and I agreed that a Backstreet Boys date probably wasn't the casino profile, but was important to do out of our relationships with the entertainment industry. Then we find a parent, the person who *does* game, [who] brings [their] kid to town.

#### There's a perception that you are crazy with your prices—tickets and guarantees. What determines prices?

We get beat up for that unfairly. It's what the act will command in the marketplace, and it's benchmarked on the history of pricing before, many times on the same act. If we've had the Rolling Stones in the marketplace three times and we know that's an A-list artist and they got X-Y-Z in the marketplace, when Madonna rolls around, you benchmark it off the Rolling Stones. It doesn't matter what they're doing on the other parts of the tour.

Paul McCartney tickets are \$350, \$250, and \$125. Two nights—never see him again in Las Vegas. Against some of our other shows, like *O*, now at \$110-\$125, you start to say, 'This isn't really all that bad.' You justify it in a different way.

#### Did the MGM Grand Garden Arena make a profit in 2001?

Absolutely. There were some of the earlier years when we were heavily divested into boxing that we lost money, but we haven't lost money in the arena since 1995.

We make money off the deals. We don't even charge for parking; we don't have strong concessions deals. If we have to go dark on a weekend for the opportunity to get a major show, we will do that before we ever book a major sports franchise, so we can fill 60 dates to spin the turnstiles.

We're doing about 30 concerts a year, all different sizes. That's enough if it's the right profile. If we make a few million dollars net profit in the arena, we're fine with that.

Other arenas are making about the same margin off their shows. Granted, their gross potential might be \$300,000, and mine is a million. But the bottom line when we talk about the margin on the show is I might even be making a little less than them. The net effect is if someone is telling you that you have a \$50,000 rental cap on the thing and my gross is \$1 million and theirs is \$600,000, I probably netted a little less off that show.

#### Are Las Vegas casino properties an impetus for the trend toward building entertainment destinations in which an arena is a component?

Arenas like the Staples Center [in Los Angeles] have a different business model than we do. But they are going to be moving into markets—not necessarily gaming—but markets and revenue streams that are very similar to us as they get into more mature phases. With Staples Center, they are going to build retail shops, theaters, and other support businesses. A lot of times, they make their money from subleasing their suite sales. So when Lee [Zeidman, the senior VP of operations at Staples Center] says he did this deal over here so he could do this for suiteholders, I say, 'Well damn, Lee, that sounds very much like our casino customer.'

Dallas [American Airlines Center], same thing; Rose Quarter [in Portland, Ore.], same thing. You start to serve a higher structure.

Often when buying a national tour, the deal will include every city but Las

Vegas and a handful of others. Who is carving those markets out?

Most of that is coming from the management of the act itself. That's a natural thing, usually a financial decision. There's a little more here or there, so they use it as a carrot either to award a show to somebody or carve it out as a different part of the deal.

To purchase a national concert tour is to collateralize the expenses and revenue across 20 or 60 dates. If one does well and one poorly, in the aggregate they break even. Anomalies like New York or Las Vegas would become an inordinate collateralization. Vegas is usually the first one they pull out because of the inordinateness in the ticket price.

## CCE Increases European Presence With Medusa Acquisition, Ozzfest Dates

#### BY JULIANA KORANTENG

LONDON—Clear Channel Entertainment's (CCE) ambitions for European growth and a significant presence in the region's musicfestival scene continue to hit their stride, with two major new deals.

CCE Europe has signed a letter of intent to acquire a majority-share ownership (49.9%) of Medusa, the holding company of Germany's leading concert promoters that includes Marek Lieberberg, Peter Rieger, Semmel Concerts, Scorpio, and Argo. The seller is CTS Eventim, the ticketing and live-entertainment group, which is disposing of its 49.9% stake in Medusa.

Once the agreement is completed, after due diligence and the CCE board's approval, Medusa will exclusively promote all CCE events in Germany and neighboring German-speaking countries Switzerland and Austria.

It's likely Medusa, which earned about 130 million euros (\$115 million) in revenue last year, will change its name to the CCE brand. Meanwhile, CTS will become Medusa/CCE Europe's exclusive ticket service provider in those markets.

#### INTERNATIONAL ACCESS

For CTS CEO Klaus-Peter Schulenberg, the new relationship will give his Germany-focused company and Medusa access to CCE's increasingly international reach and opportunities in the live entertainment business. Equally, the deal takes CCE into Germany, Europe's largest music market, plus other significant German-speaking countries.

CCE Europe's music division has already bought independent talent

agencies and promoters in the U.K., Italy, Belgium, the Netherlands, and the Nordic markets and turned them into subsidiaries.

Meanwhile, London-based Michael Rapino, CEO of CCE Europe's music unit, has completed a major step into



Europe's thriving music festival sector. CCE Europe's touring division is extending the U.S./U.K.-originated Ozzfest, the popular rock-music festival founded by former Black Sabbath frontman Ozzy Osbourne and his wife/manager, Sharon, into Continental Europe.

The 16-date Pan-European tour kicks off May 17 and ends June 16. Its markets will include Germany, Ireland, the U.K., Belgium, Portugal, Italy, Switzerland, Russia, Finland, Sweden, Denmark, and the Czech Republic.

Ozzy Osbourne will headline each show, supported by such U.S. rock acts as the Grammy Award-winning Tool and Grammy Award nominee System of a Down, plus local European bands like Germany's Metelium, Dutch act Within Temptation, and Czech group Skyword.

Despite the event's Anglo-U.S. origins, Rapino is convinced there's a potentially huge following in Europe. "Based on local promoters' expertise, these bands all have a solid fan base in all these markets," he says. "Creating an annual rock festival with a combined lineup will provide a unique experience in these markets. Having Ozzy as the headliner provides the credibility from which to build the event."

The gothic stage sets and apocalyptic surroundings of Ozzfest are a heavy-metal fanatic's idea of paradise. During the 2001 North American tour there were tattoo artists, body-piercing booths, and a free-for-all "purgatory pit" in front of the main stage, where Marilyn Manson, Slipknot, Linkin Park, and a resurrected Black Sabbath performed.

Ozzfest originally launched in Los Angeles in 1996 before becoming a CCE-promoted national U.S. tour the following year. In 1998 and 2001, CCE took it to the U.K.'s Milton Keynes Bowl.

To date, Ozzfest has performed 117 North American shows in front of more than 2.5 million fans, and it has generated more than \$100 million in gross revenue. Last year, 42,000 aficionados attended the Milton Keynes Bowl show.

Clear Channel estimates more than 500,000 people will see Ozzfest this year alone, generating about \$12 million from the European boost.

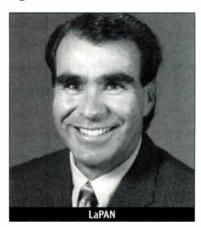
"When we first started Ozzfest seven years ago, we never dreamed it could become a worldwide event," Sharon Osbourne says. "But now it's what we're working toward."

## TOURING



**SURVIVOR GAMES:** To compete in a crowded marketplace and to maximize booking and revenue opportunities, management of the university-based **Sun Dome** and of the privately managed **Ice Palace**, both in Tampa, Fla., have formalized a booking alliance. The link, in practice informally for a year-and-a-half, encourages the 20,000-seat Ice Palace to steer events to the 10,000-seat Sun Dome in exchange for a piece of the action.

Representing the Ice Palace—which is run by the Tampa Bay Arena limited partnership—**Rob Franklin** says that in addition to an interest in the Sun Dome arena revenue, the alliance also gives the Palace a chance to grow business at the smaller venue until it has a following large enough to justify moving it to the Ice Palace.



Mike LaPan, manager of the Sun Dome, says that the venue benefited from 14 events, mostly concerts, under the informal agreement. Those included shows from Tool, Ringo Starr, Aaron Carter, and Snoop Dogg.

"It's one of the more unique agreements you'll find in the business—to find so-called competitors working together," LaPan says. "But there are certainly opportunities for us to provide them some efficiencies in some of the smaller shows and provide them a revenue opportunity."

With the **Bayfront Center**, the **Lakeland Center**, the convention center, and the fairgrounds also competing for dates locally, LaPan adds, it is not a matter of controlling the marketplace but rather of grabbing a good position.

Like most managers in a competitive market, LaPan is often asked what impact the newer, bigger Ice Palace has had on his building. He declares, "I take great pride in saying, 'They're our partners.'"

**HEARD IN CHARLOTTE:** There were 192 people registered for the March 23-26 District V gathering of the International Assn. of Assembly Managers in Charlotte, N.C., representing venues in the Southeast. The group will meet again March 29-April 1, 2003, in Biloxi, Miss.

Steve Jones, who was there representing the Spartanburg (S.C.) Memorial Auditorium, reports that the venue's \$12 million renovation project, completed in October 2000, is now paying off big-time. He had five sellout shows in January and February: Travis Tritt, Down From the Mountain (the only North or South Carolina date on that leg of the tour), Third Day, David Copperfield, and Retrofest, a Red Cross fund-raiser. Capacity is 3,217, and Spartanburg boasts "the largest theater with the largest stage in the Carolinas now," Jones says. The facility is 51 years old.

Kendall Wall of the Florence (S.C.) Civic Center reports that the first sellout for that venue since it opened in 1993 was by the Gaither Family. The March 9 date sold 9,000 tickets.

Debbie Kling is executive director for Team Idaho, which is programming the National Governors Assn. summer meeting in Boise. She says entertainment events for the July 13-16 meet, selected to show off the state, include an ice show starring Brian Boitano at the Bank of America Center and a performance of the Snake River Stampede rodeo at the Idaho Center.

SMG IN S.C.: Dave Holscher of the North Charleston (S.C.) Coliseum, Convention & Performing Arts Center shifts from being an employee of Ogden Entertainment to an SMG staffer. His venue was one of the last few Ogden contracts to be assigned to

SMG when Aramark, a part-owner of SMG, bought out Ogden. There are now three remaining Aramark venue management deals—**Dunkin Donuts Center** in Providence, R.I.; **Niagara Falls (N.Y.) Civic Center**; and the **Fargodome** in Fargo, N.D.

In North Charleston, SMG got a five-year extension through June 30, 2011, and the city got a new marquee, paid for by SMG and advertising revenue. Holscher hopes the marquee will be up in the next six months or so. He says the deal is a management fee with an incentive to be determined in 2003.

**BITS AND PIECES:** The University of South Alabama, Mobile, is searching for a new manager for its **Mitchell Center** to succeed **Beth Wade**, who left the arena management job March 23 to return to Memphis.

The **Myriad Convention Center** in Oklahoma City is now the **Cox Business Services Convention Center**. Cox will provide technology upgrades, advertising, and cash totalling \$1.7 million during the next seven years.

APRIL 6 2002 Bilboo	ird Po	NCERT	GROS	SES
ARTIST(S)	VENUE/	GROSS/	ATTENDANCE/	
BILLY JOEL & ELTON JOHN	DATE National Car Rental Center, Sunrise, Fla. March 3,5,7	TICKET PRICE(S) \$5,818,001 \$175/\$85	CAPACITY 58,226 three sellouts	PROMOTER Clear Channel Entertainment
'N SYNC, GINUWINE	Arrowhead Pond, Anaheim, Calif. March 11-12	<b>\$1,742,987</b> \$115/\$55	<b>26,525</b> 28,994 two shows	Clear Channel Entertainment
CROSBY, STILLS, NASH & YOUNG	First Union Center, Philadelphia March 5	<b>\$1,083,704</b> \$225/\$85/\$55/\$39.50	14,035 sellout	Clear Channel Entertainment
'N SYNC, GINUWINE, NSBB, TONY LUCCA	<b>MGM Grand Garden,</b> Las Vegas March 15	<b>\$958,090</b> \$115/\$75	<b>11,519</b> 14,393	Clear Channel Entertainment
'N SYNC, GINUWINE, NSBB, TONY LUCCA	<b>America West Arena,</b> Phoenix March 14	<b>\$806,218</b> \$112/\$41.50	<b>12,140</b> 17,442	Clear Channel Entertainment
ENRIQUE IGLESIAS	<b>Radio City Music Hall,</b> New York March 16	<b>\$409,970</b> \$85/\$35	<b>5,955</b> sellout	Clear Channel Entertainment
OZZY OSBOURNE, THE TEA PARTY, PROJECT WYZE	Colisee Pepsi, Quebec City, Quebec March 14	<b>\$394,753</b> (\$630,224 Canadian) \$37,27	<b>10,837</b> 11,926	Clear Channel Entertainment
OZZY OSBOURNE, THE TEA PARTY, PROJECT WYZE	Corel Centre, Ottawa March 13	<b>\$273,745</b> (\$433,938 Canadian) \$37,53	<b>7,608</b> 8,561	Clear Channel Entertainment
KENNY CHESNEY, SARA EVANS, PHIL VASSAR, CAROLYN DAWN JOHNSON	<b>Van Andel Arena, Grand Rapids, Mich.</b> March 22	<b>\$249,525</b> \$32.50/\$29.50	<b>8,321</b> 11,288	Clear Channel Entertainment
GAITHER HOMECOMING	First Union Center, Philadelphia March 22	<b>\$240,097</b> \$29.50/\$19.50	12,402 sellout	Premier Prods.
ENRIQUE IGLESIAS	Air Canada Centre, Toroato March 11	<b>\$234,987</b> (\$372,854 Canadian) \$43.20/\$30.60	6,105 sellout	Clear Channel Entertainment
DIANA KRALL	<b>Fox Theatre,</b> Detroit March 22	<b>\$228,790</b> \$75/\$35	<b>4,784</b> sellout	Dlympia Entertainment
KENNY CHESNEY, SARA EVANS, PHIL VASSAR, CAROLYN DAWN JOHNSON	Pensacola Civic Center, Pensacola, Fla. March 14	<b>\$216,340</b> \$32.50/\$28.50	<b>7,368</b> 8,123	Mischell Prods.
KENNY CHESNEY, SARA EVANS, CAROLYN DAWN JOHNSON	Firstar Center, Cincinnati March 24	<b>\$204,759</b> \$36/\$27.50	<b>6,418</b> 9,906	Metropolitan Entertainment Group
DIANA KRALL	<b>Chicago Theatre,</b> <b>Chicago</b> March 23	<b>\$198,297</b> \$73/\$48	<b>3,464</b> sellout	Jam Prods.
PRINCE	Murat Theatre, Indianapolis March 11	<b>\$197,670</b> \$100/\$50	<b>2,496</b> 2,517	Clear Channel Entertainment
KENNY CHESNEY, SARA EVANS, CAROLYN DAWN JOHNSON	<b>John F. Savage Hall,</b> <b>Toledo, Dhio</b> March 23	<b>\$192,011</b> \$36.50/\$30.50	<b>6,154</b> 7,055	Mischell Prods.
TOBY KEITH, JAMIE O'NEAL, EMERSON DRIVE	Allen County War Memorial Coliseum, Fort Wayne, Ind. March 16	<b>\$188,710</b> \$28.25	7,106 sellout	Clear Channel Entertainment
KID ROCK, HEMIGOD	Hara Arena, Dayton, Dhio March 15	<b>\$162,195</b> \$27.50	<b>5,898</b> 6,000	Clear Channel Entertainment
KENNY CHESNEY, SARA EVANS	<b>Stabler Arena, Bethlehem, Pa.</b> March 2	<b>\$159,890</b> \$38/\$28	<b>4,586</b> 5,090	Jack Utsick Presents N.E., Metropolitan Entertainment Group
BARRY MANILOW	Coach USA Center, Elmira, N.Y. March 7	<b>\$159,188</b> \$54/\$44/\$34	<b>3,370</b> 3,484	Jack Utsick Presents N.E.
KID ROCK, LIT	Savannah Civic Center, Savannah, Ga. March 1	<b>\$157,221</b> \$27	6.079 sellout	Clear Channel Entertainment
DIANA KRALL	<b>Drpheum Theatre,</b> Minneapolis March 15	<b>\$151,373</b> \$62/\$46.50	<b>2,524</b> sellout	Jam Prods.
KID ROCK, LIT	<b>The Cajundome,</b> Lafayette, La. March 10	<b>\$151,061</b> \$29	<b>5,209</b> 7,000	Beaver Prods.
AARON CARTER, DREAM STREET, LINDSAY PAGANO	Allen County War Memoria Coliseum, Fort Wayne, Ind. March 7	<b>\$149,888</b> \$32	<b>4,751</b> 4,817	Dutback Concerts
LEGENDS FEST: LITTLE JIMMY DICKENS, DEL REEVES, FREDDIE HART, & OTHERS	<b>Silver Springs Park,</b> <b>Silver Springs, Fla</b> . March 16	<b>\$147,524</b> \$26	<b>5,674</b> 10,000	in-house, MSP Inc.
TONY BENNETT	<b>Ruth Eckerd Hall,</b> Clearwater, Fla. March 8	<b>\$144,954</b> \$100/\$49	2,105 sellout	in-house
STYX & REO SPEEDWAGON	Duluth Entertainment Convention Center, Duluth, Minn. March 3	<b>\$144,410</b> \$35	<b>4,126</b> 6,000	Jam Prods., Police Prods.
TOM JOYNER RADIO SHOW: THE O'JAYS, THE TEMPTATIONS, THE DRAMATICS	<b>Tower Theatre,</b> <b>Upper Darby, Pa.</b> March 16	<b>\$141,295</b> \$57/\$47	<b>2,883</b> 3,066	Clear Channel Entertainment
ENRIQUE IGLESIAS	<b>Tower Theatre,</b> <b>Upper Darby, Pa.</b> March 17	<b>\$139,040</b> \$60/\$30	<b>2,911</b> 3,066	Clear Channel Entertainment
PAT METHENY	<b>Detroit Dpera House,</b> Detroit March 7	<b>\$133,160</b> \$75/\$45	<b>2,398</b> 2,770	Clear Channel Entertainment
BONEY JAMES, DONNIE	Fox Theatre, Atlanta March 10	<b>\$131,869</b> \$45/\$29.50	<b>3,593</b> 4,674	Clear Channel Entertainment
	<b>Drpheum Theatre,</b> <b>Boston</b> March 13	<b>\$131,693</b> \$55.50/\$35.50	2,738 sellout	Clear Channel Entertainment
TOBY KEITH, JAMIE O'NEAL, EMERSON DRIVE	Roberts Stadium, Evansville, Ind. March 14	<b>\$130,574</b> \$27.75	<b>4,715</b> 7,240	Clear Channel Entertainment
ROB ZOMBIE, THE DAMNED, SINISSTAR	Universal Amphitheatre, Universal City, Calif, March 16	<b>\$129,045</b> \$28,50	5,241 sellout	House of Blues Concerts, Goldenvoice
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APRIL 6 DILL - AND BOXSCORE

## **REVIEWS & PREVIEWS**

## ALBUMS **Edited by Michael Paoletta**

#### POP

#### VARIOUS ARTISTS Pledge of Allegiance Live Concert Recording PRODUCERS: various Columbia 54893

System of a Down and Slipknot are the central bands on this scorching, well-recorded chronicle of 2001's popular Pledge of Allegiance festival tour. While a CD cannot capture the intensity of a live event, this one comes pretty close. That's a tribute to the performance skills of the participating bands, each of whom plays with manic, exhaustive energy. Most will come to the set for the familiarity of System's "Chop Suey" or Slipknot's "The Heretic Anthem," but they will leave impressed by the contributions of up-and-coming heavy rock bands like Mudvayne ("Under My Skin"), American Head Charge ("Seamless"), and No One ("My Release").--LF

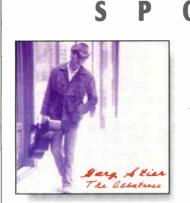
#### ★ JEREMIAH FREED Jeremiah Freed PRODUCERS: Beau Hill, Jeremiah Freed

#### Republic/Universal 44017

Jeremiah Freed, a videogenic quintet from Portland, Maine, specializes in the kind of larger-than-life, slightly metallic rock that many thought had suffered an unceremonious commercial death more than a decade ago. Well, if the early response to the single "Again" is an accurate indication, the kids want a little taste of the good ol' days. "Again," as well as the equally single-ready "Rain" and "Reasons," follow a solid formula of gentle verses building into air-punching, anthemic choruses. There are no surprises here, but the band (most notably frontman Joe Smith, whose heartfelt wail is the stuff of teen dreams) hits all the marks perfectly. And it does so with ample guidance from venerable metalman Beau Hill (Alice Cooper, Ratt).—LF

#### \* SHANA MORRISON 7 Wishes PRODUCER: Steve Buckingham Vanquard 79581

Lyrical and vocal strength abound on Morrison's latest solo project, a pleas-



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#### **GARY STIER** The Albatross

#### PRODUCERS: Danny Kortchmar, Matt Wallace

#### 33rd Street Records 3306

For his debut, Gary Stier has brought along a few friends, including Jayhawk Gary Louris, Heartbreakers guitarist Mike Campbell, and former John Mellencamp drummer Kenny Aronoff. Such familiar faces accurately suggest this newcomer's type of roots-rock sound, which is beautifully manifested in lead track "This Ain't Nowhere." Early history in a Stones cover band is evident, too, on a sparkling debut that also owes much to Springsteen and Highway 61 Revisited-era Dylan. In fact, "Coming Up Roses" features the guitar filigree of "Like a Rolling Stone,' with kudos here surely going to James Taylor producer Danny Kortchmar, who also chimes in on guitar and dobro. Stier's bio is of the hard-luck variety, and his lyrics portray him in the "tortured poet king" vein of his song "Miss America & I." But the arrangements and production values are so warm and bright that the symbolically titled The Albatross is anything but a downer. Racked by Bayside.— JB

urable mix of pop, rock, and blues comprising ballads and upbeat tunes. Often singing about the power of love and the need to assert independenceas on the catchy first single, "Smoke in Bed," and album opener "I Spy"— Morrison can also turn melancholy or ebullient. A bittersweet, longing introspection is captured on the title track, a slow-moving piece delving into a

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#### TWEET Southern Hummingbird

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#### PRODUCERS: various The Gold Mind/Elektra 62746 This debut by Missy Elliott protégée

Tweet (née Charlene Keys) has already spun off a No. 1 R&B hit: the sexy, selflove treatise "Oops (Oh My)," produced by beat hypnotist Timbaland. But that tune merely scratches the surface of this gifted newcomer's talent. As much therapy as personal testament (the sweet-voiced singer/songwriter once contemplated suicide), Southern Hummingbird spotlights Tweet's ability to pen revealing, nuanced lyrics that

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capture the ebb and flow of life-and unerringly score a direct hit with listener emotions. Cases in point include the lost-love coping "Smoking Cigarettes," the haunting ballad "Always Will," the sultry "My Place," and feelgood duet "Best Friend" with R&B compatriot Bilal. While tracks like "Boogie 2nite" aren't the self-taught guitarist/drummer's strong suit, such missteps don't detract from what is ultimately a fulfilling musical experience. How Tweet the sound.-GM

woman's personal desires in her relationships, while the rousing "God Must Love Me," with its ultra-positive take on the world, comes across as truly life-affirming. Her covers of father Van Morrison's "Naked in the Jungle" and "Sometimes We Cry," which feature the icon on backing vocals and harmonica, have been potently individualized here. If any project is poised to



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#### **MICHEL CAMILO** Triángulo PRODUCER: Michel Camilo Telarc 83549

On his first recording for Telarc. pianist Michel Camilo strives for elegance in a jazz trio format (his first recorded trio effort in six years) with Anthony Jackson (bass) and Horacio "El Negro" Hernández (drums/percussion). Triángulo vacillates between understated soulfulness ("Just Like You") and all-out aggression ("Descarga for Tito Puente" and Chano Domínguez's "Mr. C.I."), using Latin rhythms more as an element of the music than an underlying motif. Camilo brings in a mix of original material as well as standards, including the tried but true "La Comparsa," where he avoids obvious bombastics by playing it as a straight-ahead track, alternating between crisp lines and lush chord progressions. As usual, Camilo's pianism is remarkable, not only where technique is concerned, but moreover, for the range and beauty of his sound. The many moods Camilo conveys could not be achieved without his control of the instrument at its most intimate level.-LC

bring Morrison to a widespread audience, this is it.—JP

#### ANDREW W.K. I Get Wet **PRODUCERS:** various Island 314 586 588 The bloody face staring out from the

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cover of Andrew W.K.'s I Get Wet has received much attention-drawing the

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ire of British censors. Musically, things aren't nearly as provocative. True, the singer's debut contains heavy metal guitars and a song titled "Party Til You Puke," but the music is far too anthemic and joyous to be anything but straight-up pop. With W.K.'s incessant piano pounding leading the way, first single "Party Hard" is well on the path to becoming a runaway hit. The rest of the album mines similar territory, intertwining heavily processed guitars and synthesizers for a slick wall-ofsound affect. Lyrically, W.K. tends toward the simple, fist-pumping variety found on "I Love NYC" and "Take it Off." If I Get Wet's focus sounds narrow-well, it is. For better or worse, Andrew W.K. has found a winning formula, and he's sticking to it. Only time and a follow-up hit will tell if he's around for the next party.-JDF

#### VARIOUS ARTISTS

This is Where I Belong: The Songs of Ray Davies & the Kinks **PRODUCERS:** various

Praxis/Rykodisc 10621 On this entertaining tribute, Ray Davies himself covers his own "Waterloo Sunset," while the non-Kinks participants deliver imaginative choices-which, for better or worse, tend to be in sync with Davies' own song descriptions in the liner notes. Cracker's "Victoria," Steve Forbert's "Starstruck," and Bill Lloyd & Tommy Womack's "Picture Book" are particularly fine in that their vocals so perfectly suit the Kinks. Other artists, like Josh Rouse on "A Well Respected" Man" and Lambchop on "Art Lover," offer quite dissimilar but effective takes. Two performers bring intriguing tieins: Davies nearly produced Jonathan Richman, who turns in a minimalist drums and guitar version of "Stop Your Sobbing"; and Bebel Gilberto delivers a Latin flavored "No Return," which Davies says was written with her mother, Miucha, in mind. Thematically, top honors go to bluegrass artist Tim O'Brien's downhome country version of "Muswell Hillbilly."—**JB** 

#### Y'ALL

#### The "Hey, Y'all!" Soundtrack **PRODUCER: Fats Kaplin** Y'all LGD008

Don't think you're out of the loop if you haven't heard of Hey, Y'all! The

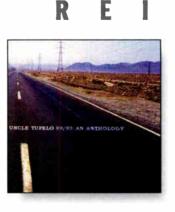
(Continued on next page)

#### **UNCLE TUPELO** 89/93: An Anthology **REISSUE PRODUCERS:** Darren Salmieri, Bob Irwin

#### ORIGINAL PRODUCERS: various Columbia/Legacy CK 62223

At this point in alt-country's evolution, there's no question that the number of people who've heard of the pioneering Uncle Tupelo—through association with its two offspring, Wilco and Son Volt—is considerably larger than the number of folks who've actually heard the band, let alone those who actually own copies of its Rockville (and lone Sire/Reprise) albums. For many, it's not for a lack of trying. The Rockville sets (No Depression, 1990; Still Feel Gone,

1991; and March 16-20, 1992-all of which are to be reissued by Columbia/ Legacy either this fall or next year) haven't exactly been all that accessible in recent years. But since former members Jay Farrar and Jeff Tweedy won control of their masters-through a lawsuit settled out of court last summer-the tide has begun to turn with this excellent retrospective, which compiles previously unavailable songs (including the Tweedy-sung cover of the Stooges' "I Wanna Be Your Dog") with remastered material from demos, seven-inches, and all the band's albums. For those who've discovered this now-defunct Belleville, III., act through Tweedy's Wilco (see story, page 1) and Farrar's



Son Volt, it would seem the two are the most unlikely of singing partners. And indeed they were. Farrar was grim,

conjuring images of Heaven and Hell, barstoools and bottles in a hardened monotone. The yin to Farrar's yang, the warm Tweedy, meanwhile, was sometimes romantic, sometimes fun. Though the two were somehow able to gel vocally, the band was less a collaboration than a venue in which Farrar sang his songs and Tweedy sang his. Anthology, as a result, is as schizophrenic as the band itself was, leaping from Tweedy's sweet strummer "Screen Door" to Farrar's punk-driven "Graveyard Shift." Although Uncle Tupelo was regarded primarily as Farrar's band-he was considered the more accomplished writer, and, accordingly, Anthology, like each of the band's sets, is dominated by

his songs and voice—it's Tweedy's songs that account for many of the disc's best and more upbeat moments ("New Madrid," "Gun," "We've Been Had"). Farrar is no slouch. It's just that many of his songs-even to fans-are just so damn depressing. "Moonshiner," for example, should surely make a few newcomers weep. While he may have had the songwriting edge-as Tweedy admits in Anthony DeCurtis' wonderfully on-target liner notes, one element to an award-deserving package-Anthology only emphasizes that both wrote surprisingly timeless and genredefying songs as very young men. Consider the Uncle Tupelo myth both justified and fueled here.—WO

CONTRIBUTORS. Bradiey Bambarger, Jim Bessman, Leila Cobo, Jay DeFoore, Larry Flick, Steve Graybow, Rashaun Hall, Wayne Hoffman, Gail Mitchell, Wes Orshoski, Michael Paoletta, Jill Pesselnick, Deborah Evans Price, Mark Sullivan, Karen Iris Tucker, Philip van Vleck, Ray Waddell. SPOTLIGHT: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or Billboard chart potential. NOTEWORTHY: Releases of critical merit. VITAL REISSUES: Rereleased albums of special artistic, archival, and commercial interest, and outstanding collections of works by one or more artists. PICKS (): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (\*): New releases, regardless of chart potential, highly recommended because of their musical merit. MUSIC TO MY EARS (J): New releases, regardless of chart potential, highly recommended because of their musical merit. musical m



## **REVIEWS & PREVIEWS**

#### (Continued from preceding page)

variety show, equal parts Sonny and Cher Comedy Hour and Hee Haw, is a figment of the slightly warped imaginations of James Deal Jay Byrd and Stephen Chesnik-DeMeyer, two country boys known as Y'all. "You can't miss 'em, 'cause one of 'em wears a dress,' sings Jingle Girl (aka Kristi Rose) on "The 'Hey Y'all!' Theme Song." The soundtrack to the fictitious TV show's first season may not be entirely convincing (Where's the laughter from the studio audience? Or the second-rate guest stars?), but it's surprisingly fun. After pickin' and grinnin' their way through knee-slappers like "Throw Away the Knives and Forks" and "My Mamma Likes the Feel of Cottage Cheese," the duo slows things down with a few ukulele-tinged ballads. Their tender duet on "I Walk the Line" might even make Johnny Cash cry. For info, log on to luckygreendress.com.-MS

#### **R&B/HIP**

#### ★ J-LIVE All of the Above PRODUCERS: various Coup d'État Entertainment 0001

Remember the old adage "Those who can do, and those who can't teach"? J-Live does, and he is ready to challenge it with All of the Above. The former English teacher from Bushwick, Brooklvn, N.Y., teaches his fellow MCs how it's done on his official full-length debut. Underground hip-hop fans first caught wind of the rapper via such classic indie singles as "Braggin' Writes" and "Can I Get It." On All of the Above, J gives listeners a valuable commodity that's all too rare in hip-hop-thoughtprovoking lyrics. For example, J breaks down the state of current affairs on "Satisfied?" For additional education, check out "Interlude 1 (I'm a Rapper)," a hilarious play on words. Versatile rhymes flow on "All in Together Now," while necks will snap to "Do That \$#!%." The 18-track set is a) a tutorial in what a hip-hop album should be: b) a stellar debut by one of hip-hop's underrated MCs; or c) All of the Above.-RH

#### **DANCE/ELECTRONIC**

#### ► VARIOUS ARTISTS The Classic Chillout Album PRODUCERS: various Epic EK 86337 The studied typellistic

The star-studded tracklisting on this collection speaks for itself: Moby's

"Porcelain," Dido's "Here With Me," Delerium Featuring Sarah McLachlan's "Silence," Massive Attack's "Teardrop, **Craig Armstrong Featuring Elizabeth** Fraser's "This Love," Deep Forest's "Sweet Lullaby," Andreas Vollenweider's "Stella," Tangerine Dream's "Love on a Real Train (Risky Business). Sade's "No Ordinary Love," Charlotte Church's "Just Wave Hello," Endorphin's "Satie 1," Eva Cassidy's "Fields of Gold," James Horner's "Rose (From Titanic)," Chicane With Máire Brennan's "Saltwater," Strange Cargo With Beth Orton's "She Cries Your Name," Master Cylinder's "Jung at Heart (From Volkswagen Commercial)," Jill Scott's "The Way," and Maxwell's "Ascension (Don't Ever Wonder)." A state of bliss is just one listen away.-MP

#### **BLUES**

#### ★ LITTLE CHARLIE & THE NIGHTCATS That's Big! PRODUCERS: Little Charlie Baty, Rick Estrin Alligator 4883

It's been about three years since Charlie Baty and company released a record, and the anticipation in Bluesville surrounding That's Big! has been keen. Thankfully, it's a strong outing, very much in the mode of previous Nightcats efforts. The band has long been famed as purveyors of jump blues but, as the new album once again demonstrates, these guys are all over the blues map. Something else that hasn't changed is the remarkable amount of original material this band tracks. Twelve of the 14 songs are origi nals, including such stand-outs as the fabulous jump-blues number "Money Must Think I'm Dead," the flash instrumental "Bayview Jump," the slow blues "I'll Bet I Never Cross Your Mind," and Rusty Zinn's tasty guest vocal on "It Better Get Better."-PVV

#### JAZZ

#### ★ VARIOUS ARTISTS Secret Ellington PRODUCER: Todd Barkan

True Life Entertainment 100002 In 1958, composer Edward Kennedy "Duke" Ellington, along with librettist Herb Martin, composed 22 songs for a Broadway musical titled *Saturday Laughter*, based on novelist Peter Abraham's *Mine Boy*. Although the show which dealt with apartheid in South Africa—was never produced, it left behind 22 Ellington songs that, until now, were never recorded, existing only

on demo tapes and the composer's own lead sheets. Twelve of those songs are represented here, brought to life by vocalists Ian Shaw, Freddie Cole, Jeffrey Smith, and Judi Silvano, with stellar backing that includes one of Grover Washington Jr.'s last recordings. The arrangements by the participating musicians may not reflect the denth with which Ellington himself might have orchestrated the music, but the songs are as sophisticated and melodic as any in the composer's catalog and sound every bit as classic as their history would indicate. Contact 718-977-1123 or tlemusic@hotmail.com-SG

#### **COUNTRY**

#### ★ DR. RALPH STANLEY & THE CLINCH MOUNTAIN BOYS Live at McCabe's Guitar Shop PRODUCER: Usher Winslett DCN 1002

At 75, Dr. Ralph Stanley is enjoying the most widespread popularity and prosperous times of his career, largely due to a profile raised exponentially by his participation in the O Brother, Where Art Thou? soundtrack-and the resulting mainstream appreciation for the roots music and rural authenticity Stanley personifies. This unlikely convergence of newfound hipness came to a head a year ago, with Stanley's annual February performance at L.A.'s bastion of insider cool, McCabe's Guitar Shop. The result shines mightily. Less pretentious even than this venue. Stanlev seems nonchalant delivering stylish renditions of such classics as "Orange Blossom Special" and "Sunny Side of the Mountain." Throughout, he remains gracious and witty with his incredible Clinch Mountain outfit, including son Ralph II, who offers stellar vocals on a nifty segue between "Jesus Savior, Pilot Me" and "Pretty Girls, City Lights." All impress, but the main attraction is clearly Stanley Sr., who offers ragged soul on "Man of Constant Sorrow" and a chilling a capella "Oh Death," the latter received in dead silence. As the market becomes rich with Stanley product, we are thankful. Racked by Koch.—**RW** 

#### CHRIS LEDOUX After The Storm PRODUCERS: Mac McAnally, Alan Schulman Capitol 7243

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As one of the few Nashville acts wearing a cowboy hat who has actually been on a horse, Chris LeDoux has steadily galloped along 20-plus years into his sec-

ond career. And, in true cowboy fashion, he proceeds with limited resources at his disposal. A somewhat shaky vocalist at times, LeDoux nevertheless imparts saddle-worn sincerity on such cuts as the aptly titled "Some Things Never Change" (with Garth Brooks), the likably rendered "Millionaire," and the rustic gospel "Daily Bread." On such anthems as "Simple as Dirt." producers Mac McAnally and Alan Schulman mostly reign in the bombast that works so well for LeDoux in concert, and bythe-numbers rodeo fare like "Cowboy Up," "Bareback Jack," and the weeper "Scatter the Ashes" should please their target audience. A performer of remarkable durability, LeDoux does what he does without apology, and he hasn't been thrown yet.-RW

#### LATIN

#### DANIEL HABIF Me Matas PRODUCER: Manuel Pacho Melody Latina SDMCD 6147

Former child star Daniel Habif's first solo outing is surprising not only because it doesn't conform with the current standard of processed pop (especially if featuring TV personalities), but because it features a singer with a distinct style and personality who actually-and refreshinglysounds his age (18). Habif benefits from unabashedly catchy, youthful-oriented songs written by Rosa Salcedo and edgier pop arrangements that shun strings in favor of electric guitar. synthesizers, and the occasional jazzy piano. Habif's voice-slightly nasal and unafraid—is too in-your-face in this mix (perhaps to make the point that he actually sings?), but that makes listeners take note and remain interested. Me Matas features several de rigueur dance tracks, which Habif pulls off convincingly. Sadly, the same can't be said for the obligatory big ballad, in this case the title track, which is not convincing at all. But he's at his best on pop tracks like "Es Un Desastre," "No Encuentro Otra Manera." and "Bésame Bailando," where he sounds at ease and most like himself.-LC

#### **CLASSICAL**

#### ★ ALFRED SCHNITTKE Music for the Movies PRODUCER: Wolfram Nehls CPO 999-796

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Like many other avant-garde composers in Soviet-controlled states,

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Alfred Schnittke (1934-1998) was often forced to turn to film-scoring for a living. And, like that of his compatriots, Schnittke's movie music has long gone unheard. This is a shame, since his polystylistic bent was tailor-made for films-as this fine disc proves. The enterprising conductor Frank Strobel and the Berlin Radio Orchestra present premiere recordings of suites from four Schnittke-scored Russian projects. Because the composer frequently used his film work as a laboratory, these scores contain echoes of more familiar concert pieces, such as the Second Cello Concerto in Agony. Drawing from both his sardonic early style and his late, more enigmatic manner, the other suites come from My Past and Thoughts, The End of St. Petersburg, and The Master and Margarita. The music's emotional landscape ranges wide, from intense foreboding to macabre irony; a skewed tango may abut a passage of shattered beauty, with the strangely haunted result needing no visuals. The German CPO label is distributed in the U.S. by HNH and in the U.K. by Select.—BB

#### WORLD MUSIC

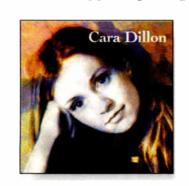
#### ★ DJELIMADY TOUNKARA Sigui

#### PRODUCERS: Christian Mousset, Philippe Teissier du Cros Indigo 2580 HM 83

When BBC Radio 3 announced the winners of its first annual Awards for World Music earlier this year, Tounkara's Sigui was the winner in the Africa category. Tounkara is one of the great Manding guitarists of Mali. One of the mainstays of the famed Super Rail Band (based in Bamako), Tounkara is a master of the Malinke and Bambara styles and equally well versed in the Cuban and American music that has influenced West African musicians for decades. Sigui features a superb group of backing musicians and vocalists like Mamany Keita (Tama vocalist) and Fatoumata Tounkara (Dielimady's daughter), but Djelimady's fluid, inventive, guitar playing is the major thrill here. Several songs-including "Yemaryo" and the title track—are in the Malian griot tradition, while a hint of Tounkara's breadth shines through on the deftly phrased, flamenco guitar solo track "Samakoun." Racked by Harmonia Mundi in the U.S.-PVV

CARA DILLON Cara Dillon PRODUCER: Sam Lakeman Rough Trade 06076-83202

Cara Dillon joins a growing group of young performers that is updating traditional music with modern flavors, while preserving the integrity of the age-old originals. Dillon, a 26year-old from Ireland, has a sweet, breathy voice slightly reminiscent of Alison Krauss. The contemporary arrangements she's chosen for this Celtic folk set are more often pianobased and quiet, with spirited flourishes of violin, mandolin, and accordion, though a few cuts do include the unobtrusive, well-placed backing



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of electric guitar, bass, and drums. Of particular note are "Craigie Hill," featuring the graceful, multi-layered harmonies of Dillon and sibling Mary; and "I Wish I Was"—one of two original cuts written by Dillon and Sam Lakeman—a dreamy wisp of a song about heartache. A moving debut that deserves to rattle the music world till it gets noticed.—*KIT* 

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SLEEPING FLIES You Are Superior PRODUCERS: Bill Doss, Chistoffer Lundqvist Electronic Watusi Boogaloo/Kindercore KC068

If clubkids were hippies, this is what they'd listen to. Blending the laidback, low-fi feel of '60s psychedelia with the carefree, upbeat tempo of current electronic music—over a



sophisticated variety of rhythms— Sleeping Flies create an unusual mix that sounds organic. It's also wholly original and difficult to resist. While some vocal tracks ("Take Me Home," "Deep Inside My Soul") are slower and pensive, others ("Reverberation," "Locomotion") are better suited for dancing. A couple of instrumentalsthe hypnotic "Enter the Jivaro Dub" and the quirky "Exit the New Heads"-subtly build from mellow numbers into dance jams. This is the first of three albums Kindercore will release this spring on Sweden's Electronic Watusi Boogaloo label-set up by Sleeping Flies in the late '90s and functioning as an imprint of Kindercore since 2000. If You Are Superior is any indication, this spring should be fun.-WH

## **REVIEWS & PREVIEWS**

## SINGLES

**Edited by Chuck Taylor** 

#### <u>POP</u>

#### AARON CARTER I'm All About You (3:32) PRODUCER: Andy Goldmark WRITERS: A. Goldmark, M. Mueller PUBLISHERS: Zomba/Danianne, BMI; Moo Maison/WB, ASCAP

#### Jive Records 42986 (CD promo)

It seems as though young Aaron Carter has been on tour non-stop for the past 20 years-obviously not possible, since the hard-working Radio Disney star is barely a teenager. The results speak for themselves: His current platinum Oh Aaron has been riding The Billboard 200 for 30 weeks, and those concerts continue to sell out throughout the U.S. and Europe (where he was a star first). Now, after the release of countless singles, Carter is picking up top 40 adds in more than three dozen markets with "I'm All About You," written by the guys who gave Jennifer Paige a hit with "Crush" in 1998. The midtempo ballad reveals that Carter's voice is in the throes of changing, which gives him a raspy quality that surprisingly works in his favor, being reminiscent of Hanson lead singer Taylor. In any case, he has outgrown sounding like a kid-a necessary step before radio will even consider taking notice. Carter has certainly beat the odds before: this could be a secret-weapon record to keep an eye on.-CT

#### **COUNTRY**

#### DIAMOND RIO Beautiful Mess (3:38) PRODUCERS: Michael Clute, Diamond Rio WRITERS: S. LeMaire, C. Mills, S. Minor PUBLISHERS: Songs of API/Monkey C Music/ Songs of Nashville DreamWorks BMI Arista 69137 (CD promo)

Reverb-drenched guitar, a smoldering melody, and the barely contained pathos in the vocal highlight this next slice of excellence from Nashville's most-skilled ensemble. The lyric portravs a man who's admittedly in over his head romantically and happily so: "Losing my mind I swear/You might be the death of me/But I don't care. As always, Diamond Rio's musicianship is impeccable, spiced with effective mandolin lines and steady-as-arock percussion and bass. Marty Roe remains one of country's most expressive singers, and the well-rendered backup vocals and dead-on production lend color and depth to this urgent midtempo. A class act and a killer single.—*RW* 

#### TRACY BYRD Ten Rounds With Jose Cuervo (2:40) PRODUCER: Billy Joe Walker Jr. WRITERS: C. Beathard, M. Heeney, M. Cannon-Goodman

PUBLISHERS: Acuff-Rose Music/Big Purple Dog Music BMI RCA 69126 (CD promo) Tracy Byrd gets after it early and often on this Mexicali flavored sli

often on this Mexicali-flavored slice o' cantina life. As anyone who has ever chased the worm will know, this well-written midtempo song pretty well describes the natural progression of a visit with the salt and the lime, for better or worse. The appro-



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#### BOYZ II MEN The Color of Love (4:19) PRODUCERS: Babyface, Boyz II Men WRITER: Babyface PUBLISHERS: ECAF Music/Sony/ATV

#### LLC, BMI Arista 5091 (CD promo)

Ah, how nice to have the Boyz back, reminding us what musical artistry is about: memorable melodies heartfelt singing, and provocative production. "The Color of Love" links Boyz II Men with Babyface, who wrote and produced the lush ballad with the crisp, pop/R&B wizardry he was renowned for in the late '80s. Lyrically, the song is all about champagne, roses, and dim lights: "I know the color of love/and it lives inside of you/I can't thank you enough/for showing me the meaning of your love." As always, the quartet-Nathan Morris, Michael McCary, Shawn Stockman, and Wanya Morris-brings its resplendent harmonies to the forefront, creating a satisfying, emotional volcano at the bridge that will force a tingle right up your spine. This is a fine song and a nice break from the Pro Tools-infested fodder pervading the airwaves in these times. No gimmicks, no tricks, no guest appearance from Ja Rule. "The Color of Love" is an auspicious peek into the group's upcoming Arista debut, Full Circle, due May 21. Boyz's move to Arista reunites the group with Arista chief L.A. Reid, a producer on the group's smash "End of the Road" single.-CT

priately swaying delivery conveys a lyric that's sure to be a happy-hour favorite: "Well around five or round six/I forgot what I came to forget/And after round seven or was it eight/I

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JADE ANDERSON Sugarhigh (3:25)

PUBLISHERS: Warner/Chappell Publish-

A solid buzz is being bandied about

the music industry regarding young

Jade Anderson, a do-it-all beauty who

wrote and produced her debut album,

Dive Deeper, with fellow Brit collabo-

the party with solid roots-her dad is

Yes leader Jon Anderson-but this is

no psychedelic rock journey. "Sug-

arhigh" is a pop pleasure with a frol-

rator Eg. The 21-year-old comes to

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PRODUCERS: Jade Anderson, Eg

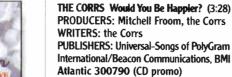
WRITERS: J. Anderson, Eg

ing, PRS; WB Music, ASCAP

Columbia 56791 (CD promo)

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CRAIG DAVID Walking Away (3:25)

PUBLISHERS: Windswept Music London/

Wildstar/Atlantic 300794 (CD promo)

It's ironic that the best American

overseas, but with each successive

single, Craig David further secures

his bid for lockdown status on The Billboard Hot 100. Following previ-

ous hits, the Grammy Award-nominated "Fill Me In" and top 10 "7

Days," "Walking Away" is David's

most melodic outing yet, a beauti-

ful expression of crafty songwriting

and loose, soulful singing. Lyrically,

he talks about turning away from

the lady who doesn't understand

thought you'd realize, I'm not like

them other guys/Cause I saw them

with my own eyes, you should've

been more wise/I'm walking away,

from the troubles in my life, I'm

walking away, oh, to find a better

mented with a jazzy backdrop that

includes a hint of electric guitars

and just enough percussive snap to

move the track into midtempo ter-

ritory. Mainstream R&B and top 40

stations should easily take this one

writer's cachet in the U.S.-and all

to the people, which will only in-

crease this talented singer/song-

before the age of 20. "Walking

plus Born to Do It.-CT

Away" comes from the platinum-

day." The sentiment is comple-

how good she's got it: "Girl, I

R&B these days is coming from

PRODUCER: Mark Hill

Warner Chappell Music

WRITERS: C. David, M. Hill

ALKING AWAY

T

God bless the Corrs, who are certified stars around much of the world while American programmers still just don't seem to get it. Their latest bid for the big time, "Would You Be Happier?," is a meaty pop anthem that displays the Irish quartet's ample abilities as songwriters, musicians, and joyously harmonic vocalists. The acoustic flavor of the track seems like



a perfect fit at adult top 40-the format that championed the previous "Breathless"-with its jangly guitars, organic percussion, and grown-up melodic palette. The promo of the single contains a radio version pro-duced by Mitchell Froom, as well as the "original studio version" produced by the quartet-but there are only subtle differences between the two. (In fact, the original seems to be fuller and thus preferable.) We hope the song will get a lift from VH1's The Corrs Live in Dublin, supported by their fine album of the same name (which includes guest spots from Bono and Ron Wood). It's absurd that the Corrs family still remains an unknown to most Americans. If radio won't play them, perhaps the TV exposure will at last make them a 

bought a round for the whole damn place." Brain surgery it ain't, but like the scene it describes, it's a heck of a lot of fun. Billy Joe Walker's production, including Mexican horns and

T

the occasional barroom aside, works perfectly, and Byrd offers the kind of vocal authority that makes the whole package ring. Hide the truck keys, and let 'er rip.—*RW* 

H

Y

charm up wit about the sir son: "H fell to me wa mystic I can't most o we've

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R

icking melody, produced with a Spanish flavor that radiates warmth and

charm. Lyrically, Anderson has come up with a remarkably adept story about her love for a special guy that's the singalong sentiment of the season: "He was a delicate water rain that fell to wash away my pain/And bring me warmth in return/He was magical, mystical, simply irresistible/This love I can't convey." This is among the most obvious breakout hits for top 40 we've heard this year, and it seems a certain vehicle to launch this young lady into mainstream consciousness. Jade is a stone-solid bet for stardom. Look for her full-length foray on Columbia in May.—**CT** 

#### ROCK

#### ANYONE Whole World's Insane (3:34) PRODUCER: Rick Parashar, Riz Story WRITERS: R. Story

PUBLISHER: Togetherment Music, ASCAP Roadrunner 10003 (CD promo) This retro treat heralds the acclaimed debut full-length set from Southern California's Anyone. The trio has developed a new breed of acid rock, quite literally. Frontman Riz Story is a true Renaissance man; aside from his musical pursuits, which include classical training, he has tried his hand in all sorts of artistic endeavors, from poetry and philosophy to the world of directing adult film. "Insane' rides—often bare—over a simple but vi-tal drum beat. Swirling electronic noises float over the song's two chords, which are enough to keep this song thumping along with powerful riffs and pounding guitar/bass lines. While the track ends abruptly, the jarring false endings pack the punch into the track's last seconds. After finding European success and following Nickelback's triumphs, Anyone

#### 311 Amber (2:57) PRODUCERS: Saint, 311 WRITER: N. Hexum PUBLISHER: Hydroponic Music, BMI Volcano 34294 (CD promo)

Roadrunner to make good.-EA

may be the next only-loosely-metal act on

Looks as if 311 is aiming for a wider audience with "Amber," the latest single from last year's From Chaos disc. Shooting for hot AC, as well as the band's modern-rock core audience, "Amber" plays it relatively safe and is far mellower than the band's chart-topping hits of the mid-'90s. The chorus is memorable enough to get by, but the loose melody on the verse leaves the vocals nearly buried in the muffled guitar line. Just after the first chorus, a 30second guitar solo-barely one minute into the cut-prevents the track from picking up any momentum, and once "Amber" finally starts to move, along comes the inexplicably abrupt ending. The unconventional structure is still aurally pleasing, but from a programming standpoint, the song seems markedly barren. Unfortunate, as 311's sound would work on adult hit radio; let's hope the next single does it.-EA

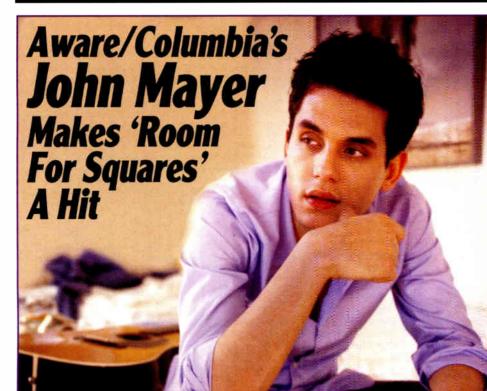
#### <u>RAP</u>

JIM CROW Holla at a Playa (3:34) **PRODUCER: Jazze Pha** WRITERS: P. Alexander, D. Green, J. Jones, S. Joseph, R. Lewis **PUBLISHER:** not listed Scarecrow/Orca/Interscope 10704 (CD promo) The South is rising again-at least in hip-hop. With acts like OutKast and Nappy Roots proving that Southern hiphop acts can do more than just bounce and party, the doors seem to be opening up for other Southern-fried artists. Among those is Atlanta-based trio Jim Crow. With a name that illustrates their southern roots, Mr. Mo, Cartel, and Polow get dirty with the lead single from their forthcoming debut for Interscope. On "Holla at a Playa," Jim Crow shares hilarious tales of sexual encounters gone wrong. Complete with shrieks and screams, the track, produced by Jazze Pha, is both dramatic and hypnotic, Already, the radio-friendly song is receiving love in its native South. Look for the eponymous debut this summe

**CONTRIBUTORS**. Eric Aiese, Rashaun Hall, Chuck Taylor, Ray Waddell. SPOTLIGHT: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or *Billboard* chart potential. NEW & NOTEWORTHY: Exceptional releases by nev (>): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (\*): New releases, regardless of chart potential, highly recommended because of their musical merit. Send review copies Broadway, 6th floor, New York, N.Y. 10003) or to the writers in the appropriate bureaus.

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## <u>ARTISTS & MUSIC</u>



#### BY CARLA HAY

NEW YORK—For singer/songwriter John Mayer, the new year has brought not only a revitalized career but also a new outlook on life.

The artist has been touring constantly in support of his debut album, *Room for Squares* (Aware/Columbia), but he decided to take a break last December and in January. "When I was on tour last year, it seemed like one month would run into another," he notes. "The break was important to see myself objectively, and it's changed my attitude toward things."

His rejuvenation is also mirrored in growing sales for *Room for Squares*, which has vaulted into the upper half of The Billboard 200. The album was released last June, but it was remixed and rereleased last September (*Billboard*, Nov. 24, 2001).

The revamped album bowed on the Heatseekers chart at No. 21 in the Oct. 13, 2001, issue. In the March 9 issue, *Room for Squares* jumped to No. 1 on the chart, and it remained at the top for three weeks. The album reached Heatseeker Impact status in the March 30 issue, when it rocketed from No. 102 to No. 82 on The Billboard 200.

Meanwhile, the album's first single, "No Such Thing," has been a radio hit at triple-A and adult top 40. "Musically, the song is right up this format's alley," says Laura Francis, music director for adult top 40 station WOMX Orlando, Fla. "It's doing really well with listener response."

Francis believes that whether the album yields other hits "will depend on how wellreceived 'No Such Thing' is in other formats, because that could open the door."

The video for "No Such Thing" has been getting exporlatter her Mayer for its Inside Track pro ups artists to watch.

SYDIA SPARE GUILLOWN

H

Chuck Taylor (Billboa)

could be described as meets David Gray, t his own unique songs, published 'SCAP), as "emo-I always try to 'nsportational The Connecticut-born, Atlanta-based singer released his first album. 1999's *Inside Wants Out*, independently, to critical acclaim in the local Atlanta press. Within one year, Mayer was signed by Aware/Columbia and working on *Room for Squares* with producer John Alagia (Dave Matthews Band, Ben Folds Five). The singer is managed by New York-based Michael Solomon and Rishon Blumberg of Brick Wall Management and Michael McDonald. (McDonald, a longtime Dave Matthews Band associate, is also an executive at ATO Records, the label that Matthews co-founded.)

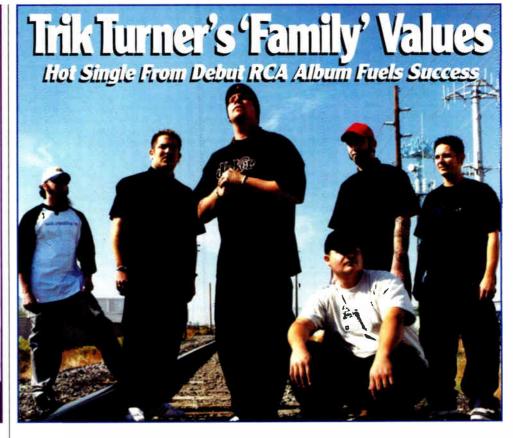
Columbia VP of marketing Greg Linn says that "early support at triple-A radio opened up a number of opportunities for John." Currently on a U.S. tour,

Mayer is booked by Scott Clayton of Creative Artists Agency in Nashville. The artist also has an active fan base on the Internet. Columbia senior VP of media and marketing Larry Jenkins says that Mayer's official Web site (johnmayer.com) is

"one of our most popular Web sites, at half-a-million visitors per month. We world-premiered the 'No Such Thing' video on the site."

According to Linn, Columbia plans to take "No Such Thing" to top 40 radio during May. The album's next single, "Your Body Is a Wonderland," will be released on an as-yet-undetermined date. "The album is selling more because of the airplay," notes Jonathan Treneff, buyer for Tower Records' University Way location in Seattle. He adds that Mayer's core appeal is with "college kids to the VH1 audience."

Although he is busy touring, Mayer is already thinking ahead to his next album: "Having these [*Room for Squares*] songs under my belt, I'm finding out not only what I want to write but also what I want to play a lot at my shows. My idea of 'making it' in the music business is establishing a creative rhythm and being able to cross-pollinate with other artists."



#### **BY CARLA HAY**

NEW YORK—Trik Turner has gotten over being lumped in with the "rock/rap" movement. What's more important to the band, covocalist David Bowers says, is that people hear the message in Trik Turner's songs. He just may be getting his wish, as more people are discovering Trik Turner via the act's majorlabel eponymous debut album on RCA Records. Industry insiders say airplay for the first single, "Friends & Family," is fueling sales for the album.

If there is any overall message from Trik Turner, it is that it is possible to overcome despair and dysfunction. "I'm not going to lie to you," Bowers says. "We've gone through a lot of relationship issues and substancedependency problems. But people can see from our story how we've come to terms with

things, and it hasn't kept us down. It means a lot to us when fans say they can relate to our songs and that our music helps them get through their problems."

Trik Turner's lineup is rounded out by co-vocalist Doug Rid Moore, guitarist Tracy Tre Thorstad, bassist

Steve Faulkner, drummer Sean Garden, and DJ/turntablist Danny Marquez, aka DJ DBX. The Phoenix-based band released an independent album in 2000, *Black Seas and Brown Trees*, before coming to the attention of RCA.

Even before signing with the label, the group received a career boost by getting played on modern rocker KEDG (the Edge) Phoenix.

"We've been playing Trik Turner since April 2001," KEDG PD Nancy Stevens says. "The first day we put their music on the air, we got so many great calls from listeners wanting to find out who this band was. Trik Turner is so much more than rap/rock; the lyrics of this band make them stand out from the rest."

*Trik Turner*, produced by Mudrock (Godsmack, Powerman 5000), was recorded in slighty more than three weeks. The album debuted on the Heatseekers chart at No. 6 in the March 16 issue and peaked at No. 5 in the March 23 issue. *Trik Turner* reached Heatseeker Impact status in the March 30 issue by jumping from No. 129 to No. 100 on The Billboard 200.

"Friends & Family" has become a top 10 hit on the Modern Rock Tracks chart. Meanwhile, the video for the song has been tapped as a Buzzworthy clip on MTV. It tells the story of identical twins who are separated while they were infants and end up leading very different lives. There are two versions of the video: one features twin brothers; the other features twin sisters. Through a promotion with Lycos, a clip of the video has been seen at the tail end of such MTV series as hit show *The Osbournes*.

Radio airplay and a developing-artist price have helped Trik Turner's album sales, observes Dave Williams, operations manager of Tower Records in Portland, Ore. He adds, "There's just a good buzz all around for this band."

Trik Turner has been busy touring, including a recent stint opening for Wu-Tang Clan. It will headline the Miller Beer-sponsored Rellim tour (*Billboard*, March 30) in the U.S. that begins in mid-April.

RCA VP of marketing and artist development Kaja Gula says that Trik Turner "wants to communicate a positive, inspirational message to the world. Touring allows people to see another side to Trik Turner, and we expect the band will be on tour until 2004."

Gula adds that after the headlining spring tour, the group is eyeing a support slot with a musically compatible band. Nickelback, Incubus, and Korn are being considered by RCA as possibilities. Meanwhile, RCA has already decided that Trik Turner's second single will be "Sacrifice," due this summer, and the third single will be "Father," which is expected to be released before the end of the year.

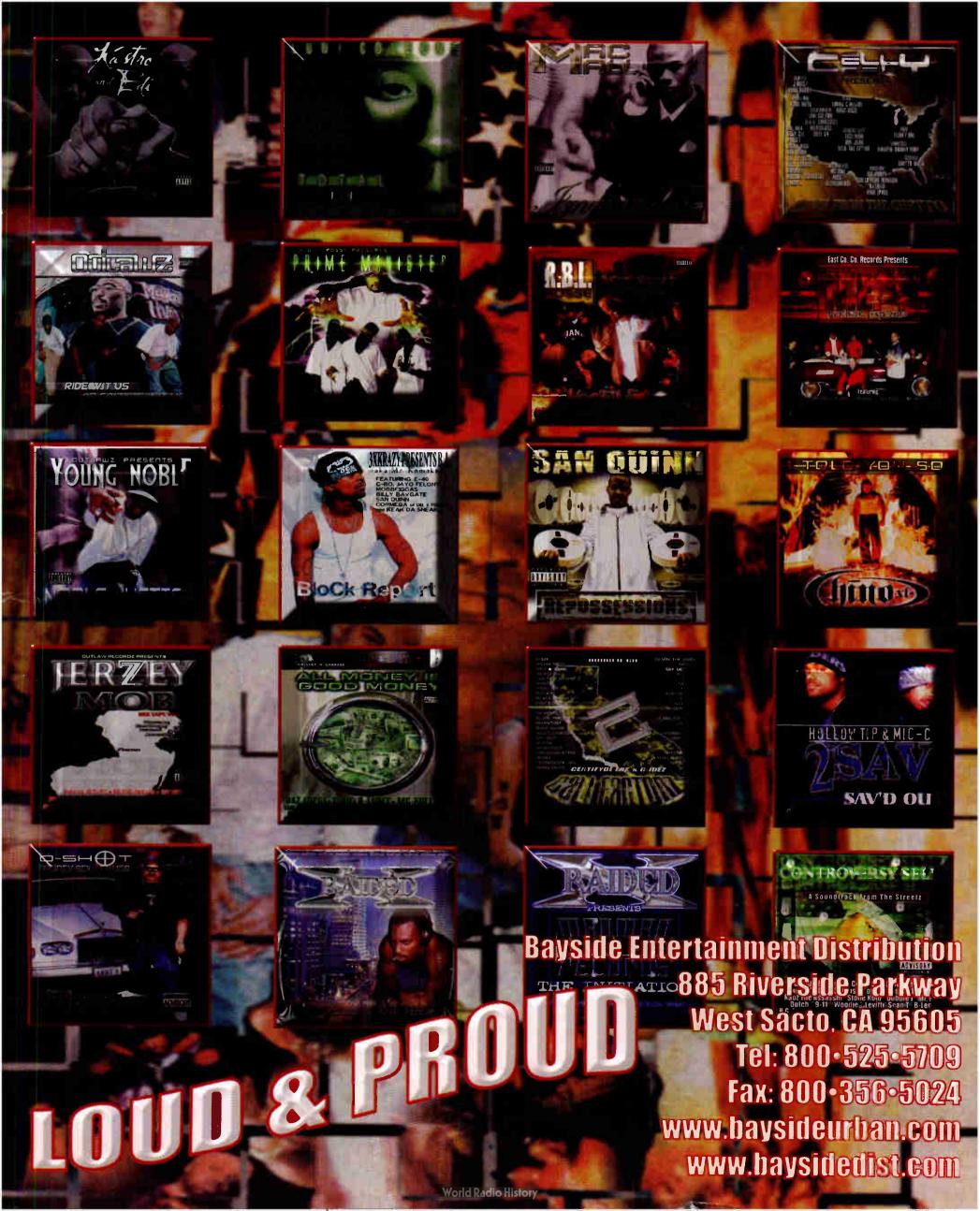
Bowers says that the band is going through "touring boot camp" by sharing one van on the road. "We had the option to get a bus, and eventually we'll get a bus, but 'roughing it' is good preparation for us. It keeps us humble."

Trik Turner is managed by Bling Bling Management in Phoenix and booked by Craig Bruck at Evolution Talent Agency in New York. Its songs are published by EMI Blackwood/Trik Turner Music (BMI).

"We try not to worry about sales numbers," Bowers concludes. "Our main thing is to be at peace with ourselves and to keep growing as artists."







## RAP&HIP-HOP

# Gettin Back To Basics

With a solid stake in the mainstream, hip hop culture is ready to move in new directions while returning to an old school attitude. By Rhonda Baraka

■ ince its inception, rap music has worn many hats, many disguises and has had more than its share of costume and scene changes. It's been the teacher, and the student; it's infiltrated rock and R&B and woven its way into the fabric of mainstream Ámerica. It has identified voices from every coast. making its presence felt in housing projects and prep schools alike. But even with all its nuances, rap music continues to evolve. What is on the horizon? Where is the genre headed?

Many say the culture is treading backwards, returning to the days of consciousness; experiencing what Minister Benjamin Muhammad, president of the Hip-Hop Summit Action Network, calls a "reawakening."

#### **TOWARD THE POSITIVE**

"Hip-hop is already making a significant turn in the direction of more conscious lyrics, as well as progressive commentary about the culture itself," says Muhammad, formerly known as Benjamin Chavis and the former head of the NAACP. "Hip-hop culture has evolved to the frontlines of political consciousness, a socioeconomic critique of not only American society but the world."

Muhammad says the re-emphasis on consciousness became evident prior to Sept. 11, but adds that artists and audiences are more "introspective" since the attacks. "Rappers were already on a track toward questioning the roles of government and big business and questioning what was happening in the community and what responsibility hip-hop has," he says.

Rapper Lavon Alfred, aka M-1, says consciousness is not a new trend for his group Dead Prez. "It's a lifelong process," he says. "I don't think it's something that just sticks on the wall; it doesn't always stay. I think it's something that we have to create a movement around—a lifestyle—allowing people to participate, even more so than just rapping about it."

He says recent events have forced many rappers into being more conscious. "I think there's just a general concern about the world. The world is calling for true acts, and there's nothing to do but respond. If we don't, then the music won't be relevant."

M-1 also says that he and partner Clayton "Stic.man" Gavin are more concerned about "touching people" than about keeping up with music-industry trends. "I know the power that comes with the phenomenon that hip-hop next generation of rappers who are coming up strong," he says.

#### ROADS LESS TRAVELED

Rene McLean, head of New York-based McLean Entertainment Group (which comprises *EmixShow Magazine* and the Mixshow Power Summit), says he thinks hip-hop will, as in previous years, "correct itself" by reconnecting with its past and with the streets.

"I think what's gonna happen is hip-hop is gonna go back to being a little bit harder. The Jay-Zs and the 'bling-blings' will have to step back even further, and we'll get back into what Wu-Tang came out with," says McLean. "Hip-hop has a tendency to correct itself. We saw it happen with MC Hammer—people had gotten really commercial around that time, but then it went back to being street. I think the next trend is for it to be about the lyrics, the street and just getting back the edge it once had.

McLean adds that he thinks the musical hybrids that rap has helped to create will endure: "It's are popular or that they think are en vogue, but we want artists to be true to themselves, true to their upbringing, and have integrity. That can be successful, and I believe that's what's happening."

Rapper Rah Digga agrees that individuality is important. "I think the biggest key to any artist's success is individuality, not necessarily following trends," she says. "One of the things that always stood out about me was my voice and my whole tone of MCing. It was something that people hadn't heard in a while—probably since the early B-girl days—so, even though it wasn't a new thing, it was definitely something new for the younger generations."

Despite the ideal of a pure genre that shuns trends and gimmicks, hip-hop has inevitably become a commodity whose trendiness translates into dollars for big marketers. "Madison Avenue follows trends," says Muhammad, "and they try to use these trends to market their products. Hip-hop today is the hottest genre of music and has flooded the mainstream, helping to define it."



has created around commercial success," he says, "but I don't bother myself with wondering how I can get it by doing anything other than by touching one person, then the next and the next."

Muhammad says he thinks this conscious reawakening will be helmed by rap's current leaders and advanced by its newcomers. "I think the floodgates are being opened by rappers who are already on the scene, but what will keep those floodgates open, what will cause an even greater rush into the mainstream, will be the

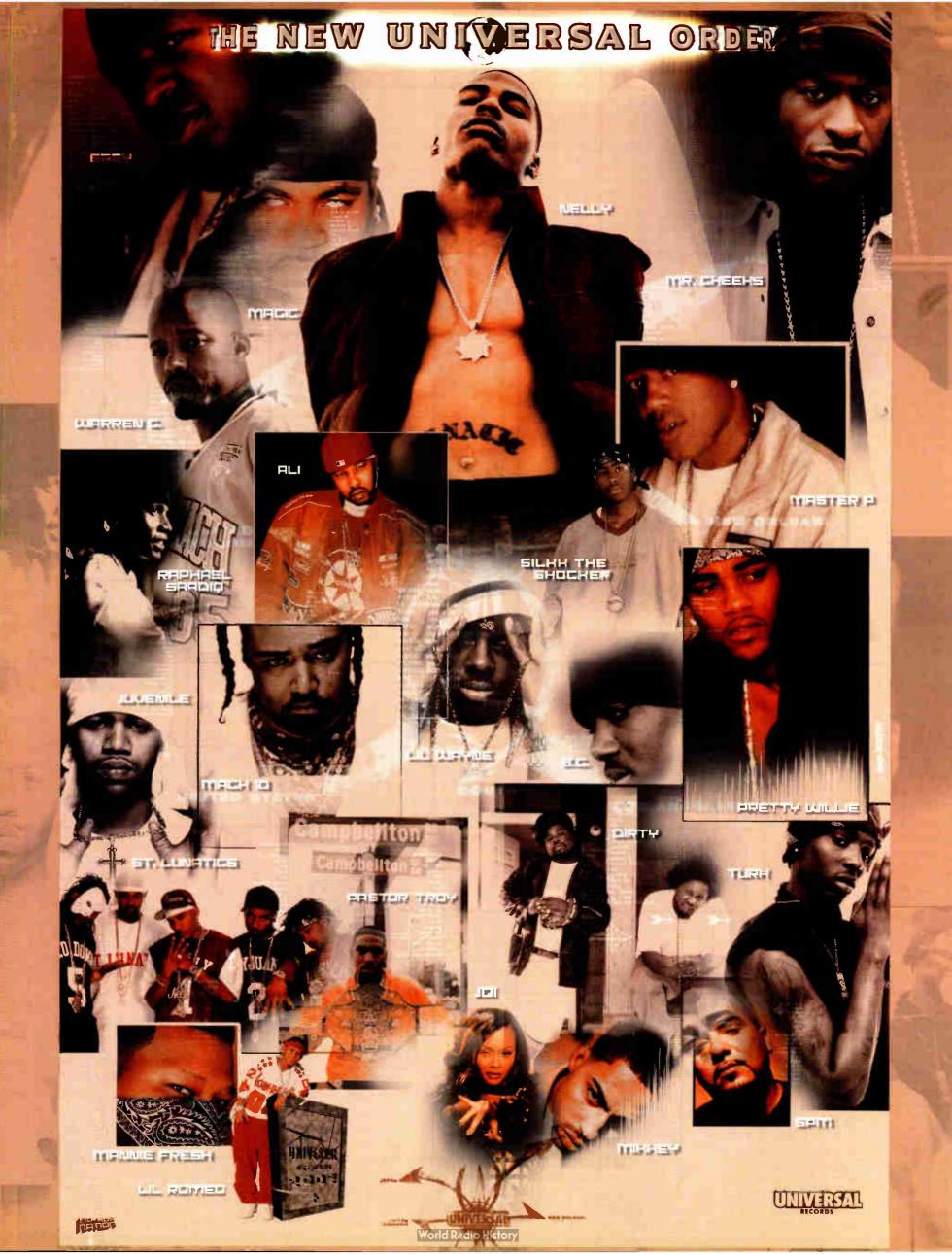


Rah Digga (left), Blackalicious

gonna be hard to change, because it's part of the music now. R&B's sort of taking its niche from hiphop, and that's actually put R&B back on the right track. And with pop music, it's just real commercial R&B and hip-hop mixed together. It's gonna be there forever."

Following trends—either those established by other artists or by the industry itself—is frowned upon by artists. "Some cats feel they have to spit things that are not true to be successful," says Muhammad, "or spit things that With so much emphasis on the genre's commercial potential, some rappers might be swayed to fashion themselves after those who have found success with audiences and marketers. But, says Rah Digga, those who do are destined for short-lived careers.

"I think there's a lotta followers, and not even so much artists as labels. The corporate side gets nervous when it comes time to market something new and different," she says. "I think the corporate music world will always prefer *Continued on page 30* 





usic fans may not know the names Chad Hugo and Pharrell Williams, but they definitely know the duo's work. From Mystikal's "Shake Ya Ass" to Jay-Z's "I Just Wanna Love You," Hugo and Williams, better known as the Neptunes, have produced some of hip-hop's biggest chart toppers.

Williams and Hugo grew up together in Virginia Beach, Va. It was there, at an 11th-grade talent show, that they were discovered by producer Teddy Riley. "His studio was next to our high school," Williams told Billboard in an interview last year. "He gave us a shot, and we just kept making tracks."

The duo's first production was 1994's "Tonight's the Night" for Riley's group, BLACKstreet. They've since produced tracks for Joe, Busta Rhymes, Fabolous, Usher, N.O.R.E., Babyface and Kelis, among others.

In addition to their production success, the two have recently broadened their own musical horizons. First, they, along with childhood friend Shay, recorded their own album, under the N\*E\*R\*D moniker, for Virgin Records. The Neptunes also recently announced the launch of their imprint, Star Trak Entertainment, through Arista Records.

From BLACKstreet to recent crossover success with 'N Sync, Britney Spears and No Doubt, the Neptunes have quickly become one of the genre's premier production teams.

#### What have these four years been like for you guys? Chad Hugo: It's been great!

**Pharrell Williams:** We haven't really paid attention. We've just been working!

### Has the success come as a surprise to you?

PW: It hasn't sunk in yet.

**CH:** We're constantly working, so we don't really get a chance, except for special occasions, to actually see how well our music is doing in the clubs or on the radio. We'll just keep on making song after song, but when we go out and see the reactions of kids in a club or the way people request our songs on the radio, that's when we really see how much of an impact we're having. We went to France last year, and people actually knew of the Neptunes. I thought that was great. I was walking down the street and getting recognized. As much as I stay on the low, some kid recognized me.

## QoA With THE DEPTUDES

#### The red©hot duo discusses the crossover success they`ve achieved as producers and the breakout debut of N©E©R©D. By Rashaun Hall

#### Chad, you mentioned that you're normally on the low. Why is it that Pharrell is usually the vocal piece for the group?

**CH:** I'm like a mixer and a studio musician. I think that's what teamwork is all about. We're individuals, and we have the ability to complement each other. We have our own personalities. Pharrell sings hooks, and I don't feel it's necessary to be next to him, rooting him on, while he's singing in a video. I still root him on, regardless. He does his thing.

had chances to, but the timing wasn't right. A lot of songs we had in mind for Michael, we gave to someone else and tailored them for that other artist.

#### What recent projects have you felt strongly about?

**PW:** I feel strongly about everything we do.

When you go into the studio with an artist, how do you decide what the track should sound like?

**PW:** It depends on the situa- **a Neptunes track?** 

it.

period



While he's at a video shoot, I try to hold it down in the studio. It's part of the teamwork. He may be in one place and I'm in another, but, all in all, something is getting accomplished.

## How do you decide who you work with?

**CH:** If we enjoy their work. If someone comes to us and asks us to work on a remix, we'll usually work on it if we're feeling them. What we look for is where we want to see them going.

**PW:** It's whether we feel we can do a good job on it or not. It's what makes sense to us.

#### Is there anyone that you haven't gotten the chance to work with that you wish you could?

**CH:** I wish we had done something with both Michael and Janet Jackson in the past year. We tion. Sometimes, artists know exactly what they want the track to sound like. Other times, they're open to what it is we want to do. The direction basically comes from what we think is missing. It's like decorating your house. You're going to need the basics—like a couch—and then you personalize it according to what your personality is.

**CH:** Sometimes, we'll just create, and sometimes we'll tailormake a skeletal track—like a blueprint—of where we want to see the artist going and then we'll present it to them. Then, once they lay their track, we finish it off. When we're presented a project, we think about where we'd want to see them go.

#### Where does the inspiration come from?

**CH:** We listen to all types of music and try to live regular lives,

**PW:** We don't depend on sounds, because different artists require different things. There's a Neptunes feeling, but not a Neptunes sound.

to an extent, because we want to

keep things natural. We want to

keep ourselves in the state that we

were in when we first got into the

business. We try to stay hungry,

and make sure that the music is

fun and that we have fun doing

day issues that, not necessarily 1 go through, but people around

me could be going through. Life,

Is there a formula behind

**PW:** It comes from just day-to-

### How do you maintain longevity as producers?

**PW:** We look ahead, and we never look back.

**CH:** We're trying to do that even more so now. When we first started, people could tell our sound, but now we're actually branching off to do more things. It was cool to get our foot in the door and let people know that it was us by putting a signature drum sound, but, in the future, don't be surprised if you hear a song and like it, that, when you read the credits, it's us.

When did you decide that you wanted to do your own album? **CH:** We started out as a group, actually. We were the Neptunes, and we even had a singer and [N\*E\*R\*D member] Shay as a vocalist, so, when the opportunity came up, we figured why the hell not? We want to let people know where we come from. We're not just one-dimensional producers. We have something else to say too, and in a different way.

#### In addition to Star Trak, what's on the horizon for the Neptunes?

**PW:** I'm really excited about what we're about to do with [Destiny Child's] Beyoncé Knowles and ['N Sync's] Justin Timberlake, in terms of their solo projects.

#### What role will hip-hop play in the future of Star Trak Entertainment?

**CH:** A fraction. Pharrell and I will continue to produce hip-hop songs, but, as far as the label, we have another goal—to reach lots of different people with lots of different types of music.

**PW:** It will play an integral part, but it's not the only thing our label has to offer. We also have Spy Mob, which is a rock group. And we're going to be venturing into country soon. This is going to be a label, and not a boutique, producer-esque label.

### What is the future of rap music?

**PW:** I think the future of rap is like the future of any other music, it's going to evolve. The future of music is like the future of man, we're going to further evolve.

#### What advice would you give to up-and-coming producers looking to break into the business?

**CH:** Study the history of music. Study art. Don't box yourself in. Try to learn as much as you can about people, in general, as well as different types of music and different types of cultures. I think those things are good food for the soul, because music is a way of expressing yourself, you show what's in your soul. If you don't feed you soul, then you'll be very limited.

**PW:** Be yourself, keep God first and don't be afraid to venture out to try different styles. We look up to a lot of producers that have been out and that are out now. From Pete Rock to Marley Marl, from Timbaland to Dr. Dre—we look up to all those guys.

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## ZAP&HIP-HOP

# Chicago Beats Hit The STREET

#### Hip=hop producers from the Windy City are making names for themselves and turning out **By Moira McCormick** some new talent.

hicagoans have long been known for getting the job done, whatever that job might be, with a minimum of fanfare and fuss. That's certainly the case with the city's hiphop-production community. Chicago-based producers (some of whom are also artists themselves)

tionships to get to the next level. They're not interested in just cranking out 'hits.' There are so many producers and artists here with talent and potential that have gone unnoticed, but it won't stay that way for long," he says.

Leonard notes that a recent addition to Chicago's urban-radio



The Foundation: No I.D. (left) and Xtreme

supply beats for some of the biggest names in the rap world, while at the same time working to bring gifted local-artist protégés into the national spotlight. It's hard to get around the fact that Chicago's accomplishments are minimally recognized-for nowbut many believe that situation is changing, and they are striving to effect that change more quickly.

"Chicago has a 'hustle' mentality," says David Leonard, national director of rhythm/crossover mixshow promotion for leading independent radio-marketing and promotion firm Jeff McClusky & Associates, based in Chicago. He's referring to the tireless work ethic embodied by so many local industry figures. "They're not caught up in hype. They study and perfect their craft and pursue rela-

lineup on Power 92 (WPWX) has been devoting an hour every week to homegrown talent.

Chicago's leading lights in hiphop production include Xtreme (Jay-Z, Dr. Dre, DMX, Ed O.G.), who has formed a partnership called The Foundation with No I.D., the Chicago producer who brought groundbreaking rapper Common to the world's attention and has since worked with Beanie Sigel, Memphis Bleek, Montell Jordan and Dead Prez; Kanye West (Beanie Sigel, Jay-Z, Lil' Kim, [ermaine Dupri, Da Brat, Jagged Edge, Talib Kweli, Puff Daddy, Foxy Brown, Nas), who is no longer physically based in the city but who continues to shepherd Chicago talent into the limelight; and The Legendary Traxster (Twista, Mic Geronimo, Mystikal).

In the city's fertile underground scene, producer Panik (of rap crew Molemen) is developing an ever-strengthening rep-one client, Planet Asia, went on to sign with Interscope. Local rapper S.P.O., formerly a member of renowned hip-hop collective Rubberoom, records for, as well as oversees a stable of artists on, his own indie label, Windy Whooosh Wreckordz, Another nascent entrepreneur, Darrell Young, came to Chicago from the South, because he saw the Windy City as the logical place from which to launch his label, Don-Dada Records.

#### **BUSINESS WITH JAY-Z**

Xtreme's major break reads like something out of movie lore-the one having to do with Schwab's Drugstore. Two years ago, when Jay-Z's Hard Knock Life Tour came through Chicago, Xtreme was in the studio producing Chicago group Skunk Militia. He says he was driving through the city's West Side one day, "playing some beats I'd just put together," when a car pulled up next to him at a stoplight. The driver asked Xtreme what he was listening to, and when the producer replied, "Something I did," a head popped out that Xtreme recognized quite well-it was Jay-Z. The rap superstar told Xtreme, "Pull over. I want that beat!"

"He said he'd call me the next Friday, but I didn't think he actually would," says Xtreme. "But I did get a call from Roc-A-Fella Records asking, 'Can we do business?' I sold my first beat to Jay-Z, and it opened the door for me.

Xtreme, who was named Producer of the Year at 2001's Chicago Music Awards, has since Continued on page 38

#### BACK TO BASICS

Continued from page 26

to play it safe. There's nothing wrong with that, but trends come and go, and you've got to be aware of that. If you haven't established any individuality for yourself and you're basing your whole marketing structure on a trend, then be prepared to go out with it."

#### **BEYOND STATUS QUO**

Though rap music remains a black male-dominated genre, it continues to embrace female rappers, as well as those of other races. Women like Rah Digga, Lil' Kim, Eve and Foxy Brown have developed solid followings among hip-hop fans, while the success of artists like Eminem and, more recently, Bubba Sparxxx is a strong indicator that the days of comparing all white rappers to Vanilla Ice are gone. They're earning the respect of audiences and their contemporaries because they aim to "keep it real."

'At the end of the day, for a white rapper to be accepted by the hip-hop masses, the inner streets and the whole urban community, they have to be dope," says Rah Digga. "I think [Eminem] is one of the dopest MCs in the industry, better than a lot of the black ones. Bubba Sparxxx is not corny to me either. As an MC, I really take the time to criticize lyrics and look into the history of the artists. I know Bubba and Eminem personally, and I feel like they've paid their dues and earned their merits as dope MCs.'

Muhammad, who says hip-hop is "no longer the possession of one race," agrees that what the future holds for white rappers depends on the rappers themselves, not on industry-imposed trends. "If white rappers want to be successful, then they are gonna have to spit lyrics that are true to who they are. They're gonna have to raise questions about what it means to grow up in a privileged class in a privileged race. They're gonna have to raise questions about the contradictions of society and the world.

But not all white rappers have lived "privileged" lives. In fact, the likelihood is that most of them have not and have found that they identify with rap music because it has addressed the realities of their lives. Poverty, a 23year-old rapper signed to Artist-Direct, refuses to attach any significance to the fact that he's white. "I think that's completely irrelevant," he says. "I don't think it has anything to do with anything—whether you're black, white, male or female.

What is relevant, Poverty says, is content and originality: "So much [music] out there is cookie-cutter. They have the same couple of people in America that are famous. You just buy a \$100,000 beat off them, put some cheesy lyrics on it and make some stupid, corny hit that you know is gonna make your record go platinum while the rest of the album is garbage because it's not talking about anything that has any real relevance."

Poverty, who, prior to being signed, lived in a homeless shelter in Portland, Maine, for four years, says his music is not about keeping up with the latest trends but about expressing the realities of life. That, he says, is the only thing that keeps the music real.

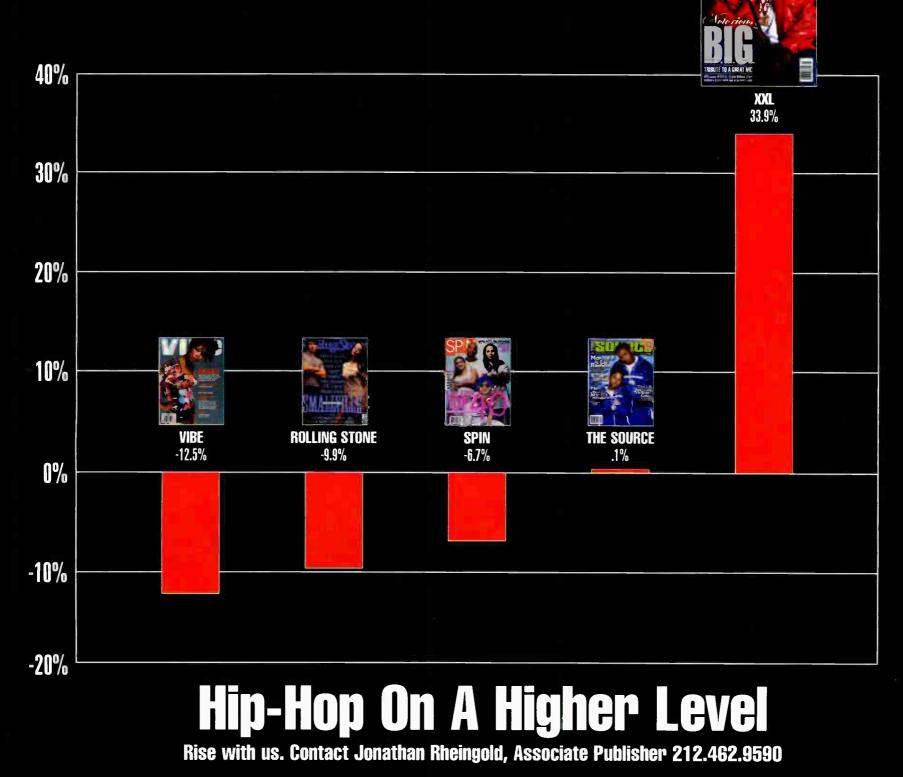
Says Poverty, "I think that hiphop is going down the tubes fast. It's selling more and more records, but, because it's selling more and more, it's destroying the culture. I really can't say whether or not what I'm doing is gonna end up being something new; I do it for my own personal reasons. I'm not in this game to be the dopest MC. I'm not in this game to be the richest or the realest. The only reason I do it is because I have to. This is what I do to deal with my life.'

#### **RAPPERS' WISH LIST**

Despite the increasing numbers of and greater respect for white and female rappers, the overall complexion of rap will most likely stay the same. "I think there's always gonna be a higher ratio of male as opposed to female MCs," Rah Digga says, "but I think that females are definitely commanding more respect now than in the past. Women MCs are winning Grammys in categories with guys, so I think people are definitely acknowledging that we have the means to succeed and supersede some of our male counterparts, but, for the most part, I think it's gonna remain a male-dominated field.

And, says McLean, it will always be identified with black culture. "You're gonna have your Eminems, you're gonna have your other artists that aren't black, but the music actually comes from the street, and it's always gonna remain that way. If it doesn't go back there, then it might as well just be pop or R&B music. I think people are gonna always borrow from it. It's the first form of music that really just borrowed from everybody and created its own Continued on page 33





\* According to ABC FAS-FAX. Single copy sales circulation averages for six months ended: December 31,2001

World Radio History

## CAP&HIP-HOP

# The Multimedia ADVANTAGE

#### On the airwaves and on screen, artists are seeking to become the next big well=rounded thing, and the industry is eating it up.

#### By Gil L. Robertson IV

The big buzz today among managers, agents and executives in the music business is how to best tap into the burgeoning multimedia marketplace. Walk into a planning session at any record label and you'll find executives scrambling for ideas on the best ways to integrate their acts into the multimedia pie. "It's the new crossover," states music pro-moter Idris Clark. "Along with radio airplay, publicity and touring, securing a place for your artist on a TV show or in a film has definitely become a big item on the agenda.'

Since the first discussion about this subject last year (Billboard, April 7, 2001), the number of recording artists infiltrating TV, film and other multimedia formats has grown rapidly, to the point where it can no longer be considered a passing trend but, in fact, a commonplace occurrence.

"Securing opportunities for your artists in multimedia environments is no longer a fad but has developed into an essential part of the overall marketing of an artist," adds Hall. "The use of videos and DVDs as effective marketing tools has spilled over into TV, film and cyberspace, and the music industry has responded by actively pursuing these avenues for growth.'

#### **MUTUAL BENEFITS**

Of course, the benefits of signing artists as actors can have a positive effect on everyone's bottom line. The success of the Fresh Prince

of Bel-Air and Living Single provided two clear examples of the financial rewards generated when a recording artist was able to generate multimedia success.

"Signing a recording artist as a guest on our show can be good business that creates a win-win sit-

uation for both parties," says Mara Brock Akil, executive producer of the UPN sitcom Girlfriends.

"In this industry, people are always looking for new ways to increase exposure for their brands and products, which is why you see a new synergy at play in the entertainment community," she continues. "Because the marketplace has become increasingly busy with more and more entertain-

ment options for consumers, the community has responded by employing strategies that enable us to better maintain and grow our market share. Having music artists

artists to take time off from their careers to move into another area of entertainment," says Kenneth Crear, a VP at the management company The Firm. "Now, it's understandable that an artist might want to develop another creative layer to their careerpeople are looking to grow, and I can appreciate that—however, the career trajectory for most artists is simply not long enough for them to take time off to pursue something else. I think most acts out there would be best served by concentrating on building their music careers before venturing into other areas.'

#### **TAKING THE RISK**

Echoing Crear's sentiments, manager Herb Trawick (Brian McKnight, Cherokee) also cautions artists against attempting to make a move into other areas,

multimedia star is big enough to make most artists willing to take the risk. Just take a look at Ice Cube. With a number of successful films already under his belt and three major-studio films slated for release in 2002, the rapper is a prime example of the crossmarket rewards gained from multimedia exposure.

"It's been all good for me," Ice Cube says while promoting his new film All About the Benjamins. "Sure, my career in music has certainly benefited from my exposure in films, and vice versa-for me, both sides of my career have benefited."

'Yeah, it's working for me, too," says Naughty by Nature front man Treach, who, in addition to a new album, has three pictures set for release this year. "It's just a new way of doing business in this game: One hand washes the other, which adds to the overall expo-



Cross-market rewards: Ice Cube (left) and Treach

until they are sure that they have what it takes. "The skill set that enables an artist to succeed in music is often not enough to help them succeed in other areas," he

sure and career longevity of an artist. Our presence in this industry has actually been a good thing for business overall; we've created a lot of opportunities for a lot of

"People are always looking for new ways to increase exposure for their brands and products, which is why you see a new synergy at play in the entertainment community. Having music artists in films and on TV shows is nothing new, but today it's being used to help everybody reach their bottom line." •Mara Brock Akıl, UPN

in films and on TV shows is nothing new, but today it's being used more as a tool to help everybody reach their bottom line.

While it's clear that the entertainment industry has embraced the mutual benefits gained when a recording artist is able to bridge his or her success into another area of entertainment, the biggest hurdle for artists is the question of whether or not they can make the crossover into new arenas.

"It can be very dangerous for

says. "Success in film and TV takes discipline and a level of commitment that's different from what it takes to succeed in music, so artists would be wise to do their homework before making the move. There are a lot of stories out there about artists who just didn't have what it takes. It's important to remember that, for every Will Smith and Ice Cube, you have many more artists out there who just didn't make the grade."

Of course, the career bonanza to be made for making it as a folks. Because of guys like me, DMX and Busta Rhymes, a new market has opened up for black entertainment professionals. The presence of recording acts in the TV and film game has broadened the amount of projects being made on the urban side, and it's a trend that's being picked up by our pop counterparts. Just take a look at Mandy Moore and Britney Spears. Everybody is trying to realize their true value in this game, and everybody is out there trying to get paid."



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#### **BACK TO BASICS**

Continued from page 30

culture. From the samples people use to the way people program their drums, the creativity of rap music is what's gonna keep it around."

But what's missing in hip-hop? What do fans and tastemakers yearn for? Here, the answers vary.

"One thing that I think is missing from the music is positivity," says McLean, "and it's been missing for a very, very long time. I'd like to see a group like Public Enemy come back. And Wu-Eang, what they were saying in their music was very important because it had an awareness to it, as well



as a street edge. I think that's what's missing. Everybody just can't be partying all the time. There's too much going on in America that needs to be spoken about. We need another Chuck D, another Brand Nubian. Those people had that street edge, and they had credibility."

Although she likes the diversity in today's rap music, Rah Digga says there's always room for something new-or the return of something old. "I kinda like the industry where it's at. You got your thug MCs, you got your eccentric MCs, you got your eclectic MCs. I'm not mad at none of that. I would like to see less T&A videos. And there aren't too many rap duets-so I'd like to see more partners. Redman and Method Man come the closest, but I wish there were a few more EPMDs. I wouldn't even mind seeing a female duet."

Gift of Gab and Chief Xcel of Blackalicious say they'd like to see hip-hop take a more positive, "forward-thinking" course. "I'd like to see it grow," says Gift of Gab. "I'd like to see more people become more open-minded. I'd like to see more people thinking forwardno disrespect to anybody, because we all make our music about our different struggles and where we're coming from. I think that's happening more and more. I once heard it said that artists, particularly music artists, are the architects of the future, but there's a lot that still could be done if we all came together.

Says Xcel, "I would like to see hip-hop embrace and hold on to its reinventive nature, because, unlike any other art form, hiphop's ability to change is what's always kept it exciting." ■

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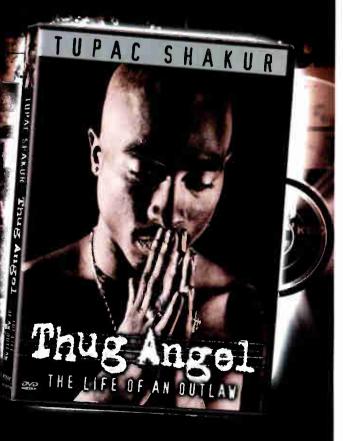
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## RAP&HIP-HOP

#### LONDON

Artist: Def Tex Album: Serene Bug Label: Son Records (www.sonrecords.com) International partner: Bad News Records, Japan (www.badnews.co.in)

(www.badnews.co.jp) The very small Son label and its underground hip-hop band, Def Tex, have shown that there's light at the end of the often dark tunnel for U.K. hip-hop, even if that light is in the Land of the Rising Sun. Released in the U.K. last summer, Def Tex's Serene Bug was also issued in Japan through Son's licensing deal with Bad News Records. "This is the fourth album we've released through Bad News in an ongoing licensing deal, hopefully with many more to come," says Son chief Alistair Nicholson. Bad News has also released Son's compilations Year One and Rising Son, an exclusive for the Japanese market, plus the Lost Island's Forbidden Ground. "Just to get any British hip-hop released overseas is a success story," says Nicholson. "Sales have been respectable, without being huge. But they've been at least as much as the amount sold in the U.K., which is great. But it's a bit of a sad reflection on the U.K. scene and how much we sleep on our own artists, although things seem to be changing for the better at the moment." Def Tex, consisting of MCs Anthropologist and Chrome, producer R-Key and D] Sure Delight, recently supported the album with an early February/late March U.K. minitour. Serene Bug was voted the

## Rappin'Around The WORLD

#### International artists are earning "cred" and gaining success away from home.

ap rose from the streets of America to become an international phenomenon. The hiphop generation in every musical market worldwide has produced its own local heroes who, in turn, have found success crossing borders just like American rap stars. Billboard correspondents offer these capsule reports on noteworthy, homegrown rap artists from key European markets who have gained a foothold—or more—beyond their native territories. We provide information below on the partnerships that have boosted the international prospects for each of these acts.

second-best U.K. hip-hop album of 2001 by *DJ Magazine*. —**KWAKU** 

#### MUNICH

Artist: Seeed Album: *New Dubby Conquerors* Label: Downbeat (www.downbeat.de) International partner: Warner Music, Germany (www.wea.de)

The II-member, Berlin-based band Seeed offers raps in German and English, underlined by a musical mix of hip-hop, dub, reggae and dancehall styles. At this year's Echo Awards, the band was nominated in three categories—Best National Newcomer, Best National Video and the Berlin Newcomer Award. When its debut album, New Dubby Conquerors, was released in May 2001, it spent 24 weeks on the German album chart and crossed borders by climbing the album charts in Austria and Belgium. The band supported the album throughout last year with 10 spring concerts, 40 appearances at open-air festivals, 20 autumn shows throughout Germany, Switzerland and Austria and an opening date for R.E.M. in Cologne. In the wake of singles-chart success for the tracks "Dickes B" and "Dancehall Caballeros," the track "Waan Back" was released in March. A summer of festival appearances will set up a second album in early 2003. The band's label, Downbeat, started out as a record shop and mail-order

service in Berlin run by reggae and dub music fan Norbert Rudnitzky, who imported all his favorite records of the genre from London. In the early days, one of his best customers was Bernd Dopp, who today is president of Warner Music Germany. In 1994, Dopp suggested Rudnitzky start up a label to be distributed by WEA. Downbeat since has become a Warner Music imprint within EastWest Germany. Says Rudnitzky, "My thing has always been reggae and dancehall, and now with major backing, I have more impetus to move mountains." **—ELLIE WEINERT** 

PARIS

Artist: Fonky Family

Album: Art de Rue Label: S.M.A.L.L./Sony International partners: Sony Music (www.sonymusic.com), Les Disques de Montréal, Canada, Boa Music Entertainment, Spain (www.boa-music.com), Family Affair, Italy

Fonky Family's Art de Rue claims the honor as one of the best-selling rap albums of 2001 in France. Released on the S.M.A.L.L./Sony label, the disc sold more than 360,000 copies in its first eight months in its home market, then began selling and climbing album charts in Canada, Belgium and Switzerland, among other territories. Through Sony Music affiliates, the album has surpassed the half-million mark in total sales. "Art de Rue was a major release for us," says Laurence Mims, international marketing manager at Sony Music France. "Sony affiliates picked up Fonky Family in Switzerland, the Benelux territories, Germany and Poland. But Sony Canada passed on the project, as Quebec an extremely small Frenchlanguage region concentrated essentially on mainstream pop." However, through personal contacts and a meeting at MIDEM, the independent label Les Disques de Montreal picked up

However, through personal contacts and a meeting at MIDEM, the independent label Les Disques de Montreal picked up Canadian licensing for Fonky Family, promising intensive street marketing. Contacts at MIDEM in 2000 also led to distribution in Spain through Boa Music Entertainment and in Italy through Family Affair. Fonky Family's seven "Bad Boys *Continued on page 36* 



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**World Radio History** 

# RAP&HIP-HOP

## On The Charts

The chart recaps in this Spotlight are a year-to-date look at the rap categories. These recaps cover the period starting with the Dec. 1, 2001, issue—the beginning of Billboard's 2002 chart year—and ending with the March 9, 2002, issue.

Hot Rap Singles recaps are based on accumulated sales information as compiled by SoundScan. Titles receive credit for units sold for each week they appear on the chart. The Top Rap Albums recap is a list of the top rap albums taken from the Top R&B/Hip-Hop Albums chart.

The recaps were compiled by Anthony Colombo with assistance from R&B/hip-hop chart manager Minal Patel.



Hot Rap Artists

Pos. ARTIST (No. of Charted Titles) Imprint/Label

1 STRIK 9INE (1) Fade/ECMD

(1) Def Jam/IDJMG

3 JONELL (1) Def Soul/Def

4 MR. CHEEKS (1) Universal

Pos. TITLE—Artist—Imprint/Label

South/IDJMG

Columbia/CRG

Columbia/CRG

Jive/Zomba

TD.1MG

Zomba

3

4

6

1 WORD OF MOUF—Ludacris—

2 STILLMATIC—Nas—Ill Will/

Inc./Def Jam/IDJMG

5 ROY JONES, JR. (1) Body Head

Top Rap Albums

Disturbing Tha Peace/Def Jam

PAIN IS LOVE—Ja Rule—Murder

GENESIS—Busta Rhymes—J

DOGGY BAG-Lil Bow Wow-

So So Def/Columbia/CRG

**BIG BOI & DRE PRESENT...** 

OUTKAST—OutKast—Arista

7 INFAMY—Mobb Deep—Loud/

THE GREAT DEPRESSION-

DMX—Ruff Ryders/Def Jam/

10 DIRTY MONEY—UGK—Jive/

8 TARANTULA—Mystikal—

Jam/IDJMG

Jam/IDJMG

2 METHOD MAN (1) Def Soul/Def



Ludacris



### Hot Rap Singles

- Pos. TITLE—Artist—Imprint/Label
- ROUND AND ROUND—Jonell & Method Man—Def Soul/Def Jam/ IDJMG
   DANSIN WIT WOLVEZ—Strik
- 9ine—Fade/ECMD 3 THAT WAS THEN—Roy Jones, Jr.
- Featuring Dave Hollister, Perion & Hahz The Rippa—Body Head 4 LIGHTS, CAMERA, ACTION!—
- Mr. Cheeks—Universal 5 JUMP UP IN THE AIR—Original P Introducing Hyped Up Westbound
- Soljaz—Westbound 6 CAN I GET THAT?!!?—Bear Witnez!—Earaasm
- 7 AIN'T NOBODY (WE GOT IT LOCKED!)—The Rawlo Boys Featuring T.O.R.O. & Lil' Smoke— House Of Fire
- 8 THINK BIG—Crimewave— Crimewave



- 9 BUSTER—Dennis Da Menace—1st Avenue
- 10 GROUND ZERO (IN OUR HEARTS YOU WILL REMAIN)—Cash & Computa—Select
- 11 GET MO—Sherm Featuring Bigga Figgas—Dean's List
- 12 GOT UR SELF A...—Nas—Ill Will/Columbia/CRG
- 13 ROCK EM—Boobakaw And Tha Wild Younginz Featuring Vita— Whitestone
- 14 ALWAYS ON TIME—Ja Rule Featuring Ashanti—Murder Inc./Def Jam/IDJMG
- **15 FATTY GIRL**—Ludacris, LL Cool J & Keith Murray—FB/Universal

### Hot Rap Singles Labels

Pos. LABEL (No. of Charted Titles)

- **1 ISLAND DEF JAM MUSIC GROUP**
- (7) 2 UNIVERSAL (4)
- **3 ECMD** (1)
- 4 BODY HEAD (1)
- **5 COLUMBIA RECORDS GROUP** (6)

### Hot Rap Singles Imprints

Pos. IMPRINT (No. of Charted Titles)

- 1 DEF JAM (5)
- 2 FADE (1)
- 3 DEF SOUL (1)
- 4 BODY HEAD (1)
- 5 UNIVERSAL (1)

### **AROUND THE WORLD**

Continued from page 34

from Marseille" are Le Rat Luciano, Don Choa, Sat, Menzo, Fel, Pone and Djel. Together they dish out hard-hitting lyrics, familiar melodious samples and a big sound. The group's live album, Hors Serie Volume 2, was released in December and hit No. 16 on the French album chart and No. 41 in Belgium. Art de Rue and a previous studio album, Si Tu Veut, were reissued as a boxed set in December, and a boxed set of live discs was released in February. "Our strat-egy," says Simms, "is to offer affordable low-priced CDs at a 50% discount, a very important policy for the group and the label, which we have tried to encourage for international territories as well."

-MILLANÉ KANG

### MILAN

Artist: Jovanotti Album: Il Quinto Mondo Label: Mercury/Universal (www.universalmusic.it) International partner: Universal Music, Germany (www.universal-music.de)

Few Italian rap and hip-hop acts have enjoyed international success, but a notable exception is 35-year-old Jovanotti, real name Lorenzo Cherubini. His latest album, Il Quinto Mondo (The Fifth World), was released Feb. 1 and immediately scaled the Italian album chart. Through Universal, the album's release this spring is planned throughout Europe. Today, rap is just one of many styles in Jovanotti's eclectic repertoire, but he is recognized as the person who did the most to spread the style in Italy, first as a teenage DJ discovered by the influential Claudio Cecchetto at Radio Deejay in the late 1980s and later as an artist. Jovanotti's brand of Italian rap first enjoyed international success through PolyGram, before its merger with Universal. "He was one of my first signings when I joined PolyGram in 1993," says former PolyGram Italy president Stefano Senardi, now head of indie label NuN Entertainment. Jovanotti's first PolyGram album was Lorenzo 1994, which sold 650,000 units in Italy, thanks to its upbeat single "Penso Positivo" (1 Think Positive). As for the rest of Europe, Senardi recalls, "The turning point was when we showcased him at a convention for PolyGram Germany. Our

German colleagues just fell in love with his positive, vibrant personality, which was also what had won over the Italian audience." Lorenzo 1994 went on to sell 150,000 units in Germany out of its total European sales of 200,000 units. What's more, the relationship between Jovanotti and the German market continues today as Universal Germany releases Il Quinto Mondo.

—MARK WORDEN

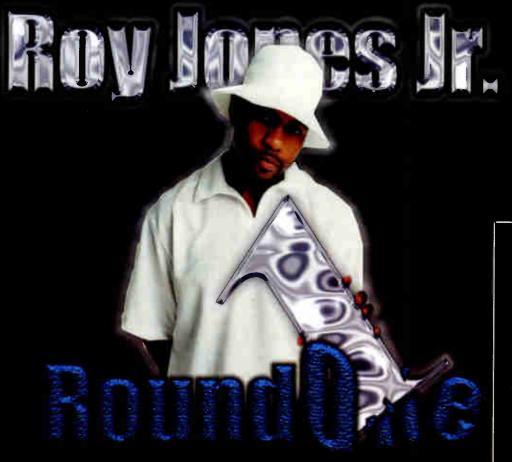
### STOCKHOLM

Artist: Spotrunnaz Album: The Spotlight Label: LED Recordings/Universal Music Sweden (www. ledrecordings.com) International partner: Universal Music (www.umusic.com)

One of Spotrunnaz's greatest fans is Thomas Rusiak, a Stockholmbased hip-hop artist who, in 1997, introduced the band to his A&R manager Daniel Ledinsky at LED Recordings. At the time, Spotrunnaz was signed to another Swedish indie label. MNW. Five years later, Spotrunnaz is now with LED, arguably the Swedish label with the most focused and aggressive A&R profile. LED's roster includes the rock acts Hellacopters and Yvonne and hip-hop acts Rusiak and DJ Sleepy. Spotrunnaz first rose to critical acclaim with the track "Many" on EMI Sweden's 1998 compilation Sidewalk Headliners and released X Marks the Spot, their debut album for MNW, last year. After signing with LED, Spotrunnaz began work in December on their second album and finished the project in six weeks. It is set for release this month. The delay gives Ledinsky and his three colleagues at LED the chance to nurture their relationship with their international partner, Universal Music. The process illustrates the challenges and benefits of a partnership between an indie label and a multinational major. "As Universal is a very big company, they've got policies in terms of how to work with international people," says Ledinsky. 'There's one person at Universal Music Sweden who handles international exploitation, but Universal has a lot of labels in various countries, so what I'm aiming to do is get in touch with those labels that have similar interests as we have. We've been with Universal for two years, and I guess it will take another couple of years to figure out whom to have contact with.'

—KAI R. LOFTHUS

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#### **CHICAGO BEATS**

Continued from page 30

worked with Musiq Soulchild and DJ Clue (Def Jam), among others. With No I.D., Xtreme is producing Dr. Dre protégé Shaunta (Aftermath/Interscope), and the duo is currently submitting beats for Dre's new Chronic album. Plus, he's overseeing two fledgling artists, Jameisha Trice and Ras Rock, via his own production company, Burnin' Hot Entertainment.

Xtreme notes that their partnership is unusual for Chicago, as the dearth of industry attention (and its attendant funding) in the city has resulted in more of an everyone-for-himself atmosphere. than one of cooperation and sharing. It's difficult even for him, he says, to make a comfortable living simply producing local artists. Ä beat that would fetch \$12,000 on either coast goes for \$5,000 in the Windy City, and local artists generally can't pony up even that much. "So, you have to sell beats for \$500 to \$1,000," he says. "You either have to do a lot of independent work or be able to fly out to New York or L.A. [on a regular basis, to work with the big names]."

APRIL

(Priority)

(MCA)

Paint)

(Elektra)

(Arista)

ect.

Babu, Duck Season

(Sequence/Ultra)

Big Moe, Purple World

Blackalicious, Blazing Arrow

Cee-Lo. Cee-Lo Green and His

Perfect Imperfections (Arista)

Frost, Untitled (Koch/In the

**Jaz-O Featuring Immobi-**

larie, Kingz Kounty (Rancore)

Knoc-Turn'al, Knoc's Landin'

Non-Phixion, The Future Is

Phil Da Agony, The Body of

Skratch Comando, Incredible

Various Artists, Chronic Jointz

just rhythm-based," No I.D. says.

At press time, No LD, was in

Atlanta, along with Xtreme, fin-

ishing an album project at 302

Studios with K. Fox, whom

MCA-distributed Magic Johnson

Records has just signed. "We're shooting for cameos on the

album by artists like Stevie Won-

der, Gladys Knight and Frankie

Beverly and Maize," he says,

noting that Chicago DJ Teefa,

whose album No LD, is produc-

ing, cameos on the K. Fox proj-

"There's so much talent in

Chicago, but no one wants to sac-

rifice glamour and glitz to work on-

it," says No LD. "People have got-

ten too sidetracked by what they

see in music videos. Working with

Common, we got to a point where

the only thing we could do was

make more money-there was nothing to accomplish besides

financial gain. I didn't want to

change my style for the chance of

Striving to get Chicago artists off

the ground and raise the profile

of the city is "a long, hard road,"

he acknowledges, but he believes

it's one that offers the most artistic

"Struggling artists can only benefit from collaboration and

openness," says underground

producer Panik, who networks

tirelessly and carries a beats sam-

pler everywhere he goes, since

even bigger success.

rewards.

Christ (Goodvibe/[COR)

**Q-Tip**, Kamaal the Abstract

DIs (Bomb Hip-Hop)

Now (Landspeed)

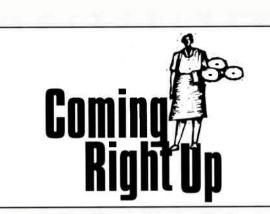
#### **XTREME TEAM**

Xtreme, No LD, and others are endeavoring to raise Chicago's profile, so that the genre's stars will come here to work. "We want to show everybody that [collaborating] is the way to do it," says Xtreme, who claims there is an identifiable Chicago sound on current hip-hop records, one that draws on the city's venerable soul tradition, "The East Coast sound has more of a reggae influence, since they're close to the Caribbean, while Chicago draws from the deep soul, gospel and blues of the South. Our biggest influences include the Chi-Lites and Quincy Jones-the sounds we grew up with, we're remanifesting as adults."

"The trend [in rap and hip-hop] now is neo-soul," observes No LD., "but what we're doing now [with new protégé K. Fox] is even more soulful. It's a mixture of [current] R&B and old R&B, but it feels like [new-millennium] hiphop.'

The producer says he stopped working with Common when the rapper, with whom he'd collaborated since 1992, signed with MCA in 1998 and, according to No I.D., headed in a neo-soul direction himself. No LD, was less than enamored with the trendhopping direction rap was then taking, he says, and opted for producing straight R&B.

It was Xtreme who, upon hearing his future partner's R&B work, gave his honest assessment. "It's good, but it's not No LD. Bring No I.D. to R&B," he said. Eventually, No I.D. came back to hip-hop. "I'd been a house DJ, so I brought a more musical element to it, as opposed to [one that was]



**Compiled by Rashaun Hall** 

Volume 1 (Koch/In the

Paint) Various Artists, Still *More Bounce* (Wolfpac) **Various Artists**, *THC: The* Hip-Hop Collection Vol. 1 (High Times Records)

MAY

Afu-Ra, Untitled (Koch/In the Paint) Bahamadia, Untitled (Goodvibe/JCOR) **Bounty Killer**, Ghetto Dictionary: The Art of War/The Mystery (VP) Jim Crow, Jim Crow (Interscope) Dayton Family, Untitled (Koch/In the Paint) DJ Quik, Under Tha Influence (Euponic/ Bungalo)

you never know who you'll run

into. "I never feel threatened; I

feel all of us should be open, since

the only person who can take from

**CHICAGO PRIDE** 

Of course, there are those pro-

you is yourself."

Midwikid, Something Wikid This Way Comes (Arista) Ms. Jade, Girl Interrupted (215/Beat Club/Interscope) Nature, Untitled (Casino/Sequence/Ultra) Naughty By Nature, licons (TVT) No Good, GameDay PBB

(ArtistDirect) Scienz of Life, Project Overground: The Scienz Experiment

(Sub Verse)

of the B-Boy:

of the Toyz/

Artists, Revenge

Episode 2 (Attack

Bomb Hip-Hop)

Zion I, Deep

Water Slang

Common,

Electric Circus

Cormega, The

True Meaning

(Legal Hustle)

The D.O.C.,

Deuce (Silver-

E-40, Untitled,

From tha Roota to

tha Toota (MCA)

Field Mob,

JUNE

(MCA)

back)

(live)

Various





BLAOMIDOUS

more than a dozen platinum and gold plaques. "I was tired of the indie route," he says. "This time last year, I was selling beats for \$500 out of my crib. Now, I can get label heads on the phone; I can get deals for my groups."

Still, West is shopping two



S.P.O. (left), David Leonard

ducers who, having reached a certain level, want more than the city has to offer. When Kanye West moved to the East Coast a year ago, he expanded his alreadyimpressive résumé exponentially, collaborating with the likes of Ludacris, Mos Def, Freeway, Scarface and Alicia Keys. He received his first platinum album for his work on Jermaine Dupri's 1998 release Life in 1472 and now boasts Chicago acts, an MC named Rhymefest and a duo called the Go-getters, via his boutique production company Kon Man Entertainment; he also represents Chicago producer Brian Allday Miller, who's creating some beats for West's upcoming solo album. "I love Chicago," says West, "and I love to give back to the city.'

S.P.O. and his Windy Whooosh Wreckordz stable—P'casso, Sudan 4th Ave Jones, No Plan B (Interscope) Lil' Romeo, Game Time (New No Limit) NAAM Brigade, Untitled (ArtistDirect) Nelly, Nellyville (Fo' Reel/Universal) Onyx, Untitled (Koch/In the Paint) The Roots, Phrenology (MCA) Slum Village, Untitled (Sequence/Ultra) Smilez & Southstar, Crash the Party (ArtistDirect) Spontaneous, First Man on the Moon (Goodvibe/Barak/ ICOR) Truth Hurts. Truth Hurts (Aftermath/Interscope) Various Artists, Seditious *lewels* (Sub Verse)

JULY

CMC Featuring Ja Rule, Untitled (Murder Inc./TVT)

#### AUGUST

Nick Cannon, Untitled (Nickelodeon/Jive)

#### SEPTEMBER

Bigg Jus, Black Mamba Serums, Part 1 (Sub Verse) Poverty, Untitled (ArtistDirect)

#### OCTOBER

Phats Bossi, Trials and Tribulations (ArtistDirect) Pokafase, Untitled (ArtistDirect)

and Lone Assasin—are giving back by staying put. "We're trying to bring it right here," says S.P.O., a Texas native who started MCing in Chicago in 1990, joining Rubberoom two years later. Going solo again, he began scouting clubs for talent, which is where he found Windy Whooosh's roster. Now, in between performing at Windy Whooosh showcase nights, S.P.O. gets promos (including singles from the label's new 13-song compilation, Windy Whooosh Wreck!) to club DIs, distributes flyers, shops for distribution deals and networks constantly. "Everybody in my camp is so different," says S.P.O., "but we've all got Chicago pride."

So does Chicago-born Darrell Young, who launched his Don-Dada Records here after relocating from Mississippi. He mines the heretofore obscure suburb of North Chicago, which he describes as an untapped hotbed, for his talent roster, which currently includes brother/sister act Reflux, rap crew Black Assassins, rapper Quarter-Key and R&B singer Janielle. Young has joined forces with local marketing company JW Promotions, headed by former Virgin Records executive Jeanne Warsaw, and records his acts at the high-profile studio Chicago Trax, owned by R&B superstar R. Kelly. Says Young, "We're working on putting Chica-go on the map." ■

## R&B/HIP-HOP

## Rhythm, Rap, by Gail Mitchell and The Blues,

**NEW LINE'S NEW LINE:** As New Line Records act **IMx's** "First Time" builds momentum, the label announces a partnership with New York-based Tru Criminal Records. The alliance's first project will be *The Anti-Backpack Movement*, a compilation featuring the work of producers **the Alchemist**, **Large Professor**, and **Buckwild**, plus artists **50 Cent**, **the Mafia**, and **Nature**, and such Tru Criminal rappers as **FT** and **151 Proof**—both of whom are slated to record solo projects via the new deal.



New York native FT's *The Cure* is scheduled for this summer. His rap skills have already graced several soundtracks, including *Rush Hour 2, Bones*, and *All About the Benjamins*. Brooklyn, N.Y.-bred 151 Proof's still-untitled debut is due in the fall.

"We were aware of [Tru Criminal CEO] **Lee Resnick's** East Coast success," New Line senior VP of music development **Jason Linn** says. "He has good ears and knows his niche extraordinarily well. Instead of doing a one-off deal, we figured it would be smarter and more advantageous to give Lee overhead and let him do his thing."

Distributed by Alternative Distribution Alliance, New Line Records was established in 1999 by parent company and AOL Time Warner division New Line Cinema. In addition to Linn, the executive team includes president of production and music **Toby Emmerich**, VP of soundtracks and music development **Mitch Rotter**, and Linn's assistant, **Garrett Te Slaa**.

Eyeing future forays into rock and electronic/jazz, the label still plans to uphold its keep-it-small operating mantra. "We have an open mind in terms of genres, in some ways letting our film slate dictate our direction," Linn notes. "We're also looking at artists we think are [geniuses]. But we want to keep it manageable and not get ahead of ourselves, much the way the studio was grown. We want to stick with records for a while."

One such example is IMx's eponymous set, issued last August; "First Time" is its second single. The accompanying video's popularity on BET and the album's charting on indie sales charts led to sister Warner Bros. Records lending promotion support. The track is currently No. 71 on Hot R&B/Hip-Hop Singles & Tracks.

Linn says, "If we can be the label that sticks with records and refuses to let them die, we can carve a needed place in the industry right now."

NEW R&B SLATE: Succeeding Jerry Butler as chairman of the Rhythm & Blues Foundation's board of directors is entertainment attorney Kendall Minter. Also elected to twoyear board terms are former EMI chief Jim Fifield (vice chairman), author/soulmusic.com owner David Nathan (secretary), entertainment lawyer Louise West (treasurer), and music industry consultant Iris Gordy (assistant treasurer). The foundation's search for a permanent executive director continues. Interested parties should direct résumés to Carrie Pryor at Spencer Stuart, 277 Park Ave., 29th Floor, New York, N.Y. 10172.

**NEW VOICES:** New York-based indie label Official Jointz has announced the release of *The Difference*, a hiphop compilation that, according to label CEO **Chuck Graham**, "takes [hip-hop] back a bit, to a time when clever lyrics really made the difference." Included on the compilation are **Kool G. Rap**, **Dilated Peoples**, and **KRS-One**, whose "Clear 'Em Out" takes commercial hip-hop to task. Graham says, "I know for a fact that KRS is truly tired of the direction that hip-hop is going [in]." *The Difference* is set for a June release.

NEWS BRIEFS: Verve Music Group signs Atlanta-based vocalist Lizz Wright, whose style reflects jazz and gospel influences . . . The Seattlebased Experience Music Project Museum holds its first annual confab, Crafting Sounds, Creating Meaning: Making Popular Music in the U.S., April 11-14. A discussionprovoking array of more than 100 papers and presentations are on tap, including "Black Alternative: Popular Music, Literary Production, and Racial Authenticity Politics in the Post-Civil Rights Era," "I'm Not a Rapper: Pride, Professionalism, and Hip-Hop," "The Making of the Black Popular Music Industry, 1940 through 1965," and "I'm Gonna Dis You on the Internet: Hip-Hop After Race, After Space." For more info, visit emplive.com.

Additional reporting by Rhonda Baraka in Atlanta.

## **Ashanti's Singles Pave The Way**

## Murder Inc. Talent's Three Top 10 Hits Likely To Propel Her Debut

### BY RASHAUN HALL

NEW YORK—Ashanti is quickly becoming one of R&B's biggest new stars. With three songs—Ja Rule's "Always on Time," Fat Joe's "What's Luv?" and her own "Foolish" already charting in the top 10 on The Billboard Hot 100, the diminutive 19-year-old is laying a firm foundation for her eponymous April 2 debut (Murder Inc.).

Previously signed to Jive and Noontime/Epic, Ashanti (whose last name is Douglas) got her big break when she was introduced to Murder Inc. CEO Irv Gotti through AJM Records principal and Gotti friend Mario Baeza. "I used to go to Mario's studio to record," says the singer/songwriter, who is managed and booked by Linda Burke and Tina Douglas (Ashanti's mother) of New York-based L&T Management. "Originally, we were just going to Murder Inc. to get tracks for the album."

"I wasn't even thinking about R&B when I met her," Gotti recalls. "I sent her to JoJo Brim [Def Jam/Def Soul director of A&R]. I told her to start working with him, and then after he had things rolling, I would jump in after I finished Ja's album."

Gotti changed his mind after hearing what Ashanti was capable of. "Whenever I needed some singing on a hook, I'd call her," he says. "Or I'd tell her to write something, and she kept acing these tests. She had flow, bounce, and content. There's no other artist that you can say has this much hip-hop urgency but yet is R&B."

### SMART CHOICE FOR 'FOOLISH'

Despite her hectic tour schedule with Ja Rule, the songtress (who is published through Pookie Toots [ASCAP]) found time to pen all 17 tracks for the set. It was Gotti who suggested using DeBarge's "Stay With Me"—made popular again by the Notorious B.I.G. on his 1995 "One More Chance" remix—as the musical bed for "Foolish." The track's historic background proved a bit daunting.

"I didn't want to redo a Biggie classic," Ashanti says. "But I took his idea and ran with it."

Gotti decided to take the Notorious B.I.G. association to the next level with the "Foolish" remix "Unfoolish/No More." "When ["Foolish"] exploded the way it did, I had every rapper asking me to be on the remix," he says. "But instead, I figured how crazy it would be if B.I.G. were on it. So I called Puff [Sean Combs], who agreed and offered me a verse from '#!\*@ You Tonight,' because he thought the tempos were similar. He made the DAT for me at Daddy's House that day.

"The remix was completed in five minutes," he continues. "Then I called Ashanti, because women were complaining about how the male lead gets to come back at the end of the video. With the remix, I wanted something to uplift women. So in this version, the woman is leaving the dude."

As for influences, Ashanti cites her father, Ken-kaide Douglas; the late



Kenny Green of R&B trio Intro; and Mary J. Blige. "She brought hip-hop and R&B together," Ashanti says of Blige. "When I felt that I wanted to do this, I knew I didn't want to sing slow songs, and I can't rhyme. When I heard what she was doing, it inspired me."

With Ashanti's singles success creating a stir, Def Jam is offering retailers a unique flexx program to better promote the album. "Initially, we're doing a lower-list \$17.98 price point," Def Jam/Def Soul VP of sales Mitch Imber explains. "Based on this \$2-off flexx program, every level of retail will benefit. The fact that they're getting a rebate will let retailers do certain things they normally wouldn't."

A case in point is Jim Stella, urban music buyer for Albany, N.Y.-based Trans World Entertainment. "It allows us to go out at a sharper price point than we normally would," he says. "We pass the full rebate on to customers. This definitely helps in light of what's going on today. The cheaper you offer music, the more willing people will be to buy it.

"The buzz for the album has been huge for the last two months, especially in the Northeast," Stella adds. "When Hot 97 [WHQT New York] started playing 'Foolish,' calls for the record were off the hook."

	PRIL (		Billboard HOT RAP SINGLES.
WEEK	WEEK		Compiled by SoundScan from a national subset panel of core R&B/Hip-Hop stores.
THIS	LAST	lenks	TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL Artist
	-		1世年 NUMBER 1 1世生 6 Weeks At Number 1
	1	18	LIGHTS, CAMERA, ACTION! Mr. Cheeks 5
2	2		FEELS GOOD (DON'T WORRY BOUT A THING) Naughty By Nature Featuring 3LW 5
3	3	3	BALLIN' BOY No Good 🧐
4	6	2	DO YA THANG GIRL Beelow
5	12	21	DANSIN WIT WOLVEZ Strik 9ine S
6	15	24	THINK BIG Crimewave S
7	4	8	DEAR GOD Willie D
8	9	6	PASS THE COURVOISIER PART II Busta Rhymes Featuring P. Diddy & Pharrell
9	8	15	ROUND AND ROUND Jonell & Method Man
10	N	W	WILL DESTROY WILL DESTROY Lil Ru <sup>4</sup>
11	NE	W	MAMA'S BABY, POPPA'S MAYBE Green Eyez
12	N.E	W	SHAWTY BWY OU LOVE THAT ICI2: @ P-Lo Featuring Lil Ru & T. Supreme
13	11	16	ADVIDUOUTINATI TAL2 @ CAN I GET THAT?!!? Bear Witnez! ERRASM \$110 0 0
14	5	3	TAKE YOU HOME WITH ME A.K.A BODY/GET THIS MONEY R. Kelly & Jay-Z ROC-A FELLAURECTEF JAM (70-MG G
15	13	8	WHAT'S LUV? Fat Joe Featuring Ashanti Strenge
16	14	4	TEMORY SULLAVIAL LAWIT LOSS 37/46 U STOP PLAYIN' KNIGHTSTAR 1227 @ KNIGHTSTAR 1227 @
17	18	28	JUMP UP IN THE AIR Driginal P Introducing Hyped Up Westbound Soljaz 🨪
18	7	S	WESTRECUVID 955 @ PUT YO SETS UP 2-80 X66 @ Redd Eyezz Featuring Juvenile & Slanted Eyezz @
19	16	27	BUSTER Dennis Da Menace
20	17	7	IST AVERUE DOOL 9 SATURDAY (OOOH! OOOOH!) Ludacris Featuring Sleepy Brown S
21	2.11	W	DISTURBING THA PEACE/DEF JAM SOUTH 588875*/IOJMIG  THE WHOLE WORLD DutKast Featuring Killer Mike
22	24	2	ARISTA 24991 @ CLOSET FREAK Cee-Lo S
23	10	13	ARISTA 'Sees' 😡 THAT WAS THEN Roy Jones, Jr. Featuring Dave Hollister, Perion & Hahz The Rippa 😪
24	22	9	BODY HEAD 74957 @ Pretty Willie 😪
25	19	13	D2/REPUBLIC/MINVERSAL INSWIMMRG ©   ROCK EM Boobakaw And Tha Wild Younginz Featuring Vita
1000 Line		1000	WHITESTONE 1277 @ O O

records with the greatest sales gains this week IP Videoclip availability. Recording Industry Association of America (RIAA) certification for net shipment of 500,000 units (Gokl). A RIAA Certification for net shipment of I million units (Petrium), with additional million indicated by number following the symbol. C DC Single available. O DVD Single available. Q DC Maxis: Single available. S Cassette Single available. O Virm( maxismgle available. V Virw) single available. C Cassette meas-single available. Catalog number is for O. Indicates (O unavailable, in which case, catalog number is for Q, O, O, O, O or respectively, baced on availability. C2002, VNU Business Media, Inc. and SoundScan, Inc. All naints reserved

## Billboard HOT R&B/HIP-HOP AIRPLAY APRIL 6

/EEK	WEEK			VEEK	WEEK		1	VEEK	WEEK	Ē	
THIS V	LAST V		TITLE ARTIST (IMPRINT PROMOTION LABEL)	LHIS V	LAST V		TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEL	LAST		TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	2		Foolish I WA ALNO. 1 ASHANTI (MURDER INC/DEF JAM/IDJMG)	26	26		Take Away MISSY THISDEMEANOR' ELLIOTT (THE GOLD MIND/ELEKTRA/EEG)	51	36		I Got it 2 Jagged Edge Feat. Nas (SO SO DEF/COLUMBIA)
2	3	16.	U Don't Have To Call USHER (ARISTA)	27	23	118	Welcome To Atlanta JERMAINE DIPPL& LUDACRIS (DEF JAM SOUTH COLUMBIA)	52	55		Take You Home With Me a.k.a. Body R KELLY & JAY Z IROC-A-FELLA/DEF JAM/JIVE/DJMG)
3	1		Oops (Oh My) TWEET (THE GOLD MIND/ELEKTRA/EEG)	28	27	91	U Got It Bad	53	45		Hey Luv (Anything)
4	5		What's Luv? FAT JOE FEAT ASHANTI (TERROR SQUAD/ATLANTIC)	29	34	1.11	Take Ya Home LIL BOW WOW (SO SO OEF/COLUMBIA)	54	49	111	I Miss You DMX FEAT FAITH EVANS (RUFF RYDERS/DEF JAM/IDJMG)
5	4		I Love You FAITH I VANS (BAO BOY/ARISTA)	30	33	- 1	Rock The Boat	55	53		Got Ur Self A NAS (ILL WILL/COLUMBIA)
6	9	12.0	Anything JAHEIM FEAT NEXT (DIVINE MILL/WARNER BROS)	31	41		How Come You Don't Call Me	54	52		I'd Rather
7	10		Pass The Courvoisier Part II BUSTA RHYMES FEAT P DIDDY & PHARRELL (J)	32	32		Brotha ANGIE STONE (J)	672	60		Girlfriend N 5 th HAT NELLY (JIVE)
8	6		More Than A Woman	33	37		What If A Woman	58	58		Addictive TRUTH HURTS FEAT RAKIM (AFTERMATH INTERSCOPE)
9	8	1	Ain't It Funny JENNIFER LOPEZ FEAT. JA RULE (EPIC)	34	28		A Woman's Worth	59	62		Closet Freak CEE LD (ARISTA)
10	7		Nothing In This World KEKE WYATT FEAT AVANT (MCA)	35	29		Bouncin' Back (Bumpin' Me Against The Wall) MYSTIKAL (JIVE)	60		1	Tell Me What's It Gonna Be BRIAN MCKNIGHT FEAT JERMAINE DUPRI (MOTOWN)
11	17		Saturday (Oooh! Ooooh!)	•	38		Someone To Love You	61	63		You Know That I Love You DONELL JONES (UNTOUCHABLES ARISTA)
12	12		Don't You Forget It	37	42		Say 1 Yi Yi YING YANG TWINS (COLLIPARK/IN THE PAINT/KOCH)	@	65		Down A** Chick JA RULEFEAT CHAILI BALTIMORE IMURDER INC/DEF JAM/IDJMGN
13	22	9	I Need A Girl (Part One) P OIDDY FEAT USHER & LOON (BAO BOY/ARISTA)	38	40		Awnaw NAPPY RODTS (ATLANTIC)	60	69		Take A Message REMY SHAND (MOTOWN)
14	13	-21	Butterflies MICHAEL JACKSON (EPIC)	39)	56		Oh Boy Cam ron feat juelz santana (roc a fellaidef jamidjimg)	-	64		Uh Huh B2K (EPIC)
15	20		Makin' Good Love	40	30		Lifetime MAXWELL (COLUMBIA)	6	68		Be Here RAPHAEL SAADIO FEAT D ANGELO (UNIVERSAL)
16	11		Lights, Camera, Action! MR CHEEKS (UNIVERSAL)	41	46	ų,	Young'n (Holla Back) FABOLOUS (DESERT STORM ELEKTRA/EEG)	66	66	E	Cry Together PROPHET JUNES IMOTOWNI
17	16	Ш	Roc The Mic Beanie Sigel & Freeway (ROC A-Fella/Def JanvidJMG)	42	57		Gots Ta Be B2K (EPIC)	67	59	15	He Loves Me (Lyzel In E Flat) JILL SCOTT (HIDDE, BEACH/EPIC)
18	19		This Woman's Work	43	44		Wish I Didn't Miss You ANGIE STONE (J)	68	73		Still Fly BIG TYMERS (CASH MONEY/UNIVERSAL)
19	14		What About Us? BRANDY (ATLANTIC)	43	51	3	Put It On Paper ANN NESBY FEAT AL GREEN (UNIVERSAL)	6	61	1V	You Must Have Been MONTELL JORDAN (DEF SOUL/IDJMG)
20	15	2	Always On Time JA RULE FEAT. ASHANTI (MURDER INC/DEF JAM/IDJMG)	45	31		We Thuggin' FAT JOE FEAT R KELLY (TERROR SQUAD/ATLANTIC)	70	67		First Time IMX (TUG/NEW LINE/WARNER BROS)
21	21	Li	Rainy Dayz MARY J BIIGE FEAT JA RULE (MCA)	44	50		Give It To Her TANTO METRO & DEVONTE (2 HARO/SHOCKING VIBES/VP)	70	-	B	Ooh, Ahh 3PC (312 INTERTAINMENT)
2	18		halfcrazy MUSIQ DE SOUUIDJMG)	47	43	8	No More Drama MARY J BLIGE (MCA)	72	—		Feels Good (Don't Worry Bout A Thing) NAUGHTY BY NATURE FEAT 3LW (TVT)
23	25		Any Other Night	48	47		Family Affair MART J BLIGE (MCA)	73	72	N	Part II METHOD MAN & REDMAN (OEF JAM/IOJMG)
24	24	14.1	The Whole World OUTKAST FEAT KILLER MIKE (ARISTA)	49	54	112	Feel The Girl MS JADE FEAT TWEET (BEAT CLUB/INTERSCOPE)	73	75		Heaven Can Wait MICHAEL JACKSON (EPIC)
25	35		One Mic NAS (ILL WILL/COLUMBIA)	50	48		Get This Money R KELLY & JAY Z 'ROC A FELLA/DEF JAM/JIVE/IDJMGI	75	—		Purple Stuff BIG MOE (WRECKSHOP/PRIORITY, CAPITOL)

Records with the greatest impressions increase. © 2002, VNU Eusiness Media, Inc. All rights reserved. Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radio Track wce. 123 stations are electronically monitored 24 hours a day, 7 days a week. Songs ranked by gross impressions, computed by cross-referencing exact times of airplay with Arbitron listener data. This vervice. 123 stations are electronically monitored 24 hours a day, 7 days a week. Songs ranked by gross impress (data is used to compile the Hot R&B/Hip-Hop Singles & Tracks charts.

	AP( 2(	RIL 202	<sup>6</sup> Billboard	18	Η	0	T R&B/HIP-HO	P	SI	N	GLES SALES
VEEK	WEEK			X	WEEK			WEEK	WEEK	1111	
2 2 1	LAST	NN.	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS	LAST	1	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS	LAST		TITLE ARTIST (IMPRINT/PROMOTION LABEL)
•	1		Lights, Camera, Action! 5 Wks AL No 1 MR CHEEKS (UNIVERSAL)	26	24	6	7 Days CRAIG DAVID (WILDSTAR/ATLANTIC)	51	34		Love Is Gone JAZ 0 & THE IMMOBILARIE (RANCORE/RUMMID&D)
2	3		Girlfriend N SYNC FEAT NELLY (JIVE)	27	25	10	Saturday (Ooch! Oocoh!) LUDACRIS IDISTURBING THA PEACEIDEF JAM SOUTH/IDJMG)	92	39		Family Affair MARY J BLIGE (MCA)
3	2	17	Uh Huh B2K (EPIC)	28	58		The Whole World OUTKAST FEAT KILLER MIKE (ARISTA)	53	53		Fiesta R KELLY FEAT JAY-Z (JIVE)
4	4		Feels Good (Don't Worry Bout A Thing) NAUGHTY BY NATURE FEAT 3LW (TVT)	29	29		What Would You Do?	54	36		halfcrazy MUSIQ (DEF SOUL/IDJMG)
5	5		Ballin' Boy	30	35			55	42	2	We Got The Funk
5	6		Hush Lil' Lady COREY FEAT LIL ROMED INDONTIME/MOTOWN	31	14	1	That Was Then BOY JONES JR (800Y HEAD)	56	71		Don't You Forget It
7	9		Do Ya Thang Girl	32	27		What About Us? BRAL DY LATLANTICI	57	46		Separated AVANT (MAGIC JOHNSON/MCA)
3	17	-		33	28		No More Drama MARY J BLIGE (MCA)	63	32		Still Fly BIG TYMERS (CASH MONEY/UNIVERSAL)
D	22		Think Big CRIMEWAVE (CRIMEWAVE)	34	33	115	Roll Wit Me PRETTY WILLIE (D2/REPUBLIC/UNIVERSAL)	59	70	4	Never Too Far/Hero Medley
0	7	8	Dear God WILLE 0 (RELENTLESS)	35	30	10	Rock Em BOOBAKAW & THA WILD YOUNGINZ (WHITESTONE)	60	52		Where The Party At JAGGED EDGE WITH NELLY (SO SO DEFICULUMBIA)
1	20		Oops (Oh My) TWEET (THE GOLD MIND/ELEKTRA/EEG)	36	31	21	One More Chance/Stay With Me THE NOTORIOUS B (G. (BAD BOY/ARISTA)	61	51	1	Jigga JAY Z (ROC A FELLA/DEF JAM, IDJMG)
2	13		Pass The Courvoisier Part II BUSTA RHYMIS FEAT P. DIDDY & PHARRELL (J)	37	-		Tarantula MYSTIKAL FEAT BUTCH CASSIOY (JIVE)	2	45		Peaches & Cream/Dance With M
3	12	-	Round And Round	38	60	-	Down A** Chick JA RULE FEAT CHARLY BALTIMORE IMURDER INC/DEF JANWIDJING	3	38	9	I LOVE YOU FAITH EVANS (BAD BOY/ARISTA)
Ð	H	21	Will Destroy ULRU (HOW YOU LOVE THAT)	39	41		Knoc KNOC-TURN AL (LA CONFIDENTIAL/ELEKTRA/EEG)	64	64	13	Never Be The Same Again GHOSTFACE KILLAH (EPIC)
5	-		Mama's Baby, Poppa's Maybe GREEN EYEZ (BIGG MONY)	40	55		Atways On Time JA RULE FEAT ASHANTI (MURDER INC) DEF JAMIIDJMG)	6	48	-0	Lowrider Cypress Hill (Columbia)
ñ	-	1	Shawty P-LO FEAT ULRU & T SUPREME (HOW YOU LOVE THAT	-1	49	11	Big Poppa/Warning THE NOTORIOUS B.I.G (BAO BOY/ARISTA)	46	61		Ain't Nobody (We Got It Locked!) THE RAWLO BOYS (HOUSE OF FIRE)
17	16	513	Can I Get That?!!? BEAR WITNEZ' (EARGASM)	42	-		Gangsta's Don't Cry JUST-ICE (MEMNOCH/FAT BEATS)	67	-		Could It Be JAHEIM (DIVINE MILL/WARNER BROS)
8	15		Foolish Ashanti imurder inc./def jam/i0.jmg)	43	43		AM To PM CHRISTINA MILIAN (DEF SOUL/IOJMG)	68,	-		Burn Mobb DEEP FEAT. NOYO & VITA (LOUO, COLUMBIA)
9	8	23	Take You Home With Me a.k.a. Body/Get This Money R. KELLY & JAY-Z (ROC-A FELLA/DEF JAMUJVE/IDJMG)	(4	65		Lifetime MAXWELL (COLUMBIA)	69	40	M	Got Ur Self A NAS (ILL WILL/COLUMBIA)
20	11	1	It's The Weekend	45	44		Hit 'Em Up Style (Oops!) BLU CANTRELL (REDZONE/ARISTA)	70		11	Uzi (Pinky Ring) WU TANG CLAN (WU TANG/LOUD/COLUMBIA)
1	18		What's Luv? FAT JDE FEAT ASHANTI (TERROR SQUAD/ATLANTIC)	46	-		Special Delivery G DEP (BAD BOY/ARISTA)	71	-		So Fresh, So Clean
2	21		Stop Playin' LEVERT AGEE IN NIGHTSTAR)	47	63	207	Love It BILAL IMOYO(INTERSCOPE)	Ð	-		Bouncin' Back (Bumpin' Me Against The Wa
3	26		Jump Up In The Air	48	47		Young'n (Holla Back) FABOLOUS (DESERT STORM/ELEKTRA/EEG)	73	-		The Star Spangled Banner WHITNEY HOUSTON (ARISTA)
4	10	11	Put Yo Sets Up RED0 EYEZZ (Z-BO)	49	56	10	Part II METHOD MAN & REOMAN (DEF JAM/IDJMG)	74	75	20	Fatty Girl LUDACRIS, LL CODL J & KEITH MURRAY (FB/UNIVERS.
2	23		Buster DENNIS DA MENACE (IST AVENUE)	50	50		WordPlay OC IRE UP/FAT BEATS)	75	-	Ar?	Envious DAWN ROBINSON (LEFTSIDE/Q)

al subset panel of core R&B Hip-Hop stores Records with the greatest sales gains. © 2002, VNU Business Media, Inc. and SoundScan, Inc. All rights reserved. Compiled by SoundScan from a na This data is used to compile the Hot R&B/Hip Hop Singles & Tracks chart.



## Words Deeds

DATELINE ST. LOUIS: First there was Nelly, then the St. Lunatics (or was it the other way around?). Now there's Ali, the leader of the latter St. Louis act, whose debut album, Free City (Fo' Reel/Universal), sold more than 1 million copies last year.

Ali has already made his mark with the lead single, "Boughetto.' which features St. Lunatics member Murphy Lee. Producer Jason "Jay E" Epperson, who contributed to Nelly's multiplatinum Country Grammar debut (also on Fo' Reel/ Universal), produced the bulk of Ali's solo debut, Heavy Starch. It's due April 30.

With this album, Ali says he wanted to establish his individuality. "I wanted to keep it still in the Lunatics tradition with a little party style. But I think I have topics that are a little heavier than the Lunatics and Nelly topics. I just wanted to set myself apart. My voice is also a little different. I just wanted to individualize myself."



But he says he remains a team player and that the St. Lunatics continue to be his first priority. "My dream was the Lunatics album," he adds. "I'm always a group member first. Whatever I achieve on this-if I sell 20 copies, 1 million copies, 2 or 3 million, gold or whatever---it doesn't make a difference to me. I did what I wanted to do in the way I wanted to do it. I got my point across. If people like it, I'm really gonna love it. If they don't, I've always got my group.'

HE'S BAAACK: Just in time for wedding receptions, family reunions, and summertime fun, Mr. C is back with "Cha-Cha Slide Part 3: Roll Like This."

The Chicago native created the



dance craze known as the Cha-Cha Slide four years ago for a personal trainer at a Bally's Fitness Club. The dance tune was later picked up by Universal Records for national distribution. Now he's hoping to garner the same type of success with his updated version of the song, due April 9.

Mr. C says the single and the album are designed to help folks have fun—dance skills notwith-standing. "I create my dances so that even if you can't dance, you can dance," he says. "Everybody can join in and have fun . . . I like to make fun music. You can mess up and still have fun."

Mr. C says the previously released version of "Cha-Cha Slide" will be featured in a commercial for Equal Sweetener to be shot this month.

The Slide Album: Part 2, which Mr. C says features an array of party jams and some love songs, will he released April 16 by Evergreen, Ill.based M.O.B. Records in conjunction with Orpheus Music/EMD.

**BACK FOR THE THIRD TIME: Michael** "Mike-Mike" Phillips, formerly of Quad City DJs and the 69 Boyz, is back with the Dirty Boyz, a group he formed in the late '90s. The Central Florida-based trio-which includes Phillips, Rahim "Ra-Ra" Turner, and Julian "J-Gutta" Xwill release its debut album, Certified Dirtified, April 9. The first single is "Whatchu Want?" The album will be released by Orlando, Fla.based indie Black 6 Records. For more info on getting "dirtified," contact Ra-Fael Blanco at 212-283-4955 or visit the Web site dirtyboyz.org.

Rhonda Baraka may be reached at rb3506@aol.com.

	APR 201			Billboard HOT R&B/H		P	•		0	P SINGLES & TRACKS	Эт
VEEK	WEEK	AGO	3		NO	/EEK	WEEK	AGO			N
THIS V	LAST	2 WKS.		TITLE Artist PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL	PEAK	N SHE	LAST V	2 WKS.		TITLE Artist PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL	PEAK
		-		ジョン NUMBER 1 学 2 Weeks At Number 1		51	-	-		GIVE IT TO HER O Tanto Metro & Devonte	51
1	1	4	-	FOOLISH O IGOTTI (A DOUGLAS, I LORENZO)	1	12	40	59		JHARDING LJ HARDING MVOLFLW PASSLEY) O 0 2 HARDING MVOF FEELS GOOD (DON'T WORRY BOUT A THING) O ALISTAR (ACRISS/ BROWN, 600RDN, TEALD WIGENS, R WIGEINS, T CHRISTIAN (CWHELER, J CAMPBELL) O 0 1/1 / 244	40
				GREATEST GAINER / AIRPLAY		53	53	55		ALISTAR (A CRISS.V BROWN)A GORDON,T BEALD WIGGINS.R WIGGINS.T CHRISTIAN.C WHEELER J CAMPBELL) © 0 TVT 2344 GET THIS MONEY 0 R.KELIY,SOATERI RKELIY,SOATERI O ROC-A FELLA/DEF JAM (BAW TAKE YOU HOME WITH ME:)JUVE/DIMG	53
2	3	2		U DON'T HAVE TO CALL Usher 😪	2	54	56	56		FEEL THE GIRL OWNER GIRL O INBALAND (T MOSLEY, C YOUNG) Ø BEAT CLUB 493687/INTERSCOPE	54
3	2	1		OOPS (OH MY) O         Tweet 🕫           TIMBALAND (CKEYS,T MOSLEY)         O THE GOLO MIN0/ELEKTRA 5/2807/EEG	1	55	51	51		I MISS YOU O KIDD KOLD (E SIMMONS, B COLLINS) O RUFF RYCERS/DE JAM SERVITID, MG O RUFF RYCERS/DE SE	37
4	5	6	<u></u>	WHAT'S LUV? O         Fat Joe Featuring Ashanti 😨           LGOTTIA-PARKER (J CARTAGENALIORENZO, J ATKINSA PARKER, C. RIOS)         O TERROR SQUAD 85233***********************************	4	56	38	34		I GOT IT 2 J DUPRI (B CASEY, J DUPRI, B M. COX, D SCANTZ N. JONES) SO SO DEF ALBUM CUT(COLUMBIA SO SO DEF ALBUM CUT(COLUMBIA	34
5	4	3		I LOVE YOU O BUCKWILD.S.COMBS.M.WINANS (F EVANS & BEST, M.JAMISON, J.LOPEZ, B. SPRINGSTEEN, I HAYES) O BAD BOY 7945% ARISTA	2	57	57	58		I'D RATHER Luther Vandross s.crawForD (s.crawFord) JALBUM CUT	57
6	11	13	11	ANYTHING Jaheim Featuring Next 🛠		58	52	44		HEY LUV (ANYTHING) HAVOC (A JOHNSON,K MUCHITA D JONES, D PARKER,M KEITH,M SCANDRICK) LOUD/COLUMBIA ALBUM CUT	32
1	10	14		PASS THE COURVOISIER PART II O THE NEPTUNES IT SMITH, PUNILIAMS, C 10,001		59	-	-		CLOSET FREAK & Cee-Lo 😪 TCALLAWAY(T CALLAWAY) O ARISTA 15086	59
8	6	5	-	LIGHTS, CAMERA, ACTION! O BINK! (TKELLY, RHARRELLI, CASTON, APOREJE WILSON) O O UNIVERSAL 156257		60	54			GOT UR SELF A O Nas 😪 MEGAHERTZ MUSIC GROUP IN JONES, MEGAHERTZC BURNETT, S EOWAROS, P. MARSH, R SPRAGG, J BLACK) O ILL WILL 79576/COLUMBIA	37
	7	11		MORE THAN A WOMAN Aaliyah 🛠	-	61	61	-		BALLIN' BOY O No Good 🕫 T.Galvin.No good id Hill tlatimert Galvin) O O Artistdirect 01022	61
10	9	_	_	AIN'T IT FUNNY JIGDITI.GROONEV.D SHEAU LOPEZ C ROONEV.I LORENZO 7.JATKINS.CADOILLAC TAN.O HARVEV.JR.CMACK) NOTLINICE, INI THIS WOOD D		62		-		ADDICTIVE Truth Hurts Featuring Rakim DJ QUIK (NOT LISTED) AFTERMATH ALBUM CUTINITERSCOPE	62
	8	8		NOTHING IN THIS WORLD Keke Wyatt Featuring Avant V SHUFT IS HUFE MAVANTY MEA ALBUM OUT	-	0.3	69	79		IGUTTI (J ATKINS,S AURELIUS, LORENZO,T LANE) JA Rule Featuring Charli "Chuck" Baltimore 😪	63
13	16 13	16 12		SATURDAY (OOOH! OOOOH!) O ORGANIZED NOIZE IC BRIDGES.R.WADE.R MURRAY.P BROWN) DON'T YOU FORGET IT O Glenn Lewis 😒		64					
14	22	29	-	DON'T YOU FORGET IT O     Glenn Lewis P       A HARRIS (GLWIS A HARRIS)     O E PIC 78649       I NEED A GIRL (PART ONE)     P. Diddy Featuring Usher & Loon P	10	65		72		TELL ME WHAT'S IT GONNA BE JOURNE BM COX B MCKNIGHT B MCKNIGHT B MCKNIGT BARNES G WASINGTON JR) MOTOWN PROMO SINGLE	
15	12	9		S COMBES W WINANS.THE HITMEN IS COMBES. KNIGHT M JONES.E MATLOCK.C HAWKINS.S LESTER.J THOMAS) BAD BOY PROMO SINGLE ARISTA WHAT ABOUT US? O Brandy &	3	60	66 59			YOU KNOW THAT I LOVE YOU Donell Jones 🛠 UNTOUCHABLES ALBUM CUTIVARISTA UNTOUCHABLES ALBUM CUTIVARISTA	
16	14	15	-	RJERKINS (RJERKINS K PRATILDANIELS F JERKINS IILN PAYNE BRANDY) O O ATLANIC 85717 BUTTERFLIES Michael Jackson	2	67	<u> </u>	-		HUSH LIL' LADY O MLEE (PCAMPBELLD SMAILS P SMITH, CHODGES, YOK ISHARLP MILLER, KAREEMA) TAKE A MESSAGE O Remy Shard S Remy Shard S Remy Shard S	
17		17	11	M JACKSON & HARRIS IA HARRIS MAMBROSIUS) EFIC ALBUM OUT FOC ALBUM OUT ROC THE MIC Beanie Sigel & Freeway 😪	17	63	72			R SHAND (R SHAND) O MOTOWN 015625	-
18		22	-	JUSTBLAZE IO GRANT_L PRIDEENJ SMITHI ROC-A FELIADEF JAM SOUNDTRACK CUTIJOJMG	18	60	74		-	R SAADIQ, JAKE & THE PHATMAN IR SAADIQ, G STANDRIDGE, B OZUNA, M ARCHER) UNIVERSAL ALBUM CUT	
19	-	19	_	SHUFF IS HUFF, MAVANTI MAGIC JOHNSON ALBUM CUTINICA THIS WOMAN'S WORK Maxwell	19	70	70	63		M FRESH (B WILLIAMS, B THOMAS) CASH MONEY 860995 (UNIVERSAL	69 54
20	15	10		ALWAYS ON TIME O Ja Rule Featuring Ashanti 😨	1		71			CranetsGroupe (kGamBle_LhurF) Prophet Jones CranetsGroupe (kGamBle_LhurF) MotOwn Album Curt FIRST TIME IMX 😪	69
21	21	28		IGOTTI J ATENS SAURELIUS I LORENZOJ O MURDER INC. DEF JAM \$2725* IDJMG RAINY DAYZ Mary J. Blige Featuring Ja Rule ♀	21	72	64			C STOKES.M GORDON (PLATINUM STATUS, J.JONES.M GORDON) TUG/NEW LINE ALBUM CUT/WARNER BROS HE LOVES ME (LYZEL IN E FLAT) JIII Scott	-
22		23		IGOTTI (JATKINS/LORENZO) MCA ALBUM OUT HALFCRAZY O Musia 😪		73	-	67		KPEIZER J SCOTT, KATBACK TAPPY (J SCOTT, KPEIZER) HIDDEN BEACH ABBUNG CUTREPIC YOU MUST HAVE BEEN Montell Jordan	+
23		24	1	IBARIAS CHAGGINS IMUSIG SOULCHILD, CHAGGINS I BARIAS, F.LAI) O DEF SOUL 588989110.JMG ANY OTHER NIGHT O Sharissa 🕏	23	74	75			SESTIVERNE M JORDAN (M JORDAN K HUDSON JE JONES SESTIVERNE) DEF SOLLA IBUM CUT/JOJMG	
24	23	18		THE UNITID COVERT & CANNON D. JACKSON, THE UNITY O MIDTOWN #1278" THE WHOLE WORLD  DutKast Featuring Killer Mike 😪	8	75	84	84		E SERMON (R NOBLEE SERMON, C SMITH, T BRAXTON BABYFACE B WILSON) O DEF JAM 568911 IDJMG OOH, AHH 3pc.	75
25	27	61		ET3 IA BENJAMIN A PATTON D'SHEATSIM RENOERI O ARISTA 2000 GIRLFRIEND O 'N Sync Featuring Nelly 😒	25	76	76	83		MJEFFERSON (S LJONES MJEFFERSON M WALKER) 312 ENTERTAINMENT ALBUM CUT GOT ME A MODEL O RL Featuring Erick Sermon	76
26	25	20		THE NEPTUNES (J TIMBERLAKE, C HUGO, P. WILLIAMS)         © © © Jive 40013           WELCOME TO ATLANTA         Jermaine Dupri & Ludacris 😪	15	77	77			J.DUPRI.B.M.COX.THE UNDERDOGS (RLE.SERMON, J. DUPRI.B.M.COX.H.MASON, JR., D.THOMAS) 0 J.21023- WHAT MAKES IT GOOD TO YOU (NO PREMATURE LOVIN') Geraid Levert	77
2	37	53		J DUPREB M COX (J DUPRI, LUDACRIS & PARKER) SO SO DEF/DISTURBING THA PEACE/DEF JAM SOUTH ALBUMS CUT:COLUMBIA ONE MIC Nas 😒	27	78	86	87		GLEVERTE NICHOLAS (GLEVERT_ET.NICHOLAS) ELEKTRA ALBUM CUTTEEG PURPLE STUFF © Big Moe Featuring D-Gotti & Michael Wilson 🕫	78
26	28	21		NASC FIEMPSON (N. JONES, C THOMPSON)  ILL WILL ALBUM CUTYCOLUMBIA  TAKE AWAY  Missy "Misdemeanor" Elliott Featuring Ginuwine & Tweet 🖓  The GOLD MIDDELKTRA ALBUM CUTFER  The GOLD MIDDELKTRA ALBUM CUTFER	13	79	83	75		SWILLIAMS (D. HAYNES.D. MONROE.S. WILLIAMS.A. JOHNSON) OWRECKSHOP/PRIORITY 77890*ICAPITOL HEAVEN CAN WAIT Michael Jackson	75
29	29	25	11	U GOT IT BAD O Usher 😪	1	80	81	66		MJACKSON,TRIEVA HEARD,N SMITH IM JACKSON,T.RILEVA HEARD,N SMITH,T BEALE LAUESK DUILLER) EPIC ALBUM CUT THE WORLD'S GREATEST R. Kelly 😒	31
30	35	35		JDUPRIE M COX (UI RAYMONIN_J.DUPRIE M COX)  C ARISTA 1606  TAKE YA HOME LII Bow Wow "?"  The APPTWRES_DUPRIE DUPRIP, WILLIAMS,C HUGO) S0 50 DEF ALBUM CUPRIP, WILLIAMS,C HUGO)	30	81	82	71		RKELLY(RKELLY) INTERSCOPEJJIVE SDUNOTRACK CUT 7 DAYS O Craig David 😪	52
31	36	32		ROCK THE BOAT Aliyah  SUSU DEFAEBUMUTUTUTIMAA Aliyah  SUSU DEFAEBUMUTUTUTIMAA Aliyah  SUSU DEFAEBUMUTUTUTIMAA	2	82	80	81		MHILLIC LAND MHILLO HILLS O O WILDSTAR 85222 / ATLANTIC TRIBUTE TO A WOMAN Ginuwine	61
32	46	78		HOW COME YOU DON'T CALL ME Alicia Keys Arrys: Brinnel Jakow Curt	32	83	79	73		TOUVER L RUGNEY IL LUMPKIN, TOUVER) EPIC ALBUM CUT KNOC O B ARE REPRESENTED A HARVEY IN HARVEY IN HARVEY OF DO IN THE TOUR AND	67
55	26	26		UH HUH O CSTEWART, ZX (CA STEWART, T NKHEREANYE, THALEM CRAWFORD, J HOUSTON, D FREDERIC) O O DEPIC 70555 O O DEPIC 70555	20	84	85	-		DR ORE PROPHECY ENTERTAINMENT IR HARBORR MONROE D. DURANT F. PIACAIOS & SALON, MELLIOTT A YOUNG) OLA CONFIDENTIALELEK TRA 5/2907/EEG DO YA THANG GIRL O BREIZHIN WORED BREIZHING WORED BREIZHING WORED BREIZHING WORDD BREIZH	84
34	30	27		BOUNCIN' BACK (BUMPIN' ME AGAINST THE WALL) O Mystikal '? THE NEPTUNES (M TYLER P WILLIAMS CHUGO) O JUNE MISZ'	8					SELETITIE MUORE) GREATEST GAINER / SALES S	
35	34	41		BROTHA O RSADIQUARE & THE PHATMAN (ASTONER SAADIQ H LILLY, G. STANDRIDGER C 0/2UNA) 0 / 2/104*	13	85	95	_	20	DANSIN WIT WOLVEZ O Strik 9ine 😪	58
36	39	45		WHAT IF A WOMAN Joe ALISTARJOE I J THOMAS J SKINNERA GORDON) JIVE ALIBUM GUT	36		88	91		IT'S THE WEEKEND O JOUPRILI OUPRILIS LIFTERSON,S JOHNSON,AHARRIS,K MANSFIELDI © HOLLYWOOD 164060	53
37	42	46		AWNAW O Nappy Roots 🕫 JCHAMBERS,M CAREN (W HUGHES,M ADAMS,V.TISDALE,R ANTHONY.J. CHAMBERS) O ATLANTIC 05222	37	87				THINK BIG O THE SMITH BOS IS 6055.1 THOMAS 6. CALIMESE E.SMITH)	87
38	31	33		A WOMAN'S WORTH O Alicia Keys 🗣	3	85	78	94		DEAR GOD O Willie D HOT TRACK (W DENNIS, LEDWARDS) O RELEVISES MOZ	78
39	47	37		YOUNG'N (HOLLA BACK) O Fabolous 🛠 THE NEPTUNES (JJACKSONC, HUGO, P. WILLIAMS) O DESERT STORMELEKTRA 67265/TEE0	17	89	90	95		WHAT WOULD YOU DO? O         Nine20 %           DB0YM0NIK HICKSONA MOBLEY, 0 PITMANI         O Mca 15591	89
40	32	39		LIFETIME O Maxwell 💬 MUSZE (MUSZE H DAVIO) © O COLUMBIA 79640*	5	90	92	-		I TOLD Y'ALL O TIMBALAND (IM BARRETT III,T.MOSLEY) JIVE 4006"	90
41	48	54		SAY I YI YI STING YANG TWINS ST BEAT IN AZZ (D-ROC,KAINE) CDLI/PARK/IN THE PAINT ALBUM CUT,XOCH	41	91		1		WILL DESTROY O         Lil Ru %           B ROCK (LIL RU)         Ø HOW YOU LOVE THAT ID[2]	91
42	45	42		SOMEONE TO LOVE YOU Ruff Endz 😒	42	92				MAMA'S BABY, POPPA'S MAYBE O S.SMITH (S.SMITH, R.GIBSON, S. JORBAN, P.PETERSON)	92
43	62	68		OH BOY JUSTBLAZE (CGILES.J.SMITHS.LJAMES.N.WHITFIELD) Cam'Ron Featuring Juelz Santana ROC A FELLA/DEF JAM ALBUM CUTIIDJMG	43	93			1	SHAWTY O P-Lo Featuring Lil Ru & T. Supreme MARTIST THE GREAT (P-L0,T SUPREMELLI RU) @ HOW YOU LOVE THAT 10123	93
44	49	49		WISH I DIDN'T MISS YOU O I MATIAS AMARTINA STORE, SWIZZ BEATZ (A.MARTIN, I MATIAS L. HUFF, G.M.CFADDEN J.WHITEHEAD) O J 21149'	44	94	94	100		CAN I GET THAT?!!? O         Bear Witnez!           S MASDN (BEAR WITNEZ!)         0 0 0 EARGASM 3511	79
45	63	82		GOTS TA BE B2K 😴	45	95	96	90		SOMETHING INSIDE Boney James Featuring Dave Hollister PBROWN, B JAMES (R RIDEOUT & STONEP. TEMPLES AIKEN) WARNER BROS. ALBUM CUT	69
	-	30	-	NO MORE DRAMA O Mary J. Blige 😴 JJAM.TLEWIS (JHARRIS III,TLEWIS,B.DEVORZAN,P.BOTKIN, JR.) O MCA 156929'	16	96				TARANTULA (%) S STORCH (M TYLER'S STORCH,D MEANS) O JIVE 42999	96
	-	60	-	TAKE YOU HOME WITH ME A.K.A. BODY O         R. Kelly & Jay-Z           POKE & TONE,R KELLY (IR KELLY, S CARTER, S J BARNES, J C OLIVIER)         O ROC-A-FELLA/DEF JAM S88588". 'JIVE/IDJ/MG	41	97	97	-		BOUGHETTO O Ali Featuring Murphy Lee 😒	97
48	-	36	_	WE THUGGIN' O         Fat Joe Featuring R. Kelly            RON G (J CARTAGENA, R KELLY, R BOWSER)         O TERROR SOLIAD BS174*(ATLANTIC	5	98				STOP PLAYIN' O Levert Agee Featuring Mr. Low Down & Evol B AGEE#L AGEED @ KNIGHTSTAR 1237	98
49	-+	52	-	PUT IT ON PAPER Ann Nesby Featuring Al Green HMIDDLETON (A NESBY, TW LEEM ORR.) ORR.) MIDDLETON) UNIVERSAL ALBUM CUT	49	99				JUMP UP IN THE AIR O Driginal P Introducing Hyped Up Westbound Soljaz 😒 T MONEY G (G CLINTON, JR. FORD.J JILES.S STEWART, R ROBERTS.T GREEN, W CAMPBELLS WASHINGTON L BALTIMORE) Ø WESTBOUND 555	80
50	50	40		FAMILY AFFAIR O         Mary J. Blige           DR DREIM J BLIGE PAPIERRE LOUIS LINLODGE B. MILLER, A YOUNG, C KAMBON M ELIZONDO, M BRADFORD)         © Ø MCA 154594*	1	1.0	89	85		ROLL WIT ME O Pretty Willie 😪 WW00DS / K 4000S)	85

ed, respectively, for the largest sales and arplay increases on the chart. I Vidioecilp availability. O Indicates retail single available and or net shipment of 1 milion units (Platnum), with addinonal milion indicated by a number following the symbol. QS Petail Launch: Indic To 75 of the Hoft R&HdH-Hoft Apriay charl'Songs are removed from the Hoft R&Hright Hog Songs & Iracks and Hoft R&Hright available. O up available. O CD Maxi-Single available. O Cassette Single available: O Vinyl Maxi-Single available. O Vinyl Single available. O Cas Babin (2020), VIU Business Media, Inc. Sourcidscan, Inc. All Inglist reserved. The most popular singles und tracks compiled from a national sample of Branchest Data System statio phylicits and a national subset panel of care R&P/hp-hogs stores calificatic compilies, and provided by ecording at retail eously if they reach the ble. O DVD Sin

	APR 20	02	6	Billboard TOP R&B/			Ρ.	•		OPALBUNS from a national auset panel of care R&B/tm-Hop stares.	San s
	¥	0			resolutions (c)						
THIS WEEK	LAST WEEK	2 WKS. AGO			K	THIS WEEK	LAST WEEK	2 WKS. AGO	i.	ARTIST Title	PEAK POSITION
THIS	LAST	2 WK		ARTIST Title IMPRINT & NUMBER/DISTRIBUTING LABEL	PEA		LAS	2 W		ARTIST Title IMPRINT & NUMBER/DISTRIBUTING LABEL	PEA
				图 NUMBER 1/GREATEST GAINER 1 Week At Number 1		50	46	40	T.	UGK JIVE 41673/ZOMBA (11 98/17 98) Dirty Money	2
	77	-		R. KELLY & JAY-Z ROC A FELLA/DEF JAM 586783"/JIVE/IDJMG (12 98/19 98) The Best Of Both Worlds	1	51	63	68	112	T.I. GHET O VISION 14681/ARISTA (11 98/12.98) I'm Serious	27
IIII:	=			🖌 HOT SHOT DEBUT 🧭		52	35	30	TN.	MASTER P NEW NO LIMIT/UNIVERLAL 860977/UMRG (12 98/18 98) Game Face	12
			1	GLENN LEWIS EPIC 85787* (12 98 EQ/17 98) World Outside My Window	2	58	44	42	10	LUTHER VANDROSS 🛦 J 2:007 (12 98/18 98) Luther Vandross	2
3	1		16.5	B2K EPIC 85457 (12 98 EQ/18 98) B2K	1	54	42	36	14	CRAIG DAVID 🛦 WILDSTAR(ATLANTIC 88081*/AG (11 98/17 98) Born To Do It	12
4	2	1		BRANDY ATLANTIC 83493*/AG (12 96/18 98) Full Moon	1	55	47	45		PETEY PABLO  JIVE 41723/ZOMBA (11 99/17 98) Diary Of A Sinner: 1st Entry	7
5	3	2	12	LUDACRIS A2 DISTURBING THA PEACE/DEF JAM SOUTH 586445 1/10 JMG (12 98/19.38) Word Of Mouf	1	56	62	73		FEAR NO M.O.B. 90 DEEP 805/STONEY BURKE (11 98 17 98) ♠ Gangstas Doin' Gangsta S#@1!	56
6	1			OL' DIRTY BASTARD D3 9991/RIVIERA (13 98) 998) The Trials And Tribulations Of Russell Jones	6	57	48	39		JAY-Z A ROC-A-FELLA/DEF JAM 586396 //OJMG (12 98/19 98) The Blueprint	+
7	5	3		MARY J. BLIGE 4 <sup>2</sup> MCA 112608" (12 98/18 98) No More Drama (2002)	3	58	52	46		FABOLOUS         DESERT STORM/ELENTRA 67679'/EEG (12.98/18.98)         Ghetto Fabolous	-
8	1			ANN NESBY IT'S TIME CHILD 017391 UNIVERSAL (12 98/18 98) Put It On Paper	8	-59	51	48		ICE CUBE PRIORITY 20091 '/CAPITOL (12 38/18 38) Greatest Hits	-
91	4	6		JAHEIM A DIVINE MILL 47452*/WARNER BROS (11 98/17 98) [Ghetto Love]	2	60	50	+ +		MACK 10 CASH MONEY UNIVERSAL 860968 (UMRG 112 98/18 98) Bang Or Ball	+
10	7	5		NAPPY ROOTS ATLANTIC 83524 AG (7 98 11 98) Watermelon, Chicken & Gritz	3	61	53	50		DONNIE MCCLURKIN 🛦 VERITY 43150/20MBA (11 98/17 98) 🖨 Live In London And More	22
11	8	7	TT.	NAS ▲ ILL WILL/COLUMBIA 85736'/CRG (12 98 EQ/18 98) Stillmatic	1	62				JOI CRAZY WORLD/UNIVERSAL 016701/UMRG (14 98 CD) A Star Kitty's Revenge	+
12	6	4		KIRK FRANKLIN GOSPO CENTRIC 70037/ZOMBA (11 98/17 98) The Rebirth Of Kirk Franklin	1.15	63	59			VARIOUS ARTISTS RUFF RYDERS 493177-/INTERSCOPE (12 98/19 98) Ryde Or Die Vol. III: In The "R" We Trust	1
13	10	8		USHER 🔺 ARISTA 14715* (12 98/18 98) 8701	3	64	1	55		BBALL         JCOR B6096-4/INTERSCOPE (12 94/18 98)         Almost Famous	+ +
14	13	11		JA RULE ▲2 MURDER INCI DEF JAM 566437" IDJMG (12 58 19 98) Pain Is Love	1	65	57	54		JILL SCOTT  HIDDEN BEACH 8615WEPIC (14 98 19 98) Experience: Jill Scott 826+	1
15	11	12	177	BUSTA RHYMES 🛦 J 20009' (12 Sil 18 98) Genesis	2	66	68	67		BONEY JAMES WARNER BRDS 48004 (17 98 CD) Ride	+
16	9			KILLA BEEZ WU TANGIIN THE PAINT KOK21 KOCH 13 92 19 961 Wu-Tang Productions Present: Killa Beez - The Sting	9	67	61	52	-	PROPHET JONES MOTOWN 014551/UMRG (12 98/18/98) A Prophet Jones	
1	18	17		FAT JOE • TERROR SQUAD/ATLANTIC 83/12-/AG (11 98/17 98) J.O.S.E. : Jealous Ones Still Envy	6	6.8	70	56		JAY-Z ROC & FELLA/DEF JAM 586614/ID#MG (9 98/14 98) MTV Unplugged	8
18	15	_		REMY SHAND MOTOWN 014481/UMRG (14 98 CD) The Way I Feel	15	69	58	41		THE ISLEY BROTHERS FEATURING RONALD ISLEY AKA MR. BIGGS A OREAMWORKS 450291/INTERSCOPE (12.98/18.98)	1
12	12	<b>2</b> 2		SOUNDTRACK SLIP IN SLIDE 33011/NEW LINE (12 98/18 98) All About The Benjamins	12	70	66	53	-	JANET 42 VIRGIN 10144- (12 38)/8 98) All For You	+
20	16	10		JENNIFER LOPEZ A EPIC 86399" (12 98 EQ/18 98) J To Tha L-O! The Remixes	1	71	72	82		ANDRE WARD ORPHEUS 70579 - 16 98 CD) A Feelin' You	71
21	17	13		ALICIA KEYS 1 20002 (12 98/18 98) Songs In A Minor	1	72	71	57		SOUNDTRACK HIPPOTIZE MINDS LO LO COLUMIDIA 1972 CHE DL EQUIDADA TO THE 6 Malia & Hypnotize Minds Presents: Choices — The Album	4
22	14	9		SHARISSA MOTOWN 016158/UMRG (12 98/18 98) No Half Steppin'	7	73	60			JACKY JASPER NUMBER 6 660" (18 98 CD) Keep My Shit Clean	60
23	1			SOUNDTRACK IMMORTAL 12064*/VIRGIN (18 98 CO) Blade II	23	74	67	-		LIL BLACKY HIT A LICK 51279/TRIPLE X (15 98 CO) 4 Big Ballin	50
24	21	15		INDIA.ARIE A MOTOWN 013770"/UMRG (12 98/16 98) Acoustic Soul	3	75	49	47		JAGGED EDGE ▲ SO SO DEF/COLUMBIA 85646* /CRG (12 98 EQ/18 98) Jagged Little Thrill	2
25	20	-		KEKE WYATT  MCA 112609* (12 98/18 98) Soul Sista	5	75	75	61		NELLY 🗚 FO REEL/UNIVERSAL 157740"/UMRG (12 98/18 98) Country Grammar	1
26	22			FAITH EVANS  BAD BOY 73041 ARISTA 112 38 18 98  Faithfully	2	77	64	60		ROY JONES, JR. BODY HEAD 1497 (12 38/17 38) A Round One: The Album	50
27	37			MAXWELL A COLUMBIA 6713611CRG (12 98 EQ/18 98) Now	1	78	69	59		R. KELLY A3 JIVE 41705*/20MBA (12.98/18.98) tp-2.com	1
28		01		VARIOUS ARTISTS NEW NO LIMITUNVERSAL 800975-10MRG (12 90/16 80) Master P Presents: West Coast Bad Boyz Poppin' Collars	28	79	56	58	241	JERMAINE DUPRI SO SO DEF/COLUMBIA 85830 '/CRG (12 98 EQ/18 98) Instructions	3
29	27	21		JAGUAR WRIGHT MOTIVE 112683/MCA (8 98/12 98) Denials Delusions And Decisions		80	55	51		WU-TANG CLAN  WU-TANG/LOU0/COLUMBIA 85235*/CRG (12 98 EQ/18 98) Iron Flag	6
30	19			DESTINY'S CHILD MUSIC WORLDICOLUMBIA 86431-7/CRG (6 98 EQ/18 98) This Is The Remix						PO' WHITE TRASH AND THE TRAILER PARK SYMPHONY POCKET CHANGE 1003 (16 59 CD) A Po' Like Dis	47
31	-	<u> </u>		MYSTIKAL JIVE 41770'/ZOMBA (12 98)18 98) Tarantula		(E2	76	70	25	GERALD LEVERT ELEKTRA 52/65/EEG 12 98/18 98/ Gerald's World	2
32	29		-	LIL BOW WOW A SO SO DEF/COLUMBIA 86130/CRG 112 98 EQ/18 981 Doggy Bag		6.	43	38	1.2	LIL' KEKE IN THE PAINT 8231 KOCH 112 98 18 981 A Platinum In Da Ghetto	22
37)	21	120		COREY NOONTIME/MOTOWN 016713/UMRG (8 981/2 98) I'm Just Corey		-4	80	71		VARIOUS ARTISTS HIDDEN BEACH 85537 (EPIC 117 98 ED CD) Hidden Beach Recordings Presents: Unwrapped Vol. 1	33
34	24	20		OUTKAST A ARISTA 26093- (12 98/18 98) Big Boi & Dre Present OutKast		83	82	64	17	SOUNDTRACK INTERSCOPE 43:172 (12 38:19 98) Ali	31
35		18		SOUNDTRACK ROC-A FELLA/DEF JAM 586671 //DJMG (12 38/18 98) State Property	1	86		75	÷.	MARY MARY A C2:COLUMBIA 6:1740(CRG (7 98 EQ/11 98) Thankful	22
36	32	-	-	ANGIE STONE • J 2013* (12 98 18 98) Mahogany Soul	4	87			-	PROJECT PAT  HYPNOTIZE MINOS/LOUD 1950(CRG (12 98 EQ/17 98) Mista Don't Play Everythangs Workin	2
37	_	28		JOE JIVE 41786/ZOMBA (12 98/18 98) Better Days	3		83	49		BEBE MOTOWN 016705 UMRG (12:38 14:38) Live And Up Close	49
38		19	1	X-ECUTIONERS LOUD/COLUMBIA 86410*/CRG 112 98 EQ/17 98) Built From Scratch		89	87	62		MR. CHEEKS UNIVERSAL 01492&UMRG (12 98/18 98) John P. Kelly	5
39	36	+	-	SIR CHARLES JONES MARDI GRAS 1060 (10.98/16.99) 4 Love Machine	28	90	96	98		PASTOR TROY MA00 SOCIETY UNIVERSAL 014173/UMRG (12 98/18 98) Face Off	F 13
40	34		-	MICHAEL JACKSON ▲ EPIC 69400: 112 98 EQ/18 98) Invincible	1	01	78	74	2.0	MISSY "MISDEMEANOR" ELLIOTT A THE GOLD MIND/ELEKTRA 62539 / EEG (12 98) 18 98) Miss ESo Addictive	1
41	31	-		N*E*R*D*         VIRGIN 11521 (10 98 CD)         In Search Of	31	92	95	85	1-1	ORIGINAL P WESTBOUND 1116 (11 98) 17 58) Intoducing Hyped Up Westbound Soljaz	2 66
42		25		AALIYAH         A²         BLACKGROUND 10082* (12 98) 18 95)         Aaliyah	-	93	-	80	24	JENNIFER LOPEZ 🔊 EPIC 85965 (12 98 EQ/18 98) J.Lo	1
43	33	+		MOBB DEEP ●         Loud/columbia         Loud/colum	1	94		5.0	7	REGINA BELLE PEAK 850% CONCORD (15 98 CD) This Is Regina	a 61
44	45	<u> </u>	_	RES         MCA 112310* (8 98/12 98) ▲         How I Do	44	95		-		MAURICE J. PHOENIX 70594 OR PHEUS (15.98 CD) Devoted	93
25	39	-	-	DMX A RUFF RYDERSIDEF JAM 586450*/IDJMG (12 99/19 98) The Great Depression	-	26	84	63	1.5	TIMBALAND & MAGOO BLACKGROUND 10946" (12 98/18 98) Indecent Proposal	3
66	-	29	-	SADE         EPIC 86373 112 98 EQ/18 98)         Lovers Live	-	97			-	SADE A EPIC 05185 (12 98 EQ/18.98)	( 2
17		31	-	IMX TUG 39099/NEW LINE (12 99/17 98) IMX	1	98		-		LIL' ROMEO  SOULJA/PRIORITY 501981 CAPITOL (11 98) 17 98) Lil' Romeo	5
	20	1.51	-			99				SOUNDTRACK PRIORITY 50213 (CAPITOL (12 98/18 98) Training Day	19
48	89	-	18	KHIA DIRTY DOWN 45 (17 98 CD) # Thug Misses	48	10	0 81	83		VARIOUS ARTISTS UTVIDEF JAM VAGE62/IDJIMG (12:98:18:38) The Source Presents Hip Hop Hits — Volume 5	38
10	-	37	17	YOLANDA ADAMS ELEKTRA 52550/EEG (12 98/18 98) Believe	7						
the second	40	13/			· · ·						

## APRIL 6 2002 Billboard TOP R&B/HIP-HOP CATALOG ALBUNS,

x33/w	T WEE)			AL \RT WK	* WEE	T WEEI		AL KRT WK
3	IAS	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title	TOTAL	a 👘	LAS	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title	TOTAL CHART
11251		NUMPER 1	18 Weeks At Number 1		13	14	MARVIN GAYE MORENAL STREAMER AND THE Best Of Marvin Gaye: 20th Century Masters The Millennium Collection Volume 2	3
10	1	2PAC A® DEATH BOW 638/0 K0."H 1. (2.25.98)	All Eyez On Me	311	14	15	THE TEMPTATIONS MOTO/WN 153362/UNIRG (6 198/11 98) The Best Of The Temptations Vol. 1 The 60's: The Millennnium Collection	6
2	4	2PAC A AMAR, HATH RUW 440301*/INTERSCOPE (19 98/24 98)	Greatest Hits	170	15	-	MR. BIGG WARLUCK 2822 (10 98/16 98) Only If U Knew	1
3	2	THE NOTORIOUS B.I.G. A" BAD BOY 73000"/ARISTA (11.98/18 98)	Ready To Die	338	16	21	JUVENILE 🔺 CASH MONEY UNIVERSAL 153162/UMI:G (12 98/18.98) 400 Degreez	170
4	3	THE NOTORIOUS B.I.G. + 10 BAD BDY 73011*/ARISTA (19 98/24 98)	Life After Death	226	17	24	THE JACKSON 5 MOTOWN ISTIBLE UMAG (652) 11 58) The Best Of The Jackson 5: 20th Century Masters The Millennium Collection	3
5	5	NAS A COLUMBIA 57684 CRG (7 98 EQ/11 98)	Illmatic	40	12	-	JAY-Z ▲3 ROC A FELLA/DEF JAM MALL2" IOJMG (12 98/18 98) Vol. 3 Life And Times Of S. Carter	76
6	9	JAY-Z A FREEZE ROC A FELLA PRIORITY 50592 '/CAPITOL (10 38/16.98)	Reasonable Doubt	224	19	11	NAS ▲2 COLUMBIA 67015' CRG ** EQ 16 98] It Was Written	77
7	6	MAKAVELI A4 DEATH R0 4 83012* KOCH (12 98/17 98)	The Don Killuminati: The 7 Day Theory	197	- P	20	TWISTA     CREATOR S WAY ATLANTIC 92757'AG (11.98/17.98)	106
8	8	2PAC A AMARU/JIVE 41636 ZDMBA 11	Me Against The World	291	21	19	SADE         4*         EPIC 85287 (12.98 EQ.18.98)         The Best Of Sade	377
9	7	AL GREEN A HI THE RIGHT ST ( 10 00 CAPITOL (10 98 17 98)	Greatest Hits	369	12	-	JA RULE 🔺 MURDER INC/DEF JAM 538920° IDJMG (1 98/18 98) 🛔 Venni Vetti Vecci	
10	10	MARY J. BLIGE A UPTOWN 110681 MCA (6 98.11 98)	What's The 411?	111	1.1.3	-	DR. DRE 🔺 DEATH ROW 63000° (11 98) The Chronic	269
11	13	DR. DRE A <sup>6</sup> AFTERMATH 490486*/INTERSCOPE (12.98.18.98)	Dr. Dre — 2001	110	24	23	DMX 🔺 RUFF RYDERS/DEF JAM 546933" IDJMG (12 98/13/98)And Then There Was X	
12	-1	BOB MARLEY AND THE WAILERS A 10 TUFF GONG/ISLAND 846210"/IDJMC	(12.98/18.98) Legend	284	25	-	JODECI A3 UPTOWN 110198/MCA (6 98 11 98) Forever My Lady	129

Albums with the greatest sales gains this week. Catalog albums are 2-year old titles that have fallen below No. 100 on The Billboard 200 or reissues of older albums. Total Chart Weeks column reflects combined weeks title has appeared on the Top R&B/Hip-Hop Albums and Top R&B/Hip-Hop Catalog Albums. In the Catalog Albums and Top R&B/Hip-Hop Albums and Top R&B/Hip-Hop Albums and Top R&B/Hip-Hop Albums. In the Catalog Albums and Top R&B/Hip-Hop Albums and Top R&

## DANCE/ELECTRONIC



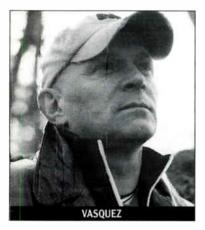
MADISON AVENUE: If I had \$1 for every e-mail I've received regarding the music on the new Mitsubishi commercial, I'd be a very rich man. To answer everybody's most pressing question, the radio-ready song— "Days Go By" by U.K. trio Dirty Vegas—was issued last year by Credence/Parlophone U.K.

Thanks to the ad, the infectious track (commonly referred to as "Without You") has taken on a life of its own. Capitol has picked up "Days Go By" for U.S. consumption. At press time, a decision had yet to be made on the availability of a commercial single. But a Dirty Vegas full-length should be in stores by early summer.

**GET READY:** The new **Pet Shop Boys** full-length, *Release*, streets April 1 in the U.K. on Parlophone. Sanctuary Records will issue it in the U.S. in late April/early May. Featuring beautiful pop songs like "Home and Dry," "Here," "The Night I Fell in Love," and "The Samurai in Autumn." the disc is easily the duo's best offering since *Behaviour*.

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**EARTH BEAT:** "In the past, it was all about musical effects, gimmicks, and gadgets for me," acknowledges DJ/ remixer **Junior Vasquez**, referring to



his previous residencies at such New York clubs as Tunnel and Sound Factory. But the turntable maestro says Earth—Vasquez's weekly party at Club Exit—is about simplicity.

"Even though the club's main room warrants big anthems, my head's just not there these days," he continues. "It's taken me a while to find my niche in the room. That said, I've discovered I'm able to cull elements from the previous 10 years, and it all makes sense. This never worked at the other clubs."

It's precisely this newfound musical attitude that forms the very heart and soul of Vasquez's new beat-mixed *Earth Music*, which streets April 9. According to him, the Tommy Boy disc "is a true reflection of what I'm doing at Earth."

Earth Music finds Vasquez seamlessly intertwining the classic (Fast Eddie's "Let's Go"), the contemporary (Kevin Aviance's "Alive," Sono's "Keep Control"), and the brand-spanking new ("Guide Me God" by Ghostland Featuring Sinéad O'Connor and Vasquez's mix of Dolce's "Fire"). Five tracks—including Billie Ray Martin's "Systems of Silence" and Luis Radio Featuring Sabrina Johnston's "House Music"—will soon street as vinyl singles from Junior Vasquez Music (distributed by Tommy Boy).

AND THE TROPHY GOES TO: Dance StarUSA held its first awards show March 24 at the Jackie Gleason Theater in Miami (Beat Box, *Billboard*, March 16). Jennifer Lopez, Crystal Method, and Fatboy Slim took top honors as, respectively, best chart artist, best act, and best international act. Slim's "Weapon of Choice" also won in the best video category.

Also taking home statues were Danny Tenaglia (best remix, Depeche Mode's "I Feel Loved"), Felix da Housecat (album of the year, Kittenz & Thee Glitz), Deep Dish (best compilation of the year, Global Underground: Moscow), Christopher Lawrence (best DJ), Liquid Todd (best radio DJ), Paul Oakenfold (best international DJ), DJ Heather (best breakthrough DJ), and Kosheen (record of the year, "Hide U"). Best club/club night went to Spundae at San Francisco's 1015 Folsom club, while Moby's Area:One tour took the honor for best national event. Astralwerks won for best record label. The award for outstanding contribution to worldwide dance music went to Masters at Work.

**CONGRATULATIONS: Blaze's Kevin Hedge**, who's also a co-founder of New York's Club Shelter (Beat Box, *Billboard*, March 30), has been appointed president/A&R director of venerable label West End Records. According to West End co-founder **Mel Cheren**, Hedge is currently creating a compilation featuring underground house producers, as well as a couple of new soulful treats of his own. Assisting him with A&R duties is industry veteran **Cynthia Cherry**.

Fort Lauderdale, Fla.-based Neurodisc Records (which is celebrating its 10th anniversary) has inked a distribution deal with Capitol Records. The label will release **DJ Vicious Vic's** appropriately titled *Trance: The Progressive Experience* April 23.

## After 10 Years, X-Press 2's First Full-Length Debuts On Skint

#### BY CHUCKY THOMAS

LONDON—2002 marks the 10th anniversary of U.K. production/DJ outfit X-Press 2's first dalliances in house music. On April 22, Skint Records will issue X-Press 2's debut album, *Muzikizum*. (In the U.S., the album arrives this summer via Columbia.) The fulllength is preceded by the April 8 release of the single "Lazy," which features vocals by former Talking Heads frontman David Byrne.

"'Lazy' [is] possibly one of the best tracks we've ever released," notes Skint head of A&R Damien Harris, who adds that the single will be the act's first "full commercial release." He says previous X-Press 2 singles ("AC/DC," "Smoke Machine," and the title track, all included on the album) were available only as 12-inch vinyl singles.

Recorded throughout a 12-month period, primarily at London's Rock Steady Studios, *Muzikizum* marks a musical evolution for X-Press 2, which comprises Ashley Beedle, Rocky, and Diesel. The trio—whose music is published by BMG/Chrysalis—is joined by Block 16's Pete Z. on keyboards and receives vocal contributions from Yello's Dieter Meier ("I Want You Back") and Steve Edwards ("Call That Love"), who was part of Charles Webster's Presence collective.

Rocky says the original backing track of "I Want You Back" was "very reminiscent of Yello's stuff." So X-Press 2 sent the track to Meier, who, according to Rocky, liked what he heard and recorded his vocal. The same thing happened with Edwards. Diesel notes that these two tracks "were the first full-on vocal records X-Press 2 had ever done."

Byrne's involvement with X-Press 2 began when he initially approached Beedle to work with the Ballistic Brothers (aka X-Press 2 along with

• Mim Project, "Where Are You Now?" (Defected U.K. single). With scorching underground rhythms, hypnotic trance-laced synth patterns, and ethereal female vocals, "Where Are You Now?" is poised to transcend the house and trance contingents.

• Jade Anderson, "Sugarhigh" (Columbia single). Judging by the remixers on board for this debut single, Columbia has very high hopes indeed for newcomer Jade Anderson, daughter of Yes' Jon Anderson. Taken from her forthcoming album (*Dive Deeper*, due June 4, which she co-produced), the infectious, radio-primed "Sugarhigh" receives treatments from Morel, Johnny Douglas, Swayzak, Junior Vasquez, Mike Rizzo, and Hex Hector & Mac Quayle.



Nuphonic Records co-founder Dave Hill). The end result was "Lazy," an addictive, piano-led club jam that was immediately embraced by mainstream radio in the U.K. The video, directed by Spike Jonze protégé Howard Shur, received its first airing on MTV Europe's Party Zone earlier this year.

#### **UPPING THE ANTE**

Looking back to their formation in '92, then-studio virgins Beedle, Rocky, and Diesel confirm that the now-classic "Muzik X-Press" (Junior Boys Own Recordings), the Cloud One-inspired seminal house track, took only two days to create. A spate of incendiary 12inch singles followed, including "Say What?" and "London X-Press."

By the mid-'90s, X-Press 2 had been relegated to the back burner, as solo projects took priority. Beedle gave birth to both Black Science Orchestra and Black Jazz Chronicles; Rocky, along with Edwards, recorded under the Problem Kids moniker; and Diesel worked under such aliases as Yellow Sox, Big Sur Highway, and DSL.

According to Beedle, Junior Boys Own (JBO) label head Terry Farley "has always been [X-Press 2's] catalyst." After stumbling across a "mad horn break" two years ago, Beedle says Farley encouraged the trio to do



• Dax Riders, "Real Fonky Time" (MCA single). This feisty French trio deftly delivers the funky goods on this retro-splashed track that's equal parts "More Bounce to the Ounce" and "Atomic Dog." Such remixers as **Robbie Rivera** and **DJ Slave** inject the track with current house mannerisms.

• Various artists, Disco (Not Disco) 2 (Strut U.K. album). Compiled by Joey Negro and Sean P., this follow-up to last year's Disco (Not Disco) continues the never-ending search for left-field, post-punk disco jams from New York's late-'70s/early-'80s club scene. Highlights include something with it in the studio. The resultant single, "AC/DC," was originally scheduled for release on JBO, but when X-Press 2's manager, Chris Butler of London-based Whitenoise Management, upped the ante to an album project, JBO passed, and in stepped Brighton-based Skint.

Skint, partially owned by Sony Independent Network Europe, signed the act to a worldwide deal. The label issued "AC/DC" in October 2000. The following year, the label released "Muzikizum" and "Smoke Machine." Harris says these singles deliberately did not have any promotion, "other than being mailed out to DJs."

Beedle says, "We were selling 20,000-30,000 12-inches [of each title]. So we knew there was a core group out there." X-Press 2's singles have been supported by numerous radio stations, including Radio 1.

"They've come a long way," says Glasgow-based DJ/producer Stuart McMillan, also a co-founder of the Soma label and a member of Slam, "by developing a specialist music with a broad appeal."

With advance copies of "Lazy" making the turntable rounds, Harris says ring tones from the song will be available at such Web sites as M'iV and Dotmusic. Soon, the act's official site (Xpress2.com) will be relaunched, complete with audio and video streams. In the meantime, fans can visit Skint.net to view the video for "Lazy," as well as listen to audio streams.

On the DJ front, X-Press 2's sixdeck tag team sets are legendary. The trio—booked by Maria Hutt of ITB in London—will be a top-drawing act on the festival circuit this year. And in the fast-approaching Ibiza season, X-Press 2 is confirmed to play the annual Subliminal Sessions parties in July, August, and September.

Alexander Robotnick's "Problemes D'Amour" and Eddy Grant's "Timewarp." Distributed by 4AM/Flute.

• MFF Featuring Andrea Martin, "The More I Love You" (Groovilicious/Strictly Rhythm single). Andrea Martin is a songwriter (Angie Stone's "Wish I Didn't Miss You," among others) and a solo artist (1998's *The Best* of Me). Now she's vocally fronting this potent Hani production, which has peak-hour play written all over it.

•<<**rinôçérôse>>**, "Lost Love" (MTAV2 single). One of the brightest moments on the French duo's sophomore set (*Music Kills Me*), "Lost Love" is now ready for its dancefloor close-up, thanks to the remixing skills of **Bacon & Quamby, Felix da Housecat**, and **Dubtribe**.

MICHAEL PAOLETTA

## Billboard HOT DANCE MUSIC.

Maxi-Singles Sales, Top Electronic Albums and Breaknets are compiled from a eational sample of retaid store, mass mechanic and internet sales reports cellected, compiled, and provided by

Geogaddi

Vespertine

Tweekend

Resist

Before The Storm

Since I Left You

Nude Tempo 001

Live With Jonathan Peters

N.Y.C. Underground Party Volume 4

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	X	60		Club Play		EK	60		Maxi-Singles Sales
	LAST WEEK	2 WKS. AGO		TITLE IMPRINT & NUMBER/PROMOTION LABEL Artist		LAST WEEK	2 WKS. AGO		TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL Ar
		+		1 Week At Number 1			Ч		1 Week At Number 1
670	2	3		SONG FOR THE LONELY WARNER BROS 42422 Cher 😪	1	20	_		SONG FOR THE LONELY WARNER BROS. 42422 © 0
2	3	6		NO MORE DRAMA (THUNDERPUSS REMIXES) MCA 155829 Mary J. Blige 😪	1931	1	2	-	THANK YOU (DEEP DISH REMIX) ARISTA 13996 © O Di
1		10		WISH I DIDN'T MISS YOU (THE REMIXES) J21162 Angie Stone 😪		2	1		NO MORE DRAMA (THUNDERPUSS REMIXES) MCA 155929 0 Mary J. Bli
	4	5	-	SLEEPING FASTER SKINT PROMO/COLUMBIA Lo Fidelity Allstars 🛠		5	4	~	
-	1	1			5	3	6		CAN'T FIGHT THE MOONLIGHT (REMIXES) CURB 77988 © 0
	8					4	3		
÷		18		IT'S GONNA BE(A LOVELY DAY) BEOROCKICREDENCE 36328/NETTWERK Brancaccio & Aisher 😪		6	8		
1		26		ALIVE EMERGE 30006/CENTAUR Kevin Aviance	ilian a	23	-+		
-		23		ESCAPE (REMIXES) INTERSCOPE PROMO Enrique Iglesias 😪		$\vdash$			FEELS GOOD (DON'T WORRY BOUT A THING) (KELLY G. CLUB MIX) 17/1 2344 @ Naughty
	11			VIP MIXOLOGY 00054 PLAY Ibiza	12.	8			BY YOUR SIDE (REMIXES) EPIC 7854 © O Sa
112		31		CAN'T STOP DANCIN' GROOVILICIOUS 268'STRICTLY RHYTHM Inaya Day	P.L.	7	12		CAN'T GET YOU OUT OF MY HEAD CAPITOL 77665 0 Kylie Minog
<u>рн</u> ,	5	2		YOU GIVE ME SOMETHING ERIC PROMO Jamiroquai 😪		9	-		YES TOMMY BOY 2286 © • Amt
100		28		FIRE TOMMY BOY SILVER LABEL 2350/TOMMY BOY DOICE		11	_		WHERE THE PARTY AT (REMIXES) SO SO DEF/COLUMBIA 79605/CRG © O Jagged Edge With Ne
12	9	4	10	LOVE'S GONNA SAVE THE DAY VINYL SOUL 121/MUSIC PLANT Georgie Porgie	1.	14	-		HEAVEN ROBBINS 72057 © O DJ Sammy & Yanou Featuring
00		37	21	FLAWLESS GROOVILICIOUS 273/STRICTLY RHYTHM The Dnes		17	-		7 DAYS (SUNSHIP REMIXES) WILDSTAR/ATLANTIC 85232/AG © O Craig Day
15	18	25		AMERICANA THUMP 2318 Gerardo	SHE.	22	20		DESERT ROSE (VICTOR CALDERONE REMIX) A&M 497321/INTERSCOPE  Sting Featuring Cheb Ma
10	15	7	10	WHENEVER, WHEREVER (REMIXES) EPIC PROMO Shakira 🕾	16	12	19		WHAT IT FEELS LIKE FOR A GIRL MAVERICK 42372/WARNER BROS O O Madon
17	14	8		THE REAL LIFE CREDENCE 33150/NETTWERK Raven Maize	17	13	5		WHERE'S YOUR HEAD AT XL 38803/ASTRALWERKS © o Basement Ja
: 110	7	9		YOU AND ME (FEELS SO GOOD) JUNGLE RE0 90012 Solar City Featuring Pepper Mashay	11	19	16	HE.	STAR GUITAR FREESTYLE OUST IASTRALWERKS 38812/VIRGIN © • The Chemical Brothe
10	17	19	5.0	THE HEARTBREAK STAR69 1234 Friburn & Urik	146	18	-	0.5	BREAK 4 LOVE STAR 69 1217 @ 0 Peter Rauhofer + Pet Shop Boys=The Collaboration
80	12	14		FREE TO CHANGE YOUR MIND (REMIXES) OREAMWORKS PROMO Regency Buck	20				OMNIBUS ROBBINS 72050 © 0 Laut Sprecher Featuring Katie Ska
	28	33		INSATIABLE (REMIXES) COLUMBIA 79708 Darren Hayes 😪	23	16	17		THIS IS ME (REMIXES) BAD BOY 79403/ARISTA OO
222	22	13		WAKE UP TRANS CONTINENTAL 89989/LOGIC Beki	22.	21	23		HIDE U KINETIC 54701 O O Koshe
1		35	-	MOUNTAIN TOP JELLYBEAN 72642 99th Affair Featuring Latanza Waters	0				LORDS OF ACID VS, DETRIOT ANTLER SUBWAY 6065 © 0
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25	19	15		SON OF A GUN (REMIXES) VIRGIN PROMO Janet Featuring Missy Elliott, P. Diddy & Carly Simon 🛠	-	15	14		EVERYDAY NERVOUS 20487 © 0 Kim Engli
20		44		THEY-SAY VISION (DANCE REMIXES) MCAPROMO Res 9	-	_	_		
	-	22		ME WITHOUT YOU OFFINITYOIS Dspina Featuring Andricka Hall			A 198	911 A	Billboard TOP ELECTRONIC ALBUMS
-	-			THE WITTIOUT FOU DEMATCHE					
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FREEDOM Twelve Tone JELLYBEAN T'S LOVE (TRIPPIN") Goldtrix Presents Andrea Martin GROOVILICIOUS ss Media, Inc. and SoundScan, Inc. All rights reserved ■ Albums with the greatest sales gains this week. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum). ●RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tages. RIAA Latin awards: ○ Certification for net shipment of 100,000 units (I/O). ▲ Certification of 20,000 units (Platinum): ▲Alexa et album and album and album and album and contracts and prices, which are projected from wholesale prices. a findicates past or present Heatseeker title. ©2002, VNU Business Media, Inc. and SoundScan, Inc. All rights reserved.

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## COUNTRY



LA VIDA LOCA: Pam Tillis has signed with Sony Music Nashville. Her first Sony album, a tribute to the songs of her father, **Mel Tillis**, is due July 30 on Sony's Columbia/Lucky Dog imprints. Pann Tillis produced eight of the album's tracks. The other four were produced by **Asleep at the Wheel** frontman **Ray Benson** (*Billboard*, Feb. 23).

Tillis previously released seven albums on Arista Nashville, including a greatest-hits package in 1997. Of those, three are certified platinum and two are gold, according to the Recording Industry Assn. of America. She has had 29 songs on the Hot Country Singles & Tracks chart, including the 1995 No. 1 hit "Mi Vida Loca (My Crazy Life!" and 12 other top 10 hits.

RADIO GOES ALT: No Depression magazine has teamed with radio syndicator NBG to launch the twohour weekly No Depression: The Alt-Country Radio Show. It will feature a mixture of country, roots rock, honky-tonk, Western swing, bluegrass, and folk music from such artists as Lyle Lovett, Emmylou Harris, Alison Krauss, Lucinda Williams, and Dwight Yoakam.

## (P) **ILO DEPRESSION**

The show will be hosted and produced by **Rob Reinhart**, who also produces the syndicated triple-A show *Acoustic Cafe*. The new program is expected to launch in either late April or early May. Among the first affiliates to sign up are KTOM Monterey, Calif.; WSLM-AM-FM Louisville, Ky.; and WHEE Martinsville, Va.

ON THE ROW: The newly launched DMZ Records, which has offices in Nashville and Los Angeles, has named a board of advisers that includes musicians Elvis Costello, Tom Waits, and Bono, as well as filmmakers Joel and Ethan Coen, Callie Khouri, Sam Shepherd, and Wim Wenders. The Columbia-distributed label is a joint venture between the Coen brothers and producer T-Bone Burnett (*Billboard*, Feb. 16).

The recent cutbacks of 1,800 jobs worldwide at EMI Recorded Music (*Billboard*, March 30) resulted in the elimination of seven positions at Capitol Records in Nashville. Six of the affected employees exit immediately. The seventh will remain for six months.

Creative Artists Agency's **Ron Baird, Rod Essig**, and **John Huie** will be honored with the Heart of Country Award from the Cystic Fybrosis Foundation at the charity's annual Sizzlin' Country Concert May 21 at Warner Bros. Studios in Los Angeles.

Former Sony/ATV Tree director of creative services **John Van Meter** has formed the Nashville-based company New Sheriff Creative Enterprises. Van Meter serves as the firm's chief creative officer.

**Stacy Peterson** joins Big Tractor Music as creative director. She previously worked with Tzell Entertainment Travel Specialists handling various artists' tours, and she also was the tour manager for Larry Cordle & Lonesome Standard Time.

**ARTIST NEWS: Loretta Lynn** will publish her second autobiography, *Still Woman Enough: A Memoir*, April 3 through Hyperion Books. Her previous book, *Coal Miner's Daughter*, was a No. 1 *New York Times* best-selling autobiography and inspired the film of the same name starring **Sissy Spacek** and **Tommy Lee Jones**. In the new book, Lynn writes about the price of fame and her stormy relationship with her late husband, **O.V. "Doolittle" Lynn**, who died in 1996.

**Clay Walker** will perform during the 22nd annual Tejano Music Awards April 13 at San Antonio's Alamodome.

During his current tour, **Travis Tritt** is honoring U.S. soldiers by giving away blocks of tickets to local service bases whenever possible. A recent Dallas show was attended by more than 400 servicemen and women from Carswell Air Force Base. Sixteen soldiers who had just returned from active duty in Operation Enduring Freedom were chosen to sit in a luxury suite and meet Tritt before the show.

Newly signed DreamWorks artist **Eric Heatherly** has inked a deal with the Bobby Roberts Co. for booking representation.

GRAND OPENING: The newly renovated International Bluegrass Music Museum in Owensboro, Ky., will open its doors April 11 following a \$3 million renovation that has tripled its exhibition space. Kentucky govenor Paul Patton will cut the ribbon, and all living members of the Bluegrass Hall of Honor-which is housed in the museum-have been invited to the opening ceremonies. The grand opening is timed to correspond with a bluegrass music festival set for April 12-14 at the Executive Inn Rivermont Hotel and Convention Center. The Del McCoury Band and Rhonda Vincent will headline the event.

## Success Should Be 'No Problem' For Chesney's New BNA Album

### **BY PHYLLIS STARK**

NASHVILLE—After eight years of developing his career the slow and steady way, Kenny Chesney finally seems to be poised on the brink of superstardom. Two factors that may push him up into that rarefied air are his current headlining tour and his solid new album—No Shoes, No Shirt, No Problems—due April 23 on BNA Records.

The tour, his first major-venue headlining gig (*Billboard*, Dec. 1, 2001), has been selling out most dates, and the second leg is projected to sell more than 1 million tickets this summer.

Chesney thinks he's "on the verge of something huge. You can see it in my audience." In his eight years on the road, Chesney says he's played every size venue, and he's "now looking out over 10,000 people on any given night. It's a great thing for the band and me to see." Many members of the band have worked with Chesney since the early days of playing clubs. "Not everybody has the opportunity to be great," he says. "We've worked very hard for it."

Wes McShay, operations manager for country WDRM Huntsville, Ala., recently hosted Chesney's tour in his market and says the show sold out in less than a week. He calls the audience response to Chesney "phenomenal. He's definitely become an 'A' act, there's no question about it." McShay adds that the show attracted fans from every age group. "He's the perfect kind of artist for the format, reaching kids and people in their 30s and 40s as well."

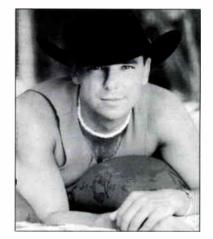
Chesney says that after two seasons on the George Strait tour and a year touring with Tim McGraw, he knew he was ready to headline. "The fans tell you when you're ready," he says. "I felt it last year on Tim's tour. Our star started to rise big-time."

Butch Waugh, executive VP of BNA parent RCA Label Group, has gone to three of the shows on the current tour and says the audience remains on its feet and "at some points, the crowd is so loud screaming you can't even hear the song."

#### 'AN OPEN BOOK'

No Shoes, No Shirt, No Problems, Chesney's first studio album in 3<sup>1</sup>/<sub>2</sub> years, was co-produced by the artist, along with Buddy Cannon and Norro Wilson. It includes two songs co-written by Chesney, who has been published by Acuff-Rose for his entire career and recently signed a new performing rights deal with ASCAP. "I've lived a lot in those 31/2 years," Chesney says, "and this album reflects the growth I've done as a person. I think people will see me for the first time as an open book."

The album's best track is the planned second single, "The Good Stuff," a touching Craig Wiseman/ Jim Collins composition that Chesney says reminded him of Vern Gosdin's classic "Chiseled in Stone." Also noteworthy are the feel-good title track, written by Casey Beathard, and Chesney's cover of Bruce Springsteen's "One Step Up."



'The fans tell you when you're ready [to headline]. I felt it last year on Tim [McGraw's] tour. Our star started to rise big-time.' \_\_KENNY CHESNEY

Chesney says the latter "has always been one of those songs I thought could be a country record, but I always felt it was untouchable. I've wanted to record it for a number of years, but I felt like people wouldn't take me seriously if I did." He says what has changed is that "I finally feel like I've lived it."

Taken as a whole, the album's songs form a loose theme of maturing and learning life's lessons. Chesney says that was unintentional. "People ask me if there is a theme," he says. "I think there are 12 different themes on this record, but there are four or five songs that are about looking back, reminiscing, and maybe about growing up as a person."

Chesney calls it "the best collection of songs I've ever had on one album [and] the first I've done where I felt there was a part of me in every single song," as opposed to a collection of songs "that will sound great on the radio or that I cut just to fulfill a publishing agreement."

Waugh says No Shoes, No Shirt, No Problems has "a bigger, more layered sound" than Chesney's previous work. "Kenny has put so much into this album, and it shows. This will be a career album for Kenny—I guarantee it."

#### THE ROAD TO SUCCESS

After a deal on Capricorn Records, Chesney began recording for BNA in 1995 and has scored two double-platinum albums, one platinum album, and one gold album since that time, including his 2002 greatest-hits collection, which spent two weeks at No. 1 on the *Billboard* Top Country Albums chart.

He's been equally successful at country radio, having had 22 songs on the Hot Country Singles & Tracks chart, including four No. 1s and eight more top 10 hits. His current single "Young," the first from his new project, is at No. 5 this issue.

Chesney shares credit for his success to date with BNA—which he says is one of the few labels in town that actually "exercised its artist development department" and has "allowed me to grow." He is one of the five nominees in the top male vocalist category for the Academy of Country Music Awards, to be held May 22 in Los Angeles.

#### 'ALL OVER CMT'

BNA senior director of marketing and artist development Debbie Schwartz says, "We're going to be all over CMT the weekend the album comes out," including appearances on *The Grand Ole Opry* and *Most Wanted Live*. CMT will also telecast an April 27 concert special, which Chesney recently filmed in Daytona Beach, Fla. Also on tap are *Stranded With Kenny Chesney*, featuring his desert-island video wish list, and an episode of *Total Release*, which follows Chesney on the road for 72 hours.

Schwartz says the label started setting up this album "a little earlier than we typically do"—a sign of what a priority the project is. Included in the marketing plan are special events with some of the major radio chains, a syndicated radio special with Huntsman Entertainment, and some consumer contesting.

Chesney is managed by Clint Higham of International Management Services, a partnership with Dale Morris & Associates in Nashville, and booked in-house.

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	28	33	32	MENDOCINO COUNTY LINE Willie Nelson Duet With Lee Ann Womack 😪	27	57				ALMOST THERE Gabbie Nolen C BROOKS (D KAISER. J GREENEL RAWLINS) REPUBLIC ALBUM CUT/UNIVERSAL	
	29	29	ha	THE ONE Gary Allan 😪 TBROWN,M WRIGHT (K MANND,B LEE) Ø MCA NASKVILLE 172232	28	58	59	57	W	INSIDE OUT WWRIGHT, TYEARWOOD (B ADAMS,G PETERS) O MCA NASHVILLE 172219	2
	31	34		I'M GONNA MISS HER (THE FISHIN' SONG) Brad Paisley 💬	29	59		- 6		TEN ROUNDS WITH JOSE CUERVO Tracy Byrd B J WALKER JR (E BEATHARD.M HEENEY.M CANNON (GOODMAN) RCA ALBUM CUT	
	30	30		TONIGHT I WANNA BE YOUR MAN Andy Griggs 😪	30	60	51	45	-	CIRCLES Sawyer Brown MMILERB TANKERSLEY (D LOGGINS.M.GREEN) CURE ALBUM CUT	

Records showing an increase in detections over the previous week, regardless of chart movement. Airpower awarded to songs appearing in the top 20 on both the BDS Airplay and Audience charts for the first time with increases in both detections and audience. Titles below the top 20 are removed from the chart after 20 weeks. Videoclip availability. Catalog number is for CD Single, or Vinyl Single is unavailable. O CD Single available. O DVD Single available. CD Maxi-Single available. Vinyl Maxi-Single available. Vinyl Single available. CS Cassette Maxi-Single available. Single availab

LES	RY SINGLES SA	Ŀ		Billboard TOP COU		
Ar	TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL			TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL Artist		LAST WEEK
Trick Po	ON A NIGHT LIKE THIS WARNER BROS 16751/WRN	2	13)	TTE: THURNEER 1 (\$1) 23 Weeks At Number 1		
Faith H	THE WAY YOU LOVE ME WARNER SROS. 16818/WRN	4	14/	BUT I DO LOVE YOU/CAN'T FIGHT THE MOONLIGHT   CURB 73116  LeAnn Rimes		1
LeAnn Rim	GOD BLESS AMERICA CURB 73127	3	15	THAT'S JUST JESSIE LYRIC STREET 184053/HOLLYW000 Kevin Denney	3	3
Kortney Kay	UNBROKEN BY YOU LYRIC STREET 154048/HOLLYW000	6	16	I SHOULD BE SLEEPING OREAMWORKS 450362/INTERSCOPE Emerson Drive	1	4
Mcalyst	I KNOW HOW THE RIVER FEELS MCA NASHVILLE 172186	7	27	WHERE THE STARS AND STRIPES AND THE EAGLE FLY LYRIC STREET 164059/HOLLYW000 Aaron Tippin	5	5
The Osborne Brothe	ROCKY TOP '96 DECCA 155274 IMCA NASHVILLE	8	1	OSAMA-YO' MAMA CURB 73130 Ray Stevens	2	2
Garth Brooks as Chris Gain	IT DON'T MATTER TO THE SUN/LOST IN YOU . CAPITOL 58788	1	29	GOD BLESS THE USA CURB 73128 Lee Greenwood	5	6
Eric Heather	FLOWERS ON THE WALL MERCURY 170128	5	20	AMERICA WILL ALWAYS STAND RELENTLESS NASHVILLE 5137'/MADACY Randy Travis	7	7
Robin Engli	GIRL IN LOVE COLUMBIA 79648/SONY	5	21	SOMETHIN' IN THE WATER MONUMENT 79625/SONY Jeffrey Steele	3	8
Darryl Worl	WHEN YOU NEED MY LOVE DREAMWOFKS 459043/INTERSCOPE	- 18	22	LOVE IS ENOUGH RCA 69034/RLG 30f Hearts	0	10
Cyndi Thoms	WHAT I REALLY MEANT TO SAY CAPITOL 58987	4	2	HOW DO I LIVE ▲3 CURB 73022 LeAnn Rimes	7	9
Blake Shelt	AUSTIN GIANT 16767/WRN	3		A ROSE IS A ROSE MERCURY 172193 Meredith Edwards	0	20
Toby Kei	HOW DO YOU LIKE ME NOW ?! DREAMWORKS 450932/INTERSCOPE	- 275	CO	NIGHT DISAPPEAR WITH YOU LYRIC STREET 164050(HOLLYW000 Brian McComas	_	11

• Records with the greatest sales gains this week. • Recording Industry Assn. 0f America (RIAA) certification for net shipment of 1 million units (Platinum), with multimillion rites indicated by a numeral following the symbol. © 2002, VNU Business Media, Inc., and SoundScan, Inc. All rights reserved.

	PRII 200	L 6 2	Billboard TOP COUN	V					ALBUNS methad, and internet sales reports collected, and provided by
LAST WEEK	AGO	100		NO	ke.	VEEK	2 WKS. AGO	5	
LAST \	2 WKS.		ARTIST Title	PEAK		AST V	WKS		ARTIST Tit IMPRINT & NUMBER/DISTRIBUTING LABEL
-	1		学校 NUMBER 1 習 30 Weeks At Number 1		38	34	+		JOHNNY CASH The Essential Johnny Ca
1	1		SOUNDTRACK A <sup>5</sup> D Brother, Where Art Thou?	1	39	37	-	6	LEGACY/COLUMBIA 86290/SONY (17:98 E0/24 98) LORRIE MORGAN The Color Of Ros
2	2	1	LOST HIGHWAY 170ggs MERCURY (12 98/19 98) ALAN JACKSON A Drive	1	40	40	38	125	MAGE 1885-117 98 CO) ALAN JACKSON  When Somebody Loves Yi
3	3	-77	ARISTA NASHVILLE ST039/RLG (12.98/18.98) VARIOUS ARTISTS  Totally Country: 17 New Chart-Topping Hits	2	41	36	37		ARISTA NASHVILLE 69335/RLG (12:98/18:98) RAY STEVENS Osama-Yo' Mama: The Albu
4	4	2	BNA 67043/RLG (12.98/17.98) RASCAL FLATTS ● Rascal Flatts	4	42	35	34		CURB 78733 (11 98/17 98) HANK WILLIAMS JR. Almeria Clu
-	-		LYRIC STREET IGG011/HOLLYWDOD (11 98 17 981 #		43	39	40		VARIOUS ARTISTS D Sister! The Women's Bluegrass Collection
8	8		SOUNDTRACK A <sup>2</sup> Covote Univ	1	44	42	39		ROUNDER 610499 (11 98/17.98)  LEANN RIMES ● I Need Ye
5	6		CURB 78703 (11.98/17 98)		45	48	46	141	CUR8 77979 (11 98) AAN AMIG
6	5	181	OREAMWORKS 450297 INTERSCOPE (12 38/18 38)	1	46	55	52	-	DUALTONE 01109/RAZOR 8 TIE (11 38/17 38)  TRACE ADKINS Chron
10			TIM MCGRAW ▲ Set This Circus Down CUR8 78711 (12 59/18/96) Set This Circus Down	<u> </u>	47	46	43		CAPITOL 191618 (10 98 17 98) BLAKE SHELTON Blake Shelto
7		1.00	MARTINA MCBRIDE ● Greatest Hits RCA 6702/RLG (12 98/19 98)	1	48	44			WARNER BROS 24731 WRN 11 3817 381 RICKY SKAGGS & FRIENDS Ricky Skaggs & Friends Sing The Songs DI Bill Monroe
	7		GARTH BROOKS ▲ <sup>3</sup> Scarecrow CAPTOL 31330 (10 98/19 98)	1			51		UVARI STREET IMAGE HOLLYWOOD (18 58 CO) VARIOUS ARTISTS Classic Country: Great Story Som
11	9	100	ALISON KRAUSS + UNION STATION  New Favorite ROUNDERSIDAGENORY (11 98/17 98)	3			57		JAMIE O'NEAL  Shiv
12	-		BROOKS & DUNN A Steers & Stripes	1	5.1		55		CLINT BLACK Greatest Hits
9	10		STEVE HOLY Blue Moon		2	47	44		RCA 5705/RLG (12 19818 98) TRACY BYRD Ten Roun
14			TRAVIS TRITT CONTINUE DOWN THE Road I GO	8	.3	_	44		RCA 67009 RLG (11 98 17 98)
16			KENNY CHESNEY A Greatest Hits	1				Ē	EARL SCRUGGS AND FRIENDS Earl Scruggs And Frien
15	18		TIM MCGRAW 2 Greatest Hits CURB 177-11 112 99 118 99(	1			56		DIAMOND RIO  Dne More D ARISTA NASWY II 6 27399/RIG (11 98/17 98)
18	13		WILLIE NELSON The Great Divide LOST HIGHWAY 186231 MERCURY (12 38/18 38)	5	25		60		JESSICA ANDREWS  Who I A DREAMWORKS IN TRINSCOPE (11 98/17 98)
17	17		JO DEE MESSINA ▲ Burn CURB 77977 11 3217 30	1	20		50	2	TRISHA YEARWOOD Inside 0
			HOT SHOT DEBUT				58		JOHN MICHAEL MONTGOMERY Love Song WARNER BRUS - 482AWARNER (17 98 CO)
	8		VARIOUS ARTISTS Forever Country RAZOR & TIE 89044 (18 98 CO)	18		50			WAYLON JENNINGS BMG HERITAGE/RCA 99788/RLG (24 98 C0) RCA Country Legends: Waylon Jenning
21	22	60	CHRIS CAGLE  Play It Loud CAPITOL 12 (2017)	19	59			9	THE CHARLIE DANIELS BAND How Sweet The Sound – 25 Favorite Hymns And Gospel Grea SPARROW 51908 (19 98/19 98)
20	21		LONESTAR • I'm Already There	1	60	60	-	1.1	MONTGOMERY GENTRY COLUMBIA 62167/SONY (11 98 EQ(17 98)
19	14		SOUNDTRACK We Were Soldiers	14	61	61	64		RODNEY CARRINGTON         Morning Woo           CAPITUL 24827 (10 98/17 98) ≜
26	30		BRAD PAISLEY ARITA NASHULLE 6700/RLG (11 98/17 98)	3	62	62	63		TAMMY COCHRAN Tammy Cochra
24	24		CYNDI THOMSON MUSAN (11 3817 381 CYNDI THOMSON My World Carltol 4501 (10 5917 38)	7	6-	64	59	-	GEORGE JONES The Rock: Stone Cold Country 20 BAND T DNA PROCEDURE TO 11 SENT SEI
22	23		GEORGE STRAIT  The Road Less Traveled	1	64	65	67		ROY D. MERCER Greatest Fits: The Best Of How Big'a Boy Are Y
28	28		MCA NASHVILLE 170220 (11 98) 18 98) GARY ALLAN Alright Guy	4	65	63	42	×.	DELBERT MCCLINTON Nothing Person NetW vfcs1 em24117 50 c0)
23	20		MCA NASHVILLE 170201 (11 98/17 98) SOUNDTRACK Down From The Mountain	10		1			
27	27		LOST HIGHWAY 17022//MERCURY (12 98/18 98) VARIOUS ARTISTS Time-Life's Treasury Of Bluegrass	27	66	71	72	-	MARK MCGUINN Mark McGui
29	26	12	TIME LIFE 18701 (19 98 CO) SARA EVANS  Born To Fly	6	67	66	68		VARIOUS ARTISTS This Is Your Country: 20 Contemporary Country Classi
25	25		RCA67964/RLG (11 98/17 98) KASEY CHAMBERS Barricades & Brickwalls	13	68	73	-		BILLY GILLMANA         A <sup>3</sup> One Void           PPI         SOAY 111 98 E0 17 39.0         One Void
30	29	1.20	WARNER BROS 48028 (18 98 CD) ≜ REBA MCENTIRE ● Greatest Hits Volume III – I'm A Survivor	1	69	68	66		TRAVIS TRITT The Lovin' Si
_	-		MCA NASHVILLE 170202 (11 98/18 98) TRICK PONY ● Trick Pony	12	70	70	70	-	WARNER GROS TEODERHIND (11 SE CD) THE CHARLIE DANIELS BAND The Live Reco
31	32		WARNER BROS 47927/WRN (11 98) 17 98) LEE ANN WOMACK ▲ <sup>2</sup> I Hope You Dance	1	71	69	69		BLUE HAT ANOL MI 12: KOCH 112:8(16:36) LYLE LOVETT Anthology Volume One: Cowboy M.
	47		MCA NASHVILLE 170099 (11 19017 98) PAT GREEN Three Days	7	72	72	71	10	CURB 170234IMCA NASHVILLE (11 98/18 99) RANDY TRAVIS Inspirational Journ
41			HANK WILLIAMS III Lovesick Broke & Oriftin'	17	23	1			WARNER BROS 47893/WRN (11 98/17 98) VARIOUS ARTISTS Brewed In Texas: Handcrafted Fine Texas Mus
_	1		CUF y 4	19	74	67	62	100	COMPADRE 5021 (17 SB CD) VARIOUS ARTISTS Hank Williams: Timele:
33	41		PALLY LUVELESS Mountain Soul				1		LOST HIGHWAY 170239 MERCURY (18.98 CD)
33 38	41 49		PATTY LOVELESS Mountain Soul EPICent String The CAROLYN DAWN JOHNSON Room With A View		75	74	74	-1	Soundard Tracamentation (16:36 CD) Soundard Tracamentation (16:36 CD) Soundard Tracamentation (16:36 CD)

● Albums with the greatest sales gains this week. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 abum units (Gold). ▲ RIAA certification for net shipment of 1 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA nutiples shipments by the number of discs and/or tapes. RIAA Latin awards: "Certification for net shipment of 100,000 units (Dro). △ Certification of 200,000 units (Platinum). ◆ RIAA certification for net shipment of 100,000 units (Dro). △ Certification of 200,000 units (Platino). △ Certification of 400,000 units (Platino). △ Certification of 200,000 units (Platino). △ Certification of 400,000 units (Platino). △ Certification of 200,000 units (Platino). △ Certification of 400,000 units (Platino). △ Certification of 200,000 units (Platino). △ Certification of 400,000 units (Platino). △ Certification of 200,000 units (Platino). △ C

#### ¢ Billboard TOP APRIL 6 2002 WKS WEEK LAST WEEK WKS T0TAL CHART \ TOTAL ARTIST IMPRINT & NUMBER DISTRIBUTING LABEL ŧ ARTIST IMPRINT & NUMBER DISTRIBUTING LABEL Title Title Week at Number 12 FAITH HILL ▲\* WARNER BROS MURN (12.98/18.98) 14 PATSY CLINE ▲ MCA.SPECIAL PRODUCTS 420265/MCA.(2.98/6.98) 15 ALISON KRAUSS ▲² ROUNDER 51025 7/0.0.MG (11.98/17.98). 13 VARIOUS ARTISTS MADACY 1226 (13.98 CD) 20 THE JUDDS CURB 77955 (7.98/11.98) 124 171 13 NUMBER Breathe 68 NICKEL CREEK . SUGAR HILL 3809 116 98 CO) **Nickel Creek** Heartaches NICKEL CREEK ● SUGAR HUL 1889 (16 98 CO) ≜ DIXIE CHICKS ▲<sup>9</sup> MANUMENT SONY (12 98 EQ) ≜ SHANIA TWAIN ♦<sup>19</sup> MERCURY SOSIOS (12 98/18 98) DIXIE CHICKS ♦<sup>10</sup> MANUMENT BB95(SONY (10 98 EQ) (17 98) ≜ WAYLON JENNINGS ▲<sup>16</sup> RCA 8559/RLG (17 98/11 98) ALAN JACKSON ▲<sup>16</sup> ARISTA NASHVILLE 1880/RLG (12 98/18 98) BROOKS & DUNN ▲<sup>3</sup> ARISTA NASHVILLE 1880/RLG (12 98/18 98) WILLIE NELSON ▲<sup>16</sup> ARISTA NASHVILLE 1880/RLG (12 98/18 98) WILLIE NELSON ▲<sup>16</sup> ARISTA NASHVILLE 1880/RLG (12 98/18 98) WILLIE NELSON ▲<sup>16</sup> ARISTA NASHVILLE 1880/RLG (12 98/18 98) Fly | 134 Now That I've Found You: A Collection The Best Of Country 262 62 89 175 195 15 Come On Over 229 Wide Open Spaces 217 Number One Hits GARTH BROOKS <sup>14</sup> CAPITUL 97424 (19 98/26 98) JOHN DENVER MADACY 4758 (5 08) 9.88) Double Live The Best Of John Denver **Greatest Hits** 153 335 The Greatest Hits Collection 17 The Greatest Hits Collection 236 16 Biggest Hits 185 602 107 THE CHARLIE DANIELS BAND A 3 EPIC 65694/SONY (7.98 EQ/11.98) A Decade Of Hits Latest Greatest Straitest Hits How Do You Like Me Now?! Super Hits 21 GEORGE STRAIT ▲ MCA NASHVILLE 170100 (11 98 17 98) 22 TOBY KEITH ▲ DREAMMORKS 440285 INTERSCOPE (11 98/17 98) 23 WAYLON JENNINGS ▲ 128 ILG (4 98/9 98) ke Me Now?! 125 Super Hits 10 Everywhere 194 Super Hits 350 155 173 JOHNNY CASH . LEGACY COLUMBIA 69739/SDNY (7 98 EQ/11 98) 16 Biggest Hits TOBY KEITH A MERCURY 51 244 (11 34 17 98) GARY ALLAN A MCA NASHY LLE 170101 (11 54 17 98) Greatest Hits Volume One 11 P Greatest mits volume one 1/2 23 VALCON Status 4 agence (a 593/3) Super mits 10 9 GARY ALLAN & MC NASHVLE 1990/111/3 (7.8) Smoke Rings In The Dark 1/2 24 TIM MCGRAW 4<sup>4</sup> Cute 1/3 Super mits 10/4 8 HANK WILLIAMS JR. 4<sup>4</sup> Cute Super mits 1/3 2/4 TIM MCGRAW 4<sup>4</sup> Cute 1/3 Super mits 30/4 mis with the greatest sales gains this week. Catalog albums are 2 year old titles that have fallen below No. 100 on The Billboard 200 or reissues of older albums. Total Chart Weeks column reflects combined weeks trite has appresed on Top Country Albums and Top Country Albums. Of Namera 1 (0/200 album units (0/6)). A RIAA certification for net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net shipment of 500,000 album units (0/6)). A RIAA certification of net

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A	PP 20(	IL : )2		Billboard TOP LAT		V		ļ		LBU	INS, Top a from mass collect	elling Latin albums are compiled a national sample of retail store, merchaol, and internet sales reports red, compiled, and previded by	iscan '
	LASI WEEN	2 WKS. AGD			PEAK Position	States and		2 WKS. AGO	The second second	ARTIST IMPRINT & NUMBER/DIS		Title	PEAK
	T			2 Weeks At Number 1		49	39	37	đ	LOS PALOMINOS FONOVISA 86169 18 98 13 981		Un Poco Mas	26
	1	-		LUIS FONSI Amor Secreto UNIVERSAL LATINO 017020 (10 58/15 55) \$	1	0	54	49	1	JACI VELASQUEZ		Mi Corazon	7
	2	2		VARIOUS ARTISTS Las 30 Cumbias Mas Pegadas DISA 027015 (8 98) 13 98)	2	51	41	55		PATRICIA MANTEROL ARIOLA 91638 BMG LATIN (13 98 CO)	-A	Que El Ritmo No Pare	41
	3	4	11	MARC ANTHONY ●         Libre           COLUMBIA 84617/SONY DISCOS (11 98 E0/17 98)         Libre	1	52	68	-	1	GRUPO MODELO DISA 027020 18 98/13 981		Me Quede Queriendote	52
	5	3		ALEXANDRE PIRES ARIOLA 8785X/BMG LATIN (14 98 CD) 4	3	53	46	48	1	VARIOUS ARTISTS EMI LATIN 36346 (10 98/17 98)		Radio HitsEs Musica	-
	4	1	10	ALEJANDRO SANZ A MTV Unplugged	1	54	53	54	7	VARIOUS ARTISTS SONY DISCOS 84628 (17 98 EQ CD)		No. 1: Un Ano De Exitos Vol. 2	-
	7	5		LOS TUCANES DE TIJUANA O Las Romanticas De Los Tucanes De Tijuana	2	55		50	1	EL COYOTE Y SU BAI EMI LATIN 37448 (9 98/13 98)	NDA TIERRA SANTA	Puras Rancheras	-
	6	7		CHARLIE ZAA De Un Solo Sentimiento SONOLUX 84540/SONY DISCOS (9 98 EQ/16 98) \$	3	56	63		2	GRUPO BRYNDIS DISA 727016 18 98 13 981 \$		En El Idioma Del Amor	
				HOT SHOT DEBUT		92	72		1	LOS RAZOS ARIOLA 89296/BMG LATIN (9 98 12 98)		Con El Polvo Hasta La Muerte	
	-			CHAYANNE Grandes Exitos	8	58	55	51	-	LOS ANGELES DE CH FONOVISA 6154 (8 98/12 98) 4		Te Voy A Enamorar	
	9	9		JOAN SEBASTIAN Lo Dijo El Corazon MUSART 12538 BALBOA IS 98/17 981 4	7	59				RCA 92643 BMG LATIN (7 98 11 98)	U BANDA PERLA DEL PACIFICO	Arriba Mi Sinaloa	
	8	20		MONCHY & ALEXANDRA Confesiones	8	40		63		MARCO ANTONIO S FONOVISA 0527 (10 98 16 98)		Mas De Mi Alma	
	1	6		ALICIA VILLARREAL A Soy Lo Prohibido	3		52			LOS TIGRES DEL NOI FDNDVISA 6145 (8 98/12 98)		Uniendo Fronteras	
2	10	8	-	LUIS MIGUEL A2 Mis Romances WARNER LATINA 41572 (11 98 17 98)	2	-	61			FREDDIE 71815 (8 98 14 98)	S BRAVOS DEL NORTE	En VivoEl Hombre Y Su Musica	
				S GREATEST GAINER		-	50			LOS TUCANES DE TI. SONY DISCOS #4565 (8 99 EQ 13 98)	JUANA	Los Tucanes De Tijuana	
2	19	35		PILAR MONTENEGRO Desahogo	13	-		52		PEPE AGUILAR MUSART 2503 BALBOA (8 98/12 98)		Lo Mejor De Nosotros	
	12	10	-6	JOAN SEBASTIAN MUSART 12524/BALBOA (7 98 13 98) *	1	65	_	60		MANU CHAO RADIO BEMA 10321 VIRGIN (17 98 CO)		Proxima EstacionEsperanza	
5	14	15		PAULINA RUBIO  Paulina UNIVERSAL LATINO 643319 (10 98/16 98)  Paulina	1	or.	59		11	JOSE ALFREDO JIME ARIOLA 79006 BMG LATIN (18 98 CD)		Las 100 Clasicas Vol. 2	-
•	13	14		A.B. QUINTANILLA Y LOS KUMBIA KINGS  Shhh! EMI LATIN 29745 (9.98/14.98)	1	37	60	59		SELENA EMI LATIN 32119 (10 98 17 98)	Live, The Last Concert	—Houston, Texas February 26, 1995	-
7	20	18	22	LAURA PAUSINI Lo Mejor De Laura Pausini-Volvere Junto A Ti WARNER LATINA 41070 (10 98) 16 98)	9	68	75	-	-	INTOCABLE EMI LATIN 31412 (8 98/12 98)		14 Grandes Exitos	s 15
8	15	11		LUPILLO RIVERA Sold Dut Vol. 2 Solvy Discos 14/173 (7 98 EQ/13 98)	8	69	70	66		LOS TEMERARIOS DISA 027019 (8 98/13.98)	Pa	emas, Canciones Y Romance Vol. 2	2 42
9	16	12		CARLOS VIVES Dejame Entrar	1	70				CHUY VEGA UNIVISION 310040 (10 98 14 98)		Naci Cadete/20 Super Cadetazos	s 70
o)	21	26	10	VICENTE FERNANDEZ SONY DISCOS 94 IBS (10 98 E0/16 98) * Historia De Un Idolo Vol. 1	.1	71	64	56		IMAN UNIVISION 310035 (9 98/13 98)		Atrayendo Corazones	48
٦	18	16	10	EL PODER DEL NORTE El Autentiko Y Unico En Vivo	7	72	66	62		ANA GABRIEL SONY DISCOS 84636 (9 98 EQ/16 92)		Huelo A Soledad	1 26
2	17	17	10	LUPILLO RIVERA A Sufriendo A Solas	3	73	11			GIPSY KINGS NONESUCH 79541 AG (16 98/24 98)	Volare	! The Very Best Df The Gipsy Kings	3
1	27	25	25	LOS TEMERARIOS Baladas Rancheras	3	74				LOS ORIGINALES DE EMI LATIN 33330 /8 98/12 98/	SAN JUAN O	Recado De Mi Madre	9
4	26	24	-212	LOS ANGELES AZULES Historia Musical	2	75	69	70	11	GILBERTO SANTA RC SONY DISCOS 84291 (10 98 EQ 17 98)	DSA O	Intenso	o 13
5	23	22	20	LALEY MATNER LATINA (10 98/16 98) # MTV Unplugged	13		1.43	216.6.1		D AL DUBLC		REGIONAL MEXICAN AL	DURA
6	22	19		PABLO MONTERO RCA 91967/BMG LATIN (7 98/13 98) Pidemelo Todo	19		LA		PU	P ALBUMS	TROPICAL/SALSA ALBUMS	MEGICINAL MEAICAIN AL	DUW
7	25	13		PESADO Pesado Presente Futuro Verantex 437/4/WARNER LATINA (13 98 CD)	13		LUIS F		0 (UN	NIVERSAL LATINO )	MARC ANTHONY LIBRE (COLUMBIA/SONY DISCOS)	VARIOUS ARTISTS LAS 30 CUMBIAS MAS PEGADAS (DISA )	
8	24	21	1	LUPILLO RIVERA Sold Dut Vol. 1 Solv DISCOS 84772 (798 EQ13 98)	17	2		NORE P		(ARIOLA BMG LATIN)	MONCHY & ALEXANDRA CONFESIONES (J&N SONY DISCOS)	LOS TUCANES DE TIJUANA LAS IDMANTICAS DE LOS TUCANES DE TIJUANA UM VERSA	AL LATINO I
9	Ch		1	FRANCO DE VITA Segundas Partes Tambien Son Buenas	29	1	ALEJA	NORD S	SANZ		CARLOS VIVES	3 JOAN SEBASTIAN LO DIJD EL CDRAZON (MUSART /BALBOA)	
0	28	23	-	PALOMO Fuerza Musical	9		CHARL	LIE ZAA		MENTO (SONOLUX/SONY DISCOS)	VARIOUS ARTISTS BACHATAHITS 2002 (J&N /SONY DISCOS)	ALICIA VILLARREAL SOY LO PROHIBIDO (UNIVERSAL LATINO)	
1	29	27	44	ALEJANDRO FERNANDEZ  Drigenes Drigenes	2		CHAY	ANNE			5 TITO ROJAS QUIERO LLEGAR A CASA (M.P.)	5 JOAN SEBASTIAN EN 1/20 DESDE LA PLAZA EL PROGRESO DE GUADALAJARA IMUSAR	
2	30	28	.21	GRUPO BRYNDIS DISA 7/2012 (8 98/13 98) 4 Historia Musical Romantica	1		LUIS N	AIGUEL		ISONY DISCOS )	GILBERTO SANTA ROSA	UPILLO RIVERA	ALL DALDON
3	32	58	10	VARIOUS ARTISTS SONY DISCOS SHARD (159 SE D CO)	32		PILAR	MONTE	ENEG		INTENSO (SONY DISCOS)	SOLD OUT VOL 2 (SONY DISCOS)  VICENTE FERNANDEZ	
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	44	-		FONDVISA 6166 (8 98/12 98) GIPSY KINGS NOMESUCE A SECON	3	-	Albums v	with the	greate	est sales gains this week   Recording Ind	ustry Assn. Of America (RIAA) certification for net shipment of 5 Ilion units (Diamond). Numeral following Platinum or Diamond sy	00 000 album units (Gold) A RIAA certification for net	t shipment

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## América *Latina...*

In Argentina: Successful EMI pop band La Mosca (also known as La Mosca Tse-Tse) began its first U.S. tour March 7, with shows at Miami's Festival de la Calle 8, New York's Webster Hall, and Los Angeles' Viva Fest. The act's next stops include Puerto Rico, Colombia, the Dominican Republic, Canada, and Mexico. MARCELO FERNANDEZ BITAR

In Brazil: Soul singer Sandra de Sá is working on an album of Portuguese versions of Motown standards, set for release this month on Universal. The disc features special guest Smokey Robinson in a duet with de Sá on "Eu e Voce" (a version of "Cruisin""). TOM GOMES

In Mexico: A Mexican version of reality TV show Big Brother is finally on the air. It will chronicle the activities of 12 participants until June. A tiein double-CD containing 30 tracks is being released as a joint venture among Universal Music, Vale Music, Endemol, and Televisa. Big Brother Mexico producer Pedro Torres commissioned Kabah to record the show's theme tune . . . Father and son Vicente and Alejandro Fernández have announced that their very last concert together will take place April 25 in their hometown of Guadalajra. The pair will share the stage of the 60,000-seater Estadio Jalisco before Alejandro begins preparations for his role in the film Zapata and Vicente continues to support his 30-year-old solo career ... Priscila Paiz (of Priscila y Sus Balas de Plata) and her husband, Gustavo Angel (of Los Temerarios), are expecting their first baby in October. Paiz says she'll continue performing as long as she can carry her accordion, but her group won't stop. Plans include recording a children's album with songs written by producer Tirso Paiz. TERESA AGUILERA

In Puerto Rico: Salsa singer Tito Gómez has been sentenced to 15 months in prison for charges of carrying \$100,000 in false bills. He is expected to serve nine months and three years of probation. Gómez was arrested at New York's John F. Kennedy Airport after arriving from Cali, Colombia . . . An estimated audience of 35,000 music enthusiasts got together to celebrate the 19th Salsa National Day March 17 at San Juan's Hiram Bithorn Stadium. The event, organized by SBS station La Z, was dedicated to Rubén Blades. The eight hours of music included performances by Orquesta Mulenze, Carlos "Cano" Estremera, Ismael Miranda, Richie Ray & Bobby Cruz, Orquesta de la Juventud, Alex D'Castro, and Blades with his band, Editus. RANDY LUNA



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## PRO AUDIO

## Visioneering Design Co.'s Logerlof Has Much To Celebrate

#### **BY CHRISTOPHER WALSH**

NEW YORK—Visioneering Design Co. is celebrating more than its 10th anniversary. The turnkey audio/video design and integration firm is also marking a flurry of high-profile and international projects, including the recently completed executive screening room for Revolution Studios, currently celebrating the success of *Black Hawk Down*.

For president Ron Lagerlof, Visioneering Design Co. is the logical progression of an engineering career that took him from Chicago to Alabama to Dallas, where he began to design and build studios. Moving to Los Angeles in 1987, he worked at Motown Hitsville Studios before joining Skywalker Sound in Marin County, Calif., as operations manager.

"We were making quite a few innovations during that time," Lagerlof recalls, "including the development of the tie-line system of recording over T1 or ISDN lines. We developed that to be able to operate our Skywalker South facility [in Los Angeles] in conjunction with Skywalker North. That grew into what became known as EDNet."

It was also at Skywalker Sound, Lucasfilm's innovative post-production facility, that Lagerlof met surround-sound pioneer Tomlinson Holman. The meeting resulted in

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the founding of Tesseract, a highend manufacturing company. Designed by Holman and manufactured by Visioneering Design, the company's flagship product—a high-powered, three-way loudspeaker system—has been incorporated into the Revolution Studios



A Decade Strong. Pictured at Revolution Studios, which is celebrating its 10th anniversary, are Visioneering Design Co. president Ron Lagerlof, at left, and surround sound pioneer Tomlinson Holman.

installation. Tesseract systems are also in use at the Robert Zemeckis Center for Digital Arts and three facilities at the University of Southern California.

In addition to design and installation at such elite production facilities as 20th Century Fox, Pixar Animation, Universal Music Group, and Revolution Studios—all completed in 2001—Visioneering Design Co. counts among its international clients Estudios Mega in Rio de Janeiro and Estudios Churubusco Azteca, the government-owned film facilities of Mexico. "We just installed a Euphonix System 5 digital console at Estudios Mega," Lagerlof says. "We actually built the whole dubbing stage—that was the centerpiece. We did the studios in Mexico City in 1995, then put an SSL Avant in another of their screening rooms at the end of 2000."

**Revolution Studios' screening** room exemplifies Visioneering Design Co.'s recent direction. Unlike music recording studios-where analog equipment continues to coexist with digital recording, editing, and processing gear-post-production facilities have wholeheartedly embraced integrated, state-of-the-art digital systems. "Everybody seems to love the Revolution Studios screening room," Lagerlof says. "We had a lot to do with the selection of the Kinoton film projectors and Christy video projector. Everything is tied neatly together with the AMX touchscreen panel. They can patch any of the Avid editing rooms and control it directly from the touchscreen. A director or producer can walk in and watch one of the cuts right off the Avid, in the screening room, with full 5.1 sound."

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**SURVIVING AND THRIVING**: In the New York recording industry, austerity is in. In conversations with facility owners, the anxiety is apparent as the music industry faces an uncertain future.



**Mixing It Up.** Engineer and Mirror Image Recorders owner Tommy Uzzo, left, mixes in Mirror Image Studio C with producer Rockwilder.

But despite empirical evidence of vacant studios, low rates, and intensified searches for clients, all is not lost, according to some highend facility owners. One in particular, veteran engineer **Tommy Uzzo**, explains that his own studios, Mirror Image Recorders, are withstanding—and even thriving in—a difficult climate.

Comprised of three Solid State Logic-equipped studios in Manhattan—Studio B on Ninth Avenue and Studios C and D near Times Square— Mirror Image has been a part of the commercial recording business since Uzzo opened his first facility on nearby Long Island, N.Y., in 1978. Studio B opened in early 1996; Uzzo closed the Long Island facility at the beginning of 1999, when the Times Square location opened.

"You can walk in with one session booked and end up booking the other two rooms for that day," Uzzo says. "That happens in the New York market. We'll get a label calling at three, four in the afternoon, asking, 'Can we get in there tonight?' An OK day, where you've got two sessions out of a possible three, can become a great day."

Mirror Image's SSL consoles, including the 9080 J Series in Studio D, are a strong draw, Uzzo adds, allowing for repeat business from such clients as producer **Rockwilder** and artists **Redman** and **Method Man**, all of whom frequently rely on Uzzo's engineering chops as well as his studios.

"Last year, I spent 21/2 months

working on Redman's album, Malpractice, Uzzo recalls. "We did some of it at Westlake [Audio, in Los Angelesl, so I did some traveling. I did a lot of work with Erick Sermon: I did Music, which had the sort of posthumous duet with Marvin Gaye. I worked on the How High soundtrack for Redman and Method Man. I worked on the Rush Hour 2 soundtrack. With Rockwilder, we did the Janet Jackson record [All for You]. I did a Nikka Costa record. So I'm obviously working quite a bit. To be honest, that's what I like doing more than anything else."

That engineering skill is often in use on projects that increasingly originate in a home or project studio environment, as opposed to a commercial studio. Adapting to changing recording techniques and technology is just one hurdle facing today's high-end commercial studio.

"A lot of people start things in their home," Uzzo says. "They put together a demo and then come and pull it apart in the studio, redo the vocals and do the mix-things like that. They either transfer from some medium they have access to, like a [Tascam] DA-88, or now just do it in Pro Tools and bring it in. You sort it out. Besides not having a mixing console, they may not have enough outputs on their system or enough DSP or whatever it takes to do it. It's been a long time since most people just came in and started, at least for urban music. Everybody starts it somehow. Their record isn't altogether different from their demo, and nobody wants it to be: they just want it to be a better version of the same thing, which is sometimes hard to achieve."

It's a long way from Master Sound in Franklin Square, Long Island, where Uzzo began an engineering career under that facility's owners, Maxine Chrein and the late Ben Rizzi. Early mixes caught the attention of producers Mark Liggett and Chris Barbosa, Uzzo explains, which further led to a freelance engineering career and, eventually, Mirror Image Recorders. "It was a fun time," Uzzo says. "But everything has its ups and downs. Granted, it's more fun when you're busy-it takes away a whole layer of issues. But I don't see that the recording industry is just going to stop-I just don't see it. People blame Napster and this and that. At the end of the day, they'll figure out a way to make all of this work."

## APRIL 6 2002 Billboard PRODUCTION CREDITS

CATEGORY	HOT 100	R&B	COUNTRY	RAP	MAINSTREAM ROCK
TITLE Artist/ Producer (Label)	AIN'T IT FUNNY Jenniter Lopez Featuring Ja Rule/ 7, I. Gotti, C. Rooney, D. Shea (Epic)	FOOLISH Ashanti/ I. Gotti (Murder Inc./Def Jam/IDJMG)	BLESSED Martina McBride/ M. McBride, P. Worley (RCA)	LIGHTS, CAMERA, ACTION! Mr. Cheeks/ Bink! (Universal)	BLURRY Puddle Of Mudd/ J. Kurzweg (Flawless/Geffen/ Interscope)
RECORDING STUDIO(S) (Location) Engineer(s)	SONY (New York) RECORD PLANT (Los Angeles) Rob Williams	CRACKHOUSE (New York) Milwaukee Buck	THE MONEY PIT (Nashville, TN) Clarke Schleicher	HIT FACTORY CRITERIA (Miami) Milwaukee Buck	NRG THIRD STONE (N. Hallywood, CA) John Kurzweg
CONSOLE(S)/ DAW(S)	Neve VSP 72, SSL 9000 J	Roland 770	Trident Series 80	SSL 9000 J	Neve 8068
RECORDER(S)	Pro Toels	Pro Tools	Sony 3348	Pro Tools	Studer A827, Pro Tools
RECORDING	Pro Toels	Pro Tools	Quantegy 467	Pro Tools	Ampex 456
MIX DOWN STUDIO(S) (Location) Engineer(s)	RECORD PLANT (Los Angeles) Bill Malina	RIGHT TRACK (New Yark) Supa Engineer OURO	LOUD (Nashville, TN) Clarke Schleicher	ELECTRIC LADY (New York) Doug Wilson	SOUNDTRACK (New York) Andy Wallace
CONSOLE(S)/DAW(S)	SSL 9000 J	SSL 9000 J	Sony Oxford OXS-R3	SSL 9000 J	SSL 4072 G+
RECORDER(S)	Pro Toels	Pro Tools	Sony 3348	Pro Tools	Studer A820
MIX DOWN MEDIUM	Pro Toels	Pro Tools	Quantegy GP9	Pro Tools	BASF 900
MASTERING (Location) Engineer	HIT FACTORY (New York) Herb Powers	STERLING SOUND (New York) Tom Coyne	GEORGETOWN (Nashville, TN) Denny Purcell	SONY (New York) James Cruz	SONY (New York) Viado Meller
CD/CASSETTE MANUFACTURER	SONY	UNI	BMG	UNI	UNI

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## SONGWRITERS & PUBLISHERS



MANCINI'S OSCAR PARTY: Monica Mancini's Oscar week at the Feinstein's at the Regency club in New York sensibly paid tribute to her four-time Academy Award-winning father, Henry Mancini. His film work, she noted, ran the gamut, from the Breakfast at Tiffany's Oscar Award-winning song "Moon River" (written with Johnny Mercer) to Donald O'Connor's 1950s Francis, the Talking Mule comedy series.



"Dad was on staff at Universal Pictures, and they'd give him a reel of film that three or four composers might be working on at the same time," Mancini recalls. "So he worked on a strange assortment of music: all the Francis movies, The Creature From the Black Lagoon, It Came From Outer Spaceall these 'B' Universal movies. Some really funny stuff."

Her late father's first full film assignment was the 1954 biopic The Glenn Miller Story. In addition to "Moon River," he went on to earn Oscar Awards for the 1961 score of Breakfast at Tiffany's, as well as the 1962 theme song for Days of Wine and Roses (also penned with Mercer) and the 1982 score for Victor/Victoria.

Monica Mancini regularly performs her father's songs at her concerts, and she devoted her 1998 eponymous debut album to them. When Michael Feinstein asked her to put together a "Mancini at the Movies" show at his club, she chose her father's most famous film songs, as well as such other Oscar winners as the David Shire/Norman Gimble Norma Rae theme "It Goes Like It Goes.

"I stuck in 'Two for the Road,' because it was one of Dad's favorites,' Mancini continues. She notes that the Mancini and Leslie Bricusse theme for the 1967 Audrey Hepburn film wasn't nominated for an Oscar, 'but people just assume it was, because it's such a great song."

Mancini is currently working on an

album of film music for Concord Records, which is partly owned by her husband and musical director Gregg Field. "I'm treated very well there, she jokes, before turning to the serious subject of her father's legacy.

"He was unique as a composer in that he wrote songs as well, whereas some Hollywood film composers can't write songs," she says. "He had a gift for melody, and he paved the way for interesting music in film and TV-like using jazz in [the TV theme for the '50s detective series] Peter Gunn. But he was also one of the nicest guys you'd ever want to know."

Incidentally, two of his Oscars were encased upon the piano at Mancini's Feinstein's gig. Mancini says, "There was an armed guard standing over them.'

LEVINSON'S RIDDLE: Longtime publicist Peter Levinson's Billboard Books title September in the Rain-The Life of Nelson Riddle is going into its third printing.

The bio is titled after the Harry Warren/Al Dubin pop song classic. Riddle arranged a particularly memorable version for close musical associate Frank Sinatra, Levinson says, noting that the title also epitomizes "the sad story" of Riddle's life.

Asked for the secret of his tome's success, Levinson laughs. "I hate to say it, but I'm still publicizing my own book," he says. But the author adds that he was actually rejected by Riddle after offering his public relations services in 1962.

"Riddle never wanted a publicist," Levinson explains, "and the only major article he ever got was in People in 1983, when his first album with Linda Ronstadt |What's New] came out."

Among the book's key discoveries, Levinson adds, is an estrangement between Riddle and Sinatra that lasted from 1977 to 1984. "Sinatra then asked him to be the musical director for the second [Ronald] Reagan inauguration, and they planned to do a three-disc set of standards that Sinatra had never recorded," he says. "But he only completed two arrangements by the time he died on Oct. 6, 1985.'

Levinson, who previously authored Trumpet Blues-The Life of Harry James, is currently working on a Tommy Dorsey bio to coincide with the late bandleader's 100th birthday in 2005.

"People forget how very important these three individuals are," Levinson says. "It's unfortunate, but that's the way it is."



Night at the Opry. ZZ Top's Billy Gibbons tries out Brad Paisley's guitar in Paisley's dressing room at the Grand Ole Opry. Gibbons and his bandmates were in Nashville to perform at an RCA Label Group showcase with roster artists featured on the forthcoming Sharp Dressed Men: A Tribute to ZZ Top, on which Paisley sings "Sharp Dressed Man." The guitar, incidentally, is a blue paisley model built to Paisley's specs by Crook Custom Guitars.



Limited Led Zepp. Warner/Chappell Music recently celebrated its limited edition three-disc Led Zeppelin promotional compilation serviced to the film, TV, and advertising communities. Pictured, from left, are Warner/ Chappell VP of A&R Greg Sowders, Warner/Chappell senior VP of A&R Kenny MacPherson, Led Zeppelin bassist John Paul Jones, and Warner/Chappell senior VP of film and TV/catalog development Brad Rosenberger, who compiled the set.



**Convers Gets Gold.** BMI recently presented Congressman John Convers Jr., D-Mich., the Ranking Minority Member of the House Judiciary Committee, with a BMI "gold record" inscribed: "BMI & Congressman Convers: Making Legends Together." The honor commemorated Convers efforts in protecting the rights of songwriters, composers. and publishers and took place at BMI's New York office, where Judiciary Committee staffers and BMI executives joined Convers in discussing copyright and issues affecting the public performance right. Pictured, from left, are Convers and BMI president/CEO Frances W. Preston.



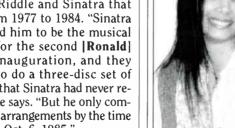
Olman Award Winners. The National Academy of Popular Music/Songwriters Hall of Fame (NAPM/SHOF) recently presented its annual Abe Olman Scholarship Award to five promising young songwriters who have participated in songwriter programs through ASCAP, BMI, SESAC, Songwriters Guild of America, and NAPM. Pictured, from left, are winners Johnny Rogers, Elizabeth Jordon, and Colin Brooks; SESAC VP Linda Lorence: SHOF president Linda Moran; SHOF projects director Bob Leone; SHOF vice chairman Ervin Drake; SHOF chairman/CEO Hal David; winners Lee Kweller and John Stephens: and BMI VP Del Brvant.



Vice-Maslin Pacts With Chrysalis. Songwriter/producer Michele Vice-Maslin, left, who penned last year's Eden's Crush hit "Get Over Yourself," has signed a worldwide administration deal with Chrysalis Music. Pictured with Vice-Maslin is Chrysalis Music's Mark Friedman.



Reach Global Signs Weatherspoon. Reach Global has signed Phil Weatherspoon to a worldwide publishing agreement. The deal covers Weatherspoon's entire catalog, which includes songs for DMX, Sisqó, and Dru Hill. Pictured presenting multi-platinum plaques to Weatherspoon at the company's New York office are, from left, Reach Global VP of creative services Scott Rubin, Weatherspoon, and Reach Global president Michael Closter.



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## **Global Picture Emerging As EMI Restructures**

## In Europe, Rationalized Distribution Planned, But Labor Laws May Slow Pace; Joint Venture Status Complicates Moves In Japan

#### BY GORDON MASSON and ADAM HOWORTH

LONDON—EMI Recorded Music affiliates around the world will spend the coming weeks and months digesting and carrying out the restructuring plans chairman/CEO Alain Levy unveiled March 20 (*Billboard*, March 30).

Levy says EMI is trying to shed its image as a "record company" in favor of being perceived as a "music company." "We're trying to create a different type of music company to operate in a different type of music market," he said during a March 20 presentation to financial analysts that detailed his vision for the future of the company. But there was not any mention of closer links with EMI Music Publishing.

After a five-month review, the bottom line of Levy's global restructuring is that staffing levels will be 20% less than those of one year ago. In other words, the company will be nearly 1,800 employees lighter than it was at the close of the 2001 financial year. Around half of that number had already been axed at the time of the announcement, and the remainder will have been informed of their futures by March 31.

#### GLOBAL CUTS

The job cuts are spread globally and affect all parts of EMI's record business: Record-label employee numbers will drop from 6,392 to 5,059, manufacturing staffers will be cut from 1,941 to 1,689, distribution workers will reduce from 915 to 724, and staffers at EMI's recording studios will be cut from 140 to 127. The 600-strong staff at EMI Music Publishing—headed by chairman Martin Bandier—are unaffected. (Levy, like Bandier, reports to EMI Group chairman Eric Nicoli.)

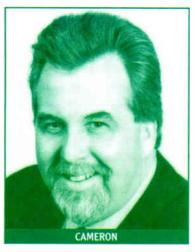
According to EMI CFO Roger Faxon, "Over the next three years, [the costcutting measures] will yield cash savings of £350 million [\$499 million] and thereafter, yearly savings of £100 million [\$142.5]."

Levy said, "Phase one is mainly about cost-saving—the timing is very quick." Phase two should take EMI well into 2003-04 and includes a series of initiatives such as a new information technology (IT) system; a more rationalized distribution system, especially in Europe; a more efficient use of marketing and promotion, especially with regard to the Internet; the pursuit of such new formats as DVD; and growing the share of revenue from digital channels.

On the distribution issue. Levy noted, "We have eight systems in Europe. We need a unified distribution system, but savings on distribution are very difficult to achieve."

Europe and the U.K. account for

£33 million (\$47 million) of the total cost savings, through 617 job cuts. But so far it is unclear what effect the cuts will have on individual territories. For example, in France, an announcement had not been made at press time. Similarly, in the Netherlands, sources say that the Dutch reorgani-



zation is not yet ready. (In accordance with Dutch law, restructuring plans require a period of consultation that can last several months.)

In Norway, EMI Recorded Music is looking to reduce annual fixed costs by 30%, according to a statement. Changes elsewhere in Scandinavia are still to be finalized.

Outside Europe, about 140 jobs will

be cut in Japan, generating around 6% of the total savings. Sources in Japan point out that Toshiba-EMI is the only joint venture among the company's major affiliates, and Toshiba (which owns 45% of Toshiba-EMI) might have something to say about any staff cuts.

A Toshiba-EMI spokesperson claims the company has not heard anything from London about staff or roster cuts. Toshiba-EMI also has a company union that must be consulted in the event of any layoffs.

Some 16.4% of the staff cuts will come from elsewhere in Asia, accounting for 6% of the savings; 12.6% of the head-count reduction will be in Latin America, giving 8.2% of the cost savings; and the remaining savings will be made through job cuts at the corporate level.

The Australian company is axing 20 jobs—12 with immediate effect from its work force of 125. Unlike other recent cutbacks involving Festival Mushroom Records and Warner Music, EMI will retain its branch offices in five Australian states.

Nearly half the global savings will come from North America, where the company, by its own admission, has severely underperformed during recent years. In Canada, the impact of the restructuring was minimal, with only nine departures from EMI's work force of 229 nationally. With a 14% Canadian market share, the affiliate is noted for its compact management headed by 14-year president Deane Cameron. Six of the departures were layoffs among support staff. and three saw veterans retiring. No domestic artists were dropped.

The modest shift at the Canadian affiliate can be viewed as a result of EMI Music Canada being a leading distributor in Canada. Prior to the restructuring announcement, Cameron told *Billboard*, "Distribution of



associated labels plays an extremely significant role in our sales numbers." In addition, while EMI and Virgin each handles its own marketing and promotion, many services—including IT, finance, and A&R—are pooled. Salary costs are also lower in Canada than in the U.S.

Details of cuts in the EMI labels' artist rosters worldwide will emerge as the company conducts an artist-byartist review, though Levy has stressed the trimming will not mean an end to new signings. The global roster is being cut by 25% from a total of 1,600.

With the new structure in place, in

the next three years, Levy expects EMI to deliver two or three acts capable of selling more than 10 million albums worldwide and a further five artists each selling in the region of 5 million.

Levy maintains that the industry needs "to find a model to make the young generation pay for goods on the Internet" but believes that "a subscription package does not attract many people." He told analysts that the industry's boom years of 1984-96 had hidden bad industry practices, such as a tendency to buy market share rather than create it, and he criticized increased marketing and indiscriminate spending on videos and advertising.

On a similar theme, Levy said that EMI would no longer sign artists that demanded huge advances, reflected in Virgin's canceled contract with Mariah Carey (*Billboard*, Feb. 2). But with negotiations ongoing with one of the company's best-selling international artists, Robbie Williams, amid rumors of a £40 million [\$57 million] deal, industry colleagues will be watching to see how Levy balances his words and actions in the coming months.

Additional reporting by Christie Eliezer in Melbourne, Australia; Larry LeBlanc in Toronto; Emmanuel Legrand in London; Kai R. Lofthus in Oslo; Steve McClure in Tokyo; Joanna Shore in Paris; and Menno Visser in Amsterdam.

## **CD-R Abuse Hits German Market Hard**

#### **BY WOLFGANG SPAHR**

HAMBURG—An increase in home copying onto CD-Rs and a related slump in demand for multi-artist compilation albums were key elements behind a double-digit decline in the value of record ship-

ments in Germany last year, according to local labels body the Federal Assn. of the Phonographic Industry (BPW).

In 2001, the trade value of German music shipments fell by 10.2%, from 2.49 billion euros (\$2.19 billion) in 2000 to 2.23 billion euros (\$1.96 billion). Volume dropped 8.4%, from 266.4 million units to 244.1 million units during the same period.

The most dramatic slump was in the albums sector: A total of 195.1 million units shipped in 2000 fell 11.1%, to 173.4 million units in 2001. "This was caused by disproportionately large drops in [sales of] compilations advertised on TV and radio and of new releases," BPW chairman Gerd Gebhardt says. He points out that both are "key revenue mainstays for the record industry ... They are particularly exposed to the risk of CD burning

and are down more sharply relative to budget and mid-price product." Singles shipments also fell in volume, down 4.9% from 51.1 million units in 2000 to 48.6 million units in 2001.

The latest figures show the continuation of a depressing trend in German shipments during recent years. Annual estimates from the International Federation of the Phonographic Industry show that, in dollar terms at retail values, the German music market has been in steady decline since a peak in 1995, although sales levels have fluctuated during the same period. The initial months of 2002 offer scant consolation for the

business: According to BPW managing director Peter Zombik, shipments were down by slightly less than 10% in January and February.

The BPW has also released a new study commissioned from market research company Gesellschaft für Konsumforschung (GfK). Gebhardt says this shows that last year, "for the first time, more CD-Rs were burned than original albums sold. [According to GfK], a total of 19 million people in Germany created 332 million CD copies in 2001, 55% [182 million] of which contained music." BPW claims that if all that copied music had been bought, it would have generated a retail revenue of around 2.73 billion euros [\$2.4 billion].

Gebhardt says, "So-called 'playground piracy' accounted for roughly 220 million euros [\$193 million] of this." GfK says that 4.87 million people in Germany down-

loaded music from the Internet last year; the total num-

ber of individual downloads stood at 492 million tracks. According to BPW, the value of all illegally copied music in Germany—from "traditional" piracy, CD-R copying, and illegal downloads—was roughly 3.5 billion euros (\$3.1 billion), which is far in excess of the revenue actually generated. Gebhardt says that all CDs released in Germany will be fitted with an anti-copying mechanism by the end of the year.

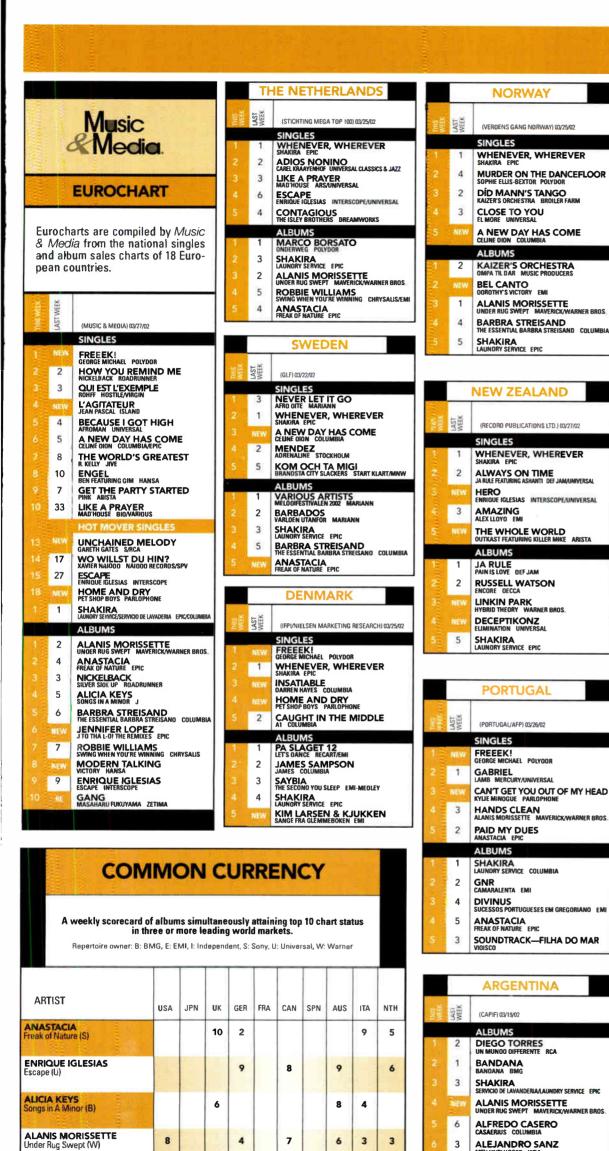
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## APRIL 6 2002 Billboard HITS OF THE WORLD.

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Hits of the World is compiled at Billboard/London.

NEW = New Entry RE = Re-Entry

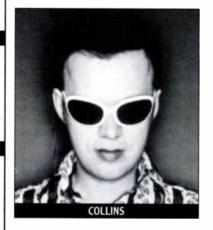


**Music Pulse** BIG VILLAGE: Two of the most exciting global rhythms in contemporary music come together on Big Men: Rai Meets Reggae (Virgin/France). Featuring such stars of the North African rai scene as Khaled and Fadela, as well as veteran Jamaican singers Horace Andy and Gregory Isaacs, the album represents a growing interest in global fusions, according to Virgin export product manager Thibaut Casanova. "There is a whole new audience out there that understands music that reflects the global-village idea," he says. "Anyone over 35 will know many of the names on the album. But students mainly don't. so student radio is a major part of our campaign." Other names on the album include Jamaican acts

Goba Edited by Nigel Williamson

Sly & Robbie, U Roy, Chaka Demus, and rai star Chebba Warda. The album will take to the road via a sound system presentation featuring singers Anthony Ray, Kentucky Kid, Lamine, and Tarik, as well as a DJ. Casanova also reports plans for a tour of European cities later in the year that will feature every big-name star on the album. GARY SMITH

**GRAMMATICAL STYLE:** Following a five-year hiatus, veteran Scottish altrocker and former Orange Juice frontman Edwyn Collins will finally release his fifth solo album, Doctor



Syntax (Setanta), April 29. Notorious for his extensive sabbaticals and fierce independence, Collins first began recording the set in late 1998 with longtime collaborator Sebastian Lewsley (engineering/programming). "The album's title was inspired by an early 19th-century satirical book [called] The Tour of Doctor Syntax, which my granny gave me on a whim," Collins says. According to him, one of the 11 new tracks on the album is called "The Beatles." It is not so much a tribute but a wry and acerbic "arch-riposte" to the Fab Four. Collins' best-known track since the demise of Orange Juice is the 1995 hit "A Girl Like You" from the album Gorgeous George, which went top 10 in a number of territories, including the U.K., France, and Australia. **CHRIS BARRETT** 

**GREEK LESSONS:** Best-known for her soundtracks to Theo Angelopoulos' award-winning films, Greek composer Eleni Karaindrou has released Trojan Women, her fifth album on the ECM label. Label managing director Panos Maravellias describes the work, distributed locally through Lyra, as "timeless." Karaindrou has composed 20 movie scores and released 23 albums. Trojan Women is based on a tragedy written in 415 B.C. by Euripides, and Karaindrou says its theme of the madness of war is more relevant today than ever. ECM founder Manfred Eicher was in Athens last month to launch the album internationally. MARIA PARAVANTES

THE MODENA BEAT: The Modena City Ramblers, who hail from the same Italian city that gave the world Luciano Pavarotti, play protest songs with a strong reggae beat and often sing in Spanish, earning them obvious comparisons to Manu Chao. The group's album, Radio Rebelde (Black Out/Mercury/Universal Music Italy), is currently making its way up the Italian charts. Universal head of A&R Stefano Zappaterra says, "We're waiting to see whether this is a product that can be marketed abroad. We hope so, as Italian music exports a lot better than people realize. In sales terms, Italy is second only to France [in Europe], and as far as original-language music goes, it's probably first." MARK WORDEN

WHAT A BUZZ: Annika Thörnguist, Per Lidén, and Pier Schmid of Karlstad, Sweden, bring back Da Buzz with their sophomore album, Wanna Be With Me? The group's first effort. Da Sound. went gold in Sweden (15,000 copies) and yielded one platinum and one gold single, "Do You Want Me" and "Let Me Love You," respectively. While the former proved successful in Norway and Belgium, the latter broke through in Japan and the U.S., where a remix by Hex Hector peaked at No. 4 on the Billboard Hot Dance Music/Club Play chart. The song also became a radio hit in New York and other markets. Despite that, the album was not issued in the U.S., as Edel America crumbled. Da Buzz is being more cautious with Wanna Be With Me? "There's a lot of turbulence," Lidén says. "We had a worldwide deal with Edel, but we're now only with them in Scandinavia, because we felt unsure about the global position." Band manager Dennis Karlsson adds that the group is "looking for new partners around the world," with rights free in almost every territory except Japan, where the album is on Avex. "Our music is pop, even though there's a dance beat in a lot of songs," says Lidén, who admits the group has been influenced melodically by Abba. JEFFREY DE HART

NICKELBACK Silver Side Up (I/U)

SHAKIRA

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4

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10 10 2

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6

ALEJANDRO SANZ

THE CURE GREATEST HITS POLYDOR

LUIS MIGUEL

LOS AUTENTICOS DECADENTES

## INTERNATIONAL

## Canadian Urban Acts Move To Global Stage Remy Shand. Glenn Lewis Head List Of Artists Breaking Internationally

#### **BY LARRY LeBLANC**

TORONTO—The international breakouts of Remy Shand and Glenn Lewis are significant indicators of Canada's awakening R&B/hip-hop community.

Long maligned as a fledgling movement without stars, Canadian R&B/ hip-hop took a huge step forward in March, when Shand's Motown/Universal album, *The Way I Feel*—released worldwide March 12—entered at No. 1 on SoundScan's album chart in Canada. Previously, no Canadian artist had gone straight to the top spot with their debut album. The album also debuted at No. 39 on The Billboard 200 (*Billboard*, March 30).

Meanwhile, in the U.S., Janet Jackson recently touted Lewis' Epic debut, World Outside My Window, on CBS-TV's Late Show With David Letterman. The album, released March 19 in North America, features the current Canadian hit "Don't You Forget It," which peaked at No. 30 on The Billboard Hot 100 March 16.

"Glenn has committed to do a cross-country promotion tour for us in April," Sony Music Canada director of national promotion/video Vel Omazic says. "He doesn't have much time—he's so in demand."

#### MAINSTREAM ACCEPTANCE

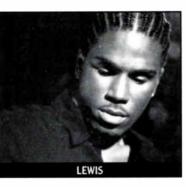
Canada's music community has also been somewhat taken aback by the swift mainstream acceptance of Vancouver hip-hop duo Swollen Members. Their sophomore album, *Bad Dreams* (Battleaxe Records)—released Nov. 13, 2001—has sold 47,000 units in Canada and 15,500 units in the U.S. to date, according to SoundScan. In March 2001, Swollen Members won a Juno Award for best rap recording for their debut album, *Balance*. That win was unanticipated, because Canadian hiphop is dominated by Toronto rappers.

"That was a wake-up call for Toronto artists," Virgin Music Canada director of national urban marketing and promotion Craig Mannix recalls. "[Swollen Members] became successful working below the radar."

A new generation of Canadian R&B/ hip-hop talent is emerging. It includes Buck 65 in Halifax, the Rascalz and MC Moka Only in Vancouver, and Choclair, K-os, Saukrates, Thrust, Jacksoul, Ghetto Concept, Jelleestone, and Solitair from Toronto. Three leading rap acts have recently dropped new albums: Choclair's *Memoirs of Blake Savage* (Virgin Music Canada), Ghetto Concept's *Ghetto Concept Presents* ... 7 Bills All-Stars: Da Album (7 Bills/ViK Recordings), and rapper/producer K-os' Exit (EMI Music Canada).

Lewis' first single, "The Thing to Do" (Beat Factory), earned a 1998 Juno Award nomination for best soul/R&B recording, as did his "Bout Your Love" (Popular Records) the following year. He made the jump to the U.S. after Mark Byers of Philadelphia-based Rock Star Entertainment brokered a deal with Epic. "We shopped Glenn in America three years ago," recalls BMG Music Canada head of international Ivan Berry, who also operates Beat Factory Productions and Management. "We were told, 'We've got millions of him here.' I kept saying, 'You don't have what this kid has.' "

Lewis says, "There is something different about the approach of urban



artists from Canada. You can't quite put your finger on it." Mannix suggests that the difference is that "many artists are first-generation Canadians with West Indian heritage."

But it took the launch last fall of Canada's first urban station, CFXJ (the Flow) in Toronto—as well as the success of U.S. urban acts like Ja Rule, Aaliyah, and Nelly—to pave the way for domestic R&B/hip-hop. Asim "Awesome" Awan, A&R consultant for Popular Records in Toronto, says, "The breakthrough was urban music becoming pop music in America."

Paul Tuch, director of Canadian operations at Broadcast Data Systems, adds, "Three years ago, Choclair would have sounded out of place on Canadian top 40. Now, up against Ja Rule, he sounds in fashion."

Today, there's sizable support from Toronto-based top 40s CISS, CING, and nearby CIDC in Orangeville, Ontario, plus CKIK (Calgary), CKNG (Edmonton), and CKZZ (Vancouver). On Feb. 22, urban station CFBR (the Beat) launched in Vancouver, and this fall will see the start-up of an urban station in Calgary, as well as a rhythmic top 40 station in Ottawa.

Canadian music TV networks MuchMusic and MusiquePlus—longtime supporters of domestic R&B/hiphop—have recently been joined by urban video outlet MuchVibe and U.S.based BET in showcasing the genres.

Significant progress has been made in urban music promotion in Canada since the early 1990s. But, Mannix says, "Urban A&R people are still reporting to pop A&R people, who make the decisions. Labels have given guys A&R titles to attract artists from the urban community, but artists know the guy with a rock background makes the final decision about whether an urban artist is cool or not. It's bizarre."

## Universal Norway Revives Sonet Name As Sales Department

#### **BY KAI R. LOFTHUS**

OSLO—Sonet, one of the most familiar names in the postwar history of the Scandinavian record industry, has re-emerged in a new guise.

Universal Music Norway has launched Sonet Distribusjon, a new in-house sales department that will manage repertoire from locally licensed indie labels. The revival of the Sonet name is not the only aspect of the new operation to carry a whiff of nostalgia: The department will also handle vinyl releases from international Universal artists.

From the late '50s until 1991 when it was purchased by Poly-Gram—Sonet was one of Scandinavia's leading independent record companies, also representing at various times the catalogs of such labels as Island, Virgin, Mute, A&M, and Epic. After its acquisition, Sonet continued to operate as a label. But it has been largely inactive since 1997, when Stockholm-based managing director Terje Engen left the company.

Ironically, records released on Engen's Oslo-based label, S2 Records (which he co-owns with former Sonet executive Dag Häggqvist), are now sold and distributed by Sonet Distribusjon, which also represents such other Oslo-based indies as Jazzland, Racing Junior, DBut, BP, and Black Balloon, as well as German label Glitterhouse (via S2).

The GM of Sonet Distribusjon is Rune Grønn, a former artist manager for Norwegian rock bands Turboneger, Amulet, We, King Midas, and Euroboys. He is assisted by sales rep Anette Andersen. Physical distribution is handled by Universal from its hub in Borås, Sweden.

According to Grønn, the incentive for creating the department is to "improve relationships with retailers and licensed labels and increase the visibility of niche releases.

"Our customer base consists of retailers from the bigger chains to one-man outlets," he adds. "It's impossible to predict how big this department will be [in terms of sales volume]. We're dealing with a lot of releases that don't have great sales potential but which are still important to put out."

Initial releases through the new setup include We's *Dinosauric Futurobic* (Black Balloon), Dakota Suite's *The Way I'm Sick* (Glitterhouse), and Ron Olsen Quartet's *This Is Ron Olsen* (S2). The most notable vinyl title among the first batch of releases is And You Will Know Us by the Trail of Dead's *Source Tags & Codes* (Interscope).

## NEWSLINE...

**U.K music merchants' trade body** the British Assn. of Record Dealers (BARD) is relaunching itself with an updated strategy and image. BARD announced March 22 that, while it will retain its current logo and name, it will adopt the slogan "The Voice of Entertainment Retailing," reflecting its aim of encompassing all aspects of entertainment retailing. The association claims its commitment to music products is greater than ever but says it is amending its strategy in recognition of the fact that many of BARD's members are



now conducting business online and are selling a broader range of entertainment products than in the past. BARD chairman Simon Wright says the new slogan reflects the fact that "the needs of BARD's members' consumers are changing, so many of BARD's members are expanding their in-store offers to meet the challenges presented by digitized products and the opportunities of the Internet. With a change in the interests of BARD, we will be better prepared to face the issues that are arising around the supply chain of digitized products, ensuring that the retailers' voice and presence is maintained." **TOM FERGUSON** 

**Denis Handlin**, chairman/CEO of Sony Music Entertainment Australia, has been elected to a fourth one-year term as chairman of the Australian Record Industry Assn.'s board of directors. The 2002 board includes Peter Bond (Universal Music Australia chairman), Charles Caldas (Shock Records managing director), Vicki Gordon (Transistor Music director of marketing and promotions), Tony Harlow (EMI Music managing director), Shaun James (Warner Music Australia chairman), Philip Mortlock (Origin Recordings managing director), Michael Parisi (Festival Mushroom Records managing director), and Ed St. John (BMG Australia managing director). Handlin says, "More than ever, the board is a formidable mix of large, medium, and small record companies, and this ensures a broad representation of industry views."

Elton John and longtime songwriting partner Bernie Taupin will be honored at the 11th Music Industry Trusts' dinner (MITD), the British record industry's annual "man of the year" award. The event will take place Nov. 4 at the Grosvenor House Hotel in London. More than 1,000 paying guests will attend the dinner, which raises funds for two nominated charities: Nordoff Robbins Music Therapy and the Brit Trust (including the Brit School for Performing Arts and Technology). Vice chairman of EMI Recorded music David Munns, who chairs the award committee, says John and Taupin are being honored because "for over three decades, their songwriting partnership has endured and produced hit after hit. They represent the best of British songwriting and are known and admired throughout the world." To date, the MITD has raised more than £1.6 million (\$2.3 million) for its two charities. Previous honorees include Sir George Martin, Ahmet Ertegun, John Barry, and Andrew Lloyd Webber. TOM FERGUSON

**Ministry of Sound (MoS)** vice chairman David Campbell has resigned from the London-based music and club group. MoS declined to comment on a replacement or the fate of Campbell's plan to expand the company's radio interests. Campbell joined MoS only seven months ago from Ginger Media, a leading U.K. radio group. He came on board following a £24 million (\$35 million) investment by venture-capital firm 3i for a 20% stake in MoS. One of Campbell's key goals was for MoS to win a license this June for a new urban music station. He recently hired Rebecca Miskin, former CEO of Web portal Excite U.K., to serve as CEO of MoS' media unit. JULIANA KORANTENG

**U.K. collecting society** Phonographic Performance Ltd. (PPL) and Germany's GVL have inked a reciprocal agreement covering indielabel rights for broadcasting and public performance in those countries. Under the deal, GVL will represent U.K. indies in Germany for broadcast and public performance; PPL will collect and distribute German royalties. "Germany is the fourth-largest market for music in the world, and broadcast revenues are substantial," PPL chairman/CEO Fran Nevrkla says. "Our U.K. indies will now be able to collect their radio and TV royalties, as well as public performance income, from this major territory through PPL for the first time." PPL's agreement follows similar deals with Canada's AVLA and Holland's SENA. Nevrkla says PPL expects to sign additional agreements in the coming months. **LARS BRANDLE** 

## INTERNATIONAL

## **Success Is Relentless**

### So Solid Controversy Fails To Dent Label's Prosperity

### BY PAUL SEXTON

LONDON-The U.K.'s most successful start-up indie urban label of the past two years fully expects to ride out the latest controversy surrounding one of its premier acts. So Solid Crew. which has just seen a member jailed on gun charges.

London-based Relentless, which is fully funded by U.K. dance powerhouse Ministry of Sound (MoS), was established in November 1999 by colleagues Paul Franklyn and Shabs, both in their mid-30s and possessing sizeable, varied industry experience. By its own estimate, the label sold 700,000 copies of its launch single, "Rewind" by the Artful Dodger, featuring a then-unknown Craig David. Last year, Relentless scored No. 1 singles by DJ Pied Piper & the Master of Ceremonies, the 35-member So Solid Crew, and Daniel Bedingfield.

On March 25, Asher D of So Solid Crew-an act that has generated negative press for its allegedly aggressive street image since it broke big last

'We've got money in the bank," Shabs says, "and a good partner [in MoS], who've had money injected into them from 3i [the venture capitalist that last year invested close to £24 million (\$34.2 million) for an almost 20% stake in MoS]. So it's an exciting time of opportunity, but this is where a lot of independent labels try to run before they can walk."

The pair's earlier label venture, Outcaste Records, gave voice to such British-Asian artists as Nitin Sawhnev and Badmarsh & Shri. That continues to thrive, and the relationship with MoS enables Relentless a high degree of independence and the ability to enter partnerships with other labels. (So Solid Crew is licensed to Sony-affiliated Independiente, though Relentless will work Romeo's solo record themselves.)

'It's a bit different to most of the joint ventures [MoS] do," Shabs says, 'in that we don't really use much of their backroom . . . We use royalty accounting and production, but legal

#### RY MARK WORDEN MILAN-This year's recent Sanremo Festival may not have had

much obvious impact on record sales here, but Italian music industry executives are satisfied that it has helped prompt the government to offer aid to the music industry in its fight against piracy.

With piracy accounting for an estimated 25% of Italian music sales and legal unit sales down by 9% in 2001, labels were eager to exploit the lobbying potential of Sanremo's vast TV audience—which was due to touch 20 million on the fifth and final night, March 9, when comedian/actor Roberto Benigni appeared as a guest. Prior to the festival, Universal Music Italy president/CEO Piero La Falce called for a state of emergency to be declared in the industry, and EMI/Virgin president/CEO Riccardo Clary wrote an open letter to prime minister Silvio Berlusconi calling on the government to take action.

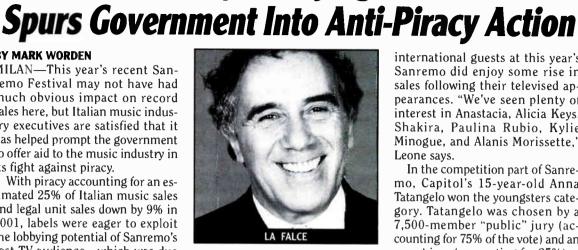
The tactics seem to have paid off: Berlusconi replied to Clary's letter, and on March 12, the government's Cultural Heritage Minister met with industry representatives. The minister, Giuliano Urbani, gave assurances to industry body FIMI president Alberto Pojaghi that the government would reduce sales tax on CDs from 20% to 10% by the summer; that it would present a Music Bill to parliament; and that this would include proposals for quotas restricting the amount of international music played on TV and radio, tax breaks for investment in new artists, and the setting up of a music export office. Urbani has also promised that the government will give greater support in the fight against piracy.

La Falce tells Billboard, "The government is finally taking notice of an industry that provides jobs for 115,000 people [in Italy]."

#### **DOES AWARENESS EQUAL ACTION?**

Virgin's GM Marco Alboni says he believes that this year, Sanremo "undoubtedly helped increased public awareness of the industry and its problems." Festival presenter/artistic director Pippo Baudo made numerous appeals during the event to viewers urging them not to buy pirated versions of records.

And yet, as La Falce observes, "there's little correlation between the festival and sales results." And retailers tend to agree. Paola Figlios, manager at the Ricordi Multimedia store in Milan's Galleria Vittorio Emanuele, says, "For several years now, Sanremo has had minimal effect on sales, with only foreign guests and the occasional interesting youngster generating significant business. Last year, Elisa created quite a buzz, but so far



Italian Industry Lobbying At Sanremo

there hasn't been an equivalent."

At the Fnac store in Milan's Via Torino, head of international repertoire Angelo Leone notes that while domestic acts may not have registered large sales boosts, most of the

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international guests at this year's Sanremo did enjoy some rise in sales following their televised appearances. "We've seen plenty of interest in Anastacia, Alicia Keys, Shakira, Paulina Rubio, Kylie Minogue, and Alanis Morissette, Leone savs.

In the competition part of Sanremo, Capitol's 15-year-old Anna Tatangelo won the youngsters category. Tatangelo was chosen by a 7,500-member "public" jury (ac-

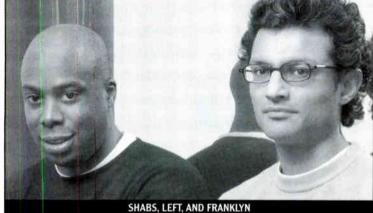
The main competition, based endominated by Sony Music, which took the three first places in a field of 20, headed by veteran group

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summer-was sentenced under his real name (Ashley Walters) to 18 months in a young offenders' institution for possessing an illegal firearm. Last December, an unrelated shooting incident at a London nightclub led to the cancellation of the group's U.K. tour amid nervousness among venues.

### **STICKING TO THEIR OWN GUNS**

Shabs says of the controversy: 'One has to be cautious about the way we operate. But at the end of the day, you have to realize [that with] the sort of music we're in, we're going to get characters that don't have the cleanest past. Their [musical] achievement is fantastic. I know there's lots of dysfunctional things, but there are 35 guys from council estates in London doing positive things for music in a legal fashion. That is surely something society should applaud."

Meanwhile, as Relentless prepares for the solo launch in late spring of Crew member Romeo and continues with its plans for a spinoff, "more alternative" label, its founders believe that adherence to the right commercial and creative principles will serve it well.

BILLBOARD APRIL 6, 2002

day-to-day accounts, A&R, and marketing is done out of here-a small. self-sufficient unit-which feels good, because we can move quickly, make decisions, authorize, and sign the checks here. This market moves so quickly that you've got to move like the wind to close the deal and get the record out when the public wants it-not when your machine deems it fit to release it.'

Internationally, Relentless is developing act-by-act partnerships with a number of different companies. For instance, Bedingfield's gold-certified (400,000 shipments) U.K. No. 1 "Gotta Get Thru This" is licensed to Zomba in Europe and EMI in Australia. "We just try to find the right partners that we feel are going to be able to deliver our records," Franklyn says.

"It's pretty amazing that eight people in a small office in the West End of London can casually pop out three No. 1 singles in the space of [six months],' Independiente chairman Andy Macdonald says. "Their next trick is to start developing artists across album careers-only a fool would bet against them developing that side of their company successfully."

counting for 75% of the vote) and an expert jury (accounting for 25%). tirely on the public jury's votes, was

Matia Bazar (Bazar Music/Sony).

## NEW MEDIA

## Is DVD-Recording The Next Trend?

#### **BY BRIAN GARRITY**

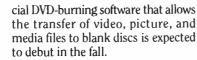
NEW YORK—As the music and retail industries grapple with the impact that CD burning is having on their sales, the next potential hurdle is quietly beginning to take root with earlyadopter consumers: DVD recording.

A range of consumer electronics manufacturers and software developers are starting to roll out products designed to tap into the consumer interest of copying DVDs and transferring a range of data and media files to blank DVD discs. As a result, consumers will be able to trade and burn the likes of movies. TV shows, and MP3s to DVDs.

But industry watchers and technology executives question whether the rise of the DVD-R will be comparable to the mass phenomenon of recording music to blank CDs.

"DVD seems to be moving much more slowly," says Tom Shea, COO of Roxio, a producer of burning software.

Roxio recently announced that the latest version of its software, Easy CD Creator 5.1 Platinum, will support the transferring of data files to blank DVD formats, including DVD-R, DVD-RW, DVD-RAM, and DVD+RW. Spe-



However, Shea cautions that the blank DVD market will be hindered by some road blocks that never existed for CD-R. "The commercial content piece is not there [for DVD] right now," he notes. "With CDs, you had the music



piece going where people could get access to commercial content from things like Napster and ripping CDs."

Indeed, DVD movies are not as easy to rip as a CD-though it should be noted that more free software applications that enable ripping video to a hard drive are emerging-and the lack of high-speed Internet bandwith in the home makes the swapping of long video files cumbersome.

"Bandwith is a problem," one source says. "It's not practical for people to be swapping TV shows right now.

Meanwhile, slow DVD-Audio adoption by product manufacturers is likely to make ripping and trading of high-end music files a longerterm proposition.

Another intriguing concept is the transfer of MP3 files to blank DVDs, which have the capacity to hold upwards of 1,000 songs. But technology executives note that with more than 1 billion CD players that lack DVD capabilities and most of the DVDs shipping today not supporting DVD-Audio, the audio side is going to take an extremely long time to develop. In fact, it is understood that the DVD recording market won't substantially come into its own for another year or two.

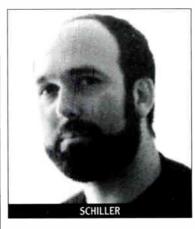
In the meantime, early expectations for DVD recording center on consumers using the application to archive home photos and videos. Executives say that still represents an attractive market-but it is an application geared toward early adopters and technologists.

Shea says, "I'm not sure that application alone is going to be enough to blow it out to 60 million [DVD] drives a year anytime soon. I think you're going to have to see people swapping TV shows and the like to make this go mainstream."



ELECTRICARTISTS GOES GLOBAL: Web marketing company Electric-Artists is expanding its business into Europe and Japan.

The New York-based business is partnering with U.K. advertising and publicity agency Cake Media Group on a new London-based online marketing services company called ElectricCake. The venture, which has been quietly operating since the beginning of the year, is being co-run by ElectricArtists CEO Marc Schiller and Cake Media CEO Mike Mathieson.



Since its launch, ElectricCake has been doing promotional work on behalf of Warner Music acts A and Alanis Morissette, Virgin Records' the Chemical Brothers and Vex Red, and Instant Karma act the Kennedy Soundtrack. The company has also been working with Nintendo to support the launch of GameCube in the U.K., Germany, Belgium, and the Netherlands.

Meanwhile, ElectricArtists has also opened a wholly owned, 11-man operation in Tokyo to target Japanese and other pan-Asian business opportunities. Schiller says the company "has been working on wireless promotions for Backstreet Boys, Aerosmith, Jamiroquai, Mariah Carey," and local act Dreams Come True.

FREE RHAPSODY: In an effort to create increased consumer interest in its digital-music subscription service, Listen.com is offering free access to Rhapsody April 1-7.

The promotion will encompass all Rhapsody co-brand partners, including Speakeasy, Naxos, and Down Beat. The offer will be marketed on the Listen.com site and within the company's free Internet radio product. Additionally, a number of Rhapsody's indie-label partners-including Sub Pop Records, Koch Records, Alligator Records, and Alternative Tentacleswill notify consumers on their respective mailing lists of the offer.

The free trial differs from other such offers by subscription services in that consumers will not be required to enter their credit card information prior to accessing content. Listen.com executives liken the offer to periodic free weekends on premium cable TV channels like HBO and Showtime.

EMUSIC SEES E-DOLLARS: Don't tell EMusic that money isn't being made in subscriptions. The company reports that it has more than 40,000 subscribers, all of whom pay at least \$9.99 per month. (Some subscribers pay \$14.99 per month.) It says it is on pace to average \$1.2 million in subscription revenue per quarter and \$4.8 million for the year.

MUZE IN THE U.K.: Muze is ramping up its presence in the U.K. The company's London-based subsidiary, Muze U.K., has entered a deal with Microsoft to integrate its U.K. music data into Microsoft Windows Media Player 7.1, Windows Media Player for Windows XP, and on WindowsMedia.com. Muze's U.K. album and artist information covers U.K. releases and global releases in the U.K. and comprises more than 280,000 titles.

In other news, Muze has signed a deal to provide music product information to U.K. e-commerce destination Jungle.com. The site will feature Muze's U.K. and U.S. music data and artist biographies, as well as streaming music samples from Muze's Muze-Tunes previewing service. Jungle.com will also integrate Muze's U.K. DVD data and MuzeGames content into its site. Muze also provides data services to U.K. e-commerce retailers, including Amazon U.K., Yahoo U.K., Beeb .com, Virgin Megastores, Vshop, Woolworths, and Streets Online.

### MONEY-LESS MADSTER? According to

reports, two companies associated with Madster-the file-swapping service formerly known as Aimster-have filed for bankruptcy.

The Chapter 11 action—which was filed recently in U.S. Bankruptcy Court in Albany, N.Y., by Aimster founder Johnny Deep on behalf of his companies AbovePeer and Buddy USA-temporarily halts a copyright-infringement suit brought by the Recording Industry Assn. of America against the service (Billboard Bulletin, May 25, 2001). Aimster changed its name last year as a result of a separate legal battle with AOL Time Warner (Billboard Bulletin, June 22, 2001).

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#### TRAFFIC TICKER **Top Overall Sites Traffic In February** TOTAL VISITORS (in 000s) 1. amazon.com ..... 19,654 4. columbiahouse.com . . . . . . . 4,824 11. bmgmusicservice.com ..... 1,945 14. mtv.com . . . . . . . . . . . . . . . . 1,770 AVERAGE MINUTES PER VISITOR PER MONTH 3. aimster.com . . . . . . . . . . . . . . . . 19:51 5. half.com ..... 16:55 7. bmgmusicservice.com . . . . . 14:44 8. musicmatch.com ..... 12:49 9. amazon.com ..... 12:08 13. bestbuy.com ......9:37 Nielsen//NetRatings

Source: Nielsen//NetRatings, February 2002, Sites cate gorized by Billboard. Data is based on audience meas arement of more than 62,000 U.S. panelists who have home Internet access



## **Atomic Still Going Strong**

Milwaukee Retailer Keeps Afloat By Catering To Niche Audience

MENNING

### **BY PATRICIA BATES**

MILWAUKEE—Playing the role of left-of-center tastemaker in a heartland market where more mainstream music tastes prevail may not be easy. But for Atomic Records, an independent alternative music retailer located here for more than 16 years, the formula is working. The store is keeping its head above water in a challenging music market, thanks to its ability to cater to the thriving local college scene.

Atomic Records owner Rich Menning says, "Milwaukee is very conservative, old-fashioned. I describe it as the largest small town in America because it has

those kinds of attitudes."

However, the 1,300-squarefoot store benefits from its 1813 East Locust St. location in what Menning calls the "liberal" East Side of the city. Menning—who once worked at the now-defunct Paradise Records in Madison, Wis., before he graduated with a degree in film and video production from the University of Wisconsin (UW)-Madison—opened Atomic Records in 1985, just five blocks from UW-Milwaukee.

And with three other col-

leges nearby—Marquette University, Milwaukee School of Engineering, and Milwaukee Institute of Art & Design—Atomic does much of its business with a younger and more musically experimental crowd. Top-sellers for the store last year included Radiohead's *Amnesiac* (Capitol) and Gorillaz's *Gorillaz* (Virgin).

"The consistent sellers for us have been indie and electronica, primarily drum'n'bass," says Menning, whose new releases go for \$11 to \$14, while the back list is \$14 to \$16. "Because of the demand, we've been carrying more import vinyl since we get so many special orders from DJs for just about everything."

#### **DEPTH INSTEAD OF BREADTH**

As a merchandiser, Menning has never kept very many CDs in one category. He has 20% of his product in major-label rock and pop, 20% in indie-label rock and pop, 15% in electronica, 10% in punk, 10% in trip-hop, and 5% each in rap/hiphop, industrial, goth, vintage rock, and ska. "We look for depth of catalog instead of breadth," he emphasizes. "And we keep only one empty jewel case of a title on the floor at a given time, so we have more room for all the artists. That way, we have less shrinkage."

Atomic has accounts with more than 70 distributors, including Caroline in New York; AEC One Stop Group in Coral Springs, Fla.; and Mordam Records in San Fransico. "We also buy direct from the labels and through Thames, Nottinghamshire, England, for vinyl and import CDs once a week," Menning says. "We also go to Choke Distribution [in] Chicago for punk and ska and Para-

sol Distribution [in] Urbana, Ill., for indie pop."

Still, Menning thinks the market is getting oversaturated with ho-hum talent. He reports that the store's revenue has been flat in recent years. "I feel like there are too many CDs now, and a lot of them aren't good enough to warrant release. Everybody is making one now, and that makes it difficult for the music buyer. We're just inundated with promos and one-sheets about artists."

Menning uses his judg-

ment and examines radio playlists at WMSE Milwaukee to make merchandising decisions. He is also aided by consumer response to acts playing Milwaukee's leading alternative music clubs. "We get everyone from underground punk bands to folk singer/songwriters looking for CDs in here after [a show]."

Also driving business is consumer traffic from the city's annual music event, the Milwaukee Summerfest. "Milwaukee Summerfest can be a retail killer for us during those 11 days through early July, because we don't see our customers until the aftermath of it," Menning explains. "But if fans went there and liked what they heard, then we definitely get the explosion when it's over." With the event representing more mainstream music tastes, Menning instead looks for regional, breakout acts at the festival.

Menning says the store survives because it fills the niches that chains do not: "We're real music lovers, and we go the extra mile to seek out and find what [our customers] want."

## **Kmart Ads Woo Minorities** Chain Hopes To Build Loyalty Among African-, Latin-Americans

BY BRIAN GARRITY

NEW YORK—Kmart is attempting to attract more African-American and Hispanic shoppers to its stores with a new ad campaign featuring Chaka Khan, BeBe Winans, and José Feliciano. The Troy, Mich.-based mass merchant—which filed for bankruptcy earlier this year—is banking that its relationship with minority consumers will emerge as a strategic point of differentiation as it competes against such rivals as Target Stores and Wal-Mart.

Radio spots with Khan and Winans started running the week of March 25 in select markets.

A series of TV commercials airing on networks and cable outlets that directly target African-American and Hispanic consumers will roll out in the coming weeks, and there will also be specific Spanishlanguage spots featuring Feliciano. All three artists will sing new, original music that plays off the new Kmart tag line, "Kmart. The Stuff of Life."

While it remains to be seen what

impact the marketing blitz will have on music sales for either Kmart or its rackjobber, Handleman Co., some retail watchers say an attempt by the chain to be more friendly to minorities could possibly open the door to improved future sales in genres like Latin, rap, and R&B. Barry Sosnick, a retail analyst with Fahnestock & Co., says, "It creates an interesting 'what if.'"

### 'AN EMOTIONAL BOND'

With African-Americans and Hispanics accounting for 32% of Kmart's shoppers and "multicultural consumers" making up 39% of the nearly 30 million people who shop at Kmart each week, the company said in a statement that such customers represent a crucial element in Kmart's growth and success.

Kmart says it hopes this ad campaign which is part of a new overall corporate branding effort that launched Feb. 24—will help strengthen its relationship with its African-American and Hispanic customers.

"Kmart's goal with this multicultural corporate brand campaign is to build an emotional bond with the consumer by clearly identifying the role Kmart plays in the lives of our multicultural shoppers," Kmart senior VP of marketing Steven Feuling says. "By demonstrating that Kmart uniquely fits diverse lifestyles and aspirations, we hope to drive consumer loyalty."

The company is also rallying the support of artists like Kahn, who said in a statement that Kmart "understands and values the role multicultural communities play in today's America."

In addition, Kmart says it is creating policies that empower store managers to tailor merchandising and facilities around the ethnic and cultural communities they serve. Such initiatives will be supported with national sponsorships and grass-root efforts that directly reach regional

markets or individual stores. Handleman does endorse efforts to better serve diverse consumer segments. In the keynote address at the National Assn. of Recording Merchandisers' convention in San Francisco, Handleman president/COO Peter Cline cited a lack of attention to specific consumer markets as one reason that music industry sales are in their current slump (*Billboard*, March 23).

Citing U.S. census research indicating that Latin- and African-Americans constitute more than 25% of the population and that the average age of the population is climbing, Cline said that the music product that is now available does not reflect the growing diversity of the consumer base, and the music industry is "missing the mark" in providing titles that have widespread appeal for these groups.

Sosnick notes that the potential upside of Kmart's "multicultural" strategy is an easing of the merchant's selectivity on the sale of parentaladvisory titles in its stores, which would facilitate better sales in popular genres like rap and R&B, as Kmart currently only allows for the sale of stickered product on a case-by-case basis. Such a move would also be a boon to Handleman, which—while at times accounting for a much as a quarter of pop and country sales—has been limited in its share of rap sales because of restrictions at Kmart and its other leading client, Wal-Mart. Sosnick says of Handleman, "It could make

Sosnick says of Handleman, "It could make them a more well-rounded player."

To date, neither Kmart nor Handleman have announced any changes to the merchandising mix in Kmart stores. The current stickering policy also remains unchanged.



BILLBOARD APRIL 6, 2002

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## **MERCHANTS&MARKETING**

## NARM Names 2002-03 Board Officers

## Target Stores And AEC One Stop Are Top Winners At Advertising Awards

### **BY BRIAN GARRITY**

NEW YORK—The National Assn. of Recording Merchandisers (NARM) has named the officers of its board of directors for 2002-2003, as well as four new members of the board's lineup.

Alliance Entertainment's David Schlang will serve as chairman, Wherehouse Entertainment's Larry Gaines is vice chairman, Best Buy's Joe Pagano is treasurer, and Border's Books & Music's Len Cosimano is secretary.

Four new members take seats on the board: Fox Consumer Products' Mike Dunn, Baker & Taylor's Jim Ulsamer, Universal Music & Video Distribution's Jim Urie, and Virgin Entertainment Group's Glen Ward. They join existing members George Daniels of George's Music Room, Alayna Hill-Alderman of Record Archive, Tony Kirsch of Dart Distributing, Bill Lardie of Anderson Merchandisers, Joe MicAllef of Allegro, Eric Paulson of Navarre, and Mike Solomon of Tower Records.

In other NARM news, Target Stores and AEC One Stop Group topped the winners of the trade group's 2001 Advertising Awards, recently presented to retailers, wholesalers (including rackjobbers, one-stops, and distributors), and entertainment software suppliers at its annual convention in San Francisco. Target won best overall campaign and best magazine campaign for Destiny's Child's *Love: Destiny*, along with a special media award. Wholesaler AEC One Stop took a direct-mail prize for its *AM2PED* backto-school issue, a point-of-purchaseitem award for its Train *Drops of* 



*Jupiter* mobile, and a special media award. Following is the complete list of winners by category:

### NEWSPAPER

**Retail:** Virgin Entertainment Group, *Monstrous Movie Sale*.

#### MAGAZINE

Retail: Target Stores, Destiny's Child *Love: Destiny* campaign. Wholesale, trade: Sony Music Dis-

tribution, Columbia Jazz. Wholesale, consumer: Sony Music

Distribution, Train Drops of Jupiter.

DIRECT MAIL Retail: Tower Records, Tower Essentials Guide. **Wholesale:** AEC One Stop Group, *AM2PED* back-to-school issue.

**POINT-OF-PURCHASE ITEMS Retail:** Virgin Entertainment Group,

"Threedom Sale" window display. Wholesale: AEC One Stop Group,

Train *Drops of Jupiter* mobile. Entertainment software supplier: Arista Records, Run-D.M.C. "Crown Royal" sneaker display.

#### SPECIAL MEDIA

**Retail:** Target Stores, TVN (Target Video Network).

Wholesale: AEC One Stop Group, Now That's What I Call Music! series coaster and mouse pad.

#### RADIO SPOT Retail: Tower Records, "Private Eye."

TELEVISION SPOT Retail: Best Buy Enterprise,

"Security Camera."

#### **BEST COLLABORATION Retail:** Tower Records and Jive Records, 'N Sync *Celebrity* campaign.

BEST OVERALL CAMPAIGN Retail: Target Stores, Destiny's Child Love: Destiny campaign.

<text>

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**FUNNY HOW THINGS CHANGE:** Was it really only a month ago that the future of the major-operated independent distributorships appeared to be in doubt?

In February, we reported fears of widespread instability in the indie distribution sector, especially at the major-label level, in a front-page story (*Billboard*, Feb. 23). However, the weeks that followed have brought the picture into sharper focus, and conditions look less dire than they did just a few weeks back.

As noted here last issue, Sony Music has announced that it will continue to operate RED Distribution, in the wake of failed purchase talks with Artemis Records, one of its distributed labels, and other unnamed suitors (*Billboard*, March 30).

EMI-owned Caroline Distribution had looked to be a likely candidate for either downsizing or closure in light of its parent's horrific financial state. However, after EMI's chief execs announced massive layoffs March 20 (*Billboard*, March 30), Caroline remained standing, with only a handful of back-office cuts made.

Finally, when we encountered him at the National Assn. of Recording Merchandiser's confab in San Francisco, Alternative Distribution Alliance president **Andy Allen** forcefully restated his belief that, contrary to representations in our report, Warner Music Group's indie operation would not be sold or spun off.

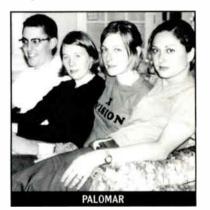
So things appear stable at the major-based indies—for the time being, at least. But one should bear in mind that all these companies continue to operate at the pleasure of their corporate masters, whose business strategies remain driven by the shifting tides of quarter-by-quarter profitability. In a year already marked by steep music sales declines, it is no exaggeration to say that the ground beneath the major-run indies' feet may not be entirely firm.

**OUICK HITS:** City Hall Records in San Rafael, Calif., has hired former DNA buyer Richard Layne as product manager . . . More post-DNA fallout: Select-O-Hits in Memphis has picked up a pack of fresh labels, some of which were previously moved through Valley Media's shuttered distributor. They include Blind Pig Records, Evidence Records, RAS Records, Doobie Shea Records, and Pinecastle Records . . . Ryko Distribution in New York has forged exclusive deals with Evolver Entertainment and Fast Horse Recordings. Evolver's first release, due April 23, will be a previously unheard 1991 album by Brazilian vocalist Bebel Gilberto (who

previously scored a hit for Ryko on Six Degrees). One of Fast Horse's first releases this summer will be *De Tarde, Vendo O Mar*, a new album by **Tuatara**, the side project of **R.E.M.** guitarist **Peter Buck**.

**FLAG WAVING:** Don't look for gimmicks or gizmos when you go to see the New York band **Palomar**, whose sophomore album *Palomar II* was recently released by hometown label the Self-Starter Foundation.

"We can never find people to play with these days who don't have a shtick," says guitarist/vocalist **Rachel Warren**, Palomar's principal songwriter. "We were saying as a



joke that we should get a garden gnome on stage."

The band's shtick-free live presentation is mated to a sound that pulls in an almost bewildering catalog of precursors. The quartet—founded by Warren and drummer **Matt Hauser** four years ago—combines a sharp melodic sensibility with angular punkisms that bring up comparisons with Switzerland's **Kleenex** and England's **Mekons**.

Warren says, "When I was in junior high, I really liked punk rock, and I really liked **the Smiths**." She adds, "It's hard to be labeled a punk rock band if there are female singers who don't scream ... I say I play pop music."

In addition to the band's own intelligently crafted, charming, and tuneful compositions, *Palomar II* includes an unexpected, cranked-up cover of **Brian Eno's** blissed-out "I'll Come Running." Warren says of the group's translation, "I think my solo would make him cry, because it was so sped up."

Palomar has focused its attention to date on New York and East Coast club dates, and at one point scored a gig for the then-new **Strokes** ("We thought, 'Oh, what cute little guys!' "Warren recalls). Beginning April 5, the foursome takes its show out of town for a 10-day series of dates in Georgia.

## **MERCHANTS&MARKETING**



**VEG Honors Szydlowski And Carmena** 

Virgin Entertainment Group (VEG) recently held its North American Managers Conference in Los Angeles. The top honor at the confab's annual awards banquet ceremony went to Vince Szydlowski, senior director of product, who won the VEG President's Award.

VEG North America CEO Glen Ward said, "Szydlowski not only embodies the Virgin passion for music and all things entertainment but is a team player and a leader, who is dedicated and committed to our brand." Chris Carmena, GM of the Virgin Megastore at Union Square in New York, was named store manager of the year.

**NEW DAY:** In closing three of its sales offices (in Dallas; Washington, D.C.; and Boston) and letting go anywhere from 45 to 80 people, the company that EMI Music Distribution (EMD) fields going forward will be very different from the one it fielded last month.

First off, three of its high-profile executives are either gone or will leave: executive VP **Gene Rumsey**, who was known for being retail- and label-friendly and a team morale builder; VP of field sales and marketing **Jerry Brackenridge**, who was with the company for 38 years and known as a superb salesman; and VP of major accounts **Bruce Gearhart**, who knew his way around Minneapolis, which has the largest concentration of market share in the country.

According to sources, EMD president **Richard Cottrell** has tapped **Ronn Werre**—previously the VP of major accounts who joined the company from Campbell Soup in 1998 to help him oversee the company, making him a senior VP to oversee sales and marketing.

Although it is closing three offices, the affected regions will still be manned by EMD people working out of their homes. The Boston employees will now report to New York, the Dallas region will be split between Atlanta and the Los Angeles sales office, and the Washington, D.C., region is apparently being split between Atlanta and New York.

As part of the debate on how to reach the goal of eliminating 1,800 jobs, EMI executives in the U.S. are said to have hotly debated whether to axe the regional field sales staffs at the labels and shift those responsibilities to distribution. Sources say that in the end, the decision was left up to the labels. At Virgin, the regional sales staff of six people was let go, including local marketing representatives. At Capitol, the sales cutbacks are said to have been made by reducing numbers, leaving a couple of people in the field.

TOUGH DAYS: In the closing keynote address at the National Assn. of Recording Merchandisers' annual convention, held March 8-14 in San Francisco, Brad Anderson, the recently appointed chairman of Best Buy, said that in his more than 30 years in the retail business, he can't recall ever attending a convention where the business was facing the kind of conditions the music industry is dealing with today. He pointed out that as consumer electronics merchants, "we are used to change," but even the manufacturers who are driving change through their technology are having a hard time and are losing money.

In moving on to what is happening at Best Buy, Anderson pointed out that the company has added acquisitions as a growth vehicle, because it felt that opportunities for organic growth are becoming harder to find. He also said acquisitions like Musicland allow the company to reach different demographics in addition to its current customers at different phases in their life cycle, beyond the typical young male consumer Best Buy traditionally serves.

He pointed out that while the businesses that Best Buy is in are having problems, the chain itself is doing fine. But he also acknowledged that Best Buy has some issues to deal with.



Anderson said, "Last fall, for the first time, we started to hear rumblings of things we don't like to hear; that Best Buy has lost its focus," and then the company moved quickly to embrace the digital future while losing value on the present, among other issues. Those rumblings, he acknowledged, "were accurate," and Best Buy is owning up to its faults and is moving to put its mistakes behind it.

Anderson said that Best Buy previously faced challenges in 1989 and then again in 1996 and expressed confidence that it would correct its current problems. Similarly, he said that the music industry can find solutions to the challenges it faces as well.

THE ENVELOPE, PLEASE: At the Trans World Entertainment vendor appreciation dinner, held March 19 at the Rainbow Room in New York (see story, page 64), the chain presented supplier awards. Universal Music & Video Distribution won the large distributor of the year trophy, while Columbia won the major-label award and Loud won the independent-label award. Musicrama won the independent-distributor award. The Caroline sales team of Eric Mellem and David Middleton were honored in the indie category, while Paul Calabretta and Mary Ashley Robards copped the award for the majors.

Universal's Maureen Howlett won the video-sales representative award, while Venture Distribution won the distributor award and Warner Bros. took the studio award. Jeff Conroy of Microsoft XBox won the video-game sales rep award; Sony Computer Entertainment won the video-game vendor category.

MAKING TRACKS: David Fitch, the head of sales at RCA, has ankled the company... With the scaling back of Loud Records, senior VP of sales Ken Gullic has been let go.



**President's Man.** Virgin Entertainment Group (VEG) North America senior director of product Vince Szydlowski, right, is presented with the company's President's Award by VEG North America CEO Glen Ward.



**Mega Manager.** Chris Carmena, center, is GM of the Virgin Megastore at Union Square in New York. He was presented with the store manager of the year award by Ward, left, and VEG North America VP of operations Kellie Martin.

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## MERCHANTS&MARKETING

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## Higgins Advocates Fighting Piracy

## Trans World Chairman/CEO Urges Suppliers To 'Embrace Copy Protection'

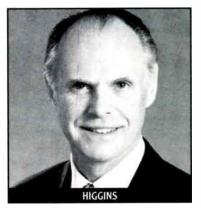
### **BY ED CHRISTMAN**

NEW YORK—At the Trans World Entertainment annual vendor's appreciation dinner, held here at the Rainbow Room March 19, company chairman/ CEO Bob Higgins noted that the 965unit chain is currently celebrating its 30th anniversary in a year that he described as the toughest one the industry has faced since he founded the Albany, N.Y.-based company in 1972.

Higgins noted that Trans World had sales of \$500,000 in its first year and now has a volume of \$1.4 billion, and he thanked vendors for supporting the company through its history. But he added that for all the years he has been in the business, "I have seen many changes and challenges . . . but none as difficult" as those the industry now faces. He called on his suppliers to work together with Trans World and retail to help solve the industry's problems.

Higgins urged all suppliers to embrace "copy protection and copy management" to fight CD burning. "To date, it has only affected music, but it will affect movies and video games too," he warned. "We have to stop this as quickly as possible. Let's react to how the customers act and not stand around second-guessing [them]."

But in addition to piracy, there are



other negative trends that music suppliers need to address. Higgins pointed out that of all the singles on The Billboard Hot 100, only 11 are commercially available. "That's not smart retailing," he said, noting that the industry needs an entry-priced point for young buyers, and that the unavailability of singles encourages downloads.

In addition, noting that the music industry has had two formats since 1959 if one counts mono and stereo, Higgins called on the industry to get behind a new format, and he touted DataPlay. While waiting for DataPlay to launch, he warned that some have abandoned the cassette too soon, saying that sales can be captured by repricing the format to give the customer more value. He also called on suppliers to issue more music DVD titles.

Among all the problems affecting music, Higgins noted that the chain's business has shifted away from that product. "We could always grow the business through adding other product, but never at the expense of music," he said. But he noted that is no longer the case, as music was 73% of the company's sales in 2000 but is down to 61% of sales in the fourth quarter of its last fiscal year. "Our business is being driven by DVD and games," Higgins stated. "We want to continue to drive sales with those products, but we want to get music sales back on track, too." He urged vendors to move quickly to effect the needed changes so the industry can "return to profits of the past."

Moving from industry issues to company ones, Higgins noted that Trans World's accomplishments last year made it an exciting one for the chain. During 2001, he said, Trans World rolled out its FYE brand to 650 stores and "now can build national marketing programs and capitalize on our branding with other retailers [and companies]."

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HIS WEEK	AST WEEK		Compiled from a national sample of retail store and rack reports collected, compiled, and provided by SoundScan.	TAPE/DVD PRICE
THE	LAS		LABEL / DISTRIBUTING LABEL & NUMBER Performers	TAP
1	18		Image: NUMBER 1         Image: Number 1           POPODYSSEY-LIVE         JIVE/ZOMBA VIDEO 41778         'N Sync	19.98/24.98
2	3	2	LOVERS LIVE EPIC MUSIC VIDEO/SONY MUSIC ENTERTAINMENT 54204 Sade	14.98/19.98
3	4		LIVE FROM LAS VEGAS JIVE/20MBA VIDED 41784 Britney Spears	19.98/24.98
4	1		TLL RY AWAY SPANS HOUSE VICEO CHARONATIONST GROUP HAVE Bill & Gloria Gaither And Their Homesoming Friends	29.95/21.97
5	2		NEW ORLEANS HOMECOMING SHING HOLE VISION OF THE POLY MICE. Bill & Glora Galiber And Their Homecoming Friends	29.95/21.97
6	5	20	ELEVATION TOUR 2001 INTERSCOPE VIDEO/UNIVERSAL MUSIC & VIDEO DIST 588543 U2	19.98/32.98
7	9	910	HELL FREEZES OVER A " GEFFEN HOME VIDEO/UNIVERSAL MUSIC & VIDEO DIST 39548 Eagles	24.95/24.99
8	8		BRITNEY: THE VIDEOS A <sup>2</sup> JIVE/ZOMBA VIDEO 41785 Britney Spears	14.98/19.98
9	7		CONCERT FOR NEW YORK CITY & 2 COLUMBIA MUSIC VICEO SOLYM MUSIC ENTERTAINVENT SHARE VICEO SOLYM AND CONTENT	19.98/29.98
10	11	11	ONE NIGHT ONLY . MCA MUSIC VIDED/UNIVERSAL MUSIC & VIDEO DIST 60885 Elton John	16.98/24.98
-11	10	(J)	HISTORIA/IN THE ROUND IN YOUR FACE ISLAND VIDEOUWVERSAL NUSIC & VIDEO DIST 198834 Def Leppard	24.98 DVD
12	12		ALL FOR YOU VIRGIN MUSIC VIDED 10144 Janet Jackson	24.98 DVD
13	14		THE UP IN SMOKE TOUR A <sup>3</sup> EAGLE VISION/RED DISTRIBUTION 30000 Various Artists	19.95/23.97
14		4	EXPOSED ISLAND VIDEO/UNIVERSAL MUSIC & VIDEO DIST. 586749 KISS	29.95/19.99
15	16		VIDEO GREATEST HITS: HISTORY EPIC MUSIC VIDEO/SOMM MUSIC ENTERTAINMENT 50/22 Michael Jackson	14.98/24.98
16	13		AND ALL THAT COULD HAVE BEEN, LIVE INTERSCOPE VIDEO VINITIES - STUDIES HOME VIDEO 10995 Nime Inch Nails	19.98/32.98
17	15		FRAT PARTY AT THE PANKAKE FEST A WARMER REPRISE VIDEO 38554 Linkin Park	19.98/24.99
18	19		STILL UPPER LIP LIVE	19.98/24.98
19	17		СНОІСЕS-THE MOVIE социмвіа мизіс ілеклоліт мизіс ентекталимент яков П'hree 6 Mafia	14.98/19.98
20	6		RREEDOM BAND SHING HOUSE NEEDER-ROMMET DIST GROUP 4451 Bill & Glona Gather And Their Homecoming Friends	29.95/21.97
21	22		LIVE FROM AUSTIN, TEXAS 🔺 PRC MIBIL VIDEO SOMY MUSIC ENTERNAMINENT SOLD Stevie Ray Youghan And Double Trouble	14.95/19.97
22	21	TIL	HISTORY ON FILM: VOLUME II EPIC MUSIC VIDEO SONY MUSIC ENTERTAINMENT 50138 Michael Jackson	14.95/19.97
<b>2</b> 3	23		LIVE: 2001 COLUMBIA MUSIC VIDEO/SONY MUSIC ENTERTAINMENT 34029 JOURNEY	14.98/19.98
-4	25		SUPERNATURAL LIVE A 2 ARISTA RECORDS INC/BMG VIDEO 15750 Santana	19.95/24.97
25	20		AMERICA: A TRIBUTE TO HEROES A 2 WARNER MUSIC VIDEO 38562 Various Artists	19.99/19.96
26	30	nan.	DEATH ROW UNCUT DEATH ROW/VENTURA DISTRIBUTION 86200 2Pac/Snoop Doggy Dogg	19.98/19.95
27	31	17	IN THE FLESH - LIVE COLUMBIA MUSIC VIDEO/SOMY MUSIC ENTERTAINMENT 54185 Roger Waters	12.98/19.98
	29	11	WHEN INCUBUS ATTACKS: VOL 2 • EPIC MUSIC VIDEO/SOMY MUSIC ENTERTAINMENT 50231 INCUDUS	14.98/19.98
29	26		SALIVAL TOOL DISSECTIONAL/VOLCANO/ZOMBA VIDEO 31159 TOOL	24.98/29.98
30	28		THE VIDEOS: 1994-2001 A BMG VIDEO 65012 Dave Matthews Band	19.95/24.97
31	32	8	WE WILL ROCK YOU PIONEER ENTERTAINMENT 71657 Queen	19.98/24.98
32	33	100	DROWNED WORLD TOUR 2001 A WARNER MUSIC VIDEO 38558 Madonna	19.98/24.99
33	24		VISUALIZE/VIDEO ARCHIVE ISLANO VIDEO/UNIVERSAL MUSIC & VIDEO DIST 588633 Def Leppard	24.98 DVD
34	37	9	BRITNEY IN HAWAII: LIVE & MORE A <sup>3</sup> JIVEZOMBA VIDEO 41704 Britney Spears	19.95/24.97
35	34	ar i	GODSMACK LIVE IMAGE ENTERTAINMENT 1373 Godsmack	19.98/24.99
36	<b>3</b> 5	4	ALL THIS TIME A&M VIDED/UNIVERSAL MUSIC & VIDEO DIST. 33169 Sting	19.98/24.98
37	27		THE VIDEOS SPARROW VIDEO/CHORDANT DIST GROUP 43258 Steven Curtis Chapman	14.98 VHS
38	36		PLATINUM COLLECTION NIERCURY RECORDS/UNIVERSAL MUSIC & VIDEO DIST 170298 Shania Twain	24.98 DVD
31	38	80	GREATEST VIDEO HITS COLLECTION: 1988-2000 • VIRGIN MUSIC VIDEO 77912 The Smashing Pumpkins	19.98/19.98
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f <b>50,000</b> u ertified p	units for prior to A	video si April 1, 1	es of 25,000 units for video singles,      RIAA gold cert for sales of 50,000 units for SF or LF videos,      RIAA plating of the sales of 100,000 units for SF or LF videos,      RIAA gold cert for 25,000 units gol,      RIAA plating cert for 50,000 units for SF or LF videos certified prior to April 1, 1991.      ©2002, VNU Bill phts reserved.	for SF or LF videos

## HOME VIDEO DVD-Video Starts 'Working Out' In Fitness Sector

### BY ANNE SHERBER

NEW YORK—Though fitness video suppliers have long expressed doubt about DVD-Video's viability in healthoriented programming, the format has been responsible for renewed retail interest in that category.

As recently as last summer, Gary Goldman, president of Goldhil Home Entertainment (which released a



number of its fitness titles on DVD-Video during the past two quarters, including *Belly Dance Fitness for Beginners*) noted that adult women—the main users of ve not been the

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24

fitness product—"have not been the primary purchasers of DVD players, and women's product has not done that well in the DVD format."

Anchor Bay, supplier of the highly successful "For Dummies" instructional fitness series, was also skeptical about DVD-Video. Senior brand manager Michelle Rygiel says, "Last year, DVD was a non-factor in the fitness market."

But during the past six months, the DVD-Video fitness environment has significantly improved. More and more consumers are realizing the benefits of exercising with a DVD-Video program, because workouts are often broken up into segments. Users can easily skip ahead or repeat a segment without wasting time rewinding or forwarding a tape. Alternative fitness specialist Gaiam International president Jane Pemberton says, "It's perfect for instruction video."

Although Pemberton believes that the format is uniquely suited to fitness programming, she acknowledges that there was at least as much resistance at retail to fitness DVD-Video as there was to fitness VHS product. She attributes the success that she and other suppliers have had with the format to their ability to convince retailers that there was, in fact, a market for the product.

Goldman says that with such chains as Best Buy steering sales toward DVD-Video, consumers are being offered less opportunity to purchase VHS fitness product. He believes that if consumers were offered the choice, most would still purchase the more familiar product: "If you put a VHS program and DVD next to each other, VHS would outsell DVD 5 or 10 to 1."

Goldman says such titles as *Discovering Tai Chi With Scott Cole* have the potential to be breakout fitness DVD-Videos because of their appeal to both sexes. "DVD players are not yet in the areas of the home where women are working out," he explains. "The Tai Chi concept is split between women and men. But DVD slants toward men."

	RIL 002	6	Billboard TOP KID VID	E(	)
	LAST WEEK		TITLE LABEL/DISTRIBUTING LABEL & NUMBER	YEAR OF RELEASE	PRICE
	1	a,	SWeeks At Number 1 CINDERELLA II-DREAMS COME TRUE WALT DISNEY HOME VIDEO BUENA VISTA HOME ENTERTAINMENT 22026	2002	26.99
1	2		SCOOBY-DOO AND THE RELUCTANT WEREWOLF WARNER FAMILY ENTERTAINMENT/WARNER HOME VIDED 1879	2002	14.95
	3	21	BALTO II: WOLF QUEST	2001	19.99
	D		TOM & JERRY: MAGIC RING	2002	14.95
			SPONGE BUDDIES NICKELODEON VIDEO/PARAMOUNT HOME ENTERTAINMENT 860153	2002	12.95
		5	MICALODEON VIDEO/ PARAMOUNT HOME EN LEN JAINMENT (80/133 NAUTICAL NORSENSE NICKE IOPEN VIDEO/ PARAMOUNT HOME ENTERTAINMENT 88013	2002	12.95
	4		Microscode Viele Parameter Index Enternameter 1 8013     DISNEY'S AMERICAN LEGENDS     WALT DISNEY HOME VIDCO/BUENA VISTA HOME ENTERTAINMENT 24234	2002	19.99
	6		VACIO DISNET HOME VIDEURIO RAVISTA RUMEENIERI ARIMMENI 2424 VEGGIE TALES: LIONS, SHEPHERDS & QUEENS BIG IBEALVRICK STUDIOS 2140	2002	19.99
1	8		RUGRATS EASTER NICHEITEON VIDEO PRAAMOUNT HOME ENTERTAINMENT 871658	2002	12.95
			THOMAS & FRIENDS: BEST OF JAMES ANCHOR BAY ENTERTAINMENT 122	2002	12.98
	5		DORA SAVES THE PRINCE NICKE/08COV VIDEQ/PARAMOINT HOME ENTERTAINMENT 880183	2002	12.95
	12		ELMO'S WORLD: SPRINGTIME FUN     Solution     Solution	2002	12.99
	11	2	BEAR IN THE BIG BLUE HOUSE: VOL. 1 COLUMBIA TRISTAR HOME VIDEO HO223	1998	9.95
	15		WIGGLY WIGGLY WORLD	2002	14.95
	9		EASTER EGG-STRAVAGANZA WALT DISNEY HOME VIDEOIBUENA VISTA HOME ENTERTAINMENT 24144	2002	12.99
	16		SCOOBY-DOO GOES HOLLYWOOD	2002	14.95
			WARNER FRAMLY ENTERTAINMENT/WARNER HOME VIDEO 1378 THOMAS & FRIENDS: BEST OF THOMAS ANCHORBAY ENTERTAINMENT 1280	2001	12.98
	10		BOB THE BUILDER: THE BIG GAME	2001	14.99
-			LYRICK STUDIOS 24108 PETER RADE UNE TO TOTAL CONTINUE RADE UNE TO TOTAL	2002	9.99
1			COODTIMES HOME VIDED 30340 VEGGIE TALES: STAND UP STAND TALL	2002	19.99
	1		BIG IDSALVRICK STUDIOS 2141 THOMAS & THE SPECIAL LETTER	2002	14.99
	18	-	ANCHOR BAY ENTERTAINMENT 1220 SCOOBY DOO & THE CYBER CHASE	2001	19.96
	19		WARNER FAMILY ENTERTAINMENN WARNER HOME VIDEO 1746 HERE COMES PETER COTTONTAIL DOWNWOOD CONTRACT DOWNWOOD CONTRACT	1971	9.98
	14	16	SONY WONDER/SONY MUSIC ENTERTAINMENT 54187 THE LAND BEFORE TIME: THE BIG FREEZE	2001	19.98
	13	¥.	UNIVERSAL STUDIOS HOME VIDED 87981 BLUE'S CLUES: TELLING TIME WITH BLUE NICKELODEON VIDED/PARMOUNT HOME ENTERTAINMENT 87843	2002	9.95

## APRIL 6 Billboard RECREATIONAL SPORTS

THIS WEEK	LAST WEEK	The case	TITLE PROGRAM SUPPLIER & NUMBER	PRICE
			3 Weeks At Number 1	
144	1.1		NFL: SUPER BOWL XXXVI USA HOME ENTERTAINMENT 60334	14.9
2	18		WWF: ROYAL RUMBLE . SONY MUSIC ENTERTAINMENT 54117	19.9
3-	-		WWF: BEFORE THEY WERE FAMOUS SONY MUSIC ENTERTAINMENT 54107	19.9
147	3		ALLEN IVERSON: THE ANSWER USA HOME ENTERTAINMENT 60356	14.9
	-4		WWF: THE ROCK - BRING IT ON SONY MUSIC ENTERTAINMENT 54111	19.9
6	8		THE BEST OF BACKYARD WRESTLING 2: MORE HARDCORE THAN EVER BEFORE VENTURA DISTRIBUTION 2000	19.9
7	5	- 01	DO YOU BELIEVIE IN MIRACLES? WARNER HOME VIDEO 91875	14.9
8	6		WWF: SURVIVOR SERIES SONY MUSIC ENTERTAINMENT 54109	19.9
	9		WWF: WRESTLEMANIA X-SEVEN WORLD WRESTLING FEDERATION HOME VIDEO 269	19.9
10	7	1.0	WWF: VENGEANCE SONY MUSIC ENTERTAINMENT 54113	14.9
11	14		WWF: HARDY BOYZ SONY MUSIC ENTERTAINMENT 54105	14.9
12	12	1	WWF: SUMMERSLAM 2001 SONY MUSIC ENTERTAINMENT 274	19.9
13	17		BALL ABOVE ALL VENTURA DISTRIBUTION 0803	14.9
14	11	20	WWF: REBELLION SONY MUSIC ENTERTAINMENT 54115	19.9
15	15		WWF: UNDERTAKER THIS IS MY YARD SONY MUSIC ENTERTAINMENT 288	14.9
16	13		WWF: LITA-IT JUST FEELS RIGHT WORLD WRESTLING FEOERATION HOME VIDED 279	14.9
17	19	1.51	TONY HAWK: SKATEBOARDING TRICK TIPS-VOL. 1 REDLINE ENTERTAINMENT 77002	15.9
18	16		TONY HAWK'S TRICK TIPS: VOL II  REDLINE ENTERTAINMENT 77020	14.9
	10		2001 WORLD SERIES Q VIDEO 20017	19.9
20		100	WWF: BEST OF RAW-VOL 3 SONY MUSIC ENTERTAINMENT 286	19.9

THIS WEEK	LAST WEEK	million on	TITLE PRC	OGRAN	1 SUPPLIER & NUMBER	PRICE
			曾 NUMBER 1	. 22	4 Weeks At Number 1	
٩	1	-	LESLIE SANSONE: WALK AWAY THE POUNDS		GOODTIMES HOME VIDEO 34323	24.9
2	2	1150	THE CRUNCH: TAE BOXING WORKOUTS	ANC	HOR BAY LATERTAINMENT 10813	14.9
3	3		BASIC YOGA FOR DUMMIES		HOR BAY ENTERTAINMENT 11586	9.9
	5		CRUNCH: FAT BURNING YOGA		HOR BAY ENTERTAINMENT 11947	9.9
	4		THE METHOD PILATES: TARGET SPECIFICS		PARADE VIDEO 840	12.9
6	7	2.9	METHOD-ALLL IN ONE		PARADE VIDEO 906	12.9
7	9	111	YOGA FOR BEGINNERS: ABS YOGA		LIVING ARTS 1075	9.9
8	6		DENISE AUSTIN: MAT WORKDUT BASED ON THE WORK OF J.H. PILA	TES	ARTISAN HOME ENTERTAINMENT 10152	14.9
9	10		PILATES FOR DUMMIES	ANC	HOR BAY ENTERTAINMENT 10948	9.9
10	11		DENISE AUSTIN: POWER YOGA PLUS		N HOME ENTERTAINMENT 11754	14.9
11	17	1.0	YOGA CONDITIONING FOR WEIGHT LOSS		LIVING ARTS 1203	14.9
12	14	111	BILLY BLANKS: TAE-BO WORKOUT ADVANCED/TAE-BC	D LIVE	VENTURA DISTRIBUTION 2271	34.9
13	8		YOGA FOR BEGINNERS: STRESS RELIEF		LIVING ARTS 1077	9.9
14	15		SLIM DOWN-BELLYDANCE FITNESS FOR BEGINNERS		GOLDHILL HOME VIDEO 379	14.9
15	16		TOTAL YOGA		LIVING ARTS 1080	9.9
11	13		THE METHOD PILATES: PRECISION TONING		PARADE VIDEO 572	12.9
7	12	1.0	DENISE AUSTIN: ULTIMATE FAT BURNER	ARTISA	N HOME ENTERTAINMENT 12251	14.9
	18		BILLY BLANKS: CRUNCH MASTER BLASTER		IOR BAY ENTERTAINMENT 10885	14.9
19	19	3.6	YOGA FOR BEGINNERS COLLECTION	14.00	LIVING ARTS 1070	17.9
20	1200	DL I	FAT BURNING WORKOUT FOR DUMMIES	ANC	OR BAY ENTERTAINMENT 11949	9.9

adricaty released programs, 25,000 units and ST million at suggested retail for nontheatrical treatment at suggest and the suggest at the sug

4	PR 20	<b>IL</b> 02	Billboard® TOP VHS SA		ES	тм
EDU	VEEK		Compiled from a national sample of retail store and rackjobber reports collected, copiled, and provided by VideoScan.	SE	9	
Sim	LAST WEEK	1 Mar	TITLE Principal LABEL/DISTRIBUTING LABEL & NUMBER Performers		RATING	PRICE
A			・ 留 る Weeks At Number 1 ● 留 る Weeks At Number 1			04.00
1	1		CINDERELLA II-DREAMS COME TRUE Animated Walt DISNEY HOME VIDEOVBUENA VISTA HOME ENTERTAINMENT 22026		NR	26.99
2	2		SCOOBY-DOO AND THE RELUCTANT WEREWOLF Scooby-Doo WARNER FAMILY ENTERTAINMENT/WARNER HOME VIDED 1879	2002	NR	14.95
3		98).	MOULIN ROUGE Nicole Kidman F0XVIDE0 2004/25 Ewan McGregor		PG-13	14.98
4	3	2	PETER PAN (SPECIAL EDITION) Animated Walt DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 23668	1953	G	24.99
5	5	•	ATLANTIS: THE LOST EMPIRE Animated Walt DISNEY HOME VIDEOIBUENA VISTA HOME ENTERTAINMENT 23822	2001	PG	26.99
6	6	P	BALTO II: WOLF QUEST Animated	2001	NR	19.99
7	7	B	PLANET OF THE APES Mark Wahlberg FUXVIDED 2000358 Helena Bonham Carter	1	PG-13	14.98
8	n	-	TOM & JERRY: MAGIC RING Animated WARNER HOME VIDED 65551	2002	NR	14.95
9		i.	SPONGE BUDDIES Spongebob Squarepants Spongebob Squarepants	2002	NR	12.95
10	8		SHREK Mike Myers OREAMWORKS HOME ENTERTAINMENT 83670 Eddie Murphy		PG	24.99
11			HEIST Gene Hackman WARIVER HOME VIDEO 22472 Danny Devito	2000	R	19.96
12	T		NAUTICAL NONSENSE Spongebob Squarepants		NR	12.95
13	9		THE PRINCESS DIARIES Anne Hathaway Walt disney Home video/BUENA vista Home ENTERTAINMENT 23638 Julie Andrews		G	22.99
14	10	3	DISNEY'S AMERICAN LEGENDS Animatem Walt DISNEY DIR UNA WISTA HOME ENTERTAINMENT 2424	+	NR	19.99
1 5	4	3	INFL: SUPER BOWL XXXVI Various Artists USA HOME ENTERTAINMENT 6334 Various Artists	2002	NR	14.95
16			SHIRLEY TEMPLE SING & DANCE ALONG Shirley Temple	2002	PG	9.98
17	11		FOXVIDEO 200384 CAST AWAY Tom Hanks		PG	19.98
18	13	11	FOXVIDED 2022443 Helen Hun O BROTHER, WHERE ART THOU? George Clooney	-	PG-13	14.99
19	15		TOUCHSTONE HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 24194  A KNIGHT'S TALE Heath Ledge	r 2001	PG-13	14.95
20	17		COLUMBIA TRISTAR HOME VIDED 06140 VEGGIE TALES: LIONS, SHEPHERDS & QUEENS Veggie Tale:	\$ 2002	NR	19.99
21	14		BIG IDEA/LYRICK STUDIOS 2140 EXIT WOUNDS Steven Seaga	2001	R	14.94
22			WARNER HOME VIDEO 21069 DM) STOWAWAY Shirley Temple	+	PG	9.98
23			PDX/IDE0 200382  LITTLE MISS BROADWAY Shirley Temple		PG	9.98
24	-		FOXIDED 200361 WEE WILLIE WINKIE Shirley Temple	-	PG	9.98
25	26		RUGRATS EASTER Animate		NR	12.95
26	20		NICKELODEON VIDEO/PARAMOUNT HOME ENTERTAINMENT 87185812.95 BEST OF JAMES Thomas & Friend		NR	12.99
	27		ANCHOR BAY ENTERTAINMENT 1262		R	14.99
27	37		BRIDGET JONES'S DIARY MIRAMAX HOME ENTERTAINMENT 24647 Renee Zellwege DODDA CAVES THE PRINCE DODDA CAVES THE PRINCE		NR	12.95
28	16		DORA SAVES THE PRINCE Dora The Explore NICKELODEON VIDEO/PARAMOUNT HOME ENTERTAINMENT 860183			ļ
29	36		ELMO'S WORLD: SPRINGTIME FUN Sesame Street Muppet		NR	12.99
30	12		MEGGIDO-OMEGA CODE 2 Michael Yor 6000TIMES HOME VIDEO 137867 Michael Bieh	n	NR	19.95
31	19	1	SAVE THE LAST DANCE Julia Stile			1
32	22		BLOW Johnny Dep New UNE HOME VIDEO/WARNER HOME VIDEO 5328 Penelope Cru	z	R	14.94
33	34		BEAR IN THE BIG BLUE HOUSE: VOL. 1 Animate COLUMBIA TRISTAR HOME VIDEO 802223	d 1998	NR	9.95
34	21	A	TUPAC SHAKUR: BEFORE I WAKE Tupac Shaku XENON ENTERTAINMENT 4099	r 2002	NR	14.98
35	28		HANNIBAL (SPECIAL EDITION) Anthony Hopkin MGM HOME ENTERTAINMENT 1505879 Julianne Moor		R	14.95
36	X		WIGGLY WIGGLY WORLD The Wiggle LYRICK STUDIOS 269	s 2002	NR	14.95
37	29		THE BIBLE John Husto Fox/10E0 202073 Peter O'Tool		NR	9.98
38	18	8	SNOW WHITE AND THE SEVEN DWARFS Animate Watroise Home Video Bena Vista Home ENTERTIAIMMENT 2223	-	G	19.99
39	39		COYOTE UGLY Piper Perab Touchstone Home vioeo/Buena vista Home entertainment 21794 Adam Garci	•	PG-13	14.99
40	23		PEARL HARBOR: 60TH ANNIVERSARY COMMEMORATIVE EDITION Ben Afflec	k 2001	PG-13	24.99
4_		1	TOUCHSTONE HOME VIGEO BUENA VISTA HOME ENTERTAIMMENT 23871 Josh Hartne	<u>" </u>		1

APR 20			Billboard TOP DVC	SALE	S <sub>TN</sub>	1
THIS WEEK	LAST WEEK	Mrtio -	Compiled from a national sample of retail stars and ractifobber reports collected, copiled, and provided by VideoScan. TITLE LABEL/DISTRIBUTING LABEL & NUMBER	Principal Performers	RATING	
1	NE	<b>.</b>	JOY RIDE	1 Week At Number 1 Steve Zahn Paul Walker	R	27.98
2	H		HEIST WARNER HOME VIDEO 21321	Gene Hackman Danny Devito	R	24.98
3	14	ат (	ZOOLANDER PARAMOUNT HOME ENTERTAINMENT 33/374	Ben Stiller	PG-13	29.99
4	1	1	THE ONE CDLUMBIA TRISTAR HOME VIDEO 6006392	Jet Li	PG-13	27.96
5	2		A.I.: ARTIFICIAL INTELLIGENCE (WIDESCREEN) DREAMWORKS HOME ENTERTAINMENT 18567	Haley Joel Osment Jude Law	PG-13	29.99
6			THE WASH TRIMARK HOME VIDEO 7964	Dr. Dre Snoop Dogg	R	24.99
7	3	9	CINDERELLA II-DREAMS COME TRUE Animated WALT DISNEY HOME VIDEO BUENA VISTA HOME ENTERTAINMENT 2003			
8	6	a.	JAY AND SILENT BOB STRIKE BACK DIMENSION HOME VIDEOIBIJENA VISTA HOME ENTERTAINMENT 24665	Jason Mewes Kevin Smith	R	29.9 <mark>9</mark>
9	4	12	THE LAST CASTLE DREAMWORKS HOME ENTERTAINMENT 89870	Robert Redford James Gandolfini	R	26.99
10	7		DON'T SAY A WORD F0Xv/De0 2003005	Michael Douglas	R	27.98
111	5		A.I.: ARTIFICIAL INTELLIGENCE (PAN & SCAN) DREAMWORKS HOME ENTERTAINMENT BS885	Haley Joel Osment Jude Law	PG-13	29.99
12	12	1	THE FAST AND THE FURIOUS UNIVERSAL STUDIOS HOME VIDED 21270	Paul Walker Vin Diesel	PG-13	26.98
13	11	4	"O" LIONS GATE HDME ENTERTAINMENT/TRWARK HOME VIDED 7911	Mekhi Phifer Josh Hartnett	R	24.99
14	IIK E	(16)	THE PATRIOT COLUMBIA TRISTAR HOME VIDEO 573)	Mel Gibson	R	19.95
15	9	2	THE MUSKETEER UNIVERSAL STUDIOS HOME VIDED 5217/5	Justin Chambers Mena Suvari	PG-13	26.98
16	19	æ	SHREK (SPECIAL EDITION) DREAMWORKS HOME ENTERTAINMENT B3012	Mike Myers Eddie Murphy	PG	26.99
17	20	100	MOULIN ROUGE FOXVIDED 2000870	Nicole Kidman Ewan McGregor	PG-13	29.98
118	8		NFL: SUPER BOWL XXXVI USA HDME ENTERTAINMENT 60354	Various Artists	NR	19.95
19			WHAT WOMEN WANT PARAMOUNT HOME ENTERTAINMENT 138384	Mel Gibson Helen Hunt	PG-13	29.99
20	15		HARDBALL PARAMOUNT HOME ENTERTAINMENT 130794	Keanu Reeves	PG-13	29.99
21	17	31	PETER PAN (SPECIAL EDITION) WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 21620	Animated	G	29.99
22	16		BONES New Line Home video/warner Home video 5407	Snoop Dogg	R	24.98
23		94	NAUTICAL NONSENSE AND SPONGE BUDDIES NICKELDDEDN VIDED/PARAMOUNT HCWE ENTERTAINMENT 87894	Spongebob Squarepants	NR	19.99
24	Tel	in e	MEN IN BLACK (COLLECTOR'S SERIES) COLUMBIA TRISTAR HOME VIDEO 8255	Tommy Lee Jones Will Smith	PG-13	29.95
25	22	21	ATLANTIS: THE LOST EMPIRE WALT DISNEY HOME VIDEOIBUENA VETA HOME ENTERTAINMENT 24084	Animated	PG	29.99

## Billboard TOP VIDEO RENTALS

EX	WEEK		Top Video Rentals is based on transactional data, provided by the Video Software Dealers Assn., from more than 12,000 video rental stores.	Vintead	
TINIS PLE	LAST WE		TITLE LABEL/DISTRIBUTING LABEL & NUMBER	Principal Performers	RATING
			曾 NUMBER 1 增	4 Weeks At Number 1	
1	1	23	DON'T SAY A WORD F0XVIDE0 2003428	Michael Douglas	R
2	.10	W	JOY RIDE FOXVIDE0 2003/452	Steve Zahn Paul Walker	R
3	Ĩ.	w	HEIST WARNER HOME VIDEO 21321	Gene Hackman Danny Devito	R
4	2		A.I.: ARTIFICIAL INTELLIGENCE DREAMWORKS HOME ENTERTAINMENT 89650	Haley Joel Osment Jude Law	PG-13
5		ZOOLANDER PARAMOUNT HOME ENTERTAINMENT 337373		Ben Stiller	PG-13
6	4		THE LAST CASTLE DREAMWORKS HOME ENTERTAINMENT 89869	Robert Redford James Gandolfini	R
7	3	1	THE ONE COLUMBIA TRISTAR HOME VIDEO 60%2	Jet Li	PG-13
8	5	Υ.	HARDBALL PARAMOUNT HOME ENTERTAINMENT 330793	Keanu Reeves	PG-13
9	8	7	RAT RACE PARAMOUNT HOME ENTERTAINMENT 336843	Amy Smart John Cleese	PG-13
10	9		"O" LIONS GATE HOME ENTERTAINMENT/TRIMARK HOME VIDEO 7912	Mekhi Phifer Josh Hartnett	R
11	6		THE MUSKETEER UNIVERSAL STUDIOS HOME VIDEO 19596	Justin Chambers Mena Suvari	PG-13
12	7	1	JAY AND SILENT BOB STRIKE BACK DIMENSION HOME VIDEO/BUENA V STA HOME ENTERTAINMENT 2466303	Jason Mewes Kevin Smith	R
13	101		THE WASH TRIMARK HOME VIDEO 4250	Dr. Dre Snoop Dogg	R
14	13	d1	CINDERELLA II: DREAMS COME TRUE WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 22026	Animated	NR
15	12	-	BONES NEW LINE HOME VIDED/WARNER HOME VIDED 5405	Snoop Dogg	R
16	15	11	THE GLASS HOUSE COLUMBIA TRISTAR HOME VIDEO 0K312	Leelee Sobieski Diane Lane	PG-13
17	14	33	THE FAST AND THE FURIOUS UNIVERSAL STUDIOS HOME VIDEO 4001	Paul Walker Vin Diesel	PG-13
18	ħ	W.	THE ORDER JI COLUMBIA TRISTAR HOME VIDEO 00042	ean-Claude van Damme	R
19	11		CAPTAIN CORELLI'S MANDOLIN UNIVERSAL STUDIOS HOME VIDEC 39883	Nicolas Cage Penelope Cruz	R
20	16	-	SOUL SURVIVORS ARTISAN HOME ENTERTAINMENT 12482	Casey Affleck Wes Bentley	R
	anid a	ortifuno	t tion for a minimum of 125,000 units or a dollar volume of \$9 million at retail for theatrically released programs	or of at least 25 000 upits and S	1 million a

RIAA gold cert, for sales of 50,000 units or \$1 million in sales at suggested retail. A RIAA platinum cert for sales of 100,000 units or \$2 million in sales at suggested retail. IRMA gold certification for a minimum of 125,000 units or a dollar volume of \$3 million at retail of the therizably released programs, or of at least 25,000 units and \$1 million at suggested retail for ontheatrical times. IRMA platinum certification for a minimum sale of 250,000 units and \$1 million at suggested retail for ontheatrical times. IRMA platinum certification for a dollar volume of \$18 million at retail of the therizably released programs, and of at least \$50,000 units and \$2 million at suggested retail for ontheatrical times. IRMA platinum certification for a dollar volume of \$18 million at retail of the therizably released programs, and of at least, \$0,000 units and \$2 million at suggested retail for nontheatrical times. IRMA platinum certification for a dollar volume of \$18 million at retail of the therizably released programs, and of at least, \$0,000 units and \$2 million at suggested retail for nontheatrical times. IRMA platinum certification for a dollar volume of \$18 million at retail of the therizably released programs.

• IBMA gold certification for a minimum of 125,000 units or a dollar volume of \$9 million at retail for theatrically released programs, or of at least 25,000 units and \$1 million at suggested retail for nontheatrical titles. () IBMA platinum certification for a minimum sale of 250,000 units or a dollar volume of \$18 million at retail for theatrically released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheatrical titles. () IBMA platinum certification for a minimum sale of 250,000 units or a dollar volume of \$18 million at retail for theatrically released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheatrical titles. () IBMA platinum certification for a minimum sale of 250,000 units or a dollar volume of \$18 million at retail for theatrically released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheatrical titles.

APRIL 6 2002 Connect with the music industry's most important decision makers in Billboard Classified





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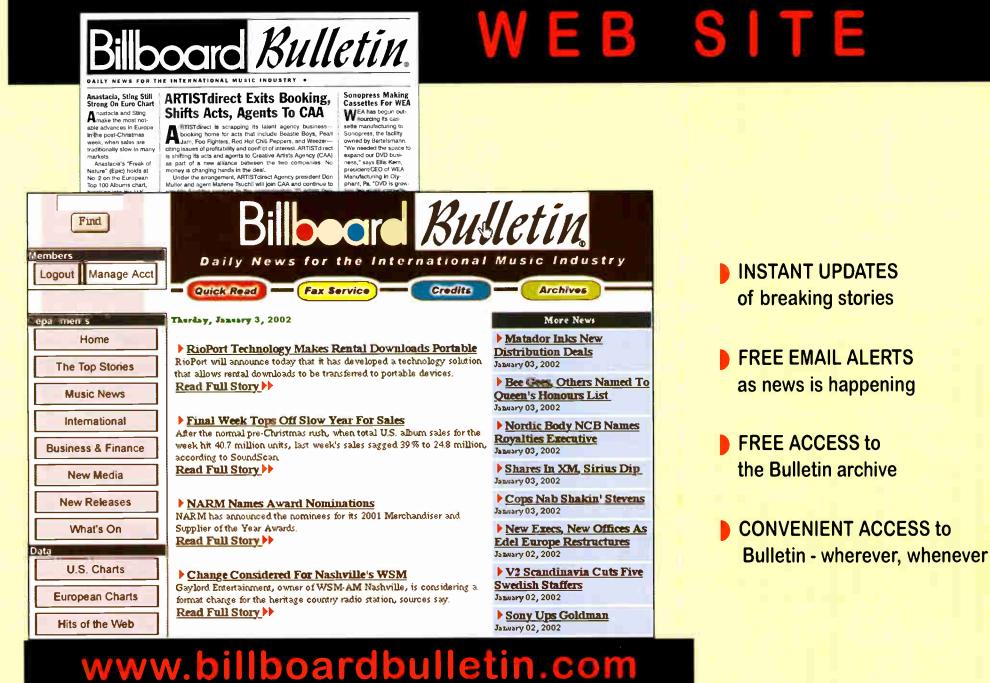
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World Radio History



by Geoff Mayfield

## Over The Counter

**BEFORE THE EASTER PARADE:** A generous March 19 release schedule results in a rollicking Billboard 200, with four new albums entering the top five for the first time since last September. But even with those fresh troops, industry-wide album sales are still down from the same week of the prior year, which continues a bleak trend seen in every week of 2002 and in eight of the last nine weeks of 2001.

Thanks to a wrinkle of the calendar, that streak should end with next issue's charts. Easter, which is a proven catalyst for album sales, arrives two weeks earlier this year—on Sunday (31)—than it did last year, when it fell on April 15. Thus, a holiday week will be competing with last year's non-holiday week. Next week will be boosted further by the arrival of **Celine Dion's** first new album in two years, which seems on course to move more than a half-million units in its first week.

Of course, while the calendar shift might make the volume for the week ending March 31 look mighty next to the same week of 2001, music stores will have a steep hill to climb in the middle of April, when they have to compete with figures from last year's Easter frame.

**LESS 'NOW' THAN BEFORE:** The bloom may be falling off the rose that has been the "Now" series. True, *Now 9* easily tops The Billboard 200 with 419,000 units, leading the album placed second by 196,000 units and becoming the fourth in the series to reach No. 1. Still, as dominating as this week's victory might look, earlier titles in the series achieved bigger numbers, and this marks the second straight "Now" album to have a smaller opening week than the volume that came before.

Last November, during Thanksgiving week, Now 8 entered at No. 2 with 549,000 units, while Now 7, released in July 2001, bowed



at No. 1 with 621,500—the largest firstweek sum in the series' history. In fact, *Now 9's* is the smallest firstweek total of any of the titles since *Now 4* 

became the first album in the series to hit No. 1 with 320,500 units in the Aug. 5, 2000, issue of *Billboard*. Now 5 started with 444,000 in fourth-quarter 2000 and sold 688,000 during its biggest week. Now 6 began with 525,000 last April and sold even more the next week, when Easter traffic yielded a sum of 547,000. **ALONE, TOGETHER:** Discounting last year's *MTV Unplugged*, **Jay-Z's** last three studio albums had first-week sales averaging 482,000 units, with 2000's *The Dynasty Roc la Familia* opening with 558,000 units. **R. Kelly's** last album arrived in November 2000 with an opener



begins at No. 2 with 223,000 units and at No. 1 on Top R&B/Hip-Hop Albums. That sum is tepid by either artist's standards, but it may say more about how soft album sales have been this year than the status of either man's popularity.

Elsewhere in the big chart's top five, R&B newcomer **Glenn Lewis** bows at No. 4 with 85,500 units, while veteran **Jimmy Buffet's** *Far Side of the World* starts at No. 5 with 78,500. Lewis was a recent guest on *Live With Regis and Kelly*.

The Buffet title, on his own Mailboat label, is also No. 1 on Top Independent Albums and marks his highest Billboard 200 rank since 1996's *Banana Wind*—when the artist was still signed to MCA—started at No. 4. The only other album from an artist-owned, independently distributed label to chart as high in recent memory was **Mannheim Steamroller's** *Christmas Extraordinaire*, which peaked at No. 5 last December. That ensemble records for American Gramaphone, which is owned by Mannheim frontman **Chip Davis**.

**AROUND THE HORN: John Mayer**, who has seen increases in eight of the last nine weeks, earns The Billboard 200's Greatest Gainer (82-56), with a 36% surge. The jump, in part, is attributed to a March 13 stop on *The Tonight Show With Jay Leno*, but the album has also benefited from a radio-and-retail campaign staged in at least 10 markets where Mayer is receiving airplay. In those markets, a value-added version of the album, bundled with an electronic press kit, is available at more than one chain

... We have reached the second birthday of three albums that rank lower than No. 100 on the big chart. Thus, **Disturbed's** rookie *The Sickness*, the eponymous set by **Nickel Creek**, and **David Gray's** *White Ladder* (the album that earned him a best new artist nomination at this year's Grammy Awards) all check into Top Pop Catalog Albums. Disturbed bows at No. 1.





FOOLIN' AROUND: Ashanti sets a new audience record on the Hot R&B/Hip-Hop Airplay chart, as her "Foolish" moves 2-1 with an audience of 66.5 million. It beats the previous record set last year by Alicia Keys—whose "Fallin" " had a reach of 63.8 million in the Aug. 25, 2001, issue—and comes just two weeks after another newcomer, Tweet, became only the second solo female artist to surpass 55 million in audience with lead track "Oops (Oh My)."

Usher's "U Don't Have to Call" also exceeds Keys' record. It has 64 million listeners, advancing 3-2 on the R&B Airplay chart. Both "Foolish" and "Call" gain roughly 8.4 million in audience at R&B radio this week, with Usher taking the Greatest Gainer/Airplay crown on Hot R&B/Hip-Hop Singles & Tracks by a mere 140,000 listeners.

These record-breaking audience numbers are pinned to serious growth in the ratings of R&Bformatted radio stations, which—according to the latest Arbitron figures—are at their highest point in history. Broadcast Data Systems uses Arbitron's number to compute listener totals.

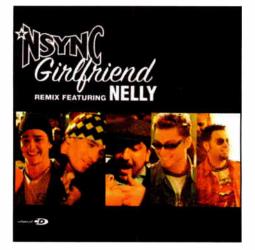
On The Billboard Hot 100, "Foolish" earns the Greatest Gainer/Airplay honor for the fourth consecutive week. It moves 9-4 with a gain of 16 million listeners—its largest oneweek jump thus far. The last track to post four consecutive weeks as the Greatest Gainer/Airplay winner was **Destiny's Child's** "Survivor" in March and April 2001. The second-largest gainer on the Hot 100 also belongs to Ashanti, as the **Fat Joe**-fronted "What's Luv" gains 15.5 million listeners, helping it rise 5-2.

**GO, 'GIRLFRIEND': 'N Sync** rises to No. 1 on Hot 100 Singles Sales with its **Nelly**-assisted "Girlfriend." It scans 22,500 units (up 2,500) and earns the Greatest Gainer/Sales honor for the second consecutive week on The Billboard Hot 100, where it climbs 6-5.

"Girlfriend" is 'N Sync's third chart-topper on the sales chart, following "Music of My Heart" with **Gloria Estefan** in October 1999 and "It's Gonna Be Me" in July 2000. The group was last in the top five of the Hot 100 in December 2000, when "This I Promise You" peaked at No. 5.

FULL-CIRCLE: A pair of artists who broke through the charts in the early to mid-'90s return to Hot Country Singles & Tracks. Brett James takes the Hot Shot Debut trophy at No. 46 with "Chasin' Amy," and a reunited McBride & the Ride open at No. 50 with "Anything That Touches You."

Absent from the chart since January 1996, "Chasing Amy" starts at the artist's highest chart position to date, besting three prior singles released on the now-defunct Arista Nashville subsidiary imprint Career. His debut single, "Female Bonding," was his previous highwater mark, when it peaked at No. 60 in summer 1995. Though recently absent as an artist, James has kept a presence on the chart as a songwriter: He penned **Martina McBride's** 



"Blessed," which caps the chart for a second week, as well as **Jessica Andrews'** former No. 1 "Who I Am" and **Lonestar's** recent top 10 song "With Me." A new James album is tentatively slated for a July retail drop.

Original McBride & the Ride trio members **Terry McBride, Ray Herndon**, and **Billy Thomas** reconvene on the chart for the first time in seven years, with "Anything." The track is their highest debut to date. McBride & the Ride placed four consecutive top five titles on the chart in the early '90s, including their biggest hit, "Sacred Ground," which spent two weeks at No. 2 in June 1992. "Anything" introduces *Amarillo Sky*, due May 21.

**GOING FAST:** "Here Is Gone" by **Goo Goo Dolls** flies 13-6 on the Adult Top 40 chart. It's the first track to make the top 10 within its first three weeks on that chart since "Hands" by **Jewel** in November 1998. As was the case in its prior two chart weeks, "Gone" posts the format's biggest gain, increasing its spins by 310 to 1,864. On the Hot 100, "Gone" jumps 44-26, with an audience gain of 7 million.

LABELED: MCA Nashville's promotion team officially joins Capitol's push for Garth Brooks and Trisha Yearwood's "Squeeze Me In" duet, which bullets at No. 17 on Hot Country Singles & Tracks. MCA Nashville recently added the track to new pressings of Yearwood's *Inside Out*... The RCA Label Group—consisting of RCA, BNA, and Arista Nashville—claims six top 10 titles on Hot Country Singles & Tracks—a feat not matched since the same label group held six of the top 10 slots for four consecutive weeks starting in the June 16, 2001, issue.

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THIS WEEK	LAST WEEK	2 WKS. AG0		ARTIST IMPRINT & NUM8ER/DISTRIBUTING LABEL	Title	PEAK POSITION	THIS WEEK	LAST WEEK	2 WKS. AGD	- Unite	ARTIST Title	PEAK
-	2	2		WifeRint & NUMBER/DISTRIBUTING LABEL	T DEBIIT : W = 1 Week At Number 1		51	39	-		REMY SHAND The Way I Feel	39
1	-	w.		VARIOUS ARTISTS UNIVERSALIEMI (ZOMBA SONY 84408/UMRG (12 98/19 98)	Now 9	1	52	51	53		MOTOWN 014481/UMRG (14.98 CD) RASCAL FLATTS  Rascal Flatts	51
				UNIVERSÄLJEMI/ZOMBA SÖNY 84408/UMRG (12 98/19 98)	The Best Of Both Worlds	2	53	30	_		LYRIC STREET ISSUIMALLYWDDU (14 99/17 98) # INDIGO GIRLS Become You	30
2		10		ROC A FELLA (DEF JAM 586783*/JIVE/IDJMG (12 98/19 98)		-		_			EPIC 86401 (18 98 EO CD)	-
3	1	1	<u></u>	SOUNDTRACK A 5 LDST HIGHWAY/MERCURY 170069/IDJMG (12 98) 19 98}	0 Brother, Where Art Thou?	1	54	47	41		VARIOUS ARTISTS         3         Now 8           EM/UNIVERSAL/SONVZOMBA 11154/VIRGIN (12 98/19 98)         0         0	2
4	115	5		GLENN LEWIS EPIC 85787* (12 98 EQ/17 98)	World Outside My Window	4	55	59	59	1451	SOUNDTRACK Shrek	28
5	-	w)	<b>1</b>	JIMMY BUFFETT MAILBOAT 2005 (10 98/18 98)	Far Side Of The World	5					S GREATEST GAINER S	
6	3	5	.10(	ALAN JACKSON 2 ARISTA NASHVILLE 67039/BLG (12 98/18 98)	Drive	1	56	82	102	11	JOHN MAYER Room For Squares	56
7	6	4	174	LINKIN PARK <sup>7</sup> WARNER BR05 47755 (12 98-18 98)	[Hybrid Theory]	2	57	58	57	40	SOUNDTRACK MOulin Rouge	3
8	4	3		ALANIS MORISSETTE MAVERICK 47988/WARNER BRDS 118.98 CD	Under Rug Swept	1	58	62	92		NORAH JONES Come Away With Me BLUE NOTE 32688 CAPITOL 19 38 CD: 4	58
9	7	6	17		Word Of Mouf	3	59	55	47	13	NELLY FURTADO ▲ <sup>2</sup> Whoa, Nelly!	24
10	8	10		DISTURBING THA PEACE/DEF JAM SOUTH 586446*/IDJMG (12 98 19 98)	M!ssundaztood	6	60	57	51	22	DREAMWORKS 450217/INTERSCOPE 112 98/18 98) * INCUBUS A Morning View	2
11	5	2		ARISTA 14718 (12 98/18 98)	Full Moon	2	61	50	38		IMMORTAL 85277-/EPIC (12.98 EQ/18.98) HOOBASTANK ● Hoobastank	25
12	2	_		ATLANTIC 83493")AG (12 98 18 98) B2K	В2К	2	62		-		ISLAND SI543NIDJMG (18 98 CD) # ANN NESBY Put It Dn Paper	62
		•		EPIC 85457 (12 98 EQ/18 98)		-		(COL)	05		11'S TIME CHILD 017391/UNIVERSAL (12 98/18 98)	13
13	9	9		KYLIE MINOGUE CAPITDL 37670 (6 98/17 98)	Fever	3	63		25		VARIOUS ARTISTS G Grammy Nominees 2002	_
14	11	11		NICKELBACK 4 ROADRUNNER 618485/IDJMG (12.98/18.98)	Silver Side Up	2	64	64	63	810	LIL BOW WOW C Doggy Bag SD SD DEFICOLUMBIA B6130.CRG #12 98 EQ/18 98)	11
15	13	13	30	PUDDLE OF MUDD ▲ FLAWLESS/GEFFEN 493074/INTERSCDPE (12 98/18 98)	Come Clean	9	65	60	55	39	DEFAULT  TVT 2310/11 58 CO1 4	52
16	16	16	12	SHAKIRA 2 EPIC 63900 (12 98 EQ/18 98)	Laundry Service	3	66	52	-	3	THE CORRS VH1 Music First Presents: The Corrs — Live In Dublin H3/LAVA/ATLANTIC 83538/AG (12:18/18:98)	52
17	10	8	7	JENNIFER LOPEZ  EPIC 66395' (12 98 EQ/18 98)	J To Tha L-O! The Remixes	1	67	49	35	3	NATALIE IMBRUGLIA White Lilies Island	35
18	12	7	-0		Songs In A Minor	1	68	56	45	36	CRAIG DAVID 🛦 Born To Do It	11
19	15	14	10	J 20002 (12 98) 18.98) USHER <sup>3</sup>	8701	4	69	79	74	25	WILDSTARIATLANTIC 88081*1/AG (11 38/17 38) ADEMA  Adema	27
20	14	15	-	ARISTA 14715* (12,98/18.98) MARY J. BLIGE 4 2	No More Drama (2002)	14	70	80	81	110	ARISTA 14696 (11 99/17 98) SOUNDTRACK ▲ 3 Coyote Ugly	10
21	22			MCA 112808* (12.98/18.98)	Escape	2	71	53	66		CURB 78700 (11 98/17 98) TOBY KEITH A Pull My Chain	9
				INTERSCOPE 493148 (12 98/18 98)		-			61	<u></u>	DREAMWORKS (NASHVILLE) 450297/INTERSCOPE (12.98/18.98)	2
22	_	12		CREED 5 WIND UP 13075 (11 98/18.98)	Weathered	1	72				CURB 78711 (12.96/18.98)	-
23	20	20	25	JA RULE 2 MURDER INC IDEF JAM 586437*/IDJMG (12.98/19.98)	Pain Is Love	1	73		CVIE		COREY I'm Just Corey ND0NTIME/M0T0WN 016/13/UMRG (8 98/12.98)	73
24	19	19	82	P.O.D. 4 2 ATLANTIC 83475*/AG (11 98/17 98)	Satellite	6	74	63	50		FAITH EVANS         Faithfully           BAD BDV 73041/ARISTA (12 98/18 98)         Faithfully	14
25	18	18	23	BARRY MANILOW  BMG HENITAGE 10000(ARISTA (12.98/18.98)	Ultimate Manilow	3	75	74	69	78	JEWEL A This Way	9
26	í.	w		SOUNDTRACK	Blade II	26	76	75	60	35	AALIYAH ▲ <sup>2</sup> Aaliyah	1
27	26	32	2	SYSTEM OF A DOWN A	Toxicity	1	77	72	64	-44	STAIND & 4 Break The Cycle F(1/2 58/75 58)	1
28	27	27	2.0	NAS 🛦	Stillmatic	5	78	46	-	23	KILLA BEEZ Wu-Tang Productions Present: Killa Beez — The Sting	46
29	21	21		ILL WILL/CDLUMBIA 85736*/CRG (12.98 EQ/18.98)	The Rebirth Of Kirk Franklin	4	79	73	67	22	WU-TAIlig(In The PAINT 83627k0CH (13 99/19 98) MICHAEL W. SMITH ● Worship	20
30	32	36		GDSPD CENTRIC 70037/ZDMBA (11 98/17 98)	J.O.S.E. : Jealous Ones Still Envy	30		-			REUNION 10025/2DMBA (11 98/17 98)	-
31	37	_		TERRDR SOUADIATLANTIC 83472*/AG (11 98/17 98)  NAPPY ROOTS	Watermelon, Chicken & Gritz	31	80	108	116	-		1
	_			ATLANTIC 83524/AG (7 98/11 98)		10	81		68	_	CDLUMBIA 67136*/CRG (12.98 ED/18.98) JOSH GROBAN Josh Groban	41
32	23	23		INDIA.ARIE A MOTOWN 013770-/UMRG (12 98/18 98)	Acoustic Soul	_		4			143 481 54/WARNER BRDS (18 9k CD) #	44
33	1141	w	10	OL' DIRTY BASTARD TH D3 9991/RIVIERA (13 98/19 98)	e Trials And Tribulations Of Russell Jones	33	82		52		SHARISSA No Half Steppin' MOTOWN 016158/UMRG [12 98/18 98)	
34	28	26	1	BRITNEY SPEARS 4 JIVE 41776/ZDMBA (12.98)19.98)	Britney	1	83	68	49		SADE  Lovers Live EPIC 06373 (12 98 EQ/18 98)	10
35		w		DARREN HAYES COLUMBIA 86250/CRG (12 98 EQ/18 98)	Spin	35	84	71	58	21	THE CALLING  Camino Palmero RCA 67585 (11 98/17 98)	36
36	44	46	32	MICHELLE BRANCH  MAVERICK 47985WARNER BRDS (1798 CD)	The Spirit Room	36	85	61	-		N*E*R*D*         In Search Of           VIRGIN 11521 (10 38 CD)         In Search Of	6
37	25	17	72	U2 🔺	All That You Can't Leave Behind	3	86	84	80	25	JIMMY EAT WORLD  JIMY EAT WORLD	54
38	41	40	11	INTERSFOPE 524653 (12 98) 18 98)	I Am Sam	20	87	67	75	15	MERCYME Almost There	67
39	35	34		V2 27119 (12 99 18 98) KID ROCK ▲	Cocky	7	88	69	48	3	INDAWORD 861334WARNER BRDS. (16 98 CD) ▲ TRAIN ▲ <sup>2</sup> Drops Of Jupiter	6
40	24	-		(AV2 AT) ATTC 3442 AG (12 98/18 98)	Resident Evil	24	89	65	84	1	AWARE COLUMBIA 69888/CRG (12 98 EQ/16 98) SOUNDTRACK All About The Benjamins	65
		40		RDADRUNNER 618450/IDJMG (18 98 CD)	[Ghetto Love]	9	90		65	-	SLIP N SLIDE 39011/NEW LINE (12:98/18:98)	33
41		42	-50	JAHEIM A DIVINE MILL 472 WARNER BRDS (11 98/17 98)					-		MCA 112609* (12,98/18,98)	_
42	38		10	ARISTA 26093" (12 98/18 98)	Big Boi & Dre Present DutKast	18	91	88		1	ROB ZOMBIE  The Sinister Urge GEFFEN 451147 (NITERSCIPE (12.98/18.98)	8
43	36	43	2	VARIOUS ARTISTS  BNA 67043/RLG (12 98/17 98)	Totally Country: 17 New Chart-Topping Hits	12	92	70	28	3	JARS OF CLAY theeleventhhour ESSENTIAL/SILVERTONE 10628/ZDMBA (17.98 CD)	21
44	40	37	70	ENYA 6 REPRISE 47426/WARNER BRDS (12 98/18 98)	A Day Without Rain	2	93	93	104	1 20	MARTINA MCBRIDE         Greatest Hits           RCA (NASHVILLE) 67012/RLG (2:2 9//18.38)         Greatest Hits	5
45	31	30	4	X-ECUTIONERS LOUDICLUMBIA 88410" ICRG (12.98 E0/17.99)	Built From Scratch	15	94	87	70	35	'N SYNC ▲ <sup>5</sup> Celebrity JIVE 41/58/20MBA (12:98/18:98)	1
46	34	29		SOUNDTRACK	Queen Of The Damned	28	95	85	73	M	JYE 417592 DWDA 112 98/16 389) MYSTIKAE JUE 41707/2006B4 (12 98/18 38) Tarantula	2
47	33	22		WARNER SUNSET REPRISE 48285/WARNER BROS (18 98 CD) CHER	Living Proof	9	96	108	5 95	51	VARIOUS ARTISTS 4 <sup>2</sup> Songs 4 Worship — Shout To The Lord	5
48	48	44	12	WARNER BRDS 47619 (12 98/18 98)	Genesis	7	97	78	54	0	INTEGRITY 61001/TIME LIFE 119 58 CD) CHRIS ISAAK Always Got Tonight	2.
49	45	33	-	J 20085* (12 54:18 56) NO DOUBT ▲	Rock Steady	9	98	76	72	10	REPRISE 48016/WARNER BRQS. (18 95 CD)	1
49 50	45 29			INTERSCOPE 493158* (12 98/18 98) DESTINY'S CHILD	This Is The Remix	29					CAPITOL (NASHVILLE) 31330 (10 98/18 98)	
30	24	+	1	MUSIC WORLD COLUMBIA 86431 CRG (6 98 EQ/16 98)	Time is the neulix	27				ľ,	MENTSEEKER IMPACT ME JACK JOHNSON Brushfire Fairytales	
							99	118	<sup>3</sup> 122		JACK JOHNSON Brushtire Fairytales	9

THIS WEEK LAST WEEK 2 WKS. AGD	Market State	ARTIST Title	PEAK POSITION	THIS WEEK	LAST WEEK	2 WKS. AGD	WEAKS ON	ARTIST Title	PEAK Position
100 90 76	1	IMPRINT & NUMBER/DISTRIBUTING LABEL       JENNIFER LOPEZ ▲ 3       J.Lo	1	⊨ 151		∾ 97		IMPRINT & NUMBER/DISTRIBUTING LABEL BARBRA STREISAND  The Essential Barbra Streisand	15
101 97 124		EPIC 85965 (12:98 EQ/18:98) UNWRITTEN LAW Elva	73	152	139 1	115	11	COLUMBIA 86123/CRG (17 38 E0/24 98) STING ● All This Time	32
102 86 62		INTERSCOPE 433139 (14 98 CO) PLUS ONE Obvious	29	153	126 1	30	•	A&M 493169/INTERSCOPE (12 96/18 98)	126
103 91 79	5	143/ATLANTIC 83527/AG (11 98) 17 98) JOE Better Days	32	154	143 1			TUG 39009/NEW LINE (12:98/17:98)	1
104 89 71 2	8	JIVE 41786/20MBA (12.98/18.98) MICHAEL JACKSON ▲ <sup>2</sup>	1	155			4	RDC A FELLADEF JAM 586396 //DJMG (12 98/19.98) VARIOUS ARTISTS City On A Hill: Sing Alleluia	107
105 96 91		DIANA KRALL  The Look Of Love	9	156		_	- 10	ESSENTIAL ID622/20MBA (17.98 CD) VARIOUS ARTISTS The Source Presents Hip Hop Hits — Volume 5	47
		VERVE 545866/VG (12 \$8)18 98)						UTVIDEF JAM 586662/IDJMG (12 98/18 98)	157
		DMX A The Great Depression RUFF RDERS/DEF JAM 586450"/IDJMG (12.98/19.98)	1	157	1.00			SIDE ONE DUMMY 71230" (13 98 CD) #	-
107 115 112		BLINK-182 Take Off Your Pants And Jacket	1	158				THIRD DAY Come Together ESSENTIAL 10658/20MBA (11 98/17 98)	31
108 NEW		VARIOUS ARTISTS Master P Presents: West Coast Bad Boyz Poppin' Collars	108	159		-		SOUNDTRACK  The Fast And The Furious MURDER INC/DEF JAM 548832 '/IDJMG (12 98/18 98)	7
109 104 89		ALISON KRAUSS + UNION STATION  New Favorite ROUNDER 610495/10/JMG (11.98/17.98)	35	160				SOUNDTRACK The Fast And The Furious: More Fast And Furious ISLAND 586631/IDJMG (14 98 C0)	117
110 117 136	0	ANGIE STONE  Mahogany Soul J 20013' (12 59/18 58)	22	161	124 1	11		MASTER P Game Face NEW NO LIMIT/UNIVERSAL 860977/UMRG (12 98/18.98) Game Face	53
11 105 96	9	ROD STEWART  The Very Best Of Rod Stewart WARNER BROS. 76328 (12 98/18.98)	40	162	159 1	38	14	JAY-Z MTV Unplugged ROC-A-FELLA/OEF JAM 586614/IDJMG (9 98/14 98)	31
112 103 87	4	THE STROKES  Is This It RCA 68101* (17 98 CD)	33	163	155 1	52	34	VARIOUS ARTISTS 3 Now 7 EMI/UNIVERSALISONY/ZOMBA 10749/VIRGIN (12.98/18.98)	1
113 100 129		TRIK TURNER Trik Turner	100	164	165 1	67	14	CHRIS CAGLE  Play It Loud CAP ID: It ASH U E 14170 (10 90/17 98)  Play It Loud	164
114 99 78		SOUNDTRACK State Property ROC & FELLA/IDEF JAM 586671*7/DJMG (12:98/18:98)	14	165	172 1	70	20	KIDZ BOP KIDS         Kidz Bop           RAZ( R 1 = 1942, 11 38 17 98)         Kidz Bop	76
115 mm	2	MEGADETH Rude Awakening SANCTUARY 84544 (18 58/24 98)	115	1 <b>6</b> 6	158 1	56	22	VARIOUS ARTISTS WOW Hits 2002: The Year's 30 Top Christian Artists And Hits EMICHRISTIAN/PROVIDENT/WORD S1850/SPARROW (19 58/21 59)	52
116 77 85		THE CHIEFTAINS The Wide World Over: A 40 Year Celebration	77	167	154 1	53	4	SUM 41 A ISLAND 548562/IDJMG (12 58/18 98)	13
117 102 77	۵	DAVE MATTHEWS BAND A 3 Everyday	1	168	156 1	14	2	RACHAEL LAMPA wond 612/WANKER BROS (11 98/15 98) # Kaleidoscope	114
118 101 82 1	6	RCA 67988 (11 98/16 98) MOBB DEEP ● Infamy	22	169	162 1	65	39	LONESTAR  I'm Already There	9
119 113 56	•	LOUD/COLUMBIA 85889-ICRG (12 98 EQ/18 96) JOHN TESH A Deeper Faith	56	170	174 1	175		BNA 57011/RLG (12 98/18 98) PHANTOM PLANET The Guest	133
120 NOW 1		FAITH MD 34591/GARDEN CITY (11.98/17.98)  GRATEFUL DEAD  Postcards Of The Hanging: Grateful Dead Preform The Songs Of Bob Dylan	120	<b>17</b> 1	149 1	55	74	DAYLIGHT 52056/EPIC (13 98 EQ CD) ≜ LENNY KRAVITZ ▲ <sup>3</sup> Greatest Hits	2
121 157 185		GRATEFUL DEAD 14069/ARISTA (17 59 CD) THE WHITE STRIPES White Blood Cells	121	172		_	+0	VIRGIN 50316112 59/18 581 GREEN DAY ● International Superhits!	40
122 114 110		SYMPATHY FOR THE RECORD INDUSTRY/THIRD MAN 27124-7/2 (13 98 CD) # BROOKS & DUNN A Steers & Stripes	4	173		170		UNCLE TUPELO 83/93: An Anthology	173
		ARISTA NASHVILLE 67003/RLG (12 98/18 98)			2114	70		LEGACY/COLUMBIA 62223/CRG (18.98 EQ CD) #	_
123 131 119		SOUNDTRACK  The Lord Of The Rings: The Fellowship Of The Ring REPRISE 4110/WARNER BRDS. (19 98 CD)	29	174		_		FLAW         Through The Eyes           REPUBLIC/UNIVERSAL 014091/UMRG (12.98 CD) #         Through The Eyes	170
124 NEW		CUSTOM Fast		175	$\vdash$		1.6	MICHAEL JACKSON Greatest Hits: HIStory — Volume 1 EPIC 85250 (18 96 EQ CD)	85
125 130 117		JAGUAR WRIGHT Denials Delusions And Decisions MOTIVE 112689/MCA (8 98/12 38)	56	176	140 1	48	ш.	SARAH BRIGHTMAN Classics NEMO STUDID 33257/ANGEL (12 98/17 98)	66
126 107 98 7		VARIOUS ARTISTS • WOW Gospel 2002: The Year's 30 Top Gospel Artists And Songs EVI CHRISTIAN/WORD/VERITY 43188/ZDMBA (17 99/15 98)	46	177	146 1	32	146	VARIOUS ARTISTS A Totally Hits 2001	3
127 110 93	3	OZZY OSBOURNE         Down To Earth           EPIC 63580 (12:98 EQ/18:98)         Down To Earth	4	178	nte		1	THURSDAY Full Collapse	178
128 123 118	4	YOLANDA ADAMS Believe ELEKTRA 62690(EEG (12.98/18.96)	42	179	180 1	71	22	TENACIOUS D         Tenacious D           EPIC 66234* (18 98 EQ CD)         Tenacious D	33
129 92 94	1	STEVE HOLY Blue Moon	63	180	161 1	74		DONNIE MCCLURKIN Live In London And More	69
130 128 109	1	NELLY A <sup>®</sup> Country Grammar	1	181	-	(ii);		ELTON JOHN   Songs From The West Coast  ROCKET/UNIVERSAL \$653304/UMRG (12.98/18.98)	15
131 111 100	9	PETEY PABLO  Diary Of A Sinner: 1st Entry	13	182	144 1	05		GORILLAZ Gesterning (1236/1839) G Sides	84
132 119 103 29	۹	Jrve 41723/20MBA (11.98/17.98)  FABOLOUS  Ghetto Fabolous	4	183	177 1	86	2.2	PETE YORN musicforthemorningafter	131
133 129 131	8	DESERT STORM/ELEKTRA 62679 '/EEG (12.98/18.98) TRAVIS TRITT  Down The Road I Go	51	184	164 1	61	16	CDLUMBIA 6221511CRG (7 98 EQ/12 98) + ICE CUBE Greatest Hits	54
134 142 177 3	2	COLUMBIA (NASHVILLE) (21 592 50NY (NASHVILLE) (11 98 EQ/17.38)	14	185	170			PRIORITY 2991/7CAPITOL (12 98/18.98) STARSAILOR Love Is Here	129
135 121 108 20	0	WIND-UP 13065 (18 98 CD) PINK FLOYD	2	186	196 1	05	-	CAPITOL 36448 (10.38 CD) # The Princess Diaries	41
136 122 101		CAPITOL 36111 (19.98/24.98)	11	187	163 1			WALT DISNEY 85/731 (18 98 CD)	- 7.
		NEW NOIZE/OREAMWORKS 450233 INTERSCOPE (12:98:18:98) #				-		NETTWERK 30162 LAPITOL (11.98/17.98)	51
137 136 140		KENNY CHESNEY A <sup>2</sup> Greatest Hits BNA 67370/RCG (12: vis 38)	13	188			2	FIVE FOR FIGHTING  Aware/columbla 63759/CR( )7 98 E0/17 98)  Aware/columbla 63759/CR( )7 98 E0/17 98 E0/1	54
138 132 120		SOUNDTRACK Moulin Rouge 2 INTERSCOPE 433228 (18 58 CD)	90	189	Set 1	2		DASHBOARD CONFESSIONAL The Places You Have Come To Fear The Most	189
139 135 134	(	TIM MCGRAW <sup>2</sup> Greatest Hits CUR8 77978 (12 98/18 98)	4	190		-	2	LUIS FONSI Amor Secreto	109
140 112 -		DANIEL RODRIGUEZ The Spirit Of America	112	191	160 1	26		SOUNDTRACK We Were Soldiers COLUMBIA 884031C/RG (12:98 EQ/18:98)	126
141 116 90	8	SOUNDTRACK A Walk To Remember	34	192	186 1	91	-	LUTHER VANDROSS Luther Vandross	6
142 150 141		BACKSTREET BOYS The Hits — Chapter One JIVE 41759/20MBA (12.50/18.30)	4	193	168 1	79	er	STEVEN CURTIS CHAPMAN Declaration SPARROW 51770 (12 98/17.96)	14
143 138 113	0	WILLIE NELSON The Great Divide	43	194	188 1	84	7	LIFEHOUSE 2 No Name Face	6
144 137 133 🕅		JO DEE MESSINA A Burn CUB3 7797 (11 Sg(17 Sg)	19	195	182 1	50	10	FRANK SINATRAC UT (280/8.30)     FRANK SINATRA     Greatest Love Songs     FRANK SINATRA	32
145 NEW 1		CUHA 7/977 (11 Section)         Forever Country           RA20R & TE 89044 (18 Se CO)         Forever Country	145	196	171 1	83	17	BEE GEES  Their Greatest Hits—The Record	49
146 125 99		JANET ▲ <sup>2</sup> All For You	1	197	181 1	27	1	POLYDOR/UTV/UNIVERSAL 589400/UMRG (17.98/24.98) VARIOUS ARTISTS Disney's Superstar Hits	127
147 120 106		VIRGIN 10144* (1298/1898) REBECCA ST. JAMES Worship God	94	198	RE EN	TRY	11	WALT DISNEY 860711 (19 99 C.0)         Part II           BRAD PAISLEY         Part II	31
148 153 144	2	FOREFRONT 32587 (18 98 CD) THE BEATLES ▲ 8 1	1	199			10	ARISTA NASHVILLE 67800(RLG (11 92/17.36)	7
149 141 123 40	0	APPLE 29325/CAPITOL (12.98/18.98) GORILLAZ  Gorillaz	14	200			2	UNE 41768/20MBA11238/18380 CYNDI THOMSON My World	81
150 148 137 24	2	ANDREA BOCELLI  ACCEPTION CI298/18/98) Cieli Di Toscana	14	<b>H</b>			-	CAPITOL (NASHVILLE) 26010 (10.98/17.98)	
140 137		PHILIPS 588341 (12.39/18.38)							

• Albums with the greatest sales gains this week. • Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). A RIAA certification for net shipment of 1 million units (Platinum). • RIAA certification for net shipment of 100 million units (Diashipment of 100,000 units (Dro). △ Certification of 200,000 units (Platinum). • Certification for net shipment of 100 million units (Diaane equivalent of 100,000 units (Dro). △ Certification of 200,000 units (Platinum). • Asterisk indicates LP is available. Most tape prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked EQ, and all other CD prices are equivalent prices, which are projected from wholesale prices. Certification of 400,000 units (Multi-Platino). ^ Asterisk indicates LP is available. Most tape prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked EQ, and all other CD prices are equivalent prices, which are projected from wholesale prices. Certification of 400,000 units (Inc., all internet sales report. © 2002, VNU Business Media, Inc., and SoundScan, Inc. All rights reserved.

ALBUMS	Billboard TOP BLUES	APRIL 6 2002					
Title			LAST WEEK	THIS WEEK			
4 Weeks At Number 1 Hot & Sassy	PEGGY SCOTT-ADAMS MISS BUTCH 4419 MARDI GRAS	-	1	1			
Blue Moor	ROBBEN FORD		2	2			
<b>Riding With The King</b>	B.B. KING & ERIC CLAPTON A <sup>2</sup> DUCK/REPRISE 47612/WARNER BRDS		5	3			
Nothing Persona			3	4			
Get The Blues	VARIOUS ARTISTS		8	5			
Red White & Blues		5	4	6			
Live At Montreux 1982 & 1985	STEVIE RAY VAUGHAN AND DOUBLE TROUBLE	1	6	7			
Big Bad Love	SOUNDTRACK NONESUCH 7		7	8			
Do You Get The Blues?	JIMMIE VAUGHAN ARTEMIS 751091	Ľ,	10	9			
Sweet Tea	BUDDY GUY SILVERTONE 41751/20MBA	-	9	10			
Pure Blues	VARIOUS ARTISTS	4	12	11			
Love Songs	ETTA JAMES CHESS 11/2488/MGA			B			
One Night In America			11	13			
That's Big!	LITTLE CHARLIE & THE NIGHTCATS			14			
Mississippi Blues	VARIOUS ARTISTS	3	13	15			

## Billboard TOP REGGAE ALBUMS

THIS WEE	LAST WEE		ARTIST IMPRINT & NUMBER/DISTRIBUTING	LABEL Title
-	-		the second se	MBER 1 44 Weeks At Number 1
1	1			Ine Love: The Very Best Of Bob Marley And The Wailers
2	2		SHAGGY VIRGIN 11823	Mr. Lover Lover (The Best Of ShaggyPart 1)
3	3		BOB MARLEY AND THE WAILER	5 Legend (Deluxe Edition)
4	4	-	CAPLETON DAIL INCLISE 1825' VP	Still Blazin
5	5	-20	UB40 VIRGIN 50525	The Very Best Of UB40
6	6		TANTO METRO & DEVONTE	The Beat Goes On
7	7		DAMIAN "JR. GONG" MARLEY	Halfway Tree
8	11	17	SOUNDTRACK BIG YARD 112868/MCA	Showtime
9	8		VARIOUS ARTISTS	Reggae Gold 2001
10	12		SANCHEZ	Stays On My Mind
11	13	111	ELEPHANT MAN	Log On
12	9			The Biggest Ragga Dancehall Anthems 2001
13	10		VARIOUS ARTISTS	Strictly The Best 28
14	11		VARIOUS ARTISTS	Strictly The Best 27
15	15		BOB MARLEY AND THE WAILER	5 Exodus (Deluxe Edition)

## APRIL 6 Billboard TOP WORLD ALBUMS

THIS WEEK	LAST WEE		ARTIST IMPRINT & NUMBER/DISTRIBUTING LA	BEL Title
1	1	1		BER 1 😤 3 Weeks At Number 1 ne Wide World Over: A 40 Year Celebration
2	2		JOHN MCDERMOTT	A Time To Remember
3			ANGELIQUE KIDJO COLUMBIA 85799, CRG	Black Ivory Soul
4	5		SOUNDTRACK VIRGIN 10790	Amelie
5	7	-10	PILAR MONTENEGRO	Desahogo
6	4	1	SOLAS SHANACHIE 7846	The Edge Of Silence
7	6	щ	SOUNDTRACK DECCA 017012/UNIVERSAL CLASSICS GROUP	Black Hawk Down
8	10	-	BAHA MEN A <sup>3</sup> S-CURVE 38431/CAPITOL	Who Let The Dogs Out (2002)
9	3	- 41	ANTHONY KEARNS/RONAN TYNAN/FINB	AR WRIGHT The Irish Tenors: Ellis Island
10	8	24	ISRAEL KAMAKAWIWO'OLE BIG BOY 5907/THE MOUNTAIN APPLE COMPANY	Alone In Iz World
11	12	12	GREAT BIG SEA	Sea Of No Cares
12	11	-865		Volume 3: Further In Time
13	10		ORCHESTRA BAOBAB	Pirates Choice
14	14			vangeline Made: A Tribute To Cajun Music
15			GIPSY KINGS NONESUCH 79642/AG	Somos Gitanos

## APRIL 6 2002 Billboard TOP CONTEMPORARY CHRISTIAN ALBUMS

	LAST WE	2 WKS. A		
THIS WI	۲	2 V	- E	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title
		1111		18 Weeks Al Number 1
1	1	1		P. P. * attabilit usass (ChOBRANT. Sete Mite
	2	2		KIRK FRANKLIN GOSPO CENTRIC 70037/PROVIDENT The Rebirth Of Kirk Franklin
	5	6		MICHAEL W. SMITH   REUNION 10025/PROVIDENT  Worship
	3	7	16	MERCYME IND 6133/WORD + Almost There
S	4	3		JARS OF CLAY ESSENTIAL/SILVERTONE 10629/PROVIDENT theeleventhhour
	1	1		\$ GREATEST GAINER \$
and the local division in which the local division in the local di	7	8	14	VARIOUS ARTISTS * INTEGRITY Supply Time Life Some 4 Worship — Sheet To The Lord
	6	5	1.44	PLUS ONE 143/ATLANTIC 83527,WORD Obvious
	8	4	0.1	JOHN TESH FAITH MDIGARDEN CITY 34591/WORD A Deeper Faith
	10	12	14	YOLANDA ADAMS ELEKTRA 52890/CHORDANT Believe
	9	9		REBECCA ST. JAMES FORFRONT 2587/CHORDANT Worship God
	11	10		VARIOUS ARTISTS ESSENTIAL 10522/PROVIDENT City On A Hill: Sing Alleluia
	13	13	- 10	THIRD DAY ESSENTIAL INDER/PROVIDENT Come Together
	16	14	22	VARIOUS ARTISTS EMICHRISTIAN/PROVIDENT/WOFD/SPARROW 1854/CHORDANT WOW Hits 2002: The Year's 30 Top Christian Artists And Hits
	15	11	3	RACHAEL LAMPA WORD 86182 A Kaleidoscope
	17	16	1.6	DONNIE MCCLURKIN A VERITY 43150 PROVIDENT # Live In London And More
	18	17	20	STEVEN CURTIS CHAPMAN SPARROW 1770ICHORDANT Declaration
	12	_	FU	BILL & GLORIA GAITHER AND THEIR HOMECOMING FRIENDS SPRING HOUSE 2368/CHORDANT I'II Fly Away
	23	23	10	KURT CARR & THE KURT CARR SINGERS GOSPO CENTRIC 4267/PROVIDENT 1 Awesome Wonder
	20	19	10	ZOEGIRL SPARROW 1829/CHORDANT A
20	21	15		BEBE MOTOWN OLG/OS/PROVIDENT Live And Up Close
21		1		HOT SHOT DEBUT
	14	2		GINNY OWENS ROCKETOWN 851894/00RD # Something More BILL & GLORIA GAITHER AND THEIR HOMECOMING FRIENDS SPRING HOUSE 2787/CHIIRDANT New Orleans Homecoming
	14	18	-	
	22	22		BISHOP T.D. JAKES DEXTERITY SOUNDS/EMI GOSPE: 0334/CHORDANT Woman Thou Art Loosed: Worship 2002 — Run To The Water The River Within
	24		1.6	THE READY ADDRESS OF THE READY
				MARY MARY A C2/COLUMBIA 7602/WORD Thankful
	05	20		OUT OF EDEN GDTEE 2850/CHORDANT # This Is Your Life
	25	29		OUT OF EDEN         GDTEE 2850/CHORDANT #         This Is Your Life           NICOLE C. MULLEN         WORD 6127 #         Talk About It
27	30	29 31	10 10 44	OUT OF EDEN         GOTEE 2850/CHORDANT #         This Is Your Life           NICOLE C. MULLEN         WORD 6127 #         Talk About It           AVALON         SPARROW 1795/CHORDANT         Oxygen
<b>27</b> 28		29	8 28 44 31	OUT OF EDEN         GOTEE 2850/CHORDANT #         This Is Your Life           NICOLE C. MULLEN         WORD 6127 #         Talk About It           AVALON         SPARROW 1796/CHORDANT         Oxygen           VARIOUS ARTISTS         INTEGRITY 1786/TIME LIFE         Songs 4 Worship — Be Glorified
27 28 29	30 26	29 31 25		OUT OF EDEN         GOTEE 2850/CHORDANT #         This Is Your Life           NICOLE C. MULLEN         WORD 6127 #         Talk About It           AVALON         SPARROW 1795/CHORDANT         Oxygen           VARIOUS ARTISTS         INTEGRITY 1786/TIME LIFE         Songs 4 Worship — Be Glorified           VARIOUS ARTISTS         INTEGRITY 1770/TIME LIFE         Songs 4 Worship — Great Is The Lord
27 28 29 30	30 26 27	29 31 25 28		OUT OF EDEN         GDTEE 2850/CHORDANT #         This Is Your Life           NICOLE C. MULLEN         worko 6127 #         Talk About It           AVALON         SPARROW 1796/CHORDANT         Oxygen           VARIOUS ARTISTS         INTEGRITY 1780/TIME LIFE         Songs 4 Worship — Be Glorified           VARIOUS ARTISTS         INTEGRITY 1700/TIME LIFE         Songs 4 Worship — Great Is The Lord           THE BROOKLYN TABERNACLE CHOIR         M2.0 COMMUNICATIONS 86198/WORD         Be Glad
27 28 29 30 31	30 26 27 32	29 31 25 28 28 26		OUT OF EDEN       GDTEE 2850-CHORDANT #       This Is Your Life         NICOLE C. MULLEN       word 6127 #       Talk About It         AVALON       SPARROW 1750-CHORDANT       Oxygen         VARIOUS ARTISTS       INTEGRITY 1700/TIME LIFE       Songs 4 Worship — Be Glorified         VARIOUS ARTISTS       INTEGRITY 1700/TIME LIFE       Songs 4 Worship — Great Is The Lord         THE BROOKLYN TABERNACLE CHOIR       M20 COMMUNICATIONS 86186/WORD       Be Glad         THIRD DAY       ESSENTIAL 10670/PROVIDENT       Offerings: A Worship Album
27 28 29 30 31 32	30 26 27 32 29	29 31 25 28 26 32		OUT OF EDEN       GDTEE 2850-CHORDANT #       This Is Your Life         NICOLE C. MULLEN       WORD 6127 #       Talk About It         AVALON       SPARROW 1795-CHORDANT       Oxygen         VARIOUS ARTISTS       INTEGRITY 1700/TIME LIFE       Songs 4 Worship — Be Glorified         VARIOUS ARTISTS       INTEGRITY 1700/TIME LIFE       Songs 4 Worship — Great IS The Lord         THE BROOKLYN TABERNACLE CHOIR       M20 COMMUNICATIONS 86198/WORD       Be Glad         THIRD DAY       ESSENTIAL 10650/PROVIDENT       Offerings: A Worship Album         FERNANDO ORTEGA       W00 6 509 #       Storm
27 28 29 30 31 32 33	30 26 27 32 29 31	29 31 25 28 28 26		OUT OF EDEN         GDTEE 2850/CHORDANT #         This Is Your Life           NICOLE C. MULLEN         WORD 6127 #         Talk About It           AVALON         SPARROW 1796/CHORDANT         Oxygen           VARIOUS ARTISTS         INTEGRITY 1786/TIME LIFE         Songs 4 Worship — Be Glorified           VARIOUS ARTISTS         INTEGRITY 1770/TIME LIFE         Songs 4 Worship — Great IS The LOF           THE BROOKLYN TABERNACLE CHOIR         M20 COMMUNICATIONS 86196/WORD         Be Glad           THIRD DAY         ESENTIAL 10670/PROVIDENT         Offerings: A Worship Album           FERNANDO ORTEGA         WORD 6105 #         Storm           VARIOUS ARTISTS         INTEGRITY 1720/TIME LIFE         Songs 4 Worship — Holy Ground
27 28 30 31 32 33 34	30 26 27 32 29 31 34	29 31 25 28 26 32 33 		OUT OF EDEN         GOTEC 2850:CHORDANT #         This Is Your Life           NICOLE C. MULLEN         WORD 6127 #         Talk About It           AVALON         SPARROW 1790:CHORDANT         Oxygen           VARIOUS ARTISTS         INTEGRITY 1700:TIME LIFE         Songs 4 Worship — Be Glorified           VARIOUS ARTISTS         INTEGRITY 1700:TIME LIFE         Songs 4 Worship — Great Is The Lord           THE BROOKLYN TABERNACLE CHOIR         M2.0 COMMUNICATIONS 86188/WORD         Be Glad           THIRD DAY         ESSENTIAL 106/07/R0/VIENT         Offerings: A Worship Album           FERNANDO ORTEGA         WORD 619 #         Songs 4 Worship — Holy Ground           VARIOUS ARTISTS + INTEGRITY 170:TIME LIFE         Songs 4 Worship — Great Is The Lord           THIRD DAY         ESSENTIAL 106:00/PROVIDENT         Offerings: A Worship Album           FERNANDO ORTEGA         WORD 619 #         Songs 4 Worship           VARIOUS ARTISTS + INTEGRITY 170:TIME LIFE         Songs 4 Worship — Holy Ground           JUMP 5         SPARROW 1913/CHORDANT #         Jump 5
27 28 30 31 32 33 34 35	30 26 27 32 29 31 34 33	29 31 25 28 26 32 33 		OUT OF EDEN         GDTEE 2850:CHORDANT #         This Is Your Life           NICOLE C. MULLEN         wORD 6127 #         Talk About It           AVALON         SPARROW 1795:CHORDANT         Oxygen           VARIOUS ARTISTS         INTEGRITY 1780:TIME LIFE         Songs 4 Worship — Be Glorified           VARIOUS ARTISTS         INTEGRITY 1780:TIME LIFE         Songs 4 Worship — Great Is The Lord           THE BROOKLYN TABERNACLE CHOIR         M2.0 COMMUNICATIONS 861864/WORD         Be Glad           THIRD DAY         ESSENTIAL 10670/PROVIDENT         Offerings: A Worship Album           FERNANDO ORTEGA         WORD 6105 #         Storm           VARIOUS ARTISTS         INTEGRITY 1787/TIME LIFE         Songs 4 Worship Album           FERNANDO ORTEGA         WORD 6105 #         Storm           VARIOUS ARTISTS         INTEGRITY 1787/TIME LIFE         Songs 4 Worship — Holy Ground Storm           UMP 5         SPARROW 1930/CHORDANT #         Jump 5           CECE WINANS         WELLSPRING GOSPEL/SPARROW 1826/CHORDANT         CeCe Winans
28 28 30 31 32 33 34 35 36	30 26 27 32 29 31 34 33	29 31 25 28 26 32 33 		OUT OF EDEN       GDTEE 2850:CHORDANT #       This Is Your Life         NICOLE C. MULLEN       wORD 6127 #       Talk About It         AVALON       SPARROW 1750:CHORDANT       Oxygen         VARIOUS ARTISTS       INTEGRITY 1780:CHORDANT       Songs 4 Worship — Be Glorified         VARIOUS ARTISTS       INTEGRITY 1780:CHORDANT       Songs 4 Worship — Be Glorified         VARIOUS ARTISTS       INTEGRITY 1780:CHORDANT       Songs 4 Worship — Be Glorified         THE BROOKLYN TABERNACLE CHOIR       M20 COMMUNICATIONS 861864/VORD       Be Glad         THIRD DAY • ESSENTIAL 1065/07/R0VIDENT       Offerings: A Worship Album         FERNANDO ORTEGA       WORD 6105 #       Storm         VARIOUS ARTISTS • INTEGRITY 1707/THE LIFE       Songs 4 Worship Album         FERNANDO ORTEGA       WORD 6105 #       Storm         VARIOUS ARTISTS • INTEGRITY 1707/THE LIFE       Songs 4 Worship Album         FERNANDO ORTEGA       UMP 5       Songs 4 Worship Album         FOREFRONT 1520-UCHORDANT #       Jump 5       Songs 4 Worship Album         JUMP 5       SPARROW 1912/CHORDANT #       Jump 5         CECE WINANS       WELLSPRING GOSEL/SPARROW 1822/CHORDANT       CeCe Winans         TOBYMAC       FOREFRONT 5294/CHORDANT #       MORMENT
27 28 30 31 32 33 34 35 36 37	30 26 27 32 29 31 34 33	29 31 25 28 26 32 33 		OUT OF EDEN       GDTEE 2850:CHORDANT #       This Is Your Life         NICOLE C. MULLEN       wORD 6127 #       Talk About It         AVALON       SPARROW 1750:CHORDANT       Oxygen         VARIOUS ARTISTS       INTEGRITY 1750:THE LIFE       Songs 4 Worship — Be Glorifed         VARIOUS ARTISTS       INTEGRITY 1750:THE LIFE       Songs 4 Worship — Great Is The Lord         THE BROOKLYN TABERNACLE CHOIR       M2 0 COMMUNICATIONS 85156/WORD       Be Glad         THIRD DAY • ESSENTIAL 106/30/PROVIDENT       Offerings: A Worship Album         FERNANDO ORTEGA       WORD 6109 #       Storm         VARIOUS ARTISTS • INTEGRITY 1750:THE LIFE       Songs 4 Worship Album         FERNANDO ORTEGA       WORD 6109 #       Storm         VARIOUS ARTISTS • INTEGRITY 1750:THE LIFE       Songs 4 Worship Album         FERNANDO ORTEGA       WORD 6109 #       Jump 5         UMP 5       SPARROW 1912/CHORDANT #       Jump 5         JUMP 5       SPARROW 1912/CHORDANT #       CeCe Winans         TOBYMAC       FORERONT 529/CHORDANT #       Momentum         AMY GRANT       BMG HERITAGE \$5196/RCA       Her Greatest Inspirational Songs
28 20 30 31 32 33 34 35 36 53 55 55 55 55 55 55 55 55 55	30 26 27 32 29 31 34 33 35	29 31 25 28 26 32 33  30 36		OUT OF EDEN       GDTEE 2850:CHORDANT #       This Is Your Life         NICOLE C. MULLEN       WORD 6127 #       Talk About It         AVALON       SPARROW 1790:CHORDANT       Oxygen         VARIOUS ARTISTS       INTEGRITY 1700:THE LIFE       Songs 4 Worship — Be Glorified         VARIOUS ARTISTS       INTEGRITY 1700:THE LIFE       Songs 4 Worship — Great IS The Lord         THE BROOKLYN TABERNACLE CHOIR       M20 COMMUNICATIONS 86186/WORD       Be Glad         THIRD DAY       ESSENTIAL 106/07/PROVIDENT       Offerings: A Worship Album         FERNANDO ORTEGA       WORD 6109 #       Storm         VARIOUS ARTISTS       INTEGRITY 170:THE LIFE       Songs 4 Worship Album         FERNANDO ORTEGA       WORD 6109 #       Storm         VARIOUS ARTISTS       INTEGRITY 170:THE LIFE       Songs 4 Worship - Holy Ground         JUMP S       SPARROW 1912(CHORDANT #       Jump 5         CECE WINANS       WELLSPRING GOSPELSPARROW 1822(CHORDANT #       GeCe Winans         CBYMAC       FOREFRONT 5294(CHORDANT #)       Momentum         AMY GRANT       MGH HERITAGE 5066RCA       Her Greatest Inspirational Songs         POINT OF GRACE       WORD 6112       Free To Fly
28 28 30 31 32 33 44 35 36 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	30 26 27 32 29 31 34 33 35	29 31 25 28 26 32 33  30 36		OUT OF EDEN       GDTEE 2850:CHORDANT #       This Is Your Life         NICOLE C. MULLEN       word 6127 #       Talk About It         AVALON       SPARROW 1750:CHORDANT       Oxygen         VARIOUS ARTISTS       INTEGRITY 1750:CHORDANT       Songs 4 Worship — Be Glorified         VARIOUS ARTISTS       INTEGRITY 1750:CHORDANT       Songs 4 Worship — Be Glorified         VARIOUS ARTISTS       INTEGRITY 1750:CHORDANT       Songs 4 Worship — Be Glorified         THE BROOKLYN TABERNACLE CHOIR       M20 COMMUNICATIONS 85156/WORD       Be Glad         THIRD DAY • ESSENTIAL 106/02/PROVIDENT       Offerings: A Worship Album         FERNANDO ORTEGA       WORD 6109 #       Storm         VARIOUS ARTISTS • INTEGRITY 1767/TIME LIFE       Songs 4 Worship — Holy Ground         JUMP 5       SPARROW 1912/CHORDANT #       Jump 5         CECE WINANS       WELSPRING GOSPEL/SPARROW 1812/CHORDANT #       CeCe Winans         TOBYMAC       FORERONT 529/CHORDANT #       Momentum         AMY GRANT       BMG HERITAGE 65106/RCA       Her Greatest Inspirational Songs

	APRIL 6 2002			Billboard TOP GOSPEL AL	BUMS
2		9	T		
THIS WEEK	ž	2 WKS. AGO	1		
St International States	2	WK	-		
÷ [	2	5		ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Tit
2		1		S NUMBER 1 S	5 Weeks At Number
_	1	1	10	KIRK ERANKLIN & GOSPO CENTRIC 70037/ZOMBA	The Rebirth Of Kirk Frank
	2	2	1	VARIOUS ARTISTS • EMICHRISTIAN/WORD/VERITY 43188/20MBA WOW Gospel 2002: The Year's 30	Top Gospel Artists And Sor
	3	3	12	YOLANDA ADAMS ELEKTRA 62890/EEG	Belie
	4	5	1910		Live In London And Mor
	8	8		KURT CARR & THE KURT CARR SINGERS GOSPO CENTRIC 490747/INTERSCOPE	Awesome Won
	6	4	- 24	BEBE MOTOWN 016705/UMRG	Live And Up Clo
	5	6		BISHOP T.D. JAKES DEXTERITY SOUNOS 20034/EMI GOSPEL Woman Thou Art Loosed: Worship 2002 — Run T	
	7	7	192	MARY MARY A C2/COLUMBIA 63740/CRG	Thank
		9	-	THE BROOKLYN TABERNACLE CHOIR M2.0 COMMUNICATIONS/WORD 86186/WARNER BROS.	Be G
		10	- 60	CECE WINANS WELLSPRING GOSPEL 51826/SPARROW	CeCe Win
		12		JOE PACE & THE COLORADO MASS CHOIR INTEGRITY/WORD 85188/EPIC	Glad Abou
		15	-10		Consta
		14		SHIRLEY CAESAR WORD 85864/EPIC #	Hyn
	_	32		ELDER JIMMY HICKS AND THE VOICES OF INTEGRITY AMEN 1503	Turn It Arei
1	12	13	-	SHIRLEY MURDOCK DEXTERITY SOUNDS 20245/EMI GOSPEL	Ho
	-	38	22		He's All I Ne
	24	_		KRS-ONE AND THE TEMPLE OF HIPHOP IN THE PAINT/FRONT PAGE 8383/KOCH	Spiritual Min
	-	17			Persuaded—Live In [
		11		JOANN ROSARIO FHAMMOND/VERITY 43167/ZOMBA Fred Hammond Presents Joann	Rosario: "More, More, Mo
20 2	22	16	21	MOSES TYSON, JR. WORLD CLASS GOSPEL 50007/ALPINE	Mu
			7	HOT SHOT DEBUT +	
	_			MEN OF STANDARD MUSCLE SHOALS SCUND GOSPEL 8017/MALACO	Vol
	-	19		DOUG & MELVIN WILLIAMS BLACKBERRY 1631/MALACO	Du
	9			HELEN BAYLOR DIADEM 10682/ZOMBA	My Everyth
		22		BISHOP T.D. JAKES & THE POTTER'S HOUSE MASS CHOIR DEXTERITY SOUNDS 20303 EMI GOSPEL	The Storm Is O
		36	201	EASTERN MICHIGAN GOSPEL CHOIR DOROHN 73722	Get To The Conc
		24		THE BLIND BOYS OF ALABAMA REAL WORLD 50918 #	Spirit Of The Cent
		23	-19	VARIOUS ARTISTS • EMLWORD/VERITY 43163/ZOMBA WOW Gospel 2001: The Year's 30	
		27	10	VIRTUE VERITY 43170/ZOMBA	Virtuos
		25		YOLANDA ADAMS ELEKTRA 62629/EEG	The Experie
		33		CARLTON PEARSON AND THE AZUSA MASS CHOIR TOMMY BOY GOSPEL 1494 TOMMY BOY	Live At Azus
		30	40		s Top 20 Songs Of The Cent
	-	40	39	JAMES GREAR & COMPANY BORN AGAIN 1035/DIAMANTE SERVANT	What Will Your Life
		29	-18	THE NEW LIFE COMMUNITY CHOIR FEATURING JOHN P. KEE . VERITY 43139/ZOMBA #	
		37	77	LEE WILLIAMS AND THE SPIRITUAL QC'S MCG 7018 #	Good Ti
		28	-21		: Walk By FaithNot By Si
	17	31		THE BRIGHT STAR MALE CHORUS BORN AGAIN 1038/DIAMANTE SERVANT	Live In Shreveport
		1			Praise Is What I
		26	45	ESTHER SMITH DOROHN 73850	You Love MeS
38 3		_			
39 3	39	39 34		V.I.P. MUSIC & ARTS SEMINAR MASS CHOIR FEATURING JOHN P. KEE VERITY 43168/20/MBA YOUTHFUL PRAISE EVIDENCE GDSPEL/LIGHT S389/COMPENDIA	Mighty In The Sp Awesome G

● Albums with the greatest sales gains this week. ● Recording Industry Assn. Df America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum). ● RIAA certification for net shipment of 10 million units (Clamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin avaratis, <sup>2</sup> Certification for net shipment of 120,000 units (IPIA). <sup>4</sup> Certification of 200,000 units (IPIA). <sup>4</sup> Certification of 200,000 units (IPIA), <sup>4</sup> Certification of

lop selling albums compiled from a national sample of retail store, mass merchant, and internet sales reports collected, compiled, and provided by

		PRI 200		Billboard <sup>®</sup> HEATS				KERS.
THIS WEEK	LAST WEEK	2 WKS. AGO	-	ARTIST Title	THIS VEEK	LAST WEEK	Z VVKS. AGU	ARTIST Title IMPRINT & NUMBER/DISTRIBUTING LABEL
1	6	11		学会 NUMBER 1 学会 1 Week At Number 1 THE WHITE STRIPES White Blood Cells	25	18 4	3	ABANDONED POOLS Humanistic
	Ŭ			SYMPATHY FOR THE RECORD INDUSTRY/THIRD MAN 27124 1/2 (13 98 CD)	26	- 126		DIESELBOY HUMAN IMPRINT 75001-SYSTEM (17 98 CD)
2				CUSTOM Fast	20			SOMETHING CORPORATE Audio Boxer (EP)
	2			ARTISTDIRECT 01016 (17 98 CD)	28	29 2		SIR CHARLES JONES Love Machine
	2			DANIEL RODRIGUEZ The Spirit Of America		30 2		AND YOU WILL KNOW US BY THE TRAIL OF DEAD Source Tags & Codes INTERSCOPE 493236* (12 38 CD)
4				FLOGGING MOLLY Drunken Lullabies		26 2	2	OUT OF EDEN This Is Your Life
5	7	8		CHRIS CAGLE • Play It Loud	-	-		JOI CRAZY WORLD INNVERSAL 016701/JUMRG (14 98 CO)
6	5	2		RACHAEL LAMPA Kaleidoscope		34 2	-	ALEXANDRE PIRES ARIOLA 87833 BMG LATIN (14 98 CD)
7	11	10		DAVLIGHT 6006/EPIC (13 97 EQ CO)		23 8	5	ZAKK WYLDE'S BLACK LABEL SOCIETY 1919 * Eternal SPITFIRE 15176 (17 38 CO)
8	1	-		UNCLE TUPELO 83/93: An Anthology	34	22 –		MILLENCOLIN Home From Home BURNING HEART 82021/EPITAPH (16 98 CD)
9	10	9	t E	FLAW Through The Eyes	35	31 2	0	ALEJANDRO SANZ MITV Unplugged MTV Unplugged
				Se GREATEST GAINER S	36	44 2	5	LOSTPROPHETS thefakesoundofprogress
	32		2	THURSDAY Full Collapse	37	28 -	-	ILL NINO Revolution/Revolucion Revolution/Revolucion
		12	27	PETE YORN musicforthemorningafter COLUMBIA 62215"/CRG (7 98 EQ/12 98)	38	25 1	5	LINDA EDER Gold
12	9	17	11	STARSAILOR CAPITGL 36448 (10.98 CD)	39	35 3	3	CHRIS BOTTI Night Sessions
13	16	21	18	DASHBOARD CONFESSIONAL The Places You Have Come To Fear The Most VAGRANT 354 (11 98 CD)	40	36 3	8	NICOLE C. MULLEN Talk About It
14	1	-	2	LUIS FONSI Amor Secreto	41	43 3	9	SOIL Scars
15	17	18		MUSHROOMHEAD XX UNIVERSAL 016430/UMRG (12 98 CD)	42			KHIA Thug Misses
16	33	46		RES How I Do	43	40 2	8	HANK WILLIAMS III CURB 78728 1/7 98 (CD) Lovesick Broke & Driftin'
17	8	13	4	INJECTED Burn It Black	44	41 3	6	UNIVERSALIATINO 017043 (8 98 13 98)
18	14	14		KASEY CHAMBERS Barricades & Brickwalls	45	37 4	1	SUNDARLIE ZAA SONOLUX 8354050NY DISCOS (9 98 E0/16 98) De Un Solo Sentimiento
19	19	16	4.	COURSE OF NATURE Superkala	46	38 4	B	ATTIME To Remember
20	21	26	11 B -	KURT CARR & THE KURT CARR SINGERS Awesome Wonder G05P0 CENTRIC 480/47/INTERSCOPE (10.98/15.98)	47			INDEL 3035 (1339/138) Loud
21	20	19	15	ZOEGIRL Life	48	-		ChayAnne Grandes Exitos
22		ni,		GINNY OWENS ROCKETOWN/WORD 861893/WARNER BRDS (16.98 CD) Something More	49	42 4	2	VORD BOILD STUDY ANNUAL BROS (11) 92/15 93)
23	24	30		JOHNNY VICIOUS Ultra. Dance 01	50	27 3	5	LIL' KEKE Platinum In Da Ghetto
24	15	-		EELS Souljacker Souljacker	-		-	MI THE PAINT 8230/KOCH - OZ 58/18 581

### APRIL 6 2002 Bilboard TOPINDEPENDENT ALBUNS, Status and the set of 
THIS WEEK	LAST WEEK	2 WKS. AGO	WH NW	ARTIST Title	THIS WEEK	AST M	Z VVKS. AGD		ARTIST Title IMPRINT & NUMBER/DISTRIBUTING LABEL
				※ NUMBER 1/HOT SHOT DEBUT 学習 1 Week AT Number 1	25	20	-		LORRIE MORGAN The Color Of Roses
1		59.	d.	JIMMY BUFFETT Far Side Of The World	26	14	16	2	LIL' KEKE Platinum In Da Ghetto
2				OL' DIRTY BASTARD The Trials And Tribulations Of Russell Jones	27	25	20	9	BASEMENT JAXX Rooty
3	2	1		DEFAULT  The Fallout The Scole	28	22 2	22		JOAN SEBASTIAN Lo Dijo El Corazon
4	1			KILLA BEEZ WU-TANGINI THE PAINT 83827/KDCH (13 98/19 98) Wu-Tang Productions Present: Killa Beez — The Sting	29	40 -	- 1		CLINIC (17.98 CD) Walking With Thee
5	3	3	-	SOUNDTRACK SUP-N-SLUE 29011VNEW LINE (12:98/18:99) All About The Benjamins	30	24 -	-1		JACKY JASPER NUMBER 6600 (1898 CD) Keep My Shit Clean
6	4	2		JOHN TESH A Deeper Faith	31	41 4	40		NUMBER 0001 (1990) OLETA DAMS MONARCH 5171(P)0REER (17.98 CD) All The Love
7	5	5	15	IMX IMX IMX IMX IMX	32				SUPER FURRY ANIMALS I degrade Gars Bannet (16 se Co) Rings Around The World
8		ē,		FLOGGING MOLLY SDEONE DUMMY 1720° (1386 CD) 4 Drunken Lullabies	33	34 4	47		FEAR NO M.O.B. Gangstas Doin' Gangsta S#@t1
	1		-		34	27 2	24		VARIOUS ARTISTS Ultimate Power Of Love: 32 Great Soft Rock Hits
1	16	15		THURSDAY Full Collapse	35	28 2	23		ELVIS PRESLEY Elvis: The Very Best Of Love
10	7	10	$\langle m \rangle$	DASHBOARD CONFESSIONAL The Places You Have Come To Fear The Most	36	45 4	46	1	BMGMADACY SPECIAL PRODUCTS 574-MADACY (10.98/10.98) REV. CLAY EVANS AND THE AARC MASS CHOIR Constantly MEL 4014 (10.98/15.98)
11				KINGED SA (158 CO) A Attak	37				BLIND GUARDIAN CONTURY MOLA 1995 115 98 (10)
12	10	9		BAD RELIGION The Process Of Belief	38	37 4	11		E.S.G. & SLIM THUG E-S.S.K. Skill THUG S-SENETRIAMMENT 986 (1 99/1 7 98) # Boss Hogg Outlaws
13	8	6		RANCID/NOFX The BYO Split Series / Volume III	39	32 -	-	14	LIL BLACKY Big Ballin
14	12	14	2	JOHNNY VICIOUS Ultra. Dance 01	40	39 4	15		HIT A LICK \$1273TRIPLE X [16 98 CO.] ▲ Veggie Tales: Silly Songs With Larry Bio (DEAWORD 6164/YRICK \$100105 (598/8.58)
15	13	11	11	SEVENDUST  Animosity	41	38 3	34	10	JOAN SEBASTIAN A STORY STATES
16		1		DIESELBOY HUMAN IMPRINT 7880/55/STEM (17 98 CD) 4 projectHUMAN	42		-		PO' WHITE TRASH AND THE TRAILER PARK SYMPHONY Po' Like Dis POKET CHANGE 100 116 560 14
17	15	12		SIR CHARLES JONES Love Machine	43	36 3	30	5	LIL JON & THE EAST SIDE BOYZ Put Yo Hood Up
18	11	7		ZAKK WYLDE'S BLACK LABEL SOCIETY 1919 * Eternal	44			I	ELDER JIMMY HICKS AND THE VOICES OF INTEGRITY Turn It Around
19	9	-		MILLENCOLIN BURNING HART 82027/EPITAPH (16.58 CD)	45	43 3	33	4	KITTIE KITTIE OOR (11.98/17.98) Oracle
20	17	17		DREAM STREET DIE Dream Street	46	35 3	39		WALTER BEASLEY SHANACHE SOI 1888 (D) 4
21	21	29		PEGGY SCOTT-ADAMS MISS BILTCH 4019MA30L GRAS (10 98 15 99)	47	29 3	31		DIMITRI FROM PARIS ASTRALWERS 1177: (2) SO 14
22	26	19		VARIOUS ARTISTS Give 'Em The Boot 3 HILLCAI BOAMEDY APRIL 58 CD)	48	11			NEW CREATION OF GOD He's All I Need
23		= )		KHIA Thug Misses	49				THE HIVES BURNING HEART \$2005 //EPITAPH (16.98 CD) ≜ Veni Vidi Vicious
24	31	25	1	BARRY MANILOW Here At The Mayflower	50	23 -	-	-	SOLAS The Edge Of Silence
The H	eatsee	kers c	hart lis	sts the best-selling titles by new and developing artists, defined as those who have never appeared in the top 100 of The Billboard 200 chart. W	hen an	album re	aches	this	

The Heatseekers chant lists the best-selling titles by new and developing anists, defined as those who have never appeared in the top 100 of The Billboard 200 chart. When an album reaches this level, the album and the anist's subsequent albums are immediately including those who have never appeared in the top 100 of The Billboard 200 chart. When an album reaches this level, the album and the anist's subsequent albums are immediately including those which are utilities that are sold via independent distribution, including those which are utilities that are sold via independent distribution. Including those which are utilities that are sold via independent distributions. Including those which are utilities that are sold via independent distribution. Including those which are utilities that are sold via independent distribution. Including those which are utilities that are sold via independent distributions. Including those which are utilities and bilbum units (Flatinum) exel. Greatest ease gains this week. Greatest ease gains this week. Greatest ease gains this week. Greatest ease albums with a running time of 100 minutes or more, the RIAA certification for net shipment of 1 militica units (Flatinum). Charad certification of net shipment sold via independent distributions. (For the shipment of 100000 units (Flatinum). Charad certification of rot estimpent of 100000 units (Flatinum). Charad estimates with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: "Certification of rot estimpent of 100000 units (Flatinum). Charad estimates are used estimates with a running time of 1000 minutes or more, the RIAA multiplies are utilise units. Control 200,000 units (Multi-Platinu). "Asterisk indicates vinyl LP is available. Most tape prices are suggested lists. Tape prices are equivalent prices, which are projected from wholesale prices." Indicates and most CD prices are equivalent prices. Care equivalent prices are equivalent prices. In dicates prices

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## Billboard TOP SOUNDTRACKS

THIS WEEK	LAST WEEK	We see	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title	BILLBOARD 200 RANK
	-		🖄 NUMBER 1 📋	1 Week At Number 1	2
			JIMMY BUFFETT MAILBOAT 2005	Far Side Of The World	5
2	2			O Brother, Where Art Thou?	3
3	1		INDIGO GIRLS EPIC 86401	Become You	53
4	5		NORAH JONES BLUE NOTE 32088/CAPITOL #	Come Away With Me	58
5	3		ALANIS MORISSETTE MAVERICK 47988/WARNER BROS	Under Rug Swept	8
6	8		BARRY MANILOW BMG HERITAGE 10600/ARISTA	Ultimate Manilow	25
7	6	44	U2 ▲ <sup>3</sup> INTERSCOPE 524653	All That You Can't Leave Behind	37
8		01		The Spirit Of America	140
9		-0	CATHY FINK & MARCY MARXER WITH BRAVE COMBO ROUMDER 618092	All Wound Up! - A Family Music Party!	-
10	13	11	SOUNDTRACK • V2 27119	I Am Sam	38
11			THE CORRS 143/LAVA/ATLANTIC 83533/AG VH1 Music First Pr	esents: The Corrs – Live In Oublin	66
12	12		SOUNDTRACK INTERSCOPE 493228	Moulin Rouge 2	138
13	11	197	ALISON KRAUSS + UNION STATION  ROUNDER 61049510JMG	New Favorite	109
14	9	Ŧ	INDIA.ARIE MOTOWN 013770"/UMRG	Acoustic Soul	32
15	10	25		Songs In A Minor	18
16			VARIOUS ARTISTS UNIVERSAL/EMI/ZOMBA/SONY 84408/UMRG	Now 9	1
17	17	÷	JOSH GROBAN 143 48154/WARNER BROS 4	Josh Groban	81
18	20		KYLIE MINOGUE CAPITOL 37670	Fever	13
19				Room For Squares	56
20	1	e e e		The Look Of Love	105
21	16		CHRIS ISAAK REPRISE 48016/WARNER BROS.	Always Got Tonight	97
22	21		NATALIE IMBRUGLIA RCA 68082	White Lilies Island	67
23			RAFFI ROUNDER 618108	Let's Play!	
24	18		TRAIN ▲ <sup>2</sup> AWARE/COLUMBIA 69888 CRG	Orops Of Jupiter	88
25	1010	14	ENYA 45 REPRISE 47426/WARNER BROS	A Day Without Rain	44

Billboard® TOP INTERNET ALBUM SALES

APRIL 6 2002

THISTWEEK	LAST WEEK			
TPHS	LAST		TITLE	IMPRINT & NUMBER/DISTRIBUTING LABEL
-			😫 NUMBER 1 🖀	30 Weeks At Number 1
1	1	0	O BROTHER, WHERE ART THOU? ▲5	LOST HIGHWAY/MERCURY 170069/IDJMG
3	$\mathcal{A}$		BLADE II	IMMORTAL 12064*/VIRGIN
3	4		I AM SAMe	V2 27119
4	2		RESIDENT EVIL	ROADRUNNER 618450/IDJMG
5	3		QUEEN OF THE DAMNED WAR	INER SUNSET/REPRISE 48285/WARNER BROS.
6	6		SHREK A	DREAMWORKS 450305/INTERSCOPE
7	5	41		INTERSCOPE 493035
8	8	61		CURB 78703
9	7		ALL ABOUT THE BENJAMINS	SLIP-N-SLIDE 39011/NEW LINE
10	9		STATE PROPERTY	ROC-A-FELLA/OEF JAM 586671*/IDJMG
11	11	11	THE LORD OF THE RINGS: THE FELLOWSHIP OF THE RING •	REPRISE 48110/WARNER BROS.
12	12		MOULIN ROUGE 2	INTERSCOPE 493228
13	10	10	A WALK TO REMEMBER	EPIC 86311
14	13	$\overline{\mathcal{M}}$	THE FAST AND THE FURIOUS	MURDER INC./DEF JAM 548832*/IDJMG
15	15	11	THE FAST AND THE FURIOUS: MORE FAST AND FURIOUS	ISLAND 586631/IDJMG
16	18		THE PRINCESS DIARIES	WALT DISNEY 860731
17	14	4	WE WERE SOLDIERS	CDLUMBIA 86403/CRG
18	17	15	DOWN FROM THE MOUNTAIN	LOST HIGHWAY/MERCURY 170221/IOJMG
19	16	$\overline{\mathbf{n}}$	ALI	INTERSCOPE 493172
20	19	11	HARDBALL	SO SO DEF/CDLUMBIA 86025/CRG
21	20		SPONGEBOB SQUAREPANTS ORIGINAL THEME HIGHLIGHTS	NICK/JIVE 49500/ZOMBA
22	12-12	TTT I	TRAINING DAY	PRIORITY 50213*/CAPITOL
23	24	2	THREE 6 MAFIA & HYPNOTIZE MINDS PRESENTS: CHOICES – THE ALBUM	HYPNDTIZE MINDS/LDUD/COLUMBIA 1972/CRG
24	21		AMERICAN PIE 2	REPUBLIC/UNIVERSAL 014494/UMRG
25	22	48.	HOW HIGH	DEF JAM 586628* IOJMG

Top Internet Album Sales reflects physical albums ordered though Internet merchants, based on data collected by SoundScan. Unlike most Billboard album charts, catalog titles are included on the Internet and Soundtrack charts. 
Albums with the greatest sales gain this week. 
Becording Industry Assn. Of America (RiAA) certification for net shipment of 500,000 album units (Gold). 
A RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double
albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: 
Certification for net shipment of 100,000 units (Oro.) 
Certification of 200,000 units (Platino). 
A Certification of 400,000 units (Multi-Platino). 
\*Asterisk indicates vinyl available.
indicates past or present Heatseeker title 
200,000 units (Numeral Following Platino). 
A certification of 400,000 units (Multi-Platino). 
\*Asterisk indicates vinyl available.

APRI 200	IL 6 02		Billboard® TOP POP	9	C		ATALOG. Al 3 data are completive a calculation of the second state
THIS WEEK LAST WEEK 2 WKS AGO			ARTIST Time Time IMPRINT & NUMBER/DISTRIBUTING LABEL	HIS WEEK	LAST WEEK 2 WKS. AGD	THE AN	ARTIST Title IMPRINT & NUMBER/DISTRIBUTING LABEL
			Week At Number 1 / HOT SHOT DEBUT	25	32 42	-	TOM PETTY AND THE HEARTBREAKERS ▲ <sup>9</sup> Greatest Hits
1		1121	DISTURBED A <sup>2</sup> The Sickness	26	<b>2</b> 5 <b>3</b> 6	10	LYNYRD SKYNYRD  The Best Of Lynyrd Skynyrd: 20th Century Masters The Millennium Collection
2 1 1	1	10	CREED \$10 Human Clay	27	17 14	37	CAROLE KING $e^{10}$ Tapestry
3 2 2	2	17	BOB SEGER & THE SILVER BULLET BAND ▲ <sup>5</sup> Greatest Hits CAPITOL 30334 (10.58/15/38)	28	29 29	1:	INCUBUS ▲ <sup>2</sup> Make Yourset
4		9. j	NICKEL CREEK  Nickel Creek Nickel Creek	29	26 27		2PAC ▲ <sup>9</sup> Greatest Hits AMARU/DEATH ROW 490301*/INTERSCOPE (19.98/24.98)
5 3 4		**	PINK FLOYD \$15         Dark Side Of The Moon           CAPITOL 46001 (10.98/18 98)         Dark Side Of The Moon	30	41 50	(11)	ELTON JOHN ♠ <sup>15</sup> Greatest Hits R0CKET/ISLAN0 512532/10JMG 16 98/11.981
6 5 3	3	11	U2 ▲ <sup>2</sup> The Best Of 1980-1990 ISLAND 524513/I0JMG (12 98/18 98)	31	42 —	*	THE BEACH BOYS CAPITOL 21860 (10 96:47 98) The Greatest Hits Volume 1: 20 Good Vibrations
7 6 5	5		ENYA A <sup>2</sup> Paint The Sky With Stars – The Best Of Enya REPRISE 48835WARNER BROS (12.98/18.99)	32	30 39	10	AEROSMITH 🔶 <sup>10</sup> Aerosmith's Greatest Hits
8 8 6		1.1	DIXIE CHICKS A <sup>9</sup> Fly	33	22 15	1E	WAYLON JENNINGS ▲ <sup>5</sup> Greatest Hits
9 4 8	3	1	DEF LEPPARD A <sup>3</sup> Vault - Greatest Hits 1980-1995	34	-		DIANA KRALL When I Look in Your Eyes
10 7 7	1	12	KID ROCK $ eta^{10} $ Devil Without A Cause TOP D0G(LAVA/ATLANTIC 831197/AG (12.98/18.98) 4	35	23 —	3.5	JOURNEY <sup>10</sup> COLUMBIA 44490/CR5 (11:90 EQ/17:90) Journey's Greatest Hit:
	T		\$ GREATEST GAINER \$	36	16 25	111	AL GREEN A Greatest Hit:
11 11 1:	2	911	CELINE DION ▲ <sup>6</sup> All The WayA Decade Of Song	37	31 20	311	ALANIS MORISSETTE 🌗 <sup>10</sup> Jagged Little Pil MAVERICK 45901 WARNER BROS (10 501 7 50) 4
12			DAVID GRAY A White Ladder	38	45 —	41	Greatest Hit:
13 9 9	?	÷1	METALLICA $\blacklozenge^{12}$ Metallica ELEKTRA 61113'/EEG (11 98'17 98)	39	50 —	13	OZZY OSBOURNE ▲ <sup>2</sup> The Ozzman Comet
14 10 1	0	11	CREED ▲ 5 My Own Prison	40	28 26	13	SADE ▲ <sup>4</sup> The Best Of Sade
15 12 1	3		SYSTEM OF A DOWN A AMERICAN/COLUMBIA 68924/CRG (7 98 EQ/11.98) 4	41	35 38	10	BON JOVI
<b>16</b> 13 1	1	55	JAMES TAYLOR <sup>11</sup> Greatest Hits WARNER BROS 3113 (7 sell11 sel	42	47 —	E	GODSMACK 4 <sup>4</sup> Godsmacl
<b>17</b> 14 1	7	1	AC/DC ♦ <sup>19</sup> Back In Black EASTWEST 92418/EEG (11 98/17 98)	43		20	ALAN JACKSON ▲ <sup>5</sup> The Greatest Hits Collection Arists ANSHVIL£ 1880(JRL6 (12.98/18.96)
18 27 3	3	911	GUNS N' ROSES <sup>55</sup> GEFREN 424148/INTERSCOPE (12 39/18 38) Appetite For Destruction	44	39 49	17	BROOKS & DUNN 1 3 ARISTA NASHVALE 1885/2/RIG (12.98/18.98) The Greatest Hits Collection
<b>19</b> 15 1	8		ABBA ▲ <sup>3</sup> Gold – Greatest Hits POLYDOR/UNIVERSAL 517007/UMR6 (12 98/18 98)	45	0.0210	11	JIMMY BUFFETT  Buffett Live: Tuesdays, Thursdays, Saturday:
<b>20</b> 18 2	2		SHANIA TWAIN \$19         Come On Over           MERCURY (NASHVILLE) 538003 [12 98/18.98)         Come On Over	46	37 30	j.	WILLIE NELSON   LEGACY/COLUMBIA (NASHVILLE) 63322/SONY (NASHVILLE) (7 98 EQ/11.98)  16 Biggest Hits
<b>21</b> 20 2	1	511	BOB MARLEY AND THE WAILERS 🔶 <sup>10</sup> Legend	47	38 31	Ī	JOHNNY CASH ● 16 Biggest Hit: LEGACY/COLUNDIA (NASHVILLE) 69739ISONY (NASHVILLE) (7 98 EQ/11 98)
<b>22</b> 19 1	9	17	DIXIE CHICKS 🔶 <sup>11</sup> Wide Open Spaces	48	NY UTT	1 IE	BEASTIE BOYS ▲ <sup>9</sup> DEF JAM 527351/00JMG (6.89(11.98)
23 24 2	8		VARIOUS ARTISTS  Toddler Favorites MUSIC FOR LITTLE PEOPLEXID RHINO 75262/RHINO (3 986 98)	49	49 34	m	3 DOORS DOWN A <sup>5</sup> REPUBLICUNIVERSAL ISSUZUMAG (12 99/19 99) 4 The Better Life
24 21 2	4	811	SUBLIME A <sup>5</sup> Sublime	50	-	- A	VARIOUS ARTISTS • Cedarmont Kids Classics: Toddler Tunes: 26 Classic Songs For Toddler BENSON MILLION (3985 98)

Abums with the greatest sales gains this week. Catalog albums are 2-year-old tittles that have falle below No. 100 on The Billboard 200 or reissues of older albums. Total Weeks column reflects combined weeks the his appeared on The Billboard 200 and Top Pop Catalog Albums. If Aerording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Diatomunts (Diatomunts) (Diatomun

## Billboard ARTIST INDEX.

Chart Codes: -ALBUMS -The Billboard 200 (B200) Blues (BL) Classical (CL) Classical Crossover (CX) Contemporary Christian (CC) Country (CA) Country Catalog (CCA) Electronic (EA) Gospel (GA) Heatseekers (HS) Independent (IND) Internet (INT) Jazz (JZ) Jazz (JZ) Contemporary Jazz (CJ) Latin Albums (LA) Latin: Latin Pop (LPA) Latin: Regional Mexican (RMA) Latin: Tropical/Salsa (TSA) New Age (NA) Pop Catalog (PCA) R&B/Hip-Hop (RBA) R&B/Hip-Hop Catalog (RBC) Reggae (RE) World Music (WM) --SINGLES--Hat soo (H100) Hot 100 (H100) Hot 100 (H100) Hot 100 Airplay (HA) Hot 100 Singles Sales (HSS) Adult Contemporary (AC) Adult Top 40 (A40) Country (CS) Dance/Club Play (DC) Dance/Sales (DS) Hot Latin Tracks (LT) Latin: Latin Pag (DS) Hot Latin Tracks (LT) Latin: Latin Pop (LPS) Latin: Regional Mexican (RMS) Latin: Tropical/Salsa (TSS) R&B Hip-Hop (RBH) R&B Hip-Hop Airplay (RA) R&B Hip-Hop Singles Sales (RS) Rap (RP) Mainstream Rock (RO) Modern Rock (MO) Top 40 Tracks (T40)

Rankings from biweekly charts are listed in italics during a chart's unpublished week.

112: H100 93; HSS 68; RA 53; RBH 58; RS 62 2002: NA 3 2Pac: PCA 29; RBC 1, 2, 7, 8 3 Doors Down: PCA 49; A40 20 311: MO 28 3LW: DS 8; H100 88; HSS 8; RA 72; RBH 52; RP 2; RS 4 3pc.: RA 71; RBH 75 3rd Strike: RO 40 Bball: RBA 64 99th Affair: DC 23

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Quarashi: MO 39 Queen: PCA 38 A.B. Quintanilla Y Los Kumbia Kings: LA 16; LPA 9 --R--Raekwon: RS 64

-Q---

Raffi: INT 23 Bonnie Raitt: AC 27 Rakim: RA 58: RBH 62 Rancid: IND 13 Rascal Flatts: B200 52; CA 4; CS 6; H100 47; HA 46 Peter Rauhofer: DS 19 The Rawlo Boys: RS 66 Los Razos: LA 57 Redd Eyezz: HSS 69; RP 18; RS 24 Redman: RA 73; RBH 74; RS 49 Dianne Reeves: /Z 11 Regency Buck: DC 20 Remy Zero: A40 38 Res: HS 16; RBA 44; DC 26 Reveille: RO 31 Lydia Rhodes: DC 38 Los Rieleros Del Norte: LA 41 LeAnn Rimes: CA 44; A4o 26; AC 23; DS 5; H1oo 18; HA 20; HSS 6; T4o 13 The Rippingtons Featuring Russ Freeman: C/ 11 Jenni Rivera: RMS 31 Lupillo Rivera: LA 18, 22, 28, 36; RMA 6, 9, 13, 18; LT 17; RMS 3 RL: RBH 76 Dawn Robinson: RS 75 Daniel Rodriguez: B200 140; CX 1; HS 3; INT 8; HSS 51 13551 Kenny Rogers: CS 56 Tito Rojas: LA 45; TSA 5; LT 41; TSS 8, 32 Joann Rosario: GA 19 Paulina Rubio: LA 15; LPA 8; LPS 36

#### -S

Ruff Endz: RA 36; RBH 42

Sade: B200 83; PCA 40; RBA 46, 97; RBC 21; DS 9 Sanchez: RE 10 Adan Chalino Sanchez: RMS 29 Raphael Saadiq: RA 65; RBH 68 Gilberto Santa Rosa: LA 75; TSA 6; LT 19; TSS 1, 22 Juelz Santana: RA 39; RBH 43 Alejandro Sanz: HS 35; LA 5; LPA 3; LPS 15; LT 24 Savage Garden: HSS 49 Sawyer Brown: CS 60 The John Scofield Band: C/ 10 Jill Scott: RBA 65; RA 67; RBH 72 Peggy Scott-Adams: BL 1; IND 21 Earl Scruggs And Friends: CA 53 Joan Sebastian: IND 28, 41; LA 9, 14; RMA 3, 5; LPS 17: LT 7: RMS 7 Jon Secada: LT 29; TSS 6 Secret Garden: *N*/14 Bob Seger & The Silver Bullet Band: PCA 3 Selena: LA 67 Sensefield: A40 33 Erick Sermon: RBH 76 Sevendust: IND 15; MO 36; RO 25 Shaggy: RE 2 Shakira: B200 16; A40 37; DC 16; H100 33, 49; HA 31, 48; LPS 5, 19; LT 2, 30; T40 14, 29; TSS 13 Remy Shand: B200 51; RBA 18; RA 63; RBH 67 Sharissa: B200 82; RBA 22; H100 72; HA 70; RA 23; RBH 23 SheDaisy: CS 34 Shekinah Glory Ministry: GA 37 Blake Shelton: CA 47; CS 53 Janis Siegel: /Z 19 Carly Simon: DC 25 Nina Simone: /Z 24 Frank Sinatra: B200 195 Sin Bandera: LPS 28; LT 48; TSS 19 Ricky Skaggs & Friends: CA 48 Katie Skate: DS 20 Slanted Eyezz: HSS 69; RP 18; RS 24 Sleepy Brown: H100 37; HA 32; HSS 37; RA 11; RBH 12; RP 20; RS 27 Slim Thug: IND 38 Richard Smallwood With Vision: GA 18 Esther Smith: GA 38 Michael W. Smith: B200 79: CC 3 Will Smith: HSS 31 The Soggy Bottom Boys: CS 39 Soil: HS 41 Solar City: DC 18 Solas: IND 50; WM 6 Marco Antonio Solis: LA 60; LPS 29, 35 Something Corporate: HS 27; MO 33 Jimmy Sommers: C/ 18 Soulive: C/ 6 Britney Spears: B200 34 Laut Sprecher: DS 20 Staind: B200 77; H100 66; HA 65; MO 5; RO 4 Brenda K. Starr: LT 23; TSS 3 Starsailor: B200 185; HS 12

Static-X: RO 29 Tommy Shane Steiner: CS 8; H100 65; HA 64 Ray Stevens: CA 41; HSS 28 Rod Stewart: B200 111 **St. Germain:** *C/* 17 **Sting:** B200 152; DC 33; DS 15 Rebecca St. James: B200 147; CC 10 Angie Stone: B200 110; RBA 36; DC 3; DS 24; H100 90; RA 32, 43; RBH 35, 44 Stone Temple Pilots: HSS 30 George Strait: CA 24; CCA 21; CS 19; H100 75; HA 73 Barbra Streisand: B200 151 Strik gine: HSS 17; RBH 85; RP 5; RS 8 The Strokes: B200 112; MO 25 Michael Stuart: TSS 39 Sublime: PCA 24 Sum 41: B200 167; HSS 50 Super Furry Animals: IND 32 System Of A Down: B200 27; PCA 15; H100 94; MO 13; RO 17 -1-Olga Tanon: TSA 7; TSS 25, 36 James Taylor: PCA 16 Los Temerarios: LA 23, 69; RMA 10 The Temptations: RBC 14 Tenacious D: B200 179 Bryn Terfel: CL 14 John Tesh: B200 119; CC 8; IND 6; NA 7 Thievery Corporation: /Z 7 Third Day: B200 158; CC 12, 31 Carl Thomas: RS 64 Cyndi Thomson: B200 200; CA 23 Thursday: B200 178; HS 10; IND 9 T.I.: RBA 51 Los Tigres Del Norte: LA 61; LT 46; RMS 14 Timbaland & Magoo: RBA 96 Aaron Tippin: HSS 25 tobyMac: CC 36

Tool: RO 36 T.O.R.O.: RS 66 Toya: H100 96; HSS 59 Train: B200 88; INT 24; A40 8, 29; AC 13 Randy Travis: CA 72 Trick Pony: CA 31; CS 24 Trik Turner: B200 113; MO 9 Trio Mediaeval: CL 10 T**ravis Tritt:** B200 133; CA 13, 69; CS 13; H100 70; HA 68 Truth Hurts: RA 58; RBH 62 T. Supreme: HSS 48; RBH 93; RP 12; RS 16 Los Tucanes De Tijuana: HS 44; LA 6, 63; RMA 2; LT 28: RMS 10 Shania Twain: CCA 3; PCA 20; DC 46 Tweet: H100 10, 81; HA 8; HSS 15; RA 3, 26; RBH 3, 28; RS 11; T40 27 Twista: RBC 20 Ronan Tynan: WM 9 Steve Tyrell: /28 Moses Tyson, Jr.: GA 20 -----U----U2: B200 37; INT 7; PCA 6 UB40: RE 5 UGK: RBA 50

Uncle Kracker: AC 18 Uncle Tupelo: B200 173; HS 8 Union Station: B200 109; CA 10; INT 13 Unwritten Law: B200 101; MO 11 Polo Urias Y Su Maguina Nortena: RMS 22 Usher: B200 19; RBA 13; H100 8, 23, 24; HA 7, 19, 22; RA 2, 13, 28; RBH 2, 14, 29; T40 24, 28, 33

#### -V-

fan Van Dahl: DS 7 Luther Vandross: B200 192; RBA 53; RA 56; RBH 57 Vangelis: CL 11 Vangeuis: CL 11 Sergio Vargas: TSS 17 Phil Vassar: CS 9; H100 53; HA 50 Jimmle Vaughan: BL 9 Stevie Ray Vaughan And Double Trouble: BL 7 Eddie Vedder: A40 28 Chuy Vega: LA 70 Cruy vega: LA 70 Veggie Tunes: IND 40 Jaci Velasquez: LA 50; LPS 18 Johnny Vicious: EA 5; HS 23; IND 14 Alicia Villarreal: LA 11; RMA 4; LT 16; RMS 4 Fernando Villalona: TSA 15; LT 29; TSS 6 Viola: DC 28 VI.P. Music & Arts Seminar Mass Choir: GA 39 Virtue: GA 28 Virtue: GA 20 Vita: RP 25; RS 35, 68 Carlos Vives: LA 19; TSA 3; LPS 7; LT 4; TSS 5

#### .....W ....

The Wailers: PCA 21; RBC 12; RE 1, 15 Andre Ward: C/ 8; RBA 71 Latanza Waters: DC 23 Russell Watson: CX 5 Weezer: MO 19 Weezer: MO 19 Peter White: C/ 12 The White Stripes: B200 121; HS 1; MO 21 Doug Williams: GA 22 Hank Williams III: CA 34; HS 43 Hank Williams Jr.: CA 42; CCA 12 John Williams: CL 1 John Williams: CX 6

Lee Williams And The Spiritual QC's: GA 34 Melvin Williams: GA 22 Pamela Williams: C/ 23 Pharrell Williams: H100 25: HA 23: HSS 16: RA 7: RBH 7; RP 8; RS 12 Mark Wills: CS 41 Michael Wilson: RA 75; RBH 78 Nancy Wilson: /Z 3 BeBe Winans: CC 20; GA 6; RBA 88 **CeCe Winans:** CC 35; GA 10 **Lee Ann Womack:** CA 32; AC 7; CS 27 Darryl Worley: CS 40 W.O.S.P.: DC 31 Chely Wright: CA 37; CS 26 Finbar Wright: WM 9 Jaguar Wright: B200 125; RBA 29 Wu-Tang Clan: RBA 80; RS 70 Keke Wyatt: B200 90; RBA 25; H100 46; HA 45; RA 10: RBH 11 Zakk Wylde's Black Label Society: HS 33; IND 18 --- X ---

X-Ecutioners: B200 45; RBA 38; H100 91; MO 14; RO 33

#### -- Y ---

Yanni: *NA* 4, 5 Yanou: DC 44; DS 13 Trisha Yearwood: CA 56; CS 17, 58 Ying Yang Twins: RA 37; RBH 41 Pete Yorn: B200 183; HS 11; A40 36; MO 38 Youthful Praise: GA 40

#### - Z-

Charlie Zaa: HS 45; LA 7; LPA 4; LPS 8; LT 6; TSS 24 Zero 7: EA 12 Zelo 7: EA 12 Zoegirl: CC 19; HS 21 Rob Zombie: B200 91; MO 23; RO 12

#### -SOUNDTRACKS-

Ali: RBA 85; STX 19 All About The Benjamins: B200 89; IND 5; RBA 19; STX 9 Amelie: WM 4 American Pie 2: STX 24 A Beautiful Mind: CX 7 Big Bad Love: BL 8 Big Bad Love: BL 8 Black Hawk Down: WM 7 Blade II: B200 26; EA 1; RBA 23; STX 2 Coyote Ugly: B200 70; CA 5; STX 8 Crouching Tiger, Hidden Dragon: CX 13 Down From The Mountain: CA 26; STX 18 The Fast And The Furious: B200 159; STX 14 The Fast And The Furious: More Fast And Furious: B200 160; STX 15 Finding Forrester: /Z 18 Gosford Park: CX 12 Hardball: STX 20 Hardball: 51X 20 How High: STX 25 I Am Sam: B200 38; INT 10; STX 3 The Lord Of The Rings: The Fellowship Of The Ring: B200 123; STX 11 Hardia Duran Daga 20, STX 1 Moulin Rouge: B200 57; STX 7 Moulin Rouge 2: B200 138; INT 12; STX 12 O Brother, Where Art Thou?: B200 3; CA 1; INT 2: STX 1 The Princess Diaries: B200 186; STX 16 Queen Of The Damned: B200 46; STX 5 Resident Evil: B200 40; STX 4 howtime: RE 8 Shrek: B200 55; STX 6 Songcatcher: CA 75 Spongebob Squarepants Original Theme Highlights: STX 21 State Property: B200 114; RBA 35; STX 10 Tae-Bo Inspirational: Walk By Faith...Not By Sight: GA 35 Three 6 Mafia & Hypnotize Minds Presents: Choices — The Album: RBA 72; STX 23 Training Day: RBA 99; STX 22 A Walk To Remember: B200 141: STX 13 We Were Soldiers: B200 191; CA 21; STX 17 -VARIOUS ARTISTSon The Billboard 200 City On A Hill: Sing Alleluia: 155 Disney's Superstar Hits: 197 Forever Country: 145 Grammy Nominees 2002: 63 Master P Presents: West Coast Bad Boyz Poppin' Collars: 108 Now 7: 163 Now 8: 54 Now 9: 1 Songs 4 Worship — Shout To The Lord: 96 The Source Presents Hip Hop Hits — Volume 5: 156 Totally Country: 17 New Chart-Topping Hits: 43 Totally Hits 2001: 177 WOW Gospel 2002: The Year's 30 Top Gospel Artists And Songs: 126 WOW Hits 2002: The Year's 30 Top Christian Artists And Hits: 166

	APRIL 6 2002 Billboard MODERN ROCK TRACKS								
Т	EK	Ě							
н	Ň	AST WEEK							
	THIS WEEK	AS			Artist				
÷		_							
L	1	1	17		2 Weeks At Number 1 P.O.D. 🤝				
	2	2	22	BLURRY FLAWLESSIGEFFEN/INTERSCOPE	Puddle Of Mudd 🧔				
	3	3	20	THE MIDDLE OREAWAYORKS	Jimmy Eat World 🧔				
	4	4	24	CRAWLING IN THE DARK ISLAND/IDJMG	Hoobastank 🧔				
K	5	6	35	FOR YOU RUPPELEKTRAVEEG	Staind 👳				
K	6	9	9.0	FIRST DATE MCA	Blink-182 🧔				
	7	5	28	WASTING MY TIME INT	Default 🤿				
	8	8	10	TOO BAD ROADRUNNERIDJIMG	Nickelback 🧔				
	9	10	11	FRIENDS & FAMILY RCA	Trik Turner 👳				
	10	7	-	IN THE END WARNER BROS	Linkin Park 🧔				
	1	12	10	SEEIN' RED INTERSCOPE	Unwritten Law 👳				
	12	11	95						
	3	13			System Of A Down				
	4	14	64		X-Ecutioners o				
	15	15	2.1						
	6	35							
	7	16		THE WAY YOU LIKE IT ARISTA	Adema 🤿				
	18	18			Nickelback 🧟				
	9	27							
	20	21		STAND ALONE REPUBLICUMVERSAL	Godsmack o				
	n	25		FELL IN LOVE WITH A GIRL THIRD MANAV2	The White Stripes				
	72	20	T.T.A.	HEY MISTER ARTISTORECT	Custom o				
	3	23		NEVER GONNA STOP GEFENINTERSCOPE	Rob Zombie 👳				
	4	26			Goo Goo Dolls 👳				
	25	17	-						
	26	22			The Strokes 👳				
	20 27	24	-		Injected 🤿				
	8	24			Course Of Nature				
	8	28			311				
	0	30			Creed 👳				
	1	30			Jack Johnson				
	2	34			Abandoned Pools 🧟				
	3	32		PAPERCUT VARNER BROS	Linkin Park 👳				
	3	33	-		Something Corporate				
	4	33	-		Lostprophets og				
	- 1	38			Phantom Planet 👳				
	6	31			Sevendust				
	7	24			Dashboard Confessional 🧟				
	8	36			Pete Yorn 🤿				
	9	40		STICK 'EM UP TIME BOMBICOLUMBIA	Quarashi 🧟				
4	0			GET AWAY WARNER BROS	Earshot				

<b>AP</b> 20	<b>RIL 6</b> 002		Billboard ROCK TRA	AM CKS™
THIS WEEK	LAST WEEK	N-RVH-M	TITLE IMPRINT/PROMOTION LABEL	Artist
1	1	20		8 Weeks At Number 1 Puddle Of Mudd 🗢
2	2			Default o
3	3			Nickelback 👳
4	4		FOR YOU PUP:ELEKTRAJEEG	Staind 👳
5	6	1		Godsmack 👳
6	7	11	YOUTH OF THE NATION ATLANTIC	P.0.D. 👳
7	5	20	IN THE END WARNER BROS	Linkin Park 👳
8	8	11	HOW YOU REMIND ME ROADRUNNER	Nickelback 👳
9	12	10		Course Of Nature of
0	10	21.	CRAWLING IN THE DARK ISLANDIDUNG	Hoobastank 🤿
1	9	14	NICE TO KNOW YOU IMMORTALEPIC	Incubus o
.2	14	- 61	NEVER GONNA STOP GEFFEN/INTERSCOPE	Rob Zombie 🧔
3	13	-	MY SACRIFICE WIND-UP	Creed 👳
4	11	16.	BULLETS WIND UP	Creed 🤿
5	28		HERE TO STAY MORTALEPIC AIRPOWER	Korn
ó	15		ADRIANA RCA AIRPOWER	Headstrong 👳
7	16	10	TOXICITY ALL D ALL COLUMBIA	System Of A Down 🧔
ε	19		DOWN WITH THE SICKNESS GIANT/REPRISE	Disturbed 🧔
9	17	- 800 1	CONTROL FLAWLESS GEFFEN INTERSCOPE	Puddle Of Mudd 🤿
0	20	10	FAITHLESS ISLAND/IDJMG	Injected 🤿
1	21	177	THE WAY YOU LIKE IT ARISTA	Adema 🧔
2	18	18	LONELY ROAD OF FAITH LA AATLA TC	Kid Rock 🧔
3	23	- 24	TEAR AWAY WIND UP	Drowning Pool 🤿
4	27		GET AWAY AR ENDROS	Earshot
5	22		LIVE AGAIN TVT	Sevendust
6	34		HOLD ME DOWN MCA	Tommy Lee
7	24	- P	ONE THING SANCTUARY	Gravity Kills
8	25		FORSAKEN WARNER BROS	David Draiman
9	29		COLD WARNER BROS	Static-X 🤿
0	26	1	SQUASH THAT FLY MAMMOTH	Fu Manchu 🤿
1	31	-	INSIDE OUT (CAN YOU FEEL ME NOW) ELEKTRA/EEG	Reveille
2	32		DREAMER EPIC	Ozzy Osbourne 🤿
3	33		IT'S GOIN' DOWN LOUDICOLUMBIA	X-Ecutioners 🤿
4	30		SLIPPING AWAY FUREPIC	Dope
5	37	-		Familiar 48
4	35		LATERALUS THIS SECTIONAL OLICA D	Tool
	38		DEFY YOU COUMBIA	The Offspring 🤿
8	0.0		HERE IS GONE ARVER BROS	Goo Goo Oolls 🤿
9	39	-	AGAIN REPUBLICIUNIVERSAL	Jeremiah Freed
0	1		NO LIGHT HOLLYWOOD	3rd Strike

Billboard ADULT TOP 40 TRACKS.

THIS WEEK	LAST WEEK	NT NI	Billboard ADULT CONTEN	
Ē	٢	8	TITLE IMPRINT/PROMOTION LABEL	Artist
			管 NUMBER 1 管	2 Weeks At Number 1
D	1	2	A NEW DAY HAS COME EPIC	Celine Dion
2	2		HERO INTERSCOPE	Enrique Iglesias
3	3		SUPERMAN (IT'S NOT EASY) AWARE/COLUMBIA	Five For Fighting
L	5	2	ONLY TIME REPRISE	Enya
5	4			Lonestar
5	6	-		matchbox twenty
7	7	82		Lee Ann Womack
3	8	14	THANK YOU ARISTA	Dido
9	12		I NEED YOU COLUMBIA	Marc Anthony
0	11	-	DROWNING JIVE	Backstreet Boys
1	10		THIS TRAIN DON'T STOP THERE ANYMORE ROCKET/UNIVERSAL	Elton John
2	9	41	THERE YOU'LL BE HOLLYWOOD/WARNER BROS	Faith Hill
3	13	377	DROPS OF JUPITER (TELL ME) COLUMBIA	Train
4	16		SIMPLE THINGS WINDHAM HILL Jim Brickman Featuring	g Rebecca Lynn Howard
5	17			Michael Bolton
5	14	10	SONG FOR THE LONELY WARNER BROS	Cher
7	18	22	ALL OR NOTHING J	0-Town
8	15		FOLLOW ME TOP DOGILAWA/ATLANTIC	Uncle Kracker «
9	21	17	BRING ON THE RAIN CURB	Jo Dee Messina «
0	19	10		Darren Hayes «
1	22			Enya
2	24	5		Chris Isaak
3	25	24	CAN'T FIGHT THE MOONLIGHT CURB	LeAnn Rimes «
4	28		SO COMPLICATED ARISTA NASHVILLE	Carolyn Dawn Johnson «
5	23	15	STILL MOTOWNUNIVERSAL	Brian McKnight «
5	27	117	FALLIN' J	Alicia Keys «
7	-		I CAN'T HELP YOU NOW CAPITOL	Bonnie Raitt
в	26	-		Jewel *
9	29		I'LL TRY WALT DISNEY HOLLYWOOD	Jonatha Brooke
5			WHEREVER YOU WILL GO REA	The Calling

Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radio Track service. 101 main-stream rock stations, 82 modern rock stations, 81 adult contemporary stations and 81 adult Top 40 stations are elec-tronically monitored 24 hours a day, 7 days a week. Top 40 Tracks is compiled from a national sample of Mainstream Top 40, Rhythmic Top 40 and Adult Top 40 stations. The 255 Top 40 Tracks stations are electronically monitored 24 hours a day, 7 days a week. Top 40 Tracks subtlets based on increase in audience impressions. On the remaining detection-base charts, tracks with increase in detections over the previous week are bulleted regardless of chart movement. A record which has been on the chart for more than 20 weeks will generally not receive a bullet, even if it registers an increase. Records below the top 20 are removed from the chart after 26 weeks. Airpower awarded to songs appearing in the top 20 on both the BDS Airplay and Audience charts for the first time with increases in both detections and audience (Top 40 Tracks excluded).  $\clubsuit$  Videoclip availability. © 2002, VNU Business Media, Inc. All rights reserved. 

APRIL 6

LAST WEEK WEEK THIS

> 1 2

4

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31 33

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25

26 27

28 28

29 30 

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32

34

35 39 Ŧ

36 34 Ŧ,

38

TITLE IMPRINT/PROMOTION LABEL

HOW YOU REMIND ME ROAD

HANDS CLEAN MAVERICIUREPRISE

MY SACRIFICE WIND UP

HERE IS GONE MARGENBROS

SOAK UP THE SUN A&MUNTERSCOPE

11 HANGING BY A MOMENT DREAMWORKS

 8
 MRONG IMPRESSION BCA

 12
 12
 ALL YOU WANTED MAVERID/KWARWER BROS

17 NO SUCH THING AWARECOLUMBIA 16 3 GET THE PARTY STARTED ARISTA

A NEW DAY HAS COME FR

SHE'S ON FIRE COLUMBIA

CAN'T FIGHT THE MOONLIGHT CURB

33 CAN'T GET YOU OUT OF MY HEAD CAPITOL

STILLNESS OF HEART VIRGIN

EASY TONIGHT AWARE/COLUMBIA

STRANGE CONDITION COLUMBIA

WHENEVER, WHEREVER EPIC

SAVE YOURSELF NETTWERK

YOU'VE GOT TO HIDE YOUR LOVE AWAY V2

HEY BABY INTERSCOPE

18 IN THE END WARNER BROS

19 22 A THOUSAND MILES A&MUNTER

 21
 25
 WASTING MY TIME TVT

 22
 19
 LET ME DOWN EASY REPRISE

21 BREATHING DREAT

DIG IN VIRGIN

THE MIDDLE DREAM

FALLIN'

SAVE ME ELEKTRAJEEG

20 BE LIKE THAT REPUBLICIUNIVERSAL

DROPS OF JUPITER (TELL ME) COLUMBIA

SUPERMAN (IT'S NOT EASY) AVVARE/COLUMBIA

STANDING STILL ATLANT

7 9 BLURRY FLAWLESS GEFFEN ATERSCOPE

WHEREVER YOU WILL GO REA



	<b>APR</b> 20	IL 6 02	Billboard
		TC	P 40 TRACKS
THIS WEEK	AST WEEK	WINT DV	TITLE ARTIST IMPRINT/PROMOTION LABEL
-1	1	i	NUMBER 1 2 3 Wits AT No. AIN'T IT FUNNY JENNIFER LOPEZ FEATURING JA RULE
5	3	11	EPIC
3	2	22	WARNER BROS HOW YOU REMIND ME NICKELBACK
4	4	1	ROADRUNNER ADJMG
5	5		CAPITOL WHEREVER YOU WILL GO THE CALLING
5	7		RCA GIRLFRIEND 'N SYNC FEATURING NELLY
7	11		JWE DON'T LET ME GET ME PINK
8	6	6	ANISTA ALWAYS ON TIME JA RULE FEATURING ASHANTI
9	9		MURDER INC, DEF JAM / DJMG BLURRY PUDDLE OF MUDD
10	15		RAVILSSIGEFFEN INTERSCOPE WHAT'S LUV? FAT JOE FEATURING ASHANTI
	14		
12	13		MICHELLE BRANCH MAVERICK WARNER BROS ESCAPE ENRIQUE IGLESIAS
13	10	10	CAN'T FIGHT THE MOONLIGHT
14	23		URANN HIMES CURB UNDERNEATH YOUR CLOTHES SHAKIRA
15	16		
16	ε		WIND-UP HEY BABY NO DOUBT FEATURING BOUNTY KILLER
17	22		A THOUSAND MILES
18	17		A&M /INTERSCOPE
19	12		ALANIS MORISSETTE MAVERICK REPRISE 7 DAYS
20	20		CRAIG DAVID WILDSTAR MATLANTIC WHAT ABOUT US?
			BRANDY ATLANTIC HERE IS GONE
21	24		GOO GOO OOLLS WARNER BROS FOOLISH
22	19		ASHANTI MURDER INC/DEF JAM //DJMG GET THE PARTY STARTED
	-	101	PINK ARISTA U GOT IT BAD
24	18		USHER ARISTA RAPTURE (TASTES SO SWEET)
25	21		IIO UNIVERSAL THE WHOLE WORLD
26	30		OUTKAST FEATURING KILLER MIKE ARISTA OOPS (OH MY)
27	32		TWEET THE GOLO MIND/ELEKTRA /EEG U DON'T HAVE TO CALL
28	34	- Harrison	USHER ARISTA WHENEVER, WHEREVER
29	25		SHAKIRA EPIC STANDING STILL
30	28		IEWEL ATLANTIC ROLL OUT (MY BUSINESS)
31	29	18	LUDACRIS DISTURBING THA PEACE/DEF JAM SOUTH /IDJMG
32	26		
3	40		P. DIDOY FEATURING USHER & LOON BAD BOY ARISTA
34	31	-	NO MORE DRAMA MARY J. BLIGE DICA WASTING MY TIME
5	N	3	DEFAULT TVT
36	39	-	YOUTH OF THE NATION P.O.D. ATLANTIC
37	37		A NEW DAY HAS COME CELINE DION EPIC
8	36	•	SOAK UP THE SUN SHERYL CROW A&M WITERSCOPE
39	35	1	YOUNG'N (HOLLA BACK) FAEOLOUS DESIRT STORMELEKTRA/EEG
10	510	nu <sup>2</sup> 1	WELCOME TO ATLANTA JERMAINE DUPRI & LUDACRIS SO SOLDEHDISTURBING THA PEACE/DEF JAM SOUTH /CDLUMBIA

Artist

16 Weeks AtNumber 1 The Calling 45

Alanis Morissette «

Gno Goo Dolls

Puddle Of Mudd «

Five For Fighting

Natalie Imbruglia Michelle Branch 🤿

Dave Matthews Band

No Doubt Featuring Bounty Killer

→ AIRPOWER

ne

Sheryl Crow

Lifehouse

Linkin Park «

John Mayer 4

Vanessa Carlton

3 Doors Down

Pink .

Default . Chris Isaak

Lifehouse .

Celine Dion «

LeAnn Rimes

Lenny Kravitz «

Eddie Vedder

Jimmy Eat World 🧠

Kylie Minogue 🤿

Lenny Kravitz

Five For Fighting 🤿

Sensefield

Alicia Keys 🧠

Pete Yorn 🤿

Shakira «

Remy Zero Nelly Furtado . Darren Hayes

Train 🤿

Enrique Iglesias 🤿

Nickelback «

Creed .

Jewel «

Train .

## TouchTunes Digital Jukebox Most Played

#### 1.7 Million Americans Interact Weekly. Over 2.6 Million Plays a Week and Climbing...

SONG NAME LABEL NAME ROCK HOW YOU REMIND ME ROADRUNNER COWBOY ATLANTIC IN THE END WARNER BROS. ONLY GOD KNOWS WHY ATLANTIC	NICKELBACK			2 Wks Ago	
HOW YOU REMIND ME ROADRUNNER COWBOY ATLANTIC IN THE END WARNER BROS.	NICKEI BACK				
COWBOY ATLANTIC N THE END WARNER BROS.	( HOMELDINON	1	1	1	17
	KID ROCK	2	2	2	129
ONLY GOD KNOWS WHY ATLANTIC	LINKIN PARK	3	3	3	9
	KID ROCK	4	4	4	101
WITH ARMS WIDE OPEN WIND-UP	CREED	5	5	5	122
SMOOTH (FEAT. ROB THOMAS) ARISTA	SANTANA	6	6	6	128
KRYPTONITE REPUBLIC UNIVERSAL	3 DOORS DOWN	7	7	7	89
HOTEL CALIFORNIA (LIVE) GEFFEN RECORDS		8	8	8	32
YOU SHOOK ME ALL NIGHT LONG ATCO	AC/DC	9	9	9	43
MY SACRIFICE WIND-UP	CREED	10	10	*	2
		_			
	DINUZ	,	1	1	11
GET THE PARTY STARTED ARISTA	PINK	1	1	1	11
BELIEVE WARNER BROS	CHER	2	2	3	
MUSIC MAVERICK	MADONNA		4		70
DON'T SPEAK TRAUMA	NO DOUBT	4		4	
DANCING QUEEN POLYDOR	ABBA	5	5	5	175
LANDSLIDE REPRISE	FLEETWOOD MAC	6	6	6	119
IF I HAD \$1000000 REPRISE		7	7	7	35
MAMBO NO.5 (A LITTLE BIT OF) BMG RECORD	6 LOU BEGA	8	8	8	155
WILD WORLD A&M	CAT STEVENS	9	9	9	31
TUBTHUMPING REPUBLIC UNIVERSAL	CHUMBAWAMBA	10	RE-E	INTRY	41
IT WASN'T ME (FEAT. RICARDO DUCENT) MCA	SHAGGY	1	1	1	41
LET'S GET IT ON MOTOWN	MARVIN GAYE	2	2	2	203
ANGEL (FEAT. RAYVON) MCA	SHAGGY	3	3	3	203
	MARY J. BLIGE	4	4	4	17
				4	
THE DOCK OF THE BAY ATLANTIC	OTIS REDDING		5		118
	MARVIN GAYE	6	7	7	191
RIDE WIT ME (FEAT. CITY SPUD) UNIVERSAL REC		7	6	6	44
E.I. UNIVERSAL RECORDS	NELLY	8	8	8	65
MS. JACKSON ARISTA	OUTKAST	9	10	*	17
ROCK THE BOAT BLACKGROUND RECORDS	AALIYAH	10	9	*	2
		1	1	<u> </u>	20
MARGARITAVILLE MCA	JIMMY BUFFETT		1	1	
COPPERHEAD ROAD MCA	STEVE EARLE	2	2	3	203
		3	3	2	77
FRIENDS IN LOW PLACES CAPITOL NASHVILLE		-	4	7	30
MY MARIA ARISTA	BROOKS & DUNN	5	5	6	203
POP A TOP ARISTA	ALAN JACKSON	6	7	5	99
NEON MOON ARISTA	BROOKS & DUNN	7	6	8	165
CRAZY MCA	PATSY CLINE	8	9	9	211
GOOD HEARTED WOMAN RCA	WAYLON JENNINGS	9	8	4	4
AMARILLO BY MORNING MCA	GEORGE STRAIT	10	10	*	12
	-		T		
CORAZON ESPINADO (FEAT. MANA) ARISTA	SANTANA	1	2	2	96
BAILAMOS INTERSCOPE	ENRIQUE IGLESIAS	2	1	1	157
LA BAMBA WARNER BROS	LOS LOBOS	3	3	3	179
BIDI BIDI BOM BOM EMI LATIN	SELENA	4	5	5	143
COMO LA FLOR EMILIATIN	SELENA	5	4	4	115
	CORNELIO REYNA	6	8	7	47
ME CAI DE LA NUBE BMG RECORDS			7	6	
CLAVADO EN UN BAR WEA LATINA		7		+	99
QUIZAS SI, QUIZAS NO POLYGRAM	LOS TOROS BAND	8	6	8	81
	ADETES DE LINARES	9	9		7
LA CUMBIA DEL GARROTE UNIVERSAL RECORDS	LUS DEL GARROTE	10	10	9	81
HOW YOU REMIND ME ROADRUNNER	NICKELBACK	1	1	1	16
TOO BAD ROADRUNNER	NICKELBACK	2	2	2	14
LEADER OF MEN ROADRUNNER	NICKELBACK	3	3	3	26
NEVER AGAIN ROADRUNNER	NICKELBACK	4	4	4	1 14
BREATHE ROADRUNNER	NICKELBACK	5	5	6	26
THE DEVIL WENT DOWN TO GEORGIA BLUE HAT C		6	6	5	26
		7	8	8	109
FOLSOM PRISON BLUES SUN ENTERTAINMENT			-	-	
BAD MOON RISING FANTASY CREEDENCE CL		8	7	7	47
HAVE YOU EVER SEEN THE RAIN? FANTASY CREEDENC		9	10	9	52
DOWN ON THE CORNER FANTASY CREEDENCE (		10	9	10	54
Hit Singles + Hot Artist	S = WWW.				
Paid Performances	323	3-65	53-	76F	50
		act Lin			
The perfect equation to keep Artist	<b>.</b>				1
The perfect equation to keep Artist Labels, and Songwriters played and p	paid!	-		T	-

	API 2(	RIL 002	° Billboard	0		L			A		
THIS WEEK	LAST WEEK	PURS ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	NO ST	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	VICS. ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
	1	1	Ain't It Funny S Wis Al No 1 JENNIFER LOPEZ FEAT JA RULE (EPIC)	25	44	3	Here Is Gone GOO GOO DOLLS {WARNER BROS.}	54	33	22	Lights, Camera, Action!
2	5		What's Luv? FAT JOE FEAT ASHANTI (TERROR SQUAD/ATLANTIC)	27	28		Youth Of The Nation	52	48	15	Welcome To Atlanta JERMAINE DUPRI & LUDACRIS (DEF JAM SOUTHICOLUMBIA)
3	2	z	In The End	28	29	ТÌ,	Blessed MARTINA MCBRIDE (RCA (NASHVILLE))	53	52		Rapture (Tastes So Sweet)
4	7		Foolish Ashanti (Murder Inc., def Jam/IDJMG)	29	34	13	Wasting My Time	54	47	16	The Long Goodbye BRODKS & DUNN (ARISTA NASHVILLE)
5	3		How You Remind Me NICKELBACK (ROADRUNNER)	30	26	7	Family Affair	55	50	17	No More Drama MARY II BLIGE (MCA)
6	6	14	Blurry PUDDLE OF MUDD (FLAWLESS/GEFFEN/INTERSCOPE)	31	56		Underneath Your Clothes	56	66		Drive (For Daddy Gene) ALAN JACKSON (ARISTA NASHVILLE)
7	11		U Don't Have To Call USHER (ARISTA)	32	43	2	Saturday (Oooh! Ooooh!) UUDACRIS (DISTURBING THA PEACE/DEF JAM SOUTHIDJMG)	57	58	7	Roc The Mic BEANE SIGEL & FREEWAY (ROC & FELLA/DEF JAM/DJMG)
8	9		Oops (Oh My) TWEET (THE GOLD MIND/ELEKTRA/EEG)	33	27	10	Hands Clean ALANIS MORISSETTE (MAVERICK/REPRISE)	58	69		Makin' Good Love
9	4	20	Always On Time JA RULE FLAT ASHANTI (MURDER INC/DEF JAM IDJMG)	34	36		My List TOBY KEITH (DREAMWORKS (NASHVILLE))	59	55	11	Bring On The Rain JO DEE MESSINA WITH TIM MCGRAW (CURB)
10	10		Can't Get You Out Of My Head	35	37		I Breathe In, I Breathe Out	60	61	14	Young'n (Holla Back) FABOLOUS (DESERT STORM/ELEKTRA/EEG)
11	8	22	Wherever You Will Go	36	54	2	A Thousand Miles	61	65	22	This Woman's Work MAXWELL (COLUMBIA)
12	13		Girlfriend N SYNC FEAT. NELLY (JIVE)	37	18	18	Hey Baby NO DOUBT FEAT. BOUNTY KILLER (INTERSCOPE)	62	57	10	Good Morning Beautiful
13	14		I Love You Faith Evans (bad boy/arista)	38	22	10	7 Days CRAIG DAVID (WILDSTAR/ATLANTIC)	63	63		
14	12	11	What About Us?	39	40	101	A New Day Has Come	64	64	7	What If She's An Angel TOMMY SHANE STEINER (RCA (NASHVILLE))
15	20		Don't Let Me Get Me PINK (ARISTA)	40	32	13	The Cowboy In Me	65	70	٠	For You Staind (Flip/elektra/eeg)
16	16	Э	Escape ENRIQUE IGLESIAS (INTERSCOPE)	41	31	15	Don't You Forget It GLENN LEWIS (EPIC)	66	71		Crawling In The Dark
117	19	24	My Sacrifice	42	49		Young KENNY CHESNEY (BNA)	67	68	2	halfcrazy MUSIQ (DEF SOUL/IDJMG)
18	23	7	All You Wanted MICHELLE BRANCH (MAMERICK/MARNER BROS.)	43	39	32	Superman (It's Not Easy) Five FOR FIGHTING (AWARE/COLUMBIA)	68	72	2	Modern Day Bonnie And Clyde
19	45		I Need A Girl (Part One) P. DIDDY FEAT, USHER & LOU'N (BAD BDY, ARISTA)	44	38	21	Hero Enrique iglesias (interscope)	69	73		Too Bad Nickelback (Roadrunner/IDJMG)
20	17	1	Can't Fight The Moonlight	45	30	14	Nothing In This World KEKE WYATT FEAT. AVANT (MCA)	70	-	- ).	Any Other Night SHARISSA (MOTOWN/UNIVERSAL)
21	24	16	The Whole World Outkast Feat. Killer Mike (ARISTA)	46	53	10	I'm Movin' On RASCAL FLATTS (LYRIC STREET)	71	-	1	I Don't Have To Be Me ('Til Monday) STEVE AZAR (MERCURY (NASHVILLE))
22	15	2	U Got It Bad USHER (ARISTA)	47	60	2	Rainy Dayz MARY J BLIGE FEAT JA RULE (MCA)	72	-	11	I Should Be Sleeping EMERSON DRIVE (DREAMWORKS (NASHVILLE))
23	25	5	Pass The Courvoisier Part II BUSTA RHYMES FEAT P DIODY & PHARRELL (J)	48	41		Whenever, Wherever SHAKIRA (EPIC)	73	-	1º	Living And Living Well GEORGE STRAIT IMCA NASHVILLE
24	21	10	More Than A Woman	49	42	24	Get The Party Started	74	-	J.	How Come You Don't Call Me ALICIA REYS (J)
25	35		Anything JAHEIM FEAT. NEXT. (DIVINE MILL/WARNER BROS.)	50	59	7	That's When I Love You PHIL VASSAR (ARISTA NASHVILLE)	75	74	20	Where Were You (When The World Stopped Turning) ALAN JACKSON (ARISTA NASHVILLE)
• R	ecorde	with th	e greatest impressions increase 1: 2002 VNITE	Rusines	Made	Inc	and SoundScan Inc. All rights reserved. Com	uled fro	m a na	tional	sample of airplay supplied by Broadcast Data

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APRIL 6

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		RIL ( )02	Billboard	۹	ľ		<b>OT 100 SIN</b>		5		S SALES
THIS WEEK	LAST WEEK	W.S. S.W.	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WAS QUA	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	NUC SHA	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	2	3	Girlfriend 1 WK At No 1 N SYNC FEAT. NELLY (JIVE)	26	33	7	What's Luv? FAT JOE FEAT, ASHANTI (TERROR SQUAD/ATLANTIC)	51	44	15	God Bless America Daniel Rodriguez (Manhattan)
2	1	Ψų.	Lights, Camera, Action! MR. CHEEKS (UNIVERSAL)	27	20	20	Us Against The World PLAY (COLUMBIA)	52	42	312	The Star Spangled Banner whitney houston (arista)
3	4		A Thousand Miles	28	17		Osama-Yo' Mama	53	61	10	What About Us? BRANDY (ATLANTIC)
4	3	15	Uh Huh B2K (EPIC)	29	23	14	Roll Wit Me PRETTY MILLIE (D2/REPUBLIC/UNIVERSAL)	54	51	23	America The Beautiful
5	5	15	Hush Lil' Lady COREY FEAT LIL ROMED (NOONTIME/MOTOWN/UM/VERSAL)	30	26	14	Revolution STONE TEMPLE PILOTS (ATLANTIC)	55	47	33	One Sweet Day MARIAH CAREY & BOYZ II MEN (COLUMBIA)
6	6	10	Can't Fight The Moonlight	31	31	11	Gettin' Jiggy Wit It	56	53	51	One More Chance/Stay With Me THE NOTORIOUS BLG (BAO BOY ARISTA)
7	-		Song For The Lonely CHER (WARNER BROS.)	32	25	12	I Don't Want To Miss A Thing AEROSMITH (COLUMBIA)	57	56	51	Big Poppa/Warning THE NOTORIOUS BIG (BAD BOYIARISTA)
8	7		Feels Good (Don't Worry Bout A Thing)	33	34		Move It Like This BAHA MEN (SI CURVE/CAPITOLI	58	45		No More Drama MARY J BLIGE (MCA)
9	8	15	Round And Round	34	39	15	Can I Get That?!!? BEAR WITNEZ! (EARGASM)	59	41	45	I Do!! TOYA (ARISTA)
110	9	11	JONELL & METHOD MAN (DEF SOUL/DEF JAM/IDJMG)	35	-		Mama's Baby, Poppa's Maybe	60	48	24	God Bless The USA
11	11		AMANDA PEREZ (UNIVERSAL) Bailin' Boy	36	62	10	GREEN EVEZ (BIGG MONY) Think Big	61	75	15	
12	10	10	NO GOOD (ARTISTDIRECT) It's The Weekend	37	50		CRIMEWAVE (CRIMEWAVE) Saturday (Oooh! Ooooh!) Ludacris idisturbing tha peace/def jam sjuth/idjmg)	62	49	31	Family Affair
113	13	1	Do Ya Thang Girl	38	40	3	Thank You	63	27	13	MARY J. BLIGE (MCA) That Was Then
114	12	1	BEELOW (BALLIN)	39	35	19	DIDO (ARISTA) My Sweet Lord	64	57	316	ROY JONES, JR. (BODY HEAD) This Is Me
15	32	1	WILLIE D (RELENTLESS) Oops (Oh My)	40	38	3¢.,	GEORGE HARRISON (GNOME/CAPITOL) Hit 'Em Up Style (Oops!)	65	69		What Would You Do?
16	24		TWEET (THE GOLD MINO/ELEKTRA/EEG Pass The Courvoisier Part II	41	59	17	BLU CANTRELL (REDŽONE/ARISTA) Buster	66	67	23	NINE20 (MCA)
17	30		BUSTA RHYMES FEAT P. DIDDY & PHAMRELL (J) Dansin Wit Wolvez	42	_		DENNIS DA MENACE (IST AVENUE) Will Destroy	67	65	10	Genie In A Bottle/Come On Over Baby (All I Want Is You)
118	15		STRIK 9INE (FADE/ECMD)	43	37	15	LIL RU (HOW YOU LOVE THAT) Never Too Far/Hero Medley	68	54		CHRISTINA AGUILERA (RCA) Peaches & Cream
119	14	28	CRAIG DAVID (WILDSTAR/ATLANTIC)	44	52	1	MARIAH CAREY (VIRGIN)	69	29	5	112 (BAD BOY/ARISTA) Put Yo Sets Up
20	16	6.7	CHRISTINA MILIAN (DEF SOULIDJMG)	45		4	LEVERT AGEE (KNIGHTSTAR) 10 Out Of 10	70	60		REDD EYEZZ (Z. 60)
21	18	10	Take You Home With Me a.k.a. Body R KELLY & JAY Z (ROC A FELLA/DEF IAM DJMG/JIVE) That's Just Jessie	46			LOUCHIE LOU & NUCHIE ONE (LAKESHORE/JAMDOWININTERSCOPE)	71	73	-	CYPRESS HILL (COLUMBIA)
22	10		KEVIN DENNEY (LYRIC STREET)	47	43	10	OUTKAST FEAT. KILLER MIKE (ARISTA)	72	58	33	BILAL (MOYO/INTERSCOPE) Where The Party At
23	22	10	EMERSON DRIVE (DREAMWORKS (NASHVILLE)) Only Time	48			LINDSAY PAGANO (WARNER BROS.)	73			JAGGED EDGE WITH NELLY (SO SO DEF/COLUMBIA)
	- 1		ENYA (REPRISE)		-		P LD FEAT LIL RU & T. SUPREME (HRW YOU LOVE THAT)	73 74			BRILL (MAYHEM/MOTOWIN/UNIVERSAL)
24	36		Foolish Ashawii (Murder Inc./Def Jamiddjmg)	49	46	1	Truly Madly Deeply SAVAGE GARDEN (COLUMBIA)				BLACK EYED PEAS FEAT MACY GRAY (INTERSCOPE)
25	21	15	Where The Stars And Stripes And The Eagle Fly AARON TIPPIN (LYRIC STREET)	50	28		Motivation SUM 41 (ISLANO/IDJMG)	75	-		Tarantula Mystikal Feat Butch Cassioy (Jive)

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## APRIL 6 2002 Billboard HOT 100

THIS WEEK	LAST WEEK	WKS. AGO	ing on	TITLE Artist	PEAK POSITION	THIS WEEK	LAST WEEK	WKS. AGO
Ħ	2	21	3	PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL	PEAK POSIT	표	Š	2 <
1		1		・ 図 を NUMBER 1 ※ 図 を 5 Weeks At Number 1	l	50	46	46
	1		112	AIN'T IT FUNNY Jennifer Lopez Featuring Ja Rule 🖙 7J.GOTTIC.ROONEY,D SHEA LILDPEZ,CRODNEY,ILDRENZD,7.J.ATKINS,CADDILLAC TAH,D HARVEY,JR,CMACK) EPIC ALBUMS CUT	1	51	62	-
2	5	8		WHAT'S LUV? O         Fat Joe Featuring Ashanti           LEDTTLAPARKER LICARTAGENA LLORENZOJATKINS A PARKER C.RIDSI         O TERROR SOUAD \$5237/ATLANTIC	2	52	48	24
3	2	3		IN THE END Linkin Park 🕫	2	53	60	65
			1	ແດ» GREATEST GAINER / AIRPLAY ແດງ		54	51	40
4	9	11		FOOLISH O Ashanti 😨 IGDTTI IA DOUGLAS I LORENZDI O MURDER INC./DEF JAM 588586*11D.IMG	4	55	50	39
				Se GREATEST GAINER / SALES		56	63	67
5	6	14		GIRLFRIEND O 'N Sync Featuring Nelly 🕫 THE NEPTUNES (J TIMBERLAKE C HUBD.P WILLIAMS) O O J JIVE 40013'	5	57	67	73
6	3	4		HOW YOU REMIND ME O R PARASHAR (C KROEGER, NIEKELBACK) O RDADRUNNER 01205310J/MG	1	58	59	62
7	7	6	뿓	BLURRY Puddle Of Mudd 😪 J Kurzweg (W.SCANTLIN) FLAWLESS/GEFFN ALBUM CUT/INTERSCOPE	6	59	61	58
8	12	12	0	U DON'T HAVE TO CALL Usher 😪 THE REPTUNES (P. WILLIAMS) ARISTA ALBUM CUT	8	60	70	74
9	4	2	1	ALWAYS ON TIME O Ja Rule Featuring Ashanti 😪 LGOTTI JJ ATKINS,S AURELIUS,LLDRENZO) O MURDER INC/DEF JAM 588795"(IOJMG	1	61	57	51
10	11	10	8	OOPS (OH MY) O T.MBALAND (C.KEYS,T.MDSLEY) O THE GDLD MIND/ELEKTRA 67280%EEG	10	6	55	49
11	10	7	11	CAN'T GET YOU OUT OF MY HEAD O CDENNISR DAVISICDENNISR DAVISIO C CAPITOL 7685'	7	63	65	66
12,	8	5		WHEREVER YOU WILL GO         The Calling 😪           M TANNER (A KAMIN A BAND)         RCA ALBUM CUT	5	64	58	55
13	13	9		WHAT ABOUT US? O         Brandy %           R JERKINS (R JERKINS, K PRATT, LOANIELS, F JERKINS III, N PAYNE, BRANDY)         O @ ATLANTIC 65217	7	65	66	68
14	15	18	15.	I LOVE YOU O BUCKWILDS COMBS.M WINANS IF EVANS.A BEST.M JAMISON, J LOPEZ.B SPRINGSTEEN, J HAYES) O BAD BOY 7942514RISTA	14	66	71	69
15	22	26		DON'T LET ME GET ME Pink "R DAUSTIN(PINKDAUSTIN) ARISTA ALBUMCUT	15	67	69	81
16	23	31	8	A THOUSAND MILES © Vanessa Carlton 😴 RFAIR IV.CARLTON) © A&M 4975/MINERSCOPE	16	68	72	72
17	17	21	Ā.	ESCAPE Enrique Iglesias *? SMORALESE IGLESIAS (E IGLESIAS, S MORALES, X DIDGUARDOLO, SIEGEL) INTERSCOPE ALBUM CUT	17	69	74	79
18	14	17	1	CAN'T FIGHT THE MOONLIGHT  LeAnn Rimes  CHORNUS STACK (D WARREN) O D O CURB 73116 O D O CURB 73116	11	70	73	-
19	24	37		ALL YOU WANTED Michelle Branch 😪	19	71	75	84
20	20	16		MY SACRIFICE Creed '% WINDURK KKELSY (M THEMONTILS STAPP) WINDURK KKELSY (M THEMONTILS STAPP)	4	72	77	80
21	16	20	26	LIGHTS, CAMERA, ACTION! O BINKITKLYR MARRELL CASTONA POREF WILSON) O O UNIVERSIT	14		-	
22	27	22	10	THE WHOLE WORLD O THE WHOLE WORLD O THE WHOLE WORLD O OutKast Featuring Killer Mike ? O alista 24507	19	73		
23	18	15		U GOLI DAMINGE INTONIO STIENTENINGE INTONIO U GOLI BADA DO JUPRILB M COX (U RATMONO J DUPRILB M COX) O RATSTA 1506	1	74	10	W
24	49	61		I NEED A GIRL (PART ONE) P. Diddy Featuring Usher & Loon 😴	24	75	1	
25	29	44	d.	PASS THE COURVOISIER PART II O Busta Rhymes Featuring P. Diddy & Pharrell 👳	25	76	79	75
26	44	63	2	HERE IS GONE Goo Dolls 😪	26	77	68	60
27	25	29	10	MORE THAN A WOMAN Aaliyah 😪	25	78	85	86
28	30	34		YOUTH OF THE NATION P.D.D. 😪	28	79	83	83
29	26	23	10	HBENSDN.P.G.D. (SDNNY, MARCOS, TRAA.WUV) ATLANTIC ALBUM CUT HANDS CLEAN Alanis Morissette "2	23	80	81	82
30	41	43		A MORISSETTE (A MORISSETTE) MAVERICK ALBUM CUT/REPRISE ANYTHING Jaheim Featuring Next 😪	30	81	82	70
31	31	41	1	KAYGEEF MODRE (K.GIST.F.MODRE.RL) DIVINE MILL ALBUM CUT/WARNER BROS BLESSED Martina McBride 😴	31	82	88	90
32	21	19	10	M MCBRIDEP.WDRLEY (H LINDSEY, T VERGES,B. JAMES) RCA (NASHVILLE) ALBUM CUT 7 DAYS O Craig David 😴	10	83	89	94
33	53	56		MHILL(CDAVID/MHILL).MILL) © 0 0 WILDSTAR 8:2227/ATLANTIC UNDERNEATH YOUR CLOTHES Shakira 🕫	33	84	78	78
34	34	42	1	SMEBAPAK R,LMENDEZ (SMEBAPAK R,LMENDEZ) EPIC ALBUM CUT WASTING MY TIME Default 😴	34	85	800	w
35	28	25	37	RPARASHER (JJHORAD SMITH.DEFAULT) TVT ALBUM CUT	1	86	76	71
36	19	13	10	DR. DRE (M. J BLIGE, P. A PIERRE LOUIS, L. NLOOGE, B. MILLER, A YOUNG, C. KAMBON, M. ELZONOD, M. BRADFORD) O O MCA 15889- HEY BABY No Doubt Featuring Bounty Killer 😒	5	87	94	
37	45	54		SLY & ROBBIE-ND DOUBT (G.STEFANI, T.KANAL, T.DUMDNT, RPRICE) INTERSCOPE ALBUM CUT SATURDAY (OOOH! OOOOH!) O Ludacris Featuring Sleepy Brown 😒	37	88	93	_
38	38	45	6	ORUANIZEU NOIZE (CIBRIDIESKI WADERAMURRAR/P BROWN) O DISTURBING THA PEACEDEE JAM SOUTH S88875*/10.JMG	38	89	86	87
39	42	53		R WAKE,W AFANASIEFF,A NOVA, CHRISTIAN B.M. DOLD (A NDVA,S. MOCCID) EPIC ALBUM CUT MY LIST Toby Keith 🕏	39	90	90	92
40	43	47		JSTRDUD/T KEITH (T.JAMES.R.BISHOP) DREAMWORKS INASHVILLEJ ALBUM CUT	40	91	92	72 93
1	32	30	10	CLINDER CAGLE JROBBIN) CAPITOL (NASWUELE ABUM CUT	30	92	87	77
,	37	36	12	A HARRISS (LEWIS A HARRIS) O E POR SAUS THE COWBOY IN ME Tim McGraw 😪	33	93 I	84	85
	35	35		B GALLIMOREJ STRDUD,T MCGRAW ICWISEMAN, J STEELEA ANDERSON) CURB ALBUM CUT HERO Enrique Iglesias P	33	93 94	84 91	88
,	40	38		M TAYLOR (E.IGLESIAS, P. BARRY, M.TAYLOR) INTERSCOPE ALBUM CUT	-	94 95		
45	52	50		G WATTENBERG (J ONDRASIK) O AWARE ALBUM & SDUNDTRACK CUT/CDLUMBIA	14	95 96	96	96
0.	33	32		N WILSON & CANNON, K CHESNEY (C.WISEMAN, N SHERIDAN, S MCEWAN) BNA ALBUM CUT	45		97	97
47	56	32 59		S HUFF IS HUFF M AVANT) MCA ALBUM CUT	27	97 98	95	91
47	36	27		I'M MOVIN' ON Rascal Flatts 😴 MBRIGHT, WULLIAAS (P. WHITED, V. WILLIAMS) LYRIC STREET ALBUM CUT GET THE PARTY STARTED O Pink 😨	47	98 99	98	
dr 0	30	27		L PERRY (L PERRY)	4			0.0
			atort -	WHENEVER,         Shakira         Shakira	6		100	
	ב איז איז איי א	anu yrdd	ID IGUIN	where where some values recorded use week, arease is defined and shares using (Amilay are swarded respectively for the largest	hine sure	airniay in	COOST	(s) 00 1

2 WK5. AG	NUCLES OF	TITLE Artist PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL	PEAK POSITION
16		RAPTURE (TASTES SO SWEET) O MMDSERJCREAMER/STEPHANE K (NALIM MDSER) O UNIVERSAL 015672*	46
		RAINY DAYZ Mary J. Blige Featuring Ja Rule 😪	51
24	12	NO MORE DRAMA O JJAMTLEWIS (JMARRIS IILT LEWIS (B DEVDRZAN, P BOTKIN, JR) O MCA 15593"	15
55	K	THAT'S WHEN I LOVE YOU Phil Vassar B GALLIMORE P VASSAR I P VASSAR J WODD) ARISTA NASHVILLE ALBUM CUT	53
10	1	WELCOME TO ATLANTA         Jermaine Dupri & Ludacris           JDUPRIB M CDK (J DUFRILI M CHIS, K PARKER)         SD SD DEF/DISTURBING THA PEACE/DEF JAM SOUTH ALBUMS CUT COLUMBIA	35
39	16	THE LONG GOODBYE Brooks & Dunn K BRODKS,R DUNN,M WRIGHT (P BRADY,R KEATING) ARISTA NASHVILLE ALBUM CUT	39
57	12	THE MIDDLE         Jimmy Eat World IV           M TROMBINGJIMMY EAT WORLD (JIMMY EAT WORLD)         DREAMWORKS ALBUM CUT	56
73	9	DRIVE (FOR DADDY GENE) KSTEGALI (A JACKSON) O ARISTA NASHWILLE ALBUM CUT	57
52	12	ROC THE MIC         Beanie Sigel & Freeway ♀           JUSTBLAZE ID GRANT,L PRIDGEN,J SMITH)         ROC-A-FELLA/DEF JAM SDUNDTRACK CUTI/IDJMG	58
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6		THIS WOMAN'S WORK Maxwell 😪	63
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68	2	WHAT IF SHE'S AN ANGEL Tommy Shane Steiner 👳	65
9	٨.	FOR YOU Staind 😪	66
31	Ξ	HALFCRAZY O Musiq 🕏	67
2		CRAWLING IN THE DARK Hoobastank 😪	68
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30	101	JXINGJSTROUD (LOREW.S.SMITH) G O DREAMWORKS (NASHVILLE) 450352 ANY OTHER NIGHT O Sharissa 😪	72
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-	1	POKE & TONE A: KELLY (R:KELLY, S CARTERS J BARNES, J C DLIVIER) O ADC-A-FELLA/DEF JAM 588886*/10JMG/JIVE FEELS GOOD (DON'T WORRY BOUT A THING) O Naughty By Nature Featuring 3LW S	88
7	17	ALLSTAR IA CRISS, V BROWN, A GORDON, T. BEALD, WIGGINS, R. WIGGINS, T. CHRISTIAN, C. WHEELER, J. CAMPBELLI O O TV7 2344 BOUNCIN' BACK (BUMPIN' ME AGAINST THE WALL) O Mystikal 😪	37
2	3	THE NEPTUNES IM TYLER, P WILLIAMS, C HUGD) 0 JIVE 42992* WISH I DIDN'T MISS YOU 0 Annie Stone 🕫	90
3	5.	IMATIASA.MARTINA.STDNE.SWIZZ BEATZ (A.MARTINI.IMATIAS.L.HUFF.G.M.CFAODEN.J.WHITEHEAD) 0.121149'	90 91
7	15	M SHINODA RRAIDA S CANE (M SHINODAJ HAHNA WILLIAMSK BAILEYRAGUILARM JONESA JOINER) 0 LOUD/CULIMBIA 9133 THE WORLD'S GREATEST R. Kelly 🕾	34
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8	10	HAVDC (A JOHNSON KMUCHTA DJONES (L) PARKER M KEITH M SCANDRICKT WOOD DEED P Paduring 112 % CHOP SUEY System Df A Down %	-
6		RRUBIND MALAKIAN, STANKIAN (STANKIAN D MALAKIAN) AMERICA UTI COLUMBIA GIVE IT TO HER O Tanto Metro & Devonte	76
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Incress with the greatest airplay and/or sales gains recorded this week. Greatest Gainer/Sales and Greatest Gainer/Sales Greatest Gainer/Sales and Greatest Gainer/Sales Greatest Gainer/Sales and Greatest Gainer/Sales and Greatest Gainer/Salest Gai

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## Billboard SINGLES AND TRACKS SONG INDEX

#### Chart Codes: Hot 100 Singles (H100); Hot R&B Hip/Hop Singles (RBH); Hot Country Singles (CS) and Hot Latin Tracks (LT). TITLE (Publisher - Licensing Org.) Sheet Music Dist., Chart, Position.

7 DAYS (Songs Of Windswept Pacific, BMI/Warner Chappell, PRS/WB, ASCAP/Copyright Control), WBM, H100 32; RBH 81

#### ---- A ----

ADDICTIVE (Not Listed) RBH 62 AIN'T IT FUNNY (Nuyorican, BMI/Sony/ATV Songs, BMI/Cori Tiffani, BMI/DI Iv, BMI/Slavery, BMI/Blunts, Guns And Funs, ASCAP/Songs Of Universal, BMI/White Rhino, BMI/EMI April, ASCAP/Bee Mo Easy, ASCAP/Justin Combs, ASCAP/Alvin Toney, ASCAP/Four Ya Ear, ASCAP), HI /URBM H100 1: BRH 10 HL/WBM, H100 1; RBH 10

- ALL YOU WANTED (I'm With The Band ASCAP/WB

ALL YOU WANTED (I'm With The Band, ASCAP/WB, ASCAP), WBM, Hitoo 19 ALMOST THERE (Curb, ASCAP/Big Ole Hit, ASCAP/Sondaddy, BMI/VBC, ASCAP/Carelius, ASCAP/DJ Irv, BMI/Songs Of Universal, BMI/White Rhino, BMI), WBM, Hitoo 9; RBH 20 ANY OTHER NIGHT (Lienad, BMI) Hitoo 72; RBH 23 ANY THER NIGHT (Lienad, BMI) Hitoo 72; RBH 23 ANYTHING (Divine MILI, ASCAP/Lonte, ASCAP/Uh Oh, BMI/Ensign, BMI), HL, Hitoo 30; RBH 6 ANYTHING THAT TOUCHES YOU (Warner-Tamerlane, BMI) WBM CS 50

BMI), WBM, CS 50 APRENDIZ (Universal Musica, BMI/WB, ASCAP) LT 24 AWNAW (Success Story, BMI/Full Circle, ASCAP) H100

83; RBH 37 AY! BUENO (Estefan, ASCAP/F.I.P.P., BMI) LT 29

#### -B-

BALLIN' BOY (M.O.B., ASCAP/No Good, BMI) RBH 61 BEFORE I KNEW BETTER (Encore, ASCAP/Scott And Soda, ASCAP/Big Tex, BMI/Lucky Thumb, BMI) CS 35 BE HERE (Ugmoe, ASCAP/Universal, ASCAP/Jake & The Phatman, ASCAP/Ah-choo, ASCAP) RBH 68 BLESSED (Famous, ASCAP/Songs Of Universal, BMI/Sony/ATV Cross Keys, ASCAP/Onaly, ASCAP), HL/WBM, CS 1; Huoo 31 BLURRY (Puddle Of Music, ASCAP/WB, ASCAP), WBM Huo 7

WBM, H100 7 BOUGHETTO (Supreme Lee, ASCAP/Universal, ASCAP/Young Dudes, ASCAP/Wally's Basement, ASCAP)

RBH 97 BOUNCIN' BACK (BUMPIN' ME AGAINST THE WALL)

BOUNCIN' BACK (BUMPIN' ME AGAINST THE WAL (EMI Blackwood, BMI/The Braids, ASCAP/Zomba, ASCAP/The Waters Of Nazareth, BMI/Chase Chad, ASCAP), HL/WBM, H100 89; RBH 34 BRING ON THE RAIN (Bro'N Sis, BMI/Estes Park, BMI/Moraine, BMI/Little Chatterbox, BMI), HL, CS 14;

H100 61

H100 61 BROTHA (Ugmoe, ASCAP/Universal, ASCAP/Alegna, ASCAP/J, BMI/Uncle Bobby, BMI/EMI Blackwood, BMI/Jake & The Phatman, ASCAP), HL/WBM, RBH 35 BUTTERFLIES (Universal, ASCAP/Jatcat, ASCAP/Dirty

Dre, ASCAP/Perfect Song, PRS/SPZ, BMI), WBM, RBH 16 --C--

#### CAN I GET THAT?!!? (Copyright Control) RBH 94 CAN'T FIGHT THE MOONLIGHT (Realsongs, ASCAP),

WBM, H100 18 CAN'T GET YOU OUT OF MY HEAD (FMI April

- CANT GET YOU OUT OF MY HEAD (EMI April, ASCAP/19, PRS/BMG, PRS/Universal-MCA, ASCAP), HL/WBM, H100 11 CELOS (Ventura, ASCAP/Marc Anthony, ASCAP/Sony/ATV Tunes, ASCAP) LT 43 CHASIN: AMY (Sony/ATV Cross Keys, ASCAP/Onaly, ASCAP/Songs Of Universal, BMI), HL, CS 46 CHOP SUEY (Sony/ATV Tunes, ASCAP/Ddevil, ASCAP), HL H1000

HL, H100 94 CIRCLES (Big Red Tractor, ASCAP/Think Well, CIRCLES (Big Red Tractor, BMI/Golden Wheat, f ASCAP/Warner-Tamerlane, BMI/Golden Wheat, BMI),

- WBM CS 60 CLOSET FREAK (God Given, BMI) H100 99; RBH 59 COMO DECIRTE NO (WB, ASCAP) LT 47 COMO DUELE (D'Nico Int'l, BMI) LT 25 COMO PUDISTE (Edimal/Fonomusic, ASCAP/LGA,

THE COWBOY IN ME (BMG Songs, ASCAP/Mrs. Lump-kins Poodle, ASCAP/Songs Of Windswept Pacific, BMI/Stainway To Bitner's, BMI/Sottahavable, BMI),

HL/WBM, CS 3; H100 42 CRAWLING IN THE DARK (Spread Your Cheeks And Push Out The Music, ASCAP) H100 68 CRY TOGETHER (Warner-Tamerlane, BMI), WBM, RBH 70

#### ---- D ----

DANSIN WIT WOLVEZ (AMRX27, ASCAP) RBH 85 DEAR GOD (Geto Boys & Girls, BMI/Still N-The Water, BMI) RBH 88

BMI) RBH 88 DEJATE QUERER (Flamingo, BMI) LT 28 DE RAMA EN RAMA (TN Ediciones, BMI) LT 46 DIDN'T I (Almo, ASCAP), HL, CS 51 DIME (Kike Santander, BMI) LT 31 DON'T LET ME GET ME (Pink, ASCAP/EMI April, ASCAP/Cyptron, BMI/EMI Blackwood, BMI), HL, H100 15 DON'T WASTE MY TIME (WB, ASCAP/Tower II, ASCAP.

ASCAP/Warner-Tamerlane, BMI/Tower One BMI/Chrysalis, ASCAP/Creative Artists, ASCAP), WBM, CS 43 DON'T YOU FORGET IT (The Ox And The Fish, 500 AN / Dirty Dre, ASC

DONT YOU FORGET IT (The Ox And The Fish, SOCAN/Warner Chappell, SOCAN/Ditry Dre, ASCAP/Jat-cat, ASCAP/Universal, ASCAP), WBM, H100 41; RBH 13 DOWN A\*\* CHICK (Slavery, ASCAP/Aurelius, ASCAP/DJ Irv, BMI/Inky-Sisi, BMI) RBH 63 DO YA THANG GIRL (Gank-Lo, BMI) RBH 84 DRIVE (FOR DADDY GENE) (EMI April, ASCAP/Tri-parde, BMI), HL (Sci WHOCT.

angels, BMI), HL, CS 10; H100 57

---- E ----

EN LA MISMA CAMA (Edimonsa, ASCAP) LT 20 ENTRA EN MI VIDA (Sony/ATV) LT 48 ESCAPAR (Enrique Iglesias, ASCAP/EMI April, ASCAP/Little Devon, BMI/K'Stuff, BMI/Merchandyze,

BMI/Warner-Tamerlane, BMI) LT 9 ESCAPE (Enrique Iglesias, ASCAP/EMI April, ASCAP/Little Devon, BMI/K'Stuff, BMI/Merchandyze, BMI/Warner-Tamerlane, BMI), HL/WBM, H100 17

#### --- F ---

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FAMILY AFFAIR (Mary). Blige, ASCAP/Universal-MCA, ASCAP/Fame, BMI/Music Of Windswept, ASCAP/Five Card, ASCAP/Elvis Mambo, ASCAP/WB, ASCAP/Ain't

Nuthin' Goin' On But Funking, ASCAP/Copyright Control/Asiah Lewis, BMI/AsiahTown, BMI/Luchi Lou, BMI), WBM, H100 35; RBH 50 FEELS GODD (DON'T WORRY BOUT A THING) (Naughty, ASCAP/Lexi's Daddy's Music, ASCAP/Teron Beal, ASCAP/Universal-PolyGram International, ASCAP)

H100 88; RBH 52 FEEL THE GIRL (Virginia Beach, ASCAP/WB

ASCAP/whodahellelseitsgonB, ASCAP), WBM, H100 98;

- RBH 54 FIRST TIME (Notting Hill, SESAC) RBH 71 Development (Notting Hill, SESAC) RBH 71 FLOR SIN RETONO (Peer Int'l., BMI) LT 6 FOOLISH (Desmone, BMI/DJ Irv, BMI), HL, H100 4;
- RBH 1 FOR YOU (Greenfund, ASCAP/i.m.nobody, ASCAP/ Blue Car, ASCAP/pimpYug, ASCAP/WB, ASCAP), WBM, ASCAP/My
- H100 66 FRANTIC (EMI April, ASCAP/Pang Toon, BMI/Jersey Girl, ASCAP/EMI Blackwood, BMI/Mark Alan Springer,

BMI), HL, CS 45 --- G ----

GET OVER YOURSELF (Without Anna, ASCAP/Careers-BMG, BMI/Floyd's Dream, BMI), HL, CS 34 GET THE PARTY STARTED (Stuck in The Throat, ASCAP/Famous, ASCAP), HL, H100 48

- GET THIS MONEY (Zomba, BMI/R.Kelly, BMI/EMI od BMI/Lil Lu Lu. BMI), HL/WBM, RBH 53 Blacky
- GREFREND (Tennan Tunes, ASCAP/Zomba, ASCAP/EMI Blackwood, BMI/The Waters Of Nazareth, BMI/EMI April, ASCAP/Chase Chad, ASCAP), HL/WBM,
- Huo 5; RBH 25 GIVE IT TO HER (Jeremy Harding, ASCAP/EMI April, ASCAP/Copyright Control), HL, Huo 95; RBH 51 GOODBYE ON A BAD DAY (Extreme Writers,
- CAP/Easel, ASCAP) CS 33 GOOD MORNING BEAUTIFUL (Life Of The Record, ASCAP/Sevens International, ASCAP/Mighty Moe

ASCAP) CS 11: H100 64 GOT MF A MODEL (Uh Oh. BMI/Ensign, BMI/Erick

GOT ME A MODEL (Uh Oh, BMI/Ensign, BMI/Erick Sermon, ASCAP/Zomba, ASCAP/Shaniah Cymone, ASCAP/Babyboy's Little, SESAC/Noontime South, SESAC/Warner, SESAC/First Avenue, ASCAP/BMG Songs, ASCAP/Demis Hot Songs, ASCAP/Edmonds, BMI/EMI Backwood, BMI), HL/WBM, RBH 76 GOTS TA BE (First Avenue, ASCAP/BMG Songs, ASCAP/Demis Hot Songs, ASCAP/Edmonds, BMI/EMI April, ASCAP/Music Of Windswept, ASCAP/Mised, ASCAP/Mischkemusic, ASCAP/9 Houses, ASCAP/Strange Motel ASCAP IH.: RBH 45

Motel, ASCAP), HL, RBH 45 GOT UR SELF A... (III Will, ASCAP/Zomba ASCAP/Dors-D, ASCAP/Chrysalis, ASCAP/ARC, BMI), HL/WBM, H100 97; RBH 60

#### ---- H ----

- HALFCRAZY (Soulchild, ASCAP/Universal, ASCAP/Nivrac Tyke, ASCAP/Tetra Grammaton, ASCAP/EMI-Unart Catalog, BMI), WBM, H100 67; RBH 22 HANDS CLEAN (Universal-MCA, ASCAP/1974, ASCAP). WBM
- MAID CECEM (1997) MARDER CARDS (Irving, BMI/Chickenshack, AI/Almo, ASCAP/BMG Songs, ASCAP), HL, CS 56 HASTA QUE VUELVAS CONMIGO (Estefan, SCAP/Marc Anthony, ASCAP/Sony/ATV Tunes, ASCAP) BMI
- HAY OTRA EN TU LUGAR (Rubet, ASCAP/Universal
- Musica, ASCAP) LT 8 HEATHER'S WALL (EMI Blackwood, BMI/Buzz Cut, BMI/Ty Land, BMI/Mike Curb, BMI/Diamond Storm, BMI), HL/WBM, CS 37 HEAVEN CAN WAIT (Mijac, BMI/6th Boro, ASCAP/WB,
- ASCAP/Warner-Tamerlane, BMI/Zomba, ASCAP/Deta BoB, ASCAP/Zomba, SESAC/Nate Smith, ASCAP/BMG ASCAP/Teron Beal, ASCAP/E. Laues, SESAC/KQ.
- Songs, ASCAP/Teron Beal, ASCAP/E. Laues, SESAC/NG, SESAC) RBH 79 HE LOVES ME (LYZEL IN E FLAT) (Universal, ASCAP/Jatcat, ASCAP/Blue's Baby, ASCAP/EMI April, ASCAP/Jatcat, ASCAP/Jay-Qui, ASCAP), HL, RBH 72 HELP ME UNDERSTAND (Music Of Windswept, ASCAP/In The Fairway, ASCAP/Rokstone, PRS/Songs Of Windswept Pacific, BMI/Rondor London, PRS/Irving, RMD, HI /WRM, CS 32
- BMI), HL/WBM, CS 32 HERE IS GONE (Corner Of Clark And Kent, ASCAP/EMI
- HERE IS GORE (contre of canada and a second - H100 43 HEY BABY (World Of The Dolphin, ASCAP/Universal,
- HEY BABY (World Of The Dolphin, ASCAP/Universal, ASCAP), WBM, H100 36 HEY LUV (ANYTHING) (P. Noid, BMI/Careers-BMG, BMI/Juvenile Hell, ASCAP/BMG Songs, ASCAP/Da Twelve, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP), HL, H100 93; RBH 58 HOW COME YOU DON'T CALL ME (Controversy,
- ASCAP/Universal, ASCAP) H100 74; RBH 32 HOW YOU REMIND ME (Warner-Tamerlane, BMI/Nickelback SOCAN), WBM, H100.6
- HUELO A SOLEDAD (AG, ASCAP) LT 21 HUSH LIL'LADY (Christopher Mathew, ASCAP/Hitco uth, ASCAP/Publishing Designee, BMI/Folkway, BMI)
- H100 84; RBH 66

#### 

- I AM A MAN OF CONSTANT SORROW (Public Domain),
- HL, CS 39 I BREATHE IN, I BREATHE OUT (Sony/ATV Cross Keys, ASCAP/Ten Ten, ASCAP), HL/WBM, CS 2; H100 40 I COULD NEVER LOVE YOU ENOUGH (Hope-N-Cal, I COLLO NEVER LOVE YOU ENOUGH (Hope-N-Cal,
- BMI/Shadley, BMI/Cal IV, ASCAP), HL, CS 54 I CRY (Bro 'N Sis, BMI/Estes Park, BMI/Moraine,
- BMI/Choice Is Tragic, BMI/Ensign, BMI), HL, CS 23 I DON'T HAVE TO BE ME ('TIL MONDAY) (MAS Ven ture, BMI/Misterssippi, BMI/Careers-BMG, BMI/EMI Blackwood, BMI), HL, CS 15; H100 73 I DON'T WANT YOU TO GO (EMI Full Keel,
- ASCAP/Blakemore Avenue, ASCAP/April Blue, ASCAP/Songs Of Mosaic, ASCAP/April Blue, ASCAP/Songs Of Mosaic, ASCAP/Songs Of Otis Barker, ASCAP), HL, CS 18
- CAP), HL, CS 18 I'D RATHER (Shep 'n Shep, ASCAP/Almo, ASCAP/Uni
- versal, ASCAP) RBH 57 I GOT IT 2 (Them Damn Twins, ASCAP/Air Control, ASCAP/EMI April, ASCAP/So So Def, ASCAP/Babyboy's Little, SESAC/Noontime South, SESAC/Scantz, SESAC/WBM, SESAC/III Will, ASCAP/Zomba, ASCAP),

TE VINE A BUSCAR (AIG, ASCAP) LT 36 THAT'S JUST JESSIE (March Family, BMI/Maleah, BMI/Zomba, BMI/Sufferin' Succotash, ASCAP/EMI April, ASCAP), WIND, CS con Ukopa RB

ASCAP), HL/WBM, CS 20; H100 78 THAT'S WHEN I LOVE YOU (EMI April, ASCAP/Phil

Vassar, ASCAP), HL, CS 9; Htoo 53 THINK BIG (Mr. Goss, ASCAP/EK Raw, ASCAP/Unda-boss Furocious, ASCAP/YesYesYall, BMI) RBH 87

THIS PRETENDER (Sony/ATV Cross Keys, SASCAP/Green Eyes, ASCAP/Onaly, ASCAP/Sony/ATV Tree, BMI), HL, CS 52 THIS WOMAN'S WORK (Screen Gems-EMI, BMI), HL,

THIS WOMAN'S WORK (Screen Gems-EMI, BMI), HL, H10063; RBH 19 A THOUSAND MILES (Songs Of Universal, BMI/Rosasharn, BMI), WBM, H100 16 THREE DAYS (Greenhorse, BMI/Spunker Songs, ASCOP/Universal-PolyGram International, ASCAP), WBM,

ASCAP/UniversateroryGramman CS 38 TOMA QUE TOMA (Abacaba/Ballon Noir) LT 33 TONIGHT I WANNA BE YOUR MAN (Universal, ASCAP/Memphisto, ASCAP/Songs Of Universal, BMI),

WBM, CS 30 TOO BAD (Warner-Tamerlane, BMI/Arm Your Dillo, SOCAN/Zero-G, SOCAN/M. Kroeger, SOCAN), WBM, H100

TRIBUTE TO A WOMAN (Music Of Windswept,

ASCAP/Hand In My Pocket, ASCAP/Sony/ATV Tunes, ASCAP/Chocolate Factory, ASCAP), HL, RBH 82

----U----

U DON'T HAVE TO CALL (The Waters Of Nazareth,

BMI/EMI Blackwood, BMI), HL, H100 8; RBH 2 U GOT IT BAD (U.R. IV, ASCAP/EMI April, ASCAP/So

So Def, ASCAP/Babyboy's Little, SESAC/Noontime South SESAC/WBM, SESAC), HL, H100 23; RBH 29 UH HUH (Hitco South, ASCAP/Tabulous,

UH HUH (Hito South, ASCAP/Tabulous, ASCAP/Music Of Windswept, ASCAP/Songs Of Peer, ASCAP/Marchninth, ASCAP/Peertunes, SESAC/Hale Yeah, SESAC/Morningsidetrail, ASCAP/TracksbyMalice, ASCAP/Jarell Houston, ASCAP/Dreux Frederic, ASCAP), HL/WBM, Huoo 62; RBH 33 UNDERNEATH YOUR CLOTHES (Aniwi, BMI/Sony/ATV Latin, BMI/EMI Blackwood, BMI/Apollinaire, BMI), HL, Huoo 33

Latin, BMI/EMI Blackwood, BMI/Aputimenc, Comp., L Htoo 3 UNTLWE FALL BACK IN LOVE AGAIN (Curb, ASCAP/Charlie Monk, ASCAP/Nik's Place, ASCAP/Penny Annie, BMI/Crossed Fingers, ASCAP/Copperfield, BMI/Bright Leaf, ASCAP), WBM, CS 47 USTED SE ME LLEVO LA VIDA (World Deep Music, BMI/Sony/ATV Latin, BMI/PSO Ltd., ASCAP) LT 11

----V---

VAS A SUFRIR (Edimonsa, ASCAP) LT 49 VIDEO (Gold & Iron, ASCAP/Six July, BMI/Ensign, BMI/I, Music, ASCAP/Lastrada, ASCAP/Sony/ATV Tunes. ASCAP/Good High, ASCAP), HL, Htoo 82 VOLVERE JUNTO A TI (WB, ASCAP) LT 35

WASTING MY TIME (EMI April, ASCAP), HL, H100 34 WELCOME TO ATLANTA (EMI April, ASCAP)/S0 S0 Def, ASCAP/Ludacris, ASCAP/Jobete, ASCAP), HL/WBM, H100 54; RBH 26 WE THUGGIN' (Joseph Cartagena, ASCAP/Jeliy's Jams, ASCAP/Ron G, BMI/Zomba, BMI/R.Keliy, BMI), WBM, RBH 48

RBH 48 WHAT ABOUT US? (EMI Blackwood, BMI/R) Produc-

WHAT I BOD'S (Limit BackWook, Junitary Fodder)
 Ions, BMI/Tiarp, BMI/Songs Of Windswept Pacific,
 BMI/EMI April, ASCAP/LaShawn Daniels, ASCAP/Ensign,
 BMI/Fred Jerkins III, BMI), HL/WBM, H100 13; RBH 15;
 WHAT IF A WOMAN (Zomba, ASCAP/563, ASCAP/Conversation Tree, ASCAP/Lexi's Daddy's Music, ASCAP),

WBM, RBH 36 WHAT IF SHE'S AN ANGEL (Sony/ATV Tree, BMI/Cake

Taker, BMI), HL, CS 8; H100 65 WHAT MAKES IT GOOD TO YOU (NO PREMATURE

WHAI MAKES II GOOD IO YOU (NO PKEMAI UKE LOVIN') (Divided, BMI/Universal, BMI/Ramal, BMI/Warn-er-Tameriane, BMI), WBM, RBH 77 WHAT'S LUY? (Joseph Cartagena, ASCAP/Jelly's Jams, ASCAP/D Irv, BMI/Famous, ASCAP, ASCAP/Jelly's Jams, sal, BMI/Let Me Show You, ASCAP), HL/WBM, H100 2; RBH 4.

RBH 4, WHAT WOULD YOU DO? (Sammy Don, ASCAP/Hitco South, ASCAP/Virtual Blue, BMI/Edmonds, BMI/Hicklo, ASCAP/Notting Hill, ASCAP/Rowland Byrd, ASCAP) RBH Discourse of the statement of the st

89 WHENEVER, WHEREVER (F.I.P.P., BMI/Aniwi, BMI/Sony/ATV Latin, BMI), WBM, H100 49 WHEN YOU LIE NEXT TO ME (WB, ASCAP/Kellie Coff-fey, ASCAP/Platinum Plow, ASCAP/Lillywilly, ASCAP), WBM, CG exception of the state 
WBM, CS 25 WHEREVER YOU WILL GO (Amedeo, BMI/Alex Band, BMI/Careers-BMG, BMI), HL, H100 12 WHERE WERE YOU (WHEN THE WORLD STOPPED TURNING) (EMI April, ASCAP/Tri-angels, BMI), HL, CS 21;

H100 76 THE WHOLE WORLD (Gnat Booty, ASCAP/Chrysalis, ASCAP/Dungeon Rat, ASCAP/EMI April, ASCAP/Aniyah's, ASCAP), HL/WBM, H100 22; RBH 24 WILL DESTROY (How You Love That Records, BMI)

WISH I DIDN'T MISS YOU (Sony/ATV Tunes, ASCAP/God's Cryin', ASCAP/Ghetto Fabulous, ASCAP/Warner-Tamerlane, BMI/Mijac, BMI), HL/WBM, H100 90; RBH 44 A WOMAN'S WORTH (Lellow, ASCAP/EMI April, ASCAP/Skyhy, ASCAP), HL, RBH 38 THE WORLD'S GREATEST (Zomba, BMI/R.Kelly, BMI), WBM, H100 92; RBH 80 WRONG IMPRESSION (BMG Songs, ASCAP), HL, H100 96

-Y-

YO QUERIA (Curci, ASCAP) LT 14 YOU KNOW THAT I LOVE YOU (Jamie Hawkins, BMI/Sony/ATV Tunes, ASCAP/Chris Absolam, ASCAP/Richard Smith, ASCAP), HL, RBH 65 YOU MUST HAVE BEEN (Montell Jordan, ASCAP/Wixen, ASCAP/Baj, ASCAP/EMIApril, ASCAP/Tri-umph, ASCAP/Sydney's Mom Music, BMI), HL, RBH 73 YOUNG (BMG Songs, ASCAP/Mrs. Lumpkins Poodle, ASCAP/BMG Canada, PRS/Ross Cahill, SOCAN/Trinfold, BMI/Caraete, BMG, BMI), HL, CS, et Juno 46

BMI/Careers-BMG, BMI), HL, CS 5; H100 45 YOUNG'N (HOLLA BACK) (D. Brasco, ASCAP/Desert

Storm, BMI/The Waters Of Nazareth, BMI/EMI Black-wood, BMI/Chase Chad, ASCAP/EMI April, ASCAP), HL,

H100 59; RBH 39 YOUTH OF THE NATION (Souljah, ASCAP/Famous,

BILLBOARD APRIL 6, 2002

AP), HL, H100 28 Y TU TE VAS (WB, ASCAP) LT 5

RBH 91 WISH I DIDN'T MISS YOU (Sony/ATV Tunes, CAP/Chetto Fabulous,

H100 76

86

ASCAP) HI

69

CAP/Screen Gems EMI, BMI), HL, H100 52; RBH 46 NO SE VIVIR SIN TI (Arpa, BMI) LT 39

NOTHING IN THIS WORLD (Tuff Huff, BMI/Zomba

OH BOY (Killa Cam, BMI/F.O.B., ASCAP/May Twelfth,

OH BOY (Killa Cam, BMI/F.O.B., ASCAP/May Twelfth, BMI/Universal-Duchess, BMI/Copyright Control) RBH 43 OL' RED (Key-Mark, BMI/Bull's Creek, BMI) C5 53 THE ONE (Lucky Girl, ASCAP/Migraine, ASCAP) C5 28 ONE MIC (Zomba, ASCAP/Migraine, ASCAP) C5 28 ASCAP/Sony/ATV Songs, BMI/Sunny Lee, BMI/III Will, ASCAP), HL/WBM, RBH 27 OOH, AHH (Scorp, ASCAP) RBH 75 OOPS (OH MY) (Shawna, ASCAP/Mass Confusion, ASCAP/WB, ASCAP/Virginia Beach, ASCAP), WBM, H100 to: RBH 3

-P-

PASS THE COURVOISIER PART II (T'Ziah's, BMI/The

Waters Of Nazareth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP/EMI April, ASCAP), HL/WBM, H100 25; RBH

FL PODER DE FUS MANOS (Ser.Ca BMI) IT 27

POR ESE HOMBRE (Not Listed) LT 23 POR TU PLACER/WITH ALL MY LOVE (Maha Gita, ASCAP/Jimmy G's, ASCAP/WB, ASCAP/Dustelli, BMI) LT

PURPLE STUFF (Ottanowear, BMI/Carnival Beats BMI) RBH 78 PUT IT ON PAPER (Mr. Perry's, ASCAP/Labor Force, ASCAP/Bachus, BMI/Big Herb's, BMI) RBH 49

-Q---

QUISIERA PODER OLVIDARME DE TI (Rubet, ASCAP/Universal Musica, ASCAP/Marport, ASCAP) LT 3 QUITAME ESE HOMBRE (Piloto, ASCAP) LT 1

-R-

RAINY DAYZ (Slavery, ASCAP/DJ Irv, BMI/Songs Of Universal, BMI/White Rhino, BMI) H100 51; RBH 21 RAPTURE (TASTES SO SWEET) (Renemade, BMI/EMI Blackwood, BMI), HL, H100 50 ROCK THE BOAT (Herbilicious, ASCAP/Rap Tracks, ASCAP/E Beats, ASCAP/WB, ASCAP/Black Fountain, ASCAP/EMI April, ASCAP), HL/WBM, RBH 31 ROC THE MIC (Music Of Windswept, ASCAP/Shakur AI-Din, ASCAP/HICO South, ASCAP/Earcoge, ASCAP/EDB, ASCAP) WBM, H100; RB: RBH 17

ROLL WIT ME (D2 PTO, ASCAP) KBH 100 ROUND AND ROUND (Jonell, BMI/D) Hi-Tek, BMI/Wu ng, BMI/Careers-BMG, BMI), HL, H100 100

-S-

April, ASCAP/Organized Noize, BMI), HL, H100 37; RBH 12 SAY I YI YI (ColliPark, BMI/Da Crippler, BMI/EWC,

BMI) RBH 41 SHAWTY (How You Love That Records, BMI) RBH 93 SHE DOESNT DANCE (WB, ASCAP/Neon Mule, ASCAP/Platinum Plow, ASCAP/Cal IV, ASCAP), HL/WBM,

CS 31 SHE WAS (Murrah, BMI/Melanie Howard, ASCAP),

WBM, CS 42 SI TU NO VUELVES (Musart, ASCAP) LT 34 SOME DAYS YOU GOTTA DANCE (Sony/ATV Cross Keys, ASCAP/Beavers Brand, ASCAP/Copyright Manage-ment, ASCAP/Song Auction, ASCAP/MRBI, ASCAP), HL,

SOMEONE TO LOVE YOU (Cori Tiffani, BMI/Sony/ATV

ngs, BMI), HL, RBH 42 SOMETHING INSIDE (Uncle Buddies, ASCAP/Music

Of Windswept, ASCAP/Alegna, ASCAP/Soulspin, ASCAP)

RBH 95 SONG FOR THE LONELY (Metrophonic, ASCAP/Rive

SONG FOR THE LONELT UNEODITIES OF SOURCES ASCAP/HOLD 85 SQUEEZE ME IN (Sony/ATV Cross Keys, ASCAP/Four Sons, ASCAP/Hasty Cat, BMI), HL, CS 17 STILL FLY (Money Mack, BMI) RBH 69 STOP PLAYIN' (Knight 2 Dayz, ASCAP/Raw Cast, ASCAP/Levert Agee, ASCAP) RBH 98 SUERTE (F.I.P.P., BMI/Aniwi, BMI/Sony/ATV Latin, CMU WEM IT 2

BMI), WBM, LT 2 SUFRIENDO A SOLAS (Not Listed) LT 17 SUPERMAN (IT'S NOT EASY) (EMI Blackwood, BMI/Five For Fighting, BMI), HL, H100 44 SWEET MUSIC MAN (Cherry Lane, ASCAP/M-3, ASCAP), CLM, CS 49

--- T ---

TAKE A MESSAGE (Mortay, SOCAN) RBH 67 TAKE AWAY (Mass Confusion, ASCAP/WB, ASCAP/Vir-ginia Beach, ASCAP), WBM, H100 81; RBH 28 TAKE YA HOME (Shaniah Cymone, ASCAP/EMI April, ASCAP/The Waters Of Nazareth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP), HL, RBH 30 TAKE YOU HOME WITH ME A.K.A. BODY (Zomba, BMI/R.Kelly, BMI/Sony/ATV Songs, BMI/Lil Lu Lu, BMI/R.Kelly, BMI/Sony/ATV Songs, BMI/ENOT, ASCAP/Sony/ATV Tunes, ASCAP), HL/WBM, H100 87; RBH 47

TANTITA PENA (Warner-Tamerlane, BMI) LT 12 TARTANTULA (The Braids, ASCAP/Zomba, ASCAP/TVT, BMI/Scott Storch, ASCAP/Means Family, BMI), WBM, RBH

96 TE AVISO, TE ANUNCIO (TANGO) (Aniwi, BMI/Sory/ATV Latin, BMI/EMI Blackwood, BMI) LT 30 TELL ME WHAT'S IT GONNA BE (Cancelled Lunch, ASCAP/Universal-PolyGram International, ASCAP/Bran-don Barnes, BMI/Universal-Songs Of PolyGram Interna-tional, BMI/Jobete, ASCAP/Grover Washington Jr., ASCAP)

TE LO PIDO SENOR (Nota, ASCAP) LT 41

TEN ROUNDS WITH JOSE CUERVO (Acuff-Rose

TEN ROUNDS WITH JOSE CUERVO (Acutt-Kose, BMI/Sony/ATV Cross Keys, ASCAP/Big Purple Dog, ASCAP), HL, CS 59 TE QUEDO GRANDE LA YEGUA (La Rebelde, ASCAP/Universal Musica, ASCAP) LT 16 TE QUIERO IGUAL QUE AYER (Universal Musica, ASCAP) LT 32

SATURDAY (OOOH! OOOOH!) (Ludacris, ASCAP/EMI

ASCAP/F.O.B., ASCAP), WBM, H100 58: RBH 17

ROLL WIT ME (D2 Pro. ASCAP) RBH 100

PARA ESTAR A MANO (Safari) LT 38 PART II (Funky Noble, ASCAP/Warner-Tamerlane, BMI/Careers-BMG, BMI/CAF, BMI/JAW Bird Alley, BMI/Careers-BMG, BMI/CAF, BMI/JAW Bird Alley, BMI/Sony/ATV Songs, BMI/Almo, ASCAP), HL/WBM,

BMI/Grindtime, BMI), WBM, H100 46; RBH 11 -0-

CS 22

10: RBH 3

RBH 74

42

RMI) RE

So

BMI) WBM, LT 2

RBH 47

RBH 64

NOT A DAY GOES BY (American Broadcasting, ASCAP)

- HL/WBM, RBH 56 I KEEP LOOKING (Sony/ATV Tree, BMI/Wenonga, BMI/Mosaic, BMI), HL, CS 36 I LOVE YOU (Chyna Baby, BMI/Janice Combs, BMI/EMI Blackwood, BMI/Still Diggin', ASCAP/BMG Songs, ASCAP/Gloria's Boy, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/Nuyorican, BMI/B. Springs, ASCAP/Incense, BMI/Universal-Duchess, BMI), HL/WBM, Hang V/, BMI &
- H100 14; RBH 5 I'M GONNA MISS HER (THE FISHIN' SONG) (EM April, ASCAP/Sea Gayle, ASCAP), HL, CS 29 I MISS MY FRIEND (Buna Boy, BMI/Glitterfish,
- BMI/Mosaic, BMI/Sony/ATV Tree, BMI/Wenonga, BMI), HL, CS 40 I MISS YOU (Boomer X, ASCAP/Kold City, ASCAP/Uni-
- I MISS YOU (Boomer X, ASCAP/Kold City, ASCAP/U versal, ASCAP), WBM, RBH 55 I'M MOVIN'ON (Murrah, BMI/WB, ASCAP/Richard And Castle, ASCAP), WBM, CS 6; Httoo 47 I'M NOT GONNA DO ANYTHING WITHOUT YOU (Zomba, ASCAP/Suzabelle, ASCAP/Acuff-Rose, BMI), II /WBM, CS ---
- HL/WBM, CS 41 THE IMPOSSIBLE (EMI April, ASCAP/Didn't Have To
- Be, BMI/Mosaic, BMI), HL, CS 44 I NEED A GIRL (PART ONE) (Justin Combs, ASCAP/EMI I NEED A GIRL (PART ONE) (Justin Combs, ASCAP/EMI April, ASCAP/Jack Knight, ASCAP/Hot Heat, ASCAP/Janice Combs, BMI/EMI Blackwood, BMI/Coptic Soundsations, BMI/Donceno, ASCAP/Sonny Lester, ASCAP), HL, H100 24; RBH 1
- 24; RBH 14 INSATIABLE (Rough Cut, ASCAP/Sony/ATV Tunes, ASCAP/WallyWorld, ASCAP), HL, H100 80 INSIDE OUT (Badams, ASCAP), HL, H100 80 IN THE END (Zomba, BMI/Rig Bad Mr. Hahn, BMI/Nondisclosure Agreement, BMI/Rob Bourdon, BMI/Kenji Kobayashi, BMI/Zomba, ASCAP/Chesterchaz, ASCAP), WM, H100 2

ASCAP), WBM, H100 3 I SHOULD BE SLEEPING (EMI April, ASCAP/Jersey Girl, ASCAP/EMI Blackwood, BMI/Mark Alan Springer, BMI),

ITOLD Y'ALL (Zomba, ASCAP/Kumbava, ASCAP/Vir-

I JOLD T ALL L20MDB, ASCAP/Kumbaya, ASCAP/Vir-ginia Beach, ASCAP/WB, ASCAP), WBM, RBH 90 IT'S GOINT DOWN (Kenji Kobayashi, BMI/Big Bad Mr. Hahn, BMI/Total Tunes, BMI/Swift Tracks, BMI/Big Bad Mr. ASCAP/Hard Workin Black Folks, ASCAP/Hennessy For

ASCAP/Hard Workin Black Folks, ASCAP/Hennessy For Everyone, ASCAP/VOCO, BMI/As The Table Turns, ASCAP), WBM, H100 91

WBM, HI co 91 IT'S THE WEEKEND (EMI April, ASCAP/So So Def, ASCAP/Kandacy, ASCAP/Air Control, ASCAP/King Swing, BMI/Hungy Man, ASCAP/Too Slow U Blow, ASCAP/KPM, PRS), HL, RBH 86

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JEZEBEL (Sony/ATV Tree, BMI/Songs Of Teracel, II/Careers-BMG, BMI/Ourtrinity, BMI), HL, CS 26 JUMP UP IN THE AIR (Bridgeport, BMI) RBH 99 JUST WHAT I DO (WB, ASCAP/Hapsack, BMI/Magic

-K-

KNOC (Knoc-Turn'AI, ASCAP/"Million Dollar Game Ain't Free", ASCAP/WB, ASCAP/Ain't Nuthin' Goin' On But Funking, ASCAP), WBM, RBH 83

----LA AGARRO BAJANDO (Mo'Clan, ASCAP) LT 19 LA NEGRA TIENE TUMBAO (Sir George, ASCAP/WB,

ASCAP) UT 45 LA PLAYA (Sony/ATV Latin, BMI) LT 37 LIFETIME (Sony/ATV Latin, BMI) LT 37 LIFETIME (Sony/ATV Tunes, ASCAP/Muszewell, ASCAP/Gan Zmira, ASCAP/Famous, ASCAP), HL, RBH 40 THE LIGHTHOUSE'S TALE (Southern Melody, BMI) CS

LIGHTS, CAMERA, ACTION! (Mr. Cheeks, ASCAP/One

Shot Deal, SESAC/Stone Diamond, BMI/EMI Blackwood,

LIVING AND LIVING WELL (Mosaic, BMI/Glitterfish.

BMI/Buna Boy, BMI/Sony/ATV Tree, BMI/Wenonga, BMI), HL, CS 19; H100 75 LLOVIENDO ESTRELLAS (Erami, ASCAP/WB, ASCAP)

THE LONG GOODBYE (WB, ASCAP/Universal-Island,

PRS), WBM, CS 7; H100 55 LUNA NUEVA (EMI April, ASCAP/Gaira Bay, ASCAP) LT

-M-

MAKIN' GOOD LOVE (Tuff Huff, BMI/Zomba, BMI/Grindtime, BMI), WBM, H100 60; RBH 18 MAMA'S BABY, POPPA'S MAYBE (Smith Star Muzic, ASCAP/Peterson Boy's, BMI/8-Ballin, ASCAP) RBH 92 MANANTIAL DE LLANTO (Edimusa, ASCAP) LT 7 MAS ALTO QUE LAS AGUILAS (Edimusa, ASCAP) LT 26 MENDOCINO COUNTY LINE (Little Mole, ASCAP/Melusic, ASCAP/WB, ASCAP), WBM, CS 27 ME VOLVIA 4/CORDAD DE TU/Corao (Escapaveir

ME VOLVI A ACORDAR DE TI (Oceano/Fon

ME VOLVI A ACORDAR DE IT (OCEANO/FONOMUSIC, ASCAP) LT 50 THE MIDDLE (Turkey On Rye, ASCAP) H100 56 MINIVAN (Afterburner, BMI/Seedhouse, BMI) CS 48 MITAD Y MITAD (Ser-Ca, BMI) LT 44 MODERN DAY BONNIE AND CLYDE (EMI April, ASCAP/Walz Time, ASCAP/House Of Fame, ASCAP), HL, CS 13: HD0 70

CS 13; Hioo 70 MORE THAN A WOMAN (Virginia Beach, ASCAP/WB, ASCAP/Herbilicious, ASCAP/Black Fountain, ASCAP/EMI April, ASCAP), HL/WBM, Hioo 27; RBH 9 MY LIST (Song Paddock, ASCAP/Song Writing Pad-dock, BMI) C5 4; Hioo 39 MY SACRIFICE (Tremonti, BMI/Stapp, BMI/Dwight

---- N ----

NAILA (Edimusa, ASCAP/Vander, ASCAP) LT 40 NECESIDAD (World Deep Music, BMI/Sony/ATV Latin,

NEVER (Powerhowse, BMI) Huo 79 A NEW DAY HAS COME (Sony/ATV Songs, BMI/Sony/ATV Canada, SOCAN/Sing Little Penguin, SOCAN/Aldo Nova, SOCAN), HL, Huo 38 NO MATTA WHAT (PARTY ALL NIGHT) (faith Force, BM1/Zomba, BMI/Muso, ASCAP/Griff Griff, ASCAP/EMI April, ASCAP), HL/WBM, Huoo 96 NO ME CONOCES AUN (Edimonsa, ASCAP/ LT 13 NO MORE DRAMA (EMI April, ASCAP/Flyte Tyme,

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NEVER (Powerhowse, BMI) H100 79

Penny, ASCAP/Copyright.net, BMI/Warner-Tamerlane, BMI/Banna Bear, BMI), WBM, CS 24

ASCAP), WBM, H100 7

HL CS 16: H100 71

55

BMI) HI, H100 21: RBH 8

CS 13; H100 70

Frye, BMI) H100 20

**BMI) LT 10** 





#### MARCH

March 29-April 12, International Pop Overthrow Festival, various venues, Chicago, internationalpopoverthrow.com.

#### APRIL

April 6, **17th Annual Odyssey Ball**, Beverly Hilton Hotel, Beverly Hills, Calif. 310-645-1755.

April 8, Fifth Annual National Academy of Recording Arts and Sciences Golf Tournament, Valencia Country Club, Valencia, Calif. 310-392-3777.

April 11, Recording Contracts: Artist Dream or Nightmare?, presented by the Recording Academy Entertainment Law Initiative, Benjamin N. Cardozo School of Law/Yeshiva University, New York. 312-786-1121.

April 12-14, **Beyond 2002 Super Festival Featuring OutKast**, **Snoop Dogg**, **and Ludacris**. Bicentennial Park, Miami. 718-522-7171.

April 13, **Rainforest Benefit Concert**, Carnegie Hall, New York. 617-496-2222.

April 14, 2002 Juno Awards, Mile One Stadium, St. John's, Newfoundland, 416-485-3135.

April 15, Heroes Awards Honoring Arturo Sandoval, presented by the Florida chapter of the National Academy of Recording Arts and Sciences, Biltmore Hotel, Coral Gables, Fla. 305-672-4060.

April 20, **15th Annual Nickelodeon Kids' Choice Awards**, Barker Hangar, Santa Monica, Calif. 818-736-3000.

April 20-21, **29th Annual Music City Tennis Invitational With Sara Evans**, presented by Mercedes-Benz, Vanderbilt Tennis Center, Nashville, 615-401-2704 (see Good Works, this page).

April 22, Heroes Awards Honoring



SERVING COUNTRY: Sara Evans will host the 29th annual Music City Tennis Invitational, to be held April 20-21. Presented by Mercedes-Benz, proceeds will benefit the Child Development Center at Vanderbilt Children's Hospital. The event will be held at the Vanderbilt Tennis Center in Nashville. Contact: **Patsi Bradley** at 615-401-2704.

**STICKY MUSIC: Up Syndrome** and **Thrice** are among several Orange County bands to team up with Glue Factory Records on the benefit album, *Because We Care: A Benefit for the Children's Hospital of Orange County*, to be released April 23. All proceeds from the album, which includes **Beatles** and **Jackson Browne** covers, will go to the hospital. Contact: **Mike Cubillos** at 310-318-8995. **Eve and David Dye**, presented by the Philadelphia chapter of the National Academy of Recording Arts and Sciences, Loews Philadelphia Hotel, Philadelphia. 310-392-3777.

April 23, Heroes Awards Honoring Congressman Howard Coble, Vince Gill, and Senator Patrick Leahy, presented by the Washington, D.C., chapter of the National Academy of Recording Arts and Sciences, Willard Inter-Continental, Washington, D.C. 202-662-1341.

April 24, **The Record Business in the 21st Century: Money, Success & Careers**, presented by California Lawyers for the Arts, Ken Edwards Center, Los Angeles. 310-998-5590.

April 25. **Dove Awards**, sponsored by the Gospel Music Assn., Nashville. 615-242-0303.

April 25, **Third Annual T.J. Martell B-Ball Classic**, Basketball City, New York. 615-256-2002.

April 30, **Fishing for a Cure**, sponsored by the T.J. Martell Foundation, Nashville Shores, Nashville, 615-256-2002.

#### MAY

May 2, Skylar Neil Memorial Golf Tournament, sponsored by the T.J. Martell Foundation, Malibu Country Club, Malibu, Calif. 615-256-2002.

May 3, Fourth Annual Jazzmatazz, sponsored by Children's National Medical Center, Ronald Reagan Building and International Trade Center, Washington, D.C. 202-884-4500.

May 3-12, **11th Annual St. Lucia Jazz Festival**, presented by BET/the Jazz Channel, various venues, St. Lucia. 758-451-8566.

May 7, **SESAC New York Awards**, B.B. King Blues Club & Grill, New York. 646-756-2890.

May 7-9, **Billboard Latin Music Conference & Awards**, Eden Roc Resort, Miami Beach. 646-654-4660.

May 9, **Steven J. Ross Award Dinner**, presented by the UJA-Federation of New York, Waldorf-Astoria, New York. 212-836-1126.

May 10, **Peace and Love to Erase MS**, benefiting the Nancy Davis Foundation, Century City Plaza Hotel & Spa, Los Angeles. 310-440-4842.

May 16-19, Sixth Annual All Good



#### MARRIAGES

Shoshana Samole to Brian Zisk, March 14 in San Francisco. Bride is an entertainment lawyer and head of business affairs for George Clinton Enterprises. Groom is cofounder and technology director of the Future of Music Coalition.

#### BIRTHS

Son, Henry Brown, to Rebecca and Jeff Davis, Feb. 8 in Franklin, Tenn. Mother is manager of publicity and promotions for Naxos of America. **Music Festival & Campout**, Sunshine Daydream Music Festival Campground, Terra Alta, W. Va. 856-596-1410.

May 18-19, NoHo Theatre & Arts Festival 2002, corner of Lankershim and Magnolia Blvds., North Hollywood, Calif. 323-871-8500.

May 20, Fifth Annual Music & Entertainment Industry Golf Tournament, presented by City of Hope, El Caballero Country Club, Tarzana, Calif. 213-241-7268.

May 22, Academy of Country Music Awards, Universal Amphitheatre, Los Angeles, 310-201-8816.

May 22, **2002 SGMA Awards**, sponsored by the Southern Gospel Music Assn., Park Vista Resort, Gatlinburg, Tenn. 865-908-4040.

May 23, W.C. Handy Awards, presented by the Blues Foundation, Orpheum Theatre, Memphis. 323-653-1588.

May 29-31, **Emerging Artists and Technology in Music Conference**, MGM Grand Hotel, Las Vegas, eat-m.com.

May 29-June 2, **56th Ojai Music Festival**. Ojai Art Center. Ojai, Calif. 805-646-2094.

May 30, 11th Annual ELLA Award Dinner Honoring Placido Domingo, Beverly Hilton Hotel, Beverly Hills, Calif. 323-668-2820.

#### JUNE

June 5, How to Protect Yourself in the Entertainment Industry, presented by California Lawyers for the Arts, Ken Edwards Center, Los Angeles, 310-998-5590.

June 6. Radio-Mercury Awards Luncheon and Ceremony, Waldorf-Astoria, New York. 212-681-7207.

June 11-13, E.A.R.S. Talent Showcase & Music Conference 2002, Puck Building, New York, 718-385-3133.

June 12. CMT Flameworthy Video Music Awards, Gaylord Entertainment Center, Nashville. 615-255-9600.

June 13, Neil Bogart Memorial Fund Golf Classic, presented by the T.J. Martell Foundation, Lost Canyons Golf Club, Simi Valley, Calif. 615-256-2002.

June 13, **The Songwriters Hall of Fame 33rd Annual Awards Dinner**, presented by the National Academy of Popular Music, Sheraton New York Hotel & Towers, New York, 212-573-6933.

June 13, 12th Annual City of Hope Celebrity Softball Challenge, Greer Stadium, Nashville. 213-241-7268.

June 13-16, Fan Fair 2002, various venues, Nashville, 866-326-3247.

June 15, **The Musicians Expo 2002**, Minneapolis Convention Center, Minneapolis, 651-306-1999.

June 15-16, 24th Annual Playboy



California Lawyers for the Arts, Ken Edwards Center, Los Angeles, 310-998-5590.

Jazz Festival, Hollywood Bowl, Los

MuchMusic headquarters, Toronto. 416-

June 16 MuchMusic Video Awards

June 19, How to Choose an En-

tertainment Attorney, presented by

Angeles. 323-850-2000.

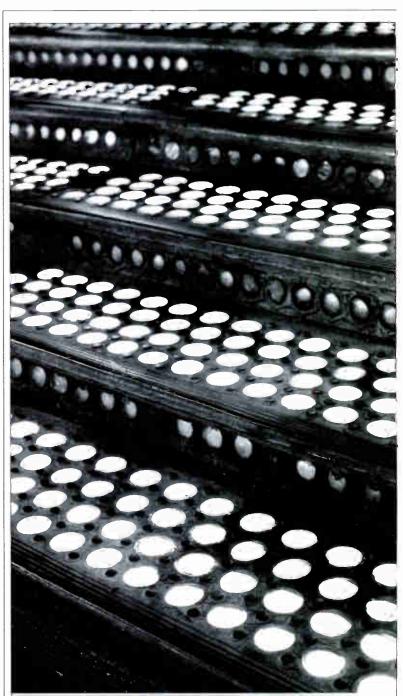
591-7400.

June 19, Music Visionary Awards Luncheon Honoring Fred Davis and Daniel Glass, presented by the UJA-Federation, Pierre Hotel, New York. 212-836-1126.

June 24-26, **M3 REPLItech Europe**, Amsterdam Rai, Amsterdam. 800-800-5474.

June 25, **BET Awards**, Kodak Theater, Los Angeles. 202-608-2000.

Submit items for Lifelines, Good Works, and Calendar to Margo Whitmire at Billboard, 5055 Wilshire Blvd, Los Angeles, Calif. 90036 or at mwhitmire@billboard.com.



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## Country Touring

#### Continued from page 1

that 2002 could be just as weak, with such artists as McGraw, Faith Hill, Reba McEntire, Shania Twain, and (possibly) Dixie Chicks not touring extensively. The most successful country touring artist ever-Garth Brooks—has retired from the road.

But there is some good news. Not only will Strait return to arenas this fall for a virtually guaranteed sellout run, but such established acts as Brooks & Dunn and Alan Jackson are notching improved numbers, and new headliners Toby Keith and Kenny Chesney are both off to strong starts. Perhaps even more important, a promising bevy of newcomers is in place, ready to move up in box-office stature.

"It does look like we're turning the corner, but the problem is it's a long corner to turn," Creative Artists Agency agent Ron Baird says. "There's not going to be any kind of immediate recovery, but are things positive? Yes. I'm bullish, but cautiously bullish."

William Morris Agency senior VP Greg Oswald is more enthusiastic. "Things are outstanding, and that's the first time I've been able to say that in five or six years. For a while there, we were in trouble, and we talked about the numbers and the quality of people we needed to fix it. We knew it would come, and it has."

#### WHAT HAPPENED?

For years, the criticism of country touring has been that once one gets past the top half-dozen acts, the drop in box office is precipitous. Even so, scores of lower-level acts tour incessantly, often asking guarantees of \$15,000-\$30,000 or more, which makes buyers leery. At the same time, reliable acts return to the same markets and venues year after year, often bleeding them dry in the process. Much of this stemmed from lack of vision in country's boom, but bad habits have been in place a long time.

"There has definitely been some over-play going on in our industrywe're absolutely guilty," Baird admits. "You would never know if this was the last single of the old album or the first single of the new album, the old tour or the new tour. There was a lack of a line there, and people would just keep coming until it stopped working."

And for some artists, it worked for a long time. "A lot of people made a lot of money, and I hope they put it in the bank," Baird says. "It was a hell of a run—until '96, at least—but it was unrealistic to think we could sustain that level of success. We're a leaner, meaner industry now."

In the years following the boom, country created some false headliners. Clear Channel Entertainment country music buyer Brian O'Connell says, "You had \$5,000 acts getting \$17,500 a night, burning the promoters, burning the ticket buyers, then not selling records and going away. The market got diluted, and now we're seeing artists break through that have endured that glut."

Artists have different motives for touring. "We've all been bad about repeating ourselves in some venues and some cities, year after year," Epic recording artist Patty Loveless notes. "But touring is a livelihood for a lot of musicians, and [some] artists go back on the road to put these musicians back to work. When you look at country music history, that's the case for a lot of artists that have been around forever that have felt the pressure to support these families, and that's not the case in pop or rock'n'roll.'

But Loveless believes that a break can be good for both artists and the industry. "It doesn't hurt to take a year off every once in a while. There are a lot of artists out there, so I feel like if [I'm] off the road for a year, there are plenty of others working the circuit."

Keith says country acts are often saddled with unrealistic touring commitments. "On the pop side, acts don't tend to stay out as long as we do, and then we're expected to bring another good album right away." That said, he thinks country has some solid performers. "I think we have as much touring power as anybody when you consider Garth,

'The key to being successful is grooming artists early in their careers to establish value. Guarantees have to come down, and artists have to set themselves up in the marketplace." -JAMES YELICH, MONTEREY PENINSULA ARTISTS

Tim McGraw, Faith, the Chicks, Strait, and now me and Kenny," Keith says. "You've got eight or 10 that can do business and then a Hank Jr. that can always sell tickets. So that's at least a dozen, maybe 15, that can do some pretty good numbers headlining, and that's not bad when you consider there are only 40 spots on the chart."

#### FOR WHAT IT'S WORTH

The industry has to be wary of devaluing its product, says James Yelich, who heads up the Nashville office for Monterey Peninsula Artists, "About 9% of all record buyers are country buyers now, which takes us back to 1985 levels," Yelich says. "The key to being successful is grooming artists early in their careers to establish value. The guarantees have to come down, and artists have to set themselves up in the marketplace where people have to pay to see them-just like in the rock world, even if it's \$10 a ticket."

Chesney's manager Clint Higham points out that headliners are built, not born. "We started quietly doing theaters and small halls, building and taking production out there and giving people the best show we could. For us, it was all about chasing a career instead of chasing money.

Well-chosen supporting slots can provide a huge boost, as Chesney and Keith are seeing this year. "But at some point, you have to do it on your own,' Yelich says. "Some people can't sell tickets, because they never went out and tried to sell tickets."

A certain paradigm exists for country touring that is not in place for redhot pop or rock acts. "Country has a different set of rules for ticket buyers,' O'Connell says. "We have to space ourselves out as much as we can, and we have to over-deliver. That's why you see Brooks & Dunn out with five acts. Kenny Chesney with four, and Toby Keith with three or four.'

Higham points out that soft markets exist for almost every act. "We always had the philosophy that if you go to a market and don't do well, that's where you need to be. Hopefully, the next time you go in, you'll do better.'

#### **NEW MUSCLE**

Many believe the upward mobility of Keith and Chesney is the best news for country touring this year. "We're in the process of doing what we've been talking about doing: building more headliners," O'Connell says. "We're seeing the fruits of our labor."

Established acts are maintaining their momentum, and the new headliners are making a statement. "Brooks & Dunn are up 12.5% (on their Neon Circus & Wild West Show] from this time last year. You've got George Strait selling out arenas and Alan Jackson doing great business at arenas and amphitheaters," O'Connell says. "Toby Keith has seven shows on sale, and five are sold-out to the walls. Kenny Chesney has about 25 dates in, and everything is doing great, great business.

Even more encouraging are the large number of baby acts that appear ready to make a move this year: Chris Cagle, Cyndi Thompson, Carolyn Dawn Johnson, Jamie O'Neal, Blake Shelton, Steve Holy, Brad Martin, Emerson Drive, Nickel Creek, Steve Azar, Brian McComas, Kelly Coffey, Shannon Lawson, Kevin Denney, Kasey Chambers, Hank Williams III, and Pat Green. "There are plenty of new artists in the pipeline," Baird says.

At the same time, the "sophomore" class-including Brad Paisley, Phil Vassar, Keith Urban, Trick Pony, Rascal Flatts, Sara Evans, Jessica Andrews, and Mark McGuinn-is at a turning point. And such more established acts as Montgomery Gentry, Travis Tritt, Jo Dee Messina, Trisha Yearwood, Martina McBride, Lonestar, Lee Ann Womack, and John Michael Montgomery have held steady.

"We have a very good crop in place. It was just a matter of time before they caught up," Oswald says. "The sophomores and juniors are doing exactly what they oughta be doing, and there's another group right behind them.'

Indeed, it seems a new optimism prevails. "I definitely feel like we've bottomed out," Baird says. "Right now, we don't need good spin: We need reality. It may look like, smell like, feel like real value, but ultimately, you can't fool the public. O Brother has proved that. It's a time to be creative.'

With such artists as McGraw, Hill, McEntire, Twain, Dixie Chicks, LeAnn Rimes, and others possibly hitting the road in 2003, next year could be a real blockbuster for country. Oswald says, "In the next two or three years, I promise you, we'll kick ass.'

## **Black Gospel In Good Spirit**

#### **Promoters Sing Praises Of Current Touring Revival**

#### **BY RAY WADDELL**

NASHVILLE-In spite of-or perhaps because of-today's turbulent times, live Christian music continues to trend positively, increasingly attracting the attention of mainstream secular promoters.

Nowhere is that more apparent than in the world of gospel-and the genre of black gospel in particular-which is experiencing a touring revival of sorts. Such black gospel artists as Kirk Franklin and Yolanda Adams are benefiting from secular radio exposure to the extent that mainstream promoters are taking notice. Among them is Dallas promoter Al Wash of ALW Entertainment.

"It started for me about six or seven

years ago, when **Kirk Franklin** came to me and asked if I'd promote a show here in the Dallas market," Wash recalls. "The next thing we know, we have a major star on our hands.

Wash says gospel shows should be promoted to both Christian and secular markets. "You have to let all the people know," he explains. "You don't just promote on gospel radio-you go to

R&B stations, along with print and television advertising."

Today, Wash says he promotes some 200 gospel shows annually, including national tours. He says the Sisters in the Spirit tour-featuring Adams, Mary Mary, Shirley Caesar, and Virtue-was very successful, and a Brothers in the Spirit tour with Fred Hammond, Commissioned, Kurt Carr, and others is tapped for March and April. Additionally, ALW is set to produce 30 shows for Franklin beginning in September, playing 2,500- to 4,000-capacity venues.

#### NEW DAY, NEW VENTURE

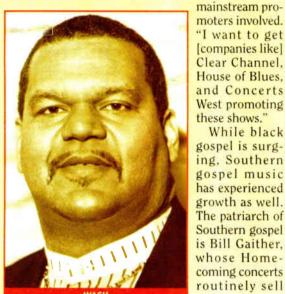
Detroit-based New Day Entertainment, primarily a secular promoter, has also entered the gospel world and will produce the 40-city Together We Stand: The Winans Family Reunion Tour, sponsored by Chrysler. The major-venue tour begins April 17 in Charleston, S.C., and features the Winans, CeCe Winans, BeBe Winans, Mom & Pop Winans, Daniel Winans, Angie & Debbie, and Winans Phase 2.

Covenant Agency president Bill Reed says gospel shows are attractive to promoters because of their relatively low cost. "You can book acts of platinum status in gospel for \$30,000-\$50,000," he notes, "whereas a platinum act at [Cre-

ative Artists Agency] can cost you \$100,000 or more.

"If you look at Christian and gospel music, it is black gospel that is penetrating the secular markets consistently, and I probably book more black gospel than anybody in the U.S.," says Reed, who counts Adams, Hammond, Hezekiah Walker, Karen Clark-Sheard, and Donnie Mc-Clurkin among his clients. "The biggest trend I'm seeing is that more black gospel artists are starting to cross over substantially into R&B and urban stations that are willing to play their records.

With such growth, Reed is often able to book his acts into civic auditoriums and even arenas, given the right package. He'd like to see more



West promoting these shows.' While black gospel is surging, Southern gospel music has experienced growth as well. The patriarch of Southern gospel is Bill Gaither, whose Homecoming concerts routinely sell out major arenas, often twice

in one day. Historically, Gaither and the Homecoming concerts have been produced by Gary Gentry of Premier Productions, which does some 200-250 Christian concerts annually. Now the history of success notched by the Gaither Homecoming tours has attracted the attention of the world's largest promoter, Clear Channel Entertainment. which will produce the Homecoming shows beginning next fall.

Ed Harper, president of the Harper Agency-a Southern-gospel booking agency that handles such acts as the Isaacs, Crossway, the Martins, the Legacy Five, and Brian Free & Assurance-says most of his acts had strong years in '01. He points out that Southern gospel has seen a bit of attrition in recent times. "In our genre, we have seen a lot of major artists either disband or retire, so we're seeing a real focus among buyers to start investing in new talent. We don't have the Speer Family or the Statesmen anymore; we don't have J.D. Sumner & the Stamps or the Cathedral Quartet. The Bishops, one of the strongest trios, got off the road last fall. A lot of our mainstays are no longer out there, and when you take that out of the marketplace, that's a big hit." He says the good news is the development of younger artists like Brian Free & Assurance and the Legacy Five.

## Digital Services

#### Continued from page 1

estimated investment of \$80 million. To be fair, the estimates include purchases and investments not made by the music companies themselves: ABN-AMRO includes in BMG's total parent Bertelsmann's investment in Napster and its purchases of GetMusic and Myplay. It likewise counts Vivendi Universal's acquisitions of MP3.com and EMusic toward UMG's totals and AOL Time Warner's acquisitions of Spinner and Winamp toward WMG's.

In addition, investment approaches vary from label to label. "BMG has been relatively acquisitive," ABN-AMRO notes, while "EMI has invested the least in digital, opting instead to take a range of small equity stakes in various digital music ventures [some 30 at the last count] in exchange for granting access to its catalog."

The point ABN-AMRO makes is that the costs of making digital music a reality are not incremental. The firm compares today's music industry to publishers in the mid-1990s who saw revenue growth from electronic delivery because of the higher margins on electronic sales vs. traditional books. "In reality," ABN-AMRO notes, "the market failed to appreciate the cost of building digital distribution platforms, and by the end of the 1990s, publishers had invested hundreds of millions of dollars in digitizing their content."

The actual result was margin erosion, as costs increased from operating paper-based businesses alongside digital ones. "The lesson here is that revenue growth comes at a cost," ABN-AMRO continues, "and if the music industry is taking advantage of the digital opportunity, short-term returns must fall."

ABN-AMRO calculates that an 11.1% sales increase is needed to generate a return on its \$1.976 billion investment in digital music. At the same time, ABN-AMRO expects digital-music subscriptions and downloads to be just 7.4% of total music revenue by 2010.

The outlook of London-based media consultancy OC&C Strategy Consultants is even more dire. The firm estimates that more than \$4 billion has been spent by the music industry, venture-capital firms, and others to enable digital-music distribution. OC&C notes that "digital sales to date are extremely disappointing,' comprising less than \$1 million. "Although all participants claim to be highly optimistic about all of the trials under way-when set against the expectations of the funders of the digital ventures-this must be considered a damning failure.'

#### **UNIFIED ASSETS?**

Executives at the major labels and their media-company parents—such as AOL Time Warner and Vivendi Universal—point out that the time is nigh for investing heavily in various new experimental initiatives. It may mean losing money, but it may also avoid missing the opportunities and markets that such upstarts as Napster once represented.

"I think an AOL Time Warner is the best opportunity you have in a space to hopefully create a whole new business model," says Michael Nathanson, an analyst with Sanford C. Bernstein in New York. "Because we really haven't seen a lot of innovation from [the major labels], I think you need the diversified assets of an AOL, the allied assets, to make it work."

However, there are still questions about how unified those assets are. According to a recently published report, persistent glitches and disruptions led AOL Time Warner to scrap plans for all of the company's divisions to use an e-mail system based on America Online's own software.

Vivendi Universal says Universal Music Mobile—which puts songs from Universal artists and the ability to buy CDs and concert tickets on mobile phones—is on track since its launch last September, having sold 200,000 kits in Europe through the end of 2001. But song-download times of as much as 30 minutes and relatively few compatible phones in circulation leave some observers skeptical of its success.

At AOL Time Warner—which failed to meet financial goals it set for itself when it completed its merger in January 2001—CEO-elect Richard Parsons has stated the company's new intention to 'underpromise and overdeliver.'

Major media companies—and major-label owners—Vivendi Universal and AOL Time Warner were founded on the notion that they would deliver music, movies, and other entertainment on all the new "platforms" such as computers, hand-held devices, and telephones—that technology and the Internet would make possible. Vivendi's stated vision is "to be the world's preferred creator and provider of entertainment, education, and personalized services to consumers anywhere, at any time, and across all distribution platforms and devices."

Vivendi Universal hit its financial targets for 2001, but analysts now question its ability to grow without acquisitions in 2002. Late last year, it announced the formation of a committee of its entertainment CEOs that would gather monthly to manage the integration of its music, film, TV, games, and education assets and further develop cross-divisional initiatives.

With all eyes on its ability to drive internal growth in 2002, Vivendi earlier this year said it has a new internal policy that gives its business units the right of first and last refusal on any intellectual property created in-house. Business units will be "incentivized to utilize intellectual property resources that are available within the company instead of using third parties."

At AOL Time Warner—which failed to meet the financial goals it set for itself when it completed its merger in January 2001—CEO-elect Richard Parsons has stated the company's new intention to "underpromise and over-deliver."

More recently, AOL Time Warner said that under a new accounting standard, it will take a first-quarter, non-cash charge of \$54 billion. The charge, believed to be the largest of its kind, reflects declines in the value of goodwill—the difference between the price paid for an asset and its fair value—since Time Warner and America Online merged. The company had earlier estimated it would be \$40 billion-\$60 billion (*Billboard*, Jan. 19).

#### **DIGITAL RETAIL DISAPPOINTMENTS**

Part of the frustration with the slow development of digital music is that music appears to easily lend itself to digitization and Internet distribution. For that reason, it is serving as something of a test case for entertainment on the Internet. As one analyst notes, "Had it been that film content could be compressed to such an extent that it could be transmitted down a pipe very easily, it would be the movie industry that would be having this conversation."

The Internet has also proved disappointing for retailers of CDs and other traditional music products. In fourth-quarter 2001, Amazon.com purportedly achieved its first-ever profit-\$5.1 million on sales of \$1.12 billion. Yet for all of 2001, its books, music, and video business actually decreased by \$10 million, to \$1.69 billion. Late this month. concerns were raised that its most promising line of business-managing e-commerce Web sites for other retailers-could suffer as its partners began to renegotiate the terms of their pacts with Amazon.

Meanwhile, concerns persist about Amazon's accounting and financial reporting practices. On Feb. 4, two weeks after announcing a profit, the company's shares fell 8.7% (to \$12.54) after it was revealed that the firm could have 30% less cash on hand as of March 31 than was previously projected. One month later, Warren Jenson, its CFO since September 1999, announced plans to step down later this year.

This month, new Internet entertainment merchants Netflix and Overstock.com announced plans for initial public offerings of their stocks. The one-off nature of both businesses— Netflix provides a novel Internet-based DVD rental service; Overstock.com buys closeout music, videos and other merchandise from manufacturers to sell at a discount from its Web site suggests to some that the Internet may be where niche retailers can go to carve out a modest business. However, it may not allow for the wholesale transformation of more traditional ones.

Similarly, in a study published in late February, market research firm

Ipsos-Reid found that 81% of those who download music have continued with their traditional music purchases, or even increased them, since they started getting music from the Internet. This suggests that the Internet's use as a marketing and promotional vehicle may be able to drive incremental sales of CDs and traditional music products. Eighty-four percent of those whom Ipsos-Reid polled who have downloaded music say they would be reluctant to pay for streams or downloads. However, 84% also say they use the Internet to listen to song clips, find lyrics, and get band and touring information.

"Clearly, the Internet is becoming a key component in both the listening and purchase activities of some music enthusiasts," Ipsos-Reid senior research manager Matt Kleinschmit notes. "They are taking advantage of the World Wide Web as a resource for both obtaining and researching music and then often putting this newfound knowledge to use in offline venues."

Still, the notion persists that because it appears that the whole world is going digital, music must do it as well.

'Although all participants claim to be highly optimistic about all of the trials under way—when set against the expectations of the funders of the digital ventures—this must be considered a damning failure.'

"At some point, somebody has to aggressively invest, risk jeopardizing the existing business model, jeopardizing existing profitability, and just build something new," one analyst observes. "My money at the moment is on that being Warner, because it's not as high-profile as Universal Music Group is within Vivendi-not as key to the profitability of the overall AOL Time Warner business." It also has "a perfect partner in AOL. I think if other record companies don't start taking steps to be more aggressive and more experimental, then somebody's going to do it and leave them behind.'

#### FIRST WAVE DRAWS FIRE

The first wave of digital-music services have drawn fire for not offering what consumers want. The major-label-backed services recognize that breadth of selection is a key feature and thus that cross-licensing among the labels behind MusicNet and Pressplay will have to happen.

For his part, RealNetworks chairman/CEO Rob Glaser in early March said issues in the music industry including the challenge by certain artists of the labels' exemption from a seven-year statute in California that allows them to sue artists for damages on albums the artists do not deliver help to explain why the RealOne Music subscription service is something of a "laggard" among RealNetworks' business units. RealNetworks declined to comment further.

Reviews of MusicNet and Pressplay suggest the problems begin with the services themselves. On Feb. 7, Wall Street Journal personal technology columnist Walter Mossberg called MusicNet a "bewildering, stunted affair" and criticized both services for their limited selection and lack of portability. "At this early stage," Mossberg wrote, "neither of these official services is very satisfying.' Even after two attempts, an Associated Press reviewer was unable to install the MusicNet software. Time magazine's own verdict on the services: "Hitting All the Wrong Notes."

Some music executives and industry observers criticize the very notion of a music service based on subscriptions—which one critic calls "a desperate attempt by the record companies not to unbundle the album." Others says it is simply too foreign a model for music consumers who are accustomed to buying and owning hard copies of music. One former major-label executive points out, "You can't decide on a paradigm for sale—only a consumer can."

#### **DIRECTIONS VS. SOLUTIONS**

The sheer number of dotcom firms —music-related or otherwise—that have come and gone indicate that the Internet is no longer a phenomenon on which to capitalize but a serious business issue that must be resolved. For the music industry, the problems are the widespread swapping of free music files and the billions of dollars invested in Internet-based music services that do not show any signs of generating returns anytime soon.

Some suggest the industry is headed in the right direction but down the wrong road. They say digital music is the future, but their related services must have the features and functionality consumers want. What this would seem to call for is more, not less, investment.

In his presentation to the London financial community March 20, EMI Recorded Music chairman/CEO Alain Levy put his company's problems in the context of music-industry issues, such as piracy. As for digital distribution, he made it clear that EMI continues to see it as an opportunity. But he adds, "We will have to be flexible, inventive, and adventurous and willing to experiment and take risks." In addition, Levy said that "the industry has not got hold of digital distribution, which is worrying on a number of fronts. We haven't been active enough in generating revenuegenerating opportunities."

He said that equally worrisome is the lack of superstars—artists who sell at least 10 million albums—which Levy attributes to a growing reluctance to invest the necessary time and money in developing artists: "Not having stars tends to make music a commodity and depreciates its value."

Additional reporting by Erik Gruenwedel in Los Angeles.



Continued from page 1

its former label, Reprise, gradually deteriorated before finally ending last year. Seen by many as one of the most important bands of its era—and Tweedy as one of the best songwriters of his generation—Wilco was quietly dropped from Reprise about 10 months ago, shortly after turning in the now-acclaimed *Yankee*.

Though it wasn't expressed in as many words, the message Reprise's then-regime sent was clear: Although the band seemed to be enjoying a building momentum, and despite the fact that it played to a religiously devoted fan base of roughly 200,000, these factors weren't important enough for Reprise to bother itself with working *Yankee*. Because the album—which, to be fair, is perhaps the band's least accessible—wasn't likely to reach gold or platinum status, it apparently wasn't worth the label's time, effort, and money.

Wilco's departure left not only its fans but also industry execs across the board scratching their heads, wondering how a group like this—with an affecting, revered album to boot could get discarded for not pulling Britney and 'N Sync-type numbers?

"That's the problem with the major labels these days—they don't look at long-term effect," says indie retailer Terry Currier, owner of the two Music Millennium outlets in Portland, Ore. "You have a band like Wilco—who can sell 150,000-200,000 units on a real consistent basis to a pretty solid audience and one of these days you might get lucky and get the 500,000-unit seller. But, in the meantime, wouldn't you love to have a band that constantly sells that? Talking to retailers when that happened, everybody was pretty much shocked, especially on the independent side."

What's more, the band's dismissal from Reprise came during a year that also saw it undergo massive lineup changes, *Yankee* being leaked on the Internet, and the album's entire saga caught on *I'm Trying to Break Your Heart*, a documentary film on the making of the record that is slated to arrive in theaters this summer.

#### CREATIVE CLASHES

Tweedy and Margherita say they were expecting a rather chilly response to the album when they finally delivered *Yankee* in late spring 2001. By that time, they had already sent some rough mixes and played a few songs for a label A&R exec in the studio. In both cases, the new material—which sees the Chicago band continuing to experiment with sounds and arrangements—was greeted with a lukewarm reception.

But even earlier, they had experienced creative clashes with Reprise, which after hearing Wilco's previous album, 1999's *Summerteeth*, asked the group to return to the studio and come up with a single. "We said, 'They're all singles. This is our idea of pop music,' "Tweedy recalls, adding that the band returned to the studio under the condition that it was simply going to see what developed (and betraying what Margherita calls its "better instincts"). Out of that session came the hooky "Can't Stand It." Though happy with the song, both Tweedy and Margherita say the label didn't seem to do much promotionally with the track. Disappointed and a bit annoyed by the experience, the group was determined not to compromise creatively with this album.

But when *Yankee* was delivered, instead of asking for another single, the office of Reprise's then-head of A&R David Kahne didn't respond at all. After nearly two weeks, Margherita chose to "end the standoff." After a 20-minute conversation with a Reprise/Warner Bros. A&R exec—he declines to menthe only stitch of specific information he received was that "the singing [on the album] was *masked*." What does that mean? "I have no idea."

Grier says he and Margherita garnered most of their information "through friends of ours at the company whispering in our ears or hearing through second-hand stuff that people had said in meetings that we weren't present at."

Grier notes, "Warner, at the time, was a very good radio promotion machine, and we weren't an act that that machine news of the split ignited a bidding war, which saw the group approached by roughly 30 labels—everyone from tiny Chicago indie Touch & Go to Universal.

#### WHAT IS SUCCESS?

Wilco's dismissal from Reprise is a perfect example of the notion that the music business has gradually morphed from a world of passion focused on artists into one ruled like never before by the bottom line's iron fist—and that's one reason it has received so much attention. Grier says it's perhaps a "very bad ex-



Wilco Circa 1995. During the past 18 months, Wilco has weathered both label issues and the exit of longtime members drummer Ken Coomer and multi-instrumentalist Jay Bennett (replaced, respectively, by Glenn Kotche and Leroy Bach). Pictured, from left, are Coomer, Max Johnston, Bennett, John Stirratt, and Jeff Tweedy. Multi-instrumentalist Johnston left after Wilco's second album.

tion who—Margherita was on the phone with Tweedy, saying, "I think we can get out of the deal."

"I called [the A&R exec] up and said, 'Did you get the record? Did you listen to it? What do you think?' And the conversation went from me asking him those questions to talk about singles and all the other usual shit and then, basically, at some point, me saying, 'Look, this isn't really working out for you, and it's not really working out for us. So, what can we do about it? Is there a way we can get out of the deal and take the record somewhere else? There will be no hard feelings; you guys just do something different than what we do.' He basically said. 'I gotta talk to a bunch of people. So let me make some calls and I'll get back to you. Within a matter of days, their attorney was talking to our attorney."

Within two months—an exceptionally speedy rate for the music business—the band's lawyer, Josh Grier, and lawyers for Reprise had cleared the band from the label, for which Tweedy had been making music since signing to Sire/Reprise as a member of Uncle Tupelo in the early '90s.

#### ROUND PEG, SQUARE HOLE?

Tweedy and those in the band's camp note that they were never given exact reasons why Wilco was dismissed. But it seems clear that Kahne simply did not like the record, honed by indie rock vet Jim O'Rourke. Attempts at contacting Kahne—who is no longer at Reprise—were unsuccessful. A Warner Music Group spokesman said only that the company was pleased the band is still in the Warner family. (Nonesuch is partnered with Atlantic.) Tweedy says could do a good job with. That was my sense [of it]. We weren't the right type of act which that label had designed themselves to [work] in the marketplace."

While Tweedy says there are "elements of the record that I thought might be challenging to the notion that some people have of what radio is"—some of *Yankee*'s soundscapes feature band members banging on floor-tile samples and playing guitar with egg beaters—he says he and his bandmates "were not being contrarians at all—we weren't trying to make a record to shock them.

"It's like they have a very well-worn path," he continues. "People are very comfortable with how a record works, and if something doesn't exactly fit whatever the current circuit is—ya know, connected to megastardom it's frustrating ... It takes more effort ... I could be critical and say there's a lack of imagination."

There was also a sense from the label that the band's sales had reached a plateau, Tweedy adds: "Part of my speculation is that they really felt that there weren't any more people in the world that would buy a Wilco record, no matter what record we made," he says, half-laughing. And there was probably a perception that sales would only go down "since we didn't make it an easy [album]."

According to SoundScan, the band's U.S. sales currently stand at the following figures: *A.M.*, 1995, 129,000; *Being There*, 1996, 221,000; *Mermaid Avenue* (with Billy Bragg), 1998, 246,000; *Summerteeth*, 1999, 162,000; *Mermaid Avenue*, Vol. II (also with Bragg), 2000, 117,000.

Making the band's dismissal even more perplexing for some was that

pression of too much corporate mentality" existing within today's major labels. He adds that it also raises the question, "Why is selling 200,000 units now not considered successful?"

Applauding the band's decision not to alter *Yankee* for Reprise, Nic Harcourt, MD at Santa Monica, Calif.based noncommercial KCRW, notes, "It's not *just* about being a pop star."

What seems to make even more of a statement, though, is the band's move to Nonesuch—an avant-pop label known as the home of some of the world's most popular contemporary classical artists (Philip Glass, John Adams), as well as global phenomenon Buena Vista Social Club.

The shift could be considered both puzzling and perfect. While the label has made inroads in popular music in recent years—releasing albums by Laurie Anderson and Sam Phillips, among others—Wilco is the first rock band signed to the label, which although backed by Warner, still operates—especially creatively—as an indie.

"They've made a business—and a reasonably successful business—out of selling records that you would not immediately look at as being, ya know, the wisest commercial investment in the world, in a way," Margherita says, explaining the unlikely pairing.

The band's move to Nonesuch also raises many questions: Does a credible rock band that continually challenges itself and its fans have to go to avant-pop labels to fit in? Is that where this music now belongs?

By shifting to the label—which Margherita approached himself—the band now has not only artistic and financial freedoms but also a company the. committed itself to working the projector more than a year and at various formats (rock, modern rock, and triple-A).

Nonesuch senior VP David Bither says, "We're going to play around with it a little bit, at least initially. We are open to the possibility that there may be some heroes out there who'll pick up this record." Quirky single "Heavy Metal Drummer" is already at radio.

#### WEB IMPACT

As word of Wilco's label turmoil spread last year, interest in the new album built, causing fans to pounce on *Yankee* as soon as it surfaced on various song-swapping Web sites—which even led to the album showing up on some critics' best-of lists for 2001.

Prior to its split with Reprise, the band had scheduled a tour to begin in September 2001, assuming *Yankee* would be in stores by then. Though it was months from signing its Nonesuch contract, the act went ahead with the dates, posting *Yankee* on its Web site (wilcoweb.com) for free streaming beforehand. Without an album in stores, the mostly sold-out tour played to thousands of fans who knew *Yankee* by heart.

As the album's official release date nears, both Nonesuch and the band aren't all that concerned that the album's availability on the Internet will have cannibalized sales. It certainly will make an impact, but most agree that Wilco fans are the type that, even if they already have a burned copy of the disc, will buy the album anyway because they must have the finished copy, the artwork, the whole package. To entice those who may be on the fence, Nonesuch has included a video for "Heavy Metal Drummer" on its disc.

Complicating matters slightly is the fact that *Yankee* arrives the same day as Rykodisc's soundtrack to *Chelsea Walls* (a forthcoming Uma Thurman movie) that includes both Wilco and Tweedy solo material. And this comes five weeks after a Columbia/Legacy Uncle Tupelo retrospective (see review, page 19). But again, consensus opinion is that if you're a Wilco fan, you're going to buy everything you can get your hands on.

#### **NOTING THE POSITIVES**

While both Margherita and Grier agree with Tweedy that Reprise's dismissal has ultimately proved to be a godsend, they are quick to note the positive aspects of Tweedy's relationship with the label, especially the relative ease with which the band exited. "They certainly did their best to try and keep this situation from not being a negative thing to Jeff's career," Grier notes. He adds that, against its better judgment, Reprise allowed Wilco to issue *Being There* as a double-disc and also "bailed Uncle Tupelo out of a very bad recording agreement."

There is a sense that if *Yankee* was delivered today, Wilco (which owed the label albums) would still be a Warner act, as Reprise's upper managment was in disarray at the time, and, ultimately, Wilco's fate was in the hands of the since-departed Kahne. Margherita says, "We were beneficiaries of a certain window of time where there was, like, a power vacuum."

Tweedy adds, "I can only be grateful that it happened, because it couldn't have ended up better for us. I can't imagine anything being worse than if they had put our record out with the lack of interest."



## Billboard, Hollywood Reporter Link For Film & TV Music Conference

*Billboard* magazine and fellow VNU Business Media publication *The Hollywood Reporter* have joined forces to create the Hollywood Reporter/Billboard Film & TV Music Conference, an important networking event exploring business opportunities among the film, television, and music industries.

Slated for Oct. 10-12 at the Renaissance Hollywood Hotel in Hollywood, Calif., the event will examine the role of music in film and television production, and bring together film and TV executives seeking music for their ventures with providers of repertoire. Programming will focus on such topics as the creative process, content acquisition issues, soundtrack planning, new tools for composers, and more.

Expected to attend the event are film and TV producers and directors, composers and songwriters, record label executives and soundtrack supervisors, music publishers and rights societies, licensing, advertising, and marketing executives, and many others.

For more information, contact Michele Jacangelo, *Billboard's* director of special events, at 646-654-4660. For speaker opportunities, email kschlager@billboard.com. For registration information, call Phyllis Demo at 646-654-4643. For sponsorship information, call Cebele Rodriguez at 646-654-4648. Check www. billboardevents.com for more details soon.

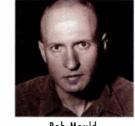
#### upcoming events

Billboard Latin Music Conference & Awards Eden Roc Resort • Miami Beach • May 7-9 Billboard R&B/Hip-Hop Conference & Awards Eden Roc Resort • Miami Beach • Aug. 7-9 Billboard Dance Music Summit Marriott Marquis • New York • Sept. 10-12 Hollywood Reporter/Billboard Film & TV Music Conference Renaissance Hollywood Hotel • Hollywood • Oct. 10-12

for more info: Michele Jacangelo 646.654.4660 bbevents@billboard.com

## 





Bob Mould

COMING THIS WEEK: **Bob Mould** is best known as the frontman for such seminal modern-rock acts as **Husker Du** and **Sugar**. But after a few years out of the spatlight, the artist has swerved off the beaten path with the self-released *Modulate*, an album that draws as much from electronic music at it does from Mould's trademark guitar rock. The review of the album will appear exclusively on Billboard.com.

Also this week, read the "First Major Package Tour," the third of six installments of Billboard.com's series of excerpts from *Black Gold*: The Lost Archives of Jimi Hendrix, the new book by Steven Roby.

Plus, Billboord.com will feature an exclusive review of *Whatchamacallit*, the latest album from Shellac drummer Todd Trainer's Brick Layer Cake Project, and a live review of former Clash principal Joe Strummer in New York.

News contact: Jonathan Cohen • jacohen@billboard.com





## RECORD RETAILING

On sale now, the 2002 Billboard Record Retailing Directory is a great resource for those doing business with the record retailing community. It features more than 7,000 listings with contact information

for U.S. music chains, independent record stores, and online retailers.

The Record Retailing Directory provides the most in-depth information on record retailers available. Individual store listings include phone and fax numbers, email and street addresses, store owners' and buyers' names, musical specialization, chain affiliation, and more. There are separate listings for chain headquarters, each with a complete list of store locations. There also is an extensive listing of audiobook retailers.

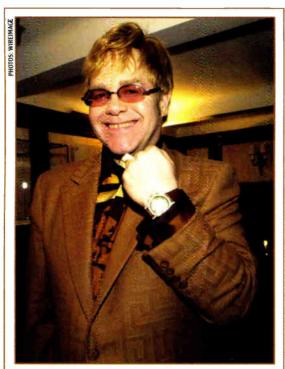
Copies of the Record Retailing Directory are available for \$209 plus \$7 for shipping (\$15 for international delivery). To purchase the directory, call 800-344-7119 or 908-363-4156. The directory is also available for purchase on diskette and mailing labels. For more information call 615-321-4280 or email lstroh@billboard.com.

#### visit www.billboard.com

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## That's What **Friends Are For**

Watch boutique store Chopard has issued the Elton John watch collection, with proceeds going toward the battle against AIDS. Above, the timepieces' namesake models the first in the line at the Chopard store in NewYork. A few days later, John carried on his fund-raising efforts with his 10th annual AIDS Foundation In-Style party at the Moomba restaurant in Hollywood. Joining him, below, is Ricky Martin, and at bottom, Sir Paul McCartney.





The Bill **board** UCK

## Chuck Leavell: In The Green

oted keyboard player Chuck Leavell loves the blues, but his passion for forest green runs even deeper.

As well as his status as an indemand session player, top-flight touring sideman, and solo artist, Leavell maintains an active interest in conservation and particularly forestry. He and his wife, Rose Lane (pictured above), have for the past 20 years run Charlane, an intensive forest and wildlife management plantation located near Macon, Ga.

Charlane's 2,200 acres boast some of the finest commercial hunting fields in Georgia, as well as an award-winning

pine forest plantation, a conservation educational facility, and a

fully restored 1850s-era guest house. Leavell calls Charlane his "little piece of heaven" and his conservation efforts his way of giving back. He has also added "author" to his list of achievements with Forever Green, a conservation treatise published as a companion piece to Leavell's solo piano album, Forever Blue. (Both are released through Leavell's Evergreen Arts.)

"Forever Green is about the importance of the resource of wood to all of us, and with 6 billion people on the planet, we all need to take a hard look at how we can conserve," Leavell says. "The album is linked to my book, in that I wouldn't have a piano to play if it weren't for the resource of wood.

The beautiful gift of trees provides me with my instrument.'

As a dedicated advocate of forestry, Leavell was troubled by R.E.M.'s recently launched campaign for "treeless paper." "I have the highest regard for R.E.M.'s music and their humanitarian causes, but I take exception to their position on 'treeless paper,' Leavell says. "Bless their hearts, they mean well, but that sends absolutely the wrong kind of message. Our forests are abundant and growing, and the Southeast is a shining example of how things should be done. There are more forests now than in the 1880s,

when the pioneers came through.

**≸CHARLANE** The Leavells' efforts to improve the land

for timber production, as well as their wildlife management practices, have vastly improved the habitat for the native quail, deer, turkey, and duck populations-a by-product not seen with such treeless substitutes for paper as hemp, he says. "And when you use the resource, it grows back."

When he's not on the road with such acts as the Rolling Stones, Leavell often finds himself deep in the forests of Charlane. "When I'm not touring, I live in the woods-I'm there every day," he says. "All of us seek out green spaces, whether we're in the city or the country. There is a psychological connection to that world.'

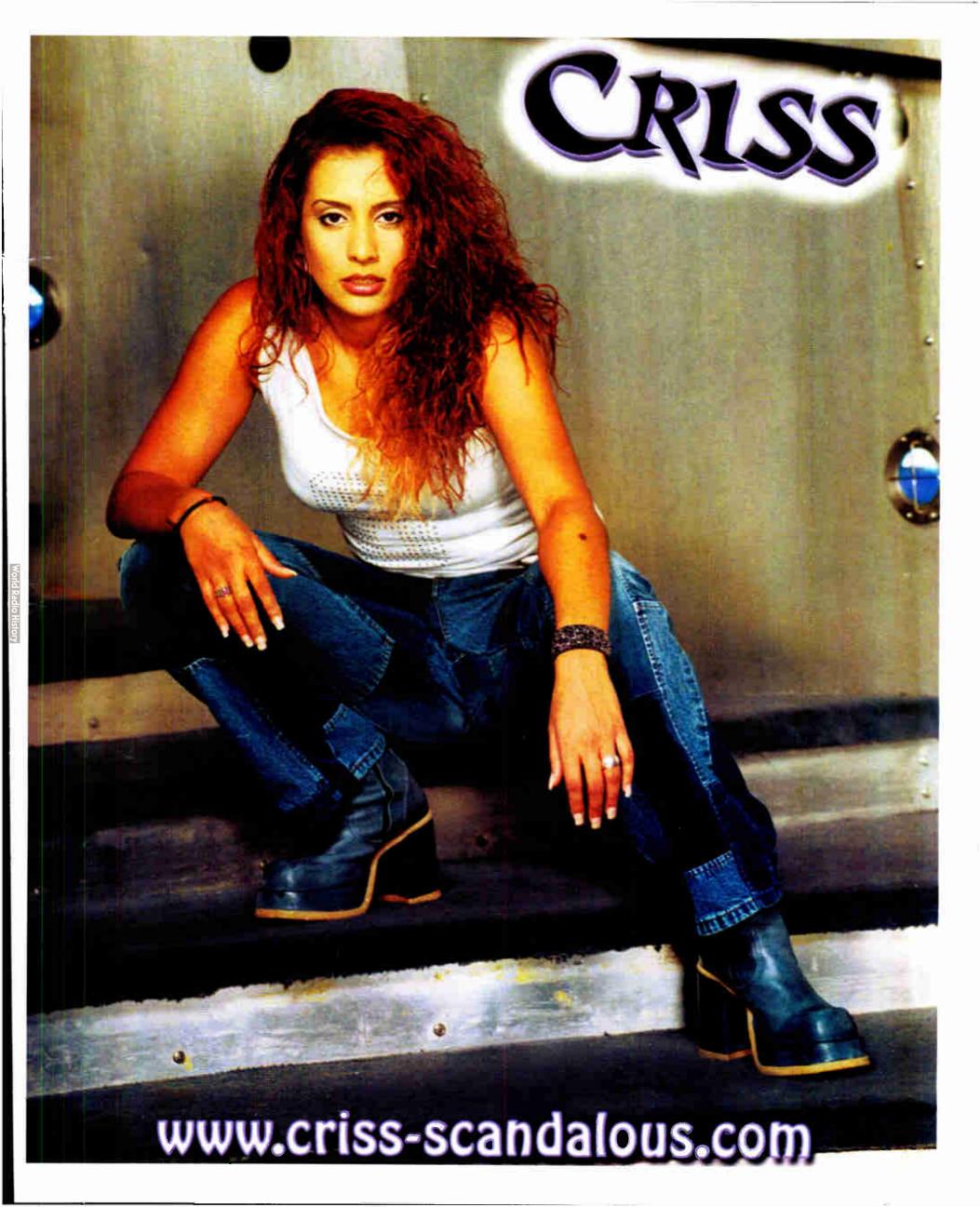
**RAY WADDELL** 

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